

JULY 17, 2009

DBE Supportive Services Newsletter



NDDOT
North Dakota
Department of Transportation

Safe Ways

Superior Service

Economic Growth

Pats on the Back—June 19, 2009, Bid Opening

DBE Primes:

None



Highest Race-Neutral Participation by Prime Contractor:

Mariner
Construction
Job 8
Achieved 9.04%

Prime Contractors Who Met or Exceeded Project Goal:

None

DBEs Who Need Assistance...

Technical assistance for DBEs is available in the areas of certification, bidding, bonding, bookkeeping, loans, contract procurement, etc. If you would like assistance in any of these areas please contact the Civil Rights Division at (701) 328-2605 or civilrights@nd.gov and we will arrange for someone to contact you to provide the assistance needed.

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NDDOT Bid Opening Dates:

- Friday, August 7, 2009 —Emergency Bid Opening
- Friday, August 21, 2009
- Friday, October 16, 2009
- Friday, November 20, 2009

NDDOT/Contractor Liaison Meetings

These meetings are held in Room 330 of the Transportation Building and are broadcast via the Department's video conferencing sites in the Grand Forks, Fargo, Valley City, Devils Lake, Minot, Williston, and Dickinson District offices. All contractors are welcome to attend either at the Transportation Building in Bismarck or at any of the district offices.

- To Be Announced

NDDOT DBE Unified Certification Board Meeting Dates

- Monday, October 5, 2009
- Monday, November 9, 2009
- Completed applications are due September 16th
- Completed applications are due October 20th



"Providing a transportation system that safely moves people and goods."

Newsletter Advertisements are due by 12:00 Noon (CT):

Email to civilrights@nd.gov or fax to (701) 328-0343
Newsletters will be published for all **regular** bid openings

- Friday, August 7, 2009
- Friday, October 2, 2009
- Friday, November 6, 2009



NDDOT Specification Committee

- July 22, 2009 - Comfort Inn, Bismarck, Rooms A & B 1:00-5:00
- November 10, 2009 - Comfort Inn, Bismarck, Rooms A & B 1:00-5:00

For questions regarding meetings contact Jack Smith at 328-4419 or jasmith@nd.gov

Contacts

Civil Rights Division

Deb Igoe, Director
(701) 328-2576 or cell
(701) 527-8834
digoe@nd.gov

Jackie Lipp
Civil Rights Officer
(701) 328-2605
jlipp@nd.gov

Pat Krieger
Civil Rights Officer
(701) 328-3116
pkrieger@nd.gov

Erika Lorenz-Perry
Adm. Asst.
(701) 328-2637
eperry@nd.gov

Construction Services

Chris Padilla
(701) 328-3225
cpadilla@nd.gov

Environmental & Transportation Services

Jack Smith
(701) 328-4419
jasmith@nd.gov

Federal Highway Administration/Federal Transit Administration Annual Goal Setting Methodology Available

NOTICE OF GOAL FOR DISADVANTAGED BUSINESS ENTERPRISE PARTICIPATION IN TRANSPORTATION PROJECTS AND GRANTS

Goal-setting for disadvantaged business enterprises (DBEs) with capabilities in the transportation industry is required by 49 Code of Federal Regulations Part 26. The following goals are applicable for the 2010 federal fiscal year (October 1, 2009 through September 30, 2010).

2010 FEDERAL HIGHWAY ADMINISTRATION DBE GOAL: 7.32 Percent

This goal represents the percentage of work to be accomplished by DBE prime contractors, subcontractors, consultants, vendors, and material suppliers on federal-aid transportation projects.

2010 FEDERAL TRANSIT ADMINISTRATION DBE GOAL: 0.00 Percent

This goal represents the percentage of work to be accomplished by DBE prime contractors, subcontractors, consultants, vendors, and material suppliers for professional services, construction, and procurement contracts on federal-aid transit projects and grants.

Information concerning these goals is available for inspection, from 8 am to 5 pm, at the following location:

Room 315
North Dakota Department of Transportation
608 East Boulevard Avenue,
Bismarck, ND 58505-0700

or on-line at:

<http://www.dot.nd.gov/divisions/civilrights/dbeprogram.htm>

Written comments to North Dakota Department of Transportation Director Francis Ziegler may be sent to the address above or emailed to civilrights@nd.gov until September 1, 2009.

ARRA's Tax Incentives for Businesses

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DBE News
Idaho Transportation Department
July 2009

The American Recovery and Reinvestment Act of 2009 (ARRA) provides a bunch of tax incentives for businesses. Be sure to ask Your accountant what the heck these mean, and if you can use them.

50% Special Depreciation Allowance/ Bonus Depreciation

Extends the 50% special depreciation allowance that was available for 2008 acquisitions to acquisitions of qualifying property in 2009.

This enables businesses to deduct half the adjusted basis of qualifying property in the year it is placed in service. The extension applies to qualifying property placed in service in 2009 (2010 for long production period property and certain transportation property).

Acceleration of Certain Business Credits

Corporations that acquire eligible business property have an additional year to accelerate certain tax credits in lieu of a bonus depreciation deduction. The extension applies to eligible business property placed in service in 2009 (2010 for long production period property and certain transportation property).

Section 179 Expensing

During 2009, small businesses can elect to expense up to \$250,000 of the cost of qualifying property under section 179. Without the new law, the limit would have dropped to \$133,000.

The existing \$25,000 limit still applies to sports utility vehicles. The \$250,000 amount provided under the new law is reduced if the cost of all section 179 property placed in service by the taxpayer during the tax year exceeds \$800,000.

Expanded Net Operating Loss Carryback

Many small businesses that had expenses exceeding their income for 2008 can choose to carry the loss back for up to five years, instead of the usual two years.

For small businesses that were profitable in the past but lost money in 2008, this could mean a special tax refund. The option is available for a small business that has no more than an average of \$15 million in gross

receipts over a three-year period. This option is available for a limited time. A corporation that operates on a calendar-year basis, for example, must file a claim by September 15, 2009. For eligible individuals, the deadline is October 15, 2009.

Estimated Tax Requirement Modified

Many individual small business taxpayers may be able to defer paying a larger part of their 2009 tax obligation until the end of the year. For 2009, eligible individuals can make quarterly estimated tax payments equal to 90% of their 2009 tax or 90% of their 2008 tax, whichever is less. Individuals qualify if they received more than half of their gross income from their small business in 2008 and meet other requirements.

Discharge of Business Indebtedness

The act allows certain businesses that repurchase specific types of debt in 2009 and 2010 to pay taxes on cancellation of debt income over a five-year period, starting with tax year 2014.

Exclusion of Gain on the Sale of Certain Small Business Stock

ARRA provides an extra incentive for investment in small businesses. The new law provides an increase in the Section 1202 exclusion from 50% (60% for enterprise zone qualified business entity stock) to 75% for any gain from the sale or exchange of qualified small business stock acquired after February 17, 2009 and before January 1, 2011, and held for more than five years. This provision is limited to individual investors and not available to corporations.

S-Corporation Built-in Gains Holding Period

For tax years beginning in either 2009 or 2010, the new law eliminates the corporate level tax on the built-in gains of an S-Corporation that converted from C-Corporation status at least seven tax years before the current tax year.

More Money Means More Regulations

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DBE News
Idaho Transportation Department
July 2009

The American Recovery and Reinvestment Act of 2009 (ARRA) prompted 6 new Federal Acquisition Regulations (FAR) to govern the integrity of all businesses performing work on federal contracts

Buy American Requirements for Construction Material

Prohibits the use of ARRA funds for any project for construction, alteration, maintenance, or repair of a public building unless all of the iron, steel, and manufactured goods used in the project are produced in the United States. (FAR Case 2009-008)

Whistleblower Protections

Prohibits non-federal employers from discharging, demoting, or discriminating against employees as a reprisal for disclosing information to government officials.

This also establishes procedures for access to investigative files of the Inspector General and provides for remedies and enforcement authority. (FAR Case 2009-012)

Publicizing Contract Actions

Requires contractors to enter data on any action funded by ARRA into the Federal Procurement Data System. (FAR Case 2009-010)

Reporting Requirements

Requires federal prime and subcontractors to report on their use of ARRA funds, including information on the compensation of senior executives of companies receiving ARRA funds. (FAR Case 2009-009)

GAO/IG Access

Provides for the audit and review of contracts and subcontracts and gives the Inspector General and the Government Accountability Office (GAO) the authority to interview contractor and subcontractor personnel under contracts containing ARRA funds. The IG cannot interview subcontractors' employees under this rule. (FAR Case 2009-011)

GAO Access to Contractor Employees

Allows the GAO to interview current contractor employees when conducting audits. Rule does not apply to the purchase of commercial items. (FAR Case 2008-026)

JULY 2009 TRAINING CALENDAR

Mon	Tue	Wed	Thu	Fri
		1	2	3
6	7	8	9	10
13 CPR/AED Training Fargo 8:00 a.m.—10:30 a.m. http://www.ndsc.org/Training/classes/Default.aspx#CPR_Training	14 Conquering the Fear of Public Speaking Fargo-Skills and Tech. Training Center 1:00 p.m.—5:00 p.m. http://www.trainfargo.com/wft/class.asp?cat=Business%20Skills&scat=Communication	15 CPR/AED Training Dickinson 8:00 a.m.—10:30 a.m. http://www.ndsc.org/Training/classes/Default.aspx#CPR_Training	16	17
20	21	22	23	24 Internal Customer Service Fargo-Skills and Tech. Training Center 8:00 a.m.—Noon http://www.trainfargo.com/wft/class.asp?cat=Business%20Skills&scat=Customer%20Service
27	28 CPR/AED Training Minot 8:00 a.m.—10:30 a.m. http://www.ndsc.org/Training/classes/Default.aspx#CPR_Training	29 OSHA Record Keeping Bismarck 1:00 p.m.—5:00 p.m. http://www.ndsc.org/Training/classes/Default.aspx#OSHA_Record_Keeping	30 Forklift Operator Training-Subpart N 1910.178 Bismarck 1:00 p.m.—5:00 p.m. http://www.ndsc.org/Training/classes/Default.aspx#Forklift_Operator_1910_178	31



The Learning Lowdown



Truck Driving Program

This six week, 240 hour program includes classroom and behind-the-wheel training, and is designed to give you a good understanding of the trucking industry. You will start with the basics and move up to the finer points of the trade. The focus of the training is the knowledge needed for CDL Certification. Students satisfactorily completing the course will receive a Certificate of Completion from the Skills & Technology Training Center. This program qualifies for (GI Bill) funding.

Skills & Technology Training Center * 1305 19th Avenue North * Fargo, ND 58102
Phone: 701-231-6900 Fax: 701-231-6905

Next Class Starts: 7/27/09

Start Time: 7:00 a.m.

End Time: 5:00 p.m.

Additional Dates: 9/7/09, 10/19/09, 11/30/09

Class Meets: Mondays - Fridays

Cost: \$3995

Truck Driving Training: Course Outline

UNIT I

1. Introduction - The Truck Driver - Role & Responsibilities; History of Industry 2. Log Books - Recordkeeping 3. Getting to Know Your Rig 4. The Driver Qualifications

UNIT II

a) Inspection of Equipment b) Types of Trailers c) The Braking System * Class * Vehicle Operation d) Starting the Engine & Shifting Gears * Class * Vehicle Operation e) Drive - Shifting & Cornering

UNIT III

a) Steering and Turning * Class * Vehicle Operation b) DOT Regulations on Driving c) Regulation Agencies d) Gasoline Engines & Diesel Engines e) Driving Two Lane Ramps-Into to Interstate Driving

UNIT IV

a) The Electrical System b) Heavy Duty Diesel Headaches * Class * Vehicle Operation c) Intro to Highway & Interstate Driving * Vehicle Operation d) Engaging & Disengaging Trailers * Class * Vehicle Operation f) Yard Maneuvering - Backing, Parking, Etc.

UNIT V

a) Yard Maneuvering * Class * Vehicle Operation b) Loading and Unloading Vehicles c) Securing the Load
d) Highway Driving - Two Lane, City, Backing, Maneuvering, Parking & Maps Reading

UNIT VI

a) Definition of Types of Vehicles & Licenses b) New CDL c) Permit Hauling d) Heavy Traffic Operation - Vehicle Operation e) Mixed Vehicle Operation

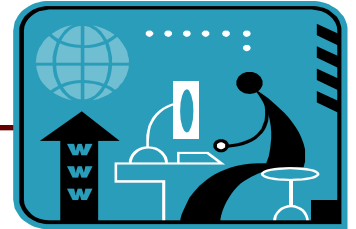
UNIT VII

a) Accident & Fire Prevention b) Extreme Driving Condition * Class * Vehicle Operation c) Mousetrapping Yourself
d) Cross Country - Vehicle Operation e) Practice CDL Driving and Maneuvering Exam

UNIT VIII

a) Local Delivery & Company Image b) Review c) Final Written Exam d) Final Vehicle CDL Test

On-line Learning Links



<http://rasmussencolleges.com/>



<http://www.bsc.nodak.edu/online/>



http://www.dsu.nodak.edu/online_classes.asp



<http://www.lrsc.nodak.edu/online/>



<http://www.ndsu.nodak.edu/>



<http://www.umary.edu/UM/SADE/Online/>



<http://www.conted.und.edu/>



<http://distancelearning.vcsu.edu/>



Free Training Resources



<http://www.sba.gov/services/training/onlinecourses/index.html>

UPDATED DIRECTORY CHANGES FOR THE July 17, 2009 BID OPENING

NEW FIRMS ADDED: None

**FIRMS ADDING OR CHANGING PHONE
NUMBERS:** None

FIRMS REMOVED FROM DBE DIRECTORY:
None

FIRMS CHANGING FAX NUMBERS: None

FIRMS EXPANDING SERVICES: None

**FIRMS REMOVING ADDRESSES OR ZIP
CODES:** None

FIRMS DROPPING AREAS OF SERVICE:
None

FIRMS UPDATING ADDRESSES:
Classic Transportation
3465 Ivy Drive
Grand Forks, ND 58208-2579

FIRMS ADDING AREAS OF SERVICE: None

FIRMS CHANGING EMAIL ADDRESSES:
None

**All bid openings can be seen via a live video stream on the
NDDOT web site,**

<http://www.dot.nd.gov/livebid1.html>

**or at the NDDOT Building, Room 330,
608 East Boulevard Avenue, Bismarck.**

The Internet broadcast will begin at 9:30 a.m., and will continue
until the last bid is read.



Quoting Opportunities for the July 17th Bid Opening



Asphalt Surface Technologies Corporation a/k/a ASTECH Corp. — P.O. Box 1025, St. Cloud, MN 56302, is seeking Disadvantaged Business Enterprise (DBE) subcontractors and suppliers for the NDDOT bid opening on July 17, 2009. We are seeking any and all quotations for subcontract and supplier opportunities associated with projects 6 and 15. If you would be interested in quoting these projects, please contact Bruce Batzer or Dale Strandberg at our office at (320) 363-8500, or fax to (320) 363-8700, or email to astech_subquotes@hotmail.com. All quotes must be received by 8:00 p.m., the day prior to the bid opening. All subcontractors and suppliers will be required to comply with the most current version of the DBE Race-Conscious Special Provision. ASTECH will be willing to assist you in interpreting plans, preparing proposals, and providing advice regarding obtaining insurance and bonding. We are an Equal Opportunity Employer.

Bechtold Paving, Inc. — 5140 Hwy 2 East, Minot, ND 58701, is seeking quotes from qualified DBE contractors and suppliers for the upcoming NDDOT bid opening on July 17, 2009. We are requesting quotes for any or all items on projects 1, 5, and 13. We will be accepting quotes until July 16, 2009, at 5:00 p.m., for quotes under \$500,000 and 8:00 p.m., for quotes over \$500,000. If you are interested in any of the supplier or subcontracting opportunities, please call us at our office at (701) 852-1634, or email quotes to bechtoldquotes@minot.com. We are willing to assist any DBE in interpreting plans, preparing proposals, and in obtaining bonding insurance. Bechtold Paving Inc., is an Equal Opportunity Employer.

Bituminous Paving, Inc. — P.O. Box 6, Ortonville, MN 56278, is soliciting quotes for any and all items on project 14 for the NDDOT bid opening being held July 17, 2009. If you are interested in quoting any or all items on the above projects you can fax the quotes to (320) 273-2120 or email them to bpi_subquotes@yahoo.com. Please submit all quotes according to the time schedule stated in the latest DBE Special Provisions. For assistance in interpreting plans, preparing quotes, or obtaining necessary insurance and bonding, etc., please contact our office at (320) 273-2113. We are an Equal Opportunity Employer/Contractor.

Border States Paving, Inc. — P.O. Box 2586, Fargo, ND 58102-2586, is requesting subcontractor quotes for any and all items of interest for project 12 on the July 17, 2009, bid opening. All work is to be completed within specifications, and prices should include all incidentals. We prefer hauling be quoted by the ton-mile. For assistance with plans, proposals, bonding, insurance, project scheduling, pit and plant locations, etc., contact Korey Bender or Nancy Sloten at (701) 237-4860. Please email all quotes to our Fargo office to quotes@borderstatespaving.com or fax to (701) 237-0233. All quotes must be received no later than 8:00 p.m., July 16, 2009. We are an Equal Opportunity Employer.

Central Specialties, Inc. — 6325 County Road 87 SW, Alexandria, MN 56308, is seeking qualified DBE and non-DBE subcontractors and suppliers for the July 17, 2009, NDDOT bid opening. We are requesting any and all quotes for various subcontracting and supply opportunities associated with projects 12 and 14. If interested, contact Allan Minnerath at (320) 762-7289. We will be bidding electronically and will be accepting quotes until 8:00 p.m. the evening before the bid opening. Quotes may be faxed to (320) 762-7290 and/or sent to our email address at quotes@centralspecialties.com. Any assistance that we can offer in the areas of interpreting plans, preparing proposals, or advice with regard to bonding or insurance should be directed to (320) 762-7289. We are an Equal Opportunity Employer.

Diamond Surface, Inc. — 13792 Reimer Drive, Maple Grove, MN 55311, is requesting subcontractor/supplier quotes for Job 7, in Mercer County, Highway 23, for the July 17, 2009, bid opening. Quotes can be submitted either via fax, mailing, or email. Please mail quotes to our corporate office address, listed above, fax to (763) 420-5929, or email to philo@diamondsurfaceinc.com. Our estimator, Phil O'Connell, is available to assist you and/or answer any questions you have in preparing your quote including interpreting plans, preparing proposals, project scheduling, or obtaining insurance and bonding. Please contact Phil at (763) 420-5009. Diamond Surface, Inc. is an Equal Opportunity Employer.

Edward H. Schwartz Construction, Inc. — P.O. Box 160, New England, ND 58647, requests quotes from all qualified subcontractors & suppliers for items on projects 2 and 13 for the NDDOT bid opening of July 17, 2009. All quotes should include incidental items, and be in compliance with the plans and proposals and the current NDDOT's DBE Special Provisions. Please contact us for any assistance with bonding, insurance, plans, specs, methods, and whatever other information we can provide about the projects. All quotes are to be completed and noted if they are tied or not tied. Quotes using the units of the proposal would be appreciated. If you are interested in quoting these projects, please contact us at (701) 579-4204, or fax quotes to our office at (701) 579-4854, or email quotes to ehsc@ndsupernet.com. Please reference bid opening date and job number on the subject line of your email. All businesses submitting quotes must comply with the NDDOT's most recent Special Provisions regarding DBE participation. We are an Equal Opportunity Employer.

Ernie's Concrete Construction, Inc. — P.O. Box 864, Minot, ND 58702, is seeking quotes from all subcontractors and suppliers for the upcoming NDDOT bid opening of July 17, 2009. We are requesting quotes for any or all items on projects 5 and 13. If you are interested in any of the supplier or subcontractor opportunities, please call us at (701) 852-4848. We are willing to assist in the areas of interpreting plans, preparing proposals, providing advice to obtain bonding and insurance, quantities, expected overtime, project scheduling, pit information, method of measurement, payment schedule, items of work included in the quotes, or any other project related issues. All work is to be completed within the NDDOT Spec., and prices are to include all incidentals. All quotes should be received by our firm and submitted to the NDDOT according to the time tables listed in the NDDOT DBE Special Provisions. Quotes can be delivered to our office, faxed to (701) 852-4849, or emailed to terry.ernies@midconetwork.com We will be accepting quotes between the hours of 10:00 a.m. – 8:00 p.m., July 16, 2009. Quotes will be accepted until the deadlines specified in the DBE Special Provisions. We are an Equal Opportunity Employer.

Forby Contracting, Inc. — 34363 Swede Alley, Hinckley, MN 55037, is seeking Disadvantaged Business Enterprise (DBE) subcontractors and suppliers for the NDDOT bid opening on July 17, 2009. We are seeking any and all quotations for subcontract and supplier opportunities associated with projects 5, 10, 11, and 12. If you are interested in quoting this project, please contact Ronald Brant or Julie Franko at our office at (320) 384-6061, fax to (320) 384-7612, or email to forbycontracting@msn.com All quotes must be received by 8:00 p.m., the day prior to the bid opening. All subcontractors and suppliers will be required to comply with the most current version of the DBE Race-Conscious Special Provision. Forby Contracting will be willing to assist you in (but not limited to) interpreting plans, preparing proposals, and providing advice regarding obtaining insurance and bonding. We are an Equal Opportunity Employer.

Industrial Builders, Inc. — P.O. Box 406, Fargo, ND 58107-0406, is preparing bids for the NDDOT bid opening which will be held at 9:30 a.m., on July 17, 2009. We are requesting quotations for project 13. Quotes will be accepted and considered on all items of work, based upon the contract plans and specifications, and must include incidental items. Additionally, please be aware that all subcontractors will be required to add Industrial Builders, Inc., as additional insured with regard to the general liability insurance coverage on each project. If any disadvantaged business concerns need any assistance in obtaining or interpreting plans and bidding documents, preparing proposals, or need assistance in obtaining bonding and insurance, project scheduling, pit and batch plant locations, etc., please do not hesitate to contact us at our office at (701) 282-4977. Industrial Builders, Inc. will be accepting quotes on July 16, 2009, until deadlines as specified in the DBE Special Provisions for the July 17, 2009, bid opening. Quotes can be sent to our Fargo office by fax to (701) 281-1409, or by email to quotes@industrialbuilders.com Project estimators will be available during this time to help with any questions. We are an Equal Opportunity Employer M/F/V/H.

Keller Paving & Landscaping, Inc. — 1820 Highway 2 Bypass E, Minot, ND 58701, will be receiving quotes for the July 17, 2009 NDDOT bid opening at our office in Minot, ND for Jobs 1, 5, and 13. Please contact us prior to the bid opening if you have any questions or concerns. We are offering our assistance in helping you interpret plans, preparing quotes or proposals, specifications, negotiating work, and providing advice about obtaining insurance coverages. We can be reached at our office at 1820 Highway 2 Bypass E Minot, ND 58701 or call us at (701) 852-5030. Please be advised that it is your responsibility to contact us to receive help. Quotes can be delivered to our office, faxed to (701) 852-5510, or emailed to kellerpaving@minot.com 1) All businesses submitting quotes must comply with the NDDOT's most recent Special Provisions regarding DBE participation. 2) Each business is responsible for seeing that all addenda are acknowledged and that all quotes are delivered prior to the appropriate deadline of 2:00 p.m., 5:00 p.m., or 8:00 p.m. to Keller Paving & Landscaping, Inc., as well as to NDDOT. 3) Please include Form A if required. 4) Submit separate quotes for each project, including item numbers, unit prices, and line item totals, as well as the total value of your quote. 5) Please include and make note of incidental items on your quote. 6) Indicate if items within your quote are tied or not tied. We are an Equal Opportunity Employer.

Kern & Tabery, Inc. — 222 SE 1st Street, Suite 3, Wadena, MN 56482-1568, is requesting quotes for project 2, SC-4211(062) (PCN-17456), Sheridan County, on the July 17, 2009, NDDOT bid opening. We are requesting DBE and non-DBE participation as defined by the DBE Race-Neutral Special Provisions (February 8, 2008). If interested in quoting and you have any questions, or need help in interpreting plans, preparing quotes, bonding information, scheduling etc. please contact our office (Kevin Tabery/Brad Kern) at (218) 631-1300 prior to the bid opening. We will be accepting quotes up until 8:00 p.m. They can be faxed to us at (218) 631-3985 or e-mailed to us at earthmovers@kern-tabery.com We are an Equal Opportunity Employer.

Mariner Construction Inc. — 1771 W. Cavalry Drive, Bismarck, ND 58504, will be seeking quotes from small businesses and DBE participation for the following projects on the July 17th NDDOT bid letting. Mariner Construction will be a prime contractor on Jobs 3 and 4. Steve Mariner or Brent Schlafmann will be available to answer any questions and to offer any assistance with plans, or proposals, insurance and bonding, etc. Steve Mariner and Brent Schlafmann will be available from 8:00 a.m. to 8:00 p.m. on Thursday, July 16th, at Mariner Construction's office by phone (701) 258-3925, fax (710) 258-8987, cell (701) 400-3518 after hours, or e-mail brent@marinerconstruction.com

Mayo Construction Company, Inc. — P.O. Box 310, Highway 5 West, Cavalier, ND 58220, will accept and consider all quotations for projects 1, 6, 14, and 15. We are requesting DBE and non-DBE participation as defined by the current Special Provision DBE Program. All or any part of the bid items will be accepted and considered but must include incidental items in compliance with the plans and specifications. If interested in quoting and you have any questions in interpreting plans, preparing quotations, or obtaining necessary insurance and bonding, please contact our office at (701) 265-8438, or email business@mayoconst.com prior to the bid opening. We will be accepting quotes between the hours of 11:00 a.m., and 8:00 p.m., the day prior to the actual bid opening in keeping with the Special Provision DBE Program. Quotes can be faxed to (701) 265-8044, or emailed to subquotes@mayoconst.com We are an Equal Opportunity Employer.

Minot Paving, Inc. — 3200 4th Ave NW, Minot, ND 58703, is bidding on Jobs 1, 5, and 13 on the July 17, 2009, NDDOT bid opening. We are requesting any and all quotations for any subcontracting, supplies, and materials or services that any disadvantaged or non-disadvantaged business enterprises may be interested in. We offer assistance with interpreting plans, preparing proposals, and providing advice on obtaining insurance and bonding. Please contact Dick Rutten II at (701) 852-0558 or (701) 720-7380, or fax us your quote at (701) 852-0560, or email to minotpav@srt.com Dick Rutten II will be available at our office on July 18, 2009, for any questions or help on the above referenced jobs. Please follow guidelines for submitting quotes to bidders set forth in the most current DBE Program Special Provision. We are an Equal Opportunity Employer.

Northern Improvement Company — P.O. Box 2846, Fargo, ND 58108, will accept and consider all quotes for projects 3, 4, 11, and 12 on the NDDOT bid opening, July 17, 2009. All or any part of the bid items will be accepted and considered. All quotes should include incidental items, and be in compliance with the plans and proposals and the current DBE Special Provision. Hauling quotes are preferred by the ton-mile. Include overtime in your quote as necessary. Please contact us for assistance with plans, proposals, bonding, insurance, or any other project-related issues by calling our Fargo (701) 277-1225, Bismarck (701) 223-6695, or Dickinson (701) 225-5197 offices. Insurance requirements - subcontractors are required to add Northern Improvement Company as an additional insured on liability policies. Fax quotes to Bruce Thompson in Bismarck at (701) 224-0937, or email us at subquotes@nicnd.com Please reference bid opening and job number in the subject line of your email. Engineers will be in our Fargo, Dickinson, and Bismarck offices between 11:00 a.m. - 8:00 p.m., on July 16, 2009. Quotes will be accepted until deadlines as specified in the DBE Special Provisions. We are an Equal Opportunity Employer.

Opp Construction — P.O. Box 13530, Grand Forks, ND 58208-3530, is seeking quotes on any and all items or material you may be interested in, for projects 10, 11, and 12 on the July 17th NDDOT bid opening. We will assist you in interpreting plans and specs, preparing proposals and provide advice on bonding and insurance, project scheduling, pit and batch plant location, etc. You may fax quotes to our Grand Forks office (701) 795-7020 no later than the time tables stated in the current DBE Special Provisions. You may call Greg Opp at (701) 314-3322 for any assistance. You may also email any quotes or questions to gregopp@oppconstruction.com We are an Equal Opportunity Employer.

Strata Corporation — P.O. Box 13500, Grand Forks, ND 58208-3500, is requesting subquotes on any/all items and/or materials you may be bidding on projects 3, 4, 5, 10, 11, 12, 13, and 14 at the July 17, 2009, NDDOT Bid Opening. If interested in quoting or for further information, please contact Rob Martens, Estimator, at our Grand Forks office at (701) 775-4205, or after regular business hours, until 8:00 p.m. (Central Time) at (701) 741-4239, or fax to (701) 775-5584, or email us at quotes@strata-corp.com All quotes must state the specific project number for the project being quoted. All quotes must be received by Strata and submitted to the NDDOT Civil Rights Division according to the times listed in the current versions of the ND Disadvantaged Business Enterprise Program Special Provisions. Strata Corporation is submitting their proposals via electronic bidding to the NDDOT. The current versions of the NDDOT Disadvantaged Business Enterprise Program Special Provisions can be viewed at: <http://www.dot.nd.gov/dbebidinfo.html> If you have any questions regarding the ND Disadvantaged Business Enterprise Program Special Provisions, you can contact Deb Igoe, Civil Rights Division Director, at the NDDOT at (701) 328-2576. Plans & Specifications are available at our Grand Forks office for your review, or can be downloaded free of charge from the NDDOT website at <http://www.dot.nd.gov/dotnet2/eplans/default.aspx> We are prepared to assist you in (but are not limited to) project scheduling, pit/batch plant locations, interpreting plans, preparing proposals, etc., and providing advice on obtaining bonding and/or insurance if need be. Also, when preparing quotes, please be aware of the insurance limits required by the owner and/or in the NDDOT Standard Specifications. This insurance coverage needs to be included in your quoted price and in place PRIOR TO STARTING ON THE JOB SITE. Strata Corporation is an Equal Opportunity/Affirmative Action Employer.

Swingen Construction Company — P.O. Box 13456, Grand Forks, ND 58208, is bidding the following projects on the below referenced North Dakota Department of Transportation bid opening:

#13 – Ward County Project No. STN-4-083(080)920 (PCN-17089)

Swingen Construction Company is requesting any and all quotations for any subcontracting, supplies, materials or services all small business enterprises may be interested in. Plans and specifications are available at the Construction Office in Bismarck, North Dakota, or online at www.dot.nd.gov/business/bidinfo.htm You may stop at Swingen Construction Company's office on Highway 2 West, Grand Forks, North Dakota for plan inspection and assistance. Swingen Construction offers assistance to all small businesses in the areas of plan interpretation, preparing proposals and advice regarding bonding, insurance or any other matters that may require assistance. Swingen Construction offers assistance to all small businesses in the areas of plan interpretation, preparing proposals and advice regarding bonding, insurance or any other matters that may require assistance. Swingen Construction Company personnel will be located at our offices in Grand Forks, North Dakota, July 16, 2009. Our phone number is (701) 775-5359, fax number (701) 775-7631, and email address dan.swingen@swingenconstruction.com Please have your quotes in our possession by the times specified in the NDDOT proposal, Special Provision DBE Program. Swingen Construction Company is an Equal Employment Opportunity employer.

Wanzek Construction, Inc. — P.O. Box 2019, Fargo, ND 58107-2019, is requesting quotations for material and subcontracts on projects 2, 12, and 13 on the NDDOT bid opening on July 17, 2009. Quotations for the work items must be based on the contract plans, plan notes, and the NDDOT Standard Specifications. If you are interested in any of the subcontracting or supply opportunities on these projects, please contact our office Monday through Friday from 8:00 a.m. – 5:00 p.m. or until 8:00 p.m. on Thursday, July 16th at (701) 282-6171. Quotes can be sent to Wanzek Construction, Inc. via fax (701) 492-0905, or email quotes@wanzek.com Plans and specifications are available for review at our Fargo office or the NDDOT District Offices. We will offer assistance in interpreting plans, schedules, preparing proposals, as well as obtaining bonds and/or insurance. We are an Equal Opportunity Employer.

ADDITIONAL QUOTING OPPORTUNITIES

Devils Lake Municipal Water Treatment Facility

Bids July 14 2009 2:00 PM

Industrial Contract Services, Inc. is requesting sub quotes from registered DBE's for any/all items or materials you may be bidding on the above referenced project. If interested in quoting or for further information please contact Kip or Suzanne at 701.775.8480, fax 701.775.8479, sdanielson@icsgf.com or quotes@icsgf.com. Proposal documents are available through Industrial Contract Services, Inc., Reed Data, Grand Forks, Minneapolis and Fargo Builders Exchanges. We are prepared to assist you with (but not limited to) project scheduling, interpreting plans, preparation of proposals, advise on bonding and insurance, etc. Industrial Contract Services, Inc. is an 'EO/AA EMPLOYER'.

Grand Forks Airport International Terminal - Bid Group 2

Bids July 15 2009 2:00 PM

Industrial Contract Services, Inc. is requesting sub quotes from registered DBE's for any/all items or materials you may be bidding on the above referenced project. If interested in quoting or for further information please contact Kip or Suzanne at 701.775.8480, fax 701.775.8479, sdanielson@icsgf.com or quotes@icsgf.com. Proposal documents are available through Industrial Contract Services, Inc., JLG Architects, National Association of Minority Contractors Upper Midwest, MEDA Minority Contractors, Reed Data, McGraw Hill, Grand Forks, Bismarck, Mandan, Sioux Falls, Duluth, St. Cloud, Minneapolis and Fargo Builders Exchanges. We are prepared to assist you with (but not limited to) project scheduling, interpreting plans, preparation of proposals, advise on bonding and insurance, etc. Industrial Contract Services, Inc. is an 'EO/AA EMPLOYER'.

A Premier Event on Selling
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Start and Grow your Business!

2009 RESOURCE and GOVERNMENT PROCUREMENT FAIR

Sponsored by:
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Shooting Star Casino, Hotel and Event Center
Mahnomen, MN



In cooperation with the Procurement Technical Assistance Center (PTAC), and the U.S. Small Business Administration (SBA)

Date: August 18, 2009

Time: 8:30 am - 3:30 pm

Location: Shooting Star
Event Center - Mahnomen,
MN

Schedule

8:30 am Registration

9:00 am - Welcome - Tribal
Chairwoman

9:00 am - 3:30 pm
Trade Fair and Workshops

Who Should Attend?

Small businesses interested in starting a business, growing their business and doing business with government agencies and prime contractors in a trade show environment. In addition, attendees can participate in workshops on topics ranging from Starting a Business, Selling to the Government, and how to sell to the state of Minnesota. Small businesses owned by ethnic minorities, veterans, and women can learn about special programs designed to provide better access to the government marketplace.

Exhibiting Organizations:

Federal/State/Local Government

U.S. Army Corps of Engineers – St. Paul
U.S. Small Business Administration (SBA)
MN and ND
Chippewa National Forest
Department of Natural Resources (DNR)
DOT Small Business Transportation
Resource Center (SBTRC)
General Services Administration (GSA)
Grand Forks Air Force Base
MN Materials Management
MN Department of Transportation
Metropolitan Council
University of Minnesota
VA Medical Center

Commercial/Prime Contractors

Eckland & Blando
Fastenal
General Dynamics

Medtronic
Short Elliott Hendrickson (SEH)
Ulteig Engineering

Non-Profit Organizations/Resource Providers

Association of Women Contractors (AWC)
Business & Entrepreneurial Center – MState
Department of Employment & Economic
Development (DEED)
MEDA
MN American Indian Chamber (MAICC)
Midwest Minority Supplier Development
Council (MMSDC)
West Central and North West Small
Business Development Centers
Procurement Technical Assistance Center
MN and ND
Women's Business Development Center -
Minnesota

WORKSHOPS:

9:30 The Basics of Selling to the Government – Jamara Cheek and Mark Cooper, Procurement Technical Assistance Center (PTAC)

By now you must have some idea how huge federal government expenditures are. The federal government market is the largest in the world! Would you like to participate in that marketplace but don't know where to start? This program is an introduction to the basics of selling to the government. You'll get basic information on the market, how the market is segmented, buying channels, terminology, registrations and certifications involved, and the starting points for positioning your company to sell into the government market.

9:30 Starting a Business – Jim Soncrant, West Central Small Business Development Center

If you have a great idea for a new business but don't know how to get started, this fast-paced workshop is for you. Get valuable information about starting and operating a business in the State of Minnesota. Gain insight into what it means to be an entrepreneur. Learn the basics of putting together a business plan and obtaining financing. Our mission at the Small Business Development Center is to help entrepreneurs realize their dreams. Come to this workshop, and let us help you realize yours.

**10:30 Certification Panel -- Wendy VanKuyk, State of Minnesota
TG/ED; Pat Calder, Metropolitan Council DBE; Randy Czaia, SBA
8(a)/HUBZone; Elisa Diaz Gomez, MMSDC MBE; and Natasha Fedorova,
WBDC-MNWBE**

Sorting through the various federal, state, local, and corporate socio- economic certification programs can be a daunting task. Who is eligible? What are the requirements? How does one become certified? What are the benefits? This panel will answer these questions and more. Representatives from six socio-economic certifying bodies will walk you through their programs and answer your questions. Attendees will gain a better understanding of the various programs and the opportunities that may be available from these organizations.

10:30 Marketing your Business in the 21st Century – Dr. Dave Smith and Ms. Andra Vaughn, Northwest Small Business Development Center

The average American is subjected to over 3,000 advertising messages a day. Wonder how to get your message heard with all the noise? Learn the scope and importance of marketing in this workshop. We will outline the methods smart advertisers are using today to get their message to their target market.

11:30 Understanding GSA's Multiple Award Schedules – Beverly Coley, GSA, Office of Business and Congressional Services

GSA is a very diverse federal contracting activity. This workshop will focus on Doing Business with GSA and the Multiple Award Schedule (MAS) system as the primary supply vehicle used by nearly all federal agencies. The MAS method of procurement is a very efficient means of providing the numerous and varied products and services required by the federal government, but presents a unique challenge to vendors trying to sell to the feds. At the conclusion of this session, participants should be able to locate the MAS solicitations applicable to their product or service, access some of the GSA agency ordering tools, and apply basic marketing techniques when approaching prospective buyers once they have successfully completed a bid and are awarded a GSA MAS contract.

11:30 Joint Venture and Teaming Agreements – Tim Connelly, Eckland & Blando

This workshop will cover teaming agreements and joint ventures. These agreements are becoming increasingly important in government contracting arena. Learn how they are different and the requirements needed to be successful.

12:30 Doing Business with the U.S. Air Force – Graham Pritchett, Grand Forks Air Force Base

Learn the essentials for doing business with the U.S. Air Force. Pertinent information includes www.ccr.gov registration, responding to sources sought notices, www.fedbizopps.gov, NAICS codes, and the Gov't Purchase Card. Also what a business should do, how we buy, what we buy, small business set-asides/types, and other potential sources for Air Force requirements.

12:30 Financial Fundamentals – Mariana Scott, MEDA

What you must know about your business to be profitable. Learn about tools for Larger more Sustainable Profits for your Business – Tips to improve your business success, today, tomorrow and in the future. Work smart and obtain positive results.

1:30 HUBZone Program – Tom Linnertz, U.S. Small Business Administration

The HUBZone program is coming to the forefront as the lead SBA small business program. This program has simple criteria, but at the same time status can be difficult to maintain. The criteria is based on location of the primary office and location where employees reside. This session will cover the requirements of the program. How to apply for HUBZone Certification; how HUBZone can benefit your firm and assist you in gaining contracts from the government.

1:30 Doing Business with MN Department of Transportation – Mike Plumley, MN Department of Transportation

This workshop will cover the DBE program, electronic-plans, how to bid information, and pre-letting and post-letting information on highway construction and maintenance projects for contractors and suppliers that want to do business with the Department of Transportation.

2:30 Doing Business with the Corps of Engineers – Tom Koopmeiners, U.S. Army Corps of Engineers

This workshop will cover the acquisition process used by the Corps of Engineers. Market Research from initial project review to ultimate posting of the acquisition to the public websites, i.e. <http://www.fedbizopps.gov> will be discussed. Opportunities for small businesses as subcontractors to large businesses will be covered as well.

2:30 Doing Business with the University of Minnesota – Sharon Banks, University of Minnesota, Office for Business & Community Development

Review University procedures for obtaining bid information and the process for checking bid awards on line. Learn how to maneuver through the University's targeted business program and maximize your opportunities for inclusion on construction projects. You will receive information on various University programs designed for small business owners presented by the Office for Business and Community Economic Development. Receive information on our Management and Technical Assistance Program, Computer Training Classes, Digital Divide Program, and the Small Business Development Program.

DIRECTIONS:

The Procurement Fair will be held at the Shooting Star Casino, Hotel and Event Center. It is located in Mahanomen which is 4 hours from the Twin Cities. Directions are available at Mapquest: <http://www.mapquest.com> – ending address is 777 SE Casino Road, Mahanomen, MN. Hotel 1-800-453-STAR or online <http://www.starcasino.com>.

REGISTRATION:

The event is free but registration is required.

Register online at: <http://mnptac.ecenterdirect.com> - Click Training to register.



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