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SPO HOSTS SWEDISH PURCHASING OFFICIALS



Ten representatives from Swedish local government organizations – equivalent to our counties – spent a day with SPO staff on Friday, March 27, 2009:

Per Dahlgren (Region of Skane)

Gunnar Goblirsch (Soermland)

Gun-Maj Jahnke (Swedish Association of Local Authorities and Regions/SALAR)

Catarina Lingstrom (Stockholm County Council)

Joakim Kristensson (Blekinge County Council)

Mikael Larrson (Oestergotland County Council)

Stefan Perdahl (Norrbotten County Council)

Eva Sveman (Association of Local Authorities and Regions)

Christina Sodergren (Uppsala County Council)

Anders Wennerberg (Jämtland County Council)

The Swedish contingent selected Oregon and Washington to review in their annual international educational learning trip to learn more about procurement practices and procedures. In the past, they have chosen to visit China, Australia, Washington DC, and Canada, so this was an honor to be selected.

Our new friends spent the morning hearing about SPO/Oregon processes and sharing information about their way of doing business. After a working lunch with all the staff, they were off to tour the State Capitol and learn about our Legislative process.

SPO was honored to have hosted the meeting and look forward to cementing those friendships through continued correspondence.



SPO Staff join the representatives from Sweden in a picture prior to their tour of the State Capitol!

Thank you again for your outstanding hospitality. You have really showed us America from its best side.

Gunnar Goblirsch

"It was a wonderful experience to exchange information and ideas and to learn that we all face similar issues and challenges as they relate to public procurement and the current economic environment."

Dianne Lancaster



MESSAGE FROM THE CPO – RAISE YOUR HAND!

Dianne Lancaster
SPO Chief Procurement Officer

At the recent National Association of State Procurement Officials “How to Market to State Governments” conference, I was pleased that a meeting on the federal economic stimulus bill was added to our already ambitious agenda. At the meeting, chief procurement officers from 41 states shared information and discussed the potential impacts of the recently-passed American Recovery and Reinvestment Act (ARRA). One of the key questions for all of us was what role the states’ chief procurement professionals would play in effectively launching the various stimulus projects – what impact would ARRA have on our work?

The talk at the meeting was lively and divergent. Some said they would rather let the initiative just pass them by. “I am not responsible for this or that area of procurement in my state” and “I have plenty of work on my desk already,” were comments I heard. But others said, “We need to move from the back seat position the procurement office has been relegated to in the past. We need to raise our hands if we want a seat at the table.” David Gragan, Chief Procurement Officer for Washington, D.C., put it this way, “The ARRA bill puts a huge magnifying glass on our profession... and it is either a ‘hero’ or ‘zero’ proposition. We have a choice to make.” In essence, he was saying that if we truly want to be recognized as strategic partners in our governments, procurement officers must be ready for the challenge.

I could not walk away from these powerful words. I traveled home with a belief that the ARRA and the national economic emergency it addresses offers public procurement officials an opportunity to step into the spotlight and participate as strategic partners in effectively launching the various stimulus programs – quickly and appropriately. Shortly after I got back, I contacted Brian Shipley, the Governor’s Deputy Chief of Staff. Brian is responsible for setting up the “Oregon Way” program that is supporting with ARRA implementation activities across the state. Brian connected me with the professionals who form the Oregon Economic Recovery Executive Team (ERET). They were warm and receptive to my offer of help and have drawn me into their planning discussions. They also invited me to participate in the first state agency briefing on the launching of ARRA and I am going to the second briefing in a few days.

There are plenty of opportunities to help, but the help needed is different than the old, garden-variety bidding activities of the past. Now, we must move quickly and confidently into areas where we may not have a great deal of experience or knowledge. One area we can use to great advantage are intergovernmental cooperative purchasing contracts – those done by our in-state and out-of-state cooperative partnerships. Good contracts for a variety of goods and services exist and are already up and running. For our part, the State Procurement Office will continue to aggressively pursue and make available NASPO and WSCA contracts to our state and local government partners to meet their business needs.

In short, we can each be a “hero” or a “zero”. If we choose to duck the opportunity, we may avoid work that somehow would burden us, but we cannot gripe that we are never asked to the strategy table. If we choose to offer help, we will likely find that our assistance is gratefully received. The choice is ours - all we have to do is raise our hands.

MARCH PURCHASING MONTH CELEBRATION ACTIVITIES



The 4th Annual Reverse Vendor Trade Show was held March 18th at the Salem Conference Center. RVTS is a jointly sponsored event by Oregon Public Purchasing Association (OPPA) and Columbia Chapter, NIGP. The event was a resounding success – with 300+ attendees and 45 booths! SPO and other state agencies joined with local government organizations to share information with supplier attendees about their public purchasing processes.



Registration was busy all day!



Booths were kept busy with lots of supplier questions on doing business with public agencies.

~ Making Connections ~



Reverse Vendor Trade Show



State and local government organizations (including ODOT) tirelessly staffed booths and answered questions from suppliers.



Gail Carter, Margaret Rockwell, Bill Bolliger, Vicki Simonsen and Shelley Chamberlin helped staff the DAS SPO and ORPIN booths.

Vendor Survey Comments included:

The reverse vendor concept is great as it allows us to communicate with specific target accounts and meet new ones.

This was the best \$100 our company could have spent.

Capitol Galleria Presence

State Services Division staff spent 2 days (March 27 and 30) manning their booths at the Capitol Galleria. It was a great opportunity to showcase purchasing activities and savings to the Legislature and Capitol guests. SPO Training and OPPA shared information about educational and professional certification opportunities for public purchasers, as well as the state price agreement/contracts calendar.

Sara Clark/PMP
Vicky Narkon,
Nancy Ahlbin,
Elaine Webber,
Josh Rogers/
DAS SPO



Neal Howard and
Nole Bullock,
Surplus Property



2009 LEGISLATIVE UPDATE

As everyone knows, the Oregon Legislature is in full press mode and dealing with many issues – most importantly the economic situation and state budgets. The State Procurement Office has reviewed and monitored at least 70 bills that could have some impact on public contracting activities. Of this group, perhaps 15 – 20 bills have a serious chance of passage.

Interestingly, the Legislature has used a new process this year to determine **early on** if there is a significant fiscal or workload impact to proposed legislation. Traditionally, bills moved through the process of substantive committee review first. Fiscal impact studies weren't fully completed until a bill was ready for final passage. If a significant fiscal impact was anticipated, the bill would be sent to the Ways and Means committee process for consideration. In contrast, during this session each substantive working committee has discussed the potential fiscal and workload impacts at the same time they have considered the bill's merits. This change in process has created a lot of work for everyone at the beginning, but it seems to be helping the Legislature better determine which bills should move forward.

Some examples of procurement-related bills that DAS SPO is monitoring:

Transparency in Government: HB 2500 is a consolidation of bills into one piece of legislation that directs DAS to establish a searchable website for various types of information, including state agency expenditures and revenues. DAS SPO is cooperating with the DAS Enterprise Information Strategy and Policy Development Division to develop and implement the contracting portions of this directive.

Preferences: Several in-state preference bills are being discussed including:

- SB 479A Disabled Veteran Owned Business Preference
- SB 872 Oregon Residency Preference
- HB 2763A Oregon Agricultural Products Preference

Public Improvement/Construction:

- SB 711 Emergency Procurement Methods for Capital Construction Projects
- SB 884 Alternative Contracting Methods Federally Funded Public Improvement Projects

Energy/Sustainability

- SB 513A Ecosystem Services
- SB 651 1.5% Solar, Geothermal or Wind energy for construction, reconstruction or renovation of public buildings.
- SB 668 Green Cleaning Policy for K12, community colleges and higher education.
- HB 3060 DEQ to implement statewide system for rechargeable batteries and lighting that contain mercury.

POWER NETWORKING: 2009 NASPO CONFERENCE

The National Association of State Procurement Officials (NASPO) represents Chief Procurement Officers from 50 states. On March 22 to 24, NASPO held the 2009 “How To Market to State Governments” meeting and green expo in Chicago. Forty-one states were represented along with 240 attendees from a broad cross section of businesses.

The big draw for businesses was the opportunity for 15-minute one-on-one discussions with state officials. Businesses heard forecasts of upcoming projects and learned about how to do business with state government.

Government officials got a concentrated dose of information from peers from around the nation and numerous businesses. “This conference is absolutely the best place I can go to get a snapshot of what’s going on in other states and in the business sector” said Dianne Lancaster, Oregon Chief Procurement Officer. She had this to say about the one-on-ones: “At first, I was mainly giving them information. Then I started asking them ‘What’s the best way to do business with you?’ I had many fascinating conversations that sparked a lot of ideas. We need to spend more time listening and learning from our business partners.” In addition to the one-on-ones and several meetings, Dianne Lancaster also moderated a session at the conference on information technology procurements. Dianne represents Oregon well as the 2009-2010 president-elect of NASPO.

Greg Hopkins, DAS SPO Training Coordinator, moderated a session titled “Profile of an Ideal

“This conference is absolutely the best place I can go to get a snapshot of what’s going on in other states and in the business sector”

**Dianne Lancaster,
Oregon Chief Procurement Officer**

Green Company” at the conference. Mike Barrett from New Leaf Paper and Mike Muscara from Waxie Sanitary Supply co-presented and shared their company’s success with a green business model. One of the lessons learned for state government is that companies like Waxie can provide sophisticated sales data to help the State report progress towards goals such as use of green cleaning products.

In addition to the rich cross-pollination of information at the conference, the NASPO conference fulfilled an action item in the Department of Administrative Services Sustainability Policy. The policy requires outreach to suppliers to increase their understanding of what the State is looking for in terms of green procurement goals.

For more information about NASPO and to download handouts from the conference, go to <http://www.naspo.org/> and look under “what’s new.”

BOOK CORNER: *Earth: The Sequel* by Fred Krupp and Miriam Horn. This 2009 book delivers a message of hope: Alternative energy is abundant, we have the genius to tap it, and there is no need to continue wrecking the world with fossil fuels. The book offers a fascinating overview of sustainable energy sources, including wave energy that is being explored off the coast of Oregon. *Do you have a book you’d like to recommend?* Send your email to either Sandi Kalin or Nancy Ahlbin at the email address listed on Page 12.





LEAN OFFICE – PUTTING YOUR PROCUREMENT OFFICE ON A DIET!

OK, so maybe you won't be having the staff watch the Biggest Loser together, but with today's tough economic times many procurement offices are launching a Lean Office initiative. So what is a lean office? Lean thinking refers to the way we approach the work we do. Although we all try to reduce costs and improve processes, lean thinking really lends itself to considering the value of what we do and the impact of our processes on our customers. One great example of Lean Procurement would be e-commerce. By using e-commerce to place orders or send out solicitations, get bids or proposals, track spending and generate reports agencies can achieve great savings in staff time and reduce paperwork.

Lean Procurement strategies include:

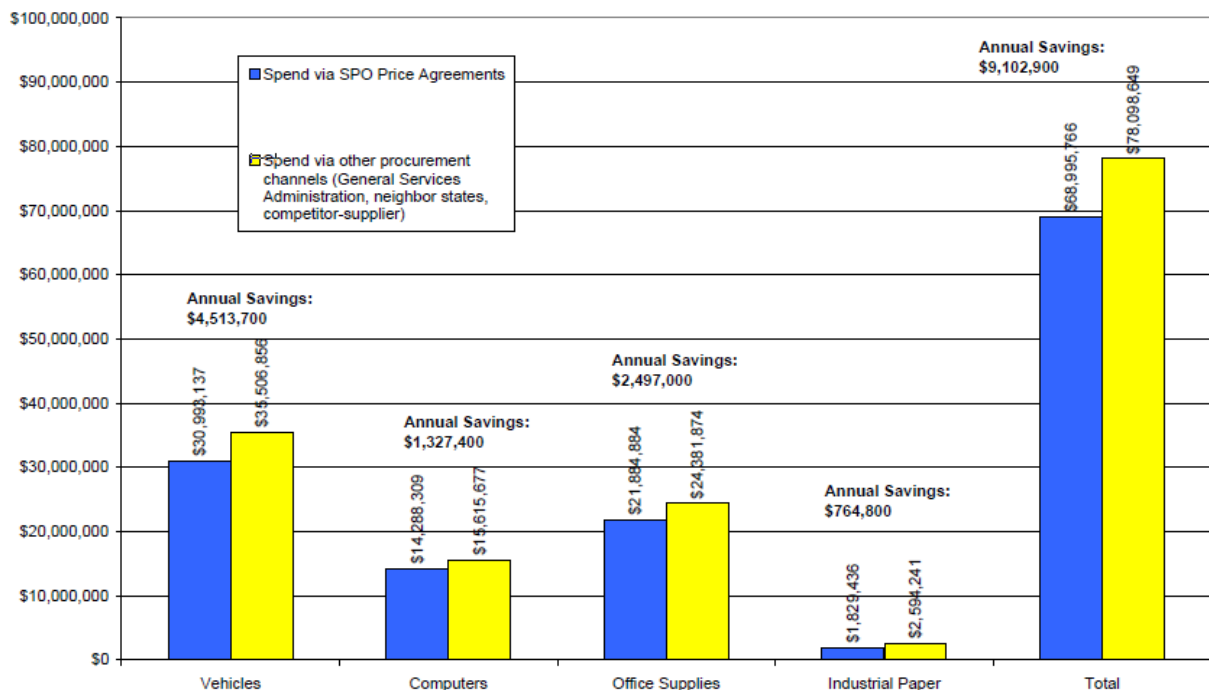
- ✦ Focusing on the value of activities
- ✦ Demonstrating an awareness of the value stream
- ✦ Striving to eliminate waste in staff time and spending for supplies and services
- ✦ Creating processes for purchasing products and services while gathering spend data
- ✦ Improving processes continuously; internally and with suppliers

Using ORPIN is one step in the right direction for state agencies. Another strategy to accomplish lean office and sustainable practices is to coordinate product ordering and delivery schedules with your suppliers. Transportation costs are growing daily and finding ways to cut those costs can result in cost savings to agencies through reduced overall contract costs. This not only reduces oversupply on orders, but improves relationships with suppliers who can benefit from better coordinated delivery systems. To learn more about Lean Procurement there are multiple websites that have information on lean office and procurement. [Google: Lean Procurement](#)

FY 2009 ANNUAL CONTRACT SAVINGS SPEND DATA COMPARISON



SPO Price Agreements Spend Data Compared to GSA, Neighbor States, Competitor-Supplier



Note: Figures include spend from state government, local government, and political subdivisions.

NEW CONTRACTS



ERGONOMIC TASK SEATING CONTRACTS

Manufacturer contracts have been awarded to:

- PA 9713 **Art Design International, Inc.** (Canada)
- PA 9714 **RFM Preferred Seating** (Oregon)
- PA 9716 **ErgoGenesis** (Oregon)
- PA 9717 **Office Master, Inc.** (California)

INFORMATION TECHNOLOGY QA SERVICES:

The Oregon State Procurement Office has entered into Statewide Price Agreements with eleven (11) contractors under which State and local government organizations ("Authorized Purchasers") can execute Work Order Contracts ("WOC") to acquire diverse Information Technology (IT) Quality Assurance (QA) and related professional services for review oversight and risk management ("QA Services"). Authorized Purchasers may select a particular QA Services Contractor for a single IT project, phased IT project or portfolio of IT projects either through an intelligent rotation system ("IRSYS") process for State Agency Major IT Projects or a "best value" competitive ("BVC") process within the pool of Price and Services Agreement ("PSA") holders for all other engagements. For more information contact Lena Ferris at (503) 378-3001, or via e-mail at lena.ferris@state.or.us



TRANSIT VEHICLES



- PA 9703 **Schetky NW Sales**
- PA 9705 **Western Bus Sales, Inc.**
- PA 9706 **EK Coaches, Inc.**
- PA 9707 **Harlow's Bus Sales, Inc.**

The contracts are for ADA accessible transit vehicles of multiple sizes and configurations. Questions? Bill Bolliger (503) 373-2106 or william.a.bolliger@state.or.us

UPCOMING CONTRACTS/PROJECTS

Office Supplies: Pam Johnson, DAS SPO Analyst, is the project lead for the Western States Contracting Alliance (WSCA) joint solicitation project for office supplies. State representatives from Alaska, Washington, Nevada, Utah and Colorado recently met in the Portland area to finalize the specifications and pricing criteria for the RFP. The sourcing team is working to have a new contract in place in the very near future. Stay tuned – more to come!

- **Digital Surveillance Equipment:**
- **On Demand Telephone Interpreter Services**
- **Body Armor**
- **Electronic Records Management System**

TRAVEL FORUM



The DAS State Travel Forum is set for June 2, 2009 beginning at 8:30 AM in the Employment Bldg Auditorium, 875 Union Street NE in Salem. It will last until 4:30 PM. This forum is being jointly presented by the State Controllers Division and the State Procurement Office. The forum is open to State agencies and ORCPP members. If you manage travel or travel expenses for your agency, you are encouraged to attend. There is no charge to attend, and there is no registration process.

The program will cover:

- Travel Card Program – Karen Williams/SCD and Kevin Noren/US Bank.
- Travel Policy Updates – Scott Smyth/SCD
- Travel Contract Updates – Tim Hay/SPO
- Airline Presentations and Q & A – Alaska /United Airlines
- Rental Car Presentations and Q & A – Enterprise Rent a Car
- Travel Agency and ResX refresher – Azumano Travel



DAS RULES & TOOLS UPDATE: GO OREGON! EMERGENCY PROCUREMENT RULES



The Department of Administrative Services (DAS) filed temporary emergency rules to expedite quick and fair procurements under the 2009 “Go Oregon!” Economic Stimulus Program, signed into law on February 5, 2009. “Go Oregon!” is one response of the Legislature to the state’s loss of jobs and current recession that is growing worse with no relief in sight. A downward spiral of economic activity and public confidence adds to the state’s economic problems. “Go Oregon!” is intended to partially help reverse this downward spiral and restore Oregon jobs by funding certain state construction projects. The Director of DAS issued a determination of emergency circumstances for “Go Oregon!”. The newly filed temporary emergency rules removed obstacles and streamlined the emergency procurement process. The temporary rule changed OAR 125-247-0280, Emergency Procurements and OAR 125-249-0150, Emergency Contracts, as follows:

- **One Determination of Emergency.** Agencies subject to the procurement authority of DAS (Agencies) may rely on the Director’s determination of emergency circumstances, and agency heads do not need to make their own determinations.
- **Delegation of Authority to Designated Procurement Officers (DPO).** DPOs, rather than agency heads, may authorize projects and excuse certain bond requirements.
- **Agency Discretion to use Varied Processes.** The Temporary Rule states plainly that Agencies have the discretion to conduct various procurement processes, informally or formally and without traditional requirements like notice periods and protest opportunities.
- **Delayed Documentation.** Agencies may document files after the award of a contract.
- **Other State and Federal Economic Stimulus Programs.** The rule applies here too.
- **OAR 125-249-0150 Doesn’t Apply.** Only OAR 125-247-0280 applies.

Questions? For more information, contact Brenda Brown or Karen Hartley in the Rules/Compliance office at DAS SPO.

Brenda Brown
(503) 378-4965
brenda.j.brown@das.state.or.us

Karen Hartley
(503) 378-4645
Karen.hartley@das.state.or.us

Former SPO staff members, **Kelly Stevens-Malnar** and **Shelly Chamberlin** are now part of the new Economic Recovery Executive Team created by the Governor to manage the economic stimulus project dollars. The office is located on the first floor of the DAS Ferry Street building.

Through the passage of the American Recovery and Reinvestment Act (ARRA), the Federal government set aside approximately \$37 billion in competitive grant dollars to help states recover from the recession. Governor Kulongoski created The Oregon Way Advisory Group to enable the state to compete more effectively for this money. The Advisory Group will also ensure that the money creates immediate and long-term job opportunities for Oregonians. The Advisory Group will advise and assist state agencies seeking federal competitive grants by developing proposals that include innovative elements toward sustainability, renewable energy, carbon reduction, energy efficiency and green development. The group will also work to identify signature projects across the state that will showcase Oregon’s green expertise to the nation, helping create long-term jobs as others look to Oregon to tap this knowledge base. For more information: <http://www.oregon.gov/recovery/>



DAS SPO TRAINING NEWS



ADVANCED CERTIFICATION OPTION AVAILABLE

Do you have your Oregon Procurement Basic Certification, your Oregon Contract Administration Certificate and three years of procurement experience? The next step for you might be the Oregon Procurement Advanced Certification (OPAC). The basic goal of the OPAC is for you to apply the principles of best practice procurement to a real-time project. The thoughtful planning required for OPAC will set the stage for success. Project logs and a summary of lessons learned will help guide future projects. Because the OPAC follows procurement from the beginning to the end, the process can take several months.

Tim Jenks, DAS SPO analyst was the first person to complete the OPAC process and reported that “the process was very valuable.” The panel who heard his final presentation was very enthusiastic and also saw value in knowledge transfer and documentation of a person’s skills.

For more information about OPAC and details on how to apply, go to the SPO Website under “Training” and “Types of Certification” or click on <http://tinyurl.com/6fwcgt> You can also call Vicky Narkon at (503) 378-4663.



LIFE-LEARNING PAPERS: LOW-COST AND HIGH VALUE

Need a class for your basic certification renewal? Consider a Life Learning Paper. You’ll receive 7 points (the equivalent of a full-day class) and the cost is only \$50. Here’s how you do it: Write a paper about a procurement-related project you have completed. Give us the background of the project, the process you used, challenges you encountered, and the lessons you learned.

Kari Frey, ODOT, wrote a paper on her efforts to use a score-based Invitation to Bid (ITB) to purchase motor graders. The ITB incorporated Life Cycle Costing. Kari reported that she “learned a ton!” from writing the paper, since it required her to review her files and think through the chronology of her project.

Steve Phillips, DHS, submitted a paper detailing a large-scale Request for Proposals (RFP). The RFP was directed to providers of Behavioral Rehabilitation Services. The RFP was large, complex, and political in nature. 328 proposals were evaluated. Steve actually “had fun” and highly recommends the process.

For an application packet and detailed instructions, see “Training” on our website or go to this URL: <http://tinyurl.com/cd9yvr> You can also call Vicky Narkon at (503) 378-4663.



DAS SPO SPRING TERM 2009 PROCUREMENT TRAINING

<http://procurement.oregon.gov/DAS/SSD/SPO/classes-offering.shtml>

Spring Term 2009 Procurement Course Offerings

OPBC Exam

⇒ June 30 Time: 1:30 to 4:30 Loc: DAS East – Mt. Jefferson Proctor: DAS SPO Training Team Cost: \$150

BA161 – Principles of Public Contracting (core class for the Oregon Procurement Basic Certification -OPBC)

⇒ April 15 – June 10 Time: varies Loc: Chemeketa Winema Place / Instructors: DAS SPO Training Team/Guest Speakers Cost: \$350

ORPIN Full System Training

(elective for all certifications and certificates and required class for the OSPC)

⇒ April 28 Time: 8:30 to 4:30 Loc: DAS East – Mt Hood Rm - Instructor: Vicki Simonsen 16 seats available Cost: \$125

⇒ May 19 Time: 8:30 to 4:30 Loc: DAS East – Mt Hood Rm - Instructor: Vicki Simonsen 16 seats available Cost: \$125

⇒ June 30 Time: 8:30 to 4:30 Loc: DAS East – Mt Hood Rm - Instructor: Vicki Simonsen 16 seats available Cost: \$125

WEBINAR - Market Research:

New Webinar Format!

Identifying Resources in

(elective for all certifications and certificates)

Times of Scarcity

⇒ April 22 Time: 1:30 – 2:30 Loc: From Your Desktop - Instructors: Greg Hopkins & DAS SPO Staff Cost: \$ 45

WEBINAR - Maximizing the Benefits of your ORCPP Membership

(elective for all certifications and certificates)

⇒ May 21 Time: 1:30 – 3:00 Loc: From Your Desktop - Instructor: Nancy Ahlbin, ORCPP Coordinator FREE!

Contract Oversight & Accountability

(elective for all certifications and certificates)

⇒ April 23 Time: 8:30 – 12:00 Loc: Eastern Oregon University - Instructor: Sandra Kalin Cost: \$ 75

⇒ June 2 Time: 8:30 – 12:00 Loc: DAS East - Neahkahnie (Halfway) - Instructor: Sandra Kalin Cost: \$ 75

Ethics

(elective for all certifications and certificates and required class for the OCAC)

⇒ May 15 Time: 8:30 – 4:30 Loc: ODOT HRC Suite A - Instructors: Vicky Narkon & Greg Hopkins Cost: \$125

Sole Source

(elective for all certifications and certificates)

⇒ June 11 Time: 8:30 – 12:00 Loc: Fire Marshal's Office/Cache Mt. Rm - Instructors: Marscy Stone & Greg Hopkins Cost: \$ 75

Contract Administration

(elective for all certifications and certificates and required class for OCAC)

⇒ June 16 Time: 8:30 to 4:30 Loc: ODOT HRC Suite C - Instructors: Vicky Narkon & Sandra Kalin Cost: \$125

Direct Purchase & Negotiation

(elective for all certifications and certificates and required class for OSPC)

⇒ June 23 Time: 8:30 to 4:30 Loc: DAS East – Mt. Mazama - Instructors: Ann Baumgardt & Guest Speakers Cost: \$125

Effective Evaluations

(elective for all certifications and certificates)

⇒ June 25 Time: 1:00 – 4:30 Loc: CCBI / Center Classroom - Instructors: Marscy Stone & Greg Hopkins Cost: \$ 75

Registration Forms: <http://www.oregon.gov/DAS/SSD/SPO/classes-offering.shtml> - **Questions?** vicky.narkon@das.state.or.us (503) 378-4663

PSU SUPPLY CHAIN MANAGEMENT & PROCUREMENT CAREER FAIR

Portland State University hosted a popular Career Fair on April 6, 2009 focused on careers in Supply Chain Management and Procurement. Sandi Kalin from the Department of Administrative Services – State Procurement Office spoke with dozens of hopeful young graduates interested in a career in Public Procurement. Dr. Lee Buddress sponsored the event again this year to help students make connections with government and corporate offices interested in hiring graduates from PSU's Supply and Logistics Management Program. Students take classes in accounting, process and control improvement, negotiations, marketing, and production planning to name a few of the course offerings. "These students are amazing," said Sandi Kalin, who represented DAS at the event. "They are very bright, and many have work experience in addition to their degrees in Supply and Logistics Management."

Dr. Buddress is already in the process of planning next year's event. As careers in procurement are becoming more desirable, the quality of entry-level candidates is taking a big step forward. Many of the graduates are looking for internships in procurement offices. State and local governments interested in finding an intern should contact Lee Buddress at leeb@sba.pdx.edu Sandi Kalin also has a list of students interested in interning for state government, she can be contacted at Sandra.I.kalin@state.or.us

NEWLY CERTIFIED PROCUREMENT PROFESSIONALS

Congratulations to the following list of procurement professionals for achieving their Oregon Public Buyer Certification (OPBC):

Diana Fleming OSP	Elaine Webber DAS-SPO
Brian Olson PEBB	Deborah Queen ODF
Cynthia Beck ODF	



Congratulations to the following list of procurement professionals for achieving their Oregon Small Purchaser Certification (OSPC):

Stefani Tew DAS-OPS	Jeremy Inloes OMD
Cara Walker ODF	Raquel Rolfe DOD (Dept. of Defense)
Rochelle Chamberlin OR WAY	Sonja Svenson EMP
Jennifer Hall DAS-SPO	Kathleen Sadler ODOT
Melinda Mahoney DEQ	Deborah Queen ODF
Kimberly Haney RCC (Rogue Community College)	

Newly certified for the Oregon Contract Administration Certificate (OCAC) are:

Karen Hartley DAS-SPO	Kimberly Haney RCC (Rogue Community College)
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Congratulations to our first graduate of the Oregon Procurement Advanced Certification (OPAC):

Tim Jenks DAS-SPO

WELCOME NEW SPO STAFF MEMBER – LORI NORDLIEN

Welcome back, **Lori Nordlien!** Lori returned to SPO in March after a stint with the Oregon Judicial Department. She is assigned to the Information Technology Team. Lori is a busy single mom with three teenagers at home: Jordan (19), Katelyn (16) and Conner (14). Lori says she is thrilled to be back at SPO.



State Procurement Office
Achieving Results Together

State Services Division
Oregon Department of Administrative Services

STATE PROCUREMENT OFFICE

STATE SERVICES DIVISION

OREGON DEPARTMENT OF ADMINISTRATIVE SERVICES

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SIP PROJECT UPDATE

The State Procurement Office (DAS SPO) has launched the Strategic Improvement Project (SIP) to evaluate the current public procurement environment of Oregon state government. This project is a proactive effort to improve the efficiency and effectiveness of the procurement cycle and to support and advance the full potential of the Public Procurement Code. The project goals include:

- Improving transparency of the procurement process
- Proactively managing risk
- Enhancing supplier competition and knowledge
- Enhancing the knowledge, skills, and abilities of procurement staff
- Positioning procurement as a strategic partner in state agency business plans
- Increasing access to data to conduct procurement strategically across the state, and streamlining processes

The value of procurement in the business cycle of government agencies has recently gained national attention. In a recent Whitehouse Memorandum, President Obama has directed the Federal Government to “strive for an open and competitive process” when awarding Government contracts. President Obama also stated that “...it is essential that the Federal Government have the capacity to carry out robust and thorough management and oversight of its contracts in order to achieve programmatic goals, avoid significant overcharges, and curb wasteful spending.”

The SIP Project is a long term solution, taking several biennia to fully implement. Our next steps are to complete development of the implementation plan in early Summer 2009. We face challenges in the current economic climate – but it is essential that Oregon continue to implement innovative procurement strategies to meet future procurement needs. Questions? Contact Jacquie Spenner, SIP Project Manager at: Jacquie.spenner@das.state.or.us

ORPIN STATS

(YTD March 1, 2009)

Total Supplier Registrations	35,150	E-Bid Interested Suppliers	16,915
Authenticated E-Bidders	4,375	Total Active Internal Users	4,804
Certified QRF Providers	41	Total New Postings (March)	133
E-Bidding Postings (March)	20		

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