

**SMITHSONIAN INSTITUTION**

Financial Statements

September 30, 2007

(With Independent Auditors' Report Thereon)



**KPMG LLP**  
2001 M Street, NW  
Washington, DC 20036

## **Independent Auditors' Report**

The Board of Regents  
Smithsonian Institution:

We have audited the accompanying statement of financial position of the Smithsonian Institution (Smithsonian) as of September 30, 2007 and the related statements of financial activity and cash flows for the year then ended. These financial statements are the responsibility of the Smithsonian's management. Our responsibility is to express an opinion on these financial statements based on our audit. The prior year summarized comparative information has been derived from the Smithsonian's 2006 financial statements, and, in our report dated February 20, 2007, we expressed an unqualified opinion on those financial statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Smithsonian's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Smithsonian Institution as of September 30, 2007 and its changes in net assets and its cash flows for the year then ended in conformity with U.S. generally accepted accounting principles.

**KPMG LLP**

February 15, 2008

**SMITHSONIAN INSTITUTION**

Statement of Financial Position

September 30, 2007

(With summarized financial information as of September 30, 2006)

(Dollars in millions)

	<u>Trust funds</u>	<u>Federal funds</u>	<u>Total funds</u>	
			<u>2007</u>	<u>2006</u>
Assets:				
Cash, cash equivalents and balances with the				
U.S. Treasury	\$ 181.4	249.2	430.6	375.8
Receivables and advances	258.7	0.1	258.8	260.3
Prepaid and deferred expenses	31.5	0.5	32.0	31.3
Inventory	14.5	—	14.5	14.5
Investments	1,063.8	—	1,063.8	938.5
Property and equipment, net	416.6	889.0	1,305.6	1,249.6
Total assets	\$ <u>1,966.5</u>	<u>1,138.8</u>	<u>3,105.3</u>	<u>2,870.0</u>
Liabilities:				
Accounts payable and accrued expenses	\$ 84.8	116.6	201.4	192.2
Deferred revenue	44.7	—	44.7	46.6
Deferred gain on sale of real estate	51.2	—	51.2	55.4
Unexpended federal appropriations	—	200.5	200.5	187.0
Long-term debt	112.9	—	112.9	114.4
Total liabilities	<u>293.6</u>	<u>317.1</u>	<u>610.7</u>	<u>595.6</u>
Net assets:				
Unrestricted:				
Funds functioning as endowment	639.1	—	639.1	555.1
Operational balances	342.5	821.7	1,164.2	1,129.1
Total unrestricted net assets	<u>981.6</u>	<u>821.7</u>	<u>1,803.3</u>	<u>1,684.2</u>
Temporarily restricted:				
Funds functioning as endowment	199.9	—	199.9	157.3
Donor contributions for facilities	86.4	—	86.4	93.8
Donor contributions for programs	195.2	—	195.2	167.2
Total temporarily restricted net assets	<u>481.5</u>	<u>—</u>	<u>481.5</u>	<u>418.3</u>
Permanently restricted:				
True endowments	188.4	—	188.4	155.2
Interest in perpetual and other trusts	21.4	—	21.4	16.7
Total permanently restricted net assets	<u>209.8</u>	<u>—</u>	<u>209.8</u>	<u>171.9</u>
Total net assets	1,672.9	821.7	2,494.6	2,274.4
Commitments and contingencies				
Total liabilities and net assets	\$ <u>1,966.5</u>	<u>1,138.8</u>	<u>3,105.3</u>	<u>2,870.0</u>

See accompanying notes to financial statements.

**SMITHSONIAN INSTITUTION**

Statement of Financial Activity

Year ended September 30, 2007

(With summarized financial information for the year ended September 30, 2006)

(Dollars in millions)

	Trust funds	Unrestricted Federal funds	Total	Temporarily restricted trust funds	Permanently restricted trust funds	Total	
						2007	2006
Operating revenues and other additions:							
Government revenue:							
Federal appropriations	\$ —	620.0	620.0	—	—	620.0	647.3
Government grants and contracts	104.1	—	104.1	—	—	104.1	112.0
Total government revenue	104.1	620.0	724.1	—	—	724.1	759.3
Contributions:							
Program support	57.4	—	57.4	64.6	33.3	155.3	92.1
Construction of facilities	—	—	—	5.4	—	5.4	41.0
Total contributions	57.4	—	57.4	70.0	33.3	160.7	133.1
Business activities and other:							
Business activities	197.9	—	197.9	—	—	197.9	194.0
Short-term investment income	12.9	—	12.9	0.2	—	13.1	8.2
Endowment payout	25.3	—	25.3	12.9	1.0	39.2	37.3
Private grants	7.4	—	7.4	—	—	7.4	4.0
Rentals, fees, and commissions	18.9	—	18.9	—	—	18.9	14.9
Total business activities and other	262.4	—	262.4	13.1	1.0	276.5	258.4
Total operating revenues	423.9	620.0	1,043.9	83.1	34.3	1,161.3	1,150.8
Net assets released from restrictions	57.5	—	57.5	(57.5)	—	—	—
Total operating revenues and other additions	481.4	620.0	1,101.4	25.6	34.3	1,161.3	1,150.8
Expenses:							
Program activities:							
Research	120.5	119.0	239.5	—	—	239.5	243.2
Collections management	13.0	111.5	124.5	—	—	124.5	112.1
Education, public programs, and exhibitions	76.2	169.0	245.2	—	—	245.2	234.2
Business activities	172.1	—	172.1	—	—	172.1	171.6
Total program activities	381.8	399.5	781.3	—	—	781.3	761.1
Supporting activities:							
Administration	60.9	188.6	249.5	—	—	249.5	268.8
Advancement	21.4	0.8	22.2	—	—	22.2	21.5
Total supporting activities	82.3	189.4	271.7	—	—	271.7	290.3
Total expenses	464.1	588.9	1,053.0	—	—	1,053.0	1,051.4
Change in net assets from operations	17.3	31.1	48.4	25.6	34.3	108.3	99.4
Nonoperating activities:							
Nonoperating investment income	77.2	—	77.2	39.2	3.6	120.0	37.8
Gain on sales of real estate	4.2	—	4.2	—	—	4.2	13.7
Loss on extinguishment of debt	—	—	—	—	—	—	(0.7)
Accumulated net loss on defined benefit retirement plan	(0.6)	—	(0.6)	—	—	(0.6)	—
Change in interest in net assets of related organizations:	1.2	—	1.2	(1.6)	—	(0.4)	3.2
Change in net assets related to collection items not capitalized							
Proceeds from sales	0.6	—	0.6	—	—	0.6	2.1
Collection items purchased	(9.7)	(2.2)	(11.9)	—	—	(11.9)	(9.5)
Change in net assets	90.2	28.9	119.1	63.2	37.9	220.2	146.0
Net assets, beginning of the year	891.4	792.8	1,684.2	418.3	171.9	2,274.4	2,128.4
Net assets, end of the year	\$ 981.6	821.7	1,803.3	481.5	209.8	2,494.6	2,274.4

See accompanying notes to financial statements.

**SMITHSONIAN INSTITUTION**

Statement of Cash Flows

Year ended September 30, 2007

(With summarized financial information for the year ended September 30, 2006)

(Dollars in millions)

	<u>Trust funds</u>	<u>Federal funds</u>	<u>Total</u>	<u>Total</u>
			<u>2007</u>	<u>2006</u>
Cash flows from operating activities:				
Change in net assets	\$ 191.3	28.9	220.2	146.0
Adjustments to reconcile change in net assets to net cash provided by operating activities:				
Proceeds from sales of collection items	(0.6)	—	(0.6)	(2.1)
Collection items purchased	9.7	2.2	11.9	9.5
Depreciation	23.1	74.7	97.8	94.3
(Gain) loss on disposition of assets	(4.2)	0.1	(4.1)	(14.1)
Loss on debt extinguishment	—	—	—	0.7
Contributions for permanent endowment	(15.4)	—	(15.4)	(16.4)
Contributions for construction of facilities	(23.9)	—	(23.9)	(27.7)
Appropriations for repair, restoration, and construction	—	(98.6)	(98.6)	(98.5)
Investment income restricted for long-term purposes	(4.6)	—	(4.6)	(1.2)
Net investment gain	(144.6)	—	(144.6)	(60.5)
Decrease (increase) in assets:				
Receivables and advances	1.6	(0.1)	1.5	11.2
Prepaid and deferred expenses	(0.5)	(0.2)	(0.7)	(1.7)
Inventory	—	—	—	1.4
Increase (decrease) in liabilities:				
Accounts payable and accrued expenses	25.1	(4.5)	20.6	34.4
Deferred revenue	(1.9)	—	(1.9)	3.9
Unexpended federal appropriations	—	13.5	13.5	(34.5)
Net cash provided by operating activities	<u>55.1</u>	<u>16.0</u>	<u>71.1</u>	<u>44.7</u>
Cash flows from investing activities:				
Proceeds from sales of collection items	0.6	—	0.6	2.1
Collection items purchased	(9.7)	(2.2)	(11.9)	(9.5)
Purchases of property and equipment	(55.5)	(109.8)	(165.3)	(185.9)
Proceeds from sales of properties	—	—	—	165.4
Purchases of investment securities	(886.6)	—	(886.6)	(1,601.9)
Proceeds from sales/maturities of investment securities	905.9	—	905.9	1,588.1
Net cash used in investing activities	<u>(45.3)</u>	<u>(112.0)</u>	<u>(157.3)</u>	<u>(41.7)</u>
Cash flows from financing activities:				
Contributions for permanent endowment	15.4	—	15.4	16.4
Contributions for construction of facilities	23.9	—	23.9	27.7
Appropriations for repair, restoration, and construction	—	98.6	98.6	98.5
Investment income and gains restricted for long-term purposes	4.6	—	4.6	1.2
Payments on long-term debt	(1.5)	—	(1.5)	(89.5)
Net cash provided by financing activities	<u>42.4</u>	<u>98.6</u>	<u>141.0</u>	<u>54.3</u>
Net change in cash and balances with U.S. Treasury	52.2	2.6	54.8	57.3
Cash, cash equivalents and balances with U.S. Treasury:				
Beginning of the year	<u>129.2</u>	<u>246.6</u>	<u>375.8</u>	<u>318.5</u>
End of the year	\$ <u>181.4</u>	<u>249.2</u>	<u>430.6</u>	<u>375.8</u>
Noncash investing activities:				
Construction cost accruals	\$ <u>4.2</u>	<u>10.4</u>	<u>14.6</u>	<u>26.0</u>

Cash paid for interest during fiscal years 2007 and 2006 was approximately \$4.3 and \$5.5, respectively.

See accompanying notes to financial statements.

# SMITHSONIAN INSTITUTION

## Notes to Financial Statements

September 30, 2007

(Dollars in millions)

### (1) Organization

The Smithsonian Institution (Smithsonian) was created by act of Congress in 1846 in accordance with the terms of the will of James Smithson of England, who in 1826 bequeathed property to the United States of America “to found at Washington, under the name of the Smithsonian Institution, an establishment for the increase and diffusion of knowledge among men.” Congress established the Smithsonian as a trust of the United States and vested responsibility for its administration in the Smithsonian Board of Regents (Board).

The Smithsonian is a museum and an education and research complex consisting of 17 museums and the National Zoological Park in Washington, D.C., and two museums in New York City. Additional facilities and programs are operated in five states and Panama. Research is carried out in the Smithsonian’s museums and in other facilities throughout the world. During fiscal year 2007, over 24.5 million individuals visited Smithsonian museums and other facilities.

The Smithsonian describes its collections by the following categories: works of art; historical artifacts; natural and physical science specimens (living and non-living); archival holdings; and library holdings.

At September 30, 2007, the Smithsonian’s extensive collection contained approximately 137.1 million objects as follows: works of art (0.3 million), historical artifacts (10.1 million), and natural and physical science specimens (126.7 million). In addition, 89,000 cubic feet of archives and 1.5 million library volumes are maintained by the Smithsonian. Acquisitions and disposals of collection items during fiscal year 2007 were nominal in each category of collection items, except for the acquisition of approximately 0.2 million new natural and physical science specimens.

A substantial portion of the Smithsonian’s operations is funded from annual federal appropriations. The Smithsonian also receives federal appropriations for the construction or repair and restoration of its facilities. Construction of certain facilities has been funded entirely by federal appropriations, while others have been funded by a combination of federal and private funds.

In addition to federal appropriations, the Smithsonian receives private support, government grants and contracts, and earns income from investments and its various business activities. Business activities include Smithsonian magazines and other publications, a mail-order catalog, and museum shops and food services.

### (2) Summary of Significant Accounting Policies

#### (a) Basis of Presentation

The financial statements present the financial position, financial activity, and cash flows of the Smithsonian on the accrual basis of accounting. Funds received from direct federal appropriations and related transactions are reported as federal funds. All other funds and related transactions are reported as trust funds.

# SMITHSONIAN INSTITUTION

## Notes to Financial Statements

September 30, 2007

(Dollars in millions)

The statement of financial activity includes certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with U.S. generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Smithsonian's financial statements for the year ended September 30, 2006, from which the summarized information was derived.

These financial statements do not include the accounts of the National Gallery of Art, the John F. Kennedy Center for the Performing Arts, or the Woodrow Wilson International Center for Scholars, which were established by Congress within the Smithsonian, but are governed by independent boards of trustees.

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The most significant estimates affecting the Smithsonian's financial statements relate to determination of the fair value of nonmarketable investments, allocation of functional expenses, and the allowance for uncollectible contributions.

**(b) Federal Funds**

Federal appropriations revenues are classified as unrestricted and recognized as exchange transactions as expenditures are incurred. The net assets of federal funds consist primarily of the Smithsonian's net investment in property and equipment purchased with or constructed using federal funds less unfunded liabilities for annual leave and estimated liabilities under the Federal Employees' Compensation Act (FECA) for workers compensation claims.

The Smithsonian was appropriated \$536.3 for operations and \$98.6 for construction or repair and restoration of facilities in fiscal year 2007. Federal appropriations for operations are generally available for obligation only in the year received. In accordance with Public Law 101-510, these appropriations are maintained by the Smithsonian for five years following the year of appropriation, after which the appropriation account is closed and any unexpended balances are returned to the U.S. Treasury. During fiscal year 2007, the Smithsonian returned \$5.6 to the U.S. Treasury, which represented the unexpended balance of appropriations for operations for fiscal year 2002. Federal appropriations for construction or repair and restoration of facilities are generally available for obligation until expended.

# SMITHSONIAN INSTITUTION

## Notes to Financial Statements

September 30, 2007

(Dollars in millions)

(c) ***Trust Funds***

Net assets, revenues, and gains and losses of trust funds are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of trust funds are classified and reported as follows:

**Unrestricted**

Net assets that are not subject to any donor-imposed or other legal stipulations on the use of the funds. Funds functioning as endowment in this category represent unrestricted assets that have been designated by the Board for long-term investment.

**Temporarily Restricted**

Net assets subject to donor-imposed stipulations that may be met by actions of the Smithsonian and/or the passage of time. Funds functioning as endowment in this category represent donor-restricted contributions that have been designated for long-term investment.

**Permanently Restricted**

Net assets subject to donor-imposed stipulations that the principal be maintained permanently by the Smithsonian. Generally, the donors of these assets permit the Smithsonian to use all or part of the income earned on investment of the assets for either general or donor-specified purposes.

Trust fund revenues are reported as increases in unrestricted net assets unless the use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in unrestricted net assets. Gains and losses on investments are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulations or by law. Expiration of temporary restrictions on net assets (i.e., the donor stipulation has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications from temporarily restricted net assets to unrestricted net assets.

(d) ***Cash Equivalents***

Short-term investments with maturities at date of purchase of three months or less (except those purchased with funds held by external investment managers) and funds held by U.S. Treasury are considered cash equivalents. At September 30, 2007, cash equivalents consisted of short-term investments of \$166.5 and funds held by U.S. Treasury of \$249.2.

(e) ***Contributions***

Contributions, including unconditional promises to give, are recognized as revenues in the appropriate category of net assets in the period received. Conditional promises to give are not recognized until the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value at the date of gift, except that items contributed and held as part of the Smithsonian's collections are not capitalized. Contributions restricted to the acquisition of long-lived assets are recorded as temporarily restricted revenue in the



# SMITHSONIAN INSTITUTION

## Notes to Financial Statements

September 30, 2007

(Dollars in millions)

period received. The donor's restrictions are considered met and the net assets are released from restriction when the related asset is placed in service.

Contributions receivable are reported net of estimated uncollectible amounts determined based on management's judgment and analysis of the creditworthiness of donors, past collection experience, and other relevant factors. Contributions expected to be collected beyond one year are discounted to present value using a risk-free rate for the expected period of collection. Amortization of the discount is recorded as additional contribution revenue.

In-kind contributions of goods and services totaling \$11.4 were received in fiscal year 2007 and recognized as program support revenues and expenses in the statement of financial activity. In-kind contributions include donated space, equipment, and various other items.

A substantial number of volunteers also make significant contributions of time to the Smithsonian, enhancing its activities and programs. In fiscal year 2007, approximately 6,600 volunteers contributed approximately 562,000 hours of service to the Smithsonian. In accordance with applicable guidance, the value of these contributions is not recognized in the financial statements.

### **(f) *Deferred Revenues and Expenses***

Revenues from subscriptions to *Smithsonian* and *Air and Space/Smithsonian* magazines are deferred and recognized ratably over the period of the subscription, generally one year.

Promotion production expenses are recognized when related advertising materials are released. Direct-response advertising relating to the magazines is deferred and amortized over one year. At September 30, 2007, prepaid and deferred expenses included \$6.2 of deferred promotion costs, related primarily to *Smithsonian* magazine. Promotion expense totaled \$20.8 in fiscal year 2007 and is included in business activities expenses in the statement of financial activity.

### **(g) *Inventories***

Inventories are reported at the lower of cost or market, and consist primarily of merchandise, books, and office supplies. Cost is determined using the first-in, first-out method.

### **(h) *Investments***

At September 30, 2007, approximately 20% of the endowment and similar investments and all of the short-term investments and gift annuity program investments are reported at fair value based on quoted market prices. The remaining investments are reported at estimated fair value as determined by management based upon various valuation techniques developed by the general partners or investment managers. Because these investments are not readily marketable, their reported values are subject to additional uncertainty, and therefore values realized upon disposition may vary, even significantly from the currently reported amounts.

Changes in fair value are recognized in the statement of financial activity. Purchases and sales of investments are recorded on the trade date. Investment income is recorded when earned.

# SMITHSONIAN INSTITUTION

## Notes to Financial Statements

September 30, 2007

(Dollars in millions)

As mandated by Congress, the Smithsonian maintains two U.S. Treasury investments totaling \$1.0 relating in part to the original gift from James Smithson.

(i) ***Split Interest Agreements and Perpetual Trusts***

Split interest agreements with donors consist primarily of irrevocable charitable remainder trusts and charitable gift annuities. For the charitable remainder trusts, the assets are included in receivables. Contribution revenues are recognized at the date the trusts are established after recording liabilities for the present value of the estimated future payments to be made to the donors and/or other beneficiaries. The liabilities are adjusted during the terms of the trusts for changes in the value of the assets, accretion of discounts, and other changes in the estimated future benefits. For the charitable gift annuities, assets are recognized at fair value at the date of the annuity agreements. An annuity liability is recognized for the present value of future cash flows expected to be paid to the donor and contribution revenues are recognized equal to the difference between the assets and the annuity liability. Liabilities are adjusted during the term of the annuities for payments to donors, accretion of discounts and changes in the life expectancies of the donors.

The Smithsonian is also the beneficiary of certain perpetual trusts held and administered by others. The present values of the estimated future cash receipts from the trusts are recognized as assets and contribution revenues at the dates the trusts are established. Distributions from the trusts are recorded as investment income and the carrying value of the assets is adjusted for changes in the estimates of future receipts.

(j) ***Property and Equipment***

Property and equipment purchased with federal or trust funds are recorded at cost. Property and equipment acquired through transfer from government agencies are recorded at net book value or fair value at the date of transfer, whichever is more readily determinable. Property and equipment acquired through donation are recorded at their estimated fair value at the date of the gift. These assets are depreciated on a straight-line basis over their estimated useful lives as follows:

Buildings	30 years
Major renovations	15 years
Equipment and software	3-10 year

Leasehold improvements are amortized over the shorter of the lease term or their useful lives.

Rental expense under operating leases that provide for scheduled rent increases over their terms is recognized on a straight-line basis.

Certain lands occupied by the Smithsonian's buildings, primarily located in the District of Columbia, Maryland, and Virginia, were appropriated and reserved by Congress for the Smithsonian's use. The Smithsonian serves as trustee of these lands for as long as they are used to carry out its mission. These lands are titled in the name of the U.S. Government and are not included in the accompanying financial statements.

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## Notes to Financial Statements

September 30, 2007

(Dollars in millions)

**(k) Collections - Stewardship Assets**

The Smithsonian acquires its collections, which include works of art, library books, photographic archives, objects and specimens, by purchase (using federal or trust funds) or by donation. All collections are held for public exhibition, education, or research. The Smithsonian's collections management policy includes guidance on the preservation, care, and maintenance of the collections and procedures relating to the accession/deaccession of collection items.

In conformity with the practice generally followed by museums, no value is assigned to the collections in the statement of financial position. Purchases of collection items are recognized as reductions in unrestricted net assets in the period of acquisition. Proceeds from deaccessions or insurance recoveries for lost or destroyed collection items are recognized as increases in the appropriate net asset class and are generally designated for future collection acquisitions.

Items that are acquired with the intent to sell, exchange, or otherwise be used for financial gain are not considered collection items and are recorded as other assets at their fair value at the date of acquisition.

**(l) Financial Instruments**

The carrying value of long-term debt obligations in the financial statements is less than their fair value by approximately \$0.3 at September 30, 2007. The fair value of debt is determined based on quoted market prices for publicly traded issues and on the discounted future payments to be made for other issues. The discount rates used approximate current market rates for loans of similar maturities and credit quality. The carrying values of all other financial instruments in the financial statements approximate their fair values.

**(m) Annual Leave**

The Smithsonian's federal and trust employees earn annual leave in accordance with federal laws and regulations and internal policies, respectively. Annual leave for all employees is recognized as expense when earned. The liability for unused annual leave is included in accounts payable and accrued expenses in the statement of financial position.

**(n) Sponsored Projects**

The Smithsonian receives grants and enters into contracts with the U.S. Government and state and local governments which generally provide for cost reimbursement to the Smithsonian. Revenues under these agreements are recognized as reimbursable expenditures are incurred. These revenues include recoveries of facilities and administrative costs that are generally determined as a negotiated or agreed-upon percentage of direct costs, with certain exclusions.

# SMITHSONIAN INSTITUTION

## Notes to Financial Statements

September 30, 2007

(Dollars in millions)

**(o) *Advancement***

The Smithsonian raises private financial support from individual donors, corporations, and foundations to fund programs and other initiatives. Financial support is also generated through numerous membership programs. Fundraising costs are expensed as incurred and reported as advancement expenses in the statement of financial activity. Fundraising expenses for fiscal year 2007 were \$19.9.

**(p) *Related Organizations***

The Smithsonian recognizes its interest in the net assets of organizations that are financially interrelated and the changes in its interest using a method similar to the equity method of accounting. The principal financially interrelated organization is The Friends of the National Zoo (FONZ), which raises funds for the benefit of the Smithsonian's National Zoological Park.

**(q) *Measure of Operations***

The Smithsonian considers operations to include all changes in net assets exclusive of investment income not used for operations, gain on sales of real estate, loss on debt extinguishment, change in the interest in net assets of related organizations, and changes in net assets related to collection items.

The Smithsonian uses the "total return" approach to management of investments of pooled true endowment funds and funds functioning as endowment (referred to collectively as the endowment). Under this approach, the endowment pays out an amount for annual support of operations based upon a number of factors evaluated and approved by the Board; however, if the market value of any endowment fund is less than 110% of its historical value, the payout is limited to the actual interest and dividends allocable to that fund. The difference between the total return (i.e., dividends, interest and net gain or loss) and the payout is reported as nonoperating investment income or loss in the statement of financial activity.

**(r) *Reclassifications***

Certain prior year amounts have been reclassified to conform to the current year presentation.

**SMITHSONIAN INSTITUTION**

Notes to Financial Statements

September 30, 2007

(Dollars in millions)

**(3) Receivables and Advances**

Receivables and advances consisted of the following at September 30, 2007:

	<u>Trust</u>	<u>Federal</u>	<u>Total</u>
Trade receivables, net of \$1.7 in allowances	\$ 21.9	0.1	22.0
Contributions receivable, net	201.5	—	201.5
Grants and contracts	10.9	—	10.9
Accrued interest and dividends	2.0	—	2.0
Advanced payments	0.3	—	0.3
Charitable trusts	22.1	—	22.1
	<hr/>	<hr/>	<hr/>
Total receivables and advances	\$ 258.7	0.1	258.8
	<hr/>	<hr/>	<hr/>

Contributions receivable, net, are summarized as follows at September 30, 2007:

Due within:		
Less than 1 year		\$ 106.5
1 to 5 years		90.1
More than 5 years		19.0
		<hr/>
		215.6
Less:		
Allowance for uncollectible contributions		(1.6)
Discount to present value (at rates ranging from 2.84% to 6.11%)		(12.5)
		<hr/>
Contributions receivable, net		\$ 201.5
		<hr/>

At September 30, 2007, gross contributions receivable included approximately \$72.8 due from two donors for construction of facilities.

**SMITHSONIAN INSTITUTION**

Notes to Financial Statements

September 30, 2007

(Dollars in millions)

**(4) Federal Appropriations**

Federal appropriation revenues recognized in fiscal year 2007 are reconciled to the federal appropriations for fiscal year 2007 as follows:

	<u>Salaries and expenses</u>	<u>Repair and restoration and construction</u>	<u>Total</u>
Federal appropriation revenue	\$ 536.4	83.6	620.0
Unexpended 2007 appropriation	55.6	78.1	133.7
Amounts expended from prior years	(51.4)	(63.1)	(114.5)
Other funding	<u>(4.3)</u>	<u>—</u>	<u>(4.3)</u>
Fiscal year 2007 federal appropriations	<u>\$ 536.3</u>	<u>98.6</u>	<u>634.9</u>

Federal expenses recognized in fiscal year 2007 are reconciled to the federal appropriations for fiscal year 2007 as follows:

	<u>Salaries and expenses</u>	<u>Repair and restoration and construction</u>	<u>Total</u>
Federal appropriation expense	\$ 535.2	53.7	588.9
Unexpended 2007 appropriation	55.6	78.1	133.7
Depreciation	(21.0)	(53.7)	(74.7)
Unfunded annual leave and FECA costs	(1.0)	—	(1.0)
Amounts expended from prior years	(51.4)	(63.1)	(114.5)
Capital expenditures	21.0	83.6	104.6
Collection items purchased	2.2	—	2.2
Other funding	<u>(4.3)</u>	<u>—</u>	<u>(4.3)</u>
Fiscal year 2007 federal appropriations	<u>\$ 536.3</u>	<u>98.6</u>	<u>634.9</u>

Unexpended appropriations for all fiscal years total \$200.5 at September 30, 2007 and consist of \$86.2 in unexpended operating funds and \$114.3 in unexpended construction funds. Unexpended operating funds represent amounts appropriated for Smithsonian operations. Unexpended construction funds represent amounts appropriated for new facilities or renovations.

**SMITHSONIAN INSTITUTION**

Notes to Financial Statements

September 30, 2007

(Dollars in millions)

**(5) Accessions and Deaccessions**

For fiscal year 2007, \$9.7 of trust funds and \$2.2 of federal funds were spent to acquire collection items. For fiscal year 2007, sales of collection items were \$0.6 of trust funds. At September 30, 2007, accumulated proceeds and related earnings from deaccessions amounted to \$25.4.

Noncash deaccessions result from the exchange, donation, or destruction of collection items, and occur because objects deteriorate, are outside the scope of a museum's mission, or are duplicative. During fiscal year 2007 the Smithsonian's noncash deaccessions included works of art, animals, historical objects, and natural specimens. Contributed items held for sale, which are included in other assets, were \$5.0 at September 30, 2007.

**(6) Investments**

Investments consisted of the following at September 30, 2007:

Cash equivalents	\$ 0.2
U.S. Government obligations	45.4
	<u>45.6</u>
Endowment and similar investments:	
Pooled investments:	
Cash equivalents	30.2
Global equities	522.2
Emerging market equities	62.1
Absolute return	261.6
Private equities and venture capital	24.3
Fixed income	97.6
Total pooled investments	<u>998.0</u>
Nonpooled investments:	
Deposits with U.S. Treasury	1.0
Total nonpooled investments	<u>1.0</u>
Total endowment and similar investments	<u>999.0</u>
Gift annuity program investments:	
Cash equivalents	0.4
Global equities	12.6
Emerging market equities	0.8
Fixed income	5.4
Total gift annuity program investments	<u>19.2</u>
Total investments	\$ <u><u>1,063.8</u></u>

# SMITHSONIAN INSTITUTION

## Notes to Financial Statements

September 30, 2007

(Dollars in millions)

The Smithsonian is obligated under the terms of certain limited partnership agreements to remit additional funding periodically as capital calls are exercised. At September 30, 2007, the Smithsonian had uncalled commitments of approximately \$50.1. Such commitments are generally called over a period of years and the related agreements contain fixed expiration dates or other termination clauses.

Investments are professionally managed by outside investment organizations, subject to direction and oversight by a committee of the Board. The Board has established investment policies and guidelines that provide for asset allocation and performance objectives, and impose various restrictions and limitations on the managers. These restrictions and limitations are specific to each asset classification and include concentrations of credit risk, credit quality of fixed-income and short-term investments, and limitations on investments in foreign securities.

Investment income consisted of the following for fiscal year 2007:

Dividend and interest income	\$	25.5
Net investment gain		148.3
Investment management fees		<u>(1.5)</u>
Investment income	\$	<u><u>172.3</u></u>

Investment income is classified in the statement of financial activity as follows for fiscal year 2007:

Short-term investment income	\$	13.1
Endowment payout		39.2
Nonoperating investment income		<u>120.0</u>
Investment income	\$	<u><u>172.3</u></u>

### (7) Endowment Funds

Substantially all of the investments of the endowment are pooled, with individual funds buying or disposing of units on the basis of the per-unit market value at the beginning of the month in which the transaction takes place. At September 30, 2007, the market value of the pool equated to nine hundred and sixteen dollars and eighty six cents per unit. The market value of the pool's net assets (i.e., pooled investments minus net receivables and payables related to unsettled investment transactions) at September 30, 2007 was \$998.0.

Each fund participating in the investment pool receives an annual payout equal to the number of units owned times the annual payout amount per unit. The payout for fiscal year 2007 was thirty-five dollars and ninety cents per unit or 5% of the average per unit market value of the endowment over the prior five years.



**SMITHSONIAN INSTITUTION**

Notes to Financial Statements

September 30, 2007

(Dollars in millions)

Net asset balances of the endowment consisted of the following at September 30, 2007:

Unrestricted	\$	343.2
Unrestricted – designated for operating units		<u>295.9</u>
Total unrestricted		639.1
Temporarily restricted		199.9
Permanently restricted		<u>188.4</u>
Total endowment net assets	\$	<u><u>1,027.4</u></u>

**(8) Property and Equipment**

Property and equipment consisted of the following at September 30, 2007:

	<u>Trust</u>	<u>Federal</u>	<u>Total</u>
Land	\$ 2.9	—	2.9
Buildings and capital improvements	528.8	1,628.8	2,157.6
Equipment and software	52.7	125.7	178.4
Leasehold improvements	<u>27.2</u>	<u>—</u>	<u>27.2</u>
	611.6	1,754.5	2,366.1
Accumulated depreciation	<u>(195.0)</u>	<u>(865.5)</u>	<u>(1,060.5)</u>
Total property and equipment	\$ <u><u>416.6</u></u>	<u><u>889.0</u></u>	<u><u>1,305.6</u></u>

At September 30, 2007, buildings and capital improvements included \$61.6 and \$149.0 of construction in progress within trust and federal funds, respectively. Depreciation expense for fiscal year 2007 totaled \$23.1 in trust funds and \$74.7 in federal funds.

During fiscal year 2006, the Smithsonian completed the sale of the Victor Building, located in Washington, D.C., and entered into short-term and long-term (15 years) leases for portions of the property (approximately 32% of the building). As a result of this leaseback, the Smithsonian deferred the full gain at the date of sale (\$62.9) and is recognizing the gain over the term of the leases. In fiscal year 2007, \$4.2 of the gain was recognized.

**SMITHSONIAN INSTITUTION**

Notes to Financial Statements

September 30, 2007

(Dollars in millions)

**(9) Accounts Payable and Accrued Expenses**

Accounts payable and accrued expenses consisted of the following at September 30, 2007:

	<u>Trust</u>	<u>Federal</u>	<u>Total</u>
Accounts payable	\$ 27.4	28.3	55.7
Accrued salaries and benefits	32.8	80.8	113.6
Deferred rent liability	12.9	—	12.9
Other accrued liabilities	2.8	7.5	10.3
Gift annuity liabilities	8.9	—	8.9
	<hr/>	<hr/>	<hr/>
Total accounts payable and accrued expenses	\$ 84.8	116.6	201.4
	<hr/>	<hr/>	<hr/>

Accrued salaries and benefits include estimated FECA liabilities of \$4.4 for trust employees and \$43.1 for federal employees at September 30, 2007.

**(10) Long-Term Debt**

The Smithsonian is obligated with respect to the following issues of long-term debt at September 30, 2007:

District of Columbia issues:	\$	
Series 1997 Revenue Bonds, Serial, principal amounts ranging from \$1.0 to \$1.2, interest rates, 4.40% to 4.75%, due February 1, 2008 through 2012		5.7
Series 1997 Revenue Bonds, Term:		
Interest rate 5.00%, due February 1, 2017		7.1
Interest rate 4.75%, due February 1, 2018		1.6
Interest rate 5.00%, due February 1, 2028		21.6
Series 2003 Revenue Bonds, Series A:		
Variable interest rate, due December 1, 2033		52.5
Series 2003 Revenue Bonds, Series B:		
Variable interest rate, due December 1, 2033		25.0
Less unamortized bond discount		(0.6)
		<hr/>
Total long-term debt	\$	112.9
		<hr/>

The individual debt components at September 30, 2007 are described as follows:

***Series 1997 Revenue Bonds***

The series 1997 serial and term revenue bonds were issued by the District of Columbia on behalf of the Smithsonian and represent unsecured general obligations of the Smithsonian. Interest is payable semiannually every August 1 and February 1. Principal and interest payments are funded solely by trust funds.

# SMITHSONIAN INSTITUTION

## Notes to Financial Statements

September 30, 2007

(Dollars in millions)

The term bonds maturing on February 1, 2017 and February 1, 2028 are subject to mandatory redemption by sinking fund installments. Installment payments for the term bond maturing February 1, 2017 begin on February 1, 2013 and range from \$1.3 to \$1.6 per year through the maturity date. Installment payments for the term bond maturing February 1, 2028 begin on February 1, 2019 and range from \$1.7 to \$2.7 per year through the maturity date.

### *Series 2003 Revenue Bonds*

The series 2003 revenue bonds were issued by the Fairfax County Economic Development Authority (Virginia) on behalf of the Smithsonian. The bonds were issued to finance a portion of the costs of the Steven F. Udvar-Hazy Center, an extension of the National Air and Space Museum, and are due on December 1, 2033, subject to earlier redemption at the option of the Smithsonian. The bonds are unsecured, and bear interest, payable monthly, at a variable interest rate determined in accordance with the Indenture (3.8% at September 30, 2007). Principal and interest payments are funded solely by trust funds.

Interest expense on long-term debt for fiscal year 2007 totaled \$4.7.

The annual maturities of long-term debt for the five fiscal years subsequent to fiscal year 2007 and thereafter are as follows: 2008, \$1.0; 2009, \$1.1; 2010, \$1.1; 2011, \$1.2; 2012, \$1.2; and thereafter, \$107.9.

## **(11) Employee Benefit Plans**

The federal employees of the Smithsonian are covered by either the Civil Service Retirement System (CSRS) or the Federal Employee Retirement System (FERS). The terms of these plans are defined in federal regulations. Under both systems, the Smithsonian withholds a specified percentage from each federal employee's salary. The Smithsonian also contributes specified percentages of employees' salaries. The Smithsonian's expense for these plans for fiscal year 2007 was \$25.2.

The Smithsonian has a separate defined-contribution retirement plan for trust fund employees in which substantially all such employees are eligible to participate. Under the plan, the Smithsonian contributes specified percentages of employees' salaries that are used to purchase individual annuities, the rights to which are immediately vested with the employees. Employees can make voluntary contributions, subject to certain limitations. The Smithsonian's expense for this plan for fiscal year 2007 was \$13.8.

In addition to the Smithsonian's retirement plans, the Smithsonian makes available certain health care and life insurance benefits to active and retired trust fund employees. The plan is contributory for retirees and requires payment of premiums and deductibles. Retiree contributions for premiums are established by an insurance carrier based on the average per capita cost of benefit coverage for all participants. At September 30, 2007, the accrued benefit obligation under this plan was \$11.1 and is included in accounts payable and accrued expenses in the statement of financial position.

During 2007, the Smithsonian adopted Statement of Financial Accounting Standards 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans." Under this standard, the Smithsonian recorded a previously unrecognized net loss and prior service credits on its health and life insurance benefit plan of \$0.6 as a nonoperating reduction in unrestricted net assets.

**SMITHSONIAN INSTITUTION**

Notes to Financial Statements

September 30, 2007

(Dollars in millions)

**(12) Income Taxes**

The Smithsonian is recognized as exempt from income taxation under the provisions of Section 501(c)(3) of the Internal Revenue Code. Organizations described in that section are taxable only on their unrelated business income. Periodical advertising sales are the principal source of unrelated business income for the Smithsonian. The provision for income taxes was not material for fiscal year 2007.

**(13) Business Activities**

A summary of business activities revenues and expenses for fiscal year 2007 is as follows:

	<u>Revenues</u>	<u>Expenses</u>	<u>Net</u>
Smithsonian business ventures:			
Magazines	\$ 66.4	(56.3)	10.1
Museum shops and mail order	69.3	(67.1)	2.2
Concessions, licensing, and other	31.2	(24.7)	6.5
	<u>166.9</u>	<u>(148.1)</u>	<u>18.8</u>
Unit auxiliary activities	31.0	(24.0)	7.0
Total business activities	\$ <u>197.9</u>	<u>(172.1)</u>	<u>25.8</u>

**(14) Commitments and Contingencies**

**(a) Leasing Activities**

The Smithsonian leases office and warehouse space under long-term operating leases expiring at various dates to 2023. These leases generally provide for rent escalations for increases in property taxes or operating expenses attributable to the leased properties or based on increases in the Consumer Price Index. The Smithsonian has the authority to enter into leases for up to 30 years using federal funds.

Annual minimum lease payments due under operating leases in effect at September 30, 2007 are summarized as follows:

2008	\$ 27.5
2009	25.7
2010	25.5
2011	24.6
2012	22.1
Thereafter	<u>183.3</u>
	\$ <u>308.7</u>

# SMITHSONIAN INSTITUTION

## Notes to Financial Statements

September 30, 2007

(Dollars in millions)

Rental expense under operating leases, including executory costs such as maintenance, insurance and taxes, totaled \$43.6 for fiscal year 2007.

**(b) *Government Grants and Contracts***

The Smithsonian receives significant amounts of federal funding in the form of appropriations, grants, and contracts. These awards are subject to audit by federal agencies. Management is of the opinion that no material disallowances of costs or expenses are likely.

**(c) *Construction***

The Smithsonian has various construction projects in process throughout its museums with significant projects at the National Zoological Park and the National Museum of American History. Commitments under related contracts aggregated \$75.4 at September 30, 2007.

**(d) *Litigation***

The Smithsonian is a party to various litigation arising out of the normal conduct of its operations. In the opinion of the Smithsonian's General Counsel, the ultimate resolution of these matters will not have a significant effect on the Smithsonian's financial position or future results of operations.