

North Dakota

1997

Issued March 2000

EC97W42A-ND(RV)

**1997 Economic Census**

*Wholesale Trade*

Geographic Area Series



**U S C E N S U S B U R E A U**

*Helping You Make Informed Decisions*

U.S. Department of Commerce  
Economics and Statistics Administration  
U.S. CENSUS BUREAU



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Service Sector Statistics Division prepared this report. **Bobby E. Russell**, Assistant Chief for Census Programs, was responsible for the overall planning, management, and coordination. Planning and implementation were under the direction of **Donna L. Hambric**, Chief, Wholesale Census Branch, and **John R. Trimble**, Chief, Services Sector Statistics Division Redesign Team, assisted by **Steven L. Barron** and **Scott P. Handmaker**. Primary staff assistance was provided by **John L. Vignali**, **Gary E. Swenson**, **Karen K. Sigmon**, **Pamela Palmer**, **Keith Fuller**, **G. Brian Wilson**, **Peter J. Martin**, **Dennis R. Johnson**, **Chris Hickerson**, **Rob Meyer**, **Shannon Prell**, and **Laura Knowles**.

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**Economics**

**and Statistics**

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# Introduction to the Economic Census

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## PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

## ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Foodservices
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

## RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

## GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

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required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

## **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

## **DOLLAR VALUES**

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

## **AVAILABILITY OF ADDITIONAL DATA**

### **Reports in Print and Electronic Media**

All results of the 1997 Economic Census are available on the Census Bureau Internet site ([www.census.gov](http://www.census.gov)) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

### **Special Tabulations**

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division	301-457-4673
Service Sector Statistics Division	301-457-2668

## **HISTORICAL INFORMATION**

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

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## SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at [www.census.gov/econguide](http://www.census.gov/econguide). More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at [www.census.gov/econ/www/history.html](http://www.census.gov/econ/www/history.html).

## ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

A	Standard error of 100 percent or more.
D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
F	Exceeds 100 percent because data include establishments with payroll exceeding revenue.
N	Not available or not comparable.
Q	Revenue not collected at this level of detail for multiestablishment firms.
S	Withheld because estimates did not meet publication standards.

V	Represents less than 50 vehicles or .05 percent.
X	Not applicable.
Y	Disclosure withheld because of insufficient coverage of merchandise lines.
Z	Less than half the unit shown.
a	0 to 19 employees.
b	20 to 99 employees.
c	100 to 249 employees.
e	250 to 499 employees.
f	500 to 999 employees.
g	1,000 to 2,499 employees.
h	2,500 to 4,999 employees.
i	5,000 to 9,999 employees.
j	10,000 to 24,999 employees.
k	25,000 to 49,999 employees.
l	50,000 to 99,999 employees.
m	100,000 employees or more.
p	10 to 19 percent estimated.
q	20 to 29 percent estimated.
r	Revised.
s	Sampling error exceeds 40 percent.
nec	Not elsewhere classified.
nsk	Not specified by kind.
–	Represents zero (page image/print only).
(CC)	Consolidated city.
(IC)	Independent city.



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# Wholesale Trade

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## SCOPE

The Wholesale Trade sector (sector 42) comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (i.e., goods sold to other wholesalers or retailers), (b) capital or durable nonconsumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises three main types of wholesalers: those that sell goods on their own account, those that sell goods manufactured by a parent company in the United States, and those that arrange sales and purchases for others for a commission or fee.

1. Wholesale merchants, distributors, jobbers, drop shippers, import/export merchants, terminal grain elevators, country grain elevators, and farm product assemblers sell goods on their own account. These establishments typically maintain their own warehouse, where they receive and handle goods for their customers. They also may operate as drop shippers or offices taking orders from customers and having the goods shipped directly from the supplier. Establishments operating exclusively in this manner will not maintain any inventory. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
2. Manufacturers sales branches and offices primarily sell products manufactured or mined in the United States by their parent company.
3. Agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' agents arrange for the purchase or sale of goods owned by others or purchased on a commission basis. Agents and brokers operate from offices and do not own or handle the goods they sell. Auction companies and commission merchants handle goods on a consignment basis but do not own the goods.

Although wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

## GENERAL

A list of products that provide statistics on sector 42 follows.

**Geographic area reports.** A separate report containing data for establishments with payroll is published for each state, the District of Columbia, and the United States. Each report presents general statistics for establishments with payroll, on number of establishments, sales, payroll, employment, operating expenses, and inventories. At the state level, data also are presented separately for the following types of wholesale operations: merchant wholesalers; manufacturers' sales branches and offices; and agents, brokers, commission merchants, and auction companies. Less type-of-operation detail is shown below the state level. For states, MAs, and counties and places with 200 wholesale establishments or more, statistics are presented by kind of business. Greater kind-of-business detail is shown for larger areas. In addition, data are shown for all places with 2,500 inhabitants or more and all counties (with no kind-of-business detail).

**Commodity line sales report.** This report presents data on major categories of commodities sold by wholesale kinds of business for the United States. Tables present data for each kind of business and show, for each commodity line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and for establishments actually handling a specific line, the percentage of total sales represented by sales of that line. Summary statistics also are provided for

the broad commodity line categories, including counts of establishments and the amount and percentage of the line sold by various kinds of wholesale businesses.

**Establishment and firm size (including legal form of organization) report.** This report presents data for establishments with payroll, based on size of establishment, size of company or firm, and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, operating expense, inventories and employment for the United States.

**Miscellaneous subjects report.** This report contains data by kind of business on employment by principal activity; sales by class of customer; inventory valuation methods; commissions and gross selling value of business conducted for others by agents and brokers; gross margins, gross profits, and their components; and on petroleum bulk stations and terminals. Data are presented for the United States as a whole and for petroleum bulk stations and terminals at the state level.

## **GEOGRAPHIC AREAS COVERED**

The level of geographic detail varies by report. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.
3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget (OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.
4. Metropolitan statistical areas (MSAs) defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
5. Areas within the state outside metropolitan areas (MAs).

6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as a city, borough, village, or town according to the 1990 Census of Population or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.
9. Special economic urban areas (SEUAs), which include townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 1990 Census of Population or subsequent special census).

## **COMPARABILITY OF THE 1992 AND 1997 CENSUSES**

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented based on the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

## **DISCLOSURE**

In accordance with Federal law governing census reports, (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

## **AVAILABILITY OF MORE FREQUENT ECONOMIC DATA**

The Census Bureau conducts annual surveys on the wholesale trade. These surveys, while providing more frequent observations, yield less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

**Table 1. Summary Statistics for the State: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>NORTH DAKOTA</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>1 604</b>	<b>8 618 382</b>	<b>454 381</b>	<b>106 424</b>	<b>16 992</b>	<b>934 272</b>	<b>1 060 754</b>	<b>1 129 446</b>
	Wholesaler distributors and jobbers .....	1 092	4 872 463	340 264	79 166	12 473	677 445	677 609	733 532
	Importers .....	8	76 799	2 917	417	53	5 311	5 561	6 619
	Exporters .....	27	204 926	6 181	1 474	211	14 269	19 638	23 018
	Terminal grain elevators .....	8	65 209	1 244	251	42	3 722	10 004	16 831
	Country grain elevators .....	290	2 169 549	48 926	11 593	1 859	136 000	291 905	294 764
	Assemblers of farm products, except country grain elevators .....	19	75 276	3 685	994	320	7 154	3 086	2 932
	Sales branches (with stock) .....	81	398 117	29 105	6 818	1 005	52 504	52 824	51 480
	Sales offices (without stock) .....	28	107 335	12 126	3 564	315	19 720	-	-
	Auction companies .....	10	327 473	3 399	818	429	6 452	64	178
	Brokers .....	18	124 400	2 802	597	117	4 801	1	1
	Commission merchants .....	8	D	D	D	b	D	D	D
	Export agents .....	1	D	D	D	b	D	D	D
	Manufacturers' agents .....	14	82 737	2 771	508	74	4 480	52	65
421	Wholesale trade, durable goods .....	786	2 380 926	232 140	53 915	8 159	422 533	475 761	513 582
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	90	310 928	29 237	7 349	1 288	48 965	41 126	41 506
42111	Automobile & other motor vehicle whsle .....	33	205 291	14 488	3 562	651	22 597	17 878	17 478
421110	Automobile & other motor vehicle whsle .....	33	205 291	14 488	3 562	651	22 597	17 878	17 478
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	16	105 799	10 106	2 557	363	14 515	12 530	12 556
42112	Motor vehicle supplies & new parts whsle .....	32	89 637	12 302	3 202	505	20 936	20 661	21 266
421120	Motor vehicle supplies & new parts whsle .....	32	89 637	12 302	3 202	505	20 936	20 661	21 266
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	13	42 063	4 662	1 417	198	8 759	9 021	9 604
4211202	Motor vehicle supplies & new parts—jobbers .....	15	D	D	D	c	D	D	D
4211203	Petroleum products marketing equipment whsle .....	4	D	D	D	b	D	D	D
42113	Tire & tube whsle .....	5	D	D	D	b	D	D	D
421130	Tire & tube whsle .....	5	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle .....	20	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle .....	20	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle .....	10	D	D	D	b	D	D	D
42121	Furniture whsle .....	6	D	D	D	b	D	D	D
421210	Furniture whsle .....	6	D	D	D	b	D	D	D
4212102	Office & business furniture whsle .....	4	D	D	D	b	D	D	D
42122	Home furnishings whsle .....	4	D	D	D	a	D	D	D
421220	Home furnishings whsle .....	4	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle .....	39	225 965	17 659	4 050	518	35 525	23 883	25 454
42131	Lumber, plywood, millwork, & wood panel whsle .....	16	137 122	11 609	2 768	357	22 674	17 348	19 121
421310	Lumber, plywood, millwork, & wood panel whsle .....	16	137 122	11 609	2 768	357	22 674	17 348	19 121
4213102	Lumber with yard whsle .....	4	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle .....	12	D	D	D	e	D	D	D
42132	Brick, stone, & related construction materials whsle .....	12	49 101	3 036	613	58	7 582	2 818	2 920
421320	Brick, stone, & related construction materials whsle .....	12	49 101	3 036	613	58	7 582	2 818	2 920
4213203	Cement, lime, & related products whsle .....	9	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle .....	3	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle .....	3	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle .....	3	D	D	D	b	D	D	D
42139	Other construction materials whsle .....	8	D	D	D	b	D	D	D
421390	Other construction materials whsle .....	8	D	D	D	b	D	D	D
4213902	Other construction materials whsle .....	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	83	208 982	34 310	8 701	1 076	57 388	23 542	23 244
42142	Office equipment whsle .....	20	25 079	5 558	1 321	177	8 889	3 746	4 543
421420	Office equipment whsle .....	20	25 079	5 558	1 321	177	8 889	3 746	4 543
42143	Computer & computer peripheral equipment & software whsle .....	20	81 094	13 863	3 642	396	24 316	5 319	5 318
421430	Computer & computer peripheral equipment & software whsle .....	20	81 094	13 863	3 642	396	24 316	5 319	5 318
4214301	Computer & peripheral equipment whsle .....	18	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use .....	14	66 919	10 603	2 944	306	18 801	4 646	4 567
42144	Other commercial equipment whsle .....	13	14 709	2 602	572	97	4 742	2 365	2 594
421440	Other commercial equipment whsle .....	13	14 709	2 602	572	97	4 742	2 365	2 594
4214401	Restaurant & hotel equipment & supplies whsle .....	9	13 002	2 281	468	78	4 122	1 795	2 343

**Table 1. Summary Statistics for the State: 1997—Con.**

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>NORTH DAKOTA—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	14	67 452	8 722	2 104	233	12 732	10 350	9 370
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	14	67 452	8 722	2 104	233	12 732	10 350	9 370
4214501	Surgical, medical, & hospital supplies whsle . . . . .	13	D	D	D	c	D	D	D
42146	Ophthalmic goods whsle . . . . .	8	7 081	1 298	308	54	2 554	147	314
421460	Ophthalmic goods whsle . . . . .	8	7 081	1 298	308	54	2 554	147	314
42149	Other professional equipment & supplies whsle . . . . .	8	13 567	2 267	754	119	4 155	1 615	1 105
421490	Other professional equipment & supplies whsle . . . . .	8	13 567	2 267	754	119	4 155	1 615	1 105
4215	Metal & mineral (except petroleum) whsle . . . . .	8	55 664	3 122	735	125	6 569	6 109	6 618
42151	Metal service centers & offices . . . . .	6	D	D	D	c	D	D	D
421510	Metal service centers & offices . . . . .	6	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices . . . . .	4	D	D	D	b	D	D	D
42151011	Ferrous metal service centers . . . . .	3	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle . . . . .	2	D	D	D	a	D	D	D
421520	Coal & other mineral & ore whsle . . . . .	2	D	D	D	a	D	D	D
4216	Electrical goods whsle . . . . .	60	138 870	12 635	3 024	377	22 032	11 813	12 217
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	23	75 098	5 452	1 208	149	9 596	7 116	7 183
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	23	75 098	5 452	1 208	149	9 596	7 116	7 183
42162	Electrical appliance, television & radio set whsle . . . . .	8	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle . . . . .	8	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle . . . . .	29	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle . . . . .	29	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle . . . . .	27	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	2	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	41	65 804	8 023	1 718	268	14 217	10 814	11 372
42171	Hardware whsle . . . . .	22	34 319	3 899	755	142	6 916	6 628	7 036
421710	Hardware whsle . . . . .	22	34 319	3 899	755	142	6 916	6 628	7 036
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	7	13 694	1 693	366	66	2 730	1 916	1 928
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	7	13 694	1 693	366	66	2 730	1 916	1 928
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	6	5 625	736	163	20	994	518	498
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	6	5 625	736	163	20	994	518	498
42174	Refrigeration equipment & supplies whsle . . . . .	6	12 166	1 695	434	40	3 577	1 752	1 910
421740	Refrigeration equipment & supplies whsle . . . . .	6	12 166	1 695	434	40	3 577	1 752	1 910
4218	Machinery, equipment, & supplies whsle . . . . .	394	1 297 360	115 224	25 362	4 000	213 536	347 910	382 793
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	21	169 895	14 403	3 104	381	27 326	46 810	48 925
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	21	169 895	14 403	3 104	381	27 326	46 810	48 925
42182	Farm & garden machinery & equipment whsle . . . . .	219	764 469	63 667	14 018	2 437	118 385	240 410	267 715
421820	Farm & garden machinery & equipment whsle . . . . .	219	764 469	63 667	14 018	2 437	118 385	240 410	267 715
4218201	Farm machinery & equipment—farm dealers . . . . .	173	636 158	52 491	11 636	2 053	94 820	212 664	234 966
4218202	Farm machinery & equipment—whsle distributors . . . . .	42	D	D	D	e	D	D	D



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<b>NORTH DAKOTA—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle .....	106	303 066	30 684	6 752	945	54 905	53 776	59 606
421830	Industrial machinery & equipment whsle .....	106	303 066	30 684	6 752	945	54 905	53 776	59 606
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	8	9 844	1 280	340	45	2 132	1 361	1 425
4218303	General-purpose industrial machinery & equipment whsle .....	37	181 319	16 905	3 510	541	29 762	34 123	41 113
4218305	Materials handling equipment whsle .....	11	31 802	4 153	1 078	114	7 755	11 337	9 571
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	37	55 113	5 877	1 245	182	11 655	5 374	5 896
4218307	Other industrial machinery & equipment whsle .....	6	15 071	1 078	218	30	1 539	403	395
42184	Industrial supplies whsle .....	24	44 583	4 909	1 151	164	9 354	5 613	5 252
421840	Industrial supplies whsle .....	24	44 583	4 909	1 151	164	9 354	5 613	5 252
4218402	Mechanical power transmission supplies whsle .....	5	14 398	1 871	488	63	3 297	1 209	1 192
42185	Service establishment equipment & supplies whsle .....	21	14 628	1 454	326	68	3 107	1 209	1 212
421850	Service establishment equipment & supplies whsle .....	21	14 628	1 454	326	68	3 107	1 209	1 212
4218504	Other service establishment equipment & supplies whsle .....	9	9 981	788	196	36	1 806	892	807
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	3	719	107	11	5	459	92	83
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	3	719	107	11	5	459	92	83
4219	Miscellaneous durable goods whsle ...	61	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle .....	12	16 617	2 061	513	89	4 521	4 260	2 194
421910	Sporting & recreational goods & supplies whsle .....	12	16 617	2 061	513	89	4 521	4 260	2 194
42192	Toy & hobby goods & supplies whsle .....	11	7 762	1 241	276	80	2 466	848	1 323
421920	Toy & hobby goods & supplies whsle .....	11	7 762	1 241	276	80	2 466	848	1 323
42193	Recyclable material whsle .....	19	14 725	3 384	586	147	6 147	1 512	1 605
421930	Recyclable material whsle .....	19	14 725	3 384	586	147	6 147	1 512	1 605
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	7	7 950	617	131	36	1 348	802	710
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	7	7 950	617	131	36	1 348	802	710
42199	Other miscellaneous durable goods whsle .....	12	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle .....	12	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	818	6 237 456	222 241	52 509	8 833	511 739	584 993	615 864
4221	Paper & paper product whsle .....	26	101 646	11 105	2 665	346	20 206	9 527	9 018
42211	Printing & writing paper whsle .....	6	23 099	1 739	396	46	3 228	1 527	1 283
422110	Printing & writing paper whsle .....	6	23 099	1 739	396	46	3 228	1 527	1 283
42212	Stationery & office supplies whsle ...	12	14 935	2 570	622	99	4 223	1 195	1 184
422120	Stationery & office supplies whsle .....	12	14 935	2 570	622	99	4 223	1 195	1 184
42213	Industrial & personal service paper whsle .....	8	63 612	6 796	1 647	201	12 755	6 805	6 551
422130	Industrial & personal service paper whsle .....	8	63 612	6 796	1 647	201	12 755	6 805	6 551
4222	Drugs, & druggists' sundries whsle ...	10	130 832	2 923	648	120	7 520	10 968	11 533
42221	Drugs, & druggists' sundries whsle ..	10	130 832	2 923	648	120	7 520	10 968	11 533
422210	Drugs, & druggists' sundries whsle .....	10	130 832	2 923	648	120	7 520	10 968	11 533
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	4	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle ..	6	12 467	860	225	42	3 666	243	495
42231	Piece goods, notions, & other dry goods whsle .....	1	D	D	D	a	D	D	D
422310	Piece goods, notions, & other dry goods whsle .....	1	D	D	D	a	D	D	D

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<b>NORTH DAKOTA—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle . . . . .	100	1 357 296	69 743	17 378	2 634	139 122	91 788	93 150
42241	General-line grocery whsle . . . . .	9	755 500	28 872	7 578	899	62 112	55 857	56 549
422410	General-line grocery whsle . . . . .	9	755 500	28 872	7 578	899	62 112	55 857	56 549
4224101	General-line grocery whsle, voluntary group . . . . .	5	D	D	D	f	D	D	D
4224103	Other general-line grocery whsle . . . . .	4	D	D	D	e	D	D	D
42242	Packaged frozen food whsle . . . . .	7	104 484	7 129	1 625	235	12 150	3 534	3 087
422420	Packaged frozen food whsle . . . . .	7	104 484	7 129	1 625	235	12 150	3 534	3 087
42243	Dairy products, (except dried or canned) whsle . . . . .	22	15 897	1 005	228	55	2 324	189	184
422430	Dairy products, (except dried or canned) whsle . . . . .	22	15 897	1 005	228	55	2 324	189	184
4224302	Dairy product (except raw milk) whsle . . . . .	19	11 706	891	205	49	1 953	173	167
42244	Poultry & poultry product whsle . . . . .	1	D	D	D	a	D	D	D
422440	Poultry & poultry product whsle . . . . .	1	D	D	D	a	D	D	D
42245	Confectionery whsle . . . . .	7	140 558	7 480	1 921	323	13 522	16 659	17 332
422450	Confectionery whsle . . . . .	7	140 558	7 480	1 921	323	13 522	16 659	17 332
42247	Meat & meat product whsle . . . . .	2	D	D	D	a	D	D	D
422470	Meat & meat product whsle . . . . .	2	D	D	D	a	D	D	D
42248	Fresh fruit & vegetable whsle . . . . .	17	61 817	2 910	848	215	4 804	1 145	901
422480	Fresh fruit & vegetable whsle . . . . .	17	61 817	2 910	848	215	4 804	1 145	901
42249	Other grocery & related products whsle . . . . .	35	D	D	D	f	D	D	D
422490	Other grocery & related products whsle . . . . .	35	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle . . . . .	5	D	D	D	b	D	D	D
4224903	Soft drinks whsle . . . . .	15	119 952	14 949	3 471	617	27 086	4 268	4 994
4224906	Other grocery specialties whsle . . . . .	10	D	D	D	c	D	D	D
4225	Farm-product raw material whsle . . . . .	379	3 183 074	67 102	15 533	2 835	181 077	345 092	360 344
42251	Grain & field bean whsle . . . . .	352	2 700 410	63 029	14 531	2 297	172 317	343 076	357 066
422510	Grain & field bean whsle . . . . .	352	2 700 410	63 029	14 531	2 297	172 317	343 076	357 066
42252	Livestock whsle . . . . .	24	D	D	D	f	D	D	D
422520	Livestock whsle . . . . .	24	D	D	D	f	D	D	D
42259	Other farm product raw material whsle . . . . .	3	D	D	D	a	D	D	D
422590	Other farm product raw material whsle . . . . .	3	D	D	D	a	D	D	D
4226	Chemical & allied products whsle . . . . .	44	73 778	7 913	1 783	260	17 064	8 275	8 533
42261	Plastics materials & basic forms & shapes whsle . . . . .	3	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle . . . . .	3	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle . . . . .	41	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle . . . . .	41	D	D	D	c	D	D	D
4226901	Industrial gases (except LP) whsle . . . . .	7	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle . . . . .	34	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	137	702 867	25 483	5 600	1 143	59 541	26 968	28 136
42271	Petroleum bulk stations & terminals . . . . .	109	389 426	17 903	3 862	856	43 744	20 485	19 781
422710	Petroleum bulk stations & terminals . . . . .	109	389 426	17 903	3 862	856	43 744	20 485	19 781
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	98	D	D	D	f	D	D	D
42271011	Petroleum bulk stations (except LP) . . . . .	95	D	D	D	f	D	D	D
4227102	Liquefied petroleum bulk stations & terminals . . . . .	11	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	28	313 441	7 580	1 738	287	15 797	6 483	8 355
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	28	313 441	7 580	1 738	287	15 797	6 483	8 355
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	27	D	D	D	e	D	D	D
42281	Beer & ale whsle . . . . .	21	81 822	8 791	2 055	255	18 244	4 271	4 012
422810	Beer & ale whsle . . . . .	21	81 822	8 791	2 055	255	18 244	4 271	4 012
42282	Wine & distilled alcoholic beverage whsle . . . . .	6	D	D	D	c	D	D	D
422820	Wine & distilled alcoholic beverage whsle . . . . .	6	D	D	D	c	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle . . . . .	6	D	D	D	c	D	D	D

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<b>NORTH DAKOTA—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
	whsle .....	89	D	D	D	g	D	D	D
42291	Farm supplies whsle .....	59	418 573	16 469	4 031	668	44 949	70 904	82 499
422910	Farm supplies whsle .....	59	418 573	16 469	4 031	668	44 949	70 904	82 499
4229101	Farm supplies—farm dealers ...	28	66 350	3 981	850	249	8 348	9 705	9 972
4229102	Farm supplies—whsle distributors .....	31	352 223	12 488	3 181	419	36 601	61 199	72 527
42292	Book, periodical, & newspaper whsle .....	10	19 157	1 835	394	95	3 548	2 339	2 428
422920	Book, periodical, & newspaper whsle .....	10	19 157	1 835	394	95	3 548	2 339	2 428
42293	Flower, nursery stock, & florists' supplies whsle .....	2	D	D	D	a	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle .....	2	D	D	D	a	D	D	D
42294	Tobacco & tobacco product whsle ...	7	99 201	4 378	1 002	210	8 290	5 181	5 920
422940	Tobacco & tobacco product whsle ...	7	99 201	4 378	1 002	210	8 290	5 181	5 920
42295	Paint, varnish, & supplies whsle ....	2	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle ..	2	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle .....	2	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	9	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	9	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>1 444</b>	<b>7 464 222</b>	<b>403 217</b>	<b>93 895</b>	<b>14 958</b>	<b>843 901</b>	<b>1 007 803</b>	<b>1 077 696</b>
421	Wholesale trade, durable goods .....	709	2 130 054	208 385	47 818	7 513	384 099	459 685	498 944
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	81	241 759	26 434	6 712	1 153	43 376	39 392	39 800
42111	Automobile & other motor vehicle whsle .....	31	D	D	D	f	D	D	D
421110	Automobile & other motor vehicle whsle .....	31	D	D	D	f	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	16	105 799	10 106	2 557	363	14 515	12 530	12 556
42112	Motor vehicle supplies & new parts whsle .....	28	83 899	11 583	3 007	479	19 497	19 642	20 298
421120	Motor vehicle supplies & new parts whsle .....	28	83 899	11 583	3 007	479	19 497	19 642	20 298
4211201	Motor vehicle supplies & new parts—warehouse distributors .	11	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers .....	13	D	D	D	c	D	D	D
4211203	Petroleum products marketing equipment whsle .....	4	D	D	D	b	D	D	D
42113	Tire & tube whsle .....	2	D	D	D	a	D	D	D
421130	Tire & tube whsle .....	2	D	D	D	a	D	D	D
42114	Motor vehicle parts, (used) whsle ...	20	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle .	20	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	10	D	D	D	b	D	D	D
42121	Furniture whsle .....	6	D	D	D	b	D	D	D
421210	Furniture whsle .....	6	D	D	D	b	D	D	D
4212102	Office & business furniture whsle .....	4	D	D	D	b	D	D	D
42122	Home furnishings whsle .....	4	D	D	D	a	D	D	D
421220	Home furnishings whsle .....	4	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle .....	34	209 746	15 900	3 625	465	32 179	23 410	25 052
42131	Lumber, plywood, millwork, & wood panel whsle .....	15	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle .....	15	D	D	D	e	D	D	D
4213102	Lumber with yard whsle .....	4	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle .....	11	D	D	D	e	D	D	D
42132	Brick, stone, & related construction materials whsle .....	9	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle .....	9	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle .....	7	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle .....	3	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle .....	3	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle .....	3	D	D	D	b	D	D	D
42139	Other construction materials whsle ...	7	D	D	D	b	D	D	D
421390	Other construction materials whsle .....	7	D	D	D	b	D	D	D
4213902	Other construction materials whsle .....	6	D	D	D	b	D	D	D

**Table 1. Summary Statistics for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>NORTH DAKOTA—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle.....	69	141 162	24 311	5 766	846	43 068	15 317	16 644
42142	Office equipment whsle.....	18	D	D	D	c	D	D	D
421420	Office equipment whsle.....	18	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle.....	15	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whsle.....	15	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whsle.....	13	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use.....	9	D	D	D	c	D	D	D
42144	Other commercial equipment whsle .	13	14 709	2 602	572	97	4 742	2 365	2 594
421440	Other commercial equipment whsle .....	13	14 709	2 602	572	97	4 742	2 365	2 594
4214401	Restaurant & hotel equipment & supplies whsle.....	9	13 002	2 281	468	78	4 122	1 795	2 343
42145	Medical, dental, & hospital equipment & supplies whsle.....	10	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle.....	10	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle.....	9	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle.....	6	D	D	D	b	D	D	D
421460	Ophthalmic goods whsle.....	6	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle.....	7	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle.....	7	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	8	55 664	3 122	735	125	6 569	6 109	6 618
42151	Metal service centers & offices .....	6	D	D	D	c	D	D	D
421510	Metal service centers & offices .....	6	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices.....	4	D	D	D	b	D	D	D
42151011	Ferrous metal service centers .....	3	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle ...	2	D	D	D	a	D	D	D
421520	Coal & other mineral & ore whsle .	2	D	D	D	a	D	D	D
4216	Electrical goods whsle .....	46	114 258	9 422	2 195	310	16 674	10 593	10 947
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	15	55 894	3 601	783	106	6 147	6 075	6 109
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	15	55 894	3 601	783	106	6 147	6 075	6 109
42162	Electrical appliance, television & radio set whsle .....	8	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle .....	8	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle .....	23	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle .....	23	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle .....	21	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle .....	2	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle.....	40	D	D	D	e	D	D	D
42171	Hardware whsle .....	22	34 319	3 899	755	142	6 916	6 628	7 036
421710	Hardware whsle .....	22	34 319	3 899	755	142	6 916	6 628	7 036
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	6	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	6	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle.....	6	5 625	736	163	20	994	518	498
421730	Warm air heating & air-conditioning equipment & supplies whsle.....	6	5 625	736	163	20	994	518	498
42174	Refrigeration equipment & supplies whsle .....	6	12 166	1 695	434	40	3 577	1 752	1 910
421740	Refrigeration equipment & supplies whsle.....	6	12 166	1 695	434	40	3 577	1 752	1 910

**Table 1. Summary Statistics for the State: 1997—Con.**

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>NORTH DAKOTA—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies								
42181	whsle .....	363	1 229 826	109 386	24 116	3 846	203 931	343 486	378 133
421810	Construction & mining (except petroleum) machinery & equip whsle .....	20	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle .....	212	749 039	61 882	13 669	2 392	116 136	239 921	267 067
421820	Farm & garden machinery & equipment whsle .....	212	749 039	61 882	13 669	2 392	116 136	239 921	267 067
4218201	Farm machinery & equipment—farm dealers .....	171	D	D	D	g	D	D	D
4218202	Farm machinery & equipment—whsle distributors .....	38	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle .....	88	272 175	28 245	6 229	888	50 571	51 165	56 827
421830	Industrial machinery & equipment whsle .....	88	272 175	28 245	6 229	888	50 571	51 165	56 827
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	8	9 844	1 280	340	45	2 132	1 361	1 425
4218303	General-purpose industrial machinery & equipment whsle .....	35	D	D	D	f	D	D	D
4218305	Materials handling equipment whsle .....	11	31 802	4 153	1 078	114	7 755	11 337	9 571
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	22	34 501	3 829	794	133	7 823	2 810	3 172
42184	Industrial supplies whsle .....	20	D	D	D	c	D	D	D
421840	Industrial supplies whsle .....	20	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle .....	20	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle .....	20	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	3	719	107	11	5	459	92	83
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	3	719	107	11	5	459	92	83
4219	Miscellaneous durable goods whsle ...	58	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle .....	12	16 617	2 061	513	89	4 521	4 260	2 194
421910	Sporting & recreational goods & supplies whsle .....	12	16 617	2 061	513	89	4 521	4 260	2 194
42192	Toy & hobby goods & supplies whsle .....	10	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whsle .....	10	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	18	D	D	D	c	D	D	D
421930	Recyclable material whsle .....	18	D	D	D	c	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle ...	7	7 950	617	131	36	1 348	802	710
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle ...	7	7 950	617	131	36	1 348	802	710
42199	Other miscellaneous durable goods whsle .....	11	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle .....	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	735	5 334 168	194 832	46 077	7 445	459 802	548 118	578 752
4221	Paper & paper product whsle .....	25	D	D	D	e	D	D	D
42211	Printing & writing paper whsle .....	6	23 099	1 739	396	46	3 228	1 527	1 283
422110	Printing & writing paper whsle .....	6	23 099	1 739	396	46	3 228	1 527	1 283
42212	Stationery & office supplies whsle ...	11	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle ..	11	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle .....	8	63 612	6 796	1 647	201	12 755	6 805	6 551
422130	Industrial & personal service paper whsle .....	8	63 612	6 796	1 647	201	12 755	6 805	6 551
4222	Drugs, & druggists' sundries whsle ...	8	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle ..	8	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whsle .....	8	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle ..	6	12 467	860	225	42	3 666	243	495
42231	Piece goods, notions, & other dry goods whsle .....	1	D	D	D	a	D	D	D
422310	Piece goods, notions, & other dry goods whsle .....	1	D	D	D	a	D	D	D



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<b>NORTH DAKOTA—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle . . . . .	65	1 043 152	51 131	12 967	1 900	105 623	72 583	74 122
42241	General-line grocery whsle . . . . .	8	D	D	D	f	D	D	D
422410	General-line grocery whsle . . . . .	8	D	D	D	f	D	D	D
4224101	General-line grocery whsle, voluntary group . . . . .	5	D	D	D	f	D	D	D
4224103	Other general-line grocery whsle . . . . .	3	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whsle . . . . .	12	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle . . . . .	12	D	D	D	b	D	D	D
42245	Confectionery whsle . . . . .	4	D	D	D	b	D	D	D
422450	Confectionery whsle . . . . .	4	D	D	D	b	D	D	D
42247	Meat & meat product whsle . . . . .	1	D	D	D	a	D	D	D
422470	Meat & meat product whsle . . . . .	1	D	D	D	a	D	D	D
42248	Fresh fruit & vegetable whsle . . . . .	14	D	D	D	c	D	D	D
422480	Fresh fruit & vegetable whsle . . . . .	14	D	D	D	c	D	D	D
42249	Other grocery & related products whsle . . . . .	22	D	D	D	f	D	D	D
422490	Other grocery & related products whsle . . . . .	22	D	D	D	f	D	D	D
4224903	Soft drinks whsle . . . . .	9	D	D	D	e	D	D	D
4224906	Other grocery specialties whsle . . . . .	8	D	D	D	c	D	D	D
4225	Farm-product raw material whsle . . . . .	364	2 784 025	63 942	14 741	2 378	174 839	345 063	360 202
42251	Grain & field bean whsle . . . . .	351	D	D	D	g	D	D	D
422510	Grain & field bean whsle . . . . .	351	D	D	D	g	D	D	D
42252	Livestock whsle . . . . .	10	D	D	D	b	D	D	D
422520	Livestock whsle . . . . .	10	D	D	D	b	D	D	D
42259	Other farm product raw material whsle . . . . .	3	D	D	D	a	D	D	D
422590	Other farm product raw material whsle . . . . .	3	D	D	D	a	D	D	D
4226	Chemical & allied products whsle . . . . .	33	54 117	6 582	1 450	216	13 890	5 387	5 443
42261	Plastics materials & basic forms & shapes whsle . . . . .	3	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle . . . . .	3	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle . . . . .	30	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle . . . . .	30	D	D	D	c	D	D	D
4226901	Industrial gases (except LP) whsle . . . . .	6	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle . . . . .	24	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	132	643 645	24 673	5 477	1 117	57 259	24 213	25 496
42271	Petroleum bulk stations & terminals . . . . .	106	D	D	D	f	D	D	D
422710	Petroleum bulk stations & terminals . . . . .	106	D	D	D	f	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	95	D	D	D	f	D	D	D
42271011	Petroleum bulk stations (except LP) . . . . .	93	D	D	D	f	D	D	D
4227102	Liquefied petroleum bulk stations & terminals . . . . .	11	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	26	D	D	D	e	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	26	D	D	D	e	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	27	D	D	D	e	D	D	D
42281	Beer & ale whsle . . . . .	21	81 822	8 791	2 055	255	18 244	4 271	4 012
422810	Beer & ale whsle . . . . .	21	81 822	8 791	2 055	255	18 244	4 271	4 012
42282	Wine & distilled alcoholic beverage whsle . . . . .	6	D	D	D	c	D	D	D
422820	Wine & distilled alcoholic beverage whsle . . . . .	6	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	75	D	D	D	f	D	D	D
42291	Farm supplies whsle . . . . .	51	362 532	14 652	3 589	603	41 176	58 906	70 287
422910	Farm supplies whsle . . . . .	51	362 532	14 652	3 589	603	41 176	58 906	70 287
4229101	Farm supplies—farm dealers . . . . .	22	D	D	D	c	D	D	D
4229102	Farm supplies—whsle distributors . . . . .	29	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle . . . . .	4	D	D	D	b	D	D	D
422920	Book, periodical, & newspaper whsle . . . . .	4	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle . . . . .	2	D	D	D	a	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle . . . . .	2	D	D	D	a	D	D	D
42294	Tobacco & tobacco product whsle . . . . .	7	99 201	4 378	1 002	210	8 290	5 181	5 920
422940	Tobacco & tobacco product whsle . . . . .	7	99 201	4 378	1 002	210	8 290	5 181	5 920

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<b>NORTH DAKOTA—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle—Con.								
42295	Paint, varnish, & supplies whsle . . . .	2	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle . .	2	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle . . . . .	2	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle . . . . .	9	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle . . . . .	9	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices . .</b>	<b>109</b>	<b>505 452</b>	<b>41 231</b>	<b>10 382</b>	<b>1 320</b>	<b>72 224</b>	<b>52 824</b>	<b>51 480</b>
421	Wholesale trade, durable goods . . . . .	56	148 864	20 434	5 474	524	32 632	15 988	14 536
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	7	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle . . . . .	5	16 219	1 759	425	53	3 346	473	402
4214	Professional & commercial equipment & supplies whsle . . . . .	11	D	D	D	c	D	D	D
4216	Electrical goods whsle . . . . .	12	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	21	37 655	4 492	1 026	126	7 640	4 372	4 595
42183	Industrial machinery & equipment whsle . . . . .	13	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle . . . . .	13	D	D	D	b	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .	13	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	53	356 588	20 797	4 908	796	39 592	36 836	36 944
4221	Paper & paper product whsle . . . . .	1	D	D	D	a	D	D	D
4222	Drugs, & druggists' sundries whsle . . . .	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle . . . . .	23	D	D	D	f	D	D	D
42249	Other grocery & related products whsle . . . . .	11	91 533	9 091	2 073	336	17 041	3 743	4 051
422490	Other grocery & related products whsle . . . . .	11	91 533	9 091	2 073	336	17 041	3 743	4 051
4226	Chemical & allied products whsle . . . . .	11	19 661	1 331	333	44	3 174	2 888	3 090
42269	Other chemical & allied products whsle . . . . .	11	19 661	1 331	333	44	3 174	2 888	3 090
422690	Other chemical & allied products whsle . . . . .	11	19 661	1 331	333	44	3 174	2 888	3 090
4227	Petroleum & petroleum products whsle . . . . .	5	59 222	810	123	26	2 282	2 755	2 640
4229	Miscellaneous nondurable goods whsle . . . . .	12	D	D	D	b	D	D	D
42291	Farm supplies whsle . . . . .	8	56 041	1 817	442	65	3 773	11 998	12 212
422910	Farm supplies whsle . . . . .	8	56 041	1 817	442	65	3 773	11 998	12 212
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>51</b>	<b>648 708</b>	<b>9 933</b>	<b>2 147</b>	<b>714</b>	<b>18 147</b>	<b>127</b>	<b>270</b>
421	Wholesale trade, durable goods . . . . .	21	102 008	3 321	623	122	5 802	88	102
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	2	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	2	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle . . . . .	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	3	D	D	D	a	D	D	D
4216	Electrical goods whsle . . . . .	2	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	10	29 879	1 346	220	28	1 965	52	65
42182	Farm & garden machinery & equipment whsle . . . . .	4	D	D	D	a	D	D	D
421820	Farm & garden machinery & equipment whsle . . . . .	4	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	5	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whsle . . . . .	5	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle . . . .	3	D	D	D	a	D	D	D

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<b>NORTH DAKOTA—Con.</b>									
<b>Agents, brokers, and commission merchants—Con.</b>									
422	Wholesale trade, nondurable goods . . . .	30	546 700	6 612	1 524	592	12 345	39	168
4222	Drugs, & druggists' sundries whsle . . . .	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . .	12	D	D	D	b	D	D	D
42249	Other grocery & related products whsle . . . .	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle . . . .	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . .	15	399 049	3 160	792	457	6 238	29	142
42252	Livestock whsle . . . .	14	D	D	D	e	D	D	D
422520	Livestock whsle . . . .	14	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle . . . .	2	D	D	D	a	D	D	D

**Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>NORTH DAKOTA</b>									
42	<b>Wholesale trade</b> .....	3.2	1.6	3.6	1.6	—	1.7	—	.6
421	Wholesale trade, durable goods .....	6.2	2.6	6.9	2.9	—	.2	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	12.2	2.8	15.7	3.6	D	D	D	D
42111	Automobile & other motor vehicle whsle .....	10.3	2.6	D	D	—	—	D	D
421110	Automobile & other motor vehicle whsle .....	10.3	2.6	D	D	—	—	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	16.9	4.2	16.9	4.2	—	—	—	—
42112	Motor vehicle supplies & new parts whsle .....	14.3	3.6	15.3	3.9	—	—	—	—
421120	Motor vehicle supplies & new parts whsle .....	14.3	3.6	15.3	3.9	—	—	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	25.3	—	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers .....	D	D	D	D	—	—	—	—
4211203	Petroleum products marketing equipment whsle .....	D	D	D	D	—	—	—	—
42113	Tire & tube whsle .....	D	D	D	D	—	—	—	—
421130	Tire & tube whsle .....	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle .....	D	D	D	D	—	—	—	—
42121	Furniture whsle .....	D	D	D	D	—	—	—	—
421210	Furniture whsle .....	D	D	D	D	—	—	—	—
4212102	Office & business furniture whsle .....	D	D	D	D	—	—	—	—
42122	Home furnishings whsle .....	D	D	D	D	—	—	—	—
421220	Home furnishings whsle .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle .....	1.4	1.0	1.5	1.1	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle .....	1.1	1.7	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle .....	1.1	1.7	D	D	—	—	—	—
4213102	Lumber with yard whsle .....	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle .....	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle .....	—	—	D	D	—	—	—	—
421320	Brick, stone, & related construction materials whsle .....	—	—	D	D	—	—	—	—
4213203	Cement, lime, & related products whsle .....	D	D	D	D	—	—	—	—
42133	Roofing, siding, & insulation material whsle .....	D	D	D	D	—	—	—	—
421330	Roofing, siding, & insulation material whsle .....	D	D	D	D	—	—	—	—
4213301	Roofing, siding, & insulation material whsle .....	D	D	D	D	—	—	—	—
42139	Other construction materials whsle .....	D	D	D	D	—	—	—	—
421390	Other construction materials whsle .....	D	D	D	D	—	—	—	—
4213902	Other construction materials whsle .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	7.8	2.0	11.5	2.9	D	D	D	D
42142	Office equipment whsle .....	5.3	.7	D	D	—	—	—	—
421420	Office equipment whsle .....	5.3	.7	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	—	—	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle .....	—	—	D	D	—	—	—	—
4214301	Computer & peripheral equipment whsle .....	D	D	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use .....	—	—	D	D	—	—	—	—
42144	Other commercial equipment whsle .....	3.5	—	3.5	—	—	—	—	—
421440	Other commercial equipment whsle .....	3.5	—	3.5	—	—	—	—	—
4214401	Restaurant & hotel equipment & supplies whsle .....	4.0	—	4.0	—	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle .....	21.3	5.1	D	D	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle .....	21.3	5.1	D	D	—	—	—	—
4214501	Surgical, medical, & hospital supplies whsle .....	D	D	D	D	—	—	—	—
42146	Ophthalmic goods whsle .....	—	7.3	D	D	—	—	—	—
421460	Ophthalmic goods whsle .....	—	7.3	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle .....	—	—	D	D	—	—	—	—
421490	Other professional equipment & supplies whsle .....	—	—	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	.1	—	.1	—	—	—	—	—
42151	Metal service centers & offices .....	D	D	D	D	—	—	—	—
421510	Metal service centers & offices .....	D	D	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices .....	D	D	D	D	—	—	—	—
42151011	Ferrous metal service centers .....	D	D	D	D	—	—	—	—
42152	Coal & other mineral & ore whsle .....	D	D	D	D	—	—	—	—
421520	Coal & other mineral & ore whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 2. **Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>NORTH DAKOTA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle . . . . .	1.4	.5	1.7	.6	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	1.1	.2	1.5	.2	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	1.1	.2	1.5	.2	—	—	—	—
42162	Electrical appliance, television & radio set whsle . . . . .	D	D	D	D	—	—	—	—
421620	Electrical appliance, television & radio set whsle . . . . .	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle . . . . .	D	D	D	D	—	—	—	—
421690	Other electronic parts & equipment whsle . . . . .	D	D	D	D	—	—	—	—
4216901	Communications equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	2.8	.1	D	D	—	—	D	D
42171	Hardware whsle . . . . .	2.6	.1	2.6	.1	—	—	—	—
421710	Hardware whsle . . . . .	2.6	.1	2.6	.1	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	3.9	—	D	D	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	3.9	—	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	7.8	.5	7.8	.5	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	7.8	.5	7.8	.5	—	—	—	—
42174	Refrigeration equipment & supplies whsle . . . . .	—	—	—	—	—	—	—	—
421740	Refrigeration equipment & supplies whsle . . . . .	—	—	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle . . . . .	6.3	3.5	6.6	3.7	—	.9	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	.7	4.9	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	.7	4.9	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle . . . . .	9.9	3.3	10.1	3.3	—	—	D	D
421820	Farm & garden machinery & equipment whsle . . . . .	9.9	3.3	10.1	3.3	—	—	D	D
4218201	Farm machinery & equipment—farm dealers . . . . .	6.8	2.7	D	D	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors . . . . .	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle . . . . .	.8	2.2	.9	2.5	D	D	D	D
421830	Industrial machinery & equipment whsle . . . . .	.8	2.2	.9	2.5	D	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	—	2.2	—	2.2	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle . . . . .	.2	.2	D	D	—	—	—	—
4218305	Materials handling equipment whsle . . . . .	—	3.4	—	3.4	—	—	—	—
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	1.9	6.4	3.1	10.3	D	D	—	—
4218307	Other industrial machinery & equipment whsle . . . . .	—	.8	—	—	—	—	—	—
42184	Industrial supplies whsle . . . . .	1.1	9.7	D	D	—	—	—	—
421840	Industrial supplies whsle . . . . .	1.1	9.7	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whsle . . . . .	—	—	—	—	—	—	—	—
42185	Service establishment equipment & supplies whsle . . . . .	9.8	8.6	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle . . . . .	9.8	8.6	D	D	—	—	—	—
4218504	Other service establishment equipment & supplies whsle . . . . .	11.1	11.8	—	—	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	D	—	D	—	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	D	—	D	—	—	—	—	—
4219	Miscellaneous durable goods whsle . . . . .	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsle . . . . .	.8	—	.8	—	—	—	—	—
421910	Sporting & recreational goods & supplies whsle . . . . .	.8	—	.8	—	—	—	—	—
42192	Toy & hobby goods & supplies whsle . . . . .	11.7	—	D	D	—	—	—	—
421920	Toy & hobby goods & supplies whsle . . . . .	11.7	—	D	D	—	—	—	—
42193	Recyclable material whsle . . . . .	5.9	1.1	D	D	—	—	—	—
421930	Recyclable material whsle . . . . .	5.9	1.1	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	18.8	—	18.8	—	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	18.8	—	18.8	—	—	—	—	—
42199	Other miscellaneous durable goods whsle . . . . .	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle . . . . .	D	D	D	D	—	—	—	—

See footnotes at end of table.



**Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>NORTH DAKOTA—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods .....	2.0	1.2	2.3	1.1	—	2.3	—	.7
4221	Paper & paper product whse .....	3.9	—	D	D	D	D	—	—
42211	Printing & writing paper whse .....	5.7	—	5.7	—	—	—	—	—
422110	Printing & writing paper whse .....	5.7	—	5.7	—	—	—	—	—
42212	Stationery & office supplies whse .....	7.8	—	D	D	—	—	—	—
422120	Stationery & office supplies whse .....	7.8	—	D	D	—	—	—	—
42213	Industrial & personal service paper whse .....	2.2	—	2.2	—	—	—	—	—
422130	Industrial & personal service paper whse .....	2.2	—	2.2	—	—	—	—	—
4222	Drugs, & druggists' sundries whse .....	.2	—	D	D	D	D	D	D
42221	Drugs, & druggists' sundries whse .....	.2	—	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whse .....	.2	—	D	D	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whse .....	D	D	—	—	—	—	—	—
4223	Apparel, piece goods, & notions whse .....	.9	—	.9	—	—	—	—	—
42231	Piece goods, notions, & other dry goods whse .....	D	D	D	D	—	—	—	—
422310	Piece goods, notions, & other dry goods whse .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whse .....	.2	.1	.3	.2	D	D	D	D
42241	General-line grocery whse .....	—	—	D	D	—	—	—	—
422410	General-line grocery whse .....	—	—	D	D	—	—	—	—
4224101	General-line grocery whse, voluntary group .....	D	D	D	D	—	—	—	—
4224103	Other general-line grocery whse .....	D	D	D	D	—	—	—	—
42242	Packaged frozen food whse .....	—	—	—	—	—	—	—	—
422420	Packaged frozen food whse .....	—	—	—	—	—	—	—	—
42243	Dairy products, (except dried or canned) whse .....	14.4	—	D	D	—	—	—	—
422430	Dairy products, (except dried or canned) whse .....	14.4	—	D	D	—	—	—	—
4224302	Dairy product (except raw milk) whse .....	19.5	—	—	—	—	—	—	—
42244	Poultry & poultry product whse .....	D	D	—	—	—	—	—	—
422440	Poultry & poultry product whse .....	D	D	—	—	—	—	—	—
42245	Confectionery whse .....	—	—	D	D	—	—	—	—
422450	Confectionery whse .....	—	—	D	D	—	—	—	—
42247	Meat & meat product whse .....	D	D	D	D	—	—	—	—
422470	Meat & meat product whse .....	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whse .....	—	2.3	D	D	—	—	—	—
422480	Fresh fruit & vegetable whse .....	—	2.3	D	D	—	—	—	—
42249	Other grocery & related products whse .....	D	D	D	D	—	—	D	D
422490	Other grocery & related products whse .....	D	D	D	D	—	—	D	D
4224902	Bread & baked goods whse .....	D	D	—	—	—	—	—	—
4224903	Soft drinks whse .....	D	D	D	D	—	—	—	—
4224906	Other grocery specialties whse .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	2.0	1.3	2.3	1.4	—	—	—	1.0
42251	Grain & field bean whse .....	2.0	1.4	D	D	—	—	—	—
422510	Grain & field bean whse .....	2.0	1.4	D	D	—	—	—	—
42252	Livestock whse .....	D	D	D	D	—	—	D	D
422520	Livestock whse .....	D	D	D	D	—	—	D	D
42259	Other farm product raw material whse .....	D	D	D	D	—	—	—	—
422590	Other farm product raw material whse .....	D	D	D	D	—	—	—	—
4226	Chemical & allied products whse .....	.3	9.6	.4	11.8	—	3.8	—	—
42261	Plastics materials & basic forms & shapes whse .....	D	D	D	D	—	—	—	—
422610	Plastics materials & basic forms & shapes whse .....	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whse .....	D	D	D	D	—	3.8	—	—
422690	Other chemical & allied products whse .....	D	D	D	D	—	3.8	—	—
4226901	Industrial gases (except LP) whse .....	D	D	D	D	—	—	—	—
4226902	Other chemical & allied products whse .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whse .....	2.5	.9	2.8	—	—	10.4	—	—
42271	Petroleum bulk stations & terminals .....	—	—	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals .....	—	—	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP) .....	D	D	D	D	—	—	—	—
4227102	Liquefied petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
42272	Petroleum & petroleum prod whse (exc bulk stations & terminals) .....	5.7	2.0	D	D	—	—	—	—
422720	Petroleum & petroleum prod whse (exc bulk stations & terminals) .....	5.7	2.0	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whse .....	D	D	D	D	—	—	—	—
42281	Beer & ale whse .....	—	.2	—	.2	—	—	—	—
422810	Beer & ale whse .....	—	.2	—	.2	—	—	—	—
42282	Wine & distilled alcoholic beverage whse .....	D	D	D	D	—	—	—	—
422820	Wine & distilled alcoholic beverage whse .....	D	D	D	D	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whse .....	D	D	—	—	—	—	—	—

See footnotes at end of table.

Table 2. **Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>NORTH DAKOTA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle . . . . .	D	D	D	D	D	D	D	D
42291	Farm supplies whsle . . . . .	2.6	3.5	3.0	4.0	—	—	—	—
422910	Farm supplies whsle . . . . .	2.6	3.5	3.0	4.0	—	—	—	—
4229101	Farm supplies—farm dealers . . . . .	15.5	12.5	D	D	—	—	—	—
4229102	Farm supplies—whsle distributors . . . . .	.1	1.8	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle . . . . .	.2	7.1	D	D	—	—	—	—
422920	Book, periodical, & newspaper whsle . . . . .	.2	7.1	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle . . . . .	D	D	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle . . . . .	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle . . . . .	20.1	—	20.1	—	—	—	—	—
422940	Tobacco & tobacco product whsle . . . . .	20.1	—	20.1	—	—	—	—	—
42295	Paint, varnish, & supplies whsle . . . . .	D	D	D	D	—	—	—	—
422950	Paint, varnish, & supplies whsle . . . . .	D	D	D	D	—	—	—	—
4229501	Paint, varnish, & supplies whsle . . . . .	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle . . . . .	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle . . . . .	D	D	D	D	—	—	—	—

<sup>1</sup>Includes sales information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

**Table 3. Summary Statistics for Metropolitan Areas: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>BISMARCK, ND MSA</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>192</b>	<b>813 205</b>	<b>52 641</b>	<b>13 392</b>	<b>1 983</b>	<b>105 486</b>	<b>81 586</b>	<b>87 979</b>
421	Wholesale trade, durable goods .....	134	295 096	30 539	8 026	1 071	58 675	51 664	56 186
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	17	33 746	3 598	815	137	6 509	4 967	5 461
42111	Automobile & other motor vehicle whsle .....	5	18 527	1 878	423	64	2 935	1 997	2 371
421110	Automobile & other motor vehicle whsle .....	5	18 527	1 878	423	64	2 935	1 997	2 371
42112	Motor vehicle supplies & new parts whsle .....	7	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle .....	7	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	2	D	D	D	b	D	D	D
42121	Furniture whsle .....	2	D	D	D	b	D	D	D
421210	Furniture whsle .....	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	5	13 498	1 307	334	54	2 578	1 507	2 621
4214	Professional & commercial equipment & supplies whsle .....	23	28 638	4 388	1 462	151	8 382	1 776	2 384
4216	Electrical goods whsle .....	10	15 066	1 778	426	51	3 212	1 816	1 771
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	8	11 810	1 093	259	48	2 164	2 103	2 238
4218	Machinery, equipment, & supplies whsle .....	53	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle .....	7	78 265	5 414	1 191	150	11 489	15 641	16 097
421810	Construction & mining (except petroleum) machinery & equip whsle .....	7	78 265	5 414	1 191	150	11 489	15 641	16 097
42182	Farm & garden machinery & equipment whsle .....	14	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	14	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	11	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	15	35 491	3 835	1 016	135	6 293	5 901	7 808
421830	Industrial machinery & equipment whsle .....	15	35 491	3 835	1 016	135	6 293	5 901	7 808
4218303	General-purpose industrial machinery & equipment whsle ..	6	D	D	D	b	D	D	D
42184	Industrial supplies whsle .....	8	D	D	D	b	D	D	D
421840	Industrial supplies whsle .....	8	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle .....	8	9 144	594	139	30	1 316	714	677
421850	Service establishment equipment & supplies whsle .....	8	9 144	594	139	30	1 316	714	677
4218504	Other service establishment equipment & supplies whsle ...	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	16	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	58	518 109	22 102	5 366	912	46 811	29 922	31 793
4224	Grocery & related products whsle .....	12	239 704	11 841	3 057	408	23 283	14 798	15 801
42241	General-line grocery whsle .....	2	D	D	D	c	D	D	D
422410	General-line grocery whsle .....	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle .....	6	D	D	D	c	D	D	D
422490	Other grocery & related products whsle .....	6	D	D	D	c	D	D	D
4224903	Soft drinks whsle .....	2	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	12	D	D	D	c	D	D	D
42252	Livestock whsle .....	4	D	D	D	c	D	D	D
422520	Livestock whsle .....	4	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle .....	11	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals ..	8	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	8	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	8	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) .....	8	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle .....	4	23 181	2 131	467	71	4 657	1 667	1 617
4229	Miscellaneous nondurable goods whsle .....	8	D	D	D	c	D	D	D
42291	Farm supplies whsle .....	2	D	D	D	a	D	D	D
422910	Farm supplies whsle .....	2	D	D	D	a	D	D	D
42294	Tobacco & tobacco product whsle ...	1	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle ..	1	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>BISMARCK, ND MSA—Con.</b>								
	<b>Merchant wholesalers . . . . .</b>	<b>169</b>	<b>677 317</b>	<b>43 354</b>	<b>10 809</b>	<b>1 630</b>	<b>87 976</b>	<b>78 787</b>	<b>84 705</b>
421	Wholesale trade, durable goods . . . . .	118	256 952	26 395	6 663	977	51 007	50 334	55 013
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	16	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle . . . . .	6	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle . . . . .	6	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle . . . . .	2	D	D	D	b	D	D	D
42121	Furniture whsle . . . . .	2	D	D	D	b	D	D	D
421210	Furniture whsle . . . . .	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle . . . . .	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	19	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	8	11 810	1 093	259	48	2 164	2 103	2 238
4218	Machinery, equipment, & supplies whsle . . . . .	47	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	7	78 265	5 414	1 191	150	11 489	15 641	16 097
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	7	78 265	5 414	1 191	150	11 489	15 641	16 097
42182	Farm & garden machinery & equipment whsle . . . . .	13	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle . . . . .	13	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers . . . . .	10	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	13	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle . . . . .	13	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle . . . . .	5	D	D	D	b	D	D	D
42184	Industrial supplies whsle . . . . .	6	11 309	859	240	30	2 198	1 704	1 275
421840	Industrial supplies whsle . . . . .	6	11 309	859	240	30	2 198	1 704	1 275
4219	Miscellaneous durable goods whsle . . . . .	15	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods . . . . .	51	420 365	16 959	4 146	653	36 969	28 453	29 692
4224	Grocery & related products whsle . . . . .	8	D	D	D	e	D	D	D
42241	General-line grocery whsle . . . . .	2	D	D	D	c	D	D	D
422410	General-line grocery whsle . . . . .	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle . . . . .	3	D	D	D	b	D	D	D
422490	Other grocery & related products whsle . . . . .	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . . .	10	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	11	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	8	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals . . . . .	8	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	8	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) . . . . .	8	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	7	D	D	D	c	D	D	D
42291	Farm supplies whsle . . . . .	2	D	D	D	a	D	D	D
422910	Farm supplies whsle . . . . .	2	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices . . . . .</b>	<b>14</b>	<b>48 727</b>	<b>7 282</b>	<b>2 099</b>	<b>210</b>	<b>14 214</b>	<b>2 738</b>	<b>3 198</b>
421	Wholesale trade, durable goods . . . . .	12	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	2	D	D	D	c	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>9</b>	<b>87 161</b>	<b>2 005</b>	<b>484</b>	<b>143</b>	<b>3 296</b>	<b>61</b>	<b>76</b>
421	Wholesale trade, durable goods . . . . .	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	5	D	D	D	c	D	D	D
4225	Farm-product raw material whsle . . . . .	2	D	D	D	c	D	D	D

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	<b>FARGO—MOORHEAD, ND—MN MSA</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>433</b>	<b>3 166 135</b>	<b>200 428</b>	<b>47 388</b>	<b>6 710</b>	<b>375 489</b>	<b>361 348</b>	<b>387 566</b>
421	Wholesale trade, durable goods .....	264	1 100 593	115 663	27 343	3 701	198 784	170 601	182 792
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	33	214 089	20 396	5 173	783	32 477	26 660	28 469
42111	Automobile & other motor vehicle whsle .....	13	138 125	9 296	2 248	362	14 110	9 459	10 822
421110	Automobile & other motor vehicle whsle .....	13	138 125	9 296	2 248	362	14 110	9 459	10 822
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	9	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	16	68 065	10 167	2 688	379	16 188	16 049	16 463
421120	Motor vehicle supplies & new parts whsle .....	16	68 065	10 167	2 688	379	16 188	16 049	16 463
4211201	Motor vehicle supplies & new parts—warehouse distributors ..	7	30 366	3 806	1 215	162	6 662	6 632	7 051
4211202	Motor vehicle supplies & new parts—jobbers.....	7	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle ...	3	D	D	D	a	D	D	D
421140	Motor vehicle parts, (used) whsle .	3	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle ...	6	11 787	1 172	235	43	2 723	923	968
42121	Furniture whsle .....	5	D	D	D	b	D	D	D
421210	Furniture whsle .....	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	18	153 315	11 493	2 762	336	23 173	17 137	17 843
42131	Lumber, plywood, millwork, & wood panel whsle .....	9	113 746	9 212	2 249	265	17 985	13 730	14 638
421310	Lumber, plywood, millwork, & wood panel whsle .....	9	113 746	9 212	2 249	265	17 985	13 730	14 638
4213102	Lumber with yard whsle .....	3	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle .....	6	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whsle .....	3	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle .....	3	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle .....	3	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	3	D	D	D	b	D	D	D
421390	Other construction materials whsle .....	3	D	D	D	b	D	D	D
4213902	Other construction materials whsle .....	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	48	163 523	27 336	6 768	833	44 158	20 767	19 273
42142	Office equipment whsle .....	9	19 849	4 682	1 131	143	7 343	3 533	3 671
421420	Office equipment whsle .....	9	19 849	4 682	1 131	143	7 343	3 533	3 671
42143	Computer & computer peripheral equipment & software whsle .....	14	59 633	10 145	2 477	303	17 682	4 396	4 473
421430	Computer & computer peripheral equipment & software whsle .....	14	59 633	10 145	2 477	303	17 682	4 396	4 473
4214301	Computer & peripheral equipment whsle .....	11	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use .....	8	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	11	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle .....	11	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle .....	10	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	3	D	D	D	b	D	D	D
42151	Metal service centers & offices .....	3	D	D	D	b	D	D	D
421510	Metal service centers & offices ..	3	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices .....	3	D	D	D	b	D	D	D
42151011	Ferrous metal service centers .....	2	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	36	117 748	10 276	2 503	293	17 707	10 005	10 268
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	19	85 618	5 229	1 237	144	9 489	7 079	7 212
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	19	85 618	5 229	1 237	144	9 489	7 079	7 212
42162	Electrical appliance, television & radio set whsle .....	4	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle .....	13	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle .....	13	D	D	D	b	D	D	D
4216901	Communications equipment & supplies whsle .....	13	D	D	D	b	D	D	D



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	<b>FARGO—MOORHEAD, ND—MN MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	16	40 906	5 235	1 109	157	9 167	6 864	7 047
42174	Refrigeration equipment & supplies whsle . . . . .	3	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle . . . . .	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	87	336 321	33 878	7 536	1 007	58 489	82 382	92 266
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	10	71 808	6 234	1 284	162	11 803	21 352	22 997
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	10	71 808	6 234	1 284	162	11 803	21 352	22 997
42182	Farm & garden machinery & equipment whsle . . . . .	35	152 001	13 340	2 980	433	22 195	45 710	50 706
421820	Farm & garden machinery & equipment whsle . . . . .	35	152 001	13 340	2 980	433	22 195	45 710	50 706
4218201	Farm machinery & equipment—farm dealers . . . . .	23	D	D	D	e	D	D	D
4218202	Farm machinery & equipment—whsle distributors . . . . .	11	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	26	92 172	11 408	2 618	311	18 743	13 265	16 419
421830	Industrial machinery & equipment whsle . . . . .	26	92 172	11 408	2 618	311	18 743	13 265	16 419
4218303	General-purpose industrial machinery & equipment whsle . . . . .	13	56 804	6 362	1 396	192	10 529	10 113	12 981
4218305	Materials handling equipment whsle . . . . .	5	15 628	2 745	687	66	5 018	1 860	2 071
42184	Industrial supplies whsle . . . . .	9	13 321	1 465	317	47	2 975	1 459	1 527
421840	Industrial supplies whsle . . . . .	9	13 321	1 465	317	47	2 975	1 459	1 527
42185	Service establishment equipment & supplies whsle . . . . .	6	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle . . . . .	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	17	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	3	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle . . . . .	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	169	2 065 542	84 765	20 045	3 009	176 705	190 747	204 774
4221	Paper & paper product whsle . . . . .	11	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle . . . . .	2	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle . . . . .	2	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle . . . . .	8	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle . . . . .	8	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whsle . . . . .	8	D	D	D	b	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	6	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . . .	32	832 371	37 328	9 254	1 356	75 072	58 774	59 423
42241	General-line grocery whsle . . . . .	5	459 028	17 745	4 551	530	38 593	32 647	33 497
422410	General-line grocery whsle . . . . .	5	459 028	17 745	4 551	530	38 593	32 647	33 497
4224103	Other general-line grocery whsle . . . . .	3	D	D	D	c	D	D	D
42245	Confectionery whsle . . . . .	4	D	D	D	e	D	D	D
422450	Confectionery whsle . . . . .	4	D	D	D	e	D	D	D
42249	Other grocery & related products whsle . . . . .	13	187 018	10 993	2 597	426	21 837	10 611	10 887
422490	Other grocery & related products whsle . . . . .	13	187 018	10 993	2 597	426	21 837	10 611	10 887
4224902	Bread & baked goods whsle . . . . .	3	D	D	D	b	D	D	D
4224903	Soft drinks whsle . . . . .	4	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle . . . . .	4	D	D	D	c	D	D	D
4225	Farm-product raw material whsle . . . . .	55	D	D	D	e	D	D	D
42251	Grain & field bean whsle . . . . .	50	482 505	13 236	2 764	418	33 818	62 113	67 813
422510	Grain & field bean whsle . . . . .	50	482 505	13 236	2 764	418	33 818	62 113	67 813
4226	Chemical & allied products whsle . . . . .	13	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle . . . . .	10	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle . . . . .	10	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>FARGO—MOORHEAD, ND—MN MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products								
	whsle .....	19	222 086	4 123	929	158	10 033	7 926	8 256
42271	Petroleum bulk stations & terminals .	12	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals .....	12	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	11	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP) .....	10	D	D	D	c	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	7	D	D	D	b	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) ...	7	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle .....	5	61 919	6 158	1 467	176	9 273	7 953	8 242
42281	Beer & ale whsle .....	3	D	D	D	b	D	D	D
422810	Beer & ale whsle .....	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	25	D	D	D	f	D	D	D
42291	Farm supplies whsle .....	15	261 217	9 458	2 348	388	21 384	41 650	47 901
422910	Farm supplies whsle .....	15	261 217	9 458	2 348	388	21 384	41 650	47 901
4229101	Farm supplies—farm dealers ...	5	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors .....	10	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle ...	2	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle.	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>373</b>	<b>2 539 624</b>	<b>172 367</b>	<b>40 697</b>	<b>5 771</b>	<b>327 599</b>	<b>319 595</b>	<b>347 156</b>
421	Wholesale trade, durable goods .....	233	934 358	101 727	23 908	3 320	177 197	159 770	173 563
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	28	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle .....	12	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle .....	12	D	D	D	e	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	9	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	13	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle .....	13	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .	5	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers.....	6	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle ...	3	D	D	D	a	D	D	D
421140	Motor vehicle parts, (used) whsle .	3	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle ...	5	D	D	D	b	D	D	D
42121	Furniture whsle .....	4	9 680	1 012	198	31	2 186	923	966
421210	Furniture whsle .....	4	9 680	1 012	198	31	2 186	923	966
4213	Lumber & other construction materials whsle .....	17	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	9	113 746	9 212	2 249	265	17 985	13 730	14 638
421310	Lumber, plywood, millwork, & wood panel whsle .....	9	113 746	9 212	2 249	265	17 985	13 730	14 638
4213102	Lumber with yard whsle .....	3	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle .....	6	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whsle .....	3	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle .....	3	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle .....	3	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	3	D	D	D	b	D	D	D
421390	Other construction materials whsle .....	3	D	D	D	b	D	D	D
4213902	Other construction materials whsle .....	3	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>FARGO—MOORHEAD, ND—MN MSA—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle . . . . .	39	D	D	D	f	D	D	D
42142	Office equipment whsle . . . . .	7	D	D	D	c	D	D	D
421420	Office equipment whsle . . . . .	7	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle . . . . .	12	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whsle . . . . .	12	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whsle . . . . .	9	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use . . . . .	6	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	7	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	7	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle . . . . .	6	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	3	D	D	D	b	D	D	D
42151	Metal service centers & offices . . . . .	3	D	D	D	b	D	D	D
421510	Metal service centers & offices . . . . .	3	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices . . . . .	3	D	D	D	b	D	D	D
42151011	Ferrous metal service centers . . . . .	2	D	D	D	b	D	D	D
4216	Electrical goods whsle . . . . .	26	96 348	7 569	1 821	236	13 073	8 845	9 063
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	10	67 839	3 434	819	101	6 133	6 038	6 138
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	10	67 839	3 434	819	101	6 133	6 038	6 138
42169	Other electronic parts & equipment whsle . . . . .	12	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle . . . . .	12	D	D	D	b	D	D	D
4216901	Communications equipment & supplies whsle . . . . .	12	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	15	D	D	D	c	D	D	D
42174	Refrigeration equipment & supplies whsle . . . . .	3	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle . . . . .	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	83	321 521	33 204	7 408	993	57 618	82 382	92 266
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	9	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	9	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	32	D	D	D	e	D	D	D
421820	Farm & garden machinery & equipment whsle . . . . .	32	D	D	D	e	D	D	D
4218201	Farm machinery & equipment—farm dealers . . . . .	22	D	D	D	e	D	D	D
4218202	Farm machinery & equipment—whsle distributors . . . . .	9	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	26	92 172	11 408	2 618	311	18 743	13 265	16 419
421830	Industrial machinery & equipment whsle . . . . .	26	92 172	11 408	2 618	311	18 743	13 265	16 419
4218303	General-purpose industrial machinery & equipment whsle . . . . .	13	56 804	6 362	1 396	192	10 529	10 113	12 981
4218305	Materials handling equipment whsle . . . . .	5	15 628	2 745	687	66	5 018	1 860	2 071
42184	Industrial supplies whsle . . . . .	9	13 321	1 465	317	47	2 975	1 459	1 527
421840	Industrial supplies whsle . . . . .	9	13 321	1 465	317	47	2 975	1 459	1 527
42185	Service establishment equipment & supplies whsle . . . . .	6	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle . . . . .	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	17	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	3	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle . . . . .	3	D	D	D	b	D	D	D

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<b>FARGO—MOORHEAD, ND—MN MSA—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
422	Wholesale trade, nondurable goods . . . .	140	1 605 266	70 640	16 789	2 451	150 402	159 825	173 593
4221	Paper & paper product whsle . . . . .	10	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle . . . . .	2	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle . . . . .	2	D	D	D	c	D	D	D
4224	Grocery & related products whsle . . . .	18	584 877	26 609	6 660	916	56 524	42 391	43 481
42241	General-line grocery whsle . . . . .	4	D	D	D	f	D	D	D
422410	General-line grocery whsle . . . . .	4	D	D	D	f	D	D	D
42249	Other grocery & related products whsle . . . . .	8	D	D	D	e	D	D	D
422490	Other grocery & related products whsle . . . . .	8	D	D	D	e	D	D	D
4224903	Soft drinks whsle . . . . .	3	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle . . . . .	3	D	D	D	c	D	D	D
4225	Farm-product raw material whsle . . . .	53	D	D	D	e	D	D	D
42251	Grain & field bean whsle . . . . .	50	482 505	13 236	2 764	418	33 818	62 113	67 813
422510	Grain & field bean whsle . . . . .	50	482 505	13 236	2 764	418	33 818	62 113	67 813
4226	Chemical & allied products whsle . . . .	11	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	15	129 632	3 484	796	140	7 558	1 833	1 895
42271	Petroleum bulk stations & terminals . . . . .	10	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals . . . . .	10	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	9	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP) . . . . .	9	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	5	61 919	6 158	1 467	176	9 273	7 953	8 242
4229	Miscellaneous nondurable goods whsle . . . . .	21	D	D	D	e	D	D	D
42291	Farm supplies whsle . . . . .	13	D	D	D	e	D	D	D
422910	Farm supplies whsle . . . . .	13	D	D	D	e	D	D	D
4229102	Farm supplies—whsle distributors . . . . .	9	D	D	D	e	D	D	D
<b>Manufacturers' sales branches and sales offices . . . . .</b>									
		<b>35</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>f</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	17	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	6	50 653	7 346	1 915	172	9 424	8 036	6 405
422	Wholesale trade, nondurable goods . . . .	18	D	D	D	e	D	D	D
4224	Grocery & related products whsle . . . .	7	161 615	9 281	2 298	387	15 823	16 383	15 942
42249	Other grocery & related products whsle . . . . .	4	D	D	D	c	D	D	D
422490	Other grocery & related products whsle . . . . .	4	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	4	92 454	639	133	18	2 475	6 093	6 361
42271	Petroleum bulk stations & terminals . . . . .	2	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals . . . . .	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	3	D	D	D	b	D	D	D
42291	Farm supplies whsle . . . . .	2	D	D	D	b	D	D	D
422910	Farm supplies whsle . . . . .	2	D	D	D	b	D	D	D
<b>Agents, brokers, and commission merchants . . . . .</b>									
		<b>25</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	14	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	1	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle . . . . .	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	4	14 800	674	128	14	871	—	—
422	Wholesale trade, nondurable goods . . . .	11	D	D	D	c	D	D	D
4224	Grocery & related products whsle . . . .	7	85 879	1 438	296	53	2 725	—	—
42249	Other grocery & related products whsle . . . . .	1	D	D	D	a	D	D	D
422490	Other grocery & related products whsle . . . . .	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle . . . .	2	D	D	D	a	D	D	D

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<b>GRAND FORKS, ND—MN MSA</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>187</b>	<b>758 659</b>	<b>51 351</b>	<b>11 432</b>	<b>1 926</b>	<b>107 693</b>	<b>104 534</b>	<b>117 514</b>
421	Wholesale trade, durable goods .....	85	227 339	23 416	4 886	871	42 537	46 607	58 328
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	16	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle .....	3	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle .....	2	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle .....	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	8	16 596	2 798	506	93	4 900	1 415	1 910
4218	Machinery, equipment, & supplies whsle .....	34	162 137	13 842	2 838	476	23 889	37 211	47 731
42182	Farm & garden machinery & equipment whsle.....	20	59 158	5 600	1 286	214	9 530	19 778	26 776
421820	Farm & garden machinery & equipment whsle.....	20	59 158	5 600	1 286	214	9 530	19 778	26 776
4218201	Farm machinery & equipment—farm dealers .....	13	D	D	D	c	D	D	D
4218202	Farm machinery & equipment—whsle distributors .....	7	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	8	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle .....	8	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle ..	7	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	102	531 320	27 935	6 546	1 055	65 156	57 927	59 186
4221	Paper & paper product whsle .....	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	16	144 095	11 722	2 768	456	19 740	5 702	5 159
42248	Fresh fruit & vegetable whsle .....	10	D	D	D	c	D	D	D
422480	Fresh fruit & vegetable whsle .....	10	D	D	D	c	D	D	D
42249	Other grocery & related products whsle .....	4	D	D	D	c	D	D	D
422490	Other grocery & related products whsle .....	4	D	D	D	c	D	D	D
4224903	Soft drinks whsle .....	2	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	39	D	D	D	c	D	D	D
42251	Grain & field bean whsle .....	36	214 530	6 464	1 511	227	17 046	30 683	27 705
422510	Grain & field bean whsle .....	36	214 530	6 464	1 511	227	17 046	30 683	27 705
4227	Petroleum & petroleum products whsle .....	13	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	12	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	12	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	10	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) .....	10	D	D	D	b	D	D	D
4227102	Liquefied petroleum bulk stations & terminals .....	2	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle.....	6	D	D	D	b	D	D	D
42281	Beer & ale whsle.....	5	21 102	2 444	492	63	4 929	1 089	1 015
422810	Beer & ale whsle.....	5	21 102	2 444	492	63	4 929	1 089	1 015
4229	Miscellaneous nondurable goods whsle .....	18	D	D	D	c	D	D	D
42291	Farm supplies whsle .....	12	43 986	1 783	508	55	11 171	11 845	16 650
422910	Farm supplies whsle .....	12	43 986	1 783	508	55	11 171	11 845	16 650
4229102	Farm supplies—whsle distributors .....	9	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>177</b>	<b>698 146</b>	<b>48 441</b>	<b>10 732</b>	<b>1 825</b>	<b>102 309</b>	<b>100 569</b>	<b>113 279</b>
421	Wholesale trade, durable goods .....	80	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	15	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle .....	3	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle .....	2	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle .....	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	8	16 596	2 798	506	93	4 900	1 415	1 910

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<b>GRAND FORKS, ND—MN MSA—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
Wholesale trade, durable goods—Con.									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies								
42182	whsle .....	32	D	D	D	e	D	D	D
421820	Farm & garden machinery & equipment whsle .....	19	D	D	D	c	D	D	D
4218201	Farm & garden machinery & equipment whsle .....	19	D	D	D	c	D	D	D
4218202	Farm machinery & equipment—farm dealers .....	13	D	D	D	c	D	D	D
4218202	Farm machinery & equipment—whsle distributors .....	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment								
421830	whsle .....	7	D	D	D	c	D	D	D
4218303	Industrial machinery & equipment whsle .....	7	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .....	6	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	97	D	D	D	f	D	D	D
4221	Paper & paper product whsle .....	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	14	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle .....	9	D	D	D	c	D	D	D
422480	Fresh fruit & vegetable whsle .....	9	D	D	D	c	D	D	D
42249	Other grocery & related products whsle .....	3	D	D	D	b	D	D	D
422490	Other grocery & related products whsle .....	3	D	D	D	b	D	D	D
4224903	Soft drinks whsle .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	39	D	D	D	c	D	D	D
42251	Grain & field bean whsle .....	36	214 530	6 464	1 511	227	17 046	30 683	27 705
422510	Grain & field bean whsle .....	36	214 530	6 464	1 511	227	17 046	30 683	27 705
4227	Petroleum & petroleum products whsle .....	11	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	11	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	11	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	10	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) .....	10	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	18	D	D	D	c	D	D	D
42291	Farm supplies whsle .....	12	43 986	1 783	508	55	11 171	11 845	16 650
422910	Farm supplies whsle .....	12	43 986	1 783	508	55	11 171	11 845	16 650
4229102	Farm supplies—whsle distributors .....	9	D	D	D	b	D	D	D
<b>Manufacturers' sales branches and sales offices ..</b>									
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
<b>Agents, brokers, and commission merchants .....</b>									
		2	D	D	D	a	D	D	D
<b>AREA OUTSIDE NORTH DAKOTA METROPOLITAN AREAS</b>									
42	<b>Wholesale trade .....</b>	<b>916</b>	<b>4 497 209</b>	<b>177 841</b>	<b>40 526</b>	<b>7 553</b>	<b>400 936</b>	<b>584 903</b>	<b>612 374</b>
421	Wholesale trade, durable goods .....	352	882 620	74 920	16 530	2 979	142 850	229 068	242 630
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	34	53 790	4 124	980	282	7 694	6 804	6 592
42111	Automobile & other motor vehicle whsle .....	15	43 665	2 467	585	181	4 582	5 093	4 709
421110	Automobile & other motor vehicle whsle .....	15	43 665	2 467	585	181	4 582	5 093	4 709
42114	Motor vehicle parts, (used) whsle ...	11	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle ..	11	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	15	54 044	4 170	828	116	8 062	4 678	4 417
42132	Brick, stone, & related construction materials whsle .....	6	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle .....	6	D	D	D	a	D	D	D
4213203	Cement, lime, & related products whsle .....	6	D	D	D	a	D	D	D
4216	Electrical goods whsle .....	15	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle .....	9	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle .....	9	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle .....	2	D	D	D	a	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>AREA OUTSIDE NORTH DAKOTA METROPOLITAN AREAS—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	12	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	235	712 472	61 318	13 523	2 305	116 068	210 661	226 603
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	4	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	160	587 826	48 000	10 561	1 876	90 611	180 988	199 597
421820	Farm & garden machinery & equipment whsle . . . . .	160	587 826	48 000	10 561	1 876	90 611	180 988	199 597
4218201	Farm machinery & equipment—farm dealers . . . . .	135	497 906	40 851	9 070	1 623	74 221	164 922	179 034
4218202	Farm machinery & equipment—whsle distributors . . . . .	22	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	59	92 808	9 574	2 132	306	18 783	20 708	17 951
421830	Industrial machinery & equipment whsle . . . . .	59	92 808	9 574	2 132	306	18 783	20 708	17 951
4218303	General-purpose industrial machinery & equipment whsle . . . . .	11	18 373	2 039	437	61	4 046	5 330	3 974
4218305	Materials handling equipment whsle . . . . .	3	D	D	D	b	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	37	55 113	5 877	1 245	182	11 655	5 374	5 896
42184	Industrial supplies whsle . . . . .	6	D	D	D	b	D	D	D
421840	Industrial supplies whsle . . . . .	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	27	D	D	D	c	D	D	D
42193	Recyclable material whsle . . . . .	12	D	D	D	b	D	D	D
421930	Recyclable material whsle . . . . .	12	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	5	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle . . . . .	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	564	3 614 589	102 921	23 996	4 574	258 086	355 835	369 744
4222	Drugs, & druggists' sundries whsle . . . . .	2	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle . . . . .	2	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whsle . . . . .	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . . .	51	195 185	13 387	3 250	631	28 536	14 271	14 690
42241	General-line grocery whsle . . . . .	2	D	D	D	c	D	D	D
422410	General-line grocery whsle . . . . .	2	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whsle . . . . .	20	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle . . . . .	20	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whsle . . . . .	18	D	D	D	b	D	D	D
42245	Confectionery whsle . . . . .	3	D	D	D	b	D	D	D
422450	Confectionery whsle . . . . .	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle . . . . .	14	D	D	D	c	D	D	D
422490	Other grocery & related products whsle . . . . .	14	D	D	D	c	D	D	D
4224903	Soft drinks whsle . . . . .	9	D	D	D	c	D	D	D
4225	Farm-product raw material whsle . . . . .	307	2 535 858	49 938	11 866	2 180	138 670	272 084	282 042
42251	Grain & field bean whsle . . . . .	289	2 178 822	47 442	11 217	1 796	132 861	271 048	280 801
422510	Grain & field bean whsle . . . . .	289	2 178 822	47 442	11 217	1 796	132 861	271 048	280 801
42252	Livestock whsle . . . . .	16	D	D	D	e	D	D	D
422520	Livestock whsle . . . . .	16	D	D	D	e	D	D	D
4226	Chemical & allied products whsle . . . . .	25	49 652	5 011	1 179	155	10 067	6 415	6 525
42269	Other chemical & allied products whsle . . . . .	25	49 652	5 011	1 179	155	10 067	6 415	6 525
422690	Other chemical & allied products whsle . . . . .	25	49 652	5 011	1 179	155	10 067	6 415	6 525
4226902	Other chemical & allied products whsle . . . . .	24	D	D	D	c	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>AREA OUTSIDE NORTH DAKOTA METROPOLITAN AREAS—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products whsle . . . . .	103	497 947	18 793	4 157	874	44 678	21 483	22 385
42271	Petroleum bulk stations & terminals . . . . .	85	302 153	13 130	2 818	663	33 227	15 969	15 395
422710	Petroleum bulk stations & terminals . . . . .	85	302 153	13 130	2 818	663	33 227	15 969	15 395
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	75	D	D	D	f	D	D	D
42271011	Petroleum bulk stations (except LP) . . . . .	72	D	D	D	f	D	D	D
4227102	Liquefied petroleum bulk stations & terminals . . . . .	10	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	18	195 794	5 663	1 339	211	11 451	5 514	6 990
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	18	195 794	5 663	1 339	211	11 451	5 514	6 990
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	15	D	D	D	c	D	D	D
42281	Beer & ale whsle . . . . .	14	36 313	3 631	833	111	7 965	2 405	2 179
422810	Beer & ale whsle . . . . .	14	36 313	3 631	833	111	7 965	2 405	2 179
4229	Miscellaneous nondurable goods whsle . . . . .	52	D	D	D	f	D	D	D
42291	Farm supplies whsle . . . . .	41	170 971	6 370	1 380	364	14 900	25 997	27 993
422910	Farm supplies whsle . . . . .	41	170 971	6 370	1 380	364	14 900	25 997	27 993
4229101	Farm supplies—farm dealers . . . . .	25	D	D	D	c	D	D	D
4229102	Farm supplies—whsle distributors . . . . .	16	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle . . . . .	3	37 834	2 445	532	106	4 440	2 470	2 666
422940	Tobacco & tobacco product whsle . . . . .	3	37 834	2 445	532	106	4 440	2 470	2 666
	<b>Merchant wholesalers . . . . .</b>	<b>840</b>	<b>4 033 571</b>	<b>164 551</b>	<b>37 425</b>	<b>6 828</b>	<b>375 706</b>	<b>570 661</b>	<b>598 497</b>
421	Wholesale trade, durable goods . . . . .	324	840 079	69 588	15 314	2 817	134 228	225 275	238 519
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	32	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	14	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle . . . . .	14	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle . . . . .	11	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle . . . . .	11	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle . . . . .	13	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle . . . . .	6	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle . . . . .	6	D	D	D	a	D	D	D
4213203	Cement, lime, & related products whsle . . . . .	6	D	D	D	a	D	D	D
4216	Electrical goods whsle . . . . .	13	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle . . . . .	7	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle . . . . .	7	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	2	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	12	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	216	D	D	D	g	D	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	158	D	D	D	g	D	D	D
421820	Farm & garden machinery & equipment whsle . . . . .	158	D	D	D	g	D	D	D
4218201	Farm machinery & equipment—farm dealers . . . . .	135	497 906	40 851	9 070	1 623	74 221	164 922	179 034
4218202	Farm machinery & equipment—whsle distributors . . . . .	21	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	44	72 196	7 526	1 681	257	14 951	18 144	15 227
421830	Industrial machinery & equipment whsle . . . . .	44	72 196	7 526	1 681	257	14 951	18 144	15 227
4218303	General-purpose industrial machinery & equipment whsle . . . . .	11	18 373	2 039	437	61	4 046	5 330	3 974
4218305	Materials handling equipment whsle . . . . .	3	D	D	D	b	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	22	34 501	3 829	794	133	7 823	2 810	3 172
4219	Miscellaneous durable goods whsle . . . . .	25	D	D	D	c	D	D	D
42193	Recyclable material whsle . . . . .	11	D	D	D	b	D	D	D
421930	Recyclable material whsle . . . . .	11	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	5	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle . . . . .	5	D	D	D	a	D	D	D



**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>AREA OUTSIDE NORTH DAKOTA METROPOLITAN AREAS—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
422	Wholesale trade, nondurable goods . . . .	516	3 193 492	94 963	22 111	4 011	241 478	345 386	359 978
4222	Drugs, & druggists' sundries whsle . . . .	2	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle . . . .	2	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whsle . . . .	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . .	34	D	D	D	f	D	D	D
42241	General-line grocery whsle . . . .	2	D	D	D	c	D	D	D
422410	General-line grocery whsle . . . .	2	D	D	D	c	D	D	D
42245	Confectionery whsle . . . .	3	D	D	D	b	D	D	D
422450	Confectionery whsle . . . .	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle . . . .	9	D	D	D	b	D	D	D
422490	Other grocery & related products whsle . . . .	9	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . .	296	D	D	D	g	D	D	D
42251	Grain & field bean whsle . . . .	288	D	D	D	g	D	D	D
422510	Grain & field bean whsle . . . .	288	D	D	D	g	D	D	D
42252	Livestock whsle . . . .	6	D	D	D	b	D	D	D
422520	Livestock whsle . . . .	6	D	D	D	b	D	D	D
4226	Chemical & allied products whsle . . . .	17	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle . . . .	17	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle . . . .	17	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle . . . .	16	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . .	101	D	D	D	f	D	D	D
42271	Petroleum bulk stations & terminals . . . .	83	D	D	D	f	D	D	D
422710	Petroleum bulk stations & terminals . . . .	83	D	D	D	f	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) . . . .	73	D	D	D	f	D	D	D
42271011	Petroleum bulk stations (except LP) . . . .	71	D	D	D	f	D	D	D
4227102	Liquefied petroleum bulk stations & terminals . . . .	10	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . .	18	195 794	5 663	1 339	211	11 451	5 514	6 990
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . .	18	195 794	5 663	1 339	211	11 451	5 514	6 990
4228	Beer, wine, & distilled alcoholic beverage whsle . . . .	15	D	D	D	c	D	D	D
42281	Beer & ale whsle . . . .	14	36 313	3 631	833	111	7 965	2 405	2 179
422810	Beer & ale whsle . . . .	14	36 313	3 631	833	111	7 965	2 405	2 179
4229	Miscellaneous nondurable goods whsle . . . .	42	D	D	D	e	D	D	D
42291	Farm supplies whsle . . . .	34	D	D	D	e	D	D	D
422910	Farm supplies whsle . . . .	34	D	D	D	e	D	D	D
4229101	Farm supplies—farm dealers . . . .	19	D	D	D	c	D	D	D
4229102	Farm supplies—whsle distributors . . . .	15	D	D	D	c	D	D	D
<b>Manufacturers' sales branches and sales offices . .</b>									
		<b>57</b>	<b>148 593</b>	<b>10 723</b>	<b>2 493</b>	<b>366</b>	<b>19 805</b>	<b>14 218</b>	<b>13 726</b>
421	Wholesale trade, durable goods . . . .	23	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle . . . .	17	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle . . . .	13	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle . . . .	13	D	D	D	b	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . .	13	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . .	34	D	D	D	c	D	D	D
4224	Grocery & related products whsle . . . .	14	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle . . . .	10	D	D	D	b	D	D	D
42291	Farm supplies whsle . . . .	7	D	D	D	b	D	D	D
422910	Farm supplies whsle . . . .	7	D	D	D	b	D	D	D
<b>Agents, brokers, and commission merchants . . . .</b>									
		<b>19</b>	<b>315 045</b>	<b>2 567</b>	<b>608</b>	<b>359</b>	<b>5 425</b>	<b>24</b>	<b>151</b>
421	Wholesale trade, durable goods . . . .	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . .	14	D	D	D	e	D	D	D
4225	Farm-product raw material whsle . . . .	11	D	D	D	e	D	D	D
42252	Livestock whsle . . . .	10	D	D	D	e	D	D	D
422520	Livestock whsle . . . .	10	D	D	D	e	D	D	D

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BISMARCK, ND MSA</b>									
42	Wholesale trade .....	3.7	1.5	4.4	1.8	—	—	.1	—
421	Wholesale trade, durable goods .....	2.9	4.2	3.3	4.8	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	14.4	5.7	D	D	—	—	—	—
42111	Automobile & other motor vehicle whse .....	10.2	—	—	—	—	—	—	—
421110	Automobile & other motor vehicle whse .....	10.2	—	—	—	—	—	—	—
42112	Motor vehicle supplies & new parts whse .....	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whse .....	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whse .....	D	D	D	D	—	—	—	—
42121	Furniture whse .....	D	D	D	D	—	—	—	—
421210	Furniture whse .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whse .....	—	17.1	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whse .....	1.9	4.7	D	D	—	—	—	—
4216	Electrical goods whse .....	—	.9	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whse .....	—	—	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whse .....	—	5.0	—	5.0	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whse .....	—	5.0	—	5.0	—	—	—	—
42182	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whse .....	—	3.0	D	D	—	—	—	—
421830	Industrial machinery & equipment whse .....	—	3.0	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whse .....	D	D	D	D	—	—	—	—
42184	Industrial supplies whse .....	D	D	—	3.1	—	—	—	—
421840	Industrial supplies whse .....	D	D	—	3.1	—	—	—	—
42185	Service establishment equipment & supplies whse .....	.8	13.8	—	—	—	—	—	—
421850	Service establishment equipment & supplies whse .....	.8	13.8	—	—	—	—	—	—
4218504	Other service establishment equipment & supplies whse .....	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	4.1	—	5.1	—	D	D	D	D
4224	Grocery & related products whse .....	.5	—	D	D	—	—	—	—
42241	General-line grocery whse .....	D	D	D	D	—	—	—	—
422410	General-line grocery whse .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whse .....	D	D	D	D	—	—	—	—
422490	Other grocery & related products whse .....	D	D	D	D	—	—	—	—
4224903	Soft drinks whse .....	D	D	—	—	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	D	D
42252	Livestock whse .....	D	D	—	—	—	—	—	—
422520	Livestock whse .....	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whse .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP) .....	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whse ..	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
42291	Farm supplies whse .....	D	D	D	D	—	—	—	—
422910	Farm supplies whse .....	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whse .....	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whse .....	D	D	—	—	—	—	—	—

See footnotes at end of table.

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>FARGO—MOORHEAD, ND—MN MSA</b>									
42	Wholesale trade .....	2.5	1.4	3.1	1.3	D	D	D	D
421	Wholesale trade, durable goods .....	6.7	1.7	7.9	1.9	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	13.3	2.1	D	D	—	—	D	D
42111	Automobile & other motor vehicle whsle .....	13.6	3.3	D	D	—	—	D	D
421110	Automobile & other motor vehicle whsle .....	13.6	3.3	D	D	—	—	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle .....	10.4	—	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle .....	10.4	—	D	D	—	—	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	23.3	—	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers .....	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle .....	54.2	—	D	D	—	—	—	—
42121	Furniture whsle .....	D	D	65.9	—	—	—	—	—
421210	Furniture whsle .....	D	D	65.9	—	—	—	—	—
4213	Lumber & other construction materials whsle .....	.9	—	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle .....	1.2	—	1.2	—	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle .....	1.2	—	1.2	—	—	—	—	—
4213102	Lumber with yard whsle .....	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle .....	D	D	D	D	—	—	—	—
42133	Roofing, siding, & insulation material whsle .....	D	D	D	D	—	—	—	—
421330	Roofing, siding, & insulation material whsle .....	D	D	D	D	—	—	—	—
4213301	Roofing, siding, & insulation material whsle .....	D	D	D	D	—	—	—	—
42139	Other construction materials whsle .....	D	D	D	D	—	—	—	—
421390	Other construction materials whsle .....	D	D	D	D	—	—	—	—
4213902	Other construction materials whsle .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	9.4	1.7	D	D	—	—	—	—
42142	Office equipment whsle .....	3.6	—	D	D	—	—	—	—
421420	Office equipment whsle .....	3.6	—	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	—	—	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle .....	—	—	D	D	—	—	—	—
4214301	Computer & peripheral equipment whsle .....	D	D	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use .....	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle .....	D	D	D	D	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4214501	Surgical, medical, & hospital supplies whsle .....	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	D	D	D	D	—	—	—	—
42151	Metal service centers & offices .....	D	D	D	D	—	—	—	—
421510	Metal service centers & offices .....	D	D	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices .....	D	D	D	D	—	—	—	—
42151011	Ferrous metal service centers .....	D	D	D	D	—	—	—	—
4216	Electrical goods whsle .....	.6	1.3	.7	.6	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	.2	1.2	.2	.1	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	.2	1.2	.2	.1	—	—	—	—
42162	Electrical appliance, television & radio set whsle .....	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle .....	D	D	D	D	—	—	—	—
421690	Other electronic parts & equipment whsle .....	D	D	D	D	—	—	—	—
4216901	Communications equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	.9	—	D	D	—	—	—	—
42174	Refrigeration equipment & supplies whsle .....	D	D	D	D	—	—	—	—
421740	Refrigeration equipment & supplies whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>FARGO—MOORHEAD, ND—MN MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle . . . . .	6.2	3.0	6.5	3.1	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	1.6	6.4	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	1.6	6.4	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle . . . . .	12.1	2.1	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle . . . . .	12.1	2.1	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers . . . . .	D	D	D	D	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors . . . . .	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle . . . . .	.1	1.6	.1	1.6	—	—	—	—
421830	Industrial machinery & equipment whsle . . . . .	.1	1.6	.1	1.6	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle . . . . .	—	—	—	—	—	—	—	—
4218305	Materials handling equipment whsle . . . . .	—	—	—	—	—	—	—	—
42184	Industrial supplies whsle . . . . .	.6	4.7	.6	4.7	—	—	—	—
421840	Industrial supplies whsle . . . . .	.6	4.7	.6	4.7	—	—	—	—
42185	Service establishment equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle . . . . .	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle . . . . .	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle . . . . .	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods . . . . .	.3	1.3	.3	.9	D	D	D	D
4221	Paper & paper product whsle . . . . .	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whsle . . . . .	D	D	D	D	—	—	—	—
422130	Industrial & personal service paper whsle . . . . .	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle . . . . .	D	D	—	—	—	—	—	—
42221	Drugs, & druggists' sundries whsle . . . . .	D	D	—	—	—	—	—	—
422210	Drugs, & druggists' sundries whsle . . . . .	D	D	—	—	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle . . . . .	.1	—	.2	.1	—	—	—	—
42241	General-line grocery whsle . . . . .	—	—	D	D	—	—	—	—
422410	General-line grocery whsle . . . . .	—	—	D	D	—	—	—	—
4224103	Other general-line grocery whsle . . . . .	D	D	—	—	—	—	—	—
42245	Confectionery whsle . . . . .	D	D	—	—	—	—	—	—
422450	Confectionery whsle . . . . .	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle . . . . .	.5	.2	D	D	D	D	D	D
422490	Other grocery & related products whsle . . . . .	.5	.2	D	D	D	D	D	D
4224902	Bread & baked goods whsle . . . . .	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle . . . . .	D	D	D	D	—	—	—	—
4224906	Other grocery specialties whsle . . . . .	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle . . . . .	D	D	D	D	—	—	D	D
42251	Grain & field bean whsle . . . . .	—	.5	—	.5	—	—	—	—
422510	Grain & field bean whsle . . . . .	—	.5	—	.5	—	—	—	—
4226	Chemical & allied products whsle . . . . .	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle . . . . .	D	D	—	—	—	—	—	—
422690	Other chemical & allied products whsle . . . . .	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle . . . . .	—	2.8	—	—	—	6.7	—	—
42271	Petroleum bulk stations & terminals . . . . .	D	D	D	D	D	D	—	—
422710	Petroleum bulk stations & terminals . . . . .	D	D	D	D	D	D	—	—
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP) . . . . .	D	D	D	D	—	—	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	D	D	—	—	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	—	—	—	—	—	—	—	—
42281	Beer & ale whsle . . . . .	D	D	—	—	—	—	—	—
422810	Beer & ale whsle . . . . .	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle . . . . .	D	D	D	D	D	D	—	—
42291	Farm supplies whsle . . . . .	.2	2.0	D	D	D	D	—	—
422910	Farm supplies whsle . . . . .	.2	2.0	D	D	D	D	—	—
4229101	Farm supplies—farm dealers . . . . .	D	D	—	—	—	—	—	—
4229102	Farm supplies—whsle distributors . . . . .	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle . . . . .	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle . . . . .	D	D	—	—	—	—	—	—

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<b>GRAND FORKS, ND—MN MSA</b>									
42	Wholesale trade .....	2.9	1.4	3.2	1.5	D	D	D	D
421	Wholesale trade, durable goods .....	3.2	1.5	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle ....	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle .....	D	D	D	D	—	—	—	—
421320	Brick, stone, & related construction materials whsle .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	—	—	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	—	.8	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	—	2.1	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	—	2.1	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle .....	D	D	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	2.8	1.4	D	D	D	D	—	—
4221	Paper & paper product whsle .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	.1	—	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle .....	D	D	D	D	—	—	—	—
422480	Fresh fruit & vegetable whsle .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
4224903	Soft drinks whsle .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle .....	5.1	1.2	5.1	1.2	—	—	—	—
422510	Grain & field bean whsle .....	5.1	1.2	5.1	1.2	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP) ....	D	D	D	D	—	—	—	—
4227102	Liquefied petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
42281	Beer & ale whsle .....	—	—	—	—	—	—	—	—
422810	Beer & ale whsle .....	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42291	Farm supplies whsle .....	5.5	7.5	5.5	7.5	—	—	—	—
422910	Farm supplies whsle .....	5.5	7.5	5.5	7.5	—	—	—	—
4229102	Farm supplies—whsle distributors .....	D	D	D	D	—	—	—	—
<b>AREA OUTSIDE NORTH DAKOTA METROPOLITAN AREAS</b>									
42	Wholesale trade .....	3.8	1.8	4.2	2.0	—	.5	—	—
421	Wholesale trade, durable goods .....	9.8	3.5	10.3	3.6	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	8.5	1.5	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle .....	5.0	1.9	D	D	—	—	—	—
421110	Automobile & other motor vehicle whsle .....	5.0	1.9	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle ....	3.2	—	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle .....	D	D	D	D	—	—	—	—
421320	Brick, stone, & related construction materials whsle .....	D	D	D	D	—	—	—	—
4213203	Cement, lime, & related products whsle ...	D	D	D	D	—	—	—	—
4216	Electrical goods whsle .....	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle .....	D	D	D	D	—	—	—	—
421690	Other electronic parts & equipment whsle ....	D	D	D	D	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whsle .....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>AREA OUTSIDE NORTH DAKOTA METROPOLITAN AREAS—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle . . . . .	10.4	4.1	D	D	D	D	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	D	D	—	—	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	D	D	—	—	—	—	—	—
42182	Farm & garden machinery & equipment whsle . . . . .	12.2	3.5	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle . . . . .	12.2	3.5	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers . . . . .	8.0	3.1	8.0	3.1	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors . . . . .	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle . . . . .	2.5	4.5	3.2	5.8	D	D	—	—
421830	Industrial machinery & equipment whsle . . . . .	2.5	4.5	3.2	5.8	D	D	—	—
4218303	General-purpose industrial machinery & equipment whsle . . . . .	2.1	1.6	2.1	1.6	—	—	—	—
4218305	Materials handling equipment whsle . . . . .	D	D	D	D	—	—	—	—
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	1.9	6.4	3.1	10.3	D	D	—	—
42184	Industrial supplies whsle . . . . .	D	D	—	—	—	—	—	—
421840	Industrial supplies whsle . . . . .	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle . . . . .	D	D	D	D	—	—	—	—
42193	Recyclable material whsle . . . . .	D	D	D	D	—	—	—	—
421930	Recyclable material whsle . . . . .	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle . . . . .	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle . . . . .	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods . . . . .	2.4	1.4	2.7	1.5	D	D	D	D
4222	Drugs, & druggists' sundries whsle . . . . .	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle . . . . .	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle . . . . .	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle . . . . .	.6	.7	D	D	D	D	—	—
42241	General-line grocery whsle . . . . .	D	D	D	D	—	—	—	—
422410	General-line grocery whsle . . . . .	D	D	D	D	—	—	—	—
42243	Dairy products, (except dried or canned) whsle . . . . .	D	D	—	—	—	—	—	—
422430	Dairy products, (except dried or canned) whsle . . . . .	D	D	—	—	—	—	—	—
4224302	Dairy product (except raw milk) whsle . . . . .	D	D	—	—	—	—	—	—
42245	Confectionery whsle . . . . .	D	D	D	D	—	—	—	—
422450	Confectionery whsle . . . . .	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle . . . . .	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle . . . . .	D	D	D	D	—	—	—	—
4224903	Soft drinks whsle . . . . .	D	D	—	—	—	—	—	—
4225	Farm-product raw material whsle . . . . .	1.9	1.4	D	D	—	—	D	D
42251	Grain & field bean whsle . . . . .	1.7	1.6	D	D	—	—	—	—
422510	Grain & field bean whsle . . . . .	1.7	1.6	D	D	—	—	—	—
42252	Livestock whsle . . . . .	D	D	D	D	—	—	D	D
422520	Livestock whsle . . . . .	D	D	D	D	—	—	D	D
4226	Chemical & allied products whsle . . . . .	.2	1.5	D	D	—	—	—	—
42269	Other chemical & allied products whsle . . . . .	.2	1.5	D	D	—	—	—	—
422690	Other chemical & allied products whsle . . . . .	.2	1.5	D	D	—	—	—	—
4226902	Other chemical & allied products whsle . . . . .	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle . . . . .	2.2	—	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals . . . . .	—	—	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals . . . . .	—	—	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP) . . . . .	D	D	D	D	—	—	—	—
4227102	Liquefied petroleum bulk stations & terminals . . . . .	D	D	D	D	—	—	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	5.5	.1	5.5	.1	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	5.5	.1	5.5	.1	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	D	D	D	D	—	—	—	—
42281	Beer & ale whsle . . . . .	—	.5	—	.5	—	—	—	—
422810	Beer & ale whsle . . . . .	—	.5	—	.5	—	—	—	—
4229	Miscellaneous nondurable goods whsle . . . . .	D	D	D	D	D	D	—	—
42291	Farm supplies whsle . . . . .	3.0	7.1	D	D	D	D	—	—
422910	Farm supplies whsle . . . . .	3.0	7.1	D	D	D	D	—	—
4229101	Farm supplies—farm dealers . . . . .	D	D	D	D	—	—	—	—
4229102	Farm supplies—whsle distributors . . . . .	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle . . . . .	D	—	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle . . . . .	D	—	—	—	—	—	—	—

<sup>1</sup>Includes sales information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

**Table 5. Summary Statistics for Counties: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>ADAMS COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>10</b>	<b>51 017</b>	<b>1 425</b>	<b>343</b>	<b>67</b>	<b>3 580</b>	<b>5 410</b>	<b>3 291</b>
421	Wholesale trade, durable goods .....	3	6 995	549	137	24	1 216	2 183	1 702
4218	Machinery, equipment, & supplies whsle .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	7	44 022	876	206	43	2 364	3 227	1 589
4225	Farm-product raw material whsle .....	3	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>10</b>	<b>51 017</b>	<b>1 425</b>	<b>343</b>	<b>67</b>	<b>3 580</b>	<b>5 410</b>	<b>3 291</b>
421	Wholesale trade, durable goods .....	3	6 995	549	137	24	1 216	2 183	1 702
4218	Machinery, equipment, & supplies whsle .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	7	44 022	876	206	43	2 364	3 227	1 589
4225	Farm-product raw material whsle .....	3	D	D	D	a	D	D	D
<b>BARNES COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>35</b>	<b>150 159</b>	<b>6 337</b>	<b>1 406</b>	<b>281</b>	<b>13 630</b>	<b>13 966</b>	<b>17 004</b>
421	Wholesale trade, durable goods .....	18	54 428	3 912	881	193	7 555	8 947	10 750
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	2	D	D	D	a	D	D	D
42132	Brick, stone, & related construction materials whsle .....	2	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle .....	2	D	D	D	a	D	D	D
4213203	Cement, lime, & related products whsle .....	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	11	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	10	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	10	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers .....	6	D	D	D	b	D	D	D
4218202	Farm machinery & equipment— whsle distributors .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	17	95 731	2 425	525	88	6 075	5 019	6 254
4225	Farm-product raw material whsle .....	12	D	D	D	b	D	D	D
42251	Grain & field bean whsle .....	10	71 949	1 555	318	52	3 970	4 615	5 647
422510	Grain & field bean whsle .....	10	71 949	1 555	318	52	3 970	4 615	5 647
4227	Petroleum & petroleum products whsle .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>33</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	18	54 428	3 912	881	193	7 555	8 947	10 750
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	2	D	D	D	a	D	D	D
42132	Brick, stone, & related construction materials whsle .....	2	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle .....	2	D	D	D	a	D	D	D
4213203	Cement, lime, & related products whsle .....	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	11	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	10	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	10	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers .....	6	D	D	D	b	D	D	D
4218202	Farm machinery & equipment— whsle distributors .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	15	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	11	D	D	D	b	D	D	D
42251	Grain & field bean whsle .....	10	71 949	1 555	318	52	3 970	4 615	5 647
422510	Grain & field bean whsle .....	10	71 949	1 555	318	52	3 970	4 615	5 647
4227	Petroleum & petroleum products whsle .....	2	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>BENSON COUNTY, ND</b>									
42	<b>Wholesale trade .....</b>	<b>10</b>	<b>31 832</b>	<b>1 345</b>	<b>276</b>	<b>36</b>	<b>2 876</b>	<b>6 282</b>	<b>3 756</b>
422	Wholesale trade, nondurable goods .....	9	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	6	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>10</b>	<b>31 832</b>	<b>1 345</b>	<b>276</b>	<b>36</b>	<b>2 876</b>	<b>6 282</b>	<b>3 756</b>
422	Wholesale trade, nondurable goods .....	9	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	6	D	D	D	a	D	D	D
<b>BILLINGS COUNTY, ND</b>									
42	<b>Wholesale trade .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Merchant wholesalers .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>BOTTINEAU COUNTY, ND</b>									
42	<b>Wholesale trade .....</b>	<b>13</b>	<b>84 206</b>	<b>2 439</b>	<b>299</b>	<b>71</b>	<b>5 681</b>	<b>11 922</b>	<b>10 600</b>
422	Wholesale trade, nondurable goods .....	11	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	8	78 796	2 075	216	48	4 797	10 773	9 344
42251	Grain & field bean whsle .....	8	78 796	2 075	216	48	4 797	10 773	9 344
422510	Grain & field bean whsle .....	8	78 796	2 075	216	48	4 797	10 773	9 344
	<b>Merchant wholesalers .....</b>	<b>13</b>	<b>84 206</b>	<b>2 439</b>	<b>299</b>	<b>71</b>	<b>5 681</b>	<b>11 922</b>	<b>10 600</b>
422	Wholesale trade, nondurable goods .....	11	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	8	78 796	2 075	216	48	4 797	10 773	9 344
42251	Grain & field bean whsle .....	8	78 796	2 075	216	48	4 797	10 773	9 344
422510	Grain & field bean whsle .....	8	78 796	2 075	216	48	4 797	10 773	9 344
<b>BOWMAN COUNTY, ND</b>									
42	<b>Wholesale trade .....</b>	<b>5</b>	<b>56 101</b>	<b>2 237</b>	<b>506</b>	<b>97</b>	<b>5 322</b>	<b>4 094</b>	<b>3 737</b>
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>5</b>	<b>56 101</b>	<b>2 237</b>	<b>506</b>	<b>97</b>	<b>5 322</b>	<b>4 094</b>	<b>3 737</b>
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	2	D	D	D	b	D	D	D
<b>BURKE COUNTY, ND</b>									
42	<b>Wholesale trade .....</b>	<b>7</b>	<b>33 449</b>	<b>702</b>	<b>210</b>	<b>41</b>	<b>2 261</b>	<b>6 105</b>	<b>5 159</b>
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	2	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>



**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>BURLEIGH COUNTY, ND</b>									
42	<b>Wholesale trade .....</b>	<b>143</b>	<b>619 792</b>	<b>43 484</b>	<b>11 381</b>	<b>1 574</b>	<b>86 243</b>	<b>58 957</b>	<b>64 812</b>
421	Wholesale trade, durable goods .....	102	235 380	25 201	6 862	869	47 638	33 942	38 455
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	13	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle .....	4	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle .....	4	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	5	10 356	1 253	285	50	2 391	2 029	2 123
421120	Motor vehicle supplies & new parts whsle .....	5	10 356	1 253	285	50	2 391	2 029	2 123
4212	Furniture & home furnishings whsle ...	2	D	D	D	b	D	D	D
42121	Furniture whsle .....	2	D	D	D	b	D	D	D
421210	Furniture whsle .....	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	5	13 498	1 307	334	54	2 578	1 507	2 621
4214	Professional & commercial equipment & supplies whsle .....	21	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle .....	31	113 666	8 970	2 206	290	17 181	20 472	22 586
42181	Construction & mining (except petroleum) machinery & equip whsle .....	5	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle .....	5	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle .....	10	26 817	3 118	833	111	4 937	5 330	7 197
421830	Industrial machinery & equipment whsle .....	10	26 817	3 118	833	111	4 937	5 330	7 197
4218303	General-purpose industrial machinery & equipment whsle .	4	19 288	2 159	568	77	3 094	4 348	6 264
42185	Service establishment equipment & supplies whsle .....	8	9 144	594	139	30	1 316	714	677
421850	Service establishment equipment & supplies whsle .....	8	9 144	594	139	30	1 316	714	677
4218504	Other service establishment equipment & supplies whsle ...	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	15	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	41	384 412	18 283	4 519	705	38 605	25 015	26 357
4224	Grocery & related products whsle .....	10	D	D	D	e	D	D	D
42241	General-line grocery whsle .....	2	D	D	D	c	D	D	D
422410	General-line grocery whsle .....	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle .....	5	D	D	D	c	D	D	D
422490	Other grocery & related products whsle .....	5	D	D	D	c	D	D	D
4224903	Soft drinks whsle .....	1	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	4	27 667	331	104	56	757	41	65
4227	Petroleum & petroleum products whsle .....	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	4	22 578	905	159	33	2 134	1 140	1 039
422710	Petroleum bulk stations & terminals .....	4	22 578	905	159	33	2 134	1 140	1 039
4227101	Petroleum bulk stations & terminals (except LP) .....	4	22 578	905	159	33	2 134	1 140	1 039
42271011	Petroleum bulk stations (except LP) .....	4	22 578	905	159	33	2 134	1 140	1 039
4228	Beer, wine, & distilled alcoholic beverage whsle .....	4	23 181	2 131	467	71	4 657	1 667	1 617
4229	Miscellaneous nondurable goods whsle .....	8	D	D	D	c	D	D	D
42291	Farm supplies whsle .....	2	D	D	D	a	D	D	D
422910	Farm supplies whsle .....	2	D	D	D	a	D	D	D
42294	Tobacco & tobacco product whsle ...	1	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle .	1	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>BURLEIGH COUNTY, ND—Con.</b>									
	<b>Merchant wholesalers . . . . .</b>	<b>124</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>g</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	89	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	12	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle . . . . .	4	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle . . . . .	4	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle . . . . .	2	D	D	D	b	D	D	D
42121	Furniture whsle . . . . .	2	D	D	D	b	D	D	D
421210	Furniture whsle . . . . .	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle . . . . .	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	17	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	28	103 804	8 621	2 139	280	16 436	20 133	22 357
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	5	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	5	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	9	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle . . . . .	9	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle . . . . .	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	14	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods . . . . .	35	D	D	D	f	D	D	D
4224	Grocery & related products whsle . . . . .	6	D	D	D	c	D	D	D
42241	General-line grocery whsle . . . . .	2	D	D	D	c	D	D	D
422410	General-line grocery whsle . . . . .	2	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	4	22 578	905	159	33	2 134	1 140	1 039
422710	Petroleum bulk stations & terminals . . . . .	4	22 578	905	159	33	2 134	1 140	1 039
4229	Miscellaneous nondurable goods whsle . . . . .	7	D	D	D	c	D	D	D
42291	Farm supplies whsle . . . . .	2	D	D	D	a	D	D	D
422910	Farm supplies whsle . . . . .	2	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices . . . . .</b>	<b>12</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	2	D	D	D	c	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . . .	4	D	D	D	b	D	D	D
<b>CASS COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>366</b>	<b>2 755 539</b>	<b>182 582</b>	<b>43 231</b>	<b>5 945</b>	<b>341 371</b>	<b>311 941</b>	<b>335 963</b>
421	Wholesale trade, durable goods . . . . .	233	D	D	D	h	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	29	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	11	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle . . . . .	11	D	D	D	e	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle . . . . .	8	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle . . . . .	15	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle . . . . .	15	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors . . . . .	7	30 366	3 806	1 215	162	6 662	6 632	7 051
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	6	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle . . . . .	2	D	D	D	a	D	D	D
421140	Motor vehicle parts, (used) whsle . . . . .	2	D	D	D	a	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>CASS COUNTY, ND—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle . . . . .	16	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	8	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	8	D	D	D	e	D	D	D
4213102	Lumber with yard whsle . . . . .	2	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	6	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whsle . . . . .	3	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle . . . . .	3	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle . . . . .	3	D	D	D	b	D	D	D
42139	Other construction materials whsle . . . . .	3	D	D	D	b	D	D	D
421390	Other construction materials whsle . . . . .	3	D	D	D	b	D	D	D
4213902	Other construction materials whsle . . . . .	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	45	D	D	D	f	D	D	D
42142	Office equipment whsle . . . . .	8	D	D	D	c	D	D	D
421420	Office equipment whsle . . . . .	8	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle . . . . .	13	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whsle . . . . .	13	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whsle . . . . .	11	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use . . . . .	8	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	11	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	11	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle . . . . .	10	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	3	D	D	D	b	D	D	D
42151	Metal service centers & offices . . . . .	3	D	D	D	b	D	D	D
421510	Metal service centers & offices . . . . .	3	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices . . . . .	3	D	D	D	b	D	D	D
42151011	Ferrous metal service centers . . . . .	2	D	D	D	b	D	D	D
4216	Electrical goods whsle . . . . .	29	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	15	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	15	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whsle . . . . .	4	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle . . . . .	10	16 387	3 257	762	81	5 064	1 087	1 234
421690	Other electronic parts & equipment whsle . . . . .	10	16 387	3 257	762	81	5 064	1 087	1 234
4216901	Communications equipment & supplies whsle . . . . .	10	16 387	3 257	762	81	5 064	1 087	1 234
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	16	40 906	5 235	1 109	157	9 167	6 864	7 047
42174	Refrigeration equipment & supplies whsle . . . . .	3	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle . . . . .	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	79	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	9	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	9	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	30	104 589	9 277	2 053	318	16 667	31 766	34 265
421820	Farm & garden machinery & equipment whsle . . . . .	30	104 589	9 277	2 053	318	16 667	31 766	34 265
4218201	Farm machinery & equipment—farm dealers . . . . .	18	D	D	D	e	D	D	D
4218202	Farm machinery & equipment—whsle distributors . . . . .	11	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>CASS COUNTY, ND—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle .....	25	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle .....	25	D	D	D	e	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .....	13	56 804	6 362	1 396	192	10 529	10 113	12 981
4218305	Materials handling equipment whsle .....	5	15 628	2 745	687	66	5 018	1 860	2 071
42184	Industrial supplies whsle .....	9	13 321	1 465	317	47	2 975	1 459	1 527
421840	Industrial supplies whsle .....	9	13 321	1 465	317	47	2 975	1 459	1 527
4219	Miscellaneous durable goods whsle ...	12	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle .....	2	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	133	D	D	D	h	D	D	D
4221	Paper & paper product whsle .....	10	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle .....	2	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle .....	2	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle ....	6	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle ..	6	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whsle .....	6	D	D	D	b	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	25	D	D	D	g	D	D	D
42241	General-line grocery whsle .....	5	459 028	17 745	4 551	530	38 593	32 647	33 497
422410	General-line grocery whsle .....	5	459 028	17 745	4 551	530	38 593	32 647	33 497
4224103	Other general-line grocery whsle .....	3	D	D	D	c	D	D	D
42245	Confectionery whsle .....	4	D	D	D	e	D	D	D
422450	Confectionery whsle .....	4	D	D	D	e	D	D	D
42249	Other grocery & related products whsle .....	11	D	D	D	e	D	D	D
422490	Other grocery & related products whsle .....	11	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle ....	3	D	D	D	b	D	D	D
4224903	Soft drinks whsle .....	2	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle ..	4	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	41	D	D	D	e	D	D	D
42251	Grain & field bean whsle .....	37	360 991	11 087	2 162	348	27 922	47 630	54 493
422510	Grain & field bean whsle .....	37	360 991	11 087	2 162	348	27 922	47 630	54 493
4226	Chemical & allied products whsle .....	13	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle .....	10	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle .....	10	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	16	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals ..	9	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	9	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	9	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) .....	9	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	7	D	D	D	b	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) ...	7	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle .....	4	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle .....	17	D	D	D	e	D	D	D
42291	Farm supplies whsle .....	8	D	D	D	c	D	D	D
422910	Farm supplies whsle .....	8	D	D	D	c	D	D	D
4229102	Farm supplies—whsle distributors .....	7	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle ...	2	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle ..	2	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>CASS COUNTY, ND—Con.</b>									
	<b>Merchant wholesalers . . . . .</b>	<b>313</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>i</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	205	D	D	D	h	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	24	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	10	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle . . . . .	10	D	D	D	e	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle . . . . .	8	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle . . . . .	12	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle . . . . .	12	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors . . . . .	5	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	5	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle . . . . .	2	D	D	D	a	D	D	D
421140	Motor vehicle parts, (used) whsle . . . . .	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle . . . . .	15	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	8	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	8	D	D	D	e	D	D	D
4213102	Lumber with yard whsle . . . . .	2	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	6	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whsle . . . . .	3	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle . . . . .	3	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle . . . . .	3	D	D	D	b	D	D	D
42139	Other construction materials whsle . . . . .	3	D	D	D	b	D	D	D
421390	Other construction materials whsle . . . . .	3	D	D	D	b	D	D	D
4213902	Other construction materials whsle . . . . .	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	36	D	D	D	f	D	D	D
42142	Office equipment whsle . . . . .	6	D	D	D	c	D	D	D
421420	Office equipment whsle . . . . .	6	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle . . . . .	11	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whsle . . . . .	11	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whsle . . . . .	9	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use . . . . .	6	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	7	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	7	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle . . . . .	6	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	3	D	D	D	b	D	D	D
42151	Metal service centers & offices . . . . .	3	D	D	D	b	D	D	D
421510	Metal service centers & offices . . . . .	3	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices . . . . .	3	D	D	D	b	D	D	D
42151011	Ferrous metal service centers . . . . .	2	D	D	D	b	D	D	D
4216	Electrical goods whsle . . . . .	21	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	8	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	8	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	15	D	D	D	c	D	D	D
42174	Refrigeration equipment & supplies whsle . . . . .	3	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle . . . . .	3	D	D	D	b	D	D	D

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<b>CASS COUNTY, ND—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle .....	75	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle .....	8	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle .....	8	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle .....	27	D	D	D	e	D	D	D
421820	Farm & garden machinery & equipment whsle .....	27	D	D	D	e	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	17	D	D	D	c	D	D	D
4218202	Farm machinery & equipment—whsle distributors .....	9	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	25	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle .....	25	D	D	D	e	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .	13	56 804	6 362	1 396	192	10 529	10 113	12 981
4218305	Materials handling equipment whsle .....	5	15 628	2 745	687	66	5 018	1 860	2 071
42184	Industrial supplies whsle .....	9	13 321	1 465	317	47	2 975	1 459	1 527
421840	Industrial supplies whsle .....	9	13 321	1 465	317	47	2 975	1 459	1 527
4219	Miscellaneous durable goods whsle ...	12	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle .....	2	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	108	D	D	D	g	D	D	D
4221	Paper & paper product whsle .....	9	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle .....	2	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle .....	2	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	13	D	D	D	f	D	D	D
42241	General-line grocery whsle .....	4	D	D	D	f	D	D	D
422410	General-line grocery whsle .....	4	D	D	D	f	D	D	D
42249	Other grocery & related products whsle .....	7	D	D	D	e	D	D	D
422490	Other grocery & related products whsle .....	7	D	D	D	e	D	D	D
4224903	Soft drinks whsle .....	2	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle .	3	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	39	D	D	D	e	D	D	D
42251	Grain & field bean whsle .....	37	360 991	11 087	2 162	348	27 922	47 630	54 493
422510	Grain & field bean whsle .....	37	360 991	11 087	2 162	348	27 922	47 630	54 493
4226	Chemical & allied products whsle .....	11	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	13	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .	8	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	8	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	8	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) .....	8	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle .....	4	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle .....	14	D	D	D	e	D	D	D
42291	Farm supplies whsle .....	7	D	D	D	c	D	D	D
422910	Farm supplies whsle .....	7	D	D	D	c	D	D	D
4229102	Farm supplies—whsle distributors .....	6	D	D	D	c	D	D	D
<b>Manufacturers' sales branches and sales offices ..</b>									
421	Wholesale trade, durable goods .....	17	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	6	50 653	7 346	1 915	172	9 424	8 036	6 405
422	Wholesale trade, nondurable goods .....	15	D	D	D	e	D	D	D
4224	Grocery & related products whsle .....	6	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle .....	2	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	1	D	D	D	b	D	D	D
422910	Farm supplies whsle .....	1	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>CASS COUNTY, ND—Con.</b>									
	<b>Agents, brokers, and commission merchants .....</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	11	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle .....	1	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	4	14 800	674	128	14	871	—	—
422	Wholesale trade, nondurable goods .....	10	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	6	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	1	D	D	D	a	D	D	D
422490	Other grocery & related products whsle .....	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle .....	2	D	D	D	a	D	D	D
<b>CAVALIER COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>20</b>	<b>93 620</b>	<b>3 214</b>	<b>652</b>	<b>113</b>	<b>7 601</b>	<b>9 631</b>	<b>10 431</b>
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	5	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	5	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	15	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	11	D	D	D	b	D	D	D
42251	Grain & field bean whsle .....	10	75 244	1 731	440	69	4 736	6 619	6 133
422510	Grain & field bean whsle .....	10	75 244	1 731	440	69	4 736	6 619	6 133
	<b>Merchant wholesalers .....</b>	<b>19</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	5	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	5	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	14	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	11	D	D	D	b	D	D	D
42251	Grain & field bean whsle .....	10	75 244	1 731	440	69	4 736	6 619	6 133
422510	Grain & field bean whsle .....	10	75 244	1 731	440	69	4 736	6 619	6 133
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>DICKEY COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>22</b>	<b>93 151</b>	<b>3 504</b>	<b>945</b>	<b>153</b>	<b>10 789</b>	<b>7 290</b>	<b>7 592</b>
421	Wholesale trade, durable goods .....	5	8 329	965	222	35	1 877	2 606	3 113
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	17	84 822	2 539	723	118	8 912	4 684	4 479
4225	Farm-product raw material whsle .....	10	70 847	1 495	484	71	5 854	3 921	3 722
42251	Grain & field bean whsle .....	10	70 847	1 495	484	71	5 854	3 921	3 722
422510	Grain & field bean whsle .....	10	70 847	1 495	484	71	5 854	3 921	3 722
	<b>Merchant wholesalers .....</b>	<b>20</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	5	8 329	965	222	35	1 877	2 606	3 113
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	15	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	10	70 847	1 495	484	71	5 854	3 921	3 722
42251	Grain & field bean whsle .....	10	70 847	1 495	484	71	5 854	3 921	3 722
422510	Grain & field bean whsle .....	10	70 847	1 495	484	71	5 854	3 921	3 722
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

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<b>DIVIDE COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>8</b>	<b>59 761</b>	<b>1 201</b>	<b>284</b>	<b>45</b>	<b>2 670</b>	<b>5 852</b>	<b>6 812</b>
422	Wholesale trade, nondurable goods .....	8	59 761	1 201	284	45	2 670	5 852	6 812
4225	Farm-product raw material whsle .....	4	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>8</b>	<b>59 761</b>	<b>1 201</b>	<b>284</b>	<b>45</b>	<b>2 670</b>	<b>5 852</b>	<b>6 812</b>
422	Wholesale trade, nondurable goods .....	8	59 761	1 201	284	45	2 670	5 852	6 812
4225	Farm-product raw material whsle .....	4	D	D	D	b	D	D	D
<b>DUNN COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>9</b>	<b>9 473</b>	<b>784</b>	<b>228</b>	<b>35</b>	<b>1 405</b>	<b>2 104</b>	<b>2 301</b>
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>EDDY COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>7</b>	<b>23 126</b>	<b>915</b>	<b>227</b>	<b>42</b>	<b>2 381</b>	<b>3 493</b>	<b>3 537</b>
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>7</b>	<b>23 126</b>	<b>915</b>	<b>227</b>	<b>42</b>	<b>2 381</b>	<b>3 493</b>	<b>3 537</b>
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
<b>EMMONS COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>9</b>	<b>34 329</b>	<b>830</b>	<b>208</b>	<b>64</b>	<b>2 268</b>	<b>2 957</b>	<b>2 786</b>
422	Wholesale trade, nondurable goods .....	6	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	5	31 445	467	120	44	1 223	2 038	2 008
	<b>Merchant wholesalers .....</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	5	D	D	D	a	D	D	D
4225	Farm-product raw material whsle .....	4	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	1	D	D	D	b	D	D	D
<b>FOSTER COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>17</b>	<b>68 042</b>	<b>2 657</b>	<b>614</b>	<b>109</b>	<b>6 095</b>	<b>5 447</b>	<b>5 415</b>
421	Wholesale trade, durable goods .....	5	13 249	1 242	272	49	2 186	3 541	3 674
4218	Machinery, equipment, & supplies whsle .....	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	3	13 031	1 216	268	46	2 124	3 484	3 617
421820	Farm & garden machinery & equipment whsle .....	3	13 031	1 216	268	46	2 124	3 484	3 617
4218201	Farm machinery & equipment—farm dealers .....	3	13 031	1 216	268	46	2 124	3 484	3 617
422	Wholesale trade, nondurable goods .....	12	54 793	1 415	342	60	3 909	1 906	1 741
4225	Farm-product raw material whsle .....	5	38 328	933	245	34	2 495	1 110	462
	<b>Merchant wholesalers .....</b>	<b>16</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	5	13 249	1 242	272	49	2 186	3 541	3 674
4218	Machinery, equipment, & supplies whsle .....	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	3	13 031	1 216	268	46	2 124	3 484	3 617
421820	Farm & garden machinery & equipment whsle .....	3	13 031	1 216	268	46	2 124	3 484	3 617
4218201	Farm machinery & equipment—farm dealers .....	3	13 031	1 216	268	46	2 124	3 484	3 617
422	Wholesale trade, nondurable goods .....	11	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	5	38 328	933	245	34	2 495	1 110	462
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>



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<b>GOLDEN VALLEY COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>4</b>	<b>32 822</b>	<b>1 263</b>	<b>261</b>	<b>58</b>	<b>2 574</b>	<b>6 070</b>	<b>6 846</b>
421	Wholesale trade, durable goods . . . . .	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle . . . . .	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle . . . . .	2	D	D	D	b	D	D	D
4218201	Farm & garden machinery & equipment whsle . . . . .	2	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers . . . . .	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	2	D	D	D	a	D	D	D
4225	Farm-product raw material whsle . . . . .	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>4</b>	<b>32 822</b>	<b>1 263</b>	<b>261</b>	<b>58</b>	<b>2 574</b>	<b>6 070</b>	<b>6 846</b>
421	Wholesale trade, durable goods . . . . .	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle . . . . .	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle . . . . .	2	D	D	D	b	D	D	D
4218201	Farm & garden machinery & equipment whsle . . . . .	2	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers . . . . .	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	2	D	D	D	a	D	D	D
4225	Farm-product raw material whsle . . . . .	2	D	D	D	a	D	D	D
<b>GRAND FORKS COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>130</b>	<b>552 429</b>	<b>41 317</b>	<b>9 275</b>	<b>1 511</b>	<b>86 479</b>	<b>82 324</b>	<b>93 130</b>
421	Wholesale trade, durable goods . . . . .	67	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	10	D	D	D	c	D	D	D
4213	Lumber & other construction materials								
42132	whsle . . . . .	3	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle . . . . .	2	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle . . . . .	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle . . . . .	27	D	D	D	e	D	D	D
421820	Farm & garden machinery & equipment whsle . . . . .	15	D	D	D	c	D	D	D
4218201	Farm & garden machinery & equipment whsle . . . . .	15	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers . . . . .	9	D	D	D	c	D	D	D
4218202	Farm machinery & equipment—whsle distributors . . . . .	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment								
421830	whsle . . . . .	7	D	D	D	c	D	D	D
4218303	Industrial machinery & equipment whsle . . . . .	7	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle . . . . .	7	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	63	D	D	D	f	D	D	D
4221	Paper & paper product whsle . . . . .	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . . .	12	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle . . . . .	6	D	D	D	b	D	D	D
422480	Fresh fruit & vegetable whsle . . . . .	6	D	D	D	b	D	D	D
42249	Other grocery & related products								
422490	whsle . . . . .	4	D	D	D	c	D	D	D
4224903	Other grocery & related products whsle . . . . .	4	D	D	D	c	D	D	D
4224903	Soft drinks whsle . . . . .	2	D	D	D	c	D	D	D
4225	Farm-product raw material whsle . . . . .	19	D	D	D	c	D	D	D
42251	Grain & field bean whsle . . . . .	18	D	D	D	c	D	D	D
422510	Grain & field bean whsle . . . . .	18	D	D	D	c	D	D	D
4227	Petroleum & petroleum products								
42271	whsle . . . . .	7	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals . . . . .	7	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals . . . . .	7	D	D	D	b	D	D	D
42271011	Petroleum bulk stations & terminals (except LP) . . . . .	6	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) . . . . .	6	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	4	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>GRAND FORKS COUNTY, ND—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
	whsle .....	12	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	8	D	D	D	b	D	D	D
422910	Farm supplies whsle .....	8	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors .....	7	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>122</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>g</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	62	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	9	D	D	D	c	D	D	D
4213	Lumber & other construction materials								
	whsle .....	3	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle .....	2	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle .....	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
	whsle .....	25	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle .....	14	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle .....	14	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	9	D	D	D	c	D	D	D
4218202	Farm machinery & equipment—whsle distributors .....	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment								
	whsle .....	6	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle .....	6	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .....	6	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	60	D	D	D	f	D	D	D
4221	Paper & paper product whsle .....	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	10	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle .....	5	D	D	D	b	D	D	D
422480	Fresh fruit & vegetable whsle .....	5	D	D	D	b	D	D	D
42249	Other grocery & related products								
	whsle .....	3	D	D	D	b	D	D	D
422490	Other grocery & related products whsle .....	3	D	D	D	b	D	D	D
4224903	Soft drinks whsle .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	19	D	D	D	c	D	D	D
42251	Grain & field bean whsle .....	18	D	D	D	c	D	D	D
422510	Grain & field bean whsle .....	18	D	D	D	c	D	D	D
4227	Petroleum & petroleum products								
	whsle .....	7	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	7	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	7	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods								
	whsle .....	12	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	8	D	D	D	b	D	D	D
422910	Farm supplies whsle .....	8	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors .....	7	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

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<b>GRANT COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>10</b>	<b>19 389</b>	<b>948</b>	<b>194</b>	<b>51</b>	<b>2 374</b>	<b>2 941</b>	<b>2 773</b>
421	Wholesale trade, durable goods .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>9</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	7	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>GRIGGS COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>15</b>	<b>36 741</b>	<b>2 124</b>	<b>453</b>	<b>83</b>	<b>4 415</b>	<b>10 182</b>	<b>10 432</b>
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle.....	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle.....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	9	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>15</b>	<b>36 741</b>	<b>2 124</b>	<b>453</b>	<b>83</b>	<b>4 415</b>	<b>10 182</b>	<b>10 432</b>
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle.....	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle.....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	9	D	D	D	b	D	D	D
<b>HETTINGER COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>9</b>	<b>27 344</b>	<b>1 178</b>	<b>238</b>	<b>54</b>	<b>2 465</b>	<b>3 504</b>	<b>4 041</b>
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	4	17 693	318	72	12	712	1 609	1 916
	<b>Merchant wholesalers .....</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	7	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	4	17 693	318	72	12	712	1 609	1 916
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>KIDDER COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>5</b>	<b>9 849</b>	<b>387</b>	<b>93</b>	<b>23</b>	<b>897</b>	<b>1 195</b>	<b>860</b>
422	Wholesale trade, nondurable goods .....	3	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>5</b>	<b>9 849</b>	<b>387</b>	<b>93</b>	<b>23</b>	<b>897</b>	<b>1 195</b>	<b>860</b>
422	Wholesale trade, nondurable goods .....	3	D	D	D	a	D	D	D

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<b>LAMOURE COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>17</b>	<b>88 594</b>	<b>2 885</b>	<b>683</b>	<b>155</b>	<b>6 737</b>	<b>15 112</b>	<b>16 535</b>
421	Wholesale trade, durable goods .....	5	12 405	938	228	49	1 598	4 176	4 703
4218	Machinery, equipment, & supplies whsle .....	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	12	76 189	1 947	455	106	5 139	10 936	11 832
4225	Farm-product raw material whsle .....	8	68 408	1 345	313	53	3 842	9 921	11 050
42251	Grain & field bean whsle .....	8	68 408	1 345	313	53	3 842	9 921	11 050
422510	Grain & field bean whsle .....	8	68 408	1 345	313	53	3 842	9 921	11 050
	<b>Merchant wholesalers .....</b>	<b>16</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	5	12 405	938	228	49	1 598	4 176	4 703
4218	Machinery, equipment, & supplies whsle .....	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	11	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	7	D	D	D	b	D	D	D
42251	Grain & field bean whsle .....	7	D	D	D	b	D	D	D
422510	Grain & field bean whsle .....	7	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>LOGAN COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>8</b>	<b>96 878</b>	<b>1 246</b>	<b>291</b>	<b>111</b>	<b>2 718</b>	<b>4 903</b>	<b>5 087</b>
421	Wholesale trade, durable goods .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	7	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	5	D	D	D	b	D	D	D
42252	Livestock whsle .....	2	D	D	D	b	D	D	D
422520	Livestock whsle .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	3	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	2	D	D	D	b	D	D	D
<b>MCHENRY COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>19</b>	<b>64 744</b>	<b>2 317</b>	<b>530</b>	<b>92</b>	<b>5 096</b>	<b>10 655</b>	<b>9 314</b>
421	Wholesale trade, durable goods .....	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	16	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	7	33 114	527	113	21	1 283	3 646	3 459
4229	Miscellaneous nondurable goods whsle .....	3	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	2	D	D	D	b	D	D	D
422910	Farm supplies whsle .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>18</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	15	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	7	33 114	527	113	21	1 283	3 646	3 459
4229	Miscellaneous nondurable goods whsle .....	2	D	D	D	a	D	D	D
42291	Farm supplies whsle .....	1	D	D	D	a	D	D	D
422910	Farm supplies whsle .....	1	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

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<b>MCINTOSH COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>8</b>	<b>22 248</b>	<b>881</b>	<b>215</b>	<b>43</b>	<b>2 169</b>	<b>4 393</b>	<b>4 262</b>
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	4	D	D	D	b	D	D	
421820	Farm & garden machinery & equipment whsle .....	4	D	D	D	b	D	D	
4218201	Farm machinery & equipment— farm dealers .....	4	D	D	D	b	D	D	
422	Wholesale trade, nondurable goods .....	4	D	D	D	a	D	D	
	<b>Merchant wholesalers .....</b>	<b>8</b>	<b>22 248</b>	<b>881</b>	<b>215</b>	<b>43</b>	<b>2 169</b>	<b>4 393</b>	<b>4 262</b>
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	4	D	D	D	b	D	D	
421820	Farm & garden machinery & equipment whsle .....	4	D	D	D	b	D	D	
4218201	Farm machinery & equipment— farm dealers .....	4	D	D	D	b	D	D	
422	Wholesale trade, nondurable goods .....	4	D	D	D	a	D	D	
<b>MCKENZIE COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>11</b>	<b>18 250</b>	<b>1 622</b>	<b>257</b>	<b>62</b>	<b>3 254</b>	<b>869</b>	<b>1 060</b>
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	
4227	Petroleum & petroleum products whsle .....	1	D	D	D	b	D	D	
42271	Petroleum bulk stations & terminals ..	1	D	D	D	b	D	D	
422710	Petroleum bulk stations & terminals .....	1	D	D	D	b	D	D	
	<b>Merchant wholesalers .....</b>	<b>10</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	
4227	Petroleum & petroleum products whsle .....	1	D	D	D	b	D	D	
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>MCLEAN COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>22</b>	<b>114 266</b>	<b>3 249</b>	<b>751</b>	<b>124</b>	<b>7 682</b>	<b>16 594</b>	<b>18 226</b>
421	Wholesale trade, durable goods .....	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	7	D	D	D	b	D	D	
42182	Farm & garden machinery & equipment whsle .....	6	18 891	1 295	267	56	2 508	6 946	7 738
421820	Farm & garden machinery & equipment whsle .....	6	18 891	1 295	267	56	2 508	6 946	7 738
4218201	Farm machinery & equipment— farm dealers .....	6	18 891	1 295	267	56	2 508	6 946	7 738
422	Wholesale trade, nondurable goods .....	12	D	D	D	b	D	D	
4225	Farm-product raw material whsle .....	8	86 764	1 402	370	52	3 833	8 677	9 553
42251	Grain & field bean whsle .....	8	86 764	1 402	370	52	3 833	8 677	9 553
422510	Grain & field bean whsle .....	8	86 764	1 402	370	52	3 833	8 677	9 553
	<b>Merchant wholesalers .....</b>	<b>22</b>	<b>114 266</b>	<b>3 249</b>	<b>751</b>	<b>124</b>	<b>7 682</b>	<b>16 594</b>	<b>18 226</b>
421	Wholesale trade, durable goods .....	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	7	D	D	D	b	D	D	
42182	Farm & garden machinery & equipment whsle .....	6	18 891	1 295	267	56	2 508	6 946	7 738
421820	Farm & garden machinery & equipment whsle .....	6	18 891	1 295	267	56	2 508	6 946	7 738
4218201	Farm machinery & equipment— farm dealers .....	6	18 891	1 295	267	56	2 508	6 946	7 738
422	Wholesale trade, nondurable goods .....	12	D	D	D	b	D	D	
4225	Farm-product raw material whsle .....	8	86 764	1 402	370	52	3 833	8 677	9 553
42251	Grain & field bean whsle .....	8	86 764	1 402	370	52	3 833	8 677	9 553
422510	Grain & field bean whsle .....	8	86 764	1 402	370	52	3 833	8 677	9 553

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>MERCER COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>12</b>	<b>22 848</b>	<b>1 118</b>	<b>269</b>	<b>58</b>	<b>2 288</b>	<b>1 349</b>	<b>1 466</b>
421	Wholesale trade, durable goods .....	4	3 907	319	74	19	637	830	853
422	Wholesale trade, nondurable goods .....	8	18 941	799	195	39	1 651	519	613
<b>Merchant wholesalers .....</b>									
<b>421</b>	<b>Wholesale trade, durable goods .....</b>	<b>4</b>	<b>3 907</b>	<b>319</b>	<b>74</b>	<b>19</b>	<b>637</b>	<b>830</b>	<b>853</b>
422	Wholesale trade, nondurable goods .....	6	D	D	D	b	D	D	D
<b>Manufacturers' sales branches and sales offices ..</b>									
<b>2</b>	<b>D</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>MORTON COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>49</b>	<b>193 413</b>	<b>9 157</b>	<b>2 011</b>	<b>409</b>	<b>19 243</b>	<b>22 629</b>	<b>23 167</b>
421	Wholesale trade, durable goods .....	32	59 716	5 338	1 164	202	11 037	17 722	17 731
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	22	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle.....	11	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle.....	11	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	9	D	D	D	b	D	D	D
42184	Industrial supplies whsle .....	3	D	D	D	b	D	D	D
421840	Industrial supplies whsle .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	17	133 697	3 819	847	207	8 206	4 907	5 436
4224	Grocery & related products whsle .....	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	1	D	D	D	b	D	D	D
422490	Other grocery & related products whsle .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	8	D	D	D	b	D	D	D
42252	Livestock whsle .....	2	D	D	D	b	D	D	D
422520	Livestock whsle.....	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	4	D	D	D	b	D	D	D
<b>Merchant wholesalers .....</b>									
<b>421</b>	<b>Wholesale trade, durable goods .....</b>	<b>29</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	19	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle.....	11	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle.....	11	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	16	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	1	D	D	D	b	D	D	D
422490	Other grocery & related products whsle .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	5	D	D	D	b	D	D	D
<b>Manufacturers' sales branches and sales offices ..</b>									
<b>2</b>	<b>D</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>Agents, brokers, and commission merchants .....</b>									
<b>2</b>	<b>D</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	1	D	D	D	b	D	D	D

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<b>MOUNTRAIL COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>13</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle .....	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	3	D	D	D	b	D	D	D
4218201	Farm & garden machinery & equipment whsle .....	3	D	D	D	b	D	D	D
	Farm machinery & equipment—farm dealers .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	9	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	6	D	D	D	b	D	D	D
42251	Grain & field bean whsle .....	6	D	D	D	b	D	D	D
422510	Grain & field bean whsle .....	6	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>12</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle .....	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	3	D	D	D	b	D	D	D
4218201	Farm & garden machinery & equipment whsle .....	3	D	D	D	b	D	D	D
	Farm machinery & equipment—farm dealers .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	6	D	D	D	b	D	D	D
42251	Grain & field bean whsle .....	6	D	D	D	b	D	D	D
422510	Grain & field bean whsle .....	6	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>NELSON COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>20</b>	<b>92 084</b>	<b>3 372</b>	<b>883</b>	<b>188</b>	<b>6 880</b>	<b>13 668</b>	<b>15 146</b>
421	Wholesale trade, durable goods .....	5	28 349	1 752	460	90	2 687	9 095	9 131
4218	Machinery, equipment, & supplies								
42182	whsle .....	5	28 349	1 752	460	90	2 687	9 095	9 131
421820	Farm & garden machinery & equipment whsle .....	5	28 349	1 752	460	90	2 687	9 095	9 131
4218201	Farm & garden machinery & equipment whsle .....	5	28 349	1 752	460	90	2 687	9 095	9 131
	Farm machinery & equipment—farm dealers .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	15	63 735	1 620	423	98	4 193	4 573	6 015
4225	Farm-product raw material whsle .....	11	56 878	1 221	333	73	3 368	4 016	5 448
42251	Grain & field bean whsle .....	11	56 878	1 221	333	73	3 368	4 016	5 448
422510	Grain & field bean whsle .....	11	56 878	1 221	333	73	3 368	4 016	5 448
	<b>Merchant wholesalers .....</b>	<b>20</b>	<b>92 084</b>	<b>3 372</b>	<b>883</b>	<b>188</b>	<b>6 880</b>	<b>13 668</b>	<b>15 146</b>
421	Wholesale trade, durable goods .....	5	28 349	1 752	460	90	2 687	9 095	9 131
4218	Machinery, equipment, & supplies								
42182	whsle .....	5	28 349	1 752	460	90	2 687	9 095	9 131
421820	Farm & garden machinery & equipment whsle .....	5	28 349	1 752	460	90	2 687	9 095	9 131
4218201	Farm & garden machinery & equipment whsle .....	5	28 349	1 752	460	90	2 687	9 095	9 131
	Farm machinery & equipment—farm dealers .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	15	63 735	1 620	423	98	4 193	4 573	6 015
4225	Farm-product raw material whsle .....	11	56 878	1 221	333	73	3 368	4 016	5 448
42251	Grain & field bean whsle .....	11	56 878	1 221	333	73	3 368	4 016	5 448
422510	Grain & field bean whsle .....	11	56 878	1 221	333	73	3 368	4 016	5 448
<b>OLIVER COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Merchant wholesalers .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

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<b>PEMBINA COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>28</b>	<b>113 682</b>	<b>4 368</b>	<b>1 035</b>	<b>211</b>	<b>11 837</b>	<b>16 748</b>	<b>18 374</b>
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	25	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	18	81 829	2 381	587	122	6 124	15 166	16 510
42251	Grain & field bean whsle .....	18	81 829	2 381	587	122	6 124	15 166	16 510
422510	Grain & field bean whsle .....	18	81 829	2 381	587	122	6 124	15 166	16 510
4227	Petroleum & petroleum products whsle .....	4	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>28</b>	<b>113 682</b>	<b>4 368</b>	<b>1 035</b>	<b>211</b>	<b>11 837</b>	<b>16 748</b>	<b>18 374</b>
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	25	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	18	81 829	2 381	587	122	6 124	15 166	16 510
42251	Grain & field bean whsle .....	18	81 829	2 381	587	122	6 124	15 166	16 510
422510	Grain & field bean whsle .....	18	81 829	2 381	587	122	6 124	15 166	16 510
4227	Petroleum & petroleum products whsle .....	4	D	D	D	b	D	D	D
<b>PIERCE COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>13</b>	<b>90 100</b>	<b>3 451</b>	<b>808</b>	<b>183</b>	<b>8 397</b>	<b>11 192</b>	<b>10 491</b>
421	Wholesale trade, durable goods .....	5	24 101	2 099	490	101	3 703	7 454	6 672
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	3	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	65 999	1 352	318	82	4 694	3 738	3 819
4225	Farm-product raw material whsle .....	4	52 510	583	142	47	2 923	2 955	3 046
4227	Petroleum & petroleum products whsle .....	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	3	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>10</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	5	24 101	2 099	490	101	3 703	7 454	6 672
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	3	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	2	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle .....	3	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	2	D	D	D	b	D	D	D



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<b>RAMSEY COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>35</b>	<b>170 486</b>	<b>9 349</b>	<b>2 036</b>	<b>374</b>	<b>20 044</b>	<b>20 492</b>	<b>23 112</b>
421	Wholesale trade, durable goods .....	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
	whsle .....	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	3	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	26	D	D	D	e	D	D	D
4224	Grocery & related products whsle .....	4	12 586	1 774	373	67	3 588	363	470
4225	Farm-product raw material whsle .....	8	D	D	D	b	D	D	D
4227	Petroleum & petroleum products								
	whsle .....	6	24 360	1 093	265	56	2 612	1 303	1 354
42271	Petroleum bulk stations & terminals .....	6	24 360	1 093	265	56	2 612	1 303	1 354
422710	Petroleum bulk stations & terminals .....	6	24 360	1 093	265	56	2 612	1 303	1 354
4227101	Petroleum bulk stations & terminals (except LP) .....	6	24 360	1 093	265	56	2 612	1 303	1 354
42271011	Petroleum bulk stations (except LP) .....	6	24 360	1 093	265	56	2 612	1 303	1 354
4229	Miscellaneous nondurable goods								
	whsle .....	4	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	3	24 019	436	112	12	906	1 962	2 125
422910	Farm supplies whsle .....	3	24 019	436	112	12	906	1 962	2 125
4229102	Farm supplies—whsle distributors .....	3	24 019	436	112	12	906	1 962	2 125
42294	Tobacco & tobacco product whsle .....	1	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle .....	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>33</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
	whsle .....	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	3	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	24	D	D	D	e	D	D	D
4225	Farm-product raw material whsle .....	8	D	D	D	b	D	D	D
4227	Petroleum & petroleum products								
	whsle .....	6	24 360	1 093	265	56	2 612	1 303	1 354
42271	Petroleum bulk stations & terminals .....	6	24 360	1 093	265	56	2 612	1 303	1 354
422710	Petroleum bulk stations & terminals .....	6	24 360	1 093	265	56	2 612	1 303	1 354
4229	Miscellaneous nondurable goods								
	whsle .....	4	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	3	24 019	436	112	12	906	1 962	2 125
422910	Farm supplies whsle .....	3	24 019	436	112	12	906	1 962	2 125
4229102	Farm supplies—whsle distributors .....	3	24 019	436	112	12	906	1 962	2 125
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>RANSOM COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>9</b>	<b>130 197</b>	<b>4 596</b>	<b>1 208</b>	<b>154</b>	<b>9 239</b>	<b>25 223</b>	<b>23 425</b>
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
	whsle .....	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	2	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	7	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	4	D	D	D	b	D	D	D
42251	Grain & field bean whsle .....	4	D	D	D	b	D	D	D
422510	Grain & field bean whsle .....	4	D	D	D	b	D	D	D

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>RANSOM COUNTY, ND—Con.</b>									
	<b>Merchant wholesalers . . . . .</b>	<b>9</b>	<b>130 197</b>	<b>4 596</b>	<b>1 208</b>	<b>154</b>	<b>9 239</b>	<b>25 223</b>	<b>23 425</b>
421	Wholesale trade, durable goods . . . . .	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle . . . . .	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle . . . . .	2	D	D	D	b	D	D	D
4218201	Farm & garden machinery & equipment whsle . . . . .	2	D	D	D	b	D	D	D
	Farm machinery & equipment—farm dealers . . . . .	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	7	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . . .	4	D	D	D	b	D	D	D
42251	Grain & field bean whsle . . . . .	4	D	D	D	b	D	D	D
422510	Grain & field bean whsle . . . . .	4	D	D	D	b	D	D	D
<b>RENVILLE COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>15</b>	<b>57 798</b>	<b>1 355</b>	<b>331</b>	<b>56</b>	<b>2 854</b>	<b>11 987</b>	<b>11 962</b>
421	Wholesale trade, durable goods . . . . .	5	9 011	692	161	25	1 214	2 659	2 607
4218	Machinery, equipment, & supplies								
	whsle . . . . .	5	9 011	692	161	25	1 214	2 659	2 607
422	Wholesale trade, nondurable goods . . . . .	10	48 787	663	170	31	1 640	9 328	9 355
4225	Farm-product raw material whsle . . . . .	7	46 493	514	137	17	1 284	9 217	9 257
	<b>Merchant wholesalers . . . . .</b>	<b>14</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
	whsle . . . . .	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	10	48 787	663	170	31	1 640	9 328	9 355
4225	Farm-product raw material whsle . . . . .	7	46 493	514	137	17	1 284	9 217	9 257
	<b>Manufacturers' sales branches and sales offices . . . . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>RICHLAND COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>54</b>	<b>208 270</b>	<b>8 678</b>	<b>2 007</b>	<b>479</b>	<b>19 474</b>	<b>30 818</b>	<b>33 587</b>
421	Wholesale trade, durable goods . . . . .	21	41 178	3 120	640	156	5 444	11 930	12 454
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	4	3 701	210	44	12	479	736	759
4218	Machinery, equipment, & supplies								
	whsle . . . . .	9	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	9	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle . . . . .	9	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers . . . . .	6	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	33	167 092	5 558	1 367	323	14 030	18 888	21 133
4224	Grocery & related products whsle . . . . .	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . . .	16	112 611	2 445	558	89	7 025	12 887	14 149
42251	Grain & field bean whsle . . . . .	16	112 611	2 445	558	89	7 025	12 887	14 149
422510	Grain & field bean whsle . . . . .	16	112 611	2 445	558	89	7 025	12 887	14 149
4227	Petroleum & petroleum products whsle . . . . .	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	7	D	D	D	c	D	D	D
42291	Farm supplies whsle . . . . .	6	D	D	D	c	D	D	D
422910	Farm supplies whsle . . . . .	6	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers . . . . .	5	D	D	D	c	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>RICHLAND COUNTY, ND—Con.</b>									
	<b>Merchant wholesalers . . . . .</b>	<b>51</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	18	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	8	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	8	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle . . . . .	8	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers . . . . .	6	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods . . . . .	33	167 092	5 558	1 367	323	14 030	18 888	21 133
4224	Grocery & related products whsle . . . . .	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . . .	16	112 611	2 445	558	89	7 025	12 887	14 149
42251	Grain & field bean whsle . . . . .	16	112 611	2 445	558	89	7 025	12 887	14 149
422510	Grain & field bean whsle . . . . .	16	112 611	2 445	558	89	7 025	12 887	14 149
4227	Petroleum & petroleum products whsle . . . . .	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	7	D	D	D	c	D	D	D
42291	Farm supplies whsle . . . . .	6	D	D	D	c	D	D	D
422910	Farm supplies whsle . . . . .	6	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers . . . . .	5	D	D	D	c	D	D	D
	<b>Manufacturers' sales branches and sales offices . . . . .</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>ROLETTE COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>10</b>	<b>79 385</b>	<b>1 494</b>	<b>321</b>	<b>71</b>	<b>3 924</b>	<b>6 220</b>	<b>7 096</b>
421	Wholesale trade, durable goods . . . . .	6	34 737	754	171	42	1 687	3 513	3 857
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	1	D	D	D	a	D	D	D
4216	Electrical goods whsle . . . . .	1	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle . . . . .	1	D	D	D	a	D	D	D
421690	Other electronic parts & equipment whsle . . . . .	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	4	44 648	740	150	29	2 237	2 707	3 239
4225	Farm-product raw material whsle . . . . .	3	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	1	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals . . . . .	1	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	1	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) . . . . .	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>10</b>	<b>79 385</b>	<b>1 494</b>	<b>321</b>	<b>71</b>	<b>3 924</b>	<b>6 220</b>	<b>7 096</b>
421	Wholesale trade, durable goods . . . . .	6	34 737	754	171	42	1 687	3 513	3 857
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	1	D	D	D	a	D	D	D
4216	Electrical goods whsle . . . . .	1	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle . . . . .	1	D	D	D	a	D	D	D
421690	Other electronic parts & equipment whsle . . . . .	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	4	44 648	740	150	29	2 237	2 707	3 239
4225	Farm-product raw material whsle . . . . .	3	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	1	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals . . . . .	1	D	D	D	b	D	D	D

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<b>SARGENT COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>11</b>	<b>48 517</b>	<b>1 637</b>	<b>354</b>	<b>80</b>	<b>4 152</b>	<b>11 383</b>	<b>10 872</b>
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	7	37 225	946	211	40	2 991	8 755	7 866
	<b>Merchant wholesalers .....</b>	<b>11</b>	<b>48 517</b>	<b>1 637</b>	<b>354</b>	<b>80</b>	<b>4 152</b>	<b>11 383</b>	<b>10 872</b>
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	7	37 225	946	211	40	2 991	8 755	7 866
<b>SHERIDAN COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>5</b>	<b>7 515</b>	<b>427</b>	<b>119</b>	<b>25</b>	<b>988</b>	<b>1 181</b>	<b>1 252</b>
	<b>Merchant wholesalers .....</b>	<b>5</b>	<b>7 515</b>	<b>427</b>	<b>119</b>	<b>25</b>	<b>988</b>	<b>1 181</b>	<b>1 252</b>
<b>SIoux COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Merchant wholesalers .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>STARK COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>57</b>	<b>276 563</b>	<b>9 821</b>	<b>2 342</b>	<b>434</b>	<b>22 935</b>	<b>26 262</b>	<b>23 504</b>
421	Wholesale trade, durable goods .....	30	53 405	4 575	1 033	174	9 630	12 568	13 415
4218	Machinery, equipment, & supplies whsle .....	19	45 952	3 901	883	142	8 187	11 699	12 280
42182	Farm & garden machinery & equipment whsle .....	5	26 299	1 846	394	69	3 969	8 457	9 010
421820	Farm & garden machinery & equipment whsle .....	5	26 299	1 846	394	69	3 969	8 457	9 010
4218201	Farm machinery & equipment— farm dealers .....	5	26 299	1 846	394	69	3 969	8 457	9 010
42183	Industrial machinery & equipment whsle .....	10	14 146	1 609	389	56	3 070	2 419	2 318
421830	Industrial machinery & equipment whsle .....	10	14 146	1 609	389	56	3 070	2 419	2 318
422	Wholesale trade, nondurable goods .....	27	223 158	5 246	1 309	260	13 305	13 694	10 089
4224	Grocery & related products whsle .....	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	9	D	D	D	c	D	D	D
42251	Grain & field bean whsle .....	6	D	D	D	b	D	D	D
422510	Grain & field bean whsle .....	6	D	D	D	b	D	D	D
42252	Livestock whsle .....	3	D	D	D	b	D	D	D
422520	Livestock whsle .....	3	D	D	D	b	D	D	D
4226	Chemical & allied products whsle .....	4	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle .....	4	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle .....	4	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>43</b>	<b>168 239</b>	<b>7 208</b>	<b>1 700</b>	<b>288</b>	<b>16 969</b>	<b>22 960</b>	<b>19 911</b>
421	Wholesale trade, durable goods .....	25	43 826	3 832	850	153	8 121	11 641	12 328
4218	Machinery, equipment, & supplies whsle .....	15	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle .....	5	26 299	1 846	394	69	3 969	8 457	9 010
421820	Farm & garden machinery & equipment whsle .....	5	26 299	1 846	394	69	3 969	8 457	9 010
4218201	Farm machinery & equipment— farm dealers .....	5	26 299	1 846	394	69	3 969	8 457	9 010
42183	Industrial machinery & equipment whsle .....	7	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle .....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	18	124 413	3 376	850	135	8 848	11 319	7 583
4225	Farm-product raw material whsle .....	7	D	D	D	b	D	D	D
42251	Grain & field bean whsle .....	6	D	D	D	b	D	D	D
422510	Grain & field bean whsle .....	6	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>12</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	7	D	D	D	b	D	D	D

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<b>STARK COUNTY, ND—Con.</b>									
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . . .	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . . .	2	D	D	D	b	D	D	D
42252	Livestock whsle . . . . .	2	D	D	D	b	D	D	D
422520	Livestock whsle . . . . .	2	D	D	D	b	D	D	D
<b>STEELE COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>7</b>	<b>47 148</b>	<b>1 379</b>	<b>393</b>	<b>42</b>	<b>3 212</b>	<b>4 786</b>	<b>7 267</b>
422	Wholesale trade, nondurable goods . . . . .	6	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . . .	4	43 286	985	291	25	2 352	4 322	6 815
	<b>Merchant wholesalers . . . . .</b>	<b>7</b>	<b>47 148</b>	<b>1 379</b>	<b>393</b>	<b>42</b>	<b>3 212</b>	<b>4 786</b>	<b>7 267</b>
422	Wholesale trade, nondurable goods . . . . .	6	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . . .	4	43 286	985	291	25	2 352	4 322	6 815
<b>STUTSMAN COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>37</b>	<b>234 956</b>	<b>8 041</b>	<b>1 816</b>	<b>300</b>	<b>17 881</b>	<b>24 114</b>	<b>26 996</b>
421	Wholesale trade, durable goods . . . . .	14	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle . . . . .	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers . . . . .	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	23	D	D	D	c	D	D	D
4224	Grocery & related products whsle . . . . .	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . . .	13	115 411	2 114	560	78	6 626	13 491	14 810
42251	Grain & field bean whsle . . . . .	13	115 411	2 114	560	78	6 626	13 491	14 810
422510	Grain & field bean whsle . . . . .	13	115 411	2 114	560	78	6 626	13 491	14 810
4227	Petroleum & petroleum products whsle . . . . .	3	69 111	880	175	34	2 812	2 868	2 089
42271	Petroleum bulk stations & terminals . . . . .	3	69 111	880	175	34	2 812	2 868	2 089
422710	Petroleum bulk stations & terminals . . . . .	3	69 111	880	175	34	2 812	2 868	2 089
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	3	69 111	880	175	34	2 812	2 868	2 089
42271011	Petroleum bulk stations (except LP) . . . . .	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>33</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	13	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle . . . . .	3	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers . . . . .	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	20	D	D	D	c	D	D	D
4224	Grocery & related products whsle . . . . .	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle . . . . .	13	115 411	2 114	560	78	6 626	13 491	14 810
42251	Grain & field bean whsle . . . . .	13	115 411	2 114	560	78	6 626	13 491	14 810
422510	Grain & field bean whsle . . . . .	13	115 411	2 114	560	78	6 626	13 491	14 810
4227	Petroleum & petroleum products whsle . . . . .	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals . . . . .	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	2	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) . . . . .	2	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices . . . . .</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . . .	3	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>TOWNER COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>11</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	10	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	6	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>9</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	6	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>TRAIL COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>30</b>	<b>183 965</b>	<b>6 604</b>	<b>1 391</b>	<b>293</b>	<b>15 361</b>	<b>36 366</b>	<b>42 164</b>
421	Wholesale trade, durable goods .....	8	25 049	1 785	389	64	3 375	8 125	11 494
4218	Machinery, equipment, & supplies whsle .....	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	7	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	7	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	22	158 916	4 819	1 002	229	11 986	28 241	30 670
4225	Farm-product raw material whsle .....	14	124 624	2 934	659	122	8 316	22 071	22 109
42251	Grain & field bean whsle .....	14	124 624	2 934	659	122	8 316	22 071	22 109
422510	Grain & field bean whsle .....	14	124 624	2 934	659	122	8 316	22 071	22 109
4229	Miscellaneous nondurable goods whsle .....	4	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	4	D	D	D	b	D	D	D
422910	Farm supplies whsle .....	4	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>29</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	8	25 049	1 785	389	64	3 375	8 125	11 494
4218	Machinery, equipment, & supplies whsle .....	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	7	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	7	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	21	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	14	124 624	2 934	659	122	8 316	22 071	22 109
42251	Grain & field bean whsle .....	14	124 624	2 934	659	122	8 316	22 071	22 109
422510	Grain & field bean whsle .....	14	124 624	2 934	659	122	8 316	22 071	22 109
4229	Miscellaneous nondurable goods whsle .....	4	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	4	D	D	D	b	D	D	D
422910	Farm supplies whsle .....	4	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>WALSH COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>42</b>	<b>151 733</b>	<b>8 215</b>	<b>1 905</b>	<b>383</b>	<b>18 798</b>	<b>34 057</b>	<b>42 480</b>
421	Wholesale trade, durable goods .....	14	45 545	4 223	966	162	7 309	15 555	17 523
4218	Machinery, equipment, & supplies whsle .....	11	45 155	4 184	963	161	7 223	15 540	17 410
42182	Farm & garden machinery & equipment whsle .....	11	45 155	4 184	963	161	7 223	15 540	17 410
421820	Farm & garden machinery & equipment whsle .....	11	45 155	4 184	963	161	7 223	15 540	17 410
4218201	Farm machinery & equipment—farm dealers .....	10	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	28	106 188	3 992	939	221	11 489	18 502	24 957
4224	Grocery & related products whsle .....	7	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	16	D	D	D	b	D	D	D
42251	Grain & field bean whsle .....	15	78 063	2 441	523	93	6 922	17 837	24 365
422510	Grain & field bean whsle .....	15	78 063	2 441	523	93	6 922	17 837	24 365

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>WALSH COUNTY, ND—Con.</b>									
	<b>Merchant wholesalers . . . . .</b>	<b>40</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	14	45 545	4 223	966	162	7 309	15 555	17 523
4218	Machinery, equipment, & supplies								
	whsle . . . . .	11	45 155	4 184	963	161	7 223	15 540	17 410
42182	Farm & garden machinery & equipment whsle . . . . .	11	45 155	4 184	963	161	7 223	15 540	17 410
421820	Farm & garden machinery & equipment whsle . . . . .	11	45 155	4 184	963	161	7 223	15 540	17 410
4218201	Farm machinery & equipment—farm dealers . . . . .	10	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods . . . . .	26	D	D	D	c	D	D	D
4225	Farm-product raw material whsle . . . . .	16	D	D	D	b	D	D	D
42251	Grain & field bean whsle . . . . .	15	78 063	2 441	523	93	6 922	17 837	24 365
422510	Grain & field bean whsle . . . . .	15	78 063	2 441	523	93	6 922	17 837	24 365
	<b>Manufacturers' sales branches and sales offices . . . . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>WARD COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>95</b>	<b>701 649</b>	<b>32 850</b>	<b>7 605</b>	<b>1 203</b>	<b>69 961</b>	<b>67 858</b>	<b>67 278</b>
421	Wholesale trade, durable goods . . . . .	60	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	5	15 268	1 226	307	45	1 785	1 370	1 285
42111	Automobile & other motor vehicle whsle . . . . .	2	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle . . . . .	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle . . . . .	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
	whsle . . . . .	29	111 756	9 436	1 959	318	21 880	26 533	28 407
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	3	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	17	79 442	5 789	1 206	208	16 005	14 303	17 384
421820	Farm & garden machinery & equipment whsle . . . . .	17	79 442	5 789	1 206	208	16 005	14 303	17 384
4218201	Farm machinery & equipment—farm dealers . . . . .	11	28 844	2 622	552	101	5 718	7 408	7 656
4218202	Farm machinery & equipment—whsle distributors . . . . .	6	50 598	3 167	654	107	10 287	6 895	9 728
42183	Industrial machinery & equipment whsle . . . . .	6	12 116	1 257	246	40	2 223	4 288	3 131
421830	Industrial machinery & equipment whsle . . . . .	6	12 116	1 257	246	40	2 223	4 288	3 131
4219	Miscellaneous durable goods whsle . . . . .	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	35	D	D	D	f	D	D	D
4222	Drugs, & druggists' sundries whsle . . . . .	1	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle . . . . .	1	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whsle . . . . .	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . . .	5	102 894	5 691	1 491	231	12 676	10 407	9 924
42241	General-line grocery whsle . . . . .	2	D	D	D	c	D	D	D
422410	General-line grocery whsle . . . . .	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle . . . . .	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle . . . . .	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . . .	12	D	D	D	c	D	D	D
42251	Grain & field bean whsle . . . . .	10	133 302	1 827	525	71	6 265	6 876	7 664
422510	Grain & field bean whsle . . . . .	10	133 302	1 827	525	71	6 265	6 876	7 664
42252	Livestock whsle . . . . .	2	D	D	D	b	D	D	D
422520	Livestock whsle . . . . .	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	6	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods								
	whsle . . . . .	5	D	D	D	b	D	D	D
42291	Farm supplies whsle . . . . .	2	D	D	D	a	D	D	D
422910	Farm supplies whsle . . . . .	2	D	D	D	a	D	D	D
4229102	Farm supplies—whsle distributors . . . . .	2	D	D	D	a	D	D	D
42294	Tobacco & tobacco product whsle . . . . .	1	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle . . . . .	1	D	D	D	b	D	D	D

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<b>WARD COUNTY, ND—Con.</b>									
	<b>Merchant wholesalers . . . . .</b>	<b>87</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>g</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	56	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle . . . . .	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	29	111 756	9 436	1 959	318	21 880	26 533	28 407
42182	Farm & garden machinery & equipment whsle . . . . .	17	79 442	5 789	1 206	208	16 005	14 303	17 384
421820	Farm & garden machinery & equipment whsle . . . . .	17	79 442	5 789	1 206	208	16 005	14 303	17 384
4218201	Farm machinery & equipment—farm dealers . . . . .	11	28 844	2 622	552	101	5 718	7 408	7 656
4218202	Farm machinery & equipment—whsle distributors . . . . .	6	50 598	3 167	654	107	10 287	6 895	9 728
42183	Industrial machinery & equipment whsle . . . . .	6	12 116	1 257	246	40	2 223	4 288	3 131
421830	Industrial machinery & equipment whsle . . . . .	6	12 116	1 257	246	40	2 223	4 288	3 131
4219	Miscellaneous durable goods whsle . . . . .	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	31	D	D	D	f	D	D	D
4222	Drugs, & druggists' sundries whsle . . . . .	1	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle . . . . .	1	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whsle . . . . .	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . . .	3	D	D	D	c	D	D	D
42241	General-line grocery whsle . . . . .	2	D	D	D	c	D	D	D
422410	General-line grocery whsle . . . . .	2	D	D	D	c	D	D	D
4225	Farm-product raw material whsle . . . . .	11	D	D	D	b	D	D	D
42251	Grain & field bean whsle . . . . .	10	133 302	1 827	525	71	6 265	6 876	7 664
422510	Grain & field bean whsle . . . . .	10	133 302	1 827	525	71	6 265	6 876	7 664
4227	Petroleum & petroleum products whsle . . . . .	6	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	4	D	D	D	b	D	D	D
42291	Farm supplies whsle . . . . .	2	D	D	D	a	D	D	D
422910	Farm supplies whsle . . . . .	2	D	D	D	a	D	D	D
4229102	Farm supplies—whsle distributors . . . . .	2	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices . . . . .</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . . .	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . . .	1	D	D	D	b	D	D	D
<b>WELLS COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>18</b>	<b>91 193</b>	<b>3 721</b>	<b>804</b>	<b>148</b>	<b>8 971</b>	<b>18 607</b>	<b>16 238</b>
421	Wholesale trade, durable goods . . . . .	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle . . . . .	3	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers . . . . .	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	14	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . . .	12	69 949	2 254	433	75	5 344	10 465	8 531
42251	Grain & field bean whsle . . . . .	12	69 949	2 254	433	75	5 344	10 465	8 531
422510	Grain & field bean whsle . . . . .	12	69 949	2 254	433	75	5 344	10 465	8 531
	<b>Merchant wholesalers . . . . .</b>	<b>18</b>	<b>91 193</b>	<b>3 721</b>	<b>804</b>	<b>148</b>	<b>8 971</b>	<b>18 607</b>	<b>16 238</b>
421	Wholesale trade, durable goods . . . . .	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle . . . . .	3	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers . . . . .	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	14	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . . .	12	69 949	2 254	433	75	5 344	10 465	8 531
42251	Grain & field bean whsle . . . . .	12	69 949	2 254	433	75	5 344	10 465	8 531
422510	Grain & field bean whsle . . . . .	12	69 949	2 254	433	75	5 344	10 465	8 531



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<b>WILLIAMS COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>89</b>	<b>331 006</b>	<b>17 384</b>	<b>3 778</b>	<b>693</b>	<b>36 451</b>	<b>38 908</b>	<b>43 624</b>
421	Wholesale trade, durable goods .....	54	101 315	10 859	2 345	384	20 755	20 621	20 339
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	6	2 586	482	105	33	1 074	499	534
4213	Lumber & other construction materials whsle .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	40	86 780	8 670	1 850	280	16 800	18 875	18 647
42182	Farm & garden machinery & equipment whsle .....	7	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	7	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	30	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle .....	30	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle .....	1	D	D	D	b	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	25	39 600	4 449	899	135	8 885	3 250	3 477
422	Wholesale trade, nondurable goods .....	35	229 691	6 525	1 433	309	15 696	18 287	23 285
4225	Farm-product raw material whsle .....	11	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle .....	8	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	7	29 840	1 370	309	66	3 241	699	701
422710	Petroleum bulk stations & terminals .....	7	29 840	1 370	309	66	3 241	699	701
4227101	Petroleum bulk stations & terminals (except LP) .....	7	29 840	1 370	309	66	3 241	699	701
42271011	Petroleum bulk stations (except LP) .....	7	29 840	1 370	309	66	3 241	699	701
4229	Miscellaneous nondurable goods whsle .....	5	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	3	20 449	476	92	19	1 356	2 556	3 492
422910	Farm supplies whsle .....	3	20 449	476	92	19	1 356	2 556	3 492
4229101	Farm supplies—farm dealers .....	2	D	D	D	a	D	D	D
<b>421</b>	<b>Merchant wholesalers .....</b>	<b>73</b>	<b>272 908</b>	<b>14 141</b>	<b>3 012</b>	<b>517</b>	<b>30 906</b>	<b>35 602</b>	<b>40 266</b>
421	Wholesale trade, durable goods .....	41	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	6	2 586	482	105	33	1 074	499	534
4218	Machinery, equipment, & supplies whsle .....	29	69 521	6 734	1 401	225	13 119	17 366	17 043
42182	Farm & garden machinery & equipment whsle .....	7	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	7	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	20	42 817	4 494	1 008	144	9 085	11 209	9 395
421830	Industrial machinery & equipment whsle .....	20	42 817	4 494	1 008	144	9 085	11 209	9 395
4218305	Materials handling equipment whsle .....	1	D	D	D	b	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	15	25 869	3 205	643	105	6 390	1 741	1 873
422	Wholesale trade, nondurable goods .....	32	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	10	58 554	1 078	216	31	2 710	11 233	14 011
4227	Petroleum & petroleum products whsle .....	8	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	7	29 840	1 370	309	66	3 241	699	701
422710	Petroleum bulk stations & terminals .....	7	29 840	1 370	309	66	3 241	699	701
4227101	Petroleum bulk stations & terminals (except LP) .....	7	29 840	1 370	309	66	3 241	699	701
42271011	Petroleum bulk stations (except LP) .....	7	29 840	1 370	309	66	3 241	699	701
4229	Miscellaneous nondurable goods whsle .....	4	15 369	492	89	29	1 381	1 254	2 136
42291	Farm supplies whsle .....	2	D	D	D	a	D	D	D
422910	Farm supplies whsle .....	2	D	D	D	a	D	D	D
<b>421</b>	<b>Manufacturers' sales branches and sales offices ..</b>	<b>13</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	11	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	9	D	D	D	b	D	D	D
<b>422</b>	<b>Agents, brokers, and commission merchants .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	1	D	D	D	b	D	D	D

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ADAMS COUNTY, ND</b>									
42	Wholesale trade .....	—	.7	—	.7	—	—	—	—
421	Wholesale trade, durable goods .....	—	—	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	—	.8	—	.8	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
<b>BARNES COUNTY, ND</b>									
42	Wholesale trade .....	.5	2.2	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	—	6.2	—	6.2	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle ....	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle .....	D	D	D	D	—	—	—	—
421320	Brick, stone, & related construction materials whsle .....	D	D	D	D	—	—	—	—
4213203	Cement, lime, & related products whsle ....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.7	—	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle .....	—	—	—	—	—	—	—	—
422510	Grain & field bean whsle .....	—	—	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
<b>BENSON COUNTY, ND</b>									
42	Wholesale trade .....	—	—	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
<b>BILLINGS COUNTY, ND</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
<b>BOTTINEAU COUNTY, ND</b>									
42	Wholesale trade .....	1.2	—	1.2	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	—	—	—	—	—	—	—	—
42251	Grain & field bean whsle .....	—	—	—	—	—	—	—	—
422510	Grain & field bean whsle .....	—	—	—	—	—	—	—	—
<b>BOWMAN COUNTY, ND</b>									
42	Wholesale trade .....	30.8	—	30.8	—	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
<b>BURKE COUNTY, ND</b>									
42	Wholesale trade .....	2.6	—	D	D	D	D	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BURLEIGH COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>1.7</b>	<b>1.5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	.3	4.0	D	D	D	D	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	-	-	-	-
42111	Automobile & other motor vehicle whsle .....	D	D	-	-	-	-	-	-
421110	Automobile & other motor vehicle whsle .....	D	D	-	-	-	-	-	-
42112	Motor vehicle supplies & new parts whsle .....	-	17.3	D	D	-	-	-	-
421120	Motor vehicle supplies & new parts whsle .....	-	17.3	D	D	-	-	-	-
4212	Furniture & home furnishings whsle .....	D	D	D	D	-	-	-	-
42121	Furniture whsle .....	D	D	D	D	-	-	-	-
421210	Furniture whsle .....	D	D	D	D	-	-	-	-
4213	Lumber & other construction materials whsle .....	-	17.1	D	D	-	-	-	-
4214	Professional & commercial equipment & supplies whsle .....	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle .....	.1	3.3	.1	3.6	-	-	-	-
42181	Construction & mining (except petroleum) machinery & equip whsle .....	D	D	D	D	-	-	-	-
421810	Construction & mining (except petroleum) machinery & equip whsle .....	D	D	D	D	-	-	-	-
42183	Industrial machinery & equipment whsle .....	-	.8	D	D	-	-	-	-
421830	Industrial machinery & equipment whsle .....	-	.8	D	D	-	-	-	-
4218303	General-purpose industrial machinery & equipment whsle .....	-	-	D	D	-	-	-	-
42185	Service establishment equipment & supplies whsle .....	.8	13.8	-	-	-	-	-	-
421850	Service establishment equipment & supplies whsle .....	.8	13.8	-	-	-	-	-	-
4218504	Other service establishment equipment & supplies whsle .....	D	D	-	-	-	-	-	-
4219	Miscellaneous durable goods whsle .....	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	2.5	-	D	D	D	D	D	D
4224	Grocery & related products whsle .....	D	D	D	D	-	-	-	-
42241	General-line grocery whsle .....	D	D	D	D	-	-	-	-
422410	General-line grocery whsle .....	D	D	D	D	-	-	-	-
42249	Other grocery & related products whsle .....	D	D	-	-	-	-	-	-
422490	Other grocery & related products whsle .....	D	D	-	-	-	-	-	-
4224903	Soft drinks whsle .....	D	D	-	-	-	-	-	-
4225	Farm-product raw material whsle .....	-	-	-	-	-	-	-	-
4227	Petroleum & petroleum products whsle .....	D	D	D	D	-	-	-	-
42271	Petroleum bulk stations & terminals .....	-	-	-	-	-	-	-	-
422710	Petroleum bulk stations & terminals .....	-	-	-	-	-	-	-	-
4227101	Petroleum bulk stations & terminals (except LP) .....	-	-	-	-	-	-	-	-
42271011	Petroleum bulk stations (except LP) .....	-	-	-	-	-	-	-	-
4228	Beer, wine, & distilled alcoholic beverage whsle ..	-	-	-	-	-	-	-	-
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	-	-	-	-
42291	Farm supplies whsle .....	D	D	D	D	-	-	-	-
422910	Farm supplies whsle .....	D	D	D	D	-	-	-	-
42294	Tobacco & tobacco product whsle .....	D	D	-	-	-	-	-	-
422940	Tobacco & tobacco product whsle .....	D	D	-	-	-	-	-	-
<b>CASS COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>1.9</b>	<b>1.2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	-	-	D	D
42111	Automobile & other motor vehicle whsle .....	D	D	D	D	-	-	D	D
421110	Automobile & other motor vehicle whsle .....	D	D	D	D	-	-	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	D	D	D	D	-	-	-	-
42112	Motor vehicle supplies & new parts whsle .....	D	D	D	D	-	-	-	-
421120	Motor vehicle supplies & new parts whsle .....	D	D	D	D	-	-	-	-
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	23.3	-	D	D	-	-	-	-
4211202	Motor vehicle supplies & new parts—jobbers .....	D	D	D	D	-	-	-	-
42114	Motor vehicle parts, (used) whsle .....	D	D	D	D	-	-	-	-
421140	Motor vehicle parts, (used) whsle .....	D	D	D	D	-	-	-	-

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>CASS COUNTY, ND—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whse . . . .	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whse . . . . .	D	D	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whse . . . . .	D	D	D	D	—	—	—	—
4213102	Lumber with yard whse . . . . .	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whse . . . . .	D	D	D	D	—	—	—	—
42133	Roofing, siding, & insulation material whse . . . .	D	D	D	D	—	—	—	—
421330	Roofing, siding, & insulation material whse . .	D	D	D	D	—	—	—	—
4213301	Roofing, siding, & insulation material whse . . . . .	D	D	D	D	—	—	—	—
42139	Other construction materials whse . . . . .	D	D	D	D	—	—	—	—
421390	Other construction materials whse . . . . .	D	D	D	D	—	—	—	—
4213902	Other construction materials whse . . . . .	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whse . . . . .	D	D	D	D	—	—	—	—
42142	Office equipment whse . . . . .	D	D	D	D	—	—	—	—
421420	Office equipment whse . . . . .	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whse . . . . .	D	D	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whse . . . . .	D	D	D	D	—	—	—	—
4214301	Computer & peripheral equipment whse . .	D	D	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use . . . . .	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whse . . . . .	D	D	D	D	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whse . . . . .	D	D	D	D	—	—	—	—
4214501	Surgical, medical, & hospital supplies whse . . . . .	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whse . . . . .	D	D	D	D	—	—	—	—
42151	Metal service centers & offices . . . . .	D	D	D	D	—	—	—	—
421510	Metal service centers & offices . . . . .	D	D	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices . . . . .	D	D	D	D	—	—	—	—
42151011	Ferrous metal service centers . . . . .	D	D	D	D	—	—	—	—
4216	Electrical goods whse . . . . .	D	D	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whse . . . . .	D	D	D	D	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whse . . . . .	D	D	D	D	—	—	—	—
42162	Electrical appliance, television & radio set whse . . . . .	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whse . . . .	—	3.3	—	—	—	—	—	—
421690	Other electronic parts & equipment whse . . .	—	3.3	—	—	—	—	—	—
4216901	Communications equipment & supplies whse . . . . .	—	3.3	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whse . . . . .	.9	—	D	D	—	—	—	—
42174	Refrigeration equipment & supplies whse . . . .	D	D	D	D	—	—	—	—
421740	Refrigeration equipment & supplies whse . . .	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse . . . . .	D	D	D	D	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whse . . . . .	D	D	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whse . . . . .	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse . .	1.3	3.1	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whse . . . . .	1.3	3.1	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers . . . . .	D	D	D	D	—	—	—	—
4218202	Farm machinery & equipment—whse distributors . . . . .	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whse . . . . .	D	D	D	D	—	—	—	—
421830	Industrial machinery & equipment whse . . . .	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whse . . . . .	—	—	—	—	—	—	—	—
4218305	Materials handling equipment whse . . . . .	—	—	—	—	—	—	—	—
42184	Industrial supplies whse . . . . .	.6	4.7	.6	4.7	—	—	—	—
421840	Industrial supplies whse . . . . .	.6	4.7	.6	4.7	—	—	—	—
4219	Miscellaneous durable goods whse . . . . .	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whse . . . .	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whse . . .	D	D	D	D	—	—	—	—

See footnotes at end of table.

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<b>CASS COUNTY, ND—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods .....	D	D	D	D	D	D	D	D
4221	Paper & paper product whsle .....	D	D	D	D	-	-	-	-
42213	Industrial & personal service paper whsle .....	D	D	D	D	-	-	-	-
422130	Industrial & personal service paper whsle .....	D	D	D	D	-	-	-	-
4222	Drugs, & druggists' sundries whsle .....	D	D	-	-	-	-	-	-
42221	Drugs, & druggists' sundries whsle .....	D	D	-	-	-	-	-	-
422210	Drugs, & druggists' sundries whsle .....	D	D	-	-	-	-	-	-
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	D	D	-	-	-	-	-	-
4224	Grocery & related products whsle .....	D	D	D	D	D	D	D	D
42241	General-line grocery whsle .....	-	-	D	D	-	-	-	-
422410	General-line grocery whsle .....	-	-	D	D	-	-	-	-
4224103	Other general-line grocery whsle .....	D	D	-	-	-	-	-	-
42245	Confectionery whsle .....	D	D	-	-	-	-	-	-
422450	Confectionery whsle .....	D	D	-	-	-	-	-	-
42249	Other grocery & related products whsle .....	D	D	D	D	-	-	D	D
422490	Other grocery & related products whsle .....	D	D	D	D	-	-	D	D
4224902	Bread & baked goods whsle .....	D	D	-	-	-	-	-	-
4224903	Soft drinks whsle .....	D	D	D	D	-	-	-	-
4224906	Other grocery specialties whsle .....	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle .....	D	D	D	D	-	-	D	D
42251	Grain & field bean whsle .....	-	-	-	-	-	-	-	-
422510	Grain & field bean whsle .....	-	-	-	-	-	-	-	-
4226	Chemical & allied products whsle .....	D	D	D	D	-	-	-	-
42269	Other chemical & allied products whsle .....	D	D	-	-	-	-	-	-
422690	Other chemical & allied products whsle .....	D	D	-	-	-	-	-	-
4227	Petroleum & petroleum products whsle .....	D	D	D	D	-	-	-	-
42271	Petroleum bulk stations & terminals .....	D	D	D	D	-	-	-	-
422710	Petroleum bulk stations & terminals .....	D	D	D	D	-	-	-	-
4227101	Petroleum bulk stations & terminals (except LP) .....	D	D	D	D	-	-	-	-
42271011	Petroleum bulk stations (except LP) .....	D	D	D	D	-	-	-	-
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	D	D	-	-	-	-	-	-
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	D	D	-	-	-	-	-	-
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	-	-	-	-
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	D	D	-	-
42291	Farm supplies whsle .....	D	D	D	D	D	D	-	-
422910	Farm supplies whsle .....	D	D	D	D	D	D	-	-
4229102	Farm supplies—whsle distributors .....	D	D	D	D	-	-	-	-
42294	Tobacco & tobacco product whsle .....	D	D	-	-	-	-	-	-
422940	Tobacco & tobacco product whsle .....	D	D	-	-	-	-	-	-
<b>CAVALIER COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>.2</b>	<b>-</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>-</b>	<b>-</b>
421	Wholesale trade, durable goods .....	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	-	-	-	-
421820	Farm & garden machinery & equipment whsle .....	D	D	D	D	-	-	-	-
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle .....	D	D	D	D	-	-	-	-
42251	Grain & field bean whsle .....	-	-	-	-	-	-	-	-
422510	Grain & field bean whsle .....	-	-	-	-	-	-	-	-
<b>DICKEY COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>8.6</b>	<b>.7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	27.5	-	27.5	-	-	-	-	-
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	6.7	.8	D	D	-	-	-	-
4225	Farm-product raw material whsle .....	8.0	1.0	8.0	1.0	-	-	-	-
42251	Grain & field bean whsle .....	8.0	1.0	8.0	1.0	-	-	-	-
422510	Grain & field bean whsle .....	8.0	1.0	8.0	1.0	-	-	-	-
<b>DIVIDE COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>-</b>	<b>1.0</b>	<b>-</b>	<b>1.0</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
422	Wholesale trade, nondurable goods .....	-	1.0	-	1.0	-	-	-	-
4225	Farm-product raw material whsle .....	D	D	D	D	-	-	-	-

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>DUNN COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	—	<b>4.4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
<b>EDDY COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	—	—	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
<b>EMMONS COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	—	<b>2.4</b>	<b>D</b>	<b>D</b>	—	—	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	D	D
4225	Farm-product raw material whsle .....	—	—	D	D	—	—	—	—
<b>FOSTER COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	—	<b>.7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	—	—
421	Wholesale trade, durable goods .....	—	—	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	—	—	—	—	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	—	—	—	—	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	—	—	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	—	.9	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	—	—	—	—	—	—	—	—
<b>GOLDEN VALLEY COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	—	—	—	—	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
<b>GRAND FORKS COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>3.3</b>	<b>1.7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle ....	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle .....	D	D	D	D	—	—	—	—
421320	Brick, stone, & related construction materials whsle .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle .....	D	D	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>GRAND FORKS COUNTY, ND—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods .....	D	D	D	D	D	D	—	—
4221	Paper & paper product whsle .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle .....	D	D	D	D	—	—	—	—
422480	Fresh fruit & vegetable whsle .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
4224903	Soft drinks whsle .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle .....	D	D	D	D	—	—	—	—
422510	Grain & field bean whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
42271011	(except LP) .....	D	D	—	—	—	—	—	—
422710111	Petroleum bulk stations (except LP) .....	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42291	Farm supplies whsle .....	D	D	D	D	—	—	—	—
422910	Farm supplies whsle .....	D	D	D	D	—	—	—	—
4229102	Farm supplies—whsle distributors .....	D	D	D	D	—	—	—	—
	<b>GRANT COUNTY, ND</b>								
<b>42</b>	<b>Wholesale trade .....</b>	—	—	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
	<b>GRIGGS COUNTY, ND</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>1.4</b>	—	<b>1.4</b>	—	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
	<b>HETTINGER COUNTY, ND</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>14.5</b>	—	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	8.6	—	8.6	—	—	—	—	—
	<b>KIDDER COUNTY, ND</b>								
<b>42</b>	<b>Wholesale trade .....</b>	—	—	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
	<b>LAMOURE COUNTY, ND</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>9.8</b>	<b>.8</b>	<b>D</b>	<b>D</b>	—	—	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	53.7	—	53.7	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	2.7	.9	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	—	1.1	D	D	—	—	—	—
42251	Grain & field bean whsle .....	—	1.1	D	D	—	—	—	—
422510	Grain & field bean whsle .....	—	1.1	D	D	—	—	—	—

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<b>LOGAN COUNTY, ND</b>									
42	Wholesale trade .....	4.2	4.0	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	D	D
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	D	D
42252	Livestock whsle .....	D	D	—	—	—	—	—	—
422520	Livestock whsle .....	D	D	—	—	—	—	—	—
<b>MCHENRY COUNTY, ND</b>									
42	Wholesale trade .....	.5	13.9	D	D	D	D	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	—	27.3	—	27.3	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42291	Farm supplies whsle .....	D	D	D	D	—	—	—	—
422910	Farm supplies whsle .....	D	D	D	D	—	—	—	—
<b>MCINTOSH COUNTY, ND</b>									
42	Wholesale trade .....	—	—	—	—	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
<b>MCKENZIE COUNTY, ND</b>									
42	Wholesale trade .....	1.7	2.6	D	D	D	D	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
<b>MCLEAN COUNTY, ND</b>									
42	Wholesale trade .....	2.1	—	2.1	—	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	11.5	—	11.5	—	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	11.5	—	11.5	—	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	11.5	—	11.5	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	—	—	—	—	—	—	—	—
42251	Grain & field bean whsle .....	—	—	—	—	—	—	—	—
422510	Grain & field bean whsle .....	—	—	—	—	—	—	—	—
<b>MERCER COUNTY, ND</b>									
42	Wholesale trade .....	14.1	—	D	D	D	D	—	—
421	Wholesale trade, durable goods .....	58.6	—	58.6	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	4.9	—	D	D	—	—	—	—

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MORTON COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>10.2</b>	<b>1.5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	13.1	4.9	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle .....	D	D	—	—	—	—	—	—
421840	Industrial supplies whsle .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	8.9	—	D	D	—	—	D	D
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	D	D
42252	Livestock whsle .....	D	D	—	—	—	—	—	—
422520	Livestock whsle .....	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
<b>MOUNTRAIL COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle .....	D	D	D	D	—	—	—	—
422510	Grain & field bean whsle .....	D	D	D	D	—	—	—	—
<b>NELSON COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>—</b>	<b>8.2</b>	<b>—</b>	<b>8.2</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	—	2.0	—	2.0	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	—	2.0	—	2.0	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	—	2.0	—	2.0	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	—	2.0	—	2.0	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	—	11.0	—	11.0	—	—	—	—
4225	Farm-product raw material whsle .....	—	12.4	—	12.4	—	—	—	—
42251	Grain & field bean whsle .....	—	12.4	—	12.4	—	—	—	—
422510	Grain & field bean whsle .....	—	12.4	—	12.4	—	—	—	—
<b>OLIVER COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
<b>PEMBINA COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>9.2</b>	<b>4.7</b>	<b>9.2</b>	<b>4.7</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	3.6	4.6	3.6	4.6	—	—	—	—
42251	Grain & field bean whsle .....	3.6	4.6	3.6	4.6	—	—	—	—
422510	Grain & field bean whsle .....	3.6	4.6	3.6	4.6	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>PIERCE COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>.6</b>	<b>—</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	—	—	—	—	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.9	—	D	D	—	—	D	D
4225	Farm-product raw material whsle .....	1.1	—	D	D	—	—	D	D
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
<b>RAMSEY COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>6.5</b>	<b>2.4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	—	—	—	—	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	—	—	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	—	—	—	—	—	—	—	—
42271011	Petroleum bulk stations (except LP) .....	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42291	Farm supplies whsle .....	—	9.9	—	9.9	—	—	—	—
422910	Farm supplies whsle .....	—	9.9	—	9.9	—	—	—	—
4229102	Farm supplies—whsle distributors .....	—	9.9	—	9.9	—	—	—	—
42294	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—
<b>RANSOM COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle .....	D	D	D	D	—	—	—	—
422510	Grain & field bean whsle .....	D	D	D	D	—	—	—	—
<b>RENVILLE COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>1.5</b>	<b>1.0</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	9.7	—	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	9.7	—	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	—	1.2	—	1.2	—	—	—	—
4225	Farm-product raw material whsle .....	—	1.3	—	1.3	—	—	—	—

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>RICHLAND COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>2.9</b>	<b>3.7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	3.1	3.6	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	28.3	—	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	2.9	3.7	2.9	3.7	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	1.8	—	1.8	—	—	—	—	—
42251	Grain & field bean whsle .....	1.8	—	1.8	—	—	—	—	—
422510	Grain & field bean whsle .....	1.8	—	1.8	—	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42291	Farm supplies whsle .....	D	D	D	D	—	—	—	—
422910	Farm supplies whsle .....	D	D	D	D	—	—	—	—
4229101	Farm supplies—farm dealers .....	D	D	D	D	—	—	—	—
<b>ROLETTE COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	—	—	—	—	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4216	Electrical goods whsle .....	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle .....	D	D	D	D	—	—	—	—
421690	Other electronic parts & equipment whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	—	—	—	—	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	D	D	—	—	—	—	—	—
42271011	Petroleum bulk stations (except LP) .....	D	D	—	—	—	—	—	—
<b>SARGENT COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>5.8</b>	<b>5.7</b>	<b>5.8</b>	<b>5.7</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	—	7.4	—	7.4	—	—	—	—
<b>SHERIDAN COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>16.5</b>	<b>—</b>	<b>16.5</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
<b>SIOUX COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>

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<b>STARK COUNTY, ND</b>									
42	Wholesale trade .....	7.6	.4	12.5	.2	D	D	D	D
421	Wholesale trade, durable goods .....	25.2	.6	30.7	.7	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	23.2	.6	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	38.9	—	38.9	—	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	38.9	—	38.9	—	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	38.9	—	38.9	—	—	—	—	—
42183	Industrial machinery & equipment whsle .....	—	2.1	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle .....	—	2.1	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	3.4	.3	6.1	—	D	D	D	D
4224	Grocery & related products whsle .....	D	D	—	—	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	D	D
42251	Grain & field bean whsle .....	D	D	D	D	—	—	—	—
422510	Grain & field bean whsle .....	D	D	D	D	—	—	—	—
42252	Livestock whsle .....	D	D	—	—	—	—	D	D
422520	Livestock whsle .....	D	D	—	—	—	—	D	D
4226	Chemical & allied products whsle .....	D	D	—	—	—	—	—	—
42269	Other chemical & allied products whsle .....	D	D	—	—	—	—	—	—
422690	Other chemical & allied products whsle .....	D	D	—	—	—	—	—	—
<b>STEELE COUNTY, ND</b>									
42	Wholesale trade .....	—	—	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	—	—	—	—	—	—	—	—
<b>STUTSMAN COUNTY, ND</b>									
42	Wholesale trade .....	.6	1.1	D	D	D	D	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	D	D	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	—	—	—	—	—	—	—	—
42251	Grain & field bean whsle .....	—	—	—	—	—	—	—	—
422510	Grain & field bean whsle .....	—	—	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle .....	—	—	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	—	—	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals .....	—	—	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	—	—	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP) .....	D	D	D	D	—	—	—	—
<b>TOWNER COUNTY, ND</b>									
42	Wholesale trade .....	D	D	D	D	D	D	D	D
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
<b>TRAILL COUNTY, ND</b>									
42	Wholesale trade .....	.8	.4	D	D	D	D	—	—
421	Wholesale trade, durable goods .....	5.7	—	5.7	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	—	.4	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	—	.5	—	.5	—	—	—	—
42251	Grain & field bean whsle .....	—	.5	—	.5	—	—	—	—
422510	Grain & field bean whsle .....	—	.5	—	.5	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42291	Farm supplies whsle .....	D	D	D	D	—	—	—	—
422910	Farm supplies whsle .....	D	D	D	D	—	—	—	—

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<b>WALSH COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade</b> .....	<b>.2</b>	<b>4.4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	.6	11.5	.6	11.5	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	—	11.6	—	11.6	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	—	11.6	—	11.6	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	—	11.6	—	11.6	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	—	1.3	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	—	—	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle .....	—	—	—	—	—	—	—	—
422510	Grain & field bean whsle .....	—	—	—	—	—	—	—	—
<b>WARD COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade</b> .....	<b>8.1</b>	<b>2.2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	3.7	—	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle .....	D	D	—	—	—	—	—	—
421110	Automobile & other motor vehicle whsle .....	D	D	—	—	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	31.8	11.8	31.8	11.8	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle .....	D	D	—	—	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle .....	D	D	—	—	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	44.3	10.6	44.3	10.6	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	44.3	10.6	44.3	10.6	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	15.2	29.1	15.2	29.1	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors .....	60.9	—	60.9	—	—	—	—	—
42183	Industrial machinery & equipment whsle .....	—	1.8	—	1.8	—	—	—	—
421830	Industrial machinery & equipment whsle .....	—	1.8	—	1.8	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	D	D
4222	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	—	—	D	D	—	—	—	—
42241	General-line grocery whsle .....	D	D	D	D	—	—	—	—
422410	General-line grocery whsle .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	—	—	—	—	—	—
422490	Other grocery & related products whsle .....	D	D	—	—	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	D	D
42251	Grain & field bean whsle .....	—	—	—	—	—	—	—	—
422510	Grain & field bean whsle .....	—	—	—	—	—	—	—	—
42252	Livestock whsle .....	D	D	—	—	—	—	—	—
422520	Livestock whsle .....	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42291	Farm supplies whsle .....	D	D	D	D	—	—	—	—
422910	Farm supplies whsle .....	D	D	D	D	—	—	—	—
4229102	Farm supplies—whsle distributors .....	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—
<b>WELLS COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade</b> .....	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	—	—	—	—	—	—	—	—
42251	Grain & field bean whsle .....	—	—	—	—	—	—	—	—
422510	Grain & field bean whsle .....	—	—	—	—	—	—	—	—

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WILLIAMS COUNTY, ND</b>									
42	Wholesale trade .....	1.5	.6	1.8	.8	D	D	D	D
421	Wholesale trade, durable goods .....	4.5	1.1	D	D	D	D	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	22.7	—	22.7	—	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	4.6	1.2	5.8	1.5	D	D	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle .....	D	D	3.4	2.5	—	—	—	—
421830	Industrial machinery & equipment whsle .....	D	D	3.4	2.5	—	—	—	—
4218305	Materials handling equipment whsle .....	D	D	D	D	—	—	—	—
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	2.7	2.7	4.1	4.1	—	—	—	—
422	Wholesale trade, nondurable goods .....	.1	.4	D	D	—	—	D	D
4225	Farm-product raw material whsle .....	D	D	—	1.8	—	—	D	D
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	—	—	—	—	—	—	—	—
42271011	Petroleum bulk stations (except LP) .....	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	1.9	—	—	—	—	—
42291	Farm supplies whsle .....	—	—	D	D	—	—	—	—
422910	Farm supplies whsle .....	—	—	D	D	—	—	—	—
4229101	Farm supplies—farm dealers .....	D	D	—	—	—	—	—	—

<sup>1</sup>Includes sales information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

**Table 7. Summary Statistics for Places: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>BEULAH, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>4</b>	<b>10 106</b>	<b>366</b>	<b>60</b>	<b>15</b>	<b>837</b>	<b>499</b>	<b>474</b>
422	Wholesale trade, nondurable goods .....	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>4</b>	<b>10 106</b>	<b>366</b>	<b>60</b>	<b>15</b>	<b>837</b>	<b>499</b>	<b>474</b>
422	Wholesale trade, nondurable goods .....	2	D	D	D	a	D	D	D
<b>BISMARCK, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>134</b>	<b>591 193</b>	<b>41 999</b>	<b>11 018</b>	<b>1 472</b>	<b>83 369</b>	<b>57 233</b>	<b>63 029</b>
421	Wholesale trade, durable goods .....	100	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	13	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle .....	4	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	5	10 356	1 253	285	50	2 391	2 029	2 123
4212	Furniture & home furnishings whsle ...	2	D	D	D	b	D	D	D
42121	Furniture whsle .....	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	5	13 498	1 307	334	54	2 578	1 507	2 621
4214	Professional & commercial equipment & supplies whsle .....	21	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle .....	31	113 666	8 970	2 206	290	17 181	20 472	22 586
42181	Construction & mining (except petroleum) machinery & equip whsle .....	5	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle .....	10	26 817	3 118	833	111	4 937	5 330	7 197
42185	Service establishment equipment & supplies whsle .....	8	9 144	594	139	30	1 316	714	677
4219	Miscellaneous durable goods whsle ...	13	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	34	D	D	D	f	D	D	D
4224	Grocery & related products whsle .....	8	D	D	D	e	D	D	D
42241	General-line grocery whsle .....	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle .....	5	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle .....	5	26 418	1 218	234	40	2 646	1 848	1 584
42271	Petroleum bulk stations & terminals .	3	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle .....	4	23 181	2 131	467	71	4 657	1 667	1 617
4229	Miscellaneous nondurable goods whsle .....	8	D	D	D	c	D	D	D
42291	Farm supplies whsle .....	2	D	D	D	a	D	D	D
42294	Tobacco & tobacco product whsle ...	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>117</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>g</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	87	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	12	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	4	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	2	D	D	D	b	D	D	D
42121	Furniture whsle .....	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	17	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	28	103 804	8 621	2 139	280	16 436	20 133	22 357
42181	Construction & mining (except petroleum) machinery & equip whsle .....	5	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle .....	9	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	12	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	30	D	D	D	e	D	D	D
4224	Grocery & related products whsle .....	5	D	D	D	c	D	D	D
42241	General-line grocery whsle .....	2	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle .....	5	26 418	1 218	234	40	2 646	1 848	1 584
42271	Petroleum bulk stations & terminals .	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	7	D	D	D	c	D	D	D
42291	Farm supplies whsle .....	2	D	D	D	a	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>BISMARCK, ND—Con.</b>									
	<b>Manufacturers' sales branches and sales offices . . .</b>	<b>12</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	2	D	D	D	c	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>BOTTINEAU, ND</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . . .	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . . .	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . . .	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . . .	1	D	D	D	a	D	D	D
<b>DEVILS LAKE, ND</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>17</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	12	D	D	D	c	D	D	D
4225	Farm-product raw material whsle . . . . .	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	3	D	D	D	b	D	D	D
42291	Farm supplies whsle . . . . .	2	D	D	D	a	D	D	D
42294	Tobacco & tobacco product whsle . . . . .	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>15</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	10	D	D	D	c	D	D	D
4225	Farm-product raw material whsle . . . . .	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	3	D	D	D	b	D	D	D
42291	Farm supplies whsle . . . . .	2	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices . .</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>DICKINSON, ND</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>40</b>	<b>179 037</b>	<b>6 647</b>	<b>1 539</b>	<b>301</b>	<b>15 451</b>	<b>13 581</b>	<b>14 841</b>
421	Wholesale trade, durable goods . . . . .	25	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	15	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	15	D	D	D	c	D	D	D
4225	Farm-product raw material whsle . . . . .	6	116 777	1 758	440	125	4 514	3 734	3 843
42252	Livestock whsle . . . . .	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>30</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	21	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	12	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	9	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . . .	4	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices . .</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>



**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>DICKINSON, ND—Con.</b>									
	<b>Agents, brokers, and commission merchants .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	2	D	D	D	b	D	D	D
42252	Livestock whsle.....	2	D	D	D	b	D	D	D
<b>FARGO, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>246</b>	<b>2 168 790</b>	<b>148 538</b>	<b>35 335</b>	<b>4 603</b>	<b>271 207</b>	<b>217 006</b>	<b>229 402</b>
421	Wholesale trade, durable goods .....	174	791 566	87 714	21 120	2 669	150 659	117 185	124 401
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	21	123 822	14 872	3 958	533	22 485	18 544	20 170
42111	Automobile & other motor vehicle whsle .....	8	75 428	7 013	1 759	240	10 142	8 287	9 577
42112	Motor vehicle supplies & new parts whsle .....	10	40 692	6 959	1 966	254	10 237	9 105	9 409
42114	Motor vehicle parts, (used) whsle ...	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle .....	12	146 132	10 515	2 551	284	20 724	16 283	16 988
42131	Lumber, plywood, millwork, & wood panel whsle .....	6	107 256	8 304	2 056	221	15 980	12 876	13 783
42133	Roofing, siding, & insulation material whsle .....	2	D	D	D	b	D	D	D
42139	Other construction materials whsle ...	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	40	151 817	24 184	5 993	731	39 141	18 622	16 997
42142	Office equipment whsle .....	7	12 749	2 722	648	85	4 393	2 006	2 071
42143	Computer & computer peripheral equipment & software whsle.....	11	57 806	9 732	2 379	284	16 890	3 995	4 003
42145	Medical, dental, & hospital equipment & supplies whsle .....	11	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	3	D	D	D	b	D	D	D
42151	Metal service centers & offices .....	3	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	25	91 800	8 974	2 178	250	15 255	8 981	9 162
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	12	62 238	4 401	1 023	121	7 896	6 147	6 251
42162	Electrical appliance, television & radio set whsle .....	4	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle .....	9	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	14	D	D	D	c	D	D	D
42174	Refrigeration equipment & supplies whsle .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	47	177 740	19 135	4 287	535	34 320	42 329	48 107
42181	Construction & mining (except petroleum) machinery & equip whsle .....	7	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle .....	8	28 306	2 029	516	77	3 584	9 466	10 165
42183	Industrial machinery & equipment whsle .....	18	68 316	9 296	2 127	245	15 641	10 659	13 999
42184	Industrial supplies whsle .....	8	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	9	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle .....	2	D	D	D	b	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>FARGO, ND—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods . . . .	72	1 377 224	60 824	14 215	1 934	120 548	99 821	105 001
4221	Paper & paper product whsle . . . . .	8	70 141	7 422	1 776	217	13 533	7 657	7 149
42213	Industrial & personal service paper whsle . . . . .	2	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle . . . .	6	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle . . . .	6	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . . .	18	772 745	33 613	8 449	1 160	68 548	58 147	58 728
42241	General-line grocery whsle . . . . .	5	459 028	17 745	4 551	530	38 593	32 647	33 497
42245	Confectionery whsle . . . . .	3	D	D	D	e	D	D	D
42249	Other grocery & related products whsle . . . . .	8	D	D	D	e	D	D	D
4225	Farm-product raw material whsle . . . . .	7	155 855	3 862	541	47	9 233	6 053	6 975
42251	Grain & field bean whsle . . . . .	7	155 855	3 862	541	47	9 233	6 053	6 975
4226	Chemical & allied products whsle . . . . .	11	14 603	1 796	356	47	4 272	1 110	1 231
4227	Petroleum & petroleum products whsle . . . . .	7	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	4	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	11	160 118	6 261	1 306	229	12 202	18 531	22 310
42291	Farm supplies whsle . . . . .	3	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle . . . . .	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>206</b>	<b>1 805 215</b>	<b>126 356</b>	<b>29 871</b>	<b>3 903</b>	<b>235 033</b>	<b>190 159</b>	<b>204 660</b>
421	Wholesale trade, durable goods . . . . .	151	696 206	75 833	18 105	2 381	132 583	106 390	115 211
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	17	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	8	75 428	7 013	1 759	240	10 142	8 287	9 577
42112	Motor vehicle supplies & new parts whsle . . . . .	7	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle . . . . .	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle . . . . .	11	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	6	107 256	8 304	2 056	221	15 980	12 876	13 783
42133	Roofing, siding, & insulation material whsle . . . . .	2	D	D	D	b	D	D	D
42139	Other construction materials whsle . . . . .	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	31	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle . . . . .	9	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	7	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	3	D	D	D	b	D	D	D
42151	Metal service centers & offices . . . . .	3	D	D	D	b	D	D	D
4216	Electrical goods whsle . . . . .	18	72 302	6 352	1 524	198	10 761	7 821	7 957
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	6	46 361	2 691	633	83	4 680	5 106	5 177
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	13	D	D	D	c	D	D	D
42174	Refrigeration equipment & supplies whsle . . . . .	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	46	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	7	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	7	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	18	68 316	9 296	2 127	245	15 641	10 659	13 999
42184	Industrial supplies whsle . . . . .	8	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	9	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	2	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>FARGO, ND—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
422	Wholesale trade, nondurable goods . . . .	55	1 109 009	50 523	11 766	1 522	102 450	83 769	89 449
4221	Paper & paper product whsle . . . . .	7	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle . . . . .	2	D	D	D	c	D	D	D
4224	Grocery & related products whsle . . . .	8	565 372	24 841	6 284	795	53 344	42 095	43 180
42241	General-line grocery whsle . . . . .	4	D	D	D	f	D	D	D
42249	Other grocery & related products whsle . . . . .	4	D	D	D	e	D	D	D
4225	Farm-product raw material whsle . . . .	7	155 855	3 862	541	47	9 233	6 053	6 975
42251	Grain & field bean whsle . . . . .	7	155 855	3 862	541	47	9 233	6 053	6 975
4226	Chemical & allied products whsle . . . .	9	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	6	91 450	994	201	27	1 921	328	356
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	4	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	10	D	D	D	c	D	D	D
42291	Farm supplies whsle . . . . .	3	D	D	D	c	D	D	D
<b>Manufacturers' sales branches and sales offices . .</b>		<b>28</b>	<b>234 848</b>	<b>19 536</b>	<b>4 941</b>	<b>611</b>	<b>31 323</b>	<b>26 847</b>	<b>24 742</b>
421	Wholesale trade, durable goods . . . . .	17	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	6	50 653	7 346	1 915	172	9 424	8 036	6 405
422	Wholesale trade, nondurable goods . . . .	11	D	D	D	e	D	D	D
4224	Grocery & related products whsle . . . .	6	D	D	D	e	D	D	D
<b>Agents, brokers, and commission merchants . . . .</b>		<b>12</b>	<b>128 727</b>	<b>2 646</b>	<b>523</b>	<b>89</b>	<b>4 851</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods . . . . .	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . .	6	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . .	4	D	D	D	b	D	D	D
42249	Other grocery & related products whsle . . . . .	1	D	D	D	a	D	D	D
<b>GRAFTON, ND</b>									
<b>Wholesale trade . . . . .</b>		<b>11</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	3	4 490	733	161	30	1 098	1 540	1 452
422	Wholesale trade, nondurable goods . . . .	8	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . .	3	20 659	502	145	17	1 177	7 647	8 568
<b>Merchant wholesalers . . . . .</b>		<b>10</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	3	4 490	733	161	30	1 098	1 540	1 452
422	Wholesale trade, nondurable goods . . . .	7	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . .	3	20 659	502	145	17	1 177	7 647	8 568
<b>Manufacturers' sales branches and sales offices . .</b>		<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

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<b>GRAND FORKS, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>97</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>g</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	54	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	9	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	17	117 129	9 671	1 900	320	16 302	27 198	31 100
42182	Farm & garden machinery & equipment whsle .....	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	7	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	43	235 208	16 890	4 146	632	38 857	20 560	23 418
4221	Paper & paper product whsle .....	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	12	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle .....	6	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	4	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	4	14 176	809	160	30	1 807	877	903
42271	Petroleum bulk stations & terminals ..	4	14 176	809	160	30	1 807	877	903
4229	Miscellaneous nondurable goods whsle .....	10	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	6	28 062	1 343	418	38	9 955	9 982	14 252
	<b>Merchant wholesalers .....</b>	<b>89</b>	<b>380 222</b>	<b>31 848</b>	<b>7 132</b>	<b>1 176</b>	<b>66 032</b>	<b>55 606</b>	<b>63 167</b>
421	Wholesale trade, durable goods .....	49	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	8	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	15	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle .....	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	6	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	40	D	D	D	f	D	D	D
4221	Paper & paper product whsle .....	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	10	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle .....	5	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	4	14 176	809	160	30	1 807	877	903
4229	Miscellaneous nondurable goods whsle .....	10	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	6	28 062	1 343	418	38	9 955	9 982	14 252
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>HAZEN, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	6	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>4</b>	<b>10 643</b>	<b>514</b>	<b>126</b>	<b>24</b>	<b>1 029</b>	<b>365</b>	<b>494</b>
422	Wholesale trade, nondurable goods .....	4	10 643	514	126	24	1 029	365	494
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

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<b>JAMESTOWN, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	12	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle .....	6	D	D	D	b	D	D	D
	Farm & garden machinery & equipment whsle .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	9	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products								
42271	whsle .....	1	D	D	D	b	D	D	D
	Petroleum bulk stations & terminals ..	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>18</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	11	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle .....	5	D	D	D	b	D	D	D
	Farm & garden machinery & equipment whsle .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products								
42271	whsle .....	1	D	D	D	b	D	D	D
	Petroleum bulk stations & terminals ..	1	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>MANDAN, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>32</b>	<b>151 333</b>	<b>7 123</b>	<b>1 578</b>	<b>305</b>	<b>14 655</b>	<b>17 566</b>	<b>18 061</b>
421	Wholesale trade, durable goods .....	25	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle .....	15	D	D	D	c	D	D	D
	Farm & garden machinery & equipment whsle .....	5	16 270	1 513	330	56	2 814	9 205	9 418
42184	Industrial supplies whsle .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	7	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	3	D	D	D	b	D	D	D
42252	Livestock whsle .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>28</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	22	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle .....	12	D	D	D	c	D	D	D
	Farm & garden machinery & equipment whsle .....	5	16 270	1 513	330	56	2 814	9 205	9 418
422	Wholesale trade, nondurable goods .....	6	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	2	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	1	D	D	D	b	D	D	D

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<b>MINOT, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>62</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>f</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	41	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	18	79 803	7 087	1 444	236	16 525	20 735	21 394
42182	Farm & garden machinery & equipment whsle .....	9	49 464	3 697	755	139	11 218	9 106	10 995
42183	Industrial machinery & equipment whsle .....	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	21	D	D	D	f	D	D	D
4222	Drugs, & druggists' sundries whsle ...	1	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle ..	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	5	102 894	5 691	1 491	231	12 676	10 407	9 924
42241	General-line grocery whsle .....	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle .....	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	4	126 938	1 051	322	77	3 643	402	1 059
42252	Livestock whsle .....	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	3	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle ...	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>56</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>f</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	39	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	18	79 803	7 087	1 444	236	16 525	20 735	21 394
42182	Farm & garden machinery & equipment whsle .....	9	49 464	3 697	755	139	11 218	9 106	10 995
42183	Industrial machinery & equipment whsle .....	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	17	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle ...	1	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle ..	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	3	D	D	D	c	D	D	D
42241	General-line grocery whsle .....	2	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	2	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	1	D	D	D	b	D	D	D
<b>RUGBY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>5</b>	<b>42 529</b>	<b>2 329</b>	<b>544</b>	<b>83</b>	<b>6 472</b>	<b>8 493</b>	<b>7 246</b>
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle .....	2	D	D	D	b	D	D	D

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<b>RUGBY, ND—Con.</b>									
	<b>Manufacturers' sales branches and sales offices . . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>VALLEY CITY, ND</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>18</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	12	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle . . . . .	2	D	D	D	a	D	D	
42132	Brick, stone, & related construction materials whsle . . . . .	2	D	D	D	a	D	D	
4218	Machinery, equipment, & supplies whsle . . . . .	5	D	D	D	b	D	D	
42182	Farm & garden machinery & equipment whsle . . . . .	5	D	D	D	b	D	D	
422	Wholesale trade, nondurable goods . . . . .	6	D	D	D	b	D	D	
4225	Farm-product raw material whsle . . . . .	2	D	D	D	a	D	D	
	<b>Merchant wholesalers . . . . .</b>	<b>17</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	12	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	2	D	D	D	b	D	D	
4213	Lumber & other construction materials whsle . . . . .	2	D	D	D	a	D	D	
42132	Brick, stone, & related construction materials whsle . . . . .	2	D	D	D	a	D	D	
4218	Machinery, equipment, & supplies whsle . . . . .	5	D	D	D	b	D	D	
42182	Farm & garden machinery & equipment whsle . . . . .	5	D	D	D	b	D	D	
422	Wholesale trade, nondurable goods . . . . .	5	D	D	D	b	D	D	
4225	Farm-product raw material whsle . . . . .	2	D	D	D	a	D	D	
	<b>Manufacturers' sales branches and sales offices . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>WAHPETON, ND</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>13</b>	<b>42 260</b>	<b>2 651</b>	<b>656</b>	<b>135</b>	<b>5 229</b>	<b>6 909</b>	<b>7 079</b>
421	Wholesale trade, durable goods . . . . .	7	19 257	1 366	298	71	2 379	5 341	4 767
4218	Machinery, equipment, & supplies whsle . . . . .	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	6	23 003	1 285	358	64	2 850	1 568	2 312
4224	Grocery & related products whsle . . . . .	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>11</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	6	23 003	1 285	358	64	2 850	1 568	2 312
4224	Grocery & related products whsle . . . . .	2	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices . .</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

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<b>WEST FARGO, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>51</b>	<b>248 402</b>	<b>17 979</b>	<b>4 379</b>	<b>658</b>	<b>36 244</b>	<b>34 397</b>	<b>38 483</b>
421	Wholesale trade, durable goods .....	34	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	7	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle .....	3	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	18	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle .....	9	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	17	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	3	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>43</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>f</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	31	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	6	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	16	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle .....	7	12 942	2 002	398	60	5 129	1 360	2 136
42183	Industrial machinery & equipment whsle .....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	12	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	2	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	2	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	3	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	a	D	D	D
<b>WILLISTON, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>55</b>	<b>213 101</b>	<b>9 859</b>	<b>2 182</b>	<b>412</b>	<b>21 399</b>	<b>13 422</b>	<b>16 522</b>
421	Wholesale trade, durable goods .....	35	49 629	5 596	1 233	191	11 212	4 732	4 678
4213	Lumber & other construction materials whsle .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	27	39 202	4 298	939	139	9 184	3 779	3 830
42183	Industrial machinery & equipment whsle .....	22	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	20	163 472	4 263	949	221	10 187	8 690	11 844
4225	Farm-product raw material whsle .....	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	5	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	3	20 449	476	92	19	1 356	2 556	3 492



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	<b>WILLISTON, ND—Con.</b>								
	<b>Merchant wholesalers</b> .....	<b>41</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	24	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies								
42183	whsle .....	18	D	D	D	b	D	D	D
	Industrial machinery & equipment								
42183	whsle .....	14	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	17	D	D	D	c	D	D	D
4227	Petroleum & petroleum products								
4227	whsle .....	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods								
42291	whsle .....	4	15 369	492	89	29	1 381	1 254	2 136
42291	Farm supplies whsle .....	2	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices</b> ..	<b>11</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
4218	whsle .....	7	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants</b> .....	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	1	D	D	D	b	D	D	D
	<b>BALANCE OF ADAMS COUNTY, ND</b>								
<b>42</b>	<b>Wholesale trade</b> .....	<b>10</b>	<b>51 017</b>	<b>1 425</b>	<b>343</b>	<b>67</b>	<b>3 580</b>	<b>5 410</b>	<b>3 291</b>
421	Wholesale trade, durable goods .....	3	6 995	549	137	24	1 216	2 183	1 702
4218	Machinery, equipment, & supplies								
4218	whsle .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	7	44 022	876	206	43	2 364	3 227	1 589
4225	Farm-product raw material whsle .....	3	D	D	D	a	D	D	D
	<b>Merchant wholesalers</b> .....	<b>10</b>	<b>51 017</b>	<b>1 425</b>	<b>343</b>	<b>67</b>	<b>3 580</b>	<b>5 410</b>	<b>3 291</b>
421	Wholesale trade, durable goods .....	3	6 995	549	137	24	1 216	2 183	1 702
4218	Machinery, equipment, & supplies								
4218	whsle .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	7	44 022	876	206	43	2 364	3 227	1 589
4225	Farm-product raw material whsle .....	3	D	D	D	a	D	D	D
	<b>BALANCE OF BARNES COUNTY, ND</b>								
<b>42</b>	<b>Wholesale trade</b> .....	<b>17</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
4218	whsle .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	11	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	10	D	D	D	b	D	D	D
	<b>Merchant wholesalers</b> .....	<b>16</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
4218	whsle .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	10	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	9	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants</b> .....	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>BALANCE OF BENSON COUNTY, ND</b>								
<b>42</b>	<b>Wholesale trade</b> .....	<b>10</b>	<b>31 832</b>	<b>1 345</b>	<b>276</b>	<b>36</b>	<b>2 876</b>	<b>6 282</b>	<b>3 756</b>
422	Wholesale trade, nondurable goods .....	9	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	6	D	D	D	a	D	D	D
	<b>Merchant wholesalers</b> .....	<b>10</b>	<b>31 832</b>	<b>1 345</b>	<b>276</b>	<b>36</b>	<b>2 876</b>	<b>6 282</b>	<b>3 756</b>
422	Wholesale trade, nondurable goods .....	9	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	6	D	D	D	a	D	D	D
	<b>BALANCE OF BILLINGS COUNTY, ND</b>								
<b>42</b>	<b>Wholesale trade</b> .....	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Merchant wholesalers</b> .....	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

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<b>BALANCE OF BOTTINEAU COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>10</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	9	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	7	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>10</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	9	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	7	D	D	D	b	D	D	D
<b>BALANCE OF BOWMAN COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>5</b>	<b>56 101</b>	<b>2 237</b>	<b>506</b>	<b>97</b>	<b>5 322</b>	<b>4 094</b>	<b>3 737</b>
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>5</b>	<b>56 101</b>	<b>2 237</b>	<b>506</b>	<b>97</b>	<b>5 322</b>	<b>4 094</b>	<b>3 737</b>
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	2	D	D	D	b	D	D	D
<b>BALANCE OF BURKE COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>7</b>	<b>33 449</b>	<b>702</b>	<b>210</b>	<b>41</b>	<b>2 261</b>	<b>6 105</b>	<b>5 159</b>
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	2	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>BALANCE OF BURLEIGH COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>9</b>	<b>28 599</b>	<b>1 485</b>	<b>363</b>	<b>102</b>	<b>2 874</b>	<b>1 724</b>	<b>1 783</b>
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	7	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	3	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>BALANCE OF CASS COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>69</b>	<b>338 347</b>	<b>16 065</b>	<b>3 517</b>	<b>684</b>	<b>33 920</b>	<b>60 538</b>	<b>68 078</b>
421	Wholesale trade, durable goods .....	25	71 034	6 592	1 390	269	11 168	21 711	23 141
4218	Machinery, equipment, & supplies whsle .....	14	59 511	4 933	1 074	178	7 693	20 940	21 964
42182	Farm & garden machinery & equipment whsle .....	13	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	44	267 313	9 473	2 127	415	22 752	38 827	44 937
4225	Farm-product raw material whsle .....	30	D	D	D	e	D	D	D
42251	Grain & field bean whsle .....	27	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle .....	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	4	16 074	942	256	38	2 553	845	715
4229	Miscellaneous nondurable goods whsle .....	3	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	3	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>64</b>	<b>277 441</b>	<b>14 817</b>	<b>3 254</b>	<b>625</b>	<b>31 493</b>	<b>52 323</b>	<b>59 609</b>
421	Wholesale trade, durable goods .....	23	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle .....	13	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle .....	13	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	41	D	D	D	e	D	D	D
4225	Farm-product raw material whsle .....	29	D	D	D	e	D	D	D
42251	Grain & field bean whsle .....	27	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle .....	5	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	1	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	1	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
<b>BALANCE OF CAVALIER COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>20</b>	<b>93 620</b>	<b>3 214</b>	<b>652</b>	<b>113</b>	<b>7 601</b>	<b>9 631</b>	<b>10 431</b>
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	5	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	5	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	15	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	11	D	D	D	b	D	D	D
42251	Grain & field bean whsle .....	10	75 244	1 731	440	69	4 736	6 619	6 133
422510	Grain & field bean whsle .....	10	75 244	1 731	440	69	4 736	6 619	6 133
	<b>Merchant wholesalers .....</b>	<b>19</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	5	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	5	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	14	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	11	D	D	D	b	D	D	D
42251	Grain & field bean whsle .....	10	75 244	1 731	440	69	4 736	6 619	6 133
422510	Grain & field bean whsle .....	10	75 244	1 731	440	69	4 736	6 619	6 133
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

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<b>BALANCE OF DICKEY COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>22</b>	<b>93 151</b>	<b>3 504</b>	<b>945</b>	<b>153</b>	<b>10 789</b>	<b>7 290</b>	<b>7 592</b>
421	Wholesale trade, durable goods .....	5	8 329	965	222	35	1 877	2 606	3 113
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	17	84 822	2 539	723	118	8 912	4 684	4 479
4225	Farm-product raw material whsle .....	10	70 847	1 495	484	71	5 854	3 921	3 722
42251	Grain & field bean whsle .....	10	70 847	1 495	484	71	5 854	3 921	3 722
422510	Grain & field bean whsle .....	10	70 847	1 495	484	71	5 854	3 921	3 722
	<b>Merchant wholesalers .....</b>	<b>20</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	5	8 329	965	222	35	1 877	2 606	3 113
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	15	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	10	70 847	1 495	484	71	5 854	3 921	3 722
42251	Grain & field bean whsle .....	10	70 847	1 495	484	71	5 854	3 921	3 722
422510	Grain & field bean whsle .....	10	70 847	1 495	484	71	5 854	3 921	3 722
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>BALANCE OF DIVIDE COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>8</b>	<b>59 761</b>	<b>1 201</b>	<b>284</b>	<b>45</b>	<b>2 670</b>	<b>5 852</b>	<b>6 812</b>
422	Wholesale trade, nondurable goods .....	8	59 761	1 201	284	45	2 670	5 852	6 812
4225	Farm-product raw material whsle .....	4	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>8</b>	<b>59 761</b>	<b>1 201</b>	<b>284</b>	<b>45</b>	<b>2 670</b>	<b>5 852</b>	<b>6 812</b>
422	Wholesale trade, nondurable goods .....	8	59 761	1 201	284	45	2 670	5 852	6 812
4225	Farm-product raw material whsle .....	4	D	D	D	b	D	D	D
<b>BALANCE OF DUNN COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>9</b>	<b>9 473</b>	<b>784</b>	<b>228</b>	<b>35</b>	<b>1 405</b>	<b>2 104</b>	<b>2 301</b>
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>BALANCE OF EDDY COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>7</b>	<b>23 126</b>	<b>915</b>	<b>227</b>	<b>42</b>	<b>2 381</b>	<b>3 493</b>	<b>3 537</b>
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>7</b>	<b>23 126</b>	<b>915</b>	<b>227</b>	<b>42</b>	<b>2 381</b>	<b>3 493</b>	<b>3 537</b>
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
<b>BALANCE OF EMMONS COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>9</b>	<b>34 329</b>	<b>830</b>	<b>208</b>	<b>64</b>	<b>2 268</b>	<b>2 957</b>	<b>2 786</b>
422	Wholesale trade, nondurable goods .....	6	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	5	31 445	467	120	44	1 223	2 038	2 008
	<b>Merchant wholesalers .....</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	5	D	D	D	a	D	D	D
4225	Farm-product raw material whsle .....	4	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	1	D	D	D	b	D	D	D

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<b>BALANCE OF FOSTER COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>17</b>	<b>68 042</b>	<b>2 657</b>	<b>614</b>	<b>109</b>	<b>6 095</b>	<b>5 447</b>	<b>5 415</b>
421	Wholesale trade, durable goods .....	5	13 249	1 242	272	49	2 186	3 541	3 674
4218	Machinery, equipment, & supplies whsle .....	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	3	13 031	1 216	268	46	2 124	3 484	3 617
421820	Farm & garden machinery & equipment whsle .....	3	13 031	1 216	268	46	2 124	3 484	3 617
4218201	Farm machinery & equipment— farm dealers .....	3	13 031	1 216	268	46	2 124	3 484	3 617
422	Wholesale trade, nondurable goods .....	12	54 793	1 415	342	60	3 909	1 906	1 741
4225	Farm-product raw material whsle .....	5	38 328	933	245	34	2 495	1 110	462
	<b>Merchant wholesalers .....</b>	<b>16</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	5	13 249	1 242	272	49	2 186	3 541	3 674
4218	Machinery, equipment, & supplies whsle .....	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	3	13 031	1 216	268	46	2 124	3 484	3 617
421820	Farm & garden machinery & equipment whsle .....	3	13 031	1 216	268	46	2 124	3 484	3 617
4218201	Farm machinery & equipment— farm dealers .....	3	13 031	1 216	268	46	2 124	3 484	3 617
422	Wholesale trade, nondurable goods .....	11	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	5	38 328	933	245	34	2 495	1 110	462
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>BALANCE OF GOLDEN VALLEY COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>4</b>	<b>32 822</b>	<b>1 263</b>	<b>261</b>	<b>58</b>	<b>2 574</b>	<b>6 070</b>	<b>6 846</b>
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	2	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	a	D	D	D
4225	Farm-product raw material whsle .....	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>4</b>	<b>32 822</b>	<b>1 263</b>	<b>261</b>	<b>58</b>	<b>2 574</b>	<b>6 070</b>	<b>6 846</b>
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	2	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	a	D	D	D
4225	Farm-product raw material whsle .....	2	D	D	D	a	D	D	D
<b>BALANCE OF GRAND FORKS COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>33</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	13	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle .....	10	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	20	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	14	98 472	2 663	644	89	7 283	17 996	15 851
42251	Grain & field bean whsle .....	14	98 472	2 663	644	89	7 283	17 996	15 851
	<b>Merchant wholesalers .....</b>	<b>33</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	13	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle .....	10	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	20	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	14	98 472	2 663	644	89	7 283	17 996	15 851
42251	Grain & field bean whsle .....	14	98 472	2 663	644	89	7 283	17 996	15 851

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<b>BALANCE OF GRANT COUNTY, ND</b>									
42	<b>Wholesale trade</b> .....	<b>10</b>	<b>19 389</b>	<b>948</b>	<b>194</b>	<b>51</b>	<b>2 374</b>	<b>2 941</b>	<b>2 773</b>
421	Wholesale trade, durable goods .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
<b>Merchant wholesalers</b> .....									
421	Wholesale trade, durable goods .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	7	D	D	D	b	D	D	D
<b>Manufacturers' sales branches and sales offices</b> ..									
		1	D	D	D	a	D	D	D
<b>BALANCE OF GRIGGS COUNTY, ND</b>									
42	<b>Wholesale trade</b> .....	<b>15</b>	<b>36 741</b>	<b>2 124</b>	<b>453</b>	<b>83</b>	<b>4 415</b>	<b>10 182</b>	<b>10 432</b>
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle.....	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle.....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	9	D	D	D	b	D	D	D
<b>Merchant wholesalers</b> .....									
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle.....	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle.....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	9	D	D	D	b	D	D	D
<b>BALANCE OF HETTINGER COUNTY, ND</b>									
42	<b>Wholesale trade</b> .....	<b>9</b>	<b>27 344</b>	<b>1 178</b>	<b>238</b>	<b>54</b>	<b>2 465</b>	<b>3 504</b>	<b>4 041</b>
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	4	17 693	318	72	12	712	1 609	1 916
<b>Merchant wholesalers</b> .....									
422	Wholesale trade, nondurable goods .....	7	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	4	17 693	318	72	12	712	1 609	1 916
<b>Manufacturers' sales branches and sales offices</b> ..									
		1	D	D	D	a	D	D	D
<b>BALANCE OF KIDDER COUNTY, ND</b>									
42	<b>Wholesale trade</b> .....	<b>5</b>	<b>9 849</b>	<b>387</b>	<b>93</b>	<b>23</b>	<b>897</b>	<b>1 195</b>	<b>860</b>
422	Wholesale trade, nondurable goods .....	3	D	D	D	a	D	D	D
<b>Merchant wholesalers</b> .....									
422	Wholesale trade, nondurable goods .....	3	D	D	D	a	D	D	D

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<b>BALANCE OF LAMOURE COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>17</b>	<b>88 594</b>	<b>2 885</b>	<b>683</b>	<b>155</b>	<b>6 737</b>	<b>15 112</b>	<b>16 535</b>
421	Wholesale trade, durable goods .....	5	12 405	938	228	49	1 598	4 176	4 703
4218	Machinery, equipment, & supplies whsle .....	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle.....	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle.....	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	12	76 189	1 947	455	106	5 139	10 936	11 832
4225	Farm-product raw material whsle .....	8	68 408	1 345	313	53	3 842	9 921	11 050
42251	Grain & field bean whsle .....	8	68 408	1 345	313	53	3 842	9 921	11 050
422510	Grain & field bean whsle .....	8	68 408	1 345	313	53	3 842	9 921	11 050
	<b>Merchant wholesalers .....</b>	<b>16</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	5	12 405	938	228	49	1 598	4 176	4 703
4218	Machinery, equipment, & supplies whsle .....	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle.....	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle.....	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	11	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	7	D	D	D	b	D	D	D
42251	Grain & field bean whsle .....	7	D	D	D	b	D	D	D
422510	Grain & field bean whsle .....	7	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>BALANCE OF LOGAN COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>8</b>	<b>96 878</b>	<b>1 246</b>	<b>291</b>	<b>111</b>	<b>2 718</b>	<b>4 903</b>	<b>5 087</b>
421	Wholesale trade, durable goods .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	7	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	5	D	D	D	b	D	D	D
42252	Livestock whsle .....	2	D	D	D	b	D	D	D
422520	Livestock whsle .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	3	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	2	D	D	D	b	D	D	D
<b>BALANCE OF MCHENRY COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>19</b>	<b>64 744</b>	<b>2 317</b>	<b>530</b>	<b>92</b>	<b>5 096</b>	<b>10 655</b>	<b>9 314</b>
421	Wholesale trade, durable goods .....	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	16	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	7	33 114	527	113	21	1 283	3 646	3 459
4229	Miscellaneous nondurable goods whsle .....	3	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	2	D	D	D	b	D	D	D
422910	Farm supplies whsle .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>18</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	15	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	7	33 114	527	113	21	1 283	3 646	3 459
4229	Miscellaneous nondurable goods whsle .....	2	D	D	D	a	D	D	D
42291	Farm supplies whsle .....	1	D	D	D	a	D	D	D
422910	Farm supplies whsle .....	1	D	D	D	a	D	D	D

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<b>BALANCE OF MCHENRY COUNTY, ND—Con.</b>									
	<b>Manufacturers' sales branches and sales offices . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>BALANCE OF MCINTOSH COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>8</b>	<b>22 248</b>	<b>881</b>	<b>215</b>	<b>43</b>	<b>2 169</b>	<b>4 393</b>	<b>4 262</b>
421	Wholesale trade, durable goods . . . . .	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle . . . . .	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers . . . . .	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	4	D	D	D	a	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>8</b>	<b>22 248</b>	<b>881</b>	<b>215</b>	<b>43</b>	<b>2 169</b>	<b>4 393</b>	<b>4 262</b>
421	Wholesale trade, durable goods . . . . .	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle . . . . .	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers . . . . .	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	4	D	D	D	a	D	D	D
<b>BALANCE OF MCKENZIE COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>11</b>	<b>18 250</b>	<b>1 622</b>	<b>257</b>	<b>62</b>	<b>3 254</b>	<b>869</b>	<b>1 060</b>
421	Wholesale trade, durable goods . . . . .	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	1	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals . . . . .	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>10</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	1	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>BALANCE OF MCLEAN COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>22</b>	<b>114 266</b>	<b>3 249</b>	<b>751</b>	<b>124</b>	<b>7 682</b>	<b>16 594</b>	<b>18 226</b>
421	Wholesale trade, durable goods . . . . .	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	6	18 891	1 295	267	56	2 508	6 946	7 738
421820	Farm & garden machinery & equipment whsle . . . . .	6	18 891	1 295	267	56	2 508	6 946	7 738
4218201	Farm machinery & equipment—farm dealers . . . . .	6	18 891	1 295	267	56	2 508	6 946	7 738
422	Wholesale trade, nondurable goods . . . . .	12	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . . .	8	86 764	1 402	370	52	3 833	8 677	9 553
42251	Grain & field bean whsle . . . . .	8	86 764	1 402	370	52	3 833	8 677	9 553
422510	Grain & field bean whsle . . . . .	8	86 764	1 402	370	52	3 833	8 677	9 553



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<b>BALANCE OF MCLEAN COUNTY, ND—Con.</b>									
	<b>Merchant wholesalers . . . . .</b>	<b>22</b>	<b>114 266</b>	<b>3 249</b>	<b>751</b>	<b>124</b>	<b>7 682</b>	<b>16 594</b>	<b>18 226</b>
421	Wholesale trade, durable goods . . . . .	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
	whsle . . . . .	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	6	18 891	1 295	267	56	2 508	6 946	7 738
421820	Farm & garden machinery & equipment whsle . . . . .	6	18 891	1 295	267	56	2 508	6 946	7 738
4218201	Farm machinery & equipment—farm dealers . . . . .	6	18 891	1 295	267	56	2 508	6 946	7 738
422	Wholesale trade, nondurable goods . . . . .	12	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . . .	8	86 764	1 402	370	52	3 833	8 677	9 553
42251	Grain & field bean whsle . . . . .	8	86 764	1 402	370	52	3 833	8 677	9 553
422510	Grain & field bean whsle . . . . .	8	86 764	1 402	370	52	3 833	8 677	9 553
<b>BALANCE OF MERCER COUNTY, ND</b>									
42	<b>Wholesale trade . . . . .</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Merchant wholesalers . . . . .</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>BALANCE OF MORTON COUNTY, ND</b>									
42	<b>Wholesale trade . . . . .</b>	<b>17</b>	<b>42 080</b>	<b>2 034</b>	<b>433</b>	<b>104</b>	<b>4 588</b>	<b>5 063</b>	<b>5 106</b>
421	Wholesale trade, durable goods . . . . .	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	10	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . . .	5	26 927	799	176	29	1 658	2 944	2 878
	<b>Merchant wholesalers . . . . .</b>	<b>17</b>	<b>42 080</b>	<b>2 034</b>	<b>433</b>	<b>104</b>	<b>4 588</b>	<b>5 063</b>	<b>5 106</b>
421	Wholesale trade, durable goods . . . . .	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	10	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . . .	5	26 927	799	176	29	1 658	2 944	2 878
<b>BALANCE OF MOUNTRAIL COUNTY, ND</b>									
42	<b>Wholesale trade . . . . .</b>	<b>13</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
	whsle . . . . .	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle . . . . .	3	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers . . . . .	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	9	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . . .	6	D	D	D	b	D	D	D
42251	Grain & field bean whsle . . . . .	6	D	D	D	b	D	D	D
422510	Grain & field bean whsle . . . . .	6	D	D	D	b	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>12</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
	whsle . . . . .	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle . . . . .	3	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers . . . . .	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	8	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . . .	6	D	D	D	b	D	D	D
42251	Grain & field bean whsle . . . . .	6	D	D	D	b	D	D	D
422510	Grain & field bean whsle . . . . .	6	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices . . . . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

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<b>BALANCE OF NELSON COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>20</b>	<b>92 084</b>	<b>3 372</b>	<b>883</b>	<b>188</b>	<b>6 880</b>	<b>13 668</b>	<b>15 146</b>
421	Wholesale trade, durable goods .....	5	28 349	1 752	460	90	2 687	9 095	9 131
4218	Machinery, equipment, & supplies								
	whsle .....	5	28 349	1 752	460	90	2 687	9 095	9 131
42182	Farm & garden machinery & equipment whsle .....	5	28 349	1 752	460	90	2 687	9 095	9 131
421820	Farm & garden machinery & equipment whsle .....	5	28 349	1 752	460	90	2 687	9 095	9 131
4218201	Farm machinery & equipment—farm dealers .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	15	63 735	1 620	423	98	4 193	4 573	6 015
4225	Farm-product raw material whsle .....	11	56 878	1 221	333	73	3 368	4 016	5 448
42251	Grain & field bean whsle .....	11	56 878	1 221	333	73	3 368	4 016	5 448
422510	Grain & field bean whsle .....	11	56 878	1 221	333	73	3 368	4 016	5 448
	<b>Merchant wholesalers .....</b>	<b>20</b>	<b>92 084</b>	<b>3 372</b>	<b>883</b>	<b>188</b>	<b>6 880</b>	<b>13 668</b>	<b>15 146</b>
421	Wholesale trade, durable goods .....	5	28 349	1 752	460	90	2 687	9 095	9 131
4218	Machinery, equipment, & supplies								
	whsle .....	5	28 349	1 752	460	90	2 687	9 095	9 131
42182	Farm & garden machinery & equipment whsle .....	5	28 349	1 752	460	90	2 687	9 095	9 131
421820	Farm & garden machinery & equipment whsle .....	5	28 349	1 752	460	90	2 687	9 095	9 131
4218201	Farm machinery & equipment—farm dealers .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	15	63 735	1 620	423	98	4 193	4 573	6 015
4225	Farm-product raw material whsle .....	11	56 878	1 221	333	73	3 368	4 016	5 448
42251	Grain & field bean whsle .....	11	56 878	1 221	333	73	3 368	4 016	5 448
422510	Grain & field bean whsle .....	11	56 878	1 221	333	73	3 368	4 016	5 448
<b>BALANCE OF OLIVER COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Merchant wholesalers .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>BALANCE OF PEMBINA COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>28</b>	<b>113 682</b>	<b>4 368</b>	<b>1 035</b>	<b>211</b>	<b>11 837</b>	<b>16 748</b>	<b>18 374</b>
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
	whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	25	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	18	81 829	2 381	587	122	6 124	15 166	16 510
42251	Grain & field bean whsle .....	18	81 829	2 381	587	122	6 124	15 166	16 510
422510	Grain & field bean whsle .....	18	81 829	2 381	587	122	6 124	15 166	16 510
4227	Petroleum & petroleum products								
	whsle .....	4	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>28</b>	<b>113 682</b>	<b>4 368</b>	<b>1 035</b>	<b>211</b>	<b>11 837</b>	<b>16 748</b>	<b>18 374</b>
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
	whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	25	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	18	81 829	2 381	587	122	6 124	15 166	16 510
42251	Grain & field bean whsle .....	18	81 829	2 381	587	122	6 124	15 166	16 510
422510	Grain & field bean whsle .....	18	81 829	2 381	587	122	6 124	15 166	16 510
4227	Petroleum & petroleum products								
	whsle .....	4	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>BALANCE OF PIERCE COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	a	D	D	D
4225	Farm-product raw material whsle .....	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	1	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle .....	1	D	D	D	a	D	D	D
<b>BALANCE OF RAMSEY COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>18</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	14	55 836	2 785	625	112	6 549	6 006	5 871
4225	Farm-product raw material whsle .....	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	4	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>18</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	14	55 836	2 785	625	112	6 549	6 006	5 871
4225	Farm-product raw material whsle .....	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	4	D	D	D	b	D	D	D
<b>BALANCE OF RANSOM COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>9</b>	<b>130 197</b>	<b>4 596</b>	<b>1 208</b>	<b>154</b>	<b>9 239</b>	<b>25 223</b>	<b>23 425</b>
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	2	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	7	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	4	D	D	D	b	D	D	D
42251	Grain & field bean whsle .....	4	D	D	D	b	D	D	D
422510	Grain & field bean whsle .....	4	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>9</b>	<b>130 197</b>	<b>4 596</b>	<b>1 208</b>	<b>154</b>	<b>9 239</b>	<b>25 223</b>	<b>23 425</b>
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	2	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	7	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	4	D	D	D	b	D	D	D
42251	Grain & field bean whsle .....	4	D	D	D	b	D	D	D
422510	Grain & field bean whsle .....	4	D	D	D	b	D	D	D

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<b>BALANCE OF RENVILLE COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>15</b>	<b>57 798</b>	<b>1 355</b>	<b>331</b>	<b>56</b>	<b>2 854</b>	<b>11 987</b>	<b>11 962</b>
421	Wholesale trade, durable goods .....	5	9 011	692	161	25	1 214	2 659	2 607
4218	Machinery, equipment, & supplies whsle .....	5	9 011	692	161	25	1 214	2 659	2 607
422	Wholesale trade, nondurable goods .....	10	48 787	663	170	31	1 640	9 328	9 355
4225	Farm-product raw material whsle .....	7	46 493	514	137	17	1 284	9 217	9 257
<b>Merchant wholesalers .....</b>		<b>14</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	10	48 787	663	170	31	1 640	9 328	9 355
4225	Farm-product raw material whsle .....	7	46 493	514	137	17	1 284	9 217	9 257
<b>Manufacturers' sales branches and sales offices ..</b>		<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>BALANCE OF RICHLAND COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>41</b>	<b>166 010</b>	<b>6 027</b>	<b>1 351</b>	<b>344</b>	<b>14 245</b>	<b>23 909</b>	<b>26 508</b>
421	Wholesale trade, durable goods .....	14	21 921	1 754	342	85	3 065	6 589	7 687
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle.....	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	27	144 089	4 273	1 009	259	11 180	17 320	18 821
4225	Farm-product raw material whsle .....	15	D	D	D	b	D	D	D
42251	Grain & field bean whsle .....	15	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	6	D	D	D	c	D	D	D
42291	Farm supplies whsle .....	5	D	D	D	c	D	D	D
<b>Merchant wholesalers .....</b>		<b>40</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	13	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle.....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	27	144 089	4 273	1 009	259	11 180	17 320	18 821
4225	Farm-product raw material whsle .....	15	D	D	D	b	D	D	D
42251	Grain & field bean whsle .....	15	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	6	D	D	D	c	D	D	D
42291	Farm supplies whsle .....	5	D	D	D	c	D	D	D
<b>Agents, brokers, and commission merchants .....</b>		<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

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<b>BALANCE OF ROLETTE COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>10</b>	<b>79 385</b>	<b>1 494</b>	<b>321</b>	<b>71</b>	<b>3 924</b>	<b>6 220</b>	<b>7 096</b>
421	Wholesale trade, durable goods .....	6	34 737	754	171	42	1 687	3 513	3 857
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	1	D	D	D	a	D	D	D
4216	Electrical goods whsle .....	1	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle .....	1	D	D	D	a	D	D	D
421690	Other electronic parts & equipment whsle .....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	44 648	740	150	29	2 237	2 707	3 239
4225	Farm-product raw material whsle .....	3	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle .....	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	1	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	1	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	1	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) .....	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>10</b>	<b>79 385</b>	<b>1 494</b>	<b>321</b>	<b>71</b>	<b>3 924</b>	<b>6 220</b>	<b>7 096</b>
421	Wholesale trade, durable goods .....	6	34 737	754	171	42	1 687	3 513	3 857
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	1	D	D	D	a	D	D	D
4216	Electrical goods whsle .....	1	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle .....	1	D	D	D	a	D	D	D
421690	Other electronic parts & equipment whsle .....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	44 648	740	150	29	2 237	2 707	3 239
4225	Farm-product raw material whsle .....	3	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle .....	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	1	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	1	D	D	D	b	D	D	D
<b>BALANCE OF SARGENT COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>11</b>	<b>48 517</b>	<b>1 637</b>	<b>354</b>	<b>80</b>	<b>4 152</b>	<b>11 383</b>	<b>10 872</b>
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	7	37 225	946	211	40	2 991	8 755	7 866
	<b>Merchant wholesalers .....</b>	<b>11</b>	<b>48 517</b>	<b>1 637</b>	<b>354</b>	<b>80</b>	<b>4 152</b>	<b>11 383</b>	<b>10 872</b>
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	7	37 225	946	211	40	2 991	8 755	7 866
<b>BALANCE OF SHERIDAN COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>5</b>	<b>7 515</b>	<b>427</b>	<b>119</b>	<b>25</b>	<b>988</b>	<b>1 181</b>	<b>1 252</b>
	<b>Merchant wholesalers .....</b>	<b>5</b>	<b>7 515</b>	<b>427</b>	<b>119</b>	<b>25</b>	<b>988</b>	<b>1 181</b>	<b>1 252</b>
<b>BALANCE OF SIOUX COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Merchant wholesalers .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

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<b>BALANCE OF STARK COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>17</b>	<b>97 526</b>	<b>3 174</b>	<b>803</b>	<b>133</b>	<b>7 484</b>	<b>12 681</b>	<b>8 663</b>
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	12	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	3	D	D	D	b	D	D	D
42251	Grain & field bean whsle .....	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle .....	3	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle .....	3	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>13</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	9	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	3	D	D	D	b	D	D	D
42251	Grain & field bean whsle .....	2	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>BALANCE OF STEELE COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>7</b>	<b>47 148</b>	<b>1 379</b>	<b>393</b>	<b>42</b>	<b>3 212</b>	<b>4 786</b>	<b>7 267</b>
422	Wholesale trade, nondurable goods .....	6	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	4	43 286	985	291	25	2 352	4 322	6 815
	<b>Merchant wholesalers .....</b>	<b>7</b>	<b>47 148</b>	<b>1 379</b>	<b>393</b>	<b>42</b>	<b>3 212</b>	<b>4 786</b>	<b>7 267</b>
422	Wholesale trade, nondurable goods .....	6	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	4	43 286	985	291	25	2 352	4 322	6 815
<b>BALANCE OF STUTSMAN COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>16</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	14	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	12	D	D	D	b	D	D	D
42251	Grain & field bean whsle .....	12	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>15</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	13	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	12	D	D	D	b	D	D	D
42251	Grain & field bean whsle .....	12	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	1	D	D	D	a	D	D	D
<b>BALANCE OF TOWNER COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>11</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	10	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	6	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>9</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	6	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>BALANCE OF TRAILL COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>30</b>	<b>183 965</b>	<b>6 604</b>	<b>1 391</b>	<b>293</b>	<b>15 361</b>	<b>36 366</b>	<b>42 164</b>
421	Wholesale trade, durable goods .....	8	25 049	1 785	389	64	3 375	8 125	11 494
4218	Machinery, equipment, & supplies								
	whsle .....	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	7	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	7	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	22	158 916	4 819	1 002	229	11 986	28 241	30 670
4225	Farm-product raw material whsle .....	14	124 624	2 934	659	122	8 316	22 071	22 109
42251	Grain & field bean whsle .....	14	124 624	2 934	659	122	8 316	22 071	22 109
422510	Grain & field bean whsle .....	14	124 624	2 934	659	122	8 316	22 071	22 109
4229	Miscellaneous nondurable goods								
	whsle .....	4	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	4	D	D	D	b	D	D	D
422910	Farm supplies whsle .....	4	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>29</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	8	25 049	1 785	389	64	3 375	8 125	11 494
4218	Machinery, equipment, & supplies								
	whsle .....	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	7	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	7	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	21	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	14	124 624	2 934	659	122	8 316	22 071	22 109
42251	Grain & field bean whsle .....	14	124 624	2 934	659	122	8 316	22 071	22 109
422510	Grain & field bean whsle .....	14	124 624	2 934	659	122	8 316	22 071	22 109
4229	Miscellaneous nondurable goods								
	whsle .....	4	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	4	D	D	D	b	D	D	D
422910	Farm supplies whsle .....	4	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>BALANCE OF WALSH COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>31</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	11	41 055	3 490	805	132	6 211	14 015	16 071
4218	Machinery, equipment, & supplies								
	whsle .....	8	40 665	3 451	802	131	6 125	14 000	15 958
42182	Farm & garden machinery & equipment whsle .....	8	40 665	3 451	802	131	6 125	14 000	15 958
422	Wholesale trade, nondurable goods .....	20	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	13	D	D	D	b	D	D	D
42251	Grain & field bean whsle .....	12	57 404	1 939	378	76	5 745	10 190	15 797
	<b>Merchant wholesalers .....</b>	<b>30</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	11	41 055	3 490	805	132	6 211	14 015	16 071
4218	Machinery, equipment, & supplies								
	whsle .....	8	40 665	3 451	802	131	6 125	14 000	15 958
42182	Farm & garden machinery & equipment whsle .....	8	40 665	3 451	802	131	6 125	14 000	15 958
422	Wholesale trade, nondurable goods .....	19	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	13	D	D	D	b	D	D	D
42251	Grain & field bean whsle .....	12	57 404	1 939	378	76	5 745	10 190	15 797
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>BALANCE OF WARD COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>33</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	19	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	11	31 953	2 349	515	82	5 355	5 798	7 013
42182	Farm & garden machinery & equipment whsle.....	8	29 978	2 092	451	69	4 787	5 197	6 389
422	Wholesale trade, nondurable goods .....	14	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	8	D	D	D	b	D	D	D
42251	Grain & field bean whsle .....	8	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	2	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	1	D	D	D	a	D	D	D
<b>Merchant wholesalers .....</b>									
<b>421</b>	<b>Wholesale trade, durable goods .....</b>	<b>17</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
4213	Lumber & other construction materials whsle .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	11	31 953	2 349	515	82	5 355	5 798	7 013
42182	Farm & garden machinery & equipment whsle .....	8	29 978	2 092	451	69	4 787	5 197	6 389
422	Wholesale trade, nondurable goods .....	14	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	8	D	D	D	b	D	D	D
42251	Grain & field bean whsle .....	8	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	2	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	1	D	D	D	a	D	D	D
<b>Agents, brokers, and commission merchants .....</b>									
<b>422</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>BALANCE OF WELLS COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>18</b>	<b>91 193</b>	<b>3 721</b>	<b>804</b>	<b>148</b>	<b>8 971</b>	<b>18 607</b>	<b>16 238</b>
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle.....	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	3	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	14	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	12	69 949	2 254	433	75	5 344	10 465	8 531
42251	Grain & field bean whsle .....	12	69 949	2 254	433	75	5 344	10 465	8 531
422510	Grain & field bean whsle .....	12	69 949	2 254	433	75	5 344	10 465	8 531
<b>Merchant wholesalers .....</b>									
<b>421</b>	<b>Wholesale trade, durable goods .....</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle.....	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	3	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	14	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	12	69 949	2 254	433	75	5 344	10 465	8 531
42251	Grain & field bean whsle .....	12	69 949	2 254	433	75	5 344	10 465	8 531
422510	Grain & field bean whsle .....	12	69 949	2 254	433	75	5 344	10 465	8 531



**Table 7. Summary Statistics for Places: 1997—Con.**

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>BALANCE OF WILLIAMS COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>34</b>	<b>117 905</b>	<b>7 525</b>	<b>1 596</b>	<b>281</b>	<b>15 052</b>	<b>25 486</b>	<b>27 102</b>
421	Wholesale trade, durable goods .....	19	51 686	5 263	1 112	193	9 543	15 889	15 661
4218	Machinery, equipment, & supplies								
42182	whsle .....	13	47 578	4 372	911	141	7 616	15 096	14 817
	Farm & garden machinery & equipment whsle .....	5	24 668	2 041	359	68	3 522	5 048	6 499
42183	Industrial machinery & equipment whsle .....	8	22 910	2 331	552	73	4 094	10 048	8 318
422	Wholesale trade, nondurable goods .....	15	66 219	2 262	484	88	5 509	9 597	11 441
4225	Farm-product raw material whsle .....	8	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	6	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>32</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	17	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle .....	11	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle .....	5	24 668	2 041	359	68	3 522	5 048	6 499
42183	Industrial machinery & equipment whsle .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	15	66 219	2 262	484	88	5 509	9 597	11 441
4225	Farm-product raw material whsle .....	8	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	6	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>BEULAH, ND</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>8.7</b>	<b>—</b>	<b>8.7</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
	<b>BISMARCK, ND</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>1.7</b>	<b>1.6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	D	D	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle .....	D	D	—	—	—	—	—	—
42112	Motor vehicle supplies & new parts whsle .....	—	17.3	D	D	—	—	—	—
4212	Furniture & home furnishings whsle .....	D	D	D	D	—	—	—	—
42121	Furniture whsle .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle .....	—	17.1	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	.1	3.3	.1	3.6	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle .....	—	.8	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle .....	.8	13.8	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	D	D	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
42241	General-line grocery whsle .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle .....	11.5	—	11.5	—	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42291	Farm supplies whsle .....	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—
	<b>BOTTINEAU, ND</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
	<b>DEVILS LAKE, ND</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42291	Farm supplies whsle .....	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—
	<b>DICKINSON, ND</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>11.7</b>	<b>.6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	D	D
4225	Farm-product raw material whsle .....	6.5	—	D	D	—	—	D	D
42252	Livestock whsle .....	D	D	—	—	—	—	D	D

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>FARGO, ND</b>									
42	Wholesale trade .....	2.3	1.2	2.8	1.1	—	2.6	—	—
421	Wholesale trade, durable goods .....	5.9	1.7	6.7	2.0	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	21.0	3.6	D	D	—	—	—	—
42111	Automobile & other motor vehicle whse .....	21.6	5.9	21.6	5.9	—	—	—	—
42112	Motor vehicle supplies & new parts whse .....	17.4	—	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whse .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whse .....	.9	—	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whse .....	1.3	—	1.3	—	—	—	—	—
42133	Roofing, siding, & insulation material whse .....	D	D	D	D	—	—	—	—
42139	Other construction materials whse .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whse .....	10.1	1.8	D	D	—	—	—	—
42142	Office equipment whse .....	5.6	—	—	—	—	—	—	—
42143	Computer & computer peripheral equipment & software whse .....	—	—	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whse .....	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whse .....	D	D	D	D	—	—	—	—
42151	Metal service centers & offices .....	D	D	D	D	—	—	—	—
4216	Electrical goods whse .....	.3	.6	.3	.7	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whse .....	.3	—	.3	—	—	—	—	—
42162	Electrical appliance, television & radio set whse .....	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whse .....	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whse .....	D	D	D	D	—	—	—	—
42174	Refrigeration equipment & supplies whse .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	1.9	3.3	D	D	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whse .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse .....	4.2	2.2	D	D	—	—	—	—
42183	Industrial machinery & equipment whse .....	.1	2.2	.1	2.2	—	—	—	—
42184	Industrial supplies whse .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.3	.8	.4	.5	D	D	D	D
4221	Paper & paper product whse .....	1.7	—	D	D	—	—	—	—
42213	Industrial & personal service paper whse .....	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whse .....	D	D	—	—	—	—	—	—
42221	Drugs, & druggists' sundries whse .....	D	D	—	—	—	—	—	—
4224	Grocery & related products whse .....	—	—	—	.1	D	D	D	D
42241	General-line grocery whse .....	—	—	D	D	—	—	—	—
42245	Confectionery whse .....	D	D	—	—	—	—	—	—
42249	Other grocery & related products whse .....	D	D	D	D	—	—	D	D
4225	Farm-product raw material whse .....	—	—	—	—	—	—	—	—
42251	Grain & field bean whse .....	—	—	—	—	—	—	—	—
4226	Chemical & allied products whse .....	—	34.6	D	D	—	—	—	—
4227	Petroleum & petroleum products whse .....	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whse ..	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	1.7	—	D	D	—	—	—	—
42291	Farm supplies whse .....	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whse .....	D	D	—	—	—	—	—	—
<b>GRAFTON, ND</b>									
42	Wholesale trade .....	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods .....	—	—	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	—	—	—	—	—	—	—	—

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>GRAND FORKS, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>1.9</b>	<b>1.4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	—	.3	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.6	1.6	D	D	D	D	—	—
4221	Paper & paper product whsle .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	—	—	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42291	Farm supplies whsle .....	—	8.8	—	8.8	—	—	—	—
<b>HAZEN, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>8.7</b>	<b>—</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>
422	Wholesale trade, nondurable goods .....	D	D	8.7	—	—	—	—	—
<b>JAMESTOWN, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
<b>MANDAN, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>3.2</b>	<b>1.9</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	—	—	—	—	—	—	—	—
42184	Industrial supplies whsle .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	D	D
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	D	D
42252	Livestock whsle .....	D	D	—	—	—	—	—	—

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MINOT, ND</b>									
42	Wholesale trade .....	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle .....	43.9	10.6	43.9	10.6	-	-	-	-
42182	Farm & garden machinery & equipment whsle ..	70.8	9.9	70.8	9.9	-	-	-	-
42183	Industrial machinery & equipment whsle .....	D	D	D	D	-	-	-	-
4219	Miscellaneous durable goods whsle .....	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	D	D	D	D	-	-	D	D
4222	Drugs, & druggists' sundries whsle .....	D	D	D	D	-	-	-	-
42221	Drugs, & druggists' sundries whsle .....	D	D	D	D	-	-	-	-
4224	Grocery & related products whsle .....	-	-	D	D	-	-	-	-
42241	General-line grocery whsle .....	D	D	D	D	-	-	-	-
42249	Other grocery & related products whsle .....	D	D	-	-	-	-	-	-
4225	Farm-product raw material whsle .....	.1	-	D	D	-	-	D	D
42252	Livestock whsle .....	D	D	-	-	-	-	-	-
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	-	-	-	-
42294	Tobacco & tobacco product whsle .....	D	D	-	-	-	-	-	-
<b>RUGBY, ND</b>									
42	Wholesale trade .....	D	D	-	-	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle .....	D	D	D	D	-	-	-	-
4227	Petroleum & petroleum products whsle .....	D	D	D	D	-	-	-	-
42271	Petroleum bulk stations & terminals .....	D	D	-	-	-	-	-	-
<b>VALLEY CITY, ND</b>									
42	Wholesale trade .....	D	D	D	D	D	D	-	-
421	Wholesale trade, durable goods .....	D	D	D	D	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	-	-	-	-
4213	Lumber & other construction materials whsle .....	D	D	D	D	-	-	-	-
42132	Brick, stone, & related construction materials whsle .....	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle .....	D	D	D	D	-	-	-	-
<b>WAHPETON, ND</b>									
42	Wholesale trade .....	-	7.5	D	D	D	D	-	-
421	Wholesale trade, durable goods .....	-	-	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	-	13.7	-	13.7	-	-	-	-
4224	Grocery & related products whsle .....	D	D	D	D	-	-	-	-
<b>WEST FARGO, ND</b>									
42	Wholesale trade .....	.4	3.2	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	-	-	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	-	-	D	D
42111	Automobile & other motor vehicle whsle .....	D	D	-	-	-	-	D	D
42112	Motor vehicle supplies & new parts whsle .....	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle ..	D	D	1.0	20.1	-	-	-	-
42183	Industrial machinery & equipment whsle .....	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	D	D	D	D	D	D	D	D
4224	Grocery & related products whsle .....	D	D	-	-	-	-	D	D
4225	Farm-product raw material whsle .....	D	D	D	D	-	-	-	-
4227	Petroleum & petroleum products whsle .....	D	D	D	D	-	-	-	-
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	-	-	-	-
42291	Farm supplies whsle .....	D	D	D	D	-	-	-	-

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<b>WILLISTON, ND</b>									
42	Wholesale trade .....	1.0	.5	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	3.6	2.2	D	D	D	D	—	—
4213	Lumber & other construction materials whsle .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	4.1	2.7	D	D	D	D	—	—
42183	Industrial machinery & equipment whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.2	—	D	D	—	—	D	D
4225	Farm-product raw material whsle .....	D	D	—	—	—	—	D	D
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	1.9	—	—	—	—	—
42291	Farm supplies whsle .....	—	—	D	D	—	—	—	—
<b>BALANCE OF ADAMS COUNTY, ND</b>									
42	Wholesale trade .....	—	.7	—	.7	—	—	—	—
421	Wholesale trade, durable goods .....	—	—	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	—	.8	—	.8	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
<b>BALANCE OF BARNES COUNTY, ND</b>									
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
<b>BALANCE OF BENSON COUNTY, ND</b>									
42	Wholesale trade .....	—	—	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
<b>BALANCE OF BILLINGS COUNTY, ND</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
<b>BALANCE OF BOTTINEAU COUNTY, ND</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
<b>BALANCE OF BOWMAN COUNTY, ND</b>									
42	Wholesale trade .....	30.8	—	30.8	—	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
<b>BALANCE OF BURKE COUNTY, ND</b>									
42	Wholesale trade .....	2.6	—	D	D	D	D	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
<b>BALANCE OF BURLEIGH COUNTY, ND</b>									
42	Wholesale trade .....	.3	—	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	—	—	—	—	D	D
4225	Farm-product raw material whsle .....	D	D	—	—	—	—	—	—

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<b>BALANCE OF CASS COUNTY, ND</b>									
42	Wholesale trade .....	.3	.2	.4	.3	D	D	D	D
421	Wholesale trade, durable goods .....	.1	.1	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	.1	—	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.4	.3	D	D	D	D	D	D
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	—	—	D	D	—	—
42291	Farm supplies whsle .....	D	D	—	—	D	D	—	—
<b>BALANCE OF CAVALIER COUNTY, ND</b>									
42	Wholesale trade .....	.2	—	D	D	D	D	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle .....	—	—	—	—	—	—	—	—
422510	Grain & field bean whsle .....	—	—	—	—	—	—	—	—
<b>BALANCE OF DICKEY COUNTY, ND</b>									
42	Wholesale trade .....	8.6	.7	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	27.5	—	27.5	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	6.7	.8	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	8.0	1.0	8.0	1.0	—	—	—	—
42251	Grain & field bean whsle .....	8.0	1.0	8.0	1.0	—	—	—	—
422510	Grain & field bean whsle .....	8.0	1.0	8.0	1.0	—	—	—	—
<b>BALANCE OF DIVIDE COUNTY, ND</b>									
42	Wholesale trade .....	—	1.0	—	1.0	—	—	—	—
422	Wholesale trade, nondurable goods .....	—	1.0	—	1.0	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
<b>BALANCE OF DUNN COUNTY, ND</b>									
42	Wholesale trade .....	—	4.4	D	D	D	D	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
<b>BALANCE OF EDDY COUNTY, ND</b>									
42	Wholesale trade .....	—	—	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
<b>BALANCE OF EMMONS COUNTY, ND</b>									
42	Wholesale trade .....	—	2.4	D	D	—	—	D	D
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	D	D
4225	Farm-product raw material whsle .....	—	—	D	D	—	—	—	—
<b>BALANCE OF FOSTER COUNTY, ND</b>									
42	Wholesale trade .....	—	.7	D	D	D	D	—	—
421	Wholesale trade, durable goods .....	—	—	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	—	—	—	—	—	—	—	—
421820	Farm & garden machinery & equipment whsle ..	—	—	—	—	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	—	—	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	—	.9	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	—	—	—	—	—	—	—	—

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>BALANCE OF GOLDEN VALLEY COUNTY, ND</b>								
<b>42</b>	<b>Wholesale trade .....</b>	—	—	—	—	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
	<b>BALANCE OF GRAND FORKS COUNTY, ND</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	11.0	2.7	11.0	2.7	—	—	—	—
42251	Grain & field bean whsle .....	11.0	2.7	11.0	2.7	—	—	—	—
	<b>BALANCE OF GRANT COUNTY, ND</b>								
<b>42</b>	<b>Wholesale trade .....</b>	—	—	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
	<b>BALANCE OF GRIGGS COUNTY, ND</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>1.4</b>	—	<b>1.4</b>	—	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
	<b>BALANCE OF HETTINGER COUNTY, ND</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>14.5</b>	—	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	8.6	—	8.6	—	—	—	—	—
	<b>BALANCE OF KIDDER COUNTY, ND</b>								
<b>42</b>	<b>Wholesale trade .....</b>	—	—	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
	<b>BALANCE OF LAMOURE COUNTY, ND</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>9.8</b>	<b>.8</b>	<b>D</b>	<b>D</b>	—	—	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	53.7	—	53.7	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	2.7	.9	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	—	1.1	D	D	—	—	—	—
42251	Grain & field bean whsle .....	—	1.1	D	D	—	—	—	—
422510	Grain & field bean whsle .....	—	1.1	D	D	—	—	—	—

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF LOGAN COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>4.2</b>	<b>4.0</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	D	D
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	D	D
42252	Livestock whsle .....	D	D	—	—	—	—	—	—
422520	Livestock whsle .....	D	D	—	—	—	—	—	—
<b>BALANCE OF MCHENRY COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>.5</b>	<b>13.9</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	—	27.3	—	27.3	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42291	Farm supplies whsle .....	D	D	D	D	—	—	—	—
422910	Farm supplies whsle .....	D	D	D	D	—	—	—	—
<b>BALANCE OF MCINTOSH COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
<b>BALANCE OF MCKENZIE COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>1.7</b>	<b>2.6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
<b>BALANCE OF MCLEAN COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>2.1</b>	<b>—</b>	<b>2.1</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	11.5	—	11.5	—	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	11.5	—	11.5	—	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	11.5	—	11.5	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	—	—	—	—	—	—	—	—
42251	Grain & field bean whsle .....	—	—	—	—	—	—	—	—
422510	Grain & field bean whsle .....	—	—	—	—	—	—	—	—
<b>BALANCE OF MERCER COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
<b>BALANCE OF MORTON COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>35.2</b>	<b>—</b>	<b>35.2</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	24.8	—	24.8	—	—	—	—	—

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF MOUNTRAIL COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle .....	D	D	D	D	—	—	—	—
422510	Grain & field bean whsle .....	D	D	D	D	—	—	—	—
<b>BALANCE OF NELSON COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	—	<b>8.2</b>	—	<b>8.2</b>	—	—	—	—
421	Wholesale trade, durable goods .....	—	2.0	—	2.0	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	—	2.0	—	2.0	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	—	2.0	—	2.0	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	—	2.0	—	2.0	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	—	11.0	—	11.0	—	—	—	—
4225	Farm-product raw material whsle .....	—	12.4	—	12.4	—	—	—	—
42251	Grain & field bean whsle .....	—	12.4	—	12.4	—	—	—	—
422510	Grain & field bean whsle .....	—	12.4	—	12.4	—	—	—	—
<b>BALANCE OF OLIVER COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	—	—	—	—
<b>BALANCE OF PEMBINA COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>9.2</b>	<b>4.7</b>	<b>9.2</b>	<b>4.7</b>	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	3.6	4.6	3.6	4.6	—	—	—	—
42251	Grain & field bean whsle .....	3.6	4.6	3.6	4.6	—	—	—	—
422510	Grain & field bean whsle .....	3.6	4.6	3.6	4.6	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
<b>BALANCE OF PIERCE COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	—	—	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	—	—	—	—	D	D
4225	Farm-product raw material whsle .....	D	D	—	—	—	—	D	D
<b>BALANCE OF RAMSEY COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	—	—	—	—
422	Wholesale trade, nondurable goods .....	—	7.3	—	7.3	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
<b>BALANCE OF RANSOM COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	—	—	—	—	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle .....	D	D	D	D	—	—	—	—
422510	Grain & field bean whsle .....	D	D	D	D	—	—	—	—

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF RENVILLE COUNTY, ND</b>									
42	Wholesale trade .....	1.5	1.0	D	D	D	D	-	-
421	Wholesale trade, durable goods .....	9.7	-	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle .....	9.7	-	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	-	1.2	-	1.2	-	-	-	-
4225	Farm-product raw material whsle .....	-	1.3	-	1.3	-	-	-	-
<b>BALANCE OF RICHLAND COUNTY, ND</b>									
42	Wholesale trade .....	3.7	2.7	D	D	-	-	D	D
421	Wholesale trade, durable goods .....	5.9	6.8	D	D	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	-	-	-	-
4219	Miscellaneous durable goods whsle .....	D	D	-	-	-	-	-	-
422	Wholesale trade, nondurable goods .....	3.3	2.1	3.3	2.1	-	-	-	-
4225	Farm-product raw material whsle .....	D	D	D	D	-	-	-	-
42251	Grain & field bean whsle .....	D	D	D	D	-	-	-	-
4227	Petroleum & petroleum products whsle .....	D	D	D	D	-	-	-	-
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	-	-	-	-
42291	Farm supplies whsle .....	D	D	D	D	-	-	-	-
<b>BALANCE OF ROLETTE COUNTY, ND</b>									
42	Wholesale trade .....	-	-	-	-	-	-	-	-
421	Wholesale trade, durable goods .....	-	-	-	-	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	-	-	-	-
4216	Electrical goods whsle .....	D	D	D	D	-	-	-	-
42169	Other electronic parts & equipment whsle .....	D	D	D	D	-	-	-	-
421690	Other electronic parts & equipment whsle .....	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	-	-	-	-	-	-	-	-
4225	Farm-product raw material whsle .....	D	D	D	D	-	-	-	-
4227	Petroleum & petroleum products whsle .....	D	D	D	D	-	-	-	-
42271	Petroleum bulk stations & terminals .....	D	D	D	D	-	-	-	-
422710	Petroleum bulk stations & terminals .....	D	D	D	D	-	-	-	-
4227101	Petroleum bulk stations & terminals (except LP) .....	D	D	-	-	-	-	-	-
42271011	Petroleum bulk stations (except LP) .....	D	D	-	-	-	-	-	-
<b>BALANCE OF SARGENT COUNTY, ND</b>									
42	Wholesale trade .....	5.8	5.7	5.8	5.7	-	-	-	-
421	Wholesale trade, durable goods .....	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle .....	-	7.4	-	7.4	-	-	-	-
<b>BALANCE OF SHERIDAN COUNTY, ND</b>									
42	Wholesale trade .....	16.5	-	16.5	-	-	-	-	-
<b>BALANCE OF SIOUX COUNTY, ND</b>									
42	Wholesale trade .....	D	D	D	D	-	-	-	-
<b>BALANCE OF STARK COUNTY, ND</b>									
42	Wholesale trade .....	-	-	D	D	D	D	-	-
421	Wholesale trade, durable goods .....	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle .....	D	D	D	D	-	-	-	-
42251	Grain & field bean whsle .....	D	D	D	D	-	-	-	-
4226	Chemical & allied products whsle .....	D	D	-	-	-	-	-	-
42269	Other chemical & allied products whsle .....	D	D	-	-	-	-	-	-

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF STEELE COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	—	—	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	—	—	—	—	—	—	—	—
<b>BALANCE OF STUTSMAN COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	D	D	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
<b>BALANCE OF TOWNER COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
<b>BALANCE OF TRAILL COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>.8</b>	<b>.4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	—	—
421	Wholesale trade, durable goods .....	5.7	—	5.7	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	—	.4	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	—	.5	—	.5	—	—	—	—
42251	Grain & field bean whsle .....	—	.5	—	.5	—	—	—	—
422510	Grain & field bean whsle .....	—	.5	—	.5	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42291	Farm supplies whsle .....	D	D	D	D	—	—	—	—
422910	Farm supplies whsle .....	D	D	D	D	—	—	—	—
<b>BALANCE OF WALSH COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	—	—	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	.6	12.7	.6	12.7	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	—	12.9	—	12.9	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	—	12.9	—	12.9	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle .....	—	—	—	—	—	—	—	—
<b>BALANCE OF WARD COUNTY, ND</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	—	—	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	—	—	—	—	—	—
4213	Lumber & other construction materials whsle ....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	1.5	14.8	1.5	14.8	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	.8	11.7	.8	11.7	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42291	Farm supplies whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF WELLS COUNTY, ND</b>									
42	Wholesale trade .....	—	—	—	—	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	—	—	—	—	—	—	—	—
42251	Grain & field bean whsle .....	—	—	—	—	—	—	—	—
422510	Grain & field bean whsle .....	—	—	—	—	—	—	—	—
<b>BALANCE OF WILLIAMS COUNTY, ND</b>									
42	Wholesale trade .....	2.4	.9	D	D	D	D	—	—
421	Wholesale trade, durable goods .....	5.5	—	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	5.1	—	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .	9.8	—	9.8	—	—	—	—	—
42183	Industrial machinery & equipment whsle .....	—	—	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	—	1.6	—	1.6	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—

<sup>1</sup>Includes sales information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

# Appendix A.

## Explanation of Terms

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### **ANNUAL PAYROLL (\$1,000)**

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

### **BEGINNING-OF-YEAR INVENTORIES (\$1,000)**

The total value of merchandise inventories an establishment owned on December 31, 1996. Inventories must be located in the United States and its possessions, including Foreign Trade Zones in the United States, even if portions of these inventories were held at other locations. Exclude the value of inventories held by this establishment but owned by others.

### **END-OF-YEAR INVENTORIES (\$1,000)**

The total value of merchandise inventories owned on December 31, 1997. Inventories must be located in the United States and its possessions, including Foreign Trade Zones in the United States, even if portions of these inventories were held at other locations. Exclude the value of inventories held by this establishment but owned by others.

### **FIRST-QUARTER PAYROLL (\$1,000)**

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

### **NUMBER OF EMPLOYEES**

Paid employees consists of full-time and part-time employees, including salaried officers and executives of corporations. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS Form 941.

### **WHOLESALE TRADE**

### **NUMBER OF ESTABLISHMENTS**

An establishment is a single physical location at which business is conducted and/or services are provided. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

### **OPERATING EXPENSES (\$1,000)**

Includes payroll, employee benefits, interest and rent expenses, payroll taxes, cost of supplies used for operation, depreciation expenses, fundraising expenses, contracted or purchased services, and other expenses charged to operations during 1997. Expenses exclude cost of goods sold, income taxes, and interest for wholesale establishments; outlays for the purchase of real estate; construction and all other capital improvements; funds invested; assessments or dues paid to the parent or other chapters of the same organization; and, for fundraising organizations, funds transferred to charities and other organizations.

### **SALES, RECEIPTS, OR REVENUE ESTIMATED (PERCENT)**

Percent of total sales/receipts/revenue that was imputed based on historic company ratios or administrative records, or on industry averages.

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**SALES, RECEIPTS, OR REVENUE FROM ADMINISTRATIVE RECORDS (PERCENT)**

Percent of total sales/receipts/revenue obtained from administrative records of other Federal agencies.

**SALES (\$1,000)**

Includes the total sales, shipments, receipts, revenue, or business done by establishments within the scope of the economic census.

Sales include merchandise sold for cash or credit by establishments primarily engaged in wholesale trade; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed on to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in

allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sale of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

Sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represented the value of the goods involved in the transactions rather than the commissions received or earnings.

# Appendix B.

## NAICS Codes, Titles, and Descriptions

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### 42 WHOLESALE TRADE

The Wholesale Trade sector comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (i.e., goods sold to other wholesalers or retailers), (b) capital or durable nonconsumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises two main types of wholesalers: those that sell goods on their own account and those that arrange sales and purchases for others for a commission or fee.

1. Establishments that sell goods on their own account are known as wholesale merchants, distributors, jobbers, drop shippers, import/export merchants, and sales branches. These establishments typically maintain their own warehouse, where they receive and handle goods for their customers. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
2. Establishments arranging for the purchase or sale of goods owned by others or purchasing goods on a commission basis are known as agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' representatives. These establishments operate from offices and generally do not own or handle the goods they sell.

Some wholesale establishments may be connected with a single manufacturer and promote and sell the particular manufacturers' products to a wide range of other wholesalers or retailers. Other wholesalers may be connected to a retail chain or a limited number of retail chains and only provide a variety of products needed by that particular retail operation(s). These wholesalers may obtain the products from a wide range of manufacturers. Still other wholesalers may not take title to the goods, but act as agents and brokers for a commission.

Although, in general, wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

### 421 Wholesale trade, durable goods

Industries in the Wholesale Trade, Durable Goods subsector sell or arrange the purchase or sale of capital or durable goods to other businesses. Durable goods are new or used items generally with a normal life expectancy of three years or more. Durable goods wholesale trade establishments are engaged in wholesaling products, such as motor vehicles, furniture, construction materials, machinery and equipment (including household-type appliances), metals and minerals (except petroleum), sporting goods, toys and hobby goods, recyclable materials, and parts.

The detailed industries within the subsector are organized in the classification structure based on the products sold. Within an industry, the types of establishments may vary, including wholesale merchants and/or agents and brokers.

### 4211 Motor Vehicle and Motor Vehicle Parts and Supplies Wholesalers

This NAICS industry group includes establishments classified in the following NAICS Industries: 42111, Automobile and other motor vehicle wholesalers; 42112, Motor vehicle supplies and new parts wholesalers; 42113, Tire and tube wholesalers; 42114, Motor vehicle parts (used) wholesalers.

### 42111 Automobile and Other Motor Vehicle Wholesalers

This industry comprises establishments primarily engaged in wholesaling new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.



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### **421110 Automobile and Other Motor Vehicle Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

The data published with NAICS code 421110 include the following SIC industry:

5012 Automobiles and other motor vehicles

### **4211101 Automobile and Motorcycle Wholesalers**

Establishments primarily engaged in the wholesale distribution of new and used passenger vehicles (automobiles, motorcycles, motor scooters, and taxicabs), automobile trailers, and other similar vehicles.

### **4211102 Bus and Recreational Vehicle (Campers and Motor Homes) Wholesalers**

Establishments primarily engaged in the wholesale distribution of new and used buses and recreational vehicles.

### **4211103 Light Truck and Van (14,000 lb or Less) Wholesalers**

Establishments primarily engaged in the wholesale distribution of new and used light trucks and cargo vans under 14,000 lb. gross wt.

### **4211104 Medium Truck and Tractor (14,001 to 26,000 lb) Wholesalers**

Establishments primarily engaged in the wholesale distribution of new and used medium trucks and tractors 14,001 to 26,000 lb. gross wt.

### **4211105 Heavy Truck and Tractor (Over 26,000 lb) Wholesalers**

Establishments primarily engaged in the wholesale distribution of new and used heavy trucks and tractors over 26,000 lb. gross wt.

### **42112 Motor Vehicle Supplies and New Parts Wholesalers**

This industry comprises establishments primarily engaged in wholesaling motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

### **421120 Motor Vehicle Supplies and New Parts Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

The data published with NAICS code 421120 include the following SIC industry:

5013 (pt) Motor vehicle supplies and new parts

### **4211201 Motor Vehicle Supplies and New Parts-Warehouse Distributors**

Establishments primarily engaged in selling for resale motor vehicle supplies and new parts from a warehouse. These establishments primarily sell to other wholesalers.

### **4211202 Motor Vehicle Supplies and New Parts-Jobbers**

Establishments primarily engaged in the wholesale distribution of motor vehicle supplies and new parts primarily from an office or warehouse and less than half of their sales are to other wholesalers.

### **4211203 Petroleum Products Marketing Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of automotive service station equipment, automotive testing equipment, and automotive supplies for use in gasoline service or bulk stations.

### **42113 Tire and Tube Wholesalers**

This industry comprises establishments primarily engaged in wholesaling new and/or used tires and tubes for passenger and commercial vehicles.

### **421130 Tire and Tube Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling new and/or used tires and tubes for passenger and commercial vehicles.

The data published with NAICS code 421130 include the following SIC industry:

5014 (pt) Tires and tubes

### **42114 Motor Vehicle Parts (Used) Wholesalers**

This industry comprises establishments primarily engaged in wholesaling used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

### **421140 Motor Vehicle Parts (Used) Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

The data published with NAICS code 421140 include the following SIC industry:

5015 Motor vehicle parts, used

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## **4212 Furniture and Home Furnishing Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42121, Furniture wholesalers; and 42122, Home furnishings wholesalers.

### **42121 Furniture Wholesalers**

This industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

#### **421210 Furniture Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

The data published with NAICS code 421210 include the following SIC industry:

5021 (pt) Furniture

#### **4212101 Household and Lawn Furniture Wholesalers**

Establishments primarily engaged in the wholesale distribution of household (including lawn) furniture, bedsprings, mattresses, and all such component furniture parts.

#### **4212102 Office and Business Furniture Wholesalers**

Establishments primarily engaged in the wholesale distribution of filing cabinets (wood or steel), office furniture, store furniture, and public furniture for public parks and buildings.

#### **42122 Home Furnishings Wholesalers**

This industry comprises establishments primarily engaged in wholesaling home furnishings and/or housewares.

#### **421220 Home Furnishing Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling home furnishings and/or housewares.

The data published with NAICS code 421220 include the following SIC industry:

5023 (pt) Home furnishings

#### **4212201 Household China, Glassware, and Crockery Wholesalers**

Establishments primarily engaged in the wholesale distribution of table and household china, glassware, and earthenware.

## **4212202 Linen, Domestic, Drapery, and Curtain Wholesalers**

Establishments primarily engaged in the wholesale distribution of bedspreads, blankets, pillowcases, bed sheets, table linens, bathroom linens (e.g., towels, bath mats), curtains, and shades.

### **4212203 Floor Coverings Wholesalers**

Establishments primarily engaged in the wholesale distribution of carpets, rugs, and all other types of hard and soft surface floor coverings (excluding ceramic and clay tile).

### **4212204 Other Home Furnishings Wholesalers**

Establishments primarily engaged in the wholesale distribution of aluminum ware, lamps, glass mirrors, kitchen tools and utensils, and other general home furnishings and home wares, including antiques.

## **4213 Lumber and Other Construction Materials Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42131, Lumber, plywood, millwork, and wood panel wholesalers; 42132, Brick, stone, and related construction materials wholesalers; 42133, Roofing, siding, and insulation material wholesalers; 42139, Other construction materials wholesalers.

### **42131 Lumber, Plywood, Millwork, and Wood Panel Wholesalers**

This industry comprises establishments primarily engaged in wholesaling lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

#### **421310 Lumber, Plywood, Millwork, and Wood Panel Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

The data published with NAICS code 421310 include the following SIC industry:

5031 (pt) Lumber, plywood, millwork, and wood panels

#### **4213101 Lumber Wholesalers (Without Yard)**

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber. These establishments order the goods which are shipped direct from the supplier to the customers without intermediate storage.

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### **4213102 Lumber Wholesalers (With Yard)**

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

### **42131021 Lumber Wholesalers (With Yard)**

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

### **4213103 Plywood, Veneer, Millwork, and Wood Panel Wholesalers**

Establishments primarily engaged in the wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

### **42131031 Plywood, Veneer, Millwork, and Wood Panel Wholesalers**

Establishments primarily engaged in the wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

### **42132 Brick, Stone, and Related Construction Materials Wholesalers**

This industry comprises establishments primarily engaged in wholesaling stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products.

### **421320 Brick, Stone, and Related Construction Material Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products

The data published with NAICS code 421320 include the following SIC industry:

5032 (pt) Brick, stone and related construction materials

### **4213201 Brick, Block, Tile, Clay/Cement Sewer Pipe Wholesalers**

Establishments primarily engaged in the wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

### **42132011 Brick, Block, Tile, Clay/Cement Sewer Pipe Wholesalers**

Establishments primarily engaged in the wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

### **4213202 Sand, Gravel, and Stone Wholesalers**

Establishments primarily engaged in the wholesale distribution of construction sand, gravel, and stone.

### **42132021 Sand, Gravel, and Stone Wholesalers**

Establishments primarily engaged in the wholesale distribution of construction sand, gravel, and stone.

### **4213203 Cement, Lime, and Related Products Wholesalers**

Establishments primarily engaged in the wholesale distribution of cement, lime, asphalt, and other related products.

### **42132031 Cement, Lime, and Related Products Wholesalers**

Establishments primarily engaged in the wholesale distribution of cement, lime, asphalt, and other related products.

### **42133 Roofing, Siding, and Insulation Material Wholesalers**

This industry comprises establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

### **421330 Roofing, Siding, and Insulation Material Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

The data published with NAICS code 421330 include the following SIC industry:

5033 (pt) Roofing, siding, and insulation materials

### **4213301 Roofing, Siding, and Insulation Materials Wholesalers**

Establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

### **42133011 Roofing, Siding, and Insulation Materials Wholesalers**

Establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

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### **42139 Other Construction Material Wholesalers**

This industry comprises (1) establishments primarily engaged in wholesaling manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in wholesaling construction materials (except lumber, plywood, millwood, wood panel, brick, stone, roofing, siding, and insulation material).

### **421390 Other Construction Material Wholesalers**

This U.S. industry comprises (1) establishments primarily engaged in wholesaling manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in wholesaling construction materials (except lumber, plywood, millwood, wood panel, brick, stone, roofing, siding, and insulation material).

The data published with NAICS code 421390 include the following SIC industry:

5039 (pt) Other construction materials

### **4213901 Flat Glass and Other Construction Glass Wholesalers**

Establishments primarily engaged in the wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

### **42139011 Flat Glass and Other Construction Glass Wholesalers**

Establishments primarily engaged in the wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

### **4213902 Other Construction Materials Wholesalers**

Establishments primarily engaged in the wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

### **42139021 Other Construction Materials Wholesalers**

Establishments primarily engaged in the wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

### **4214 Professional and Commercial Equipment and Supplies Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42141, Photographic equipment and supplies wholesalers; 42142,

Office equipment wholesalers; 42143, Computer and computer peripheral equipment and software wholesalers; 42144, Other commercial equipment wholesalers; 42145, Medical, dental, and hospital equipment and supplies wholesalers; 42146, Ophthalmic goods wholesalers; and 42149, Other professional equipment and supplies wholesalers.

### **42141 Photographic Equipment and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

### **421410 Photographic Equipment and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

The data published with NAICS code 421410 include the following SIC industry:

5043 Photographic equipment and supplies

### **42142 Office Equipment Wholesalers**

This industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

### **421420 Office Equipment Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

The data published with NAICS code 421420 include the following SIC industry:

5044 Office equipment

### **42143 Computer and Computer Peripheral Equipment and Software Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling computers, computer peripheral equipment, loaded computer boards, and/or computer software.

### **421430 Computer and Computer Peripheral Equipment and Software Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling computers, computer peripheral equipment, loaded computer boards, and/or computer software.

The data published with NAICS code 421430 include the following SIC industry:

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5045 (pt) Computers and computer peripheral equipment and software

#### **4214301 Computers and Peripheral Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment.

#### **42143011 Computers and Peripheral Equipment, Sold for Resale**

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment primarily for the purpose of resale.

#### **42143012 Computers and Peripheral Equipment, Sold for End Use**

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment primarily for end use.

#### **4214302 Computer Software (Packaged) Wholesalers**

Establishments primarily engaged in the wholesale distribution of packaged computer software primarily for end use.

#### **42144 Other Commercial Equipment Wholesalers**

This industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

#### **421440 Other Commercial Equipment Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

The data published with NAICS code 421440 include the following SIC industry:

5046 Other commercial equipment

#### **4214401 Restaurant and Hotel Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of restaurant and hotel equipment and supplies.

#### **4214402 Store Machines and Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of store equipment (except furniture), machines, and fixtures.

#### **42145 Medical, Dental, and Hospital Equipment and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

#### **421450 Medical, Dental, and Hospital Equipment and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

The data published with NAICS code 421450 include the following SIC industry:

5047 (pt) Medical, dental, and hospital equipment and supplies

#### **4214501 Surgical, Medical, and Hospital Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of surgical and medical instruments, apparatus, and equipment; orthopedic appliances; artificial limbs; operating room and other hospital equipment; x-ray machines and parts, medical; and other scientific instruments used by physicians and in hospitals.

#### **4214502 Dental Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of equipment and supplies used by dentists, such as drills, teeth, dental gold, equipment, chairs, sterilizers, X-rays, cabinets, and engines.

#### **42146 Ophthalmic Goods Wholesalers**

This industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.



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#### **421460 Ophthalmic Goods Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

The data published with NAICS code 421460 include the following SIC industry:

5048 Ophthalmic goods

#### **42149 Other Professional Equipment and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

#### **421490 Other Professional Equipment and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

The data published with NAICS code 421490 include the following SIC industry:

5049 (pt) Other professional equipment and supplies

#### **4214901 Religious and School Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of church goods and religious articles, such as statuary, vestments, fonts, candles, religious pictures, and religious articles made from precious and semiprecious materials; and school equipment and supplies, such as black boards, chalk, rulers, and globes and wall maps.

#### **4214902 Other Professional Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of drafting instruments, veterinarians' equipment and supplies, professional equipment and supplies, scientific instruments and supplies, and laboratory equipment.

#### **4215 Metal and Mineral (Except Petroleum) Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42151 Metal service centers and offices; and 42152, Coal and other mineral and ore wholesalers.

#### **42151 Metal Service Centers and Offices**

This industry comprises establishments primarily engaged in wholesaling products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions. Sales offices are usually affiliated or owned by a particular manufacturer and take orders but have no inventory.

#### **421510 Metal Service Centers and Offices**

This U.S. industry comprises establishments primarily engaged in wholesaling products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions. Sales offices are usually affiliated or owned by a particular manufacturer and take orders but have no inventory.

The data published with NAICS code 421510 include the following SIC industry:

5051 Metals service centers and offices

#### **4215101 Ferrous Metals Service Centers and Sales Offices**

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products of foundries and mills.

#### **42151011 Ferrous Metals Service Centers**

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products of foundries and mills that maintain warehouse inventory.

#### **42151012 Ferrous Metals Sales Offices**

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products primarily from an office and not maintaining inventories.

#### **4215102 Nonferrous Metals Service Centers and Sales Offices**

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals).

#### **42151021 Nonferrous Metals Service Centers**

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals) and maintaining inventories.

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### **42151022 Nonferrous Metals Sales Offices**

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals) and not maintaining inventories.

### **42152 Coal and Other Mineral and Ore Wholesalers**

This industry comprises establishments primarily engaged in wholesaling coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

### **421520 Coal and Other Mineral and Ore Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

The data published with NAICS code 421520 include the following SIC industry:

5052 Coal and other minerals and ores

### **4215201 Coal Wholesalers**

Establishments primarily engaged in the wholesale distribution of coal and coke.

### **4215202 Other Minerals and Ores Wholesalers**

Establishments primarily engaged in the wholesale distribution of precious metal ores, copper, iron, lead and other metallic ores (including concentrates) and crude nonmetallic minerals.

### **4216 Electrical Goods Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42161, Electrical apparatus and equipment, wiring supplies, and construction material wholesalers; and 42162, Electrical appliance, television, and radio set wholesalers.

### **42161 Electrical Apparatus and Equipment, Wiring Supplies, and Construction Material Wholesalers**

This industry comprises establishments primarily engaged in wholesaling electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

### **421610 Electrical Apparatus and Equipment, Wiring Supplies, and Construction Material Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

The data published with NAICS code 421610 include the following SIC industry:

5063 (pt) Electrical apparatus and equipment, wiring supplies, and construction materials

### **42162 Electrical Appliance, Television, and Radio Set Wholesalers**

This industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

### **421620 Electrical Appliance, Television, and Radio Set Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

The data published with NAICS code 421620 include the following SIC industry:

5064 Electrical appliances, television, and radio sets

### **42169 Other Electronic Parts and Equipment Wholesalers**

This industry comprises establishments primarily engaged in wholesaling electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

### **421690 Other Electronic Parts and Equipment Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

The data published with NAICS code 421690 include the following SIC industry:

5065 Other electronic parts and equipment

### **4216901 Communications Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of communications equipment.

### **4216902 Electronic Parts (Excluding Communications Equipment) Wholesalers**

Establishments primarily engaged in the wholesale distribution of electronic parts and equipment (except communications equipment).

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### **4217 Hardware, and Plumbing and Heating Equipment and Supplies Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42171, Hardware wholesalers; 42172, Plumbing and heating equipment and supplies (hydronics) wholesalers; 42173, Warm air heating and air-conditioning equipment and supplies; and 42174, Refrigeration equipment and supplies wholesalers,

#### **42171 Hardware Wholesalers**

This industry comprises establishments primarily engaged in wholesaling hardware, knives, or handtools.

#### **421710 Hardware Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling hardware, knives, or handtools.

The data published with NAICS code 421710 include the following SIC industry:

5072 Hardware

#### **42172 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers**

This industry comprises establishments primarily engaged in wholesaling plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

#### **421720 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

The data published with NAICS code 421720 include the following SIC industry:

5074 (pt) Plumbing and heating equipment and supplies (hydronics)

#### **42173 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling warm air heating and air-conditioning equipment and supplies.

#### **421730 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling warm air heating and air-conditioning equipment and supplies.

The data published with NAICS code 421730 include the following SIC industry:

5075 Warm air heating and air-conditioning equipment and supplies

### **42174 Refrigeration Equipment and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

#### **421740 Refrigeration Equipment and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

The data published with NAICS code 421740 include the following SIC industry:

5078 Refrigeration equipment and supplies

### **4218 Machinery, Equipment, and Supplies Wholesalers**

This industry group comprises establishments primarily engaged in wholesaling construction, mining, farm, garden, industrial, service establishment, and transportation machinery, equipment and supplies.

#### **42181 Construction and Mining (Petroleum) Machinery and Equipment Wholesalers**

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in construction, mining (except petroleum) and logging activities.

#### **421810 Construction and Mining (Except Oil Well) Machinery and Equipment Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in construction, mining (except oil well) and logging activities.

The data published with NAICS code 421810 include the following SIC industry:

5082 Construction and mining (except petroleum) machinery and equipment

#### **42182 Farm and Garden Machinery and Equipment Wholesalers**

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.



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### **421820 Farm and Garden Machinery and Equipment Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

The data published with NAICS code 421820 include the following SIC industry:

5083 (pt) Farm and garden machinery and equipment

### **4218201 Farm Machinery and Equipment—Farm Dealers**

Establishments primarily engaged in marketing farm machinery and equipment directly to farmers for farm use.

### **4218202 Farm Machinery and Equipment—Wholesale Distributors**

Establishments primarily engaged in marketing farm machinery and equipment directly to institutions, governments, farm dealers, export sales, and other nonfarm accounts.

### **4218203 Lawn and Garden Machinery and Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of lawn and garden machinery and equipment.

### **42183 Industrial Machinery and Equipment wholesalers**

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

### **421830 Industrial Machinery and Equipment Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

The data published with NAICS code 421830 include the following SIC industry:

5084 Industrial machinery and equipment  
5085 (pt) Industrial supplies

### **4218301 Food Processing Machinery and Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of dairy products manufacturing machinery, milk products manufacturing equipment, bottling machinery and equipment, and other food product manufacturing machinery.

### **4218302 Hydraulic and Pneumatic (Fluid-Power) Machinery and Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic pumps, motors, parts, accessories, and supplies.

### **42183021 Hydraulic and Pneumatic Pumps and Motors Wholesalers**

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic pumps and motors and the parts for them.

### **42183022 Hydraulic and Pneumatic Parts, Accessories, and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic (fluid-power) commodities.

### **4218303 Other General Purpose Industrial Machinery and Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of general purpose industrial machinery and equipment.

### **4218304 Metalworking Machinery and Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of metalworking machinery and equipment and machine tool accessories.

### **4218305 Materials Handling Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of fork lift trucks, industrial trucks and tractors, industrial cranes, conveyor systems, hoists, elevators, and other materials handling equipment.

### **4218306 Oil Well, Oil Refinery, and Pipeline Machinery, Equipment, and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of oil refining and oil well machinery, equipment, and supplies.

### **4218307 Other Industrial Machinery and Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of specific-use industrial machinery and equipment.

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## **42184 Industrial Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling supplies used in machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

### **421840 Industrial Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling supplies used in machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

The data published with NAICS code 421840 include the following SIC industry:

5085 (pt) Industrial supplies

#### **4218401 General Line Industrial Supplies Wholesaler**

Establishments primarily engaged in the wholesale distribution of a combination or general line of industrial materials and supplies.

#### **4218402 Mechanical Power Transmission Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of mechanical power transmission equipment and supplies.

#### **4218403 Welding Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of gas-welding supplies (excluding gases), arc-welding supplies, and resistance-welding supplies.

#### **4218404 Industrial Containers and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of industrial containers and supplies.

#### **4218405 Industrial Valves and Fittings (Except Fluid-Power) Wholesalers**

Establishments primarily engaged in the wholesale distribution of valves and fittings, other than plumbing and heating, or hydraulic and pneumatic.

#### **4218406 Other Industrial Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of industrial supplies, not included elsewhere.

## **42185 Service Establishment Equipment and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

### **421850 Service Establishment Equipment and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

The data published with NAICS code 421850 include the following SIC industry:

5087 (pt) Service establishment equipment and supplies

#### **4218501 Beauty and Barber Shop Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of barber shop and beauty parlor equipment and supplies (furniture, hydraulic chairs, driers, shampoos, wave solutions, permanent waving supplies, barber soaps, and manicuring supplies, etc.).

#### **4218502 Custodial and Janitors' Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of custodial and janitorial equipment and supplies.

#### **4218503 Laundry and Dry-Cleaning Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of equipment and supplies to the laundry and dry-cleaning trade, such as washing, drying, ironing, and pressing machines; laundry chemicals; dry-cleaning fluids; marking equipment; laundry trays and baskets.

#### **4218504 Other Service Establishment Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of municipality equipment and supplies (water systems, fire department supplies, and parking equipment), shoe service equipment and supplies, tailors'

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and furriers' supplies, upholsterers' supplies, undertakers' supplies, and other service establishment equipment and supplies not included elsewhere.

#### **42186 Transportation Equipment and Supplies (Except Motor Vehicle) Wholesalers**

This industry comprises establishments primarily engaged in wholesaling transportation equipment and supplies (except marine pleasure craft and motor vehicles).

#### **421860 Transportation Equipment and Supplies (Except Motor Vehicle) Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling transportation equipment and supplies (except marine pleasure craft and motor vehicles).

The data published with NAICS code 421860 include the following SIC industry:

5088 Transportation equipment and supplies, except motor vehicles

#### **4218601 Aircraft and Aeronautical Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of aircraft and aeronautical equipment and frames, parts, supplies, and accessories for such equipment.

#### **4218602 Marine Machinery, Equipment, and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of ships, boats, and marine propulsion machinery, equipment, and parts.

#### **4218603 Other Transportation Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of railroad equipment, such as rolling stock and maintenance equipment, and equipment and supplies used in the maintenance and repair of subways, tramways, aerial hoists, or horse drawn vehicles.

#### **4219 Miscellaneous Durable Goods Wholesalers**

This industry group comprises establishments primarily engaged in wholesaling sporting, recreational, toy, hobby, and jewelry goods and supplies, and precious stones and metals.

#### **42191 Sporting and Recreational Goods and Supplies wholesalers**

This industry comprises establishments primarily engaged in wholesaling sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

#### **421910 Sporting and Recreational Goods and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

The data published with NAICS code 421910 include the following SIC industry:

5091 Sporting and recreational goods and supplies

#### **42192 Toy and Hobby Goods and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

#### **421920 Toy and Hobby Goods and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

The data published with NAICS code 421920 include the following SIC industry:

5092 Toys and hobby goods and supplies

#### **42193 Recyclable Material Wholesalers**

This industry comprises establishments primarily engaged in wholesaling scrap from automotive, industrial, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

#### **421930 Recyclable Material Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling scrap from automotive, industrial, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

The data published with NAICS code 421930 include the following SIC industry:

5093 Recyclable materials

#### **4219301 Iron and Steel Scrap Processors and Dealers**

Establishments primarily engaged in selling all forms of scrap iron and scrap steel.

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**42193011 Iron and Steel Scrap Processors (Using Power Processing Equipment) Wholesalers**

Establishments primarily engaged in breaking up, sorting, and selling all forms of scrap iron and scrap steel using power processing equipment. Power processing equipment includes operating cranes, hydraulic or motor shears, baling equipment, cable strippers, etc.

**42193012 Iron and Steel Scrap Dealers (Not Using Power Processing Equipment)**

Establishments primarily engaged in selling all forms of scrap iron and scrap steel, but which do not operate power processing and preparation equipment.

**4219302 Recyclable Paper and Paperboard Wholesalers**

Establishments primarily engaged in the wholesale distribution of paper and paperboard scrap and waste.

**4219303 Other Recyclable Materials Wholesalers**

Establishments primarily engaged in the wholesale distribution of recyclable scrap and waste, nonferrous metals, textiles, glass, plastics, rubber, and oil.

**42194 Jewelry, Watch, Silverware, Precious Stone, and Precious Metal Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

**421940 Jewelry, Watch, Precious Stone, and Precious Metal Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

The data published with NAICS code 421940 include the following SIC industry:

5094 Jewelry, watches, precious stones, and precious metals

**4219401 Jewelry, Watches, Clocks, Precious Stones, and Silverware Wholesalers**

Establishments primarily engaged in the wholesale distribution of jewelry (including costume), precious stones, watches, clocks, silverware, and jewelers' findings.

**4219402 Precious Metals (Excluding Ores) Wholesalers**

Establishments primarily engaged in the wholesale distribution of precious metals.

**42199 Other Miscellaneous Durable Goods Wholesalers**

This industry comprises establishments primarily engaged in wholesaling durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

**421990 Other Miscellaneous Durable Goods Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

The data published with NAICS code 421990 include the following SIC industry:

5099 Other miscellaneous durable goods  
7822 (pt) Motion picture and video tape distribution

**4219901 Musical Instruments and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of musical instruments and supplies.

**4219902 Forest Products (Except Lumber) Wholesalers**

Establishments primarily engaged in the wholesale distribution of timber products, such as ties, logs, poles, stumps, and cordwood.

**4219903 General Merchandise (Durable Goods) Wholesalers**

Establishments primarily engaged in the wholesale distribution of a general line of durable goods with no one line accounting for more than 25 percent of the total sales.

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#### **4219904 Prerecorded Media Wholesalers**

Establishments primarily engaged in the wholesale distribution of prerecorded compact discs, tapes, phonograph records, video cassettes, and other video tapes or discs.

#### **42199041 Compact Disks, Prerecorded Audio Tapes, and Phonograph Records Wholesalers**

Establishments primarily engaged in the wholesale distribution of prerecorded compact disks, audio tapes, and phonograph records.

#### **42199042 Prerecorded Video Tape Wholesalers**

Establishments primarily engaged in purchasing and reselling prerecorded video cassettes and other videotapes or discs to other wholesalers, video rental stores, and other retailers.

#### **4219905 Fire Extinguishers and Fire Safety Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of fire extinguishers and fire safety equipment.

#### **4219906 Other Durable Goods Wholesalers**

Establishments primarily engaged in the wholesale distribution of durable goods such as game machines, gas lighting fixtures, luggage, and signs (except electric).

#### **422 Wholesale trade, nondurable goods**

Industries in the Wholesale Trade, Nondurable Goods subsector sell or arrange the purchase or sale of nondurable goods to other businesses. Nondurable goods are items generally with a normal life expectancy of less than three years. Nondurable goods wholesale trade establishments are engaged in wholesaling products, such as paper and paper products, chemicals and chemical products, drugs, textiles and textile products, apparel, footwear, groceries, farm products, petroleum and petroleum products, alcoholic beverages, books, magazines, newspapers, flowers and nursery stock, and tobacco products.

#### **4221 Paper and Paper Product Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42211, Paper and paper product wholesalers; 42212, Stationery and office supplies wholesalers; and 42213 Industrial and personal service paper wholesalers.

#### **42211 Printing and Writing Paper Wholesalers**

This industry comprises establishments primarily engaged in wholesaling bulk printing and/or writing paper generally on rolls for further processing.

#### **422110 Printing and Writing Paper Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling bulk printing and/or writing paper generally on rolls for further processing.

The data published with NAICS code 422110 include the following SIC industry:

5111 Printing and writing paper

#### **42212 Stationery and Office Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling stationery, office supplies and/or gift wrap.

#### **422120 Stationery and Office Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling stationery, office supplies and/or gift wrap.

The data published with NAICS code 422120 include the following SIC industry:

5112 (pt) Stationery and office supplies

#### **42213 Industrial and Personal Service Paper Wholesalers**

This industry comprises establishments primarily engaged in wholesaling wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

#### **422130 Industrial and Personal Service Paper Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

The data published with NAICS code 422130 include the following SIC industry:

5113 Industrial and personal service paper

#### **4222 Drugs and Druggists' Sundries Wholesalers**

This industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.



## **42221 Drugs and Druggists' Sundries Wholesalers**

This industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

## **422210 Drugs and Druggists' Sundries Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

The data published with NAICS code 422210 include the following SIC industry:

5122 Drugs, drug proprietaries, and druggists' sundries

## **4222101 General Line Drugs Wholesalers**

Establishments primarily engaged in the wholesale distribution of a combination or general line of drugs, drug proprietaries, and druggists' sundries.

## **4222102 Specialty Line Drugs, Pharmaceuticals, Cosmetics, and Toiletries Wholesalers**

Establishments primarily engaged in the wholesale distribution of specialty-line drugs, pharmaceuticals, cosmetics, and toiletries.

## **4223 Apparel, Piece Goods, and Notions Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42231, Piece goods, notions, and other dry goods wholesalers; 42232, Men's and boys' clothing and furnishings wholesalers; 42233, Women's, children's and infants' clothing and accessories wholesalers; 42234, Footwear wholesalers.

## **42231 Piece Goods, Notions, and Other Dry Goods Wholesalers**

This industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

## **422310 Piece Goods, Notions, and Other Dry Goods Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

The data published with NAICS code 422310 include the following SIC industry:

5131 (pt) Piece goods, notions, and other dry goods

## **4223101 Piece Goods (Woven and Knit Fabrics) - Jobbers**

Establishments primarily engaged in the wholesale distribution of woven and knit fabrics.

## **4223102 Notions and Other Dry Goods Wholesalers**

Establishments primarily engaged in the wholesale distribution of notions (i.e., sewing accessories, etc.), and other dry goods, except piece goods.

## **42232 Men's and Boys' Clothing and Furnishings Wholesalers**

This industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

## **422320 Men's and Boys' Clothing and Furnishings Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

The data published with NAICS code 422320 include the following SIC industry:

5136 Men's and boys' clothing and furnishings

## **42233 Women's, Children's, and Infants' Clothing and Accessories Wholesalers**

This industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

## **422330 Women's, Children's, and Infants' Clothing and Accessories Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

The data published with NAICS code 422330 include the following SIC industry:

5137 Women's and children's and infants' clothing and accessories

## **42234 Footwear Wholesalers**

This industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

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#### **422340 Footwear Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

The data published with NAICS code 422340 include the following SIC industry:

5139 Footwear

#### **4224 Grocery and Related Product Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42241, General line grocery wholesalers; 42242, Packaged frozen food wholesalers; 42243, Dairy product (except dried or canned) wholesalers; 42244, Poultry and poultry product wholesalers; 42245, Confectionery wholesalers; 42246, Fish and seafood wholesalers; 42247, Meat and meat product wholesalers; 42248, Fresh fruit and vegetable wholesalers; 42249, Other grocery and related products wholesalers.

#### **42241 General Line Grocery Wholesalers**

This industry comprises establishments primarily engaged in wholesaling a general line (wide range) of groceries.

#### **422410 General Line Grocery Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling a general line (wide range) of groceries.

The data published with NAICS code 422410 include the following SIC industry:

5141 Groceries, general line

#### **4224101 General Line, Grocery Wholesalers, Voluntary Group**

Establishments primarily engaged in the wholesale distribution of a general line of groceries and sponsoring (or affiliated with sponsors of) voluntary organization of food retailers which distributes a general line of groceries to these voluntary groups. These also include any voluntary group grocery wholesalers commonly engaged in joint advertising or other sales promotions under a group name or identification. Wholesale establishments sponsoring such voluntary groups are included here regardless of the portion of their sales made to the retail organization's members.

#### **4224102 General Line, Grocery Wholesalers, Retail Cooperative**

Establishments primarily engaged in the wholesale distribution of a general line of groceries and owned and operated cooperatively by groups of independent food retailers buying collectively which are primarily engaged

in wholesale selling and distributing a general line of groceries. These establishments function primarily as a wholesale cooperative company selling chiefly to member retailers, but sometimes do a regular wholesale business.

#### **4224103 Other General Line Grocery Wholesalers**

Establishments primarily engaged in the wholesale distribution of a general line of groceries, including cash-and-carry food establishments, not sponsoring or affiliated with any voluntary or cooperative groups. Also included are agents and brokers with a general line of groceries.

#### **42242 Packaged Frozen Food Wholesalers**

This industry comprises establishments primarily engaged in wholesaling packaged frozen foods (except dairy products).

#### **422420 Packaged Frozen Food Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling packaged frozen foods (except dairy products).

The data published with NAICS code 422420 include the following SIC industry:

5142 Packaged frozen foods

#### **42243 Dairy Product (Except Dried or Canned) Wholesalers**

This industry comprises establishments primarily engaged in wholesaling dairy products (except dried or canned).

#### **422430 Dairy Product (Except Dried or Canned) Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling dairy products (except dried or canned).

The data published with NAICS code 422430 include the following SIC industry:

5143 Dairy products, except dried or canned

#### **4224301 Raw Milk Wholesalers**

Establishments primarily engaged in the wholesale distribution of raw, dried, or canned milk.

#### **4224302 Dairy Products, (Except Raw Milk) Wholesalers**

Establishments primarily engaged in the wholesale distribution of processed dairy products, except raw, dried, or canned.

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#### **42244 Poultry and Poultry Product Wholesalers**

This industry comprises establishments primarily engaged in wholesaling poultry and/or poultry products (except canned and packaged frozen).

#### **422440 Poultry and Poultry Product Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling poultry and/or poultry products (except canned and packaged frozen).

The data published with NAICS code 422440 include the following SIC industry:

5144 Poultry and poultry products

#### **4224401 Live Poultry Wholesalers**

Establishments primarily engaged in the wholesale distribution of live poultry.

#### **4224402 Poultry and Poultry Products (Except Live) Wholesalers**

Establishments primarily engaged in the wholesale distribution of poultry and poultry products (except canned and packaged frozen products and live poultry).

#### **42245 Confectionery Wholesalers**

This industry comprises establishments primarily engaged in wholesaling confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

#### **422450 Confectionery Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

The data published with NAICS code 422450 include the following SIC industry:

5145 Confectionery

#### **42246 Fish and Seafood Wholesalers**

This industry comprises establishments primarily engaged in wholesaling fish and seafood (except canned or packaged frozen).

#### **422460 Fish and Seafood Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling fish and seafood (except canned or packaged frozen).

The data published with NAICS code 422460 include the following SIC industry:

5146 Fish and seafoods

#### **42247 Meat and Meat Product Wholesalers**

This industry comprises establishments primarily engaged in wholesaling meats and meat products (except canned and packaged frozen) and/or lard.

#### **422470 Meat and Meat Product Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling meats and meat products (except canned and packaged frozen) and/or lard.

The data published with NAICS code 422470 include the following SIC industry:

5147 (pt) Meats and meat products

#### **42248 Fresh Fruit and Vegetable Wholesalers**

This industry comprises establishments primarily engaged in wholesaling fresh fruits and vegetables.

#### **422480 Fresh Fruit and Vegetable Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling fresh fruits and vegetables.

The data published with NAICS code 422480 include the following SIC industry:

5148 Fresh fruits and vegetables

#### **42249 Other Grocery and Related Products Wholesalers**

This industry comprises establishments primarily engaged in wholesaling groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in bottling and wholesaling spring and mineral waters processed by others.

#### **422490 Other Grocery and Related Products Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in bottling and wholesaling spring and mineral waters processed by others.

The data published with NAICS code 422490 include the following SIC industry:

5149 Other groceries and related products



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#### **4224901 Coffee, Tea, and Spices Wholesalers**

Establishments primarily engaged in the wholesale distribution of coffee, soluble coffee, tea (bagged, packaged, loose, or powdered) and spices.

#### **4224902 Bread and Baked Goods Wholesalers**

Establishments primarily engaged in the wholesale distribution of bread, cakes, biscuits, doughnuts, pastries, crackers, pretzels, and other bakery products (except frozen).

#### **4224903 Soft Drinks and Bottled Water Wholesalers**

Establishments primarily engaged in the wholesale distribution of soft drinks and unprocessed bottled water.

#### **4224904 Canned Goods Wholesalers**

Establishments primarily engaged in the wholesale distribution of canned or bottled fruits, vegetables, juice, baby food, meat, poultry, fish, seafood, and dairy products (condensed or evaporated).

#### **4224905 Food and Beverage Basic Material Wholesalers**

Establishments primarily engaged in the wholesale distribution of basic food and beverage materials.

#### **4224906 Other Grocery Specialties Wholesalers**

Establishments primarily engaged in the wholesale distribution of grocery specialties, such as flour, refined sugar, breakfast cereals, butter substitutes (e.g., margarine), cooking oils, dried fruits, dried beans (packaged), honey, jams and jellies, pickles, preserves and sauces, polished rice, sandwiches, vegetable shortening, and other grocery specialties not included elsewhere.

#### **4225 Farm Product Raw Material Wholesalers**

This industry group comprises establishments primarily engaged in wholesaling agricultural products (except raw milk, live poultry, and fresh fruit and vegetables), such as grains, field beans, livestock, and other farm product raw materials (excluding seeds).

#### **42251 Grain and Field Bean Wholesalers**

This industry comprises establishments primarily engaged in wholesaling grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and

other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

#### **422510 Grain and Field Bean Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

The data published with NAICS code 422510 include the following SIC industry:

5153 Grain and field beans

#### **42252 Livestock Wholesalers**

This industry comprises establishments primarily engaged in wholesaling livestock (except horses and mules).

#### **422520 Livestock Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling livestock (except horses and mules).

The data published with NAICS code 422520 include the following SIC industry:

5154 Livestock

#### **42259 Other Farm Product Raw Material Wholesalers**

This industry comprises establishments primarily engaged in wholesaling farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

#### **422590 Other Farm Product Raw Material Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

The data published with NAICS code 422590 include the following SIC industry:

5159 Other farm-product raw materials

#### **4225901 Hides, Skins, and Pelts Wholesalers**

Establishments primarily engaged in the wholesale distribution of untanned hides and skins, such as cattle hides, sheep skins, and goat skins; raw furs; and pelts of fur-bearing animals.

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#### **4225902 Leaf Tobacco Wholesalers**

Establishments primarily engaged in the wholesale distribution of leaf tobacco.

#### **4225903 Wool, Wool Tops, and Mohair Wholesalers**

Establishments primarily engaged in the wholesale distribution of mohair (raw), raw wool, wool noils, wool tops, and wool clippings.

#### **4225904 Cotton Wholesalers**

Establishments primarily engaged in buying and/or marketing cotton.

#### **4225905 Other Farm Product Raw Materials Wholesalers**

Establishments primarily engaged in buying and/or marketing other farm products.

#### **4226 Chemical and Allied Products Wholesalers**

This industry group comprises establishments primarily engaged in wholesaling chemicals; plastics materials and basic forms and shapes; and allied products.

#### **42261 Plastics Materials and Basic Forms and Shapes Wholesalers**

This industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

#### **422610 Plastics Materials and Basic Forms and Shapes Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

The data published with NAICS code 422610 include the following SIC industry:

5162 Plastics materials and basic forms and shapes

#### **42269 Other Chemical and Allied Products Wholesalers**

This industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

#### **422690 Other Chemical and Allied Products Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

The data published with NAICS code 422690 include the following SIC industry:

5169 Other chemicals and allied products

#### **4226901 Industrial Gases, (Except LP) Wholesalers**

Establishments primarily engaged in the wholesale distribution of industrial gases (compressed and liquefied) regardless of use, such as oxygen and acetylene.

#### **4226902 Other Chemicals and Allied Products Wholesalers**

Establishments primarily engaged in the wholesale distribution of chemicals and allied products (except industrial gases), such as acids, industrial and heavy chemicals (except gases), dyestuffs, industrial salts, naval stores, rosin, and turpentine.

#### **4227 Petroleum and Petroleum Products Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42271, Petroleum bulk stations and terminals; and 42272, Petroleum and petroleum products wholesalers (except bulk stations and terminals).

#### **42271 Petroleum Bulk Stations and Terminals**

This industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

#### **422710 Petroleum Bulk Stations and Terminals**

This U.S. industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

The data published with NAICS code 422710 include the following SIC industry:

5171 (pt) Petroleum bulk stations and terminals

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### **4227101 Petroleum Bulk Stations and Terminals (Except LP)**

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations or terminals.

### **42271011 Petroleum Bulk Stations (Except LP)**

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations for resale. Bulk storage stations have bulk storage capacity of 10,000 to 100,000 gallons, or 100,000 to 2,100,000 gallons and do not receive their supplies primarily from tanker, barge, or pipeline.

### **42271012 Petroleum Bulk Terminals (Except LP)**

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage terminals. Bulk storage terminals have bulk storage capacity of 2,100,000 gallons or more, or have bulk storage capacity of 100,000 gallons or more and receive products primarily by tanker, barge, or pipeline.

### **4227102 Liquefied Petroleum Bulk Stations and Terminals**

Establishments primarily engaged in the wholesale distribution of liquefied petroleum gases from bulk storage stations or terminals for resale. Bulk storage stations or terminals have bulk storage capacity of 10,000 gallons or more.

### **42272 Petroleum and Petroleum Products Wholesalers (Except Bulk Stations and Terminals)**

This industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

### **422720 Petroleum and Petroleum Products Wholesalers (Except Bulk Stations and Terminals)**

This U.S. industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

The data published with NAICS code 422720 include the following SIC industry:

5172 Petroleum and petroleum products, except bulk stations and terminals

### **4228 Beer, Wine, and Distilled Alcoholic Beverage Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42281, Beer and ale wholesalers; 42282, Wine and distilled alcoholic beverage wholesalers.

### **42281 Beer and Ale Wholesalers**

This industry comprises establishments primarily engaged in wholesaling beer, ale, porter, and other fermented malt beverages.

### **422810 Beer and Ale Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling beer, ale, porter, and other fermented malt beverages.

The data published with NAICS code 422810 include the following SIC industry:

5181 Beer and ale

### **42282 Wine and Distilled Alcoholic Beverage Wholesalers**

This industry comprises establishments primarily engaged in wholesaling wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

### **422820 Wine and Distilled Alcoholic Beverage Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

The data published with NAICS code 422820 include the following SIC industry:

5182 Wine and distilled alcoholic beverages

### **4228201 Wines and Distilled Alcoholic Beverages (Licensed Operation) Wholesalers**

Establishments primarily engaged in the wholesale distribution of wines and distilled spirits under government license.

### **4228202 Wines and Distilled Alcoholic Beverages (State-Operated) Wholesalers**

Establishments primarily engaged as state-owned and operated wholesale distributors of wines and spirits.

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### **4229 Miscellaneous Nondurable Goods Wholesalers**

This industry group comprises establishments primarily engaged in wholesaling nondurable goods, such as farm supplies; books, periodicals and newspapers; flowers; nursery stock; paints; varnishes; tobacco and tobacco products; and other miscellaneous nondurable goods, such as cut Christmas trees and pet supplies.

#### **42291 Farm Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

#### **422910 Farm Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

The data published with NAICS code 422910 include the following SIC industry:

5191 (pt) Farm supplies

#### **4229101 Farm Supplies—Farm Dealers**

Establishments primarily engaged in the wholesale distribution of farm supplies primarily sold directly to farmers for farm use.

#### **4229102 Farm Supplies—Wholesale Distributors**

Establishments primarily engaged in the wholesale distribution of farm supplies primarily sold directly to governments, institutions, farm dealers, export sales, and other nonfarm accounts.

### **42292 Book, Periodical, and Newspaper Wholesalers**

This industry comprises establishments primarily engaged in wholesaling books, periodicals, and newspapers.

### **422920 Book, Periodical, and Newspaper Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling books, periodicals, and newspapers.

The data published with NAICS code 422920 include the following SIC industry:

5192 Books, periodicals, and newspapers

### **42293 Flower, Nursery Stock, and Florists' Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling flowers, florists' supplies, and/or nursery stock (except seeds and plant bulbs).

### **422930 Flower, Nursery Stock, and Florists' Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling flowers, florists' supplies, and/or nursery stock (except seeds and plant bulbs).

The data published with NAICS code 422930 include the following SIC industry:

5193 (pt) Flowers, nursery stock, and florists' supplies

### **42294 Tobacco and Tobacco Product Wholesalers**

This industry comprises establishments primarily engaged in wholesaling tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

### **422940 Tobacco and Tobacco Product Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

The data published with NAICS code 422940 include the following SIC industry:

5194 Tobacco and tobacco products

### **42295 Paint, Varnish, and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

### **422950 Paint, Varnish, and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

The data published with NAICS code 422950 include the following SIC industry:

5198 (pt) Paints, varnishes, and supplies

### **4229501 Paints, Varnishes, and Supplies (Wholesalers)**

Establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

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### **42295011 Paints, Varnishes, and Supplies (Wholesalers)**

Establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

### **42299 Other Miscellaneous Nondurable Goods Wholesalers**

This industry comprises establishments primarily engaged in wholesaling nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

### **422990 Other Miscellaneous Nondurable Goods Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

The data published with NAICS code 422990 include the following SIC industry:

5199 (pt) Other miscellaneous nondurable goods

### **4229901 Art Goods Wholesalers**

Establishments primarily engaged in the wholesale distribution of art goods such as artists' supplies, curios, and souvenirs.

### **4229902 General Merchandise (Nondurable Goods) Wholesalers**

Establishments primarily engaged in the wholesale distribution of a general line of nondurable goods with no one line accounting for more than 25 percent of the total sales.

### **4229903 Textile Bags, Bagging, and Burlap Wholesalers**

Establishments primarily engaged in the wholesale distribution of textile bags, and bagging burlap, and canvas and felt products.

### **4229904 Other Nondurable Goods Wholesalers**

Establishments primarily engaged in the wholesale distribution of nondurable goods (except office supplies, druggists' sundries, apparel, groceries, chemical products, petroleum products, alcoholic beverages, farm supplies, books, periodicals, florists supplies; paint supplies, and art goods).



# Appendix C.

## Coverage and Methodology

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### **MAIL/NONMAIL UNIVERSE**

For the wholesale sector all firms were sent questionnaires to be completed and returned to the Census Bureau by mail. This sector does not have a nonmail universe. For most very small firms with employment, abbreviated data was collected using a short form. These records provided basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization. Nonemployers were not included in the scope of the wholesale sector.

### **INDUSTRY CLASSIFICATION OF ESTABLISHMENTS**

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and 1997 NAICS. More information on NAICS is available in the NAICS manual and at [www.census.gov/naics](http://www.census.gov/naics).

### **RELIABILITY OF DATA**

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained, except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

### **TREATMENT OF NONRESPONSE**

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which included location, kind of business or operation, sales, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or type of operation covered by the report, were available only from the establishments that completed the appropriate inquiries on the questionnaire.

Two methods were used to account for nonresponse to industry-specific inquiries. For some inquiries, missing data were imputed for individual records based on responses from similar establishments. For other inquiries, the total of reported data was expanded to represent 100 percent of the universe. Data presented for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total sales of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total sales of all establishments included in the category. In a few cases, expansion on the basis of sales was not appropriate, and another basic data item was used as the basis for expansion.

All reports in which data were expanded to account for nonrespondents include a coverage indicator for each publication category, which shows the sales of establishments responding to the industry-specific inquiry as a percent of total sales for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

# Appendix D. Geographic Notes

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## **NORTH DAKOTA**

There are no geographic notes for the state of North Dakota.

# Appendix E. Metropolitan Areas

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## **NORTH DAKOTA**

### **Bismarck, ND MSA**

Burleigh County, ND

Morton County, ND

### **Fargo—Moorhead, ND—MN MSA**

Clay County, MN

Cass County, ND

## **Grand Forks, ND—MN MSA**

Polk County, MN

Grand Forks County, ND



