

# Commodity Line Sales

# 1997

Issued August 2000

EC97W42S-LS

## 1997 Economic Census

*Wholesale Trade*

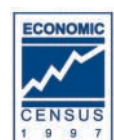
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## ACKNOWLEDGMENTS

Many persons participated in the various activities of the 1997 Economic Census for the Wholesale Trade sector.

Service Sector Statistics Division prepared this report. **Bobby E. Russell**, Assistant Chief for Census Programs, was responsible for the overall planning, management, and coordination. Planning and implementation were under the direction of **Donna L. Hambric**, Chief, Wholesale Census Branch, and **John R. Trimble**, Chief, Services Sector Statistics Division Redesign Team, assisted by **Steven L. Barron** and **Scott P. Handmaker**. Primary staff assistance was provided by **John L. Vignali**, **Gary E. Swenson**, **Karen K. Sigmon**, **Pamela Palmer**, **G. Brian Wilson**, **Peter J. Martin**, **Dennis R. Johnson**, **Jennifer A. Sekely**, **Stephen W. Hume**, **Francine T. Grey**, and **John Walsh**.

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## CONTENTS

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Introduction to the Economic Census .....	1
Wholesale Trade .....	5

### TABLES

1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997 .....	7
2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997 .....	392
3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997 .....	539
4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997 .....	902
5. Manufactures' Sales Branches and Offices by Kind of Business and Commodity Line: 1997 .....	1043
6. Manufacturers' Sales Branches and Offices by Broad Commodity Line and Kind of Business: 1997 .....	1119
7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997 .....	1147
8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997 .....	1291

### APPENDIXES

A. Explanation of Terms .....	A-1
B. NAICS Codes, Titles, and Descriptions .....	B-1
C. Coverage and Methodology .....	C-1
D. Geographic Notes .....	--
E. Metropolitan Areas .....	--

-- Not applicable for this report.

# Introduction to the Economic Census

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## PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

## ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Foodservices
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

## RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

## GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

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required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

## **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

## **DOLLAR VALUES**

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

## **AVAILABILITY OF ADDITIONAL DATA**

### **Reports in Print and Electronic Media**

All results of the 1997 Economic Census are available on the Census Bureau Internet site ([www.census.gov](http://www.census.gov)) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

### **Special Tabulations**

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division 301-457-4673  
Service Sector Statistics Division 301-457-2668

## **HISTORICAL INFORMATION**

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.



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## SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at [www.census.gov/econguide](http://www.census.gov/econguide). More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at [www.census.gov/econ/www/history.html](http://www.census.gov/econ/www/history.html).

## ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

A	Standard error of 100 percent or more.
D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
F	Exceeds 100 percent because data include establishments with payroll exceeding revenue.
N	Not available or not comparable.
Q	Revenue not collected at this level of detail for multiestablishment firms.
S	Withheld because estimates did not meet publication standards.

V	Represents less than 50 vehicles or .05 percent.
X	Not applicable.
Y	Disclosure withheld because of insufficient coverage of merchandise lines.
Z	Less than half the unit shown.
a	0 to 19 employees.
b	20 to 99 employees.
c	100 to 249 employees.
e	250 to 499 employees.
f	500 to 999 employees.
g	1,000 to 2,499 employees.
h	2,500 to 4,999 employees.
i	5,000 to 9,999 employees.
j	10,000 to 24,999 employees.
k	25,000 to 49,999 employees.
l	50,000 to 99,999 employees.
m	100,000 employees or more.
p	10 to 19 percent estimated.
q	20 to 29 percent estimated.
r	Revised.
s	Sampling error exceeds 40 percent.
nec	Not elsewhere classified.
nsk	Not specified by kind.
–	Represents zero (page image/print only).
(CC)	Consolidated city.
(IC)	Independent city.

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# Wholesale Trade

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## SCOPE

The Wholesale Trade sector (sector 42) comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (i.e., goods sold to other wholesalers or retailers), (b) capital or durable nonconsumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises three main types of wholesalers: those that sell goods on their own account, those that sell goods manufactured by a parent company in the United States, and those that arrange sales and purchases for others for a commission or fee.

1. Wholesale merchants, distributors, jobbers, drop shippers, import/export merchants, terminal grain elevators, country grain elevators, and farm product assemblers sell goods on their own account. These establishments typically maintain their own warehouse, where they receive and handle goods for their customers. They also may operate as drop shippers or offices taking orders from customers and having the goods shipped directly from the supplier. Establishments operating exclusively in this manner will not maintain any inventory. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
2. Manufacturers sales branches and offices primarily sell products manufactured or mined in the United States by their parent company.
3. Agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' agents arrange for the purchase or sale of goods owned by others or purchased on a commission basis. Agents and brokers operate from offices and do not own or handle the goods they sell. Auction companies and commission merchants handle goods on a consignment basis but do not own the goods.

Although wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

## GENERAL

A list of products that provide statistics on sector 42 follows.

**Geographic area reports.** A separate report containing data for establishments with payroll is published for each state, the District of Columbia, and the United States. Each report presents general statistics for establishments with payroll, on number of establishments, sales, payroll, employment, operating expenses, and inventories. At the state level, data also are presented separately for the following types of wholesale operations: merchant wholesalers; manufacturers' sales branches and offices; and agents, brokers, commission merchants, and auction companies. Less type-of-operation detail is shown below the state level. For states, MAs, and counties and places with 200 wholesale establishments or more, statistics are presented by kind of business. Greater kind-of-business detail is shown for larger areas. In addition, data are shown for all places with 2,500 inhabitants or more and all counties (with no kind-of-business detail).

**Commodity line sales report.** This report presents data on major categories of commodities sold by wholesale kinds of business for the United States. Tables present data for each kind of business and show, for each commodity line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and for establishments actually handling a specific line, the percentage of total sales represented by sales of that line. Summary statistics also are provided for



the broad commodity line categories, including counts of establishments and the amount and percentage of the line sold by various kinds of wholesale businesses.

**Establishment and firm size (including legal form of organization) report.** This report presents data for establishments with payroll, based on size of establishment, size of company or firm, and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, operating expense, inventories and employment for the United States.

**Miscellaneous subjects report.** This report contains data by kind of business on employment by principal activity; sales by class of customer; inventory valuation methods; commissions and gross selling value of business conducted for others by agents and brokers; gross margins, gross profits, and their components; and on petroleum bulk stations and terminals. Data are presented for the United States as a whole and for petroleum bulk stations and terminals at the state level.

## **GEOGRAPHIC AREAS COVERED**

The level of geographic detail varies by report. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.
3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget (OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.
4. Metropolitan statistical areas (MSAs) defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
5. Areas within the state outside metropolitan areas (MAs).

6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as a city, borough, village, or town according to the 1990 Census of Population or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.
9. Special economic urban areas (SEUAs), which include townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 1990 Census of Population or subsequent special census).

## **COMPARABILITY OF THE 1992 AND 1997 CENSUSES**

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented based on the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

## **DISCLOSURE**

In accordance with Federal law governing census reports, (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

## **AVAILABILITY OF MORE FREQUENT ECONOMIC DATA**

The Census Bureau conducts annual surveys on the wholesale trade. These surveys, while providing more frequent observations, yield less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42</b>	<b>Wholesale trade</b>	<b>453 470</b>	<b>X</b>	<b>4 059 657 778</b>	<b>X</b>	<b>100.0</b>	<b>78.1</b>
0100	New and used automobiles, motorcycles, etc.	6 680	390 687 352	240 503 918	61.6	5.9	67.5
0111	New automobiles	799	314 416 230	180 836 636	57.5	4.5	X
0112	Used automobiles	5 409	78 213 011	53 255 809	68.1	1.3	X
0113	Motorcycles	547	27 462 699	3 176 650	11.6	.1	X
0114	Motor scooters, mopeds, snowmobiles, and utility trailers	589	31 099 194	3 214 092	10.3	.1	X
0120	Buses, campers, and motor homes	969	78 293 418	5 239 689	6.7	.1	77.6
0121	Buses	584	71 897 660	3 648 980	5.1	.1	X
0122	Motor homes, car trailers, and campers	431	71 128 681	1 587 874	2.2	Z	X
0130	Light trucks and vans (14,000 lb or less)	3 084	273 095 898	141 043 795	51.6	3.5	64.5
0131	New light trucks	899	229 946 751	120 913 648	52.6	3.0	X
0132	Used light trucks	2 386	50 887 286	8 342 147	16.4	.2	X
0133	Vans and cargo vans (new and used)	1 306	163 519 800	11 769 579	7.2	.3	X
0140	Medium trucks and tractors (14,001 to 26,000 lb)	2 092	106 082 239	7 409 812	7.0	.2	X
0150	Heavy trucks and tractors (over 26,000 lb)	3 206	100 952 328	21 782 770	21.6	.5	75.6
0151	New heavy trucks (one piece)	1 259	83 384 425	8 434 602	10.1	.2	X
0152	New heavy truck tractors	1 117	15 834 608	5 555 039	35.1	.1	X
0153	New truck trailers	712	7 667 104	2 183 270	28.5	.1	X
0154	New truck bodies	433	3 263 768	617 929	18.9	Z	X
0155	Used heavy trucks, tractors, and trailers	2 551	27 492 676	4 956 425	18.0	.1	X
0200	New and rebuilt automotive parts and supplies	20 311	196 712 834	88 225 246	44.9	2.2	25.6
0211	Batteries	5 949	33 849 714	4 515 145	13.3	.1	X
0212	Engines (complete)	3 974	26 029 196	3 580 416	13.8	.1	X
0213	Electrical engine parts (including ignition parts)	5 992	52 069 408	12 612 655	24.2	.3	X
0214	Brake parts (including fluid and all disk and drum parts)	6 997	53 499 101	5 387 545	10.1	.1	X
0215	Exhaust system parts	4 608	39 382 009	1 837 191	4.7	Z	X
0216	Glass	2 063	15 512 071	1 221 826	7.9	Z	X
0217	Hoses, belts, gaskets, and wiper blades	6 007	47 447 499	3 066 309	6.5	.1	X
0218	Filters (oil, air, gas, and transmission)	6 065	44 582 236	2 404 188	5.4	.1	X
0219	Engine parts, except electrical	6 485	58 132 071	7 842 742	13.5	.2	X
0221	Body parts and repair materials	5 000	44 095 080	8 032 713	18.2	.2	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	5 586	49 588 650	4 508 311	9.1	.1	X
0223	Parts, n.e.c.	6 763	81 915 275	20 775 772	25.4	.5	X
0224	Accessories	7 545	60 248 686	9 924 474	16.5	.2	X
0240	Used automotive parts, accessories, and equipment	8 772	11 519 909	5 148 447	44.7	.1	X
0250	Petroleum products marketing equipment	1 330	6 376 821	1 425 334	22.4	Z	X
0300	Tires and tubes	5 515	34 395 554	16 916 524	49.2	.4	33.4
0311	New tires and tubes	3 275	24 923 254	15 702 057	63.0	.4	X
0312	Recapped and used tires and repair materials	3 007	6 699 535	1 059 657	15.8	Z	X
0400	Household and lawn furniture	5 012	22 832 654	12 294 833	53.8	.3	48.8
0411	Upholstered furniture	2 325	10 215 206	3 620 527	35.4	.1	X
0412	Sleep furniture and equipment	1 571	6 516 857	1 726 930	26.5	Z	X
0413	Lawn furniture and equipment	806	3 739 238	1 056 449	28.3	Z	X
0414	Other furniture (including sleep sofas)	2 876	11 190 415	5 667 008	50.6	.1	X
0420	Office and business furniture	6 543	36 426 744	20 833 283	57.2	.5	42.1
0421	New office furniture (wooden and metal)	5 431	31 710 635	18 594 490	58.6	.5	X
0422	New store and restaurant furniture	411	2 028 101	660 135	32.5	Z	X
0423	New public furniture (theater seats, church pews, park benches, and school desks)	575	1 814 556	580 028	32.0	Z	X
0424	Used office and business furniture	1 173	4 888 831	533 556	10.9	Z	X
0500	Household china, glassware, crockery, and plastic housewares	3 083	13 505 793	6 006 410	44.5	.1	X
0520	Linens, domestics, curtains, and draperies	3 433	17 274 892	9 902 335	57.3	.2	51.5
0521	Bedspreads, blankets, and bedding	1 192	8 483 980	3 775 621	44.5	.1	X
0522	Curtains and draperies	1 330	4 796 425	933 703	19.5	Z	X
0523	Shades and blinds	985	2 604 408	1 039 949	39.9	Z	X
0524	Towels and washcloths	975	7 158 881	2 236 965	31.2	.1	X
0525	Other linens and domestics	1 098	7 020 884	1 753 588	25.0	Z	X
0530	Flooring and floor coverings	4 172	26 436 180	17 033 467	64.4	.4	55.5
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	3 460	22 130 437	11 874 373	53.7	.3	X
0532	Hardwood flooring	934	5 799 060	1 129 533	19.5	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	1 758	10 217 083	3 910 117	38.3	.1	X
0540	Other home furnishings	7 165	56 535 272	10 017 830	17.7	.2	16.4
0541	Metal flatware and kitchen utensils	1 162	6 936 588	1 511 885	21.8	Z	X
0542	Mirrors, lamps, and picture frames	2 893	11 188 181	2 862 376	25.6	.1	X
0543	Home furnishings, n.e.c.	2 482	12 144 188	4 800 679	39.5	.1	X
0600	Lumber: rough, dressed, and finished	5 267	51 470 315	29 578 678	57.5	.7	66.7
0611	Dimensional lumber (non-treated)	4 256	44 440 799	22 478 143	50.6	.6	X
0612	Treated lumber	2 241	23 934 644	3 074 739	12.8	.1	X
0613	Boards	1 595	19 864 640	3 830 667	19.3	.1	X
0620	Plywood and millwork	6 895	61 835 488	29 106 316	47.1	.7	63.3
0621	Softwood plywood and oriented strand board (OSB)	2 312	33 811 681	7 519 042	22.2	.2	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	2 761	28 621 459	5 916 105	20.7	.1	X
0623	Gypsum, specialty boards, and treatments	1 523	16 984 501	1 675 357	9.9	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.)	3 525	31 134 014	10 803 197	34.7	.3	X
0625	Metal millwork	1 048	11 043 853	1 376 935	12.5	Z	X
0626	Other millwork and wood siding (including trusses and wood roofing)	1 263	14 352 426	1 725 040	12.0	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	4 152	19 137 438	10 810 265	56.5	.3	57.5
0711	Ready-mixed or transit-mixed concrete	653	5 528 050	488 255	8.8	Z	X
0712	Cement and lime	1 415	7 037 114	3 722 958	52.9	.1	X
0713	Sand, gravel, and crushed stone	1 457	3 206 323	1 690 429	52.7	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	2 338	7 133 520	4 848 235	68.0	.1	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42</b>	<b>Wholesale trade—Con.</b>						
0720	Roofing, siding, and insulation materials .....	3 929	32 619 494	10 009 048	30.7	.2	64.0
0721	Roofing, except wood .....	2 222	22 641 752	4 836 607	21.4	.1	X
0722	Siding, except wood .....	1 790	19 687 306	2 559 592	13.0	.1	X
0723	Insulation materials .....	2 234	21 507 718	2 574 382	12.0	.1	X
0730	Flat glass and other construction glass (excluding automotive) .....	1 279	4 157 484	2 056 651	49.5	.1	X
0740	Other construction materials .....	4 465	22 991 553	6 911 553	30.1	.2	58.7
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	765	4 910 528	434 054	8.8	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood) .....	594	1 496 538	892 904	59.7	Z	X
0743	Manufactured (mobile) homes .....	424	1 058 322	754 893	71.3	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	2 778	15 770 582	4 710 156	29.9	.1	X
0800	Photographic equipment and supplies (excluding video) .....	3 051	42 866 960	16 981 600	39.6	.4	25.3
0811	Still picture photographic equipment .....	742	13 449 573	2 338 714	17.4	.1	X
0812	Motion picture photographic equipment .....	342	4 179 693	324 173	7.8	Z	X
0813	Photographic film .....	1 058	16 103 940	7 167 132	44.5	.2	X
0814	Developing supplies (excluding film) .....	616	12 795 724	2 699 626	21.1	.1	X
0815	Other photographic equipment and supplies .....	1 429	16 560 224	3 083 166	18.6	.1	X
0900	Office equipment .....	11 547	85 838 293	25 431 333	29.6	.6	41.0
0911	Typewriters and dedicated word processors .....	2 263	11 599 390	764 039	6.6	Z	X
0912	Calculators and accounting machines .....	2 387	28 145 606	1 807 989	6.4	Z	X
0913	Copying machines and equipment .....	8 630	47 716 419	20 433 708	42.8	.5	X
0914	Dictating, transcribing, and recording machines .....	1 273	4 285 407	698 643	16.3	Z	X
0915	Mailing, letter handling, and addressing machines .....	1 065	6 653 498	1 347 267	20.2	Z	X
0920	New computer equipment .....	19 174	261 713 168	186 031 462	71.1	4.6	54.7
0921	Computers .....	13 749	195 758 379	104 723 028	53.5	2.6	X
0922	Computer storage devices .....	7 235	138 166 763	18 792 438	13.6	.5	X
0923	Computer printers .....	9 061	140 951 372	20 605 564	14.6	.5	X
0924	Other computer peripheral equipment .....	11 623	157 519 622	41 823 972	26.6	1.0	X
0930	Used computer equipment .....	2 030	10 011 279	2 594 462	25.9	.1	X
0950	Computer software (packaged) .....	10 113	118 765 555	21 580 426	18.2	.5	X
0960	Restaurant and hotel equipment and supplies .....	7 631	81 174 081	14 563 004	17.9	.4	X
0970	Store machines and equipment .....	3 956	37 950 622	5 648 816	14.9	.1	8.8
0971	Vending machines .....	585	2 145 681	1 099 184	51.2	Z	X
0972	Other store machines and equipment .....	2 914	6 844 481	3 775 025	55.2	.1	X
1000	Medical, hospital, and surgical supplies .....	10 297	83 984 150	55 549 929	66.1	1.4	47.8
1011	Surgical and medical instruments and equipment .....	5 879	48 877 557	24 998 057	51.1	.6	X
1012	Orthopedic, and prosthetic appliances and supplies .....	2 021	10 297 799	4 090 856	39.7	.1	X
1013	Other surgical, medical, and hospital supplies .....	6 010	41 642 522	25 048 015	60.2	.6	X
1020	Dental supplies .....	1 434	6 521 303	4 252 807	65.2	.1	68.3
1021	Equipment (chairs, x-rays, cabinets, etc.) .....	757	3 531 615	1 048 646	29.7	Z	X
1022	Instruments and other supplies .....	1 244	5 889 175	3 200 233	54.3	.1	X
1030	Optical and ophthalmic goods .....	2 156	8 236 592	6 831 051	82.9	.2	67.6
1031	Ophthalmic goods .....	970	4 272 806	2 987 661	69.9	.1	X
1032	Prescription grinding .....	529	1 332 597	975 830	73.2	Z	X
1033	Optometric equipment and supplies .....	341	1 062 593	533 680	50.2	Z	X
1034	Optical goods, n.e.c. (excluding cameras) .....	896	3 633 095	2 253 358	62.0	.1	X
1040	Religious and school supplies .....	1 078	6 288 509	1 655 658	26.3	Z	36.5
1041	Religious supplies .....	126	496 317	425 592	85.8	Z	X
1042	School supplies .....	841	4 234 067	1 185 459	28.0	Z	X
1050	Other professional equipment and supplies .....	3 014	17 295 953	9 284 747	53.7	.2	73.9
1051	Architects' equipment and supplies .....	346	652 470	230 235	35.3	Z	X
1052	Drafting instruments .....	272	452 758	65 617	14.5	Z	X
1053	Engineers' equipment and supplies .....	465	903 625	376 185	41.6	Z	X
1054	Laboratory equipment .....	1 063	6 501 819	2 840 553	43.7	.1	X
1055	Scientific instruments .....	821	7 469 107	2 859 068	38.3	.1	X
1056	Veterinarians' equipment and supplies .....	450	3 789 865	734 164	19.4	Z	X
1057	Professional equipment and supplies, n.e.c. .....	877	3 803 857	2 146 918	56.4	.1	X
1100	Iron and steel products (semifinished) .....	2 328	25 322 441	9 236 801	36.5	.2	69.9
1111	Sheet bars and tin plate bars .....	625	4 823 198	797 465	16.5	Z	X
1112	Wire rods .....	237	5 388 148	852 349	15.8	Z	X
1113	Rough castings and foundry products .....	671	5 135 836	2 577 647	50.2	.1	X
1114	Forgings .....	522	6 042 054	1 142 834	18.9	Z	X
1116	Other semifinished iron and steel products .....	867	11 853 790	3 833 790	32.3	.1	X
1120	Flat iron and steel products .....	7 901	100 562 279	48 135 661	47.9	1.2	54.9
1121	Plates .....	3 037	32 844 530	6 773 906	20.6	.2	X
1122	Strips (hot-rolled and cold-rolled) .....	1 654	17 979 611	4 765 078	26.5	.1	X
1123	Sheets (cold-rolled) .....	2 582	56 932 849	9 636 169	16.9	.2	X
1124	Sheets (hot-rolled) .....	3 306	53 808 846	9 460 561	17.6	.2	X
1126	Sheets (galvanized and coated) .....	3 385	55 427 372	12 640 138	22.8	.3	X
1127	Tin plate and ternplate .....	241	14 369 808	843 976	5.9	Z	X
1128	Fabricated and structural plate products .....	1 096	7 983 244	1 095 638	13.7	Z	X
1129	Other flat iron and steel products .....	1 514	25 737 780	2 380 357	9.2	.1	X
1140	Iron and steel wire and wire products .....	4 899	31 243 546	5 369 277	17.2	.1	32.7
1141	Wire (plain, coated, barbed, and twisted) .....	1 352	11 815 193	2 152 191	18.2	.1	X
1142	Nails .....	508	2 854 671	479 543	16.8	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	2 158	13 269 173	1 978 192	14.9	Z	X
1150	Iron and steel pipe and tubing .....	7 502	58 137 549	14 807 653	25.5	.4	56.0
1152	Tubing .....	3 247	33 146 713	5 380 733	16.2	.1	X
1153	Standard steel pipe .....	3 331	30 314 361	5 526 650	18.2	.1	X
1154	Other steel pipe .....	1 364	16 830 443	2 860 736	17.0	.1	X

See footnotes at end of table.



**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42</b>	<b>Wholesale trade—Con.</b>						
1160	Other iron and steel products	4 195	43 698 548	13 300 272	30.4	.3	64.8
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled	1 752	24 675 346	2 994 753	12.1	.1	X
1163	Bars and bar-size shapes: cold finished	1 647	19 978 704	2 066 473	10.3	.1	X
1164	Concrete reinforcement bars	1 246	10 243 403	1 656 738	16.2	.1	X
1165	Structural shapes (excluding bar-size shapes)	1 980	24 049 543	3 846 912	16.0	.1	X
1167	Finished products, n.e.c.	924	8 805 195	2 589 741	29.4	.1	X
1170	Alloy steel	1 882	24 725 113	4 447 882	18.0	.1	71.3
1171	Bars, hot-rolled or cold-finished	1 201	16 840 444	1 983 141	11.8	.2	X
1173	Pipe, tubing, and plates	797	12 672 672	1 541 826	12.2	.2	X
1175	Other alloy steel	578	7 375 890	905 953	12.3	.2	X
1180	Stainless steel	3 948	42 850 844	9 767 107	22.8	.2	65.8
1181	Plates	1 321	17 448 140	1 109 900	6.4	.2	X
1182	Strip	657	6 615 157	958 694	14.5	.2	X
1183	Sheets	1 969	23 396 715	2 712 307	11.6	.1	X
1184	Bars and bar-size shapes	1 667	21 098 309	2 336 819	11.1	.1	X
1185	Other stainless steel (including tubing)	2 091	26 771 813	2 570 489	9.6	.1	X
1200	Copper and brass	3 274	55 574 261	11 135 305	20.0	.3	43.1
1211	Copper wire mill products (structural only)	799	7 837 521	1 705 181	21.8	.2	X
1212	Flat products (sheets, strips, and plates)	1 296	26 800 127	2 685 704	10.0	.1	X
1213	Tubular products (pipes and tubes)	1 378	24 204 805	2 146 056	8.9	.1	X
1214	Rod, nonelectrical wire, extruded shapes, etc.	901	13 902 128	2 250 577	16.2	.1	X
1220	Aluminum shapes, forms, etc.	4 999	73 710 109	18 040 612	24.5	.4	47.1
1221	Plates (.250 inch and over)	1 557	18 306 957	2 359 067	12.9	.1	X
1222	Sheets and coils (.006 to .249 inch)	2 303	27 884 104	5 532 493	19.8	.1	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	2 763	42 695 936	6 218 275	14.6	.2	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing)	1 908	19 960 133	1 179 510	5.9	.2	X
1225	Foils	275	2 466 462	344 181	14.0	.2	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	1 640	37 168 684	7 815 082	21.0	.2	X
1300	Coal and coke	589	16 817 287	10 527 579	62.6	.3	46.5
1311	Coal	462	10 713 333	8 880 188	82.9	.2	X
1312	Coke	90	1 901 025	996 542	52.4	.2	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	537	31 397 607	6 941 649	22.1	.2	X
1400	Electrical apparatus and equipment	23 702	161 947 933	86 753 145	53.6	2.1	44.0
1411	Power and distribution transformers	5 487	42 519 615	6 632 678	15.6	.2	X
1412	Switchgear and switchboard apparatus	3 981	29 879 920	4 971 119	16.6	.1	X
1413	Motors and generators (including motor-generator sets)	6 962	38 569 027	6 934 128	18.0	.2	X
1414	Conduit, raceway, and fittings	4 150	32 687 582	4 175 417	12.8	.1	X
1415	Electric bulbs (all types)	4 993	32 683 522	5 660 436	17.3	.1	X
1416	Interior wiring (excluding conduit)	5 217	45 287 944	6 135 081	13.5	.2	X
1417	Exterior wiring and cable (excluding conduit)	4 236	30 488 025	4 570 823	15.0	.1	X
1418	Lighting fixtures (residential and commercial)	6 195	40 643 236	9 821 172	24.2	.2	X
1419	Industrial controls	8 383	55 900 149	18 499 095	33.1	.5	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	9 634	70 561 079	18 087 876	25.6	.4	X
1500	Electrical appliances, household	7 920	88 150 683	51 223 251	58.1	1.3	51.3
1511	Televisions	2 554	45 526 278	8 469 595	18.6	.2	X
1512	Radios, stereos, and CD players	3 471	43 514 735	12 571 668	28.9	.3	X
1513	V.C.R.'s and video cameras	2 751	39 846 713	7 855 711	19.7	.2	X
1514	Electrical household ranges and ovens	1 337	29 282 048	4 542 296	15.5	.1	X
1515	Refrigerators and freezers, household	1 347	18 573 491	3 920 584	21.1	.1	X
1516	Household laundry equipment	1 096	16 637 273	2 539 582	15.3	.1	X
1517	Vacuum cleaners and sewing machines, household	873	15 750 714	2 109 429	13.4	.1	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	3 284	45 578 936	8 426 521	18.5	.2	X
1600	Electronic parts and equipment, except communication	20 513	215 560 389	128 809 401	59.8	3.2	47.1
1612	Integrated circuits	5 334	66 131 410	35 390 506	53.5	.9	X
1613	Capacitors and resistors	5 166	41 814 690	7 143 926	17.1	.2	X
1615	Discrete semiconductors, etc.	5 033	69 723 232	29 449 033	42.2	.7	X
1616	Electronic connectors and other passive electronic parts	8 534	65 513 977	20 425 629	31.2	.5	X
1618	Electronic parts and equipment, n.e.c.	11 029	100 389 174	35 560 109	35.4	.9	X
1650	Communication equipment and supplies	13 207	151 132 059	86 415 591	57.2	2.1	53.3
1651	Telephones	6 015	54 807 263	18 287 257	33.4	.5	X
1652	Other electronic communication equipment	9 796	103 889 423	48 449 737	46.6	1.2	X
1653	Other electrical communication equipment	2 752	44 504 132	19 231 924	43.2	.5	X
1700	Hardware	24 224	127 124 592	42 931 703	33.8	1.1	28.9
1711	Hand tools (including power driven)	14 066	69 967 583	14 308 690	20.5	.4	X
1712	Bolts, nuts, rivets, and fasteners	12 976	51 081 433	16 338 345	32.0	.4	X
1713	Cutlery	8 780	41 433 490	11 144 405	26.9	.3	X
1800	Plumbing and heating equipment and supplies (hydronics)	12 484	60 406 618	23 954 610	39.7	.6	45.6
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	4 743	23 255 252	2 556 251	11.0	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	6 576	27 815 396	4 716 407	17.0	.1	X
1813	Plumbing fixtures	3 967	26 544 787	6 930 509	26.1	.2	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	2 700	14 985 184	1 761 733	11.8	.2	X
1815	Boilers, radiators, and convectors	2 143	7 912 764	1 361 194	17.2	.2	X
1818	Other plumbing and heating equipment and supplies	5 951	30 372 937	6 401 870	21.1	.2	X
1900	Warm air heating and air-conditioning equipment and supplies	9 407	44 070 070	18 779 259	42.6	.5	47.4
1911	Furnaces (warm air)	4 973	20 212 966	2 980 592	14.7	.1	X
1912	Central air-conditioning (residential and commercial)	5 412	22 334 570	7 107 262	31.8	.2	X
1914	Heat pumps (residential and commercial)	3 595	16 130 324	1 295 144	8.0	.2	X
1916	Air cleaning and filtration systems	4 425	16 346 204	1 938 288	11.9	.2	X
1917	Compressors for air-conditioners	4 144	16 421 976	1 078 204	6.6	.2	X
1918	Condensing units for air-conditioners	3 433	17 084 326	1 306 901	7.7	.2	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	4 547	17 833 236	2 843 872	15.9	.1	X

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<b>42</b>	<b>Wholesale trade—Con.</b>						
2000	Refrigeration equipment and supplies	4 627	14 611 511	5 441 857	37.2	.1	59.0
2011	Commercial refrigerators (reach-in and walk-in)	1 697	5 119 579	1 124 444	22.0	Z	X
2012	Unit coolers for commercial refrigerators	1 029	3 714 772	343 676	9.3	Z	X
2013	Condensing units for commercial refrigerators	1 832	4 790 627	429 224	9.0	Z	X
2014	Refrigerants	2 847	6 448 677	839 728	13.0	Z	X
2015	Other refrigeration equipment and supplies	3 461	10 247 299	2 648 979	25.9	.1	X
2100	Construction and mining machinery and equipment (including parts and attachments)	8 390	58 687 743	37 465 022	63.8	.9	50.2
2111	New off-highway wheel and track-laying tractors	2 021	23 473 441	6 188 283	26.4	.2	X
2112	New power cranes, draglines, and shovels	958	9 801 089	1 620 353	16.5	Z	X
2113	New mixers, pavers, and related equipment	1 187	17 762 397	1 022 592	5.8	Z	X
2114	New tractor shovel loaders	1 558	19 124 153	2 667 891	14.0	.1	X
2115	New graders, rollers, and off-highway trucks	2 001	24 335 842	2 651 739	10.9	.1	X
2116	New mining machinery	1 009	8 776 531	1 756 186	20.0	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	4 766	39 348 442	15 899 691	40.4	.4	X
2118	Used construction and mining machinery and equipment	4 470	30 443 357	5 225 564	17.2	.1	X
2200	Farm machinery, equipment, and parts	11 560	75 240 196	30 579 060	40.6	.8	32.7
2211	New tractors (farm)	5 949	34 289 368	8 605 764	25.1	.2	X
2212	New harvesting machinery	4 663	27 703 914	4 517 967	16.3	.1	X
2213	New land preparation, planting, and cultivating machinery	4 303	27 276 150	2 461 215	9.0	.1	X
2214	New dairy farm and barn equipment	1 217	3 836 820	444 646	11.6	Z	X
2215	New irrigation equipment	1 839	6 785 734	2 601 114	38.3	.1	X
2216	Other new farm machinery and equipment	6 736	34 232 306	5 185 384	15.1	.1	X
2218	Used farm machinery and equipment	7 217	27 989 573	6 094 499	21.8	.2	X
2220	Garden machinery, equipment, and parts	6 321	39 898 343	6 996 346	17.5	.2	45.8
2221	New power lawn mowers	4 012	28 635 432	2 432 852	8.5	.1	X
2222	Other new lawn and garden machinery and equipment	3 419	28 005 107	3 801 476	13.6	.1	X
2223	Used garden machinery and equipment	3 003	14 412 432	379 633	2.6	Z	X
2230	Food-processing machinery, equipment, and parts	2 133	7 373 226	4 028 567	54.6	.1	66.4
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	1 308	4 344 537	2 378 172	54.7	.1	X
2232	New packing, packaging, and bottling equipment	917	2 972 919	1 259 940	42.4	Z	X
2233	Used food-processing machinery and equipment	712	1 709 316	318 952	18.7	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	4 993	16 371 067	5 068 295	31.0	.1	58.2
2311	Pumps	4 006	13 228 104	2 839 366	21.5	.1	X
2312	Motors	2 548	8 044 157	934 803	11.6	Z	X
2313	Parts for pumps and motors	3 184	9 131 858	1 281 163	14.0	Z	X
2320	General-purpose industrial machinery, equipment, and parts	23 404	142 720 209	46 937 281	32.9	1.2	28.3
2321	New pumps, compressors (air or gas), and equipment	8 219	54 223 521	11 124 311	20.5	.3	X
2323	New diesel engines (excluding automotive)	881	7 745 690	1 684 730	21.8	Z	X
2326	New controlling, recording, and indicating instruments and access	6 296	53 538 269	9 130 293	17.1	.2	X
2327	All other new general-purpose industrial machinery and equipment	11 928	63 034 784	20 303 454	32.2	.5	X
2328	Used general-purpose industrial machinery and equipment	4 307	20 502 761	2 810 659	13.7	.1	X
2330	Metalworking machinery, equipment, and parts	6 993	30 703 271	18 570 588	60.5	.5	X
2340	Materials handling machinery, equipment, and parts	10 266	43 763 206	16 877 090	38.6	.4	42.1
2341	New conveying equipment	4 606	19 434 916	5 242 909	27.0	.1	X
2342	New hoists, cranes, and monorails	3 080	12 233 108	1 810 895	14.8	Z	X
2343	New forklift trucks	2 503	15 861 587	6 342 949	40.0	.2	X
2344	New industrial trucks and tractors	537	2 400 367	464 550	19.4	Z	X
2345	Used materials handling machinery, equipment, and parts	4 073	15 196 327	2 831 503	18.6	.1	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	4 909	21 665 069	13 576 216	62.7	.3	49.7
2351	New oil refining and pipeline machinery, equipment, and supplies	1 955	7 666 711	3 413 944	44.5	.1	X
2352	New oil field machinery, equipment, and supplies (including drilling bits)	2 974	10 833 367	6 623 062	61.1	.2	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies	1 343	2 992 959	1 244 963	41.6	Z	X
2360	Other industrial machinery, equipment, and parts	9 568	40 695 958	29 236 199	71.8	.7	63.3
2361	New metal smelting and refining machinery, and equipment	302	910 776	221 183	24.3	Z	X
2362	New power plant machinery (excluding electrical)	643	2 699 501	952 516	35.3	Z	X
2363	New printing trades machinery, equipment, and supplies	2 061	10 162 427	7 983 339	78.6	.2	X
2364	New textile and sewing machinery and equipment	864	4 263 494	3 445 597	80.8	.1	X
2365	New woodworking machinery	798	2 446 337	1 354 799	55.4	Z	X
2366	Other new industrial machinery and equipment	4 939	21 175 109	13 452 551	63.5	.3	X
2367	Used industrial machinery and equipment	2 196	6 829 927	1 636 660	24.0	Z	X
2370	Mechanical power transmission supplies	4 967	23 373 675	13 292 471	56.9	.3	60.8
2371	Bearings and bushings	4 072	18 292 849	8 002 390	43.7	.2	X
2372	Other mechanical power transmission supplies	3 918	15 553 663	5 285 853	34.0	.1	X
2380	Industrial valves and fittings (except fluid-power)	4 808	17 906 286	7 068 038	39.5	.2	X
2390	Hydraulic and pneumatic (fluid-power) valves	4 345	14 152 188	2 478 356	17.5	.1	72.7
2391	Hydraulic valves	3 178	10 395 617	1 207 057	11.6	Z	X
2392	Pneumatic valves	3 214	10 387 653	1 267 891	12.2	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	3 623	14 245 537	2 124 034	14.9	.1	65.2
2411	Hydraulic cylinders and rotary actuators	2 669	10 683 533	1 220 361	11.4	Z	X
2412	Pneumatic cylinders and rotary actuators	2 322	8 736 103	888 870	10.2	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	4 209	14 149 771	2 859 709	20.2	.1	72.9
2421	Hydraulic and pneumatic connectors	3 569	12 236 681	1 637 045	13.4	Z	X
2422	Hydraulic and pneumatic assemblies	2 945	10 213 287	1 202 671	11.8	Z	X
2430	Fluid-power filters, components, accessories, and parts	4 880	16 444 981	2 425 816	14.8	.1	65.1
2431	Filters	3 613	12 193 351	1 086 752	8.9	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	3 285	11 193 876	1 338 406	12.0	Z	X
2440	Welding supplies (excluding gases)	4 096	10 604 506	4 077 259	38.4	.1	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42</b>	<b>Wholesale trade—Con.</b>						
2450	Industrial containers and supplies	4 636	26 214 013	10 746 023	41.0	.3	26.5
2451	New and reconditioned drums and barrels	925	2 703 728	655 460	24.2	Z	X
2452	Bottles and bottlers' supplies	735	7 686 683	5 290 134	68.8	.1	X
2454	Other industrial containers and supplies	3 351	17 157 009	4 585 797	26.7	.1	X
2460	Other industrial supplies	13 952	68 621 701	26 389 605	38.5	.7	29.1
2461	Printing and duplicating inks	1 087	6 128 124	3 585 882	58.5	.1	X
2462	Abrasives and abrasive materials	5 045	17 679 905	2 708 791	15.3	.1	X
2463	Nylon, polyester, and synthetic rubber	1 591	4 095 344	1 039 726	25.4	Z	X
2464	Mechanical rubber goods	2 880	8 807 612	2 469 098	28.0	.1	X
2465	Strapping and tape	3 155	12 980 444	1 905 112	14.7	Z	X
2466	Industrial supplies, n.e.c.	7 298	35 072 368	14 164 944	40.4	.3	X
2500	Beauty and barber equipment and supplies	1 349	2 498 356	2 384 007	95.4	.1	71.2
2511	Equipment (furniture, dryers, etc.)	835	1 472 958	368 361	25.0	Z	X
2512	Supplies (combs, curlers, shampoos, etc.)	1 275	2 176 960	2 007 203	92.2	Z	X
2520	Custodial (janitors') equipment and supplies	5 387	26 154 285	5 634 790	21.5	.1	11.0
2521	Custodial equipment—power equipment	3 002	12 917 045	814 337	6.3	Z	X
2522	Custodial equipment—nonpower equipment	2 406	7 449 149	484 939	6.5	Z	X
2523	Custodial supplies	4 385	18 842 897	4 088 947	21.7	.1	X
2530	Laundry and dry-cleaning equipment and supplies	2 026	63 469 083	9 079 694	14.3	.2	X
2540	Other service establishment equipment and supplies	2 814	6 047 522	4 905 376	81.1	.1	54.1
2541	Undertakers' equipment and supplies	622	1 569 426	1 536 326	97.9	Z	X
2542	Service establishment equipment and supplies, n.e.c.	2 201	4 441 945	3 361 428	75.7	.1	X
2600	Aircraft and aeronautical equipment and supplies	2 788	24 967 271	17 231 693	69.0	.4	49.2
2611	New aircraft	254	4 418 670	2 883 096	65.2	.1	X
2612	New aircraft engines and engine parts	610	5 223 219	2 224 988	42.6	.1	X
2613	Other new aircraft equipment and supplies	1 334	14 430 338	6 050 463	41.9	.1	X
2614	Used aircraft and aeronautical equipment and supplies	1 665	9 428 560	5 787 491	61.4	.1	X
2620	Marine machinery, equipment, and supplies	1 382	8 559 157	3 522 121	41.2	.1	37.8
2621	New ships and boats (excluding pleasure boats)	92	856 535	298 302	34.8	Z	X
2622	New marine propulsion machinery and equipment	387	1 800 483	1 047 128	58.2	Z	X
2623	New marine supplies	800	2 939 421	1 759 105	59.8	Z	X
2624	Used marine machinery, equipment, and supplies	241	743 588	285 247	38.4	Z	X
2630	Other transportation equipment and supplies	893	6 054 025	2 390 779	39.5	.1	23.1
2631	New transportation equipment (excluding automotive)	611	4 511 339	1 752 134	38.8	Z	X
2632	Used transportation equipment (excluding automotive)	350	1 785 898	549 365	30.8	Z	X
2700	Sporting and recreational goods and supplies	9 125	47 478 213	28 012 840	59.0	.7	41.2
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories	1 075	7 725 505	4 873 041	63.1	.1	X
2712	Bicycles and bicycle tires and tubes	584	4 625 660	2 248 401	48.6	.1	X
2713	Billiards, pool, bowling equipment, and accessories	1 003	3 373 149	1 387 395	41.1	.1	X
2714	Camping and fishing equipment and accessories	1 732	14 488 342	3 381 447	23.3	Z	X
2715	Athletic equipment and accessories	2 472	14 204 048	7 421 817	52.3	.2	X
2716	Skiing equipment	327	1 939 869	906 976	46.8	Z	X
2717	Marine pleasure craft, equipment, and accessories	907	6 747 622	2 583 663	38.3	.1	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	2 422	12 434 324	4 859 845	39.1	.1	X
2800	Toys and hobby goods and supplies	6 545	40 293 707	21 279 057	52.8	.5	41.7
2811	Video games and cartridges	680	9 723 076	4 486 136	46.1	.1	X
2812	Other toys and games (including fireworks and children's vehicles)	3 117	21 437 134	12 297 182	57.4	.3	X
2813	Crafts and craft supplies	1 807	4 886 930	1 274 063	26.1	Z	X
2814	Other hobby goods and accessories	1 615	6 152 842	2 542 362	41.3	.1	X
2900	Ferrous metal scrap	5 461	42 459 106	16 561 001	39.0	.4	44.6
2911	Prepared ferrous metal scrap (processed by this establishment)	3 320	19 221 246	9 437 300	49.1	.2	X
2912	Prepared ferrous metal scrap (not processed by this establishment)	2 225	14 251 338	6 314 070	44.3	.2	X
2913	Unprepared ferrous metal scrap including bimetal cans	1 440	5 239 219	657 500	12.6	Z	X
2920	Nonferrous metal scrap	5 675	36 306 159	12 983 099	35.8	.3	43.4
2921	Aluminum scrap	5 157	25 990 001	6 763 637	26.0	.2	X
2922	Copper and copper alloy scrap	3 934	24 588 252	3 547 261	14.4	.1	X
2923	Lead scrap	1 462	10 921 617	297 102	2.7	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals)	2 642	16 908 649	2 313 765	13.7	.1	X
2930	Recyclable paper and paperboard	2 622	9 449 979	5 474 288	57.9	.1	X
2940	Recyclable materials, except metal	2 658	6 237 243	2 814 966	45.1	.1	70.1
2941	Wiping cloths, waste rags, and textile waste	555	1 194 470	920 700	77.1	Z	X
2943	Recyclable plastics	1 377	3 905 349	895 197	22.9	Z	X
2944	Recyclable glass	932	2 657 887	297 040	11.2	Z	X
2945	Other recyclable materials (including rubber and bones)	779	1 220 361	690 287	56.6	Z	X
3000	Jewelry, diamonds, gem stones, and watches	8 691	32 662 365	22 948 187	70.3	.6	58.4
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location	3 118	10 907 352	7 486 577	68.6	.2	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location	2 136	4 484 546	1 706 790	38.1	Z	X
3013	Diamonds, diamonds, gem stones, and pearl jewelry where lapidary work was performed at this location	1 128	3 134 347	1 732 035	55.3	Z	X
3014	Watches, clocks, and watch movements and cases	1 926	7 263 419	4 192 442	57.7	.1	X
3015	Karat gold jewelry (rings, necklaces, etc.)	1 889	10 150 440	4 026 619	39.7	.1	X
3016	Other jewel, silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	3 329	6 361 713	3 442 712	54.1	.1	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	927	25 168 412	9 246 084	36.7	.2	X
3100	Musical instruments and supplies	647	2 756 214	2 474 072	89.8	.1	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	2 658	27 268 531	11 598 052	42.5	.3	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	2 225	22 847 463	13 904 409	60.9	.3	X
3140	Prerecorded video tapes	4 297	20 503 158	9 477 629	46.2	.2	X

See footnotes at end of table.



**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42</b>	<b>Wholesale trade—Con.</b>						
3150	Other durable goods.....	3 096	7 467 070	5 671 266	76.0	.1	66.3
3151	Coin-operated games.....	296	1 229 236	1 054 734	85.8	Z	X
3152	Luggage.....	537	1 740 935	1 167 570	67.1	Z	X
3153	Works of art.....	400	508 748	262 222	51.5	Z	X
3154	Other durable goods, n.e.c.....	2 205	4 541 071	3 179 980	70.0	.1	X
3160	Fire extinguishers and fire safety equipment.....	1 143	1 455 372	1 053 023	72.4	Z	X
3200	Printing and writing paper.....	6 420	73 570 276	35 619 556	48.4	.9	47.1
3211	Roll newsprint and rotogravure paper.....	976	14 789 299	4 063 900	27.5	.1	X
3212	Fine roll paper.....	1 489	26 404 778	12 124 825	45.9	.3	X
3213	Other printing and writing paper.....	5 123	44 752 680	19 212 333	42.9	.5	X
3300	Stationery, office supplies and greeting cards.....	15 095	86 027 027	32 494 391	37.8	.8	38.7
3311	Business forms.....	7 877	30 034 338	8 984 339	29.9	.2	X
3312	Stationery, photocopy paper, and typing paper.....	6 346	37 968 814	4 426 945	11.7	.1	X
3313	Inked ribbons, carbon paper, pens and pencils.....	4 808	32 165 725	3 623 229	11.3	.1	X
3314	Toner and cartridges.....	5 083	23 189 532	3 176 334	13.7	.1	X
3315	Greeting cards.....	1 641	12 350 046	4 147 038	33.6	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper).....	7 596	37 866 605	7 838 173	20.7	.2	X
3400	Industrial and personal services paper and plastics.....	14 172	227 232 430	50 766 547	22.3	1.3	18.0
3411	Paperboard and boxboard boxes.....	5 211	39 743 601	13 096 951	33.0	.3	X
3412	Paper dishes, cups, and napkins.....	5 855	95 808 002	7 666 311	8.0	.2	X
3413	Industrial paper (wrapping, bags, cartons, etc.).....	5 329	46 444 275	9 571 058	20.6	.2	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies.....	3 605	34 496 472	5 369 402	15.6	.1	X
3415	Other industrial and personal service paper.....	3 386	30 271 881	10 315 894	34.1	.3	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries.....	12 999	344 967 344	196 257 041	56.9	4.8	34.1
3511	Prescription drugs.....	2 839	156 877 967	132 756 254	84.6	3.3	X
3512	Nonprescription pharmaceuticals.....	3 706	111 060 929	14 647 767	13.2	.4	X
3513	Cosmetics.....	2 765	41 348 590	10 492 968	25.4	.3	X
3514	Perfumes.....	964	21 340 938	5 309 206	24.9	.1	X
3515	Other toiletries and druggists' sundries.....	5 946	155 413 163	28 206 662	18.1	.7	X
3600	Piece goods, knit and woven.....	5 220	40 602 294	26 346 894	64.9	.6	31.0
3611	Goods purchased grey and finished on contract.....	601	4 023 583	1 026 308	25.5	Z	X
3612	Cotton (including blends).....	2 505	12 108 242	6 126 170	50.6	.2	X
3613	Synthetics (excluding synthetic knits).....	2 230	10 078 208	4 872 267	48.3	.1	X
3614	Knit fabrics, n.e.c. (including double knit).....	1 450	7 286 710	3 985 570	54.7	.1	X
3615	Woolen and worsted piece goods.....	905	5 235 665	1 884 593	36.0	Z	X
3616	Other piece goods.....	1 746	7 651 840	3 741 903	48.9	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.).....	2 683	10 344 285	3 668 537	35.5	.1	X
3800	Men's and boys' wear.....	9 052	71 032 508	34 632 654	48.8	.9	46.9
3811	Men's and boys' suits, coats, and formal wear.....	1 749	11 083 601	4 256 353	38.4	.1	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans.....	4 572	42 991 345	19 536 974	45.4	.5	X
3813	Men's and boys' underwear and nightwear.....	988	7 010 235	1 693 355	24.2	Z	X
3814	Men's and boys' work clothing and uniforms.....	1 802	8 874 020	3 516 653	39.6	.1	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.).....	3 627	29 461 664	5 333 142	18.1	.1	X
3900	Women's and children's wear.....	12 326	79 653 463	43 499 596	54.6	1.1	50.9
3911	Infants' and children's wear (to size 6X).....	2 470	15 524 309	5 343 070	34.4	.1	X
3912	Women's misses', and girls' dresses and blouses.....	5 369	28 852 447	14 405 262	49.9	.4	X
3913	Women's, misses', and girls' suits and coats.....	1 748	9 898 790	3 451 530	34.9	.1	X
3914	Women's and misses' outerwear.....	2 795	24 382 349	6 534 798	26.8	.2	X
3915	Women's and misses' underwear and sleepwear.....	1 614	11 734 747	4 526 202	38.6	.1	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.).....	3 799	19 114 496	8 648 944	45.2	.2	X
4000	Footwear.....	3 362	40 143 298	23 360 388	58.2	.6	47.9
4011	All athletic footwear.....	1 048	17 415 861	9 503 654	54.6	.2	X
4012	Infants' footwear.....	347	2 563 696	294 583	11.5	Z	X
4013	Other women's, misses', and girls' footwear.....	1 747	19 983 742	7 820 242	39.1	.2	X
4014	Other men's and boy's footwear.....	1 575	18 491 667	5 280 951	28.6	.1	X
4015	Shoe accessories.....	403	2 571 694	327 421	12.7	Z	X
4100	Frozen foods (packaged).....	13 086	324 873 366	81 760 235	25.2	2.0	51.7
4111	Dinners (frozen).....	3 294	152 675 489	7 254 328	4.8	.2	X
4112	Fish and seafoods (frozen packaged).....	7 000	171 090 203	16 461 653	9.6	.4	X
4113	Vegetables (frozen).....	5 642	184 771 658	10 566 858	5.7	.3	X
4114	Fruits and fruit juices (frozen).....	4 485	165 238 755	6 589 402	4.0	.2	X
4115	Meat (frozen packaged).....	6 005	154 953 661	16 043 971	10.4	.4	X
4116	Frozen baked goods.....	4 809	170 399 702	9 983 273	5.9	.2	X
4117	Other frozen foods (except frozen dairy products).....	5 038	170 187 289	14 812 765	8.7	.4	X
4200	Dairy products (excluding dried or canned).....	10 518	284 264 014	56 607 052	19.9	1.4	48.2
4211	Butter.....	4 769	135 332 558	3 874 805	2.9	.1	X
4212	Cheese.....	7 448	204 106 634	19 975 434	9.8	.5	X
4213	Milk and cream, except raw.....	3 524	82 084 015	7 137 662	8.7	.2	X
4214	Ice cream.....	3 297	113 624 074	7 729 633	6.8	.2	X
4215	Raw milk.....	366	14 997 494	4 896 876	32.7	.1	X
4216	Other dairy products.....	4 534	186 590 551	12 915 674	6.9	.3	X
4300	Poultry and poultry products.....	6 529	162 380 879	23 064 395	14.2	.6	4.8
4311	Dressed poultry killed on location.....	876	10 867 052	2 092 509	19.3	.1	X
4312	Eggs.....	3 078	69 098 404	6 859 654	9.9	.2	X
4313	Live poultry.....	594	4 536 754	675 841	14.9	Z	X
4314	Other poultry (excluding frozen packaged).....	2 666	42 005 170	10 629 814	25.3	.3	X
4400	Confectionery.....	7 728	174 782 867	35 018 012	20.0	.9	13.5
4411	Candy.....	4 510	82 177 676	14 586 930	17.8	.4	X
4412	Chewing gum.....	1 419	21 442 227	1 608 753	7.5	Z	X
4413	Nuts.....	3 487	53 897 643	4 296 800	8.0	.1	X
4414	Chips and popcorn.....	3 952	87 858 002	11 185 345	12.7	.3	X
4415	Other confections.....	1 355	25 916 167	1 792 993	6.9	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged).....	5 591	95 445 355	15 780 128	16.5	.4	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42</b>	<b>Wholesale trade—Con.</b>						
4600	Meat and meat products (fresh and unpackaged) . . . . .	8 690	227 147 150	61 682 304	27.2	1.5	41.7
4611	Beef (not killed on location) . . . . .	5 833	151 240 437	28 139 621	18.6	.7	X
4612	Veal (not killed on location) . . . . .	2 107	37 090 490	1 229 479	3.3	Z	X
4613	Lamb and mutton (not killed on location) . . . . .	1 690	35 409 037	1 179 114	3.3	Z	X
4614	Pork (not killed on location) . . . . .	4 477	113 336 792	10 708 940	9.4	Z	X
4615	Sausage and prepared meats made on location . . . . .	1 424	15 381 232	999 916	6.5	Z	X
4616	Sausage and prepared meats not made on location . . . . .	4 323	119 749 561	12 314 271	10.3	.3	X
4617	Meat from animals killed on location . . . . .	3 176	2 257 467	358 604	15.9	Z	X
4618	Other meat products . . . . .	2 703	92 012 833	6 693 649	7.3	.2	X
4700	Fresh fruits and vegetables . . . . .	10 100	177 094 986	52 385 161	29.6	1.3	18.1
4711	Fresh fruits . . . . .	8 368	147 257 021	30 015 819	20.4	.7	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.) . . . . .	3 135	50 890 865	3 662 424	7.2	.1	X
4713	Other fresh vegetables . . . . .	5 350	62 403 009	17 581 431	28.2	.4	X
4800	Coffee, tea, and spices . . . . .	9 068	241 021 420	22 111 086	9.2	.5	45.6
4811	Coffee . . . . .	6 011	179 811 309	13 959 191	7.8	.3	X
4812	Tea . . . . .	4 377	117 957 375	2 651 070	2.2	.1	X
4813	Spices . . . . .	4 877	132 060 872	4 978 996	3.8	.1	X
4820	Bread and baked goods . . . . .	7 508	131 743 634	23 756 450	18.0	.6	54.1
4821	Breads and rolls . . . . .	3 598	55 569 513	6 757 688	12.2	.2	X
4822	Cookies, cakes, and other baked goods . . . . .	6 020	114 664 298	16 862 968	14.7	.4	X
4830	Canned foods . . . . .	9 298	255 240 961	56 690 488	22.2	1.4	44.2
4831	Canned and bottled fruits, vegetables, and juices . . . . .	7 607	221 271 451	32 607 922	14.7	.8	X
4832	Canned and bottled baby foods . . . . .	1 742	98 786 536	3 159 238	3.2	.1	X
4833	Canned meats . . . . .	2 898	118 455 532	3 100 192	2.6	.1	X
4834	Canned fish and seafoods . . . . .	3 979	135 788 087	4 374 302	3.2	.1	X
4835	Canned milk . . . . .	1 456	66 044 080	1 086 280	1.6	.2	X
4836	Other canned foods . . . . .	4 261	158 268 453	11 700 924	7.4	.3	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) . . . . .	3 706	70 457 724	8 093 308	11.5	.2	X
4850	Soft drinks and bottled water . . . . .	10 418	231 999 200	35 212 942	15.2	.9	46.3
4851	Soft drinks, packaged . . . . .	7 825	169 803 973	28 009 273	16.5	.7	X
4852	Soft drinks, pre and post mix bulk . . . . .	3 090	80 706 396	3 287 522	4.1	.1	X
4853	Bottled water . . . . .	6 083	145 101 689	3 875 296	2.7	.1	X
4860	Other grocery specialties . . . . .	13 858	351 984 955	100 566 664	28.6	2.5	47.5
4861	Pasta . . . . .	5 606	160 490 023	6 620 624	4.1	.2	X
4862	Breakfast cereals . . . . .	3 527	157 293 138	16 550 708	10.5	.4	X
4863	Cooking oils and margarine . . . . .	5 593	163 123 504	7 291 662	4.5	.2	X
4864	Flour . . . . .	4 457	120 380 131	4 734 944	3.9	.1	X
4865	Pickles, preserves, jellies, jams, and sauces . . . . .	5 629	175 286 072	8 057 542	4.6	.2	X
4866	Sugar, refined . . . . .	4 275	121 064 663	4 812 634	4.0	.1	X
4867	Pet foods . . . . .	2 734	114 315 070	7 647 236	6.7	.2	X
4868	Grocery specialties, n.e.c. . . . .	7 182	201 404 857	42 720 360	21.2	1.1	X
4900	Grain and beans . . . . .	9 433	191 260 581	114 254 874	59.7	2.8	43.2
4911	Corn (for grain) . . . . .	5 906	109 376 430	42 204 821	38.6	1.0	X
4912	Oats and barley . . . . .	2 804	38 836 288	2 196 061	5.7	.1	X
4913	Wheat . . . . .	4 949	86 088 294	20 463 419	23.8	.5	X
4914	Sorghum (for grain) . . . . .	1 643	51 110 112	3 664 968	7.2	.1	X
4915	Soybeans . . . . .	5 013	100 629 131	32 488 373	32.3	.8	X
4916	Other grain and beans (rice and edible and inedible beans) . . . . .	1 849	45 726 505	10 051 690	22.0	.2	X
5000	Cattle, hogs, sheep, and goats . . . . .	2 333	26 427 629	23 963 277	90.7	.6	72.6
5011	Cattle . . . . .	1 646	21 534 959	18 823 450	87.4	.5	X
5012	Hogs . . . . .	1 362	13 672 914	4 566 573	33.4	.1	X
5013	Sheep . . . . .	534	6 709 591	408 010	6.1	Z	X
5014	Goats . . . . .	348	3 924 984	141 491	3.6	Z	X
5100	Hides, skins, and pelts . . . . .	316	2 795 208	2 176 714	77.9	.1	X
5120	Leaf tobacco . . . . .	574	11 103 353	3 884 787	35.0	.1	18.8
5121	Leaf tobacco stemmed and re-dried at this location . . . . .	28	416 681	414 494	99.5	Z	X
5122	All other leaf tobacco . . . . .	306	3 334 988	3 244 432	97.3	.1	X
5130	Wool, wool tops, and mohair . . . . .	91	245 293	196 954	80.3	Z	X
5140	Other farm products, inedible . . . . .	1 196	14 406 353	6 940 778	48.2	.2	75.1
5141	Raw sugar . . . . .	26	3 355 868	2 012 667	60.0	.1	X
5142	Horses, mules, and donkeys . . . . .	353	1 969 338	587 699	29.8	Z	X
5143	Farm products, n.e.c. . . . .	838	8 761 266	4 197 636	47.9	.1	X
5200	Raw cotton . . . . .	409	11 204 391	10 522 194	93.9	.3	X
5300	Plastics materials and basic shapes . . . . .	10 151	86 151 922	37 096 258	43.1	.9	34.0
5311	Plastic pipes, rods, tubes, and shapes . . . . .	3 513	19 830 775	5 415 783	27.3	.1	X
5312	High pressure laminates . . . . .	659	4 732 285	2 314 743	48.9	.1	X
5313	Plastics raw materials . . . . .	2 266	33 910 065	18 052 512	53.2	.4	X
5314	Other plastics materials and basic shapes . . . . .	3 942	23 924 057	10 234 605	42.8	.3	X
5320	Industrial gases (welding, etc.) . . . . .	3 234	9 835 213	3 576 319	36.4	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	24 444	276 573 918	101 296 324	36.6	2.5	21.8
5331	Gasses, compressed and liquified, except L.P. . . . .	1 379	14 701 835	3 426 349	23.3	.1	X
5332	Alkalies and chlorine . . . . .	2 385	23 105 345	9 911 289	42.9	.2	X
5334	Organic fibers . . . . .	616	7 894 253	4 014 259	50.9	.1	X
5335	Detergents and soaps . . . . .	7 656	113 293 932	14 639 562	12.9	.4	X
5336	Sanitation chemicals, polishes, and waxes . . . . .	3 958	29 747 294	3 529 232	11.9	.1	X
5338	Wood chemicals, naval stores, and gum . . . . .	432	4 739 428	700 466	14.8	Z	X
5341	Insecticides, nonagricultural . . . . .	1 595	8 572 188	902 203	10.5	Z	X
5342	Adhesives, sealants, and glues . . . . .	4 048	31 110 415	3 640 907	11.7	.1	X
5343	Explosives . . . . .	400	2 222 610	1 864 699	83.9	Z	X
5344	Other chemicals and allied products . . . . .	10 271	99 300 272	54 649 593	55.0	1.3	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42</b>	<b>Wholesale trade—Con.</b>						
5400	Petroleum products	14 256	268 071 855	206 024 920	76.9	5.1	60.4
5411	Aviation gasoline	1 011	19 866 820	3 579 337	18.0	.1	X
5412	Motor gasoline	8 702	201 531 671	114 487 983	56.8	2.8	X
5413	Special naphtha	271	5 563 480	485 875	8.7	.1	X
5414	Jet fuel (naphtha or kerosine type)	1 164	70 695 729	5 440 376	7.7	.1	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	8 102	191 241 887	48 851 144	25.5	1.2	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	4 672	107 969 188	8 041 305	7.4	.2	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.)	534	29 193 497	8 393 002	28.8	.2	X
5418	Lubricating oil and greases	9 456	78 256 348	15 706 115	20.1	.4	X
5420	Liquified petroleum gases (excluding natural gas)	1 680	33 483 556	8 593 290	25.7	.2	X
5500	Crude oil	358	64 498 181	47 172 096	73.1	1.2	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.)	716	18 694 705	4 335 267	23.2	.1	X
5600	Beer and ale	4 407	56 136 036	34 757 363	61.9	.9	X
5700	Wines and distilled alcoholic beverages	3 236	50 251 829	34 406 230	68.5	.8	58.3
5711	Wines	2 264	38 842 913	15 131 377	39.0	.4	X
5712	Distilled liquor (including premixed alcoholic drinks)	1 421	35 405 323	19 127 310	54.0	.5	X
5800	Farm supplies	13 668	122 585 859	59 161 451	48.3	1.5	34.7
5811	Hay, straw, and alfalfa	1 152	8 752 652	1 691 953	19.3	.2	X
5812	Feeds (poultry and livestock) not mixed on location	3 678	29 731 363	6 192 031	20.8	.2	X
5813	Prepared feeds (poultry and livestock) mixed on location	1 592	14 473 656	2 182 161	15.1	.1	X
5814	Weed killers, soil sterilizers, and soil conditioners	2 571	21 097 911	6 531 505	31.0	.2	X
5815	Insecticides, fungicides, and pesticides	3 072	23 449 752	5 990 618	25.5	.1	X
5816	Other agricultural chemicals and fertilizers	6 940	65 034 732	24 874 295	38.2	.6	X
5817	Seeds and bulbs	4 417	40 239 416	9 276 294	23.1	.2	X
5818	Other farm supplies (including harness and saddlery equipment)	3 101	14 746 286	2 091 645	14.2	.1	X
5900	Tobacco and tobacco products	3 519	113 076 283	45 850 267	40.5	1.1	33.6
5911	Cigars	2 470	66 188 187	6 002 572	9.1	.1	X
5912	Cigarettes	2 473	62 793 454	35 093 437	55.9	.9	X
5913	Other tobacco products (excluding leaf)	1 962	43 546 259	4 001 546	9.2	.1	X
6000	Paint, paint supplies, and wallpaper	5 894	30 432 470	8 494 427	27.9	.2	14.1
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	2 486	12 494 594	2 813 251	22.5	.1	X
6012	Industrial/OEM coatings (coatings applied by original manufacturers to products during manufacturing)	620	2 587 956	1 033 607	39.9	Z	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings)	1 135	2 994 503	1 676 984	56.0	Z	X
6014	Paint supplies	1 458	7 821 684	1 637 754	20.9	Z	X
6015	Wallpaper	646	2 075 007	949 146	45.7	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	6 279	44 232 166	33 493 016	75.7	.8	47.7
6101	Books	3 762	29 143 905	17 483 180	60.0	.4	X
6102	Other periodicals, newspapers, and miscellaneous printed materials	2 682	19 863 024	15 765 904	79.4	.4	X
6110	Flowers and florists' supplies	4 588	10 646 959	7 949 213	74.7	.2	X
6120	Art goods (including novelties and souvenirs)	6 973	18 042 669	9 659 905	53.5	.2	36.5
6121	Art materials	2 138	5 170 119	3 468 543	67.1	.1	X
6122	Novelties and souvenirs	4 977	11 986 607	6 082 079	50.7	.2	X
6130	Textile bags, bagging, and burlap	784	1 727 834	848 871	49.1	Z	X
6150	Nondurable goods, n.e.c.	7 961	32 098 049	18 837 986	58.7	.5	X
9700	Service receipts and labor charges (including installed parts)	56 720	345 188 208	35 424 154	10.3	.9	49.7
9701	Labor charges for repair work	44 952	254 770 242	18 387 666	7.2	.5	X
9702	Parts installed in repair work	31 896	170 312 525	8 935 265	5.2	.2	X
9703	Other service receipts and labor charges—Specify	17 121	124 751 810	7 474 468	6.0	.2	X
9720	Receipts for service contracts	11 102	69 979 583	7 089 037	10.1	.2	X
9730	Advertising specialties (paper novelties, etc.)	809	2 369 887	233 749	9.9	Z	X
9740	Receipts for installing equipment	7 716	37 770 999	3 183 205	8.4	.1	X
9750	Reconditioning of drums or barrels	52	88 600	24 903	28.1	Z	X
9810	Miscellaneous commodities	22 281	298 580 086	24 420 834	8.2	.6	X
9830	Flight training and charter service	48	787 783	49 685	6.3	Z	54.7
9831	Flight training	20	399 087	7 387	1.9	Z	X
9832	Charter services	31	584 662	40 362	6.9	Z	X
9840	Pipeline transportation receipts	24	1 047 511	8 146	.8	Z	X
9910	Receipts from Commodity Credit Corporation	298	3 513 815	28 070	.8	Z	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	1 550	16 176 098	563 344	3.5	Z	X
9930	Sales of integrated systems which you wrote or modified software	926	8 110 689	475 944	5.9	Z	X
9940	Rental and leasing receipts	17 840	131 632 711	8 558 431	6.5	.2	26.5
9941	Computer rental and leasing receipts	1 202	25 768 545	937 328	3.6	Z	X
9942	Photocopying machine rental	3 645	18 937 901	1 068 988	5.6	Z	X
9943	Other office machine rental receipts	2 221	8 556 080	1 181 620	13.8	Z	X
9944	Other rental receipts	1 925	9 249 120	838 237	9.1	Z	X
9950	Construction receipts	319	869 279	130 285	15.0	Z	X
9960	Custom software (designed to customer specifications)	1 461	7 133 384	442 450	6.2	Z	X
9970	Receipts for printing or photocopying performed at this establishment	315	884 338	95 450	10.8	Z	X
9980	Receipts for machine shop job work	577	2 787 582	121 395	4.4	Z	X
<b>421</b>	<b>Wholesale trade, durable goods</b>	<b>290 629</b>	<b>X</b>	<b>*2 179 717 376</b>	<b>X</b>	<b>100.0</b>	<b>76.7</b>
0100	New and used automobiles, motorcycles, etc.	6 630	390 547 807	240 493 721	61.6	11.0	66.3
0111	New automobiles	795	314 406 014	180 835 784	57.5	8.3	X
0112	Used automobiles	5 405	78 202 795	53 255 504	68.1	2.4	X
0113	Motorcycles	543	27 402 337	3 174 141	11.6	.1	X
0114	Motorscooters, mopeds, snowmobiles, and utility trailers	582	31 089 539	3 211 909	10.3	.1	X
0120	Buses, campers, and motor homes	962	78 264 416	5 236 722	6.7	.2	76.3
0121	Buses	584	71 897 660	3 648 980	5.1	.2	X
0122	Motor homes, car trailers, and campers	425	71 103 318	1 585 852	2.2	.1	X

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**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421</b>	<b>Wholesale trade, durable goods—Con.</b>						
0130	Light trucks and vans (14,000 lb or less) .....	3 078	273 088 258	141 043 099	51.6	6.5	63.3
0131	New light trucks .....	899	229 946 751	120 913 648	52.6	5.5	X
0132	Used light trucks .....	2 386	50 887 286	8 342 147	16.4	.4	X
0133	Vans and cargo vans (new and used) .....	1 301	163 512 989	11 768 900	7.2	.5	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	2 092	106 082 239	7 409 812	7.0	.3	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	3 201	100 940 788	21 781 273	21.6	1.0	74.2
0151	New heavy trucks (one piece) .....	1 259	83 384 425	8 434 602	10.1	.4	X
0152	New heavy truck tractors .....	1 117	15 834 608	5 555 039	35.1	.3	X
0153	New truck trailers .....	712	7 667 104	2 183 270	28.5	.1	X
0154	New truck bodies .....	433	3 263 768	617 929	18.9	Z	X
0155	Used heavy trucks, tractors, and trailers .....	2 551	27 492 676	4 956 425	18.0	.2	X
0200	New and rebuilt automotive parts and supplies .....	19 101	182 691 922	87 587 973	47.9	4.0	26.5
0211	Batteries .....	5 648	31 743 622	4 500 585	14.2	.2	X
0212	Engines (complete) .....	3 938	25 891 026	3 579 699	13.8	.2	X
0213	Electrical engine parts (including ignition parts) .....	5 798	51 245 918	12 595 219	24.6	.6	X
0214	Brake parts (including fluid and all disk and drum parts) .....	6 737	52 120 055	5 362 160	10.3	.2	X
0215	Exhaust system parts .....	4 552	39 197 031	1 833 516	4.7	.1	X
0216	Glass .....	2 021	15 401 941	1 217 580	7.9	.1	X
0217	Hoses, belts, gaskets, and wiper blades .....	5 691	45 239 747	3 048 913	6.7	.1	X
0218	Filters (oil, air, gas, and transmission) .....	5 598	41 619 717	2 345 336	5.6	.1	X
0219	Engine parts, except electrical .....	6 289	57 296 429	7 818 448	13.6	.4	X
0221	Body parts and repair materials .....	4 884	43 666 859	8 013 803	18.4	.4	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	5 462	48 563 386	4 472 142	9.2	.2	X
0223	Parts, n.e.c. .....	6 592	80 534 750	20 751 526	25.8	1.0	X
0224	Accessories .....	7 322	58 677 079	9 891 416	16.9	.5	X
0240	Used automotive parts, accessories, and equipment .....	8 766	11 511 315	5 148 309	44.7	.2	X
0250	Petroleum products marketing equipment .....	943	3 041 577	1 358 377	44.7	.1	X
0300	Tires and tubes .....	4 720	26 507 219	16 668 182	62.9	.8	42.6
0311	New tires and tubes .....	2 723	22 112 966	15 585 022	70.5	.7	X
0312	Recapped and used tires and repair materials .....	2 746	5 719 432	1 051 079	18.4	Z	X
0400	Household and lawn furniture .....	4 511	20 608 186	12 056 703	58.5	.6	49.2
0411	Upholstered furniture .....	2 272	9 921 705	3 596 107	36.2	.2	X
0412	Sleep furniture and equipment .....	1 322	5 235 027	1 571 647	30.0	.1	X
0413	Lawn furniture and equipment .....	702	3 271 799	1 028 208	31.4	Z	X
0414	Other furniture (including sleep sofas) .....	2 766	10 863 939	5 644 456	52.0	.3	X
0420	Office and business furniture .....	5 104	26 081 509	19 353 576	74.2	.9	57.7
0421	New office furniture (wooden and metal) .....	4 098	21 811 194	17 223 275	79.0	.8	X
0422	New store and restaurant furniture .....	3 993	1 901 415	658 785	34.6	Z	X
0423	New public furniture (theater seats, church pews, park benches, and school desks) .....	527	1 616 316	563 043	34.8	Z	X
0424	Used office and business furniture .....	953	3 214 983	463 497	14.4	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	2 214	11 149 001	5 808 493	52.1	.3	X
0520	Linens, domestics, curtains, and draperies .....	2 800	14 827 946	9 632 706	65.0	.4	55.9
0521	Bedspreads, blankets, and bedding .....	1 084	7 738 650	3 721 009	48.1	.2	X
0522	Curtains and draperies .....	1 204	4 252 850	864 560	20.3	Z	X
0523	Shades and blinds .....	949	2 436 908	1 028 300	42.2	Z	X
0524	Towels and washcloths .....	624	6 045 894	2 194 863	36.3	.1	X
0525	Other linens and domestics .....	785	5 904 387	1 682 815	28.5	.1	X
0530	Flooring and floor coverings .....	4 010	25 674 210	16 835 168	65.6	.8	54.8
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	3 353	21 435 133	11 705 553	54.6	.5	X
0532	Hardwood flooring .....	910	5 699 469	1 125 255	19.7	.1	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) .....	1 729	10 055 456	3 893 230	38.7	.2	X
0540	Other home furnishings .....	5 395	24 765 813	9 080 005	36.7	.4	37.8
0541	Metal flatware and kitchen utensils .....	699	5 155 549	1 387 468	26.9	.1	X
0542	Mirrors, lamps, and picture frames .....	2 677	9 914 219	2 785 600	28.1	.1	X
0543	Home furnishings, n.e.c. .....	2 245	10 643 360	4 709 214	44.2	.2	X
0600	Lumber: rough, dressed, and finished .....	5 062	49 837 470	29 390 317	59.0	1.3	68.0
0611	Dimensional lumber (non-treated) .....	4 226	44 351 221	22 469 840	50.7	1.0	X
0612	Treated lumber .....	2 232	23 925 131	3 073 192	12.8	.1	X
0613	Boards .....	1 586	19 836 076	3 825 230	19.3	.2	X
0620	Plywood and millwork .....	6 720	60 127 691	28 907 136	48.1	1.3	63.1
0621	Softwood plywood and oriented strand board (OSB) .....	2 283	33 291 922	7 468 288	22.4	.3	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	2 720	28 414 707	5 890 166	20.7	.3	X
0623	Gypsum, specialty boards, and treatments .....	1 514	16 517 061	1 621 613	9.8	.1	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	3 471	30 924 962	10 785 076	34.9	.5	X
0625	Metal millwork .....	1 043	10 976 367	1 370 828	12.5	.1	X
0626	Other millwork and wood siding (including trusses and wood roofing) .....	1 258	14 324 262	1 723 375	12.0	.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	4 064	18 778 915	10 767 149	57.3	.5	57.1
0711	Ready-mixed or transit-mixed concrete .....	641	5 449 960	480 706	8.8	Z	X
0712	Cement and lime .....	1 394	6 965 088	3 714 717	53.3	.2	X
0713	Sand, gravel, and crushed stone .....	1 434	3 133 680	1 684 108	53.7	.1	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	2 312	7 026 297	4 830 586	68.8	.2	X
0720	Roofing, siding, and insulation materials .....	3 815	32 034 194	9 944 021	31.0	.5	63.8
0721	Roofing, except wood .....	2 178	22 339 293	4 804 465	21.5	.2	X
0722	Siding, except wood .....	1 776	19 621 181	2 543 790	13.0	.1	X
0723	Insulation materials .....	2 199	21 360 295	2 561 020	12.0	.1	X
0730	Flat glass and other construction glass (excluding automotive) .....	1 233	4 014 004	2 037 146	50.8	.1	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421</b>	<b>Wholesale trade, durable goods—Con.</b>						
0740	Other construction materials	4 241	21 344 844	6 832 709	32.0	.3	62.4
0741	Rain-carrying equipment (down spouts, gutters, etc.)	763	4 906 284	433 286	8.8	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood)	594	1 496 538	892 904	59.7	Z	X
0743	Manufactured (mobile) homes	421	1 016 790	753 398	74.1	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	2 720	15 470 178	4 677 470	30.2	.2	X
0800	Photographic equipment and supplies (excluding video)	2 359	27 946 194	16 435 082	58.8	.8	39.3
0811	Still picture photographic equipment	742	13 449 573	2 338 714	17.4	.1	X
0812	Motion picture photographic equipment	342	4 179 693	324 173	7.8	Z	X
0813	Photographic film	883	15 244 220	7 120 526	46.7	.3	X
0814	Developing supplies (excluding film)	592	12 590 335	2 668 557	21.2	.1	X
0815	Other photographic equipment and supplies	1 219	14 327 606	2 877 056	20.1	.1	X
0900	Office equipment	9 495	71 798 633	24 259 210	33.8	1.1	47.7
0911	Typewriters and dedicated word processors	1 660	9 357 287	694 498	7.4	Z	X
0912	Calculators and accounting machines	1 614	24 246 283	1 628 687	6.7	.1	X
0913	Copying machines and equipment	7 457	41 592 894	19 724 065	47.4	.9	X
0914	Dictating, transcribing, and recording machines	1 064	3 431 542	665 242	19.4	Z	X
0915	Mailing, letter handling, and addressing machines	868	5 598 737	1 253 572	22.4	.1	X
0920	New computer equipment	18 085	256 406 999	185 528 891	72.4	8.5	54.7
0921	Computers	13 140	193 655 977	104 578 339	54.0	4.8	X
0922	Computer storage devices	7 036	137 426 655	18 755 344	13.6	.9	X
0923	Computer printers	8 425	137 733 546	20 367 786	14.8	.9	X
0924	Other computer peripheral equipment	11 162	156 259 936	41 756 849	26.7	1.9	X
0930	Used computer equipment	1 983	9 975 510	2 592 969	26.0	.1	X
0950	Computer software (packaged)	9 632	116 972 939	21 456 463	18.3	1.0	X
0960	Restaurant and hotel equipment and supplies	4 231	13 762 097	10 116 803	73.5	.5	X
0970	Store machines and equipment	3 225	27 726 988	5 441 491	19.6	.3	11.9
0971	Vending machines	533	1 656 359	1 077 217	65.0	Z	X
0972	Other store machines and equipment	2 473	5 770 350	3 709 106	64.3	.2	X
1000	Medical, hospital, and surgical supplies	9 594	58 929 734	52 850 961	89.7	2.4	69.2
1011	Surgical and medical instruments and equipment	5 575	38 022 878	24 200 545	63.6	1.1	X
1012	Orthopedic, and prosthetic appliances and supplies	1 887	8 335 764	4 066 816	48.8	.2	X
1013	Other surgical, medical, and hospital supplies	5 481	33 206 574	24 490 077	73.8	1.1	X
1020	Dental supplies	1 424	6 454 785	4 245 350	65.8	.2	67.8
1021	Equipment (chairs, x-rays, cabinets, etc.)	751	3 522 920	1 044 477	29.6	Z	X
1022	Instruments and other supplies	1 240	5 831 352	3 196 945	54.8	.1	X
1030	Optical and ophthalmic goods	2 028	7 835 781	6 816 725	87.0	.3	67.0
1031	Ophthalmic goods	953	4 220 900	2 984 916	70.7	.1	X
1032	Prescription grinding	529	1 332 597	975 830	73.2	Z	X
1033	Optometric equipment and supplies	327	984 321	532 063	54.1	Z	X
1034	Optical goods, n.e.c. (excluding cameras)	803	3 364 339	2 243 505	66.7	.1	X
1040	Religious and school supplies	698	3 040 776	1 508 074	49.6	.1	68.6
1041	Religious supplies	114	480 967	418 625	87.0	Z	X
1042	School supplies	564	2 526 572	1 074 385	42.5	Z	X
1050	Other professional equipment and supplies	2 934	16 076 824	9 094 024	56.6	.4	72.4
1051	Architects' equipment and supplies	339	647 456	229 484	35.4	Z	X
1052	Drafting instruments	272	452 758	65 617	14.5	Z	X
1053	Engineers' equipment and supplies	465	903 625	376 185	41.6	Z	X
1054	Laboratory equipment	1 039	6 461 115	2 834 203	43.9	.1	X
1055	Scientific instruments	812	7 421 543	2 857 333	38.5	.1	X
1056	Veterinarians' equipment and supplies	410	2 690 621	556 536	20.7	Z	X
1057	Professional equipment and supplies, n.e.c.	871	3 797 416	2 146 041	56.5	.1	X
1100	Iron and steel products (semifinished)	2 313	25 220 143	9 229 499	36.6	.4	68.9
1111	Sheet bars and tin plate bars	625	4 823 198	797 465	16.5	Z	X
1112	Wire rods	237	5 388 148	852 349	15.8	Z	X
1113	Rough castings and foundry products	664	5 107 877	2 576 065	50.4	.1	X
1114	Forgings	522	6 042 054	1 142 834	18.9	.1	X
1116	Other semifinished iron and steel products	864	11 833 014	3 832 675	32.4	.2	X
1120	Flat iron and steel products	7 643	90 873 705	47 716 388	52.5	2.2	58.8
1121	Plates	3 026	32 833 513	6 772 453	20.6	.3	X
1122	Strips (hot-rolled and cold-rolled)	1 654	17 979 611	4 765 078	26.5	.2	X
1123	Sheets (cold-rolled)	2 547	49 255 516	9 338 834	19.0	.4	X
1124	Sheets (hot-rolled)	3 299	53 780 499	9 456 547	17.6	.4	X
1126	Sheets (galvanized and coated)	3 371	55 409 033	12 637 971	22.8	.6	X
1127	Tin plate and terneplate	241	14 369 808	843 976	5.9	Z	X
1128	Fabricated and structural plate products	1 038	7 721 153	1 082 043	14.0	.1	X
1129	Other flat iron and steel products	1 514	25 737 780	2 380 357	9.2	.1	X
1140	Iron and steel wire and wire products	4 526	29 158 830	5 246 023	18.0	.2	34.2
1141	Wire (plain, coated, barbed, and twisted)	1 300	11 574 387	2 123 089	18.3	.1	X
1142	Nails	505	2 825 257	475 340	16.8	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	2 126	13 160 680	1 968 750	15.0	.1	X
1150	Iron and steel pipe and tubing	7 298	55 119 298	14 635 531	26.6	.7	55.3
1152	Tubing	3 188	32 794 792	5 345 241	16.3	.2	X
1153	Standard steel pipe	3 273	30 025 281	5 472 652	18.2	.3	X
1154	Other steel pipe	1 297	14 467 621	2 785 011	19.3	.1	X
1160	Other iron and steel products	4 160	43 488 619	13 276 625	30.5	.6	63.7
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled	1 750	24 593 899	2 994 656	12.2	.1	X
1163	Bars and bar-size shapes: cold finished	1 647	19 978 704	2 066 473	10.3	.1	X
1164	Concrete reinforcement bars	1 243	10 206 740	1 644 633	16.1	.1	X
1165	Structural shapes (excluding bar-size shapes)	1 980	24 049 543	3 846 912	16.0	.2	X
1167	Finished products, n.e.c.	905	8 723 983	2 579 962	29.6	.1	X
1170	Alloy steel	1 868	24 650 909	4 423 744	17.9	.2	70.2
1171	Bars, hot-rolled or cold-finished	1 201	16 840 444	1 983 141	11.8	.1	X
1173	Pipe, tubing, and plates	796	12 668 255	1 541 782	12.2	.1	X
1175	Other alloy steel	572	7 342 397	895 261	12.2	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421</b>	<b>Wholesale trade, durable goods—Con.</b>						
1180	Stainless steel .....	3 928	40 830 085	9 741 488	23.9	.4	64.0
1181	Plates .....	1 321	17 448 140	1 109 900	6.4	.1	X
1182	Strip .....	657	6 615 157	958 694	14.5	Z	X
1183	Sheets .....	1 968	23 377 297	2 711 338	11.6	.1	X
1184	Bars and bar-size shapes .....	1 667	21 098 309	2 336 819	11.1	.1	X
1185	Other stainless steel (including tubing) .....	2 072	24 770 472	2 545 839	10.3	.1	X
1200	Copper and brass .....	3 041	45 459 915	9 584 721	21.1	.4	54.6
1211	Copper wire mill products (structural only) .....	799	7 837 521	1 705 181	21.8	.1	X
1212	Flat products (sheets, strips, and plates) .....	1 291	26 788 591	2 685 026	10.0	.1	X
1213	Tubular products (pipes and tubes) .....	1 331	23 954 297	2 130 243	8.9	.1	X
1214	Rod, nonelectrical wire, extruded shapes, etc. ....	839	13 241 131	2 238 227	16.9	.1	X
1220	Aluminum shapes, forms, etc. ....	4 703	60 386 367	15 946 628	26.4	.7	59.1
1221	Plates (.250 inch and over) .....	1 549	18 257 708	2 357 373	12.9	.1	X
1222	Sheets and coils (.006 to .249 inch) .....	2 197	27 491 737	5 498 884	20.0	.3	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) .....	2 751	42 599 728	6 205 260	14.6	.3	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	1 814	19 627 429	1 164 741	5.9	.1	X
1225	Foils .....	259	2 243 771	328 532	14.6	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	1 598	35 034 374	7 254 755	20.7	.3	X
1300	Coal and coke .....	552	12 310 179	10 129 938	82.3	.5	61.4
1311	Coal .....	446	10 106 692	8 745 496	86.5	.4	X
1312	Coke .....	90	1 901 025	996 542	52.4	Z	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	430	19 255 891	6 146 411	31.9	.3	X
1400	Electrical apparatus and equipment .....	23 119	156 458 568	86 501 424	55.3	4.0	44.8
1411	Power and distribution transformers .....	5 440	42 228 192	6 630 347	15.7	.3	X
1412	Switchgear and switchboard apparatus .....	3 934	29 757 279	4 967 035	16.7	.2	X
1413	Motors and generators (including motor-generator sets) .....	6 962	38 569 027	6 934 128	18.0	.3	X
1414	Conduit, raceway, and fittings .....	4 075	30 717 633	4 167 677	13.6	.2	X
1415	Electric bulbs (all types) .....	4 888	32 204 095	5 634 811	17.5	.3	X
1416	Interior wiring (excluding conduit) .....	5 076	42 923 782	6 109 900	14.2	.3	X
1417	Exterior wiring and cable (excluding conduit) .....	4 199	30 075 833	4 524 236	15.0	.2	X
1418	Lighting fixtures (residential and commercial) .....	6 165	40 573 862	9 817 969	24.2	.5	X
1419	Industrial controls .....	8 157	51 956 317	18 431 047	35.5	.8	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	9 501	68 491 004	18 075 740	26.4	.8	X
1500	Electrical appliances, household .....	7 326	84 374 047	51 000 708	60.4	2.3	52.5
1511	Televisions .....	2 489	44 729 927	8 447 608	18.9	.4	X
1512	Radios, stereos, and CD players .....	3 432	42 814 536	12 543 016	29.3	.6	X
1513	V.C.R.'s and video cameras .....	2 721	39 743 380	7 853 901	19.8	.4	X
1514	Electrical household ranges and ovens .....	1 334	29 280 033	4 542 218	15.5	.2	X
1515	Refrigerators and freezers, household .....	1 347	18 573 491	3 920 584	21.1	.2	X
1516	Household laundry equipment .....	1 093	16 636 959	2 539 578	15.3	.1	X
1517	Vacuum cleaners and sewing machines, household .....	858	15 723 139	2 108 932	13.4	.1	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	2 879	43 200 315	8 312 517	19.2	.4	X
1600	Electronic parts and equipment, except communication .....	19 707	209 698 824	128 292 232	61.2	5.9	47.8
1612	Integrated circuits .....	5 230	62 908 380	35 376 595	56.2	1.6	X
1613	Capacitors and resistors .....	5 166	41 814 690	7 143 926	17.1	.3	X
1615	Discrete semiconductors, etc. ....	4 845	68 990 788	29 357 178	42.6	1.3	X
1616	Electronic connectors and other passive electronic parts .....	8 176	61 401 888	20 305 507	33.1	.9	X
1618	Electronic parts and equipment, n.e.c. ....	10 811	96 678 034	35 334 179	36.5	1.6	X
1650	Communication equipment and supplies .....	13 036	150 722 983	86 380 438	57.3	4.0	52.4
1651	Telephones .....	5 887	54 451 647	18 268 718	33.6	.8	X
1652	Other electronic communication equipment .....	9 678	103 662 575	48 435 391	46.7	2.2	X
1653	Other electrical communication equipment .....	2 736	44 412 244	19 229 847	43.3	.9	X
1700	Hardware .....	21 964	104 685 211	41 773 892	39.9	1.9	34.3
1711	Hand tools (including power driven) .....	13 033	64 810 867	13 969 590	21.6	.6	X
1712	Bolts, nuts, rivets, and fasteners .....	12 187	47 797 386	16 210 878	33.9	.7	X
1713	Cutlery .....	8 374	38 245 992	10 938 744	28.6	.5	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	11 999	58 339 202	23 704 339	40.6	1.1	45.1
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	4 467	22 407 322	2 463 130	11.0	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	6 376	27 093 178	4 674 401	17.3	.2	X
1813	Plumbing fixtures .....	3 837	25 908 333	6 903 593	26.6	.3	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	2 589	14 758 195	1 755 249	11.9	.1	X
1815	Boilers, radiators, and convectors .....	2 114	7 883 279	1 357 562	17.2	.1	X
1818	Other plumbing and heating equipment and supplies .....	5 782	29 717 511	6 338 720	21.3	.3	X
1900	Warm air heating and air-conditioning equipment and supplies .....	9 318	43 787 649	18 735 729	42.8	.9	46.4
1911	Furnaces (warm air) .....	4 934	20 114 300	2 972 301	14.8	.1	X
1912	Central air-conditioning (residential and commercial) .....	5 368	22 243 887	7 095 749	31.9	.3	X
1914	Heat pumps (residential and commercial) .....	3 583	16 026 382	1 281 156	8.0	.1	X
1916	Air cleaning and filtration systems .....	4 410	16 309 573	1 933 564	11.9	.1	X
1917	Compressors for air-conditioners .....	4 139	16 419 648	1 078 190	6.6	Z	X
1918	Condensing units for air-conditioners .....	3 424	17 081 757	1 306 883	7.7	.1	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	4 506	17 726 765	2 839 041	16.0	.1	X
2000	Refrigeration equipment and supplies .....	4 539	14 455 457	5 413 821	37.5	.2	58.3
2011	Commercial refrigerators (reach-in and walk-in) .....	1 633	5 069 777	1 121 828	22.1	.1	X
2012	Unit coolers for commercial refrigerators .....	967	3 668 562	340 936	9.3	Z	X
2013	Condensing units for commercial refrigerators .....	1 770	4 744 417	426 798	9.0	Z	X
2014	Refrigerants .....	2 798	6 405 805	834 630	13.0	Z	X
2015	Other refrigeration equipment and supplies .....	3 402	10 180 467	2 645 344	26.0	.1	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421</b>	<b>Wholesale trade, durable goods—Con.</b>						
2100	Construction and mining machinery and equipment (including parts and attachments) . . . . .	8 298	58 262 485	37 416 228	64.2	1.7	49.6
2111	New off-highway wheel and track-laying tractors . . . . .	2 021	23 473 441	6 188 283	26.4	.3	X
2112	New power cranes, draglines, and shovels . . . . .	942	9 733 652	1 619 578	16.6	.1	X
2113	New mixers, pavers, and related equipment . . . . .	1 175	17 751 720	1 022 058	5.8	Z	X
2114	New tractor shovel loaders . . . . .	1 558	19 124 153	2 667 891	14.0	.1	X
2115	New graders, rollers, and off-highway trucks . . . . .	2 000	24 331 722	2 651 586	10.9	.1	X
2116	New mining machinery . . . . .	1 009	8 776 531	1 756 186	20.0	.1	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts . . . . .	4 730	39 233 963	15 879 528	40.5	.7	X
2118	Used construction and mining machinery and equipment . . . . .	4 450	30 421 456	5 223 996	17.2	.2	X
2200	Farm machinery, equipment, and parts . . . . .	10 989	72 127 814	30 408 114	42.2	1.4	33.4
2211	New tractors (farm) . . . . .	5 905	34 111 472	8 601 610	25.2	.4	X
2212	New harvesting machinery . . . . .	4 638	27 570 944	4 516 502	16.4	.2	X
2213	New land preparation, planting, and cultivating machinery . . . . .	4 286	27 163 782	2 452 932	9.0	.1	X
2214	New dairy farm and barn equipment . . . . .	1 148	3 362 968	415 994	12.4	Z	X
2215	New irrigation equipment . . . . .	1 763	6 327 568	2 550 675	40.3	.1	X
2216	Other new farm machinery and equipment . . . . .	6 384	32 414 539	5 118 996	15.8	.2	X
2218	Used farm machinery and equipment . . . . .	6 920	27 228 843	6 091 787	22.4	.3	X
2220	Garden machinery, equipment, and parts . . . . .	5 706	36 782 150	6 591 215	17.9	.3	47.4
2221	New power lawn mowers . . . . .	3 949	28 586 519	2 429 951	8.5	.1	X
2222	Other new lawn and garden machinery and equipment . . . . .	3 301	26 412 490	3 664 667	13.9	.2	X
2223	Used garden machinery and equipment . . . . .	3 003	14 412 432	379 633	2.6	Z	X
2230	Food-processing machinery, equipment, and parts . . . . .	2 091	6 743 625	3 942 012	58.5	.2	70.9
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) . . . . .	1 286	4 320 553	2 373 750	54.9	.1	X
2232	New packing, packaging, and bottling equipment . . . . .	909	2 928 338	1 249 174	42.7	.1	X
2233	Used food-processing machinery and equipment . . . . .	700	1 672 877	317 649	19.0	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts . . . . .	4 953	16 269 710	5 054 506	31.1	.2	57.3
2311	Pumps . . . . .	3 976	13 149 774	2 828 849	21.5	.1	X
2312	Motors . . . . .	2 530	8 025 180	934 460	11.6	Z	X
2313	Parts for pumps and motors . . . . .	3 163	9 102 052	1 279 906	14.1	.1	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	21 840	117 400 656	42 526 982	36.2	2.0	31.2
2321	New pumps, compressors (air or gas), and equipment . . . . .	7 841	43 173 445	9 060 246	21.0	.4	X
2323	New diesel engines (excluding automotive) . . . . .	851	7 335 499	1 663 112	22.7	.1	X
2326	New controlling, recording, and indicating instruments and access . . . . .	5 928	38 814 180	7 371 571	19.0	.3	X
2327	All other new general-purpose industrial machinery and equipment . . . . .	11 353	58 872 030	20 162 239	34.2	.9	X
2328	Used general-purpose industrial machinery and equipment . . . . .	4 007	17 711 432	2 589 842	14.6	.1	X
2330	Metalworking machinery, equipment, and parts . . . . .	6 897	30 387 096	18 540 409	61.0	.9	X
2340	Materials handling machinery, equipment, and parts . . . . .	10 141	42 896 881	16 828 410	39.2	.8	41.1
2341	New conveying equipment . . . . .	4 580	18 834 932	5 238 621	27.8	.2	X
2342	New hoists, cranes, and monorails . . . . .	3 078	12 224 921	1 810 298	14.8	.1	X
2343	New forklift trucks . . . . .	2 468	15 754 511	6 326 521	40.2	.3	X
2344	New industrial trucks and tractors . . . . .	532	2 372 446	452 880	19.1	Z	X
2345	Used materials handling machinery, equipment, and parts . . . . .	4 013	15 114 204	2 824 983	18.7	.1	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies . . . . .	4 867	17 728 392	11 381 009	64.2	.5	56.9
2351	New oil refining and pipeline machinery, equipment, and supplies . . . . .	1 954	7 660 935	3 413 837	44.6	.2	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) . . . . .	2 971	10 827 377	6 622 901	61.2	.3	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies . . . . .	1 342	2 987 183	1 244 856	41.7	.1	X
2360	Other industrial machinery, equipment, and parts . . . . .	9 327	38 957 910	28 892 303	74.2	1.3	62.6
2361	New metal smelting and refining machinery, and equipment . . . . .	301	904 414	220 685	24.4	Z	X
2362	New power plant machinery (excluding electrical) . . . . .	635	2 669 403	950 139	35.6	Z	X
2363	New printing trades machinery, equipment, and supplies . . . . .	1 972	9 884 017	7 953 199	80.5	.4	X
2364	New textile and sewing machinery and equipment . . . . .	855	4 189 699	3 436 904	82.0	.2	X
2365	New woodworking machinery . . . . .	796	2 401 194	1 353 458	56.4	.1	X
2366	Other new industrial machinery and equipment . . . . .	4 825	20 130 206	13 245 033	65.8	.6	X
2367	Used industrial machinery and equipment . . . . .	2 157	6 731 432	1 630 221	24.2	.1	X
2370	Mechanical power transmission supplies . . . . .	4 957	23 362 355	13 291 502	56.9	.6	59.8
2371	Bearings and bushings . . . . .	4 067	18 286 683	8 001 649	43.8	.4	X
2372	Other mechanical power transmission supplies . . . . .	3 913	15 547 497	5 285 721	34.0	.2	X
2380	Industrial valves and fittings (except fluid-power) . . . . .	4 772	17 734 721	7 053 659	39.8	.3	X
2390	Hydraulic and pneumatic (fluid-power) valves . . . . .	4 314	14 050 759	2 459 151	17.5	.1	71.5
2391	Hydraulic valves . . . . .	3 152	10 318 869	1 189 619	11.5	.1	X
2392	Pneumatic valves . . . . .	3 203	10 366 763	1 267 007	12.2	.1	X
2400	Hydraulic and pneumatic cylinders and rotary actuators . . . . .	3 588	13 711 822	2 118 400	15.4	.1	63.6
2411	Hydraulic cylinders and rotary actuators . . . . .	2 640	10 194 129	1 217 939	11.9	.1	X
2412	Pneumatic cylinders and rotary actuators . . . . .	2 314	8 718 238	888 557	10.2	Z	X
2420	Hydraulic and pneumatic connectors and assemblies . . . . .	4 181	14 083 960	2 848 580	20.2	.1	71.7
2421	Hydraulic and pneumatic connectors . . . . .	3 545	12 177 911	1 628 284	13.4	.1	X
2422	Hydraulic and pneumatic assemblies . . . . .	2 923	10 193 774	1 201 056	11.8	.1	X
2430	Fluid-power filters, components, accessories, and parts . . . . .	4 821	16 241 807	2 413 703	14.9	.1	63.9
2431	Filters . . . . .	3 559	12 034 287	1 082 351	9.0	.1	X
2432	Other fluid-power components, accessories, and parts, n.e.c. . . . .	3 266	11 127 607	1 330 694	12.0	.1	X
2440	Welding supplies (excluding gases) . . . . .	3 052	7 843 113	3 475 959	44.3	.2	X
2450	Industrial containers and supplies . . . . .	3 719	18 333 078	10 181 943	55.5	.5	34.6
2451	New and reconditioned drums and barrels . . . . .	717	1 712 436	646 994	37.8	Z	X
2452	Bottles and bottlers' supplies . . . . .	648	6 709 265	5 212 003	77.7	.2	X
2454	Other industrial containers and supplies . . . . .	2 674	10 497 993	4 121 355	39.3	.2	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421</b>	<b>Wholesale trade, durable goods—Con.</b>						
2460	Other industrial supplies . . . . .	11 627	51 064 323	24 972 292	48.9	1.1	40.9
2461	Printing and duplicating inks . . . . .	994	5 857 171	3 549 829	60.6	.2	X
2462	Abrasives and abrasive materials . . . . .	4 559	15 684 532	2 610 875	16.6	.1	X
2463	Nylon, polyester, and synthetic rubber . . . . .	1 536	3 958 669	1 031 317	26.1	Z	X
2464	Mechanical rubber goods . . . . .	2 754	7 780 907	2 343 403	30.1	.1	X
2465	Strapping and tape . . . . .	2 276	8 952 645	1 548 013	17.3	.1	X
2466	Industrial supplies, n.e.c. . . . .	6 396	27 363 715	13 798 850	50.4	.6	X
2500	Beauty and barber equipment and supplies . . . . .	1 323	2 465 888	2 377 273	96.4	.1	70.6
2511	Equipment (furniture, dryers, etc.) . . . . .	834	1 472 755	368 359	25.0	Z	X
2512	Supplies (combs, curlers, shampoos, etc.) . . . . .	1 264	2 164 393	2 006 209	92.7	.1	X
2520	Custodial (janitors') equipment and supplies . . . . .	2 900	6 449 518	3 790 670	58.8	.2	38.7
2521	Custodial equipment—power equipment . . . . .	1 779	3 479 800	551 043	15.8	Z	X
2522	Custodial equipment—nonpower equipment . . . . .	1 399	2 935 143	360 068	12.3	Z	X
2523	Custodial supplies . . . . .	2 580	5 501 293	2 819 117	51.2	.1	X
2530	Laundry and dry-cleaning equipment and supplies . . . . .	867	4 562 564	2 640 120	57.9	.1	X
2540	Other service establishment equipment and supplies . . . . .	2 595	5 485 278	4 827 163	88.0	.2	56.6
2541	Undertakers' equipment and supplies . . . . .	620	1 554 455	1 530 014	98.4	.1	X
2542	Service establishment equipment and supplies, n.e.c. . . . .	1 987	3 896 751	3 289 716	84.4	.2	X
2600	Aircraft and aeronautical equipment and supplies . . . . .	2 690	21 435 412	17 107 498	79.8	.8	57.9
2611	New aircraft . . . . .	254	4 418 670	2 883 096	65.2	.1	X
2612	New aircraft engines and engine parts . . . . .	608	5 216 707	2 224 348	42.6	.1	X
2613	Other new aircraft equipment and supplies . . . . .	1 240	10 907 147	5 927 622	54.3	.3	X
2614	Used aircraft and aeronautical equipment and supplies . . . . .	1 660	9 407 482	5 786 834	61.5	.3	X
2620	Marine machinery, equipment, and supplies . . . . .	1 286	7 948 252	3 493 509	44.0	.2	39.7
2621	New ships and boats (excluding pleasure boats) . . . . .	92	856 535	298 302	34.8	Z	X
2622	New marine propulsion machinery and equipment . . . . .	387	1 800 483	1 047 128	58.2	Z	X
2623	New marine supplies . . . . .	796	2 890 087	1 752 530	60.6	.1	X
2624	Used marine machinery, equipment, and supplies . . . . .	241	743 588	285 247	38.4	Z	X
2630	Other transportation equipment and supplies . . . . .	892	6 052 211	2 390 689	39.5	.1	22.7
2631	New transportation equipment (excluding automotive) . . . . .	611	4 511 339	1 752 134	38.8	.1	X
2632	Used transportation equipment (excluding automotive) . . . . .	350	1 785 898	549 365	30.8	Z	X
2700	Sporting and recreational goods and supplies . . . . .	7 917	41 805 626	27 585 266	66.0	1.3	44.6
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories . . . . .	1 041	7 598 573	4 865 625	64.0	.2	X
2712	Bicycles and bicycle tires and tubes . . . . .	557	4 556 957	2 241 709	49.2	.1	X
2713	Billiards, pool, bowling equipment, and accessories . . . . .	603	2 789 127	1 351 663	48.5	.1	X
2714	Camping and fishing equipment and accessories . . . . .	1 561	12 551 137	3 316 670	26.4	.2	X
2715	Athletic equipment and accessories . . . . .	2 158	12 380 717	7 249 708	58.6	.3	X
2716	Skiing equipment . . . . .	309	1 920 183	905 642	47.2	Z	X
2717	Marine pleasure craft, equipment, and accessories . . . . .	900	6 724 631	2 577 599	38.3	.1	X
2718	Other sporting and recreational goods (go carts, bait, etc.) . . . . .	2 275	11 764 246	4 794 904	40.8	.2	X
2800	Toys and hobby goods and supplies . . . . .	4 605	27 734 352	20 099 751	72.5	.9	54.6
2811	Video games and cartridges . . . . .	570	7 860 506	4 389 671	55.8	.2	X
2812	Other toys and games (including fireworks and children's vehicles) . . . . .	2 047	15 718 640	11 921 249	75.8	.5	X
2813	Crafts and craft supplies . . . . .	1 526	4 410 395	1 220 481	27.7	.1	X
2814	Other hobby goods and accessories . . . . .	1 337	4 685 239	2 454 814	52.4	.1	X
2900	Ferrous metal scrap . . . . .	5 448	42 050 550	16 551 762	39.4	.8	43.7
2911	Prepared ferrous metal scrap (processed by this establishment) . . . . .	3 320	19 221 246	9 437 300	49.1	.4	X
2912	Prepared ferrous metal scrap (not processed by this establishment) . . . . .	2 221	13 970 565	6 307 723	45.2	.3	X
2913	Unprepared ferrous metal scrap including bimetal cans . . . . .	1 435	5 227 234	655 565	12.5	Z	X
2920	Nonferrous metal scrap . . . . .	5 668	36 204 282	12 976 915	35.8	.6	42.8
2921	Aluminum scrap . . . . .	5 153	25 970 066	6 761 703	26.0	.3	X
2922	Copper and copper alloy scrap . . . . .	3 934	24 588 252	3 547 261	14.4	.2	X
2923	Lead scrap . . . . .	1 462	10 921 617	297 102	2.7	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals) . . . . .	2 642	16 908 649	2 313 765	13.7	.1	X
2930	Recyclable paper and paperboard . . . . .	2 421	8 557 979	5 384 927	62.9	.2	X
2940	Recyclable materials, except metal . . . . .	2 602	5 981 280	2 765 528	46.2	.1	69.6
2941	Wiping cloths, waste rags, and textile waste . . . . .	534	1 049 245	885 055	84.4	Z	X
2943	Recyclable plastics . . . . .	1 368	3 892 031	892 008	22.9	Z	X
2944	Recyclable glass . . . . .	932	2 657 887	297 040	11.2	Z	X
2945	Other recyclable materials (including rubber and bones) . . . . .	775	1 196 667	684 436	57.2	Z	X
3000	Jewelry, diamonds, gem stones, and watches . . . . .	7 834	24 795 422	22 196 883	89.5	1.0	63.2
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location . . . . .	3 089	10 767 190	7 473 039	69.4	.3	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location . . . . .	2 126	4 480 469	1 706 730	38.1	.1	X
3013	Diamonds, diamond jewelry, gem stones, and pearl jewelry where lapidary work was performed at this location . . . . .	1 128	3 134 347	1 732 035	55.3	.1	X
3014	Watches, clocks, and watch movements and cases . . . . .	1 835	6 931 274	4 166 762	60.1	.2	X
3015	Karat gold jewelry (rings, necklaces, etc.) . . . . .	1 871	6 472 112	3 658 889	56.5	.2	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) . . . . .	2 986	5 731 345	3 386 197	59.1	.2	X
3030	Precious metals—gold, silver, and platinum including precious metal coins . . . . .	914	23 262 503	9 223 688	39.7	.4	X
3100	Musical instruments and supplies . . . . .	619	2 672 604	2 463 187	92.2	.1	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) . . . . .	2 546	26 105 426	11 430 924	43.8	.5	X
3130	Compact discs, prerecorded audio tapes, and phonograph records . . . . .	1 850	19 862 182	13 775 650	69.4	.6	X
3140	Prerecorded video tapes . . . . .	3 916	17 084 813	9 270 794	54.3	.4	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421</b>	<b>Wholesale trade, durable goods—Con.</b>						
3150	Other durable goods .....	2 957	6 968 098	5 645 179	81.0	.3	71.0
3151	Coin-operated games .....	295	1 228 628	1 054 704	85.8		X
3152	Luggage .....	454	1 364 616	1 158 140	84.9	.1	X
3153	Works of art .....	396	505 677	261 679	51.7	Z	X
3154	Other durable goods, n.e.c .....	2 108	4 099 011	3 164 542	77.2	.1	X
3160	Fire extinguishers and fire safety equipment .....	1 129	1 365 536	1 044 625	76.5	Z	X
3200	Printing and writing paper .....	1 656	17 527 013	555 916	3.2	Z	3.1
3211	Roll newsprint and rotogravure paper .....	23	106 487	16 428	15.4	Z	X
3212	Fine roll paper .....	224	938 246	40 771	4.3	Z	X
3213	Other printing and writing paper .....	1 188	3 107 805	284 544	9.2	Z	X
3300	Stationery, office supplies and greeting cards .....	3 604	17 599 658	2 644 086	15.0	.1	5.9
3311	Business forms .....	1 170	3 126 802	166 717	5.3	Z	X
3312	Stationery, photocopy paper, and typing paper .....	1 259	3 071 007	160 418	5.2	Z	X
3313	Inked ribbons, carbon paper, pens and pencils .....	1 486	10 500 203	1 345 911	12.8	.1	X
3314	Toner and cartridges .....	1 900	5 063 405	309 238	6.1	Z	X
3315	Greeting cards .....	218	851 788	53 325	6.3	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	1 682	5 332 133	465 165	8.7	Z	X
3400	Industrial and personal services paper and plastics .....	1 962	5 570 639	862 037	15.5	Z	22.4
3411	Paperboard and boxboard boxes .....	906	1 912 513	175 104	9.2	Z	X
3412	Paper dishes, cups, and napkins .....	662	1 892 351	140 230	7.4	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	769	2 109 725	158 139	7.5	Z	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	570	1 463 803	108 402	7.4	Z	X
3415	Other industrial and personal service paper .....	462	1 011 641	139 208	13.8	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	1 036	5 392 875	724 656	13.4	Z	31.1
3511	Prescription drugs .....	156	1 170 770	123 037	10.5	Z	X
3512	Nonprescription pharmaceuticals .....	211	977 770	62 497	6.4	Z	X
3513	Cosmetics .....	156	365 108	24 737	6.8	Z	X
3514	Perfumes .....	43	168 523	25 513	15.1	Z	X
3515	Other toiletries and druggists' sundries .....	420	2 650 343	295 678	11.2	Z	X
3600	Piece goods, knit and woven .....	364	6 550 382	1 052 446	16.1	Z	16.1
3611	Goods purchased grey and finished on contract .....	9	27 925	2 802	10.0	Z	X
3612	Cotton (including blends) .....	48	187 034	25 154	13.4	Z	X
3613	Synthetics (excluding synthetic knits) .....	37	145 105	14 562	10.0	Z	X
3614	Knit fabrics, n.e.c. (including double knit) .....	27	107 651	10 158	9.4	Z	X
3615	Woolen and worsted piece goods .....	34	1 667 346	582 749	35.0	Z	X
3616	Other piece goods .....	28	71 750	4 437	6.2	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	274	486 392	52 504	10.8	Z	X
3800	Men's and boys' wear .....	986	6 620 906	588 974	8.9	Z	8.3
3811	Men's and boys' suits, coats, and formal wear .....	118	644 894	51 499	8.0	Z	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	292	1 087 335	51 303	4.7	Z	X
3813	Men's and boys' underwear and nightwear .....	65	486 733	5 959	1.2	Z	X
3814	Men's and boys' work clothing and uniforms .....	94	721 887	107 415	14.9	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	428	2 384 923	152 993	6.4	Z	X
3900	Women's and children's wear .....	726	5 386 177	496 695	9.2	Z	8.8
3911	Infants' and children's wear (to size 6X) .....	245	1 876 447	56 025	3.0	Z	X
3912	Women's misses' and girls' dresses and blouses .....	168	717 860	58 946	8.2	Z	X
3913	Women's, misses', and girls' suits and coats .....	107	326 995	11 331	3.5	Z	X
3914	Women's and misses' outerwear .....	199	513 281	22 668	4.4	Z	X
3915	Women's and misses' underwear and sleepwear .....	108	645 799	29 412	4.6	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) .....	162	615 599	55 081	8.9	Z	X
4000	Footwear .....	438	3 759 982	256 031	6.8	Z	12.0
4011	All athletic footwear .....	202	1 433 959	175 141	12.2	Z	X
4012	Infants' footwear .....	30	217 512	3 895	1.8	Z	X
4013	Other women's, misses', and girls' footwear .....	67	300 994	18 165	6.0	Z	X
4014	Other men's and boy's footwear .....	144	913 967	37 075	4.1	Z	X
4015	Shoe accessories .....	22	108 720	2 449	2.3	Z	X
4100	Frozen foods (packaged) .....	185	1 981 194	120 840	6.1	Z	2.1
4114	Fruits and fruit juices (frozen) .....	7	27 315	21 578	79.0	Z	X
4115	Meat (frozen packaged) .....	10	222 871	73 876	33.1	Z	X
4200	Dairy products (excluding dried or canned) .....	21	337 321	30 138	8.9	Z	4.7
4212	Cheese .....	6	12 460	663	5.3	Z	X
4300	Poultry and poultry products .....	22	160 723	20 924	13.0	Z	X
4400	Confectionery .....	70	404 660	46 090	11.4	Z	16.7
4411	Candy .....	49	164 735	27 139	16.5	Z	X
4412	Chewing gum .....	33	105 586	1 879	1.8	Z	X
4414	Chips and popcorn .....	6	10 737	1 465	13.6	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	73	127 112	5 192	4.1	Z	X
4600	Meat and meat products (fresh and unpackaged) .....	36	503 917	232 917	46.2	Z	72.8
4611	Beef (not killed on location) .....	21	399 432	128 357	32.1	Z	X
4614	Pork (not killed on location) .....	16	355 239	84 559	23.8	Z	X
4700	Fresh fruits and vegetables .....	98	1 337 525	27 507	2.1	Z	X
4800	Coffee, tea, and spices .....	123	369 311	45 894	12.4	Z	36.0
4811	Coffee .....	25	68 886	5 895	8.6	Z	X
4812	Tea .....	18	88 109	16 119	18.3	Z	X
4813	Spices .....	25	105 340	18 804	17.9	Z	X
4820	Bread and baked goods .....	23	109 410	8 329	7.6	Z	48.7
4822	Cookies, cakes, and other baked goods .....	15	55 353	3 823	6.9	Z	X
4830	Canned foods .....	209	2 022 244	106 955	5.3	Z	4.2
4831	Canned and bottled fruits, vegetables, and juices .....	22	117 077	5 875	5.0	Z	X
4836	Other canned foods .....	8	29 883	3 435	11.5	Z	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421</b>	<b>Wholesale trade, durable goods—Con.</b>						
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) . . . . .	41	493 157	53 247	10.8	Z	X
4850	Soft drinks and bottled water . . . . .	127	1 456 536	20 207	1.4	Z	3.9
4851	Soft drinks, packaged . . . . .	11	66 205	6 323	9.6	Z	X
4852	Soft drinks, pre and post mix bulk . . . . .	8	28 914	1 144	4.0	Z	X
4853	Bottled water . . . . .	10	30 140	1 047	3.5	Z	X
4860	Other grocery specialties . . . . .	357	16 338 651	2 374 599	14.5	.1	4.2
4862	Breakfast cereals . . . . .	17	61 591	1 923	3.1	Z	X
4865	Pickles, preserves, jellies, jams, and sauces . . . . .	13	136 400	22 317	16.4	Z	X
4867	Pet foods . . . . .	22	91 523	3 305	3.6	Z	X
4868	Grocery specialties, n.e.c. . . . .	98	3 036 216	496 672	16.4	Z	X
4900	Grain and beans . . . . .	55	954 335	197 271	20.7	Z	X
5000	Cattle, hogs, sheep, and goats . . . . .	7	186 672	22 220	11.9	Z	X
5100	Hides, skins, and pelts . . . . .	11	13 616	4 452	32.7	Z	X
5140	Other farm products, inedible . . . . .	36	137 259	36 715	26.7	Z	76.7
5143	Farm products, n.e.c. . . . .	34	134 023	36 473	27.2	Z	X
5300	Plastics materials and basic shapes . . . . .	4 176	27 665 995	2 330 220	8.4	.1	3.4
5311	Plastic pipes, rods, tubes, and shapes . . . . .	1 949	11 836 289	782 581	6.6	Z	X
5312	High pressure laminates . . . . .	116	718 015	87 973	12.3	Z	X
5313	Plastics raw materials . . . . .	467	3 675 400	227 239	6.2	Z	X
5314	Other plastics materials and basic shapes . . . . .	1 169	6 302 403	567 997	9.0	Z	X
5320	Industrial gases (welding, etc.) . . . . .	2 006	4 070 519	1 051 391	25.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	7 562	49 589 467	6 234 523	12.6	.3	7.6
5331	Gasses, compressed and liquified, except L.P. . . . .	366	1 598 423	107 100	6.7	Z	X
5332	Alkalies and chlorine . . . . .	703	2 248 782	135 498	6.0	Z	X
5334	Organic fibers . . . . .	374	735 680	44 926	6.1	Z	X
5335	Detergents and soaps . . . . .	1 638	16 984 969	1 246 586	7.3	.1	X
5336	Sanitation chemicals, polishes, and waxes . . . . .	1 373	15 464 644	1 143 376	7.4	.1	X
5338	Wood chemicals, naval stores, and gum . . . . .	41	195 989	15 263	7.8	Z	X
5341	Insecticides, nonagricultural . . . . .	718	4 046 319	148 089	3.7	Z	X
5342	Adhesives, sealants, and glues . . . . .	2 468	21 095 837	1 105 568	5.2	.1	X
5343	Explosives . . . . .	8	96 230	285	.3	Z	X
5344	Other chemicals and allied products . . . . .	1 907	12 763 450	922 546	7.2	Z	X
5400	Petroleum products . . . . .	2 056	22 398 097	1 133 208	5.1	.1	3.0
5411	Aviation gasoline . . . . .	11	236 394	25 398	10.7	Z	X
5412	Motor gasoline . . . . .	65	162 755	15 134	9.3	Z	X
5414	Jet fuel (naphtha or kerosine type) . . . . .	26	134 489	22 796	17.0	Z	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) . . . . .	22	1 297 719	8 866	.7	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) . . . . .	30	1 167 436	1 181	.1	Z	X
5418	Lubricating oil and greases . . . . .	1 400	5 112 732	224 974	4.4	Z	X
5420	Liquified petroleum gases (excluding natural gas) . . . . .	118	1 410 108	322 514	22.9	Z	X
5500	Crude oil . . . . .	17	17 231	312	1.8	Z	X
5600	Beer and ale . . . . .	6	27 802	1 522	5.5	Z	X
5700	Wines and distilled alcoholic beverages . . . . .	18	39 878	4 471	11.2	Z	29.6
5712	Distilled liquor (including premixed alcoholic drinks) . . . . .	8	21 118	4 245	20.1	Z	X
5800	Farm supplies . . . . .	1 892	10 309 521	1 064 371	10.3	Z	6.2
5811	Hay, straw, and alfalfa . . . . .	143	2 399 698	75 173	3.1	Z	X
5812	Feeds (poultry and livestock) not mixed on location . . . . .	412	2 633 731	150 481	5.7	Z	X
5813	Prepared feeds (poultry and livestock) mixed on location . . . . .	134	1 530 842	109 909	7.2	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners . . . . .	217	891 622	63 295	7.1	Z	X
5815	Insecticides, fungicides, and pesticides . . . . .	275	933 042	63 467	6.8	Z	X
5816	Other agricultural chemicals and fertilizers . . . . .	535	1 808 064	209 778	11.6	Z	X
5817	Seeds and bulbs . . . . .	421	1 435 639	53 724	3.7	Z	X
5818	Other farm supplies (including harness and saddlery equipment) . . . . .	510	1 610 855	195 594	12.1	Z	X
5900	Tobacco and tobacco products . . . . .	30	74 566	8 085	10.8	Z	X
6000	Paint, paint supplies, and wallpaper . . . . .	3 028	19 008 545	1 529 757	8.0	.1	1.5
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) . . . . .	1 415	8 124 061	590 376	7.3	Z	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) . . . . .	111	279 857	13 810	4.9	Z	X
6014	Paint supplies . . . . .	437	4 786 286	577 026	12.1	Z	X
6015	Wallpaper . . . . .	167	568 530	52 912	9.3	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials . . . . .	793	5 140 000	661 368	12.9	Z	9.4
6101	Books . . . . .	290	3 764 402	502 321	13.3	Z	X
6102	Other periodicals, newspapers, and miscellaneous printed materials . . . . .	146	489 662	57 395	11.7	Z	X
6110	Flowers and florists' supplies . . . . .	305	1 448 461	116 100	8.0	Z	X
6120	Art goods (including novelties and souvenirs) . . . . .	924	2 843 093	415 509	14.6	Z	24.2
6121	Art materials . . . . .	158	460 817	53 718	11.7	Z	X
6122	Novelties and souvenirs . . . . .	665	1 729 957	325 032	18.8	Z	X
6130	Textile bags, bagging, and burlap . . . . .	62	193 291	20 434	10.6	Z	X
6150	Nondurable goods, n.e.c. . . . .	478	7 215 106	878 685	12.2	Z	X
9700	Service receipts and labor charges (including installed parts) . . . . .	48 833	289 531 773	32 539 395	11.2	1.5	58.0
9701	Labor charges for repair work . . . . .	40 170	229 392 401	17 586 265	7.7	.8	X
9702	Parts installed in repair work . . . . .	29 228	162 511 457	8 705 651	5.4	.4	X
9703	Other service receipts and labor charges—Specify . . . . .	13 476	92 648 128	6 182 288	6.7	.3	X
9720	Receipts for service contracts . . . . .	10 030	68 032 412	6 743 665	9.9	.3	X
9730	Advertising specialties (paper novelties, etc.) . . . . .	250	504 753	61 278	12.1	Z	X
9740	Receipts for installing equipment . . . . .	7 130	37 243 091	3 107 457	8.3	.1	X
9750	Reconditioning of drums or barrels . . . . .	51	83 158	24 740	29.8	Z	X
9810	Miscellaneous commodities . . . . .	12 382	120 537 594	11 698 784	9.7	.5	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421</b>	<b>Wholesale trade, durable goods—Con.</b>						
9830	Flight training and charter service .....	43	743 664	43 512	5.9	Z	53.7
9831	Flight training .....	19	397 155	7 329	1.8	Z	X
9832	Charter services .....	26	540 543	34 247	6.3	Z	X
9910	Receipts from Commodity Credit Corporation .....	6	25 404	3 994	15.7	Z	X
9930	Sales of integrated systems which you wrote or modified software .....	754	7 962 776	444 050	5.6	Z	X
9940	Rental and leasing receipts .....	14 561	105 669 149	7 700 083	7.3	.4	32.2
9941	Computer rental and leasing receipts .....	1 071	25 655 556	922 580	3.6	Z	X
9942	Photocopying machine rental .....	3 289	18 354 968	980 942	5.3	Z	X
9943	Other office machine rental receipts .....	1 733	7 752 987	1 153 642	14.9	.1	X
9944	Other rental receipts .....	1 873	9 228 675	837 980	9.1	Z	X
9950	Construction receipts .....	272	822 209	122 358	14.9	Z	X
9960	Custom software (designed to customer specifications) .....	1 285	6 992 477	421 842	6.0	Z	X
9970	Receipts for printing or photocopying performed at this establishment .....	81	475 164	30 945	6.5	Z	X
9980	Receipts for machine shop job work .....	574	2 786 829	121 207	4.3	Z	X
<b>4211</b>	<b>Motor vehicle &amp; motor vehicle parts &amp; supplies whlse .....</b>	<b>'29 328</b>	<b>X</b>	<b>'533 352 124</b>	<b>X</b>	<b>100.0</b>	<b>90.5</b>
0100	New and used automobiles, motorcycles, etc. ....	6 211	389 428 679	240 388 766	61.7	45.1	78.4
0111	New automobiles .....	795	314 406 014	180 835 784	57.5	33.9	X
0112	Used automobiles .....	5 309	77 960 618	53 248 330	68.3	10.0	X
0113	Motorcycles .....	507	27 335 929	3 172 444	11.6	.6	X
0114	Motorscooters, mopeds, snowmobiles, and utility trailers .....	396	30 414 004	3 131 313	10.3	.6	X
0120	Buses, campers, and motor homes .....	917	78 167 347	5 226 698	6.7	1.0	90.0
0121	Buses .....	576	71 857 650	3 647 562	5.1	.7	X
0122	Motor homes, car trailers, and campers .....	408	71 065 587	1 579 072	2.2	.3	X
0130	Light trucks and vans (14,000 lb or less) .....	2 814	272 462 329	140 978 731	51.7	26.4	74.8
0131	New light trucks .....	739	229 544 151	120 879 205	52.7	22.7	X
0132	Used light trucks .....	2 223	50 506 331	8 329 250	16.5	1.6	X
0133	Vans and cargo vans (new and used) .....	1 293	163 489 880	11 767 441	7.2	2.2	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	1 797	105 073 119	7 327 928	7.0	1.4	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	2 935	99 297 916	21 647 299	21.8	4.1	88.7
0151	New heavy trucks (one piece) .....	1 259	83 384 425	8 434 602	10.1	1.6	X
0152	New heavy truck tractors .....	1 001	14 680 692	5 509 010	37.5	1.0	X
0153	New truck trailers .....	712	7 667 104	2 183 270	28.5	.4	X
0154	New truck bodies .....	393	3 122 492	599 742	19.2	.1	X
0155	Used heavy trucks, tractors, and trailers .....	2 401	26 298 398	4 911 200	18.7	.9	X
0200	New and rebuilt automotive parts and supplies .....	16 472	163 412 070	85 395 213	52.3	16.0	33.3
0211	Batteries .....	4 853	26 959 980	4 457 612	16.5	.8	X
0212	Engines (complete) .....	3 279	23 026 322	3 522 003	15.3	.7	X
0213	Electrical engine parts (including ignition parts) .....	5 158	48 251 309	12 558 722	26.0	2.4	X
0214	Brake parts (including fluid and all disk and drum parts) .....	6 175	48 561 345	5 314 448	10.9	1.0	X
0215	Exhaust system parts .....	4 146	36 463 842	1 809 891	5.0	.3	X
0216	Glass .....	1 807	14 066 725	1 145 457	8.1	.2	X
0217	Hoses, belts, gaskets, and wiper blades .....	4 846	40 881 410	2 962 467	7.2	.6	X
0218	Filters (oil, air, gas, and transmission) .....	4 822	37 576 715	2 276 228	6.1	.4	X
0219	Engine parts, except electrical .....	5 631	52 821 343	7 644 177	14.5	1.4	X
0221	Body parts and repair materials .....	4 529	38 251 782	7 825 335	20.5	1.5	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	5 048	44 349 961	4 148 064	9.4	.8	X
0223	Parts, n.e.c. ....	5 577	74 968 138	20 101 878	26.8	3.8	X
0224	Accessories .....	6 642	54 722 302	9 730 783	17.8	1.8	X
0240	Used automotive parts, accessories, and equipment .....	8 253	10 515 626	5 070 101	48.2	1.0	X
0250	Petroleum products marketing equipment .....	919	2 832 817	1 309 939	46.2	.2	X
0300	Tires and tubes .....	3 742	21 095 227	16 541 651	78.4	3.1	62.5
0311	New tires and tubes .....	2 432	19 146 631	15 524 953	81.1	2.9	X
0312	Recapped and used tires and repair materials .....	2 228	4 403 267	1 016 396	23.1	.2	X
0400	Household and lawn furniture .....	17	21 795	2 597	11.9	Z	X
0540	Other home furnishings .....	11	13 545	1 636	12.1	Z	X
0600	Lumber: rough, dressed, and finished .....	6	22 837	4 182	18.3	Z	55.8
0612	Treated lumber .....	6	22 837	4 182	18.3	Z	X
0730	Flat glass and other construction glass (excluding automotive) .....	32	119 166	10 930	9.2	Z	X
0740	Other construction materials .....	14	60 454	7 763	12.8	Z	86.2
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	8	44 783	5 598	12.5	Z	X
0900	Office equipment .....	8	84 380	4 965	5.9	Z	X
0920	New computer equipment .....	14	53 768	13 713	25.5	Z	.3
0921	Computers .....	11	40 513	12 894	31.8	Z	X
1000	Medical, hospital, and surgical supplies .....	7	54 496	14 434	26.5	Z	X
1100	Iron and steel products (semifinished) .....	9	5 130	867	16.9	Z	X
1120	Flat iron and steel products .....	169	1 620 178	95 125	5.9	Z	X
1140	Iron and steel wire and wire products .....	14	40 388	2 178	5.4	Z	X
1180	Stainless steel .....	7	9 447	531	5.6	Z	X
1200	Copper and brass .....	14	159 607	3 802	2.4	Z	X
1220	Aluminum shapes, forms, etc. ....	15	184 243	31 038	16.8	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	9	13 510	1 832	13.6	Z	X
1400	Electrical apparatus and equipment .....	203	5 720 115	186 951	3.3	Z	1.8
1413	Motors and generators (including motor-generator sets) .....	62	238 225	23 071	9.7	Z	X
1415	Electric bulbs (all types) .....	14	2 507 782	69 644	2.8	Z	X
1500	Electrical appliances, household .....	49	350 429	112 629	32.1	Z	66.3
1512	Radios, stereos, and CD players .....	16	257 514	88 720	34.5	Z	X
1600	Electronic parts and equipment, except communication .....	253	1 311 186	116 863	8.9	Z	7.5
1618	Electronic parts and equipment, n.e.c. ....	29	575 577	57 794	10.0	Z	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4211</b>	<b>Motor vehicle &amp; motor vehicle parts &amp; supplies whole—Con.</b>						
1650	Communication equipment and supplies .....	18	162 950	24 910	15.3	Z	47.1
1651	Telephones .....	13	112 017	3 680	3.3	Z	X
1700	Hardware .....	300	1 980 950	192 431	9.7	Z	11.2
1711	Hand tools (including power driven).....	191	1 306 746	79 119	6.1	Z	X
1712	Bolts, nuts, rivets, and fasteners .....	158	946 848	81 449	8.6	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	28	162 341	18 616	11.5	Z	58.5
1815	Boilers, radiators, and convectors .....	13	67 577	7 147	10.6	Z	X
1818	Other plumbing and heating equipment and supplies.....	8	82 298	8 749	10.6	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	14	184 738	21 373	11.6	Z	85.5
1911	Furnaces (warm air) .....	6	22 338	5 162	23.1	Z	X
2000	Refrigeration equipment and supplies .....	19	257 704	21 544	8.4	Z	49.8
2015	Other refrigeration equipment and supplies .....	13	175 774	15 388	8.8	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	269	2 138 291	142 305	6.7	Z	3.4
2112	New power cranes, draglines, and shovels .....	21	91 061	4 820	5.3	Z	X
2113	New mixers, pavers, and related equipment .....	9	173 412	8 576	4.9	Z	X
2114	New tractor shovel loaders .....	63	126 876	1 744	1.4	Z	X
2115	New graders, rollers, and off-highway trucks .....	72	300 291	4 144	1.4	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	76	377 244	31 400	8.3	Z	X
2118	Used construction and mining machinery and equipment .....	98	362 509	18 233	5.0	Z	X
2200	Farm machinery, equipment, and parts .....	298	23 617 342	854 589	3.6	Z	.1
2211	New tractors (farm) .....	16	158 944	54 705	34.4	Z	X
2213	New land preparation, planting, and cultivating machinery .....	16	1 185 057	77 945	6.6	Z	X
2214	New dairy farm and barn equipment .....	7	40 733	288	.7	Z	X
2216	Other new farm machinery and equipment .....	19	127 393	10 321	8.1	Z	X
2218	Used farm machinery and equipment .....	108	499 824	219 076	43.8	Z	X
2220	Garden machinery, equipment, and parts .....	153	529 228	30 977	5.9	Z	2.8
2222	Other new lawn and garden machinery and equipment.....	9	14 399	1 663	11.5	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	9	56 349	7 782	13.8	Z	64.6
2312	Motors .....	6	22 459	1 522	6.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	467	4 373 888	434 073	9.9	Z	5.0
2321	New pumps, compressors (air or gas), and equipment .....	80	300 161	21 592	7.2	Z	X
2323	New diesel engines (excluding automotive) .....	95	455 028	73 846	16.2	Z	X
2326	New controlling, recording, and indicating instruments and access .....	166	565 471	36 423	6.4	Z	X
2327	All other new general-purpose industrial machinery and equipment .....	107	635 931	54 229	8.5	Z	X
2330	Metalworking machinery, equipment, and parts .....	11	42 028	4 090	9.7	Z	X
2340	Materials handling machinery, equipment, and parts .....	15	46 268	2 842	6.1	Z	57.6
2342	New hoists, cranes, and monorails .....	7	23 828	1 064	4.5	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies.....	8	46 835	2 007	4.3	Z	X
2360	Other industrial machinery, equipment, and parts .....	21	285 144	45 926	16.1	Z	17.5
2366	Other new industrial machinery and equipment .....	17	273 285	44 796	16.4	Z	X
2367	Used industrial machinery and equipment .....	6	24 849	233	.9	Z	X
2370	Mechanical power transmission supplies .....	28	329 971	71 418	21.6	Z	33.5
2371	Bearings and bushings .....	17	273 559	49 543	18.1	Z	X
2372	Other mechanical power transmission supplies.....	21	272 278	20 870	7.7	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	12	70 252	6 522	9.3	Z	60.8
2391	Hydraulic valves .....	12	70 252	4 542	6.5	Z	X
2392	Pneumatic valves .....	9	43 631	1 979	4.5	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	9	27 850	2 837	10.2	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	10	24 100	3 153	13.1	Z	90.5
2421	Hydraulic and pneumatic connectors .....	10	24 100	2 931	12.2	Z	X
2422	Hydraulic and pneumatic assemblies .....	7	10 857	222	2.0	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	25	63 749	5 996	9.4	Z	83.3
2431	Filters .....	15	42 172	2 985	7.1	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	12	28 931	2 971	10.3	Z	X
2440	Welding supplies (excluding gases).....	7	9 292	1 147	12.3	Z	X
2450	Industrial containers and supplies .....	13	59 151	3 346	5.7	Z	X
2460	Other industrial supplies .....	32	82 598	9 929	12.0	Z	25.9
2465	Strapping and tape .....	12	9 705	26	.3	Z	X
2466	Industrial supplies, n.e.c. ....	27	64 491	8 654	13.4	Z	X
2540	Other service establishment equipment and supplies .....	9	59 125	14 522	24.6	Z	X
2600	Aircraft and aeronautical equipment and supplies.....	9	23 510	5 539	23.6	Z	X
2620	Marine machinery, equipment, and supplies .....	39	2 431 535	59 251	2.4	Z	1.5
2622	New marine propulsion machinery and equipment .....	8	43 331	6 731	15.5	Z	X
2630	Other transportation equipment and supplies .....	16	191 062	15 330	8.0	Z	X
2700	Sporting and recreational goods and supplies .....	63	567 161	81 529	14.4	Z	42.1
2715	Athletic equipment and accessories .....	23	160 518	11 785	7.3	Z	X
2717	Marine pleasure craft, equipment, and accessories .....	9	238 430	41 282	17.3	Z	X
2800	Toys and hobby goods and supplies .....	6	70 684	1 375	1.9	Z	X
2900	Ferrous metal scrap .....	164	264 261	41 949	15.9	Z	40.2
2911	Prepared ferrous metal scrap (processed by this establishment) .....	53	55 983	21 430	38.3	Z	X
2912	Prepared ferrous metal scrap (not processed by this establishment) .....	69	33 510	7 286	21.7	Z	X
2913	Unprepared ferrous metal scrap including bimetal cans .....	39	147 493	11 147	7.6	Z	X

See footnotes at end of table.



**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4211</b>	<b>Motor vehicle &amp; motor vehicle parts &amp; supplies whse—Con.</b>						
2920	Nonferrous metal scrap	51	36 892	3 818	10.3	Z	80.9
2921	Aluminum scrap	49	36 532	2 170	5.9	Z	X
2922	Copper and copper alloy scrap	32	29 952	1 547	5.2	Z	X
2923	Lead scrap	15	1 703	44	2.6	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals)	7	585	55	9.4	Z	X
2930	Recyclable paper and paperboard	8	18 258	2 286	12.5	Z	X
2940	Recyclable materials, except metal	8	29 457	313	1.1	Z	77.5
2943	Recyclable plastics	6	6 478	122	1.9	Z	X
2944	Recyclable glass	6	6 478	2	Z	Z	X
3000	Jewelry, diamonds, gem stones, and watches	6	33 134	13 251	40.0	Z	X
3150	Other durable goods	12	115 071	15 500	13.5	Z	17.9
3154	Other durable goods, n.e.c.	6	38 557	3 876	10.1	Z	X
3300	Stationery, office supplies and greeting cards	7	12 092	555	4.6	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	7	49 819	3 312	6.6	Z	X
3600	Piece goods, knit and woven	7	19 501	2 238	11.5	Z	X
3800	Men's and boys' wear	22	270 423	23 379	8.6	Z	X
3900	Women's and children's wear	12	10 076	1 756	17.4	Z	80.1
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)	9	5 056	643	12.7	Z	X
4100	Frozen foods (packaged)	11	43 314	850	2.0	Z	X
4830	Canned foods	6	36 306	1 188	3.3	Z	X
4860	Other grocery specialties	12	54 654	1 016	1.9	Z	X
5300	Plastics materials and basic shapes	26	287 983	34 831	12.1	Z	60.0
5313	Plastics raw materials	11	162 514	13 456	8.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	1 048	4 586 884	433 721	9.5	.1	2.7
5334	Organic fibers	310	394 554	22 083	5.6	Z	X
5335	Detergents and soaps	109	732 978	98 981	13.5	Z	X
5342	Adhesives, sealants, and glues	193	905 402	54 722	6.0	Z	X
5344	Other chemicals and allied products	343	895 392	32 286	3.6	Z	X
5400	Petroleum products	1 002	5 219 493	177 860	3.4	Z	3.6
5412	Motor gasoline	49	64 752	9 663	14.9	Z	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	13	1 035 423	968	.1	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	13	1 035 423	527	.1	Z	X
5418	Lubricating oil and greases	845	3 013 432	117 954	3.9	Z	X
5800	Farm supplies	25	96 261	20 925	21.7	Z	3.6
5818	Other farm supplies (including harness and saddlery equipment)	17	8 744	339	3.9	Z	X
6000	Paint, paint supplies, and wallpaper	111	147 027	13 594	9.2	Z	18.9
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	60	93 147	11 041	11.9	Z	X
6014	Paint supplies	17	14 951	696	4.7	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	9	6 806	733	10.8	Z	X
6120	Art goods (including novelties and souvenirs)	6	6 539	2 225	34.0	Z	90.5
6122	Novelties and souvenirs	6	6 539	2 225	34.0	Z	X
6150	Nondurable goods, n.e.c.	14	38 312	6 634	17.3	Z	X
9700	Service receipts and labor charges (including installed parts)	5 729	63 567 425	4 597 220	7.2	.9	48.3
9701	Labor charges for repair work	5 010	58 910 708	2 597 917	4.4	.5	X
9702	Parts installed in repair work	3 722	35 140 306	1 644 188	4.7	.3	X
9703	Other service receipts and labor charges—Specify	1 212	14 372 783	355 039	2.5	.1	X
9720	Receipts for service contracts	156	2 411 634	33 592	1.4	Z	X
9730	Advertising specialties (paper novelties, etc.)	8	679	104	15.3	Z	X
9740	Receipts for installing equipment	22	51 753	7 290	14.1	Z	X
9810	Miscellaneous commodities	918	10 796 333	772 783	7.2	.1	X
9940	Rental and leasing receipts	682	6 586 643	403 456	6.1	.1	X
9970	Receipts for printing or photocopying performed at this establishment	15	266 933	4 211	1.6	Z	X
9980	Receipts for machine shop job work	509	2 695 516	112 433	4.2	Z	X
<b>42111</b>	<b>Automobile &amp; other motor vehicle whse</b>	<b>7 664</b>	<b>X</b>	<b>428 356 355</b>	<b>X</b>	<b>100.0</b>	<b>94.4</b>
0100	New and used automobiles, motorcycles, etc.	4 377	387 841 677	240 168 293	61.9	56.1	82.0
0111	New automobiles	764	314 389 273	180 834 859	57.5	42.2	X
0112	Used automobiles	3 592	76 564 392	53 078 689	69.3	12.4	X
0113	Motorcycles	406	27 144 321	3 123 432	11.5	.7	X
0114	Motor scooters, mopeds, snowmobiles, and utility trailers	393	30 413 780	3 131 313	10.3	.7	X
0120	Buses, campers, and motor homes	850	78 020 413	5 207 037	6.7	1.2	94.0
0121	Buses	548	71 728 807	3 628 773	5.1	.8	X
0122	Motor homes, car trailers, and campers	371	71 050 584	1 578 257	2.2	.4	X
0130	Light trucks and vans (14,001 lb or less)	2 386	272 018 005	140 949 640	51.8	32.9	78.1
0131	New light trucks	730	229 485 084	120 878 894	52.7	28.2	X
0132	Used light trucks	1 870	50 206 699	8 313 560	16.6	1.9	X
0133	Vans and cargo vans (new and used)	1 033	163 277 761	11 754 515	7.2	2.7	X
0140	Medium trucks and tractors (14,001 to 26,000 lb)	1 671	104 802 845	7 311 695	7.0	1.7	X
0150	Heavy trucks and tractors (over 26,000 lb)	2 792	99 023 924	21 596 348	21.8	5.0	92.6
0151	New heavy trucks (one piece)	1 216	83 220 111	8 402 605	10.1	2.0	X
0152	New heavy truck tractors	992	14 657 026	5 506 759	37.6	1.3	X
0153	New truck trailers	708	7 663 456	2 183 240	28.5	.5	X
0154	New truck bodies	380	3 106 197	599 457	19.3	.1	X
0155	Used heavy trucks, tractors, and trailers	2 297	26 133 887	4 898 654	18.7	1.1	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42111</b>	<b>Automobile &amp; other motor vehicle whsle—Con.</b>						
0200	New and rebuilt automotive parts and supplies .....	1 999	77 654 246	7 119 004	9.2	1.7	5.4
0211	Batteries .....	741	10 439 234	90 919	.9	Z	X
0212	Engines (complete) .....	749	9 222 827	286 512	3.1	.1	X
0213	Electrical engine parts (including ignition parts) .....	689	10 862 915	86 007	.8	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	912	15 428 932	195 667	1.3	Z	X
0215	Exhaust system parts .....	625	13 193 187	111 496	.8	Z	X
0216	Glass .....	379	8 142 783	52 503	.6	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	593	11 614 657	82 048	.7	Z	X
0218	Filters (oil, air, gas, and transmission) .....	719	15 234 314	159 465	1.0	Z	X
0219	Engine parts, except electrical .....	910	15 039 871	454 926	3.0	.1	X
0221	Body parts and repair materials .....	827	14 447 447	325 537	2.3	.1	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	809	14 335 870	245 337	1.7	.1	X
0223	Parts, n.e.c. ....	857	39 714 297	2 683 708	6.8	.6	X
0224	Accessories .....	714	19 214 492	446 768	2.3	.1	X
0240	Used automotive parts, accessories, and equipment .....	591	3 760 153	353 110	9.4	.1	X
0250	Petroleum products marketing equipment .....	21	165 732	1 504	.9	Z	X
0300	Tires and tubes .....	262	1 283 231	48 415	3.8	Z	13.1
0311	New tires and tubes .....	86	511 887	7 578	1.5	Z	X
0312	Recapped and used tires and repair materials .....	179	849 320	40 537	4.8	Z	X
0400	Household and lawn furniture .....	12	4 898	429	8.8	Z	X
0740	Other construction materials .....	6	15 671	2 165	13.8	Z	X
1500	Electrical appliances, household .....	6	9 960	3 696	37.1	Z	X
1600	Electronic parts and equipment, except communication .....	12	31 822	3 056	9.6	Z	X
1700	Hardware .....	11	18 700	1 536	8.2	Z	X
2000	Refrigeration equipment and supplies .....	9	61 746	9 151	14.8	Z	71.7
2015	Other refrigeration equipment and supplies .....	9	61 746	9 151	14.8	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	115	1 523 108	74 649	4.9	Z	4.6
2112	New power cranes, draglines, and shovels .....	21	91 061	4 820	5.3	Z	X
2113	New mixers, pavers, and related equipment .....	9	173 412	8 576	4.9	Z	X
2115	New graders, rollers, and off-highway trucks .....	13	190 635	3 330	1.7	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	17	267 588	17 486	6.5	Z	X
2118	Used construction and mining machinery and equipment .....	98	362 509	18 233	5.0	Z	X
2200	Farm machinery, equipment, and parts .....	122	22 901 779	784 973	3.4	.2	.1
2211	New tractors (farm) .....	16	158 944	54 705	34.4	Z	X
2213	New land preparation, planting, and cultivating machinery .....	16	1 185 057	77 945	6.6	Z	X
2214	New dairy farm and barn equipment .....	7	40 733	288	.7	Z	X
2216	Other new farm machinery and equipment .....	19	127 393	10 321	8.1	Z	X
2218	Used farm machinery and equipment .....	76	454 498	214 402	47.2	.1	X
2220	Garden machinery, equipment, and parts .....	13	89 467	4 558	5.1	Z	16.6
2222	Other new lawn and garden machinery and equipment .....	9	14 399	1 663	11.5	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	47	152 646	14 487	9.5	Z	1.0
2321	New pumps, compressors (air or gas), and equipment .....	10	84 834	4 931	5.8	Z	X
2340	Materials handling machinery, equipment, and parts .....	7	18 313	748	4.1	Z	X
2620	Marine machinery, equipment, and supplies .....	20	2 349 079	45 870	2.0	Z	X
2630	Other transportation equipment and supplies .....	6	33 134	3 311	10.0	Z	X
2700	Sporting and recreational goods and supplies .....	25	176 300	15 686	8.9	Z	45.7
2715	Athletic equipment and accessories .....	20	128 251	7 505	5.9	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	6	33 134	13 251	40.0	Z	X
5400	Petroleum products .....	145	2 595 143	17 463	.7	Z	.2
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) .....	13	1 035 423	968	.1	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	13	1 035 423	527	.1	Z	X
5418	Lubricating oil and greases .....	20	1 060 231	166	.2	Z	X
9700	Service receipts and labor charges (including installed parts) .....	2 571	56 958 104	3 615 395	6.3	.8	47.6
9701	Labor charges for repair work .....	2 350	53 595 447	2 074 250	3.9	.5	X
9702	Parts installed in repair work .....	2 001	31 285 611	1 328 920	4.2	.3	X
9703	Other service receipts and labor charges—Specify .....	597	12 936 380	212 179	1.6	.1	X
9720	Receipts for service contracts .....	136	2 319 146	31 134	1.3	Z	X
9810	Miscellaneous commodities .....	251	6 643 213	455 801	6.9	.1	X
9940	Rental and leasing receipts .....	517	6 227 505	390 924	6.3	.1	X
9970	Receipts for printing or photocopying performed at this establishment .....	13	263 815	3 814	1.4	Z	X
9980	Receipts for machine shop job work .....	133	2 043 889	24 708	1.2	Z	X
<b>421110</b>	<b>Automobile &amp; other motor vehicle whsle .....</b>	<b>7 664</b>	<b>X</b>	<b>428 356 355</b>	<b>X</b>	<b>100.0</b>	<b>94.4</b>
0100	New and used automobiles, motorcycles, etc. ....	4 377	387 841 677	240 168 293	61.9	56.1	82.0
0111	New automobiles .....	764	314 389 273	180 834 859	57.5	42.2	X
0112	Used automobiles .....	3 592	76 564 392	53 078 689	69.3	12.4	X
0113	Motorcycles .....	406	27 144 321	3 123 432	11.5	.7	X
0114	Motorscooters, mopeds, snowmobiles, and utility trailers .....	393	30 413 780	3 131 313	10.3	.7	X
0120	Buses, campers, and motor homes .....	850	78 020 413	5 207 037	6.7	1.2	94.0
0121	Buses .....	548	71 728 807	3 628 773	5.1	.8	X
0122	Motor homes, car trailers, and campers .....	371	71 050 584	1 578 257	2.2	.4	X
0130	Light trucks and vans (14,000 lb or less) .....	2 386	272 018 005	140 949 640	51.8	32.9	78.1
0131	New light trucks .....	730	229 485 084	120 878 894	52.7	28.2	X
0132	Used light trucks .....	1 870	50 206 699	8 313 560	16.6	1.9	X
0133	Vans and cargo vans (new and used) .....	1 033	163 277 761	11 754 515	7.2	2.7	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	1 671	104 802 845	7 311 695	7.0	1.7	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421110</b>	<b>Automobile &amp; other motor vehicle whse—Con.</b>						
0150	Heavy trucks and tractors (over 26,000 lb) .....	2 792	99 023 924	21 596 348	21.8	5.0	92.6
0151	New heavy trucks (one piece) .....	1 216	83 220 111	8 402 605	10.1	2.0	X
0152	New heavy truck tractors .....	992	14 657 026	5 506 759	37.6	1.3	X
0153	New truck trailers .....	708	7 663 456	2 183 240	28.5	.5	X
0154	New truck bodies .....	380	3 106 197	599 457	19.3	.1	X
0155	Used heavy trucks, tractors, and trailers .....	2 297	26 133 887	4 898 654	18.7	1.1	X
0200	New and rebuilt automotive parts and supplies .....	1 999	77 654 246	7 119 004	9.2	1.7	5.4
0211	Batteries .....	741	10 439 234	90 919	.9	Z	X
0212	Engines (complete) .....	749	9 222 827	286 512	3.1	.1	X
0213	Electrical engine parts (including ignition parts) .....	689	10 862 915	86 007	.8	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	912	15 428 932	195 667	1.3	Z	X
0215	Exhaust system parts .....	625	13 193 187	111 496	.8	Z	X
0216	Glass .....	379	8 142 783	52 503	.6	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	593	11 614 657	82 048	.7	Z	X
0218	Filters (oil, air, gas, and transmission) .....	719	15 234 314	159 465	1.0	Z	X
0219	Engine parts, except electrical .....	910	15 039 871	454 926	3.0	.1	X
0221	Body parts and repair materials .....	827	14 447 447	325 537	2.3	.1	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	809	14 335 870	245 337	1.7	.1	X
0223	Parts, n.e.c. .....	857	39 714 297	2 683 708	6.8	.6	X
0224	Accessories .....	714	19 214 492	446 768	2.3	.1	X
0240	Used automotive parts, accessories, and equipment .....	591	3 760 153	353 110	9.4	.1	X
0250	Petroleum products marketing equipment .....	21	165 732	1 504	.9	Z	X
0300	Tires and tubes .....	262	1 283 231	48 415	3.8	Z	13.1
0311	New tires and tubes .....	86	511 887	7 578	1.5	Z	X
0312	Recapped and used tires and repair materials .....	179	849 320	40 537	4.8	Z	X
0400	Household and lawn furniture .....	12	4 898	429	8.8	Z	X
0740	Other construction materials .....	6	15 671	2 165	13.8	Z	X
1500	Electrical appliances, household .....	6	9 960	3 696	37.1	Z	X
1600	Electronic parts and equipment, except communication .....	12	31 822	3 056	9.6	Z	X
1700	Hardware .....	11	18 700	1 536	8.2	Z	X
2000	Refrigeration equipment and supplies .....	9	61 746	9 151	14.8	Z	71.7
2015	Other refrigeration equipment and supplies .....	9	61 746	9 151	14.8	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	115	1 523 108	74 649	4.9	Z	4.6
2112	New power cranes, draglines, and shovels .....	21	91 061	4 820	5.3	Z	X
2113	New mixers, pavers, and related equipment .....	9	173 412	8 576	4.9	Z	X
2115	New graders, rollers, and off-highway trucks .....	13	190 635	3 330	1.7	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	17	267 588	17 486	6.5	Z	X
2118	Used construction and mining machinery and equipment .....	98	362 509	18 233	5.0	Z	X
2200	Farm machinery, equipment, and parts .....	122	22 901 779	784 973	3.4	.2	.1
2211	New tractors (farm) .....	16	158 944	54 705	34.4	Z	X
2213	New land preparation, planting, and cultivating machinery .....	16	1 185 057	77 945	6.6	Z	X
2214	New dairy farm and barn equipment .....	7	40 733	288	.7	Z	X
2216	Other new farm machinery and equipment .....	19	127 393	10 321	8.1	Z	X
2218	Used farm machinery and equipment .....	76	454 498	214 402	47.2	.1	X
2220	Garden machinery, equipment, and parts .....	13	89 467	4 558	5.1	Z	16.6
2222	Other new lawn and garden machinery and equipment .....	9	14 399	1 663	11.5	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	47	152 646	14 487	9.5	Z	1.0
2321	New pumps, compressors (air or gas), and equipment .....	10	84 834	4 931	5.8	Z	X
2340	Materials handling machinery, equipment, and parts .....	7	18 313	748	4.1	Z	X
2620	Marine machinery, equipment, and supplies .....	20	2 349 079	45 870	2.0	Z	X
2630	Other transportation equipment and supplies .....	6	33 134	3 311	10.0	Z	X
2700	Sporting and recreational goods and supplies .....	25	176 300	15 686	8.9	Z	45.7
2715	Athletic equipment and accessories .....	20	128 251	7 505	5.9	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	6	33 134	13 251	40.0	Z	X
5400	Petroleum products .....	145	2 595 143	17 463	.7	Z	.2
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) .....	13	1 035 423	968	1.1	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	13	1 035 423	527	.1	Z	X
5418	Lubricating oil and greases .....	20	1 060 231	166	.2	Z	X
9700	Service receipts and labor charges (including installed parts) .....	2 571	56 958 104	3 615 395	6.3	.8	47.6
9701	Labor charges for repair work .....	2 350	53 595 447	2 074 250	3.9	.5	X
9702	Parts installed in repair work .....	2 001	31 285 611	1 328 920	4.2	.3	X
9703	Other service receipts and labor charges—Specify .....	597	12 936 380	212 179	1.6	.1	X
9720	Receipts for service contracts .....	136	2 319 146	31 134	1.3	Z	X
9810	Miscellaneous commodities .....	251	6 643 213	455 801	6.9	.1	X
9940	Rental and leasing receipts .....	517	6 227 505	390 924	6.3	.1	X
9970	Receipts for printing or photocopying performed at this establishment .....	13	263 815	3 814	1.4	Z	X
9980	Receipts for machine shop job work .....	133	2 043 889	24 708	1.2	Z	X
<b>4211101</b>	<b>Automobile &amp; motorcycle whse</b> .....	<b>3 952</b>	<b>X</b>	<b>'232 780 708</b>	<b>X</b>	<b>100.0</b>	<b>94.9</b>
0100	New and used automobiles, motorcycles, etc. ....	3 952	232 780 708	194 008 080	83.3	83.3	90.6
0111	New automobiles .....	567	160 833 970	135 075 388	84.0	58.0	X
0112	Used automobiles .....	3 325	74 650 527	52 744 594	70.7	22.7	X
0113	Motorcycles .....	382	26 919 599	3 113 323	11.6	1.3	X
0114	Motorscooters, mopeds, snowmobiles, and utility trailers .....	365	30 174 085	3 074 775	10.2	1.3	X
0120	Buses, campers, and motor homes .....	216	5 890 647	131 729	2.2	.1	91.2
0121	Buses .....	41	537 180	7 791	1.5	Z	X
0122	Motor homes, car trailers, and campers .....	197	5 838 316	123 936	2.1	.1	X
0130	Light trucks and vans (14,000 lb or less) .....	1 443	107 851 666	32 244 254	29.9	13.9	89.7
0131	New light trucks .....	188	66 944 820	16 077 083	24.0	6.9	X
0132	Used light trucks .....	1 268	41 942 446	7 587 964	18.1	3.3	X
0133	Vans and cargo vans (new and used) .....	660	79 714 294	8 579 191	10.8	3.7	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4211101</b>	<b>Automobile &amp; motorcycle whsle—Con.</b>						
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	186	21 218 423	492 371	2.3	.2	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	125	2 338 801	138 544	5.9	.1	91.5
0151	New heavy trucks (one piece) .....	23	74 294	11 197	15.1	Z	X
0155	Used heavy trucks, tractors, and trailers .....	106	2 274 155	127 320	5.6	.1	X
0200	New and rebuilt automotive parts and supplies .....	341	50 189 292	3 699 361	7.4	1.6	7.1
0211	Batteries .....	117	1 149 438	4 350	.4	Z	X
0212	Engines (complete) .....	78	1 476 061	46 982	3.2	Z	X
0213	Electrical engine parts (including ignition parts) .....	74	159 244	1 134	.7	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	113	2 185 910	18 264	.8	Z	X
0215	Exhaust system parts .....	53	2 129 372	14 788	.7	Z	X
0216	Glass .....	81	1 115 351	4 421	.4	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	89	1 094 488	8 837	.8	Z	X
0218	Filters (oil, air, gas, and transmission) .....	95	2 144 201	15 568	.7	Z	X
0219	Engine parts, except electrical .....	126	1 139 726	16 780	1.5	Z	X
0221	Body parts and repair materials .....	151	1 840 406	77 195	4.2	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	103	1 113 502	9 960	.9	Z	X
0223	Parts, n.e.c. .....	75	21 998 592	1 463 833	6.7	.6	X
0224	Accessories .....	126	4 143 697	134 442	3.2	.1	X
0240	Used automotive parts, accessories, and equipment .....	327	1 761 652	183 826	10.4	.1	X
0250	Petroleum products marketing equipment .....	11	13 213	158	1.2	Z	X
0300	Tires and tubes .....	128	271 210	11 404	4.2	Z	25.9
0311	New tires and tubes .....	44	107 260	4 406	4.1	Z	X
0312	Recapped and used tires and repair materials .....	80	155 560	6 748	4.3	Z	X
0400	Household and lawn furniture .....	12	4 898	429	8.8	Z	X
1500	Electrical appliances, household .....	6	9 960	3 696	37.1	Z	X
1600	Electronic parts and equipment, except communication .....	8	2 081	83	4.0	Z	X
1700	Hardware .....	7	4 360	195	4.5	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	19	1 107 772	26 928	2.4	Z	.2
2112	New power cranes, draglines, and shovels .....	17	73 841	4 371	5.9	Z	X
2118	Used construction and mining machinery and equipment .....	17	73 841	1 881	2.5	Z	X
2200	Farm machinery, equipment, and parts .....	48	22 511 938	743 249	3.3	.3	.1
2211	New tractors (farm) .....	16	158 944	54 705	34.4	Z	X
2213	New land preparation, planting, and cultivating machinery .....	16	1 185 057	77 945	6.6	Z	X
2218	Used farm machinery and equipment .....	16	158 944	188 608	100.0	.1	X
2220	Garden machinery, equipment, and parts .....	9	14 399	1 663	11.5	Z	80.6
2222	Other new lawn and garden machinery and equipment .....	9	14 399	1 663	11.5	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	8	12 297	3 465	28.2	Z	X
2620	Marine machinery, equipment, and supplies .....	11	2 215 873	37 206	1.7	Z	X
2630	Other transportation equipment and supplies .....	6	33 134	3 311	10.0	Z	X
2700	Sporting and recreational goods and supplies .....	21	141 008	7 631	5.4	Z	44.1
2715	Athletic equipment and accessories .....	20	128 251	7 505	5.9	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	6	33 134	13 251	40.0	Z	X
5400	Petroleum products .....	21	1 065 089	2 147	.2	Z	.4
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) .....	13	1 035 423	968	.1	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	13	1 035 423	527	.1	Z	X
5418	Lubricating oil and greases .....	20	1 060 231	166	.2	Z	X
9700	Service receipts and labor charges (including installed parts) .....	473	30 195 243	535 022	1.8	.2	14.1
9701	Labor charges for repair work .....	339	28 232 890	325 899	1.2	.1	X
9702	Parts installed in repair work .....	299	9 798 709	79 197	.8	Z	X
9703	Other service receipts and labor charges—Specify .....	176	7 841 983	129 885	1.7	.1	X
9720	Receipts for service contracts .....	55	1 154 914	12 402	1.1	Z	X
9810	Miscellaneous commodities .....	65	4 042 747	348 092	8.6	.2	X
9940	Rental and leasing receipts .....	78	995 633	88 191	8.9	Z	X
9980	Receipts for machine shop job work .....	31	1 036 928	1 114	.1	Z	X
<b>4211102</b>	<b>Bus &amp; recreational vehicle whsle .....</b>	<b>387</b>	<b>X</b>	<b>3 059 157</b>	<b>X</b>	<b>100.0</b>	<b>79.7</b>
0100	New and used automobiles, motorcycles, etc. ....	28	179 789	17 152	9.5	.6	70.8
0111	New automobiles .....	14	143 917	12 670	8.8	.4	X
0112	Used automobiles .....	18	106 700	4 048	3.8	.1	X
0114	Motorscooters, mopeds, snowmobiles, and utility trailers .....	8	38 305	434	1.1	Z	X
0120	Buses, campers, and motor homes .....	387	3 059 157	2 701 838	88.3	88.3	77.0
0121	Buses .....	301	2 568 269	2 264 015	88.2	74.0	X
0122	Motor homes, car trailers, and campers .....	102	566 727	437 823	77.3	14.3	X
0130	Light trucks and vans (14,000 lb or less) .....	25	230 003	41 004	17.8	1.3	79.2
0131	New light trucks .....	14	121 142	14 655	12.1	.5	X
0132	Used light trucks .....	10	110 310	23 419	21.2	.8	X
0133	Vans and cargo vans (new and used) .....	7	56 850	2 930	5.2	.1	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	26	252 942	26 023	10.3	.9	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	22	240 997	44 780	18.6	1.5	77.4
0151	New heavy trucks (one piece) .....	12	136 118	26 889	19.8	.9	X
0152	New heavy truck tractors .....	10	73 789	3 688	5.0	.1	X
0155	Used heavy trucks, tractors, and trailers .....	13	185 462	5 151	2.8	.2	X
0200	New and rebuilt automotive parts and supplies .....	125	1 164 879	86 407	7.4	2.8	2.1
0213	Electrical engine parts (including ignition parts) .....	63	960 620	4 311	.4	.1	X
0214	Brake parts (including fluid and all disk and drum parts) .....	63	960 620	1 075	.1	Z	X
0216	Glass .....	63	960 620	3 231	.3	.1	X
0217	Hoses, belts, gaskets, and wiper blades .....	63	960 620	2 156	.2	.1	X
0218	Filters (oil, air, gas, and transmission) .....	63	960 620	1 075	.1	Z	X
0219	Engine parts, except electrical .....	62	204 259	29 273	14.3	1.0	X
0221	Body parts and repair materials .....	63	960 620	32 352	3.4	1.1	X
0223	Parts, n.e.c. .....	63	960 620	10 779	1.1	.4	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4211102</b>	<b>Bus &amp; recreational vehicle whse—Con.</b>						
0200	New and rebuilt automotive parts and supplies—Con.						
0224	Accessories .....	63	960 620	2 156	.2	.1	X
0240	Used automotive parts, accessories, and equipment .....	15	133 272	8 615	6.5	.3	X
9700	Service receipts and labor charges (including installed parts) .....	158	1 820 921	82 520	4.5	2.7	77.7
9701	Labor charges for repair work .....	142	1 447 636	45 908	3.2	1.5	X
9702	Parts installed in repair work .....	117	1 291 702	26 741	2.1	.9	X
9703	Other service receipts and labor charges—Specify .....	40	712 445	9 868	1.4	.3	X
9720	Receipts for service contracts .....	12	158 432	3 950	2.5	.1	X
9810	Miscellaneous commodities .....	16	274 789	8 152	3.0	.3	X
9940	Rental and leasing receipts .....	48	712 565	17 375	2.4	.6	X
<b>4211103</b>	<b>Light truck &amp; van (14,000 lb or less) whse .....</b>	<b>548</b>	<b>X</b>	<b>159 991 093</b>	<b>X</b>	<b>100.0</b>	<b>96.9</b>
0100	New and used automobiles, motorcycles, etc. ....	292	154 207 565	46 063 587	29.9	28.8	71.8
0111	New automobiles .....	158	153 217 271	45 739 621	29.9	28.6	X
0112	Used automobiles .....	172	1 401 948	313 593	22.4	.2	X
0113	Motorcycles .....	22	215 981	10 056	4.7	Z	X
0120	Buses, campers, and motor homes .....	59	64 567 172	1 877 872	2.9	1.2	96.8
0121	Buses .....	34	64 189 951	864 973	1.3	.5	X
0122	Motor homes, car trailers, and campers .....	49	64 537 938	1 012 894	1.6	.6	X
0130	Light trucks and vans (14,000 lb or less) .....	548	159 991 093	108 107 003	67.6	67.6	72.5
0131	New light trucks .....	323	158 986 206	104 381 497	65.7	65.2	X
0132	Used light trucks .....	337	5 734 672	604 584	10.5	.4	X
0133	Vans and cargo vans (new and used) .....	239	81 969 531	3 120 922	3.8	2.0	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	110	65 906 771	2 365 922	3.6	1.5	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	93	65 263 019	842 734	1.3	.5	96.9
0151	New heavy trucks (one piece) .....	67	64 919 978	733 388	1.1	.5	X
0152	New heavy truck tractors .....	23	686 149	56 220	8.2	Z	X
0153	New truck trailers .....	7	96 250	1 818	1.9	Z	X
0154	New truck bodies .....	15	116 031	6 820	5.9	Z	X
0155	Used heavy trucks, tractors, and trailers .....	48	679 955	44 487	6.5	Z	X
0200	New and rebuilt automotive parts and supplies .....	131	5 761 795	479 337	8.3	.3	1.5
0213	Electrical engine parts (including ignition parts) .....	17	1 927 709	17 296	.9	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	17	1 927 709	17 296	.9	Z	X
0215	Exhaust system parts .....	17	1 927 709	25 945	1.3	Z	X
0216	Glass .....	17	1 927 709	8 647	.4	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	17	1 927 709	17 296	.9	Z	X
0218	Filters (oil, air, gas, and transmission) .....	17	1 927 709	25 945	1.3	Z	X
0219	Engine parts, except electrical .....	30	2 567 561	88 396	3.4	.1	X
0221	Body parts and repair materials .....	30	1 943 147	52 932	2.7	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	17	1 927 709	43 238	2.2	Z	X
0223	Parts, n.e.c. ....	57	2 885 684	63 677	2.2	Z	X
0224	Accessories .....	88	4 566 369	116 709	2.6	.1	X
0240	Used automotive parts, accessories, and equipment .....	36	212 280	19 865	9.4	Z	X
0300	Tires and tubes .....	22	137 710	3 156	2.3	Z	32.9
0311	New tires and tubes .....	21	136 994	3 122	2.3	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	6	31 295	1 398	4.5	Z	X
2200	Farm machinery, equipment, and parts .....	6	27 328	2 012	7.4	Z	X
5400	Petroleum products .....	7	40 386	740	1.8	Z	X
9700	Service receipts and labor charges (including installed parts) .....	144	1 547 438	159 735	10.3	.1	93.7
9701	Labor charges for repair work .....	123	1 148 338	80 985	7.1	.1	X
9702	Parts installed in repair work .....	117	1 396 669	72 731	5.2	Z	X
9703	Other service receipts and labor charges—Specify .....	29	253 846	6 021	2.4	Z	X
9720	Receipts for service contracts .....	18	137 023	1 243	.9	Z	X
9810	Miscellaneous commodities .....	17	1 072 748	36 228	3.4	Z	X
9940	Rental and leasing receipts .....	13	216 318	7 046	3.3	Z	X
9980	Receipts for machine shop job work .....	9	54 967	3 809	6.9	Z	X
<b>4211104</b>	<b>Medium truck &amp; tractor (14,001 lb to 26,000 lb) whse .....</b>	<b>516</b>	<b>X</b>	<b>4 375 397</b>	<b>X</b>	<b>100.0</b>	<b>71.9</b>
0100	New and used automobiles, motorcycles, etc. ....	37	148 827	6 710	4.5	.2	X
0120	Buses, campers, and motor homes .....	39	1 505 666	162 003	10.8	3.7	X
0130	Light trucks and vans (14,000 lb or less) .....	116	857 935	142 535	16.6	3.3	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	516	4 375 397	2 628 676	60.1	60.1	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	291	3 031 107	782 461	25.8	17.9	X
0200	New and rebuilt automotive parts and supplies .....	189	1 722 418	264 242	15.3	6.0	X
0240	Used automotive parts, accessories, and equipment .....	71	305 851	29 302	9.6	.7	X
0300	Tires and tubes .....	29	103 091	16 190	15.7	.4	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	19	81 041	5 054	6.2	.1	X
2200	Farm machinery, equipment, and parts .....	14	72 622	12 778	17.6	.3	X
2320	General-purpose industrial machinery, equipment, and parts .....	10	84 834	4 931	5.8	.1	X
5400	Petroleum products .....	18	185 469	2 587	1.4	.1	X
9700	Service receipts and labor charges (including installed parts) .....	306	2 119 913	262 412	12.4	6.0	X
9720	Receipts for service contracts .....	8	166 207	2 456	1.5	.1	X
9810	Miscellaneous commodities .....	45	456 537	11 954	2.6	.3	X
9940	Rental and leasing receipts .....	66	567 456	27 421	4.8	.6	X
9980	Receipts for machine shop job work .....	18	193 494	4 479	2.3	.1	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4211105</b>	<b>Heavy truck &amp; tractor (over 26,000 lb) whsle</b>	<b>2 261</b>	<b>X</b>	<b>28 150 000</b>	<b>X</b>	<b>100.0</b>	<b>81.2</b>
0100	New and used automobiles, motorcycles, etc.	68	524 788	72 764	13.9	.3	74.0
0111	New automobiles	26	194 115	7 180	3.7	Z	X
0112	Used automobiles	40	256 390	9 744	3.8	Z	X
0114	Motorscooters, mopeds, snowmobiles, and utility trailers	17	188 584	55 787	29.6	.2	X
0120	Buses, campers, and motor homes	149	2 997 771	333 595	11.1	1.2	80.4
0121	Buses	138	2 939 137	330 708	11.3	1.2	X
0122	Motor homes, car trailers, and campers	17	93 028	2 887	3.1	Z	X
0130	Light trucks and vans (14,000 lb or less)	254	3 087 308	414 844	13.4	1.5	78.3
0131	New light trucks	155	2 705 205	290 566	10.7	1.0	X
0132	Used light trucks	160	1 936 570	76 339	3.9	.3	X
0133	Vans and cargo vans (new and used)	98	1 338 985	45 319	3.4	.2	X
0140	Medium trucks and tractors (14,001 to 26,000 lb)	833	13 049 312	1 798 703	13.8	6.4	X
0150	Heavy trucks and tractors (over 26,000 lb)	2 261	28 150 000	19 787 829	70.3	70.3	75.9
0151	New heavy trucks (one piece)	959	15 565 707	7 086 277	45.5	25.2	X
0152	New heavy truck tractors	867	13 005 291	5 339 958	41.1	19.0	X
0153	New truck trailers	692	7 469 936	2 179 686	29.2	7.7	X
0154	New truck bodies	306	2 704 809	578 332	21.4	2.1	X
0155	Used heavy trucks, tractors, and trailers	1 923	21 464 563	4 603 577	21.4	16.4	X
0200	New and rebuilt automotive parts and supplies	1 213	18 815 862	2 589 657	13.8	9.2	1.5
0211	Batteries	589	8 762 834	82 729	.9	.3	X
0212	Engines (complete)	620	7 099 381	191 279	2.7	.7	X
0213	Electrical engine parts (including ignition parts)	497	7 343 400	56 063	.8	.2	X
0214	Brake parts (including fluid and all disk and drum parts)	693	10 105 214	150 776	1.5	.5	X
0215	Exhaust system parts	519	8 598 737	47 749	.6	.2	X
0216	Glass	195	3 628 749	25 808	.7	.1	X
0217	Hoses, belts, gaskets, and wiper blades	399	7 382 361	47 858	.6	.2	X
0218	Filters (oil, air, gas, and transmission)	506	9 729 842	103 124	1.1	.4	X
0219	Engine parts, except electrical	656	10 590 956	307 912	2.9	1.1	X
0221	Body parts and repair materials	562	9 337 704	156 007	1.7	.6	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	649	10 810 615	183 951	1.7	.7	X
0223	Parts, n.e.c.	531	12 697 501	1 084 062	8.5	3.9	X
0224	Accessories	391	8 952 425	138 995	1.6	.5	X
0240	Used automotive parts, accessories, and equipment	142	1 347 098	111 502	8.3	.4	X
0250	Petroleum products marketing equipment	8	148 007	1 305	.9	Z	X
0300	Tires and tubes	80	755 196	17 649	2.3	.1	2.4
0311	New tires and tubes	21	267 633	50	Z	Z	X
0312	Recapped and used tires and repair materials	70	590 669	17 599	3.0	.1	X
2100	Construction and mining machinery and equipment (including parts and attachments)	69	301 801	41 257	13.7	.1	21.0
2113	New mixers, pavers, and related equipment	9	173 412	8 576	4.9	Z	X
2115	New graders, rollers, and off-highway trucks	13	190 635	3 330	1.7	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	17	267 588	17 486	6.5	.1	X
2118	Used construction and mining machinery and equipment	62	207 627	11 298	5.4	Z	X
2200	Farm machinery, equipment, and parts	51	277 703	23 625	8.5	.1	4.2
2218	Used farm machinery and equipment	46	222 932	21 526	9.7	.1	X
2320	General-purpose industrial machinery, equipment, and parts	27	52 315	5 926	11.3	Z	X
2620	Marine machinery, equipment, and supplies	6	27 969	7 625	27.3	Z	X
5400	Petroleum products	95	1 261 693	11 584	.9	Z	X
9700	Service receipts and labor charges (including installed parts)	1 490	21 274 589	2 575 706	12.1	9.2	79.9
9701	Labor charges for repair work	1 466	20 902 113	1 482 127	7.1	5.3	X
9702	Parts installed in repair work	1 237	17 185 266	1 040 440	6.1	3.7	X
9703	Other service receipts and labor charges—Specify	275	3 340 909	53 137	1.6	.2	X
9720	Receipts for service contracts	43	702 570	11 083	1.6	Z	X
9810	Miscellaneous commodities	108	796 392	51 375	6.5	.2	X
9940	Rental and leasing receipts	312	3 735 533	250 891	6.7	.9	X
9980	Receipts for machine shop job work	71	734 749	14 801	2.0	.1	X
<b>42112</b>	<b>Motor vehicle supplies &amp; new parts whsle</b>	<b>'12 620</b>	<b>X</b>	<b>'83 214 728</b>	<b>X</b>	<b>100.0</b>	<b>74.0</b>
0100	New and used automobiles, motorcycles, etc.	133	207 396	51 277	24.7	.1	8.0
0112	Used automobiles	92	71 168	7 385	10.4	Z	X
0113	Motorcycles	36	133 572	43 116	32.3	.1	X
0120	Buses, campers, and motor homes	26	58 796	5 136	8.7	Z	32.3
0121	Buses	20	52 873	4 827	9.1	Z	X
0130	Light trucks and vans (14,000 lb or less)	62	139 341	9 837	7.1	Z	14.3
0131	New light trucks	9	59 067	311	.5	Z	X
0132	Used light trucks	17	19 467	2 318	11.9	Z	X
0133	Vans and cargo vans (new and used)	35	60 118	7 044	11.7	Z	X
0140	Medium trucks and tractors (14,001 to 26,000 lb)	55	153 743	11 464	7.5	Z	X
0150	Heavy trucks and tractors (over 26,000 lb)	84	205 531	44 379	21.6	.1	56.5
0151	New heavy trucks (one piece)	43	164 314	31 997	19.5	Z	X
0152	New heavy truck tractors	9	23 666	2 251	9.5	Z	X
0154	New truck bodies	13	16 295	285	1.7	Z	X
0155	Used heavy trucks, tractors, and trailers	45	96 050	5 974	6.2	Z	X
0200	New and rebuilt automotive parts and supplies	12 088	81 890 664	77 879 302	95.1	93.6	52.3
0211	Batteries	3 514	15 077 853	4 345 188	28.8	5.2	X
0212	Engines (complete)	2 074	13 391 248	3 202 290	23.9	3.8	X
0213	Electrical engine parts (including ignition parts)	4 145	37 042 694	12 456 852	33.6	15.0	X
0214	Brake parts (including fluid and all disk and drum parts)	4 717	31 856 545	5 088 527	16.0	6.1	X
0215	Exhaust system parts	3 281	23 050 983	1 694 313	7.4	2.0	X
0216	Glass	934	5 531 455	1 080 399	19.5	1.3	X
0217	Hoses, belts, gaskets, and wiper blades	4 029	29 046 711	2 874 037	9.9	3.5	X
0218	Filters (oil, air, gas, and transmission)	3 882	21 376 831	2 108 909	9.9	2.5	X

See footnotes at end of table.



**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42112</b>	<b>Motor vehicle supplies &amp; new parts whse—Con.</b>						
	New and rebuilt automotive parts and supplies—Con.						
0200	Engine parts, except electrical .....	4 226	37 217 317	7 158 480	19.2	8.6	X
0219	Body parts and repair materials .....	2 819	23 130 979	7 450 114	32.2	9.0	X
0221	Suspension parts (shocks, struts, balljoints, etc.) .....	3 870	28 848 499	3 887 857	13.5	4.7	X
0222	Parts, n.e.c. ....	4 176	33 736 066	17 313 779	51.3	20.8	X
0223	Accessories .....	5 120	34 346 785	9 218 540	26.8	11.1	X
0224							
0240	Used automotive parts, accessories, and equipment .....	517	1 215 288	145 515	12.0	.2	X
0250	Petroleum products marketing equipment .....	872	2 609 719	1 307 421	50.1	1.6	X
0300	Tires and tubes .....	575	2 520 903	379 684	15.1	.5	56.6
0311	New tires and tubes .....	480	2 330 942	350 370	15.0	.4	X
0312	Recapped and used tires and repair materials .....	143	244 897	29 313	12.0	Z	X
0540	Other home furnishings .....	7	10 814	1 385	12.8	Z	X
0730	Flat glass and other construction glass (excluding automotive) .....	26	111 710	10 708	9.6	Z	X
0900	Office equipment .....	6	82 415	4 857	5.9	Z	X
0920	New computer equipment .....	14	53 768	13 713	25.5	Z	.2
0921	Computers .....	11	40 513	12 894	31.8	Z	X
1120	Flat iron and steel products .....	57	1 533 861	84 614	5.5	.1	X
1140	Iron and steel wire and wire products .....	7	29 340	1 240	4.2	Z	X
1400	Electrical apparatus and equipment .....	189	3 947 447	151 413	3.8	.2	2.4
1413	Motors and generators (including motor-generator sets) .....	62	238 225	23 071	9.7	Z	X
1415	Electric bulbs (all types) .....	14	2 507 782	69 644	2.8	.1	X
1500	Electrical appliances, household .....	29	333 478	108 726	32.6	.1	56.3
1512	Radios, stereos, and CD players .....	7	252 485	88 566	35.1	.1	X
1600	Electronic parts and equipment, except communication .....	204	1 245 579	112 686	9.0	.1	6.4
1618	Electronic parts and equipment, n.e.c. ....	29	575 577	57 794	10.0	.1	X
1650	Communication equipment and supplies .....	17	136 090	20 884	15.3	Z	48.3
1651	Telephones .....	13	112 017	3 680	3.3	Z	X
1700	Hardware .....	282	1 953 786	190 709	9.8	.2	9.3
1711	Hand tools (including power driven) .....	191	1 306 746	79 119	6.1	.1	X
1712	Bolts, nuts, rivets, and fasteners .....	158	946 848	81 449	8.6	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	23	148 539	16 502	11.1	Z	46.4
1815	Boilers, radiators, and convectors .....	13	67 577	7 147	10.6	Z	X
1818	Other plumbing and heating equipment and supplies .....	7	72 532	6 698	9.2	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	13	174 972	18 052	10.3	Z	X
2000	Refrigeration equipment and supplies .....	10	195 958	12 393	6.3	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	137	566 217	63 882	11.3	.1	.1
2114	New tractor shovel loaders .....	59	109 656	1 632	1.5	Z	X
2115	New graders, rollers, and off-highway trucks .....	59	109 656	814	.7	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	59	109 656	13 914	12.7	Z	X
2200	Farm machinery, equipment, and parts .....	143	669 886	64 908	9.7	.1	X
2220	Garden machinery, equipment, and parts .....	125	399 110	19 588	4.9	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	9	56 349	7 782	13.8	Z	52.8
2312	Motors .....	6	22 459	1 522	6.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	399	4 088 924	416 851	10.2	.5	4.4
2321	New pumps, compressors (air or gas), and equipment .....	70	215 327	16 661	7.7	Z	X
2323	New diesel engines (excluding automotive) .....	95	455 028	73 846	16.2	.1	X
2326	New controlling, recording, and indicating instruments and access .....	166	565 471	36 423	6.4	Z	X
2327	All other new general-purpose industrial machinery and equipment .....	107	635 931	54 229	8.5	.1	X
2330	Metalworking machinery, equipment, and parts .....	11	42 028	4 090	9.7	Z	X
2340	Materials handling machinery, equipment, and parts .....	8	27 955	2 094	7.5	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	8	46 835	2 007	4.3	Z	X
2360	Other industrial machinery, equipment, and parts .....	20	276 114	45 029	16.3	.1	14.9
2366	Other new industrial machinery and equipment .....	17	273 285	44 796	16.4	.1	X
2367	Used industrial machinery and equipment .....	6	24 849	233	.9	Z	X
2370	Mechanical power transmission supplies .....	28	329 971	71 418	21.6	.1	27.4
2371	Bearings and bushings .....	17	273 559	49 543	18.1	.1	X
2372	Other mechanical power transmission supplies .....	21	272 278	20 870	7.7	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	12	70 252	6 522	9.3	Z	49.8
2391	Hydraulic valves .....	12	70 252	4 542	6.5	Z	X
2392	Pneumatic valves .....	9	43 631	1 979	4.5	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	10	24 100	3 153	13.1	Z	74.0
2421	Hydraulic and pneumatic connectors .....	10	24 100	2 931	12.2	Z	X
2422	Hydraulic and pneumatic assemblies .....	7	10 857	222	2.0	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	20	60 227	5 956	9.9	Z	74.0
2431	Filters .....	15	42 172	2 985	7.1	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	12	28 931	2 971	10.3	Z	X
2440	Welding supplies (excluding gases) .....	7	9 292	1 147	12.3	Z	X
2450	Industrial containers and supplies .....	10	46 260	1 908	4.1	Z	X
2460	Other industrial supplies .....	32	82 598	9 929	12.0	Z	21.1
2465	Strapping and tape .....	12	9 705	26	.3	Z	X
2466	Industrial supplies, n.e.c. ....	27	64 491	8 654	13.4	Z	X
2620	Marine machinery, equipment, and supplies .....	15	75 933	12 377	16.3	Z	45.0
2622	New marine propulsion machinery and equipment .....	8	43 331	6 731	15.5	Z	X
2630	Other transportation equipment and supplies .....	10	157 928	12 019	7.6	Z	X
2700	Sporting and recreational goods and supplies .....	28	337 233	57 010	16.9	.1	X
2900	Ferrous metal scrap .....	9	21 912	1 461	6.7	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42112</b>	<b>Motor vehicle supplies &amp; new parts whse—Con.</b>						
3150	Other durable goods . . . . .	12	115 071	15 500	13.5	Z	14.7
3154	Other durable goods, n.e.c . . . . .	6	38 557	3 876	10.1	Z	X
3800	Men's and boys' wear . . . . .	20	143 428	22 111	15.4	Z	X
3900	Women's and children's wear . . . . .	10	5 706	709	12.4	Z	52.5
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) . . . . .	9	5 056	643	12.7	Z	X
4100	Frozen foods (packaged) . . . . .	9	42 882	732	1.7	Z	X
5300	Plastics materials and basic shapes . . . . .	25	283 125	34 345	12.1	Z	50.0
5313	Plastics raw materials . . . . .	11	162 514	13 456	8.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	836	4 235 044	422 104	10.0	.5	2.2
5334	Organic fibers . . . . .	310	394 554	22 083	5.6	Z	X
5335	Detergents and soaps . . . . .	109	732 978	98 981	13.5	.1	X
5342	Adhesives, sealants, and glues . . . . .	193	905 402	54 722	6.0	.1	X
5344	Other chemicals and allied products . . . . .	134	544 142	20 846	3.8	Z	X
5400	Petroleum products . . . . .	676	2 369 089	131 318	5.5	.2	5.6
5412	Motor gasoline . . . . .	10	14 670	819	5.6	Z	X
5418	Lubricating oil and greases . . . . .	646	1 704 126	97 763	5.7	.1	X
5800	Farm supplies . . . . .	20	89 563	19 953	22.3	Z	.8
5818	Other farm supplies (including harness and saddlery equipment) . . . . .	14	5 185	338	6.5	Z	X
6000	Paint, paint supplies, and wallpaper . . . . .	79	133 200	13 332	10.0	Z	17.7
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) . . . . .	60	93 147	11 041	11.9	Z	X
6014	Paint supplies . . . . .	17	14 951	696	4.7	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials . . . . .	7	6 357	731	11.5	Z	X
6150	Nondurable goods, n.e.c. . . . .	10	37 281	6 511	17.5	Z	X
9700	Service receipts and labor charges (including installed parts) . . . . .	1 519	4 006 874	713 938	17.8	.9	65.3
9701	Labor charges for repair work . . . . .	1 287	3 219 311	342 779	10.6	.4	X
9702	Parts installed in repair work . . . . .	960	2 739 583	256 871	9.4	.3	X
9703	Other service receipts and labor charges—Specify . . . . .	282	883 727	114 269	12.9	.1	X
9720	Receipts for service contracts . . . . .	20	92 488	2 458	2.7	Z	X
9740	Receipts for installing equipment . . . . .	22	51 753	7 290	14.1	Z	X
9810	Miscellaneous commodities . . . . .	341	2 979 228	251 287	8.4	.3	X
9940	Rental and leasing receipts . . . . .	68	261 102	9 065	3.5	Z	X
9980	Receipts for machine shop job work . . . . .	290	571 674	83 163	14.5	.1	X
<b>421120</b>	<b>Motor vehicle supplies &amp; new parts whse . . . . .</b>	<b>'12 620</b>	<b>X</b>	<b>'83 214 728</b>	<b>X</b>	<b>100.0</b>	<b>74.0</b>
0100	New and used automobiles, motorcycles, etc. . . . .	133	207 396	51 277	24.7	.1	8.0
0112	Used automobiles . . . . .	92	71 168	7 385	10.4	Z	X
0113	Motorcycles . . . . .	36	133 572	43 116	32.3	.1	X
0120	Buses, campers, and motor homes . . . . .	26	58 796	5 136	8.7	Z	32.3
0121	Buses . . . . .	20	52 873	4 827	9.1	Z	X
0130	Light trucks and vans (14,000 lb or less) . . . . .	62	139 341	9 837	7.1	Z	14.3
0131	New light trucks . . . . .	9	59 067	311	.5	Z	X
0132	Used light trucks . . . . .	17	19 467	2 318	11.9	Z	X
0133	Vans and cargo vans (new and used) . . . . .	35	60 118	7 044	11.7	Z	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) . . . . .	55	153 743	11 464	7.5	Z	X
0150	Heavy trucks and tractors (over 26,000 lb) . . . . .	84	205 531	44 379	21.6	.1	56.5
0151	New heavy trucks (one piece) . . . . .	43	164 314	31 997	19.5	Z	X
0152	New heavy truck tractors . . . . .	9	23 666	2 251	9.5	Z	X
0154	New truck bodies . . . . .	13	16 295	285	1.7	Z	X
0155	Used heavy trucks, tractors, and trailers . . . . .	45	96 050	5 974	6.2	Z	X
0200	New and rebuilt automotive parts and supplies . . . . .	12 088	81 890 664	77 879 302	95.1	93.6	52.3
0211	Batteries . . . . .	3 514	15 077 853	4 345 188	28.8	5.2	X
0212	Engines (complete) . . . . .	2 074	13 391 248	3 202 290	23.9	3.8	X
0213	Electrical engine parts (including ignition parts) . . . . .	4 145	37 042 694	12 456 852	33.6	15.0	X
0214	Brake parts (including fluid and all disk and drum parts) . . . . .	4 717	31 856 545	5 088 527	16.0	6.1	X
0215	Exhaust system parts . . . . .	3 281	23 050 983	1 694 313	7.4	2.0	X
0216	Glass . . . . .	934	5 531 455	1 080 399	19.5	1.3	X
0217	Hoses, belts, gaskets, and wiper blades . . . . .	4 029	29 046 711	2 874 037	9.9	3.5	X
0218	Filters (oil, air, gas, and transmission) . . . . .	3 882	21 376 831	2 108 909	9.9	2.5	X
0219	Engine parts, except electrical . . . . .	4 226	37 217 317	7 158 480	19.2	8.6	X
0221	Body parts and repair materials . . . . .	2 819	23 130 979	7 450 114	32.2	9.0	X
0222	Suspension parts (shocks, struts, balljoints, etc.) . . . . .	3 870	28 848 499	3 887 857	13.5	4.7	X
0223	Parts, n.e.c. . . . .	4 176	33 736 066	17 313 779	51.3	20.8	X
0224	Accessories . . . . .	5 120	34 346 785	9 218 540	26.8	11.1	X
0240	Used automotive parts, accessories, and equipment . . . . .	517	1 215 288	145 515	12.0	.2	X
0250	Petroleum products marketing equipment . . . . .	872	2 609 719	1 307 421	50.1	1.6	X
0300	Tires and tubes . . . . .	575	2 520 903	379 684	15.1	.5	56.6
0311	New tires and tubes . . . . .	480	2 330 942	350 370	15.0	.4	X
0312	Recapped and used tires and repair materials . . . . .	143	244 897	29 313	12.0	Z	X
0540	Other home furnishings . . . . .	7	10 814	1 385	12.8	Z	X
0730	Flat glass and other construction glass (excluding automotive) . . . . .	26	111 710	10 708	9.6	Z	X
0900	Office equipment . . . . .	6	82 415	4 857	5.9	Z	X
0920	New computer equipment . . . . .	14	53 768	13 713	25.5	Z	.2
0921	Computers . . . . .	11	40 513	12 894	31.8	Z	X
1120	Flat iron and steel products . . . . .	57	1 533 861	84 614	5.5	.1	X
1140	Iron and steel wire and wire products . . . . .	7	29 340	1 240	4.2	Z	X
1400	Electrical apparatus and equipment . . . . .	189	3 947 447	151 413	3.8	.2	2.4
1413	Motors and generators (including motor-generator sets) . . . . .	62	238 225	23 071	9.7	Z	X
1415	Electric bulbs (all types) . . . . .	14	2 507 782	69 644	2.8	.1	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421120</b>	<b>Motor vehicle supplies &amp; new parts whlse—Con.</b>						
1500	Electrical appliances, household .....	29	333 478	108 726	32.6	.1	56.3
1512	Radios, stereos, and CD players .....	7	252 485	88 566	35.1	.1	X
1600	Electronic parts and equipment, except communication .....	204	1 245 579	112 686	9.0	.1	6.4
1618	Electronic parts and equipment, n.e.c. ....	29	575 577	57 794	10.0	.1	X
1650	Communication equipment and supplies .....	17	136 090	20 884	15.3	Z	48.3
1651	Telephones .....	13	112 017	3 680	3.3	Z	X
1700	Hardware .....	282	1 953 786	190 709	9.8	.2	9.3
1711	Hand tools (including power driven) .....	191	1 306 746	79 119	6.1	.1	X
1712	Bolts, nuts, rivets, and fasteners .....	158	946 848	81 449	8.6	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	23	148 539	16 502	11.1	Z	46.4
1815	Boilers, radiators, and convectors .....	13	67 577	7 147	10.6	Z	X
1818	Other plumbing and heating equipment and supplies .....	7	72 532	6 698	9.2	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	13	174 972	18 052	10.3	Z	X
2000	Refrigeration equipment and supplies .....	10	195 958	12 393	6.3	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	137	566 217	63 882	11.3	.1	.1
2114	New tractor shovel loaders .....	59	109 656	1 632	1.5	Z	X
2115	New graders, rollers, and off-highway trucks .....	59	109 656	814	.7	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	59	109 656	13 914	12.7	Z	X
2200	Farm machinery, equipment, and parts .....	143	669 886	64 908	9.7	.1	X
2220	Garden machinery, equipment, and parts .....	125	399 110	19 588	4.9	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	9	56 349	7 782	13.8	Z	52.8
2312	Motors .....	6	22 459	1 522	6.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	399	4 088 924	416 851	10.2	.5	4.4
2321	New pumps, compressors (air or gas), and equipment .....	70	215 327	16 661	7.7	Z	X
2323	New diesel engines (excluding automotive) .....	95	455 028	73 846	16.2	.1	X
2326	New controlling, recording, and indicating instruments and access .....	166	565 471	36 423	6.4	Z	X
2327	All other new general-purpose industrial machinery and equipment .....	107	635 931	54 229	8.5	.1	X
2330	Metalworking machinery, equipment, and parts .....	11	42 028	4 090	9.7	Z	X
2340	Materials handling machinery, equipment, and parts .....	8	27 955	2 094	7.5	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	8	46 835	2 007	4.3	Z	X
2360	Other industrial machinery, equipment, and parts .....	20	276 114	45 029	16.3	.1	14.9
2366	Other new industrial machinery and equipment .....	17	273 285	44 796	16.4	.1	X
2367	Used industrial machinery and equipment .....	6	24 849	233	.9	Z	X
2370	Mechanical power transmission supplies .....	28	329 971	71 418	21.6	.1	27.4
2371	Bearings and bushings .....	17	273 559	49 543	18.1	.1	X
2372	Other mechanical power transmission supplies .....	21	272 278	20 870	7.7	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	12	70 252	6 522	9.3	Z	49.8
2391	Hydraulic valves .....	12	70 252	4 542	6.5	Z	X
2392	Pneumatic valves .....	9	43 631	1 979	4.5	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	10	24 100	3 153	13.1	Z	74.0
2421	Hydraulic and pneumatic connectors .....	10	24 100	2 931	12.2	Z	X
2422	Hydraulic and pneumatic assemblies .....	7	10 857	222	2.0	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	20	60 227	5 956	9.9	Z	74.0
2431	Filters .....	15	42 172	2 985	7.1	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	12	28 931	2 971	10.3	Z	X
2440	Welding supplies (excluding gases) .....	7	9 292	1 147	12.3	Z	X
2450	Industrial containers and supplies .....	10	46 260	1 908	4.1	Z	X
2460	Other industrial supplies .....	32	82 598	9 929	12.0	Z	21.1
2465	Strapping and tape .....	12	9 705	26	.3	Z	X
2466	Industrial supplies, n.e.c. ....	27	64 491	8 654	13.4	Z	X
2620	Marine machinery, equipment, and supplies .....	15	75 933	12 377	16.3	Z	45.0
2622	New marine propulsion machinery and equipment .....	8	43 331	6 731	15.5	Z	X
2630	Other transportation equipment and supplies .....	10	157 928	12 019	7.6	Z	X
2700	Sporting and recreational goods and supplies .....	28	337 233	57 010	16.9	.1	X
2900	Ferrous metal scrap .....	9	21 912	1 461	6.7	Z	X
3150	Other durable goods .....	12	115 071	15 500	13.5	Z	14.7
3154	Other durable goods, n.e.c. ....	6	38 557	3 876	10.1	Z	X
3800	Men's and boys' wear .....	20	143 428	22 111	15.4	Z	X
3900	Women's and children's wear .....	10	5 706	709	12.4	Z	52.5
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	9	5 056	643	12.7	Z	X
4100	Frozen foods (packaged) .....	9	42 882	732	1.7	Z	X
5300	Plastics materials and basic shapes .....	25	283 125	34 345	12.1	Z	50.0
5313	Plastics raw materials .....	11	162 514	13 456	8.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	836	4 235 044	422 104	10.0	.5	2.2
5334	Organic fibers .....	310	394 554	22 083	5.6	Z	X
5335	Detergents and soaps .....	109	732 978	98 981	13.5	.1	X
5342	Adhesives, sealants, and glues .....	193	905 402	54 722	6.0	.1	X
5344	Other chemicals and allied products .....	134	544 142	20 846	3.8	Z	X
5400	Petroleum products .....	676	2 369 089	131 318	5.5	.2	5.6
5412	Motor gasoline .....	10	14 670	819	5.6	Z	X
5418	Lubricating oil and greases .....	646	1 704 126	97 763	5.7	.1	X
5800	Farm supplies .....	20	89 563	19 953	22.3	Z	.8
5818	Other farm supplies (including harness and saddlery equipment) .....	14	5 185	338	6.5	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421120</b>	<b>Motor vehicle supplies &amp; new parts whse—Con.</b>						
6000	Paint, paint supplies, and wallpaper .....	79	133 200	13 332	10.0	Z	17.7
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	60	93 147	11 041	11.9	Z	X
6014	Paint supplies .....	17	14 951	696	4.7	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	7	6 357	731	11.5	Z	X
6150	Nondurable goods, n.e.c. ....	10	37 281	6 511	17.5	Z	X
9700	Service receipts and labor charges (including installed parts) .....	1 519	4 006 874	713 938	17.8	.9	65.3
9701	Labor charges for repair work .....	1 287	3 219 311	342 779	10.6	.4	X
9702	Parts installed in repair work .....	960	2 739 583	256 871	9.4	.3	X
9703	Other service receipts and labor charges—Specify .....	282	883 727	114 269	12.9	.1	X
9720	Receipts for service contracts .....	20	92 488	2 458	2.7	Z	X
9740	Receipts for installing equipment .....	22	51 753	7 290	14.1	Z	X
9810	Miscellaneous commodities .....	341	2 979 228	251 287	8.4	.3	X
9940	Rental and leasing receipts .....	68	261 102	9 065	3.5	Z	X
9980	Receipts for machine shop job work .....	290	571 674	83 163	14.5	.1	X
<b>4211201</b>	<b>Motor vehicle supplies &amp; new parts—warehouse distributors ..</b>	<b>5 095</b>	<b>X</b>	<b>30 313 120</b>	<b>X</b>	<b>100.0</b>	<b>67.2</b>
0100	New and used automobiles, motorcycles, etc. ....	27	22 714	1 699	7.5	Z	16.9
0112	Used automobiles .....	24	22 490	1 699	7.6	Z	X
0130	Light trucks and vans (14,000 lb or less) .....	7	16 073	2 257	14.0	Z	5.9
0132	Used light trucks .....	7	16 073	2 257	14.0	Z	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	6	7 414	1 274	17.2	Z	X
0200	New and rebuilt automotive parts and supplies .....	5 095	30 313 120	28 643 992	94.5	94.5	52.5
0211	Batteries .....	1 562	7 574 663	1 408 699	18.6	4.6	X
0212	Engines (complete) .....	778	4 475 167	295 641	6.6	1.0	X
0213	Electrical engine parts (including ignition parts) .....	1 916	11 498 419	2 697 933	23.5	8.9	X
0214	Brake parts (including fluid and all disk and drum parts) .....	2 132	11 812 028	2 699 076	22.9	8.9	X
0215	Exhaust system parts .....	1 396	7 195 602	658 799	9.2	2.2	X
0216	Glass .....	246	2 037 417	688 482	33.8	2.3	X
0217	Hoses, belts, gaskets, and wiper blades .....	1 834	10 390 925	1 498 687	14.4	4.9	X
0218	Filters (oil, air, gas, and transmission) .....	1 747	9 992 218	962 447	9.6	3.2	X
0219	Engine parts, except electrical .....	1 886	11 692 801	2 298 894	19.7	7.6	X
0221	Body parts and repair materials .....	1 060	5 931 993	1 553 365	26.2	5.1	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	1 762	11 121 763	2 523 299	22.7	8.3	X
0223	Parts, n.e.c. ....	1 795	12 407 359	7 285 934	58.7	24.0	X
0224	Accessories .....	2 428	13 228 595	4 072 728	30.8	13.4	X
0240	Used automotive parts, accessories, and equipment .....	127	546 521	94 507	17.3	.3	X
0250	Petroleum products marketing equipment .....	129	766 831	43 417	5.7	.1	X
0300	Tires and tubes .....	281	1 271 537	280 442	22.1	.9	39.3
0311	New tires and tubes .....	231	1 124 944	254 582	22.6	.8	X
0312	Recapped and used tires and repair materials .....	76	186 464	25 860	13.9	.1	X
0730	Flat glass and other construction glass (excluding automotive) .....	13	54 920	7 810	14.2	Z	X
1120	Flat iron and steel products .....	16	1 367 921	67 778	5.0	.2	X
1400	Electrical apparatus and equipment .....	73	1 087 723	71 246	6.6	.2	2.8
1413	Motors and generators (including motor-generator sets) .....	62	238 225	23 071	9.7	.1	X
1415	Electric bulbs (all types) .....	10	212 787	37 648	17.7	.1	X
1500	Electrical appliances, household .....	6	187 821	87 920	46.8	.3	66.2
1512	Radios, stereos, and CD players .....	6	187 821	87 920	46.8	.3	X
1600	Electronic parts and equipment, except communication .....	78	390 419	26 401	6.8	.1	X
1700	Hardware .....	117	734 272	63 935	8.7	.2	7.1
1711	Hand tools (including power driven) .....	71	515 300	40 210	7.8	.1	X
1712	Bolts, nuts, rivets, and fasteners .....	34	60 793	1 690	2.8	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	62	235 899	21 051	8.9	.1	X
2200	Farm machinery, equipment, and parts .....	59	240 982	9 277	3.9	Z	X
2220	Garden machinery, equipment, and parts .....	67	187 930	2 759	1.5	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	136	1 949 159	213 542	11.0	.7	.6
2326	New controlling, recording, and indicating instruments and access .....	123	344 488	25 982	7.5	.1	X
2620	Marine machinery, equipment, and supplies .....	7	32 602	4 588	14.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	328	2 079 785	198 489	9.5	.7	.2
5335	Detergents and soaps .....	94	646 206	76 513	11.8	.3	X
5342	Adhesives, sealants, and glues .....	193	905 402	54 722	6.0	.2	X
5400	Petroleum products .....	189	983 190	67 315	6.8	.2	1.3
5418	Lubricating oil and greases .....	174	815 001	51 338	6.3	.2	X
9700	Service receipts and labor charges (including installed parts) .....	436	1 246 834	185 190	14.9	.6	60.9
9701	Labor charges for repair work .....	313	772 216	72 896	9.4	.2	X
9702	Parts installed in repair work .....	249	815 969	89 829	11.0	.3	X
9703	Other service receipts and labor charges—Specify .....	101	286 891	22 455	7.8	.1	X
9810	Miscellaneous commodities .....	135	794 378	124 569	15.7	.4	X
9940	Rental and leasing receipts .....	19	95 824	1 362	1.4	Z	X
9980	Receipts for machine shop job work .....	134	167 466	11 258	6.7	Z	X

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4211202</b>	<b>Motor vehicle supplies &amp; new parts—jobbers</b>	<b>6 942</b>	<b>X</b>	<b>51 468 506</b>	<b>X</b>	<b>100.0</b>	<b>78.3</b>
0100	New and used automobiles, motorcycles, etc.	106	184 682	49 578	26.8	.1	7.0
0112	Used automobiles	68	48 678	5 686	11.7	Z	X
0113	Motorcycles	36	133 572	43 116	32.3	.1	X
0120	Buses, campers, and motor homes	23	55 961	4 884	8.7	Z	28.2
0121	Buses	20	52 873	4 827	9.1	Z	X
0130	Light trucks and vans (14,000 lb or less)	55	123 268	7 580	6.1	Z	16.0
0131	New light trucks	9	59 067	311	.5	Z	X
0132	Used light trucks	10	3 394	61	1.8	Z	X
0133	Vans and cargo vans (new and used)	35	60 118	7 044	11.7	Z	X
0140	Medium trucks and tractors (14,001 to 26,000 lb)	45	131 017	10 676	8.1	Z	X
0150	Heavy trucks and tractors (over 26,000 lb)	76	195 534	42 593	21.8	.1	63.3
0151	New heavy trucks (one piece)	43	164 314	31 997	19.5	.1	X
0152	New heavy truck tractors	9	23 666	2 251	9.5	Z	X
0154	New truck bodies	8	12 112	285	2.4	Z	X
0155	Used heavy trucks, tractors, and trailers	45	96 050	5 974	6.2	Z	X
0200	New and rebuilt automotive parts and supplies	6 942	51 468 506	49 220 258	95.6	95.6	52.2
0211	Batteries	1 944	7 496 209	2 936 013	39.2	5.7	X
0212	Engines (complete)	1 296	8 916 081	2 906 649	32.6	5.6	X
0213	Electrical engine parts (including ignition parts)	2 222	25 538 495	9 758 645	38.2	19.0	X
0214	Brake parts (including fluid and all disk and drum parts)	2 575	20 018 819	2 387 964	11.9	4.6	X
0215	Exhaust system parts	1 881	15 852 659	1 035 452	6.5	2.0	X
0216	Glass	688	3 494 038	391 917	11.2	.8	X
0217	Hoses, belts, gaskets, and wiper blades	2 161	18 592 307	1 371 038	7.4	2.7	X
0218	Filters (oil, air, gas, and transmission)	2 103	11 322 370	1 140 405	10.1	2.2	X
0219	Engine parts, except electrical	2 335	25 521 251	4 859 539	19.0	9.4	X
0221	Body parts and repair materials	1 756	17 196 535	5 895 893	34.3	11.5	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	2 105	17 724 285	1 364 499	7.7	2.7	X
0223	Parts, n.e.c.	2 377	21 309 978	10 026 567	47.1	19.5	X
0224	Accessories	2 685	21 114 819	5 145 678	24.4	10.0	X
0240	Used automotive parts, accessories, and equipment	388	668 051	50 946	7.6	.1	X
0250	Petroleum products marketing equipment	160	409 786	30 129	7.4	.1	X
0300	Tires and tubes	289	1 241 699	97 964	7.9	.2	75.6
0311	New tires and tubes	246	1 202 897	95 424	7.9	Z	X
0312	Recapped and used tires and repair materials	65	53 867	2 539	4.7	Z	X
0730	Flat glass and other construction glass (excluding automotive)	13	56 790	2 898	5.1	Z	X
0900	Office equipment	6	82 415	4 857	5.9	Z	X
0920	New computer equipment	12	50 585	13 396	26.5	Z	.3
0921	Computers	11	40 513	12 894	31.8	Z	X
1120	Flat iron and steel products	41	165 940	16 836	10.1	Z	X
1140	Iron and steel wire and wire products	7	29 340	1 240	4.2	Z	X
1400	Electrical apparatus and equipment	108	2 815 938	76 235	2.7	.1	X
1500	Electrical appliances, household	23	145 657	20 806	14.3	Z	X
1600	Electronic parts and equipment, except communication	115	829 723	82 915	10.0	.2	10.1
1618	Electronic parts and equipment, n.e.c.	29	575 577	57 794	10.0	.1	X
1650	Communication equipment and supplies	15	133 490	20 286	15.2	Z	50.6
1651	Telephones	11	109 417	3 082	2.8	Z	X
1700	Hardware	164	1 216 388	126 465	10.4	.2	10.6
1711	Hand tools (including power driven)	120	791 446	38 909	4.9	.1	X
1712	Bolts, nuts, rivets, and fasteners	124	886 055	79 759	9.0	.2	X
1800	Plumbing and heating equipment and supplies (hydronics)	17	133 193	13 709	10.3	Z	51.6
1815	Boilers, radiators, and convectors	13	67 577	7 147	10.6	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	6	72 848	7 212	9.9	Z	X
2000	Refrigeration equipment and supplies	8	193 756	11 294	5.8	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	71	320 727	41 420	12.9	.1	.2
2114	New tractor shovel loaders	59	109 656	1 632	1.5	Z	X
2115	New graders, rollers, and off-highway trucks	59	109 656	814	.7	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	59	109 656	13 914	12.7	Z	X
2200	Farm machinery, equipment, and parts	83	409 250	54 844	13.4	.1	X
2220	Garden machinery, equipment, and parts	58	211 180	16 829	8.0	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	7	31 441	4 046	12.9	Z	38.0
2312	Motors	6	22 459	1 522	6.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts	230	1 990 181	170 685	8.6	.3	6.7
2321	New pumps, compressors (air or gas), and equipment	41	101 619	2 591	2.6	Z	X
2323	New diesel engines (excluding automotive)	95	455 028	73 846	16.2	.1	X
2326	New controlling, recording, and indicating instruments and access	43	220 983	10 441	4.7	Z	X
2327	All other new general-purpose industrial machinery and equipment	78	522 223	44 852	8.6	.1	X
2330	Metalworking machinery, equipment, and parts	9	38 845	3 454	8.9	Z	X
2360	Other industrial machinery, equipment, and parts	15	235 354	40 062	17.0	.1	10.7
2366	Other new industrial machinery and equipment	12	232 525	39 829	17.1	.1	X
2367	Used industrial machinery and equipment	6	24 849	233	.9	Z	X
2370	Mechanical power transmission supplies	23	313 328	67 548	21.6	.1	25.6
2371	Bearings and bushings	15	272 097	49 476	18.2	.1	X
2372	Other mechanical power transmission supplies	19	257 097	17 067	6.6	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves	9	43 631	4 001	9.2	Z	22.7
2391	Hydraulic valves	9	43 631	2 021	4.6	Z	X
2392	Pneumatic valves	9	43 631	1 979	4.5	Z	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
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<b>4211202</b>	<b>Motor vehicle supplies &amp; new parts—jobbers—Con.</b>						
2420	Hydraulic and pneumatic connectors and assemblies .....	9	22 387	2 692	12.0	Z	78.3
2421	Hydraulic and pneumatic connectors .....	9	22 387	2 504	11.2	Z	X
2422	Hydraulic and pneumatic assemblies .....	6	9 144	188	2.1	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	17	33 606	3 435	10.2	Z	78.3
2431	Filters .....	12	15 551	481	3.1	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	11	27 218	2 954	10.9	Z	X
2450	Industrial containers and supplies .....	8	43 329	1 647	3.8	Z	X
2460	Other industrial supplies .....	25	61 002	8 582	14.1	Z	17.3
2465	Strapping and tape .....	12	9 705	26	.3	Z	X
2466	Industrial supplies, n.e.c. ....	23	51 455	7 578	14.7	Z	X
2620	Marine machinery, equipment, and supplies .....	8	43 331	7 789	18.0	Z	74.1
2622	New marine propulsion machinery and equipment .....	8	43 331	6 731	15.5	Z	X
2630	Other transportation equipment and supplies .....	8	154 745	11 702	7.6	Z	X
2700	Sporting and recreational goods and supplies .....	23	134 095	16 397	12.2	Z	X
3150	Other durable goods .....	10	95 257	13 521	14.2	Z	18.8
3154	Other durable goods, n.e.c. ....	6	38 557	3 876	10.1	Z	X
3800	Men's and boys' wear .....	16	121 277	18 599	15.3	Z	X
3900	Women's and children's wear .....	8	3 338	245	7.3	Z	43.9
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	7	2 688	179	6.7	Z	X
4100	Frozen foods (packaged) .....	9	42 882	732	1.7	Z	X
5300	Plastics materials and basic shapes .....	24	275 837	33 110	12.0	.1	54.3
5313	Plastics raw materials .....	11	162 514	13 456	8.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	503	2 132 011	218 544	10.3	.4	4.2
5334	Organic fibers .....	310	394 554	22 083	5.6	Z	X
5335	Detergents and soaps .....	15	86 772	22 468	25.9	Z	X
5344	Other chemicals and allied products .....	129	520 894	15 775	3.0	Z	X
5400	Petroleum products .....	481	1 368 873	57 407	4.2	.1	9.0
5412	Motor gasoline .....	10	14 670	819	5.6	Z	X
5418	Lubricating oil and greases .....	466	872 099	39 829	4.6	.1	X
5800	Farm supplies .....	20	89 563	19 953	22.3	Z	.9
5818	Other farm supplies (including harness and saddlery equipment) .....	14	5 185	338	6.5	Z	X
6000	Paint, paint supplies, and wallpaper .....	73	120 021	10 326	8.6	Z	16.6
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	58	86 801	8 820	10.2	Z	X
6014	Paint supplies .....	13	8 118	251	3.1	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	7	6 357	731	11.5	Z	X
6150	Nondurable goods, n.e.c. ....	7	29 847	5 991	20.1	Z	X
9700	Service receipts and labor charges (including installed parts) .....	903	2 246 358	426 042	19.0	.8	66.5
9701	Labor charges for repair work .....	802	1 957 567	211 677	10.8	.4	X
9702	Parts installed in repair work .....	564	1 517 859	137 118	9.0	.3	X
9703	Other service receipts and labor charges—Specify .....	127	463 284	77 238	16.7	.2	X
9720	Receipts for service contracts .....	16	75 175	2 286	3.0	Z	X
9740	Receipts for installing equipment .....	12	36 325	3 723	10.2	Z	X
9810	Miscellaneous commodities .....	193	2 158 306	122 484	5.7	.2	X
9940	Rental and leasing receipts .....	41	136 445	7 299	5.3	Z	X
9980	Receipts for machine shop job work .....	156	404 208	71 905	17.8	.1	X
<b>4211203</b>	<b>Petroleum products marketing equipment whsle .....</b>	<b>583</b>	<b>X</b>	<b>1 433 102</b>	<b>X</b>	<b>100.0</b>	<b>66.3</b>
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	8	19 269	382	2.0	Z	X
0200	New and rebuilt automotive parts and supplies .....	51	109 038	15 052	13.8	1.1	X
0250	Petroleum products marketing equipment .....	583	1 433 102	1 233 875	86.1	86.1	X
1400	Electrical apparatus and equipment .....	8	43 786	3 932	9.0	.3	X
1600	Electronic parts and equipment, except communication .....	11	25 437	3 370	13.2	.2	X
2320	General-purpose industrial machinery, equipment, and parts .....	33	149 584	32 624	21.8	2.3	X
5400	Petroleum products .....	6	17 026	6 596	38.7	.5	X
9700	Service receipts and labor charges (including installed parts) .....	180	513 682	102 706	20.0	7.2	X
9740	Receipts for installing equipment .....	6	9 320	2 453	26.3	.2	X
9810	Miscellaneous commodities .....	13	26 544	4 234	16.0	.3	X
9940	Rental and leasing receipts .....	8	28 833	404	1.4	Z	X
<b>42113</b>	<b>Tire &amp; tube whsle .....</b>	<b>1 939</b>	<b>X</b>	<b>16 508 934</b>	<b>X</b>	<b>100.0</b>	<b>79.2</b>
0200	New and rebuilt automotive parts and supplies .....	451	2 313 792	144 844	6.3	.9	65.9
0211	Batteries .....	154	1 162 510	12 253	1.1	.1	X
0212	Engines (complete) .....	9	16 985	354	2.1	.2	X
0213	Electrical engine parts (including ignition parts) .....	19	54 920	2 537	4.6	.6	X
0214	Brake parts (including fluid and all disk and drum parts) .....	98	783 951	4 832	4.6	.6	X
0215	Exhaust system parts .....	23	48 000	602	1.3	.3	X
0217	Hoses, belts, gaskets, and wiper blades .....	29	64 645	1 295	2.0	.2	X
0218	Filters (oil, air, gas, and transmission) .....	67	854 266	4 321	2.0	.2	X
0219	Engine parts, except electrical .....	23	53 654	1 174	2.2	.2	X
0221	Body parts and repair materials .....	11	12 213	1 828	15.0	.2	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	108	944 495	8 988	1.0	.1	X
0223	Parts, n.e.c. ....	131	1 192 439	59 877	5.0	.4	X
0224	Accessories .....	195	778 896	46 756	6.0	.3	X
0240	Used automotive parts, accessories, and equipment .....	40	268 078	6 092	2.3	.3	X
0250	Petroleum products marketing equipment .....	11	42 079	779	1.9	Z	X
0300	Tires and tubes .....	1 939	16 508 934	16 079 045	97.4	97.4	56.7
0311	New tires and tubes .....	1 733	16 203 510	15 162 610	93.6	91.8	X
0312	Recapped and used tires and repair materials .....	1 039	2 577 102	916 434	35.6	5.6	X

See footnotes at end of table.



**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42113</b>	<b>Tire &amp; tube whsle—Con.</b>						
1120	Flat iron and steel products .....	6	3 417	813	23.8	Z	X
2200	Farm machinery, equipment, and parts .....	7	20 014	3 313	16.6	Z	3.5
2218	Used farm machinery and equipment .....	6	19 663	3 279	16.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	11	123 720	2 440	2.0	Z	X
2700	Sporting and recreational goods and supplies .....	6	47 214	7 340	15.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	39	152 790	3 760	2.5	Z	2.2
5344	Other chemicals and allied products .....	39	152 790	3 760	2.5	Z	X
5400	Petroleum products .....	50	159 195	24 191	15.2	.1	18.4
5418	Lubricating oil and greases .....	48	153 009	17 149	11.2	.1	X
9700	Service receipts and labor charges (including installed parts) .....	689	1 886 717	178 542	9.5	1.1	68.4
9701	Labor charges for repair work .....	608	1 500 904	135 764	9.0	.8	X
9702	Parts installed in repair work .....	257	728 372	33 046	4.5	.2	X
9703	Other service receipts and labor charges—Specify .....	113	411 307	9 731	2.4	.1	X
9810	Miscellaneous commodities .....	95	958 656	38 079	4.0	.2	X
<b>421130</b>	<b>Tire &amp; tube whsle</b> .....	<b>1 939</b>	<b>X</b>	<b>16 508 934</b>	<b>X</b>	<b>100.0</b>	<b>79.2</b>
0200	New and rebuilt automotive parts and supplies .....	451	2 313 792	144 844	6.3	.9	65.9
0211	Batteries .....	154	1 162 510	12 253	1.1	.1	X
0212	Engines (complete) .....	9	16 985	354	2.1	Z	X
0213	Electrical engine parts (including ignition parts) .....	19	54 920	2 537	4.6	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	98	783 951	4 832	.6	Z	X
0215	Exhaust system parts .....	23	48 000	602	1.3	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	29	64 645	1 295	2.0	Z	X
0218	Filters (oil, air, gas, and transmission) .....	67	854 266	4 321	.5	Z	X
0219	Engine parts, except electrical .....	23	53 654	1 174	2.2	Z	X
0221	Body parts and repair materials .....	11	12 213	1 828	15.0	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	108	944 495	8 988	1.0	.1	X
0223	Parts, n.e.c. .....	131	1 192 439	59 877	5.0	.4	X
0224	Accessories .....	195	778 896	46 756	6.0	.3	X
0240	Used automotive parts, accessories, and equipment .....	40	268 078	6 092	2.3	Z	X
0250	Petroleum products marketing equipment .....	11	42 079	779	1.9	Z	X
0300	Tires and tubes .....	1 939	16 508 934	16 079 045	97.4	97.4	56.7
0311	New tires and tubes .....	1 733	16 203 510	15 162 610	93.6	91.8	X
0312	Recapped and used tires and repair materials .....	1 039	2 577 102	916 434	35.6	5.6	X
1120	Flat iron and steel products .....	6	3 417	813	23.8	Z	X
2200	Farm machinery, equipment, and parts .....	7	20 014	3 313	16.6	Z	3.5
2218	Used farm machinery and equipment .....	6	19 663	3 279	16.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	11	123 720	2 440	2.0	Z	X
2700	Sporting and recreational goods and supplies .....	6	47 214	7 340	15.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	39	152 790	3 760	2.5	Z	2.2
5344	Other chemicals and allied products .....	39	152 790	3 760	2.5	Z	X
5400	Petroleum products .....	50	159 195	24 191	15.2	.1	18.4
5418	Lubricating oil and greases .....	48	153 009	17 149	11.2	.1	X
9700	Service receipts and labor charges (including installed parts) .....	689	1 886 717	178 542	9.5	1.1	68.4
9701	Labor charges for repair work .....	608	1 500 904	135 764	9.0	.8	X
9702	Parts installed in repair work .....	257	728 372	33 046	4.5	.2	X
9703	Other service receipts and labor charges—Specify .....	113	411 307	9 731	2.4	.1	X
9810	Miscellaneous commodities .....	95	958 656	38 079	4.0	.2	X
<b>42114</b>	<b>Motor vehicle parts, (used) whsle</b> .....	<b>7 105</b>	<b>X</b>	<b>5 272 107</b>	<b>X</b>	<b>100.0</b>	<b>69.6</b>
0100	New and used automobiles, motorcycles, etc. ....	1 697	1 378 037	169 077	12.3	3.2	3.3
0111	New automobiles .....	30	16 741	925	5.5	Z	X
0112	Used automobiles .....	1 625	1 325 058	162 256	12.2	3.1	X
0113	Motorcycles .....	65	58 036	5 896	10.2	.1	X
0120	Buses, campers, and motor homes .....	41	88 138	14 525	16.5	.3	36.4
0121	Buses .....	8	75 970	13 962	18.4	.3	X
0122	Motor homes, car trailers, and campers .....	34	12 168	563	4.6	Z	X
0130	Light trucks and vans (14,000 lb or less) .....	366	304 983	19 254	6.3	.4	4.3
0132	Used light trucks .....	336	280 165	13 372	4.8	.3	X
0133	Vans and cargo vans (new and used) .....	225	152 001	5 882	3.9	.1	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	68	114 322	4 374	3.8	.1	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	59	68 461	6 572	9.6	.1	2.9
0155	Used heavy trucks, tractors, and trailers .....	59	68 461	6 572	9.6	.1	X
0200	New and rebuilt automotive parts and supplies .....	1 934	1 553 368	252 063	16.2	4.8	58.6
0211	Batteries .....	445	280 383	9 252	3.3	.2	X
0212	Engines (complete) .....	446	395 262	32 847	8.3	.6	X
0213	Electrical engine parts (including ignition parts) .....	305	290 780	13 326	4.6	.3	X
0214	Brake parts (including fluid and all disk and drum parts) .....	448	491 917	25 422	5.2	.5	X
0215	Exhaust system parts .....	218	171 672	3 480	2.0	.1	X
0216	Glass .....	492	386 620	12 553	3.2	.2	X
0217	Hoses, belts, gaskets, and wiper blades .....	195	155 397	5 087	3.3	.1	X
0218	Filters (oil, air, gas, and transmission) .....	153	111 304	3 533	3.2	.1	X
0219	Engine parts, except electrical .....	472	510 501	29 597	5.8	.6	X
0221	Body parts and repair materials .....	873	661 143	47 856	7.2	.9	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	262	221 097	5 882	2.7	.1	X
0223	Parts, n.e.c. .....	412	325 336	44 514	13.7	.8	X
0224	Accessories .....	615	382 129	18 719	4.9	.4	X
0240	Used automotive parts, accessories, and equipment .....	7 105	5 272 107	4 565 384	86.6	86.6	X
0250	Petroleum products marketing equipment .....	15	15 287	235	1.5	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42114</b>	<b>Motor vehicle parts, (used) whsle—Con.</b>						
0300	Tires and tubes	966	782 159	34 507	4.4	.7	62.4
0311	New tires and tubes	133	100 292	4 395	4.4	.1	X
0312	Recapped and used tires and repair materials	867	731 948	30 112	4.1	.6	X
0730	Flat glass and other construction glass (excluding automotive)	6	7 456	222	3.0	Z	X
1100	Iron and steel products (semifinished)	7	4 376	716	16.4	Z	X
1120	Flat iron and steel products	103	70 707	9 454	13.4	.2	X
1200	Copper and brass	10	6 693	709	10.6	Z	X
1220	Aluminum shapes, forms, etc.	8	6 345	386	6.1	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	6	5 867	369	6.3	Z	X
1400	Electrical apparatus and equipment	6	4 654	77	1.7	Z	X
1500	Electrical appliances, household	9	5 029	154	3.1	Z	10.1
1512	Radios, stereos, and CD players	9	5 029	154	3.1	Z	X
1600	Electronic parts and equipment, except communication	35	22 013	864	3.9	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	15	21 409	1 569	7.3	Z	X
2200	Farm machinery, equipment, and parts	26	25 663	1 395	5.4	Z	1.5
2218	Used farm machinery and equipment	26	25 663	1 395	5.4	Z	X
2220	Garden machinery, equipment, and parts	12	538	242	45.0	Z	X
2320	General-purpose industrial machinery, equipment, and parts	10	8 598	295	3.4	Z	X
2900	Ferrous metal scrap	151	230 744	39 512	17.1	.7	34.7
2911	Prepared ferrous metal scrap (processed by this establishment)	53	55 983	21 430	38.3	.4	X
2912	Prepared ferrous metal scrap (not processed by this establishment)	67	32 085	6 934	21.6	.1	X
2913	Unprepared ferrous metal scrap including bimetal cans	39	147 493	11 147	7.6	.2	X
2920	Nonferrous metal scrap	51	36 892	3 818	10.3	.1	62.2
2921	Aluminum scrap	49	36 532	2 170	5.9	Z	X
2922	Copper and copper alloy scrap	32	29 952	1 547	5.2	Z	X
2923	Lead scrap	15	1 703	44	2.6	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals)	7	585	55	9.4	Z	X
2930	Recyclable paper and paperboard	6	17 894	2 232	12.5	Z	X
2940	Recyclable materials, except metal	8	29 457	313	1.1	Z	59.6
2943	Recyclable plastics	6	6 478	122	1.9	Z	X
2944	Recyclable glass	6	6 478	2	Z	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	170	198 460	7 680	3.9	.1	1.0
5344	Other chemicals and allied products	170	198 460	7 680	3.9	.1	X
5400	Petroleum products	131	96 066	4 888	5.1	.1	7.4
5412	Motor gasoline	34	37 253	2 012	5.4	Z	X
5418	Lubricating oil and greases	131	96 066	2 876	3.0	.1	X
6000	Paint, paint supplies, and wallpaper	31	11 673	248	2.1	Z	X
9700	Service receipts and labor charges (including installed parts)	950	715 730	89 345	12.5	1.7	54.1
9701	Labor charges for repair work	766	595 046	45 124	7.6	.9	X
9702	Parts installed in repair work	503	386 740	25 351	6.6	.5	X
9703	Other service receipts and labor charges—Specify	219	141 369	18 860	13.3	.4	X
9810	Miscellaneous commodities	231	215 236	27 616	12.8	.5	X
9940	Rental and leasing receipts	95	91 991	2 639	2.9	.1	X
9980	Receipts for machine shop job work	84	73 490	4 498	6.1	.1	X
<b>421140</b>	<b>Motor vehicle parts, (used) whsle</b>	<b>7 105</b>	<b>X</b>	<b>5 272 107</b>	<b>X</b>	<b>100.0</b>	<b>69.6</b>
0100	New and used automobiles, motorcycles, etc.	1 697	1 378 037	169 077	12.3	3.2	3.3
0111	New automobiles	30	16 741	925	5.5	Z	X
0112	Used automobiles	1 625	1 325 058	162 256	12.2	3.1	X
0113	Motorcycles	65	58 036	5 896	10.2	.1	X
0120	Buses, campers, and motor homes	41	88 138	14 525	16.5	.3	36.4
0121	Buses	8	75 970	13 962	18.4	.3	X
0122	Motor homes, car trailers, and campers	34	12 168	563	4.6	Z	X
0130	Light trucks and vans (14,000 lb or less)	366	304 983	19 254	6.3	.4	4.3
0132	Used light trucks	336	280 165	13 372	4.8	.3	X
0133	Vans and cargo vans (new and used)	225	152 001	5 882	3.9	.1	X
0140	Medium trucks and tractors (14,001 to 26,000 lb)	68	114 322	4 374	3.8	.1	X
0150	Heavy trucks and tractors (over 26,000 lb)	59	68 461	6 572	9.6	.1	2.9
0155	Used heavy trucks, tractors, and trailers	59	68 461	6 572	9.6	.1	X
0200	New and rebuilt automotive parts and supplies	1 934	1 553 368	252 063	16.2	4.8	58.6
0211	Batteries	445	280 383	9 252	3.3	.2	X
0212	Engines (complete)	446	395 262	32 847	8.3	.6	X
0213	Electrical engine parts (including ignition parts)	305	290 780	13 326	4.6	.3	X
0214	Brake parts (including fluid and all disk and drum parts)	448	491 917	25 422	5.2	.5	X
0215	Exhaust system parts	218	171 672	3 480	2.0	.1	X
0216	Glass	492	386 620	12 553	3.2	.2	X
0217	Hoses, belts, gaskets, and wiper blades	195	155 397	5 087	3.3	.1	X
0218	Filters (oil, air, gas, and transmission)	153	111 304	3 533	3.2	.1	X
0219	Engine parts, except electrical	472	510 501	29 597	5.8	.6	X
0221	Body parts and repair materials	873	661 143	47 856	7.2	.9	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	262	221 097	5 882	2.7	.1	X
0223	Parts, n.e.c.	412	325 336	44 514	13.7	.8	X
0224	Accessories	615	382 129	18 719	4.9	.4	X
0240	Used automotive parts, accessories, and equipment	7 105	5 272 107	4 565 384	86.6	86.6	X
0250	Petroleum products marketing equipment	15	15 287	235	1.5	Z	X

See footnotes at end of table.

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421140</b>	<b>Motor vehicle parts, (used) whsle—Con.</b>						
0300	Tires and tubes	966	782 159	34 507	4.4	.7	62.4
0311	New tires and tubes	133	100 292	4 395	4.4	.1	X
0312	Recapped and used tires and repair materials	867	731 948	30 112	4.1	.6	X
0730	Flat glass and other construction glass (excluding automotive)	6	7 456	222	3.0	Z	X
1100	Iron and steel products (semifinished)	7	4 376	716	16.4	Z	X
1120	Flat iron and steel products	103	70 707	9 454	13.4	.2	X
1200	Copper and brass	10	6 693	709	10.6	Z	X
1220	Aluminum shapes, forms, etc.	8	6 345	386	6.1	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	6	5 867	369	6.3	Z	X
1400	Electrical apparatus and equipment	6	4 654	77	1.7	Z	X
1500	Electrical appliances, household	9	5 029	154	3.1	Z	10.1
1512	Radios, stereos, and CD players	9	5 029	154	3.1	Z	X
1600	Electronic parts and equipment, except communication	35	22 013	864	3.9	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	15	21 409	1 569	7.3	Z	X
2200	Farm machinery, equipment, and parts	26	25 663	1 395	5.4	Z	1.5
2218	Used farm machinery and equipment	26	25 663	1 395	5.4	Z	X
2220	Garden machinery, equipment, and parts	12	538	242	45.0	Z	X
2320	General-purpose industrial machinery, equipment, and parts	10	8 598	295	3.4	Z	X
2900	Ferrous metal scrap	151	230 744	39 512	17.1	.7	34.7
2911	Prepared ferrous metal scrap (processed by this establishment)	53	55 983	21 430	38.3	.4	X
2912	Prepared ferrous metal scrap (not processed by this establishment)	67	32 085	6 934	21.6	.1	X
2913	Unprepared ferrous metal scrap including bimetal cans	39	147 493	11 147	7.6	.2	X
2920	Nonferrous metal scrap	51	36 892	3 818	10.3	.1	62.2
2921	Aluminum scrap	49	36 532	2 170	5.9	Z	X
2922	Copper and copper alloy scrap	32	29 952	1 547	5.2	Z	X
2923	Lead scrap	15	1 703	44	2.6	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals)	7	585	55	9.4	Z	X
2930	Recyclable paper and paperboard	6	17 894	2 232	12.5	Z	X
2940	Recyclable materials, except metal	8	29 457	313	1.1	Z	59.6
2943	Recyclable plastics	6	6 478	122	1.9	Z	X
2944	Recyclable glass	6	6 478	2	Z	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	170	198 460	7 680	3.9	.1	1.0
5344	Other chemicals and allied products	170	198 460	7 680	3.9	.1	X
5400	Petroleum products	131	96 066	4 888	5.1	.1	7.4
5412	Motor gasoline	34	37 253	2 012	5.4	Z	X
5418	Lubricating oil and greases	131	96 066	2 876	3.0	.1	X
6000	Paint, paint supplies, and wallpaper	31	11 673	248	2.1	Z	X
9700	Service receipts and labor charges (including installed parts)	950	715 730	89 345	12.5	1.7	54.1
9701	Labor charges for repair work	766	595 046	45 124	7.6	.9	X
9702	Parts installed in repair work	503	386 740	25 351	6.6	.5	X
9703	Other service receipts and labor charges—Specify	219	141 369	18 860	13.3	.4	X
9810	Miscellaneous commodities	231	215 236	27 616	12.8	.5	X
9940	Rental and leasing receipts	95	91 991	2 639	2.9	.1	X
9980	Receipts for machine shop job work	84	73 490	4 498	6.1	.1	X
<b>4212</b>	<b>Furniture &amp; home furnishings whsle</b>	<b>15 246</b>	<b>X</b>	<b>75 006 478</b>	<b>X</b>	<b>100.0</b>	<b>71.1</b>
0200	New and rebuilt automotive parts and supplies	8	23 580	1 745	7.4	Z	X
0400	Household and lawn furniture	4 088	15 631 056	11 662 318	74.6	15.5	59.4
0411	Upholstered furniture	2 184	8 152 296	3 557 441	43.6	4.7	X
0412	Sleep furniture and equipment	1 256	4 871 497	1 538 744	31.6	2.1	X
0413	Lawn furniture and equipment	658	3 022 317	997 728	33.0	1.3	X
0414	Other furniture (including sleep sofas)	2 669	9 716 936	5 568 382	57.3	7.4	X
0420	Office and business furniture	3 848	21 432 363	18 620 664	86.9	24.8	60.8
0421	New office furniture (wooden and metal)	3 427	20 213 155	16 988 628	84.0	22.7	X
0422	New store and restaurant furniture	342	1 561 452	627 643	40.2	.8	X
0423	New public furniture (theater seats, church pews, park benches, and school desks)	450	1 379 393	541 379	39.2	.7	X
0424	Used office and business furniture	883	3 156 259	462 977	14.7	.6	X
0500	Household china, glassware, crockery, and plastic housewares	1 779	8 519 859	5 569 912	65.4	7.4	X
0520	Linens, domestics, curtains, and draperies	2 476	13 896 636	9 568 059	68.9	12.8	53.3
0521	Bedspreads, blankets, and bedding	1 048	7 644 982	3 712 800	48.6	5.0	X
0522	Curtains and draperies	1 171	4 200 051	861 592	20.5	1.1	X
0523	Shades and blinds	926	2 336 099	1 019 628	43.6	1.4	X
0524	Towels and washcloths	603	5 888 458	2 185 900	37.1	2.9	X
0525	Other linens and domestics	772	5 877 305	1 680 345	28.6	2.2	X
0530	Flooring and floor coverings	3 200	21 478 138	16 416 942	76.4	21.9	59.6
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	2 818	19 385 927	11 612 268	59.9	15.5	X
0532	Hardwood flooring	834	4 836 517	1 084 075	22.4	1.4	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	1 484	8 407 454	3 720 596	44.3	5.0	X
0540	Other home furnishings	3 850	15 711 085	8 286 276	52.7	11.0	52.0
0541	Metal flatware and kitchen utensils	577	3 628 079	1 273 931	35.1	1.7	X
0542	Mirrors, lamps, and picture frames	2 114	6 345 426	2 532 632	39.9	3.4	X
0543	Home furnishings, n.e.c.	1 945	8 782 379	4 479 683	51.0	6.0	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4212</b>	<b>Furniture &amp; home furnishings whse—Con.</b>						
0600	Lumber: rough, dressed, and finished .....	21	111 328	17 194	15.4	Z	8.8
0611	Dimensional lumber (non-treated) .....	10	23 093	8 502	36.8	Z	X
0620	Plywood and millwork .....	44	224 262	59 968	26.7	.1	19.5
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	11	97 706	3 434	3.5	Z	X
0623	Gypsum, specialty boards, and treatments .....	6	12 302	1 616	13.1	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	22	87 257	45 182	51.8	.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	28	131 939	28 813	21.8	Z	56.0
0712	Cement and lime .....	8	4 348	1 075	24.7	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	19	125 215	26 632	21.3	Z	X
0720	Roofing, siding, and insulation materials .....	50	248 685	28 767	11.6	Z	3.9
0721	Roofing, except wood .....	27	138 314	12 717	9.2	Z	X
0722	Siding, except wood .....	7	20 876	5 216	25.0	Z	X
0730	Flat glass and other construction glass (excluding automotive) .....	20	108 846	46 364	42.6	.1	X
0740	Other construction materials .....	34	303 209	44 444	14.7	.1	37.6
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	25	136 943	26 162	19.1	Z	X
0800	Photographic equipment and supplies (excluding video) .....	24	47 327	3 955	8.4	Z	X
0900	Office equipment .....	194	725 498	90 391	12.5	.1	10.7
0911	Typewriters and dedicated word processors .....	89	228 577	1 549	.7	Z	X
0912	Calculators and accounting machines .....	100	268 472	3 511	1.3	Z	X
0913	Copying machines and equipment .....	126	408 051	57 908	14.2	.1	X
0914	Dictating, transcribing, and recording machines .....	41	202 543	833	.4	Z	X
0915	Mailing, letter handling, and addressing machines .....	20	48 251	378	.8	Z	X
0920	New computer equipment .....	83	113 144	7 391	6.5	Z	28.5
0921	Computers .....	21	51 719	2 812	5.4	Z	X
0922	Computer storage devices .....	46	48 482	1 831	3.8	Z	X
0923	Computer printers .....	17	35 566	613	1.7	Z	X
0924	Other computer peripheral equipment .....	15	30 156	1 113	3.7	Z	X
0930	Used computer equipment .....	13	32 783	3 263	10.0	Z	X
0950	Computer software (packaged) .....	15	110 912	5 583	5.0	Z	X
0960	Restaurant and hotel equipment and supplies .....	112	464 781	66 191	14.2	.1	X
0970	Store machines and equipment .....	24	88 808	21 128	23.8	Z	47.2
0972	Other store machines and equipment .....	7	53 831	15 409	28.6	Z	X
1040	Religious and school supplies .....	18	77 232	5 562	7.2	Z	13.4
1042	School supplies .....	17	35 336	5 144	14.6	Z	X
1120	Flat iron and steel products .....	18	50 956	11 670	22.9	Z	X
1140	Iron and steel wire and wire products .....	13	116 774	21 175	18.1	Z	X
1200	Copper and brass .....	20	90 104	16 320	18.1	Z	X
1220	Aluminum shapes, forms, etc. ....	9	52 756	4 775	9.1	Z	X
1400	Electrical apparatus and equipment .....	44	238 259	50 122	21.0	.1	19.7
1413	Motors and generators (including motor-generator sets) .....	6	24 656	997	4.0	Z	X
1418	Lighting fixtures (residential and commercial) .....	16	45 609	21 215	46.5	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	6	24 656	997	4.0	Z	X
1500	Electrical appliances, household .....	217	1 658 365	207 003	12.5	.3	21.6
1511	Televisions .....	57	236 098	13 332	5.6	Z	X
1512	Radios, stereos, and CD players .....	20	239 250	8 529	3.6	Z	X
1513	V.C.R.'s and video cameras .....	17	42 474	679	1.6	Z	X
1514	Electrical household ranges and ovens .....	29	466 885	51 479	11.0	.1	X
1515	Refrigerators and freezers, household .....	20	96 056	7 313	7.6	Z	X
1516	Household laundry equipment .....	6	52 841	2 012	3.8	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	79	611 845	61 063	10.0	.1	X
1600	Electronic parts and equipment, except communication .....	31	176 101	13 937	7.9	Z	40.0
1618	Electronic parts and equipment, n.e.c. ....	18	139 834	10 611	7.6	Z	X
1650	Communication equipment and supplies .....	7	134 532	47 398	35.2	.1	X
1700	Hardware .....	332	1 779 276	272 728	15.3	.4	5.7
1711	Hand tools (including power driven) .....	93	524 979	60 299	11.5	.1	X
1712	Bolts, nuts, rivets, and fasteners .....	23	148 068	15 522	10.5	Z	X
1713	Cutlery .....	123	411 744	80 388	19.5	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	34	268 493	60 083	22.4	.1	15.4
1818	Other plumbing and heating equipment and supplies .....	14	66 583	15 333	23.0	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	13	89 058	22 201	24.9	Z	36.7
1911	Furnaces (warm air) .....	10	32 843	9 306	28.3	Z	X
2220	Garden machinery, equipment, and parts .....	11	144 299	18 994	13.2	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	43	211 688	16 382	7.7	Z	X
2450	Industrial containers and supplies .....	6	29 569	6 096	20.6	Z	X
2460	Other industrial supplies .....	73	388 673	32 670	8.4	Z	9.6
2462	Abrasives and abrasive materials .....	6	72 219	9 186	12.7	Z	X
2464	Mechanical rubber goods .....	12	49 190	2 691	5.5	Z	X
2520	Custodial (janitors') equipment and supplies .....	11	60 821	8 228	13.5	Z	X
2540	Other service establishment equipment and supplies .....	8	24 462	4 259	17.4	Z	58.7
2542	Service establishment equipment and supplies, n.e.c. ....	8	24 462	4 259	17.4	Z	X
2700	Sporting and recreational goods and supplies .....	124	882 308	104 561	11.9	.1	3.6
2712	Bicycles and bicycle tires and tubes .....	8	31 958	1 468	4.6	Z	X
2714	Camping and fishing equipment and accessories .....	14	328 310	31 756	9.7	Z	X
2715	Athletic equipment and accessories .....	47	242 042	25 137	10.4	Z	X

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**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4212</b>	<b>Furniture &amp; home furnishings whse—Con.</b>						
2800	Toys and hobby goods and supplies .....	267	1 269 131	142 056	11.2	.2	5.3
2812	Other toys and games (including fireworks and children's vehicles) .....	140	712 340	57 027	8.0	.1	X
2813	Crafts and craft supplies .....	150	600 823	65 124	10.8	.1	X
2814	Other hobby goods and accessories .....	7	28 122	693	2.5	Z	X
2930	Recyclable paper and paperboard .....	9	3 222	531	16.5	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	95	448 759	43 262	9.6	.1	.8
3014	Watches, clocks, and watch movements and cases .....	6	109 290	9 110	8.3	Z	X
3015	Karat gold jewelry (rings, necklaces, etc.) .....	35	99 331	7 733	7.8	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	20	66 952	4 561	6.8	Z	X
3140	Prerecorded video tapes .....	17	175 124	7 416	4.2	Z	X
3150	Other durable goods .....	9	54 396	5 259	9.7	Z	X
3200	Printing and writing paper .....	74	373 683	29 218	7.8	Z	14.6
3213	Other printing and writing paper .....	53	192 528	10 433	5.4	Z	X
3300	Stationery, office supplies and greeting cards .....	415	2 026 760	313 875	15.5	.4	9.0
3311	Business forms .....	99	343 062	8 295	2.4	Z	X
3312	Stationery, photocopy paper, and typing paper .....	166	628 664	65 034	10.3	.1	X
3313	Inked ribbons, carbon paper, pens and pencils .....	171	794 953	40 822	5.1	.1	X
3314	Toner and cartridges .....	196	768 508	32 971	4.3	Z	X
3315	Greeting cards .....	88	412 955	24 799	6.0	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	248	1 039 854	103 560	10.0	.1	X
3400	Industrial and personal services paper and plastics .....	94	483 991	53 551	11.1	.1	22.3
3411	Paperboard and boxboard boxes .....	25	29 163	3 333	11.4	Z	X
3412	Paper dishes, cups, and napkins .....	20	47 378	7 121	15.0	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	41	292 959	14 862	5.1	Z	X
3415	Other industrial and personal service paper .....	14	35 200	1 806	5.1	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	105	560 866	85 974	15.3	.1	12.0
3513	Cosmetics .....	6	22 330	2 130	9.5	Z	X
3515	Other toiletries and druggists' sundries .....	43	312 834	50 173	16.0	.1	X
3600	Piece goods, knit and woven .....	96	2 000 795	687 033	34.3	.9	55.1
3612	Cotton (including blends) .....	29	117 136	22 547	19.2	Z	X
3613	Synthetics (excluding synthetic knits) .....	19	103 497	12 630	12.2	Z	X
3614	Knit fabrics, n.e.c. (including double knit) .....	10	63 372	3 816	6.0	Z	X
3615	Woolen and worsted piece goods .....	10	1 621 227	580 055	35.8	.8	X
3616	Other piece goods .....	22	55 357	4 135	7.5	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	36	96 190	4 183	4.3	Z	X
3800	Men's and boys' wear .....	78	2 083 409	201 141	9.7	.3	1.8
3811	Men's and boys' suits, coats, and formal wear .....	40	191 447	19 702	10.3	Z	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	25	155 566	6 284	4.0	Z	X
3813	Men's and boys' underwear and nightwear .....	25	155 566	1 828	1.2	Z	X
3814	Men's and boys' work clothing and uniforms .....	10	43 413	783	1.8	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	25	155 566	2 610	1.7	Z	X
3900	Women's and children's wear .....	104	2 264 163	302 997	13.4	.4	3.8
3911	Infants' and children's wear (to size 6X) .....	56	319 321	34 010	10.7	Z	X
3912	Women's misses', and girls' dresses and blouses .....	51	257 672	14 525	5.6	Z	X
3913	Women's, misses', and girls' suits and coats .....	51	257 672	3 254	1.3	Z	X
3914	Women's and misses' outerwear .....	51	257 672	1 855	.7	Z	X
3915	Women's and misses' underwear and sleepwear .....	62	274 677	11 441	4.2	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) .....	51	257 672	1 855	.7	Z	X
4000	Footwear .....	20	79 951	6 320	7.9	Z	28.0
4012	Infants' footwear .....	10	62 853	1 048	1.7	Z	X
4013	Other women's, misses', and girls' footwear .....	10	62 853	1 324	2.1	Z	X
4014	Other men's and boy's footwear .....	10	62 853	792	1.3	Z	X
4860	Other grocery specialties .....	27	135 802	11 899	8.8	Z	7.5
4865	Pickles, preserves, jellies, jams, and sauces .....	7	7 996	60	.8	Z	X
4868	Grocery specialties, n.e.c. .....	9	21 068	4 413	20.9	Z	X
5300	Plastics materials and basic shapes .....	51	428 923	54 994	12.8	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	75	460 895	62 562	13.6	.1	14.7
5335	Detergents and soaps .....	18	132 547	4 871	3.7	Z	X
5342	Adhesives, sealants, and glues .....	25	83 575	9 719	11.6	Z	X
5800	Farm supplies .....	24	562 750	87 564	15.6	.1	1.4
5816	Other agricultural chemicals and fertilizers .....	16	27 511	5 575	20.3	Z	X
6000	Paint, paint supplies, and wallpaper .....	233	1 007 452	75 191	7.5	.1	3.1
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) .....	66	142 514	2 472	1.7	Z	X
6015	Wallpaper .....	79	371 334	41 225	11.1	.1	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	66	321 898	28 436	8.8	.3	.3
6101	Books .....	9	11 668	1 185	10.2	Z	X
6110	Flowers and florists' supplies .....	74	314 367	42 872	13.6	.1	X
6120	Art goods (including novelties and souvenirs) .....	302	1 086 500	223 563	20.6	.3	22.0
6121	Art materials .....	88	202 386	28 556	14.1	Z	X
6122	Novelties and souvenirs .....	190	770 862	189 875	24.6	.3	X
6130	Textile bags, bagging, and burlap .....	14	15 874	1 124	7.1	Z	X
6150	Nondurable goods, n.e.c. .....	53	1 977 022	83 503	4.2	.1	X
9700	Service receipts and labor charges (including installed parts) .....	1 211	6 907 805	682 158	9.9	.9	65.1
9701	Labor charges for repair work .....	547	2 776 003	192 534	6.9	.3	X
9702	Parts installed in repair work .....	199	741 328	20 672	2.8	Z	X
9703	Other service receipts and labor charges—Specify .....	851	5 479 833	468 097	8.5	.6	X
9720	Receipts for service contracts .....	37	150 315	16 914	11.3	Z	X
9730	Advertising specialties (paper novelties, etc.) .....	11	39 459	9 572	24.3	Z	X

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<b>4212</b>	<b>Furniture &amp; home furnishings whse—Con.</b>						
9740	Receipts for installing equipment .....	40	45 835	4 886	10.7	Z	X
9810	Miscellaneous commodities .....	458	1 476 497	170 598	11.6	.2	X
9940	Rental and leasing receipts .....	122	832 656	38 703	4.6	.1	3.2
9941	Computer rental and leasing receipts .....	32	56 204	325	.6	Z	X
9942	Photocopying machine rental .....	55	589 430	14 953	2.5	Z	X
9943	Other office machine rental receipts .....	32	422 740	997	.2	Z	X
9944	Other rental receipts .....	10	101 519	584	.6	Z	X
9970	Receipts for printing or photocopying performed at this establishment .....	15	28 260	1 996	7.1	Z	X
<b>42121</b>	<b>Furniture whse .....</b>	<b>6 697</b>	<b>X</b>	<b>31 898 583</b>	<b>X</b>	<b>100.0</b>	<b>76.3</b>
0400	Household and lawn furniture .....	3 503	12 816 508	11 102 284	86.6	34.8	63.7
0411	Upholstered furniture .....	1 931	7 245 427	3 425 981	47.3	10.7	X
0412	Sleep furniture and equipment .....	1 159	4 585 159	1 516 337	33.1	4.8	X
0413	Lawn furniture and equipment .....	516	1 531 683	721 463	47.1	2.3	X
0414	Other furniture (including sleep sofas) .....	2 342	8 659 732	5 438 502	62.8	17.0	X
0420	Office and business furniture .....	3 713	20 951 827	18 563 856	88.6	58.2	65.3
0421	New office furniture (wooden and metal) .....	3 342	19 881 284	16 955 241	85.3	53.2	X
0422	New store and restaurant furniture .....	307	1 454 669	620 165	42.6	1.9	X
0423	New public furniture (theater seats, church pews, park benches, and school desks) .....	420	1 287 643	533 707	41.4	1.7	X
0424	Used office and business furniture .....	859	3 093 972	454 739	14.7	1.4	X
0500	Household china, glassware, crockery, and plastic housewares .....	140	483 719	67 050	13.9	.2	X
0520	Linens, domestics, curtains, and draperies .....	264	892 055	184 799	20.7	.6	46.5
0521	Bedspreads, blankets, and bedding .....	130	363 095	27 978	7.7	.1	X
0522	Curtains and draperies .....	154	414 526	27 437	6.6	.1	X
0523	Shades and blinds .....	103	156 214	6 316	4.0	Z	X
0524	Towels and washcloths .....	20	41 702	1 495	3.6	Z	X
0525	Other linens and domestics .....	34	77 124	13 842	17.9	Z	X
0530	Flooring and floor coverings .....	412	2 350 622	221 640	9.4	.7	57.6
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	397	2 246 866	191 204	8.5	.6	X
0532	Hardwood flooring .....	20	136 378	2 431	1.8	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) .....	75	504 573	28 003	5.6	.1	X
0540	Other home furnishings .....	569	2 253 428	292 307	13.0	.9	67.2
0541	Metal flatware and kitchen utensils .....	26	61 406	5 603	9.1	Z	X
0542	Mirrors, lamps, and picture frames .....	469	1 709 252	139 782	8.2	.4	X
0543	Home furnishings, n.e.c. .....	209	879 526	146 916	16.7	.5	X
0600	Lumber: rough, dressed, and finished .....	9	86 879	8 549	9.8	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	6	38 276	9 916	25.9	Z	X
0740	Other construction materials .....	9	121 771	13 534	11.1	Z	6.0
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	6	27 736	992	3.6	Z	X
0800	Photographic equipment and supplies (excluding video) .....	9	17 919	850	4.7	Z	X
0900	Office equipment .....	168	576 155	72 797	12.6	.2	5.4
0911	Typewriters and dedicated word processors .....	89	228 577	1 549	.7	Z	X
0912	Calculators and accounting machines .....	100	268 472	3 511	1.3	Z	X
0913	Copying machines and equipment .....	112	331 676	42 156	12.7	.1	X
0914	Dictating, transcribing, and recording machines .....	41	202 543	833	.4	Z	X
0915	Mailing, letter handling, and addressing machines .....	20	48 251	378	.8	Z	X
0920	New computer equipment .....	79	110 754	7 051	6.4	Z	31.1
0921	Computers .....	21	51 719	2 812	5.4	Z	X
0922	Computer storage devices .....	46	48 482	1 831	3.8	Z	X
0923	Computer printers .....	17	35 566	613	1.7	Z	X
0924	Other computer peripheral equipment .....	15	30 156	1 113	3.7	Z	X
0950	Computer software (packaged) .....	15	110 912	5 583	5.0	Z	X
0960	Restaurant and hotel equipment and supplies .....	30	95 568	12 840	13.4	Z	X
0970	Store machines and equipment .....	17	34 977	5 719	16.4	Z	X
1040	Religious and school supplies .....	18	77 232	5 562	7.2	Z	14.4
1042	School supplies .....	17	35 336	5 144	14.6	Z	X
1120	Flat iron and steel products .....	8	17 641	2 134	12.1	Z	X
1400	Electrical apparatus and equipment .....	14	58 855	11 700	19.9	Z	64.7
1418	Lighting fixtures (residential and commercial) .....	6	34 304	1 445	4.2	Z	X
1500	Electrical appliances, household .....	39	374 093	52 765	14.1	.2	34.7
1511	Televisions .....	30	81 293	6 067	7.5	Z	X
1512	Radios, stereos, and CD players .....	6	207 227	8 478	4.1	Z	X
1515	Refrigerators and freezers, household .....	14	43 215	2 304	5.3	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	9	253 046	15 815	6.3	.1	X
1600	Electronic parts and equipment, except communication .....	13	27 340	3 794	13.9	Z	X
1700	Hardware .....	50	195 440	16 996	8.7	.1	19.1
1711	Hand tools (including power driven) .....	37	54 562	3 705	6.8	Z	X
1712	Bolts, nuts, rivets, and fasteners .....	11	132 706	12 486	9.4	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	6	78 969	23 971	30.4	.1	X
1900	Warm air heating and air-conditioning equipment and supplies .....	11	56 400	11 742	20.8	Z	62.9
1911	Furnaces (warm air) .....	10	32 843	9 306	28.3	Z	X
2220	Garden machinery, equipment, and parts .....	6	17 950	1 906	10.6	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	11	116 590	11 384	9.8	Z	X
2460	Other industrial supplies .....	33	138 796	5 565	4.0	Z	X
2700	Sporting and recreational goods and supplies .....	26	332 893	33 860	10.2	.1	3.1
2714	Camping and fishing equipment and accessories .....	9	267 926	30 884	11.5	.1	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42121</b>	<b>Furniture whse—Con.</b>						
2800	Toys and hobby goods and supplies .....	53	263 086	18 150	6.9	.1	8.7
2812	Other toys and games (including fireworks and children's vehicles) .....	35	194 452	7 358	3.8	Z	X
2813	Crafts and craft supplies .....	12	49 607	10 523	21.2	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	12	137 655	15 208	11.0	Z	1.5
3014	Watches, clocks, and watch movements and cases .....	6	109 290	9 110	8.3	Z	X
3200	Printing and writing paper .....	50	182 961	19 544	10.7	.1	18.9
3213	Other printing and writing paper .....	48	140 062	7 563	5.4	Z	X
3300	Stationery, office supplies and greeting cards .....	279	1 057 990	227 574	21.5	.7	15.8
3311	Business forms .....	88	280 589	7 304	2.6	Z	X
3312	Stationery, photocopy paper, and typing paper .....	155	566 191	62 775	11.1	.2	X
3313	Inked ribbons, carbon paper, pens and pencils .....	158	634 579	33 146	5.2	.1	X
3314	Toner and cartridges .....	185	706 035	32 726	4.6	.1	X
3315	Greeting cards .....	22	38 110	345	.9	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	211	768 409	75 809	9.9	.2	X
3400	Industrial and personal services paper and plastics .....	30	60 006	3 808	6.3	Z	43.8
3411	Paperboard and boxboard boxes .....	16	26 777	1 920	7.2	Z	X
3412	Paper dishes, cups, and napkins .....	10	38 681	988	2.6	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	9	6 365	191	3.0	Z	X
3600	Piece goods, knit and woven .....	28	184 898	57 057	30.9	.2	1.9
3616	Other piece goods .....	14	27 756	1 418	5.1	Z	X
3900	Women's and children's wear .....	7	65 559	17 766	27.1	.1	X
5300	Plastics materials and basic shapes .....	9	133 677	13 338	10.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	14	86 039	7 556	8.8	Z	X
6000	Paint, paint supplies, and wallpaper .....	117	435 203	12 875	3.0	Z	.3
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) ..	30	77 311	944	1.2	Z	X
6015	Wallpaper .....	30	129 365	5 192	4.0	Z	X
6110	Flowers and florists' supplies .....	8	13 335	4 058	30.4	Z	X
6120	Art goods (including novelties and souvenirs) .....	74	248 508	15 820	6.4	.1	5.1
6121	Art materials .....	7	56 167	1 941	3.5	Z	X
6122	Novelties and souvenirs .....	36	72 681	11 091	15.3	Z	X
6150	Nondurable goods, n.e.c. .....	11	49 790	12 565	25.2	Z	X
9700	Service receipts and labor charges (including installed parts) .....	779	5 601 385	528 353	9.4	1.7	72.0
9701	Labor charges for repair work .....	403	2 508 077	173 263	6.9	.5	X
9702	Parts installed in repair work .....	130	595 437	16 359	2.7	.1	X
9703	Other service receipts and labor charges—Specify .....	528	4 381 059	338 730	7.7	1.1	X
9720	Receipts for service contracts .....	37	150 315	16 914	11.3	.1	X
9740	Receipts for installing equipment .....	39	43 133	4 727	11.0	.1	X
9810	Miscellaneous commodities .....	144	376 133	43 136	11.5	.1	X
9940	Rental and leasing receipts .....	100	787 874	36 064	4.6	.1	3.6
9941	Computer rental and leasing receipts .....	32	56 204	325	.6	Z	X
9942	Photocopying machine rental .....	55	589 430	14 953	2.5	Z	X
9943	Other office machine rental receipts .....	32	422 740	997	.2	Z	X
9944	Other rental receipts .....	10	101 519	584	.6	Z	X
9970	Receipts for printing or photocopying performed at this establishment ....	15	28 260	1 996	7.1	Z	X
<b>421210</b>	<b>Furniture whse .....</b>	<b>6 697</b>	<b>X</b>	<b>31 898 583</b>	<b>X</b>	<b>100.0</b>	<b>76.3</b>
0400	Household and lawn furniture .....	3 503	12 816 508	11 102 284	86.6	34.8	63.7
0411	Upholstered furniture .....	1 931	7 245 427	3 425 981	47.3	10.7	X
0412	Sleep furniture and equipment .....	1 159	4 585 159	1 516 337	33.1	4.8	X
0413	Lawn furniture and equipment .....	516	1 531 683	721 463	47.1	2.3	X
0414	Other furniture (including sleep sofas) .....	2 342	8 659 732	5 438 502	62.8	17.0	X
0420	Office and business furniture .....	3 713	20 951 827	18 563 856	88.6	58.2	65.3
0421	New office furniture (wooden and metal) .....	3 342	19 881 284	16 955 241	85.3	53.2	X
0422	New store and restaurant furniture .....	307	1 454 669	620 165	42.6	1.9	X
0423	New public furniture (theater seats, church pews, park benches, and school desks) .....	420	1 287 643	533 707	41.4	1.7	X
0424	Used office and business furniture .....	859	3 093 972	454 739	14.7	1.4	X
0500	Household china, glassware, crockery, and plastic housewares .....	140	483 719	67 050	13.9	.2	X
0520	Linens, domestics, curtains, and draperies .....	264	892 055	184 799	20.7	.6	46.5
0521	Bedspreads, blankets, and bedding .....	130	363 095	27 978	7.7	.1	X
0522	Curtains and draperies .....	154	414 526	27 437	6.6	.1	X
0523	Shades and blinds .....	103	156 214	6 316	4.0	Z	X
0524	Towels and washcloths .....	20	41 702	1 495	3.6	Z	X
0525	Other linens and domestics .....	34	77 124	13 842	17.9	Z	X
0530	Flooring and floor coverings .....	412	2 350 622	221 640	9.4	.7	57.6
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	397	2 246 866	191 204	8.5	.6	X
0532	Hardwood flooring .....	20	136 378	2 431	1.8	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) .....	75	504 573	28 003	5.6	.1	X
0540	Other home furnishings .....	569	2 253 428	292 307	13.0	.9	67.2
0541	Metal flatware and kitchen utensils .....	26	61 406	5 603	9.1	Z	X
0542	Mirrors, lamps, and picture frames .....	469	1 709 252	139 782	8.2	.4	X
0543	Home furnishings, n.e.c. .....	209	879 526	146 916	16.7	.5	X
0600	Lumber: rough, dressed, and finished .....	9	86 879	8 549	9.8	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	6	38 276	9 916	25.9	Z	X
0740	Other construction materials .....	9	121 771	13 534	11.1	Z	6.0
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	6	27 736	992	3.6	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421210</b>	<b>Furniture whse—Con.</b>						
0800	Photographic equipment and supplies (excluding video) . . . . .	9	17 919	850	4.7	Z	X
0900	Office equipment . . . . .	168	576 155	72 797	12.6	.2	5.4
0911	Typewriters and dedicated word processors . . . . .	89	228 577	1 549	.7	Z	X
0912	Calculators and accounting machines . . . . .	100	268 472	3 511	1.3	Z	X
0913	Copying machines and equipment . . . . .	112	331 676	42 156	12.7	.1	X
0914	Dictating, transcribing, and recording machines . . . . .	41	202 543	833	.4	Z	X
0915	Mailing, letter handling, and addressing machines . . . . .	20	48 251	378	.8	Z	X
0920	New computer equipment . . . . .	79	110 754	7 051	6.4	Z	31.1
0921	Computers . . . . .	21	51 719	2 812	5.4	Z	X
0922	Computer storage devices . . . . .	46	48 482	1 831	3.8	Z	X
0923	Computer printers . . . . .	17	35 566	613	1.7	Z	X
0924	Other computer peripheral equipment . . . . .	15	30 156	1 113	3.7	Z	X
0950	Computer software (packaged) . . . . .	15	110 912	5 583	5.0	Z	X
0960	Restaurant and hotel equipment and supplies . . . . .	30	95 568	12 840	13.4	Z	X
0970	Store machines and equipment . . . . .	17	34 977	5 719	16.4	Z	X
1040	Religious and school supplies . . . . .	18	77 232	5 562	7.2	Z	14.4
1042	School supplies . . . . .	17	35 336	5 144	14.6	Z	X
1120	Flat iron and steel products . . . . .	8	17 641	2 134	12.1	Z	X
1400	Electrical apparatus and equipment . . . . .	14	58 855	11 700	19.9	Z	64.7
1418	Lighting fixtures (residential and commercial) . . . . .	6	34 304	1 445	4.2	Z	X
1500	Electrical appliances, household . . . . .	39	374 093	52 765	14.1	.2	34.7
1511	Televisions . . . . .	30	81 293	6 067	7.5	Z	X
1512	Radios, stereos, and CD players . . . . .	6	207 227	8 478	4.1	Z	X
1515	Refrigerators and freezers, household . . . . .	14	43 215	2 304	5.3	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) . . . . .	9	253 046	15 815	6.3	.1	X
1600	Electronic parts and equipment, except communication . . . . .	13	27 340	3 794	13.9	Z	X
1700	Hardware . . . . .	50	195 440	16 996	8.7	.1	19.1
1711	Hand tools (including power driven) . . . . .	37	54 562	3 705	6.8	Z	X
1712	Bolts, nuts, rivets, and fasteners . . . . .	11	132 706	12 486	9.4	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	6	78 969	23 971	30.4	.1	X
1900	Warm air heating and air-conditioning equipment and supplies . . . . .	11	56 400	11 742	20.8	Z	62.9
1911	Furnaces (warm air) . . . . .	10	32 843	9 306	28.3	Z	X
2220	Garden machinery, equipment, and parts . . . . .	6	17 950	1 906	10.6	Z	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	11	116 590	11 384	9.8	Z	X
2460	Other industrial supplies . . . . .	33	138 796	5 565	4.0	Z	X
2700	Sporting and recreational goods and supplies . . . . .	26	332 893	33 860	10.2	.1	3.1
2714	Camping and fishing equipment and accessories . . . . .	9	267 926	30 884	11.5	.1	X
2800	Toys and hobby goods and supplies . . . . .	53	263 086	18 150	6.9	.1	8.7
2812	Other toys and games (including fireworks and children's vehicles) . . . . .	35	194 452	7 358	3.8	Z	X
2813	Crafts and craft supplies . . . . .	12	49 607	10 523	21.2	Z	X
3000	Jewelry, diamonds, gem stones, and watches . . . . .	12	137 655	15 208	11.0	Z	1.5
3014	Watches, clocks, and watch movements and cases . . . . .	6	109 290	9 110	8.3	Z	X
3200	Printing and writing paper . . . . .	50	182 961	19 544	10.7	.1	18.9
3213	Other printing and writing paper . . . . .	48	140 062	7 563	5.4	Z	X
3300	Stationery, office supplies and greeting cards . . . . .	279	1 057 990	227 574	21.5	.7	15.8
3311	Business forms . . . . .	88	280 589	7 304	2.6	Z	X
3312	Stationery, photocopy paper, and typing paper . . . . .	155	566 191	62 775	11.1	.2	X
3313	Inked ribbons, carbon paper, pens and pencils . . . . .	158	634 579	33 146	5.2	.1	X
3314	Toner and cartridges . . . . .	185	706 035	32 726	4.6	.1	X
3315	Greeting cards . . . . .	22	38 110	345	.9	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) . . . . .	211	768 409	75 809	9.9	.2	X
3400	Industrial and personal services paper and plastics . . . . .	30	60 006	3 808	6.3	Z	43.8
3411	Paperboard and boxboard boxes . . . . .	16	26 777	1 920	7.2	Z	X
3412	Paper dishes, cups, and napkins . . . . .	10	38 681	988	2.6	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) . . . . .	9	6 365	191	3.0	Z	X
3600	Piece goods, knit and woven . . . . .	28	184 898	57 057	30.9	.2	1.9
3616	Other piece goods . . . . .	14	27 756	1 418	5.1	Z	X
3900	Women's and children's wear . . . . .	7	65 559	17 766	27.1	.1	X
5300	Plastics materials and basic shapes . . . . .	9	133 677	13 338	10.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	14	86 039	7 556	8.8	Z	X
6000	Paint, paint supplies, and wallpaper . . . . .	117	435 203	12 875	3.0	Z	.3
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) . . . . .	30	77 311	944	1.2	Z	X
6015	Wallpaper . . . . .	30	129 365	5 192	4.0	Z	X
6110	Flowers and florists' supplies . . . . .	8	13 335	4 058	30.4	Z	X
6120	Art goods (including novelties and souvenirs) . . . . .	74	248 508	15 820	6.4	.1	5.1
6121	Art materials . . . . .	7	56 167	1 941	3.5	Z	X
6122	Novelties and souvenirs . . . . .	36	72 681	11 091	15.3	Z	X
6150	Nondurable goods, n.e.c. . . . .	11	49 790	12 565	25.2	Z	X
9700	Service receipts and labor charges (including installed parts) . . . . .	779	5 601 385	528 353	9.4	1.7	72.0
9701	Labor charges for repair work . . . . .	403	2 508 077	173 263	6.9	.5	X
9702	Parts installed in repair work . . . . .	130	595 437	16 359	2.7	.1	X
9703	Other service receipts and labor charges—Specify . . . . .	528	4 381 059	338 730	7.7	1.1	X
9720	Receipts for service contracts . . . . .	37	150 315	16 914	11.3	.1	X
9740	Receipts for installing equipment . . . . .	39	43 133	4 727	11.0	Z	X
9810	Miscellaneous commodities . . . . .	144	376 133	43 136	11.5	.1	X

See footnotes at end of table.



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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421210</b>	<b>Furniture whsle—Con.</b>						
9940	Rental and leasing receipts	100	787 874	36 064	4.6	.1	3.6
9941	Computer rental and leasing receipts	32	56 204	325	.6	Z	X
9942	Photocopying machine rental	55	589 430	14 953	2.5	Z	X
9943	Other office machine rental receipts	32	422 740	997	.2	Z	X
9944	Other rental receipts	10	101 519	584	.6	Z	X
9970	Receipts for printing or photocopying performed at this establishment	15	28 260	1 996	7.1	Z	X
<b>4212101</b>	<b>Household &amp; lawn furniture whsle</b>	<b>3 304</b>	<b>X</b>	<b>12 079 496</b>	<b>X</b>	<b>100.0</b>	<b>72.7</b>
0400	Household and lawn furniture	3 304	12 079 496	10 996 219	91.0	91.0	60.1
0411	Upholstered furniture	1 815	6 891 551	3 397 670	49.3	28.1	X
0412	Sleep furniture and equipment	1 124	4 425 303	1 504 665	34.0	12.5	X
0413	Lawn furniture and equipment	491	1 433 998	716 564	50.0	5.9	X
0414	Other furniture (including sleep sofas)	2 246	8 266 015	5 377 320	65.1	44.5	X
0420	Office and business furniture	320	1 132 740	172 110	15.2	1.4	70.8
0421	New office furniture (wooden and metal)	284	1 053 549	150 873	14.3	1.2	X
0422	New store and restaurant furniture	63	211 653	16 837	8.0	.1	X
0423	New public furniture (theater seats, church pews, park benches, and school desks)	15	22 225	1 548	7.0	Z	X
0424	Used office and business furniture	25	45 847	2 851	6.2	Z	X
0500	Household china, glassware, crockery, and plastic housewares	134	473 688	63 222	13.3	.5	X
0520	Linens, domestics, curtains, and draperies	173	452 439	66 440	14.7	.6	63.7
0521	Bedsprads, blankets, and bedding	122	357 520	27 640	7.7	.2	X
0522	Curtains and draperies	101	234 922	20 070	8.5	.2	X
0523	Shades and blinds	54	91 694	3 352	3.7	Z	X
0524	Towels and washcloths	20	41 702	1 495	3.6	Z	X
0525	Other linens and domestics	34	77 124	13 842	17.9	.1	X
0530	Flooring and floor coverings	156	523 901	70 757	13.5	.6	58.1
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	143	481 593	62 365	13.0	.5	X
0532	Hardwood flooring	6	12 775	308	2.4	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	36	86 192	8 083	9.4	.1	X
0540	Other home furnishings	520	2 041 194	275 561	13.5	2.3	63.5
0541	Metal flatware and kitchen utensils	25	60 852	5 356	8.8	Z	X
0542	Mirrors, lamps, and picture frames	436	1 543 809	132 242	8.6	1.1	X
0543	Home furnishings, n.e.c.	190	828 201	137 957	16.7	1.1	X
0600	Lumber: rough, dressed, and finished	9	86 879	8 549	9.8	.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel	6	38 276	9 916	25.9	.1	X
0740	Other construction materials	7	111 828	11 083	9.9	.1	3.3
0744	Construction materials, n.e.c. (including wire fence and construction paper)	6	27 736	992	3.6	Z	X
0900	Office equipment	12	32 569	678	2.1	Z	X
0920	New computer equipment	9	7 796	669	8.6	Z	X
0960	Restaurant and hotel equipment and supplies	22	78 775	9 997	12.7	.1	X
1040	Religious and school supplies	7	3 946	181	4.6	Z	50.5
1042	School supplies	7	3 946	181	4.6	Z	X
1400	Electrical apparatus and equipment	11	51 100	8 883	17.4	.1	67.3
1418	Lighting fixtures (residential and commercial)	6	34 304	1 445	4.2	Z	X
1500	Electrical appliances, household	36	323 888	35 704	11.0	.3	39.8
1511	Televisions	30	81 293	6 067	7.5	.1	X
1512	Radios, stereos, and CD players	6	207 227	8 478	4.1	.1	X
1515	Refrigerators and freezers, household	14	43 215	2 304	5.3	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	9	253 046	15 815	6.3	.1	X
1700	Hardware	46	187 246	15 566	8.3	.1	16.6
1711	Hand tools (including power driven)	37	54 562	3 705	6.8	Z	X
1712	Bolts, nuts, rivets, and fasteners	7	124 512	11 056	8.9	.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	6	78 969	23 971	30.4	.1	X
1900	Warm air heating and air-conditioning equipment and supplies	11	56 400	11 742	20.8	.1	60.0
1911	Furnaces (warm air)	10	32 843	9 306	28.3	.1	X
2220	Garden machinery, equipment, and parts	6	17 950	1 906	10.6	Z	X
2460	Other industrial supplies	8	29 928	1 913	6.4	Z	X
2700	Sporting and recreational goods and supplies	25	328 177	33 391	10.2	.3	3.0
2714	Camping and fishing equipment and accessories	9	267 926	30 884	11.5	.3	X
2800	Toys and hobby goods and supplies	47	244 059	17 881	7.3	.1	8.8
2812	Other toys and games (including fireworks and children's vehicles)	35	194 452	7 358	3.8	.1	X
2813	Crafts and craft supplies	12	49 607	10 523	21.2	.1	X
3000	Jewelry, diamonds, gem stones, and watches	12	137 655	15 208	11.0	.1	1.4
3014	Watches, clocks, and watch movements and cases	6	109 290	9 110	8.3	.1	X
3300	Stationery, office supplies and greeting cards	10	48 157	4 959	10.3	Z	X
3600	Piece goods, knit and woven	22	181 093	56 009	30.9	.5	1.8
3616	Other piece goods	14	27 756	1 418	5.1	Z	X
3900	Women's and children's wear	7	65 559	17 766	27.1	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	10	67 682	7 010	10.4	.1	X
6000	Paint, paint supplies, and wallpaper	69	263 889	8 670	3.3	.1	.5
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings)	30	77 311	944	1.2	Z	X
6015	Wallpaper	30	129 365	5 192	4.0	Z	X
6110	Flowers and florists' supplies	6	7 806	1 848	23.7	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4212101</b>	<b>Household &amp; lawn furniture whse—Con.</b>						
6120	Art goods (including novelties and souvenirs) .....	43	128 848	13 032	10.1	.1	10.0
6121	Art materials .....	7	56 167	1 941	3.5	Z	X
6122	Novelties and souvenirs .....	36	72 681	11 091	15.3	.1	X
6150	Nondurable goods, n.e.c. ....	9	48 022	12 279	25.6	.1	X
9700	Service receipts and labor charges (including installed parts) .....	90	175 211	11 387	6.5	.1	63.3
9701	Labor charges for repair work .....	29	49 579	3 614	7.3	Z	X
9702	Parts installed in repair work .....	11	7 541	1 070	14.2	Z	X
9703	Other service receipts and labor charges—Specify .....	64	125 946	6 703	5.3	.1	X
9810	Miscellaneous commodities .....	80	186 300	16 076	8.6	.1	X
9940	Rental and leasing receipts .....	12	23 972	985	4.1	Z	X
<b>4212102</b>	<b>Office &amp; business furniture whse .....</b>	<b>3 393</b>	<b>X</b>	<b>19 819 087</b>	<b>X</b>	<b>100.0</b>	<b>78.4</b>
0400	Household and lawn furniture .....	199	737 012	106 065	14.4	.5	76.7
0411	Upholstered furniture .....	116	353 876	28 311	8.0	.1	X
0412	Sleep furniture and equipment .....	35	159 856	11 672	7.3	.1	X
0413	Lawn furniture and equipment .....	24	97 685	4 899	5.0	Z	X
0414	Other furniture (including sleep sofas) .....	96	393 717	61 182	15.5	.3	X
0420	Office and business furniture .....	3 393	19 819 087	18 391 746	92.8	92.8	66.7
0421	New office furniture (wooden and metal) .....	3 058	18 827 735	16 804 368	89.3	84.8	X
0422	New store and restaurant furniture .....	244	1 243 016	603 328	48.5	3.0	X
0423	New public furniture (theater seats, church pews, park benches, and school desks) .....	405	1 265 418	532 159	42.1	2.7	X
0424	Used office and business furniture .....	834	3 048 125	451 888	14.8	2.3	X
0500	Household china, glassware, crockery, and plastic housewares .....	6	10 031	3 828	38.2	Z	X
0520	Linens, domestics, curtains, and draperies .....	91	439 616	118 359	26.9	.6	28.7
0521	Bedspreads, blankets, and bedding .....	8	5 575	338	6.1	Z	X
0522	Curtains and draperies .....	53	179 604	7 367	4.1	Z	X
0523	Shades and blinds .....	49	64 520	2 964	4.6	Z	X
0530	Flooring and floor coverings .....	256	1 826 721	150 883	8.3	.8	58.4
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	254	1 765 273	128 839	7.3	.7	X
0532	Hardwood flooring .....	14	123 603	2 123	1.7	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) .....	40	418 381	19 920	4.8	.1	X
0540	Other home furnishings .....	49	212 234	16 746	7.9	.1	73.6
0542	Mirrors, lamps, and picture frames .....	33	165 443	7 540	4.6	Z	X
0543	Home furnishings, n.e.c. ....	19	51 325	8 959	17.5	Z	X
0800	Photographic equipment and supplies (excluding video) .....	9	17 919	850	4.7	Z	X
0900	Office equipment .....	156	543 586	72 119	13.3	.4	5.9
0911	Typewriters and dedicated word processors .....	89	228 577	1 549	.7	Z	X
0912	Calculators and accounting machines .....	100	268 472	3 511	1.3	Z	X
0913	Copying machines and equipment .....	112	331 676	42 156	12.7	.2	X
0914	Dictating, transcribing, and recording machines .....	41	202 543	833	.4	Z	X
0915	Mailing, letter handling, and addressing machines .....	20	48 251	378	.8	Z	X
0920	New computer equipment .....	70	102 958	6 382	6.2	Z	33.9
0921	Computers .....	21	51 719	2 812	5.4	Z	X
0922	Computer storage devices .....	46	48 482	1 831	3.8	Z	X
0923	Computer printers .....	17	35 566	613	1.7	Z	X
0924	Other computer peripheral equipment .....	15	30 156	1 113	3.7	Z	X
0950	Computer software (packaged) .....	15	110 912	5 583	5.0	Z	X
0960	Restaurant and hotel equipment and supplies .....	8	16 793	2 843	16.9	Z	X
0970	Store machines and equipment .....	17	34 977	5 719	16.4	Z	X
1040	Religious and school supplies .....	11	73 286	5 381	7.3	Z	12.7
1042	School supplies .....	10	31 390	4 963	15.8	Z	X
1600	Electronic parts and equipment, except communication .....	8	13 143	3 617	27.5	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	6	99 818	9 963	10.0	.1	X
2460	Other industrial supplies .....	25	108 868	3 652	3.4	Z	X
2800	Toys and hobby goods and supplies .....	6	19 027	269	1.4	Z	X
3200	Printing and writing paper .....	50	182 961	19 544	10.7	.1	19.5
3213	Other printing and writing paper .....	48	140 062	7 563	5.4	Z	X
3300	Stationery, office supplies and greeting cards .....	269	1 009 833	222 615	22.0	1.1	16.6
3311	Business forms .....	88	280 589	7 304	2.6	Z	X
3312	Stationery, photocopy paper, and typing paper .....	155	566 191	62 775	11.1	.3	X
3313	Inked ribbons, carbon paper, pens and pencils .....	158	634 579	33 146	5.2	.2	X
3314	Toner and cartridges .....	185	706 035	32 726	4.6	.2	X
3315	Greeting cards .....	22	38 110	345	.9	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	211	768 409	75 809	9.9	.4	X
3400	Industrial and personal services paper and plastics .....	25	58 029	3 789	6.5	Z	46.6
3411	Paperboard and boxboard boxes .....	16	26 777	1 920	7.2	Z	X
3412	Paper dishes, cups, and napkins .....	10	38 681	988	2.6	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	9	6 365	191	3.0	Z	X
3600	Piece goods, knit and woven .....	6	3 805	1 048	27.5	Z	X
6000	Paint, paint supplies, and wallpaper .....	48	171 314	4 205	2.5	Z	X
6120	Art goods (including novelties and souvenirs) .....	31	119 660	2 788	2.3	Z	X
9700	Service receipts and labor charges (including installed parts) .....	689	5 426 174	516 966	9.5	2.6	74.2
9701	Labor charges for repair work .....	373	2 458 498	169 649	6.9	.9	X
9702	Parts installed in repair work .....	119	587 896	15 289	2.6	.1	X
9703	Other service receipts and labor charges—Specify .....	464	4 255 113	332 027	7.8	1.7	X
9720	Receipts for service contracts .....	35	145 909	16 652	11.4	.1	X
9740	Receipts for installing equipment .....	39	43 133	4 727	11.0	Z	X
9810	Miscellaneous commodities .....	64	189 833	27 060	14.3	.1	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4212102</b>	<b>Office &amp; business furniture whsle—Con.</b>						
9940	Rental and leasing receipts . . . . .	88	763 902	35 079	4.6	.2	3.9
9941	Computer rental and leasing receipts . . . . .	32	56 204	325	.6		X
9942	Photocopying machine rental . . . . .	55	589 430	14 953	2.5	.1	X
9943	Other office machine rental receipts . . . . .	32	422 740	997	.2	Z	X
9944	Other rental receipts . . . . .	10	101 519	584	.6	Z	X
9970	Receipts for printing or photocopying performed at this establishment . . . . .	12	27 459	1 963	7.1	Z	X
<b>42122</b>	<b>Home furnishings whsle . . . . .</b>	<b>8 549</b>	<b>X</b>	<b>43 107 895</b>	<b>X</b>	<b>100.0</b>	<b>67.3</b>
0400	Household and lawn furniture . . . . .	585	2 814 548	560 034	19.9	1.3	56.1
0411	Upholstered furniture . . . . .	253	906 869	131 460	14.5	.3	X
0412	Sleep furniture and equipment . . . . .	97	286 338	22 407	7.8	.1	X
0413	Lawn furniture and equipment . . . . .	143	1 490 634	276 265	18.5	.6	X
0414	Other furniture (including sleep sofas) . . . . .	327	1 057 204	129 880	12.3	.3	X
0420	Office and business furniture . . . . .	135	480 536	56 808	11.8	.1	52.3
0421	New office furniture (wooden and metal) . . . . .	85	331 871	33 387	10.1	.1	X
0422	New store and restaurant furniture . . . . .	35	106 783	7 478	7.0	Z	X
0423	New public furniture (theater seats, church pews, park benches, and school desks) . . . . .	29	91 750	7 672	8.4	Z	X
0424	Used office and business furniture . . . . .	23	62 287	8 238	13.2	Z	X
0500	Household china, glassware, crockery, and plastic housewares . . . . .	1 639	8 036 140	5 502 862	68.5	12.8	X
0520	Linens, domestics, curtains, and draperies . . . . .	2 212	13 004 581	9 383 260	72.2	21.8	51.2
0521	Bedspreads, blankets, and bedding . . . . .	918	7 281 887	3 684 822	50.6	8.5	X
0522	Curtains and draperies . . . . .	1 017	3 785 525	834 155	22.0	1.9	X
0523	Shades and blinds . . . . .	823	2 179 885	1 013 312	46.5	2.4	X
0524	Towels and washcloths . . . . .	583	5 846 756	2 184 405	37.4	5.1	X
0525	Other linens and domestics . . . . .	738	5 800 181	1 666 503	28.7	3.9	X
0530	Flooring and floor coverings . . . . .	2 788	19 127 516	16 195 302	84.7	37.6	57.3
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) . . . . .	2 422	17 139 061	11 421 064	66.6	26.5	X
0532	Hardwood flooring . . . . .	814	4 700 139	1 081 644	23.0	2.5	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) . . . . .	1 408	7 902 881	3 692 593	46.7	8.6	X
0540	Other home furnishings . . . . .	3 281	13 457 657	7 993 969	59.4	18.5	47.6
0541	Metal flatware and kitchen utensils . . . . .	551	3 566 673	1 268 328	35.6	2.9	X
0542	Mirrors, lamps, and picture frames . . . . .	1 646	4 636 174	2 392 850	51.6	5.6	X
0543	Home furnishings, n.e.c. . . . .	1 736	7 902 853	4 332 767	54.8	10.1	X
0600	Lumber: rough, dressed, and finished . . . . .	12	24 449	8 645	35.4	Z	47.8
0611	Dimensional lumber (non-treated) . . . . .	10	23 093	8 502	36.8	Z	X
0620	Plywood and millwork . . . . .	39	201 154	55 745	27.7	.1	16.8
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) . . . . .	11	97 706	3 434	3.5	Z	X
0623	Gypsum, specialty boards, and treatments . . . . .	6	12 302	1 616	13.1	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) . . . . .	22	87 257	45 182	51.8	.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel . . . . .	22	93 663	18 897	20.2	Z	62.3
0712	Cement and lime . . . . .	6	3 050	688	22.6	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. . . . .	15	88 237	17 103	19.4	Z	X
0720	Roofing, siding, and insulation materials . . . . .	45	236 820	27 776	11.7	.1	3.8
0721	Roofing, except wood . . . . .	27	138 314	12 717	9.2	Z	X
0722	Siding, except wood . . . . .	7	20 876	5 216	25.0	Z	X
0730	Flat glass and other construction glass (excluding automotive) . . . . .	20	108 846	46 364	42.6	.1	X
0740	Other construction materials . . . . .	25	181 438	30 910	17.0	.1	50.1
0744	Construction materials, n.e.c. (including wire fence and construction paper) . . . . .	19	109 207	25 170	23.0	.1	X
0800	Photographic equipment and supplies (excluding video) . . . . .	15	29 408	3 105	10.6	Z	X
0900	Office equipment . . . . .	26	149 343	17 594	11.8	Z	28.0
0913	Copying machines and equipment . . . . .	14	76 375	15 752	20.6	Z	X
0930	Used computer equipment . . . . .	10	30 428	3 044	10.0	Z	X
0960	Restaurant and hotel equipment and supplies . . . . .	82	369 213	53 351	14.5	.1	X
0970	Store machines and equipment . . . . .	7	53 831	15 409	28.6	Z	67.3
0972	Other store machines and equipment . . . . .	7	53 831	15 409	28.6	Z	X
1120	Flat iron and steel products . . . . .	10	33 315	9 536	28.6	Z	X
1140	Iron and steel wire and wire products . . . . .	10	106 158	20 106	18.9	Z	X
1200	Copper and brass . . . . .	17	80 496	15 846	19.7	Z	X
1220	Aluminum shapes, forms, etc. . . . .	8	48 040	4 541	9.5	Z	X
1400	Electrical apparatus and equipment . . . . .	30	179 404	38 422	21.4	.1	6.4
1413	Motors and generators (including motor-generator sets) . . . . .	6	24 656	997	4.0	Z	X
1418	Lighting fixtures (residential and commercial) . . . . .	11	11 305	19 770	100.0	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) . . . . .	6	24 656	997	4.0	Z	X
1500	Electrical appliances, household . . . . .	178	1 284 272	154 238	12.0	.4	17.7
1511	Televisions . . . . .	27	154 805	7 265	4.7	Z	X
1512	Radios, stereos, and CD players . . . . .	14	32 023	51	.2	Z	X
1513	V.C.R.'s and video cameras . . . . .	14	32 023	33	.1	Z	X
1514	Electrical household ranges and ovens . . . . .	29	466 885	51 479	11.0	.1	X
1515	Refrigerators and freezers, household . . . . .	6	52 841	5 009	9.5	Z	X
1516	Household laundry equipment . . . . .	6	52 841	2 012	3.8	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) . . . . .	70	358 799	45 248	12.6	.1	X
1600	Electronic parts and equipment, except communication . . . . .	18	148 761	10 143	6.8	Z	43.1
1618	Electronic parts and equipment, n.e.c. . . . .	14	131 262	8 820	6.7	Z	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42122</b>	<b>Home furnishings whse—Con.</b>						
1700	Hardware .....	282	1 583 836	255 732	16.1	.6	4.1
1711	Hand tools (including power driven).....	56	470 417	56 594	12.0	.1	X
1712	Bolts, nuts, rivets, and fasteners .....	13	15 362	3 036	19.8	Z	X
1713	Cutlery.....	119	403 576	79 583	19.7	.2	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	28	189 524	36 112	19.1	.1	2.8
1818	Other plumbing and heating equipment and supplies.....	13	42 820	9 394	21.9	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	32	95 098	4 998	5.3	Z	X
2460	Other industrial supplies .....	40	249 877	27 105	10.8	.1	13.8
2462	Abrasives and abrasive materials .....	6	72 219	9 186	12.7	Z	X
2464	Mechanical rubber goods .....	12	49 190	2 691	5.5	Z	X
2520	Custodial (janitors') equipment and supplies .....	6	44 763	7 800	17.4	Z	X
2540	Other service establishment equipment and supplies .....	6	17 606	2 641	15.0	Z	50.2
2542	Service establishment equipment and supplies, n.e.c.....	6	17 606	2 641	15.0	Z	X
2700	Sporting and recreational goods and supplies .....	98	549 415	70 701	12.9	.2	3.8
2712	Bicycles and bicycle tires and tubes .....	8	31 958	1 468	4.6	Z	X
2715	Athletic equipment and accessories .....	47	242 042	25 137	10.4	.1	X
2800	Toys and hobby goods and supplies .....	214	1 006 045	123 906	12.3	.3	4.3
2812	Other toys and games (including fireworks and children's vehicles) .....	105	517 888	49 669	9.6	.1	X
2813	Crafts and craft supplies .....	138	551 216	54 601	9.9	.1	X
2814	Other hobby goods and accessories .....	7	28 122	693	2.5	Z	X
2930	Recyclable paper and paperboard .....	9	3 222	531	16.5	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	83	311 104	28 054	9.0	.1	.5
3015	Karat gold jewelry (rings, necklaces, etc.) .....	35	99 331	7 733	7.8	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	18	64 291	4 509	7.0	Z	X
3140	Prerecorded video tapes .....	13	44 442	1 438	3.2	Z	X
3150	Other durable goods .....	9	54 396	5 259	9.7	Z	X
3200	Printing and writing paper .....	24	190 722	9 674	5.1	Z	X
3300	Stationery, office supplies and greeting cards .....	136	968 770	86 301	8.9	.2	2.1
3311	Business forms .....	11	62 473	991	1.6	Z	X
3312	Stationery, photocopy paper, and typing paper .....	11	62 473	2 259	3.6	Z	X
3313	Inked ribbons, carbon paper, pens and pencils .....	14	160 374	7 676	4.8	Z	X
3314	Toner and cartridges .....	11	62 473	245	.4	Z	X
3315	Greeting cards .....	65	374 845	24 454	6.5	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	37	271 445	27 751	10.2	.1	X
3400	Industrial and personal services paper and plastics .....	64	423 985	49 743	11.7	.1	18.8
3411	Paperboard and boxboard boxes .....	9	2 386	1 413	59.2	Z	X
3412	Paper dishes, cups, and napkins .....	10	8 697	6 133	70.5	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.).....	32	286 594	14 671	5.1	Z	X
3415	Other industrial and personal service paper .....	12	33 617	1 382	4.1	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	102	559 672	85 923	15.4	.2	11.4
3513	Cosmetics.....	6	22 330	2 130	9.5	Z	X
3515	Other toiletries and druggists' sundries.....	43	312 834	50 173	16.0	.1	X
3600	Piece goods, knit and woven .....	68	1 815 897	629 976	34.7	1.5	57.9
3612	Cotton (including blends) .....	29	117 136	22 547	19.2	.1	X
3613	Synthetics (excluding synthetic knits) .....	19	103 497	12 630	12.2	Z	X
3614	Knit fabrics, n.e.c. (including double knit) .....	10	63 372	3 816	6.0	Z	X
3615	Woolen and worsted piece goods .....	10	1 621 227	580 055	35.8	1.3	X
3616	Other piece goods .....	8	27 601	2 717	9.8	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	34	90 643	4 129	4.6	Z	X
3800	Men's and boys' wear.....	74	2 079 852	199 635	9.6	.5	1.7
3811	Men's and boys' suits, coats, and formal wear .....	40	191 447	19 702	10.3	Z	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	25	155 566	6 284	4.0	Z	X
3813	Men's and boys' underwear and nightwear .....	25	155 566	1 828	1.2	Z	X
3814	Men's and boys' work clothing and uniforms .....	10	43 413	783	1.8	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	25	155 566	2 610	1.7	Z	X
3900	Women's and children's wear .....	97	2 198 604	285 231	13.0	.7	1.4
3911	Infants' and children's wear (to size 6X) .....	51	257 672	16 399	6.4	Z	X
3912	Women's misses', and girls' dresses and blouses .....	51	257 672	14 525	5.6	Z	X
3913	Women's, misses', and girls' suits and coats.....	51	257 672	3 254	1.3	Z	X
3914	Women's and misses' outerwear .....	51	257 672	1 855	.7	Z	X
3915	Women's and misses' underwear and sleepwear .....	62	274 672	11 441	4.2	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) .....	51	257 672	1 855	.7	Z	X
4000	Footwear .....	20	79 951	6 320	7.9	Z	26.5
4012	Infants' footwear .....	10	62 853	1 048	1.7	Z	X
4013	Other women's, misses', and girls' footwear .....	10	62 853	1 324	2.1	Z	X
4014	Other men's and boy's footwear .....	10	62 853	792	1.3	Z	X
4860	Other grocery specialties .....	25	36 263	5 174	14.3	Z	29.7
4865	Pickles, preserves, jellies, jams, and sauces .....	7	7 996	60	.8	Z	X
4868	Grocery specialties, n.e.c. ....	9	21 068	4 413	20.9	Z	X
5300	Plastics materials and basic shapes .....	42	295 246	41 656	14.1	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	61	374 856	55 006	14.7	.1	16.2
5335	Detergents and soaps .....	18	132 547	4 871	3.7	Z	X
5342	Adhesives, sealants, and glues .....	25	83 575	9 719	11.6	Z	X
5800	Farm supplies .....	19	543 106	82 591	15.2	.2	1.4
5816	Other agricultural chemicals and fertilizers.....	16	27 511	5 575	20.3	Z	X
6000	Paint, paint supplies, and wallpaper .....	116	572 249	62 316	10.9	.1	4.7
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) .....	36	65 203	1 528	2.3	Z	X
6015	Wallpaper .....	49	241 969	36 033	14.9	.1	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42122</b>	<b>Home furnishings whlse—Con.</b>						
6100	Books, periodicals, newspapers, and miscellaneous printed materials . . . . .	61	219 205	20 907	9.5	Z	.4
6101	Books . . . . .	9	11 668	1 185	10.2	Z	X
6110	Flowers and florists' supplies . . . . .	66	301 032	38 814	12.9	.1	X
6120	Art goods (including novelties and souvenirs) . . . . .	228	837 992	207 743	24.8	.5	25.6
6121	Art materials . . . . .	81	146 219	26 615	18.2	.1	X
6122	Novelties and souvenirs . . . . .	154	698 181	178 784	25.6	.4	X
6130	Textile bags, bagging, and burlap . . . . .	14	15 874	1 124	7.1	Z	X
6150	Nondurable goods, n.e.c. . . . .	42	1 927 232	70 938	3.7	.2	X
9700	Service receipts and labor charges (including installed parts) . . . . .	432	1 306 420	153 805	11.8	.4	52.0
9701	Labor charges for repair work . . . . .	145	267 926	19 271	7.2	Z	X
9702	Parts installed in repair work . . . . .	69	145 891	4 313	3.0	Z	X
9703	Other service receipts and labor charges—Specify . . . . .	323	1 098 774	129 367	11.8	.3	X
9730	Advertising specialties (paper novelties, etc.) . . . . .	11	39 459	9 572	24.3	Z	X
9810	Miscellaneous commodities . . . . .	314	1 100 364	127 462	11.6	.3	X
9940	Rental and leasing receipts . . . . .	22	44 782	2 639	5.9	Z	X
<b>421220</b>	<b>Home furnishings whlse . . . . .</b>	<b>8 549</b>	<b>X</b>	<b>43 107 895</b>	<b>X</b>	<b>100.0</b>	<b>67.3</b>
0400	Household and lawn furniture . . . . .	585	2 814 548	560 034	19.9	1.3	56.1
0411	Upholstered furniture . . . . .	253	906 869	131 460	14.5	.3	X
0412	Sleep furniture and equipment . . . . .	97	286 338	22 407	7.8	.1	X
0413	Lawn furniture and equipment . . . . .	143	1 490 634	276 265	18.5	.6	X
0414	Other furniture (including sleep sofas) . . . . .	327	1 057 204	129 880	12.3	.3	X
0420	Office and business furniture . . . . .	135	480 536	56 808	11.8	.1	52.3
0421	New office furniture (wooden and metal) . . . . .	85	331 871	33 387	10.1	.1	X
0422	New store and restaurant furniture . . . . .	35	106 783	7 478	7.0	Z	X
0423	New public furniture (theater seats, church pews, park benches, and school desks) . . . . .	29	91 750	7 672	8.4	Z	X
0424	Used office and business furniture . . . . .	23	62 287	8 238	13.2	Z	X
0500	Household china, glassware, crockery, and plastic housewares . . . . .	1 639	8 036 140	5 502 862	68.5	12.8	X
0520	Linens, domestics, curtains, and draperies . . . . .	2 212	13 004 581	9 383 260	72.2	21.8	51.2
0521	Bedspreads, blankets, and bedding . . . . .	918	7 281 887	3 684 822	50.6	8.5	X
0522	Curtains and draperies . . . . .	1 017	3 785 525	834 155	22.0	1.9	X
0523	Shades and blinds . . . . .	823	2 179 885	1 013 312	46.5	2.4	X
0524	Towels and washcloths . . . . .	583	5 846 756	2 184 405	37.4	5.1	X
0525	Other linens and domestics . . . . .	738	5 800 181	1 666 503	28.7	3.9	X
0530	Flooring and floor coverings . . . . .	2 788	19 127 516	16 195 302	84.7	37.6	57.3
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) . . . . .	2 422	17 139 061	11 421 064	66.6	26.5	X
0532	Hardwood flooring . . . . .	814	4 700 139	1 081 644	23.0	2.5	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) . . . . .	1 408	7 902 881	3 692 593	46.7	8.6	X
0540	Other home furnishings . . . . .	3 281	13 457 657	7 993 969	59.4	18.5	47.6
0541	Metal flatware and kitchen utensils . . . . .	551	3 566 673	1 268 328	35.6	2.9	X
0542	Mirrors, lamps, and picture frames . . . . .	1 646	4 636 174	2 392 850	51.6	5.6	X
0543	Home furnishings, n.e.c. . . . .	1 736	7 902 853	4 332 767	54.8	10.1	X
0600	Lumber: rough, dressed, and finished . . . . .	12	24 449	8 645	35.4	Z	47.8
0611	Dimensional lumber (non-treated) . . . . .	10	23 093	8 502	36.8	Z	X
0620	Plywood and millwork . . . . .	39	201 154	55 745	27.7	.1	16.8
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) . . . . .	11	97 706	3 434	3.5	Z	X
0623	Gypsum, specialty boards, and treatments . . . . .	6	12 302	1 616	13.1	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) . . . . .	22	87 257	45 182	51.8	.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel . . . . .	22	93 663	18 897	20.2	Z	62.3
0712	Cement and lime . . . . .	6	3 050	688	22.6	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. . . . .	15	88 237	17 103	19.4	Z	X
0720	Roofing, siding, and insulation materials . . . . .	45	236 820	27 776	11.7	.1	3.8
0721	Roofing, except wood . . . . .	27	138 314	12 717	9.2	Z	X
0722	Siding, except wood . . . . .	7	20 876	5 216	25.0	Z	X
0730	Flat glass and other construction glass (excluding automotive) . . . . .	20	108 846	46 364	42.6	.1	X
0740	Other construction materials . . . . .	25	181 438	30 910	17.0	.1	50.1
0744	Construction materials, n.e.c. (including wire fence and construction paper) . . . . .	19	109 207	25 170	23.0	.1	X
0800	Photographic equipment and supplies (excluding video) . . . . .	15	29 408	3 105	10.6	Z	X
0900	Office equipment . . . . .	26	149 343	17 594	11.8	Z	28.0
0913	Copying machines and equipment . . . . .	14	76 375	15 752	20.6	Z	X
0930	Used computer equipment . . . . .	10	30 428	3 044	10.0	Z	X
0960	Restaurant and hotel equipment and supplies . . . . .	82	369 213	53 351	14.5	.1	X
0970	Store machines and equipment . . . . .	7	53 831	15 409	28.6	Z	67.3
0972	Other store machines and equipment . . . . .	7	53 831	15 409	28.6	Z	X
1120	Flat iron and steel products . . . . .	10	33 315	9 536	28.6	Z	X
1140	Iron and steel wire and wire products . . . . .	10	106 158	20 106	18.9	Z	X
1200	Copper and brass . . . . .	17	80 496	15 846	19.7	Z	X
1220	Aluminum shapes, forms, etc. . . . .	8	48 040	4 541	9.5	Z	X
1400	Electrical apparatus and equipment . . . . .	30	179 404	38 422	21.4	.1	6.4
1413	Motors and generators (including motor-generator sets) . . . . .	6	24 656	997	4.0	Z	X
1418	Lighting fixtures (residential and commercial) . . . . .	11	11 305	19 770	100.0	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) . . . . .	6	24 656	997	4.0	Z	X

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**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421220</b>	<b>Home furnishings whse—Con.</b>						
1500	Electrical appliances, household .....	178	1 284 272	154 238	12.0	.4	17.7
1511	Televisions .....	27	154 805	7 265	4.7	Z	X
1512	Radios, stereos, and CD players .....	14	32 023	51	.2	Z	X
1513	V.C.R.'s and video cameras .....	14	32 023	33	.1	Z	X
1514	Electrical household ranges and ovens .....	29	466 885	51 479	11.0	.1	X
1515	Refrigerators and freezers, household .....	6	52 841	5 009	9.5	Z	X
1516	Household laundry equipment .....	6	52 841	2 012	3.8	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	70	358 799	45 248	12.6	.1	X
1600	Electronic parts and equipment, except communication .....	18	148 761	10 143	6.8	Z	43.1
1618	Electronic parts and equipment, n.e.c. ....	14	131 262	8 820	6.7	Z	X
1700	Hardware .....	282	1 583 836	255 732	16.1	.6	4.1
1711	Hand tools (including power driven) .....	56	470 417	56 594	12.0	.1	X
1712	Bolts, nuts, rivets, and fasteners .....	13	15 362	3 036	19.8	Z	X
1713	Cutlery .....	119	403 576	79 583	19.7	.2	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	28	189 524	36 112	19.1	.1	2.8
1818	Other plumbing and heating equipment and supplies .....	13	42 820	9 394	21.9	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	32	95 098	4 998	5.3	Z	X
2460	Other industrial supplies .....	40	249 877	27 105	10.8	.1	13.8
2462	Abrasives and abrasive materials .....	6	72 219	9 186	12.7	Z	X
2464	Mechanical rubber goods .....	12	49 190	2 691	5.5	Z	X
2520	Custodial (janitors') equipment and supplies .....	6	44 763	7 800	17.4	Z	X
2540	Other service establishment equipment and supplies .....	6	17 606	2 641	15.0	Z	50.2
2542	Service establishment equipment and supplies, n.e.c. ....	6	17 606	2 641	15.0	Z	X
2700	Sporting and recreational goods and supplies .....	98	549 415	70 701	12.9	.2	3.8
2712	Bicycles and bicycle tires and tubes .....	8	31 958	1 468	4.6	Z	X
2715	Athletic equipment and accessories .....	47	242 042	25 137	10.4	.1	X
2800	Toys and hobby goods and supplies .....	214	1 006 045	123 906	12.3	.3	4.3
2812	Other toys and games (including fireworks and children's vehicles) .....	105	517 888	49 669	9.6	.1	X
2813	Crafts and craft supplies .....	138	551 216	54 601	9.9	.1	X
2814	Other hobby goods and accessories .....	7	28 122	693	2.5	Z	X
2930	Recyclable paper and paperboard .....	9	3 222	531	16.5	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	83	311 104	28 054	9.0	.1	.5
3015	Karat gold jewelry (rings, necklaces, etc.) .....	35	99 331	7 733	7.8	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	18	64 291	4 509	7.0	Z	X
3140	Prerecorded video tapes .....	13	44 442	1 438	3.2	Z	X
3150	Other durable goods .....	9	54 396	5 259	9.7	Z	X
3200	Printing and writing paper .....	24	190 722	9 674	5.1	Z	X
3300	Stationery, office supplies and greeting cards .....	136	968 770	86 301	8.9	.2	2.1
3311	Business forms .....	11	62 473	991	1.6	Z	X
3312	Stationery, photocopy paper, and typing paper .....	11	62 473	2 259	3.6	Z	X
3313	Inked ribbons, carbon paper, pens and pencils .....	14	160 374	7 676	4.8	Z	X
3314	Toner and cartridges .....	11	62 473	245	.4	Z	X
3315	Greeting cards .....	65	374 845	24 454	6.5	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	37	271 445	27 751	10.2	.1	X
3400	Industrial and personal services paper and plastics .....	64	423 985	49 743	11.7	.1	18.8
3411	Paperboard and boxboard boxes .....	9	2 386	1 413	59.2	Z	X
3412	Paper dishes, cups, and napkins .....	10	8 697	6 133	70.5	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	32	286 594	14 671	5.1	Z	X
3415	Other industrial and personal service paper .....	12	33 617	1 382	4.1	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	102	559 672	85 923	15.4	.2	11.4
3513	Cosmetics .....	6	22 330	2 130	9.5	Z	X
3515	Other toiletries and druggists' sundries .....	43	312 834	50 173	16.0	.1	X
3600	Piece goods, knit and woven .....	68	1 815 897	629 976	34.7	1.5	57.9
3612	Cotton (including blends) .....	29	117 136	22 547	19.2	.1	X
3613	Synthetics (excluding synthetic knits) .....	19	103 497	12 630	12.2	Z	X
3614	Knit fabrics, n.e.c. (including double knit) .....	10	63 372	3 816	6.0	Z	X
3615	Woolen and worsted piece goods .....	10	1 621 227	580 055	35.8	1.3	X
3616	Other piece goods .....	8	27 601	2 717	9.8	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	34	90 643	4 129	4.6	Z	X
3800	Men's and boys' wear .....	74	2 079 852	199 635	9.6	.5	1.7
3811	Men's and boys' suits, coats, and formal wear .....	40	191 447	19 702	10.3	Z	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	25	155 566	6 284	4.0	Z	X
3813	Men's and boys' underwear and nightwear .....	25	155 566	1 828	1.2	Z	X
3814	Men's and boys' work clothing and uniforms .....	10	43 413	1 783	4.1	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	25	155 566	2 610	1.7	Z	X
3900	Women's and children's wear .....	97	2 198 604	285 231	13.0	.7	1.4
3911	Infants' and children's wear (to size 6X) .....	51	257 672	16 399	6.4	Z	X
3912	Women's misses', and girls' dresses and blouses .....	51	257 672	14 525	5.6	Z	X
3913	Women's, misses', and girls' suits and coats .....	51	257 672	3 254	1.3	Z	X
3914	Women's and misses' outerwear .....	51	257 672	1 855	.7	Z	X
3915	Women's and misses' underwear and sleepwear .....	62	274 677	11 441	4.2	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	51	257 672	1 855	.7	Z	X
4000	Footwear .....	20	79 951	6 320	7.9	Z	26.5
4012	Infants' footwear .....	10	62 853	1 048	1.7	Z	X
4013	Other women's, misses', and girls' footwear .....	10	62 853	1 324	2.1	Z	X
4014	Other men's and boy's footwear .....	10	62 853	792	1.3	Z	X
4860	Other grocery specialties .....	25	36 263	5 174	14.3	Z	29.7
4865	Pickles, preserves, jellies, jams, and sauces .....	7	7 996	60	.8	Z	X
4868	Grocery specialties, n.e.c. ....	9	21 068	4 413	20.9	Z	X
5300	Plastics materials and basic shapes .....	42	295 246	41 656	14.1	.1	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421220</b>	<b>Home furnishings whsle—Con.</b>						
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	61	374 856	55 006	14.7	.1	16.2
5335	Detergents and soaps . . . . .	18	132 547	4 871	3.7	Z	X
5342	Adhesives, sealants, and glues . . . . .	25	83 575	9 719	11.6	Z	X
5800	Farm supplies . . . . .	19	543 106	82 591	15.2	.2	1.4
5816	Other agricultural chemicals and fertilizers . . . . .	16	27 511	5 575	20.3	Z	X
6000	Paint, paint supplies, and wallpaper . . . . .	116	572 249	62 316	10.9	.1	4.7
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) . . . . .	36	65 203	1 528	2.3	Z	X
6015	Wallpaper . . . . .	49	241 969	36 033	14.9	.1	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials . . . . .	61	219 205	20 907	9.5	Z	.4
6101	Books . . . . .	9	11 668	1 185	10.2	Z	X
6110	Flowers and florists' supplies . . . . .	66	301 032	38 814	12.9	.1	X
6120	Art goods (including novelties and souvenirs) . . . . .	228	837 992	207 743	24.8	.5	25.6
6121	Art materials . . . . .	81	146 219	26 615	18.2	.1	X
6122	Novelties and souvenirs . . . . .	154	698 181	178 784	25.6	.4	X
6130	Textile bags, bagging, and burlap . . . . .	14	15 874	1 124	7.1	Z	X
6150	Nondurable goods, n.e.c. . . . .	42	1 927 232	70 938	3.7	Z	X
9700	Service receipts and labor charges (including installed parts) . . . . .	432	1 306 420	153 805	11.8	.4	52.0
9701	Labor charges for repair work . . . . .	145	267 926	19 271	7.2	Z	X
9702	Parts installed in repair work . . . . .	69	145 891	4 313	3.0	Z	X
9703	Other service receipts and labor charges—Specify . . . . .	323	1 098 774	129 367	11.8	.3	X
9730	Advertising specialties (paper novelties, etc.) . . . . .	11	39 459	9 572	24.3	Z	X
9810	Miscellaneous commodities . . . . .	314	1 100 364	127 462	11.6	.3	X
9940	Rental and leasing receipts . . . . .	22	44 782	2 639	5.9	Z	X
<b>4212201</b>	<b>Household china, glassware, &amp; crockery whsle . . . . .</b>	<b>1 332</b>	<b>X</b>	<b>6 744 886</b>	<b>X</b>	<b>100.0</b>	<b>78.3</b>
0400	Household and lawn furniture . . . . .	147	1 324 472	314 625	23.8	4.7	X
0420	Office and business furniture . . . . .	14	81 521	8 367	10.3	.1	X
0500	Household china, glassware, crockery, and plastic housewares . . . . .	1 332	6 744 886	5 326 152	79.0	79.0	X
0520	Linens, domestics, curtains, and draperies . . . . .	108	668 927	72 078	10.8	1.1	X
0530	Flooring and floor coverings . . . . .	28	220 646	21 547	9.8	.3	X
0540	Other home furnishings . . . . .	340	2 196 849	323 609	14.7	4.8	X
0730	Flat glass and other construction glass (excluding automotive) . . . . .	9	43 270	21 499	49.7	.3	X
0800	Photographic equipment and supplies (excluding video) . . . . .	9	16 668	1 668	10.0	Z	X
0960	Restaurant and hotel equipment and supplies . . . . .	14	30 076	6 692	22.2	.1	X
1200	Copper and brass . . . . .	11	47 845	13 357	27.9	.2	X
1220	Aluminum shapes, forms, etc. . . . .	6	28 206	3 357	11.9	.1	X
1500	Electrical appliances, household . . . . .	59	361 086	35 500	9.8	.5	X
1700	Hardware . . . . .	89	685 287	116 063	16.9	1.7	X
2460	Other industrial supplies . . . . .	7	79 394	9 400	11.8	.1	X
2700	Sporting and recreational goods and supplies . . . . .	38	228 679	19 991	8.7	.3	X
2800	Toys and hobby goods and supplies . . . . .	95	424 057	60 714	14.3	.9	X
3000	Jewelry, diamonds, gem stones, and watches . . . . .	46	180 697	12 443	6.9	.2	X
3130	Compact discs, prerecorded audio tapes, and phonograph records . . . . .	7	44 101	1 985	4.5	Z	X
3140	Prerecorded video tapes . . . . .	11	38 872	1 132	2.9	Z	X
3200	Printing and writing paper . . . . .	7	24 511	1 537	6.3	Z	X
3300	Stationery, office supplies and greeting cards . . . . .	58	374 537	37 068	9.9	.6	X
3400	Industrial and personal services paper and plastics . . . . .	14	110 331	8 910	8.1	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries . . . . .	45	332 794	47 342	14.2	.7	X
3600	Piece goods, knit and woven . . . . .	9	17 311	1 762	10.2	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) . . . . .	10	49 610	1 352	2.7	Z	X
3800	Men's and boys' wear . . . . .	15	46 365	3 031	6.5	Z	X
3900	Women's and children's wear . . . . .	21	87 883	11 974	13.6	.2	X
4000	Footwear . . . . .	8	15 295	1 711	11.2	Z	X
4860	Other grocery specialties . . . . .	8	4 427	241	5.4	Z	X
5300	Plastics materials and basic shapes . . . . .	7	17 361	3 799	21.9	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	15	137 200	4 570	3.3	.1	X
6000	Paint, paint supplies, and wallpaper . . . . .	14	167 008	15 245	9.1	.2	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials . . . . .	19	86 868	10 305	11.9	.2	X
6110	Flowers and florists' supplies . . . . .	32	158 088	22 370	14.2	.3	X
6120	Art goods (including novelties and souvenirs) . . . . .	66	169 376	28 232	16.7	.4	X
6130	Textile bags, bagging, and burlap . . . . .	9	8 128	515	6.3	Z	X
6150	Nondurable goods, n.e.c. . . . .	11	208 294	5 769	2.8	.1	X
9700	Service receipts and labor charges (including installed parts) . . . . .	20	109 531	3 678	3.4	.1	X
9810	Miscellaneous commodities . . . . .	52	217 344	27 470	12.6	.4	X
<b>4212202</b>	<b>Linens, domestics, draperies, &amp; curtains whsle . . . . .</b>	<b>1 876</b>	<b>X</b>	<b>11 337 298</b>	<b>X</b>	<b>100.0</b>	<b>66.5</b>
0400	Household and lawn furniture . . . . .	105	336 761	71 695	21.3	.6	55.1
0411	Upholstered furniture . . . . .	64	178 563	27 713	15.5	.2	X
0412	Sleep furniture and equipment . . . . .	21	105 204	6 403	6.1	.1	X
0413	Lawn furniture and equipment . . . . .	17	39 537	4 392	11.1	Z	X
0414	Other furniture (including sleep sofas) . . . . .	53	211 735	33 185	15.7	.3	X
0420	Office and business furniture . . . . .	26	94 689	12 585	13.3	.1	57.9
0421	New office furniture (wooden and metal) . . . . .	20	92 809	10 797	11.6	.1	X
0423	New public furniture (theater seats, church pews, park benches, and school desks) . . . . .	6	8 527	1 471	17.3	Z	X
0500	Household china, glassware, crockery, and plastic housewares . . . . .	74	334 164	30 821	9.2	.3	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4212202</b>	<b>Linens, domestics, draperies, &amp; curtains whse—Con.</b>						
0520	Linens, domestics, curtains, and draperies .....	1 876	11 337 298	9 199 514	81.1	81.1	50.4
0521	Bedspreads, blankets, and bedding .....	807	6 876 529	3 653 151	53.1	32.2	X
0522	Curtains and draperies .....	913	3 232 533	799 430	24.7	7.1	X
0523	Shades and blinds .....	729	1 869 053	998 032	53.4	8.8	X
0524	Towels and washcloths .....	490	5 462 172	2 156 619	39.5	19.0	X
0525	Other linens and domestics .....	603	4 998 743	1 592 281	31.9	14.0	X
0530	Flooring and floor coverings .....	126	2 253 597	310 696	13.8	2.7	63.1
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	118	2 249 436	309 879	13.8	2.7	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) .....	17	38 149	714	1.9	Z	X
0540	Other home furnishings .....	144	2 505 848	332 608	13.3	2.9	58.6
0541	Metal flatware and kitchen utensils .....	24	72 430	11 440	15.8	.1	X
0542	Mirrors, lamps, and picture frames .....	78	343 926	22 930	6.7	.2	X
0543	Home furnishings, n.e.c. ....	70	2 193 839	298 223	13.6	2.6	X
0720	Roofing, siding, and insulation materials .....	8	21 988	5 328	24.2	Z	39.3
0722	Siding, except wood .....	7	20 876	5 216	25.0	Z	X
0960	Restaurant and hotel equipment and supplies .....	20	128 213	24 216	18.9	.2	X
1500	Electrical appliances, household .....	16	141 965	13 576	9.6	.1	2.4
1511	Televisions .....	13	122 782	6 853	5.6	.1	X
1700	Hardware .....	36	101 408	9 690	9.6	.1	30.2
1713	Cutlery .....	30	58 289	8 751	15.0	.1	X
2700	Sporting and recreational goods and supplies .....	14	71 429	15 085	21.1	.1	.7
2712	Bicycles and bicycle tires and tubes .....	8	31 958	1 468	4.6	Z	X
2715	Athletic equipment and accessories .....	8	31 958	1 799	5.6	Z	X
2800	Toys and hobby goods and supplies .....	22	81 147	6 457	8.0	.1	2.0
2812	Other toys and games (including fireworks and children's vehicles) .....	7	16 111	659	4.1	Z	X
2813	Crafts and craft supplies .....	7	28 122	4 179	14.9	Z	X
2814	Other hobby goods and accessories .....	7	28 122	693	2.5	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	7	45 681	4 552	10.0	Z	X
3300	Stationery, office supplies and greeting cards .....	13	75 516	4 892	6.5	Z	7.2
3311	Business forms .....	11	62 473	991	1.6	Z	X
3312	Stationery, photocopy paper, and typing paper .....	11	62 473	2 259	3.6	Z	X
3314	Toner and cartridges .....	11	62 473	245	.4	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	11	62 473	746	1.2	Z	X
3400	Industrial and personal services paper and plastics .....	22	43 189	8 514	19.7	.1	18.8
3412	Paper dishes, cups, and napkins .....	10	8 697	6 133	70.5	.1	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	10	32 689	1 407	4.3	Z	X
3415	Other industrial and personal service paper .....	10	32 689	938	2.9	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	22	41 198	10 849	26.3	.1	X
3600	Piece goods, knit and woven .....	38	1 702 583	615 107	36.1	5.4	62.0
3612	Cotton (including blends) .....	21	102 519	20 839	20.3	.2	X
3613	Synthetics (excluding synthetic knits) .....	12	45 046	9 901	22.0	.1	X
3616	Other piece goods .....	8	27 601	2 717	9.8	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	14	15 898	972	6.1	Z	X
3800	Men's and boys' wear .....	44	1 977 172	186 918	9.5	1.6	1.0
3811	Men's and boys' suits, coats, and formal wear .....	30	148 034	17 605	11.9	.2	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	15	112 153	4 187	3.7	Z	X
3813	Men's and boys' underwear and nightwear .....	15	112 153	1 045	.9	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	15	112 153	2 087	1.9	Z	X
3900	Women's and children's wear .....	51	2 040 158	265 194	13.0	2.3	.7
3911	Infants' and children's wear (to size 6X) .....	35	206 003	15 015	7.3	.1	X
3912	Women's misses', and girls' dresses and blouses .....	35	206 003	13 141	6.4	.1	X
3913	Women's, misses', and girls' suits and coats .....	35	206 003	1 870	.9	Z	X
3914	Women's and misses' outerwear .....	35	206 003	935	.5	Z	X
3915	Women's and misses' underwear and sleepwear .....	46	223 008	10 521	4.7	.1	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) .....	35	206 003	935	.5	Z	X
4000	Footwear .....	8	37 721	2 311	6.1	Z	22.5
4012	Infants' footwear .....	6	35 918	541	1.5	Z	X
4013	Other women's, misses', and girls' footwear .....	6	35 918	1 073	3.0	Z	X
4014	Other men's and boy's footwear .....	6	35 918	541	1.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	11	20 324	3 203	15.8	Z	43.4
5342	Adhesives, sealants, and glues .....	6	14 989	2 194	14.6	Z	X
6000	Paint, paint supplies, and wallpaper .....	46	221 450	30 419	13.7	.3	2.8
6015	Wallpaper .....	46	221 450	30 419	13.7	.3	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	9	73 376	4 082	5.6	Z	X
6110	Flowers and florists' supplies .....	9	82 407	5 470	6.6	Z	X
6120	Art goods (including novelties and souvenirs) .....	22	168 960	40 144	23.8	.4	36.5
6122	Novelties and souvenirs .....	18	152 668	38 908	25.5	.3	X
6150	Nondurable goods, n.e.c. ....	6	1 614 231	47 474	2.9	.4	X
9700	Service receipts and labor charges (including installed parts) .....	101	201 491	16 875	8.4	.1	53.8
9701	Labor charges for repair work .....	45	41 879	1 698	4.1	Z	X
9702	Parts installed in repair work .....	34	37 867	1 300	3.4	Z	X
9703	Other service receipts and labor charges—Specify .....	70	161 283	13 059	8.1	.1	X
9810	Miscellaneous commodities .....	68	110 925	20 081	18.1	.2	X

See footnotes at end of table.



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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4212203</b>	<b>Floor coverings whse</b> .....	<b>2 591</b>	<b>X</b>	<b>16 467 044</b>	<b>X</b>	<b>100.0</b>	<b>60.5</b>
0400	Household and lawn furniture .....	74	266 858	38 569	14.5	.2	58.1
0411	Upholstered furniture .....	44	175 613	18 892	10.8	.1	X
0412	Sleep furniture and equipment .....	19	56 698	3 676	6.5	Z	X
0413	Lawn furniture and equipment .....	15	15 495	1 478	9.5	Z	X
0414	Other furniture (including sleep sofas) .....	40	173 066	14 523	8.4	.1	X
0420	Office and business furniture .....	42	103 456	12 375	12.0	.1	48.7
0421	New office furniture (wooden and metal) .....	15	14 775	1 242	8.4	Z	X
0422	New store and restaurant furniture .....	14	28 912	5 144	17.8	Z	X
0423	New public furniture (theater seats, church pews, park benches, and school desks) .....	11	54 857	4 771	8.7	Z	X
0424	Used office and business furniture .....	13	15 437	1 217	7.9	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	22	67 846	8 817	13.0	.1	X
0520	Linens, domestics, curtains, and draperies .....	97	458 511	73 850	16.1	.4	57.4
0521	Bedspreads, blankets, and bedding .....	31	115 442	15 946	13.8	.1	X
0522	Curtains and draperies .....	43	242 673	22 154	9.1	.1	X
0523	Shades and blinds .....	46	115 448	9 181	8.0	.1	X
0524	Towels and washcloths .....	11	69 839	12 862	18.4	.1	X
0525	Other linens and domestics .....	20	148 254	13 685	9.2	.1	X
0530	Flooring and floor coverings .....	2 591	16 467 044	15 848 714	96.2	96.2	50.5
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	2 235	14 484 342	11 083 271	76.5	67.3	X
0532	Hardwood flooring .....	803	4 636 987	1 080 834	23.3	6.6	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) .....	1 388	7 805 126	3 684 608	47.2	22.4	X
0540	Other home furnishings .....	47	196 293	41 452	21.1	.3	41.4
0542	Mirrors, lamps, and picture frames .....	21	87 042	26 279	30.2	.2	X
0543	Home furnishings, n.e.c. ....	37	90 883	11 747	12.9	.1	X
0600	Lumber: rough, dressed, and finished .....	10	23 093	8 565	37.1	.1	45.3
0611	Dimensional lumber (non-treated) .....	10	23 093	8 502	36.8	.1	X
0620	Plywood and millwork .....	31	183 061	49 851	27.2	.3	14.8
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	11	97 706	3 434	3.5	Z	X
0623	Gypsum, specialty boards, and treatments .....	6	12 302	1 616	13.1	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	20	85 977	44 800	52.1	.3	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	22	93 663	18 897	20.2	.1	56.0
0712	Cement and lime .....	6	3 050	688	22.6	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	15	88 237	17 103	19.4	.1	X
0720	Roofing, siding, and insulation materials .....	29	141 827	12 969	9.1	.1	.5
0721	Roofing, except wood .....	27	138 314	12 717	9.2	.1	X
0740	Other construction materials .....	21	121 661	30 102	24.7	.2	59.5
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	19	109 207	25 170	23.0	.2	X
0960	Restaurant and hotel equipment and supplies .....	9	41 264	2 064	5.0	Z	X
1400	Electrical apparatus and equipment .....	7	54 941	7 875	14.3	Z	X
1500	Electrical appliances, household .....	15	67 754	13 472	19.9	.1	38.9
1514	Electrical household ranges and ovens .....	6	52 841	3 477	6.6	Z	X
1515	Refrigerators and freezers, household .....	6	52 841	5 009	9.5	Z	X
1516	Household laundry equipment .....	6	52 841	2 012	3.8	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	6	52 841	1 587	3.0	Z	X
1600	Electronic parts and equipment, except communication .....	10	113 301	6 903	6.1	Z	48.7
1618	Electronic parts and equipment, n.e.c. ....	10	113 301	6 903	6.1	Z	X
1700	Hardware .....	31	129 086	13 325	10.3	.1	20.7
1711	Hand tools (including power driven) .....	8	81 513	3 760	4.6	Z	X
1712	Bolts, nuts, rivets, and fasteners .....	13	15 362	3 036	19.8	Z	X
1713	Cutlery .....	7	25 339	6 212	24.5	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	11	111 522	15 013	13.5	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	9	6 614	410	6.2	Z	X
2460	Other industrial supplies .....	12	49 190	2 691	5.5	Z	12.4
2464	Mechanical rubber goods .....	12	49 190	2 691	5.5	Z	X
2700	Sporting and recreational goods and supplies .....	7	39 223	11 415	29.1	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	6	14 321	1 244	8.7	Z	X
3600	Piece goods, knit and woven .....	11	66 605	9 310	14.0	.1	8.2
3613	Synthetics (excluding synthetic knits) .....	7	58 451	2 729	4.7	Z	X
3614	Knit fabrics, n.e.c. (including double knit) .....	7	58 451	2 729	4.7	Z	X
3615	Woolen and worsted piece goods .....	7	58 451	1 826	3.1	Z	X
3900	Women's and children's wear .....	6	4 064	278	6.8	Z	X
5300	Plastics materials and basic shapes .....	12	138 848	22 984	16.6	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	21	70 084	8 273	11.8	.1	47.9
5342	Adhesives, sealants, and glues .....	19	68 586	7 525	11.0	Z	X
6000	Paint, paint supplies, and wallpaper .....	43	91 699	8 171	8.9	.1	20.8
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) .....	36	65 203	1 528	2.3	Z	X
9700	Service receipts and labor charges (including installed parts) .....	212	624 627	105 646	16.9	.6	45.0
9701	Labor charges for repair work .....	49	159 493	11 345	7.1	.1	X
9702	Parts installed in repair work .....	14	81 988	1 017	1.2	Z	X
9703	Other service receipts and labor charges—Specify .....	178	516 390	93 284	18.1	.6	X
9810	Miscellaneous commodities .....	115	537 239	53 810	10.0	.3	X
9940	Rental and leasing receipts .....	12	26 378	1 168	4.4	Z	X

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<b>4212204</b>	<b>Other home furnishings whse</b> .....	<b>2 750</b>	<b>X</b>	<b>8 558 667</b>	<b>X</b>	<b>100.0</b>	<b>72.8</b>
0400	Household and lawn furniture .....	259	886 457	135 145	15.2	1.6	53.8
0411	Upholstered furniture .....	120	308 305	39 889	12.9	.5	X
0412	Sleep furniture and equipment .....	35	100 862	9 450	9.4	.1	X
0413	Lawn furniture and equipment .....	70	432 403	35 354	8.2	.4	X
0414	Other furniture (including sleep sofas) .....	143	376 775	50 446	13.4	.6	X
0420	Office and business furniture .....	53	200 870	23 481	11.7	.3	47.9
0421	New office furniture (wooden and metal) .....	42	153 588	13 890	9.0	.2	X
0422	New store and restaurant furniture .....	13	70 226	1 726	2.5	Z	X
0423	New public furniture (theater seats, church pews, park benches, and school desks) .....	9	20 272	930	4.6	Z	X
0424	Used office and business furniture .....	7	41 568	6 908	16.6	.1	X
0500	Household china, glassware, crockery, and plastic housewares .....	211	889 244	137 072	15.4	1.6	X
0520	Linens, domestics, curtains, and draperies .....	131	539 845	37 818	7.0	.4	46.0
0521	Bedspreads, blankets, and bedding .....	53	224 840	9 418	4.2	.1	X
0522	Curtains and draperies .....	36	127 551	3 570	2.8	Z	X
0523	Shades and blinds .....	39	143 622	5 249	3.7	.1	X
0524	Towels and washcloths .....	34	115 186	3 904	3.4	Z	X
0525	Other linens and domestics .....	59	367 919	15 650	4.3	.2	X
0530	Flooring and floor coverings .....	43	186 229	14 345	7.7	.2	72.8
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	41	184 637	13 638	7.4	.2	X
0532	Hardwood flooring .....	6	56 740	707	1.2	Z	X
0540	Other home furnishings .....	2 750	8 558 667	7 296 300	85.3	85.3	46.0
0541	Metal flatware and kitchen utensils .....	332	1 705 245	1 021 173	59.9	11.9	X
0542	Mirrors, lamps, and picture frames .....	1 421	3 512 834	2 305 590	65.6	26.9	X
0543	Home furnishings, n.e.c. ....	1 511	5 283 279	3 969 537	75.1	46.4	X
0720	Roofing, siding, and insulation materials .....	8	73 005	9 479	13.0	.1	X
0730	Flat glass and other construction glass (excluding automotive) .....	11	65 576	24 865	37.9	.3	X
0900	Office equipment .....	21	132 200	16 940	12.8	.2	33.1
0913	Copying machines and equipment .....	14	76 375	15 752	20.6	.2	X
0930	Used computer equipment .....	10	30 428	3 044	10.0	Z	X
0960	Restaurant and hotel equipment and supplies .....	39	169 660	20 379	12.0	.2	X
1400	Electrical apparatus and equipment .....	18	114 131	30 205	26.5	.4	11.1
1413	Motors and generators (including motor-generator sets) .....	6	24 656	997	4.0	Z	X
1418	Lighting fixtures (residential and commercial) .....	11	11 305	19 770	100.0	.2	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	6	24 656	997	4.0	Z	X
1500	Electrical appliances, household .....	88	713 467	91 690	12.9	1.1	27.5
1511	Televisions .....	11	75	13	17.3	Z	X
1512	Radios, stereos, and CD players .....	11	75	2	2.7	Z	X
1513	V.C.R.'s and video cameras .....	11	75	11	14.7	Z	X
1514	Electrical household ranges and ovens .....	23	414 044	48 002	11.6	.6	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	64	305 958	43 661	14.3	.5	X
1700	Hardware .....	126	668 055	116 654	17.5	1.4	.3
1711	Hand tools (including power driven) .....	44	348 107	52 034	14.9	.6	X
1713	Cutlery .....	82	319 948	64 620	20.2	.8	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	15	74 195	20 955	28.2	.2	8.0
1818	Other plumbing and heating equipment and supplies .....	13	42 820	9 394	21.9	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	15	83 218	3 888	4.7	Z	X
2460	Other industrial supplies .....	18	114 531	14 606	12.8	.2	X
2700	Sporting and recreational goods and supplies .....	39	210 084	24 210	11.5	.3	11.4
2715	Athletic equipment and accessories .....	39	210 084	23 338	11.1	.3	X
2800	Toys and hobby goods and supplies .....	93	496 109	56 539	11.4	.7	1.1
2812	Other toys and games (including fireworks and children's vehicles) .....	34	280 352	14 574	5.2	.2	X
2813	Crafts and craft supplies .....	66	316 954	27 203	8.6	.3	X
2930	Recyclable paper and paperboard .....	6	1 828	122	6.7	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	27	82 299	10 924	13.3	.1	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	7	7 512	887	11.8	Z	X
3150	Other durable goods .....	8	53 899	5 205	9.7	.1	X
3200	Printing and writing paper .....	14	129 077	6 569	5.1	.1	X
3300	Stationery, office supplies and greeting cards .....	63	514 985	44 164	8.6	.5	2.6
3313	Inked ribbons, carbon paper, pens and pencils .....	14	160 374	7 676	4.8	.1	X
3315	Greeting cards .....	23	145 639	9 483	6.5	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ..	26	208 972	27 005	12.9	.3	X
3400	Industrial and personal services paper and plastics .....	26	269 537	31 875	11.8	.4	26.3
3411	Paperboard and boxboard boxes .....	9	2 386	1 413	59.2	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	10	158 968	4 960	3.1	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	29	171 359	26 488	15.5	.3	10.7
3513	Cosmetics .....	6	22 330	2 130	9.5	Z	X
3515	Other toiletries and druggists' sundries .....	23	149 029	24 358	16.3	.3	X
3600	Piece goods, knit and woven .....	10	29 398	3 797	12.9	.3	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	9	14 082	1 696	12.0	Z	X
3800	Men's and boys' wear .....	11	52 535	9 414	17.9	.1	28.1
3811	Men's and boys' suits, coats, and formal wear .....	10	43 413	2 097	4.8	Z	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	10	43 413	2 097	4.8	Z	X
3813	Men's and boys' underwear and nightwear .....	10	43 413	783	1.8	Z	X
3814	Men's and boys' work clothing and uniforms .....	10	43 413	783	1.8	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	10	43 413	523	1.2	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4212204</b>	<b>Other home furnishings whse—Con.</b>						
3900	Women's and children's wear . . . . .	19	66 499	7 785	11.7	.1	22.1
3911	Infants' and children's wear (to size 6X) . . . . .	16	51 669	1 384	2.7	Z	X
3912	Women's misses', and girls' dresses and blouses . . . . .	16	51 669	1 384	2.7	Z	X
3913	Women's misses', and girls' suits and coats . . . . .	16	51 669	1 384	2.7	Z	X
3914	Women's and misses' outerwear . . . . .	16	51 669	920	1.8	Z	X
3915	Women's and misses' underwear and sleepwear . . . . .	16	51 669	920	1.8	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) . . . . .	16	51 669	920	1.8	Z	X
4860	Other grocery specialties . . . . .	12	18 132	2 541	14.0	Z	35.1
4865	Pickles, preserves, jellies, jams, and sauces . . . . .	7	7 996	60	.8	Z	X
5300	Plastics materials and basic shapes . . . . .	22	132 489	14 679	11.1	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	14	147 248	38 960	26.5	.5	X
5800	Farm supplies . . . . .	14	14 488	3 841	26.5	Z	18.7
5816	Other agricultural chemicals and fertilizers . . . . .	12	12 014	3 793	31.6	Z	X
6000	Paint, paint supplies, and wallpaper . . . . .	13	92 092	8 481	9.2	.1	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials . . . . .	31	57 369	6 504	11.3	.1	X
6110	Flowers and florists' supplies . . . . .	25	60 537	10 974	18.1	.1	X
6120	Art goods (including novelties and souvenirs) . . . . .	139	484 013	137 023	28.3	1.6	13.5
6121	Art materials . . . . .	63	65 663	21 099	32.1	.2	X
6122	Novelties and souvenirs . . . . .	79	421 599	115 924	27.5	1.4	X
6150	Nondurable goods, n.e.c. . . . .	22	98 795	15 702	15.9	.2	X
9700	Service receipts and labor charges (including installed parts) . . . . .	99	370 771	27 606	7.4	.3	61.0
9701	Labor charges for repair work . . . . .	51	66 554	6 228	9.4	.1	X
9702	Parts installed in repair work . . . . .	21	26 036	1 996	7.7	Z	X
9703	Other service receipts and labor charges—Specify . . . . .	55	311 570	19 346	6.2	.2	X
9810	Miscellaneous commodities . . . . .	79	234 856	26 101	11.1	.3	X
<b>4213</b>	<b>Lumber &amp; other construction materials whse . . . . .</b>	<b>14 267</b>	<b>X</b>	<b>89 175 875</b>	<b>X</b>	<b>100.0</b>	<b>66.4</b>
0200	New and rebuilt automotive parts and supplies . . . . .	120	499 495	89 323	17.9	.1	3.4
0216	Glass . . . . .	70	276 302	69 930	25.3	.1	X
0223	Parts, n.e.c. . . . .	19	48 263	14 102	29.2	Z	X
0400	Household and lawn furniture . . . . .	34	156 325	8 208	5.3	Z	48.5
0411	Upholstered furniture . . . . .	19	88 930	946	1.1	Z	X
0414	Other furniture (including sleep sofas) . . . . .	14	56 331	364	.6	Z	X
0420	Office and business furniture . . . . .	7	5 630	437	7.8	Z	X
0520	Linens, domestics, curtains, and draperies . . . . .	10	53 263	2 006	3.8	Z	66.4
0522	Curtains and draperies . . . . .	6	8 733	717	8.2	Z	X
0530	Flooring and floor coverings . . . . .	384	2 827 805	264 070	9.3	.3	2.7
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) . . . . .	189	1 010 067	24 096	2.4	Z	X
0532	Hardwood flooring . . . . .	48	435 003	38 336	8.8	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) . . . . .	190	1 012 483	103 268	10.2	.1	X
0540	Other home furnishings . . . . .	31	219 010	44 157	20.2	.1	61.2
0542	Mirrors, lamps, and picture frames . . . . .	20	103 478	7 243	7.0	Z	X
0543	Home furnishings, n.e.c. . . . .	9	112 344	36 593	32.6	Z	X
0600	Lumber: rough, dressed, and finished . . . . .	4 368	46 207 413	28 862 899	62.5	32.4	62.7
0611	Dimensional lumber (non-treated) . . . . .	3 746	42 198 547	22 265 368	52.8	25.0	X
0612	Treated lumber . . . . .	1 765	22 035 945	2 958 904	13.4	3.3	X
0613	Boards . . . . .	1 367	18 468 224	3 638 581	19.7	4.1	X
0620	Plywood and millwork . . . . .	5 499	53 212 506	27 943 915	52.5	31.3	60.2
0621	Softwood plywood and oriented strand board (OSB) . . . . .	2 018	31 315 623	7 362 303	23.5	8.3	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) . . . . .	2 166	25 738 722	5 706 330	22.2	6.4	X
0623	Gypsum, specialty boards, and treatments . . . . .	1 130	14 574 028	1 430 561	9.8	1.6	X
0624	Wood millwork (doors, windows, cabinets, etc.) . . . . .	2 978	27 998 570	10 486 966	37.5	11.8	X
0625	Metal millwork . . . . .	760	9 906 257	1 254 858	12.7	1.4	X
0626	Other millwork and wood siding (including trusses and wood roofing) . . . . .	1 088	13 964 303	1 702 861	12.2	1.9	X
0700	Brick, stone, tile, sand, block, cement, and gravel . . . . .	3 437	16 248 030	10 578 970	65.1	11.9	56.5
0711	Ready-mixed or transit-mixed concrete . . . . .	393	4 604 223	461 367	10.0	.5	X
0712	Cement and lime . . . . .	1 144	6 051 327	3 685 269	60.9	4.1	X
0713	Sand, gravel, and crushed stone . . . . .	1 229	2 681 113	1 670 497	62.3	1.9	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. . . . .	1 919	5 897 778	4 761 725	80.7	5.3	X
0720	Roofing, siding, and insulation materials . . . . .	2 778	27 216 552	9 575 292	35.2	10.7	63.5
0721	Roofing, except wood . . . . .	1 724	20 012 563	4 682 666	23.4	5.3	X
0722	Siding, except wood . . . . .	1 552	18 523 065	2 468 732	13.3	2.8	X
0723	Insulation materials . . . . .	1 619	19 421 139	2 420 443	12.5	2.7	X
0730	Flat glass and other construction glass (excluding automotive) . . . . .	929	3 231 144	1 910 204	59.1	2.1	X
0740	Other construction materials . . . . .	3 310	17 405 379	6 404 002	36.8	7.2	63.4
0741	Rain-carrying equipment (down spouts, gutters, etc.) . . . . .	621	4 191 703	417 941	10.0	.5	X
0742	Prefabricated buildings and structural assemblies (nonwood) . . . . .	480	1 191 110	858 467	72.1	1.0	X
0743	Manufactured (mobile) homes . . . . .	396	807 869	723 895	89.6	.8	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) . . . . .	2 084	12 865 227	4 403 685	34.2	4.9	X
0800	Photographic equipment and supplies (excluding video) . . . . .	6	28 265	5 307	18.8	Z	X
0900	Office equipment . . . . .	8	49 812	1 217	2.4	Z	X
0920	New computer equipment . . . . .	16	165 506	5 859	3.5	Z	X
0960	Restaurant and hotel equipment and supplies . . . . .	17	46 724	2 200	4.7	Z	X
0970	Store machines and equipment . . . . .	10	50 574	2 184	4.3	Z	66.0
0972	Other store machines and equipment . . . . .	6	49 237	2 166	4.4	Z	X

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					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4213</b>	<b>Lumber &amp; other construction materials whsle—Con.</b>						
1050	Other professional equipment and supplies .....	6	6 066	2 988	49.3	Z	X
1100	Iron and steel products (semifinished) .....	11	38 898	11 861	30.5	Z	35.7
1116	Other semifinished iron and steel products .....	6	34 872	11 503	33.0	Z	X
1120	Flat iron and steel products .....	193	2 623 094	120 007	4.6	.1	X
1140	Iron and steel wire and wire products .....	263	3 223 596	140 349	4.4	.2	X
1150	Iron and steel pipe and tubing .....	113	736 456	46 869	6.4	.1	X
1160	Other iron and steel products .....	159	2 581 012	105 094	4.1	.1	.4
1164	Concrete reinforcement bars .....	15	373 681	28 366	7.6	Z	X
1165	Structural shapes (excluding bar-size shapes) .....	95	1 850 641	57 568	3.1	.1	X
1220	Aluminum shapes, forms, etc. ....	301	1 669 375	125 869	7.5	.1	X
1400	Electrical apparatus and equipment .....	210	1 259 785	62 125	4.9	.1	1.2
1411	Power and distribution transformers .....	10	53 183	361	.7	Z	X
1416	Interior wiring (excluding conduit) .....	10	53 183	4 373	8.2	Z	X
1417	Exterior wiring and cable (excluding conduit) .....	71	701 181	25 315	3.6	Z	X
1418	Lighting fixtures (residential and commercial) .....	6	15 092	2 045	13.6	Z	X
1500	Electrical appliances, household .....	104	545 977	43 677	8.0	Z	.9
1512	Radios, stereos, and CD players .....	43	173 016	23 942	13.8	Z	X
1600	Electronic parts and equipment, except communication .....	83	731 168	13 227	1.8	Z	1.7
1618	Electronic parts and equipment, n.e.c. ....	36	409 883	3 643	.9	Z	X
1700	Hardware .....	938	10 825 534	588 365	5.4	.7	2.1
1711	Hand tools (including power driven) .....	384	6 183 656	209 390	3.4	.2	X
1712	Bolts, nuts, rivets, and fasteners .....	223	3 951 025	98 743	2.5	.1	X
1713	Cutlery .....	432	3 291 512	255 651	7.8	.3	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	260	2 697 285	212 333	7.9	.2	2.1
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	47	928 958	22 216	2.4	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	16	401 469	1 270	.3	Z	X
1813	Plumbing fixtures .....	100	850 986	37 883	4.5	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	90	1 104 785	93 901	8.5	.1	X
1818	Other plumbing and heating equipment and supplies .....	114	1 144 122	30 354	2.7	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	127	775 030	54 419	7.0	.1	2.7
1911	Furnaces (warm air) .....	41	175 431	9 888	5.6	Z	X
1912	Central air-conditioning (residential and commercial) .....	48	200 002	12 478	6.2	Z	X
1914	Heat pumps (residential and commercial) .....	16	51 904	8 875	17.1	Z	X
1916	Air cleaning and filtration systems .....	10	27 343	225	.8	Z	X
1917	Compressors for air-conditioners .....	10	27 343	225	.8	Z	X
1918	Condensing units for air-conditioners .....	10	27 343	225	.8	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	31	176 841	11 367	6.4	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	26	84 090	5 679	6.8	Z	17.6
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	14	31 124	2 619	8.4	Z	X
2200	Farm machinery, equipment, and parts .....	16	20 612	2 333	11.3	Z	36.3
2212	New harvesting machinery .....	15	16 949	384	2.3	Z	X
2213	New land preparation, planting, and cultivating machinery .....	15	16 949	189	1.1	Z	X
2216	Other new farm machinery and equipment .....	15	16 949	1 049	6.2	Z	X
2218	Used farm machinery and equipment .....	15	16 949	189	1.1	Z	X
2220	Garden machinery, equipment, and parts .....	8	35 336	454	1.3	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	26	144 451	18 994	13.1	Z	X
2330	Metalworking machinery, equipment, and parts .....	10	25 198	4 536	18.0	Z	X
2340	Materials handling machinery, equipment, and parts .....	16	85 944	6 018	7.0	Z	X
2360	Other industrial machinery, equipment, and parts .....	14	22 391	1 860	8.3	Z	12.1
2363	New printing trades machinery, equipment, and supplies .....	7	8 952	522	5.8	Z	X
2460	Other industrial supplies .....	144	1 163 917	44 209	3.8	.1	3.9
2462	Abrasives and abrasive materials .....	15	97 288	6 251	6.4	Z	X
2466	Industrial supplies, n.e.c. ....	29	220 405	15 730	7.1	Z	X
2700	Sporting and recreational goods and supplies .....	26	129 331	9 338	7.2	Z	47.2
2714	Camping and fishing equipment and accessories .....	9	75 270	7 398	9.8	Z	X
2800	Toys and hobby goods and supplies .....	10	47 037	4 537	9.6	Z	X
2900	Ferrous metal scrap .....	7	5 700	275	4.8	Z	X
2930	Recyclable paper and paperboard .....	7	6 207	314	5.1	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	6	9 970	1 259	12.6	Z	26.1
3016	Other jewel, silverware, and plated ware (incl. jewel, where gemstones less than 50% of value, gold filled sterling, and costume jewel, and medallions) .....	6	9 970	1 259	12.6	Z	X
3100	Musical instruments and supplies .....	7	35 731	1 798	5.0	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	317	3 217 203	299 252	9.3	.3	X
3150	Other durable goods .....	8	56 955	7 400	13.0	Z	50.6
3154	Other durable goods, n.e.c. ....	8	56 955	7 400	13.0	Z	X
3400	Industrial and personal services paper and plastics .....	10	29 372	6 877	23.4	Z	49.9
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	7	20 741	5 799	28.0	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	18	24 731	4 697	19.0	Z	X
4000	Footwear .....	8	43 849	426	1.0	Z	X
5140	Other farm products, inedible .....	6	21 023	1 233	5.9	Z	66.4
5143	Farm products, n.e.c. ....	6	21 023	1 233	5.9	Z	X
5300	Plastics materials and basic shapes .....	399	4 397 691	277 389	6.3	.3	.5
5313	Plastics raw materials .....	128	1 128 904	89 077	7.9	.1	X
5314	Other plastics materials and basic shapes .....	103	648 908	36 948	5.7	Z	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
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<b>4213</b>	<b>Lumber &amp; other construction materials whsle—Con.</b>						
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	191	1 637 670	98 514	6.0	.1	10.6
5338	Wood chemicals, naval stores, and gum . . . . .	12	47 466	3 488	7.3		X
5342	Adhesives, sealants, and glues . . . . .	85	1 267 583	56 680	4.5	.1	X
5344	Other chemicals and allied products . . . . .	33	136 653	19 208	14.1	Z	X
5400	Petroleum products . . . . .	11	29 801	1 201	4.0	Z	X
5800	Farm supplies . . . . .	26	170 856	18 189	10.6	Z	41.8
5818	Other farm supplies (including harness and saddlery equipment) . . . . .	12	99 594	8 073	8.1	Z	X
6000	Paint, paint supplies, and wallpaper . . . . .	356	5 327 304	140 755	2.6	.2	.3
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) . . . . .	38	947 479	21 286	2.2	Z	X
6014	Paint supplies . . . . .	85	572 932	14 507	2.5	Z	X
6015	Wallpaper . . . . .	56	172 691	9 486	5.5	Z	X
6120	Art goods (including novelties and souvenirs) . . . . .	15	8 897	2 584	29.0	Z	X
6150	Nondurable goods, n.e.c. . . . .	21	74 805	9 500	12.7	Z	X
9700	Service receipts and labor charges (including installed parts) . . . . .	878	3 693 407	238 175	6.4	.3	63.9
9701	Labor charges for repair work . . . . .	404	1 082 447	53 390	4.9	.1	X
9702	Parts installed in repair work . . . . .	230	343 799	18 434	5.4	Z	X
9703	Other service receipts and labor charges—Specify . . . . .	495	2 943 203	166 335	5.7	.2	X
9740	Receipts for installing equipment . . . . .	16	28 501	2 025	7.1	Z	X
9810	Miscellaneous commodities . . . . .	862	6 945 460	610 349	8.8	.7	X
9940	Rental and leasing receipts . . . . .	155	753 067	28 559	3.8	Z	.3
9944	Other rental receipts . . . . .	36	227 179	3 388	1.5	Z	X
9950	Construction receipts . . . . .	110	274 817	52 803	19.2	.1	X
<b>42131</b>	<b>Lumber, plywood, millwork, &amp; wood panel whsle . . . . .</b>	<b>6 767</b>	<b>X</b>	<b>60 455 924</b>	<b>X</b>	<b>100.0</b>	<b>74.8</b>
0200	New and rebuilt automotive parts and supplies . . . . .	18	58 308	2 186	3.7	Z	X
0400	Household and lawn furniture . . . . .	16	95 082	5 837	6.1	Z	X
0520	Linens, domestics, curtains, and draperies . . . . .	6	48 749	1 534	3.1	Z	X
0530	Flooring and floor coverings . . . . .	234	2 004 124	147 105	7.3	.2	1.6
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) . . . . .	131	785 048	2 967	.4	Z	X
0532	Hardwood flooring . . . . .	48	435 003	38 336	8.8	.1	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) . . . . .	131	785 048	63 203	8.1	.1	X
0540	Other home furnishings . . . . .	10	38 140	4 900	12.8	Z	X
0600	Lumber: rough, dressed, and finished . . . . .	4 142	44 333 440	28 645 329	64.6	47.4	71.4
0611	Dimensional lumber (non-treated) . . . . .	3 616	41 199 623	22 169 457	53.8	36.7	X
0612	Treated lumber . . . . .	1 617	21 158 652	2 879 139	13.6	4.8	X
0613	Boards . . . . .	1 298	17 904 435	3 596 732	20.1	5.9	X
0620	Plywood and millwork . . . . .	4 914	49 138 583	27 373 301	55.7	45.3	68.2
0621	Softwood plywood and oriented strand board (OSB) . . . . .	1 945	30 816 322	7 285 944	23.6	12.1	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) . . . . .	2 055	24 798 877	5 651 466	22.8	9.3	X
0623	Gypsum, specialty boards, and treatments . . . . .	947	12 974 695	1 298 988	10.0	2.1	X
0624	Wood millwork (doors, windows, cabinets, etc.) . . . . .	2 592	25 177 406	10 275 653	40.8	17.0	X
0625	Metal millwork . . . . .	576	8 410 130	1 179 940	14.0	2.0	X
0626	Other millwork and wood siding (including trusses and wood roofing) . . . . .	1 008	13 584 508	1 681 303	12.4	2.8	X
0700	Brick, stone, tile, sand, block, cement, and gravel . . . . .	291	4 258 319	120 918	2.8	.2	69.9
0711	Ready-mixed or transit-mixed concrete . . . . .	124	3 223 556	54 745	1.7	.1	X
0712	Cement and lime . . . . .	121	1 412 718	40 117	2.8	.1	X
0713	Sand, gravel, and crushed stone . . . . .	34	130 102	2 480	1.9	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. . . . .	120	407 773	23 546	5.8	Z	X
0720	Roofing, siding, and insulation materials . . . . .	965	16 576 001	1 517 835	9.2	2.5	72.7
0721	Roofing, except wood . . . . .	669	12 697 345	626 987	4.9	1.0	X
0722	Siding, except wood . . . . .	604	13 363 476	541 223	4.1	.9	X
0723	Insulation materials . . . . .	671	13 280 460	349 611	2.6	.6	X
0730	Flat glass and other construction glass (excluding automotive) . . . . .	120	605 563	54 792	9.0	.1	X
0740	Other construction materials . . . . .	521	7 906 975	563 624	7.1	.9	73.3
0741	Rain-carrying equipment (down spouts, gutters, etc.) . . . . .	138	1 629 613	29 168	1.8	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood) . . . . .	37	82 290	8 614	10.5	Z	X
0743	Manufactured (mobile) homes . . . . .	9	42 241	10 076	23.9	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) . . . . .	425	7 007 358	515 763	7.4	.9	X
0920	New computer equipment . . . . .	12	158 842	5 670	3.6	Z	X
0960	Restaurant and hotel equipment and supplies . . . . .	7	34 662	346	1.0	Z	X
1100	Iron and steel products (semifinished) . . . . .	6	34 872	11 503	33.0	Z	43.0
1116	Other semifinished iron and steel products . . . . .	6	34 872	11 503	33.0	Z	X
1120	Flat iron and steel products . . . . .	103	2 003 521	83 321	4.2	.1	X
1140	Iron and steel wire and wire products . . . . .	125	1 734 301	57 317	3.3	.1	X
1150	Iron and steel pipe and tubing . . . . .	51	589 396	22 221	3.8	Z	X
1160	Other iron and steel products . . . . .	113	2 265 893	88 383	3.9	.1	.5
1164	Concrete reinforcement bars . . . . .	15	373 681	28 366	7.6	Z	X
1165	Structural shapes (excluding bar-size shapes) . . . . .	95	1 850 641	57 568	3.1	.1	X
1220	Aluminum shapes, forms, etc. . . . .	94	425 393	29 651	7.0	Z	X
1400	Electrical apparatus and equipment . . . . .	114	910 750	36 904	4.1	.1	.8
1411	Power and distribution transformers . . . . .	10	53 183	361	.7	Z	X
1416	Interior wiring (excluding conduit) . . . . .	10	53 183	4 373	8.2	Z	X
1417	Exterior wiring and cable (excluding conduit) . . . . .	70	698 765	24 590	3.5	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42131</b>	<b>Lumber, plywood, millwork, &amp; wood panel whse—Con.</b>						
1500	Electrical appliances, household .....	73	301 582	28 348	9.4	Z	2.5
1512	Radios, stereos, and CD players .....	43	173 016	23 942	13.8	Z	X
1600	Electronic parts and equipment, except communication .....	56	641 478	6 577	1.0	Z	1.6
1618	Electronic parts and equipment, n.e.c. ....	32	399 188	2 789	.7	Z	X
1700	Hardware .....	653	8 393 854	427 419	5.1	.7	1.2
1711	Hand tools (including power driven).....	205	4 354 356	138 118	3.2	.2	X
1712	Bolts, nuts, rivets, and fasteners .....	123	3 325 615	58 065	1.7	.1	X
1713	Cutlery.....	377	3 017 079	226 615	7.5	.4	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	166	1 695 190	107 765	6.4	.2	1.7
1811	Plastic pipe fittings and valves (excluding pipe and tubing).....	16	401 469	3 822	1.0	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing).....	16	401 469	1 270	.3	Z	X
1813	Plumbing fixtures.....	78	681 001	14 925	2.2	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air).....	45	709 351	70 559	9.9	.1	X
1818	Other plumbing and heating equipment and supplies.....	57	427 444	10 030	2.3	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	53	494 599	8 757	1.8	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	8	36 296	804	2.2	Z	X
2220	Garden machinery, equipment, and parts .....	7	34 662	346	1.0	Z	X
2320	General-purpose industrial machinery, equipment, and parts.....	8	79 953	13 657	17.1	Z	X
2340	Materials handling machinery, equipment, and parts .....	10	60 577	5 032	8.3	Z	X
2360	Other industrial machinery, equipment, and parts .....	7	8 952	522	5.8	Z	2.9
2363	New printing trades machinery, equipment, and supplies .....	7	8 952	522	5.8	Z	X
2460	Other industrial supplies .....	55	778 313	11 827	1.5	Z	2.6
2462	Abrasives and abrasive materials .....	10	48 135	2 976	6.2	Z	X
2700	Sporting and recreational goods and supplies .....	10	72 535	7 284	10.0	Z	X
3100	Musical instruments and supplies .....	7	35 731	1 798	5.0	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	263	2 790 619	271 822	9.7	.5	X
3150	Other durable goods .....	8	56 955	7 400	13.0	Z	56.9
3154	Other durable goods, n.e.c .....	8	56 955	7 400	13.0	Z	X
5300	Plastics materials and basic shapes .....	239	3 429 417	166 280	4.8	.3	.4
5313	Plastics raw materials.....	128	1 128 904	89 077	7.9	.1	X
5314	Other plastics materials and basic shapes .....	24	138 005	18 351	13.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	85	1 224 059	55 911	4.6	.1	13.3
5338	Wood chemicals, naval stores, and gum .....	12	47 466	3 488	7.3	Z	X
5342	Adhesives, sealants, and glues .....	67	1 153 243	50 035	4.3	.1	X
5800	Farm supplies .....	7	29 779	793	2.7	Z	X
6000	Paint, paint supplies, and wallpaper .....	225	4 219 025	91 928	2.2	.2	.3
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	29	929 705	19 837	2.1	Z	X
6014	Paint supplies .....	76	555 158	10 246	1.8	Z	X
6015	Wallpaper .....	47	154 917	9 370	6.0	Z	X
6150	Nondurable goods, n.e.c. ....	10	47 436	4 168	8.8	Z	X
9700	Service receipts and labor charges (including installed parts) .....	296	2 636 622	83 311	3.2	.1	73.6
9701	Labor charges for repair work .....	127	626 396	16 503	2.6	Z	X
9702	Parts installed in repair work .....	45	90 116	3 869	4.3	Z	X
9703	Other service receipts and labor charges—Specify .....	184	2 321 636	62 935	2.7	.1	X
9740	Receipts for installing equipment .....	6	8 107	1 101	13.6	Z	X
9810	Miscellaneous commodities .....	345	4 568 362	341 358	7.5	.6	X
9940	Rental and leasing receipts .....	60	498 211	4 138	.8	Z	.4
9944	Other rental receipts .....	36	227 179	3 388	1.5	Z	X
9950	Construction receipts .....	14	55 531	5 040	9.1	Z	X
<b>421310</b>	<b>Lumber, plywood, millwork, &amp; wood panel whse .....</b>	<b>6 767</b>	<b>X</b>	<b>60 455 924</b>	<b>X</b>	<b>100.0</b>	<b>74.8</b>
0200	New and rebuilt automotive parts and supplies .....	18	58 308	2 186	3.7	Z	X
0400	Household and lawn furniture .....	16	95 082	5 837	6.1	Z	X
0520	Linens, domestics, curtains, and draperies .....	6	48 749	1 534	3.1	Z	X
0530	Flooring and floor coverings .....	234	2 004 124	147 105	7.3	.2	1.6
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	131	785 048	2 967	.4	Z	X
0532	Hardwood flooring .....	48	435 003	38 336	8.8	.1	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) .....	131	785 048	63 203	8.1	.1	X
0540	Other home furnishings .....	10	38 140	4 900	12.8	Z	X
0600	Lumber: rough, dressed, and finished .....	4 142	44 333 440	28 645 329	64.6	47.4	71.4
0611	Dimensional lumber (non-treated) .....	3 616	41 199 623	22 169 457	53.8	36.7	X
0612	Treated lumber .....	1 617	21 158 652	2 879 139	13.6	4.8	X
0613	Boards.....	1 298	17 904 435	3 596 732	20.1	5.9	X
0620	Plywood and millwork .....	4 914	49 138 583	27 373 301	55.7	45.3	68.2
0621	Softwood plywood and oriented strand board (OSB) .....	1 945	30 816 322	7 285 944	23.6	12.1	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	2 055	24 798 877	5 651 466	22.8	9.3	X
0623	Gypsum, specialty boards, and treatments .....	947	12 974 695	1 298 988	10.0	2.1	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	2 592	25 177 406	10 275 653	40.8	17.0	X
0625	Metal millwork .....	576	8 410 130	1 179 940	14.0	2.0	X
0626	Other millwork and wood siding (including trusses and wood roofing) .....	1 008	13 584 508	1 681 303	12.4	2.8	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421310</b>	<b>Lumber, plywood, millwork, &amp; wood panel whse—Con.</b>						
0700	Brick, stone, tile, sand, block, cement, and gravel	291	4 258 319	120 918	2.8	.2	69.9
0711	Ready-mixed or transit-mixed concrete	124	3 223 556	54 745	1.7	.1	X
0712	Cement and lime	121	1 412 718	40 117	2.8	.1	X
0713	Sand, gravel, and crushed stone	34	130 102	2 480	1.9	.1	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	120	407 773	23 546	5.8	Z	X
0720	Roofing, siding, and insulation materials	965	16 576 001	1 517 835	9.2	2.5	72.7
0721	Roofing, except wood	669	12 697 345	626 987	4.9	1.0	X
0722	Siding, except wood	604	13 363 476	541 223	4.1	.9	X
0723	Insulation materials	671	13 280 460	349 611	2.6	.6	X
0730	Flat glass and other construction glass (excluding automotive)	120	605 563	54 792	9.0	.1	X
0740	Other construction materials	521	7 906 975	563 624	7.1	.9	73.3
0741	Rain-carrying equipment (down spouts, gutters, etc.)	138	1 629 613	29 168	1.8	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood)	37	82 290	8 614	10.5	Z	X
0743	Manufactured (mobile) homes	9	42 241	10 076	23.9	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	425	7 007 358	515 763	7.4	.9	X
0920	New computer equipment	12	158 842	5 670	3.6	Z	X
0960	Restaurant and hotel equipment and supplies	7	34 662	346	1.0	Z	X
1100	Iron and steel products (semifinished)	6	34 872	11 503	33.0	Z	43.0
1116	Other semifinished iron and steel products	6	34 872	11 503	33.0	Z	X
1120	Flat iron and steel products	103	2 003 521	83 321	4.2	.1	X
1140	Iron and steel wire and wire products	125	1 734 301	57 317	3.3	.1	X
1150	Iron and steel pipe and tubing	51	589 396	22 221	3.8	Z	X
1160	Other iron and steel products	113	2 265 893	88 383	3.9	.1	.5
1164	Concrete reinforcement bars	15	373 681	28 366	7.6	Z	X
1165	Structural shapes (excluding bar-size shapes)	95	1 850 641	57 568	3.1	.1	X
1220	Aluminum shapes, forms, etc.	94	425 393	29 651	7.0	Z	X
1400	Electrical apparatus and equipment	114	910 750	36 904	4.1	.1	.8
1411	Power and distribution transformers	10	53 183	361	7.7	Z	X
1416	Interior wiring (excluding conduit)	10	53 183	4 373	8.2	Z	X
1417	Exterior wiring and cable (excluding conduit)	70	698 765	24 590	3.5	Z	X
1500	Electrical appliances, household	73	301 582	28 348	9.4	Z	2.5
1512	Radios, stereos, and CD players	43	173 016	23 942	13.8	Z	X
1600	Electronic parts and equipment, except communication	56	641 478	6 577	1.0	Z	1.6
1618	Electronic parts and equipment, n.e.c.	32	399 188	2 789	.7	Z	X
1700	Hardware	653	8 393 854	427 419	5.1	.7	1.2
1711	Hand tools (including power driven)	205	4 354 356	138 118	3.2	.2	X
1712	Bolts, nuts, rivets, and fasteners	123	3 325 615	58 065	1.7	.1	X
1713	Cutlery	377	3 017 079	226 615	7.5	.4	X
1800	Plumbing and heating equipment and supplies (hydronics)	166	1 695 190	107 765	6.4	.2	1.7
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	16	401 469	3 822	1.0	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	16	401 469	1 270	.3	Z	X
1813	Plumbing fixtures	78	681 001	14 925	2.2	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	45	709 351	70 559	9.9	.1	X
1818	Other plumbing and heating equipment and supplies	57	427 444	10 030	2.3	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	53	494 599	8 757	1.8	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	8	36 296	804	2.2	Z	X
2220	Garden machinery, equipment, and parts	7	34 662	346	1.0	Z	X
2320	General-purpose industrial machinery, equipment, and parts	8	79 953	13 657	17.1	Z	X
2340	Materials handling machinery, equipment, and parts	10	60 577	5 032	8.3	Z	X
2360	Other industrial machinery, equipment, and parts	7	8 952	522	5.8	Z	2.9
2363	New printing trades machinery, equipment, and supplies	7	8 952	522	5.8	Z	X
2460	Other industrial supplies	55	778 313	11 827	1.5	Z	2.6
2462	Abrasives and abrasive materials	10	48 135	2 976	6.2	Z	X
2700	Sporting and recreational goods and supplies	10	72 535	7 284	10.0	Z	X
3100	Musical instruments and supplies	7	35 731	1 798	5.0	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	263	2 790 619	271 822	9.7	.5	X
3150	Other durable goods	8	56 955	7 400	13.0	Z	56.9
3154	Other durable goods, n.e.c.	8	56 955	7 400	13.0	Z	X
5300	Plastics materials and basic shapes	239	3 429 417	166 280	4.8	.3	.4
5313	Plastics raw materials	128	1 128 904	89 077	7.9	.1	X
5314	Other plastics materials and basic shapes	24	138 005	18 351	13.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	85	1 224 059	55 911	4.6	.1	13.3
5338	Wood chemicals, naval stores, and gum	12	47 466	3 488	7.3	Z	X
5342	Adhesives, sealants, and glues	67	1 153 243	50 035	4.3	.1	X
5800	Farm supplies	7	29 779	793	2.7	Z	X
6000	Paint, paint supplies, and wallpaper	225	4 219 025	91 928	2.2	.2	.3
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	29	929 705	19 837	2.1	Z	X
6014	Paint supplies	76	555 158	10 246	1.8	Z	X
6015	Wallpaper	47	154 917	9 370	6.0	Z	X
6150	Nondurable goods, n.e.c.	10	47 436	4 168	8.8	Z	X
9700	Service receipts and labor charges (including installed parts)	296	2 636 622	83 311	3.2	.1	73.6
9701	Labor charges for repair work	127	626 396	16 503	2.6	Z	X
9702	Parts installed in repair work	45	90 116	3 869	4.3	Z	X
9703	Other service receipts and labor charges—Specify	184	2 321 636	62 935	2.7	.1	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421310</b>	<b>Lumber, plywood, millwork, &amp; wood panel whse—Con.</b>						
9740	Receipts for installing equipment .....	6	8 107	1 101	13.6	Z	X
9810	Miscellaneous commodities .....	345	4 568 362	341 358	7.5	.6	X
9940	Rental and leasing receipts .....	60	498 211	4 138	.8	Z	.4
9944	Other rental receipts .....	36	227 179	3 388	1.5	Z	X
9950	Construction receipts .....	14	55 531	5 040	9.1	Z	X
<b>4213101</b>	<b>Lumber without yard whse .....</b>	<b>1 627</b>	<b>X</b>	<b>17 143 755</b>	<b>X</b>	<b>100.0</b>	<b>81.4</b>
0200	New and rebuilt automotive parts and supplies .....	9	36 812	443	1.2	Z	X
0400	Household and lawn furniture .....	8	42 078	1 093	2.6	Z	X
0530	Flooring and floor coverings .....	35	587 007	21 103	3.6	.1	X
0600	Lumber: rough, dressed, and finished .....	1 627	17 143 755	13 483 531	78.7	78.7	X
0620	Plywood and millwork .....	591	10 802 429	2 762 436	25.6	16.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	63	2 495 889	34 921	1.4	.2	X
0720	Roofing, siding, and insulation materials .....	160	4 387 991	348 068	7.9	2.0	X
0730	Flat glass and other construction glass (excluding automotive) .....	20	95 446	7 289	7.6	Z	X
0740	Other construction materials .....	101	1 714 101	94 471	5.5	.6	X
0960	Restaurant and hotel equipment and supplies .....	7	34 662	346	1.0	Z	X
1120	Flat iron and steel products .....	9	392 832	15 181	3.9	.1	X
1140	Iron and steel wire and wire products .....	12	71 237	1 023	1.4	Z	X
1150	Iron and steel pipe and tubing .....	9	37 306	455	1.2	Z	X
1160	Other iron and steel products .....	16	380 907	28 798	7.6	.2	X
1220	Aluminum shapes, forms, etc. ....	17	71 917	4 442	6.2	Z	X
1400	Electrical apparatus and equipment .....	17	61 776	6 308	10.2	Z	X
1500	Electrical appliances, household .....	14	59 480	1 334	2.2	Z	X
1600	Electronic parts and equipment, except communication .....	19	81 774	1 417	1.7	Z	X
1700	Hardware .....	74	2 571 663	117 813	4.6	.7	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	17	402 335	11 515	2.9	.1	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	7	34 662	693	2.0	Z	X
2220	Garden machinery, equipment, and parts .....	7	34 662	346	1.0	Z	X
2340	Materials handling machinery, equipment, and parts .....	9	35 913	594	1.7	Z	X
2460	Other industrial supplies .....	10	44 144	3 607	8.2	Z	X
2700	Sporting and recreational goods and supplies .....	9	41 114	1 635	4.0	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	97	657 503	68 967	10.5	.4	X
5300	Plastics materials and basic shapes .....	7	42 852	10 819	25.2	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	13	73 325	4 820	6.6	Z	X
6000	Paint, paint supplies, and wallpaper .....	37	2 283 650	47 255	2.1	.3	X
9700	Service receipts and labor charges (including installed parts) .....	29	408 733	19 122	4.7	.1	X
9810	Miscellaneous commodities .....	37	312 630	25 439	8.1	.1	X
9940	Rental and leasing receipts .....	10	69 724	424	.6	Z	X
<b>4213102</b>	<b>Lumber with yard whse .....</b>	<b>1 599</b>	<b>X</b>	<b>15 464 304</b>	<b>X</b>	<b>100.0</b>	<b>74.9</b>
0530	Flooring and floor coverings .....	51	482 652	39 255	8.1	.3	.3
0532	Hardwood flooring .....	48	435 003	38 336	8.8	.2	X
0600	Lumber: rough, dressed, and finished .....	1 599	15 464 304	12 224 174	79.0	79.0	69.1
0611	Dimensional lumber (non-treated) .....	1 402	13 955 249	8 888 976	63.7	57.5	X
0612	Treated lumber .....	656	7 306 069	1 245 697	17.1	8.1	X
0613	Boards .....	600	7 199 742	2 089 499	29.0	13.5	X
0620	Plywood and millwork .....	782	10 488 289	2 313 651	22.1	15.0	72.9
0621	Softwood plywood and oriented strand board (OSB) .....	544	8 255 793	1 100 000	13.3	7.1	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	444	5 643 924	500 235	8.9	3.2	X
0623	Gypsum, specialty boards, and treatments .....	131	2 149 905	84 348	3.9	.5	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	240	2 570 201	225 623	8.8	1.5	X
0625	Metal millwork .....	40	1 090 551	19 500	1.8	.1	X
0626	Other millwork and wood siding (including trusses and wood roofing) .....	262	4 661 717	383 941	8.2	2.5	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	67	867 387	18 228	2.1	.1	63.7
0711	Ready-mixed or transit-mixed concrete .....	40	667 660	9 159	1.4	.1	X
0712	Cement and lime .....	33	646 956	7 511	1.2	Z	X
0713	Sand, gravel, and crushed stone .....	12	23 492	318	1.4	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	15	74 506	1 222	1.6	Z	X
0720	Roofing, siding, and insulation materials .....	216	3 181 668	264 973	8.3	1.7	72.0
0721	Roofing, except wood .....	166	2 454 353	132 943	5.4	.9	X
0722	Siding, except wood .....	123	2 205 391	76 932	3.5	.5	X
0723	Insulation materials .....	127	1 942 787	55 092	2.8	.4	X
0730	Flat glass and other construction glass (excluding automotive) .....	17	68 874	6 082	8.8	Z	X
0740	Other construction materials .....	90	1 384 268	96 622	7.0	.6	73.1
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	24	595 003	4 287	.7	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood) .....	6	17 034	3 212	18.9	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	75	1 265 872	89 122	7.0	.6	X
0920	New computer equipment .....	7	121 135	3 501	2.9	Z	X
1120	Flat iron and steel products .....	30	731 428	13 588	1.9	.1	X
1140	Iron and steel wire and wire products .....	42	792 381	22 578	2.8	.1	X
1150	Iron and steel pipe and tubing .....	25	492 320	19 520	4.0	.1	X
1160	Other iron and steel products .....	36	1 012 979	13 440	1.3	.1	.2
1165	Structural shapes (excluding bar-size shapes) .....	35	979 481	11 431	1.2	.1	X
1220	Aluminum shapes, forms, etc. ....	11	35 049	3 572	10.2	Z	X
1400	Electrical apparatus and equipment .....	14	88 006	1 188	1.4	Z	X
1500	Electrical appliances, household .....	9	31 981	522	1.6	Z	X
1700	Hardware .....	98	1 624 030	65 887	4.1	.4	.9
1713	Cutlery .....	89	1 488 716	62 662	4.2	.4	X

See footnotes at end of table.



**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4213102</b>	<b>Lumber with yard whsle—Con.</b>						
1800	Plumbing and heating equipment and supplies (hydronics) .....	27	462 639	7 019	1.5	Z	X
2460	Other industrial supplies .....	10	48 135	2 976	6.2	Z	19.8
2462	Abrasives and abrasive materials .....	10	48 135	2 976	6.2	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	89	1 289 287	103 499	8.0	.7	X
5300	Plastics materials and basic shapes .....	67	1 532 978	40 974	2.7	.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	12	47 466	3 488	7.3	Z	12.0
5338	Wood chemicals, naval stores, and gum .....	12	47 466	3 488	7.3	Z	X
6000	Paint, paint supplies, and wallpaper .....	59	1 064 233	26 321	2.5	.2	.5
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	29	929 705	19 837	2.1	.1	X
6014	Paint supplies .....	28	97 777	6 214	6.4	Z	X
9700	Service receipts and labor charges (including installed parts) .....	64	1 333 501	22 168	1.7	.1	74.4
9701	Labor charges for repair work .....	17	265 177	3 608	1.4	Z	X
9702	Parts installed in repair work .....	8	10 573	777	7.3	Z	X
9703	Other service receipts and labor charges—Specify .....	46	1 280 492	17 781	1.4	.1	X
9810	Miscellaneous commodities .....	92	1 242 087	110 644	8.9	.7	X
9940	Rental and leasing receipts .....	12	198 846	303	.2	Z	X
<b>4213103</b>	<b>Plywood, veneer, millwork, &amp; wood panel whsle .....</b>	<b>3 541</b>	<b>X</b>	<b>27 847 865</b>	<b>X</b>	<b>100.0</b>	<b>70.6</b>
0200	New and rebuilt automotive parts and supplies .....	7	17 719	1 564	8.8	Z	X
0520	Linens, domestics, curtains, and draperies .....	6	48 749	1 534	3.1	Z	X
0530	Flooring and floor coverings .....	148	934 465	86 747	9.3	.3	3.6
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	131	785 048	2 967	.4	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) .....	131	785 048	63 203	8.1	.2	X
0540	Other home furnishings .....	9	35 599	4 588	12.9	Z	X
0600	Lumber: rough, dressed, and finished .....	916	11 725 381	2 937 624	25.1	10.5	68.8
0611	Dimensional lumber (non-treated) .....	803	11 082 088	2 205 563	19.9	7.9	X
0612	Treated lumber .....	401	6 269 823	389 624	6.2	1.4	X
0613	Boards .....	297	4 877 355	342 438	7.0	1.2	X
0620	Plywood and millwork .....	3 541	27 847 865	22 297 214	80.1	80.1	60.2
0621	Softwood plywood and oriented strand board (OSB) .....	985	12 703 577	4 497 935	35.4	16.2	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	1 348	14 359 443	4 653 101	32.4	16.7	X
0623	Gypsum, specialty boards, and treatments .....	693	7 204 001	1 049 317	14.6	3.8	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	2 144	18 522 012	9 772 327	52.8	35.1	X
0625	Metal millwork .....	520	4 836 254	1 122 813	23.2	4.0	X
0626	Other millwork and wood siding (including trusses and wood roofing) .....	616	5 986 137	1 201 719	20.1	4.3	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	161	895 043	67 769	7.6	.2	59.8
0711	Ready-mixed or transit-mixed concrete .....	43	276 030	18 500	6.7	.1	X
0712	Cement and lime .....	63	548 833	27 429	5.0	.1	X
0713	Sand, gravel, and crushed stone .....	12	31 059	1 104	3.6	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	89	253 638	20 725	8.2	.1	X
0720	Roofing, siding, and insulation materials .....	589	9 006 342	904 794	10.0	3.2	67.9
0721	Roofing, except wood .....	370	6 353 989	324 359	5.1	1.2	X
0722	Siding, except wood .....	375	7 476 284	380 316	5.1	1.4	X
0723	Insulation materials .....	424	7 339 428	200 113	2.7	.7	X
0730	Flat glass and other construction glass (excluding automotive) .....	83	441 243	41 421	9.4	.1	X
0740	Other construction materials .....	330	4 808 606	372 531	7.7	1.3	68.8
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	90	852 372	20 245	2.4	.1	X
0742	Prefabricated buildings and structural assemblies (nonwood) .....	25	46 146	3 548	7.7	Z	X
0743	Manufactured (mobile) homes .....	7	36 416	9 838	27.0	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	266	4 092 590	338 899	8.3	1.2	X
1100	Iron and steel products (semifinished) .....	6	34 872	11 503	33.0	Z	40.7
1116	Other semifinished iron and steel products .....	6	34 872	11 503	33.0	Z	X
1120	Flat iron and steel products .....	64	879 261	54 552	6.2	.2	X
1140	Iron and steel wire and wire products .....	71	870 683	33 716	3.9	.1	X
1150	Iron and steel pipe and tubing .....	17	59 770	2 246	3.8	Z	X
1160	Other iron and steel products .....	61	872 007	46 145	5.3	.2	.9
1165	Structural shapes (excluding bar-size shapes) .....	60	871 160	46 137	5.3	.2	X
1220	Aluminum shapes, forms, etc. ....	66	318 427	21 637	6.8	.1	X
1400	Electrical apparatus and equipment .....	83	760 968	29 408	3.9	.1	.9
1411	Power and distribution transformers .....	10	53 183	361	.7	Z	X
1416	Interior wiring (excluding conduit) .....	10	53 183	4 373	8.2	Z	X
1417	Exterior wiring and cable (excluding conduit) .....	70	698 765	24 590	3.5	.1	X
1500	Electrical appliances, household .....	50	210 121	26 492	12.6	.1	3.0
1512	Radios, stereos, and CD players .....	43	173 016	23 942	13.8	.1	X
1600	Electronic parts and equipment, except communication .....	35	418 959	4 528	1.1	Z	2.1
1618	Electronic parts and equipment, n.e.c. ....	32	399 188	2 789	.7	Z	X
1700	Hardware .....	481	4 198 161	243 719	5.8	.9	2.1
1711	Hand tools (including power driven) .....	137	1 849 269	54 965	3.0	.2	X
1712	Bolts, nuts, rivets, and fasteners .....	55	820 528	24 801	3.0	.1	X
1713	Cutlery .....	288	1 528 363	163 953	10.7	.6	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4213103</b>	<b>Plywood, veneer, millwork, &amp; wood panel whsle—Con.</b>						
1800	Plumbing and heating equipment and supplies (hydronics) .....	122	830 216	89 231	10.7	.3	3.4
1813	Plumbing fixtures .....	62	279 532	9 828	3.5	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	29	307 882	69 289	22.5	.2	X
1818	Other plumbing and heating equipment and supplies .....	57	427 444	10 030	2.3	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	45	137 996	5 051	3.7	Z	X
2360	Other industrial machinery, equipment, and parts .....	7	8 952	522	5.8	Z	2.8
2363	New printing trades machinery, equipment, and supplies .....	7	8 952	522	5.8	Z	X
2460	Other industrial supplies .....	35	686 034	5 244	.8	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	77	843 829	99 356	11.8	.4	X
5300	Plastics materials and basic shapes .....	165	1 853 587	114 487	6.2	.4	.8
5313	Plastics raw materials .....	128	1 128 904	89 077	7.9	.3	X
5314	Other plastics materials and basic shapes .....	18	102 878	10 236	10.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	60	1 103 268	47 603	4.3	.2	12.2
5342	Adhesives, sealants, and glues .....	56	1 094 870	46 535	4.3	.2	X
6000	Paint, paint supplies, and wallpaper .....	129	871 142	18 352	2.1	.1	1.1
6014	Paint supplies .....	48	457 381	4 032	.9	Z	X
6015	Wallpaper .....	47	154 917	9 370	6.0	Z	X
9700	Service receipts and labor charges (including installed parts) .....	203	894 388	42 021	4.7	.2	69.0
9701	Labor charges for repair work .....	104	353 962	12 259	3.5	Z	X
9702	Parts installed in repair work .....	35	75 006	2 821	3.8	Z	X
9703	Other service receipts and labor charges—Specify .....	115	639 668	26 940	4.2	.1	X
9740	Receipts for installing equipment .....	6	8 107	1 101	13.6	Z	X
9810	Miscellaneous commodities .....	216	3 013 645	205 275	6.8	.7	X
9940	Rental and leasing receipts .....	38	229 641	3 411	1.5	Z	.8
9944	Other rental receipts .....	36	227 179	3 388	1.5	Z	X
9950	Construction receipts .....	8	8 475	2 251	26.6	Z	X
<b>42132</b>	<b>Brick, stone, &amp; related construction materials whsle .....</b>	<b>3 026</b>	<b>X</b>	<b>10 711 750</b>	<b>X</b>	<b>100.0</b>	<b>44.7</b>
0530	Flooring and floor coverings .....	29	59 712	22 867	38.3	.2	X
0600	Lumber: rough, dressed, and finished .....	7	33 487	4 620	13.8	Z	13.2
0611	Dimensional lumber (non-treated) .....	7	33 487	2 892	8.6	Z	X
0620	Plywood and millwork .....	28	106 531	10 938	10.3	.1	44.7
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	6	26 616	887	3.3	Z	X
0623	Gypsum, specialty boards, and treatments .....	16	59 057	5 287	9.0	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	8	31 255	1 984	6.3	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	3 026	10 711 750	10 410 608	97.2	97.2	37.6
0711	Ready-mixed or transit-mixed concrete .....	230	610 317	386 051	63.3	3.6	X
0712	Cement and lime .....	971	4 245 419	3 635 462	85.6	33.9	X
0713	Sand, gravel, and crushed stone .....	1 176	2 438 089	1 665 696	68.3	15.6	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	1 755	5 118 792	4 723 402	92.3	44.1	X
0720	Roofing, siding, and insulation materials .....	25	104 986	22 930	21.8	.2	26.7
0721	Roofing, except wood .....	17	41 275	7 754	18.8	.1	X
0723	Insulation materials .....	11	61 311	11 539	18.8	.1	X
0730	Flat glass and other construction glass (excluding automotive) .....	9	47 647	16 586	34.8	.2	X
0740	Other construction materials .....	158	521 311	38 446	7.4	.4	44.7
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	6	6 695	3 278	49.0	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	152	514 616	35 168	6.8	.3	X
1120	Flat iron and steel products .....	12	38 681	3 084	8.0	Z	X
1140	Iron and steel wire and wire products .....	12	61 781	4 244	6.9	Z	X
1160	Other iron and steel products .....	7	24 168	2 001	8.3	Z	X
1700	Hardware .....	25	174 932	15 579	8.9	.1	19.1
1711	Hand tools (including power driven) .....	9	40 027	3 375	8.4	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	12	85 266	7 967	9.3	.1	X
1900	Warm air heating and air-conditioning equipment and supplies .....	7	45 868	1 223	2.7	Z	X
2460	Other industrial supplies .....	12	90 109	12 540	13.9	.1	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	10	22 024	1 439	6.5	Z	X
5300	Plastics materials and basic shapes .....	6	32 821	4 342	13.2	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	36	147 893	14 763	10.0	.1	1.6
5344	Other chemicals and allied products .....	12	55 473	4 746	8.6	Z	X
9700	Service receipts and labor charges (including installed parts) .....	117	299 958	42 739	14.2	.4	37.8
9701	Labor charges for repair work .....	27	85 847	6 147	7.2	.1	X
9702	Parts installed in repair work .....	8	26 797	302	1.1	Z	X
9703	Other service receipts and labor charges—Specify .....	96	223 516	36 289	16.2	.3	X
9810	Miscellaneous commodities .....	97	428 545	26 395	6.2	.2	X
9940	Rental and leasing receipts .....	37	108 913	9 983	9.2	.1	X
9950	Construction receipts .....	17	32 698	7 623	23.3	.1	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421320</b>	<b>Brick, stone, &amp; related construction materials whsle</b> .....	<b>3 026</b>	<b>X</b>	<b>10 711 750</b>	<b>X</b>	<b>100.0</b>	<b>44.7</b>
0530	Flooring and floor coverings .....	29	59 712	22 867	38.3	.2	X
0600	Lumber: rough, dressed, and finished .....	7	33 487	4 620	13.8	Z	13.2
0611	Dimensional lumber (non-treated) .....	7	33 487	2 892	8.6	Z	X
0620	Plywood and millwork .....	28	106 531	10 938	10.3	.1	44.7
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	6	26 616	887	3.3	Z	X
0623	Gypsum, specialty boards, and treatments .....	16	59 057	5 287	9.0	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	8	31 255	1 984	6.3	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	3 026	10 711 750	10 410 608	97.2	97.2	37.6
0711	Ready-mixed or transit-mixed concrete .....	230	610 317	386 051	63.3	3.6	X
0712	Cement and lime .....	971	4 245 419	3 635 462	85.6	33.9	X
0713	Sand, gravel, and crushed stone .....	1 176	2 438 089	1 665 696	68.3	15.6	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	1 755	5 118 792	4 723 402	92.3	44.1	X
0720	Roofing, siding, and insulation materials .....	25	104 986	22 930	21.8	.2	26.7
0721	Roofing, except wood .....	17	41 275	7 754	18.8	.1	X
0723	Insulation materials .....	11	61 311	11 539	18.8	.1	X
0730	Flat glass and other construction glass (excluding automotive) .....	9	47 647	16 586	34.8	.2	X
0740	Other construction materials .....	158	521 311	38 446	7.4	.4	44.7
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	6	6 695	3 278	49.0	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	152	514 616	35 168	6.8	.3	X
1120	Flat iron and steel products .....	12	38 681	3 084	8.0	Z	X
1140	Iron and steel wire and wire products .....	12	61 781	4 244	6.9	Z	X
1160	Other iron and steel products .....	7	24 168	2 001	8.3	Z	X
1700	Hardware .....	25	174 932	15 579	8.9	.1	19.1
1711	Hand tools (including power driven) .....	9	40 027	3 375	8.4	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	12	85 266	7 967	9.3	.1	X
1900	Warm air heating and air-conditioning equipment and supplies .....	7	45 868	1 223	2.7	Z	X
2460	Other industrial supplies .....	12	90 109	12 540	13.9	.1	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	10	22 024	1 439	6.5	Z	X
5300	Plastics materials and basic shapes .....	6	32 821	4 342	13.2	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	36	147 893	14 763	10.0	.1	1.6
5344	Other chemicals and allied products .....	12	55 473	4 746	8.6	Z	X
9700	Service receipts and labor charges (including installed parts) .....	117	299 958	42 739	14.2	.4	37.8
9701	Labor charges for repair work .....	27	85 847	6 147	7.2	.1	X
9702	Parts installed in repair work .....	8	26 797	302	1.1	Z	X
9703	Other service receipts and labor charges—Specify .....	96	223 516	36 289	16.2	.3	X
9810	Miscellaneous commodities .....	97	428 545	26 395	6.2	.2	X
9940	Rental and leasing receipts .....	37	108 913	9 983	9.2	.1	X
9950	Construction receipts .....	17	32 698	7 623	23.3	.1	X
<b>4213201</b>	<b>Brick, block, tile, clay/cement sewer pipe whsle</b> .....	<b>1 184</b>	<b>X</b>	<b>3 546 360</b>	<b>X</b>	<b>100.0</b>	<b>20.1</b>
0530	Flooring and floor coverings .....	16	36 881	14 029	38.0	.4	X
0620	Plywood and millwork .....	10	38 388	5 978	15.6	.2	20.1
0623	Gypsum, specialty boards, and treatments .....	8	32 614	4 708	14.4	.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	1 184	3 546 360	3 413 601	96.3	96.3	18.7
0711	Ready-mixed or transit-mixed concrete .....	95	236 263	104 718	44.3	3.0	X
0712	Cement and lime .....	114	491 902	59 489	12.1	1.7	X
0713	Sand, gravel, and crushed stone .....	104	298 791	24 459	8.2	.7	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	1 184	3 546 360	3 224 939	92.9	90.9	X
0720	Roofing, siding, and insulation materials .....	12	52 525	16 187	30.8	.5	19.8
0721	Roofing, except wood .....	8	34 282	7 017	20.5	.2	X
0723	Insulation materials .....	9	44 444	8 966	20.2	.3	X
0740	Other construction materials .....	145	495 681	36 513	7.4	1.0	20.1
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	142	489 126	33 241	6.8	.9	X
1120	Flat iron and steel products .....	11	38 310	3 078	8.0	.1	X
1140	Iron and steel wire and wire products .....	8	41 813	3 086	7.4	.1	X
1160	Other iron and steel products .....	7	24 168	2 001	8.3	.1	X
1700	Hardware .....	12	128 513	10 821	8.4	.3	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	6	39 510	5 163	13.1	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	15	69 066	5 193	7.5	.1	X
9700	Service receipts and labor charges (including installed parts) .....	21	58 066	5 287	9.1	.1	20.1
9701	Labor charges for repair work .....	6	32 955	1 323	4.0	Z	X
9703	Other service receipts and labor charges—Specify .....	16	27 325	3 856	14.1	.1	X
9810	Miscellaneous commodities .....	18	75 236	9 767	13.0	.3	X
<b>4213202</b>	<b>Sand, gravel, &amp; stone whsle</b> .....	<b>1 012</b>	<b>X</b>	<b>2 001 239</b>	<b>X</b>	<b>100.0</b>	<b>49.6</b>
0700	Brick, stone, tile, sand, block, cement, and gravel .....	1 012	2 001 239	1 906 175	95.3	95.3	45.2
0711	Ready-mixed or transit-mixed concrete .....	45	76 579	41 693	54.4	2.1	X
0712	Cement and lime .....	27	60 442	14 777	24.4	.7	X
0713	Sand, gravel, and crushed stone .....	1 012	2 001 239	1 582 414	92.0	79.1	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	151	336 841	267 290	79.4	13.4	X
0740	Other construction materials .....	6	19 016	182	1.0	Z	49.6
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	6	19 016	182	1.0	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4213202</b>	<b>Sand, gravel, &amp; stone whsle—Con.</b>						
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	6	12 490	1 162	9.3	.1	X
9700	Service receipts and labor charges (including installed parts) .....	78	187 221	31 715	16.9	1.6	39.1
9701	Labor charges for repair work .....	15	47 542	4 676	9.8	.2	X
9703	Other service receipts and labor charges—Specify .....	67	146 870	26 911	18.3	1.3	X
9810	Miscellaneous commodities .....	48	121 995	11 782	9.7	.6	X
9940	Rental and leasing receipts .....	29	76 959	9 446	12.3	.5	X
9950	Construction receipts .....	13	28 288	6 343	22.4	.3	X
<b>4213203</b>	<b>Cement, lime, &amp; related products whsle .....</b>	<b>830</b>	<b>X</b>	<b>5 164 151</b>	<b>X</b>	<b>100.0</b>	<b>59.8</b>
0530	Flooring and floor coverings .....	11	20 896	8 261	39.5	.2	X
0620	Plywood and millwork .....	17	63 377	4 915	7.8	.1	59.8
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	6	26 616	887	3.3	Z	X
0623	Gypsum, specialty boards, and treatments .....	7	21 677	534	2.5	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	830	5 164 151	5 090 832	98.6	98.6	47.7
0711	Ready-mixed or transit-mixed concrete .....	90	297 475	239 640	80.6	4.6	X
0712	Cement and lime .....	830	5 164 151	3 561 196	96.4	69.0	X
0713	Sand, gravel, and crushed stone .....	59	419 796	58 823	14.0	1.1	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	420	1 310 041	1 231 173	94.0	23.8	X
0720	Roofing, siding, and insulation materials .....	10	23 117	3 094	13.4	.1	59.5
0721	Roofing, except wood .....	7	6 250	521	8.3	Z	X
0730	Flat glass and other construction glass (excluding automotive) .....	6	40 697	10 846	26.7	.2	X
0740	Other construction materials .....	7	6 614	1 751	26.5	Z	X
1700	Hardware .....	12	17 818	2 471	13.9	Z	22.5
1711	Hand tools (including power driven) .....	8	11 426	1 088	9.5	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	6	45 756	2 804	6.1	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	17	75 815	9 231	12.2	.2	2.7
5344	Other chemicals and allied products .....	12	55 473	4 746	8.6	.1	X
9700	Service receipts and labor charges (including installed parts) .....	18	54 671	5 737	10.5	.1	53.9
9701	Labor charges for repair work .....	6	5 350	148	2.8	Z	X
9703	Other service receipts and labor charges—Specify .....	13	49 321	5 522	11.2	.1	X
9810	Miscellaneous commodities .....	31	231 314	4 846	2.1	.1	X
<b>42133</b>	<b>Roofing, siding, &amp; insulation material whsle .....</b>	<b>1 584</b>	<b>X</b>	<b>9 811 545</b>	<b>X</b>	<b>100.0</b>	<b>57.0</b>
0530	Flooring and floor coverings .....	48	499 434	24 581	4.9	.3	X
0600	Lumber: rough, dressed, and finished .....	130	1 518 450	189 661	12.5	1.9	33.8
0611	Dimensional lumber (non-treated) .....	70	701 697	85 423	12.2	.9	X
0612	Treated lumber .....	70	716 635	72 232	10.1	.7	X
0613	Boards .....	33	335 228	32 000	9.5	.3	X
0620	Plywood and millwork .....	408	3 201 662	407 745	12.7	4.2	43.9
0621	Softwood plywood and oriented strand board (OSB) .....	44	278 958	22 563	8.1	.2	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	80	721 694	46 997	6.5	.5	X
0623	Gypsum, specialty boards, and treatments .....	124	1 222 863	76 860	6.3	.8	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	271	2 235 768	180 881	8.1	1.8	X
0625	Metal millwork .....	156	1 343 409	63 859	4.8	.7	X
0626	Other millwork and wood siding (including trusses and wood roofing) ..	56	226 061	16 583	7.3	.2	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	85	1 211 106	44 223	3.7	.5	28.3
0711	Ready-mixed or transit-mixed concrete .....	36	766 246	20 537	2.7	.2	X
0712	Cement and lime .....	30	342 018	8 085	2.4	.1	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	31	334 981	14 104	4.2	.1	X
0720	Roofing, siding, and insulation materials .....	1 584	9 811 545	7 945 503	81.0	81.0	53.1
0721	Roofing, except wood .....	986	7 094 093	4 033 606	56.9	41.1	X
0722	Siding, except wood .....	849	4 826 403	1 884 736	39.1	19.2	X
0723	Insulation materials .....	828	5 593 227	2 027 157	36.2	20.7	X
0730	Flat glass and other construction glass (excluding automotive) .....	97	569 448	129 185	22.7	1.3	X
0740	Other construction materials .....	364	2 542 136	280 003	11.0	2.9	54.8
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	296	2 067 107	167 958	8.1	1.7	X
0742	Prefabricated buildings and structural assemblies (nonwood) .....	35	171 971	17 263	10.0	.2	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	110	873 337	94 770	10.9	1.0	X
1120	Flat iron and steel products .....	48	501 764	30 769	6.1	.3	X
1140	Iron and steel wire and wire products .....	81	1 271 379	67 627	5.3	.7	X
1150	Iron and steel pipe and tubing .....	9	28 281	3 026	10.7	.7	X
1160	Other iron and steel products .....	28	259 024	13 665	5.3	.1	X
1220	Aluminum shapes, forms, etc. ....	131	975 671	63 336	6.5	.6	X
1400	Electrical apparatus and equipment .....	23	178 220	10 481	5.9	.1	X
1700	Hardware .....	115	1 597 560	93 031	5.8	.9	3.4
1711	Hand tools (including power driven) .....	111	1 583 843	57 835	3.7	.6	X
1712	Bolts, nuts, rivets, and fasteners .....	47	465 611	30 205	6.5	.3	X
1713	Cutlery .....	7	42 579	4 990	11.7	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	21	627 233	35 432	5.6	.4	2.2
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	11	425 780	16 019	3.8	.2	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	9	183 631	972	.5	Z	X
1818	Other plumbing and heating equipment and supplies .....	19	609 411	17 744	2.9	.2	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42133</b>	<b>Roofing, siding, &amp; insulation material whse—Con.</b>						
1900	Warm air heating and air-conditioning equipment and supplies .....	21	149 498	20 350	13.6	.2	3.0
1911	Furnaces (warm air) .....	10	123 963	4 604	3.7	Z	X
1912	Central air-conditioning (residential and commercial) .....	10	123 963	4 604	3.7	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	21	149 498	11 142	7.5	.1	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	14	29 676	2 517	8.5	Z	28.7
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	13	29 490	2 508	8.5	Z	X
2460	Other industrial supplies .....	27	188 663	13 022	6.9	.1	3.6
2466	Industrial supplies, n.e.c. ....	24	171 252	12 457	7.3	.1	X
2700	Sporting and recreational goods and supplies .....	6	9 759	151	1.5	Z	X
2930	Recyclable paper and paperboard .....	6	5 787	102	1.8	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	30	349 335	19 509	5.6	.2	X
5300	Plastics materials and basic shapes .....	85	730 374	79 613	10.9	.8	.9
5314	Other plastics materials and basic shapes .....	76	499 094	17 650	3.5	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	28	170 662	18 155	10.6	.2	7.6
5342	Adhesives, sealants, and glues .....	11	110 423	6 450	5.8	.1	X
5344	Other chemicals and allied products .....	18	60 239	11 705	19.4	.1	X
5800	Farm supplies .....	8	46 039	8 278	18.0	.1	X
6000	Paint, paint supplies, and wallpaper .....	52	856 608	18 772	2.2	.2	X
9700	Service receipts and labor charges (including installed parts) .....	45	144 842	34 129	23.6	.3	42.6
9701	Labor charges for repair work .....	19	95 934	17 478	18.2	.2	X
9702	Parts installed in repair work .....	9	34 552	1 605	4.6	Z	X
9703	Other service receipts and labor charges—Specify .....	34	100 645	15 046	15.0	.2	X
9810	Miscellaneous commodities .....	328	1 637 181	226 873	13.9	2.3	X
9940	Rental and leasing receipts .....	20	34 278	622	1.8	Z	X
9950	Construction receipts .....	12	9 177	3 593	39.2	Z	X
<b>421330</b>	<b>Roofing, siding, &amp; insulation material whse .....</b>	<b>1 584</b>	<b>X</b>	<b>9 811 545</b>	<b>X</b>	<b>100.0</b>	<b>57.0</b>
0530	Flooring and floor coverings .....	48	499 434	24 581	4.9	.3	X
0600	Lumber: rough, dressed, and finished .....	130	1 518 450	189 661	12.5	1.9	33.8
0611	Dimensional lumber (non-treated) .....	70	701 697	85 423	12.2	.9	X
0612	Treated lumber .....	70	716 635	72 232	10.1	.7	X
0613	Boards .....	33	335 228	32 000	9.5	.3	X
0620	Plywood and millwork .....	408	3 201 662	407 745	12.7	4.2	43.9
0621	Softwood plywood and oriented strand board (OSB) .....	44	278 958	22 563	8.1	.2	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	80	721 694	46 997	6.5	.5	X
0623	Gypsum, specialty boards, and treatments .....	124	1 222 863	76 860	6.3	.8	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	271	2 235 768	180 881	8.1	1.8	X
0625	Metal millwork .....	156	1 343 409	63 859	4.8	.7	X
0626	Other millwork and wood siding (including trusses and wood roofing) ...	56	226 061	16 583	7.3	.2	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	85	1 211 106	44 223	3.7	.5	28.3
0711	Ready-mixed or transit-mixed concrete .....	36	766 246	20 537	2.7	.2	X
0712	Cement and lime .....	30	342 018	8 085	2.4	.1	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	31	334 981	14 104	4.2	.1	X
0720	Roofing, siding, and insulation materials .....	1 584	9 811 545	7 945 503	81.0	81.0	53.1
0721	Roofing, except wood .....	986	7 094 093	4 033 606	56.9	41.1	X
0722	Siding, except wood .....	849	4 826 403	1 884 736	39.1	19.2	X
0723	Insulation materials .....	828	5 593 227	2 027 157	36.2	20.7	X
0730	Flat glass and other construction glass (excluding automotive) .....	97	569 448	129 185	22.7	1.3	X
0740	Other construction materials .....	364	2 542 136	280 003	11.0	2.9	54.8
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	296	2 067 107	167 958	8.1	1.7	X
0742	Prefabricated buildings and structural assemblies (nonwood) .....	35	171 971	17 263	10.0	.2	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	110	873 337	94 770	10.9	1.0	X
1120	Flat iron and steel products .....	48	501 764	30 769	6.1	.3	X
1140	Iron and steel wire and wire products .....	81	1 271 379	67 627	5.3	.7	X
1150	Iron and steel pipe and tubing .....	9	28 281	3 026	10.7	Z	X
1160	Other iron and steel products .....	28	259 024	13 665	5.3	.1	X
1220	Aluminum shapes, forms, etc. ....	131	975 671	63 336	6.5	.6	X
1400	Electrical apparatus and equipment .....	23	178 220	10 481	5.9	.1	X
1700	Hardware .....	115	1 597 560	93 031	5.8	.9	3.4
1711	Hand tools (including power driven) .....	111	1 583 843	57 835	3.7	.6	X
1712	Bolts, nuts, rivets, and fasteners .....	47	465 611	30 205	6.5	.3	X
1713	Cutlery .....	7	42 579	4 990	11.7	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	21	627 233	35 432	5.6	.4	2.2
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	11	425 780	16 019	3.8	.2	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	9	183 631	972	.5	Z	X
1818	Other plumbing and heating equipment and supplies .....	19	609 411	17 744	2.9	.2	X
1900	Warm air heating and air-conditioning equipment and supplies .....	21	149 498	20 350	13.6	.2	3.0
1911	Furnaces (warm air) .....	10	123 963	4 604	3.7	Z	X
1912	Central air-conditioning (residential and commercial) .....	10	123 963	4 604	3.7	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	21	149 498	11 142	7.5	.1	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	14	29 676	2 517	8.5	Z	28.7
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	13	29 490	2 508	8.5	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421330</b>	<b>Roofing, siding, &amp; insulation material whsle—Con.</b>						
2460	Other industrial supplies .....	27	188 663	13 022	6.9	.1	3.6
2466	Industrial supplies, n.e.c. ....	24	171 252	12 457	7.3	.1	X
2700	Sporting and recreational goods and supplies .....	6	9 759	151	1.5	Z	X
2930	Recyclable paper and paperboard .....	6	5 787	102	1.8	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	30	349 335	19 509	5.6	.2	X
5300	Plastics materials and basic shapes .....	85	730 374	79 613	10.9	.8	.9
5314	Other plastics materials and basic shapes .....	76	499 094	17 650	3.5	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	28	170 662	18 155	10.6	.2	7.6
5342	Adhesives, sealants, and glues .....	11	110 423	6 450	5.8	.1	X
5344	Other chemicals and allied products .....	18	60 239	11 705	19.4	.1	X
5800	Farm supplies .....	8	46 039	8 278	18.0	.1	X
6000	Paint, paint supplies, and wallpaper .....	52	856 608	18 772	2.2	.2	X
9700	Service receipts and labor charges (including installed parts) .....	45	144 842	34 129	23.6	.3	42.6
9701	Labor charges for repair work .....	19	95 934	17 478	18.2	.2	X
9702	Parts installed in repair work .....	9	34 552	1 605	4.6	Z	X
9703	Other service receipts and labor charges—Specify .....	34	100 645	15 046	15.0	.2	X
9810	Miscellaneous commodities .....	328	1 637 181	226 873	13.9	2.3	X
9940	Rental and leasing receipts .....	20	34 278	622	1.8	Z	X
9950	Construction receipts .....	12	9 177	3 593	39.2	Z	X
<b>4213301</b>	<b>Roofing, siding, &amp; insulation material whsle .....</b>	<b>1 584</b>	<b>X</b>	<b>9 811 545</b>	<b>X</b>	<b>100.0</b>	<b>57.0</b>
0530	Flooring and floor coverings .....	48	499 434	24 581	4.9	.3	X
0600	Lumber: rough, dressed, and finished .....	130	1 518 450	189 661	12.5	1.9	33.8
0611	Dimensional lumber (non-treated) .....	70	701 697	85 423	12.2	.9	X
0612	Treated lumber .....	70	716 635	72 232	10.1	.7	X
0613	Boards .....	33	335 228	32 000	9.5	.3	X
0620	Plywood and millwork .....	408	3 201 662	407 745	12.7	4.2	43.9
0621	Softwood plywood and oriented strand board (OSB) .....	44	278 958	22 563	8.1	.2	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	80	721 694	46 997	6.5	.5	X
0623	Gypsum, specialty boards, and treatments .....	124	1 222 863	76 860	6.3	.8	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	271	2 235 768	180 881	8.1	1.8	X
0625	Metal millwork .....	156	1 343 409	63 859	4.8	.7	X
0626	Other millwork and wood siding (including trusses and wood roofing) ...	56	226 061	16 583	7.3	.2	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	85	1 211 106	44 223	3.7	.5	28.3
0711	Ready-mixed or transit-mixed concrete .....	36	766 246	20 537	2.7	.2	X
0712	Cement and lime .....	30	342 018	8 085	2.4	.1	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	31	334 981	14 104	4.2	.1	X
0720	Roofing, siding, and insulation materials .....	1 584	9 811 545	7 945 503	81.0	81.0	53.1
0721	Roofing, except wood .....	986	7 094 093	4 033 606	56.9	41.1	X
0722	Siding, except wood .....	849	4 826 403	1 884 736	39.1	19.2	X
0723	Insulation materials .....	828	5 593 227	2 027 157	36.2	20.7	X
0730	Flat glass and other construction glass (excluding automotive) .....	97	569 448	129 185	22.7	1.3	X
0740	Other construction materials .....	364	2 542 136	280 003	11.0	2.9	54.8
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	296	2 067 107	167 958	8.1	1.7	X
0742	Prefabricated buildings and structural assemblies (nonwood) .....	35	171 971	17 263	10.0	.2	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	110	873 337	94 770	10.9	1.0	X
1120	Flat iron and steel products .....	48	501 764	30 769	6.1	.3	X
1140	Iron and steel wire and wire products .....	81	1 271 379	67 627	5.3	.7	X
1150	Iron and steel pipe and tubing .....	9	28 281	3 026	10.7	Z	X
1160	Other iron and steel products .....	28	259 024	13 665	5.3	.1	X
1220	Aluminum shapes, forms, etc. ....	131	975 671	63 336	6.5	.6	X
1400	Electrical apparatus and equipment .....	23	178 220	10 481	5.9	.1	X
1700	Hardware .....	115	1 597 560	93 031	5.8	.9	3.4
1711	Hand tools (including power driven) .....	111	1 583 843	57 835	3.7	.6	X
1712	Bolts, nuts, rivets, and fasteners .....	47	465 611	30 205	6.5	.3	X
1713	Cutlery .....	7	42 579	4 990	11.7	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	21	627 233	35 432	5.6	.4	2.2
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	11	425 780	16 019	3.8	.2	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	9	183 631	972	.5	Z	X
1818	Other plumbing and heating equipment and supplies .....	19	609 411	17 744	2.9	.2	X
1900	Warm air heating and air-conditioning equipment and supplies .....	21	149 498	20 350	13.6	.2	3.0
1911	Furnaces (warm air) .....	10	123 963	4 604	3.7	Z	X
1912	Central air-conditioning (residential and commercial) .....	10	123 963	4 604	3.7	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	21	149 498	11 142	7.5	.1	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	14	29 676	2 517	8.5	Z	28.7
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	13	29 490	2 508	8.5	Z	X
2460	Other industrial supplies .....	27	188 663	13 022	6.9	.1	3.6
2466	Industrial supplies, n.e.c. ....	24	171 252	12 457	7.3	.1	X
2700	Sporting and recreational goods and supplies .....	6	9 759	151	1.5	Z	X
2930	Recyclable paper and paperboard .....	6	5 787	102	1.8	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	30	349 335	19 509	5.6	.2	X
5300	Plastics materials and basic shapes .....	85	730 374	79 613	10.9	.8	.9
5314	Other plastics materials and basic shapes .....	76	499 094	17 650	3.5	.2	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4213301</b>	<b>Roofing, siding, &amp; insulation material whsle—Con.</b>						
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	28	170 662	18 155	10.6	.2	7.6
5342	Adhesives, sealants, and glues .....	11	110 423	6 450	5.8	.1	X
5344	Other chemicals and allied products .....	18	60 239	11 705	19.4	.1	X
5800	Farm supplies .....	8	46 039	8 278	18.0	.1	X
6000	Paint, paint supplies, and wallpaper .....	52	856 608	18 772	2.2	.2	X
9700	Service receipts and labor charges (including installed parts) .....	45	144 842	34 129	23.6	.3	42.6
9701	Labor charges for repair work .....	19	95 934	17 478	18.2	.2	X
9702	Parts installed in repair work .....	9	34 552	1 605	4.6	Z	X
9703	Other service receipts and labor charges—Specify .....	34	100 645	15 046	15.0	.2	X
9810	Miscellaneous commodities .....	328	1 637 181	226 873	13.9	2.3	X
9940	Rental and leasing receipts .....	20	34 278	622	1.8	Z	X
9950	Construction receipts .....	12	9 177	3 593	39.2	Z	X
<b>42139</b>	<b>Other construction materials whsle .....</b>	<b>2 890</b>	<b>X</b>	<b>8 196 656</b>	<b>X</b>	<b>100.0</b>	<b>44.7</b>
0200	New and rebuilt automotive parts and supplies .....	98	435 290	87 102	20.0	1.1	2.4
0216	Glass .....	70	276 302	69 930	25.3	.9	X
0223	Parts, n.e.c. ....	19	48 263	14 102	29.2	.2	X
0400	Household and lawn furniture .....	15	53 649	588	1.1	Z	44.1
0411	Upholstered furniture .....	15	53 649	585	1.1	Z	X
0414	Other furniture (including sleep sofas) .....	10	21 050	3	Z	Z	X
0530	Flooring and floor coverings .....	73	264 535	69 517	26.3	.8	24.2
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	58	225 019	21 129	9.4	.3	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) .....	59	227 435	40 065	17.6	.5	X
0540	Other home furnishings .....	19	177 682	38 936	21.9	.5	44.5
0542	Mirrors, lamps, and picture frames .....	15	87 293	6 086	7.0	.1	X
0600	Lumber: rough, dressed, and finished .....	89	322 036	23 289	7.2	.3	44.7
0611	Dimensional lumber (non-treated) .....	53	263 740	7 596	2.9	.1	X
0612	Treated lumber .....	76	151 865	5 869	3.9	.1	X
0613	Boards .....	34	222 749	9 786	4.4	.1	X
0620	Plywood and millwork .....	149	765 730	151 931	19.8	1.9	39.3
0621	Softwood plywood and oriented strand board (OSB) .....	25	204 000	51 188	25.1	.6	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	26	191 535	6 980	3.6	.1	X
0623	Gypsum, specialty boards, and treatments .....	42	317 413	49 426	15.6	.6	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	107	554 141	28 448	5.1	.3	X
0625	Metal millwork .....	27	134 357	10 887	8.1	.1	X
0626	Other millwork and wood siding (including trusses and wood roofing) ...	24	153 734	4 975	3.2	.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	35	66 855	3 221	4.8	Z	44.0
0712	Cement and lime .....	21	51 172	1 605	3.1	Z	X
0713	Sand, gravel, and crushed stone .....	16	35 631	824	2.3	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	14	36 232	673	1.9	Z	X
0720	Roofing, siding, and insulation materials .....	204	724 020	89 024	12.3	1.1	37.4
0721	Roofing, except wood .....	52	179 850	14 319	8.0	.2	X
0722	Siding, except wood .....	96	326 825	42 569	13.0	.5	X
0723	Insulation materials .....	109	486 141	32 136	6.6	.4	X
0730	Flat glass and other construction glass (excluding automotive) .....	703	2 008 486	1 709 641	85.1	20.9	X
0740	Other construction materials .....	2 267	6 434 957	5 521 929	85.8	67.4	39.8
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	181	488 288	217 537	44.6	2.7	X
0742	Prefabricated buildings and structural assemblies (nonwood) .....	408	936 849	832 590	88.9	10.2	X
0743	Manufactured (mobile) homes .....	387	765 628	713 819	93.2	8.7	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	1 398	4 469 916	3 757 984	84.1	45.8	X
0960	Restaurant and hotel equipment and supplies .....	8	11 558	1 604	13.9	Z	X
0970	Store machines and equipment .....	6	2 303	112	4.9	Z	X
1120	Flat iron and steel products .....	30	79 128	2 833	3.6	Z	X
1140	Iron and steel wire and wire products .....	45	156 135	11 161	7.1	.1	X
1150	Iron and steel pipe and tubing .....	51	117 981	21 590	18.3	.3	X
1160	Other iron and steel products .....	11	31 927	1 045	3.3	Z	X
1220	Aluminum shapes, forms, etc. ....	76	268 311	32 882	12.3	.4	X
1400	Electrical apparatus and equipment .....	69	152 985	14 421	9.4	.2	7.0
1418	Lighting fixtures (residential and commercial) .....	6	15 092	2 045	13.6	Z	X
1500	Electrical appliances, household .....	30	228 632	14 940	6.5	.2	X
1600	Electronic parts and equipment, except communication .....	20	35 749	4 334	12.1	.1	X
1700	Hardware .....	145	659 188	52 336	7.9	.6	8.3
1711	Hand tools (including power driven) .....	59	205 430	10 062	4.9	.1	X
1712	Bolts, nuts, rivets, and fasteners .....	49	153 407	9 090	5.9	.1	X
1713	Cutlery .....	47	231 854	24 046	10.4	.3	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	61	289 596	61 169	21.1	.7	6.3
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	21	101 709	2 375	2.3	Z	X
1813	Plumbing fixtures .....	16	110 070	19 630	17.8	.2	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	36	211 783	22 370	10.6	.3	X
1818	Other plumbing and heating equipment and supplies .....	38	107 267	2 580	2.4	Z	X

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**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42139</b>	<b>Other construction materials whsle—Con.</b>						
1900	Warm air heating and air-conditioning equipment and supplies .....	46	85 065	24 089	28.3	.3	30.3
1911	Furnaces (warm air) .....	31	51 468	5 284	10.3	.1	X
1912	Central air-conditioning (residential and commercial) .....	38	76 039	7 874	10.4	.1	X
1914	Heat pumps (residential and commercial) .....	16	51 904	8 875	17.1	.1	X
1916	Air cleaning and filtration systems .....	10	27 343	225	.8	Z	X
1917	Compressors for air-conditioners .....	10	27 343	225	.8	Z	X
1918	Condensing units for air-conditioners .....	10	27 343	225	.8	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	10	27 343	225	.8	Z	X
2200	Farm machinery, equipment, and parts .....	15	16 949	1 811	10.7	Z	12.4
2212	New harvesting machinery .....	15	16 949	384	2.3	Z	X
2213	New land preparation, planting, and cultivating machinery .....	15	16 949	189	1.1	Z	X
2216	Other new farm machinery and equipment .....	15	16 949	1 049	6.2	Z	X
2218	Used farm machinery and equipment .....	15	16 949	189	1.1	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	12	48 929	4 684	9.6	.1	X
2460	Other industrial supplies .....	50	106 832	6 820	6.4	.1	X
2700	Sporting and recreational goods and supplies .....	8	43 849	1 749	4.0	Z	22.4
2714	Camping and fishing equipment and accessories .....	8	43 849	1 749	4.0	Z	X
2800	Toys and hobby goods and supplies .....	8	43 849	4 383	10.0	.1	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	14	55 225	6 482	11.7	.1	X
3400	Industrial and personal services paper and plastics .....	7	20 741	5 799	28.0	.1	44.7
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	7	20 741	5 799	28.0	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	12	18 449	4 243	23.0	.1	X
4000	Footwear .....	8	43 849	426	1.0	Z	X
5300	Plastics materials and basic shapes .....	69	205 079	27 154	13.2	.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	42	95 056	9 685	10.2	.1	7.8
5342	Adhesives, sealants, and glues .....	7	3 917	195	5.0	Z	X
5400	Petroleum products .....	8	11 558	127	1.1	Z	X
5800	Farm supplies .....	11	95 038	9 118	9.6	.1	41.0
5818	Other farm supplies (including harness and saddlery equipment) .....	11	95 038	7 847	8.3	.1	X
6000	Paint, paint supplies, and wallpaper .....	74	216 250	23 845	11.0	.3	2.3
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	9	17 774	1 449	8.2	Z	X
6014	Paint supplies .....	9	17 774	4 261	24.0	.1	X
6015	Wallpaper .....	9	17 774	116	.7	Z	X
6120	Art goods (including novelties and souvenirs) .....	8	3 200	633	19.8	Z	X
6150	Nondurable goods, n.e.c. .....	8	20 676	4 424	21.4	.1	X
9700	Service receipts and labor charges (including installed parts) .....	420	611 985	77 996	12.7	1.0	37.6
9701	Labor charges for repair work .....	232	274 270	13 262	4.8	.2	X
9702	Parts installed in repair work .....	168	192 334	12 658	6.6	.2	X
9703	Other service receipts and labor charges—Specify .....	181	297 406	52 065	17.5	.6	X
9740	Receipts for installing equipment .....	6	2 063	80	3.9	Z	X
9810	Miscellaneous commodities .....	92	311 372	15 723	5.1	.2	X
9940	Rental and leasing receipts .....	38	111 665	13 816	12.4	.2	X
9950	Construction receipts .....	67	177 411	36 547	20.6	.4	X
<b>421390</b>	<b>Other construction materials whsle .....</b>	<b>2 890</b>	<b>X</b>	<b>8 196 656</b>	<b>X</b>	<b>100.0</b>	<b>44.7</b>
0200	New and rebuilt automotive parts and supplies .....	98	435 290	87 102	20.0	1.1	2.4
0216	Glass .....	70	276 302	69 930	25.3	.9	X
0223	Parts, n.e.c. .....	19	48 263	14 102	29.2	.2	X
0400	Household and lawn furniture .....	15	53 649	588	1.1	Z	44.1
0411	Upholstered furniture .....	15	53 649	585	1.1	Z	X
0414	Other furniture (including sleep sofas) .....	10	21 050	3	Z	Z	X
0530	Flooring and floor coverings .....	73	264 535	69 517	26.3	.8	24.2
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	58	225 019	21 129	9.4	.3	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) .....	59	227 435	40 065	17.6	.5	X
0540	Other home furnishings .....	19	177 682	38 936	21.9	.5	44.5
0542	Mirrors, lamps, and picture frames .....	15	87 293	6 086	7.0	.1	X
0600	Lumber: rough, dressed, and finished .....	89	322 036	23 289	7.2	.3	44.7
0611	Dimensional lumber (non-treated) .....	53	263 740	7 596	2.9	.1	X
0612	Treated lumber .....	76	151 865	5 869	3.9	.1	X
0613	Boards .....	34	222 749	9 786	4.4	.1	X
0620	Plywood and millwork .....	149	765 730	151 931	19.8	1.9	39.3
0621	Softwood plywood and oriented strand board (OSB) .....	25	204 000	51 188	25.1	.6	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	26	191 535	6 980	3.6	.1	X
0623	Gypsum, specialty boards, and treatments .....	42	317 413	49 426	15.6	.6	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	107	554 141	28 448	5.1	.3	X
0625	Metal millwork .....	27	134 357	10 887	8.1	.1	X
0626	Other millwork and wood siding (including trusses and wood roofing) .....	24	153 734	4 975	3.2	.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	35	66 855	3 221	4.8	Z	44.0
0712	Cement and lime .....	21	51 172	1 605	3.1	Z	X
0713	Sand, gravel, and crushed stone .....	16	35 631	824	2.3	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	14	36 232	673	1.9	Z	X

See footnotes at end of table.



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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421390</b>	<b>Other construction materials whse—Con.</b>						
0720	Roofing, siding, and insulation materials.....	204	724 020	89 024	12.3	1.1	37.4
0721	Roofing, except wood.....	52	179 850	14 319	8.0	.2	X
0722	Siding, except wood.....	96	326 825	42 569	13.0	.5	X
0723	Insulation materials.....	109	486 141	32 136	6.6	.4	X
0730	Flat glass and other construction glass (excluding automotive).....	703	2 008 486	1 709 641	85.1	20.9	X
0740	Other construction materials.....	2 267	6 434 957	5 521 929	85.8	67.4	39.8
0741	Rain-carrying equipment (down spouts, gutters, etc.).....	181	488 288	217 537	44.6	2.7	X
0742	Prefabricated buildings and structural assemblies (nonwood).....	408	936 849	832 590	88.9	10.2	X
0743	Manufactured (mobile) homes.....	387	765 628	713 819	93.2	8.7	X
0744	Construction materials, n.e.c. (including wire fence and construction paper).....	1 398	4 469 916	3 757 984	84.1	45.8	X
0960	Restaurant and hotel equipment and supplies.....	8	11 558	1 604	13.9	Z	X
0970	Store machines and equipment.....	6	2 303	112	4.9	Z	X
1120	Flat iron and steel products.....	30	79 128	2 833	3.6	Z	X
1140	Iron and steel wire and wire products.....	45	156 135	11 161	7.1	.1	X
1150	Iron and steel pipe and tubing.....	51	117 981	21 590	18.3	.3	X
1160	Other iron and steel products.....	11	31 927	1 045	3.3	Z	X
1220	Aluminum shapes, forms, etc.....	76	268 311	32 882	12.3	.4	X
1400	Electrical apparatus and equipment.....	69	152 985	14 421	9.4	.2	7.0
1418	Lighting fixtures (residential and commercial).....	6	15 092	2 045	13.6	Z	X
1500	Electrical appliances, household.....	30	228 632	14 940	6.5	.2	X
1600	Electronic parts and equipment, except communication.....	20	35 749	4 334	12.1	.1	X
1700	Hardware.....	145	659 188	52 336	7.9	.6	8.3
1711	Hand tools (including power driven).....	59	205 430	10 062	4.9	.1	X
1712	Bolts, nuts, rivets, and fasteners.....	49	153 407	9 090	5.9	.1	X
1713	Cutlery.....	47	231 854	24 046	10.4	.3	X
1800	Plumbing and heating equipment and supplies (hydronics).....	61	289 596	61 169	21.1	.7	6.3
1811	Plastic pipe fittings and valves (excluding pipe and tubing).....	21	101 709	2 375	2.3	Z	X
1813	Plumbing fixtures.....	16	110 070	19 630	17.8	.2	X
1814	Furnaces, stoves, water heaters (except electric and warm air).....	36	211 783	22 370	10.6	.3	X
1818	Other plumbing and heating equipment and supplies.....	38	107 267	2 580	2.4	Z	X
1900	Warm air heating and air-conditioning equipment and supplies.....	46	85 065	24 089	28.3	.3	30.3
1911	Furnaces (warm air).....	31	51 468	5 284	10.3	.1	X
1912	Central air-conditioning (residential and commercial).....	38	76 039	7 874	10.4	.1	X
1914	Heat pumps (residential and commercial).....	16	51 904	8 875	17.1	.1	X
1916	Air cleaning and filtration systems.....	10	27 343	225	.8	Z	X
1917	Compressors for air-conditioners.....	10	27 343	225	.8	Z	X
1918	Condensing units for air-conditioners.....	10	27 343	225	.8	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation.....	10	27 343	225	.8	Z	X
2200	Farm machinery, equipment, and parts.....	15	16 949	1 811	10.7	Z	12.4
2212	New harvesting machinery.....	15	16 949	384	2.3	Z	X
2213	New land preparation, planting, and cultivating machinery.....	15	16 949	189	1.1	Z	X
2216	Other new farm machinery and equipment.....	15	16 949	1 049	6.2	Z	X
2218	Used farm machinery and equipment.....	15	16 949	189	1.1	Z	X
2320	General-purpose industrial machinery, equipment, and parts.....	12	48 929	4 684	9.6	.1	X
2460	Other industrial supplies.....	50	106 832	6 820	6.4	.1	X
2700	Sporting and recreational goods and supplies.....	8	43 849	1 749	4.0	Z	22.4
2714	Camping and fishing equipment and accessories.....	8	43 849	1 749	4.0	Z	X
2800	Toys and hobby goods and supplies.....	8	43 849	4 383	10.0	.1	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties).....	14	55 225	6 482	11.7	.1	X
3400	Industrial and personal services paper and plastics.....	7	20 741	5 799	28.0	.1	44.7
3413	Industrial paper (wrapping, bags, cartons, etc.).....	7	20 741	5 799	28.0	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries.....	12	18 449	4 243	23.0	.1	X
4000	Footwear.....	8	43 849	426	1.0	Z	X
5300	Plastics materials and basic shapes.....	69	205 079	27 154	13.2	.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum).....	42	95 056	9 685	10.2	.1	7.8
5342	Adhesives, sealants, and glues.....	7	3 917	195	5.0	Z	X
5400	Petroleum products.....	8	11 558	127	1.1	Z	X
5800	Farm supplies.....	11	95 038	9 118	9.6	.1	41.0
5818	Other farm supplies (including harness and saddlery equipment).....	11	95 038	7 847	8.3	.1	X
6000	Paint, paint supplies, and wallpaper.....	74	216 250	23 845	11.0	.3	2.3
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers).....	9	17 774	1 449	8.2	Z	X
6014	Paint supplies.....	9	17 774	4 261	24.0	.1	X
6015	Wallpaper.....	9	17 774	116	.7	Z	X
6120	Art goods (including novelties and souvenirs).....	8	3 200	633	19.8	Z	X
6150	Nondurable goods, n.e.c.....	8	20 676	4 424	21.4	.1	X
9700	Service receipts and labor charges (including installed parts).....	420	611 985	77 996	12.7	1.0	37.6
9701	Labor charges for repair work.....	232	274 270	13 262	4.8	.2	X
9702	Parts installed in repair work.....	168	192 334	12 658	6.6	.2	X
9703	Other service receipts and labor charges—Specify.....	181	297 406	52 065	17.5	.6	X
9740	Receipts for installing equipment.....	6	2 063	80	3.9	Z	X
9810	Miscellaneous commodities.....	92	311 372	15 723	5.1	.2	X
9940	Rental and leasing receipts.....	38	111 665	13 816	12.4	.2	X
9950	Construction receipts.....	67	177 411	36 547	20.6	.4	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4213901</b>	<b>Flat glass &amp; other construction glass whsle . . . . .</b>	<b>669</b>	<b>X</b>	<b>1 950 805</b>	<b>X</b>	<b>100.0</b>	<b>57.0</b>
0200	New and rebuilt automotive parts and supplies . . . . .	70	276 302	69 930	25.3	3.6	X
0540	Other home furnishings . . . . .	9	101 142	36 209	35.8	1.9	X
0600	Lumber: rough, dressed, and finished . . . . .	6	1 704	261	15.3	Z	X
0620	Plywood and millwork . . . . .	43	132 799	17 026	12.8	9	X
0720	Roofing, siding, and insulation materials . . . . .	14	51 987	18 935	36.4	1.0	X
0730	Flat glass and other construction glass (excluding automotive) . . . . .	669	1 950 805	1 700 103	87.1	87.1	X
0740	Other construction materials . . . . .	46	189 106	30 343	16.0	1.6	X
1140	Iron and steel wire and wire products . . . . .	6	7 342	2 127	29.0	.1	X
1150	Iron and steel pipe and tubing . . . . .	11	6 171	747	12.1	Z	X
1220	Aluminum shapes, forms, etc. . . . .	41	158 406	22 445	14.2	1.2	X
1400	Electrical apparatus and equipment . . . . .	8	10 207	2 150	21.1	.1	X
1700	Hardware . . . . .	37	85 905	4 364	5.1	.2	X
2460	Other industrial supplies . . . . .	10	25 230	1 095	4.3	.1	X
5300	Plastics materials and basic shapes . . . . .	30	48 790	7 027	14.4	.4	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	8	9 906	1 632	16.5	.1	X
6000	Paint, paint supplies, and wallpaper . . . . .	10	20 190	6 309	31.2	.3	X
6150	Nondurable goods, n.e.c. . . . .	8	20 676	4 424	21.4	.2	X
9700	Service receipts and labor charges (including installed parts) . . . . .	49	86 140	10 377	12.0	.5	X
9810	Miscellaneous commodities . . . . .	35	98 477	4 480	4.5	.2	X
9940	Rental and leasing receipts . . . . .	9	42 932	7 484	17.4	.4	X
<b>4213902</b>	<b>Other construction materials whsle . . . . .</b>	<b>2 221</b>	<b>X</b>	<b>6 245 851</b>	<b>X</b>	<b>100.0</b>	<b>40.9</b>
0200	New and rebuilt automotive parts and supplies . . . . .	28	158 988	17 172	10.8	.3	.1
0223	Parts, n.e.c. . . . .	19	48 263	14 102	29.2	.2	X
0400	Household and lawn furniture . . . . .	15	53 649	588	1.1	Z	40.3
0411	Upholstered furniture . . . . .	15	53 649	585	1.1	Z	X
0414	Other furniture (including sleep sofas) . . . . .	10	21 050	3	Z	Z	X
0530	Flooring and floor coverings . . . . .	68	261 006	69 221	26.5	1.1	21.6
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) . . . . .	58	225 019	21 129	9.4	.3	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) . . . . .	58	225 019	39 824	17.7	.6	X
0540	Other home furnishings . . . . .	10	76 540	2 727	3.6	Z	40.6
0542	Mirrors, lamps, and picture frames . . . . .	10	76 540	2 727	3.6	Z	X
0600	Lumber: rough, dressed, and finished . . . . .	83	320 332	23 028	7.2	.4	40.9
0611	Dimensional lumber (non-treated) . . . . .	50	263 082	7 549	2.9	.1	X
0612	Treated lumber . . . . .	72	150 342	5 672	3.8	.1	X
0613	Boards . . . . .	33	222 272	9 772	4.4	.2	X
0620	Plywood and millwork . . . . .	106	632 931	134 905	21.3	2.2	35.4
0621	Softwood plywood and oriented strand board (OSB) . . . . .	19	200 671	50 694	25.3	.8	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) . . . . .	20	185 799	6 727	3.6	.1	X
0623	Gypsum, specialty boards, and treatments . . . . .	38	316 291	49 412	15.6	.8	X
0624	Wood millwork (doors, windows, cabinets, etc.) . . . . .	82	454 533	18 039	4.0	.3	X
0625	Metal millwork . . . . .	19	109 798	5 031	4.6	.1	X
0626	Other millwork and wood siding (including trusses and wood roofing) . . . . .	24	153 734	4 975	3.2	.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel . . . . .	35	66 855	3 221	4.8	.1	40.3
0712	Cement and lime . . . . .	21	51 172	1 605	3.1	Z	X
0713	Sand, gravel, and crushed stone . . . . .	16	35 631	824	2.3	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. . . . .	14	36 232	673	1.9	Z	X
0720	Roofing, siding, and insulation materials . . . . .	190	672 033	70 089	10.4	1.1	33.9
0721	Roofing, except wood . . . . .	46	134 228	12 659	9.4	.2	X
0722	Siding, except wood . . . . .	86	275 953	26 830	9.7	.4	X
0723	Insulation materials . . . . .	99	435 672	30 600	7.0	.5	X
0730	Flat glass and other construction glass (excluding automotive) . . . . .	34	57 681	9 538	16.5	.2	X
0740	Other construction materials . . . . .	2 221	6 245 851	5 491 586	87.9	87.9	36.5
0741	Rain-carrying equipment (down spouts, gutters, etc.) . . . . .	174	427 604	216 604	50.7	3.5	X
0742	Prefabricated buildings and structural assemblies (nonwood) . . . . .	406	932 793	832 137	89.2	13.3	X
0743	Manufactured (mobile) homes . . . . .	387	765 628	713 819	93.2	11.4	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) . . . . .	1 357	4 312 915	3 729 027	86.5	59.7	X
0960	Restaurant and hotel equipment and supplies . . . . .	8	11 558	1 604	13.9	Z	X
0970	Store machines and equipment . . . . .	6	2 303	112	4.9	Z	X
1120	Flat iron and steel products . . . . .	27	72 582	2 322	3.2	Z	X
1140	Iron and steel wire and wire products . . . . .	39	148 793	9 034	6.1	.1	X
1150	Iron and steel pipe and tubing . . . . .	40	111 810	20 843	18.6	.3	X
1160	Other iron and steel products . . . . .	11	31 927	1 045	3.3	Z	X
1220	Aluminum shapes, forms, etc. . . . .	35	109 905	10 437	9.5	.2	X
1400	Electrical apparatus and equipment . . . . .	61	142 778	12 271	8.6	.2	4.9
1418	Lighting fixtures (residential and commercial) . . . . .	6	15 092	2 045	13.6	Z	X
1500	Electrical appliances, household . . . . .	30	228 632	14 940	6.5	.2	X
1600	Electronic parts and equipment, except communication . . . . .	20	35 749	4 334	12.1	.1	X
1700	Hardware . . . . .	108	573 283	47 972	8.4	.8	7.4
1711	Hand tools (including power driven) . . . . .	55	171 514	9 248	5.4	.1	X
1712	Bolts, nuts, rivets, and fasteners . . . . .	49	153 407	9 090	5.9	.1	X
1713	Cutlery . . . . .	44	226 601	23 397	10.3	.4	X
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	57	288 483	61 114	21.2	1.0	5.8
1811	Plastic pipe fittings and valves (excluding pipe and tubing) . . . . .	21	101 709	2 375	2.3	Z	X
1813	Plumbing fixtures . . . . .	16	110 070	19 630	17.8	.3	X
1814	Furnaces, stoves, water heaters (except electric and warm air) . . . . .	36	211 783	22 370	10.6	.4	X
1818	Other plumbing and heating equipment and supplies . . . . .	38	107 267	2 580	2.4	Z	X

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4213902</b>	<b>Other construction materials whsle—Con.</b>						
1900	Warm air heating and air-conditioning equipment and supplies .....	42	83 952	24 055	28.7	.4	27.9
1911	Furnaces (warm air) .....	31	51 468	5 284	10.3	.1	X
1912	Central air-conditioning (residential and commercial) .....	38	76 039	7 874	10.4	.1	X
1914	Heat pumps (residential and commercial) .....	16	51 904	8 875	17.1	.1	X
1916	Air cleaning and filtration systems .....	10	27 343	225	.8	Z	X
1917	Compressors for air-conditioners .....	10	27 343	225	.8	Z	X
1918	Condensing units for air-conditioners .....	10	27 343	225	.8	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	10	27 343	225	.8	Z	X
2200	Farm machinery, equipment, and parts .....	15	16 949	1 811	10.7	Z	11.3
2212	New harvesting machinery .....	15	16 949	384	2.3	Z	X
2213	New land preparation, planting, and cultivating machinery .....	15	16 949	189	1.1	Z	X
2216	Other new farm machinery and equipment .....	15	16 949	1 049	6.2	Z	X
2218	Used farm machinery and equipment .....	15	16 949	189	1.1	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	12	48 929	4 684	9.6	.1	X
2460	Other industrial supplies .....	40	81 602	5 725	7.0	.1	X
2700	Sporting and recreational goods and supplies .....	8	43 849	1 749	4.0	Z	20.4
2714	Camping and fishing equipment and accessories .....	8	43 849	1 749	4.0	Z	X
2800	Toys and hobby goods and supplies .....	8	43 849	4 383	10.0	.1	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	10	52 763	6 240	11.8	.1	X
3400	Industrial and personal services paper and plastics .....	7	20 741	5 799	28.0	.1	40.9
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	7	20 741	5 799	28.0	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	12	18 449	4 243	23.0	.1	X
4000	Footwear .....	8	43 849	426	1.0	Z	X
5300	Plastics materials and basic shapes .....	39	156 289	20 127	12.9	.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	34	85 150	8 053	9.5	.1	X
5400	Petroleum products .....	8	11 558	127	1.1	Z	X
5800	Farm supplies .....	11	95 038	9 118	9.6	.1	37.5
5818	Other farm supplies (including harness and saddlery equipment) .....	11	95 038	7 847	8.3	.1	X
6000	Paint, paint supplies, and wallpaper .....	64	196 060	17 536	8.9	.3	X
6120	Art goods (including novelties and souvenirs) .....	8	3 200	633	19.8	Z	X
9700	Service receipts and labor charges (including installed parts) .....	371	525 845	67 619	12.9	1.1	31.5
9701	Labor charges for repair work .....	194	208 232	9 008	4.3	.1	X
9702	Parts installed in repair work .....	143	155 255	8 422	5.4	.1	X
9703	Other service receipts and labor charges—Specify .....	174	277 863	50 189	18.1	.8	X
9740	Receipts for installing equipment .....	6	2 063	80	3.9	Z	X
9810	Miscellaneous commodities .....	57	212 895	11 243	5.3	.2	X
9940	Rental and leasing receipts .....	29	68 733	6 332	9.2	.1	X
9950	Construction receipts .....	64	164 587	35 029	21.3	.6	X
<b>4214</b>	<b>Professional &amp; commercial equipment &amp; supplies whsle .....</b>	<b>45 351</b>	<b>X</b>	<b>367 383 550</b>	<b>X</b>	<b>100.0</b>	<b>73.9</b>
0200	New and rebuilt automotive parts and supplies .....	18	480 095	26 698	5.6	Z	X
0300	Tires and tubes .....	10	14 524	840	5.8	Z	X
0400	Household and lawn furniture .....	39	127 646	13 536	10.6	Z	61.4
0411	Upholstered furniture .....	8	13 753	431	3.1	Z	X
0412	Sleep furniture and equipment .....	21	77 714	8 245	10.6	Z	X
0420	Office and business furniture .....	1 032	4 015 106	608 211	15.1	.2	11.1
0421	New office furniture (wooden and metal) .....	527	1 191 807	134 518	11.3	Z	X
0422	New store and restaurant furniture .....	43	301 994	26 875	8.9	Z	X
0423	New public furniture (theater seats, church pews, park benches, and school desks) .....	70	196 266	16 964	8.6	Z	X
0424	Used office and business furniture .....	71	58 724	520	.9	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	20	164 301	34 907	21.2	Z	X
0520	Linens, domestics, curtains, and draperies .....	17	38 859	4 848	12.5	Z	53.1
0521	Bedspreads, blankets, and bedding .....	6	8 467	479	5.7	Z	X
0522	Curtains and draperies .....	8	9 132	579	6.3	Z	X
0530	Flooring and floor coverings .....	17	217 291	18 335	8.4	Z	73.1
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	15	213 072	17 518	8.2	Z	X
0540	Other home furnishings .....	180	634 806	61 635	9.7	Z	3.7
0541	Metal flatware and kitchen utensils .....	37	261 879	9 142	3.5	Z	X
0542	Mirrors, lamps, and picture frames .....	120	311 478	48 664	15.6	Z	X
0543	Home furnishings, n.e.c. .....	9	13 557	1 273	9.4	Z	X
0620	Plywood and millwork .....	26	69 384	7 588	10.9	Z	18.0
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	10	8 263	1 919	23.2	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	9	26 253	2 642	10.1	Z	X
0800	Photographic equipment and supplies (excluding video) .....	1 723	24 732 892	15 350 704	62.1	4.2	37.3
0811	Still picture photographic equipment .....	624	13 235 646	2 312 858	17.5	.6	X
0812	Motion picture photographic equipment .....	254	4 170 569	323 997	7.8	.1	X
0813	Photographic film .....	713	13 474 429	6 167 191	45.8	1.7	X
0814	Developing supplies (excluding film) .....	569	12 567 074	2 665 437	21.2	.7	X
0815	Other photographic equipment and supplies .....	1 014	14 099 805	2 852 182	20.2	.8	X
0900	Office equipment .....	8 135	61 383 214	22 152 190	36.1	6.0	50.9
0911	Typewriters and dedicated word processors .....	1 414	4 800 807	350 835	7.3	.1	X
0912	Calculators and accounting machines .....	1 296	18 486 204	726 532	3.9	.2	X
0913	Copying machines and equipment .....	6 697	35 908 395	19 059 770	53.1	5.2	X
0914	Dictating, transcribing, and recording machines .....	868	3 036 146	639 754	21.1	.2	X
0915	Mailing, letter handling, and addressing machines .....	810	5 445 570	1 243 195	22.8	.3	X

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<b>4214</b>	<b>Professional &amp; commercial equipment &amp; supplies whsle—Con.</b>						
0920	New computer equipment .....	16 004	233 950 036	182 645 300	78.1	49.7	56.0
0921	Computers .....	12 075	183 114 060	103 664 000	56.6	28.2	X
0922	Computer storage devices .....	6 685	134 311 082	18 559 499	13.8	5.1	X
0923	Computer printers .....	7 961	134 499 251	20 020 026	14.9	5.4	X
0924	Other computer peripheral equipment .....	10 234	146 012 583	40 374 439	27.7	11.0	X
0930	Used computer equipment .....	1 899	9 784 355	2 574 688	26.3	.7	X
0950	Computer software (packaged) .....	8 245	104 398 613	20 970 793	20.1	5.7	X
0960	Restaurant and hotel equipment and supplies .....	3 301	11 057 178	9 806 130	88.7	2.7	X
0970	Store machines and equipment .....	2 936	26 537 626	5 258 004	19.8	1.4	10.4
0971	Vending machines .....	457	1 405 522	1 031 818	73.4	.3	X
0972	Other store machines and equipment .....	2 296	5 073 265	3 613 640	71.2	1.0	X
1000	Medical, hospital, and surgical supplies .....	8 975	56 170 003	52 489 554	93.4	14.3	68.0
1011	Surgical and medical instruments and equipment .....	5 536	37 917 369	24 186 397	63.8	6.6	X
1012	Orthopedic, and prosthetic appliances and supplies .....	1 887	8 335 784	4 066 816	48.8	1.1	X
1013	Other surgical, medical, and hospital supplies .....	4 966	31 022 465	24 206 006	78.0	6.6	X
1020	Dental supplies .....	1 423	6 427 670	4 242 640	66.0	1.2	65.6
1021	Equipment (chairs, x-rays, cabinets, etc.) .....	751	3 522 920	1 044 477	29.6	.3	X
1022	Instruments and other supplies .....	1 240	5 831 352	3 196 945	54.8	.9	X
1030	Optical and ophthalmic goods .....	1 976	7 642 316	6 786 006	88.8	1.8	64.7
1031	Ophthalmic goods .....	946	4 200 277	2 980 023	70.9	.8	X
1032	Prescription grinding .....	529	1 332 597	975 830	73.2	.3	X
1033	Optometric equipment and supplies .....	326	982 774	531 910	54.1	.1	X
1034	Optical goods, n.e.c. (excluding cameras) .....	779	3 220 342	2 221 668	69.0	.6	X
1040	Religious and school supplies .....	587	2 870 856	1 486 567	51.8	.4	69.2
1041	Religious supplies .....	114	480 967	418 625	87.0	.1	X
1042	School supplies .....	480	2 452 963	1 066 052	43.5	.3	X
1050	Other professional equipment and supplies .....	2 823	14 228 420	9 041 972	63.5	2.5	69.7
1051	Architects' equipment and supplies .....	338	644 615	229 098	35.5	.1	X
1052	Drafting instruments .....	272	452 758	65 617	14.5	Z	X
1053	Engineers' equipment and supplies .....	461	891 053	375 212	42.1	.1	X
1054	Laboratory equipment .....	1 018	6 387 263	2 824 978	44.2	.8	X
1055	Scientific instruments .....	758	5 780 802	2 837 105	49.1	.8	X
1056	Veterinarians' equipment and supplies .....	410	2 690 621	556 536	20.7	.2	X
1057	Professional equipment and supplies, n.e.c. .....	848	3 699 601	2 133 682	57.7	.6	X
1100	Iron and steel products (semifinished) .....	7	6 309	1 110	17.6	Z	X
1120	Flat iron and steel products .....	7	7 488	449	6.0	Z	X
1140	Iron and steel wire and wire products .....	23	60 780	10 394	17.1	Z	X
1400	Electrical apparatus and equipment .....	540	10 769 953	879 491	8.2	.2	1.2
1411	Power and distribution transformers .....	28	87 082	5 056	5.8	Z	X
1412	Switchgear and switchboard apparatus .....	31	65 283	1 942	3.0	Z	X
1414	Conduit, raceway, and fittings .....	37	86 964	1 739	2.0	Z	X
1415	Electric bulbs (all types) .....	14	25 213	1 014	4.0	Z	X
1416	Interior wiring (excluding conduit) .....	83	6 151 331	309 940	5.0	.1	X
1417	Exterior wiring and cable (excluding conduit) .....	26	50 612	2 933	5.8	Z	X
1418	Lighting fixtures (residential and commercial) .....	29	63 890	6 002	9.4	Z	X
1419	Industrial controls .....	106	317 044	34 681	10.9	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	25	25 105	859	3.4	Z	X
1500	Electrical appliances, household .....	182	3 288 149	317 033	9.6	.1	22.9
1511	Televisions .....	79	2 491 663	68 327	2.7	Z	X
1512	Radios, stereos, and CD players .....	66	1 272 595	76 640	6.0	Z	X
1513	V.C.R.'s and video cameras .....	84	1 096 060	45 639	4.2	Z	X
1514	Electrical household ranges and ovens .....	16	638 741	8 303	1.3	Z	X
1515	Refrigerators and freezers, household .....	16	808 148	12 284	1.5	Z	X
1516	Household laundry equipment .....	16	808 148	11 628	1.4	Z	X
1517	Vacuum cleaners and sewing machines, household .....	22	649 673	7 364	1.1	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	26	813 826	47 294	5.8	Z	X
1600	Electronic parts and equipment, except communication .....	1 025	19 786 286	1 825 583	9.2	.5	3.5
1612	Integrated circuits .....	112	388 099	20 713	5.3	Z	X
1613	Capacitors and resistors .....	22	108 943	10 198	9.4	Z	X
1616	Electronic connectors and other passive electronic parts .....	92	102 109	9 304	9.1	Z	X
1618	Electronic parts and equipment, n.e.c. .....	396	7 699 136	1 619 751	21.0	.4	X
1650	Communication equipment and supplies .....	1 407	28 643 541	1 135 933	4.0	.3	4.3
1651	Telephones .....	411	5 422 945	501 883	9.3	.1	X
1652	Other electronic communication equipment .....	729	3 714 201	179 888	4.8	Z	X
1653	Other electrical communication equipment .....	178	776 196	33 732	4.3	Z	X
1700	Hardware .....	172	772 780	127 883	16.5	Z	2.9
1711	Hand tools (including power driven) .....	15	21 679	6 616	30.5	Z	X
1712	Bolts, nuts, rivets, and fasteners .....	11	38 058	591	1.6	Z	X
1713	Cutlery .....	44	58 870	5 733	9.7	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	62	186 125	14 847	8.0	Z	4.5
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	42	140 882	4 923	3.5	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	44	155 545	7 168	4.6	Z	X
1815	Boilers, radiators, and convectors .....	6	8 830	775	8.8	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	24	273 176	41 775	15.3	Z	X
2000	Refrigeration equipment and supplies .....	455	1 530 807	274 852	18.0	.1	4.9
2011	Commercial refrigerators (reach-in and walk-in) .....	351	1 200 399	91 586	7.6	Z	X
2012	Unit coolers for commercial refrigerators .....	49	176 949	8 022	4.5	Z	X
2013	Condensing units for commercial refrigerators .....	19	63 317	3 859	6.1	Z	X
2014	Refrigerants .....	15	18 845	1 841	9.8	Z	X
2015	Other refrigeration equipment and supplies .....	300	1 014 388	159 461	15.7	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	10	55 246	6 184	11.2	Z	X
2200	Farm machinery, equipment, and parts .....	6	1 718	462	26.9	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4214</b>	<b>Professional &amp; commercial equipment &amp; supplies whsle—Con.</b>						
2230	Food-processing machinery, equipment, and parts	15	55 068	5 992	10.9	Z	53.2
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	10	43 675	5 441	12.5	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	10	18 303	557	3.0	Z	60.9
2311	Pumps	7	14 958	129	.9	Z	X
2312	Motors	7	14 958	129	.9	Z	X
2313	Parts for pumps and motors	6	15 184	271	1.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts	370	2 747 288	393 935	14.3	.1	2.1
2321	New pumps, compressors (air or gas), and equipment	20	55 898	1 744	3.1	Z	X
2326	New controlling, recording, and indicating instruments and access	18	751 667	99 629	13.3	Z	X
2327	All other new general-purpose industrial machinery and equipment	26	95 110	13 064	13.7	Z	X
2328	Used general-purpose industrial machinery and equipment	17	14 384	1 013	7.0	Z	X
2330	Metalworking machinery, equipment, and parts	18	47 441	4 381	9.2	Z	X
2340	Materials handling machinery, equipment, and parts	67	262 389	27 180	10.4	Z	33.6
2341	New conveying equipment	49	225 090	15 495	6.9	Z	X
2342	New hoists, cranes, and monorails	20	90 891	1 604	1.8	Z	X
2344	New industrial trucks and tractors	7	17 120	1 208	7.1	Z	X
2345	Used materials handling machinery, equipment, and parts	29	71 142	5 784	8.1	Z	X
2360	Other industrial machinery, equipment, and parts	45	87 613	13 133	15.0	Z	52.2
2363	New printing trades machinery, equipment, and supplies	12	23 683	6 347	26.8	Z	X
2366	Other new industrial machinery and equipment	16	27 886	2 299	8.2	Z	X
2367	Used industrial machinery and equipment	10	11 375	537	4.7	Z	X
2430	Fluid-power filters, components, accessories, and parts	10	20 999	811	3.9	Z	69.4
2431	Filters	8	17 443	651	3.7	Z	X
2440	Welding supplies (excluding gases)	12	42 249	1 285	3.0	Z	X
2450	Industrial containers and supplies	38	197 604	38 091	19.3	Z	39.6
2451	New and reconditioned drums and barrels	7	33 683	965	2.9	Z	X
2454	Other industrial containers and supplies	28	144 982	31 183	21.5	Z	X
2460	Other industrial supplies	55	326 334	42 374	13.0	Z	61.4
2461	Printing and duplicating inks	10	33 656	5 409	16.1	Z	X
2463	Nylon, polyester, and synthetic rubber	11	37 035	2 139	5.8	Z	X
2465	Strapping and tape	9	40 098	1 368	3.4	Z	X
2466	Industrial supplies, n.e.c.	24	212 698	28 938	13.6	Z	X
2520	Custodial (janitors') equipment and supplies	204	738 064	73 561	10.0	Z	4.1
2521	Custodial equipment—power equipment	58	370 921	7 226	1.9	Z	X
2522	Custodial equipment—nonpower equipment	66	438 068	14 064	3.2	Z	X
2523	Custodial supplies	180	675 175	49 387	7.3	Z	X
2530	Laundry and dry-cleaning equipment and supplies	23	101 190	5 414	5.4	Z	X
2540	Other service establishment equipment and supplies	8	7 834	2 300	29.4	Z	51.8
2542	Service establishment equipment and supplies, n.e.c.	6	5 670	1 281	22.6	Z	X
2700	Sporting and recreational goods and supplies	37	116 040	17 258	14.9	Z	19.9
2713	Billiards, pool, bowling equipment, and accessories	10	56 465	9 735	17.2	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	7	4 241	132	3.1	Z	X
2800	Toys and hobby goods and supplies	89	479 560	87 546	18.3	Z	15.8
2811	Video games and cartridges	9	126 419	32 035	25.3	Z	X
2813	Crafts and craft supplies	18	132 221	16 651	12.6	Z	X
2940	Recyclable materials, except metal	6	3 014	556	18.4	Z	X
3000	Jewelry, diamonds, gem stones, and watches	34	136 500	23 198	17.0	Z	35.3
3014	Watches, clocks, and watch movements and cases	16	93 342	11 393	12.2	Z	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	6	17 204	5 461	31.7	Z	X
3100	Musical instruments and supplies	24	52 171	6 130	11.8	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	18	287 926	58 215	20.2	Z	X
3140	Prerecorded video tapes	10	34 876	3 810	10.9	Z	X
3150	Other durable goods	26	66 508	12 878	19.4	Z	69.1
3151	Coin-operated games	6	12 874	4 313	33.5	Z	X
3154	Other durable goods, n.e.c.	18	51 361	8 339	16.2	Z	X
3160	Fire extinguishers and fire safety equipment	6	13 722	2 097	15.3	Z	X
3200	Printing and writing paper	1 183	16 202 127	318 128	2.0	.1	.5
3212	Fine roll paper	188	848 367	39 358	4.6	Z	X
3213	Other printing and writing paper	860	2 216 498	97 823	4.4	Z	X
3300	Stationery, office supplies and greeting cards	2 231	12 885 876	2 100 303	16.3	.6	3.2
3311	Business forms	636	1 749 829	149 691	8.6	Z	X
3312	Stationery, photocopy paper, and typing paper	617	1 265 463	74 849	5.9	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	807	8 397 129	1 233 192	14.7	.3	X
3314	Toner and cartridges	1 182	3 237 672	268 620	8.3	.1	X
3315	Greeting cards	69	69 096	1 352	2.0	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	778	2 801 638	301 462	10.8	.1	X
3400	Industrial and personal services paper and plastics	231	804 657	106 996	13.3	Z	24.9
3411	Paperboard and boxboard boxes	41	122 630	6 454	5.3	Z	X
3412	Paper dishes, cups, and napkins	63	260 122	12 507	4.8	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	101	244 379	26 937	11.0	Z	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	68	250 427	12 220	4.9	Z	X
3415	Other industrial and personal service paper	69	94 876	20 065	21.1	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4214</b>	<b>Professional &amp; commercial equipment &amp; supplies whse—Con.</b>						
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	356	1 899 624	310 355	16.3	.1	14.2
3511	Prescription drugs .....	153	1 168 054	122 689	10.5	Z	X
3512	Nonprescription pharmaceuticals .....	172	967 437	61 403	6.3	Z	X
3513	Cosmetics .....	14	200 747	7 531	3.8	Z	X
3514	Perfumes .....	9	21 646	4 779	22.1	Z	X
3515	Other toiletries and druggists' sundries .....	87	362 619	52 928	14.6	Z	X
3600	Piece goods, knit and woven .....	48	1 183 775	80 814	6.8	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	10	27 737	1 680	6.1	Z	X
3800	Men's and boys' wear .....	31	55 141	15 565	28.2	Z	37.0
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	20	46 456	13 916	30.0	Z	X
3900	Women's and children's wear .....	17	257 918	23 517	9.1	Z	71.1
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	6	31 653	7 621	24.1	Z	X
4000	Footwear .....	7	8 438	1 575	18.7	Z	71.7
4011	All athletic footwear .....	6	5 608	144	2.6	Z	X
4014	Other men's and boy's footwear .....	7	8 438	1 431	17.0	Z	X
4100	Frozen foods (packaged) .....	14	231 963	94 884	40.9	Z	8.2
4115	Meat (frozen packaged) .....	6	207 415	73 786	35.6	Z	X
4200	Dairy products (excluding dried or canned) .....	12	269 134	25 130	9.3	Z	X
4300	Poultry and poultry products .....	7	31 085	4 841	15.6	Z	X
4400	Confectionery .....	7	12 510	2 223	17.8	Z	61.7
4411	Candy .....	7	12 510	758	6.1	Z	X
4414	Chips and popcorn .....	6	10 737	1 465	13.6	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	10	33 636	2 791	8.3	Z	X
4600	Meat and meat products (fresh and unpackage) .....	8	59 604	13 705	23.0	Z	X
4800	Coffee, tea, and spices .....	37	52 445	7 326	14.0	Z	64.7
4811	Coffee .....	20	20 324	3 443	16.9	Z	X
4812	Tea .....	11	10 480	487	4.6	Z	X
4813	Spices .....	19	40 965	3 303	8.1	Z	X
4820	Bread and baked goods .....	9	35 012	800	2.3	Z	41.1
4822	Cookies, cakes, and other baked goods .....	8	21 425	665	3.1	Z	X
4830	Canned foods .....	16	41 696	3 028	7.3	Z	43.0
4831	Canned and bottled fruits, vegetables, and juices .....	10	29 943	1 124	3.8	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	15	10 761	736	6.8	Z	X
4850	Soft drinks and bottled water .....	7	18 881	1 318	7.0	Z	X
4860	Other grocery specialties .....	32	424 289	63 355	14.9	Z	15.4
4868	Grocery specialties, n.e.c. ....	27	413 044	62 712	15.2	Z	X
5300	Plastics materials and basic shapes .....	56	239 339	21 072	8.8	Z	9.5
5311	Plastic pipes, rods, tubes, and shapes .....	6	63 665	1 485	2.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	603	3 785 840	437 592	11.6	.1	1.7
5335	Detergents and soaps .....	24	24 455	2 010	8.2	Z	X
5342	Adhesives, sealants, and glues .....	11	40 410	4 589	11.4	Z	X
5344	Other chemicals and allied products .....	247	1 600 873	162 718	10.2	Z	X
5800	Farm supplies .....	25	136 057	26 371	19.4	Z	X
6000	Paint, paint supplies, and wallpaper .....	25	41 929	4 040	9.6	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	30	499 567	189 005	37.8	.1	68.2
6101	Books .....	13	428 219	183 937	43.0	.1	X
6120	Art goods (including novelties and souvenirs) .....	49	114 312	7 453	6.5	Z	45.8
6121	Art materials .....	13	11 519	3 124	27.1	Z	X
6122	Novelties and souvenirs .....	12	54 215	1 312	2.4	Z	X
6150	Nondurable goods, n.e.c. ....	41	599 826	164 317	27.4	Z	X
9700	Service receipts and labor charges (including installed parts) .....	12 579	83 866 017	10 391 713	12.4	2.8	56.2
9701	Labor charges for repair work .....	10 365	58 005 385	6 054 119	10.4	1.6	X
9702	Parts installed in repair work .....	7 385	45 128 390	1 419 496	3.1	.4	X
9703	Other service receipts and labor charges—Specify .....	3 750	34 858 890	2 916 609	8.4	.8	X
9720	Receipts for service contracts .....	6 072	40 681 277	4 624 052	11.4	1.3	X
9730	Advertising specialties (paper novelties, etc.) .....	11	7 949	1 094	13.8	Z	X
9740	Receipts for installing equipment .....	2 851	15 822 117	1 621 126	10.2	.4	X
9810	Miscellaneous commodities .....	2 183	31 053 385	3 812 215	12.3	1.0	X
9930	Sales of integrated systems which you wrote or modified software .....	735	7 928 313	435 603	5.5	.1	X
9940	Rental and leasing receipts .....	4 608	51 906 444	2 964 697	5.7	.8	62.0
9941	Computer rental and leasing receipts .....	814	24 569 762	900 094	3.7	.2	X
9942	Photocopying machine rental .....	2 642	16 547 965	873 924	5.3	.2	X
9943	Other office machine rental receipts .....	1 120	5 595 322	1 048 544	18.7	.3	X
9944	Other rental receipts .....	223	1 227 565	21 103	1.7	Z	X
9960	Custom software (designed to customer specifications) .....	1 250	6 953 756	417 915	6.0	.1	X
9970	Receipts for printing or photocopying performed at this establishment .....	26	119 715	22 613	18.9	Z	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
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<b>42141</b>	<b>Photographic equipment &amp; supplies whsle</b>	<b>1 379</b>	<b>X</b>	<b>16 679 051</b>	<b>X</b>	<b>100.0</b>	<b>75.9</b>
0420	Office and business furniture	11	68 181	5 015	7.4	Z	X
0540	Other home furnishings	10	39 621	2 055	5.2	Z	X
0800	Photographic equipment and supplies (excluding video)	1 379	16 679 051	14 308 091	85.8	85.8	58.7
0811	Still picture photographic equipment	617	13 211 875	2 311 730	17.5	13.9	X
0812	Motion picture photographic equipment	249	4 162 290	322 523	7.7	1.9	X
0813	Photographic film	688	13 409 640	6 157 314	45.9	36.9	X
0814	Developing supplies (excluding film)	565	12 566 771	2 665 435	21.2	16.0	X
0815	Other photographic equipment and supplies	1 008	14 086 208	2 851 089	20.2	17.1	X
0900	Office equipment	73	7 260 813	148 448	2.0	.9	.4
0911	Typewriters and dedicated word processors	6	29 131	1 580	5.4	Z	X
0913	Copying machines and equipment	20	63 911	7 880	12.3	Z	X
0914	Dictating, transcribing, and recording machines	13	55 742	10 019	18.0	.1	X
0915	Mailing, letter handling, and addressing machines	6	15 360	599	3.9	Z	X
0920	New computer equipment	127	9 753 784	432 834	4.4	2.6	1.0
0921	Computers	24	261 533	17 589	6.7	.1	X
0922	Computer storage devices	10	135 915	3 829	2.8	Z	X
0923	Computer printers	27	102 963	6 808	6.6	Z	X
0924	Other computer peripheral equipment	64	2 440 644	382 627	15.7	2.3	X
0950	Computer software (packaged)	72	5 056 736	11 568	.2	.1	X
0960	Restaurant and hotel equipment and supplies	8	22 713	4 490	19.8	Z	X
0970	Store machines and equipment	7	46 587	5 035	10.8	Z	X
1000	Medical, hospital, and surgical supplies	15	58 150	8 872	15.3	.1	62.8
1011	Surgical and medical instruments and equipment	12	46 678	5 158	11.1	Z	X
1013	Other surgical, medical, and hospital supplies	15	58 150	3 713	6.4	Z	X
1030	Optical and ophthalmic goods	16	331 454	76 186	23.0	.5	X
1040	Religious and school supplies	6	6 229	87	1.4	Z	X
1400	Electrical apparatus and equipment	17	74 489	9 635	12.9	.1	28.7
1419	Industrial controls	17	74 489	9 635	12.9	.1	X
1500	Electrical appliances, household	27	182 292	42 322	23.2	.3	12.3
1511	Televisions	20	124 548	3 247	2.6	Z	X
1512	Radios, stereos, and CD players	20	124 548	1 827	1.5	Z	X
1513	V.C.R.'s and video cameras	14	112 556	19 647	17.5	.1	X
1600	Electronic parts and equipment, except communication	111	9 623 223	395 639	4.1	2.4	.7
1618	Electronic parts and equipment, n.e.c.	82	2 519 799	333 588	13.2	2.0	X
1650	Communication equipment and supplies	6	24 734	8 996	36.4	.1	X
1700	Hardware	6	17 556	1 659	9.5	Z	X
3000	Jewelry, diamonds, gem stones, and watches	7	22 949	5 903	25.7	Z	X
3200	Printing and writing paper	22	45 123	4 054	9.0	Z	20.7
3213	Other printing and writing paper	22	45 123	4 054	9.0	Z	X
3300	Stationery, office supplies and greeting cards	35	108 877	23 255	21.4	.1	15.6
3312	Stationery, photocopy paper, and typing paper	24	81 755	11 204	13.7	.1	X
3314	Toner and cartridges	6	7 675	257	3.3	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	9	34 767	6 702	19.3	Z	X
3400	Industrial and personal services paper and plastics	19	8 868	1 107	12.5	Z	X
5300	Plastics materials and basic shapes	7	31 851	2 609	8.2	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	50	211 727	27 566	13.0	.2	X
9700	Service receipts and labor charges (including installed parts)	314	8 881 180	629 448	7.1	3.8	55.9
9701	Labor charges for repair work	220	1 353 494	53 984	4.0	.3	X
9702	Parts installed in repair work	168	8 195 750	64 990	.8	.4	X
9703	Other service receipts and labor charges—Specify	126	7 788 411	510 471	6.6	3.1	X
9720	Receipts for service contracts	27	102 369	13 348	13.0	.1	X
9740	Receipts for installing equipment	51	314 769	10 800	3.4	.1	X
9810	Miscellaneous commodities	97	7 263 687	440 464	6.1	2.6	X
9940	Rental and leasing receipts	99	5 060 616	35 858	.7	.2	.6
9942	Photocopying machine rental	47	267 791	25 536	9.5	.2	X
9943	Other office machine rental receipts	36	196 509	3 337	1.7	Z	X
9944	Other rental receipts	7	15 174	265	1.7	Z	X
<b>421410</b>	<b>Photographic equipment &amp; supplies whsle</b>	<b>1 379</b>	<b>X</b>	<b>16 679 051</b>	<b>X</b>	<b>100.0</b>	<b>75.9</b>
0420	Office and business furniture	11	68 181	5 015	7.4	Z	X
0540	Other home furnishings	10	39 621	2 055	5.2	Z	X
0800	Photographic equipment and supplies (excluding video)	1 379	16 679 051	14 308 091	85.8	85.8	58.7
0811	Still picture photographic equipment	617	13 211 875	2 311 730	17.5	13.9	X
0812	Motion picture photographic equipment	249	4 162 290	322 523	7.7	1.9	X
0813	Photographic film	688	13 409 640	6 157 314	45.9	36.9	X
0814	Developing supplies (excluding film)	565	12 566 771	2 665 435	21.2	16.0	X
0815	Other photographic equipment and supplies	1 008	14 086 208	2 851 089	20.2	17.1	X
0900	Office equipment	73	7 260 813	148 448	2.0	.9	.4
0911	Typewriters and dedicated word processors	6	29 131	1 580	5.4	Z	X
0913	Copying machines and equipment	20	63 911	7 880	12.3	Z	X
0914	Dictating, transcribing, and recording machines	13	55 742	10 019	18.0	.1	X
0915	Mailing, letter handling, and addressing machines	6	15 360	599	3.9	Z	X
0920	New computer equipment	127	9 753 784	432 834	4.4	2.6	1.0
0921	Computers	24	261 533	17 589	6.7	.1	X
0922	Computer storage devices	10	135 915	3 829	2.8	Z	X
0923	Computer printers	27	102 963	6 808	6.6	Z	X
0924	Other computer peripheral equipment	64	2 440 644	382 627	15.7	2.3	X
0950	Computer software (packaged)	72	5 056 736	11 568	.2	.1	X
0960	Restaurant and hotel equipment and supplies	8	22 713	4 490	19.8	Z	X
0970	Store machines and equipment	7	46 587	5 035	10.8	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421410</b>	<b>Photographic equipment &amp; supplies whsle—Con.</b>						
1000	Medical, hospital, and surgical supplies .....	15	58 150	8 872	15.3	.1	62.8
1011	Surgical and medical instruments and equipment .....	12	46 678	5 158	11.1	Z	X
1013	Other surgical, medical, and hospital supplies .....	15	58 150	3 713	6.4	Z	X
1030	Optical and ophthalmic goods .....	16	331 454	76 186	23.0	.5	X
1040	Religious and school supplies .....	6	6 229	87	1.4	Z	X
1400	Electrical apparatus and equipment .....	17	74 489	9 635	12.9	.1	28.7
1419	Industrial controls .....	17	74 489	9 635	12.9	.1	X
1500	Electrical appliances, household .....	27	182 292	42 322	23.2	.3	12.3
1511	Televisions .....	20	124 548	3 247	2.6	Z	X
1512	Radios, stereos, and CD players .....	20	124 548	1 827	1.5	Z	X
1513	V.C.R.'s and video cameras .....	14	112 556	19 647	17.5	.1	X
1600	Electronic parts and equipment, except communication .....	111	9 623 223	395 639	4.1	2.4	.7
1618	Electronic parts and equipment, n.e.c. ....	82	2 519 799	333 588	13.2	2.0	X
1650	Communication equipment and supplies .....	6	24 734	8 996	36.4	.1	X
1700	Hardware .....	6	17 556	1 659	9.5	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	7	22 949	5 903	25.7	Z	X
3200	Printing and writing paper .....	22	45 123	4 054	9.0	Z	20.7
3213	Other printing and writing paper .....	22	45 123	4 054	9.0	Z	X
3300	Stationery, office supplies and greeting cards .....	35	108 877	23 255	21.4	.1	15.6
3312	Stationery, photocopy paper, and typing paper .....	24	81 755	11 204	13.7	.1	X
3314	Toner and cartridges .....	6	7 675	257	3.3	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	19	34 767	6 702	19.3	Z	X
3400	Industrial and personal services paper and plastics .....	9	8 868	1 107	12.5	Z	X
5300	Plastics materials and basic shapes .....	7	31 851	2 609	8.2	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	50	211 727	27 566	13.0	.2	X
9700	Service receipts and labor charges (including installed parts) .....	314	8 881 180	629 448	7.1	3.8	55.9
9701	Labor charges for repair work .....	220	1 353 494	53 984	4.0	.3	X
9702	Parts installed in repair work .....	168	8 195 750	64 990	.8	.4	X
9703	Other service receipts and labor charges—Specify .....	126	7 788 411	510 471	6.6	3.1	X
9720	Receipts for service contracts .....	27	102 369	13 348	13.0	.1	X
9740	Receipts for installing equipment .....	51	314 769	10 800	3.4	.1	X
9810	Miscellaneous commodities .....	97	7 263 687	440 464	6.1	2.6	X
9940	Rental and leasing receipts .....	99	5 060 616	35 858	.7	.2	.6
9942	Photocopying machine rental .....	47	267 791	25 536	9.5	.2	X
9943	Other office machine rental receipts .....	36	196 509	3 337	1.7	Z	X
9944	Other rental receipts .....	7	15 174	265	1.7	Z	X
<b>42142</b>	<b>Office equipment whsle .....</b>	<b>7 319</b>	<b>X</b>	<b>36 646 598</b>	<b>X</b>	<b>100.0</b>	<b>76.7</b>
0400	Household and lawn furniture .....	12	23 705	4 125	17.4	Z	60.5
0412	Sleep furniture and equipment .....	9	15 999	3 993	25.0	Z	X
0420	Office and business furniture .....	465	852 470	110 049	12.9	.3	9.5
0421	New office furniture (wooden and metal) .....	464	749 749	93 998	12.5	.3	X
0423	New public furniture (theater seats, church pews, park benches, and school desks) .....	35	33 121	1 150	3.5	Z	X
0424	Used office and business furniture .....	71	58 724	520	.9	Z	X
0800	Photographic equipment and supplies (excluding video) .....	171	7 474 885	990 024	13.2	2.7	X
0900	Office equipment .....	7 319	36 646 598	21 018 260	57.4	57.4	54.3
0911	Typewriters and dedicated word processors .....	1 117	3 511 456	268 098	7.6	.7	X
0912	Calculators and accounting machines .....	1 011	2 856 886	336 528	11.8	.9	X
0913	Copying machines and equipment .....	6 307	33 018 373	18 704 668	56.6	51.0	X
0914	Dictating, transcribing, and recording machines .....	753	2 309 474	532 416	23.1	1.5	X
0915	Mailing, letter handling, and addressing machines .....	693	4 223 777	1 176 549	27.9	3.2	X
0920	New computer equipment .....	1 097	11 943 135	2 751 123	23.0	7.5	37.5
0921	Computers .....	800	6 204 026	744 882	12.0	2.0	X
0922	Computer storage devices .....	81	491 434	30 530	6.2	.1	X
0923	Computer printers .....	547	6 482 076	941 526	14.5	2.6	X
0924	Other computer peripheral equipment .....	406	5 298 684	1 034 181	19.5	2.8	X
0930	Used computer equipment .....	48	44 848	3 068	6.8	Z	X
0950	Computer software (packaged) .....	393	2 976 628	147 553	5.0	.4	X
0970	Store machines and equipment .....	178	241 745	20 611	8.5	.1	2.2
0972	Other store machines and equipment .....	172	231 071	20 283	8.8	.1	X
1040	Religious and school supplies .....	9	23 388	1 434	6.1	Z	7.8
1042	School supplies .....	9	23 388	1 434	6.1	Z	X
1140	Iron and steel wire and wire products .....	10	31 099	9 330	30.0	Z	X
1400	Electrical apparatus and equipment .....	49	6 025 843	302 189	5.0	.8	X
1416	Interior wiring (excluding conduit) .....	40	5 998 315	297 244	5.0	.8	X
1500	Electrical appliances, household .....	29	175 162	35 778	20.4	.1	50.1
1512	Radios, stereos, and CD players .....	10	69 995	9 955	14.3	Z	X
1513	V.C.R.'s and video cameras .....	11	88 816	10 304	11.6	Z	X
1600	Electronic parts and equipment, except communication .....	138	302 870	32 023	10.6	.1	17.0
1616	Electronic connectors and other passive electronic parts .....	31	3 231	346	10.7	Z	X
1618	Electronic parts and equipment, n.e.c. ....	93	255 604	25 475	10.0	.1	X
1650	Communication equipment and supplies .....	467	1 836 445	111 969	6.1	.3	7.6
1651	Telephones .....	19	217 461	7 143	3.3	Z	X
1652	Other electronic communication equipment .....	428	1 444 550	86 874	6.0	.2	X
1653	Other electrical communication equipment .....	70	537 704	17 934	3.3	Z	X
1700	Hardware .....	46	81 198	7 323	9.0	Z	19.5
1713	Cutlery .....	44	58 870	5 733	9.7	Z	X

See footnotes at end of table.



**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42142</b>	<b>Office equipment whsle—Con.</b>						
1900	Warm air heating and air-conditioning equipment and supplies .....	8	6 814	2 646	38.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	266	1 268 408	203 569	16.0	.6	X
2460	Other industrial supplies .....	9	27 254	636	2.3	Z	X
2520	Custodial (janitors') equipment and supplies .....	12	32 796	1 300	4.0	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	10	62 648	9 856	15.7	Z	56.6
3014	Watches, clocks, and watch movements and cases .....	10	62 648	9 856	15.7	Z	X
3100	Musical instruments and supplies .....	22	51 705	6 120	11.8	Z	X
3200	Printing and writing paper .....	832	2 624 414	110 939	4.2	.3	2.5
3212	Fine roll paper .....	188	848 367	39 358	4.6	.1	X
3213	Other printing and writing paper .....	627	1 690 998	58 799	3.5	.2	X
3300	Stationery, office supplies and greeting cards .....	1 521	10 483 321	1 749 684	16.7	4.8	2.2
3311	Business forms .....	425	1 075 960	95 468	8.9	.3	X
3312	Stationery, photocopy paper, and typing paper .....	466	773 996	49 205	6.4	.1	X
3313	Inked ribbons, carbon paper, pens and pencils .....	635	7 970 146	1 198 419	15.0	3.3	X
3314	Toner and cartridges .....	909	2 304 732	198 810	8.6	.5	X
3315	Greeting cards .....	39	32 951	866	2.6	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	475	1 748 622	206 909	11.8	.6	X
3400	Industrial and personal services paper and plastics .....	27	39 398	2 012	5.1	Z	35.5
3411	Paperboard and boxboard boxes .....	7	17 783	426	2.4	Z	X
3415	Other industrial and personal service paper .....	20	21 615	1 586	7.3	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	9	21 646	4 779	22.1	Z	4.4
3514	Perfumes .....	9	21 646	4 779	22.1	Z	X
5300	Plastics materials and basic shapes .....	6	20 118	910	4.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	190	1 087 937	127 134	11.7	.3	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	8	18 342	553	3.0	Z	X
6120	Art goods (including novelties and souvenirs) .....	12	18 046	416	2.3	Z	X
6150	Nondurable goods, n.e.c. ....	11	108 224	16 023	14.8	Z	X
9700	Service receipts and labor charges (including installed parts) .....	4 374	20 600 920	4 219 904	20.5	11.5	75.0
9701	Labor charges for repair work .....	4 013	19 317 736	3 408 831	17.6	9.3	X
9702	Parts installed in repair work .....	3 080	9 187 823	359 943	3.9	1.0	X
9703	Other service receipts and labor charges—Specify .....	782	2 652 456	451 120	17.0	1.2	X
9720	Receipts for service contracts .....	2 983	16 185 739	2 366 239	14.6	6.5	X
9740	Receipts for installing equipment .....	706	2 483 682	112 033	4.5	.3	X
9810	Miscellaneous commodities .....	725	2 485 062	150 769	6.1	.4	X
9930	Sales of integrated systems which you wrote or modified software .....	203	831 839	12 279	1.5	Z	X
9940	Rental and leasing receipts .....	3 002	19 919 160	1 880 627	9.4	5.1	75.9
9941	Computer rental and leasing receipts .....	93	529 834	10 223	1.9	Z	X
9942	Photocopying machine rental .....	2 546	15 876 229	833 389	5.2	2.3	X
9943	Other office machine rental receipts .....	914	5 073 225	1 035 562	20.4	2.8	X
9944	Other rental receipts .....	40	73 612	1 450	2.0	Z	X
9960	Custom software (designed to customer specifications) .....	179	2 199 767	44 822	2.0	.1	X
9970	Receipts for printing or photocopying performed at this establishment .....	10	14 516	297	2.0	Z	X
<b>421420</b>	<b>Office equipment whsle</b> .....	<b>7 319</b>	<b>X</b>	<b>736 646 598</b>	<b>X</b>	<b>100.0</b>	<b>76.7</b>
0400	Household and lawn furniture .....	12	23 705	4 125	17.4	Z	60.5
0412	Sleep furniture and equipment .....	9	15 999	3 993	25.0	Z	X
0420	Office and business furniture .....	465	852 470	110 049	12.9	.3	9.5
0421	New office furniture (wooden and metal) .....	464	749 749	93 998	12.5	.3	X
0423	New public furniture (theater seats, church pews, park benches, and school desks) .....	35	33 121	1 150	3.5	Z	X
0424	Used office and business furniture .....	71	58 724	520	.9	Z	X
0800	Photographic equipment and supplies (excluding video) .....	171	7 474 885	990 024	13.2	2.7	X
0900	Office equipment .....	7 319	36 646 598	21 018 260	57.4	57.4	54.3
0911	Typewriters and dedicated word processors .....	1 117	3 511 456	268 098	7.6	.7	X
0912	Calculators and accounting machines .....	1 011	2 856 886	336 528	11.8	.9	X
0913	Copying machines and equipment .....	6 307	33 018 373	18 704 668	56.6	51.0	X
0914	Dictating, transcribing, and recording machines .....	753	2 309 474	532 416	23.1	1.5	X
0915	Mailing, letter handling, and addressing machines .....	693	4 223 777	1 176 549	27.9	3.2	X
0920	New computer equipment .....	1 097	11 943 135	2 751 123	23.0	7.5	37.5
0921	Computers .....	800	6 204 026	744 882	12.0	2.0	X
0922	Computer storage devices .....	81	491 434	30 530	6.2	.1	X
0923	Computer printers .....	547	6 482 076	941 526	14.5	2.6	X
0924	Other computer peripheral equipment .....	406	5 298 684	1 034 161	19.5	2.8	X
0930	Used computer equipment .....	48	44 848	3 068	6.8	Z	X
0950	Computer software (packaged) .....	393	2 976 628	147 553	5.0	.4	X
0970	Store machines and equipment .....	178	241 745	20 611	8.5	.1	2.2
0972	Other store machines and equipment .....	172	231 071	20 283	8.8	.1	X
1040	Religious and school supplies .....	9	23 388	1 434	6.1	Z	7.8
1042	School supplies .....	9	23 388	1 434	6.1	Z	X
1140	Iron and steel wire and wire products .....	10	31 099	9 330	30.0	Z	X
1400	Electrical apparatus and equipment .....	49	6 025 843	302 189	5.0	.8	X
1416	Interior wiring (excluding conduit) .....	40	5 998 315	297 244	5.0	.8	X
1500	Electrical appliances, household .....	29	175 162	35 778	20.4	.1	50.1
1512	Radios, stereos, and CD players .....	10	69 495	9 955	14.3	Z	X
1513	V.C.R.'s and video cameras .....	11	88 816	10 304	11.6	Z	X
1600	Electronic parts and equipment, except communication .....	138	302 870	32 023	10.6	.1	17.0
1616	Electronic connectors and other passive electronic parts .....	31	3 231	346	10.7	Z	X
1618	Electronic parts and equipment, n.e.c. ....	93	255 604	25 475	10.0	.1	X

See footnotes at end of table.

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421420</b>	<b>Office equipment whsle—Con.</b>						
1650	Communication equipment and supplies .....	467	1 836 445	111 969	6.1	.3	7.6
1651	Telephones .....	19	217 461	7 143	3.3	Z	X
1652	Other electronic communication equipment .....	428	1 444 550	86 874	6.0	.2	X
1653	Other electrical communication equipment .....	70	537 704	17 934	3.3	Z	X
1700	Hardware .....	46	81 198	7 323	9.0	Z	19.5
1713	Cutlery .....	44	58 870	5 733	9.7	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	8	6 814	2 646	38.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	266	1 268 408	203 569	16.0	.6	X
2460	Other industrial supplies .....	9	27 254	636	2.3	Z	X
2520	Custodial (janitors') equipment and supplies .....	12	32 796	1 300	4.0	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	10	62 648	9 856	15.7	Z	56.6
3014	Watches, clocks, and watch movements and cases .....	10	62 648	9 856	15.7	Z	X
3100	Musical instruments and supplies .....	22	51 705	6 120	11.8	Z	X
3200	Printing and writing paper .....	832	2 624 414	110 939	4.2	.3	2.5
3212	Fine roll paper .....	188	848 367	39 358	4.6	.1	X
3213	Other printing and writing paper .....	627	1 690 998	58 799	3.5	.2	X
3300	Stationery, office supplies and greeting cards .....	1 521	10 483 321	1 749 684	16.7	4.8	2.2
3311	Business forms .....	425	1 075 960	95 468	8.9	.3	X
3312	Stationery, photocopy paper, and typing paper .....	466	773 996	49 205	6.4	.1	X
3313	Inked ribbons, carbon paper, pens and pencils .....	635	7 970 146	1 198 419	15.0	3.3	X
3314	Toner and cartridges .....	909	2 304 732	198 810	8.6	.5	X
3315	Greeting cards .....	39	32 951	866	2.6	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	475	1 748 622	206 909	11.8	.6	X
3400	Industrial and personal services paper and plastics .....	27	39 398	2 012	5.1	Z	35.5
3411	Paperboard and boxboard boxes .....	7	17 783	426	2.4	Z	X
3415	Other industrial and personal service paper .....	20	21 615	1 586	7.3	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	9	21 646	4 779	22.1	Z	4.4
3514	Perfumes .....	9	21 646	4 779	22.1	Z	X
5300	Plastics materials and basic shapes .....	6	20 118	910	4.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	190	1 087 937	127 134	11.7	.3	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	8	18 342	553	3.0	Z	X
6120	Art goods (including novelties and souvenirs) .....	12	18 046	416	2.3	Z	X
6150	Nondurable goods, n.e.c. ....	11	108 224	16 023	14.8	Z	X
9700	Service receipts and labor charges (including installed parts) .....	4 374	20 600 920	4 219 904	20.5	11.5	75.0
9701	Labor charges for repair work .....	4 013	19 317 736	3 408 831	17.6	9.3	X
9702	Parts installed in repair work .....	3 080	9 187 823	359 943	3.9	1.0	X
9703	Other service receipts and labor charges—Specify .....	782	2 652 456	451 120	17.0	1.2	X
9720	Receipts for service contracts .....	2 983	16 185 739	2 366 239	14.6	6.5	X
9740	Receipts for installing equipment .....	706	2 483 682	112 033	4.5	.3	X
9810	Miscellaneous commodities .....	725	2 485 062	150 769	6.1	.4	X
9930	Sales of integrated systems which you wrote or modified software .....	203	831 839	12 279	1.5	Z	X
9940	Rental and leasing receipts .....	3 002	19 919 180	1 880 627	9.4	5.1	75.9
9941	Computer rental and leasing receipts .....	93	529 834	10 223	1.9	Z	X
9942	Photocopying machine rental .....	2 546	15 876 229	833 389	5.2	2.3	X
9943	Other office machine rental receipts .....	914	5 073 225	1 035 562	20.4	2.8	X
9944	Other rental receipts .....	40	73 612	1 450	2.0	Z	X
9960	Custom software (designed to customer specifications) .....	179	2 199 767	44 822	2.0	.1	X
9970	Receipts for printing or photocopying performed at this establishment .....	10	14 516	297	2.0	Z	X
<b>42143</b>	<b>Computer &amp; computer peripheral equipment &amp; software whsle .</b>	<b>16 929</b>	<b>X</b>	<b>221 447 412</b>	<b>X</b>	<b>100.0</b>	<b>74.7</b>
0200	New and rebuilt automotive parts and supplies .....	13	468 743	26 488	5.7	Z	X
0400	Household and lawn furniture .....	7	13 391	3 292	24.6	Z	56.4
0412	Sleep furniture and equipment .....	7	13 391	3 219	24.0	Z	X
0420	Office and business furniture .....	261	2 119 222	393 599	18.6	.2	X
0800	Photographic equipment and supplies (excluding video) .....	87	307 429	14 612	4.8	Z	.4
0811	Still picture photographic equipment .....	7	23 771	1 128	4.7	Z	X
0900	Office equipment .....	613	17 199 829	972 281	5.7	.4	69.2
0911	Typewriters and dedicated word processors .....	265	1 227 987	80 313	6.5	Z	X
0912	Calculators and accounting machines .....	258	15 597 413	389 385	2.5	.2	X
0913	Copying machines and equipment .....	320	2 742 324	341 212	12.4	.2	X
0914	Dictating, transcribing, and recording machines .....	98	669 772	97 244	14.5	Z	X
0915	Mailing, letter handling, and addressing machines .....	105	1 197 692	64 102	5.4	Z	X
0920	New computer equipment .....	14 527	211 751 820	179 420 925	84.7	81.0	60.6
0921	Computers .....	11 109	176 401 446	102 883 684	58.3	46.5	X
0922	Computer storage devices .....	6 581	133 645 016	18 524 927	13.9	8.4	X
0923	Computer printers .....	7 319	127 804 594	19 067 586	14.9	8.6	X
0924	Other computer peripheral equipment .....	9 664	138 067 978	38 944 725	28.2	17.6	X
0930	Used computer equipment .....	1 817	9 715 428	2 571 146	26.5	1.2	X
0950	Computer software (packaged) .....	7 562	95 190 894	20 762 450	21.8	9.4	X
0960	Restaurant and hotel equipment and supplies .....	18	56 170	4 104	7.3	Z	X
0970	Store machines and equipment .....	353	20 644 571	635 141	3.1	.3	X
0972	Other store machines and equipment .....	74	243 965	22 923	9.4	Z	X
1000	Medical, hospital, and surgical supplies .....	7	30 202	9 588	31.7	Z	X
1140	Iron and steel wire and wire products .....	10	21 338	861	4.0	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42143</b>	<b>Computer &amp; computer peripheral equipment &amp; software whsle —Con.</b>						
1400	Electrical apparatus and equipment . . . . .	374	4 468 490	524 146	11.7	.2	2.0
1411	Power and distribution transformers . . . . .	28	87 082	5 056	5.8	Z	X
1412	Switchgear and switchboard apparatus . . . . .	29	61 064	1 930	3.2	Z	X
1414	Conduit, raceway, and fittings . . . . .	37	86 964	1 739	2.0	Z	X
1415	Electric bulbs (all types) . . . . .	12	20 994	1 012	4.8	Z	X
1416	Interior wiring (excluding conduit) . . . . .	43	153 016	12 696	8.3	Z	X
1417	Exterior wiring and cable (excluding conduit) . . . . .	26	50 612	2 933	5.8	Z	X
1418	Lighting fixtures (residential and commercial) . . . . .	25	55 524	4 348	7.8	Z	X
1419	Industrial controls . . . . .	34	152 415	11 016	7.2	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) . . . . .	12	20 994	97	.5	Z	X
1500	Electrical appliances, household . . . . .	100	2 827 538	232 307	8.2	.1	23.2
1511	Televisions . . . . .	55	2 333 044	60 682	2.6	Z	X
1512	Radios, stereos, and CD players . . . . .	36	1 078 552	64 858	6.0	Z	X
1513	V.C.R.'s and video cameras . . . . .	59	894 688	15 688	1.8	Z	X
1514	Electrical household ranges and ovens . . . . .	16	638 741	8 303	1.3	Z	X
1515	Refrigerators and freezers, household . . . . .	16	808 148	12 284	1.5	Z	X
1516	Household laundry equipment . . . . .	16	808 148	11 628	1.4	Z	X
1517	Vacuum cleaners and sewing machines, household . . . . .	22	649 673	7 364	1.1	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) . . . . .	26	813 826	47 294	5.8	Z	X
1600	Electronic parts and equipment, except communication . . . . .	606	9 438 578	1 339 245	14.2	.6	6.4
1612	Integrated circuits . . . . .	112	388 099	20 713	5.3	Z	X
1613	Capacitors and resistors . . . . .	22	108 943	10 198	9.4	Z	X
1616	Electronic connectors and other passive electronic parts . . . . .	60	98 878	8 958	9.1	Z	X
1618	Electronic parts and equipment, n.e.c. . . . .	216	4 919 084	1 259 824	25.6	.6	X
1650	Communication equipment and supplies . . . . .	927	26 775 762	1 014 887	3.8	.5	4.2
1651	Telephones . . . . .	387	5 196 311	493 502	9.5	.2	X
1652	Other electronic communication equipment . . . . .	301	2 268 491	93 011	4.1	Z	X
1653	Other electrical communication equipment . . . . .	108	238 492	15 798	6.6	Z	X
1700	Hardware . . . . .	78	553 608	93 706	16.9	Z	X
1900	Warm air heating and air-conditioning equipment and supplies . . . . .	9	218 983	24 637	11.3	Z	X
2230	Food-processing machinery, equipment, and parts . . . . .	8	24 326	795	3.3	Z	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	60	1 384 486	174 750	12.6	.1	2.7
2321	New pumps, compressors (air or gas), and equipment . . . . .	7	28 881	833	2.9	Z	X
2326	New controlling, recording, and indicating instruments and access . . . . .	8	732 674	95 787	13.1	Z	X
2328	Used general-purpose industrial machinery and equipment . . . . .	14	13 823	849	6.1	Z	X
2330	Metalworking machinery, equipment, and parts . . . . .	8	17 450	2 188	12.5	Z	X
2340	Materials handling machinery, equipment, and parts . . . . .	14	52 040	3 050	5.9	Z	31.1
2345	Used materials handling machinery, equipment, and parts . . . . .	10	12 069	428	3.5	Z	X
2360	Other industrial machinery, equipment, and parts . . . . .	12	27 950	1 976	7.1	Z	71.2
2366	Other new industrial machinery and equipment . . . . .	6	16 118	1 500	9.3	Z	X
2430	Fluid-power filters, components, accessories, and parts . . . . .	7	16 556	680	4.1	Z	68.9
2431	Filters . . . . .	7	16 556	593	3.6	Z	X
2460	Other industrial supplies . . . . .	10	226 220	30 073	13.3	Z	74.1
2461	Printing and duplicating inks . . . . .	6	28 694	4 296	15.0	Z	X
2520	Custodial (janitors') equipment and supplies . . . . .	7	6 156	66	1.1	Z	X
2700	Sporting and recreational goods and supplies . . . . .	15	21 117	864	4.1	Z	17.5
2718	Other sporting and recreational goods (go carts, bait, etc.) . . . . .	7	4 241	132	3.1	Z	X
2800	Toys and hobby goods and supplies . . . . .	11	120 174	32 152	26.8	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records . . . . .	8	241 409	55 582	23.0	Z	X
3200	Printing and writing paper . . . . .	307	13 493 587	198 877	1.5	.1	.1
3213	Other printing and writing paper . . . . .	205	462 081	33 299	7.2	Z	X
3300	Stationery, office supplies and greeting cards . . . . .	424	1 607 342	218 779	13.6	.1	5.3
3311	Business forms . . . . .	150	506 917	39 597	7.8	Z	X
3312	Stationery, photocopy paper, and typing paper . . . . .	83	272 030	4 309	1.6	Z	X
3313	Inked ribbons, carbon paper, pens and pencils . . . . .	110	339 581	31 785	9.4	Z	X
3314	Toner and cartridges . . . . .	213	763 622	53 232	7.0	Z	X
3315	Greeting cards . . . . .	17	18 505	401	2.2	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) . . . . .	211	750 775	55 145	7.3	Z	X
3400	Industrial and personal services paper and plastics . . . . .	53	330 644	44 496	13.5	Z	8.9
3411	Paperboard and boxboard boxes . . . . .	6	29 375	2 115	7.2	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) . . . . .	14	60 804	6 410	10.5	Z	X
3415	Other industrial and personal service paper . . . . .	15	16 278	9 276	57.0	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries . . . . .	7	15 836	2 757	17.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	29	94 718	6 410	6.8	Z	28.8
5335	Detergents and soaps . . . . .	14	18 152	1 245	6.9	Z	X
5342	Adhesives, sealants, and glues . . . . .	6	31 226	3 853	12.3	Z	X
5344	Other chemicals and allied products . . . . .	6	13 606	1 115	8.2	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials . . . . .	9	391 966	181 320	46.3	.1	72.3
6101	Books . . . . .	7	382 614	181 151	47.3	.1	X
9700	Service receipts and labor charges (including installed parts) . . . . .	5 154	42 902 828	4 043 913	9.4	1.8	47.5
9701	Labor charges for repair work . . . . .	3 822	27 929 534	1 951 439	7.0	.9	X
9702	Parts installed in repair work . . . . .	2 325	20 107 628	529 172	2.6	.2	X
9703	Other service receipts and labor charges—Specify . . . . .	2 034	20 607 138	1 563 270	7.6	.7	X
9720	Receipts for service contracts . . . . .	2 710	22 563 831	2 032 400	9.0	.9	X
9740	Receipts for installing equipment . . . . .	1 540	11 724 068	1 420 996	12.1	.6	X
9810	Miscellaneous commodities . . . . .	893	19 961 968	3 040 625	15.2	1.4	X
9930	Sales of integrated systems which you wrote or modified software . . . . .	527	7 069 964	423 143	6.0	.2	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42143</b>	<b>Computer &amp; computer peripheral equipment &amp; software wholesaler—Con.</b>						
9940	Rental and leasing receipts . . . . .	846	25 170 179	921 022	3.7	.4	71.3
9941	Computer rental and leasing receipts . . . . .	720	24 039 928	889 871	3.7	.4	X
9942	Photocopying machine rental . . . . .	49	403 945	14 999	3.7	Z	X
9943	Other office machine rental receipts . . . . .	83	276 287	3 725	1.3	Z	X
9944	Other rental receipts . . . . .	80	923 102	12 429	1.3	Z	X
9960	Custom software (designed to customer specifications) . . . . .	1 059	4 740 303	372 776	7.9	.2	X
9970	Receipts for printing or photocopying performed at this establishment . . . . .	11	46 016	2 296	5.0	Z	X
<b>421430</b>	<b>Computer &amp; computer peripheral equipment &amp; software wholesaler</b>	<b>16 929</b>	<b>X</b>	<b>221 447 412</b>	<b>X</b>	<b>100.0</b>	<b>74.7</b>
0200	New and rebuilt automotive parts and supplies . . . . .	13	468 743	26 488	5.7	Z	X
0400	Household and lawn furniture . . . . .	7	13 391	3 292	24.6	Z	56.4
0412	Sleep furniture and equipment . . . . .	7	13 391	3 219	24.0	Z	X
0420	Office and business furniture . . . . .	261	2 119 222	393 599	18.6	.2	X
0800	Photographic equipment and supplies (excluding video) . . . . .	87	307 429	14 612	4.8	Z	.4
0811	Still picture photographic equipment . . . . .	7	23 771	1 128	4.7	Z	X
0900	Office equipment . . . . .	613	17 199 829	972 281	5.7	.4	69.2
0911	Typewriters and dedicated word processors . . . . .	265	1 227 987	80 313	6.5	Z	X
0912	Calculators and accounting machines . . . . .	258	15 597 413	389 385	2.5	.2	X
0913	Copying machines and equipment . . . . .	320	2 742 324	341 212	12.4	.2	X
0914	Dictating, transcribing, and recording machines . . . . .	98	669 772	97 244	14.5	Z	X
0915	Mailing, letter handling, and addressing machines . . . . .	105	1 197 692	64 102	5.4	Z	X
0920	New computer equipment . . . . .	14 527	211 751 820	179 420 925	84.7	81.0	60.6
0921	Computers . . . . .	11 109	176 401 446	102 883 684	58.3	46.5	X
0922	Computer storage devices . . . . .	6 581	133 645 016	18 524 927	13.9	8.4	X
0923	Computer printers . . . . .	7 319	127 804 594	19 067 586	14.9	8.6	X
0924	Other computer peripheral equipment . . . . .	9 664	138 067 978	38 944 725	28.2	17.6	X
0930	Used computer equipment . . . . .	1 817	9 715 428	2 571 146	26.5	1.2	X
0950	Computer software (packaged) . . . . .	7 562	95 190 894	20 762 450	21.8	9.4	X
0960	Restaurant and hotel equipment and supplies . . . . .	18	56 170	4 104	7.3	Z	X
0970	Store machines and equipment . . . . .	353	20 644 571	635 141	3.1	.3	X
0972	Other store machines and equipment . . . . .	74	243 965	22 923	9.4	Z	X
1000	Medical, hospital, and surgical supplies . . . . .	7	30 202	9 588	31.7	Z	X
1140	Iron and steel wire and wire products . . . . .	10	21 338	861	4.0	Z	X
1400	Electrical apparatus and equipment . . . . .	374	4 468 490	524 146	11.7	.2	2.0
1411	Power and distribution transformers . . . . .	28	87 082	5 056	5.8	Z	X
1412	Switchgear and switchboard apparatus . . . . .	29	61 064	1 930	3.2	Z	X
1414	Conduit, raceway, and fittings . . . . .	37	86 964	1 739	2.0	Z	X
1415	Electric bulbs (all types) . . . . .	12	20 994	1 012	4.8	Z	X
1416	Interior wiring (excluding conduit) . . . . .	43	153 016	12 696	8.3	Z	X
1417	Exterior wiring and cable (excluding conduit) . . . . .	26	50 612	2 933	5.8	Z	X
1418	Lighting fixtures (residential and commercial) . . . . .	25	55 524	4 348	7.8	Z	X
1419	Industrial controls . . . . .	34	152 415	11 016	7.2	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) . . . . .	12	20 994	97	.5	Z	X
1500	Electrical appliances, household . . . . .	100	2 827 538	232 307	8.2	.1	23.2
1511	Televisions . . . . .	55	2 333 044	60 682	2.6	Z	X
1512	Radios, stereos, and CD players . . . . .	36	1 078 552	64 858	6.0	Z	X
1513	V.C.R.'s and video cameras . . . . .	59	894 688	15 688	1.8	Z	X
1514	Electrical household ranges and ovens . . . . .	16	638 741	8 303	1.3	Z	X
1515	Refrigerators and freezers, household . . . . .	16	808 148	12 284	1.5	Z	X
1516	Household laundry equipment . . . . .	16	808 148	11 628	1.4	Z	X
1517	Vacuum cleaners and sewing machines, household . . . . .	22	649 673	7 364	1.1	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) . . . . .	26	813 826	47 294	5.8	Z	X
1600	Electronic parts and equipment, except communication . . . . .	606	9 438 578	1 339 245	14.2	.6	6.4
1612	Integrated circuits . . . . .	112	388 099	20 713	5.3	Z	X
1613	Capacitors and resistors . . . . .	22	108 943	10 198	9.4	Z	X
1616	Electronic connectors and other passive electronic parts . . . . .	60	98 878	8 958	9.1	Z	X
1618	Electronic parts and equipment, n.e.c. . . . .	216	4 919 084	1 259 824	25.6	.6	X
1650	Communication equipment and supplies . . . . .	927	26 775 762	1 014 887	3.8	.5	4.2
1651	Telephones . . . . .	387	5 196 311	493 502	9.5	.2	X
1652	Other electronic communication equipment . . . . .	301	2 268 491	93 011	4.1	Z	X
1653	Other electrical communication equipment . . . . .	108	238 492	15 798	6.6	Z	X
1700	Hardware . . . . .	78	553 608	93 706	16.9	Z	X
1900	Warm air heating and air-conditioning equipment and supplies . . . . .	9	218 983	24 637	11.3	Z	X
2230	Food-processing machinery, equipment, and parts . . . . .	8	24 326	795	3.3	Z	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	60	1 384 486	174 750	12.6	.1	2.7
2321	New pumps, compressors (air or gas), and equipment . . . . .	7	28 881	833	2.9	Z	X
2326	New controlling, recording, and indicating instruments and access . . . . .	8	732 674	95 787	13.1	Z	X
2328	Used general-purpose industrial machinery and equipment . . . . .	14	13 823	849	6.1	Z	X
2330	Metalworking machinery, equipment, and parts . . . . .	8	17 450	2 188	12.5	Z	X
2340	Materials handling machinery, equipment, and parts . . . . .	14	52 040	3 050	5.9	Z	31.1
2345	Used materials handling machinery, equipment, and parts . . . . .	10	12 069	428	3.5	Z	X
2360	Other industrial machinery, equipment, and parts . . . . .	12	27 950	1 976	7.1	Z	71.2
2366	Other new industrial machinery and equipment . . . . .	6	16 118	1 500	9.3	Z	X
2430	Fluid-power filters, components, accessories, and parts . . . . .	7	16 556	680	4.1	Z	68.9
2431	Filters . . . . .	7	16 556	593	3.6	Z	X
2460	Other industrial supplies . . . . .	10	226 220	30 073	13.3	Z	74.1
2461	Printing and duplicating inks . . . . .	6	28 694	4 296	15.0	Z	X
2520	Custodial (janitors') equipment and supplies . . . . .	7	6 156	66	1.1	Z	X

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**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421430</b>	<b>Computer &amp; computer peripheral equipment &amp; software whsle —Con.</b>						
2700	Sporting and recreational goods and supplies .....	15	21 117	864	4.1	Z	17.5
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	7	4 241	132	3.1	Z	X
2800	Toys and hobby goods and supplies .....	11	120 174	32 152	26.8	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	8	241 409	55 582	23.0	Z	X
3200	Printing and writing paper .....	307	13 493 587	198 877	1.5	.1	.1
3213	Other printing and writing paper .....	205	462 081	33 299	7.2	Z	X
3300	Stationery, office supplies and greeting cards .....	424	1 607 342	218 779	13.6	.1	5.3
3311	Business forms .....	150	506 917	39 597	7.8	Z	X
3312	Stationery, photocopy paper, and typing paper .....	83	272 030	4 309	1.6	Z	X
3313	Inked ribbons, carbon paper, pens and pencils .....	110	339 581	31 785	9.4	Z	X
3314	Toner and cartridges .....	213	763 622	53 232	7.0	Z	X
3315	Greeting cards .....	17	18 505	401	2.2	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	211	750 775	55 145	7.3	Z	X
3400	Industrial and personal services paper and plastics .....	53	330 644	44 496	13.5	Z	8.9
3411	Paperboard and boxboard boxes .....	6	29 375	2 115	7.2	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	14	60 804	6 410	10.5	Z	X
3415	Other industrial and personal service paper .....	15	16 278	9 276	57.0	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	7	15 836	2 757	17.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	29	94 718	6 410	6.8	Z	28.8
5335	Detergents and soaps .....	14	18 152	1 245	6.9	Z	X
5342	Adhesives, sealants, and glues .....	6	31 226	3 853	12.3	Z	X
5344	Other chemicals and allied products .....	6	13 606	1 115	8.2	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	9	391 966	181 320	46.3	.1	72.3
6101	Books .....	7	382 614	181 151	47.3	.1	X
9700	Service receipts and labor charges (including installed parts) .....	5 154	42 902 828	4 043 913	9.4	1.8	47.5
9701	Labor charges for repair work .....	3 822	27 929 534	1 951 439	7.0	.9	X
9702	Parts installed in repair work .....	2 325	20 107 628	529 172	2.6	.2	X
9703	Other service receipts and labor charges—Specify .....	2 034	20 607 138	1 563 270	7.6	.7	X
9720	Receipts for service contracts .....	2 710	22 563 831	2 032 400	9.0	.9	X
9740	Receipts for installing equipment .....	1 540	11 724 068	1 420 996	12.1	.6	X
9810	Miscellaneous commodities .....	893	19 961 968	3 040 625	15.2	1.4	X
9930	Sales of integrated systems which you wrote or modified software .....	527	7 069 964	423 143	6.0	.2	X
9940	Rental and leasing receipts .....	846	25 170 179	921 022	3.7	.4	71.3
9941	Computer rental and leasing receipts .....	720	24 039 928	889 871	3.7	.4	X
9942	Photocopying machine rental .....	49	403 945	14 999	3.7	Z	X
9943	Other office machine rental receipts .....	83	276 287	3 725	1.3	Z	X
9944	Other rental receipts .....	80	923 102	12 429	1.3	Z	X
9960	Custom software (designed to customer specifications) .....	1 059	4 740 303	372 776	7.9	.2	X
9970	Receipts for printing or photocopying performed at this establishment .....	11	46 016	2 296	5.0	Z	X
<b>4214301</b>	<b>Computer &amp; peripheral equipment whsle .....</b>	<b>14 080</b>	<b>X</b>	<b>209 760 805</b>	<b>X</b>	<b>100.0</b>	<b>74.8</b>
0200	New and rebuilt automotive parts and supplies .....	10	458 860	25 995	5.7	Z	X
0400	Household and lawn furniture .....	7	13 391	3 292	24.6	Z	56.4
0412	Sleep furniture and equipment .....	7	13 391	3 219	24.0	Z	X
0420	Office and business furniture .....	244	2 083 501	390 001	18.7	.2	X
0800	Photographic equipment and supplies (excluding video) .....	80	283 658	13 484	4.8	Z	X
0900	Office equipment .....	579	17 024 140	946 163	5.6	.5	69.3
0911	Typewriters and dedicated word processors .....	255	1 221 047	79 912	6.5	Z	X
0912	Calculators and accounting machines .....	248	15 465 642	366 253	2.4	.2	X
0913	Copying machines and equipment .....	314	2 710 561	340 015	12.5	.2	X
0914	Dictating, transcribing, and recording machines .....	84	661 064	96 480	14.6	Z	X
0915	Mailing, letter handling, and addressing machines .....	98	1 188 918	63 479	5.3	Z	X
0920	New computer equipment .....	13 727	208 823 973	178 755 511	85.6	85.2	60.6
0921	Computers .....	10 493	174 494 083	102 474 751	58.7	48.9	X
0922	Computer storage devices .....	6 411	133 208 100	18 502 737	13.9	8.8	X
0923	Computer printers .....	7 081	127 212 514	19 047 439	15.0	9.1	X
0924	Other computer peripheral equipment .....	9 230	135 918 538	38 730 581	28.5	18.5	X
0930	Used computer equipment .....	1 773	9 637 900	2 567 770	26.6	1.2	X
0950	Computer software (packaged) .....	4 713	83 504 287	11 022 841	13.2	5.3	X
0960	Restaurant and hotel equipment and supplies .....	17	54 673	3 939	7.2	Z	X
0970	Store machines and equipment .....	350	20 638 654	634 473	3.1	.3	X
0972	Other store machines and equipment .....	74	243 965	22 923	9.4	Z	X
1140	Iron and steel wire and wire products .....	10	21 338	861	4.0	Z	X
1400	Electrical apparatus and equipment .....	355	4 367 598	513 458	11.8	.2	.6
1411	Power and distribution transformers .....	28	87 082	5 056	5.8	Z	X
1412	Switchgear and switchboard apparatus .....	29	61 064	1 930	3.2	Z	X
1414	Conduit, raceway, and fittings .....	37	86 964	1 739	2.0	Z	X
1415	Electric bulbs (all types) .....	12	20 994	1 012	4.8	Z	X
1416	Interior wiring (excluding conduit) .....	42	80 953	5 492	6.8	Z	X
1417	Exterior wiring and cable (excluding conduit) .....	26	50 612	2 933	5.8	Z	X
1418	Lighting fixtures (residential and commercial) .....	25	55 524	4 348	7.8	Z	X
1419	Industrial controls .....	34	152 415	11 016	7.2	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	12	20 994	97	.5	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4214301</b>	<b>Computer &amp; peripheral equipment whsle—Con.</b>						
1500	Electrical appliances, household	91	2 777 814	213 416	7.7	.1	22.4
1511	Televisions	54	2 327 608	60 007	2.6	Z	X
1512	Radios, stereos, and CD players	33	1 071 824	64 143	6.0	Z	X
1513	V.C.R.'s and video cameras	55	887 965	14 636	1.6	Z	X
1514	Electrical household ranges and ovens	16	638 741	8 303	1.3	Z	X
1515	Refrigerators and freezers, household	16	808 148	12 284	1.5	Z	X
1516	Household laundry equipment	16	808 148	11 628	1.4	Z	X
1517	Vacuum cleaners and sewing machines, household	22	649 673	7 364	1.1	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	23	772 123	30 860	4.0	Z	X
1600	Electronic parts and equipment, except communication	573	9 362 479	1 328 250	14.2	.6	6.3
1612	Integrated circuits	82	345 666	16 235	4.7	Z	X
1613	Capacitors and resistors	22	108 943	10 198	9.4	Z	X
1616	Electronic connectors and other passive electronic parts	60	98 878	8 958	9.1	Z	X
1618	Electronic parts and equipment, n.e.c.	213	4 885 418	1 253 307	25.7	.6	X
1650	Communication equipment and supplies	892	26 191 359	1 010 286	3.9	.5	4.3
1651	Telephones	370	5 190 770	493 383	9.5	.2	X
1652	Other electronic communication equipment	284	1 694 632	88 578	5.2	Z	X
1653	Other electrical communication equipment	108	238 492	15 798	6.6	Z	X
1700	Hardware	58	441 487	58 873	13.3	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	9	218 983	24 637	11.3	Z	X
2230	Food-processing machinery, equipment, and parts	8	24 326	795	3.3	Z	X
2320	General-purpose industrial machinery, equipment, and parts	46	841 976	103 286	12.3	Z	5.1
2321	New pumps, compressors (air or gas), and equipment	7	28 881	833	2.9	Z	X
2328	Used general-purpose industrial machinery and equipment	14	13 823	849	6.1	Z	X
2330	Metalworking machinery, equipment, and parts	8	17 450	2 188	12.5	Z	X
2340	Materials handling machinery, equipment, and parts	14	52 040	3 050	5.9	Z	31.1
2345	Used materials handling machinery, equipment, and parts	10	12 069	428	3.5	Z	X
2360	Other industrial machinery, equipment, and parts	12	27 950	1 976	7.1	Z	71.3
2366	Other new industrial machinery and equipment	6	16 118	1 500	9.3	Z	X
2430	Fluid-power filters, components, accessories, and parts	7	16 556	680	4.1	Z	69.0
2431	Filters	7	16 556	593	3.6	Z	X
2460	Other industrial supplies	8	218 954	28 259	12.9	Z	X
2520	Custodial (janitors') equipment and supplies	7	6 156	66	1.1	Z	X
2700	Sporting and recreational goods and supplies	12	11 234	667	5.9	Z	24.4
2718	Other sporting and recreational goods (go carts, bait, etc.)	7	4 241	132	3.1	Z	X
2800	Toys and hobby goods and supplies	7	104 855	31 274	29.8	Z	X
3200	Printing and writing paper	281	13 440 933	196 179	1.5	.1	.1
3213	Other printing and writing paper	179	409 427	30 601	7.5	Z	X
3300	Stationery, office supplies and greeting cards	390	1 435 800	198 579	13.8	.1	5.7
3311	Business forms	150	506 917	39 597	7.8	Z	X
3312	Stationery, photocopy paper, and typing paper	83	272 030	4 309	1.6	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	108	337 467	31 682	9.4	Z	X
3314	Toner and cartridges	211	761 508	53 129	7.0	Z	X
3315	Greeting cards	17	18 505	401	2.2	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	179	581 347	35 155	6.0	Z	X
3400	Industrial and personal services paper and plastics	47	301 269	36 009	12.0	Z	5.4
3413	Industrial paper (wrapping, bags, cartons, etc.)	8	31 429	38	.1	Z	X
3415	Other industrial and personal service paper	15	16 278	9 276	57.0	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	7	15 836	2 757	17.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	26	62 984	6 213	9.9	Z	34.6
5335	Detergents and soaps	14	18 152	1 245	6.9	Z	X
5342	Adhesives, sealants, and glues	6	31 226	3 853	12.3	Z	X
5344	Other chemicals and allied products	6	13 606	1 115	8.2	Z	X
9700	Service receipts and labor charges (including installed parts)	4 623	41 129 618	3 780 273	9.2	1.8	46.7
9701	Labor charges for repair work	3 631	27 548 716	1 902 065	6.9	.9	X
9702	Parts installed in repair work	2 265	19 931 740	524 459	2.6	.3	X
9703	Other service receipts and labor charges—Specify	1 636	19 136 953	1 353 717	7.1	.6	X
9720	Receipts for service contracts	2 232	20 472 286	1 570 379	7.7	.7	X
9740	Receipts for installing equipment	1 387	11 312 430	1 388 651	12.3	.7	X
9810	Miscellaneous commodities	782	19 753 668	3 018 320	15.3	1.4	X
9930	Sales of integrated systems which you wrote or modified software	451	6 955 058	401 849	5.8	.2	X
9940	Rental and leasing receipts	818	24 605 478	913 739	3.7	.4	71.3
9941	Computer rental and leasing receipts	703	24 010 737	883 680	3.7	.4	X
9942	Photocopying machine rental	49	403 945	14 999	3.7	Z	X
9943	Other office machine rental receipts	83	276 287	3 725	1.3	Z	X
9944	Other rental receipts	69	387 592	11 337	2.9	Z	X
9960	Custom software (designed to customer specifications)	769	3 909 102	248 156	6.3	.1	X
9970	Receipts for printing or photocopying performed at this establishment	11	46 016	2 296	5.0	Z	X
<b>42143011</b>	<b>Computers &amp; peripheral equipment for resale</b>	<b>5 657</b>	<b>X</b>	<b>115 317 362</b>	<b>X</b>	<b>100.0</b>	<b>74.4</b>
0200	New and rebuilt automotive parts and supplies	8	452 879	25 432	5.6	Z	X
0420	Office and business furniture	41	1 240 525	288 875	23.3	.3	X
0800	Photographic equipment and supplies (excluding video)	23	145 316	7 215	5.0	Z	X
0900	Office equipment	180	15 441 486	703 514	4.6	.6	X
0920	New computer equipment	5 412	114 685 296	101 930 189	88.9	88.4	X
0930	Used computer equipment	871	5 283 659	1 633 805	30.9	1.4	X
0950	Computer software (packaged)	1 120	43 135 179	4 001 432	9.3	3.5	X
0960	Restaurant and hotel equipment and supplies	14	53 971	3 799	7.0	Z	X
0970	Store machines and equipment	42	152 032	8 950	5.9	Z	X
1140	Iron and steel wire and wire products	7	19 072	631	3.3	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42143011</b>	<b>Computers &amp; peripheral equipment for resale—Con.</b>						
1400	Electrical apparatus and equipment	58	147 150	17 282	11.7	Z	X
1500	Electrical appliances, household	60	2 699 993	205 908	7.6	Z	X
1600	Electronic parts and equipment, except communication	191	4 721 126	1 201 592	25.5	1.0	X
1650	Communication equipment and supplies	242	3 346 753	284 818	8.5	Z	X
1700	Hardware	33	330 935	36 906	11.2	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	9	218 983	24 637	11.3	Z	X
2230	Food-processing machinery, equipment, and parts	7	19 072	429	2.2	Z	X
2320	General-purpose industrial machinery, equipment, and parts	26	768 789	96 421	12.5	.1	X
2340	Materials handling machinery, equipment, and parts	10	12 069	853	7.1	Z	X
2360	Other industrial machinery, equipment, and parts	11	22 696	1 768	7.8	Z	X
2430	Fluid-power filters, components, accessories, and parts	7	16 556	680	4.1	Z	X
2700	Sporting and recreational goods and supplies	7	4 241	132	3.1	Z	X
3200	Printing and writing paper	99	13 023 961	165 379	1.3	.1	X
3300	Stationery, office supplies and greeting cards	76	160 764	21 466	13.4	Z	X
3400	Industrial and personal services paper and plastics	22	204 648	24 252	11.9	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	12	44 832	4 968	11.1	Z	X
9700	Service receipts and labor charges (including installed parts)	1 027	11 076 687	957 798	8.6	.8	X
9720	Receipts for service contracts	386	6 706 886	437 754	6.5	.4	X
9740	Receipts for installing equipment	193	1 310 911	47 040	3.6	Z	X
9810	Miscellaneous commodities	167	13 398 151	2 673 683	20.0	2.3	X
9930	Sales of integrated systems which you wrote or modified software	78	3 208 426	102 320	3.2	.1	X
9940	Rental and leasing receipts	122	605 685	19 027	3.1	Z	X
9960	Custom software (designed to customer specifications)	169	436 273	36 424	8.3	Z	X
<b>42143012</b>	<b>Computers &amp; peripheral equipment for end use</b>	<b>8 423</b>	<b>X</b>	<b>94 443 443</b>	<b>X</b>	<b>100.0</b>	<b>75.3</b>
0400	Household and lawn furniture	6	5 933	608	10.2	Z	19.3
0412	Sleep furniture and equipment	6	5 933	608	10.2	Z	X
0420	Office and business furniture	203	842 976	101 126	12.0	.1	X
0800	Photographic equipment and supplies (excluding video)	57	138 342	6 269	4.5	Z	X
0900	Office equipment	399	1 582 654	242 649	15.3	.3	34.4
0911	Typewriters and dedicated word processors	186	548 800	23 200	4.2	Z	X
0912	Calculators and accounting machines	137	603 287	51 794	8.6	.1	X
0913	Copying machines and equipment	223	1 025 897	135 607	13.2	.1	X
0914	Dictating, transcribing, and recording machines	46	216 125	13 533	6.3	Z	X
0915	Mailing, letter handling, and addressing machines	34	147 380	18 513	12.6	Z	X
0920	New computer equipment	8 315	94 138 677	76 825 322	81.6	81.3	53.0
0921	Computers	7 140	83 619 216	52 039 642	62.2	55.1	X
0922	Computer storage devices	4 489	66 150 808	9 464 783	14.3	10.0	X
0923	Computer printers	5 198	66 178 188	5 106 654	7.7	5.4	X
0924	Other computer peripheral equipment	5 470	48 228 995	10 214 242	21.2	10.8	X
0930	Used computer equipment	902	4 354 241	933 965	21.5	1.0	X
0950	Computer software (packaged)	3 593	40 369 108	7 021 409	17.4	7.4	X
0970	Store machines and equipment	308	20 486 622	625 523	3.1	.7	X
0972	Other store machines and equipment	33	92 305	14 029	15.2	Z	X
1400	Electrical apparatus and equipment	297	4 220 448	496 176	11.8	.5	.5
1414	Conduit, raceway, and fittings	13	18 951	1 141	6.0	Z	X
1416	Interior wiring (excluding conduit)	18	12 940	2 478	19.2	Z	X
1417	Exterior wiring and cable (excluding conduit)	14	29 618	2 427	8.2	Z	X
1418	Lighting fixtures (residential and commercial)	13	34 530	2 842	8.2	Z	X
1419	Industrial controls	11	114 463	9 639	8.4	Z	X
1500	Electrical appliances, household	31	77 821	7 508	9.6	Z	18.8
1511	Televisions	9	1 503	370	24.6	Z	X
1513	V.C.R.'s and video cameras	25	40 826	3 031	7.4	Z	X
1600	Electronic parts and equipment, except communication	382	4 641 353	126 658	2.7	.1	1.0
1612	Integrated circuits	21	31 675	1 310	4.1	Z	X
1613	Capacitors and resistors	22	108 943	10 198	9.4	Z	X
1616	Electronic connectors and other passive electronic parts	45	81 345	5 371	6.6	Z	X
1618	Electronic parts and equipment, n.e.c.	99	495 817	70 227	14.2	.1	X
1650	Communication equipment and supplies	650	22 844 606	725 468	3.2	.8	.3
1651	Telephones	219	1 927 763	253 844	13.2	.3	X
1652	Other electronic communication equipment	156	786 273	47 563	6.0	.1	X
1653	Other electrical communication equipment	72	202 117	11 534	5.7	Z	X
1700	Hardware	25	110 552	21 967	19.9	Z	X
2320	General-purpose industrial machinery, equipment, and parts	20	73 187	6 865	9.4	Z	X
2330	Metalworking machinery, equipment, and parts	6	15 817	2 106	13.3	Z	X
2520	Custodial (janitors') equipment and supplies	7	6 156	66	1.1	Z	X
3200	Printing and writing paper	182	416 972	30 800	7.4	Z	4.2
3213	Other printing and writing paper	179	409 427	30 601	7.5	Z	X
3300	Stationery, office supplies and greeting cards	314	1 275 036	177 113	13.9	.2	5.9
3311	Business forms	115	422 970	34 746	8.2	Z	X
3312	Stationery, photocopy paper, and typing paper	83	272 030	4 309	1.6	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	108	337 467	31 682	9.4	Z	X
3314	Toner and cartridges	174	708 387	49 209	6.9	.1	X
3315	Greeting cards	17	18 505	401	2.2	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	139	473 698	22 470	4.7	Z	X
3400	Industrial and personal services paper and plastics	25	96 621	11 757	12.2	Z	13.7
3413	Industrial paper (wrapping, bags, cartons, etc.)	8	31 429	38	.1	Z	X
3415	Other industrial and personal service paper	15	16 278	9 276	57.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	14	18 152	1 245	6.9	Z	2.8
5335	Detergents and soaps	14	18 152	1 245	6.9	Z	X

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					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42143012</b>	<b>Computers &amp; peripheral equipment for end use—Con.</b>						
9700	Service receipts and labor charges (including installed parts) .....	3 596	30 052 931	2 822 475	9.4	3.0	38.0
9701	Labor charges for repair work .....	2 782	20 108 046	1 379 631	6.9	1.5	X
9702	Parts installed in repair work .....	1 742	12 651 704	329 943	2.6	.3	X
9703	Other service receipts and labor charges—Specify .....	1 338	14 224 113	1 112 896	7.8	1.2	X
9720	Receipts for service contracts .....	1 846	13 765 400	1 132 625	8.2	1.2	X
9740	Receipts for installing equipment .....	1 194	10 001 519	1 341 611	13.4	1.4	X
9810	Miscellaneous commodities .....	615	6 355 517	344 637	5.4	.4	X
9930	Sales of integrated systems which you wrote or modified software .....	373	3 746 632	299 529	8.0	.3	X
9940	Rental and leasing receipts .....	696	23 999 793	894 712	3.7	.9	71.9
9941	Computer rental and leasing receipts .....	620	23 504 917	868 456	3.7	.9	X
9942	Photocopying machine rental .....	44	326 238	14 108	4.3	Z	X
9943	Other office machine rental receipts .....	53	153 720	1 935	1.3	Z	X
9944	Other rental receipts .....	49	330 028	10 213	3.1	Z	X
9960	Custom software (designed to customer specifications) .....	600	3 472 829	211 732	6.1	.2	X
9970	Receipts for printing or photocopying performed at this establishment .....	9	43 787	1 806	4.1	Z	X
<b>4214302</b>	<b>Computer software (packaged) whsle .....</b>	<b>2 849</b>	<b>X</b>	<b>11 686 607</b>	<b>X</b>	<b>100.0</b>	<b>73.4</b>
0420	Office and business furniture .....	17	35 721	3 598	10.1	Z	X
0800	Photographic equipment and supplies (excluding video) .....	7	23 771	1 128	4.7	Z	X
0900	Office equipment .....	34	175 689	26 118	14.9	.2	X
0920	New computer equipment .....	800	2 927 847	665 414	22.7	5.7	X
0930	Used computer equipment .....	44	77 528	3 376	4.4	Z	X
0950	Computer software (packaged) .....	2 849	11 686 607	9 739 609	83.3	83.3	X
1400	Electrical apparatus and equipment .....	19	100 892	10 688	10.6	.1	X
1500	Electrical appliances, household .....	9	49 724	18 891	38.0	.2	X
1600	Electronic parts and equipment, except communication .....	33	76 099	10 995	14.4	.1	X
1650	Communication equipment and supplies .....	35	584 403	4 601	.8	Z	X
1700	Hardware .....	20	112 121	34 833	31.1	.3	X
2320	General-purpose industrial machinery, equipment, and parts .....	14	542 510	71 464	13.2	.6	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	8	241 409	55 582	23.0	.5	X
3200	Printing and writing paper .....	26	52 654	2 698	5.1	Z	X
3300	Stationery, office supplies and greeting cards .....	34	171 542	20 200	11.8	.2	X
3400	Industrial and personal services paper and plastics .....	6	29 375	8 487	28.9	.1	X
9700	Service receipts and labor charges (including installed parts) .....	531	1 773 210	263 640	14.9	2.3	X
9720	Receipts for service contracts .....	478	2 091 545	462 021	22.1	4.0	X
9740	Receipts for installing equipment .....	153	411 638	32 345	7.9	.3	X
9810	Miscellaneous commodities .....	111	208 300	22 305	10.7	.2	X
9930	Sales of integrated systems which you wrote or modified software .....	76	114 906	21 294	18.5	.2	X
9940	Rental and leasing receipts .....	28	564 701	7 283	1.3	.1	X
9960	Custom software (designed to customer specifications) .....	290	831 201	124 620	15.0	1.1	X
<b>42144</b>	<b>Other commercial equipment whsle .....</b>	<b>15 380</b>	<b>X</b>	<b>15 914 735</b>	<b>X</b>	<b>100.0</b>	<b>72.9</b>
0300	Tires and tubes .....	6	1 718	306	17.8	Z	X
0400	Household and lawn furniture .....	12	16 735	4 365	26.1	Z	X
0420	Office and business furniture .....	107	474 853	55 053	11.6	.3	38.5
0421	New office furniture (wooden and metal) .....	58	266 595	21 381	8.0	.1	X
0422	New store and restaurant furniture .....	43	301 994	26 875	8.9	.2	X
0423	New public furniture (theater seats, church pews, park benches, and school desks) .....	17	103 266	6 780	6.6	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	7	42 173	12 783	30.3	.1	X
0520	Linens, domestics, curtains, and draperies .....	11	25 842	3 725	14.4	Z	72.9
0521	Bedspreads, blankets, and bedding .....	6	8 467	479	5.7	Z	X
0522	Curtains and draperies .....	8	9 132	579	6.3	Z	X
0530	Flooring and floor coverings .....	17	217 291	18 335	8.4	.1	72.1
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	15	213 072	17 518	8.2	.1	X
0540	Other home furnishings .....	160	558 409	52 086	9.3	.3	2.5
0541	Metal flatware and kitchen utensils .....	37	261 879	9 142	3.5	.1	X
0542	Mirrors, lamps, and picture frames .....	116	291 318	42 481	14.6	.3	X
0543	Home furnishings, n.e.c. .....	7	5 212	463	8.9	Z	X
0620	Plywood and millwork .....	19	34 516	4 561	13.2	Z	19.4
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	10	8 263	1 919	23.2	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	9	26 253	2 642	10.1	Z	X
0800	Photographic equipment and supplies (excluding video) .....	17	26 624	2 787	10.5	Z	35.8
0815	Other photographic equipment and supplies .....	6	13 597	1 093	8.0	Z	X
0900	Office equipment .....	48	49 359	3 829	7.8	Z	20.5
0911	Typewriters and dedicated word processors .....	25	32 233	844	2.6	Z	X
0912	Calculators and accounting machines .....	28	31 905	619	1.9	Z	X
0913	Copying machines and equipment .....	9	3 949	233	5.9	Z	X
0915	Mailing, letter handling, and addressing machines .....	6	8 741	1 945	22.3	Z	X
0920	New computer equipment .....	125	150 886	15 428	10.2	.1	21.8
0921	Computers .....	79	91 609	5 613	6.1	Z	X
0922	Computer storage devices .....	14	38 717	213	.6	Z	X
0923	Computer printers .....	62	84 751	3 106	3.7	Z	X
0924	Other computer peripheral equipment .....	45	70 776	3 783	5.3	Z	X
0930	Used computer equipment .....	31	21 107	434	2.1	Z	X
0950	Computer software (packaged) .....	87	145 388	9 141	6.3	.1	X
0960	Restaurant and hotel equipment and supplies .....	3 268	10 962 682	9 794 701	89.3	61.5	X
0970	Store machines and equipment .....	2 389	5 585 395	4 595 317	82.3	28.9	57.4
0971	Vending machines .....	454	1 361 663	1 027 353	75.4	6.5	X
0972	Other store machines and equipment .....	2 037	4 576 173	3 567 964	78.0	22.4	X
1000	Medical, hospital, and surgical supplies .....	9	53 572	8 997	16.8	.1	X

See footnotes at end of table.



**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42144</b>	<b>Other commercial equipment whse—Con.</b>						
1400	Electrical apparatus and equipment.....	15	17 928	1 472	8.2	Z	27.7
1419	Industrial controls .....	6	6 436	1 348	20.9	Z	X
1500	Electrical appliances, household .....	23	93 745	5 243	5.6	Z	X
1600	Electronic parts and equipment, except communication .....	64	149 888	18 182	12.1	.1	X
1650	Communication equipment and supplies .....	6	5 440	78	1.4	Z	X
1700	Hardware .....	12	14 143	1 203	8.5	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	52	172 961	13 921	8.0	.1	4.1
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	42	140 882	4 923	3.5	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	44	155 545	7 168	4.6	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	7	47 379	14 492	30.6	.1	X
2000	Refrigeration equipment and supplies .....	442	1 509 607	271 542	18.0	1.7	4.8
2011	Commercial refrigerators (reach-in and walk-in) .....	347	1 191 408	89 208	7.5	.6	X
2012	Unit coolers for commercial refrigerators .....	49	176 949	8 022	4.5	.1	X
2013	Condensing units for commercial refrigerators .....	19	63 317	3 859	6.1	Z	X
2014	Refrigerants .....	15	18 845	1 841	9.8	Z	X
2015	Other refrigeration equipment and supplies .....	298	1 013 851	159 397	15.7	1.0	X
2200	Farm machinery, equipment, and parts .....	6	1 718	462	26.9	Z	X
2230	Food-processing machinery, equipment, and parts .....	7	30 742	5 197	16.9	Z	33.5
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	7	30 742	5 197	16.9	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	14	19 146	3 366	17.6	Z	X
2340	Materials handling machinery, equipment, and parts .....	39	129 584	17 297	13.3	.1	60.8
2341	New conveying equipment .....	37	117 219	9 570	8.2	.1	X
2342	New hoists, cranes, and monorails .....	12	22 991	686	3.0	Z	X
2345	Used materials handling machinery, equipment, and parts .....	19	59 073	5 356	9.1	Z	X
2360	Other industrial machinery, equipment, and parts .....	9	13 399	2 656	19.8	Z	X
2450	Industrial containers and supplies .....	18	136 080	31 327	23.0	.2	41.0
2454	Other industrial containers and supplies .....	14	106 656	29 347	27.5	.2	X
2520	Custodial (janitors') equipment and supplies .....	175	679 075	70 181	10.3	.4	3.8
2521	Custodial equipment—power equipment .....	58	370 921	7 226	1.9	Z	X
2522	Custodial equipment—nonpower equipment .....	66	438 068	14 064	3.2	.1	X
2523	Custodial supplies .....	172	661 597	47 500	7.2	.3	X
2530	Laundry and dry-cleaning equipment and supplies .....	22	98 137	5 383	5.5	Z	X
2700	Sporting and recreational goods and supplies .....	12	8 619	2 516	29.2	Z	29.7
2713	Billiards, pool, bowling equipment, and accessories .....	6	3 631	778	21.4	Z	X
3150	Other durable goods .....	22	52 910	11 691	22.1	.1	65.9
3151	Coin-operated games .....	6	12 874	4 313	33.5	Z	X
3154	Other durable goods, n.e.c. ....	16	40 036	7 378	18.4	Z	X
3200	Printing and writing paper .....	22	39 003	4 258	10.9	Z	25.0
3213	Other printing and writing paper .....	6	18 296	1 671	9.1	Z	X
3300	Stationery, office supplies and greeting cards .....	93	201 777	40 156	19.9	.3	34.6
3311	Business forms .....	48	90 238	8 020	8.9	.1	X
3312	Stationery, photocopy paper, and typing paper .....	43	90 855	7 239	8.0	Z	X
3313	Inked ribbons, carbon paper, pens and pencils .....	62	87 402	2 988	3.4	Z	X
3314	Toner and cartridges .....	55	161 643	16 321	10.1	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	31	64 667	5 505	8.5	Z	X
3400	Industrial and personal services paper and plastics .....	120	372 838	54 545	14.6	.3	37.1
3411	Paperboard and boxboard boxes .....	28	75 472	3 913	5.2	Z	X
3412	Paper dishes, cups, and napkins .....	63	260 122	12 507	4.8	.1	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	77	143 614	17 355	12.1	.1	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	63	244 908	11 533	4.7	.1	X
3415	Other industrial and personal service paper .....	21	49 789	8 895	17.9	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	10	20 944	2 136	10.2	Z	6.3
3515	Other toiletries and druggists' sundries .....	7	4 344	1 773	40.8	Z	X
3600	Piece goods, knit and woven .....	6	6 272	446	7.1	Z	X
4100	Frozen foods (packaged) .....	10	219 027	93 936	42.9	.6	7.2
4115	Meat (frozen packaged) .....	6	207 415	73 786	35.6	.5	X
4200	Dairy products (excluding dried or canned) .....	12	269 134	25 130	9.3	.2	X
4300	Poultry and poultry products .....	6	28 032	4 689	16.7	Z	X
4400	Confectionery .....	7	12 510	2 223	17.8	Z	60.9
4411	Candy .....	7	12 510	758	6.1	Z	X
4414	Chips and popcorn .....	6	10 737	1 465	13.6	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	7	23 753	2 594	10.9	Z	X
4600	Meat and meat products (fresh and unpackaged) .....	6	57 780	13 196	22.8	.1	X
4800	Coffee, tea, and spices .....	34	47 658	6 598	13.8	Z	62.7
4811	Coffee .....	17	15 537	2 776	17.9	Z	X
4812	Tea .....	11	10 480	487	4.6	Z	X
4813	Spices .....	18	37 912	3 242	8.6	Z	X
4830	Canned foods .....	12	28 760	1 890	6.6	Z	43.7
4831	Canned and bottled fruits, vegetables, and juices .....	9	26 890	972	3.6	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	14	7 708	705	9.1	Z	X
4850	Soft drinks and bottled water .....	6	15 828	1 015	6.4	Z	X
4860	Other grocery specialties .....	12	28 121	2 731	9.7	Z	43.1
4868	Grocery specialties, n.e.c. ....	7	16 876	2 088	12.4	Z	X
5300	Plastics materials and basic shapes .....	13	32 724	2 196	6.7	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42144</b>	<b>Other commercial equipment whsle—Con.</b>						
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	75	276 814	18 536	6.7	.1	X
5800	Farm supplies	8	2 763	1 431	15.6	Z	X
6120	Art goods (including novelties and souvenirs)	10	18 206	1 984	10.9	Z	X
6150	Nondurable goods, n.e.c.	7	37 373	9 777	26.2	.1	X
9700	Service receipts and labor charges (including installed parts)	1 079	2 312 093	355 911	15.4	2.2	65.9
9701	Labor charges for repair work	874	1 820 482	157 118	8.6	1.0	X
9702	Parts installed in repair work	693	1 429 526	93 781	6.6	.6	X
9703	Other service receipts and labor charges—Specify	325	686 384	105 002	15.3	.7	X
9720	Receipts for service contracts	96	179 422	13 316	7.4	.1	X
9740	Receipts for installing equipment	410	957 260	61 668	6.4	.4	X
9810	Miscellaneous commodities	201	344 673	49 948	14.5	.3	X
9940	Rental and leasing receipts	313	501 836	31 438	6.3	.2	6.8
9943	Other office machine rental receipts	87	49 301	5 920	12.0	Z	X
9944	Other rental receipts	96	215 677	6 959	3.2	Z	X
9960	Custom software (designed to customer specifications)	12	13 686	317	2.3	Z	X
<b>421440</b>	<b>Other commercial equipment whsle</b>	<b>5 380</b>	<b>X</b>	<b>15 914 735</b>	<b>X</b>	<b>100.0</b>	<b>72.9</b>
0300	Tires and tubes	6	1 718	306	17.8	Z	X
0400	Household and lawn furniture	12	16 735	4 365	26.1	Z	X
0420	Office and business furniture	107	474 853	55 053	11.6	.3	38.5
0421	New office furniture (wooden and metal)	58	266 595	21 381	8.0	.1	X
0422	New store and restaurant furniture	43	301 994	26 875	8.9	.2	X
0423	New public furniture (theater seats, church pews, park benches, and school desks)	17	103 266	6 780	6.6	Z	X
0500	Household china, glassware, crockery, and plastic housewares	7	42 173	12 783	30.3	.1	X
0520	Linens, domestics, curtains, and draperies	11	25 842	3 725	14.4	Z	72.9
0521	Bedspreads, blankets, and bedding	6	8 467	479	5.7	Z	X
0522	Curtains and draperies	8	9 132	579	6.3	Z	X
0530	Flooring and floor coverings	17	217 291	18 335	8.4	.1	72.1
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	15	213 072	17 518	8.2	.1	X
0540	Other home furnishings	160	558 409	52 086	9.3	.3	2.5
0541	Metal flatware and kitchen utensils	37	261 879	9 142	3.5	.1	X
0542	Mirrors, lamps, and picture frames	116	291 318	42 481	14.6	.3	X
0543	Home furnishings, n.e.c.	7	5 212	463	8.9	Z	X
0620	Plywood and millwork	19	34 516	4 561	13.2	Z	19.4
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	10	8 263	1 919	23.2	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.)	9	26 253	2 642	10.1	Z	X
0800	Photographic equipment and supplies (excluding video)	17	26 624	2 787	10.5	Z	35.8
0815	Other photographic equipment and supplies	6	13 597	1 093	8.0	Z	X
0900	Office equipment	48	49 359	3 829	7.8	Z	20.5
0911	Typewriters and dedicated word processors	25	32 233	844	2.6	Z	X
0912	Calculators and accounting machines	28	31 905	619	1.9	Z	X
0913	Copying machines and equipment	9	3 949	233	5.9	Z	X
0915	Mailing, letter handling, and addressing machines	6	8 741	1 945	22.3	Z	X
0920	New computer equipment	125	150 886	15 428	10.2	.1	21.8
0921	Computers	79	91 609	5 613	6.1	Z	X
0922	Computer storage devices	14	38 717	213	.6	Z	X
0923	Computer printers	62	84 751	3 106	3.7	Z	X
0924	Other computer peripheral equipment	45	70 776	3 783	5.3	Z	X
0930	Used computer equipment	31	21 107	434	2.1	Z	X
0950	Computer software (packaged)	87	145 388	9 141	6.3	.1	X
0960	Restaurant and hotel equipment and supplies	3 268	10 962 682	9 794 701	89.3	61.5	X
0970	Store machines and equipment	2 389	5 585 395	4 595 317	82.3	28.9	57.4
0971	Vending machines	454	1 361 663	1 027 353	75.4	6.5	X
0972	Other store machines and equipment	2 037	4 576 173	3 567 964	78.0	22.4	X
1000	Medical, hospital, and surgical supplies	9	53 572	8 997	16.8	.1	X
1400	Electrical apparatus and equipment	15	17 928	1 472	8.2	Z	27.7
1419	Industrial controls	6	6 436	1 348	20.9	Z	X
1500	Electrical appliances, household	23	93 745	5 243	5.6	Z	X
1600	Electronic parts and equipment, except communication	64	149 888	18 182	12.1	.1	X
1650	Communication equipment and supplies	6	5 440	78	1.4	Z	X
1700	Hardware	12	14 143	1 203	8.5	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	52	172 961	13 921	8.0	.1	4.1
1812	Metal pipe fittings and valves (excluding pipe and tubing)	42	140 882	4 923	3.5	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	44	155 545	7 168	4.6	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	7	47 379	14 492	30.6	.1	X
2000	Refrigeration equipment and supplies	442	1 509 607	271 542	18.0	1.7	4.8
2011	Commercial refrigerators (reach-in and walk-in)	347	1 191 408	89 208	7.5	.6	X
2012	Unit coolers for commercial refrigerators	49	176 949	8 022	4.5	.1	X
2013	Condensing units for commercial refrigerators	19	63 317	3 859	6.1	Z	X
2014	Refrigerants	15	18 845	1 841	9.8	Z	X
2015	Other refrigeration equipment and supplies	298	1 013 851	159 397	15.7	1.0	X
2200	Farm machinery, equipment, and parts	6	1 718	462	26.9	Z	X
2230	Food-processing machinery, equipment, and parts	7	30 742	5 197	16.9	Z	33.5
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	7	30 742	5 197	16.9	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421440</b>	<b>Other commercial equipment whsle—Con.</b>						
2320	General-purpose industrial machinery, equipment, and parts .....	14	19 146	3 366	17.6	Z	X
2340	Materials handling machinery, equipment, and parts .....	39	129 584	17 297	13.3	.1	60.8
2341	New conveying equipment .....	37	117 219	9 570	8.2	.1	X
2342	New hoists, cranes, and monorails .....	12	22 991	686	3.0	Z	X
2345	Used materials handling machinery, equipment, and parts .....	19	59 073	5 356	9.1	Z	X
2360	Other industrial machinery, equipment, and parts .....	9	13 399	2 656	19.8	Z	X
2450	Industrial containers and supplies .....	18	136 080	31 327	23.0	.2	41.0
2454	Other industrial containers and supplies .....	14	106 656	29 347	27.5	.2	X
2520	Custodial (janitors') equipment and supplies .....	175	679 075	70 181	10.3	.4	3.8
2521	Custodial equipment—power equipment .....	58	370 921	7 226	1.9	Z	X
2522	Custodial equipment—nonpower equipment .....	66	438 068	14 064	3.2	.1	X
2523	Custodial supplies .....	172	661 597	47 500	7.2	.3	X
2530	Laundry and dry-cleaning equipment and supplies .....	22	98 137	5 383	5.5	Z	X
2700	Sporting and recreational goods and supplies .....	12	8 619	2 516	29.2	Z	29.7
2713	Billiards, pool, bowling equipment, and accessories .....	6	3 631	778	21.4	Z	X
3150	Other durable goods .....	22	52 910	11 691	22.1	.1	65.9
3151	Coin-operated games .....	6	12 874	4 313	33.5	Z	X
3154	Other durable goods, n.e.c. ....	16	40 036	7 378	18.4	Z	X
3200	Printing and writing paper .....	22	39 003	4 258	10.9	Z	25.0
3213	Other printing and writing paper .....	6	18 296	1 671	9.1	Z	X
3300	Stationery, office supplies and greeting cards .....	93	201 777	40 156	19.9	.3	34.6
3311	Business forms .....	48	90 238	8 020	8.9	.1	X
3312	Stationery, photocopy paper, and typing paper .....	43	90 855	7 239	8.0	Z	X
3313	Inked ribbons, carbon paper, pens and pencils .....	62	87 402	2 988	3.4	Z	X
3314	Toner and cartridges .....	55	161 643	16 321	10.1	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	31	64 667	5 505	8.5	Z	X
3400	Industrial and personal services paper and plastics .....	120	372 838	54 545	14.6	.3	37.1
3411	Paperboard and boxboard boxes .....	28	75 472	3 913	5.2	Z	X
3412	Paper dishes, cups, and napkins .....	63	260 122	12 507	4.8	.1	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	77	143 614	17 355	12.1	.1	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	63	244 908	11 533	4.7	.1	X
3415	Other industrial and personal service paper .....	21	49 789	8 895	17.9	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	10	20 944	2 136	10.2	Z	6.3
3515	Other toiletries and druggists' sundries .....	7	4 344	1 773	40.8	Z	X
3600	Piece goods, knit and woven .....	6	6 272	446	7.1	Z	X
4100	Frozen foods (packaged) .....	10	219 027	93 936	42.9	.6	7.2
4115	Meat (frozen packaged) .....	6	207 415	73 786	35.6	.5	X
4200	Dairy products (excluding dried or canned) .....	12	269 134	25 130	9.3	.2	X
4300	Poultry and poultry products .....	6	28 032	4 689	16.7	Z	X
4400	Confectionery .....	7	12 510	2 223	17.8	Z	60.9
4411	Candy .....	7	12 510	758	6.1	Z	X
4414	Chips and popcorn .....	6	10 737	1 465	13.6	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	7	23 753	2 594	10.9	Z	X
4600	Meat and meat products (fresh and unpackaged) .....	6	57 780	13 196	22.8	.1	X
4800	Coffee, tea, and spices .....	34	47 658	6 598	13.8	Z	62.7
4811	Coffee .....	17	15 537	2 776	17.9	Z	X
4812	Tea .....	11	10 480	487	4.6	Z	X
4813	Spices .....	18	37 912	3 242	8.6	Z	X
4830	Canned foods .....	12	28 760	1 890	6.6	Z	43.7
4831	Canned and bottled fruits, vegetables, and juices .....	9	26 890	972	3.6	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	14	7 708	705	9.1	Z	X
4850	Soft drinks and bottled water .....	6	15 828	1 015	6.4	Z	X
4860	Other grocery specialties .....	12	28 121	2 731	9.7	Z	43.1
4868	Grocery specialties, n.e.c. ....	7	16 876	2 088	12.4	Z	X
5300	Plastics materials and basic shapes .....	13	32 724	2 196	6.7	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	75	276 814	18 536	6.7	.1	X
5800	Farm supplies .....	8	2 763	431	15.6	Z	X
6120	Art goods (including novelties and souvenirs) .....	10	18 206	1 984	10.9	Z	X
6150	Nondurable goods, n.e.c. ....	7	37 373	9 777	26.2	.1	X
9700	Service receipts and labor charges (including installed parts) .....	1 079	2 312 093	355 911	15.4	2.2	65.9
9701	Labor charges for repair work .....	874	1 820 482	157 118	8.6	1.0	X
9702	Parts installed in repair work .....	693	1 429 526	93 781	6.6	.6	X
9703	Other service receipts and labor charges—Specify .....	325	686 384	105 002	15.3	.7	X
9720	Receipts for service contracts .....	96	179 422	13 316	7.4	.1	X
9740	Receipts for installing equipment .....	410	957 260	61 668	6.4	.4	X
9810	Miscellaneous commodities .....	201	344 673	49 948	14.5	.3	X
9940	Rental and leasing receipts .....	313	501 836	31 438	6.3	.2	6.8
9943	Other office machine rental receipts .....	87	49 301	5 920	12.0	Z	X
9944	Other rental receipts .....	96	215 677	6 959	3.2	Z	X
9960	Custom software (designed to customer specifications) .....	12	13 686	317	2.3	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4214401</b>	<b>Restaurant &amp; hotel equipment &amp; supplies whsle . . . . .</b>	<b>3 165</b>	<b>X</b>	<b>10 686 971</b>	<b>X</b>	<b>100.0</b>	<b>77.8</b>
0300	Tires and tubes . . . . .	6	1 718	306	17.8	Z	X
0400	Household and lawn furniture . . . . .	7	13 411	3 980	29.7	Z	X
0420	Office and business furniture . . . . .	52	338 431	35 900	10.6	.3	X
0520	Linens, domestics, curtains, and draperies . . . . .	11	25 842	3 725	14.4	Z	X
0530	Flooring and floor coverings . . . . .	13	212 470	18 184	8.6	.5	X
0540	Other home furnishings . . . . .	147	535 209	50 933	9.5	.5	X
0900	Office equipment . . . . .	9	6 087	113	1.9	Z	X
0920	New computer equipment . . . . .	30	22 357	2 706	12.1	Z	X
0930	Used computer equipment . . . . .	15	3 355	243	7.2	Z	X
0950	Computer software (packaged) . . . . .	16	10 354	707	6.8	Z	X
0960	Restaurant and hotel equipment and supplies . . . . .	3 165	10 686 971	9 724 993	91.0	91.0	X
0970	Store machines and equipment . . . . .	174	357 631	39 785	11.1	.4	X
1500	Electrical appliances, household . . . . .	19	89 302	5 237	5.9	Z	X
1600	Electronic parts and equipment, except communication . . . . .	18	34 259	6 312	18.4	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	46	156 899	12 325	7.9	.1	X
1900	Warm air heating and air-conditioning equipment and supplies . . . . .	6	42 221	13 983	33.1	.1	X
2000	Refrigeration equipment and supplies . . . . .	363	1 269 409	216 207	17.0	2.0	X
2200	Farm machinery, equipment, and parts . . . . .	6	1 718	462	26.9	Z	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	9	8 186	933	11.4	Z	X
2520	Custodial (janitors') equipment and supplies . . . . .	173	678 982	70 180	10.3	.7	X
2530	Laundry and dry-cleaning equipment and supplies . . . . .	20	97 836	5 377	5.5	.1	X
2700	Sporting and recreational goods and supplies . . . . .	6	4 988	1 738	34.8	Z	X
3200	Printing and writing paper . . . . .	6	18 296	1 671	9.1	Z	X
3300	Stationery, office supplies and greeting cards . . . . .	33	86 150	20 610	23.9	.2	X
3400	Industrial and personal services paper and plastics . . . . .	82	308 276	45 895	14.9	.4	X
4100	Frozen foods (packaged) . . . . .	10	219 027	93 936	42.9	.9	X
4200	Dairy products (excluding dried or canned) . . . . .	8	259 793	22 984	8.8	.2	X
4400	Confectionery . . . . .	6	10 737	2 150	20.0	Z	X
4600	Meat and meat products (fresh and unpackage) . . . . .	6	57 780	13 196	22.8	.1	X
4800	Coffee, tea, and spices . . . . .	25	36 953	5 593	15.1	.1	X
4830	Canned foods . . . . .	12	28 760	1 890	6.6	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) . . . . .	8	3 292	374	11.4	Z	X
4850	Soft drinks and bottled water . . . . .	6	15 828	1 015	6.4	Z	X
4860	Other grocery specialties . . . . .	7	17 007	455	2.7	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	73	274 050	18 401	6.7	.2	X
5800	Farm supplies . . . . .	8	2 763	431	15.6	Z	X
9700	Service receipts and labor charges (including installed parts) . . . . .	408	785 412	118 619	15.1	1.1	X
9720	Receipts for service contracts . . . . .	9	11 159	388	3.5	Z	X
9740	Receipts for installing equipment . . . . .	209	586 177	32 452	5.5	.3	X
9810	Miscellaneous commodities . . . . .	57	108 178	18 166	16.8	.2	X
9940	Rental and leasing receipts . . . . .	118	218 929	17 275	7.9	.2	X
<b>4214402</b>	<b>Store machines &amp; equipment whsle . . . . .</b>	<b>'2 215</b>	<b>X</b>	<b>'5 227 764</b>	<b>X</b>	<b>100.0</b>	<b>62.9</b>
0420	Office and business furniture . . . . .	55	136 422	19 153	14.0	.4	13.0
0421	New office furniture (wooden and metal) . . . . .	29	100 652	13 490	13.4	.3	X
0422	New store and restaurant furniture . . . . .	14	25 764	3 266	12.7	.1	X
0423	New public furniture (theater seats, church pews, park benches, and school desks) . . . . .	13	10 008	2 397	24.0	Z	X
0540	Other home furnishings . . . . .	13	23 200	1 153	5.0	Z	9.2
0542	Mirrors, lamps, and picture frames . . . . .	6	17 988	690	3.8	Z	X
0543	Home furnishings, n.e.c. . . . .	7	5 212	463	8.9	Z	X
0620	Plywood and millwork . . . . .	18	33 496	4 460	13.3	.1	14.3
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) . . . . .	9	7 243	1 818	25.1	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) . . . . .	9	26 253	2 642	10.1	.1	X
0800	Photographic equipment and supplies (excluding video) . . . . .	16	20 260	1 519	7.5	Z	19.3
0815	Other photographic equipment and supplies . . . . .	6	13 597	1 093	8.0	Z	X
0900	Office equipment . . . . .	39	43 272	3 716	8.6	.1	18.7
0911	Typewriters and dedicated word processors . . . . .	25	32 233	844	2.6	Z	X
0912	Calculators and accounting machines . . . . .	28	31 905	619	1.9	Z	X
0913	Copying machines and equipment . . . . .	9	3 949	233	5.9	Z	X
0915	Mailing, letter handling, and addressing machines . . . . .	6	8 741	1 945	22.3	Z	X
0920	New computer equipment . . . . .	95	128 529	12 722	9.9	.2	22.7
0921	Computers . . . . .	79	91 609	5 613	6.1	.1	X
0922	Computer storage devices . . . . .	14	38 717	213	.6	Z	X
0923	Computer printers . . . . .	62	84 751	3 106	3.7	.1	X
0924	Other computer peripheral equipment . . . . .	45	70 776	3 783	5.3	.1	X
0930	Used computer equipment . . . . .	16	17 752	191	1.1	Z	X
0950	Computer software (packaged) . . . . .	71	135 034	8 434	6.2	.2	X
0960	Restaurant and hotel equipment and supplies . . . . .	103	275 711	69 708	25.3	1.3	X
0970	Store machines and equipment . . . . .	2 215	5 227 764	4 555 532	87.1	87.1	48.9
0971	Vending machines . . . . .	416	1 249 446	1 024 892	82.0	19.6	X
0972	Other store machines and equipment . . . . .	1 867	4 220 537	3 530 640	83.7	67.5	X
1000	Medical, hospital, and surgical supplies . . . . .	7	12 483	369	3.0	Z	X
1400	Electrical apparatus and equipment . . . . .	15	17 928	1 472	8.2	Z	23.9
1419	Industrial controls . . . . .	6	6 436	1 348	20.9	Z	X
1600	Electronic parts and equipment, except communication . . . . .	46	115 629	11 870	10.3	.2	X
1650	Communication equipment and supplies . . . . .	6	5 440	78	1.4	Z	X
1700	Hardware . . . . .	7	8 649	464	5.4	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	6	16 062	1 596	9.9	Z	X

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4214402</b>	<b>Store machines &amp; equipment whse—Con.</b>						
2000	Refrigeration equipment and supplies . . . . .	79	240 198	55 335	23.0	1.1	5.1
2011	Commercial refrigerators (reach-in and walk-in) . . . . .	73	184 848	23 374	12.6	.4	X
2012	Unit coolers for commercial refrigerators . . . . .	35	74 468	1 029	1.4	.1	X
2013	Condensing units for commercial refrigerators . . . . .	19	63 317	3 859	6.1	.1	X
2015	Other refrigeration equipment and supplies . . . . .	35	105 191	17 859	17.0	.3	X
2340	Materials handling machinery, equipment, and parts . . . . .	39	129 584	17 297	13.3	.3	52.4
2341	New conveying equipment . . . . .	37	117 219	9 570	8.2	.2	X
2342	New hoists, cranes, and monorails . . . . .	12	22 991	686	3.0	.2	X
2345	Used materials handling machinery, equipment, and parts . . . . .	19	59 073	5 356	9.1	.1	X
2450	Industrial containers and supplies . . . . .	14	106 656	29 347	27.5	.6	47.0
2454	Other industrial containers and supplies . . . . .	14	106 656	29 347	27.5	.6	X
2700	Sporting and recreational goods and supplies . . . . .	6	3 631	778	21.4	Z	44.6
2713	Billiards, pool, bowling equipment, and accessories . . . . .	6	3 631	778	21.4	Z	X
3150	Other durable goods . . . . .	22	52 910	11 691	22.1	.2	56.9
3151	Coin-operated games . . . . .	6	12 874	4 313	33.5	.1	X
3154	Other durable goods, n.e.c . . . . .	16	40 036	7 378	18.4	.1	X
3200	Printing and writing paper . . . . .	16	20 707	2 587	12.5	Z	X
3300	Stationery, office supplies and greeting cards . . . . .	60	115 627	19 546	16.9	.4	31.8
3311	Business forms . . . . .	19	14 117	22	.2	Z	X
3312	Stationery, photocopy paper, and typing paper . . . . .	19	14 117	572	4.1	Z	X
3313	Inked ribbons, carbon paper, pens and pencils . . . . .	40	22 985	549	2.4	Z	X
3314	Toner and cartridges . . . . .	38	106 233	15 698	14.8	.3	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) . . . . .	19	14 117	2 653	18.8	.1	X
3400	Industrial and personal services paper and plastics . . . . .	38	64 562	8 650	13.4	.2	3.2
3413	Industrial paper (wrapping, bags, cartons, etc.) . . . . .	36	61 237	8 321	13.6	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries . . . . .	7	4 344	1 773	40.8	Z	31.8
3515	Other toiletries and druggists' sundries . . . . .	7	4 344	1 773	40.8	Z	X
4800	Coffee, tea, and spices . . . . .	9	10 705	1 005	9.4	Z	62.9
4813	Spices . . . . .	9	10 705	1 005	9.4	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) . . . . .	6	4 416	331	7.5	Z	X
5300	Plastics materials and basic shapes . . . . .	8	15 651	1 122	7.2	Z	X
6120	Art goods (including novelties and souvenirs) . . . . .	10	18 206	1 984	10.9	Z	X
9700	Service receipts and labor charges (including installed parts) . . . . .	671	1 526 681	237 292	15.5	4.5	55.6
9701	Labor charges for repair work . . . . .	509	1 083 294	96 231	8.9	1.8	X
9702	Parts installed in repair work . . . . .	397	830 152	47 803	5.8	.9	X
9703	Other service receipts and labor charges—Specify . . . . .	246	553 879	93 250	16.8	1.8	X
9720	Receipts for service contracts . . . . .	87	168 263	12 928	7.7	.2	X
9740	Receipts for installing equipment . . . . .	201	371 083	29 216	7.9	.6	X
9810	Miscellaneous commodities . . . . .	144	236 495	31 782	13.4	.6	X
9940	Rental and leasing receipts . . . . .	195	282 907	14 163	5.0	.3	11.3
9943	Other office machine rental receipts . . . . .	87	49 301	5 920	12.0	.1	X
9944	Other rental receipts . . . . .	96	215 677	6 959	3.2	.1	X
9960	Custom software (designed to customer specifications) . . . . .	12	13 686	317	2.3	Z	X
<b>42145</b>	<b>Medical, dental, &amp; hospital equipment &amp; supplies whse . . . . .</b>	<b>9 782</b>	<b>X</b>	<b>58 791 711</b>	<b>X</b>	<b>100.0</b>	<b>69.2</b>
0420	Office and business furniture . . . . .	67	254 385	13 308	5.2	Z	X
0800	Photographic equipment and supplies (excluding video) . . . . .	22	64 486	9 875	15.3	Z	32.6
0813	Photographic film . . . . .	22	64 486	9 875	15.3	Z	X
0900	Office equipment . . . . .	30	89 657	2 130	2.4	Z	X
0920	New computer equipment . . . . .	58	136 370	7 374	5.4	Z	1.7
0921	Computers . . . . .	56	130 579	7 240	5.5	Z	X
0950	Computer software (packaged) . . . . .	50	787 623	24 286	3.1	Z	X
1000	Medical, hospital, and surgical supplies . . . . .	8 767	55 306 433	52 301 342	94.6	89.0	63.8
1011	Surgical and medical instruments and equipment . . . . .	5 402	37 434 772	24 077 246	64.3	41.0	X
1012	Orthopedic, and prosthetic appliances and supplies . . . . .	1 869	8 290 083	4 062 860	49.0	6.9	X
1013	Other surgical, medical, and hospital supplies . . . . .	4 873	30 656 941	24 161 235	78.8	41.1	X
1020	Dental supplies . . . . .	1 391	6 332 020	4 231 961	66.8	7.2	61.6
1021	Equipment (chairs, x-rays, cabinets, etc.) . . . . .	746	3 517 513	1 044 174	29.7	1.8	X
1022	Instruments and other supplies . . . . .	1 212	5 759 254	3 187 782	55.4	5.4	X
1030	Optical and ophthalmic goods . . . . .	116	256 956	32 029	12.5	.1	66.0
1031	Ophthalmic goods . . . . .	71	162 960	17 447	10.7	Z	X
1033	Optometric equipment and supplies . . . . .	47	92 247	9 536	10.3	Z	X
1034	Optical goods, n.e.c. (excluding cameras) . . . . .	18	41 860	4 648	11.1	Z	X
1040	Religious and school supplies . . . . .	25	101 542	3 370	3.3	Z	68.4
1042	School supplies . . . . .	23	100 337	2 558	2.5	Z	X
1050	Other professional equipment and supplies . . . . .	445	4 366 928	506 132	11.6	.9	66.0
1054	Laboratory equipment . . . . .	160	1 912 209	183 879	9.6	.3	X
1055	Scientific instruments . . . . .	72	1 353 409	134 418	9.9	.2	X
1056	Veterinarians' equipment and supplies . . . . .	236	2 238 730	147 432	6.6	.3	X
1057	Professional equipment and supplies, n.e.c. . . . .	93	192 663	40 168	20.8	.1	X
1400	Electrical apparatus and equipment . . . . .	35	51 289	14 848	29.0	Z	16.7
1419	Industrial controls . . . . .	13	12 460	2 872	23.1	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) . . . . .	13	4 111	762	18.5	Z	X
1600	Electronic parts and equipment, except communication . . . . .	37	55 064	5 930	10.8	Z	X

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					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42145</b>	<b>Medical, dental, &amp; hospital equipment &amp; supplies whsle—Con.</b>						
1700	Hardware .....	26	85 655	21 214	24.8	Z	.5
1711	Hand tools (including power driven).....	11	16 919	6 321	37.4	Z	X
1712	Bolts, nuts, rivets, and fasteners .....	11	38 058	591	1.6	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	6	8 830	775	8.8	Z	14.5
1815	Boilers, radiators, and convectors .....	6	8 830	775	8.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	20	53 293	8 578	16.1	Z	20.4
2321	New pumps, compressors (air or gas), and equipment .....	11	18 976	118	.6	Z	X
2327	All other new general-purpose industrial machinery and equipment .....	20	53 293	8 460	15.9	Z	X
2330	Metalworking machinery, equipment, and parts .....	9	29 749	2 077	7.0	Z	X
2340	Materials handling machinery, equipment, and parts .....	11	73 286	5 048	6.9	Z	4.6
2341	New conveying equipment .....	8	67 900	3 728	5.5	Z	X
2342	New hoists, cranes, and monorails .....	8	67 900	918	1.4	Z	X
2440	Welding supplies (excluding gases).....	9	37 776	1 048	2.8	Z	X
2450	Industrial containers and supplies .....	14	37 085	2 912	7.9	Z	54.6
2451	New and reconditioned drums and barrels .....	7	33 683	965	2.9	Z	X
2454	Other industrial containers and supplies .....	13	36 467	1 465	4.0	Z	X
2460	Other industrial supplies .....	27	44 843	7 390	16.5	Z	54.5
2463	Nylon, polyester, and synthetic rubber .....	11	37 035	2 139	5.8	Z	X
2465	Strapping and tape .....	9	40 098	1 368	3.4	Z	X
2466	Industrial supplies, n.e.c.....	17	2 861	292	10.2	Z	X
2520	Custodial (janitors') equipment and supplies .....	8	13 578	1 887	13.9	Z	46.6
2523	Custodial supplies .....	8	13 578	1 887	13.9	Z	X
2800	Toys and hobby goods and supplies .....	8	5 300	479	9.0	Z	X
3300	Stationery, office supplies and greeting cards .....	48	122 537	1 532	1.3	Z	X
3400	Industrial and personal services paper and plastics .....	19	42 655	3 423	8.0	Z	8.8
3413	Industrial paper (wrapping, bags, cartons, etc.).....	7	36 696	3 002	8.2	Z	X
3415	Other industrial and personal service paper.....	9	3 929	138	3.5	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	289	1 696 423	280 155	16.5	.5	12.1
3511	Prescription drugs .....	147	1 095 723	122 127	11.1	.2	X
3512	Nonprescription pharmaceuticals .....	166	895 106	53 913	6.0	.1	X
3513	Cosmetics .....	14	200 747	7 531	3.8	Z	X
3515	Other toiletries and druggists' sundries.....	64	310 092	42 463	13.7	.1	X
3600	Piece goods, knit and woven .....	31	922 862	57 400	6.2	.1	X
3800	Men's and boys' wear.....	19	27 710	12 279	44.3	Z	44.1
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	11	22 302	10 793	48.4	Z	X
4000	Footwear .....	7	8 438	1 575	18.7	Z	67.2
4011	All athletic footwear .....	6	5 608	144	2.6	Z	X
4014	Other men's and boy's footwear.....	7	8 438	1 431	17.0	Z	X
4860	Other grocery specialties .....	17	380 751	59 921	15.7	.1	12.5
4868	Grocery specialties, n.e.c.....	17	380 751	59 921	15.7	.1	X
5300	Plastics materials and basic shapes .....	19	59 641	4 858	8.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	151	754 297	83 386	11.1	.1	2.5
5335	Detergents and soaps .....	10	6 303	765	12.1	Z	X
5344	Other chemicals and allied products .....	134	393 376	30 922	7.9	.1	X
6000	Paint, paint supplies, and wallpaper .....	8	10 489	156	1.5	Z	X
9700	Service receipts and labor charges (including installed parts) .....	1 068	6 525 709	772 164	11.8	1.3	56.2
9701	Labor charges for repair work .....	931	5 740 614	392 695	6.8	.7	X
9702	Parts installed in repair work .....	735	4 502 160	278 464	6.2	.5	X
9703	Other service receipts and labor charges—Specify .....	297	1 756 041	100 997	5.8	.2	X
9720	Receipts for service contracts .....	164	1 057 888	117 116	11.1	.2	X
9740	Receipts for installing equipment .....	102	219 790	10 675	4.9	Z	X
9810	Miscellaneous commodities .....	150	629 206	49 193	7.8	.1	X
9940	Rental and leasing receipts .....	189	883 820	75 918	8.6	.1	X
<b>421450</b>	<b>Medical, dental, &amp; hospital equipment &amp; supplies whsle .....</b>	<b>9 782</b>	<b>X</b>	<b>58 791 711</b>	<b>X</b>	<b>100.0</b>	<b>69.2</b>
0420	Office and business furniture .....	67	254 385	13 308	5.2	Z	X
0800	Photographic equipment and supplies (excluding video) .....	22	64 486	9 875	15.3	Z	32.6
0813	Photographic film .....	22	64 486	9 875	15.3	Z	X
0900	Office equipment .....	30	89 657	2 130	2.4	Z	X
0920	New computer equipment .....	58	136 370	7 374	5.4	Z	1.7
0921	Computers .....	56	130 579	7 240	5.5	Z	X
0950	Computer software (packaged) .....	50	787 623	24 286	3.1	Z	X
1000	Medical, hospital, and surgical supplies .....	8 767	55 306 433	52 301 342	94.6	89.0	63.8
1011	Surgical and medical instruments and equipment.....	5 402	37 434 772	24 077 246	64.3	41.0	X
1012	Orthopedic, and prosthetic appliances and supplies.....	1 869	8 290 083	4 062 860	49.0	6.9	X
1013	Other surgical, medical, and hospital supplies.....	4 873	30 656 941	24 161 235	78.8	41.1	X
1020	Dental supplies .....	1 391	6 332 020	4 231 961	66.8	7.2	61.6
1021	Equipment (chairs, x-rays, cabinets, etc.).....	746	3 517 513	1 044 174	29.7	1.8	X
1022	Instruments and other supplies .....	1 212	5 759 254	3 187 782	55.4	5.4	X
1030	Optical and ophthalmic goods .....	116	256 956	32 029	12.5	.1	66.0
1031	Ophthalmic goods .....	71	162 960	17 447	10.7	Z	X
1033	Optometric equipment and supplies .....	47	92 247	9 536	10.3	Z	X
1034	Optical goods, n.e.c. (excluding cameras) .....	18	41 860	4 648	11.1	Z	X
1040	Religious and school supplies.....	25	101 542	3 370	3.3	Z	68.4
1042	School supplies .....	23	100 337	2 558	2.5	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421450</b>	<b>Medical, dental, &amp; hospital equipment &amp; supplies whsle—Con.</b>						
1050	Other professional equipment and supplies .....	445	4 366 928	506 132	11.6	.9	66.0
1054	Laboratory equipment .....	160	1 912 209	183 879	9.6	.3	X
1055	Scientific instruments .....	72	1 353 409	134 418	9.9	.2	X
1056	Veterinarians' equipment and supplies .....	236	2 238 730	147 432	6.6	.3	X
1057	Professional equipment and supplies, n.e.c. ....	93	192 663	40 168	20.8	.1	X
1400	Electrical apparatus and equipment .....	35	51 289	14 848	29.0	Z	16.7
1419	Industrial controls .....	13	12 460	2 872	23.1	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	13	4 111	762	18.5	Z	X
1600	Electronic parts and equipment, except communication .....	37	55 064	5 930	10.8	Z	X
1700	Hardware .....	26	85 655	21 214	24.8	Z	.5
1711	Hand tools (including power driven) .....	11	16 919	6 321	37.4	Z	X
1712	Bolts, nuts, rivets, and fasteners .....	11	38 058	591	1.6	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	6	8 830	775	8.8	Z	14.5
1815	Boilers, radiators, and convectors .....	6	8 830	775	8.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	20	53 293	8 578	16.1	Z	20.4
2321	New pumps, compressors (air or gas), and equipment .....	11	18 976	118	.6	Z	X
2327	All other new general-purpose industrial machinery and equipment .....	20	53 293	8 460	15.9	Z	X
2330	Metalworking machinery, equipment, and parts .....	9	29 749	2 077	7.0	Z	X
2340	Materials handling machinery, equipment, and parts .....	11	73 286	5 048	6.9	Z	4.6
2341	New conveying equipment .....	8	67 900	3 728	5.5	Z	X
2342	New hoists, cranes, and monorails .....	8	67 900	918	1.4	Z	X
2440	Welding supplies (excluding gases) .....	9	37 776	1 048	2.8	Z	X
2450	Industrial containers and supplies .....	14	37 085	2 912	7.9	Z	54.6
2451	New and reconditioned drums and barrels .....	7	33 683	965	2.9	Z	X
2454	Other industrial containers and supplies .....	13	36 467	1 465	4.0	Z	X
2460	Other industrial supplies .....	27	44 843	7 390	16.5	Z	54.5
2463	Nylon, polyester, and synthetic rubber .....	11	37 035	2 139	5.8	Z	X
2465	Strapping and tape .....	9	40 098	1 368	3.4	Z	X
2466	Industrial supplies, n.e.c. ....	17	2 861	292	10.2	Z	X
2520	Custodial (janitors') equipment and supplies .....	8	13 578	1 887	13.9	Z	46.6
2523	Custodial supplies .....	8	13 578	1 887	13.9	Z	X
2800	Toys and hobby goods and supplies .....	8	5 300	479	9.0	Z	X
3300	Stationery, office supplies and greeting cards .....	48	122 537	1 532	1.3	Z	X
3400	Industrial and personal services paper and plastics .....	19	42 655	3 423	8.0	Z	8.8
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	7	36 696	3 002	8.2	Z	X
3415	Other industrial and personal service paper .....	9	3 929	138	3.5	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	289	1 696 423	280 155	16.5	.5	12.1
3511	Prescription drugs .....	147	1 095 723	122 127	11.1	.2	X
3512	Nonprescription pharmaceuticals .....	166	895 106	53 913	6.0	.1	X
3513	Cosmetics .....	14	200 747	7 531	3.8	Z	X
3515	Other toiletries and druggists' sundries .....	64	310 092	42 463	13.7	.1	X
3600	Piece goods, knit and woven .....	31	922 862	57 400	6.2	.1	X
3800	Men's and boys' wear .....	19	27 710	12 279	44.3	Z	44.1
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	11	22 302	10 793	48.4	Z	X
4000	Footwear .....	7	8 438	1 575	18.7	Z	67.2
4011	All athletic footwear .....	6	5 608	144	2.6	Z	X
4014	Other men's and boy's footwear .....	7	8 438	1 431	17.0	Z	X
4860	Other grocery specialties .....	17	380 751	59 921	15.7	.1	12.5
4868	Grocery specialties, n.e.c. ....	17	380 751	59 921	15.7	.1	X
5300	Plastics materials and basic shapes .....	19	59 641	4 858	8.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	151	754 297	83 386	11.1	.1	2.5
5335	Detergents and soaps .....	10	6 303	765	12.1	Z	X
5344	Other chemicals and allied products .....	134	393 376	30 922	7.9	.1	X
6000	Paint, paint supplies, and wallpaper .....	8	10 489	156	1.5	Z	X
9700	Service receipts and labor charges (including installed parts) .....	1 068	6 525 709	772 164	11.8	1.3	56.2
9701	Labor charges for repair work .....	931	5 740 614	392 695	6.8	.7	X
9702	Parts installed in repair work .....	735	4 502 160	278 464	6.2	.5	X
9703	Other service receipts and labor charges—Specify .....	297	1 756 041	100 997	5.8	.2	X
9720	Receipts for service contracts .....	164	1 057 888	117 116	11.1	.2	X
9740	Receipts for installing equipment .....	102	219 790	10 675	4.9	Z	X
9810	Miscellaneous commodities .....	150	629 206	49 193	7.8	.1	X
9940	Rental and leasing receipts .....	189	883 820	75 918	8.6	.1	X
<b>4214501</b>	<b>Surgical, medical, &amp; hospital supplies whsle .....</b>	<b>8 721</b>	<b>X</b>	<b>54 484 063</b>	<b>X</b>	<b>100.0</b>	<b>68.2</b>
0420	Office and business furniture .....	66	253 770	13 140	5.2	Z	X
0800	Photographic equipment and supplies (excluding video) .....	22	64 486	9 875	15.3	Z	32.2
0813	Photographic film .....	22	64 486	9 875	15.3	Z	X
0900	Office equipment .....	27	85 416	1 336	1.6	Z	X
0920	New computer equipment .....	57	135 755	7 344	5.4	Z	1.7
0921	Computers .....	56	130 579	7 240	5.5	Z	X
0950	Computer software (packaged) .....	43	198 220	12 255	6.2	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4214501</b>	<b>Surgical, medical, &amp; hospital supplies whole—Con.</b>						
1000	Medical, hospital, and surgical supplies .....	8 721	54 484 063	52 097 876	95.6	95.6	62.7
1011	Surgical and medical instruments and equipment .....	5 380	36 656 533	23 883 365	65.2	43.8	X
1012	Orthopedic, and prosthetic appliances and supplies .....	1 869	8 290 083	4 062 860	49.0	7.5	X
1013	Other surgical, medical, and hospital supplies .....	4 847	30 612 810	24 151 650	78.9	44.3	X
1020	Dental supplies .....	330	2 024 372	268 615	13.3	.5	56.8
1021	Equipment (chairs, x-rays, cabinets, etc.) .....	132	434 681	39 129	9.0	.1	X
1022	Instruments and other supplies .....	258	1 749 205	229 483	13.1	.4	X
1030	Optical and ophthalmic goods .....	115	248 612	31 364	12.6	.1	65.0
1031	Ophthalmic goods .....	71	162 960	17 447	10.7	Z	X
1033	Optometric equipment and supplies .....	46	83 903	8 871	10.6	Z	X
1034	Optical goods, n.e.c. (excluding cameras) .....	18	41 860	4 648	11.1	Z	X
1040	Religious and school supplies .....	23	101 097	3 303	3.3	Z	67.4
1042	School supplies .....	21	99 892	2 491	2.5	Z	X
1050	Other professional equipment and supplies .....	421	3 748 753	475 942	12.7	.9	64.8
1054	Laboratory equipment .....	156	1 909 277	183 577	9.6	.3	X
1055	Scientific instruments .....	70	1 350 366	132 234	9.8	.2	X
1056	Veterinarians' equipment and supplies .....	222	1 626 802	120 796	7.4	.2	X
1057	Professional equipment and supplies, n.e.c. ....	89	190 484	39 315	20.6	.1	X
1400	Electrical apparatus and equipment .....	33	51 156	14 828	29.0	Z	16.5
1419	Industrial controls .....	13	12 460	2 872	23.1	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	13	4 111	762	18.5	Z	X
1600	Electronic parts and equipment, except communication .....	35	53 964	5 867	10.9	Z	X
1700	Hardware .....	25	84 344	20 692	24.5	Z	.5
1711	Hand tools (including power driven) .....	11	16 919	6 321	37.4	Z	X
1712	Bolts, nuts, rivets, and fasteners .....	11	38 058	591	1.6	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	6	8 830	775	8.8	Z	14.3
1815	Boilers, radiators, and convectors .....	6	8 830	775	8.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	19	52 675	8 479	16.1	Z	19.4
2321	New pumps, compressors (air or gas), and equipment .....	10	18 358	87	.5	Z	X
2327	All other new general-purpose industrial machinery and equipment .....	19	52 675	8 392	15.9	Z	X
2330	Metalworking machinery, equipment, and parts .....	9	29 749	2 077	7.0	Z	X
2340	Materials handling machinery, equipment, and parts .....	11	73 286	5 048	6.9	Z	4.5
2341	New conveying equipment .....	8	67 900	3 728	5.5	Z	X
2342	New hoists, cranes, and monorails .....	8	67 900	918	1.4	Z	X
2440	Welding supplies (excluding gases) .....	9	37 776	1 048	2.8	Z	X
2450	Industrial containers and supplies .....	13	36 467	2 894	7.9	Z	54.7
2451	New and reconditioned drums and barrels .....	7	33 683	965	2.9	Z	X
2454	Other industrial containers and supplies .....	13	36 467	1 465	4.0	Z	X
2460	Other industrial supplies .....	27	44 843	7 390	16.5	Z	53.7
2463	Nylon, polyester, and synthetic rubber .....	11	37 035	2 139	5.8	Z	X
2465	Strapping and tape .....	9	40 098	1 368	3.4	Z	X
2466	Industrial supplies, n.e.c. ....	17	2 861	292	10.2	Z	X
2520	Custodial (janitors') equipment and supplies .....	8	13 578	1 887	13.9	Z	45.9
2523	Custodial supplies .....	8	13 578	1 887	13.9	Z	X
2800	Toys and hobby goods and supplies .....	8	5 300	479	9.0	Z	X
3300	Stationery, office supplies and greeting cards .....	46	121 579	1 247	1.0	Z	X
3400	Industrial and personal services paper and plastics .....	19	42 655	3 423	8.0	Z	8.7
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	7	36 696	3 002	8.2	Z	X
3415	Other industrial and personal service paper .....	9	3 929	138	3.5	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	284	1 644 232	265 819	16.2	.5	12.4
3511	Prescription drugs .....	147	1 095 723	122 127	11.1	.2	X
3512	Nonprescription pharmaceuticals .....	166	895 106	53 913	6.0	.1	X
3513	Cosmetics .....	14	200 747	7 531	3.8	Z	X
3515	Other toiletries and druggists' sundries .....	64	310 092	42 463	13.7	.1	X
3600	Piece goods, knit and woven .....	31	922 862	57 400	6.2	.1	X
3800	Men's and boys' wear .....	19	27 710	12 279	44.3	Z	43.5
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	11	22 302	10 793	48.4	Z	X
4000	Footwear .....	7	8 438	1 575	18.7	Z	66.2
4011	All athletic footwear .....	6	5 608	144	2.6	Z	X
4014	Other men's and boy's footwear .....	7	8 438	1 431	17.0	Z	X
4860	Other grocery specialties .....	17	380 751	59 921	15.7	.1	12.3
4868	Grocery specialties, n.e.c. ....	17	380 751	59 921	15.7	.1	X
5300	Plastics materials and basic shapes .....	19	59 641	4 858	8.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	148	750 583	82 442	11.0	.2	2.4
5335	Detergents and soaps .....	10	6 303	765	12.1	Z	X
5344	Other chemicals and allied products .....	134	393 376	30 922	7.9	.1	X
6000	Paint, paint supplies, and wallpaper .....	8	10 489	156	1.5	Z	X
9700	Service receipts and labor charges (including installed parts) .....	878	5 330 237	700 404	13.1	1.3	52.1
9701	Labor charges for repair work .....	752	4 606 256	362 241	7.9	.7	X
9702	Parts installed in repair work .....	590	3 516 678	251 953	7.2	.5	X
9703	Other service receipts and labor charges—Specify .....	187	915 571	86 206	9.4	.2	X
9720	Receipts for service contracts .....	163	1 057 376	117 115	11.1	.2	X
9740	Receipts for installing equipment .....	102	219 790	10 675	4.9	Z	X
9810	Miscellaneous commodities .....	141	617 522	47 601	7.7	.1	X
9940	Rental and leasing receipts .....	186	878 244	75 861	8.6	.1	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4214502</b>	<b>Dental equipment &amp; supplies whsle</b> .....	<b>1 061</b>	<b>X</b>	<b>4 307 648</b>	<b>X</b>	<b>100.0</b>	<b>82.1</b>
0950	Computer software (packaged) .....	7	589 403	12 031	2.0	.3	X
1000	Medical, hospital, and surgical supplies .....	46	822 370	203 466	24.7	4.7	80.5
1011	Surgical and medical instruments and equipment .....	22	778 239	193 881	24.9	4.5	X
1013	Other surgical, medical, and hospital supplies .....	26	44 131	9 585	21.7	.2	X
1020	Dental supplies .....	1 061	4 307 648	3 963 346	92.0	92.0	75.0
1021	Equipment (chairs, x-rays, cabinets, etc.) .....	614	3 082 832	1 005 045	32.6	23.3	X
1022	Instruments and other supplies .....	954	4 010 049	2 958 299	73.8	68.7	X
1050	Other professional equipment and supplies .....	24	618 175	30 190	4.9	.7	79.7
1056	Veterinarians' equipment and supplies .....	14	611 928	26 636	4.4	.6	X
9700	Service receipts and labor charges (including installed parts) .....	190	1 195 472	71 760	6.0	1.7	81.9
9701	Labor charges for repair work .....	179	1 134 358	30 454	2.7	.7	X
9702	Parts installed in repair work .....	145	985 482	26 511	2.7	.6	X
9703	Other service receipts and labor charges—Specify .....	110	840 470	14 791	1.8	.3	X
9810	Miscellaneous commodities .....	9	11 684	1 592	13.6	Z	X
<b>42146</b>	<b>Ophthalmic goods whsle</b> .....	<b>1 781</b>	<b>X</b>	<b>6 865 265</b>	<b>X</b>	<b>100.0</b>	<b>67.3</b>
0800	Photographic equipment and supplies (excluding video) .....	11	83 875	9 008	10.7	.1	X
1000	Medical, hospital, and surgical supplies .....	27	100 972	14 258	14.1	.2	67.3
1011	Surgical and medical instruments and equipment .....	16	62 620	5 030	8.0	.1	X
1013	Other surgical, medical, and hospital supplies .....	13	47 935	8 772	18.3	.1	X
1030	Optical and ophthalmic goods .....	1 781	6 865 265	6 647 052	96.8	96.8	62.3
1031	Ophthalmic goods .....	863	3 987 838	2 959 540	74.2	43.1	X
1032	Prescription grinding .....	521	1 299 526	973 226	74.9	14.2	X
1033	Optometric equipment and supplies .....	266	876 386	520 931	59.4	7.6	X
1034	Optical goods, n.e.c. (excluding cameras) .....	721	3 045 666	2 193 355	72.0	31.9	X
1050	Other professional equipment and supplies .....	19	130 126	52 913	40.7	.8	47.7
1054	Laboratory equipment .....	9	103 319	25 087	24.3	.4	X
1055	Scientific instruments .....	6	26 577	13 428	50.5	.2	X
1600	Electronic parts and equipment, except communication .....	6	39 704	2 330	5.9	Z	X
2800	Toys and hobby goods and supplies .....	14	16 730	1 453	8.7	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	10	45 561	6 734	14.8	.1	15.2
3016	Other jewel, silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	6	17 204	5 461	31.7	.1	X
3300	Stationery, office supplies and greeting cards .....	9	21 801	2 666	12.2	Z	.7
3311	Business forms .....	9	21 801	2 224	10.2	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	9	21 801	442	2.0	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	16	15 433	3 274	21.2	Z	X
3800	Men's and boys' wear .....	9	24 154	3 123	12.9	Z	30.0
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	9	24 154	3 123	12.9	Z	X
3900	Women's and children's wear .....	8	37 441	8 818	23.6	.1	50.0
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) .....	6	31 653	7 621	24.1	.1	X
6150	Nondurable goods, n.e.c. .....	7	30 812	9 261	30.1	.1	X
9700	Service receipts and labor charges (including installed parts) .....	73	563 817	31 200	5.5	.5	64.3
9701	Labor charges for repair work .....	54	270 453	12 131	4.5	.2	X
9702	Parts installed in repair work .....	32	234 778	3 175	1.4	Z	X
9703	Other service receipts and labor charges—Specify .....	16	290 522	14 475	5.0	.2	X
9810	Miscellaneous commodities .....	19	241 471	55 734	23.1	.8	X
<b>421460</b>	<b>Ophthalmic goods whsle</b> .....	<b>1 781</b>	<b>X</b>	<b>6 865 265</b>	<b>X</b>	<b>100.0</b>	<b>67.3</b>
0800	Photographic equipment and supplies (excluding video) .....	11	83 875	9 008	10.7	.1	X
1000	Medical, hospital, and surgical supplies .....	27	100 972	14 258	14.1	.2	67.3
1011	Surgical and medical instruments and equipment .....	16	62 620	5 030	8.0	.1	X
1013	Other surgical, medical, and hospital supplies .....	13	47 935	8 772	18.3	.1	X
1030	Optical and ophthalmic goods .....	1 781	6 865 265	6 647 052	96.8	96.8	62.3
1031	Ophthalmic goods .....	863	3 987 838	2 959 540	74.2	43.1	X
1032	Prescription grinding .....	521	1 299 526	973 226	74.9	14.2	X
1033	Optometric equipment and supplies .....	266	876 386	520 931	59.4	7.6	X
1034	Optical goods, n.e.c. (excluding cameras) .....	721	3 045 666	2 193 355	72.0	31.9	X
1050	Other professional equipment and supplies .....	19	130 126	52 913	40.7	.8	47.7
1054	Laboratory equipment .....	9	103 319	25 087	24.3	.4	X
1055	Scientific instruments .....	6	26 577	13 428	50.5	.2	X
1600	Electronic parts and equipment, except communication .....	6	39 704	2 330	5.9	Z	X
2800	Toys and hobby goods and supplies .....	14	16 730	1 453	8.7	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	10	45 561	6 734	14.8	.1	15.2
3016	Other jewel, silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	6	17 204	5 461	31.7	.1	X
3300	Stationery, office supplies and greeting cards .....	9	21 801	2 666	12.2	Z	.7
3311	Business forms .....	9	21 801	2 224	10.2	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	9	21 801	442	2.0	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	16	15 433	3 274	21.2	Z	X
3800	Men's and boys' wear .....	9	24 154	3 123	12.9	Z	30.0
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	9	24 154	3 123	12.9	Z	X
3900	Women's and children's wear .....	8	37 441	8 818	23.6	.1	50.0
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) .....	6	31 653	7 621	24.1	.1	X
6150	Nondurable goods, n.e.c. .....	7	30 812	9 261	30.1	.1	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421460</b>	<b>Ophthalmic goods whse—Con.</b>						
9700	Service receipts and labor charges (including installed parts) .....	73	563 817	31 200	5.5	.5	64.3
9701	Labor charges for repair work .....	54	270 453	12 131	4.5	.2	X
9702	Parts installed in repair work .....	32	234 778	3 175	1.4	Z	X
9703	Other service receipts and labor charges—Specify .....	16	290 522	14 475	5.0	.2	X
9810	Miscellaneous commodities .....	19	241 471	55 734	23.1	.8	X
<b>42149</b>	<b>Other professional equipment &amp; supplies whse .....</b>	<b>2 781</b>	<b>X</b>	<b>11 038 778</b>	<b>X</b>	<b>100.0</b>	<b>76.2</b>
0420	Office and business furniture .....	120	244 914	30 778	12.6	.3	6.6
0423	New public furniture (theater seats, church pews, park benches, and school desks) .....	19	59 879	9 034	15.1	.1	X
0800	Photographic equipment and supplies (excluding video) .....	36	96 542	16 307	16.9	.1	X
0900	Office equipment .....	52	136 958	7 242	5.3	.1	5.8
0913	Copying machines and equipment .....	40	79 838	5 777	7.2	.1	X
0920	New computer equipment .....	67	191 712	17 554	9.2	.2	.8
0921	Computers .....	6	24 867	4 992	20.1	Z	X
0923	Computer printers .....	6	24 867	1 000	4.0	Z	X
0924	Other computer peripheral equipment .....	55	134 501	9 123	6.8	.1	X
0950	Computer software (packaged) .....	79	240 796	15 741	6.5	.1	X
1000	Medical, hospital, and surgical supplies .....	147	519 629	116 031	22.3	1.1	69.4
1011	Surgical and medical instruments and equipment .....	100	301 721	81 907	27.1	.7	X
1012	Orthopedic, and prosthetic appliances and supplies .....	12	15 010	1 835	12.2	Z	X
1013	Other surgical, medical, and hospital supplies .....	65	259 439	32 286	12.4	.3	X
1020	Dental supplies .....	27	73 108	9 431	12.9	.1	76.2
1022	Instruments and other supplies .....	25	69 880	9 128	13.1	.1	X
1030	Optical and ophthalmic goods .....	57	158 774	24 652	15.5	.2	73.7
1031	Ophthalmic goods .....	12	49 479	3 036	6.1	Z	X
1033	Optometric equipment and supplies .....	13	14 141	1 443	10.2	Z	X
1034	Optical goods, n.e.c. (excluding cameras) .....	36	103 919	17 936	17.3	.2	X
1040	Religious and school supplies .....	538	2 734 431	1 479 445	54.1	13.4	71.9
1041	Religious supplies .....	109	474 921	418 416	88.1	3.8	X
1042	School supplies .....	445	2 326 437	1 061 029	45.6	9.6	X
1050	Other professional equipment and supplies .....	2 346	9 677 171	8 464 358	87.5	76.7	71.8
1051	Architects' equipment and supplies .....	338	644 615	229 098	35.5	2.1	X
1052	Drafting instruments .....	272	452 758	65 617	14.5	.6	X
1053	Engineers' equipment and supplies .....	454	882 346	372 696	42.2	3.4	X
1054	Laboratory equipment .....	844	4 369 120	2 615 164	59.9	23.7	X
1055	Scientific instruments .....	680	4 400 816	2 689 259	61.1	24.4	X
1056	Veterinarians' equipment and supplies .....	173	449 729	408 997	90.9	3.7	X
1057	Professional equipment and supplies, n.e.c. .....	749	3 432 822	2 079 043	60.6	18.8	X
1400	Electrical apparatus and equipment .....	46	109 736	24 516	22.3	.2	14.7
1419	Industrial controls .....	36	71 244	9 810	13.8	.1	X
1600	Electronic parts and equipment, except communication .....	63	176 959	32 234	18.2	.3	X
2360	Other industrial machinery, equipment, and parts .....	9	16 180	4 870	30.1	Z	X
2800	Toys and hobby goods and supplies .....	44	183 168	22 689	12.4	.2	11.1
2813	Crafts and craft supplies .....	18	132 221	16 651	12.6	.2	X
3300	Stationery, office supplies and greeting cards .....	101	340 221	64 231	18.9	.6	4.6
3315	Greeting cards .....	14	17 640	85	.5	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	33	181 006	26 759	14.8	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	20	85 995	8 778	10.2	.1	21.2
3511	Prescription drugs .....	6	72 331	562	.8	Z	X
3512	Nonprescription pharmaceuticals .....	6	72 331	7 490	10.4	.1	X
3515	Other toiletries and druggists' sundries .....	11	4 836	216	4.5	Z	X
5300	Plastics materials and basic shapes .....	7	64 612	1 533	2.4	Z	38.9
5311	Plastic pipes, rods, tubes, and shapes .....	6	63 665	1 485	2.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	108	1 360 347	174 560	12.8	1.6	1.9
5344	Other chemicals and allied products .....	102	1 174 286	127 835	10.9	1.2	X
5800	Farm supplies .....	15	130 512	25 190	19.3	.2	X
6000	Paint, paint supplies, and wallpaper .....	7	20 045	3 046	15.2	Z	X
6120	Art goods (including novelties and souvenirs) .....	20	74 929	4 389	5.9	Z	63.9
6121	Art materials .....	9	9 560	2 672	28.0	Z	X
6122	Novelties and souvenirs .....	10	53 438	1 119	2.1	Z	X
9700	Service receipts and labor charges (including installed parts) .....	517	2 079 470	339 173	16.3	3.1	66.8
9701	Labor charges for repair work .....	451	1 573 072	77 921	5.0	.7	X
9702	Parts installed in repair work .....	351	1 470 725	89 971	6.1	.8	X
9703	Other service receipts and labor charges—Specify .....	169	1 077 938	171 274	15.9	1.6	X
9720	Receipts for service contracts .....	89	548 883	81 160	14.8	.7	X
9740	Receipts for installing equipment .....	42	122 548	4 954	4.0	Z	X
9810	Miscellaneous commodities .....	98	127 318	25 482	20.0	.2	X
9940	Rental and leasing receipts .....	154	335 045	19 531	5.8	.2	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421490</b>	<b>Other professional equipment &amp; supplies whsle</b> .....	<b>2 781</b>	<b>X</b>	<b>11 038 778</b>	<b>X</b>	<b>100.0</b>	<b>76.2</b>
0420	Office and business furniture .....	120	244 914	30 778	12.6	.3	6.6
0423	New public furniture (theater seats, church pews, park benches, and school desks) .....	19	59 879	9 034	15.1	.1	X
0800	Photographic equipment and supplies (excluding video) .....	36	96 542	16 307	16.9	.1	X
0900	Office equipment .....	52	136 958	7 242	5.3	.1	5.8
0913	Copying machines and equipment .....	40	79 838	5 777	7.2	.1	X
0920	New computer equipment .....	67	191 712	17 554	9.2	.2	.8
0921	Computers .....	6	24 867	4 992	20.1	Z	X
0923	Computer printers .....	6	24 867	1 000	4.0	Z	X
0924	Other computer peripheral equipment .....	55	134 501	9 123	6.8	.1	X
0950	Computer software (packaged) .....	79	240 796	15 741	6.5	.1	X
1000	Medical, hospital, and surgical supplies .....	147	519 629	116 031	22.3	1.1	69.4
1011	Surgical and medical instruments and equipment .....	100	301 721	81 907	27.1	.7	X
1012	Orthopedic, and prosthetic appliances and supplies .....	12	15 010	1 835	12.2	Z	X
1013	Other surgical, medical, and hospital supplies .....	65	259 439	32 286	12.4	.3	X
1020	Dental supplies .....	27	73 108	9 431	12.9	.1	76.2
1022	Instruments and other supplies .....	25	69 880	9 128	13.1	.1	X
1030	Optical and ophthalmic goods .....	57	158 774	24 652	15.5	.2	73.7
1031	Ophthalmic goods .....	12	49 479	3 036	6.1	Z	X
1033	Optometric equipment and supplies .....	13	14 141	1 443	10.2	Z	X
1034	Optical goods, n.e.c. (excluding cameras) .....	36	103 919	17 936	17.3	.2	X
1040	Religious and school supplies .....	538	2 734 431	1 479 445	54.1	13.4	71.9
1041	Religious supplies .....	109	474 921	418 416	88.1	3.8	X
1042	School supplies .....	445	2 326 437	1 061 029	45.6	9.6	X
1050	Other professional equipment and supplies .....	2 346	9 677 171	8 464 358	87.5	76.7	71.8
1051	Architects' equipment and supplies .....	338	644 615	229 098	35.5	2.1	X
1052	Drafting instruments .....	272	452 758	65 617	14.5	.6	X
1053	Engineers' equipment and supplies .....	454	882 346	372 696	42.2	3.4	X
1054	Laboratory equipment .....	844	4 369 120	2 615 164	59.9	23.7	X
1055	Scientific instruments .....	680	4 400 816	2 689 259	61.1	24.4	X
1056	Veterinarians' equipment and supplies .....	173	449 729	408 997	90.9	3.7	X
1057	Professional equipment and supplies, n.e.c. .....	749	3 432 822	2 079 043	60.6	18.8	X
1400	Electrical apparatus and equipment .....	46	109 736	24 516	22.3	.2	14.7
1419	Industrial controls .....	36	71 244	9 810	13.8	.1	X
1600	Electronic parts and equipment, except communication .....	63	176 959	32 234	18.2	.3	X
2360	Other industrial machinery, equipment, and parts .....	9	16 180	4 870	30.1	Z	X
2800	Toys and hobby goods and supplies .....	44	183 168	22 689	12.4	.2	11.1
2813	Crafts and craft supplies .....	18	132 221	16 651	12.6	.2	X
3300	Stationery, office supplies and greeting cards .....	101	340 221	64 231	18.9	.6	4.6
3315	Greeting cards .....	14	17 640	85	.5	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	33	181 006	26 759	14.8	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	20	85 995	8 778	10.2	.1	21.2
3511	Prescription drugs .....	6	72 331	562	.8	Z	X
3512	Nonprescription pharmaceuticals .....	6	72 331	7 490	10.4	.1	X
3515	Other toiletries and druggists' sundries .....	11	4 836	216	4.5	Z	X
5300	Plastics materials and basic shapes .....	7	64 612	1 533	2.4	Z	38.9
5311	Plastic pipes, rods, tubes, and shapes .....	6	63 665	1 485	2.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	108	1 360 347	174 560	12.8	1.6	1.9
5344	Other chemicals and allied products .....	102	1 174 286	127 835	10.9	1.2	X
5800	Farm supplies .....	15	130 512	25 190	19.3	.2	X
6000	Paint, paint supplies, and wallpaper .....	7	20 045	3 046	15.2	Z	X
6120	Art goods (including novelties and souvenirs) .....	20	74 929	4 389	5.9	Z	63.9
6121	Art materials .....	9	9 560	2 672	28.0	Z	X
6122	Novelties and souvenirs .....	10	53 438	1 119	2.1	Z	X
9700	Service receipts and labor charges (including installed parts) .....	517	2 079 470	339 173	16.3	3.1	66.8
9701	Labor charges for repair work .....	451	1 573 072	77 921	5.0	.7	X
9702	Parts installed in repair work .....	351	1 470 725	89 971	6.1	.8	X
9703	Other service receipts and labor charges—Specify .....	169	1 077 938	171 274	15.9	1.6	X
9720	Receipts for service contracts .....	89	548 883	81 160	14.8	.7	X
9740	Receipts for installing equipment .....	42	122 548	4 954	4.0	Z	X
9810	Miscellaneous commodities .....	98	127 318	25 482	20.0	.2	X
9940	Rental and leasing receipts .....	154	335 045	19 531	5.8	.2	X
<b>4214901</b>	<b>Religious &amp; school supplies whsle</b> .....	<b>456</b>	<b>X</b>	<b>1 495 661</b>	<b>X</b>	<b>100.0</b>	<b>64.7</b>
0420	Office and business furniture .....	20	60 242	9 038	15.0	.6	21.8
0423	New public furniture (theater seats, church pews, park benches, and school desks) .....	19	59 879	9 034	15.1	.6	X
0900	Office equipment .....	10	49 865	1 104	2.2	.1	X
0920	New computer equipment .....	8	34 172	7 490	21.9	.5	1.4
0921	Computers .....	6	24 867	4 992	20.1	.3	X
0923	Computer printers .....	6	24 867	1 000	4.0	.1	X
0950	Computer software (packaged) .....	6	31 157	2 751	8.8	.2	X
1000	Medical, hospital, and surgical supplies .....	10	86 712	13 174	15.2	.9	64.7
1011	Surgical and medical instruments and equipment .....	7	5 316	859	16.2	.1	X
1040	Religious and school supplies .....	456	1 495 661	1 362 945	91.1	91.1	56.9
1041	Religious supplies .....	109	474 921	418 416	88.1	28.0	X
1042	School supplies .....	363	1 087 667	944 529	86.8	63.2	X

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4214901</b>	<b>Religious &amp; school supplies whse—Con.</b>						
1050	Other professional equipment and supplies .....	21	134 054	17 023	12.7	1.1	58.6
1054	Laboratory equipment .....	12	29 565	3 794	12.8	.3	X
2800	Toys and hobby goods and supplies .....	18	132 221	16 651	12.6	1.1	13.0
2813	Crafts and craft supplies .....	18	132 221	16 651	12.6	1.1	X
3300	Stationery, office supplies and greeting cards .....	50	211 318	34 207	16.2	2.3	6.6
3315	Greeting cards .....	14	17 640	85	.5	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	33	181 006	26 759	14.8	1.8	X
6120	Art goods (including novelties and souvenirs) .....	11	65 369	1 717	2.6	.1	55.1
6122	Novelties and souvenirs .....	10	53 438	1 119	2.1	.1	X
9700	Service receipts and labor charges (including installed parts) .....	15	22 445	2 279	10.2	.2	53.1
9701	Labor charges for repair work .....	12	21 970	1 752	8.0	.1	X
9810	Miscellaneous commodities .....	13	14 150	1 894	13.4	.1	X
<b>4214902</b>	<b>Other professional equipment &amp; supplies whse .....</b>	<b>2 325</b>	<b>X</b>	<b>9 543 117</b>	<b>X</b>	<b>100.0</b>	<b>78.0</b>
0420	Office and business furniture .....	100	184 672	21 740	11.8	.2	X
0800	Photographic equipment and supplies (excluding video) .....	32	92 568	15 116	16.3	.2	X
0900	Office equipment .....	42	87 093	6 138	7.0	.1	9.4
0913	Copying machines and equipment .....	40	79 838	5 777	7.2	.1	X
0920	New computer equipment .....	59	157 540	10 064	6.4	.1	.7
0924	Other computer peripheral equipment .....	55	134 501	9 123	6.8	.1	X
0950	Computer software (packaged) .....	73	209 639	12 990	6.2	.1	X
1000	Medical, hospital, and surgical supplies .....	137	432 917	102 857	23.8	1.1	69.3
1011	Surgical and medical instruments and equipment .....	93	296 405	81 048	27.3	.8	X
1012	Orthopedic, and prosthetic appliances and supplies .....	11	14 223	1 796	12.6	Z	X
1013	Other surgical, medical, and hospital supplies .....	62	178 043	20 010	11.2	.2	X
1020	Dental supplies .....	26	68 742	7 686	11.2	.1	78.0
1022	Instruments and other supplies .....	24	65 514	7 383	11.3	.1	X
1030	Optical and ophthalmic goods .....	56	133 415	22 625	17.0	.2	74.9
1031	Ophthalmic goods .....	12	49 479	3 036	6.1	Z	X
1033	Optometric equipment and supplies .....	13	14 141	1 443	10.2	Z	X
1034	Optical goods, n.e.c. (excluding cameras) .....	35	78 560	15 909	20.3	.2	X
1040	Religious and school supplies .....	82	1 238 770	116 500	9.4	1.2	78.0
1042	School supplies .....	82	1 238 770	116 500	9.4	1.2	X
1050	Other professional equipment and supplies .....	2 325	9 543 117	8 447 335	88.5	88.5	73.5
1051	Architects' equipment and supplies .....	334	636 634	228 602	35.9	2.4	X
1052	Drafting instruments .....	269	444 777	65 121	14.6	.7	X
1053	Engineers' equipment and supplies .....	454	882 346	372 696	42.2	3.9	X
1054	Laboratory equipment .....	832	4 339 555	2 611 370	60.2	27.4	X
1055	Scientific instruments .....	680	4 400 816	2 689 259	61.1	28.2	X
1056	Veterinarians' equipment and supplies .....	173	449 729	408 997	90.9	4.3	X
1057	Professional equipment and supplies, n.e.c. .....	745	3 345 275	2 071 286	61.9	21.7	X
1400	Electrical apparatus and equipment .....	46	109 736	24 516	22.3	.3	15.0
1419	Industrial controls .....	36	71 244	9 810	13.8	.1	X
1600	Electronic parts and equipment, except communication .....	58	172 310	31 370	18.2	.3	X
2360	Other industrial machinery, equipment, and parts .....	9	16 180	4 870	30.1	.1	X
2800	Toys and hobby goods and supplies .....	26	50 947	6 038	11.9	.1	X
3300	Stationery, office supplies and greeting cards .....	51	128 903	30 024	23.3	.3	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	17	77 167	8 268	10.7	.1	23.8
3511	Prescription drugs .....	6	72 331	562	.8	Z	X
3512	Nonprescription pharmaceuticals .....	6	72 331	7 490	10.4	.1	X
3515	Other toiletries and druggists' sundries .....	11	4 836	216	4.5	.1	X
5300	Plastics materials and basic shapes .....	6	63 665	1 485	2.3	Z	40.8
5311	Plastic pipes, rods, tubes, and shapes .....	6	63 665	1 485	2.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	108	1 360 347	174 560	12.8	1.8	1.9
5344	Other chemicals and allied products .....	102	1 174 286	127 835	10.9	1.3	X
5800	Farm supplies .....	13	46 562	13 901	29.9	.1	X
6000	Paint, paint supplies, and wallpaper .....	7	20 045	3 046	15.2	.1	X
6120	Art goods (including novelties and souvenirs) .....	9	9 560	2 672	28.0	Z	53.1
6121	Art materials .....	9	9 560	2 672	28.0	Z	X
9700	Service receipts and labor charges (including installed parts) .....	502	2 057 025	336 894	16.4	3.5	68.4
9701	Labor charges for repair work .....	439	1 551 102	76 169	4.9	.8	X
9702	Parts installed in repair work .....	349	1 462 328	89 574	6.1	.9	X
9703	Other service receipts and labor charges—Specify .....	165	1 077 100	171 144	15.9	1.8	X
9720	Receipts for service contracts .....	86	544 090	80 464	14.8	.8	X
9740	Receipts for installing equipment .....	39	117 758	4 897	4.2	.1	X
9810	Miscellaneous commodities .....	85	113 168	23 588	20.8	.2	X
9940	Rental and leasing receipts .....	153	328 712	19 217	5.8	.2	X
<b>4215</b>	<b>Metal &amp; mineral (except petroleum) whse .....</b>	<b>*12 583</b>	<b>X</b>	<b>*150 493 610</b>	<b>X</b>	<b>100.0</b>	<b>79.5</b>
0100	New and used automobiles, motorcycles, etc. ....	15	22 470	4 150	18.5	Z	13.5
0114	Motorscooters, mopeds, snowmobiles, and utility trailers .....	11	15 451	3 762	24.3	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4215</b>	<b>Metal &amp; mineral (except petroleum) whsle—Con.</b>						
0200	New and rebuilt automotive parts and supplies	56	1 356 705	386 335	28.5	.3	72.1
0211	Batteries	14	10 093	140	1.4	Z	X
0213	Electrical engine parts (including ignition parts)	9	8 204	100	1.2	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	9	7 275	64	.9	Z	X
0216	Glass	6	6 859	83	1.2	Z	X
0219	Engine parts, except electrical	18	260 430	56 073	21.5	Z	X
0221	Body parts and repair materials	11	9 302	120	1.3	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	13	28 255	8 312	29.4	Z	X
0223	Parts, n.e.c.	14	1 067 042	311 728	29.2	.2	X
0240	Used automotive parts, accessories, and equipment	46	46 407	6 853	14.8	Z	X
0300	Tires and tubes	22	401 339	4 602	1.1	Z	.5
0312	Recapped and used tires and repair materials	8	10 137	292	2.9	Z	X
0400	Household and lawn furniture	12	71 618	12 538	17.5	Z	X
0500	Household china, glassware, crockery, and plastic housewares	11	25 379	6 873	27.1	Z	X
0520	Linens, domestics, curtains, and draperies	9	35 390	5 722	16.2	Z	77.6
0523	Shades and blinds	7	34 714	5 708	16.4	Z	X
0530	Flooring and floor coverings	14	16 401	966	5.9	Z	X
0540	Other home furnishings	11	27 224	2 781	10.2	Z	14.3
0542	Mirrors, lamps, and picture frames	10	25 224	2 700	10.7	Z	X
0600	Lumber: rough, dressed, and finished	115	389 293	47 623	12.2	Z	50.4
0611	Dimensional lumber (non-treated)	52	170 356	7 431	4.4	Z	X
0612	Treated lumber	80	251 707	29 609	11.8	Z	X
0613	Boards	11	45 096	10 583	23.5	Z	X
0620	Plywood and millwork	130	730 865	85 291	11.7	.1	42.4
0621	Softwood plywood and oriented strand board (OSB)	17	44 063	3 389	7.7	Z	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	50	209 821	4 563	2.2	Z	X
0623	Gypsum, specialty boards, and treatments	28	207 336	25 600	12.3	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.)	53	366 775	47 726	13.0	Z	X
0625	Metal millwork	13	62 088	2 035	3.3	Z	X
0626	Other millwork and wood siding (including trusses and wood roofing)	7	28 204	1 977	7.0	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	96	626 869	63 892	10.2	Z	16.2
0711	Ready-mixed or transit-mixed concrete	27	103 128	9 174	8.9	Z	X
0712	Cement and lime	44	175 564	9 152	5.2	Z	X
0713	Sand, gravel, and crushed stone	16	29 553	1 630	5.5	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	33	170 585	22 092	13.0	Z	X
0720	Roofing, siding, and insulation materials	133	645 706	76 552	11.9	.1	37.4
0721	Roofing, except wood	59	298 219	28 809	9.7	Z	X
0722	Siding, except wood	37	141 724	3 326	2.3	Z	X
0723	Insulation materials	90	474 337	44 173	9.3	Z	X
0730	Flat glass and other construction glass (excluding automotive)	66	250 333	47 308	18.9	Z	X
0740	Other construction materials	177	595 313	83 514	14.0	.1	59.0
0741	Rain-carrying equipment (down spouts, gutters, etc.)	29	118 407	6 097	5.1	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood)	16	50 452	2 838	5.6	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	152	503 848	74 578	14.8	.1	X
0920	New computer equipment	7	38 666	2 022	5.2	Z	X
0950	Computer software (packaged)	6	3 819	373	9.8	Z	X
1100	Iron and steel products (semifinished)	2 076	24 357 931	9 101 395	37.4	6.0	72.5
1111	Sheet bars and tin plate bars	573	4 789 119	795 319	16.6	.5	X
1112	Wire rods	234	5 383 618	849 358	15.8	.6	X
1113	Rough castings and foundry products	609	4 832 245	2 540 472	52.6	1.7	X
1114	Forgings	517	5 931 948	1 138 505	19.2	.8	X
1116	Other semifinished iron and steel products	777	11 459 662	3 775 872	32.9	2.5	X
1120	Flat iron and steel products	4 835	73 218 878	46 354 109	63.3	30.8	72.6
1121	Plates	2 652	31 503 850	6 720 378	21.3	4.5	X
1122	Strips (hot-rolled and cold-rolled)	1 465	17 267 657	4 758 178	27.6	3.2	X
1123	Sheets (cold-rolled)	2 342	48 472 072	9 325 718	19.2	6.2	X
1124	Sheets (hot-rolled)	2 618	49 287 894	9 241 437	18.8	6.1	X
1126	Sheets (galvanized and coated)	2 140	46 915 406	12 172 657	25.9	8.1	X
1127	Tin plate and terneplate	193	12 167 513	835 209	6.9	.6	X
1128	Fabricated and structural plate products	938	6 681 389	1 050 847	15.7	.7	X
1129	Other flat iron and steel products	1 141	22 769 381	2 249 655	9.9	1.5	X
1140	Iron and steel wire and wire products	1 986	15 259 692	4 227 947	27.7	2.8	62.3
1141	Wire (plain, coated, barbed, and twisted)	968	9 269 058	2 034 387	21.9	1.4	X
1142	Nails	290	1 504 962	466 890	31.0	.3	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	1 211	7 877 141	1 724 303	21.9	1.1	X
1150	Iron and steel pipe and tubing	3 764	40 569 688	13 108 489	32.3	8.7	73.1
1152	Tubing	2 850	29 977 097	5 264 119	17.6	3.5	X
1153	Standard steel pipe	2 505	26 448 491	5 132 679	19.4	3.4	X
1154	Other steel pipe	1 034	12 403 789	2 705 173	21.8	1.8	X
1160	Other iron and steel products	3 327	38 135 262	13 011 424	34.1	8.6	73.1
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled	1 584	23 269 073	2 957 762	12.7	2.0	X
1163	Bars and bar-size shapes: cold finished	1 463	19 055 624	2 054 680	10.8	1.4	X
1164	Concrete reinforcement bars	1 037	9 023 113	1 605 729	17.8	1.1	X
1165	Structural shapes (excluding bar-size shapes)	1 696	21 462 014	3 773 349	17.6	2.5	X
1167	Finished products, n.e.c.	865	8 431 973	2 553 781	30.3	1.7	X
1170	Alloy steel	1 750	23 116 439	4 090 269	17.7	2.7	74.7
1171	Bars, hot-rolled or cold-finished	1 100	15 380 299	1 860 008	12.1	1.2	X
1173	Pipe, tubing, and plates	787	11 893 114	1 339 178	11.3	.9	X
1175	Other alloy steel	572	7 330 765	891 077	12.2	.6	X

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**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4215</b>	<b>Metal &amp; mineral (except petroleum) whsle—Con.</b>						
1180	Stainless steel .....	2 955	35 766 902	9 428 489	26.4	6.3	74.4
1181	Plates .....	1 179	15 362 031	1 077 434	7.0	.7	X
1182	Strip .....	561	5 849 744	947 808	16.2	.6	X
1183	Sheets .....	1 468	20 139 936	2 580 140	12.8	1.7	X
1184	Bars and bar-size shapes .....	1 545	20 279 577	2 312 025	11.4	1.5	X
1185	Other stainless steel (including tubing) .....	1 768	23 742 444	2 511 071	10.6	1.7	X
1200	Copper and brass .....	1 792	23 598 568	7 500 491	31.8	5.0	70.9
1211	Copper wire mill products (structural only) .....	283	4 513 434	1 425 444	31.6	.9	X
1212	Flat products (sheets, strips, and plates) .....	921	12 698 662	2 273 170	17.9	1.5	X
1213	Tubular products (pipes and tubes) .....	892	12 084 020	1 623 433	13.4	1.1	X
1214	Rod, nonelectrical wire, extruded shapes, etc. ....	783	12 735 464	2 178 155	17.1	1.4	X
1220	Aluminum shapes, forms, etc. ....	3 308	37 906 976	14 469 518	38.2	9.6	71.2
1221	Plates (.250 inch and over) .....	1 447	17 755 965	2 351 757	13.2	1.6	X
1222	Sheets and coils (.006 to .249 inch) .....	1 987	25 392 622	5 426 300	21.4	3.6	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) .....	2 209	26 810 351	5 212 251	19.4	3.5	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	1 612	18 874 309	1 151 465	6.1	.8	X
1225	Foils .....	241	2 223 683	327 609	14.7	.2	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	1 012	17 775 764	6 468 596	36.4	4.3	X
1300	Coal and coke .....	485	11 041 273	9 746 792	88.3	6.5	70.7
1311	Coal .....	439	10 093 859	8 739 578	86.6	5.8	X
1312	Coke .....	89	1 891 294	996 510	52.7	.7	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	364	8 090 310	4 399 789	54.4	2.9	X
1400	Electrical apparatus and equipment .....	267	2 688 230	219 852	8.2	.1	.5
1413	Motors and generators (including motor-generator sets) .....	8	20 305	3 715	18.3	Z	X
1414	Conduit, raceway, and fittings .....	6	19 400	1 647	8.5	Z	X
1419	Industrial controls .....	7	16 943	3 164	18.7	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	161	993 298	59 858	6.0	Z	X
1500	Electrical appliances, household .....	9	23 563	3 082	13.1	Z	X
1600	Electronic parts and equipment, except communication .....	145	2 381 338	124 876	5.2	.1	.9
1613	Capacitors and resistors .....	10	59 503	4 271	7.2	Z	X
1615	Discrete semiconductors, etc. ....	9	68 584	11 652	17.0	Z	X
1616	Electronic connectors and other passive electronic parts .....	10	12 698	3 129	24.6	Z	X
1650	Communication equipment and supplies .....	6	27 347	5 893	21.5	Z	X
1700	Hardware .....	937	4 813 316	545 542	11.3	.4	14.0
1711	Hand tools (including power driven) .....	613	3 089 832	238 824	7.7	.2	X
1712	Bolts, nuts, rivets, and fasteners .....	621	3 015 468	187 333	6.2	.1	X
1713	Cutlery .....	493	2 389 433	90 083	3.8	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	289	1 845 368	281 426	15.3	.2	23.3
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	154	721 814	23 901	3.3	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	200	966 613	120 786	12.5	.1	X
1813	Plumbing fixtures .....	71	417 189	21 003	5.0	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	27	225 922	17 441	7.7	Z	X
1815	Boilers, radiators, and convectors .....	34	204 459	4 883	2.4	Z	X
1818	Other plumbing and heating equipment and supplies .....	141	1 080 052	92 985	8.6	.1	X
1900	Warm air heating and air-conditioning equipment and supplies .....	38	262 136	27 576	10.5	Z	52.2
1911	Furnaces (warm air) .....	15	162 502	3 257	2.0	Z	X
1912	Central air-conditioning (residential and commercial) .....	7	25 483	287	1.1	Z	X
1914	Heat pumps (residential and commercial) .....	17	180 988	1 947	1.1	Z	X
1916	Air cleaning and filtration systems .....	7	22 617	3 373	14.9	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	24	214 439	17 590	8.2	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	50	685 188	162 205	23.7	.1	1.1
2113	New mixers, pavers, and related equipment .....	13	170 985	12 187	7.1	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	24	467 093	111 600	23.9	.1	X
2118	Used construction and mining machinery and equipment .....	13	170 985	32 241	18.9	Z	X
2200	Farm machinery, equipment, and parts .....	19	30 682	1 852	6.0	Z	X
2220	Garden machinery, equipment, and parts .....	7	27 924	2 680	9.6	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	25	128 281	10 811	8.4	Z	42.8
2311	Pumps .....	19	124 561	9 190	7.4	Z	X
2312	Motors .....	12	45 300	938	2.1	Z	X
2313	Parts for pumps and motors .....	11	25 039	685	2.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	501	8 243 427	1 365 604	16.6	.9	4.0
2321	New pumps, compressors (air or gas), and equipment .....	243	3 224 008	198 149	6.1	.1	X
2326	New controlling, recording, and indicating instruments and access .....	162	2 188 935	427 240	19.5	.3	X
2327	All other new general-purpose industrial machinery and equipment .....	285	3 218 072	304 184	9.5	.2	X
2328	Used general-purpose industrial machinery and equipment .....	81	1 106 018	16 292	1.5	Z	X
2330	Metalworking machinery, equipment, and parts .....	118	525 090	61 874	11.8	Z	X
2340	Materials handling machinery, equipment, and parts .....	76	229 314	20 401	8.9	Z	48.1
2341	New conveying equipment .....	38	80 094	9 326	11.6	Z	X
2342	New hoists, cranes, and monorails .....	25	45 521	2 725	6.0	Z	X
2343	New forklift trucks .....	20	117 394	4 683	4.0	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	75	447 016	72 096	16.1	Z	68.1
2351	New oil refining and pipeline machinery, equipment, and supplies .....	44	170 613	22 279	13.1	Z	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) ..	28	273 156	49 659	18.2	Z	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
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<b>4215</b>	<b>Metal &amp; mineral (except petroleum) whsle—Con.</b>						
2360	Other industrial machinery, equipment, and parts . . . . .	30	601 830	51 985	8.6	Z	12.0
2362	New power plant machinery (excluding electrical) . . . . .	6	43 057	8 674	20.1	Z	X
2366	Other new industrial machinery and equipment . . . . .	22	162 282	20 893	12.9	Z	X
2367	Used industrial machinery and equipment . . . . .	11	54 185	1 450	2.7	Z	X
2370	Mechanical power transmission supplies . . . . .	31	1 482 593	196 375	13.2	.1	76.9
2371	Bearings and bushings . . . . .	27	489 585	112 106	22.9	.1	X
2372	Other mechanical power transmission supplies . . . . .	9	1 037 078	84 268	8.1	.1	X
2380	Industrial valves and fittings (except fluid-power) . . . . .	143	899 043	233 668	26.0	.2	X
2390	Hydraulic and pneumatic (fluid-power) valves . . . . .	23	160 301	26 502	16.5	Z	51.0
2391	Hydraulic valves . . . . .	17	77 250	5 386	7.0	Z	X
2392	Pneumatic valves . . . . .	17	109 777	21 115	19.2	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators . . . . .	15	111 786	11 673	10.4	Z	69.0
2411	Hydraulic cylinders and rotary actuators . . . . .	12	45 240	4 571	10.1	Z	X
2420	Hydraulic and pneumatic connectors and assemblies . . . . .	16	178 112	52 720	29.6	Z	9.5
2421	Hydraulic and pneumatic connectors . . . . .	9	65 598	6 457	9.8	Z	X
2422	Hydraulic and pneumatic assemblies . . . . .	10	84 685	27 094	32.0	Z	X
2430	Fluid-power filters, components, accessories, and parts . . . . .	16	55 515	2 608	4.7	Z	79.5
2431	Filters . . . . .	10	14 481	395	2.7	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. . . . .	10	44 735	2 213	4.9	Z	X
2440	Welding supplies (excluding gases) . . . . .	21	1 027 469	23 272	2.3	Z	X
2450	Industrial containers and supplies . . . . .	48	114 668	10 976	9.6	Z	4.8
2454	Other industrial containers and supplies . . . . .	39	75 072	7 167	9.5	Z	X
2460	Other industrial supplies . . . . .	354	1 932 639	119 811	6.2	.1	6.6
2462	Abrasives and abrasive materials . . . . .	137	695 490	14 013	2.0	Z	X
2463	Nylon, polyester, and synthetic rubber . . . . .	55	280 068	3 964	1.4	Z	X
2464	Mechanical rubber goods . . . . .	105	465 944	17 233	3.7	Z	X
2465	Strapping and tape . . . . .	117	494 969	16 719	3.4	Z	X
2466	Industrial supplies, n.e.c. . . . .	157	1 100 219	66 503	6.0	Z	X
2620	Marine machinery, equipment, and supplies . . . . .	9	14 223	460	3.2	Z	X
2700	Sporting and recreational goods and supplies . . . . .	13	120 156	19 266	16.0	Z	X
2900	Ferrous metal scrap . . . . .	350	6 130 291	263 093	4.3	.2	3.4
2911	Prepared ferrous metal scrap (processed by this establishment) . . . . .	170	2 566 981	75 704	2.9	.1	X
2912	Prepared ferrous metal scrap (not processed by this establishment) . . . . .	124	1 837 272	129 766	7.1	.1	X
2913	Unprepared ferrous metal scrap including bimetal cans . . . . .	109	1 028 941	24 491	2.4	Z	X
2920	Nonferrous metal scrap . . . . .	358	5 763 119	373 842	6.5	.2	6.2
2921	Aluminum scrap . . . . .	297	3 424 360	130 672	3.8	.1	X
2922	Copper and copper alloy scrap . . . . .	177	2 730 757	148 125	5.4	.1	X
2923	Lead scrap . . . . .	73	529 454	5 810	1.1	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals) . . . . .	89	1 961 299	66 279	3.4	Z	X
2930	Recyclable paper and paperboard . . . . .	23	61 223	3 505	5.7	Z	X
2940	Recyclable materials, except metal . . . . .	33	51 821	7 468	14.4	Z	53.7
2943	Recyclable plastics . . . . .	26	36 306	2 581	7.1	Z	X
2944	Recyclable glass . . . . .	25	30 683	2 799	9.1	Z	X
2945	Other recyclable materials (including rubber and bones) . . . . .	7	18 727	2 088	11.2	Z	X
3000	Jewelry, diamonds, gem stones, and watches . . . . .	32	74 991	31 891	42.5	Z	73.1
3015	Karat gold jewelry (rings, necklaces, etc.) . . . . .	6	60 750	28 404	46.8	Z	X
3016	Other jewel, silverware, and plated ware (incl. jewel, where gemstones less than 50% of value, gold filled sterling, and costume jewel, and medallions) . . . . .	16	8 824	2 154	24.4	Z	X
3030	Precious metals—gold, silver, and platinum including precious metal coins . . . . .	37	1 181 522	171 060	14.5	.1	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) . . . . .	23	63 211	7 953	12.6	Z	X
3150	Other durable goods . . . . .	9	38 065	8 069	21.2	Z	77.9
3154	Other durable goods, n.e.c. . . . .	7	23 976	7 535	31.4	Z	X
3400	Industrial and personal services paper and plastics . . . . .	22	40 330	3 349	8.3	Z	6.1
3413	Industrial paper (wrapping, bags, cartons, etc.) . . . . .	10	24 729	2 587	10.5	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries . . . . .	21	63 973	10 913	17.1	Z	45.1
3515	Other toiletries and druggists' sundries . . . . .	8	44 493	9 085	20.4	Z	X
3800	Men's and boys' wear . . . . .	6	227 718	22 817	10.0	Z	X
3900	Women's and children's wear . . . . .	14	126 403	15 330	12.1	Z	X
4000	Footwear . . . . .	7	144 764	33 255	23.0	Z	X
4860	Other grocery specialties . . . . .	12	87 496	13 006	14.9	Z	X
4900	Grain and beans . . . . .	6	436 849	109 903	25.2	.1	X
5300	Plastics materials and basic shapes . . . . .	867	7 755 953	724 993	9.3	.5	3.7
5311	Plastic pipes, rods, tubes, and shapes . . . . .	476	4 213 702	349 845	8.3	.2	X
5312	High pressure laminates . . . . .	13	64 069	7 875	12.3	Z	X
5313	Plastics raw materials . . . . .	51	556 105	24 969	4.5	Z	X
5314	Other plastics materials and basic shapes . . . . .	295	2 788 689	299 654	10.7	.2	X
5320	Industrial gases (welding, etc.) . . . . .	12	21 730	3 427	15.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	298	4 988 123	754 030	15.1	.5	4.8
5332	Alkalies and chlorine . . . . .	46	284 302	42 226	14.9	Z	X
5334	Organic fibers . . . . .	38	246 409	11 283	4.6	Z	X
5335	Detergents and soaps . . . . .	41	338 777	3 494	1.0	Z	X
5336	Sanitation chemicals, polishes, and waxes . . . . .	16	45 201	473	1.0	Z	X
5341	Insecticides, nonagricultural . . . . .	21	68 471	2 350	3.4	Z	X
5342	Adhesives, sealants, and glues . . . . .	53	562 362	118 598	21.1	.1	X
5344	Other chemicals and allied products . . . . .	177	2 374 246	193 579	8.2	.1	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4215</b>	<b>Metal &amp; mineral (except petroleum) whse—Con.</b>						
5400	Petroleum products .....	49	1 280 538	70 596	5.5	Z	X
5800	Farm supplies .....	14	1 083 906	114 553	10.6	.1	3.2
5816	Other agricultural chemicals and fertilizers .....	6	62 328	12 084	19.4	Z	X
6000	Paint, paint supplies, and wallpaper .....	82	287 947	13 290	4.6	Z	5.1
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	69	253 211	10 729	4.2	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	6	5 554	341	6.1	Z	X
6120	Art goods (including novelties and souvenirs) .....	22	26 144	4 186	16.0	Z	4.8
6122	Novelties and souvenirs .....	6	7 608	1 224	16.1	Z	X
6130	Textile bags, bagging, and burlap .....	8	16 260	3 703	22.8	Z	X
6150	Nondurable goods, n.e.c. ....	8	77 092	13 208	17.1	Z	X
9700	Service receipts and labor charges (including installed parts) .....	746	6 549 178	332 632	5.1	.2	7.3
9701	Labor charges for repair work .....	443	3 002 627	124 707	4.2	.1	X
9702	Parts installed in repair work .....	359	2 635 200	56 648	2.2	Z	X
9703	Other service receipts and labor charges—Specify .....	244	2 732 755	117 078	4.3	.1	X
9720	Receipts for service contracts .....	15	33 807	2 397	7.1	Z	X
9740	Receipts for installing equipment .....	31	57 484	8 058	14.0	Z	X
9810	Miscellaneous commodities .....	920	11 347 699	838 182	7.4	.6	X
9940	Rental and leasing receipts .....	114	713 436	34 998	4.9	Z	X
9950	Construction receipts .....	24	78 817	24 650	31.3	Z	X
<b>42151</b>	<b>Metal service centers &amp; offices .....</b>	<b>11 827</b>	<b>X</b>	<b>135 695 563</b>	<b>X</b>	<b>100.0</b>	<b>78.7</b>
0100	New and used automobiles, motorcycles, etc. ....	15	22 470	4 150	18.5	Z	13.4
0114	Motorscooters, mopeds, snowmobiles, and utility trailers .....	11	15 451	3 762	24.3	Z	X
0200	New and rebuilt automotive parts and supplies .....	55	337 653	80 621	23.9	.1	45.2
0211	Batteries .....	14	10 093	140	1.4	Z	X
0213	Electrical engine parts (including ignition parts) .....	9	8 204	100	1.2	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	9	7 275	64	.9	Z	X
0216	Glass .....	6	6 859	83	1.2	Z	X
0219	Engine parts, except electrical .....	18	260 430	56 073	21.5	Z	X
0221	Body parts and repair materials .....	11	9 302	120	1.3	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	13	28 255	8 312	29.4	Z	X
0223	Parts, n.e.c. ....	13	47 990	6 014	12.5	Z	X
0240	Used automotive parts, accessories, and equipment .....	46	46 407	6 853	14.8	Z	X
0300	Tires and tubes .....	22	401 339	4 602	1.1	Z	.5
0312	Recapped and used tires and repair materials .....	8	10 137	292	2.9	Z	X
0400	Household and lawn furniture .....	12	71 618	12 538	17.5	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	11	25 379	6 873	27.1	Z	X
0520	Linens, domestics, curtains, and draperies .....	9	35 390	5 722	16.2	Z	76.9
0523	Shades and blinds .....	7	34 714	5 708	16.4	Z	X
0530	Flooring and floor coverings .....	14	16 401	966	5.9	Z	X
0540	Other home furnishings .....	11	27 224	2 781	10.2	Z	14.2
0542	Mirrors, lamps, and picture frames .....	10	25 224	2 700	10.7	Z	X
0600	Lumber: rough, dressed, and finished .....	115	389 293	47 623	12.2	Z	49.9
0611	Dimensional lumber (non-treated) .....	52	170 356	7 431	4.4	Z	X
0612	Treated lumber .....	80	251 707	29 609	11.8	Z	X
0613	Boards .....	11	45 096	10 583	23.5	Z	X
0620	Plywood and millwork .....	130	730 865	85 291	11.7	.1	42.0
0621	Softwood plywood and oriented strand board (OSB) .....	17	44 063	3 389	7.7	Z	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	50	209 821	4 563	2.2	Z	X
0623	Gypsum, specialty boards, and treatments .....	28	207 336	25 600	12.3	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	53	366 775	47 726	13.0	Z	X
0625	Metal millwork .....	13	62 088	2 035	3.3	Z	X
0626	Other millwork and wood siding (including trusses and wood roofing) .....	7	28 204	1 977	7.0	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	94	617 184	63 504	10.3	Z	15.2
0711	Ready-mixed or transit-mixed concrete .....	27	103 128	9 174	8.9	Z	X
0712	Cement and lime .....	44	175 564	9 152	5.2	Z	X
0713	Sand, gravel, and crushed stone .....	14	19 868	1 242	6.3	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	33	170 585	22 092	13.0	Z	X
0720	Roofing, siding, and insulation materials .....	133	645 706	76 552	11.9	.1	37.0
0721	Roofing, except wood .....	59	298 219	28 809	9.7	Z	X
0722	Siding, except wood .....	37	141 724	3 326	2.3	Z	X
0723	Insulation materials .....	90	474 337	44 173	9.3	Z	X
0730	Flat glass and other construction glass (excluding automotive) .....	66	250 333	47 308	18.9	Z	X
0740	Other construction materials .....	177	595 313	83 514	14.0	.1	58.5
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	29	118 407	6 097	5.1	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood) .....	16	50 452	2 838	5.6	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	152	503 848	74 578	14.8	.1	X
0920	New computer equipment .....	7	38 666	2 022	5.2	Z	X
0950	Computer software (packaged) .....	6	3 819	373	9.8	Z	X
1100	Iron and steel products (semifinished) .....	2 071	23 770 413	9 010 854	37.9	6.6	71.7
1111	Sheet bars and tin plate bars .....	573	4 789 119	795 319	16.6	.6	X
1112	Wire rods .....	232	4 987 127	841 513	16.9	.6	X
1113	Rough castings and foundry products .....	609	4 832 245	2 540 472	52.6	1.9	X
1114	Forgings .....	517	5 931 948	1 138 505	19.2	.8	X
1116	Other semifinished iron and steel products .....	775	11 275 075	3 695 043	32.8	2.7	X

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**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42151</b>	<b>Metal service centers &amp; offices—Con.</b>						
1120	Flat iron and steel products .....	4 832	72 716 167	46 344 352	63.7	34.2	71.9
1121	Plates .....	2 651	31 397 630	6 712 867	21.4	4.9	X
1122	Strips (hot-rolled and cold-rolled) .....	1 465	17 267 657	4 758 178	27.6	3.5	X
1123	Sheets (cold-rolled) .....	2 340	48 075 581	9 325 550	19.4	6.9	X
1124	Sheets (hot-rolled) .....	2 616	48 891 403	9 239 390	18.9	6.8	X
1126	Sheets (galvanized and coated) .....	2 140	46 915 406	12 172 657	25.9	9.0	X
1127	Tin plate and terneplate .....	193	12 167 513	835 209	6.9	.6	X
1128	Fabricated and structural plate products .....	938	6 681 389	1 050 847	15.7	.8	X
1129	Other flat iron and steel products .....	1 139	22 372 890	2 249 624	10.1	1.7	X
1140	Iron and steel wire and wire products .....	1 984	14 863 201	4 185 723	28.2	3.1	61.2
1141	Wire (plain, coated, barbed, and twisted) .....	968	9 269 058	2 034 387	21.9	1.5	X
1142	Nails .....	290	1 504 962	466 890	31.0	.3	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	1 209	7 480 650	1 682 079	22.5	1.2	X
1150	Iron and steel pipe and tubing .....	3 760	40 138 627	13 086 835	32.6	9.6	72.4
1152	Tubing .....	2 848	29 580 606	5 248 979	17.7	3.9	X
1153	Standard steel pipe .....	2 505	26 448 491	5 132 679	19.4	3.8	X
1154	Other steel pipe .....	1 034	12 403 789	2 705 173	21.8	2.0	X
1160	Other iron and steel products .....	3 317	37 447 250	12 943 872	34.6	9.5	73.0
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled .....	1 578	22 787 870	2 956 323	13.0	2.2	X
1163	Bars and bar-size shapes: cold finished .....	1 463	19 055 624	2 054 680	10.8	1.5	X
1164	Concrete reinforcement bars .....	1 037	9 023 113	1 605 729	17.8	1.2	X
1165	Structural shapes (excluding bar-size shapes) .....	1 696	21 462 014	3 773 349	17.6	2.8	X
1167	Finished products, n.e.c. ....	865	8 431 973	2 553 781	30.3	1.9	X
1170	Alloy steel .....	1 750	23 116 439	4 090 269	17.7	3.0	74.0
1171	Bars, hot-rolled or cold-finished .....	1 100	15 380 299	1 860 008	12.1	1.4	X
1173	Pipe, tubing, and plates .....	787	11 893 114	1 339 178	11.3	1.0	X
1175	Other alloy steel .....	572	7 330 765	891 077	12.2	.7	X
1180	Stainless steel .....	2 952	35 264 191	9 406 731	26.7	6.9	73.6
1181	Plates .....	1 179	15 362 031	1 077 434	7.0	.8	X
1182	Strip .....	561	5 849 744	947 808	16.2	.7	X
1183	Sheets .....	1 467	20 033 716	2 579 069	12.9	1.9	X
1184	Bars and bar-size shapes .....	1 545	20 279 577	2 312 025	11.4	1.7	X
1185	Other stainless steel (including tubing) .....	1 766	23 345 953	2 490 384	10.7	1.8	X
1200	Copper and brass .....	1 790	23 593 291	7 500 221	31.8	5.5	70.3
1211	Copper wire mill products (structural only) .....	283	4 513 434	1 425 444	31.6	1.1	X
1212	Flat products (sheets, strips, and plates) .....	921	12 698 662	2 273 170	17.9	1.7	X
1213	Tubular products (pipes and tubes) .....	892	12 084 020	1 623 433	13.4	1.2	X
1214	Rod, nonelectrical wire, extruded shapes, etc. ....	783	12 735 464	2 178 155	17.1	1.6	X
1220	Aluminum shapes, forms, etc. ....	3 304	37 501 391	14 469 174	38.6	10.7	70.5
1221	Plates (.250 inch and over) .....	1 447	17 755 965	2 351 757	13.2	1.7	X
1222	Sheets and coils (.006 to .249 inch) .....	1 985	24 996 131	5 426 058	21.7	4.0	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) .....	2 209	26 810 351	5 212 251	19.4	3.8	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	1 612	18 874 309	1 151 465	6.1	.8	X
1225	Foils .....	241	2 223 683	327 609	14.7	.2	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	1 006	17 357 051	6 449 705	37.2	4.8	X
1300	Coal and coke .....	20	852 867	171 522	20.1	.1	33.8
1311	Coal .....	15	491 582	4 416	.9	Z	X
1312	Coke .....	15	551 492	156 402	28.4	.1	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	39	2 791 852	327 617	11.7	.2	X
1400	Electrical apparatus and equipment .....	266	2 687 752	219 847	8.2	.2	.5
1413	Motors and generators (including motor-generator sets) .....	8	20 305	3 715	18.3	Z	X
1414	Conduit, raceway, and fittings .....	6	19 400	1 647	8.5	Z	X
1419	Industrial controls .....	7	16 943	3 164	18.7	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	161	993 298	59 858	6.0	Z	X
1500	Electrical appliances, household .....	9	23 563	3 082	13.1	Z	X
1600	Electronic parts and equipment, except communication .....	144	2 379 418	124 762	5.2	.1	.9
1613	Capacitors and resistors .....	10	59 503	4 271	7.2	Z	X
1615	Discrete semiconductors, etc. ....	9	68 584	11 652	17.0	Z	X
1616	Electronic connectors and other passive electronic parts .....	10	12 698	3 129	24.6	Z	X
1650	Communication equipment and supplies .....	6	27 347	5 893	21.5	Z	X
1700	Hardware .....	937	4 813 316	545 542	11.3	.4	13.8
1711	Hand tools (including power driven) .....	613	3 089 832	238 824	7.7	.2	X
1712	Bolts, nuts, rivets, and fasteners .....	621	3 015 468	187 333	6.2	.1	X
1713	Cutlery .....	493	2 389 433	90 083	3.8	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	289	1 845 368	281 426	15.3	.2	23.0
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	154	721 814	23 901	3.3	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	200	966 613	120 786	12.5	.1	X
1813	Plumbing fixtures .....	71	417 189	21 003	5.0	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	27	225 922	17 441	7.7	Z	X
1815	Boilers, radiators, and convectors .....	34	204 459	4 883	2.4	Z	X
1818	Other plumbing and heating equipment and supplies .....	141	1 080 052	92 985	8.6	.1	X
1900	Warm air heating and air-conditioning equipment and supplies .....	38	262 136	27 576	10.5	Z	51.7
1911	Furnaces (warm air) .....	15	162 502	3 257	2.0	Z	X
1912	Central air-conditioning (residential and commercial) .....	7	25 483	287	1.1	Z	X
1914	Heat pumps (residential and commercial) .....	17	180 988	1 947	1.1	Z	X
1916	Air cleaning and filtration systems .....	7	22 617	3 373	14.9	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	24	214 439	17 590	8.2	Z	X

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					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42151</b>	<b>Metal service centers &amp; offices—Con.</b>						
2100	Construction and mining machinery and equipment (including parts and attachments) . . . . .	48	679 742	161 064	23.7	.1	1.1
2113	New mixers, pavers, and related equipment . . . . .	13	170 985	12 187	7.1	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts . . . . .	24	467 093	111 600	23.9	.1	X
2118	Used construction and mining machinery and equipment . . . . .	13	170 985	32 241	18.9	Z	X
2200	Farm machinery, equipment, and parts . . . . .	19	30 682	1 852	6.0	Z	X
2220	Garden machinery, equipment, and parts . . . . .	7	27 924	2 680	9.6	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts . . . . .	25	128 281	10 811	8.4	Z	42.4
2311	Pumps . . . . .	19	124 561	9 190	7.4	Z	X
2312	Motors . . . . .	12	45 300	938	2.1	Z	X
2313	Parts for pumps and motors . . . . .	11	25 039	685	2.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	487	7 592 671	1 301 131	17.1	1.0	4.4
2321	New pumps, compressors (air or gas), and equipment . . . . .	243	3 224 008	198 149	6.1	.1	X
2326	New controlling, recording, and indicating instruments and access . . . . .	162	2 188 935	427 240	19.5	.3	X
2327	All other new general-purpose industrial machinery and equipment . . . . .	285	3 218 072	304 184	9.5	.2	X
2328	Used general-purpose industrial machinery and equipment . . . . .	81	1 106 018	16 292	1.5	Z	X
2330	Metalworking machinery, equipment, and parts . . . . .	118	525 090	61 874	11.8	Z	X
2340	Materials handling machinery, equipment, and parts . . . . .	76	229 314	20 401	8.9	Z	47.7
2341	New conveying equipment . . . . .	38	80 094	9 326	11.6	Z	X
2342	New hoists, cranes, and monorails . . . . .	25	45 521	2 725	6.0	Z	X
2343	New forklift trucks . . . . .	20	117 394	4 683	4.0	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies . . . . .	75	447 016	72 096	16.1	.1	67.5
2351	New oil refining and pipeline machinery, equipment, and supplies . . . . .	44	170 613	22 279	13.1	Z	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) . . . . .	28	273 156	49 659	18.2	Z	X
2360	Other industrial machinery, equipment, and parts . . . . .	28	205 339	31 105	15.1	Z	28.4
2362	New power plant machinery (excluding electrical) . . . . .	6	43 057	8 674	20.1	Z	X
2366	Other new industrial machinery and equipment . . . . .	22	162 282	20 893	12.9	Z	X
2367	Used industrial machinery and equipment . . . . .	11	54 185	1 450	2.7	Z	X
2370	Mechanical power transmission supplies . . . . .	28	1 479 102	194 630	13.2	.1	76.2
2371	Bearings and bushings . . . . .	24	486 094	110 361	22.7	.1	X
2372	Other mechanical power transmission supplies . . . . .	9	1 037 078	84 268	8.1	.1	X
2380	Industrial valves and fittings (except fluid-power) . . . . .	143	899 043	233 668	26.0	.2	X
2390	Hydraulic and pneumatic (fluid-power) valves . . . . .	23	160 301	26 502	16.5	Z	50.5
2391	Hydraulic valves . . . . .	17	77 250	5 386	7.0	Z	X
2392	Pneumatic valves . . . . .	17	109 777	21 115	19.2	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators . . . . .	15	111 786	11 673	10.4	Z	68.3
2411	Hydraulic cylinders and rotary actuators . . . . .	12	45 240	4 571	10.1	Z	X
2420	Hydraulic and pneumatic connectors and assemblies . . . . .	16	178 112	52 720	29.6	Z	9.4
2421	Hydraulic and pneumatic connectors . . . . .	9	65 598	6 457	9.8	Z	X
2422	Hydraulic and pneumatic assemblies . . . . .	10	84 685	27 094	32.0	Z	X
2430	Fluid-power filters, components, accessories, and parts . . . . .	16	55 515	2 608	4.7	Z	78.7
2431	Filters . . . . .	10	14 481	395	2.7	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. . . . .	10	44 735	2 213	4.9	Z	X
2440	Welding supplies (excluding gases) . . . . .	21	1 027 469	23 272	2.3	Z	X
2450	Industrial containers and supplies . . . . .	45	91 368	8 948	9.8	Z	6.2
2454	Other industrial containers and supplies . . . . .	39	75 072	7 167	9.5	Z	X
2460	Other industrial supplies . . . . .	350	1 845 438	118 753	6.4	.1	6.9
2462	Abrasives and abrasive materials . . . . .	137	695 490	14 013	2.0	Z	X
2463	Nylon, polyester, and synthetic rubber . . . . .	55	280 068	3 964	1.4	Z	X
2464	Mechanical rubber goods . . . . .	105	465 944	17 233	3.7	Z	X
2465	Strapping and tape . . . . .	117	494 969	16 719	3.4	Z	X
2466	Industrial supplies, n.e.c. . . . .	157	1 100 219	66 503	6.0	Z	X
2620	Marine machinery, equipment, and supplies . . . . .	9	14 223	460	3.2	Z	X
2700	Sporting and recreational goods and supplies . . . . .	13	120 156	19 266	16.0	Z	X
2900	Ferrous metal scrap . . . . .	346	5 920 242	249 166	4.2	.2	3.5
2911	Prepared ferrous metal scrap (processed by this establishment) . . . . .	170	2 566 981	75 704	2.9	.1	X
2912	Prepared ferrous metal scrap (not processed by this establishment) . . . . .	124	1 837 272	129 766	7.1	.1	X
2913	Unprepared ferrous metal scrap including bimetal cans . . . . .	109	1 028 941	24 491	2.4	Z	X
2920	Nonferrous metal scrap . . . . .	353	5 522 429	367 634	6.7	.3	6.5
2921	Aluminum scrap . . . . .	297	3 424 360	130 672	3.8	.1	X
2922	Copper and copper alloy scrap . . . . .	177	2 730 757	148 125	5.4	.1	X
2923	Lead scrap . . . . .	73	529 454	5 810	1.1	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals) . . . . .	89	1 961 299	66 279	3.4	Z	X
2930	Recyclable paper and paperboard . . . . .	22	52 430	3 398	6.5	Z	X
2940	Recyclable materials, except metal . . . . .	33	51 821	7 468	14.4	Z	53.2
2943	Recyclable plastics . . . . .	26	36 306	2 581	7.1	Z	X
2944	Recyclable glass . . . . .	25	30 683	2 799	9.1	Z	X
2945	Other recyclable materials (including rubber and bones) . . . . .	7	18 727	2 088	11.2	Z	X
3000	Jewelry, diamonds, gem stones, and watches . . . . .	19	13 068	3 059	23.4	Z	68.0
3016	Other jewel., silverware, and plated ware (incl. jewel, where gemstones less than 50% of value, gold filled sterling, and costume jewel, and medallions) . . . . .	16	8 824	2 154	24.4	Z	X
3030	Precious metals—gold, silver, and platinum including precious metal coins . . . . .	37	1 181 522	171 060	14.5	.1	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) . . . . .	18	53 920	6 882	12.8	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42151</b>	<b>Metal service centers &amp; offices—Con.</b>						
3150	Other durable goods . . . . .	9	38 065	8 069	21.2	Z	77.2
3154	Other durable goods, n.e.c . . . . .	7	23 976	7 535	31.4	Z	X
3400	Industrial and personal services paper and plastics . . . . .	21	40 016	3 219	8.0	Z	6.1
3413	Industrial paper (wrapping, bags, cartons, etc.) . . . . .	10	24 729	2 587	10.5	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries . . . . .	19	62 288	10 442	16.8	Z	44.9
3515	Other toiletries and druggists' sundries . . . . .	8	44 493	9 085	20.4	Z	X
3900	Women's and children's wear . . . . .	11	36 609	6 317	17.3	Z	X
4000	Footwear . . . . .	7	144 784	33 255	23.0	Z	X
4860	Other grocery specialties . . . . .	11	86 367	12 928	15.0	Z	X
5300	Plastics materials and basic shapes . . . . .	857	7 292 577	712 006	9.8	.5	3.1
5311	Plastic pipes, rods, tubes, and shapes . . . . .	475	4 213 302	349 786	8.3	.3	X
5312	High pressure laminates . . . . .	13	64 069	7 875	12.3	Z	X
5313	Plastics raw materials . . . . .	47	510 447	14 197	2.8	Z	X
5314	Other plastics materials and basic shapes . . . . .	292	2 767 868	299 058	10.8	.2	X
5320	Industrial gases (welding, etc.) . . . . .	12	21 730	3 427	15.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	260	4 076 220	643 370	15.8	.5	3.1
5332	Alkalies and chlorine . . . . .	41	261 032	41 021	15.7	Z	X
5334	Organic fibers . . . . .	24	29 606	4 844	16.4	Z	X
5335	Detergents and soaps . . . . .	32	310 019	2 823	9.0	Z	X
5336	Sanitation chemicals, polishes, and waxes . . . . .	16	45 201	473	1.0	Z	X
5341	Insecticides, nonagricultural . . . . .	16	45 201	473	1.0	Z	X
5342	Adhesives, sealants, and glues . . . . .	53	562 362	118 598	21.1	.1	X
5344	Other chemicals and allied products . . . . .	154	1 958 462	135 651	6.9	.1	X
5400	Petroleum products . . . . .	36	894 152	49 975	5.6	Z	X
5800	Farm supplies . . . . .	11	63 167	12 563	19.9	Z	65.5
5816	Other agricultural chemicals and fertilizers . . . . .	6	62 328	12 084	19.4	Z	X
6000	Paint, paint supplies, and wallpaper . . . . .	82	287 947	13 290	4.6	Z	5.1
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) . . . . .	69	253 211	10 729	4.2	Z	X
6120	Art goods (including novelties and souvenirs) . . . . .	21	25 666	4 181	16.3	Z	4.9
6122	Novelties and souvenirs . . . . .	6	7 608	1 224	16.1	Z	X
6130	Textile bags, bagging, and burlap . . . . .	8	16 260	3 703	22.8	Z	X
6150	Nondurable goods, n.e.c. . . . .	7	76 130	12 729	16.7	Z	X
9700	Service receipts and labor charges (including installed parts) . . . . .	724	6 179 212	300 486	4.9	.2	7.6
9701	Labor charges for repair work . . . . .	441	2 990 078	124 622	4.2	.1	X
9702	Parts installed in repair work . . . . .	357	2 622 651	56 509	2.2	Z	X
9703	Other service receipts and labor charges—Specify . . . . .	244	2 732 755	117 078	4.3	.1	X
9720	Receipts for service contracts . . . . .	15	33 807	2 397	7.1	Z	X
9740	Receipts for installing equipment . . . . .	31	57 484	8 058	14.0	Z	X
9810	Miscellaneous commodities . . . . .	883	10 640 746	811 767	7.6	.6	X
9940	Rental and leasing receipts . . . . .	107	428 123	28 339	6.6	Z	X
9950	Construction receipts . . . . .	24	78 817	24 650	31.3	Z	X
<b>421510</b>	<b>Metal service centers &amp; offices . . . . .</b>	<b>11 827</b>	<b>X</b>	<b>135 695 563</b>	<b>X</b>	<b>100.0</b>	<b>78.7</b>
0100	New and used automobiles, motorcycles, etc. . . . .	15	22 470	4 150	18.5	Z	13.4
0114	Motorscooters, mopeds, snowmobiles, and utility trailers . . . . .	11	15 451	3 762	24.3	Z	X
0200	New and rebuilt automotive parts and supplies . . . . .	55	337 653	80 621	23.9	.1	45.2
0211	Batteries . . . . .	14	10 093	140	1.4	Z	X
0213	Electrical engine parts (including ignition parts) . . . . .	9	8 204	100	1.2	Z	X
0214	Brake parts (including fluid and all disk and drum parts) . . . . .	9	7 275	64	.9	Z	X
0216	Glass . . . . .	6	6 859	83	1.2	Z	X
0219	Engine parts, except electrical . . . . .	18	260 430	56 073	21.5	Z	X
0221	Body parts and repair materials . . . . .	11	9 302	120	1.3	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.) . . . . .	13	28 255	8 312	29.4	Z	X
0223	Parts, n.e.c. . . . .	13	47 990	6 014	12.5	Z	X
0240	Used automotive parts, accessories, and equipment . . . . .	46	46 407	6 853	14.8	Z	X
0300	Tires and tubes . . . . .	22	401 339	4 602	1.1	Z	.5
0312	Recapped and used tires and repair materials . . . . .	8	10 137	292	2.9	Z	X
0400	Household and lawn furniture . . . . .	12	71 618	12 538	17.5	Z	X
0500	Household china, glassware, crockery, and plastic housewares . . . . .	11	25 379	6 873	27.1	Z	X
0520	Linens, domestics, curtains, and draperies . . . . .	9	35 390	5 722	16.2	Z	76.9
0523	Shades and blinds . . . . .	7	34 714	5 708	16.4	Z	X
0530	Flooring and floor coverings . . . . .	14	16 401	966	5.9	Z	X
0540	Other home furnishings . . . . .	11	27 224	2 781	10.2	Z	14.2
0542	Mirrors, lamps, and picture frames . . . . .	10	25 224	2 700	10.7	Z	X
0600	Lumber: rough, dressed, and finished . . . . .	115	389 293	47 623	12.2	Z	49.9
0611	Dimensional lumber (non-treated) . . . . .	52	170 356	7 431	4.4	Z	X
0612	Treated lumber . . . . .	80	251 707	29 609	11.8	Z	X
0613	Boards . . . . .	11	45 096	10 583	23.5	Z	X
0620	Plywood and millwork . . . . .	130	730 865	85 291	11.7	.1	42.0
0621	Softwood plywood and oriented strand board (OSB) . . . . .	17	44 063	3 389	7.7	Z	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) . . . . .	50	209 821	4 563	2.2	Z	X
0623	Gypsum, specialty boards, and treatments . . . . .	28	207 336	25 600	12.3	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) . . . . .	53	366 775	47 726	13.0	Z	X
0625	Metal millwork . . . . .	13	62 088	2 035	3.3	Z	X
0626	Other millwork and wood siding (including trusses and wood roofing) . . . . .	7	28 204	1 977	7.0	Z	X

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**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421510</b>	<b>Metal service centers &amp; offices—Con.</b>						
0700	Brick, stone, tile, sand, block, cement, and gravel	94	617 184	63 504	10.3	Z	15.2
0711	Ready-mixed or transit-mixed concrete	27	103 128	9 174	8.9	Z	X
0712	Cement and lime	44	175 564	9 152	5.2	Z	X
0713	Sand, gravel, and crushed stone	14	19 868	1 242	6.3	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	33	170 585	22 092	13.0	Z	X
0720	Roofing, siding, and insulation materials	133	645 706	76 552	11.9	.1	37.0
0721	Roofing, except wood	59	298 219	28 809	9.7	Z	X
0722	Siding, except wood	37	141 724	3 326	2.3	Z	X
0723	Insulation materials	90	474 337	44 173	9.3	Z	X
0730	Flat glass and other construction glass (excluding automotive)	66	250 333	47 308	18.9	Z	X
0740	Other construction materials	177	595 313	83 514	14.0	.1	58.5
0741	Rain-carrying equipment (down spouts, gutters, etc.)	29	118 407	6 097	5.1	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood)	16	50 452	2 838	5.6	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	152	503 848	74 578	14.8	.1	X
0920	New computer equipment	7	38 666	2 022	5.2	Z	X
0950	Computer software (packaged)	6	3 819	373	9.8	Z	X
1100	Iron and steel products (semifinished)	2 071	23 770 413	9 010 854	37.9	6.6	71.7
1111	Sheet bars and tin plate bars	573	4 789 119	795 319	16.6	.6	X
1112	Wire rods	232	4 987 127	841 513	16.9	.6	X
1113	Rough castings and foundry products	609	4 832 245	2 540 472	52.6	1.9	X
1114	Forgings	517	5 931 948	1 138 505	19.2	.8	X
1116	Other semifinished iron and steel products	775	11 275 075	3 695 043	32.8	2.7	X
1120	Flat iron and steel products	4 832	72 716 167	46 344 352	63.7	34.2	71.9
1121	Plates	2 651	31 397 630	6 712 867	21.4	4.9	X
1122	Strips (hot-rolled and cold-rolled)	1 465	17 267 657	4 758 178	27.6	3.5	X
1123	Sheets (cold-rolled)	2 340	48 075 581	9 325 550	19.4	6.9	X
1124	Sheets (hot-rolled)	2 616	48 891 403	9 239 390	18.9	6.8	X
1126	Sheets (galvanized and coated)	2 140	46 915 406	12 172 657	25.9	9.0	X
1127	Tin plate and terneplate	193	12 167 513	835 209	6.9	.6	X
1128	Fabricated and structural plate products	938	6 681 389	1 050 847	15.7	.8	X
1129	Other flat iron and steel products	1 139	22 372 890	2 249 624	10.1	1.7	X
1140	Iron and steel wire and wire products	1 984	14 863 201	4 185 723	28.2	3.1	61.2
1141	Wire (plain, coated, barbed, and twisted)	968	9 269 058	2 034 387	21.9	1.5	X
1142	Nails	290	1 504 962	466 890	31.0	.3	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	1 209	7 480 650	1 682 079	22.5	1.2	X
1150	Iron and steel pipe and tubing	3 760	40 138 627	13 086 835	32.6	9.6	72.4
1152	Tubing	2 848	29 580 606	5 248 979	17.7	3.9	X
1153	Standard steel pipe	2 505	26 448 491	5 132 679	19.4	3.8	X
1154	Other steel pipe	1 034	12 403 789	2 705 173	21.8	2.0	X
1160	Other iron and steel products	3 317	37 447 250	12 943 872	34.6	9.5	73.0
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled	1 578	22 787 870	2 956 323	13.0	2.2	X
1163	Bars and bar-size shapes: cold finished	1 463	19 055 624	2 054 680	10.8	1.5	X
1164	Concrete reinforcement bars	1 037	9 023 113	1 605 729	17.8	1.2	X
1165	Structural shapes (excluding bar-size shapes)	1 696	21 462 014	3 773 349	17.6	2.8	X
1167	Finished products, n.e.c.	865	8 431 973	2 553 781	30.3	1.9	X
1170	Alloy steel	1 750	23 116 439	4 090 269	17.7	3.0	74.0
1171	Bars, hot-rolled or cold-finished	1 100	15 380 299	1 860 008	12.1	1.4	X
1173	Pipe, tubing, and plates	787	11 893 114	1 339 178	11.3	1.0	X
1175	Other alloy steel	572	7 330 765	891 077	12.2	.7	X
1180	Stainless steel	2 952	35 264 191	9 406 731	26.7	6.9	73.6
1181	Plates	1 179	15 362 031	1 077 434	7.0	.8	X
1182	Strip	561	5 849 744	947 808	16.2	.7	X
1183	Sheets	1 467	20 033 716	2 579 069	12.9	1.9	X
1184	Bars and bar-size shapes	1 545	20 279 577	2 312 025	11.4	1.7	X
1185	Other stainless steel (including tubing)	1 766	23 345 953	2 490 384	10.7	1.8	X
1200	Copper and brass	1 790	23 593 291	7 500 221	31.8	5.5	70.3
1211	Copper wire mill products (structural only)	283	4 513 434	1 425 444	31.6	1.1	X
1212	Flat products (sheets, strips, and plates)	921	12 698 662	2 273 170	17.9	1.7	X
1213	Tubular products (pipes and tubes)	892	12 084 020	1 623 433	13.4	1.2	X
1214	Rod, nonelectrical wire, extruded shapes, etc.	783	12 735 464	2 178 155	17.1	1.6	X
1220	Aluminum shapes, forms, etc.	3 304	37 501 391	14 469 174	38.6	10.7	70.5
1221	Plates (.250 inch and over)	1 447	17 755 965	2 351 757	13.2	1.7	X
1222	Sheets and coils (.006 to .249 inch)	1 985	24 996 131	5 426 058	21.7	4.0	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	2 209	26 810 351	5 212 251	19.4	3.8	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing)	1 612	18 874 309	1 151 465	6.1	.8	X
1225	Foils	241	2 223 683	327 609	14.7	.2	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	1 006	17 357 051	6 449 705	37.2	4.8	X
1300	Coal and coke	20	852 867	171 522	20.1	.1	33.8
1311	Coal	15	491 582	4 416	.9	Z	X
1312	Coke	15	551 492	156 402	28.4	.1	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	39	2 791 852	327 617	11.7	.2	X
1400	Electrical apparatus and equipment	266	2 687 752	219 847	8.2	.2	.5
1413	Motors and generators (including motor-generator sets)	8	20 305	3 715	18.3	Z	X
1414	Conduit, raceway, and fittings	6	19 400	1 647	8.5	Z	X
1419	Industrial controls	7	16 943	3 164	18.7	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	161	993 298	59 858	6.0	Z	X
1500	Electrical appliances, household	9	23 563	3 082	13.1	Z	X

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					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421510</b>	<b>Metal service centers &amp; offices—Con.</b>						
1600	Electronic parts and equipment, except communication	144	2 379 418	124 762	5.2	.1	.9
1613	Capacitors and resistors	10	59 503	4 271	7.2	Z	X
1615	Discrete semiconductors, etc.	9	68 584	11 652	17.0	Z	X
1616	Electronic connectors and other passive electronic parts	10	12 698	3 129	24.6	Z	X
1650	Communication equipment and supplies	6	27 347	5 893	21.5	Z	X
1700	Hardware	937	4 813 316	545 542	11.3	.4	13.8
1711	Hand tools (including power driven)	613	3 089 832	238 824	7.7	.2	X
1712	Bolts, nuts, rivets, and fasteners	621	3 015 468	187 333	6.2	.1	X
1713	Cutlery	493	2 389 433	90 083	3.8	.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	289	1 845 368	281 426	15.3	.2	23.0
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	154	721 814	23 901	3.3	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	200	966 613	120 786	12.5	.1	X
1813	Plumbing fixtures	71	417 189	21 003	5.0	.1	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	27	225 922	17 441	7.7	Z	X
1815	Boilers, radiators, and convectors	34	204 459	4 883	2.4	Z	X
1818	Other plumbing and heating equipment and supplies	141	1 080 052	92 985	8.6	.1	X
1900	Warm air heating and air-conditioning equipment and supplies	38	262 136	27 576	10.5	Z	51.7
1911	Furnaces (warm air)	15	162 502	3 257	2.0	Z	X
1912	Central air-conditioning (residential and commercial)	7	25 483	287	1.1	Z	X
1914	Heat pumps (residential and commercial)	17	180 988	1 947	1.1	Z	X
1916	Air cleaning and filtration systems	7	22 617	3 373	14.9	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	24	214 439	17 590	8.2	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	48	679 742	161 064	23.7	.1	1.1
2113	New mixers, pavers, and related equipment	13	170 985	12 187	7.1	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	24	467 093	111 600	23.9	.1	X
2118	Used construction and mining machinery and equipment	13	170 985	32 241	18.9	Z	X
2200	Farm machinery, equipment, and parts	19	30 682	1 852	6.0	Z	X
2220	Garden machinery, equipment, and parts	7	27 924	2 680	9.6	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	25	128 281	10 811	8.4	Z	42.4
2311	Pumps	19	124 561	9 190	7.4	Z	X
2312	Motors	12	45 300	938	2.1	Z	X
2313	Parts for pumps and motors	11	25 039	685	2.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts	487	7 592 671	1 301 131	17.1	1.0	4.4
2321	New pumps, compressors (air or gas), and equipment	243	3 224 008	198 149	6.1	.1	X
2326	New controlling, recording, and indicating instruments and access	162	2 188 935	427 240	19.5	.3	X
2327	All other new general-purpose industrial machinery and equipment	285	3 218 072	304 184	9.5	.2	X
2328	Used general-purpose industrial machinery and equipment	81	1 106 018	16 292	1.5	Z	X
2330	Metalworking machinery, equipment, and parts	118	525 090	61 874	11.8	Z	X
2340	Materials handling machinery, equipment, and parts	76	229 314	20 401	8.9	Z	47.7
2341	New conveying equipment	38	80 094	9 326	11.6	Z	X
2342	New hoists, cranes, and monorails	25	45 521	2 725	6.0	Z	X
2343	New forklift trucks	20	117 394	4 683	4.0	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	75	447 016	72 096	16.1	.1	67.5
2351	New oil refining and pipeline machinery, equipment, and supplies	44	170 613	22 279	13.1	Z	X
2352	New oil field machinery, equipment, and supplies (including drilling bits)	28	273 156	49 659	18.2	Z	X
2360	Other industrial machinery, equipment, and parts	28	205 339	31 105	15.1	Z	28.4
2362	New power plant machinery (excluding electrical)	6	43 057	8 674	20.1	Z	X
2366	Other new industrial machinery and equipment	22	162 282	20 893	12.9	Z	X
2367	Used industrial machinery and equipment	11	54 185	1 450	2.7	Z	X
2370	Mechanical power transmission supplies	28	1 479 102	194 630	13.2	.1	76.2
2371	Bearings and bushings	24	486 094	110 361	22.7	.1	X
2372	Other mechanical power transmission supplies	9	1 037 078	84 268	8.1	.1	X
2380	Industrial valves and fittings (except fluid-power)	143	899 043	233 668	26.0	.2	X
2390	Hydraulic and pneumatic (fluid-power) valves	23	160 301	26 502	16.5	Z	50.5
2391	Hydraulic valves	17	77 250	5 386	7.0	Z	X
2392	Pneumatic valves	17	109 777	21 115	19.2	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	15	111 786	11 673	10.4	Z	68.3
2411	Hydraulic cylinders and rotary actuators	12	45 240	4 571	10.1	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	16	178 112	52 720	29.6	Z	9.4
2421	Hydraulic and pneumatic connectors	9	65 598	6 457	9.8	Z	X
2422	Hydraulic and pneumatic assemblies	10	84 685	27 094	32.0	Z	X
2430	Fluid-power filters, components, accessories, and parts	16	55 515	2 608	4.7	Z	78.7
2431	Filters	10	14 481	395	2.7	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	10	44 735	2 213	4.9	Z	X
2440	Welding supplies (excluding gases)	21	1 027 469	23 272	2.3	Z	X
2450	Industrial containers and supplies	45	91 368	8 948	9.8	Z	6.2
2454	Other industrial containers and supplies	39	75 072	7 167	9.5	Z	X
2460	Other industrial supplies	350	1 845 438	118 753	6.4	.1	6.9
2462	Abrasives and abrasive materials	137	695 490	14 013	2.0	Z	X
2463	Nylon, polyester, and synthetic rubber	55	280 068	3 964	1.4	Z	X
2464	Mechanical rubber goods	105	465 944	17 233	3.7	Z	X
2465	Strapping and tape	117	494 969	16 719	3.4	Z	X
2466	Industrial supplies, n.e.c.	157	1 100 219	66 503	6.0	Z	X
2620	Marine machinery, equipment, and supplies	9	14 223	460	3.2	Z	X
2700	Sporting and recreational goods and supplies	13	120 156	19 266	16.0	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421510</b>	<b>Metal service centers &amp; offices—Con.</b>						
2900	Ferrous metal scrap .....	346	5 920 242	249 166	4.2	.2	3.5
2911	Prepared ferrous metal scrap (processed by this establishment) .....	170	2 566 981	75 704	2.9	.1	X
2912	Prepared ferrous metal scrap (not processed by this establishment) .....	124	1 837 272	129 766	7.1	.1	X
2913	Unprepared ferrous metal scrap including bimetal cans .....	109	1 028 941	24 491	2.4	Z	X
2920	Nonferrous metal scrap .....	353	5 522 429	367 634	6.7	.3	6.5
2921	Aluminum scrap .....	297	3 424 360	130 672	3.8	.1	X
2922	Copper and copper alloy scrap .....	177	2 730 757	148 125	5.4	.1	X
2923	Lead scrap .....	73	529 454	5 810	1.1	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals) .....	89	1 961 299	66 279	3.4	Z	X
2930	Recyclable paper and paperboard .....	22	52 430	3 398	6.5	Z	X
2940	Recyclable materials, except metal .....	33	51 821	7 468	14.4	Z	53.2
2943	Recyclable plastics .....	26	36 306	2 581	7.1	Z	X
2944	Recyclable glass .....	25	30 683	2 799	9.1	Z	X
2945	Other recyclable materials (including rubber and bones) .....	7	18 727	2 088	11.2	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	19	13 068	3 059	23.4	Z	68.0
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	16	8 824	2 154	24.4	Z	X
3030	Precious metals—gold, silver, and platinum including precious metal coins .....	37	1 181 522	171 060	14.5	.1	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	18	53 920	6 882	12.8	Z	X
3150	Other durable goods .....	9	38 065	8 069	21.2	Z	77.2
3154	Other durable goods, n.e.c. ....	7	23 976	7 535	31.4	Z	X
3400	Industrial and personal services paper and plastics .....	21	40 016	3 219	8.0	Z	6.1
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	10	24 729	2 587	10.5	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	19	62 288	10 442	16.8	Z	44.9
3515	Other toiletries and druggists' sundries .....	8	44 493	9 085	20.4	Z	X
3900	Women's and children's wear .....	11	36 609	6 317	17.3	Z	X
4000	Footwear .....	7	144 764	33 255	23.0	Z	X
4860	Other grocery specialties .....	11	86 367	12 928	15.0	Z	X
5300	Plastics materials and basic shapes .....	857	7 292 577	712 006	9.8	.5	3.1
5311	Plastic pipes, rods, tubes, and shapes .....	475	4 213 302	349 786	8.3	.3	X
5312	High pressure laminates .....	13	64 069	7 875	12.3	Z	X
5313	Plastics raw materials .....	47	510 447	14 197	2.8	Z	X
5314	Other plastics materials and basic shapes .....	292	2 767 868	299 058	10.8	.2	X
5320	Industrial gases (welding, etc.) .....	12	21 730	3 427	15.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	260	4 076 220	643 370	15.8	.5	3.1
5332	Alkalies and chlorine .....	41	261 032	41 021	15.7	Z	X
5334	Organic fibers .....	24	29 606	4 844	16.4	Z	X
5335	Detergents and soaps .....	32	310 019	2 823	9.9	Z	X
5336	Sanitation chemicals, polishes, and waxes .....	16	45 201	473	1.0	Z	X
5341	Insecticides, nonagricultural .....	16	45 201	473	1.0	Z	X
5342	Adhesives, sealants, and glues .....	53	562 362	118 598	21.1	.1	X
5344	Other chemicals and allied products .....	154	1 958 462	135 651	6.9	.1	X
5400	Petroleum products .....	36	894 152	49 975	5.6	Z	X
5800	Farm supplies .....	11	63 167	12 563	19.9	Z	65.5
5816	Other agricultural chemicals and fertilizers .....	6	62 328	12 084	19.4	Z	X
6000	Paint, paint supplies, and wallpaper .....	82	287 947	13 290	4.6	Z	5.1
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	69	253 211	10 729	4.2	Z	X
6120	Art goods (including novelties and souvenirs) .....	21	25 666	4 181	16.3	Z	4.9
6122	Novelties and souvenirs .....	6	7 608	1 224	16.1	Z	X
6130	Textile bags, bagging, and burlap .....	8	16 260	3 703	22.8	Z	X
6150	Nondurable goods, n.e.c. ....	7	76 130	12 729	16.7	Z	X
9700	Service receipts and labor charges (including installed parts) .....	724	6 179 212	300 486	4.9	.2	7.6
9701	Labor charges for repair work .....	441	2 990 078	124 622	4.2	.1	X
9702	Parts installed in repair work .....	357	2 622 651	56 509	2.2	Z	X
9703	Other service receipts and labor charges—Specify .....	244	2 732 755	117 078	4.3	.1	X
9720	Receipts for service contracts .....	15	33 807	2 397	7.1	Z	X
9740	Receipts for installing equipment .....	31	57 484	8 058	14.0	Z	X
9810	Miscellaneous commodities .....	883	10 640 746	811 767	7.6	.6	X
9940	Rental and leasing receipts .....	107	428 123	28 339	6.6	Z	X
9950	Construction receipts .....	24	78 817	24 650	31.3	Z	X
<b>4215101</b>	<b>Ferrous metal service centers &amp; sales offices .....</b>	<b>9 437</b>	<b>X</b>	<b>106 496 206</b>	<b>X</b>	<b>100.0</b>	<b>79.2</b>
0100	New and used automobiles, motorcycles, etc. ....	12	18 218	3 257	17.9	Z	12.4
0114	Motorscooters, mopeds, snowmobiles, and utility trailers .....	8	11 199	2 869	25.6	Z	X
0200	New and rebuilt automotive parts and supplies .....	51	302 062	72 209	23.9	.1	51.7
0211	Batteries .....	14	10 093	140	1.4	Z	X
0213	Electrical engine parts (including ignition parts) .....	9	8 204	100	1.2	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	9	7 275	64	.9	Z	X
0216	Glass .....	6	6 859	83	1.2	Z	X
0219	Engine parts, except electrical .....	18	260 430	56 073	21.5	.1	X
0221	Body parts and repair materials .....	11	9 302	120	1.3	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	13	28 255	8 312	29.4	Z	X
0223	Parts, n.e.c. ....	13	47 990	6 014	12.5	Z	X
0240	Used automotive parts, accessories, and equipment .....	43	43 358	6 623	15.3	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4215101</b>	<b>Ferrous metal service centers &amp; sales offices—Con.</b>						
0300	Tires and tubes .....	21	15 337	749	4.9	Z	14.0
0312	Recapped and used tires and repair materials .....	8	10 137	292	2.9	Z	X
0400	Household and lawn furniture .....	11	67 379	12 454	18.5	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	7	18 384	5 552	30.2	Z	X
0530	Flooring and floor coverings .....	12	13 511	620	4.6	Z	X
0600	Lumber: rough, dressed, and finished .....	111	376 901	45 945	12.2	Z	49.5
0611	Dimensional lumber (non-treated) .....	48	157 964	6 242	4.0	Z	X
0612	Treated lumber .....	77	245 413	29 120	11.9	Z	X
0613	Boards .....	11	45 096	10 583	23.5	Z	X
0620	Plywood and millwork .....	106	553 184	68 084	12.3	.1	44.7
0621	Softwood plywood and oriented strand board (OSB) .....	13	35 355	3 251	9.2	Z	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	44	183 596	4 019	2.2	Z	X
0623	Gypsum, specialty boards, and treatments .....	24	201 255	25 001	12.4	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	39	221 400	33 733	15.2	Z	X
0625	Metal millwork .....	7	35 863	1 354	3.8	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	93	344 248	41 671	12.1	Z	31.2
0711	Ready-mixed or transit-mixed concrete .....	27	103 128	9 174	8.9	Z	X
0712	Cement and lime .....	44	175 564	9 152	5.2	Z	X
0713	Sand, gravel, and crushed stone .....	14	19 868	1 242	6.3	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	33	170 585	22 092	13.0	Z	X
0720	Roofing, siding, and insulation materials .....	120	582 839	67 380	11.6	.1	33.8
0721	Roofing, except wood .....	51	265 052	25 194	9.5	Z	X
0722	Siding, except wood .....	30	114 825	1 871	1.6	Z	X
0723	Insulation materials .....	83	425 354	40 314	9.5	Z	X
0730	Flat glass and other construction glass (excluding automotive) .....	11	71 433	18 366	25.7	Z	X
0740	Other construction materials .....	151	513 920	74 256	14.4	.1	56.0
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	15	79 347	4 134	5.2	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood) .....	14	44 002	2 195	5.0	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	134	448 884	67 927	15.1	.1	X
0920	New computer equipment .....	6	38 065	1 998	5.2	Z	X
0950	Computer software (packaged) .....	6	3 819	373	9.8	Z	X
1100	Iron and steel products (semifinished) .....	1 987	21 533 608	8 613 907	40.0	8.1	73.8
1111	Sheet bars and tin plate bars .....	558	4 676 080	789 376	16.9	.7	X
1112	Wire rods .....	232	4 987 127	841 513	16.9	.8	X
1113	Rough castings and foundry products .....	575	4 167 640	2 389 982	57.3	2.2	X
1114	Forgings .....	494	4 602 639	916 467	19.9	.9	X
1116	Other semifinished iron and steel products .....	753	11 099 396	3 676 567	33.1	3.5	X
1120	Flat iron and steel products .....	4 596	69 739 779	46 078 728	66.1	43.3	72.3
1121	Plates .....	2 585	29 687 751	6 671 894	22.5	6.3	X
1122	Strips (hot-rolled and cold-rolled) .....	1 425	17 084 464	4 740 066	27.7	4.5	X
1123	Sheets (cold-rolled) .....	2 247	46 507 925	9 300 732	20.0	8.7	X
1124	Sheets (hot-rolled) .....	2 557	47 228 994	9 147 409	19.4	8.6	X
1126	Sheets (galvanized and coated) .....	2 026	45 975 136	12 125 916	26.4	11.4	X
1127	Tin plate and terneplate .....	191	12 151 134	835 191	6.9	.8	X
1128	Fabricated and structural plate products .....	915	6 578 632	1 040 902	15.8	1.0	X
1129	Other flat iron and steel products .....	1 097	21 433 092	2 216 616	10.3	2.1	X
1140	Iron and steel wire and wire products .....	1 921	13 849 587	4 145 150	29.9	3.9	61.0
1141	Wire (plain, coated, barbed, and twisted) .....	953	8 675 834	2 024 821	23.3	1.9	X
1142	Nails .....	287	1 477 725	459 078	31.1	.4	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	1 171	7 105 643	1 661 246	23.4	1.6	X
1150	Iron and steel pipe and tubing .....	3 612	38 997 702	13 031 001	33.4	12.2	73.2
1152	Tubing .....	2 733	28 536 684	5 202 706	18.2	4.9	X
1153	Standard steel pipe .....	2 437	26 152 064	5 127 979	19.6	4.8	X
1154	Other steel pipe .....	993	12 266 338	2 700 315	22.0	2.5	X
1160	Other iron and steel products .....	3 210	35 630 695	12 856 348	36.1	12.1	73.8
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled .....	1 529	22 129 986	2 940 725	13.3	2.8	X
1163	Bars and bar-size shapes: cold finished .....	1 400	17 673 836	2 028 905	11.5	1.9	X
1164	Concrete reinforcement bars .....	1 036	9 012 731	1 605 720	17.8	1.5	X
1165	Structural shapes (excluding bar-size shapes) .....	1 642	20 822 660	3 766 183	18.1	3.5	X
1167	Finished products, n.e.c. ....	843	8 221 884	2 514 811	30.6	2.4	X
1170	Alloy steel .....	1 590	21 129 029	3 989 742	18.9	3.7	75.5
1171	Bars, hot-rolled or cold-finished .....	992	13 949 941	1 781 635	12.8	1.7	X
1173	Pipe, tubing, and plates .....	712	10 827 299	1 327 048	12.3	1.2	X
1175	Other alloy steel .....	529	6 876 675	881 052	12.8	.8	X
1180	Stainless steel .....	2 420	28 498 106	8 154 859	28.6	7.7	73.8
1181	Plates .....	964	12 200 048	894 505	7.3	.8	X
1182	Strip .....	487	5 253 218	866 054	16.5	.8	X
1183	Sheets .....	1 153	15 447 859	1 972 769	12.8	1.9	X
1184	Bars and bar-size shapes .....	1 261	16 351 048	2 078 058	12.7	2.0	X
1185	Other stainless steel (including tubing) .....	1 490	19 533 464	2 343 476	12.0	2.2	X
1200	Copper and brass .....	899	11 188 162	512 263	4.6	.5	75.8
1211	Copper wire mill products (structural only) .....	82	1 074 704	22 061	2.1	Z	X
1212	Flat products (sheets, strips, and plates) .....	419	5 768 880	154 233	2.7	.1	X
1213	Tubular products (pipes and tubes) .....	483	6 724 567	177 268	2.6	.2	X
1214	Rod, nonelectrical wire, extruded shapes, etc. ....	353	5 605 938	158 685	2.8	.1	X
1220	Aluminum shapes, forms, etc. ....	1 596	18 141 688	2 123 570	11.7	2.0	74.0
1221	Plates (.250 inch and over) .....	813	9 779 568	293 875	3.0	.3	X
1222	Sheets and coils (.006 to .249 inch) .....	945	13 403 782	1 019 524	7.6	1.0	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) .....	1 032	11 923 196	502 914	4.2	.5	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	870	10 340 018	274 180	2.7	.3	X
1225	Foils .....	40	244 512	33 046	13.5	Z	X

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					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4215101</b>	<b>Ferrous metal service centers &amp; sales offices—Con.</b>						
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious).....	356	6 543 453	439 801	6.7	.4	X
1300	Coal and coke .....	17	554 774	160 818	29.0	.2	54.8
1311	Coal .....	15	491 582	4 416	.9	Z	X
1312	Coke .....	15	551 492	156 402	28.4	.1	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	28	1 527 747	70 200	4.6	.1	X
1400	Electrical apparatus and equipment .....	224	2 222 620	141 110	6.3	.1	.4
1414	Conduit, raceway, and fittings .....	6	19 400	1 647	8.5	Z	X
1419	Industrial controls .....	7	16 943	3 164	18.7	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	161	993 298	59 858	6.0	.1	X
1500	Electrical appliances, household .....	8	20 271	2 424	12.0	Z	X
1600	Electronic parts and equipment, except communication .....	117	1 589 090	82 231	5.2	.1	1.4
1613	Capacitors and resistors .....	10	59 503	4 271	7.2	Z	X
1615	Discrete semiconductors, etc. ....	9	68 584	11 652	17.0	Z	X
1616	Electronic connectors and other passive electronic parts .....	10	12 698	3 129	24.6	Z	X
1700	Hardware .....	795	3 875 267	451 268	11.6	.4	14.9
1711	Hand tools (including power driven) .....	503	2 647 315	217 548	8.2	.2	X
1712	Bolts, nuts, rivets, and fasteners .....	598	2 965 554	180 704	6.1	.2	X
1713	Cutlery .....	394	1 755 404	53 015	3.0	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	266	1 599 557	249 629	15.6	.2	23.9
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	153	676 021	21 614	3.2	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	199	920 820	119 414	13.0	.1	X
1813	Plumbing fixtures .....	71	417 189	21 003	5.0	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	27	225 922	17 441	7.7	Z	X
1815	Boilers, radiators, and convectors .....	34	204 459	4 883	2.4	Z	X
1818	Other plumbing and heating equipment and supplies .....	119	836 483	65 271	7.8	.1	X
1900	Warm air heating and air-conditioning equipment and supplies .....	36	257 361	27 387	10.6	Z	52.8
1911	Furnaces (warm air) .....	15	162 502	3 257	2.0	Z	X
1912	Central air-conditioning (residential and commercial) .....	7	25 483	287	1.1	Z	X
1914	Heat pumps (residential and commercial) .....	17	180 988	1 947	1.1	Z	X
1916	Air cleaning and filtration systems .....	7	22 617	3 373	14.9	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	24	214 439	17 590	8.2	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	48	679 742	161 064	23.7	.2	1.1
2113	New mixers, pavers, and related equipment .....	13	170 985	12 187	7.1	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	24	467 093	111 600	23.9	.1	X
2118	Used construction and mining machinery and equipment .....	13	170 985	32 241	18.9	Z	X
2200	Farm machinery, equipment, and parts .....	19	30 682	1 852	6.0	Z	X
2220	Garden machinery, equipment, and parts .....	7	27 924	2 680	9.6	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	25	128 281	10 811	8.4	Z	42.7
2311	Pumps .....	19	124 561	9 190	7.4	Z	X
2312	Motors .....	12	45 300	938	2.1	Z	X
2313	Parts for pumps and motors .....	11	25 039	685	2.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	435	6 641 246	1 177 485	17.7	1.1	4.5
2321	New pumps, compressors (air or gas), and equipment .....	243	3 224 008	198 149	6.1	.2	X
2326	New controlling, recording, and indicating instruments and access .....	129	1 424 242	423 720	29.8	.4	X
2327	All other new general-purpose industrial machinery and equipment .....	236	2 268 048	184 518	8.1	.2	X
2328	Used general-purpose industrial machinery and equipment .....	81	1 106 018	16 292	1.5	Z	X
2330	Metalworking machinery, equipment, and parts .....	102	394 977	47 950	12.1	Z	X
2340	Materials handling machinery, equipment, and parts .....	62	170 355	16 965	10.0	Z	46.6
2341	New conveying equipment .....	37	75 894	7 649	10.1	Z	X
2342	New hoists, cranes, and monorails .....	23	42 523	2 005	4.7	Z	X
2343	New forklift trucks .....	9	65 633	3 644	5.6	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	72	446 143	72 072	16.2	.1	67.9
2351	New oil refining and pipeline machinery, equipment, and supplies .....	41	169 740	22 255	13.1	Z	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) .....	28	273 156	49 659	18.2	Z	X
2360	Other industrial machinery, equipment, and parts .....	26	171 277	21 672	12.7	Z	32.3
2362	New power plant machinery (excluding electrical) .....	6	43 057	8 674	20.1	Z	X
2366	Other new industrial machinery and equipment .....	20	128 220	11 460	8.9	Z	X
2367	Used industrial machinery and equipment .....	11	54 185	1 450	2.7	Z	X
2370	Mechanical power transmission supplies .....	28	1 479 102	194 630	13.2	.2	76.7
2371	Bearings and bushings .....	24	486 094	110 361	22.7	.1	X
2372	Other mechanical power transmission supplies .....	9	1 037 078	84 268	8.1	.1	X
2380	Industrial valves and fittings (except fluid-power) .....	141	896 530	233 041	26.0	.2	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	23	160 301	26 502	16.5	Z	50.8
2391	Hydraulic valves .....	17	77 250	5 386	7.0	Z	X
2392	Pneumatic valves .....	17	109 777	21 115	19.2	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	15	111 786	11 673	10.4	Z	68.8
2411	Hydraulic cylinders and rotary actuators .....	12	45 240	4 571	10.1	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	16	178 112	52 720	29.6	.1	9.5
2421	Hydraulic and pneumatic connectors .....	9	65 598	6 457	9.8	Z	X
2422	Hydraulic and pneumatic assemblies .....	10	84 685	27 094	32.0	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	16	55 515	2 608	4.7	Z	79.2
2431	Filters .....	10	14 481	395	2.7	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	10	44 735	2 213	4.9	Z	X
2440	Welding supplies (excluding gases) .....	21	1 027 469	23 272	2.3	Z	X

See footnotes at end of table.



**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4215101</b>	<b>Ferrous metal service centers &amp; sales offices—Con.</b>						
2450	Industrial containers and supplies .....	39	75 072	7 167	9.5	Z	7.7
2454	Other industrial containers and supplies .....	39	75 072	7 167	9.5	Z	X
2460	Other industrial supplies .....	319	1 775 373	112 262	6.3	.1	6.9
2462	Abrasives and abrasive materials .....	137	695 490	14 013	2.0	Z	X
2463	Nylon, polyester, and synthetic rubber .....	55	280 068	3 964	1.4	Z	X
2464	Mechanical rubber goods .....	98	442 561	15 289	3.5	Z	X
2465	Strapping and tape .....	101	455 306	12 482	2.7	Z	X
2466	Industrial supplies, n.e.c. ....	157	1 100 219	66 503	6.0	.1	X
2620	Marine machinery, equipment, and supplies .....	9	14 223	460	3.2	Z	X
2700	Sporting and recreational goods and supplies .....	8	49 087	12 171	24.8	Z	X
2900	Ferrous metal scrap .....	285	5 380 361	239 302	4.4	.2	2.7
2911	Prepared ferrous metal scrap (processed by this establishment) .....	157	2 509 682	70 981	2.8	.1	X
2912	Prepared ferrous metal scrap (not processed by this establishment) .....	99	1 517 297	127 412	8.4	.1	X
2913	Unprepared ferrous metal scrap including bimetal cans .....	84	981 349	22 432	2.3	Z	X
2920	Nonferrous metal scrap .....	179	2 169 057	122 699	5.7	.1	8.6
2921	Aluminum scrap .....	161	1 650 928	53 048	3.2	.1	X
2922	Copper and copper alloy scrap .....	123	1 446 597	36 426	2.5	Z	X
2923	Lead scrap .....	41	242 399	3 883	1.6	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals) .....	47	905 752	28 250	3.1	Z	X
2930	Recyclable paper and paperboard .....	6	37 159	1 768	4.8	Z	X
2940	Recyclable materials, except metal .....	6	17 229	1 941	11.3	Z	X
3030	Precious metals—gold, silver, and platinum including precious metal coins .....	10	283 938	116 379	41.0	.1	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	13	42 851	6 689	15.6	Z	X
3400	Industrial and personal services paper and plastics .....	18	28 950	2 800	9.7	Z	10.0
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	10	24 729	2 587	10.5	Z	X
4860	Other grocery specialties .....	10	83 075	12 140	14.6	Z	X
5300	Plastics materials and basic shapes .....	622	5 539 277	537 175	9.7	.5	2.9
5311	Plastic pipes, rods, tubes, and shapes .....	413	3 379 980	256 326	7.6	Z	X
5312	High pressure laminates .....	13	64 069	7 875	12.3	Z	X
5313	Plastics raw materials .....	47	510 447	14 197	2.8	Z	X
5314	Other plastics materials and basic shapes .....	144	1 659 559	238 290	14.4	.2	X
5320	Industrial gases (welding, etc.) .....	12	21 730	3 427	15.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	206	3 296 666	595 648	18.1	.6	1.7
5332	Alkalies and chlorine .....	31	141 251	40 475	28.7	Z	X
5334	Organic fibers .....	24	29 606	4 844	16.4	Z	X
5335	Detergents and soaps .....	22	190 238	2 642	1.4	Z	X
5336	Sanitation chemicals, polishes, and waxes .....	16	45 201	473	1.0	Z	X
5341	Insecticides, nonagricultural .....	16	45 201	473	1.0	Z	X
5342	Adhesives, sealants, and glues .....	42	529 366	118 544	22.4	.1	X
5344	Other chemicals and allied products .....	126	1 312 016	100 830	7.7	.1	X
5400	Petroleum products .....	34	506 091	34 068	6.7	Z	X
5800	Farm supplies .....	11	63 167	12 563	19.9	Z	65.9
5816	Other agricultural chemicals and fertilizers .....	6	62 328	12 084	19.4	Z	X
6000	Paint, paint supplies, and wallpaper .....	76	273 913	12 490	4.6	Z	4.6
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	68	250 865	10 263	4.1	Z	X
9700	Service receipts and labor charges (including installed parts) .....	628	5 682 548	271 545	4.8	.3	6.7
9701	Labor charges for repair work .....	386	2 733 802	114 025	4.2	.1	X
9702	Parts installed in repair work .....	321	2 425 216	50 864	2.1	Z	X
9703	Other service receipts and labor charges—Specify .....	199	2 491 909	104 418	4.2	.1	X
9720	Receipts for service contracts .....	12	25 735	1 919	7.5	Z	X
9740	Receipts for installing equipment .....	31	57 484	8 058	14.0	Z	X
9810	Miscellaneous commodities .....	667	6 770 567	582 241	8.6	.5	X
9940	Rental and leasing receipts .....	76	317 458	19 981	6.3	Z	X
9950	Construction receipts .....	19	66 750	20 421	30.6	Z	X
<b>42151011</b>	<b>Ferrous metal service centers .....</b>	<b>6 412</b>	<b>X</b>	<b>69 014 037</b>	<b>X</b>	<b>100.0</b>	<b>79.7</b>
0100	New and used automobiles, motorcycles, etc. ....	11	17 285	3 153	18.2	Z	14.5
0114	Motorscooters, mopeds, snowmobiles, and utility trailers .....	8	11 199	2 869	25.6	Z	X
0200	New and rebuilt automotive parts and supplies .....	32	232 540	56 143	24.1	.1	48.3
0211	Batteries .....	14	10 093	140	1.4	Z	X
0213	Electrical engine parts (including ignition parts) .....	9	8 204	100	1.2	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	9	7 275	64	.9	Z	X
0216	Glass .....	6	6 859	83	1.2	Z	X
0219	Engine parts, except electrical .....	15	223 452	54 150	24.2	.1	X
0221	Body parts and repair materials .....	11	9 302	120	1.3	Z	X
0223	Parts, n.e.c. ....	7	6 723	183	2.7	Z	X
0240	Used automotive parts, accessories, and equipment .....	36	23 956	4 554	19.0	Z	X
0300	Tires and tubes .....	8	10 137	292	2.9	Z	22.8
0312	Recapped and used tires and repair materials .....	8	10 137	292	2.9	Z	X
0530	Flooring and floor coverings .....	6	9 596	234	2.4	Z	X
0600	Lumber: rough, dressed, and finished .....	99	370 079	45 140	12.2	.1	50.1
0611	Dimensional lumber (non-treated) .....	38	151 338	5 671	3.7	Z	X
0612	Treated lumber .....	70	243 930	28 886	11.8	Z	X
0613	Boards .....	11	45 096	10 583	23.5	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42151011</b>	<b>Ferrous metal service centers—Con.</b>						
0620	Plywood and millwork	82	466 257	55 989	12.0	.1	38.2
0621	Softwood plywood and oriented strand board (OSB)	10	34 263	3 202	9.3	Z	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	41	182 896	3 988	2.2	Z	X
0623	Gypsum, specialty boards, and treatments	19	131 585	16 368	12.4	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.)	27	208 635	31 176	14.9	Z	X
0625	Metal millwork	6	33 187	529	1.6	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	78	318 668	36 700	11.5	.1	28.3
0711	Ready-mixed or transit-mixed concrete	19	96 204	8 699	9.0	Z	X
0712	Cement and lime	44	175 564	9 152	5.2	Z	X
0713	Sand, gravel, and crushed stone	14	19 868	1 242	6.3	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	24	148 115	17 596	11.9	Z	X
0720	Roofing, siding, and insulation materials	110	570 915	66 285	11.6	.1	34.1
0721	Roofing, except wood	47	264 528	25 128	9.5	Z	X
0722	Siding, except wood	26	114 301	1 805	1.6	Z	X
0723	Insulation materials	73	413 430	39 352	9.5	.1	X
0730	Flat glass and other construction glass (excluding automotive)	6	28 044	1 746	6.2	Z	X
0740	Other construction materials	126	493 128	70 673	14.3	.1	55.7
0741	Rain-carrying equipment (down spouts, gutters, etc.)	9	76 988	4 054	5.3	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood)	6	33 799	280	.8	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	120	439 182	66 339	15.1	.1	X
1100	Iron and steel products (semifinished)	1 173	14 088 913	4 503 355	32.0	6.5	73.6
1111	Sheet bars and tin plate bars	403	3 576 717	651 520	18.2	.9	X
1112	Wire rods	160	3 533 232	448 477	12.7	.7	X
1113	Rough castings and foundry products	244	1 945 648	1 084 819	55.8	1.6	X
1114	Forgings	263	3 097 232	423 546	13.7	.6	X
1116	Other semifinished iron and steel products	434	6 906 587	1 894 992	27.4	2.7	X
1120	Flat iron and steel products	3 276	43 228 305	24 362 945	56.4	35.3	74.0
1121	Plates	2 006	22 145 371	4 635 794	20.9	6.7	X
1122	Strips (hot-rolled and cold-rolled)	1 214	15 133 083	4 485 293	29.6	6.5	X
1123	Sheets (cold-rolled)	1 725	27 082 030	4 345 221	16.0	6.3	X
1124	Sheets (hot-rolled)	2 044	27 457 429	4 255 789	15.5	6.2	X
1126	Sheets (galvanized and coated)	1 577	26 475 763	4 299 087	16.2	6.2	X
1127	Tin plate and terneplate	109	2 821 687	440 568	15.6	.6	X
1128	Fabricated and structural plate products	595	4 092 543	540 622	13.2	.8	X
1129	Other flat iron and steel products	846	11 704 736	1 360 566	11.6	2.0	X
1140	Iron and steel wire and wire products	1 473	11 430 711	3 458 401	30.3	5.0	62.5
1141	Wire (plain, coated, barbed, and twisted)	667	6 724 142	1 472 607	21.9	2.1	X
1142	Nails	241	1 397 067	442 652	31.7	.6	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	956	6 507 053	1 543 137	23.7	2.2	X
1150	Iron and steel pipe and tubing	2 658	30 531 538	8 603 704	28.2	12.5	73.6
1152	Tubing	2 097	23 579 174	3 805 797	16.1	5.5	X
1153	Standard steel pipe	1 976	21 602 600	2 907 777	13.5	4.2	X
1154	Other steel pipe	698	8 698 891	1 890 132	21.7	2.7	X
1160	Other iron and steel products	2 373	28 294 306	9 941 983	35.1	14.4	75.0
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled	1 290	18 963 531	1 925 088	10.2	2.8	X
1163	Bars and bar-size shapes: cold finished	1 164	16 373 759	1 724 148	10.5	2.5	X
1164	Concrete reinforcement bars	959	7 955 990	1 368 179	17.2	2.0	X
1165	Structural shapes (excluding bar-size shapes)	1 343	18 293 771	3 299 521	18.0	4.8	X
1167	Finished products, n.e.c.	526	6 695 403	1 625 048	24.3	2.4	X
1170	Alloy steel	1 282	17 813 785	2 886 713	16.2	4.2	75.9
1171	Bars, hot-rolled or cold-finished	809	12 041 272	1 328 427	11.0	1.9	X
1173	Pipe, tubing, and plates	554	9 284 884	1 038 316	11.2	1.5	X
1175	Other alloy steel	410	5 904 918	519 967	8.8	.8	X
1180	Stainless steel	1 928	25 213 034	7 224 162	28.7	10.5	73.8
1181	Plates	816	11 339 817	787 334	6.9	1.1	X
1182	Strip	385	4 639 052	689 885	14.9	1.0	X
1183	Sheets	956	13 972 243	1 807 599	12.9	2.6	X
1184	Bars and bar-size shapes	1 117	15 475 160	2 002 613	12.9	2.9	X
1185	Other stainless steel (including tubing)	1 183	17 742 778	1 936 729	10.9	2.8	X
1200	Copper and brass	712	10 011 517	422 516	4.2	.6	77.1
1211	Copper wire mill products (structural only)	66	921 008	9 863	1.1	Z	X
1212	Flat products (sheets, strips, and plates)	323	5 246 383	118 364	2.3	.2	X
1213	Tubular products (pipes and tubes)	399	6 114 864	151 240	2.5	.2	X
1214	Rod, nonelectrical wire, extruded shapes, etc.	283	5 145 746	143 041	2.8	.2	X
1220	Aluminum shapes, forms, etc.	1 248	16 452 196	1 971 063	12.0	2.9	75.0
1221	Plates (.250 inch and over)	681	9 223 766	271 532	2.9	.4	X
1222	Sheets and coils (.006 to .249 inch)	816	12 893 799	991 178	7.7	1.4	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	853	11 077 317	443 097	4.0	.6	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing)	701	9 587 604	239 836	2.5	.3	X
1225	Foils	25	139 713	25 414	18.2	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	263	5 328 829	303 326	5.7	.4	X
1300	Coal and coke	10	396 538	145 861	36.8	.2	73.0
1311	Coal	8	333 346	1 569	.5	Z	X
1312	Coke	8	393 256	144 292	36.7	.2	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	18	1 133 024	59 693	5.3	.1	X
1400	Electrical apparatus and equipment	170	2 077 851	115 294	5.5	.2	.3
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	161	993 298	59 858	6.0	.1	X
1500	Electrical appliances, household	6	17 040	2 360	13.9	Z	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42151011</b>	<b>Ferrous metal service centers—Con.</b>						
1600	Electronic parts and equipment, except communication .....	59	1 355 276	58 514	4.3	.1	X
1700	Hardware .....	640	3 392 069	372 997	11.0	.5	14.0
1711	Hand tools (including power driven) .....	476	2 604 217	216 307	8.3	.3	X
1712	Bolts, nuts, rivets, and fasteners .....	488	2 514 143	106 606	4.2	.2	X
1713	Cutlery .....	331	1 616 498	50 083	3.1	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	214	1 467 356	224 963	15.3	.3	24.4
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	122	629 422	17 930	2.8	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	154	803 307	102 550	12.8	.1	X
1813	Plumbing fixtures .....	51	363 860	18 693	5.1	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	27	225 922	17 441	7.7	Z	X
1815	Boilers, radiators, and convectors .....	34	204 459	4 883	2.4	Z	X
1818	Other plumbing and heating equipment and supplies .....	105	806 789	63 465	7.9	.1	X
1900	Warm air heating and air-conditioning equipment and supplies .....	29	231 878	26 946	11.6	Z	52.3
1911	Furnaces (warm air) .....	14	160 284	3 147	2.0	Z	X
1914	Heat pumps (residential and commercial) .....	17	180 988	1 947	1.1	Z	X
1916	Air cleaning and filtration systems .....	7	22 617	3 373	14.9	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	24	214 439	17 590	8.2	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	38	641 060	156 116	24.4	.2	1.2
2113	New mixers, pavers, and related equipment .....	13	170 985	12 187	7.1	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	24	467 093	111 600	23.9	.2	X
2118	Used construction and mining machinery and equipment .....	13	170 985	32 241	18.9	Z	X
2200	Farm machinery, equipment, and parts .....	14	29 017	1 618	5.6	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	14	94 571	9 423	10.0	Z	42.3
2311	Pumps .....	11	93 933	8 227	8.8	Z	X
2312	Motors .....	6	42 183	852	2.0	Z	X
2313	Parts for pumps and motors .....	8	21 957	346	1.6	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	287	5 666 449	1 036 888	18.3	1.5	.5
2321	New pumps, compressors (air or gas), and equipment .....	152	2 794 369	185 478	6.6	.3	X
2326	New controlling, recording, and indicating instruments and access .....	111	1 108 493	364 042	32.8	.5	X
2327	All other new general-purpose industrial machinery and equipment .....	111	1 697 648	121 825	7.2	.2	X
2328	Used general-purpose industrial machinery and equipment .....	36	966 326	12 220	1.3	Z	X
2330	Metalworking machinery, equipment, and parts .....	50	223 621	22 166	9.9	Z	X
2340	Materials handling machinery, equipment, and parts .....	42	145 276	14 278	9.8	Z	38.8
2341	New conveying equipment .....	31	65 657	5 722	8.7	Z	X
2342	New hoists, cranes, and monorails .....	9	27 681	1 337	4.8	Z	X
2343	New forklift trucks .....	6	61 503	3 598	5.9	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	69	442 896	71 914	16.2	.1	68.7
2351	New oil refining and pipeline machinery, equipment, and supplies .....	41	169 740	22 255	13.1	Z	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) .....	28	273 156	49 659	18.2	.1	X
2360	Other industrial machinery, equipment, and parts .....	10	74 095	9 918	13.4	Z	79.7
2366	Other new industrial machinery and equipment .....	10	74 095	9 824	13.3	Z	X
2370	Mechanical power transmission supplies .....	12	1 169 698	130 843	11.2	.2	79.7
2371	Bearings and bushings .....	8	176 690	51 299	29.0	.1	X
2380	Industrial valves and fittings (except fluid-power) .....	124	860 711	228 048	26.5	.3	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	13	75 169	4 597	6.1	Z	79.7
2391	Hydraulic valves .....	9	66 939	3 368	5.0	Z	X
2392	Pneumatic valves .....	7	24 645	1 228	5.0	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	7	77 103	6 041	7.8	Z	79.7
2411	Hydraulic cylinders and rotary actuators .....	6	40 586	4 146	10.2	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	13	176 370	52 669	29.9	.1	9.2
2421	Hydraulic and pneumatic connectors .....	6	63 856	6 406	10.0	Z	X
2422	Hydraulic and pneumatic assemblies .....	10	84 685	27 094	32.0	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	13	53 773	2 522	4.7	Z	79.7
2431	Filters .....	7	12 739	379	3.0	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	7	42 993	2 143	5.0	Z	X
2440	Welding supplies (excluding gases) .....	21	1 027 469	23 272	2.3	Z	X
2450	Industrial containers and supplies .....	12	51 960	3 095	6.0	Z	6.6
2454	Other industrial containers and supplies .....	12	51 960	3 095	6.0	Z	X
2460	Other industrial supplies .....	257	1 578 131	87 151	5.5	.1	4.1
2462	Abrasives and abrasive materials .....	120	651 035	12 308	1.9	Z	X
2463	Nylon, polyester, and synthetic rubber .....	36	233 225	594	.3	Z	X
2464	Mechanical rubber goods .....	67	341 530	7 387	2.2	Z	X
2465	Strapping and tape .....	92	438 736	12 271	2.8	Z	X
2466	Industrial supplies, n.e.c. ....	123	1 036 871	54 579	5.3	.1	X
2620	Marine machinery, equipment, and supplies .....	8	13 864	388	2.8	Z	X
2700	Sporting and recreational goods and supplies .....	8	49 087	12 171	24.8	Z	X
2900	Ferrous metal scrap .....	243	4 195 056	130 162	3.1	.2	2.6
2911	Prepared ferrous metal scrap (processed by this establishment) .....	139	2 482 891	68 727	2.8	.1	X
2912	Prepared ferrous metal scrap (not processed by this establishment) .....	66	809 464	33 364	4.1	Z	X
2913	Unprepared ferrous metal scrap including bimetal cans .....	63	945 524	19 500	2.1	Z	X
2920	Nonferrous metal scrap .....	140	2 038 832	102 553	5.0	.1	6.7
2921	Aluminum scrap .....	126	1 600 108	49 261	3.1	.1	X
2922	Copper and copper alloy scrap .....	97	1 398 643	32 894	2.4	Z	X
2923	Lead scrap .....	22	196 882	1 246	.6	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals) .....	34	783 382	18 077	2.3	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42151011</b>	<b>Ferrous metal service centers—Con.</b>						
2940	Recyclable materials, except metal	6	17 229	1 941	11.3	Z	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	8	281 048	114 938	40.9	.2	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	13	42 851	6 689	15.6	Z	X
3400	Industrial and personal services paper and plastics	10	24 729	2 587	10.5	Z	11.4
3413	Industrial paper (wrapping, bags, cartons, etc.)	10	24 729	2 587	10.5	Z	X
4860	Other grocery specialties	6	63 574	7 307	11.5	Z	X
5300	Plastics materials and basic shapes	432	4 240 167	276 011	6.5	.4	.6
5311	Plastic pipes, rods, tubes, and shapes	303	2 950 956	199 472	6.8	.3	X
5313	Plastics raw materials	47	510 447	14 197	2.8	Z	X
5314	Other plastics materials and basic shapes	62	566 335	41 855	7.4	.1	X
5320	Industrial gases (welding, etc.)	10	19 725	3 411	17.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	168	2 625 599	549 570	20.9	.8	1.3
5332	Alkalies and chlorine	31	141 251	40 475	28.7	.1	X
5334	Organic fibers	24	29 606	4 844	16.4	Z	X
5335	Detergents and soaps	22	190 238	2 642	1.4	Z	X
5336	Sanitation chemicals, polishes, and waxes	16	45 201	473	1.0	Z	X
5341	Insecticides, nonagricultural	16	45 201	473	1.0	Z	X
5342	Adhesives, sealants, and glues	38	511 602	115 208	22.5	.2	X
5344	Other chemicals and allied products	95	1 255 131	94 278	7.5	.1	X
5400	Petroleum products	30	487 034	27 767	5.7	Z	X
5800	Farm supplies	8	23 537	744	3.2	Z	X
6000	Paint, paint supplies, and wallpaper	69	258 516	10 492	4.1	Z	4.8
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	68	250 865	10 263	4.1	Z	X
9700	Service receipts and labor charges (including installed parts)	531	5 294 094	254 313	4.8	.4	6.6
9701	Labor charges for repair work	354	2 689 975	111 787	4.2	.2	X
9702	Parts installed in repair work	283	2 376 102	48 149	2.0	.1	X
9703	Other service receipts and labor charges—Specify	152	2 375 294	94 365	4.0	.1	X
9740	Receipts for installing equipment	21	30 551	6 641	21.7	Z	X
9810	Miscellaneous commodities	510	4 961 772	438 140	8.8	.6	X
9940	Rental and leasing receipts	60	301 423	17 983	6.0	Z	X
9950	Construction receipts	12	49 367	18 665	37.8	Z	X
<b>42151012</b>	<b>Ferrous metal sales offices</b>	<b>3 025</b>	<b>X</b>	<b>37 482 169</b>	<b>X</b>	<b>100.0</b>	<b>78.4</b>
0200	New and rebuilt automotive parts and supplies	19	69 522	16 066	23.1	Z	66.2
0222	Suspension parts (shocks, struts, balljoints, etc.)	13	28 255	8 312	29.4	Z	X
0223	Parts, n.e.c.	6	41 267	5 831	14.1	Z	X
0240	Used automotive parts, accessories, and equipment	7	19 402	2 069	10.7	Z	X
0300	Tires and tubes	13	5 200	457	8.8	Z	X
0400	Household and lawn furniture	6	22 445	6 305	28.1	Z	X
0530	Flooring and floor coverings	6	3 915	386	9.9	Z	X
0600	Lumber: rough, dressed, and finished	12	6 822	805	11.8	Z	32.9
0611	Dimensional lumber (non-treated)	10	6 626	571	8.6	Z	X
0612	Treated lumber	7	1 483	234	15.8	Z	X
0620	Plywood and millwork	24	86 927	12 095	13.9	Z	76.3
0624	Wood millwork (doors, windows, cabinets, etc.)	12	12 765	2 557	20.0	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	15	25 580	4 971	19.4	Z	71.0
0711	Ready-mixed or transit-mixed concrete	8	6 924	475	6.9	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	9	22 470	4 496	20.0	Z	X
0720	Roofing, siding, and insulation materials	10	11 924	1 095	9.2	Z	28.1
0723	Insulation materials	10	11 924	962	8.1	Z	X
0740	Other construction materials	25	20 792	3 583	17.2	Z	72.9
0741	Rain-carrying equipment (down spouts, gutters, etc.)	6	2 359	80	3.4	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood)	8	10 203	1 915	18.8	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	14	9 702	1 588	16.4	Z	X
1100	Iron and steel products (semifinished)	814	7 444 695	4 110 552	55.2	11.0	74.1
1111	Sheet bars and tin plate bars	155	1 099 363	137 856	12.5	.4	X
1112	Wire rods	72	1 453 895	393 036	27.0	1.0	X
1113	Rough castings and foundry products	331	2 221 992	1 305 163	58.7	3.5	X
1114	Forgings	231	1 505 407	492 921	32.7	1.3	X
1116	Other semifinished iron and steel products	319	4 192 809	1 781 575	42.5	4.8	X
1120	Flat iron and steel products	1 320	26 511 474	21 715 783	81.9	57.9	69.5
1121	Plates	579	7 542 380	2 036 100	27.0	5.4	X
1122	Strips (hot-rolled and cold-rolled)	212	1 951 381	254 773	13.1	.7	X
1123	Sheets (cold-rolled)	522	19 425 895	4 955 511	25.5	13.2	X
1124	Sheets (hot-rolled)	513	19 771 565	4 891 620	24.7	13.1	X
1126	Sheets (galvanized and coated)	449	19 499 373	7 826 829	40.1	20.9	X
1127	Tin plate and terneplate	82	9 329 447	394 623	4.2	1.1	X
1128	Fabricated and structural plate products	320	2 486 089	500 280	20.1	1.3	X
1129	Other flat iron and steel products	250	9 728 356	856 050	8.8	2.3	X
1140	Iron and steel wire and wire products	448	2 418 876	686 749	28.4	1.8	55.0
1141	Wire (plain, coated, barbed, and twisted)	286	1 951 692	552 214	28.3	1.5	X
1142	Nails	46	80 658	16 426	20.4	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	215	598 590	118 109	19.7	.3	X
1150	Iron and steel pipe and tubing	954	8 466 164	4 427 297	52.3	11.8	72.5
1152	Tubing	637	4 957 510	1 396 909	28.2	3.7	X
1153	Standard steel pipe	461	4 549 464	2 220 202	48.8	5.9	X
1154	Other steel pipe	295	3 567 447	810 183	22.7	2.2	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42151012</b>	<b>Ferrous metal sales offices—Con.</b>						
1160	Other iron and steel products	837	7 336 389	2 914 365	39.7	7.8	69.7
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled	239	3 166 455	1 015 637	32.1	2.7	X
1163	Bars and bar-size shapes: cold finished	236	1 300 077	304 757	23.4	.8	X
1164	Concrete reinforcement bars	77	1 056 741	237 541	22.5	.6	X
1165	Structural shapes (excluding bar-size shapes)	299	2 528 889	466 662	18.5	1.2	X
1167	Finished products, n.e.c.	317	1 526 481	889 763	58.3	2.4	X
1170	Alloy steel	308	3 315 244	1 103 029	33.3	2.9	75.0
1171	Bars, hot-rolled or cold-finished	183	1 908 669	453 208	23.7	1.2	X
1173	Pipe, tubing, and plates	157	1 542 415	288 732	18.7	.8	X
1175	Other alloy steel	119	971 757	361 085	37.2	1.0	X
1180	Stainless steel	492	3 285 072	930 697	28.3	2.5	76.3
1181	Plates	148	860 231	107 171	12.5	.3	X
1182	Strip	102	614 166	176 169	28.7	.5	X
1183	Sheets	196	1 475 616	165 170	11.2	.4	X
1184	Bars and bar-size shapes	144	875 888	75 445	8.6	.2	X
1185	Other stainless steel (including tubing)	308	1 790 686	406 747	22.7	1.1	X
1200	Copper and brass	187	1 176 645	89 747	7.6	.2	67.9
1211	Copper wire mill products (structural only)	16	153 696	12 198	7.9	Z	X
1212	Flat products (sheets, strips, and plates)	97	522 497	35 869	6.9	.1	X
1213	Tubular products (pipes and tubes)	84	609 703	26 028	4.3	.1	X
1214	Rod, nonelectrical wire, extruded shapes, etc.	70	460 192	15 644	3.4	Z	X
1220	Aluminum shapes, forms, etc.	348	1 689 492	152 507	9.0	.4	67.0
1221	Plates (.250 inch and over)	133	555 802	22 343	4.0	.1	X
1222	Sheets and coils (.006 to .249 inch)	129	509 983	28 346	5.6	.1	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	179	845 879	59 817	7.1	.2	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing)	169	752 414	34 344	4.6	.1	X
1225	Foils	15	104 799	7 632	7.3	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	93	1 214 624	136 475	11.2	.4	X
1300	Coal and coke	7	158 236	14 957	9.5	Z	12.6
1311	Coal	7	158 236	2 847	1.8	Z	X
1312	Coke	7	158 236	12 110	7.7	Z	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	10	394 723	10 507	2.7	Z	X
1400	Electrical apparatus and equipment	54	144 769	25 816	17.8	.1	3.6
1414	Conduit, raceway, and fittings	6	19 400	1 647	8.5	Z	X
1419	Industrial controls	7	16 943	3 164	18.7	Z	X
1600	Electronic parts and equipment, except communication	58	233 814	23 717	10.1	.1	10.3
1613	Capacitors and resistors	10	59 503	4 271	7.2	Z	X
1615	Discrete semiconductors, etc.	9	68 584	11 652	17.0	Z	X
1616	Electronic connectors and other passive electronic parts	10	12 698	3 129	24.6	Z	X
1700	Hardware	155	483 198	78 271	16.2	.2	21.8
1711	Hand tools (including power driven)	27	43 098	1 241	2.9	Z	X
1712	Bolts, nuts, rivets, and fasteners	110	451 411	74 098	16.4	.2	X
1713	Cutlery	63	138 906	2 932	2.1	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	52	132 201	24 666	18.7	.1	18.8
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	31	46 599	3 684	7.9	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	45	117 513	16 864	14.4	Z	X
1813	Plumbing fixtures	20	53 329	2 310	4.3	Z	X
1818	Other plumbing and heating equipment and supplies	14	29 694	1 806	6.1	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	7	25 483	441	1.7	Z	72.3
1912	Central air-conditioning (residential and commercial)	7	25 483	287	1.1	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	10	38 682	4 948	12.8	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	11	33 710	1 388	4.1	Z	44.2
2311	Pumps	9	30 628	963	3.1	Z	X
2312	Motors	7	3 137	86	2.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts	148	974 797	140 597	14.4	.4	27.6
2321	New pumps, compressors (air or gas), and equipment	91	429 639	12 671	2.9	Z	X
2326	New controlling, recording, and indicating instruments and access	18	315 749	59 678	18.9	.2	X
2327	All other new general-purpose industrial machinery and equipment	125	570 400	62 693	11.0	.2	X
2328	Used general-purpose industrial machinery and equipment	45	139 692	4 072	2.9	Z	X
2330	Metalworking machinery, equipment, and parts	52	171 356	25 784	15.0	.1	X
2340	Materials handling machinery, equipment, and parts	20	25 079	2 687	10.7	Z	71.6
2341	New conveying equipment	6	10 237	1 927	18.8	Z	X
2342	New hoists, cranes, and monorails	14	14 842	668	4.5	Z	X
2360	Other industrial machinery, equipment, and parts	16	97 182	11 754	12.1	Z	14.3
2362	New power plant machinery (excluding electrical)	6	43 057	8 674	20.1	Z	X
2366	Other new industrial machinery and equipment	10	54 125	1 636	3.0	Z	X
2367	Used industrial machinery and equipment	10	54 125	1 444	2.7	Z	X
2370	Mechanical power transmission supplies	16	309 404	63 787	20.6	.2	62.5
2371	Bearings and bushings	16	309 404	59 062	19.1	.2	X
2380	Industrial valves and fittings (except fluid-power)	17	35 819	4 993	13.9	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves	10	85 132	21 905	25.7	.1	18.6
2391	Hydraulic valves	8	10 311	2 018	19.6	Z	X
2392	Pneumatic valves	10	85 132	19 887	23.4	.1	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	8	34 683	5 632	16.2	Z	42.3
2411	Hydraulic cylinders and rotary actuators	6	4 654	425	9.1	Z	X
2450	Industrial containers and supplies	27	23 112	4 072	17.6	Z	10.8
2454	Other industrial containers and supplies	27	23 112	4 072	17.6	Z	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42151012</b>	<b>Ferrous metal sales offices—Con.</b>						
2460	Other industrial supplies .....	62	197 242	25 111	12.7	.1	28.4
2462	Abrasives and abrasive materials .....	17	44 455	1 705	3.8	Z	X
2463	Nylon, polyester, and synthetic rubber .....	19	46 843	3 370	7.2	Z	X
2464	Mechanical rubber goods .....	31	101 031	7 902	7.8	Z	X
2465	Strapping and tape .....	9	16 570	211	1.3	Z	X
2466	Industrial supplies, n.e.c. ....	33	63 348	11 924	18.8	Z	X
2900	Ferrous metal scrap .....	42	1 185 305	109 140	9.2	.3	3.0
2911	Prepared ferrous metal scrap (processed by this establishment) .....	18	26 791	2 254	8.4	Z	X
2912	Prepared ferrous metal scrap (not processed by this establishment) .....	33	707 833	94 048	13.3	.3	X
2913	Unprepared ferrous metal scrap including bimetal cans .....	21	35 825	2 932	8.2	Z	X
2920	Nonferrous metal scrap .....	39	130 225	20 146	15.5	.1	43.7
2921	Aluminum scrap .....	35	50 820	3 787	7.5	Z	X
2922	Copper and copper alloy scrap .....	26	47 954	3 532	7.4	Z	X
2923	Lead scrap .....	19	45 517	2 637	5.8	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals) .....	13	122 370	10 173	8.3	Z	X
3400	Industrial and personal services paper and plastics .....	8	4 221	213	5.0	Z	X
5300	Plastics materials and basic shapes .....	190	1 299 110	261 164	20.1	.7	10.3
5311	Plastic pipes, rods, tubes, and shapes .....	111	429 024	56 854	13.3	.2	X
5312	High pressure laminates .....	13	64 069	7 875	12.3	Z	X
5314	Other plastics materials and basic shapes .....	83	1 093 224	196 435	18.0	.5	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	38	671 067	46 078	6.9	.1	13.2
5344	Other chemicals and allied products .....	31	56 885	6 552	11.5	Z	X
6000	Paint, paint supplies, and wallpaper .....	7	15 397	1 998	13.0	Z	X
9700	Service receipts and labor charges (including installed parts) .....	97	388 454	17 232	4.4	Z	7.7
9701	Labor charges for repair work .....	32	43 827	2 238	5.1	Z	X
9702	Parts installed in repair work .....	38	49 114	2 715	5.5	Z	X
9703	Other service receipts and labor charges—Specify .....	48	116 615	10 053	8.6	Z	X
9720	Receipts for service contracts .....	9	17 176	1 778	10.4	Z	X
9740	Receipts for installing equipment .....	10	26 933	1 417	5.3	Z	X
9810	Miscellaneous commodities .....	157	1 808 795	144 101	8.0	.4	X
9940	Rental and leasing receipts .....	16	16 035	1 998	12.5	Z	X
9950	Construction receipts .....	7	17 383	1 756	10.1	Z	X
<b>4215102</b>	<b>Nonferrous metal service centers &amp; sales offices .....</b>	<b>2 390</b>	<b>X</b>	<b>29 199 357</b>	<b>X</b>	<b>100.0</b>	<b>76.9</b>
0540	Other home furnishings .....	11	25 537	2 731	10.7	Z	16.1
0542	Mirrors, lamps, and picture frames .....	10	25 224	2 700	10.7	Z	X
0620	Plywood and millwork .....	24	177 681	17 207	9.7	.1	30.6
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	6	26 225	544	2.1	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	14	145 375	13 993	9.6	Z	X
0625	Metal millwork .....	6	26 225	681	2.6	Z	X
0720	Roofing, siding, and insulation materials .....	13	62 867	9 172	14.6	Z	73.2
0721	Roofing, except wood .....	8	33 167	3 615	10.9	Z	X
0722	Siding, except wood .....	7	26 899	1 455	5.4	Z	X
0723	Insulation materials .....	7	48 983	3 859	7.9	Z	X
0730	Flat glass and other construction glass (excluding automotive) .....	55	178 900	28 942	16.2	.1	X
0740	Other construction materials .....	26	81 393	9 258	11.4	Z	76.9
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	14	39 060	1 963	5.0	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	18	54 964	6 651	12.1	Z	X
1100	Iron and steel products (semifinished) .....	84	2 236 805	396 947	17.7	1.4	52.4
1111	Sheet bars and tin plate bars .....	15	113 039	5 943	5.3	Z	X
1113	Rough castings and foundry products .....	34	664 605	150 490	22.6	.5	X
1114	Forgings .....	24	1 329 309	222 038	16.7	.8	X
1116	Other semifinished iron and steel products .....	22	175 679	18 476	10.5	.1	X
1120	Flat iron and steel products .....	236	2 976 388	265 624	8.9	.9	71.9
1121	Plates .....	66	1 709 879	40 973	2.4	.1	X
1122	Strips (hot-rolled and cold-rolled) .....	39	183 193	18 112	9.9	.1	X
1123	Sheets (cold-rolled) .....	92	1 567 656	24 818	1.6	.1	X
1124	Sheets (hot-rolled) .....	59	1 662 409	91 981	5.5	.3	X
1126	Sheets (galvanized and coated) .....	114	940 270	46 741	5.0	.2	X
1128	Fabricated and structural plate products .....	23	102 757	9 945	9.7	Z	X
1129	Other flat iron and steel products .....	43	939 798	33 008	3.5	.1	X
1140	Iron and steel wire and wire products .....	63	1 013 614	40 573	4.0	.1	68.9
1141	Wire (plain, coated, barbed, and twisted) .....	15	593 224	9 566	1.6	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	37	375 007	20 833	5.6	.1	X
1150	Iron and steel pipe and tubing .....	148	1 140 925	55 834	4.9	.2	57.8
1152	Tubing .....	115	1 043 922	46 273	4.4	.2	X
1153	Standard steel pipe .....	68	296 427	4 700	1.6	Z	X
1154	Other steel pipe .....	41	137 451	4 858	3.5	Z	X
1160	Other iron and steel products .....	107	1 816 555	87 524	4.8	.3	64.1
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled .....	49	657 884	15 598	2.4	.1	X
1163	Bars and bar-size shapes: cold finished .....	63	1 381 788	25 775	1.9	.1	X
1165	Structural shapes (excluding bar-size shapes) .....	54	639 354	7 166	1.1	Z	X
1167	Finished products, n.e.c. ....	22	210 089	38 970	18.5	.1	X
1170	Alloy steel .....	160	1 987 410	100 527	5.1	.3	61.7
1171	Bars, hot-rolled or cold-finished .....	108	1 430 358	78 373	5.5	.3	X
1173	Pipe, tubing, and plates .....	75	1 065 815	12 130	1.1	Z	X
1175	Other alloy steel .....	42	454 090	10 025	2.2	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4215102</b>	<b>Nonferrous metal service centers &amp; sales offices—Con.</b>						
1180	Stainless steel .....	532	6 766 085	1 251 872	18.5	4.3	73.4
1181	Plates .....	216	3 161 983	182 929	5.8	.6	X
1182	Strip .....	74	596 526	81 754	13.7	.3	X
1183	Sheets .....	314	4 585 857	606 300	13.2	2.1	X
1184	Bars and bar-size shapes .....	284	3 928 529	233 967	6.0	.8	X
1185	Other stainless steel (including tubing) .....	276	3 812 489	146 908	3.9	.5	X
1200	Copper and brass .....	891	12 405 129	6 987 958	56.3	23.9	63.9
1211	Copper wire mill products (structural only) .....	202	3 438 730	1 403 383	40.8	4.8	X
1212	Flat products (sheets, strips, and plates) .....	502	6 929 782	2 118 937	30.6	7.3	X
1213	Tubular products (pipes and tubes) .....	409	5 359 453	1 446 165	27.0	5.0	X
1214	Rod, nonelectrical wire, extruded shapes, etc. ....	430	7 129 526	2 019 470	28.3	6.9	X
1220	Aluminum shapes, forms, etc. ....	1 708	19 359 703	12 345 604	63.8	42.3	65.9
1221	Plates (.250 inch and over) .....	634	7 976 397	2 057 882	25.8	7.0	X
1222	Sheets and coils (.006 to .249 inch) .....	1 040	11 592 349	4 406 534	38.0	15.1	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) .....	1 176	14 887 155	4 709 337	31.6	16.1	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	742	8 534 291	877 285	10.3	3.0	X
1225	Foils .....	201	1 979 171	294 563	14.9	1.0	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	650	10 813 598	6 009 904	55.6	20.6	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	11	1 264 105	257 417	20.4	.9	X
1400	Electrical apparatus and equipment .....	42	465 132	78 737	16.9	.3	.7
1413	Motors and generators (including motor-generator sets) .....	8	20 305	3 715	18.3	Z	X
1600	Electronic parts and equipment, except communication .....	27	790 328	42 531	5.4	.1	X
1700	Hardware .....	142	938 049	94 274	10.1	.3	9.0
1711	Hand tools (including power driven) .....	110	442 517	21 276	4.8	.1	X
1712	Bolts, nuts, rivets, and fasteners .....	22	49 914	6 629	13.3	Z	X
1713	Cutlery .....	99	634 029	37 068	5.8	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	23	245 811	31 797	12.9	.1	18.3
1818	Other plumbing and heating equipment and supplies .....	22	243 569	27 714	11.4	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	52	951 425	123 646	13.0	.4	3.7
2326	New controlling, recording, and indicating instruments and access .....	33	764 693	3 520	.5	Z	X
2327	All other new general-purpose industrial machinery and equipment .....	49	950 024	119 666	12.6	.4	X
2330	Metalworking machinery, equipment, and parts .....	16	130 113	13 924	10.7	Z	X
2340	Materials handling machinery, equipment, and parts .....	14	58 959	3 436	5.8	Z	76.9
2343	New forklift trucks .....	11	51 761	1 039	2.0	Z	X
2450	Industrial containers and supplies .....	6	16 296	1 781	10.9	Z	X
2460	Other industrial supplies .....	31	70 065	6 491	9.3	Z	8.1
2464	Mechanical rubber goods .....	7	23 383	1 944	8.3	Z	X
2465	Strapping and tape .....	16	39 663	4 237	10.7	Z	X
2900	Ferrous metal scrap .....	61	539 881	9 864	1.8	Z	12.5
2911	Prepared ferrous metal scrap (processed by this establishment) .....	13	57 299	4 723	8.2	Z	X
2912	Prepared ferrous metal scrap (not processed by this establishment) .....	26	319 975	2 354	.7	Z	X
2913	Unprepared ferrous metal scrap including bimetal cans .....	25	47 592	2 059	4.3	Z	X
2920	Nonferrous metal scrap .....	174	3 353 372	244 935	7.3	.8	4.9
2921	Aluminum scrap .....	136	1 773 432	77 624	4.4	.3	X
2922	Copper and copper alloy scrap .....	54	1 284 160	111 699	8.7	.4	X
2923	Lead scrap .....	32	287 055	1 927	.7	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals) .....	42	1 055 547	38 029	3.6	.1	X
2930	Recyclable paper and paperboard .....	16	15 271	1 630	10.7	Z	X
2940	Recyclable materials, except metal .....	27	34 592	5 527	16.0	Z	76.6
2943	Recyclable plastics .....	25	33 883	2 478	7.3	Z	X
2944	Recyclable glass .....	23	28 260	2 696	9.5	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	19	13 068	3 059	23.4	Z	66.4
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	16	8 824	2 154	24.4	Z	X
3030	Precious metals—gold, silver, and platinum including precious metal coins .....	27	897 584	54 681	6.1	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	15	56 351	9 792	17.4	Z	48.3
3515	Other toiletries and druggists' sundries .....	8	44 493	9 085	20.4	Z	X
3900	Women's and children's wear .....	8	14 890	3 074	20.6	Z	X
5300	Plastics materials and basic shapes .....	235	1 753 300	174 831	10.0	.6	3.4
5311	Plastic pipes, rods, tubes, and shapes .....	62	833 322	93 460	11.2	.3	X
5314	Other plastics materials and basic shapes .....	148	1 108 309	60 768	5.5	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	54	779 554	47 722	6.1	.2	7.3
5332	Alkalies and chlorine .....	10	119 781	546	.5	Z	X
5335	Detergents and soaps .....	10	119 781	181	.2	Z	X
5342	Adhesives, sealants, and glues .....	11	32 996	54	.2	Z	X
5344	Other chemicals and allied products .....	28	646 446	34 821	5.4	.1	X
6000	Paint, paint supplies, and wallpaper .....	6	14 034	800	5.7	Z	X
6120	Art goods (including novelties and souvenirs) .....	16	20 989	2 347	11.2	Z	4.6
6122	Novelties and souvenirs .....	6	7 608	1 224	16.1	Z	X
9700	Service receipts and labor charges (including installed parts) .....	96	496 664	28 941	5.8	.1	20.1
9701	Labor charges for repair work .....	55	256 276	10 597	4.1	Z	X
9702	Parts installed in repair work .....	36	197 435	5 645	2.9	Z	X
9703	Other service receipts and labor charges—Specify .....	45	240 846	12 660	5.3	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4215102</b>	<b>Nonferrous metal service centers &amp; sales offices—Con.</b>						
9810	Miscellaneous commodities .....	216	3 870 179	229 526	5.9	.8	X
9940	Rental and leasing receipts .....	31	110 665	8 358	7.6	Z	X
<b>42151021</b>	<b>Nonferrous metal service centers .....</b>	<b>1 556</b>	<b>X</b>	<b>22 107 893</b>	<b>X</b>	<b>100.0</b>	<b>75.8</b>
0540	Other home furnishings .....	10	25 224	2 700	10.7	Z	16.1
0542	Mirrors, lamps, and picture frames .....	10	25 224	2 700	10.7	Z	X
0620	Plywood and millwork .....	8	85 483	3 070	3.6	Z	X
0720	Roofing, siding, and insulation materials .....	7	26 899	5 692	21.2	Z	75.8
0721	Roofing, except wood .....	6	26 548	3 278	12.3	Z	X
0722	Siding, except wood .....	7	26 899	1 455	5.4	Z	X
0730	Flat glass and other construction glass (excluding automotive) .....	28	117 810	12 604	10.7	.1	X
0740	Other construction materials .....	16	63 498	7 414	11.7	Z	75.8
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	8	29 169	1 018	3.5	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	11	40 644	5 752	14.2	Z	X
1100	Iron and steel products (semifinished) .....	42	979 323	162 966	16.6	.7	75.6
1111	Sheet bars and tin plate bars .....	15	113 039	5 943	5.3	Z	X
1113	Rough castings and foundry products .....	18	595 760	138 739	23.3	.6	X
1116	Other semifinished iron and steel products .....	13	138 756	14 322	10.3	.1	X
1120	Flat iron and steel products .....	198	2 783 198	247 301	8.9	1.1	72.6
1121	Plates .....	63	1 702 547	40 918	2.4	.2	X
1122	Strips (hot-rolled and cold-rolled) .....	37	1 80 921	17 674	9.8	.1	X
1123	Sheets (cold-rolled) .....	85	1 558 749	23 942	1.5	.1	X
1124	Sheets (hot-rolled) .....	57	1 628 416	91 424	5.6	.4	X
1126	Sheets (galvanized and coated) .....	104	914 230	42 327	4.6	.2	X
1128	Fabricated and structural plate products .....	14	45 748	2 877	6.3	Z	X
1129	Other flat iron and steel products .....	29	860 171	28 120	3.3	.1	X
1140	Iron and steel wire and wire products .....	45	954 409	30 080	3.2	.1	72.5
1141	Wire (plain, coated, barbed, and twisted) .....	10	583 758	9 247	1.6	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	37	375 007	20 833	5.6	.1	X
1150	Iron and steel pipe and tubing .....	116	992 619	40 769	4.1	.2	64.9
1152	Tubing .....	86	898 097	33 493	3.7	.2	X
1153	Standard steel pipe .....	46	264 050	3 009	1.1	Z	X
1154	Other steel pipe .....	29	124 212	4 265	3.4	Z	X
1160	Other iron and steel products .....	93	1 737 612	76 610	4.4	.3	62.5
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled .....	47	637 277	13 570	2.1	.1	X
1163	Bars and bar-size shapes: cold finished .....	60	1 365 936	23 826	1.7	.1	X
1165	Structural shapes (excluding bar-size shapes) .....	51	621 888	6 348	1.0	Z	X
1167	Finished products, n.e.c. .....	15	178 279	32 851	18.4	.1	X
1170	Alloy steel .....	136	1 933 664	96 367	5.0	.4	60.9
1171	Bars, hot-rolled or cold-finished .....	101	1 402 977	75 289	5.4	.3	X
1173	Pipe, tubing, and plates .....	70	1 064 932	12 092	1.1	.1	X
1175	Other alloy steel .....	27	419 401	8 987	2.1	Z	X
1180	Stainless steel .....	448	6 497 677	1 221 676	18.8	5.5	72.7
1181	Plates .....	196	3 121 479	181 496	5.8	.8	X
1182	Strip .....	59	576 887	80 793	14.0	.4	X
1183	Sheets .....	298	4 525 262	601 137	13.3	2.7	X
1184	Bars and bar-size shapes .....	259	3 893 640	232 124	6.0	1.1	X
1185	Other stainless steel (including tubing) .....	223	3 645 537	126 125	3.5	.6	X
1200	Copper and brass .....	633	9 986 787	5 202 702	52.1	23.5	62.6
1211	Copper wire mill products (structural only) .....	156	3 340 887	1 363 429	40.8	6.2	X
1212	Flat products (sheets, strips, and plates) .....	421	5 951 900	1 438 733	24.2	6.5	X
1213	Tubular products (pipes and tubes) .....	328	4 119 860	799 782	19.4	3.6	X
1214	Rod, nonelectrical wire, extruded shapes, etc. ....	286	5 766 043	1 600 755	27.8	7.2	X
1220	Aluminum shapes, forms, etc. ....	1 138	14 447 705	8 819 577	61.0	39.9	66.3
1221	Plates (.250 inch and over) .....	482	5 990 185	1 406 725	23.5	6.4	X
1222	Sheets and coils (.006 to .249 inch) .....	826	9 096 325	3 062 345	33.7	13.9	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) .....	836	11 345 737	3 555 571	31.3	16.1	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	544	5 812 111	670 924	11.5	3.0	X
1225	Foils .....	90	794 557	124 010	15.6	.6	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	455	9 420 866	5 057 020	53.7	22.9	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	8	1 261 945	256 992	20.4	1.2	X
1400	Electrical apparatus and equipment .....	27	204 204	32 588	16.0	.1	X
1600	Electronic parts and equipment, except communication .....	18	776 261	39 841	5.1	.2	X
1700	Hardware .....	103	677 262	54 029	8.0	.2	1.4
1711	Hand tools (including power driven) .....	91	424 379	21 150	5.0	.1	X
1713	Cutlery .....	91	424 379	3 578	.8	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	19	232 703	28 740	12.4	.1	15.6
1818	Other plumbing and heating equipment and supplies .....	18	230 461	24 657	10.7	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	36	785 296	83 094	10.6	.4	1.5
2326	New controlling, recording, and indicating instruments and access .....	33	764 693	3 520	.5	Z	X
2327	All other new general-purpose industrial machinery and equipment .....	36	785 296	79 574	10.1	.4	X
2460	Other industrial supplies .....	19	44 185	4 373	9.9	Z	13.2
2465	Strapping and tape .....	16	39 663	4 237	10.7	Z	X
2900	Ferrous metal scrap .....	38	521 183	7 602	1.5	Z	10.6
2911	Prepared ferrous metal scrap (processed by this establishment) .....	12	56 633	4 658	8.2	Z	X
2912	Prepared ferrous metal scrap (not processed by this establishment) .....	20	311 927	1 061	.3	Z	X
2913	Unprepared ferrous metal scrap including bimetal cans .....	11	40 321	1 181	2.9	Z	X

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42151021</b>	<b>Nonferrous metal service centers—Con.</b>						
2920	Nonferrous metal scrap .....	122	2 720 479	220 214	8.1	1.0	5.5
2921	Aluminum scrap .....	91	1 704 109	66 114	3.9	.3	X
2922	Copper and copper alloy scrap .....	35	1 263 919	106 989	8.5	.5	X
2923	Lead scrap .....	14	273 255	1 303	.5	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals) .....	42	1 055 547	38 029	3.6	.2	X
2930	Recyclable paper and paperboard .....	10	8 901	811	9.1	Z	X
2940	Recyclable materials, except metal .....	12	13 911	1 852	13.3	Z	75.8
2943	Recyclable plastics .....	11	13 726	278	2.0	Z	X
2944	Recyclable glass .....	9	9 282	1 221	13.2	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	11	10 574	2 412	22.8	Z	75.3
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	8	6 330	1 507	23.8	Z	X
3030	Precious metals—gold, silver, and platinum including precious metal coins .....	16	889 402	53 798	6.0	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	8	44 493	9 085	20.4	Z	55.8
3515	Other toiletries and druggists' sundries .....	8	44 493	9 085	20.4	Z	X
5300	Plastics materials and basic shapes .....	154	1 153 370	75 671	6.6	.3	3.3
5311	Plastic pipes, rods, tubes, and shapes .....	40	404 688	36 768	9.1	.2	X
5314	Other plastics materials and basic shapes .....	124	991 458	29 918	3.0	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	33	602 432	25 501	4.2	.1	2.8
5332	Alkalies and chlorine .....	10	119 781	546	.5	Z	X
5335	Detergents and soaps .....	10	119 781	181	.2	Z	X
5342	Adhesives, sealants, and glues .....	11	32 996	54	.2	Z	X
5344	Other chemicals and allied products .....	20	567 535	24 551	4.3	.1	X
6120	Art goods (including novelties and souvenirs) .....	6	7 608	1 224	16.1	Z	8.7
6122	Novelties and souvenirs .....	6	7 608	1 224	16.1	Z	X
9700	Service receipts and labor charges (including installed parts) .....	64	445 329	17 971	4.0	.1	17.4
9701	Labor charges for repair work .....	40	233 209	6 854	2.9	Z	X
9702	Parts installed in repair work .....	21	174 368	2 065	1.2	Z	X
9703	Other service receipts and labor charges—Specify .....	27	212 352	9 035	4.3	Z	X
9810	Miscellaneous commodities .....	175	2 293 009	107 811	4.7	.5	X
9940	Rental and leasing receipts .....	18	93 841	4 778	5.1	Z	X
<b>42151022</b>	<b>Nonferrous metal sales offices .....</b>	<b>834</b>	<b>X</b>	<b>7 091 464</b>	<b>X</b>	<b>100.0</b>	<b>80.5</b>
0620	Plywood and millwork .....	16	92 198	14 137	15.3	.2	24.4
0624	Wood millwork (doors, windows, cabinets, etc.) .....	10	68 600	12 593	18.4	.2	X
0720	Roofing, siding, and insulation materials .....	6	35 968	3 480	9.7	Z	X
0730	Flat glass and other construction glass (excluding automotive) .....	27	61 090	16 338	26.7	.2	X
0740	Other construction materials .....	10	17 895	1 844	10.3	Z	80.5
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	6	9 891	945	9.6	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	7	14 320	899	6.3	Z	X
1100	Iron and steel products (semifinished) .....	42	1 257 482	233 981	18.6	3.3	36.2
1113	Rough castings and foundry products .....	16	68 845	11 751	17.1	.2	X
1114	Forgings .....	20	1 162 498	218 076	18.8	3.1	X
1116	Other semifinished iron and steel products .....	9	36 923	4 154	11.3	.1	X
1120	Flat iron and steel products .....	38	193 190	18 323	9.5	.3	55.3
1123	Sheets (cold-rolled) .....	7	8 907	876	9.8	Z	X
1126	Sheets (galvanized and coated) .....	10	26 040	4 414	17.0	.1	X
1128	Fabricated and structural plate products .....	10	57 009	7 068	12.4	.1	X
1129	Other flat iron and steel products .....	14	79 627	4 888	6.1	.1	X
1140	Iron and steel wire and wire products .....	18	59 205	10 493	17.7	.1	X
1150	Iron and steel pipe and tubing .....	32	148 306	15 065	10.2	.2	33.3
1152	Tubing .....	29	145 825	12 780	8.8	Z	X
1153	Standard steel pipe .....	22	32 377	1 691	5.2	Z	X
1154	Other steel pipe .....	12	13 239	593	4.5	Z	X
1160	Other iron and steel products .....	14	78 943	10 914	13.8	.2	76.9
1167	Finished products, n.e.c. .....	8	31 810	6 119	19.2	.1	X
1170	Alloy steel .....	24	53 746	4 160	7.7	.1	59.3
1171	Bars, hot-rolled or cold-finished .....	7	27 381	3 084	11.3	Z	X
1175	Other alloy steel .....	15	34 689	1 038	3.0	Z	X
1180	Stainless steel .....	84	268 408	30 196	11.3	.4	68.0
1181	Plates .....	20	40 504	1 433	3.5	Z	X
1182	Strip .....	16	19 639	961	4.9	Z	X
1183	Sheets .....	17	60 595	5 163	8.5	.1	X
1184	Bars and bar-size shapes .....	25	34 889	1 843	5.3	Z	X
1185	Other stainless steel (including tubing) .....	53	166 952	20 783	12.4	.3	X
1200	Copper and brass .....	258	2 418 342	1 785 256	73.8	25.2	68.2
1211	Copper wire mill products (structural only) .....	46	97 843	39 954	40.8	.6	X
1212	Flat products (sheets, strips, and plates) .....	81	977 882	680 204	69.6	9.6	X
1213	Tubular products (pipes and tubes) .....	81	1 239 593	646 383	52.1	9.1	X
1214	Rod, nonelectrical wire, extruded shapes, etc. ....	144	1 363 483	418 715	30.7	5.9	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42151022</b>	<b>Nonferrous metal sales offices—Con.</b>						
1220	Aluminum shapes, forms, etc.	570	4 911 998	3 526 027	71.8	49.7	64.8
1221	Plates (.250 inch and over)	152	1 986 212	651 157	32.8	9.2	X
1222	Sheets and coils (.006 to .249 inch)	214	2 496 024	1 344 189	53.9	19.0	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	341	3 541 418	1 153 766	32.6	16.3	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing)	199	2 722 180	206 361	7.6	2.9	X
1225	Foils	110	1 184 614	170 553	14.4	2.4	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	195	1 392 732	952 884	68.4	13.4	X
1400	Electrical apparatus and equipment	15	260 928	46 149	17.7	.7	1.3
1413	Motors and generators (including motor-generator sets)	8	20 305	3 715	18.3	.1	X
1600	Electronic parts and equipment, except communication	9	14 067	2 690	19.1	Z	X
1700	Hardware	39	260 787	40 245	15.4	.6	25.1
1711	Hand tools (including power driven)	19	18 138	126	.7	Z	X
1712	Bolts, nuts, rivets, and fasteners	22	49 914	6 629	13.3	.1	X
1713	Cutlery	8	209 650	33 490	16.0	.5	X
2320	General-purpose industrial machinery, equipment, and parts	16	166 129	40 552	24.4	.6	24.1
2327	All other new general-purpose industrial machinery and equipment	13	164 728	40 092	24.3	.6	X
2330	Metalworking machinery, equipment, and parts	15	126 192	13 706	10.9	.2	X
2340	Materials handling machinery, equipment, and parts	13	54 759	1 759	3.2	Z	80.5
2343	New forklift trucks	11	51 761	1 039	2.0	Z	X
2460	Other industrial supplies	12	25 880	2 118	8.2	Z	.6
2464	Mechanical rubber goods	7	23 383	1 944	8.3	Z	X
2900	Ferrous metal scrap	23	18 698	2 262	12.1	Z	70.3
2912	Prepared ferrous metal scrap (not processed by this establishment)	6	8 048	1 293	16.1	Z	X
2913	Unprepared ferrous metal scrap including bimetal cans	14	7 271	878	12.1	Z	X
2920	Nonferrous metal scrap	52	632 893	24 721	3.9	.3	2.3
2921	Aluminum scrap	45	69 323	11 510	16.6	.2	X
2922	Copper and copper alloy scrap	19	20 241	4 710	23.3	.1	X
2923	Lead scrap	18	13 800	624	4.5	Z	X
2930	Recyclable paper and paperboard	6	6 370	819	12.9	Z	X
2940	Recyclable materials, except metal	15	20 681	3 675	17.8	.1	79.4
2943	Recyclable plastics	14	20 157	2 200	10.9	Z	X
2944	Recyclable glass	14	18 978	1 475	7.8	Z	X
3000	Jewelry, diamonds, gem stones, and watches	8	2 494	647	25.9	Z	10.6
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	8	2 494	647	25.9	Z	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	11	8 182	883	10.8	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	7	11 858	707	6.0	Z	X
3900	Women's and children's wear	6	9 487	1 892	19.9	Z	X
5300	Plastics materials and basic shapes	81	599 930	99 160	16.5	1.4	3.7
5311	Plastic pipes, rods, tubes, and shapes	22	428 634	56 692	13.2	.8	X
5314	Other plastics materials and basic shapes	24	116 851	30 850	26.4	.4	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	21	177 122	22 221	12.5	.3	28.4
5344	Other chemicals and allied products	8	78 911	10 270	13.0	.1	X
6120	Art goods (including novelties and souvenirs)	10	13 381	1 123	8.4	Z	X
9700	Service receipts and labor charges (including installed parts)	32	51 335	10 970	21.4	.2	47.7
9701	Labor charges for repair work	15	23 067	3 743	16.2	.1	X
9702	Parts installed in repair work	15	23 067	3 580	15.5	.1	X
9703	Other service receipts and labor charges—Specify	18	28 494	3 625	12.7	.1	X
9810	Miscellaneous commodities	41	1 577 170	121 715	7.7	1.7	X
9940	Rental and leasing receipts	13	16 824	3 580	21.3	.1	X
<b>42152</b>	<b>Coal &amp; other mineral &amp; ore whsle</b>	<b>756</b>	<b>X</b>	<b>14 798 047</b>	<b>X</b>	<b>100.0</b>	<b>86.3</b>
1160	Other iron and steel products	10	688 012	67 552	9.8	.5	49.8
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled	6	481 203	1 439	.3	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	6	418 713	18 891	4.5	.1	X
1300	Coal and coke	465	10 188 406	9 575 270	94.0	64.7	80.3
1311	Coal	424	9 602 277	8 735 162	91.0	59.0	X
1312	Coke	75	1 339 802	840 108	62.7	5.7	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	325	5 298 458	4 072 172	76.9	27.5	X
2320	General-purpose industrial machinery, equipment, and parts	14	650 756	64 473	9.9	.4	X
3000	Jewelry, diamonds, gem stones, and watches	13	61 923	28 832	46.6	.2	X
5300	Plastics materials and basic shapes	10	463 376	12 987	2.8	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	38	911 903	110 660	12.1	.7	12.0
5334	Organic fibers	14	216 803	6 439	3.0	Z	X
5335	Detergents and soaps	9	28 758	671	2.3	Z	X
5344	Other chemicals and allied products	23	415 784	57 928	13.9	.4	X
5400	Petroleum products	13	386 386	20 621	5.3	.1	X
9700	Service receipts and labor charges (including installed parts)	22	369 966	32 146	8.7	.2	X
9810	Miscellaneous commodities	37	706 953	26 415	3.7	.2	X
9940	Rental and leasing receipts	7	285 313	6 659	2.3	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421520</b>	<b>Coal &amp; other mineral &amp; ore whsle</b> .....	<b>756</b>	<b>X</b>	<b>14 798 047</b>	<b>X</b>	<b>100.0</b>	<b>86.3</b>
1160	Other iron and steel products .....	10	688 012	67 552	9.8	.5	49.8
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled .....	6	481 203	1 439	.3	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	6	418 713	18 891	4.5	.1	X
1300	Coal and coke .....	465	10 188 406	9 575 270	94.0	64.7	80.3
1311	Coal .....	424	9 602 277	8 735 162	91.0	59.0	X
1312	Coke .....	75	1 339 802	840 108	62.7	5.7	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	325	5 298 458	4 072 172	76.9	27.5	X
2320	General-purpose industrial machinery, equipment, and parts .....	14	650 756	64 473	9.9	.4	X
3000	Jewelry, diamonds, gem stones, and watches .....	13	61 923	28 832	46.6	.2	X
5300	Plastics materials and basic shapes .....	10	463 376	12 987	2.8	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	38	911 903	110 660	12.1	.7	12.0
5334	Organic fibers .....	14	216 803	6 439	3.0	Z	X
5335	Detergents and soaps .....	9	28 758	671	2.3	Z	X
5344	Other chemicals and allied products .....	23	415 784	57 928	13.9	.4	X
5400	Petroleum products .....	13	386 386	20 621	5.3	.1	X
9700	Service receipts and labor charges (including installed parts) .....	22	369 966	32 146	8.7	.2	X
9810	Miscellaneous commodities .....	37	706 953	26 415	3.7	.2	X
9940	Rental and leasing receipts .....	7	285 313	6 659	2.3	Z	X
<b>4215201</b>	<b>Coal whsle</b> .....	<b>452</b>	<b>X</b>	<b>10 037 343</b>	<b>X</b>	<b>100.0</b>	<b>83.6</b>
1160	Other iron and steel products .....	7	682 424	65 828	9.6	.7	48.5
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled .....	6	481 203	1 439	.3	Z	X
1300	Coal and coke .....	452	10 037 343	9 537 760	95.0	95.0	77.9
1311	Coal .....	411	9 451 214	8 697 652	92.0	86.7	X
1312	Coke .....	75	1 339 802	840 108	62.7	8.4	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	21	537 754	30 596	5.7	.3	X
9700	Service receipts and labor charges (including installed parts) .....	9	281 849	22 139	7.9	.2	X
9810	Miscellaneous commodities .....	18	491 888	11 153	2.3	.1	X
<b>4215202</b>	<b>Other mineral &amp; ore whsle</b> .....	<b>7304</b>	<b>X</b>	<b>14 760 704</b>	<b>X</b>	<b>100.0</b>	<b>92.1</b>
1300	Coal and coke .....	13	151 063	37 510	24.8	.8	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	304	4 760 704	4 041 576	84.9	84.9	X
2320	General-purpose industrial machinery, equipment, and parts .....	9	41 903	2 112	5.0	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	13	61 923	28 832	46.6	.6	X
5300	Plastics materials and basic shapes .....	8	66 885	11 427	17.1	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	36	515 412	91 698	17.8	1.9	X
5400	Petroleum products .....	10	105 515	15 026	14.2	.3	X
9700	Service receipts and labor charges (including installed parts) .....	13	88 117	10 007	11.4	.2	X
9810	Miscellaneous commodities .....	19	215 065	15 262	7.1	.3	X
<b>4216</b>	<b>Electrical goods whsle</b> .....	<b>38 234</b>	<b>X</b>	<b>357 691 888</b>	<b>X</b>	<b>100.0</b>	<b>69.5</b>
0100	New and used automobiles, motorcycles, etc. ....	17	50 996	2 744	5.4	Z	X
0200	New and rebuilt automotive parts and supplies .....	115	310 752	46 605	15.0	Z	13.7
0211	Batteries .....	39	70 071	11 740	16.8	Z	X
0213	Electrical engine parts (including ignition parts) .....	11	17 689	1 402	7.9	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	12	52 607	1 714	3.3	Z	X
0219	Engine parts, except electrical .....	12	32 789	4 730	14.4	Z	X
0223	Parts, n.e.c. ....	42	159 866	12 270	7.7	Z	X
0224	Accessories .....	32	111 577	2 742	2.5	Z	X
0300	Tires and tubes .....	17	48 407	4 535	9.4	Z	X
0400	Household and lawn furniture .....	53	316 508	59 114	18.7	Z	24.4
0411	Upholstered furniture .....	12	113 152	16 013	14.2	Z	X
0412	Sleep furniture and equipment .....	22	166 591	15 165	9.1	Z	X
0413	Lawn furniture and equipment .....	8	92 276	14 379	15.6	Z	X
0414	Other furniture (including sleep sofas) .....	17	54 593	11 878	21.8	Z	X
0420	Office and business furniture .....	35	64 688	12 156	18.8	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	54	388 938	48 684	12.5	Z	X
0520	Linens, domestics, curtains, and draperies .....	13	63 666	5 761	9.0	Z	35.3
0521	Bedspreads, blankets, and bedding .....	7	17 974	2 434	13.5	Z	X
0530	Flooring and floor coverings .....	58	406 218	58 908	14.5	Z	6.7
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	31	313 993	27 520	8.8	Z	X
0532	Hardwood flooring .....	12	232 927	2 308	1.0	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) .....	17	266 210	24 704	9.3	Z	X
0540	Other home furnishings .....	232	2 526 107	293 319	11.6	.1	12.7
0541	Metal flatware and kitchen utensils .....	66	872 990	72 090	8.3	Z	X
0542	Mirrors, lamps, and picture frames .....	63	727 756	20 972	2.9	Z	X
0543	Home furnishings, n.e.c. ....	129	1 136 965	139 924	12.3	Z	X
0600	Lumber: rough, dressed, and finished .....	9	44 774	8 076	18.0	Z	X
0620	Plywood and millwork .....	28	186 993	43 663	23.4	Z	14.0
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	9	55 671	17 748	31.9	Z	X
0623	Gypsum, specialty boards, and treatments .....	11	60 076	14 944	24.9	Z	X
0720	Roofing, siding, and insulation materials .....	15	44 248	8 869	20.0	Z	30.9
0721	Roofing, except wood .....	6	14 509	1 849	12.7	Z	X
0722	Siding, except wood .....	8	21 745	3 295	15.2	Z	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4216</b>	<b>Electrical goods whse—Con.</b>						
0740	Other construction materials .....	9	51 283	8 909	17.4	Z	X
0800	Photographic equipment and supplies (excluding video) .....	97	541 502	65 492	12.1	Z	7.7
0811	Still picture photographic equipment .....	25	190 458	24 900	13.1	Z	X
0813	Photographic film .....	32	59 377	6 060	10.2	Z	X
0815	Other photographic equipment and supplies .....	28	177 393	23 055	13.0	Z	X
0900	Office equipment .....	368	7 764 088	1 723 875	22.2	.5	11.7
0911	Typewriters and dedicated word processors .....	89	4 287 175	341 507	8.0	X	X
0912	Calculators and accounting machines .....	139	5 234 984	846 139	16.2	.2	X
0913	Copying machines and equipment .....	228	4 856 741	525 577	10.8	X	X
0914	Dictating, transcribing, and recording machines .....	19	30 555	2 746	9.0	Z	X
0915	Mailing, letter handling, and addressing machines .....	23	52 622	2 279	4.3	Z	X
0920	New computer equipment .....	1 183	19 193 395	2 454 873	12.8	.7	11.8
0921	Computers .....	757	9 542 596	851 314	8.9	.2	X
0922	Computer storage devices .....	284	2 966 743	189 368	6.4	.1	X
0923	Computer printers .....	393	3 132 562	344 871	11.0	.1	X
0924	Other computer peripheral equipment .....	456	8 525 518	1 069 308	12.5	.3	X
0930	Used computer equipment .....	38	132 954	10 046	7.6	Z	X
0950	Computer software (packaged) .....	752	8 130 567	269 969	3.3	.1	X
0960	Restaurant and hotel equipment and supplies .....	34	45 319	5 175	11.4	Z	X
0970	Store machines and equipment .....	35	207 494	37 486	18.1	Z	6.9
0971	Vending machines .....	12	40 356	5 071	12.6	Z	X
0972	Other store machines and equipment .....	9	20 470	1 388	6.8	Z	X
1000	Medical, hospital, and surgical supplies .....	169	834 075	70 584	8.5	Z	67.0
1011	Surgical and medical instruments and equipment .....	23	51 064	8 755	17.1	Z	X
1013	Other surgical, medical, and hospital supplies .....	141	757 441	60 656	8.0	Z	X
1030	Optical and ophthalmic goods .....	10	88 964	11 004	12.4	Z	X
1050	Other professional equipment and supplies .....	52	1 640 085	22 553	1.4	Z	69.5
1054	Laboratory equipment .....	14	23 965	5 023	21.0	Z	X
1055	Scientific instruments .....	41	1 625 121	16 661	1.0	Z	X
1120	Flat iron and steel products .....	28	312 711	58 276	18.6	Z	X
1140	Iron and steel wire and wire products .....	53	296 629	26 132	8.8	Z	25.4
1141	Wire (plain, coated, barbed, and twisted) .....	35	209 357	13 253	6.3	Z	X
1142	Nails .....	7	15 644	677	4.3	Z	X
1150	Iron and steel pipe and tubing .....	29	459 931	115 143	25.0	Z	X
1160	Other iron and steel products .....	8	34 151	7 551	22.1	Z	X
1200	Copper and brass .....	16	33 090	4 758	14.4	Z	10.1
1211	Copper wire mill products (structural only) .....	7	17 640	2 590	14.7	Z	X
1220	Aluminum shapes, forms, etc. ....	23	125 838	11 974	9.5	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	9	243 485	40 550	16.7	Z	X
1400	Electrical apparatus and equipment .....	16 057	106 364 666	82 149 263	77.2	23.0	60.0
1411	Power and distribution transformers .....	5 079	39 356 671	6 450 598	16.4	1.8	X
1412	Switchgear and switchboard apparatus .....	3 738	27 318 710	4 856 918	17.8	1.4	X
1413	Motors and generators (including motor-generator sets) .....	4 271	26 782 230	6 213 266	23.2	1.7	X
1414	Conduit, raceway, and fittings .....	3 696	29 240 462	4 130 527	14.1	1.2	X
1415	Electric bulbs (all types) .....	4 073	26 001 137	5 450 921	21.0	1.5	X
1416	Interior wiring (excluding conduit) .....	4 502	33 139 316	5 687 893	17.2	1.6	X
1417	Exterior wiring and cable (excluding conduit) .....	3 593	26 841 696	4 346 360	16.2	1.2	X
1418	Lighting fixtures (residential and commercial) .....	5 327	34 977 002	9 590 690	27.4	2.7	X
1419	Industrial controls .....	6 831	46 085 028	17 879 957	38.8	5.0	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	8 006	57 435 862	17 542 136	30.5	4.9	X
1500	Electrical appliances, household .....	4 825	63 387 706	48 666 162	76.8	13.6	61.6
1511	Televisions .....	1 678	35 959 221	8 138 413	22.6	2.3	X
1512	Radios, stereos, and CD players .....	2 408	35 544 530	12 108 234	34.1	3.4	X
1513	V.C.R.'s and video cameras .....	1 603	33 762 318	7 649 509	22.7	2.1	X
1514	Electrical household ranges and ovens .....	1 042	25 532 144	4 443 586	17.4	1.2	X
1515	Refrigerators and freezers, household .....	1 039	14 768 296	3 853 500	26.1	1.1	X
1516	Household laundry equipment .....	829	13 182 778	2 485 861	18.9	.7	X
1517	Vacuum cleaners and sewing machines, household .....	665	13 446 415	2 095 784	15.6	.6	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	1 966	35 720 705	7 891 267	22.1	2.2	X
1600	Electronic parts and equipment, except communication .....	13 816	156 503 578	123 016 180	78.6	34.4	57.1
1612	Integrated circuits .....	4 619	58 850 475	35 256 055	59.9	9.9	X
1613	Capacitors and resistors .....	4 493	37 639 173	7 067 413	18.8	2.0	X
1615	Discrete semiconductors, etc. ....	4 572	66 033 435	29 314 271	44.4	8.2	X
1616	Electronic connectors and other passive electronic parts .....	6 746	55 052 379	19 954 959	36.2	5.6	X
1618	Electronic parts and equipment, n.e.c. ....	8 156	65 503 147	31 423 466	48.0	8.8	X
1650	Communication equipment and supplies .....	11 249	118 936 396	85 018 760	71.5	23.8	59.6
1651	Telephones .....	5 345	48 610 436	17 697 193	36.4	4.9	X
1652	Other electronic communication equipment .....	8 773	97 833 369	48 151 932	49.2	13.5	X
1653	Other electrical communication equipment .....	2 438	42 344 653	19 169 500	45.3	5.4	X
1700	Hardware .....	1 749	11 178 173	1 361 210	12.2	.4	5.3
1711	Hand tools (including power driven) .....	1 323	7 553 478	434 434	5.8	.1	X
1712	Bolts, nuts, rivets, and fasteners .....	703	4 721 977	707 574	15.0	.2	X
1713	Cutlery .....	532	1 875 667	137 874	7.4	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	960	5 380 363	495 810	9.2	.1	7.8
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	151	899 399	23 351	2.6	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	587	2 648 478	134 469	5.1	Z	X
1813	Plumbing fixtures .....	169	1 727 291	177 959	10.3	.1	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	60	222 200	3 395	1.5	Z	X
1815	Boilers, radiators, and convectors .....	62	320 666	10 066	3.1	Z	X
1818	Other plumbing and heating equipment and supplies .....	251	1 682 392	129 828	7.7	Z	X

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**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4216</b>	<b>Electrical goods whse—Con.</b>						
1900	Warm air heating and air-conditioning equipment and supplies	1 247	13 292 764	1 080 137	8.1	.3	2.3
1911	Furnaces (warm air)	321	3 001 163	124 345	4.1	Z	X
1912	Central air-conditioning (residential and commercial)	315	3 167 494	155 334	4.9	Z	X
1914	Heat pumps (residential and commercial)	715	4 370 404	95 095	2.2	Z	X
1916	Air cleaning and filtration systems	804	3 163 451	170 853	5.4	Z	X
1917	Compressors for air-conditioners	810	4 767 998	237 060	5.0	.1	X
1918	Condensing units for air-conditioners	786	6 108 101	107 266	1.8	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	244	1 442 590	30 948	2.1	Z	X
2000	Refrigeration equipment and supplies	229	801 424	107 777	13.4	Z	24.8
2011	Commercial refrigerators (reach-in and walk-in)	17	196 759	27 554	14.0	Z	X
2012	Unit coolers for commercial refrigerators	20	208 734	12 673	6.1	Z	X
2013	Condensing units for commercial refrigerators	42	230 381	14 400	6.3	Z	X
2014	Refrigerants	175	290 435	22 141	7.6	Z	X
2015	Other refrigeration equipment and supplies	183	370 682	25 566	6.9	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	25	1 380 997	62 559	4.5	Z	.4
2113	New mixers, pavers, and related equipment	6	39 621	470	1.2	Z	X
2116	New mining machinery	10	15 078	3 689	24.5	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	6	39 621	2 345	5.9	Z	X
2200	Farm machinery, equipment, and parts	10	47 407	4 530	9.6	Z	41.9
2215	New irrigation equipment	6	10 166	2 079	20.5	Z	X
2220	Garden machinery, equipment, and parts	23	102 123	12 680	12.4	Z	X
2230	Food-processing machinery, equipment, and parts	12	27 994	2 358	8.4	Z	60.2
2232	New packing, packaging, and bottling equipment	6	14 750	736	5.0	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	30	293 409	15 046	5.1	Z	62.7
2311	Pumps	25	271 169	4 223	1.6	Z	X
2312	Motors	23	262 203	4 201	1.6	Z	X
2313	Parts for pumps and motors	14	16 898	434	2.6	Z	X
2320	General-purpose industrial machinery, equipment, and parts	970	11 268 491	927 080	8.2	.3	3.1
2321	New pumps, compressors (air or gas), and equipment	162	2 718 992	90 362	3.3	Z	X
2323	New diesel engines (excluding automotive)	61	2 495 562	41 844	1.7	Z	X
2326	New controlling, recording, and indicating instruments and access	458	5 092 482	395 545	7.8	.1	X
2327	All other new general-purpose industrial machinery and equipment	364	3 981 661	219 560	5.5	.1	X
2328	Used general-purpose industrial machinery and equipment	124	1 341 362	117 686	8.8	Z	X
2330	Metalworking machinery, equipment, and parts	42	109 312	14 655	13.4	Z	X
2340	Materials handling machinery, equipment, and parts	989	5 788 605	609 012	10.5	.2	1.0
2341	New conveying equipment	95	613 373	37 122	6.1	Z	X
2342	New hoists, cranes, and monorails	329	765 041	21 596	2.8	Z	X
2343	New forklift trucks	441	3 047 539	428 445	14.1	.1	X
2344	New industrial trucks and tractors	25	55 873	1 766	3.2	Z	X
2345	Used materials handling machinery, equipment, and parts	290	443 604	22 693	5.1	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	20	151 064	14 182	9.4	Z	29.3
2351	New oil refining and pipeline machinery, equipment, and supplies	6	25 423	3 104	12.2	Z	X
2352	New oil field machinery, equipment, and supplies (including drilling bits)	12	85 712	8 223	9.6	Z	X
2360	Other industrial machinery, equipment, and parts	79	425 881	75 882	17.8	Z	33.3
2362	New power plant machinery (excluding electrical)	8	161 635	25 566	15.8	Z	X
2363	New printing trades machinery, equipment, and supplies	24	141 170	28 173	20.0	Z	X
2365	New woodworking machinery	12	2 427	114	4.7	Z	X
2366	Other new industrial machinery and equipment	28	96 173	18 758	19.5	Z	X
2370	Mechanical power transmission supplies	77	360 549	85 151	23.6	Z	47.7
2371	Bearings and bushings	41	177 340	47 062	26.5	Z	X
2372	Other mechanical power transmission supplies	54	239 456	38 089	15.9	Z	X
2380	Industrial valves and fittings (except fluid-power)	46	249 898	43 710	17.5	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves	43	182 303	14 340	7.9	Z	69.2
2391	Hydraulic valves	26	120 020	4 703	3.9	Z	X
2392	Pneumatic valves	35	155 858	9 636	6.2	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	27	86 674	6 752	7.8	Z	63.2
2411	Hydraulic cylinders and rotary actuators	18	33 125	4 176	12.6	Z	X
2412	Pneumatic cylinders and rotary actuators	11	64 908	2 576	4.0	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	17	119 905	16 585	13.8	Z	69.0
2421	Hydraulic and pneumatic connectors	13	55 045	1 895	3.4	Z	X
2430	Fluid-power filters, components, accessories, and parts	168	840 366	56 289	6.7	Z	6.5
2431	Filters	101	425 194	8 532	2.0	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	120	577 600	47 756	8.3	Z	X
2440	Welding supplies (excluding gases)	12	43 736	2 957	6.8	Z	X
2450	Industrial containers and supplies	7	12 566	2 461	19.6	Z	X
2460	Other industrial supplies	73	471 436	55 383	11.7	Z	37.6
2462	Abrasives and abrasive materials	16	217 434	10 552	4.9	Z	X
2463	Nylon, polyester, and synthetic rubber	9	13 090	1 290	9.9	Z	X
2464	Mechanical rubber goods	11	62 860	3 236	5.1	Z	X
2465	Strapping and tape	9	156 696	3 168	2.0	Z	X
2466	Industrial supplies, n.e.c.	35	329 795	36 041	10.9	Z	X
2500	Beauty and barber equipment and supplies	11	24 126	5 244	21.7	Z	X
2520	Custodial (janitors') equipment and supplies	21	67 403	6 374	9.5	Z	4.0
2521	Custodial equipment—power equipment	6	5 345	81	1.5	Z	X
2522	Custodial equipment—nonpower equipment	6	5 345	81	1.5	Z	X
2523	Custodial supplies	6	5 345	658	12.3	Z	X

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**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4216</b>	<b>Electrical goods whse—Con.</b>						
2600	Aircraft and aeronautical equipment and supplies .....	26	178 564	47 882	26.8	Z	36.2
2613	Other new aircraft equipment and supplies .....	8	43 605	6 270	14.4	Z	X
2614	Used aircraft and aeronautical equipment and supplies .....	6	18 562	2 198	11.8	Z	X
2620	Marine machinery, equipment, and supplies .....	10	35 905	10 257	28.6	Z	33.3
2623	New marine supplies .....	6	15 509	1 673	10.8	Z	X
2700	Sporting and recreational goods and supplies .....	209	1 527 419	97 980	6.4	Z	1.7
2712	Bicycles and bicycle tires and tubes .....	17	128 110	35 883	28.0	Z	X
2714	Camping and fishing equipment and accessories .....	82	696 918	22 245	3.2	Z	X
2717	Marine pleasure craft, equipment, and accessories .....	41	372 819	12 559	3.4	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	54	410 595	19 880	4.8	Z	X
2800	Toys and hobby goods and supplies .....	169	2 019 126	232 620	11.5	.1	6.8
2811	Video games and cartridges .....	145	1 812 477	205 362	11.3	.1	X
2812	Other toys and games (including fireworks and children's vehicles) .....	14	175 302	24 988	14.3	Z	X
2900	Ferrous metal scrap .....	7	8 013	398	5.0	Z	X
2920	Nonferrous metal scrap .....	7	8 013	2 337	29.2	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	60	399 186	74 642	18.7	Z	18.7
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location .....	10	45 717	1 860	4.1	Z	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location .....	20	93 796	2 757	2.9	Z	X
3014	Watches, clocks, and watch movements and cases .....	47	282 297	61 573	21.8	Z	X
3015	Karat gold jewelry (rings, necklaces, etc.) .....	10	45 717	917	2.0	Z	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	25	116 479	3 784	3.2	Z	X
3100	Musical instruments and supplies .....	9	18 385	3 281	17.8	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	113	1 096 744	53 505	4.9	Z	X
3140	Prerecorded video tapes .....	116	906 931	68 393	7.5	Z	X
3150	Other durable goods .....	14	43 001	8 023	18.7	Z	63.6
3152	Luggage .....	6	10 134	948	9.4	Z	X
3154	Other durable goods, n.e.c. ....	8	32 867	7 075	21.5	Z	X
3160	Fire extinguishers and fire safety equipment .....	7	35 456	5 270	14.9	Z	X
3200	Printing and writing paper .....	38	49 048	3 060	6.2	Z	X
3300	Stationery, office supplies and greeting cards .....	50	158 315	19 355	12.2	Z	3.5
3313	Inked ribbons, carbon paper, pens and pencils .....	12	40 962	3 498	8.5	Z	X
3314	Toner and cartridges .....	7	21 255	1 081	5.1	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	7	21 255	2 162	10.2	Z	X
3400	Industrial and personal services paper and plastics .....	53	290 643	47 718	16.4	Z	23.0
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	9	79 263	2 711	3.4	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	50	292 687	55 240	18.9	Z	9.5
3513	Cosmetics .....	11	42 577	5 442	12.8	Z	X
3515	Other toiletries and druggists' sundries .....	26	78 832	10 306	13.1	Z	X
3600	Piece goods, knit and woven .....	18	1 341 118	105 644	7.9	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	7	22 689	3 915	17.3	Z	X
3800	Men's and boys' wear .....	24	84 487	14 369	17.0	Z	19.9
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	13	56 960	11 825	20.8	Z	X
3900	Women's and children's wear .....	31	72 249	11 605	16.1	Z	4.2
3911	Infants' and children's wear (to size 6X) .....	18	49 027	7 636	15.6	Z	X
3914	Women's and misses' outerwear .....	8	13 613	2 905	21.3	Z	X
4000	Footwear .....	13	86 256	11 955	13.9	Z	X
4400	Confectionery .....	9	2 918	258	8.8	Z	12.9
4411	Candy .....	7	935	79	8.4	Z	X
4412	Chewing gum .....	7	935	41	4.4	Z	X
4830	Canned foods .....	6	17 046	1 642	9.6	Z	X
4860	Other grocery specialties .....	7	36 187	1 225	3.4	Z	X
5300	Plastics materials and basic shapes .....	101	743 757	116 565	15.7	Z	11.8
5313	Plastics raw materials .....	11	229 163	6 446	2.8	Z	X
5314	Other plastics materials and basic shapes .....	74	226 713	33 525	14.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	286	2 212 732	264 246	11.9	.1	31.6
5331	Gasses, compressed and liquified, except L.P. ....	10	802 033	26 854	3.3	Z	X
5342	Adhesives, sealants, and glues .....	18	840 958	10 191	1.2	Z	X
5343	Explosives .....	8	96 230	285	.3	Z	X
5344	Other chemicals and allied products .....	238	1 994 172	212 375	10.7	.1	X
6000	Paint, paint supplies, and wallpaper .....	30	257 373	23 247	9.0	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	19	55 317	3 020	5.5	Z	X
6110	Flowers and florists' supplies .....	12	52 412	3 553	6.8	Z	X
6120	Art goods (including novelties and souvenirs) .....	31	196 330	23 711	12.1	Z	11.3
6122	Novelties and souvenirs .....	16	146 338	20 745	14.2	Z	X
6150	Nondurable goods, n.e.c. ....	29	280 514	33 577	12.0	Z	X
9700	Service receipts and labor charges (including installed parts) .....	4 459	24 185 307	3 118 025	12.9	.9	58.1
9701	Labor charges for repair work .....	3 482	17 090 503	1 600 629	9.4	.4	X
9702	Parts installed in repair work .....	2 409	10 091 800	684 784	6.8	.2	X
9703	Other service receipts and labor charges—Specify .....	1 794	11 464 151	832 553	7.3	.2	X
9720	Receipts for service contracts .....	2 030	15 343 168	891 715	5.8	.2	X
9730	Advertising specialties (paper novelties, etc.) .....	13	46 674	5 084	10.9	Z	X
9740	Receipts for installing equipment .....	1 908	13 369 499	823 402	6.2	.2	X
9810	Miscellaneous commodities .....	1 535	14 969 242	1 839 781	12.3	.5	X

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<b>4216</b>	<b>Electrical goods whse—Con.</b>						
9930	Sales of integrated systems which you wrote or modified software .....	16	33 674	8 345	24.8	Z	X
9940	Rental and leasing receipts .....	710	2 034 112	137 394	6.8	Z	8.8
9941	Computer rental and leasing receipts .....	39	682 948	11 711	1.7	Z	X
9942	Photocopying machine rental .....	268	559 470	49 333	8.8	Z	X
9943	Other office machine rental receipts .....	166	404 070	25 117	6.2	Z	X
9944	Other rental receipts .....	245	390 837	46 032	11.8	Z	X
9950	Construction receipts .....	8	3 877	692	17.8	Z	X
9960	Custom software (designed to customer specifications) .....	26	29 534	3 141	10.6	Z	X
<b>42161</b>	<b>Electrical apparatus &amp; equip, wiring supp, &amp; const material whse</b>	<b>13 431</b>	<b>X</b>	<b>85 861 019</b>	<b>X</b>	<b>100.0</b>	<b>70.3</b>
0200	New and rebuilt automotive parts and supplies .....	37	112 422	19 850	17.7	Z	11.3
0213	Electrical engine parts (including ignition parts) .....	11	17 689	1 402	7.9	Z	X
0219	Engine parts, except electrical .....	12	32 789	4 730	14.4	Z	X
0300	Tires and tubes .....	6	7 546	345	4.6	Z	X
0400	Household and lawn furniture .....	12	19 080	5 366	28.1	Z	7.8
0414	Other furniture (including sleep sofas) .....	12	19 080	5 366	28.1	Z	X
0420	Office and business furniture .....	6	17 108	4 309	25.2	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	6	17 964	1 316	7.3	Z	X
0530	Flooring and floor coverings .....	15	48 954	3 837	7.8	Z	X
0540	Other home furnishings .....	30	208 452	40 601	19.5	Z	14.3
0543	Home furnishings, n.e.c. ....	25	66 936	3 297	4.9	Z	X
0720	Roofing, siding, and insulation materials .....	12	24 222	5 144	21.2	Z	37.5
0721	Roofing, except wood .....	6	14 509	1 849	12.7	Z	X
0722	Siding, except wood .....	8	21 745	3 295	15.2	Z	X
0800	Photographic equipment and supplies (excluding video) .....	30	45 139	5 063	11.2	Z	15.7
0813	Photographic film .....	23	19 703	1 032	5.2	Z	X
0815	Other photographic equipment and supplies .....	11	21 437	3 580	16.7	Z	X
0900	Office equipment .....	30	66 713	5 779	8.7	Z	30.8
0913	Copying machines and equipment .....	17	25 375	3 328	13.1	Z	X
0915	Mailing, letter handling, and addressing machines .....	14	41 338	1 872	4.5	Z	X
0920	New computer equipment .....	157	2 072 587	308 357	14.9	.4	15.4
0921	Computers .....	144	1 991 344	212 424	10.7	.2	X
0922	Computer storage devices .....	72	1 763 520	64 081	3.6	.1	X
0923	Computer printers .....	33	7 464	210	2.8	Z	X
0924	Other computer peripheral equipment .....	87	1 010 823	31 631	3.1	Z	X
0950	Computer software (packaged) .....	261	2 317 261	78 112	3.4	.1	X
1000	Medical, hospital, and surgical supplies .....	142	766 060	61 517	8.0	.1	69.4
1013	Other surgical, medical, and hospital supplies .....	141	757 441	60 656	8.0	.1	X
1050	Other professional equipment and supplies .....	42	1 630 249	20 599	1.3	Z	70.3
1055	Scientific instruments .....	39	1 617 361	16 264	1.0	Z	X
1120	Flat iron and steel products .....	8	28 658	6 386	22.3	Z	X
1140	Iron and steel wire and wire products .....	32	219 385	20 710	9.4	Z	31.7
1141	Wire (plain, coated, barbed, and twisted) .....	19	169 990	10 346	6.1	Z	X
1142	Nails .....	7	15 644	677	4.3	Z	X
1150	Iron and steel pipe and tubing .....	18	112 724	11 973	10.6	Z	X
1200	Copper and brass .....	7	17 640	2 590	14.7	Z	21.0
1211	Copper wire mill products (structural only) .....	7	17 640	2 590	14.7	Z	X
1220	Aluminum shapes, forms, etc. ....	11	94 276	8 910	9.5	Z	X
1400	Electrical apparatus and equipment .....	13 431	85 861 019	77 935 259	90.8	90.8	59.9
1411	Power and distribution transformers .....	4 257	29 857 170	5 246 118	17.6	6.1	X
1412	Switchgear and switchboard apparatus .....	3 341	24 111 885	4 519 886	18.7	5.3	X
1413	Motors and generators (including motor-generator sets) .....	3 951	24 879 048	6 067 801	24.4	7.1	X
1414	Conduit, raceway, and fittings .....	3 338	26 864 560	3 996 768	14.9	4.7	X
1415	Electric bulbs (all types) .....	3 714	23 906 438	5 326 050	22.3	6.2	X
1416	Interior wiring (excluding conduit) .....	3 278	25 727 685	5 132 616	20.0	6.0	X
1417	Exterior wiring and cable (excluding conduit) .....	2 997	22 675 173	4 102 415	18.1	4.8	X
1418	Lighting fixtures (residential and commercial) .....	5 001	31 519 528	9 444 645	30.0	11.0	X
1419	Industrial controls .....	5 964	40 136 863	17 291 860	43.1	20.1	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	7 003	50 175 954	16 807 087	33.5	19.6	X
1500	Electrical appliances, household .....	405	1 704 522	418 121	24.5	.5	36.8
1511	Televisions .....	37	95 787	13 510	14.1	Z	X
1512	Radios, stereos, and CD players .....	105	176 648	36 439	20.6	Z	X
1513	V.C.R.'s and video cameras .....	61	198 093	23 034	11.6	Z	X
1514	Electrical household ranges and ovens .....	46	208 060	54 486	26.2	.1	X
1515	Refrigerators and freezers, household .....	42	179 338	12 005	6.7	Z	X
1517	Vacuum cleaners and sewing machines, household .....	14	43 091	8 703	20.2	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	221	1 289 308	269 640	20.9	.3	X
1600	Electronic parts and equipment, except communication .....	1 234	7 976 106	986 052	12.4	1.1	62.7
1612	Integrated circuits .....	262	2 661 820	56 160	2.1	.1	X
1613	Capacitors and resistors .....	320	1 069 253	61 059	5.7	.1	X
1615	Discrete semiconductors, etc. ....	172	722 915	28 134	3.9	Z	X
1616	Electronic connectors and other passive electronic parts .....	569	2 491 757	311 705	12.5	.4	X
1618	Electronic parts and equipment, n.e.c. ....	747	4 484 488	528 981	11.8	.6	X
1650	Communication equipment and supplies .....	767	7 655 127	1 114 407	14.6	1.3	67.7
1651	Telephones .....	389	3 611 712	263 485	7.3	.3	X
1652	Other electronic communication equipment .....	580	5 973 515	443 494	7.4	.5	X
1653	Other electrical communication equipment .....	453	5 026 782	407 409	8.1	.5	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42161</b>	<b>Electrical apparatus &amp; equip, wiring supp, &amp; const material whsle—Con.</b>						
1700	Hardware .....	862	4 331 840	763 482	17.6	.9	3.3
1711	Hand tools (including power driven) .....	688	3 601 992	255 293	7.1	.3	X
1712	Bolts, nuts, rivets, and fasteners .....	194	1 872 190	472 826	25.3	.6	X
1713	Cutlery .....	138	683 869	35 363	5.2	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	774	3 979 957	313 043	7.9	.4	6.3
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	93	604 403	11 732	1.9	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	536	2 309 878	99 148	4.3	.1	X
1813	Plumbing fixtures .....	138	1 371 033	140 847	10.3	.2	X
1815	Boilers, radiators, and convectors .....	38	237 873	2 254	.9	Z	X
1818	Other plumbing and heating equipment and supplies .....	175	685 380	53 064	7.7	.1	X
1900	Warm air heating and air-conditioning equipment and supplies .....	791	4 340 371	607 224	14.0	.7	5.4
1911	Furnaces (warm air) .....	139	564 871	24 755	4.4	Z	X
1912	Central air-conditioning (residential and commercial) .....	267	1 853 537	124 339	6.7	.1	X
1914	Heat pumps (residential and commercial) .....	546	2 155 990	59 530	2.8	.1	X
1916	Air cleaning and filtration systems .....	600	2 475 188	165 766	6.7	.2	X
1917	Compressors for air-conditioners .....	536	2 569 137	203 726	7.9	.2	X
1918	Condensing units for air-conditioners .....	524	2 122 841	16 978	.8	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	117	531 739	3 418	.6	Z	X
2000	Refrigeration equipment and supplies .....	95	419 216	62 444	14.9	.1	35.6
2012	Unit coolers for commercial refrigerators .....	15	197 810	12 379	6.3	Z	X
2013	Condensing units for commercial refrigerators .....	15	197 810	13 534	6.8	Z	X
2014	Refrigerants .....	76	174 993	18 257	10.4	Z	X
2015	Other refrigeration equipment and supplies .....	82	253 183	16 037	6.3	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	16	54 699	6 504	11.9	Z	8.6
2113	New mixers, pavers, and related equipment .....	6	39 621	470	1.2	Z	X
2116	New mining machinery .....	10	15 078	3 689	24.5	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	6	39 621	2 345	5.9	Z	X
2200	Farm machinery, equipment, and parts .....	10	47 407	4 530	9.6	Z	42.3
2215	New irrigation equipment .....	6	10 166	2 079	20.5	Z	X
2220	Garden machinery, equipment, and parts .....	7	36 360	6 427	17.7	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	7	23 399	6 901	29.5	Z	20.9
2311	Pumps .....	6	7 924	483	6.1	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	481	4 386 273	232 653	5.3	.3	2.8
2321	New pumps, compressors (air or gas), and equipment .....	76	152 690	12 134	7.9	Z	X
2323	New diesel engines (excluding automotive) .....	23	314 016	29 052	9.3	Z	X
2326	New controlling, recording, and indicating instruments and access .....	151	431 606	55 347	12.8	.1	X
2327	All other new general-purpose industrial machinery and equipment .....	177	623 327	65 432	10.5	.1	X
2328	Used general-purpose industrial machinery and equipment .....	62	256 475	8 604	3.4	Z	X
2330	Metalworking machinery, equipment, and parts .....	20	45 677	5 468	12.0	Z	X
2340	Materials handling machinery, equipment, and parts .....	795	4 956 623	543 030	11.0	.6	.2
2342	New hoists, cranes, and monorails .....	230	332 456	16 681	5.0	Z	X
2343	New forklift trucks .....	441	3 047 539	428 445	14.1	.5	X
2345	Used materials handling machinery, equipment, and parts .....	230	332 456	8 342	2.5	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	9	44 768	7 876	17.6	Z	15.9
2352	New oil field machinery, equipment, and supplies (including drilling bits) .....	6	30 602	4 966	16.2	Z	X
2360	Other industrial machinery, equipment, and parts .....	41	121 602	20 300	16.7	Z	49.2
2365	New woodworking machinery .....	12	2 427	114	4.7	Z	X
2366	Other new industrial machinery and equipment .....	17	70 972	9 923	14.0	Z	X
2370	Mechanical power transmission supplies .....	39	123 239	24 788	20.1	Z	53.3
2371	Bearings and bushings .....	18	41 602	1 618	3.9	Z	X
2372	Other mechanical power transmission supplies .....	32	106 886	23 170	21.7	Z	X
2380	Industrial valves and fittings (except fluid-power) .....	22	52 205	9 489	18.2	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	16	41 421	3 229	7.8	Z	70.3
2391	Hydraulic valves .....	9	20 662	637	3.1	Z	X
2392	Pneumatic valves .....	15	31 804	2 591	8.1	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	9	12 801	1 162	9.1	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	8	96 054	15 873	16.5	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	152	789 782	53 937	6.8	.1	3.0
2431	Filters .....	87	391 067	7 742	2.0	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	109	546 608	46 195	8.5	.1	X
2460	Other industrial supplies .....	29	152 772	32 634	21.4	Z	49.8
2463	Nylon, polyester, and synthetic rubber .....	9	13 090	1 290	9.9	Z	X
2466	Industrial supplies, n.e.c. ....	17	139 278	30 259	21.7	Z	X
2520	Custodial (janitors') equipment and supplies .....	14	61 663	5 542	9.0	Z	X
2600	Aircraft and aeronautical equipment and supplies .....	7	30 556	8 729	28.6	Z	X
2620	Marine machinery, equipment, and supplies .....	8	31 576	8 960	28.4	Z	X
2700	Sporting and recreational goods and supplies .....	19	78 980	9 702	12.3	Z	6.6
2717	Marine pleasure craft, equipment, and accessories .....	12	23 849	5 134	21.5	Z	X
2800	Toys and hobby goods and supplies .....	18	186 983	26 473	14.2	Z	.9
2812	Other toys and games (including fireworks and children's vehicles) .....	14	175 302	24 988	14.3	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	11	37 558	8 340	22.2	Z	5.7
3014	Watches, clocks, and watch movements and cases .....	8	23 334	7 489	32.1	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	8	29 686	1 077	3.6	Z	X
3140	Prerecorded video tapes .....	11	30 915	1 791	5.8	Z	X
3300	Stationery, office supplies and greeting cards .....	12	30 004	2 188	7.3	Z	X

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**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42161</b>	<b>Electrical apparatus &amp; equip, wiring supp, &amp; const material whsle—Con.</b>						
3400	Industrial and personal services paper and plastics .....	10	87 479	4 599	5.3	Z	61.7
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	9	79 263	2 711	3.4	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	12	23 189	2 643	11.4	Z	23.7
3513	Cosmetics .....	6	21 711	1 293	6.0	Z	X
3515	Other toiletries and druggists' sundries .....	12	23 189	1 350	5.8	Z	X
5300	Plastics materials and basic shapes .....	29	366 078	84 809	23.2	.1	1.2
5314	Other plastics materials and basic shapes .....	18	109 347	11 539	10.6	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	207	932 170	83 427	9.0	.1	58.0
5344	Other chemicals and allied products .....	177	867 807	68 265	7.9	.1	X
6000	Paint, paint supplies, and wallpaper .....	20	94 398	4 483	4.7	Z	X
6150	Nondurable goods, n.e.c. ....	12	122 171	11 928	9.8	Z	X
9700	Service receipts and labor charges (including installed parts) .....	1 121	6 240 408	749 837	12.0	.9	48.7
9701	Labor charges for repair work .....	883	4 783 712	366 908	7.7	.4	X
9702	Parts installed in repair work .....	502	2 351 172	177 429	7.5	.2	X
9703	Other service receipts and labor charges—Specify .....	382	2 163 216	205 500	9.5	.2	X
9720	Receipts for service contracts .....	356	2 842 160	168 731	5.9	.2	X
9740	Receipts for installing equipment .....	498	3 390 804	134 039	4.0	.2	X
9810	Miscellaneous commodities .....	753	4 584 053	681 628	14.9	.8	X
9940	Rental and leasing receipts .....	98	228 484	16 036	7.0	Z	3.9
9943	Other office machine rental receipts .....	90	198 851	15 333	7.7	Z	X
9944	Other rental receipts .....	7	28 047	521	1.9	Z	X
<b>421610</b>	<b>Electrical apparatus &amp; equip, wiring supp, &amp; const material whsle</b>	<b>13 431</b>	<b>X</b>	<b>85 861 019</b>	<b>X</b>	<b>100.0</b>	<b>70.3</b>
0200	New and rebuilt automotive parts and supplies .....	37	112 422	19 850	17.7	Z	11.3
0213	Electrical engine parts (including ignition parts) .....	11	17 689	1 402	7.9	Z	X
0219	Engine parts, except electrical .....	12	32 789	4 730	14.4	Z	X
0300	Tires and tubes .....	6	7 546	345	4.6	Z	X
0400	Household and lawn furniture .....	12	19 080	5 366	28.1	Z	7.8
0414	Other furniture (including sleep sofas) .....	12	19 080	5 366	28.1	Z	X
0420	Office and business furniture .....	6	17 108	4 309	25.2	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	6	17 964	1 316	7.3	Z	X
0530	Flooring and floor coverings .....	15	48 954	3 837	7.8	Z	X
0540	Other home furnishings .....	30	208 452	40 601	19.5	Z	14.3
0543	Home furnishings, n.e.c. ....	25	66 936	3 297	4.9	Z	X
0720	Roofing, siding, and insulation materials .....	12	24 222	5 144	21.2	Z	37.5
0721	Roofing, except wood .....	6	14 509	1 849	12.7	Z	X
0722	Siding, except wood .....	8	21 745	3 295	15.2	Z	X
0800	Photographic equipment and supplies (excluding video) .....	30	45 139	5 063	11.2	Z	15.7
0813	Photographic film .....	23	19 703	1 032	5.2	Z	X
0815	Other photographic equipment and supplies .....	11	21 437	3 580	16.7	Z	X
0900	Office equipment .....	30	66 713	5 779	8.7	Z	30.8
0913	Copying machines and equipment .....	17	25 375	3 328	13.1	Z	X
0915	Mailing, letter handling, and addressing machines .....	14	41 338	1 872	4.5	Z	X
0920	New computer equipment .....	157	2 072 587	308 357	14.9	.4	15.4
0921	Computers .....	144	1 991 344	212 424	10.7	.2	X
0922	Computer storage devices .....	72	1 763 520	64 081	3.6	.1	X
0923	Computer printers .....	33	7 464	210	2.8	Z	X
0924	Other computer peripheral equipment .....	87	1 010 823	31 631	3.1	Z	X
0950	Computer software (packaged) .....	261	2 317 261	78 112	3.4	.1	X
1000	Medical, hospital, and surgical supplies .....	142	766 060	61 517	8.0	.1	69.4
1013	Other surgical, medical, and hospital supplies .....	141	757 441	60 656	8.0	.1	X
1050	Other professional equipment and supplies .....	42	1 630 249	20 599	1.3	Z	70.3
1055	Scientific instruments .....	39	1 617 361	16 264	1.0	Z	X
1120	Flat iron and steel products .....	8	28 658	6 386	22.3	Z	X
1140	Iron and steel wire and wire products .....	32	219 385	20 710	9.4	Z	31.7
1141	Wire (plain, coated, barbed, and twisted) .....	19	169 990	10 346	6.1	Z	X
1142	Nails .....	7	15 644	677	4.3	Z	X
1150	Iron and steel pipe and tubing .....	18	112 724	11 973	10.6	Z	X
1200	Copper and brass .....	7	17 640	2 590	14.7	Z	21.0
1211	Copper wire mill products (structural only) .....	7	17 640	2 590	14.7	Z	X
1220	Aluminum shapes, forms, etc. ....	11	94 276	8 910	9.5	Z	X
1400	Electrical apparatus and equipment .....	13 431	85 861 019	77 935 259	90.8	90.8	59.9
1411	Power and distribution transformers .....	4 257	29 857 170	5 246 118	17.6	.6	X
1412	Switchgear and switchboard apparatus .....	3 341	24 111 885	4 519 886	18.7	.5	X
1413	Motors and generators (including motor-generator sets) .....	3 951	24 879 048	6 067 801	24.4	.7	X
1414	Conduit, raceway, and fittings .....	3 338	26 864 560	3 996 768	14.9	.4	X
1415	Electric bulbs (all types) .....	3 714	23 906 438	5 326 050	22.3	.6	X
1416	Interior wiring (excluding conduit) .....	3 278	25 727 685	5 132 616	20.0	.6	X
1417	Exterior wiring and cable (excluding conduit) .....	2 997	22 675 173	4 102 415	18.1	.4	X
1418	Lighting fixtures (residential and commercial) .....	5 001	31 519 528	9 444 645	30.0	11.0	X
1419	Industrial controls .....	5 964	40 136 863	17 291 860	43.1	20.1	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	7 003	50 175 954	16 807 087	33.5	19.6	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421610</b>	<b>Electrical apparatus &amp; equip, wiring supp, &amp; const material whsle—Con.</b>						
1500	Electrical appliances, household .....	405	1 704 522	418 121	24.5	.5	36.8
1511	Televisions .....	37	95 787	13 510	14.1	Z	X
1512	Radios, stereos, and CD players .....	105	176 648	36 439	20.6	Z	X
1513	V.C.R.'s and video cameras .....	61	198 093	23 034	11.6	Z	X
1514	Electrical household ranges and ovens .....	46	208 060	54 486	26.2	.1	X
1515	Refrigerators and freezers, household .....	42	179 338	12 005	6.7	Z	X
1517	Vacuum cleaners and sewing machines, household .....	14	43 091	8 703	20.2	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	221	1 289 308	269 640	20.9	.3	X
1600	Electronic parts and equipment, except communication .....	1 234	7 976 106	986 052	12.4	1.1	62.7
1612	Integrated circuits .....	262	2 661 820	56 160	2.1	.1	X
1613	Capacitors and resistors .....	320	1 069 253	61 059	5.7	.1	X
1615	Discrete semiconductors, etc. ....	172	722 915	28 134	3.9	Z	X
1616	Electronic connectors and other passive electronic parts .....	569	2 491 757	311 705	12.5	.4	X
1618	Electronic parts and equipment, n.e.c. ....	747	4 484 488	528 981	11.8	.6	X
1650	Communication equipment and supplies .....	767	7 655 127	1 114 407	14.6	1.3	67.7
1651	Telephones .....	389	3 611 712	263 485	7.3	.3	X
1652	Other electronic communication equipment .....	580	5 973 515	443 494	7.4	.5	X
1653	Other electrical communication equipment .....	453	5 026 782	407 409	8.1	.5	X
1700	Hardware .....	862	4 331 840	763 482	17.6	.9	3.3
1711	Hand tools (including power driven) .....	688	3 601 992	255 293	7.1	.3	X
1712	Bolts, nuts, rivets, and fasteners .....	194	1 872 190	472 826	25.3	.6	X
1713	Cutlery .....	138	683 869	35 363	5.2	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	774	3 979 957	313 043	7.9	.4	6.3
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	93	604 403	11 732	1.9	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	536	2 309 878	99 148	4.3	.1	X
1813	Plumbing fixtures .....	138	1 371 033	140 847	10.3	.2	X
1815	Boilers, radiators, and convectors .....	38	237 873	2 254	.9	Z	X
1818	Other plumbing and heating equipment and supplies .....	175	685 380	53 064	7.7	.1	X
1900	Warm air heating and air-conditioning equipment and supplies .....	791	4 340 371	607 224	14.0	.7	5.4
1911	Furnaces (warm air) .....	139	564 871	24 755	4.4	Z	X
1912	Central air-conditioning (residential and commercial) .....	267	1 853 537	124 339	6.7	.1	X
1914	Heat pumps (residential and commercial) .....	546	2 155 990	59 530	2.8	.1	X
1916	Air cleaning and filtration systems .....	600	2 475 188	165 766	6.7	.2	X
1917	Compressors for air-conditioners .....	536	2 569 137	203 726	7.9	.2	X
1918	Condensing units for air-conditioners .....	524	2 122 841	16 978	.8	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	117	531 739	3 418	.6	Z	X
2000	Refrigeration equipment and supplies .....	95	419 216	62 444	14.9	.1	35.6
2012	Unit coolers for commercial refrigerators .....	15	197 810	12 379	6.3	Z	X
2013	Condensing units for commercial refrigerators .....	15	197 810	13 534	6.8	Z	X
2014	Refrigerants .....	76	174 993	18 257	10.4	Z	X
2015	Other refrigeration equipment and supplies .....	82	253 183	16 037	6.3	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	16	54 699	6 504	11.9	Z	8.6
2113	New mixers, pavers, and related equipment .....	6	39 621	470	1.2	Z	X
2116	New mining machinery .....	10	15 078	3 689	24.5	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	6	39 621	2 345	5.9	Z	X
2200	Farm machinery, equipment, and parts .....	10	47 407	4 530	9.6	Z	42.3
2215	New irrigation equipment .....	6	10 166	2 079	20.5	Z	X
2220	Garden machinery, equipment, and parts .....	7	36 360	6 427	17.7	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	7	23 399	6 901	29.5	Z	20.9
2311	Pumps .....	6	7 924	483	6.1	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	481	4 386 273	232 653	5.3	.3	2.8
2321	New pumps, compressors (air or gas), and equipment .....	76	152 690	12 134	7.9	Z	X
2323	New diesel engines (excluding automotive) .....	23	314 016	29 052	9.3	Z	X
2326	New controlling, recording, and indicating instruments and access .....	151	431 606	55 347	12.8	.1	X
2327	All other new general-purpose industrial machinery and equipment .....	177	623 327	65 432	10.5	.1	X
2328	Used general-purpose industrial machinery and equipment .....	62	256 475	8 604	3.4	Z	X
2330	Metalworking machinery, equipment, and parts .....	20	45 677	5 468	12.0	Z	X
2340	Materials handling machinery, equipment, and parts .....	795	4 956 623	543 030	11.0	.6	.2
2342	New hoists, cranes, and monorails .....	230	332 456	16 681	5.0	Z	X
2343	New forklift trucks .....	441	3 047 539	428 445	14.1	.5	X
2345	Used materials handling machinery, equipment, and parts .....	230	332 456	8 342	2.5	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	9	44 768	7 876	17.6	Z	15.9
2352	New oil field machinery, equipment, and supplies (including drilling bits) .....	6	30 602	4 966	16.2	Z	X
2360	Other industrial machinery, equipment, and parts .....	41	121 602	20 300	16.7	Z	49.2
2365	New woodworking machinery .....	12	2 427	114	4.7	Z	X
2366	Other new industrial machinery and equipment .....	17	70 972	9 923	14.0	Z	X
2370	Mechanical power transmission supplies .....	39	123 239	24 788	20.1	Z	53.3
2371	Bearings and bushings .....	18	41 602	1 618	3.9	Z	X
2372	Other mechanical power transmission supplies .....	32	106 886	23 170	21.7	Z	X
2380	Industrial valves and fittings (except fluid-power) .....	22	52 205	9 489	18.2	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	16	41 421	3 229	7.8	Z	70.3
2391	Hydraulic valves .....	9	20 662	637	3.1	Z	X
2392	Pneumatic valves .....	15	31 804	2 591	8.1	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	9	12 801	1 162	9.1	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	8	96 054	15 873	16.5	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	152	789 782	53 937	6.8	.1	3.0
2431	Filters .....	87	391 067	7 742	2.0	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	109	546 608	46 195	8.5	.1	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421610</b>	<b>Electrical apparatus &amp; equip, wiring supp, &amp; const material whsle—Con.</b>						
2460	Other industrial supplies .....	29	152 772	32 634	21.4	Z	49.8
2463	Nylon, polyester, and synthetic rubber .....	9	13 090	1 290	9.9	Z	X
2466	Industrial supplies, n.e.c. ....	17	139 278	30 259	21.7	Z	X
2520	Custodial (janitors') equipment and supplies .....	14	61 663	5 542	9.0	Z	X
2600	Aircraft and aeronautical equipment and supplies .....	7	30 556	8 729	28.6	Z	X
2620	Marine machinery, equipment, and supplies .....	8	31 576	8 960	28.4	Z	X
2700	Sporting and recreational goods and supplies .....	19	78 980	9 702	12.3	Z	6.6
2717	Marine pleasure craft, equipment, and accessories .....	12	23 849	5 134	21.5	Z	X
2800	Toys and hobby goods and supplies .....	18	186 983	26 473	14.2	Z	.9
2812	Other toys and games (including fireworks and children's vehicles) .....	14	175 302	24 988	14.3	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	11	37 558	8 340	22.2	Z	5.7
3014	Watches, clocks, and watch movements and cases .....	8	23 334	7 489	32.1	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	8	29 686	1 077	3.6	Z	X
3140	Prerecorded video tapes .....	11	30 915	1 791	5.8	Z	X
3300	Stationery, office supplies and greeting cards .....	12	30 004	2 188	7.3	Z	X
3400	Industrial and personal services paper and plastics .....	10	87 479	4 599	5.3	Z	61.7
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	9	79 263	2 711	3.4	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	12	23 189	2 643	11.4	Z	23.7
3513	Cosmetics .....	6	21 711	1 293	6.0	Z	X
3515	Other toiletries and druggists' sundries .....	12	23 189	1 350	5.8	Z	X
5300	Plastics materials and basic shapes .....	29	366 078	84 809	23.2	.1	1.2
5314	Other plastics materials and basic shapes .....	18	109 347	11 539	10.6	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	207	932 170	83 427	9.0	.1	58.0
5344	Other chemicals and allied products .....	177	867 807	68 265	7.9	.1	X
6000	Paint, paint supplies, and wallpaper .....	20	94 398	4 483	4.7	Z	X
6150	Nondurable goods, n.e.c. ....	12	122 171	11 928	9.8	Z	X
9700	Service receipts and labor charges (including installed parts) .....	1 121	6 240 408	749 837	12.0	.9	48.7
9701	Labor charges for repair work .....	883	4 783 712	366 908	7.7	.4	X
9702	Parts installed in repair work .....	502	2 351 172	177 429	7.5	.2	X
9703	Other service receipts and labor charges—Specify .....	382	2 163 216	205 500	9.5	.2	X
9720	Receipts for service contracts .....	356	2 842 180	168 731	5.9	.2	X
9740	Receipts for installing equipment .....	498	3 390 804	134 039	4.0	.2	X
9810	Miscellaneous commodities .....	753	4 584 053	681 628	14.9	.8	X
9940	Rental and leasing receipts .....	98	228 484	16 036	7.0	Z	3.9
9943	Other office machine rental receipts .....	90	198 851	15 333	7.7	Z	X
9944	Other rental receipts .....	7	28 047	521	1.9	Z	X
<b>42162</b>	<b>Electrical appliance, television &amp; radio set whsle .....</b>	<b>3 895</b>	<b>X</b>	<b>54 683 947</b>	<b>X</b>	<b>100.0</b>	<b>70.7</b>
0200	New and rebuilt automotive parts and supplies .....	34	36 949	11 734	31.8	Z	3.4
0211	Batteries .....	34	36 949	11 734	31.8	Z	X
0400	Household and lawn furniture .....	30	247 010	47 543	19.2	.1	24.4
0411	Upholstered furniture .....	12	113 152	16 013	14.2	Z	X
0412	Sleep furniture and equipment .....	22	166 591	15 165	9.1	Z	X
0413	Lawn furniture and equipment .....	8	92 276	14 379	15.6	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	40	323 765	41 432	12.8	.1	X
0520	Linens, domestics, curtains, and draperies .....	6	25 464	5 128	20.1	Z	X
0530	Flooring and floor coverings .....	28	282 497	50 177	17.8	.1	4.4
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	23	249 214	23 165	9.3	Z	X
0532	Hardwood flooring .....	12	232 927	2 308	1.0	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) .....	17	266 210	24 704	9.3	Z	X
0540	Other home furnishings .....	118	1 528 524	223 001	14.6	.4	16.6
0541	Metal flatware and kitchen utensils .....	58	798 220	67 441	8.4	.1	X
0542	Mirrors, lamps, and picture frames .....	63	727 756	20 972	2.9	Z	X
0543	Home furnishings, n.e.c. ....	39	484 737	134 588	27.8	.2	X
0620	Plywood and millwork .....	18	112 829	31 733	28.1	.1	10.0
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	9	55 671	17 748	31.9	Z	X
0623	Gypsum, specialty boards, and treatments .....	10	57 158	13 985	24.5	Z	X
0800	Photographic equipment and supplies (excluding video) .....	35	360 064	45 412	12.6	.1	4.1
0811	Still picture photographic equipment .....	17	149 483	21 972	14.7	Z	X
0815	Other photographic equipment and supplies .....	9	132 966	18 667	14.0	Z	X
0900	Office equipment .....	98	5 056 444	1 369 984	27.1	2.5	1.2
0911	Typewriters and dedicated word processors .....	22	2 952 077	161 804	5.5	.3	X
0912	Calculators and accounting machines .....	98	5 056 444	829 173	16.4	1.5	X
0913	Copying machines and equipment .....	43	3 575 517	379 007	10.6	.7	X
0920	New computer equipment .....	128	4 890 695	280 032	5.7	.5	.2
0921	Computers .....	128	4 890 695	280 032	5.7	.5	X
0950	Computer software (packaged) .....	79	641 219	32 641	5.1	.1	X
0960	Restaurant and hotel equipment and supplies .....	17	34 370	3 484	10.1	Z	X
0970	Store machines and equipment .....	9	42 132	5 458	13.0	Z	11.4
0971	Vending machines .....	8	40 004	5 035	12.6	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42162</b>	<b>Electrical appliance, television &amp; radio set whole—Con.</b>						
1400	Electrical apparatus and equipment . . . . .	246	2 183 800	317 153	14.5	.6	61.5
1411	Power and distribution transformers . . . . .	28	125 901	8 085	6.4	Z	X
1412	Switchgear and switchboard apparatus . . . . .	14	125 417	7 929	6.3	Z	X
1413	Motors and generators (including motor-generator sets) . . . . .	54	128 154	6 853	5.3	Z	X
1414	Conduit, raceway, and fittings . . . . .	18	60 925	2 605	4.3	Z	X
1415	Electric bulbs (all types) . . . . .	56	496 622	78 587	15.8	.1	X
1416	Interior wiring (excluding conduit) . . . . .	83	344 055	34 513	10.0	.1	X
1417	Exterior wiring and cable (excluding conduit) . . . . .	28	80 481	2 460	3.0	Z	X
1418	Lighting fixtures (residential and commercial) . . . . .	75	507 635	54 723	10.8	.1	X
1419	Industrial controls . . . . .	20	828 754	92 417	11.2	.2	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) . . . . .	56	288 226	28 980	10.1	.1	X
1500	Electrical appliances, household . . . . .	3 895	54 683 947	47 154 390	86.2	86.2	65.9
1511	Televisions . . . . .	1 387	30 440 584	7 805 405	25.6	14.3	X
1512	Radios, stereos, and CD players . . . . .	1 981	32 243 368	11 862 881	36.8	21.7	X
1513	V.C.R.'s and video cameras . . . . .	1 249	28 168 689	7 333 317	26.0	13.4	X
1514	Electrical household ranges and ovens . . . . .	983	22 688 174	4 275 307	18.8	7.8	X
1515	Refrigerators and freezers, household . . . . .	986	14 288 640	3 834 574	26.8	7.0	X
1516	Household laundry equipment . . . . .	821	13 167 322	2 484 580	18.9	4.5	X
1517	Vacuum cleaners and sewing machines, household . . . . .	610	12 373 621	2 061 281	16.7	3.8	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) . . . . .	1 608	29 508 596	7 497 049	25.4	13.7	X
1600	Electronic parts and equipment, except communication . . . . .	264	9 053 072	1 057 737	11.7	1.9	64.5
1612	Integrated circuits . . . . .	37	105 925	4 196	4.0	Z	X
1613	Capacitors and resistors . . . . .	64	183 979	5 349	2.9	Z	X
1615	Discrete semiconductors, etc. . . . .	18	64 178	1 722	2.7	Z	X
1616	Electronic connectors and other passive electronic parts . . . . .	97	3 528 843	30 864	.9	.1	X
1618	Electronic parts and equipment, n.e.c. . . . .	197	5 684 170	1 015 598	17.9	1.9	X
1650	Communication equipment and supplies . . . . .	450	15 446 738	1 815 197	11.8	3.3	69.0
1651	Telephones . . . . .	364	12 918 499	942 507	7.3	1.7	X
1652	Other electronic communication equipment . . . . .	191	11 479 009	862 909	7.5	1.6	X
1653	Other electrical communication equipment . . . . .	22	171 018	9 777	5.7	Z	X
1700	Hardware . . . . .	148	2 088 043	260 131	12.5	.5	10.8
1711	Hand tools (including power driven) . . . . .	108	872 864	29 865	3.4	.1	X
1712	Bolts, nuts, rivets, and fasteners . . . . .	81	1 180 091	138 975	11.8	.3	X
1713	Cutlery . . . . .	23	434 427	91 289	21.0	.2	X
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	118	647 175	66 883	10.3	.1	14.0
1811	Plastic pipe fittings and valves (excluding pipe and tubing) . . . . .	21	173 970	2 379	1.4	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) . . . . .	21	220 336	2 886	1.3	Z	X
1813	Plumbing fixtures . . . . .	31	356 258	37 112	10.4	.1	X
1814	Furnaces, stoves, water heaters (except electric and warm air) . . . . .	55	207 653	2 860	1.4	Z	X
1815	Boilers, radiators, and convectors . . . . .	17	73 191	3 522	4.8	Z	X
1818	Other plumbing and heating equipment and supplies . . . . .	30	351 520	18 124	5.2	Z	X
1900	Warm air heating and air-conditioning equipment and supplies . . . . .	225	4 967 920	304 034	6.1	.6	.3
1911	Furnaces (warm air) . . . . .	55	1 502 814	81 369	5.4	.1	X
1912	Central air-conditioning (residential and commercial) . . . . .	30	1 287 369	29 365	2.3	.1	X
1914	Heat pumps (residential and commercial) . . . . .	30	1 287 369	29 365	2.3	.1	X
1916	Air cleaning and filtration systems . . . . .	93	429 359	2 491	.6	Z	X
1917	Compressors for air-conditioners . . . . .	168	1 950 357	28 957	1.5	.1	X
1918	Condensing units for air-conditioners . . . . .	122	1 716 720	26 993	1.6	Z	X
2000	Refrigeration equipment and supplies . . . . .	108	348 426	41 172	11.8	.1	11.3
2011	Commercial refrigerators (reach-in and walk-in) . . . . .	14	193 973	27 406	14.1	.1	X
2014	Refrigerants . . . . .	78	93 795	2 632	2.8	Z	X
2015	Other refrigeration equipment and supplies . . . . .	79	95 852	8 901	9.3	Z	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	18	81 113	3 587	4.4	Z	9.0
2326	New controlling, recording, and indicating instruments and access . . . . .	18	81 113	3 587	4.4	Z	X
2340	Materials handling machinery, equipment, and parts . . . . .	20	51 595	5 285	10.2	Z	12.5
2342	New hoists, cranes, and monorails . . . . .	19	48 334	3 092	6.4	Z	X
2344	New industrial trucks and tractors . . . . .	19	48 334	1 542	3.2	Z	X
2360	Other industrial machinery, equipment, and parts . . . . .	12	90 685	21 103	23.3	Z	34.2
2363	New printing trades machinery, equipment, and supplies . . . . .	12	90 685	21 103	23.3	Z	X
2500	Beauty and barber equipment and supplies . . . . .	6	3 245	584	18.0	Z	X
2700	Sporting and recreational goods and supplies . . . . .	82	696 918	46 988	6.7	.1	2.4
2714	Camping and fishing equipment and accessories . . . . .	82	696 918	22 245	3.2	Z	X
2717	Marine pleasure craft, equipment, and accessories . . . . .	29	348 970	7 425	2.1	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) . . . . .	29	348 970	17 318	5.0	Z	X
2800	Toys and hobby goods and supplies . . . . .	79	1 320 592	165 269	12.5	.3	9.7
2811	Video games and cartridges . . . . .	79	1 320 592	165 269	12.5	.3	X
3000	Jewelry, diamonds, gem stones, and watches . . . . .	36	231 247	56 742	24.5	.1	29.4
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location . . . . .	10	45 717	1 860	4.1	Z	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location . . . . .	16	51 483	1 862	3.6	Z	X
3014	Watches, clocks, and watch movements and cases . . . . .	31	208 564	48 497	23.3	.1	X
3015	Karat gold jewelry (rings, necklaces, etc.) . . . . .	10	45 717	917	2.0	Z	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) . . . . .	21	74 166	3 606	4.9	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records . . . . .	60	878 138	19 451	2.2	Z	X
3140	Prerecorded video tapes . . . . .	55	445 821	34 206	7.7	.1	X
3300	Stationery, office supplies and greeting cards . . . . .	11	64 552	9 259	14.3	Z	3.4
3313	Inked ribbons, carbon paper, pens and pencils . . . . .	7	21 255	1 081	5.1	Z	X
3314	Toner and cartridges . . . . .	7	21 255	1 081	5.1	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) . . . . .	7	21 255	2 162	10.2	Z	X
3400	Industrial and personal services paper and plastics . . . . .	8	108 318	13 255	12.2	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42162</b>	<b>Electrical appliance, television &amp; radio set whsle—Con.</b>						
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	16	67 784	15 192	22.4	Z	25.3
3515	Other toiletries and druggists' sundries .....	10	33 298	2 813	8.4	Z	X
3800	Men's and boys' wear .....	7	8 678	1 523	17.6	Z	X
3900	Women's and children's wear .....	10	15 266	2 961	19.4	Z	14.3
3914	Women's and misses' outerwear .....	8	13 613	2 905	21.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	19	29 373	4 987	17.0	Z	29.1
5344	Other chemicals and allied products .....	19	29 373	4 987	17.0	Z	X
6120	Art goods (including novelties and souvenirs) .....	14	162 260	20 545	12.7	Z	11.7
6122	Novelties and souvenirs .....	11	140 941	20 143	14.3	Z	X
6150	Nondurable goods, n.e.c. ....	9	117 110	16 357	14.0	Z	X
9700	Service receipts and labor charges (including installed parts) .....	436	3 139 342	396 195	12.6	.7	65.6
9701	Labor charges for repair work .....	290	1 990 086	212 280	10.7	.4	X
9702	Parts installed in repair work .....	211	1 662 354	117 665	7.1	.2	X
9703	Other service receipts and labor charges—Specify .....	212	1 323 687	66 212	5.0	.1	X
9720	Receipts for service contracts .....	52	1 137 571	58 026	5.1	.1	X
9740	Receipts for installing equipment .....	115	1 284 254	196 278	15.3	.4	X
9810	Miscellaneous commodities .....	164	4 231 875	347 415	8.2	.6	X
9940	Rental and leasing receipts .....	65	284 863	17 865	6.3	Z	3.1
9944	Other rental receipts .....	60	219 593	15 555	7.1	Z	X
<b>421620</b>	<b>Electrical appliance, television &amp; radio set whsle .....</b>	<b>3 895</b>	<b>X</b>	<b>54 683 947</b>	<b>X</b>	<b>100.0</b>	<b>70.7</b>
0200	New and rebuilt automotive parts and supplies .....	34	36 949	11 734	31.8	Z	3.4
0211	Batteries .....	34	36 949	11 734	31.8	Z	X
0400	Household and lawn furniture .....	30	247 010	47 543	19.2	.1	24.4
0411	Upholstered furniture .....	12	113 152	16 013	14.2	Z	X
0412	Sleep furniture and equipment .....	22	166 591	15 165	9.1	Z	X
0413	Lawn furniture and equipment .....	8	92 276	14 379	15.6	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	40	323 765	41 432	12.8	.1	X
0520	Linens, domestics, curtains, and draperies .....	6	25 464	5 128	20.1	Z	X
0530	Flooring and floor coverings .....	28	282 497	50 177	17.8	.1	4.4
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	23	249 214	23 165	9.3	Z	X
0532	Hardwood flooring .....	12	232 927	2 308	1.0	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) .....	17	266 210	24 704	9.3	Z	X
0540	Other home furnishings .....	118	1 528 524	223 001	14.6	.4	16.6
0541	Metal flatware and kitchen utensils .....	58	798 220	67 441	8.4	.1	X
0542	Mirrors, lamps, and picture frames .....	63	727 756	20 972	2.9	Z	X
0543	Home furnishings, n.e.c. ....	39	484 737	134 588	27.8	.2	X
0620	Plywood and millwork .....	18	112 829	31 733	28.1	.1	10.0
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	9	55 671	17 748	31.9	Z	X
0623	Gypsum, specialty boards, and treatments .....	10	57 158	13 985	24.5	Z	X
0800	Photographic equipment and supplies (excluding video) .....	35	360 064	45 412	12.6	.1	4.1
0811	Still picture photographic equipment .....	17	149 483	21 972	14.7	Z	X
0815	Other photographic equipment and supplies .....	9	132 966	18 667	14.0	Z	X
0900	Office equipment .....	98	5 056 444	1 369 984	27.1	2.5	1.2
0911	Typewriters and dedicated word processors .....	22	2 952 077	161 804	5.5	.3	X
0912	Calculators and accounting machines .....	98	5 056 444	829 173	16.4	1.5	X
0913	Copying machines and equipment .....	43	3 575 517	379 007	10.6	.7	X
0920	New computer equipment .....	128	4 890 695	280 032	5.7	.5	.2
0921	Computers .....	128	4 890 695	280 032	5.7	.5	X
0950	Computer software (packaged) .....	79	641 219	32 641	5.1	.1	X
0960	Restaurant and hotel equipment and supplies .....	17	34 370	3 484	10.1	Z	X
0970	Store machines and equipment .....	9	42 132	5 458	13.0	Z	11.4
0971	Vending machines .....	8	40 004	5 035	12.6	Z	X
1400	Electrical apparatus and equipment .....	246	2 183 800	317 153	14.5	.6	61.5
1411	Power and distribution transformers .....	28	125 901	8 085	6.4	Z	X
1412	Switchgear and switchboard apparatus .....	14	125 417	7 929	6.3	Z	X
1413	Motors and generators (including motor-generator sets) .....	54	128 154	6 853	5.3	Z	X
1414	Conduit, raceway, and fittings .....	18	60 925	2 605	4.3	Z	X
1415	Electric bulbs (all types) .....	56	496 622	78 587	15.8	.1	X
1416	Interior wiring (excluding conduit) .....	83	344 055	34 513	10.0	.1	X
1417	Exterior wiring and cable (excluding conduit) .....	28	80 481	2 460	3.1	Z	X
1418	Lighting fixtures (residential and commercial) .....	75	507 635	54 723	10.8	.1	X
1419	Industrial controls .....	20	828 754	92 417	11.2	.2	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	56	288 226	28 980	10.1	.1	X
1500	Electrical appliances, household .....	3 895	54 683 947	47 154 390	86.2	86.2	65.9
1511	Televisions .....	1 387	30 440 584	7 805 405	25.6	14.3	X
1512	Radios, stereos, and CD players .....	1 981	32 243 368	11 862 881	36.8	21.7	X
1513	V.C.R.'s and video cameras .....	1 249	28 168 689	7 333 317	26.0	13.4	X
1514	Electrical household ranges and ovens .....	983	22 688 174	4 275 307	18.8	7.8	X
1515	Refrigerators and freezers, household .....	986	14 288 640	3 834 574	26.8	7.0	X
1516	Household laundry equipment .....	821	13 167 322	2 484 580	18.9	4.5	X
1517	Vacuum cleaners and sewing machines, household .....	610	12 373 621	2 061 281	16.7	3.8	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	1 608	29 508 596	7 497 049	25.4	13.7	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
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					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421620</b>	<b>Electrical appliance, television &amp; radio set whole—Con.</b>						
1600	Electronic parts and equipment, except communication	264	9 053 072	1 057 737	11.7	1.9	64.5
1612	Integrated circuits	37	105 925	4 196	4.0	Z	X
1613	Capacitors and resistors, etc.	64	183 979	5 349	2.9	Z	X
1615	Discrete semiconductors	18	64 178	1 722	2.7	Z	X
1616	Electronic connectors and other passive electronic parts	97	3 528 843	30 864	.9	.1	X
1618	Electronic parts and equipment, n.e.c.	197	5 684 170	1 015 598	17.9	1.9	X
1650	Communication equipment and supplies	450	15 446 738	1 815 197	11.8	3.3	69.0
1651	Telephones	364	12 918 499	942 507	7.3	1.7	X
1652	Other electronic communication equipment	191	11 479 009	862 909	7.5	1.6	X
1653	Other electrical communication equipment	22	171 018	9 777	5.7	Z	X
1700	Hardware	148	2 088 043	260 131	12.5	.5	10.8
1711	Hand tools (including power driven)	108	872 864	29 865	3.4	.1	X
1712	Bolts, nuts, rivets, and fasteners	81	1 180 091	138 975	11.8	.3	X
1713	Cutlery	23	434 427	91 289	21.0	.2	X
1800	Plumbing and heating equipment and supplies (hydronics)	118	647 175	66 883	10.3	.1	14.0
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	21	173 970	2 379	1.4	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	21	220 336	2 886	1.3	Z	X
1813	Plumbing fixtures	31	356 258	37 112	10.4	.1	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	55	207 653	2 860	1.4	Z	X
1815	Boilers, radiators, and convectors	17	73 191	3 522	4.8	Z	X
1818	Other plumbing and heating equipment and supplies	30	351 520	18 124	5.2	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	225	4 967 920	304 034	6.1	.6	.3
1911	Furnaces (warm air)	55	1 502 814	81 369	5.4	.1	X
1912	Central air-conditioning (residential and commercial)	30	1 287 369	29 365	2.3	.1	X
1914	Heat pumps (residential and commercial)	30	1 287 369	29 365	2.3	.1	X
1916	Air cleaning and filtration systems	93	429 359	2 491	.6	Z	X
1917	Compressors for air-conditioners	168	1 950 357	28 957	1.5	.1	X
1918	Condensing units for air-conditioners	122	1 716 720	26 993	1.6	Z	X
2000	Refrigeration equipment and supplies	108	348 426	41 172	11.8	.1	11.3
2011	Commercial refrigerators (reach-in and walk-in)	14	193 973	27 406	14.1	.1	X
2014	Refrigerants	78	93 795	2 632	2.8	Z	X
2015	Other refrigeration equipment and supplies	79	95 852	8 901	9.3	Z	X
2320	General-purpose industrial machinery, equipment, and parts	18	81 113	3 587	4.4	Z	9.0
2326	New controlling, recording, and indicating instruments and access	18	81 113	3 587	4.4	Z	X
2340	Materials handling machinery, equipment, and parts	20	51 595	5 285	10.2	Z	12.5
2342	New hoists, cranes, and monorails	19	48 334	3 092	6.4	Z	X
2344	New industrial trucks and tractors	19	48 334	1 542	3.2	Z	X
2360	Other industrial machinery, equipment, and parts	12	90 685	21 103	23.3	Z	34.2
2363	New printing trades machinery, equipment, and supplies	12	90 685	21 103	23.3	Z	X
2500	Beauty and barber equipment and supplies	6	3 245	584	18.0	Z	X
2700	Sporting and recreational goods and supplies	82	696 918	46 988	6.7	.1	2.4
2714	Camping and fishing equipment and accessories	82	696 918	22 245	3.2	Z	X
2717	Marine pleasure craft, equipment, and accessories	29	348 970	7 425	2.1	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	29	348 970	17 318	5.0	Z	X
2800	Toys and hobby goods and supplies	79	1 320 592	165 269	12.5	.3	9.7
2811	Video games and cartridges	79	1 320 592	165 269	12.5	.3	X
3000	Jewelry, diamonds, gem stones, and watches	36	231 247	56 742	24.5	.1	29.4
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location	10	45 717	1 860	4.1	Z	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location	16	51 483	1 862	3.6	Z	X
3014	Watches, clocks, and watch movements and cases	31	208 564	48 497	23.3	.1	X
3015	Karat gold jewelry (rings, necklaces, etc.)	10	45 717	917	2.0	Z	X
3016	Other jewel, silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	21	74 166	3 606	4.9	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	60	878 138	19 451	2.2	Z	X
3140	Prerecorded video tapes	55	445 821	34 206	7.7	.1	X
3300	Stationery, office supplies and greeting cards	11	64 552	9 259	14.3	Z	3.4
3313	Inked ribbons, carbon paper, pens and pencils	7	21 255	1 081	5.1	Z	X
3314	Toner and cartridges	7	21 255	1 081	5.1	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	7	21 255	2 162	10.2	Z	X
3400	Industrial and personal services paper and plastics	8	108 318	13 255	12.2	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	16	67 784	15 192	22.4	Z	25.3
3515	Other toiletries and druggists' sundries	10	33 298	2 813	8.4	Z	X
3800	Men's and boys' wear	7	8 678	1 523	17.6	Z	X
3900	Women's and children's wear	10	15 266	2 961	19.4	Z	14.3
3914	Women's and misses' outerwear	8	13 613	2 905	21.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	19	29 373	4 987	17.0	Z	29.1
5344	Other chemicals and allied products	19	29 373	4 987	17.0	Z	X
6120	Art goods (including novelties and souvenirs)	14	162 260	20 545	12.7	Z	11.7
6122	Novelties and souvenirs	11	140 941	20 143	14.3	Z	X
6150	Nondurable goods, n.e.c.	9	117 110	16 357	14.0	Z	X
9700	Service receipts and labor charges (including installed parts)	436	3 139 342	396 195	12.6	.7	65.6
9701	Labor charges for repair work	290	1 990 086	212 280	10.7	.4	X
9702	Parts installed in repair work	211	1 662 354	117 665	7.1	.2	X
9703	Other service receipts and labor charges—Specify	212	1 323 687	66 212	5.0	.1	X
9720	Receipts for service contracts	52	1 137 571	58 026	5.1	.1	X
9740	Receipts for installing equipment	115	1 284 254	196 278	15.3	.4	X

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**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421620</b>	<b>Electrical appliance, television &amp; radio set whole—Con.</b>						
9810	Miscellaneous commodities .....	164	4 231 875	347 415	8.2	.6	X
9940	Rental and leasing receipts .....	65	284 863	17 865	6.3	Z	3.1
9944	Other rental receipts .....	60	219 593	15 555	7.1	Z	X
<b>42169</b>	<b>Other electronic parts &amp; equipment whole .....</b>	<b>20 908</b>	<b>X</b>	<b>217 146 922</b>	<b>X</b>	<b>100.0</b>	<b>68.9</b>
0100	New and used automobiles, motorcycles, etc. ....	8	33 292	589	1.8	Z	X
0200	New and rebuilt automotive parts and supplies .....	44	161 381	15 021	9.3	Z	19.7
0214	Brake parts (including fluid and all disk and drum parts) .....	12	52 607	1 714	3.3	Z	X
0223	Parts, n.e.c. ....	41	151 422	8 978	5.9	Z	X
0224	Accessories .....	27	106 750	2 545	2.4	Z	X
0300	Tires and tubes .....	6	35 320	1 421	4.0	Z	X
0400	Household and lawn furniture .....	11	50 418	6 205	12.3	Z	X
0420	Office and business furniture .....	26	32 548	4 697	14.4	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	8	47 209	5 936	12.6	Z	X
0530	Flooring and floor coverings .....	15	74 767	4 894	6.5	Z	18.4
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	8	64 779	4 355	6.7	Z	X
0540	Other home furnishings .....	84	789 131	29 717	3.8	Z	5.1
0541	Metal flatware and kitchen utensils .....	8	74 770	4 649	6.2	Z	X
0543	Home furnishings, n.e.c. ....	65	585 292	2 039	.3	Z	X
0800	Photographic equipment and supplies (excluding video) .....	32	136 299	15 017	11.0	Z	15.7
0811	Still picture photographic equipment .....	8	40 975	2 928	7.1	Z	X
0813	Photographic film .....	9	39 674	5 028	12.7	Z	X
0815	Other photographic equipment and supplies .....	9	22 990	808	3.5	Z	X
0900	Office equipment .....	240	2 640 931	348 112	13.2	.2	32.6
0911	Typewriters and dedicated word processors .....	67	1 335 098	179 703	13.5	.1	X
0912	Calculators and accounting machines .....	38	169 373	16 389	9.7	Z	X
0913	Copying machines and equipment .....	169	1 255 849	143 242	11.4	.1	X
0914	Dictating, transcribing, and recording machines .....	19	30 555	2 746	9.0	Z	X
0915	Mailing, letter handling, and addressing machines .....	9	11 284	407	3.6	Z	X
0920	New computer equipment .....	898	12 230 113	1 866 484	15.3	.9	16.4
0921	Computers .....	486	2 660 557	358 858	13.5	.2	X
0922	Computer storage devices .....	211	1 203 223	125 287	10.4	.1	X
0923	Computer printers .....	359	3 125 098	344 661	11.0	.2	X
0924	Other computer peripheral equipment .....	369	7 514 695	1 037 677	13.8	.5	X
0930	Used computer equipment .....	37	132 550	10 037	7.6	Z	X
0950	Computer software (packaged) .....	412	5 172 087	159 216	3.1	.1	X
0960	Restaurant and hotel equipment and supplies .....	15	10 225	1 539	15.1	Z	X
0970	Store machines and equipment .....	21	160 494	31 525	19.6	Z	5.9
0972	Other store machines and equipment .....	8	18 342	965	5.3	Z	X
1000	Medical, hospital, and surgical supplies .....	27	68 015	9 067	13.3	Z	41.2
1011	Surgical and medical instruments and equipment .....	23	51 064	8 755	17.1	Z	X
1050	Other professional equipment and supplies .....	10	9 836	1 954	19.9	Z	66.4
1054	Laboratory equipment .....	10	9 836	757	7.7	Z	X
1120	Flat iron and steel products .....	20	284 053	51 890	18.3	Z	X
1140	Iron and steel wire and wire products .....	19	41 556	3 282	7.9	Z	12.3
1141	Wire (plain, coated, barbed, and twisted) .....	16	39 367	2 907	7.4	Z	X
1150	Iron and steel pipe and tubing .....	9	342 609	102 987	30.1	Z	X
1200	Copper and brass .....	9	15 450	2 168	14.0	Z	X
1220	Aluminum shapes, forms, etc. ....	12	31 562	3 064	9.7	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	6	231 150	39 851	17.2	Z	X
1400	Electrical apparatus and equipment .....	2 380	18 319 847	3 896 851	21.3	1.8	62.9
1411	Power and distribution transformers .....	794	9 373 600	1 196 395	12.8	.6	X
1412	Switchgear and switchboard apparatus .....	383	3 081 408	329 103	10.7	.2	X
1413	Motors and generators (including motor-generator sets) .....	267	1 775 028	138 612	7.8	.1	X
1414	Conduit, raceway, and fittings .....	339	2 314 977	131 154	5.7	.1	X
1415	Electric bulbs (all types) .....	303	1 598 077	46 284	2.9	Z	X
1416	Interior wiring (excluding conduit) .....	1 141	7 067 576	520 764	7.4	.2	X
1417	Exterior wiring and cable (excluding conduit) .....	568	4 086 042	241 485	5.9	.1	X
1418	Lighting fixtures (residential and commercial) .....	251	2 949 839	91 322	3.1	Z	X
1419	Industrial controls .....	847	5 119 411	495 680	9.7	.2	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	946	6 971 682	706 069	10.1	.3	X
1500	Electrical appliances, household .....	525	6 999 237	1 093 651	15.6	.5	44.7
1511	Televisions .....	254	5 422 850	319 498	5.9	.1	X
1512	Radios, stereos, and CD players .....	323	3 124 514	208 914	6.7	.1	X
1513	V.C.R.'s and video cameras .....	293	5 395 536	293 158	5.4	.1	X
1514	Electrical household ranges and ovens .....	14	2 635 910	113 793	4.3	.1	X
1515	Refrigerators and freezers, household .....	11	300 318	6 921	2.3	Z	X
1517	Vacuum cleaners and sewing machines, household .....	41	1 029 703	25 800	2.5	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	137	4 922 801	124 578	2.5	.1	X
1600	Electronic parts and equipment, except communication .....	12 318	139 474 400	120 972 391	86.7	55.7	55.9
1612	Integrated circuits .....	4 320	56 082 730	35 195 699	62.8	16.2	X
1613	Capacitors and resistors .....	4 109	36 385 941	7 001 005	19.2	3.2	X
1615	Discrete semiconductors, etc. ....	4 382	65 246 342	29 284 415	44.9	13.5	X
1616	Electronic connectors and other passive electronic parts .....	6 080	49 031 779	19 612 390	40.0	9.0	X
1618	Electronic parts and equipment, n.e.c. ....	7 213	55 334 489	29 878 887	54.0	13.8	X
1650	Communication equipment and supplies .....	10 032	95 834 531	82 089 156	85.7	37.8	57.1
1651	Telephones .....	4 592	32 080 225	16 491 201	51.4	7.6	X
1652	Other electronic communication equipment .....	8 002	80 380 845	46 845 529	58.3	21.6	X
1653	Other electrical communication equipment .....	1 964	37 146 853	18 752 314	50.5	8.6	X

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<b>42169</b>	<b>Other electronic parts &amp; equipment whse—Con.</b>						
1700	Hardware .....	739	4 758 290	337 597	7.1	.2	4.6
1711	Hand tools (including power driven) .....	527	3 078 622	149 276	4.8	.1	X
1712	Bolts, nuts, rivets, and fasteners .....	428	1 669 696	95 773	5.7	Z	X
1713	Cutlery .....	371	757 371	11 222	1.5	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	68	753 231	115 884	15.4	.1	12.3
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	37	121 026	9 240	7.6	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	31	118 264	32 435	27.4	Z	X
1815	Boilers, radiators, and convectors .....	7	9 602	4 290	44.7	Z	X
1818	Other plumbing and heating equipment and supplies .....	46	645 492	58 640	9.1	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	231	3 984 473	168 879	4.2	.1	1.1
1911	Furnaces (warm air) .....	128	933 478	18 221	2.0	Z	X
1912	Central air-conditioning (residential and commercial) .....	18	26 588	1 630	6.1	Z	X
1914	Heat pumps (residential and commercial) .....	139	927 045	6 200	.7	Z	X
1916	Air cleaning and filtration systems .....	112	258 904	2 596	1.0	Z	X
1917	Compressors for air-conditioners .....	106	248 504	4 377	1.8	Z	X
1918	Condensing units for air-conditioners .....	139	2 268 540	63 295	2.8	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	128	910 851	27 530	3.0	Z	X
2000	Refrigeration equipment and supplies .....	26	33 782	4 161	12.3	Z	10.1
2013	Condensing units for commercial refrigerators .....	22	21 647	628	2.9	Z	X
2014	Refrigerants .....	22	21 647	1 252	5.8	Z	X
2015	Other refrigeration equipment and supplies .....	22	21 647	628	2.9	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	8	1 315 641	52 860	4.0	Z	X
2220	Garden machinery, equipment, and parts .....	11	49 517	2 293	4.6	Z	X
2230	Food-processing machinery, equipment, and parts .....	9	19 771	1 740	8.8	Z	54.9
2232	New packing, packaging, and bottling equipment .....	6	14 750	736	5.0	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	23	270 010	8 145	3.0	Z	66.8
2311	Pumps .....	19	263 245	3 740	1.4	Z	X
2312	Motors .....	19	258 857	4 022	1.6	Z	X
2313	Parts for pumps and motors .....	12	16 032	383	2.4	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	471	6 801 105	690 840	10.2	.3	3.2
2321	New pumps, compressors (air or gas), and equipment .....	86	2 566 302	78 228	3.0	Z	X
2323	New diesel engines (excluding automotive) .....	38	2 181 546	12 792	.6	Z	X
2326	New controlling, recording, and indicating instruments and access .....	289	4 579 763	336 611	7.4	.2	X
2327	All other new general-purpose industrial machinery and equipment .....	188	3 358 334	154 128	4.6	.1	X
2328	Used general-purpose industrial machinery and equipment .....	62	1 084 887	109 082	10.1	.1	X
2330	Metalworking machinery, equipment, and parts .....	20	63 324	9 149	14.4	Z	X
2340	Materials handling machinery, equipment, and parts .....	174	780 387	60 697	7.8	Z	5.7
2341	New conveying equipment .....	95	613 373	37 122	6.1	Z	X
2342	New hoists, cranes, and monorails .....	80	384 251	1 823	.5	Z	X
2344	New industrial trucks and tractors .....	6	7 539	224	3.0	Z	X
2345	Used materials handling machinery, equipment, and parts .....	60	111 148	14 351	12.9	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	11	106 296	6 306	5.9	Z	36.0
2352	New oil field machinery, equipment, and supplies (including drilling bits) .....	6	55 110	3 257	5.9	Z	X
2360	Other industrial machinery, equipment, and parts .....	26	213 594	34 479	16.1	Z	23.6
2363	New printing trades machinery, equipment, and supplies .....	12	50 485	7 070	14.0	Z	X
2366	Other new industrial machinery and equipment .....	11	25 201	8 835	35.1	Z	X
2370	Mechanical power transmission supplies .....	38	237 310	60 363	25.4	Z	44.4
2371	Bearings and bushings .....	23	135 738	45 444	33.5	Z	X
2372	Other mechanical power transmission supplies .....	21	132 570	14 919	11.3	Z	X
2380	Industrial valves and fittings (except fluid-power) .....	24	197 693	34 221	17.3	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	27	140 882	11 111	7.9	Z	68.4
2391	Hydraulic valves .....	17	99 358	4 066	4.1	Z	X
2392	Pneumatic valves .....	20	124 054	7 045	5.7	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	18	73 873	5 590	7.6	Z	65.3
2411	Hydraulic cylinders and rotary actuators .....	13	31 150	4 062	13.0	Z	X
2412	Pneumatic cylinders and rotary actuators .....	8	54 082	1 528	2.8	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	9	23 851	712	3.0	Z	66.4
2421	Hydraulic and pneumatic connectors .....	9	23 851	712	3.0	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	16	50 584	2 352	4.7	Z	67.5
2431	Filters .....	14	34 127	790	2.3	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	11	30 992	1 561	5.0	Z	X
2440	Welding supplies (excluding gases) .....	8	32 773	2 274	6.9	Z	X
2460	Other industrial supplies .....	39	264 735	14 276	5.4	Z	16.9
2462	Abrasives and abrasive materials .....	6	156 290	1 704	1.1	Z	X
2464	Mechanical rubber goods .....	8	60 297	2 619	4.3	Z	X
2465	Strapping and tape .....	6	156 290	3 075	2.0	Z	X
2466	Industrial supplies, n.e.c. ....	18	190 517	5 782	3.0	Z	X
2520	Custodial (janitors') equipment and supplies .....	6	5 345	820	15.3	Z	48.8
2521	Custodial equipment—power equipment .....	6	5 345	81	1.5	Z	X
2522	Custodial equipment—nonpower equipment .....	6	5 345	81	1.5	Z	X
2523	Custodial supplies .....	6	5 345	658	12.3	Z	X
2600	Aircraft and aeronautical equipment and supplies .....	19	148 008	39 153	26.5	Z	X
2700	Sporting and recreational goods and supplies .....	108	751 521	41 290	5.5	Z	4
2712	Bicycles and bicycle tires and tubes .....	17	128 110	35 883	28.0	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	25	61 625	2 562	4.2	Z	X
2800	Toys and hobby goods and supplies .....	72	511 551	40 878	8.0	Z	2.3
2811	Video games and cartridges .....	66	491 885	40 093	8.2	Z	X

See footnotes at end of table.



**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42169</b>	<b>Other electronic parts &amp; equipment whse—Con.</b>						
3000	Jewelry, diamonds, gem stones, and watches .....	13	130 381	9 560	7.3	Z	7.0
3014	Watches, clocks, and watch movements and cases .....	8	50 399	5 587	11.1	Z	X
3100	Musical instruments and supplies .....	6	953	182	19.1	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	45	188 920	32 977	17.5	Z	X
3140	Prerecorded video tapes .....	50	430 195	32 396	7.5	Z	X
3150	Other durable goods .....	7	22 590	4 174	18.5	Z	X
3200	Printing and writing paper .....	30	39 861	2 807	7.0	Z	X
3300	Stationery, office supplies and greeting cards .....	27	63 759	7 908	12.4	Z	X
3400	Industrial and personal services paper and plastics .....	35	94 846	29 864	31.5	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	22	201 714	37 405	18.5	Z	X
3600	Piece goods, knit and woven .....	10	1 333 744	105 228	7.9	Z	X
3800	Men's and boys' wear .....	17	75 809	12 846	16.9	Z	17.7
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	13	56 960	11 825	20.8	Z	X
3900	Women's and children's wear .....	19	50 328	7 648	15.2	Z	.2
3911	Infants' and children's wear (to size 6X) .....	18	49 027	7 636	15.6	Z	X
4000	Footwear .....	10	84 493	11 658	13.8	Z	X
4400	Confectionery .....	7	935	120	12.8	Z	68.9
4411	Candy .....	7	935	79	8.4	Z	X
4412	Chewing gum .....	7	935	41	4.4	Z	X
5300	Plastics materials and basic shapes .....	69	362 424	31 133	8.6	Z	33.1
5313	Plastics raw materials .....	11	229 163	6 446	2.8	Z	X
5314	Other plastics materials and basic shapes .....	56	117 366	21 986	18.7	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	60	1 251 189	175 832	14.1	.1	7.2
5331	Gasses, compressed and liquified, except L.P. ....	10	802 033	26 854	3.3	Z	X
5342	Adhesives, sealants, and glues .....	16	830 454	4 408	.5	Z	X
5343	Explosives .....	8	96 230	285	.3	Z	X
5344	Other chemicals and allied products .....	42	1 096 992	139 123	12.7	.1	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	10	25 286	1 361	5.4	Z	X
6110	Flowers and florists' supplies .....	7	45 012	234	.5	Z	X
6120	Art goods (including novelties and souvenirs) .....	12	28 673	2 564	8.9	Z	X
6150	Nondurable goods, n.e.c. ....	8	41 233	5 292	12.8	Z	X
9700	Service receipts and labor charges (including installed parts) .....	2 902	14 805 557	1 971 993	13.3	.9	60.4
9701	Labor charges for repair work .....	2 309	10 316 705	1 021 441	9.9	.5	X
9702	Parts installed in repair work .....	1 695	6 078 274	389 690	6.4	.2	X
9703	Other service receipts and labor charges—Specify .....	1 201	7 977 248	560 841	7.0	.3	X
9720	Receipts for service contracts .....	1 622	11 363 437	664 958	5.9	.3	X
9730	Advertising specialties (paper novelties, etc.) .....	7	36 261	4 367	12.0	Z	X
9740	Receipts for installing equipment .....	1 295	8 694 441	493 085	5.7	.2	X
9810	Miscellaneous commodities .....	618	6 153 314	810 738	13.2	.4	X
9930	Sales of integrated systems which you wrote or modified software .....	13	31 737	8 031	25.3	Z	X
9940	Rental and leasing receipts .....	547	1 520 765	103 493	6.8	Z	10.6
9941	Computer rental and leasing receipts .....	39	682 948	11 711	1.7	Z	X
9942	Photocopying machine rental .....	268	559 470	49 333	8.8	Z	X
9943	Other office machine rental receipts .....	76	205 219	9 784	4.8	Z	X
9944	Other rental receipts .....	178	143 197	29 956	20.9	Z	X
9960	Custom software (designed to customer specifications) .....	22	28 159	2 932	10.4	Z	X
<b>421690</b>	<b>Other electronic parts &amp; equipment whse</b> .....	<b>20 908</b>	<b>X</b>	<b>217 146 922</b>	<b>X</b>	<b>100.0</b>	<b>68.9</b>
0100	New and used automobiles, motorcycles, etc. ....	8	33 292	589	1.8	Z	X
0200	New and rebuilt automotive parts and supplies .....	44	161 381	15 021	9.3	Z	19.7
0214	Brake parts (including fluid and all disk and drum parts) .....	12	52 607	1 714	3.3	Z	X
0223	Parts, n.e.c. ....	41	151 422	8 978	5.9	Z	X
0224	Accessories .....	27	106 750	2 545	2.4	Z	X
0300	Tires and tubes .....	6	35 320	1 421	4.0	Z	X
0400	Household and lawn furniture .....	11	50 418	6 205	12.3	Z	X
0420	Office and business furniture .....	26	32 548	4 697	14.4	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	8	47 209	5 936	12.6	Z	X
0530	Flooring and floor coverings .....	15	74 767	4 894	6.5	Z	18.4
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	8	64 779	4 355	6.7	Z	X
0540	Other home furnishings .....	84	789 131	29 717	3.8	Z	5.1
0541	Metal flatware and kitchen utensils .....	8	74 770	4 649	6.2	Z	X
0543	Home furnishings, n.e.c. ....	65	585 292	2 039	.3	Z	X
0800	Photographic equipment and supplies (excluding video) .....	32	136 299	15 017	11.0	Z	15.7
0811	Still picture photographic equipment .....	8	40 975	2 928	7.1	Z	X
0813	Photographic film .....	9	39 674	5 028	12.7	Z	X
0815	Other photographic equipment and supplies .....	9	22 990	808	3.5	Z	X
0900	Office equipment .....	240	2 640 931	348 112	13.2	.2	32.6
0911	Typewriters and dedicated word processors .....	67	1 335 098	179 703	13.5	.1	X
0912	Calculators and accounting machines .....	38	169 373	16 389	9.7	Z	X
0913	Copying machines and equipment .....	169	1 255 849	143 242	11.4	.1	X
0914	Dictating, transcribing, and recording machines .....	19	30 555	2 746	9.0	Z	X
0915	Mailing, letter handling, and addressing machines .....	9	11 284	407	3.6	Z	X
0920	New computer equipment .....	898	12 230 113	1 866 484	15.3	.9	16.4
0921	Computers .....	486	2 660 557	358 858	13.5	.2	X
0922	Computer storage devices .....	211	1 203 223	125 287	10.4	.1	X
0923	Computer printers .....	359	3 125 098	344 661	11.0	.2	X
0924	Other computer peripheral equipment .....	369	7 514 695	1 037 677	13.8	.5	X
0930	Used computer equipment .....	37	132 550	10 037	7.6	Z	X
0950	Computer software (packaged) .....	412	5 172 087	159 216	3.1	.1	X
0960	Restaurant and hotel equipment and supplies .....	15	10 225	1 539	15.1	Z	X

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**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421690</b>	<b>Other electronic parts &amp; equipment whse—Con.</b>						
0970	Store machines and equipment .....	21	160 494	31 525	19.6	Z	5.9
0972	Other store machines and equipment .....	8	18 342	965	5.3	Z	X
1000	Medical, hospital, and surgical supplies .....	27	68 015	9 067	13.3	Z	41.2
1011	Surgical and medical instruments and equipment.....	23	51 064	8 755	17.1	Z	X
1050	Other professional equipment and supplies .....	10	9 836	1 954	19.9	Z	66.4
1054	Laboratory equipment .....	10	9 836	757	7.7	Z	X
1120	Flat iron and steel products .....	20	284 053	51 890	18.3	Z	X
1140	Iron and steel wire and wire products .....	19	41 556	3 282	7.9	Z	12.3
1141	Wire (plain, coated, barbed, and twisted) .....	16	39 367	2 907	7.4	Z	X
1150	Iron and steel pipe and tubing .....	9	342 609	102 987	30.1	Z	X
1200	Copper and brass .....	9	15 450	2 168	14.0	Z	X
1220	Aluminum shapes, forms, etc. ....	12	31 562	3 064	9.7	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious).....	6	231 150	39 851	17.2	Z	X
1400	Electrical apparatus and equipment .....	2 380	18 319 847	3 896 851	21.3	1.8	62.9
1411	Power and distribution transformers .....	794	9 373 600	1 196 395	12.8	.6	X
1412	Switchgear and switchboard apparatus .....	383	3 081 408	329 103	10.7	.2	X
1413	Motors and generators (including motor-generator sets) .....	267	1 775 028	138 612	7.8	.1	X
1414	Conduit, raceway, and fittings .....	339	2 314 977	131 154	5.7	.1	X
1415	Electric bulbs (all types) .....	303	1 598 077	46 284	2.9	.1	X
1416	Interior wiring (excluding conduit).....	1 141	7 067 576	520 764	7.4	.2	X
1417	Exterior wiring and cable (excluding conduit).....	568	4 086 042	241 485	5.9	.1	X
1418	Lighting fixtures (residential and commercial) .....	251	2 949 839	91 322	3.1	.1	X
1419	Industrial controls .....	847	5 119 411	495 680	9.7	.2	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	946	6 971 682	706 069	10.1	.3	X
1500	Electrical appliances, household .....	525	6 999 237	1 093 651	15.6	.5	44.7
1511	Televisions .....	254	5 422 850	319 498	5.9	.1	X
1512	Radios, stereos, and CD players .....	323	3 124 514	208 914	6.7	.1	X
1513	V.C.R.'s and video cameras .....	293	5 395 536	293 158	5.4	.1	X
1514	Electrical household ranges and ovens .....	14	2 635 910	113 793	4.3	.1	X
1515	Refrigerators and freezers, household .....	11	300 318	6 921	2.3	.1	X
1517	Vacuum cleaners and sewing machines, household .....	41	1 029 703	25 800	2.5	.1	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	137	4 922 801	124 578	2.5	.1	X
1600	Electronic parts and equipment, except communication .....	12 318	139 474 400	120 972 391	86.7	55.7	55.9
1612	Integrated circuits .....	4 320	56 082 730	35 195 699	62.8	16.2	X
1613	Capacitors and resistors .....	4 109	36 385 941	7 001 005	19.2	3.2	X
1615	Discrete semiconductors, etc. ....	4 382	65 246 342	29 284 415	44.9	13.5	X
1616	Electronic connectors and other passive electronic parts .....	6 080	49 031 779	19 612 390	40.0	9.0	X
1618	Electronic parts and equipment, n.e.c. ....	7 213	55 334 489	29 878 887	54.0	13.8	X
1650	Communication equipment and supplies .....	10 032	95 834 531	82 089 156	85.7	37.8	57.1
1651	Telephones .....	4 592	32 080 225	16 491 201	51.4	7.6	X
1652	Other electronic communication equipment .....	8 002	80 380 845	46 845 529	58.3	21.6	X
1653	Other electrical communication equipment .....	1 964	37 146 853	18 752 314	50.5	8.6	X
1700	Hardware .....	739	4 758 290	337 597	7.1	.2	4.6
1711	Hand tools (including power driven).....	527	3 078 622	149 276	4.8	.1	X
1712	Bolts, nuts, rivets, and fasteners .....	428	1 669 696	95 773	5.7	.1	X
1713	Cutlery .....	371	757 371	11 222	1.5	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	68	753 231	115 884	15.4	.1	12.3
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	37	121 026	9 240	7.6	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	31	118 264	32 435	27.4	.1	X
1815	Boilers, radiators, and convectors .....	7	9 602	4 290	44.7	.1	X
1818	Other plumbing and heating equipment and supplies .....	46	645 492	58 640	9.1	.1	X
1900	Warm air heating and air-conditioning equipment and supplies .....	231	3 984 473	168 879	4.2	.1	1.1
1911	Furnaces (warm air) .....	128	933 478	18 221	2.0	.1	X
1912	Central air-conditioning (residential and commercial) .....	18	26 588	1 630	6.1	.1	X
1914	Heat pumps (residential and commercial) .....	139	927 045	6 200	.7	.1	X
1916	Air cleaning and filtration systems .....	112	258 904	2 596	1.0	.1	X
1917	Compressors for air-conditioners .....	106	248 504	4 377	1.8	.1	X
1918	Condensing units for air-conditioners .....	139	2 268 540	63 295	2.8	.1	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	128	910 851	27 530	3.0	.1	X
2000	Refrigeration equipment and supplies .....	26	33 782	4 161	12.3	.1	10.1
2013	Condensing units for commercial refrigerators .....	22	21 647	628	2.9	.1	X
2014	Refrigerants .....	22	21 647	1 252	5.8	.1	X
2015	Other refrigeration equipment and supplies .....	22	21 647	628	2.9	.1	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	8	1 315 641	52 860	4.0	.1	X
2220	Garden machinery, equipment, and parts .....	11	49 517	2 293	4.6	.1	X
2230	Food-processing machinery, equipment, and parts .....	9	19 771	1 740	8.8	.1	54.9
2232	New packing, packaging, and bottling equipment .....	6	14 750	736	5.0	.1	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	23	270 010	8 145	3.0	.1	66.8
2311	Pumps .....	19	263 245	3 740	1.4	.1	X
2312	Motors .....	19	258 857	4 022	1.6	.1	X
2313	Parts for pumps and motors .....	12	16 032	383	2.4	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	471	6 801 105	690 840	10.2	.3	3.2
2321	New pumps, compressors (air or gas), and equipment .....	86	2 566 302	78 228	3.0	.1	X
2323	New diesel engines (excluding automotive) .....	38	2 181 546	12 792	.6	.1	X
2326	New controlling, recording, and indicating instruments and access .....	289	4 579 763	336 611	7.4	.2	X
2327	All other new general-purpose industrial machinery and equipment .....	188	3 358 334	154 128	4.6	.1	X
2328	Used general-purpose industrial machinery and equipment .....	62	1 084 887	109 082	10.1	.1	X
2330	Metalworking machinery, equipment, and parts .....	20	63 324	9 149	14.4	.1	X

See footnotes at end of table.

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					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421690</b>	<b>Other electronic parts &amp; equipment whse—Con.</b>						
2340	Materials handling machinery, equipment, and parts	174	780 387	60 697	7.8	Z	5.7
2341	New conveying equipment	95	613 373	37 122	6.1	Z	X
2342	New hoists, cranes, and monorails	80	384 251	1 825	.5	Z	X
2344	New industrial trucks and tractors	6	7 539	224	3.0	Z	X
2345	Used materials handling machinery, equipment, and parts	60	111 148	14 351	12.9	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	11	106 296	6 306	5.9	Z	36.0
2352	New oil field machinery, equipment, and supplies (including drilling bits)	6	55 110	3 257	5.9	Z	X
2360	Other industrial machinery, equipment, and parts	26	213 594	34 479	16.1	Z	23.6
2363	New printing trades machinery, equipment, and supplies	12	50 485	7 070	14.0	Z	X
2366	Other new industrial machinery and equipment	11	25 201	8 835	35.1	Z	X
2370	Mechanical power transmission supplies	38	237 310	60 363	25.4	Z	44.4
2371	Bearings and bushings	23	135 738	45 444	33.5	Z	X
2372	Other mechanical power transmission supplies	21	132 570	14 919	11.3	Z	X
2380	Industrial valves and fittings (except fluid-power)	24	197 693	34 221	17.3	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves	27	140 882	11 111	7.9	Z	68.4
2391	Hydraulic valves	17	99 358	4 066	4.1	Z	X
2392	Pneumatic valves	20	124 054	7 045	5.7	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	18	73 873	5 590	7.6	Z	65.3
2411	Hydraulic cylinders and rotary actuators	13	31 150	4 062	13.0	Z	X
2412	Pneumatic cylinders and rotary actuators	8	54 082	1 528	2.8	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	9	23 851	712	3.0	Z	66.4
2421	Hydraulic and pneumatic connectors	9	23 851	712	3.0	Z	X
2430	Fluid-power filters, components, accessories, and parts	16	50 584	2 352	4.7	Z	67.5
2431	Filters	14	34 127	790	2.3	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	11	30 992	1 561	5.0	Z	X
2440	Welding supplies (excluding gases)	8	32 773	2 274	6.9	Z	X
2460	Other industrial supplies	39	264 735	14 276	5.4	Z	16.9
2462	Abrasives and abrasive materials	6	156 290	1 704	1.1	Z	X
2464	Mechanical rubber goods	8	60 297	2 619	4.3	Z	X
2465	Strapping and tape	6	156 290	3 075	2.0	Z	X
2466	Industrial supplies, n.e.c.	18	190 517	5 782	3.0	Z	X
2520	Custodial (janitors') equipment and supplies	6	5 345	820	15.3	Z	48.8
2521	Custodial equipment—power equipment	6	5 345	81	1.5	Z	X
2522	Custodial equipment—nonpower equipment	6	5 345	81	1.5	Z	X
2523	Custodial supplies	6	5 345	658	12.3	Z	X
2600	Aircraft and aeronautical equipment and supplies	19	148 008	39 153	26.5	Z	X
2700	Sporting and recreational goods and supplies	108	751 521	41 290	5.5	Z	.4
2712	Bicycles and bicycle tires and tubes	17	128 110	35 883	28.0	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	25	61 625	2 562	4.2	Z	X
2800	Toys and hobby goods and supplies	72	511 551	40 878	8.0	Z	2.3
2811	Video games and cartridges	66	491 885	40 093	8.2	Z	X
3000	Jewelry, diamonds, gem stones, and watches	13	130 381	9 560	7.3	Z	7.0
3014	Watches, clocks, and watch movements and cases	8	50 399	5 587	11.1	Z	X
3100	Musical instruments and supplies	6	953	182	19.1	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	45	188 920	32 977	17.5	Z	X
3140	Prerecorded video tapes	50	430 195	32 396	7.5	Z	X
3150	Other durable goods	7	22 590	4 174	18.5	Z	X
3200	Printing and writing paper	30	39 861	2 807	7.0	Z	X
3300	Stationery, office supplies and greeting cards	27	63 759	7 908	12.4	Z	X
3400	Industrial and personal services paper and plastics	35	94 846	29 864	31.5	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	22	201 714	37 405	18.5	Z	X
3600	Piece goods, knit and woven	10	1 333 744	105 228	7.9	Z	X
3800	Men's and boys' wear	17	75 809	12 846	16.9	Z	17.7
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	13	56 960	11 825	20.8	Z	X
3900	Women's and children's wear	19	50 328	7 648	15.2	Z	.2
3911	Infants' and children's wear (to size 6X)	18	49 027	7 636	15.6	Z	X
4000	Footwear	10	84 493	11 658	13.8	Z	X
4400	Confectionery	7	935	120	12.8	Z	68.9
4411	Candy	7	935	79	8.4	Z	X
4412	Chewing gum	7	935	41	4.4	Z	X
5300	Plastics materials and basic shapes	69	362 424	31 133	8.6	Z	33.1
5313	Plastics raw materials	11	229 163	6 446	2.8	Z	X
5314	Other plastics materials and basic shapes	56	117 366	21 986	18.7	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	60	1 251 189	175 832	14.1	.1	7.2
5331	Gasses, compressed and liquified, except L.P.	10	802 033	26 854	3.3	Z	X
5342	Adhesives, sealants, and glues	16	830 454	4 408	.5	Z	X
5343	Explosives	8	96 230	285	.3	Z	X
5344	Other chemicals and allied products	42	1 096 992	139 123	12.7	.1	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	10	25 286	1 361	5.4	Z	X
6110	Flowers and florists' supplies	7	45 012	234	.5	Z	X
6120	Art goods (including novelties and souvenirs)	12	28 673	2 564	8.9	Z	X
6150	Nondurable goods, n.e.c.	8	41 233	5 292	12.8	Z	X
9700	Service receipts and labor charges (including installed parts)	2 902	14 805 557	1 971 993	13.3	.9	60.4
9701	Labor charges for repair work	2 309	10 316 705	1 021 441	9.9	.5	X
9702	Parts installed in repair work	1 695	6 078 274	389 690	6.4	.2	X
9703	Other service receipts and labor charges—Specify	1 201	7 977 248	560 841	7.0	.3	X
9720	Receipts for service contracts	1 622	11 363 437	664 958	5.9	.3	X
9730	Advertising specialties (paper novelties, etc.)	7	36 261	4 367	12.0	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421690</b>	<b>Other electronic parts &amp; equipment whse—Con.</b>						
9740	Receipts for installing equipment .....	1 295	8 694 441	493 085	5.7	.2	X
9810	Miscellaneous commodities .....	618	6 153 314	810 738	13.2	.4	X
9930	Sales of integrated systems which you wrote or modified software .....	13	31 737	8 031	25.3	Z	X
9940	Rental and leasing receipts .....	547	1 520 765	103 493	6.8	Z	10.6
9941	Computer rental and leasing receipts .....	39	682 948	11 711	1.7	Z	X
9942	Photocopying machine rental .....	268	559 470	49 333	8.8	Z	X
9943	Other office machine rental receipts .....	76	205 219	9 784	4.8	Z	X
9944	Other rental receipts .....	178	143 197	29 956	20.9	Z	X
9960	Custom software (designed to customer specifications) .....	22	28 159	2 932	10.4	Z	X
<b>4216901</b>	<b>Communications equipment &amp; supplies whse</b> .....	<b>9 180</b>	<b>X</b>	<b>88 413 555</b>	<b>X</b>	<b>100.0</b>	<b>72.3</b>
0200	New and rebuilt automotive parts and supplies .....	14	44 672	5 229	11.7	Z	53.2
0223	Parts, n.e.c. ....	14	44 672	5 229	11.7	Z	X
0420	Office and business furniture .....	22	21 762	3 934	18.1	Z	X
0540	Other home furnishings .....	63	605 704	4 866	.8	Z	5.4
0543	Home furnishings, n.e.c. ....	56	558 022	1 439	.3	Z	X
0800	Photographic equipment and supplies (excluding video) .....	11	24 399	4 353	17.8	Z	X
0900	Office equipment .....	189	1 958 489	291 766	14.9	.3	41.2
0911	Typewriters and dedicated word processors .....	61	1 333 459	179 659	13.5	.2	X
0912	Calculators and accounting machines .....	32	167 734	16 362	9.8	Z	X
0913	Copying machines and equipment .....	145	652 951	95 228	14.6	.1	X
0914	Dictating, transcribing, and recording machines .....	13	9 786	178	1.8	Z	X
0920	New computer equipment .....	375	2 708 930	360 251	13.3	.4	33.6
0921	Computers .....	202	645 329	63 823	9.9	.1	X
0922	Computer storage devices .....	54	133 103	6 978	5.2	Z	X
0923	Computer printers .....	173	2 105 403	222 845	10.6	.3	X
0924	Other computer peripheral equipment .....	132	520 023	66 604	12.8	.1	X
0930	Used computer equipment .....	16	54 584	6 106	11.2	Z	X
0950	Computer software (packaged) .....	222	4 214 282	109 160	2.6	.1	X
0970	Store machines and equipment .....	7	123 248	25 332	20.6	Z	X
1400	Electrical apparatus and equipment .....	682	8 331 117	1 597 074	19.2	1.8	63.6
1411	Power and distribution transformers .....	169	4 931 201	826 630	16.8	.9	X
1412	Switchgear and switchboard apparatus .....	92	894 243	35 528	4.0	Z	X
1413	Motors and generators (including motor-generator sets) .....	43	543 375	13 089	2.4	Z	X
1414	Conduit, raceway, and fittings .....	182	1 715 068	88 404	5.2	.1	X
1415	Electric bulbs (all types) .....	68	749 782	15 523	2.1	Z	X
1416	Interior wiring (excluding conduit) .....	420	2 961 729	231 453	7.8	.3	X
1417	Exterior wiring and cable (excluding conduit) .....	169	2 053 582	137 404	6.7	.2	X
1418	Lighting fixtures (residential and commercial) .....	63	1 273 406	55 207	4.3	.1	X
1419	Industrial controls .....	82	707 451	20 570	2.9	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	131	1 845 845	173 284	9.4	.2	X
1500	Electrical appliances, household .....	296	2 203 491	236 535	10.7	.3	56.6
1511	Televisions .....	171	1 417 762	43 437	3.1	Z	X
1512	Radios, stereos, and CD players .....	199	1 389 060	88 295	6.4	.1	X
1513	V.C.R.'s and video cameras .....	167	1 283 664	47 389	3.7	.1	X
1514	Electrical household ranges and ovens .....	6	46 762	3 203	6.9	Z	X
1515	Refrigerators and freezers, household .....	11	300 318	6 921	2.3	Z	X
1517	Vacuum cleaners and sewing machines, household .....	10	14 592	950	6.5	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	104	1 271 500	46 320	3.6	.1	X
1600	Electronic parts and equipment, except communication .....	590	10 741 033	1 626 825	15.1	1.8	68.8
1612	Integrated circuits .....	97	2 638 725	431 397	16.3	.5	X
1613	Capacitors and resistors .....	82	281 090	22 747	8.1	Z	X
1615	Discrete semiconductors, etc. ....	92	3 976 872	395 168	9.9	.4	X
1616	Electronic connectors and other passive electronic parts .....	311	3 080 895	498 367	16.2	.6	X
1618	Electronic parts and equipment, n.e.c. ....	335	2 366 348	279 144	11.8	.3	X
1650	Communication equipment and supplies .....	9 180	88 413 555	81 159 016	91.8	91.8	59.4
1651	Telephones .....	4 392	30 435 885	16 361 396	53.8	18.5	X
1652	Other electronic communication equipment .....	7 277	74 126 169	46 211 157	62.3	52.3	X
1653	Other electrical communication equipment .....	1 791	36 062 694	18 586 353	51.5	21.0	X
1700	Hardware .....	82	669 066	49 091	7.3	.1	11.3
1712	Bolts, nuts, rivets, and fasteners .....	60	234 519	11 460	4.9	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	9	284 870	2 348	.8	Z	13.9
1818	Other plumbing and heating equipment and supplies .....	8	268 632	2 190	.8	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	13	284 534	16 077	5.7	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	10	23 054	1 893	8.2	Z	72.3
2311	Pumps .....	6	16 289	600	3.7	Z	X
2312	Motors .....	10	23 054	1 195	5.2	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	47	499 031	91 376	18.3	.1	4.3
2321	New pumps, compressors (air or gas), and equipment .....	26	251 913	3 487	1.4	Z	X
2326	New controlling, recording, and indicating instruments and access .....	39	433 677	59 009	13.6	.1	X
2327	All other new general-purpose industrial machinery and equipment .....	34	317 267	28 881	9.1	Z	X
2340	Materials handling machinery, equipment, and parts .....	31	82 871	14 250	17.2	Z	29.3
2342	New hoists, cranes, and monorails .....	8	20 123	345	1.7	Z	X
2344	New industrial trucks and tractors .....	6	7 539	224	3.0	Z	X
2345	Used materials handling machinery, equipment, and parts .....	13	35 621	9 950	27.9	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	6	14 301	280	2.0	Z	72.3
2392	Pneumatic valves .....	6	14 301	189	1.3	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	6	14 301	613	4.3	Z	72.3
2421	Hydraulic and pneumatic connectors .....	6	14 301	613	4.3	Z	X

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**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4216901</b>	<b>Communications equipment &amp; supplies whsle—Con.</b>						
2430	Fluid-power filters, components, accessories, and parts .....	6	8 066	896	11.1	Z	72.3
2431	Filters .....	6	8 066	533	6.6	Z	X
2460	Other industrial supplies .....	13	13 921	1 092	7.8	Z	X
2700	Sporting and recreational goods and supplies .....	66	561 786	2 845	.5	Z	X
2800	Toys and hobby goods and supplies .....	6	19 666	785	4.0	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	8	60 413	2 376	3.9	Z	X
3140	Prerecorded video tapes .....	18	293 799	22 668	7.7	Z	X
3200	Printing and writing paper .....	9	4 186	121	2.9	Z	X
3300	Stationery, office supplies and greeting cards .....	12	20 940	3 377	16.1	Z	X
5300	Plastics materials and basic shapes .....	13	13 921	2 354	16.9	Z	51.2
5314	Other plastics materials and basic shapes .....	13	13 921	2 354	16.9	Z	X
9700	Service receipts and labor charges (including installed parts) .....	2 000	8 481 040	1 364 410	16.1	1.5	63.2
9701	Labor charges for repair work .....	1 636	6 996 132	851 461	12.2	1.0	X
9702	Parts installed in repair work .....	1 196	4 314 459	299 008	6.9	.3	X
9703	Other service receipts and labor charges—Specify .....	914	4 080 129	213 938	5.2	.2	X
9720	Receipts for service contracts .....	1 351	9 080 361	506 896	5.6	.6	X
9740	Receipts for installing equipment .....	1 010	5 750 771	288 966	5.0	.3	X
9810	Miscellaneous commodities .....	179	3 407 887	515 124	15.1	.9	X
9930	Sales of integrated systems which you wrote or modified software .....	11	31 491	7 998	25.4	Z	X
9940	Rental and leasing receipts .....	371	799 040	72 471	9.1	.1	15.8
9941	Computer rental and leasing receipts .....	19	68 696	564	.8	Z	X
9942	Photocopying machine rental .....	268	559 470	49 333	8.8	.1	X
9943	Other office machine rental receipts .....	71	185 785	9 656	5.2	Z	X
9944	Other rental receipts .....	26	50 047	12 634	25.2	Z	X
9960	Custom software (designed to customer specifications) .....	11	19 593	1 825	9.3	Z	X
<b>4216902</b>	<b>Electronic parts (excluding communications equipment) whsle</b>	<b>11 728</b>	<b>X</b>	<b>128 733 367</b>	<b>X</b>	<b>100.0</b>	<b>66.5</b>
0100	New and used automobiles, motorcycles, etc. ....	8	33 292	589	1.8	Z	X
0200	New and rebuilt automotive parts and supplies .....	30	116 709	9 792	8.4	Z	3.9
0214	Brake parts (including fluid and all disk and drum parts) .....	12	52 607	1 714	3.3	Z	X
0223	Parts, n.e.c. ....	27	106 750	3 749	3.5	Z	X
0224	Accessories .....	27	106 750	2 545	2.4	Z	X
0300	Tires and tubes .....	6	35 320	1 421	4.0	Z	X
0400	Household and lawn furniture .....	11	50 418	6 205	12.3	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	8	47 209	5 936	12.6	Z	X
0530	Flooring and floor coverings .....	12	74 086	4 553	6.1	Z	18.0
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	8	64 779	4 355	6.7	Z	X
0540	Other home furnishings .....	21	183 427	24 851	13.5	Z	4.5
0541	Metal flatware and kitchen utensils .....	8	74 770	4 649	6.2	Z	X
0543	Home furnishings, n.e.c. ....	9	27 270	600	2.2	Z	X
0800	Photographic equipment and supplies (excluding video) .....	21	111 900	10 664	9.5	Z	19.3
0811	Still picture photographic equipment .....	8	40 975	2 928	7.1	Z	X
0813	Photographic film .....	9	39 674	5 028	12.7	Z	X
0815	Other photographic equipment and supplies .....	9	22 990	808	3.5	Z	X
0900	Office equipment .....	51	682 442	56 346	8.3	Z	12.9
0911	Typewriters and dedicated word processors .....	6	1 639	44	2.7	Z	X
0912	Calculators and accounting machines .....	6	1 639	27	1.6	Z	X
0913	Copying machines and equipment .....	24	602 898	48 014	8.0	Z	X
0914	Dictating, transcribing, and recording machines .....	6	20 769	2 568	12.4	Z	X
0915	Mailing, letter handling, and addressing machines .....	7	8 663	68	.8	Z	X
0920	New computer equipment .....	523	9 521 183	1 506 233	15.8	1.2	11.6
0921	Computers .....	284	2 015 228	295 035	14.6	.2	X
0922	Computer storage devices .....	157	1 070 120	118 309	11.1	.1	X
0923	Computer printers .....	186	1 019 695	121 816	11.9	.1	X
0924	Other computer peripheral equipment .....	237	6 994 672	971 073	13.9	.8	X
0930	Used computer equipment .....	21	77 966	3 931	5.0	Z	X
0950	Computer software (packaged) .....	190	957 805	50 056	5.2	Z	X
0960	Restaurant and hotel equipment and supplies .....	15	10 225	1 539	15.1	Z	X
0970	Store machines and equipment .....	14	37 246	6 193	16.6	Z	43.2
0972	Other store machines and equipment .....	8	18 342	965	5.3	Z	X
1000	Medical, hospital, and surgical supplies .....	25	66 959	8 908	13.3	Z	40.6
1011	Surgical and medical instruments and equipment .....	23	51 064	8 755	17.1	Z	X
1050	Other professional equipment and supplies .....	10	9 836	1 954	19.9	Z	64.1
1054	Laboratory equipment .....	10	9 836	757	7.7	Z	X
1120	Flat iron and steel products .....	20	284 053	51 890	18.3	Z	X
1140	Iron and steel wire and wire products .....	17	41 037	3 074	7.5	Z	12.1
1141	Wire (plain, coated, barbed, and twisted) .....	16	39 367	2 907	7.4	Z	X
1150	Iron and steel pipe and tubing .....	8	339 597	102 685	30.2	.1	X
1200	Copper and brass .....	9	15 450	2 168	14.0	Z	X
1220	Aluminum shapes, forms, etc. ....	12	31 562	3 064	9.7	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	6	231 150	39 851	17.2	Z	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4216902</b>	<b>Electronic parts (excluding communications equipment) whsle—Con.</b>						
1400	Electrical apparatus and equipment .....	1 698	9 988 730	2 299 777	23.0	1.8	63.0
1411	Power and distribution transformers .....	625	4 442 399	369 765	8.3	.3	X
1412	Switchgear and switchboard apparatus .....	291	2 187 165	293 575	13.4	.2	X
1413	Motors and generators (including motor-generator sets) .....	224	1 231 653	125 523	10.2	.1	X
1414	Conduit, raceway, and fittings .....	158	599 909	42 750	7.1	Z	X
1415	Electric bulbs (all types) .....	235	848 295	30 761	3.6	Z	X
1416	Interior wiring (excluding conduit) .....	721	4 105 847	289 311	7.0	.2	X
1417	Exterior wiring and cable (excluding conduit) .....	399	2 032 460	104 081	5.1	.1	X
1418	Lighting fixtures (residential and commercial) .....	188	1 676 433	36 115	2.2	Z	X
1419	Industrial controls .....	765	4 411 960	475 110	10.8	.4	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	815	5 125 837	532 785	10.4	.4	X
1500	Electrical appliances, household .....	229	4 795 746	857 116	17.9	.7	39.6
1511	Televisions .....	84	4 005 088	276 061	6.9	.2	X
1512	Radios, stereos, and CD players .....	124	1 735 454	120 619	7.0	.1	X
1513	V.C.R.'s and video cameras .....	126	4 111 872	245 769	6.0	.2	X
1514	Electrical household ranges and ovens .....	8	2 589 148	110 590	4.3	.1	X
1517	Vacuum cleaners and sewing machines, household .....	32	1 015 111	24 850	2.4	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	33	3 651 301	78 258	2.1	.1	X
1600	Electronic parts and equipment, except communication .....	11 728	128 733 367	119 345 566	92.7	92.7	53.0
1612	Integrated circuits .....	4 223	53 444 005	34 764 302	65.0	27.0	X
1613	Capacitors and resistors .....	4 027	36 104 851	6 978 258	19.3	5.4	X
1615	Discrete semiconductors, etc. ....	4 290	61 269 470	28 889 247	47.2	22.4	X
1616	Electronic connectors and other passive electronic parts .....	5 769	45 950 884	19 114 023	41.6	14.8	X
1618	Electronic parts and equipment, n.e.c. ....	6 878	52 968 141	29 599 743	55.9	23.0	X
1650	Communication equipment and supplies .....	852	7 420 976	930 140	12.5	.7	61.8
1651	Telephones .....	200	1 644 340	129 805	7.9	.1	X
1652	Other electronic communication equipment .....	725	6 254 676	634 372	10.1	.5	X
1653	Other electrical communication equipment .....	172	1 084 159	165 961	15.3	.1	X
1700	Hardware .....	657	4 089 224	288 506	7.1	.2	2.9
1711	Hand tools (including power driven) .....	527	3 078 622	149 276	4.8	.1	X
1712	Bolts, nuts, rivets, and fasteners .....	368	1 435 177	84 313	5.9	.1	X
1713	Cutlery .....	371	757 371	11 222	1.5	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	59	468 361	113 536	24.2	.1	11.2
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	37	121 026	9 240	7.6	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	31	118 264	32 435	27.4	Z	X
1815	Boilers, radiators, and convectors .....	7	9 602	4 290	44.7	Z	X
1818	Other plumbing and heating equipment and supplies .....	38	376 860	56 450	15.0	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	218	3 699 939	152 802	4.1	.1	1.2
1911	Furnaces (warm air) .....	128	933 478	18 221	2.0	Z	X
1912	Central air-conditioning (residential and commercial) .....	18	26 588	1 630	6.1	Z	X
1914	Heat pumps (residential and commercial) .....	139	927 045	6 200	.7	Z	X
1916	Air cleaning and filtration systems .....	112	258 904	2 596	1.0	Z	X
1917	Compressors for air-conditioners .....	106	248 504	4 377	1.8	Z	X
1918	Condensing units for air-conditioners .....	139	2 268 540	63 295	2.8	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	128	910 851	27 530	3.0	Z	X
2000	Refrigeration equipment and supplies .....	24	33 018	4 155	12.6	Z	9.8
2013	Condensing units for commercial refrigerators .....	22	21 647	628	2.9	Z	X
2014	Refrigerants .....	22	21 647	1 252	5.8	Z	X
2015	Other refrigeration equipment and supplies .....	22	21 647	628	2.9	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	8	1 315 641	52 860	4.0	Z	X
2220	Garden machinery, equipment, and parts .....	11	49 517	2 293	4.6	Z	X
2230	Food-processing machinery, equipment, and parts .....	6	14 750	736	5.0	Z	51.5
2232	New packing, packaging, and bottling equipment .....	6	14 750	736	5.0	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	13	246 956	6 252	2.5	Z	64.4
2311	Pumps .....	13	246 956	3 140	1.3	Z	X
2312	Motors .....	9	235 803	2 827	1.2	Z	X
2313	Parts for pumps and motors .....	9	4 782	285	6.0	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	424	6 302 074	599 464	9.5	.5	3.0
2321	New pumps, compressors (air or gas), and equipment .....	60	2 314 389	74 741	3.2	Z	X
2323	New diesel engines (excluding automotive) .....	38	2 181 546	12 792	.6	Z	X
2326	New controlling, recording, and indicating instruments and access .....	250	4 146 086	277 602	6.7	.2	X
2327	All other new general-purpose industrial machinery and equipment .....	154	3 041 067	125 247	4.1	.1	X
2328	Used general-purpose industrial machinery and equipment .....	62	1 084 887	109 082	10.1	.1	X
2330	Metalworking machinery, equipment, and parts .....	19	59 601	8 926	15.0	Z	X
2340	Materials handling machinery, equipment, and parts .....	143	697 516	46 447	6.7	Z	3.0
2341	New conveying equipment .....	95	613 373	37 122	6.1	Z	X
2342	New hoists, cranes, and monorails .....	72	364 128	1 478	.4	Z	X
2345	Used materials handling machinery, equipment, and parts .....	47	75 527	4 401	5.8	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	8	95 039	6 112	6.4	Z	31.7
2352	New oil field machinery, equipment, and supplies (including drilling bits) .....	6	55 110	3 257	5.9	Z	X
2360	Other industrial machinery, equipment, and parts .....	23	201 866	32 696	16.2	Z	22.6
2363	New printing trades machinery, equipment, and supplies .....	9	38 757	5 287	13.6	Z	X
2366	Other new industrial machinery and equipment .....	11	25 201	8 835	35.1	Z	X
2370	Mechanical power transmission supplies .....	38	237 310	60 363	25.4	Z	42.9
2371	Bearings and bushings .....	23	135 738	45 444	33.5	Z	X
2372	Other mechanical power transmission supplies .....	21	132 570	14 919	11.3	Z	X
2380	Industrial valves and fittings (except fluid-power) .....	24	197 693	34 221	17.3	Z	X

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**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4216902</b>	<b>Electronic parts (excluding communications equipment) whsle—Con.</b>						
2390	Hydraulic and pneumatic (fluid-power) valves .....	21	126 581	10 831	8.6	Z	66.1
2391	Hydraulic valves .....	14	96 318	3 975	4.1	Z	X
2392	Pneumatic valves .....	14	109 753	6 856	6.2	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	15	70 833	5 559	7.8	Z	63.0
2411	Hydraulic cylinders and rotary actuators .....	10	28 110	4 031	14.3	Z	X
2412	Pneumatic cylinders and rotary actuators .....	8	54 082	1 528	2.8	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	10	42 518	1 456	3.4	Z	65.0
2431	Filters .....	8	26 061	257	1.0	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	8	27 948	1 198	4.3	Z	X
2440	Welding supplies (excluding gases) .....	8	32 773	2 274	6.9	Z	X
2460	Other industrial supplies .....	26	250 814	13 184	5.3	Z	17.8
2462	Abrasives and abrasive materials .....	6	156 290	1 704	1.1	Z	X
2464	Mechanical rubber goods .....	8	60 297	2 619	4.3	Z	X
2465	Strapping and tape .....	6	156 290	3 075	2.0	Z	X
2466	Industrial supplies, n.e.c. ....	18	190 517	5 782	3.0	Z	X
2520	Custodial (janitors') equipment and supplies .....	6	5 345	820	15.3	Z	47.1
2521	Custodial equipment—power equipment .....	6	5 345	81	1.5	Z	X
2522	Custodial equipment—nonpower equipment .....	6	5 345	81	1.5	Z	X
2523	Custodial supplies .....	6	5 345	658	12.3	Z	X
2600	Aircraft and aeronautical equipment and supplies .....	17	143 742	38 300	26.6	Z	X
2700	Sporting and recreational goods and supplies .....	42	189 735	38 445	20.3	Z	1.7
2712	Bicycles and bicycle tires and tubes .....	17	128 110	35 883	28.0	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	25	61 625	2 562	4.2	Z	X
2800	Toys and hobby goods and supplies .....	66	491 885	40 093	8.2	Z	2.3
2811	Video games and cartridges .....	66	491 885	40 093	8.2	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	13	130 381	9 560	7.3	Z	6.7
3014	Watches, clocks, and watch movements and cases .....	8	50 399	5 587	11.1	Z	X
3100	Musical instruments and supplies .....	6	953	182	19.1	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	37	128 507	30 601	23.8	Z	X
3140	Prerecorded video tapes .....	32	136 396	9 728	7.1	Z	X
3150	Other durable goods .....	7	22 590	4 174	18.5	Z	X
3200	Printing and writing paper .....	21	35 675	2 686	7.5	Z	X
3300	Stationery, office supplies and greeting cards .....	15	42 819	4 531	10.6	Z	X
3400	Industrial and personal services paper and plastics .....	35	94 846	29 864	31.5	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	22	201 714	37 405	18.5	Z	X
3600	Piece goods, knit and woven .....	10	1 333 744	105 228	7.9	.1	X
3800	Men's and boys' wear .....	15	72 604	12 685	17.5	Z	17.6
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	13	56 960	11 825	20.8	Z	X
3900	Women's and children's wear .....	19	50 328	7 648	15.2	Z	.2
3911	Infants' and children's wear (to size 6X) .....	18	49 027	7 636	15.6	Z	X
4000	Footwear .....	10	84 493	11 658	13.8	Z	X
4400	Confectionery .....	7	935	120	12.8	Z	66.5
4411	Candy .....	7	935	79	8.4	Z	X
4412	Chewing gum .....	7	935	41	4.4	Z	X
5300	Plastics materials and basic shapes .....	56	348 503	28 779	8.3	Z	30.9
5313	Plastics raw materials .....	11	229 163	6 446	2.8	Z	X
5314	Other plastics materials and basic shapes .....	43	103 445	19 632	19.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	58	1 246 707	175 683	14.1	.1	7.0
5331	Gasses, compressed and liquified, except L.P. ....	10	802 033	26 854	3.3	Z	X
5342	Adhesives, sealants, and glues .....	16	830 454	4 408	.5	Z	X
5343	Explosives .....	8	96 230	285	.3	Z	X
5344	Other chemicals and allied products .....	42	1 096 992	139 123	12.7	.1	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	10	25 286	1 361	5.4	Z	X
6110	Flowers and florists' supplies .....	7	45 012	234	.5	Z	X
6120	Art goods (including novelties and souvenirs) .....	12	28 673	2 564	8.9	Z	X
6150	Nondurable goods, n.e.c. ....	7	39 984	4 982	12.5	Z	X
9700	Service receipts and labor charges (including installed parts) .....	902	6 324 517	607 583	9.6	.5	58.6
9701	Labor charges for repair work .....	672	3 320 573	169 980	5.1	.1	X
9702	Parts installed in repair work .....	500	1 763 815	90 682	5.1	.1	X
9703	Other service receipts and labor charges—Specify .....	287	3 897 119	346 903	8.9	.3	X
9720	Receipts for service contracts .....	271	2 283 076	158 062	6.9	.1	X
9730	Advertising specialties (paper novelties, etc.) .....	7	36 261	4 367	12.0	Z	X
9740	Receipts for installing equipment .....	285	2 943 670	204 119	6.9	.2	X
9810	Miscellaneous commodities .....	439	2 745 427	295 614	10.8	.2	X
9940	Rental and leasing receipts .....	176	721 725	31 022	4.3	Z	5.3
9941	Computer rental and leasing receipts .....	20	614 252	11 147	1.8	Z	X
9944	Other rental receipts .....	153	93 150	17 322	18.6	Z	X
9960	Custom software (designed to customer specifications) .....	11	8 566	1 107	12.9	Z	X
<b>4217</b>	<b>Hardware, &amp; plumbing &amp; heating equipment &amp; supplies whsle</b>	<b>21 194</b>	<b>X</b>	<b>92 189 762</b>	<b>X</b>	<b>100.0</b>	<b>74.9</b>
0200	New and rebuilt automotive parts and supplies .....	179	4 886 578	343 490	7.0	.4	7.1
0213	Electrical engine parts (including ignition parts) .....	13	25 990	95	.4	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	31	275 004	8 448	3.1	Z	X
0215	Exhaust system parts .....	34	309 548	15 482	5.0	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	25	257 140	6 819	2.7	Z	X
0218	Filters (oil, air, gas, and transmission) .....	36	259 095	3 075	1.2	Z	X
0219	Engine parts, except electrical .....	25	257 140	3 888	1.5	Z	X
0221	Body parts and repair materials .....	64	3 727 067	152 471	4.1	.2	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	6	53 053	862	1.6	Z	X

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**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4217</b>	<b>Hardware, &amp; plumbing &amp; heating equipment &amp; supplies whsle—Con.</b>						
0200	New and rebuilt automotive parts and supplies—Con.						
0223	Parts, n.e.c.	62	642 504	69 474	10.8	.1	X
0224	Accessories	62	830 031	71 446	8.6	.1	X
0300	Tires and tubes	7	4 049	219	5.4	Z	15.5
0312	Recapped and used tires and repair materials	7	4 049	219	5.4	Z	X
0400	Household and lawn furniture	75	2 793 362	115 522	4.1	.1	3.2
0411	Upholstered furniture	27	1 491 255	16 571	1.1	Z	X
0414	Other furniture (including sleep sofas)	38	969 795	61 720	6.4	.1	X
0500	Household china, glassware, crockery, and plastic housewares	13	44 703	2 349	5.3	Z	X
0520	Linens, domestics, curtains, and draperies	26	77 054	4 208	5.5	Z	32.4
0522	Curtains and draperies	11	19 229	1 278	6.6	Z	X
0523	Shades and blinds	9	12 471	1 312	10.5	Z	X
0530	Flooring and floor coverings	60	415 413	59 420	14.3	.1	34.3
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	45	299 243	13 064	4.4	Z	X
0532	Hardwood flooring	14	186 590	453	.2	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	25	286 368	43 471	15.2	Z	X
0540	Other home furnishings	114	1 808 263	141 440	7.8	.2	2.3
0541	Metal flatware and kitchen utensils	11	142 726	16 502	11.6	Z	X
0542	Mirrors, lamps, and picture frames	54	1 190 905	81 353	6.8	.1	X
0543	Home furnishings, n.e.c.	21	223 901	13 127	5.9	Z	X
0600	Lumber: rough, dressed, and finished	40	307 654	34 043	11.1	Z	18.0
0611	Dimensional lumber (non-treated)	23	182 766	9 409	5.1	Z	X
0612	Treated lumber	16	139 384	10 743	7.7	Z	X
0613	Boards	13	105 379	5 208	4.9	Z	X
0620	Plywood and millwork	362	3 064 698	473 755	15.5	.5	15.4
0621	Softwood plywood and oriented strand board (OSB)	67	909 476	49 337	5.4	.1	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	68	632 665	66 711	10.5	.1	X
0623	Gypsum, specialty boards, and treatments	88	895 557	106 608	11.9	.1	X
0624	Wood millwork (doors, windows, cabinets, etc.)	229	1 567 718	132 197	8.4	.1	X
0625	Metal millwork	92	789 275	102 777	13.0	.1	X
0626	Other millwork and wood siding (including trusses and wood roofing)	13	131 874	13 602	10.3	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	156	1 303 389	33 016	2.5	Z	9.4
0711	Ready-mixed or transit-mixed concrete	67	643 554	5 726	.9	Z	X
0712	Cement and lime	39	611 286	6 742	1.1	Z	X
0713	Sand, gravel, and crushed stone	28	339 005	7 103	2.1	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	91	614 950	11 162	1.8	Z	X
0720	Roofing, siding, and insulation materials	364	3 281 109	179 776	5.5	.2	6.4
0721	Roofing, except wood	161	1 775 797	65 592	3.7	.1	X
0722	Siding, except wood	56	673 155	30 175	4.5	Z	X
0723	Insulation materials	153	1 214 423	73 369	6.0	.1	X
0730	Flat glass and other construction glass (excluding automotive)	23	36 957	1 471	4.0	Z	X
0740	Other construction materials	149	1 359 533	135 664	10.0	.1	25.2
0741	Rain-carrying equipment (down spouts, gutters, etc.)	29	434 683	6 049	1.4	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood)	9	23 242	2 489	10.7	Z	X
0743	Manufactured (mobile) homes	18	191 594	27 108	14.1	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	103	1 011 400	98 977	9.8	.1	X
0800	Photographic equipment and supplies (excluding video)	6	24 606	2 013	8.2	Z	X
0900	Office equipment	14	29 613	986	3.3	Z	26.3
0913	Copying machines and equipment	9	17 120	261	1.5	Z	X
0920	New computer equipment	31	126 229	17 026	13.5	Z	X
0950	Computer software (packaged)	70	329 122	33 646	10.2	Z	X
0960	Restaurant and hotel equipment and supplies	319	1 115 522	103 531	9.3	.1	X
0970	Store machines and equipment	41	201 607	26 591	13.2	Z	27.6
0972	Other store machines and equipment	35	178 540	24 483	13.7	Z	X
1000	Medical, hospital, and surgical supplies	11	31 658	6 748	21.3	Z	28.6
1013	Other surgical, medical, and hospital supplies	9	19 582	4 682	23.9	Z	X
1100	Iron and steel products (semifinished)	13	135 900	20 729	15.3	Z	71.0
1113	Rough castings and foundry products	6	81 639	13 822	16.9	Z	X
1120	Flat iron and steel products	752	4 147 079	330 704	8.0	.4	1.9
1121	Plates	89	361 660	12 298	3.4	Z	X
1122	Strips (hot-rolled and cold-rolled)	61	345 757	3 999	1.2	Z	X
1123	Sheets (cold-rolled)	61	345 757	7 706	2.2	Z	X
1124	Sheets (hot-rolled)	89	361 660	7 874	2.2	Z	X
1126	Sheets (galvanized and coated)	524	2 267 800	124 690	5.5	.1	X
1127	Tin plate and terneplate	31	272 133	274	.1	Z	X
1128	Fabricated and structural plate products	28	812 394	26 690	3.3	Z	X
1129	Other flat iron and steel products	229	714 531	107 567	15.1	.1	X
1140	Iron and steel wire and wire products	484	3 404 709	201 141	5.9	.2	4.1
1141	Wire (plain, coated, barbed, and twisted)	106	1 140 183	29 259	2.6	Z	X
1142	Nails	195	1 298 155	7 648	.6	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	329	2 696 620	154 586	5.7	.2	X
1150	Iron and steel pipe and tubing	1 515	6 956 834	719 524	10.3	.8	1.4
1152	Tubing	112	1 200 280	24 378	2.0	Z	X
1153	Standard steel pipe	141	1 378 219	19 357	1.4	Z	X
1154	Other steel pipe	92	1 450 363	61 990	4.3	.1	X

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<b>4217</b>	<b>Hardware, &amp; plumbing &amp; heating equipment &amp; supplies whsle —Con.</b>						
1160	Other iron and steel products .....	25	91 247	11 325	12.4	Z	22.7
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled ...	16	68 349	3 460	5.1	Z	X
1163	Bars and bar-size shapes: cold finished .....	21	83 894	1 374	1.6	Z	X
1164	Concrete reinforcement bars .....	8	64 977	1 975	3.0	Z	X
1165	Structural shapes (excluding bar-size shapes) .....	16	68 349	2 328	3.4	Z	X
1167	Finished products, n.e.c. ....	14	81 803	1 828	2.2	Z	X
1170	Alloy steel .....	6	20 359	4 791	23.5	Z	X
1180	Stainless steel .....	19	80 529	4 825	6.0	Z	70.7
1185	Other stainless steel (including tubing) .....	15	75 303	4 338	5.8	Z	X
1200	Copper and brass .....	47	254 495	44 831	17.6	Z	40.9
1212	Flat products (sheets, strips, and plates) .....	21	88 388	5 106	5.8	Z	X
1213	Tubular products (pipes and tubes) .....	23	139 204	31 773	22.8	Z	X
1220	Aluminum shapes, forms, etc. ....	265	1 392 681	57 078	4.1	.1	1.6
1221	Plates (.250 inch and over) .....	35	404 131	2 209	.5	Z	X
1222	Sheets and coils (.006 to .249 inch) .....	68	572 024	6 292	1.1	Z	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) .....	35	404 131	4 444	1.1	Z	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	69	507 154	7 278	1.4	Z	X
1400	Electrical apparatus and equipment .....	1 356	10 281 462	1 110 751	10.8	1.2	6.3
1411	Power and distribution transformers .....	162	1 696 930	135 632	8.0	.1	X
1412	Switchgear and switchboard apparatus .....	8	179 118	1 242	.7	Z	X
1413	Motors and generators (including motor-generator sets) .....	607	2 731 220	98 632	3.6	.1	X
1414	Conduit, raceway, and fittings .....	52	385 169	15 778	4.1	Z	X
1415	Electric bulbs (all types) .....	349	1 893 680	52 828	2.8	.1	X
1416	Interior wiring (excluding conduit) .....	200	1 797 263	45 098	2.5	Z	X
1417	Exterior wiring and cable (excluding conduit) .....	166	916 362	81 971	8.9	.1	X
1418	Lighting fixtures (residential and commercial) .....	270	3 003 930	126 529	4.2	.1	X
1419	Industrial controls .....	371	2 418 136	276 227	11.4	.3	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	346	3 312 244	261 183	7.9	.3	X
1500	Electrical appliances, household .....	485	7 772 857	816 266	10.5	.9	1.5
1511	Televisions .....	164	2 323 542	21 440	.9	Z	X
1512	Radios, stereos, and CD players .....	140	1 462 603	52 672	3.6	.1	X
1513	V.C.R.'s and video cameras .....	145	1 141 282	11 723	1.0	Z	X
1514	Electrical household ranges and ovens .....	228	2 538 434	31 595	1.2	Z	X
1515	Refrigerators and freezers, household .....	250	2 806 660	44 943	1.6	Z	X
1516	Household laundry equipment .....	229	2 554 434	38 613	1.5	Z	X
1517	Vacuum cleaners and sewing machines, household .....	11	603 649	766	.1	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	275	4 218 753	214 578	5.1	.2	X
1600	Electronic parts and equipment, except communication .....	884	4 330 497	469 057	10.8	.5	4.4
1612	Integrated circuits .....	235	1 119 936	68 664	6.1	.1	X
1613	Capacitors and resistors .....	495	1 620 635	48 058	3.0	.1	X
1615	Discrete semiconductors, etc. ....	122	438 225	9 749	2.2	Z	X
1616	Electronic connectors and other passive electronic parts .....	270	1 511 028	71 646	4.7	.1	X
1618	Electronic parts and equipment, n.e.c. ....	639	3 119 697	232 047	7.4	.3	X
1650	Communication equipment and supplies .....	28	228 542	18 891	8.3	Z	31.0
1652	Other electronic communication equipment .....	11	89 741	15 766	17.6	Z	X
1700	Hardware .....	12 254	53 684 481	36 783 328	68.5	39.9	57.2
1711	Hand tools (including power driven) .....	7 173	32 984 952	11 826 338	35.9	12.8	X
1712	Bolts, nuts, rivets, and fasteners .....	7 568	27 819 176	14 714 943	52.9	16.0	X
1713	Cutlery .....	5 181	25 337 636	10 234 745	40.4	11.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	7 938	37 152 951	21 580 659	58.1	23.4	62.5
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	2 981	15 124 986	2 137 772	14.1	2.3	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	4 434	19 100 737	4 201 468	22.0	4.6	X
1813	Plumbing fixtures .....	2 858	19 808 553	6 418 497	32.4	7.0	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	2 073	10 960 477	1 581 766	14.4	1.7	X
1815	Boilers, radiators, and convectors .....	1 681	6 245 579	1 288 663	20.6	1.4	X
1818	Other plumbing and heating equipment and supplies .....	4 683	23 411 977	5 950 008	25.4	6.5	X
1900	Warm air heating and air-conditioning equipment and supplies .....	6 994	26 904 531	17 321 670	64.4	18.8	67.3
1911	Furnaces (warm air) .....	4 185	15 927 155	2 803 377	17.6	3.0	X
1912	Central air-conditioning (residential and commercial) .....	4 749	18 433 375	6 866 062	37.2	7.4	X
1914	Heat pumps (residential and commercial) .....	2 673	11 319 611	1 172 566	10.4	1.3	X
1916	Air cleaning and filtration systems .....	3 263	12 017 454	1 701 485	14.2	1.8	X
1917	Compressors for air-conditioners .....	3 090	11 409 566	833 404	7.3	.9	X
1918	Condensing units for air-conditioners .....	2 503	10 767 997	1 195 104	11.1	1.3	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	3 898	14 941 918	2 749 656	18.4	3.0	X
2000	Refrigeration equipment and supplies .....	3 624	11 303 807	4 938 846	43.7	5.4	67.0
2011	Commercial refrigerators (reach-in and walk-in) .....	1 218	3 534 368	996 381	28.2	1.1	X
2012	Unit coolers for commercial refrigerators .....	882	3 169 495	308 551	9.7	.3	X
2013	Condensing units for commercial refrigerators .....	1 651	4 316 086	402 297	9.3	.4	X
2014	Refrigerants .....	2 515	5 917 704	801 841	13.6	.9	X
2015	Other refrigeration equipment and supplies .....	2 766	8 368 264	2 425 254	29.0	2.6	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	232	1 013 854	84 021	8.3	.1	3.3
2113	New mixers, pavers, and related equipment .....	17	47 525	1 294	2.7	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	149	577 566	59 605	10.3	.1	X
2118	Used construction and mining machinery and equipment .....	41	203 772	7 506	3.7	Z	X
2200	Farm machinery, equipment, and parts .....	75	557 033	35 123	6.3	Z	.5
2215	New irrigation equipment .....	45	379 126	15 544	4.1	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4217</b>	<b>Hardware, &amp; plumbing &amp; heating equipment &amp; supplies whsle —Con.</b>						
2220	Garden machinery, equipment, and parts .....	184	4 532 079	466 980	10.3	.5	1.1
2221	New power lawn mowers .....	69	3 722 355	157 395	4.2		X
2222	Other new lawn and garden machinery and equipment .....	162	4 406 038	253 704	5.8	.3	X
2223	Used garden machinery and equipment .....	66	100 742	39 280	39.0		X
2230	Food-processing machinery, equipment, and parts .....	12	19 213	1 635	8.5	Z	74.9
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	11	7 883	1 049	13.3	Z	X
2233	Used food-processing machinery and equipment .....	6	2 285	23	1.0	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	37	164 552	28 103	17.1	Z	14.9
2311	Pumps .....	20	133 479	11 682	8.8	Z	X
2312	Motors .....	7	103 706	5 849	5.6	Z	X
2313	Parts for pumps and motors .....	20	126 317	9 668	7.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	695	3 011 112	325 304	10.8	.4	7.8
2321	New pumps, compressors (air or gas), and equipment .....	291	1 021 210	60 279	5.9	.1	X
2326	New controlling, recording, and indicating instruments and access .....	146	759 424	56 994	7.5	.1	X
2327	All other new general-purpose industrial machinery and equipment .....	357	1 827 410	173 949	9.5	.2	X
2328	Used general-purpose industrial machinery and equipment .....	80	395 792	29 858	7.5	Z	X
2330	Metalworking machinery, equipment, and parts .....	363	1 474 362	124 528	8.4	.1	X
2340	Materials handling machinery, equipment, and parts .....	316	1 056 594	71 726	6.8	.1	2.1
2341	New conveying equipment .....	53	121 753	8 735	7.2	Z	X
2342	New hoists, cranes, and monorails .....	189	698 339	44 309	6.3	Z	X
2345	Used materials handling machinery, equipment, and parts .....	24	6 808	442	6.5	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	9	23 578	3 995	16.9	Z	X
2360	Other industrial machinery, equipment, and parts .....	33	153 549	25 285	16.5	Z	72.5
2365	New woodworking machinery .....	10	62 941	10 527	16.7	Z	X
2366	Other new industrial machinery and equipment .....	20	105 484	13 668	13.0	Z	X
2370	Mechanical power transmission supplies .....	29	94 666	6 630	7.0	Z	29.5
2371	Bearings and bushings .....	20	56 973	1 421	2.5	Z	X
2372	Other mechanical power transmission supplies .....	21	64 357	4 765	7.4	Z	X
2380	Industrial valves and fittings (except fluid-power) .....	73	253 175	47 971	18.9	.1	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	43	73 018	4 155	5.7	Z	57.9
2391	Hydraulic valves .....	17	39 929	2 402	6.0	Z	X
2392	Pneumatic valves .....	32	51 248	1 411	2.8	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	35	106 147	2 760	2.6	Z	34.7
2411	Hydraulic cylinders and rotary actuators .....	12	48 538	1 444	3.0	Z	X
2412	Pneumatic cylinders and rotary actuators .....	17	40 391	533	1.3	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	45	68 244	6 482	9.5	Z	59.9
2421	Hydraulic and pneumatic connectors .....	36	47 958	4 630	9.7	Z	X
2422	Hydraulic and pneumatic assemblies .....	29	58 970	1 852	3.1	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	25	35 259	1 785	5.1	Z	74.0
2431	Filters .....	17	12 082	405	3.4	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	22	32 551	1 380	4.2	Z	X
2440	Welding supplies (excluding gases) .....	19	53 623	10 345	19.3	Z	X
2450	Industrial containers and supplies .....	212	1 740 472	149 348	8.6	.2	1.5
2451	New and reconditioned drums and barrels .....	31	58 418	714	1.2	Z	X
2452	Bottles and bottlers' supplies .....	21	25 335	745	2.9	Z	X
2454	Other industrial containers and supplies .....	81	476 518	23 476	4.9	Z	X
2460	Other industrial supplies .....	1 184	5 351 807	362 351	6.8	.4	4.4
2461	Printing and duplicating inks .....	106	338 347	5 275	1.6	Z	X
2462	Abrasives and abrasive materials .....	693	2 797 293	107 452	3.8	.1	X
2463	Nylon, polyester, and synthetic rubber .....	26	59 620	1 214	2.0	Z	X
2464	Mechanical rubber goods .....	85	499 139	20 292	4.1	Z	X
2465	Strapping and tape .....	245	1 183 175	27 608	2.3	Z	X
2466	Industrial supplies, n.e.c. ....	491	2 241 845	196 156	8.8	.2	X
2520	Custodial (janitors') equipment and supplies .....	42	398 965	44 204	11.1	Z	31.0
2523	Custodial supplies .....	41	398 131	40 344	10.1	Z	X
2530	Laundry and dry-cleaning equipment and supplies .....	8	41 227	2 653	6.4	Z	X
2540	Other service establishment equipment and supplies .....	21	92 020	22 413	24.4	Z	74.9
2542	Service establishment equipment and supplies, n.e.c. ....	21	92 020	22 413	24.4	Z	X
2600	Aircraft and aeronautical equipment and supplies .....	16	100 555	27 837	27.7	Z	4.2
2613	Other new aircraft equipment and supplies .....	14	88 559	24 798	28.0	Z	X
2700	Sporting and recreational goods and supplies .....	128	4 294 084	178 026	4.1	.2	1.7
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories .....	35	257 721	6 625	2.6	Z	X
2712	Bicycles and bicycle tires and tubes .....	21	589 755	3 329	.6	Z	X
2714	Camping and fishing equipment and accessories .....	98	3 775 049	55 396	1.5	.1	X
2715	Athletic equipment and accessories .....	21	589 755	13 322	2.3	Z	X
2717	Marine pleasure craft, equipment, and accessories .....	47	874 855	10 389	1.2	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	49	3 086 554	73 843	2.4	.1	X
2800	Toys and hobby goods and supplies .....	44	419 548	38 632	9.2	Z	.8
2812	Other toys and games (including fireworks and children's vehicles) .....	34	229 772	25 227	11.0	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	14	80 118	7 736	9.7	Z	X
3140	Prerecorded video tapes .....	6	49 424	1 222	2.5	Z	X
3160	Fire extinguishers and fire safety equipment .....	6	36 773	6 022	16.4	Z	X
3300	Stationery, office supplies and greeting cards .....	14	83 741	13 837	16.5	Z	X
3400	Industrial and personal services paper and plastics .....	29	501 881	71 740	14.3	.1	.1
3412	Paper dishes, cups, and napkins .....	17	413 002	67 794	16.4	.1	X

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**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4217</b>	<b>Hardware, &amp; plumbing &amp; heating equipment &amp; supplies whsle —Con.</b>						
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	20	632 947	61 915	9.8	.1	69.5
3515	Other toiletries and druggists' sundries .....	18	619 468	59 331	9.6	.1	X
3600	Piece goods, knit and woven .....	14	12 419	1 152	9.3	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	7	5 340	632	11.8	Z	X
3800	Men's and boys' wear .....	12	46 568	6 169	13.2	Z	34.5
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	7	33 950	2 280	6.7	Z	X
3900	Women's and children's wear .....	9	41 204	7 777	18.9	Z	50.1
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	6	33 192	7 336	22.1	Z	X
4000	Footwear .....	10	69 691	7 291	10.5	Z	.7
4014	Other men's and boy's footwear .....	8	50 123	5 953	11.9	Z	X
4800	Coffee, tea, and spices .....	6	64 375	31 002	48.2	Z	72.3
4812	Tea .....	6	64 375	15 501	24.1	Z	X
4813	Spices .....	6	64 375	15 501	24.1	Z	X
4860	Other grocery specialties .....	8	405 621	93 026	22.9	.1	X
4900	Grain and beans .....	11	13 527	893	6.6	Z	X
5300	Plastics materials and basic shapes .....	825	5 232 686	529 216	10.1	.6	1.3
5311	Plastic pipes, rods, tubes, and shapes .....	461	2 267 795	276 657	12.2	.3	X
5312	High pressure laminates .....	54	382 607	50 429	13.2	.1	X
5314	Other plastics materials and basic shapes .....	68	842 644	44 725	5.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	1 019	4 750 496	264 532	5.6	.3	1.6
5331	Gasses, compressed and liquified, except L.P. ....	26	16 155	1 167	7.2	Z	X
5332	Alkalies and chlorine .....	73	611 835	7 668	1.3	Z	X
5335	Detergents and soaps .....	57	383 881	14 823	3.9	Z	X
5336	Sanitation chemicals, polishes, and waxes .....	120	556 089	42 978	7.7	Z	X
5341	Insecticides, nonagricultural .....	105	927 001	28 620	3.1	Z	X
5342	Adhesives, sealants, and glues .....	646	2 877 455	121 695	4.2	.1	X
5344	Other chemicals and allied products .....	101	517 715	28 860	5.6	Z	X
5400	Petroleum products .....	42	175 708	13 105	7.5	.2	X
5412	Motor gasoline .....	12	9 790	2 389	24.4	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	12	43 800	227	.5	Z	X
5418	Lubricating oil and greases .....	22	46 309	1 252	2.7	Z	X
5800	Farm supplies .....	100	750 892	73 368	9.8	.1	6.8
5811	Hay, straw, and alfalfa .....	25	71 175	1 412	2.0	Z	X
5812	Feeds (poultry and livestock) not mixed on location .....	21	190 561	11 827	6.2	Z	X
5813	Prepared feeds (poultry and livestock) mixed on location .....	14	190 305	705	.4	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners .....	13	143 310	24 259	16.9	Z	X
5815	Insecticides, fungicides, and pesticides .....	12	87 990	10 281	11.7	Z	X
5817	Seeds and bulbs .....	14	145 894	311	.2	Z	X
5818	Other farm supplies (including harness and saddlery equipment) .....	47	473 055	23 739	5.0	Z	X
6000	Paint, paint supplies, and wallpaper .....	639	6 878 734	790 567	11.5	.9	.5
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	358	3 609 167	212 811	5.9	.2	X
6014	Paint supplies .....	182	3 836 780	543 241	14.2	.6	X
6110	Flowers and florists' supplies .....	9	41 335	4 298	10.4	Z	X
6120	Art goods (including novelties and souvenirs) .....	24	23 238	3 311	14.2	Z	55.7
6122	Novelties and souvenirs .....	22	22 572	3 279	14.5	Z	X
6150	Nondurable goods, n.e.c. ....	12	37 861	13 241	35.0	Z	X
9700	Service receipts and labor charges (including installed parts) .....	1 599	6 520 341	1 016 928	15.6	1.1	66.2
9701	Labor charges for repair work .....	1 260	4 993 737	523 028	10.5	.6	X
9702	Parts installed in repair work .....	1 041	4 301 134	336 308	7.8	.4	X
9703	Other service receipts and labor charges—Specify .....	380	1 409 471	157 546	11.2	.2	X
9720	Receipts for service contracts .....	216	1 124 288	95 845	8.5	.1	X
9740	Receipts for installing equipment .....	303	1 570 914	156 335	10.0	.2	X
9810	Miscellaneous commodities .....	898	4 890 363	571 454	11.7	.6	X
9940	Rental and leasing receipts .....	262	872 715	70 463	8.1	.1	X
9950	Construction receipts .....	49	329 801	25 019	7.6	Z	X
<b>42171</b>	<b>Hardware whsle .....</b>	<b>9 473</b>	<b>X</b>	<b>44 063 674</b>	<b>X</b>	<b>100.0</b>	<b>77.3</b>
0200	New and rebuilt automotive parts and supplies .....	154	4 718 616	330 171	7.0	.7	6.7
0213	Electrical engine parts (including ignition parts) .....	13	25 990	95	.4	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	25	257 140	7 312	2.8	Z	X
0215	Exhaust system parts .....	25	257 140	12 742	5.0	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	25	257 140	6 819	2.7	Z	X
0218	Filters (oil, air, gas, and transmission) .....	36	259 095	3 075	1.2	Z	X
0219	Engine parts, except electrical .....	25	257 140	3 888	1.5	Z	X
0221	Body parts and repair materials .....	64	3 727 067	152 471	4.1	.3	X
0223	Parts, n.e.c. ....	62	642 504	69 474	10.8	.2	X
0224	Accessories .....	62	830 031	71 446	8.6	.2	X
0300	Tires and tubes .....	7	4 049	219	5.4	Z	16.0
0312	Recapped and used tires and repair materials .....	7	4 049	219	5.4	Z	X
0400	Household and lawn furniture .....	48	2 263 910	70 706	3.1	.2	.7
0411	Upholstered furniture .....	10	1 294 115	8 986	.7	Z	X
0414	Other furniture (including sleep sofas) .....	38	969 795	61 720	6.4	.1	X
0500	Household china, glassware, crockery, and plastic housewares .....	12	43 239	2 334	5.4	Z	X
0520	Linens, domestics, curtains, and draperies .....	22	74 059	3 808	5.1	Z	34.9
0522	Curtains and draperies .....	11	19 229	1 278	6.6	Z	X
0523	Shades and blinds .....	9	12 471	1 312	10.5	Z	X

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<b>42171</b>	<b>Hardware whsle—Con.</b>						
0530	Flooring and floor coverings	35	191 603	15 006	7.8	Z	18.8
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	27	98 351	7 831	8.0	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	8	86 757	6 991	8.1	Z	X
0540	Other home furnishings	79	1 446 748	110 982	7.7	.3	2.7
0541	Metal flatware and kitchen utensils	11	142 726	16 502	11.6	Z	X
0542	Mirrors, lamps, and picture frames	54	1 190 905	81 353	6.8	.2	X
0543	Home furnishings, n.e.c.	21	223 901	13 127	5.9	Z	X
0600	Lumber: rough, dressed, and finished	28	246 084	31 931	13.0	.1	6.0
0611	Dimensional lumber (non-treated)	17	176 842	9 305	5.3	Z	X
0612	Treated lumber	10	83 738	9 753	11.6	Z	X
0613	Boards	7	49 733	4 218	8.5	Z	X
0620	Plywood and millwork	276	2 286 507	399 455	17.5	.9	15.9
0621	Softwood plywood and oriented strand board (OSB)	53	712 306	47 645	6.7	.1	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	59	497 913	65 008	13.1	.1	X
0623	Gypsum, specialty boards, and treatments	72	747 938	105 262	14.1	.2	X
0624	Wood millwork (doors, windows, cabinets, etc.)	156	890 006	102 506	11.5	.2	X
0625	Metal millwork	74	524 263	68 362	13.0	.2	X
0700	Brick, stone, tile, sand, block, cement, and gravel	91	919 327	22 235	2.4	.1	1.7
0711	Ready-mixed or transit-mixed concrete	55	522 397	4 634	.9	Z	X
0712	Cement and lime	33	588 473	5 824	1.0	Z	X
0713	Sand, gravel, and crushed stone	23	319 449	6 747	2.1	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	46	423 639	5 016	1.2	Z	X
0720	Roofing, siding, and insulation materials	128	1 975 328	64 172	3.2	.1	5.1
0721	Roofing, except wood	69	1 220 296	27 994	2.3	Z	X
0722	Siding, except wood	17	534 200	9 998	1.9	Z	X
0723	Insulation materials	56	710 625	20 031	2.8	Z	X
0730	Flat glass and other construction glass (excluding automotive)	21	31 898	1 422	4.5	Z	X
0740	Other construction materials	97	864 820	51 833	6.0	.1	11.8
0741	Rain-carrying equipment (down spouts, gutters, etc.)	26	432 943	5 820	1.3	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood)	6	21 495	2 158	10.0	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	77	714 084	43 854	6.1	.1	X
0900	Office equipment	10	25 327	874	3.5	Z	30.2
0913	Copying machines and equipment	9	17 120	261	1.5	Z	X
0920	New computer equipment	28	124 564	16 890	13.6	Z	X
0950	Computer software (packaged)	66	323 152	33 450	10.4	.1	X
0960	Restaurant and hotel equipment and supplies	41	173 333	9 473	5.5	Z	X
0970	Store machines and equipment	14	120 651	9 094	7.5	Z	22.2
0972	Other store machines and equipment	11	102 488	7 606	7.4	Z	X
1000	Medical, hospital, and surgical supplies	10	29 341	6 633	22.6	Z	33.0
1013	Other surgical, medical, and hospital supplies	9	19 582	4 682	23.9	Z	X
1100	Iron and steel products (semifinished)	9	84 769	13 869	16.4	Z	X
1120	Flat iron and steel products	229	1 865 014	138 773	7.4	.3	3.3
1121	Plates	89	361 660	12 298	3.4	Z	X
1122	Strips (hot-rolled and cold-rolled)	61	345 757	3 999	1.2	Z	X
1123	Sheets (cold-rolled)	61	345 757	7 706	2.2	Z	X
1124	Sheets (hot-rolled)	89	361 660	7 874	2.2	Z	X
1126	Sheets (galvanized and coated)	31	272 133	447	.2	Z	X
1127	Tin plate and terneplate	31	272 133	274	.1	Z	X
1128	Fabricated and structural plate products	28	812 394	26 690	3.3	.1	X
1129	Other flat iron and steel products	122	566 684	61 499	10.9	.1	X
1140	Iron and steel wire and wire products	336	2 726 976	166 043	6.1	.4	5.0
1141	Wire (plain, coated, barbed, and twisted)	106	1 140 183	29 259	2.6	.1	X
1142	Nails	61	805 866	3 186	.4	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	282	2 418 608	133 600	5.5	.3	X
1150	Iron and steel pipe and tubing	148	1 449 885	49 031	3.4	.1	2.4
1152	Tubing	112	1 200 280	24 378	2.0	.1	X
1153	Standard steel pipe	141	1 378 219	19 357	1.4	Z	X
1154	Other steel pipe	36	947 317	5 296	.6	Z	X
1160	Other iron and steel products	18	73 339	10 282	14.0	Z	17.0
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled	16	68 349	3 460	5.1	Z	X
1163	Bars and bar-size shapes: cold finished	16	68 349	1 239	1.8	Z	X
1164	Concrete reinforcement bars	8	64 977	1 975	3.0	Z	X
1165	Structural shapes (excluding bar-size shapes)	16	68 349	2 328	3.4	Z	X
1167	Finished products, n.e.c.	8	64 977	981	1.5	Z	X
1200	Copper and brass	21	43 061	10 670	24.8	Z	22.6
1212	Flat products (sheets, strips, and plates)	12	41 067	3 736	9.1	Z	X
1213	Tubular products (pipes and tubes)	7	1 450	6 891	100.0	Z	X
1220	Aluminum shapes, forms, etc.	121	889 173	38 042	4.3	.1	2.6
1221	Plates (.250 inch and over)	35	404 131	2 209	.5	Z	X
1222	Sheets and coils (.006 to .249 inch)	68	572 024	6 292	1.1	Z	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	35	404 131	4 444	1.1	Z	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing)	69	507 154	7 278	1.4	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42171</b>	<b>Hardware whsle—Con.</b>						
1400	Electrical apparatus and equipment . . . . .	390	5 989 442	614 012	10.3	1.4	6.9
1411	Power and distribution transformers . . . . .	53	1 279 842	90 214	7.0	.2	X
1413	Motors and generators (including motor-generator sets) . . . . .	141	855 006	33 723	3.9	.1	X
1414	Conduit, raceway, and fittings . . . . .	21	269 555	13 770	5.1	Z	X
1415	Electric bulbs (all types) . . . . .	180	1 229 163	46 863	3.8	.1	X
1416	Interior wiring (excluding conduit) . . . . .	126	1 452 451	42 620	2.9	.1	X
1417	Exterior wiring and cable (excluding conduit) . . . . .	32	299 183	50 314	16.8	.1	X
1418	Lighting fixtures (residential and commercial) . . . . .	173	2 266 104	64 802	2.9	.1	X
1419	Industrial controls . . . . .	58	1 394 830	198 681	14.2	.5	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) . . . . .	169	1 811 583	64 383	3.6	.1	X
1500	Electrical appliances, household . . . . .	132	5 452 194	633 859	11.6	1.4	.9
1511	Televisions . . . . .	16	1 062 232	4 408	.4	Z	X
1512	Radios, stereos, and CD players . . . . .	16	451 589	45 656	10.1	.1	X
1513	V.C.R.'s and video cameras . . . . .	8	95 059	8 073	8.5	Z	X
1514	Electrical household ranges and ovens . . . . .	25	1 304 487	16 522	1.3	Z	X
1515	Refrigerators and freezers, household . . . . .	25	1 304 487	20 646	1.6	Z	X
1516	Household laundry equipment . . . . .	17	1 076 406	13 430	1.2	Z	X
1517	Vacuum cleaners and sewing machines, household . . . . .	11	603 649	766	.1	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) . . . . .	99	3 179 104	129 644	4.1	.3	X
1600	Electronic parts and equipment, except communication . . . . .	377	2 212 024	307 581	13.9	.7	7.5
1612	Integrated circuits . . . . .	47	373 013	64 631	17.3	.1	X
1613	Capacitors and resistors . . . . .	178	313 595	4 790	1.5	Z	X
1615	Discrete semiconductors, etc. . . . .	17	70 485	695	1.0	Z	X
1616	Electronic connectors and other passive electronic parts . . . . .	80	678 512	46 045	6.8	.1	X
1618	Electronic parts and equipment, n.e.c. . . . .	330	1 917 457	191 422	10.0	.4	X
1650	Communication equipment and supplies . . . . .	15	65 427	4 892	7.5	Z	70.1
1652	Other electronic communication equipment . . . . .	9	29 049	4 094	14.1	Z	X
1700	Hardware . . . . .	9 473	44 063 674	36 145 521	82.0	82.0	57.2
1711	Hand tools (including power driven) . . . . .	4 772	25 101 176	11 520 365	45.9	26.1	X
1712	Bolts, nuts, rivets, and fasteners . . . . .	6 517	23 626 502	14 551 678	61.6	33.0	X
1713	Cutlery . . . . .	4 672	23 236 790	10 066 213	43.3	22.8	X
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	723	6 547 581	904 234	13.8	2.1	62.0
1811	Plastic pipe fittings and valves (excluding pipe and tubing) . . . . .	224	2 738 185	93 471	3.4	.2	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) . . . . .	394	2 588 523	81 841	3.2	.2	X
1813	Plumbing fixtures . . . . .	258	4 640 132	375 142	8.1	.9	X
1814	Furnaces, stoves, water heaters (except electric and warm air) . . . . .	70	1 893 542	43 423	2.3	.1	X
1818	Other plumbing and heating equipment and supplies . . . . .	214	4 246 408	307 827	7.2	.7	X
1900	Warm air heating and air-conditioning equipment and supplies . . . . .	205	2 152 144	138 626	6.4	.3	65.6
1911	Furnaces (warm air) . . . . .	52	741 794	48 243	6.5	.1	X
1912	Central air-conditioning (residential and commercial) . . . . .	29	164 854	9 691	5.9	Z	X
1914	Heat pumps (residential and commercial) . . . . .	9	18 462	1 213	6.6	Z	X
1916	Air cleaning and filtration systems . . . . .	64	413 946	36 864	8.9	.1	X
1917	Compressors for air-conditioners . . . . .	28	29 128	1 566	5.4	Z	X
1918	Condensing units for air-conditioners . . . . .	20	37 978	1 173	3.1	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation . . . . .	85	1 153 283	39 863	3.5	.1	X
2000	Refrigeration equipment and supplies . . . . .	84	193 844	16 196	8.4	Z	45.5
2011	Commercial refrigerators (reach-in and walk-in) . . . . .	14	16 330	424	2.6	Z	X
2013	Condensing units for commercial refrigerators . . . . .	23	19 756	1 864	9.4	Z	X
2014	Refrigerants . . . . .	42	34 387	2 111	6.1	Z	X
2015	Other refrigeration equipment and supplies . . . . .	52	161 258	11 436	7.1	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) . . . . .	201	916 801	78 325	8.5	.2	3.7
2113	New mixers, pavers, and related equipment . . . . .	17	47 525	1 294	2.7	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts . . . . .	149	577 566	59 605	10.3	.1	X
2118	Used construction and mining machinery and equipment . . . . .	41	203 772	7 506	3.7	Z	X
2200	Farm machinery, equipment, and parts . . . . .	53	427 223	22 646	5.3	.1	.6
2215	New irrigation equipment . . . . .	45	379 126	15 544	4.1	Z	X
2220	Garden machinery, equipment, and parts . . . . .	158	4 325 891	428 513	9.9	1.0	.7
2221	New power lawn mowers . . . . .	65	3 642 208	137 298	3.8	.3	X
2222	Other new lawn and garden machinery and equipment . . . . .	158	4 325 891	251 935	5.8	.6	X
2223	Used garden machinery and equipment . . . . .	66	100 742	39 280	39.0	.1	X
2230	Food-processing machinery, equipment, and parts . . . . .	8	5 473	788	14.4	Z	77.3
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) . . . . .	8	5 473	765	14.0	Z	X
2233	Used food-processing machinery and equipment . . . . .	6	2 285	23	1.0	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts . . . . .	20	118 208	20 933	17.7	Z	4.4
2311	Pumps . . . . .	12	101 642	9 255	9.1	Z	X
2313	Parts for pumps and motors . . . . .	12	101 208	6 339	6.3	Z	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	395	2 134 727	206 329	9.7	.5	5.0
2321	New pumps, compressors (air or gas), and equipment . . . . .	179	689 834	29 275	4.2	.1	X
2326	New controlling, recording, and indicating instruments and access . . . . .	70	578 374	24 932	4.3	.1	X
2327	All other new general-purpose industrial machinery and equipment . . . . .	231	1 476 293	123 567	8.4	.3	X
2328	Used general-purpose industrial machinery and equipment . . . . .	70	385 475	28 551	7.4	.1	X
2330	Metalworking machinery, equipment, and parts . . . . .	259	1 178 699	105 935	9.0	.2	X
2340	Materials handling machinery, equipment, and parts . . . . .	253	872 454	58 595	6.7	.1	2.6
2341	New conveying equipment . . . . .	53	121 753	8 735	7.2	Z	X
2342	New hoists, cranes, and monorails . . . . .	189	698 339	44 309	6.3	.1	X
2345	Used materials handling machinery, equipment, and parts . . . . .	24	6 808	442	6.5	Z	X
2360	Other industrial machinery, equipment, and parts . . . . .	29	153 414	25 278	16.5	.1	74.9
2365	New woodworking machinery . . . . .	10	62 941	10 527	16.7	Z	X
2366	Other new industrial machinery and equipment . . . . .	20	105 484	13 668	13.0	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42171</b>	<b>Hardware whsle—Con.</b>						
2370	Mechanical power transmission supplies .....	20	74 359	1 957	2.6	Z	19.4
2371	Bearings and bushings .....	13	40 113	966	2.4	Z	X
2372	Other mechanical power transmission supplies .....	14	46 422	547	1.2	Z	X
2380	Industrial valves and fittings (except fluid-power) .....	35	108 830	19 792	18.2	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	23	46 789	2 862	6.1	Z	62.9
2391	Hydraulic valves .....	14	28 727	1 842	6.4	Z	X
2392	Pneumatic valves .....	18	41 963	1 018	2.4	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	17	59 044	1 734	2.9	Z	63.3
2411	Hydraulic cylinders and rotary actuators .....	12	48 538	1 444	3.0	Z	X
2412	Pneumatic cylinders and rotary actuators .....	10	32 182	290	.9	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	31	54 153	5 400	10.0	Z	60.1
2421	Hydraulic and pneumatic connectors .....	25	39 609	4 467	11.3	Z	X
2422	Hydraulic and pneumatic assemblies .....	15	44 879	933	2.1	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	11	23 768	1 026	4.3	Z	76.5
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	10	23 563	1 019	4.3	Z	X
2440	Welding supplies (excluding gases) .....	15	44 367	10 184	23.0	Z	X
2450	Industrial containers and supplies .....	137	705 956	38 543	5.5	.1	3.5
2451	New and reconditioned drums and barrels .....	21	28 176	340	1.2	Z	X
2452	Bottles and bottlers' supplies .....	21	25 335	745	2.9	Z	X
2454	Other industrial containers and supplies .....	81	476 518	23 476	4.9	.1	X
2460	Other industrial supplies .....	843	4 128 946	311 759	7.6	.7	4.9
2461	Printing and duplicating inks .....	11	18 812	333	1.8	Z	X
2462	Abrasives and abrasive materials .....	633	2 665 712	102 883	3.9	.2	X
2463	Nylon, polyester, and synthetic rubber .....	26	59 620	1 214	2.0	Z	X
2464	Mechanical rubber goods .....	68	345 611	11 785	3.4	Z	X
2465	Strapping and tape .....	183	996 951	25 438	2.6	.1	X
2466	Industrial supplies, n.e.c. ....	382	1 815 237	170 105	9.4	.4	X
2520	Custodial (janitors') equipment and supplies .....	20	138 315	20 638	14.9	Z	61.7
2523	Custodial supplies .....	20	138 315	16 861	12.2	Z	X
2530	Laundry and dry-cleaning equipment and supplies .....	6	37 943	2 490	6.6	Z	X
2540	Other service establishment equipment and supplies .....	18	72 883	17 685	24.3	Z	77.3
2542	Service establishment equipment and supplies, n.e.c. ....	18	72 883	17 685	24.3	Z	X
2600	Aircraft and aeronautical equipment and supplies .....	16	100 555	27 837	27.7	.1	4.3
2613	Other new aircraft equipment and supplies .....	14	88 559	24 798	28.0	.1	X
2700	Sporting and recreational goods and supplies .....	98	3 933 723	153 594	3.9	.3	1.0
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories .....	19	215 258	221	.1	Z	X
2712	Bicycles and bicycle tires and tubes .....	21	589 755	3 329	.6	Z	X
2714	Camping and fishing equipment and accessories .....	79	3 718 465	54 158	1.5	.1	X
2715	Athletic equipment and accessories .....	21	589 755	13 322	2.3	Z	X
2717	Marine pleasure craft, equipment, and accessories .....	41	782 509	8 721	1.1	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	49	3 086 554	73 843	2.4	.2	X
2800	Toys and hobby goods and supplies .....	43	321 977	37 340	11.6	.1	1.5
2812	Other toys and games (including fireworks and children's vehicles) .....	34	229 772	25 227	11.0	.1	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	13	78 163	7 678	9.8	Z	X
3300	Stationery, office supplies and greeting cards .....	13	57 382	10 676	18.6	Z	X
3400	Industrial and personal services paper and plastics .....	23	478 940	71 073	14.8	.2	.1
3412	Paper dishes, cups, and napkins .....	17	413 002	67 794	16.4	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	17	632 847	61 896	9.8	.1	71.7
3515	Other toiletries and druggists' sundries .....	15	619 368	59 312	9.6	.1	X
3600	Piece goods, knit and woven .....	12	2 165	237	10.9	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	7	5 340	632	11.8	Z	X
3800	Men's and boys' wear .....	10	41 962	5 253	12.5	Z	31.2
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	7	33 950	2 280	6.7	Z	X
3900	Women's and children's wear .....	7	36 598	7 093	19.4	Z	X
4000	Footwear .....	10	69 691	7 291	10.5	Z	.8
4014	Other men's and boy's footwear .....	8	50 123	5 953	11.9	Z	X
4800	Coffee, tea, and spices .....	6	64 375	31 002	48.2	.1	74.6
4812	Tea .....	6	64 375	15 501	24.1	Z	X
4813	Spices .....	6	64 375	15 501	24.1	Z	X
4860	Other grocery specialties .....	8	405 621	93 026	22.9	.2	X
4900	Grain and beans .....	8	7 874	480	6.1	Z	X
5300	Plastics materials and basic shapes .....	196	1 811 531	148 853	8.2	.3	2.8
5311	Plastic pipes, rods, tubes, and shapes .....	74	560 862	57 405	10.2	.1	X
5312	High pressure laminates .....	54	382 607	50 429	13.2	.1	X
5314	Other plastics materials and basic shapes .....	64	828 559	40 722	4.9	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	438	2 362 577	145 719	6.2	.3	2.2
5331	Gasses, compressed and liquified, except L.P. ....	26	16 155	1 167	7.2	Z	X
5335	Detergents and soaps .....	57	383 881	14 823	3.9	Z	X
5336	Sanitation chemicals, polishes, and waxes .....	45	330 739	15 445	4.7	Z	X
5341	Insecticides, nonagricultural .....	31	315 166	5 606	1.8	Z	X
5342	Adhesives, sealants, and glues .....	355	2 092 463	92 865	4.4	.2	X
5344	Other chemicals and allied products .....	69	163 235	7 814	4.8	Z	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42171</b>	<b>Hardware whse—Con.</b>						
5400	Petroleum products	40	161 320	12 440	7.7	Z	.3
5412	Motor gasoline	12	9 790	2 389	24.4	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	12	43 800	227	.5	Z	X
5418	Lubricating oil and greases	22	46 309	1 252	2.7	Z	X
5800	Farm supplies	78	727 289	71 926	9.9	.2	6.8
5811	Hay, straw, and alfalfa	6	50 884	5	.2	Z	X
5812	Feeds (poultry and livestock) not mixed on location	21	190 561	11 827	6.2	Z	X
5813	Prepared feeds (poultry and livestock) mixed on location	14	190 305	705	.4	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners	13	143 310	24 259	16.9	.1	X
5815	Insecticides, fungicides, and pesticides	12	87 990	10 281	11.7	Z	X
5817	Seeds and bulbs	14	145 894	311	.2	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	47	473 055	23 739	5.0	.1	X
6000	Paint, paint supplies, and wallpaper	450	5 889 405	749 699	12.7	1.7	.4
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	345	3 358 351	204 260	6.1	.5	X
6014	Paint supplies	182	3 836 780	543 241	14.2	1.2	X
6110	Flowers and florists' supplies	8	35 447	3 415	9.6	Z	X
6120	Art goods (including novelties and souvenirs)	24	23 238	3 311	14.2	Z	57.5
6122	Novelties and souvenirs	22	22 572	3 279	14.5	Z	X
9700	Service receipts and labor charges (including installed parts)	707	2 370 200	259 419	10.9	.6	61.8
9701	Labor charges for repair work	558	1 523 955	76 670	5.0	.2	X
9702	Parts installed in repair work	437	1 199 148	62 556	5.2	.1	X
9703	Other service receipts and labor charges—Specify	194	683 526	120 181	17.6	.3	X
9720	Receipts for service contracts	38	159 344	10 179	6.4	Z	X
9740	Receipts for installing equipment	42	195 128	6 243	3.2	Z	X
9810	Miscellaneous commodities	455	3 031 013	309 732	10.2	.7	X
9940	Rental and leasing receipts	132	519 338	44 206	8.5	.1	X
9950	Construction receipts	12	30 232	1 259	4.2	Z	X
<b>421710</b>	<b>Hardware whse</b>	<b>9 473</b>	<b>X</b>	<b>44 063 674</b>	<b>X</b>	<b>100.0</b>	<b>77.3</b>
0200	New and rebuilt automotive parts and supplies	154	4 718 616	330 171	7.0	.7	6.7
0213	Electrical engine parts (including ignition parts)	13	25 990	95	.4	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	25	257 140	7 312	2.8	Z	X
0215	Exhaust system parts	25	257 140	12 742	5.0	Z	X
0217	Hoses, belts, gaskets, and wiper blades	25	257 140	6 819	2.7	Z	X
0218	Filters (oil, air, gas, and transmission)	36	259 095	3 075	1.2	Z	X
0219	Engine parts, except electrical	25	257 140	3 888	1.5	Z	X
0221	Body parts and repair materials	64	3 727 067	152 471	4.1	.3	X
0223	Parts, n.e.c.	62	642 504	69 474	10.8	.2	X
0224	Accessories	62	830 031	71 446	8.6	.2	X
0300	Tires and tubes	7	4 049	219	5.4	Z	16.0
0312	Recapped and used tires and repair materials	7	4 049	219	5.4	Z	X
0400	Household and lawn furniture	48	2 263 910	70 706	3.1	.2	.7
0411	Upholstered furniture	10	1 294 115	8 986	.7	Z	X
0414	Other furniture (including sleep sofas)	38	969 795	61 720	6.4	.1	X
0500	Household china, glassware, crockery, and plastic housewares	12	43 239	2 334	5.4	Z	X
0520	Linens, domestics, curtains, and draperies	22	74 059	3 808	5.1	Z	34.9
0522	Curtains and draperies	11	19 229	1 278	6.6	Z	X
0523	Shades and blinds	9	12 471	1 312	10.5	Z	X
0530	Flooring and floor coverings	35	191 603	15 006	7.8	Z	18.8
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	27	98 351	7 831	8.0	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	8	86 757	6 991	8.1	Z	X
0540	Other home furnishings	79	1 446 748	110 982	7.7	.3	2.7
0541	Metal flatware and kitchen utensils	11	142 726	16 502	11.6	Z	X
0542	Mirrors, lamps, and picture frames	54	1 190 905	81 353	6.8	.2	X
0543	Home furnishings, n.e.c.	21	223 901	13 127	5.9	Z	X
0600	Lumber: rough, dressed, and finished	28	246 084	31 931	13.0	.1	6.0
0611	Dimensional lumber (non-treated)	17	176 842	9 305	5.3	Z	X
0612	Treated lumber	10	83 738	9 753	11.6	Z	X
0613	Boards	7	49 733	4 218	8.5	Z	X
0620	Plywood and millwork	276	2 286 507	399 455	17.5	.9	15.9
0621	Softwood plywood and oriented strand board (OSB)	53	712 306	47 645	6.7	.1	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	59	497 913	65 008	13.1	.1	X
0623	Gypsum, specialty boards, and treatments	72	747 938	105 262	14.1	.2	X
0624	Wood millwork (doors, windows, cabinets, etc.)	156	890 006	102 506	11.5	.2	X
0625	Metal millwork	74	524 263	68 362	13.0	.2	X
0700	Brick, stone, tile, sand, block, cement, and gravel	91	919 327	22 235	2.4	.1	1.7
0711	Ready-mixed or transit-mixed concrete	55	522 397	4 634	.9	Z	X
0712	Cement and lime	33	588 473	5 824	1.0	Z	X
0713	Sand, gravel, and crushed stone	23	319 449	6 747	2.1	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	46	423 639	5 016	1.2	Z	X
0720	Roofing, siding, and insulation materials	128	1 975 328	64 172	3.2	.1	5.1
0721	Roofing, except wood	69	1 220 296	27 994	2.3	.1	X
0722	Siding, except wood	17	534 200	9 998	1.9	Z	X
0723	Insulation materials	56	710 625	20 031	2.8	Z	X
0730	Flat glass and other construction glass (excluding automotive)	21	31 898	1 422	4.5	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421710</b>	<b>Hardware whlse—Con.</b>						
0740	Other construction materials .....	97	864 820	51 833	6.0	.1	11.8
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	26	432 943	5 820	1.3	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood) .....	6	21 495	2 158	10.0	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	77	714 084	43 854	6.1	.1	X
0900	Office equipment .....	10	25 327	874	3.5	Z	30.2
0913	Copying machines and equipment .....	9	17 120	261	1.5	Z	X
0920	New computer equipment .....	28	124 564	16 890	13.6	Z	X
0950	Computer software (packaged) .....	66	323 152	33 450	10.4	.1	X
0960	Restaurant and hotel equipment and supplies .....	41	173 333	9 473	5.5	Z	X
0970	Store machines and equipment .....	14	120 651	9 094	7.5	Z	22.2
0972	Other store machines and equipment .....	11	102 488	7 606	7.4	Z	X
1000	Medical, hospital, and surgical supplies .....	10	29 341	6 633	22.6	Z	33.0
1013	Other surgical, medical, and hospital supplies .....	9	19 582	4 682	23.9	Z	X
1100	Iron and steel products (semifinished) .....	9	84 769	13 869	16.4	Z	X
1120	Flat iron and steel products .....	229	1 865 014	138 773	7.4	.3	3.3
1121	Plates .....	89	361 660	12 298	3.4	Z	X
1122	Strips (hot-rolled and cold-rolled) .....	61	345 757	3 999	1.2	Z	X
1123	Sheets (cold-rolled) .....	61	345 757	7 706	2.2	Z	X
1124	Sheets (hot-rolled) .....	89	361 660	7 874	2.2	Z	X
1126	Sheets (galvanized and coated) .....	31	272 133	447	.2	Z	X
1127	Tin plate and terneplate .....	31	272 133	274	.1	Z	X
1128	Fabricated and structural plate products .....	28	812 394	26 690	3.3	.1	X
1129	Other flat iron and steel products .....	122	566 684	61 499	10.9	.1	X
1140	Iron and steel wire and wire products .....	336	2 726 976	166 043	6.1	.4	5.0
1141	Wire (plain, coated, barbed, and twisted) .....	106	1 140 183	29 259	2.6	.1	X
1142	Nails .....	61	805 866	3 186	.4	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	282	2 418 608	133 600	5.5	.3	X
1150	Iron and steel pipe and tubing .....	148	1 449 885	49 031	3.4	.1	2.4
1152	Tubing .....	112	1 200 280	24 378	2.0	.1	X
1153	Standard steel pipe .....	141	1 378 219	19 357	1.4	Z	X
1154	Other steel pipe .....	36	5 947 317	5 296	.6	Z	X
1160	Other iron and steel products .....	18	73 339	10 282	14.0	Z	17.0
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled .....	16	68 349	3 460	5.1	Z	X
1163	Bars and bar-size shapes: cold finished .....	16	68 349	1 239	1.8	Z	X
1164	Concrete reinforcement bars .....	8	64 977	1 975	3.0	Z	X
1165	Structural shapes (excluding bar-size shapes) .....	16	68 349	2 328	3.4	Z	X
1167	Finished products, n.e.c. .....	8	64 977	981	1.5	Z	X
1200	Copper and brass .....	21	43 061	10 670	24.8	Z	22.6
1212	Flat products (sheets, strips, and plates) .....	12	41 067	3 736	9.1	Z	X
1213	Tubular products (pipes and tubes) .....	7	1 450	6 891	100.0	Z	X
1220	Aluminum shapes, forms, etc. .....	121	889 173	38 042	4.3	.1	2.6
1221	Plates (.250 inch and over) .....	35	404 131	2 209	.5	Z	X
1222	Sheets and coils (.006 to .249 inch) .....	68	572 024	6 292	1.1	Z	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) .....	35	404 131	4 444	1.1	Z	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	69	507 154	7 278	1.4	Z	X
1400	Electrical apparatus and equipment .....	390	5 989 442	614 012	10.3	1.4	6.9
1411	Power and distribution transformers .....	53	1 279 842	90 214	7.0	.2	X
1413	Motors and generators (including motor-generator sets) .....	141	855 006	33 723	3.9	Z	X
1414	Conduit, raceway, and fittings .....	21	269 555	13 770	5.1	Z	X
1415	Electric bulbs (all types) .....	180	1 229 163	46 863	3.8	.1	X
1416	Interior wiring (excluding conduit) .....	126	1 452 451	42 620	2.9	.1	X
1417	Exterior wiring and cable (excluding conduit) .....	32	299 183	50 314	16.8	.1	X
1418	Lighting fixtures (residential and commercial) .....	173	2 266 104	64 802	2.9	.1	X
1419	Industrial controls .....	58	1 394 830	198 681	14.2	.5	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	169	1 811 583	64 383	3.6	.1	X
1500	Electrical appliances, household .....	132	5 452 194	633 859	11.6	1.4	.9
1511	Televisions .....	16	1 062 232	4 408	.4	Z	X
1512	Radios, stereos, and CD players .....	16	451 589	45 656	10.1	.1	X
1513	V.C.R.'s and video cameras .....	8	95 059	8 073	8.5	Z	X
1514	Electrical household ranges and ovens .....	25	1 304 487	16 522	1.3	Z	X
1515	Refrigerators and freezers, household .....	25	1 304 487	20 646	1.6	Z	X
1516	Household laundry equipment .....	17	1 076 406	13 430	1.2	Z	X
1517	Vacuum cleaners and sewing machines, household .....	11	603 649	766	.1	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	99	3 179 104	129 644	4.1	.3	X
1600	Electronic parts and equipment, except communication .....	377	2 212 024	307 581	13.9	.7	7.5
1612	Integrated circuits .....	47	373 013	64 631	17.3	.1	X
1613	Capacitors and resistors .....	178	313 595	4 790	1.5	Z	X
1615	Discrete semiconductors, etc. .....	17	70 485	695	1.0	Z	X
1616	Electronic connectors and other passive electronic parts .....	80	678 512	46 045	6.8	.1	X
1618	Electronic parts and equipment, n.e.c. .....	330	1 917 457	191 422	10.0	.4	X
1650	Communication equipment and supplies .....	15	65 427	4 892	7.5	Z	70.1
1652	Other electronic communication equipment .....	9	29 049	4 094	14.1	Z	X
1700	Hardware .....	9 473	44 063 674	36 145 521	82.0	82.0	57.2
1711	Hand tools (including power driven) .....	4 772	25 101 176	11 520 365	45.9	36.1	X
1712	Bolts, nuts, rivets, and fasteners .....	6 517	23 626 502	14 551 678	61.6	23.0	X
1713	Cutlery .....	4 672	23 236 790	10 066 213	43.3	22.8	X

See footnotes at end of table.



**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421710</b>	<b>Hardware whsle—Con.</b>						
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	723	6 547 581	904 234	13.8	2.1	62.0
1811	Plastic pipe fittings and valves (excluding pipe and tubing) . . . . .	224	2 738 185	93 471	3.4	.2	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) . . . . .	394	2 588 523	81 841	3.2	.2	X
1813	Plumbing fixtures . . . . .	258	4 640 132	375 142	8.1	.9	X
1814	Furnaces, stoves, water heaters (except electric and warm air) . . . . .	70	1 893 542	43 423	2.3	.7	X
1818	Other plumbing and heating equipment and supplies . . . . .	214	4 246 408	307 827	7.2	.1	X
1900	Warm air heating and air-conditioning equipment and supplies . . . . .	205	2 152 144	138 626	6.4	.3	65.6
1911	Furnaces (warm air) . . . . .	52	741 794	48 243	6.5	.1	X
1912	Central air-conditioning (residential and commercial) . . . . .	29	164 854	9 691	5.9	Z	X
1914	Heat pumps (residential and commercial) . . . . .	9	18 462	1 213	6.6	Z	X
1916	Air cleaning and filtration systems . . . . .	64	413 946	36 864	8.9	.1	X
1917	Compressors for air-conditioners . . . . .	28	29 128	1 566	5.4	Z	X
1918	Condensing units for air-conditioners . . . . .	20	37 978	1 173	3.1	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation . . . . .	85	1 153 283	39 863	3.5	.1	X
2000	Refrigeration equipment and supplies . . . . .	84	193 844	16 196	8.4	Z	45.5
2011	Commercial refrigerators (reach-in and walk-in) . . . . .	14	16 330	424	2.6	Z	X
2013	Condensing units for commercial refrigerators . . . . .	23	19 756	1 864	9.4	Z	X
2014	Refrigerants . . . . .	42	34 387	2 111	6.1	Z	X
2015	Other refrigeration equipment and supplies . . . . .	52	161 258	11 436	7.1	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) . . . . .	201	916 801	78 325	8.5	.2	3.7
2113	New mixers, pavers, and related equipment . . . . .	17	47 525	1 294	2.7	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts . . . . .	149	577 566	59 605	10.3	.1	X
2118	Used construction and mining machinery and equipment . . . . .	41	203 772	7 506	3.7	Z	X
2200	Farm machinery, equipment, and parts . . . . .	53	427 223	22 646	5.3	.1	.6
2215	New irrigation equipment . . . . .	45	379 126	15 544	4.1	Z	X
2220	Garden machinery, equipment, and parts . . . . .	158	4 325 891	428 513	9.9	1.0	.7
2221	New power lawn mowers . . . . .	65	3 642 208	137 298	3.8	.3	X
2222	Other new lawn and garden machinery and equipment . . . . .	158	4 325 891	251 935	5.8	.6	X
2223	Used garden machinery and equipment . . . . .	66	100 742	39 280	39.0	.1	X
2230	Food-processing machinery, equipment, and parts . . . . .	8	5 473	788	14.4	Z	77.3
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) . . . . .	8	5 473	765	14.0	Z	X
2233	Used food-processing machinery and equipment . . . . .	6	2 285	23	1.0	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts . . . . .	20	118 208	20 933	17.7	Z	4.4
2311	Pumps . . . . .	12	101 642	9 255	9.1	Z	X
2313	Parts for pumps and motors . . . . .	12	101 208	6 339	6.3	Z	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	395	2 134 727	206 329	9.7	.5	5.0
2321	New pumps, compressors (air or gas), and equipment . . . . .	179	689 834	29 275	4.2	.1	X
2326	New controlling, recording, and indicating instruments and access . . . . .	70	578 374	24 932	4.3	.1	X
2327	All other new general-purpose industrial machinery and equipment . . . . .	231	1 476 293	123 567	8.4	.3	X
2328	Used general-purpose industrial machinery and equipment . . . . .	70	385 475	28 551	7.4	.1	X
2330	Metalworking machinery, equipment, and parts . . . . .	259	1 178 699	105 935	9.0	.2	X
2340	Materials handling machinery, equipment, and parts . . . . .	253	872 454	58 595	6.7	.1	2.6
2341	New conveying equipment . . . . .	53	121 753	8 735	7.2	Z	X
2342	New hoists, cranes, and monorails . . . . .	189	698 339	44 309	6.3	.1	X
2345	Used materials handling machinery, equipment, and parts . . . . .	24	6 808	442	6.5	Z	X
2360	Other industrial machinery, equipment, and parts . . . . .	29	153 414	25 278	16.5	.1	74.9
2365	New woodworking machinery . . . . .	10	62 941	10 527	16.7	Z	X
2366	Other new industrial machinery and equipment . . . . .	20	105 484	13 668	13.0	Z	X
2370	Mechanical power transmission supplies . . . . .	20	74 359	1 957	2.6	Z	19.4
2371	Bearings and bushings . . . . .	13	40 113	966	2.4	Z	X
2372	Other mechanical power transmission supplies . . . . .	14	46 422	547	1.2	Z	X
2380	Industrial valves and fittings (except fluid-power) . . . . .	35	108 830	19 792	18.2	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves . . . . .	23	46 789	2 862	6.1	Z	62.9
2391	Hydraulic valves . . . . .	14	28 727	1 842	6.4	Z	X
2392	Pneumatic valves . . . . .	18	41 963	1 018	2.4	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators . . . . .	17	59 044	1 734	2.9	Z	63.3
2411	Hydraulic cylinders and rotary actuators . . . . .	12	48 538	1 444	3.0	Z	X
2412	Pneumatic cylinders and rotary actuators . . . . .	10	32 182	290	.9	Z	X
2420	Hydraulic and pneumatic connectors and assemblies . . . . .	31	54 153	5 400	10.0	Z	60.1
2421	Hydraulic and pneumatic connectors . . . . .	25	39 609	4 467	11.3	Z	X
2422	Hydraulic and pneumatic assemblies . . . . .	15	44 879	933	2.1	Z	X
2430	Fluid-power filters, components, accessories, and parts . . . . .	11	23 768	1 026	4.3	Z	76.5
2432	Other fluid-power components, accessories, and parts, n.e.c. . . . .	10	23 563	1 019	4.3	Z	X
2440	Welding supplies (excluding gases) . . . . .	15	44 367	10 184	23.0	Z	X
2450	Industrial containers and supplies . . . . .	137	705 956	38 543	5.5	.1	3.5
2451	New and reconditioned drums and barrels . . . . .	21	28 176	340	1.2	Z	X
2452	Bottles and bottlers' supplies . . . . .	21	25 335	745	2.9	Z	X
2454	Other industrial containers and supplies . . . . .	81	476 518	23 476	4.9	.1	X
2460	Other industrial supplies . . . . .	843	4 128 946	311 759	7.6	.7	4.9
2461	Printing and duplicating inks . . . . .	11	18 812	333	1.8	Z	X
2462	Abrasives and abrasive materials . . . . .	633	2 665 712	102 883	3.9	.2	X
2463	Nylon, polyester, and synthetic rubber . . . . .	26	59 620	1 214	2.0	Z	X
2464	Mechanical rubber goods . . . . .	68	345 611	11 785	3.4	Z	X
2465	Strapping and tape . . . . .	183	996 951	25 438	2.6	.1	X
2466	Industrial supplies, n.e.c. . . . .	382	1 815 237	170 105	9.4	.4	X
2520	Custodial (janitors') equipment and supplies . . . . .	20	138 315	20 638	14.9	Z	61.7
2523	Custodial supplies . . . . .	20	138 315	16 861	12.2	Z	X

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<b>421710</b>	<b>Hardware whsle—Con.</b>						
2530	Laundry and dry-cleaning equipment and supplies .....	6	37 943	2 490	6.6	Z	X
2540	Other service establishment equipment and supplies .....	18	72 883	17 685	24.3	Z	77.3
2542	Service establishment equipment and supplies, n.e.c. ....	18	72 883	17 685	24.3	Z	X
2600	Aircraft and aeronautical equipment and supplies .....	16	100 555	27 837	27.7	.1	4.3
2613	Other new aircraft equipment and supplies .....	14	88 559	24 798	28.0	.1	X
2700	Sporting and recreational goods and supplies .....	98	3 933 723	153 594	3.9	.3	1.0
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories .....	19	215 258	221	.1	Z	X
2712	Bicycles and bicycle tires and tubes .....	21	589 755	3 329	.6	Z	X
2714	Camping and fishing equipment and accessories .....	79	3 718 465	54 158	1.5	.1	X
2715	Athletic equipment and accessories .....	21	589 755	13 322	2.3	Z	X
2717	Marine pleasure craft, equipment, and accessories .....	41	782 509	8 721	1.1	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	49	3 086 554	73 843	2.4	.2	X
2800	Toys and hobby goods and supplies .....	43	321 977	37 340	11.6	.1	1.5
2812	Other toys and games (including fireworks and children's vehicles) .....	34	229 772	25 227	11.0	.1	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	13	78 163	7 678	9.8	Z	X
3300	Stationery, office supplies and greeting cards .....	13	57 382	10 676	18.6	Z	X
3400	Industrial and personal services paper and plastics .....	23	478 940	71 073	14.8	.2	.1
3412	Paper dishes, cups, and napkins .....	17	413 002	67 794	16.4	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	17	632 847	61 896	9.8	.1	71.7
3515	Other toiletries and druggists' sundries .....	15	619 368	59 312	9.6	.1	X
3600	Piece goods, knit and woven .....	12	2 165	237	10.9	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	7	5 340	632	11.8	Z	X
3800	Men's and boys' wear .....	10	41 962	5 253	12.5	Z	31.2
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	7	33 950	2 280	6.7	Z	X
3900	Women's and children's wear .....	7	36 598	7 093	19.4	Z	X
4000	Footwear .....	10	69 691	7 291	10.5	Z	.8
4014	Other men's and boy's footwear .....	8	50 123	5 953	11.9	Z	X
4800	Coffee, tea, and spices .....	6	64 375	31 002	48.2	.1	74.6
4812	Tea .....	6	64 375	15 501	24.1	Z	X
4813	Spices .....	6	64 375	15 501	24.1	Z	X
4860	Other grocery specialties .....	8	405 621	93 026	22.9	.2	X
4900	Grain and beans .....	8	7 874	480	6.1	Z	X
5300	Plastics materials and basic shapes .....	196	1 811 531	148 853	8.2	.3	2.8
5311	Plastic pipes, rods, tubes, and shapes .....	74	560 862	57 405	10.2	.1	X
5312	High pressure laminates .....	54	382 607	50 429	13.2	.1	X
5314	Other plastics materials and basic shapes .....	64	828 559	40 722	4.9	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	438	2 362 577	145 719	6.2	.3	2.2
5331	Gasses, compressed and liquified, except L.P. ....	26	16 155	1 167	7.2	Z	X
5335	Detergents and soaps .....	57	383 881	14 823	3.9	Z	X
5336	Sanitation chemicals, polishes, and waxes .....	45	330 739	15 445	4.7	Z	X
5341	Insecticides, nonagricultural .....	31	315 166	5 606	1.8	Z	X
5342	Adhesives, sealants, and glues .....	355	2 092 463	92 865	4.4	.2	X
5344	Other chemicals and allied products .....	69	163 235	7 814	4.8	Z	X
5400	Petroleum products .....	40	161 320	12 440	7.7	Z	.3
5412	Motor gasoline .....	12	9 790	2 389	24.4	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	12	43 800	227	.5	Z	X
5418	Lubricating oil and greases .....	22	46 309	1 252	2.7	Z	X
5800	Farm supplies .....	78	727 289	71 926	9.9	.2	6.8
5811	Hay, straw, and alfalfa .....	6	50 884	5	.0	Z	X
5812	Feeds (poultry and livestock) not mixed on location .....	21	190 561	11 827	6.2	Z	X
5813	Prepared feeds (poultry and livestock) mixed on location .....	14	190 305	705	.4	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners .....	13	143 310	24 259	16.9	.1	X
5815	Insecticides, fungicides, and pesticides .....	12	87 990	10 281	11.7	Z	X
5817	Seeds and bulbs .....	14	145 894	311	.2	Z	X
5818	Other farm supplies (including harness and saddlery equipment) .....	47	473 055	23 739	5.0	.1	X
6000	Paint, paint supplies, and wallpaper .....	450	5 889 405	749 699	12.7	1.7	.4
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	345	3 358 351	204 260	6.1	.5	X
6014	Paint supplies .....	182	3 836 780	543 241	14.2	1.2	X
6110	Flowers and florists' supplies .....	8	35 447	3 415	9.6	Z	X
6120	Art goods (including novelties and souvenirs) .....	24	23 238	3 311	14.2	Z	57.5
6122	Novelties and souvenirs .....	22	22 572	3 279	14.5	Z	X
9700	Service receipts and labor charges (including installed parts) .....	707	2 370 200	259 419	10.9	.6	61.8
9701	Labor charges for repair work .....	558	1 523 955	76 670	5.0	.2	X
9702	Parts installed in repair work .....	437	1 199 148	62 556	5.2	.1	X
9703	Other service receipts and labor charges—Specify .....	194	683 526	120 181	17.6	.3	X
9720	Receipts for service contracts .....	38	159 344	10 179	6.4	Z	X
9740	Receipts for installing equipment .....	42	195 128	6 243	3.2	Z	X
9810	Miscellaneous commodities .....	455	3 031 013	309 732	10.2	.7	X
9940	Rental and leasing receipts .....	132	519 338	44 206	8.5	.1	X
9950	Construction receipts .....	12	30 232	1 259	4.2	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42172</b>	<b>Plumbing &amp; heating equipment &amp; supplies (hydronics) whse . . . . .</b>	<b>4 625</b>	<b>X</b>	<b>22 928 107</b>	<b>X</b>	<b>100.0</b>	<b>69.2</b>
0200	New and rebuilt automotive parts and supplies . . . . .	7	61 816	1 667	2.7	Z	X
0400	Household and lawn furniture . . . . .	25	524 594	44 006	8.4	.2	16.8
0411	Upholstered furniture . . . . .	17	197 140	7 585	3.8	Z	X
0530	Flooring and floor coverings . . . . .	18	208 448	42 067	20.2	.2	53.5
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) . . . . .	17	199 611	5 107	2.6	Z	X
0532	Hardwood flooring . . . . .	9	152 820	269	.2	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) . . . . .	17	199 611	36 480	18.3	.2	X
0540	Other home furnishings . . . . .	24	234 791	15 449	6.6	.1	X
0600	Lumber: rough, dressed, and finished . . . . .	10	61 341	2 110	3.4	Z	67.6
0612	Treated lumber . . . . .	6	55 646	990	1.8	Z	X
0613	Boards . . . . .	6	55 646	990	1.8	Z	X
0620	Plywood and millwork . . . . .	55	588 400	55 329	9.4	.2	13.6
0621	Softwood plywood and oriented strand board (OSB) . . . . .	14	197 170	1 692	.9	Z	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) . . . . .	9	134 752	1 703	1.3	Z	X
0623	Gypsum, specialty boards, and treatments . . . . .	16	147 619	1 346	.9	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) . . . . .	55	588 400	23 322	4.0	.1	X
0625	Metal millwork . . . . .	14	197 170	27 266	13.8	.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel . . . . .	45	297 724	6 922	2.3	Z	58.0
0711	Ready-mixed or transit-mixed concrete . . . . .	12	121 157	1 092	.9	Z	X
0712	Cement and lime . . . . .	6	22 793	918	4.0	Z	X
0713	Sand, gravel, and crushed stone . . . . .	6	19 556	356	1.8	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. . . . .	27	152 534	4 188	2.7	Z	X
0720	Roofing, siding, and insulation materials . . . . .	75	543 427	30 823	5.7	.1	16.5
0721	Roofing, except wood . . . . .	52	414 298	22 929	5.5	.1	X
0723	Insulation materials . . . . .	23	129 129	7 894	6.1	Z	X
0740	Other construction materials . . . . .	21	290 985	53 211	18.3	.2	68.0
0744	Construction materials, n.e.c. (including wire fence and construction paper) . . . . .	19	288 670	52 171	18.1	.2	X
0960	Restaurant and hotel equipment and supplies . . . . .	55	320 459	18 213	5.7	.1	X
1120	Flat iron and steel products . . . . .	83	470 372	33 262	7.1	.1	.6
1126	Sheets (galvanized and coated) . . . . .	68	330 403	17 393	5.3	.1	X
1140	Iron and steel wire and wire products . . . . .	52	319 143	23 113	7.2	.1	1.8
1142	Nails . . . . .	47	278 012	73	Z	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties . . . . .	47	278 012	20 986	7.5	.1	X
1150	Iron and steel pipe and tubing . . . . .	628	3 669 663	570 027	15.5	2.5	1.7
1154	Other steel pipe . . . . .	56	503 046	56 694	11.3	.2	X
1160	Other iron and steel products . . . . .	6	16 627	662	4.0	Z	X
1180	Stainless steel . . . . .	12	62 301	3 723	6.0	Z	69.2
1185	Other stainless steel (including tubing) . . . . .	12	62 301	3 723	6.0	Z	X
1200	Copper and brass . . . . .	16	137 754	24 882	18.1	.1	64.7
1213	Tubular products (pipes and tubes) . . . . .	16	137 754	24 882	18.1	.1	X
1220	Aluminum shapes, forms, etc. . . . .	52	198 502	7 728	3.9	Z	X
1400	Electrical apparatus and equipment . . . . .	300	1 791 889	272 395	15.2	1.2	8.0
1411	Power and distribution transformers . . . . .	57	127 946	4 897	3.8	Z	X
1413	Motors and generators (including motor-generator sets) . . . . .	142	1 008 206	14 895	1.5	.1	X
1414	Conduit, raceway, and fittings . . . . .	22	92 817	1 854	2.0	Z	X
1415	Electric bulbs (all types) . . . . .	11	90 223	608	.7	Z	X
1416	Interior wiring (excluding conduit) . . . . .	11	90 223	608	.7	Z	X
1417	Exterior wiring and cable (excluding conduit) . . . . .	11	90 223	1 215	1.3	Z	X
1418	Lighting fixtures (residential and commercial) . . . . .	33	483 237	59 857	12.4	.3	X
1419	Industrial controls . . . . .	146	317 380	29 981	9.4	.1	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) . . . . .	69	941 116	156 718	16.7	.7	X
1500	Electrical appliances, household . . . . .	138	1 224 834	68 572	5.6	.3	1.1
1511	Televisions . . . . .	124	1 011 014	10 502	1.0	Z	X
1512	Radios, stereos, and CD players . . . . .	124	1 011 014	7 016	.7	Z	X
1513	V.C.R.'s and video cameras . . . . .	124	1 011 014	3 483	.3	Z	X
1514	Electrical household ranges and ovens . . . . .	124	1 011 014	10 502	1.0	Z	X
1515	Refrigerators and freezers, household . . . . .	124	1 011 014	10 502	1.0	Z	X
1516	Household laundry equipment . . . . .	124	1 011 014	7 016	.7	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) . . . . .	14	213 820	19 542	9.1	.1	X
1600	Electronic parts and equipment, except communication . . . . .	163	778 309	64 973	8.3	.3	2.3
1613	Capacitors and resistors . . . . .	142	565 216	34 116	6.0	.1	X
1650	Communication equipment and supplies . . . . .	13	163 115	13 999	8.6	.1	X
1700	Hardware . . . . .	772	4 008 108	443 032	11.1	1.9	54.2
1711	Hand tools (including power driven) . . . . .	589	2 897 412	183 747	6.3	.8	X
1712	Bolts, nuts, rivets, and fasteners . . . . .	407	1 936 084	110 708	5.7	.5	X
1713	Cutlery . . . . .	262	1 232 536	148 552	12.1	.6	X
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	4 625	22 928 107	19 517 235	85.1	85.1	56.4
1811	Plastic pipe fittings and valves (excluding pipe and tubing) . . . . .	1 935	9 777 889	1 962 333	20.1	8.6	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) . . . . .	2 341	12 155 135	3 861 747	31.8	16.8	X
1813	Plumbing fixtures . . . . .	2 222	13 806 076	5 953 683	43.1	26.0	X
1814	Furnaces, stoves, water heaters (except electric and warm air) . . . . .	1 244	6 326 020	1 362 539	21.5	5.9	X
1815	Boilers, radiators, and convectors . . . . .	995	3 761 432	1 154 047	30.7	5.0	X
1818	Other plumbing and heating equipment and supplies . . . . .	2 980	14 798 420	5 222 878	35.3	22.8	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42172</b>	<b>Plumbing &amp; heating equipment &amp; supplies (hydronics) whse—Con.</b>						
1900	Warm air heating and air-conditioning equipment and supplies .....	627	3 284 625	423 764	12.9	1.8	56.0
1911	Furnaces (warm air) .....	393	2 026 189	140 245	6.9	.6	X
1912	Central air-conditioning (residential and commercial) .....	289	1 324 892	97 595	7.4	.4	X
1914	Heat pumps (residential and commercial) .....	207	981 481	30 310	3.1	.1	X
1916	Air cleaning and filtration systems .....	121	469 280	16 377	3.5	.1	X
1917	Compressors for air-conditioners .....	159	660 300	26 692	4.0	.1	X
1918	Condensing units for air-conditioners .....	135	526 110	16 120	3.1	.1	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	272	1 458 538	96 434	6.6	.4	X
2000	Refrigeration equipment and supplies .....	158	776 308	64 767	8.3	.3	60.5
2011	Commercial refrigerators (reach-in and walk-in) .....	21	41 430	693	1.7	Z	X
2012	Unit coolers for commercial refrigerators .....	10	24 532	733	3.0	Z	X
2013	Condensing units for commercial refrigerators .....	50	130 663	6 604	5.1	Z	X
2014	Refrigerants .....	54	210 510	3 575	1.7	Z	X
2015	Other refrigeration equipment and supplies .....	126	701 018	53 160	7.6	.2	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	17	42 109	2 529	6.0	Z	X
2200	Farm machinery, equipment, and parts .....	17	89 408	11 082	12.4	Z	X
2220	Garden machinery, equipment, and parts .....	21	123 533	16 227	13.1	.1	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	11	37 299	6 274	16.8	Z	52.2
2311	Pumps .....	9	31 837	2 427	7.6	Z	X
2313	Parts for pumps and motors .....	8	25 109	3 329	13.3	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	164	458 869	59 050	12.9	.3	13.0
2321	New pumps, compressors (air or gas), and equipment .....	101	299 941	26 564	8.9	.1	X
2326	New controlling, recording, and indicating instruments and access .....	47	110 285	26 956	24.4	.1	X
2327	All other new general-purpose industrial machinery and equipment .....	21	10 214	1 252	12.3	Z	X
2328	Used general-purpose industrial machinery and equipment .....	10	10 317	1 307	12.7	Z	X
2330	Metalworking machinery, equipment, and parts .....	24	77 977	7 285	9.3	Z	X
2340	Materials handling machinery, equipment, and parts .....	24	78 545	8 311	10.6	Z	X
2380	Industrial valves and fittings (except fluid-power) .....	33	124 197	25 487	20.5	.1	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	17	20 487	953	4.7	Z	68.3
2392	Pneumatic valves .....	14	9 285	393	4.2	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	7	8 209	243	3.0	Z	69.2
2412	Pneumatic cylinders and rotary actuators .....	7	8 209	243	3.0	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	11	8 349	572	6.9	Z	61.0
2421	Hydraulic and pneumatic connectors .....	11	8 349	163	2.0	Z	X
2422	Hydraulic and pneumatic assemblies .....	11	8 349	409	4.9	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	13	11 360	746	6.6	Z	67.6
2431	Filters .....	13	11 360	385	3.4	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	12	8 988	361	4.0	Z	X
2450	Industrial containers and supplies .....	65	1 004 274	110 431	11.0	.5	X
2460	Other industrial supplies .....	123	521 812	29 218	5.6	.1	4.1
2466	Industrial supplies, n.e.c. ....	109	426 608	26 051	6.1	.1	X
2520	Custodial (janitors') equipment and supplies .....	18	140 261	7 788	5.6	Z	3.3
2523	Custodial supplies .....	18	140 261	7 788	5.6	Z	X
2700	Sporting and recreational goods and supplies .....	27	289 115	22 404	7.7	.1	13.0
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories .....	16	42 463	6 404	15.1	Z	X
2714	Camping and fishing equipment and accessories .....	19	56 584	1 238	2.2	Z	X
2717	Marine pleasure craft, equipment, and accessories .....	6	92 346	1 668	1.8	Z	X
5300	Plastics materials and basic shapes .....	463	2 742 222	339 085	12.4	1.5	.2
5311	Plastic pipes, rods, tubes, and shapes .....	387	1 706 933	219 252	12.8	1.0	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	251	1 404 643	94 544	6.7	.4	.7
5332	Alkalies and chlorine .....	73	611 835	7 668	1.3	Z	X
5336	Sanitation chemicals, polishes, and waxes .....	75	225 350	27 533	12.2	.1	X
5341	Insecticides, nonagricultural .....	73	611 835	23 014	3.8	.1	X
5342	Adhesives, sealants, and glues .....	72	229 002	17 644	7.7	.1	X
5344	Other chemicals and allied products .....	27	312 245	17 540	5.6	.1	X
5800	Farm supplies .....	19	20 291	1 407	6.9	Z	14.8
5811	Hay, straw, and alfalfa .....	19	20 291	1 407	6.9	Z	X
6000	Paint, paint supplies, and wallpaper .....	155	891 173	39 095	4.4	.2	1.2
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	13	250 816	8 551	3.4	Z	X
9700	Service receipts and labor charges (including installed parts) .....	192	527 047	105 541	20.0	.5	40.9
9701	Labor charges for repair work .....	144	419 728	54 386	13.0	.2	X
9702	Parts installed in repair work .....	104	247 341	42 027	17.0	.2	X
9703	Other service receipts and labor charges—Specify .....	38	79 128	9 110	11.5	Z	X
9720	Receipts for service contracts .....	26	140 465	14 722	10.5	.1	X
9740	Receipts for installing equipment .....	38	63 781	7 182	11.3	.1	X
9810	Miscellaneous commodities .....	196	1 125 468	180 748	16.1	.8	X
9940	Rental and leasing receipts .....	35	80 488	6 743	8.4	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421720</b>	<b>Plumbing &amp; heating equipment &amp; supplies (hydronics) whse . . . . .</b>	<b>4 625</b>	<b>X</b>	<b>22 928 107</b>	<b>X</b>	<b>100.0</b>	<b>69.2</b>
0200	New and rebuilt automotive parts and supplies . . . . .	7	61 816	1 667	2.7	Z	X
0400	Household and lawn furniture . . . . .	25	524 594	44 006	8.4	.2	16.8
0411	Upholstered furniture . . . . .	17	197 140	7 585	3.8	Z	X
0530	Flooring and floor coverings . . . . .	18	208 448	42 067	20.2	.2	53.5
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) . . . . .	17	199 611	5 107	2.6	Z	X
0532	Hardwood flooring . . . . .	9	152 820	269	.2	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) . . . . .	17	199 611	36 480	18.3	.2	X
0540	Other home furnishings . . . . .	24	234 791	15 449	6.6	.1	X
0600	Lumber: rough, dressed, and finished . . . . .	10	61 341	2 110	3.4	Z	67.6
0612	Treated lumber . . . . .	6	55 646	990	1.8	Z	X
0613	Boards . . . . .	6	55 646	990	1.8	Z	X
0620	Plywood and millwork . . . . .	55	588 400	55 329	9.4	.2	13.6
0621	Softwood plywood and oriented strand board (OSB) . . . . .	14	197 170	1 692	.9	Z	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) . . . . .	9	134 752	1 703	1.3	Z	X
0623	Gypsum, specialty boards, and treatments . . . . .	16	147 619	1 346	.9	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) . . . . .	55	588 400	23 322	4.0	.1	X
0625	Metal millwork . . . . .	14	197 170	27 266	13.8	.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel . . . . .	45	297 724	6 922	2.3	Z	58.0
0711	Ready-mixed or transit-mixed concrete . . . . .	12	121 157	1 092	.9	Z	X
0712	Cement and lime . . . . .	6	22 793	918	4.0	Z	X
0713	Sand, gravel, and crushed stone . . . . .	6	19 556	356	1.8	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. . . . .	27	152 534	4 188	2.7	Z	X
0720	Roofing, siding, and insulation materials . . . . .	75	543 427	30 823	5.7	.1	16.5
0721	Roofing, except wood . . . . .	52	414 298	22 929	5.5	.1	X
0723	Insulation materials . . . . .	23	129 129	7 894	6.1	Z	X
0740	Other construction materials . . . . .	21	290 985	53 211	18.3	.2	68.0
0744	Construction materials, n.e.c. (including wire fence and construction paper) . . . . .	19	288 670	52 171	18.1	.2	X
0960	Restaurant and hotel equipment and supplies . . . . .	55	320 459	18 213	5.7	.1	X
1120	Flat iron and steel products . . . . .	83	470 372	33 262	7.1	.1	.6
1126	Sheets (galvanized and coated) . . . . .	68	330 403	17 393	5.3	.1	X
1140	Iron and steel wire and wire products . . . . .	52	319 143	23 113	7.2	.1	1.8
1142	Nails . . . . .	47	278 012	73	Z	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties . . . . .	47	278 012	20 986	7.5	.1	X
1150	Iron and steel pipe and tubing . . . . .	628	3 669 663	570 027	15.5	2.5	1.7
1154	Other steel pipe . . . . .	56	503 046	56 694	11.3	.2	X
1160	Other iron and steel products . . . . .	6	16 627	662	4.0	Z	X
1180	Stainless steel . . . . .	12	62 301	3 723	6.0	Z	69.2
1185	Other stainless steel (including tubing) . . . . .	12	62 301	3 723	6.0	Z	X
1200	Copper and brass . . . . .	16	137 754	24 882	18.1	.1	64.7
1213	Tubular products (pipes and tubes) . . . . .	16	137 754	24 882	18.1	.1	X
1220	Aluminum shapes, forms, etc. . . . .	52	198 502	7 728	3.9	Z	X
1400	Electrical apparatus and equipment . . . . .	300	1 791 889	272 395	15.2	1.2	8.0
1411	Power and distribution transformers . . . . .	57	127 946	4 897	3.8	Z	X
1413	Motors and generators (including motor-generator sets) . . . . .	142	1 008 206	14 895	1.5	.1	X
1414	Conduit, raceway, and fittings . . . . .	22	92 817	1 854	2.0	Z	X
1415	Electric bulbs (all types) . . . . .	11	90 223	608	.7	Z	X
1416	Interior wiring (excluding conduit) . . . . .	11	90 223	608	.7	Z	X
1417	Exterior wiring and cable (excluding conduit) . . . . .	11	90 223	1 215	1.3	Z	X
1418	Lighting fixtures (residential and commercial) . . . . .	33	483 237	59 857	12.4	.3	X
1419	Industrial controls . . . . .	146	317 380	29 981	9.4	.1	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) . . . . .	69	941 116	156 718	16.7	.7	X
1500	Electrical appliances, household . . . . .	138	1 224 834	68 572	5.6	.3	1.1
1511	Televisions . . . . .	124	1 011 014	10 502	1.0	Z	X
1512	Radios, stereos, and CD players . . . . .	124	1 011 014	7 016	.7	Z	X
1513	V.C.R.'s and video cameras . . . . .	124	1 011 014	3 483	.3	Z	X
1514	Electrical household ranges and ovens . . . . .	124	1 011 014	10 502	1.0	Z	X
1515	Refrigerators and freezers, household . . . . .	124	1 011 014	10 502	1.0	Z	X
1516	Household laundry equipment . . . . .	124	1 011 014	7 016	.7	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) . . . . .	14	213 820	19 542	9.1	.1	X
1600	Electronic parts and equipment, except communication . . . . .	163	778 309	64 973	8.3	.3	2.3
1613	Capacitors and resistors . . . . .	142	565 216	34 116	6.0	.1	X
1650	Communication equipment and supplies . . . . .	13	163 115	13 999	8.6	.1	X
1700	Hardware . . . . .	772	4 008 108	443 032	11.1	1.9	54.2
1711	Hand tools (including power driven) . . . . .	589	2 897 412	183 747	6.3	.8	X
1712	Bolts, nuts, rivets, and fasteners . . . . .	407	1 936 084	110 708	5.7	.5	X
1713	Cutlery . . . . .	262	1 232 536	148 552	12.1	.6	X
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	4 625	22 928 107	19 517 235	85.1	85.1	56.4
1811	Plastic pipe fittings and valves (excluding pipe and tubing) . . . . .	1 935	9 777 889	1 962 333	20.1	8.6	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) . . . . .	2 341	12 155 135	3 861 747	31.8	16.8	X
1813	Plumbing fixtures . . . . .	2 222	13 806 076	5 953 683	43.1	26.0	X
1814	Furnaces, stoves, water heaters (except electric and warm air) . . . . .	1 244	6 326 020	1 362 539	21.5	5.9	X
1815	Boilers, radiators, and convectors . . . . .	995	3 761 432	1 154 047	30.7	5.0	X
1818	Other plumbing and heating equipment and supplies . . . . .	2 980	14 798 420	5 222 878	35.3	22.8	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421720</b>	<b>Plumbing &amp; heating equipment &amp; supplies (hydronics) whse—Con.</b>						
1900	Warm air heating and air-conditioning equipment and supplies .....	627	3 284 625	423 764	12.9	1.8	56.0
1911	Furnaces (warm air) .....	393	2 026 189	140 245	6.9	.6	X
1912	Central air-conditioning (residential and commercial) .....	289	1 324 892	97 595	7.4	.4	X
1914	Heat pumps (residential and commercial) .....	207	981 481	30 310	3.1	.1	X
1916	Air cleaning and filtration systems .....	121	469 280	16 377	3.5	.1	X
1917	Compressors for air-conditioners .....	159	660 300	26 692	4.0	.1	X
1918	Condensing units for air-conditioners .....	135	526 110	16 120	3.1	.1	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	272	1 458 538	96 434	6.6	.4	X
2000	Refrigeration equipment and supplies .....	158	776 308	64 767	8.3	.3	60.5
2011	Commercial refrigerators (reach-in and walk-in) .....	21	41 430	693	1.7	Z	X
2012	Unit coolers for commercial refrigerators .....	10	24 532	733	3.0	Z	X
2013	Condensing units for commercial refrigerators .....	50	130 663	6 604	5.1	Z	X
2014	Refrigerants .....	54	210 510	3 575	1.7	Z	X
2015	Other refrigeration equipment and supplies .....	126	701 018	53 160	7.6	.2	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	17	42 109	2 529	6.0	Z	X
2200	Farm machinery, equipment, and parts .....	17	89 408	11 082	12.4	Z	X
2220	Garden machinery, equipment, and parts .....	21	123 533	16 227	13.1	.1	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	11	37 299	6 274	16.8	Z	52.2
2311	Pumps .....	9	31 837	2 427	7.6	Z	X
2313	Parts for pumps and motors .....	8	25 109	3 329	13.3	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	164	458 869	59 050	12.9	.3	13.0
2321	New pumps, compressors (air or gas), and equipment .....	101	299 941	26 564	8.9	.1	X
2326	New controlling, recording, and indicating instruments and access .....	47	110 285	26 956	24.4	.1	X
2327	All other new general-purpose industrial machinery and equipment .....	21	10 214	1 252	12.3	Z	X
2328	Used general-purpose industrial machinery and equipment .....	10	10 317	1 307	12.7	Z	X
2330	Metalworking machinery, equipment, and parts .....	24	77 977	7 285	9.3	Z	X
2340	Materials handling machinery, equipment, and parts .....	24	78 545	8 311	10.6	Z	X
2380	Industrial valves and fittings (except fluid-power) .....	33	124 197	25 487	20.5	.1	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	17	20 487	953	4.7	Z	68.3
2392	Pneumatic valves .....	14	9 285	393	4.2	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	7	8 209	243	3.0	Z	69.2
2412	Pneumatic cylinders and rotary actuators .....	7	8 209	243	3.0	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	11	8 349	572	6.9	Z	61.0
2421	Hydraulic and pneumatic connectors .....	11	8 349	163	2.0	Z	X
2422	Hydraulic and pneumatic assemblies .....	11	8 349	409	4.9	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	13	11 360	746	6.6	Z	67.6
2431	Filters .....	13	11 360	385	3.4	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	12	8 988	361	4.0	Z	X
2450	Industrial containers and supplies .....	65	1 004 274	110 431	11.0	.5	X
2460	Other industrial supplies .....	123	521 812	29 218	5.6	.1	4.1
2466	Industrial supplies, n.e.c. ....	109	426 608	26 051	6.1	.1	X
2520	Custodial (janitors') equipment and supplies .....	18	140 261	7 788	5.6	Z	3.3
2523	Custodial supplies .....	18	140 261	7 788	5.6	Z	X
2700	Sporting and recreational goods and supplies .....	27	289 115	22 404	7.7	.1	13.0
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories .....	16	42 463	6 404	15.1	Z	X
2714	Camping and fishing equipment and accessories .....	19	56 584	1 238	2.2	Z	X
2717	Marine pleasure craft, equipment, and accessories .....	6	92 346	1 668	1.8	Z	X
5300	Plastics materials and basic shapes .....	463	2 742 222	339 085	12.4	1.5	.2
5311	Plastic pipes, rods, tubes, and shapes .....	387	1 706 933	219 252	12.8	1.0	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	251	1 404 643	94 544	6.7	.4	.7
5332	Alkalies and chlorine .....	73	611 835	7 668	1.3	Z	X
5336	Sanitation chemicals, polishes, and waxes .....	75	225 350	27 533	12.2	.1	X
5341	Insecticides, nonagricultural .....	73	611 835	23 014	3.8	.1	X
5342	Adhesives, sealants, and glues .....	72	229 002	17 644	7.7	.1	X
5344	Other chemicals and allied products .....	27	312 245	17 540	5.6	.1	X
5800	Farm supplies .....	19	20 291	1 407	6.9	Z	14.8
5811	Hay, straw, and alfalfa .....	19	20 291	1 407	6.9	Z	X
6000	Paint, paint supplies, and wallpaper .....	155	891 173	39 095	4.4	.2	1.2
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	13	250 816	8 551	3.4	Z	X
9700	Service receipts and labor charges (including installed parts) .....	192	527 047	105 541	20.0	.5	40.9
9701	Labor charges for repair work .....	144	419 728	54 386	13.0	.2	X
9702	Parts installed in repair work .....	104	247 341	42 027	17.0	.2	X
9703	Other service receipts and labor charges—Specify .....	38	79 128	9 110	11.5	Z	X
9720	Receipts for service contracts .....	26	140 465	14 722	10.5	.1	X
9740	Receipts for installing equipment .....	38	63 781	7 182	11.3	Z	X
9810	Miscellaneous commodities .....	196	1 125 468	180 748	16.1	.8	X
9940	Rental and leasing receipts .....	35	80 488	6 743	8.4	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42173</b>	<b>Warm air heating &amp; air-conditioning equipment &amp; supplies</b>						
	<b>whse</b>	<b>5 524</b>	<b>X</b>	<b>20 062 710</b>	<b>X</b>	<b>100.0</b>	<b>73.6</b>
0200	New and rebuilt automotive parts and supplies	10	57 238	4 020	7.0	Z	19.5
0214	Brake parts (including fluid and all disk and drum parts)	6	17 864	1 136	6.4	Z	X
0215	Exhaust system parts	9	52 408	2 740	5.2	Z	X
0620	Plywood and millwork	27	172 228	16 469	9.6	.1	19.4
0624	Wood millwork (doors, windows, cabinets, etc.)	18	89 312	6 369	7.1	Z	X
0626	Other millwork and wood siding (including trusses and wood roofing)	9	55 258	2 942	5.3	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	20	86 338	3 859	4.5	Z	1.3
0714	Brick, block, tile, clay/cement sewer pipe, etc.	18	38 777	1 958	5.0	Z	X
0720	Roofing, siding, and insulation materials	156	760 730	84 737	11.1	.4	4.9
0721	Roofing, except wood	40	141 203	14 669	10.4	.1	X
0722	Siding, except wood	38	138 955	20 177	14.5	.1	X
0723	Insulation materials	74	374 669	45 444	12.1	.2	X
0740	Other construction materials	28	201 981	30 289	15.0	.2	28.6
0743	Manufactured (mobile) homes	18	191 594	27 108	14.1	.1	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	7	8 646	2 952	34.1	Z	X
0960	Restaurant and hotel equipment and supplies	64	210 544	8 392	4.0	Z	X
1120	Flat iron and steel products	434	1 791 774	157 834	8.8	.8	.9
1126	Sheets (galvanized and coated)	425	1 665 264	106 850	6.4	.5	X
1129	Other flat iron and steel products	107	147 847	46 068	31.2	.2	X
1140	Iron and steel wire and wire products	95	351 099	11 933	3.4	.1	.2
1142	Nails	87	214 277	4 389	2.0	Z	X
1150	Iron and steel pipe and tubing	480	1 430 226	83 572	5.8	.4	X
1200	Copper and brass	10	73 680	9 279	12.6	Z	1.7
1212	Flat products (sheets, strips, and plates)	9	47 321	1 370	2.9	Z	X
1220	Aluminum shapes, forms, etc.	85	286 123	10 724	3.7	.1	X
1400	Electrical apparatus and equipment	533	2 095 504	184 317	8.8	.9	4.1
1411	Power and distribution transformers	52	289 142	40 521	14.0	.2	X
1412	Switchgear and switchboard apparatus	8	179 118	1 242	.7	Z	X
1413	Motors and generators (including motor-generator sets)	263	793 898	43 779	5.5	.2	X
1414	Conduit, raceway, and fittings	9	22 797	154	.7	Z	X
1415	Electric bulbs (all types)	158	574 294	5 357	.9	Z	X
1416	Interior wiring (excluding conduit)	63	254 589	1 870	.7	Z	X
1417	Exterior wiring and cable (excluding conduit)	63	254 589	1 870	.7	Z	X
1418	Lighting fixtures (residential and commercial)	63	254 589	1 870	.7	Z	X
1419	Industrial controls	167	705 926	47 565	6.7	.2	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	108	559 545	40 082	7.2	.2	X
1500	Electrical appliances, household	203	1 067 266	111 572	10.5	.6	5.1
1511	Televisions	24	250 296	6 530	2.6	Z	X
1513	V.C.R.'s and video cameras	13	35 209	167	.5	Z	X
1514	Electrical household ranges and ovens	67	194 370	3 448	1.8	Z	X
1515	Refrigerators and freezers, household	90	462 596	12 672	2.7	.1	X
1516	Household laundry equipment	89	467 014	18 167	3.9	.1	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	162	825 829	65 392	7.9	.3	X
1600	Electronic parts and equipment, except communication	294	1 200 256	78 187	6.5	.4	1.1
1612	Integrated circuits	189	746 923	4 033	.5	Z	X
1613	Capacitors and resistors	175	741 824	9 152	1.2	Z	X
1615	Discrete semiconductors, etc.	105	367 740	9 054	2.5	Z	X
1616	Electronic connectors and other passive electronic parts	190	832 516	25 601	3.1	.1	X
1618	Electronic parts and equipment, n.e.c.	266	1 104 465	30 341	2.7	.2	X
1700	Hardware	1 534	4 659 050	153 265	3.3	.8	69.4
1711	Hand tools (including power driven)	1 374	4 137 373	89 756	2.2	.4	X
1712	Bolts, nuts, rivets, and fasteners	533	1 983 234	47 478	2.4	.2	X
1713	Cutlery	201	746 578	16 023	2.1	.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	2 039	6 553 802	1 023 649	15.6	5.1	67.5
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	694	2 279 264	73 124	3.2	.4	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	1 275	3 559 662	225 794	6.3	1.1	X
1813	Plumbing fixtures	347	1 312 211	84 120	6.4	.4	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	685	2 563 281	170 925	6.7	.9	X
1815	Boilers, radiators, and convectors	613	2 275 557	127 152	5.6	.6	X
1818	Other plumbing and heating equipment and supplies	1 067	3 512 972	342 528	9.8	1.7	X
1900	Warm air heating and air-conditioning equipment and supplies	5 524	20 062 710	16 418 239	81.8	81.8	67.4
1911	Furnaces (warm air)	3 303	12 316 357	2 570 749	20.9	12.8	X
1912	Central air-conditioning (residential and commercial)	3 921	15 915 828	6 655 820	41.8	33.2	X
1914	Heat pumps (residential and commercial)	2 273	9 919 717	1 123 375	11.3	5.6	X
1916	Air cleaning and filtration systems	2 688	10 448 092	1 635 318	15.7	8.2	X
1917	Compressors for air-conditioners	2 530	9 774 652	703 139	7.2	3.5	X
1918	Condensing units for air-conditioners	2 066	9 529 552	1 142 306	12.0	5.7	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	3 141	11 606 833	2 587 531	22.3	12.9	X
2000	Refrigeration equipment and supplies	1 810	5 198 384	800 315	15.4	4.0	70.6
2011	Commercial refrigerators (reach-in and walk-in)	384	848 877	25 585	3.0	.1	X
2012	Unit coolers for commercial refrigerators	288	1 132 578	77 010	6.8	.4	X
2013	Condensing units for commercial refrigerators	655	1 479 650	77 828	5.3	.4	X
2014	Refrigerants	1 525	3 771 154	347 004	9.2	1.7	X
2015	Other refrigeration equipment and supplies	1 194	3 210 007	272 896	8.5	1.4	X
2100	Construction and mining machinery and equipment (including parts and attachments)	11	28 215	2 499	8.9	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	6	9 045	896	9.9	Z	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42173</b>	<b>Warm air heating &amp; air-conditioning equipment &amp; supplies whsle—Con.</b>						
2320	General-purpose industrial machinery, equipment, and parts . . . . .	124	380 233	53 500	14.1	.3	17.3
2326	New controlling, recording, and indicating instruments and access . . . . .	19	39 330	4 370	11.1	Z	X
2327	All other new general-purpose industrial machinery and equipment . . . . .	105	340 903	49 130	14.4	.2	X
2330	Metalworking machinery, equipment, and parts . . . . .	78	192 831	7 396	3.8	Z	X
2340	Materials handling machinery, equipment, and parts . . . . .	33	92 311	3 291	3.6	Z	X
2370	Mechanical power transmission supplies . . . . .	9	20 307	4 673	23.0	Z	67.3
2371	Bearings and bushings . . . . .	7	16 860	455	2.7	Z	X
2372	Other mechanical power transmission supplies . . . . .	7	17 935	4 218	23.5	Z	X
2450	Industrial containers and supplies . . . . .	10	30 242	374	1.2	Z	.6
2451	New and reconditioned drums and barrels . . . . .	10	30 242	374	1.2	Z	X
2460	Other industrial supplies . . . . .	203	660 790	20 128	3.0	.1	2.5
2461	Printing and duplicating inks . . . . .	95	319 535	4 942	1.5	Z	X
2462	Abrasives and abrasive materials . . . . .	60	131 581	4 569	3.5	Z	X
2464	Mechanical rubber goods . . . . .	17	153 528	8 507	5.5	Z	X
2465	Strapping and tape . . . . .	60	169 529	1 839	1.1	Z	X
5300	Plastics materials and basic shapes . . . . .	134	602 550	34 859	5.8	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	231	758 489	16 560	2.2	.1	1.1
5342	Adhesives, sealants, and glues . . . . .	219	555 990	11 186	2.0	.1	X
6000	Paint, paint supplies, and wallpaper . . . . .	32	93 623	1 241	1.3	Z	X
9700	Service receipts and labor charges (including installed parts) . . . . .	468	2 456 111	501 452	20.4	2.5	70.6
9701	Labor charges for repair work . . . . .	363	2 021 370	311 511	15.4	1.6	X
9702	Parts installed in repair work . . . . .	340	1 933 259	176 593	9.1	.9	X
9703	Other service receipts and labor charges—Specify . . . . .	86	232 754	13 340	5.7	.1	X
9720	Receipts for service contracts . . . . .	116	435 472	35 323	8.1	.2	X
9740	Receipts for installing equipment . . . . .	133	344 050	31 754	9.2	.2	X
9810	Miscellaneous commodities . . . . .	204	632 512	71 238	11.3	.4	X
9940	Rental and leasing receipts . . . . .	47	127 789	2 070	1.6	Z	X
9950	Construction receipts . . . . .	22	65 952	7 152	10.8	Z	X
<b>421730</b>	<b>Warm air heating &amp; air-conditioning equipment &amp; supplies whsle</b>	<b>5 524</b>	<b>X</b>	<b>20 062 710</b>	<b>X</b>	<b>100.0</b>	<b>73.6</b>
0200	New and rebuilt automotive parts and supplies . . . . .	10	57 238	4 020	7.0	Z	19.5
0214	Brake parts (including fluid and all disk and drum parts) . . . . .	6	17 864	1 136	6.4	Z	X
0215	Exhaust system parts . . . . .	9	52 408	2 740	5.2	Z	X
0620	Plywood and millwork . . . . .	27	172 228	16 469	9.6	.1	19.4
0624	Wood millwork (doors, windows, cabinets, etc.) . . . . .	18	89 312	6 369	7.1	Z	X
0626	Other millwork and wood siding (including trusses and wood roofing) . . . . .	9	55 258	2 942	5.3	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel . . . . .	20	86 338	3 859	4.5	Z	1.3
0714	Brick, block, tile, clay/cement sewer pipe, etc. . . . .	18	38 777	1 958	5.0	Z	X
0720	Roofing, siding, and insulation materials . . . . .	156	760 730	84 737	11.1	.4	4.9
0721	Roofing, except wood . . . . .	40	141 203	14 669	10.4	.1	X
0722	Siding, except wood . . . . .	38	138 955	20 177	14.5	.1	X
0723	Insulation materials . . . . .	74	374 669	45 444	12.1	.2	X
0740	Other construction materials . . . . .	28	201 981	30 289	15.0	.2	28.6
0743	Manufactured (mobile) homes . . . . .	18	191 594	27 108	14.1	.1	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) . . . . .	7	8 646	2 952	34.1	Z	X
0960	Restaurant and hotel equipment and supplies . . . . .	64	210 544	8 392	4.0	Z	X
1120	Flat iron and steel products . . . . .	434	1 791 774	157 834	8.8	.8	.9
1126	Sheets (galvanized and coated) . . . . .	425	1 665 264	106 850	6.4	.5	X
1129	Other flat iron and steel products . . . . .	107	147 847	46 068	31.2	.2	X
1140	Iron and steel wire and wire products . . . . .	95	351 099	11 933	3.4	.1	.2
1142	Nails . . . . .	87	214 277	4 389	2.0	Z	X
1150	Iron and steel pipe and tubing . . . . .	480	1 430 226	83 572	5.8	.4	X
1200	Copper and brass . . . . .	10	73 680	9 279	12.6	Z	1.7
1212	Flat products (sheets, strips, and plates) . . . . .	9	47 321	1 370	2.9	Z	X
1220	Aluminum shapes, forms, etc. . . . .	85	286 123	10 724	3.7	.1	X
1400	Electrical apparatus and equipment . . . . .	533	2 095 504	184 317	8.8	.9	4.1
1411	Power and distribution transformers . . . . .	52	289 142	40 521	14.0	.2	X
1412	Switchgear and switchboard apparatus . . . . .	8	179 118	1 242	.7	Z	X
1413	Motors and generators (including motor-generator sets) . . . . .	263	793 898	43 779	5.5	.2	X
1414	Conduit, raceway, and fittings . . . . .	9	22 797	154	.7	Z	X
1415	Electric bulbs (all types) . . . . .	158	574 294	5 357	.9	Z	X
1416	Interior wiring (excluding conduit) . . . . .	63	254 589	1 870	.7	Z	X
1417	Exterior wiring and cable (excluding conduit) . . . . .	63	254 589	1 870	.7	Z	X
1418	Lighting fixtures (residential and commercial) . . . . .	63	254 589	1 870	.7	Z	X
1419	Industrial controls . . . . .	167	705 926	47 565	6.7	.2	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) . . . . .	108	559 545	40 082	7.2	.2	X
1500	Electrical appliances, household . . . . .	203	1 067 266	111 572	10.5	.6	5.1
1511	Televisions . . . . .	24	250 296	6 530	2.6	Z	X
1513	V.C.R.'s and video cameras . . . . .	13	35 209	167	.5	Z	X
1514	Electrical household ranges and ovens . . . . .	67	194 370	3 448	1.8	Z	X
1515	Refrigerators and freezers, household . . . . .	90	462 596	12 672	2.7	.1	X
1516	Household laundry equipment . . . . .	89	467 014	18 167	3.9	.1	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) . . . . .	162	825 829	65 392	7.9	.3	X

See footnotes at end of table.



**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421730</b>	<b>Warm air heating &amp; air-conditioning equipment &amp; supplies whsle—Con.</b>						
1600	Electronic parts and equipment, except communication . . . . .	294	1 200 256	78 187	6.5	.4	1.1
1612	Integrated circuits . . . . .	189	746 923	4 033	.5	Z	X
1613	Capacitors and resistors . . . . .	175	741 824	9 152	1.2	Z	X
1615	Discrete semiconductors, etc. . . . .	105	367 740	9 054	2.5	Z	X
1616	Electronic connectors and other passive electronic parts . . . . .	190	832 516	25 601	3.1	.1	X
1618	Electronic parts and equipment, n.e.c. . . . .	266	1 104 465	30 341	2.7	.2	X
1700	Hardware . . . . .	1 534	4 659 050	153 265	3.3	.8	69.4
1711	Hand tools (including power driven) . . . . .	1 374	4 137 373	89 756	2.2	.4	X
1712	Bolts, nuts, rivets, and fasteners . . . . .	533	1 983 234	47 478	2.4	.2	X
1713	Cutlery . . . . .	201	746 578	16 023	2.1	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	2 039	6 553 802	1 023 649	15.6	5.1	67.5
1811	Plastic pipe fittings and valves (excluding pipe and tubing) . . . . .	694	2 279 264	73 124	3.2	.4	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) . . . . .	1 275	3 559 662	225 794	6.3	1.1	X
1813	Plumbing fixtures . . . . .	347	1 312 211	84 120	6.4	.4	X
1814	Furnaces, stoves, water heaters (except electric and warm air) . . . . .	685	2 563 281	170 925	6.7	.9	X
1815	Boilers, radiators, and convectors . . . . .	613	2 275 557	127 152	5.6	.6	X
1818	Other plumbing and heating equipment and supplies . . . . .	1 067	3 512 972	342 528	9.8	1.7	X
1900	Warm air heating and air-conditioning equipment and supplies . . . . .	5 524	20 062 710	16 418 239	81.8	81.8	67.4
1911	Furnaces (warm air) . . . . .	3 303	12 316 357	2 570 749	20.9	12.8	X
1912	Central air-conditioning (residential and commercial) . . . . .	3 921	15 915 828	6 655 820	41.8	33.2	X
1914	Heat pumps (residential and commercial) . . . . .	2 273	9 919 717	1 123 375	11.3	5.6	X
1916	Air cleaning and filtration systems . . . . .	2 688	10 448 092	1 635 318	15.7	8.2	X
1917	Compressors for air-conditioners . . . . .	2 530	9 774 652	703 139	7.2	3.5	X
1918	Condensing units for air-conditioners . . . . .	2 066	9 529 552	1 142 306	12.0	5.7	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation . . . . .	3 141	11 606 833	2 587 531	22.3	12.9	X
2000	Refrigeration equipment and supplies . . . . .	1 810	5 198 384	800 315	15.4	4.0	70.6
2011	Commercial refrigerators (reach-in and walk-in) . . . . .	384	848 877	25 585	3.0	.1	X
2012	Unit coolers for commercial refrigerators . . . . .	288	1 132 578	77 010	6.8	.4	X
2013	Condensing units for commercial refrigerators . . . . .	655	1 479 650	77 828	5.3	.4	X
2014	Refrigerants . . . . .	1 525	3 771 154	347 004	9.2	1.7	X
2015	Other refrigeration equipment and supplies . . . . .	1 194	3 210 007	272 896	8.5	1.4	X
2100	Construction and mining machinery and equipment (including parts and attachments) . . . . .	11	28 215	2 499	8.9	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts . . . . .	6	9 045	896	9.9	Z	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	124	380 233	53 500	14.1	.3	17.3
2326	New controlling, recording, and indicating instruments and access . . . . .	19	39 330	4 370	11.1	Z	X
2327	All other new general-purpose industrial machinery and equipment . . . . .	105	340 903	49 130	14.4	.2	X
2330	Metalworking machinery, equipment, and parts . . . . .	78	192 831	7 396	3.8	Z	X
2340	Materials handling machinery, equipment, and parts . . . . .	33	92 311	3 291	3.6	Z	X
2370	Mechanical power transmission supplies . . . . .	9	20 307	4 673	23.0	Z	67.3
2371	Bearings and bushings . . . . .	7	16 860	455	2.7	Z	X
2372	Other mechanical power transmission supplies . . . . .	7	17 935	4 218	23.5	Z	X
2450	Industrial containers and supplies . . . . .	10	30 242	374	1.2	.6	X
2451	New and reconditioned drums and barrels . . . . .	10	30 242	374	1.2	Z	X
2460	Other industrial supplies . . . . .	203	660 790	20 128	3.0	.1	2.5
2461	Printing and duplicating inks . . . . .	95	319 535	4 942	1.5	Z	X
2462	Abrasives and abrasive materials . . . . .	60	131 581	4 569	3.5	Z	X
2464	Mechanical rubber goods . . . . .	17	153 528	8 507	5.5	Z	X
2465	Strapping and tape . . . . .	60	169 529	1 839	1.1	Z	X
5300	Plastics materials and basic shapes . . . . .	134	602 550	34 859	5.8	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	231	758 489	16 560	2.2	.1	1.1
5342	Adhesives, sealants, and glues . . . . .	219	555 990	11 186	2.0	.1	X
6000	Paint, paint supplies, and wallpaper . . . . .	32	93 623	1 241	1.3	Z	X
9700	Service receipts and labor charges (including installed parts) . . . . .	468	2 456 111	501 452	20.4	2.5	70.6
9701	Labor charges for repair work . . . . .	363	2 021 370	311 511	15.4	1.6	X
9702	Parts installed in repair work . . . . .	340	1 933 259	176 593	9.1	.9	X
9703	Other service receipts and labor charges—Specify . . . . .	86	232 754	13 340	5.7	.1	X
9720	Receipts for service contracts . . . . .	116	435 472	35 323	8.1	.2	X
9740	Receipts for installing equipment . . . . .	133	344 050	31 754	9.2	.2	X
9810	Miscellaneous commodities . . . . .	204	632 512	71 238	11.3	.4	X
9940	Rental and leasing receipts . . . . .	47	127 789	2 070	1.6	Z	X
9950	Construction receipts . . . . .	22	65 952	7 152	10.8	Z	X
<b>42174</b>	<b>Refrigeration equipment &amp; supplies whsle . . . . .</b>	<b>1 572</b>	<b>X</b>	<b>5 135 271</b>	<b>X</b>	<b>100.0</b>	<b>85.2</b>
0200	New and rebuilt automotive parts and supplies . . . . .	8	48 908	7 632	15.6	.1	X
0540	Other home furnishings . . . . .	9	8 747	1 462	16.7	Z	X
0960	Restaurant and hotel equipment and supplies . . . . .	159	411 186	67 453	16.4	1.3	X
0970	Store machines and equipment . . . . .	22	65 060	16 642	25.6	.3	40.5
0972	Other store machines and equipment . . . . .	21	62 923	16 103	25.6	.3	X
1120	Flat iron and steel products . . . . .	6	19 919	835	4.2	Z	X
1150	Iron and steel pipe and tubing . . . . .	259	407 060	16 894	4.2	.3	X
1220	Aluminum shapes, forms, etc. . . . .	7	18 883	584	3.1	Z	X
1400	Electrical apparatus and equipment . . . . .	133	404 627	40 027	9.9	.8	1.9
1413	Motors and generators (including motor-generator sets) . . . . .	61	74 110	6 235	8.4	.1	X
1417	Exterior wiring and cable (excluding conduit) . . . . .	61	272 367	28 572	10.5	.6	X
1500	Electrical appliances, household . . . . .	12	28 563	2 263	7.9	Z	17.9
1514	Electrical household ranges and ovens . . . . .	12	28 563	1 123	3.9	Z	X
1515	Refrigerators and freezers, household . . . . .	12	28 563	1 123	3.9	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42174</b>	<b>Refrigeration equipment &amp; supplies whse—Con.</b>						
1600	Electronic parts and equipment, except communication	50	139 908	18 316	13.1	.4	.5
1618	Electronic parts and equipment, n.e.c.	43	97 775	10 284	10.5	.2	X
1700	Hardware	475	953 649	41 510	4.4	.8	83.7
1711	Hand tools (including power driven)	437	848 991	32 470	3.8	.6	X
1712	Bolts, nuts, rivets, and fasteners	111	273 356	5 079	1.9	.1	X
1713	Cutlery	47	121 732	3 957	3.3	.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	551	1 123 461	135 541	12.1	2.6	80.5
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	128	329 648	8 844	2.7	.2	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	425	797 417	32 086	4.0	.6	X
1813	Plumbing fixtures	30	50 134	5 552	11.1	.1	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	75	177 634	4 879	2.7	.1	X
1815	Boilers, radiators, and convectors	71	207 603	7 404	3.6	.1	X
1818	Other plumbing and heating equipment and supplies	422	854 177	76 775	9.0	1.5	X
1900	Warm air heating and air-conditioning equipment and supplies	638	1 405 052	341 041	24.3	6.6	78.2
1911	Furnaces (warm air)	437	842 815	44 140	5.2	.9	X
1912	Central air-conditioning (residential and commercial)	509	1 027 801	102 956	10.0	2.0	X
1914	Heat pumps (residential and commercial)	185	399 951	17 668	4.4	.3	X
1916	Air cleaning and filtration systems	389	686 136	12 926	1.9	.3	X
1917	Compressors for air-conditioners	373	945 486	102 007	10.8	2.0	X
1918	Condensing units for air-conditioners	283	674 357	35 505	5.3	.7	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	400	723 264	25 828	3.6	.5	X
2000	Refrigeration equipment and supplies	1 572	5 135 271	4 057 568	79.0	79.0	72.4
2011	Commercial refrigerators (reach-in and walk-in)	799	2 627 731	969 679	36.9	18.9	X
2012	Unit coolers for commercial refrigerators	579	2 006 400	230 451	11.5	4.5	X
2013	Condensing units for commercial refrigerators	923	2 686 017	316 001	11.8	6.2	X
2014	Refrigerants	895	1 901 653	449 151	23.6	8.7	X
2015	Other refrigeration equipment and supplies	1 394	4 295 981	2 087 762	48.6	40.7	X
2320	General-purpose industrial machinery, equipment, and parts	12	37 283	6 425	17.2	.1	25.7
2321	New pumps, compressors (air or gas), and equipment	10	31 435	4 440	14.1	.1	X
2326	New controlling, recording, and indicating instruments and access	10	31 435	736	2.3	Z	X
2340	Materials handling machinery, equipment, and parts	6	13 284	1 529	11.5	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	8	33 152	329	1.0	Z	X
2460	Other industrial supplies	15	40 259	1 246	3.1	Z	X
5300	Plastics materials and basic shapes	32	76 383	6 419	8.4	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	99	224 787	7 709	3.4	.2	X
9700	Service receipts and labor charges (including installed parts)	232	1 166 983	150 516	12.9	2.9	82.8
9701	Labor charges for repair work	194	1 028 684	80 461	7.8	1.6	X
9702	Parts installed in repair work	160	921 386	55 132	6.0	1.1	X
9703	Other service receipts and labor charges—Specify	62	414 063	14 915	3.6	.3	X
9720	Receipts for service contracts	36	389 007	35 621	9.2	.7	X
9740	Receipts for installing equipment	90	967 955	111 156	11.5	2.2	X
9810	Miscellaneous commodities	43	101 370	9 736	9.6	.2	X
9940	Rental and leasing receipts	48	145 100	17 444	12.0	.3	X
9950	Construction receipts	12	225 230	15 008	6.7	.3	X
<b>421740</b>	<b>Refrigeration equipment &amp; supplies whse</b>	<b>1 572</b>	<b>X</b>	<b>5 135 271</b>	<b>X</b>	<b>100.0</b>	<b>85.2</b>
0200	New and rebuilt automotive parts and supplies	8	48 908	7 632	15.6	.1	X
0540	Other home furnishings	9	8 747	1 462	16.7	Z	X
0960	Restaurant and hotel equipment and supplies	159	411 186	67 453	16.4	1.3	X
0970	Store machines and equipment	22	65 060	16 642	25.6	.3	40.5
0972	Other store machines and equipment	21	62 923	16 103	25.6	.3	X
1120	Flat iron and steel products	6	19 919	835	4.2	Z	X
1150	Iron and steel pipe and tubing	259	407 060	16 894	4.2	.3	X
1220	Aluminum shapes, forms, etc.	7	18 883	584	3.1	Z	X
1400	Electrical apparatus and equipment	133	404 627	40 027	9.9	.8	1.9
1413	Motors and generators (including motor-generator sets)	61	74 110	6 235	8.4	.1	X
1417	Exterior wiring and cable (excluding conduit)	61	272 367	28 572	10.5	.6	X
1500	Electrical appliances, household	12	28 563	2 263	7.9	Z	17.9
1514	Electrical household ranges and ovens	12	28 563	1 123	3.9	Z	X
1515	Refrigerators and freezers, household	12	28 563	1 123	3.9	Z	X
1600	Electronic parts and equipment, except communication	50	139 908	18 316	13.1	.4	.5
1618	Electronic parts and equipment, n.e.c.	43	97 775	10 284	10.5	.2	X
1700	Hardware	475	953 649	41 510	4.4	.8	83.7
1711	Hand tools (including power driven)	437	848 991	32 470	3.8	.6	X
1712	Bolts, nuts, rivets, and fasteners	111	273 356	5 079	1.9	.1	X
1713	Cutlery	47	121 732	3 957	3.3	.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	551	1 123 461	135 541	12.1	2.6	80.5
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	128	329 648	8 844	2.7	.2	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	425	797 417	32 086	4.0	.6	X
1813	Plumbing fixtures	30	50 134	5 552	11.1	.1	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	75	177 634	4 879	2.7	.1	X
1815	Boilers, radiators, and convectors	71	207 603	7 404	3.6	.1	X
1818	Other plumbing and heating equipment and supplies	422	854 177	76 775	9.0	1.5	X
1900	Warm air heating and air-conditioning equipment and supplies	638	1 405 052	341 041	24.3	6.6	78.2
1911	Furnaces (warm air)	437	842 815	44 140	5.2	.9	X
1912	Central air-conditioning (residential and commercial)	509	1 027 801	102 956	10.0	2.0	X
1914	Heat pumps (residential and commercial)	185	399 951	17 668	4.4	.3	X
1916	Air cleaning and filtration systems	389	686 136	12 926	1.9	.3	X
1917	Compressors for air-conditioners	373	945 486	102 007	10.8	2.0	X
1918	Condensing units for air-conditioners	283	674 357	35 505	5.3	.7	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	400	723 264	25 828	3.6	.5	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421740</b>	<b>Refrigeration equipment &amp; supplies whsle—Con.</b>						
2000	Refrigeration equipment and supplies . . . . .	1 572	5 135 271	4 057 568	79.0	79.0	72.4
2011	Commercial refrigerators (reach-in and walk-in) . . . . .	799	2 627 731	969 679	36.9	18.9	X
2012	Unit coolers for commercial refrigerators . . . . .	579	2 006 400	230 451	11.5	4.5	X
2013	Condensing units for commercial refrigerators . . . . .	923	2 686 017	316 001	11.8	6.2	X
2014	Refrigerants . . . . .	895	1 901 653	449 151	23.6	8.7	X
2015	Other refrigeration equipment and supplies . . . . .	1 394	4 295 981	2 087 762	48.6	40.7	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	12	37 283	6 425	17.2	.1	25.7
2321	New pumps, compressors (air or gas), and equipment . . . . .	10	31 435	4 440	14.1	.1	X
2326	New controlling, recording, and indicating instruments and access . . . . .	10	31 435	736	2.3	Z	X
2340	Materials handling machinery, equipment, and parts . . . . .	6	13 284	1 529	11.5	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators . . . . .	8	33 152	329	1.0	Z	X
2460	Other industrial supplies . . . . .	15	40 259	1 246	3.1	Z	X
5300	Plastics materials and basic shapes . . . . .	32	76 383	6 419	8.4	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	99	224 787	7 709	3.4	.2	X
9700	Service receipts and labor charges (including installed parts) . . . . .	232	1 166 983	150 516	12.9	2.9	82.8
9701	Labor charges for repair work . . . . .	194	1 028 684	80 461	7.8	1.6	X
9702	Parts installed in repair work . . . . .	160	921 386	55 132	6.0	1.1	X
9703	Other service receipts and labor charges—Specify . . . . .	62	414 063	14 915	3.6	.3	X
9720	Receipts for service contracts . . . . .	36	389 007	35 621	9.2	.7	X
9740	Receipts for installing equipment . . . . .	90	967 955	111 156	11.5	2.2	X
9810	Miscellaneous commodities . . . . .	43	101 370	9 736	9.6	.2	X
9940	Rental and leasing receipts . . . . .	48	145 100	17 444	12.0	.3	X
9950	Construction receipts . . . . .	12	225 230	15 008	6.7	.3	X
<b>4218</b>	<b>Machinery, equipment, &amp; supplies whsle</b>	<b>76 643</b>	<b>X</b>	<b>328 968 331</b>	<b>X</b>	<b>100.0</b>	<b>72.4</b>
0100	New and used automobiles, motorcycles, etc. . . . .	261	920 926	85 927	9.3	Z	6.0
0112	Used automobiles . . . . .	72	218 086	5 849	2.7	Z	X
0113	Motorcycles . . . . .	35	65 052	1 523	2.3	Z	X
0114	Motorscooters, mopeds, snowmobiles, and utility trailers . . . . .	170	641 568	74 543	11.6	Z	X
0120	Buses, campers, and motor homes . . . . .	16	70 571	8 165	11.6	Z	61.2
0121	Buses . . . . .	6	38 855	1 153	3.0	Z	X
0122	Motor homes, car trailers, and campers . . . . .	8	23 610	5 846	24.8	Z	X
0130	Light trucks and vans (14,000 lb or less) . . . . .	238	603 015	63 512	10.5	Z	1.8
0131	New light trucks . . . . .	158	400 183	34 381	8.6	Z	X
0132	Used light trucks . . . . .	156	375 231	12 755	3.4	Z	X
0133	Vans and cargo vans (new and used) . . . . .	6	13 222	1 064	8.0	Z	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) . . . . .	275	937 221	77 954	8.3	Z	X
0150	Heavy trucks and tractors (over 26,000 lb) . . . . .	229	1 592 324	126 474	7.9	Z	7.2
0152	New heavy truck tractors . . . . .	116	1 153 916	46 029	4.0	Z	X
0154	New truck bodies . . . . .	38	131 392	17 694	13.5	Z	X
0155	Used heavy trucks, tractors, and trailers . . . . .	145	1 183 894	44 607	3.8	Z	X
0200	New and rebuilt automotive parts and supplies . . . . .	1 533	8 898 187	1 125 351	12.6	.3	4.6
0211	Batteries . . . . .	443	2 598 219	22 847	.9	Z	X
0212	Engines (complete) . . . . .	350	1 727 415	45 741	2.6	Z	X
0213	Electrical engine parts (including ignition parts) . . . . .	306	849 206	21 684	2.6	Z	X
0214	Brake parts (including fluid and all disk and drum parts) . . . . .	211	1 137 088	32 037	2.8	Z	X
0215	Exhaust system parts . . . . .	82	320 529	5 103	1.6	Z	X
0217	Hoses, belts, gaskets, and wiper blades . . . . .	373	2 007 815	72 116	3.6	Z	X
0218	Filters (oil, air, gas, and transmission) . . . . .	283	1 657 654	52 840	3.2	Z	X
0219	Engine parts, except electrical . . . . .	306	1 850 823	103 479	5.6	Z	X
0221	Body parts and repair materials . . . . .	127	542 506	17 288	3.2	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.) . . . . .	113	2 063 089	309 134	15.0	.1	X
0223	Parts, n.e.c. . . . .	594	1 571 945	238 626	15.2	.1	X
0224	Accessories . . . . .	200	528 242	15 433	2.9	Z	X
0240	Used automotive parts, accessories, and equipment . . . . .	22	118 404	9 774	8.3	Z	X
0250	Petroleum products marketing equipment . . . . .	14	105 115	31 693	30.2	Z	X
0300	Tires and tubes . . . . .	606	1 989 171	45 242	2.3	Z	1.7
0311	New tires and tubes . . . . .	52	122 856	2 712	2.2	Z	X
0312	Recapped and used tires and repair materials . . . . .	475	1 272 109	27 457	2.2	Z	X
0400	Household and lawn furniture . . . . .	14	54 699	7 348	13.4	Z	X
0420	Office and business furniture . . . . .	36	110 920	14 631	13.2	Z	15.4
0421	New office furniture (wooden and metal) . . . . .	12	37 388	10 411	27.8	Z	X
0520	Linens, domestics, curtains, and draperies . . . . .	11	40 032	5 315	13.3	Z	X
0530	Flooring and floor coverings . . . . .	70	144 420	8 503	5.9	Z	7.3
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) . . . . .	52	87 021	4 997	5.7	Z	X
0540	Other home furnishings . . . . .	23	190 739	10 117	5.3	Z	X
0600	Lumber: rough, dressed, and finished . . . . .	18	22 692	3 747	16.5	Z	25.3
0611	Dimensional lumber (non-treated) . . . . .	7	6 996	678	9.7	Z	X
0620	Plywood and millwork . . . . .	38	172 637	17 588	10.2	Z	44.7
0621	Softwood plywood and oriented strand board (OSB) . . . . .	9	29 838	4 600	15.4	Z	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) . . . . .	11	22 527	2 860	12.7	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) . . . . .	8	102 627	6 713	6.5	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel . . . . .	27	208 598	33 563	16.1	Z	9.9
0712	Cement and lime . . . . .	9	19 011	1 953	10.3	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. . . . .	8	26 945	729	2.7	Z	X
0720	Roofing, siding, and insulation materials . . . . .	29	128 481	13 221	10.3	Z	9.7
0721	Roofing, except wood . . . . .	7	19 490	7 237	37.1	Z	X
0723	Insulation materials . . . . .	11	33 993	3 717	10.9	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218</b>	<b>Machinery, equipment, &amp; supplies whsle—Con.</b>						
0730	Flat glass and other construction glass (excluding automotive) . . . . .	8	10 720	2 986	27.9	Z	X
0740	Other construction materials . . . . .	112	345 166	34 319	9.9	Z	11.9
0742	Prefabricated buildings and structural assemblies (nonwood) . . . . .	19	70 086	10 890	15.5	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) . . . . .	29	120 050	12 257	10.2	Z	X
0800	Photographic equipment and supplies (excluding video) . . . . .	22	239 726	19 908	8.3	Z	41.9
0813	Photographic film . . . . .	15	43 354	3 146	7.3	Z	X
0814	Developing supplies (excluding film) . . . . .	7	2 206	93	4.2	Z	X
0900	Office equipment . . . . .	137	657 635	87 794	13.4	Z	30.4
0913	Copying machines and equipment . . . . .	41	230 316	56 610	24.6	Z	X
0915	Mailing, letter handling, and addressing machines . . . . .	15	52 294	7 720	14.8	Z	X
0920	New computer equipment . . . . .	326	1 244 510	103 509	8.3	Z	11.3
0921	Computers . . . . .	202	685 747	39 308	5.7	Z	X
0924	Other computer peripheral equipment . . . . .	93	409 742	48 666	11.9	Z	X
0930	Used computer equipment . . . . .	8	10 859	3 262	30.0	Z	X
0950	Computer software (packaged) . . . . .	56	208 584	19 197	9.2	Z	X
0960	Restaurant and hotel equipment and supplies . . . . .	311	895 325	111 854	12.5	Z	X
0970	Store machines and equipment . . . . .	78	284 747	44 493	15.6	Z	50.7
0971	Vending machines . . . . .	6	36 962	2 350	6.4	Z	X
0972	Other store machines and equipment . . . . .	48	202 376	38 453	19.0	Z	X
1000	Medical, hospital, and surgical supplies . . . . .	321	1 233 768	130 880	10.6	Z	16.3
1011	Surgical and medical instruments and equipment . . . . .	12	40 940	1 933	4.7	Z	X
1013	Other surgical, medical, and hospital supplies . . . . .	273	913 922	102 713	11.2	Z	X
1030	Optical and ophthalmic goods . . . . .	6	14 047	2 654	18.9	Z	X
1050	Other professional equipment and supplies . . . . .	29	84 509	9 564	11.3	Z	59.7
1055	Scientific instruments . . . . .	10	13 016	3 533	27.1	Z	X
1057	Professional equipment and supplies, n.e.c. . . . .	12	51 834	2 254	4.3	Z	X
1100	Iron and steel products (semifinished) . . . . .	29	101 785	21 642	21.3	Z	61.1
1113	Rough castings and foundry products . . . . .	22	66 652	11 038	16.6	Z	X
1116	Other semifinished iron and steel products . . . . .	11	13 368	4 144	31.0	Z	X
1120	Flat iron and steel products . . . . .	845	4 308 847	256 045	5.9	.1	2.5
1121	Plates . . . . .	45	84 770	4 854	5.7	Z	X
1124	Sheets (hot-rolled) . . . . .	16	304 056	40 329	13.3	Z	X
1126	Sheets (galvanized and coated) . . . . .	17	1 930 162	67 990	3.5	Z	X
1127	Tin plate and terneplate . . . . .	17	1 930 162	8 493	.4	Z	X
1128	Fabricated and structural plate products . . . . .	48	146 843	3 997	2.7	Z	X
1129	Other flat iron and steel products . . . . .	121	2 206 991	21 417	1.0	Z	X
1140	Iron and steel wire and wire products . . . . .	912	5 250 506	528 354	10.1	.2	2.1
1141	Wire (plain, coated, barbed, and twisted) . . . . .	125	643 930	38 021	5.9	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties . . . . .	544	2 452 835	83 307	3.4	Z	X
1150	Iron and steel pipe and tubing . . . . .	975	3 783 480	460 958	12.2	.1	14.2
1152	Tubing . . . . .	40	737 637	24 110	3.3	Z	X
1153	Standard steel pipe . . . . .	379	1 601 208	310 356	19.4	.1	X
1154	Other steel pipe . . . . .	144	571 002	16 425	2.9	Z	X
1160	Other iron and steel products . . . . .	223	1 386 765	63 314	4.6	Z	38.7
1163	Bars and bar-size shapes: cold finished . . . . .	30	285 661	5 419	1.9	Z	X
1165	Structural shapes (excluding bar-size shapes) . . . . .	11	80 225	3 585	4.5	Z	X
1167	Finished products, n.e.c. . . . .	12	78 993	14 592	18.5	Z	X
1170	Alloy steel . . . . .	9	780 198	290 254	37.2	.1	X
1180	Stainless steel . . . . .	40	394 669	81 280	20.6	Z	22.3
1185	Other stainless steel (including tubing) . . . . .	18	105 851	15 692	14.8	Z	X
1200	Copper and brass . . . . .	69	231 285	13 530	5.9	Z	47.9
1213	Tubular products (pipes and tubes) . . . . .	42	182 577	8 445	4.6	Z	X
1220	Aluminum shapes, forms, etc. . . . .	55	145 663	13 538	9.3	Z	27.2
1221	Plates (.250 inch and over) . . . . .	8	3 121	444	14.2	Z	X
1222	Sheets and coils (.006 to .249 inch) . . . . .	12	72 076	3 237	4.5	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) . . . . .	119	2 477 688	158 144	6.4	Z	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) . . . . .	8	15 185	1 401	9.2	Z	X
1400	Electrical apparatus and equipment . . . . .	2 824	13 207 161	1 285 558	9.7	.4	5.1
1411	Power and distribution transformers . . . . .	112	881 201	20 785	2.4	Z	X
1412	Switchgear and switchboard apparatus . . . . .	105	979 738	30 028	3.1	Z	X
1413	Motors and generators (including motor-generator sets) . . . . .	1 148	6 495 246	510 544	7.9	.2	X
1414	Conduit, raceway, and fittings . . . . .	237	828 142	14 453	1.7	Z	X
1415	Electric bulbs (all types) . . . . .	288	781 668	26 034	3.3	Z	X
1416	Interior wiring (excluding conduit) . . . . .	24	169 579	7 185	4.2	Z	X
1417	Exterior wiring and cable (excluding conduit) . . . . .	178	609 385	27 396	4.5	Z	X
1418	Lighting fixtures (residential and commercial) . . . . .	195	930 263	12 846	1.4	Z	X
1419	Industrial controls . . . . .	735	2 801 593	222 734	8.0	.1	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) . . . . .	509	2 633 210	146 166	5.6	Z	X
1500	Electrical appliances, household . . . . .	126	447 222	34 834	7.8	Z	11.6
1511	Televisions . . . . .	13	13 766	526	3.8	Z	X
1512	Radios, stereos, and CD players . . . . .	10	18 178	1 365	7.5	Z	X
1513	V.C.R.'s and video cameras . . . . .	13	13 766	445	3.2	Z	X
1514	Electrical household ranges and ovens . . . . .	12	78 489	3 072	3.9	Z	X
1515	Refrigerators and freezers, household . . . . .	22	94 331	2 544	2.7	Z	X
1517	Vacuum cleaners and sewing machines, household . . . . .	8	14 653	375	2.6	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) . . . . .	26	104 123	8 599	8.3	Z	X

See footnotes at end of table.

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218</b>	<b>Machinery, equipment, &amp; supplies whsle—Con.</b>						
1600	Electronic parts and equipment, except communication	1 804	7 713 901	744 565	9.7	.2	4.3
1612	Integrated circuits	145	215 418	21 837	10.1	Z	X
1613	Capacitors and resistors	36	41 215	189	.5	Z	X
1615	Discrete semiconductors, etc.	36	125 094	9 043	7.2	Z	X
1616	Electronic connectors and other passive electronic parts	191	1 272 372	107 683	8.5	Z	X
1618	Electronic parts and equipment, n.e.c.	648	3 188 227	242 907	7.6	.1	X
1650	Communication equipment and supplies	178	2 362 058	91 116	3.9	Z	4.0
1651	Telephones	6	20 543	535	2.6	Z	X
1652	Other electronic communication equipment	71	1 794 637	55 677	3.1	Z	X
1653	Other electrical communication equipment	71	1 272 628	26 078	2.0	Z	X
1700	Hardware	3 250	13 243 889	1 183 296	8.9	.4	7.1
1711	Hand tools (including power driven)	2 068	9 203 339	673 694	7.3	.2	X
1712	Bolts, nuts, rivets, and fasteners	1 706	5 842 794	242 903	4.2	.1	X
1713	Cutlery	557	1 930 218	42 260	2.2	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	1 470	7 199 315	671 247	9.3	.2	5.4
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	584	3 809 899	208 685	5.5	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	455	2 841 585	157 735	5.6	Z	X
1813	Plumbing fixtures	122	507 470	16 486	3.2	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	122	1 417 020	31 526	2.2	Z	X
1815	Boilers, radiators, and convectors	103	939 956	43 963	4.7	Z	X
1818	Other plumbing and heating equipment and supplies	293	1 784 413	79 625	4.5	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	420	1 031 351	100 382	9.7	Z	20.2
1911	Furnaces (warm air)	74	111 783	5 350	4.8	Z	X
1912	Central air-conditioning (residential and commercial)	43	80 048	12 150	15.2	Z	X
1914	Heat pumps (residential and commercial)	17	32 908	999	3.0	Z	X
1916	Air cleaning and filtration systems	144	390 257	46 074	11.8	Z	X
1917	Compressors for air-conditioners	43	88 597	4 325	4.9	Z	X
1918	Condensing units for air-conditioners	26	80 146	2 974	3.7	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	59	137 268	9 702	7.1	Z	X
2000	Refrigeration equipment and supplies	83	301 521	32 981	10.9	Z	29.2
2013	Condensing units for commercial refrigerators	13	66 437	1 645	2.5	Z	X
2014	Refrigerants	44	114 223	7 389	6.5	Z	X
2015	Other refrigeration equipment and supplies	50	160 419	12 666	7.9	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	7 345	52 201 045	36 900 693	70.7	11.2	51.4
2111	New off-highway wheel and track-laying tractors	1 728	22 840 822	6 168 744	27.0	1.9	X
2112	New power cranes, draglines, and shovels	922	9 642 591	1 614 758	16.7	.5	X
2113	New mixers, pavers, and related equipment	1 130	17 320 177	999 531	5.8	.3	X
2114	New tractor shovel loaders	1 496	18 997 277	2 666 147	14.0	.8	X
2115	New graders, rollers, and off-highway trucks	1 678	23 442 933	2 638 951	11.3	.8	X
2116	New mining machinery	999	8 761 453	1 752 497	20.0	.5	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	4 344	37 501 910	15 655 555	41.7	4.8	X
2118	Used construction and mining machinery and equipment	4 122	29 239 987	5 152 925	17.6	1.6	X
2200	Farm machinery, equipment, and parts	10 329	47 000 266	29 476 097	62.7	9.0	51.0
2211	New tractors (farm)	5 662	33 114 663	8 538 871	25.8	2.6	X
2212	New harvesting machinery	4 396	26 716 130	4 512 093	16.9	1.4	X
2213	New land preparation, planting, and cultivating machinery	4 024	25 086 670	2 364 313	9.4	.7	X
2214	New dairy farm and barn equipment	915	2 484 370	411 681	16.6	.1	X
2215	New irrigation equipment	1 711	5 934 613	2 532 530	42.7	.8	X
2216	Other new farm machinery and equipment	6 123	31 432 332	5 103 601	16.2	1.6	X
2218	Used farm machinery and equipment	6 570	25 874 205	5 868 497	22.7	1.8	X
2220	Garden machinery, equipment, and parts	4 795	28 709 428	5 739 940	20.0	1.7	57.6
2221	New power lawn mowers	3 442	22 547 591	2 176 056	9.7	.7	X
2222	Other new lawn and garden machinery and equipment	2 690	19 537 215	3 290 125	16.8	1.0	X
2223	Used garden machinery and equipment	2 501	11 944 677	246 967	2.1	.1	X
2230	Food-processing machinery, equipment, and parts	2 040	6 584 847	3 928 971	59.7	1.2	67.1
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	1 257	4 216 838	2 365 466	56.1	.7	X
2232	New packing, packaging, and bottling equipment	895	2 892 739	1 247 272	43.1	.4	X
2233	Used food-processing machinery and equipment	685	1 657 092	316 208	19.1	.1	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	4 727	15 128 388	4 981 822	32.9	1.5	54.8
2311	Pumps	3 835	12 290 164	2 792 628	22.7	.8	X
2312	Motors	2 411	7 391 679	919 876	12.4	.3	X
2313	Parts for pumps and motors	3 023	8 577 781	1 265 282	14.8	.4	X
2320	General-purpose industrial machinery, equipment, and parts	17 091	69 268 813	38 223 181	55.2	11.6	45.0
2321	New pumps, compressors (air or gas), and equipment	6 099	24 290 205	8 511 100	35.0	2.6	X
2323	New diesel engines (excluding automotive)	691	4 296 261	1 545 940	36.0	.5	X
2326	New controlling, recording, and indicating instruments and access	4 299	17 836 658	6 207 569	34.8	1.9	X
2327	All other new general-purpose industrial machinery and equipment	9 488	37 476 118	19 049 399	50.8	5.8	X
2328	Used general-purpose industrial machinery and equipment	3 323	9 462 487	2 367 881	25.0	.7	X
2330	Metalworking machinery, equipment, and parts	5 917	26 295 143	18 293 223	69.6	5.6	X
2340	Materials handling machinery, equipment, and parts	8 305	35 157 827	16 065 426	45.7	4.9	45.8
2341	New conveying equipment	4 332	17 760 931	5 163 225	29.1	1.6	X
2342	New hoists, cranes, and monorails	2 324	10 487 705	1 737 543	16.6	.5	X
2343	New forklift trucks	2 002	12 575 112	5 891 999	46.9	1.8	X
2344	New industrial trucks and tractors	497	2 295 323	449 860	19.6	.1	X
2345	Used materials handling machinery, equipment, and parts	3 493	14 404 460	2 771 478	19.2	.8	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	4 737	16 639 486	11 282 718	67.8	3.4	53.9
2351	New oil refining and pipeline machinery, equipment, and supplies	1 898	7 445 350	3 387 017	45.5	1.0	X
2352	New oil field machinery, equipment, and supplies (including drilling bits)	2 927	10 454 051	6 563 054	62.8	2.0	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies	1 340	2 984 973	1 244 849	41.7	.4	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218</b>	<b>Machinery, equipment, &amp; supplies whsle—Con.</b>						
2360	Other industrial machinery, equipment, and parts . . . . .	8 970	36 871 182	28 657 528	77.7	8.7	61.1
2361	New metal smelting and refining machinery, and equipment . . . . .	298	891 346	220 262	24.7	.1	X
2362	New power plant machinery (excluding electrical) . . . . .	621	2 464 711	915 899	37.2	.3	X
2363	New printing trades machinery, equipment, and supplies . . . . .	1 875	9 536 483	7 908 185	82.9	2.4	X
2364	New textile and sewing machinery and equipment . . . . .	852	4 179 457	3 435 679	82.2	1.0	X
2365	New woodworking machinery . . . . .	733	2 270 681	1 337 150	58.9	.4	X
2366	Other new industrial machinery and equipment . . . . .	4 668	19 196 893	13 140 698	68.5	4.0	X
2367	Used industrial machinery and equipment . . . . .	2 100	6 579 170	1 625 819	24.7	.5	X
2370	Mechanical power transmission supplies . . . . .	4 675	20 992 482	12 927 191	61.6	3.9	55.8
2371	Bearings and bushings . . . . .	3 856	17 194 843	7 787 523	45.3	2.4	X
2372	Other mechanical power transmission supplies . . . . .	3 780	13 915 001	5 137 102	36.9	1.6	X
2380	Industrial valves and fittings (except fluid-power) . . . . .	4 422	16 249 274	6 714 582	41.3	2.0	X
2390	Hydraulic and pneumatic (fluid-power) valves . . . . .	4 107	13 097 803	2 378 577	18.2	.7	67.9
2391	Hydraulic valves . . . . .	3 007	9 553 822	1 156 222	12.1	.4	X
2392	Pneumatic valves . . . . .	3 040	9 576 740	1 220 439	12.7	.4	X
2400	Hydraulic and pneumatic cylinders and rotary actuators . . . . .	3 451	12 950 840	2 075 733	16.0	.6	60.2
2411	Hydraulic cylinders and rotary actuators . . . . .	2 557	9 633 898	1 193 422	12.4	.4	X
2412	Pneumatic cylinders and rotary actuators . . . . .	2 237	8 099 961	872 677	10.8	.3	X
2420	Hydraulic and pneumatic connectors and assemblies . . . . .	4 051	13 657 036	2 765 367	20.2	.8	68.5
2421	Hydraulic and pneumatic connectors . . . . .	3 438	11 959 383	1 610 920	13.5	.5	X
2422	Hydraulic and pneumatic assemblies . . . . .	2 866	9 963 513	1 154 376	11.6	.4	X
2430	Fluid-power filters, components, accessories, and parts . . . . .	4 447	15 121 377	2 341 831	15.5	.7	63.4
2431	Filters . . . . .	3 285	11 418 645	1 066 953	9.3	.3	X
2432	Other fluid-power components, accessories, and parts, n.e.c. . . . .	2 979	10 355 266	1 274 265	12.3	.4	X
2440	Welding supplies (excluding gases) . . . . .	2 830	6 556 035	3 428 071	52.3	1.0	X
2450	Industrial containers and supplies . . . . .	3 101	15 880 480	9 940 973	62.6	3.0	36.0
2451	New and reconditioned drums and barrels . . . . .	613	1 614 241	644 975	40.0	.2	X
2452	Bottles and bottlers' supplies . . . . .	624	6 651 395	5 210 794	78.3	1.6	X
2454	Other industrial containers and supplies . . . . .	2 266	9 636 284	4 047 379	42.0	1.2	X
2460	Other industrial supplies . . . . .	8 883	40 103 803	24 221 254	60.4	7.4	48.4
2461	Printing and duplicating inks . . . . .	528	4 676 091	3 530 691	75.5	1.1	X
2462	Abrasives and abrasive materials . . . . .	3 363	11 567 035	2 447 888	21.2	.7	X
2463	Nylon, polyester, and synthetic rubber . . . . .	1 092	3 275 206	1 012 409	30.9	.3	X
2464	Mechanical rubber goods . . . . .	2 042	5 810 872	2 268 626	39.0	.7	X
2465	Strapping and tape . . . . .	1 846	7 028 366	1 498 595	21.3	.5	X
2466	Industrial supplies, n.e.c. . . . .	5 480	23 060 407	13 435 631	58.3	4.1	X
2500	Beauty and barber equipment and supplies . . . . .	1 306	2 435 468	2 370 341	97.3	.7	67.0
2511	Equipment (furniture, dryers, etc.) . . . . .	828	1 470 440	368 309	25.0	.1	X
2512	Supplies (combs, curlers, shampoos, etc.) . . . . .	1 258	2 151 770	2 002 032	93.0	.6	X
2520	Custodial (janitors') equipment and supplies . . . . .	2 480	5 045 059	3 641 006	72.2	1.1	43.2
2521	Custodial equipment—power equipment . . . . .	1 647	3 090 716	543 033	17.6	.2	X
2522	Custodial equipment—nonpower equipment . . . . .	1 204	2 352 969	337 754	14.4	.1	X
2523	Custodial supplies . . . . .	2 284	4 409 340	2 726 645	61.8	.8	X
2530	Laundry and dry-cleaning equipment and supplies . . . . .	816	4 401 403	2 631 210	59.8	.8	X
2540	Other service establishment equipment and supplies . . . . .	2 509	5 181 084	4 765 250	92.0	1.4	52.9
2541	Undertakers' equipment and supplies . . . . .	619	1 553 858	1 529 751	98.4	.5	X
2542	Service establishment equipment and supplies, n.e.c. . . . .	1 909	3 621 433	3 232 920	89.3	1.0	X
2600	Aircraft and aeronautical equipment and supplies . . . . .	2 508	18 352 515	16 801 188	91.5	5.1	63.8
2611	New aircraft . . . . .	253	4 403 563	2 879 317	65.4	.9	X
2612	New aircraft engines and engine parts . . . . .	604	5 153 849	2 209 608	42.9	.7	X
2613	Other new aircraft equipment and supplies . . . . .	1 215	10 759 654	5 896 231	54.8	1.8	X
2614	Used aircraft and aeronautical equipment and supplies . . . . .	1 653	9 373 813	5 784 335	61.7	1.8	X
2620	Marine machinery, equipment, and supplies . . . . .	1 172	4 965 926	3 401 055	68.5	1.0	59.7
2621	New ships and boats (excluding pleasure boats) . . . . .	91	841 428	297 544	35.4	.1	X
2622	New marine propulsion machinery and equipment . . . . .	379	1 757 152	1 040 397	59.2	.3	X
2623	New marine supplies . . . . .	785	2 847 907	1 749 001	61.4	.5	X
2624	Used marine machinery, equipment, and supplies . . . . .	236	708 085	276 513	39.1	.1	X
2630	Other transportation equipment and supplies . . . . .	859	5 341 079	2 324 620	43.5	.7	24.6
2631	New transportation equipment (excluding automotive) . . . . .	605	4 472 802	1 746 096	39.0	.5	X
2632	Used transportation equipment (excluding automotive) . . . . .	347	1 759 692	549 026	31.2	.2	X
2700	Sporting and recreational goods and supplies . . . . .	251	1 094 943	167 258	15.3	.1	8.2
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories . . . . .	15	46 915	13 449	28.7	Z	X
2713	Billiards, pool, bowling equipment, and accessories . . . . .	18	69 186	8 009	11.6	Z	X
2714	Camping and fishing equipment and accessories . . . . .	19	60 737	7 311	12.0	Z	X
2715	Athletic equipment and accessories . . . . .	98	446 757	35 877	8.0	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) . . . . .	9	29 627	2 183	7.4	Z	X
2800	Toys and hobby goods and supplies . . . . .	41	83 374	7 159	8.6	Z	18.1
2812	Other toys and games (including fireworks and children's vehicles) . . . . .	14	10 444	848	8.1	Z	X
2900	Ferrous metal scrap . . . . .	19	205 114	37 152	18.1	Z	42.0
2911	Prepared ferrous metal scrap (processed by this establishment) . . . . .	10	151 180	25 739	17.0	Z	X
2920	Nonferrous metal scrap . . . . .	11	169 297	14 636	8.6	Z	38.9
2921	Aluminum scrap . . . . .	8	153 439	8 933	5.8	Z	X
2930	Recyclable paper and paperboard . . . . .	80	202 345	16 053	7.9	Z	X
2940	Recyclable materials, except metal . . . . .	30	60 555	12 320	20.3	Z	8.2
2945	Other recyclable materials (including rubber and bones) . . . . .	7	8 963	676	7.5	Z	X
3000	Jewelry, diamonds, gem stones, and watches . . . . .	8	62 086	809	1.3	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) . . . . .	24	102 290	6 138	6.0	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218</b>	<b>Machinery, equipment, &amp; supplies whsle—Con.</b>						
3150	Other durable goods . . . . .	17	64 750	10 400	16.1	Z	72.4
3154	Other durable goods, n.e.c . . . . .	17	64 750	10 400	16.1	Z	X
3160	Fire extinguishers and fire safety equipment . . . . .	14	32 536	6 788	20.9	Z	X
3200	Printing and writing paper . . . . .	97	293 287	22 711	7.7	Z	46.3
3211	Roll newsprint and rotogravure paper . . . . .	10	26 042	2 641	10.1	Z	X
3212	Fine roll paper . . . . .	7	59 363	1 087	1.8	Z	X
3213	Other printing and writing paper . . . . .	73	206 499	17 951	8.7	Z	X
3300	Stationery, office supplies and greeting cards . . . . .	146	266 246	40 969	15.4	Z	54.6
3311	Business forms . . . . .	36	34 039	5 109	15.0	Z	X
3312	Stationery, photocopy paper, and typing paper . . . . .	48	125 177	11 310	9.0	Z	X
3313	Inked ribbons, carbon paper, pens and pencils . . . . .	49	65 516	13 414	20.5	Z	X
3314	Toner and cartridges . . . . .	23	16 611	867	5.2	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) . . . . .	59	101 777	6 445	6.3	Z	X
3400	Industrial and personal services paper and plastics . . . . .	1 099	2 854 354	503 457	17.6	Z	26.0
3411	Paperboard and boxboard boxes . . . . .	544	1 550 545	141 755	9.1	Z	X
3412	Paper dishes, cups, and napkins . . . . .	485	1 102 740	48 888	4.4	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) . . . . .	518	1 426 766	103 111	7.2	Z	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies . . . . .	492	1 201 922	95 260	7.9	Z	X
3415	Other industrial and personal service paper . . . . .	326	816 615	102 758	12.6	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries . . . . .	71	152 201	18 012	11.8	Z	13.9
3512	Nonprescription pharmaceuticals . . . . .	6	8 077	768	9.5	Z	X
3513	Cosmetics . . . . .	15	38 271	7 911	20.7	Z	X
3514	Perfumes . . . . .	10	15 847	360	2.3	Z	X
3515	Other toiletries and druggists' sundries . . . . .	18	25 956	2 805	10.8	Z	X
3600	Piece goods, knit and woven . . . . .	40	392 220	63 138	16.1	Z	21.1
3612	Cotton (including blends) . . . . .	12	36 087	1 871	5.2	Z	X
3613	Synthetics (excluding synthetic knits) . . . . .	14	37 938	1 877	4.9	Z	X
3614	Knit fabrics, n.e.c. (including double knit) . . . . .	13	40 609	6 314	15.5	Z	X
3615	Woolen and worsted piece goods . . . . .	15	36 411	2 047	5.6	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) . . . . .	24	40 019	5 106	12.8	Z	X
3800	Men's and boys' wear . . . . .	37	93 372	9 476	10.1	Z	20.8
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) . . . . .	13	22 630	5 369	23.7	Z	X
3900	Women's and children's wear . . . . .	13	38 240	3 480	9.1	Z	X
4000	Footwear . . . . .	20	40 394	2 164	5.4	Z	X
4830	Canned foods . . . . .	26	144 949	23 411	16.2	Z	28.1
4831	Canned and bottled fruits, vegetables, and juices . . . . .	6	52 261	3 061	5.9	Z	X
4850	Soft drinks and bottled water . . . . .	8	50 652	6 338	12.5	Z	X
4860	Other grocery specialties . . . . .	66	2 325 349	364 691	15.7	.1	13.4
4867	Pet foods . . . . .	15	16 774	734	4.4	Z	X
4868	Grocery specialties, n.e.c. . . . .	42	2 271 402	356 294	15.7	.1	X
5140	Other farm products, inedible . . . . .	27	110 270	34 559	31.3	Z	72.4
5143	Farm products, n.e.c. . . . .	27	110 270	34 559	31.3	Z	X
5300	Plastics materials and basic shapes . . . . .	1 054	4 923 248	431 654	8.8	.1	3.5
5311	Plastic pipes, rods, tubes, and shapes . . . . .	465	2 155 673	93 926	4.4	Z	X
5312	High pressure laminates . . . . .	36	255 668	24 724	9.7	Z	X
5313	Plastics raw materials . . . . .	266	1 598 714	93 291	5.8	Z	X
5314	Other plastics materials and basic shapes . . . . .	366	1 042 141	134 284	12.9	Z	X
5320	Industrial gases (welding, etc.) . . . . .	1 963	3 972 007	1 043 781	26.3	.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	2 756	10 435 162	1 732 339	16.6	.5	18.1
5331	Gasses, compressed and liquified, except L.P. . . . .	304	687 027	74 420	10.8	Z	X
5332	Alkalies and chlorine . . . . .	180	814 575	65 970	8.1	Z	X
5335	Detergents and soaps . . . . .	931	4 230 925	420 792	9.9	.1	X
5336	Sanitation chemicals, polishes, and waxes . . . . .	759	3 584 816	391 367	10.9	.1	X
5338	Wood chemicals, naval stores, and gum . . . . .	27	54 389	1 689	3.1	Z	X
5341	Insecticides, nonagricultural . . . . .	225	2 600 876	105 600	4.1	Z	X
5342	Adhesives, sealants, and glues . . . . .	607	1 942 000	173 006	8.9	.1	X
5344	Other chemicals and allied products . . . . .	416	1 505 337	103 871	6.9	Z	X
5400	Petroleum products . . . . .	681	3 164 054	193 738	6.1	.1	11.3
5411	Aviation gasoline . . . . .	9	235 873	25 276	10.7	Z	X
5414	Jet fuel (naphtha or kerosine type) . . . . .	26	134 489	22 796	17.0	Z	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) . . . . .	7	182 646	7 478	4.1	Z	X
5418	Lubricating oil and greases . . . . .	522	1 927 151	100 646	5.2	Z	X
5420	Liquified petroleum gases (excluding natural gas) . . . . .	41	81 663	10 448	12.8	Z	X
5700	Wines and distilled alcoholic beverages . . . . .	7	10 636	104	1.0	Z	X
5800	Farm supplies . . . . .	1 492	4 979 616	551 546	11.1	.2	3.6
5811	Hay, straw, and alfalfa . . . . .	40	90 423	91	.1	Z	X
5812	Feeds (poultry and livestock) not mixed on location . . . . .	382	1 413 072	119 365	8.4	Z	X
5813	Prepared feeds (poultry and livestock) mixed on location . . . . .	118	319 798	25 757	8.1	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners . . . . .	180	699 540	34 396	4.9	Z	X
5815	Insecticides, fungicides, and pesticides . . . . .	257	835 693	53 141	6.4	Z	X
5816	Other agricultural chemicals and fertilizers . . . . .	486	1 643 574	189 459	11.5	.1	X
5817	Seeds and bulbs . . . . .	407	1 289 745	53 413	4.1	Z	X
5818	Other farm supplies (including harness and saddlery equipment) . . . . .	347	792 211	73 026	9.2	Z	X
5900	Tobacco and tobacco products . . . . .	6	9 184	1 372	14.9	Z	X
6000	Paint, paint supplies, and wallpaper . . . . .	836	2 746 795	146 882	5.3	Z	1.7
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) . . . . .	254	1 124 213	40 210	3.6	Z	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) . . . . .	40	112 200	10 451	9.3	Z	X
6014	Paint supplies . . . . .	152	361 216	18 283	5.1	Z	X

See footnotes at end of table.

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218</b>	<b>Machinery, equipment, &amp; supplies whsle—Con.</b>						
6100	Books, periodicals, newspapers, and miscellaneous printed materials . . . .	11	67 971	8 561	12.6	Z	X
6110	Flowers and florists' supplies . . . . .	57	146 999	29 140	19.8	Z	X
6120	Art goods (including novelties and souvenirs) . . . . .	15	62 535	10 194	16.3	Z	X
6130	Textile bags, bagging, and burlap . . . . .	7	2 866	716	25.0	Z	X
6150	Nondurable goods, n.e.c. . . . .	71	2 120 775	394 381	18.6	Z	X
9700	Service receipts and labor charges (including installed parts) . . . . .	18 597	87 455 708	11 409 577	13.0	Z	68.5
9701	Labor charges for repair work . . . . .	17 144	81 146 851	6 266 029	7.7	Z	X
9702	Parts installed in repair work . . . . .	12 714	62 760 928	4 432 072	7.1	Z	X
9703	Other service receipts and labor charges—Specify . . . . .	3 285	15 333 744	694 205	4.5	Z	X
9720	Receipts for service contracts . . . . .	1 313	8 056 343	1 054 101	13.1	Z	X
9740	Receipts for installing equipment . . . . .	1 842	6 218 332	473 522	7.6	Z	X
9750	Reconditioning of drums or barrels . . . . .	50	82 648	24 730	29.9	Z	X
9810	Miscellaneous commodities . . . . .	3 050	16 423 108	1 448 451	8.8	Z	X
9830	Flight training and charter service . . . . .	41	737 762	42 335	5.7	Z	51.1
9831	Flight training . . . . .	19	397 155	7 329	1.8	Z	X
9832	Charter services . . . . .	26	540 543	34 247	6.3	Z	X
9910	Receipts from Commodity Credit Corporation . . . . .	6	25 404	3 994	15.7	Z	X
9940	Rental and leasing receipts . . . . .	7 117	40 239 380	3 911 535	9.7	Z	.1
9941	Computer rental and leasing receipts . . . . .	110	152 754	8 272	5.4	Z	X
9942	Photocopying machine rental . . . . .	93	239 420	20 253	8.5	Z	X
9943	Other office machine rental receipts . . . . .	339	1 136 967	72 585	6.4	Z	X
9944	Other rental receipts . . . . .	1 277	7 259 396	765 672	10.5	Z	X
9950	Construction receipts . . . . .	12	32 040	6 061	18.9	Z	X
9960	Custom software (designed to customer specifications) . . . . .	6	5 509	600	10.9	Z	X
9980	Receipts for machine shop job work . . . . .	37	68 576	5 789	8.4	Z	X
<b>42181</b>	<b>Construction &amp; mining (except petroleum) machinery &amp; equip whsle</b>	<b>5 321</b>	<b>X</b>	<b>44 725 989</b>	<b>X</b>	<b>100.0</b>	<b>78.3</b>
0120	Buses, campers, and motor homes . . . . .	6	38 855	1 153	3.0	Z	78.3
0121	Buses . . . . .	6	38 855	1 153	3.0	Z	X
0130	Light trucks and vans (14,000 lb or less) . . . . .	60	159 546	13 568	8.5	Z	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) . . . . .	111	433 717	44 533	10.3	Z	X
0150	Heavy trucks and tractors (over 26,000 lb) . . . . .	166	1 310 089	101 588	7.8	Z	8.8
0152	New heavy truck tractors . . . . .	94	1 073 172	39 381	3.7	Z	X
0154	New truck bodies . . . . .	38	131 392	17 694	13.5	Z	X
0155	Used heavy trucks, tractors, and trailers . . . . .	123	1 103 150	40 730	3.7	Z	X
0200	New and rebuilt automotive parts and supplies . . . . .	370	3 573 444	477 955	13.4	Z	2.3
0211	Batteries . . . . .	77	717 414	2 525	.4	Z	X
0212	Engines (complete) . . . . .	180	1 205 842	31 567	2.6	Z	X
0213	Electrical engine parts (including ignition parts) . . . . .	60	112 223	3 402	3.0	Z	X
0214	Brake parts (including fluid and all disk and drum parts) . . . . .	103	567 875	9 830	1.7	Z	X
0217	Hoses, belts, gaskets, and wiper blades . . . . .	137	1 084 228	7 211	.7	Z	X
0218	Filters (oil, air, gas, and transmission) . . . . .	178	885 652	15 750	1.8	Z	X
0219	Engine parts, except electrical . . . . .	67	794 493	20 976	2.6	Z	X
0221	Body parts and repair materials . . . . .	98	416 660	13 352	3.2	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.) . . . . .	41	1 628 218	302 866	18.6	Z	X
0223	Parts, n.e.c. . . . .	22	19 957	1 188	6.0	Z	X
0224	Accessories . . . . .	27	174 978	7 107	4.1	Z	X
0300	Tires and tubes . . . . .	11	25 474	651	2.6	Z	36.4
0311	New tires and tubes . . . . .	11	25 474	651	2.6	Z	X
0720	Roofing, siding, and insulation materials . . . . .	9	19 856	7 380	37.2	Z	58.3
0721	Roofing, except wood . . . . .	7	19 490	7 237	37.1	Z	X
0920	New computer equipment . . . . .	6	7 988	265	3.3	Z	43.1
0921	Computers . . . . .	6	7 988	265	3.3	Z	X
1120	Flat iron and steel products . . . . .	22	68 283	7 989	11.7	Z	X
1140	Iron and steel wire and wire products . . . . .	29	68 578	3 654	5.3	Z	10.9
1141	Wire (plain, coated, barbed, and twisted) . . . . .	14	58 973	2 370	4.0	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties . . . . .	13	5 198	227	4.4	Z	X
1150	Iron and steel pipe and tubing . . . . .	9	11 585	289	2.5	Z	X
1400	Electrical apparatus and equipment . . . . .	169	1 403 714	202 067	14.4	Z	4.2
1413	Motors and generators (including motor-generator sets) . . . . .	80	1 163 341	194 030	16.7	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) . . . . .	80	109 561	1 603	1.5	Z	X
1500	Electrical appliances, household . . . . .	7	15 697	490	3.1	Z	33.0
1515	Refrigerators and freezers, household . . . . .	7	15 697	490	3.1	Z	X
1600	Electronic parts and equipment, except communication . . . . .	22	63 434	2 632	4.1	Z	X
1650	Communication equipment and supplies . . . . .	7	15 299	517	3.4	Z	X
1700	Hardware . . . . .	241	1 724 943	95 321	5.5	Z	5.3
1711	Hand tools (including power driven) . . . . .	238	1 627 554	73 562	4.5	Z	X
1712	Bolts, nuts, rivets, and fasteners . . . . .	104	554 282	10 657	1.9	Z	X
1713	Cutlery . . . . .	44	186 052	3 580	1.9	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	17	65 847	5 767	8.8	Z	46.5
1818	Other plumbing and heating equipment and supplies . . . . .	15	64 299	5 445	8.5	Z	X
1900	Warm air heating and air-conditioning equipment and supplies . . . . .	6	6 263	566	9.0	Z	74.2
1911	Furnaces (warm air) . . . . .	6	6 263	207	3.3	Z	X

See footnotes at end of table.



**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42181</b>	<b>Construction &amp; mining (except petroleum) machinery &amp; equipment—Con.</b>						
2100	Construction and mining machinery and equipment (including parts and attachments)	5 321	44 725 989	35 878 032	80.2	80.2	62.9
2111	New off-highway wheel and track-laying tractors	1 547	22 219 291	6 138 063	27.6	13.7	X
2112	New power cranes, draglines, and shovels	795	8 660 153	1 579 404	18.2	3.5	X
2113	New mixers, pavers, and related equipment	1 052	17 145 570	981 364	5.7	2.2	X
2114	New tractor shovel loaders	1 123	17 210 068	2 558 282	14.9	5.7	X
2115	New graders, rollers, and off-highway trucks	1 526	22 450 933	2 618 227	11.7	5.9	X
2116	New mining machinery	804	7 394 536	1 704 038	23.0	3.8	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	3 553	34 075 755	15 299 967	44.9	34.2	X
2118	Used construction and mining machinery and equipment	3 373	26 336 232	4 998 688	19.0	11.2	X
2200	Farm machinery, equipment, and parts	577	8 301 181	493 000	5.9	1.1	3.5
2211	New tractors (farm)	309	4 597 038	167 160	3.6	.4	X
2212	New harvesting machinery	123	2 409 346	15 639	.6	Z	X
2213	New land preparation, planting, and cultivating machinery	133	2 320 194	18 798	.8	Z	X
2214	New dairy farm and barn equipment	29	387 608	4 408	1.1	Z	X
2215	New irrigation equipment	76	1 131 006	95 423	8.4	.2	X
2216	Other new farm machinery and equipment	222	4 365 352	85 194	2.0	.2	X
2218	Used farm machinery and equipment	299	3 627 180	106 370	2.9	.2	X
2220	Garden machinery, equipment, and parts	196	876 438	65 160	7.4	.1	11.6
2221	New power lawn mowers	137	625 918	27 171	4.3	.1	X
2222	Other new lawn and garden machinery and equipment	117	524 240	32 520	6.2	.1	X
2223	Used garden machinery and equipment	59	365 765	5 469	1.5	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	62	115 576	6 050	5.2	Z	67.4
2311	Pumps	55	100 187	2 744	2.7	Z	X
2312	Motors	22	60 084	1 085	1.8	Z	X
2313	Parts for pumps and motors	45	86 685	2 209	2.5	Z	X
2320	General-purpose industrial machinery, equipment, and parts	520	4 522 641	491 999	10.9	1.1	3.4
2321	New pumps, compressors (air or gas), and equipment	171	1 383 384	102 434	7.4	.2	X
2323	New diesel engines (excluding automotive)	50	575 223	44 228	7.7	.1	X
2326	New controlling, recording, and indicating instruments and access	32	493 761	31 226	6.3	.1	X
2327	All other new general-purpose industrial machinery and equipment	145	1 969 120	169 336	8.6	.4	X
2328	Used general-purpose industrial machinery and equipment	208	743 043	107 303	14.4	.2	X
2330	Metalworking machinery, equipment, and parts	31	300 836	32 214	10.7	.1	X
2340	Materials handling machinery, equipment, and parts	470	3 917 065	388 331	9.9	.9	3.7
2341	New conveying equipment	95	1 028 098	106 730	10.4	.2	X
2342	New hoists, cranes, and monorails	22	657 850	86 851	13.2	.2	X
2343	New forklift trucks	21	616 905	14 246	2.3	Z	X
2344	New industrial trucks and tractors	17	27 284	4 552	16.7	Z	X
2345	Used materials handling machinery, equipment, and parts	354	2 151 526	152 802	7.1	.3	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	105	1 391 071	145 583	10.5	.3	.6
2351	New oil refining and pipeline machinery, equipment, and supplies	44	660 121	26 491	4.0	.1	X
2352	New oil field machinery, equipment, and supplies (including drilling bits)	65	617 123	89 124	14.4	.2	X
2360	Other industrial machinery, equipment, and parts	61	230 328	44 681	19.4	.1	54.7
2366	Other new industrial machinery and equipment	30	84 153	20 127	23.9	Z	X
2367	Used industrial machinery and equipment	33	144 682	20 847	14.4	Z	X
2370	Mechanical power transmission supplies	26	47 852	6 808	14.2	Z	53.8
2371	Bearings and bushings	21	39 826	892	2.2	Z	X
2372	Other mechanical power transmission supplies	21	45 448	5 916	13.0	Z	X
2380	Industrial valves and fittings (except fluid-power)	33	275 680	43 299	15.7	.1	X
2390	Hydraulic and pneumatic (fluid-power) valves	38	100 538	3 010	3.0	Z	78.3
2391	Hydraulic valves	36	83 841	2 014	2.4	Z	X
2392	Pneumatic valves	15	28 842	995	3.5	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	164	1 545 881	57 486	3.7	.1	2.3
2411	Hydraulic cylinders and rotary actuators	153	1 269 908	36 322	2.9	.1	X
2412	Pneumatic cylinders and rotary actuators	36	488 633	12 831	2.6	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	32	93 056	3 260	3.5	Z	75.5
2421	Hydraulic and pneumatic connectors	27	86 343	1 445	1.7	Z	X
2422	Hydraulic and pneumatic assemblies	18	54 363	1 814	3.3	Z	X
2430	Fluid-power filters, components, accessories, and parts	149	1 323 881	37 073	2.8	.1	9.1
2431	Filters	120	1 103 498	21 695	2.0	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	56	842 688	15 302	1.8	Z	X
2440	Welding supplies (excluding gases)	7	7 512	222	3.0	Z	X
2450	Industrial containers and supplies	8	43 723	10 470	23.9	Z	X
2460	Other industrial supplies	156	648 790	48 663	7.5	.1	8.6
2462	Abrasives and abrasive materials	94	270 828	14 904	5.5	Z	X
2463	Nylon, polyester, and synthetic rubber	9	92 823	371	.4	Z	X
2464	Mechanical rubber goods	27	32 573	244	.7	Z	X
2466	Industrial supplies, n.e.c.	74	244 788	18 463	7.5	Z	X
2630	Other transportation equipment and supplies	21	202 796	10 141	5.0	Z	X
5300	Plastics materials and basic shapes	6	18 791	3 948	21.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	23	53 484	2 168	4.1	Z	X
5400	Petroleum products	82	511 824	19 950	3.9	Z	X
5800	Farm supplies	11	47 943	3 576	7.5	Z	9.9
5812	Feeds (poultry and livestock) not mixed on location	10	39 048	3 490	8.9	Z	X
6000	Paint, paint supplies, and wallpaper	16	50 944	4 437	8.7	Z	X
9700	Service receipts and labor charges (including installed parts)	2 626	23 515 489	3 356 912	14.3	7.5	76.5
9701	Labor charges for repair work	2 514	22 940 234	1 822 356	7.9	4.1	X
9702	Parts installed in repair work	2 031	18 989 669	1 440 520	7.6	3.2	X
9703	Other service receipts and labor charges—Specify	419	3 207 859	94 024	2.9	.2	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42181</b>	<b>Construction &amp; mining (except petroleum) machinery &amp; equip whsle—Con.</b>						
9720	Receipts for service contracts . . . . .	92	983 330	53 614	5.5	.1	X
9740	Receipts for installing equipment . . . . .	13	107 797	12 273	11.4	Z	X
9810	Miscellaneous commodities . . . . .	257	3 943 554	174 974	4.4	.4	X
9940	Rental and leasing receipts . . . . .	1 892	18 234 676	2 305 806	12.6	5.2	X
9980	Receipts for machine shop job work . . . . .	7	7 793	165	2.1	Z	X
<b>421810</b>	<b>Construction &amp; mining (except petroleum) machinery &amp; equip whsle</b>	<b>5 321</b>	<b>X</b>	<b>44 725 989</b>	<b>X</b>	<b>100.0</b>	<b>78.3</b>
0120	Buses, campers, and motor homes . . . . .	6	38 855	1 153	3.0	Z	78.3
0121	Buses . . . . .	6	38 855	1 153	3.0	Z	X
0130	Light trucks and vans (14,000 lb or less) . . . . .	60	159 546	13 568	8.5	Z	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) . . . . .	111	433 717	44 533	10.3	.1	X
0150	Heavy trucks and tractors (over 26,000 lb) . . . . .	166	1 310 089	101 588	7.8	.2	8.8
0152	New heavy truck tractors . . . . .	94	1 073 172	39 381	3.7	Z	X
0154	New truck bodies . . . . .	38	131 392	17 694	13.5	Z	X
0155	Used heavy trucks, tractors, and trailers . . . . .	123	1 103 150	40 730	3.7	.1	X
0200	New and rebuilt automotive parts and supplies . . . . .	370	3 573 444	477 955	13.4	1.1	2.3
0211	Batteries . . . . .	77	717 414	2 525	.4	Z	X
0212	Engines (complete) . . . . .	180	1 205 842	31 567	2.6	.1	X
0213	Electrical engine parts (including ignition parts) . . . . .	60	112 223	3 402	3.0	Z	X
0214	Brake parts (including fluid and all disk and drum parts) . . . . .	103	567 875	9 830	1.7	Z	X
0217	Hoses, belts, gaskets, and wiper blades . . . . .	137	1 084 228	7 211	.7	Z	X
0218	Filters (oil, air, gas, and transmission) . . . . .	118	885 652	15 750	1.8	Z	X
0219	Engine parts, except electrical . . . . .	67	794 493	20 976	2.6	Z	X
0221	Body parts and repair materials . . . . .	98	416 660	13 352	3.2	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.) . . . . .	41	1 628 218	302 866	18.6	.7	X
0223	Parts, n.e.c. . . . .	22	19 957	1 188	6.0	Z	X
0224	Accessories . . . . .	27	174 978	7 107	4.1	Z	X
0300	Tires and tubes . . . . .	11	25 474	651	2.6	Z	36.4
0311	New tires and tubes . . . . .	11	25 474	651	2.6	Z	X
0720	Roofing, siding, and insulation materials . . . . .	9	19 856	7 380	37.2	Z	58.3
0721	Roofing, except wood . . . . .	7	19 490	7 237	37.1	Z	X
0920	New computer equipment . . . . .	6	7 988	265	3.3	Z	43.1
0921	Computers . . . . .	6	7 988	265	3.3	Z	X
1120	Flat iron and steel products . . . . .	22	68 283	7 989	11.7	Z	X
1140	Iron and steel wire and wire products . . . . .	29	68 578	3 654	5.3	Z	10.9
1141	Wire (plain, coated, barbed, and twisted) . . . . .	14	58 973	2 370	4.0	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties . . . . .	13	5 198	227	4.4	Z	X
1150	Iron and steel pipe and tubing . . . . .	9	11 585	289	2.5	Z	X
1400	Electrical apparatus and equipment . . . . .	169	1 403 714	202 067	14.4	.5	4.2
1413	Motors and generators (including motor-generator sets) . . . . .	80	1 163 341	194 030	16.7	.4	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) . . . . .	80	109 561	1 603	1.5	Z	X
1500	Electrical appliances, household . . . . .	7	15 697	490	3.1	Z	33.0
1515	Refrigerators and freezers, household . . . . .	7	15 697	490	3.1	Z	X
1600	Electronic parts and equipment, except communication . . . . .	22	63 434	2 632	4.1	Z	X
1650	Communication equipment and supplies . . . . .	7	15 299	517	3.4	Z	X
1700	Hardware . . . . .	241	1 724 943	95 321	5.5	.2	5.3
1711	Hand tools (including power driven) . . . . .	238	1 627 554	73 562	4.5	.2	X
1712	Bolts, nuts, rivets, and fasteners . . . . .	104	554 282	10 657	1.9	Z	X
1713	Cutlery . . . . .	44	186 052	3 580	1.9	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	17	65 847	5 767	8.8	Z	46.5
1818	Other plumbing and heating equipment and supplies . . . . .	15	64 299	5 445	8.5	Z	X
1900	Warm air heating and air-conditioning equipment and supplies . . . . .	6	6 263	566	9.0	Z	74.2
1911	Furnaces (warm air) . . . . .	6	6 263	207	3.3	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) . . . . .	5 321	44 725 989	35 878 032	80.2	80.2	62.9
2111	New off-highway wheel and track-laying tractors . . . . .	1 547	22 219 291	6 138 063	27.6	13.7	X
2112	New power cranes, draglines, and shovels . . . . .	795	8 660 153	1 579 404	18.2	3.5	X
2113	New mixers, pavers, and related equipment . . . . .	1 052	17 145 570	981 364	5.7	2.2	X
2114	New tractor shovel loaders . . . . .	1 123	17 210 068	2 558 282	14.9	5.7	X
2115	New graders, rollers, and off-highway trucks . . . . .	1 526	22 450 933	2 618 227	11.7	5.9	X
2116	New mining machinery . . . . .	804	7 394 536	1 704 038	23.0	3.8	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts . . . . .	3 553	34 075 755	15 299 967	44.9	34.2	X
2118	Used construction and mining machinery and equipment . . . . .	3 373	26 336 232	4 998 688	19.0	11.2	X
2200	Farm machinery, equipment, and parts . . . . .	577	8 301 181	493 000	5.9	1.1	3.5
2211	New tractors (farm) . . . . .	309	4 597 038	167 160	3.6	.4	X
2212	New harvesting machinery . . . . .	123	2 409 346	15 639	.6	Z	X
2213	New land preparation, planting, and cultivating machinery . . . . .	133	2 320 194	18 798	.8	Z	X
2214	New dairy farm and barn equipment . . . . .	29	387 608	4 408	1.1	Z	X
2215	New irrigation equipment . . . . .	76	1 131 006	95 423	8.4	.2	X
2216	Other new farm machinery and equipment . . . . .	222	4 365 352	85 194	2.0	.2	X
2218	Used farm machinery and equipment . . . . .	299	3 627 180	106 370	2.9	.2	X
2220	Garden machinery, equipment, and parts . . . . .	196	876 438	65 160	7.4	.1	11.6
2221	New power lawn mowers . . . . .	137	625 918	27 171	4.3	.1	X
2222	Other new lawn and garden machinery and equipment . . . . .	117	524 240	32 520	6.2	.1	X
2223	Used garden machinery and equipment . . . . .	59	365 765	5 469	1.5	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421810</b>	<b>Construction &amp; mining (except petroleum) machinery &amp; equip whsle—Con.</b>						
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	62	115 576	6 050	5.2	Z	67.4
2311	Pumps .....	55	100 187	2 744	2.7	Z	X
2312	Motors .....	22	60 084	1 085	1.8	Z	X
2313	Parts for pumps and motors .....	45	86 685	2 209	2.5	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	520	4 522 641	491 999	10.9	1.1	3.4
2321	New pumps, compressors (air or gas), and equipment .....	171	1 383 384	102 434	7.4	.2	X
2323	New diesel engines (excluding automotive) .....	50	575 223	44 228	7.7	.1	X
2326	New controlling, recording, and indicating instruments and access .....	32	493 761	31 226	6.3	.1	X
2327	All other new general-purpose industrial machinery and equipment .....	145	1 969 120	169 336	8.6	.4	X
2328	Used general-purpose industrial machinery and equipment .....	208	743 043	107 303	14.4	.2	X
2330	Metalworking machinery, equipment, and parts .....	31	300 836	32 214	10.7	.1	X
2340	Materials handling machinery, equipment, and parts .....	470	3 917 065	388 331	9.9	.9	3.7
2341	New conveying equipment .....	95	1 028 098	106 730	10.4	.2	X
2342	New hoists, cranes, and monorails .....	22	657 850	86 851	13.2	.2	X
2343	New forklift trucks .....	21	616 905	14 246	2.3	Z	X
2344	New industrial trucks and tractors .....	17	27 284	4 552	16.7	Z	X
2345	Used materials handling machinery, equipment, and parts .....	354	2 151 526	152 802	7.1	.3	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	105	1 391 071	145 583	10.5	.3	.6
2351	New oil refining and pipeline machinery, equipment, and supplies .....	44	660 121	26 491	4.0	.1	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) ..	65	617 123	89 124	14.4	.2	X
2360	Other industrial machinery, equipment, and parts .....	61	230 328	44 681	19.4	.1	54.7
2366	Other new industrial machinery and equipment .....	30	84 153	20 127	23.9	Z	X
2367	Used industrial machinery and equipment .....	33	144 682	20 847	14.4	Z	X
2370	Mechanical power transmission supplies .....	26	47 852	6 808	14.2	Z	53.8
2371	Bearings and bushings .....	21	39 826	892	2.2	Z	X
2372	Other mechanical power transmission supplies .....	21	45 448	5 916	13.0	Z	X
2380	Industrial valves and fittings (except fluid-power) .....	33	275 680	43 299	15.7	.1	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	38	100 538	3 010	3.0	Z	78.3
2391	Hydraulic valves .....	36	83 841	2 014	2.4	Z	X
2392	Pneumatic valves .....	15	28 842	995	3.5	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	164	1 545 881	57 486	3.7	.1	2.3
2411	Hydraulic cylinders and rotary actuators .....	153	1 269 908	36 322	2.9	.1	X
2412	Pneumatic cylinders and rotary actuators .....	36	488 633	12 831	2.6	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	32	93 056	3 260	3.5	Z	75.5
2421	Hydraulic and pneumatic connectors .....	27	86 343	1 445	1.7	Z	X
2422	Hydraulic and pneumatic assemblies .....	18	54 363	1 814	3.3	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	149	1 323 881	37 073	2.8	.1	9.1
2431	Filters .....	120	1 103 498	21 695	2.0	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	56	842 688	15 302	1.8	Z	X
2440	Welding supplies (excluding gases) .....	7	7 512	222	3.0	Z	X
2450	Industrial containers and supplies .....	8	43 723	10 470	23.9	Z	X
2460	Other industrial supplies .....	156	648 790	48 663	7.5	.1	8.6
2462	Abrasives and abrasive materials .....	94	270 828	14 904	5.5	Z	X
2463	Nylon, polyester, and synthetic rubber .....	9	92 823	371	.4	Z	X
2464	Mechanical rubber goods .....	27	32 573	244	.7	Z	X
2466	Industrial supplies, n.e.c. ....	74	244 788	18 463	7.5	Z	X
2630	Other transportation equipment and supplies .....	21	202 796	10 141	5.0	Z	X
5300	Plastics materials and basic shapes .....	6	18 791	3 948	21.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	23	53 484	2 168	4.1	Z	X
5400	Petroleum products .....	82	511 824	19 950	3.9	Z	X
5800	Farm supplies .....	11	47 943	3 576	7.5	Z	9.9
5812	Feeds (poultry and livestock) not mixed on location .....	10	39 048	3 490	8.9	Z	X
6000	Paint, paint supplies, and wallpaper .....	16	50 944	4 437	8.7	Z	X
9700	Service receipts and labor charges (including installed parts) .....	2 626	23 515 489	3 356 912	14.3	7.5	76.5
9701	Labor charges for repair work .....	2 514	22 940 234	1 822 356	7.9	4.1	X
9702	Parts installed in repair work .....	2 031	18 989 669	1 440 520	7.6	3.2	X
9703	Other service receipts and labor charges—Specify .....	419	3 207 859	94 024	2.9	.2	X
9720	Receipts for service contracts .....	92	983 330	53 614	5.5	.1	X
9740	Receipts for installing equipment .....	13	107 797	12 273	11.4	Z	X
9810	Miscellaneous commodities .....	257	3 943 554	174 974	4.4	.4	X
9940	Rental and leasing receipts .....	1 892	18 234 676	2 305 806	12.6	5.2	X
9980	Receipts for machine shop job work .....	7	7 793	165	2.1	Z	X
<b>42182</b>	<b>Farm &amp; garden machinery &amp; equipment whsle .....</b>	<b>9 782</b>	<b>X</b>	<b>39 713 264</b>	<b>X</b>	<b>100.0</b>	<b>78.9</b>
0100	New and used automobiles, motorcycles, etc. ....	249	888 459	82 107	9.2	.2	6.0
0112	Used automobiles .....	72	218 086	5 849	2.7	Z	X
0113	Motorcycles .....	35	65 052	1 523	2.3	Z	X
0114	Motorscooters, mopeds, snowmobiles, and utility trailers .....	169	629 517	72 134	11.5	.2	X
0120	Buses, campers, and motor homes .....	10	31 716	7 012	22.1	Z	17.5
0122	Motor homes, car trailers, and campers .....	8	23 610	5 846	24.8	Z	X
0130	Light trucks and vans (14,000 lb or less) .....	168	404 931	43 127	10.7	.1	.9
0131	New light trucks .....	156	375 231	28 647	7.6	.1	X
0132	Used light trucks .....	156	375 231	12 755	3.4	Z	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	152	476 599	28 945	6.1	.1	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	49	229 191	16 812	7.3	Z	3.5
0152	New heavy truck tractors .....	22	80 744	6 648	8.2	Z	X
0155	Used heavy trucks, tractors, and trailers .....	22	80 744	3 877	4.8	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42182</b>	<b>Farm &amp; garden machinery &amp; equipment whsle—Con.</b>						
0200	New and rebuilt automotive parts and supplies	587	2 057 573	254 107	12.4	.6	2.7
0211	Batteries	263	1 439 777	15 772	1.1	Z	X
0212	Engines (complete)	122	250 232	8 632	3.5	Z	X
0213	Electrical engine parts (including ignition parts)	141	361 395	9 812	2.7	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	17	240 683	13 393	5.6	Z	X
0215	Exhaust system parts	9	103 053	1 583	1.5	Z	X
0217	Hoses, belts, gaskets, and wiper blades	126	260 288	19 303	7.4	Z	X
0218	Filters (oil, air, gas, and transmission)	15	120 077	3 783	3.2	Z	X
0219	Engine parts, except electrical	145	421 965	35 368	8.4	.1	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	17	240 683	3 325	1.4	Z	X
0223	Parts, n.e.c.	432	668 274	135 431	20.3	.3	X
0224	Accessories	128	139 624	1 254	.9	Z	X
0300	Tires and tubes	543	1 821 686	40 271	2.2	.1	.1
0312	Recapped and used tires and repair materials	471	1 255 529	26 221	2.1	.1	X
0400	Household and lawn furniture	8	47 413	6 889	14.5	Z	X
0740	Other construction materials	72	207 356	21 926	10.6	.1	5.1
0742	Prefabricated buildings and structural assemblies (nonwood)	10	58 835	10 487	17.8	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	6	47 995	3 149	6.6	Z	X
1120	Flat iron and steel products	20	69 060	2 765	4.0	Z	7.2
1121	Plates	6	10 270	859	8.4	Z	X
1140	Iron and steel wire and wire products	8	49 793	6 678	13.4	Z	X
1150	Iron and steel pipe and tubing	25	73 483	6 033	8.2	Z	X
1220	Aluminum shapes, forms, etc.	6	7 162	562	7.8	Z	X
1400	Electrical apparatus and equipment	237	402 080	37 248	9.3	.1	12.1
1413	Motors and generators (including motor-generator sets)	148	175 364	6 846	3.9	Z	X
1417	Exterior wiring and cable (excluding conduit)	80	179 607	18 562	10.3	Z	X
1500	Electrical appliances, household	57	263 344	12 767	4.8	Z	X
1600	Electronic parts and equipment, except communication	17	174 181	18 121	10.4	Z	X
1700	Hardware	570	1 867 571	129 608	6.9	.3	9.6
1711	Hand tools (including power driven)	482	1 558 483	87 763	5.6	.2	X
1712	Bolts, nuts, rivets, and fasteners	493	1 342 237	25 158	1.9	.1	X
1713	Cutlery	66	390 987	8 641	2.2	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	175	650 257	53 061	8.2	.1	22.2
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	112	332 792	12 177	3.7	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	116	468 367	13 925	3.0	Z	X
1813	Plumbing fixtures	44	271 558	6 997	2.6	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	37	176 404	14 091	8.0	Z	X
1815	Boilers, radiators, and convectors	29	81 499	2 817	3.5	Z	X
1818	Other plumbing and heating equipment and supplies	10	76 277	977	1.3	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	65	173 786	10 581	6.1	Z	5.5
1916	Air cleaning and filtration systems	25	88 871	8 024	9.0	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	774	3 366 300	474 629	14.1	1.2	3.3
2111	New off-highway wheel and track-laying tractors	149	486 579	18 658	3.8	Z	X
2112	New power cranes, draglines, and shovels	93	808 555	6 716	.8	Z	X
2114	New tractor shovel loaders	359	1 729 103	101 178	5.9	.3	X
2115	New graders, rollers, and off-highway trucks	93	808 555	13 439	1.7	Z	X
2116	New mining machinery	150	1 058 567	28 341	2.7	.1	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	378	2 074 923	166 143	8.0	.4	X
2118	Used construction and mining machinery and equipment	455	1 869 335	84 746	4.5	.2	X
2200	Farm machinery, equipment, and parts	9 123	35 907 978	28 705 281	79.9	72.3	71.0
2211	New tractors (farm)	5 236	27 560 207	8 302 632	30.1	20.9	X
2212	New harvesting machinery	4 240	24 044 548	4 491 927	18.7	11.3	X
2213	New land preparation, planting, and cultivating machinery	3 820	22 150 167	2 329 220	10.5	5.9	X
2214	New dairy farm and barn equipment	872	2 013 149	405 192	20.1	1.0	X
2215	New irrigation equipment	1 601	4 553 850	2 430 954	53.4	6.1	X
2216	Other new farm machinery and equipment	5 788	26 468 856	4 999 594	18.9	12.6	X
2218	Used farm machinery and equipment	6 179	21 635 051	5 745 761	26.6	14.5	X
2220	Garden machinery, equipment, and parts	4 399	24 939 284	5 519 849	22.1	13.9	71.4
2221	New power lawn mowers	3 233	19 722 009	2 089 690	10.6	5.3	X
2222	Other new lawn and garden machinery and equipment	2 497	17 167 936	3 197 193	18.6	8.1	X
2223	Used garden machinery and equipment	2 399	10 114 184	232 958	2.3	.6	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	9	28 143	2 060	7.3	Z	78.9
2313	Parts for pumps and motors	6	20 389	1 638	8.0	Z	X
2320	General-purpose industrial machinery, equipment, and parts	620	3 431 120	465 663	13.6	1.2	3.3
2321	New pumps, compressors (air or gas), and equipment	307	1 522 174	170 007	11.2	.4	X
2323	New diesel engines (excluding automotive)	47	118 391	4 327	3.7	Z	X
2326	New controlling, recording, and indicating instruments and access	78	207 977	40 206	19.3	.1	X
2327	All other new general-purpose industrial machinery and equipment	107	443 731	52 448	11.8	.1	X
2328	Used general-purpose industrial machinery and equipment	97	253 119	24 164	9.5	.1	X
2330	Metalworking machinery, equipment, and parts	15	62 560	5 894	9.4	Z	X
2340	Materials handling machinery, equipment, and parts	27	66 930	16 755	25.0	Z	67.1
2341	New conveying equipment	15	38 523	9 693	25.2	Z	X
2343	New forklift trucks	9	17 930	3 273	18.3	Z	X
2345	Used materials handling machinery, equipment, and parts	14	25 999	1 696	6.5	Z	X
2360	Other industrial machinery, equipment, and parts	19	287 217	78 932	27.5	.2	6.7
2366	Other new industrial machinery and equipment	11	55 414	15 882	28.7	Z	X
2460	Other industrial supplies	6	48 279	1 086	2.2	Z	X
2630	Other transportation equipment and supplies	7	31 935	2 554	8.0	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42182</b>	<b>Farm &amp; garden machinery &amp; equipment whsle—Con.</b>						
2700	Sporting and recreational goods and supplies .....	122	633 793	65 694	10.4	.2	6.3
2715	Athletic equipment and accessories .....	94	437 478	34 424	7.9	.1	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	7	27 129	1 440	5.3	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	15	67 222	2 978	4.4	Z	X
3800	Men's and boys' wear .....	16	55 783	2 492	4.5	Z	X
4000	Footwear .....	7	12 869	378	2.9	Z	X
4860	Other grocery specialties .....	16	22 483	2 047	9.1	Z	7.8
4867	Pet foods .....	15	16 774	734	4.4	Z	X
5300	Plastics materials and basic shapes .....	11	51 110	5 883	11.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	133	403 319	39 199	9.7	.1	X
5400	Petroleum products .....	444	1 400 073	31 841	2.3	.1	.8
5418	Lubricating oil and greases .....	442	1 372 889	30 317	2.2	.1	X
5800	Farm supplies .....	1 417	4 720 230	516 579	10.9	1.3	3.4
5811	Hay, straw, and alfalfa .....	40	90 423	91	.1	Z	X
5812	Feeds (poultry and livestock) not mixed on location .....	372	1 374 024	115 875	8.4	.3	X
5813	Prepared feeds (poultry and livestock) mixed on location .....	118	319 798	25 757	8.1	.1	X
5814	Weed killers, soil sterilizers, and soil conditioners .....	150	539 170	25 545	4.7	.1	X
5815	Insecticides, fungicides, and pesticides .....	252	791 547	44 176	5.6	.1	X
5816	Other agricultural chemicals and fertilizers .....	481	1 599 428	187 148	11.7	.5	X
5817	Seeds and bulbs .....	398	1 268 735	47 428	3.7	.1	X
5818	Other farm supplies (including harness and saddlery equipment) .....	339	744 934	69 943	9.4	.2	X
6000	Paint, paint supplies, and wallpaper .....	163	741 238	24 946	3.4	.1	.1
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	136	571 227	6 346	1.1	Z	X
6110	Flowers and florists' supplies .....	52	134 649	28 449	21.1	.1	X
9700	Service receipts and labor charges (including installed parts) .....	5 414	19 771 829	2 473 844	12.5	6.2	76.4
9701	Labor charges for repair work .....	5 218	19 407 766	1 292 559	6.7	3.3	X
9702	Parts installed in repair work .....	4 131	15 797 737	1 082 053	6.8	2.7	X
9703	Other service receipts and labor charges—Specify .....	871	3 855 659	97 409	2.5	.2	X
9720	Receipts for service contracts .....	116	454 163	16 677	3.7	Z	X
9740	Receipts for installing equipment .....	38	47 376	4 776	10.1	Z	X
9810	Miscellaneous commodities .....	529	3 036 899	197 530	6.5	.5	X
9940	Rental and leasing receipts .....	1 562	7 422 436	208 753	2.8	.5	X
9980	Receipts for machine shop job work .....	8	17 830	950	5.3	Z	X
<b>421820</b>	<b>Farm &amp; garden machinery &amp; equipment whsle .....</b>	<b>9 782</b>	<b>X</b>	<b>39 713 264</b>	<b>X</b>	<b>100.0</b>	<b>78.9</b>
0100	New and used automobiles, motorcycles, etc. ....	249	888 459	82 107	9.2	.2	6.0
0112	Used automobiles .....	72	218 086	5 849	2.7	Z	X
0113	Motorcycles .....	35	65 052	1 523	2.3	Z	X
0114	Motor scooters, mopeds, snowmobiles, and utility trailers .....	169	629 517	72 134	11.5	.2	X
0120	Buses, campers, and motor homes .....	10	31 716	7 012	22.1	Z	17.5
0122	Motor homes, car trailers, and campers .....	8	23 610	5 846	24.8	Z	X
0130	Light trucks and vans (14,000 lb or less) .....	168	404 931	43 127	10.7	.1	.9
0131	New light trucks .....	156	375 231	28 647	7.6	.1	X
0132	Used light trucks .....	156	375 231	12 755	3.4	Z	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	152	476 599	28 945	6.1	.1	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	49	229 191	16 812	7.3	Z	3.5
0152	New heavy truck tractors .....	22	80 744	6 648	8.2	Z	X
0155	Used heavy trucks, tractors, and trailers .....	22	80 744	3 877	4.8	Z	X
0200	New and rebuilt automotive parts and supplies .....	587	2 057 573	254 107	12.4	.6	2.7
0211	Batteries .....	263	1 439 777	15 772	1.1	Z	X
0212	Engines (complete) .....	122	250 232	8 632	3.5	Z	X
0213	Electrical engine parts (including ignition parts) .....	141	361 395	9 812	2.7	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	17	240 683	13 393	5.6	Z	X
0215	Exhaust system parts .....	9	103 053	1 583	1.5	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	126	260 268	19 303	7.4	Z	X
0218	Filters (oil, air, gas, and transmission) .....	15	120 077	3 783	3.2	Z	X
0219	Engine parts, except electrical .....	145	421 965	35 368	8.4	.1	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	17	240 683	3 325	1.4	Z	X
0223	Parts, n.e.c. ....	432	668 274	135 431	20.3	.3	X
0224	Accessories .....	128	139 624	1 254	.9	Z	X
0300	Tires and tubes .....	543	1 821 686	40 271	2.2	.1	.1
0312	Recapped and used tires and repair materials .....	471	1 255 529	26 221	2.1	.1	X
0400	Household and lawn furniture .....	8	47 413	6 889	14.5	Z	X
0740	Other construction materials .....	72	207 356	21 926	10.6	.1	5.1
0742	Prefabricated buildings and structural assemblies (nonwood) .....	10	58 835	10 487	17.8	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	6	47 995	3 149	6.6	Z	X
1120	Flat iron and steel products .....	20	69 060	2 765	4.0	Z	7.2
1121	Plates .....	6	10 270	859	8.4	Z	X
1140	Iron and steel wire and wire products .....	8	49 793	6 678	13.4	Z	X
1150	Iron and steel pipe and tubing .....	25	73 483	6 033	8.2	Z	X
1220	Aluminum shapes, forms, etc. ....	6	7 162	562	7.8	Z	X
1400	Electrical apparatus and equipment .....	237	402 080	37 248	9.3	.1	12.1
1413	Motors and generators (including motor-generator sets) .....	148	175 364	6 846	3.9	Z	X
1417	Exterior wiring and cable (excluding conduit) .....	80	179 607	18 562	10.3	Z	X
1500	Electrical appliances, household .....	57	263 344	12 767	4.8	Z	X
1600	Electronic parts and equipment, except communication .....	17	174 181	18 121	10.4	Z	X

See footnotes at end of table.

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421820</b>	<b>Farm &amp; garden machinery &amp; equipment whlse—Con.</b>						
1700	Hardware .....	570	1 867 571	129 608	6.9	.3	9.6
1711	Hand tools (including power driven) .....	482	1 558 483	87 763	5.6	.2	X
1712	Bolts, nuts, rivets, and fasteners .....	493	1 342 237	25 158	1.9	.1	X
1713	Cutlery .....	66	390 987	8 641	2.2		X
1800	Plumbing and heating equipment and supplies (hydronics) .....	175	650 257	53 061	8.2	.1	22.2
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	112	332 792	12 177	3.7		X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	116	468 367	13 925	3.0		X
1813	Plumbing fixtures .....	44	271 558	6 997	2.6		X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	37	176 404	14 091	8.0		X
1815	Boilers, radiators, and convectors .....	29	81 499	2 817	3.5		X
1818	Other plumbing and heating equipment and supplies .....	10	76 277	977	1.3		X
1900	Warm air heating and air-conditioning equipment and supplies .....	65	173 786	10 581	6.1	Z	5.5
1916	Air cleaning and filtration systems .....	25	88 871	8 024	9.0	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	774	3 366 300	474 629	14.1	1.2	3.3
2111	New off-highway wheel and track-laying tractors .....	149	486 579	18 658	3.8	Z	X
2112	New power cranes, draglines, and shovels .....	93	808 555	6 716	.8	Z	X
2114	New tractor shovel loaders .....	359	1 729 103	101 178	5.9	.3	X
2115	New graders, rollers, and off-highway trucks .....	93	808 555	13 439	1.7	Z	X
2116	New mining machinery .....	150	1 058 567	28 341	2.7	.1	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	378	2 074 923	166 143	8.0	.4	X
2118	Used construction and mining machinery and equipment .....	455	1 869 335	84 746	4.5	.2	X
2200	Farm machinery, equipment, and parts .....	9 123	35 907 978	28 705 281	79.9	72.3	71.0
2211	New tractors (farm) .....	5 236	27 560 207	8 302 632	30.1	20.9	X
2212	New harvesting machinery .....	4 240	24 044 548	4 491 927	18.7	11.3	X
2213	New land preparation, planting, and cultivating machinery .....	3 820	22 150 167	2 329 220	10.5	5.9	X
2214	New dairy farm and barn equipment .....	872	2 013 149	405 192	20.1	1.0	X
2215	New irrigation equipment .....	1 601	4 553 850	2 430 954	53.4	6.1	X
2216	Other new farm machinery and equipment .....	5 788	26 468 856	4 999 594	18.9	12.6	X
2218	Used farm machinery and equipment .....	6 179	21 635 051	5 745 761	26.6	14.5	X
2220	Garden machinery, equipment, and parts .....	4 399	24 939 284	5 519 849	22.1	13.9	71.4
2221	New power lawn mowers .....	3 233	19 722 009	2 089 690	10.6	5.3	X
2222	Other new lawn and garden machinery and equipment .....	2 497	17 167 936	3 197 193	18.6	8.1	X
2223	Used garden machinery and equipment .....	2 399	10 114 184	232 958	2.3	.6	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	9	28 143	2 060	7.3	Z	78.9
2313	Parts for pumps and motors .....	6	20 389	1 638	8.0	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	620	3 431 120	465 663	13.6	1.2	3.3
2321	New pumps, compressors (air or gas), and equipment .....	307	1 522 174	170 007	11.2	.4	X
2323	New diesel engines (excluding automotive) .....	47	1 118 391	4 327	3.7	Z	X
2326	New controlling, recording, and indicating instruments and access .....	78	207 977	40 206	19.3	.1	X
2327	All other new general-purpose industrial machinery and equipment .....	107	443 731	52 448	11.8	.1	X
2328	Used general-purpose industrial machinery and equipment .....	97	253 119	24 164	9.5	.1	X
2330	Metalworking machinery, equipment, and parts .....	15	62 560	5 894	9.4	Z	X
2340	Materials handling machinery, equipment, and parts .....	27	66 930	16 755	25.0	Z	67.1
2341	New conveying equipment .....	15	38 523	9 693	25.2	Z	X
2343	New forklift trucks .....	9	17 930	3 273	18.3	Z	X
2345	Used materials handling machinery, equipment, and parts .....	14	25 999	1 696	6.5	Z	X
2360	Other industrial machinery, equipment, and parts .....	19	287 217	78 932	27.5	.2	6.7
2366	Other new industrial machinery and equipment .....	11	55 414	15 882	28.7	Z	X
2460	Other industrial supplies .....	6	48 279	1 086	2.2	Z	X
2630	Other transportation equipment and supplies .....	7	31 935	2 554	8.0	Z	X
2700	Sporting and recreational goods and supplies .....	122	633 793	65 694	10.4	.2	6.3
2715	Athletic equipment and accessories .....	94	437 478	34 424	7.9	.1	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	7	27 129	1 440	5.3	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	15	67 222	2 978	4.4	Z	X
3800	Men's and boys' wear .....	16	55 783	2 492	4.5	Z	X
4000	Footwear .....	7	12 869	378	2.9	Z	X
4860	Other grocery specialties .....	16	22 483	2 047	9.1	Z	7.8
4867	Pet foods .....	15	16 774	734	4.4	Z	X
5300	Plastics materials and basic shapes .....	11	51 110	5 883	11.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	133	403 319	39 199	9.7	.1	X
5400	Petroleum products .....	444	1 400 073	31 841	2.3	.1	.8
5418	Lubricating oil and greases .....	442	1 372 889	30 317	2.2	.1	X
5800	Farm supplies .....	1 417	4 720 230	516 579	10.9	1.3	3.4
5811	Hay, straw, and alfalfa .....	40	90 423	91	.1	Z	X
5812	Feeds (poultry and livestock) not mixed on location .....	372	1 374 024	115 875	8.4	.3	X
5813	Prepared feeds (poultry and livestock) mixed on location .....	118	319 798	25 757	8.1	.1	X
5814	Weed killers, soil sterilizers, and soil conditioners .....	150	539 170	25 545	4.7	.1	X
5815	Insecticides, fungicides, and pesticides .....	252	791 547	44 176	5.6	.1	X
5816	Other agricultural chemicals and fertilizers .....	481	1 599 428	187 148	11.7	.5	X
5817	Seeds and bulbs .....	398	1 268 735	47 428	3.7	.1	X
5818	Other farm supplies (including harness and saddlery equipment) .....	339	744 934	69 943	9.4	.2	X
6000	Paint, paint supplies, and wallpaper .....	163	741 238	24 946	3.4	.1	.1
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	136	571 227	6 346	1.1	Z	X
6110	Flowers and florists' supplies .....	52	134 649	28 449	21.1	.1	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421820</b>	<b>Farm &amp; garden machinery &amp; equipment whsle—Con.</b>						
9700	Service receipts and labor charges (including installed parts) .....	5 414	19 771 829	2 473 844	12.5	6.2	76.4
9701	Labor charges for repair work .....	5 218	19 407 766	1 292 559	6.7	3.3	X
9702	Parts installed in repair work .....	4 131	15 797 737	1 082 053	6.8	2.7	X
9703	Other service receipts and labor charges—Specify .....	871	3 855 659	97 409	2.5	.2	X
9720	Receipts for service contracts .....	116	454 163	16 677	3.7	Z	X
9740	Receipts for installing equipment .....	38	47 376	4 776	10.1	Z	X
9810	Miscellaneous commodities .....	529	3 036 899	197 530	6.5	.5	X
9940	Rental and leasing receipts .....	1 562	7 422 436	208 753	2.8	.5	X
9980	Receipts for machine shop job work .....	8	17 830	950	5.3	Z	X
<b>4218201</b>	<b>Farm machinery &amp; equipment—farm dealers .....</b>	<b>6 931</b>	<b>X</b>	<b>21 996 353</b>	<b>X</b>	<b>100.0</b>	<b>76.5</b>
0100	New and used automobiles, motorcycles, etc. ....	233	771 404	59 130	7.7	.3	2.2
0112	Used automobiles .....	72	218 086	5 849	2.7	Z	X
0113	Motorcycles .....	35	65 052	1 523	2.3	Z	X
0114	Motorcycles, mopeds, snowmobiles, and utility trailers .....	161	553 318	51 758	9.4	.2	X
0120	Buses, campers, and motor homes .....	8	23 610	5 846	24.8	Z	22.7
0122	Motor homes, car trailers, and campers .....	8	23 610	5 846	24.8	Z	X
0130	Light trucks and vans (14,000 lb or less) .....	156	375 231	41 402	11.0	.2	.9
0131	New light trucks .....	156	375 231	28 647	7.6	.1	X
0132	Used light trucks .....	156	375 231	12 755	3.4	.1	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	134	421 684	23 417	5.6	.1	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	26	143 848	6 153	4.3	Z	X
0200	New and rebuilt automotive parts and supplies .....	478	1 572 793	139 945	8.9	.6	1.4
0211	Batteries .....	236	1 316 752	11 934	.9	.1	X
0212	Engines (complete) .....	117	157 215	7 867	5.0	Z	X
0213	Electrical engine parts (including ignition parts) .....	118	103 696	2 055	2.0	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	117	157 215	15 737	10.0	.1	X
0219	Engine parts, except electrical .....	117	157 215	23 606	15.0	.1	X
0223	Parts, n.e.c. ....	358	395 785	76 218	19.3	.3	X
0224	Accessories .....	122	134 868	1 118	.8	Z	X
0300	Tires and tubes .....	472	1 266 758	26 682	2.1	.1	.2
0312	Recapped and used tires and repair materials .....	471	1 255 529	26 221	2.1	.1	X
0740	Other construction materials .....	53	80 838	5 739	7.1	Z	X
1120	Flat iron and steel products .....	7	11 400	867	7.6	Z	42.4
1121	Plates .....	6	10 270	859	8.4	Z	X
1150	Iron and steel pipe and tubing .....	13	13 142	630	4.8	Z	X
1400	Electrical apparatus and equipment .....	148	175 364	6 846	3.9	Z	1.0
1413	Motors and generators (including motor-generator sets) .....	148	175 364	6 846	3.9	Z	X
1500	Electrical appliances, household .....	46	149 670	8 125	5.4	Z	X
1700	Hardware .....	477	1 268 580	47 605	3.8	.2	.8
1711	Hand tools (including power driven) .....	427	1 102 959	20 862	1.9	.1	X
1712	Bolts, nuts, rivets, and fasteners .....	427	1 102 959	20 862	1.9	.1	X
1713	Cutlery .....	49	158 228	5 770	3.6	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	76	211 606	16 015	7.6	.1	4.0
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	75	202 010	7 032	3.5	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	75	202 010	7 032	3.5	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	38	80 725	1 928	2.4	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	544	2 177 521	192 371	8.8	.9	3.2
2111	New off-highway wheel and track-laying tractors .....	114	298 842	9 866	3.3	Z	X
2112	New power cranes, draglines, and shovels .....	59	659 322	3 932	.6	Z	X
2114	New tractor shovel loaders .....	223	1 127 516	44 448	3.9	.2	X
2115	New graders, rollers, and off-highway trucks .....	59	659 322	7 848	1.2	Z	X
2116	New mining machinery .....	116	909 334	19 960	2.2	.1	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	275	1 521 683	69 126	4.5	.3	X
2118	Used construction and mining machinery and equipment .....	317	1 270 841	36 158	2.8	.2	X
2200	Farm machinery, equipment, and parts .....	6 931	21 996 353	16 974 084	77.2	77.2	71.0
2211	New tractors (farm) .....	4 808	18 954 111	4 518 999	23.8	20.5	X
2212	New harvesting machinery .....	3 905	16 397 530	2 608 232	15.9	11.9	X
2213	New land preparation, planting, and cultivating machinery .....	3 392	14 400 991	1 241 698	8.6	5.6	X
2214	New dairy farm and barn equipment .....	756	1 681 757	322 733	19.2	1.5	X
2215	New irrigation equipment .....	790	2 318 673	731 451	31.5	3.3	X
2216	Other new farm machinery and equipment .....	4 755	16 174 090	2 345 967	14.5	10.7	X
2218	Used farm machinery and equipment .....	5 593	19 797 117	5 205 006	26.3	23.7	X
2220	Garden machinery, equipment, and parts .....	3 342	13 702 044	1 064 996	7.8	4.8	71.4
2221	New power lawn mowers .....	2 660	11 428 486	622 214	5.4	2.8	X
2222	Other new lawn and garden machinery and equipment .....	1 620	6 529 712	249 606	3.8	1.1	X
2223	Used garden machinery and equipment .....	2 158	8 973 898	193 176	2.2	.9	X
2320	General-purpose industrial machinery, equipment, and parts .....	434	1 744 642	180 633	10.4	.8	.8
2321	New pumps, compressors (air or gas), and equipment .....	214	1 208 158	105 535	8.7	.5	X
2326	New controlling, recording, and indicating instruments and access .....	74	161 706	35 721	22.1	.2	X
2327	All other new general-purpose industrial machinery and equipment .....	70	280 298	27 224	9.7	.7	X
2328	Used general-purpose industrial machinery and equipment .....	74	74 184	6 987	9.4	Z	X
2340	Materials handling machinery, equipment, and parts .....	10	30 047	9 212	30.7	Z	76.0
2343	New forklift trucks .....	6	9 054	1 540	17.0	Z	X
2345	Used materials handling machinery, equipment, and parts .....	6	15 104	1 418	9.4	Z	X
2700	Sporting and recreational goods and supplies .....	88	351 546	27 497	7.8	.1	2.9
2715	Athletic equipment and accessories .....	88	351 546	27 497	7.8	.1	X
3800	Men's and boys' wear .....	14	44 885	1 623	3.6	Z	X

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218201</b>	<b>Farm machinery &amp; equipment—farm dealers—Con.</b>						
4000	Footwear.....	6	12 078	175	1.4	Z	X
4860	Other grocery specialties.....	14	16 537	722	4.4	Z	9.1
4867	Pet foods.....	14	16 537	722	4.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum).....	63	177 221	12 890	7.3	.1	X
5400	Petroleum products.....	398	1 251 626	27 480	2.2	.1	.9
5418	Lubricating oil and greases.....	398	1 251 626	27 480	2.2	.1	X
5800	Farm supplies.....	1 294	4 267 400	440 822	10.3	2.0	1.2
5811	Hay, straw, and alfalfa.....	40	90 423	91	.1	Z	X
5812	Feeds (poultry and livestock) not mixed on location.....	371	1 358 959	108 344	8.0	.5	X
5813	Prepared feeds (poultry and livestock) mixed on location.....	118	319 798	25 757	8.1	.1	X
5814	Weed killers, soil sterilizers, and soil conditioners.....	34	134 213	839	.6	Z	X
5815	Insecticides, fungicides, and pesticides.....	189	414 662	4 442	1.1	Z	X
5816	Other agricultural chemicals and fertilizers.....	456	1 594 146	186 812	11.7	.8	X
5817	Seeds and bulbs.....	352	1 007 373	47 005	4.7	.2	X
5818	Other farm supplies (including harness and saddlery equipment).....	335	717 092	67 005	9.3	.3	X
6000	Paint, paint supplies, and wallpaper.....	136	571 227	6 346	1.1	Z	.2
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers).....	136	571 227	6 346	1.1	Z	X
6110	Flowers and florists' supplies.....	17	24 989	1 146	4.6	Z	X
9700	Service receipts and labor charges (including installed parts).....	4 842	17 613 324	2 301 691	13.1	10.5	74.5
9701	Labor charges for repair work.....	4 693	17 370 250	1 206 748	6.9	5.5	X
9702	Parts installed in repair work.....	3 764	14 331 345	1 008 507	7.0	4.6	X
9703	Other service receipts and labor charges—Specify.....	789	3 367 600	86 432	2.6	.4	X
9720	Receipts for service contracts.....	94	421 051	14 357	3.4	.1	X
9740	Receipts for installing equipment.....	18	19 680	3 362	17.1	Z	X
9810	Miscellaneous commodities.....	417	1 620 793	138 735	8.6	.6	X
9940	Rental and leasing receipts.....	1 414	6 752 640	188 069	2.8	.9	X
<b>4218202</b>	<b>Farm machinery &amp; equipment—whse distributors.....</b>	<b>2 122</b>	<b>X</b>	<b>13 486 595</b>	<b>X</b>	<b>100.0</b>	<b>82.1</b>
0100	New and used automobiles, motorcycles, etc.....	8	40 856	2 601	6.4	Z	X
0130	Light trucks and vans (14,000 lb or less).....	7	13 992	1 103	7.9	Z	X
0140	Medium trucks and tractors (14,001 to 26,000 lb).....	17	50 316	5 485	10.9	Z	X
0150	Heavy trucks and tractors (over 26,000 lb).....	22	80 744	10 525	13.0	.1	11.4
0152	New heavy truck tractors.....	22	80 744	6 648	8.2	Z	X
0155	Used heavy trucks, tractors, and trailers.....	22	80 744	3 877	4.8	Z	X
0200	New and rebuilt automotive parts and supplies.....	76	316 963	92 406	29.2	.7	5.7
0211	Batteries.....	9	103 053	1 583	1.5	Z	X
0213	Electrical engine parts (including ignition parts).....	9	103 053	3 566	3.5	Z	X
0214	Brake parts (including fluid and all disk and drum parts).....	9	103 053	6 629	6.4	Z	X
0215	Exhaust system parts.....	9	103 053	1 583	1.5	Z	X
0217	Hoses, belts, gaskets, and wiper blades.....	9	103 053	3 566	3.5	Z	X
0218	Filters (oil, air, gas, and transmission).....	9	103 053	2 618	2.5	Z	X
0219	Engine parts, except electrical.....	13	104 646	6 889	6.6	.1	X
0222	Suspension parts (shocks, struts, balljoints, etc.).....	9	103 053	1 978	1.9	Z	X
0223	Parts, n.e.c.....	68	267 733	58 187	21.7	.4	X
0300	Tires and tubes.....	64	527 167	13 311	2.5	.1	X
0740	Other construction materials.....	12	75 660	13 011	17.2	.1	10.3
0742	Prefabricated buildings and structural assemblies (nonwood).....	10	58 835	10 487	17.8	.1	X
1120	Flat iron and steel products.....	9	14 599	1 264	8.7	Z	X
1150	Iron and steel pipe and tubing.....	8	17 280	3 866	22.4	Z	X
1400	Electrical apparatus and equipment.....	80	179 607	18 562	10.3	.1	8.4
1417	Exterior wiring and cable (excluding conduit).....	80	179 607	18 562	10.3	.1	X
1600	Electronic parts and equipment, except communication.....	8	19 244	2 120	11.0	Z	X
1700	Hardware.....	62	231 725	28 775	12.4	.2	1.8
1711	Hand tools (including power driven).....	30	93 986	16 860	17.9	.1	X
1712	Bolts, nuts, rivets, and fasteners.....	60	185 437	3 980	2.1	Z	X
1800	Plumbing and heating equipment and supplies (hydronics).....	84	248 592	22 743	9.1	.2	4.7
1811	Plastic pipe fittings and valves (excluding pipe and tubing).....	27	54 505	1 348	2.5	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing).....	29	81 499	2 727	3.3	Z	X
1813	Plumbing fixtures.....	29	81 499	3 616	4.4	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air).....	27	100 127	12 113	12.1	.1	X
1815	Boilers, radiators, and convectors.....	29	81 499	2 817	3.5	Z	X
1900	Warm air heating and air-conditioning equipment and supplies.....	25	88 871	8 024	9.0	.1	12.6
1916	Air cleaning and filtration systems.....	25	88 871	8 024	9.0	.1	X
2100	Construction and mining machinery and equipment (including parts and attachments).....	222	1 133 835	279 033	24.6	2.1	3.7
2111	New off-highway wheel and track-laying tractors.....	34	187 737	8 792	4.7	.1	X
2112	New power cranes, draglines, and shovels.....	33	149 233	2 784	1.9	Z	X
2114	New tractor shovel loaders.....	136	601 587	56 730	9.4	.4	X
2115	New graders, rollers, and off-highway trucks.....	33	149 233	5 591	3.7	Z	X
2116	New mining machinery.....	33	149 233	8 381	5.6	.1	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts.....	103	553 240	97 017	17.5	.7	X
2118	Used construction and mining machinery and equipment.....	137	598 494	48 588	8.1	.4	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218202</b>	<b>Farm machinery &amp; equipment—whsle distributors—Con.</b>						
2200	Farm machinery, equipment, and parts	2 122	13 486 595	11 634 877	86.3	86.3	70.7
2211	New tractors (farm)	413	8 558 768	3 775 634	44.1	28.0	X
2212	New harvesting machinery	327	7 608 685	1 881 573	24.7	14.0	X
2213	New land preparation, planting, and cultivating machinery	413	7 692 049	1 080 585	14.0	8.0	X
2214	New dairy farm and barn equipment	116	331 392	82 459	24.9	.6	X
2215	New irrigation equipment	790	1 959 685	1 631 718	83.3	12.1	X
2216	Other new farm machinery and equipment	1 006	10 211 214	2 643 712	25.9	19.6	X
2218	Used farm machinery and equipment	572	1 816 323	539 195	29.7	4.0	X
2220	Garden machinery, equipment, and parts	328	7 006 924	719 742	10.3	5.3	80.1
2221	New power lawn mowers	190	5 540 133	209 605	3.8	1.6	X
2222	Other new lawn and garden machinery and equipment	241	6 698 174	495 512	7.4	3.7	X
2223	Used garden machinery and equipment	112	596 272	14 617	2.5	.1	X
2320	General-purpose industrial machinery, equipment, and parts	164	1 561 445	263 711	16.9	2.0	4.4
2321	New pumps, compressors (air or gas), and equipment	82	199 902	47 625	23.8	.4	X
2323	New diesel engines (excluding automotive)	47	118 391	4 327	3.7	Z	X
2327	All other new general-purpose industrial machinery and equipment	28	160 346	21 534	13.4	.2	X
2328	Used general-purpose industrial machinery and equipment	23	178 935	17 177	9.6	.1	X
2330	Metalworking machinery, equipment, and parts	7	43 387	3 570	8.2	Z	X
2340	Materials handling machinery, equipment, and parts	14	32 242	5 890	18.3	Z	65.3
2341	New conveying equipment	11	23 366	3 859	16.5	Z	X
2345	Used materials handling machinery, equipment, and parts	8	10 895	278	2.6	Z	X
2360	Other industrial machinery, equipment, and parts	11	54 765	22 465	41.0	.2	19.7
2366	Other new industrial machinery and equipment	6	30 876	12 962	42.0	.1	X
2700	Sporting and recreational goods and supplies	15	45 026	1 699	3.8	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	14	59 306	2 962	5.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	42	102 000	15 663	15.4	.1	X
5400	Petroleum products	44	121 263	2 837	2.3	Z	.3
5418	Lubricating oil and greases	44	121 263	2 837	2.3	Z	X
5800	Farm supplies	105	332 341	46 768	14.1	.3	14.6
5814	Weed killers, soil sterilizers, and soil conditioners	100	289 434	13 149	4.5	.1	X
5815	Insecticides, fungicides, and pesticides	47	261 362	22 391	8.6	.2	X
5816	Other agricultural chemicals and fertilizers	24	5 282	336	6.4	Z	X
5817	Seeds and bulbs	47	261 362	423	.2	Z	X
6000	Paint, paint supplies, and wallpaper	18	62 530	688	1.1	Z	X
6110	Flowers and florists' supplies	33	109 527	27 285	24.9	.2	X
9700	Service receipts and labor charges (including installed parts)	459	1 622 896	143 401	8.8	1.1	77.3
9701	Labor charges for repair work	422	1 532 029	71 782	4.7	.5	X
9702	Parts installed in repair work	295	1 088 516	60 273	5.5	.4	X
9703	Other service receipts and labor charges—Specify	73	454 967	9 529	2.1	.1	X
9720	Receipts for service contracts	13	10 364	2 065	19.9	Z	X
9740	Receipts for installing equipment	20	27 696	1 414	5.1	Z	X
9810	Miscellaneous commodities	85	1 309 673	48 832	3.7	.4	X
9940	Rental and leasing receipts	133	632 933	20 201	3.2	.2	X
<b>4218203</b>	<b>Lawn &amp; garden machinery &amp; equipment whsle</b>	<b>729</b>	<b>X</b>	<b>4 230 316</b>	<b>X</b>	<b>100.0</b>	<b>81.2</b>
0100	New and used automobiles, motorcycles, etc.	8	76 199	20 376	26.7	.5	49.1
0114	Motorscooters, mopeds, snowmobiles, and utility trailers	8	76 199	20 376	26.7	.5	X
0200	New and rebuilt automotive parts and supplies	33	167 817	21 756	13.0	.5	11.9
0211	Batteries	18	19 972	2 255	11.3	.1	X
0213	Electrical engine parts (including ignition parts)	14	154 646	4 191	2.7	.1	X
0214	Brake parts (including fluid and all disk and drum parts)	8	137 630	6 764	4.9	.2	X
0218	Filters (oil, air, gas, and transmission)	6	17 024	1 165	6.8	Z	X
0219	Engine parts, except electrical	15	160 104	4 873	3.0	.1	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	8	137 630	1 347	1.0	Z	X
0223	Parts, n.e.c.	6	4 756	1 026	21.6	Z	X
0224	Accessories	6	4 756	136	2.9	Z	X
0300	Tires and tubes	7	27 761	278	1.0	Z	X
0400	Household and lawn furniture	8	47 413	6 889	14.5	.2	X
0740	Other construction materials	7	50 858	3 176	6.2	.1	6.7
0744	Construction materials, n.e.c. (including wire fence and construction paper)	6	47 995	3 149	6.6	.1	X
1400	Electrical apparatus and equipment	9	47 109	11 840	25.1	.3	X
1500	Electrical appliances, household	6	94 033	602	.6	Z	X
1600	Electronic parts and equipment, except communication	6	153 190	15 565	10.2	.4	X
1700	Hardware	31	367 266	53 228	14.5	1.3	49.3
1711	Hand tools (including power driven)	26	361 538	50 041	13.8	1.2	X
1712	Bolts, nuts, rivets, and fasteners	7	53 841	316	.6	Z	X
1713	Cutlery	17	232 759	2 871	1.2	.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	15	190 059	14 303	7.5	.3	62.2
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	10	76 277	3 797	5.0	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	13	184 858	4 166	2.3	.1	X
1813	Plumbing fixtures	15	190 059	3 381	1.8	.1	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	10	76 277	1 978	2.6	Z	X
1818	Other plumbing and heating equipment and supplies	10	76 277	977	1.3	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	8	54 944	3 225	5.9	.1	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218203</b>	<b>Lawn &amp; garden machinery &amp; equipment whsle—Con.</b>						
2200	Farm machinery, equipment, and parts	70	425 030	96 320	22.7	2.3	59.6
2211	New tractors (farm)	16	47 328	7 999	16.9	.2	X
2212	New harvesting machinery	8	38 333	2 122	5.5	.1	X
2213	New land preparation, planting, and cultivating machinery	15	57 127	6 937	12.1	.2	X
2215	New irrigation equipment	22	275 492	67 785	24.6	1.6	X
2216	Other new farm machinery and equipment	27	83 552	9 915	11.9	.2	X
2218	Used farm machinery and equipment	14	21 611	1 560	7.2	Z	X
2220	Garden machinery, equipment, and parts	729	4 230 316	3 735 111	88.3	88.3	55.9
2221	New power lawn mowers	383	2 753 390	1 257 871	45.7	29.7	X
2222	Other new lawn and garden machinery and equipment	635	3 940 050	2 452 075	62.2	58.0	X
2223	Used garden machinery and equipment	129	544 014	25 165	4.6	.6	X
2320	General-purpose industrial machinery, equipment, and parts	22	125 033	21 319	17.1	.5	29.7
2321	New pumps, compressors (air or gas), and equipment	12	114 114	16 847	14.8	.4	X
2327	All other new general-purpose industrial machinery and equipment	10	3 087	3 690	100.0	.1	X
2330	Metalworking machinery, equipment, and parts	6	17 195	1 732	10.1	Z	X
2360	Other industrial machinery, equipment, and parts	6	226 176	53 330	23.6	1.3	X
2700	Sporting and recreational goods and supplies	19	237 221	36 498	15.4	.9	12.6
2715	Athletic equipment and accessories	6	85 932	6 927	8.1	.2	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	7	27 129	1 440	5.3	Z	X
5300	Plastics materials and basic shapes	6	43 451	4 674	10.8	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	28	124 098	10 646	8.6	.3	X
5800	Farm supplies	18	120 489	28 989	24.1	.7	54.4
5814	Weed killers, soil sterilizers, and soil conditioners	16	115 523	11 557	10.0	.3	X
5815	Insecticides, fungicides, and pesticides	16	115 523	17 343	15.0	.4	X
6000	Paint, paint supplies, and wallpaper	9	107 481	17 912	16.7	.4	X
9700	Service receipts and labor charges (including installed parts)	113	535 609	28 752	5.4	.7	67.4
9701	Labor charges for repair work	103	505 487	14 029	2.8	.3	X
9702	Parts installed in repair work	71	377 876	13 273	3.5	.3	X
9703	Other service receipts and labor charges—Specify	9	33 092	1 448	4.4	Z	X
9720	Receipts for service contracts	9	22 748	255	1.1	Z	X
9810	Miscellaneous commodities	27	106 433	9 963	9.4	.2	X
9940	Rental and leasing receipts	15	36 863	483	1.3	Z	X
<b>42183</b>	<b>Industrial machinery &amp; equipment whsle</b>	<b>35 674</b>	<b>X</b>	<b>139 946 952</b>	<b>X</b>	<b>100.0</b>	<b>74.9</b>
0100	New and used automobiles, motorcycles, etc.	7	14 521	646	4.4	Z	X
0130	Light trucks and vans (14,000 lb or less)	6	13 222	1 064	8.0	Z	9.9
0133	Vans and cargo vans (new and used)	6	13 222	1 064	8.0	Z	X
0150	Heavy trucks and tractors (over 26,000 lb)	14	53 044	8 074	15.2	Z	X
0200	New and rebuilt automotive parts and supplies	330	1 769 597	236 583	13.4	.2	10.1
0211	Batteries	65	262 731	2 302	.9	Z	X
0212	Engines (complete)	17	114 509	2 147	1.9	Z	X
0213	Electrical engine parts (including ignition parts)	46	170 108	3 263	1.9	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	37	141 155	4 425	3.1	Z	X
0215	Exhaust system parts	42	136 981	2 716	2.0	Z	X
0217	Hoses, belts, gaskets, and wiper blades	60	452 291	40 536	9.0	Z	X
0218	Filters (oil, air, gas, and transmission)	93	385 687	18 797	4.9	Z	X
0219	Engine parts, except electrical	37	193 443	15 764	8.1	Z	X
0221	Body parts and repair materials	14	54 429	3 189	5.9	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	17	92 228	839	.9	Z	X
0223	Parts, n.e.c.	49	570 074	78 673	13.8	.1	X
0224	Accessories	24	110 082	5 779	5.3	Z	X
0240	Used automotive parts, accessories, and equipment	11	46 305	7 114	15.4	Z	X
0250	Petroleum products marketing equipment	8	97 926	30 208	30.8	Z	X
0300	Tires and tubes	47	129 988	3 517	2.7	Z	8.2
0311	New tires and tubes	39	86 238	1 514	1.8	Z	X
0420	Office and business furniture	20	73 670	11 646	15.8	Z	21.1
0421	New office furniture (wooden and metal)	12	37 388	10 411	27.8	Z	X
0530	Flooring and floor coverings	8	14 316	1 356	9.5	Z	X
0540	Other home furnishings	11	34 575	5 929	17.1	Z	X
0600	Lumber: rough, dressed, and finished	11	13 138	1 713	13.0	Z	37.5
0611	Dimensional lumber (non-treated)	6	5 881	569	9.7	Z	X
0620	Plywood and millwork	22	150 848	13 808	9.2	Z	49.6
0621	Softwood plywood and oriented strand board (OSB)	9	29 838	4 600	15.4	Z	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	7	19 239	2 554	13.3	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.)	6	99 985	6 185	6.2	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	9	22 729	2 112	9.3	Z	.9
0712	Cement and lime	7	9 418	1 859	19.7	Z	X
0720	Roofing, siding, and insulation materials	9	39 173	1 101	2.8	Z	.5
0723	Insulation materials	8	19 597	920	4.7	Z	X
0730	Flat glass and other construction glass (excluding automotive)	6	10 023	2 777	27.7	Z	X
0740	Other construction materials	22	69 705	8 288	11.9	Z	22.7
0742	Prefabricated buildings and structural assemblies (nonwood)	9	11 251	403	3.6	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	9	42 475	6 316	14.9	Z	X
0800	Photographic equipment and supplies (excluding video)	18	49 229	4 645	9.4	Z	61.1
0813	Photographic film	15	43 354	3 146	7.3	Z	X
0814	Developing supplies (excluding film)	7	2 206	93	4.2	Z	X

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42183</b>	<b>Industrial machinery &amp; equipment whsle—Con.</b>						
0900	Office equipment . . . . .	62	405 120	75 847	18.7	.1	38.9
0913	Copying machines and equipment . . . . .	14	184 734	53 974	29.2	Z	X
0915	Mailing, letter handling, and addressing machines . . . . .	15	52 294	7 720	14.8	Z	X
0920	New computer equipment . . . . .	270	1 059 111	89 072	8.4	.1	12.6
0921	Computers . . . . .	191	666 168	38 814	5.8	Z	X
0924	Other computer peripheral equipment . . . . .	88	366 675	39 845	10.9	Z	X
0930	Used computer equipment . . . . .	6	10 073	3 223	32.0	Z	X
0950	Computer software (packaged) . . . . .	54	208 090	19 171	9.2	Z	X
0960	Restaurant and hotel equipment and supplies . . . . .	33	72 592	9 263	12.8	Z	X
0970	Store machines and equipment . . . . .	32	169 132	31 729	18.8	Z	66.8
0972	Other store machines and equipment . . . . .	30	165 619	31 160	18.8	Z	X
1000	Medical, hospital, and surgical supplies . . . . .	33	113 302	21 752	19.2	Z	46.5
1013	Other surgical, medical, and hospital supplies . . . . .	22	88 615	18 948	21.4	Z	X
1050	Other professional equipment and supplies . . . . .	17	61 210	5 169	8.4	Z	64.8
1057	Professional equipment and supplies, n.e.c. . . . .	10	43 647	2 010	4.6	Z	X
1100	Iron and steel products (semifinished) . . . . .	18	44 565	8 848	19.9	Z	74.5
1113	Rough castings and foundry products . . . . .	17	31 922	7 414	23.2	Z	X
1116	Other semifinished iron and steel products . . . . .	10	5 885	1 151	19.6	Z	X
1120	Flat iron and steel products . . . . .	350	3 289 420	183 523	5.6	.1	1.6
1121	Plates . . . . .	39	74 500	3 995	5.4	Z	X
1124	Sheets (hot-rolled) . . . . .	16	304 056	40 329	13.3	Z	X
1126	Sheets (galvanized and coated) . . . . .	17	1 930 162	67 990	3.5	Z	X
1127	Tin plate and terneplate . . . . .	17	1 930 162	8 493	.4	Z	X
1128	Fabricated and structural plate products . . . . .	48	146 843	3 997	2.7	Z	X
1129	Other flat iron and steel products . . . . .	24	1 952 961	9 542	.5	Z	X
1140	Iron and steel wire and wire products . . . . .	436	4 013 752	425 651	10.6	.3	.8
1141	Wire (plain, coated, barbed, and twisted) . . . . .	14	382 527	27 858	7.3	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties . . . . .	196	1 822 621	34 535	1.9	Z	X
1150	Iron and steel pipe and tubing . . . . .	210	563 485	83 486	14.8	.1	10.0
1152	Tubing . . . . .	38	114 912	11 655	10.1	Z	X
1153	Standard steel pipe . . . . .	116	348 829	55 147	15.8	Z	X
1154	Other steel pipe . . . . .	15	45 728	3 571	7.8	Z	X
1160	Other iron and steel products . . . . .	49	375 846	28 372	7.5	Z	19.6
1163	Bars and bar-size shapes: cold finished . . . . .	12	250 735	4 259	1.7	Z	X
1165	Structural shapes (excluding bar-size shapes) . . . . .	11	80 225	3 585	4.5	Z	X
1167	Finished products, n.e.c. . . . .	12	78 993	14 592	18.5	Z	X
1180	Stainless steel . . . . .	18	124 035	4 626	3.7	Z	61.3
1185	Other stainless steel (including tubing) . . . . .	17	73 176	3 600	4.9	Z	X
1200	Copper and brass . . . . .	41	170 066	9 413	5.5	Z	51.3
1213	Tubular products (pipes and tubes) . . . . .	36	146 941	5 814	4.0	Z	X
1220	Aluminum shapes, forms, etc. . . . .	24	103 674	6 127	5.9	Z	36.4
1222	Sheets and coils (.006 to .249 inch) . . . . .	12	72 076	3 237	4.5	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) . . . . .	98	2 445 428	155 217	6.3	.1	X
1400	Electrical apparatus and equipment . . . . .	1 083	7 220 832	608 581	8.4	.4	6.8
1411	Power and distribution transformers . . . . .	112	881 201	20 785	2.4	Z	X
1412	Switchgear and switchboard apparatus . . . . .	105	979 738	30 028	3.1	Z	X
1413	Motors and generators (including motor-generator sets) . . . . .	389	3 518 788	144 791	4.1	.1	X
1414	Conduit, raceway, and fittings . . . . .	98	453 971	8 882	2.0	Z	X
1415	Electric bulbs (all types) . . . . .	33	117 884	693	.6	Z	X
1416	Interior wiring (excluding conduit) . . . . .	24	169 579	7 185	4.2	Z	X
1417	Exterior wiring and cable (excluding conduit) . . . . .	98	429 778	8 834	2.1	Z	X
1418	Lighting fixtures (residential and commercial) . . . . .	59	558 551	7 285	1.3	Z	X
1419	Industrial controls . . . . .	366	1 987 436	114 867	5.8	.1	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) . . . . .	285	2 129 630	128 712	6.0	.1	X
1500	Electrical appliances, household . . . . .	43	143 754	17 586	12.2	Z	25.4
1511	Televisions . . . . .	13	13 766	526	3.8	Z	X
1512	Radios, stereos, and CD players . . . . .	10	18 178	1 365	7.5	Z	X
1513	V.C.R.'s and video cameras . . . . .	13	13 766	445	3.2	Z	X
1514	Electrical household ranges and ovens . . . . .	11	66 674	2 603	3.9	Z	X
1515	Refrigerators and freezers, household . . . . .	14	66 819	1 703	2.5	Z	X
1517	Vacuum cleaners and sewing machines, household . . . . .	8	14 653	375	2.6	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) . . . . .	23	92 039	8 245	9.0	Z	X
1600	Electronic parts and equipment, except communication . . . . .	923	4 402 756	462 608	10.5	.3	6.8
1612	Integrated circuits . . . . .	126	197 273	8 886	4.5	Z	X
1613	Capacitors and resistors . . . . .	36	41 215	189	.5	Z	X
1615	Discrete semiconductors, etc. . . . .	12	10 809	774	7.2	Z	X
1616	Electronic connectors and other passive electronic parts . . . . .	180	1 216 210	102 152	8.4	.1	X
1618	Electronic parts and equipment, n.e.c. . . . .	582	2 820 103	222 227	7.9	.2	X
1650	Communication equipment and supplies . . . . .	162	2 233 043	79 777	3.6	.1	3.2
1651	Telephones . . . . .	6	20 543	535	2.6	Z	X
1652	Other electronic communication equipment . . . . .	70	1 790 257	54 955	3.1	Z	X
1653	Other electrical communication equipment . . . . .	69	1 223 296	20 157	1.6	Z	X
1700	Hardware . . . . .	1 017	5 914 542	490 927	8.3	.4	8.8
1711	Hand tools (including power driven) . . . . .	729	4 310 279	319 635	7.4	.2	X
1712	Bolts, nuts, rivets, and fasteners . . . . .	324	2 454 935	77 807	3.2	.1	X
1713	Cutlery . . . . .	135	834 791	15 013	1.8	Z	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42183</b>	<b>Industrial machinery &amp; equipment whse—Con.</b>						
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	642	4 578 787	400 656	8.8	.3	3.8
1811	Plastic pipe fittings and valves (excluding pipe and tubing) . . . . .	258	2 779 489	99 355	3.6	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) . . . . .	245	2 179 816	125 912	5.8	.1	X
1813	Plumbing fixtures . . . . .	30	142 252	5 712	4.0	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) . . . . .	83	1 228 964	17 384	1.4	Z	X
1815	Boilers, radiators, and convectors . . . . .	71	854 944	41 082	4.8	Z	X
1818	Other plumbing and heating equipment and supplies . . . . .	240	1 603 565	68 441	4.3	Z	X
1900	Warm air heating and air-conditioning equipment and supplies . . . . .	184	415 690	56 921	13.7	Z	36.1
1911	Furnaces (warm air) . . . . .	63	94 280	4 743	5.0	Z	X
1912	Central air-conditioning (residential and commercial) . . . . .	40	76 899	12 001	15.6	Z	X
1914	Heat pumps (residential and commercial) . . . . .	14	29 759	850	2.9	Z	X
1916	Air cleaning and filtration systems . . . . .	81	197 130	22 427	11.4	Z	X
1917	Compressors for air-conditioners . . . . .	43	88 597	4 325	4.9	Z	X
1918	Condensing units for air-conditioners . . . . .	26	80 146	2 974	3.7	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation . . . . .	58	121 508	8 915	7.3	Z	X
2000	Refrigeration equipment and supplies . . . . .	74	262 048	27 362	10.4	Z	31.7
2013	Condensing units for commercial refrigerators . . . . .	13	66 437	1 645	2.5	Z	X
2014	Refrigerants . . . . .	44	114 223	7 389	6.5	Z	X
2015	Other refrigeration equipment and supplies . . . . .	50	160 419	12 666	7.9	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) . . . . .	744	2 653 956	344 078	13.0	.2	13.3
2111	New off-highway wheel and track-laying tractors . . . . .	32	134 952	12 023	8.9	Z	X
2112	New power cranes, draglines, and shovels . . . . .	35	173 883	28 638	16.5	Z	X
2113	New mixers, pavers, and related equipment . . . . .	78	174 607	18 167	10.4	Z	X
2114	New tractor shovel loaders . . . . .	13	58 106	6 687	11.5	Z	X
2115	New graders, rollers, and off-highway trucks . . . . .	60	183 445	7 285	4.0	Z	X
2116	New mining machinery . . . . .	34	193 429	11 845	6.1	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts . . . . .	297	1 075 119	126 665	11.8	.1	X
2118	Used construction and mining machinery and equipment . . . . .	295	1 034 420	69 491	6.7	.1	X
2200	Farm machinery, equipment, and parts . . . . .	416	2 226 299	230 120	10.3	.2	13.6
2211	New tractors (farm) . . . . .	116	957 418	69 079	7.2	Z	X
2212	New harvesting machinery . . . . .	33	262 236	4 527	1.7	Z	X
2213	New land preparation, planting, and cultivating machinery . . . . .	71	616 309	16 295	2.6	Z	X
2214	New dairy farm and barn equipment . . . . .	14	83 613	2 081	2.5	Z	X
2215	New irrigation equipment . . . . .	34	249 757	6 153	2.5	Z	X
2216	Other new farm machinery and equipment . . . . .	112	598 124	18 813	3.1	Z	X
2218	Used farm machinery and equipment . . . . .	92	611 974	16 366	2.7	Z	X
2220	Garden machinery, equipment, and parts . . . . .	148	2 801 071	145 168	5.2	.1	6.9
2221	New power lawn mowers . . . . .	71	2 199 664	59 195	2.7	Z	X
2222	Other new lawn and garden machinery and equipment . . . . .	76	1 845 039	60 412	3.3	Z	X
2223	Used garden machinery and equipment . . . . .	43	1 464 728	8 540	.6	Z	X
2230	Food-processing machinery, equipment, and parts . . . . .	1 985	6 436 004	3 910 908	60.8	2.8	69.6
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) . . . . .	1 226	4 118 656	2 357 743	57.2	1.7	X
2232	New packing, packaging, and bottling equipment . . . . .	857	2 817 233	1 236 964	43.9	.9	X
2233	Used food-processing machinery and equipment . . . . .	683	1 656 487	316 177	19.1	.2	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts . . . . .	3 741	12 572 465	4 823 497	38.4	3.4	63.3
2311	Pumps . . . . .	3 061	10 231 328	2 702 031	26.4	1.9	X
2312	Motors . . . . .	2 108	6 747 571	894 336	13.3	.6	X
2313	Parts for pumps and motors . . . . .	2 462	7 454 910	1 227 045	16.5	.9	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	14 004	54 172 419	36 341 609	67.1	26.0	55.2
2321	New pumps, compressors (air or gas), and equipment . . . . .	5 024	19 957 951	8 149 880	40.8	5.8	X
2323	New diesel engines (excluding automotive) . . . . .	524	3 002 124	1 421 226	47.3	1.0	X
2326	New controlling, recording, and indicating instruments and access . . . . .	3 337	14 997 967	5 966 582	39.8	4.3	X
2327	All other new general-purpose industrial machinery and equipment . . . . .	8 250	32 394 291	18 578 508	57.4	13.3	X
2328	Used general-purpose industrial machinery and equipment . . . . .	2 910	7 904 717	2 225 378	28.2	1.6	X
2330	Metalworking machinery, equipment, and parts . . . . .	5 115	23 745 147	18 031 151	75.9	12.9	X
2340	Materials handling machinery, equipment, and parts . . . . .	6 305	26 779 009	15 227 180	56.9	10.9	59.4
2341	New conveying equipment . . . . .	3 143	13 769 864	4 741 967	34.4	3.4	X
2342	New hoists, cranes, and monorails . . . . .	1 662	8 047 730	1 560 326	19.4	1.1	X
2343	New forklift trucks . . . . .	1 930	11 855 251	5 870 630	49.5	4.2	X
2344	New industrial trucks and tractors . . . . .	461	2 224 078	442 519	19.9	.3	X
2345	Used materials handling machinery, equipment, and parts . . . . .	3 055	12 110 334	2 611 669	21.6	1.9	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies . . . . .	4 137	13 708 801	10 970 857	80.0	7.8	64.7
2351	New oil refining and pipeline machinery, equipment, and supplies . . . . .	1 594	5 929 709	3 289 018	55.5	2.4	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) . . . . .	2 657	9 315 322	6 437 559	69.1	4.6	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies . . . . .	1 338	2 980 317	1 244 155	41.7	.9	X
2360	Other industrial machinery, equipment, and parts . . . . .	8 515	35 301 335	28 405 824	80.5	20.3	64.6
2361	New metal smelting and refining machinery, and equipment . . . . .	289	851 831	211 841	24.9	.2	X
2362	New power plant machinery (excluding electrical) . . . . .	529	2 202 999	904 923	41.1	.6	X
2363	New printing trades machinery, equipment, and supplies . . . . .	1 819	9 422 264	7 889 613	83.7	5.6	X
2364	New textile and sewing machinery and equipment . . . . .	834	4 103 870	3 422 429	83.4	2.4	X
2365	New woodworking machinery . . . . .	683	2 182 693	1 329 520	60.9	1.0	X
2366	Other new industrial machinery and equipment . . . . .	4 407	18 647 933	13 053 807	70.0	9.3	X
2367	Used industrial machinery and equipment . . . . .	2 027	6 322 899	1 593 635	25.2	1.1	X
2370	Mechanical power transmission supplies . . . . .	507	4 179 663	299 160	7.2	.2	23.5
2371	Bearings and bushings . . . . .	299	2 630 185	136 875	5.2	.1	X
2372	Other mechanical power transmission supplies . . . . .	342	1 955 526	161 963	8.3	.1	X
2380	Industrial valves and fittings (except fluid-power) . . . . .	1 118	5 154 705	440 999	8.6	.3	X
2390	Hydraulic and pneumatic (fluid-power) valves . . . . .	2 556	9 030 363	2 046 126	22.7	1.5	69.5
2391	Hydraulic valves . . . . .	1 984	6 852 173	1 007 782	14.7	.7	X
2392	Pneumatic valves . . . . .	1 779	6 553 703	1 038 299	15.8	.7	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42183</b>	<b>Industrial machinery &amp; equipment whsle—Con.</b>						
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	2 138	8 460 278	1 814 407	21.4	1.3	68.1
2411	Hydraulic cylinders and rotary actuators .....	1 654	6 476 186	1 090 431	16.8	.8	X
2412	Pneumatic cylinders and rotary actuators .....	1 441	5 747 093	722 712	12.6	.5	X
2420	Hydraulic and pneumatic connectors and assemblies .....	2 131	9 426 927	2 212 416	23.5	1.6	70.6
2421	Hydraulic and pneumatic connectors .....	1 833	8 373 359	1 317 801	15.7	.9	X
2422	Hydraulic and pneumatic assemblies .....	1 539	7 266 445	894 579	12.3	.6	X
2430	Fluid-power filters, components, accessories, and parts .....	2 615	9 227 985	1 972 670	21.4	1.4	69.2
2431	Filters .....	2 083	7 590 705	918 637	12.1	.7	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	1 800	6 384 567	1 053 517	16.5	.8	X
2440	Welding supplies (excluding gases) .....	67	164 862	29 372	17.8		X
2450	Industrial containers and supplies .....	361	2 998 848	153 894	5.1	.1	2.5
2451	New and reconditioned drums and barrels .....	51	96 066	775	.8	Z	X
2452	Bottles and bottlers' supplies .....	44	590 260	27 115	4.6	Z	X
2454	Other industrial containers and supplies .....	281	2 544 443	102 180	4.0	.1	X
2460	Other industrial supplies .....	1 312	6 824 619	668 723	9.8	.5	16.1
2461	Printing and duplicating inks .....	94	240 185	29 594	12.3	Z	X
2462	Abrasives and abrasive materials .....	764	4 192 562	322 751	7.7	.2	X
2463	Nylon, polyester, and synthetic rubber .....	116	411 012	16 757	4.1	Z	X
2464	Mechanical rubber goods .....	169	444 775	41 697	9.4	Z	X
2465	Strapping and tape .....	284	1 941 812	75 416	3.9	.1	X
2466	Industrial supplies, n.e.c. ....	528	1 910 466	173 000	9.1	.1	X
2520	Custodial (janitors') equipment and supplies .....	17	72 171	10 010	13.9	Z	16.5
2522	Custodial equipment—nonpower equipment .....	6	25 581	1 985	7.8	Z	X
2540	Other service establishment equipment and supplies .....	20	53 760	9 040	16.8	Z	38.4
2542	Service establishment equipment and supplies, n.e.c. ....	16	44 068	8 419	19.1	Z	X
2600	Aircraft and aeronautical equipment and supplies .....	30	268 295	38 178	14.2	Z	18.3
2614	Used aircraft and aeronautical equipment and supplies .....	10	82 195	14 806	18.0	Z	X
2620	Marine machinery, equipment, and supplies .....	45	681 293	149 995	22.0	.1	56.7
2622	New marine propulsion machinery and equipment .....	9	23 031	2 124	9.2	Z	X
2623	New marine supplies .....	23	101 942	8 576	8.4	Z	X
2630	Other transportation equipment and supplies .....	151	2 333 919	138 012	5.9	.1	.5
2631	New transportation equipment (excluding automotive) .....	46	2 048 552	104 258	5.1	.1	X
2632	Used transportation equipment (excluding automotive) .....	14	531 506	14 009	2.6	Z	X
2700	Sporting and recreational goods and supplies .....	37	114 494	15 151	13.2	Z	28.0
2713	Billiards, pool, bowling equipment, and accessories .....	6	43 896	4 430	10.1	Z	X
2714	Camping and fishing equipment and accessories .....	15	48 185	7 233	15.0	Z	X
2800	Toys and hobby goods and supplies .....	26	37 975	1 797	4.7	Z	13.2
2812	Other toys and games (including fireworks and children's vehicles) .....	12	5 278	317	6.0	Z	X
2900	Ferrous metal scrap .....	14	161 297	34 389	21.3	Z	54.1
2911	Prepared ferrous metal scrap (processed by this establishment) .....	10	151 180	25 739	17.0	Z	X
2920	Nonferrous metal scrap .....	10	164 710	14 454	8.8	Z	42.1
2921	Aluminum scrap .....	8	153 439	8 933	5.8	Z	X
2930	Recyclable paper and paperboard .....	71	181 793	14 757	8.1	Z	X
2940	Recyclable materials, except metal .....	19	35 238	5 132	14.6	Z	2.0
2945	Other recyclable materials (including rubber and bones) .....	7	8 963	676	7.5	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	6	61 716	805	1.3	Z	X
3150	Other durable goods .....	6	49 562	7 448	15.0	Z	74.9
3154	Other durable goods, n.e.c. ....	6	49 562	7 448	15.0	Z	X
3200	Printing and writing paper .....	16	37 270	3 607	9.7	Z	30.9
3213	Other printing and writing paper .....	10	11 986	2 381	19.9	Z	X
3300	Stationery, office supplies and greeting cards .....	45	54 722	7 442	13.6	Z	27.4
3313	Inked ribbons, carbon paper, pens and pencils .....	22	23 342	3 112	13.3	Z	X
3400	Industrial and personal services paper and plastics .....	63	140 428	15 913	11.3	Z	22.0
3411	Paperboard and boxboard boxes .....	9	24 785	3 086	12.5	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	18	32 738	5 406	16.5	Z	X
3415	Other industrial and personal service paper .....	9	20 848	406	1.9	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	10	14 520	1 076	7.4	Z	26.6
3515	Other toiletries and druggists' sundries .....	9	14 241	992	7.0	Z	X
3600	Piece goods, knit and woven .....	12	14 099	1 683	11.9	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	13	22 381	2 573	11.5	Z	X
3800	Men's and boys' wear .....	8	21 610	4 649	21.5	Z	X
3900	Women's and children's wear .....	7	16 845	824	4.9	Z	X
4830	Canned foods .....	6	44 565	2 414	5.4	Z	X
5140	Other farm products, inedible .....	24	105 047	33 404	31.8	Z	74.9
5143	Farm products, n.e.c. ....	24	105 047	33 404	31.8	Z	X
5300	Plastics materials and basic shapes .....	375	2 825 775	156 372	5.5	.1	1.9
5311	Plastic pipes, rods, tubes, and shapes .....	103	1 022 910	32 074	3.1	Z	X
5312	High pressure laminates .....	31	215 452	17 943	8.3	Z	X
5313	Plastics raw materials .....	18	1 003 999	46 912	4.7	Z	X
5314	Other plastics materials and basic shapes .....	64	175 914	8 950	5.1	Z	X
5320	Industrial gases (welding, etc.) .....	57	166 539	37 993	22.8	Z	X

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42183</b>	<b>Industrial machinery &amp; equipment whsle—Con.</b>						
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	973	3 195 632	328 194	10.3	.2	3.3
5331	Gases, compressed and liquified, except L.P.	10	17 214	3 527	20.5	Z	X
5332	Alkalies and chlorine	91	34 706	542	1.6	Z	X
5335	Detergents and soaps	236	698 322	55 465	7.9	Z	X
5336	Sanitation chemicals, polishes, and waxes	49	454 957	19 461	4.3	Z	X
5341	Insecticides, nonagricultural	12	165 477	963	.6	Z	X
5342	Adhesives, sealants, and glues	368	1 114 047	121 281	10.9	.1	X
5344	Other chemicals and allied products	129	704 075	51 794	7.4	Z	X
5400	Petroleum products	69	730 296	80 659	11.0	.1	38.7
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	7	182 646	7 478	4.1	Z	X
5418	Lubricating oil and greases	58	508 905	65 238	12.8	Z	X
5800	Farm supplies	39	133 714	9 378	7.0	Z	3.8
5814	Weed killers, soil sterilizers, and soil conditioners	25	116 224	7 530	6.5	Z	X
6000	Paint, paint supplies, and wallpaper	93	383 090	30 245	7.9	Z	1.5
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	9	8 372	564	6.7	Z	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings)	20	96 391	9 236	9.6	Z	X
6014	Paint supplies	10	69 759	3 972	5.7	Z	X
6150	Nondurable goods, n.e.c.	13	83 104	24 236	29.2	Z	X
9700	Service receipts and labor charges (including installed parts)	7 083	31 152 362	4 138 192	13.3	3.0	70.9
9701	Labor charges for repair work	6 474	27 958 566	2 380 654	8.5	1.7	X
9702	Parts installed in repair work	4 673	20 102 477	1 477 080	7.3	1.1	X
9703	Other service receipts and labor charges—Specify	1 100	5 436 360	280 410	5.2	.2	X
9720	Receipts for service contracts	1 012	6 169 206	951 607	15.4	.7	X
9740	Receipts for installing equipment	1 576	5 565 968	414 070	7.4	.3	X
9810	Miscellaneous commodities	1 094	4 665 891	478 117	10.2	.3	X
9940	Rental and leasing receipts	2 080	9 664 131	969 740	10.0	.7	.4
9941	Computer rental and leasing receipts	105	141 163	8 159	5.8	Z	X
9942	Photocopying machine rental	93	239 420	20 253	8.5	Z	X
9943	Other office machine rental receipts	339	1 136 967	72 585	6.4	.1	X
9944	Other rental receipts	1 199	7 132 197	761 197	10.7	.5	X
9950	Construction receipts	7	29 572	4 828	16.3	Z	X
9960	Custom software (designed to customer specifications)	6	5 509	600	10.9	Z	X
9980	Receipts for machine shop job work	9	27 323	3 773	13.8	Z	X
<b>421830</b>	<b>Industrial machinery &amp; equipment whsle</b>	<b>35 674</b>	<b>X</b>	<b>139 946 952</b>	<b>X</b>	<b>100.0</b>	<b>74.9</b>
0100	New and used automobiles, motorcycles, etc.	7	14 521	646	4.4	Z	X
0130	Light trucks and vans (14,000 lb or less)	6	13 222	1 064	8.0	Z	9.9
0133	Vans and cargo vans (new and used)	6	13 222	1 064	8.0	Z	X
0150	Heavy trucks and tractors (over 26,000 lb)	14	53 044	8 074	15.2	Z	X
0200	New and rebuilt automotive parts and supplies	330	1 769 597	236 583	13.4	.2	10.1
0211	Batteries	65	262 731	2 302	.9	Z	X
0212	Engines (complete)	17	114 509	2 147	1.9	Z	X
0213	Electrical engine parts (including ignition parts)	46	170 108	3 263	1.9	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	37	141 155	4 425	3.1	Z	X
0215	Exhaust system parts	42	136 981	2 716	2.0	Z	X
0217	Hoses, belts, gaskets, and wiper blades	60	452 291	40 536	9.0	Z	X
0218	Filters (oil, air, gas, and transmission)	93	385 687	18 797	4.9	Z	X
0219	Engine parts, except electrical	37	193 443	15 764	8.1	Z	X
0221	Body parts and repair materials	14	54 429	3 189	5.9	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	17	92 228	839	.9	Z	X
0223	Parts, n.e.c.	49	570 074	78 673	13.8	.1	X
0224	Accessories	24	110 082	5 779	5.3	Z	X
0240	Used automotive parts, accessories, and equipment	11	46 305	7 114	15.4	Z	X
0250	Petroleum products marketing equipment	8	97 926	30 208	30.8	Z	X
0300	Tires and tubes	47	129 988	3 517	2.7	Z	8.2
0311	New tires and tubes	39	86 238	1 514	1.8	Z	X
0420	Office and business furniture	20	73 670	11 646	15.8	Z	21.1
0421	New office furniture (wooden and metal)	12	37 388	10 411	27.8	Z	X
0530	Flooring and floor coverings	8	14 316	1 356	9.5	Z	X
0540	Other home furnishings	11	34 575	5 929	17.1	Z	X
0600	Lumber: rough, dressed, and finished	11	13 138	1 713	13.0	Z	37.5
0611	Dimensional lumber (non-treated)	6	5 881	569	9.7	Z	X
0620	Plywood and millwork	22	150 848	13 808	9.2	Z	49.6
0621	Softwood plywood and oriented strand board (OSB)	9	29 838	4 600	15.4	Z	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	7	19 239	2 554	13.3	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.)	6	99 985	6 185	6.2	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	9	22 729	2 112	9.3	Z	.9
0712	Cement and lime	7	9 418	1 859	19.7	Z	X
0720	Roofing, siding, and insulation materials	9	39 173	1 101	2.8	Z	.5
0723	Insulation materials	8	19 597	920	4.7	Z	X
0730	Flat glass and other construction glass (excluding automotive)	6	10 023	2 777	27.7	Z	X
0740	Other construction materials	22	69 705	8 288	11.9	Z	22.7
0742	Prefabricated buildings and structural assemblies (nonwood)	9	11 251	403	3.6	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	9	42 475	6 316	14.9	Z	X

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<b>421830</b>	<b>Industrial machinery &amp; equipment whsle—Con.</b>						
0800	Photographic equipment and supplies (excluding video) . . . . .	18	49 229	4 645	9.4	Z	61.1
0813	Photographic film . . . . .	15	43 354	3 146	7.3	Z	X
0814	Developing supplies (excluding film) . . . . .	7	2 206	93	4.2	Z	X
0900	Office equipment . . . . .	62	405 120	75 847	18.7	.1	38.9
0913	Copying machines and equipment . . . . .	14	184 734	53 974	29.2	Z	X
0915	Mailing, letter handling, and addressing machines . . . . .	15	52 294	7 720	14.8	Z	X
0920	New computer equipment . . . . .	270	1 059 111	89 072	8.4	.1	12.6
0921	Computers . . . . .	191	666 168	38 814	5.8	Z	X
0924	Other computer peripheral equipment . . . . .	88	366 675	39 845	10.9	Z	X
0930	Used computer equipment . . . . .	6	10 073	3 223	32.0	Z	X
0950	Computer software (packaged) . . . . .	54	208 090	19 171	9.2	Z	X
0960	Restaurant and hotel equipment and supplies . . . . .	33	72 592	9 263	12.8	Z	X
0970	Store machines and equipment . . . . .	32	169 132	31 729	18.8	Z	66.8
0972	Other store machines and equipment . . . . .	30	165 619	31 160	18.8	Z	X
1000	Medical, hospital, and surgical supplies . . . . .	33	113 302	21 752	19.2	Z	46.5
1013	Other surgical, medical, and hospital supplies . . . . .	22	88 615	18 948	21.4	Z	X
1050	Other professional equipment and supplies . . . . .	17	61 210	5 169	8.4	Z	64.8
1057	Professional equipment and supplies, n.e.c. . . . .	10	43 647	2 010	4.6	Z	X
1100	Iron and steel products (semifinished) . . . . .	18	44 565	8 848	19.9	Z	74.5
1113	Rough castings and foundry products . . . . .	17	31 922	7 414	23.2	Z	X
1116	Other semifinished iron and steel products . . . . .	10	5 885	1 151	19.6	Z	X
1120	Flat iron and steel products . . . . .	350	3 289 420	183 523	5.6	.1	1.6
1121	Plates . . . . .	39	74 500	3 995	5.4	Z	X
1124	Sheets (hot-rolled) . . . . .	16	304 056	40 329	13.3	Z	X
1126	Sheets (galvanized and coated) . . . . .	17	1 930 162	67 990	3.5	Z	X
1127	Tin plate and terneplate . . . . .	17	1 930 162	8 493	.4	Z	X
1128	Fabricated and structural plate products . . . . .	48	146 843	3 997	2.7	Z	X
1129	Other flat iron and steel products . . . . .	24	1 952 961	9 542	.5	Z	X
1140	Iron and steel wire and wire products . . . . .	436	4 013 752	425 651	10.6	.3	.8
1141	Wire (plain, coated, barbed, and twisted) . . . . .	14	382 527	27 858	7.3	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties . . . . .	196	1 822 621	34 535	1.9	Z	X
1150	Iron and steel pipe and tubing . . . . .	210	563 485	83 486	14.8	.1	10.0
1152	Tubing . . . . .	38	114 912	11 655	10.1	Z	X
1153	Standard steel pipe . . . . .	116	348 829	55 147	15.8	Z	X
1154	Other steel pipe . . . . .	15	45 728	3 571	7.8	Z	X
1160	Other iron and steel products . . . . .	49	375 846	28 372	7.5	Z	19.6
1163	Bars and bar-size shapes: cold finished . . . . .	12	250 735	4 259	1.7	Z	X
1165	Structural shapes (excluding bar-size shapes) . . . . .	11	80 225	3 585	4.5	Z	X
1167	Finished products, n.e.c. . . . .	12	78 993	14 592	18.5	Z	X
1180	Stainless steel . . . . .	18	124 035	4 626	3.7	Z	61.3
1185	Other stainless steel (including tubing) . . . . .	17	73 176	3 600	4.9	Z	X
1200	Copper and brass . . . . .	41	170 066	9 413	5.5	Z	51.3
1213	Tubular products (pipes and tubes) . . . . .	36	146 941	5 814	4.0	Z	X
1220	Aluminum shapes, forms, etc. . . . .	24	103 674	6 127	5.9	Z	36.4
1222	Sheets and coils (.006 to .249 inch) . . . . .	12	72 076	3 237	4.5	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) . . . . .	98	2 445 428	155 217	6.3	.1	X
1400	Electrical apparatus and equipment . . . . .	1 083	7 220 832	608 581	8.4	.4	6.8
1411	Power and distribution transformers . . . . .	112	881 201	20 785	2.4	Z	X
1412	Switchgear and switchboard apparatus . . . . .	105	979 738	30 028	3.1	Z	X
1413	Motors and generators (including motor-generator sets) . . . . .	389	3 518 788	144 791	4.1	.1	X
1414	Conduit, raceway, and fittings . . . . .	98	453 971	8 882	2.0	Z	X
1415	Electric bulbs (all types) . . . . .	33	117 884	693	.6	Z	X
1416	Interior wiring (excluding conduit) . . . . .	24	169 579	7 185	4.2	Z	X
1417	Exterior wiring and cable (excluding conduit) . . . . .	98	429 778	8 834	2.1	Z	X
1418	Lighting fixtures (residential and commercial) . . . . .	59	558 551	7 285	1.3	Z	X
1419	Industrial controls . . . . .	366	1 987 436	114 867	5.8	.1	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) . . . . .	285	2 129 630	128 712	6.0	.1	X
1500	Electrical appliances, household . . . . .	43	143 754	17 586	12.2	Z	25.4
1511	Televisions . . . . .	13	13 766	526	3.8	Z	X
1512	Radios, stereos, and CD players . . . . .	10	18 178	1 365	7.5	Z	X
1513	V.C.R.'s and video cameras . . . . .	13	13 766	445	3.2	Z	X
1514	Electrical household ranges and ovens . . . . .	11	66 674	2 603	3.9	Z	X
1515	Refrigerators and freezers, household . . . . .	14	66 819	1 703	2.5	Z	X
1517	Vacuum cleaners and sewing machines, household . . . . .	8	14 653	375	2.6	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) . . . . .	23	92 039	8 245	9.0	Z	X
1600	Electronic parts and equipment, except communication . . . . .	923	4 402 756	462 608	10.5	.3	6.8
1612	Integrated circuits . . . . .	126	197 273	8 886	4.5	Z	X
1613	Capacitors and resistors . . . . .	36	41 215	189	.5	Z	X
1615	Discrete semiconductors, etc. . . . .	12	10 809	774	7.2	Z	X
1616	Electronic connectors and other passive electronic parts . . . . .	180	1 216 210	102 152	8.4	.1	X
1618	Electronic parts and equipment, n.e.c. . . . .	582	2 820 103	222 227	7.9	.2	X
1650	Communication equipment and supplies . . . . .	162	2 233 043	79 777	3.6	.1	3.2
1651	Telephones . . . . .	6	20 543	535	2.6	Z	X
1652	Other electronic communication equipment . . . . .	70	1 790 257	54 955	3.1	Z	X
1653	Other electrical communication equipment . . . . .	69	1 223 296	20 157	1.6	Z	X
1700	Hardware . . . . .	1 017	5 914 542	490 927	8.3	.4	8.8
1711	Hand tools (including power driven) . . . . .	729	4 310 279	319 635	7.4	.2	X
1712	Bolts, nuts, rivets, and fasteners . . . . .	324	2 454 935	77 807	3.2	.1	X
1713	Cutlery . . . . .	135	834 791	15 013	1.8	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421830</b>	<b>Industrial machinery &amp; equipment whse—Con.</b>						
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	642	4 578 787	400 656	8.8	.3	3.8
1811	Plastic pipe fittings and valves (excluding pipe and tubing) . . . . .	258	2 779 489	99 355	3.6	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) . . . . .	245	2 179 816	125 912	5.8	.1	X
1813	Plumbing fixtures . . . . .	30	142 252	5 712	4.0	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) . . . . .	83	1 228 964	17 384	1.4	Z	X
1815	Boilers, radiators, and convectors . . . . .	71	854 944	41 082	4.8	Z	X
1818	Other plumbing and heating equipment and supplies . . . . .	240	1 603 565	68 441	4.3	Z	X
1900	Warm air heating and air-conditioning equipment and supplies . . . . .	184	415 690	56 921	13.7	Z	36.1
1911	Furnaces (warm air) . . . . .	63	94 280	4 743	5.0	Z	X
1912	Central air-conditioning (residential and commercial) . . . . .	40	76 899	12 001	15.6	Z	X
1914	Heat pumps (residential and commercial) . . . . .	14	29 759	850	2.9	Z	X
1916	Air cleaning and filtration systems . . . . .	81	197 130	22 427	11.4	Z	X
1917	Compressors for air-conditioners . . . . .	43	88 597	4 325	4.9	Z	X
1918	Condensing units for air-conditioners . . . . .	26	80 146	2 974	3.7	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation . . . . .	58	121 508	8 915	7.3	Z	X
2000	Refrigeration equipment and supplies . . . . .	74	262 048	27 362	10.4	Z	31.7
2013	Condensing units for commercial refrigerators . . . . .	13	66 437	1 645	2.5	Z	X
2014	Refrigerants . . . . .	44	114 223	7 389	6.5	Z	X
2015	Other refrigeration equipment and supplies . . . . .	50	160 419	12 666	7.9	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) . . . . .	744	2 653 956	344 078	13.0	.2	13.3
2111	New off-highway wheel and track-laying tractors . . . . .	32	134 952	12 023	8.9	Z	X
2112	New power cranes, draglines, and shovels . . . . .	35	173 883	28 638	16.5	Z	X
2113	New mixers, pavers, and related equipment . . . . .	78	174 607	18 167	10.4	Z	X
2114	New tractor shovel loaders . . . . .	13	58 106	6 687	11.5	Z	X
2115	New graders, rollers, and off-highway trucks . . . . .	60	183 445	7 285	4.0	Z	X
2116	New mining machinery . . . . .	34	193 429	11 845	6.1	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts . . . . .	297	1 075 119	126 665	11.8	.1	X
2118	Used construction and mining machinery and equipment . . . . .	295	1 034 420	69 491	6.7	.1	X
2200	Farm machinery, equipment, and parts . . . . .	416	2 226 299	230 120	10.3	.2	13.6
2211	New tractors (farm) . . . . .	116	957 418	69 079	7.2	Z	X
2212	New harvesting machinery . . . . .	33	262 236	4 527	1.7	Z	X
2213	New land preparation, planting, and cultivating machinery . . . . .	71	616 309	16 295	2.6	Z	X
2214	New dairy farm and barn equipment . . . . .	14	83 613	2 081	2.5	Z	X
2215	New irrigation equipment . . . . .	34	249 757	6 153	2.5	Z	X
2216	Other new farm machinery and equipment . . . . .	112	598 124	18 813	3.1	Z	X
2218	Used farm machinery and equipment . . . . .	92	611 974	16 366	2.7	Z	X
2220	Garden machinery, equipment, and parts . . . . .	148	2 801 071	145 168	5.2	.1	6.9
2221	New power lawn mowers . . . . .	71	2 199 664	59 195	2.7	Z	X
2222	Other new lawn and garden machinery and equipment . . . . .	76	1 845 039	60 412	3.3	Z	X
2223	Used garden machinery and equipment . . . . .	43	1 464 728	8 540	.6	Z	X
2230	Food-processing machinery, equipment, and parts . . . . .	1 985	6 436 004	3 910 908	60.8	2.8	69.6
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) . . . . .	1 226	4 118 656	2 357 743	57.2	1.7	X
2232	New packing, packaging, and bottling equipment . . . . .	857	2 817 233	1 236 964	43.9	.9	X
2233	Used food-processing machinery and equipment . . . . .	683	1 656 487	316 177	19.1	.2	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts . . . . .	3 741	12 572 465	4 823 497	38.4	3.4	63.3
2311	Pumps . . . . .	3 061	10 231 328	2 702 031	26.4	1.9	X
2312	Motors . . . . .	2 108	6 747 571	894 336	13.3	.6	X
2313	Parts for pumps and motors . . . . .	2 462	7 454 910	1 227 045	16.5	.9	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	14 004	54 172 419	36 341 609	67.1	26.0	55.2
2321	New pumps, compressors (air or gas), and equipment . . . . .	5 024	19 957 951	8 149 880	40.8	5.8	X
2323	New diesel engines (excluding automotive) . . . . .	524	3 002 124	1 421 226	47.3	1.0	X
2326	New controlling, recording, and indicating instruments and access . . . . .	3 337	14 997 967	5 966 582	39.8	4.3	X
2327	All other new general-purpose industrial machinery and equipment . . . . .	8 250	32 394 291	18 578 508	57.4	13.3	X
2328	Used general-purpose industrial machinery and equipment . . . . .	2 910	7 904 717	2 225 378	28.2	1.6	X
2330	Metalworking machinery, equipment, and parts . . . . .	5 115	23 745 147	18 031 151	75.9	12.9	X
2340	Materials handling machinery, equipment, and parts . . . . .	6 305	26 779 009	15 227 180	56.9	10.9	59.4
2341	New conveying equipment . . . . .	3 143	13 769 864	4 741 967	34.4	3.4	X
2342	New hoists, cranes, and monorails . . . . .	1 662	8 047 730	1 560 326	19.4	1.1	X
2343	New forklift trucks . . . . .	1 930	11 855 251	5 870 630	49.5	4.2	X
2344	New industrial trucks and tractors . . . . .	461	2 224 078	442 519	19.9	.3	X
2345	Used materials handling machinery, equipment, and parts . . . . .	3 055	12 110 334	2 611 669	21.6	1.9	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies . . . . .	4 137	13 708 801	10 970 857	80.0	7.8	64.7
2351	New oil refining and pipeline machinery, equipment, and supplies . . . . .	1 594	5 929 709	3 289 018	55.5	2.4	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) . . . . .	2 657	9 315 322	6 437 559	69.1	4.6	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies . . . . .	1 338	2 980 317	1 244 155	41.7	.9	X
2360	Other industrial machinery, equipment, and parts . . . . .	8 515	35 301 335	28 405 824	80.5	20.3	64.6
2361	New metal smelting and refining machinery, and equipment . . . . .	289	851 831	211 841	24.9	.2	X
2362	New power plant machinery (excluding electrical) . . . . .	529	2 202 999	904 923	41.1	.6	X
2363	New printing trades machinery, equipment, and supplies . . . . .	1 819	9 422 264	7 889 613	83.7	5.6	X
2364	New textile and sewing machinery and equipment . . . . .	834	4 103 870	3 422 429	83.4	2.4	X
2365	New woodworking machinery . . . . .	683	2 182 693	1 329 520	60.9	1.0	X
2366	Other new industrial machinery and equipment . . . . .	4 407	18 647 933	13 053 807	70.0	9.3	X
2367	Used industrial machinery and equipment . . . . .	2 027	6 322 899	1 593 635	25.2	1.1	X
2370	Mechanical power transmission supplies . . . . .	507	4 179 663	299 160	7.2	.2	23.5
2371	Bearings and bushings . . . . .	299	2 630 185	136 875	5.2	.1	X
2372	Other mechanical power transmission supplies . . . . .	342	1 955 526	161 963	8.3	.1	X
2380	Industrial valves and fittings (except fluid-power) . . . . .	1 118	5 154 705	440 999	8.6	.3	X
2390	Hydraulic and pneumatic (fluid-power) valves . . . . .	2 556	9 030 363	2 046 126	22.7	1.5	69.5
2391	Hydraulic valves . . . . .	1 984	6 852 173	1 007 782	14.7	.7	X
2392	Pneumatic valves . . . . .	1 779	6 553 703	1 038 299	15.8	.7	X

See footnotes at end of table.



**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421830</b>	<b>Industrial machinery &amp; equipment whsle—Con.</b>						
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	2 138	8 460 278	1 814 407	21.4	1.3	68.1
2411	Hydraulic cylinders and rotary actuators .....	1 654	6 476 186	1 090 431	16.8	.8	X
2412	Pneumatic cylinders and rotary actuators .....	1 441	5 747 093	722 712	12.6	.5	X
2420	Hydraulic and pneumatic connectors and assemblies .....	2 131	9 426 927	2 212 416	23.5	1.6	70.6
2421	Hydraulic and pneumatic connectors .....	1 833	8 373 359	1 317 801	15.7	.9	X
2422	Hydraulic and pneumatic assemblies .....	1 539	7 266 445	894 579	12.3	.6	X
2430	Fluid-power filters, components, accessories, and parts .....	2 615	9 227 985	1 972 670	21.4	1.4	69.2
2431	Filters .....	2 083	7 590 705	918 637	12.1	.7	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	1 800	6 384 567	1 053 517	16.5	.8	X
2440	Welding supplies (excluding gases) .....	67	164 862	29 372	17.8	.7	X
2450	Industrial containers and supplies .....	361	2 998 848	153 894	5.1	.1	2.5
2451	New and reconditioned drums and barrels .....	51	96 066	775	.8	Z	X
2452	Bottles and bottlers' supplies .....	44	590 260	27 115	4.6	Z	X
2454	Other industrial containers and supplies .....	281	2 544 443	102 180	4.0	.1	X
2460	Other industrial supplies .....	1 312	6 824 619	668 723	9.8	.5	16.1
2461	Printing and duplicating inks .....	94	240 185	29 594	12.3	Z	X
2462	Abrasives and abrasive materials .....	764	4 192 562	322 751	7.7	.2	X
2463	Nylon, polyester, and synthetic rubber .....	116	411 012	16 757	4.1	Z	X
2464	Mechanical rubber goods .....	169	444 775	41 697	9.4	Z	X
2465	Strapping and tape .....	284	1 941 812	75 416	3.9	.1	X
2466	Industrial supplies, n.e.c. ....	528	1 910 466	173 000	9.1	.1	X
2520	Custodial (janitors') equipment and supplies .....	17	72 171	10 010	13.9	Z	16.5
2522	Custodial equipment—nonpower equipment .....	6	25 581	1 985	7.8	Z	X
2540	Other service establishment equipment and supplies .....	20	53 760	9 040	16.8	Z	38.4
2542	Service establishment equipment and supplies, n.e.c. ....	16	44 068	8 419	19.1	Z	X
2600	Aircraft and aeronautical equipment and supplies .....	30	268 295	38 178	14.2	Z	18.3
2614	Used aircraft and aeronautical equipment and supplies .....	10	82 195	14 806	18.0	Z	X
2620	Marine machinery, equipment, and supplies .....	45	681 293	149 995	22.0	.1	56.7
2622	New marine propulsion machinery and equipment .....	9	23 031	2 124	9.2	Z	X
2623	New marine supplies .....	23	101 942	8 576	8.4	Z	X
2630	Other transportation equipment and supplies .....	151	2 333 919	138 012	5.9	.1	.5
2631	New transportation equipment (excluding automotive) .....	46	2 048 552	104 258	5.1	.1	X
2632	Used transportation equipment (excluding automotive) .....	14	531 506	14 009	2.6	Z	X
2700	Sporting and recreational goods and supplies .....	37	114 494	15 151	13.2	Z	28.0
2713	Billiards, pool, bowling equipment, and accessories .....	6	43 896	4 430	10.1	Z	X
2714	Camping and fishing equipment and accessories .....	15	48 185	7 233	15.0	Z	X
2800	Toys and hobby goods and supplies .....	26	37 975	1 797	4.7	Z	13.2
2812	Other toys and games (including fireworks and children's vehicles) .....	12	5 278	317	6.0	Z	X
2900	Ferrous metal scrap .....	14	161 297	34 389	21.3	Z	54.1
2911	Prepared ferrous metal scrap (processed by this establishment) .....	10	151 180	25 739	17.0	Z	X
2920	Nonferrous metal scrap .....	10	164 710	14 454	8.8	Z	42.1
2921	Aluminum scrap .....	8	153 439	8 933	5.8	Z	X
2930	Recyclable paper and paperboard .....	71	181 793	14 757	8.1	Z	X
2940	Recyclable materials, except metal .....	19	35 238	5 132	14.6	Z	2.0
2945	Other recyclable materials (including rubber and bones) .....	7	8 963	676	7.5	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	6	61 716	805	1.3	Z	X
3150	Other durable goods .....	6	49 562	7 448	15.0	Z	74.9
3154	Other durable goods, n.e.c. ....	6	49 562	7 448	15.0	Z	X
3200	Printing and writing paper .....	16	37 270	3 607	9.7	Z	30.9
3213	Other printing and writing paper .....	10	11 986	2 381	19.9	Z	X
3300	Stationery, office supplies and greeting cards .....	45	54 722	7 442	13.6	Z	27.4
3313	Inked ribbons, carbon paper, pens and pencils .....	22	23 342	3 112	13.3	Z	X
3400	Industrial and personal services paper and plastics .....	63	140 428	15 913	11.3	Z	22.0
3411	Paperboard and boxboard boxes .....	9	24 785	3 086	12.5	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	18	32 738	5 406	16.5	Z	X
3415	Other industrial and personal service paper .....	9	20 848	406	1.9	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	10	14 520	1 076	7.4	Z	26.6
3515	Other toiletries and druggists' sundries .....	9	14 241	992	7.0	Z	X
3600	Piece goods, knit and woven .....	12	14 099	1 683	11.9	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	13	22 381	2 573	11.5	Z	X
3800	Men's and boys' wear .....	8	21 610	4 649	21.5	Z	X
3900	Women's and children's wear .....	7	16 845	824	4.9	Z	X
4830	Canned foods .....	6	44 565	2 414	5.4	Z	X
5140	Other farm products, inedible .....	24	105 047	33 404	31.8	Z	74.9
5143	Farm products, n.e.c. ....	24	105 047	33 404	31.8	Z	X
5300	Plastics materials and basic shapes .....	375	2 825 775	156 372	5.5	.1	1.9
5311	Plastic pipes, rods, tubes, and shapes .....	103	1 022 910	32 074	3.1	Z	X
5312	High pressure laminates .....	31	215 452	17 943	8.3	Z	X
5313	Plastics raw materials .....	18	1 003 999	46 912	4.7	Z	X
5314	Other plastics materials and basic shapes .....	64	175 914	8 950	5.1	Z	X
5320	Industrial gases (welding, etc.) .....	57	166 539	37 993	22.8	Z	X

See footnotes at end of table.

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421830</b>	<b>Industrial machinery &amp; equipment whsle—Con.</b>						
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	973	3 195 632	328 194	10.3	.2	3.3
5331	Gases, compressed and liquified, except L.P.	10	17 214	3 527	20.5	Z	X
5332	Alkalies and chlorine	91	34 706	542	1.6	Z	X
5335	Detergents and soaps	236	698 322	55 465	7.9	Z	X
5336	Sanitation chemicals, polishes, and waxes	49	454 957	19 461	4.3	Z	X
5341	Insecticides, nonagricultural	12	165 477	963	.6	Z	X
5342	Adhesives, sealants, and glues	368	1 114 047	121 281	10.9	.1	X
5344	Other chemicals and allied products	129	704 075	51 794	7.4	Z	X
5400	Petroleum products	69	730 296	80 659	11.0	.1	38.7
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	7	182 646	7 478	4.1	Z	X
5418	Lubricating oil and greases	58	508 905	65 238	12.8	Z	X
5800	Farm supplies	39	133 714	9 378	7.0	Z	3.8
5814	Weed killers, soil sterilizers, and soil conditioners	25	116 224	7 530	6.5	Z	X
6000	Paint, paint supplies, and wallpaper	93	383 090	30 245	7.9	Z	1.5
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	9	8 372	564	6.7	Z	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings)	20	96 391	9 236	9.6	Z	X
6014	Paint supplies	10	69 759	3 972	5.7	Z	X
6150	Nondurable goods, n.e.c.	13	83 104	24 236	29.2	Z	X
9700	Service receipts and labor charges (including installed parts)	7 083	31 152 362	4 138 192	13.3	3.0	70.9
9701	Labor charges for repair work	6 474	27 958 566	2 380 654	8.5	1.7	X
9702	Parts installed in repair work	4 673	20 102 477	1 477 080	7.3	1.1	X
9703	Other service receipts and labor charges—Specify	1 100	5 436 360	280 410	5.2	.2	X
9720	Receipts for service contracts	1 012	6 169 206	951 607	15.4	.7	X
9740	Receipts for installing equipment	1 576	5 565 968	414 070	7.4	.3	X
9810	Miscellaneous commodities	1 094	4 665 891	478 117	10.2	.3	X
9940	Rental and leasing receipts	2 080	9 664 131	969 740	10.0	.7	.4
9941	Computer rental and leasing receipts	105	141 163	8 159	5.8	Z	X
9942	Photocopying machine rental	93	239 420	20 253	8.5	Z	X
9943	Other office machine rental receipts	339	1 136 967	72 585	6.4	.1	X
9944	Other rental receipts	1 199	7 132 197	761 197	10.7	.5	X
9950	Construction receipts	7	29 572	4 828	16.3	Z	X
9960	Custom software (designed to customer specifications)	6	5 509	600	10.9	Z	X
9980	Receipts for machine shop job work	9	27 323	3 773	13.8	Z	X
<b>4218301</b>	<b>Food-processing machinery &amp; equipment whsle</b>	<b>1 333</b>	<b>X</b>	<b>4 273 371</b>	<b>X</b>	<b>100.0</b>	<b>75.7</b>
0960	Restaurant and hotel equipment and supplies	11	44 439	6 196	13.9	.1	X
0970	Store machines and equipment	6	18 581	1 105	5.9	Z	35.9
0972	Other store machines and equipment	6	18 581	1 105	5.9	Z	X
1400	Electrical apparatus and equipment	11	58 855	3 255	5.5	.1	.7
1413	Motors and generators (including motor-generator sets)	10	58 056	842	1.5	Z	X
1419	Industrial controls	10	58 056	2 255	3.9	.1	X
1600	Electronic parts and equipment, except communication	15	94 507	5 590	5.9	.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	7	27 244	2 067	7.6	Z	X
2230	Food-processing machinery, equipment, and parts	1 333	4 273 371	3 680 692	86.1	86.1	68.3
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	885	2 919 520	2 253 981	77.2	52.7	X
2232	New packing, packaging, and bottling equipment	535	1 776 216	1 140 852	64.2	26.7	X
2233	Used food-processing machinery and equipment	523	1 173 292	285 857	24.4	6.7	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	45	162 201	11 520	7.1	.3	75.7
2311	Pumps	36	135 783	5 918	4.4	.1	X
2312	Motors	27	78 884	2 162	2.7	.1	X
2313	Parts for pumps and motors	23	76 571	3 439	4.5	.1	X
2320	General-purpose industrial machinery, equipment, and parts	178	537 050	122 628	22.8	2.9	64.7
2321	New pumps, compressors (air or gas), and equipment	81	264 937	35 537	13.4	.8	X
2326	New controlling, recording, and indicating instruments and access	76	245 542	31 707	12.9	.7	X
2327	All other new general-purpose industrial machinery and equipment	92	285 159	45 192	15.8	1.1	X
2328	Used general-purpose industrial machinery and equipment	37	103 331	10 187	9.9	.2	X
2330	Metalworking machinery, equipment, and parts	28	113 331	22 339	19.7	.5	X
2340	Materials handling machinery, equipment, and parts	123	386 677	58 044	15.0	1.4	71.6
2341	New conveying equipment	107	345 101	46 887	13.6	1.1	X
2342	New hoists, cranes, and monorails	11	24 844	1 008	4.1	Z	X
2343	New forklift trucks	6	64 037	3 614	5.6	Z	X
2345	Used materials handling machinery, equipment, and parts	24	54 130	6 535	12.1	.2	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	10	72 312	21 041	29.1	.5	34.0
2351	New oil refining and pipeline machinery, equipment, and supplies	7	57 451	15 704	27.3	.4	X
2360	Other industrial machinery, equipment, and parts	51	170 985	38 304	22.4	.9	68.9
2363	New printing trades machinery, equipment, and supplies	11	50 870	10 705	21.0	.3	X
2364	New textile and sewing machinery and equipment	6	18 261	2 714	14.9	.1	X
2366	Other new industrial machinery and equipment	17	99 790	17 597	17.6	.4	X
2367	Used industrial machinery and equipment	19	26 333	3 580	13.6	.1	X
2380	Industrial valves and fittings (except fluid-power)	15	73 472	5 020	6.8	.1	X
2390	Hydraulic and pneumatic (fluid-power) valves	41	159 487	9 190	5.8	.2	75.6
2391	Hydraulic valves	26	108 649	3 339	3.1	.1	X
2392	Pneumatic valves	34	109 827	5 848	5.3	.1	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	29	104 083	22 187	21.3	.5	72.4
2411	Hydraulic cylinders and rotary actuators	16	71 122	16 720	23.5	.4	X
2412	Pneumatic cylinders and rotary actuators	18	41 301	5 467	13.2	.1	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218301</b>	<b>Food-processing machinery &amp; equipment whsle—Con.</b>						
2420	Hydraulic and pneumatic connectors and assemblies .....	20	60 584	4 804	7.9	.1	75.7
2421	Hydraulic and pneumatic connectors .....	17	49 382	2 097	4.2	Z	X
2422	Hydraulic and pneumatic assemblies .....	10	22 989	2 707	11.8	.1	X
2430	Fluid-power filters, components, accessories, and parts .....	30	148 345	10 582	7.1	.2	75.6
2431	Filters .....	29	130 037	3 670	2.8	.1	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	16	93 411	6 908	7.4	.2	X
2450	Industrial containers and supplies .....	13	45 532	4 489	9.9	.1	X
2460	Other industrial supplies .....	20	54 326	1 377	2.5	Z	2.9
2466	Industrial supplies, n.e.c. ....	20	54 326	1 377	2.5	Z	X
2930	Recyclable paper and paperboard .....	8	37 069	4 854	13.1	.1	X
3400	Industrial and personal services paper and plastics .....	8	29 064	3 494	12.0	.1	X
5300	Plastics materials and basic shapes .....	19	72 558	14 447	19.9	.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	27	95 695	18 490	19.3	.4	5.3
5342	Adhesives, sealants, and glues .....	25	59 356	6 895	11.6	.2	X
9700	Service receipts and labor charges (including installed parts) .....	222	766 124	89 960	11.7	2.1	74.6
9701	Labor charges for repair work .....	201	660 591	36 460	5.5	.9	X
9702	Parts installed in repair work .....	154	452 537	34 932	7.7	.8	X
9703	Other service receipts and labor charges—Specify .....	49	148 206	18 558	12.5	.4	X
9720	Receipts for service contracts .....	43	152 560	7 366	4.8	.2	X
9740	Receipts for installing equipment .....	92	345 965	24 418	7.1	.6	X
9810	Miscellaneous commodities .....	47	147 196	21 379	14.5	.5	X
9940	Rental and leasing receipts .....	44	196 830	23 082	11.7	.5	X
<b>4218302</b>	<b>Hydraulic &amp; pneumatic (fluid-power) machinery &amp; equipment whsle</b>	<b>3 866</b>	<b>X</b>	<b>13 016 250</b>	<b>X</b>	<b>100.0</b>	<b>73.4</b>
0200	New and rebuilt automotive parts and supplies .....	51	91 553	16 362	17.9	.1	4.9
0211	Batteries .....	31	53 246	1 509	2.8	Z	X
0215	Exhaust system parts .....	31	53 246	1 509	2.8	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	31	53 246	3 627	6.8	Z	X
0218	Filters (oil, air, gas, and transmission) .....	31	53 246	5 425	10.2	Z	X
0920	New computer equipment .....	14	37 049	3 275	8.8	Z	X
1120	Flat iron and steel products .....	24	62 713	2 232	3.6	Z	X
1140	Iron and steel wire and wire products .....	32	52 292	2 459	4.7	Z	X
1150	Iron and steel pipe and tubing .....	45	80 575	5 233	6.5	Z	X
1160	Other iron and steel products .....	8	13 756	368	2.7	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	10	79 289	6 925	8.7	.1	X
1400	Electrical apparatus and equipment .....	95	322 631	44 208	13.7	.3	X
1600	Electronic parts and equipment, except communication .....	146	813 108	111 729	13.7	.9	X
1650	Communication equipment and supplies .....	19	22 010	344	1.6	Z	X
1700	Hardware .....	87	139 128	7 873	5.7	.1	2.0
1711	Hand tools (including power driven) .....	54	86 485	6 589	7.6	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	69	207 441	19 529	9.4	.2	4.5
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	14	82 390	5 928	7.2	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	19	25 787	1 034	4.0	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	23	20 679	2 130	10.3	Z	7.8
1916	Air cleaning and filtration systems .....	19	14 569	1 310	9.0	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	7	2 234	209	9.4	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	86	157 597	19 763	12.5	.2	11.2
2111	New off-highway wheel and track-laying tractors .....	12	32 704	1 213	3.7	Z	X
2113	New mixers, pavers, and related equipment .....	28	37 725	4 613	12.2	Z	X
2115	New graders, rollers, and off-highway trucks .....	12	32 704	605	1.9	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	12	20 805	3 928	18.9	Z	X
2118	Used construction and mining machinery and equipment .....	24	53 504	4 508	8.4	Z	X
2200	Farm machinery, equipment, and parts .....	58	157 641	16 379	10.4	.1	5.5
2213	New land preparation, planting, and cultivating machinery .....	33	92 784	7 748	8.4	.1	X
2220	Garden machinery, equipment, and parts .....	18	44 259	3 152	7.1	Z	X
2230	Food-processing machinery, equipment, and parts .....	70	248 245	15 549	6.3	.1	70.6
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	39	132 721	8 104	6.1	.1	X
2232	New packing, packaging, and bottling equipment .....	33	70 166	3 848	5.5	Z	X
2233	Used food-processing machinery and equipment .....	32	126 751	3 585	2.8	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	2 457	7 935 820	4 376 934	55.2	33.6	60.8
2311	Pumps .....	2 113	7 088 549	2 498 827	35.3	19.2	X
2312	Motors .....	1 445	4 738 446	783 500	16.5	6.0	X
2313	Parts for pumps and motors .....	1 763	4 929 388	1 094 602	22.2	8.4	X
2320	General-purpose industrial machinery, equipment, and parts .....	804	3 042 029	457 898	15.1	3.5	68.2
2321	New pumps, compressors (air or gas), and equipment .....	541	1 914 465	189 014	9.9	1.5	X
2323	New diesel engines (excluding automotive) .....	42	70 823	3 946	5.6	Z	X
2326	New controlling, recording, and indicating instruments and access .....	253	1 091 578	102 689	9.4	.8	X
2327	All other new general-purpose industrial machinery and equipment .....	317	1 223 622	157 306	12.9	1.2	X
2328	Used general-purpose industrial machinery and equipment .....	81	118 663	4 946	4.2	Z	X
2330	Metalworking machinery, equipment, and parts .....	70	149 050	14 053	9.4	.1	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218302</b>	<b>Hydraulic &amp; pneumatic (fluid-power) machinery &amp; equipment whsle—Con.</b>						
2340	Materials handling machinery, equipment, and parts .....	180	396 181	39 242	9.9	.3	59.3
2341	New conveying equipment .....	76	170 275	15 413	9.1	.1	X
2342	New hoists, cranes, and monorails .....	52	99 541	6 176	6.2	Z	X
2343	New forklift trucks .....	49	61 547	2 961	4.8	Z	X
2344	New industrial trucks and tractors .....	19	37 235	1 036	2.8	Z	X
2345	Used materials handling machinery, equipment, and parts .....	63	128 372	13 615	10.6	.1	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	101	293 388	39 371	13.4	.3	55.6
2351	New oil refining and pipeline machinery, equipment, and supplies .....	68	201 755	22 893	11.3		X
2352	New oil field machinery, equipment, and supplies (including drilling bits) .....	36	96 642	13 314	13.8	.1	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	31	42 819	3 100	7.2	Z	X
2360	Other industrial machinery, equipment, and parts .....	137	484 923	65 483	13.5	.5	68.3
2362	New power plant machinery (excluding electrical) .....	28	100 363	12 861	12.8	.1	X
2363	New printing trades machinery, equipment, and supplies .....	15	43 357	1 179	2.7	X	X
2365	New woodworking machinery .....	6	14 895	832	5.6	Z	X
2366	Other new industrial machinery and equipment .....	92	356 722	48 190	13.5	.4	X
2367	Used industrial machinery and equipment .....	21	33 750	1 464	4.3	Z	X
2370	Mechanical power transmission supplies .....	149	536 070	79 856	14.9	.6	27.5
2371	Bearings and bushings .....	107	266 774	20 527	7.7	.2	X
2372	Other mechanical power transmission supplies .....	86	358 659	59 329	16.5	.5	X
2380	Industrial valves and fittings (except fluid-power) .....	240	625 595	71 862	11.5	.6	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	1 803	6 179 735	1 858 729	30.1	14.3	70.9
2391	Hydraulic valves .....	1 439	4 630 389	916 242	19.8	7.0	X
2392	Pneumatic valves .....	1 291	4 687 503	942 464	20.1	7.2	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	1 459	5 698 034	1 593 536	28.0	12.2	70.4
2411	Hydraulic cylinders and rotary actuators .....	1 181	4 501 470	985 909	21.9	7.6	X
2412	Pneumatic cylinders and rotary actuators .....	1 046	3 954 926	607 608	15.4	4.7	X
2420	Hydraulic and pneumatic connectors and assemblies .....	1 620	5 786 606	2 049 952	35.4	15.7	71.5
2421	Hydraulic and pneumatic connectors .....	1 442	5 129 181	1 234 375	24.1	9.5	X
2422	Hydraulic and pneumatic assemblies .....	1 204	4 171 268	815 562	19.6	6.3	X
2430	Fluid-power filters, components, accessories, and parts .....	1 793	6 111 408	1 722 459	28.2	13.2	70.6
2431	Filters .....	1 450	5 121 103	754 276	14.7	5.8	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	1 374	4 915 515	968 172	19.7	7.4	X
2440	Welding supplies (excluding gases) .....	9	6 446	199	3.1	Z	X
2450	Industrial containers and supplies .....	26	47 580	2 302	4.8	Z	27.6
2451	New and reconditioned drums and barrels .....	7	1 783	30	1.7	Z	X
2454	Other industrial containers and supplies .....	23	46 862	2 259	4.8	Z	X
2460	Other industrial supplies .....	130	317 446	55 550	17.5	.4	52.9
2462	Abrasives and abrasive materials .....	39	80 895	2 522	3.1	Z	X
2463	Nylon, polyester, and synthetic rubber .....	41	109 328	13 777	12.6	.1	X
2464	Mechanical rubber goods .....	68	125 736	20 559	16.4	.2	X
2465	Strapping and tape .....	9	9 289	305	3.3	Z	X
2466	Industrial supplies, n.e.c. ....	69	131 272	17 020	13.0	.1	X
2630	Other transportation equipment and supplies .....	21	45 725	4 499	9.8	Z	X
5300	Plastics materials and basic shapes .....	39	83 990	7 030	8.4	.1	X
5320	Industrial gases (welding, etc.) .....	14	22 279	4 381	19.7	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	110	426 040	19 553	4.6	.2	X
6000	Paint, paint supplies, and wallpaper .....	6	10 226	2 800	27.4	Z	X
9700	Service receipts and labor charges (including installed parts) .....	550	1 747 180	159 286	9.1	1.2	70.5
9701	Labor charges for repair work .....	503	1 613 976	91 137	5.6	.7	X
9702	Parts installed in repair work .....	372	1 207 742	58 662	4.9	.5	X
9703	Other service receipts and labor charges—Specify .....	72	176 322	9 471	5.4	.1	X
9720	Receipts for service contracts .....	46	117 230	4 758	4.1	Z	X
9740	Receipts for installing equipment .....	64	130 022	7 392	5.7	.1	X
9810	Miscellaneous commodities .....	135	423 638	54 029	12.8	.4	X
9940	Rental and leasing receipts .....	54	129 600	16 129	12.4	.1	X
<b>42183021</b>	<b>Hydraulic &amp; pneumatic pumps &amp; motors whsle .....</b>	<b>1 636</b>	<b>X</b>	<b>4 753 826</b>	<b>X</b>	<b>100.0</b>	<b>61.7</b>
0200	New and rebuilt automotive parts and supplies .....	18	33 982	3 544	10.4	.1	X
1120	Flat iron and steel products .....	13	21 348	807	3.8	Z	X
1140	Iron and steel wire and wire products .....	7	20 377	498	2.4	Z	X
1150	Iron and steel pipe and tubing .....	6	13 259	452	3.4	Z	X
1400	Electrical apparatus and equipment .....	36	124 253	19 809	15.9	.4	X
1600	Electronic parts and equipment, except communication .....	26	57 292	5 719	10.0	.1	X
1650	Communication equipment and supplies .....	14	12 130	137	1.1	Z	X
1700	Hardware .....	32	44 104	1 030	2.3	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	35	88 523	12 352	14.0	.3	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	33	57 829	2 744	4.7	.1	X
2200	Farm machinery, equipment, and parts .....	24	39 769	4 116	10.4	.1	X
2220	Garden machinery, equipment, and parts .....	15	25 886	1 378	5.3	Z	X
2230	Food-processing machinery, equipment, and parts .....	44	143 723	10 626	7.4	.2	54.9
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	31	115 020	6 809	5.9	.1	X
2232	New packing, packaging, and bottling equipment .....	19	38 195	1 542	4.0	Z	X
2233	Used food-processing machinery and equipment .....	27	67 584	2 271	3.4	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	1 636	4 753 826	3 845 261	80.9	80.9	47.8
2311	Pumps .....	1 365	4 117 184	2 193 702	53.3	46.1	X
2312	Motors .....	869	2 577 310	646 700	25.1	13.6	X
2313	Parts for pumps and motors .....	1 230	3 184 706	1 004 859	31.6	21.1	X

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					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42183021</b>	<b>Hydraulic &amp; pneumatic pumps &amp; motors whse—Con.</b>						
2320	General-purpose industrial machinery, equipment, and parts .....	422	1 337 085	231 737	17.3	4.9	58.9
2321	New pumps, compressors (air or gas), and equipment .....	310	914 886	104 526	11.4	2.2	X
2323	New diesel engines (excluding automotive) .....	27	39 219	2 396	6.1	.1	X
2326	New controlling, recording, and indicating instruments and access .....	103	242 658	20 998	8.7	.4	X
2327	All other new general-purpose industrial machinery and equipment .....	181	806 054	100 744	12.5	2.1	X
2328	Used general-purpose industrial machinery and equipment .....	52	53 094	3 070	5.8	.1	X
2330	Metalworking machinery, equipment, and parts .....	25	37 426	2 993	8.0	.1	X
2340	Materials handling machinery, equipment, and parts .....	61	115 720	11 186	9.7	.2	57.3
2341	New conveying equipment .....	23	58 199	6 062	10.4	.1	X
2342	New hoists, cranes, and monorails .....	16	24 672	1 752	7.1	Z	X
2343	New forklift trucks .....	20	26 944	1 357	5.0	Z	X
2344	New industrial trucks and tractors .....	15	32 257	814	2.5	Z	X
2345	Used materials handling machinery, equipment, and parts .....	16	12 736	1 171	9.2	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	49	87 451	12 278	14.0	.3	51.1
2351	New oil refining and pipeline machinery, equipment, and supplies .....	37	66 859	5 860	8.8	.1	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) .....	13	21 399	3 254	15.2	.1	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	31	42 819	3 100	7.2	.1	X
2360	Other industrial machinery, equipment, and parts .....	54	148 507	24 954	16.8	.5	56.8
2362	New power plant machinery (excluding electrical) .....	17	57 527	8 313	14.5	.2	X
2366	Other new industrial machinery and equipment .....	36	92 950	14 699	15.8	.3	X
2367	Used industrial machinery and equipment .....	7	13 876	890	6.4	Z	X
2370	Mechanical power transmission supplies .....	46	98 687	12 449	12.6	.3	28.0
2371	Bearings and bushings .....	43	96 988	6 981	7.2	.1	X
2372	Other mechanical power transmission supplies .....	10	32 268	5 468	16.9	.1	X
2380	Industrial valves and fittings (except fluid-power) .....	66	154 177	15 171	9.8	.3	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	341	962 034	149 700	15.6	3.1	59.0
2391	Hydraulic valves .....	303	892 820	110 064	12.3	2.3	X
2392	Pneumatic valves .....	207	584 060	39 627	6.8	.8	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	235	643 801	59 191	9.2	1.2	57.5
2411	Hydraulic cylinders and rotary actuators .....	214	595 034	50 729	8.5	1.1	X
2412	Pneumatic cylinders and rotary actuators .....	104	252 896	8 456	3.3	.2	X
2420	Hydraulic and pneumatic connectors and assemblies .....	252	602 113	61 462	10.2	1.3	60.4
2421	Hydraulic and pneumatic connectors .....	236	588 435	27 779	4.7	.6	X
2422	Hydraulic and pneumatic assemblies .....	178	470 280	33 677	7.2	.7	X
2430	Fluid-power filters, components, accessories, and parts .....	309	875 518	104 040	11.9	2.2	60.5
2431	Filters .....	260	745 246	48 199	6.5	1.0	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	203	577 458	55 836	9.7	1.2	X
2460	Other industrial supplies .....	24	65 277	14 320	21.9	.3	32.4
2462	Abrasives and abrasive materials .....	13	15 927	173	1.1	Z	X
2463	Nylon, polyester, and synthetic rubber .....	13	15 927	104	.7	Z	X
2464	Mechanical rubber goods .....	11	49 350	12 929	26.2	.3	X
2466	Industrial supplies, n.e.c. ....	13	15 927	1 114	7.0	Z	X
2630	Other transportation equipment and supplies .....	15	16 166	835	5.2	Z	X
5300	Plastics materials and basic shapes .....	11	35 437	4 691	13.2	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	73	381 154	15 936	4.2	.3	X
9700	Service receipts and labor charges (including installed parts) .....	236	627 562	66 957	10.7	1.4	57.2
9701	Labor charges for repair work .....	214	539 473	37 964	7.0	.8	X
9702	Parts installed in repair work .....	167	407 379	25 084	6.2	.5	X
9703	Other service receipts and labor charges—Specify .....	28	79 625	3 904	4.9	.1	X
9720	Receipts for service contracts .....	22	50 291	1 398	2.8	Z	X
9740	Receipts for installing equipment .....	37	77 427	5 096	6.6	.1	X
9810	Miscellaneous commodities .....	40	91 252	11 515	12.6	.2	X
9940	Rental and leasing receipts .....	27	74 065	12 515	16.9	.3	X
<b>42183022</b>	<b>Hydraulic &amp; pneumatic parts, accessories, &amp; supplies whse ...</b>	<b>2 230</b>	<b>X</b>	<b>8 262 424</b>	<b>X</b>	<b>100.0</b>	<b>80.1</b>
0200	New and rebuilt automotive parts and supplies .....	33	57 571	12 818	22.3	.2	8.2
0211	Batteries .....	31	53 246	1 509	2.8	Z	X
0215	Exhaust system parts .....	31	53 246	1 509	2.8	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	31	53 246	3 627	6.8	Z	X
0218	Filters (oil, air, gas, and transmission) .....	31	53 246	5 425	10.2	.1	X
0920	New computer equipment .....	9	35 047	3 200	9.1	Z	X
1120	Flat iron and steel products .....	11	41 365	1 425	3.4	Z	X
1140	Iron and steel wire and wire products .....	25	31 915	1 961	6.1	Z	X
1150	Iron and steel pipe and tubing .....	39	67 316	4 781	7.1	.1	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	9	77 326	6 731	8.7	.1	X
1400	Electrical apparatus and equipment .....	59	198 378	24 399	12.3	.3	X
1600	Electronic parts and equipment, except communication .....	120	755 816	106 010	14.0	1.3	X
1700	Hardware .....	55	95 024	6 843	7.2	.1	3.0
1711	Hand tools (including power driven) .....	54	86 485	6 589	7.6	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	34	118 918	7 177	6.0	.1	7.5
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	14	82 390	5 928	7.2	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	19	25 787	1 034	4.0	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	19	14 569	1 519	10.4	Z	12.2
1916	Air cleaning and filtration systems .....	19	14 569	1 310	9.0	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	7	2 234	209	9.4	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42183022</b>	<b>Hydraulic &amp; pneumatic parts, accessories, &amp; supplies whse—Con.</b>						
2100	Construction and mining machinery and equipment (including parts and attachments) .....	53	99 768	17 019	17.1	.2	18.3
2111	New off-highway wheel and track-laying tractors .....	12	32 704	1 213	3.7	Z	X
2113	New mixers, pavers, and related equipment .....	28	37 725	4 613	12.2	.1	X
2115	New graders, rollers, and off-highway trucks .....	12	32 704	605	1.9	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	12	20 805	3 928	18.9	Z	X
2118	Used construction and mining machinery and equipment .....	24	53 504	4 508	8.4	.1	X
2200	Farm machinery, equipment, and parts .....	34	117 872	12 263	10.4	.1	7.7
2213	New land preparation, planting, and cultivating machinery .....	33	92 784	7 748	8.4	.1	X
2230	Food-processing machinery, equipment, and parts .....	26	104 522	4 923	4.7	.1	80.1
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	8	17 701	1 295	7.3	Z	X
2232	New packing, packaging, and bottling equipment .....	14	31 971	2 306	7.2	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	821	3 181 994	531 673	16.7	6.4	71.1
2311	Pumps .....	748	2 971 365	305 125	10.3	3.7	X
2312	Motors .....	577	2 161 136	136 800	6.3	1.7	X
2313	Parts for pumps and motors .....	534	1 744 682	89 743	5.1	1.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	382	1 704 944	226 161	13.3	2.7	73.6
2321	New pumps, compressors (air or gas), and equipment .....	231	999 579	84 488	8.5	1.0	X
2323	New diesel engines (excluding automotive) .....	15	31 604	1 550	4.9	Z	X
2326	New controlling, recording, and indicating instruments and access .....	150	848 920	81 691	9.6	1.0	X
2327	All other new general-purpose industrial machinery and equipment .....	136	417 568	56 562	13.5	.7	X
2328	Used general-purpose industrial machinery and equipment .....	28	65 569	1 876	2.9	Z	X
2330	Metalworking machinery, equipment, and parts .....	45	111 624	11 060	9.9	.1	X
2340	Materials handling machinery, equipment, and parts .....	119	280 461	28 056	10.0	.3	62.0
2341	New conveying equipment .....	53	112 076	9 351	8.3	.1	X
2342	New hoists, cranes, and monorails .....	37	74 869	4 424	5.9	.1	X
2343	New forklift trucks .....	29	34 603	1 604	4.6	Z	X
2345	Used materials handling machinery, equipment, and parts .....	47	115 636	12 444	10.8	.2	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	52	205 937	27 093	13.2	.2	58.5
2351	New oil refining and pipeline machinery, equipment, and supplies .....	31	134 896	17 033	12.6	.3	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) .....	24	75 243	10 060	13.4	.1	X
2360	Other industrial machinery, equipment, and parts .....	83	336 416	40 529	12.0	.5	74.8
2362	New power plant machinery (excluding electrical) .....	11	42 836	4 548	10.6	.1	X
2363	New printing trades machinery, equipment, and supplies .....	11	28 333	899	3.2	Z	X
2366	Other new industrial machinery and equipment .....	57	263 772	33 491	12.7	.4	X
2367	Used industrial machinery and equipment .....	14	19 874	574	2.9	Z	X
2370	Mechanical power transmission supplies .....	103	437 383	67 407	15.4	.8	28.8
2371	Bearings and bushings .....	63	169 786	13 546	8.0	.2	X
2372	Other mechanical power transmission supplies .....	77	326 391	53 861	16.5	.7	X
2380	Industrial valves and fittings (except fluid-power) .....	174	471 418	56 691	12.0	.7	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	1 462	5 217 701	1 709 029	32.8	20.7	77.5
2391	Hydraulic valves .....	1 136	3 737 569	806 178	21.6	9.8	X
2392	Pneumatic valves .....	1 083	4 103 443	902 837	22.0	10.9	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	1 224	5 054 233	1 534 345	30.4	18.6	77.1
2411	Hydraulic cylinders and rotary actuators .....	967	3 906 436	935 180	23.9	11.3	X
2412	Pneumatic cylinders and rotary actuators .....	941	3 702 030	599 152	16.2	7.3	X
2420	Hydraulic and pneumatic connectors and assemblies .....	1 368	5 184 493	1 988 490	38.4	24.1	78.0
2421	Hydraulic and pneumatic connectors .....	1 206	4 540 746	1 206 596	26.6	14.6	X
2422	Hydraulic and pneumatic assemblies .....	1 026	3 700 988	781 885	21.1	9.5	X
2430	Fluid-power filters, components, accessories, and parts .....	1 484	5 235 890	1 618 419	30.9	19.6	76.9
2431	Filters .....	1 190	4 375 857	706 077	16.1	8.5	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	1 171	4 338 057	912 336	21.0	11.0	X
2440	Welding supplies (excluding gases) .....	6	5 585	189	3.4	Z	X
2450	Industrial containers and supplies .....	23	42 109	2 246	5.3	Z	24.7
2451	New and reconditioned drums and barrels .....	7	1 783	30	1.7	Z	X
2454	Other industrial containers and supplies .....	20	41 391	2 203	5.3	Z	X
2460	Other industrial supplies .....	106	252 169	41 230	16.4	.5	61.2
2462	Abrasives and abrasive materials .....	26	64 968	2 349	3.6	Z	X
2463	Nylon, polyester, and synthetic rubber .....	28	93 401	13 673	14.6	.2	X
2464	Mechanical rubber goods .....	57	76 386	7 630	10.0	.1	X
2465	Strapping and tape .....	9	9 289	305	3.3	Z	X
2466	Industrial supplies, n.e.c. ....	56	115 345	15 906	13.8	.2	X
2630	Other transportation equipment and supplies .....	6	29 559	3 664	12.4	Z	X
5300	Plastics materials and basic shapes .....	28	48 553	2 339	4.8	Z	X
5320	Industrial gases (welding, etc.) .....	10	18 106	4 325	23.9	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	37	44 886	3 617	8.1	Z	X
9700	Service receipts and labor charges (including installed parts) .....	314	1 119 618	92 329	8.2	1.1	78.2
9701	Labor charges for repair work .....	290	1 074 503	53 173	4.9	.6	X
9702	Parts installed in repair work .....	205	800 363	33 578	4.2	.4	X
9703	Other service receipts and labor charges—Specify .....	45	96 697	5 567	5.8	.1	X
9720	Receipts for service contracts .....	24	66 939	3 360	5.0	Z	X
9740	Receipts for installing equipment .....	27	52 595	2 296	4.4	Z	X
9810	Miscellaneous commodities .....	95	332 386	42 514	12.8	.5	X
9940	Rental and leasing receipts .....	27	55 535	3 614	6.5	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218303</b>	<b>General-purpose industrial machinery &amp; equipment whse . . . . .</b>	<b>11 101</b>	<b>X</b>	<b>42 641 534</b>	<b>X</b>	<b>100.0</b>	<b>84.0</b>
0100	New and used automobiles, motorcycles, etc. . . . .	7	14 521	646	4.4	Z	X
0130	Light trucks and vans (14,000 lb or less) . . . . .	6	13 222	1 064	8.0	Z	11.1
0133	Vans and cargo vans (new and used) . . . . .	6	13 222	1 064	8.0	Z	X
0150	Heavy trucks and tractors (over 26,000 lb) . . . . .	8	32 729	2 941	9.0	Z	X
0200	New and rebuilt automotive parts and supplies . . . . .	113	912 883	137 487	15.1	.3	17.3
0211	Batteries . . . . .	34	209 485	793	.4	Z	X
0212	Engines (complete) . . . . .	17	114 509	2 147	1.9	Z	X
0213	Electrical engine parts (including ignition parts) . . . . .	36	121 952	1 780	.8	Z	X
0214	Brake parts (including fluid and all disk and drum parts) . . . . .	27	92 999	782	.8	Z	X
0215	Exhaust system parts . . . . .	11	83 735	1 207	1.4	Z	X
0217	Hoses, belts, gaskets, and wiper blades . . . . .	20	300 442	36 302	12.1	.1	X
0218	Filters (oil, air, gas, and transmission) . . . . .	53	233 838	2 683	1.1	Z	X
0219	Engine parts, except electrical . . . . .	27	145 287	13 601	9.4	Z	X
0221	Body parts and repair materials . . . . .	7	51 228	2 920	.9	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.) . . . . .	17	92 228	839	.9	Z	X
0223	Parts, n.e.c. . . . .	23	477 581	68 654	14.4	.2	X
0224	Accessories . . . . .	24	110 082	5 779	5.3	Z	X
0240	Used automotive parts, accessories, and equipment . . . . .	9	20 154	565	2.8	Z	X
0300	Tires and tubes . . . . .	39	86 238	1 514	1.8	Z	9.7
0311	New tires and tubes . . . . .	39	86 238	1 514	1.8	Z	X
0540	Other home furnishings . . . . .	7	15 443	4 118	26.7	Z	X
0720	Roofing, siding, and insulation materials . . . . .	8	19 597	920	4.7	Z	1.0
0723	Insulation materials . . . . .	8	19 597	920	4.7	Z	X
0900	Office equipment . . . . .	16	187 114	52 276	27.9	.1	75.8
0913	Copying machines and equipment . . . . .	10	179 740	51 942	28.9	.1	X
0920	New computer equipment . . . . .	110	543 021	46 545	8.6	.1	25.1
0921	Computers . . . . .	86	365 103	21 999	6.0	.1	X
0924	Other computer peripheral equipment . . . . .	35	222 140	24 016	10.8	.1	X
0950	Computer software (packaged) . . . . .	36	176 036	17 825	10.1	Z	X
0960	Restaurant and hotel equipment and supplies . . . . .	20	24 199	1 869	7.7	Z	X
1000	Medical, hospital, and surgical supplies . . . . .	19	77 914	19 081	24.5	Z	54.5
1013	Other surgical, medical, and hospital supplies . . . . .	18	71 429	17 072	23.9	Z	X
1100	Iron and steel products (semifinished) . . . . .	13	36 683	7 729	21.1	Z	83.4
1113	Rough castings and foundry products . . . . .	12	24 040	6 323	26.3	Z	X
1116	Other semifinished iron and steel products . . . . .	10	5 885	1 151	19.6	Z	X
1120	Flat iron and steel products . . . . .	112	2 534 815	139 388	5.5	.3	2.2
1121	Plates . . . . .	39	74 500	3 995	5.4	Z	X
1124	Sheets (hot-rolled) . . . . .	16	304 056	40 329	13.3	.1	X
1126	Sheets (galvanized and coated) . . . . .	17	1 930 162	67 990	3.5	.2	X
1127	Tin plate and terneplate . . . . .	17	1 930 162	8 493	.4	Z	X
1128	Fabricated and structural plate products . . . . .	48	146 843	3 997	2.7	Z	X
1129	Other flat iron and steel products . . . . .	17	1 930 162	8 493	.4	Z	X
1140	Iron and steel wire and wire products . . . . .	170	2 837 668	288 536	10.2	.7	.5
1141	Wire (plain, coated, barbed, and twisted) . . . . .	14	382 527	27 858	7.3	.1	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties . . . . .	88	1 531 636	19 772	1.3	Z	X
1150	Iron and steel pipe and tubing . . . . .	68	186 086	17 274	9.3	Z	26.3
1152	Tubing . . . . .	25	68 316	2 435	3.6	Z	X
1153	Standard steel pipe . . . . .	57	159 515	11 262	7.1	Z	X
1154	Other steel pipe . . . . .	15	45 728	3 571	7.8	Z	X
1160	Other iron and steel products . . . . .	20	314 793	20 062	6.4	Z	22.0
1163	Bars and bar-size shapes: cold finished . . . . .	12	250 735	4 259	1.7	Z	X
1165	Structural shapes (excluding bar-size shapes) . . . . .	11	80 225	3 585	4.5	Z	X
1167	Finished products, n.e.c. . . . .	7	62 961	11 977	19.0	Z	X
1180	Stainless steel . . . . .	8	86 882	3 636	4.2	Z	84.0
1185	Other stainless steel (including tubing) . . . . .	7	36 023	2 610	7.2	Z	X
1200	Copper and brass . . . . .	33	134 271	7 939	5.9	Z	54.4
1213	Tubular products (pipes and tubes) . . . . .	31	115 522	5 384	4.7	Z	X
1220	Aluminum shapes, forms, etc. . . . .	16	76 532	3 445	4.5	Z	55.6
1222	Sheets and coils (.006 to .249 inch) . . . . .	12	72 076	3 237	4.5	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) . . . . .	34	2 133 126	128 721	6.0	.3	X
1400	Electrical apparatus and equipment . . . . .	571	4 555 481	352 105	7.7	.8	9.6
1411	Power and distribution transformers . . . . .	67	699 656	8 786	1.3	Z	X
1412	Switchgear and switchboard apparatus . . . . .	91	838 886	26 708	3.2	.1	X
1413	Motors and generators (including motor-generator sets) . . . . .	288	2 944 299	120 660	4.1	.3	X
1414	Conduit, raceway, and fittings . . . . .	42	233 292	5 959	2.6	Z	X
1415	Electric bulbs (all types) . . . . .	25	62 171	407	.7	Z	X
1416	Interior wiring (excluding conduit) . . . . .	24	169 579	7 185	4.2	Z	X
1417	Exterior wiring and cable (excluding conduit) . . . . .	34	153 386	5 338	3.5	Z	X
1418	Lighting fixtures (residential and commercial) . . . . .	59	558 551	7 285	1.3	Z	X
1419	Industrial controls . . . . .	246	1 577 558	90 202	5.7	.2	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) . . . . .	222	1 641 674	79 582	4.8	.2	X
1500	Electrical appliances, household . . . . .	29	98 044	7 794	7.9	Z	25.7
1511	Televisions . . . . .	13	13 766	526	3.8	Z	X
1512	Radios, stereos, and CD players . . . . .	10	18 178	1 365	7.5	Z	X
1513	V.C.R.'s and video cameras . . . . .	13	13 766	445	3.2	Z	X
1514	Electrical household ranges and ovens . . . . .	11	66 674	2 603	3.9	Z	X
1515	Refrigerators and freezers, household . . . . .	14	66 819	1 703	2.5	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) . . . . .	18	75 064	1 020	1.4	Z	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218303</b>	<b>General-purpose industrial machinery &amp; equipment whse— Con.</b>						
1600	Electronic parts and equipment, except communication .....	370	1 765 769	191 650	10.9	.4	15.0
1612	Integrated circuits .....	123	183 784	5 961	3.2	Z	X
1613	Capacitors and resistors .....	36	41 215	189	.5	Z	X
1615	Discrete semiconductors, etc. ....	12	10 809	774	7.2	Z	X
1616	Electronic connectors and other passive electronic parts .....	95	901 245	71 966	8.0	.2	X
1618	Electronic parts and equipment, n.e.c. ....	308	1 654 102	112 750	6.8	.3	X
1650	Communication equipment and supplies .....	77	2 060 724	69 645	3.4	.2	2.8
1651	Telephones .....	6	20 543	535	2.6	Z	X
1652	Other electronic communication equipment .....	65	1 780 963	54 123	3.0	.1	X
1653	Other electrical communication equipment .....	41	1 174 501	14 987	1.3	Z	X
1700	Hardware .....	341	3 019 545	208 913	6.9	.5	5.6
1711	Hand tools (including power driven) .....	303	2 880 264	162 164	5.6	.4	X
1712	Bolts, nuts, rivets, and fasteners .....	136	1 627 357	41 727	2.6	.1	X
1713	Cutlery .....	65	586 245	5 022	.9	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	372	2 814 126	198 700	7.1	.5	4.6
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	145	1 473 345	35 871	2.4	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	128	1 046 341	33 779	3.2	.1	X
1813	Plumbing fixtures .....	17	86 901	3 764	4.3	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	68	817 574	11 015	1.3	Z	X
1815	Boilers, radiators, and convectors .....	71	854 944	41 082	4.8	.1	X
1818	Other plumbing and heating equipment and supplies .....	222	1 526 859	63 985	4.2	.2	X
1900	Warm air heating and air-conditioning equipment and supplies .....	116	310 724	45 717	14.7	.1	50.2
1911	Furnaces (warm air) .....	47	72 779	4 271	5.9	Z	X
1912	Central air-conditioning (residential and commercial) .....	32	68 208	11 610	17.0	Z	X
1914	Heat pumps (residential and commercial) .....	14	29 759	850	2.9	Z	X
1916	Air cleaning and filtration systems .....	27	116 166	13 116	11.3	Z	X
1917	Compressors for air-conditioners .....	35	79 906	4 178	5.2	Z	X
1918	Condensing units for air-conditioners .....	26	80 146	2 974	3.7	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	52	119 274	8 706	7.3	Z	X
2000	Refrigeration equipment and supplies .....	64	224 911	20 530	9.1	Z	31.2
2013	Condensing units for commercial refrigerators .....	12	49 496	798	1.6	Z	X
2014	Refrigerants .....	44	114 223	7 389	6.5	Z	X
2015	Other refrigeration equipment and supplies .....	42	142 284	6 782	4.8	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	286	1 057 982	137 345	13.0	.3	16.6
2111	New off-highway wheel and track-laying tractors .....	8	27 198	7 546	27.7	Z	X
2112	New power cranes, draglines, and shovels .....	15	72 195	22 021	30.5	.1	X
2113	New mixers, pavers, and related equipment .....	24	32 023	1 113	3.5	Z	X
2114	New tractor shovel loaders .....	7	8 621	997	11.6	Z	X
2115	New graders, rollers, and off-highway trucks .....	29	98 119	5 950	6.1	Z	X
2116	New mining machinery .....	26	70 481	1 283	1.8	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	147	565 301	58 247	10.3	.1	X
2118	Used construction and mining machinery and equipment .....	138	523 367	40 187	7.7	.1	X
2200	Farm machinery, equipment, and parts .....	153	838 302	75 636	9.0	.2	12.1
2211	New tractors (farm) .....	99	664 842	30 269	4.6	.1	X
2212	New harvesting machinery .....	33	262 236	4 527	1.7	Z	X
2213	New land preparation, planting, and cultivating machinery .....	21	230 949	2 577	1.1	Z	X
2214	New dairy farm and barn equipment .....	14	83 613	2 081	2.5	Z	X
2215	New irrigation equipment .....	34	249 757	6 153	2.5	Z	X
2216	Other new farm machinery and equipment .....	89	572 138	12 803	2.2	Z	X
2218	Used farm machinery and equipment .....	92	611 974	16 366	2.7	Z	X
2220	Garden machinery, equipment, and parts .....	87	2 312 324	96 445	4.2	.2	3.7
2221	New power lawn mowers .....	56	1 948 674	55 467	2.8	.1	X
2222	Other new lawn and garden machinery and equipment .....	61	1 594 049	32 409	2.0	.1	X
2223	Used garden machinery and equipment .....	43	1 464 728	8 540	.6	Z	X
2230	Food-processing machinery, equipment, and parts .....	275	873 979	97 940	11.2	.2	83.5
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	143	520 710	40 251	7.7	.1	X
2232	New packing, packaging, and bottling equipment .....	118	354 743	43 860	12.4	.1	X
2233	Used food-processing machinery and equipment .....	50	140 131	13 824	9.9	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	679	2 408 082	238 955	9.9	.6	78.0
2311	Pumps .....	472	1 511 835	101 143	6.7	.2	X
2312	Motors .....	286	851 010	53 101	6.2	.1	X
2313	Parts for pumps and motors .....	407	1 396 420	84 702	6.1	.2	X
2320	General-purpose industrial machinery, equipment, and parts .....	11 101	42 641 534	34 380 447	80.6	80.6	60.7
2321	New pumps, compressors (air or gas), and equipment .....	3 781	15 121 228	7 619 980	50.4	17.9	X
2323	New diesel engines (excluding automotive) .....	421	2 665 300	1 393 494	52.3	3.3	X
2326	New controlling, recording, and indicating instruments and access .....	2 544	12 170 848	5 696 454	46.8	13.4	X
2327	All other new general-purpose industrial machinery and equipment .....	6 717	26 126 485	17 602 163	67.4	41.3	X
2328	Used general-purpose industrial machinery and equipment .....	2 342	6 010 768	2 068 355	34.4	4.9	X
2330	Metalworking machinery, equipment, and parts .....	500	3 195 749	410 743	12.9	1.0	X
2340	Materials handling machinery, equipment, and parts .....	750	4 250 694	443 496	10.4	1.0	70.9
2341	New conveying equipment .....	484	3 233 045	187 960	5.8	.4	X
2342	New hoists, cranes, and monorails .....	242	2 721 865	104 936	3.9	.2	X
2343	New forklift trucks .....	89	606 419	56 531	9.3	.1	X
2344	New industrial trucks and tractors .....	52	423 885	39 323	9.3	.1	X
2345	Used materials handling machinery, equipment, and parts .....	191	679 113	54 748	8.1	.1	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	293	1 081 157	236 840	21.9	.6	60.7
2351	New oil refining and pipeline machinery, equipment, and supplies .....	198	852 658	174 222	20.4	.4	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) .....	102	343 111	45 916	13.4	.1	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	63	187 577	16 701	8.9	Z	X

See footnotes at end of table.



**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218303</b>	<b>General-purpose industrial machinery &amp; equipment whsle— Con.</b>						
2360	Other industrial machinery, equipment, and parts .....	608	1 644 075	261 321	15.9	.6	80.1
2361	New metal smelting and refining machinery, and equipment .....	27	111 027	12 169	11.0	Z	X
2362	New power plant machinery (excluding electrical) .....	116	359 297	40 016	11.1	.1	X
2363	New printing trades machinery, equipment, and supplies .....	56	166 917	16 990	10.2	Z	X
2364	New textile and sewing machinery and equipment .....	15	82 424	6 282	7.6	Z	X
2365	New woodworking machinery .....	67	152 830	18 132	11.9	Z	X
2366	Other new industrial machinery and equipment .....	315	896 493	134 533	15.0	.3	X
2367	Used industrial machinery and equipment .....	185	346 555	33 190	9.6	.1	X
2370	Mechanical power transmission supplies .....	181	3 149 812	165 245	5.2	.4	26.0
2371	Bearings and bushings .....	79	2 093 237	106 958	5.1	.3	X
2372	Other mechanical power transmission supplies .....	124	1 139 528	58 287	5.1	.1	X
2380	Industrial valves and fittings (except fluid-power) .....	423	3 133 683	213 777	6.8	.5	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	326	1 104 547	81 992	7.4	.2	80.2
2391	Hydraulic valves .....	223	775 295	37 768	4.9	.1	X
2392	Pneumatic valves .....	219	763 291	44 217	5.8	.1	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	258	930 819	74 629	8.0	.2	71.0
2411	Hydraulic cylinders and rotary actuators .....	189	717 266	40 625	5.7	.1	X
2412	Pneumatic cylinders and rotary actuators .....	152	606 068	33 251	5.5	.1	X
2420	Hydraulic and pneumatic connectors and assemblies .....	213	2 307 833	76 406	3.3	.2	81.5
2421	Hydraulic and pneumatic connectors .....	162	2 171 738	38 746	1.8	.1	X
2422	Hydraulic and pneumatic assemblies .....	149	2 140 134	37 650	1.8	.1	X
2430	Fluid-power filters, components, accessories, and parts .....	430	1 527 632	148 918	9.7	.3	78.6
2431	Filters .....	350	1 270 956	108 067	8.5	.3	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	200	665 647	40 847	6.1	.1	X
2440	Welding supplies (excluding gases) .....	30	113 681	20 587	18.1	Z	X
2450	Industrial containers and supplies .....	104	2 160 906	76 105	3.5	.2	1.1
2451	New and reconditioned drums and barrels .....	8	20 635	446	2.2	Z	X
2452	Bottles and bottlers' supplies .....	20	584 629	26 867	4.6	.1	X
2454	Other industrial containers and supplies .....	85	1 890 045	45 793	2.4	.1	X
2460	Other industrial supplies .....	388	2 995 420	215 492	7.2	.5	14.0
2462	Abrasives and abrasive materials .....	245	2 203 114	123 223	5.6	.3	X
2463	Nylon, polyester, and synthetic rubber .....	34	164 943	1 598	1.0	Z	X
2464	Mechanical rubber goods .....	53	200 587	16 496	8.2	Z	X
2465	Strapping and tape .....	98	1 347 668	54 027	4.0	.1	X
2466	Industrial supplies, n.e.c. ....	120	453 474	18 718	4.1	Z	X
2520	Custodial (janitors') equipment and supplies .....	9	28 846	3 252	11.3	Z	X
2540	Other service establishment equipment and supplies .....	12	28 129	5 994	21.3	Z	43.1
2542	Service establishment equipment and supplies, n.e.c. ....	11	25 511	5 444	21.3	Z	X
2600	Aircraft and aeronautical equipment and supplies .....	16	87 337	16 013	18.3	Z	25.6
2614	Used aircraft and aeronautical equipment and supplies .....	10	82 195	14 806	18.0	Z	X
2620	Marine machinery, equipment, and supplies .....	23	600 192	144 404	24.1	.3	64.8
2623	New marine supplies .....	11	44 150	4 606	10.4	Z	X
2630	Other transportation equipment and supplies .....	44	2 050 398	118 339	5.8	.3	.5
2631	New transportation equipment (excluding automotive) .....	43	2 042 716	103 563	5.1	.2	X
2632	Used transportation equipment (excluding automotive) .....	14	531 506	14 009	2.6	Z	X
2700	Sporting and recreational goods and supplies .....	9	52 293	5 614	10.7	Z	.6
2713	Billiards, pool, bowling equipment, and accessories .....	6	43 896	4 430	10.1	Z	X
2800	Toys and hobby goods and supplies .....	7	15 890	272	1.7	Z	X
2930	Recyclable paper and paperboard .....	24	36 968	1 117	3.0	Z	X
2940	Recyclable materials, except metal .....	8	9 434	723	7.7	Z	8.6
2945	Other recyclable materials (including rubber and bones) .....	7	8 963	676	7.5	Z	X
3200	Printing and writing paper .....	10	19 922	2 305	11.6	Z	1.1
3213	Other printing and writing paper .....	9	11 115	2 217	19.9	Z	X
3300	Stationery, office supplies and greeting cards .....	35	39 492	4 928	12.5	Z	34.7
3313	Inked ribbons, carbon paper, pens and pencils .....	22	23 342	3 112	13.3	Z	X
3400	Industrial and personal services paper and plastics .....	20	58 984	6 775	11.5	Z	X
3900	Women's and children's wear .....	6	13 949	493	3.5	Z	X
5300	Plastics materials and basic shapes .....	166	2 214 379	89 815	4.1	.2	2.0
5311	Plastic pipes, rods, tubes, and shapes .....	74	995 523	27 807	2.8	.1	X
5313	Plastics raw materials .....	18	1 003 999	46 912	4.7	.1	X
5314	Other plastics materials and basic shapes .....	64	175 914	8 950	5.1	Z	X
5320	Industrial gases (welding, etc.) .....	29	39 006	7 684	19.7	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	402	1 383 900	164 928	11.9	.4	4.0
5331	Gases, compressed and liquified, except L.P. ....	10	17 214	3 527	20.5	Z	X
5332	Alkalies and chlorine .....	91	34 706	542	1.6	Z	X
5335	Detergents and soaps .....	236	698 322	55 465	7.9	.1	X
5336	Sanitation chemicals, polishes, and waxes .....	49	454 957	19 461	4.3	Z	X
5341	Insecticides, nonagricultural .....	12	165 477	963	.6	Z	X
5342	Adhesives, sealants, and glues .....	80	324 485	49 264	15.2	.1	X
5344	Other chemicals and allied products .....	78	604 673	35 698	5.9	.1	X
5400	Petroleum products .....	40	322 523	41 804	13.0	.1	47.8
5418	Lubricating oil and greases .....	40	322 523	41 804	13.0	.1	X
5800	Farm supplies .....	29	128 952	8 856	6.9	Z	4.4
5814	Weed killers, soil sterilizers, and soil conditioners .....	25	116 224	7 530	6.5	Z	X

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**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218303</b>	<b>General-purpose industrial machinery &amp; equipment whsle— Con.</b>						
6000	Paint, paint supplies, and wallpaper	28	101 587	13 772	13.6	Z	5.2
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	9	8 372	564	6.7	Z	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings)	20	96 391	9 236	9.6	Z	X
6014	Paint supplies	10	69 759	3 972	5.7	Z	X
9700	Service receipts and labor charges (including installed parts)	2 353	9 048 403	1 193 249	13.2	2.8	77.8
9701	Labor charges for repair work	2 123	7 915 349	677 267	8.6	1.6	X
9702	Parts installed in repair work	1 571	5 925 085	436 784	7.4	1.0	X
9703	Other service receipts and labor charges—Specify	341	1 716 486	79 194	4.6	.2	X
9720	Receipts for service contracts	333	2 795 380	767 823	27.5	1.8	X
9740	Receipts for installing equipment	432	1 247 700	76 793	6.2	.2	X
9810	Miscellaneous commodities	403	2 432 254	180 594	7.4	.4	X
9940	Rental and leasing receipts	590	2 615 752	199 473	7.6	.5	1.2
9941	Computer rental and leasing receipts	105	141 163	8 159	5.8	Z	X
9942	Photocopying machine rental	93	239 420	20 253	8.5	Z	X
9943	Other office machine rental receipts	92	88 028	3 448	3.9	Z	X
9944	Other rental receipts	282	2 054 511	164 528	8.0	.4	X
9960	Custom software (designed to customer specifications)	6	5 509	600	10.9	Z	X
9980	Receipts for machine shop job work	9	27 323	3 773	13.8	Z	X
<b>4218304</b>	<b>Metalworking machinery &amp; equipment whsle</b>	<b>4 092</b>	<b>X</b>	<b>19 008 973</b>	<b>X</b>	<b>100.0</b>	<b>80.1</b>
0200	New and rebuilt automotive parts and supplies	16	44 337	9 278	20.9	Z	X
0920	New computer equipment	28	96 641	9 122	9.4	Z	X
1050	Other professional equipment and supplies	7	6 653	599	9.0	Z	X
1120	Flat iron and steel products	80	224 890	12 202	5.4	.1	X
1140	Iron and steel wire and wire products	57	136 027	8 302	6.1	Z	X
1150	Iron and steel pipe and tubing	12	22 331	4 013	18.0	Z	X
1160	Other iron and steel products	10	16 768	1 134	6.8	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	13	148 760	8 406	5.7	Z	X
1400	Electrical apparatus and equipment	48	130 803	19 946	15.2	.1	X
1600	Electronic parts and equipment, except communication	84	728 046	48 142	6.6	.3	X
1700	Hardware	211	1 013 927	108 485	10.7	.6	X
1800	Plumbing and heating equipment and supplies (hydronics)	17	413 835	20 741	5.0	.1	X
1900	Warm air heating and air-conditioning equipment and supplies	8	12 810	375	2.9	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	37	192 242	13 097	6.8	.1	X
2200	Farm machinery, equipment, and parts	16	54 190	9 444	17.4	.1	X
2230	Food-processing machinery, equipment, and parts	31	55 297	7 477	13.5	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	105	839 827	71 228	8.5	.4	X
2320	General-purpose industrial machinery, equipment, and parts	406	1 998 768	376 643	18.8	2.0	X
2330	Metalworking machinery, equipment, and parts	4 092	19 008 973	17 387 950	91.5	91.5	X
2340	Materials handling machinery, equipment, and parts	194	1 165 055	131 905	11.3	.7	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	22	37 487	5 215	13.9	Z	X
2360	Other industrial machinery, equipment, and parts	207	841 315	84 879	10.1	.4	X
2370	Mechanical power transmission supplies	17	25 374	904	3.6	Z	X
2380	Industrial valves and fittings (except fluid-power)	38	130 079	6 483	5.0	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves	77	567 774	41 746	7.4	.2	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	99	687 983	41 632	6.1	.2	X
2420	Hydraulic and pneumatic connectors and assemblies	48	553 830	30 485	5.5	.2	X
2430	Fluid-power filters, components, accessories, and parts	71	578 458	27 130	4.7	.1	X
2440	Welding supplies (excluding gases)	23	27 534	2 427	8.8	Z	X
2450	Industrial containers and supplies	23	66 838	3 767	5.6	Z	X
2460	Other industrial supplies	401	1 523 266	199 506	13.1	1.1	X
2620	Marine machinery, equipment, and supplies	6	17 233	1 432	8.3	Z	X
5300	Plastics materials and basic shapes	24	58 836	7 561	12.9	Z	X
5320	Industrial gases (welding, etc.)	6	19 812	4 218	21.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	155	470 391	33 793	7.2	.2	X
6000	Paint, paint supplies, and wallpaper	18	29 845	3 171	10.6	Z	X
9700	Service receipts and labor charges (including installed parts)	417	2 371 096	140 098	5.9	.7	X
9720	Receipts for service contracts	37	340 419	10 851	3.2	.1	X
9740	Receipts for installing equipment	41	339 498	10 680	3.1	.1	X
9810	Miscellaneous commodities	77	321 656	46 083	14.3	.2	X
9940	Rental and leasing receipts	74	189 775	7 404	3.9	Z	X
<b>4218305</b>	<b>Materials handling equipment whsle</b>	<b>4 642</b>	<b>X</b>	<b>18 803 215</b>	<b>X</b>	<b>100.0</b>	<b>71.7</b>
0150	Heavy trucks and tractors (over 26,000 lb)	6	20 315	5 133	25.3	Z	X
0200	New and rebuilt automotive parts and supplies	75	487 057	46 982	9.6	.3	X
0420	Office and business furniture	9	25 476	8 440	33.1	Z	40.0
0421	New office furniture (wooden and metal)	9	25 476	8 440	33.1	Z	X
0600	Lumber: rough, dressed, and finished	6	5 881	569	9.7	Z	16.1
0611	Dimensional lumber (non-treated)	6	5 881	569	9.7	Z	X
0620	Plywood and millwork	14	42 016	6 098	14.5	Z	24.3
0621	Softwood plywood and oriented strand board (OSB)	8	22 777	3 544	15.6	Z	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	7	19 239	2 554	13.3	Z	X
0740	Other construction materials	9	42 475	6 316	14.9	Z	15.5
0744	Construction materials, n.e.c. (including wire fence and construction paper)	9	42 475	6 316	14.9	Z	X
0900	Office equipment	7	7 005	235	3.4	Z	X
0920	New computer equipment	23	102 145	4 829	4.7	Z	X
0970	Store machines and equipment	21	135 779	29 077	21.4	.2	68.9
0972	Other store machines and equipment	21	135 779	29 077	21.4	.2	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
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<b>4218305</b>	<b>Materials handling equipment whsle—Con.</b>						
1000	Medical, hospital, and surgical supplies .....	6	5 125	79	1.5	Z	X
1120	Flat iron and steel products .....	37	70 024	7 357	10.5	Z	X
1140	Iron and steel wire and wire products .....	63	664 840	108 368	16.3	.6	X
1150	Iron and steel pipe and tubing .....	13	38 583	3 861	10.0	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	13	20 958	2 973	14.2	Z	X
1400	Electrical apparatus and equipment .....	147	1 405 856	105 477	7.5	.6	5.0
1411	Power and distribution transformers .....	46	181 545	11 999	6.6	.1	X
1412	Switchgear and switchboard apparatus .....	14	140 852	3 320	2.4	Z	X
1413	Motors and generators (including motor-generator sets) .....	23	162 208	4 647	2.9	Z	X
1415	Electric bulbs (all types) .....	8	55 713	286	.5	Z	X
1417	Exterior wiring and cable (excluding conduit) .....	8	55 713	573	1.0	Z	X
1419	Industrial controls .....	33	215 806	13 792	6.4	.1	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	62	487 956	49 130	10.1	.3	X
1600	Electronic parts and equipment, except communication .....	78	141 111	11 946	8.5	.1	18.8
1616	Electronic connectors and other passive electronic parts .....	37	50 921	1 409	2.8	.4	X
1618	Electronic parts and equipment, n.e.c. ....	53	104 070	10 537	10.1	.1	X
1650	Communication equipment and supplies .....	30	55 015	6 002	10.9	Z	44.2
1653	Other electrical communication equipment .....	28	48 795	5 170	10.6	Z	X
1700	Hardware .....	92	817 631	62 745	7.7	.3	4.4
1711	Hand tools (including power driven) .....	82	304 331	19 795	6.5	.1	X
1712	Bolts, nuts, rivets, and fasteners .....	70	212 179	2 502	1.2	Z	X
1713	Cutlery .....	43	154 149	7 619	4.9	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	67	675 296	129 454	19.2	.7	10.3
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	62	673 108	45 886	6.8	.2	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	52	554 132	80 289	14.5	.4	X
1813	Plumbing fixtures .....	11	52 906	1 625	3.1	Z	X
1818	Other plumbing and heating equipment and supplies .....	8	69 511	1 654	2.4	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	10	15 653	3 965	25.3	Z	38.6
1911	Furnaces (warm air) .....	8	8 691	97	1.1	Z	X
1912	Central air-conditioning (residential and commercial) .....	8	8 691	391	4.5	Z	X
1916	Air cleaning and filtration systems .....	10	15 653	3 330	21.3	Z	X
1917	Compressors for air-conditioners .....	8	8 691	147	1.7	Z	X
2000	Refrigeration equipment and supplies .....	7	23 926	1 495	6.2	Z	59.3
2015	Other refrigeration equipment and supplies .....	6	6 985	648	9.3	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	135	533 507	88 852	16.7	.5	27.2
2111	New off-highway wheel and track-laying tractors .....	13	75 050	3 264	4.3	Z	X
2112	New power cranes, draglines, and shovels .....	19	101 688	6 617	6.5	Z	X
2113	New mixers, pavers, and related equipment .....	13	78 870	4 018	5.1	Z	X
2114	New tractor shovel loaders .....	6	49 485	5 690	11.5	Z	X
2115	New graders, rollers, and off-highway trucks .....	19	52 622	730	1.4	Z	X
2116	New mining machinery .....	7	122 948	10 562	8.6	.1	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	78	248 087	39 421	15.9	.2	X
2118	Used construction and mining machinery and equipment .....	72	216 623	18 538	8.6	.1	X
2200	Farm machinery, equipment, and parts .....	105	797 144	72 409	9.1	.4	X
2220	Garden machinery, equipment, and parts .....	20	143 263	13 210	9.2	.1	X
2230	Food-processing machinery, equipment, and parts .....	99	341 917	48 789	14.3	.3	71.4
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	54	224 813	19 196	8.5	.1	X
2232	New packing, packaging, and bottling equipment .....	70	246 740	26 781	10.9	.1	X
2233	Used food-processing machinery and equipment .....	23	90 360	2 811	3.1	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	143	465 167	32 643	7.0	.2	63.8
2311	Pumps .....	114	390 942	14 756	3.8	.1	X
2312	Motors .....	105	381 734	11 590	3.0	.1	X
2313	Parts for pumps and motors .....	62	239 706	6 284	2.6	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	544	2 760 949	435 006	15.8	2.3	43.2
2321	New pumps, compressors (air or gas), and equipment .....	125	1 076 382	144 174	13.4	.8	X
2323	New diesel engines (excluding automotive) .....	13	92 033	1 510	1.6	Z	X
2326	New controlling, recording, and indicating instruments and access .....	50	223 972	7 922	3.5	Z	X
2327	All other new general-purpose industrial machinery and equipment .....	399	1 735 645	238 243	13.7	1.3	X
2328	Used general-purpose industrial machinery and equipment .....	177	940 099	43 150	4.6	.2	X
2330	Metalworking machinery, equipment, and parts .....	146	409 898	53 309	13.0	.3	X
2340	Materials handling machinery, equipment, and parts .....	4 642	18 803 215	14 390 387	76.5	76.5	55.4
2341	New conveying equipment .....	2 118	8 036 247	4 277 978	53.2	22.8	X
2342	New hoists, cranes, and monorails .....	1 179	4 376 911	1 412 618	32.3	7.5	X
2343	New forklift trucks .....	1 763	11 031 398	5 803 790	52.6	30.9	X
2344	New industrial trucks and tractors .....	369	1 652 898	392 755	23.8	2.1	X
2345	Used materials handling machinery, equipment, and parts .....	2 594	10 769 291	2 503 249	23.2	13.3	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	79	163 190	37 988	23.3	.2	31.1
2351	New oil refining and pipeline machinery, equipment, and supplies .....	32	115 459	10 423	9.0	.1	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) .....	24	108 387	7 865	7.3	Z	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	51	143 088	19 649	13.7	.1	X
2360	Other industrial machinery, equipment, and parts .....	309	1 141 744	188 773	16.5	1.0	68.7
2361	New metal smelting and refining machinery, and equipment .....	28	128 139	8 895	6.9	Z	X
2362	New power plant machinery (excluding electrical) .....	30	212 279	19 933	9.4	.1	X
2363	New printing trades machinery, equipment, and supplies .....	59	97 456	4 605	4.7	Z	X
2364	New textile and sewing machinery and equipment .....	14	69 019	4 410	6.4	Z	X
2365	New woodworking machinery .....	20	124 889	1 715	1.4	Z	X
2366	Other new industrial machinery and equipment .....	194	824 539	138 793	16.8	.7	X
2367	Used industrial machinery and equipment .....	53	130 116	10 416	8.0	.1	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218305</b>	<b>Materials handling equipment whsle—Con.</b>						
2370	Mechanical power transmission supplies	96	300 703	34 799	11.6	.2	18.7
2371	Bearings and bushings	50	110 974	3 103	2.8	Z	X
2372	Other mechanical power transmission supplies	96	300 703	31 694	10.5	.2	X
2380	Industrial valves and fittings (except fluid-power)	41	125 961	7 463	5.9	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves	94	288 313	10 631	3.7	.1	59.7
2391	Hydraulic valves	77	232 573	5 157	2.2	Z	X
2392	Pneumatic valves	51	175 526	5 468	3.1	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	104	395 884	21 773	5.5	.1	66.2
2411	Hydraulic cylinders and rotary actuators	85	335 459	15 613	4.7	.1	X
2412	Pneumatic cylinders and rotary actuators	45	171 095	5 672	3.3	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	83	278 096	13 554	4.9	.1	65.8
2421	Hydraulic and pneumatic connectors	68	228 066	6 081	2.7	Z	X
2422	Hydraulic and pneumatic assemblies	50	161 397	7 467	4.6	Z	X
2430	Fluid-power filters, components, accessories, and parts	82	278 374	13 759	4.9	.1	63.6
2431	Filters	58	211 696	6 526	3.1	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	59	176 793	6 743	3.8	Z	X
2450	Industrial containers and supplies	132	412 475	37 857	9.2	.2	6.6
2451	New and reconditioned drums and barrels	36	73 648	299	.4	Z	X
2454	Other industrial containers and supplies	132	412 475	37 558	9.1	.2	X
2460	Other industrial supplies	105	833 316	30 727	3.7	.2	4.6
2461	Printing and duplicating inks	10	28 114	144	.5	Z	X
2462	Abrasives and abrasive materials	48	170 538	5 602	3.3	Z	X
2463	Nylon, polyester, and synthetic rubber	23	69 190	436	.6	Z	X
2464	Mechanical rubber goods	31	96 012	2 584	2.7	Z	X
2465	Strapping and tape	35	99 859	1 077	1.1	Z	X
2466	Industrial supplies, n.e.c.	52	175 442	11 387	6.5	.1	X
2630	Other transportation equipment and supplies	66	145 699	8 407	5.8	Z	X
2930	Recyclable paper and paperboard	7	3 880	829	21.4	Z	X
3400	Industrial and personal services paper and plastics	18	28 382	4 990	17.6	Z	45.3
3413	Industrial paper (wrapping, bags, cartons, etc.)	14	23 595	3 989	16.9	Z	X
5300	Plastics materials and basic shapes	33	71 213	5 933	8.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	25	94 892	3 816	4.0	Z	X
6000	Paint, paint supplies, and wallpaper	21	117 802	5 220	4.4	Z	X
9700	Service receipts and labor charges (including installed parts)	1 669	8 099 267	1 727 562	21.3	9.2	68.5
9701	Labor charges for repair work	1 605	7 950 709	1 074 036	13.5	5.7	X
9702	Parts installed in repair work	1 318	6 739 918	616 091	9.1	3.3	X
9703	Other service receipts and labor charges—Specify	225	856 425	37 432	4.4	.2	X
9720	Receipts for service contracts	306	1 605 671	64 450	4.0	.3	X
9740	Receipts for installing equipment	499	1 725 468	160 022	9.3	.9	X
9810	Miscellaneous commodities	190	648 486	96 863	14.9	.5	X
9940	Rental and leasing receipts	932	5 193 575	608 360	11.7	3.2	.1
9944	Other rental receipts	917	5 077 686	596 669	11.8	3.2	X
<b>4218306</b>	<b>Oilwell, oil refinery, &amp; pipeline mach, equip, &amp; supplies whsle . .</b>	<b>3 536</b>	<b>X</b>	<b>11 671 958</b>	<b>X</b>	<b>100.0</b>	<b>78.5</b>
0200	New and rebuilt automotive parts and supplies	33	40 134	2 997	7.5	Z	X
0900	Office equipment	15	101 345	2 027	2.0	Z	X
0920	New computer equipment	13	57 129	1 382	2.4	Z	X
1120	Flat iron and steel products	48	249 249	12 746	5.1	.1	X
1140	Iron and steel wire and wire products	63	205 149	12 522	6.1	.1	9.9
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	59	185 875	9 547	5.1	.1	X
1150	Iron and steel pipe and tubing	59	189 314	43 885	23.2	.4	6.5
1153	Standard steel pipe	59	189 314	43 885	23.2	.4	X
1180	Stainless steel	10	37 153	990	2.7	Z	31.1
1185	Other stainless steel (including tubing)	10	37 153	990	2.7	Z	X
1400	Electrical apparatus and equipment	71	276 443	52 336	18.9	.4	X
1600	Electronic parts and equipment, except communication	36	138 376	9 018	6.5	.1	X
1650	Communication equipment and supplies	17	67 119	1 396	2.1	Z	X
1700	Hardware	144	399 533	33 196	8.3	.3	X
1800	Plumbing and heating equipment and supplies (hydronics)	49	251 794	16 796	6.7	.1	X
2100	Construction and mining machinery and equipment (including parts and attachments)	74	276 435	33 168	12.0	.3	4.1
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	61	240 926	25 069	10.4	.2	X
2118	Used construction and mining machinery and equipment	61	240 926	6 258	2.6	.1	X
2200	Farm machinery, equipment, and parts	36	56 775	5 323	9.4	Z	X
2220	Garden machinery, equipment, and parts	6	49 719	583	1.2	Z	X
2230	Food-processing machinery, equipment, and parts	26	44 333	1 999	4.5	Z	74.9
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	24	40 761	977	2.4	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	125	276 424	32 387	11.7	.3	69.3
2311	Pumps	103	211 663	16 702	7.9	.1	X
2312	Motors	65	130 854	7 761	5.9	.1	X
2313	Parts for pumps and motors	65	151 719	7 924	5.2	.1	X
2320	General-purpose industrial machinery, equipment, and parts	419	1 320 952	222 839	16.9	1.9	67.3
2321	New pumps, compressors (air or gas), and equipment	164	555 511	56 583	10.2	.5	X
2323	New diesel engines (excluding automotive)	18	76 764	8 912	11.6	.1	X
2326	New controlling, recording, and indicating instruments and access	135	384 661	50 831	13.2	.4	X
2327	All other new general-purpose industrial machinery and equipment	195	535 264	70 238	13.1	.6	X
2328	Used general-purpose industrial machinery and equipment	70	224 422	36 265	16.2	.3	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218306</b>	<b>Oilwell, oil refinery, &amp; pipeline mach, equip, &amp; supplies whsle—Con.</b>						
2330	Metalworking machinery, equipment, and parts .....	99	249 165	48 670	19.5	.4	X
2340	Materials handling machinery, equipment, and parts .....	40	197 723	15 022	7.6	.1	70.3
2341	New conveying equipment .....	6	54 891	2 402	4.4	Z	X
2342	New hoists, cranes, and monorails .....	23	98 171	7 121	7.3	.1	X
2344	New industrial trucks and tractors .....	7	38 953	4 682	12.0	Z	X
2345	Used materials handling machinery, equipment, and parts .....	11	12 997	518	4.0	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	3 536	11 671 958	10 568 983	90.6	90.6	69.7
2351	New oil refining and pipeline machinery, equipment, and supplies .....	1 209	4 404 229	3 021 022	68.6	25.9	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) .....	2 436	8 560 736	6 348 509	74.2	54.4	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	1 171	2 566 199	1 199 451	46.7	10.3	X
2360	Other industrial machinery, equipment, and parts .....	99	486 642	83 089	17.1	.7	62.3
2361	New metal smelting and refining machinery, and equipment .....	15	36 519	2 736	7.5	Z	X
2362	New power plant machinery (excluding electrical) .....	23	195 861	27 072	13.8	.2	X
2366	Other new industrial machinery and equipment .....	57	193 253	22 804	11.8	.2	X
2367	Used industrial machinery and equipment .....	14	42 042	8 415	20.0	.1	X
2370	Mechanical power transmission supplies .....	31	91 314	9 082	9.9	.1	27.8
2371	Bearings and bushings .....	20	64 895	2 624	4.0	Z	X
2372	Other mechanical power transmission supplies .....	16	82 937	6 410	7.7	.1	X
2380	Industrial valves and fittings (except fluid-power) .....	213	601 160	78 919	13.1	.7	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	94	317 553	17 906	5.6	.2	72.8
2391	Hydraulic valves .....	76	270 698	9 182	3.4	.1	X
2392	Pneumatic valves .....	46	149 570	8 720	5.8	.1	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	66	239 177	20 628	8.6	.2	75.4
2411	Hydraulic cylinders and rotary actuators .....	36	95 878	4 451	4.6	Z	X
2412	Pneumatic cylinders and rotary actuators .....	42	187 416	16 176	8.6	.1	X
2420	Hydraulic and pneumatic connectors and assemblies .....	76	184 544	7 718	4.2	.1	75.9
2421	Hydraulic and pneumatic connectors .....	58	160 204	4 010	2.5	Z	X
2422	Hydraulic and pneumatic assemblies .....	36	109 217	3 708	3.4	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	78	274 352	23 031	8.4	.2	78.5
2431	Filters .....	66	231 392	15 701	6.8	.1	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	39	121 671	7 329	6.0	.1	X
2450	Industrial containers and supplies .....	18	112 424	14 025	12.5	.1	X
2460	Other industrial supplies .....	67	328 857	19 682	6.0	.2	35.9
2464	Mechanical rubber goods .....	11	17 336	2 035	11.7	Z	X
2465	Strapping and tape .....	37	174 701	5 573	3.2	Z	X
2466	Industrial supplies, n.e.c. ....	27	146 406	12 017	8.2	.1	X
2620	Marine machinery, equipment, and supplies .....	6	11 793	746	6.3	Z	9.6
2623	New marine supplies .....	6	11 793	746	6.3	Z	X
5300	Plastics materials and basic shapes .....	7	8 528	550	6.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	40	213 744	17 931	8.4	.2	X
5400	Petroleum products .....	16	67 087	12 967	19.3	.1	37.0
5418	Lubricating oil and greases .....	11	22 560	4 833	21.4	Z	X
6000	Paint, paint supplies, and wallpaper .....	18	109 597	5 142	4.7	Z	X
9700	Service receipts and labor charges (including installed parts) .....	406	1 086 342	125 388	11.5	1.1	75.0
9701	Labor charges for repair work .....	380	910 240	72 748	8.0	.6	X
9702	Parts installed in repair work .....	238	672 212	43 150	6.4	.4	X
9703	Other service receipts and labor charges—Specify .....	47	270 586	9 488	3.5	.1	X
9720	Receipts for service contracts .....	39	153 775	17 656	11.5	.2	X
9740	Receipts for installing equipment .....	105	228 622	19 334	8.5	.2	X
9810	Miscellaneous commodities .....	45	130 819	16 279	12.4	.1	X
9940	Rental and leasing receipts .....	133	265 374	45 140	17.0	.4	X
<b>4218307</b>	<b>Other industrial machinery &amp; equipment whsle .....</b>	<b>7 104</b>	<b>X</b>	<b>30 531 651</b>	<b>X</b>	<b>100.0</b>	<b>60.1</b>
0200	New and rebuilt automotive parts and supplies .....	42	193 633	23 477	12.1	.1	7.4
0213	Electrical engine parts (including ignition parts) .....	10	48 156	1 483	3.1	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	10	48 156	3 643	7.6	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	9	98 603	607	.6	Z	X
0218	Filters (oil, air, gas, and transmission) .....	9	98 603	10 689	10.8	Z	X
0219	Engine parts, except electrical .....	10	48 156	2 163	4.5	Z	X
0221	Body parts and repair materials .....	7	3 201	269	8.4	Z	X
0223	Parts, n.e.c. ....	10	48 156	741	1.5	Z	X
0420	Office and business furniture .....	6	35 479	927	2.6	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	7	9 418	1 859	19.7	Z	2.0
0712	Cement and lime .....	7	9 418	1 859	19.7	Z	X
0740	Other construction materials .....	9	11 251	403	3.6	Z	60.1
0742	Prefabricated buildings and structural assemblies (nonwood) .....	9	11 251	403	3.6	Z	X
0800	Photographic equipment and supplies (excluding video) .....	15	43 354	4 444	10.3	Z	57.9
0813	Photographic film .....	15	43 354	3 146	7.3	Z	X
0814	Developing supplies (excluding film) .....	7	2 206	93	4.2	Z	X
0900	Office equipment .....	19	108 226	21 292	19.7	.1	5.1
0915	Mailing, letter handling, and addressing machines .....	11	44 295	7 471	16.9	Z	X
0920	New computer equipment .....	80	206 223	23 701	11.5	.1	3.5
0921	Computers .....	80	206 223	7 872	3.8	Z	X
0924	Other computer peripheral equipment .....	54	144 535	15 829	11.0	.1	X
0950	Computer software (packaged) .....	14	22 892	893	3.9	Z	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218307</b>	<b>Other industrial machinery &amp; equipment whse—Con.</b>						
1120	Flat iron and steel products .....	46	136 168	7 371	5.4	Z	1.1
1129	Other flat iron and steel products .....	7	22 799	1 049	4.6	Z	X
1140	Iron and steel wire and wire products .....	49	105 110	5 216	5.0	Z	1.2
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	49	105 110	5 216	5.0	Z	X
1150	Iron and steel pipe and tubing .....	13	46 596	9 220	19.8	Z	2.4
1152	Tubing .....	13	46 596	9 220	19.8	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	24	56 277	7 922	14.1	Z	X
1400	Electrical apparatus and equipment .....	140	470 763	31 254	6.6	.1	2.1
1413	Motors and generators (including motor-generator sets) .....	68	354 225	18 642	5.3	.1	X
1414	Conduit, raceway, and fittings .....	56	220 679	2 923	1.3	Z	X
1417	Exterior wiring and cable (excluding conduit) .....	56	220 679	2 923	1.3	Z	X
1419	Industrial controls .....	72	116 538	6 766	5.8	Z	X
1500	Electrical appliances, household .....	7	12 230	929	7.6	Z	X
1600	Electronic parts and equipment, except communication .....	194	721 839	84 533	11.7	.3	.1
1616	Electronic connectors and other passive electronic parts .....	37	194 899	22 522	11.6	.1	X
1618	Electronic parts and equipment, n.e.c. ....	157	526 940	62 011	11.8	.2	X
1650	Communication equipment and supplies .....	16	26 376	2 211	8.4	Z	X
1700	Hardware .....	137	502 468	64 443	12.8	.2	11.8
1711	Hand tools (including power driven) .....	99	444 315	58 464	13.2	.2	X
1712	Bolts, nuts, rivets, and fasteners .....	22	18 449	91	.5	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	61	189 051	13 369	7.1	Z	2.2
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	23	139 256	4 025	2.9	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	31	142 166	4 441	3.1	Z	X
1818	Other plumbing and heating equipment and supplies .....	10	7 195	2 802	38.9	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	25	50 742	4 671	9.2	Z	5.9
1916	Air cleaning and filtration systems .....	25	50 742	4 671	9.2	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	121	399 612	49 224	12.3	.2	2.0
2113	New mixers, pavers, and related equipment .....	12	25 989	8 423	32.4	Z	X
2200	Farm machinery, equipment, and parts .....	44	310 666	46 772	15.1	.2	33.8
2211	New tractors (farm) .....	17	292 576	38 810	13.3	.1	X
2213	New land preparation, planting, and cultivating machinery .....	17	292 576	5 970	2.0	Z	X
2216	Other new farm machinery and equipment .....	19	14 405	1 853	12.9	Z	X
2220	Garden machinery, equipment, and parts .....	17	251 506	31 778	12.6	.1	40.5
2221	New power lawn mowers .....	15	250 990	3 728	1.5	Z	X
2222	Other new lawn and garden machinery and equipment .....	15	250 990	28 003	11.2	.1	X
2230	Food-processing machinery, equipment, and parts .....	151	598 862	58 462	9.8	.2	58.0
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	70	263 673	34 217	13.0	.1	X
2232	New packing, packaging, and bottling equipment .....	90	356 981	19 436	5.4	.1	X
2233	Used food-processing machinery and equipment .....	37	86 377	4 806	5.6	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	187	484 944	59 830	12.3	.2	59.5
2311	Pumps .....	149	390 951	32 967	8.4	.1	X
2312	Motors .....	134	293 921	18 753	6.4	.1	X
2313	Parts for pumps and motors .....	98	223 728	8 088	3.6	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	552	1 871 137	346 148	18.5	1.1	57.1
2321	New pumps, compressors (air or gas), and equipment .....	227	729 118	89 204	12.2	.3	X
2323	New diesel engines (excluding automotive) .....	30	97 204	13 364	13.7	Z	X
2326	New controlling, recording, and indicating instruments and access .....	146	472 955	36 697	7.8	.1	X
2327	All other new general-purpose industrial machinery and equipment .....	283	1 027 656	183 034	17.8	.6	X
2328	Used general-purpose industrial machinery and equipment .....	91	155 473	23 834	15.3	.1	X
2330	Metalworking machinery, equipment, and parts .....	180	618 981	94 087	15.2	.3	X
2340	Materials handling machinery, equipment, and parts .....	376	1 579 464	149 084	9.4	.5	57.1
2341	New conveying equipment .....	266	1 196 065	107 084	9.0	.4	X
2342	New hoists, cranes, and monorails .....	97	417 277	18 653	4.5	.1	X
2343	New forklift trucks .....	19	85 228	3 422	4.0	Z	X
2344	New industrial trucks and tractors .....	10	61 822	3 777	6.1	Z	X
2345	Used materials handling machinery, equipment, and parts .....	96	195 778	16 125	8.2	.1	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	96	389 309	61 419	15.8	.2	51.8
2351	New oil refining and pipeline machinery, equipment, and supplies .....	69	276 057	41 574	15.1	.1	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) .....	43	152 166	14 588	9.6	Z	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	19	40 395	5 253	13.0	Z	X
2360	Other industrial machinery, equipment, and parts .....	7 104	30 531 651	27 683 975	90.7	90.7	51.0
2361	New metal smelting and refining machinery, and equipment .....	202	517 380	184 787	35.7	.6	X
2362	New power plant machinery (excluding electrical) .....	328	1 299 363	802 343	61.7	2.6	X
2363	New printing trades machinery, equipment, and supplies .....	1 659	9 051 556	7 854 917	86.8	25.7	X
2364	New textile and sewing machinery and equipment .....	788	3 908 965	3 408 155	87.2	11.2	X
2365	New woodworking machinery .....	543	1 700 318	1 275 165	75.0	4.2	X
2366	Other new industrial machinery and equipment .....	3 622	15 964 172	12 656 332	79.3	41.5	X
2367	Used industrial machinery and equipment .....	1 660	5 294 216	1 502 275	28.4	4.9	X
2370	Mechanical power transmission supplies .....	30	74 335	9 217	12.4	Z	5.0
2371	Bearings and bushings .....	26	68 931	2 846	4.1	Z	X
2372	Other mechanical power transmission supplies .....	13	67 396	6 156	9.1	Z	X
2380	Industrial valves and fittings (except fluid-power) .....	148	464 755	57 475	12.4	.2	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	121	412 954	25 932	6.3	.1	59.2
2391	Hydraulic valves .....	76	307 258	12 704	4.1	Z	X
2392	Pneumatic valves .....	87	261 060	13 228	5.1	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218307</b>	<b>Other industrial machinery &amp; equipment whse—Con.</b>						
2400	Hydraulic and pneumatic cyclinders and rotary actuators .....	123	404 298	40 022	9.9	.1	59.7
2411	Hydraulic cyclinders and rotary actuators .....	90	317 706	14 083	4.4	Z	X
2412	Pneumatic cyclinders and rotary actuators .....	74	276 790	25 938	9.4	.1	X
2420	Hydraulic and pneumatic connectors and assemblies .....	71	255 434	29 497	11.5	.1	58.4
2421	Hydraulic and pneumatic connectors .....	60	233 887	18 014	7.7	.1	X
2422	Hydraulic and pneumatic assemblies .....	51	163 611	11 478	7.0	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	131	309 416	26 791	8.7	.1	54.7
2431	Filters .....	92	237 337	15 492	6.5	.1	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	73	127 450	11 294	8.9	Z	X
2450	Industrial containers and supplies .....	45	153 093	15 349	10.0	.1	8.0
2452	Bottles and bottlers' supplies .....	20	4 571	235	5.1	Z	X
2454	Other industrial containers and supplies .....	20	128 330	12 835	10.0	Z	X
2460	Other industrial supplies .....	201	771 988	146 389	19.0	.5	12.8
2461	Printing and duplicating inks .....	63	116 123	25 968	22.4	.1	X
2462	Abrasives and abrasive materials .....	78	348 999	51 510	14.8	Z	X
2465	Strapping and tape .....	19	80 650	9 882	12.3	.2	X
2466	Industrial supplies, n.e.c. ....	62	382 422	59 029	15.4	.2	X
2600	Aircraft and aeronautical equipment and supplies .....	9	16 944	2 602	15.4	Z	X
2630	Other transportation equipment and supplies .....	16	65 588	6 232	9.5	Z	X
2700	Sporting and recreational goods and supplies .....	21	49 353	7 290	14.8	Z	56.2
2714	Camping and fishing equipment and accessories .....	15	48 185	7 233	15.0	Z	X
2800	Toys and hobby goods and supplies .....	12	5 278	317	6.0	Z	48.5
2812	Other toys and games (including fireworks and children's vehicles) ..	12	5 278	317	6.0	Z	X
2900	Ferrous metal scrap .....	9	56 549	19 561	34.6	.1	10.7
2911	Prepared ferrous metal scrap (processed by this establishment) .....	9	56 549	19 561	34.6	.1	X
2920	Nonferrous metal scrap .....	6	48 514	2 726	5.6	Z	11.9
2921	Aluminum scrap .....	6	48 514	2 726	5.6	Z	X
2930	Recyclable paper and paperboard .....	28	73 263	7 439	10.2	Z	X
3400	Industrial and personal services paper and plastics .....	12	21 196	441	2.1	Z	4.1
3415	Other industrial and personal service paper .....	9	20 848	406	1.9	Z	X
3600	Piece goods, knit and woven .....	7	9 103	658	7.2	Z	X
5140	Other farm products, inedible .....	20	12 195	6 097	50.0	Z	60.1
5143	Farm products, n.e.c. ....	20	12 195	6 097	50.0	Z	X
5300	Plastics materials and basic shapes .....	87	316 271	31 036	9.8	.1	4.3
5311	Plastic pipes, rods, tubes, and shapes .....	30	27 387	4 267	15.6	Z	X
5312	High pressure laminates .....	31	215 452	17 943	8.3	.1	X
5320	Industrial gases (welding, etc.) .....	6	35 153	10 648	30.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	214	510 970	69 683	13.6	.2	7.2
5342	Adhesives, sealants, and glues .....	126	297 299	34 554	11.6	.1	X
5344	Other chemicals and allied products .....	51	99 402	16 096	16.2	.1	X
5800	Farm supplies .....	6	1 168	114	9.8	Z	X
6150	Nondurable goods, n.e.c. ....	11	76 495	23 212	30.3	.1	X
9700	Service receipts and labor charges (including installed parts) .....	1 466	8 033 950	702 649	8.7	2.3	57.3
9701	Labor charges for repair work .....	1 300	6 813 641	340 386	5.0	1.1	X
9702	Parts installed in repair work .....	871	4 375 020	250 079	5.7	.8	X
9703	Other service receipts and labor charges—Specify .....	295	1 965 535	112 172	5.7	.4	X
9720	Receipts for service contracts .....	208	1 004 171	78 703	7.8	.3	X
9740	Receipts for installing equipment .....	343	1 548 693	115 431	7.5	.4	X
9810	Miscellaneous commodities .....	197	561 842	62 890	11.2	.2	X
9940	Rental and leasing receipts .....	253	1 073 225	70 152	6.5	.2	X
9943	Other office machine rental receipts .....	247	1 048 939	69 137	6.6	.2	X
<b>42184</b>	<b>Industrial supplies whse</b>	<b>15 055</b>	<b>X</b>	<b>64 861 321</b>	<b>X</b>	<b>100.0</b>	<b>57.1</b>
0200	New and rebuilt automotive parts and supplies .....	163	1 006 173	109 589	10.9	.2	9.1
0211	Batteries .....	22	92 882	1 648	1.8	Z	X
0212	Engines (complete) .....	15	71 417	372	.5	Z	X
0213	Electrical engine parts (including ignition parts) .....	42	120 065	4 004	3.3	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	38	101 960	3 789	3.7	Z	X
0215	Exhaust system parts .....	31	80 495	804	1.0	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	34	125 613	4 466	3.6	Z	X
0218	Filters (oil, air, gas, and transmission) .....	41	180 823	13 307	7.4	Z	X
0219	Engine parts, except electrical .....	41	355 507	25 332	7.1	Z	X
0221	Body parts and repair materials .....	15	71 417	747	1.0	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	38	101 960	2 104	2.1	Z	X
0223	Parts, n.e.c. ....	91	313 640	23 334	7.4	Z	X
0420	Office and business furniture .....	9	27 468	2 603	9.5	Z	X
0530	Flooring and floor coverings .....	8	6 319	601	9.5	Z	26.6
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	6	5 897	433	7.3	Z	X
0540	Other home furnishings .....	8	16 467	1 308	7.9	Z	X
0620	Plywood and millwork .....	10	9 976	1 209	12.1	Z	X
0720	Roofing, siding, and insulation materials .....	6	21 697	3 222	14.9	Z	X
0740	Other construction materials .....	9	48 370	1 784	3.7	Z	X
0900	Office equipment .....	73	251 888	11 929	4.7	Z	.4
0913	Copying machines and equipment .....	27	45 582	2 636	5.8	Z	X
0920	New computer equipment .....	34	149 472	12 398	8.3	Z	X
0960	Restaurant and hotel equipment and supplies .....	16	71 650	6 310	8.8	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42184</b>	<b>Industrial supplies whse—Con.</b>						
0970	Store machines and equipment .....	31	62 869	8 229	13.1	Z	33.4
0972	Other store machines and equipment .....	15	33 919	6 964	20.5	Z	X
1000	Medical, hospital, and surgical supplies .....	271	1 089 478	101 785	9.3	.2	9.9
1013	Other surgical, medical, and hospital supplies .....	237	805 305	80 000	9.9	.1	X
1100	Iron and steel products (semifinished) .....	9	48 535	12 045	24.8	Z	X
1120	Flat iron and steel products .....	429	841 070	59 454	7.1	.1	6.0
1129	Other flat iron and steel products .....	97	254 030	11 875	4.7	Z	X
1140	Iron and steel wire and wire products .....	415	1 084 554	89 600	8.3	.1	6.4
1141	Wire (plain, coated, barbed, and twisted) .....	96	202 430	7 793	3.9	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	335	625 016	48 545	7.8	.1	X
1150	Iron and steel pipe and tubing .....	706	3 096 937	366 966	11.8	.6	12.5
1153	Standard steel pipe .....	263	1 252 379	255 209	20.4	.4	X
1154	Other steel pipe .....	112	495 101	8 911	1.8	Z	X
1160	Other iron and steel products .....	171	1 004 320	34 381	3.4	.1	39.3
1163	Bars and bar-size shapes: cold finished .....	18	34 926	1 160	3.3	Z	X
1170	Alloy steel .....	8	779 003	290 248	37.3	.4	X
1180	Stainless steel .....	22	270 634	76 654	28.3	.1	X
1200	Copper and brass .....	11	47 772	3 678	7.7	Z	38.4
1213	Tubular products (pipes and tubes) .....	6	35 636	2 631	7.4	Z	X
1220	Aluminum shapes, forms, etc. ....	13	20 865	3 909	18.7	Z	2.8
1221	Plates (.250 inch and over) .....	8	3 121	444	14.2	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	20	31 348	2 919	9.3	Z	X
1400	Electrical apparatus and equipment. ....	1 241	3 531 219	373 374	10.6	.6	1.5
1413	Motors and generators (including motor-generator sets) .....	525	1 624 228	164 728	10.1	.3	X
1414	Conduit, raceway, and fittings .....	136	371 712	5 561	1.5	Z	X
1415	Electric bulbs (all types) .....	247	652 386	24 687	3.8	Z	X
1418	Lighting fixtures (residential and commercial) .....	136	371 712	5 561	1.5	Z	X
1419	Industrial controls .....	365	782 691	98 163	12.5	.2	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	136	371 712	13 983	3.8	Z	X
1600	Electronic parts and equipment, except communication .....	657	2 174 006	182 849	8.4	.3	.6
1615	Discrete semiconductors, etc. ....	24	114 285	8 269	7.2	Z	X
1616	Electronic connectors and other passive electronic parts .....	11	56 162	5 531	9.8	Z	X
1618	Electronic parts and equipment, n.e.c. ....	36	112 969	4 803	4.3	Z	X
1700	Hardware .....	1 245	3 241 639	391 520	12.1	.6	3.8
1711	Hand tools (including power driven) .....	618	1 707 023	192 734	11.3	.3	X
1712	Bolts, nuts, rivets, and fasteners .....	763	1 465 030	121 101	8.3	.2	X
1713	Cutlery .....	313	518 388	15 026	2.9	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	562	1 757 119	192 631	11.0	.3	1.6
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	189	669 026	94 725	14.2	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	45	131 424	10 652	8.1	Z	X
1813	Plumbing fixtures .....	27	35 188	886	2.5	Z	X
1818	Other plumbing and heating equipment and supplies .....	24	28 788	562	2.0	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	161	429 945	32 258	7.5	.1	4.8
1916	Air cleaning and filtration systems .....	31	95 475	15 510	16.2	Z	X
2000	Refrigeration equipment and supplies .....	6	28 440	5 136	18.1	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	459	1 256 521	174 954	13.9	.3	4.6
2116	New mining machinery .....	11	114 921	8 273	7.2	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	116	276 113	62 780	22.7	.1	X
2200	Farm machinery, equipment, and parts .....	197	552 720	46 107	8.3	.1	X
2220	Garden machinery, equipment, and parts .....	45	70 784	6 972	9.9	Z	X
2230	Food-processing machinery, equipment, and parts .....	43	122 904	13 650	11.1	Z	50.8
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	28	90 356	7 492	8.3	Z	X
2232	New packing, packaging, and bottling equipment .....	31	57 998	6 157	10.6	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	885	2 221 671	128 154	5.8	.2	6.7
2311	Pumps .....	688	1 773 960	67 207	3.8	.1	X
2312	Motors .....	259	536 747	23 976	4.5	Z	X
2313	Parts for pumps and motors .....	489	951 625	33 055	3.5	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	1 717	6 363 166	839 982	13.2	1.3	12.1
2321	New pumps, compressors (air or gas), and equipment .....	517	1 286 809	69 323	5.4	.1	X
2323	New diesel engines (excluding automotive) .....	10	335 399	67 845	20.2	.1	X
2326	New controlling, recording, and indicating instruments and access .....	807	2 054 951	167 774	8.2	.3	X
2327	All other new general-purpose industrial machinery and equipment .....	902	2 288 749	216 477	9.5	.3	X
2328	Used general-purpose industrial machinery and equipment .....	105	560 721	10 937	2.0	Z	X
2330	Metalworking machinery, equipment, and parts .....	751	2 172 547	220 347	10.1	.3	X
2340	Materials handling machinery, equipment, and parts .....	1 478	4 338 219	431 629	9.9	.7	5.1
2341	New conveying equipment .....	1 077	2 917 654	304 693	10.4	.5	X
2342	New hoists, cranes, and monorails .....	624	1 737 608	89 873	5.2	.1	X
2343	New forklift trucks .....	41	84 639	3 774	4.5	Z	X
2345	Used materials handling machinery, equipment, and parts .....	56	84 521	4 784	5.7	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	466	1 419 917	155 871	11.0	.2	20.8
2351	New oil refining and pipeline machinery, equipment, and supplies .....	255	845 150	71 334	8.4	.1	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) .....	202	512 172	35 163	6.9	.1	X

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42184</b>	<b>Industrial supplies whse—Con.</b>						
2360	Other industrial machinery, equipment, and parts . . . . .	349	964 370	117 448	12.2	.2	30.8
2361	New metal smelting and refining machinery, and equipment . . . . .	9	39 515	8 421	2.3	Z	X
2362	New power plant machinery (excluding electrical) . . . . .	89	233 202	10 362	4.4	Z	X
2363	New printing trades machinery, equipment, and supplies . . . . .	54	97 504	17 143	17.6	Z	X
2364	New textile and sewing machinery and equipment . . . . .	17	61 474	10 429	17.0	Z	X
2365	New woodworking machinery . . . . .	45	64 828	5 202	8.0	Z	X
2366	Other new industrial machinery and equipment . . . . .	204	380 552	47 639	12.5	.1	X
2367	Used industrial machinery and equipment . . . . .	32	80 262	1 782	2.2	Z	X
2370	Mechanical power transmission supplies . . . . .	4 136	16 732 857	12 618 895	75.4	19.5	53.4
2371	Bearings and bushings . . . . .	3 536	14 523 785	7 649 652	52.7	11.8	X
2372	Other mechanical power transmission supplies . . . . .	3 418	11 914 027	4 969 223	41.7	7.7	X
2380	Industrial valves and fittings (except fluid-power) . . . . .	3 258	10 788 895	6 225 947	57.7	9.6	X
2390	Hydraulic and pneumatic (fluid-power) valves . . . . .	1 490	3 890 425	325 395	8.4	.5	55.1
2391	Hydraulic valves . . . . .	965	2 543 872	143 477	5.6	.2	X
2392	Pneumatic valves . . . . .	1 229	2 947 200	180 068	6.1	.3	X
2400	Hydraulic and pneumatic cylinders and rotary actuators . . . . .	1 128	2 884 979	202 879	7.0	.3	55.2
2411	Hydraulic cylinders and rotary actuators . . . . .	731	1 830 646	66 098	3.6	.1	X
2412	Pneumatic cylinders and rotary actuators . . . . .	742	1 823 694	136 755	7.5	.2	X
2420	Hydraulic and pneumatic connectors and assemblies . . . . .	1 868	4 083 700	544 439	13.3	.8	54.8
2421	Hydraulic and pneumatic connectors . . . . .	1 561	3 455 855	290 070	8.4	.4	X
2422	Hydraulic and pneumatic assemblies . . . . .	1 294	2 601 307	254 337	9.8	.4	X
2430	Fluid-power filters, components, accessories, and parts . . . . .	1 655	4 502 137	330 592	7.3	.5	54.7
2431	Filters . . . . .	1 055	2 662 250	125 781	4.7	.2	X
2432	Other fluid-power components, accessories, and parts, n.e.c. . . . .	1 103	3 079 846	204 792	6.6	.3	X
2440	Welding supplies (excluding gases) . . . . .	2 750	6 371 240	3 396 333	53.3	5.2	X
2450	Industrial containers and supplies . . . . .	2 689	12 757 225	9 770 473	76.6	15.1	37.2
2451	New and reconditioned drums and barrels . . . . .	563	1 518 175	644 200	42.4	1.0	X
2452	Bottles and bottlers' supplies . . . . .	580	6 061 135	5 183 679	85.5	8.0	X
2454	Other industrial containers and supplies . . . . .	1 945	7 028 230	3 942 059	56.1	6.1	X
2460	Other industrial supplies . . . . .	7 285	32 250 607	23 476 888	72.8	36.2	49.1
2461	Printing and duplicating inks . . . . .	434	4 435 906	3 501 097	78.9	5.4	X
2462	Abrasives and abrasive materials . . . . .	2 505	7 103 645	2 110 233	29.7	3.3	X
2463	Nylon, polyester, and synthetic rubber . . . . .	967	2 771 371	995 281	35.9	1.5	X
2464	Mechanical rubber goods . . . . .	1 846	5 333 524	2 226 685	41.7	3.4	X
2465	Strapping and tape . . . . .	1 562	5 086 554	1 423 179	28.0	2.2	X
2466	Industrial supplies, n.e.c. . . . .	4 790	20 617 696	13 220 404	64.1	20.4	X
2520	Custodial (janitors') equipment and supplies . . . . .	49	225 332	18 840	8.4	Z	3.5
2523	Custodial supplies . . . . .	12	84 165	3 679	4.4	Z	X
2600	Aircraft and aeronautical equipment and supplies . . . . .	12	9 595	2 872	29.9	Z	X
2620	Marine machinery, equipment, and supplies . . . . .	117	325 202	49 993	15.4	.1	.5
2623	New marine supplies . . . . .	36	90 174	17 947	19.9	Z	X
2630	Other transportation equipment and supplies . . . . .	7	23 844	952	4.0	Z	X
2700	Sporting and recreational goods and supplies . . . . .	9	38 861	4 918	12.7	Z	X
2940	Recyclable materials, except metal . . . . .	8	20 711	6 087	29.4	Z	X
3200	Printing and writing paper . . . . .	21	127 737	13 966	10.9	Z	49.0
3211	Roll newsprint and rotogravure paper . . . . .	7	22 033	1 866	8.5	Z	X
3213	Other printing and writing paper . . . . .	14	105 704	11 375	10.8	Z	X
3300	Stationery, office supplies and greeting cards . . . . .	58	133 611	20 523	15.4	Z	46.2
3311	Business forms . . . . .	33	30 787	5 066	16.5	Z	X
3312	Stationery, photocopy paper, and typing paper . . . . .	11	51 272	1 047	2.0	Z	X
3313	Inked ribbons, carbon paper, pens and pencils . . . . .	27	42 174	10 302	24.4	Z	X
3314	Toner and cartridges . . . . .	21	15 952	816	5.1	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) . . . . .	31	45 719	3 292	7.2	Z	X
3400	Industrial and personal services paper and plastics . . . . .	515	1 634 162	269 977	16.5	.4	22.5
3411	Paperboard and boxboard boxes . . . . .	420	1 243 931	116 174	9.3	.2	X
3412	Paper dishes, cups, and napkins . . . . .	131	509 077	10 565	2.1	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) . . . . .	329	978 251	69 964	7.2	.1	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies . . . . .	159	631 175	46 713	7.4	.1	X
3415	Other industrial and personal service paper . . . . .	77	335 896	26 035	7.8	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries . . . . .	18	17 446	1 065	6.1	Z	X
3600	Piece goods, knit and woven . . . . .	10	304 451	47 257	15.5	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) . . . . .	6	12 303	1 641	13.3	Z	X
3800	Men's and boys' wear . . . . .	8	11 964	1 060	8.9	Z	48.1
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) . . . . .	8	11 964	1 060	8.9	Z	X
4830	Canned foods . . . . .	14	48 123	17 698	36.8	Z	X
5300	Plastics materials and basic shapes . . . . .	589	1 850 258	231 600	12.5	.4	3.8
5311	Plastic pipes, rods, tubes, and shapes . . . . .	358	1 131 211	61 290	5.4	.1	X
5313	Plastics raw materials . . . . .	244	582 526	42 273	7.3	.1	X
5314	Other plastics materials and basic shapes . . . . .	245	732 021	104 744	14.3	.2	X
5320	Industrial gases (welding, etc.) . . . . .	1 896	3 793 647	1 003 957	26.5	1.5	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	695	2 724 883	434 248	15.9	.7	8.6
5331	Gasses, compressed and liquified, except L.P. . . . .	284	617 189	70 371	11.4	.1	X
5335	Detergents and soaps . . . . .	80	217 862	11 502	5.3	Z	X
5336	Sanitation chemicals, polishes, and waxes . . . . .	62	157 920	5 882	3.7	Z	X
5338	Wood chemicals, naval stores, and gum . . . . .	10	35 859	1 506	4.2	Z	X
5342	Adhesives, sealants, and glues . . . . .	239	827 953	51 725	6.2	.1	X
5344	Other chemicals and allied products . . . . .	57	341 379	24 977	7.3	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42184</b>	<b>Industrial supplies whsle—Con.</b>						
5400	Petroleum products .....	23	84 217	5 691	6.8	Z	6.3
5418	Lubricating oil and greases .....	19	43 984	4 724	10.7	Z	X
5420	Liquified petroleum gases (excluding natural gas) .....	35	66 950	6 552	9.8	Z	X
5700	Wines and distilled alcoholic beverages .....	7	10 636	104	1.0	Z	X
5800	Farm supplies .....	20	68 492	21 061	30.8	Z	35.2
5817	Seeds and bulbs .....	9	21 010	5 985	28.5	Z	X
6000	Paint, paint supplies, and wallpaper .....	554	1 556 646	85 904	5.5	.1	2.1
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	109	544 614	33 300	6.1	.1	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) .....	19	15 809	1 215	7.7	Z	X
6014	Paint supplies .....	142	291 457	14 311	4.9	Z	X
6120	Art goods (including novelties and souvenirs) .....	7	38 624	4 840	12.5	Z	X
6150	Nondurable goods, n.e.c. ....	11	37 961	3 345	8.8	Z	X
9700	Service receipts and labor charges (including installed parts) .....	1 877	5 403 544	393 945	7.3	.6	48.3
9701	Labor charges for repair work .....	1 568	4 547 565	227 478	5.0	.4	X
9702	Parts installed in repair work .....	823	2 488 393	88 094	3.5	.1	X
9703	Other service receipts and labor charges—Specify .....	591	1 406 973	78 332	5.6	.1	X
9720	Receipts for service contracts .....	11	64 901	2 518	3.9	Z	X
9740	Receipts for installing equipment .....	23	44 635	2 187	4.9	Z	X
9750	Reconditioning of drums or barrels .....	48	80 500	24 303	30.2	Z	X
9810	Miscellaneous commodities .....	912	2 904 077	427 706	14.7	.7	X
9940	Rental and leasing receipts .....	1 244	2 852 983	286 949	10.1	.4	X
<b>421840</b>	<b>Industrial supplies whsle .....</b>	<b>15 055</b>	<b>X</b>	<b>64 861 321</b>	<b>X</b>	<b>100.0</b>	<b>57.1</b>
0200	New and rebuilt automotive parts and supplies .....	163	1 006 173	109 589	10.9	.2	9.1
0211	Batteries .....	22	92 882	1 648	1.8	Z	X
0212	Engines (complete) .....	15	71 417	372	.5	Z	X
0213	Electrical engine parts (including ignition parts) .....	42	120 065	4 004	3.3	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	38	101 960	3 789	3.7	Z	X
0215	Exhaust system parts .....	31	80 495	804	1.0	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	34	125 613	4 466	3.6	Z	X
0218	Filters (oil, air, gas, and transmission) .....	41	180 823	13 307	7.4	Z	X
0219	Engine parts, except electrical .....	41	355 507	25 332	7.1	Z	X
0221	Body parts and repair materials .....	15	71 417	747	1.0	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	38	101 960	2 104	2.1	Z	X
0223	Parts, n.e.c. ....	91	313 640	23 334	7.4	Z	X
0420	Office and business furniture .....	9	27 468	2 603	9.5	Z	X
0530	Flooring and floor coverings .....	8	6 319	601	9.5	Z	26.6
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	6	5 897	433	7.3	Z	X
0540	Other home furnishings .....	8	16 467	1 308	7.9	Z	X
0620	Plywood and millwork .....	10	9 976	1 209	12.1	Z	X
0720	Roofing, siding, and insulation materials .....	6	21 697	3 222	14.9	Z	X
0740	Other construction materials .....	9	48 370	1 784	3.7	Z	X
0900	Office equipment .....	73	251 888	11 929	4.7	Z	.4
0913	Copying machines and equipment .....	27	45 582	2 636	5.8	Z	X
0920	New computer equipment .....	34	149 472	12 398	8.3	Z	X
0960	Restaurant and hotel equipment and supplies .....	16	71 650	6 310	8.8	Z	X
0970	Store machines and equipment .....	31	62 869	8 229	13.1	Z	33.4
0972	Other store machines and equipment .....	15	33 919	6 964	20.5	Z	X
1000	Medical, hospital, and surgical supplies .....	271	1 089 478	101 785	9.3	.2	9.9
1013	Other surgical, medical, and hospital supplies .....	237	805 305	80 000	9.9	.1	X
1100	Iron and steel products (semifinished) .....	9	48 535	12 045	24.8	Z	X
1120	Flat iron and steel products .....	429	841 070	59 454	7.1	.1	6.0
1129	Other flat iron and steel products .....	97	254 030	11 875	4.7	Z	X
1140	Iron and steel wire and wire products .....	415	1 084 554	89 600	8.3	.1	6.4
1141	Wire (plain, coated, barbed, and twisted) .....	96	202 430	7 793	3.9	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	335	625 016	48 545	7.8	.1	X
1150	Iron and steel pipe and tubing .....	706	3 096 937	366 966	11.8	.6	12.5
1153	Standard steel pipe .....	263	1 252 379	255 209	20.4	.4	X
1154	Other steel pipe .....	112	495 101	8 911	1.8	Z	X
1160	Other iron and steel products .....	171	1 004 320	34 381	3.4	.1	39.3
1163	Bars and bar-size shapes: cold finished .....	18	34 926	1 160	3.3	Z	X
1170	Alloy steel .....	8	779 003	290 248	37.3	.4	X
1180	Stainless steel .....	22	270 634	76 654	28.3	.1	X
1200	Copper and brass .....	11	47 772	3 678	7.7	Z	38.4
1213	Tubular products (pipes and tubes) .....	6	35 636	2 631	7.4	Z	X
1220	Aluminum shapes, forms, etc. ....	13	20 865	3 909	18.7	Z	2.8
1221	Plates (.250 inch and over) .....	8	3 121	444	14.2	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	20	31 348	2 919	9.3	Z	X
1400	Electrical apparatus and equipment .....	1 241	3 531 219	373 374	10.6	.6	1.5
1413	Motors and generators (including motor-generator sets) .....	525	1 624 228	164 728	10.1	.3	X
1414	Conduit, raceway, and fittings .....	136	371 712	5 561	1.5	Z	X
1415	Electric bulbs (all types) .....	247	652 386	24 687	3.8	Z	X
1418	Lighting fixtures (residential and commercial) .....	136	371 712	5 561	1.5	Z	X
1419	Industrial controls .....	365	782 691	98 163	12.5	.2	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	136	371 712	13 983	3.8	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421840</b>	<b>Industrial supplies whse—Con.</b>						
1600	Electronic parts and equipment, except communication .....	657	2 174 006	182 849	8.4	.3	.6
1615	Discrete semiconductors, etc. ....	24	114 285	8 269	7.2	Z	X
1616	Electronic connectors and other passive electronic parts .....	11	56 162	5 531	9.8	Z	X
1618	Electronic parts and equipment, n.e.c. ....	36	112 969	4 803	4.3	Z	X
1700	Hardware .....	1 245	3 241 639	391 520	12.1	.6	3.8
1711	Hand tools (including power driven) .....	618	1 707 023	192 734	11.3	.3	X
1712	Bolts, nuts, rivets, and fasteners .....	763	1 465 030	121 101	8.3	.2	X
1713	Cutlery .....	313	518 388	15 026	2.9	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	562	1 757 119	192 631	11.0	.3	1.6
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	189	669 026	94 725	14.2	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	45	131 424	10 652	8.1	Z	X
1813	Plumbing fixtures .....	27	35 188	886	2.5	Z	X
1818	Other plumbing and heating equipment and supplies .....	24	28 788	562	2.0	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	161	429 945	32 258	7.5	.1	4.8
1916	Air cleaning and filtration systems .....	31	95 475	15 510	16.2	Z	X
2000	Refrigeration equipment and supplies .....	6	28 440	5 136	18.1	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	459	1 256 521	174 954	13.9	.3	4.6
2116	New mining machinery .....	11	114 921	8 273	7.2	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	116	276 113	62 780	22.7	.1	X
2200	Farm machinery, equipment, and parts .....	197	552 720	46 107	8.3	.1	X
2220	Garden machinery, equipment, and parts .....	45	70 784	6 972	9.9	Z	X
2230	Food-processing machinery, equipment, and parts .....	43	122 904	13 650	11.1	Z	50.8
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	28	90 356	7 492	8.3	Z	X
2232	New packing, packaging, and bottling equipment .....	31	57 998	6 157	10.6	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	885	2 221 671	128 154	5.8	.2	6.7
2311	Pumps .....	688	1 773 960	67 207	3.8	.1	X
2312	Motors .....	259	536 747	23 976	4.5	Z	X
2313	Parts for pumps and motors .....	489	951 625	33 055	3.5	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	1 717	6 363 166	839 982	13.2	1.3	12.1
2321	New pumps, compressors (air or gas), and equipment .....	517	1 286 809	69 323	5.4	.1	X
2323	New diesel engines (excluding automotive) .....	10	335 399	67 845	20.2	.1	X
2326	New controlling, recording, and indicating instruments and access .....	807	2 054 951	167 774	8.2	.3	X
2327	All other new general-purpose industrial machinery and equipment .....	902	2 288 749	216 477	9.5	.3	X
2328	Used general-purpose industrial machinery and equipment .....	105	560 721	10 937	2.0	Z	X
2330	Metalworking machinery, equipment, and parts .....	751	2 172 547	220 347	10.1	.3	X
2340	Materials handling machinery, equipment, and parts .....	1 478	4 338 219	431 629	9.9	.7	5.1
2341	New conveying equipment .....	1 077	2 917 654	304 693	10.4	.5	X
2342	New hoists, cranes, and monorails .....	624	1 737 608	89 873	5.2	.1	X
2343	New forklift trucks .....	41	84 639	3 774	4.5	Z	X
2345	Used materials handling machinery, equipment, and parts .....	56	84 521	4 784	5.7	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	466	1 419 917	155 871	11.0	.2	20.8
2351	New oil refining and pipeline machinery, equipment, and supplies .....	255	845 150	71 334	8.4	.1	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) ..	202	512 172	35 163	6.9	.1	X
2360	Other industrial machinery, equipment, and parts .....	349	964 370	117 448	12.2	.2	30.8
2361	New metal smelting and refining machinery, and equipment .....	9	39 515	8 421	21.3	Z	X
2362	New power plant machinery (excluding electrical) .....	89	233 202	10 362	4.4	Z	X
2363	New printing trades machinery, equipment, and supplies .....	54	97 504	17 143	17.6	Z	X
2364	New textile and sewing machinery and equipment .....	17	61 474	10 429	17.0	Z	X
2365	New woodworking machinery .....	45	64 828	5 202	8.0	Z	X
2366	Other new industrial machinery and equipment .....	204	380 552	47 639	12.5	.1	X
2367	Used industrial machinery and equipment .....	32	80 262	1 782	2.2	Z	X
2370	Mechanical power transmission supplies .....	4 136	16 732 857	12 618 895	75.4	19.5	53.4
2371	Bearings and bushings .....	3 536	14 523 785	7 649 652	52.7	11.8	X
2372	Other mechanical power transmission supplies .....	3 418	11 914 027	4 969 223	41.7	7.7	X
2380	Industrial valves and fittings (except fluid-power) .....	3 258	10 788 895	6 225 947	57.7	9.6	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	1 490	3 890 425	325 395	8.4	.5	55.1
2391	Hydraulic valves .....	965	2 543 872	143 477	5.6	.2	X
2392	Pneumatic valves .....	1 229	2 947 200	180 068	6.1	.3	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	1 128	2 884 979	202 879	7.0	.3	55.2
2411	Hydraulic cylinders and rotary actuators .....	731	1 830 646	66 098	3.6	.1	X
2412	Pneumatic cylinders and rotary actuators .....	742	1 823 694	136 755	7.5	.2	X
2420	Hydraulic and pneumatic connectors and assemblies .....	1 868	4 083 700	544 439	13.3	.8	54.8
2421	Hydraulic and pneumatic connectors .....	1 561	3 455 855	290 070	8.4	.4	X
2422	Hydraulic and pneumatic assemblies .....	1 294	2 601 307	254 337	9.8	.4	X
2430	Fluid-power filters, components, accessories, and parts .....	1 655	4 502 137	330 592	7.3	.5	54.7
2431	Filters .....	1 055	2 662 250	125 781	4.7	.2	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	1 103	3 079 846	204 792	6.6	.3	X
2440	Welding supplies (excluding gases) .....	2 750	6 371 240	3 396 333	53.3	5.2	X
2450	Industrial containers and supplies .....	2 689	12 757 225	9 770 473	76.6	15.1	37.2
2451	New and reconditioned drums and barrels .....	563	1 518 175	644 200	42.4	1.0	X
2452	Bottles and bottlers' supplies .....	580	6 061 135	5 183 679	85.5	8.0	X
2454	Other industrial containers and supplies .....	1 945	7 028 230	3 942 059	56.1	6.1	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421840</b>	<b>Industrial supplies whlse—Con.</b>						
2460	Other industrial supplies	7 285	32 250 607	23 476 888	72.8	36.2	49.1
2461	Printing and duplicating inks	434	4 435 906	3 501 097	78.9	5.4	X
2462	Abrasives and abrasive materials	2 505	7 103 645	2 110 233	29.7	3.3	X
2463	Nylon, polyester, and synthetic rubber	967	2 771 371	995 281	35.9	1.5	X
2464	Mechanical rubber goods	1 846	5 333 524	2 226 685	41.7	3.4	X
2465	Strapping and tape	1 562	5 086 554	1 423 179	28.0	2.2	X
2466	Industrial supplies, n.e.c.	4 790	20 617 696	13 220 404	64.1	20.4	X
2520	Custodial (janitors') equipment and supplies	49	225 332	18 840	8.4	Z	3.5
2523	Custodial supplies	12	84 165	3 679	4.4	Z	X
2600	Aircraft and aeronautical equipment and supplies	12	9 595	2 872	29.9	Z	X
2620	Marine machinery, equipment, and supplies	117	325 202	49 993	15.4	.1	.5
2623	New marine supplies	36	90 174	17 947	19.9	Z	X
2630	Other transportation equipment and supplies	7	23 844	952	4.0	Z	X
2700	Sporting and recreational goods and supplies	9	38 861	4 918	12.7	Z	X
2940	Recyclable materials, except metal	8	20 711	6 087	29.4	Z	X
3200	Printing and writing paper	21	127 737	13 966	10.9	Z	49.0
3211	Roll newsprint and rotogravure paper	7	22 033	1 866	8.5	Z	X
3213	Other printing and writing paper	14	105 704	11 375	10.8	Z	X
3300	Stationery, office supplies and greeting cards	58	133 611	20 523	15.4	Z	46.2
3311	Business forms	33	30 787	5 066	16.5	Z	X
3312	Stationery, photocopy paper, and typing paper	11	51 272	1 047	2.0	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	27	42 174	10 302	24.4	Z	X
3314	Toner and cartridges	21	15 952	816	5.1	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	31	45 719	3 292	7.2	Z	X
3400	Industrial and personal services paper and plastics	515	1 634 162	269 977	16.5	.4	22.5
3411	Paperboard and boxboard boxes	420	1 243 931	116 174	9.3	Z	X
3412	Paper dishes, cups, and napkins	131	509 077	10 565	2.1	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	329	978 251	69 964	7.2	.1	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	159	631 175	46 713	7.4	.1	X
3415	Other industrial and personal service paper	77	335 896	26 035	7.8	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	18	17 446	1 065	6.1	Z	X
3600	Piece goods, knit and woven	10	304 451	47 257	15.5	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	6	12 303	1 641	13.3	Z	X
3800	Men's and boys' wear	8	11 964	1 060	8.9	Z	48.1
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	8	11 964	1 060	8.9	Z	X
4830	Canned foods	14	48 123	17 698	36.8	Z	X
5300	Plastics materials and basic shapes	589	1 850 258	231 600	12.5	.4	3.8
5311	Plastic pipes, rods, tubes, and shapes	358	1 131 211	61 290	5.4	.1	X
5313	Plastics raw materials	244	582 526	42 273	7.3	.1	X
5314	Other plastics materials and basic shapes	245	732 021	104 744	14.3	.2	X
5320	Industrial gases (welding, etc.)	1 896	3 793 647	1 003 957	26.5	1.5	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	695	2 724 883	434 248	15.9	.7	8.6
5331	Gasses, compressed and liquified, except L.P.	284	617 189	70 371	11.4	.1	X
5335	Detergents and soaps	80	217 862	11 502	5.3	Z	X
5336	Sanitation chemicals, polishes, and waxes	62	157 920	5 882	3.7	Z	X
5338	Wood chemicals, naval stores, and gum	10	35 859	1 506	4.2	Z	X
5342	Adhesives, sealants, and glues	239	827 953	51 725	6.2	.1	X
5344	Other chemicals and allied products	57	341 379	24 977	7.3	Z	X
5400	Petroleum products	23	84 217	5 691	6.8	Z	6.3
5418	Lubricating oil and greases	19	43 984	4 724	10.7	Z	X
5420	Liquified petroleum gases (excluding natural gas)	35	66 950	6 552	9.8	Z	X
5700	Wines and distilled alcoholic beverages	7	10 636	104	1.0	Z	X
5800	Farm supplies	20	68 492	21 061	30.8	Z	35.2
5817	Seeds and bulbs	9	21 010	5 985	28.5	Z	X
6000	Paint, paint supplies, and wallpaper	554	1 556 646	85 904	5.5	.1	2.1
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	109	544 614	33 300	6.1	.1	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings)	19	15 809	1 215	7.7	Z	X
6014	Paint supplies	142	291 457	14 311	4.9	Z	X
6120	Art goods (including novelties and souvenirs)	7	38 624	4 840	12.5	Z	X
6150	Nondurable goods, n.e.c.	11	37 961	3 345	8.8	Z	X
9700	Service receipts and labor charges (including installed parts)	1 877	5 403 544	393 945	7.3	.6	48.3
9701	Labor charges for repair work	1 568	4 547 565	227 478	5.0	.4	X
9702	Parts installed in repair work	823	2 488 393	88 094	3.5	.1	X
9703	Other service receipts and labor charges—Specify	591	1 406 973	78 332	5.6	.1	X
9720	Receipts for service contracts	11	64 901	2 518	3.9	Z	X
9740	Receipts for installing equipment	23	44 635	2 187	4.9	Z	X
9750	Reconditioning of drums or barrels	48	80 500	24 303	30.2	Z	X
9810	Miscellaneous commodities	912	2 904 077	427 706	14.7	.7	X
9940	Rental and leasing receipts	1 244	2 852 983	286 949	10.1	.4	X

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218401</b>	<b>General-line industrial supplies whsle</b> .....	<b>2 176</b>	<b>X</b>	<b>4 367 291</b>	<b>X</b>	<b>100.0</b>	<b>47.7</b>
0200	New and rebuilt automotive parts and supplies .....	85	374 302	46 187	12.3	1.1	.4
0223	Parts, n.e.c. ....	76	242 223	22 587	9.3	.5	X
0420	Office and business furniture .....	9	27 468	2 603	9.5	.1	X
0900	Office equipment .....	36	173 476	7 991	4.6	.2	X
0920	New computer equipment .....	25	91 851	911	1.0	Z	X
1000	Medical, hospital, and surgical supplies .....	75	236 376	21 606	9.1	.5	5.3
1013	Other surgical, medical, and hospital supplies .....	74	217 755	20 667	9.5	.5	X
1120	Flat iron and steel products .....	224	302 871	17 326	5.7	.4	X
1140	Iron and steel wire and wire products .....	228	491 502	31 805	6.5	.7	1.2
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	222	373 144	27 018	7.2	.6	X
1150	Iron and steel pipe and tubing .....	340	799 154	73 252	9.2	1.7	X
1160	Other iron and steel products .....	122	274 884	11 758	4.3	.3	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	9	13 083	2 456	18.8	.1	X
1400	Electrical apparatus and equipment .....	445	859 077	86 419	10.1	2.0	.8
1414	Conduit, raceway, and fittings .....	136	371 712	5 561	1.5	.1	X
1415	Electric bulbs (all types) .....	136	371 712	2 773	.7	.1	X
1418	Lighting fixtures (residential and commercial) .....	136	371 712	5 561	1.5	.1	X
1419	Industrial controls .....	280	318 519	41 869	13.1	1.0	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	136	371 712	13 983	3.8	.3	X
1600	Electronic parts and equipment, except communication .....	275	750 204	73 913	9.9	1.7	X
1700	Hardware .....	619	1 199 892	132 109	11.0	3.0	1.1
1711	Hand tools (including power driven) .....	354	975 459	79 752	8.2	1.8	X
1712	Bolts, nuts, rivets, and fasteners .....	468	569 096	27 282	4.8	.6	X
1713	Cutlery .....	238	435 605	11 113	2.6	.3	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	318	857 663	69 618	8.1	1.6	X
1900	Warm air heating and air-conditioning equipment and supplies .....	101	212 606	9 973	4.7	.2	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	242	656 415	69 786	10.6	1.6	X
2200	Farm machinery, equipment, and parts .....	69	119 417	7 657	6.4	.2	X
2220	Garden machinery, equipment, and parts .....	17	23 328	496	2.1	Z	X
2230	Food-processing machinery, equipment, and parts .....	24	54 576	3 405	6.2	.1	34.7
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	20	41 694	813	2.0	Z	X
2232	New packing, packaging, and bottling equipment .....	17	31 263	2 591	8.3	.1	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	474	981 543	64 501	6.6	1.5	11.5
2311	Pumps .....	323	703 414	37 037	5.3	.8	X
2312	Motors .....	135	329 989	10 590	3.2	.2	X
2313	Parts for pumps and motors .....	281	475 353	16 872	3.5	.4	X
2320	General-purpose industrial machinery, equipment, and parts .....	726	1 446 402	166 142	11.5	3.8	17.2
2321	New pumps, compressors (air or gas), and equipment .....	216	377 773	33 318	8.8	.8	X
2326	New controlling, recording, and indicating instruments and access .....	456	952 190	78 392	8.2	1.8	X
2327	All other new general-purpose industrial machinery and equipment .....	283	504 519	53 121	10.5	1.2	X
2328	Used general-purpose industrial machinery and equipment .....	36	105 656	1 309	1.2	Z	X
2330	Metalworking machinery, equipment, and parts .....	274	553 921	52 917	9.6	1.2	X
2340	Materials handling machinery, equipment, and parts .....	481	1 080 320	142 809	13.2	3.3	9.3
2341	New conveying equipment .....	341	794 713	117 896	14.8	2.7	X
2342	New hoists, cranes, and monorails .....	245	563 715	20 967	3.7	.5	X
2343	New forklift trucks .....	36	49 451	3 144	6.4	.1	X
2345	Used materials handling machinery, equipment, and parts .....	16	16 645	777	4.7	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	240	591 646	67 620	11.4	1.5	21.1
2351	New oil refining and pipeline machinery, equipment, and supplies .....	202	516 319	39 735	7.7	.9	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) .....	175	456 090	25 403	5.6	.6	X
2360	Other industrial machinery, equipment, and parts .....	224	439 896	50 182	11.4	1.1	32.7
2362	New power plant machinery (excluding electrical) .....	85	220 477	9 477	4.3	.2	X
2363	New printing trades machinery, equipment, and supplies .....	32	41 078	8 954	21.8	.2	X
2365	New woodworking machinery .....	36	61 886	4 842	7.8	.1	X
2366	Other new industrial machinery and equipment .....	132	211 242	26 450	12.5	.6	X
2367	Used industrial machinery and equipment .....	15	26 731	376	1.4	Z	X
2370	Mechanical power transmission supplies .....	883	1 691 095	336 875	19.9	7.7	40.9
2371	Bearings and bushings .....	745	1 380 913	152 514	11.0	3.5	X
2372	Other mechanical power transmission supplies .....	647	1 240 171	184 354	14.9	4.2	X
2380	Industrial valves and fittings (except fluid-power) .....	1 207	2 415 218	553 335	22.9	12.7	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	876	1 810 649	180 767	10.0	4.1	47.0
2391	Hydraulic valves .....	621	1 348 273	92 642	6.9	2.1	X
2392	Pneumatic valves .....	739	1 411 225	88 105	6.2	2.0	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	621	1 196 000	94 133	7.9	2.2	46.4
2411	Hydraulic cylinders and rotary actuators .....	401	717 266	29 670	4.1	.7	X
2412	Pneumatic cylinders and rotary actuators .....	465	958 358	64 457	6.7	1.5	X
2420	Hydraulic and pneumatic connectors and assemblies .....	1 079	1 747 375	308 825	17.7	7.1	45.5
2421	Hydraulic and pneumatic connectors .....	943	1 601 179	171 240	10.7	3.9	X
2422	Hydraulic and pneumatic assemblies .....	741	1 136 994	137 570	12.1	3.2	X
2430	Fluid-power filters, components, accessories, and parts .....	849	1 695 402	156 538	9.2	3.6	46.3
2431	Filters .....	587	1 229 689	84 733	6.9	1.9	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	597	1 166 604	71 796	6.2	1.6	X
2440	Welding supplies (excluding gases) .....	347	636 778	125 958	19.8	2.9	X

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					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218401</b>	<b>General-line industrial supplies whsle—Con.</b>						
2450	Industrial containers and supplies	592	1 390 495	263 940	19.0	6.0	27.1
2451	New and reconditioned drums and barrels	126	335 306	17 934	5.3	.4	X
2452	Bottles and bottlers' supplies	80	102 111	8 628	8.5	.2	X
2454	Other industrial containers and supplies	444	1 024 274	237 378	23.2	5.4	X
2460	Other industrial supplies	1 550	3 092 509	731 676	23.7	16.8	36.4
2461	Printing and duplicating inks	67	70 607	8 488	12.0	.2	X
2462	Abrasives and abrasive materials	683	1 132 923	95 968	8.5	2.2	X
2463	Nylon, polyester, and synthetic rubber	261	532 025	68 778	12.9	1.6	X
2464	Mechanical rubber goods	690	1 187 662	148 830	12.5	3.4	X
2465	Strapping and tape	550	1 072 716	75 568	7.0	1.7	X
2466	Industrial supplies, n.e.c.	968	1 768 325	334 042	18.9	7.6	X
2520	Custodial (janitors') equipment and supplies	24	104 349	12 396	11.9	.3	X
2600	Aircraft and aeronautical equipment and supplies	12	9 595	2 872	29.9	.1	X
2620	Marine machinery, equipment, and supplies	45	82 203	6 672	8.1	.2	X
3300	Stationery, office supplies and greeting cards	32	80 746	7 610	9.4	.2	47.7
3311	Business forms	25	11 744	2 401	20.4	.1	X
3313	Inked ribbons, carbon paper, pens and pencils	17	11 500	763	6.6	Z	X
3314	Toner and cartridges	17	11 500	763	6.6	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	24	40 564	2 850	7.0	.1	X
3400	Industrial and personal services paper and plastics	181	470 687	73 561	15.6	1.7	23.9
3411	Paperboard and boxboard boxes	144	415 608	24 085	5.8	.6	X
3412	Paper dishes, cups, and napkins	38	261 901	5 720	2.2	.1	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	163	460 085	24 516	5.3	.6	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	62	270 112	4 073	1.5	.1	X
3415	Other industrial and personal service paper	33	188 118	15 163	8.1	.3	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	10	10 572	625	5.9	Z	X
5300	Plastics materials and basic shapes	211	522 492	50 118	9.6	1.1	.7
5311	Plastic pipes, rods, tubes, and shapes	211	522 492	21 194	4.1	.5	X
5313	Plastics raw materials	198	450 132	28 924	6.4	.7	X
5320	Industrial gases (welding, etc.)	142	230 083	50 957	22.1	1.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	263	538 403	42 183	7.8	1.0	5.1
5331	Gasses, compressed and liquified, except L.P.	203	454 687	36 535	8.0	.8	X
5342	Adhesives, sealants, and glues	28	32 589	1 986	6.1	Z	X
5344	Other chemicals and allied products	27	38 375	1 673	4.4	Z	X
5400	Petroleum products	6	9 516	1 022	10.7	Z	47.7
5418	Lubricating oil and greases	6	9 516	1 022	10.7	Z	X
6000	Paint, paint supplies, and wallpaper	242	506 935	22 171	4.4	.5	X
9700	Service receipts and labor charges (including installed parts)	387	826 894	53 839	6.5	1.2	40.5
9701	Labor charges for repair work	317	692 524	28 908	4.2	.7	X
9702	Parts installed in repair work	208	477 931	14 847	3.1	.3	X
9703	Other service receipts and labor charges—Specify	79	169 364	10 077	6.0	.2	X
9740	Receipts for installing equipment	12	8 389	684	8.2	Z	X
9750	Reconditioning of drums or barrels	8	9 135	499	5.5	Z	X
9810	Miscellaneous commodities	191	275 630	39 361	14.3	.9	X
9940	Rental and leasing receipts	135	276 263	13 375	4.8	.3	X
<b>4218402</b>	<b>Mechanical power transmission supplies whsle</b>	<b>2 917</b>	<b>X</b>	<b>13 895 428</b>	<b>X</b>	<b>100.0</b>	<b>59.7</b>
0200	New and rebuilt automotive parts and supplies	26	100 147	21 734	21.7	.2	12.4
0211	Batteries	7	21 465	149	.7	Z	X
0213	Electrical engine parts (including ignition parts)	7	21 465	1 727	8.0	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	7	21 465	1 876	8.7	Z	X
0217	Hoses, belts, gaskets, and wiper blades	15	36 091	3 932	10.9	Z	X
0218	Filters (oil, air, gas, and transmission)	22	91 301	11 112	12.2	.1	X
0219	Engine parts, except electrical	7	21 465	1 090	5.1	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	7	21 465	465	2.2	Z	X
0900	Office equipment	7	22 819	1 203	5.3	Z	X
1120	Flat iron and steel products	26	99 391	7 563	7.6	.1	X
1140	Iron and steel wire and wire products	24	142 228	6 461	4.5	Z	X
1150	Iron and steel pipe and tubing	19	670 151	14 327	2.1	.1	X
1160	Other iron and steel products	21	683 356	21 053	3.1	.2	X
1400	Electrical apparatus and equipment	538	1 689 261	177 570	10.5	1.3	.7
1413	Motors and generators (including motor-generator sets)	525	1 624 228	164 728	10.1	1.2	X
1600	Electronic parts and equipment, except communication	280	866 024	59 576	6.9	.4	.9
1616	Electronic connectors and other passive electronic parts	11	56 162	5 531	9.8	Z	X
1618	Electronic parts and equipment, n.e.c.	11	56 162	3 688	6.6	Z	X
1700	Hardware	82	207 758	21 465	10.3	.2	X
1800	Plumbing and heating equipment and supplies (hydronics)	6	25 119	1 330	5.3	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	11	53 779	2 997	5.6	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	57	163 613	21 501	13.1	.2	X
2200	Farm machinery, equipment, and parts	72	216 143	23 024	10.7	.2	X
2220	Garden machinery, equipment, and parts	15	21 893	281	1.3	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	251	705 270	26 390	3.7	.2	1.0
2311	Pumps	248	693 297	10 380	1.5	.1	X
2312	Motors	124	206 758	13 386	6.5	.1	X
2313	Parts for pumps and motors	125	152 500	680	.4	Z	X

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					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218402</b>	<b>Mechanical power transmission supplies whsle—Con.</b>						
2320	General-purpose industrial machinery, equipment, and parts .....	249	761 176	95 216	12.5	.7	13.5
2321	New pumps, compressors (air or gas), and equipment .....	50	134 805	2 654	2.0	Z	X
2323	New diesel engines (excluding automotive) .....	10	335 399	67 845	20.2	.5	X
2326	New controlling, recording, and indicating instruments and access .....	93	234 878	7 767	3.3	.1	X
2327	All other new general-purpose industrial machinery and equipment .....	128	144 976	15 075	10.4	.1	X
2328	Used general-purpose industrial machinery and equipment .....	14	30 452	1 875	6.2	Z	X
2330	Metalworking machinery, equipment, and parts .....	43	173 693	16 474	9.5	.1	X
2340	Materials handling machinery, equipment, and parts .....	479	1 295 207	155 014	12.0	1.1	7.8
2341	New conveying equipment .....	479	1 295 207	151 461	11.7	1.1	X
2342	New hoists, cranes, and monorails .....	54	143 594	1 331	.9	Z	X
2345	Used materials handling machinery, equipment, and parts .....	29	25 209	2 222	8.8	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	104	260 004	13 799	5.3	.1	X
2360	Other industrial machinery, equipment, and parts .....	11	52 859	9 502	18.0	.1	15.8
2364	New textile and sewing machinery and equipment .....	9	43 987	7 849	17.8	.1	X
2367	Used industrial machinery and equipment .....	9	43 987	826	1.9	Z	X
2370	Mechanical power transmission supplies .....	2 917	13 895 428	12 178 627	87.6	87.6	56.1
2371	Bearings and bushings .....	2 620	12 524 963	7 473 514	59.7	53.8	X
2372	Other mechanical power transmission supplies .....	2 491	9 770 570	4 705 104	48.2	33.9	X
2380	Industrial valves and fittings (except fluid-power) .....	149	392 074	20 609	5.3	.1	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	293	853 166	41 566	4.9	.3	57.2
2391	Hydraulic valves .....	183	512 187	21 498	4.2	.2	X
2392	Pneumatic valves .....	246	666 469	20 051	3.0	.1	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	251	675 849	19 455	2.9	.1	57.6
2411	Hydraulic cylinders and rotary actuators .....	218	578 267	14 565	2.5	.1	X
2412	Pneumatic cylinders and rotary actuators .....	86	200 847	4 887	2.4	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	387	1 130 186	107 942	9.6	.8	56.5
2421	Hydraulic and pneumatic connectors .....	304	913 525	61 333	6.7	.4	X
2422	Hydraulic and pneumatic assemblies .....	274	705 529	46 595	6.6	.3	X
2430	Fluid-power filters, components, accessories, and parts .....	521	1 743 902	111 036	6.4	.8	58.4
2431	Filters .....	303	807 306	14 047	1.7	.1	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	327	1 212 012	96 988	8.0	.7	X
2440	Welding supplies (excluding gases) .....	88	299 157	33 488	11.2	.2	X
2450	Industrial containers and supplies .....	11	35 401	3 810	10.8	Z	59.7
2451	New and reconditioned drums and barrels .....	6	19 637	3 345	17.0	Z	X
2460	Other industrial supplies .....	667	2 217 627	242 100	10.9	1.7	58.5
2462	Abrasives and abrasive materials .....	50	107 561	4 817	4.5	.1	X
2463	Nylon, polyester, and synthetic rubber .....	141	361 705	19 245	5.3	.1	X
2464	Mechanical rubber goods .....	323	878 146	66 527	7.6	.5	X
2465	Strapping and tape .....	17	40 688	1 129	2.8	.1	X
2466	Industrial supplies, n.e.c. ....	434	1 575 124	150 043	9.5	1.1	X
2620	Marine machinery, equipment, and supplies .....	22	55 687	7 919	14.2	.1	X
3400	Industrial and personal services paper and plastics .....	7	7 822	179	2.3	Z	X
5300	Plastics materials and basic shapes .....	32	87 424	1 610	1.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	25	94 765	4 156	4.4	Z	X
6000	Paint, paint supplies, and wallpaper .....	40	121 885	3 066	2.5	Z	X
9700	Service receipts and labor charges (including installed parts) .....	214	884 904	79 295	9.0	.6	56.5
9701	Labor charges for repair work .....	181	814 139	50 451	6.2	.4	X
9702	Parts installed in repair work .....	91	371 866	24 784	6.7	.2	X
9703	Other service receipts and labor charges—Specify .....	50	126 087	4 056	3.2	Z	X
9810	Miscellaneous commodities .....	129	495 540	42 645	8.6	.3	X
9940	Rental and leasing receipts .....	10	17 902	298	1.7	Z	X
<b>4218403</b>	<b>Welding supplies whsle</b> .....	<b>2 141</b>	<b>X</b>	<b>4 750 926</b>	<b>X</b>	<b>100.0</b>	<b>77.9</b>
0200	New and rebuilt automotive parts and supplies .....	9	16 741	1 291	7.7	Z	X
1000	Medical, hospital, and surgical supplies .....	122	441 688	32 431	7.3	.7	X
1120	Fiat iron and steel products .....	24	17 511	1 262	7.2	Z	X
1140	Iron and steel wire and wire products .....	35	123 882	13 950	11.3	.3	X
1150	Iron and steel pipe and tubing .....	7	11 919	487	4.1	Z	X
1400	Electrical apparatus and equipment .....	36	69 223	8 179	11.8	.2	X
1700	Hardware .....	51	90 789	6 434	7.1	.1	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	19	38 307	4 557	11.9	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	80	199 079	17 240	8.7	.4	X
2330	Metalworking machinery, equipment, and parts .....	118	243 901	19 455	8.0	.4	X
2380	Industrial valves and fittings (except fluid-power) .....	35	140 571	7 347	5.2	.2	X
2420	Hydraulic and pneumatic connectors and assemblies .....	7	3 727	205	5.5	Z	X
2440	Welding supplies (excluding gases) .....	2 141	4 750 926	3 199 333	67.3	67.3	X
2450	Industrial containers and supplies .....	82	297 479	16 097	5.4	.3	X
2460	Other industrial supplies .....	304	767 633	88 604	11.5	1.9	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	6	5 529	263	4.8	Z	X
5300	Plastics materials and basic shapes .....	8	6 501	2 019	31.1	Z	X
5320	Industrial gases (welding, etc.) .....	1 731	3 510 498	946 623	27.0	19.9	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	84	165 293	33 909	20.5	.7	X
5420	Liquified petroleum gases (excluding natural gas) .....	33	62 101	6 073	9.8	.1	X
6000	Paint, paint supplies, and wallpaper .....	41	70 874	3 196	4.5	.1	X
9700	Service receipts and labor charges (including installed parts) .....	709	1 410 330	52 483	3.7	1.1	X
9810	Miscellaneous commodities .....	243	574 977	37 838	6.6	.8	X
9940	Rental and leasing receipts .....	1 001	2 248 295	245 073	10.9	5.2	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218404</b>	<b>Industrial containers &amp; supplies whse</b> .....	<b>1 763</b>	<b>X</b>	<b>9 931 630</b>	<b>X</b>	<b>100.0</b>	<b>64.2</b>
0960	Restaurant and hotel equipment and supplies .....	11	17 460	3 535	20.2	Z	X
0970	Store machines and equipment .....	15	44 483	4 419	9.9	Z	39.1
0972	Other store machines and equipment .....	11	24 000	4 207	17.5	Z	X
1000	Medical, hospital, and surgical supplies .....	21	222 796	19 194	8.6	.2	X
1120	Flat iron and steel products .....	6	25 553	4 962	19.4	.1	X
1140	Iron and steel wire and wire products .....	11	43 204	5 429	12.6	.1	X
1150	Iron and steel pipe and tubing .....	7	134 222	4 569	3.4	Z	X
1400	Electrical apparatus and equipment .....	13	30 243	2 584	8.5	Z	X
1700	Hardware .....	38	271 984	40 158	14.8	.4	13.4
1711	Hand tools (including power driven) .....	19	29 921	533	1.8	Z	X
1712	Bolts, nuts, rivets, and fasteners .....	28	259 248	39 625	15.3	.4	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	7	21 549	2 456	11.4	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	6	10 040	1 501	15.0	Z	X
2200	Farm machinery, equipment, and parts .....	8	133 213	5 260	3.9	.1	X
2220	Garden machinery, equipment, and parts .....	9	19 475	4 882	25.1	Z	X
2230	Food-processing machinery, equipment, and parts .....	12	40 411	5 631	13.9	.1	63.1
2232	New packing, packaging, and bottling equipment .....	10	18 606	3 234	17.4	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	41	140 565	22 351	15.9	.2	17.2
2327	All other new general-purpose industrial machinery and equipment .....	29	114 537	17 074	14.9	.2	X
2330	Metalworking machinery, equipment, and parts .....	13	51 201	5 420	10.6	.1	X
2340	Materials handling machinery, equipment, and parts .....	43	166 794	21 876	13.1	.2	6.4
2341	New conveying equipment .....	37	125 536	10 589	8.4	.1	X
2342	New hoists, cranes, and monorails .....	27	72 443	2 014	2.8	Z	X
2345	Used materials handling machinery, equipment, and parts .....	11	42 667	1 785	4.2	Z	X
2360	Other industrial machinery, equipment, and parts .....	9	8 716	1 593	18.3	Z	25.1
2366	Other new industrial machinery and equipment .....	8	8 206	1 365	16.6	Z	X
2380	Industrial valves and fittings (except fluid-power) .....	26	163 683	8 299	5.1	.1	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	6	126 826	3 029	2.4	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	12	155 649	8 687	5.6	.1	62.2
2431	Filters .....	12	155 649	7 119	4.6	.1	X
2440	Welding supplies (excluding gases) .....	10	139 623	3 634	2.6	Z	X
2450	Industrial containers and supplies .....	1 763	9 931 630	9 378 459	94.4	94.4	41.1
2451	New and reconditioned drums and barrels .....	405	1 063 584	613 599	57.7	6.2	X
2452	Bottles and bottlers' supplies .....	447	5 666 611	5 160 033	91.1	52.0	X
2454	Other industrial containers and supplies .....	1 224	4 778 302	3 604 826	75.4	36.3	X
2460	Other industrial supplies .....	133	577 379	85 230	14.8	.9	47.3
2462	Abrasives and abrasive materials .....	7	13 176	195	1.5	Z	X
2463	Nylon, polyester, and synthetic rubber .....	6	76 157	6 670	8.8	.1	X
2465	Strapping and tape .....	113	463 664	28 465	6.1	.3	X
2466	Industrial supplies, n.e.c. ....	50	305 061	42 775	14.0	.4	X
2520	Custodial (janitors') equipment and supplies .....	12	84 165	3 679	4.4	Z	8.7
2523	Custodial supplies .....	12	84 165	3 679	4.4	Z	X
3300	Stationery, office supplies and greeting cards .....	10	17 234	2 729	15.8	Z	X
3400	Industrial and personal services paper and plastics .....	104	491 713	96 154	19.6	1.0	32.2
3411	Paperboard and boxboard boxes .....	77	257 724	26 621	10.3	.3	X
3412	Paper dishes, cups, and napkins .....	17	41 200	425	1.0	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	60	219 683	31 625	14.4	.3	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	14	139 211	36 375	26.1	.4	X
3415	Other industrial and personal service paper .....	27	54 572	1 104	2.0	Z	X
5300	Plastics materials and basic shapes .....	54	213 626	18 696	8.8	.2	9.6
5313	Plastics raw materials .....	10	69 347	6 555	9.5	.1	X
5314	Other plastics materials and basic shapes .....	41	96 832	10 240	10.6	.1	X
5320	Industrial gases (welding, etc.) .....	6	7 382	1 320	17.9	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	37	306 550	22 348	7.3	.2	4.5
5335	Detergents and soaps .....	7	4 758	473	9.9	Z	X
5342	Adhesives, sealants, and glues .....	20	131 691	2 126	1.6	Z	X
5344	Other chemicals and allied products .....	19	275 312	19 749	7.2	.2	X
5700	Wines and distilled alcoholic beverages .....	7	10 636	104	1.0	Z	X
5800	Farm supplies .....	15	65 306	20 930	32.0	.2	43.7
5817	Seeds and bulbs .....	9	21 010	5 985	28.5	.1	X
9700	Service receipts and labor charges (including installed parts) .....	71	270 454	17 202	6.4	.2	51.8
9701	Labor charges for repair work .....	48	136 545	5 076	3.7	.1	X
9702	Parts installed in repair work .....	31	95 952	3 717	3.9	Z	X
9703	Other service receipts and labor charges—Specify .....	37	175 735	8 407	4.8	.1	X
9740	Receipts for installing equipment .....	6	5 936	239	4.0	Z	X
9750	Reconditioning of drums or barrels .....	37	67 505	23 767	35.2	Z	X
9810	Miscellaneous commodities .....	47	169 855	15 705	9.2	.2	X
9940	Rental and leasing receipts .....	23	95 256	15 429	16.2	.2	X

See footnotes at end of table.



**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218405</b>	<b>Industrial valves &amp; fittings (except fluid-power) whsle</b>	<b>1 552</b>	<b>X</b>	<b>6 805 404</b>	<b>X</b>	<b>100.0</b>	<b>79.5</b>
1100	Iron and steel products (semifinished)	6	29 847	3 676	12.3	.1	X
1120	Flat iron and steel products	46	103 275	5 756	5.6	.1	X
1150	Iron and steel pipe and tubing	265	1 259 427	266 297	21.1	3.9	X
1160	Other iron and steel products	18	34 926	1 160	3.3	Z	X
1180	Stainless steel	21	237 959	64 562	27.1	.9	X
1200	Copper and brass	6	35 636	2 631	7.4	Z	X
1400	Electrical apparatus and equipment	90	503 087	63 215	12.6	.9	X
1600	Electronic parts and equipment, except communication	44	252 937	32 419	12.8	.5	X
1700	Hardware	44	215 487	11 789	5.5	.2	X
1800	Plumbing and heating equipment and supplies (hydronics)	160	700 507	107 069	15.3	1.6	X
1900	Warm air heating and air-conditioning equipment and supplies	31	95 475	15 510	16.2	.2	X
2100	Construction and mining machinery and equipment (including parts and attachments)	9	48 055	6 556	13.6	.1	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	53	248 484	24 079	9.7	.4	X
2320	General-purpose industrial machinery, equipment, and parts	110	572 171	89 887	15.7	1.3	X
2330	Metalworking machinery, equipment, and parts	7	34 466	7 500	21.8	.1	X
2340	Materials handling machinery, equipment, and parts	17	46 987	1 741	3.7	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	84	399 338	45 543	11.4	.7	X
2360	Other industrial machinery, equipment, and parts	34	85 065	15 029	17.7	.2	X
2370	Mechanical power transmission supplies	19	36 087	3 117	8.6	Z	X
2380	Industrial valves and fittings (except fluid-power)	1 552	6 805 404	5 568 627	81.8	81.8	X
2390	Hydraulic and pneumatic (fluid-power) valves	169	678 976	75 396	11.1	1.1	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	147	641 169	80 499	12.6	1.2	X
2420	Hydraulic and pneumatic connectors and assemblies	72	273 962	24 224	8.8	.4	X
2430	Fluid-power filters, components, accessories, and parts	79	300 551	16 892	5.6	Z	X
2440	Welding supplies (excluding gases)	21	89 360	4 343	4.9	.1	X
2450	Industrial containers and supplies	14	109 889	10 752	9.8	.2	X
2460	Other industrial supplies	125	484 817	51 990	10.7	.8	X
2620	Marine machinery, equipment, and supplies	8	46 424	6 443	13.9	.1	X
5300	Plastics materials and basic shapes	32	139 148	21 668	15.6	.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	12	104 501	11 993	11.5	.2	X
6000	Paint, paint supplies, and wallpaper	16	76 128	4 583	6.0	.1	X
9700	Service receipts and labor charges (including installed parts)	86	522 024	54 830	10.5	.8	X
9810	Miscellaneous commodities	110	435 152	86 647	19.9	1.3	X
9940	Rental and leasing receipts	6	17 108	782	4.6	Z	X
<b>4218406</b>	<b>Other industrial supplies whsle</b>	<b>4 506</b>	<b>X</b>	<b>25 110 642</b>	<b>X</b>	<b>100.0</b>	<b>44.6</b>
0200	New and rebuilt automotive parts and supplies	35	334 080	35 794	10.7	.1	19.8
0211	Batteries	15	71 417	1 499	2.1	Z	X
0212	Engines (complete)	15	71 417	372	.5	Z	X
0213	Electrical engine parts (including ignition parts)	31	80 495	1 551	1.9	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	31	80 495	1 913	2.4	Z	X
0215	Exhaust system parts	31	80 495	804	1.0	Z	X
0217	Hoses, belts, gaskets, and wiper blades	15	71 417	372	.5	Z	X
0218	Filters (oil, air, gas, and transmission)	15	71 417	1 873	2.6	Z	X
0219	Engine parts, except electrical	34	334 042	24 242	7.3	.1	X
0221	Body parts and repair materials	15	71 417	747	1.0	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	31	80 495	1 639	2.0	Z	X
0223	Parts, n.e.c.	15	71 417	747	1.0	Z	X
0530	Flooring and floor coverings	6	5 897	433	7.3	Z	21.9
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	6	5 897	433	7.3	Z	X
0740	Other construction materials	6	44 918	1 170	2.6	Z	X
0900	Office equipment	27	45 582	2 636	5.8	Z	.7
0913	Copying machines and equipment	27	45 582	2 636	5.8	Z	X
0970	Store machines and equipment	12	8 467	1 053	12.4	Z	X
1000	Medical, hospital, and surgical supplies	46	161 788	27 368	16.9	.1	31.1
1013	Other surgical, medical, and hospital supplies	46	161 788	27 368	16.9	.1	X
1120	Flat iron and steel products	103	292 469	22 585	7.7	.1	10.9
1129	Other flat iron and steel products	97	254 030	11 875	4.7	Z	X
1140	Iron and steel wire and wire products	117	283 738	31 955	11.3	.1	13.9
1141	Wire (plain, coated, barbed, and twisted)	96	202 430	7 793	3.9	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	113	251 872	21 527	8.5	.1	X
1150	Iron and steel pipe and tubing	68	222 064	8 034	3.6	Z	X
1220	Aluminum shapes, forms, etc.	12	18 830	3 865	20.5	Z	2.5
1221	Plates (.250 inch and over)	8	3 121	444	14.2	Z	X
1400	Electrical apparatus and equipment	119	380 328	35 407	9.3	.1	.6
1415	Electric bulbs (all types)	111	280 674	21 914	7.8	.1	X
1600	Electronic parts and equipment, except communication	53	188 097	11 126	5.9	Z	1.8
1615	Discrete semiconductors, etc.	24	114 285	8 269	7.2	Z	X
1618	Electronic parts and equipment, n.e.c.	23	54 519	1 042	1.9	Z	X
1700	Hardware	411	1 255 729	179 565	14.3	.7	2.9
1711	Hand tools (including power driven)	241	693 064	110 604	16.0	.4	X
1712	Bolts, nuts, rivets, and fasteners	231	445 197	47 070	10.6	.2	X
1713	Cutlery	68	68 933	1 719	2.5	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	66	143 308	12 069	8.4	Z	7.4
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	45	43 557	1 224	2.8	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	42	119 772	9 860	8.2	Z	X
1813	Plumbing fixtures	24	23 536	835	3.5	Z	X
1818	Other plumbing and heating equipment and supplies	21	20 013	139	.7	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	13	56 845	3 378	5.9	Z	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218406</b>	<b>Other industrial supplies whsle—Con.</b>						
2100	Construction and mining machinery and equipment (including parts and attachments) .....	126	340 091	71 053	20.9	.3	10.4
2116	New mining machinery .....	11	114 921	8 273	7.2	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	116	276 113	62 780	22.7	.3	X
2200	Farm machinery, equipment, and parts .....	42	60 410	8 889	14.7	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	98	262 982	12 686	4.8	.1	2.5
2311	Pumps .....	75	159 795	4 626	2.9	Z	X
2313	Parts for pumps and motors .....	61	169 837	7 312	4.3	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	511	3 243 773	449 146	13.8	1.8	.9
2321	New pumps, compressors (air or gas), and equipment .....	225	661 259	19 948	3.0	.1	X
2326	New controlling, recording, and indicating instruments and access .....	170	347 664	10 702	3.1	Z	X
2327	All other new general-purpose industrial machinery and equipment .....	414	1 412 253	124 152	8.8	.5	X
2328	Used general-purpose industrial machinery and equipment .....	55	424 613	7 753	1.8	Z	X
2330	Metalworking machinery, equipment, and parts .....	296	1 115 365	118 581	10.6	.5	X
2340	Materials handling machinery, equipment, and parts .....	456	1 744 991	110 043	6.3	.4	1.1
2341	New conveying equipment .....	205	670 461	24 299	3.6	.1	X
2342	New hoists, cranes, and monorails .....	296	952 847	65 483	6.9	.3	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	32	159 033	28 638	18.0	.1	X
2360	Other industrial machinery, equipment, and parts .....	70	377 039	41 137	10.9	.2	21.7
2363	New printing trades machinery, equipment, and supplies .....	20	48 760	7 421	15.2	Z	X
2364	New textile and sewing machinery and equipment .....	8	17 487	2 580	14.8	Z	X
2366	Other new industrial machinery and equipment .....	33	83 880	10 249	12.2	Z	X
2367	Used industrial machinery and equipment .....	6	9 034	405	4.5	Z	X
2370	Mechanical power transmission supplies .....	313	995 189	99 094	10.0	.4	41.6
2371	Bearings and bushings .....	157	481 592	22 197	4.6	.1	X
2372	Other mechanical power transmission supplies .....	265	875 300	76 893	8.8	.3	X
2380	Industrial valves and fittings (except fluid-power) .....	289	871 945	67 730	7.8	.3	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	146	420 808	24 637	5.9	.1	41.8
2391	Hydraulic valves .....	98	312 161	13 022	4.2	.1	X
2392	Pneumatic valves .....	94	274 352	11 599	4.2	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	104	354 393	8 255	2.3	Z	41.0
2411	Hydraulic cylinders and rotary actuators .....	65	280 610	4 645	1.7	Z	X
2412	Pneumatic cylinders and rotary actuators .....	65	148 467	3 594	2.4	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	320	914 927	102 286	11.2	.4	43.0
2421	Hydraulic and pneumatic connectors .....	239	661 933	39 849	6.0	.2	X
2422	Hydraulic and pneumatic assemblies .....	240	623 257	62 435	10.0	.2	X
2430	Fluid-power filters, components, accessories, and parts .....	194	606 633	37 439	6.2	.1	38.7
2431	Filters .....	91	262 698	9 121	3.5	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	133	412 196	28 314	6.9	.1	X
2440	Welding supplies (excluding gases) .....	143	455 396	29 577	6.5	.1	X
2450	Industrial containers and supplies .....	227	992 331	97 415	9.8	.4	38.8
2451	New and reconditioned drums and barrels .....	23	72 289	3 912	5.4	Z	X
2452	Bottles and bottlers' supplies .....	38	241 412	11 683	4.8	Z	X
2454	Other industrial containers and supplies .....	200	898 060	81 820	9.1	.3	X
2460	Other industrial supplies .....	4 506	25 110 642	22 277 288	88.7	88.7	38.4
2461	Printing and duplicating inks .....	359	4 344 537	3 491 522	80.4	13.9	X
2462	Abrasives and abrasive materials .....	1 500	5 273 070	1 980 411	37.6	7.9	X
2463	Nylon, polyester, and synthetic rubber .....	551	1 781 447	899 685	50.5	3.6	X
2464	Mechanical rubber goods .....	782	3 113 704	1 992 004	64.0	7.9	X
2465	Strapping and tape .....	874	3 488 433	1 317 317	37.8	5.2	X
2466	Industrial supplies, n.e.c. ....	3 161	16 310 221	12 596 347	77.2	50.2	X
2520	Custodial (janitors') equipment and supplies .....	10	28 011	1 646	5.9	Z	X
2620	Marine machinery, equipment, and supplies .....	42	140 888	28 959	20.6	.1	.9
2623	New marine supplies .....	36	90 174	17 947	19.9	.1	X
2700	Sporting and recreational goods and supplies .....	6	29 435	4 088	13.9	Z	X
3200	Printing and writing paper .....	16	80 842	10 957	13.6	Z	33.5
3211	Roll newsprint and rotogravure paper .....	7	22 033	1 866	8.5	Z	X
3213	Other printing and writing paper .....	9	58 809	9 091	15.5	Z	X
3300	Stationery, office supplies and greeting cards .....	16	35 631	10 184	28.6	Z	36.3
3313	Inked ribbons, carbon paper, pens and pencils .....	9	30 476	9 530	31.3	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	7	5 155	442	8.6	Z	X
3400	Industrial and personal services paper and plastics .....	220	651 075	99 746	15.3	.4	12.7
3411	Paperboard and boxboard boxes .....	199	570 599	65 468	11.5	.3	X
3412	Paper dishes, cups, and napkins .....	76	205 976	4 420	2.1	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	106	298 483	13 823	4.6	.1	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	83	221 852	6 265	2.8	Z	X
3415	Other industrial and personal service paper .....	18	93 206	9 768	10.5	Z	X
3600	Piece goods, knit and woven .....	8	294 835	44 375	15.1	.2	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	6	12 303	1 641	13.3	Z	X
4830	Canned foods .....	10	47 110	17 411	37.0	.1	X
5300	Plastics materials and basic shapes .....	252	881 067	137 489	15.6	.5	3.8
5311	Plastic pipes, rods, tubes, and shapes .....	117	479 269	20 158	4.2	.1	X
5313	Plastics raw materials .....	37	63 047	6 794	10.8	Z	X
5314	Other plastics materials and basic shapes .....	203	635 189	94 504	14.9	.4	X
5320	Industrial gases (welding, etc.) .....	12	33 927	2 020	6.0	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218406</b>	<b>Other industrial supplies whsle—Con.</b>						
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	274	1 515 371	319 659	21.1	1.3	5.5
5335	Detergents and soaps .....	73	213 104	11 029	5.2	Z	X
5336	Sanitation chemicals, polishes, and waxes .....	62	157 920	5 882	3.7	Z	X
5338	Wood chemicals, naval stores, and gum .....	10	35 859	1 506	4.2	Z	X
5342	Adhesives, sealants, and glues .....	191	663 673	47 613	7.2	Z	X
5344	Other chemicals and allied products .....	9	24 901	3 482	14.0	Z	X
5400	Petroleum products .....	13	34 468	3 702	10.7	Z	.3
5418	Lubricating oil and greases .....	13	34 468	3 702	10.7	Z	X
6000	Paint, paint supplies, and wallpaper .....	210	649 136	49 481	7.6	.2	3.6
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	109	544 614	33 300	6.1	.1	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) .....	19	15 809	1 215	7.7	Z	X
6014	Paint supplies .....	142	291 457	14 311	4.9	.1	X
6150	Nondurable goods, n.e.c. ....	8	7 604	1 642	21.6	Z	X
9700	Service receipts and labor charges (including installed parts) .....	410	1 488 938	136 296	9.2	.5	42.0
9701	Labor charges for repair work .....	332	1 266 516	77 653	6.1	.3	X
9702	Parts installed in repair work .....	173	633 719	23 303	3.7	.1	X
9703	Other service receipts and labor charges—Specify .....	88	246 589	35 334	14.3	.1	X
9810	Miscellaneous commodities .....	192	952 923	205 510	21.6	.8	X
9940	Rental and leasing receipts .....	69	198 159	11 992	6.1	Z	X
<b>42185</b>	<b>Service establishment equipment &amp; supplies whsle .....</b>	<b>6 808</b>	<b>X</b>	<b>16 038 492</b>	<b>X</b>	<b>100.0</b>	<b>74.9</b>
0200	New and rebuilt automotive parts and supplies .....	21	54 630	7 234	13.2	Z	X
0420	Office and business furniture .....	7	9 782	382	3.9	Z	X
0530	Flooring and floor coverings .....	50	112 548	5 901	5.2	Z	.8
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	40	70 490	3 764	5.3	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	8	26 945	919	3.4	Z	66.8
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	8	26 945	729	2.7	Z	X
0920	New computer equipment .....	13	23 811	1 657	7.0	Z	X
0960	Restaurant and hotel equipment and supplies .....	262	751 083	96 281	12.8	.6	X
0970	Store machines and equipment .....	15	52 746	4 535	8.6	Z	X
1000	Medical, hospital, and surgical supplies .....	14	20 002	3 867	19.3	Z	29.2
1011	Surgical and medical instruments and equipment .....	6	8 352	102	1.2	Z	X
1013	Other surgical, medical, and hospital supplies .....	14	20 002	3 765	18.8	Z	X
1120	Flat iron and steel products .....	16	38 205	2 170	5.7	Z	X
1140	Iron and steel wire and wire products .....	17	26 796	1 725	6.4	Z	X
1150	Iron and steel pipe and tubing .....	20	36 279	4 123	11.4	Z	1.6
1154	Other steel pipe .....	18	30 173	3 943	13.1	Z	X
1200	Copper and brass .....	8	8 022	341	4.3	Z	X
1400	Electrical apparatus and equipment .....	19	31 360	2 070	6.6	Z	38.9
1415	Electric bulbs (all types) .....	7	11 398	654	5.7	Z	X
1500	Electrical appliances, household .....	17	22 778	3 942	17.3	Z	X
1600	Electronic parts and equipment, except communication .....	72	176 380	13 901	7.9	.1	.2
1618	Electronic parts and equipment, n.e.c. ....	12	20 681	2 490	12.0	Z	X
1700	Hardware .....	54	137 163	18 012	13.1	.1	2.4
1712	Bolts, nuts, rivets, and fasteners .....	21	26 310	8 180	31.1	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	74	147 305	19 132	13.0	.1	10.5
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	22	24 076	2 258	9.4	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	44	55 500	7 187	13.0	Z	X
1813	Plumbing fixtures .....	19	55 508	2 865	5.2	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	6	8 488	2 540	29.9	Z	X
2200	Farm machinery, equipment, and parts .....	9	3 541	210	5.9	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	20	66 301	3 888	5.9	Z	63.2
2311	Pumps .....	19	54 250	2 470	4.6	Z	X
2312	Motors .....	14	34 627	345	1.0	Z	X
2313	Parts for pumps and motors .....	16	57 668	1 050	1.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	116	226 293	23 209	10.3	.1	14.7
2321	New pumps, compressors (air or gas), and equipment .....	61	92 102	9 390	10.2	.1	X
2326	New controlling, recording, and indicating instruments and access .....	36	68 850	1 469	2.1	Z	X
2327	All other new general-purpose industrial machinery and equipment .....	22	61 997	5 157	8.3	Z	X
2340	Materials handling machinery, equipment, and parts .....	15	35 014	1 044	3.0	Z	49.6
2342	New hoists, cranes, and monorails .....	12	27 835	269	1.0	Z	X
2344	New industrial trucks and tractors .....	12	27 835	269	1.0	Z	X
2345	Used materials handling machinery, equipment, and parts .....	12	27 835	269	1.0	Z	X
2360	Other industrial machinery, equipment, and parts .....	15	39 682	6 973	17.6	Z	47.9
2366	Other new industrial machinery and equipment .....	12	17 076	1 606	9.4	Z	X
2380	Industrial valves and fittings (except fluid-power) .....	6	13 754	2 285	16.6	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	13	34 295	672	2.0	Z	74.9
2391	Hydraulic valves .....	13	34 295	326	1.0	Z	X
2392	Pneumatic valves .....	13	34 295	326	1.0	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	12	27 835	545	2.0	Z	74.9
2411	Hydraulic cylinders and rotary actuators .....	12	27 835	267	1.0	Z	X
2412	Pneumatic cylinders and rotary actuators .....	12	27 835	267	1.0	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42185</b>	<b>Service establishment equipment &amp; supplies whsle—Con.</b>						
2420	Hydraulic and pneumatic connectors and assemblies .....	15	33 590	837	2.5	Z	74.9
2421	Hydraulic and pneumatic connectors .....	15	33 590	564	1.7	Z	X
2422	Hydraulic and pneumatic assemblies .....	12	27 839	271	1.0	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	16	40 840	1 001	2.5	Z	74.9
2431	Filters .....	15	35 658	424	1.2	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	13	33 019	575	1.7	Z	X
2440	Welding supplies (excluding gases) .....	6	11 374	2 040	17.9	Z	X
2450	Industrial containers and supplies .....	42	69 717	3 500	5.0	Z	5.5
2454	Other industrial containers and supplies .....	40	63 611	3 140	4.9	Z	X
2460	Other industrial supplies .....	89	245 094	16 845	6.9	.1	1.0
2466	Industrial supplies, n.e.c. ....	66	220 078	15 338	7.0	.1	X
2500	Beauty and barber equipment and supplies .....	1 306	2 435 468	2 370 341	97.3	14.8	69.4
2511	Equipment (furniture, dryers, etc.) .....	828	1 470 440	368 309	25.0	Z	X
2512	Supplies (combs, curlers, shampoos, etc.) .....	1 258	2 151 770	2 002 032	93.0	Z	X
2520	Custodial (janitors') equipment and supplies .....	2 414	4 747 556	3 612 156	76.1	22.5	46.8
2521	Custodial equipment—power equipment .....	1 643	3 079 868	542 097	17.6	Z	X
2522	Custodial equipment—nonpower equipment .....	1 198	2 327 388	335 769	14.4	Z	X
2523	Custodial supplies .....	2 268	4 311 162	2 722 851	63.2	17.0	X
2530	Laundry and dry-cleaning equipment and supplies .....	812	4 395 100	2 630 730	59.9	16.4	X
2540	Other service establishment equipment and supplies .....	2 482	5 108 886	4 751 587	93.0	29.6	54.9
2541	Undertakers' equipment and supplies .....	618	1 551 240	1 529 201	98.6	Z	X
2542	Service establishment equipment and supplies, n.e.c. ....	1 887	3 558 927	3 219 878	90.5	20.1	X
2700	Sporting and recreational goods and supplies .....	22	62 765	16 265	25.9	.1	42.0
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories .....	12	44 555	13 288	29.8	.1	X
2713	Billiards, pool, bowling equipment, and accessories .....	10	18 210	2 977	16.3	Z	X
3160	Fire extinguishers and fire safety equipment .....	8	6 378	520	8.2	Z	X
3200	Printing and writing paper .....	60	128 280	5 138	4.0	Z	34.5
3213	Other printing and writing paper .....	49	88 809	4 195	4.7	Z	X
3300	Stationery, office supplies and greeting cards .....	41	77 726	12 958	16.7	.1	70.4
3312	Stationery, photocopy paper, and typing paper .....	37	73 905	10 263	13.9	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	25	53 132	2 339	4.4	Z	X
3400	Industrial and personal services paper and plastics .....	519	1 075 719	217 486	20.2	1.4	23.7
3411	Paperboard and boxboard boxes .....	114	281 829	22 495	8.0	.1	X
3412	Paper dishes, cups, and napkins .....	354	593 663	38 323	6.5	.2	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	170	415 777	27 741	6.7	.2	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	333	570 747	48 547	8.5	.3	X
3415	Other industrial and personal service paper .....	240	459 871	76 317	16.6	.5	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	37	94 624	13 840	14.6	.1	14.0
3513	Cosmetics .....	15	38 271	7 911	20.7	Z	X
3514	Perfumes .....	10	15 847	360	2.3	Z	X
3515	Other toiletries and druggists' sundries .....	8	10 448	1 651	15.8	Z	X
3600	Piece goods, knit and woven .....	16	65 587	12 182	18.6	.1	28.2
3612	Cotton (including blends) .....	10	35 715	1 868	5.2	Z	X
3613	Synthetics (excluding synthetic knits) .....	10	35 715	1 238	3.5	Z	X
3614	Knit fabrics, n.e.c. (including double knit) .....	10	35 715	5 327	14.9	Z	X
3615	Woolen and worsted piece goods .....	10	35 715	1 868	5.2	Z	X
4830	Canned foods .....	6	52 261	3 299	6.3	Z	74.9
4831	Canned and bottled fruits, vegetables, and juices .....	6	52 261	3 061	5.9	Z	X
4850	Soft drinks and bottled water .....	7	48 912	6 147	12.6	Z	X
4860	Other grocery specialties .....	40	2 254 189	356 397	15.8	2.2	13.2
4868	Grocery specialties, n.e.c. ....	37	2 236 658	352 032	15.7	2.2	X
5300	Plastics materials and basic shapes .....	63	166 844	32 689	19.6	.2	22.5
5314	Other plastics materials and basic shapes .....	56	130 011	18 490	14.2	.1	X
5320	Industrial gases (welding, etc.) .....	8	11 376	1 609	14.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	925	4 028 236	920 804	22.9	5.7	35.4
5331	Gasses, compressed and liquified, except L.P. ....	10	52 624	522	1.0	Z	X
5332	Alkalies and chlorine .....	89	779 869	65 428	8.4	.4	X
5335	Detergents and soaps .....	614	3 314 741	353 825	10.7	2.2	X
5336	Sanitation chemicals, polishes, and waxes .....	647	2 971 939	366 024	12.3	2.3	X
5338	Wood chemicals, naval stores, and gum .....	17	18 530	183	1.0	Z	X
5341	Insecticides, nonagricultural .....	213	2 435 399	104 637	4.3	.7	X
5344	Other chemicals and allied products .....	230	459 883	27 100	5.9	.2	X
5400	Petroleum products .....	10	11 667	2 172	18.6	Z	X
6000	Paint, paint supplies, and wallpaper .....	10	14 877	1 350	9.1	Z	X
6150	Nondurable goods, n.e.c. ....	39	1 949 151	346 796	17.8	2.2	X
9700	Service receipts and labor charges (including installed parts) .....	1 075	2 030 818	255 452	12.6	1.6	64.2
9701	Labor charges for repair work .....	927	1 757 528	114 535	6.5	.7	X
9702	Parts installed in repair work .....	726	1 384 429	90 829	6.6	.6	X
9703	Other service receipts and labor charges—Specify .....	177	313 223	50 067	16.0	.3	X
9720	Receipts for service contracts .....	26	63 715	5 917	9.3	Z	X
9740	Receipts for installing equipment .....	185	415 540	36 426	8.8	.2	X
9810	Miscellaneous commodities .....	153	1 009 798	114 913	11.4	.7	X
9940	Rental and leasing receipts .....	189	348 595	21 402	6.1	.1	1.6
9944	Other rental receipts .....	78	127 199	4 475	3.5	Z	X
9980	Receipts for machine shop job work .....	9	3 541	34	1.0	Z	X

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421850</b>	<b>Service establishment equipment &amp; supplies whsle</b> .....	<b>6 808</b>	<b>X</b>	<b>16 038 492</b>	<b>X</b>	<b>100.0</b>	<b>74.9</b>
0200	New and rebuilt automotive parts and supplies .....	21	54 630	7 234	13.2	Z	X
0420	Office and business furniture .....	7	9 782	382	3.9	Z	X
0530	Flooring and floor coverings .....	50	112 548	5 901	5.2	Z	.8
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	40	70 490	3 764	5.3	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	8	26 945	919	3.4	Z	66.8
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	8	26 945	729	2.7	Z	X
0920	New computer equipment .....	13	23 811	1 657	7.0	Z	X
0960	Restaurant and hotel equipment and supplies .....	262	751 083	96 281	12.8	.6	X
0970	Store machines and equipment .....	15	52 746	4 535	8.6	Z	X
1000	Medical, hospital, and surgical supplies .....	14	20 002	3 867	19.3	Z	29.2
1011	Surgical and medical instruments and equipment .....	6	8 352	102	1.2	Z	X
1013	Other surgical, medical, and hospital supplies .....	14	20 002	3 765	18.8	Z	X
1120	Flat iron and steel products .....	16	38 205	2 170	5.7	Z	X
1140	Iron and steel wire and wire products .....	17	26 796	1 725	6.4	Z	X
1150	Iron and steel pipe and tubing .....	20	36 279	4 123	11.4	Z	1.6
1154	Other steel pipe .....	18	30 173	3 943	13.1	Z	X
1200	Copper and brass .....	8	8 022	341	4.3	Z	X
1400	Electrical apparatus and equipment .....	19	31 360	2 070	6.6	Z	38.9
1415	Electric bulbs (all types) .....	7	11 398	654	5.7	Z	X
1500	Electrical appliances, household .....	17	22 778	3 942	17.3	Z	X
1600	Electronic parts and equipment, except communication .....	72	176 380	13 901	7.9	.1	.2
1618	Electronic parts and equipment, n.e.c. ....	12	20 681	2 490	12.0	Z	X
1700	Hardware .....	54	137 163	18 012	13.1	.1	2.4
1712	Bolts, nuts, rivets, and fasteners .....	21	26 310	8 180	31.1	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	74	147 305	19 132	13.0	.1	10.5
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	22	24 076	2 258	9.4	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	44	55 500	7 187	13.0	Z	X
1813	Plumbing fixtures .....	19	55 508	2 865	5.2	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	6	8 488	2 540	29.9	Z	X
2200	Farm machinery, equipment, and parts .....	9	3 541	210	5.9	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	20	66 301	3 888	5.9	Z	63.2
2311	Pumps .....	19	54 250	2 470	4.6	Z	X
2312	Motors .....	14	34 627	345	1.0	Z	X
2313	Parts for pumps and motors .....	16	57 668	1 050	1.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	116	226 293	23 209	10.3	.1	14.7
2321	New pumps, compressors (air or gas), and equipment .....	61	92 102	9 390	10.2	.1	X
2326	New controlling, recording, and indicating instruments and access .....	36	68 850	1 469	2.1	Z	X
2327	All other new general-purpose industrial machinery and equipment .....	22	61 997	5 157	8.3	Z	X
2340	Materials handling machinery, equipment, and parts .....	15	35 014	1 044	3.0	Z	49.6
2342	New hoists, cranes, and monorails .....	12	27 835	269	1.0	Z	X
2344	New industrial trucks and tractors .....	12	27 835	269	1.0	Z	X
2345	Used materials handling machinery, equipment, and parts .....	12	27 835	269	1.0	Z	X
2360	Other industrial machinery, equipment, and parts .....	15	39 682	6 973	17.6	Z	47.9
2366	Other new industrial machinery and equipment .....	12	17 076	1 606	9.4	Z	X
2380	Industrial valves and fittings (except fluid-power) .....	6	13 754	2 285	16.6	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	13	34 295	672	2.0	Z	74.9
2391	Hydraulic valves .....	13	34 295	326	1.0	Z	X
2392	Pneumatic valves .....	13	34 295	326	1.0	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	12	27 835	545	2.0	Z	74.9
2411	Hydraulic cylinders and rotary actuators .....	12	27 835	267	1.0	Z	X
2412	Pneumatic cylinders and rotary actuators .....	12	27 835	267	1.0	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	15	33 590	837	2.5	Z	74.9
2421	Hydraulic and pneumatic connectors .....	15	33 590	564	1.7	Z	X
2422	Hydraulic and pneumatic assemblies .....	12	27 839	271	1.0	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	16	40 840	1 001	2.5	Z	74.9
2431	Filters .....	15	35 658	424	1.2	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	13	33 019	575	1.7	Z	X
2440	Welding supplies (excluding gases) .....	6	11 374	2 040	17.9	Z	X
2450	Industrial containers and supplies .....	42	69 717	3 500	5.0	Z	5.5
2454	Other industrial containers and supplies .....	40	63 611	3 140	4.9	Z	X
2460	Other industrial supplies .....	89	245 094	16 845	6.9	.1	1.0
2466	Industrial supplies, n.e.c. ....	66	220 078	15 338	7.0	.1	X
2500	Beauty and barber equipment and supplies .....	1 306	2 435 468	2 370 341	97.3	14.8	69.4
2511	Equipment (furniture, dryers, etc.) .....	828	1 470 440	368 309	25.0	2.3	X
2512	Supplies (combs, curlers, shampoos, etc.) .....	1 258	2 151 770	2 002 032	93.0	12.5	X
2520	Custodial (janitors') equipment and supplies .....	2 414	4 747 556	3 612 156	76.1	22.5	46.8
2521	Custodial equipment—power equipment .....	1 643	3 079 868	542 097	17.6	3.4	X
2522	Custodial equipment—nonpower equipment .....	1 198	2 327 388	335 769	14.4	2.1	X
2523	Custodial supplies .....	2 268	4 311 162	2 722 851	63.2	17.0	X
2530	Laundry and dry-cleaning equipment and supplies .....	812	4 395 100	2 630 730	59.9	16.4	X
2540	Other service establishment equipment and supplies .....	2 482	5 108 886	4 751 587	93.0	29.6	54.9
2541	Undertakers' equipment and supplies .....	618	1 551 240	1 529 201	98.6	9.5	X
2542	Service establishment equipment and supplies, n.e.c. ....	1 887	3 558 927	3 219 878	90.5	20.1	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421850</b>	<b>Service establishment equipment &amp; supplies whsle—Con.</b>						
2700	Sporting and recreational goods and supplies . . . . .	22	62 765	16 265	25.9	.1	42.0
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories . . . . .	12	44 555	13 288	29.8	.1	X
2713	Billiards, pool, bowling equipment, and accessories . . . . .	10	18 210	2 977	16.3	Z	X
3160	Fire extinguishers and fire safety equipment . . . . .	8	6 378	520	8.2	Z	X
3200	Printing and writing paper . . . . .	60	128 280	5 138	4.0	Z	34.5
3213	Other printing and writing paper . . . . .	49	88 809	4 195	4.7	Z	X
3300	Stationery, office supplies and greeting cards . . . . .	41	77 726	12 958	16.7	.1	70.4
3312	Stationery, photocopy paper, and typing paper . . . . .	37	73 905	10 263	13.9	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) . . . . .	25	53 132	2 339	4.4	Z	X
3400	Industrial and personal services paper and plastics . . . . .	519	1 075 719	217 486	20.2	1.4	23.7
3411	Paperboard and boxboard boxes . . . . .	114	281 829	22 495	8.0	.1	X
3412	Paper dishes, cups, and napkins . . . . .	354	593 663	38 323	6.5	.2	X
3413	Industrial paper (wrapping, bags, cartons, etc.) . . . . .	170	415 777	27 741	6.7	.2	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies . . . . .	333	570 747	48 547	8.5	.3	X
3415	Other industrial and personal service paper . . . . .	240	459 871	76 317	16.6	.5	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries . . . . .	37	94 624	13 840	14.6	.1	14.0
3513	Cosmetics . . . . .	15	38 271	7 911	20.7	Z	X
3514	Perfumes . . . . .	10	15 847	360	2.3	Z	X
3515	Other toiletries and druggists' sundries . . . . .	8	10 448	1 651	15.8	Z	X
3600	Piece goods, knit and woven . . . . .	16	65 587	12 182	18.6	.1	28.2
3612	Cotton (including blends) . . . . .	10	35 715	1 868	5.2	Z	X
3613	Synthetics (excluding synthetic knits) . . . . .	10	35 715	1 238	3.5	Z	X
3614	Knit fabrics, n.e.c. (including double knit) . . . . .	10	35 715	5 327	14.9	Z	X
3615	Woolen and worsted piece goods . . . . .	10	35 715	1 868	5.2	Z	X
4830	Canned foods . . . . .	6	52 261	3 299	6.3	Z	74.9
4831	Canned and bottled fruits, vegetables, and juices . . . . .	6	52 261	3 061	5.9	Z	X
4850	Soft drinks and bottled water . . . . .	7	48 912	6 147	12.6	Z	X
4860	Other grocery specialties . . . . .	40	2 254 189	356 397	15.8	2.2	13.2
4868	Grocery specialties, n.e.c. . . . .	37	2 236 658	352 032	15.7	2.2	X
5300	Plastics materials and basic shapes . . . . .	63	166 844	32 689	19.6	.2	22.5
5314	Other plastics materials and basic shapes . . . . .	56	130 011	18 490	14.2	.1	X
5320	Industrial gases (welding, etc.) . . . . .	8	11 376	1 609	14.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	925	4 028 236	920 804	22.9	5.7	35.4
5331	Gasses, compressed and liquified, except L.P. . . . .	10	52 624	522	1.0	Z	X
5332	Alkalies and chlorine . . . . .	89	779 869	65 428	8.4	.4	X
5335	Detergents and soaps . . . . .	614	3 314 741	353 825	10.7	2.2	X
5336	Sanitation chemicals, polishes, and waxes . . . . .	647	2 971 939	366 024	12.3	2.3	X
5338	Wood chemicals, naval stores, and gum . . . . .	17	18 530	183	1.0	Z	X
5341	Insecticides, nonagricultural . . . . .	213	2 435 399	104 637	4.3	.7	X
5344	Other chemicals and allied products . . . . .	230	459 883	27 100	5.9	.2	X
5400	Petroleum products . . . . .	10	11 667	2 172	18.6	Z	X
6000	Paint, paint supplies, and wallpaper . . . . .	10	14 877	1 350	9.1	Z	X
6150	Nondurable goods, n.e.c. . . . .	39	1 949 151	346 796	17.8	2.2	X
9700	Service receipts and labor charges (including installed parts) . . . . .	1 075	2 030 818	255 452	12.6	1.6	64.2
9701	Labor charges for repair work . . . . .	927	1 757 528	114 535	6.5	.7	X
9702	Parts installed in repair work . . . . .	726	1 384 429	90 829	6.6	.6	X
9703	Other service receipts and labor charges—Specify . . . . .	177	313 223	50 067	16.0	.3	X
9720	Receipts for service contracts . . . . .	26	63 715	5 917	9.3	Z	X
9740	Receipts for installing equipment . . . . .	185	415 540	36 426	8.8	.2	X
9810	Miscellaneous commodities . . . . .	153	1 009 798	114 913	11.4	.7	X
9940	Rental and leasing receipts . . . . .	189	348 595	21 402	6.1	.1	1.6
9944	Other rental receipts . . . . .	78	127 199	4 475	3.5	Z	X
9980	Receipts for machine shop job work . . . . .	9	3 541	34	1.0	Z	X
<b>4218501</b>	<b>Beauty &amp; barber shop equipment &amp; supplies whsle . . . . .</b>	<b>1 296</b>	<b>X</b>	<b>2 416 390</b>	<b>X</b>	<b>100.0</b>	<b>70.0</b>
1500	Electrical appliances, household . . . . .	13	10 579	2 283	21.6	.1	X
2500	Beauty and barber equipment and supplies . . . . .	1 296	2 416 390	2 368 452	98.0	98.0	64.8
2511	Equipment (furniture, dryers, etc.) . . . . .	821	1 462 142	367 985	25.2	15.2	X
2512	Supplies (combs, curlers, shampoos, etc.) . . . . .	1 252	2 138 805	2 000 467	93.5	82.8	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries . . . . .	27	56 415	10 183	18.1	.4	23.8
3513	Cosmetics . . . . .	15	38 271	7 911	20.7	.3	X
3514	Perfumes . . . . .	10	15 847	360	2.3	Z	X
3515	Other toiletries and druggists' sundries . . . . .	8	10 448	1 651	15.8	.1	X
6150	Nondurable goods, n.e.c. . . . .	7	26 551	2 327	8.8	.1	X
9700	Service receipts and labor charges (including installed parts) . . . . .	49	54 352	14 138	26.0	.6	31.8
9701	Labor charges for repair work . . . . .	44	46 054	2 818	6.1	.1	X
9702	Parts installed in repair work . . . . .	17	15 473	404	2.6	Z	X
9810	Miscellaneous commodities . . . . .	17	17 879	491	2.7	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218502</b>	<b>Custodial, janitors' equipment &amp; supplies whsle</b> .....	<b>2 356</b>	<b>X</b>	<b>4 430 938</b>	<b>X</b>	<b>100.0</b>	<b>73.8</b>
0530	Flooring and floor coverings .....	47	104 527	5 731	5.5	.1	X
0960	Restaurant and hotel equipment and supplies .....	217	632 431	84 279	13.3	1.9	X
0970	Store machines and equipment .....	10	33 429	2 068	6.2	Z	X
1000	Medical, hospital, and surgical supplies .....	6	9 641	981	10.2	Z	X
1120	Flat iron and steel products .....	9	4 620	328	7.1	Z	X
1400	Electrical apparatus and equipment .....	7	11 398	681	6.0	Z	X
1600	Electronic parts and equipment, except communication .....	14	65 675	4 895	7.5	.1	X
1700	Hardware .....	29	88 461	5 248	5.9	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	20	63 262	3 794	6.0	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	52	78 588	6 228	7.9	.1	X
2440	Welding supplies (excluding gases) .....	6	11 374	2 040	17.9	Z	X
2450	Industrial containers and supplies .....	40	63 611	3 140	4.9	.1	X
2460	Other industrial supplies .....	67	225 930	15 629	6.9	.4	X
2520	Custodial (janitors') equipment and supplies .....	2 356	4 430 938	3 593 154	81.1	81.1	X
2530	Laundry and dry-cleaning equipment and supplies .....	110	266 217	26 482	9.9	.6	X
2540	Other service establishment equipment and supplies .....	15	19 406	2 317	11.9	.1	X
2700	Sporting and recreational goods and supplies .....	8	8 374	519	6.2	Z	X
3200	Printing and writing paper .....	51	104 320	4 359	4.2	.1	X
3300	Stationery, office supplies and greeting cards .....	38	76 490	12 696	16.6	.3	X
3400	Industrial and personal services paper and plastics .....	488	1 020 138	214 895	21.1	4.9	X
4860	Other grocery specialties .....	6	34 769	9 924	28.5	.2	X
5300	Plastics materials and basic shapes .....	48	118 040	15 373	13.0	.3	X
5320	Industrial gases (welding, etc.) .....	8	11 376	1 609	14.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	638	1 464 590	307 842	21.0	6.9	X
6000	Paint, paint supplies, and wallpaper .....	6	10 979	804	7.3	Z	X
9700	Service receipts and labor charges (including installed parts) .....	427	809 286	69 049	8.5	1.6	X
9810	Miscellaneous commodities .....	67	115 045	10 480	9.1	.2	X
9940	Rental and leasing receipts .....	84	122 631	2 509	2.0	.1	X
<b>4218503</b>	<b>Laundry &amp; dry-cleaning equipment &amp; supplies whsle</b> .....	<b>699</b>	<b>X</b>	<b>4 123 097</b>	<b>X</b>	<b>100.0</b>	<b>85.4</b>
0960	Restaurant and hotel equipment and supplies .....	31	101 737	11 430	11.2	.3	X
1140	Iron and steel wire and wire products .....	6	10 776	1 279	11.9	Z	X
1600	Electronic parts and equipment, except communication .....	7	13 068	319	2.4	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	6	17 059	1 693	9.9	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	6	25 943	6 087	23.5	.1	X
2520	Custodial (janitors') equipment and supplies .....	45	286 670	17 062	6.0	.4	X
2530	Laundry and dry-cleaning equipment and supplies .....	699	4 123 097	2 603 258	63.1	63.1	X
3400	Industrial and personal services paper and plastics .....	13	29 345	1 915	6.5	Z	X
4830	Canned foods .....	6	52 261	3 299	6.3	.1	X
4860	Other grocery specialties .....	34	2 219 420	346 473	15.6	8.4	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	148	2 431 816	588 298	24.2	14.3	X
6150	Nondurable goods, n.e.c. .....	23	1 899 353	340 961	18.0	8.3	X
9700	Service receipts and labor charges (including installed parts) .....	143	377 195	54 607	14.5	1.3	X
9740	Receipts for installing equipment .....	87	243 388	10 866	4.5	.3	X
9810	Miscellaneous commodities .....	14	784 192	93 027	11.9	2.3	X
9940	Rental and leasing receipts .....	20	68 498	12 158	17.7	.3	X
<b>4218504</b>	<b>Other service establishment equipment &amp; supplies whsle</b> .....	<b>2 457</b>	<b>X</b>	<b>5 068 067</b>	<b>X</b>	<b>100.0</b>	<b>69.7</b>
0200	New and rebuilt automotive parts and supplies .....	18	51 534	6 353	12.3	.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	6	17 352	635	3.7	Z	54.2
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	6	17 352	635	3.7	Z	X
0920	New computer equipment .....	13	23 811	1 657	7.0	Z	X
0960	Restaurant and hotel equipment and supplies .....	14	16 915	572	3.4	Z	X
1000	Medical, hospital, and surgical supplies .....	8	10 361	2 886	27.9	.1	26.7
1011	Surgical and medical instruments and equipment .....	6	8 352	102	1.2	Z	X
1013	Other surgical, medical, and hospital supplies .....	8	10 361	2 784	26.9	.1	X
1140	Iron and steel wire and wire products .....	6	6 786	106	1.6	Z	X
1150	Iron and steel pipe and tubing .....	18	30 173	3 943	13.1	.1	1.8
1154	Other steel pipe .....	18	30 173	3 943	13.1	.1	X
1200	Copper and brass .....	8	8 022	341	4.3	Z	X
1400	Electrical apparatus and equipment .....	10	9 927	1 187	12.0	Z	X
1600	Electronic parts and equipment, except communication .....	51	97 637	8 687	8.9	.2	X
1700	Hardware .....	22	42 589	12 705	29.8	.3	7.0
1712	Bolts, nuts, rivets, and fasteners .....	21	26 310	8 180	31.1	.2	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	48	66 984	13 645	20.4	.3	21.6
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	22	24 076	2 258	9.4	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	44	55 500	7 187	13.0	.1	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	6	8 488	2 540	29.9	.1	X
2200	Farm machinery, equipment, and parts .....	9	3 541	210	5.9	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	16	52 077	3 163	6.1	.1	55.8
2311	Pumps .....	16	52 077	2 366	4.5	Z	X
2312	Motors .....	13	34 295	331	1.0	Z	X
2313	Parts for pumps and motors .....	15	45 617	446	1.0	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	58	121 762	10 894	8.9	.2	29.4
2321	New pumps, compressors (air or gas), and equipment .....	23	45 401	5 830	12.8	.1	X
2326	New controlling, recording, and indicating instruments and access .....	36	68 850	1 469	2.1	Z	X
2327	All other new general-purpose industrial machinery and equipment .....	12	34 516	3 082	8.9	.1	X

See footnotes at end of table.

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218504</b>	<b>Other service establishment equipment &amp; supplies whse— Con.</b>						
2340	Materials handling machinery, equipment, and parts .....	13	34 295	953	2.8	Z	44.9
2342	New hoists, cranes, and monorails .....	12	27 835	269	1.0	Z	X
2344	New industrial trucks and tractors .....	12	27 835	269	1.0	Z	X
2345	Used materials handling machinery, equipment, and parts .....	12	27 835	269	1.0	Z	X
2360	Other industrial machinery, equipment, and parts .....	10	15 235	1 351	8.9	Z	35.7
2366	Other new industrial machinery and equipment .....	10	15 235	1 351	8.9	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	13	34 295	672	2.0	Z	69.7
2391	Hydraulic valves .....	13	34 295	326	1.0	Z	X
2392	Pneumatic valves .....	13	34 295	326	1.0	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	12	27 835	545	2.0	Z	69.7
2411	Hydraulic cylinders and rotary actuators .....	12	27 835	267	1.0	Z	X
2412	Pneumatic cylinders and rotary actuators .....	12	27 835	267	1.0	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	15	33 590	837	2.5	Z	69.7
2421	Hydraulic and pneumatic connectors .....	15	33 590	564	1.7	Z	X
2422	Hydraulic and pneumatic assemblies .....	12	27 839	271	1.0	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	16	40 840	1 001	2.5	Z	69.7
2431	Filters .....	15	35 658	424	1.2	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	13	33 019	575	1.7	Z	X
2460	Other industrial supplies .....	21	17 615	1 201	6.8	Z	X
2520	Custodial (janitors') equipment and supplies .....	8	7 045	334	4.7	Z	69.7
2522	Custodial equipment—nonpower equipment .....	8	7 045	268	3.8	Z	X
2540	Other service establishment equipment and supplies .....	2 457	5 068 067	4 743 682	93.6	93.6	51.0
2541	Undertakers' equipment and supplies .....	618	1 551 240	1 529 201	98.6	30.2	X
2542	Service establishment equipment and supplies, n.e.c. ....	1 867	3 523 130	3 214 481	91.2	63.4	X
2700	Sporting and recreational goods and supplies .....	12	44 555	13 288	29.8	.3	19.0
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories .....	12	44 555	13 288	29.8	.3	X
3160	Fire extinguishers and fire safety equipment .....	8	6 378	520	8.2	Z	X
3400	Industrial and personal services paper and plastics .....	15	7 541	217	2.9	Z	X
3600	Piece goods, knit and woven .....	10	35 715	10 301	28.8	.2	51.5
3612	Cotton (including blends) .....	10	35 715	1 868	5.2	Z	X
3613	Synthetics (excluding synthetic knits) .....	10	35 715	1 238	3.5	Z	X
3614	Knit fabrics, n.e.c. (including double knit) .....	10	35 715	5 327	14.9	.1	X
3615	Woolen and worsted piece goods .....	10	35 715	1 868	5.2	Z	X
5300	Plastics materials and basic shapes .....	13	24 160	7 223	29.9	.1	27.4
5314	Other plastics materials and basic shapes .....	13	24 160	7 223	29.9	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	137	128 338	23 278	18.1	.5	5.2
5335	Detergents and soaps .....	111	121 121	16 565	13.7	.3	X
5336	Sanitation chemicals, polishes, and waxes .....	26	35 508	4 878	13.7	.1	X
5344	Other chemicals and allied products .....	25	6 481	1 764	27.2	Z	X
6150	Nondurable goods, n.e.c. ....	6	19 962	2 933	14.7	.1	X
9700	Service receipts and labor charges (including installed parts) .....	456	789 985	117 658	14.9	2.3	64.0
9701	Labor charges for repair work .....	360	645 423	60 530	9.4	1.2	X
9702	Parts installed in repair work .....	303	512 238	40 670	7.9	.8	X
9703	Other service receipts and labor charges—Specify .....	103	146 802	16 454	11.2	.3	X
9720	Receipts for service contracts .....	18	52 322	4 179	8.0	.1	X
9740	Receipts for installing equipment .....	90	156 875	25 237	16.1	.5	X
9810	Miscellaneous commodities .....	55	92 682	10 915	11.8	.2	X
9940	Rental and leasing receipts .....	83	138 790	4 588	3.3	.1	4.6
9944	Other rental receipts .....	78	127 199	4 475	3.5	.1	X
9980	Receipts for machine shop job work .....	9	3 541	34	1.0	Z	X
<b>42186</b>	<b>Transportation equipment &amp; supplies (exc motor vehicle) whse .....</b>	<b>4 003</b>	<b>X</b>	<b>23 682 313</b>	<b>X</b>	<b>100.0</b>	<b>75.6</b>
0200	New and rebuilt automotive parts and supplies .....	62	436 770	39 883	9.1	.2	3.0
0211	Batteries .....	16	85 415	600	.7	Z	X
0212	Engines (complete) .....	16	85 415	3 023	3.5	Z	X
0213	Electrical engine parts (including ignition parts) .....	16	85 415	1 203	1.4	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	16	85 415	600	.7	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	16	85 415	600	.7	Z	X
0218	Filters (oil, air, gas, and transmission) .....	16	85 415	1 203	1.4	Z	X
0219	Engine parts, except electrical .....	16	85 415	6 039	7.1	Z	X
0224	Accessories .....	16	85 415	1 203	1.4	Z	X
1120	Flat iron and steel products .....	8	2 809	144	5.1	Z	X
1140	Iron and steel wire and wire products .....	7	7 033	1 046	14.9	Z	X
1200	Copper and brass .....	6	2 295	68	3.0	Z	X
1220	Aluminum shapes, forms, etc. ....	7	8 230	2 378	28.9	Z	X
1400	Electrical apparatus and equipment .....	75	617 956	62 218	10.1	.3	X
1600	Electronic parts and equipment, except communication .....	113	723 144	64 454	8.9	.3	.9
1612	Integrated circuits .....	19	18 145	12 951	71.4	.1	X
1618	Electronic parts and equipment, n.e.c. ....	19	234 474	13 387	5.7	.1	X
1700	Hardware .....	123	358 031	57 908	16.2	.2	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	41	189 791	26 460	13.9	.1	X
2200	Farm machinery, equipment, and parts .....	7	8 547	1 379	16.1	Z	X
2220	Garden machinery, equipment, and parts .....	6	14 097	1 551	11.0	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	10	124 232	18 173	14.6	.1	75.6
2311	Pumps .....	10	124 232	17 799	14.3	.1	X

See footnotes at end of table.



**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42186</b>	<b>Transportation equipment &amp; supplies (exc motor vehicle) whsle—Con.</b>						
2320	General-purpose industrial machinery, equipment, and parts . . . . .	114	553 174	60 719	11.0	.3	5.2
2321	New pumps, compressors (air or gas), and equipment . . . . .	19	47 785	10 066	21.1	Z	X
2323	New diesel engines (excluding automotive) . . . . .	60	265 124	8 314	3.1	Z	X
2326	New controlling, recording, and indicating instruments and access . . . . .	11	13 152	312	2.4	Z	X
2327	All other new general-purpose industrial machinery and equipment . . . . .	62	318 230	27 473	8.6	.1	X
2340	Materials handling machinery, equipment, and parts . . . . .	10	21 590	487	2.3	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies . . . . .	23	107 194	8 474	7.9	Z	X
2360	Other industrial machinery, equipment, and parts . . . . .	11	48 250	3 670	7.6	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves . . . . .	9	35 986	2 456	6.8	Z	75.6
2391	Hydraulic valves . . . . .	7	33 445	2 294	6.9	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators . . . . .	8	24 624	258	1.0	Z	75.6
2411	Hydraulic cylinders and rotary actuators . . . . .	6	22 080	158	.7	Z	X
2430	Fluid-power filters, components, accessories, and parts . . . . .	7	11 877	154	1.3	Z	75.6
2431	Filters . . . . .	7	11 877	115	1.0	Z	X
2460	Other industrial supplies . . . . .	35	86 414	9 049	10.5	Z	4.6
2466	Industrial supplies, n.e.c. . . . .	20	62 161	7 434	12.0	Z	X
2600	Aircraft and aeronautical equipment and supplies . . . . .	2 460	18 006 367	16 746 786	93.0	70.7	67.7
2611	New aircraft . . . . .	253	4 403 563	2 879 317	65.4	12.2	X
2612	New aircraft engines and engine parts . . . . .	600	5 102 245	2 205 295	43.2	9.3	X
2613	Other new aircraft equipment and supplies . . . . .	1 214	10 723 826	5 892 645	54.9	24.9	X
2614	Used aircraft and aeronautical equipment and supplies . . . . .	1 643	9 291 618	5 769 529	62.1	24.4	X
2620	Marine machinery, equipment, and supplies . . . . .	1 004	3 929 812	3 197 989	81.4	13.5	68.0
2621	New ships and boats (excluding pleasure boats) . . . . .	88	458 276	174 964	38.2	.7	X
2622	New marine propulsion machinery and equipment . . . . .	368	1 715 428	1 035 474	60.4	4.4	X
2623	New marine supplies . . . . .	725	2 648 925	1 722 342	65.0	7.3	X
2624	Used marine machinery, equipment, and supplies . . . . .	231	676 209	265 206	39.2	1.1	X
2630	Other transportation equipment and supplies . . . . .	673	2 748 585	2 172 961	79.1	9.2	54.9
2631	New transportation equipment (excluding automotive) . . . . .	556	2 324 907	1 637 944	70.5	6.9	X
2632	Used transportation equipment (excluding automotive) . . . . .	333	1 228 186	535 017	43.6	2.3	X
2700	Sporting and recreational goods and supplies . . . . .	56	239 967	64 883	27.0	.3	X
5300	Plastics materials and basic shapes . . . . .	10	10 470	1 162	11.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	7	29 608	7 726	26.1	Z	X
5400	Petroleum products . . . . .	53	425 977	53 425	12.5	.2	12.2
5411	Aviation gasoline . . . . .	9	235 873	25 276	10.7	.1	X
5414	Jet fuel (naphtha or kerosine type) . . . . .	26	134 489	22 796	17.0	.1	X
9700	Service receipts and labor charges (including installed parts) . . . . .	522	5 581 666	791 232	14.2	3.3	64.8
9701	Labor charges for repair work . . . . .	443	4 535 192	428 447	9.4	1.8	X
9702	Parts installed in repair work . . . . .	331	3 998 223	253 496	6.3	1.1	X
9703	Other service receipts and labor charges—Specify . . . . .	127	1 113 670	93 963	8.4	.4	X
9720	Receipts for service contracts . . . . .	56	321 028	23 768	7.4	.1	X
9740	Receipts for installing equipment . . . . .	7	37 016	3 790	10.2	Z	X
9810	Miscellaneous commodities . . . . .	105	862 889	55 211	6.4	.2	X
9830	Flight training and charter service . . . . .	41	737 762	42 335	5.7	.2	53.3
9831	Flight training . . . . .	19	397 155	7 329	1.8	Z	X
9832	Charter services . . . . .	26	540 543	34 247	6.3	.1	X
9940	Rental and leasing receipts . . . . .	150	1 716 559	118 885	6.9	.5	X
<b>421860</b>	<b>Transportation equipment &amp; supplies (exc motor vehicle) whsle</b>	<b>4 003</b>	<b>X</b>	<b>23 682 313</b>	<b>X</b>	<b>100.0</b>	<b>75.6</b>
0200	New and rebuilt automotive parts and supplies . . . . .	62	436 770	39 883	9.1	.2	3.0
0211	Batteries . . . . .	16	85 415	600	.7	Z	X
0212	Engines (complete) . . . . .	16	85 415	3 023	3.5	Z	X
0213	Electrical engine parts (including ignition parts) . . . . .	16	85 415	1 203	1.4	Z	X
0214	Brake parts (including fluid and all disk and drum parts) . . . . .	16	85 415	600	.7	Z	X
0217	Hoses, belts, gaskets, and wiper blades . . . . .	16	85 415	600	.7	Z	X
0218	Filters (oil, air, gas, and transmission) . . . . .	16	85 415	1 203	1.4	Z	X
0219	Engine parts, except electrical . . . . .	16	85 415	6 039	7.1	Z	X
0224	Accessories . . . . .	16	85 415	1 203	1.4	Z	X
1120	Flat iron and steel products . . . . .	8	2 809	144	5.1	Z	X
1140	Iron and steel wire and wire products . . . . .	7	7 033	1 046	14.9	Z	X
1200	Copper and brass . . . . .	6	2 295	68	3.0	Z	X
1220	Aluminum shapes, forms, etc. . . . .	7	8 230	2 378	28.9	Z	X
1400	Electrical apparatus and equipment . . . . .	75	617 956	62 218	10.1	.3	X
1600	Electronic parts and equipment, except communication . . . . .	113	723 144	64 454	8.9	.3	.9
1612	Integrated circuits . . . . .	19	18 145	12 951	71.4	.1	X
1618	Electronic parts and equipment, n.e.c. . . . .	19	234 474	13 387	5.7	.1	X
1700	Hardware . . . . .	123	358 031	57 908	16.2	.2	X
2100	Construction and mining machinery and equipment (including parts and attachments) . . . . .	41	189 791	26 460	13.9	.1	X
2200	Farm machinery, equipment, and parts . . . . .	7	8 547	1 379	16.1	Z	X
2220	Garden machinery, equipment, and parts . . . . .	6	14 097	1 551	11.0	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts . . . . .	10	124 232	18 173	14.6	.1	75.6
2311	Pumps . . . . .	10	124 232	17 799	14.3	.1	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	114	553 174	60 719	11.0	.3	5.2
2321	New pumps, compressors (air or gas), and equipment . . . . .	19	47 785	10 066	21.1	Z	X
2323	New diesel engines (excluding automotive) . . . . .	60	265 124	8 314	3.1	Z	X
2326	New controlling, recording, and indicating instruments and access . . . . .	11	13 152	312	2.4	Z	X
2327	All other new general-purpose industrial machinery and equipment . . . . .	62	318 230	27 473	8.6	.1	X
2340	Materials handling machinery, equipment, and parts . . . . .	10	21 590	487	2.3	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies . . . . .	23	107 194	8 474	7.9	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421860</b>	<b>Transportation equipment &amp; supplies (exc motor vehicle) whsle—Con.</b>						
2360	Other industrial machinery, equipment, and parts .....	11	48 250	3 670	7.6	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	9	35 986	2 456	6.8	Z	75.6
2391	Hydraulic valves .....	7	33 445	2 294	6.9	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	8	24 624	258	1.0	Z	75.6
2411	Hydraulic cylinders and rotary actuators .....	6	22 080	158	.7	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	7	11 877	154	1.3	Z	75.6
2431	Filters .....	7	11 877	115	1.0	Z	X
2460	Other industrial supplies .....	35	86 414	9 049	10.5	Z	4.6
2466	Industrial supplies, n.e.c. ....	20	62 161	7 434	12.0	Z	X
2600	Aircraft and aeronautical equipment and supplies .....	2 460	18 006 367	16 746 786	93.0	70.7	67.7
2611	New aircraft .....	253	4 403 563	2 879 317	65.4	12.2	X
2612	New aircraft engines and engine parts .....	600	5 102 245	2 205 295	43.2	9.3	X
2613	Other new aircraft equipment and supplies .....	1 214	10 723 826	5 892 645	54.9	24.9	X
2614	Used aircraft and aeronautical equipment and supplies .....	1 643	9 291 618	5 769 529	62.1	24.4	X
2620	Marine machinery, equipment, and supplies .....	1 004	3 929 812	3 197 989	81.4	13.5	68.0
2621	New ships and boats (excluding pleasure boats) .....	88	458 276	174 964	38.2	.7	X
2622	New marine propulsion machinery and equipment .....	368	1 715 428	1 035 474	60.4	4.4	X
2623	New marine supplies .....	725	2 648 925	1 722 342	65.0	7.3	X
2624	Used marine machinery, equipment, and supplies .....	231	676 209	265 206	39.2	1.1	X
2630	Other transportation equipment and supplies .....	673	2 748 585	2 172 961	79.1	9.2	54.9
2631	New transportation equipment (excluding automotive) .....	556	2 324 907	1 637 944	70.5	6.9	X
2632	Used transportation equipment (excluding automotive) .....	333	1 228 186	535 017	43.6	2.3	X
2700	Sporting and recreational goods and supplies .....	56	239 967	64 883	27.0	.3	X
5300	Plastics materials and basic shapes .....	10	10 470	1 162	11.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	7	29 608	7 726	26.1	Z	X
5400	Petroleum products .....	53	425 977	53 425	12.5	.2	12.2
5411	Aviation gasoline .....	9	235 873	25 276	10.7	.1	X
5414	Jet fuel (naphtha or kerosine type) .....	26	134 489	22 796	17.0	.1	X
9700	Service receipts and labor charges (including installed parts) .....	522	5 581 666	791 232	14.2	3.3	64.8
9701	Labor charges for repair work .....	443	4 535 192	428 447	9.4	1.8	X
9702	Parts installed in repair work .....	331	3 998 223	253 496	6.3	1.1	X
9703	Other service receipts and labor charges—Specify .....	127	1 113 670	93 963	8.4	.4	X
9720	Receipts for service contracts .....	56	321 028	23 768	7.4	.1	X
9740	Receipts for installing equipment .....	7	37 016	3 790	10.2	Z	X
9810	Miscellaneous commodities .....	105	862 889	55 211	6.4	.2	X
9830	Flight training and charter service .....	41	737 762	42 335	5.7	.2	53.3
9831	Flight training .....	19	397 155	7 329	1.8	Z	X
9832	Charter services .....	26	540 543	34 247	6.3	.1	X
9940	Rental and leasing receipts .....	150	1 716 559	118 885	6.9	.5	X
<b>4218601</b>	<b>Aircraft &amp; aeronautical equipment &amp; supplies whsle .....</b>	<b>2 428</b>	<b>X</b>	<b>17 709 438</b>	<b>X</b>	<b>100.0</b>	<b>77.2</b>
0200	New and rebuilt automotive parts and supplies .....	28	234 499	17 433	7.4	.1	X
1120	Flat iron and steel products .....	6	2 295	123	5.4	Z	X
1200	Copper and brass .....	6	2 295	68	3.0	Z	X
1220	Aluminum shapes, forms, etc. ....	7	8 230	2 378	28.9	Z	X
1400	Electrical apparatus and equipment .....	29	504 894	51 429	10.2	.3	X
1600	Electronic parts and equipment, except communication .....	60	357 895	40 520	11.3	.2	1.8
1612	Integrated circuits .....	19	18 145	12 951	71.4	.1	X
1618	Electronic parts and equipment, n.e.c. ....	19	234 474	13 387	5.7	.1	X
1700	Hardware .....	62	209 678	35 656	17.0	.2	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	6	111 251	18 894	17.0	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	30	186 272	14 455	7.8	.1	X
2460	Other industrial supplies .....	14	24 151	1 608	6.7	Z	X
2600	Aircraft and aeronautical equipment and supplies .....	2 428	17 709 438	16 654 481	94.0	94.0	69.0
2611	New aircraft .....	250	4 393 684	2 876 947	65.5	16.2	X
2612	New aircraft engines and engine parts .....	595	5 101 314	2 205 258	43.2	12.5	X
2613	Other new aircraft equipment and supplies .....	1 202	10 490 960	5 844 746	55.7	33.0	X
2614	Used aircraft and aeronautical equipment and supplies .....	1 627	9 108 410	5 727 530	62.9	32.3	X
2620	Marine machinery, equipment, and supplies .....	34	267 980	17 656	6.6	.1	76.8
2622	New marine propulsion machinery and equipment .....	9	15 471	1 243	8.0	Z	X
2623	New marine supplies .....	12	66 823	7 659	11.5	Z	X
2624	Used marine machinery, equipment, and supplies .....	14	107 859	4 006	3.7	Z	X
2630	Other transportation equipment and supplies .....	29	189 849	9 118	4.8	.1	77.2
2631	New transportation equipment (excluding automotive) .....	16	64 172	7 104	11.1	Z	X
2632	Used transportation equipment (excluding automotive) .....	17	136 528	2 014	1.5	Z	X
2700	Sporting and recreational goods and supplies .....	15	44 360	5 214	11.8	Z	X
5400	Petroleum products .....	37	396 913	51 789	13.0	.3	13.1
5411	Aviation gasoline .....	9	235 873	25 276	10.7	.1	X
5414	Jet fuel (naphtha or kerosine type) .....	26	134 489	22 796	17.0	.1	X
9700	Service receipts and labor charges (including installed parts) .....	231	4 252 401	576 853	13.6	3.3	68.0
9701	Labor charges for repair work .....	200	3 658 285	330 007	9.0	1.9	X
9702	Parts installed in repair work .....	144	2 971 096	162 196	5.5	.9	X
9703	Other service receipts and labor charges—Specify .....	71	894 107	84 643	9.5	.5	X
9720	Receipts for service contracts .....	25	261 897	18 881	7.2	.1	X
9810	Miscellaneous commodities .....	47	500 780	31 273	6.2	.2	X

See footnotes at end of table.

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218601</b>	<b>Aircraft &amp; aeronautical equipment &amp; supplies whsle—Con.</b>						
9830	Flight training and charter service .....	38	727 948	41 576	5.7	.2	55.0
9831	Flight training .....	19	397 155	7 329	1.8	Z	X
9832	Charter services .....	26	540 543	34 247	6.3	.2	X
9940	Rental and leasing receipts .....	69	1 422 312	95 239	6.7	.5	X
<b>4218602</b>	<b>Marine machinery, equipment, &amp; supplies whsle .....</b>	<b>952</b>	<b>X</b>	<b>3 513 978</b>	<b>X</b>	<b>100.0</b>	<b>74.8</b>
0200	New and rebuilt automotive parts and supplies .....	18	92 572	16 173	17.5	.5	12.6
0211	Batteries .....	16	85 415	600	.7	Z	X
0212	Engines (complete) .....	16	85 415	3 023	3.5	.1	X
0213	Electrical engine parts (including ignition parts) .....	16	85 415	1 203	1.4	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	16	85 415	600	.7	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	16	85 415	600	.7	Z	X
0218	Filters (oil, air, gas, and transmission) .....	16	85 415	1 203	1.4	Z	X
0219	Engine parts, except electrical .....	16	85 415	6 039	7.1	.2	X
0224	Accessories .....	16	85 415	1 203	1.4	Z	X
1400	Electrical apparatus and equipment .....	36	93 403	9 148	9.8	.3	X
1600	Electronic parts and equipment, except communication .....	37	256 770	9 804	3.8	.3	X
1700	Hardware .....	56	141 032	19 946	14.1	.6	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	28	65 561	6 371	9.7	.2	X
2320	General-purpose industrial machinery, equipment, and parts .....	56	281 105	33 743	12.0	1.0	2.4
2323	New diesel engines (excluding automotive) .....	49	251 972	8 160	3.2	.2	X
2327	All other new general-purpose industrial machinery and equipment .....	52	257 828	17 397	6.7	.5	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	14	50 322	7 581	15.1	.2	X
2460	Other industrial supplies .....	20	62 161	7 434	12.0	.2	6.8
2466	Industrial supplies, n.e.c. ....	20	62 161	7 434	12.0	.2	X
2600	Aircraft and aeronautical equipment and supplies .....	16	147 796	28 668	19.4	.8	74.5
2614	Used aircraft and aeronautical equipment and supplies .....	10	138 470	25 842	18.7	.7	X
2620	Marine machinery, equipment, and supplies .....	952	3 513 978	3 169 768	90.2	90.2	66.5
2621	New ships and boats (excluding pleasure boats) .....	82	365 959	170 216	46.5	4.8	X
2622	New marine propulsion machinery and equipment .....	352	1 631 059	1 025 842	62.9	29.2	X
2623	New marine supplies .....	706	2 503 904	1 712 548	68.4	48.7	X
2624	Used marine machinery, equipment, and supplies .....	211	567 490	261 160	46.0	7.4	X
2630	Other transportation equipment and supplies .....	21	99 839	10 876	10.9	.3	74.8
2631	New transportation equipment (excluding automotive) .....	19	91 299	7 640	8.4	.2	X
2632	Used transportation equipment (excluding automotive) .....	8	22 817	3 236	14.2	.1	X
2700	Sporting and recreational goods and supplies .....	33	173 430	57 618	33.2	1.6	X
5400	Petroleum products .....	16	29 064	1 636	5.6	Z	X
9700	Service receipts and labor charges (including installed parts) .....	147	614 102	96 966	15.8	2.8	60.6
9701	Labor charges for repair work .....	122	370 595	50 540	13.6	1.4	X
9702	Parts installed in repair work .....	82	391 523	23 447	6.0	.7	X
9703	Other service receipts and labor charges—Specify .....	24	63 927	7 662	12.0	.2	X
9720	Receipts for service contracts .....	19	36 954	2 263	6.1	.1	X
9810	Miscellaneous commodities .....	36	234 419	13 236	5.6	.4	X
9940	Rental and leasing receipts .....	15	53 646	2 601	4.8	.1	X
<b>4218603</b>	<b>Other transportation equipment &amp; supplies whsle .....</b>	<b>623</b>	<b>X</b>	<b>2 458 897</b>	<b>X</b>	<b>100.0</b>	<b>65.3</b>
0200	New and rebuilt automotive parts and supplies .....	16	109 699	6 277	5.7	.3	X
1400	Electrical apparatus and equipment .....	10	19 659	1 641	8.3	.1	X
1600	Electronic parts and equipment, except communication .....	16	108 479	14 130	13.0	.6	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	7	12 979	1 195	9.2	Z	X
2200	Farm machinery, equipment, and parts .....	7	8 547	1 379	16.1	.1	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	9	35 986	5 076	14.1	.2	65.3
2311	Pumps .....	9	35 986	4 702	13.1	.2	X
2320	General-purpose industrial machinery, equipment, and parts .....	28	85 797	12 521	14.6	.5	28.6
2321	New pumps, compressors (air or gas), and equipment .....	15	24 508	1 880	7.7	.1	X
2323	New diesel engines (excluding automotive) .....	11	13 152	154	1.2	Z	X
2326	New controlling, recording, and indicating instruments and access .....	11	13 152	312	2.4	Z	X
2327	All other new general-purpose industrial machinery and equipment .....	10	60 402	10 076	16.7	.4	X
2340	Materials handling machinery, equipment, and parts .....	10	21 590	487	2.3	Z	X
2360	Other industrial machinery, equipment, and parts .....	8	40 560	2 303	5.7	.1	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	9	35 986	2 456	6.8	.1	65.3
2391	Hydraulic valves .....	7	33 445	2 294	6.9	.1	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	8	24 624	258	1.0	Z	65.3
2411	Hydraulic cylinders and rotary actuators .....	6	22 080	158	.7	Z	X
2600	Aircraft and aeronautical equipment and supplies .....	16	149 133	63 637	42.7	2.6	65.3
2613	Other new aircraft equipment and supplies .....	8	101 658	45 366	44.6	1.8	X
2614	Used aircraft and aeronautical equipment and supplies .....	7	44 738	16 157	36.1	.7	X
2620	Marine machinery, equipment, and supplies .....	18	147 854	10 565	7.1	.4	65.3
2622	New marine propulsion machinery and equipment .....	7	68 898	8 389	12.2	.3	X
2623	New marine supplies .....	7	78 198	2 135	2.7	.1	X
2630	Other transportation equipment and supplies .....	623	2 458 897	2 152 967	87.6	87.6	45.2
2631	New transportation equipment (excluding automotive) .....	521	2 169 436	1 623 200	74.8	66.0	X
2632	Used transportation equipment (excluding automotive) .....	308	1 068 841	529 767	49.6	21.5	X
2700	Sporting and recreational goods and supplies .....	8	22 177	2 051	9.2	.1	X
9700	Service receipts and labor charges (including installed parts) .....	144	715 163	117 413	16.4	4.8	49.0
9701	Labor charges for repair work .....	120	506 312	47 900	9.5	1.9	X
9702	Parts installed in repair work .....	105	635 604	67 853	10.7	2.8	X
9703	Other service receipts and labor charges—Specify .....	32	155 636	1 658	1.1	.1	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218603</b>	<b>Other transportation equipment &amp; supplies whse—Con.</b>						
9720	Receipts for service contracts .....	12	22 177	2 624	11.8	.1	X
9740	Receipts for installing equipment .....	7	37 016	3 790	10.2	.2	X
9810	Miscellaneous commodities .....	22	127 690	10 702	8.4	.4	X
9940	Rental and leasing receipts .....	66	240 601	21 045	8.7	.9	X
<b>4219</b>	<b>Miscellaneous durable goods whse .....</b>	<b>37 783</b>	<b>X</b>	<b>185 455 758</b>	<b>X</b>	<b>100.0</b>	<b>70.2</b>
0100	New and used automobiles, motorcycles, etc. ....	115	101 281	8 030	7.9	Z	17.2
0112	Used automobiles .....	18	15 991	958	6.0	Z	X
0120	Buses, campers, and motor homes .....	20	13 875	445	3.2	Z	X
0130	Light trucks and vans (14,000 lb or less) .....	21	21 398	798	3.7	Z	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	18	36 950	2 184	5.9	Z	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	35	50 048	7 375	14.7	Z	X
0200	New and rebuilt automotive parts and supplies .....	600	2 824 460	173 213	6.1	.1	7.1
0211	Batteries .....	299	2 105 259	8 246	.4	Z	X
0212	Engines (complete) .....	300	1 064 218	3 263	.3	Z	X
0213	Electrical engine parts (including ignition parts) .....	297	2 075 358	12 350	.6	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	298	2 084 630	4 986	.2	Z	X
0215	Exhaust system parts .....	282	2 069 028	3 007	.1	Z	X
0216	Glass .....	138	1 052 055	2 110	.2	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	443	2 087 623	7 469	.4	Z	X
0218	Filters (oil, air, gas, and transmission) .....	448	2 090 982	12 959	.6	Z	X
0219	Engine parts, except electrical .....	296	2 073 904	6 101	.3	Z	X
0221	Body parts and repair materials .....	152	1 136 202	18 589	1.6	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	282	2 069 028	5 770	.3	Z	X
0223	Parts, n.e.c. ....	284	2 076 992	3 448	.2	Z	X
0224	Accessories .....	381	2 481 126	69 995	2.8	Z	X
0240	Used automotive parts, accessories, and equipment .....	441	827 747	60 488	7.3	Z	X
0250	Petroleum products marketing equipment .....	9	100 698	16 540	16.4	Z	X
0300	Tires and tubes .....	312	2 924 467	69 342	2.4	Z	.9
0311	New tires and tubes .....	239	2 843 479	57 357	2.0	Z	X
0312	Recapped and used tires and repair materials .....	28	29 870	6 715	22.5	Z	X
0400	Household and lawn furniture .....	179	1 435 177	175 522	12.2	.1	3.4
0411	Upholstered furniture .....	22	62 319	4 705	7.6	Z	X
0412	Sleep furniture and equipment .....	17	59 780	671	1.1	Z	X
0413	Lawn furniture and equipment .....	32	109 920	9 124	8.3	Z	X
0414	Other furniture (including sleep sofas) .....	26	62 933	1 980	3.1	Z	X
0420	Office and business furniture .....	140	399 869	93 437	23.4	.1	62.4
0421	New office furniture (wooden and metal) .....	127	346 933	88 669	25.6	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	326	1 979 528	143 644	7.3	.1	X
0520	Linens, domestics, curtains, and draperies .....	234	601 637	35 673	5.9	Z	8.0
0521	Bedspreads, blankets, and bedding .....	20	27 225	910	3.3	Z	X
0522	Curtains and draperies .....	8	15 705	394	2.5	Z	X
0524	Towels and washcloths .....	16	129 807	5 510	4.2	Z	X
0525	Other linens and domestics .....	6	13 593	336	2.5	Z	X
0530	Flooring and floor coverings .....	205	151 638	6 844	4.5	Z	14.4
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	203	125 810	6 090	4.8	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) .....	10	9 681	459	4.7	Z	X
0540	Other home furnishings .....	943	3 635 034	238 644	6.6	.1	2.1
0541	Metal flatware and kitchen utensils .....	8	249 875	15 803	6.3	Z	X
0542	Mirrors, lamps, and picture frames .....	295	1 202 891	90 980	7.6	Z	X
0543	Home furnishings, n.e.c. ....	129	372 439	38 172	10.2	Z	X
0600	Lumber: rough, dressed, and finished .....	481	2 726 324	411 322	15.1	.2	3.1
0611	Dimensional lumber (non-treated) .....	385	1 768 770	178 417	10.1	.1	X
0612	Treated lumber .....	357	1 466 818	68 547	4.7	Z	X
0613	Boards .....	190	1 172 149	162 299	13.8	.1	X
0620	Plywood and millwork .....	590	2 462 880	275 122	11.2	.1	7.5
0621	Softwood plywood and oriented strand board (OSB) .....	171	982 364	46 865	4.8	Z	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	395	1 649 332	86 601	5.3	Z	X
0623	Gypsum, specialty boards, and treatments .....	246	763 221	41 438	5.4	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	168	750 125	57 242	7.6	Z	X
0625	Metal millwork .....	169	208 230	10 253	4.9	Z	X
0626	Other millwork and wood siding (including trusses and wood roofing) .....	148	189 813	4 564	2.4	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	317	239 901	27 907	11.6	Z	39.0
0711	Ready-mixed or transit-mixed concrete .....	152	89 462	4 345	4.9	Z	X
0712	Cement and lime .....	151	103 572	10 526	10.2	Z	X
0713	Sand, gravel, and crushed stone .....	159	78 075	3 527	4.5	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	242	190 824	8 246	4.3	Z	X
0720	Roofing, siding, and insulation materials .....	437	451 502	59 537	13.2	Z	37.1
0721	Roofing, except wood .....	190	78 021	5 004	6.4	Z	X
0722	Siding, except wood .....	116	240 616	33 046	13.7	Z	X
0723	Insulation materials .....	324	203 193	17 790	8.8	Z	X
0730	Flat glass and other construction glass (excluding automotive) .....	150	251 230	17 513	7.0	Z	X
0740	Other construction materials .....	431	1 203 898	113 606	9.4	.1	4.8
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	84	161 491	3 199	2.0	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood) .....	64	134 281	10 738	8.0	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	315	785 786	55 750	7.1	Z	X

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4219</b>	<b>Miscellaneous durable goods whse—Con.</b>						
0800	Photographic equipment and supplies (excluding video) . . . . .	477	2 288 663	984 867	43.0	.5	48.8
0811	Still picture photographic equipment . . . . .	89	9 124	88	1.0	Z	X
0812	Motion picture photographic equipment . . . . .	89	9 124	176	1.9	Z	X
0813	Photographic film . . . . .	123	1 667 060	944 129	56.6	.5	X
0814	Developing supplies (excluding film) . . . . .	17	21 055	3 027	14.4	Z	X
0815	Other photographic equipment and supplies . . . . .	172	12 775	499	3.9	Z	X
0900	Office equipment . . . . .	628	1 100 899	197 747	18.0	.1	28.4
0911	Typewriters and dedicated word processors . . . . .	65	39 409	595	1.5	Z	X
0912	Calculators and accounting machines . . . . .	75	253 719	52 414	20.7	Z	X
0913	Copying machines and equipment . . . . .	355	170 293	23 899	14.0	Z	X
0914	Dictating, transcribing, and recording machines . . . . .	137	162 298	21 909	13.5	Z	X
0920	New computer equipment . . . . .	421	1 521 745	279 198	18.3	.2	62.3
0921	Computers . . . . .	67	168 357	7 245	4.3	Z	X
0922	Computer storage devices . . . . .	12	836	16	1.9	Z	X
0923	Computer printers . . . . .	45	26 542	1 475	5.6	Z	X
0924	Other computer peripheral equipment . . . . .	359	1 248 262	261 299	20.9	.1	X
0930	Used computer equipment . . . . .	25	14 559	1 710	11.7	Z	X
0950	Computer software (packaged) . . . . .	478	3 747 546	156 077	4.2	.1	X
0960	Restaurant and hotel equipment and supplies . . . . .	134	100 986	19 050	18.9	Z	X
0970	Store machines and equipment . . . . .	98	352 903	51 192	14.5	Z	32.8
0971	Vending machines . . . . .	59	173 519	37 978	21.9	Z	X
0972	Other store machines and equipment . . . . .	71	190 164	13 200	6.9	Z	X
1000	Medical, hospital, and surgical supplies . . . . .	98	554 286	131 330	23.7	.1	29.4
1013	Other surgical, medical, and hospital supplies . . . . .	86	476 617	115 030	24.1	.1	X
1030	Optical and ophthalmic goods . . . . .	28	63 862	13 864	21.7	Z	62.4
1034	Optical goods, n.e.c. (excluding cameras) . . . . .	14	40 524	9 108	22.5	Z	X
1040	Religious and school supplies . . . . .	89	90 677	15 692	17.3	Z	7.1
1042	School supplies . . . . .	67	38 273	3 189	8.3	Z	X
1050	Other professional equipment and supplies . . . . .	17	80 133	8 208	10.2	Z	18.2
1057	Professional equipment and supplies, n.e.c. . . . .	7	14 195	1 367	9.6	Z	X
1100	Iron and steel products (semifinished) . . . . .	164	484 306	55 810	11.5	Z	14.3
1111	Sheet bars and tin plate bars . . . . .	45	28 034	1 269	4.5	Z	X
1113	Rough castings and foundry products . . . . .	22	70 151	2 356	3.4	Z	X
1116	Other semifinished iron and steel products . . . . .	70	325 112	41 156	12.7	Z	X
1120	Flat iron and steel products . . . . .	796	4 584 474	490 003	10.7	.3	24.9
1121	Plates . . . . .	237	871 906	31 840	3.7	Z	X
1122	Strips (hot-rolled and cold-rolled) . . . . .	127	365 443	2 750	.8	Z	X
1123	Sheets (cold-rolled) . . . . .	145	437 687	5 410	1.2	Z	X
1124	Sheets (hot-rolled) . . . . .	575	3 826 889	166 907	4.4	.1	X
1126	Sheets (galvanized and coated) . . . . .	690	4 295 665	272 634	6.3	.1	X
1128	Fabricated and structural plate products . . . . .	24	80 527	509	.6	Z	X
1129	Other flat iron and steel products . . . . .	21	44 892	1 621	3.6	Z	X
1140	Iron and steel wire and wire products . . . . .	778	1 505 756	88 353	5.9	Z	3.0
1141	Wire (plain, coated, barbed, and twisted) . . . . .	68	311 859	8 169	2.6	Z	X
1142	Nails . . . . .	13	6 496	125	1.9	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties . . . . .	43	134 084	6 554	4.9	Z	X
1150	Iron and steel pipe and tubing . . . . .	895	2 445 282	178 157	7.3	.1	4.3
1152	Tubing . . . . .	182	869 521	30 796	3.5	Z	X
1153	Standard steel pipe . . . . .	248	597 363	10 260	1.7	Z	X
1154	Other steel pipe . . . . .	26	42 216	1 324	3.1	Z	X
1160	Other iron and steel products . . . . .	415	1 251 935	75 044	6.0	Z	5.5
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled . . . . .	148	633 752	14 750	2.3	Z	X
1163	Bars and bar-size shapes: cold finished . . . . .	133	553 525	5 000	.9	Z	X
1164	Concrete reinforcement bars . . . . .	180	738 370	8 002	1.1	Z	X
1165	Structural shapes (excluding bar-size shapes) . . . . .	162	588 314	10 082	1.7	Z	X
1167	Finished products, n.e.c. . . . .	8	98 448	486	.5	Z	X
1170	Alloy steel . . . . .	100	699 408	37 675	5.4	Z	1.9
1171	Bars, hot-rolled or cold-finished . . . . .	91	672 561	36 749	5.5	Z	X
1180	Stainless steel . . . . .	904	4 563 984	225 950	5.0	.1	2.3
1181	Plates . . . . .	138	2 074 763	32 384	1.6	Z	X
1182	Strip . . . . .	92	712 260	10 137	1.4	Z	X
1183	Sheets . . . . .	499	3 186 502	130 685	4.1	.1	X
1184	Bars and bar-size shapes . . . . .	121	813 592	24 538	3.0	Z	X
1185	Other stainless steel (including tubing) . . . . .	269	843 079	14 472	1.7	Z	X
1200	Copper and brass . . . . .	1 080	21 080 345	2 000 867	9.5	1.1	34.6
1211	Copper wire mill products (structural only) . . . . .	509	3 306 447	277 147	8.4	.1	X
1212	Flat products (sheets, strips, and plates) . . . . .	346	13 988 291	406 332	2.9	.2	X
1213	Tubular products (pipes and tubes) . . . . .	374	11 548 496	466 592	4.0	.3	X
1214	Rod, nonelectrical wire, extruded shapes, etc. . . . .	49	330 775	54 743	16.6	Z	X
1220	Aluminum shapes, forms, etc. . . . .	723	18 887 467	1 231 279	6.5	.7	42.1
1221	Plates (.250 inch and over) . . . . .	59	94 491	2 963	3.1	Z	X
1222	Sheets and coils (.006 to .249 inch) . . . . .	129	1 444 997	62 855	4.4	Z	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) . . . . .	504	15 373 896	987 206	6.4	.5	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) . . . . .	130	242 171	5 619	2.3	Z	X
1225	Foils . . . . .	18	20 088	923	4.6	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) . . . . .	448	14 521 048	585 581	4.0	.3	X
1300	Coal and coke . . . . .	62	1 235 895	373 035	30.2	.2	.7
1311	Coal . . . . .	7	12 833	5 918	46.1	Z	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) . . . . .	57	11 128 155	1 744 333	15.7	.9	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4219</b>	<b>Miscellaneous durable goods whse—Con.</b>						
1400	Electrical apparatus and equipment	1 618	5 928 937	557 311	9.4	.3	1.5
1411	Power and distribution transformers	49	153 125	17 915	11.7	Z	X
1412	Switchgear and switchboard apparatus	50	1 204 770	72 097	6.0	Z	X
1413	Motors and generators (including motor-generator sets)	857	2 276 264	83 820	3.7	Z	X
1414	Conduit, raceway, and fittings	48	157 496	3 533	2.2	Z	X
1415	Electric bulbs (all types)	145	884 600	25 481	2.9	Z	X
1416	Interior wiring (excluding conduit)	257	1 613 110	55 411	3.4	Z	X
1417	Exterior wiring and cable (excluding conduit)	160	949 461	38 110	4.0	Z	X
1418	Lighting fixtures (residential and commercial)	321	1 538 076	58 642	3.8	Z	X
1419	Industrial controls	105	317 573	14 284	4.5	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	444	1 771 634	52 540	3.0	Z	X
1500	Electrical appliances, household	1 329	6 899 779	800 022	11.6	.4	4.3
1511	Televisions	497	3 640 973	204 924	5.6	.1	X
1512	Radios, stereos, and CD players	728	3 846 850	182 914	4.8	.1	X
1513	V.C.R.'s and video cameras	859	3 687 480	145 906	4.0	.1	X
1514	Electrical household ranges and ovens	8	25 340	4 183	16.5	Z	X
1516	Household laundry equipment	8	25 340	871	3.4	Z	X
1517	Vacuum cleaners and sewing machines, household	149	811 970	2 249	.3	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	505	1 727 832	89 652	5.2	Z	X
1600	Electronic parts and equipment, except communication	1 666	16 764 769	1 967 944	11.7	1.1	1.8
1612	Integrated circuits	119	2 334 452	9 326	.4	Z	X
1613	Capacitors and resistors	107	2 325 450	13 285	.6	Z	X
1615	Discrete semiconductors, etc.	107	2 325 450	12 463	.5	Z	X
1616	Electronic connectors and other passive electronic parts	865	3 431 531	157 559	4.6	.1	X
1618	Electronic parts and equipment, n.e.c.	889	16 042 533	1 743 960	10.9	.9	X
1650	Communication equipment and supplies	143	227 617	37 537	16.5	Z	58.2
1651	Telephones	107	135 349	23 965	17.7	Z	X
1652	Other electronic communication equipment	91	152 201	13 348	8.8	Z	X
1653	Other electrical communication equipment	42	14 496	212	1.5	Z	X
1700	Hardware	2 032	6 406 812	719 109	11.2	.4	14.0
1711	Hand tools (including power driven)	1 174	3 942 206	440 876	11.2	.2	X
1712	Bolts, nuts, rivets, and fasteners	1 174	1 313 972	161 820	12.3	.1	X
1713	Cutlery	1 012	2 950 912	92 010	3.1	.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	958	3 446 961	369 318	10.7	.2	26.1
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	546	903 090	44 543	4.9	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	636	974 238	49 347	5.1	Z	X
1813	Plumbing fixtures	510	2 550 928	218 447	8.6	.1	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	172	672 266	20 052	3.0	Z	X
1815	Boilers, radiators, and convectors	215	96 212	2 065	2.1	Z	X
1818	Other plumbing and heating equipment and supplies	278	465 674	31 838	6.8	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	441	974 865	66 196	6.8	Z	51.7
1911	Furnaces (warm air)	279	680 538	11 519	1.7	Z	X
1912	Central air-conditioning (residential and commercial)	201	206 876	26 662	12.9	Z	X
1914	Heat pumps (residential and commercial)	143	62 322	1 593	2.6	Z	X
1916	Air cleaning and filtration systems	178	627 546	6 492	1.0	Z	X
1917	Compressors for air-conditioners	182	89 571	1 621	1.8	Z	X
1918	Condensing units for air-conditioners	94	42 172	383	.9	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	246	777 045	16 717	2.2	Z	X
2000	Refrigeration equipment and supplies	117	171 235	18 838	11.0	Z	66.5
2011	Commercial refrigerators (reach-in and walk-in)	43	128 530	4 021	3.1	Z	X
2012	Unit coolers for commercial refrigerators	14	88 969	6 136	6.9	Z	X
2013	Condensing units for commercial refrigerators	42	53 132	833	1.6	Z	X
2014	Refrigerants	46	54 791	1 187	2.2	Z	X
2015	Other refrigeration equipment and supplies	84	78 147	6 660	8.5	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	337	695 026	52 203	7.5	Z	17.4
2111	New off-highway wheel and track-laying tractors	293	632 619	19 539	3.1	Z	X
2115	New graders, rollers, and off-highway trucks	250	588 498	8 491	1.4	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	112	198 725	10 651	5.4	Z	X
2118	Used construction and mining machinery and equipment	176	443 476	13 084	3.0	Z	X
2200	Farm machinery, equipment, and parts	234	848 199	32 978	3.9	Z	3.2
2211	New tractors (farm)	227	837 865	8 034	1.0	Z	X
2212	New harvesting machinery	227	837 865	4 025	.5	Z	X
2213	New land preparation, planting, and cultivating machinery	227	837 865	8 034	1.0	Z	X
2214	New dairy farm and barn equipment	227	837 865	4 025	.5	Z	X
2216	Other new farm machinery and equipment	227	837 865	4 025	.5	Z	X
2218	Used farm machinery and equipment	227	837 865	4 025	.5	Z	X
2220	Garden machinery, equipment, and parts	524	2 698 957	317 677	11.8	.2	1.2
2221	New power lawn mowers	429	2 227 044	91 252	4.1	Z	X
2222	Other new lawn and garden machinery and equipment	435	2 419 921	112 820	4.7	.1	X
2223	Used garden machinery and equipment	430	2 291 271	91 949	4.0	.1	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	115	480 428	10 385	2.2	Z	7.7
2311	Pumps	67	277 499	6 068	2.2	Z	X
2312	Motors	64	184 875	1 945	1.1	Z	X
2313	Parts for pumps and motors	88	315 925	2 323	.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts	1 677	18 131 498	822 429	4.5	.4	.1
2321	New pumps, compressors (air or gas), and equipment	947	11 562 971	177 020	1.5	.1	X
2326	New controlling, recording, and indicating instruments and access	675	11 548 425	135 095	1.2	.1	X
2327	All other new general-purpose industrial machinery and equipment	724	11 630 051	347 331	3.0	.2	X
2328	Used general-purpose industrial machinery and equipment	382	5 391 389	57 112	1.1	Z	X
2330	Metalworking machinery, equipment, and parts	418	1 868 522	33 122	1.8	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4219</b>	<b>Miscellaneous durable goods whse—Con.</b>						
2340	Materials handling machinery, equipment, and parts .....	357	269 940	25 805	9.6	Z	9.7
2341	New conveying equipment .....	6	14 201	4 256	30.0	Z	X
2342	New hoists, cranes, and monorails .....	182	109 679	1 289	1.2	Z	X
2345	Used materials handling machinery, equipment, and parts .....	167	138 271	19 857	14.4	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	13	402 501	4 012	1.0	Z	X
2360	Other industrial machinery, equipment, and parts .....	131	486 682	15 092	3.1	Z	44.6
2363	New printing trades machinery, equipment, and supplies .....	55	173 729	9 972	5.7	Z	X
2365	New woodworking machinery .....	37	47 844	44	.1	Z	X
2366	Other new industrial machinery and equipment .....	53	267 309	3 699	1.4	Z	X
2367	Used industrial machinery and equipment .....	23	38 719	878	2.3	Z	X
2370	Mechanical power transmission supplies .....	115	96 253	4 621	4.8	Z	61.8
2371	Bearings and bushings .....	106	94 383	3 994	4.2	Z	X
2372	Other mechanical power transmission supplies .....	29	19 327	627	3.2	Z	X
2380	Industrial valves and fittings (except fluid-power) .....	77	41 619	7 100	17.1	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	81	452 750	26 859	5.9	Z	67.1
2391	Hydraulic valves .....	71	445 034	14 268	3.2	Z	X
2392	Pneumatic valves .....	70	429 509	12 427	2.9	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	50	423 271	17 963	4.2	Z	51.6
2411	Hydraulic cylinders and rotary actuators .....	37	409 000	12 297	3.0	Z	X
2412	Pneumatic cylinders and rotary actuators .....	40	409 692	4 233	1.0	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	40	31 368	3 756	12.0	Z	70.2
2421	Hydraulic and pneumatic connectors .....	39	25 827	1 451	5.6	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	130	104 542	4 383	4.2	Z	56.5
2431	Filters .....	123	104 270	2 430	2.3	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	119	82 816	1 949	2.4	Z	X
2440	Welding supplies (excluding gases) .....	151	110 709	8 882	8.0	Z	X
2450	Industrial containers and supplies .....	294	298 568	30 652	10.3	Z	22.1
2451	New and reconditioned drums and barrels .....	66	6 094	340	5.6	Z	X
2454	Other industrial containers and supplies .....	253	150 010	10 107	6.7	Z	X
2460	Other industrial supplies .....	829	1 243 116	84 311	6.8	Z	16.8
2461	Printing and duplicating inks .....	349	809 077	8 454	1.0	Z	X
2462	Abrasives and abrasive materials .....	324	200 459	13 662	6.8	Z	X
2463	Nylon, polyester, and synthetic rubber .....	342	284 666	9 413	3.3	Z	X
2464	Mechanical rubber goods .....	492	853 064	29 432	3.5	Z	X
2465	Strapping and tape .....	37	18 493	483	2.6	Z	X
2466	Industrial supplies, n.e.c. ....	150	130 503	10 358	7.9	Z	X
2520	Custodial (janitors') equipment and supplies .....	142	139 206	17 297	12.4	Z	7.4
2521	Custodial equipment—power equipment .....	68	12 818	703	5.5	Z	X
2522	Custodial equipment—nonpower equipment .....	122	63 890	4 392	6.9	Z	X
2523	Custodial supplies .....	69	13 302	2 083	15.7	Z	X
2530	Laundry and dry-cleaning equipment and supplies .....	12	9 560	543	5.7	Z	X
2540	Other service establishment equipment and supplies .....	32	100 700	15 116	15.0	Z	63.4
2542	Service establishment equipment and supplies, n.e.c. ....	32	100 700	15 116	15.0	Z	X
2600	Aircraft and aeronautical equipment and supplies .....	126	2 770 310	222 438	8.0	.1	X
2620	Marine machinery, equipment, and supplies .....	52	491 111	21 024	4.3	Z	X
2630	Other transportation equipment and supplies .....	7	13 618	4 501	33.1	Z	X
2700	Sporting and recreational goods and supplies .....	7 066	33 074 184	26 910 050	81.4	14.5	51.1
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories .....	991	7 293 937	4 845 551	66.4	2.6	X
2712	Bicycles and bicycle tires and tubes .....	508	3 792 187	2 197 969	58.0	1.2	X
2713	Billiards, pool, bowling equipment, and accessories .....	572	2 523 295	1 320 825	52.3	.7	X
2714	Camping and fishing equipment and accessories .....	1 340	7 614 853	3 192 564	41.9	1.7	X
2715	Athletic equipment and accessories .....	1 969	10 941 645	7 163 587	65.5	3.9	X
2716	Skiing equipment .....	307	1 898 675	901 987	47.5	.5	X
2717	Marine pleasure craft, equipment, and accessories .....	804	5 238 527	2 513 369	48.0	1.4	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	2 152	8 197 937	4 691 480	57.2	2.5	X
2800	Toys and hobby goods and supplies .....	3 978	23 342 549	19 584 793	83.9	10.6	56.7
2811	Video games and cartridges .....	416	5 921 610	4 152 274	70.1	2.2	X
2812	Other toys and games (including fireworks and children's vehicles) .....	1 845	14 590 782	11 813 159	81.0	6.4	X
2813	Crafts and craft supplies .....	1 357	3 674 008	1 138 210	31.0	.6	X
2814	Other hobby goods and accessories .....	1 326	4 642 299	2 449 454	52.8	1.3	X
2900	Ferrous metal scrap .....	4 897	35 434 260	16 208 589	45.7	8.7	47.7
2911	Prepared ferrous metal scrap (processed by this establishment) .....	3 081	16 438 209	9 313 772	56.7	5.0	X
2912	Prepared ferrous metal scrap (not processed by this establishment) .....	2 026	12 098 645	6 170 578	51.0	3.3	X
2913	Unprepared ferrous metal scrap including bimetal cans .....	1 277	3 939 479	611 008	15.5	.3	X
2920	Nonferrous metal scrap .....	5 229	30 199 378	12 576 992	41.6	6.8	45.8
2921	Aluminum scrap .....	4 791	22 337 705	6 616 978	29.6	3.6	X
2922	Copper and copper alloy scrap .....	3 716	21 706 385	3 393 244	15.6	1.8	X
2923	Lead scrap .....	1 374	10 390 460	291 248	2.8	.2	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals) .....	2 541	14 832 767	2 242 705	15.1	1.2	X
2930	Recyclable paper and paperboard .....	2 284	8 234 651	5 359 464	65.1	2.9	X
2940	Recyclable materials, except metal .....	2 519	5 816 840	2 742 660	47.2	1.5	64.7
2941	Wiping cloths, waste rags, and textile waste .....	527	1 039 529	883 334	85.0	.5	X
2943	Recyclable plastics .....	1 333	3 836 317	885 586	23.1	.5	X
2944	Recyclable glass .....	899	2 607 796	293 108	11.2	.2	X
2945	Other recyclable materials (including rubber and bones) .....	757	1 141 339	680 372	59.6	.4	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
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<b>4219</b>	<b>Miscellaneous durable goods whse—Con.</b>						
3000	Jewelry, diamonds, gem stones, and watches	7 589	23 609 953	22 006 911	93.2	11.9	60.1
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location	3 074	10 719 645	7 470 959	69.7	4.0	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location	2 099	4 369 527	1 703 489	39.0	.9	X
3013	Diamonds, diamond jewelry, gem stones, and pearl jewelry where lapidary work was performed at this location	1 127	3 133 082	1 731 879	55.3	.9	X
3014	Watches, clocks, and watch movements and cases	1 760	6 433 645	4 083 860	63.5	2.2	X
3015	Karat gold jewelry (rings, necklaces, etc.)	1 817	6 250 546	3 620 551	57.9	2.0	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	2 929	5 522 954	3 372 994	61.1	1.8	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	874	22 057 114	9 044 072	41.0	4.9	X
3100	Musical instruments and supplies	575	2 538 513	2 445 014	96.3	1.3	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	2 164	22 603 963	11 100 223	49.1	6.0	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	1 692	18 370 723	13 656 942	74.3	7.4	X
3140	Prerecorded video tapes	3 762	15 917 131	9 189 921	57.7	5.0	X
3150	Other durable goods	2 860	6 528 538	5 577 446	85.4	3.0	66.9
3151	Coin-operated games	288	1 196 806	1 044 708	87.3	.6	X
3152	Luggage	446	1 352 209	1 156 966	85.6	.6	X
3153	Works of art	390	469 776	258 876	55.1	.1	X
3154	Other durable goods, n.e.c.	2 037	3 805 451	3 116 888	81.9	1.7	X
3160	Fire extinguishers and fire safety equipment	1 087	1 208 509	1 021 201	84.5	.6	X
3200	Printing and writing paper	253	588 240	179 423	30.5	.1	52.2
3212	Fine roll paper	29	30 516	326	1.1	Z	X
3213	Other printing and writing paper	201	487 330	158 238	32.5	.1	X
3300	Stationery, office supplies and greeting cards	733	2 156 402	153 462	7.1	.1	9.9
3311	Business forms	398	999 872	3 622	.4	Z	X
3312	Stationery, photocopy paper, and typing paper	428	1 051 703	9 225	.9	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	447	1 201 643	54 985	4.6	Z	X
3314	Toner and cartridges	493	1 019 359	5 699	.6	Z	X
3315	Greeting cards	62	369 717	27 174	7.4	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	588	1 341 250	48 375	3.6	Z	X
3400	Industrial and personal services paper and plastics	419	552 979	67 338	12.2	Z	9.5
3411	Paperboard and boxboard boxes	295	207 991	23 128	11.1	Z	X
3412	Paper dishes, cups, and napkins	73	40 970	1 307	3.2	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	84	20 888	2 132	10.2	Z	X
3415	Other industrial and personal service paper	54	64 950	14 579	22.4	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	388	1 716 027	174 238	10.2	.1	42.1
3512	Nonprescription pharmaceuticals	34	2 256	326	14.5	Z	X
3513	Cosmetics	111	61 183	1 723	2.8	Z	X
3514	Perfumes	24	131 030	20 374	15.5	Z	X
3515	Other toiletries and druggists' sundries	215	1 192 340	108 181	9.1	.1	X
3600	Piece goods, knit and woven	138	1 588 583	110 104	6.9	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	180	277 467	35 003	12.6	Z	X
3800	Men's and boys' wear	772	3 741 943	294 870	7.9	.2	4.3
3811	Men's and boys' suits, coats, and formal wear	75	313 841	17 391	5.5	Z	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans	256	893 595	42 218	4.7	Z	X
3813	Men's and boys' underwear and nightwear	34	188 442	2 689	1.4	Z	X
3814	Men's and boys' work clothing and uniforms	79	655 666	105 582	16.1	.1	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	350	2 006 920	109 330	5.4	.1	X
3900	Women's and children's wear	524	2 561 547	128 983	5.0	.1	3.6
3911	Infants' and children's wear (to size 6X)	170	1 503 026	13 365	.9	Z	X
3912	Women's misses', and girls' dresses and blouses	114	456 386	43 725	9.6	Z	X
3913	Women's, misses', and girls' suits and coats	54	64 953	7 030	10.8	Z	X
3914	Women's and misses' outerwear	139	241 281	17 725	7.3	Z	X
3915	Women's and misses' underwear and sleepwear	44	151 876	3 522	2.3	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)	84	180 297	26 564	14.7	Z	X
4000	Footwear	351	3 282 663	192 290	5.9	.1	5.7
4011	All athletic footwear	189	1 212 751	144 661	11.9	Z	X
4012	Infants' footwear	19	17 168	99	.6	Z	X
4013	Other women's, misses', and girls' footwear	54	90 184	5 208	5.8	Z	X
4014	Other men's and boy's footwear	116	775 009	28 434	3.7	Z	X
4015	Shoe accessories	15	79 964	1 910	2.4	Z	X
4100	Frozen foods (packaged)	139	1 634 435	17 250	1.1	Z	X
4400	Confectionery	40	315 714	40 914	13.0	Z	14.3
4411	Candy	31	139 910	25 577	18.3	Z	X
4412	Chewing gum	26	104 651	1 838	1.8	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged)	61	60 977	1 429	2.3	Z	X
4600	Meat and meat products (fresh and unpackaged)	19	394 178	214 224	54.3	.1	68.2
4611	Beef (not killed on location)	16	355 239	115 296	32.5	.1	X
4614	Pork (not killed on location)	16	355 239	84 559	23.8	Z	X
4700	Fresh fruits and vegetables	88	1 244 152	18 673	1.5	Z	X
4800	Coffee, tea, and spices	72	194 675	2 427	1.2	Z	X
4820	Bread and baked goods	6	38 872	1 848	4.8	Z	X
4830	Canned foods	142	1 752 784	76 550	4.4	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	16	355 234	40 682	11.5	Z	X
4850	Soft drinks and bottled water	108	1 350 150	9 418	.7	Z	X

See footnotes at end of table.



**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4219</b>	<b>Miscellaneous durable goods whse—Con.</b>						
4860	Other grocery specialties	188	12 853 285	1 826 136	14.2	1.0	.7
4862	Breakfast cereals	14	44 060	1 571	3.6	Z	X
4867	Pet foods	7	74 749	2 571	3.4	Z	X
4868	Grocery specialties, n.e.c.	9	26 155	1 165	4.5	Z	X
4900	Grain and beans	28	395 339	67 705	17.1	Z	X
5100	Hides, skins, and pelts	6	7 031	1 615	23.0	Z	X
5300	Plastics materials and basic shapes	797	3 656 415	139 506	3.8	.1	1.2
5311	Plastic pipes, rods, tubes, and shapes	532	3 089 141	55 518	1.8	Z	X
5312	High pressure laminates	13	15 671	4 945	31.6	Z	X
5314	Other plastics materials and basic shapes	260	725 741	17 343	2.4	Z	X
5320	Industrial gases (welding, etc.)	21	15 928	1 448	9.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	1 286	16 731 665	2 186 987	13.1	1.2	.6
5331	Gasses, compressed and liquified, except L.P.	20	73 603	756	1.0	Z	X
5332	Alkalies and chlorine	403	538 070	19 634	3.6	Z	X
5334	Organic fibers	26	94 717	11 560	12.2	Z	X
5335	Detergents and soaps	455	11 134 066	700 177	6.3	.4	X
5336	Sanitation chemicals, polishes, and waxes	473	11 273 203	707 950	6.3	.4	X
5341	Insecticides, nonagricultural	367	449 971	11 519	2.6	Z	X
5342	Adhesives, sealants, and glues	831	12 576 092	556 368	4.4	.3	X
5344	Other chemicals and allied products	351	3 737 564	168 901	4.5	.1	X
5400	Petroleum products	266	12 518 924	676 584	5.4	.4	.2
5418	Lubricating oil and greases	8	45 749	4 574	10.0	Z	X
5420	Liquified petroleum gases (excluding natural gas)	69	1 296 028	299 896	23.1	.2	X
5500	Crude oil	11	2 508	24	1.0	Z	X
5700	Wines and distilled alcoholic beverages	9	23 792	4 031	16.9	Z	36.1
5712	Distilled liquor (including premixed alcoholic drinks)	6	15 668	3 909	24.9	Z	X
5800	Farm supplies	183	2 522 029	170 890	6.8	.1	11.4
5811	Hay, straw, and alfalfa	75	2 234 541	73 669	3.3	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners	18	39 413	4 544	11.5	Z	X
5816	Other agricultural chemicals and fertilizers	18	39 413	1 135	2.9	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	82	236 412	89 938	38.0	Z	X
5900	Tobacco and tobacco products	15	38 836	2 844	7.3	Z	X
6000	Paint, paint supplies, and wallpaper	716	2 313 984	322 191	13.9	.2	5.4
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	636	2 096 844	294 299	14.0	.2	X
6015	Wallpaper	33	24 505	2 201	9.0	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	647	4 178 969	431 109	10.3	.2	2.3
6101	Books	264	3 311 124	316 114	9.5	.2	X
6102	Other periodicals, newspapers, and miscellaneous printed materials	139	399 626	48 395	12.1	Z	X
6110	Flowers and florists' supplies	153	893 348	36 237	4.1	Z	X
6120	Art goods (including novelties and souvenirs)	460	1 318 598	138 282	10.5	.1	22.0
6121	Art materials	50	231 778	19 531	8.4	Z	X
6122	Novelties and souvenirs	408	701 286	101 130	14.4	.1	X
6130	Textile bags, bagging, and burlap	25	114 274	10 983	9.6	Z	X
6150	Nondurable goods, n.e.c.	229	2 008 899	160 324	8.0	.1	X
9700	Service receipts and labor charges (including installed parts)	3 035	6 786 585	752 967	11.1	.4	52.2
9701	Labor charges for repair work	515	2 384 140	173 912	7.3	.1	X
9702	Parts installed in repair work	1 169	1 368 572	93 049	6.8	.1	X
9703	Other service receipts and labor charges—Specify	1 465	4 053 298	474 826	11.7	.3	X
9720	Receipts for service contracts	186	203 613	24 734	12.1	Z	X
9730	Advertising specialties (paper novelties, etc.)	199	395 369	44 556	11.3	Z	X
9740	Receipts for installing equipment	117	78 656	10 813	13.7	Z	X
9810	Miscellaneous commodities	1 558	22 635 507	1 634 971	7.2	.9	X
9940	Rental and leasing receipts	791	1 730 696	110 278	6.4	.1	.2
9941	Computer rental and leasing receipts	76	193 888	2 178	1.1	Z	X
9942	Photocopying machine rental	232	418 683	22 479	5.4	Z	X
9943	Other office machine rental receipts	76	193 888	6 399	3.3	Z	X
9944	Other rental receipts	81	22 179	1 201	5.4	Z	X
9950	Construction receipts	65	98 168	10 992	11.2	Z	X
9970	Receipts for printing or photocopying performed at this establishment	16	16 397	447	2.7	Z	X
9980	Receipts for machine shop job work	24	14 196	826	5.8	Z	X
<b>42191</b>	<b>Sporting &amp; recreational goods &amp; supplies whse</b>	<b>6 080</b>	<b>X</b>	<b>28 233 685</b>	<b>X</b>	<b>100.0</b>	<b>69.8</b>
0200	New and rebuilt automotive parts and supplies	16	33 223	5 455	16.4	Z	28.8
0211	Batteries	15	25 507	5 072	19.9	Z	X
0300	Tires and tubes	9	18 356	702	3.8	Z	2.3
0311	New tires and tubes	9	18 356	702	3.8	Z	X
0400	Household and lawn furniture	31	413 503	62 544	15.1	.2	.1
0411	Upholstered furniture	17	59 780	4 592	7.7	Z	X
0412	Sleep furniture and equipment	17	59 780	671	1.1	Z	X
0414	Other furniture (including sleep sofas)	17	59 780	1 825	3.1	Z	X
0420	Office and business furniture	7	205 502	56 379	27.4	.2	X
0500	Household china, glassware, crockery, and plastic housewares	25	329 785	60 667	18.4	.2	X
0540	Other home furnishings	37	332 481	26 660	8.0	.1	6.5
0541	Metal flatware and kitchen utensils	8	249 875	15 803	6.3	.1	X
0542	Mirrors, lamps, and picture frames	37	332 481	10 857	3.3	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	8	25 299	481	1.9	Z	51.6
0714	Brick, block, tile, clay/cement sewer pipe, etc.	8	25 299	481	1.9	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42191</b>	<b>Sporting &amp; recreational goods &amp; supplies whse—Con.</b>						
0800	Photographic equipment and supplies (excluding video) . . . . .	19	233 699	8 224	3.5	Z	X
0920	New computer equipment . . . . .	6	32 270	6 591	20.4	Z	X
1000	Medical, hospital, and surgical supplies . . . . .	7	18 110	4 996	27.6	Z	X
1400	Electrical apparatus and equipment . . . . .	47	365 630	44 750	12.2	.2	X
1500	Electrical appliances, household . . . . .	26	556 677	119 005	21.4	.4	26.5
1511	Televisions . . . . .	18	520 620	47 132	9.1	.2	X
1512	Radios, stereos, and CD players . . . . .	19	531 337	37 580	7.1	.1	X
1513	V.C.R.'s and video cameras . . . . .	10	495 280	29 217	5.9	.1	X
1514	Electrical household ranges and ovens . . . . .	8	25 340	4 183	16.5	Z	X
1516	Household laundry equipment . . . . .	8	25 340	871	3.4	Z	X
1600	Electronic parts and equipment, except communication . . . . .	54	167 879	23 731	14.1	.1	17.1
1612	Integrated circuits . . . . .	10	8 264	104	1.3	Z	X
1616	Electronic connectors and other passive electronic parts . . . . .	9	12 959	3 185	24.6	Z	X
1618	Electronic parts and equipment, n.e.c. . . . .	42	139 964	19 157	13.7	.1	X
1700	Hardware . . . . .	60	571 932	42 642	7.5	.2	2.3
1711	Hand tools (including power driven) . . . . .	28	421 866	29 619	7.0	.1	X
1713	Cutlery . . . . .	56	245 281	13 023	5.3	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	42	131 876	18 241	13.8	.1	10.9
1811	Plastic pipe fittings and valves (excluding pipe and tubing) . . . . .	22	85 673	10 009	11.7	Z	X
1813	Plumbing fixtures . . . . .	10	17 779	1 664	9.4	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) . . . . .	10	28 424	5 232	18.4	Z	X
1818	Other plumbing and heating equipment and supplies . . . . .	11	36 819	1 336	3.6	Z	X
2220	Garden machinery, equipment, and parts . . . . .	18	252 234	34 078	13.5	.1	8.0
2222	Other new lawn and garden machinery and equipment . . . . .	10	198 014	22 322	11.3	.1	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	8	43 407	2 738	6.3	Z	X
2520	Custodial (janitors') equipment and supplies . . . . .	7	36 027	824	2.3	Z	X
2620	Marine machinery, equipment, and supplies . . . . .	15	92 837	16 913	18.2	.1	X
2700	Sporting and recreational goods and supplies . . . . .	6 080	28 233 685	26 519 495	93.9	93.9	58.1
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories . . . . .	975	7 281 817	4 844 907	66.5	17.2	X
2712	Bicycles and bicycle tires and tubes . . . . .	480	3 317 097	2 125 673	64.1	7.5	X
2713	Billiards, pool, bowling equipment, and accessories . . . . .	547	2 464 230	1 318 332	53.5	4.7	X
2714	Camping and fishing equipment and accessories . . . . .	1 107	6 629 488	3 095 232	46.7	11.0	X
2715	Athletic equipment and accessories . . . . .	1 738	10 017 008	7 142 301	71.3	25.3	X
2716	Skiing equipment . . . . .	302	1 892 181	901 333	47.6	3.2	X
2717	Marine pleasure craft, equipment, and accessories . . . . .	800	5 038 138	2 503 463	49.7	8.9	X
2718	Other sporting and recreational goods (go carts, bait, etc.) . . . . .	1 913	7 154 568	4 588 256	64.1	16.3	X
2800	Toys and hobby goods and supplies . . . . .	109	1 323 389	233 915	17.7	.8	59.3
2812	Other toys and games (including fireworks and children's vehicles) . . . . .	85	1 262 601	207 820	16.5	.7	X
2813	Crafts and craft supplies . . . . .	19	117 403	9 250	7.9	Z	X
2814	Other hobby goods and accessories . . . . .	26	116 338	16 250	14.0	.1	X
3000	Jewelry, diamonds, gem stones, and watches . . . . .	46	132 921	6 891	5.2	Z	9.7
3016	Other jewel, silverware, and plated ware (incl. jewel, where gemstones less than 50% of value, gold filled sterling, and costume jewel, and medallions) . . . . .	43	108 308	4 306	4.0	Z	X
3140	Prerecorded video tapes . . . . .	19	106 761	1 806	1.7	Z	X
3150	Other durable goods . . . . .	7	18 880	4 298	22.8	Z	X
3300	Stationery, office supplies and greeting cards . . . . .	13	75 412	3 949	5.2	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries . . . . .	23	82 442	16 361	19.8	.1	6.4
3515	Other toiletries and druggists' sundries . . . . .	22	40 535	5 838	14.4	Z	X
3600	Piece goods, knit and woven . . . . .	16	8 142	964	11.8	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) . . . . .	17	44 889	3 271	7.3	Z	X
3800	Men's and boys' wear . . . . .	375	1 690 515	241 192	14.3	.9	7.8
3811	Men's and boys' suits, coats, and formal wear . . . . .	49	188 410	14 368	7.6	.1	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans . . . . .	186	634 872	31 101	4.9	.1	X
3813	Men's and boys' underwear and nightwear . . . . .	34	188 442	2 689	1.4	Z	X
3814	Men's and boys' work clothing and uniforms . . . . .	73	643 703	103 774	16.1	.4	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) . . . . .	152	476 880	89 260	18.7	.3	X
3900	Women's and children's wear . . . . .	215	753 954	63 909	8.5	.2	8.3
3911	Infants' and children's wear (to size 6X) . . . . .	33	195 841	2 333	1.2	Z	X
3912	Women's misses', and girls' dresses and blouses . . . . .	102	424 627	35 493	8.4	.1	X
3914	Women's and misses' outerwear . . . . .	95	131 519	11 302	8.6	Z	X
3915	Women's and misses' underwear and sleepwear . . . . .	35	145 672	2 876	2.0	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) . . . . .	56	100 065	11 898	11.9	Z	X
4000	Footwear . . . . .	267	3 193 779	186 325	5.8	.7	5.5
4011	All athletic footwear . . . . .	164	1 172 926	142 729	12.2	.5	X
4012	Infants' footwear . . . . .	19	17 168	99	.6	Z	X
4013	Other women's, misses', and girls' footwear . . . . .	54	90 184	5 208	5.8	Z	X
4014	Other men's and boy's footwear . . . . .	116	775 009	28 434	3.7	.1	X
4015	Shoe accessories . . . . .	15	79 964	1 910	2.4	Z	X
4400	Confectionery . . . . .	7	161 891	9 748	6.0	Z	X
4860	Other grocery specialties . . . . .	6	28 834	2 012	7.0	Z	X
5300	Plastics materials and basic shapes . . . . .	9	49 377	4 214	8.5	Z	21.7
5311	Plastic pipes, rods, tubes, and shapes . . . . .	9	49 377	4 214	8.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	69	267 417	48 350	18.1	.2	8.8
5331	Gases, compressed and liquified, except L.P. . . . .	20	73 603	756	1.0	Z	X
5332	Alkalies and chlorine . . . . .	41	98 924	15 541	15.7	.1	X
5336	Sanitation chemicals, polishes, and waxes . . . . .	20	147 318	15 283	10.4	.1	X
5344	Other chemicals and allied products . . . . .	20	73 603	15 120	20.5	.1	X
5400	Petroleum products . . . . .	6	41 838	4 069	9.7	Z	33.8
5418	Lubricating oil and greases . . . . .	6	41 838	4 069	9.7	Z	X

See footnotes at end of table.

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42191</b>	<b>Sporting &amp; recreational goods &amp; supplies whsle—Con.</b>						
5800	Farm supplies .....	19	41 446	6 696	16.2	Z	6.6
5814	Weed killers, soil sterilizers, and soil conditioners.....	18	39 413	4 544	11.5	Z	X
5816	Other agricultural chemicals and fertilizers.....	18	39 413	1 135	2.9	Z	X
6000	Paint, paint supplies, and wallpaper .....	10	13 435	2 260	16.8	Z	68.0
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers).....	10	13 435	2 260	16.8	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	57	173 399	4 894	2.8	Z	X
6120	Art goods (including novelties and souvenirs) .....	36	153 115	18 343	12.0	.1	12.1
6122	Novelties and souvenirs.....	36	153 115	18 225	11.9	.1	X
6150	Nondurable goods, n.e.c. ....	12	6 736	1 026	15.2	Z	X
9700	Service receipts and labor charges (including installed parts) .....	336	823 360	104 087	12.6	.4	61.4
9701	Labor charges for repair work .....	231	444 770	21 694	4.9	.1	X
9702	Parts installed in repair work .....	138	297 184	12 536	4.2	Z	X
9703	Other service receipts and labor charges—Specify .....	127	396 003	69 841	17.6	.2	X
9730	Advertising specialties (paper novelties, etc.) .....	50	143 142	21 761	15.2	.1	X
9740	Receipts for installing equipment .....	6	11 795	1 206	10.2	Z	X
9810	Miscellaneous commodities .....	148	2 461 395	137 862	5.6	.5	X
9940	Rental and leasing receipts .....	35	103 843	6 095	5.9	Z	X
<b>421910</b>	<b>Sporting &amp; recreational goods &amp; supplies whsle .....</b>	<b>6 080</b>	<b>X</b>	<b>28 233 685</b>	<b>X</b>	<b>100.0</b>	<b>69.8</b>
0200	New and rebuilt automotive parts and supplies .....	16	33 223	5 455	16.4	Z	28.8
0211	Batteries .....	15	25 507	5 072	19.9	Z	X
0300	Tires and tubes .....	9	18 356	702	3.8	Z	2.3
0311	New tires and tubes .....	9	18 356	702	3.8	Z	X
0400	Household and lawn furniture .....	31	413 503	62 544	15.1	.2	.1
0411	Upholstered furniture .....	17	59 780	4 592	7.7	Z	X
0412	Sleep furniture and equipment .....	17	59 780	671	1.1	Z	X
0414	Other furniture (including sleep sofas) .....	17	59 780	1 825	3.1	Z	X
0420	Office and business furniture .....	7	205 502	56 379	27.4	.2	X
0500	Household china, glassware, crockery, and plastic housewares .....	25	329 785	60 667	18.4	.2	X
0540	Other home furnishings .....	37	332 481	26 660	8.0	.1	6.5
0541	Metal flatware and kitchen utensils .....	8	249 875	15 803	6.3	.1	X
0542	Mirrors, lamps, and picture frames .....	37	332 481	10 857	3.3	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	8	25 299	481	1.9	Z	51.6
0714	Brick, block, tile, clay/cement sewer pipe, etc.....	8	25 299	481	1.9	Z	X
0800	Photographic equipment and supplies (excluding video) .....	19	233 699	8 224	3.5	Z	X
0920	New computer equipment .....	6	32 270	6 591	20.4	Z	X
1000	Medical, hospital, and surgical supplies .....	7	18 110	4 996	27.6	Z	X
1400	Electrical apparatus and equipment.....	47	365 630	44 750	12.2	.2	X
1500	Electrical appliances, household .....	26	556 677	119 005	21.4	.4	26.5
1511	Televisions .....	18	520 620	47 132	9.1	.2	X
1512	Radios, stereos, and CD players .....	19	531 337	37 580	7.1	.1	X
1513	V.C.R.'s and video cameras .....	10	495 280	29 217	5.9	.1	X
1514	Electrical household ranges and ovens.....	8	25 340	4 183	16.5	Z	X
1516	Household laundry equipment .....	8	25 340	871	3.4	Z	X
1600	Electronic parts and equipment, except communication .....	54	167 879	23 731	14.1	.1	17.1
1612	Integrated circuits .....	10	8 264	104	1.3	Z	X
1616	Electronic connectors and other passive electronic parts .....	9	12 959	3 185	24.6	Z	X
1618	Electronic parts and equipment, n.e.c. ....	42	139 964	19 157	13.7	.1	X
1700	Hardware .....	60	571 932	42 642	7.5	.2	2.3
1711	Hand tools (including power driven).....	28	421 866	29 619	7.0	.1	X
1713	Cutlery.....	56	245 281	13 023	5.3	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	42	131 876	18 241	13.8	.1	10.9
1811	Plastic pipe fittings and valves (excluding pipe and tubing).....	22	85 673	10 009	11.7	Z	X
1813	Plumbing fixtures.....	10	17 779	1 664	9.4	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air).....	10	28 424	5 232	18.4	Z	X
1818	Other plumbing and heating equipment and supplies.....	11	36 819	1 336	3.6	Z	X
2220	Garden machinery, equipment, and parts .....	18	252 234	34 078	13.5	.1	8.0
2222	Other new lawn and garden machinery and equipment.....	10	198 014	22 322	11.3	.1	X
2320	General-purpose industrial machinery, equipment, and parts.....	8	43 407	2 738	6.3	Z	X
2520	Custodial (janitors') equipment and supplies .....	7	36 027	824	2.3	Z	X
2620	Marine machinery, equipment, and supplies .....	15	92 837	16 913	18.2	.1	X
2700	Sporting and recreational goods and supplies .....	6 080	28 233 685	26 519 495	93.9	93.9	58.1
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories .....	975	7 281 817	4 844 907	66.5	17.2	X
2712	Bicycles and bicycle tires and tubes .....	480	3 317 097	2 125 673	64.1	7.5	X
2713	Billiards, pool, bowling equipment, and accessories.....	547	2 464 230	1 318 332	53.5	4.7	X
2714	Camping and fishing equipment and accessories.....	1 107	6 629 488	3 095 232	46.7	11.0	X
2715	Athletic equipment and accessories .....	1 738	10 017 008	7 142 301	71.3	25.3	X
2716	Skiing equipment.....	302	1 892 181	901 333	47.6	3.2	X
2717	Marine pleasure craft, equipment, and accessories .....	800	5 038 138	2 503 463	49.7	8.9	X
2718	Other sporting and recreational goods (go carts, bait, etc.).....	1 913	7 154 568	4 588 256	64.1	16.3	X
2800	Toys and hobby goods and supplies .....	109	1 323 389	233 915	17.7	.8	59.3
2812	Other toys and games (including fireworks and children's vehicles) .....	85	1 262 601	207 820	16.5	.7	X
2813	Crafts and craft supplies .....	19	117 403	9 250	7.9	Z	X
2814	Other hobby goods and accessories.....	26	116 338	16 250	14.0	.1	X
3000	Jewelry, diamonds, gem stones, and watches .....	46	132 921	6 891	5.2	Z	9.7
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions).....	43	108 308	4 306	4.0	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421910</b>	<b>Sporting &amp; recreational goods &amp; supplies whsle—Con.</b>						
3140	Prerecorded video tapes .....	19	106 761	1 806	1.7	Z	X
3150	Other durable goods .....	7	18 880	4 298	22.8	Z	X
3300	Stationery, office supplies and greeting cards .....	13	75 412	3 949	5.2	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	23	82 442	16 361	19.8	.1	6.4
3515	Other toiletries and druggists' sundries .....	22	40 535	5 838	14.4	Z	X
3600	Piece goods, knit and woven .....	16	8 142	964	11.8	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	17	44 889	3 271	7.3	Z	X
3800	Men's and boys' wear .....	375	1 690 515	241 192	14.3	.9	7.8
3811	Men's and boys' suits, coats, and formal wear .....	49	188 410	14 368	7.6	.1	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	186	634 872	31 101	4.9	.1	X
3813	Men's and boys' underwear and nightwear .....	34	188 442	2 689	1.4	.4	X
3814	Men's and boys' work clothing and uniforms .....	73	643 703	103 774	16.1	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	152	476 880	89 260	18.7	.3	X
3900	Women's and children's wear .....	215	753 954	63 909	8.5	.2	8.3
3911	Infants' and children's wear (to size 6X) .....	33	195 841	2 333	1.2	Z	X
3912	Women's misses', and girls' dresses and blouses .....	102	424 627	35 493	8.4	.1	X
3914	Women's and misses' outerwear .....	95	131 519	11 302	8.6	Z	X
3915	Women's and misses' underwear and sleepwear .....	35	145 672	2 876	2.0	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	56	100 065	11 898	11.9	Z	X
4000	Footwear .....	267	3 193 779	186 325	5.8	.7	5.5
4011	All athletic footwear .....	164	1 172 926	142 729	12.2	.5	X
4012	Infants' footwear .....	19	17 168	99	.6	Z	X
4013	Other women's, misses', and girls' footwear .....	54	90 184	5 208	5.8	Z	X
4014	Other men's and boy's footwear .....	116	775 009	28 434	3.7	.1	X
4015	Shoe accessories .....	15	79 964	1 910	2.4	Z	X
4400	Confectionery .....	7	161 891	9 748	6.0	Z	X
4860	Other grocery specialties .....	6	28 834	2 012	7.0	Z	X
5300	Plastics materials and basic shapes .....	9	49 377	4 214	8.5	Z	21.7
5311	Plastic pipes, rods, tubes, and shapes .....	9	49 377	4 214	8.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	69	267 417	48 350	18.1	.2	8.8
5331	Gasses, compressed and liquified, except L.P. ....	20	73 603	756	1.0	Z	X
5332	Alkalies and chlorine .....	41	98 924	15 541	15.7	.1	X
5336	Sanitation chemicals, polishes, and waxes .....	20	147 318	15 283	10.4	.1	X
5344	Other chemicals and allied products .....	20	73 603	15 120	20.5	.1	X
5400	Petroleum products .....	6	41 838	4 069	9.7	Z	33.8
5418	Lubricating oil and greases .....	6	41 838	4 069	9.7	Z	X
5800	Farm supplies .....	19	41 446	6 696	16.2	Z	6.6
5814	Weed killers, soil sterilizers, and soil conditioners .....	18	39 413	4 544	11.5	Z	X
5816	Other agricultural chemicals and fertilizers .....	18	39 413	1 135	2.9	Z	X
6000	Paint, paint supplies, and wallpaper .....	10	13 435	2 260	16.8	Z	68.0
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	10	13 435	2 260	16.8	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	57	173 399	4 894	2.8	Z	X
6120	Art goods (including novelties and souvenirs) .....	36	153 115	18 343	12.0	.1	12.1
6122	Novelties and souvenirs .....	36	153 115	18 225	11.9	.1	X
6150	Nondurable goods, n.e.c. ....	12	6 736	1 026	15.2	Z	X
9700	Service receipts and labor charges (including installed parts) .....	336	823 360	104 087	12.6	.4	61.4
9701	Labor charges for repair work .....	231	444 770	21 694	4.9	.1	X
9702	Parts installed in repair work .....	138	297 184	12 536	4.2	Z	X
9703	Other service receipts and labor charges—Specify .....	127	396 003	69 841	17.6	.2	X
9730	Advertising specialties (paper novelties, etc.) .....	50	143 142	21 761	15.2	.1	X
9740	Receipts for installing equipment .....	6	11 795	1 206	10.2	Z	X
9810	Miscellaneous commodities .....	148	2 461 395	137 862	5.6	.5	X
9940	Rental and leasing receipts .....	35	103 843	6 095	5.9	Z	X
<b>42192</b>	<b>Toy &amp; hobby goods &amp; supplies whsle</b> .....	<b>3 229</b>	<b>X</b>	<b>20 166 025</b>	<b>X</b>	<b>100.0</b>	<b>81.8</b>
0200	New and rebuilt automotive parts and supplies .....	9	40 125	4 530	11.3	Z	X
0400	Household and lawn furniture .....	18	58 416	9 887	16.9	Z	58.2
0414	Other furniture (including sleep sofas) .....	9	3 153	155	4.9	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	54	957 710	34 686	3.6	.2	X
0520	Linens, domestics, curtains, and draperies .....	27	139 471	5 423	3.9	Z	13.7
0521	Bedspreads, blankets, and bedding .....	14	13 632	686	5.0	Z	X
0524	Towels and washcloths .....	12	123 305	4 164	3.4	Z	X
0540	Other home furnishings .....	60	396 753	24 895	6.3	.1	10.1
0542	Mirrors, lamps, and picture frames .....	35	258 333	6 302	2.4	Z	X
0543	Home furnishings, n.e.c. ....	36	188 348	18 593	9.9	.1	X
0800	Photographic equipment and supplies (excluding video) .....	23	28 696	3 789	13.2	Z	9.4
0814	Developing supplies (excluding film) .....	17	21 055	3 027	14.4	Z	X
1030	Optical and ophthalmic goods .....	9	33 654	7 302	21.7	Z	81.8
1034	Optical goods, n.e.c. (excluding cameras) .....	9	33 654	7 302	21.7	Z	X
1040	Religious and school supplies .....	19	44 246	12 221	27.6	.1	X
1400	Electrical apparatus and equipment .....	32	191 970	40 885	21.3	.2	X
1500	Electrical appliances, household .....	31	1 034 203	58 461	5.7	.3	X
1600	Electronic parts and equipment, except communication .....	24	175 350	27 414	15.6	.1	58.8
1616	Electronic connectors and other passive electronic parts .....	23	173 883	27 327	15.7	.1	X
1700	Hardware .....	40	195 556	7 833	4.0	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42192</b>	<b>Toy &amp; hobby goods &amp; supplies whsle—Con.</b>						
2320	General-purpose industrial machinery, equipment, and parts .....	6	8 237	312	3.8	Z	X
2700	Sporting and recreational goods and supplies .....	92	913 022	179 485	19.7	.9	56.6
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories .....	16	12 120	644	5.3	Z	X
2712	Bicycles and bicycle tires and tubes .....	26	473 632	72 151	15.2	.4	X
2713	Billiards, pool, bowling equipment, and accessories .....	12	56 025	2 161	3.9	Z	X
2714	Camping and fishing equipment and accessories .....	25	250 489	37 440	14.9	.2	X
2715	Athletic equipment and accessories .....	12	151 031	3 576	2.4	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	19	304 860	52 935	17.4	.3	X
2800	Toys and hobby goods and supplies .....	3 229	20 166 025	19 194 752	95.2	95.2	69.8
2811	Video games and cartridges .....	318	5 421 291	4 089 788	75.4	20.3	X
2812	Other toys and games (including fireworks and children's vehicles) .....	1 666	13 133 298	11 596 149	88.3	57.5	X
2813	Crafts and craft supplies .....	949	2 518 633	1 107 960	44.0	5.5	X
2814	Other hobby goods and accessories .....	932	3 526 146	2 400 005	68.1	11.9	X
3000	Jewelry, diamonds, gem stones, and watches .....	52	127 244	11 697	9.2	.1	1.6
3015	Karat gold jewelry (rings, necklaces, etc.) .....	34	82 852	496	.6	Z	X
3016	Other jewel, silverware, and plated ware (incl. jewel, where gemstones less than 50% of value, gold filled sterling, and costume jewel, and medallions) .....	16	35 539	11 073	31.2	.1	X
3030	Precious metals—gold, silver, and platinum including precious metal coins .....	7	4 850	586	12.1	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	12	23 809	6 502	27.3	Z	X
3140	Prerecorded video tapes .....	14	42 572	458	1.1	Z	X
3150	Other durable goods .....	7	5 490	716	13.0	Z	X
3200	Printing and writing paper .....	7	74 241	23 690	31.9	.1	X
3300	Stationery, office supplies and greeting cards .....	91	620 669	65 337	10.5	.3	17.2
3313	Inked ribbons, carbon paper, pens and pencils .....	35	172 391	20 259	11.8	.1	X
3314	Toner and cartridges .....	13	9 340	337	3.6	Z	X
3315	Greeting cards .....	35	296 923	24 295	8.2	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	19	157 487	20 446	13.0	.1	X
3400	Industrial and personal services paper and plastics .....	7	3 993	757	19.0	Z	2.9
3415	Other industrial and personal service paper .....	7	3 993	757	19.0	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	60	223 259	37 255	16.7	.2	15.3
3513	Cosmetics .....	28	58 057	1 531	2.6	Z	X
3514	Perfumes .....	9	1 243	59	4.7	Z	X
3515	Other toiletries and druggists' sundries .....	37	176 739	29 193	16.5	.1	X
3600	Piece goods, knit and woven .....	8	24 333	820	3.4	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	62	154 796	27 012	17.5	.1	X
3800	Men's and boys' wear .....	42	174 878	8 967	5.1	Z	4.3
3811	Men's and boys' suits, coats, and formal wear .....	19	93 172	1 596	1.7	Z	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	23	99 400	3 825	3.8	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	42	174 878	3 546	2.0	Z	X
3900	Women's and children's wear .....	36	102 337	4 069	4.0	Z	3.6
3914	Women's and misses' outerwear .....	34	93 731	3 886	4.1	Z	X
4000	Footwear .....	17	35 865	1 745	4.9	Z	26.0
4011	All athletic footwear .....	17	35 865	1 745	4.9	Z	X
4400	Confectionery .....	29	139 058	27 259	19.6	.1	28.1
4411	Candy .....	29	139 058	25 421	18.3	.1	X
4412	Chewing gum .....	26	104 651	1 838	1.8	Z	X
4860	Other grocery specialties .....	12	26 903	1 576	5.9	Z	39.0
4862	Breakfast cereals .....	11	24 321	1 302	5.4	Z	X
5300	Plastics materials and basic shapes .....	13	16 687	3 442	20.6	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	135	703 612	77 145	11.0	.4	2.4
6101	Books .....	75	450 588	43 959	9.8	.2	X
6102	Other periodicals, newspapers, and miscellaneous printed materials .....	60	253 024	33 186	13.1	.2	X
6110	Flowers and florists' supplies .....	33	80 449	13 548	16.8	.1	X
6120	Art goods (including novelties and souvenirs) .....	121	481 276	57 420	11.9	.3	49.9
6121	Art materials .....	25	201 688	18 482	9.2	.1	X
6122	Novelties and souvenirs .....	101	280 790	38 938	13.9	.2	X
6130	Textile bags, bagging, and burlap .....	7	54 504	2 115	3.9	Z	X
6150	Nondurable goods, n.e.c. .....	54	207 003	22 693	11.0	.1	X
9700	Service receipts and labor charges (including installed parts) .....	72	124 452	15 161	12.2	.1	71.2
9701	Labor charges for repair work .....	52	99 662	4 811	4.8	Z	X
9702	Parts installed in repair work .....	26	71 471	1 074	1.5	Z	X
9703	Other service receipts and labor charges—Specify .....	25	29 529	9 272	31.4	Z	X
9730	Advertising specialties (paper novelties, etc.) .....	25	66 615	11 540	17.3	.1	X
9810	Miscellaneous commodities .....	94	1 213 916	76 725	6.3	.4	X
9940	Rental and leasing receipts .....	14	11 431	752	6.6	Z	X
<b>421920</b>	<b>Toy &amp; hobby goods &amp; supplies whsle .....</b>	<b>3 229</b>	<b>X</b>	<b>20 166 025</b>	<b>X</b>	<b>100.0</b>	<b>81.8</b>
0200	New and rebuilt automotive parts and supplies .....	9	40 125	4 530	11.3	Z	X
0400	Household and lawn furniture .....	18	58 416	9 887	16.9	Z	58.2
0414	Other furniture (including sleep sofas) .....	9	3 153	155	4.9	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	54	957 710	34 686	3.6	.2	X
0520	Linens, domestics, curtains, and draperies .....	27	139 471	5 423	3.9	Z	13.7
0521	Bedspreads, blankets, and bedding .....	14	13 632	686	5.0	Z	X
0524	Towels and washcloths .....	12	123 305	4 164	3.4	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421920</b>	<b>Toy &amp; hobby goods &amp; supplies whsle—Con.</b>						
0540	Other home furnishings . . . . .	60	396 753	24 895	6.3	.1	10.1
0542	Mirrors, lamps, and picture frames . . . . .	35	258 333	6 302	2.4	Z	X
0543	Home furnishings, n.e.c. . . . .	36	188 348	18 593	9.9	.1	X
0800	Photographic equipment and supplies (excluding video) . . . . .	23	28 696	3 789	13.2	Z	9.4
0814	Developing supplies (excluding film) . . . . .	17	21 055	3 027	14.4	Z	X
1030	Optical and ophthalmic goods . . . . .	9	33 654	7 302	21.7	Z	81.8
1034	Optical goods, n.e.c. (excluding cameras) . . . . .	9	33 654	7 302	21.7	Z	X
1040	Religious and school supplies . . . . .	19	44 246	12 221	27.6	.1	X
1400	Electrical apparatus and equipment . . . . .	32	191 970	40 885	21.3	.2	X
1500	Electrical appliances, household . . . . .	31	1 034 203	58 461	5.7	.3	X
1600	Electronic parts and equipment, except communication . . . . .	24	175 350	27 414	15.6	.1	58.8
1616	Electronic connectors and other passive electronic parts . . . . .	23	173 883	27 327	15.7	.1	X
1700	Hardware . . . . .	40	195 556	7 833	4.0	Z	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	6	8 237	312	3.8	Z	X
2700	Sporting and recreational goods and supplies . . . . .	92	913 022	179 485	19.7	.9	56.6
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories . . . . .	16	12 120	644	5.3	Z	X
2712	Bicycles and bicycle tires and tubes . . . . .	26	473 632	72 151	15.2	.4	X
2713	Billiards, pool, bowling equipment, and accessories . . . . .	12	56 025	2 161	3.9	Z	X
2714	Camping and fishing equipment and accessories . . . . .	25	250 489	37 440	14.9	.2	X
2715	Athletic equipment and accessories . . . . .	12	151 031	3 576	2.4	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) . . . . .	19	304 860	52 935	17.4	.3	X
2800	Toys and hobby goods and supplies . . . . .	3 229	20 166 025	19 194 752	95.2	95.2	69.8
2811	Video games and cartridges . . . . .	318	5 421 291	4 089 788	75.4	20.3	X
2812	Other toys and games (including fireworks and children's vehicles) . . . . .	1 666	13 133 298	11 596 149	88.3	57.5	X
2813	Crafts and craft supplies . . . . .	949	2 518 633	1 107 960	44.0	5.5	X
2814	Other hobby goods and accessories . . . . .	932	3 526 146	2 400 005	68.1	11.9	X
3000	Jewelry, diamonds, gem stones, and watches . . . . .	52	127 244	11 697	9.2	.1	1.6
3015	Karat gold jewelry (rings, necklaces, etc.) . . . . .	34	82 852	496	.6	Z	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) . . . . .	16	35 539	11 073	31.2	.1	X
3030	Precious metals—gold, silver, and platinum including precious metal coins . . . . .	7	4 850	586	12.1	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records . . . . .	12	23 809	6 502	27.3	Z	X
3140	Prerecorded video tapes . . . . .	14	42 572	458	1.1	Z	X
3150	Other durable goods . . . . .	7	5 490	716	13.0	Z	X
3200	Printing and writing paper . . . . .	7	74 241	23 690	31.9	.1	X
3300	Stationery, office supplies and greeting cards . . . . .	91	620 669	65 337	10.5	.3	17.2
3313	Inked ribbons, carbon paper, pens and pencils . . . . .	35	172 391	20 259	11.8	.1	X
3314	Toner and cartridges . . . . .	13	9 340	337	3.6	Z	X
3315	Greeting cards . . . . .	35	296 923	24 295	8.2	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) . . . . .	19	157 487	20 446	13.0	.1	X
3400	Industrial and personal services paper and plastics . . . . .	7	3 993	757	19.0	Z	2.9
3415	Other industrial and personal service paper . . . . .	7	3 993	757	19.0	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries . . . . .	60	223 259	37 255	16.7	.2	15.3
3513	Cosmetics . . . . .	28	58 057	1 531	2.6	Z	X
3514	Perfumes . . . . .	9	1 243	59	4.7	Z	X
3515	Other toiletries and druggists' sundries . . . . .	37	176 739	29 193	16.5	.1	X
3600	Piece goods, knit and woven . . . . .	8	24 333	820	3.4	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) . . . . .	62	154 796	27 012	17.5	.1	X
3800	Men's and boys' wear . . . . .	42	174 878	8 967	5.1	Z	4.3
3811	Men's and boys' suits, coats, and formal wear . . . . .	19	93 172	1 596	1.7	Z	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans . . . . .	23	99 400	3 825	3.8	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) . . . . .	42	174 878	3 546	2.0	Z	X
3900	Women's and children's wear . . . . .	36	102 337	4 069	4.0	Z	3.6
3914	Women's and misses' outerwear . . . . .	34	93 731	3 886	4.1	Z	X
4000	Footwear . . . . .	17	35 865	1 745	4.9	Z	26.0
4011	All athletic footwear . . . . .	17	35 865	1 745	4.9	Z	X
4400	Confectionery . . . . .	29	139 058	27 259	19.6	.1	28.1
4411	Candy . . . . .	29	139 058	25 421	18.3	.1	X
4412	Chewing gum . . . . .	26	104 651	1 838	1.8	Z	X
4860	Other grocery specialties . . . . .	12	26 903	1 576	5.9	Z	39.0
4862	Breakfast cereals . . . . .	11	24 321	1 302	5.4	Z	X
5300	Plastics materials and basic shapes . . . . .	13	16 687	3 442	20.6	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials . . . . .	135	703 612	77 145	11.0	.4	2.4
6101	Books . . . . .	75	450 588	43 959	9.8	.2	X
6102	Other periodicals, newspapers, and miscellaneous printed materials . . . . .	60	253 024	33 186	13.1	.2	X
6110	Flowers and florists' supplies . . . . .	33	80 449	13 548	16.8	.1	X
6120	Art goods (including novelties and souvenirs) . . . . .	121	481 276	57 420	11.9	.3	49.9
6121	Art materials . . . . .	25	201 688	18 482	9.2	.1	X
6122	Novelties and souvenirs . . . . .	101	280 790	38 938	13.9	.2	X
6130	Textile bags, bagging, and burlap . . . . .	7	54 504	2 115	3.9	Z	X
6150	Nondurable goods, n.e.c. . . . .	54	207 003	22 693	11.0	.1	X
9700	Service receipts and labor charges (including installed parts) . . . . .	72	124 452	15 161	12.2	.1	71.2
9701	Labor charges for repair work . . . . .	52	99 662	4 811	4.8	Z	X
9702	Parts installed in repair work . . . . .	26	71 471	1 074	1.5	Z	X
9703	Other service receipts and labor charges—Specify . . . . .	25	29 529	9 272	31.4	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421920</b>	<b>Toy &amp; hobby goods &amp; supplies whlse—Con.</b>						
9730	Advertising specialties (paper novelties, etc.)	25	66 615	11 540	17.3	.1	X
9810	Miscellaneous commodities	94	1 213 916	76 725	6.3	.4	X
9940	Rental and leasing receipts	14	11 431	752	6.6	Z	X
<b>42193</b>	<b>Recyclable material whlse</b>	<b>9 088</b>	<b>X</b>	<b>38 748 659</b>	<b>X</b>	<b>100.0</b>	<b>73.3</b>
0100	New and used automobiles, motorcycles, etc.	23	21 998	3 062	13.9	Z	7.3
0112	Used automobiles	18	15 991	958	6.0	Z	X
0120	Buses, campers, and motor homes	17	9 282	314	3.4	Z	X
0130	Light trucks and vans (14,000 lb or less)	15	4 886	257	5.3	Z	X
0200	New and rebuilt automotive parts and supplies	36	156 000	24 165	15.5	.1	51.7
0212	Engines (complete)	17	9 177	1 161	12.7	Z	X
0213	Electrical engine parts (including ignition parts)	15	6 330	52	.8	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	16	15 602	363	2.3	Z	X
0217	Hoses, belts, gaskets, and wiper blades	14	4 876	29	.6	Z	X
0218	Filters (oil, air, gas, and transmission)	19	8 235	613	7.4	Z	X
0219	Engine parts, except electrical	14	4 876	84	1.7	Z	X
0221	Body parts and repair materials	16	94 871	16 979	17.9	Z	X
0240	Used automotive parts, accessories, and equipment	430	813 540	59 252	7.3	.2	X
0300	Tires and tubes	28	29 870	6 715	22.5	Z	70.9
0312	Recapped and used tires and repair materials	28	29 870	6 715	22.5	Z	X
0920	New computer equipment	9	20 045	319	1.6	Z	X
1100	Iron and steel products (semifinished)	138	447 083	52 713	11.8	.1	15.1
1111	Sheet bars and tin plate bars	26	13 778	555	4.0	Z	X
1113	Rough castings and foundry products	22	70 151	2 356	3.4	Z	X
1116	Other semifinished iron and steel products	70	325 112	41 156	12.7	.1	X
1120	Flat iron and steel products	264	923 696	78 546	8.5	.2	9.5
1121	Plates	237	871 906	31 840	3.7	.1	X
1122	Strips (hot-rolled and cold-rolled)	127	365 443	2 750	.8	Z	X
1123	Sheets (cold-rolled)	145	437 687	5 410	1.2	Z	X
1124	Sheets (hot-rolled)	64	205 834	3 783	1.8	Z	X
1126	Sheets (galvanized and coated)	179	674 610	27 946	4.1	.1	X
1128	Fabricated and structural plate products	24	80 527	509	.6	Z	X
1129	Other flat iron and steel products	21	44 892	1 621	3.6	Z	X
1140	Iron and steel wire and wire products	140	609 322	19 939	3.3	.1	6.1
1141	Wire (plain, coated, barbed, and twisted)	68	311 859	8 169	2.6	Z	X
1142	Nails	13	6 496	125	1.9	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	43	134 084	6 554	4.9	Z	X
1150	Iron and steel pipe and tubing	285	984 258	46 540	4.7	.1	8.4
1152	Tubing	182	869 521	30 796	3.5	.1	X
1153	Standard steel pipe	248	597 363	10 260	1.7	Z	X
1154	Other steel pipe	26	42 216	1 324	3.1	Z	X
1160	Other iron and steel products	265	1 120 491	65 807	5.9	.2	6.0
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled	148	633 752	14 750	2.3	Z	X
1163	Bars and bar-size shapes: cold finished	133	553 525	5 000	.9	Z	X
1164	Concrete reinforcement bars	180	738 370	8 002	1.1	Z	X
1165	Structural shapes (excluding bar-size shapes)	162	588 314	10 082	1.7	Z	X
1167	Finished products, n.e.c.	8	98 448	486	.5	Z	X
1170	Alloy steel	99	698 340	37 644	5.4	.1	2.0
1171	Bars, hot-rolled or cold-finished	91	672 561	36 749	5.5	.1	X
1180	Stainless steel	904	4 563 984	225 950	5.0	.6	2.4
1181	Plates	138	2 074 783	32 384	1.6	.1	X
1182	Strip	92	712 280	10 137	1.4	Z	X
1183	Sheets	499	3 186 502	130 685	4.1	.3	X
1184	Bars and bar-size shapes	121	813 592	24 538	3.0	.1	X
1185	Other stainless steel (including tubing)	269	843 079	14 472	1.7	Z	X
1200	Copper and brass	765	3 801 474	434 797	11.4	1.1	1.2
1211	Copper wire mill products (structural only)	509	3 306 447	277 147	8.4	.7	X
1212	Flat products (sheets, strips, and plates)	231	198 929	60 298	30.3	.2	X
1213	Tubular products (pipes and tubes)	231	316 483	27 757	8.8	.1	X
1214	Rod, nonelectrical wire, extruded shapes, etc.	49	330 775	54 743	16.6	.1	X
1220	Aluminum shapes, forms, etc.	289	1 528 790	357 550	23.4	.9	36.2
1221	Plates (.250 inch and over)	59	94 491	2 963	3.1	Z	X
1222	Sheets and coils (.006 to .249 inch)	117	1 404 324	61 346	4.4	.2	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	112	1 311 728	282 093	21.5	.7	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing)	130	242 171	5 619	2.3	Z	X
1225	Foils	18	20 088	923	4.6	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	391	1 970 032	120 793	6.1	.3	X
1300	Coal and coke	7	12 833	5 918	46.1	Z	73.3
1311	Coal	7	12 833	5 918	46.1	Z	X
1600	Electronic parts and equipment, except communication	8	3 423	285	8.3	Z	X
1650	Communication equipment and supplies	9	22 212	6 299	28.4	Z	7.8
1652	Other electronic communication equipment	7	21 198	6 287	29.7	Z	X
1700	Hardware	9	3 625	266	7.3	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	7	11 787	1 089	9.2	Z	X
2320	General-purpose industrial machinery, equipment, and parts	247	820 874	98 560	12.0	.3	.5
2327	All other new general-purpose industrial machinery and equipment	23	99 537	2 585	2.6	Z	X
2328	Used general-purpose industrial machinery and equipment	144	345 013	39 557	11.5	.1	X

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**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42193</b>	<b>Recyclable material whsle—Con.</b>						
2340	Materials handling machinery, equipment, and parts .....	7	20 774	4 647	22.4	Z	55.7
2341	New conveying equipment .....	6	14 201	4 256	30.0	Z	X
2360	Other industrial machinery, equipment, and parts .....	14	15 933	565	3.5	Z	73.3
2363	New printing trades machinery, equipment, and supplies .....	9	6 351	372	5.9	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	12	12 663	921	7.3	Z	X
2450	Industrial containers and supplies .....	6	14 274	3 226	22.6	Z	56.3
2454	Other industrial containers and supplies .....	6	14 274	3 226	22.6	Z	X
2460	Other industrial supplies .....	16	47 008	2 865	6.1	Z	X
2630	Other transportation equipment and supplies .....	7	13 618	4 501	33.1	Z	X
2900	Ferrous metal scrap .....	4 861	24 304 086	16 090 441	66.2	41.5	65.8
2911	Prepared ferrous metal scrap (processed by this establishment) .....	3 077	16 424 712	9 313 414	56.7	24.0	X
2912	Prepared ferrous metal scrap (not processed by this establishment) .....	2 026	12 098 645	6 170 578	51.0	15.9	X
2913	Unprepared ferrous metal scrap including bimetal cans .....	1 276	3 930 352	606 447	15.4	1.6	X
2920	Nonferrous metal scrap .....	5 157	24 311 692	12 424 255	51.1	32.1	61.0
2921	Aluminum scrap .....	4 791	22 337 705	6 616 978	29.6	17.1	X
2922	Copper and copper alloy scrap .....	3 681	17 296 199	3 390 385	19.6	8.8	X
2923	Lead scrap .....	1 339	5 980 274	174 169	2.9	.4	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals) .....	2 541	14 832 767	2 242 705	15.1	5.8	X
2930	Recyclable paper and paperboard .....	2 206	8 197 470	5 354 772	65.3	13.8	X
2940	Recyclable materials, except metal .....	2 504	5 813 408	2 742 429	47.2	7.1	67.7
2941	Wiping cloths, waste rags, and textile waste .....	527	1 039 529	883 334	85.0	2.3	X
2943	Recyclable plastics .....	1 333	3 836 317	885 586	23.1	2.3	X
2944	Recyclable glass .....	899	2 607 796	293 108	11.2	.8	X
2945	Other recyclable materials (including rubber and bones) .....	757	1 141 339	680 372	59.6	1.8	X
3030	Precious metals—gold, silver, and platinum including precious metal coins .....	6	18 335	4 953	27.0	Z	X
3300	Stationery, office supplies and greeting cards .....	7	9 518	840	8.8	Z	6.8
3311	Business forms .....	7	9 518	342	3.6	Z	X
3312	Stationery, photocopy paper, and typing paper .....	7	9 518	182	1.9	Z	X
3313	Inked ribbons, carbon paper, pens and pencils .....	7	9 518	144	1.5	Z	X
3314	Toner and cartridges .....	7	9 518	101	1.1	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	7	9 518	64	.7	Z	X
3400	Industrial and personal services paper and plastics .....	91	184 759	35 867	19.4	.1	19.1
3415	Other industrial and personal service paper .....	47	60 957	13 822	22.7	Z	X
3600	Piece goods, knit and woven .....	6	4 833	1 127	23.3	Z	X
5100	Hides, skins, and pelts .....	6	7 031	1 615	23.0	Z	X
5300	Plastics materials and basic shapes .....	46	68 291	9 564	14.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	33	28 506	5 730	20.1	Z	19.4
5334	Organic fibers .....	18	13 499	3 269	24.2	Z	X
5344	Other chemicals and allied products .....	15	15 007	2 461	16.4	Z	X
6130	Textile bags, bagging, and burlap .....	6	25 843	6 308	24.4	Z	X
6150	Nondurable goods, n.e.c. .....	6	24 205	8 564	35.4	Z	X
9700	Service receipts and labor charges (including installed parts) .....	706	2 326 180	240 023	10.3	.6	66.2
9701	Labor charges for repair work .....	226	422 393	21 992	5.2	.1	X
9702	Parts installed in repair work .....	142	265 658	6 046	2.3	Z	X
9703	Other service receipts and labor charges—Specify .....	520	1 973 837	211 981	10.7	.5	X
9720	Receipts for service contracts .....	8	48 379	2 547	5.3	Z	X
9810	Miscellaneous commodities .....	328	1 180 958	70 768	6.0	.2	X
9940	Rental and leasing receipts .....	205	603 052	30 870	5.1	.1	X
9950	Construction receipts .....	35	60 258	3 878	6.4	Z	X
<b>421930</b>	<b>Recyclable material whsle .....</b>	<b>9 088</b>	<b>X</b>	<b>38 748 659</b>	<b>X</b>	<b>100.0</b>	<b>73.3</b>
0100	New and used automobiles, motorcycles, etc. ....	23	21 998	3 062	13.9	Z	7.3
0112	Used automobiles .....	18	15 991	958	6.0	Z	X
0120	Buses, campers, and motor homes .....	17	9 282	314	3.4	Z	X
0130	Light trucks and vans (14,000 lb or less) .....	15	4 886	257	5.3	Z	X
0200	New and rebuilt automotive parts and supplies .....	36	156 000	24 165	15.5	.1	51.7
0212	Engines (complete) .....	17	9 177	1 161	12.7	Z	X
0213	Electrical engine parts (including ignition parts) .....	15	6 330	52	.8	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	16	15 602	363	2.3	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	14	4 876	29	.6	Z	X
0218	Filters (oil, air, gas, and transmission) .....	19	8 235	613	7.4	Z	X
0219	Engine parts, except electrical .....	14	4 876	84	1.7	Z	X
0221	Body parts and repair materials .....	16	94 871	16 979	17.9	Z	X
0240	Used automotive parts, accessories, and equipment .....	430	813 540	59 252	7.3	.2	X
0300	Tires and tubes .....	28	29 870	6 715	22.5	Z	70.9
0312	Recapped and used tires and repair materials .....	28	29 870	6 715	22.5	Z	X
0920	New computer equipment .....	9	20 045	319	1.6	Z	X
1100	Iron and steel products (semifinished) .....	138	447 083	52 713	11.8	.1	15.1
1111	Sheet bars and tin plate bars .....	26	13 778	555	4.0	Z	X
1113	Rough castings and foundry products .....	22	70 151	2 356	3.4	Z	X
1116	Other semifinished iron and steel products .....	70	325 112	41 156	12.7	.1	X

See footnotes at end of table.



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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421930</b>	<b>Recyclable material whse—Con.</b>						
1120	Flat iron and steel products	264	923 696	78 546	8.5	.2	9.5
1121	Plates	237	871 906	31 840	3.7	.1	X
1122	Strips (hot-rolled and cold-rolled)	127	365 443	2 750	.8	Z	X
1123	Sheets (cold-rolled)	145	437 687	5 410	1.2	Z	X
1124	Sheets (hot-rolled)	64	205 834	3 783	1.8	Z	X
1126	Sheets (galvanized and coated)	179	674 610	27 946	4.1	.1	X
1128	Fabricated and structural plate products	24	80 527	509	.6	Z	X
1129	Other flat iron and steel products	21	44 892	1 621	3.6	Z	X
1140	Iron and steel wire and wire products	140	609 322	19 939	3.3	.1	6.1
1141	Wire (plain, coated, barbed, and twisted)	68	311 859	8 169	2.6	Z	X
1142	Nails	13	6 496	125	1.9	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	43	134 084	6 554	4.9	Z	X
1150	Iron and steel pipe and tubing	285	984 258	46 540	4.7	.1	8.4
1152	Tubing	182	869 521	30 796	3.5	.1	X
1153	Standard steel pipe	248	597 363	10 260	1.7	Z	X
1154	Other steel pipe	26	42 216	1 324	3.1	Z	X
1160	Other iron and steel products	265	1 120 491	65 807	5.9	.2	6.0
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled	148	633 752	14 750	2.3	Z	X
1163	Bars and bar-size shapes: cold finished	133	553 525	5 000	.9	Z	X
1164	Concrete reinforcement bars	180	738 370	8 002	1.1	Z	X
1165	Structural shapes (excluding bar-size shapes)	162	588 314	10 082	1.7	Z	X
1167	Finished products, n.e.c.	8	98 448	486	.5	Z	X
1170	Alloy steel	99	698 340	37 644	5.4	.1	2.0
1171	Bars, hot-rolled or cold-finished	91	672 561	36 749	5.5	.1	X
1180	Stainless steel	904	4 563 984	225 950	5.0	.6	2.4
1181	Plates	138	2 074 763	32 384	1.6	.1	X
1182	Strip	92	712 260	10 137	1.4	Z	X
1183	Sheets	499	3 186 502	130 685	4.1	.3	X
1184	Bars and bar-size shapes	121	813 592	24 538	3.0	.1	X
1185	Other stainless steel (including tubing)	269	843 079	14 472	1.7	Z	X
1200	Copper and brass	765	3 801 474	434 797	11.4	1.1	1.2
1211	Copper wire mill products (structural only)	509	3 306 447	277 147	8.4	.7	X
1212	Flat products (sheets, strips, and plates)	231	198 929	60 298	30.3	.2	X
1213	Tubular products (pipes and tubes)	231	316 483	27 757	8.8	.1	X
1214	Rod, nonelectrical wire, extruded shapes, etc.	49	330 775	54 743	16.6	.1	X
1220	Aluminum shapes, forms, etc.	289	1 528 790	357 550	23.4	.9	36.2
1221	Plates (.250 inch and over)	59	94 491	2 963	3.1	Z	X
1222	Sheets and coils (.006 to .249 inch)	117	1 404 324	61 346	4.4	.2	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	112	1 311 728	282 093	21.5	.7	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing)	130	242 171	5 619	2.3	Z	X
1225	Foils	18	20 088	923	4.6	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	391	1 970 032	120 793	6.1	.3	X
1300	Coal and coke	7	12 833	5 918	46.1	Z	73.3
1311	Coal	7	12 833	5 918	46.1	Z	X
1600	Electronic parts and equipment, except communication	8	3 423	285	8.3	Z	X
1650	Communication equipment and supplies	9	22 212	6 299	28.4	Z	7.8
1652	Other electronic communication equipment	7	21 198	6 287	29.7	Z	X
1700	Hardware	9	3 625	266	7.3	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	7	11 787	1 089	9.2	Z	X
2320	General-purpose industrial machinery, equipment, and parts	247	820 874	98 560	12.0	.3	.5
2327	All other new general-purpose industrial machinery and equipment	23	99 537	2 585	2.6	Z	X
2328	Used general-purpose industrial machinery and equipment	144	345 013	39 557	11.5	.1	X
2340	Materials handling machinery, equipment, and parts	7	20 774	4 647	22.4	Z	55.7
2341	New conveying equipment	6	14 201	4 256	30.0	Z	X
2360	Other industrial machinery, equipment, and parts	14	15 933	565	3.5	Z	73.3
2363	New printing trades machinery, equipment, and supplies	9	6 351	372	5.9	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	12	12 663	921	7.3	Z	X
2450	Industrial containers and supplies	6	14 274	3 226	22.6	Z	56.3
2454	Other industrial containers and supplies	6	14 274	3 226	22.6	Z	X
2460	Other industrial supplies	16	47 008	2 865	6.1	Z	X
2630	Other transportation equipment and supplies	7	13 618	4 501	33.1	Z	X
2900	Ferrous metal scrap	4 861	24 304 086	16 090 441	66.2	41.5	65.8
2911	Prepared ferrous metal scrap (processed by this establishment)	3 077	16 424 712	9 313 414	56.7	24.0	X
2912	Prepared ferrous metal scrap (not processed by this establishment)	2 026	12 098 645	6 170 578	51.0	15.9	X
2913	Unprepared ferrous metal scrap including bimetal cans	1 276	3 930 352	606 447	15.4	1.6	X
2920	Nonferrous metal scrap	5 157	24 311 692	12 424 255	51.1	32.1	61.0
2921	Aluminum scrap	4 791	22 337 705	6 616 978	29.6	17.1	X
2922	Copper and copper alloy scrap	3 681	17 296 199	3 390 385	19.6	8.8	X
2923	Lead scrap	1 339	5 980 274	174 169	2.9	.4	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals)	2 541	14 832 767	2 242 705	15.1	5.8	X
2930	Recyclable paper and paperboard	2 206	8 197 470	5 354 772	65.3	13.8	X
2940	Recyclable materials, except metal	2 504	5 813 408	2 742 429	47.2	7.1	67.7
2941	Wiping cloths, waste rags, and textile waste	527	1 039 529	883 334	85.0	2.3	X
2943	Recyclable plastics	1 333	3 836 317	885 586	23.1	2.3	X
2944	Recyclable glass	899	2 607 796	293 108	11.2	.8	X
2945	Other recyclable materials (including rubber and bones)	757	1 141 339	680 372	59.6	1.8	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421930</b>	<b>Recyclable material whsle—Con.</b>						
3030	Precious metals—gold, silver, and platinum including precious metal coins .....	6	18 335	4 953	27.0	Z	X
3300	Stationery, office supplies and greeting cards .....	7	9 518	840	8.8	Z	6.8
3311	Business forms .....	7	9 518	342	3.6	Z	X
3312	Stationery, photocopy paper, and typing paper .....	7	9 518	182	1.9	Z	X
3313	Inked ribbons, carbon paper, pens and pencils .....	7	9 518	144	1.5	Z	X
3314	Toner and cartridges .....	7	9 518	101	1.1	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	7	9 518	64	.7	Z	X
3400	Industrial and personal services paper and plastics .....	91	184 759	35 867	19.4	.1	19.1
3415	Other industrial and personal service paper .....	47	60 957	13 822	22.7	Z	X
3600	Piece goods, knit and woven .....	6	4 833	1 127	23.3	Z	X
5100	Hides, skins, and pelts .....	6	7 031	1 615	23.0	Z	X
5300	Plastics materials and basic shapes .....	46	68 291	9 564	14.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	33	28 506	5 730	20.1	Z	19.4
5334	Organic fibers .....	18	13 499	3 269	24.2	Z	X
5344	Other chemicals and allied products .....	15	15 007	2 461	16.4	Z	X
6130	Textile bags, bagging, and burlap .....	6	25 843	6 308	24.4	Z	X
6150	Nondurable goods, n.e.c. ....	6	24 205	8 564	35.4	Z	X
9700	Service receipts and labor charges (including installed parts) .....	706	2 326 180	240 023	10.3	.6	66.2
9701	Labor charges for repair work .....	226	422 393	21 992	5.2	.1	X
9702	Parts installed in repair work .....	142	265 658	6 046	2.3	Z	X
9703	Other service receipts and labor charges—Specify .....	520	1 973 837	211 981	10.7	.5	X
9720	Receipts for service contracts .....	8	48 379	2 547	5.3	Z	X
9810	Miscellaneous commodities .....	328	1 180 958	70 768	6.0	.2	X
9940	Rental and leasing receipts .....	205	603 052	30 870	5.1	.1	X
9950	Construction receipts .....	35	60 258	3 878	6.4	Z	X
<b>4219301</b>	<b>Iron &amp; steel scrap processors &amp; dealers .....</b>	<b>3 480</b>	<b>X</b>	<b>18 205 778</b>	<b>X</b>	<b>100.0</b>	<b>71.0</b>
0100	New and used automobiles, motorcycles, etc. ....	18	15 991	958	6.0	Z	8.8
0112	Used automobiles .....	18	15 991	958	6.0	Z	X
0120	Buses, campers, and motor homes .....	14	4 847	181	3.7	Z	X
0130	Light trucks and vans (14,000 lb or less) .....	14	4 847	256	5.3	Z	X
0200	New and rebuilt automotive parts and supplies .....	20	20 149	2 631	13.1	Z	48.9
0212	Engines (complete) .....	17	9 177	1 161	12.7	Z	X
0213	Electrical engine parts (including ignition parts) .....	15	6 330	52	.8	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	16	15 602	363	2.3	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	14	4 876	29	.6	Z	X
0218	Filters (oil, air, gas, and transmission) .....	14	4 876	29	.6	Z	X
0219	Engine parts, except electrical .....	14	4 876	64	1.7	Z	X
0221	Body parts and repair materials .....	15	6 330	154	2.4	Z	X
0240	Used automotive parts, accessories, and equipment .....	312	549 912	49 648	9.0	.3	X
0300	Tires and tubes .....	21	15 910	828	5.2	Z	68.7
0312	Recapped and used tires and repair materials .....	21	15 910	828	5.2	Z	X
1100	Iron and steel products (semifinished) .....	76	339 741	47 312	13.9	.3	19.3
1111	Sheet bars and tin plate bars .....	26	13 778	555	4.0	Z	X
1113	Rough castings and foundry products .....	22	70 151	2 356	3.4	Z	X
1116	Other semifinished iron and steel products .....	70	325 112	41 156	12.7	.2	X
1120	Flat iron and steel products .....	193	594 726	55 985	9.4	.3	12.5
1121	Plates .....	170	553 977	29 858	5.4	.2	X
1122	Strips (hot-rolled and cold-rolled) .....	127	365 443	2 750	.8	Z	X
1123	Sheets (cold-rolled) .....	145	437 687	5 410	1.2	Z	X
1124	Sheets (hot-rolled) .....	64	205 834	3 783	1.8	Z	X
1126	Sheets (galvanized and coated) .....	112	356 681	8 039	2.3	Z	X
1128	Fabricated and structural plate products .....	24	80 527	509	.6	Z	X
1129	Other flat iron and steel products .....	21	44 892	1 621	3.6	Z	X
1140	Iron and steel wire and wire products .....	73	416 614	15 413	3.7	.1	4.6
1141	Wire (plain, coated, barbed, and twisted) .....	27	196 686	4 146	2.1	Z	X
1142	Nails .....	13	6 496	125	1.9	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	43	134 084	6 554	4.9	Z	X
1150	Iron and steel pipe and tubing .....	196	674 110	36 334	5.4	.2	9.5
1152	Tubing .....	168	580 962	20 663	3.6	.1	X
1153	Standard steel pipe .....	175	587 712	10 192	1.7	.1	X
1154	Other steel pipe .....	26	42 216	1 324	3.1	Z	X
1160	Other iron and steel products .....	198	863 484	58 168	6.7	.3	7.7
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled ....	148	633 752	14 750	2.3	.1	X
1163	Bars and bar-size shapes: cold finished .....	133	553 525	5 000	.9	Z	X
1164	Concrete reinforcement bars .....	180	738 370	8 002	1.1	Z	X
1165	Structural shapes (excluding bar-size shapes) .....	162	588 314	10 082	1.7	.1	X
1167	Finished products, n.e.c. ....	8	98 448	486	.5	Z	X
1170	Alloy steel .....	53	280 566	9 784	3.5	.1	.2
1171	Bars, hot-rolled or cold-finished .....	45	254 787	8 889	3.5	Z	X
1180	Stainless steel .....	474	2 386 390	101 487	4.3	.6	.7
1181	Plates .....	109	1 810 685	29 035	1.6	.2	X
1182	Strip .....	55	483 854	7 752	1.6	Z	X
1183	Sheets .....	343	2 131 475	35 781	1.7	.2	X
1184	Bars and bar-size shapes .....	55	483 854	7 752	1.6	Z	X
1185	Other stainless steel (including tubing) .....	111	511 010	8 147	1.6	Z	X
1200	Copper and brass .....	402	1 878 811	101 057	5.4	.6	.6
1211	Copper wire mill products (structural only) .....	277	1 593 371	77 684	4.9	.4	X
1212	Flat products (sheets, strips, and plates) .....	141	95 757	1 643	1.7	Z	X
1213	Tubular products (pipes and tubes) .....	141	95 757	9 057	9.5	.1	X

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**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4219301</b>	<b>Iron &amp; steel scrap processors &amp; dealers—Con.</b>						
1220	Aluminum shapes, forms, etc.	130	481 602	18 703	3.9	.1	4.0
1221	Plates (.250 inch and over)	42	74 775	1 441	1.9	Z	X
1222	Sheets and coils (.006 to .249 inch)	69	439 456	6 793	1.5	Z	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	53	381 850	6 247	1.6	Z	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing)	83	189 104	2 676	1.4	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	169	1 102 649	73 341	6.7	.4	X
1300	Coal and coke	7	12 833	5 918	46.1	Z	71.0
1311	Coal	7	12 833	5 918	46.1	Z	X
2320	General-purpose industrial machinery, equipment, and parts	74	391 967	52 096	13.3	.3	X
2900	Ferrous metal scrap	3 480	18 205 778	14 943 683	82.1	82.1	63.8
2911	Prepared ferrous metal scrap (processed by this establishment)	2 311	12 633 629	8 560 682	67.8		X
2912	Prepared ferrous metal scrap (not processed by this establishment)	1 485	9 449 549	5 871 929	62.1		X
2913	Unprepared ferrous metal scrap including bimetal cans	788	2 570 319	511 071	19.9	2.8	X
2920	Nonferrous metal scrap	2 210	10 521 912	2 414 672	22.9	13.3	63.3
2921	Aluminum scrap	2 046	9 547 551	1 287 825	13.5	7.1	X
2922	Copper and copper alloy scrap	1 790	7 947 842	643 024	8.1	3.5	X
2923	Lead scrap	532	2 229 013	38 431	1.7	.2	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals)	1 090	6 403 593	445 377	7.0	2.4	X
2930	Recyclable paper and paperboard	174	1 077 738	67 783	6.3	.4	X
2940	Recyclable materials, except metal	93	487 272	6 719	1.4	Z	70.2
2941	Wiping cloths, waste rags, and textile waste	8	8 058	413	5.1	Z	X
2943	Recyclable plastics	53	411 590	4 242	1.0	Z	X
2944	Recyclable glass	41	118 874	1 195	1.0	Z	X
2945	Other recyclable materials (including rubber and bones)	28	57 034	867	1.5	Z	X
3400	Industrial and personal services paper and plastics	7	18 448	482	2.6	Z	X
9700	Service receipts and labor charges (including installed parts)	264	1 061 896	84 667	8.0	.5	65.9
9701	Labor charges for repair work	96	135 063	7 507	5.6	Z	X
9702	Parts installed in repair work	71	88 472	2 303	2.6	Z	X
9703	Other service receipts and labor charges—Specify	176	932 841	74 857	8.0	.4	X
9810	Miscellaneous commodities	117	704 105	35 547	5.0	.2	X
9940	Rental and leasing receipts	100	326 272	9 635	3.0	.1	X
9950	Construction receipts	18	31 848	3 024	9.5	Z	X
<b>42193011</b>	<b>Iron &amp; steel scrap processors (using power processing equipment)</b>	<b>2 308</b>	<b>X</b>	<b>12 550 221</b>	<b>X</b>	<b>100.0</b>	<b>72.9</b>
0100	New and used automobiles, motorcycles, etc.	18	15 991	958	6.0	Z	X
0120	Buses, campers, and motor homes	14	4 847	181	3.7	Z	X
0130	Light trucks and vans (14,000 lb or less)	14	4 847	256	5.3	Z	X
0200	New and rebuilt automotive parts and supplies	20	20 149	2 631	13.1	Z	X
0240	Used automotive parts, accessories, and equipment	178	408 784	28 700	7.0	.2	X
0300	Tires and tubes	21	15 910	828	5.2	Z	X
1100	Iron and steel products (semifinished)	70	325 112	44 067	13.6	.4	X
1120	Flat iron and steel products	170	553 977	51 970	9.4	.4	X
1140	Iron and steel wire and wire products	56	324 279	10 825	3.3	.1	X
1150	Iron and steel pipe and tubing	175	587 712	32 180	5.5	.3	X
1160	Other iron and steel products	180	738 370	38 330	5.2	.3	X
1170	Alloy steel	45	254 787	8 889	3.5	.1	X
1180	Stainless steel	399	2 158 982	88 523	4.1	.7	X
1200	Copper and brass	278	1 593 720	88 488	5.6	.7	X
1220	Aluminum shapes, forms, etc.	95	456 625	17 172	3.8	.1	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	144	1 060 233	72 238	6.8	.6	X
1300	Coal and coke	7	12 833	5 918	46.1	Z	X
2320	General-purpose industrial machinery, equipment, and parts	62	250 719	12 993	5.2	.1	X
2900	Ferrous metal scrap	2 308	12 550 221	9 718 131	77.4	77.4	X
2920	Nonferrous metal scrap	1 556	9 289 073	2 138 681	23.0	17.0	X
2930	Recyclable paper and paperboard	138	1 006 042	62 492	6.2	.5	X
2940	Recyclable materials, except metal	72	450 715	6 139	1.4	Z	X
9700	Service receipts and labor charges (including installed parts)	218	994 915	74 594	7.5	.6	X
9810	Miscellaneous commodities	103	559 799	24 296	4.3	.2	X
9940	Rental and leasing receipts	73	306 210	8 789	2.9	.1	X
9950	Construction receipts	17	31 750	3 009	9.5	Z	X
<b>42193012</b>	<b>Iron &amp; steel scrap processors (not using power processing equip)</b>	<b>1 172</b>	<b>X</b>	<b>5 655 557</b>	<b>X</b>	<b>100.0</b>	<b>67.0</b>
0240	Used automotive parts, accessories, and equipment	134	141 128	20 948	14.8	.4	X
1100	Iron and steel products (semifinished)	6	14 629	3 245	22.2	.1	X
1120	Flat iron and steel products	23	40 749	4 015	9.9	.1	X
1140	Iron and steel wire and wire products	17	92 335	4 588	5.0	.1	X
1150	Iron and steel pipe and tubing	21	86 398	4 154	4.8	.1	X
1160	Other iron and steel products	18	125 114	19 838	15.9	.4	X
1170	Alloy steel	8	25 779	895	3.5	Z	X
1180	Stainless steel	75	227 408	12 964	5.7	.2	X
1200	Copper and brass	124	285 091	12 569	4.4	.2	X
1220	Aluminum shapes, forms, etc.	35	24 977	1 531	6.1	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	25	42 416	1 103	2.6	Z	X
2320	General-purpose industrial machinery, equipment, and parts	12	141 248	39 103	27.7	.7	X
2900	Ferrous metal scrap	1 172	5 655 557	5 225 552	92.4	92.4	60.2
2912	Prepared ferrous metal scrap (not processed by this establishment)	852	5 362 848	4 897 021	91.3	86.6	X
2913	Unprepared ferrous metal scrap including bimetal cans	428	575 695	277 678	48.2	4.9	X

See footnotes at end of table.

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42193012</b>	<b>Iron &amp; steel scrap processors (not using power processing equip)—Con.</b>						
2920	Nonferrous metal scrap .....	654	1 232 839	275 991	22.4	4.9	44.9
2921	Aluminum scrap .....	571	1 084 070	141 811	13.1	2.5	X
2922	Copper and copper alloy scrap .....	491	861 928	73 543	8.5	1.3	X
2923	Lead scrap .....	126	369 379	7 539	2.0	.1	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals) .....	226	622 327	53 086	8.5	.9	X
2930	Recyclable paper and paperboard .....	36	71 696	5 291	7.4	.1	X
2940	Recyclable materials, except metal .....	21	36 557	580	1.6	Z	64.4
2943	Recyclable plastics .....	19	36 086	292	.8	Z	X
2944	Recyclable glass .....	16	28 888	260	.9	Z	X
9700	Service receipts and labor charges (including installed parts) .....	46	66 981	10 073	15.0	.2	63.5
9701	Labor charges for repair work .....	20	7 338	1 286	17.5	Z	X
9702	Parts installed in repair work .....	9	4 707	493	10.5	Z	X
9703	Other service receipts and labor charges—Specify .....	24	59 160	8 294	14.0	.1	X
9810	Miscellaneous commodities .....	14	144 306	11 251	7.8	.2	X
9940	Rental and leasing receipts .....	27	20 062	846	4.2	Z	X
<b>4219302</b>	<b>Recyclable paper &amp; paperboard whse .....</b>	<b>1 588</b>	<b>X</b>	<b>5 592 266</b>	<b>X</b>	<b>100.0</b>	<b>81.0</b>
0200	New and rebuilt automotive parts and supplies .....	6	91 900	17 409	18.9	.3	X
0240	Used automotive parts, accessories, and equipment .....	6	15 570	46	.3	Z	X
0920	New computer equipment .....	7	17 264	236	1.4	Z	X
1100	Iron and steel products (semifinished) .....	7	15 734	223	1.4	Z	X
1140	Iron and steel wire and wire products .....	26	77 535	503	.6	Z	X
1180	Stainless steel .....	16	48 795	695	1.4	Z	X
1200	Copper and brass .....	37	100 986	1 800	1.8	Z	X
1220	Aluminum shapes, forms, etc. ....	21	34 346	3 056	8.9	.1	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	15	55 197	573	1.0	Z	X
1650	Communication equipment and supplies .....	7	21 198	6 287	29.7	.1	8.8
1652	Other electronic communication equipment .....	7	21 198	6 287	29.7	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	23	99 537	5 739	5.8	.1	2.7
2327	All other new general-purpose industrial machinery and equipment .....	23	99 537	2 585	2.6	Z	X
2328	Used general-purpose industrial machinery and equipment .....	6	48 143	3 154	6.6	.1	X
2340	Materials handling machinery, equipment, and parts .....	6	14 201	4 256	30.0	.1	81.0
2341	New conveying equipment .....	6	14 201	4 256	30.0	.1	X
2360	Other industrial machinery, equipment, and parts .....	12	15 122	557	3.7	Z	81.0
2363	New printing trades machinery, equipment, and supplies .....	9	6 351	372	5.9	Z	X
2460	Other industrial supplies .....	15	44 849	2 437	5.4	Z	X
2900	Ferrous metal scrap .....	196	541 350	28 809	5.3	.5	79.1
2911	Prepared ferrous metal scrap (processed by this establishment) .....	61	150 202	13 080	8.7	.2	X
2912	Prepared ferrous metal scrap (not processed by this establishment) .....	59	139 649	9 781	7.0	.2	X
2913	Unprepared ferrous metal scrap including bimetal cans .....	121	379 846	5 948	1.6	.1	X
2920	Nonferrous metal scrap .....	417	1 339 872	138 701	10.4	2.5	80.9
2921	Aluminum scrap .....	405	1 318 998	121 436	9.2	2.2	X
2922	Copper and copper alloy scrap .....	93	230 640	8 557	3.7	.2	X
2923	Lead scrap .....	24	54 382	1 799	3.3	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals) .....	51	153 610	6 908	4.5	.1	X
2930	Recyclable paper and paperboard .....	1 588	5 592 266	5 127 637	91.7	91.7	X
2940	Recyclable materials, except metal .....	420	1 309 596	96 268	7.4	1.7	79.8
2941	Wiping cloths, waste rags, and textile waste .....	32	71 480	1 951	2.7	Z	X
2943	Recyclable plastics .....	372	1 156 437	45 880	4.0	.8	X
2944	Recyclable glass .....	310	1 004 254	27 513	2.7	.5	X
2945	Other recyclable materials (including rubber and bones) .....	51	161 557	20 898	12.9	.4	X
3300	Stationery, office supplies and greeting cards .....	7	9 518	840	8.8	Z	7.6
3311	Business forms .....	7	9 518	342	3.6	Z	X
3312	Stationery, photocopy paper, and typing paper .....	7	9 518	182	1.9	Z	X
3313	Inked ribbons, carbon paper, pens and pencils .....	7	9 518	144	1.5	Z	X
3314	Toner and cartridges .....	7	9 518	101	1.1	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	7	9 518	64	.7	Z	X
3400	Industrial and personal services paper and plastics .....	29	83 629	21 139	25.3	.4	X
5300	Plastics materials and basic shapes .....	32	43 347	7 256	16.7	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	15	15 007	2 461	16.4	Z	5.7
5344	Other chemicals and allied products .....	15	15 007	2 461	16.4	Z	X
9700	Service receipts and labor charges (including installed parts) .....	149	449 285	59 577	13.3	1.1	78.0
9701	Labor charges for repair work .....	17	48 842	2 754	5.6	Z	X
9702	Parts installed in repair work .....	14	34 918	302	.9	Z	X
9703	Other service receipts and labor charges—Specify .....	138	405 721	56 519	13.9	1.0	X
9810	Miscellaneous commodities .....	76	252 664	15 400	6.1	.3	X
9940	Rental and leasing receipts .....	25	83 701	4 189	5.0	.1	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4219303</b>	<b>Other recyclable material whse . . . . .</b>	<b>4 020</b>	<b>X</b>	<b>14 950 615</b>	<b>X</b>	<b>100.0</b>	<b>73.3</b>
0200	New and rebuilt automotive parts and supplies . . . . .	10	43 951	4 125	9.4	Z	X
0240	Used automotive parts, accessories, and equipment . . . . .	112	248 058	9 558	3.9	.1	X
0300	Tires and tubes . . . . .	7	13 960	5 887	42.2	Z	70.8
0312	Recapped and used tires and repair materials . . . . .	7	13 960	5 887	42.2	Z	X
1100	Iron and steel products (semifinished) . . . . .	55	91 608	5 178	5.7	Z	X
1120	Flat iron and steel products . . . . .	67	317 929	21 889	6.9	.1	4.3
1121	Plates . . . . .	67	317 929	1 982	.6	Z	X
1126	Sheets (galvanized and coated) . . . . .	67	317 929	19 907	6.3	.1	X
1140	Iron and steel wire and wire products . . . . .	41	115 173	4 023	3.5	Z	17.0
1141	Wire (plain, coated, barbed, and twisted) . . . . .	41	115 173	4 023	3.5	Z	X
1150	Iron and steel pipe and tubing . . . . .	87	298 210	10 201	3.4	.1	5.6
1152	Tubing . . . . .	14	288 559	10 133	3.5	.1	X
1153	Standard steel pipe . . . . .	73	9 651	68	.7	Z	X
1160	Other iron and steel products . . . . .	67	257 007	7 639	3.0	.1	X
1170	Alloy steel . . . . .	46	417 774	27 860	6.7	.2	3.0
1171	Bars, hot-rolled or cold-finished . . . . .	46	417 774	27 860	6.7	.2	X
1180	Stainless steel . . . . .	414	2 128 799	123 768	5.8	.8	4.4
1181	Plates . . . . .	30	264 078	3 349	1.3	Z	X
1182	Strip . . . . .	37	228 406	2 385	1.0	Z	X
1183	Sheets . . . . .	156	1 055 027	94 904	9.0	.6	X
1184	Bars and bar-size shapes . . . . .	65	329 738	16 786	5.1	.1	X
1185	Other stainless steel (including tubing) . . . . .	158	332 069	6 325	1.9	Z	X
1200	Copper and brass . . . . .	326	1 821 677	331 940	18.2	2.2	1.8
1211	Copper wire mill products (structural only) . . . . .	232	1 713 076	199 463	11.6	1.3	X
1212	Flat products (sheets, strips, and plates) . . . . .	91	103 172	58 655	56.9	.4	X
1213	Tubular products (pipes and tubes) . . . . .	91	220 726	18 700	8.5	.1	X
1214	Rod, nonelectrical wire, extruded shapes, etc. . . . .	49	330 775	54 743	16.6	.4	X
1220	Aluminum shapes, forms, etc. . . . .	138	1 012 842	335 791	33.2	2.2	49.3
1221	Plates (.250 inch and over) . . . . .	16	19 716	1 522	7.7	Z	X
1222	Sheets and coils (.006 to .249 inch) . . . . .	48	964 868	54 553	5.7	.4	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) . . . . .	59	929 878	275 846	29.7	1.8	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) . . . . .	47	53 067	2 943	5.5	Z	X
1225	Foils . . . . .	18	20 088	923	4.6	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) . . . . .	207	812 186	46 879	5.8	.3	X
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	7	11 787	1 089	9.2	Z	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	150	329 370	40 725	12.4	.3	.3
2328	Used general-purpose industrial machinery and equipment . . . . .	138	296 870	36 403	12.3	.2	X
2900	Ferrous metal scrap . . . . .	1 185	5 556 958	1 117 949	20.1	7.5	64.9
2911	Prepared ferrous metal scrap (processed by this establishment) . . . . .	705	3 640 881	739 652	20.3	4.9	X
2912	Prepared ferrous metal scrap (not processed by this establishment) . . . . .	481	2 509 447	288 868	11.5	1.9	X
2913	Unprepared ferrous metal scrap including bimetal cans . . . . .	367	980 187	89 428	9.1	.6	X
2920	Nonferrous metal scrap . . . . .	2 530	12 449 908	9 870 882	79.3	66.0	56.0
2921	Aluminum scrap . . . . .	2 341	11 471 156	5 207 717	45.4	34.8	X
2922	Copper and copper alloy scrap . . . . .	1 798	9 117 717	2 738 804	30.0	18.3	X
2923	Lead scrap . . . . .	783	3 696 879	133 939	3.6	.9	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals) . . . . .	1 400	8 275 564	1 790 420	21.6	12.0	X
2930	Recyclable paper and paperboard . . . . .	444	1 527 466	159 352	10.4	1.1	X
2940	Recyclable materials, except metal . . . . .	1 991	4 016 540	2 639 442	65.7	17.7	65.0
2941	Wiping cloths, waste rags, and textile waste . . . . .	488	959 991	880 970	91.8	5.9	X
2943	Recyclable plastics . . . . .	908	2 268 290	835 464	36.8	5.6	X
2944	Recyclable glass . . . . .	548	1 484 668	264 400	17.8	1.8	X
2945	Other recyclable materials (including rubber and bones) . . . . .	677	922 748	658 607	71.4	4.4	X
3030	Precious metals—gold, silver, and platinum including precious metal coins . . . . .	6	18 335	4 953	27.0	Z	X
3400	Industrial and personal services paper and plastics . . . . .	55	82 682	14 246	17.2	.1	6.0
3415	Other industrial and personal service paper . . . . .	47	60 957	13 822	22.7	.1	X
5300	Plastics materials and basic shapes . . . . .	12	13 390	1 960	14.6	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	18	13 499	3 269	24.2	Z	44.9
5334	Organic fibers . . . . .	18	13 499	3 269	24.2	Z	X
6150	Nondurable goods, n.e.c. . . . .	6	24 205	8 564	35.4	.1	X
9700	Service receipts and labor charges (including installed parts) . . . . .	293	814 999	95 779	11.8	.6	59.5
9701	Labor charges for repair work . . . . .	114	238 488	11 731	4.9	.1	X
9702	Parts installed in repair work . . . . .	57	142 268	3 441	2.4	Z	X
9703	Other service receipts and labor charges—Specify . . . . .	206	635 275	80 605	12.7	.5	X
9810	Miscellaneous commodities . . . . .	135	224 189	19 821	8.8	.1	X
9940	Rental and leasing receipts . . . . .	80	193 079	17 046	8.8	.1	X
9950	Construction receipts . . . . .	12	13 277	618	4.7	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42194</b>	<b>Jewelry/watch/silverware/precious stone, &amp; precious metal whsle</b>	<b>7 689</b>	<b>X</b>	<b>32 398 553</b>	<b>X</b>	<b>100.0</b>	<b>75.9</b>
0500	Household china, glassware, crockery, and plastic housewares	69	490 923	23 384	4.8	.1	X
0540	Other home furnishings	57	377 903	15 407	4.1	Z	.6
0542	Mirrors, lamps, and picture frames	50	75 578	3 907	5.2	Z	X
0543	Home furnishings, n.e.c.	54	85 170	5 686	6.7	Z	X
0800	Photographic equipment and supplies (excluding video)	7	144 594	12 818	8.9	Z	X
0900	Office equipment	10	214 310	52 106	24.3	.2	75.8
0912	Calculators and accounting machines	10	214 310	52 106	24.3	.2	X
1030	Optical and ophthalmic goods	6	16 115	5 143	31.9	Z	X
1200	Copper and brass	75	3 373 709	780 472	23.1	2.4	X
1220	Aluminum shapes, forms, etc.	23	3 243 051	164 698	5.1	.5	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	24	29 573	3 910	13.2	Z	X
1400	Electrical apparatus and equipment	10	51 203	4 292	8.4	Z	62.1
1419	Industrial controls	10	51 203	4 292	8.4	Z	X
1500	Electrical appliances, household	40	579 931	60 924	10.5	.2	.3
1512	Radios, stereos, and CD players	34	279 217	44 551	16.0	.1	X
1700	Hardware	21	55 448	10 375	18.7	Z	60.5
1711	Hand tools (including power driven)	17	41 702	7 719	18.5	Z	X
2700	Sporting and recreational goods and supplies	38	57 820	4 893	8.5	Z	24.2
2713	Billiards, pool, bowling equipment, and accessories	10	1 582	260	16.4	Z	X
2715	Athletic equipment and accessories	11	38 730	2 492	6.4	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	12	3 633	981	27.0	Z	X
2800	Toys and hobby goods and supplies	35	113 252	16 508	14.6	.1	17.2
2812	Other toys and games (including fireworks and children's vehicles)	18	81 258	7 257	8.9	Z	X
2813	Crafts and craft supplies	14	27 288	8 045	29.5	Z	X
2920	Nonferrous metal scrap	45	4 445 516	123 899	2.8	.4	.2
2922	Copper and copper alloy scrap	35	4 410 186	2 859	.1	Z	X
2923	Lead scrap	35	4 410 186	117 079	2.7	.4	X
3000	Jewelry, diamonds, gem stones, and watches	7 280	22 950 871	21 938 636	95.6	67.7	66.4
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location	3 074	10 719 645	7 470 959	69.7	23.1	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location	2 099	4 369 527	1 703 489	39.0	5.3	X
3013	Diamonds, diamond jewelry, gem stones, and pearl jewelry where lapidary work was performed at this location	1 127	3 133 082	1 731 879	55.3	5.3	X
3014	Watches, clocks, and watch movements and cases	1 760	6 433 645	4 083 860	63.5	12.6	X
3015	Karat gold jewelry (rings, necklaces, etc.)	1 781	6 157 320	3 619 539	58.8	11.2	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	2 832	5 211 963	3 328 900	63.9	10.3	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	833	10 940 690	8 821 000	80.6	27.2	X
3150	Other durable goods	6	2 173	718	33.0	Z	X
3300	Stationery, office supplies and greeting cards	20	183 403	26 181	14.3	.1	50.0
3312	Stationery, photocopy paper, and typing paper	8	1 913	568	29.7	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	10	180 783	25 606	14.2	.1	X
3400	Industrial and personal services paper and plastics	8	17 442	1 986	11.4	Z	11.3
3413	Industrial paper (wrapping, bags, cartons, etc.)	8	17 442	1 986	11.4	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	19	140 176	21 585	15.4	.1	4.1
3514	Perfumes	15	129 787	20 315	15.7	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	8	8 263	1 409	17.1	Z	X
3800	Men's and boys' wear	27	113 559	8 743	7.7	Z	10.8
3811	Men's and boys' suits, coats, and formal wear	7	32 259	1 427	4.4	Z	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans	7	29 634	2 849	9.6	Z	X
3814	Men's and boys' work clothing and uniforms	6	11 963	1 808	15.1	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	9	39 670	2 653	6.7	Z	X
3900	Women's and children's wear	99	188 480	37 524	19.9	.1	16.6
3911	Infants' and children's wear (to size 6X)	55	65 059	4 958	7.6	Z	X
3912	Women's misses', and girls' dresses and blouses	12	31 759	8 232	25.9	Z	X
3913	Women's, misses', and girls' suits and coats	54	64 953	7 030	10.8	Z	X
3914	Women's and misses' outerwear	10	16 031	2 537	15.8	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)	25	80 056	14 659	18.3	Z	X
4000	Footwear	9	6 746	1 016	15.1	Z	5.2
4011	All athletic footwear	8	3 960	187	4.7	Z	X
6000	Paint, paint supplies, and wallpaper	33	24 505	2 201	9.0	Z	75.9
6015	Wallpaper	33	24 505	2 201	9.0	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	15	22 508	4 113	18.3	Z	13.9
6102	Other periodicals, newspapers, and miscellaneous printed materials	13	16 063	2 791	17.4	Z	X
6120	Art goods (including novelties and souvenirs)	140	587 882	54 305	9.2	.2	2.3
6122	Novelties and souvenirs	126	204 043	37 553	18.4	.1	X
6150	Nondurable goods, n.e.c.	25	43 130	8 924	20.7	Z	X
9700	Service receipts and labor charges (including installed parts)	209	720 951	26 840	3.7	.1	1.2
9701	Labor charges for repair work	26	137 128	688	.5	Z	X
9702	Parts installed in repair work	19	4 598	405	8.8	Z	X
9703	Other service receipts and labor charges—Specify	147	174 662	14 735	8.4	Z	X
9730	Advertising specialties (paper novelties, etc.)	11	9 893	1 615	16.3	Z	X
9810	Miscellaneous commodities	292	5 156 411	109 289	2.1	.3	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42194</b>	<b>Jewelry/watch/silverware/precious stone, &amp; precious metal whsle—Con.</b>						
9940	Rental and leasing receipts .....	36	47 325	5 185	11.0	Z	X
<b>421940</b>	<b>Jewelry/watch/silverware/precious stone, &amp; precious metal whsle .....</b>	<b>7 689</b>	<b>X</b>	<b>32 398 553</b>	<b>X</b>	<b>100.0</b>	<b>75.9</b>
0500	Household china, glassware, crockery, and plastic housewares .....	69	490 923	23 384	4.8	.1	X
0540	Other home furnishings .....	57	377 903	15 407	4.1	Z	.6
0542	Mirrors, lamps, and picture frames .....	50	75 578	3 907	5.2	Z	X
0543	Home furnishings, n.e.c. ....	54	85 170	5 686	6.7	Z	X
0800	Photographic equipment and supplies (excluding video) .....	7	144 594	12 818	8.9	Z	X
0900	Office equipment .....	10	214 310	52 106	24.3	.2	75.8
0912	Calculators and accounting machines .....	10	214 310	52 106	24.3	.2	X
1030	Optical and ophthalmic goods .....	6	16 115	5 143	31.9	Z	X
1200	Copper and brass .....	75	3 373 709	780 472	23.1	2.4	X
1220	Aluminum shapes, forms, etc. ....	23	3 243 051	164 698	5.1	.5	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	24	29 573	3 910	13.2	Z	X
1400	Electrical apparatus and equipment .....	10	51 203	4 292	8.4	Z	62.1
1419	Industrial controls .....	10	51 203	4 292	8.4	Z	X
1500	Electrical appliances, household .....	40	579 931	60 924	10.5	.2	.3
1512	Radios, stereos, and CD players .....	34	279 217	44 551	16.0	.1	X
1700	Hardware .....	21	55 448	10 375	18.7	Z	60.5
1711	Hand tools (including power driven) .....	17	41 702	7 719	18.5	Z	X
2700	Sporting and recreational goods and supplies .....	38	57 820	4 893	8.5	Z	24.2
2713	Billiards, pool, bowling equipment, and accessories .....	10	1 582	260	16.4	Z	X
2715	Athletic equipment and accessories .....	11	38 730	2 492	6.4	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	12	3 633	981	27.0	Z	X
2800	Toys and hobby goods and supplies .....	35	113 252	16 508	14.6	.1	17.2
2812	Other toys and games (including fireworks and children's vehicles) .....	18	81 258	7 257	8.9	Z	X
2813	Crafts and craft supplies .....	14	27 288	8 045	29.5	Z	X
2920	Nonferrous metal scrap .....	45	4 445 516	123 899	2.8	.4	.2
2922	Copper and copper alloy scrap .....	35	4 410 186	2 859	.1	Z	X
2923	Lead scrap .....	35	4 410 186	117 079	2.7	.4	X
3000	Jewelry, diamonds, gem stones, and watches .....	7 280	22 950 871	21 938 636	95.6	67.7	66.4
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location .....	3 074	10 719 645	7 470 959	69.7	23.1	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location .....	2 099	4 369 527	1 703 489	39.0	5.3	X
3013	Diamonds, diamond jewelry, gem stones, and pearl jewelry where lapidary work was performed at this location .....	1 127	3 133 082	1 731 879	55.3	5.3	X
3014	Watches, clocks, and watch movements and cases .....	1 760	6 433 645	4 083 860	63.5	12.6	X
3015	Karat gold jewelry (rings, necklaces, etc.) .....	1 781	6 157 320	3 619 539	58.8	11.2	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	2 832	5 211 963	3 328 900	63.9	10.3	X
3030	Precious metals—gold, silver, and platinum including precious metal coins .....	833	10 940 690	8 821 000	80.6	27.2	X
3150	Other durable goods .....	6	2 173	718	33.0	Z	X
3300	Stationery, office supplies and greeting cards .....	20	183 403	26 181	14.3	.1	50.0
3312	Stationery, photocopy paper, and typing paper .....	8	1 913	568	29.7	Z	X
3313	Inked ribbons, carbon paper, pens and pencils .....	10	180 783	25 606	14.2	.1	X
3400	Industrial and personal services paper and plastics .....	8	17 442	1 986	11.4	Z	11.3
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	8	17 442	1 986	11.4	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	19	140 176	21 585	15.4	.1	4.1
3514	Perfumes .....	15	129 787	20 315	15.7	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	8	8 263	1 409	17.1	Z	X
3800	Men's and boys' wear .....	27	113 559	8 743	7.7	Z	10.8
3811	Men's and boys' suits, coats, and formal wear .....	7	32 259	1 427	4.4	Z	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	7	29 634	2 849	9.6	Z	X
3814	Men's and boys' work clothing and uniforms .....	6	11 963	1 808	15.1	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	9	39 670	2 653	6.7	Z	X
3900	Women's and children's wear .....	99	188 480	37 524	19.9	.1	16.6
3911	Infants' and children's wear (to size 6X) .....	55	65 059	4 958	7.6	Z	X
3912	Women's misses', and girls' dresses and blouses .....	12	31 759	8 232	25.9	Z	X
3913	Women's, misses', and girls' suits and coats .....	54	64 953	7 030	10.8	Z	X
3914	Women's and misses' outerwear .....	10	16 031	2 537	15.8	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	25	80 056	14 659	18.3	Z	X
4000	Footwear .....	9	6 746	1 016	15.1	Z	5.2
4011	All athletic footwear .....	8	3 960	187	4.7	Z	X
6000	Paint, paint supplies, and wallpaper .....	33	24 505	2 201	9.0	Z	75.9
6015	Wallpaper .....	33	24 505	2 201	9.0	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	15	22 508	4 113	18.3	Z	13.9
6102	Other periodicals, newspapers, and miscellaneous printed materials .....	13	16 063	2 791	17.4	Z	X
6120	Art goods (including novelties and souvenirs) .....	140	587 882	54 305	9.2	.2	2.3
6122	Novelties and souvenirs .....	126	204 043	37 553	18.4	.1	X
6150	Nondurable goods, n.e.c. ....	25	43 130	8 924	20.7	Z	X

See footnotes at end of table.

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421940</b>	<b>Jewelry/watch/silverware/precious stone, &amp; precious metal whsle—Con.</b>						
9700	Service receipts and labor charges (including installed parts) .....	209	720 951	26 840	3.7	.1	1.2
9701	Labor charges for repair work .....	26	137 128	688	.5	Z	X
9702	Parts installed in repair work .....	19	4 598	405	8.8	Z	X
9703	Other service receipts and labor charges—Specify .....	147	174 662	14 735	8.4	Z	X
9730	Advertising specialties (paper novelties, etc.) .....	11	9 893	1 615	16.3	Z	X
9810	Miscellaneous commodities .....	292	5 156 411	109 289	2.1	.3	X
9940	Rental and leasing receipts .....	36	47 325	5 185	11.0	Z	X
<b>4219401</b>	<b>Jewelry, watch, diamonds, precious stone, &amp; silverware whsle .</b>	<b>7 116</b>	<b>X</b>	<b>22 519 342</b>	<b>X</b>	<b>100.0</b>	<b>72.5</b>
0500	Household china, glassware, crockery, and plastic housewares .....	62	472 955	22 831	4.8	.1	X
0540	Other home furnishings .....	55	374 174	15 370	4.1	.1	.5
0542	Mirrors, lamps, and picture frames .....	50	75 578	3 907	5.2	Z	X
0543	Home furnishings, n.e.c. ....	54	85 170	5 686	6.7	Z	X
0800	Photographic equipment and supplies (excluding video) .....	7	144 594	12 818	8.9	.1	X
0900	Office equipment .....	10	214 310	52 106	24.3	.2	72.4
0912	Calculators and accounting machines .....	10	214 310	52 106	24.3	.2	X
1030	Optical and ophthalmic goods .....	6	16 115	5 143	31.9	Z	X
1200	Copper and brass .....	44	62 322	9 255	14.9	Z	X
1220	Aluminum shapes, forms, etc. ....	16	29 704	1 135	3.8	Z	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	14	24 182	3 653	15.1	Z	X
1400	Electrical apparatus and equipment .....	10	51 203	4 292	8.4	Z	59.3
1419	Industrial controls .....	10	51 203	4 292	8.4	Z	X
1500	Electrical appliances, household .....	39	578 750	60 900	10.5	.3	.3
1512	Radios, stereos, and CD players .....	34	279 217	44 551	16.0	.2	X
1700	Hardware .....	14	35 824	5 325	14.9	Z	49.5
1711	Hand tools (including power driven) .....	11	29 216	4 596	15.7	Z	X
2700	Sporting and recreational goods and supplies .....	38	57 820	4 893	8.5	Z	23.1
2713	Billiards, pool, bowling equipment, and accessories .....	10	1 582	260	16.4	Z	X
2715	Athletic equipment and accessories .....	11	38 730	2 492	6.4	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	12	3 633	981	27.0	Z	X
2800	Toys and hobby goods and supplies .....	32	108 526	15 302	14.1	.1	19.3
2812	Other toys and games (including fireworks and children's vehicles) .....	18	81 258	7 257	8.9	Z	X
2813	Crafts and craft supplies .....	14	27 268	8 045	29.5	Z	X
2920	Nonferrous metal scrap .....	9	18 946	685	3.6	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	7 116	22 519 342	21 886 168	97.2	97.2	63.3
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location .....	3 005	10 548 538	7 461 742	70.7	33.1	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location .....	2 071	4 314 302	1 701 507	39.4	7.6	X
3013	Diamonds, diamond jewelry, gem stones, and pearl jewelry where lapidary work was performed at this location .....	1 095	3 068 157	1 723 697	56.2	7.7	X
3014	Watches, clocks, and watch movements and cases .....	1 712	6 308 783	4 079 492	64.7	18.1	X
3015	Karat gold jewelry (rings, necklaces, etc.) .....	1 686	5 911 049	3 599 640	60.9	16.0	X
3016	Other jewel, silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	2 792	5 072 463	3 320 092	65.5	14.7	X
3030	Precious metals—gold, silver, and platinum including precious metal coins .....	260	1 061 479	103 325	9.7	.5	X
3150	Other durable goods .....	6	2 173	718	33.0	Z	X
3300	Stationery, office supplies and greeting cards .....	20	183 403	26 181	14.3	.1	47.8
3312	Stationery, photocopy paper, and typing paper .....	8	1 913	568	29.7	Z	X
3313	Inked ribbons, carbon paper, pens and pencils .....	10	180 783	25 606	14.2	.1	X
3400	Industrial and personal services paper and plastics .....	8	17 442	1 986	11.4	Z	10.8
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	8	17 442	1 986	11.4	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	19	140 176	21 585	15.4	.1	3.9
3514	Perfumes .....	15	129 787	20 315	15.7	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	8	8 263	1 409	17.1	Z	X
3800	Men's and boys' wear .....	27	113 559	8 743	7.7	Z	10.3
3811	Men's and boys' suits, coats, and formal wear .....	7	32 259	1 427	4.4	Z	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	7	29 634	2 849	9.6	Z	X
3814	Men's and boys' work clothing and uniforms .....	6	11 963	1 808	15.1	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	9	39 670	2 653	6.7	Z	X
3900	Women's and children's wear .....	97	187 940	37 416	19.9	.2	15.9
3911	Infants' and children's wear (to size 6X) .....	55	65 059	4 958	7.6	Z	X
3912	Women's misses', and girls' dresses and blouses .....	12	31 759	8 232	25.9	Z	X
3913	Women's, misses', and girls' suits and coats .....	54	64 953	7 030	10.8	Z	X
3914	Women's and misses' outerwear .....	10	16 031	2 537	15.8	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) .....	25	80 056	14 659	18.3	.1	X
4000	Footwear .....	9	6 746	1 016	15.1	Z	4.9
4011	All athletic footwear .....	8	3 960	187	4.7	Z	X
6000	Paint, paint supplies, and wallpaper .....	33	24 505	2 201	9.0	Z	72.5
6015	Wallpaper .....	33	24 505	2 201	9.0	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	14	20 600	3 923	19.0	Z	15.2
6102	Other periodicals, newspapers, and miscellaneous printed materials .....	13	16 063	2 791	17.4	Z	X
6120	Art goods (including novelties and souvenirs) .....	127	493 047	49 113	10.0	.2	2.7
6122	Novelties and souvenirs .....	126	204 043	37 553	18.4	.2	X

See footnotes at end of table.



**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4219401</b>	<b>Jewelry, watch, diamonds, precious stone, &amp; silverware whsle —Con.</b>						
6150	Nondurable goods, n.e.c. ....	21	33 627	7 879	23.4	Z	X
9700	Service receipts and labor charges (including installed parts) .....	186	609 865	21 647	3.5	.1	1.4
9701	Labor charges for repair work .....	26	137 128	688	.5	Z	X
9702	Parts installed in repair work .....	19	4 598	405	8.8	Z	X
9703	Other service receipts and labor charges—Specify .....	147	174 662	14 735	8.4	.1	X
9730	Advertising specialties (paper novelties, etc.) .....	11	9 893	1 615	16.3	Z	X
9810	Miscellaneous commodities .....	251	749 821	88 174	11.8	.4	X
9940	Rental and leasing receipts .....	25	36 051	4 409	12.2	Z	X
<b>4219402</b>	<b>Precious metal (excluding ores) whsle .....</b>	<b>573</b>	<b>X</b>	<b>9 879 211</b>	<b>X</b>	<b>100.0</b>	<b>83.7</b>
0500	Household china, glassware, crockery, and plastic housewares .....	7	17 968	553	3.1	Z	X
1200	Copper and brass .....	31	3 311 387	771 217	23.3	7.8	X
1220	Aluminum shapes, forms, etc. ....	7	3 213 347	163 563	5.1	1.7	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	10	5 391	257	4.8	Z	X
1700	Hardware .....	7	19 624	5 050	25.7	.1	X
2920	Nonferrous metal scrap .....	36	4 426 570	123 214	2.8	1.2	X
3000	Jewelry, diamonds, gem stones, and watches .....	164	431 529	52 468	12.2	.5	X
3030	Precious metals—gold, silver, and platinum including precious metal coins .....	573	9 879 211	8 717 675	88.2	88.2	X
6120	Art goods (including novelties and souvenirs) .....	13	94 835	5 192	5.5	.1	X
9700	Service receipts and labor charges (including installed parts) .....	23	111 086	5 193	4.7	.1	X
9810	Miscellaneous commodities .....	41	4 406 590	21 115	.5	.2	X
9940	Rental and leasing receipts .....	11	11 274	776	6.9	Z	X
<b>42199</b>	<b>Other miscellaneous durable goods whsle .....</b>	<b>11 697</b>	<b>X</b>	<b>65 908 836</b>	<b>X</b>	<b>100.0</b>	<b>62.0</b>
0100	New and used automobiles, motorcycles, etc. ....	85	58 854	2 587	4.4	Z	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	14	33 346	1 982	5.9	Z	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	29	36 560	6 048	16.5	Z	X
0200	New and rebuilt automotive parts and supplies .....	539	2 595 112	139 063	5.4	.2	2.7
0211	Batteries .....	282	2 069 028	3 007	.1	Z	X
0212	Engines (complete) .....	283	1 055 041	2 102	.2	Z	X
0213	Electrical engine parts (including ignition parts) .....	282	2 069 028	12 298	.6	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	282	2 069 028	4 623	.2	Z	X
0215	Exhaust system parts .....	282	2 069 028	3 007	.1	Z	X
0216	Glass .....	136	1 041 331	1 610	.2	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	429	2 082 747	7 440	.4	Z	X
0218	Filters (oil, air, gas, and transmission) .....	429	2 082 747	12 346	.6	Z	X
0219	Engine parts, except electrical .....	282	2 069 028	6 017	.3	Z	X
0221	Body parts and repair materials .....	136	1 041 331	1 610	.2	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	282	2 069 028	5 770	.3	Z	X
0223	Parts, n.e.c. ....	282	2 069 028	3 007	.1	Z	X
0224	Accessories .....	380	2 479 679	69 972	2.8	.1	X
0240	Used automotive parts, accessories, and equipment .....	11	14 207	1 236	8.7	Z	X
0250	Petroleum products marketing equipment .....	9	100 698	16 540	16.4	Z	X
0300	Tires and tubes .....	272	2 872 363	61 689	2.1	.1	.2
0311	New tires and tubes .....	230	2 825 123	56 655	2.0	.1	X
0400	Household and lawn furniture .....	128	956 956	103 029	10.8	.2	1.4
0413	Lawn furniture and equipment .....	27	65 673	1 417	2.2	Z	X
0420	Office and business furniture .....	132	105 826	14 923	14.1	Z	26.3
0421	New office furniture (wooden and metal) .....	125	63 455	11 953	18.8	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	178	201 110	24 907	12.4	Z	X
0520	Linens, domestics, curtains, and draperies .....	202	458 107	29 941	6.5	Z	4.9
0521	Bedspreads, blankets, and bedding .....	6	13 593	224	1.6	Z	X
0522	Curtains and draperies .....	6	13 593	224	1.6	Z	X
0525	Other linens and domestics .....	6	13 593	336	2.5	Z	X
0530	Flooring and floor coverings .....	202	149 526	6 760	4.5	Z	11.5
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	200	123 698	6 006	4.9	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) .....	10	9 681	459	4.7	Z	X
0540	Other home furnishings .....	787	2 527 032	171 638	6.8	.3	.4
0542	Mirrors, lamps, and picture frames .....	173	536 499	69 914	13.0	.1	X
0543	Home furnishings, n.e.c. ....	39	98 921	13 893	14.0	Z	X
0600	Lumber: rough, dressed, and finished .....	479	2 723 917	410 713	15.1	.6	2.7
0611	Dimensional lumber (non-treated) .....	385	1 768 770	178 417	10.1	.3	X
0612	Treated lumber .....	356	1 465 808	68 526	4.7	.1	X
0613	Boards .....	190	1 172 149	162 299	13.8	.2	X
0620	Plywood and millwork .....	589	2 461 609	275 059	11.2	.4	6.6
0621	Softwood plywood and oriented strand board (OSB) .....	171	982 364	46 865	4.8	.1	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	395	1 649 332	86 601	5.3	.1	X
0623	Gypsum, specialty boards, and treatments .....	246	763 221	41 438	5.4	.1	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	167	748 854	57 179	7.6	.1	X
0625	Metal millwork .....	169	208 230	10 253	4.9	Z	X
0626	Other millwork and wood siding (including trusses and wood roofing) .....	148	189 813	4 564	2.4	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	304	189 884	23 333	12.3	Z	28.8
0711	Ready-mixed or transit-mixed concrete .....	152	89 462	4 345	4.9	Z	X
0712	Cement and lime .....	151	103 572	10 526	10.2	Z	X
0713	Sand, gravel, and crushed stone .....	159	78 075	3 527	4.5	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	231	141 846	3 920	2.8	Z	X

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42199</b>	<b>Other miscellaneous durable goods whse—Con.</b>						
0720	Roofing, siding, and insulation materials.....	436	450 411	59 211	13.1	.1	32.9
0721	Roofing, except wood.....	190	78 021	5 004	6.4	Z	X
0722	Siding, except wood.....	116	240 616	33 046	13.7	.1	X
0723	Insulation materials.....	324	203 193	17 790	8.8	Z	X
0730	Flat glass and other construction glass (excluding automotive).....	150	251 230	17 513	7.0	Z	X
0740	Other construction materials.....	429	1 188 167	110 933	9.3	.2	3.5
0741	Rain-carrying equipment (down spouts, gutters, etc.).....	84	161 491	3 199	2.0	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood).....	64	134 281	10 738	8.0	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper).....	313	770 055	53 077	6.9	.1	X
0800	Photographic equipment and supplies (excluding video).....	427	1 881 498	960 027	51.0	1.5	54.1
0811	Still picture photographic equipment.....	89	9 124	88	1.0	Z	X
0812	Motion picture photographic equipment.....	89	9 124	176	1.9	Z	X
0813	Photographic film.....	123	1 667 060	944 129	56.6	1.4	X
0815	Other photographic equipment and supplies.....	172	12 775	499	3.9	Z	X
0900	Office equipment.....	614	884 158	145 398	16.4	.2	1.9
0911	Typewriters and dedicated word processors.....	65	39 409	595	1.5	Z	X
0912	Calculators and accounting machines.....	65	39 409	308	.8	Z	X
0913	Copying machines and equipment.....	355	170 293	23 899	14.0	Z	X
0914	Dictating, transcribing, and recording machines.....	137	162 298	21 909	13.5	Z	X
0920	New computer equipment.....	400	1 311 024	264 540	20.2	.4	56.6
0921	Computers.....	61	9 951	740	7.4	Z	X
0922	Computer storage devices.....	12	836	16	1.9	Z	X
0923	Computer printers.....	43	5 759	232	4.0	Z	X
0924	Other computer peripheral equipment.....	357	1 245 481	261 216	21.0	.4	X
0930	Used computer equipment.....	23	13 869	1 495	10.8	Z	X
0950	Computer software (packaged).....	468	3 606 335	117 112	3.2	.2	X
0960	Restaurant and hotel equipment and supplies.....	130	91 517	17 232	18.8	Z	X
0970	Store machines and equipment.....	88	211 761	44 811	21.2	.1	58.0
0971	Vending machines.....	59	173 519	37 978	21.9	.1	X
0972	Other store machines and equipment.....	63	49 379	6 833	13.8	Z	X
1000	Medical, hospital, and surgical supplies.....	88	533 254	125 629	23.6	.2	18.9
1013	Other surgical, medical, and hospital supplies.....	79	469 038	112 787	24.0	.2	X
1030	Optical and ophthalmic goods.....	11	8 893	89	1.0	Z	X
1040	Religious and school supplies.....	67	38 273	3 189	8.3	Z	17.8
1042	School supplies.....	67	38 273	3 189	8.3	Z	X
1050	Other professional equipment and supplies.....	16	79 523	8 196	10.3	Z	15.3
1057	Professional equipment and supplies, n.e.c.....	6	13 585	1 355	10.0	Z	X
1100	Iron and steel products (semifinished).....	25	36 746	3 025	8.2	Z	9.2
1111	Sheet bars and tin plate bars.....	19	14 256	714	5.0	Z	X
1120	Flat iron and steel products.....	525	3 636 697	408 899	11.2	.6	25.8
1124	Sheets (hot-rolled).....	511	3 621 055	163 124	4.5	.2	X
1126	Sheets (galvanized and coated).....	511	3 621 055	244 688	6.8	.4	X
1140	Iron and steel wire and wire products.....	632	876 432	65 663	7.5	.1	X
1150	Iron and steel pipe and tubing.....	608	1 448 270	130 981	9.0	.2	X
1160	Other iron and steel products.....	150	131 444	9 237	7.0	Z	X
1200	Copper and brass.....	236	13 877 565	785 312	5.7	1.2	53.7
1212	Flat products (sheets, strips, and plates).....	115	13 789 362	346 034	2.5	.5	X
1213	Tubular products (pipes and tubes).....	143	11 232 013	438 835	3.9	.7	X
1220	Aluminum shapes, forms, etc.....	409	14 115 522	709 010	5.0	1.1	53.2
1222	Sheets and coils (.006 to .249 inch).....	12	40 673	1 509	3.7	Z	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles).....	392	14 062 168	705 113	5.0	1.1	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious).....	54	12 536 222	463 934	3.7	.7	X
1300	Coal and coke.....	52	1 208 430	363 190	30.1	.6	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil).....	28	11 093 239	1 740 138	15.7	2.6	X
1400	Electrical apparatus and equipment.....	1 525	5 317 096	466 458	8.8	.7	1.0
1411	Power and distribution transformers.....	47	150 698	16 995	11.3	Z	X
1412	Switchgear and switchboard apparatus.....	50	1 204 770	72 097	6.0	.1	X
1413	Motors and generators (including motor-generator sets).....	857	2 276 264	83 820	3.7	.1	X
1414	Conduit, raceway, and fittings.....	48	157 496	3 533	2.2	Z	X
1415	Electric bulbs (all types).....	145	884 600	25 481	2.9	Z	X
1416	Interior wiring (excluding conduit).....	257	1 613 110	55 411	3.4	.1	X
1417	Exterior wiring and cable (excluding conduit).....	160	949 461	38 110	4.0	.1	X
1418	Lighting fixtures (residential and commercial).....	321	1 538 076	58 642	3.8	.1	X
1419	Industrial controls.....	93	234 468	9 021	3.8	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods).....	444	1 771 634	52 540	3.0	.1	X
1500	Electrical appliances, household.....	1 232	4 728 968	561 632	11.9	.9	1.0
1511	Televisions.....	476	2 924 720	148 393	5.1	.2	X
1512	Radios, stereos, and CD players.....	673	2 918 068	94 125	3.2	.1	X
1513	V.C.R.'s and video cameras.....	849	3 192 200	116 689	3.7	.2	X
1517	Vacuum cleaners and sewing machines, household.....	149	811 970	2 249	.3	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.).....	504	1 611 539	80 259	5.0	.1	X
1600	Electronic parts and equipment, except communication.....	1 575	16 395 793	1 912 868	11.7	2.9	.7
1612	Integrated circuits.....	108	2 326 188	9 222	.4	Z	X
1613	Capacitors and resistors.....	107	2 325 450	13 285	.6	Z	X
1615	Discrete semiconductors, etc.....	107	2 325 450	12 463	.5	Z	X
1616	Electronic connectors and other passive electronic parts.....	833	3 244 689	127 047	3.9	.2	X
1618	Electronic parts and equipment, n.e.c.....	841	15 878 778	1 721 070	10.8	2.6	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42199</b>	<b>Other miscellaneous durable goods whse—Con.</b>						
1650	Communication equipment and supplies	126	129 202	24 803	19.2	Z	51.7
1651	Telephones	103	121 258	20 526	16.9	Z	X
1652	Other electronic communication equipment	80	68 891	4 065	5.9	Z	X
1653	Other electrical communication equipment	42	14 496	212	1.5	Z	X
1700	Hardware	1 902	5 580 251	657 993	11.8	1.0	13.6
1711	Hand tools (including power driven)	1 129	3 478 638	403 538	11.6	.6	X
1712	Bolts, nuts, rivets, and fasteners	1 169	1 305 427	159 803	12.2	.2	X
1713	Cutlery	953	2 699 023	78 258	2.9	.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	905	3 289 929	349 423	10.6	.5	23.6
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	524	817 417	34 534	4.2	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	636	974 238	49 347	5.1	.1	X
1813	Plumbing fixtures	499	2 533 149	216 783	8.6	.3	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	153	619 700	13 178	2.1	Z	X
1815	Boilers, radiators, and convectors	215	96 212	2 065	2.1	Z	X
1818	Other plumbing and heating equipment and supplies	266	428 855	30 502	7.1	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	441	974 865	66 196	6.8	.1	45.7
1911	Furnaces (warm air)	279	680 538	11 519	1.7	Z	X
1912	Central air-conditioning (residential and commercial)	201	206 876	26 662	12.9	Z	X
1914	Heat pumps (residential and commercial)	143	62 322	1 593	2.6	Z	X
1916	Air cleaning and filtration systems	178	627 546	6 492	2.0	Z	X
1917	Compressors for air-conditioners	182	89 571	1 621	1.8	Z	X
1918	Condensing units for air-conditioners	94	42 172	383	.9	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	246	777 045	16 717	2.2	Z	X
2000	Refrigeration equipment and supplies	114	163 615	18 457	11.3	Z	58.7
2011	Commercial refrigerators (reach-in and walk-in)	43	128 530	4 021	3.1	Z	X
2012	Unit coolers for commercial refrigerators	14	88 969	6 136	6.9	Z	X
2013	Condensing units for commercial refrigerators	42	53 132	833	1.6	Z	X
2014	Refrigerants	46	54 791	1 187	2.2	Z	X
2015	Other refrigeration equipment and supplies	81	70 527	6 279	8.9	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	331	667 679	47 034	7.0	.1	13.2
2111	New off-highway wheel and track-laying tractors	293	632 619	19 539	3.1	Z	X
2115	New graders, rollers, and off-highway trucks	250	588 498	8 491	1.4	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	108	177 201	5 506	3.1	Z	X
2118	Used construction and mining machinery and equipment	175	443 187	13 070	2.9	Z	X
2200	Farm machinery, equipment, and parts	232	838 315	32 485	3.9	Z	2.9
2211	New tractors (farm)	227	837 865	8 034	1.0	Z	X
2212	New harvesting machinery	227	837 865	4 025	.5	Z	X
2213	New land preparation, planting, and cultivating machinery	227	837 865	8 034	1.0	Z	X
2214	New dairy farm and barn equipment	227	837 865	4 025	.5	Z	X
2216	Other new farm machinery and equipment	227	837 865	4 025	.5	Z	X
2218	Used farm machinery and equipment	227	837 865	4 025	.5	Z	X
2220	Garden machinery, equipment, and parts	505	2 445 816	283 553	11.6	.4	.4
2221	New power lawn mowers	425	2 221 907	90 498	4.1	.1	X
2222	Other new lawn and garden machinery and equipment	425	2 221 907	90 498	4.1	.1	X
2223	Used garden machinery and equipment	425	2 221 907	90 498	4.1	.1	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	113	475 544	10 336	2.2	Z	7.0
2311	Pumps	67	277 499	6 068	2.2	Z	X
2312	Motors	64	184 875	1 945	1.1	Z	X
2313	Parts for pumps and motors	88	315 925	2 323	.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts	1 414	17 244 865	720 657	4.2	1.1	.1
2321	New pumps, compressors (air or gas), and equipment	947	11 562 971	177 020	1.5	.3	X
2326	New controlling, recording, and indicating instruments and access	675	11 548 425	135 095	1.2	.2	X
2327	All other new general-purpose industrial machinery and equipment	701	11 530 514	344 746	3.0	.5	X
2328	Used general-purpose industrial machinery and equipment	238	5 046 376	17 555	.3	Z	X
2330	Metalworking machinery, equipment, and parts	411	1 848 642	29 068	1.6	Z	X
2340	Materials handling machinery, equipment, and parts	350	249 166	21 158	8.5	Z	.6
2342	New hoists, cranes, and monorails	182	109 679	1 289	1.2	Z	X
2345	Used materials handling machinery, equipment, and parts	167	138 271	19 857	14.4	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	12	396 771	3 956	1.0	Z	X
2360	Other industrial machinery, equipment, and parts	115	466 281	14 081	3.0	Z	35.9
2363	New printing trades machinery, equipment, and supplies	46	167 378	9 600	5.7	Z	X
2365	New woodworking machinery	35	47 033	36	.1	Z	X
2366	Other new industrial machinery and equipment	51	264 086	3 604	1.4	Z	X
2367	Used industrial machinery and equipment	19	34 814	841	2.4	Z	X
2370	Mechanical power transmission supplies	115	96 253	4 621	4.8	Z	54.7
2371	Bearings and bushings	106	94 383	3 994	4.2	Z	X
2372	Other mechanical power transmission supplies	29	19 327	627	3.2	Z	X
2380	Industrial valves and fittings (except fluid-power)	77	41 619	7 100	17.1	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves	78	449 534	26 699	5.9	Z	62.0
2391	Hydraulic valves	71	445 034	14 268	3.2	Z	X
2392	Pneumatic valves	70	429 509	12 427	2.9	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	38	410 608	17 042	4.2	Z	52.5
2411	Hydraulic cylinders and rotary actuators	37	409 000	12 297	3.0	Z	X
2412	Pneumatic cylinders and rotary actuators	37	409 000	4 231	1.0	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	36	25 135	1 470	5.8	Z	62.0
2421	Hydraulic and pneumatic connectors	36	25 135	1 450	5.8	Z	X
2430	Fluid-power filters, components, accessories, and parts	130	104 542	4 383	4.2	Z	49.9
2431	Filters	123	104 270	2 430	2.3	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	119	82 816	1 949	2.4	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42199</b>	<b>Other miscellaneous durable goods whse—Con.</b>						
2440	Welding supplies (excluding gases).....	149	83 216	8 607	10.3	Z	X
2450	Industrial containers and supplies .....	287	284 087	27 362	9.6	Z	17.0
2451	New and reconditioned drums and barrels .....	66	6 094	340	5.6	Z	X
2454	Other industrial containers and supplies .....	247	135 736	6 881	5.1	Z	X
2460	Other industrial supplies .....	808	1 175 755	80 277	6.8	.1	13.9
2461	Printing and duplicating inks .....	349	809 077	8 454	1.0	Z	X
2462	Abrasives and abrasive materials .....	322	185 046	12 739	6.9	Z	X
2463	Nylon, polyester, and synthetic rubber .....	342	284 666	9 413	3.3	Z	X
2464	Mechanical rubber goods .....	492	853 064	29 432	3.5	Z	X
2465	Strapping and tape .....	37	18 493	483	2.6	Z	X
2466	Industrial supplies, n.e.c. ....	150	130 503	10 358	7.9	Z	X
2520	Custodial (janitors') equipment and supplies .....	132	99 193	15 923	16.1	Z	8.3
2521	Custodial equipment—power equipment .....	68	12 818	703	5.5	Z	X
2522	Custodial equipment—nonpower equipment .....	122	63 890	4 392	6.9	Z	X
2523	Custodial supplies .....	68	12 818	1 962	15.3	Z	X
2530	Laundry and dry-cleaning equipment and supplies .....	12	9 560	543	5.7	Z	X
2540	Other service establishment equipment and supplies .....	28	47 620	9 081	19.1	Z	49.1
2542	Service establishment equipment and supplies, n.e.c. ....	28	47 620	9 081	19.1	Z	X
2600	Aircraft and aeronautical equipment and supplies .....	124	2 768 126	222 221	8.0	.3	X
2620	Marine machinery, equipment, and supplies .....	37	398 274	4 111	1.0	Z	X
2700	Sporting and recreational goods and supplies .....	853	3 867 793	205 920	5.3	.3	.3
2714	Camping and fishing equipment and accessories .....	207	734 876	59 892	8.2	.1	X
2715	Athletic equipment and accessories .....	207	734 876	15 218	2.1	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	207	734 876	49 308	6.7	.1	X
2800	Toys and hobby goods and supplies .....	603	1 738 798	139 512	8.0	.2	6.1
2811	Video games and cartridges .....	96	449 423	61 890	13.8	.1	X
2812	Other toys and games (including fireworks and children's vehicles) .....	77	113 625	1 933	1.7	Z	X
2813	Crafts and craft supplies .....	374	1 010 704	12 955	1.3	Z	X
2814	Other hobby goods and accessories .....	368	999 815	33 199	3.3	.1	X
2900	Ferrous metal scrap .....	31	11 107 550	113 229	1.0	.2	X
2920	Nonferrous metal scrap .....	25	1 441 247	28 828	2.0	Z	X
2930	Recyclable paper and paperboard .....	76	35 268	4 657	13.2	Z	X
2940	Recyclable materials, except metal .....	15	3 432	231	6.7	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	209	388 543	49 068	12.6	.1	.4
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions).....	36	156 770	28 612	18.3	Z	X
3030	Precious metals—gold, silver, and platinum including precious metal coins .....	28	11 093 239	217 533	2.0	.3	X
3100	Musical instruments and supplies .....	573	2 537 940	2 444 980	96.3	3.7	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	2 163	22 599 579	11 099 785	49.1	16.8	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	1 674	18 248 504	13 648 262	74.8	20.7	X
3140	Prerecorded video tapes .....	3 725	15 762 352	9 186 141	58.3	13.9	X
3150	Other durable goods .....	2 840	6 501 995	5 571 714	85.7	8.5	59.2
3151	Coin-operated games .....	288	1 196 806	1 044 708	87.3	1.6	X
3152	Luggage .....	444	1 338 006	1 153 876	86.2	1.8	X
3153	Works of art .....	383	468 074	258 645	55.3	.4	X
3154	Other durable goods, n.e.c .....	2 026	3 794 813	3 114 477	82.1	4.7	X
3160	Fire extinguishers and fire safety equipment .....	1 086	1 198 192	1 020 756	85.2	1.5	X
3200	Printing and writing paper .....	241	509 055	154 661	30.4	.2	45.1
3212	Fine roll paper .....	29	30 516	326	1.1	Z	X
3213	Other printing and writing paper .....	199	422 454	147 528	34.9	.2	X
3300	Stationery, office supplies and greeting cards .....	602	1 267 400	57 155	4.5	.1	3.2
3311	Business forms .....	391	990 354	3 280	.3	Z	X
3312	Stationery, photocopy paper, and typing paper .....	413	1 040 272	8 475	.8	Z	X
3313	Inked ribbons, carbon paper, pens and pencils .....	394	838 951	8 976	1.1	Z	X
3314	Toner and cartridges .....	471	999 794	5 254	.5	Z	X
3315	Greeting cards .....	27	72 794	2 879	4.0	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	562	1 174 245	27 865	2.4	Z	X
3400	Industrial and personal services paper and plastics .....	311	329 037	28 355	8.6	Z	3.3
3411	Paperboard and boxboard boxes .....	291	166 940	12 859	7.7	Z	X
3412	Paper dishes, cups, and napkins .....	73	40 970	1 307	3.2	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.).....	76	3 446	146	4.2	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	286	1 270 150	99 037	7.8	.2	46.4
3512	Nonprescription pharmaceuticals .....	34	2 256	326	14.5	Z	X
3513	Cosmetics .....	83	3 126	192	6.1	Z	X
3515	Other toiletries and druggists' sundries .....	157	975 066	73 150	7.5	.1	X
3600	Piece goods, knit and woven .....	104	1 549 634	106 556	6.9	.2	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	91	68 434	3 205	4.7	Z	X
3800	Men's and boys' wear .....	328	1 762 991	35 968	2.0	.1	.3
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	40	129 689	4 443	3.4	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	148	1 315 492	13 871	1.1	Z	X
3900	Women's and children's wear .....	173	1 513 769	21 981	1.5	Z	.1
3911	Infants' and children's wear (to size 6X) .....	8	1 242 126	6 074	.5	Z	X
3915	Women's and misses' underwear and sleepwear .....	9	6 204	646	10.4	Z	X
4000	Footwear .....	58	46 273	3 204	6.9	Z	X
4100	Frozen foods (packaged) .....	137	1 616 687	16 877	1.0	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	58	39 304	831	2.1	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42199</b>	<b>Other miscellaneous durable goods whse—Con.</b>						
4600	Meat and meat products (fresh and unpackaged) . . . . .	14	337 486	199 110	59.0	.3	62.0
4611	Beef (not killed on location) . . . . .	14	337 486	114 737	34.0	.2	X
4614	Pork (not killed on location) . . . . .	14	337 486	84 373	25.0	.1	X
4700	Fresh fruits and vegetables . . . . .	86	1 226 404	17 741	1.4	Z	X
4800	Coffee, tea, and spices . . . . .	71	181 421	2 164	1.2	Z	X
4830	Canned foods . . . . .	136	1 712 594	73 082	4.3	.1	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) . . . . .	14	337 486	40 495	12.0	.1	X
4850	Soft drinks and bottled water . . . . .	104	1 329 559	8 774	.7	Z	X
4860	Other grocery specialties . . . . .	162	12 790 125	1 821 197	14.2	2.8	X
4900	Grain and beans . . . . .	26	391 742	67 506	17.2	.1	X
5300	Plastics materials and basic shapes . . . . .	729	3 522 060	122 286	3.5	.2	.9
5311	Plastic pipes, rods, tubes, and shapes . . . . .	523	3 039 764	51 304	1.7	.1	X
5312	High pressure laminates . . . . .	13	15 671	4 945	31.6	Z	X
5314	Other plastics materials and basic shapes . . . . .	260	725 741	17 343	2.4	Z	X
5320	Industrial gases (welding, etc.) . . . . .	21	15 928	1 448	9.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	1 179	16 415 635	2 131 667	13.0	3.2	.3
5332	Alkalies and chlorine . . . . .	363	439 146	4 093	.9	Z	X
5334	Organic fibers . . . . .	8	81 218	8 291	10.2	Z	X
5335	Detergents and soaps . . . . .	455	11 134 066	700 177	6.3	1.1	X
5336	Sanitation chemicals, polishes, and waxes . . . . .	453	11 125 885	692 667	6.2	1.1	X
5341	Insecticides, nonagricultural . . . . .	367	449 971	11 519	2.6	Z	X
5342	Adhesives, sealants, and glues . . . . .	831	12 576 092	556 368	4.4	.8	X
5344	Other chemicals and allied products . . . . .	315	3 648 954	151 320	4.1	.2	X
5400	Petroleum products . . . . .	257	12 472 311	671 754	5.4	1.0	X
5420	Liquified petroleum gases (excluding natural gas) . . . . .	69	1 296 028	299 896	23.1	.5	X
5500	Crude oil . . . . .	11	2 508	24	1.0	Z	X
5700	Wines and distilled alcoholic beverages . . . . .	6	15 668	3 909	24.9	Z	62.0
5712	Distilled liquor (including premixed alcoholic drinks) . . . . .	6	15 668	3 909	24.9	Z	X
5800	Farm supplies . . . . .	156	2 472 152	163 706	6.6	.2	10.2
5811	Hay, straw, and alfalfa . . . . .	75	2 234 541	73 669	3.3	.1	X
5818	Other farm supplies (including harness and saddlery equipment) . . . . .	80	235 373	89 928	38.2	.1	X
6000	Paint, paint supplies, and wallpaper . . . . .	668	2 271 995	316 577	13.9	.5	3.7
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) . . . . .	626	2 083 409	292 039	14.0	.4	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials . . . . .	437	3 263 281	341 086	10.5	.5	2.1
6101	Books . . . . .	189	2 860 536	272 155	9.5	.4	X
6102	Other periodicals, newspapers, and miscellaneous printed materials . . . . .	66	130 539	12 418	9.5	Z	X
6110	Flowers and florists' supplies . . . . .	114	811 095	22 524	2.8	Z	X
6120	Art goods (including novelties and souvenirs) . . . . .	158	93 231	8 055	8.6	Z	32.5
6121	Art materials . . . . .	21	25 558	932	3.6	Z	X
6122	Novelties and souvenirs . . . . .	140	60 244	6 255	10.4	Z	X
6150	Nondurable goods, n.e.c. . . . .	132	1 727 825	119 117	6.9	.2	X
9700	Service receipts and labor charges (including installed parts) . . . . .	1 712	2 791 642	366 856	13.1	.6	48.3
9701	Labor charges for repair work . . . . .	981	1 280 187	124 727	9.7	.2	X
9702	Parts installed in repair work . . . . .	844	729 661	72 988	10.0	.1	X
9703	Other service receipts and labor charges—Specify . . . . .	646	1 479 267	168 997	11.4	.3	X
9720	Receipts for service contracts . . . . .	171	148 609	21 224	14.3	Z	X
9730	Advertising specialties (paper novelties, etc.) . . . . .	108	173 720	9 578	5.5	Z	X
9740	Receipts for installing equipment . . . . .	111	66 861	9 607	14.4	Z	X
9810	Miscellaneous commodities . . . . .	696	12 622 827	1 240 327	9.8	1.9	X
9940	Rental and leasing receipts . . . . .	501	965 045	67 376	7.0	.1	.3
9941	Computer rental and leasing receipts . . . . .	76	193 888	2 178	1.1	Z	X
9942	Photocopying machine rental . . . . .	232	418 683	22 479	5.4	Z	X
9943	Other office machine rental receipts . . . . .	76	193 888	6 399	3.3	Z	X
9944	Other rental receipts . . . . .	81	22 179	1 201	5.4	Z	X
9950	Construction receipts . . . . .	30	37 910	7 114	18.8	Z	X
9970	Receipts for printing or photocopying performed at this establishment . . . . .	16	16 397	447	2.7	Z	X
9980	Receipts for machine shop job work . . . . .	22	4 312	530	12.3	Z	X
<b>421990</b>	<b>Other miscellaneous durable goods whse . . . . .</b>	<b>11 697</b>	<b>X</b>	<b>65 908 836</b>	<b>X</b>	<b>100.0</b>	<b>62.0</b>
0100	New and used automobiles, motorcycles, etc. . . . .	85	58 854	2 587	4.4	Z	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) . . . . .	14	33 346	1 982	5.9	Z	X
0150	Heavy trucks and tractors (over 26,000 lb) . . . . .	29	36 560	6 048	16.5	Z	X
0200	New and rebuilt automotive parts and supplies . . . . .	539	2 595 112	139 063	5.4	.2	2.7
0211	Batteries . . . . .	282	2 069 028	3 007	.1	Z	X
0212	Engines (complete) . . . . .	283	1 055 041	2 102	.2	Z	X
0213	Electrical engine parts (including ignition parts) . . . . .	282	2 069 028	12 298	.6	Z	X
0214	Brake parts (including fluid and all disk and drum parts) . . . . .	282	2 069 028	4 623	.2	Z	X
0215	Exhaust system parts . . . . .	282	2 069 028	3 007	.1	Z	X
0216	Glass . . . . .	136	1 041 331	1 610	.2	Z	X
0217	Hoses, belts, gaskets, and wiper blades . . . . .	429	2 082 747	7 440	.4	Z	X
0218	Filters (oil, air, gas, and transmission) . . . . .	429	2 082 747	12 346	.6	Z	X
0219	Engine parts, except electrical . . . . .	282	2 069 028	6 017	.3	Z	X
0221	Body parts and repair materials . . . . .	136	1 041 331	1 610	.2	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.) . . . . .	282	2 069 028	5 770	.3	Z	X
0223	Parts, n.e.c. . . . .	282	2 069 028	3 007	.1	Z	X
0224	Accessories . . . . .	380	2 479 679	69 972	2.8	.1	X
0240	Used automotive parts, accessories, and equipment . . . . .	11	14 207	1 236	8.7	Z	X
0250	Petroleum products marketing equipment . . . . .	9	100 698	16 540	16.4	Z	X

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421990</b>	<b>Other miscellaneous durable goods whse—Con.</b>						
0300	Tires and tubes . . . . .	272	2 872 363	61 689	2.1	.1	.2
0311	New tires and tubes . . . . .	230	2 825 123	56 655	2.0	.1	X
0400	Household and lawn furniture . . . . .	128	956 956	103 029	10.8	.2	1.4
0413	Lawn furniture and equipment . . . . .	27	65 673	1 417	2.2	Z	X
0420	Office and business furniture . . . . .	132	105 826	14 923	14.1	Z	26.3
0421	New office furniture (wooden and metal) . . . . .	125	63 455	11 953	18.8	Z	X
0500	Household china, glassware, crockery, and plastic housewares . . . . .	178	201 110	24 907	12.4	Z	X
0520	Linens, domestics, curtains, and draperies . . . . .	202	458 107	29 941	6.5	Z	4.9
0521	Bedspreads, blankets, and bedding . . . . .	6	13 593	224	1.6	Z	X
0522	Curtains and draperies . . . . .	6	13 593	224	1.6	Z	X
0525	Other linens and domestics . . . . .	6	13 593	336	2.5	Z	X
0530	Flooring and floor coverings . . . . .	202	149 526	6 760	4.5	Z	11.5
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) . . . . .	200	123 698	6 006	4.9	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) . . . . .	10	9 681	459	4.7	Z	X
0540	Other home furnishings . . . . .	787	2 527 032	171 638	6.8	.3	.4
0542	Mirrors, lamps, and picture frames . . . . .	173	536 499	69 914	13.0	.1	X
0543	Home furnishings, n.e.c. . . . .	39	98 921	13 893	14.0	Z	X
0600	Lumber: rough, dressed, and finished . . . . .	479	2 723 917	410 713	15.1	.6	2.7
0611	Dimensional lumber (non-treated) . . . . .	385	1 768 770	178 417	10.1	.3	X
0612	Treated lumber . . . . .	356	1 465 808	68 526	4.7	.1	X
0613	Boards . . . . .	190	1 172 149	162 299	13.8	.2	X
0620	Plywood and millwork . . . . .	589	2 461 609	275 059	11.2	.4	6.6
0621	Softwood plywood and oriented strand board (OSB) . . . . .	171	982 364	46 865	4.8	.1	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) . . . . .	395	1 649 332	86 601	5.3	.1	X
0623	Gypsum, specialty boards, and treatments . . . . .	246	763 221	41 438	5.4	.1	X
0624	Wood millwork (doors, windows, cabinets, etc.) . . . . .	167	748 854	57 179	7.6	.1	X
0625	Metal millwork . . . . .	169	208 230	10 253	4.9	Z	X
0626	Other millwork and wood siding (including trusses and wood roofing) . . . . .	148	189 813	4 564	2.4	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel . . . . .	304	189 884	23 333	12.3	Z	28.8
0711	Ready-mixed or transit-mixed concrete . . . . .	152	89 462	4 345	4.9	Z	X
0712	Cement and lime . . . . .	151	103 572	10 526	10.2	Z	X
0713	Sand, gravel, and crushed stone . . . . .	159	78 075	3 527	4.5	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. . . . .	231	141 846	3 920	2.8	Z	X
0720	Roofing, siding, and insulation materials . . . . .	436	450 411	59 211	13.1	.1	32.9
0721	Roofing, except wood . . . . .	190	78 021	5 004	6.4	Z	X
0722	Siding, except wood . . . . .	116	240 616	33 046	13.7	.1	X
0723	Insulation materials . . . . .	324	203 193	17 790	8.8	Z	X
0730	Flat glass and other construction glass (excluding automotive) . . . . .	150	251 230	17 513	7.0	Z	X
0740	Other construction materials . . . . .	429	1 188 167	110 933	9.3	.2	3.5
0741	Rain-carrying equipment (down spouts, gutters, etc.) . . . . .	84	161 491	3 199	2.0	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood) . . . . .	64	134 281	10 738	8.0	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) . . . . .	313	770 055	53 077	6.9	.1	X
0800	Photographic equipment and supplies (excluding video) . . . . .	427	1 881 498	960 027	51.0	1.5	54.1
0811	Still picture photographic equipment . . . . .	89	9 124	88	1.0	Z	X
0812	Motion picture photographic equipment . . . . .	89	9 124	176	1.9	Z	X
0813	Photographic film . . . . .	123	1 667 060	944 129	56.6	1.4	X
0815	Other photographic equipment and supplies . . . . .	172	12 775	499	3.9	Z	X
0900	Office equipment . . . . .	614	884 158	145 398	16.4	.2	1.9
0911	Typewriters and dedicated word processors . . . . .	65	39 409	595	1.5	Z	X
0912	Calculators and accounting machines . . . . .	65	39 409	308	.8	Z	X
0913	Copying machines and equipment . . . . .	355	170 293	23 899	14.0	Z	X
0914	Dictating, transcribing, and recording machines . . . . .	137	162 298	21 909	13.5	Z	X
0920	New computer equipment . . . . .	400	1 311 024	264 540	20.2	.4	56.6
0921	Computers . . . . .	61	9 951	740	7.4	Z	X
0922	Computer storage devices . . . . .	12	836	16	1.9	Z	X
0923	Computer printers . . . . .	43	5 759	232	4.0	Z	X
0924	Other computer peripheral equipment . . . . .	357	1 245 481	261 216	21.0	.4	X
0930	Used computer equipment . . . . .	23	13 869	1 495	10.8	Z	X
0950	Computer software (packaged) . . . . .	468	3 606 335	117 112	3.2	.2	X
0960	Restaurant and hotel equipment and supplies . . . . .	130	91 517	17 232	18.8	Z	X
0970	Store machines and equipment . . . . .	88	211 761	44 811	21.2	.1	58.0
0971	Vending machines . . . . .	59	173 519	37 978	21.9	.1	X
0972	Other store machines and equipment . . . . .	63	49 379	6 833	13.8	Z	X
1000	Medical, hospital, and surgical supplies . . . . .	88	533 254	125 629	23.6	.2	18.9
1013	Other surgical, medical, and hospital supplies . . . . .	79	469 038	112 787	24.0	.2	X
1030	Optical and ophthalmic goods . . . . .	11	8 893	89	1.0	Z	X
1040	Religious and school supplies . . . . .	67	38 273	3 189	8.3	Z	17.8
1042	School supplies . . . . .	67	38 273	3 189	8.3	Z	X
1050	Other professional equipment and supplies . . . . .	16	79 523	8 196	10.3	Z	15.3
1057	Professional equipment and supplies, n.e.c. . . . .	6	13 585	1 355	10.0	Z	X
1100	Iron and steel products (semifinished) . . . . .	25	36 746	3 025	8.2	Z	9.2
1111	Sheet bars and tin plate bars . . . . .	19	14 256	714	5.0	Z	X
1120	Flat iron and steel products . . . . .	525	3 636 697	408 899	11.2	.6	25.8
1124	Sheets (hot-rolled) . . . . .	511	3 621 055	163 124	4.5	.2	X
1126	Sheets (galvanized and coated) . . . . .	511	3 621 055	244 688	6.8	.4	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421990</b>	<b>Other miscellaneous durable goods whse—Con.</b>						
1140	Iron and steel wire and wire products	632	876 432	65 663	7.5	.1	X
1150	Iron and steel pipe and tubing	608	1 448 270	130 981	9.0	.2	X
1160	Other iron and steel products	150	131 444	9 237	7.0	Z	X
1200	Copper and brass	236	13 877 565	785 312	5.7	1.2	53.7
1212	Flat products (sheets, strips, and plates)	115	13 789 362	346 034	2.5	.5	X
1213	Tubular products (pipes and tubes)	143	11 232 013	438 835	3.9	.7	X
1220	Aluminum shapes, forms, etc.	409	14 115 522	709 010	5.0	1.1	53.2
1222	Sheets and coils (.006 to .249 inch)	12	40 673	1 509	3.7	Z	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	392	14 062 168	705 113	5.0	1.1	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	54	12 536 222	463 934	3.7	.7	X
1300	Coal and coke	52	1 208 430	363 190	30.1	.6	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	28	11 093 239	1 740 138	15.7	2.6	X
1400	Electrical apparatus and equipment	1 525	5 317 096	466 458	8.8	.7	1.0
1411	Power and distribution transformers	47	150 698	16 995	11.3	Z	X
1412	Switchgear and switchboard apparatus	50	1 204 770	72 097	6.0	.1	X
1413	Motors and generators (including motor-generator sets)	857	2 276 264	83 820	3.7	.1	X
1414	Conduit, raceway, and fittings	48	157 496	3 533	2.2	Z	X
1415	Electric bulbs (all types)	145	884 600	25 481	2.9	Z	X
1416	Interior wiring (excluding conduit)	257	1 613 110	55 411	3.4	.1	X
1417	Exterior wiring and cable (excluding conduit)	160	949 461	38 110	4.0	.1	X
1418	Lighting fixtures (residential and commercial)	321	1 538 076	58 642	3.8	.1	X
1419	Industrial controls	93	234 468	9 021	3.8	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	444	1 771 634	52 540	3.0	.1	X
1500	Electrical appliances, household	1 232	4 728 968	561 632	11.9	.9	1.0
1511	Televisions	476	2 924 720	148 393	5.1	.2	X
1512	Radios, stereos, and CD players	673	2 918 068	94 125	3.2	.1	X
1513	V.C.R.'s and video cameras	849	3 192 200	116 689	3.7	.2	X
1517	Vacuum cleaners and sewing machines, household	149	811 970	2 249	.3	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	504	1 611 539	80 259	5.0	.1	X
1600	Electronic parts and equipment, except communication	1 575	16 395 793	1 912 868	11.7	2.9	.7
1612	Integrated circuits	108	2 326 188	9 222	.4	Z	X
1613	Capacitors and resistors	107	2 325 450	13 285	.6	Z	X
1615	Discrete semiconductors, etc.	107	2 325 450	12 463	.5	Z	X
1616	Electronic connectors and other passive electronic parts	833	3 244 689	127 047	3.9	.2	X
1618	Electronic parts and equipment, n.e.c.	841	15 878 778	1 721 070	10.8	2.6	X
1650	Communication equipment and supplies	126	129 202	24 803	19.2	Z	51.7
1651	Telephones	103	121 258	20 526	16.9	Z	X
1652	Other electronic communication equipment	80	68 891	4 065	5.9	Z	X
1653	Other electrical communication equipment	42	14 496	212	1.5	Z	X
1700	Hardware	1 902	5 580 251	657 993	11.8	1.0	13.6
1711	Hand tools (including power driven)	1 129	3 478 638	403 538	11.6	.6	X
1712	Bolts, nuts, rivets, and fasteners	1 169	1 305 427	159 803	12.2	.2	X
1713	Cutlery	953	2 699 023	78 258	2.9	.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	905	3 289 929	349 423	10.6	.5	23.6
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	524	817 417	34 534	4.2	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	636	974 238	49 347	5.1	.1	X
1813	Plumbing fixtures	499	2 533 149	216 783	8.6	.3	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	153	619 700	13 178	2.1	Z	X
1815	Boilers, radiators, and convectors	215	96 212	2 065	2.1	Z	X
1818	Other plumbing and heating equipment and supplies	266	428 855	30 502	7.1	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	441	974 865	66 196	6.8	.1	45.7
1911	Furnaces (warm air)	279	680 538	11 519	1.7	Z	X
1912	Central air-conditioning (residential and commercial)	201	206 876	26 662	12.9	Z	X
1914	Heat pumps (residential and commercial)	143	62 322	1 593	2.6	Z	X
1916	Air cleaning and filtration systems	178	627 546	6 492	1.0	Z	X
1917	Compressors for air-conditioners	182	89 571	1 621	1.8	Z	X
1918	Condensing units for air-conditioners	94	42 172	383	.9	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	246	777 045	16 717	2.2	Z	X
2000	Refrigeration equipment and supplies	114	163 615	18 457	11.3	Z	58.7
2011	Commercial refrigerators (reach-in and walk-in)	43	128 530	4 021	3.1	Z	X
2012	Unit coolers for commercial refrigerators	14	88 969	6 136	6.9	Z	X
2013	Condensing units for commercial refrigerators	42	53 132	833	1.6	Z	X
2014	Refrigerants	46	54 791	1 187	2.2	Z	X
2015	Other refrigeration equipment and supplies	81	70 527	6 279	8.9	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	331	667 679	47 034	7.0	.1	13.2
2111	New off-highway wheel and track-laying tractors	293	632 619	19 539	3.1	Z	X
2115	New graders, rollers, and off-highway trucks	250	588 498	8 491	1.4	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	108	177 201	5 506	3.1	Z	X
2118	Used construction and mining machinery and equipment	175	443 187	13 070	2.9	Z	X
2200	Farm machinery, equipment, and parts	232	838 315	32 485	3.9	Z	2.9
2211	New tractors (farm)	227	837 865	8 034	1.0	Z	X
2212	New harvesting machinery	227	837 865	4 025	.5	Z	X
2213	New land preparation, planting, and cultivating machinery	227	837 865	8 034	1.0	Z	X
2214	New dairy farm and barn equipment	227	837 865	4 025	.5	Z	X
2216	Other new farm machinery and equipment	227	837 865	4 025	.5	Z	X
2218	Used farm machinery and equipment	227	837 865	4 025	.5	Z	X
2220	Garden machinery, equipment, and parts	505	2 445 816	283 553	11.6	.4	.4
2221	New power lawn mowers	425	2 221 907	90 498	4.1	.1	X
2222	Other new lawn and garden machinery and equipment	425	2 221 907	90 498	4.1	.1	X
2223	Used garden machinery and equipment	425	2 221 907	90 498	4.1	.1	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421990</b>	<b>Other miscellaneous durable goods whse—Con.</b>						
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	113	475 544	10 336	2.2	Z	7.0
2311	Pumps	67	277 499	6 068	2.2	Z	X
2312	Motors	64	184 875	1 945	1.1	Z	X
2313	Parts for pumps and motors	88	315 925	2 323	.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts	1 414	17 244 865	720 657	4.2	1.1	.1
2321	New pumps, compressors (air or gas), and equipment	947	11 562 971	177 020	1.5	.3	X
2326	New controlling, recording, and indicating instruments and access	675	11 548 425	135 095	1.2	.2	X
2327	All other new general-purpose industrial machinery and equipment	701	11 530 514	344 746	3.0	.5	X
2328	Used general-purpose industrial machinery and equipment	238	5 046 376	17 555	.3	Z	X
2330	Metalworking machinery, equipment, and parts	411	1 848 642	29 068	1.6	Z	X
2340	Materials handling machinery, equipment, and parts	350	249 166	21 158	8.5	Z	.6
2342	New hoists, cranes, and monorails	182	109 679	1 289	1.2	Z	X
2345	Used materials handling machinery, equipment, and parts	167	138 271	19 857	14.4	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	12	396 771	3 956	1.0	Z	X
2360	Other industrial machinery, equipment, and parts	115	466 281	14 081	3.0	Z	35.9
2363	New printing trades machinery, equipment, and supplies	46	167 378	9 600	5.7	Z	X
2365	New woodworking machinery	35	47 033	36	.1	Z	X
2366	Other new industrial machinery and equipment	51	264 086	3 604	1.4	Z	X
2367	Used industrial machinery and equipment	19	34 814	841	2.4	Z	X
2370	Mechanical power transmission supplies	115	96 253	4 621	4.8	Z	54.7
2371	Bearings and bushings	106	94 383	3 994	4.2	Z	X
2372	Other mechanical power transmission supplies	29	19 327	627	3.2	Z	X
2380	Industrial valves and fittings (except fluid-power)	77	41 619	7 100	17.1	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves	78	449 534	26 699	5.9	Z	62.0
2391	Hydraulic valves	71	445 034	14 268	3.2	Z	X
2392	Pneumatic valves	70	429 509	12 427	2.9	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	38	410 608	17 042	4.2	Z	52.5
2411	Hydraulic cylinders and rotary actuators	37	409 000	12 297	3.0	Z	X
2412	Pneumatic cylinders and rotary actuators	37	409 000	4 231	1.0	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	36	25 135	1 470	5.8	Z	62.0
2421	Hydraulic and pneumatic connectors	36	25 135	1 450	5.8	Z	X
2430	Fluid-power filters, components, accessories, and parts	130	104 542	4 383	4.2	Z	49.9
2431	Filters	123	104 270	2 430	2.3	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	119	82 816	1 949	2.4	Z	X
2440	Welding supplies (excluding gases)	149	83 216	8 607	10.3	Z	X
2450	Industrial containers and supplies	287	284 087	27 362	9.6	Z	17.0
2451	New and reconditioned drums and barrels	66	6 094	340	5.6	Z	X
2454	Other industrial containers and supplies	247	135 736	6 881	5.1	Z	X
2460	Other industrial supplies	808	1 175 755	80 277	6.8	.1	13.9
2461	Printing and duplicating inks	349	809 077	8 454	1.0	Z	X
2462	Abrasives and abrasive materials	322	185 046	12 739	6.9	Z	X
2463	Nylon, polyester, and synthetic rubber	342	284 666	9 413	3.3	Z	X
2464	Mechanical rubber goods	492	853 064	29 432	3.5	Z	X
2465	Strapping and tape	37	18 493	483	2.6	Z	X
2466	Industrial supplies, n.e.c.	150	130 503	10 358	7.9	Z	X
2520	Custodial (janitors') equipment and supplies	132	99 193	15 923	16.1	Z	8.3
2521	Custodial equipment—power equipment	68	12 818	703	5.5	Z	X
2522	Custodial equipment—nonpower equipment	122	63 890	4 392	6.9	Z	X
2523	Custodial supplies	68	12 818	1 962	15.3	Z	X
2530	Laundry and dry-cleaning equipment and supplies	12	9 560	543	5.7	Z	X
2540	Other service establishment equipment and supplies	28	47 620	9 081	19.1	Z	49.1
2542	Service establishment equipment and supplies, n.e.c.	28	47 620	9 081	19.1	Z	X
2600	Aircraft and aeronautical equipment and supplies	124	2 768 126	222 221	8.0	.3	X
2620	Marine machinery, equipment, and supplies	37	398 274	4 111	1.0	Z	X
2700	Sporting and recreational goods and supplies	853	3 867 793	205 920	5.3	.3	.3
2714	Camping and fishing equipment and accessories	207	734 876	59 892	8.2	.1	X
2715	Athletic equipment and accessories	207	734 876	15 218	2.1	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	207	734 876	49 308	6.7	.1	X
2800	Toys and hobby goods and supplies	603	1 738 798	139 512	8.0	.2	6.1
2811	Video games and cartridges	96	449 423	61 890	13.8	.1	X
2812	Other toys and games (including fireworks and children's vehicles)	77	113 625	1 933	1.7	Z	X
2813	Crafts and craft supplies	374	1 010 704	12 955	1.3	Z	X
2814	Other hobby goods and accessories	368	999 815	33 199	3.3	.1	X
2900	Ferrous metal scrap	31	11 107 550	113 229	1.0	.2	X
2920	Nonferrous metal scrap	25	1 441 247	28 828	2.0	Z	X
2930	Recyclable paper and paperboard	76	35 268	4 657	13.2	Z	X
2940	Recyclable materials, except metal	15	3 432	231	6.7	Z	X
3000	Jewelry, diamonds, gem stones, and watches	209	388 543	49 068	12.6	.1	.4
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	36	156 770	28 612	18.3	Z	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	28	11 093 239	217 533	2.0	.3	X
3100	Musical instruments and supplies	573	2 537 940	2 444 980	96.3	3.7	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	2 163	22 599 579	11 099 785	49.1	16.8	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	1 674	18 248 504	13 648 262	74.8	20.7	X
3140	Prerecorded video tapes	3 725	15 762 352	9 186 141	58.3	13.9	X

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421990</b>	<b>Other miscellaneous durable goods whse—Con.</b>						
3150	Other durable goods .....	2 840	6 501 995	5 571 714	85.7	8.5	59.2
3151	Coin-operated games .....	288	1 196 806	1 044 708	87.3	1.6	X
3152	Luggage .....	444	1 338 006	1 153 876	86.2	1.8	X
3153	Works of art .....	383	468 074	258 645	55.3	.4	X
3154	Other durable goods, n.e.c .....	2 026	3 794 813	3 114 477	82.1	4.7	X
3160	Fire extinguishers and fire safety equipment .....	1 086	1 198 192	1 020 756	85.2	1.5	X
3200	Printing and writing paper .....	241	509 055	154 661	30.4	.2	45.1
3212	Fine roll paper .....	29	30 516	326	1.1	Z	X
3213	Other printing and writing paper .....	199	422 454	147 528	34.9	.2	X
3300	Stationery, office supplies and greeting cards .....	602	1 267 400	57 155	4.5	.1	3.2
3311	Business forms .....	391	990 354	3 280	.3	Z	X
3312	Stationery, photocopy paper, and typing paper .....	413	1 040 272	8 475	.8	Z	X
3313	Inked ribbons, carbon paper, pens and pencils .....	394	838 951	8 976	1.1	Z	X
3314	Toner and cartridges .....	471	999 794	5 254	.5	Z	X
3315	Greeting cards .....	27	72 794	2 879	4.0	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	562	1 174 245	27 865	2.4	Z	X
3400	Industrial and personal services paper and plastics .....	311	329 037	28 355	8.6	Z	3.3
3411	Paperboard and boxboard boxes .....	291	166 940	12 859	7.7	Z	X
3412	Paper dishes, cups, and napkins .....	73	40 970	1 307	3.2	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	76	3 446	146	4.2	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	286	1 270 150	99 037	7.8	.2	46.4
3512	Nonprescription pharmaceuticals .....	34	2 256	326	14.5	Z	X
3513	Cosmetics .....	83	3 126	192	6.1	Z	X
3515	Other toiletries and druggists' sundries .....	157	975 066	73 150	7.5	.1	X
3600	Piece goods, knit and woven .....	104	1 549 634	106 556	6.9	.2	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	91	68 434	3 205	4.7	Z	X
3800	Men's and boys' wear .....	328	1 762 991	35 968	2.0	.1	.3
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	40	129 689	4 443	3.4	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	148	1 315 492	13 871	1.1	Z	X
3900	Women's and children's wear .....	173	1 513 769	21 981	1.5	Z	.1
3911	Infants' and children's wear (to size 6X) .....	82	1 242 126	6 074	.5	Z	X
3915	Women's and misses' underwear and sleepwear .....	9	6 204	646	10.4	Z	X
4000	Footwear .....	58	46 273	3 204	6.9	Z	X
4100	Frozen foods (packaged) .....	137	1 616 687	16 877	1.0	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	58	39 304	831	2.1	Z	X
4600	Meat and meat products (fresh and un packaged) .....	14	337 486	199 110	59.0	.3	62.0
4611	Beef (not killed on location) .....	14	337 486	114 737	34.0	.2	X
4614	Pork (not killed on location) .....	14	337 486	84 373	25.0	.1	X
4700	Fresh fruits and vegetables .....	86	1 226 404	17 741	1.4	Z	X
4800	Coffee, tea, and spices .....	71	181 421	2 164	1.2	Z	X
4830	Canned foods .....	136	1 712 594	73 082	4.3	.1	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	14	337 486	40 495	12.0	.1	X
4850	Soft drinks and bottled water .....	104	1 329 559	8 774	.7	Z	X
4860	Other grocery specialties .....	162	12 790 125	1 821 197	14.2	2.8	X
4900	Grain and beans .....	26	391 742	67 506	17.2	.1	X
5300	Plastics materials and basic shapes .....	729	3 522 060	122 286	3.5	.2	.9
5311	Plastic pipes, rods, tubes, and shapes .....	523	3 039 764	51 304	1.7	.1	X
5312	High pressure laminates .....	13	15 671	4 945	31.6	Z	X
5314	Other plastics materials and basic shapes .....	260	725 741	17 343	2.4	Z	X
5320	Industrial gases (welding, etc.) .....	21	15 928	1 448	9.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	1 179	16 415 635	2 131 667	13.0	3.2	.3
5332	Alkalies and chlorine .....	363	439 146	4 093	.9	Z	X
5334	Organic fibers .....	8	81 218	8 291	10.2	Z	X
5335	Detergents and soaps .....	455	11 134 066	700 177	6.3	1.1	X
5336	Sanitation chemicals, polishes, and waxes .....	453	11 125 885	692 667	6.2	1.1	X
5341	Insecticides, nonagricultural .....	367	449 971	11 519	2.6	Z	X
5342	Adhesives, sealants, and glues .....	831	12 576 092	556 368	4.4	.8	X
5344	Other chemicals and allied products .....	315	3 648 954	151 320	4.1	.2	X
5400	Petroleum products .....	257	12 472 311	671 754	5.4	1.0	X
5420	Liquified petroleum gases (excluding natural gas) .....	69	1 296 028	299 896	23.1	.5	X
5500	Crude oil .....	11	2 508	24	1.0	Z	X
5700	Wines and distilled alcoholic beverages .....	6	15 668	3 909	24.9	Z	62.0
5712	Distilled liquor (including premixed alcoholic drinks) .....	6	15 668	3 909	24.9	Z	X
5800	Farm supplies .....	156	2 472 152	163 706	6.6	.2	10.2
5811	Hay, straw, and alfalfa .....	75	2 234 541	73 669	3.3	.1	X
5818	Other farm supplies (including harness and saddlery equipment) .....	80	235 373	89 928	38.2	.1	X
6000	Paint, paint supplies, and wallpaper .....	668	2 271 995	316 577	13.9	.5	3.7
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	626	2 083 409	292 039	14.0	.4	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	437	3 263 281	341 086	10.5	.5	2.1
6101	Books .....	189	2 860 536	272 155	9.5	.4	X
6102	Other periodicals, newspapers, and miscellaneous printed materials .....	66	130 539	12 418	9.5	Z	X
6110	Flowers and florists' supplies .....	114	811 095	22 524	2.8	Z	X
6120	Art goods (including novelties and souvenirs) .....	158	93 231	8 055	8.6	Z	32.5
6121	Art materials .....	21	25 558	932	3.6	Z	X
6122	Novelties and souvenirs .....	140	60 244	6 255	10.4	Z	X
6150	Nondurable goods, n.e.c .....	132	1 727 825	119 117	6.9	.2	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421990</b>	<b>Other miscellaneous durable goods whse—Con.</b>						
9700	Service receipts and labor charges (including installed parts) .....	1 712	2 791 642	366 856	13.1	.6	48.3
9701	Labor charges for repair work .....	981	1 280 187	124 727	9.7	.2	X
9702	Parts installed in repair work .....	844	729 661	72 988	10.0	.1	X
9703	Other service receipts and labor charges—Specify .....	646	1 479 267	168 997	11.4	.3	X
9720	Receipts for service contracts .....	171	148 609	21 224	14.3	Z	X
9730	Advertising specialties (paper novelties, etc.) .....	108	173 720	9 578	5.5	Z	X
9740	Receipts for installing equipment .....	111	66 861	9 607	14.4	Z	X
9810	Miscellaneous commodities .....	696	12 622 827	1 240 327	9.8	1.9	X
9940	Rental and leasing receipts .....	501	965 045	67 376	7.0	.1	.3
9941	Computer rental and leasing receipts .....	76	193 888	2 178	1.1	Z	X
9942	Photocopying machine rental .....	232	418 683	22 479	5.4	Z	X
9943	Other office machine rental receipts .....	76	193 888	6 399	3.3	Z	X
9944	Other rental receipts .....	81	22 179	1 201	5.4	Z	X
9950	Construction receipts .....	30	37 910	7 114	18.8	Z	X
9970	Receipts for printing or photocopying performed at this establishment .....	16	16 397	447	2.7	Z	X
9980	Receipts for machine shop job work .....	22	4 312	530	12.3	Z	X
<b>4219901</b>	<b>Musical instruments &amp; supplies whse .....</b>	<b>512</b>	<b>X</b>	<b>2 474 693</b>	<b>X</b>	<b>100.0</b>	<b>60.5</b>
0950	Computer software (packaged) .....	8	327 710	4 479	1.4	.2	X
1600	Electronic parts and equipment, except communication .....	10	74 699	14 448	19.3	.6	X
3100	Musical instruments and supplies .....	512	2 474 693	2 439 945	98.6	98.6	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	8	5 975	302	5.1	Z	X
3140	Prerecorded video tapes .....	8	9 342	528	5.7	Z	X
3150	Other durable goods .....	8	4 745	1 433	30.2	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	6	3 323	86	2.6	Z	X
3800	Men's and boys' wear .....	7	3 518	558	15.9	Z	X
3900	Women's and children's wear .....	7	3 518	244	6.9	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	7	7 221	306	4.2	Z	X
9700	Service receipts and labor charges (including installed parts) .....	18	33 212	2 675	8.1	.1	X
<b>4219902</b>	<b>Forest products (except lumber) whse .....</b>	<b>2 032</b>	<b>X</b>	<b>11 386 630</b>	<b>X</b>	<b>100.0</b>	<b>59.1</b>
0600	Lumber: rough, dressed, and finished .....	98	758 712	183 542	24.2	1.6	X
0620	Plywood and millwork .....	27	172 036	15 063	8.8	.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	8	21 035	2 654	12.6	Z	X
1120	Flat iron and steel products .....	6	9 354	449	4.8	Z	X
1140	Iron and steel wire and wire products .....	11	21 728	708	3.3	Z	X
1150	Iron and steel pipe and tubing .....	6	5 868	56	1.0	Z	X
1300	Coal and coke .....	8	19 106	380	2.0	Z	X
1700	Hardware .....	18	32 234	2 205	6.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	18	68 106	2 459	3.6	Z	X
2540	Other service establishment equipment and supplies .....	6	11 014	110	1.0	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	2 032	11 386 630	10 751 729	94.4	94.4	X
5300	Plastics materials and basic shapes .....	23	79 722	14 410	18.1	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	23	106 649	12 877	12.1	.1	X
5800	Farm supplies .....	17	225 572	89 734	39.8	.8	X
6110	Flowers and florists' supplies .....	7	29 295	5 705	19.5	.1	X
9700	Service receipts and labor charges (including installed parts) .....	70	199 004	22 972	11.5	.2	X
9730	Advertising specialties (paper novelties, etc.) .....	7	24 065	1 609	6.7	Z	X
9810	Miscellaneous commodities .....	60	161 003	9 471	5.9	.1	X
9940	Rental and leasing receipts .....	56	236 536	12 020	5.1	.1	X
<b>4219903</b>	<b>General merchandise (durable goods) whse .....</b>	<b>3 382</b>	<b>X</b>	<b>21 595 797</b>	<b>X</b>	<b>100.0</b>	<b>59.0</b>
0100	New and used automobiles, motorcycles, etc. ....	66	46 608	2 028	4.4	Z	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	14	33 346	1 982	5.9	Z	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	29	36 560	6 048	16.5	Z	X
0200	New and rebuilt automotive parts and supplies .....	498	2 471 154	131 256	5.3	.6	2.5
0211	Batteries .....	282	2 069 028	3 007	.1	Z	X
0212	Engines (complete) .....	283	1 055 041	2 102	.2	Z	X
0213	Electrical engine parts (including ignition parts) .....	282	2 069 028	12 298	.6	.1	X
0214	Brake parts (including fluid and all disk and drum parts) .....	282	2 069 028	4 623	.2	Z	X
0215	Exhaust system parts .....	282	2 069 028	3 007	.1	Z	X
0216	Glass .....	136	1 041 331	1 610	.2	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	429	2 082 747	7 440	.4	Z	X
0218	Filters (oil, air, gas, and transmission) .....	429	2 082 747	12 346	.6	.1	X
0219	Engine parts, except electrical .....	282	2 069 028	6 017	.3	Z	X
0221	Body parts and repair materials .....	136	1 041 331	1 610	.2	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	282	2 069 028	5 770	.3	Z	X
0223	Parts, n.e.c. ....	282	2 069 028	3 007	.1	Z	X
0224	Accessories .....	351	2 457 435	68 357	2.8	.3	X
0240	Used automotive parts, accessories, and equipment .....	11	14 207	1 236	8.7	Z	X
0300	Tires and tubes .....	255	2 857 467	60 157	2.1	.3	.1
0311	New tires and tubes .....	230	2 825 123	56 655	2.0	.3	X
0400	Household and lawn furniture .....	117	940 586	102 556	10.9	.5	.6
0413	Lawn furniture and equipment .....	23	53 049	1 316	2.5	Z	X
0420	Office and business furniture .....	130	80 810	13 683	16.9	.1	4.4
0421	New office furniture (wooden and metal) .....	125	63 455	11 953	18.8	.1	X
0500	Household china, glassware, crockery, and plastic housewares .....	164	154 945	22 315	14.4	.1	X
0520	Linens, domestics, curtains, and draperies .....	169	416 343	23 625	5.7	.1	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4219903</b>	<b>General merchandise (durable goods) whole—Con.</b>						
0530	Flooring and floor coverings	199	113 403	5 995	5.3	Z	4.8
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	199	113 403	5 494	4.8	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	10	9 681	459	4.7	Z	X
0540	Other home furnishings	713	2 383 200	154 906	6.5	.7	X
0542	Mirrors, lamps, and picture frames	169	523 875	69 346	13.2	.3	X
0600	Lumber: rough, dressed, and finished	371	1 941 595	226 328	11.7	1.0	.9
0611	Dimensional lumber (non-treated)	324	1 568 002	151 409	9.7	.7	X
0612	Treated lumber	324	1 330 912	49 869	3.7	.2	X
0613	Boards	161	663 384	25 049	3.8	.1	X
0620	Plywood and millwork	551	2 273 327	256 150	11.3	1.2	3.0
0621	Softwood plywood and oriented strand board (OSB)	149	858 046	43 602	5.1	.2	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	380	1 531 938	84 771	5.5	.4	X
0623	Gypsum, specialty boards, and treatments	246	763 221	41 438	5.4	.2	X
0624	Wood millwork (doors, windows, cabinets, etc.)	161	701 136	46 699	6.7	.2	X
0625	Metal millwork	169	208 230	10 253	4.9	.2	X
0626	Other millwork and wood siding (including trusses and wood roofing)	145	184 223	4 280	2.3	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	296	168 849	20 679	12.2	.1	26.2
0711	Ready-mixed or transit-mixed concrete	152	89 462	4 345	4.9	Z	X
0712	Cement and lime	151	103 572	10 526	10.2	Z	X
0713	Sand, gravel, and crushed stone	153	63 821	1 887	3.0	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	231	141 846	3 920	2.8	Z	X
0720	Roofing, siding, and insulation materials	431	445 349	58 452	13.1	.3	31.0
0721	Roofing, except wood	190	78 021	5 004	6.4	Z	X
0722	Siding, except wood	116	240 616	33 046	13.7	.2	X
0723	Insulation materials	319	198 131	17 031	8.6	.1	X
0730	Flat glass and other construction glass (excluding automotive)	150	251 230	17 513	7.0	.1	X
0740	Other construction materials	417	1 172 268	107 812	9.2	.5	3.3
0741	Rain-carrying equipment (down spouts, gutters, etc.)	84	161 491	3 199	2.0	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood)	64	134 281	10 738	8.0	.1	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	313	770 055	53 077	6.9	.2	X
0800	Photographic equipment and supplies (excluding video)	398	1 749 486	952 293	54.4	4.4	55.4
0811	Still picture photographic equipment	89	9 124	88	1.0	Z	X
0812	Motion picture photographic equipment	89	9 124	176	1.9	Z	X
0813	Photographic film	103	1 574 756	942 023	59.8	4.4	X
0815	Other photographic equipment and supplies	172	12 775	499	3.9	Z	X
0900	Office equipment	545	798 241	127 968	16.0	.6	2.0
0911	Typewriters and dedicated word processors	65	39 409	595	1.5	Z	X
0912	Calculators and accounting machines	65	39 409	308	.8	Z	X
0913	Copying machines and equipment	355	170 293	23 899	14.0	.1	X
0914	Dictating, transcribing, and recording machines	129	154 543	20 749	13.4	.1	X
0920	New computer equipment	393	1 251 675	262 204	20.9	1.2	55.8
0921	Computers	61	9 951	740	7.4	Z	X
0922	Computer storage devices	12	836	16	1.9	Z	X
0923	Computer printers	43	5 759	232	4.0	Z	X
0924	Other computer peripheral equipment	357	1 245 481	261 216	21.0	1.2	X
0930	Used computer equipment	23	13 869	1 495	10.8	Z	X
0950	Computer software (packaged)	382	1 628 552	32 462	2.0	.2	X
0960	Restaurant and hotel equipment and supplies	120	85 993	16 778	19.5	.1	X
0970	Store machines and equipment	62	47 358	6 433	13.6	Z	40.2
0971	Vending machines	34	11 137	204	1.8	Z	X
0972	Other store machines and equipment	62	47 358	6 229	13.2	Z	X
1000	Medical, hospital, and surgical supplies	59	501 780	117 591	23.4	.5	6.1
1013	Other surgical, medical, and hospital supplies	50	437 564	104 749	23.9	.5	X
1030	Optical and ophthalmic goods	11	8 893	89	1.0	Z	X
1040	Religious and school supplies	67	38 273	3 189	8.3	Z	17.0
1042	School supplies	67	38 273	3 189	8.3	Z	X
1050	Other professional equipment and supplies	16	79 523	8 196	10.3	Z	14.5
1057	Professional equipment and supplies, n.e.c.	6	13 585	1 355	10.0	Z	X
1100	Iron and steel products (semifinished)	19	14 256	714	5.0	Z	59.0
1111	Sheet bars and tin plate bars	19	14 256	714	5.0	Z	X
1120	Flat iron and steel products	512	3 624 441	408 320	11.3	1.9	24.6
1124	Sheets (hot-rolled)	511	3 621 055	163 124	4.5	.8	X
1126	Sheets (galvanized and coated)	511	3 621 055	244 688	6.8	1.1	X
1140	Iron and steel wire and wire products	595	814 227	58 697	7.2	.3	X
1150	Iron and steel pipe and tubing	590	1 418 533	126 059	8.9	.6	X
1160	Other iron and steel products	148	119 934	9 123	7.6	Z	X
1200	Copper and brass	228	13 874 018	785 176	5.7	3.6	51.1
1212	Flat products (sheets, strips, and plates)	115	13 789 362	346 034	2.5	1.6	X
1213	Tubular products (pipes and tubes)	143	11 232 013	438 835	3.9	2.0	X
1220	Aluminum shapes, forms, etc.	390	14 060 076	704 279	5.0	3.3	50.7
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	390	14 060 076	704 279	5.0	3.3	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	54	12 536 222	463 934	3.7	2.1	X
1300	Coal and coke	44	1 189 324	362 810	30.5	1.7	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	28	11 093 239	1 740 138	15.7	8.1	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4219903</b>	<b>General merchandise (durable goods) whse—Con.</b>						
1400	Electrical apparatus and equipment . . . . .	1 420	5 068 757	415 830	8.2	1.9	.6
1412	Switchgear and switchboard apparatus . . . . .	49	1 204 032	71 986	6.0	.3	X
1413	Motors and generators (including motor-generator sets) . . . . .	856	2 275 526	83 635	3.7	.4	X
1415	Electric bulbs (all types) . . . . .	98	733 902	12 368	1.7	.1	X
1416	Interior wiring (excluding conduit) . . . . .	212	1 476 912	54 640	3.7	.3	X
1417	Exterior wiring and cable (excluding conduit) . . . . .	160	949 461	38 110	4.0	.2	X
1418	Lighting fixtures (residential and commercial) . . . . .	319	1 529 895	58 233	3.8	.3	X
1419	Industrial controls . . . . .	74	213 089	5 095	2.4	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) . . . . .	444	1 771 634	52 540	3.0	.2	X
1500	Electrical appliances, household . . . . .	1 167	4 527 938	518 260	11.4	2.4	.3
1511	Televisions . . . . .	471	2 857 466	120 326	4.2	.6	X
1512	Radios, stereos, and CD players . . . . .	672	2 917 967	94 106	3.2	.4	X
1513	V.C.R.'s and video cameras . . . . .	846	3 127 765	113 219	3.6	.5	X
1517	Vacuum cleaners and sewing machines, household . . . . .	149	811 970	2 249	.3	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) . . . . .	504	1 611 539	80 259	5.0	.4	X
1600	Electronic parts and equipment, except communication . . . . .	1 469	16 056 941	1 871 060	11.7	8.7	.6
1612	Integrated circuits . . . . .	107	2 325 450	9 149	.4	Z	X
1613	Capacitors and resistors . . . . .	107	2 325 450	13 285	.6	.1	X
1615	Discrete semiconductors, etc. . . . .	107	2 325 450	12 463	.5	.1	X
1616	Electronic connectors and other passive electronic parts . . . . .	831	3 236 508	126 472	3.9	.6	X
1618	Electronic parts and equipment, n.e.c. . . . .	824	15 767 187	1 709 690	10.8	7.9	X
1650	Communication equipment and supplies . . . . .	118	119 596	23 274	19.5	.1	48.7
1651	Telephones . . . . .	99	116 167	19 945	17.2	.1	X
1652	Other electronic communication equipment . . . . .	76	64 376	3 117	4.8	Z	X
1653	Other electrical communication equipment . . . . .	42	14 496	212	1.5	Z	X
1700	Hardware . . . . .	1 815	5 410 885	646 275	11.9	3.0	13.2
1711	Hand tools (including power driven) . . . . .	1 129	3 478 638	403 538	11.6	1.9	X
1712	Bolts, nuts, rivets, and fasteners . . . . .	1 169	1 305 427	159 803	12.2	.7	X
1713	Cutlery . . . . .	953	2 699 023	78 258	2.9	.4	X
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	904	3 288 860	349 092	10.6	1.6	22.4
1811	Plastic pipe fittings and valves (excluding pipe and tubing) . . . . .	524	817 417	34 534	4.2	.2	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) . . . . .	636	974 238	49 347	5.1	.2	X
1813	Plumbing fixtures . . . . .	499	2 533 149	216 783	8.6	1.0	X
1814	Furnaces, stoves, water heaters (except electric and warm air) . . . . .	152	618 631	12 847	2.1	.1	X
1815	Boilers, radiators, and convectors . . . . .	215	96 212	2 065	2.1	Z	X
1818	Other plumbing and heating equipment and supplies . . . . .	266	428 855	30 502	7.1	.1	X
1900	Warm air heating and air-conditioning equipment and supplies . . . . .	439	966 684	65 869	6.8	.3	43.8
1911	Furnaces (warm air) . . . . .	279	680 538	11 519	1.7	.1	X
1912	Central air-conditioning (residential and commercial) . . . . .	201	206 876	26 662	12.9	.1	X
1914	Heat pumps (residential and commercial) . . . . .	143	62 322	1 593	2.6	Z	X
1916	Air cleaning and filtration systems . . . . .	178	627 546	6 492	1.0	Z	X
1917	Compressors for air-conditioners . . . . .	182	89 571	1 621	1.8	Z	X
1918	Condensing units for air-conditioners . . . . .	94	42 172	383	.9	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation . . . . .	246	777 045	16 717	2.2	.1	X
2000	Refrigeration equipment and supplies . . . . .	114	163 615	18 457	11.3	.1	55.8
2011	Commercial refrigerators (reach-in and walk-in) . . . . .	43	128 530	4 021	3.1	Z	X
2012	Unit coolers for commercial refrigerators . . . . .	14	88 969	6 136	6.9	Z	X
2013	Condensing units for commercial refrigerators . . . . .	42	53 132	833	1.6	Z	X
2014	Refrigerants . . . . .	46	54 791	1 187	2.2	Z	X
2015	Other refrigeration equipment and supplies . . . . .	81	70 527	6 279	8.9	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) . . . . .	326	664 509	46 655	7.0	.2	12.6
2111	New off-highway wheel and track-laying tractors . . . . .	293	632 619	19 539	3.1	.1	X
2115	New graders, rollers, and off-highway trucks . . . . .	250	588 498	8 491	1.4	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts . . . . .	108	177 201	5 506	3.1	Z	X
2118	Used construction and mining machinery and equipment . . . . .	175	443 187	13 070	2.9	.1	X
2200	Farm machinery, equipment, and parts . . . . .	227	837 865	32 374	3.9	.2	2.8
2211	New tractors (farm) . . . . .	227	837 865	8 034	1.0	Z	X
2212	New harvesting machinery . . . . .	227	837 865	4 025	.5	Z	X
2213	New land preparation, planting, and cultivating machinery . . . . .	227	837 865	8 034	1.0	Z	X
2214	New dairy farm and barn equipment . . . . .	227	837 865	4 025	.5	Z	X
2216	Other new farm machinery and equipment . . . . .	227	837 865	4 025	.5	Z	X
2218	Used farm machinery and equipment . . . . .	227	837 865	4 025	.5	Z	X
2220	Garden machinery, equipment, and parts . . . . .	502	2 443 487	283 497	11.6	1.3	.4
2221	New power lawn mowers . . . . .	425	2 221 907	90 498	4.1	.4	X
2222	Other new lawn and garden machinery and equipment . . . . .	425	2 221 907	90 498	4.1	.4	X
2223	Used garden machinery and equipment . . . . .	425	2 221 907	90 498	4.1	.4	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts . . . . .	113	475 544	10 336	2.2	Z	6.6
2311	Pumps . . . . .	67	277 499	6 068	2.2	Z	X
2312	Motors . . . . .	64	184 875	1 945	1.1	Z	X
2313	Parts for pumps and motors . . . . .	88	315 925	2 323	.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	1 354	17 072 758	709 417	4.2	3.3	.1
2321	New pumps, compressors (air or gas), and equipment . . . . .	947	11 562 971	177 020	1.5	.8	X
2326	New controlling, recording, and indicating instruments and access . . . . .	675	11 548 425	135 095	1.2	.6	X
2327	All other new general-purpose industrial machinery and equipment . . . . .	701	11 530 514	344 746	3.0	1.6	X
2328	Used general-purpose industrial machinery and equipment . . . . .	238	5 046 376	17 555	.3	.1	X
2330	Metalworking machinery, equipment, and parts . . . . .	392	1 813 160	26 539	1.5	.1	X
2340	Materials handling machinery, equipment, and parts . . . . .	348	247 950	21 146	8.5	.1	.5
2342	New hoists, cranes, and monorails . . . . .	182	109 679	1 289	1.2	Z	X
2345	Used materials handling machinery, equipment, and parts . . . . .	167	138 271	19 857	14.4	.1	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies . . . . .	12	396 771	3 956	1.0	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4219903</b>	<b>General merchandise (durable goods) whole—Con.</b>						
2360	Other industrial machinery, equipment, and parts	104	412 832	6 327	1.5	Z	8.3
2363	New printing trades machinery, equipment, and supplies	35	113 929	1 846	1.6	Z	X
2365	New woodworking machinery	35	47 033	36	.1	Z	X
2366	Other new industrial machinery and equipment	51	264 086	3 604	1.4	Z	X
2367	Used industrial machinery and equipment	19	34 814	841	2.4	Z	X
2370	Mechanical power transmission supplies	115	96 253	4 621	4.8	Z	52.0
2371	Bearings and bushings	106	94 383	3 994	4.2	Z	X
2372	Other mechanical power transmission supplies	29	19 327	627	3.2	Z	X
2380	Industrial valves and fittings (except fluid-power)	77	41 619	7 100	17.1	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves	78	449 534	26 699	5.9	.1	59.0
2391	Hydraulic valves	71	445 034	14 268	3.2	.1	X
2392	Pneumatic valves	70	429 509	12 427	2.9	.1	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	37	409 000	16 530	4.0	.1	53.0
2411	Hydraulic cylinders and rotary actuators	37	409 000	12 297	3.0	.1	X
2412	Pneumatic cylinders and rotary actuators	37	409 000	4 231	1.0	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	36	25 135	1 470	5.8	Z	59.0
2421	Hydraulic and pneumatic connectors	36	25 135	1 450	5.8	Z	X
2430	Fluid-power filters, components, accessories, and parts	130	104 542	4 383	4.2	Z	47.5
2431	Filters	123	104 270	2 430	2.3	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	119	82 816	1 949	2.4	Z	X
2440	Welding supplies (excluding gases)	149	83 216	8 607	10.3	Z	X
2450	Industrial containers and supplies	268	251 992	24 105	9.6	.1	17.5
2451	New and reconditioned drums and barrels	66	6 094	340	5.6	Z	X
2454	Other industrial containers and supplies	247	135 736	6 881	5.1	Z	X
2460	Other industrial supplies	799	1 157 845	78 129	6.7	.4	11.9
2461	Printing and duplicating inks	349	809 077	8 454	1.0	.1	X
2462	Abrasives and abrasive materials	322	185 046	12 739	6.9	.1	X
2463	Nylon, polyester, and synthetic rubber	342	284 666	9 413	3.3	.1	X
2464	Mechanical rubber goods	492	853 064	29 432	3.5	.1	X
2465	Strapping and tape	35	15 629	200	1.3	Z	X
2466	Industrial supplies, n.e.c.	146	119 523	9 264	7.8	Z	X
2520	Custodial (janitors') equipment and supplies	127	96 039	15 527	16.2	.1	7.7
2521	Custodial equipment—power equipment	68	12 818	703	5.5	Z	X
2522	Custodial equipment—nonpower equipment	118	61 009	4 105	6.7	Z	X
2523	Custodial supplies	68	12 818	1 962	15.3	Z	X
2530	Laundry and dry-cleaning equipment and supplies	12	9 560	543	5.7	Z	X
2540	Other service establishment equipment and supplies	16	12 020	2 304	19.2	Z	12.9
2542	Service establishment equipment and supplies, n.e.c.	16	12 020	2 304	19.2	Z	X
2600	Aircraft and aeronautical equipment and supplies	115	2 756 670	222 069	8.1	1.0	X
2620	Marine machinery, equipment, and supplies	37	398 274	4 111	1.0	Z	X
2700	Sporting and recreational goods and supplies	767	3 743 549	192 540	5.1	.9	.2
2714	Camping and fishing equipment and accessories	207	734 876	59 892	8.2	.3	X
2715	Athletic equipment and accessories	207	734 876	15 218	2.1	.1	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	207	734 876	49 308	6.7	.2	X
2800	Toys and hobby goods and supplies	518	1 519 404	97 763	6.4	.5	6.2
2811	Video games and cartridges	74	405 964	52 300	12.9	.2	X
2812	Other toys and games (including fireworks and children's vehicles)	77	113 625	1 933	1.7	Z	X
2813	Crafts and craft supplies	368	999 815	10 331	1.0	Z	X
2814	Other hobby goods and accessories	368	999 815	33 199	3.3	.2	X
2900	Ferrous metal scrap	28	11 093 239	108 717	1.0	.5	X
2920	Nonferrous metal scrap	25	1 441 247	28 828	2.0	.1	X
2930	Recyclable paper and paperboard	74	34 696	4 640	13.4	Z	X
2940	Recyclable materials, except metal	15	3 432	231	6.7	Z	X
3000	Jewelry, diamonds, gem stones, and watches	151	195 128	18 347	9.4	.1	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	28	11 093 239	217 533	2.0	1.0	X
3100	Musical instruments and supplies	46	37 909	729	1.9	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	69	11 132 288	327 105	2.9	1.5	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	135	152 175	10 890	7.2	.1	X
3140	Prerecorded video tapes	91	107 370	3 572	3.3	Z	X
3150	Other durable goods	135	494 534	111 351	22.5	.5	55.6
3151	Coin-operated games	52	48 204	1 043	2.2	Z	X
3152	Luggage	68	74 106	3 941	5.3	Z	X
3153	Works of art	53	173 179	16 427	9.5	.1	X
3154	Other durable goods, n.e.c.	68	260 282	89 938	34.6	.4	X
3160	Fire extinguishers and fire safety equipment	54	46 588	1 073	2.3	Z	X
3200	Printing and writing paper	219	116 122	6 856	5.9	Z	18.0
3212	Fine roll paper	29	30 516	326	1.1	Z	X
3213	Other printing and writing paper	194	83 778	3 126	3.7	Z	X
3300	Stationery, office supplies and greeting cards	506	1 113 367	42 082	3.8	.2	3.1
3311	Business forms	391	990 354	3 280	.3	Z	X
3312	Stationery, photocopy paper, and typing paper	391	990 354	8 150	.8	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	394	838 951	8 976	1.1	Z	X
3314	Toner and cartridges	471	999 794	5 254	.5	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	506	1 113 367	16 370	1.5	.1	X
3400	Industrial and personal services paper and plastics	298	248 170	19 992	8.1	.1	4.8
3411	Paperboard and boxboard boxes	291	166 940	12 859	7.7	.1	X
3412	Paper dishes, cups, and napkins	73	40 970	1 307	3.2	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	76	3 446	146	4.2	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4219903</b>	<b>General merchandise (durable goods) whlse—Con.</b>						
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	258	1 142 783	92 519	8.1	.4	48.7
3512	Nonprescription pharmaceuticals .....	34	2 256	326	14.5	Z	X
3513	Cosmetics .....	83	3 126	192	6.1	Z	X
3515	Other toiletries and druggists' sundries .....	146	889 373	69 783	7.8	.3	X
3600	Piece goods, knit and woven .....	90	1 525 208	104 220	6.8	.5	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	74	38 038	2 314	6.1	Z	X
3800	Men's and boys' wear .....	245	1 541 514	18 846	1.2	.1	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	128	1 258 091	6 027	.5	Z	X
3900	Women's and children's wear .....	125	1 436 578	18 750	1.3	.1	X
3911	Infants' and children's wear (to size 6X) .....	82	1 242 126	6 074	.5	Z	X
4000	Footwear .....	45	34 258	2 839	8.3	Z	X
4100	Frozen foods (packaged) .....	130	1 608 802	16 496	1.0	.1	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	58	39 304	831	2.1	Z	X
4600	Meat and meat products (fresh and un packaged) .....	14	337 486	199 110	59.0	.9	59.0
4611	Beef (not killed on location) .....	14	337 486	114 737	34.0	.5	X
4614	Pork (not killed on location) .....	14	337 486	84 373	25.0	.4	X
4700	Fresh fruits and vegetables .....	86	1 226 404	17 741	1.4	.1	X
4800	Coffee, tea, and spices .....	70	180 642	2 087	1.2	Z	X
4830	Canned foods .....	125	1 614 505	69 363	4.3	.3	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	14	337 486	40 495	12.0	.2	X
4850	Soft drinks and bottled water .....	96	1 233 283	7 751	.6	Z	X
4860	Other grocery specialties .....	144	12 699 616	1 818 895	14.3	8.4	X
4900	Grain and beans .....	25	387 623	67 345	17.4	.3	X
5300	Plastics materials and basic shapes .....	664	3 338 180	98 385	2.9	.5	.1
5311	Plastic pipes, rods, tubes, and shapes .....	519	3 022 172	48 797	1.6	.2	X
5314	Other plastics materials and basic shapes .....	254	679 274	10 413	1.5	Z	X
5320	Industrial gases (welding, etc.) .....	16	10 424	1 340	12.9	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	1 122	16 265 299	2 116 772	13.0	9.8	.1
5332	Alkalies and chlorine .....	363	439 146	4 093	.9	Z	X
5335	Detergents and soaps .....	453	11 125 885	699 192	6.3	3.2	X
5336	Sanitation chemicals, polishes, and waxes .....	453	11 125 885	692 667	6.2	3.2	X
5341	Insecticides, nonagricultural .....	363	439 146	8 579	2.0	Z	X
5342	Adhesives, sealants, and glues .....	820	12 561 484	555 741	4.4	2.6	X
5344	Other chemicals and allied products .....	294	3 616 190	149 428	4.1	.7	X
5400	Petroleum products .....	249	12 448 179	668 717	5.4	3.1	X
5420	Liquified petroleum gases (excluding natural gas) .....	67	1 292 560	299 729	23.2	1.4	X
5500	Crude oil .....	11	2 508	24	1.0	Z	X
5800	Farm supplies .....	138	2 244 342	73 863	3.3	.3	9.6
5811	Hay, straw, and alfalfa .....	70	2 231 924	73 063	3.3	.3	X
5818	Other farm supplies (including harness and saddlery equipment) .....	68	12 418	800	6.4	Z	X
6000	Paint, paint supplies, and wallpaper .....	664	2 234 855	312 931	14.0	1.4	3.6
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	626	2 083 409	292 039	14.0	1.4	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	230	128 477	5 213	4.1	Z	X
6110	Flowers and florists' supplies .....	101	778 844	16 702	2.1	.1	X
6120	Art goods (including novelties and souvenirs) .....	124	68 661	5 229	7.6	Z	27.3
6121	Art materials .....	21	25 558	932	3.6	Z	X
6122	Novelties and souvenirs .....	109	35 850	3 436	9.6	Z	X
6150	Nondurable goods, n.e.c. .....	103	1 522 239	79 661	5.2	.4	X
9700	Service receipts and labor charges (including installed parts) .....	904	892 472	104 706	11.7	.5	53.3
9701	Labor charges for repair work .....	601	308 725	34 921	11.3	.2	X
9702	Parts installed in repair work .....	633	393 303	45 289	11.5	.2	X
9703	Other service receipts and labor charges—Specify .....	243	584 687	24 384	4.2	.1	X
9720	Receipts for service contracts .....	155	117 300	17 168	14.6	.1	X
9730	Advertising specialties (paper novelties, etc.) .....	78	86 757	6 569	7.6	Z	X
9740	Receipts for installing equipment .....	100	45 342	3 651	8.1	Z	X
9810	Miscellaneous commodities .....	466	12 144 344	1 201 750	9.9	5.6	X
9940	Rental and leasing receipts .....	356	458 830	37 829	8.2	.2	.5
9941	Computer rental and leasing receipts .....	76	193 888	2 178	1.1	Z	X
9942	Photocopying machine rental .....	232	418 683	22 479	5.4	.1	X
9943	Other office machine rental receipts .....	76	193 888	6 399	3.3	Z	X
9944	Other rental receipts .....	81	22 179	1 201	5.4	Z	X
9950	Construction receipts .....	30	37 910	7 114	18.8	Z	X
9970	Receipts for printing or photocopying performed at this establishment .....	16	16 397	447	2.7	Z	X
9980	Receipts for machine shop job work .....	22	4 312	530	12.3	Z	X
<b>4219904</b>	<b>Prerecorded media whlse</b> .....	<b>2 075</b>	<b>X</b>	<b>23 424 629</b>	<b>X</b>	<b>100.0</b>	<b>69.6</b>
0200	New and rebuilt automotive parts and supplies .....	12	101 714	6 192	6.1	Z	X
0250	Petroleum products marketing equipment .....	6	98 961	16 196	16.4	.1	X
0500	Household china, glassware, crockery, and plastic housewares .....	6	20 100	589	2.9	Z	X
0520	Linens, domestics, curtains, and draperies .....	7	14 372	829	5.8	Z	X
0540	Other home furnishings .....	6	13 513	607	4.5	Z	X
0620	Plywood and millwork .....	6	4 397	1 943	44.2	Z	X
0800	Photographic equipment and supplies (excluding video) .....	20	92 304	2 106	2.3	Z	X
0900	Office equipment .....	9	10 521	1 573	15.0	Z	X
0950	Computer software (packaged) .....	55	1 567 317	66 644	4.3	.3	X
0970	Store machines and equipment .....	6	33 760	8 641	25.6	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4219904</b>	<b>Prerecorded media whsle—Con.</b>						
1400	Electrical apparatus and equipment	14	22 440	5 222	23.3	Z	X
1500	Electrical appliances, household	8	69 583	31 593	45.4	.1	X
1600	Electronic parts and equipment, except communication	18	112 329	11 453	10.2	Z	X
1650	Communication equipment and supplies	6	6 052	676	11.2	Z	X
1700	Hardware	13	24 287	2 587	10.7	Z	X
2700	Sporting and recreational goods and supplies	13	22 962	2 724	11.9	Z	X
2800	Toys and hobby goods and supplies	29	61 715	12 288	19.9	.1	X
3000	Jewelry, diamonds, gem stones, and watches	13	22 537	722	3.2	Z	X
3100	Musical instruments and supplies	8	14 201	951	6.7	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	1 501	17 809 640	13 582 124	76.3	58.0	X
3140	Prerecorded video tapes	965	15 608 548	9 174 180	58.8	39.2	X
3150	Other durable goods	12	49 309	15 295	31.0	.1	X
3200	Printing and writing paper	7	8 112	2 889	35.6	Z	X
3300	Stationery, office supplies and greeting cards	11	16 893	342	2.0	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	15	87 044	3 565	4.1	Z	X
3800	Men's and boys' wear	28	128 957	4 465	3.5	Z	X
3900	Women's and children's wear	17	16 874	1 138	6.7	Z	X
4000	Footwear	8	4 709	237	5.0	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	148	2 917 008	318 484	10.9	1.4	X
6120	Art goods (including novelties and souvenirs)	15	19 710	2 630	13.3	Z	X
9700	Service receipts and labor charges (including installed parts)	124	668 896	108 827	16.3	.5	X
9720	Receipts for service contracts	13	25 621	3 554	13.9	Z	X
9810	Miscellaneous commodities	86	238 868	16 640	7.0	.1	X
9940	Rental and leasing receipts	21	84 679	4 125	4.9	Z	X
<b>42199041</b>	<b>Compact discs/prerecorded audio tapes, &amp; phonograph records whsle</b>	<b>1 418</b>	<b>X</b>	<b>15 602 913</b>	<b>X</b>	<b>100.0</b>	<b>64.7</b>
0200	New and rebuilt automotive parts and supplies	6	2 753	119	4.3	Z	X
0520	Linens, domestics, curtains, and draperies	6	13 593	791	5.8	Z	X
0800	Photographic equipment and supplies (excluding video)	20	92 304	2 106	2.3	Z	X
0900	Office equipment	8	7 755	1 160	15.0	Z	X
0950	Computer software (packaged)	44	1 431 516	63 957	4.5	.4	X
1400	Electrical apparatus and equipment	11	7 202	1 449	20.1	Z	X
1600	Electronic parts and equipment, except communication	17	111 591	11 380	10.2	.1	X
1700	Hardware	11	9 789	1 140	11.6	Z	X
2700	Sporting and recreational goods and supplies	12	22 183	2 686	12.1	Z	X
2800	Toys and hobby goods and supplies	21	34 454	3 140	9.1	Z	X
3000	Jewelry, diamonds, gem stones, and watches	7	20 960	280	1.3	Z	X
3100	Musical instruments and supplies	8	14 201	951	6.7	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	1 418	15 602 913	13 325 402	85.4	85.4	X
3140	Prerecorded video tapes	308	7 786 832	1 825 907	23.4	11.7	X
3150	Other durable goods	9	20 255	1 143	5.6	Z	X
3200	Printing and writing paper	7	8 112	2 889	35.6	Z	X
3300	Stationery, office supplies and greeting cards	9	15 142	255	1.7	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	13	84 895	2 977	3.5	Z	X
3800	Men's and boys' wear	25	123 082	3 048	2.5	Z	X
3900	Women's and children's wear	8	10 670	492	4.6	Z	X
4000	Footwear	6	2 958	61	2.1	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	116	2 861 937	309 527	10.8	2.0	X
6120	Art goods (including novelties and souvenirs)	12	13 054	666	5.1	Z	X
9700	Service receipts and labor charges (including installed parts)	101	322 111	20 014	6.2	.1	X
9720	Receipts for service contracts	9	11 758	3 355	28.5	Z	X
9810	Miscellaneous commodities	45	188 573	8 890	4.7	.1	X
9940	Rental and leasing receipts	8	72 577	1 388	1.9	Z	X
<b>42199042</b>	<b>Prerecorded video tapes whsle</b>	<b>657</b>	<b>X</b>	<b>7 821 716</b>	<b>X</b>	<b>100.0</b>	<b>79.2</b>
0200	New and rebuilt automotive parts and supplies	6	98 961	6 073	6.1	.1	X
0250	Petroleum products marketing equipment	6	98 961	16 196	16.4	.2	X
0950	Computer software (packaged)	11	135 801	2 687	2.0	Z	X
2800	Toys and hobby goods and supplies	8	27 281	9 148	33.6	.1	X
3000	Jewelry, diamonds, gem stones, and watches	6	1 577	442	28.0	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	83	2 206 727	256 722	11.6	3.3	X
3140	Prerecorded video tapes	657	7 821 716	7 348 273	93.9	93.9	X
3900	Women's and children's wear	9	6 204	646	10.4	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	32	55 071	8 957	16.3	.1	X
9700	Service receipts and labor charges (including installed parts)	23	346 785	88 813	25.6	1.1	X
9810	Miscellaneous commodities	41	50 295	7 750	15.4	.1	X
9940	Rental and leasing receipts	13	12 102	2 737	22.6	Z	X
<b>4219905</b>	<b>Fire extinguishers &amp; fire safety equipment whsle</b>	<b>1 016</b>	<b>X</b>	<b>1 136 419</b>	<b>X</b>	<b>100.0</b>	<b>64.5</b>
0900	Office equipment	8	6 475	791	12.2	.1	X
1000	Medical, hospital, and surgical supplies	16	19 458	5 028	25.8	.1	X
1140	Iron and steel wire and wire products	10	21 605	863	4.0	.1	X
1400	Electrical apparatus and equipment	21	29 560	4 335	14.7	.4	X
1600	Electronic parts and equipment, except communication	15	19 538	3 138	16.1	.3	X
1700	Hardware	20	37 171	3 126	8.4	.3	X
2320	General-purpose industrial machinery, equipment, and parts	10	7 775	1 161	14.9	.1	X
2330	Metalworking machinery, equipment, and parts	13	29 661	2 415	8.1	.2	X
2450	Industrial containers and supplies	6	15 385	2 807	18.2	.2	X
2540	Other service establishment equipment and supplies	6	24 586	6 667	27.1	.6	X
3160	Fire extinguishers and fire safety equipment	1 016	1 136 419	1 018 827	89.7	89.7	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	6	3 090	627	20.3	.1	X
5300	Plastics materials and basic shapes	14	41 369	7 339	17.7	.6	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	20	36 879	1 858	5.0	.2	X
9700	Service receipts and labor charges (including installed parts)	266	237 283	53 162	22.4	4.7	X
9740	Receipts for installing equipment	8	18 599	5 804	31.2	.5	X
9810	Miscellaneous commodities	8	6 117	508	8.3	Z	X
9940	Rental and leasing receipts	18	26 992	448	1.7	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4219906</b>	<b>Other durable goods whse</b> .....	<b>2 680</b>	<b>X</b>	<b>5 890 668</b>	<b>X</b>	<b>100.0</b>	<b>49.1</b>
0100	New and used automobiles, motorcycles, etc. ....	11	2 989	238	8.0	Z	X
0200	New and rebuilt automotive parts and supplies .....	29	22 244	1 615	7.3	Z	17.6
0224	Accessories .....	29	22 244	1 615	7.3	Z	X
0300	Tires and tubes .....	14	12 567	1 421	11.3	Z	X
0400	Household and lawn furniture .....	6	3 637	358	9.8	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	7	23 864	1 369	5.7	Z	X
0520	Linens, domestics, curtains, and draperies .....	24	23 002	4 183	18.2	.1	X
0540	Other home furnishings .....	65	128 506	16 107	12.5	.3	1.4
0543	Home furnishings, n.e.c. ....	39	98 921	13 893	14.0	.2	X
0600	Lumber: rough, dressed, and finished .....	9	22 764	798	3.5	Z	X
0740	Other construction materials .....	9	10 432	3 013	28.9	.1	X
0800	Photographic equipment and supplies (excluding video) .....	9	39 708	5 628	14.2	.1	X
0900	Office equipment .....	52	68 921	15 066	21.9	.3	X
0950	Computer software (packaged) .....	20	75 181	13 381	17.8	.2	X
0960	Restaurant and hotel equipment and supplies .....	9	3 618	377	10.4	Z	X
0970	Store machines and equipment .....	20	130 643	29 737	22.8	.5	49.1
0971	Vending machines .....	20	130 643	29 737	22.8	.5	X
1000	Medical, hospital, and surgical supplies .....	13	12 016	3 010	25.1	.1	38.0
1013	Other surgical, medical, and hospital supplies .....	13	12 016	3 010	25.1	.1	X
1120	Flat iron and steel products .....	7	2 902	130	4.5	Z	X
1140	Iron and steel wire and wire products .....	11	3 994	237	5.9	Z	X
1150	Iron and steel pipe and tubing .....	9	4 783	1 114	23.3	Z	X
1220	Aluminum shapes, forms, etc. ....	15	52 910	3 888	7.3	.1	22.7
1222	Sheets and coils (.006 to .249 inch) .....	12	40 673	1 509	3.7	Z	X
1400	Electrical apparatus and equipment .....	64	173 905	33 463	19.2	.6	3.9
1411	Power and distribution transformers .....	45	136 198	14 097	10.4	.2	X
1414	Conduit, raceway, and fittings .....	45	136 198	2 339	1.7	Z	X
1415	Electric bulbs (all types) .....	45	136 198	12 534	9.2	.2	X
1416	Interior wiring (excluding conduit) .....	45	136 198	771	.6	Z	X
1500	Electrical appliances, household .....	52	115 937	7 777	6.7	.1	X
1600	Electronic parts and equipment, except communication .....	63	132 286	12 769	9.7	.2	X
1700	Hardware .....	36	75 674	3 800	5.0	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	29	94 219	7 261	7.7	.1	X
2330	Metalworking machinery, equipment, and parts .....	6	5 821	114	2.0	Z	X
2360	Other industrial machinery, equipment, and parts .....	11	53 449	7 754	14.5	.1	49.1
2363	New printing trades machinery, equipment, and supplies .....	11	53 449	7 754	14.5	.1	X
2450	Industrial containers and supplies .....	9	991	53	5.3	Z	X
2600	Aircraft and aeronautical equipment and supplies .....	6	9 946	99	1.0	Z	X
2700	Sporting and recreational goods and supplies .....	70	93 707	10 510	11.2	.2	X
2800	Toys and hobby goods and supplies .....	51	156 622	29 218	18.7	.5	X
3000	Jewelry, diamonds, gem stones, and watches .....	40	168 178	29 489	17.5	.5	.6
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	36	156 770	28 612	18.3	.5	X
3100	Musical instruments and supplies .....	7	11 137	3 355	30.1	.1	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	62	80 661	20 951	26.0	.4	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	27	85 601	15 959	18.6	.3	X
3140	Prerecorded video tapes .....	2 661	37 092	7 861	21.2	.1	X
3150	Other durable goods .....	2 680	5 890 668	5 428 906	92.2	92.2	47.0
3151	Coin-operated games .....	236	1 148 602	1 043 665	90.9	17.7	X
3152	Luggage .....	370	1 234 062	1 135 181	92.0	19.3	X
3153	Works of art .....	326	291 360	241 941	83.0	4.1	X
3154	Other durable goods, n.e.c. ....	1 938	3 447 134	3 008 113	87.3	51.1	X
3160	Fire extinguishers and fire safety equipment .....	15	8 476	722	8.5	Z	X
3200	Printing and writing paper .....	7	42 155	413	1.0	Z	X
3300	Stationery, office supplies and greeting cards .....	83	133 672	14 699	11.0	.3	2.0
3312	Stationery, photocopy paper, and typing paper .....	22	49 918	325	.7	Z	X
3315	Greeting cards .....	27	72 794	2 879	4.0	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	56	60 878	11 495	18.9	.2	X
3400	Industrial and personal services paper and plastics .....	8	42 736	632	1.5	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	7	37 233	2 326	6.2	Z	X
3600	Piece goods, knit and woven .....	13	5 035	396	7.9	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	11	27 073	805	3.0	Z	X
3800	Men's and boys' wear .....	44	82 623	10 233	12.4	.2	5.2
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	18	7 236	1 400	19.3	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	17	57 225	7 837	13.7	.1	X
3900	Women's and children's wear .....	20	50 420	1 100	2.2	Z	X
4100	Frozen foods (packaged) .....	6	7 106	343	4.8	Z	X
5300	Plastics materials and basic shapes .....	27	51 848	2 042	3.9	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	11	6 179	59	1.0	Z	X
5700	Wines and distilled alcoholic beverages .....	6	15 668	3 909	24.9	.1	49.1
5712	Distilled liquor (including premixed alcoholic drinks) .....	6	15 668	3 909	24.9	.1	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	49	208 269	16 444	7.9	.3	4.7
6101	Books .....	48	203 128	15 767	7.8	.3	X
6102	Other periodicals, newspapers, and miscellaneous printed materials .....	24	18 052	163	.9	Z	X
6120	Art goods (including novelties and souvenirs) .....	16	4 684	189	4.0	Z	33.2
6122	Novelties and souvenirs .....	16	4 684	189	4.0	Z	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4219906</b>	<b>Other durable goods whse—Con.</b>						
6150	Nondurable goods, n.e.c. ....	23	8 660	381	4.4	Z	X
9700	Service receipts and labor charges (including installed parts) .....	330	760 775	74 514	9.8	1.3	42.6
9701	Labor charges for repair work .....	163	604 545	28 220	4.7	.5	X
9702	Parts installed in repair work .....	58	152 735	13 783	9.0	.2	X
9703	Other service receipts and labor charges—Specify .....	162	132 244	32 479	24.6	.6	X
9730	Advertising specialties (paper novelties, etc.) .....	19	58 953	1 231	2.1	Z	X
9810	Miscellaneous commodities .....	73	48 985	11 251	23.0	.2	X
9940	Rental and leasing receipts .....	47	152 787	12 726	8.3	.2	X
<b>422</b>	<b>Wholesale trade, nondurable goods .....</b>	<b>162 841</b>	<b>X</b>	<b>1 879 940 402</b>	<b>X</b>	<b>100.0</b>	<b>79.7</b>
0100	New and used automobiles, motorcycles, etc. ....	50	139 545	10 197	7.3	Z	18.6
0114	Motorscooters, mopeds, snowmobiles, and utility trailers .....	7	9 655	2 183	22.6	Z	X
0120	Buses, campers, and motor homes .....	7	29 002	2 967	10.2	Z	69.4
0122	Motor homes, car trailers, and campers .....	6	25 363	2 022	8.0	Z	X
0130	Light trucks and vans (14,000 lb or less) .....	6	7 640	696	9.1	Z	X
0200	New and rebuilt automotive parts and supplies .....	1 210	14 020 912	637 273	4.5	Z	3.3
0211	Batteries .....	301	2 106 092	14 560	.7	Z	X
0212	Engines (complete) .....	35	138 170	717	.5	Z	X
0213	Electrical engine parts (including ignition parts) .....	194	823 490	17 436	2.1	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	260	1 379 046	25 385	1.8	Z	X
0215	Exhaust system parts .....	55	184 978	3 675	2.0	Z	X
0216	Glass .....	42	110 130	4 246	3.9	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	316	2 207 752	17 396	.8	Z	X
0218	Filters (oil, air, gas, and transmission) .....	468	2 962 519	58 852	2.0	Z	X
0219	Engine parts, except electrical .....	196	835 642	24 294	2.9	Z	X
0221	Body parts and repair materials .....	116	428 221	18 910	4.4	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	124	1 025 264	36 169	3.5	Z	X
0223	Parts, n.e.c. ....	171	1 380 525	24 246	1.8	Z	X
0224	Accessories .....	222	1 571 607	33 058	2.1	Z	X
0240	Used automotive parts, accessories, and equipment .....	6	8 594	138	1.6	Z	X
0250	Petroleum products marketing equipment .....	387	3 335 244	66 957	2.0	Z	X
0300	Tires and tubes .....	795	7 888 335	248 342	3.1	Z	.8
0311	New tires and tubes .....	552	2 810 288	117 035	4.2	Z	X
0312	Recapped and used tires and repair materials .....	262	980 103	8 578	.9	Z	X
0400	Household and lawn furniture .....	501	2 224 468	238 130	10.7	Z	37.3
0411	Upholstered furniture .....	52	293 501	24 420	8.3	Z	X
0412	Sleep furniture and equipment .....	249	1 281 830	155 283	12.1	Z	X
0413	Lawn furniture and equipment .....	104	467 439	28 241	6.0	Z	X
0414	Other furniture (including sleep sofas) .....	109	326 476	22 552	6.9	Z	X
0420	Office and business furniture .....	1 439	10 345 235	1 479 707	14.3	.1	2.7
0421	New office furniture (wooden and metal) .....	1 333	9 899 441	1 371 215	13.9	.1	X
0422	New store and restaurant furniture .....	18	126 686	1 350	1.1	Z	X
0423	New public furniture (theater seats, church pews, park benches, and school desks) .....	48	198 240	16 985	8.6	Z	X
0424	Used office and business furniture .....	219	1 673 848	70 059	4.2	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	869	2 356 792	197 917	8.4	Z	X
0520	Linens, domestics, curtains, and draperies .....	633	2 446 946	269 629	11.0	Z	17.4
0521	Bedspreads, blankets, and bedding .....	108	745 330	54 612	7.3	Z	X
0522	Curtains and draperies .....	126	543 575	69 143	12.7	Z	X
0523	Shades and blinds .....	35	167 500	11 649	7.0	Z	X
0524	Towels and washcloths .....	351	1 112 987	42 102	3.8	Z	X
0525	Other linens and domestics .....	312	1 116 497	70 773	6.3	Z	X
0530	Flooring and floor coverings .....	162	761 970	198 299	26.0	Z	48.1
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	106	695 304	168 820	24.3	Z	X
0532	Hardwood flooring .....	24	99 591	4 278	4.3	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) .....	29	161 627	16 887	10.4	Z	X
0540	Other home furnishings .....	1 770	31 769 459	937 825	3.0	.1	1.2
0541	Metal flatware and kitchen utensils .....	462	1 781 039	124 417	7.0	Z	X
0542	Mirrors, lamps, and picture frames .....	216	1 273 962	76 776	6.0	Z	X
0543	Home furnishings, n.e.c. ....	237	1 500 828	91 465	6.1	Z	X
0600	Lumber: rough, dressed, and finished .....	205	1 632 845	188 361	11.5	Z	3.2
0611	Dimensional lumber (non-treated) .....	30	89 578	8 303	9.3	Z	X
0612	Treated lumber .....	9	9 513	1 547	16.3	Z	X
0613	Boards .....	9	28 564	5 437	19.0	Z	X
0620	Plywood and millwork .....	175	1 707 797	199 180	11.7	Z	30.1
0621	Softwood plywood and oriented strand board (OSB) .....	30	519 759	50 754	9.8	Z	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	42	206 752	25 939	12.5	Z	X
0623	Gypsum, specialty boards, and treatments .....	9	467 440	53 744	11.5	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	54	209 052	18 121	8.7	Z	X
0625	Metal millwork .....	6	67 486	6 107	9.0	Z	X
0626	Other millwork and wood siding (including trusses and wood roofing) .....	6	28 164	1 665	5.9	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	88	358 523	43 116	12.0	Z	31.5
0711	Ready-mixed or transit-mixed concrete .....	12	78 090	7 549	9.7	Z	X
0712	Cement and lime .....	20	72 026	8 241	11.4	Z	X
0713	Sand, gravel, and crushed stone .....	23	72 643	6 321	8.7	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	26	107 223	17 649	16.5	Z	X
0720	Roofing, siding, and insulation materials .....	114	585 300	65 027	11.1	Z	23.3
0721	Roofing, except wood .....	44	302 459	32 142	10.6	Z	X
0722	Siding, except wood .....	14	66 125	15 802	23.9	Z	X
0723	Insulation materials .....	35	147 423	13 362	9.1	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422</b>	<b>Wholesale trade, nondurable goods—Con.</b>						
0730	Flat glass and other construction glass (excluding automotive) . . . . .	46	143 480	19 505	13.6	Z	X
0740	Other construction materials . . . . .	224	1 646 709	78 844	4.8	Z	11.5
0744	Construction materials, n.e.c. (including wire fence and construction paper) . . . . .	58	300 404	32 686	10.9	Z	X
0800	Photographic equipment and supplies (excluding video) . . . . .	692	14 920 766	546 518	3.7	Z	1.0
0813	Photographic film . . . . .	175	859 720	46 606	5.4	Z	X
0814	Developing supplies (excluding film) . . . . .	24	205 389	31 069	15.1	Z	X
0815	Other photographic equipment and supplies . . . . .	210	2 232 618	206 110	9.2	Z	X
0900	Office equipment . . . . .	2 052	14 039 660	1 172 123	8.3	.1	4.0
0911	Typewriters and dedicated word processors . . . . .	603	2 242 103	69 541	3.1	Z	X
0912	Calculators and accounting machines . . . . .	773	3 899 323	179 302	4.6	Z	X
0913	Copying machines and equipment . . . . .	1 173	6 123 525	709 643	11.6	Z	X
0914	Dictating, transcribing, and recording machines . . . . .	209	853 865	33 401	3.9	Z	X
0915	Mailing, letter handling, and addressing machines . . . . .	198	1 054 761	93 695	8.9	Z	X
0920	New computer equipment . . . . .	1 089	5 306 169	502 571	9.5	Z	12.0
0921	Computers . . . . .	609	2 102 402	144 689	6.9	Z	X
0922	Computer storage devices . . . . .	200	740 108	37 094	5.0	Z	X
0923	Computer printers . . . . .	636	3 217 826	237 778	7.4	Z	X
0924	Other computer peripheral equipment . . . . .	461	1 259 686	67 123	5.3	Z	X
0930	Used computer equipment . . . . .	47	35 769	1 493	4.2	Z	X
0950	Computer software (packaged) . . . . .	481	1 792 616	123 963	6.9	Z	X
0960	Restaurant and hotel equipment and supplies . . . . .	3 400	67 411 984	4 446 201	6.6	.2	X
0970	Store machines and equipment . . . . .	731	10 223 634	207 325	2.0	Z	.8
0971	Vending machines . . . . .	52	489 322	21 967	4.5	Z	X
0972	Other store machines and equipment . . . . .	441	1 074 131	65 919	6.1	Z	X
1000	Medical, hospital, and surgical supplies . . . . .	703	25 054 416	2 698 968	10.8	.1	7.5
1011	Surgical and medical instruments and equipment . . . . .	304	10 854 679	797 512	7.3	Z	X
1012	Orthopedic, and prosthetic appliances and supplies . . . . .	134	1 962 035	24 040	1.2	Z	X
1013	Other surgical, medical, and hospital supplies . . . . .	529	8 435 948	557 938	6.6	Z	X
1020	Dental supplies . . . . .	10	66 518	7 457	11.2	Z	11.6
1021	Equipment (chairs, x-rays, cabinets, etc.) . . . . .	7	8 695	4 169	47.9	Z	X
1030	Optical and ophthalmic goods . . . . .	128	400 811	14 326	3.6	Z	53.1
1031	Ophthalmic goods . . . . .	17	51 906	2 745	5.3	Z	X
1033	Optometric equipment and supplies . . . . .	14	78 272	1 617	2.1	Z	X
1034	Optical goods, n.e.c. (excluding cameras) . . . . .	93	268 756	9 853	3.7	Z	X
1040	Religious and school supplies . . . . .	380	3 247 733	147 584	4.5	Z	4.2
1041	Religious supplies . . . . .	13	15 350	6 967	45.4	Z	X
1042	School supplies . . . . .	277	1 707 495	111 074	6.5	Z	X
1050	Other professional equipment and supplies . . . . .	80	1 219 129	190 723	15.6	Z	77.3
1051	Architects' equipment and supplies . . . . .	7	5 014	751	15.0	Z	X
1054	Laboratory equipment . . . . .	24	40 704	6 350	15.6	Z	X
1055	Scientific instruments . . . . .	9	47 564	1 735	3.6	Z	X
1056	Veterinarians' equipment and supplies . . . . .	40	1 099 244	177 628	16.2	Z	X
1057	Professional equipment and supplies, n.e.c. . . . .	6	6 441	877	13.6	Z	X
1100	Iron and steel products (semifinished) . . . . .	15	102 298	7 302	7.1	Z	15.5
1113	Rough castings and foundry products . . . . .	7	27 959	1 582	5.7	Z	X
1120	Flat iron and steel products . . . . .	258	9 688 574	419 273	4.3	Z	16.4
1121	Plates . . . . .	11	11 017	1 453	13.2	Z	X
1123	Sheets (cold-rolled) . . . . .	35	7 677 333	297 335	3.9	Z	X
1124	Sheets (hot-rolled) . . . . .	7	28 347	4 014	14.2	Z	X
1126	Sheets (galvanized and coated) . . . . .	14	18 339	2 167	11.8	Z	X
1128	Fabricated and structural plate products . . . . .	58	262 091	13 595	5.2	Z	X
1140	Iron and steel wire and wire products . . . . .	373	2 084 716	123 254	5.9	Z	4.9
1141	Wire (plain, coated, barbed, and twisted) . . . . .	52	240 806	29 102	12.1	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties . . . . .	33	108 493	9 442	8.7	Z	X
1150	Iron and steel pipe and tubing . . . . .	204	3 018 251	172 122	5.7	Z	53.1
1152	Tubing . . . . .	59	351 921	35 492	10.1	Z	X
1153	Standard steel pipe . . . . .	58	289 080	53 998	18.7	Z	X
1154	Other steel pipe . . . . .	67	2 362 822	75 725	3.2	Z	X
1160	Other iron and steel products . . . . .	35	209 929	23 647	11.3	Z	62.9
1167	Finished products, n.e.c. . . . .	19	81 212	9 779	12.0	Z	X
1170	Alloy steel . . . . .	14	74 204	24 138	32.5	Z	7.9
1175	Other alloy steel . . . . .	6	33 493	10 692	31.9	Z	X
1180	Stainless steel . . . . .	20	2 020 759	25 619	1.3	Z	77.6
1185	Other stainless steel (including tubing) . . . . .	19	2 001 341	24 650	1.2	Z	X
1200	Copper and brass . . . . .	233	10 114 346	1 550 584	15.3	.1	.3
1213	Tubular products (pipes and tubes) . . . . .	47	250 508	15 813	6.3	Z	X
1214	Rod, nonelectrical wire, extruded shapes, etc. . . . .	62	660 997	12 350	1.9	Z	X
1220	Aluminum shapes, forms, etc. . . . .	296	13 323 742	2 093 984	15.7	.1	1.5
1221	Plates (.250 inch and over) . . . . .	9	49 249	1 694	3.4	Z	X
1222	Sheets and coils (.006 to .249 inch) . . . . .	106	392 367	33 609	8.6	Z	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) . . . . .	13	96 208	13 015	13.5	Z	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) . . . . .	95	332 704	14 769	4.4	Z	X
1225	Foils . . . . .	16	222 691	15 649	7.0	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) . . . . .	42	2 134 310	560 327	26.3	Z	X
1300	Coal and coke . . . . .	37	4 507 108	397 641	8.8	Z	6.8
1311	Coal . . . . .	16	606 641	134 692	22.2	Z	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) . . . . .	107	12 141 716	795 238	6.6	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422</b>	<b>Wholesale trade, nondurable goods—Con.</b>						
1400	Electrical apparatus and equipment . . . . .	583	5 489 365	251 721	4.6	Z	4.6
1411	Power and distribution transformers . . . . .	47	291 423	2 331	.8	Z	X
1412	Switchgear and switchboard apparatus . . . . .	47	122 641	4 084	3.3	Z	X
1414	Conduit, raceway, and fittings . . . . .	76	1 969 949	7 740	.4	Z	X
1415	Electric bulbs (all types) . . . . .	105	479 427	25 625	5.3	Z	X
1416	Interior wiring (excluding conduit) . . . . .	140	2 364 162	25 161	1.1	Z	X
1417	Exterior wiring and cable (excluding conduit) . . . . .	37	412 192	46 587	11.3	Z	X
1418	Lighting fixtures (residential and commercial) . . . . .	30	69 374	3 203	4.6	Z	X
1419	Industrial controls . . . . .	226	3 943 832	68 048	1.7	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) . . . . .	133	2 070 075	12 136	.6	Z	X
1500	Electrical appliances, household . . . . .	594	3 776 636	222 543	5.9	Z	3.1
1511	Televisions . . . . .	65	796 351	21 987	2.8	Z	X
1512	Radios, stereos, and CD players . . . . .	39	700 199	28 652	4.1	Z	X
1513	V.C.R.'s and video cameras . . . . .	30	103 333	1 810	1.8	Z	X
1517	Vacuum cleaners and sewing machines, household . . . . .	15	27 575	497	1.8	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) . . . . .	405	2 378 621	114 004	4.8	Z	X
1600	Electronic parts and equipment, except communication . . . . .	806	5 861 565	517 169	8.8	Z	2.4
1612	Integrated circuits . . . . .	104	3 223 030	13 911	.4	Z	X
1615	Discrete semiconductors, etc. . . . .	187	732 444	91 855	12.5	Z	X
1616	Electronic connectors and other passive electronic parts . . . . .	357	4 112 089	120 122	2.9	Z	X
1618	Electronic parts and equipment, n.e.c. . . . .	217	3 711 140	225 930	6.1	Z	X
1650	Communication equipment and supplies . . . . .	171	409 076	35 153	8.6	Z	39.6
1651	Telephones . . . . .	128	355 616	18 539	5.2	Z	X
1652	Other electronic communication equipment . . . . .	118	226 848	14 346	6.3	Z	X
1653	Other electrical communication equipment . . . . .	17	91 888	2 077	2.3	Z	X
1700	Hardware . . . . .	2 260	22 439 381	1 157 811	5.2	.1	2.1
1711	Hand tools (including power driven) . . . . .	1 033	5 156 716	339 100	6.6	Z	X
1712	Bolts, nuts, rivets, and fasteners . . . . .	790	3 284 047	127 467	3.9	Z	X
1713	Cutlery . . . . .	407	3 187 498	205 661	6.5	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	485	2 067 416	250 271	12.1	Z	39.8
1811	Plastic pipe fittings and valves (excluding pipe and tubing) . . . . .	276	847 930	93 121	11.0	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) . . . . .	200	722 218	42 006	5.8	Z	X
1813	Plumbing fixtures . . . . .	130	636 454	26 916	4.2	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) . . . . .	111	226 989	6 484	2.9	Z	X
1815	Boilers, radiators, and convectors . . . . .	30	29 485	3 632	12.3	Z	X
1818	Other plumbing and heating equipment and supplies . . . . .	169	655 426	63 150	9.6	Z	X
1900	Warm air heating and air-conditioning equipment and supplies . . . . .	89	282 421	43 530	15.4	Z	60.8
1911	Furnaces (warm air) . . . . .	40	98 666	8 291	8.4	Z	X
1912	Central air-conditioning (residential and commercial) . . . . .	44	90 683	11 513	12.7	Z	X
1914	Heat pumps (residential and commercial) . . . . .	12	103 942	13 988	13.5	Z	X
1916	Air cleaning and filtration systems . . . . .	14	36 631	4 724	12.9	Z	X
1918	Condensing units for air-conditioners . . . . .	10	2 569	18	.7	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation . . . . .	42	106 471	4 831	4.5	Z	X
2000	Refrigeration equipment and supplies . . . . .	88	156 054	28 036	18.0	Z	23.3
2011	Commercial refrigerators (reach-in and walk-in) . . . . .	64	49 802	2 616	5.3	Z	X
2012	Unit coolers for commercial refrigerators . . . . .	62	46 210	2 740	5.9	Z	X
2013	Condensing units for commercial refrigerators . . . . .	62	46 210	2 426	5.3	Z	X
2014	Refrigerants . . . . .	49	42 872	5 098	11.9	Z	X
2015	Other refrigeration equipment and supplies . . . . .	59	66 832	3 635	5.4	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) . . . . .	82	425 258	48 794	11.5	Z	8.5
2112	New power cranes, draglines, and shovels . . . . .	16	67 437	775	1.1	Z	X
2113	New mixers, pavers, and related equipment . . . . .	13	10 677	534	5.0	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts . . . . .	36	114 479	20 163	17.6	Z	X
2118	Used construction and mining machinery and equipment . . . . .	20	21 901	1 568	7.2	Z	X
2200	Farm machinery, equipment, and parts . . . . .	571	3 112 382	170 946	5.5	Z	2.3
2211	New tractors (farm) . . . . .	44	177 896	4 154	2.3	Z	X
2212	New harvesting machinery . . . . .	25	132 970	1 465	1.1	Z	X
2213	New land preparation, planting, and cultivating machinery . . . . .	18	112 368	8 283	7.4	Z	X
2214	New dairy farm and barn equipment . . . . .	69	473 852	28 652	6.0	Z	X
2215	New irrigation equipment . . . . .	76	458 166	50 439	11.0	Z	X
2216	Other new farm machinery and equipment . . . . .	352	1 817 767	66 388	3.7	Z	X
2218	Used farm machinery and equipment . . . . .	297	760 730	2 712	.4	Z	X
2220	Garden machinery, equipment, and parts . . . . .	615	3 116 193	405 131	13.0	Z	5.9
2221	New power lawn mowers . . . . .	63	48 913	2 901	5.9	Z	X
2222	Other new lawn and garden machinery and equipment . . . . .	118	1 592 617	136 809	8.6	Z	X
2230	Food-processing machinery, equipment, and parts . . . . .	42	629 601	86 555	13.7	Z	9.0
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) . . . . .	22	23 984	4 422	18.4	Z	X
2232	New packing, packaging, and bottling equipment . . . . .	8	44 581	10 766	24.1	Z	X
2233	Used food-processing machinery and equipment . . . . .	12	36 439	1 303	3.6	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts . . . . .	40	101 357	13 789	13.6	Z	31.5
2311	Pumps . . . . .	30	78 330	10 517	13.4	Z	X
2312	Motors . . . . .	18	18 977	343	1.8	Z	X
2313	Parts for pumps and motors . . . . .	21	29 806	1 257	4.2	Z	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	1 564	25 319 553	4 410 299	17.4	.2	15.7
2321	New pumps, compressors (air or gas), and equipment . . . . .	377	11 050 076	2 064 065	18.7	.1	X
2323	New diesel engines (excluding automotive) . . . . .	30	410 191	21 618	5.3	Z	X
2326	New controlling, recording, and indicating instruments and access . . . . .	368	14 724 089	1 758 722	11.9	.1	X
2327	All other new general-purpose industrial machinery and equipment . . . . .	575	4 162 754	141 215	3.4	Z	X
2328	Used general-purpose industrial machinery and equipment . . . . .	301	2 791 329	220 817	7.9	Z	X
2330	Metalworking machinery, equipment, and parts . . . . .	96	316 175	30 179	9.5	Z	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
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<b>422</b>	<b>Wholesale trade, nondurable goods—Con.</b>						
2340	Materials handling machinery, equipment, and parts .....	125	866 325	48 680	5.6	Z	52.1
2341	New conveying equipment .....	26	599 984	4 288	.7	Z	X
2343	New forklift trucks .....	35	107 076	16 428	15.3	Z	X
2344	New industrial trucks and tractors .....	6	27 921	11 670	41.8	Z	X
2345	Used materials handling machinery, equipment, and parts .....	60	82 123	6 520	7.9	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	42	3 936 677	2 195 207	55.8	.1	X
2360	Other industrial machinery, equipment, and parts .....	241	1 738 048	343 896	19.8	Z	57.4
2362	New power plant machinery (excluding electrical) .....	8	30 098	2 377	7.9	Z	X
2363	New printing trades machinery, equipment, and supplies .....	89	278 410	30 140	10.8	Z	X
2364	New textile and sewing machinery and equipment .....	9	73 795	8 693	11.8	Z	X
2366	Other new industrial machinery and equipment .....	114	1 044 903	207 518	19.9	Z	X
2367	Used industrial machinery and equipment .....	39	98 495	6 439	6.5	Z	X
2370	Mechanical power transmission supplies .....	10	11 320	969	8.6	Z	X
2380	Industrial valves and fittings (except fluid-power) .....	36	171 565	14 379	8.4	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	31	101 429	19 205	18.9	Z	65.1
2391	Hydraulic valves .....	26	76 748	17 438	22.7	Z	X
2392	Pneumatic valves .....	11	20 890	884	4.2	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	35	533 715	5 634	1.1	Z	75.4
2411	Hydraulic cylinders and rotary actuators .....	29	489 404	2 422	.5	Z	X
2412	Pneumatic cylinders and rotary actuators .....	8	17 865	313	1.8	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	28	65 811	11 129	16.9	Z	54.1
2421	Hydraulic and pneumatic connectors .....	24	58 770	8 761	14.9	Z	X
2422	Hydraulic and pneumatic assemblies .....	22	19 513	1 615	8.3	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	59	203 174	12 113	6.0	Z	70.2
2431	Filters .....	54	159 064	4 401	2.8	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	19	66 269	7 712	11.6	Z	X
2440	Welding supplies (excluding gases) .....	1 044	2 761 393	601 300	21.8	Z	X
2450	Industrial containers and supplies .....	917	7 880 935	564 080	7.2	Z	9.0
2451	New and reconditioned drums and barrels .....	209	991 292	8 466	.9	Z	X
2452	Bottles and bottlers' supplies .....	86	977 418	78 131	8.0	Z	X
2454	Other industrial containers and supplies .....	677	6 659 016	464 442	7.0	Z	X
2460	Other industrial supplies .....	2 325	17 557 378	1 417 313	8.1	.1	3.6
2461	Printing and duplicating inks .....	93	270 953	36 053	13.3	Z	X
2462	Abrasives and abrasive materials .....	486	1 995 373	97 916	4.9	Z	X
2463	Nylon, polyester, and synthetic rubber .....	55	136 675	8 409	6.2	Z	X
2464	Mechanical rubber goods .....	126	1 026 705	125 695	12.2	Z	X
2465	Strapping and tape .....	879	4 027 799	357 099	8.9	Z	X
2466	Industrial supplies, n.e.c. ....	902	7 708 653	366 094	4.7	Z	X
2500	Beauty and barber equipment and supplies .....	26	32 468	6 734	20.7	Z	27.5
2512	Supplies (combs, curlers, shampoos, etc.) .....	11	12 567	994	7.9	Z	X
2520	Custodial (janitors') equipment and supplies .....	2 487	19 704 767	1 844 120	9.4	.1	2.4
2521	Custodial equipment—power equipment .....	1 223	9 437 245	263 294	2.8	Z	X
2522	Custodial equipment—nonpower equipment .....	1 007	4 514 006	124 871	2.8	Z	X
2523	Custodial supplies .....	1 805	13 341 604	1 269 830	9.5	.1	X
2530	Laundry and dry-cleaning equipment and supplies .....	1 159	58 906 519	6 439 574	10.9	.3	X
2540	Other service establishment equipment and supplies .....	219	562 244	78 213	13.9	Z	22.3
2542	Service establishment equipment and supplies, n.e.c. ....	214	545 194	71 712	13.2	Z	X
2600	Aircraft and aeronautical equipment and supplies .....	98	3 531 859	124 195	3.5	Z	.5
2613	Other new aircraft equipment and supplies .....	94	3 523 191	122 841	3.5	Z	X
2620	Marine machinery, equipment, and supplies .....	96	610 905	28 612	4.7	Z	X
2700	Sporting and recreational goods and supplies .....	1 208	5 672 587	427 574	7.5	Z	12.4
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories .....	34	126 932	7 416	5.8	Z	X
2712	Bicycles and bicycle tires and tubes .....	27	68 703	6 692	9.7	Z	X
2713	Billiards, pool, bowling equipment, and accessories .....	400	584 022	35 732	6.1	Z	X
2714	Camping and fishing equipment and accessories .....	171	1 937 205	64 777	3.3	Z	X
2715	Athletic equipment and accessories .....	315	1 823 331	172 109	9.4	Z	X
2716	Skiing equipment .....	18	19 686	1 334	6.8	Z	X
2717	Marine pleasure craft, equipment, and accessories .....	7	22 991	6 064	26.4	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	148	670 078	64 941	9.7	Z	X
2800	Toys and hobby goods and supplies .....	1 940	12 559 355	1 179 306	9.4	.1	8.8
2811	Video games and cartridges .....	110	1 862 570	96 465	5.2	Z	X
2812	Other toys and games (including fireworks and children's vehicles) .....	1 070	5 718 494	375 933	6.6	Z	X
2813	Crafts and craft supplies .....	281	476 535	53 582	11.2	Z	X
2814	Other hobby goods and accessories .....	278	1 467 603	87 548	6.0	Z	X
2900	Ferrous metal scrap .....	13	408 556	9 239	2.3	Z	X
2920	Nonferrous metal scrap .....	7	101 877	6 184	6.1	Z	X
2930	Recyclable paper and paperboard .....	201	892 000	89 361	10.0	Z	X
2940	Recyclable materials, except metal .....	56	255 963	49 438	19.3	Z	55.7
2941	Wiping cloths, waste rags, and textile waste .....	20	145 225	35 645	24.5	Z	X
2943	Recyclable plastics .....	9	13 318	3 189	23.9	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	857	7 866 943	751 304	9.6	Z	43.5
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location .....	29	140 162	13 538	9.7	Z	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location .....	10	4 077	60	1.5	Z	X
3014	Watches, clocks, and watch movements and cases .....	92	332 145	25 680	7.7	Z	X
3015	Karat gold jewelry (rings, necklaces, etc.) .....	18	3 678 328	367 730	10.0	Z	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	343	630 368	56 515	9.0	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422</b>	<b>Wholesale trade, nondurable goods—Con.</b>						
3030	Precious metals—gold, silver, and platinum including precious metal coins .....	13	1 905 909	22 396	1.2	Z	X
3100	Musical instruments and supplies .....	28	83 610	10 885	13.0	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	112	1 163 105	167 128	14.4	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	375	2 985 281	128 759	4.3	Z	X
3140	Prerecorded video tapes .....	381	3 418 345	206 835	6.1	Z	X
3150	Other durable goods .....	139	498 972	26 087	5.2	Z	14.2
3152	Luggage .....	84	376 319	9 430	2.5	Z	X
3154	Other durable goods, n.e.c. ....	97	442 060	15 438	3.5	Z	X
3160	Fire extinguishers and fire safety equipment .....	14	89 836	8 398	9.3	Z	X
3200	Printing and writing paper .....	4 764	56 043 263	35 063 640	62.6	1.9	63.0
3211	Roll newsprint and rotogravure paper .....	953	14 682 812	4 047 472	27.6		X
3212	Fine roll paper .....	1 265	25 466 532	12 084 054	47.5	.6	X
3213	Other printing and writing paper .....	3 935	41 644 875	18 927 789	45.5	1.0	X
3300	Stationery, office supplies and greeting cards .....	11 491	68 427 369	29 850 305	43.6	1.6	47.7
3311	Business forms .....	6 707	26 907 536	8 817 622	32.8	.5	X
3312	Stationery, photocopy paper, and typing paper .....	5 087	34 897 807	4 266 527	12.2	.2	X
3313	Inked ribbons, carbon paper, pens and pencils .....	3 322	21 665 522	2 277 318	10.5	.1	X
3314	Toner and cartridges .....	3 183	18 126 127	2 867 096	15.8	.2	X
3315	Greeting cards .....	1 422	11 498 278	4 093 713	35.6	.2	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	5 915	32 534 472	7 373 008	22.7	.4	X
3400	Industrial and personal services paper and plastics .....	12 210	221 661 791	49 904 510	22.5	2.7	18.3
3411	Paperboard and boxboard boxes .....	4 305	37 831 088	12 921 847	34.2	.7	X
3412	Paper dishes, cups, and napkins .....	5 193	93 915 651	7 526 081	8.0	.4	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	4 560	44 334 550	9 412 919	21.2	.5	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	3 035	33 032 669	5 261 000	15.9	.3	X
3415	Other industrial and personal service paper .....	2 924	29 260 240	10 176 686	34.8	.5	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	11 963	339 574 469	195 532 385	57.6	10.4	34.8
3511	Prescription drugs .....	2 683	155 707 197	132 633 217	85.2	7.1	X
3512	Nonprescription pharmaceuticals .....	3 495	110 083 159	14 585 270	13.2	.8	X
3513	Cosmetics .....	2 609	40 983 482	10 468 231	25.5	.6	X
3514	Perfumes .....	921	21 172 415	5 283 693	25.0	.3	X
3515	Other toiletries and druggists' sundries .....	5 526	152 762 820	27 910 984	18.3	1.5	X
3600	Piece goods, knit and woven .....	4 856	34 051 912	25 294 448	74.3	1.3	34.0
3611	Goods purchased grey and finished on contract .....	592	3 995 658	1 023 506	25.6	.1	X
3612	Cotton (including blends) .....	2 456	11 921 208	6 101 016	51.2	.3	X
3613	Synthetics (excluding synthetic knits) .....	2 193	9 933 103	4 857 705	48.9	.3	X
3614	Knit fabrics, n.e.c. (including double knit) .....	1 423	7 179 059	3 975 412	55.4	.2	X
3615	Woolen and worsted piece goods .....	871	3 568 319	1 301 844	36.5	.1	X
3616	Other piece goods .....	1 718	7 580 090	3 737 466	49.3	.2	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	2 409	9 857 893	3 616 033	36.7	.2	X
3800	Men's and boys' wear .....	8 066	64 411 602	34 043 680	52.9	1.8	51.5
3811	Men's and boys' suits, coats, and formal wear .....	1 631	10 438 707	4 204 854	40.3	.2	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	4 280	41 904 010	19 485 671	46.5	1.0	X
3813	Men's and boys' underwear and nightwear .....	924	6 523 502	1 687 396	25.9	.1	X
3814	Men's and boys' work clothing and uniforms .....	1 709	8 152 133	3 409 238	41.8	.2	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) ...	3 199	27 076 741	5 180 149	19.1	.3	X
3900	Women's and children's wear .....	11 600	74 267 286	43 002 901	57.9	2.3	54.9
3911	Infants' and children's wear (to size 6X) .....	2 226	13 647 862	5 287 045	38.7	.3	X
3912	Women's misses', and girls' dresses and blouses .....	5 202	28 134 587	14 346 316	51.0	.8	X
3913	Women's, misses', and girls' suits and coats .....	1 641	9 571 795	3 440 199	35.9	.2	X
3914	Women's and misses' outerwear .....	2 596	23 869 068	6 512 130	27.3	.3	X
3915	Women's and misses' underwear and sleepwear .....	1 507	11 088 948	4 496 790	40.6	.2	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ...	3 636	18 498 897	8 593 863	46.5	.5	X
4000	Footwear .....	2 924	36 383 316	23 104 357	63.5	1.2	52.0
4011	All athletic footwear .....	846	15 981 902	9 328 513	58.4	.5	X
4012	Infants' footwear .....	317	2 346 184	290 688	12.4	Z	X
4013	Other women's, misses', and girls' footwear .....	1 680	19 682 748	7 802 077	39.6	.4	X
4014	Other men's and boy's footwear .....	1 431	17 577 700	5 243 876	29.8	.3	X
4015	Shoe accessories .....	381	2 462 974	324 972	13.2	Z	X
4100	Frozen foods (packaged) .....	12 901	322 892 172	81 639 395	25.3	4.3	53.1
4111	Dinners (frozen) .....	3 294	152 675 489	7 254 328	4.8	.4	X
4112	Fish and seafoods (frozen packaged) .....	6 999	171 087 150	16 461 501	9.6	.9	X
4113	Vegetables (frozen) .....	5 640	184 759 008	10 566 771	5.7	.6	X
4114	Fruits and fruit juices (frozen) .....	4 478	165 211 440	6 567 824	4.0	.3	X
4115	Meat (frozen packaged) .....	5 995	154 730 790	15 970 095	10.3	.9	X
4116	Frozen baked goods .....	4 806	170 376 851	9 982 985	5.9	.5	X
4117	Other frozen foods (except frozen dairy products) .....	5 035	170 164 438	14 812 275	8.7	.8	X
4200	Dairy products (excluding dried or canned) .....	10 497	283 926 693	56 576 914	19.9	3.0	49.2
4211	Butter .....	4 769	135 332 558	3 874 805	2.9	.2	X
4212	Cheese .....	7 442	204 094 174	19 974 771	9.8	1.1	X
4213	Milk and cream, except raw .....	3 520	82 074 674	7 136 639	8.7	.4	X
4214	Ice cream .....	3 295	113 620 010	7 729 026	6.8	.4	X
4215	Raw milk .....	366	14 997 494	4 896 876	32.7	.3	X
4216	Other dairy products .....	4 530	186 574 782	12 911 843	6.9	.7	X
4300	Poultry and poultry products .....	6 507	162 220 156	23 043 471	14.2	1.2	4.9
4311	Dressed poultry killed on location .....	676	10 867 052	2 092 509	19.3	.1	X
4312	Eggs .....	3 076	69 065 823	6 847 922	9.9	.4	X
4313	Live poultry .....	591	4 533 096	675 149	14.9	Z	X
4314	Other poultry (excluding frozen packaged) .....	2 666	42 005 170	10 629 814	25.3	.6	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422</b>	<b>Wholesale trade, nondurable goods—Con.</b>						
4400	Confectionery.....	7 658	174 378 207	34 971 922	20.1	1.9	13.8
4411	Candy.....	4 461	82 012 941	14 559 791	17.8	.8	X
4412	Chewing gum.....	1 386	21 336 641	1 606 874	7.5	.1	X
4413	Nuts.....	3 483	53 881 242	4 292 961	8.0	.2	X
4414	Chips and popcorn.....	3 946	87 847 265	11 183 880	12.7	.6	X
4415	Other confections.....	1 355	25 916 167	1 792 993	6.9	.1	X
4500	Fish and seafoods (excluding canned and frozen packaged).....	5 518	95 318 243	15 774 936	16.6	.8	X
4600	Meat and meat products (fresh and unpackage).....	8 654	226 643 233	61 449 387	27.1	3.3	42.5
4611	Beef (not killed on location).....	5 812	150 841 005	28 011 264	18.6	1.5	X
4612	Veal (not killed on location).....	2 105	37 083 912	1 229 413	3.3	.1	X
4613	Lamb and mutton (not killed on location).....	1 689	35 395 450	1 178 979	3.3	.1	X
4614	Pork (not killed on location).....	4 461	112 981 553	10 624 381	9.4	.6	X
4615	Sausage and prepared meats made on location.....	1 424	15 381 232	999 916	6.5	.1	X
4616	Sausage and prepared meats not made on location.....	4 318	119 721 455	12 312 746	10.3	.7	X
4617	Meat from animals killed on location.....	176	2 257 467	358 604	15.9	Z	X
4618	Other meat products.....	2 699	92 007 069	6 693 022	7.3	.4	X
4700	Fresh fruits and vegetables.....	10 002	175 757 461	52 357 654	29.8	2.8	18.6
4711	Fresh fruits.....	8 366	147 250 482	30 014 510	20.4	1.6	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.).....	3 135	50 890 865	3 662 424	7.2	.2	X
4713	Other fresh vegetables.....	5 348	62 396 470	17 580 777	28.2	.9	X
4800	Coffee, tea, and spices.....	8 945	240 652 109	22 065 192	9.2	1.2	46.6
4811	Coffee.....	5 986	179 742 423	13 953 296	7.8	.7	X
4812	Tea.....	4 360	117 869 266	2 634 951	2.2	.1	X
4813	Spices.....	4 852	131 955 532	4 960 192	3.8	.3	X
4820	Bread and baked goods.....	7 485	131 634 224	23 748 121	18.0	1.3	55.2
4821	Breads and rolls.....	3 593	55 543 895	6 757 030	12.2	.4	X
4822	Cookies, cakes, and other baked goods.....	6 005	114 608 945	16 859 145	14.7	.9	X
4830	Canned foods.....	9 089	253 218 717	56 583 533	22.3	3.0	45.5
4831	Canned and bottled fruits, vegetables, and juices.....	7 585	221 154 374	32 602 047	14.7	1.7	X
4832	Canned and bottled baby foods.....	1 742	98 786 536	3 159 238	3.2	.2	X
4833	Canned meats.....	2 896	118 438 581	3 100 024	2.6	.2	X
4834	Canned fish and seafoods.....	3 979	135 788 087	4 374 302	3.2	.2	X
4835	Canned milk.....	1 454	66 036 923	1 086 210	1.6	.1	X
4836	Other canned foods.....	4 253	158 238 570	11 697 489	7.4	.6	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.).....	3 665	69 964 567	8 040 061	11.5	.4	X
4850	Soft drinks and bottled water.....	10 291	230 542 664	35 192 735	15.3	1.9	47.5
4851	Soft drinks, packaged.....	7 814	169 737 768	28 002 950	16.5	1.5	X
4852	Soft drinks, pre and post mix bulk.....	3 082	80 677 482	3 286 378	4.1	.2	X
4853	Bottled water.....	6 073	145 071 549	3 874 249	2.7	.2	X
4860	Other grocery specialties.....	13 501	335 646 304	98 192 065	29.3	5.2	50.1
4861	Pasta.....	5 601	160 457 597	6 619 911	4.1	.4	X
4862	Breakfast cereals.....	3 510	157 231 547	16 548 785	10.5	.9	X
4863	Cooking oils and margarine.....	5 588	163 006 495	7 290 694	4.5	.4	X
4864	Flour.....	4 453	120 338 391	4 733 432	3.9	.3	X
4865	Pickles, preserves, jellies, jams, and sauces.....	5 616	175 149 672	8 035 225	4.6	.4	X
4866	Sugar, refined.....	4 275	121 064 663	4 812 634	4.0	.3	X
4867	Pet foods.....	2 712	114 223 547	7 643 931	6.7	.4	X
4868	Grocery specialties, n.e.c.....	7 084	198 368 641	42 223 688	21.3	2.2	X
4900	Grain and beans.....	9 378	190 306 246	114 057 603	59.9	6.1	44.3
4911	Corn (for grain).....	5 903	109 317 232	42 199 046	38.6	2.2	X
4912	Oats and barley.....	2 803	38 833 017	2 195 766	5.7	.1	X
4913	Wheat.....	4 947	86 083 003	20 463 192	23.8	1.1	X
4914	Sorghum (for grain).....	1 643	51 110 112	3 664 968	7.2	.2	X
4915	Soybeans.....	5 010	100 569 933	32 479 644	32.3	1.7	X
4916	Other grain and beans (rice and edible and inedible beans).....	1 847	45 724 123	10 051 572	22.0	.5	X
5000	Cattle, hogs, sheep, and goats.....	2 326	26 240 957	23 941 057	91.2	1.3	74.8
5011	Cattle.....	1 644	21 533 886	18 823 351	87.4	1.0	X
5012	Hogs.....	1 362	13 672 914	4 566 573	33.4	.2	X
5013	Sheep.....	534	6 709 591	408 010	6.1	Z	X
5014	Goats.....	346	3 924 072	141 404	3.6	Z	X
5100	Hides, skins, and pelts.....	305	2 781 592	2 172 262	78.1	.1	X
5120	Leaf tobacco.....	574	11 102 228	3 884 766	35.0	.2	19.1
5121	Leaf tobacco stemmed and re-dried at this location.....	28	416 681	414 494	99.5	Z	X
5122	All other leaf tobacco.....	306	3 334 988	3 244 432	97.3	.2	X
5130	Wool, wool tops, and mohair.....	91	245 293	196 954	80.3	Z	X
5140	Other farm products, inedible.....	1 160	14 269 094	6 904 063	48.4	.4	76.6
5141	Raw sugar.....	26	3 355 868	2 012 667	60.0	.1	X
5142	Horses, mules, and donkeys.....	351	1 966 102	587 457	29.9	Z	X
5143	Farm products, n.e.c.....	804	8 627 243	4 161 163	48.2	.2	X
5200	Raw cotton.....	408	11 193 338	10 522 085	94.0	.6	X
5300	Plastics materials and basic shapes.....	5 975	58 485 927	34 766 038	59.4	1.8	48.0
5311	Plastic pipes, rods, tubes, and shapes.....	1 564	7 994 506	4 633 202	58.0	.2	X
5312	High pressure laminates.....	542	4 014 270	2 226 770	55.5	.1	X
5313	Plastics raw materials.....	1 800	30 234 665	17 825 273	59.0	.9	X
5314	Other plastics materials and basic shapes.....	2 774	17 621 654	9 666 608	54.9	.5	X
5320	Industrial gases (welding, etc.).....	1 228	5 764 694	2 524 928	43.8	.1	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422</b>	<b>Wholesale trade, nondurable goods—Con.</b>						
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	16 882	226 984 451	95 061 801	41.9	5.1	25.0
5331	Gasses, compressed and liquified, except L.P. ....	1 013	13 103 412	3 319 249	25.3	.2	X
5332	Alkalies and chlorine .....	1 683	20 856 563	9 775 791	46.9	.5	X
5334	Organic fibers .....	242	7 158 573	3 969 333	55.4	.2	X
5335	Detergents and soaps .....	6 017	96 308 963	13 392 976	13.9	.7	X
5336	Sanitation chemicals, polishes, and waxes .....	2 586	14 282 650	2 385 856	16.7	.1	X
5338	Wood chemicals, naval stores, and gum .....	392	4 543 439	685 203	15.1	Z	X
5341	Insecticides, nonagricultural .....	877	4 525 869	754 114	16.7	Z	X
5342	Adhesives, sealants, and glues .....	1 580	10 014 578	2 535 339	25.3	.1	X
5343	Explosives .....	392	2 126 380	1 864 414	87.7	.1	X
5344	Other chemicals and allied products .....	8 364	86 536 822	53 727 047	62.1	2.9	X
5400	Petroleum products .....	12 200	245 673 758	204 891 712	83.4	10.9	66.0
5411	Aviation gasoline .....	1 000	19 630 426	3 553 939	18.1	.2	X
5412	Motor gasoline .....	8 636	201 368 916	114 472 849	56.8	6.1	X
5413	Special naphtha .....	271	5 563 480	485 875	8.7	Z	X
5414	Jet fuel (naphtha or kerosine type) .....	1 138	70 561 240	5 417 580	7.7	.3	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) .....	8 081	189 944 168	48 842 278	25.7	2.6	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	4 643	106 801 752	8 040 124	7.5	.4	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.) .....	530	29 157 637	8 386 043	28.8	.4	X
5418	Lubricating oil and greases .....	8 057	73 143 616	15 481 141	21.2	.8	X
5420	Liquified petroleum gases (excluding natural gas) .....	1 562	32 073 448	8 270 776	25.8	.4	X
5500	Crude oil .....	341	64 480 950	47 171 784	73.2	2.5	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.) .....	712	18 680 919	4 332 389	23.2	.2	X
5600	Beer and ale .....	4 401	56 108 234	34 755 841	61.9	1.8	X
5700	Wines and distilled alcoholic beverages .....	3 218	50 211 951	34 401 759	68.5	1.8	59.5
5711	Wines .....	2 264	38 842 913	15 131 377	39.0	.8	X
5712	Distilled liquor (including premixed alcoholic drinks) .....	1 413	35 384 205	19 123 065	54.0	1.0	X
5800	Farm supplies .....	11 776	112 276 338	58 097 080	51.7	3.1	37.9
5811	Hay, straw, and alfalfa .....	1 009	6 352 954	1 616 780	25.4	.1	X
5812	Feeds (poultry and livestock) not mixed on location .....	3 266	27 097 632	6 041 550	22.3	.3	X
5813	Prepared feeds (poultry and livestock) mixed on location .....	1 457	12 942 814	2 072 252	16.0	.1	X
5814	Weed killers, soil sterilizers, and soil conditioners .....	2 354	20 206 289	6 468 210	32.0	.3	X
5815	Insecticides, fungicides, and pesticides .....	2 797	22 516 710	5 927 151	26.3	.3	X
5816	Other agricultural chemicals and fertilizers .....	6 405	63 226 668	24 664 517	39.0	1.3	X
5817	Seeds and bulbs .....	3 997	38 803 777	9 222 570	23.8	.5	X
5818	Other farm supplies (including harness and saddlery equipment) .....	2 591	13 135 431	1 896 051	14.4	.1	X
5900	Tobacco and tobacco products .....	3 489	113 001 717	45 842 182	40.6	2.4	34.3
5911	Cigars .....	2 465	66 183 762	6 001 800	9.1	.3	X
5912	Cigarettes .....	2 471	62 784 949	35 092 313	55.9	1.9	X
5913	Other tobacco products (excluding leaf) .....	1 962	43 546 259	4 001 546	9.2	.2	X
6000	Paint, paint supplies, and wallpaper .....	2 866	11 423 925	6 964 670	61.0	.4	39.1
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	1 071	4 370 533	2 222 875	50.9	.1	X
6012	Industrial/OEM coatings (coatings applied by original manufacturers to products during manufacturing) .....	619	2 569 646	1 031 956	40.2	.1	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) .....	1 024	2 714 646	1 663 174	61.3	.1	X
6014	Paint supplies .....	1 020	3 035 398	1 060 728	34.9	.1	X
6015	Wallpaper .....	479	1 506 477	896 234	59.5	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	5 486	39 092 166	32 831 648	84.0	1.7	53.8
6101	Books .....	3 473	25 379 503	16 980 859	66.9	.9	X
6102	Other periodicals, newspapers, and miscellaneous printed materials .....	2 537	19 373 362	15 708 509	81.1	.8	X
6110	Flowers and florists' supplies .....	4 283	9 198 498	7 833 113	85.2	.4	X
6120	Art goods (including novelties and souvenirs) .....	6 049	15 199 576	9 244 396	60.8	.5	39.7
6121	Art materials .....	1 980	4 709 302	3 414 825	72.5	.2	X
6122	Novelties and souvenirs .....	4 312	10 256 650	5 757 047	56.1	.3	X
6130	Textile bags, bagging, and burlap .....	722	1 534 543	828 437	54.0	Z	X
6150	Nondurable goods, n.e.c. ....	7 483	24 882 943	17 959 301	72.2	1.0	X
9700	Service receipts and labor charges (including installed parts) .....	7 887	55 656 435	2 884 759	5.2	.2	4.9
9701	Labor charges for repair work .....	4 782	25 377 841	801 401	3.2	Z	X
9702	Parts installed in repair work .....	2 668	7 801 068	229 614	2.9	Z	X
9703	Other service receipts and labor charges—Specify .....	3 645	32 103 682	1 292 180	4.0	.1	X
9720	Receipts for service contracts .....	1 072	1 947 171	345 372	17.7	Z	X
9730	Advertising specialties (paper novelties, etc.) .....	559	1 865 134	172 471	9.2	Z	X
9740	Receipts for installing equipment .....	586	527 908	75 748	14.3	Z	X
9810	Miscellaneous commodities .....	9 899	178 042 492	12 722 050	7.1	.7	X
9840	Pipeline transportation receipts .....	21	1 032 964	7 974	.8	Z	X
9910	Receipts from Commodity Credit Corporation .....	292	3 488 411	24 076	.7	Z	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) .....	1 548	16 169 600	563 127	3.5	Z	X
9930	Sales of integrated systems which you wrote or modified software .....	172	147 913	31 894	21.6	Z	X
9940	Rental and leasing receipts .....	3 279	25 963 562	858 348	3.3	Z	.9
9941	Computer rental and leasing receipts .....	131	112 989	14 748	13.1	Z	X
9942	Photocopying machine rental .....	356	582 933	88 046	15.1	Z	X
9943	Other office machine rental receipts .....	488	803 093	27 978	3.5	Z	X
9944	Other rental receipts .....	52	20 445	257	1.3	Z	X
9950	Construction receipts .....	47	47 070	7 927	16.8	Z	X
9960	Custom software (designed to customer specifications) .....	176	140 907	20 608	14.6	Z	X
9970	Receipts for printing or photocopying performed at this establishment .....	234	409 174	64 505	15.8	Z	X

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4221</b>	<b>Paper &amp; paper product whse</b> .....	<b>15 848</b>	<b>X</b>	<b>117 062 485</b>	<b>X</b>	<b>100.0</b>	<b>77.1</b>
0200	New and rebuilt automotive parts and supplies .....	14	6 580	636	9.7	Z	26.7
0211	Batteries .....	6	4 764	206	4.3	Z	X
0213	Electrical engine parts (including ignition parts) .....	6	174	3	1.7	Z	X
0216	Glass .....	6	4 764	39	.8	Z	X
0218	Filters (oil, air, gas, and transmission) .....	6	4 764	121	2.5	Z	X
0219	Engine parts, except electrical .....	6	4 764	39	.8	Z	X
0221	Body parts and repair materials .....	6	4 764	39	.8	Z	X
0224	Accessories .....	6	4 764	39	.8	Z	X
0400	Household and lawn furniture .....	200	921 730	141 210	15.3	.1	59.3
0412	Sleep furniture and equipment .....	195	912 945	140 471	15.4	.1	X
0420	Office and business furniture .....	1 301	9 860 923	1 419 265	14.4	1.2	1.8
0421	New office furniture (wooden and metal) .....	1 231	9 543 591	1 333 208	14.0	1.1	X
0422	New store and restaurant furniture .....	10	112 445	754	.7	Z	X
0423	New public furniture (theater seats, church pews, park benches, and school desks) .....	31	46 320	2 862	6.2	Z	X
0424	Used office and business furniture .....	219	1 673 848	70 059	4.2	.1	X
0500	Household china, glassware, crockery, and plastic housewares .....	34	155 531	18 563	11.9	Z	X
0530	Flooring and floor coverings .....	10	10 948	465	4.2	Z	X
0540	Other home furnishings .....	51	409 980	47 041	11.5	Z	8.4
0541	Metal flatware and kitchen utensils .....	7	61 403	8 927	14.5	Z	X
0542	Mirrors, lamps, and picture frames .....	34	288 568	28 937	10.0	Z	X
0543	Home furnishings, n.e.c. ....	13	139 762	8 974	6.4	Z	X
0730	Flat glass and other construction glass (excluding automotive) .....	12	15 568	2 116	13.6	Z	X
0800	Photographic equipment and supplies (excluding video) .....	236	2 721 660	201 241	7.4	.2	1.4
0813	Photographic film .....	19	260 364	24 683	9.5	Z	X
0814	Developing supplies (excluding film) .....	15	199 066	30 900	15.5	Z	X
0815	Other photographic equipment and supplies .....	190	2 006 373	116 121	5.8	.1	X
0900	Office equipment .....	1 363	8 790 197	1 022 417	11.6	.9	4.5
0911	Typewriters and dedicated word processors .....	438	1 997 406	63 153	3.2	.1	X
0912	Calculators and accounting machines .....	626	3 587 452	176 623	4.9	.2	X
0913	Copying machines and equipment .....	889	5 507 403	658 608	12.0	.6	X
0914	Dictating, transcribing, and recording machines .....	117	741 344	31 822	4.3	Z	X
0915	Mailing, letter handling, and addressing machines .....	123	884 192	87 129	9.9	.1	X
0920	New computer equipment .....	623	4 736 756	434 030	9.2	.4	10.4
0921	Computers .....	242	1 704 449	116 218	6.8	.1	X
0922	Computer storage devices .....	107	511 797	13 867	2.7	Z	X
0923	Computer printers .....	408	2 911 457	231 551	8.0	.2	X
0924	Other computer peripheral equipment .....	189	968 693	64 427	6.7	.1	X
0930	Used computer equipment .....	18	19 236	871	4.5	Z	X
0950	Computer software (packaged) .....	248	1 462 096	108 241	7.4	.1	X
0960	Restaurant and hotel equipment and supplies .....	558	7 748 864	1 705 429	22.0	1.5	X
0970	Store machines and equipment .....	258	1 040 218	58 329	5.6	.1	1.7
0971	Vending machines .....	33	184 635	17 414	9.4	Z	X
0972	Other store machines and equipment .....	201	538 728	21 058	3.9	Z	X
1000	Medical, hospital, and surgical supplies .....	19	2 119 372	518 570	24.5	.4	75.0
1013	Other surgical, medical, and hospital supplies .....	16	74 419	8 724	11.7	Z	X
1040	Religious and school supplies .....	213	1 252 009	56 370	4.5	Z	2.3
1042	School supplies .....	183	820 456	43 816	5.3	Z	X
1140	Iron and steel wire and wire products .....	15	38 851	2 622	6.7	Z	7.9
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	12	35 501	1 558	4.4	Z	X
1220	Aluminum shapes, forms, etc. ....	6	36 442	4 613	12.7	Z	X
1400	Electrical apparatus and equipment .....	22	40 986	1 826	4.5	Z	1.2
1415	Electric bulbs (all types) .....	19	29 563	1 508	5.1	Z	X
1500	Electrical appliances, household .....	35	206 460	17 860	8.7	Z	.6
1511	Televisions .....	22	56 686	2 960	5.2	Z	X
1600	Electronic parts and equipment, except communication .....	36	156 772	13 521	8.6	Z	4.5
1618	Electronic parts and equipment, n.e.c. ....	22	49 143	6 888	14.0	Z	X
1650	Communication equipment and supplies .....	25	43 999	2 910	6.6	Z	6.6
1652	Other electronic communication equipment .....	23	42 296	2 828	6.7	Z	X
1700	Hardware .....	57	127 649	19 402	15.2	Z	2.5
1711	Hand tools (including power driven) .....	7	9 551	1 212	12.7	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	7	7 150	349	4.9	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	67	222 360	21 541	9.7	Z	X
2340	Materials handling machinery, equipment, and parts .....	11	35 139	3 912	11.1	Z	X
2360	Other industrial machinery, equipment, and parts .....	58	203 245	19 741	9.7	Z	76.8
2363	New printing trades machinery, equipment, and supplies .....	55	179 617	15 489	8.6	Z	X
2450	Industrial containers and supplies .....	399	3 948 925	298 668	7.6	.3	3.4
2451	New and reconditioned drums and barrels .....	18	374 562	1 785	.5	Z	X
2452	Bottles and bottlers' supplies .....	31	378 270	3 760	1.0	Z	X
2454	Other industrial containers and supplies .....	371	3 728 222	284 622	7.6	.2	X
2460	Other industrial supplies .....	1 304	12 338 615	983 525	8.0	.8	2.5
2461	Printing and duplicating inks .....	15	21 860	895	4.1	Z	X
2462	Abrasives and abrasive materials .....	79	252 902	14 211	5.6	Z	X
2463	Nylon, polyester, and synthetic rubber .....	30	72 218	1 108	1.5	Z	X
2464	Mechanical rubber goods .....	93	930 682	115 671	12.4	.1	X
2465	Strapping and tape .....	650	3 143 279	309 738	9.9	.3	X
2466	Industrial supplies, n.e.c. ....	324	4 034 779	164 667	4.1	.1	X

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4221</b>	<b>Paper &amp; paper product whse—Con.</b>						
2520	Custodial (janitors') equipment and supplies	1 493	15 139 273	1 406 113	9.3	1.2	1.5
2521	Custodial equipment—power equipment	819	8 611 162	204 426	2.4	.2	X
2522	Custodial equipment—nonpower equipment	638	3 707 589	87 033	2.3	.1	X
2523	Custodial supplies	1 087	10 504 163	1 001 013	9.5	.9	X
2530	Laundry and dry-cleaning equipment and supplies	50	136 058	4 369	3.2	Z	X
2540	Other service establishment equipment and supplies	7	16 150	1 577	9.8	Z	69.6
2542	Service establishment equipment and supplies, n.e.c.	7	16 150	1 577	9.8	Z	X
2700	Sporting and recreational goods and supplies	13	16 161	2 307	14.3	Z	11.8
2713	Billiards, pool, bowling equipment, and accessories	13	16 161	370	2.3	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	6	13 111	1 937	14.8	Z	X
2800	Toys and hobby goods and supplies	134	1 154 689	118 493	10.3	.1	10.9
2811	Video games and cartridges	12	321 273	41 330	12.9	Z	X
2812	Other toys and games (including fireworks and children's vehicles)	38	28 752	8 472	29.5	Z	X
2813	Crafts and craft supplies	23	3 889	406	10.4	Z	X
2814	Other hobby goods and accessories	14	15 685	458	2.9	Z	X
2930	Recyclable paper and paperboard	31	67 814	8 485	12.5	Z	X
2940	Recyclable materials, except metal	12	13 258	1 365	10.3	Z	34.4
2943	Recyclable plastics	6	3 152	56	1.8	Z	X
3000	Jewelry, diamonds, gem stones, and watches	14	145 951	11 654	8.0	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	6	8 114	912	11.2	Z	X
3140	Prerecorded video tapes	8	17 558	1 281	7.3	Z	X
3150	Other durable goods	9	25 453	6 333	24.9	Z	54.3
3154	Other durable goods, n.e.c.	9	25 453	6 333	24.9	Z	X
3200	Printing and writing paper	4 114	51 253 723	34 899 627	68.1	29.8	66.6
3211	Roll newsprint and rotogravure paper	928	14 542 785	4 041 152	27.8	.3	X
3212	Fine roll paper	1 194	24 834 654	12 066 966	48.6	10.3	X
3213	Other printing and writing paper	3 351	37 231 992	18 781 509	50.4	16.0	X
3300	Stationery, office supplies and greeting cards	9 594	49 207 618	28 852 174	58.6	24.6	63.8
3311	Business forms	6 168	23 381 558	8 703 882	37.2	7.4	X
3312	Stationery, photocopy paper, and typing paper	4 481	31 491 658	4 173 027	13.3	3.6	X
3313	Inked ribbons, carbon paper, pens and pencils	2 860	16 882 463	2 128 080	12.6	1.8	X
3314	Toner and cartridges	2 650	13 184 798	2 757 641	20.9	2.4	X
3315	Greeting cards	913	6 462 202	3 942 659	61.0	3.4	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	5 114	28 435 777	7 146 875	25.1	6.1	X
3400	Industrial and personal services paper and plastics	6 677	63 962 067	40 226 407	62.9	34.4	60.3
3411	Paperboard and boxboard boxes	3 734	31 589 637	12 591 351	39.9	10.8	X
3412	Paper dishes, cups, and napkins	2 305	25 669 938	3 751 059	14.6	3.2	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	3 747	32 313 561	9 062 047	28.0	7.7	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	2 375	21 579 868	4 982 662	23.1	4.3	X
3415	Other industrial and personal service paper	2 496	24 288 074	9 839 291	40.5	8.4	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	161	1 209 617	115 792	9.6	.1	14.6
3512	Nonprescription pharmaceuticals	35	135 380	11 041	8.2	Z	X
3513	Cosmetics	11	73 027	2 453	3.4	Z	X
3515	Other toiletries and druggists' sundries	112	865 504	95 365	11.0	.1	X
3600	Piece goods, knit and woven	11	153 364	13 300	8.7	Z	30.0
3613	Synthetics (excluding synthetic knits)	7	147 900	6 866	4.6	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	14	21 574	1 662	7.7	Z	X
3800	Men's and boys' wear	9	242 265	16 257	6.7	Z	73.7
3811	Men's and boys' suits, coats, and formal wear	7	239 075	9 106	3.8	Z	X
3900	Women's and children's wear	23	390 305	98 647	25.3	.1	27.3
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)	6	70 458	25 052	35.6	Z	X
4000	Footwear	8	140 763	14 321	10.2	Z	70.3
4013	Other women's, misses', and girls' footwear	6	136 469	14 231	10.4	Z	X
4100	Frozen foods (packaged)	27	281 131	44 527	15.8	Z	66.7
4112	Fish and seafoods (frozen packaged)	14	196 246	7 336	3.7	Z	X
4113	Vegetables (frozen)	13	179 801	13 030	7.2	Z	X
4115	Meat (frozen packaged)	17	225 265	10 428	4.6	Z	X
4116	Frozen baked goods	13	83 708	5 837	7.0	Z	X
4200	Dairy products (excluding dried or canned)	13	202 912	18 330	9.0	Z	77.1
4211	Butter	6	122 194	1 085	.9	Z	X
4212	Cheese	10	169 098	5 138	3.0	Z	X
4300	Poultry and poultry products	13	194 533	10 108	5.2	Z	X
4400	Confectionery	43	290 884	37 371	12.8	Z	5.1
4411	Candy	40	286 789	33 244	11.6	Z	X
4413	Nuts	27	60 417	3 171	5.2	Z	X
4600	Meat and meat products (fresh and unpackaged)	6	140 769	17 940	12.7	Z	67.6
4616	Sausage and prepared meats not made on location	6	140 769	12 665	9.0	Z	X
4800	Coffee, tea, and spices	34	234 161	13 812	5.9	Z	64.4
4811	Coffee	28	196 451	10 952	5.6	Z	X
4812	Tea	9	62 305	1 180	1.9	Z	X
4820	Bread and baked goods	13	122 722	16 013	13.0	Z	69.2
4821	Breads and rolls	7	81 005	4 389	5.4	Z	X
4822	Cookies, cakes, and other baked goods	12	122 121	11 384	9.3	Z	X
4830	Canned foods	26	331 811	44 626	13.4	Z	44.6
4831	Canned and bottled fruits, vegetables, and juices	26	331 811	31 854	9.6	Z	X
4836	Other canned foods	11	263 449	9 767	3.7	Z	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
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<b>4221</b>	<b>Paper &amp; paper product whse—Con.</b>						
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) . . . .	6	31 827	2 282	7.2	Z	X
4850	Soft drinks and bottled water . . . . .	25	102 448	3 602	3.5	Z	45.9
4851	Soft drinks, packaged . . . . .	20	99 709	2 425	2.4	Z	X
4853	Bottled water . . . . .	16	80 979	1 177	1.5	Z	X
4860	Other grocery specialties . . . . .	222	2 122 197	78 145	3.7	.1	3.9
4861	Pasta . . . . .	17	234 054	1 666	.7	Z	X
4862	Breakfast cereals . . . . .	30	253 494	1 246	.5	Z	X
4863	Cooking oils and margarine . . . . .	42	266 402	2 946	1.1	Z	X
4864	Flour . . . . .	47	514 018	10 905	2.1	Z	X
4865	Pickles, preserves, jellies, jams, and sauces . . . . .	60	291 736	8 809	3.0	Z	X
4866	Sugar, refined . . . . .	37	443 919	1 901	.4	Z	X
4868	Grocery specialties, n.e.c. . . . .	90	493 952	36 549	7.4	Z	X
5300	Plastics materials and basic shapes . . . . .	490	2 442 776	321 545	13.2	.3	.9
5313	Plastics raw materials . . . . .	66	300 079	78 913	26.3	.1	X
5314	Other plastics materials and basic shapes . . . . .	314	1 620 596	188 743	11.6	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	1 031	6 194 097	641 967	10.4	.5	8.2
5332	Alkalies and chlorine . . . . .	52	403 381	28 114	7.0	Z	X
5334	Organic fibers . . . . .	13	30 570	834	2.7	Z	X
5335	Detergents and soaps . . . . .	821	4 146 325	271 123	6.5	.2	X
5336	Sanitation chemicals, polishes, and waxes . . . . .	351	2 302 549	140 854	6.1	.1	X
5341	Insecticides, nonagricultural . . . . .	17	29 393	789	2.7	Z	X
5342	Adhesives, sealants, and glues . . . . .	76	1 234 817	123 153	10.0	.1	X
5344	Other chemicals and allied products . . . . .	260	1 806 171	72 983	4.0	.1	X
5400	Petroleum products . . . . .	49	987 350	288 001	29.2	.2	2.7
5418	Lubricating oil and greases . . . . .	25	502 490	142 925	28.4	.1	X
5800	Farm supplies . . . . .	16	6 192	811	13.1	Z	X
5900	Tobacco and tobacco products . . . . .	42	113 435	30 601	27.0	Z	52.2
5911	Cigars . . . . .	19	40 293	2 132	5.3	Z	X
5912	Cigarettes . . . . .	31	47 826	7 508	15.7	Z	X
5913	Other tobacco products (excluding leaf) . . . . .	35	109 638	20 948	19.1	Z	X
6000	Paint, paint supplies, and wallpaper . . . . .	6	234 143	8 000	3.4	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials . . . . .	364	3 203 203	182 249	5.7	.2	.3
6101	Books . . . . .	235	1 600 590	70 495	4.4	.1	X
6102	Other periodicals, newspapers, and miscellaneous printed materials . . . . .	38	76 670	14 774	19.3	Z	X
6110	Flowers and florists' supplies . . . . .	11	41 515	3 506	8.4	Z	X
6120	Art goods (including novelties and souvenirs) . . . . .	449	3 088 582	169 270	5.5	.1	5.4
6121	Art materials . . . . .	79	359 242	15 153	4.2	Z	X
6122	Novelties and souvenirs . . . . .	366	2 018 419	90 149	4.5	.1	X
6130	Textile bags, bagging, and burlap . . . . .	25	56 122	10 433	18.6	Z	X
6150	Nondurable goods, n.e.c. . . . .	42	858 767	263 860	30.7	.2	X
9700	Service receipts and labor charges (including installed parts) . . . . .	748	2 765 965	237 142	8.6	.2	16.8
9701	Labor charges for repair work . . . . .	563	1 770 399	79 776	4.5	.1	X
9702	Parts installed in repair work . . . . .	470	1 325 676	29 396	2.2	Z	X
9703	Other service receipts and labor charges—Specify . . . . .	202	892 268	75 966	8.5	.1	X
9720	Receipts for service contracts . . . . .	225	923 103	141 969	15.4	.1	X
9730	Advertising specialties (paper novelties, etc.) . . . . .	23	175 818	17 616	10.0	Z	X
9740	Receipts for installing equipment . . . . .	23	71 311	1 074	1.5	Z	X
9810	Miscellaneous commodities . . . . .	942	9 022 425	1 351 411	15.0	1.2	X
9940	Rental and leasing receipts . . . . .	197	413 210	19 109	4.6	Z	16.9
9941	Computer rental and leasing receipts . . . . .	15	24 841	1 130	4.5	Z	X
9942	Photocopying machine rental . . . . .	52	115 832	4 439	3.8	Z	X
9943	Other office machine rental receipts . . . . .	66	94 494	6 998	7.4	Z	X
9960	Custom software (designed to customer specifications) . . . . .	19	39 720	2 035	5.1	Z	X
9970	Receipts for printing or photocopying performed at this establishment . . . . .	155	296 888	49 083	16.5	Z	X
<b>42211</b>	<b>Printing &amp; writing paper whse . . . . .</b>	<b>2 309</b>	<b>X</b>	<b>38 397 487</b>	<b>X</b>	<b>100.0</b>	<b>78.6</b>
0420	Office and business furniture . . . . .	36	239 258	9 891	4.1	Z	2.5
0421	New office furniture (wooden and metal) . . . . .	36	239 258	7 837	3.3	Z	X
0422	New store and restaurant furniture . . . . .	10	112 445	754	.7	Z	X
0424	Used office and business furniture . . . . .	9	71 782	1 300	1.8	Z	X
0800	Photographic equipment and supplies (excluding video) . . . . .	43	741 757	101 254	13.7	.3	2.5
0815	Other photographic equipment and supplies . . . . .	34	535 717	70 810	13.2	.2	X
0900	Office equipment . . . . .	44	331 115	24 639	7.4	.1	3.2
0911	Typewriters and dedicated word processors . . . . .	6	22 980	281	1.2	Z	X
0912	Calculators and accounting machines . . . . .	13	49 243	875	1.8	Z	X
0913	Copying machines and equipment . . . . .	27	275 552	20 801	7.5	.1	X
0915	Mailing, letter handling, and addressing machines . . . . .	13	99 279	1 508	1.5	Z	X
0920	New computer equipment . . . . .	54	236 154	20 429	8.7	.1	4.6
0921	Computers . . . . .	20	28 116	677	2.4	Z	X
0923	Computer printers . . . . .	27	64 270	9 801	15.3	Z	X
0924	Other computer peripheral equipment . . . . .	20	28 470	2 989	10.5	Z	X
0950	Computer software (packaged) . . . . .	10	43 222	1 254	2.9	Z	X
0960	Restaurant and hotel equipment and supplies . . . . .	46	2 075 204	203 057	9.8	.5	X
0970	Store machines and equipment . . . . .	22	313 907	19 364	6.2	.1	X
1040	Religious and school supplies . . . . .	28	418 876	10 274	2.5	Z	X
2360	Other industrial machinery, equipment, and parts . . . . .	7	115 192	7 760	6.7	Z	78.0
2363	New printing trades machinery, equipment, and supplies . . . . .	7	115 192	7 760	6.7	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42211</b>	<b>Printing &amp; writing paper whse—Con.</b>						
2450	Industrial containers and supplies .....	44	1 844 322	91 837	5.0	.2	2.6
2454	Other industrial containers and supplies .....	39	1 708 015	90 125	5.3	.2	X
2460	Other industrial supplies .....	158	3 707 671	194 502	5.2	.5	.3
2465	Strapping and tape .....	72	471 429	73 317	15.6	.2	X
2466	Industrial supplies, n.e.c. ....	144	3 381 174	104 071	3.1	.3	X
2520	Custodial (janitors') equipment and supplies .....	135	4 589 615	163 982	3.6	.4	.2
2521	Custodial equipment—power equipment .....	39	2 525 687	2 985	.1	Z	X
2523	Custodial supplies .....	118	3 282 702	149 951	4.6	.4	X
2800	Toys and hobby goods and supplies .....	10	35 216	3 575	10.2	Z	X
3200	Printing and writing paper .....	2 309	38 397 487	32 975 249	85.9	85.9	65.6
3211	Roll newsprint and rotogravure paper .....	512	11 057 098	3 833 066	34.7	10.0	X
3212	Fine roll paper .....	850	21 736 502	11 669 155	53.7	30.4	X
3213	Other printing and writing paper .....	1 898	27 026 746	17 473 027	64.7	45.5	X
3300	Stationery, office supplies and greeting cards .....	864	11 082 318	2 310 590	20.8	6.0	68.1
3311	Business forms .....	426	6 098 618	355 968	5.8	.9	X
3312	Stationery, photocopy paper, and typing paper .....	525	9 991 007	1 436 717	14.4	3.7	X
3313	Inked ribbons, carbon paper, pens and pencils .....	179	1 254 500	55 439	4.4	.1	X
3314	Toner and cartridges .....	153	1 317 638	59 595	4.5	.2	X
3315	Greeting cards .....	95	228 903	8 952	3.9	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	526	6 002 678	393 921	6.6	1.0	X
3400	Industrial and personal services paper and plastics .....	505	10 442 295	1 958 799	18.8	5.1	65.5
3411	Paperboard and boxboard boxes .....	217	5 678 500	399 703	7.0	1.0	X
3412	Paper dishes, cups, and napkins .....	109	3 833 401	156 606	4.1	.4	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	380	8 821 094	882 570	10.0	2.3	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	150	4 186 798	197 743	4.7	.5	X
3415	Other industrial and personal service paper .....	164	3 680 777	322 175	8.8	.8	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	8	166 646	1 870	1.1	Z	X
5300	Plastics materials and basic shapes .....	36	389 893	35 897	9.2	.1	.5
5314	Other plastics materials and basic shapes .....	34	337 904	35 376	10.5	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	146	1 044 420	40 533	3.9	.1	.2
5335	Detergents and soaps .....	139	954 935	30 371	3.2	.1	X
5344	Other chemicals and allied products .....	139	954 935	6 046	.6	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	41	596 818	66 789	11.2	.2	X
6120	Art goods (including novelties and souvenirs) .....	31	101 899	10 628	10.4	Z	1.7
6122	Novelties and souvenirs .....	27	78 347	6 234	8.0	Z	X
9700	Service receipts and labor charges (including installed parts) .....	64	605 239	14 801	2.4	Z	7.8
9701	Labor charges for repair work .....	54	233 854	8 747	3.7	Z	X
9702	Parts installed in repair work .....	36	157 380	2 557	1.6	Z	X
9703	Other service receipts and labor charges—Specify .....	9	339 526	2 429	.7	Z	X
9720	Receipts for service contracts .....	10	13 539	1 897	14.0	Z	X
9810	Miscellaneous commodities .....	74	979 377	45 020	4.6	.1	X
9940	Rental and leasing receipts .....	16	11 279	1 679	14.9	Z	58.7
9941	Computer rental and leasing receipts .....	8	2 398	477	19.9	Z	X
9942	Photocopying machine rental .....	7	8 469	849	10.0	Z	X
9943	Other office machine rental receipts .....	8	2 398	149	6.2	Z	X
9960	Custom software (designed to customer specifications) .....	8	5 832	1 371	23.5	Z	X
9970	Receipts for printing or photocopying performed at this establishment .....	15	89 231	21 045	23.6	.1	X
<b>422110</b>	<b>Printing &amp; writing paper whse</b> .....	<b>2 309</b>	<b>X</b>	<b>38 397 487</b>	<b>X</b>	<b>100.0</b>	<b>78.6</b>
0420	Office and business furniture .....	36	239 258	9 891	4.1	Z	2.5
0421	New office furniture (wooden and metal) .....	36	239 258	7 837	3.3	Z	X
0422	New store and restaurant furniture .....	10	112 445	754	.7	Z	X
0424	Used office and business furniture .....	9	71 782	1 300	1.8	Z	X
0800	Photographic equipment and supplies (excluding video) .....	43	741 757	101 254	13.7	.3	2.5
0815	Other photographic equipment and supplies .....	34	535 717	70 810	13.2	.2	X
0900	Office equipment .....	44	331 115	24 639	7.4	.1	3.2
0911	Typewriters and dedicated word processors .....	6	22 980	281	1.2	Z	X
0912	Calculators and accounting machines .....	13	49 243	875	1.8	Z	X
0913	Copying machines and equipment .....	27	275 552	20 801	7.5	.1	X
0915	Mailing, letter handling, and addressing machines .....	13	99 279	1 508	1.5	Z	X
0920	New computer equipment .....	54	236 154	20 429	8.7	.1	4.6
0921	Computers .....	20	28 116	677	2.4	Z	X
0923	Computer printers .....	27	64 270	9 801	15.3	Z	X
0924	Other computer peripheral equipment .....	20	28 470	2 989	10.5	Z	X
0950	Computer software (packaged) .....	10	43 222	1 254	2.9	Z	X
0960	Restaurant and hotel equipment and supplies .....	46	2 075 204	203 057	9.8	.5	X
0970	Store machines and equipment .....	22	313 907	19 364	6.2	.1	X
1040	Religious and school supplies .....	28	418 876	10 274	2.5	Z	X
2360	Other industrial machinery, equipment, and parts .....	7	115 192	7 760	6.7	Z	78.0
2363	New printing trades machinery, equipment, and supplies .....	7	115 192	7 760	6.7	Z	X
2450	Industrial containers and supplies .....	44	1 844 322	91 837	5.0	.2	2.6
2454	Other industrial containers and supplies .....	39	1 708 015	90 125	5.3	.2	X
2460	Other industrial supplies .....	158	3 707 671	194 502	5.2	.5	.3
2465	Strapping and tape .....	72	471 429	73 317	15.6	.2	X
2466	Industrial supplies, n.e.c. ....	144	3 381 174	104 071	3.1	.3	X
2520	Custodial (janitors') equipment and supplies .....	135	4 589 615	163 982	3.6	.4	.2
2521	Custodial equipment—power equipment .....	39	2 525 687	2 985	.1	Z	X
2523	Custodial supplies .....	118	3 282 702	149 951	4.6	.4	X

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**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422110</b>	<b>Printing &amp; writing paper whsle—Con.</b>						
2800	Toys and hobby goods and supplies .....	10	35 216	3 575	10.2	Z	X
3200	Printing and writing paper .....	2 309	38 397 487	32 975 249	85.9	85.9	65.6
3211	Roll newsprint and rotogravure paper .....	512	11 057 098	3 833 066	34.7	10.0	X
3212	Fine roll paper .....	850	21 736 502	11 669 155	53.7	30.4	X
3213	Other printing and writing paper .....	1 898	27 026 746	17 473 027	64.7	45.5	X
3300	Stationery, office supplies and greeting cards .....	864	11 082 318	2 310 590	20.8	6.0	68.1
3311	Business forms .....	426	6 098 618	355 968	5.8	.9	X
3312	Stationery, photocopy paper, and typing paper .....	525	9 991 007	1 436 717	14.4	3.7	X
3313	Inked ribbons, carbon paper, pens and pencils .....	179	1 254 500	55 439	4.4	.1	X
3314	Toner and cartridges .....	153	1 317 638	59 595	4.5	.2	X
3315	Greeting cards .....	95	228 903	8 952	3.9	.2	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	526	6 002 678	393 921	6.6	1.0	X
3400	Industrial and personal services paper and plastics .....	505	10 442 295	1 958 799	18.8	5.1	65.5
3411	Paperboard and boxboard boxes .....	217	5 678 500	399 703	7.0	1.0	X
3412	Paper dishes, cups, and napkins .....	109	3 833 401	156 606	4.1	.4	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	380	8 821 094	882 570	10.0	2.3	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	150	4 186 798	197 743	4.7	.5	X
3415	Other industrial and personal service paper .....	164	3 680 777	322 175	8.8	.8	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	8	166 646	1 870	1.1	Z	X
5300	Plastics materials and basic shapes .....	36	389 893	35 897	9.2	.1	.5
5314	Other plastics materials and basic shapes .....	34	337 904	35 376	10.5	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	146	1 044 420	40 533	3.9	.1	.2
5335	Detergents and soaps .....	139	954 935	30 371	3.2	.1	X
5344	Other chemicals and allied products .....	139	954 935	6 046	.6	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	41	596 818	66 789	11.2	.2	X
6120	Art goods (including novelties and souvenirs) .....	31	101 899	10 628	10.4	Z	1.7
6122	Novelties and souvenirs .....	27	78 347	6 234	8.0	Z	X
9700	Service receipts and labor charges (including installed parts) .....	64	605 239	14 801	2.4	Z	7.8
9701	Labor charges for repair work .....	54	233 854	8 747	3.7	Z	X
9702	Parts installed in repair work .....	36	157 380	2 557	1.6	Z	X
9703	Other service receipts and labor charges—Specify .....	9	339 526	2 429	.7	Z	X
9720	Receipts for service contracts .....	10	13 539	1 897	14.0	Z	X
9810	Miscellaneous commodities .....	74	979 377	45 020	4.6	.1	X
9940	Rental and leasing receipts .....	16	11 279	1 679	14.9	Z	58.7
9941	Computer rental and leasing receipts .....	8	2 398	477	19.9	Z	X
9942	Photocopying machine rental .....	7	8 469	849	10.0	Z	X
9943	Other office machine rental receipts .....	8	2 398	149	6.2	Z	X
9960	Custom software (designed to customer specifications) .....	8	5 832	1 371	23.5	Z	X
9970	Receipts for printing or photocopying performed at this establishment .....	15	89 231	21 045	23.6	.1	X
<b>42212</b>	<b>Stationery &amp; office supplies whsle</b> .....	<b>8 046</b>	<b>X</b>	<b>33 271 034</b>	<b>X</b>	<b>100.0</b>	<b>79.7</b>
0400	Household and lawn furniture .....	197	915 771	140 924	15.4	.4	61.2
0412	Sleep furniture and equipment .....	195	912 945	140 471	15.4	.4	X
0420	Office and business furniture .....	1 232	9 549 199	1 405 534	14.7	4.2	1.8
0421	New office furniture (wooden and metal) .....	1 195	9 304 333	1 325 371	14.2	4.0	X
0423	New public furniture (theater seats, church pews, park benches, and school desks) .....	31	46 320	2 862	6.2	Z	X
0424	Used office and business furniture .....	210	1 602 066	68 759	4.3	.2	X
0500	Household china, glassware, crockery, and plastic housewares .....	23	119 828	10 127	8.5	Z	X
0540	Other home furnishings .....	34	308 683	36 253	11.7	.1	2.5
0542	Mirrors, lamps, and picture frames .....	26	253 200	26 722	10.6	.1	X
0543	Home furnishings, n.e.c. .....	9	106 193	4 510	4.2	Z	X
0800	Photographic equipment and supplies (excluding video) .....	160	1 508 311	45 862	3.0	.1	1.0
0815	Other photographic equipment and supplies .....	156	1 470 656	45 311	3.1	.1	X
0900	Office equipment .....	1 280	8 372 521	993 870	11.9	3.0	4.8
0911	Typewriters and dedicated word processors .....	432	1 974 426	62 872	3.2	.2	X
0912	Calculators and accounting machines .....	612	3 538 209	175 748	5.0	.5	X
0913	Copying machines and equipment .....	863	5 231 851	637 807	12.2	1.9	X
0914	Dictating, transcribing, and recording machines .....	117	741 344	31 822	4.3	.1	X
0915	Mailing, letter handling, and addressing machines .....	110	784 913	85 621	10.9	.3	X
0920	New computer equipment .....	557	4 449 241	412 588	9.3	1.2	11.2
0921	Computers .....	223	1 676 333	115 541	6.9	.3	X
0922	Computer storage devices .....	103	511 383	13 854	2.7	Z	X
0923	Computer printers .....	381	2 847 187	221 750	7.8	.7	X
0924	Other computer peripheral equipment .....	169	940 223	61 438	6.5	.2	X
0930	Used computer equipment .....	13	9 368	293	3.1	Z	X
0950	Computer software (packaged) .....	235	1 412 713	106 617	7.5	.3	X
0960	Restaurant and hotel equipment and supplies .....	91	201 675	14 444	7.2	Z	X
0970	Store machines and equipment .....	170	353 485	22 118	6.3	.1	4.3
0971	Vending machines .....	33	184 635	17 414	9.4	.1	X
0972	Other store machines and equipment .....	135	165 902	4 211	2.5	Z	X
1040	Religious and school supplies .....	138	318 244	33 509	10.5	.1	9.7
1042	School supplies .....	136	305 567	31 229	10.2	.1	X
1400	Electrical apparatus and equipment .....	6	3 225	141	4.4	Z	3.6
1415	Electric bulbs (all types) .....	6	3 225	141	4.4	Z	X
1500	Electrical appliances, household .....	28	186 328	15 140	8.1	Z	.7
1511	Televisions .....	22	56 686	2 960	5.2	Z	X

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42212</b>	<b>Stationery &amp; office supplies whsle—Con.</b>						
1600	Electronic parts and equipment, except communication .....	23	71 901	10 299	14.3	Z	7.3
1618	Electronic parts and equipment, n.e.c. ....	22	49 143	6 888	14.0	Z	X
1650	Communication equipment and supplies .....	23	42 296	2 828	6.7	Z	7.0
1652	Other electronic communication equipment .....	23	42 296	2 828	6.7	Z	X
1700	Hardware .....	10	31 974	5 612	17.6	Z	9.7
1711	Hand tools (including power driven).....	7	9 551	1 212	12.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	12	26 317	5 803	22.1	Z	X
2360	Other industrial machinery, equipment, and parts .....	49	68 489	7 633	11.1	Z	79.7
2363	New printing trades machinery, equipment, and supplies .....	47	59 678	6 640	11.1	Z	X
2450	Industrial containers and supplies .....	46	161 899	6 457	4.0	Z	14.8
2454	Other industrial containers and supplies .....	45	161 352	6 331	3.9	Z	X
2460	Other industrial supplies .....	297	4 179 511	339 099	8.1	1.0	X
2520	Custodial (janitors') equipment and supplies .....	273	2 342 335	102 592	4.4	.3	X
2700	Sporting and recreational goods and supplies .....	6	13 111	2 025	15.4	Z	5.4
2713	Billiards, pool, bowling equipment, and accessories .....	6	13 111	88	.7	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	6	13 111	1 937	14.8	Z	X
2800	Toys and hobby goods and supplies .....	92	665 027	73 977	11.1	.2	16.1
2811	Video games and cartridges .....	12	321 273	41 330	12.9	.1	X
2812	Other toys and games (including fireworks and children's vehicles) .....	38	28 752	8 472	29.5	Z	X
2813	Crafts and craft supplies .....	23	3 889	406	10.4	Z	X
2814	Other hobby goods and accessories .....	14	15 685	458	2.9	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	13	142 987	11 064	7.7	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	6	8 114	912	11.2	Z	X
3150	Other durable goods .....	7	8 963	1 387	15.5	Z	14.3
3154	Other durable goods, n.e.c. ....	7	8 963	1 387	15.5	Z	X
3200	Printing and writing paper .....	1 220	7 474 236	1 003 407	13.4	3.0	75.2
3211	Roll newsprint and rotogravure paper .....	138	372 069	31 061	8.3	.1	X
3212	Fine roll paper .....	176	793 935	81 437	10.3	.2	X
3213	Other printing and writing paper .....	1 092	7 241 141	890 909	12.3	2.7	X
3300	Stationery, office supplies and greeting cards .....	8 046	33 271 034	26 046 453	78.3	78.3	63.3
3311	Business forms .....	5 479	14 855 963	8 292 557	55.8	24.9	X
3312	Stationery, photocopy paper, and typing paper .....	3 465	17 428 324	2 423 379	13.9	.7	X
3313	Inked ribbons, carbon paper, pens and pencils .....	2 574	15 083 760	2 059 051	13.7	6.2	X
3314	Toner and cartridges .....	2 476	11 779 427	2 696 444	22.9	8.1	X
3315	Greeting cards .....	780	6 183 080	3 929 159	63.5	11.8	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	4 301	19 724 273	6 645 858	33.7	20.0	X
3400	Industrial and personal services paper and plastics .....	679	8 125 808	534 240	6.6	1.6	72.1
3411	Paperboard and boxboard boxes .....	310	2 186 938	74 482	3.4	.2	X
3412	Paper dishes, cups, and napkins .....	317	7 147 378	293 259	4.1	.9	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	230	1 376 141	76 545	5.6	.2	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	187	896 795	33 203	3.7	.1	X
3415	Other industrial and personal service paper .....	196	698 006	56 756	8.1	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	39	333 633	37 944	11.4	.1	32.3
3512	Nonprescription pharmaceuticals .....	11	38 908	3 773	9.7	Z	X
3513	Cosmetics .....	11	73 027	2 453	3.4	Z	X
3515	Other toiletries and druggists' sundries .....	29	294 725	31 717	10.8	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	7	10 103	1 123	11.1	Z	X
3900	Women's and children's wear .....	10	143 436	25 053	17.5	.1	X
4400	Confectionery .....	6	155 010	8 289	5.3	Z	.3
4411	Candy .....	6	155 010	8 289	5.3	Z	X
4860	Other grocery specialties .....	72	1 303 522	14 128	1.1	Z	X
5300	Plastics materials and basic shapes .....	68	278 816	17 929	6.4	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	42	242 098	6 380	2.6	Z	1.3
5334	Organic fibers .....	13	30 570	834	2.7	Z	X
5342	Adhesives, sealants, and glues .....	15	188 698	5 373	2.8	Z	X
5344	Other chemicals and allied products .....	14	22 831	173	.8	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	280	2 516 225	100 048	4.0	.3	.1
6101	Books .....	235	1 600 590	70 495	4.4	.2	X
6110	Flowers and florists' supplies .....	7	40 447	3 493	8.6	Z	X
6120	Art goods (including novelties and souvenirs) .....	385	2 950 447	154 517	5.2	.5	5.6
6121	Art materials .....	53	314 959	7 108	2.3	Z	X
6122	Novelties and souvenirs .....	329	1 929 484	83 679	4.3	.3	X
6130	Textile bags, bagging, and burlap .....	7	30 288	7 666	25.3	Z	X
6150	Nondurable goods, n.e.c. ....	20	104 719	28 963	27.7	.1	X
9700	Service receipts and labor charges (including installed parts) .....	493	1 182 667	143 246	12.1	.4	27.6
9701	Labor charges for repair work .....	381	980 752	60 440	6.2	.2	X
9702	Parts installed in repair work .....	301	584 725	15 736	2.7	Z	X
9703	Other service receipts and labor charges—Specify .....	166	459 760	67 057	14.6	.2	X
9720	Receipts for service contracts .....	202	851 082	131 068	15.4	.4	X
9730	Advertising specialties (paper novelties, etc.) .....	15	157 252	15 838	10.1	Z	X
9740	Receipts for installing equipment .....	20	67 815	876	1.3	Z	X
9810	Miscellaneous commodities .....	498	6 179 916	1 141 372	18.5	3.4	X
9940	Rental and leasing receipts .....	105	200 113	11 137	5.6	Z	36.6
9941	Computer rental and leasing receipts .....	7	22 443	653	2.9	Z	X
9942	Photocopying machine rental .....	45	107 363	3 590	3.3	Z	X
9943	Other office machine rental receipts .....	58	92 096	6 849	7.4	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42212</b>	<b>Stationery &amp; office supplies whlse—Con.</b>						
9960	Custom software (designed to customer specifications) .....	11	33 888	664	2.0	Z	X
9970	Receipts for printing or photocopying performed at this establishment .....	127	165 309	17 272	10.4	.1	X
<b>422120</b>	<b>Stationery &amp; office supplies whlse .....</b>	<b>8 046</b>	<b>X</b>	<b>33 271 034</b>	<b>X</b>	<b>100.0</b>	<b>79.7</b>
0400	Household and lawn furniture .....	197	915 771	140 924	15.4	.4	61.2
0412	Sleep furniture and equipment .....	195	912 945	140 471	15.4	.4	X
0420	Office and business furniture .....	1 232	9 549 199	1 405 534	14.7	4.2	1.8
0421	New office furniture (wooden and metal) .....	1 195	9 304 333	1 325 371	14.2	4.0	X
0423	New public furniture (theater seats, church pews, park benches, and school desks) .....	31	46 320	2 862	6.2	Z	X
0424	Used office and business furniture .....	210	1 602 066	68 759	4.3	.2	X
0500	Household china, glassware, crockery, and plastic housewares .....	23	119 828	10 127	8.5	Z	X
0540	Other home furnishings .....	34	308 683	36 253	11.7	.1	2.5
0542	Mirrors, lamps, and picture frames .....	26	253 200	26 722	10.6	.1	X
0543	Home furnishings, n.e.c. ....	9	106 193	4 510	4.2	Z	X
0800	Photographic equipment and supplies (excluding video) .....	160	1 508 311	45 862	3.0	.1	1.0
0815	Other photographic equipment and supplies .....	156	1 470 656	45 311	3.1	.1	X
0900	Office equipment .....	1 280	8 372 521	993 870	11.9	3.0	4.8
0911	Typewriters and dedicated word processors .....	432	1 974 426	62 872	3.2	.2	X
0912	Calculators and accounting machines .....	612	3 538 209	175 748	5.0	.5	X
0913	Copying machines and equipment .....	863	5 231 851	637 807	12.2	1.9	X
0914	Dictating, transcribing, and recording machines .....	117	741 344	31 822	4.3	.1	X
0915	Mailing, letter handling, and addressing machines .....	110	784 913	85 621	10.9	.3	X
0920	New computer equipment .....	557	4 449 241	412 588	9.3	1.2	11.2
0921	Computers .....	223	1 676 333	115 541	6.9	.3	X
0922	Computer storage devices .....	103	511 383	13 854	2.7	Z	X
0923	Computer printers .....	381	2 847 187	221 750	7.8	.7	X
0924	Other computer peripheral equipment .....	169	940 223	61 438	6.5	.2	X
0930	Used computer equipment .....	13	9 368	293	3.1	Z	X
0950	Computer software (packaged) .....	235	1 412 713	106 617	7.5	.3	X
0960	Restaurant and hotel equipment and supplies .....	91	201 675	14 444	7.2	Z	X
0970	Store machines and equipment .....	170	353 485	22 118	6.3	.1	4.3
0971	Vending machines .....	33	184 635	17 414	9.4	.1	X
0972	Other store machines and equipment .....	135	165 902	4 211	2.5	Z	X
1040	Religious and school supplies .....	138	318 244	33 509	10.5	.1	9.7
1042	School supplies .....	136	305 567	31 229	10.2	.1	X
1400	Electrical apparatus and equipment .....	6	3 225	141	4.4	Z	3.6
1415	Electric bulbs (all types) .....	6	3 225	141	4.4	Z	X
1500	Electrical appliances, household .....	28	186 328	15 140	8.1	Z	.7
1511	Televisions .....	22	56 686	2 960	5.2	Z	X
1600	Electronic parts and equipment, except communication .....	23	71 901	10 299	14.3	Z	7.3
1618	Electronic parts and equipment, n.e.c. ....	22	49 143	6 888	14.0	Z	X
1650	Communication equipment and supplies .....	23	42 296	2 828	6.7	Z	7.0
1652	Other electronic communication equipment .....	23	42 296	2 828	6.7	Z	X
1700	Hardware .....	10	31 974	5 612	17.6	Z	9.7
1711	Hand tools (including power driven) .....	7	9 551	1 212	12.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	12	26 317	5 803	22.1	Z	X
2360	Other industrial machinery, equipment, and parts .....	49	68 489	7 633	11.1	Z	79.7
2363	New printing trades machinery, equipment, and supplies .....	47	59 678	6 640	11.1	Z	X
2450	Industrial containers and supplies .....	46	161 899	6 457	4.0	Z	14.8
2454	Other industrial containers and supplies .....	45	161 352	6 331	3.9	Z	X
2460	Other industrial supplies .....	297	4 179 511	339 099	8.1	1.0	X
2520	Custodial (janitors') equipment and supplies .....	273	2 342 335	102 592	4.4	.3	X
2700	Sporting and recreational goods and supplies .....	6	13 111	2 025	15.4	Z	5.4
2713	Billiards, pool, bowling equipment, and accessories .....	6	13 111	88	.7	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	6	13 111	1 937	14.8	Z	X
2800	Toys and hobby goods and supplies .....	92	665 027	73 977	11.1	.2	16.1
2811	Video games and cartridges .....	12	321 273	41 330	12.9	.1	X
2812	Other toys and games (including fireworks and children's vehicles) .....	38	28 752	8 472	29.5	Z	X
2813	Crafts and craft supplies .....	23	3 889	406	10.4	Z	X
2814	Other hobby goods and accessories .....	14	15 685	458	2.9	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	13	142 987	11 064	7.7	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	6	8 114	912	11.2	Z	X
3150	Other durable goods .....	7	8 963	1 387	15.5	Z	14.3
3154	Other durable goods, n.e.c. ....	7	8 963	1 387	15.5	Z	X
3200	Printing and writing paper .....	1 220	7 474 236	1 003 407	13.4	3.0	75.2
3211	Roll newsprint and rotogravure paper .....	138	372 069	31 061	8.3	.1	X
3212	Fine roll paper .....	176	793 935	81 437	10.3	.2	X
3213	Other printing and writing paper .....	1 092	7 241 141	890 909	12.3	2.7	X
3300	Stationery, office supplies and greeting cards .....	8 046	33 271 034	26 046 453	78.3	78.3	63.3
3311	Business forms .....	5 479	14 855 963	8 292 557	55.8	24.9	X
3312	Stationery, photocopy paper, and typing paper .....	3 465	17 428 324	2 423 379	13.9	7.3	X
3313	Inked ribbons, carbon paper, pens and pencils .....	2 574	15 083 760	2 059 051	13.7	6.2	X
3314	Toner and cartridges .....	2 476	11 779 427	2 696 444	22.9	8.1	X
3315	Greeting cards .....	780	6 183 080	3 929 159	63.5	11.8	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	4 301	19 724 273	6 645 858	33.7	20.0	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422120</b>	<b>Stationery &amp; office supplies whsle—Con.</b>						
3400	Industrial and personal services paper and plastics	679	8 125 808	534 240	6.6	1.6	72.1
3411	Paperboard and boxboard boxes	310	2 186 938	74 482	3.4	.2	X
3412	Paper dishes, cups, and napkins	317	7 147 378	293 259	4.1	.9	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	230	1 376 141	76 545	5.6	.2	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	187	896 795	33 203	3.7	.1	X
3415	Other industrial and personal service paper	196	698 006	56 756	8.1	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	39	333 633	37 944	11.4	.1	32.3
3512	Nonprescription pharmaceuticals	11	38 908	3 773	9.7	Z	X
3513	Cosmetics	11	73 027	2 453	3.4	Z	X
3515	Other toiletries and druggists' sundries	29	294 725	31 717	10.8	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	7	10 103	1 123	11.1	Z	X
3900	Women's and children's wear	10	143 436	25 053	17.5	.1	X
4400	Confectionery	6	155 010	8 289	5.3	Z	.3
4411	Candy	6	155 010	8 289	5.3	Z	X
4860	Other grocery specialties	72	1 303 522	14 128	1.1	Z	X
5300	Plastics materials and basic shapes	68	278 816	17 929	6.4	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	42	242 098	6 380	2.6	Z	1.3
5334	Organic fibers	13	30 570	834	2.7	Z	X
5342	Adhesives, sealants, and glues	15	188 698	5 373	2.8	Z	X
5344	Other chemicals and allied products	14	22 831	173	.8	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	280	2 516 225	100 048	4.0	.3	.1
6101	Books	235	1 600 590	70 495	4.4	.2	X
6110	Flowers and florists' supplies	7	40 447	3 493	8.6	Z	X
6120	Art goods (including novelties and souvenirs)	385	2 950 447	154 517	5.2	.5	5.6
6121	Art materials	53	314 959	7 108	2.3	Z	X
6122	Novelties and souvenirs	329	1 929 484	83 679	4.3	.3	X
6130	Textile bags, bagging, and burlap	7	30 288	7 666	25.3	Z	X
6150	Nondurable goods, n.e.c.	20	104 719	28 963	27.7	.1	X
9700	Service receipts and labor charges (including installed parts)	493	1 182 667	143 246	12.1	.4	27.6
9701	Labor charges for repair work	381	980 752	60 440	6.2	.2	X
9702	Parts installed in repair work	301	584 725	15 736	2.7	Z	X
9703	Other service receipts and labor charges—Specify	166	459 760	67 057	14.6	.2	X
9720	Receipts for service contracts	202	851 082	131 068	15.4	.4	X
9730	Advertising specialties (paper novelties, etc.)	15	157 252	15 838	10.1	Z	X
9740	Receipts for installing equipment	20	67 815	876	1.3	Z	X
9810	Miscellaneous commodities	498	6 179 916	1 141 372	18.5	3.4	X
9940	Rental and leasing receipts	105	200 113	11 137	5.6	Z	36.6
9941	Computer rental and leasing receipts	7	22 443	653	2.9	Z	X
9942	Photocopying machine rental	45	107 363	3 590	3.3	Z	X
9943	Other office machine rental receipts	58	92 096	6 849	7.4	Z	X
9960	Custom software (designed to customer specifications)	11	33 888	664	2.0	Z	X
9970	Receipts for printing or photocopying performed at this establishment	127	165 309	17 272	10.4	.1	X
<b>42213</b>	<b>Industrial &amp; personal service paper whsle</b>	<b>5 493</b>	<b>X</b>	<b>45 393 964</b>	<b>X</b>	<b>100.0</b>	<b>73.9</b>
0200	New and rebuilt automotive parts and supplies	11	4 938	486	9.8	Z	36.5
0211	Batteries	6	4 764	206	4.3	Z	X
0213	Electrical engine parts (including ignition parts)	6	174	3	1.7	Z	X
0216	Glass	6	4 764	39	.8	Z	X
0218	Filters (oil, air, gas, and transmission)	6	4 764	121	2.5	Z	X
0219	Engine parts, except electrical	6	4 764	39	.8	Z	X
0221	Body parts and repair materials	6	4 764	39	.8	Z	X
0224	Accessories	6	4 764	39	.8	Z	X
0420	Office and business furniture	33	72 466	3 840	5.3	Z	X
0500	Household china, glassware, crockery, and plastic housewares	11	35 703	8 436	23.6	Z	X
0530	Flooring and floor coverings	8	10 609	393	3.7	Z	X
0540	Other home furnishings	12	66 822	8 810	13.2	Z	X
0730	Flat glass and other construction glass (excluding automotive)	10	9 739	1 249	12.8	Z	X
0800	Photographic equipment and supplies (excluding video)	33	471 592	54 125	11.5	.1	1.0
0813	Photographic film	17	253 799	23 139	9.1	.1	X
0814	Developing supplies (excluding film)	15	199 066	30 900	15.5	.1	X
0900	Office equipment	39	86 561	3 908	4.5	Z	X
0920	New computer equipment	12	51 361	1 013	2.0	Z	X
0960	Restaurant and hotel equipment and supplies	421	5 471 985	1 487 928	27.2	3.3	X
0970	Store machines and equipment	66	372 826	16 847	4.5	Z	.9
0972	Other store machines and equipment	66	372 826	16 847	4.5	Z	X
1000	Medical, hospital, and surgical supplies	19	2 119 372	518 570	24.5	1.1	71.8
1013	Other surgical, medical, and hospital supplies	16	74 419	8 724	11.7	Z	X
1040	Religious and school supplies	47	514 889	12 587	2.4	Z	.2
1042	School supplies	47	514 889	12 587	2.4	Z	X
1140	Iron and steel wire and wire products	15	38 851	2 622	6.7	Z	7.6
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	12	35 501	1 558	4.4	Z	X
1400	Electrical apparatus and equipment	16	37 761	1 685	4.5	Z	.9
1415	Electric bulbs (all types)	13	26 338	1 367	5.2	Z	X
1600	Electronic parts and equipment, except communication	8	21 287	2 095	9.8	Z	X
1700	Hardware	45	92 621	13 730	14.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts	52	195 550	15 691	8.0	Z	X
2340	Materials handling machinery, equipment, and parts	9	26 952	2 718	10.1	Z	X

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**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42213</b>	<b>Industrial &amp; personal service paper whlse—Con.</b>						
2450	Industrial containers and supplies	309	1 942 704	200 374	10.3	.4	3.3
2451	New and reconditioned drums and barrels	18	374 562	1 785	.5	Z	X
2452	Bottles and bottlers' supplies	31	378 270	3 760	1.0	Z	X
2454	Other industrial containers and supplies	287	1 858 855	188 166	10.1	.4	X
2460	Other industrial supplies	849	4 451 433	449 924	10.1	1.0	7.0
2461	Printing and duplicating inks	15	21 860	895	4.1	Z	X
2462	Abrasives and abrasive materials	79	252 902	14 211	5.6	Z	X
2463	Nylon, polyester, and synthetic rubber	30	72 218	1 108	1.5	Z	X
2464	Mechanical rubber goods	93	930 682	115 671	12.4	.3	X
2465	Strapping and tape	578	2 671 850	236 421	8.8	.5	X
2466	Industrial supplies, n.e.c.	180	653 605	60 596	9.3	.1	X
2520	Custodial (janitors') equipment and supplies	1 085	8 207 323	1 139 539	13.9	2.5	2.8
2521	Custodial equipment—power equipment	780	6 085 475	201 441	3.3	.4	X
2522	Custodial equipment—nonpower equipment	638	3 707 589	87 033	2.3	.2	X
2523	Custodial supplies	969	7 221 461	851 062	11.8	1.9	X
2530	Laundry and dry-cleaning equipment and supplies	49	133 909	4 263	3.2	Z	X
2700	Sporting and recreational goods and supplies	7	3 050	282	9.2	Z	46.9
2713	Billiards, pool, bowling equipment, and accessories	7	3 050	282	9.2	Z	X
2800	Toys and hobby goods and supplies	32	454 446	40 941	9.0	.1	X
2930	Recyclable paper and paperboard	25	28 021	6 798	24.3	Z	X
2940	Recyclable materials, except metal	10	9 146	1 154	12.6	Z	60.1
2943	Recyclable plastics	6	3 152	56	1.8	Z	X
3200	Printing and writing paper	585	5 382 000	910 971	16.9	2.0	71.5
3211	Roll newsprint and rotogravure paper	279	3 113 618	177 025	5.7	.4	X
3212	Fine roll paper	168	2 304 217	316 374	13.7	.7	X
3213	Other printing and writing paper	362	2 964 105	417 573	14.1	.9	X
3300	Stationery, office supplies and greeting cards	684	4 854 266	495 131	10.2	1.1	72.1
3311	Business forms	264	2 426 977	55 357	2.3	.1	X
3312	Stationery, photocopy paper, and typing paper	491	4 072 327	312 931	7.7	.7	X
3313	Inked ribbons, carbon paper, pens and pencils	107	544 203	13 590	2.5	Z	X
3314	Toner and cartridges	22	87 733	1 602	1.8	Z	X
3315	Greeting cards	39	50 219	4 548	9.1	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	288	2 708 826	107 096	4.0	.2	X
3400	Industrial and personal services paper and plastics	5 493	45 393 964	37 733 368	83.1	83.1	55.0
3411	Paperboard and boxboard boxes	3 207	23 724 199	12 117 166	51.1	26.7	X
3412	Paper dishes, cups, and napkins	1 879	14 689 159	3 301 194	22.5	7.3	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	3 136	22 116 326	8 102 932	36.6	17.9	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	2 038	16 496 275	4 751 716	28.8	10.5	X
3415	Other industrial and personal service paper	2 136	19 909 291	9 460 360	47.5	20.8	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	114	709 338	75 978	10.7	.2	10.1
3512	Nonprescription pharmaceuticals	24	96 472	7 268	7.5	Z	X
3515	Other toiletries and druggists' sundries	83	570 779	63 648	11.2	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	7	11 471	539	4.7	Z	X
3900	Women's and children's wear	10	229 038	71 935	31.4	.2	63.6
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)	6	70 458	25 052	35.6	.1	X
4000	Footwear	6	136 469	14 231	10.4	Z	71.6
4013	Other women's, misses', and girls' footwear	6	136 469	14 231	10.4	Z	X
4100	Frozen foods (packaged)	23	248 934	42 707	17.2	.1	70.9
4112	Fish and seafoods (frozen packaged)	14	196 246	7 336	3.7	Z	X
4113	Vegetables (frozen)	13	179 801	13 030	7.2	Z	X
4115	Meat (frozen packaged)	17	225 265	10 428	4.6	Z	X
4116	Frozen baked goods	13	83 708	5 837	7.0	Z	X
4200	Dairy products (excluding dried or canned)	13	202 912	18 330	9.0	Z	73.9
4211	Butter	6	122 194	1 085	.9	Z	X
4212	Cheese	10	169 098	5 138	3.0	Z	X
4300	Poultry and poultry products	13	194 533	10 108	5.2	Z	X
4400	Confectionery	37	135 874	29 082	21.4	.1	11.3
4411	Candy	34	131 779	24 955	18.9	.1	X
4413	Nuts	27	60 417	3 171	5.2	Z	X
4600	Meat and meat products (fresh and unpackaged)	6	140 769	17 940	12.7	Z	64.7
4616	Sausage and prepared meats not made on location	6	140 769	12 665	9.0	Z	X
4800	Coffee, tea, and spices	31	232 972	13 379	5.7	Z	62.0
4811	Coffee	25	195 262	10 519	5.4	Z	X
4812	Tea	9	62 305	1 180	1.9	Z	X
4820	Bread and baked goods	12	122 121	15 773	12.9	Z	66.8
4821	Breads and rolls	7	81 005	4 389	5.4	Z	X
4822	Cookies, cakes, and other baked goods	12	122 121	11 384	9.3	Z	X
4830	Canned foods	23	330 396	44 557	13.5	.1	42.9
4831	Canned and bottled fruits, vegetables, and juices	23	330 396	31 785	9.6	.1	X
4836	Other canned foods	11	263 449	9 767	3.7	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	6	31 827	2 282	7.2	Z	X
4850	Soft drinks and bottled water	21	84 980	3 412	4.0	Z	39.6
4851	Soft drinks, packaged	16	82 241	2 235	2.7	Z	X
4853	Bottled water	16	80 979	1 177	1.5	Z	X

See footnotes at end of table.



**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42213</b>	<b>Industrial &amp; personal service paper whse—Con.</b>						
4860	Other grocery specialties . . . . .	150	818 675	64 017	7.8	.1	9.9
4861	Pasta . . . . .	17	234 054	1 666	.7	Z	X
4862	Breakfast cereals . . . . .	30	253 494	1 246	.5	Z	X
4863	Cooking oils and margarine . . . . .	42	266 402	2 946	1.1	Z	X
4864	Flour . . . . .	47	514 018	10 905	2.1	Z	X
4865	Pickles, preserves, jellies, jams, and sauces . . . . .	60	291 736	8 809	3.0	Z	X
4866	Sugar, refined . . . . .	37	443 919	1 901	.4	Z	X
4868	Grocery specialties, n.e.c. . . . .	90	493 952	36 549	7.4	.1	X
5300	Plastics materials and basic shapes . . . . .	386	1 774 067	267 719	15.1	.6	1.1
5313	Plastics raw materials . . . . .	66	300 079	78 913	26.3	.2	X
5314	Other plastics materials and basic shapes . . . . .	280	1 282 692	153 367	12.0	.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	843	4 907 579	595 054	12.1	1.3	10.1
5332	Alkalies and chlorine . . . . .	52	403 381	28 114	7.0	.1	X
5335	Detergents and soaps . . . . .	682	3 191 390	240 752	7.5	.5	X
5336	Sanitation chemicals, polishes, and waxes . . . . .	351	2 302 549	140 854	6.1	.3	X
5341	Insecticides, nonagricultural . . . . .	17	29 393	789	2.7	Z	X
5342	Adhesives, sealants, and glues . . . . .	61	1 046 119	117 780	11.3	.3	X
5344	Other chemicals and allied products . . . . .	107	828 405	66 764	8.1	.1	X
5400	Petroleum products . . . . .	48	986 047	287 995	29.2	.6	2.6
5418	Lubricating oil and greases . . . . .	25	502 490	142 925	28.4	.3	X
5800	Farm supplies . . . . .	15	5 642	784	13.9	Z	X
5900	Tobacco and tobacco products . . . . .	40	113 323	30 588	27.0	.1	50.1
5911	Cigars . . . . .	19	40 293	2 132	5.3	Z	X
5912	Cigarettes . . . . .	31	47 826	7 508	15.7	Z	X
5913	Other tobacco products (excluding leaf) . . . . .	35	109 638	20 948	19.1	Z	X
6000	Paint, paint supplies, and wallpaper . . . . .	6	234 143	8 000	3.4	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials . . . . .	43	90 160	15 412	17.1	Z	3.7
6102	Other periodicals, newspapers, and miscellaneous printed materials . . . . .	38	76 670	14 774	19.3	Z	X
6120	Art goods (including novelties and souvenirs) . . . . .	33	36 236	4 125	11.4	Z	8.7
6121	Art materials . . . . .	22	21 524	3 686	17.1	Z	X
6122	Novelties and souvenirs . . . . .	10	10 588	236	2.2	Z	X
6130	Textile bags, bagging, and burlap . . . . .	17	24 496	2 754	11.2	Z	X
6150	Nondurable goods, n.e.c. . . . .	19	661 865	219 444	33.2	.5	X
9700	Service receipts and labor charges (including installed parts) . . . . .	191	978 059	79 095	8.1	.2	10.3
9701	Labor charges for repair work . . . . .	128	555 793	10 589	1.9	Z	X
9702	Parts installed in repair work . . . . .	134	583 571	11 103	1.9	Z	X
9703	Other service receipts and labor charges—Specify . . . . .	27	92 982	6 480	7.0	Z	X
9720	Receipts for service contracts . . . . .	13	58 482	9 004	15.4	Z	X
9810	Miscellaneous commodities . . . . .	370	1 863 132	165 019	8.9	.4	X
9940	Rental and leasing receipts . . . . .	76	201 818	6 293	3.1	Z	X
9970	Receipts for printing or photocopying performed at this establishment . . . . .	13	42 348	10 766	25.4	Z	X
<b>422130</b>	<b>Industrial &amp; personal service paper whse . . . . .</b>	<b>5 493</b>	<b>X</b>	<b>45 393 964</b>	<b>X</b>	<b>100.0</b>	<b>73.9</b>
0200	New and rebuilt automotive parts and supplies . . . . .	11	4 938	486	9.8	Z	36.5
0211	Batteries . . . . .	6	4 764	206	4.3	Z	X
0213	Electrical engine parts (including ignition parts) . . . . .	6	174	3	1.7	Z	X
0216	Glass . . . . .	6	4 764	39	.8	Z	X
0218	Filters (oil, air, gas, and transmission) . . . . .	6	4 764	121	2.5	Z	X
0219	Engine parts, except electrical . . . . .	6	4 764	39	.8	Z	X
0221	Body parts and repair materials . . . . .	6	4 764	39	.8	Z	X
0224	Accessories . . . . .	6	4 764	39	.8	Z	X
0420	Office and business furniture . . . . .	33	72 466	3 840	5.3	Z	X
0500	Household china, glassware, crockery, and plastic housewares . . . . .	11	35 703	8 436	23.6	Z	X
0530	Flooring and floor coverings . . . . .	8	10 609	393	3.7	Z	X
0540	Other home furnishings . . . . .	12	66 822	8 810	13.2	Z	X
0730	Flat glass and other construction glass (excluding automotive) . . . . .	10	9 739	1 249	12.8	Z	X
0800	Photographic equipment and supplies (excluding video) . . . . .	33	471 592	54 125	11.5	.1	1.0
0813	Photographic film . . . . .	17	253 799	23 139	9.1	.1	X
0814	Developing supplies (excluding film) . . . . .	15	199 066	30 900	15.5	.1	X
0900	Office equipment . . . . .	39	86 561	3 908	4.5	Z	X
0920	New computer equipment . . . . .	12	51 361	1 013	2.0	Z	X
0960	Restaurant and hotel equipment and supplies . . . . .	421	5 471 985	1 487 928	27.2	3.3	X
0970	Store machines and equipment . . . . .	66	372 826	16 847	4.5	Z	.9
0972	Other store machines and equipment . . . . .	66	372 826	16 847	4.5	Z	X
1000	Medical, hospital, and surgical supplies . . . . .	19	2 119 372	518 570	24.5	1.1	71.8
1013	Other surgical, medical, and hospital supplies . . . . .	16	74 419	8 724	11.7	Z	X
1040	Religious and school supplies . . . . .	47	514 889	12 587	2.4	Z	.2
1042	School supplies . . . . .	47	514 889	12 587	2.4	Z	X
1140	Iron and steel wire and wire products . . . . .	15	38 851	2 622	6.7	Z	7.6
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties . . . . .	12	35 501	1 558	4.4	Z	X
1400	Electrical apparatus and equipment . . . . .	16	37 761	1 685	4.5	Z	.9
1415	Electric bulbs (all types) . . . . .	13	26 338	1 367	5.2	Z	X
1600	Electronic parts and equipment, except communication . . . . .	8	21 287	2 095	9.8	Z	X
1700	Hardware . . . . .	45	92 621	13 730	14.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	52	195 550	15 691	8.0	Z	X
2340	Materials handling machinery, equipment, and parts . . . . .	9	26 952	2 718	10.1	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422130</b>	<b>Industrial &amp; personal service paper whlse—Con.</b>						
2450	Industrial containers and supplies .....	309	1 942 704	200 374	10.3	.4	3.3
2451	New and reconditioned drums and barrels .....	18	374 562	1 785	.5	Z	X
2452	Bottles and bottlers' supplies .....	31	378 270	3 760	1.0	Z	X
2454	Other industrial containers and supplies .....	287	1 858 855	188 166	10.1	.4	X
2460	Other industrial supplies .....	849	4 451 433	449 924	10.1	1.0	7.0
2461	Printing and duplicating inks .....	15	21 860	895	4.1	Z	X
2462	Abrasives and abrasive materials .....	79	252 902	14 211	5.6	Z	X
2463	Nylon, polyester, and synthetic rubber .....	30	72 218	1 108	1.5	Z	X
2464	Mechanical rubber goods .....	93	930 682	115 671	12.4	.3	X
2465	Strapping and tape .....	578	2 671 850	236 421	8.8	.5	X
2466	Industrial supplies, n.e.c. ....	180	653 605	60 596	9.3	.1	X
2520	Custodial (janitors') equipment and supplies .....	1 085	8 207 323	1 139 539	13.9	2.5	2.8
2521	Custodial equipment—power equipment .....	780	6 085 475	201 441	3.3	.4	X
2522	Custodial equipment—nonpower equipment .....	638	3 707 589	87 033	2.3	.2	X
2523	Custodial supplies .....	969	7 221 461	851 062	11.8	1.9	X
2530	Laundry and dry-cleaning equipment and supplies .....	49	133 909	4 263	3.2	Z	X
2700	Sporting and recreational goods and supplies .....	7	3 050	282	9.2	Z	46.9
2713	Billiards, pool, bowling equipment, and accessories .....	7	3 050	282	9.2	Z	X
2800	Toys and hobby goods and supplies .....	32	454 446	40 941	9.0	.1	X
2930	Recyclable paper and paperboard .....	25	28 021	6 798	24.3	Z	X
2940	Recyclable materials, except metal .....	10	9 146	1 154	12.6	Z	60.1
2943	Recyclable plastics .....	6	3 152	56	1.8	Z	X
3200	Printing and writing paper .....	585	5 382 000	910 971	16.9	2.0	71.5
3211	Roll newsprint and rotogravure paper .....	279	3 113 618	177 025	5.7	.4	X
3212	Fine roll paper .....	168	2 304 217	316 374	13.7	.7	X
3213	Other printing and writing paper .....	362	2 964 105	417 573	14.1	.9	X
3300	Stationery, office supplies and greeting cards .....	684	4 854 266	495 131	10.2	1.1	72.1
3311	Business forms .....	264	2 426 977	55 357	2.3	.1	X
3312	Stationery, photocopy paper, and typing paper .....	491	4 072 327	312 931	7.7	.7	X
3313	Inked ribbons, carbon paper, pens and pencils .....	107	544 203	13 590	2.5	Z	X
3314	Toner and cartridges .....	22	87 733	1 602	1.8	Z	X
3315	Greeting cards .....	39	50 219	4 548	9.1	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ..	288	2 708 826	107 096	4.0	.2	X
3400	Industrial and personal services paper and plastics .....	5 493	45 393 964	37 733 368	83.1	83.1	55.0
3411	Paperboard and boxboard boxes .....	3 207	23 724 199	12 117 166	51.1	26.7	X
3412	Paper dishes, cups, and napkins .....	1 879	14 689 159	3 301 194	22.5	7.3	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	3 136	22 116 326	8 102 932	36.6	17.9	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	2 038	16 496 275	4 751 716	28.8	10.5	X
3415	Other industrial and personal service paper .....	2 136	19 909 291	9 460 360	47.5	20.8	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	114	709 338	75 978	10.7	.2	10.1
3512	Nonprescription pharmaceuticals .....	24	96 472	7 268	7.5	Z	X
3515	Other toiletries and druggists' sundries .....	83	570 779	63 648	11.2	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	7	11 471	539	4.7	Z	X
3900	Women's and children's wear .....	10	229 038	71 935	31.4	.2	63.6
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	6	70 458	25 052	35.6	.1	X
4000	Footwear .....	6	136 469	14 231	10.4	Z	71.6
4013	Other women's, misses', and girls' footwear .....	6	136 469	14 231	10.4	Z	X
4100	Frozen foods (packaged) .....	23	248 934	42 707	17.2	.1	70.9
4112	Fish and seafoods (frozen packaged) .....	14	196 246	7 336	3.7	Z	X
4113	Vegetables (frozen) .....	13	179 801	13 030	7.2	Z	X
4115	Meat (frozen packaged) .....	17	225 265	10 428	4.6	Z	X
4116	Frozen baked goods .....	13	83 708	5 837	7.0	Z	X
4200	Dairy products (excluding dried or canned) .....	13	202 912	18 330	9.0	Z	73.9
4211	Butter .....	6	122 194	1 085	.9	Z	X
4212	Cheese .....	10	169 098	5 138	3.0	Z	X
4300	Poultry and poultry products .....	13	194 533	10 108	5.2	Z	X
4400	Confectionery .....	37	135 874	29 082	21.4	.1	11.3
4411	Candy .....	34	131 779	24 955	18.9	.1	X
4413	Nuts .....	27	60 417	3 171	5.2	Z	X
4600	Meat and meat products (fresh and unpackaged) .....	6	140 769	17 940	12.7	Z	64.7
4616	Sausage and prepared meats not made on location .....	6	140 769	12 665	9.0	Z	X
4800	Coffee, tea, and spices .....	31	232 972	13 379	5.7	Z	62.0
4811	Coffee .....	25	195 262	10 519	5.4	Z	X
4812	Tea .....	9	62 305	1 180	1.9	Z	X
4820	Bread and baked goods .....	12	122 121	15 773	12.9	Z	66.8
4821	Breads and rolls .....	7	81 005	4 389	5.4	Z	X
4822	Cookies, cakes, and other baked goods .....	12	122 121	11 384	9.3	Z	X
4830	Canned foods .....	23	330 396	44 557	13.5	.1	42.9
4831	Canned and bottled fruits, vegetables, and juices .....	23	330 396	31 785	9.6	.1	X
4836	Other canned foods .....	11	263 449	9 767	3.7	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	6	31 827	2 282	7.2	Z	X
4850	Soft drinks and bottled water .....	21	84 980	3 412	4.0	Z	39.6
4851	Soft drinks, packaged .....	16	82 241	2 235	2.7	Z	X
4853	Bottled water .....	16	80 979	1 177	1.5	Z	X

See footnotes at end of table.

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422130</b>	<b>Industrial &amp; personal service paper whsle—Con.</b>						
4860	Other grocery specialties	150	818 675	64 017	7.8	.1	9.9
4861	Pasta	17	234 054	1 666	.7	Z	X
4862	Breakfast cereals	30	253 494	1 246	.5	Z	X
4863	Cooking oils and margarine	42	266 402	2 946	1.1	Z	X
4864	Flour	47	514 018	10 905	2.1	Z	X
4865	Pickles, preserves, jellies, jams, and sauces	60	291 736	8 809	3.0	Z	X
4866	Sugar, refined	37	443 919	1 901	.4	Z	X
4868	Grocery specialties, n.e.c.	90	493 952	36 549	7.4	.1	X
5300	Plastics materials and basic shapes	386	1 774 067	267 719	15.1	.6	1.1
5313	Plastics raw materials	66	300 079	78 913	26.3	.2	X
5314	Other plastics materials and basic shapes	280	1 282 692	153 367	12.0	.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	843	4 907 579	595 054	12.1	1.3	10.1
5332	Alkalies and chlorine	52	403 381	28 114	7.0	.1	X
5335	Detergents and soaps	682	3 191 390	240 752	7.5	.5	X
5336	Sanitation chemicals, polishes, and waxes	351	2 302 549	140 854	6.1	.3	X
5341	Insecticides, nonagricultural	17	29 393	789	2.7	Z	X
5342	Adhesives, sealants, and glues	61	1 046 119	117 780	11.3	.3	X
5344	Other chemicals and allied products	107	828 405	66 764	8.1	.1	X
5400	Petroleum products	48	986 047	287 995	29.2	.6	2.6
5418	Lubricating oil and greases	25	502 490	142 925	28.4	.3	X
5800	Farm supplies	15	5 642	784	13.9	Z	X
5900	Tobacco and tobacco products	40	113 323	30 588	27.0	.1	50.1
5911	Cigars	19	40 293	2 132	5.3	Z	X
5912	Cigarettes	31	47 826	7 508	15.7	Z	X
5913	Other tobacco products (excluding leaf)	35	109 638	20 948	19.1	Z	X
6000	Paint, paint supplies, and wallpaper	6	234 143	8 000	3.4	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	43	90 160	15 412	17.1	Z	3.7
6102	Other periodicals, newspapers, and miscellaneous printed materials	38	76 670	14 774	19.3	Z	X
6120	Art goods (including novelties and souvenirs)	33	36 236	4 125	11.4	Z	8.7
6121	Art materials	22	21 524	3 686	17.1	Z	X
6122	Novelties and souvenirs	10	10 588	236	2.2	Z	X
6130	Textile bags, bagging, and burlap	17	24 496	2 754	11.2	Z	X
6150	Nondurable goods, n.e.c.	19	661 865	219 444	33.2	.5	X
9700	Service receipts and labor charges (including installed parts)	191	978 059	79 095	8.1	.2	10.3
9701	Labor charges for repair work	128	555 793	10 589	1.9	Z	X
9702	Parts installed in repair work	134	583 571	11 103	1.9	Z	X
9703	Other service receipts and labor charges—Specify	27	92 982	6 480	7.0	Z	X
9720	Receipts for service contracts	13	58 482	9 004	15.4	Z	X
9810	Miscellaneous commodities	370	1 863 132	165 019	8.9	.4	X
9940	Rental and leasing receipts	76	201 818	6 293	3.1	Z	X
9970	Receipts for printing or photocopying performed at this establishment	13	42 348	10 766	25.4	Z	X
<b>4222</b>	<b>Drugs, &amp; druggists' sundries whsle</b>	<b>8 053</b>	<b>X</b>	<b>203 147 771</b>	<b>X</b>	<b>100.0</b>	<b>87.7</b>
0200	New and rebuilt automotive parts and supplies	14	77 642	3 037	3.9	Z	59.4
0223	Parts, n.e.c.	7	40 159	1 837	4.6	Z	X
0400	Household and lawn furniture	9	38 095	6 206	16.3	Z	76.1
0412	Sleep furniture and equipment	6	31 570	4 659	14.8	Z	X
0420	Office and business furniture	7	9 048	679	7.5	Z	X
0500	Household china, glassware, crockery, and plastic housewares	26	272 406	14 990	5.5	Z	X
0520	Linens, domestics, curtains, and draperies	8	13 220	281	2.1	Z	X
0540	Other home furnishings	106	3 451 091	195 083	5.7	.1	.4
0541	Metal flatware and kitchen utensils	14	509 145	53 181	10.4	Z	X
0542	Mirrors, lamps, and picture frames	11	582 546	18 908	3.2	Z	X
0543	Home furnishings, n.e.c.	32	460 577	2 837	.6	Z	X
0800	Photographic equipment and supplies (excluding video)	132	7 688 778	146 295	1.9	.1	X
1000	Medical, hospital, and surgical supplies	446	21 402 982	2 031 494	9.5	1.0	1.3
1011	Surgical and medical instruments and equipment	248	8 641 717	242 966	2.8	.1	X
1012	Orthopedic, and prosthetic appliances and supplies	81	1 781 334	12 580	.7	Z	X
1013	Other surgical, medical, and hospital supplies	362	7 702 659	473 213	6.1	.2	X
1020	Dental supplies	8	63 841	6 743	10.6	Z	10.3
1021	Equipment (chairs, x-rays, cabinets, etc.)	6	6 377	3 473	54.5	Z	X
1030	Optical and ophthalmic goods	28	122 419	4 415	3.6	Z	28.7
1031	Ophthalmic goods	11	42 973	2 446	5.7	Z	X
1033	Optometric equipment and supplies	14	78 272	1 617	2.1	Z	X
1040	Religious and school supplies	45	1 627 240	60 966	3.7	Z	.8
1042	School supplies	22	759 194	53 136	7.0	Z	X
1050	Other professional equipment and supplies	28	294 091	74 952	25.5	Z	87.7
1056	Veterinarians' equipment and supplies	24	282 944	73 648	26.0	Z	X
1400	Electrical apparatus and equipment	27	362 593	36 173	10.0	Z	54.7
1415	Electric bulbs (all types)	16	316 896	13 243	4.2	Z	X
1419	Industrial controls	11	134 290	20 348	15.2	Z	X
1500	Electrical appliances, household	80	2 270 656	121 388	5.3	.1	3.6
1511	Televisions	13	642 105	16 036	2.5	Z	X
1512	Radios, stereos, and CD players	13	642 105	26 738	4.2	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	67	1 628 551	78 614	4.8	Z	X
1600	Electronic parts and equipment, except communication	17	120 035	18 493	15.4	Z	77.6
1618	Electronic parts and equipment, n.e.c.	6	104 633	17 789	17.0	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4222</b>	<b>Drugs, &amp; druggists' sundries whse—Con.</b>						
1650	Communication equipment and supplies .....	7	105 836	10 823	10.2	Z	87.7
1651	Telephones .....	6	104 633	10 463	10.0	Z	X
1700	Hardware .....	97	3 563 598	188 301	5.3	.1	.1
1713	Cutlery .....	45	1 860 292	70 641	3.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	9	23 267	2 245	9.6	Z	8.3
2327	All other new general-purpose industrial machinery and equipment .....	9	23 267	2 245	9.6	Z	X
2460	Other industrial supplies .....	10	78 841	5 283	6.7	Z	72.3
2466	Industrial supplies, n.e.c. ....	10	78 841	5 283	6.7	Z	X
2500	Beauty and barber equipment and supplies .....	10	21 102	5 891	27.9	Z	X
2520	Custodial (janitors') equipment and supplies .....	9	57 206	8 558	15.0	Z	5.3
2523	Custodial supplies .....	9	57 206	8 558	15.0	Z	X
2530	Laundry and dry-cleaning equipment and supplies .....	58	16 405 687	4 667 290	28.4	2.3	X
2700	Sporting and recreational goods and supplies .....	21	111 483	18 776	16.8	Z	20.1
2714	Camping and fishing equipment and accessories .....	9	400	1	.3	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	9	27 981	2 229	8.0	Z	X
2800	Toys and hobby goods and supplies .....	165	5 650 816	507 701	9.0	.3	.4
2811	Video games and cartridges .....	15	645 556	1 616	.3	Z	X
2812	Other toys and games (including fireworks and children's vehicles) .....	82	2 199 086	50 707	2.3	Z	X
2814	Other hobby goods and accessories .....	15	645 556	814	.1	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	36	2 014 178	240 771	12.0	.1	1.6
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	21	157 078	12 271	7.8	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	16	38 912	6 668	17.1	Z	X
3140	Prerecorded video tapes .....	7	16 832	742	4.4	Z	X
3200	Printing and writing paper .....	6	9 896	317	3.2	Z	X
3300	Stationery, office supplies and greeting cards .....	157	4 795 001	198 071	4.1	.1	2.6
3311	Business forms .....	26	1 351 048	9 241	.7	Z	X
3312	Stationery, photocopy paper, and typing paper .....	52	1 466 678	7 513	.5	Z	X
3313	Inked ribbons, carbon paper, pens and pencils .....	29	684 290	48 347	7.1	Z	X
3315	Greeting cards .....	99	3 983 181	80 782	2.0	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	43	1 471 707	52 177	3.5	Z	X
3400	Industrial and personal services paper and plastics .....	70	1 957 618	223 242	11.4	.1	6.2
3412	Paper dishes, cups, and napkins .....	67	1 444 143	79 652	5.5	Z	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	6	202 879	2 350	1.2	Z	X
3415	Other industrial and personal service paper .....	6	699 053	106 931	15.3	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	8 053	203 147 771	187 028 602	92.1	92.1	60.2
3511	Prescription drugs .....	2 540	154 773 942	132 563 557	85.7	65.3	X
3512	Nonprescription pharmaceuticals .....	2 790	102 905 532	14 030 707	13.6	6.9	X
3513	Cosmetics .....	2 178	34 390 452	10 051 293	29.2	4.9	X
3514	Perfumes .....	822	16 322 610	5 041 523	30.9	2.5	X
3515	Other toiletries and druggists' sundries .....	3 729	105 873 804	25 341 522	23.9	12.5	X
3600	Piece goods, knit and woven .....	15	52 784	8 530	16.2	Z	57.5
3615	Woolen and worsted piece goods .....	10	50 948	6 481	12.7	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	70	1 996 429	30 278	1.5	Z	X
3800	Men's and boys' wear .....	73	3 179 980	46 487	1.5	Z	.9
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	8	9 486	1 165	12.3	Z	X
3813	Men's and boys' underwear and nightwear .....	35	540 717	5 920	1.1	Z	X
3814	Men's and boys' work clothing and uniforms .....	8	9 486	154	1.6	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	18	183 663	8 280	4.5	Z	X
3900	Women's and children's wear .....	89	3 923 352	231 491	5.9	.1	.7
3911	Infants' and children's wear (to size 6X) .....	6	9 631	280	2.9	Z	X
3912	Women's misses', and girls' dresses and blouses .....	13	50 583	3 223	6.4	Z	X
3915	Women's and misses' underwear and sleepwear .....	53	1 671 976	19 673	1.2	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) .....	14	297 484	6 771	2.3	Z	X
4000	Footwear .....	18	152 611	9 988	6.5	Z	11.9
4013	Other women's, misses', and girls' footwear .....	18	152 611	9 988	6.5	Z	X
4100	Frozen foods (packaged) .....	63	13 155 951	487 799	3.7	.2	87.7
4114	Fruits and fruit juices (frozen) .....	54	12 916 755	475 008	3.7	.2	X
4117	Other frozen foods (except frozen dairy products) .....	6	155 461	3 059	2.0	Z	X
4200	Dairy products (excluding dried or canned) .....	7	94 786	1 222	1.3	Z	X
4400	Confectionery .....	110	8 071 549	974 067	12.1	.5	.5
4411	Candy .....	42	586 185	30 148	5.1	Z	X
4412	Chewing gum .....	13	414 216	46 320	11.2	Z	X
4413	Nuts .....	30	1 705 325	90 775	5.3	Z	X
4414	Chips and popcorn .....	14	159 017	1 629	1.0	Z	X
4600	Meat and meat products (fresh and unpackage) .....	11	11 333	1 716	15.1	Z	49.1
4614	Pork (not killed on location) .....	7	4 894	1 459	29.8	Z	X
4800	Coffee, tea, and spices .....	87	13 183 968	1 164 201	8.8	.6	87.7
4811	Coffee .....	63	13 036 631	1 142 434	8.8	.6	X
4812	Tea .....	16	57 832	1 636	2.8	Z	X
4813	Spices .....	8	89 507	20 131	22.5	Z	X
4820	Bread and baked goods .....	62	12 904 089	184 045	1.4	.1	87.7
4822	Cookies, cakes, and other baked goods .....	62	12 904 089	184 045	1.4	.1	X

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4222</b>	<b>Drugs, &amp; druggists' sundries whsle—Con.</b>						
4830	Canned foods	39	2 723 557	253 418	9.3	.1	4.7
4831	Canned and bottled fruits, vegetables, and juices	22	1 887 936	160 641	8.5	.1	X
4834	Canned fish and seafoods	9	839 410	13 225	1.6	Z	X
4835	Canned milk	8	856 399	11 957	1.4	Z	X
4836	Other canned foods	8	793 926	11 873	1.5	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	66	1 315 877	293 209	22.3	.1	X
4850	Soft drinks and bottled water	26	316 312	8 277	2.6	Z	61.7
4851	Soft drinks, packaged	14	125 868	4 273	3.4	Z	X
4853	Bottled water	14	204 938	4 004	2.0	Z	X
4860	Other grocery specialties	203	20 334 378	1 135 159	5.6	.6	76.1
4861	Pasta	37	423 692	3 405	.8	Z	X
4862	Breakfast cereals	20	482 403	31 223	6.5	Z	X
4863	Cooking oils and margarine	90	16 776 790	356 207	2.1	.2	X
4864	Flour	23	117 923	1 285	1.1	Z	X
4865	Pickles, preserves, jellies, jams, and sauces	35	389 534	4 163	1.1	Z	X
4867	Pet foods	49	671 624	42 764	6.4	Z	X
4868	Grocery specialties, n.e.c.	75	3 335 362	695 719	20.9	.3	X
4900	Grain and beans	9	108 177	1 326	1.2	Z	X
5300	Plastics materials and basic shapes	20	233 275	18 116	7.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	170	2 257 703	216 831	9.6	.1	11.5
5335	Detergents and soaps	62	693 071	12 412	1.8	Z	X
5344	Other chemicals and allied products	88	1 417 000	184 784	13.0	.1	X
5800	Farm supplies	121	746 732	145 001	19.4	.1	37.5
5812	Feeds (poultry and livestock) not mixed on location	9	83 011	20 672	24.9	Z	X
5815	Insecticides, fungicides, and pesticides	51	370 081	48 315	13.1	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	58	454 767	59 564	13.1	Z	X
5900	Tobacco and tobacco products	35	3 347 849	298 207	8.9	.1	6.4
5911	Cigars	10	95 613	381	.4	Z	X
5912	Cigarettes	19	1 012 814	124 529	12.3	.1	X
5913	Other tobacco products (excluding leaf)	10	95 613	767	.8	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	59	201 622	5 904	2.9	Z	9.5
6101	Books	35	174 317	4 382	2.5	Z	X
6102	Other periodicals, newspapers, and miscellaneous printed materials	15	15 327	981	6.4	Z	X
6110	Flowers and florists' supplies	7	5 108	1 921	37.6	Z	X
6120	Art goods (including novelties and souvenirs)	21	35 634	5 955	16.7	Z	53.2
6122	Novelties and souvenirs	20	30 113	3 760	12.5	Z	X
6150	Nondurable goods, n.e.c.	63	743 170	66 601	9.0	Z	X
9700	Service receipts and labor charges (including installed parts)	164	1 344 043	109 654	8.2	.1	7.5
9701	Labor charges for repair work	6	12 705	49	.4	Z	X
9702	Parts installed in repair work	6	12 705	13	.1	Z	X
9703	Other service receipts and labor charges—Specify	150	1 266 706	107 380	8.5	.1	X
9720	Receipts for service contracts	12	45 126	2 372	5.3	Z	X
9810	Miscellaneous commodities	497	26 525 913	1 478 096	5.6	.7	X
9940	Rental and leasing receipts	57	264 289	7 596	2.9	Z	X
<b>42221</b>	<b>Drugs, &amp; druggists' sundries whsle</b>	<b>8 053</b>	<b>X</b>	<b>203 147 771</b>	<b>X</b>	<b>100.0</b>	<b>87.7</b>
0200	New and rebuilt automotive parts and supplies	14	77 642	3 037	3.9	Z	59.4
0223	Parts, n.e.c.	7	40 159	1 837	4.6	Z	X
0400	Household and lawn furniture	9	38 095	6 206	16.3	Z	76.1
0412	Sleep furniture and equipment	6	31 570	4 659	14.8	Z	X
0420	Office and business furniture	7	9 048	679	7.5	Z	X
0500	Household china, glassware, crockery, and plastic housewares	26	272 406	14 990	5.5	Z	X
0520	Linens, domestics, curtains, and draperies	8	13 220	281	2.1	Z	X
0540	Other home furnishings	106	3 451 091	195 083	5.7	.1	4
0541	Metal flatware and kitchen utensils	14	509 145	53 181	10.4	Z	X
0542	Mirrors, lamps, and picture frames	11	582 546	18 908	3.2	Z	X
0543	Home furnishings, n.e.c.	32	460 577	2 837	.6	Z	X
0800	Photographic equipment and supplies (excluding video)	132	7 688 778	146 295	1.9	.1	X
1000	Medical, hospital, and surgical supplies	446	21 402 982	2 031 494	9.5	1.0	1.3
1011	Surgical and medical instruments and equipment	248	8 641 717	242 966	2.8	.1	X
1012	Orthopedic, and prosthetic appliances and supplies	81	1 781 334	12 580	.7	Z	X
1013	Other surgical, medical, and hospital supplies	362	7 702 659	473 213	6.1	.2	X
1020	Dental supplies	8	63 841	6 743	10.6	Z	10.3
1021	Equipment (chairs, x-rays, cabinets, etc.)	6	6 377	3 473	54.5	Z	X
1030	Optical and ophthalmic goods	28	122 419	4 415	3.6	Z	28.7
1031	Ophthalmic goods	11	42 973	2 446	5.7	Z	X
1033	Optometric equipment and supplies	14	78 272	1 617	2.1	Z	X
1040	Religious and school supplies	45	1 627 240	60 966	3.7	Z	.8
1042	School supplies	22	759 194	53 136	7.0	Z	X
1050	Other professional equipment and supplies	28	294 091	74 952	25.5	Z	87.7
1056	Veterinarians' equipment and supplies	24	282 944	73 648	26.0	Z	X
1400	Electrical apparatus and equipment	27	362 593	36 173	10.0	Z	54.7
1415	Electric bulbs (all types)	16	316 896	13 243	4.2	Z	X
1419	Industrial controls	11	134 290	20 348	15.2	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42221</b>	<b>Drugs, &amp; druggists' sundries whse—Con.</b>						
1500	Electrical appliances, household .....	80	2 270 656	121 388	5.3	.1	3.6
1511	Televisions .....	13	642 105	16 036	2.5	Z	X
1512	Radios, stereos, and CD players .....	13	642 105	26 738	4.2	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	67	1 628 551	78 614	4.8	Z	X
1600	Electronic parts and equipment, except communication .....	17	120 035	18 493	15.4	Z	77.6
1618	Electronic parts and equipment, n.e.c. ....	6	104 633	17 789	17.0	Z	X
1650	Communication equipment and supplies .....	7	105 836	10 823	10.2	Z	87.7
1651	Telephones .....	6	104 633	10 463	10.0	Z	X
1700	Hardware .....	97	3 563 598	188 301	5.3	.1	.1
1713	Cutlery .....	45	1 860 292	70 641	3.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	9	23 267	2 245	9.6	Z	8.3
2327	All other new general-purpose industrial machinery and equipment .....	9	23 267	2 245	9.6	Z	X
2460	Other industrial supplies .....	10	78 841	5 283	6.7	Z	72.3
2466	Industrial supplies, n.e.c. ....	10	78 841	5 283	6.7	Z	X
2500	Beauty and barber equipment and supplies .....	10	21 102	5 891	27.9	Z	X
2520	Custodial (janitors') equipment and supplies .....	9	57 206	8 558	15.0	Z	5.3
2523	Custodial supplies .....	9	57 206	8 558	15.0	Z	X
2530	Laundry and dry-cleaning equipment and supplies .....	58	16 405 687	4 667 290	28.4	2.3	X
2700	Sporting and recreational goods and supplies .....	21	111 483	18 776	16.8	Z	20.1
2714	Camping and fishing equipment and accessories .....	9	400	1	.3	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	9	27 981	2 229	8.0	Z	X
2800	Toys and hobby goods and supplies .....	165	5 650 816	507 701	9.0	.3	.4
2811	Video games and cartridges .....	15	645 556	1 616	.3	Z	X
2812	Other toys and games (including fireworks and children's vehicles) .....	82	2 199 086	50 707	2.3	Z	X
2814	Other hobby goods and accessories .....	15	645 556	814	.1	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	36	2 014 178	240 771	12.0	.1	1.6
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	21	157 078	12 271	7.8	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	16	38 912	6 668	17.1	Z	X
3140	Prerecorded video tapes .....	7	16 832	742	4.4	Z	X
3200	Printing and writing paper .....	6	9 896	317	3.2	Z	X
3300	Stationery, office supplies and greeting cards .....	157	4 795 001	198 071	4.1	.1	2.6
3311	Business forms .....	26	1 351 048	9 241	.7	Z	X
3312	Stationery, photocopy paper, and typing paper .....	52	1 466 678	7 513	.5	Z	X
3313	Inked ribbons, carbon paper, pens and pencils .....	29	684 290	48 347	7.1	Z	X
3315	Greeting cards .....	99	3 983 181	80 782	2.0	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	43	1 471 707	52 177	3.5	Z	X
3400	Industrial and personal services paper and plastics .....	70	1 957 618	223 242	11.4	.1	6.2
3412	Paper dishes, cups, and napkins .....	67	1 444 143	79 652	5.5	Z	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	6	202 879	2 350	1.2	Z	X
3415	Other industrial and personal service paper .....	6	699 053	106 931	15.3	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	8 053	203 147 771	187 028 602	92.1	92.1	60.2
3511	Prescription drugs .....	2 540	154 773 942	132 563 557	85.7	65.3	X
3512	Nonprescription pharmaceuticals .....	2 790	102 905 532	14 030 707	13.6	6.9	X
3513	Cosmetics .....	2 178	34 390 452	10 051 293	29.2	4.9	X
3514	Perfumes .....	822	16 322 610	5 041 523	30.9	2.5	X
3515	Other toiletries and druggists' sundries .....	3 729	105 873 804	25 341 522	23.9	12.5	X
3600	Piece goods, knit and woven .....	15	52 784	8 530	16.2	Z	57.5
3615	Woolen and worsted piece goods .....	10	50 948	6 481	12.7	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	70	1 996 429	30 278	1.5	Z	X
3800	Men's and boys' wear .....	73	3 179 980	46 487	1.5	Z	.9
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	8	9 486	1 165	12.3	Z	X
3813	Men's and boys' underwear and nightwear .....	35	540 717	5 920	1.1	Z	X
3814	Men's and boys' work clothing and uniforms .....	8	9 486	154	1.6	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	18	183 663	8 280	4.5	Z	X
3900	Women's and children's wear .....	89	3 923 352	231 491	5.9	.1	.7
3911	Infants' and children's wear (to size 6X) .....	6	9 631	280	2.9	Z	X
3912	Women's misses', and girls' dresses and blouses .....	13	50 583	3 223	6.4	Z	X
3915	Women's and misses' underwear and sleepwear .....	53	1 671 976	19 673	1.2	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) .....	14	297 484	6 771	2.3	Z	X
4000	Footwear .....	18	152 611	9 988	6.5	Z	11.9
4013	Other women's, misses', and girls' footwear .....	18	152 611	9 988	6.5	Z	X
4100	Frozen foods (packaged) .....	63	13 155 951	487 799	3.7	.2	87.7
4114	Fruits and fruit juices (frozen) .....	54	12 916 755	475 008	3.7	.2	X
4117	Other frozen foods (except frozen dairy products) .....	6	155 461	3 059	2.0	Z	X
4200	Dairy products (excluding dried or canned) .....	7	94 786	1 222	1.3	Z	X
4400	Confectionery .....	110	8 071 549	974 067	12.1	.5	.5
4411	Candy .....	42	586 185	30 148	5.1	Z	X
4412	Chewing gum .....	13	414 216	46 320	11.2	Z	X
4413	Nuts .....	30	1 705 325	90 775	5.3	Z	X
4414	Chips and popcorn .....	14	159 017	1 629	1.0	Z	X
4600	Meat and meat products (fresh and unpackage) .....	11	11 333	1 716	15.1	Z	49.1
4614	Pork (not killed on location) .....	7	4 894	1 459	29.8	Z	X
4800	Coffee, tea, and spices .....	87	13 183 968	1 164 201	8.8	.6	87.7
4811	Coffee .....	63	13 036 631	1 142 434	8.8	.6	X
4812	Tea .....	16	57 832	1 636	2.8	Z	X
4813	Spices .....	8	89 507	20 131	22.5	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42221</b>	<b>Drugs, &amp; druggists' sundries whsle—Con.</b>						
4820	Bread and baked goods	62	12 904 089	184 045	1.4	.1	87.7
4822	Cookies, cakes, and other baked goods	62	12 904 089	184 045	1.4	.1	X
4830	Canned foods	39	2 723 557	253 418	9.3	.1	4.7
4831	Canned and bottled fruits, vegetables, and juices	22	1 887 936	160 641	8.5	.1	X
4834	Canned fish and seafoods	9	839 410	13 225	1.6	Z	X
4835	Canned milk	8	856 399	11 957	1.4	Z	X
4836	Other canned foods	8	793 926	11 873	1.5	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	66	1 315 877	293 209	22.3	.1	X
4850	Soft drinks and bottled water	26	316 312	8 277	2.6	Z	61.7
4851	Soft drinks, packaged	14	125 868	4 273	3.4	Z	X
4853	Bottled water	14	204 938	4 004	2.0	Z	X
4860	Other grocery specialties	203	20 334 378	1 135 159	5.6	.6	76.1
4861	Pasta	37	423 692	3 405	.8	Z	X
4862	Breakfast cereals	20	482 403	31 223	6.5	Z	X
4863	Cooking oils and margarine	90	16 776 790	356 207	2.1	.2	X
4864	Flour	23	117 923	1 285	1.1	Z	X
4865	Pickles, preserves, jellies, jams, and sauces	35	389 534	4 163	1.1	Z	X
4867	Pet foods	49	671 624	42 764	6.4	Z	X
4868	Grocery specialties, n.e.c.	75	3 335 362	695 719	20.9	.3	X
4900	Grain and beans	9	108 177	1 326	1.2	Z	X
5300	Plastics materials and basic shapes	20	233 275	18 116	7.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	170	2 257 703	216 831	9.6	.1	11.5
5335	Detergents and soaps	62	693 071	12 412	1.8	Z	X
5344	Other chemicals and allied products	88	1 417 000	184 784	13.0	.1	X
5800	Farm supplies	121	746 732	145 001	19.4	.1	37.5
5812	Feeds (poultry and livestock) not mixed on location	9	83 011	20 672	24.9	Z	X
5815	Insecticides, fungicides, and pesticides	51	370 081	48 315	13.1	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	58	454 767	59 564	13.1	Z	X
5900	Tobacco and tobacco products	35	3 347 849	298 207	8.9	.1	6.4
5911	Cigars	10	95 613	381	.4	Z	X
5912	Cigarettes	19	1 012 814	124 529	12.3	.1	X
5913	Other tobacco products (excluding leaf)	10	95 613	767	.8	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	59	201 622	5 904	2.9	Z	9.5
6101	Books	35	174 317	4 382	2.5	Z	X
6102	Other periodicals, newspapers, and miscellaneous printed materials	15	15 327	981	6.4	Z	X
6110	Flowers and florists' supplies	7	5 108	1 921	37.6	Z	X
6120	Art goods (including novelties and souvenirs)	21	35 634	5 955	16.7	Z	53.2
6122	Novelties and souvenirs	20	30 113	3 760	12.5	Z	X
6150	Nondurable goods, n.e.c.	63	743 170	66 601	9.0	Z	X
9700	Service receipts and labor charges (including installed parts)	164	1 344 043	109 654	8.2	.1	7.5
9701	Labor charges for repair work	6	12 705	49	.4	Z	X
9702	Parts installed in repair work	6	12 705	13	.1	Z	X
9703	Other service receipts and labor charges—Specify	150	1 266 706	107 380	8.5	.1	X
9720	Receipts for service contracts	12	45 126	2 372	5.3	Z	X
9810	Miscellaneous commodities	497	26 525 913	1 478 096	5.6	.7	X
9940	Rental and leasing receipts	57	264 289	7 596	2.9	Z	X
<b>422210</b>	<b>Drugs, &amp; druggists' sundries whsle</b>	<b>8 053</b>	<b>X</b>	<b>203 147 771</b>	<b>X</b>	<b>100.0</b>	<b>87.7</b>
0200	New and rebuilt automotive parts and supplies	14	77 642	3 037	3.9	Z	59.4
0223	Parts, n.e.c.	7	40 159	1 837	4.6	Z	X
0400	Household and lawn furniture	9	38 095	6 206	16.3	Z	76.1
0412	Sleep furniture and equipment	6	31 570	4 659	14.8	Z	X
0420	Office and business furniture	7	9 048	679	7.5	Z	X
0500	Household china, glassware, crockery, and plastic housewares	26	272 406	14 990	5.5	Z	X
0520	Linens, domestics, curtains, and draperies	8	13 220	281	2.1	Z	X
0540	Other home furnishings	106	3 451 091	195 083	5.7	.1	.4
0541	Metal flatware and kitchen utensils	14	509 145	53 181	10.4	Z	X
0542	Mirrors, lamps, and picture frames	11	582 546	18 908	3.2	Z	X
0543	Home furnishings, n.e.c.	32	460 577	2 837	.6	Z	X
0800	Photographic equipment and supplies (excluding video)	132	7 688 778	146 295	1.9	.1	X
1000	Medical, hospital, and surgical supplies	446	21 402 982	2 031 494	9.5	1.0	1.3
1011	Surgical and medical instruments and equipment	248	8 641 717	242 966	2.8	.1	X
1012	Orthopedic, and prosthetic appliances and supplies	81	1 781 334	12 580	.7	Z	X
1013	Other surgical, medical, and hospital supplies	362	7 702 659	473 213	6.1	.2	X
1020	Dental supplies	8	63 841	6 743	10.6	Z	10.3
1021	Equipment (chairs, x-rays, cabinets, etc.)	6	6 377	3 473	54.5	Z	X
1030	Optical and ophthalmic goods	28	122 419	4 415	3.6	Z	28.7
1031	Ophthalmic goods	11	42 973	2 446	5.7	Z	X
1033	Optometric equipment and supplies	14	78 272	1 617	2.1	Z	X
1040	Religious and school supplies	45	1 627 240	60 966	3.7	Z	.8
1042	School supplies	22	759 194	53 136	7.0	Z	X
1050	Other professional equipment and supplies	28	294 091	74 952	25.5	Z	87.7
1056	Veterinarians' equipment and supplies	24	282 944	73 648	26.0	Z	X
1400	Electrical apparatus and equipment	27	362 593	36 173	10.0	Z	54.7
1415	Electric bulbs (all types)	16	316 896	13 243	4.2	Z	X
1419	Industrial controls	11	134 290	20 348	15.2	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422210</b>	<b>Drugs, &amp; druggists' sundries whsle—Con.</b>						
1500	Electrical appliances, household .....	80	2 270 656	121 388	5.3	.1	3.6
1511	Televisions .....	13	642 105	16 036	2.5	Z	X
1512	Radios, stereos, and CD players .....	13	642 105	26 738	4.2	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	67	1 628 551	78 614	4.8	Z	X
1600	Electronic parts and equipment, except communication .....	17	120 035	18 493	15.4	Z	77.6
1618	Electronic parts and equipment, n.e.c. ....	6	104 633	17 789	17.0	Z	X
1650	Communication equipment and supplies .....	7	105 836	10 823	10.2	Z	87.7
1651	Telephones .....	6	104 633	10 463	10.0	Z	X
1700	Hardware .....	97	3 563 598	188 301	5.3	.1	.1
1713	Cutlery .....	45	1 860 292	70 641	3.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	9	23 267	2 245	9.6	Z	8.3
2327	All other new general-purpose industrial machinery and equipment .....	9	23 267	2 245	9.6	Z	X
2460	Other industrial supplies .....	10	78 841	5 283	6.7	Z	72.3
2466	Industrial supplies, n.e.c. ....	10	78 841	5 283	6.7	Z	X
2500	Beauty and barber equipment and supplies .....	10	21 102	5 891	27.9	Z	X
2520	Custodial (janitors') equipment and supplies .....	9	57 206	8 558	15.0	Z	5.3
2523	Custodial supplies .....	9	57 206	8 558	15.0	Z	X
2530	Laundry and dry-cleaning equipment and supplies .....	58	16 405 687	4 667 290	28.4	2.3	X
2700	Sporting and recreational goods and supplies .....	21	111 483	18 776	16.8	Z	20.1
2714	Camping and fishing equipment and accessories .....	9	400	1	.3	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	9	27 981	2 229	8.0	Z	X
2800	Toys and hobby goods and supplies .....	165	5 650 816	507 701	9.0	.3	.4
2811	Video games and cartridges .....	15	645 556	1 616	.3	Z	X
2812	Other toys and games (including fireworks and children's vehicles) .....	82	2 199 086	50 707	2.3	Z	X
2814	Other hobby goods and accessories .....	15	645 556	814	.1	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	36	2 014 178	240 771	12.0	.1	1.6
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	21	157 078	12 271	7.8	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	16	38 912	6 668	17.1	Z	X
3140	Prerecorded video tapes .....	7	16 832	742	4.4	Z	X
3200	Printing and writing paper .....	6	9 896	317	3.2	Z	X
3300	Stationery, office supplies and greeting cards .....	157	4 795 001	198 071	4.1	.1	2.6
3311	Business forms .....	26	1 351 048	9 241	.7	Z	X
3312	Stationery, photocopy paper, and typing paper .....	52	1 466 678	7 513	.5	Z	X
3313	Inked ribbons, carbon paper, pens and pencils .....	29	684 290	48 347	7.1	Z	X
3315	Greeting cards .....	99	3 983 181	80 782	2.0	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	43	1 471 707	52 177	3.5	Z	X
3400	Industrial and personal services paper and plastics .....	70	1 957 618	223 242	11.4	.1	6.2
3412	Paper dishes, cups, and napkins .....	67	1 444 143	79 652	5.5	Z	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	6	202 879	2 350	1.2	Z	X
3415	Other industrial and personal service paper .....	6	699 053	106 931	15.3	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	8 053	203 147 771	187 028 602	92.1	92.1	60.2
3511	Prescription drugs .....	2 540	154 773 942	132 563 557	85.7	65.3	X
3512	Nonprescription pharmaceuticals .....	2 790	102 905 532	14 030 707	13.6	6.9	X
3513	Cosmetics .....	2 178	34 390 452	10 051 293	29.2	4.9	X
3514	Perfumes .....	822	16 322 610	5 041 523	30.9	2.5	X
3515	Other toiletries and druggists' sundries .....	3 729	105 873 804	25 341 522	23.9	12.5	X
3600	Piece goods, knit and woven .....	15	52 784	8 530	16.2	Z	57.5
3615	Woolen and worsted piece goods .....	10	50 948	6 481	12.7	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	70	1 996 429	30 278	1.5	Z	X
3800	Men's and boys' wear .....	73	3 179 980	46 487	1.5	Z	.9
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	8	9 486	1 165	12.3	Z	X
3813	Men's and boys' underwear and nightwear .....	35	540 717	5 920	1.1	Z	X
3814	Men's and boys' work clothing and uniforms .....	8	9 486	154	1.6	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	18	183 663	8 280	4.5	Z	X
3900	Women's and children's wear .....	89	3 923 352	231 491	5.9	.1	.7
3911	Infants' and children's wear (to size 6X) .....	6	9 631	280	2.9	Z	X
3912	Women's misses', and girls' dresses and blouses .....	13	50 583	3 223	6.4	Z	X
3915	Women's and misses' underwear and sleepwear .....	53	1 671 976	19 673	1.2	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) .....	14	297 484	6 771	2.3	Z	X
4000	Footwear .....	18	152 611	9 988	6.5	Z	11.9
4013	Other women's, misses', and girls' footwear .....	18	152 611	9 988	6.5	Z	X
4100	Frozen foods (packaged) .....	63	13 155 951	487 799	3.7	.2	87.7
4114	Fruits and fruit juices (frozen) .....	54	12 916 755	475 008	3.7	.2	X
4117	Other frozen foods (except frozen dairy products) .....	6	155 461	3 059	2.0	Z	X
4200	Dairy products (excluding dried or canned) .....	7	94 786	1 222	1.3	Z	X
4400	Confectionery .....	110	8 071 549	974 067	12.1	.5	.5
4411	Candy .....	42	586 185	30 148	5.1	Z	X
4412	Chewing gum .....	13	414 216	46 320	11.2	Z	X
4413	Nuts .....	30	1 705 325	90 775	5.3	Z	X
4414	Chips and popcorn .....	14	159 017	1 629	1.0	Z	X
4600	Meat and meat products (fresh and unpackage) .....	11	11 333	1 716	15.1	Z	49.1
4614	Pork (not killed on location) .....	7	4 894	1 459	29.8	Z	X
4800	Coffee, tea, and spices .....	87	13 183 968	1 164 201	8.8	.6	87.7
4811	Coffee .....	63	13 036 631	1 142 434	8.8	.6	X
4812	Tea .....	16	57 832	1 636	2.8	Z	X
4813	Spices .....	8	89 507	20 131	22.5	Z	X

See footnotes at end of table.



**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422210</b>	<b>Drugs, &amp; druggists' sundries whse—Con.</b>						
4820	Bread and baked goods	62	12 904 089	184 045	1.4	.1	87.7
4822	Cookies, cakes, and other baked goods	62	12 904 089	184 045	1.4	.1	X
4830	Canned foods	39	2 723 557	253 418	9.3	.1	4.7
4831	Canned and bottled fruits, vegetables, and juices	22	1 887 936	160 641	8.5	.1	X
4834	Canned fish and seafoods	9	839 410	13 225	1.6	Z	X
4835	Canned milk	8	856 399	11 957	1.4	Z	X
4836	Other canned foods	8	793 926	11 873	1.5	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	66	1 315 877	293 209	22.3	.1	X
4850	Soft drinks and bottled water	26	316 312	8 277	2.6	Z	61.7
4851	Soft drinks, packaged	14	125 868	4 273	3.4	Z	X
4853	Bottled water	14	204 938	4 004	2.0	Z	X
4860	Other grocery specialties	203	20 334 378	1 135 159	5.6	.6	76.1
4861	Pasta	37	423 692	3 405	.8	Z	X
4862	Breakfast cereals	20	482 403	31 223	6.5	Z	X
4863	Cooking oils and margarine	90	16 776 790	356 207	2.1	.2	X
4864	Flour	23	117 923	1 285	1.1	Z	X
4865	Pickles, preserves, jellies, jams, and sauces	35	389 534	4 163	1.1	Z	X
4867	Pet foods	49	671 624	42 764	6.4	Z	X
4868	Grocery specialties, n.e.c.	75	3 335 362	695 719	20.9	.3	X
4900	Grain and beans	9	108 177	1 326	1.2	Z	X
5300	Plastics materials and basic shapes	20	233 275	18 116	7.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	170	2 257 703	216 831	9.6	.1	11.5
5335	Detergents and soaps	62	693 071	12 412	1.8	Z	X
5344	Other chemicals and allied products	88	1 417 000	184 784	13.0	.1	X
5800	Farm supplies	121	746 732	145 001	19.4	.1	37.5
5812	Feeds (poultry and livestock) not mixed on location	9	83 011	20 672	24.9	Z	X
5815	Insecticides, fungicides, and pesticides	51	370 081	48 315	13.1	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	58	454 767	59 564	13.1	Z	X
5900	Tobacco and tobacco products	35	3 347 849	298 207	8.9	.1	6.4
5911	Cigars	10	95 613	381	.4	Z	X
5912	Cigarettes	19	1 012 814	124 529	12.3	.1	X
5913	Other tobacco products (excluding leaf)	10	95 613	767	.8	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	59	201 622	5 904	2.9	Z	9.5
6101	Books	35	174 317	4 382	2.5	Z	X
6102	Other periodicals, newspapers, and miscellaneous printed materials	15	15 327	981	6.4	Z	X
6110	Flowers and florists' supplies	7	5 108	1 921	37.6	Z	X
6120	Art goods (including novelties and souvenirs)	21	35 634	5 955	16.7	Z	53.2
6122	Novelties and souvenirs	20	30 113	3 760	12.5	Z	X
6150	Nondurable goods, n.e.c.	63	743 170	66 601	9.0	Z	X
9700	Service receipts and labor charges (including installed parts)	164	1 344 043	109 654	8.2	.1	7.5
9701	Labor charges for repair work	6	12 705	49	.4	Z	X
9702	Parts installed in repair work	6	12 705	13	.1	Z	X
9703	Other service receipts and labor charges—Specify	150	1 266 706	107 380	8.5	.1	X
9720	Receipts for service contracts	12	45 126	2 372	5.3	Z	X
9810	Miscellaneous commodities	497	26 525 913	1 478 096	5.6	.7	X
9940	Rental and leasing receipts	57	264 289	7 596	2.9	Z	X
<b>4222101</b>	<b>General-line drugs whse</b>	<b>3 283</b>	<b>X</b>	<b>79 946 995</b>	<b>X</b>	<b>100.0</b>	<b>91.7</b>
0200	New and rebuilt automotive parts and supplies	7	37 483	1 200	3.2	Z	X
0400	Household and lawn furniture	7	26 972	3 208	11.9	Z	X
0500	Household china, glassware, crockery, and plastic housewares	19	175 261	7 584	4.3	Z	X
0520	Linens, domestics, curtains, and draperies	8	13 220	281	2.1	Z	X
0540	Other home furnishings	57	1 552 268	74 926	4.8	.1	1.0
0541	Metal flatware and kitchen utensils	14	509 145	53 181	10.4	.1	X
0542	Mirrors, lamps, and picture frames	11	582 546	18 908	3.2	Z	X
0543	Home furnishings, n.e.c.	32	460 577	2 837	.6	Z	X
0800	Photographic equipment and supplies (excluding video)	63	4 809 968	87 264	1.8	.1	X
1000	Medical, hospital, and surgical supplies	272	10 179 731	602 045	5.9	.8	2.6
1011	Surgical and medical instruments and equipment	166	7 160 682	232 972	3.3	.3	X
1012	Orthopedic, and prosthetic appliances and supplies	39	502 081	8 590	1.7	Z	X
1013	Other surgical, medical, and hospital supplies	225	6 206 703	360 482	5.8	.5	X
1030	Optical and ophthalmic goods	14	44 147	2 798	6.3	Z	44.5
1031	Ophthalmic goods	11	42 973	2 446	5.7	Z	X
1040	Religious and school supplies	22	759 194	53 136	7.0	.1	2.3
1042	School supplies	22	759 194	53 136	7.0	.1	X
1050	Other professional equipment and supplies	28	294 091	74 952	25.5	.1	91.7
1056	Veterinarians' equipment and supplies	24	282 944	73 648	26.0	.1	X
1400	Electrical apparatus and equipment	21	318 809	33 591	10.5	Z	66.8
1415	Electric bulbs (all types)	16	316 896	13 243	4.2	Z	X
1419	Industrial controls	11	134 290	20 348	15.2	Z	X
1500	Electrical appliances, household	39	620 580	29 431	4.7	Z	1.2
1518	Other electrical household appliances (including fans, dishwashers, etc.)	39	620 580	29 431	4.7	Z	X
1600	Electronic parts and equipment, except communication	11	15 402	704	4.6	Z	X
1700	Hardware	45	1 860 292	70 641	3.8	.1	.2
1713	Cutlery	45	1 860 292	70 641	3.8	.1	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4222101</b>	<b>General-line drugs whse—Con.</b>						
2320	General-purpose industrial machinery, equipment, and parts . . . . .	8	23 196	2 238	9.6	Z	8.2
2327	All other new general-purpose industrial machinery and equipment . . . . .	8	23 196	2 238	9.6	Z	X
2460	Other industrial supplies . . . . .	10	78 841	5 283	6.7	Z	75.6
2466	Industrial supplies, n.e.c. . . . .	10	78 841	5 283	6.7	Z	X
2520	Custodial (janitors') equipment and supplies . . . . .	9	57 206	8 558	15.0	Z	5.5
2523	Custodial supplies . . . . .	9	57 206	8 558	15.0	Z	X
2700	Sporting and recreational goods and supplies . . . . .	17	28 381	2 230	7.9	Z	28.6
2714	Camping and fishing equipment and accessories . . . . .	9	400	1	.3	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) . . . . .	9	27 981	2 229	8.0	Z	X
2800	Toys and hobby goods and supplies . . . . .	82	2 199 086	53 137	2.4	.1	1.2
2811	Video games and cartridges . . . . .	15	645 556	1 616	.3	Z	X
2812	Other toys and games (including fireworks and children's vehicles) . . . . .	82	2 199 086	50 707	2.3	.1	X
2814	Other hobby goods and accessories . . . . .	15	645 556	814	.1	Z	X
3000	Jewelry, diamonds, gem stones, and watches . . . . .	21	157 078	12 271	7.8	Z	21.9
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) . . . . .	21	157 078	12 271	7.8	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records . . . . .	14	28 196	1 310	4.6	Z	X
3140	Prerecorded video tapes . . . . .	7	16 832	742	4.4	Z	X
3200	Printing and writing paper . . . . .	6	9 896	317	3.2	Z	X
3300	Stationery, office supplies and greeting cards . . . . .	78	1 673 512	109 636	6.6	.1	4.8
3311	Business forms . . . . .	26	1 351 048	9 241	.7	Z	X
3312	Stationery, photocopy paper, and typing paper . . . . .	52	1 466 678	7 513	.5	Z	X
3313	Inked ribbons, carbon paper, pens and pencils . . . . .	13	69 538	391	.6	Z	X
3315	Greeting cards . . . . .	52	1 597 110	53 342	3.3	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) . . . . .	26	1 351 048	39 138	2.9	Z	X
3400	Industrial and personal services paper and plastics . . . . .	39	812 016	151 060	18.6	.2	8.9
3412	Paper dishes, cups, and napkins . . . . .	36	298 541	7 470	2.5	Z	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies . . . . .	6	202 879	2 350	1.2	Z	X
3415	Other industrial and personal service paper . . . . .	6	699 053	106 931	15.3	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries . . . . .	3 283	79 946 995	77 003 267	96.3	96.3	84.2
3511	Prescription drugs . . . . .	1 383	72 358 688	63 041 587	87.1	78.9	X
3512	Nonprescription pharmaceuticals . . . . .	1 433	69 511 173	4 967 511	7.1	6.2	X
3513	Cosmetics . . . . .	576	12 917 613	870 722	6.7	1.1	X
3514	Perfumes . . . . .	198	3 140 374	727 438	23.2	.9	X
3515	Other toiletries and druggists' sundries . . . . .	1 733	65 534 697	7 396 009	11.3	9.3	X
3600	Piece goods, knit and woven . . . . .	10	39 789	7 320	18.4	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) . . . . .	37	711 676	12 864	1.8	Z	X
3800	Men's and boys' wear . . . . .	43	709 983	14 051	2.0	Z	4.5
3812	Men's and boys' dress and casual shirts, slacks, and jeans . . . . .	8	9 486	1 165	12.3	Z	X
3813	Men's and boys' underwear and nightwear . . . . .	34	535 811	4 452	.8	Z	X
3814	Men's and boys' work clothing and uniforms . . . . .	8	9 486	154	1.6	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) . . . . .	18	183 663	8 280	4.5	Z	X
3900	Women's and children's wear . . . . .	44	882 523	13 330	1.5	Z	3.1
3911	Infants' and children's wear (to size 6X) . . . . .	6	9 631	280	2.9	Z	X
3912	Women's misses', and girls' dresses and blouses . . . . .	13	50 583	3 223	6.4	Z	X
3915	Women's and misses' underwear and sleepwear . . . . .	18	534 457	3 054	.6	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) . . . . .	14	297 484	6 771	2.3	Z	X
4000	Footwear . . . . .	18	152 611	9 988	6.5	Z	12.5
4013	Other women's, misses', and girls' footwear . . . . .	18	152 611	9 988	6.5	Z	X
4100	Frozen foods (packaged) . . . . .	6	155 461	3 059	2.0	Z	90.8
4117	Other frozen foods (except frozen dairy products) . . . . .	6	155 461	3 059	2.0	Z	X
4400	Confectionery . . . . .	44	1 718 272	99 393	5.8	.1	.5
4411	Candy . . . . .	29	171 969	6 989	4.1	Z	X
4413	Nuts . . . . .	30	1 705 325	90 775	5.3	.1	X
4414	Chips and popcorn . . . . .	14	159 017	1 629	1.0	Z	X
4600	Meat and meat products (fresh and unpackage) . . . . .	11	11 333	1 716	15.1	Z	51.3
4614	Pork (not killed on location) . . . . .	7	4 894	1 459	29.8	Z	X
4800	Coffee, tea, and spices . . . . .	20	101 884	2 974	2.9	Z	76.6
4812	Tea . . . . .	14	57 751	1 611	2.8	Z	X
4820	Bread and baked goods . . . . .	9	36 097	778	2.2	Z	91.7
4822	Cookies, cakes, and other baked goods . . . . .	9	36 097	778	2.2	Z	X
4830	Canned foods . . . . .	21	1 839 175	189 058	10.3	.2	1.6
4831	Canned and bottled fruits, vegetables, and juices . . . . .	21	1 839 175	158 212	8.6	.2	X
4834	Canned fish and seafoods . . . . .	7	745 165	9 444	1.3	Z	X
4835	Canned milk . . . . .	8	856 399	11 957	1.4	Z	X
4836	Other canned foods . . . . .	7	745 165	9 444	1.3	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) . . . . .	17	276 092	68 267	24.7	.1	X
4850	Soft drinks and bottled water . . . . .	19	137 646	5 070	3.7	Z	36.1
4851	Soft drinks, packaged . . . . .	13	77 104	2 322	3.0	Z	X
4853	Bottled water . . . . .	8	75 036	2 748	3.7	Z	X
4860	Other grocery specialties . . . . .	86	1 661 685	241 281	14.5	.3	36.1
4861	Pasta . . . . .	26	237 080	2 733	1.2	Z	X
4862	Breakfast cereals . . . . .	20	482 403	31 223	6.5	Z	X
4863	Cooking oils and margarine . . . . .	24	190 650	1 783	.9	Z	X
4864	Flour . . . . .	23	117 923	1 285	1.1	Z	X
4865	Pickles, preserves, jellies, jams, and sauces . . . . .	24	202 922	787	.4	Z	X
4867	Pet foods . . . . .	30	400 280	8 606	2.2	Z	X
4868	Grocery specialties, n.e.c. . . . .	32	1 333 541	194 496	14.6	.2	X

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4222101</b>	<b>General-line drugs whsle—Con.</b>						
4900	Grain and beans .....	6	24 442	376	1.5	Z	X
5300	Plastics materials and basic shapes .....	7	132 011	4 448	3.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	107	1 034 750	144 477	14.0	.2	20.4
5335	Detergents and soaps .....	40	117 027	8 276	7.1	Z	X
5344	Other chemicals and allied products .....	58	904 055	129 294	14.3	.2	X
5800	Farm supplies .....	66	500 684	87 191	17.4	.1	51.0
5812	Feeds (poultry and livestock) not mixed on location .....	9	83 011	20 672	24.9	Z	X
5815	Insecticides, fungicides, and pesticides .....	51	370 081	48 315	13.1	.1	X
5900	Tobacco and tobacco products .....	19	1 012 814	125 677	12.4	.2	24.0
5911	Cigars .....	10	95 613	381	.4	Z	X
5912	Cigarettes .....	19	1 012 814	124 529	12.3	.2	X
5913	Other tobacco products (excluding leaf) .....	10	95 613	767	.8	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	50	189 644	5 363	2.8	Z	10.5
6101	Books .....	35	174 317	4 382	2.5	Z	X
6102	Other periodicals, newspapers, and miscellaneous printed materials .....	15	15 327	981	6.4	Z	X
6110	Flowers and florists' supplies .....	6	4 815	1 897	39.4	Z	X
6120	Art goods (including novelties and souvenirs) .....	17	27 724	3 812	13.8	Z	68.1
6122	Novelties and souvenirs .....	17	27 724	3 712	13.4	Z	X
6150	Nondurable goods, n.e.c. ....	45	598 219	35 953	6.0	Z	X
9700	Service receipts and labor charges (including installed parts) .....	95	630 551	51 555	8.2	.1	11.6
9701	Labor charges for repair work .....	6	12 705	49	.4	Z	X
9702	Parts installed in repair work .....	6	12 705	13	.1	Z	X
9703	Other service receipts and labor charges—Specify .....	89	617 846	51 493	8.3	.1	X
9720	Receipts for service contracts .....	12	45 126	2 372	5.3	Z	X
9810	Miscellaneous commodities .....	252	2 230 550	333 820	15.0	.4	X
9940	Rental and leasing receipts .....	39	232 909	6 493	2.8	Z	X
<b>4222102</b>	<b>Specialty-line drug, pharmaceutical, cosmetic, &amp; toiletries whsle</b>	<b>4 770</b>	<b>X</b>	<b>123 200 776</b>	<b>X</b>	<b>100.0</b>	<b>85.2</b>
0200	New and rebuilt automotive parts and supplies .....	7	40 159	1 837	4.6	Z	85.2
0223	Parts, n.e.c. ....	7	40 159	1 837	4.6	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	7	97 145	7 406	7.6	Z	X
0540	Other home furnishings .....	49	1 898 823	120 157	6.3	.1	X
0800	Photographic equipment and supplies (excluding video) .....	69	2 878 810	59 031	2.1	Z	X
1000	Medical, hospital, and surgical supplies .....	174	11 223 251	1 429 449	12.7	1.2	.2
1011	Surgical and medical instruments and equipment .....	82	1 481 035	9 994	.7	Z	X
1012	Orthopedic, and prosthetic appliances and supplies .....	41	1 279 253	3 990	.3	Z	X
1013	Other surgical, medical, and hospital supplies .....	136	1 495 956	112 731	7.5	.1	X
1030	Optical and ophthalmic goods .....	14	78 272	1 617	2.1	Z	12.5
1033	Optometric equipment and supplies .....	14	78 272	1 617	2.1	Z	X
1040	Religious and school supplies .....	23	868 046	7 830	.9	Z	X
1400	Electrical apparatus and equipment .....	6	43 784	2 582	5.9	Z	X
1500	Electrical appliances, household .....	41	1 650 076	91 957	5.6	.1	4.4
1511	Televisions .....	13	642 105	16 036	2.5	Z	X
1512	Radios, stereos, and CD players .....	13	642 105	26 738	4.2	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	28	1 007 971	49 183	4.9	Z	X
1600	Electronic parts and equipment, except communication .....	6	104 633	17 789	17.0	Z	85.2
1618	Electronic parts and equipment, n.e.c. ....	6	104 633	17 789	17.0	Z	X
1650	Communication equipment and supplies .....	6	104 633	10 463	10.0	Z	85.2
1651	Telephones .....	6	104 633	10 463	10.0	Z	X
1700	Hardware .....	52	1 703 306	117 660	6.9	.1	X
2500	Beauty and barber equipment and supplies .....	7	18 842	5 721	30.4	Z	X
2530	Laundry and dry-cleaning equipment and supplies .....	55	16 399 528	4 667 011	28.5	3.8	X
2800	Toys and hobby goods and supplies .....	83	3 451 730	454 564	13.2	.4	X
3000	Jewelry, diamonds, gem stones, and watches .....	15	1 857 100	228 500	12.3	.2	X
3300	Stationery, office supplies and greeting cards .....	79	3 121 489	88 435	2.8	.1	1.6
3313	Inked ribbons, carbon paper, pens and pencils .....	16	614 752	47 956	7.8	Z	X
3315	Greeting cards .....	47	2 386 071	27 440	1.2	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	17	120 659	13 039	10.8	Z	X
3400	Industrial and personal services paper and plastics .....	31	1 145 602	72 182	6.3	.1	4.1
3412	Paper dishes, cups, and napkins .....	31	1 145 602	72 182	6.3	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	4 770	123 200 776	110 025 335	89.3	89.3	44.6
3511	Prescription drugs .....	1 157	82 415 254	69 521 970	84.4	56.4	X
3512	Nonprescription pharmaceuticals .....	1 356	33 394 359	9 063 196	27.1	7.4	X
3513	Cosmetics .....	1 602	21 472 839	9 180 571	42.8	7.5	X
3514	Perfumes .....	624	13 182 236	4 314 085	32.7	3.5	X
3515	Other toiletries and druggists' sundries .....	1 996	40 339 107	17 945 513	44.5	14.6	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	33	1 284 753	17 414	1.4	Z	X
3800	Men's and boys' wear .....	30	2 469 997	32 436	1.3	Z	X
3900	Women's and children's wear .....	45	3 040 829	218 161	7.2	.2	X
3915	Women's and misses' underwear and sleepwear .....	35	1 137 519	16 619	1.5	Z	X
4100	Frozen foods (packaged) .....	57	13 000 490	484 740	3.7	.4	85.2
4114	Fruits and fruit juices (frozen) .....	54	12 916 755	475 008	3.7	.4	X
4400	Confectionery .....	66	6 353 277	874 674	13.8	.7	.5
4411	Candy .....	13	414 216	23 159	5.6	Z	X
4412	Chewing gum .....	13	414 216	46 320	11.2	Z	X

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4222102</b>	<b>Specialty-line drug, pharmaceutical, cosmetic, &amp; toiletries whsle—Con.</b>						
4800	Coffee, tea, and spices .....	67	13 082 084	1 161 227	8.9	.9	85.2
4811	Coffee .....	59	12 997 896	1 142 027	8.8	.9	X
4813	Spices .....	6	84 106	19 175	22.8	Z	X
4820	Bread and baked goods .....	53	12 867 992	183 267	1.4	.1	85.2
4822	Cookies, cakes, and other baked goods .....	53	12 867 992	183 267	1.4	.1	X
4830	Canned foods .....	18	884 382	64 360	7.3	.1	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	49	1 039 785	224 942	21.6	.2	X
4850	Soft drinks and bottled water .....	7	178 666	3 207	1.8	Z	85.2
4853	Bottled water .....	6	129 902	1 256	1.0	Z	X
4860	Other grocery specialties .....	117	18 672 693	893 878	4.8	.7	77.1
4861	Pasta .....	11	186 612	672	.4	Z	X
4863	Cooking oils and margarine .....	66	16 586 140	354 424	2.1	.3	X
4865	Pickles, preserves, jellies, jams, and sauces .....	11	186 612	3 376	1.8	Z	X
4867	Pet foods .....	19	271 344	34 158	12.6	Z	X
4868	Grocery specialties, n.e.c. ....	43	2 001 821	501 223	25.0	.4	X
5300	Plastics materials and basic shapes .....	13	101 264	13 668	13.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	63	1 222 953	72 354	5.9	.1	4.5
5335	Detergents and soaps .....	22	576 044	4 136	.7	Z	X
5344	Other chemicals and allied products .....	31	512 945	55 490	10.8	Z	X
5800	Farm supplies .....	55	246 048	57 810	23.5	Z	9.3
5818	Other farm supplies (including harness and saddlery equipment) .....	55	246 048	57 810	23.5	Z	X
5900	Tobacco and tobacco products .....	16	2 335 035	172 530	7.4	.1	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	9	11 978	541	4.5	Z	X
6150	Nondurable goods, n.e.c. ....	18	144 951	30 648	21.1	Z	X
9700	Service receipts and labor charges (including installed parts) .....	69	713 492	58 099	8.1	Z	.3
9703	Other service receipts and labor charges—Specify .....	61	648 860	55 887	8.6	Z	X
9810	Miscellaneous commodities .....	245	24 295 363	1 144 276	4.7	.9	X
9940	Rental and leasing receipts .....	18	31 380	1 103	3.5	Z	X
<b>4223</b>	<b>Apparel, piece goods, &amp; notions whsle .....</b>	<b>20 707</b>	<b>X</b>	<b>124 104 420</b>	<b>X</b>	<b>100.0</b>	<b>69.3</b>
0100	New and used automobiles, motorcycles, etc. ....	8	70 578	3 666	5.2	Z	X
0200	New and rebuilt automotive parts and supplies .....	16	59 673	16 487	27.6	Z	53.8
0224	Accessories .....	12	24 757	6 125	24.7	Z	X
0400	Household and lawn furniture .....	57	270 970	30 088	11.1	Z	48.9
0411	Upholstered furniture .....	23	189 862	17 110	9.0	Z	X
0412	Sleep furniture and equipment .....	9	24 524	5 144	21.0	Z	X
0413	Lawn furniture and equipment .....	8	9 430	854	9.1	Z	X
0414	Other furniture (including sleep sofas) .....	21	72 940	6 336	8.7	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	31	44 818	2 841	6.3	Z	X
0520	Linens, domestics, curtains, and draperies .....	254	1 394 373	209 540	15.0	.2	16.3
0521	Bedspreads, blankets, and bedding .....	66	489 436	42 798	8.7	Z	X
0522	Curtains and draperies .....	124	541 086	69 130	12.8	.1	X
0523	Shades and blinds .....	19	30 384	4 987	16.4	Z	X
0524	Towels and washcloths .....	86	505 204	38 665	7.7	Z	X
0525	Other linens and domestics .....	32	477 293	37 934	7.9	Z	X
0530	Flooring and floor coverings .....	17	322 512	129 392	40.1	.1	67.2
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	8	308 393	124 587	40.4	.1	X
0532	Hardwood flooring .....	6	671	54	8.0	Z	X
0540	Other home furnishings .....	93	236 545	11 929	5.0	Z	12.2
0541	Metal flatware and kitchen utensils .....	28	22 579	1 313	5.8	Z	X
0542	Mirrors, lamps, and picture frames .....	35	55 899	3 647	6.5	Z	X
0543	Home furnishings, n.e.c. ....	19	54 817	1 801	3.3	Z	X
0800	Photographic equipment and supplies (excluding video) .....	12	114 380	14 629	12.8	Z	X
0900	Office equipment .....	10	22 007	3 240	14.7	Z	X
0950	Computer software (packaged) .....	6	18 197	2 367	13.0	Z	X
0960	Restaurant and hotel equipment and supplies .....	12	13 145	1 061	8.1	Z	X
0970	Store machines and equipment .....	9	19 965	4 503	22.6	Z	46.7
0972	Other store machines and equipment .....	9	19 965	4 503	22.6	Z	X
1000	Medical, hospital, and surgical supplies .....	43	246 518	63 246	25.7	.1	29.1
1011	Surgical and medical instruments and equipment .....	10	66 969	27 876	41.6	Z	X
1013	Other surgical, medical, and hospital supplies .....	33	179 549	35 370	19.7	Z	X
1030	Optical and ophthalmic goods .....	10	19 114	1 959	10.2	Z	33.8
1031	Ophthalmic goods .....	6	8 933	299	3.3	Z	X
1120	Flat iron and steel products .....	28	26 704	2 444	9.2	Z	14.5
1121	Plates .....	11	11 017	1 453	13.2	Z	X
1400	Electrical apparatus and equipment .....	25	58 440	5 739	9.8	Z	2.7
1418	Lighting fixtures (residential and commercial) .....	7	10 078	1 713	17.0	Z	X
1500	Electrical appliances, household .....	21	53 480	4 695	8.8	Z	8.0
1512	Radios, stereos, and CD players .....	6	15 712	1 026	6.5	Z	X
1600	Electronic parts and equipment, except communication .....	27	106 792	6 708	6.3	Z	X
1700	Hardware .....	40	240 041	28 214	11.8	Z	12.0
1713	Cutlery .....	13	45 212	14 196	31.4	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4223</b>	<b>Apparel, piece goods, &amp; notions whlse—Con.</b>						
2320	General-purpose industrial machinery, equipment, and parts .....	70	814 221	67 761	8.3	.1	2.7
2328	Used general-purpose industrial machinery and equipment .....	42	674 948	53 453	7.9	Z	X
2330	Metalworking machinery, equipment, and parts .....	8	69 210	7 224	10.4	Z	X
2360	Other industrial machinery, equipment, and parts .....	17	145 415	29 416	20.2	Z	X
2460	Other industrial supplies .....	23	45 865	5 590	12.2	Z	43.0
2462	Abrasives and abrasive materials .....	13	9 123	794	8.7	Z	X
2520	Custodial (janitors') equipment and supplies .....	6	24 766	7 775	31.4	Z	X
2540	Other service establishment equipment and supplies .....	167	220 226	36 485	16.6	Z	12.1
2542	Service establishment equipment and supplies, n.e.c. ....	164	218 147	36 296	16.6	Z	X
2600	Aircraft and aeronautical equipment and supplies .....	7	10 747	886	8.2	Z	X
2700	Sporting and recreational goods and supplies .....	454	3 258 162	265 230	8.1	.2	13.0
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories .....	19	95 336	6 203	6.5	Z	X
2712	Bicycles and bicycle tires and tubes .....	26	67 682	6 685	9.9	Z	X
2713	Billiards, pool, bowling equipment, and accessories .....	15	21 220	863	4.1	Z	X
2714	Camping and fishing equipment and accessories .....	71	1 132 261	29 422	2.6	Z	X
2715	Athletic equipment and accessories .....	294	1 696 440	169 218	10.0	.1	X
2716	Skiing equipment .....	18	19 686	1 334	6.8	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	112	507 095	49 511	9.8	Z	X
2800	Toys and hobby goods and supplies .....	244	857 541	93 508	10.9	.1	21.7
2811	Video games and cartridges .....	10	17 161	233	1.4	Z	X
2812	Other toys and games (including fireworks and children's vehicles) .....	117	650 982	37 458	5.8	Z	X
2813	Crafts and craft supplies .....	53	194 922	19 896	10.2	Z	X
2814	Other hobby goods and accessories .....	112	382 297	30 306	7.9	Z	X
2930	Recyclable paper and paperboard .....	7	9 970	686	6.9	Z	X
2940	Recyclable materials, except metal .....	10	94 016	26 230	27.9	Z	69.3
2941	Wiping cloths, waste rags, and textile waste .....	10	94 016	26 230	27.9	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	239	652 797	43 382	6.6	Z	4.1
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location .....	7	24 325	4 683	19.3	Z	X
3014	Watches, clocks, and watch movements and cases .....	29	124 336	8 328	6.7	Z	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	185	355 503	26 802	7.5	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	9	13 278	3 391	25.5	Z	X
3140	Prerecorded video tapes .....	8	178 846	12 589	7.0	Z	X
3150	Other durable goods .....	21	33 068	3 996	12.1	Z	60.7
3152	Luggage .....	17	25 331	2 653	10.5	Z	X
3200	Printing and writing paper .....	8	9 315	949	10.2	Z	X
3300	Stationery, office supplies and greeting cards .....	67	264 484	22 126	8.4	Z	5.7
3311	Business forms .....	26	88 391	8 091	9.2	Z	X
3313	Inked ribbons, carbon paper, pens and pencils .....	11	90 919	3 294	3.6	Z	X
3315	Greeting cards .....	12	47 443	433	.9	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ..	18	51 007	4 078	8.0	Z	X
3400	Industrial and personal services paper and plastics .....	37	77 137	8 144	10.6	Z	14.9
3411	Paperboard and boxboard boxes .....	11	19 853	1 009	5.1	Z	X
3412	Paper dishes, cups, and napkins .....	12	29 746	3 024	10.2	Z	X
3415	Other industrial and personal service paper .....	9	18 812	2 605	13.8	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	127	488 572	95 479	19.5	.1	22.1
3511	Prescription drugs .....	27	105 256	5 317	5.1	Z	X
3512	Nonprescription pharmaceuticals .....	8	3 710	401	10.8	Z	X
3513	Cosmetics .....	15	2 970	227	7.6	Z	X
3514	Perfumes .....	9	87 107	26 775	30.7	Z	X
3515	Other toiletries and druggists' sundries .....	66	279 898	61 323	21.9	Z	X
3600	Piece goods, knit and woven .....	4 515	23 929 722	21 039 004	87.9	17.0	46.6
3611	Goods purchased grey and finished on contract .....	589	3 940 625	1 017 325	25.8	.8	X
3612	Cotton (including blends) .....	2 419	11 775 235	6 095 940	51.8	4.9	X
3613	Synthetics (excluding synthetic knits) .....	2 144	9 588 297	4 835 387	50.4	3.9	X
3614	Knit fabrics, n.e.c. (including double knit) .....	1 386	6 952 711	3 964 924	57.0	3.2	X
3615	Woolen and worsted piece goods .....	861	3 517 371	1 295 363	36.8	1.0	X
3616	Other piece goods .....	1 701	7 527 822	3 736 715	49.6	3.0	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	1 856	5 095 445	3 496 506	68.6	2.8	X
3800	Men's and boys' wear .....	6 972	52 902 278	33 397 756	63.1	26.9	55.6
3811	Men's and boys' suits, coats, and formal wear .....	1 592	10 067 339	4 181 277	41.5	3.4	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	3 885	36 779 651	19 377 690	52.7	15.6	X
3813	Men's and boys' underwear and nightwear .....	831	5 888 088	1 674 456	28.4	1.3	X
3814	Men's and boys' work clothing and uniforms .....	1 280	5 390 880	3 255 711	60.4	2.6	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) ..	2 525	20 248 520	4 895 068	24.2	3.9	X
3900	Women's and children's wear .....	10 603	66 816 710	42 422 403	63.5	34.2	53.3
3911	Infants' and children's wear (to size 6X) .....	2 178	13 578 761	5 281 390	38.9	4.3	X
3912	Women's misses', and girls' dresses and blouses .....	4 978	27 223 420	14 263 481	52.4	11.5	X
3913	Women's, misses', and girls' suits and coats .....	1 609	9 348 131	3 423 063	36.6	2.8	X
3914	Women's and misses' outerwear .....	2 407	23 582 307	6 459 661	27.4	5.2	X
3915	Women's and misses' underwear and sleepwear .....	1 401	9 303 219	4 470 108	48.0	3.6	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	3 180	17 338 827	8 493 043	49.0	6.8	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4223</b>	<b>Apparel, piece goods, &amp; notions whlse—Con.</b>						
4000	Footwear .....	2 555	28 556 192	21 251 552	74.4	17.1	59.0
4011	All athletic footwear .....	834	15 898 395	9 326 922	58.7	7.5	X
4012	Infants' footwear .....	317	2 346 184	290 688	12.4	.2	X
4013	Other women's, misses', and girls' footwear .....	1 491	13 430 074	6 931 036	51.6	5.6	X
4014	Other men's and boy's footwear .....	1 256	11 378 962	4 382 434	38.5	3.5	X
4015	Shoe accessories .....	356	2 414 804	320 460	13.3	.3	X
4830	Canned foods .....	7	66 273	15 702	23.7	Z	X
4860	Other grocery specialties .....	16	32 482	3 952	12.2	Z	4.9
4868	Grocery specialties, n.e.c. ....	10	14 521	1 962	13.5	Z	X
5200	Raw cotton .....	25	24 847	1 989	8.0	Z	X
5300	Plastics materials and basic shapes .....	39	135 411	13 118	9.7	Z	35.3
5311	Plastic pipes, rods, tubes, and shapes .....	16	80 248	1 700	2.1	Z	X
5314	Other plastics materials and basic shapes .....	6	9 674	2 469	25.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	46	538 587	116 021	21.5	.1	23.6
5334	Organic fibers .....	21	411 311	76 178	18.5	.1	X
5335	Detergents and soaps .....	13	29 756	2 631	8.8	Z	X
5344	Other chemicals and allied products .....	21	122 893	37 037	30.1	Z	X
5400	Petroleum products .....	7	73 285	1 505	2.1	Z	X
5800	Farm supplies .....	8	14 614	522	3.6	Z	X
6000	Paint, paint supplies, and wallpaper .....	106	405 482	35 686	8.8	Z	6.5
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	24	120 006	7 781	6.5	Z	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) ..	6	4 287	632	14.7	Z	X
6014	Paint supplies .....	7	17 944	2 726	15.2	Z	X
6015	Wallpaper .....	81	276 103	23 993	8.7	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	45	148 950	7 523	5.1	Z	X
6110	Flowers and florists' supplies .....	14	51 463	6 001	11.7	Z	X
6120	Art goods (including novelties and souvenirs) .....	255	477 148	56 245	11.8	Z	22.2
6121	Art materials .....	41	76 352	2 617	3.4	Z	X
6122	Novelties and souvenirs .....	212	396 804	53 185	13.4	Z	X
6130	Textile bags, bagging, and burlap .....	51	121 443	25 675	21.1	Z	X
6150	Nondurable goods, n.e.c. ....	245	1 427 042	330 470	23.2	.3	X
9700	Service receipts and labor charges (including installed parts) .....	225	1 000 260	198 006	19.8	.2	6.5
9701	Labor charges for repair work .....	103	736 804	160 273	21.8	.1	X
9702	Parts installed in repair work .....	17	40 434	2 758	6.8	Z	X
9703	Other service receipts and labor charges—Specify .....	138	454 958	26 475	5.8	Z	X
9730	Advertising specialties (paper novelties, etc.) .....	86	136 611	26 260	19.2	Z	X
9810	Miscellaneous commodities .....	644	3 776 591	294 965	7.8	.2	X
9940	Rental and leasing receipts .....	63	640 024	17 929	2.8	Z	.3
9941	Computer rental and leasing receipts .....	15	18 219	771	4.2	Z	X
<b>42231</b>	<b>Piece goods, notions, &amp; other dry goods whlse .....</b>	<b>5 666</b>	<b>X</b>	<b>25 776 927</b>	<b>X</b>	<b>100.0</b>	<b>63.9</b>
0200	New and rebuilt automotive parts and supplies .....	8	7 043	2 369	33.6	Z	X
0400	Household and lawn furniture .....	37	225 844	23 630	10.5	.1	X
0500	Household china, glassware, crockery, and plastic housewares .....	9	19 684	876	4.5	Z	X
0520	Linens, domestics, curtains, and draperies .....	147	765 193	153 283	20.0	.6	X
0530	Flooring and floor coverings .....	15	318 522	129 073	40.5	.5	X
0540	Other home furnishings .....	17	45 639	2 948	6.5	Z	X
0800	Photographic equipment and supplies (excluding video) .....	7	109 702	14 327	13.1	.1	X
0900	Office equipment .....	6	6 111	303	5.0	Z	X
0950	Computer software (packaged) .....	6	18 197	2 367	13.0	Z	X
0960	Restaurant and hotel equipment and supplies .....	9	10 799	521	4.8	Z	X
0970	Store machines and equipment .....	9	19 965	4 503	22.6	Z	X
1120	Flat iron and steel products .....	28	26 704	2 444	9.2	Z	X
1400	Electrical apparatus and equipment .....	11	17 162	2 066	12.0	Z	X
1600	Electronic parts and equipment, except communication .....	8	25 369	2 120	8.4	Z	X
1700	Hardware .....	22	137 866	15 351	11.1	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	52	698 647	55 093	7.9	.2	X
2330	Metalworking machinery, equipment, and parts .....	7	64 972	6 377	9.8	Z	X
2360	Other industrial machinery, equipment, and parts .....	12	69 264	20 932	30.2	.1	X
2460	Other industrial supplies .....	17	39 342	5 221	13.3	Z	X
2540	Other service establishment equipment and supplies .....	142	194 720	32 601	16.7	.1	X
2600	Aircraft and aeronautical equipment and supplies .....	7	10 747	886	8.2	Z	X
2700	Sporting and recreational goods and supplies .....	11	8 929	1 806	20.2	Z	X
2800	Toys and hobby goods and supplies .....	60	137 746	24 292	17.6	.1	X
2940	Recyclable materials, except metal .....	8	84 760	25 861	30.5	.1	X
3000	Jewelry, diamonds, gem stones, and watches .....	18	31 011	4 895	15.8	Z	X
3200	Printing and writing paper .....	6	7 171	692	9.7	Z	X
3300	Stationery, office supplies and greeting cards .....	37	116 261	17 492	15.0	.1	X
3400	Industrial and personal services paper and plastics .....	22	54 838	6 903	12.6	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	31	197 598	52 904	26.8	.2	X
3600	Piece goods, knit and woven .....	4 277	22 315 989	20 852 766	93.4	80.9	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	1 764	4 385 086	3 478 369	79.3	13.5	X
3800	Men's and boys' wear .....	104	747 385	72 185	9.7	.3	X
3900	Women's and children's wear .....	152	1 152 267	166 140	14.4	.6	X
4000	Footwear .....	19	22 934	3 251	14.2	Z	X
5200	Raw cotton .....	25	24 847	1 989	8.0	Z	X
5300	Plastics materials and basic shapes .....	26	45 102	11 774	26.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	34	440 954	83 619	19.0	.3	X
6000	Paint, paint supplies, and wallpaper .....	100	390 867	30 697	7.9	.1	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	13	27 274	3 498	12.8	Z	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42231</b>	<b>Piece goods, notions, &amp; other dry goods whse—Con.</b>						
6110	Flowers and florists' supplies	13	51 426	5 999	11.7	Z	X
6120	Art goods (including novelties and souvenirs)	34	80 752	16 265	20.1	.1	X
6130	Textile bags, bagging, and burlap	25	88 619	20 816	23.5	.1	X
6150	Nondurable goods, n.e.c.	144	715 431	196 745	27.5	.8	X
9700	Service receipts and labor charges (including installed parts)	66	364 475	27 818	7.6	.1	X
9730	Advertising specialties (paper novelties, etc.)	14	16 917	3 182	18.8	Z	X
9810	Miscellaneous commodities	195	1 258 167	116 910	9.3	.5	X
9940	Rental and leasing receipts	27	232 528	10 727	4.6	Z	X
<b>422310</b>	<b>Piece goods, notions, &amp; other dry goods whse</b>	<b>5 666</b>	<b>X</b>	<b>25 776 927</b>	<b>X</b>	<b>100.0</b>	<b>63.9</b>
0200	New and rebuilt automotive parts and supplies	8	7 043	2 369	33.6	Z	X
0400	Household and lawn furniture	37	225 844	23 630	10.5	.1	X
0500	Household china, glassware, crockery, and plastic housewares	9	19 684	876	4.5	Z	X
0520	Linens, domestics, curtains, and draperies	147	765 193	153 283	20.0	.6	X
0530	Flooring and floor coverings	15	318 522	129 073	40.5	.5	X
0540	Other home furnishings	17	45 639	2 948	6.5	Z	X
0800	Photographic equipment and supplies (excluding video)	7	109 702	14 327	13.1	.1	X
0900	Office equipment	6	6 111	303	5.0	Z	X
0950	Computer software (packaged)	6	18 197	2 367	13.0	Z	X
0960	Restaurant and hotel equipment and supplies	9	10 799	521	4.8	Z	X
0970	Store machines and equipment	9	19 965	4 503	22.6	Z	X
1120	Flat iron and steel products	28	26 704	2 444	9.2	Z	X
1400	Electrical apparatus and equipment	11	17 162	2 066	12.0	Z	X
1600	Electronic parts and equipment, except communication	8	25 369	2 120	8.4	Z	X
1700	Hardware	22	137 866	15 351	11.1	.1	X
2320	General-purpose industrial machinery, equipment, and parts	52	698 647	55 093	7.9	.2	X
2330	Metalworking machinery, equipment, and parts	7	64 972	6 377	9.8	Z	X
2360	Other industrial machinery, equipment, and parts	12	69 264	20 932	30.2	.1	X
2460	Other industrial supplies	17	39 342	5 221	13.3	Z	X
2540	Other service establishment equipment and supplies	142	194 720	32 601	16.7	.1	X
2600	Aircraft and aeronautical equipment and supplies	7	10 747	886	8.2	Z	X
2700	Sporting and recreational goods and supplies	11	8 929	1 806	20.2	Z	X
2800	Toys and hobby goods and supplies	60	137 746	24 292	17.6	.1	X
2940	Recyclable materials, except metal	8	84 760	25 861	30.5	.1	X
3000	Jewelry, diamonds, gem stones, and watches	18	31 011	4 895	15.8	Z	X
3200	Printing and writing paper	6	7 171	692	9.7	Z	X
3300	Stationery, office supplies and greeting cards	37	116 261	17 492	15.0	.1	X
3400	Industrial and personal services paper and plastics	22	54 838	6 903	12.6	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	31	197 598	52 904	26.8	.2	X
3600	Piece goods, knit and woven	4 277	22 315 989	20 852 766	93.4	80.9	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	1 764	4 385 086	3 478 369	79.3	13.5	X
3800	Men's and boys' wear	104	747 385	72 185	9.7	.3	X
3900	Women's and children's wear	152	1 152 267	166 140	14.4	.6	X
4000	Footwear	19	22 934	3 251	14.2	Z	X
5200	Raw cotton	25	24 847	1 989	8.0	Z	X
5300	Plastics materials and basic shapes	26	45 102	11 774	26.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	34	440 954	83 619	19.0	.3	X
6000	Paint, paint supplies, and wallpaper	100	390 867	30 697	7.9	.1	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	13	27 274	3 498	12.8	Z	X
6110	Flowers and florists' supplies	13	51 426	5 999	11.7	Z	X
6120	Art goods (including novelties and souvenirs)	34	80 752	16 265	20.1	.1	X
6130	Textile bags, bagging, and burlap	25	88 619	20 816	23.5	.1	X
6150	Nondurable goods, n.e.c.	144	715 431	196 745	27.5	.8	X
9700	Service receipts and labor charges (including installed parts)	66	364 475	27 818	7.6	.1	X
9730	Advertising specialties (paper novelties, etc.)	14	16 917	3 182	18.8	Z	X
9810	Miscellaneous commodities	195	1 258 167	116 910	9.3	.5	X
9940	Rental and leasing receipts	27	232 528	10 727	4.6	Z	X
<b>4223101</b>	<b>Piece goods—jobbers</b>	<b>4 191</b>	<b>X</b>	<b>22 125 937</b>	<b>X</b>	<b>100.0</b>	<b>65.1</b>
0200	New and rebuilt automotive parts and supplies	8	7 043	2 369	33.6	Z	X
0400	Household and lawn furniture	35	214 755	22 986	10.7	.1	X
0520	Linens, domestics, curtains, and draperies	138	756 946	152 378	20.1	.7	X
0530	Flooring and floor coverings	12	308 672	124 641	40.4	.6	X
0540	Other home furnishings	14	26 704	2 093	7.8	Z	X
0800	Photographic equipment and supplies (excluding video)	7	109 702	14 327	13.1	.1	X
0900	Office equipment	6	6 111	303	5.0	Z	X
0950	Computer software (packaged)	6	18 197	2 367	13.0	Z	X
0960	Restaurant and hotel equipment and supplies	7	10 393	388	3.7	Z	X
0970	Store machines and equipment	9	19 965	4 503	22.6	Z	X
1120	Flat iron and steel products	17	15 687	991	6.3	Z	X
1400	Electrical apparatus and equipment	7	10 078	1 713	17.0	Z	X
1600	Electronic parts and equipment, except communication	6	17 733	754	4.3	Z	X
1700	Hardware	20	122 883	8 008	6.5	Z	X
2320	General-purpose industrial machinery, equipment, and parts	44	681 127	54 071	7.9	.2	X
2330	Metalworking machinery, equipment, and parts	7	64 972	6 377	9.8	Z	X
2360	Other industrial machinery, equipment, and parts	11	69 154	20 888	30.2	.1	X
2460	Other industrial supplies	17	39 342	5 221	13.3	Z	X
2540	Other service establishment equipment and supplies	116	166 547	29 563	17.8	.1	X
2600	Aircraft and aeronautical equipment and supplies	7	10 747	886	8.2	Z	X
2700	Sporting and recreational goods and supplies	8	6 625	883	13.3	Z	X
2800	Toys and hobby goods and supplies	35	58 489	9 439	16.1	Z	X
2940	Recyclable materials, except metal	8	84 760	25 861	30.5	.1	X
3000	Jewelry, diamonds, gem stones, and watches	6	5 459	431	7.9	Z	X
3200	Printing and writing paper	6	7 171	692	9.7	Z	X
3300	Stationery, office supplies and greeting cards	19	60 589	6 813	11.2	Z	X
3400	Industrial and personal services paper and plastics	19	52 702	6 699	12.7	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	9	143 315	36 599	25.5	.2	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4223101</b>	<b>Piece goods—jobbers—Con.</b>						
3600	Piece goods, knit and woven	4 191	22 125 937	20 807 742	94.0	94.0	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	289	734 096	105 412	14.4	.5	X
3800	Men's and boys' wear	97	736 597	70 393	9.6	.3	X
3900	Women's and children's wear	139	1 137 848	160 593	14.1	.7	X
4000	Footwear	14	19 713	2 435	12.4	Z	X
5200	Raw cotton	19	20 031	1 296	6.5	Z	X
5300	Plastics materials and basic shapes	23	43 003	11 091	25.8	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	31	439 255	83 170	18.9	.4	X
6000	Paint, paint supplies, and wallpaper	96	378 562	30 397	8.0	.1	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	8	7 073	590	8.3	Z	X
6110	Flowers and florists' supplies	8	33 397	2 612	7.8	Z	X
6120	Art goods (including novelties and souvenirs)	25	27 099	3 567	13.2	Z	X
6130	Textile bags, bagging, and burlap	23	79 679	19 931	25.0	.1	X
6150	Nondurable goods, n.e.c.	94	423 695	86 516	20.4	.4	X
9700	Service receipts and labor charges (including installed parts)	54	351 317	26 810	7.6	.1	X
9730	Advertising specialties (paper novelties, etc.)	11	7 916	2 738	34.6	Z	X
9810	Miscellaneous commodities	170	1 169 901	108 634	9.3	.5	X
9940	Rental and leasing receipts	19	172 313	5 543	3.2	Z	X
<b>4223102</b>	<b>Notions &amp; other dry goods whse</b>	<b>1 475</b>	<b>X</b>	<b>3 650 990</b>	<b>X</b>	<b>100.0</b>	<b>56.9</b>
0520	Linens, domestics, curtains, and draperies	9	8 247	905	11.0	Z	X
1120	Flat iron and steel products	11	11 017	1 453	13.2	Z	X
2320	General-purpose industrial machinery, equipment, and parts	8	17 520	1 022	5.8	Z	X
2540	Other service establishment equipment and supplies	26	28 173	3 038	10.8	.1	X
2800	Toys and hobby goods and supplies	25	79 257	14 853	18.7	.4	X
3000	Jewelry, diamonds, gem stones, and watches	12	25 552	4 464	17.5	.1	X
3300	Stationery, office supplies and greeting cards	18	55 672	10 679	19.2	.3	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	22	54 283	16 305	30.0	.4	X
3600	Piece goods, knit and woven	86	190 052	45 024	23.7	1.2	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	1 475	3 650 990	3 372 957	92.4	92.4	X
3800	Men's and boys' wear	7	10 788	1 792	16.6	Z	X
3900	Women's and children's wear	13	14 419	5 547	38.5	.2	X
5200	Raw cotton	6	4 816	693	14.4	Z	X
6120	Art goods (including novelties and souvenirs)	9	53 653	12 698	23.7	.3	X
6150	Nondurable goods, n.e.c.	50	291 736	110 229	37.8	3.0	X
9700	Service receipts and labor charges (including installed parts)	12	13 158	1 008	7.7	Z	X
9810	Miscellaneous commodities	25	88 266	8 276	9.4	.2	X
9940	Rental and leasing receipts	8	60 215	5 184	8.6	.1	X
<b>42232</b>	<b>Men's &amp; boys' clothing &amp; furnishings whse</b>	<b>5 006</b>	<b>X</b>	<b>33 360 264</b>	<b>X</b>	<b>100.0</b>	<b>72.5</b>
0200	New and rebuilt automotive parts and supplies	6	51 090	14 102	27.6	Z	X
0500	Household china, glassware, crockery, and plastic housewares	14	13 300	1 000	7.5	Z	X
0520	Linens, domestics, curtains, and draperies	37	118 728	21 510	18.1	.1	6.3
0524	Towels and washcloths	35	109 956	20 100	18.3	.1	X
0540	Other home furnishings	31	27 723	1 641	5.9	Z	6.1
0541	Metal flatware and kitchen utensils	28	22 579	1 313	5.8	Z	X
1000	Medical, hospital, and surgical supplies	9	122 169	12 674	10.4	Z	49.2
1013	Other surgical, medical, and hospital supplies	9	122 169	12 674	10.4	Z	X
1030	Optical and ophthalmic goods	8	17 605	1 659	9.4	Z	29.9
1031	Ophthalmic goods	6	8 933	299	3.3	Z	X
1400	Electrical apparatus and equipment	12	41 169	3 646	8.9	Z	X
1500	Electrical appliances, household	8	31 896	3 192	10.0	Z	2.8
1512	Radios, stereos, and CD players	6	15 712	1 026	6.5	Z	X
1700	Hardware	12	79 723	10 165	12.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts	15	42 670	9 005	21.1	Z	X
2540	Other service establishment equipment and supplies	16	13 257	2 773	20.9	Z	70.8
2542	Service establishment equipment and supplies, n.e.c.	16	13 257	2 773	20.9	Z	X
2700	Sporting and recreational goods and supplies	271	2 124 855	125 013	5.9	.4	7.9
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories	12	87 961	5 260	6.0	Z	X
2713	Billiards, pool, bowling equipment, and accessories	15	21 220	863	4.1	Z	X
2714	Camping and fishing equipment and accessories	44	1 096 632	22 264	2.0	.1	X
2715	Athletic equipment and accessories	189	851 642	58 899	6.9	.2	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	73	283 924	37 726	13.3	.1	X
2800	Toys and hobby goods and supplies	79	310 464	34 317	11.1	.1	24.4
2812	Other toys and games (including fireworks and children's vehicles)	34	278 193	7 391	2.7	Z	X
2814	Other hobby goods and accessories	69	283 253	23 026	8.1	.1	X
3000	Jewelry, diamonds, gem stones, and watches	92	281 431	13 982	5.0	Z	5.4
3014	Watches, clocks, and watch movements and cases	10	10 964	170	1.6	Z	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	73	235 785	11 786	5.0	Z	X
3150	Other durable goods	14	23 014	2 718	11.8	Z	56.6
3152	Luggage	13	22 603	2 627	11.6	Z	X
3300	Stationery, office supplies and greeting cards	21	142 652	3 491	2.4	Z	2.0
3313	Inked ribbons, carbon paper, pens and pencils	9	88 160	2 742	3.1	Z	X
3315	Greeting cards	9	45 750	310	.7	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	23	100 613	31 027	30.8	.1	41.6
3512	Nonprescription pharmaceuticals	8	3 710	401	10.8	Z	X
3514	Perfumes	9	87 107	26 775	30.7	.1	X

See footnotes at end of table.



**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42232</b>	<b>Men's &amp; boys' clothing &amp; furnishings whse—Con.</b>						
3600	Piece goods, knit and woven	140	341 439	53 177	15.6	.2	16.5
3612	Cotton (including blends)	106	93 394	11 302	12.1	Z	X
3613	Synthetics (excluding synthetic knits)	99	60 239	1 626	2.7	Z	X
3614	Knit fabrics, n.e.c. (including double knit)	99	60 239	1 376	2.3	Z	X
3615	Woolen and worsted piece goods	24	87 782	10 179	11.6	Z	X
3616	Other piece goods	18	195 156	27 890	14.3	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	40	176 753	6 316	3.6	Z	X
3800	Men's and boys' wear	5 006	33 360 264	28 899 322	86.6	86.6	55.5
3811	Men's and boys' suits, coats, and formal wear	1 244	7 264 355	3 718 174	51.2	11.1	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans	2 807	22 166 783	16 392 048	73.9	49.1	X
3813	Men's and boys' underwear and nightwear	388	3 715 377	1 336 573	36.0	4.0	X
3814	Men's and boys' work clothing and uniforms	1 041	4 660 570	3 119 798	66.9	9.4	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	1 893	12 545 283	4 332 728	34.5	13.0	X
3900	Women's and children's wear	1 910	15 551 364	3 557 560	22.9	10.7	51.0
3911	Infants' and children's wear (to size 6X)	549	4 897 019	507 887	10.4	1.5	X
3912	Women's, misses', and girls' dresses and blouses	671	6 244 178	1 062 921	17.0	3.2	X
3913	Women's, misses', and girls' suits and coats	260	1 560 416	224 143	14.4	.7	X
3914	Women's and misses' outerwear	661	6 764 552	947 152	14.0	2.8	X
3915	Women's and misses' underwear and sleepwear	207	1 726 246	202 352	11.7	.6	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)	645	3 841 833	613 100	16.0	1.8	X
4000	Footwear	447	2 791 954	276 954	9.9	.8	56.0
4011	All athletic footwear	191	1 585 693	122 436	7.7	.4	X
4012	Infants' footwear	15	17 280	1 336	7.7	Z	X
4013	Other women's, misses', and girls' footwear	97	727 319	50 461	6.9	.2	X
4014	Other men's and boy's footwear	274	1 473 309	91 708	6.2	.3	X
4015	Shoe accessories	61	93 311	11 003	11.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	6	19 949	4 617	23.1	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	16	115 758	3 185	2.8	Z	X
6120	Art goods (including novelties and souvenirs)	112	294 095	26 576	9.0	.1	16.2
6121	Art materials	13	47 284	1 158	2.4	Z	X
6122	Novelties and souvenirs	99	246 811	25 418	10.3	.1	X
6130	Textile bags, bagging, and burlap	17	13 376	1 421	10.6	Z	X
6150	Nondurable goods, n.e.c.	61	243 159	42 227	17.4	.1	X
9700	Service receipts and labor charges (including installed parts)	86	249 075	15 463	6.2	Z	5.3
9701	Labor charges for repair work	25	74 462	6 010	8.1	Z	X
9703	Other service receipts and labor charges—Specify	65	96 218	7 280	7.6	Z	X
9730	Advertising specialties (paper novelties, etc.)	65	114 127	21 973	19.3	.1	X
9810	Miscellaneous commodities	226	1 633 041	101 605	6.2	.3	X
9940	Rental and leasing receipts	15	174 273	3 052	1.8	Z	X
<b>422320</b>	<b>Men's &amp; boys' clothing &amp; furnishings whse</b>	<b>5 006</b>	<b>X</b>	<b>33 360 264</b>	<b>X</b>	<b>100.0</b>	<b>72.5</b>
0200	New and rebuilt automotive parts and supplies	6	51 090	14 102	27.6	Z	X
0500	Household china, glassware, crockery, and plastic housewares	14	13 300	1 000	7.5	Z	X
0520	Linens, domestics, curtains, and draperies	37	118 728	21 510	18.1	.1	6.3
0524	Towels and washcloths	35	109 956	20 100	18.3	.1	X
0540	Other home furnishings	31	27 723	1 641	5.9	Z	6.1
0541	Metal flatware and kitchen utensils	28	22 579	1 313	5.8	Z	X
1000	Medical, hospital, and surgical supplies	9	122 169	12 674	10.4	Z	49.2
1013	Other surgical, medical, and hospital supplies	9	122 169	12 674	10.4	Z	X
1030	Optical and ophthalmic goods	8	17 605	1 659	9.4	Z	29.9
1031	Ophthalmic goods	6	8 933	299	3.3	Z	X
1400	Electrical apparatus and equipment	12	41 169	3 646	8.9	Z	X
1500	Electrical appliances, household	8	31 896	3 192	10.0	Z	2.8
1512	Radios, stereos, and CD players	6	15 712	1 026	6.5	Z	X
1700	Hardware	12	79 723	10 165	12.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts	15	42 670	9 005	21.1	Z	X
2540	Other service establishment equipment and supplies	16	13 257	2 773	20.9	Z	70.8
2542	Service establishment equipment and supplies, n.e.c.	16	13 257	2 773	20.9	Z	X
2700	Sporting and recreational goods and supplies	271	2 124 855	125 013	5.9	.4	7.9
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories	12	87 961	5 260	6.0	Z	X
2713	Billiards, pool, bowling equipment, and accessories	15	21 220	863	4.1	Z	X
2714	Camping and fishing equipment and accessories	44	1 096 632	22 264	2.0	.1	X
2715	Athletic equipment and accessories	189	851 642	58 899	6.9	.2	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	73	283 924	37 726	13.3	.1	X
2800	Toys and hobby goods and supplies	79	310 464	34 317	11.1	.1	24.4
2812	Other toys and games (including fireworks and children's vehicles)	34	278 193	7 391	2.7	Z	X
2814	Other hobby goods and accessories	69	283 253	23 026	8.1	.1	X
3000	Jewelry, diamonds, gem stones, and watches	92	281 431	13 982	5.0	Z	5.4
3014	Watches, clocks, and watch movements and cases	10	10 964	170	1.6	Z	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	73	235 785	11 786	5.0	Z	X
3150	Other durable goods	14	23 014	2 718	11.8	Z	56.6
3152	Luggage	13	22 603	2 627	11.6	Z	X
3300	Stationery, office supplies and greeting cards	21	142 652	3 491	2.4	Z	2.0
3313	Inked ribbons, carbon paper, pens and pencils	9	88 160	2 742	3.1	Z	X
3315	Greeting cards	9	45 750	310	.7	Z	X

See footnotes at end of table.

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422320</b>	<b>Men's &amp; boys' clothing &amp; furnishings whse—Con.</b>						
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	23	100 613	31 027	30.8	.1	41.6
3512	Nonprescription pharmaceuticals .....	8	3 710	401	10.8	Z	X
3514	Perfumes .....	9	87 107	26 775	30.7	.1	X
3600	Piece goods, knit and woven .....	140	341 439	53 177	15.6	.2	16.5
3612	Cotton (including blends) .....	106	93 394	11 302	12.1	Z	X
3613	Synthetics (excluding synthetic knits) .....	99	60 239	1 626	2.7	Z	X
3614	Knit fabrics, n.e.c. (including double knit) .....	99	60 239	1 376	2.3	Z	X
3615	Woolen and worsted piece goods .....	24	87 782	10 179	11.6	Z	X
3616	Other piece goods .....	18	195 156	27 890	14.3	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	40	176 753	6 316	3.6	Z	X
3800	Men's and boys' wear .....	5 006	33 360 264	28 899 322	86.6	86.6	55.5
3811	Men's and boys' suits, coats, and formal wear .....	1 244	7 264 355	3 718 174	51.2	11.1	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	2 807	22 166 783	16 392 048	73.9	49.1	X
3813	Men's and boys' underwear and nightwear .....	388	3 715 377	1 336 573	36.0	4.0	X
3814	Men's and boys' work clothing and uniforms .....	1 041	4 660 570	3 119 798	66.9	9.4	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	1 893	12 545 283	4 332 728	34.5	13.0	X
3900	Women's and children's wear .....	1 910	15 551 364	3 557 560	22.9	10.7	51.0
3911	Infants' and children's wear (to size 6X) .....	549	4 897 019	507 887	10.4	1.5	X
3912	Women's misses', and girls' dresses and blouses .....	671	6 244 178	1 062 921	17.0	3.2	X
3913	Women's, misses', and girls' suits and coats .....	260	1 560 416	224 143	14.4	.7	X
3914	Women's and misses' outerwear .....	661	6 764 552	947 152	14.0	2.8	X
3915	Women's and misses' underwear and sleepwear .....	207	1 726 246	202 352	11.7	.6	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	645	3 841 833	613 100	16.0	1.8	X
4000	Footwear .....	447	2 791 954	276 954	9.9	.8	56.0
4011	All athletic footwear .....	191	1 585 693	122 436	7.7	.4	X
4012	Infants' footwear .....	15	17 280	1 336	7.7	Z	X
4013	Other women's, misses', and girls' footwear .....	97	727 319	50 461	6.9	.2	X
4014	Other men's and boy's footwear .....	274	1 473 309	91 708	6.2	.3	X
4015	Shoe accessories .....	61	93 311	11 003	11.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	6	19 949	4 617	23.1	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	16	115 758	3 185	2.8	Z	X
6120	Art goods (including novelties and souvenirs) .....	112	294 095	26 576	9.0	.1	16.2
6121	Art materials .....	13	47 284	1 158	2.4	Z	X
6122	Novelties and souvenirs .....	99	246 811	25 418	10.3	.1	X
6130	Textile bags, bagging, and burlap .....	17	13 376	1 421	10.6	Z	X
6150	Nondurable goods, n.e.c. .....	61	243 159	42 227	17.4	.1	X
9700	Service receipts and labor charges (including installed parts) .....	86	249 075	15 463	6.2	Z	5.3
9701	Labor charges for repair work .....	25	74 462	6 010	8.1	Z	X
9703	Other service receipts and labor charges—Specify .....	65	96 218	7 280	7.6	Z	X
9730	Advertising specialties (paper novelties, etc.) .....	65	114 127	21 973	19.3	.1	X
9810	Miscellaneous commodities .....	226	1 633 041	101 605	6.2	.3	X
9940	Rental and leasing receipts .....	15	174 273	3 052	1.8	Z	X
<b>42233</b>	<b>Women's, children's, &amp; infants' clothing &amp; accessories whse ..</b>	<b>8 217</b>	<b>X</b>	<b>40 603 484</b>	<b>X</b>	<b>100.0</b>	<b>64.5</b>
0400	Household and lawn furniture .....	18	41 638	6 349	15.2	Z	60.1
0414	Other furniture (including sleep sofas) .....	13	18 690	797	4.3	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	8	11 834	965	8.2	Z	X
0520	Linens, domestics, curtains, and draperies .....	66	500 215	33 146	6.6	.1	5.2
0521	Bedspreads, blankets, and bedding .....	22	17 385	2 569	14.8	Z	X
0522	Curtains and draperies .....	39	230 681	22 859	9.9	.1	X
0540	Other home furnishings .....	43	159 123	7 083	4.5	Z	2.6
0542	Mirrors, lamps, and picture frames .....	24	30 830	2 007	6.5	Z	X
0543	Home furnishings, n.e.c. .....	12	45 959	1 021	2.2	Z	X
1000	Medical, hospital, and surgical supplies .....	21	24 877	3 282	13.2	Z	29.6
1013	Other surgical, medical, and hospital supplies .....	21	24 877	3 282	13.2	Z	X
1500	Electrical appliances, household .....	6	14 119	947	6.7	Z	X
2540	Other service establishment equipment and supplies .....	9	12 249	1 111	9.1	Z	64.5
2542	Service establishment equipment and supplies, n.e.c. .....	9	12 249	1 111	9.1	Z	X
2700	Sporting and recreational goods and supplies .....	82	310 753	24 059	7.7	.1	16.3
2712	Bicycles and bicycle tires and tubes .....	12	12 241	3 162	25.8	Z	X
2714	Camping and fishing equipment and accessories .....	11	6 377	2 294	36.0	Z	X
2715	Athletic equipment and accessories .....	46	110 428	12 009	10.9	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	13	181 695	6 565	3.6	Z	X
2800	Toys and hobby goods and supplies .....	72	371 179	30 550	8.2	.1	26.7
2811	Video games and cartridges .....	10	17 161	233	1.4	Z	X
2812	Other toys and games (including fireworks and children's vehicles) .....	72	371 179	29 608	8.0	.1	X
2813	Crafts and craft supplies .....	8	64 351	709	1.1	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	120	229 474	23 353	10.2	.1	3.6
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location .....	7	24 325	4 683	19.3	Z	X
3014	Watches, clocks, and watch movements and cases .....	19	113 372	8 158	7.2	Z	X
3016	Other jewel, silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	95	91 780	10 479	11.4	Z	X
3300	Stationery, office supplies and greeting cards .....	9	5 571	1 143	20.5	Z	X
3400	Industrial and personal services paper and plastics .....	14	21 546	1 091	5.1	Z	41.7
3411	Paperboard and boxboard boxes .....	11	19 853	1 009	5.1	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42233</b>	<b>Women's, children's, &amp; infants' clothing &amp; accessories wholesale—Con.</b>						
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	71	182 611	10 484	5.7	Z	9.3
3511	Prescription drugs	27	105 256	5 317	5.1	Z	X
3513	Cosmetics	15	2 970	227	7.6	Z	X
3515	Other toiletries and druggists' sundries	29	72 507	4 568	6.3	Z	X
3600	Piece goods, knit and woven	73	483 807	94 437	19.5	Z	5.7
3613	Synthetics (excluding synthetic knits)	28	85 982	5 856	6.8	Z	X
3614	Knit fabrics, n.e.c. (including double knit)	25	88 691	12 710	14.3	Z	X
3615	Woolen and worsted piece goods	28	85 982	5 856	6.8	Z	X
3616	Other piece goods	39	142 435	15 305	10.7	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	49	318 602	9 464	3.0	Z	X
3800	Men's and boys' wear	1 503	8 859 028	2 422 069	27.3	6.0	59.5
3811	Men's and boys' suits, coats, and formal wear	331	1 815 216	413 205	22.8	1.0	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans	935	6 479 678	1 549 694	23.9	3.8	X
3813	Men's and boys' underwear and nightwear	225	1 384 516	94 407	6.8	2	X
3814	Men's and boys' work clothing and uniforms	206	609 039	120 753	19.8	.3	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	506	2 306 333	243 997	10.6	.6	X
3900	Women's and children's wear	8 217	40 603 484	37 592 293	92.6	92.6	52.9
3911	Infants' and children's wear (to size 6X)	1 606	8 471 423	4 707 764	55.6	11.6	X
3912	Women's misses', and girls' dresses and blouses	4 220	20 343 654	12 829 705	63.1	31.6	X
3913	Women's, misses', and girls' suits and coats	1 341	7 373 610	3 172 732	43.0	7.8	X
3914	Women's and misses' outerwear	1 670	9 704 330	5 070 087	52.2	12.5	X
3915	Women's and misses' underwear and sleepwear	973	6 340 178	4 076 877	64.3	10.0	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)	2 463	12 425 186	7 735 128	62.3	19.1	X
4000	Footwear	271	1 377 559	192 075	13.9	.5	53.5
4011	All athletic footwear	95	427 317	47 494	11.1	.1	X
4012	Infants' footwear	79	197 940	19 269	9.7	Z	X
4013	Other women's, misses', and girls' footwear	175	1 063 664	111 227	10.5	.3	X
4014	Other men's and boy's footwear	64	231 153	9 523	4.1	Z	X
4015	Shoe accessories	57	139 422	4 563	3.3	Z	X
4860	Other grocery specialties	11	17 114	2 997	17.5	Z	6.4
4868	Grocery specialties, n.e.c.	10	14 521	1 962	13.5	Z	X
5300	Plastics materials and basic shapes	11	89 352	1 288	1.4	Z	55.1
5311	Plastic pipes, rods, tubes, and shapes	6	73 912	1 033	1.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	6	77 684	27 785	35.8	.1	X
6120	Art goods (including novelties and souvenirs)	102	99 381	12 912	13.0	Z	20.6
6121	Art materials	19	17 110	645	3.8	Z	X
6122	Novelties and souvenirs	83	82 271	12 267	14.9	Z	X
6150	Nondurable goods, n.e.c.	31	117 613	12 244	10.4	Z	X
9700	Service receipts and labor charges (including installed parts)	63	65 901	7 807	11.8	Z	5.7
9701	Labor charges for repair work	29	26 746	909	3.4	Z	X
9703	Other service receipts and labor charges—Specify	30	21 829	1 661	7.6	Z	X
9730	Advertising specialties (paper novelties, etc.)	7	5 567	1 105	19.8	Z	X
9810	Miscellaneous commodities	153	343 101	47 791	13.9	.1	X
9940	Rental and leasing receipts	14	20 119	644	3.2	Z	X
<b>422330</b>	<b>Women's, children's, &amp; infants' clothing &amp; accessories wholesale—</b>	<b>8 217</b>	<b>X</b>	<b>40 603 484</b>	<b>X</b>	<b>100.0</b>	<b>64.5</b>
0400	Household and lawn furniture	18	41 638	6 349	15.2	Z	60.1
0414	Other furniture (including sleep sofas)	13	18 690	797	4.3	Z	X
0500	Household china, glassware, crockery, and plastic housewares	8	11 834	965	8.2	Z	X
0520	Linens, domestics, curtains, and draperies	66	500 215	33 146	6.6	.1	5.2
0521	Bedspreads, blankets, and bedding	22	17 385	2 569	14.8	Z	X
0522	Curtains and draperies	39	230 681	22 859	9.9	.1	X
0540	Other home furnishings	43	159 123	7 083	4.5	Z	2.6
0542	Mirrors, lamps, and picture frames	24	30 830	2 007	6.5	Z	X
0543	Home furnishings, n.e.c.	12	45 959	1 021	2.2	Z	X
1000	Medical, hospital, and surgical supplies	21	24 877	3 282	13.2	Z	29.6
1013	Other surgical, medical, and hospital supplies	21	24 877	3 282	13.2	Z	X
1500	Electrical appliances, household	6	14 119	947	6.7	Z	X
2540	Other service establishment equipment and supplies	9	12 249	1 111	9.1	Z	64.5
2542	Service establishment equipment and supplies, n.e.c.	9	12 249	1 111	9.1	Z	X
2700	Sporting and recreational goods and supplies	82	310 753	24 059	7.7	.1	16.3
2712	Bicycles and bicycle tires and tubes	12	12 241	3 162	25.8	Z	X
2714	Camping and fishing equipment and accessories	11	6 377	2 294	36.0	Z	X
2715	Athletic equipment and accessories	46	110 428	12 009	10.9	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	13	181 695	6 565	3.6	Z	X
2800	Toys and hobby goods and supplies	72	371 179	30 550	8.2	.1	26.7
2811	Video games and cartridges	10	17 161	233	1.4	Z	X
2812	Other toys and games (including fireworks and children's vehicles)	72	371 179	29 608	8.0	.1	X
2813	Crafts and craft supplies	8	64 351	709	1.1	Z	X
3000	Jewelry, diamonds, gem stones, and watches	120	229 474	23 353	10.2	.1	3.6
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location	7	24 325	4 683	19.3	Z	X
3014	Watches, clocks, and watch movements and cases	19	113 372	8 158	7.2	Z	X
3016	Other jewel, silverware, and plated ware (incl. jewel, where gemstones less than 50% of value, gold filled sterling, and costume jewel, and medallions)	95	91 780	10 479	11.4	Z	X
3300	Stationery, office supplies and greeting cards	9	5 571	1 143	20.5	Z	X

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**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422330</b>	<b>Women's, children's, &amp; infants' clothing &amp; accessories whse—Con.</b>						
3400	Industrial and personal services paper and plastics .....	14	21 546	1 091	5.1	Z	41.7
3411	Paperboard and boxboard boxes .....	11	19 853	1 009	5.1	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	71	182 611	10 484	5.7	Z	9.3
3511	Prescription drugs .....	27	105 256	5 317	5.1	Z	X
3513	Cosmetics .....	15	2 970	227	7.6	Z	X
3515	Other toiletries and druggists' sundries .....	29	72 507	4 568	6.3	Z	X
3600	Piece goods, knit and woven .....	73	483 807	94 437	19.5	.2	5.7
3613	Synthetics (excluding synthetic knits) .....	28	85 982	5 856	6.8	Z	X
3614	Knit fabrics, n.e.c. (including double knit) .....	25	88 691	12 710	14.3	Z	X
3615	Woolen and worsted piece goods .....	28	85 982	5 856	6.8	Z	X
3616	Other piece goods .....	39	142 435	15 305	10.7	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	49	318 602	9 464	3.0	Z	X
3800	Men's and boys' wear .....	1 503	8 859 028	2 422 069	27.3	6.0	59.5
3811	Men's and boys' suits, coats, and formal wear .....	331	1 815 216	413 205	22.8	1.0	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	935	6 479 678	1 549 694	23.9	3.8	X
3813	Men's and boys' underwear and nightwear .....	225	1 384 516	94 407	6.8	.2	X
3814	Men's and boys' work clothing and uniforms .....	206	609 039	120 753	19.8	.3	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	506	2 306 333	243 997	10.6	.6	X
3900	Women's and children's wear .....	8 217	40 603 484	37 592 293	92.6	92.6	52.9
3911	Infants' and children's wear (to size 6X) .....	1 606	8 471 423	4 707 764	55.6	11.6	X
3912	Women's misses', and girls' dresses and blouses .....	4 220	20 343 654	12 829 705	63.1	31.6	X
3913	Women's, misses', and girls' suits and coats .....	1 341	7 373 610	3 172 732	43.0	7.8	X
3914	Women's and misses' outerwear .....	1 670	9 704 330	5 070 087	52.2	12.5	X
3915	Women's and misses' underwear and sleepwear .....	973	6 340 178	4 076 877	64.3	10.0	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	2 463	12 425 186	7 735 128	62.3	19.1	X
4000	Footwear .....	271	1 377 559	192 075	13.9	.5	53.5
4011	All athletic footwear .....	95	427 317	47 494	11.1	.1	X
4012	Infants' footwear .....	79	197 940	19 269	9.7	Z	X
4013	Other women's, misses', and girls' footwear .....	175	1 063 664	111 227	10.5	.3	X
4014	Other men's and boy's footwear .....	64	231 153	9 523	4.1	Z	X
4015	Shoe accessories .....	57	139 422	4 563	3.3	Z	X
4860	Other grocery specialties .....	11	17 114	2 997	17.5	Z	6.4
4868	Grocery specialties, n.e.c. .....	10	14 521	1 962	13.5	Z	X
5300	Plastics materials and basic shapes .....	11	89 352	1 288	1.4	Z	55.1
5311	Plastic pipes, rods, tubes, and shapes .....	6	73 912	1 033	1.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	6	77 684	27 785	35.8	.1	X
6120	Art goods (including novelties and souvenirs) .....	102	99 381	12 912	13.0	Z	20.6
6121	Art materials .....	19	17 110	645	3.8	Z	X
6122	Novelties and souvenirs .....	83	82 271	12 267	14.9	Z	X
6150	Nondurable goods, n.e.c. .....	31	117 613	12 244	10.4	Z	X
9700	Service receipts and labor charges (including installed parts) .....	63	65 901	7 807	11.8	Z	5.7
9701	Labor charges for repair work .....	29	26 746	909	3.4	Z	X
9703	Other service receipts and labor charges—Specify .....	30	21 829	1 661	7.6	Z	X
9730	Advertising specialties (paper novelties, etc.) .....	7	5 567	1 105	19.8	Z	X
9810	Miscellaneous commodities .....	153	343 101	47 791	13.9	.1	X
9940	Rental and leasing receipts .....	14	20 119	644	3.2	Z	X
<b>42234</b>	<b>Footwear whse .....</b>	<b>1 818</b>	<b>X</b>	<b>24 363 745</b>	<b>X</b>	<b>100.0</b>	<b>78.6</b>
1000	Medical, hospital, and surgical supplies .....	13	99 472	47 290	47.5	.2	18.5
1011	Surgical and medical instruments and equipment .....	10	66 969	27 876	41.6	.1	X
1600	Electronic parts and equipment, except communication .....	14	2 035	101	5.0	Z	X
2700	Sporting and recreational goods and supplies .....	90	813 625	114 352	14.1	.5	29.9
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories .....	7	7 375	943	12.8	Z	X
2712	Bicycles and bicycle tires and tubes .....	14	55 441	3 523	6.4	Z	X
2714	Camping and fishing equipment and accessories .....	16	29 252	4 864	16.6	Z	X
2715	Athletic equipment and accessories .....	59	734 370	98 310	13.4	.4	X
2716	Skiing equipment .....	18	19 686	1 334	6.8	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	26	41 476	5 220	12.6	Z	X
2800	Toys and hobby goods and supplies .....	33	38 152	4 349	11.4	Z	1.5
2814	Other hobby goods and accessories .....	32	28 702	3 407	11.9	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	9	110 881	1 152	1.0	Z	X
3600	Piece goods, knit and woven .....	5	788 487	38 624	4.9	.2	X
3800	Men's and boys' wear .....	359	9 935 601	2 004 180	20.2	8.2	68.5
3811	Men's and boys' suits, coats, and formal wear .....	18	987 768	49 898	5.1	.2	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	103	8 032 952	1 414 582	17.6	5.8	X
3813	Men's and boys' underwear and nightwear .....	201	683 288	232 376	34.0	1.0	X
3814	Men's and boys' work clothing and uniforms .....	19	33 521	6 284	18.7	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	89	5 277 593	301 040	5.7	1.2	X
3900	Women's and children's wear .....	324	9 509 595	1 106 410	11.6	4.5	59.5
3911	Infants' and children's wear (to size 6X) .....	10	187 317	63 067	33.7	.3	X
3912	Women's misses', and girls' dresses and blouses .....	20	448 184	300 058	67.0	1.2	X
3913	Women's, misses', and girls' suits and coats .....	8	414 105	26 188	6.3	.1	X
3914	Women's and misses' outerwear .....	68	7 100 765	441 582	6.2	1.8	X
3915	Women's and misses' underwear and sleepwear .....	209	783 054	146 176	18.7	.6	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	37	1 015 379	129 338	12.7	.5	X

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42234</b>	<b>Footwear whsle—Con.</b>						
4000	Footwear .....	1 818	24 363 745	20 779 272	85.3	85.3	67.5
4011	All athletic footwear .....	548	13 885 385	9 156 992	65.9	37.6	X
4012	Infants' footwear .....	223	2 130 964	270 083	12.7	1.1	X
4013	Other women's, misses', and girls' footwear .....	1 209	11 621 759	6 767 913	58.2	27.8	X
4014	Other men's and boy's footwear .....	909	9 659 938	4 280 203	44.3	17.6	X
4015	Shoe accessories .....	232	2 178 850	304 078	14.0	1.2	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	14	2 035	101	5.0	Z	X
6120	Art goods (including novelties and souvenirs) .....	7	2 920	492	16.8	Z	X
6150	Nondurable goods, n.e.c. ....	9	350 839	79 254	22.6	.3	X
9700	Service receipts and labor charges (including installed parts) .....	10	320 809	146 918	45.8	.6	4.7
9701	Labor charges for repair work .....	7	296 755	146 097	49.2	.6	X
9810	Miscellaneous commodities .....	70	542 282	28 659	5.3	.1	X
9940	Rental and leasing receipts .....	7	213 104	3 506	1.6	Z	X
<b>422340</b>	<b>Footwear whsle .....</b>	<b>1 818</b>	<b>X</b>	<b>24 363 745</b>	<b>X</b>	<b>100.0</b>	<b>78.6</b>
1000	Medical, hospital, and surgical supplies .....	13	99 472	47 290	47.5	.2	18.5
1011	Surgical and medical instruments and equipment .....	10	66 969	27 876	41.6	.1	X
1600	Electronic parts and equipment, except communication .....	14	2 035	101	5.0	Z	X
2700	Sporting and recreational goods and supplies .....	90	813 625	114 352	14.1	.5	29.9
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories .....	7	7 375	943	12.8	Z	X
2712	Bicycles and bicycle tires and tubes .....	14	55 441	3 523	6.4	Z	X
2714	Camping and fishing equipment and accessories .....	16	29 252	4 864	16.6	Z	X
2715	Athletic equipment and accessories .....	59	734 370	98 310	13.4	.4	X
2716	Skiing equipment .....	18	19 686	1 334	6.8	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	26	41 476	5 220	12.6	Z	X
2800	Toys and hobby goods and supplies .....	33	38 152	4 349	11.4	Z	1.5
2814	Other hobby goods and accessories .....	32	28 702	3 407	11.9	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	9	110 881	1 152	1.0	Z	X
3600	Piece goods, knit and woven .....	25	788 487	38 624	4.9	.2	X
3800	Men's and boys' wear .....	359	9 935 601	2 004 180	20.2	8.2	68.5
3811	Men's and boys' suits, coats, and formal wear .....	18	987 768	49 898	5.1	.2	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	103	8 032 952	1 414 582	17.6	5.8	X
3813	Men's and boys' underwear and nightwear .....	201	683 288	232 376	34.0	1.0	X
3814	Men's and boys' work clothing and uniforms .....	19	33 521	6 284	18.7	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	89	5 277 593	301 040	5.7	1.2	X
3900	Women's and children's wear .....	324	9 509 595	1 106 410	11.6	4.5	59.5
3911	Infants' and children's wear (to size 6X) .....	10	187 317	63 067	33.7	.3	X
3912	Women's misses', and girls' dresses and blouses .....	20	448 184	300 058	67.0	1.2	X
3913	Women's, misses', and girls' suits and coats .....	8	414 105	26 188	6.3	.1	X
3914	Women's and misses' outerwear .....	68	7 100 785	441 582	6.2	1.8	X
3915	Women's and misses' underwear and sleepwear .....	209	783 054	146 176	18.7	.6	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	37	1 015 379	129 338	12.7	.5	X
4000	Footwear .....	1 818	24 363 745	20 779 272	85.3	85.3	67.5
4011	All athletic footwear .....	548	13 885 385	9 156 992	65.9	37.6	X
4012	Infants' footwear .....	223	2 130 964	270 083	12.7	1.1	X
4013	Other women's, misses', and girls' footwear .....	1 209	11 621 759	6 767 913	58.2	27.8	X
4014	Other men's and boy's footwear .....	909	9 659 938	4 280 203	44.3	17.6	X
4015	Shoe accessories .....	232	2 178 850	304 078	14.0	1.2	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	14	2 035	101	5.0	Z	X
6120	Art goods (including novelties and souvenirs) .....	7	2 920	492	16.8	Z	X
6150	Nondurable goods, n.e.c. ....	9	350 839	79 254	22.6	.3	X
9700	Service receipts and labor charges (including installed parts) .....	10	320 809	146 918	45.8	.6	4.7
9701	Labor charges for repair work .....	7	296 755	146 097	49.2	.6	X
9810	Miscellaneous commodities .....	70	542 282	28 659	5.3	.1	X
9940	Rental and leasing receipts .....	7	213 104	3 506	1.6	Z	X
<b>4224</b>	<b>Grocery &amp; related products whsle .....</b>	<b>41 760</b>	<b>X</b>	<b>588 970 062</b>	<b>X</b>	<b>100.0</b>	<b>77.4</b>
0100	New and used automobiles, motorcycles, etc. ....	7	11 336	520	4.6	Z	X
0200	New and rebuilt automotive parts and supplies .....	28	817 556	50 897	6.2	Z	X
0400	Household and lawn furniture .....	6	4 048	175	4.3	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	39	130 277	12 103	9.3	Z	X
0520	Linens, domestics, curtains, and draperies .....	13	107 454	2 920	2.7	Z	65.0
0525	Other linens and domestics .....	10	89 956	1 014	1.1	Z	X
0540	Other home furnishings .....	743	25 468 753	506 652	2.0	.1	.3
0541	Metal flatware and kitchen utensils .....	13	109 560	3 201	2.9	Z	X
0543	Home furnishings, n.e.c. ....	7	96 169	10 592	11.0	Z	X
0740	Other construction materials .....	7	37 866	2 606	6.9	Z	X
0800	Photographic equipment and supplies (excluding video) .....	16	206 330	8 615	4.2	Z	X
0900	Office equipment .....	212	4 399 517	73 337	1.7	Z	X
0920	New computer equipment .....	6	11 002	3 472	31.6	Z	X
0960	Restaurant and hotel equipment and supplies .....	2 343	52 748 253	2 506 086	4.8	.4	X
0970	Store machines and equipment .....	238	8 799 536	110 602	1.3	Z	.2
0971	Vending machines .....	10	281 526	3 800	1.4	Z	X
0972	Other store machines and equipment .....	42	286 174	13 012	4.5	Z	X
1000	Medical, hospital, and surgical supplies .....	8	17 924	956	5.3	Z	X
1030	Optical and ophthalmic goods .....	9	6 343	2 651	41.8	Z	8.6
1034	Optical goods, n.e.c. (excluding cameras) .....	9	6 343	2 651	41.8	Z	X
1120	Flat iron and steel products .....	15	135 863	5 495	4.0	Z	X
1140	Iron and steel wire and wire products .....	16	132 530	1 689	1.3	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4224</b>	<b>Grocery &amp; related products whole—Con.</b>						
1150	Iron and steel pipe and tubing .....	6	25 632	890	3.5	Z	X
1400	Electrical apparatus and equipment .....	22	220 830	27 213	12.3	Z	X
1500	Electrical appliances, household .....	42	337 283	15 517	4.6	Z	1.1
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	28	164 141	6 748	4.1	Z	X
1600	Electronic parts and equipment, except communication .....	34	133 576	16 794	12.6	Z	37.4
1616	Electronic connectors and other passive electronic parts .....	14	62 336	9 007	14.4	Z	X
1618	Electronic parts and equipment, n.e.c. ....	9	30 087	3 083	10.2	Z	X
1700	Hardware .....	341	10 286 652	200 675	2.0	Z	X
1711	Hand tools (including power driven) .....	9	84 083	2 612	3.1	Z	X
1712	Bolts, nuts, rivets, and fasteners .....	9	84 083	2 612	3.1	Z	X
1713	Cutlery .....	9	84 083	3 915	4.7	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	16	210 877	4 516	2.1	Z	75.3
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	6	184 162	2 075	1.1	Z	X
1813	Plumbing fixtures .....	8	35 577	777	2.2	Z	X
2000	Refrigeration equipment and supplies .....	10	44 293	3 646	8.2	Z	51.1
2015	Other refrigeration equipment and supplies .....	9	30 856	1 655	5.4	Z	X
2200	Farm machinery, equipment, and parts .....	14	31 913	991	3.1	Z	X
2220	Garden machinery, equipment, and parts .....	8	17 194	177	1.0	Z	X
2230	Food-processing machinery, equipment, and parts .....	17	549 004	73 654	13.4	Z	1.6
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	7	2 160	388	18.0	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	37	150 228	7 546	5.0	Z	1.6
2327	All other new general-purpose industrial machinery and equipment .....	16	101 228	3 009	3.0	Z	X
2360	Other industrial machinery, equipment, and parts .....	7	56 241	605	1.1	Z	X
2450	Industrial containers and supplies .....	7	145 102	16 334	11.3	Z	X
2460	Other industrial supplies .....	7	25 820	1 273	4.9	Z	X
2520	Custodial (janitors') equipment and supplies .....	70	1 059 741	40 781	3.8	Z	X
2530	Laundry and dry-cleaning equipment and supplies .....	785	40 923 022	1 676 735	4.1	.3	X
2600	Aircraft and aeronautical equipment and supplies .....	9	10 341	2 579	24.9	Z	77.4
2613	Other new aircraft equipment and supplies .....	9	10 341	2 579	24.9	Z	X
2620	Marine machinery, equipment, and supplies .....	76	491 738	16 587	3.4	Z	X
2700	Sporting and recreational goods and supplies .....	30	156 678	9 756	6.2	Z	X
2800	Toys and hobby goods and supplies .....	78	888 962	59 276	6.7	Z	28.5
2811	Video games and cartridges .....	11	281 316	31 660	11.3	Z	X
2813	Crafts and craft supplies .....	38	22 950	1 207	5.3	Z	X
2930	Recyclable paper and paperboard .....	12	21 193	3 684	17.4	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	18	116 508	935	.8	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	7	37 244	1 076	2.9	Z	X
3140	Prerecorded video tapes .....	12	743 683	7 771	1.0	Z	X
3200	Printing and writing paper .....	16	97 047	16 774	17.3	Z	72.8
3213	Other printing and writing paper .....	11	95 138	16 694	17.5	Z	X
3300	Stationery, office supplies and greeting cards .....	76	390 975	37 171	9.5	Z	6.9
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	27	176 169	26 434	15.0	Z	X
3400	Industrial and personal services paper and plastics .....	3 824	141 562 558	8 576 937	6.1	1.5	.3
3411	Paperboard and boxboard boxes .....	89	3 770 536	116 896	3.1	Z	X
3412	Paper dishes, cups, and napkins .....	1 852	56 356 877	3 531 837	6.3	.6	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	51	1 525 845	35 498	2.3	Z	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	178	2 550 289	241 604	9.5	Z	X
3415	Other industrial and personal service paper .....	36	2 212 689	75 011	3.4	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	1 900	104 128 947	6 708 381	6.4	1.1	.3
3511	Prescription drugs .....	22	145 526	11 368	7.8	Z	X
3512	Nonprescription pharmaceuticals .....	140	2 765 959	91 431	3.3	Z	X
3513	Cosmetics .....	97	6 118 130	368 237	6.0	.1	X
3514	Perfumes .....	23	4 632 031	199 234	4.3	Z	X
3515	Other toiletries and druggists' sundries .....	390	19 097 095	1 420 833	7.4	.2	X
3600	Piece goods, knit and woven .....	39	476 295	84 225	17.7	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	7	42 850	858	2.0	Z	X
3800	Men's and boys' wear .....	82	991 312	18 106	1.8	Z	8.3
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	19	215 205	8 997	4.2	Z	X
3900	Women's and children's wear .....	91	1 803 272	61 344	3.4	Z	5.0
3912	Women's misses', and girls' dresses and blouses .....	20	384 537	11 042	2.9	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	7	7 700	828	10.8	Z	X
4000	Footwear .....	51	1 164 592	110 458	9.5	Z	X
4100	Frozen foods (packaged) .....	12 041	290 821 586	80 196 571	27.6	13.6	53.3
4111	Dinners (frozen) .....	3 099	141 455 909	6 986 013	4.9	1.2	X
4112	Fish and seafoods (frozen packaged) .....	6 549	168 142 095	16 363 006	9.7	2.8	X
4113	Vegetables (frozen) .....	5 121	176 490 140	10 441 029	5.9	1.8	X
4114	Fruits and fruit juices (frozen) .....	3 994	147 088 487	6 029 354	4.1	1.0	X
4115	Meat (frozen packaged) .....	5 464	145 326 686	15 750 562	10.8	2.7	X
4116	Frozen baked goods .....	4 617	164 943 004	9 899 449	6.0	1.7	X
4117	Other frozen foods (except frozen dairy products) .....	4 768	163 142 643	14 716 800	9.0	2.5	X
4200	Dairy products (excluding dried or canned) .....	9 792	271 601 005	56 135 166	20.7	9.5	49.6
4211	Butter .....	4 387	131 100 226	3 861 762	2.9	.7	X
4212	Cheese .....	6 865	195 323 242	19 780 463	10.1	3.4	X
4213	Milk and cream, except raw .....	3 321	77 639 064	7 026 886	9.1	1.2	X
4214	Ice cream .....	3 206	111 544 368	7 697 016	6.9	1.3	X
4215	Raw milk .....	325	14 850 323	4 882 302	32.9	.8	X
4216	Other dairy products .....	4 345	180 419 164	12 839 633	7.1	2.2	X

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**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4224</b>	<b>Grocery &amp; related products whole—Con.</b>						
4300	Poultry and poultry products	5 967	156 675 417	22 780 994	14.5	3.9	4.9
4311	Dressed poultry killed on location	676	10 867 052	2 092 509	19.3	.4	X
4312	Eggs	2 660	67 531 823	6 776 721	10.0	1.2	X
4313	Live poultry	131	2 453 116	556 192	22.7	.1	X
4314	Other poultry (excluding frozen packaged)	2 665	42 000 163	10 629 014	25.3	1.8	X
4400	Confectionery	6 098	136 226 250	30 978 892	22.7	5.3	17.0
4411	Candy	3 128	53 050 832	12 300 334	23.2	2.1	X
4412	Chewing gum	728	5 595 372	1 243 984	22.2	.2	X
4413	Nuts	3 035	40 530 565	4 022 377	9.9	.7	X
4414	Chips and popcorn	3 422	74 146 591	11 020 594	14.9	1.9	X
4415	Other confections	1 128	16 887 991	1 669 947	9.9	.3	X
4500	Fish and seafoods (excluding canned and frozen packaged)	5 368	94 120 583	15 694 520	16.7	2.7	X
4600	Meat and meat products (fresh and unpackaged)	8 031	216 296 068	60 808 251	28.1	10.3	42.8
4611	Beef (not killed on location)	5 346	144 875 619	27 654 172	19.1	4.7	X
4612	Veal (not killed on location)	1 832	36 424 160	1 223 609	3.4	.2	X
4613	Lamb and mutton (not killed on location)	1 680	35 213 614	1 176 882	3.3	.2	X
4614	Pork (not killed on location)	4 148	109 713 959	10 526 204	9.6	1.8	X
4615	Sausage and prepared meats made on location	1 152	13 814 455	992 899	7.2	.2	X
4616	Sausage and prepared meats not made on location	4 158	113 785 898	12 248 092	10.8	2.1	X
4617	Meat from animals killed on location	176	2 257 467	358 604	15.9	.1	X
4618	Other meat products	2 617	89 502 857	6 612 369	7.4	1.1	X
4700	Fresh fruits and vegetables	9 460	172 504 115	52 087 759	30.2	8.8	18.4
4711	Fresh fruits	7 870	144 848 172	29 853 844	20.6	5.1	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.)	3 103	50 272 943	3 648 542	7.3	.6	X
4713	Other fresh vegetables	5 308	61 789 043	17 565 953	28.4	3.0	X
4800	Coffee, tea, and spices	7 961	206 318 054	20 083 562	9.7	3.4	47.2
4811	Coffee	5 392	151 467 760	12 603 675	8.3	2.1	X
4812	Tea	4 059	108 905 609	2 523 348	2.3	.4	X
4813	Spices	4 330	126 378 987	4 880 857	3.9	.8	X
4820	Bread and baked goods	7 059	116 359 789	23 500 052	20.2	4.0	50.4
4821	Breads and rolls	3 500	54 521 889	6 742 892	12.4	1.1	X
4822	Cookies, cakes, and other baked goods	5 605	99 620 018	16 630 649	16.7	2.8	X
4830	Canned foods	8 057	230 703 515	55 012 231	23.8	9.3	48.2
4831	Canned and bottled fruits, vegetables, and juices	6 679	202 397 124	31 883 995	15.8	5.4	X
4832	Canned and bottled baby foods	1 462	91 992 466	3 119 196	3.4	.5	X
4833	Canned meats	2 527	110 342 153	3 011 407	2.7	.5	X
4834	Canned fish and seafoods	3 573	129 935 833	4 320 078	3.3	.7	X
4835	Canned milk	1 365	61 752 393	1 061 914	1.7	.2	X
4836	Other canned foods	3 949	148 768 265	11 549 625	7.8	2.0	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	3 120	62 101 624	7 503 517	12.1	1.3	X
4850	Soft drinks and bottled water	7 857	187 499 865	33 503 355	17.9	5.7	56.7
4851	Soft drinks, packaged	5 774	137 316 433	26 882 796	19.6	4.6	X
4852	Soft drinks, pre and post mix bulk	2 851	72 741 539	3 189 915	4.4	.5	X
4853	Bottled water	4 440	114 054 281	3 403 581	3.0	.6	X
4860	Other grocery specialties	11 111	272 187 514	93 796 912	34.5	15.9	52.9
4861	Pasta	4 874	151 431 160	6 480 913	4.3	1.1	X
4862	Breakfast cereals	3 077	148 994 581	16 458 220	11.0	2.8	X
4863	Cooking oils and margarine	4 576	129 198 197	6 250 405	4.8	1.1	X
4864	Flour	3 855	109 871 365	4 638 287	4.2	.8	X
4865	Pickles, preserves, jellies, jams, and sauces	4 786	162 525 855	7 925 276	4.9	1.3	X
4866	Sugar, refined	3 442	107 423 049	4 506 744	4.2	.8	X
4867	Pet foods	2 079	106 222 688	7 414 588	7.0	1.3	X
4868	Grocery specialties, n.e.c.	6 104	180 614 464	40 120 023	22.2	6.8	X
4900	Grain and beans	1 984	50 144 048	1 666 540	3.3	.3	.7
4911	Corn (for grain)	176	2 750 745	260 423	9.5	Z	X
4912	Oats and barley	73	1 346 355	44 536	3.3	Z	X
4913	Wheat	351	8 432 769	127 254	1.5	Z	X
4914	Sorghum (for grain)	25	78 987	807	1.0	Z	X
4915	Soybeans	74	2 127 283	227 317	10.7	Z	X
4916	Other grain and beans (rice and edible and inedible beans)	175	1 498 922	83 002	5.5	Z	X
5120	Leaf tobacco	15	128 224	8 624	6.7	Z	X
5140	Other farm products, inedible	18	436 031	165 841	38.0	Z	15.2
5143	Farm products, n.e.c.	14	77 468	23 052	29.8	Z	X
5300	Plastics materials and basic shapes	26	228 080	29 869	13.1	Z	.8
5314	Other plastics materials and basic shapes	8	12 011	1 849	15.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	1 795	82 306 170	2 590 636	3.1	.4	.8
5331	Gases, compressed and liquified, except L.P.	7	5 014	134	2.7	Z	X
5332	Alkalies and chlorine	10	1 064	4	.4	Z	X
5335	Detergents and soaps	1 244	63 558 969	2 003 710	3.2	.3	X
5344	Other chemicals and allied products	176	2 753 332	121 511	4.4	Z	X
5400	Petroleum products	71	450 140	28 260	6.3	Z	1.0
5412	Motor gasoline	9	15 921	838	5.3	Z	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	48	275 701	17 508	6.4	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	9	15 921	838	5.3	Z	X
5418	Lubricating oil and greases	49	276 970	992	.4	Z	X
5600	Beer and ale	700	6 494 214	327 084	5.0	.1	X
5700	Wines and distilled alcoholic beverages	711	7 890 928	237 539	3.0	Z	1.3
5711	Wines	77	2 162 371	54 867	2.5	Z	X
5712	Distilled liquor (including premixed alcoholic drinks)	78	1 980 203	37 975	1.9	Z	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4224</b>	<b>Grocery &amp; related products whole—Con.</b>						
5800	Farm supplies	203	2 352 642	225 882	9.6	Z	17.0
5811	Hay, straw, and alfalfa	25	85 844	4 672	5.4	Z	X
5812	Feeds (poultry and livestock) not mixed on location	63	313 767	14 106	4.5	Z	X
5813	Prepared feeds (poultry and livestock) mixed on location	15	201 830	43 718	21.7	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners	35	435 009	21 039	4.8	Z	X
5815	Insecticides, fungicides, and pesticides	39	390 120	6 448	1.7	Z	X
5816	Other agricultural chemicals and fertilizers	41	398 005	15 055	3.8	Z	X
5817	Seeds and bulbs	54	613 661	43 983	7.2	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	51	375 782	20 206	5.4	Z	X
5900	Tobacco and tobacco products	1 500	56 160 224	3 538 930	6.3	.6	5.0
5911	Cigars	893	32 650 237	1 658 751	5.1	.3	X
5912	Cigarettes	975	16 951 281	1 007 765	5.9	.2	X
5913	Other tobacco products (excluding leaf)	878	14 640 898	328 286	2.2	.1	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	46	291 474	19 311	6.6	Z	X
6110	Flowers and florists' supplies	26	122 069	20 448	16.8	Z	X
6120	Art goods (including novelties and souvenirs)	61	214 064	32 288	15.1	Z	62.2
6122	Novelties and souvenirs	57	205 933	30 073	14.6	Z	X
6150	Nondurable goods, n.e.c.	114	1 722 475	163 810	9.5	Z	X
9700	Service receipts and labor charges (including installed parts)	587	7 445 397	512 438	6.9	.1	1.4
9701	Labor charges for repair work	192	1 138 545	19 675	1.7	Z	X
9702	Parts installed in repair work	150	911 880	2 937	.3	Z	X
9703	Other service receipts and labor charges—Specify	355	3 860 671	223 552	5.8	Z	X
9730	Advertising specialties (paper novelties, etc.)	12	34 392	2 685	7.8	Z	X
9810	Miscellaneous commodities	1 941	68 070 336	5 479 179	8.0	.9	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	194	1 474 090	245 628	16.7	Z	X
9940	Rental and leasing receipts	604	4 511 240	313 413	6.9	.1	X
<b>42241</b>	<b>General-line grocery whole</b>	<b>4 138</b>	<b>X</b>	<b>146 689 286</b>	<b>X</b>	<b>100.0</b>	<b>70.3</b>
0200	New and rebuilt automotive parts and supplies	7	18 988	580	3.1	Z	X
0540	Other home furnishings	483	15 882 699	243 174	1.5	.2	X
0900	Office equipment	178	4 234 954	70 296	1.7	Z	X
0960	Restaurant and hotel equipment and supplies	1 436	30 543 389	1 454 267	4.8	1.0	X
0970	Store machines and equipment	81	5 530 450	45 519	.8	Z	X
1500	Electrical appliances, household	6	2 132	190	8.9	Z	70.3
1518	Other electrical household appliances (including fans, dishwashers, etc.)	6	2 132	113	5.3	Z	X
1700	Hardware	238	6 859 654	71 087	1.0	Z	X
2530	Laundry and dry-cleaning equipment and supplies	634	32 259 838	1 343 253	4.2	.9	X
2800	Toys and hobby goods and supplies	7	19 496	1 668	8.6	Z	X
3400	Industrial and personal services paper and plastics	2 133	96 565 116	5 288 111	5.5	3.6	X
3412	Paper dishes, cups, and napkins	1 424	46 791 707	2 976 534	6.4	2.0	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	1 259	77 434 442	3 995 811	5.2	2.7	X
3800	Men's and boys' wear	45	738 521	8 060	1.1	Z	X
3900	Women's and children's wear	47	1 376 834	45 772	3.3	Z	X
4000	Footwear	31	685 274	30 112	4.4	Z	X
4100	Frozen foods (packaged)	3 553	134 953 502	20 228 652	15.0	13.8	45.2
4111	Dinners (frozen)	1 867	99 749 976	3 572 181	3.6	2.4	X
4112	Fish and seafoods (frozen packaged)	2 381	89 166 998	1 983 642	2.2	1.4	X
4113	Vegetables (frozen)	2 597	112 521 606	4 553 030	4.0	3.1	X
4114	Fruits and fruit juices (frozen)	2 087	98 177 290	2 080 273	2.1	1.4	X
4115	Meat (frozen packaged)	2 068	71 425 464	2 534 089	3.5	1.7	X
4116	Frozen baked goods	2 223	98 374 473	2 172 954	2.2	1.5	X
4117	Other frozen foods (except frozen dairy products)	1 991	86 449 482	3 332 451	3.9	2.3	X
4200	Dairy products (excluding dried or canned)	3 451	126 591 421	11 897 584	9.4	8.1	45.7
4211	Butter	2 251	88 326 069	1 659 223	1.9	1.1	X
4212	Cheese	2 915	105 801 460	4 382 182	4.1	3.0	X
4213	Milk and cream, except raw	1 220	47 504 055	1 169 523	2.5	.8	X
4214	Ice cream	1 214	78 043 357	1 927 918	2.5	1.3	X
4215	Raw milk	92	5 199 122	115 396	2.2	.1	X
4216	Other dairy products	1 895	92 304 724	2 643 343	2.9	1.8	X
4300	Poultry and poultry products	1 872	85 059 967	5 591 307	6.6	3.8	.4
4312	Eggs	1 146	42 652 674	2 597 167	6.1	1.8	X
4314	Other poultry (excluding frozen packaged)	775	3 965 128	812 265	20.5	.6	X
4400	Confectionery	2 056	74 848 663	3 065 460	4.1	2.1	.1
4411	Candy	729	19 925 664	73 892	.4	.1	X
4413	Nuts	1 414	24 196 693	506 335	2.1	.3	X
4414	Chips and popcorn	1 876	57 735 944	2 075 812	3.6	1.4	X
4415	Other confections	39	7 262 966	132 740	1.8	.1	X
4500	Fish and seafoods (excluding canned and frozen packaged)	1 059	53 498 025	1 950 606	3.6	1.3	X
4600	Meat and meat products (fresh and unpackage)	2 396	101 980 926	11 148 863	10.9	7.6	38.8
4611	Beef (not killed on location)	1 656	80 773 622	5 040 285	6.2	3.4	X
4612	Veal (not killed on location)	388	16 484 457	190 942	1.2	.1	X
4613	Lamb and mutton (not killed on location)	309	13 229 289	79 017	.6	.1	X
4614	Pork (not killed on location)	1 152	55 940 438	1 845 607	3.3	1.3	X
4615	Sausage and prepared meats made on location	210	6 907 198	249 399	3.6	.2	X
4616	Sausage and prepared meats not made on location	1 428	55 575 091	2 124 421	3.8	1.4	X
4618	Other meat products	829	48 028 205	1 618 614	3.4	1.1	X
4700	Fresh fruits and vegetables	2 056	85 662 565	4 735 678	5.5	3.2	.1
4711	Fresh fruits	1 990	73 196 253	3 021 117	4.1	2.1	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.)	1 151	24 282 691	703 337	2.9	.5	X
4713	Other fresh vegetables	999	11 589 402	230 043	2.0	.2	X

See footnotes at end of table.



**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42241</b>	<b>General-line grocery whse—Con.</b>						
4800	Coffee, tea, and spices .....	3 063	121 409 773	4 676 893	3.9	3.2	42.9
4811	Coffee .....	2 275	93 797 877	2 221 951	2.4	1.5	X
4812	Tea .....	2 065	78 461 971	969 280	1.2	.7	X
4813	Spices .....	2 361	94 198 755	1 485 657	1.6	1.0	X
4820	Bread and baked goods .....	1 824	56 331 025	2 934 024	5.2	2.0	55.0
4821	Breads and rolls .....	1 000	27 944 674	860 915	3.1	.6	X
4822	Cookies, cakes, and other baked goods .....	1 610	49 540 715	2 073 099	4.2	1.4	X
4830	Canned foods .....	3 643	141 010 935	29 493 895	20.9	20.1	44.9
4831	Canned and bottled fruits, vegetables, and juices .....	3 427	136 612 136	15 628 901	11.4	10.7	X
4832	Canned and bottled baby foods .....	1 172	83 350 108	1 989 443	2.4	1.4	X
4833	Canned meats .....	1 859	96 072 127	2 149 230	2.2	1.5	X
4834	Canned fish and seafoods .....	2 296	106 715 507	2 744 933	2.6	1.9	X
4835	Canned milk .....	1 124	54 902 568	835 495	1.5	.6	X
4836	Other canned foods .....	2 291	108 949 189	6 145 893	5.6	4.2	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	1 228	35 260 140	1 042 550	3.0	.7	X
4850	Soft drinks and bottled water .....	2 531	103 332 743	3 499 483	3.4	2.4	55.2
4851	Soft drinks, packaged .....	1 885	70 564 501	1 723 554	2.4	1.2	X
4852	Soft drinks, pre and post mix bulk .....	796	37 609 227	708 242	1.9	.5	X
4853	Bottled water .....	1 667	71 140 193	1 067 668	1.5	.7	X
4860	Other grocery specialties .....	3 192	119 184 264	26 956 473	22.6	18.4	53.2
4861	Pasta .....	2 655	107 439 446	2 826 532	2.6	1.9	X
4862	Breakfast cereals .....	2 010	96 048 861	4 906 758	5.1	3.3	X
4863	Cooking oils and margarine .....	2 462	92 277 624	2 898 329	2.8	2.0	X
4864	Flour .....	2 031	72 079 362	1 624 101	2.3	1.1	X
4865	Pickles, preserves, jellies, jams, and sauces .....	2 466	104 447 569	3 913 417	3.7	2.7	X
4866	Sugar, refined .....	1 977	82 986 308	1 818 584	2.2	1.2	X
4867	Pet foods .....	1 215	84 600 495	3 058 041	3.6	2.1	X
4868	Grocery specialties, n.e.c. ....	1 681	77 565 145	5 910 699	7.6	4.0	X
4900	Grain and beans .....	1 158	39 835 050	679 727	1.7	.5	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	1 242	66 478 674	2 102 617	3.2	1.4	.8
5335	Detergents and soaps .....	1 131	60 089 535	1 927 775	3.2	1.3	X
5344	Other chemicals and allied products .....	58	1 822 547	45 664	2.5	Z	X
5600	Beer and ale .....	506	3 237 390	75 530	2.3	.1	X
5700	Wines and distilled alcoholic beverages .....	527	2 999 887	51 393	1.7	Z	X
5900	Tobacco and tobacco products .....	1 112	42 774 799	2 380 029	5.6	1.6	.7
5911	Cigars .....	716	29 677 006	1 624 721	5.5	1.1	X
5912	Cigarettes .....	687	6 228 094	312 450	5.0	.2	X
5913	Other tobacco products (excluding leaf) .....	687	6 228 094	24 160	.4	Z	X
9700	Service receipts and labor charges (including installed parts) .....	88	3 046 940	84 851	2.8	.1	.8
9701	Labor charges for repair work .....	41	712 332	2 071	.3	Z	X
9702	Parts installed in repair work .....	41	712 332	853	.1	Z	X
9703	Other service receipts and labor charges—Specify .....	39	1 689 340	37 708	2.2	Z	X
9810	Miscellaneous commodities .....	302	21 348 148	1 414 218	6.6	1.0	X
9940	Rental and leasing receipts .....	39	1 286 496	23 778	1.8	Z	X
<b>422410</b>	<b>General-line grocery whse .....</b>	<b>4 138</b>	<b>X</b>	<b>146 689 286</b>	<b>X</b>	<b>100.0</b>	<b>70.3</b>
0200	New and rebuilt automotive parts and supplies .....	7	18 988	580	3.1	Z	X
0540	Other home furnishings .....	483	15 882 699	243 174	1.5	.2	X
0900	Office equipment .....	178	4 234 954	70 296	1.7	Z	X
0960	Restaurant and hotel equipment and supplies .....	1 436	30 543 389	1 454 267	4.8	1.0	X
0970	Store machines and equipment .....	81	5 530 450	45 519	.8	Z	X
1500	Electrical appliances, household .....	6	2 132	190	8.9	Z	70.3
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	6	2 132	113	5.3	Z	X
1700	Hardware .....	238	6 859 654	71 087	1.0	Z	X
2530	Laundry and dry-cleaning equipment and supplies .....	634	32 259 838	1 343 253	4.2	.9	X
2800	Toys and hobby goods and supplies .....	7	19 496	1 668	8.6	Z	X
3400	Industrial and personal services paper and plastics .....	2 133	96 565 116	5 288 111	5.5	3.6	X
3412	Paper dishes, cups, and napkins .....	1 424	46 791 707	2 976 534	6.4	2.0	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	1 259	77 434 442	3 995 811	5.2	2.7	X
3800	Men's and boys' wear .....	45	738 521	8 060	1.1	Z	X
3900	Women's and children's wear .....	47	1 376 834	45 772	3.3	Z	X
4000	Footwear .....	31	685 274	30 112	4.4	Z	X
4100	Frozen foods (packaged) .....	3 553	134 953 502	20 228 652	15.0	13.8	45.2
4111	Dinners (frozen) .....	1 867	99 749 976	3 572 181	3.6	2.4	X
4112	Fish and seafoods (frozen packaged) .....	2 381	89 166 998	1 983 642	2.2	1.4	X
4113	Vegetables (frozen) .....	2 597	112 521 606	4 553 030	4.0	3.1	X
4114	Fruits and fruit juices (frozen) .....	2 087	98 177 290	2 080 273	2.1	1.4	X
4115	Meat (frozen packaged) .....	2 068	71 425 464	2 534 089	3.5	1.7	X
4116	Frozen baked goods .....	2 223	98 374 473	2 172 954	2.2	1.5	X
4117	Other frozen foods (except frozen dairy products) .....	1 991	86 449 482	3 332 451	3.9	2.3	X
4200	Dairy products (excluding dried or canned) .....	3 451	126 591 421	11 897 584	9.4	8.1	45.7
4211	Butter .....	2 251	88 326 069	1 659 223	1.9	1.1	X
4212	Cheese .....	2 915	105 801 460	4 382 182	4.1	3.0	X
4213	Milk and cream, except raw .....	1 220	47 504 055	1 169 523	2.5	.8	X
4214	Ice cream .....	1 214	78 043 357	1 927 918	2.5	1.3	X
4215	Raw milk .....	92	5 199 122	115 396	2.2	.1	X
4216	Other dairy products .....	1 895	92 304 724	2 643 343	2.9	1.8	X
4300	Poultry and poultry products .....	1 872	85 059 967	5 591 307	6.6	3.8	.4
4312	Eggs .....	1 146	42 652 674	2 597 167	6.1	1.8	X
4314	Other poultry (excluding frozen packaged) .....	775	3 965 128	812 265	20.5	.6	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422410</b>	<b>General-line grocery whse—Con.</b>						
4400	Confectionery .....	2 056	74 848 663	3 065 460	4.1	2.1	.1
4411	Candy .....	729	19 925 664	73 892	.4	.1	X
4413	Nuts .....	1 414	24 196 693	506 335	2.1	.3	X
4414	Chips and popcorn .....	1 876	57 735 944	2 075 812	3.6	1.4	X
4415	Other confections .....	39	7 262 966	132 740	1.8	.1	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	1 059	53 498 025	1 950 606	3.6	1.3	X
4600	Meat and meat products (fresh and unpackaged) .....	2 396	101 980 926	11 148 863	10.9	7.6	38.8
4611	Beef (not killed on location) .....	1 656	80 773 622	5 040 285	6.2	3.4	X
4612	Veal (not killed on location) .....	388	16 484 457	190 942	1.2	.1	X
4613	Lamb and mutton (not killed on location) .....	309	13 229 289	79 017	.6	.1	X
4614	Pork (not killed on location) .....	1 152	55 940 438	1 845 607	3.3	1.3	X
4615	Sausage and prepared meats made on location .....	210	6 907 198	249 399	3.6	.2	X
4616	Sausage and prepared meats not made on location .....	1 428	55 575 091	2 124 421	3.8	1.4	X
4618	Other meat products .....	829	48 028 205	1 618 614	3.4	1.1	X
4700	Fresh fruits and vegetables .....	2 056	85 662 565	4 735 678	5.5	3.2	.1
4711	Fresh fruits .....	1 990	73 196 253	3 021 117	4.1	2.1	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.) .....	1 151	24 282 691	703 337	2.9	.5	X
4713	Other fresh vegetables .....	999	11 589 402	230 043	2.0	.2	X
4800	Coffee, tea, and spices .....	3 063	121 409 773	4 676 893	3.9	3.2	42.9
4811	Coffee .....	2 275	93 797 877	2 221 951	2.4	1.5	X
4812	Tea .....	2 065	78 461 971	969 280	1.2	.7	X
4813	Spices .....	2 361	94 198 755	1 485 657	1.6	1.0	X
4820	Bread and baked goods .....	1 824	56 331 025	2 934 024	5.2	2.0	55.0
4821	Breads and rolls .....	1 000	27 944 674	860 915	3.1	.6	X
4822	Cookies, cakes, and other baked goods .....	1 610	49 540 715	2 073 099	4.2	1.4	X
4830	Canned foods .....	3 643	141 010 935	29 493 895	20.9	20.1	44.9
4831	Canned and bottled fruits, vegetables, and juices .....	3 427	136 612 136	15 628 901	11.4	10.7	X
4832	Canned and bottled baby foods .....	1 172	83 350 108	1 989 443	2.4	1.4	X
4833	Canned meats .....	1 859	96 072 127	2 149 230	2.2	1.5	X
4834	Canned fish and seafoods .....	2 296	106 715 507	2 744 933	2.6	1.9	X
4835	Canned milk .....	1 124	54 902 568	835 495	1.5	.6	X
4836	Other canned foods .....	2 291	108 949 189	6 145 893	5.6	4.2	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	1 228	35 260 140	1 042 550	3.0	.7	X
4850	Soft drinks and bottled water .....	2 531	103 332 743	3 499 483	3.4	2.4	55.2
4851	Soft drinks, packaged .....	1 885	70 564 501	1 723 554	2.4	1.2	X
4852	Soft drinks, pre and post mix bulk .....	796	37 609 227	708 242	1.9	.5	X
4853	Bottled water .....	1 667	71 140 193	1 067 668	1.5	.7	X
4860	Other grocery specialties .....	3 192	119 184 264	26 956 473	22.6	18.4	53.2
4861	Pasta .....	2 655	107 439 446	2 826 532	2.6	1.9	X
4862	Breakfast cereals .....	2 010	96 048 861	4 906 758	5.1	3.3	X
4863	Cooking oils and margarine .....	2 462	92 277 624	2 898 329	3.1	2.0	X
4864	Flour .....	2 031	72 079 362	1 624 101	2.3	1.1	X
4865	Pickles, preserves, jellies, jams, and sauces .....	2 466	104 447 569	3 913 417	3.7	2.7	X
4866	Sugar, refined .....	1 977	82 986 308	1 818 584	2.2	1.2	X
4867	Pet foods .....	1 215	84 600 495	3 058 041	3.6	2.1	X
4868	Grocery specialties, n.e.c. .....	1 681	77 565 145	5 910 699	7.6	4.0	X
4900	Grain and beans .....	1 158	39 835 050	679 727	1.7	.5	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	1 242	66 478 674	2 102 617	3.2	1.4	.8
5335	Detergents and soaps .....	1 131	60 089 535	1 927 775	3.2	1.3	X
5344	Other chemicals and allied products .....	58	1 822 547	45 664	2.5	Z	X
5600	Beer and ale .....	506	3 237 390	75 530	2.3	.1	X
5700	Wines and distilled alcoholic beverages .....	527	2 999 887	51 393	1.7	Z	X
5900	Tobacco and tobacco products .....	1 112	42 774 799	2 380 029	5.6	1.6	.7
5911	Cigars .....	716	29 677 006	1 624 721	5.5	1.1	X
5912	Cigarettes .....	687	6 228 094	312 450	5.0	.2	X
5913	Other tobacco products (excluding leaf) .....	687	6 228 094	24 160	.4	Z	X
9700	Service receipts and labor charges (including installed parts) .....	88	3 046 940	84 851	2.8	.1	.8
9701	Labor charges for repair work .....	41	712 332	2 071	.3	Z	X
9702	Parts installed in repair work .....	41	712 332	853	.1	Z	X
9703	Other service receipts and labor charges—Specify .....	39	1 689 340	37 708	2.2	Z	X
9810	Miscellaneous commodities .....	302	21 348 148	1 414 218	6.6	1.0	X
9940	Rental and leasing receipts .....	39	1 286 496	23 778	1.8	Z	X
<b>4224101</b>	<b>General-line grocery whse, voluntary group .....</b>	<b>186</b>	<b>X</b>	<b>16 156 029</b>	<b>X</b>	<b>100.0</b>	<b>74.8</b>
0540	Other home furnishings .....	23	2 025 200	21 350	1.1	.1	X
0960	Restaurant and hotel equipment and supplies .....	18	291 729	6 287	2.2	Z	X
2530	Laundry and dry-cleaning equipment and supplies .....	42	2 707 865	50 370	1.9	.3	X
3400	Industrial and personal services paper and plastics .....	131	12 413 666	620 287	5.0	3.8	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	58	5 902 735	186 116	3.2	1.2	X
4100	Frozen foods (packaged) .....	180	14 525 425	1 417 496	9.8	8.8	47.3
4111	Dinners (frozen) .....	116	11 626 511	274 113	2.4	1.7	X
4112	Fish and seafoods (frozen packaged) .....	128	9 988 800	105 104	1.1	.7	X
4113	Vegetables (frozen) .....	174	14 275 506	269 902	1.9	1.7	X
4114	Fruits and fruit juices (frozen) .....	131	12 452 811	151 731	1.2	.9	X
4115	Meat (frozen packaged) .....	153	9 187 095	221 382	2.4	1.4	X
4116	Frozen baked goods .....	151	13 729 935	176 059	1.3	1.1	X
4117	Other frozen foods (except frozen dairy products) .....	123	10 649 102	219 194	2.1	1.4	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4224101</b>	<b>General-line grocery whsle, voluntary group—Con.</b>						
4200	Dairy products (excluding dried or canned) .....	179	14 513 084	1 641 335	11.3	10.2	46.9
4211	Butter .....	139	13 341 832	214 502	1.6	1.3	X
4212	Cheese .....	176	14 254 248	679 536	4.8	4.2	X
4213	Milk and cream, except raw .....	105	7 438 148	193 047	2.6	1.2	X
4214	Ice cream .....	102	11 062 941	164 083	1.5	1.0	X
4215	Raw milk .....	11	1 537 728	45 948	3.0	.3	X
4216	Other dairy products .....	147	14 078 889	344 218	2.4	2.1	X
4300	Poultry and poultry products .....	148	12 568 257	325 613	2.6	2.0	X
4400	Confectionery .....	122	9 687 912	276 681	2.9	1.7	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	54	7 092 896	105 486	1.5	.7	X
4600	Meat and meat products (fresh and unpackaged) .....	168	14 463 633	1 765 698	12.2	10.9	44.0
4611	Beef (not killed on location) .....	145	13 163 989	698 974	5.3	4.3	X
4612	Veal (not killed on location) .....	23	900 656	8 462	.9	.1	X
4613	Lamb and mutton (not killed on location) .....	26	1 245 294	14 612	1.2	.1	X
4614	Pork (not killed on location) .....	135	12 074 804	410 115	3.4	2.5	X
4615	Sausage and prepared meats made on location .....	14	26 244	752	2.9	Z	X
4616	Sausage and prepared meats not made on location .....	134	12 365 219	459 539	3.7	2.8	X
4618	Other meat products .....	65	7 413 051	173 243	2.3	1.1	X
4700	Fresh fruits and vegetables .....	152	12 693 289	810 018	6.4	5.0	.1
4711	Fresh fruits .....	152	12 693 289	202 974	1.6	1.3	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.) .....	152	12 693 289	607 044	4.8	3.8	X
4800	Coffee, tea, and spices .....	181	15 899 927	681 080	4.3	4.2	48.1
4811	Coffee .....	155	13 958 417	409 928	2.9	2.5	X
4812	Tea .....	109	10 567 748	105 210	1.0	.7	X
4813	Spices .....	146	13 268 488	165 940	1.3	1.0	X
4820	Bread and baked goods .....	126	8 695 826	286 007	3.3	1.8	56.1
4821	Breads and rolls .....	76	4 752 026	64 521	1.4	.4	X
4822	Cookies, cakes, and other baked goods .....	110	8 199 791	221 485	2.7	1.4	X
4830	Canned foods .....	186	16 156 029	2 709 017	16.8	16.8	46.7
4831	Canned and bottled fruits, vegetables, and juices .....	186	16 156 029	1 302 551	8.1	8.1	X
4832	Canned and bottled baby foods .....	110	12 905 088	327 001	2.5	2.0	X
4833	Canned meats .....	147	13 580 874	225 636	1.7	1.4	X
4834	Canned fish and seafoods .....	157	13 739 207	241 899	1.8	1.5	X
4835	Canned milk .....	66	5 913 842	55 102	.9	.3	X
4836	Other canned foods .....	150	14 314 384	556 830	3.9	3.4	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	44	4 041 501	43 519	1.1	.3	X
4850	Soft drinks and bottled water .....	167	15 902 275	648 326	4.1	4.0	44.1
4851	Soft drinks, packaged .....	145	15 593 204	427 824	2.7	2.6	X
4852	Soft drinks, pre and post mix bulk .....	84	5 923 768	93 455	1.6	.6	X
4853	Bottled water .....	126	8 918 510	127 047	1.4	.8	X
4860	Other grocery specialties .....	183	16 069 626	3 873 810	24.1	24.0	44.8
4861	Pasta .....	171	15 816 657	404 417	2.6	2.5	X
4862	Breakfast cereals .....	146	15 719 926	1 034 945	6.6	6.4	X
4863	Cooking oils and margarine .....	175	15 813 811	337 655	2.1	2.1	X
4864	Flour .....	169	14 607 831	292 819	2.0	1.8	X
4865	Pickles, preserves, jellies, jams, and sauces .....	173	16 036 274	579 115	3.6	3.6	X
4866	Sugar, refined .....	168	15 793 667	384 003	2.4	2.4	X
4867	Pet foods .....	124	15 370 128	664 454	4.3	4.1	X
4868	Grocery specialties, n.e.c. .....	119	9 397 920	176 421	1.9	1.1	X
4900	Grain and beans .....	66	6 497 721	102 056	1.6	.6	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	53	4 566 592	129 178	2.8	.8	X
5900	Tobacco and tobacco products .....	112	11 959 875	404 326	3.4	2.5	X
9810	Miscellaneous commodities .....	10	2 920 881	29 379	1.0	.2	X
<b>4224102</b>	<b>General-line grocery whsle, retail cooperative .....</b>	<b>211</b>	<b>X</b>	<b>16 142 440</b>	<b>X</b>	<b>100.0</b>	<b>62.8</b>
0540	Other home furnishings .....	120	3 176 765	33 907	1.1	.2	X
0900	Office equipment .....	60	550 141	7 923	1.4	Z	X
0960	Restaurant and hotel equipment and supplies .....	117	760 422	30 912	4.1	.2	X
0970	Store machines and equipment .....	8	1 868 360	22 044	1.2	.1	X
1700	Hardware .....	115	1 440 201	24 390	1.7	.2	X
2530	Laundry and dry-cleaning equipment and supplies .....	122	5 174 023	314 526	6.1	1.9	X
3400	Industrial and personal services paper and plastics .....	139	6 190 061	308 019	5.0	1.9	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	138	8 241 504	204 396	2.5	1.3	X
4100	Frozen foods (packaged) .....	191	13 241 268	1 041 801	7.9	6.5	42.2
4111	Dinners (frozen) .....	64	10 806 761	136 756	1.3	.8	X
4112	Fish and seafoods (frozen packaged) .....	155	9 772 428	99 180	1.0	.6	X
4113	Vegetables (frozen) .....	165	10 556 835	189 478	1.8	1.2	X
4114	Fruits and fruit juices (frozen) .....	144	11 448 119	155 890	1.4	1.0	X
4115	Meat (frozen packaged) .....	156	9 931 141	178 968	1.8	1.1	X
4116	Frozen baked goods .....	122	5 759 684	58 881	1.0	.4	X
4117	Other frozen foods (except frozen dairy products) .....	78	10 455 583	222 654	2.1	1.4	X
4200	Dairy products (excluding dried or canned) .....	180	13 602 188	1 600 017	11.8	9.9	41.3
4211	Butter .....	156	11 966 708	157 978	1.3	1.0	X
4212	Cheese .....	165	12 032 352	483 861	4.0	3.0	X
4213	Milk and cream, except raw .....	125	11 875 860	424 047	3.6	2.6	X
4214	Ice cream .....	55	10 405 303	175 055	1.7	1.1	X
4215	Raw milk .....	6	720 600	20 303	2.8	.1	X
4216	Other dairy products .....	67	12 503 239	338 779	2.7	2.1	X
4300	Poultry and poultry products .....	142	10 337 652	259 303	2.5	1.6	X
4400	Confectionery .....	58	7 424 807	133 572	1.8	.8	.2
4411	Candy .....	19	161 841	832	.5	Z	X
4415	Other confections .....	39	7 262 966	132 740	1.8	.8	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4224102</b>	<b>General-line grocery whsle, retail cooperative—Con.</b>						
4500	Fish and seafoods (excluding canned and frozen packaged) . . . . .	23	1 250 560	20 754	1.7	.1	X
4600	Meat and meat products (fresh and unpackaged) . . . . .	163	13 356 068	1 860 940	13.9	11.5	35.7
4611	Beef (not killed on location) . . . . .	151	12 686 264	969 052	7.6	6.0	X
4612	Veal (not killed on location) . . . . .	6	2 488 085	26 902	1.1	.2	X
4614	Pork (not killed on location) . . . . .	130	7 378 722	281 026	3.8	1.7	X
4616	Sausage and prepared meats not made on location . . . . .	134	6 178 939	274 090	4.4	1.7	X
4618	Other meat products . . . . .	34	7 373 840	227 323	3.1	1.4	X
4700	Fresh fruits and vegetables . . . . .	66	12 466 312	781 181	6.3	4.8	X
4800	Coffee, tea, and spices . . . . .	197	15 754 085	719 317	4.6	4.5	44.6
4811	Coffee . . . . .	167	15 577 665	474 989	3.0	2.9	X
4812	Tea . . . . .	158	7 250 931	88 376	1.2	.5	X
4813	Spices . . . . .	171	10 249 906	155 952	1.5	1.0	X
4820	Bread and baked goods . . . . .	152	8 058 158	187 078	2.3	1.2	54.1
4821	Breads and rolls . . . . .	96	4 148 497	72 185	1.7	.4	X
4822	Cookies, cakes, and other baked goods . . . . .	147	5 880 704	114 887	2.0	.7	X
4830	Canned foods . . . . .	201	15 786 392	2 935 346	18.6	18.2	44.6
4831	Canned and bottled fruits, vegetables, and juices . . . . .	196	15 726 467	1 131 336	7.2	7.0	X
4832	Canned and bottled baby foods . . . . .	58	14 021 317	257 573	1.8	1.6	X
4833	Canned meats . . . . .	145	13 446 008	174 222	1.3	1.1	X
4834	Canned fish and seafoods . . . . .	174	14 021 497	248 323	1.8	1.5	X
4835	Canned milk . . . . .	130	10 264 795	132 980	1.3	.8	X
4836	Other canned foods . . . . .	100	14 451 612	990 913	6.9	6.1	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) . . . . .	19	4 265 012	44 665	1.0	.3	X
4850	Soft drinks and bottled water . . . . .	180	15 639 071	455 862	2.9	2.8	44.4
4851	Soft drinks, packaged . . . . .	178	15 103 929	207 697	1.4	1.3	X
4852	Soft drinks, pre and post mix bulk . . . . .	113	8 808 450	139 973	1.6	.9	X
4853	Bottled water . . . . .	64	10 630 529	108 186	1.0	.7	X
4860	Other grocery specialties . . . . .	206	16 111 875	4 276 823	26.5	26.5	43.2
4861	Pasta . . . . .	180	14 867 519	301 845	2.0	1.9	X
4862	Breakfast cereals . . . . .	96	15 579 426	941 290	6.0	5.8	X
4863	Cooking oils and margarine . . . . .	200	16 073 602	503 617	3.1	3.1	X
4864	Flour . . . . .	194	14 888 150	334 851	2.2	2.1	X
4865	Pickles, preserves, jellies, jams, and sauces . . . . .	182	15 976 282	573 789	3.6	3.6	X
4866	Sugar, refined . . . . .	193	15 893 777	301 207	1.9	1.9	X
4867	Pet foods . . . . .	78	15 432 018	543 260	3.5	3.4	X
4868	Grocery specialties, n.e.c. . . . .	145	14 057 003	776 950	5.5	4.8	X
4900	Grain and beans . . . . .	135	3 834 206	83 579	2.2	.5	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	117	2 860 778	66 062	2.3	.4	14.3
5335	Detergents and soaps . . . . .	59	1 038 231	20 398	2.0	.1	X
5344	Other chemicals and allied products . . . . .	58	1 822 547	45 664	2.5	.3	X
5900	Tobacco and tobacco products . . . . .	140	10 737 423	528 620	4.9	3.3	X
5911	Cigars . . . . .	140	10 737 423	528 620	4.9	3.3	X
9810	Miscellaneous commodities . . . . .	17	1 446 544	144 599	10.0	.9	X
<b>4224103</b>	<b>Other general-line grocery whsle . . . . .</b>	<b>3 741</b>	<b>X</b>	<b>114 390 817</b>	<b>X</b>	<b>100.0</b>	<b>70.7</b>
0200	New and rebuilt automotive parts and supplies . . . . .	7	18 988	580	3.1	Z	X
0540	Other home furnishings . . . . .	340	10 680 734	187 917	1.8	.2	X
0900	Office equipment . . . . .	118	3 684 813	62 373	1.7	.1	X
0960	Restaurant and hotel equipment and supplies . . . . .	1 301	29 491 238	1 417 068	4.8	1.2	X
0970	Store machines and equipment . . . . .	71	3 385 167	21 347	.6	Z	X
1500	Electrical appliances, household . . . . .	6	2 132	190	8.9	Z	70.7
1518	Other electrical household appliances (including fans, dishwashers, etc.) . . . . .	6	2 132	113	5.3	Z	X
1700	Hardware . . . . .	119	3 714 511	28 991	.8	Z	X
2530	Laundry and dry-cleaning equipment and supplies . . . . .	470	24 377 950	978 357	4.0	.9	X
2800	Toys and hobby goods and supplies . . . . .	7	19 496	1 668	8.6	Z	X
3400	Industrial and personal services paper and plastics . . . . .	1 863	77 961 389	4 359 805	5.6	3.8	X
3412	Paper dishes, cups, and napkins . . . . .	1 424	46 791 707	2 976 534	6.4	2.6	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries . . . . .	1 063	63 290 203	3 605 299	5.7	3.2	X
3800	Men's and boys' wear . . . . .	43	655 486	6 574	1.0	Z	X
3900	Women's and children's wear . . . . .	43	1 287 702	44 217	3.4	Z	X
4000	Footwear . . . . .	30	648 342	28 640	4.4	Z	X
4100	Frozen foods (packaged) . . . . .	3 182	107 186 809	17 769 355	16.6	15.5	45.4
4111	Dinners (frozen) . . . . .	1 686	77 316 704	3 161 312	4.1	2.8	X
4112	Fish and seafoods (frozen packaged) . . . . .	2 099	69 405 770	1 779 358	2.6	1.6	X
4113	Vegetables (frozen) . . . . .	2 258	87 689 265	4 093 650	4.7	3.6	X
4114	Fruits and fruit juices (frozen) . . . . .	812	74 276 360	1 772 652	2.4	1.6	X
4115	Meat (frozen packaged) . . . . .	1 760	52 307 228	2 133 739	4.1	1.9	X
4116	Frozen baked goods . . . . .	1 950	78 884 854	1 938 014	2.5	1.7	X
4117	Other frozen foods (except frozen dairy products) . . . . .	1 789	65 344 797	2 890 603	4.4	2.5	X
4200	Dairy products (excluding dried or canned) . . . . .	3 092	98 476 149	8 656 232	8.8	7.6	46.2
4211	Butter . . . . .	1 957	63 017 529	1 286 743	2.0	1.1	X
4212	Cheese . . . . .	2 574	79 514 860	3 218 785	4.0	2.8	X
4213	Milk and cream, except raw . . . . .	990	28 190 047	552 429	2.0	.5	X
4214	Ice cream . . . . .	1 058	56 575 113	1 588 780	2.8	1.4	X
4215	Raw milk . . . . .	75	2 940 794	49 145	1.7	Z	X
4216	Other dairy products . . . . .	1 681	65 722 596	1 960 346	3.0	1.7	X
4300	Poultry and poultry products . . . . .	1 582	62 154 058	5 006 391	8.1	4.4	.6
4312	Eggs . . . . .	1 146	42 652 674	2 597 167	6.1	2.3	X
4314	Other poultry (excluding frozen packaged) . . . . .	775	3 965 128	812 265	20.5	.7	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4224103</b>	<b>Other general-line grocery whse—Con.</b>						
4400	Confectionery.....	1 876	57 735 944	2 655 207	4.6	2.3	.2
4411	Candy.....	710	19 763 823	73 060	.4	.1	X
4413	Nuts.....	1 414	24 196 693	506 335	2.1	.4	X
4414	Chips and popcorn.....	1 876	57 735 944	2 075 812	3.6	1.8	X
4500	Fish and seafoods (excluding canned and frozen packaged).....	982	45 154 569	1 824 366	4.0	1.6	X
4600	Meat and meat products (fresh and unpackage).....	2 065	74 161 225	7 522 225	10.1	6.6	38.4
4611	Beef (not killed on location).....	1 359	54 923 369	3 372 259	6.1	2.9	X
4612	Veal (not killed on location).....	359	13 095 716	155 578	1.2	.1	X
4613	Lamb and mutton (not killed on location).....	280	11 211 427	56 055	.5	Z	X
4614	Pork (not killed on location).....	886	36 486 912	1 154 466	3.2	1.0	X
4615	Sausage and prepared meats made on location.....	194	5 165 431	174 455	3.4	.2	X
4616	Sausage and prepared meats not made on location.....	1 160	37 030 933	1 390 792	3.8	1.2	X
4618	Other meat products.....	729	33 241 314	1 218 048	3.7	1.1	X
4700	Fresh fruits and vegetables.....	1 838	60 502 964	3 144 479	5.2	2.7	.1
4711	Fresh fruits.....	1 838	60 502 964	2 818 143	4.7	2.5	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.).....	999	11 589 402	96 293	.8	.1	X
4713	Other fresh vegetables.....	999	11 589 402	230 043	2.0	.2	X
4800	Coffee, tea, and spices.....	2 685	89 755 761	3 276 496	3.7	2.9	41.7
4811	Coffee.....	1 952	64 261 795	1 337 034	2.1	1.2	X
4812	Tea.....	1 798	60 643 292	775 694	1.3	.7	X
4813	Spices.....	2 045	70 680 361	1 163 765	1.6	1.0	X
4820	Bread and baked goods.....	1 546	39 577 041	2 460 939	6.2	2.2	54.8
4821	Breads and rolls.....	828	19 044 151	724 209	3.8	.6	X
4822	Cookies, cakes, and other baked goods.....	1 353	35 460 220	1 736 727	4.9	1.5	X
4830	Canned foods.....	3 256	109 068 514	23 849 532	21.9	20.8	44.7
4831	Canned and bottled fruits, vegetables, and juices.....	3 045	104 729 640	13 195 014	12.6	11.5	X
4832	Canned and bottled baby foods.....	1 003	56 423 703	1 404 869	2.5	1.2	X
4833	Canned meats.....	1 566	69 045 245	1 749 372	2.5	1.5	X
4834	Canned fish and seafoods.....	1 964	78 954 803	2 254 711	2.9	2.0	X
4835	Canned milk.....	929	38 723 931	647 413	1.7	.6	X
4836	Other canned foods.....	2 040	80 183 193	4 598 150	5.7	4.0	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.).....	1 165	26 953 627	954 366	3.5	.8	X
4850	Soft drinks and bottled water.....	2 184	71 791 397	2 395 295	3.3	2.1	59.8
4851	Soft drinks, packaged.....	1 562	39 867 368	1 088 033	2.7	1.0	X
4852	Soft drinks, pre and post mix bulk.....	598	22 877 009	474 814	2.1	.4	X
4853	Bottled water.....	1 476	51 591 154	832 435	1.6	.7	X
4860	Other grocery specialties.....	2 803	87 002 763	18 805 840	21.6	16.4	56.5
4861	Pasta.....	2 304	76 755 270	2 120 270	2.8	1.9	X
4862	Breakfast cereals.....	1 768	64 749 509	2 930 523	4.5	2.6	X
4863	Cooking oils and margarine.....	2 087	60 390 211	2 057 057	3.4	1.8	X
4864	Flour.....	1 669	42 583 381	996 431	2.3	.9	X
4865	Pickles, preserves, jellies, jams, and sauces.....	2 111	72 435 013	2 760 513	3.8	2.4	X
4866	Sugar, refined.....	1 617	51 298 864	1 133 374	2.2	1.0	X
4867	Pet foods.....	1 013	53 798 349	1 850 327	3.4	1.6	X
4868	Grocery specialties, n.e.c.....	1 417	54 110 222	4 957 328	9.2	4.3	X
4900	Grain and beans.....	957	29 503 123	494 092	1.7	.4	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum).....	1 072	59 051 304	1 907 377	3.2	1.7	.1
5335	Detergents and soaps.....	1 072	59 051 304	1 907 377	3.2	1.7	X
5600	Beer and ale.....	500	2 191 106	61 149	2.8	.1	X
5700	Wines and distilled alcoholic beverages.....	525	2 988 753	51 295	1.7	Z	X
5900	Tobacco and tobacco products.....	860	20 077 501	1 447 083	7.2	1.3	1.4
5911	Cigars.....	576	18 939 583	1 096 101	5.8	1.0	X
5912	Cigarettes.....	687	6 228 094	312 450	5.0	.3	X
5913	Other tobacco products (excluding leaf).....	687	6 228 094	24 160	.4	Z	X
9700	Service receipts and labor charges (including installed parts).....	83	2 755 376	56 942	2.1	.1	.9
9701	Labor charges for repair work.....	41	712 332	2 071	.3	Z	X
9702	Parts installed in repair work.....	41	712 332	853	.1	Z	X
9703	Other service receipts and labor charges—Specify.....	39	1 689 340	37 708	2.2	Z	X
9810	Miscellaneous commodities.....	275	16 980 723	1 240 240	7.3	1.1	X
9940	Rental and leasing receipts.....	35	1 257 180	23 543	1.9	Z	X
<b>42242</b>	<b>Packaged frozen food whse.....</b>	<b>3 838</b>	<b>X</b>	<b>69 114 831</b>	<b>X</b>	<b>100.0</b>	<b>79.2</b>
0540	Other home furnishings.....	104	4 858 608	132 617	2.7	.2	X
0960	Restaurant and hotel equipment and supplies.....	262	13 806 202	648 659	4.7	.9	X
0970	Store machines and equipment.....	22	132 975	1 516	1.1	Z	X
1400	Electrical apparatus and equipment.....	6	11 315	867	7.7	Z	X
1700	Hardware.....	7	15 518	695	4.5	Z	X
2530	Laundry and dry-cleaning equipment and supplies.....	25	1 965 053	32 171	1.6	Z	X
2620	Marine machinery, equipment, and supplies.....	18	379 885	12 309	3.2	Z	X
3400	Industrial and personal services paper and plastics.....	438	20 487 890	1 662 034	8.1	2.4	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries.....	47	1 807 460	66 957	3.7	.1	.8
3512	Nonprescription pharmaceuticals.....	18	906 282	15 659	1.7	Z	X
3513	Cosmetics.....	18	906 282	1 175	.1	Z	X
3515	Other toiletries and druggists' sundries.....	19	193 427	1 948	1.0	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42242</b>	<b>Packaged frozen food whsle—Con.</b>						
4100	Frozen foods (packaged) . . . . .	3 838	69 114 831	46 699 713	67.6	67.6	65.6
4111	Dinners (frozen) . . . . .	559	17 271 114	2 273 363	13.2	3.3	X
4112	Fish and seafoods (frozen packaged) . . . . .	2 069	46 761 259	12 187 181	26.1	17.6	X
4113	Vegetables (frozen) . . . . .	1 210	33 248 676	4 585 869	13.8	6.6	X
4114	Fruits and fruit juices (frozen) . . . . .	1 003	27 815 262	3 275 019	11.8	4.7	X
4115	Meat (frozen packaged) . . . . .	1 680	41 988 193	11 028 580	26.3	16.0	X
4116	Frozen baked goods . . . . .	1 230	33 858 601	5 172 995	15.3	7.5	X
4117	Other frozen foods (except frozen dairy products) . . . . .	1 432	32 777 491	8 176 705	24.9	11.8	X
4200	Dairy products (excluding dried or canned) . . . . .	836	30 305 480	2 525 605	8.3	3.7	19.0
4211	Butter . . . . .	343	15 670 928	302 665	1.9	.4	X
4212	Cheese . . . . .	654	25 126 056	1 184 877	4.7	1.7	X
4213	Milk and cream, except raw . . . . .	190	7 274 477	176 674	2.4	.3	X
4214	Ice cream . . . . .	182	9 972 121	499 101	5.0	.7	X
4215	Raw milk . . . . .	32	930 614	17 586	1.9	Z	X
4216	Other dairy products . . . . .	319	13 592 984	344 696	2.5	.5	X
4300	Poultry and poultry products . . . . .	806	23 899 646	2 651 080	11.1	3.8	2.5
4311	Dressed poultry killed on location . . . . .	68	935 249	81 431	8.7	.1	X
4312	Eggs . . . . .	384	10 704 566	189 906	1.8	.3	X
4313	Live poultry . . . . .	66	1 928 331	255 841	13.3	.4	X
4314	Other poultry (excluding frozen packaged) . . . . .	609	19 730 007	2 123 901	10.8	3.1	X
4400	Confectionery . . . . .	267	8 479 873	398 230	4.7	.6	.5
4411	Candy . . . . .	98	3 542 597	173 533	4.9	.3	X
4413	Nuts . . . . .	101	3 728 596	161 735	4.3	.2	X
4414	Chips and popcorn . . . . .	74	896 796	7 282	.8	Z	X
4415	Other confections . . . . .	113	1 337 497	39 919	3.0	.1	X
4500	Fish and seafoods (excluding canned and frozen packaged) . . . . .	506	9 870 762	1 029 835	10.4	1.6	X
4600	Meat and meat products (fresh and unpackaged) . . . . .	557	17 280 613	1 803 670	10.4	2.5	27.6
4611	Beef (not killed on location) . . . . .	394	12 836 136	866 940	6.8	1.3	X
4612	Veal (not killed on location) . . . . .	102	2 451 287	79 971	3.3	.1	X
4613	Lamb and mutton (not killed on location) . . . . .	84	1 574 282	23 906	1.5	Z	X
4614	Pork (not killed on location) . . . . .	293	9 673 785	397 686	4.1	.6	X
4615	Sausage and prepared meats made on location . . . . .	117	1 847 446	44 268	2.4	.1	X
4616	Sausage and prepared meats not made on location . . . . .	242	7 201 292	186 651	2.6	.3	X
4617	Meat from animals killed on location . . . . .	11	293 918	2 484	.8	Z	X
4618	Other meat products . . . . .	168	5 526 021	201 524	3.6	.3	X
4700	Fresh fruits and vegetables . . . . .	477	18 408 161	927 435	5.0	1.3	1.3
4711	Fresh fruits . . . . .	410	16 273 065	588 341	3.6	.9	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.) . . . . .	170	2 679 679	148 969	5.6	.2	X
4713	Other fresh vegetables . . . . .	149	7 391 728	190 021	2.6	.3	X
4800	Coffee, tea, and spices . . . . .	614	20 151 312	596 628	3.0	.9	19.4
4811	Coffee . . . . .	346	12 993 130	265 927	2.0	.4	X
4812	Tea . . . . .	214	9 132 605	122 844	1.3	.2	X
4813	Spices . . . . .	221	8 441 629	133 376	1.6	.2	X
4820	Bread and baked goods . . . . .	373	11 872 663	498 446	4.2	.7	22.9
4821	Breads and rolls . . . . .	189	7 458 340	197 132	2.6	.3	X
4822	Cookies, cakes, and other baked goods . . . . .	289	8 742 971	301 306	3.4	.4	X
4830	Canned foods . . . . .	769	23 349 534	2 634 726	11.3	3.8	20.8
4831	Canned and bottled fruits, vegetables, and juices . . . . .	612	19 665 466	1 604 666	8.2	2.3	X
4832	Canned and bottled baby foods . . . . .	52	1 213 572	25 218	2.1	Z	X
4833	Canned meats . . . . .	151	5 444 814	98 401	1.8	.1	X
4834	Canned fish and seafoods . . . . .	239	9 102 523	181 041	2.0	.3	X
4835	Canned milk . . . . .	60	3 324 173	26 998	.8	Z	X
4836	Other canned foods . . . . .	309	10 303 648	638 482	6.2	.9	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) . . . . .	275	11 322 437	626 677	5.5	.9	X
4850	Soft drinks and bottled water . . . . .	366	16 044 901	588 831	3.7	.9	22.2
4851	Soft drinks, packaged . . . . .	216	10 079 469	268 194	2.7	.4	X
4852	Soft drinks, pre and post mix bulk . . . . .	115	5 598 427	150 426	2.7	.2	X
4853	Bottled water . . . . .	156	7 254 720	147 614	2.0	.2	X
4860	Other grocery specialties . . . . .	811	28 715 483	4 162 156	14.5	6.0	25.4
4861	Pasta . . . . .	332	12 594 337	437 056	3.5	.6	X
4862	Breakfast cereals . . . . .	194	9 292 191	236 276	2.5	.3	X
4863	Cooking oils and margarine . . . . .	416	11 963 420	328 874	2.7	.5	X
4864	Flour . . . . .	198	5 715 647	109 610	1.9	.2	X
4865	Pickles, preserves, jellies, jams, and sauces . . . . .	396	14 990 454	361 863	2.4	.5	X
4866	Sugar, refined . . . . .	194	6 349 994	123 355	1.9	.2	X
4867	Pet foods . . . . .	49	3 589 226	104 131	2.9	.2	X
4868	Grocery specialties, n.e.c. . . . .	366	15 702 507	2 461 002	15.7	3.6	X
4900	Grain and beans . . . . .	84	1 670 011	130 439	7.8	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	212	10 142 883	254 151	2.5	.4	X
5600	Beer and ale . . . . .	7	28 926	453	1.6	Z	X
5700	Wines and distilled alcoholic beverages . . . . .	41	702 362	56 400	8.0	.1	X
5800	Farm supplies . . . . .	15	247 935	55 076	22.2	.1	78.0
5817	Seeds and bulbs . . . . .	13	191 438	37 789	19.7	.1	X
5900	Tobacco and tobacco products . . . . .	8	97 641	1 045	1.1	Z	X
9700	Service receipts and labor charges (including installed parts) . . . . .	33	334 329	15 064	4.5	Z	.3
9701	Labor charges for repair work . . . . .	31	162 699	11 633	7.2	Z	X
9810	Miscellaneous commodities . . . . .	189	7 230 661	724 667	10.0	1.0	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) . . . . .	6	17 701	2 386	13.5	Z	X
9940	Rental and leasing receipts . . . . .	37	225 937	9 208	4.1	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422420</b>	<b>Packaged frozen food whsle</b>	<b>3 838</b>	<b>X</b>	<b>69 114 831</b>	<b>X</b>	<b>100.0</b>	<b>79.2</b>
0540	Other home furnishings	104	4 858 608	132 617	2.7	.2	X
0960	Restaurant and hotel equipment and supplies	262	13 806 202	648 659	4.7	.9	X
0970	Store machines and equipment	22	132 975	1 516	1.1	Z	X
1400	Electrical apparatus and equipment	6	11 315	867	7.7	Z	X
1700	Hardware	7	15 518	695	4.5	Z	X
2530	Laundry and dry-cleaning equipment and supplies	25	1 965 053	32 171	1.6	Z	X
2620	Marine machinery, equipment, and supplies	18	379 885	12 309	3.2	Z	X
3400	Industrial and personal services paper and plastics	438	20 487 890	1 662 034	8.1	2.4	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	47	1 807 460	66 957	3.7	.1	.8
3512	Nonprescription pharmaceuticals	18	906 282	15 659	1.7	Z	X
3513	Cosmetics	18	906 282	1 175	.1	Z	X
3515	Other toiletries and druggists' sundries	19	193 427	1 948	1.0	Z	X
4100	Frozen foods (packaged)	3 838	69 114 831	46 699 713	67.6	67.6	65.6
4111	Dinners (frozen)	559	17 271 114	2 273 363	13.2	3.3	X
4112	Fish and seafoods (frozen packaged)	2 069	46 761 259	12 187 181	26.1	17.6	X
4113	Vegetables (frozen)	1 210	33 248 676	4 585 869	13.8	6.6	X
4114	Fruits and fruit juices (frozen)	1 003	27 815 262	3 275 019	11.8	4.7	X
4115	Meat (frozen packaged)	1 680	41 988 193	11 028 580	26.3	16.0	X
4116	Frozen baked goods	1 230	33 858 601	5 172 995	15.3	7.5	X
4117	Other frozen foods (except frozen dairy products)	1 432	32 777 491	8 176 705	24.9	11.8	X
4200	Dairy products (excluding dried or canned)	836	30 305 480	2 525 605	8.3	3.7	19.0
4211	Butter	343	15 670 928	302 665	1.9	.4	X
4212	Cheese	654	25 126 056	1 184 877	4.7	1.7	X
4213	Milk and cream, except raw	190	7 274 477	176 674	2.4	.3	X
4214	Ice cream	182	9 972 121	499 101	5.0	.7	X
4215	Raw milk	32	930 614	17 586	1.9	.1	X
4216	Other dairy products	319	13 592 984	344 696	2.5	.5	X
4300	Poultry and poultry products	806	23 899 646	2 651 080	11.1	3.8	2.5
4311	Dressed poultry killed on location	68	935 249	81 431	8.7	.1	X
4312	Eggs	384	10 704 566	189 906	1.8	.3	X
4313	Live poultry	66	1 928 331	255 841	13.3	.4	X
4314	Other poultry (excluding frozen packaged)	609	19 730 007	2 123 901	10.8	3.1	X
4400	Confectionery	267	8 479 873	398 230	4.7	.6	.5
4411	Candy	98	3 542 597	173 533	4.9	.3	X
4413	Nuts	101	3 728 596	161 735	4.3	.2	X
4414	Chips and popcorn	74	896 796	7 282	.8	Z	X
4415	Other confections	113	1 337 497	39 919	3.0	.1	X
4500	Fish and seafoods (excluding canned and frozen packaged)	506	9 870 762	1 029 835	10.4	1.5	X
4600	Meat and meat products (fresh and unpackaged)	557	17 280 613	1 803 670	10.4	2.6	27.6
4611	Beef (not killed on location)	394	12 836 136	866 940	6.8	1.3	X
4612	Veal (not killed on location)	102	2 451 287	79 971	3.3	.1	X
4613	Lamb and mutton (not killed on location)	84	1 574 282	23 906	1.5	Z	X
4614	Pork (not killed on location)	293	9 673 785	397 686	4.1	.6	X
4615	Sausage and prepared meats made on location	117	1 847 446	44 268	2.4	.1	X
4616	Sausage and prepared meats not made on location	242	7 201 292	186 651	2.6	.3	X
4617	Meat from animals killed on location	11	293 918	2 484	.8	Z	X
4618	Other meat products	168	5 526 021	201 524	3.6	.3	X
4700	Fresh fruits and vegetables	477	18 408 161	927 435	5.0	1.3	1.3
4711	Fresh fruits	410	16 273 065	588 341	3.6	.9	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.)	170	2 679 679	148 969	5.6	.2	X
4713	Other fresh vegetables	149	7 391 728	190 021	2.6	.3	X
4800	Coffee, tea, and spices	614	20 151 312	596 628	3.0	.9	19.4
4811	Coffee	346	12 993 130	265 927	2.0	.4	X
4812	Tea	214	9 132 605	122 844	1.3	.2	X
4813	Spices	221	8 441 629	133 376	1.6	.2	X
4820	Bread and baked goods	373	11 872 663	498 446	4.2	.7	22.9
4821	Breads and rolls	189	7 458 340	197 132	2.6	.3	X
4822	Cookies, cakes, and other baked goods	289	8 742 971	301 306	3.4	.4	X
4830	Canned foods	769	23 349 534	2 634 726	11.3	3.8	20.8
4831	Canned and bottled fruits, vegetables, and juices	612	19 665 466	1 604 666	8.2	2.3	X
4832	Canned and bottled baby foods	52	1 213 572	25 218	2.1	Z	X
4833	Canned meats	151	5 444 814	98 401	1.8	.1	X
4834	Canned fish and seafoods	239	9 102 523	181 041	2.0	.3	X
4835	Canned milk	60	3 324 173	26 998	.8	Z	X
4836	Other canned foods	309	10 303 648	638 482	6.2	.9	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	275	11 322 437	626 677	5.5	.9	X
4850	Soft drinks and bottled water	366	16 044 901	588 831	3.7	.9	22.2
4851	Soft drinks, packaged	216	10 079 469	268 194	2.7	.4	X
4852	Soft drinks, pre and post mix bulk	115	5 598 427	150 426	2.7	.2	X
4853	Bottled water	156	7 254 720	147 614	2.0	.2	X
4860	Other grocery specialties	811	28 715 483	4 162 156	14.5	6.0	25.4
4861	Pasta	332	12 594 337	437 056	3.5	.6	X
4862	Breakfast cereals	194	9 292 191	236 276	2.5	.3	X
4863	Cooking oils and margarine	416	11 963 420	328 874	2.7	.5	X
4864	Flour	198	5 715 647	109 610	1.9	.2	X
4865	Pickles, preserves, jellies, jams, and sauces	396	14 990 454	361 863	2.4	.5	X
4866	Sugar, refined	194	6 349 994	123 355	1.9	.2	X
4867	Pet foods	49	3 589 226	104 131	2.9	.2	X
4868	Grocery specialties, n.e.c.	366	15 702 507	2 461 002	15.7	3.6	X
4900	Grain and beans	84	1 670 011	130 439	7.8	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	212	10 142 883	254 151	2.5	.4	X
5600	Beer and ale	7	28 926	453	1.6	Z	X
5700	Wines and distilled alcoholic beverages	41	702 362	56 400	8.0	.1	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422420</b>	<b>Packaged frozen food whsle—Con.</b>						
5800	Farm supplies .....	15	247 935	55 076	22.2	.1	78.0
5817	Seeds and bulbs .....	13	191 438	37 789	19.7	.1	X
5900	Tobacco and tobacco products .....	8	97 641	1 045	1.1	Z	X
9700	Service receipts and labor charges (including installed parts) .....	33	334 329	15 064	4.5	Z	.3
9701	Labor charges for repair work .....	31	162 699	11 633	7.2	Z	X
9810	Miscellaneous commodities .....	189	7 230 661	724 667	10.0	1.0	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) ...	6	17 701	2 386	13.5	Z	X
9940	Rental and leasing receipts .....	37	225 937	9 208	4.1	Z	X
<b>42243</b>	<b>Dairy products, (except dried or canned) whsle .....</b>	<b>2 862</b>	<b>X</b>	<b>34 594 779</b>	<b>X</b>	<b>100.0</b>	<b>78.6</b>
0960	Restaurant and hotel equipment and supplies .....	51	664 349	32 222	4.9	.1	X
3400	Industrial and personal services paper and plastics .....	92	1 188 848	109 945	9.2	.3	X
4100	Frozen foods (packaged) .....	378	4 158 777	556 834	13.4	1.6	28.2
4111	Dinners (frozen) .....	71	884 429	40 599	4.6	.1	X
4112	Fish and seafoods (frozen packaged) .....	96	1 107 314	35 007	3.2	.1	X
4113	Vegetables (frozen) .....	100	1 248 340	50 840	4.1	.1	X
4114	Fruits and fruit juices (frozen) .....	52	842 449	15 096	1.8	Z	X
4115	Meat (frozen packaged) .....	196	2 165 876	182 293	8.4	.5	X
4116	Frozen baked goods .....	117	1 903 684	166 510	8.7	.5	X
4117	Other frozen foods (except frozen dairy products) .....	129	1 176 582	66 267	5.6	.2	X
4200	Dairy products (excluding dried or canned) .....	2 862	34 594 779	31 125 480	90.0	90.0	69.3
4211	Butter .....	1 025	10 899 331	1 502 506	13.8	4.3	X
4212	Cheese .....	1 372	17 170 815	9 013 833	52.5	26.1	X
4213	Milk and cream, except raw .....	1 348	10 400 493	5 219 440	50.2	15.1	X
4214	Ice cream .....	1 438	8 892 267	4 863 813	54.7	14.1	X
4215	Raw milk .....	164	5 233 866	4 677 910	89.4	13.5	X
4216	Other dairy products .....	1 199	16 801 308	5 847 978	34.8	16.9	X
4300	Poultry and poultry products .....	265	3 505 290	389 179	11.1	1.1	3.1
4312	Eggs .....	245	3 018 129	340 518	11.3	1.0	X
4400	Confectionery .....	80	664 321	32 232	4.9	.1	4.0
4411	Candy .....	37	69 720	2 112	3.0	Z	X
4412	Chewing gum .....	19	14 563	19	.1	Z	X
4414	Chips and popcorn .....	38	332 573	23 506	7.1	.1	X
4415	Other confections .....	38	250 790	3 784	1.5	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	84	1 026 416	64 791	6.3	.2	X
4600	Meat and meat products (fresh and unpackaged) .....	283	4 060 106	676 086	16.7	2.0	36.6
4611	Beef (not killed on location) .....	60	1 571 454	213 713	13.6	.6	X
4612	Veal (not killed on location) .....	10	1 492 068	11 981	.8	.1	X
4613	Lamb and mutton (not killed on location) .....	15	1 431 108	19 209	1.3	.1	X
4614	Pork (not killed on location) .....	39	1 741 446	124 113	7.1	.4	X
4615	Sausage and prepared meats made on location .....	40	127 680	15 152	11.9	Z	X
4616	Sausage and prepared meats not made on location .....	187	3 157 595	168 488	5.3	.5	X
4618	Other meat products .....	61	2 294 687	115 854	5.0	.3	X
4700	Fresh fruits and vegetables .....	92	1 519 657	108 279	7.1	.3	5.7
4711	Fresh fruits .....	86	1 432 147	104 617	7.3	.3	X
4800	Coffee, tea, and spices .....	163	1 384 993	40 464	2.9	.1	20.0
4811	Coffee .....	86	546 855	13 663	2.5	Z	X
4812	Tea .....	35	123 651	2 973	2.4	Z	X
4813	Spices .....	110	1 028 815	23 815	2.3	.1	X
4820	Bread and baked goods .....	156	2 022 306	69 005	3.4	.2	7.3
4821	Breads and rolls .....	102	912 816	33 485	3.7	.1	X
4822	Cookies, cakes, and other baked goods .....	91	798 223	33 167	4.2	.1	X
4830	Canned foods .....	236	3 200 016	263 332	8.2	.8	40.9
4831	Canned and bottled fruits, vegetables, and juices .....	169	1 240 510	125 267	10.1	.4	X
4833	Canned meats .....	15	1 671 764	17 868	1.1	X	X
4834	Canned fish and seafoods .....	49	428 548	19 460	4.5	.1	X
4836	Other canned foods .....	113	888 442	100 668	11.3	.3	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	94	899 472	43 945	4.9	.1	X
4850	Soft drinks and bottled water .....	294	2 618 047	92 237	3.5	.3	10.9
4851	Soft drinks, packaged .....	180	1 302 536	44 112	3.4	.1	X
4852	Soft drinks, pre and post mix bulk .....	43	357 290	8 668	2.4	Z	X
4853	Bottled water .....	101	1 256 436	38 901	3.1	.1	X
4860	Other grocery specialties .....	274	3 960 635	439 142	11.1	1.3	18.7
4861	Pasta .....	181	2 191 165	94 813	4.3	.3	X
4862	Breakfast cereals .....	8	113 998	1 159	1.0	Z	X
4863	Cooking oils and margarine .....	78	1 928 262	58 099	3.0	.2	X
4864	Flour .....	111	1 576 124	100 298	6.4	.3	X
4865	Pickles, preserves, jellies, jams, and sauces .....	65	675 289	18 787	2.8	.1	X
4866	Sugar, refined .....	40	517 385	9 635	1.9	Z	X
4867	Pet foods .....	10	192 197	6 277	3.3	Z	X
4868	Grocery specialties, n.e.c. .....	98	839 129	149 939	17.9	.4	X
4900	Grain and beans .....	10	156 998	18 283	11.6	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	19	129 336	2 518	1.9	Z	X
5800	Farm supplies .....	50	1 354 841	64 453	4.8	.2	2.8
5812	Feeds (poultry and livestock) not mixed on location .....	8	24 323	4 738	19.5	Z	X
9700	Service receipts and labor charges (including installed parts) .....	24	480 367	10 801	2.2	Z	X
9703	Other service receipts and labor charges—Specify .....	17	62 192	1 607	2.6	Z	X
9810	Miscellaneous commodities .....	176	3 785 625	424 043	11.2	1.2	X

See footnotes at end of table.



**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42243</b>	<b>Dairy products, (except dried or canned) whole—Con.</b>						
9940	Rental and leasing receipts .....	35	129 614	3 629	2.8	Z	X
<b>422430</b>	<b>Dairy products, (except dried or canned) whole .....</b>	<b>2 862</b>	<b>X</b>	<b>34 594 779</b>	<b>X</b>	<b>100.0</b>	<b>78.6</b>
0960	Restaurant and hotel equipment and supplies .....	51	664 349	32 222	4.9	.1	X
3400	Industrial and personal services paper and plastics .....	92	1 188 848	109 945	9.2	.3	X
4100	Frozen foods (packaged) .....	378	4 158 777	556 834	13.4	1.6	28.2
4111	Dinners (frozen) .....	71	884 429	40 599	4.6	.1	X
4112	Fish and seafoods (frozen packaged) .....	96	1 107 314	35 007	3.2	.1	X
4113	Vegetables (frozen) .....	100	1 248 340	50 840	4.1	.1	X
4114	Fruits and fruit juices (frozen) .....	52	842 449	15 096	1.8	Z	X
4115	Meat (frozen packaged) .....	196	2 165 876	182 293	8.4	.5	X
4116	Frozen baked goods .....	117	1 903 684	166 510	8.7	.5	X
4117	Other frozen foods (except frozen dairy products) .....	129	1 176 582	66 267	5.6	.2	X
4200	Dairy products (excluding dried or canned) .....	2 862	34 594 779	31 125 480	90.0	90.0	69.3
4211	Butter .....	1 025	10 899 331	1 502 506	13.8	4.3	X
4212	Cheese .....	1 372	17 170 815	9 013 833	52.5	26.1	X
4213	Milk and cream, except raw .....	1 348	10 400 493	5 219 440	50.2	15.1	X
4214	Ice cream .....	1 438	8 892 267	4 863 813	54.7	14.1	X
4215	Raw milk .....	164	5 233 866	4 677 910	89.4	13.5	X
4216	Other dairy products .....	1 199	16 801 308	5 847 978	34.8	16.9	X
4300	Poultry and poultry products .....	265	3 505 290	389 179	11.1	1.1	3.1
4312	Eggs .....	245	3 018 129	340 518	11.3	1.0	X
4400	Confectionery .....	80	664 321	32 232	4.9	.1	4.0
4411	Candy .....	37	69 720	2 112	3.0	Z	X
4412	Chewing gum .....	19	14 563	19	.1	Z	X
4414	Chips and popcorn .....	38	332 573	23 506	7.1	.1	X
4415	Other confections .....	38	250 790	3 784	1.5	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	84	1 026 416	64 791	6.3	.2	X
4600	Meat and meat products (fresh and unpackage) .....	283	4 060 106	676 086	16.7	2.0	36.6
4611	Beef (not killed on location) .....	60	1 571 454	213 713	13.6	.6	X
4612	Veal (not killed on location) .....	10	1 492 068	11 981	.8	Z	X
4613	Lamb and mutton (not killed on location) .....	15	1 431 108	19 209	1.3	.1	X
4614	Pork (not killed on location) .....	39	1 741 446	124 113	7.1	.4	X
4615	Sausage and prepared meats made on location .....	40	127 680	15 152	11.9	Z	X
4616	Sausage and prepared meats not made on location .....	187	3 157 595	168 488	5.3	.5	X
4618	Other meat products .....	61	2 294 687	115 854	5.0	.3	X
4700	Fresh fruits and vegetables .....	92	1 519 657	108 279	7.1	.3	5.7
4711	Fresh fruits .....	86	1 432 147	104 617	7.3	.3	X
4800	Coffee, tea, and spices .....	163	1 384 993	40 464	2.9	.1	20.0
4811	Coffee .....	86	546 855	13 663	2.5	Z	X
4812	Tea .....	35	123 651	2 973	2.4	Z	X
4813	Spices .....	110	1 028 815	23 815	2.3	.1	X
4820	Bread and baked goods .....	156	2 022 306	69 005	3.4	.2	7.3
4821	Breads and rolls .....	102	912 816	33 485	3.7	.1	X
4822	Cookies, cakes, and other baked goods .....	91	798 223	33 167	4.2	.1	X
4830	Canned foods .....	236	3 200 016	263 332	8.2	.8	40.9
4831	Canned and bottled fruits, vegetables, and juices .....	169	1 240 510	125 267	10.1	.4	X
4833	Canned meats .....	15	1 671 764	17 868	1.1	.1	X
4834	Canned fish and seafoods .....	49	428 548	19 460	4.5	.1	X
4836	Other canned foods .....	113	888 442	100 668	11.3	.3	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	94	899 472	43 945	4.9	.1	X
4850	Soft drinks and bottled water .....	294	2 618 047	92 237	3.5	.3	10.9
4851	Soft drinks, packaged .....	180	1 302 536	44 112	3.4	.1	X
4852	Soft drinks, pre and post mix bulk .....	43	357 290	8 668	2.4	Z	X
4853	Bottled water .....	101	1 256 436	38 901	3.1	.1	X
4860	Other grocery specialties .....	274	3 960 635	439 142	11.1	1.3	18.7
4861	Pasta .....	181	2 191 165	94 813	4.3	.3	X
4862	Breakfast cereals .....	8	113 998	1 159	1.0	Z	X
4863	Cooking oils and margarine .....	78	1 928 262	58 099	3.0	.2	X
4864	Flour .....	111	1 576 124	100 298	6.4	.3	X
4865	Pickles, preserves, jellies, jams, and sauces .....	65	675 289	18 787	2.8	.1	X
4866	Sugar, refined .....	40	517 385	9 635	1.9	Z	X
4867	Pet foods .....	10	192 197	6 277	3.3	Z	X
4868	Grocery specialties, n.e.c. .....	98	839 129	149 939	17.9	.4	X
4900	Grain and beans .....	10	156 998	18 283	11.6	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	19	129 336	2 518	1.9	Z	X
5800	Farm supplies .....	50	1 354 841	64 453	4.8	.2	2.8
5812	Feeds (poultry and livestock) not mixed on location .....	8	24 323	4 738	19.5	Z	X
9700	Service receipts and labor charges (including installed parts) .....	24	480 367	10 801	2.2	Z	X
9703	Other service receipts and labor charges—Specify .....	17	62 192	1 607	2.6	Z	X
9810	Miscellaneous commodities .....	176	3 785 625	424 043	11.2	1.2	X
9940	Rental and leasing receipts .....	35	129 614	3 629	2.8	Z	X
<b>4224301</b>	<b>Raw milk whole .....</b>	<b>140</b>	<b>X</b>	<b>4 900 769</b>	<b>X</b>	<b>100.0</b>	<b>84.5</b>
4200	Dairy products (excluding dried or canned) .....	140	4 900 769	4 817 737	98.3	98.3	X
4850	Soft drinks and bottled water .....	6	63 227	1 969	3.1	Z	X
5800	Farm supplies .....	35	1 297 427	51 674	4.0	1.1	X
9700	Service receipts and labor charges (including installed parts) .....	6	394 655	8 125	2.1	.2	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4224302</b>	<b>Dairy product (except raw milk) whsle</b>	<b>2 722</b>	<b>X</b>	<b>29 694 010</b>	<b>X</b>	<b>100.0</b>	<b>77.7</b>
0960	Restaurant and hotel equipment and supplies	51	664 349	32 222	4.9	.1	X
3400	Industrial and personal services paper and plastics	92	1 188 848	109 945	9.2	.4	X
4100	Frozen foods (packaged)	373	4 120 501	550 402	13.4	1.9	27.5
4111	Dinners (frozen)	71	884 429	40 599	4.6	.1	X
4112	Fish and seafoods (frozen packaged)	96	1 107 314	35 007	3.2	.1	X
4113	Vegetables (frozen)	100	1 248 340	50 840	4.1	.2	X
4114	Fruits and fruit juices (frozen)	50	815 324	14 531	1.8	.2	X
4115	Meat (frozen packaged)	194	2 138 751	179 467	8.4	.6	X
4116	Frozen baked goods	117	1 903 684	166 510	8.7	.6	X
4117	Other frozen foods (except frozen dairy products)	127	1 149 457	63 441	5.5	.2	X
4200	Dairy products (excluding dried or canned)	2 722	29 694 010	26 307 743	88.6	88.6	66.8
4211	Butter	999	10 212 604	1 496 024	14.6	5.0	X
4212	Cheese	1 350	16 902 739	9 007 522	53.3	30.3	X
4213	Milk and cream, except raw	1 332	9 663 997	5 100 180	52.8	17.2	X
4214	Ice cream	1 424	8 777 110	4 859 864	55.4	16.4	X
4215	Raw milk	24	333 097	76 330	22.9	.3	X
4216	Other dairy products	1 174	15 921 871	5 767 823	36.2	19.4	X
4300	Poultry and poultry products	263	3 478 165	387 766	11.1	1.3	3.1
4312	Eggs	245	3 018 129	340 518	11.3	1.1	X
4400	Confectionery	80	664 321	32 232	4.9	.1	4.0
4411	Candy	37	69 720	2 112	3.0	Z	X
4412	Chewing gum	19	14 563	19	.1	Z	X
4414	Chips and popcorn	38	332 573	23 506	7.1	.1	X
4415	Other confections	38	250 790	3 784	1.5	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged)	84	1 026 416	64 791	6.3	.2	X
4600	Meat and meat products (fresh and unpackage)	278	4 023 821	670 295	16.7	2.3	35.9
4611	Beef (not killed on location)	60	1 571 454	213 713	13.6	.7	X
4612	Veal (not killed on location)	10	1 492 068	11 981	.8	Z	X
4613	Lamb and mutton (not killed on location)	15	1 431 108	19 209	1.3	.1	X
4614	Pork (not killed on location)	39	1 741 446	124 113	7.1	.4	X
4615	Sausage and prepared meats made on location	40	127 680	15 152	11.9	.1	X
4616	Sausage and prepared meats not made on location	185	3 130 470	162 837	5.2	.5	X
4618	Other meat products	61	2 294 687	115 854	5.0	.4	X
4700	Fresh fruits and vegetables	90	1 510 879	108 239	7.2	.4	5.7
4711	Fresh fruits	86	1 432 147	104 617	7.3	.4	X
4800	Coffee, tea, and spices	162	1 382 769	40 452	2.9	.1	19.8
4811	Coffee	86	546 855	13 663	2.5	Z	X
4812	Tea	35	123 651	2 973	2.4	Z	X
4813	Spices	110	1 028 815	23 815	2.3	.1	X
4820	Bread and baked goods	153	2 011 155	68 797	3.4	.2	7.2
4821	Breads and rolls	102	912 816	33 485	3.7	.1	X
4822	Cookies, cakes, and other baked goods	91	798 223	33 167	4.2	.1	X
4830	Canned foods	232	3 164 113	261 860	8.3	.9	40.1
4831	Canned and bottled fruits, vegetables, and juices	167	1 213 385	123 854	10.2	.4	X
4833	Canned meats	15	1 671 764	17 868	1.1	.1	X
4834	Canned fish and seafoods	49	428 548	19 460	4.5	.1	X
4836	Other canned foods	113	888 442	100 668	11.3	.3	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	94	899 472	43 945	4.9	.1	X
4850	Soft drinks and bottled water	288	2 554 820	90 268	3.5	.3	10.1
4851	Soft drinks, packaged	178	1 275 411	42 699	3.3	.1	X
4852	Soft drinks, pre and post mix bulk	43	357 290	8 668	2.4	Z	X
4853	Bottled water	101	1 256 436	38 901	3.1	.1	X
4860	Other grocery specialties	270	3 924 732	438 446	11.2	1.5	18.0
4861	Pasta	179	2 164 040	94 531	4.4	.3	X
4862	Breakfast cereals	8	113 998	1 159	1.0	.2	X
4863	Cooking oils and margarine	78	1 928 262	58 099	3.0	.2	X
4864	Flour	111	1 576 124	100 298	6.4	.3	X
4865	Pickles, preserves, jellies, jams, and sauces	65	675 289	18 787	2.8	.1	X
4866	Sugar, refined	38	490 260	9 353	1.9	Z	X
4867	Pet foods	10	192 197	6 277	3.3	Z	X
4868	Grocery specialties, n.e.c.	98	839 129	149 939	17.9	.5	X
4900	Grain and beans	10	156 998	18 283	11.6	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	19	129 336	2 518	1.9	Z	X
5800	Farm supplies	15	57 414	12 779	22.3	Z	63.5
5812	Feeds (poultry and livestock) not mixed on location	8	24 323	4 738	19.5	Z	X
9700	Service receipts and labor charges (including installed parts)	18	85 712	2 676	3.1	Z	.2
9703	Other service receipts and labor charges—Specify	17	62 192	1 607	2.6	Z	X
9810	Miscellaneous commodities	171	3 771 699	419 723	11.1	1.4	X
9940	Rental and leasing receipts	35	129 614	3 629	2.8	Z	X
<b>42244</b>	<b>Poultry &amp; poultry product whsle</b>	<b>1 040</b>	<b>X</b>	<b>13 809 561</b>	<b>X</b>	<b>100.0</b>	<b>82.3</b>
3400	Industrial and personal services paper and plastics	29	588 035	35 718	6.1	.3	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	10	36 934	4 106	11.1	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42244</b>	<b>Poultry &amp; poultry product whse—Con.</b>						
4100	Frozen foods (packaged) .....	269	4 749 078	594 957	12.5	4.3	37.7
4111	Dinners (frozen) .....	29	586 234	14 946	2.5	.1	X
4112	Fish and seafoods (frozen packaged) .....	144	2 042 085	79 935	3.9	.6	X
4113	Vegetables (frozen) .....	74	2 066 906	73 400	3.6	.5	X
4114	Fruits and fruit juices (frozen) .....	35	730 712	10 348	1.4	.1	X
4115	Meat (frozen packaged) .....	147	2 650 278	275 667	10.4	2.0	X
4116	Frozen baked goods .....	33	614 949	24 906	4.1	.2	X
4117	Other frozen foods (except frozen dairy products) .....	85	1 977 269	105 775	5.4	.8	X
4200	Dairy products (excluding dried or canned) .....	164	2 794 215	312 738	11.2	2.3	7.2
4211	Butter .....	41	344 983	28 754	8.3	.2	X
4212	Cheese .....	139	2 282 196	157 275	6.9	1.1	X
4213	Milk and cream, except raw .....	9	167 810	33 200	19.8	.2	X
4214	Ice cream .....	9	86 829	9 359	10.8	.1	X
4216	Other dairy products .....	58	1 391 683	74 257	5.3	.5	X
4300	Poultry and poultry products .....	1 040	13 809 561	10 533 224	76.3	76.3	47.2
4311	Dressed poultry killed on location .....	68	1 894 159	1 075 940	56.8	7.8	X
4312	Eggs .....	593	5 754 809	3 378 145	58.7	24.5	X
4313	Live poultry .....	65	524 785	300 351	57.2	2.2	X
4314	Other poultry (excluding frozen packaged) .....	537	8 473 224	5 778 787	68.2	41.8	X
4400	Confectionery .....	16	314 483	5 627	1.8	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	122	2 332 413	126 315	5.4	.9	X
4600	Meat and meat products (fresh and unpackage) .....	290	4 489 399	1 050 864	23.4	7.6	28.1
4611	Beef (not killed on location) .....	207	2 625 509	379 634	14.5	2.7	X
4612	Veal (not killed on location) .....	57	1 258 288	16 304	1.3	.1	X
4613	Lamb and mutton (not killed on location) .....	76	1 464 079	32 985	2.3	.2	X
4614	Pork (not killed on location) .....	177	2 774 702	234 997	8.5	1.7	X
4615	Sausage and prepared meats made on location .....	25	238 350	19 595	8.2	.1	X
4616	Sausage and prepared meats not made on location .....	137	2 583 675	211 100	8.2	1.5	X
4618	Other meat products .....	71	1 408 850	153 968	10.9	1.1	X
4700	Fresh fruits and vegetables .....	45	785 064	43 418	5.5	.3	X
4800	Coffee, tea, and spices .....	23	2 075 549	635 732	30.6	4.6	52.0
4811	Coffee .....	14	1 810 305	631 249	34.9	4.6	X
4813	Spices .....	6	25 911	787	3.0	Z	X
4820	Bread and baked goods .....	26	549 671	20 043	3.6	.1	16.8
4821	Breads and rolls .....	21	510 848	19 186	3.8	.1	X
4822	Cookies, cakes, and other baked goods .....	6	147 378	857	.6	Z	X
4830	Canned foods .....	68	1 680 981	159 282	9.5	1.2	35.2
4831	Canned and bottled fruits, vegetables, and juices .....	50	564 469	137 961	24.4	1.0	X
4833	Canned meats .....	10	9 671	160	1.7	Z	X
4834	Canned fish and seafoods .....	18	25 806	50	.2	Z	X
4836	Other canned foods .....	9	1 105 273	17 310	1.6	.1	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	20	430 572	24 437	5.7	.2	X
4850	Soft drinks and bottled water .....	33	714 802	22 947	3.2	.2	5.3
4851	Soft drinks, packaged .....	17	519 434	17 903	3.4	.1	X
4852	Soft drinks, pre and post mix bulk .....	7	11 287	277	2.5	Z	X
4853	Bottled water .....	18	549 559	4 767	.9	Z	X
4860	Other grocery specialties .....	78	1 243 639	52 928	4.3	.4	9.0
4861	Pasta .....	28	287 676	13 046	4.5	.1	X
4863	Cooking oils and margarine .....	38	327 280	7 656	2.3	.1	X
4864	Flour .....	11	146 613	7 304	5.0	.1	X
4865	Pickles, preserves, jellies, jams, and sauces .....	14	286 838	5 703	2.0	Z	X
4866	Sugar, refined .....	12	177 251	1 973	1.1	Z	X
4868	Grocery specialties, n.e.c. .....	14	579 221	13 580	2.3	.1	X
4900	Grain and beans .....	9	201 169	43 020	21.4	.3	X
5800	Farm supplies .....	8	146 519	46 171	31.5	.3	67.3
5815	Insecticides, fungicides, and pesticides .....	7	143 207	1 549	1.1	Z	X
9700	Service receipts and labor charges (including installed parts) .....	10	26 267	1 200	4.6	Z	X
9810	Miscellaneous commodities .....	48	913 642	56 595	6.2	.4	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) .....	11	107 930	21 089	19.5	.2	X
9940	Rental and leasing receipts .....	11	73 082	1 051	1.4	Z	X
<b>422440</b>	<b>Poultry &amp; poultry product whse .....</b>	<b>1 040</b>	<b>X</b>	<b>13 809 561</b>	<b>X</b>	<b>100.0</b>	<b>82.3</b>
3400	Industrial and personal services paper and plastics .....	29	588 035	35 718	6.1	.3	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	10	36 934	4 106	11.1	Z	X
4100	Frozen foods (packaged) .....	269	4 749 078	594 957	12.5	4.3	37.7
4111	Dinners (frozen) .....	29	586 234	14 946	2.5	.1	X
4112	Fish and seafoods (frozen packaged) .....	144	2 042 085	79 935	3.9	.6	X
4113	Vegetables (frozen) .....	74	2 066 906	73 400	3.6	.5	X
4114	Fruits and fruit juices (frozen) .....	35	730 712	10 348	1.4	.1	X
4115	Meat (frozen packaged) .....	147	2 650 278	275 667	10.4	2.0	X
4116	Frozen baked goods .....	33	614 949	24 906	4.1	.2	X
4117	Other frozen foods (except frozen dairy products) .....	85	1 977 269	105 775	5.4	.8	X
4200	Dairy products (excluding dried or canned) .....	164	2 794 215	312 738	11.2	2.3	7.2
4211	Butter .....	41	344 983	28 754	8.3	.2	X
4212	Cheese .....	139	2 282 196	157 275	6.9	1.1	X
4213	Milk and cream, except raw .....	9	167 810	33 200	19.8	.2	X
4214	Ice cream .....	9	86 829	9 359	10.8	.1	X
4216	Other dairy products .....	58	1 391 683	74 257	5.3	.5	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422440</b>	<b>Poultry &amp; poultry product whse—Con.</b>						
4300	Poultry and poultry products	1 040	13 809 561	10 533 224	76.3	76.3	47.2
4311	Dressed poultry killed on location	68	1 894 159	1 075 940	56.8	7.8	X
4312	Eggs	593	5 754 809	3 378 145	58.7	24.5	X
4313	Live poultry	65	524 785	300 351	57.2	2.2	X
4314	Other poultry (excluding frozen packaged)	537	8 473 224	5 778 787	68.2	41.8	X
4400	Confectionery	16	314 483	5 627	1.8	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged)	122	2 332 413	126 315	5.4	.9	X
4600	Meat and meat products (fresh and unpackaged)	290	4 489 399	1 050 864	23.4	7.6	28.1
4611	Beef (not killed on location)	207	2 625 509	379 634	14.5	2.7	X
4612	Veal (not killed on location)	57	1 258 288	16 304	1.3	.1	X
4613	Lamb and mutton (not killed on location)	76	1 464 079	32 985	2.3	.2	X
4614	Pork (not killed on location)	177	2 774 702	234 997	8.5	1.7	X
4615	Sausage and prepared meats made on location	25	238 350	19 595	8.2	.1	X
4616	Sausage and prepared meats not made on location	137	2 583 675	211 100	8.2	1.5	X
4618	Other meat products	71	1 408 850	153 968	10.9	1.1	X
4700	Fresh fruits and vegetables	45	785 064	43 418	5.5	.3	X
4800	Coffee, tea, and spices	23	2 075 549	635 732	30.6	4.6	52.0
4811	Coffee	14	1 810 305	631 249	34.9	4.6	X
4813	Spices	6	25 911	787	3.0	Z	X
4820	Bread and baked goods	26	549 671	20 043	3.6	.1	16.8
4821	Breads and rolls	21	510 848	19 186	3.8	.1	X
4822	Cookies, cakes, and other baked goods	6	147 378	857	.6	Z	X
4830	Canned foods	68	1 680 981	159 282	9.5	1.2	35.2
4831	Canned and bottled fruits, vegetables, and juices	50	564 469	137 961	24.4	1.0	X
4833	Canned meats	10	9 671	160	1.7	Z	X
4834	Canned fish and seafoods	18	25 806	50	.2	Z	X
4836	Other canned foods	9	1 105 273	17 310	1.6	.1	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	20	430 572	24 437	5.7	.2	X
4850	Soft drinks and bottled water	33	714 802	22 947	3.2	.2	5.3
4851	Soft drinks, packaged	17	519 434	17 903	3.4	.1	X
4852	Soft drinks, pre and post mix bulk	7	11 287	277	2.5	Z	X
4853	Bottled water	18	549 559	4 767	.9	Z	X
4860	Other grocery specialties	78	1 243 639	52 928	4.3	.4	9.0
4861	Pasta	28	287 676	13 046	4.5	.1	X
4863	Cooking oils and margarine	38	327 280	7 656	2.3	.1	X
4864	Flour	11	146 613	7 304	5.0	.1	X
4865	Pickles, preserves, jellies, jams, and sauces	14	286 838	5 703	2.0	.1	X
4866	Sugar, refined	12	177 251	1 973	1.1	Z	X
4868	Grocery specialties, n.e.c.	14	579 221	13 580	2.3	.1	X
4900	Grain and beans	9	201 169	43 020	21.4	.3	X
5800	Farm supplies	8	146 519	46 171	31.5	.3	67.3
5815	Insecticides, fungicides, and pesticides	7	143 207	1 549	1.1	Z	X
9700	Service receipts and labor charges (including installed parts)	10	26 267	1 200	4.6	Z	X
9810	Miscellaneous commodities	48	913 642	56 595	6.2	.4	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	11	107 930	21 089	19.5	.2	X
9940	Rental and leasing receipts	11	73 082	1 051	1.4	Z	X
<b>4224401</b>	<b>Live poultry whse</b>	<b>50</b>	<b>X</b>	<b>317 047</b>	<b>X</b>	<b>100.0</b>	<b>39.9</b>
4300	Poultry and poultry products	50	317 047	293 626	92.6	92.6	X
<b>4224402</b>	<b>Poultry &amp; poultry product (except live) whse</b>	<b>990</b>	<b>X</b>	<b>13 492 514</b>	<b>X</b>	<b>100.0</b>	<b>83.3</b>
3400	Industrial and personal services paper and plastics	28	540 516	35 244	6.5	.3	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	10	36 934	4 106	11.1	Z	X
4100	Frozen foods (packaged)	268	4 701 559	584 977	12.4	4.3	38.6
4111	Dinners (frozen)	29	586 234	14 946	2.5	.1	X
4112	Fish and seafoods (frozen packaged)	144	2 042 085	79 935	3.9	.6	X
4113	Vegetables (frozen)	74	2 066 906	73 400	3.6	.5	X
4114	Fruits and fruit juices (frozen)	35	730 712	10 348	1.4	.1	X
4115	Meat (frozen packaged)	147	2 650 278	275 667	10.4	2.0	X
4116	Frozen baked goods	33	614 949	24 906	4.1	.2	X
4117	Other frozen foods (except frozen dairy products)	85	1 977 269	105 775	5.4	.8	X
4200	Dairy products (excluding dried or canned)	163	2 746 696	310 362	11.3	2.3	7.5
4211	Butter	41	344 983	28 754	8.3	.2	X
4212	Cheese	139	2 282 196	157 275	6.9	1.2	X
4213	Milk and cream, except raw	9	167 810	33 200	19.8	.2	X
4214	Ice cream	9	86 829	9 359	10.8	.1	X
4216	Other dairy products	58	1 391 683	74 257	5.3	.6	X
4300	Poultry and poultry products	990	13 492 514	10 239 598	75.9	75.9	47.4
4311	Dressed poultry killed on location	65	1 882 637	1 073 627	57.0	8.0	X
4312	Eggs	590	5 701 249	3 375 383	59.2	25.0	X
4313	Live poultry	15	207 738	11 800	5.7	.1	X
4314	Other poultry (excluding frozen packaged)	537	8 473 224	5 778 787	68.2	42.8	X
4400	Confectionery	16	314 483	5 627	1.8	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged)	122	2 332 413	126 315	5.4	.9	X
4600	Meat and meat products (fresh and unpackaged)	290	4 489 399	1 050 864	23.4	7.8	28.4
4611	Beef (not killed on location)	207	2 625 509	379 634	14.5	2.8	X
4612	Veal (not killed on location)	57	1 258 288	16 304	1.3	.1	X
4613	Lamb and mutton (not killed on location)	76	1 464 079	32 985	2.3	.2	X
4614	Pork (not killed on location)	177	2 774 702	234 997	8.5	1.7	X
4615	Sausage and prepared meats made on location	25	238 350	19 595	8.2	.1	X
4616	Sausage and prepared meats not made on location	137	2 583 675	211 100	8.2	1.6	X
4618	Other meat products	71	1 408 850	153 968	10.9	1.1	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4224402</b>	<b>Poultry &amp; poultry product (except live) whsle—Con.</b>						
4700	Fresh fruits and vegetables .....	44	737 545	42 944	5.8	.3	X
4800	Coffee, tea, and spices .....	22	2 028 030	634 781	31.3	4.7	53.7
4811	Coffee .....	14	1 810 305	631 249	34.9	4.7	X
4813	Spices .....	6	25 911	787	3.0	Z	X
4820	Bread and baked goods .....	26	549 671	20 043	3.6	.1	17.0
4821	Breads and rolls .....	21	510 848	19 186	3.8	.1	X
4822	Cookies, cakes, and other baked goods .....	6	147 378	857	.6	Z	X
4830	Canned foods .....	67	1 633 462	155 481	9.5	1.2	36.6
4831	Canned and bottled fruits, vegetables, and juices .....	50	564 469	137 961	24.4	1.0	X
4833	Canned meats .....	10	9 671	160	1.7	Z	X
4834	Canned fish and seafoods .....	18	25 806	50	.2	Z	X
4836	Other canned foods .....	9	1 105 273	17 310	1.6	.1	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	20	430 572	24 437	5.7	.2	X
4850	Soft drinks and bottled water .....	33	714 802	22 947	3.2	.2	5.4
4851	Soft drinks, packaged .....	17	519 434	17 903	3.4	.1	X
4852	Soft drinks, pre and post mix bulk .....	7	11 287	277	2.5	Z	X
4853	Bottled water .....	18	549 559	4 767	.9	Z	X
4860	Other grocery specialties .....	76	1 195 538	51 416	4.3	.4	9.4
4861	Pasta .....	28	287 676	13 046	4.5	.1	X
4863	Cooking oils and margarine .....	38	327 280	7 656	2.3	.1	X
4864	Flour .....	11	146 613	7 304	5.0	.1	X
4865	Pickles, preserves, jellies, jams, and sauces .....	14	286 838	5 703	2.0	.1	X
4866	Sugar, refined .....	12	177 251	1 973	1.1	Z	X
4868	Grocery specialties, n.e.c. ....	14	579 221	13 580	2.3	.1	X
4900	Grain and beans .....	9	201 169	43 020	21.4	.3	X
5800	Farm supplies .....	7	143 207	45 341	31.7	.3	69.5
5815	Insecticides, fungicides, and pesticides .....	7	143 207	1 549	1.1	Z	X
9700	Service receipts and labor charges (including installed parts) .....	9	20 226	898	4.4	Z	X
9810	Miscellaneous commodities .....	48	913 642	56 595	6.2	.4	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) .....	8	94 698	19 570	20.7	.1	X
9940	Rental and leasing receipts .....	10	67 041	749	1.1	Z	X
<b>42245</b>	<b>Confectionery whsle .....</b>	<b>2 621</b>	<b>X</b>	<b>27 169 914</b>	<b>X</b>	<b>100.0</b>	<b>87.5</b>
0800	Photographic equipment and supplies (excluding video) .....	6	11 595	870	7.5	Z	X
0960	Restaurant and hotel equipment and supplies .....	17	126 665	24 786	19.6	.1	X
0970	Store machines and equipment .....	9	9 152	190	2.1	Z	X
1030	Optical and ophthalmic goods .....	9	6 343	2 651	41.8	Z	9.8
1034	Optical goods, n.e.c. (excluding cameras) .....	9	6 343	2 651	41.8	Z	X
2520	Custodial (janitors') equipment and supplies .....	40	558 922	10 357	1.9	Z	X
2800	Toys and hobby goods and supplies .....	12	281 395	31 671	11.3	.1	.4
2811	Video games and cartridges .....	11	281 316	31 660	11.3	.1	X
3300	Stationery, office supplies and greeting cards .....	16	68 601	22 145	32.3	.1	53.0
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	16	68 601	22 145	32.3	.1	X
3400	Industrial and personal services paper and plastics .....	157	1 857 744	65 827	3.5	.2	.5
3412	Paper dishes, cups, and napkins .....	16	185 552	6 839	3.7	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	109	514 219	42 188	8.2	.2	.3
3512	Nonprescription pharmaceuticals .....	43	3 452	167	4.8	Z	X
3515	Other toiletries and druggists' sundries .....	41	222 880	9 442	4.2	Z	X
3900	Women's and children's wear .....	6	13 580	1 224	9.0	Z	X
4100	Frozen foods (packaged) .....	176	2 133 066	141 289	6.6	.5	14.7
4111	Dinners (frozen) .....	28	311 574	12 234	3.9	Z	X
4112	Fish and seafoods (frozen packaged) .....	14	122 837	5 861	4.8	Z	X
4113	Vegetables (frozen) .....	14	159 758	11 018	6.9	Z	X
4114	Fruits and fruit juices (frozen) .....	10	24 036	1 235	5.1	Z	X
4115	Meat (frozen packaged) .....	21	130 190	18 098	13.9	.1	X
4116	Frozen baked goods .....	76	1 004 318	62 827	6.3	.2	X
4117	Other frozen foods (except frozen dairy products) .....	58	1 109 400	30 027	2.7	.1	X
4200	Dairy products (excluding dried or canned) .....	79	378 690	37 897	10.0	.1	56.3
4212	Cheese .....	52	188 138	13 724	7.3	.1	X
4214	Ice cream .....	17	37 403	2 058	5.5	Z	X
4216	Other dairy products .....	26	127 232	9 338	7.3	Z	X
4300	Poultry and poultry products .....	6	61 675	1 969	3.2	Z	X
4400	Confectionery .....	2 621	27 169 914	25 557 539	94.1	94.1	78.6
4411	Candy .....	1 649	15 378 376	11 040 477	71.8	40.6	X
4412	Chewing gum .....	610	4 707 406	1 226 648	26.1	4.5	X
4413	Nuts .....	1 109	5 917 533	3 052 237	51.6	11.2	X
4414	Chips and popcorn .....	1 196	14 264 238	8 868 873	62.2	32.6	X
4415	Other confections .....	794	5 321 555	1 369 305	25.7	5.0	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	7	50 574	2 528	5.0	Z	X
4600	Meat and meat products (fresh and unpackaged) .....	88	566 676	39 879	7.0	.1	21.7
4616	Sausage and prepared meats not made on location .....	45	171 534	10 831	6.3	Z	X
4618	Other meat products .....	34	165 753	11 451	6.9	Z	X
4700	Fresh fruits and vegetables .....	10	52 294	2 844	5.4	Z	X
4800	Coffee, tea, and spices .....	214	2 244 609	257 119	11.5	.9	9.6
4811	Coffee .....	161	1 710 857	195 322	11.4	.7	X
4812	Tea .....	67	1 030 715	26 688	2.6	.1	X
4813	Spices .....	51	644 188	34 991	5.4	.1	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42245</b>	<b>Confectionery whse—Con.</b>						
4820	Bread and baked goods .....	239	2 459 079	198 443	8.1	.7	17.4
4821	Breads and rolls .....	8	4 798	473	9.9	Z	X
4822	Cookies, cakes, and other baked goods .....	232	2 221 220	143 754	6.5	.5	X
4830	Canned foods .....	134	1 723 341	75 318	4.4	.3	9.4
4831	Canned and bottled fruits, vegetables, and juices .....	88	1 263 384	60 070	4.8	.2	X
4833	Canned meats .....	17	201 726	5 021	2.5	Z	X
4834	Canned fish and seafoods .....	10	68 714	3 302	4.8	Z	X
4836	Other canned foods .....	51	917 519	6 924	.8	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	64	297 403	32 620	11.0	.1	X
4850	Soft drinks and bottled water .....	260	2 425 319	194 357	8.0	.7	7.0
4851	Soft drinks, packaged .....	143	946 750	99 864	10.5	.4	X
4852	Soft drinks, pre and post mix bulk .....	80	1 117 223	30 064	2.7	.1	X
4853	Bottled water .....	106	686 294	62 133	9.1	.2	X
4860	Other grocery specialties .....	279	1 305 396	152 268	11.7	.6	28.9
4861	Pasta .....	53	208 207	3 252	1.6	Z	X
4862	Breakfast cereals .....	16	27 084	972	3.6	Z	X
4863	Cooking oils and margarine .....	28	159 331	7 023	4.4	Z	X
4864	Flour .....	21	103 017	5 723	5.6	Z	X
4865	Pickles, preserves, jellies, jams, and sauces .....	47	274 936	10 171	3.7	Z	X
4866	Sugar, refined .....	16	200 390	13 461	6.7	.1	X
4867	Pet foods .....	7	52 177	2 469	4.7	Z	X
4868	Grocery specialties, n.e.c. ....	188	779 165	109 196	14.0	.4	X
4900	Grain and beans .....	14	81 989	5 302	6.5	Z	X
5120	Leaf tobacco .....	6	30 284	1 333	4.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	7	5 014	134	2.7	Z	5.4
5331	Gasses, compressed and liquified, except L.P. ....	7	5 014	134	2.7	Z	X
5900	Tobacco and tobacco products .....	88	719 258	96 495	13.4	.4	47.3
5911	Cigars .....	56	527 147	16 106	3.1	.1	X
5912	Cigarettes .....	67	539 265	50 300	9.3	.2	X
5913	Other tobacco products (excluding leaf) .....	46	619 039	30 088	4.9	.1	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	8	11 308	558	4.9	Z	X
6120	Art goods (including novelties and souvenirs) .....	42	103 025	19 259	18.7	.1	47.9
6122	Novelties and souvenirs .....	40	97 780	17 552	18.0	.1	X
6150	Nondurable goods, n.e.c. ....	9	20 215	980	4.8	Z	X
9700	Service receipts and labor charges (including installed parts) .....	36	137 431	5 803	4.2	Z	3.2
9701	Labor charges for repair work .....	20	9 273	1 296	14.0	Z	X
9702	Parts installed in repair work .....	20	9 273	343	3.7	Z	X
9703	Other service receipts and labor charges—Specify .....	11	26 497	1 147	4.3	Z	X
9810	Miscellaneous commodities .....	209	1 891 570	92 418	4.9	.3	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) ...	6	54 635	24 217	44.3	.1	X
9940	Rental and leasing receipts .....	35	92 821	3 392	3.7	Z	X
<b>422450</b>	<b>Confectionery whse .....</b>	<b>2 621</b>	<b>X</b>	<b>27 169 914</b>	<b>X</b>	<b>100.0</b>	<b>87.5</b>
0800	Photographic equipment and supplies (excluding video) .....	6	11 595	870	7.5	Z	X
0960	Restaurant and hotel equipment and supplies .....	17	126 665	24 786	19.6	.1	X
0970	Store machines and equipment .....	9	9 152	190	2.1	Z	X
1030	Optical and ophthalmic goods .....	9	6 343	2 651	41.8	Z	9.8
1034	Optical goods, n.e.c. (excluding cameras) .....	9	6 343	2 651	41.8	Z	X
2520	Custodial (janitors') equipment and supplies .....	40	558 922	10 357	1.9	Z	X
2800	Toys and hobby goods and supplies .....	12	281 395	31 671	11.3	.1	.4
2811	Video games and cartridges .....	11	281 316	31 660	11.3	.1	X
3300	Stationery, office supplies and greeting cards .....	16	68 601	22 145	32.3	.1	53.0
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	16	68 601	22 145	32.3	.1	X
3400	Industrial and personal services paper and plastics .....	157	1 857 744	65 827	3.5	.2	.5
3412	Paper dishes, cups, and napkins .....	16	185 552	6 839	3.7	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	109	514 219	42 188	8.2	.2	.3
3512	Nonprescription pharmaceuticals .....	43	3 452	167	4.8	Z	X
3515	Other toiletries and druggists' sundries .....	41	222 880	9 442	4.2	Z	X
3900	Women's and children's wear .....	6	13 580	1 224	9.0	Z	X
4100	Frozen foods (packaged) .....	176	2 133 066	141 289	6.6	.5	14.7
4111	Dinners (frozen) .....	28	311 574	12 234	3.9	Z	X
4112	Fish and seafoods (frozen packaged) .....	14	122 837	5 861	4.8	Z	X
4113	Vegetables (frozen) .....	14	159 758	11 018	6.9	Z	X
4114	Fruits and fruit juices (frozen) .....	10	24 036	1 235	5.1	Z	X
4115	Meat (frozen packaged) .....	21	130 190	18 098	13.9	.1	X
4116	Frozen baked goods .....	76	1 004 318	62 827	6.3	.2	X
4117	Other frozen foods (except frozen dairy products) .....	58	1 109 400	30 027	2.7	.1	X
4200	Dairy products (excluding dried or canned) .....	79	378 690	37 897	10.0	.1	56.3
4212	Cheese .....	52	188 138	13 724	7.3	.1	X
4214	Ice cream .....	17	37 403	2 058	5.5	Z	X
4216	Other dairy products .....	26	127 232	9 338	7.3	Z	X
4300	Poultry and poultry products .....	6	61 675	1 969	3.2	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422450</b>	<b>Confectionery whse—Con.</b>						
4400	Confectionery.....	2 621	27 169 914	25 557 539	94.1	94.1	78.6
4411	Candy.....	1 649	15 378 376	11 040 477	71.8	40.6	X
4412	Chewing gum.....	610	4 707 406	1 226 648	26.1	4.5	X
4413	Nuts.....	1 109	5 917 533	3 052 237	51.6	11.2	X
4414	Chips and popcorn.....	1 196	14 264 238	8 868 873	62.2	32.6	X
4415	Other confections.....	794	5 321 555	1 369 305	25.7	5.0	X
4500	Fish and seafoods (excluding canned and frozen packaged).....	7	50 574	2 528	5.0	Z	X
4600	Meat and meat products (fresh and unpackaged).....	88	566 676	39 879	7.0	.1	21.7
4616	Sausage and prepared meats not made on location.....	45	171 534	10 831	6.3	Z	X
4618	Other meat products.....	34	165 753	11 451	6.9	Z	X
4700	Fresh fruits and vegetables.....	10	52 294	2 844	5.4	Z	X
4800	Coffee, tea, and spices.....	214	2 244 609	257 119	11.5	.9	9.6
4811	Coffee.....	161	1 710 857	195 322	11.4	.7	X
4812	Tea.....	67	1 030 715	26 688	2.6	.1	X
4813	Spices.....	51	644 188	34 991	5.4	.1	X
4820	Bread and baked goods.....	239	2 459 079	198 443	8.1	.7	17.4
4821	Breads and rolls.....	8	4 798	473	9.9	Z	X
4822	Cookies, cakes, and other baked goods.....	232	2 221 220	143 754	6.5	.5	X
4830	Canned foods.....	134	1 723 341	75 318	4.4	.3	9.4
4831	Canned and bottled fruits, vegetables, and juices.....	88	1 263 384	60 070	4.8	.2	X
4833	Canned meats.....	17	201 726	5 021	2.5	Z	X
4834	Canned fish and seafoods.....	10	68 714	3 302	4.8	Z	X
4836	Other canned foods.....	51	917 519	6 924	.8	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.).....	64	297 403	32 620	11.0	.1	X
4850	Soft drinks and bottled water.....	260	2 425 319	194 357	8.0	.7	7.0
4851	Soft drinks, packaged.....	143	946 750	99 864	10.5	.4	X
4852	Soft drinks, pre and post mix bulk.....	80	1 117 223	30 064	2.7	.1	X
4853	Bottled water.....	106	686 294	62 133	9.1	.2	X
4860	Other grocery specialties.....	279	1 305 396	152 268	11.7	.6	28.9
4861	Pasta.....	53	208 207	3 252	1.6	Z	X
4862	Breakfast cereals.....	16	27 084	972	3.6	Z	X
4863	Cooking oils and margarine.....	28	159 331	7 023	4.4	Z	X
4864	Flour.....	21	103 017	5 723	5.6	Z	X
4865	Pickles, preserves, jellies, jams, and sauces.....	47	274 936	10 171	3.7	Z	X
4866	Sugar, refined.....	16	200 390	13 461	6.7	.1	X
4867	Pet foods.....	7	52 177	2 469	4.7	Z	X
4868	Grocery specialties, n.e.c.....	188	779 165	109 196	14.0	.4	X
4900	Grain and beans.....	14	81 989	5 302	6.5	Z	X
5120	Leaf tobacco.....	6	30 284	1 333	4.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum).....	7	5 014	134	2.7	Z	5.4
5331	Gasses, compressed and liquified, except L.P.....	7	5 014	134	2.7	Z	X
5900	Tobacco and tobacco products.....	88	719 258	96 495	13.4	.4	47.3
5911	Cigars.....	56	527 147	16 106	3.1	.1	X
5912	Cigarettes.....	67	539 265	50 300	9.3	.2	X
5913	Other tobacco products (excluding leaf).....	46	619 039	30 088	4.9	.1	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials.....	8	11 308	558	4.9	Z	X
6120	Art goods (including novelties and souvenirs).....	42	103 025	19 259	18.7	.1	47.9
6122	Novelties and souvenirs.....	40	97 780	17 552	18.0	.1	X
6150	Nondurable goods, n.e.c.....	9	20 215	980	4.8	Z	X
9700	Service receipts and labor charges (including installed parts).....	36	137 431	5 803	4.2	Z	3.2
9701	Labor charges for repair work.....	20	9 273	1 296	14.0	Z	X
9702	Parts installed in repair work.....	20	9 273	343	3.7	Z	X
9703	Other service receipts and labor charges—Specify.....	11	26 497	1 147	4.3	Z	X
9810	Miscellaneous commodities.....	209	1 891 570	92 418	4.9	.3	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.).....	6	54 635	24 217	44.3	.1	X
9940	Rental and leasing receipts.....	35	92 821	3 392	3.7	Z	X
<b>42246</b>	<b>Fish &amp; seafood whse</b> .....	<b>2 960</b>	<b>X</b>	<b>13 165 780</b>	<b>X</b>	<b>100.0</b>	<b>73.9</b>
0960	Restaurant and hotel equipment and supplies.....	6	112 882	3 885	3.4	Z	X
2360	Other industrial machinery, equipment, and parts.....	6	56 006	557	1.0	Z	X
2620	Marine machinery, equipment, and supplies.....	57	111 325	4 225	3.8	Z	X
4100	Frozen foods (packaged).....	654	3 822 710	909 015	23.8	6.9	X
4200	Dairy products (excluding dried or canned).....	42	290 809	22 352	7.7	.2	X
4300	Poultry and poultry products.....	76	686 813	74 412	10.8	.6	X
4400	Confectionery.....	24	61 610	1 952	3.2	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged).....	2 960	13 165 780	11 980 018	91.0	91.0	X
4600	Meat and meat products (fresh and unpackaged).....	46	297 381	22 271	7.5	.2	X
4700	Fresh fruits and vegetables.....	49	385 957	9 586	2.5	.1	X
4800	Coffee, tea, and spices.....	17	52 324	1 842	3.5	Z	X
4820	Bread and baked goods.....	28	187 191	7 336	3.9	.1	X
4830	Canned foods.....	37	399 617	26 728	6.7	.2	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.).....	26	53 945	7 808	14.5	.1	X
4850	Soft drinks and bottled water.....	35	98 244	1 183	1.2	Z	X
4860	Other grocery specialties.....	64	182 809	13 587	7.4	.1	X
5400	Petroleum products.....	48	275 701	18 438	6.7	.1	X
6150	Nondurable goods, n.e.c.....	16	171 350	1 985	1.2	Z	X
9700	Service receipts and labor charges (including installed parts).....	45	108 658	4 032	3.7	Z	X
9810	Miscellaneous commodities.....	93	587 534	25 937	4.4	.2	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.).....	7	14 364	692	4.8	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42246</b>	<b>Fish &amp; seafood whsle—Con.</b>						
9940	Rental and leasing receipts .....	28	72 931	2 707	3.7	Z	X
<b>422460</b>	<b>Fish &amp; seafood whsle .....</b>	<b>2 960</b>	<b>X</b>	<b>13 165 780</b>	<b>X</b>	<b>100.0</b>	<b>73.9</b>
0960	Restaurant and hotel equipment and supplies .....	6	112 882	3 885	3.4	Z	X
2360	Other industrial machinery, equipment, and parts .....	6	56 006	557	1.0	Z	X
2620	Marine machinery, equipment, and supplies .....	57	111 325	4 225	3.8	Z	X
4100	Frozen foods (packaged) .....	654	3 822 710	909 015	23.8	6.9	X
4200	Dairy products (excluding dried or canned) .....	42	290 809	22 352	7.7	.2	X
4300	Poultry and poultry products .....	76	686 813	74 412	10.8	.6	X
4400	Confectionery .....	24	61 610	1 952	3.2	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	2 960	13 165 780	11 980 018	91.0	91.0	X
4600	Meat and meat products (fresh and unpackaged) .....	46	297 381	22 271	7.5	.2	X
4700	Fresh fruits and vegetables .....	49	385 957	9 586	2.5	.1	X
4800	Coffee, tea, and spices .....	17	52 324	1 842	3.5	Z	X
4820	Bread and baked goods .....	28	187 191	7 336	3.9	.1	X
4830	Canned foods .....	37	399 617	26 728	6.7	.2	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	26	53 945	7 808	14.5	.1	X
4850	Soft drinks and bottled water .....	35	98 244	1 183	1.2	Z	X
4860	Other grocery specialties .....	64	182 809	13 587	7.4	.1	X
5400	Petroleum products .....	48	275 701	18 438	6.7	.1	X
6150	Nonurable goods, n.e.c. .....	16	171 350	1 985	1.2	Z	X
9700	Service receipts and labor charges (including installed parts) .....	45	108 658	4 032	3.7	Z	X
9810	Miscellaneous commodities .....	93	587 534	25 937	4.4	.2	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) .....	7	14 364	692	4.8	Z	X
9940	Rental and leasing receipts .....	28	72 931	2 707	3.7	Z	X
<b>42247</b>	<b>Meat &amp; meat product whsle .....</b>	<b>3 557</b>	<b>X</b>	<b>51 326 415</b>	<b>X</b>	<b>100.0</b>	<b>85.1</b>
0960	Restaurant and hotel equipment and supplies .....	69	1 599 900	70 384	4.4	.1	X
1600	Electronic parts and equipment, except communication .....	12	58 117	10 254	17.6	Z	73.8
1616	Electronic connectors and other passive electronic parts .....	7	40 368	7 086	17.6	Z	X
2600	Aircraft and aeronautical equipment and supplies .....	9	10 341	2 579	24.9	Z	85.1
2613	Other new aircraft equipment and supplies .....	9	10 341	2 579	24.9	Z	X
3400	Industrial and personal services paper and plastics .....	150	1 906 166	87 091	4.6	.2	.4
3412	Paper dishes, cups, and napkins .....	146	1 584 914	68 632	4.3	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	15	33 092	2 843	8.6	Z	8.3
3515	Other toiletries and druggists' sundries .....	15	33 092	2 843	8.6	Z	X
4100	Frozen foods (packaged) .....	1 116	15 726 966	2 283 440	14.5	4.4	68.9
4111	Dinners (frozen) .....	109	2 555 351	187 160	7.3	.4	X
4112	Fish and seafoods (frozen packaged) .....	728	10 926 256	559 085	5.1	1.1	X
4113	Vegetables (frozen) .....	326	3 734 547	118 729	3.2	.2	X
4114	Fruits and fruit juices (frozen) .....	163	2 205 523	72 702	3.3	.1	X
4115	Meat (frozen packaged) .....	737	10 333 766	868 264	8.4	1.7	X
4116	Frozen baked goods .....	211	3 089 705	120 383	3.9	.2	X
4117	Other frozen foods (except frozen dairy products) .....	342	5 233 307	357 108	6.8	.7	X
4200	Dairy products (excluding dried or canned) .....	769	11 825 544	1 367 462	11.6	2.7	20.2
4211	Butter .....	207	1 826 294	23 798	1.3	Z	X
4212	Cheese .....	667	5 315 397	579 687	10.9	1.1	X
4213	Milk and cream, except raw .....	139	785 878	8 364	1.1	Z	X
4214	Ice cream .....	98	1 451 888	24 908	1.7	Z	X
4216	Other dairy products .....	161	5 647 397	693 599	12.3	1.4	X
4300	Poultry and poultry products .....	1 389	19 332 072	2 905 392	15.0	5.7	.5
4311	Dressed poultry killed on location .....	539	8 037 644	935 138	11.6	1.8	X
4312	Eggs .....	177	2 175 287	88 561	4.1	.2	X
4314	Other poultry (excluding frozen packaged) .....	630	7 505 088	1 663 048	22.2	3.2	X
4400	Confectionery .....	82	598 074	14 262	2.4	Z	.5
4413	Nuts .....	79	524 953	8 614	1.6	Z	X
4415	Other confections .....	20	340 089	3 755	1.1	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	360	8 492 154	340 651	4.0	.7	X
4600	Meat and meat products (fresh and unpackaged) .....	3 557	51 326 415	41 314 321	80.5	80.5	49.1
4611	Beef (not killed on location) .....	2 689	37 227 715	20 531 676	55.2	40.0	X
4612	Veal (not killed on location) .....	1 186	11 512 158	877 204	7.6	1.7	X
4613	Lamb and mutton (not killed on location) .....	1 163	15 386 951	993 024	6.5	1.9	X
4614	Pork (not killed on location) .....	2 308	32 397 573	7 719 582	23.8	15.0	X
4615	Sausage and prepared meats made on location .....	679	4 164 071	650 193	15.6	1.3	X
4616	Sausage and prepared meats not made on location .....	1 737	24 435 336	6 888 656	28.2	13.4	X
4617	Meat from animals killed on location .....	155	1 033 438	266 475	25.8	.5	X
4618	Other meat products .....	1 218	18 228 780	3 387 512	18.6	6.6	X
4700	Fresh fruits and vegetables .....	241	4 389 620	664 933	15.1	1.3	2.8
4711	Fresh fruits .....	153	3 931 900	360 573	9.2	.7	X
4713	Other fresh vegetables .....	154	3 761 292	289 942	7.7	.6	X
4800	Coffee, tea, and spices .....	187	1 991 730	52 284	2.6	.1	27.4
4811	Coffee .....	135	1 443 147	18 601	1.3	Z	X
4812	Tea .....	78	500 165	11 416	2.3	Z	X
4813	Spices .....	107	885 279	22 208	2.5	Z	X
4820	Bread and baked goods .....	197	2 562 533	132 638	5.2	.3	16.6
4821	Breads and rolls .....	128	1 895 253	35 713	1.9	.1	X
4822	Cookies, cakes, and other baked goods .....	149	1 805 202	27 414	1.5	.1	X
4830	Canned foods .....	344	3 286 862	210 456	6.4	.4	22.0
4831	Canned and bottled fruits, vegetables, and juices .....	214	2 209 595	81 321	3.7	.2	X
4832	Canned and bottled baby foods .....	7	10 820	36	.3	Z	X
4833	Canned meats .....	68	660 955	65 037	9.8	.1	X
4834	Canned fish and seafoods .....	166	903 234	15 766	1.7	Z	X
4836	Other canned foods .....	143	872 897	48 134	5.5	.1	X

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42247</b>	<b>Meat &amp; meat product whse—Con.</b>						
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) . . . .	115	1 094 158	23 016	2.1	Z	X
4850	Soft drinks and bottled water . . . . .	126	1 317 807	19 014	1.4	Z	32.7
4851	Soft drinks, packaged . . . . .	93	614 882	12 269	2.0	Z	X
4852	Soft drinks, pre and post mix bulk . . . . .	30	674 521	4 311	.6	Z	X
4853	Bottled water . . . . .	43	106 122	2 434	2.3	Z	X
4860	Other grocery specialties . . . . .	392	4 892 358	271 651	5.6	.5	26.2
4861	Pasta . . . . .	232	1 978 473	27 825	1.4	.1	X
4862	Breakfast cereals . . . . .	101	843 264	7 355	.9	Z	X
4863	Cooking oils and margarine . . . . .	175	1 301 689	43 021	3.3	.1	X
4864	Flour . . . . .	162	1 691 959	19 183	1.1	Z	X
4865	Pickles, preserves, jellies, jams, and sauces . . . . .	187	2 399 781	21 911	.9	Z	X
4866	Sugar, refined . . . . .	159	1 517 477	16 467	1.1	Z	X
4867	Pet foods . . . . .	33	147 457	16 661	11.3	Z	X
4868	Grocery specialties, n.e.c. . . . .	175	2 854 822	118 477	4.2	.2	X
4900	Grain and beans . . . . .	27	86 073	1 176	1.4	Z	10.6
4914	Sorghum (for grain) . . . . .	25	78 987	807	1.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	46	746 226	9 011	1.2	Z	1.1
5335	Detergents and soaps . . . . .	46	746 226	9 011	1.2	Z	X
5600	Beer and ale . . . . .	13	95 381	2 610	2.7	Z	X
5700	Wines and distilled alcoholic beverages . . . . .	14	543 618	20 197	3.7	Z	X
5900	Tobacco and tobacco products . . . . .	12	26 207	524	2.0	Z	30.8
5911	Cigars . . . . .	12	26 207	524	2.0	Z	X
9700	Service receipts and labor charges (including installed parts) . . . . .	23	117 850	8 725	7.4	Z	X
9810	Miscellaneous commodities . . . . .	109	15 873 263	1 372 604	8.6	2.7	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) . . . .	23	39 280	2 624	6.7	Z	X
9940	Rental and leasing receipts . . . . .	17	109 454	615	.6	Z	X
<b>422470</b>	<b>Meat &amp; meat product whse</b>	<b>3 557</b>	<b>X</b>	<b>51 326 415</b>	<b>X</b>	<b>100.0</b>	<b>85.1</b>
0960	Restaurant and hotel equipment and supplies . . . . .	69	1 599 900	70 384	4.4	.1	X
1600	Electronic parts and equipment, except communication . . . . .	12	58 117	10 254	17.6	Z	73.8
1616	Electronic connectors and other passive electronic parts . . . . .	7	40 368	7 086	17.6	Z	X
2600	Aircraft and aeronautical equipment and supplies . . . . .	9	10 341	2 579	24.9	Z	85.1
2613	Other new aircraft equipment and supplies . . . . .	9	10 341	2 579	24.9	Z	X
3400	Industrial and personal services paper and plastics . . . . .	150	1 906 166	87 091	4.6	.2	.4
3412	Paper dishes, cups, and napkins . . . . .	146	1 584 914	68 632	4.3	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries . . . . .	15	33 092	2 843	8.6	Z	8.3
3515	Other toiletries and druggists' sundries . . . . .	15	33 092	2 843	8.6	Z	X
4100	Frozen foods (packaged) . . . . .	1 116	15 726 966	2 283 440	14.5	4.4	68.9
4111	Dinners (frozen) . . . . .	109	2 555 351	187 160	7.3	.4	X
4112	Fish and seafoods (frozen packaged) . . . . .	728	10 926 256	559 085	5.1	1.1	X
4113	Vegetables (frozen) . . . . .	326	3 734 547	118 729	3.2	.2	X
4114	Fruits and fruit juices (frozen) . . . . .	163	2 205 523	72 702	3.3	.1	X
4115	Meat (frozen packaged) . . . . .	737	10 333 766	868 264	8.4	1.7	X
4116	Frozen baked goods . . . . .	211	3 089 705	120 383	3.9	.2	X
4117	Other frozen foods (except frozen dairy products) . . . . .	342	5 233 307	357 108	6.8	.7	X
4200	Dairy products (excluding dried or canned) . . . . .	769	11 825 544	1 367 462	11.6	2.7	20.2
4211	Butter . . . . .	207	1 826 294	23 798	1.3	Z	X
4212	Cheese . . . . .	667	5 315 397	579 687	10.9	1.1	X
4213	Milk and cream, except raw . . . . .	139	785 878	8 364	1.1	Z	X
4214	Ice cream . . . . .	98	1 451 888	24 908	1.7	Z	X
4216	Other dairy products . . . . .	161	5 647 397	693 599	12.3	1.4	X
4300	Poultry and poultry products . . . . .	1 389	19 332 072	2 905 392	15.0	5.7	.5
4311	Dressed poultry killed on location . . . . .	539	8 037 644	935 138	11.6	1.8	X
4312	Eggs . . . . .	177	2 175 287	88 561	4.1	.2	X
4314	Other poultry (excluding frozen packaged) . . . . .	630	7 505 088	1 663 048	22.2	3.2	X
4400	Confectionery . . . . .	82	598 074	14 262	2.4	Z	.5
4413	Nuts . . . . .	79	524 953	8 614	1.6	Z	X
4415	Other confections . . . . .	20	340 089	3 755	1.1	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged) . . . . .	360	8 492 154	340 651	4.0	.7	X
4600	Meat and meat products (fresh and unpackaged) . . . . .	3 557	51 326 415	41 314 321	80.5	80.5	49.1
4611	Beef (not killed on location) . . . . .	2 689	37 227 715	20 531 676	55.2	40.0	X
4612	Veal (not killed on location) . . . . .	1 186	11 512 158	877 204	7.6	1.7	X
4613	Lamb and mutton (not killed on location) . . . . .	1 163	15 386 951	993 024	6.5	1.9	X
4614	Pork (not killed on location) . . . . .	2 308	32 397 573	7 719 582	23.8	15.0	X
4615	Sausage and prepared meats made on location . . . . .	679	4 164 071	650 193	15.6	1.3	X
4616	Sausage and prepared meats not made on location . . . . .	1 737	24 435 336	6 888 656	28.2	13.4	X
4617	Meat from animals killed on location . . . . .	155	1 033 438	266 475	25.8	.5	X
4618	Other meat products . . . . .	1 218	18 228 780	3 387 512	18.6	6.6	X
4700	Fresh fruits and vegetables . . . . .	241	4 389 620	664 933	15.1	1.3	2.8
4711	Fresh fruits . . . . .	153	3 931 900	360 573	9.2	.7	X
4713	Other fresh vegetables . . . . .	154	3 761 292	289 942	7.7	.6	X
4800	Coffee, tea, and spices . . . . .	187	1 991 730	52 284	2.6	.1	27.4
4811	Coffee . . . . .	135	1 443 147	18 601	1.3	Z	X
4812	Tea . . . . .	78	500 165	11 416	2.3	Z	X
4813	Spices . . . . .	107	885 279	22 208	2.5	Z	X
4820	Bread and baked goods . . . . .	197	2 562 533	132 638	5.2	.3	16.6
4821	Breads and rolls . . . . .	128	1 895 253	35 713	1.9	.1	X
4822	Cookies, cakes, and other baked goods . . . . .	149	1 805 202	27 414	1.5	.1	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422470</b>	<b>Meat &amp; meat product whsle—Con.</b>						
4830	Canned foods .....	344	3 286 862	210 456	6.4	.4	22.0
4831	Canned and bottled fruits, vegetables, and juices .....	214	2 209 595	81 321	3.7	.2	X
4832	Canned and bottled baby foods .....	7	10 820	36	.3		X
4833	Canned meats .....	68	660 955	65 037	9.8	.1	X
4834	Canned fish and seafoods .....	166	903 234	15 766	1.7	Z	X
4836	Other canned foods .....	143	872 897	48 134	5.5	.1	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	115	1 094 158	23 016	2.1	Z	X
4850	Soft drinks and bottled water .....	126	1 317 807	19 014	1.4	Z	32.7
4851	Soft drinks, packaged .....	93	614 882	12 269	2.0	Z	X
4852	Soft drinks, pre and post mix bulk .....	30	674 521	4 311	.6	Z	X
4853	Bottled water .....	43	106 122	2 434	2.3	Z	X
4860	Other grocery specialties .....	392	4 892 358	271 651	5.6	.5	26.2
4861	Pasta .....	232	1 978 473	27 825	1.4	.1	X
4862	Breakfast cereals .....	101	843 264	7 355	.9	Z	X
4863	Cooking oils and margarine .....	175	1 301 689	43 021	3.3	.1	X
4864	Flour .....	162	1 691 959	19 183	1.1	Z	X
4865	Pickles, preserves, jellies, jams, and sauces .....	187	2 399 781	21 911	.9	Z	X
4866	Sugar, refined .....	159	1 517 477	16 467	1.1	Z	X
4867	Pet foods .....	33	147 457	16 661	11.3	Z	X
4868	Grocery specialties, n.e.c. ....	175	2 854 822	118 477	4.2	.2	X
4900	Grain and beans .....	27	86 073	1 176	1.4	Z	10.6
4914	Sorghum (for grain) .....	25	78 987	807	1.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	46	746 226	9 011	1.2	Z	1.1
5335	Detergents and soaps .....	46	746 226	9 011	1.2	Z	X
5600	Beer and ale .....	13	95 381	2 610	2.7	Z	X
5700	Wines and distilled alcoholic beverages .....	14	543 618	20 197	3.7	Z	X
5900	Tobacco and tobacco products .....	12	26 207	524	2.0	Z	30.8
5911	Cigars .....	12	26 207	524	2.0	Z	X
9700	Service receipts and labor charges (including installed parts) .....	23	117 850	8 725	7.4	Z	X
9810	Miscellaneous commodities .....	109	15 873 263	1 372 604	8.6	2.7	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) .....	23	39 280	2 624	6.7	Z	X
9940	Rental and leasing receipts .....	17	109 454	615	.6	Z	X
<b>42248</b>	<b>Fresh fruit &amp; vegetable whsle .....</b>	<b>6 121</b>	<b>X</b>	<b>46 340 833</b>	<b>X</b>	<b>100.0</b>	<b>78.1</b>
0960	Restaurant and hotel equipment and supplies .....	6	33 508	757	2.3	Z	X
3400	Industrial and personal services paper and plastics .....	33	116 637	6 144	5.3	Z	13.0
3412	Paper dishes, cups, and napkins .....	31	115 359	5 892	5.1	Z	X
4100	Frozen foods (packaged) .....	471	3 145 710	318 124	10.1	.7	6.1
4111	Dinners (frozen) .....	54	395 076	7 517	1.9	Z	X
4112	Fish and seafoods (frozen packaged) .....	103	1 050 107	53 148	5.1	.1	X
4113	Vegetables (frozen) .....	286	2 358 143	83 948	3.6	.2	X
4114	Fruits and fruit juices (frozen) .....	177	1 694 119	48 630	2.9	.1	X
4115	Meat (frozen packaged) .....	192	1 515 246	58 805	3.9	.1	X
4116	Frozen baked goods .....	58	744 244	43 584	5.9	.1	X
4117	Other frozen foods (except frozen dairy products) .....	62	555 195	22 494	4.1	.1	X
4200	Dairy products (excluding dried or canned) .....	333	2 296 738	121 780	5.3	Z	5.6
4211	Butter .....	186	1 207 657	19 776	1.6	Z	X
4212	Cheese .....	274	2 037 770	66 026	3.2	.1	X
4213	Milk and cream, except raw .....	113	582 756	9 635	1.7	Z	X
4214	Ice cream .....	59	210 988	1 910	.9	Z	X
4215	Raw milk .....	6	8 106	283	3.5	Z	X
4216	Other dairy products .....	121	796 671	24 148	3.0	.1	X
4300	Poultry and poultry products .....	240	1 686 980	75 043	4.4	.2	.1
4312	Eggs .....	9	34 564	730	2.1	Z	X
4400	Confectionery .....	58	534 684	22 556	4.2	Z	5.9
4411	Candy .....	41	421 627	13 626	3.2	Z	X
4413	Nuts .....	17	113 057	8 930	7.9	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	98	1 271 669	64 206	5.0	.1	X
4600	Meat and meat products (fresh and unpackaged) .....	199	1 485 738	89 105	6.0	.2	6.7
4611	Beef (not killed on location) .....	116	1 059 550	51 248	4.8	.1	X
4612	Veal (not killed on location) .....	51	291 460	10 670	3.7	Z	X
4613	Lamb and mutton (not killed on location) .....	13	141 465	1 146	.8	Z	X
4614	Pork (not killed on location) .....	48	469 196	10 790	2.3	Z	X
4615	Sausage and prepared meats made on location .....	35	232 091	4 258	1.8	Z	X
4616	Sausage and prepared meats not made on location .....	65	503 784	8 457	1.7	Z	X
4618	Other meat products .....	27	166 383	2 532	1.5	Z	X
4700	Fresh fruits and vegetables .....	6 121	46 340 833	44 490 311	96.0	96.0	67.3
4711	Fresh fruits .....	4 985	40 346 148	25 427 167	63.0	54.9	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.) .....	1 683	14 387 898	2 660 206	18.5	5.7	X
4713	Other fresh vegetables .....	3 899	29 392 899	16 402 935	55.8	35.4	X
4800	Coffee, tea, and spices .....	154	1 380 048	39 740	2.9	.1	6.9
4811	Coffee .....	61	611 892	5 112	.8	Z	X
4812	Tea .....	33	102 977	1 353	1.3	Z	X
4813	Spices .....	104	877 426	33 275	3.8	.1	X
4820	Bread and baked goods .....	103	1 238 262	155 281	12.5	.3	2.9
4821	Breads and rolls .....	72	524 658	75 473	14.4	.2	X
4822	Cookies, cakes, and other baked goods .....	51	942 229	79 808	8.5	.2	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42248</b>	<b>Fresh fruit &amp; vegetable whsle—Con.</b>						
4830	Canned foods	245	1 888 021	126 421	6.7	.3	7.3
4831	Canned and bottled fruits, vegetables, and juices	205	1 501 208	64 587	4.3	.1	X
4832	Canned and bottled baby foods	7	5 060	84	1.7	Z	X
4833	Canned meats	23	74 042	831	1.1	Z	X
4834	Canned fish and seafoods	55	402 294	13 452	3.3	Z	X
4835	Canned milk	8	40 603	320	.8	Z	X
4836	Other canned foods	86	754 902	47 134	6.2	.1	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	65	1 030 183	44 746	4.3	.1	X
4850	Soft drinks and bottled water	30	117 289	3 057	2.6	Z	34.8
4851	Soft drinks, packaged	21	58 902	2 213	3.8	Z	X
4853	Bottled water	23	72 523	844	1.2	Z	X
4860	Other grocery specialties	298	1 883 782	213 259	11.3	.5	23.5
4861	Pasta	75	245 904	4 732	1.9	Z	X
4862	Breakfast cereals	25	143 304	2 243	1.6	Z	X
4863	Cooking oils and margarine	112	401 168	6 132	1.5	Z	X
4864	Flour	79	391 443	4 225	1.1	Z	X
4865	Pickles, preserves, jellies, jams, and sauces	75	330 374	4 981	1.5	Z	X
4866	Sugar, refined	68	658 636	36 388	5.5	.1	X
4868	Grocery specialties, n.e.c.	153	1 035 931	154 407	14.9	.3	X
4900	Grain and beans	152	812 352	30 225	3.7	.1	.3
4913	Wheat	144	760 503	26 666	3.5	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	8	53 805	403	.7	Z	5.7
5335	Detergents and soaps	8	53 805	403	.7	Z	X
5700	Wines and distilled alcoholic beverages	7	35 054	9 464	27.0	Z	X
5800	Farm supplies	76	453 328	39 386	8.7	.1	1.1
5812	Feeds (poultry and livestock) not mixed on location	27	218 345	2 405	1.1	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners	27	218 345	2 405	1.1	Z	X
5815	Insecticides, fungicides, and pesticides	27	218 345	4 891	2.2	Z	X
5816	Other agricultural chemicals and fertilizers	27	218 345	12 113	5.5	Z	X
5817	Seeds and bulbs	27	218 345	2 405	1.1	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	38	169 776	11 894	7.0	Z	X
5900	Tobacco and tobacco products	13	20 564	370	1.8	Z	X
6110	Flowers and florists' supplies	7	48 435	6 920	14.3	Z	X
9700	Service receipts and labor charges (including installed parts)	94	758 703	100 817	13.3	.2	X
9703	Other service receipts and labor charges—Specify	81	602 929	80 360	13.3	.2	X
9810	Miscellaneous commodities	158	2 041 070	134 093	6.6	.3	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	124	1 108 725	186 505	16.8	.4	X
9940	Rental and leasing receipts	72	827 344	55 170	6.7	.1	X
<b>422480</b>	<b>Fresh fruit &amp; vegetable whsle</b>	<b>6 121</b>	<b>X</b>	<b>46 340 833</b>	<b>X</b>	<b>100.0</b>	<b>78.1</b>
0960	Restaurant and hotel equipment and supplies	6	33 508	757	2.3	Z	X
3400	Industrial and personal services paper and plastics	33	116 637	6 144	5.3	Z	13.0
3412	Paper dishes, cups, and napkins	31	115 359	5 892	5.1	Z	X
4100	Frozen foods (packaged)	471	3 145 710	318 124	10.1	.7	6.1
4111	Dinners (frozen)	54	395 076	7 517	1.9	Z	X
4112	Fish and seafoods (frozen packaged)	103	1 050 107	53 148	5.1	.1	X
4113	Vegetables (frozen)	286	2 358 143	83 948	3.6	.2	X
4114	Fruits and fruit juices (frozen)	177	1 694 119	48 630	2.9	.1	X
4115	Meat (frozen packaged)	192	1 515 246	58 805	3.9	.1	X
4116	Frozen baked goods	58	744 244	43 584	5.9	.1	X
4117	Other frozen foods (except frozen dairy products)	62	555 195	22 494	4.1	Z	X
4200	Dairy products (excluding dried or canned)	333	2 296 738	121 780	5.3	.3	5.6
4211	Butter	186	1 207 657	19 776	1.6	Z	X
4212	Cheese	274	2 037 770	66 026	3.2	.1	X
4213	Milk and cream, except raw	113	582 756	9 635	1.7	Z	X
4214	Ice cream	59	210 988	1 910	.9	Z	X
4215	Raw milk	6	8 106	283	3.5	Z	X
4216	Other dairy products	121	796 671	24 148	3.0	.1	X
4300	Poultry and poultry products	240	1 686 980	75 043	4.4	.2	.1
4312	Eggs	9	34 564	730	2.1	Z	X
4400	Confectionery	58	534 684	22 556	4.2	Z	5.9
4411	Candy	41	421 627	13 626	3.2	Z	X
4413	Nuts	17	113 057	8 930	7.9	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged)	98	1 271 669	64 206	5.0	.1	X
4600	Meat and meat products (fresh and unpackage)	199	1 485 738	89 105	6.0	.2	6.7
4611	Beef (not killed on location)	116	1 059 550	51 248	4.8	.1	X
4612	Veal (not killed on location)	51	291 460	10 670	3.7	Z	X
4613	Lamb and mutton (not killed on location)	13	141 465	1 146	.8	Z	X
4614	Pork (not killed on location)	48	469 196	10 790	2.3	Z	X
4615	Sausage and prepared meats made on location	35	232 091	4 258	1.8	Z	X
4616	Sausage and prepared meats not made on location	65	503 784	8 457	1.7	Z	X
4618	Other meat products	27	166 383	2 532	1.5	Z	X
4700	Fresh fruits and vegetables	6 121	46 340 833	44 490 311	96.0	96.0	67.3
4711	Fresh fruits	4 985	40 346 148	25 427 167	63.0	54.9	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.)	1 683	14 387 898	2 660 206	18.5	5.7	X
4713	Other fresh vegetables	3 899	29 392 899	16 402 935	55.8	35.4	X
4800	Coffee, tea, and spices	154	1 380 048	39 740	2.9	.1	6.9
4811	Coffee	61	611 892	5 112	.8	Z	X
4812	Tea	33	102 977	1 353	1.3	Z	X
4813	Spices	104	877 426	33 275	3.8	.1	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422480</b>	<b>Fresh fruit &amp; vegetable whsle—Con.</b>						
4820	Bread and baked goods . . . . .	103	1 238 262	155 281	12.5	.3	2.9
4821	Breads and rolls . . . . .	72	524 658	75 473	14.4	.2	X
4822	Cookies, cakes, and other baked goods . . . . .	51	942 229	79 808	8.5	.2	X
4830	Canned foods . . . . .	245	1 888 021	126 421	6.7	.3	7.3
4831	Canned and bottled fruits, vegetables, and juices . . . . .	205	1 501 208	64 587	4.3	.1	X
4832	Canned and bottled baby foods . . . . .	7	5 060	84	1.7	Z	X
4833	Canned meats . . . . .	23	74 042	831	1.1	Z	X
4834	Canned fish and seafoods . . . . .	55	402 294	13 452	3.3	Z	X
4835	Canned milk . . . . .	8	40 603	320	.8	Z	X
4836	Other canned foods . . . . .	86	754 902	47 134	6.2	.1	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) . . . . .	65	1 030 183	44 746	4.3	.1	X
4850	Soft drinks and bottled water . . . . .	30	117 289	3 057	2.6	Z	34.8
4851	Soft drinks, packaged . . . . .	21	58 902	2 213	3.8	Z	X
4853	Bottled water . . . . .	23	72 523	844	1.2	Z	X
4860	Other grocery specialties . . . . .	298	1 883 782	213 259	11.3	.5	23.5
4861	Pasta . . . . .	75	245 904	4 732	1.9	Z	X
4862	Breakfast cereals . . . . .	25	143 304	2 243	1.6	Z	X
4863	Cooking oils and margarine . . . . .	112	401 168	6 132	1.5	Z	X
4864	Flour . . . . .	79	391 443	4 223	1.1	Z	X
4865	Pickles, preserves, jellies, jams, and sauces . . . . .	75	330 374	4 981	1.5	Z	X
4866	Sugar, refined . . . . .	68	658 636	36 388	5.5	.1	X
4868	Grocery specialties, n.e.c. . . . .	153	1 035 931	154 407	14.9	.3	X
4900	Grain and beans . . . . .	152	812 352	30 225	3.7	.1	.3
4913	Wheat . . . . .	144	760 503	26 666	3.5	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	8	53 805	403	.7	Z	5.7
5335	Detergents and soaps . . . . .	8	53 805	403	.7	Z	X
5700	Wines and distilled alcoholic beverages . . . . .	7	35 054	9 464	27.0	Z	X
5800	Farm supplies . . . . .	76	453 328	39 386	8.7	.1	1.1
5812	Feeds (poultry and livestock) not mixed on location . . . . .	27	218 345	2 405	1.1	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners . . . . .	27	218 345	2 405	1.1	Z	X
5815	Insecticides, fungicides, and pesticides . . . . .	27	218 345	4 891	2.2	Z	X
5816	Other agricultural chemicals and fertilizers . . . . .	27	218 345	12 113	5.5	Z	X
5817	Seeds and bulbs . . . . .	27	218 345	2 405	1.1	Z	X
5818	Other farm supplies (including harness and saddlery equipment) . . . . .	38	169 776	11 894	7.0	Z	X
5900	Tobacco and tobacco products . . . . .	13	20 564	370	1.8	Z	X
6110	Flowers and florists' supplies . . . . .	7	48 435	6 920	14.3	Z	X
9700	Service receipts and labor charges (including installed parts) . . . . .	94	758 703	100 817	13.3	.2	X
9703	Other service receipts and labor charges—Specify . . . . .	81	602 929	80 360	13.3	.2	X
9810	Miscellaneous commodities . . . . .	158	2 041 070	134 093	6.6	.3	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) . . . . .	124	1 108 725	186 505	16.8	.4	X
9940	Rental and leasing receipts . . . . .	72	827 344	55 170	6.7	.1	X
<b>42249</b>	<b>Other grocery &amp; related products whsle . . . . .</b>	<b>14 623</b>	<b>X</b>	<b>186 758 663</b>	<b>X</b>	<b>100.0</b>	<b>78.3</b>
0200	New and rebuilt automotive parts and supplies . . . . .	17	795 556	50 131	6.3	Z	X
0500	Household china, glassware, crockery, and plastic housewares . . . . .	31	122 521	11 589	9.5	Z	X
0520	Linens, domestics, curtains, and draperies . . . . .	10	89 956	2 747	3.1	Z	75.6
0525	Other linens and domestics . . . . .	10	89 956	1 014	1.1	Z	X
0540	Other home furnishings . . . . .	138	4 611 121	129 124	2.8	.1	1.5
0541	Metal flatware and kitchen utensils . . . . .	7	96 169	2 641	2.7	Z	X
0543	Home furnishings, n.e.c. . . . .	7	96 169	10 592	11.0	Z	X
0740	Other construction materials . . . . .	7	37 866	2 606	6.9	Z	X
0800	Photographic equipment and supplies (excluding video) . . . . .	10	194 735	7 745	4.0	Z	X
0900	Office equipment . . . . .	26	156 863	2 826	1.8	Z	X
0960	Restaurant and hotel equipment and supplies . . . . .	494	5 791 375	268 959	4.6	.1	X
0970	Store machines and equipment . . . . .	118	2 996 898	54 219	1.8	Z	.4
0971	Vending machines . . . . .	6	279 793	3 692	1.3	Z	X
0972	Other store machines and equipment . . . . .	37	278 755	12 930	4.6	Z	X
1140	Iron and steel wire and wire products . . . . .	9	32 490	948	2.9	Z	X
1400	Electrical apparatus and equipment . . . . .	10	26 849	936	3.5	Z	X
1500	Electrical appliances, household . . . . .	33	333 140	15 104	4.5	Z	.6
1518	Other electrical household appliances (including fans, dishwashers, etc.) . . . . .	22	162 009	6 635	4.1	Z	X
1600	Electronic parts and equipment, except communication . . . . .	10	28 645	754	2.6	Z	X
1700	Hardware . . . . .	86	3 345 352	109 830	3.3	.1	.1
1711	Hand tools (including power driven) . . . . .	9	84 083	2 612	3.1	Z	X
1712	Bolts, nuts, rivets, and fasteners . . . . .	9	84 083	2 612	3.1	Z	X
1713	Cutlery . . . . .	9	84 083	3 915	4.7	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	9	83 327	3 176	3.8	Z	X
2000	Refrigeration equipment and supplies . . . . .	7	39 926	2 850	7.1	Z	45.6
2015	Other refrigeration equipment and supplies . . . . .	6	26 489	1 237	4.7	Z	X
2230	Food-processing machinery, equipment, and parts . . . . .	13	77 516	27 318	35.2	Z	22.5
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) . . . . .	7	2 160	388	18.0	Z	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	22	46 345	4 129	8.9	Z	1.0
2327	All other new general-purpose industrial machinery and equipment . . . . .	10	16 900	2 350	13.9	Z	X
2450	Industrial containers and supplies . . . . .	7	145 102	16 334	11.3	Z	X
2460	Other industrial supplies . . . . .	6	24 473	872	3.6	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42249</b>	<b>Other grocery &amp; related products whse—Con.</b>						
2520	Custodial (janitors') equipment and supplies .....	21	214 161	22 620	10.6	Z	X
2530	Laundry and dry-cleaning equipment and supplies .....	117	6 686 868	301 166	4.5	.2	X
2700	Sporting and recreational goods and supplies .....	21	112 369	5 133	4.6	Z	X
2800	Toys and hobby goods and supplies .....	54	239 426	8 626	3.6	Z	18.6
2813	Crafts and craft supplies .....	38	22 950	1 207	5.3	Z	X
2930	Recyclable paper and paperboard .....	12	21 193	3 684	17.4	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	15	115 288	661	.6	Z	X
3140	Prerecorded video tapes .....	9	738 997	6 996	.9	Z	X
3200	Printing and writing paper .....	14	96 127	16 709	17.4	Z	74.3
3213	Other printing and writing paper .....	11	95 138	16 694	17.5	Z	X
3300	Stationery, office supplies and greeting cards .....	53	301 051	11 674	3.9	Z	.2
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	7	88 056	938	1.1	Z	X
3400	Industrial and personal services paper and plastics .....	788	18 732 566	1 317 312	7.0	.7	1.7
3411	Paperboard and boxboard boxes .....	87	3 769 258	116 833	3.1	.1	X
3412	Paper dishes, cups, and napkins .....	235	7 679 345	473 940	6.2	.3	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	51	1 525 845	35 498	2.3	Z	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	176	2 549 011	241 415	9.5	.1	X
3415	Other industrial and personal service paper .....	36	2 212 689	75 011	3.4	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	452	24 276 045	2 595 794	10.7	1.4	1.0
3511	Prescription drugs .....	22	145 526	11 368	7.8	Z	X
3512	Nonprescription pharmaceuticals .....	80	1 856 225	75 605	4.1	Z	X
3513	Cosmetics .....	79	5 211 848	367 062	7.0	.2	X
3514	Perfumes .....	23	4 632 031	199 234	4.3	.1	X
3515	Other toiletries and druggists' sundries .....	316	18 647 696	1 406 600	7.5	.8	X
3600	Piece goods, knit and woven .....	36	17 935	1 788	10.0	Z	X
3800	Men's and boys' wear .....	28	233 940	9 337	4.0	Z	32.5
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	19	215 205	8 997	4.2	Z	X
3900	Women's and children's wear .....	30	396 809	11 849	3.0	Z	21.6
3912	Women's misses', and girls' dresses and blouses .....	20	384 537	11 042	2.9	Z	X
4000	Footwear .....	16	458 227	77 735	17.0	Z	X
4100	Frozen foods (packaged) .....	1 586	53 016 946	8 464 547	16.0	4.5	51.5
4111	Dinners (frozen) .....	351	19 349 129	851 107	4.4	.5	X
4112	Fish and seafoods (frozen packaged) .....	394	13 574 763	650 958	4.8	.3	X
4113	Vegetables (frozen) .....	488	21 004 422	952 265	4.5	.5	X
4114	Fruits and fruit juices (frozen) .....	456	15 462 329	521 480	3.4	.3	X
4115	Meat (frozen packaged) .....	384	14 768 848	762 027	5.2	.4	X
4116	Frozen baked goods .....	653	25 172 479	2 127 465	8.5	1.1	X
4117	Other frozen foods (except frozen dairy products) .....	626	33 412 674	2 599 118	7.8	1.4	X
4200	Dairy products (excluding dried or canned) .....	1 256	62 523 329	8 724 268	14.0	4.7	63.8
4211	Butter .....	308	12 584 362	311 694	2.5	.2	X
4212	Cheese .....	751	37 115 179	4 362 006	11.8	2.3	X
4213	Milk and cream, except raw .....	278	10 698 481	409 164	3.8	.2	X
4214	Ice cream .....	188	12 849 515	367 949	2.9	.2	X
4215	Raw milk .....	30	3 478 615	71 127	2.0	Z	X
4216	Other dairy products .....	566	49 757 165	3 202 274	6.4	1.7	X
4300	Poultry and poultry products .....	273	8 633 413	559 388	6.5	.3	.2
4312	Eggs .....	107	3 191 794	181 694	5.7	.1	X
4314	Other poultry (excluding frozen packaged) .....	39	1 680 751	177 827	10.6	.1	X
4400	Confectionery .....	894	23 554 628	1 881 034	8.0	1.0	5.7
4411	Candy .....	574	13 712 848	996 694	7.3	.5	X
4412	Chewing gum .....	99	873 403	17 317	2.0	Z	X
4413	Nuts .....	315	6 049 733	284 526	4.7	.2	X
4414	Chips and popcorn .....	238	917 040	45 121	4.9	Z	X
4415	Other confections .....	125	2 375 094	120 444	5.1	.1	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	172	4 412 790	135 570	3.1	.1	X
4600	Meat and meat products (fresh and unpackaged) .....	615	34 808 814	4 663 192	13.4	2.5	53.0
4611	Beef (not killed on location) .....	198	8 642 837	560 080	6.5	.3	X
4612	Veal (not killed on location) .....	33	2 901 179	36 100	1.2	Z	X
4613	Lamb and mutton (not killed on location) .....	21	1 986 440	27 595	1.4	Z	X
4614	Pork (not killed on location) .....	107	6 508 404	178 884	2.7	.1	X
4615	Sausage and prepared meats made on location .....	48	297 619	10 034	3.4	Z	X
4616	Sausage and prepared meats not made on location .....	208	20 116 234	2 648 730	13.2	1.4	X
4618	Other meat products .....	210	13 684 178	1 120 914	8.2	.6	X
4700	Fresh fruits and vegetables .....	369	14 959 964	1 105 275	7.4	.6	.6
4711	Fresh fruits .....	197	9 282 702	342 443	3.7	.2	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.) .....	99	8 922 675	136 030	1.5	.1	X
4713	Other fresh vegetables .....	106	9 653 722	453 012	4.7	.2	X
4800	Coffee, tea, and spices .....	3 526	55 627 716	13 782 860	24.8	7.4	61.9
4811	Coffee .....	2 311	38 550 865	9 251 836	24.0	5.0	X
4812	Tea .....	1 560	19 335 930	1 384 499	7.2	.7	X
4813	Spices .....	1 363	20 253 272	3 146 470	15.5	1.7	X
4820	Bread and baked goods .....	4 113	39 137 059	19 484 836	49.8	10.4	57.0
4821	Breads and rolls .....	1 963	15 223 644	5 519 332	36.3	3.0	X
4822	Cookies, cakes, and other baked goods .....	3 159	35 248 609	13 965 108	39.6	7.5	X
4830	Canned foods .....	2 581	54 164 208	22 022 073	40.7	11.8	63.9
4831	Canned and bottled fruits, vegetables, and juices .....	1 903	39 319 825	14 171 702	36.0	7.6	X
4832	Canned and bottled baby foods .....	224	7 412 906	1 104 415	14.9	.6	X
4833	Canned meats .....	383	6 207 054	674 859	10.9	.4	X
4834	Canned fish and seafoods .....	719	12 113 592	1 326 900	11.0	.7	X
4835	Canned milk .....	173	3 485 049	199 101	5.7	.1	X
4836	Other canned foods .....	948	24 976 395	4 545 080	18.2	2.4	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42249</b>	<b>Other grocery &amp; related products whse—Con.</b>						
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) . . . .	1 233	11 713 314	5 657 718	48.3	3.0	X
4850	Soft drinks and bottled water . . . . .	4 182	60 830 713	29 082 246	47.8	15.6	66.4
4851	Soft drinks, packaged . . . . .	3 186	53 131 715	24 713 504	46.5	13.2	X
4852	Soft drinks, pre and post mix bulk . . . . .	1 780	27 373 564	2 287 927	8.4	1.2	X
4853	Bottled water . . . . .	2 327	32 988 434	2 079 220	6.3	1.1	X
4860	Other grocery specialties . . . . .	5 723	110 819 148	61 535 448	55.5	32.9	59.5
4861	Pasta . . . . .	1 318	26 485 952	3 073 657	11.6	1.6	X
4862	Breakfast cereals . . . . .	721	42 416 741	11 301 309	26.6	6.1	X
4863	Cooking oils and margarine . . . . .	1 267	20 839 423	2 901 271	13.9	1.6	X
4864	Flour . . . . .	1 044	28 167 200	2 767 845	9.8	1.5	X
4865	Pickles, preserves, jellies, jams, and sauces . . . . .	1 493	39 020 434	3 580 605	9.2	1.9	X
4866	Sugar, refined . . . . .	975	15 015 608	2 486 881	16.6	1.3	X
4867	Pet foods . . . . .	741	17 552 598	4 224 012	24.1	2.3	X
4868	Grocery specialties, n.e.c. . . . .	3 426	81 229 905	31 199 820	38.4	16.7	X
4900	Grain and beans . . . . .	530	7 300 406	758 368	10.4	.4	4.4
4911	Corn (for grain) . . . . .	176	2 750 745	260 423	9.5	.1	X
4912	Oats and barley . . . . .	73	1 346 355	44 536	3.3	Z	X
4913	Wheat . . . . .	141	1 174 545	100 588	8.6	.1	X
4915	Soybeans . . . . .	74	2 127 283	227 317	10.7	.1	X
4916	Other grain and beans (rice and edible and inedible beans) . . . . .	175	1 498 922	83 002	5.5	Z	X
5120	Leaf tobacco . . . . .	6	57 065	6 863	12.0	Z	X
5140	Other farm products, inedible . . . . .	15	420 469	164 283	39.1	.1	13.3
5143	Farm products, n.e.c. . . . .	12	71 676	21 501	30.0	Z	X
5300	Plastics materials and basic shapes . . . . .	15	90 307	7 639	8.5	Z	.4
5314	Other plastics materials and basic shapes . . . . .	8	12 011	1 849	15.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	255	4 719 040	216 447	4.6	.1	2.6
5332	Alkalies and chlorine . . . . .	10	1 064	4	.4	Z	X
5335	Detergents and soaps . . . . .	59	2 669 403	66 521	2.5	Z	X
5344	Other chemicals and allied products . . . . .	118	930 785	75 847	8.1	Z	X
5400	Petroleum products . . . . .	17	39 451	3 134	7.9	Z	8.4
5412	Motor gasoline . . . . .	9	15 921	838	5.3	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) . . . . .	9	15 921	838	5.3	Z	X
5600	Beer and ale . . . . .	165	3 120 618	247 484	7.9	.1	X
5700	Wines and distilled alcoholic beverages . . . . .	114	3 355 169	95 979	2.9	.1	2.3
5711	Wines . . . . .	68	2 073 207	41 764	2.0	Z	X
5712	Distilled liquor (including premixed alcoholic drinks) . . . . .	75	1 979 593	37 915	1.9	Z	X
5800	Farm supplies . . . . .	42	112 500	18 486	16.4	Z	42.6
5811	Hay, straw, and alfalfa . . . . .	23	54 378	1 530	2.8	Z	X
5812	Feeds (poultry and livestock) not mixed on location . . . . .	28	71 099	6 963	9.8	Z	X
5813	Prepared feeds (poultry and livestock) mixed on location . . . . .	6	36 972	1 804	4.9	Z	X
5816	Other agricultural chemicals and fertilizers . . . . .	10	47 459	246	.5	Z	X
5817	Seeds and bulbs . . . . .	8	57 627	871	1.5	Z	X
5818	Other farm supplies (including harness and saddlery equipment) . . . . .	11	74 023	6 991	9.4	Z	X
5900	Tobacco and tobacco products . . . . .	259	12 461 922	1 057 548	8.5	.6	16.0
5911	Cigars . . . . .	109	2 419 877	17 400	.7	Z	X
5912	Cigarettes . . . . .	221	10 183 922	645 015	6.3	.3	X
5913	Other tobacco products (excluding leaf) . . . . .	146	7 793 765	274 038	3.5	.1	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials . . . . .	29	247 968	18 043	7.3	Z	X
6110	Flowers and florists' supplies . . . . .	19	73 634	13 528	18.4	Z	X
6120	Art goods (including novelties and souvenirs) . . . . .	14	75 317	8 635	11.5	Z	77.6
6122	Novelties and souvenirs . . . . .	13	74 715	8 629	11.5	Z	X
6150	Nondurable goods, n.e.c. . . . .	79	826 668	142 313	17.2	.1	X
9700	Service receipts and labor charges (including installed parts) . . . . .	234	2 434 852	281 145	11.5	.2	2.3
9701	Labor charges for repair work . . . . .	101	254 241	4 675	1.8	Z	X
9702	Parts installed in repair work . . . . .	89	190 275	1 741	.9	Z	X
9703	Other service receipts and labor charges—Specify . . . . .	163	1 371 908	98 785	7.2	.1	X
9730	Advertising specialties (paper novelties, etc.) . . . . .	8	4 403	406	9.2	Z	X
9810	Miscellaneous commodities . . . . .	657	14 398 823	1 234 604	8.6	.7	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) . . . . .	12	41 255	4 290	10.4	Z	X
9940	Rental and leasing receipts . . . . .	330	1 693 561	213 863	12.6	.1	X
<b>422490</b>	<b>Other grocery &amp; related products whse . . . . .</b>	<b>14 623</b>	<b>X</b>	<b>186 758 663</b>	<b>X</b>	<b>100.0</b>	<b>78.3</b>
0200	New and rebuilt automotive parts and supplies . . . . .	17	795 556	50 131	6.3	Z	X
0500	Household china, glassware, crockery, and plastic housewares . . . . .	31	122 521	11 589	9.5	Z	X
0520	Linens, domestics, curtains, and draperies . . . . .	10	89 956	2 747	3.1	Z	75.6
0525	Other linens and domestics . . . . .	10	89 956	1 014	1.1	Z	X
0540	Other home furnishings . . . . .	138	4 611 121	129 124	2.8	.1	1.5
0541	Metal flatware and kitchen utensils . . . . .	7	96 169	2 641	2.7	Z	X
0543	Home furnishings, n.e.c. . . . .	7	96 169	10 592	11.0	Z	X
0740	Other construction materials . . . . .	7	37 866	2 606	6.9	Z	X
0800	Photographic equipment and supplies (excluding video) . . . . .	10	194 735	7 745	4.0	Z	X
0900	Office equipment . . . . .	26	156 863	2 826	1.8	Z	X
0960	Restaurant and hotel equipment and supplies . . . . .	494	5 791 375	268 959	4.6	.1	37.5
0970	Store machines and equipment . . . . .	118	2 996 898	54 219	1.8	Z	.4
0971	Vending machines . . . . .	6	279 793	3 692	1.3	Z	X
0972	Other store machines and equipment . . . . .	37	278 755	12 930	4.6	Z	X
1140	Iron and steel wire and wire products . . . . .	9	32 490	948	2.9	Z	X
1400	Electrical apparatus and equipment . . . . .	10	26 849	936	3.5	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422490</b>	<b>Other grocery &amp; related products whse—Con.</b>						
1500	Electrical appliances, household	33	333 140	15 104	4.5	Z	.6
1518	Other electrical household appliances (including fans, dishwashers, etc.)	22	162 009	6 635	4.1	Z	X
1600	Electronic parts and equipment, except communication	10	28 645	754	2.6	Z	X
1700	Hardware	86	3 345 352	109 830	3.3	.1	.1
1711	Hand tools (including power driven)	9	84 083	2 612	3.1	Z	X
1712	Bolts, nuts, rivets, and fasteners	9	84 083	2 612	3.1	Z	X
1713	Cutlery	9	84 083	3 915	4.7	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	9	83 327	3 176	3.8	Z	X
2000	Refrigeration equipment and supplies	7	39 926	2 850	7.1	Z	45.6
2015	Other refrigeration equipment and supplies	6	26 489	1 237	4.7	Z	X
2230	Food-processing machinery, equipment, and parts	13	77 516	27 318	35.2	Z	22.5
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	7	2 160	388	18.0	Z	X
2320	General-purpose industrial machinery, equipment, and parts	22	46 345	4 129	8.9	Z	1.0
2327	All other new general-purpose industrial machinery and equipment	10	16 900	2 350	13.9	Z	X
2450	Industrial containers and supplies	7	145 102	16 334	11.3	Z	X
2460	Other industrial supplies	6	24 473	872	3.6	Z	X
2520	Custodial (janitors') equipment and supplies	21	214 161	22 620	10.6	Z	X
2530	Laundry and dry-cleaning equipment and supplies	117	6 686 868	301 166	4.5	.2	X
2700	Sporting and recreational goods and supplies	21	112 369	5 133	4.6	Z	X
2800	Toys and hobby goods and supplies	54	239 426	8 626	3.6	Z	18.6
2813	Crafts and craft supplies	38	22 950	1 207	5.3	Z	X
2930	Recyclable paper and paperboard	12	21 193	3 684	17.4	Z	X
3000	Jewelry, diamonds, gem stones, and watches	15	115 288	661	.6	Z	X
3140	Prerecorded video tapes	9	738 997	6 996	.9	Z	X
3200	Printing and writing paper	14	96 127	16 709	17.4	Z	74.3
3213	Other printing and writing paper	11	95 138	16 694	17.5	Z	X
3300	Stationery, office supplies and greeting cards	53	301 051	11 674	3.9	Z	.2
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	7	88 056	938	1.1	Z	X
3400	Industrial and personal services paper and plastics	788	18 732 566	1 317 312	7.0	.7	1.7
3411	Paperboard and boxboard boxes	87	3 769 258	116 833	3.1	.1	X
3412	Paper dishes, cups, and napkins	235	7 679 345	473 940	6.2	.3	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	51	1 525 845	35 498	2.3	X	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	176	2 549 011	241 415	9.5	.1	X
3415	Other industrial and personal service paper	36	2 212 689	75 011	3.4	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	452	24 276 045	2 595 794	10.7	1.4	1.0
3511	Prescription drugs	22	145 526	11 368	7.8	Z	X
3512	Nonprescription pharmaceuticals	80	1 856 225	75 605	4.1	Z	X
3513	Cosmetics	79	5 211 848	367 062	7.0	.2	X
3514	Perfumes	23	4 632 031	199 234	4.3	.1	X
3515	Other toiletries and druggists' sundries	316	18 647 696	1 406 600	7.5	.8	X
3600	Piece goods, knit and woven	36	17 935	1 788	10.0	Z	X
3800	Men's and boys' wear	28	233 940	9 337	4.0	Z	32.5
3812	Men's and boys' dress and casual shirts, slacks, and jeans	19	215 205	8 997	4.2	Z	X
3900	Women's and children's wear	30	396 809	11 849	3.0	Z	21.6
3912	Women's misses', and girls' dresses and blouses	20	384 537	11 042	2.9	Z	X
4000	Footwear	16	458 227	77 735	17.0	Z	X
4100	Frozen foods (packaged)	1 586	53 016 946	8 464 547	16.0	4.5	51.5
4111	Dinners (frozen)	351	19 349 129	851 107	4.4	.5	X
4112	Fish and seafoods (frozen packaged)	394	13 574 763	650 958	4.8	.3	X
4113	Vegetables (frozen)	488	21 004 422	952 265	4.5	.5	X
4114	Fruits and fruit juices (frozen)	456	15 462 329	521 480	3.4	.3	X
4115	Meat (frozen packaged)	384	14 768 848	762 027	5.2	.4	X
4116	Frozen baked goods	653	25 172 479	2 127 465	8.5	1.1	X
4117	Other frozen foods (except frozen dairy products)	626	33 412 674	2 599 118	7.8	1.4	X
4200	Dairy products (excluding dried or canned)	1 256	62 523 329	8 724 268	14.0	4.7	63.8
4211	Butter	308	12 584 362	311 694	2.5	.2	X
4212	Cheese	751	37 115 179	4 362 006	11.8	2.3	X
4213	Milk and cream, except raw	278	10 698 481	409 164	3.8	.2	X
4214	Ice cream	188	12 849 515	367 949	2.9	.2	X
4215	Raw milk	30	3 478 615	71 127	2.0	Z	X
4216	Other dairy products	566	49 757 165	3 202 274	6.4	1.7	X
4300	Poultry and poultry products	273	8 633 413	559 388	6.5	.3	.2
4312	Eggs	107	3 191 794	181 694	5.7	.1	X
4314	Other poultry (excluding frozen packaged)	39	1 680 751	177 827	10.6	.1	X
4400	Confectionery	894	23 554 628	1 881 034	8.0	1.0	5.7
4411	Candy	574	13 712 848	996 694	7.3	.5	X
4412	Chewing gum	99	873 403	17 317	2.0	Z	X
4413	Nuts	315	6 049 733	284 526	4.7	.2	X
4414	Chips and popcorn	238	917 040	45 121	4.9	Z	X
4415	Other confections	125	2 375 094	120 444	5.1	.1	X
4500	Fish and seafoods (excluding canned and frozen packaged)	172	4 412 790	135 570	3.1	.1	X
4600	Meat and meat products (fresh and unpackaged)	615	34 808 814	4 663 192	13.4	2.5	53.0
4611	Beef (not killed on location)	198	8 642 837	560 080	6.5	.3	X
4612	Veal (not killed on location)	33	2 901 179	36 100	1.2	Z	X
4613	Lamb and mutton (not killed on location)	21	1 986 440	27 595	1.4	Z	X
4614	Pork (not killed on location)	107	6 508 404	178 884	2.7	.1	X
4615	Sausage and prepared meats made on location	48	297 619	10 034	3.4	Z	X
4616	Sausage and prepared meats not made on location	308	20 116 234	2 648 730	13.2	1.4	X
4618	Other meat products	210	13 684 178	1 120 914	8.2	.6	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422490</b>	<b>Other grocery &amp; related products whse—Con.</b>						
4700	Fresh fruits and vegetables .....	369	14 959 964	1 105 275	7.4	.6	.6
4711	Fresh fruits .....	197	9 282 702	342 443	3.7	.2	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.) .....	99	8 922 675	136 030	1.5	.1	X
4713	Other fresh vegetables .....	106	9 653 722	453 012	4.7	.2	X
4800	Coffee, tea, and spices .....	3 526	55 627 716	13 782 860	24.8	7.4	61.9
4811	Coffee .....	2 311	38 550 865	9 251 836	24.0	5.0	X
4812	Tea .....	1 560	19 335 930	1 384 499	7.2	.7	X
4813	Spices .....	1 363	20 253 272	3 146 470	15.5	1.7	X
4820	Bread and baked goods .....	4 113	39 137 059	19 484 836	49.8	10.4	57.0
4821	Breads and rolls .....	1 963	15 223 644	5 519 332	36.3	3.0	X
4822	Cookies, cakes, and other baked goods .....	3 159	35 248 609	13 965 108	39.6	7.5	X
4830	Canned foods .....	2 581	54 164 208	22 022 073	40.7	11.8	63.9
4831	Canned and bottled fruits, vegetables, and juices .....	1 903	39 319 825	14 171 702	36.0	7.6	X
4832	Canned and bottled baby foods .....	224	7 412 906	1 104 415	14.9	.6	X
4833	Canned meats .....	383	6 207 054	674 859	10.9	.4	X
4834	Canned fish and seafoods .....	719	12 113 592	1 326 900	11.0	.7	X
4835	Canned milk .....	173	3 485 049	199 101	5.7	.1	X
4836	Other canned foods .....	948	24 976 395	4 545 080	18.2	2.4	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	1 233	11 713 314	5 657 718	48.3	3.0	X
4850	Soft drinks and bottled water .....	4 182	60 830 713	29 082 246	47.8	15.6	66.4
4851	Soft drinks, packaged .....	3 186	53 131 715	24 713 504	46.5	13.2	X
4852	Soft drinks, pre and post mix bulk .....	1 780	27 373 564	2 287 927	8.4	1.2	X
4853	Bottled water .....	2 327	32 988 434	2 079 220	6.3	1.1	X
4860	Other grocery specialties .....	5 723	110 819 148	61 535 448	55.5	32.9	59.5
4861	Pasta .....	1 318	26 485 952	3 073 657	11.6	1.6	X
4862	Breakfast cereals .....	721	42 416 741	11 301 309	26.6	6.1	X
4863	Cooking oils and margarine .....	1 267	20 839 423	2 901 271	13.9	1.6	X
4864	Flour .....	1 044	28 167 200	2 767 845	9.8	1.5	X
4865	Pickles, preserves, jellies, jams, and sauces .....	1 493	39 020 434	3 580 605	9.2	1.9	X
4866	Sugar, refined .....	975	15 015 608	2 486 881	16.6	1.3	X
4867	Pet foods .....	741	17 552 598	4 224 012	24.1	2.3	X
4868	Grocery specialties, n.e.c. ....	3 426	81 229 905	31 199 820	38.4	16.7	X
4900	Grain and beans .....	530	7 300 406	758 368	10.4	.4	4.4
4911	Corn (for grain) .....	176	2 750 745	260 423	9.5	.1	X
4912	Oats and barley .....	73	1 346 355	44 536	3.3	Z	X
4913	Wheat .....	141	1 174 545	100 588	8.6	.1	X
4915	Soybeans .....	74	2 127 283	227 317	10.7	.1	X
4916	Other grain and beans (rice and edible and inedible beans) .....	175	1 498 922	83 002	5.5	Z	X
5120	Leaf tobacco .....	6	57 065	6 863	12.0	Z	X
5140	Other farm products, inedible .....	15	420 469	164 283	39.1	.1	13.3
5143	Farm products, n.e.c. ....	12	71 676	21 501	30.0	Z	X
5300	Plastics materials and basic shapes .....	15	90 307	7 639	8.5	Z	.4
5314	Other plastics materials and basic shapes .....	8	12 011	1 849	15.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	255	4 719 040	216 447	4.6	.1	2.6
5332	Alkalies and chlorine .....	10	1 064	4	.4	Z	X
5335	Detergents and soaps .....	59	2 669 403	66 521	2.5	Z	X
5344	Other chemicals and allied products .....	118	930 785	75 847	8.1	Z	X
5400	Petroleum products .....	17	39 451	3 134	7.9	Z	8.4
5412	Motor gasoline .....	9	15 921	838	5.3	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	9	15 921	838	5.3	Z	X
5600	Beer and ale .....	165	3 120 618	247 484	7.9	.1	X
5700	Wines and distilled alcoholic beverages .....	114	3 355 169	95 979	2.9	.1	2.3
5711	Wines .....	68	2 073 207	41 764	2.0	Z	X
5712	Distilled liquor (including premixed alcoholic drinks) .....	75	1 979 593	37 915	1.9	Z	X
5800	Farm supplies .....	42	112 500	18 486	16.4	Z	42.6
5811	Hay, straw, and alfalfa .....	23	54 378	1 530	2.8	Z	X
5812	Feeds (poultry and livestock) not mixed on location .....	28	71 099	6 963	9.8	Z	X
5813	Prepared feeds (poultry and livestock) mixed on location .....	6	36 972	1 804	4.9	Z	X
5816	Other agricultural chemicals and fertilizers .....	10	47 459	246	.5	Z	X
5817	Seeds and bulbs .....	8	57 627	871	1.5	Z	X
5818	Other farm supplies (including harness and saddlery equipment) .....	11	74 023	6 991	9.4	Z	X
5900	Tobacco and tobacco products .....	259	12 461 922	1 057 548	8.5	.6	16.0
5911	Cigars .....	109	2 419 877	17 400	.7	Z	X
5912	Cigarettes .....	221	10 183 922	645 015	6.3	.3	X
5913	Other tobacco products (excluding leaf) .....	146	7 793 765	274 038	3.5	.1	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	29	247 968	18 043	7.3	Z	X
6110	Flowers and florists' supplies .....	19	73 634	13 528	18.4	Z	X
6120	Art goods (including novelties and souvenirs) .....	14	75 317	8 635	11.5	Z	77.6
6122	Novelties and souvenirs .....	13	74 715	8 629	11.5	Z	X
6150	Nondurable goods, n.e.c. ....	79	826 668	142 313	17.2	.1	X
9700	Service receipts and labor charges (including installed parts) .....	234	2 434 852	281 145	11.5	.2	2.3
9701	Labor charges for repair work .....	101	254 241	4 675	1.8	Z	X
9702	Parts installed in repair work .....	89	190 275	1 741	.9	Z	X
9703	Other service receipts and labor charges—Specify .....	163	1 371 908	98 785	7.2	.1	X
9730	Advertising specialties (paper novelties, etc.) .....	8	4 403	406	9.2	Z	X
9810	Miscellaneous commodities .....	657	14 398 823	1 234 604	8.6	.7	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) .....	12	41 255	4 290	10.4	Z	X
9940	Rental and leasing receipts .....	330	1 693 561	213 863	12.6	.1	X

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**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4224901</b>	<b>Coffee, tea, &amp; spice whsle</b> .....	<b>1 788</b>	<b>X</b>	<b>13 421 054</b>	<b>X</b>	<b>100.0</b>	<b>71.5</b>
0540	Other home furnishings .....	12	43 471	2 231	5.1	Z	X
0960	Restaurant and hotel equipment and supplies .....	135	685 180	29 434	4.3	.2	X
0970	Store machines and equipment .....	31	98 916	7 189	7.3	.1	10.6
0972	Other store machines and equipment .....	31	98 916	7 189	7.3	.1	X
1700	Hardware .....	9	27 456	1 534	5.6	Z	X
2230	Food-processing machinery, equipment, and parts .....	6	3 107	1 092	35.1	Z	X
3400	Industrial and personal services paper and plastics .....	211	658 557	61 575	9.4	.5	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	27	501 593	99 988	19.9	.7	.9
3515	Other toiletries and druggists' sundries .....	26	473 059	86 292	18.2	.6	X
4100	Frozen foods (packaged) .....	67	1 071 282	200 080	18.7	1.5	68.1
4111	Dinners (frozen) .....	10	741 631	25 347	3.4	.2	X
4112	Fish and seafoods (frozen packaged) .....	15	99 472	16 245	16.3	.1	X
4113	Vegetables (frozen) .....	12	481 903	37 965	7.9	.3	X
4114	Fruits and fruit juices (frozen) .....	22	502 395	23 890	4.8	.2	X
4115	Meat (frozen packaged) .....	7	73 243	19 418	26.5	.1	X
4116	Frozen baked goods .....	21	507 580	25 119	4.9	.2	X
4117	Other frozen foods (except frozen dairy products) .....	20	497 496	52 059	10.5	.4	X
4200	Dairy products (excluding dried or canned) .....	110	2 766 652	142 104	5.1	1.1	38.6
4211	Butter .....	16	119 612	9 798	8.2	.1	X
4212	Cheese .....	32	125 064	17 399	13.9	.1	X
4213	Milk and cream, except raw .....	35	56 611	927	1.6	Z	X
4214	Ice cream .....	13	389 962	18 106	4.6	.1	X
4216	Other dairy products .....	54	2 553 308	95 852	3.8	.7	X
4300	Poultry and poultry products .....	13	388 455	10 873	2.8	.1	X
4400	Confectionery .....	128	738 284	52 784	7.2	.4	13.8
4411	Candy .....	88	225 219	3 708	1.6	Z	X
4413	Nuts .....	40	513 065	37 489	7.3	.3	X
4414	Chips and popcorn .....	60	107 243	11 587	10.8	.1	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	13	32 230	1 643	5.1	Z	X
4600	Meat and meat products (fresh and unpackage) .....	36	846 188	174 521	20.6	1.3	71.5
4611	Beef (not killed on location) .....	8	112 805	31 944	28.3	.2	X
4615	Sausage and prepared meats made on location .....	7	8 692	690	7.9	Z	X
4616	Sausage and prepared meats not made on location .....	14	346 876	131 874	38.0	1.0	X
4618	Other meat products .....	14	392 636	9 551	2.4	.1	X
4700	Fresh fruits and vegetables .....	11	379 801	33 484	8.8	.2	1.7
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.) .....	10	31 068	8 878	28.6	.1	X
4800	Coffee, tea, and spices .....	1 788	13 421 054	10 735 796	80.0	80.0	59.4
4811	Coffee .....	1 260	10 365 006	7 544 447	72.8	56.2	X
4812	Tea .....	796	4 976 068	825 611	16.6	6.2	X
4813	Spices .....	597	3 642 679	2 365 740	64.9	17.6	X
4820	Bread and baked goods .....	98	691 915	49 276	7.1	.4	70.8
4821	Breads and rolls .....	16	13 357	847	6.3	Z	X
4822	Cookies, cakes, and other baked goods .....	95	689 872	48 427	7.0	.4	X
4830	Canned foods .....	147	2 464 170	625 566	25.4	4.7	32.3
4831	Canned and bottled fruits, vegetables, and juices .....	115	2 381 665	611 286	25.7	4.6	X
4833	Canned meats .....	10	20 663	863	4.2	Z	X
4834	Canned fish and seafoods .....	26	66 596	2 889	4.3	Z	X
4835	Canned milk .....	10	21 271	479	2.3	Z	X
4836	Other canned foods .....	29	62 963	9 853	15.6	.1	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	140	683 586	150 123	22.0	1.1	X
4850	Soft drinks and bottled water .....	261	1 073 147	88 845	8.3	.7	71.1
4851	Soft drinks, packaged .....	188	863 301	48 672	5.6	.4	X
4852	Soft drinks, pre and post mix bulk .....	73	257 230	13 231	5.1	.1	X
4853	Bottled water .....	122	341 034	26 941	7.9	.2	X
4860	Other grocery specialties .....	352	3 953 692	729 498	18.5	5.4	47.9
4861	Pasta .....	40	108 069	10 682	9.9	.1	X
4862	Breakfast cereals .....	15	18 959	195	1.0	Z	X
4863	Cooking oils and margarine .....	32	479 750	15 389	3.2	.1	X
4864	Flour .....	35	175 338	13 287	7.6	.1	X
4865	Pickles, preserves, jellies, jams, and sauces .....	72	958 255	33 920	3.5	.3	X
4866	Sugar, refined .....	162	411 031	25 391	6.2	.2	X
4868	Grocery specialties, n.e.c. .....	140	2 698 359	619 676	23.0	4.6	X
4900	Grain and beans .....	40	102 389	11 893	11.6	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	8	17 680	508	2.9	Z	X
9700	Service receipts and labor charges (including installed parts) .....	60	154 573	4 463	2.9	Z	1.0
9701	Labor charges for repair work .....	29	94 803	1 747	1.8	Z	X
9702	Parts installed in repair work .....	30	48 799	300	.6	Z	X
9703	Other service receipts and labor charges—Specify .....	30	48 799	2 317	4.7	Z	X
9810	Miscellaneous commodities .....	103	395 418	32 845	8.3	.2	X
9940	Rental and leasing receipts .....	64	152 193	6 477	4.3	Z	X
<b>4224902</b>	<b>Bread &amp; baked goods whsle</b> .....	<b>3 290</b>	<b>X</b>	<b>20 275 213</b>	<b>X</b>	<b>100.0</b>	<b>60.5</b>
0540	Other home furnishings .....	8	123 792	16 576	13.4	.1	X
0960	Restaurant and hotel equipment and supplies .....	7	308 367	5 601	1.8	Z	X
3300	Stationery, office supplies and greeting cards .....	10	88 056	938	1.1	Z	X
3400	Industrial and personal services paper and plastics .....	38	501 349	45 744	9.1	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	16	746 859	87 692	11.7	.4	X
4100	Frozen foods (packaged) .....	192	3 526 854	602 696	17.1	3.0	X
4200	Dairy products (excluding dried or canned) .....	85	2 590 980	152 638	5.9	.8	X
4300	Poultry and poultry products .....	28	640 069	33 276	5.2	.2	X

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4224902</b>	<b>Bread &amp; baked goods whsle—Con.</b>						
4400	Confectionery	112	1 555 556	91 558	5.9	.5	X
4500	Fish and seafoods (excluding canned and frozen packaged)	15	86 872	6 115	7.0	Z	X
4600	Meat and meat products (fresh and unpackaged)	91	1 260 145	218 331	17.3	1.1	X
4700	Fresh fruits and vegetables	23	1 041 855	53 968	5.2	.3	X
4800	Coffee, tea, and spices	138	854 747	53 566	6.3	.3	X
4820	Bread and baked goods	3 290	20 275 213	18 379 709	90.7	90.7	X
4830	Canned foods	89	473 343	55 055	11.6	.3	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	21	108 173	16 801	15.5	.1	X
4850	Soft drinks and bottled water	110	707 802	36 559	5.2	.2	X
4860	Other grocery specialties	170	1 147 790	190 163	16.6	.9	X
4900	Grain and beans	14	115 429	3 282	2.8		X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	6	56 955	2 278	4.0	Z	X
5900	Tobacco and tobacco products	10	1 891 444	112 899	6.0	.6	X
9700	Service receipts and labor charges (including installed parts)	10	11 459	1 352	11.8	Z	X
9810	Miscellaneous commodities	38	1 255 209	53 873	4.3	.3	X
9940	Rental and leasing receipts	10	14 396	234	1.6	Z	X
<b>4224903</b>	<b>Soft drinks whsle</b>	<b>3 150</b>	<b>X</b>	<b>29 142 717</b>	<b>X</b>	<b>100.0</b>	<b>78.8</b>
0540	Other home furnishings	9	31 668	1 084	3.4	Z	X
0960	Restaurant and hotel equipment and supplies	66	415 866	17 845	4.3	.1	X
0970	Store machines and equipment	70	634 639	18 740	3.0	.1	X
1700	Hardware	7	8 525	89	1.0	Z	X
2520	Custodial (janitors') equipment and supplies	6	8 487	586	6.9	Z	X
2530	Laundry and dry-cleaning equipment and supplies	10	31 569	5 190	16.4	Z	X
3400	Industrial and personal services paper and plastics	129	1 553 124	41 026	2.6	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	48	245 404	11 313	4.6	Z	1.1
3515	Other toiletries and druggists' sundries	45	220 410	10 859	4.9	Z	X
4100	Frozen foods (packaged)	109	1 125 413	86 118	7.7	.3	75.1
4111	Dinners (frozen)	23	764 731	14 680	1.9	.1	X
4112	Fish and seafoods (frozen packaged)	27	46 861	1 902	4.1	Z	X
4113	Vegetables (frozen)	23	810 576	16 769	2.1	.1	X
4114	Fruits and fruit juices (frozen)	47	241 256	18 848	7.8	.1	X
4115	Meat (frozen packaged)	33	853 073	13 477	1.6	Z	X
4116	Frozen baked goods	30	815 699	9 958	1.2	Z	X
4117	Other frozen foods (except frozen dairy products)	35	844 742	10 416	1.2	Z	X
4200	Dairy products (excluding dried or canned)	95	1 404 197	268 488	19.1	.9	77.2
4211	Butter	19	728 779	15 281	2.1	.1	X
4212	Cheese	38	1 179 013	39 193	3.3	.1	X
4213	Milk and cream, except raw	49	563 635	31 020	5.5	.1	X
4214	Ice cream	31	1 088 011	52 979	4.9	.2	X
4216	Other dairy products	37	1 084 769	129 538	11.9	.4	X
4300	Poultry and poultry products	28	1 108 746	67 404	6.1	.2	X
4400	Confectionery	127	1 124 955	87 533	7.8	.3	4.9
4411	Candy	98	404 154	11 079	2.7	Z	X
4412	Chewing gum	65	260 625	1 673	.6	Z	X
4413	Nuts	78	930 270	54 076	5.8	.2	X
4414	Chips and popcorn	93	363 328	10 304	2.8	Z	X
4415	Other confections	56	289 795	8 925	3.1	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged)	15	756 537	15 374	2.0	.1	X
4600	Meat and meat products (fresh and unpackaged)	30	790 640	72 923	9.2	.3	77.9
4611	Beef (not killed on location)	18	782 503	35 455	4.5	.1	X
4614	Pork (not killed on location)	10	751 127	13 986	1.9	Z	X
4616	Sausage and prepared meats not made on location	15	683 530	8 358	1.2	Z	X
4618	Other meat products	9	9 009	1 143	12.7	Z	X
4700	Fresh fruits and vegetables	32	810 918	58 124	7.2	.2	X
4800	Coffee, tea, and spices	492	5 757 106	454 196	7.9	1.6	71.4
4811	Coffee	358	2 918 317	146 585	5.0	.5	X
4812	Tea	246	4 218 094	298 262	7.1	1.0	X
4813	Spices	24	754 697	9 338	1.2	Z	X
4820	Bread and baked goods	127	1 599 957	76 662	4.8	.3	63.5
4821	Breads and rolls	40	730 317	17 618	2.4	.1	X
4822	Cookies, cakes, and other baked goods	120	1 568 319	59 044	3.8	.2	X
4830	Canned foods	315	4 494 143	198 908	4.4	.7	71.2
4831	Canned and bottled fruits, vegetables, and juices	300	4 279 715	165 344	3.9	.6	X
4832	Canned and bottled baby foods	6	35 485	452	1.3	Z	X
4833	Canned meats	13	35 345	2 018	5.7	Z	X
4834	Canned fish and seafoods	14	100 572	2 333	2.3	Z	X
4836	Other canned foods	32	895 914	27 885	3.1	.1	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	42	73 164	6 539	8.9	Z	X
4850	Soft drinks and bottled water	3 150	29 142 717	26 896 664	92.3	92.3	74.6
4851	Soft drinks, packaged	2 445	27 410 932	23 155 685	84.5	79.5	X
4852	Soft drinks, pre and post mix bulk	1 584	22 332 965	2 144 906	9.6	7.4	X
4853	Bottled water	1 833	19 932 738	1 596 073	8.0	5.5	X
4860	Other grocery specialties	170	1 857 832	163 133	8.8	.6	59.9
4861	Pasta	46	1 071 091	45 378	4.2	.2	X
4862	Breakfast cereals	30	950 208	29 906	3.1	.1	X
4863	Cooking oils and margarine	47	226 440	3 586	1.6	Z	X
4864	Flour	28	822 843	8 711	1.1	Z	X
4865	Pickles, preserves, jellies, jams, and sauces	61	680 197	21 541	3.2	.1	X
4866	Sugar, refined	41	207 201	3 141	1.5	Z	X
4867	Pet foods	15	713 219	14 990	2.1	.1	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4224903</b>	<b>Soft drinks whsle—Con.</b>						
4860	Other grocery specialties—Con.						
4868	Grocery specialties, n.e.c.	93	282 326	35 869	12.7	.1	X
4900	Grain and beans	12	33 532	460	1.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	21	198 383	8 874	4.5	Z	13.4
5332	Alkalies and chlorine	10	1 064	4	.4	Z	X
5344	Other chemicals and allied products	10	173 810	8 852	5.1	Z	X
5600	Beer and ale	104	1 011 032	190 373	18.8	.7	X
5700	Wines and distilled alcoholic beverages	44	270 372	28 138	10.4	.1	29.1
5711	Wines	44	270 372	24 487	9.1	.1	X
5712	Distilled liquor (including premixed alcoholic drinks)	35	90 084	3 651	4.1	Z	X
5900	Tobacco and tobacco products	66	942 499	45 632	4.8	.2	6.3
5911	Cigars	28	797 306	8 003	1.0	Z	X
5912	Cigarettes	61	879 297	32 244	3.7	.1	X
5913	Other tobacco products (excluding leaf)	28	797 306	4 467	.6	Z	X
6150	Nondurable goods, n.e.c.	6	13 224	883	6.7	Z	X
9700	Service receipts and labor charges (including installed parts)	79	260 946	9 516	3.6	Z	1.7
9701	Labor charges for repair work	59	141 476	2 143	1.5	Z	X
9702	Parts installed in repair work	59	141 476	1 441	1.0	Z	X
9703	Other service receipts and labor charges—Specify	59	44 322	3 503	7.9	Z	X
9810	Miscellaneous commodities	234	3 203 369	96 939	3.0	.3	X
9940	Rental and leasing receipts	218	1 259 138	203 583	16.2	.7	X
<b>4224904</b>	<b>Canned goods whsle</b>	<b>1 283</b>	<b>X</b>	<b>27 632 847</b>	<b>X</b>	<b>100.0</b>	<b>82.9</b>
0540	Other home furnishings	26	312 969	7 561	2.4	Z	X
0960	Restaurant and hotel equipment and supplies	64	1 051 035	39 648	3.8	.1	X
1700	Hardware	9	78 657	4 007	5.1	Z	X
2530	Laundry and dry-cleaning equipment and supplies	25	1 459 392	31 110	2.1	.1	X
3300	Stationery, office supplies and greeting cards	7	26 944	1 032	3.8	Z	X
3400	Industrial and personal services paper and plastics	94	4 425 938	225 061	5.1	.8	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	66	5 452 157	493 849	9.1	1.8	.1
3515	Other toiletries and druggists' sundries	40	1 597 676	59 330	3.7	.2	X
4100	Frozen foods (packaged)	385	9 365 964	1 555 169	16.6	5.6	67.7
4111	Dinners (frozen)	98	3 562 295	215 330	6.0	.8	X
4112	Fish and seafoods (frozen packaged)	132	2 611 036	158 713	6.1	.9	X
4113	Vegetables (frozen)	176	3 874 934	254 297	6.6	.6	X
4114	Fruits and fruit juices (frozen)	130	2 717 893	159 928	5.9	.6	X
4115	Meat (frozen packaged)	110	2 463 603	184 347	7.5	.7	X
4116	Frozen baked goods	91	2 317 428	90 037	3.9	.3	X
4117	Other frozen foods (except frozen dairy products)	168	5 962 832	492 507	8.3	1.8	X
4200	Dairy products (excluding dried or canned)	264	9 292 744	1 141 625	12.3	4.1	68.6
4211	Butter	70	3 361 345	100 073	3.0	.4	X
4212	Cheese	169	4 887 476	399 141	8.2	1.4	X
4213	Milk and cream, except raw	30	1 032 896	27 829	2.7	.1	X
4214	Ice cream	25	1 309 021	34 681	2.6	.1	X
4216	Other dairy products	113	6 765 822	578 541	8.6	2.1	X
4300	Poultry and poultry products	51	1 575 592	84 494	5.4	.3	X
4400	Confectionery	108	5 500 257	479 004	8.7	1.7	.3
4411	Candy	73	1 077 834	74 319	6.9	.3	X
4500	Fish and seafoods (excluding canned and frozen packaged)	38	952 455	23 523	2.5	.1	X
4600	Meat and meat products (fresh and unpackaged)	105	3 815 217	358 910	9.4	1.3	48.1
4611	Beef (not killed on location)	34	1 357 001	62 061	4.6	.2	X
4614	Pork (not killed on location)	24	849 337	22 059	2.6	.1	X
4616	Sausage and prepared meats not made on location	38	985 441	79 229	8.0	.3	X
4618	Other meat products	33	1 304 925	99 745	7.6	.4	X
4700	Fresh fruits and vegetables	77	2 466 879	145 225	5.9	.5	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.)	72	2 072 617	30 002	1.4	.1	X
4713	Other fresh vegetables	72	2 072 617	89 070	4.3	.3	X
4800	Coffee, tea, and spices	344	7 623 621	541 694	7.1	2.0	73.3
4811	Coffee	191	3 030 765	121 237	4.0	.4	X
4812	Tea	148	3 694 106	130 328	3.5	.5	X
4813	Spices	208	4 881 588	290 123	5.9	1.1	X
4820	Bread and baked goods	180	3 657 142	224 572	6.1	.8	51.9
4821	Breads and rolls	31	1 491 264	42 143	2.8	.2	X
4822	Cookies, cakes, and other baked goods	165	2 866 213	182 428	6.4	.7	X
4830	Canned foods	1 283	27 632 847	19 037 572	68.9	68.9	69.0
4831	Canned and bottled fruits, vegetables, and juices	894	19 487 992	12 476 488	64.0	45.2	X
4832	Canned and bottled baby foods	100	2 498 127	928 715	37.2	3.4	X
4833	Canned meats	204	3 070 146	622 719	20.3	2.3	X
4834	Canned fish and seafoods	412	5 646 087	1 164 948	20.6	4.2	X
4835	Canned milk	82	1 602 584	179 783	11.2	.7	X
4836	Other canned foods	533	11 947 180	3 664 911	30.7	13.3	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	70	1 518 620	91 148	6.0	.3	X
4850	Soft drinks and bottled water	182	4 901 697	331 094	6.8	1.2	74.5
4851	Soft drinks, packaged	131	1 811 732	71 157	3.9	.3	X
4852	Soft drinks, pre and post mix bulk	15	156 786	3 045	1.9	Z	X
4853	Bottled water	84	3 352 021	255 470	7.6	.9	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4224904</b>	<b>Canned goods whse—Con.</b>						
4860	Other grocery specialties .....	550	12 954 427	2 258 402	17.4	8.2	72.2
4861	Pasta .....	275	6 472 218	374 076	5.8	1.4	X
4862	Breakfast cereals .....	154	3 092 258	125 805	4.1	.5	X
4863	Cooking oils and margarine .....	275	5 060 333	367 091	7.3	1.3	X
4864	Flour .....	141	3 216 539	75 409	2.3	.3	X
4865	Pickles, preserves, jellies, jams, and sauces .....	288	9 384 851	344 442	3.7	1.2	X
4866	Sugar, refined .....	157	1 431 169	38 741	2.7	.1	X
4867	Pet foods .....	76	2 900 274	117 675	4.1	.4	X
4868	Grocery specialties, n.e.c. ....	213	4 732 776	815 151	17.2	3.0	X
4900	Grain and beans .....	128	1 041 173	100 924	9.7	.4	2.5
4913	Wheat .....	74	669 163	80 862	12.1	.3	X
4916	Other grain and beans (rice and edible and inedible beans) .....	38	251 756	15 369	6.1	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	38	819 329	39 770	4.9	.1	X
5400	Petroleum products .....	7	22 261	1 388	6.2	.2	X
5600	Beer and ale .....	17	268 264	16 713	6.2	.1	X
5700	Wines and distilled alcoholic beverages .....	10	167 152	6 166	3.7	Z	X
5900	Tobacco and tobacco products .....	37	1 413 602	55 511	3.9	.2	.9
5911	Cigars .....	36	1 353 883	6 535	.5	Z	X
5912	Cigarettes .....	36	1 353 883	47 599	3.5	.2	X
5913	Other tobacco products (excluding leaf) .....	25	624 678	800	.1	Z	X
9700	Service receipts and labor charges (including installed parts) .....	8	29 885	1 894	6.3	Z	X
9810	Miscellaneous commodities .....	62	1 388 543	180 364	13.0	.7	X
<b>4224905</b>	<b>Food &amp; beverage basic materials whse</b> .....	<b>703</b>	<b>X</b>	<b>6 331 021</b>	<b>X</b>	<b>100.0</b>	<b>64.3</b>
0540	Other home furnishings .....	11	126 107	3 189	2.5	.1	X
0960	Restaurant and hotel equipment and supplies .....	28	132 031	26 906	20.4	.4	X
1700	Hardware .....	10	86 900	9 487	10.9	.2	X
3400	Industrial and personal services paper and plastics .....	21	348 364	42 100	12.1	.7	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	29	476 707	78 352	16.4	1.2	X
4100	Frozen foods (packaged) .....	98	1 402 495	293 224	20.9	4.6	X
4200	Dairy products (excluding dried or canned) .....	72	736 710	55 728	7.6	.9	X
4300	Poultry and poultry products .....	6	7 976	2 218	27.8	Z	X
4400	Confectionery .....	53	385 033	31 060	8.1	.5	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	17	96 285	11 008	11.4	.2	X
4600	Meat and meat products (fresh and un packaged) .....	18	165 799	4 845	2.9	.1	X
4700	Fresh fruits and vegetables .....	34	210 159	9 530	4.5	.2	X
4800	Coffee, tea, and spices .....	65	650 842	36 714	5.6	.6	X
4820	Bread and baked goods .....	24	188 541	10 796	5.7	.2	X
4830	Canned foods .....	33	521 993	50 467	9.7	.8	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	703	6 331 021	5 190 649	82.0	82.0	X
4850	Soft drinks and bottled water .....	32	257 042	24 173	9.4	.4	X
4860	Other grocery specialties .....	72	949 596	158 467	16.7	2.5	X
4900	Grain and beans .....	14	106 231	23 116	21.8	.4	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	17	206 678	33 278	16.1	.5	X
5600	Beer and ale .....	22	80 559	2 485	3.1	Z	X
5700	Wines and distilled alcoholic beverages .....	19	76 397	615	.8	Z	X
5900	Tobacco and tobacco products .....	26	207 350	43 453	21.0	.7	X
9700	Service receipts and labor charges (including installed parts) .....	9	399 630	46 664	11.7	.7	X
9810	Miscellaneous commodities .....	32	848 662	120 838	14.2	1.9	X
<b>4224906</b>	<b>Other grocery specialties whse</b> .....	<b>4 409</b>	<b>X</b>	<b>89 955 811</b>	<b>X</b>	<b>100.0</b>	<b>82.7</b>
0200	New and rebuilt automotive parts and supplies .....	12	782 315	49 292	6.3	.1	X
0500	Household china, glassware, crockery, and plastic housewares .....	28	71 880	6 138	8.5	Z	X
0520	Linens, domestics, curtains, and draperies .....	8	3 549	161	4.5	Z	2.9
0525	Other linens and domestics .....	8	3 549	161	4.5	Z	X
0540	Other home furnishings .....	72	3 973 114	98 483	2.5	.1	X
0800	Photographic equipment and supplies (excluding video) .....	6	174 592	7 501	4.3	Z	X
0900	Office equipment .....	17	103 316	1 473	1.4	Z	X
0960	Restaurant and hotel equipment and supplies .....	191	3 198 896	149 525	4.7	.2	X
0970	Store machines and equipment .....	11	459 632	9 433	2.1	Z	.2
0971	Vending machines .....	6	279 793	3 692	1.3	Z	X
0972	Other store machines and equipment .....	6	179 839	5 741	3.2	Z	X
1140	Iron and steel wire and wire products .....	7	11 530	532	4.6	Z	X
1400	Electrical apparatus and equipment .....	7	3 655	254	6.9	Z	X
1500	Electrical appliances, household .....	24	222 100	12 644	5.7	.9	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	22	162 009	6 635	4.1	Z	X
1700	Hardware .....	49	3 057 407	91 263	3.0	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	16	21 042	3 134	14.9	Z	1.6
2327	All other new general-purpose industrial machinery and equipment .....	10	16 900	2 350	13.9	Z	X
2520	Custodial (janitors') equipment and supplies .....	13	179 844	14 549	8.1	Z	X
2530	Laundry and dry-cleaning equipment and supplies .....	75	5 180 063	262 293	5.1	.3	X
2700	Sporting and recreational goods and supplies .....	17	65 703	3 226	4.9	Z	X
2800	Toys and hobby goods and supplies .....	44	85 364	4 682	5.5	Z	6.6
2813	Crafts and craft supplies .....	38	22 950	1 207	5.3	Z	X
2930	Recyclable paper and paperboard .....	9	19 749	3 566	18.1	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	13	114 184	566	.5	Z	X
3140	Prerecorded video tapes .....	6	145 976	948	.6	Z	X
3200	Printing and writing paper .....	11	95 138	16 694	17.5	Z	79.1
3213	Other printing and writing paper .....	11	95 138	16 694	17.5	Z	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4224906</b>	<b>Other grocery specialties whse—Con.</b>						
3300	Stationery, office supplies and greeting cards .....	33	119 102	7 825	6.6	Z	X
3400	Industrial and personal services paper and plastics .....	295	11 245 234	901 806	8.0	1.0	2.8
3411	Paperboard and boxboard boxes .....	87	3 769 258	116 833	3.1	.1	X
3412	Paper dishes, cups, and napkins .....	201	7 300 882	464 236	6.4	.5	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	17	1 147 382	29 376	2.6	Z	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	142	2 170 548	218 403	10.1	.2	X
3415	Other industrial and personal service paper .....	18	2 058 182	72 957	3.5	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	266	16 853 325	1 824 600	10.8	2.0	1.0
3511	Prescription drugs .....	22	145 526	11 368	7.8	Z	X
3512	Nonprescription pharmaceuticals .....	64	1 725 973	60 383	3.5	.1	X
3513	Cosmetics .....	67	5 032 666	325 393	6.5	.4	X
3514	Perfumes .....	22	4 620 407	196 236	4.2	.2	X
3515	Other toiletries and druggists' sundries .....	197	16 026 629	1 231 222	7.7	1.4	X
3600	Piece goods, knit and woven .....	34	17 566	1 753	10.0	Z	X
3800	Men's and boys' wear .....	19	215 205	8 997	4.2	Z	36.7
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	19	215 205	8 997	4.2	Z	X
3900	Women's and children's wear .....	20	384 537	11 042	2.9	Z	22.6
3912	Women's misses', and girls' dresses and blouses .....	20	384 537	11 042	2.9	Z	X
4000	Footwear .....	9	46 889	3 534	7.5	Z	X
4100	Frozen foods (packaged) .....	735	36 524 938	5 727 260	15.7	6.4	48.3
4111	Dinners (frozen) .....	191	12 827 987	524 493	4.1	.6	X
4112	Fish and seafoods (frozen packaged) .....	198	9 420 929	419 627	4.5	.5	X
4113	Vegetables (frozen) .....	252	14 644 392	597 133	4.1	.7	X
4114	Fruits and fruit juices (frozen) .....	228	10 512 047	238 083	2.3	.3	X
4115	Meat (frozen packaged) .....	208	9 652 675	470 183	4.9	.5	X
4116	Frozen baked goods .....	326	18 244 464	1 596 814	8.8	1.8	X
4117	Other frozen foods (except frozen dairy products) .....	325	24 537 671	1 880 911	7.7	2.1	X
4200	Dairy products (excluding dried or canned) .....	630	45 732 046	6 963 685	15.2	7.7	67.9
4211	Butter .....	159	7 944 913	168 880	2.1	.2	X
4212	Cheese .....	431	30 184 272	3 875 114	12.8	4.3	X
4213	Milk and cream, except raw .....	135	8 077 621	326 039	4.0	.4	X
4214	Ice cream .....	94	8 862 243	222 457	2.5	.2	X
4215	Raw milk .....	20	3 287 313	63 025	1.9	.1	X
4216	Other dairy products .....	321	37 799 175	2 308 165	6.1	2.6	X
4300	Poultry and poultry products .....	147	4 912 575	361 123	7.4	.4	.3
4312	Eggs .....	107	3 191 794	181 694	5.7	.2	X
4314	Other poultry (excluding frozen packaged) .....	39	1 680 751	177 827	10.6	.2	X
4400	Confectionery .....	366	14 250 543	1 139 095	8.0	1.3	8.2
4411	Candy .....	242	11 102 980	857 598	7.7	1.0	X
4412	Chewing gum .....	9	186 898	11 255	6.0	Z	X
4413	Nuts .....	156	4 212 173	178 893	4.2	.2	X
4414	Chips and popcorn .....	9	5 018	697	13.9	Z	X
4415	Other confections .....	33	1 049 009	79 880	7.6	.1	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	74	2 488 411	77 907	3.1	.1	X
4600	Meat and meat products (fresh and unpackaged) .....	335	27 930 825	3 833 662	13.7	4.3	55.1
4611	Beef (not killed on location) .....	111	6 211 983	425 410	6.8	.5	X
4612	Veal (not killed on location) .....	24	2 027 103	26 614	1.3	Z	X
4613	Lamb and mutton (not killed on location) .....	14	1 155 966	11 019	1.0	Z	X
4614	Pork (not killed on location) .....	57	4 669 118	139 319	3.0	.2	X
4615	Sausage and prepared meats made on location .....	24	254 158	5 016	2.0	Z	X
4616	Sausage and prepared meats not made on location .....	192	17 775 425	2 405 913	13.5	2.7	X
4618	Other meat products .....	122	10 956 277	820 367	7.5	.9	X
4700	Fresh fruits and vegetables .....	192	10 050 352	804 944	8.0	.9	.8
4711	Fresh fruits .....	159	9 061 111	330 078	3.6	.4	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.) .....	17	6 818 990	97 150	1.4	.1	X
4713	Other fresh vegetables .....	34	7 581 105	363 942	4.8	.4	X
4800	Coffee, tea, and spices .....	699	27 320 346	1 960 894	7.2	2.2	61.1
4811	Coffee .....	384	21 459 955	1 412 757	6.6	1.6	X
4812	Tea .....	308	5 808 777	110 893	1.9	.1	X
4813	Spices .....	449	10 072 133	437 241	4.3	.5	X
4820	Bread and baked goods .....	394	12 724 291	743 821	5.8	.8	62.1
4821	Breads and rolls .....	134	5 137 839	118 883	2.3	.1	X
4822	Cookies, cakes, and other baked goods .....	343	12 228 904	624 936	5.1	.7	X
4830	Canned foods .....	714	18 577 712	2 054 505	11.1	2.3	67.6
4831	Canned and bottled fruits, vegetables, and juices .....	114	12 340 137	846 247	6.9	.9	X
4832	Canned and bottled baby foods .....	516	4 869 900	175 052	3.6	.2	X
4833	Canned meats .....	154	3 012 430	48 416	1.6	.1	X
4834	Canned fish and seafoods .....	248	6 049 633	150 749	2.5	.2	X
4835	Canned milk .....	64	1 541 826	14 095	.9	Z	X
4836	Other canned foods .....	300	11 570 517	819 937	7.1	.9	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	257	2 998 750	202 458	6.8	.2	X
4850	Soft drinks and bottled water .....	447	24 748 308	1 704 911	6.9	1.9	61.1
4851	Soft drinks, packaged .....	326	22 584 210	1 413 284	6.3	1.6	X
4852	Soft drinks, pre and post mix bulk .....	73	4 442 344	113 227	2.5	.1	X
4853	Bottled water .....	224	8 744 125	178 391	2.0	.2	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4224906</b>	<b>Other grocery specialties whse—Con.</b>						
4860	Other grocery specialties .....	4 409	89 955 811	58 035 785	64.5	64.5	61.9
4861	Pasta .....	904	18 545 963	2 621 497	14.1	2.9	X
4862	Breakfast cereals .....	496	38 209 757	11 142 798	29.2	12.4	X
4863	Cooking oils and margarine .....	872	14 466 940	2 497 683	17.3	2.8	X
4864	Flour .....	777	22 932 119	2 582 591	11.3	2.9	X
4865	Pickles, preserves, jellies, jams, and sauces .....	1 020	27 526 911	3 147 069	11.4	3.5	X
4866	Sugar, refined .....	545	11 672 927	2 328 561	19.9	2.6	X
4867	Pet foods .....	644	13 481 977	4 079 476	30.3	4.5	X
4868	Grocery specialties, n.e.c. ....	2 880	72 912 869	29 636 109	40.6	32.9	X
4900	Grain and beans .....	322	5 901 652	618 693	10.5	.7	5.1
4911	Corn (for grain) .....	176	2 750 745	260 423	9.5	.3	X
4912	Oats and barley .....	73	1 346 355	44 536	3.3	.1	X
4913	Wheat .....	67	505 382	19 726	3.9	Z	X
4915	Soybeans .....	74	2 127 283	227 317	10.7	.3	X
4916	Other grain and beans (rice and edible and inedible beans) .....	137	1 242 473	66 691	5.4	.1	X
5140	Other farm products, inedible .....	11	50 315	17 775	35.3	Z	82.2
5143	Farm products, n.e.c. ....	10	49 756	17 769	35.7	Z	X
5300	Plastics materials and basic shapes .....	10	78 708	6 563	8.3	Z	.5
5314	Other plastics materials and basic shapes .....	8	12 011	1 849	15.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	165	3 420 015	131 739	3.9	.1	3.0
5335	Detergents and soaps .....	58	2 663 040	64 744	2.4	.1	X
5344	Other chemicals and allied products .....	108	756 975	66 995	8.9	.1	X
5400	Petroleum products .....	10	17 190	1 746	10.2	Z	16.2
5412	Motor gasoline .....	9	15 921	838	5.3	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	9	15 921	838	5.3	Z	X
5600	Beer and ale .....	16	1 756 319	37 839	2.2	Z	X
5700	Wines and distilled alcoholic beverages .....	41	2 841 248	61 060	2.1	.1	.2
5711	Wines .....	24	1 802 835	17 277	1.0	Z	X
5712	Distilled liquor (including premixed alcoholic drinks) .....	40	1 889 509	34 264	1.8	Z	X
5800	Farm supplies .....	37	103 255	18 187	17.6	Z	42.9
5811	Hay, straw, and alfalfa .....	23	54 378	1 530	2.8	Z	X
5812	Feeds (poultry and livestock) not mixed on location .....	28	71 099	6 963	9.8	Z	X
5816	Other agricultural chemicals and fertilizers .....	10	47 459	246	.5	Z	X
5817	Seeds and bulbs .....	8	57 627	871	1.5	Z	X
5818	Other farm supplies (including harness and saddlery equipment) .....	11	74 023	6 991	9.4	Z	X
5900	Tobacco and tobacco products .....	119	7 909 057	793 993	10.0	.9	24.4
5911	Cigars .....	40	265 963	2 841	1.1	Z	X
5912	Cigarettes .....	99	7 775 398	524 291	6.7	.6	X
5913	Other tobacco products (excluding leaf) .....	89	6 343 645	266 861	4.2	.3	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	26	246 687	17 987	7.3	Z	X
6110	Flowers and florists' supplies .....	14	34 406	785	2.3	Z	X
6120	Art goods (including novelties and souvenirs) .....	8	53 046	3 541	6.7	Z	82.7
6122	Novelties and souvenirs .....	7	52 444	3 535	6.7	Z	X
6150	Nondurable goods, n.e.c. ....	66	779 485	133 436	17.1	.1	X
9700	Service receipts and labor charges (including installed parts) .....	68	1 578 359	217 256	13.8	.2	2.9
9701	Labor charges for repair work .....	9	14 946	437	2.9	Z	X
9703	Other service receipts and labor charges—Specify .....	64	1 267 328	91 961	7.3	.1	X
9730	Advertising specialties (paper novelties, etc.) .....	6	3 487	403	11.6	Z	X
9810	Miscellaneous commodities .....	188	7 307 622	749 745	10.3	.8	X
9940	Rental and leasing receipts .....	33	179 909	2 553	1.4	Z	X
<b>4225</b>	<b>Farm-product raw material whse</b> .....	<b>10 343</b>	<b>X</b>	<b>166 786 245</b>	<b>X</b>	<b>100.0</b>	<b>87.5</b>
0300	Tires and tubes .....	35	208 566	2 373	1.1	Z	X
0600	Lumber: rough, dressed, and finished .....	145	1 092 609	57 434	5.3	Z	X
0720	Roofing, siding, and insulation materials .....	6	51 874	517	1.0	Z	X
0740	Other construction materials .....	18	121 780	1 033	.8	Z	X
1140	Iron and steel wire and wire products .....	85	974 532	33 597	3.4	Z	X
1700	Hardware .....	69	443 332	16 606	3.7	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	10	64 237	12 329	19.2	Z	64.0
1916	Air cleaning and filtration systems .....	6	3 791	128	3.4	Z	X
2200	Farm machinery, equipment, and parts .....	26	109 811	1 431	1.3	Z	2.2
2211	New tractors (farm) .....	20	104 537	398	.4	Z	X
2212	New harvesting machinery .....	20	104 537	202	.2	Z	X
2216	Other new farm machinery and equipment .....	20	104 537	384	.4	Z	X
2218	Used farm machinery and equipment .....	20	104 537	202	.2	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	66	1 241 771	40 963	3.3	Z	X
2700	Sporting and recreational goods and supplies .....	20	85 695	1 505	1.8	Z	X
3400	Industrial and personal services paper and plastics .....	16	45 457	10 054	22.1	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	16	53 337	1 188	2.2	Z	36.8
3515	Other toiletries and druggists' sundries .....	16	53 337	1 188	2.2	Z	X
4000	Footwear .....	8	172 961	13 164	7.6	Z	X
4100	Frozen foods (packaged) .....	14	32 002	2 832	8.8	Z	60.1
4113	Vegetables (frozen) .....	7	11 038	201	1.8	Z	X
4200	Dairy products (excluding dried or canned) .....	28	150 935	15 889	10.5	Z	72.4
4212	Cheese .....	8	21 885	1 048	4.8	Z	X
4213	Milk and cream, except raw .....	6	13 622	296	2.2	Z	X
4215	Raw milk .....	15	126 710	13 695	10.8	Z	X
4300	Poultry and poultry products .....	25	97 811	4 018	4.1	Z	73.6
4313	Live poultry .....	25	97 811	4 018	4.1	Z	X

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**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4225</b>	<b>Farm-product raw material whse—Con.</b>						
4400	Confectionery .....	6	56 444	21 069	37.3	Z	1.3
4414	Chips and popcorn .....	6	56 444	21 069	37.3	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	7	132 220	2 081	1.6	Z	X
4600	Meat and meat products (fresh and unpackaged) .....	25	1 826 284	141 561	7.8	.1	.5
4611	Beef (not killed on location) .....	12	1 628 607	79 884	4.9	Z	X
4618	Other meat products .....	14	1 630 472	39 978	2.5	Z	X
4700	Fresh fruits and vegetables .....	36	291 747	36 777	12.6	Z	9.3
4711	Fresh fruits .....	20	209 247	7 121	3.4	Z	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.) .....	11	218 762	9 531	4.4	Z	X
4713	Other fresh vegetables .....	20	209 247	10 345	4.9	Z	X
4800	Coffee, tea, and spices .....	53	2 296 974	99 790	4.3	.1	12.0
4811	Coffee .....	27	1 027 815	45 772	4.5	Z	X
4812	Tea .....	19	1 179 987	50 185	4.3	Z	X
4813	Spices .....	11	415 012	3 833	.9	Z	X
4820	Bread and baked goods .....	8	7 355	393	5.3	Z	5.8
4821	Breads and rolls .....	8	7 355	393	5.3	Z	X
4830	Canned foods .....	22	215 860	13 004	6.0	Z	71.2
4831	Canned and bottled fruits, vegetables, and juices .....	16	163 873	3 609	2.2	Z	X
4834	Canned fish and seafoods .....	7	10 113	205	2.0	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	6	17 333	733	4.2	Z	X
4850	Soft drinks and bottled water .....	11	124 631	2 743	2.2	Z	86.8
4851	Soft drinks, packaged .....	10	122 800	2 574	2.1	Z	X
4860	Other grocery specialties .....	113	6 870 644	769 268	11.2	.5	58.1
4861	Pasta .....	15	43 693	11 383	26.1	Z	X
4863	Cooking oils and margarine .....	28	4 784 805	449 626	9.4	.3	X
4864	Flour .....	30	225 767	30 433	13.5	Z	X
4865	Pickles, preserves, jellies, jams, and sauces .....	20	118 330	12 615	10.7	Z	X
4866	Sugar, refined .....	22	1 781 031	215 022	12.1	.1	X
4867	Pet foods .....	22	28 588	2 455	8.6	Z	X
4868	Grocery specialties, n.e.c. ....	40	565 505	47 075	8.3	Z	X
4900	Grain and beans .....	6 681	121 248 166	109 716 599	90.5	65.8	71.1
4911	Corn (for grain) .....	5 332	103 767 247	41 613 308	40.1	25.0	X
4912	Oats and barley .....	2 585	36 705 605	2 134 328	5.8	1.3	X
4913	Wheat .....	4 305	75 727 538	20 274 767	26.8	12.2	X
4914	Sorghum (for grain) .....	1 562	50 819 686	3 660 082	7.2	2.2	X
4915	Soybeans .....	4 639	96 130 658	32 076 362	33.4	19.2	X
4916	Other grain and beans (rice and edible and inedible beans) .....	1 586	43 631 700	9 957 754	22.8	6.0	X
5000	Cattle, hogs, sheep, and goats .....	2 259	25 305 996	23 843 134	94.2	14.3	85.0
5011	Cattle .....	1 634	21 516 843	18 804 275	87.4	11.3	X
5012	Hogs .....	1 307	12 915 877	4 497 069	34.8	2.7	X
5013	Sheep .....	530	6 691 928	406 975	6.1	.2	X
5014	Goats .....	337	3 840 752	134 815	3.5	.1	X
5100	Hides, skins, and pelts .....	290	2 268 813	2 094 376	92.3	1.3	X
5120	Leaf tobacco .....	333	3 749 802	3 675 445	98.0	2.2	79.9
5121	Leaf tobacco stemmed and re-dried at this location .....	28	416 681	414 494	99.5	.2	X
5122	All other leaf tobacco .....	302	3 286 525	3 237 653	98.5	1.9	X
5130	Wool, wool tops, and mohair .....	87	238 925	194 922	81.6	.1	X
5140	Other farm products, inedible .....	1 073	13 705 053	6 710 802	49.0	4.0	86.7
5141	Raw sugar .....	26	3 355 868	2 012 667	60.0	1.2	X
5142	Horses, mules, and donkeys .....	333	1 942 658	584 845	30.1	.4	X
5143	Farm products, n.e.c. ....	737	8 434 880	4 113 290	48.8	2.5	X
5200	Raw cotton .....	375	11 098 013	10 513 692	94.7	6.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	1 260	11 430 726	1 146 426	10.0	.7	X
5344	Other chemicals and allied products .....	9	129 329	15 600	12.1	Z	X
5400	Petroleum products .....	758	8 121 574	529 691	6.5	.3	1.2
5412	Motor gasoline .....	363	3 592 248	170 194	4.7	.1	X
5414	Jet fuel (naphtha or kerosine type) .....	53	373 624	37	Z	Z	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) .....	310	2 523 748	58 501	2.3	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	312	3 941 002	193 063	4.9	.1	X
5418	Lubricating oil and greases .....	739	8 020 138	106 297	1.3	.1	X
5420	Liquified petroleum gases (excluding natural gas) .....	38	301 743	12 063	4.0	Z	X
5800	Farm supplies .....	3 112	36 255 338	5 334 048	14.7	3.2	9.2
5811	Hay, straw, and alfalfa .....	300	3 391 661	213 353	6.3	.1	X
5812	Feeds (poultry and livestock) not mixed on location .....	1 558	13 809 537	994 078	7.2	.6	X
5813	Prepared feeds (poultry and livestock) mixed on location .....	1 027	9 596 656	964 946	10.1	.6	X
5814	Weed killers, soil sterilizers, and soil conditioners .....	468	4 216 962	158 291	3.8	.1	X
5815	Insecticides, fungicides, and pesticides .....	617	4 786 735	188 014	3.9	.1	X
5816	Other agricultural chemicals and fertilizers .....	1 659	14 076 718	1 338 037	9.5	.8	X
5817	Seeds and bulbs .....	1 256	22 419 832	1 405 347	6.3	.8	X
5818	Other farm supplies (including harness and saddlery equipment) .....	584	5 317 545	61 242	1.2	Z	X
6000	Paint, paint supplies, and wallpaper .....	8	26 693	1 061	4.0	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	7	15 526	705	4.5	Z	X
6110	Flowers and florists' supplies .....	13	58 957	8 002	13.6	Z	X
6150	Nondurable goods, n.e.c. ....	39	397 742	54 949	13.8	Z	X
9700	Service receipts and labor charges (including installed parts) .....	1 076	20 452 693	355 518	1.7	.2	1.0
9701	Labor charges for repair work .....	382	8 029 536	68 601	.9	Z	X
9703	Other service receipts and labor charges—Specify .....	916	17 196 744	280 077	1.6	.2	X
9810	Miscellaneous commodities .....	1 004	13 875 244	730 095	5.3	.4	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4225</b>	<b>Farm-product raw material whse—Con.</b>						
9910	Receipts from Commodity Credit Corporation .....	276	3 390 874	23 634	.7	Z	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) ...	1 238	14 043 960	288 445	2.1	.2	X
9940	Rental and leasing receipts .....	279	3 210 809	32 266	1.0	Z	X
<b>42251</b>	<b>Grain &amp; field bean whse .....</b>	<b>6 569</b>	<b>X</b>	<b>120 312 556</b>	<b>X</b>	<b>100.0</b>	<b>92.8</b>
0300	Tires and tubes .....	34	204 696	2 083	1.0	Z	X
0600	Lumber: rough, dressed, and finished .....	141	1 078 246	56 648	5.3	Z	X
0720	Roofing, siding, and insulation materials .....	6	51 874	517	1.0	Z	X
0740	Other construction materials .....	18	121 780	1 033	.8	Z	X
1140	Iron and steel wire and wire products .....	67	889 375	29 870	3.4	Z	X
1700	Hardware .....	58	411 196	15 851	3.9	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	10	64 237	12 329	19.2	Z	67.9
1916	Air cleaning and filtration systems .....	6	3 791	128	3.4	Z	X
2200	Farm machinery, equipment, and parts .....	20	104 537	1 187	1.1	Z	1.2
2211	New tractors (farm) .....	20	104 537	398	.4	Z	X
2212	New harvesting machinery .....	20	104 537	202	.2	Z	X
2216	Other new farm machinery and equipment .....	20	104 537	384	.4	Z	X
2218	Used farm machinery and equipment .....	20	104 537	202	.2	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	52	1 187 369	39 120	3.3	Z	X
2700	Sporting and recreational goods and supplies .....	17	83 490	1 418	1.7	Z	X
3400	Industrial and personal services paper and plastics .....	15	22 873	2 148	9.4	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	10	42 053	1 078	2.6	Z	43.9
3515	Other toiletries and druggists' sundries .....	10	42 053	1 078	2.6	Z	X
4100	Frozen foods (packaged) .....	13	28 448	1 912	6.7	Z	72.3
4113	Vegetables (frozen) .....	7	11 038	201	1.8	Z	X
4200	Dairy products (excluding dried or canned) .....	16	89 951	11 247	12.5	Z	62.3
4212	Cheese .....	8	21 885	1 048	4.8	Z	X
4213	Milk and cream, except raw .....	6	13 622	296	2.2	Z	X
4300	Poultry and poultry products .....	13	62 655	3 111	5.0	Z	72.5
4313	Live poultry .....	13	62 655	3 111	5.0	Z	X
4400	Confectionery .....	6	56 444	21 069	37.3	Z	1.3
4414	Chips and popcorn .....	6	56 444	21 069	37.3	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	7	132 220	2 081	1.6	Z	X
4600	Meat and meat products (fresh and unpackage) .....	16	1 762 555	128 186	7.3	.1	.5
4611	Beef (not killed on location) .....	12	1 628 607	79 884	4.9	.1	X
4618	Other meat products .....	14	1 630 472	39 978	2.5	Z	X
4700	Fresh fruits and vegetables .....	22	224 571	29 183	13.0	Z	9.9
4711	Fresh fruits .....	20	209 247	7 121	3.4	Z	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.) .....	8	183 579	6 545	3.6	Z	X
4713	Other fresh vegetables .....	20	209 247	10 345	4.9	Z	X
4800	Coffee, tea, and spices .....	50	2 278 196	91 340	4.0	.1	12.6
4811	Coffee .....	24	1 009 037	37 322	3.7	Z	X
4812	Tea .....	19	1 179 987	50 185	4.3	Z	X
4813	Spices .....	11	415 012	3 833	.9	Z	X
4820	Bread and baked goods .....	8	7 355	393	5.3	Z	6.1
4821	Breads and rolls .....	8	7 355	393	5.3	Z	X
4830	Canned foods .....	18	187 063	10 319	5.5	Z	80.8
4831	Canned and bottled fruits, vegetables, and juices .....	16	163 873	3 609	2.2	Z	X
4834	Canned fish and seafoods .....	7	10 113	205	2.0	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	6	17 333	733	4.2	Z	X
4850	Soft drinks and bottled water .....	11	124 631	2 743	2.2	Z	92.1
4851	Soft drinks, packaged .....	10	122 800	2 574	2.1	Z	X
4860	Other grocery specialties .....	100	5 209 434	544 601	10.5	.5	67.7
4861	Pasta .....	15	43 693	11 383	26.1	Z	X
4863	Cooking oils and margarine .....	23	4 737 565	444 877	9.4	.4	X
4864	Flour .....	25	178 527	24 494	13.7	Z	X
4865	Pickles, preserves, jellies, jams, and sauces .....	20	118 330	12 615	10.7	Z	X
4866	Sugar, refined .....	17	169 266	1 702	1.0	Z	X
4867	Pet foods .....	22	28 588	2 455	8.6	Z	X
4868	Grocery specialties, n.e.c. .....	40	565 505	47 075	8.3	Z	X
4900	Grain and beans .....	6 569	120 312 556	109 595 599	91.1	91.1	75.4
4911	Corn (for grain) .....	5 253	103 486 828	41 585 050	40.2	34.6	X
4912	Oats and barley .....	2 557	36 629 583	2 132 310	5.8	1.8	X
4913	Wheat .....	4 242	75 363 106	20 262 283	26.9	16.8	X
4914	Sorghum (for grain) .....	1 548	50 706 504	3 641 648	7.2	3.0	X
4915	Soybeans .....	4 587	95 789 830	32 038 667	33.4	26.6	X
4916	Other grain and beans (rice and edible and inedible beans) .....	1 562	43 016 044	9 935 642	23.1	8.3	X
5000	Cattle, hogs, sheep, and goats .....	160	1 160 311	176 823	15.2	.1	81.4
5011	Cattle .....	84	514 425	66 914	13.0	.1	X
5012	Hogs .....	127	876 659	109 008	12.4	.1	X
5140	Other farm products, inedible .....	236	6 171 924	1 195 322	19.4	1.0	92.8
5142	Horses, mules, and donkeys .....	8	11 381	4 200	36.9	Z	X
5143	Farm products, n.e.c. .....	225	5 026 236	1 177 753	23.4	1.0	X
5200	Raw cotton .....	72	455 905	39 604	8.7	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	1 227	11 116 050	1 095 065	9.9	.9	X

See footnotes at end of table.



**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42251</b>	<b>Grain &amp; field bean whsle—Con.</b>						
5400	Petroleum products	740	8 063 073	522 427	6.5	.4	1.1
5412	Motor gasoline	359	3 577 711	167 450	4.7	.1	X
5414	Jet fuel (naphtha or kerosine type)	53	373 624	37	Z	Z	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	306	2 500 875	55 141	2.2	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	312	3 941 002	193 063	4.9	.2	X
5418	Lubricating oil and greases	739	8 020 138	106 297	1.3	.1	X
5420	Liquified petroleum gases (excluding natural gas)	33	298 414	11 667	3.9	Z	X
5800	Farm supplies	2 954	35 071 390	5 076 343	14.5	4.2	9.9
5811	Hay, straw, and alfalfa	246	2 898 088	140 632	4.9	.1	X
5812	Feeds (poultry and livestock) not mixed on location	1 512	13 626 037	954 861	7.0	.8	X
5813	Prepared feeds (poultry and livestock) mixed on location	993	9 264 710	900 146	9.7	.7	X
5814	Weed killers, soil sterilizers, and soil conditioners	433	3 989 923	153 919	3.9	.1	X
5815	Insecticides, fungicides, and pesticides	576	4 537 945	178 379	3.9	.1	X
5816	Other agricultural chemicals and fertilizers	1 599	13 708 987	1 313 341	9.6	1.1	X
5817	Seeds and bulbs	1 197	21 942 570	1 398 578	6.4	1.2	X
5818	Other farm supplies (including harness and saddlery equipment)	542	4 935 855	36 490	.7	Z	X
6110	Flowers and florists' supplies	6	37 784	1 884	5.0	Z	X
6150	Nondurable goods, n.e.c.	25	204 192	36 232	17.7	Z	X
9700	Service receipts and labor charges (including installed parts)	1 020	18 688 985	324 022	1.7	.3	1.1
9701	Labor charges for repair work	382	8 029 536	68 601	.9	.1	X
9703	Other service receipts and labor charges—Specify	891	16 018 497	255 421	1.6	.2	X
9810	Miscellaneous commodities	898	13 380 996	690 119	5.2	.6	X
9910	Receipts from Commodity Credit Corporation	245	2 740 130	20 784	.8	Z	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	1 208	13 833 018	276 063	2.0	.2	X
9940	Rental and leasing receipts	237	2 998 299	23 624	.8	Z	X
<b>422510</b>	<b>Grain &amp; field bean whsle</b>	<b>6 569</b>	<b>X</b>	<b>120 312 556</b>	<b>X</b>	<b>100.0</b>	<b>92.8</b>
0300	Tires and tubes	34	204 696	2 083	1.0	Z	X
0600	Lumber: rough, dressed, and finished	141	1 078 246	56 648	5.3	Z	X
0720	Roofing, siding, and insulation materials	6	51 874	517	1.0	Z	X
0740	Other construction materials	18	121 780	1 033	.8	Z	X
1140	Iron and steel wire and wire products	67	889 375	29 870	3.4	Z	X
1700	Hardware	58	411 196	15 851	3.9	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	10	64 237	12 329	19.2	Z	67.9
1916	Air cleaning and filtration systems	6	3 791	128	3.4	Z	X
2200	Farm machinery, equipment, and parts	20	104 537	1 187	1.1	Z	1.2
2211	New tractors (farm)	20	104 537	398	.4	Z	X
2212	New harvesting machinery	20	104 537	202	.2	Z	X
2216	Other new farm machinery and equipment	20	104 537	384	.4	Z	X
2218	Used farm machinery and equipment	20	104 537	202	.2	Z	X
2320	General-purpose industrial machinery, equipment, and parts	52	1 187 369	39 120	3.3	Z	X
2700	Sporting and recreational goods and supplies	17	83 490	1 418	1.7	Z	X
3400	Industrial and personal services paper and plastics	15	22 873	2 148	9.4	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	10	42 053	1 078	2.6	Z	43.9
3515	Other toiletries and druggists' sundries	10	42 053	1 078	2.6	Z	X
4100	Frozen foods (packaged)	13	28 448	1 912	6.7	Z	72.3
4113	Vegetables (frozen)	7	11 038	201	1.8	Z	X
4200	Dairy products (excluding dried or canned)	16	89 951	11 247	12.5	Z	62.3
4212	Cheese	8	21 885	1 048	4.8	Z	X
4213	Milk and cream, except raw	6	13 622	296	2.2	Z	X
4300	Poultry and poultry products	13	62 655	3 111	5.0	Z	72.5
4313	Live poultry	13	62 655	3 111	5.0	Z	X
4400	Confectionery	6	56 444	21 069	37.3	Z	1.3
4414	Chips and popcorn	6	56 444	21 069	37.3	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged)	7	132 220	2 081	1.6	Z	X
4600	Meat and meat products (fresh and unpackage)	16	1 762 555	128 186	7.3	.1	.5
4611	Beef (not killed on location)	12	1 628 607	79 884	4.9	.1	X
4618	Other meat products	14	1 630 472	39 978	2.5	Z	X
4700	Fresh fruits and vegetables	22	224 571	29 183	13.0	Z	9.9
4711	Fresh fruits	20	209 247	7 121	3.4	Z	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.)	8	183 579	6 545	3.6	Z	X
4713	Other fresh vegetables	20	209 247	10 345	4.9	Z	X
4800	Coffee, tea, and spices	50	2 278 196	91 340	4.0	.1	12.6
4811	Coffee	24	1 009 037	37 322	3.7	Z	X
4812	Tea	19	1 179 987	50 185	4.3	Z	X
4813	Spices	11	415 012	3 833	.9	Z	X
4820	Bread and baked goods	8	7 355	393	5.3	Z	6.1
4821	Breads and rolls	8	7 355	393	5.3	Z	X
4830	Canned foods	18	187 063	10 319	5.5	Z	80.8
4831	Canned and bottled fruits, vegetables, and juices	16	163 873	3 609	2.2	Z	X
4834	Canned fish and seafoods	7	10 113	205	2.0	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	6	17 333	733	4.2	Z	X
4850	Soft drinks and bottled water	11	124 631	2 743	2.2	Z	92.1
4851	Soft drinks, packaged	10	122 800	2 574	2.1	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422510</b>	<b>Grain &amp; field bean whsle—Con.</b>						
	Other grocery specialties	100	5 209 434	544 601	10.5	.5	67.7
4860	Pasta	15	43 693	11 383	26.1	Z	X
4863	Cooking oils and margarine	23	4 737 565	444 877	9.4	Z	X
4864	Flour	25	178 527	24 494	13.7	Z	X
4865	Pickles, preserves, jellies, jams, and sauces	20	118 330	12 615	10.7	Z	X
4866	Sugar, refined	17	169 266	1 702	1.0	Z	X
4867	Pet foods	22	28 588	2 455	8.6	Z	X
4868	Grocery specialties, n.e.c.	40	565 505	47 075	8.3	Z	X
4900	Grain and beans	6 569	120 312 556	109 595 599	91.1	91.1	75.4
4911	Corn (for grain)	5 253	103 486 828	41 585 050	40.2	34.6	X
4912	Oats and barley	2 557	36 629 583	2 132 310	5.8	1.8	X
4913	Wheat	4 242	75 363 106	20 262 283	26.9	16.8	X
4914	Sorghum (for grain)	1 548	50 706 504	3 641 648	7.2	3.0	X
4915	Soybeans	4 587	95 789 830	32 038 667	33.4	26.6	X
4916	Other grain and beans (rice and edible and inedible beans)	1 562	43 016 044	9 935 642	23.1	8.3	X
5000	Cattle, hogs, sheep, and goats	160	1 160 311	176 823	15.2	.1	81.4
5011	Cattle	84	514 425	66 914	13.0	.1	X
5012	Hogs	127	876 659	109 008	12.4	.1	X
5140	Other farm products, inedible	236	6 171 924	1 195 322	19.4	1.0	92.8
5142	Horses, mules, and donkeys	8	11 381	4 200	36.9	Z	X
5143	Farm products, n.e.c.	225	5 026 236	1 177 753	23.4	1.0	X
5200	Raw cotton	72	455 905	39 604	8.7	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	1 227	11 116 050	1 095 065	9.9	.9	X
5400	Petroleum products	740	8 063 073	522 427	6.5	.4	1.1
5412	Motor gasoline	359	3 577 711	167 450	4.7	.1	X
5414	Jet fuel (naphtha or kerosine type)	53	373 624	37	Z	Z	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	306	2 500 875	55 141	2.2	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	312	3 941 002	193 063	4.9	.2	X
5418	Lubricating oil and greases	739	8 020 138	106 297	1.3	.1	X
5420	Liquified petroleum gases (excluding natural gas)	33	298 414	11 667	3.9	Z	X
5800	Farm supplies	2 954	35 071 390	5 076 343	14.5	4.2	9.9
5811	Hay, straw, and alfalfa	246	2 898 088	140 632	4.9	.1	X
5812	Feeds (poultry and livestock) not mixed on location	1 512	13 626 037	954 861	7.0	.8	X
5813	Prepared feeds (poultry and livestock) mixed on location	993	9 264 710	900 146	9.7	.7	X
5814	Weed killers, soil sterilizers, and soil conditioners	433	3 989 923	153 919	3.9	.1	X
5815	Insecticides, fungicides, and pesticides	576	4 537 945	178 379	3.9	.1	X
5816	Other agricultural chemicals and fertilizers	1 599	13 708 987	1 313 341	9.6	1.1	X
5817	Seeds and bulbs	1 197	21 942 570	1 398 578	6.4	1.2	X
5818	Other farm supplies (including harness and saddlery equipment)	542	4 935 855	36 490	.7	Z	X
6110	Flowers and florists' supplies	6	37 784	1 884	5.0	Z	X
6150	Nondurable goods, n.e.c.	25	204 192	36 232	17.7	Z	X
9700	Service receipts and labor charges (including installed parts)	1 020	18 688 985	324 022	1.7	.3	1.1
9701	Labor charges for repair work	382	8 029 536	68 601	.9	.1	X
9703	Other service receipts and labor charges—Specify	891	16 018 497	255 421	1.6	.2	X
9810	Miscellaneous commodities	898	13 380 996	690 119	5.2	.6	X
9910	Receipts from Commodity Credit Corporation	245	2 740 130	20 784	.8	Z	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	1 208	13 833 018	276 063	2.0	.2	X
9940	Rental and leasing receipts	237	2 998 299	23 624	.8	Z	X
<b>42252</b>	<b>Livestock whsle</b>	<b>2 090</b>	<b>X</b>	<b>24 098 461</b>	<b>X</b>	<b>100.0</b>	<b>71.4</b>
1700	Hardware	7	17 107	603	3.5	Z	X
2320	General-purpose industrial machinery, equipment, and parts	8	24 466	1 331	5.4	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	6	11 284	110	1.0	Z	10.4
3515	Other toiletries and druggists' sundries	6	11 284	110	1.0	Z	X
4200	Dairy products (excluding dried or canned)	12	60 984	4 642	7.6	Z	71.4
4215	Raw milk	12	60 984	4 642	7.6	Z	X
4300	Poultry and poultry products	12	35 156	907	2.6	Z	70.0
4313	Live poultry	12	35 156	907	2.6	Z	X
4700	Fresh fruits and vegetables	6	13 752	2 788	20.3	Z	X
4900	Grain and beans	47	462 940	27 866	6.0	.1	67.8
4911	Corn (for grain)	39	119 393	10 027	8.4	Z	X
4912	Oats and barley	6	13 214	397	3.0	Z	X
4913	Wheat	24	53 544	825	1.5	Z	X
4915	Soybeans	22	52 031	3 337	6.4	Z	X
4916	Other grain and beans (rice and edible and inedible beans)	14	373 615	13 264	3.6	.1	X
5000	Cattle, hogs, sheep, and goats	2 090	24 098 461	23 662 939	98.2	98.2	69.8
5011	Cattle	1 543	20 957 730	18 734 374	89.4	77.7	X
5012	Hogs	1 178	12 032 543	4 388 029	36.5	18.2	X
5013	Sheep	521	6 654 052	405 721	6.1	1.7	X
5014	Goats	337	3 840 752	134 815	3.5	.6	X
5100	Hides, skins, and pelts	20	88 394	26 160	29.6	.1	X
5140	Other farm products, inedible	112	1 706 857	70 233	4.1	.3	70.7
5142	Horses, mules, and donkeys	105	1 396 203	63 446	4.5	.3	X
5143	Farm products, n.e.c.	11	330 286	6 787	2.1	Z	X
5800	Farm supplies	82	868 604	194 872	22.4	.8	2.4
5811	Hay, straw, and alfalfa	36	480 453	71 418	14.9	.3	X
5812	Feeds (poultry and livestock) not mixed on location	28	170 380	37 914	22.3	.2	X
5813	Prepared feeds (poultry and livestock) mixed on location	34	331 946	64 800	19.5	.3	X
5815	Insecticides, fungicides, and pesticides	10	50 101	4 729	9.4	Z	X
5817	Seeds and bulbs	23	230 279	4 067	1.8	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	11	183 001	9 963	5.4	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42252</b>	<b>Livestock whse—Con.</b>						
9700	Service receipts and labor charges (including installed parts) .....	25	484 898	3 813	.8	Z	X
9810	Miscellaneous commodities .....	68	370 940	22 095	6.0	.1	X
9910	Receipts from Commodity Credit Corporation .....	23	54 925	411	.7	Z	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) ...	14	132 256	5 467	4.1	Z	X
9940	Rental and leasing receipts .....	27	118 296	6 150	5.2	Z	X
<b>422520</b>	<b>Livestock whse .....</b>	<b>2 090</b>	<b>X</b>	<b>24 098 461</b>	<b>X</b>	<b>100.0</b>	<b>71.4</b>
1700	Hardware .....	7	17 107	603	3.5	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	8	24 466	1 331	5.4	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	6	11 284	110	1.0	Z	10.4
3515	Other toiletries and druggists' sundries .....	6	11 284	110	1.0	Z	X
4200	Dairy products (excluding dried or canned) .....	12	60 984	4 642	7.6	Z	71.4
4215	Raw milk .....	12	60 984	4 642	7.6	Z	X
4300	Poultry and poultry products .....	12	35 156	907	2.6	Z	70.0
4313	Live poultry .....	12	35 156	907	2.6	Z	X
4700	Fresh fruits and vegetables .....	6	13 752	2 788	20.3	Z	X
4900	Grain and beans .....	47	462 940	27 866	6.0	.1	67.8
4911	Corn (for grain) .....	39	119 393	10 027	8.4	Z	X
4912	Oats and barley .....	6	13 214	397	3.0	Z	X
4913	Wheat .....	24	53 544	825	1.5	Z	X
4915	Soybeans .....	22	52 031	3 337	6.4	Z	X
4916	Other grain and beans (rice and edible and inedible beans) .....	14	373 615	13 264	3.6	.1	X
5000	Cattle, hogs, sheep, and goats .....	2 090	24 098 461	23 662 939	98.2	98.2	69.8
5011	Cattle .....	1 543	20 957 730	18 734 374	89.4	77.7	X
5012	Hogs .....	1 178	12 032 543	4 388 029	36.5	18.2	X
5013	Sheep .....	521	6 654 052	405 721	6.1	1.7	X
5014	Goats .....	337	3 840 752	134 815	3.5	.6	X
5100	Hides, skins, and pelts .....	20	88 394	26 160	29.6	.1	X
5140	Other farm products, inedible .....	112	1 706 857	70 233	4.1	.3	70.7
5142	Horses, mules, and donkeys .....	105	1 396 203	63 446	4.5	.3	X
5143	Farm products, n.e.c. ....	11	330 286	6 787	2.1	Z	X
5800	Farm supplies .....	82	868 604	194 872	22.4	.8	2.4
5811	Hay, straw, and alfalfa .....	36	480 453	71 418	14.9	.3	X
5812	Feeds (poultry and livestock) not mixed on location .....	28	170 380	37 914	22.3	.2	X
5813	Prepared feeds (poultry and livestock) mixed on location .....	34	331 946	64 800	19.5	.3	X
5815	Insecticides, fungicides, and pesticides .....	10	50 101	4 729	9.4	Z	X
5817	Seeds and bulbs .....	23	230 279	4 067	1.8	Z	X
5818	Other farm supplies (including harness and saddlery equipment) .....	11	183 001	9 963	5.4	Z	X
9700	Service receipts and labor charges (including installed parts) .....	25	484 898	3 813	.8	Z	X
9810	Miscellaneous commodities .....	68	370 940	22 095	6.0	.1	X
9910	Receipts from Commodity Credit Corporation .....	23	54 925	411	.7	Z	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) ...	14	132 256	5 467	4.1	Z	X
9940	Rental and leasing receipts .....	27	118 296	6 150	5.2	Z	X
<b>42259</b>	<b>Other farm product raw material whse .....</b>	<b>1 684</b>	<b>X</b>	<b>22 375 228</b>	<b>X</b>	<b>100.0</b>	<b>75.9</b>
1140	Iron and steel wire and wire products .....	16	84 881	3 721	4.4	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	8	29 936	512	1.7	Z	X
4700	Fresh fruits and vegetables .....	6	53 424	4 806	9.0	Z	X
4860	Other grocery specialties .....	10	1 659 005	224 008	13.5	1.0	X
4900	Grain and beans .....	65	472 670	93 134	19.7	.4	75.7
4911	Corn (for grain) .....	40	161 026	18 231	11.3	.1	X
4912	Oats and barley .....	23	62 808	1 621	2.6	Z	X
4913	Wheat .....	40	310 888	11 659	3.8	.1	X
4914	Sorghum (for grain) .....	14	113 182	18 434	16.3	.1	X
4915	Soybeans .....	29	288 797	34 358	11.9	.2	X
4916	Other grain and beans (rice and edible and inedible beans) .....	10	242 041	8 848	3.7	Z	X
5000	Cattle, hogs, sheep, and goats .....	9	47 224	3 372	7.1	Z	70.3
5011	Cattle .....	6	44 688	2 987	6.7	Z	X
5100	Hides, skins, and pelts .....	265	2 156 155	2 063 868	95.7	9.2	X
5120	Leaf tobacco .....	328	3 658 394	3 652 030	99.8	16.3	70.0
5121	Leaf tobacco stemmed and re-dried at this location .....	28	416 681	414 494	99.5	1.9	X
5122	All other leaf tobacco .....	301	3 241 713	3 237 536	99.9	14.5	X
5130	Wool, wool tops, and mohair .....	81	218 975	194 264	88.7	.9	X
5140	Other farm products, inedible .....	725	5 826 272	5 445 247	93.5	24.3	74.2
5141	Raw sugar .....	23	2 221 563	1 999 298	90.0	8.9	X
5142	Horses, mules, and donkeys .....	220	535 074	517 199	96.7	2.3	X
5143	Farm products, n.e.c. ....	501	3 078 358	2 928 750	95.1	13.1	X
5200	Raw cotton .....	303	10 642 108	10 474 088	98.4	46.8	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	29	303 277	46 279	15.3	.2	1.2
5344	Other chemicals and allied products .....	9	129 329	15 600	12.1	.1	X
5400	Petroleum products .....	15	56 296	7 242	12.9	Z	X
5800	Farm supplies .....	76	315 344	62 833	19.9	.3	2.4
5811	Hay, straw, and alfalfa .....	18	13 120	1 303	9.9	Z	X
5812	Feeds (poultry and livestock) not mixed on location .....	18	13 120	1 303	9.9	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners .....	31	198 689	2 660	1.3	Z	X
5815	Insecticides, fungicides, and pesticides .....	31	198 689	4 906	2.5	Z	X
5816	Other agricultural chemicals and fertilizers .....	54	260 716	24 428	9.4	.1	X
5817	Seeds and bulbs .....	36	246 983	2 702	1.1	Z	X
5818	Other farm supplies (including harness and saddlery equipment) .....	31	198 689	14 789	7.4	.1	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42259</b>	<b>Other farm product raw material whsle—Con.</b>						
6110	Flowers and florists' supplies	7	21 173	6 118	28.9	Z	X
6150	Nondurable goods, n.e.c.	9	153 284	3 613	2.4	Z	X
9700	Service receipts and labor charges (including installed parts)	31	1 278 810	27 683	2.2	.1	.1
9703	Other service receipts and labor charges—Specify	25	1 178 247	24 656	2.1	.1	X
9810	Miscellaneous commodities	38	123 308	17 881	14.5	.1	X
9910	Receipts from Commodity Credit Corporation	8	595 819	2 439	.4	Z	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	16	78 686	6 915	8.8	Z	X
9940	Rental and leasing receipts	15	94 214	2 492	2.6	Z	X
<b>422590</b>	<b>Other farm product raw material whsle</b>	<b>1 684</b>	<b>X</b>	<b>22 375 228</b>	<b>X</b>	<b>100.0</b>	<b>75.9</b>
1140	Iron and steel wire and wire products	16	84 881	3 721	4.4	Z	X
2320	General-purpose industrial machinery, equipment, and parts	6	29 936	512	1.7	Z	X
4700	Fresh fruits and vegetables	8	53 424	4 806	9.0	Z	X
4860	Other grocery specialties	10	1 659 005	224 008	13.5	1.0	X
4900	Grain and beans	65	472 670	93 134	19.7	.4	75.7
4911	Corn (for grain)	40	161 026	18 231	11.3	.1	X
4912	Oats and barley	23	62 808	1 621	2.6	Z	X
4913	Wheat	40	310 888	11 659	3.8	.1	X
4914	Sorghum (for grain)	14	113 182	18 434	16.3	.1	X
4915	Soybeans	29	288 797	34 358	11.9	.2	X
4916	Other grain and beans (rice and edible and inedible beans)	10	242 041	8 848	3.7	Z	X
5000	Cattle, hogs, sheep, and goats	9	47 224	3 372	7.1	Z	70.3
5011	Cattle	6	44 688	2 987	6.7	Z	X
5100	Hides, skins, and pelts	265	2 156 155	2 063 868	95.7	9.2	X
5120	Leaf tobacco	328	3 658 394	3 652 030	99.8	16.3	70.0
5121	Leaf tobacco stemmed and re-dried at this location	28	416 681	414 494	99.5	1.9	X
5122	All other leaf tobacco	301	3 241 713	3 237 536	99.9	14.5	X
5130	Wool, wool tops, and mohair	81	218 975	194 264	88.7	.9	X
5140	Other farm products, inedible	725	5 826 272	5 445 247	93.5	24.3	74.2
5141	Raw sugar	23	2 221 563	1 999 298	90.0	8.9	X
5142	Horses, mules, and donkeys	220	535 074	517 199	96.7	2.3	X
5143	Farm products, n.e.c.	501	3 078 358	2 928 750	95.1	13.1	X
5200	Raw cotton	303	10 642 108	10 474 088	98.4	46.8	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	29	303 277	46 279	15.3	.2	1.2
5344	Other chemicals and allied products	9	129 329	15 600	12.1	.1	X
5400	Petroleum products	15	56 296	7 242	12.9	Z	X
5800	Farm supplies	76	315 344	62 833	19.9	.3	2.4
5811	Hay, straw, and alfalfa	18	13 120	1 303	9.9	Z	X
5812	Feeds (poultry and livestock) not mixed on location	18	13 120	1 303	9.9	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners	31	198 689	2 660	1.3	Z	X
5815	Insecticides, fungicides, and pesticides	31	198 689	4 906	2.5	Z	X
5816	Other agricultural chemicals and fertilizers	54	260 716	24 428	9.4	.1	X
5817	Seeds and bulbs	36	246 983	2 702	1.1	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	31	198 689	14 789	7.4	.1	X
6110	Flowers and florists' supplies	7	21 173	6 118	28.9	Z	X
6150	Nondurable goods, n.e.c.	9	153 284	3 613	2.4	Z	X
9700	Service receipts and labor charges (including installed parts)	31	1 278 810	27 683	2.2	.1	.1
9703	Other service receipts and labor charges—Specify	25	1 178 247	24 656	2.1	.1	X
9810	Miscellaneous commodities	38	123 308	17 881	14.5	.1	X
9910	Receipts from Commodity Credit Corporation	8	595 819	2 439	.4	Z	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	16	78 686	6 915	8.8	Z	X
9940	Rental and leasing receipts	15	94 214	2 492	2.6	Z	X
<b>4225901</b>	<b>Hides, skins, &amp; pelts whsle</b>	<b>260</b>	<b>X</b>	<b>2 096 303</b>	<b>X</b>	<b>100.0</b>	<b>79.1</b>
5100	Hides, skins, and pelts	260	2 096 303	2 039 996	97.3	97.3	X
9810	Miscellaneous commodities	8	26 070	2 384	9.1	.1	X
<b>4225902</b>	<b>Leaf tobacco whsle</b>	<b>328</b>	<b>X</b>	<b>3 658 394</b>	<b>X</b>	<b>100.0</b>	<b>64.1</b>
5120	Leaf tobacco	328	3 658 394	3 652 030	99.8	99.8	59.1
5121	Leaf tobacco stemmed and re-dried at this location	28	416 681	414 494	99.5	11.3	X
5122	All other leaf tobacco	301	3 241 713	3 237 536	99.9	88.5	X
<b>4225903</b>	<b>Wool, wool tops, &amp; mohair whsle</b>	<b>80</b>	<b>X</b>	<b>202 820</b>	<b>X</b>	<b>100.0</b>	<b>71.1</b>
5130	Wool, wool tops, and mohair	80	202 820	190 389	93.9	93.9	X
5800	Farm supplies	17	38 349	8 796	22.9	4.3	X
9810	Miscellaneous commodities	7	15 036	2 565	17.1	1.3	X
<b>4225904</b>	<b>Cotton whsle</b>	<b>297</b>	<b>X</b>	<b>10 618 437</b>	<b>X</b>	<b>100.0</b>	<b>87.0</b>
4900	Grain and beans	15	299 961	51 628	17.2	.5	X
5200	Raw cotton	297	10 618 437	10 470 420	98.6	98.6	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	9	129 329	15 600	12.1	.1	X
5800	Farm supplies	13	185 569	45 255	24.4	.4	X
9700	Service receipts and labor charges (including installed parts)	12	1 136 084	22 183	2.0	.2	X
9810	Miscellaneous commodities	7	23 957	1 576	6.6	Z	X
9910	Receipts from Commodity Credit Corporation	6	595 366	2 436	.4	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4225905</b>	<b>Other farm-product raw material whse</b>	<b>719</b>	<b>X</b>	<b>5 799 274</b>	<b>X</b>	<b>100.0</b>	<b>62.0</b>
1140	Iron and steel wire and wire products	15	83 470	3 445	4.1	.1	X
2320	General-purpose industrial machinery, equipment, and parts	6	29 936	512	1.7	Z	X
4700	Fresh fruits and vegetables	8	53 424	4 806	9.0	.1	X
4860	Other grocery specialties	10	1 659 005	224 008	13.5	3.9	X
4900	Grain and beans	45	168 943	41 356	24.5	.7	61.6
4911	Corn (for grain)	36	129 645	17 438	13.5	.3	X
4912	Oats and barley	23	62 808	1 621	2.6	Z	X
4913	Wheat	30	77 854	5 590	7.2	.1	X
4915	Soybeans	15	57 252	8 876	15.5	.2	X
4916	Other grain and beans (rice and edible and inedible beans)	6	37 085	6 885	18.6	.1	X
5000	Cattle, hogs, sheep, and goats	6	9 896	2 167	21.9	Z	X
5140	Other farm products, inedible	719	5 799 274	5 440 027	93.8	93.8	60.6
5141	Raw sugar	23	2 221 563	1 999 298	90.0	34.5	X
5142	Horses, mules, and donkeys	220	535 074	517 199	96.7	8.9	X
5143	Farm products, n.e.c.	495	3 051 360	2 923 530	95.8	50.4	X
5200	Raw cotton	6	23 671	3 668	15.5	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	15	36 307	5 454	15.0	.1	X
5400	Petroleum products	9	37 410	6 104	16.3	.1	X
5800	Farm supplies	42	75 498	6 884	9.1	.1	8.3
5811	Hay, straw, and alfalfa	18	13 120	1 303	9.9	Z	X
5812	Feeds (poultry and livestock) not mixed on location	18	13 120	1 303	9.9	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners	18	13 120	280	2.1	Z	X
5815	Insecticides, fungicides, and pesticides	18	13 120	280	2.1	Z	X
5816	Other agricultural chemicals and fertilizers	41	75 147	1 913	2.5	Z	X
5817	Seeds and bulbs	23	61 414	1 247	2.0	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	18	13 120	512	3.9	Z	X
6110	Flowers and florists' supplies	7	21 173	6 118	28.9	.1	X
9700	Service receipts and labor charges (including installed parts)	14	127 598	5 199	4.1	.1	.6
9703	Other service receipts and labor charges—Specify	13	42 163	2 473	5.9	Z	X
9810	Miscellaneous commodities	16	58 245	11 356	19.5	.2	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	9	23 204	1 193	5.1	Z	X
9940	Rental and leasing receipts	8	60 127	1 421	2.4	Z	X
<b>4226</b>	<b>Chemical &amp; allied products whse</b>	<b>15 920</b>	<b>X</b>	<b>128 923 496</b>	<b>X</b>	<b>100.0</b>	<b>77.0</b>
0200	New and rebuilt automotive parts and supplies	99	452 369	52 401	11.6	Z	11.3
0213	Electrical engine parts (including ignition parts)	10	11 979	454	3.8	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	33	123 217	2 450	2.0	Z	X
0215	Exhaust system parts	18	55 110	1 236	2.2	Z	X
0217	Hoses, belts, gaskets, and wiper blades	32	120 737	2 682	2.2	Z	X
0218	Filters (oil, air, gas, and transmission)	35	121 024	5 711	4.7	Z	X
0219	Engine parts, except electrical	10	14 056	416	3.0	Z	X
0221	Body parts and repair materials	17	88 848	9 670	10.9	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	10	7 928	216	2.7	Z	X
0223	Parts, n.e.c.	17	64 126	2 660	4.1	Z	X
0224	Accessories	36	110 225	3 787	3.4	Z	X
0300	Tires and tubes	19	70 360	8 934	12.7	Z	9.0
0311	New tires and tubes	6	62 309	3 016	4.8	Z	X
0312	Recapped and used tires and repair materials	12	5 861	5 917	100.0	Z	X
0400	Household and lawn furniture	10	33 768	1 799	5.3	Z	2.4
0412	Sleep furniture and equipment	7	21 544	939	4.4	Z	X
0420	Office and business furniture	15	67 408	4 482	6.6	Z	2.3
0422	New store and restaurant furniture	6	2 883	31	1.1	Z	X
0423	New public furniture (theater seats, church pews, park benches, and school desks)	11	33 657	3 134	9.3	Z	X
0500	Household china, glassware, crockery, and plastic housewares	15	27 990	4 369	15.6	Z	X
0530	Flooring and floor coverings	43	127 039	38 355	30.2	Z	44.4
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	29	105 569	18 137	17.2	Z	X
0532	Hardwood flooring	19	98 920	4 224	4.3	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	24	54 700	13 208	24.1	Z	X
0540	Other home furnishings	26	75 156	8 195	10.9	Z	2.5
0542	Mirrors, lamps, and picture frames	9	18 746	2 644	14.1	Z	X
0600	Lumber: rough, dressed, and finished	14	51 913	10 922	21.0	Z	X
0620	Plywood and millwork	79	795 417	95 962	12.1	.1	60.4
0621	Softwood plywood and oriented strand board (OSB)	21	507 605	50 535	10.0	Z	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	39	203 728	24 900	12.2	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.)	28	144 173	14 565	10.1	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	44	176 809	28 799	16.3	Z	41.8
0711	Ready-mixed or transit-mixed concrete	8	22 658	2 542	11.2	Z	X
0712	Cement and lime	10	59 912	7 552	12.6	Z	X
0713	Sand, gravel, and crushed stone	6	10 512	1 933	18.4	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	20	80 156	15 309	19.1	Z	X
0720	Roofing, siding, and insulation materials	41	198 197	31 134	15.7	Z	28.3
0721	Roofing, except wood	12	31 850	2 644	8.3	Z	X
0722	Siding, except wood	7	63 388	15 622	24.6	Z	X
0723	Insulation materials	25	113 849	12 857	11.3	Z	X
0730	Flat glass and other construction glass (excluding automotive)	9	25 241	3 510	13.9	Z	X

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**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4226</b>	<b>Chemical &amp; allied products whsle—Con.</b>						
0740	Other construction materials . . . . .	41	235 524	24 961	10.6	Z	50.1
0744	Construction materials, n.e.c. (including wire fence and construction paper) . . . . .	35	189 748	22 688	12.0	Z	X
0800	Photographic equipment and supplies (excluding video) . . . . .	11	27 754	3 887	14.0	Z	X
0900	Office equipment . . . . .	26	62 847	2 280	3.6	Z	11.7
0913	Copying machines and equipment . . . . .	7	37 349	868	2.3	Z	X
0915	Mailing, letter handling, and addressing machines . . . . .	19	25 498	1 412	5.5	Z	X
0920	New computer equipment . . . . .	20	30 706	1 373	4.5	Z	26.2
0921	Computers . . . . .	14	26 968	609	2.3	Z	X
0924	Other computer peripheral equipment . . . . .	13	26 721	597	2.2	Z	X
0950	Computer software (packaged) . . . . .	10	19 538	278	1.4	Z	X
0960	Restaurant and hotel equipment and supplies . . . . .	73	171 955	21 069	12.3	Z	X
0970	Store machines and equipment . . . . .	14	94 349	8 097	8.6	Z	X
1000	Medical, hospital, and surgical supplies . . . . .	159	1 103 657	66 239	6.0	.1	3.6
1011	Surgical and medical instruments and equipment . . . . .	37	110 132	17 714	16.1	Z	X
1012	Orthopedic, and prosthetic appliances and supplies . . . . .	51	179 221	11 166	6.2	Z	X
1013	Other surgical, medical, and hospital supplies . . . . .	100	366 225	24 330	6.6	Z	X
1050	Other professional equipment and supplies . . . . .	22	65 676	8 096	12.3	Z	76.3
1054	Laboratory equipment . . . . .	19	28 738	5 686	19.8	Z	X
1100	Iron and steel products (semifinished) . . . . .	7	27 959	2 702	9.7	Z	58.3
1113	Rough castings and foundry products . . . . .	7	27 959	1 582	5.7	Z	X
1120	Flat iron and steel products . . . . .	121	746 385	85 118	11.4	.1	4.7
1123	Sheets (cold-rolled) . . . . .	7	91 489	20 228	22.1	Z	X
1124	Sheets (hot-rolled) . . . . .	7	28 347	4 014	14.2	Z	X
1126	Sheets (galvanized and coated) . . . . .	14	18 339	2 167	11.8	Z	X
1128	Fabricated and structural plate products . . . . .	58	262 091	13 595	5.2	Z	X
1140	Iron and steel wire and wire products . . . . .	129	440 504	53 001	12.0	Z	1.3
1141	Wire (plain, coated, barbed, and twisted) . . . . .	39	146 602	26 364	18.0	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties . . . . .	21	72 992	7 884	10.8	Z	X
1150	Iron and steel pipe and tubing . . . . .	125	646 059	116 091	18.0	.1	9.0
1152	Tubing . . . . .	59	351 921	35 492	10.1	Z	X
1153	Standard steel pipe . . . . .	58	289 080	53 998	18.7	Z	X
1154	Other steel pipe . . . . .	50	194 149	26 577	13.7	Z	X
1160	Other iron and steel products . . . . .	24	120 949	21 977	18.2	Z	52.6
1167	Finished products, n.e.c. . . . .	17	81 108	9 770	12.0	Z	X
1170	Alloy steel . . . . .	7	37 910	10 736	28.3	Z	14.2
1175	Other alloy steel . . . . .	6	33 493	10 692	31.9	Z	X
1180	Stainless steel . . . . .	13	95 852	11 090	11.6	Z	27.0
1185	Other stainless steel (including tubing) . . . . .	12	76 434	10 121	13.2	Z	X
1200	Copper and brass . . . . .	131	1 044 432	47 055	4.5	Z	2.2
1213	Tubular products (pipes and tubes) . . . . .	46	249 403	15 759	6.3	Z	X
1214	Rod, nonelectrical wire, extruded shapes, etc. . . . .	62	660 997	12 350	1.9	Z	X
1220	Aluminum shapes, forms, etc. . . . .	180	951 650	110 310	11.6	.1	14.2
1221	Plates (.250 inch and over) . . . . .	9	49 249	1 694	3.4	Z	X
1222	Sheets and coils (.006 to .249 inch) . . . . .	104	391 176	33 252	8.5	Z	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) . . . . .	11	90 379	12 201	13.5	Z	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) . . . . .	93	331 513	14 745	4.4	Z	X
1225	Foils . . . . .	13	114 649	14 455	12.6	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) . . . . .	27	164 783	35 149	21.3	Z	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) . . . . .	65	1 045 546	143 750	13.7	.1	X
1400	Electrical apparatus and equipment . . . . .	101	636 011	22 403	3.5	Z	2.9
1415	Electric bulbs (all types) . . . . .	32	61 266	2 244	3.7	Z	X
1416	Interior wiring (excluding conduit) . . . . .	7	42 875	3 033	7.1	Z	X
1417	Exterior wiring and cable (excluding conduit) . . . . .	7	42 875	3 033	7.1	Z	X
1418	Lighting fixtures (residential and commercial) . . . . .	8	17 441	673	3.9	Z	X
1419	Industrial controls . . . . .	13	430 687	3 597	.8	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) . . . . .	36	99 341	5 812	5.9	Z	X
1500	Electrical appliances, household . . . . .	40	83 508	5 118	6.1	Z	9.6
1511	Televisions . . . . .	13	61 636	1 918	3.1	Z	X
1513	V.C.R.'s and video cameras . . . . .	13	61 636	1 145	1.9	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) . . . . .	26	21 843	2 049	9.4	Z	X
1600	Electronic parts and equipment, except communication . . . . .	272	1 241 926	162 134	13.1	.1	2.1
1615	Discrete semiconductors, etc. . . . .	184	718 001	90 337	12.6	.1	X
1616	Electronic connectors and other passive electronic parts . . . . .	41	260 949	6 049	2.3	Z	X
1618	Electronic parts and equipment, n.e.c. . . . .	41	260 949	27 231	10.4	Z	X
1700	Hardware . . . . .	497	1 914 425	210 183	11.0	.2	8.0
1711	Hand tools (including power driven) . . . . .	291	1 144 053	111 932	9.8	.1	X
1712	Bolts, nuts, rivets, and fasteners . . . . .	198	462 209	31 563	6.8	Z	X
1713	Cutlery . . . . .	108	327 439	39 970	12.2	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	235	924 288	143 343	15.5	.1	31.3
1811	Plastic pipe fittings and valves (excluding pipe and tubing) . . . . .	111	498 801	77 591	15.6	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) . . . . .	66	244 303	24 746	10.1	Z	X
1813	Plumbing fixtures . . . . .	63	416 181	11 168	2.7	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) . . . . .	42	141 601	3 775	2.7	Z	X
1815	Boilers, radiators, and convectors . . . . .	17	20 393	2 028	9.9	Z	X
1818	Other plumbing and heating equipment and supplies . . . . .	93	266 669	24 020	9.0	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4226</b>	<b>Chemical &amp; allied products whse—Con.</b>						
1900	Warm air heating and air-conditioning equipment and supplies .....	24	113 475	16 422	14.5	Z	70.4
1911	Furnaces (warm air) .....	10	45 147	3 196	7.1	Z	X
1912	Central air-conditioning (residential and commercial) .....	10	48 251	6 581	13.6	Z	X
1914	Heat pumps (residential and commercial) .....	6	43 096	1 747	4.1	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	8	59 889	4 474	7.5	Z	X
2000	Refrigeration equipment and supplies .....	6	4 505	673	14.9	Z	77.0
2015	Other refrigeration equipment and supplies .....	6	4 505	673	14.9	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	34	340 171	37 098	10.9	Z	1.5
2112	New power cranes, draglines, and shovels .....	15	63 317	622	1.0	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	15	63 317	12 420	19.6	Z	X
2200	Farm machinery, equipment, and parts .....	35	56 832	11 038	19.4	Z	10.4
2214	New dairy farm and barn equipment .....	20	32 770	4 648	14.2	Z	X
2215	New irrigation equipment .....	7	9 709	2 351	24.2	Z	X
2218	Used farm machinery and equipment .....	12	33 747	756	2.2	Z	X
2220	Garden machinery, equipment, and parts .....	281	992 101	245 526	24.7	.2	X
2230	Food-processing machinery, equipment, and parts .....	8	56 436	8 546	15.1	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	20	84 194	12 547	14.9	Z	21.7
2311	Pumps .....	14	66 526	10 327	15.5	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	890	5 914 906	388 227	6.6	.3	11.8
2321	New pumps, compressors (air or gas), and equipment .....	275	801 031	77 740	9.7	.1	X
2323	New diesel engines (excluding automotive) .....	19	35 046	1 261	3.6	Z	X
2326	New controlling, recording, and indicating instruments and access .....	188	484 388	77 909	16.1	.1	X
2327	All other new general-purpose industrial machinery and equipment .....	413	3 631 641	90 969	2.5	.1	X
2328	Used general-purpose industrial machinery and equipment .....	218	570 083	80 005	14.0	.1	X
2330	Metalworking machinery, equipment, and parts .....	46	152 675	15 642	10.2	Z	X
2340	Materials handling machinery, equipment, and parts .....	39	623 582	20 991	3.4	Z	58.8
2341	New conveying equipment .....	19	539 835	2 511	.5	Z	X
2344	New industrial trucks and tractors .....	6	27 921	11 670	41.8	Z	X
2345	Used materials handling machinery, equipment, and parts .....	7	26 209	4 883	18.6	Z	X
2360	Other industrial machinery, equipment, and parts .....	100	879 231	68 142	7.8	.1	59.1
2362	New power plant machinery (excluding electrical) .....	8	30 098	2 377	7.9	Z	X
2363	New printing trades machinery, equipment, and supplies .....	9	8 193	2 620	32.0	Z	X
2364	New textile and sewing machinery and equipment .....	7	58 868	5 390	9.2	Z	X
2366	Other new industrial machinery and equipment .....	68	754 334	45 205	6.0	Z	X
2367	Used industrial machinery and equipment .....	25	87 011	5 346	6.1	Z	X
2380	Industrial valves and fittings (except fluid-power) .....	26	99 723	10 054	10.1	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	12	87 420	18 725	21.4	Z	60.6
2391	Hydraulic valves .....	7	62 739	17 095	27.2	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	14	515 167	5 096	1.0	Z	72.7
2411	Hydraulic cylinders and rotary actuators .....	9	470 969	2 001	.4	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	8	48 271	9 028	18.7	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	20	146 701	9 411	6.4	Z	66.7
2431	Filters .....	15	102 591	1 797	1.8	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	10	56 270	7 614	13.5	Z	X
2440	Welding supplies (excluding gases) .....	1 003	2 666 537	590 571	22.1	.5	X
2450	Industrial containers and supplies .....	411	3 109 572	179 856	5.8	.1	8.6
2451	New and reconditioned drums and barrels .....	188	601 422	2 559	.4	Z	X
2452	Bottles and bottlers' supplies .....	54	487 581	65 440	13.4	.1	X
2454	Other industrial containers and supplies .....	216	2 346 039	111 857	4.8	.1	X
2460	Other industrial supplies .....	532	3 358 092	233 023	6.9	.2	4.9
2461	Printing and duplicating inks .....	15	60 421	2 039	3.4	Z	X
2462	Abrasives and abrasive materials .....	231	1 464 368	55 640	3.8	Z	X
2463	Nylon, polyester, and synthetic rubber .....	21	54 650	2 621	4.8	Z	X
2464	Mechanical rubber goods .....	33	96 023	10 024	10.4	Z	X
2465	Strapping and tape .....	115	729 033	40 328	5.5	Z	X
2466	Industrial supplies, n.e.c. ....	366	2 786 390	122 372	4.4	.1	X
2520	Custodial (janitors') equipment and supplies .....	838	3 015 684	348 204	11.5	.3	7.8
2521	Custodial equipment—power equipment .....	404	826 083	58 868	7.1	Z	X
2522	Custodial equipment—nonpower equipment .....	369	806 417	37 838	4.7	Z	X
2523	Custodial supplies .....	675	2 704 904	248 660	9.2	.2	X
2530	Laundry and dry-cleaning equipment and supplies .....	184	1 094 383	72 880	6.7	.1	X
2540	Other service establishment equipment and supplies .....	26	102 361	16 068	15.7	Z	34.8
2542	Service establishment equipment and supplies, n.e.c. ....	25	98 094	14 573	14.9	Z	X
2700	Sporting and recreational goods and supplies .....	39	106 861	13 881	13.0	Z	28.7
2713	Billiards, pool, bowling equipment, and accessories .....	8	16 022	3 109	19.4	Z	X
2715	Athletic equipment and accessories .....	7	13 142	283	2.2	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	8	22 010	7 106	32.3	Z	X
2800	Toys and hobby goods and supplies .....	22	67 510	8 032	11.9	Z	X
2930	Recyclable paper and paperboard .....	37	91 815	9 684	10.5	Z	X
2940	Recyclable materials, except metal .....	11	44 352	10 744	24.2	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	9	26 736	3 361	12.6	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	64	364 532	42 238	11.6	Z	X
3150	Other durable goods .....	18	55 760	1 213	2.2	Z	1.8
3154	Other durable goods, n.e.c. ....	18	55 760	1 213	2.2	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4226</b>	<b>Chemical &amp; allied products whse—Con.</b>						
3200	Printing and writing paper .....	50	170 365	9 214	5.4	Z	36.8
3211	Roll newsprint and rotogravure paper .....	25	140 027	6 320	4.5	Z	X
3212	Fine roll paper .....	6	76 911	103	.1	Z	X
3213	Other printing and writing paper .....	24	29 761	2 786	9.4	Z	X
3300	Stationery, office supplies and greeting cards .....	56	182 206	15 365	8.4	Z	27.5
3311	Business forms .....	13	59 280	7 402	12.5	Z	X
3312	Stationery, photocopy paper, and typing paper .....	29	109 166	1 981	1.8	Z	X
3313	Inked ribbons, carbon paper, pens and pencils .....	21	15 816	1 189	7.5	Z	X
3314	Toner and cartridges .....	24	24 130	4 070	16.9	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	8	3 644	265	7.3	Z	X
3400	Industrial and personal services paper and plastics .....	672	3 339 343	426 975	12.8	.3	17.6
3411	Paperboard and boxboard boxes .....	260	1 308 850	122 921	9.4	.1	X
3412	Paper dishes, cups, and napkins .....	223	856 042	16 826	2.0	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	217	1 083 192	161 818	14.9	.1	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	92	549 836	10 087	1.8	Z	X
3415	Other industrial and personal service paper .....	279	1 527 827	115 318	7.5	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	303	6 379 497	627 227	9.8	.5	.8
3511	Prescription drugs .....	13	178 912	25 522	14.3	Z	X
3512	Nonprescription pharmaceuticals .....	57	2 733 049	187 773	6.9	.1	X
3513	Cosmetics .....	60	102 670	13 648	13.3	Z	X
3515	Other toiletries and druggists' sundries .....	193	3 559 110	396 519	11.1	.3	X
3600	Piece goods, knit and woven .....	24	638 407	153 641	24.1	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	36	83 049	6 771	8.2	Z	X
3900	Women's and children's wear .....	9	38 564	5 191	13.5	Z	X
4100	Frozen foods (packaged) .....	9	248 438	13 099	5.3	Z	.4
4117	Other frozen foods (except frozen dairy products) .....	6	53 531	3 564	6.7	Z	X
4200	Dairy products (excluding dried or canned) .....	7	7 799	400	5.1	Z	60.2
4215	Raw milk .....	7	7 799	400	5.1	Z	X
4800	Coffee, tea, and spices .....	59	697 351	4 752	.7	Z	X
4830	Canned foods .....	23	2 309 547	478 233	20.7	.4	8.1
4831	Canned and bottled fruits, vegetables, and juices .....	6	239 690	38 801	16.2	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	8	60 301	19 436	32.2	Z	X
4850	Soft drinks and bottled water .....	11	224 922	5 724	2.5	Z	75.9
4853	Bottled water .....	6	217 761	2 938	1.3	Z	X
4860	Other grocery specialties .....	46	698 982	28 266	4.0	Z	25.3
4862	Breakfast cereals .....	7	237 850	3 488	1.5	Z	X
4863	Cooking oils and margarine .....	7	237 850	6 973	2.9	Z	X
4865	Pickles, preserves, jellies, jams, and sauces .....	7	237 850	3 488	1.5	Z	X
4868	Grocery specialties, n.e.c. .....	21	90 110	2 128	2.4	Z	X
4900	Grain and beans .....	52	201 317	48 203	23.9	Z	66.6
4911	Corn (for grain) .....	35	158 385	24 320	15.4	Z	X
4912	Oats and barley .....	25	62 608	2 154	3.4	Z	X
4913	Wheat .....	21	53 539	2 815	5.3	Z	X
4915	Soybeans .....	16	118 526	15 056	12.7	Z	X
4916	Other grain and beans (rice and edible and inedible beans) .....	22	59 111	2 767	4.7	Z	X
5140	Other farm products, inedible .....	8	25 221	3 245	12.9	Z	77.0
5143	Farm products, n.e.c. .....	8	25 221	3 245	12.9	Z	X
5300	Plastics materials and basic shapes .....	4 887	46 633 665	33 632 724	72.1	26.1	54.9
5311	Plastic pipes, rods, tubes, and shapes .....	1 496	7 691 360	4 612 096	60.0	3.6	X
5312	High pressure laminates .....	542	4 014 270	2 226 770	55.5	1.7	X
5313	Plastics raw materials .....	1 674	27 787 072	17 325 035	62.3	13.4	X
5314	Other plastics materials and basic shapes .....	2 425	15 936 230	9 468 821	59.4	7.3	X
5320	Industrial gases (welding, etc.) .....	1 187	3 442 914	2 076 350	60.3	1.6	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	10 939	95 388 782	84 690 669	88.8	65.7	53.7
5331	Gasses, compressed and liquified, except L.P. .....	916	7 183 523	2 793 539	38.9	2.2	X
5332	Alkalies and chlorine .....	1 550	20 120 372	9 743 307	48.4	7.6	X
5334	Organic fibers .....	190	4 993 055	3 784 000	75.8	2.9	X
5335	Detergents and soaps .....	3 244	24 970 768	10 664 625	42.7	8.3	X
5336	Sanitation chemicals, polishes, and waxes .....	2 022	10 619 407	2 067 798	19.5	1.6	X
5338	Wood chemicals, naval stores, and gum .....	357	4 145 439	674 473	16.3	.5	X
5341	Insecticides, nonagricultural .....	843	4 391 269	752 662	17.1	.6	X
5342	Adhesives, sealants, and glues .....	1 385	7 888 851	2 343 958	29.7	1.8	X
5343	Explosives .....	390	2 105 250	1 860 550	88.4	1.4	X
5344	Other chemicals and allied products .....	6 987	65 297 709	50 005 755	76.6	38.8	X
5400	Petroleum products .....	664	6 249 631	861 640	13.8	.7	1.1
5411	Aviation gasoline .....	18	13 120	3 199	24.4	Z	X
5412	Motor gasoline .....	113	1 470 445	131 562	8.9	.1	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) .....	96	1 234 271	111 500	9.0	.1	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	124	1 480 698	65 015	4.4	.1	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.) .....	51	1 603 611	273 764	17.1	.2	X
5418	Lubricating oil and greases .....	471	2 170 875	228 389	10.5	.2	X
5420	Liquified petroleum gases (excluding natural gas) .....	74	692 885	22 530	3.3	Z	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.) .....	7	299 088	64 673	21.6	.1	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4226</b>	<b>Chemical &amp; allied products whse—Con.</b>						
5800	Farm supplies	290	2 493 782	212 559	8.5	.2	8.3
5811	Hay, straw, and alfalfa	50	165 562	17 078	10.3	Z	X
5812	Feeds (poultry and livestock) not mixed on location	73	1 021 757	59 106	5.8	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners	39	249 665	1 749	.7	Z	X
5815	Insecticides, fungicides, and pesticides	48	286 094	5 071	1.8	Z	X
5816	Other agricultural chemicals and fertilizers	163	1 006 177	53 690	5.3	Z	X
5817	Seeds and bulbs	104	176 025	1 985	1.1	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	26	101 295	882	.9	Z	X
6000	Paint, paint supplies, and wallpaper	370	2 178 719	188 722	8.7	.1	3.5
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	155	597 199	68 000	11.4	.1	X
6012	Industrial/OEM coatings (coatings applied by original manufacturers to products during manufacturing)	152	605 885	49 982	8.2	Z	X
6014	Paint supplies	62	226 601	24 094	10.6	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	27	110 907	8 051	7.3	Z	.1
6101	Books	18	49 136	1 149	2.3	Z	X
6102	Other periodicals, newspapers, and miscellaneous printed materials	18	49 136	1 149	2.3	Z	X
6120	Art goods (including novelties and souvenirs)	19	88 187	14 798	16.8	Z	75.7
6121	Art materials	13	71 668	13 422	18.7	Z	X
6130	Textile bags, bagging, and burlap	8	76 876	16 081	20.9	Z	X
6150	Nondurable goods, n.e.c.	25	121 899	27 388	22.5	Z	X
9700	Service receipts and labor charges (including installed parts)	1 184	3 380 279	236 372	7.0	.2	16.2
9701	Labor charges for repair work	913	2 313 268	96 278	4.2	.1	X
9702	Parts installed in repair work	574	1 466 396	46 464	3.2	Z	X
9703	Other service receipts and labor charges—Specify	352	1 180 690	72 987	6.2	.1	X
9720	Receipts for service contracts	32	96 663	7 776	8.0	Z	X
9740	Receipts for installing equipment	13	33 372	1 100	3.3	Z	X
9810	Miscellaneous commodities	1 363	7 276 461	657 883	9.0	.5	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	14	28 055	2 591	9.2	Z	X
9940	Rental and leasing receipts	654	2 175 433	181 579	8.3	.1	.3
9943	Other office machine rental receipts	83	403 592	12 789	3.2	Z	X
<b>42261</b>	<b>Plastics materials &amp; basic forms &amp; shapes whse</b>	<b>4 349</b>	<b>X</b>	<b>35 193 271</b>	<b>X</b>	<b>100.0</b>	<b>79.9</b>
0200	New and rebuilt automotive parts and supplies	15	191 246	23 091	12.1	.1	X
0420	Office and business furniture	10	36 634	1 379	3.8	Z	2.5
0422	New store and restaurant furniture	6	2 883	31	1.1	Z	X
0423	New public furniture (theater seats, church pews, park benches, and school desks)	6	2 883	31	1.1	Z	X
0530	Flooring and floor coverings	22	100 825	36 204	35.9	.1	53.1
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	16	91 678	17 210	18.8	Z	X
0532	Hardwood flooring	14	88 675	3 516	4.0	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	19	44 455	13 136	29.5	Z	X
0540	Other home furnishings	12	38 830	4 655	12.0	Z	4.7
0542	Mirrors, lamps, and picture frames	9	18 746	2 644	14.1	Z	X
0600	Lumber: rough, dressed, and finished	10	39 599	9 696	24.5	Z	X
0620	Plywood and millwork	59	693 732	75 974	11.0	.2	68.5
0621	Softwood plywood and oriented strand board (OSB)	18	493 285	47 787	9.7	.1	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	30	148 636	18 847	12.7	.1	X
0624	Wood millwork (doors, windows, cabinets, etc.)	15	90 066	5 628	6.2	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	24	88 649	14 696	16.6	Z	57.3
0712	Cement and lime	6	14 647	1 632	11.1	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	16	67 192	12 488	18.6	Z	X
0720	Roofing, siding, and insulation materials	17	62 667	10 591	16.9	Z	25.6
0723	Insulation materials	11	46 033	6 374	13.8	Z	X
0730	Flat glass and other construction glass (excluding automotive)	7	23 403	3 328	14.2	Z	X
0740	Other construction materials	12	81 801	7 700	9.4	Z	75.7
0744	Construction materials, n.e.c. (including wire fence and construction paper)	6	36 025	5 427	15.1	Z	X
0800	Photographic equipment and supplies (excluding video)	11	27 754	3 887	14.0	Z	X
0900	Office equipment	19	25 498	1 412	5.5	Z	26.2
0915	Mailing, letter handling, and addressing machines	19	25 498	1 412	5.5	Z	X
0920	New computer equipment	13	26 721	1 198	4.5	Z	29.5
0921	Computers	13	26 721	597	2.2	Z	X
0924	Other computer peripheral equipment	13	26 721	597	2.2	Z	X
0950	Computer software (packaged)	9	19 179	260	1.4	Z	X
0960	Restaurant and hotel equipment and supplies	12	55 538	9 674	17.4	Z	X
0970	Store machines and equipment	12	60 449	6 949	11.5	Z	X
1000	Medical, hospital, and surgical supplies	34	195 437	17 811	9.1	.1	5.4
1013	Other surgical, medical, and hospital supplies	30	131 939	11 112	8.4	Z	X
1100	Iron and steel products (semifinished)	7	27 959	2 702	9.7	Z	60.5
1113	Rough castings and foundry products	7	27 959	1 582	5.7	Z	X
1120	Flat iron and steel products	73	386 194	40 131	10.4	.1	9.4
1123	Sheets (cold-rolled)	7	91 489	20 228	22.1	.1	X
1124	Sheets (hot-rolled)	7	28 347	4 014	14.2	Z	X
1126	Sheets (galvanized and coated)	14	18 339	2 167	11.8	Z	X
1128	Fabricated and structural plate products	58	262 091	13 595	5.2	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42261</b>	<b>Plastics materials &amp; basic forms &amp; shapes whsle—Con.</b>						
1140	Iron and steel wire and wire products .....	56	300 804	36 956	12.3	.1	1.6
1141	Wire (plain, coated, barbed, and twisted) .....	16	138 112	25 763	18.7	.1	X
1150	Iron and steel pipe and tubing .....	106	597 771	111 085	18.6	.3	10.0
1152	Tubing .....	59	351 921	35 492	10.1	.1	X
1153	Standard steel pipe .....	58	289 080	53 998	18.7	.2	X
1154	Other steel pipe .....	34	148 614	21 595	14.5	.1	X
1160	Other iron and steel products .....	7	71 191	9 250	13.0	Z	61.6
1167	Finished products, n.e.c. ....	7	71 191	9 250	13.0	Z	X
1180	Stainless steel .....	9	90 649	11 013	12.1	Z	25.7
1185	Other stainless steel (including tubing) .....	8	71 231	10 044	14.1	Z	X
1200	Copper and brass .....	53	331 515	25 591	7.7	.1	6.4
1213	Tubular products (pipes and tubes) .....	46	249 403	15 759	6.3	Z	X
1220	Aluminum shapes, forms, etc. ....	140	644 642	77 083	12.0	.2	20.9
1221	Plates (.250 inch and over) .....	9	49 249	1 694	3.4	Z	X
1222	Sheets and coils (.006 to .249 inch) .....	104	391 176	33 252	8.5	.1	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) .....	11	90 379	12 201	13.5	Z	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	93	331 513	14 745	4.4	Z	X
1225	Foils .....	13	114 649	14 455	12.6	Z	X
1400	Electrical apparatus and equipment .....	47	121 582	14 516	11.9	Z	15.9
1415	Electric bulbs (all types) .....	32	61 266	2 244	3.7	Z	X
1416	Interior wiring (excluding conduit) .....	7	42 875	3 033	7.1	Z	X
1417	Exterior wiring and cable (excluding conduit) .....	7	42 875	3 033	7.1	Z	X
1418	Lighting fixtures (residential and commercial) .....	8	17 441	673	3.9	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	8	35 821	5 518	15.4	Z	X
1500	Electrical appliances, household .....	13	61 636	3 063	5.0	Z	6.1
1511	Televisions .....	13	61 636	1 918	3.1	Z	X
1513	V.C.R.'s and video cameras .....	13	61 636	1 145	1.9	Z	X
1600	Electronic parts and equipment, except communication .....	65	339 993	50 844	15.0	.1	.9
1616	Electronic connectors and other passive electronic parts .....	41	260 949	6 049	2.3	Z	X
1618	Electronic parts and equipment, n.e.c. ....	41	260 949	27 231	10.4	.1	X
1700	Hardware .....	223	1 018 801	122 619	12.0	.3	9.3
1711	Hand tools (including power driven) .....	155	730 606	76 085	10.4	Z	X
1712	Bolts, nuts, rivets, and fasteners .....	98	351 823	13 828	3.9	Z	X
1713	Cutlery .....	63	294 566	32 302	11.0	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	106	513 595	106 017	20.6	.3	39.5
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	83	413 412	71 189	17.2	.2	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	44	160 539	19 582	12.2	.1	X
1813	Plumbing fixtures .....	24	150 789	5 448	3.6	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	14	104 571	2 081	2.0	Z	X
1818	Other plumbing and heating equipment and supplies .....	20	72 754	7 694	10.6	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	6	43 096	10 328	24.0	Z	71.8
1911	Furnaces (warm air) .....	6	43 096	3 072	7.1	Z	X
1912	Central air-conditioning (residential and commercial) .....	6	43 096	5 509	12.8	Z	X
1914	Heat pumps (residential and commercial) .....	6	43 096	1 747	4.1	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	13	76 798	14 889	19.4	Z	X
2230	Food-processing machinery, equipment, and parts .....	6	33 197	7 828	23.6	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	7	42 384	10 568	24.9	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	161	944 332	90 374	9.6	.3	4.2
2321	New pumps, compressors (air or gas), and equipment .....	77	549 171	44 904	8.2	.1	X
2327	All other new general-purpose industrial machinery and equipment .....	76	317 209	33 887	10.7	Z	X
2328	Used general-purpose industrial machinery and equipment .....	27	170 205	751	.4	Z	X
2330	Metalworking machinery, equipment, and parts .....	11	29 993	3 839	12.8	Z	X
2340	Materials handling machinery, equipment, and parts .....	19	133 176	18 336	13.8	.1	8.4
2341	New conveying equipment .....	8	80 150	2 163	2.7	Z	X
2344	New industrial trucks and tractors .....	6	27 921	11 670	41.8	Z	X
2345	Used materials handling machinery, equipment, and parts .....	6	25 107	4 503	17.9	Z	X
2360	Other industrial machinery, equipment, and parts .....	34	152 970	23 972	15.7	.1	17.1
2364	New textile and sewing machinery and equipment .....	7	58 868	5 390	9.2	Z	X
2366	Other new industrial machinery and equipment .....	10	48 514	8 527	17.6	Z	X
2367	Used industrial machinery and equipment .....	12	48 981	3 690	7.5	Z	X
2440	Welding supplies (excluding gases) .....	29	100 598	1 269	1.3	Z	X
2450	Industrial containers and supplies .....	107	654 174	98 373	15.0	.3	30.1
2452	Bottles and bottlers' supplies .....	50	483 951	65 335	13.5	.2	X
2454	Other industrial containers and supplies .....	63	187 288	33 038	17.6	.1	X
2460	Other industrial supplies .....	170	981 115	99 035	10.1	.3	5.8
2461	Printing and duplicating inks .....	15	60 421	2 039	3.4	Z	X
2462	Abrasives and abrasive materials .....	15	60 421	255	.4	Z	X
2463	Nylon, polyester, and synthetic rubber .....	14	15 566	2 188	14.1	Z	X
2464	Mechanical rubber goods .....	33	96 023	10 024	10.4	Z	X
2465	Strapping and tape .....	82	511 360	39 022	7.6	.1	X
2466	Industrial supplies, n.e.c. ....	70	639 170	45 507	7.1	.1	X
2520	Custodial (janitors') equipment and supplies .....	50	330 594	47 509	14.4	.1	.8
2522	Custodial equipment—nonpower equipment .....	46	294 704	16 994	5.8	Z	X
2523	Custodial supplies .....	46	294 704	28 301	9.6	.1	X
2700	Sporting and recreational goods and supplies .....	16	55 686	3 343	6.0	Z	X
2800	Toys and hobby goods and supplies .....	14	54 276	6 804	12.5	Z	X
2930	Recyclable paper and paperboard .....	22	51 001	7 244	14.2	Z	X

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**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42261</b>	<b>Plastics materials &amp; basic forms &amp; shapes whsle—Con.</b>						
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	42	183 473	22 311	12.2	.1	X
3200	Printing and writing paper .....	31	141 985	6 971	4.9	Z	44.9
3211	Roll newsprint and rotogravure paper .....	25	140 027	6 320	4.5	Z	X
3212	Fine roll paper .....	6	76 911	103	.1	Z	X
3213	Other printing and writing paper .....	6	1 958	548	28.0	Z	X
3300	Stationery, office supplies and greeting cards .....	41	158 818	13 840	8.7	Z	27.7
3312	Stationery, photocopy paper, and typing paper .....	29	109 166	1 981	1.8	Z	X
3313	Inked ribbons, carbon paper, pens and pencils .....	21	15 816	1 189	7.5	Z	X
3314	Toner and cartridges .....	16	15 777	3 965	25.1	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	8	3 644	265	7.3	Z	X
3400	Industrial and personal services paper and plastics .....	175	1 095 914	179 094	16.3	.5	37.8
3411	Paperboard and boxboard boxes .....	112	874 653	118 431	13.5	.3	X
3412	Paper dishes, cups, and napkins .....	21	65 182	2 872	4.4	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	73	442 442	43 792	9.9	.1	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	21	153 105	3 750	2.4	Z	X
3415	Other industrial and personal service paper .....	48	99 112	10 244	10.3	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	14	190 780	28 340	14.9	.1	2.8
3511	Prescription drugs .....	13	178 912	25 522	14.3	.1	X
3512	Nonprescription pharmaceuticals .....	13	178 912	1 039	.6	Z	X
3600	Piece goods, knit and woven .....	11	243 829	46 699	19.2	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	22	77 223	6 385	8.3	Z	X
4860	Other grocery specialties .....	7	203 958	2 569	1.3	Z	X
5300	Plastics materials and basic shapes .....	4 349	35 193 271	32 298 971	91.8	91.8	53.4
5311	Plastic pipes, rods, tubes, and shapes .....	1 395	7 425 831	4 590 500	61.8	13.0	X
5312	High pressure laminates .....	534	3 882 544	2 222 643	57.2	6.3	X
5313	Plastics raw materials .....	1 383	18 077 149	16 223 903	89.7	46.1	X
5314	Other plastics materials and basic shapes .....	2 244	14 260 797	9 261 925	64.9	26.3	X
5320	Industrial gases (welding, etc.) .....	22	174 033	33 475	19.2	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	413	4 342 329	692 893	16.0	2.0	69.5
5331	Gasses, compressed and liquified, except L.P. ....	11	73 092	16 901	23.1	Z	X
5332	Alkalies and chlorine .....	15	78 346	8 392	10.7	Z	X
5334	Organic fibers .....	17	135 519	15 178	11.2	Z	X
5335	Detergents and soaps .....	48	520 303	35 638	6.8	.1	X
5336	Sanitation chemicals, polishes, and waxes .....	33	358 416	28 858	8.1	.1	X
5338	Wood chemicals, naval stores, and gum .....	14	226 738	16 005	7.1	Z	X
5342	Adhesives, sealants, and glues .....	267	2 511 105	182 586	7.3	.5	X
5344	Other chemicals and allied products .....	140	2 201 542	387 788	17.6	1.1	X
5400	Petroleum products .....	22	733 365	32 239	4.4	.1	X
5800	Farm supplies .....	16	293 813	72 821	24.8	.2	X
6000	Paint, paint supplies, and wallpaper .....	64	767 882	54 972	7.2	.2	.8
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	28	200 804	13 106	6.5	Z	X
6014	Paint supplies .....	26	136 656	20 348	14.9	.1	X
6120	Art goods (including novelties and souvenirs) .....	11	80 724	13 617	16.9	Z	79.9
6121	Art materials .....	6	64 404	12 336	19.2	Z	X
6130	Textile bags, bagging, and burlap .....	6	76 173	16 010	21.0	Z	X
9700	Service receipts and labor charges (including installed parts) .....	179	935 916	66 335	7.1	.2	16.7
9701	Labor charges for repair work .....	119	397 076	14 767	3.7	Z	X
9702	Parts installed in repair work .....	77	256 173	4 470	1.7	Z	X
9703	Other service receipts and labor charges—Specify .....	88	627 836	47 097	7.5	.1	X
9720	Receipts for service contracts .....	10	47 414	4 179	8.8	Z	X
9810	Miscellaneous commodities .....	332	2 176 323	213 014	9.8	.6	X
9940	Rental and leasing receipts .....	86	438 847	13 057	3.0	Z	1.6
9943	Other office machine rental receipts .....	83	403 592	12 789	3.2	Z	X
<b>422610</b>	<b>Plastics materials &amp; basic forms &amp; shapes whsle .....</b>	<b>4 349</b>	<b>X</b>	<b>35 193 271</b>	<b>X</b>	<b>100.0</b>	<b>79.9</b>
0200	New and rebuilt automotive parts and supplies .....	15	191 246	23 091	12.1	.1	X
0420	Office and business furniture .....	10	36 634	1 379	3.8	Z	2.5
0422	New store and restaurant furniture .....	6	2 883	31	1.1	Z	X
0423	New public furniture (theater seats, church pews, park benches, and school desks) .....	6	2 883	31	1.1	Z	X
0530	Flooring and floor coverings .....	22	100 825	36 204	35.9	.1	53.1
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	16	91 678	17 210	18.8	Z	X
0532	Hardwood flooring .....	14	88 675	3 516	4.0	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) .....	19	44 455	13 136	29.5	Z	X
0540	Other home furnishings .....	12	38 830	4 655	12.0	Z	4.7
0542	Mirrors, lamps, and picture frames .....	9	18 746	2 644	14.1	Z	X
0600	Lumber: rough, dressed, and finished .....	10	39 599	9 696	24.5	Z	X
0620	Plywood and millwork .....	59	693 732	75 974	11.0	.2	68.5
0621	Softwood plywood and oriented strand board (OSB) .....	18	493 285	47 787	9.7	.1	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	30	148 636	18 847	12.7	.1	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	15	90 066	5 628	6.2	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	24	88 649	14 696	16.6	Z	57.3
0712	Cement and lime .....	6	14 647	1 632	11.1	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	16	67 192	12 488	18.6	Z	X

See footnotes at end of table.

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422610</b>	<b>Plastics materials &amp; basic forms &amp; shapes whse—Con.</b>						
0720	Roofing, siding, and insulation materials.....	17	62 667	10 591	16.9	Z	25.6
0723	Insulation materials.....	11	46 033	6 374	13.8	Z	X
0730	Flat glass and other construction glass (excluding automotive).....	7	23 403	3 328	14.2	Z	X
0740	Other construction materials.....	12	81 801	7 700	9.4	Z	75.7
0744	Construction materials, n.e.c. (including wire fence and construction paper).....	6	36 025	5 427	15.1	Z	X
0800	Photographic equipment and supplies (excluding video).....	11	27 754	3 887	14.0	Z	X
0900	Office equipment.....	19	25 498	1 412	5.5	Z	26.2
0915	Mailing, letter handling, and addressing machines.....	19	25 498	1 412	5.5	Z	X
0920	New computer equipment.....	13	26 721	1 198	4.5	Z	29.5
0921	Computers.....	13	26 721	597	2.2	Z	X
0924	Other computer peripheral equipment.....	13	26 721	597	2.2	Z	X
0950	Computer software (packaged).....	9	19 179	260	1.4	Z	X
0960	Restaurant and hotel equipment and supplies.....	12	55 538	9 674	17.4	Z	X
0970	Store machines and equipment.....	12	60 449	6 949	11.5	Z	X
1000	Medical, hospital, and surgical supplies.....	34	195 437	17 811	9.1	.1	5.4
1013	Other surgical, medical, and hospital supplies.....	30	131 939	11 112	8.4	Z	X
1100	Iron and steel products (semifinished).....	7	27 959	2 702	9.7	Z	60.5
1113	Rough castings and foundry products.....	7	27 959	1 582	5.7	Z	X
1120	Flat iron and steel products.....	73	386 194	40 131	10.4	.1	9.4
1123	Sheets (cold-rolled).....	7	91 489	20 228	22.1	.1	X
1124	Sheets (hot-rolled).....	7	28 347	4 014	14.2	Z	X
1126	Sheets (galvanized and coated).....	14	18 339	2 167	11.8	Z	X
1128	Fabricated and structural plate products.....	58	262 091	13 595	5.2	Z	X
1140	Iron and steel wire and wire products.....	56	300 804	36 956	12.3	.1	1.6
1141	Wire (plain, coated, barbed, and twisted).....	16	138 112	25 763	18.7	.1	X
1150	Iron and steel pipe and tubing.....	106	597 771	111 085	18.6	.3	10.0
1152	Tubing.....	59	351 921	35 492	10.1	.1	X
1153	Standard steel pipe.....	58	289 080	53 998	18.7	.2	X
1154	Other steel pipe.....	34	148 614	21 595	14.5	.1	X
1160	Other iron and steel products.....	7	71 191	9 250	13.0	Z	61.6
1167	Finished products, n.e.c.....	7	71 191	9 250	13.0	Z	X
1180	Stainless steel.....	9	90 649	11 013	12.1	Z	25.7
1185	Other stainless steel (including tubing).....	8	71 231	10 044	14.1	Z	X
1200	Copper and brass.....	53	331 515	25 591	7.7	.1	6.4
1213	Tubular products (pipes and tubes).....	46	249 403	15 759	6.3	Z	X
1220	Aluminum shapes, forms, etc.....	140	644 642	77 083	12.0	.2	20.9
1221	Plates (.250 inch and over).....	9	49 249	1 694	3.4	Z	X
1222	Sheets and coils (.006 to .249 inch).....	104	391 176	33 252	8.5	.1	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles).....	11	90 379	12 201	13.5	Z	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing).....	93	331 513	14 745	4.4	Z	X
1225	Foils.....	13	114 649	14 455	12.6	Z	X
1400	Electrical apparatus and equipment.....	47	121 582	14 516	11.9	Z	15.9
1415	Electric bulbs (all types).....	32	61 266	2 244	3.7	Z	X
1416	Interior wiring (excluding conduit).....	7	42 875	3 033	7.1	Z	X
1417	Exterior wiring and cable (excluding conduit).....	7	42 875	3 033	7.1	Z	X
1418	Lighting fixtures (residential and commercial).....	8	17 441	673	3.9	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods).....	8	35 821	5 518	15.4	Z	X
1500	Electrical appliances, household.....	13	61 636	3 063	5.0	Z	6.1
1511	Televisions.....	13	61 636	1 918	3.1	Z	X
1513	V.C.R.'s and video cameras.....	13	61 636	1 145	1.9	Z	X
1600	Electronic parts and equipment, except communication.....	65	339 993	50 844	15.0	.1	.9
1616	Electronic connectors and other passive electronic parts.....	41	260 949	6 049	2.3	Z	X
1618	Electronic parts and equipment, n.e.c.....	41	260 949	27 231	10.4	.1	X
1700	Hardware.....	223	1 018 801	122 619	12.0	.3	9.3
1711	Hand tools (including power driven).....	155	730 606	76 085	10.4	.2	X
1712	Bolts, nuts, rivets, and fasteners.....	98	351 823	13 828	3.9	Z	X
1713	Cutlery.....	63	294 566	32 302	11.0	.1	X
1800	Plumbing and heating equipment and supplies (hydronics).....	106	513 595	106 017	20.6	.3	39.5
1811	Plastic pipe fittings and valves (excluding pipe and tubing).....	83	413 412	71 189	17.2	.2	X
1812	Metal pipe fittings and valves (excluding pipe and tubing).....	44	160 539	19 582	12.2	.1	X
1813	Plumbing fixtures.....	24	150 789	5 448	3.6	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air).....	14	104 571	2 081	2.0	Z	X
1818	Other plumbing and heating equipment and supplies.....	20	72 754	7 694	10.6	Z	X
1900	Warm air heating and air-conditioning equipment and supplies.....	6	43 096	10 328	24.0	Z	71.8
1911	Furnaces (warm air).....	6	43 096	3 072	7.1	Z	X
1912	Central air-conditioning (residential and commercial).....	6	43 096	5 509	12.8	Z	X
1914	Heat pumps (residential and commercial).....	6	43 096	1 747	4.1	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments).....	13	76 798	14 889	19.4	Z	X
2230	Food-processing machinery, equipment, and parts.....	6	33 197	7 828	23.6	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts.....	7	42 384	10 568	24.9	Z	X
2320	General-purpose industrial machinery, equipment, and parts.....	161	944 332	90 374	9.6	.3	4.2
2321	New pumps, compressors (air or gas), and equipment.....	77	549 171	44 904	8.2	.1	X
2327	All other new general-purpose industrial machinery and equipment.....	76	317 209	33 887	10.7	.1	X
2328	Used general-purpose industrial machinery and equipment.....	27	170 205	751	.4	Z	X
2330	Metalworking machinery, equipment, and parts.....	11	29 993	3 839	12.8	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422610</b>	<b>Plastics materials &amp; basic forms &amp; shapes whlse—Con.</b>						
2340	Materials handling machinery, equipment, and parts	19	133 176	18 336	13.8	.1	8.4
2341	New conveying equipment	8	80 150	2 163	2.7	Z	X
2344	New industrial trucks and tractors	6	27 921	11 670	41.8	Z	X
2345	Used materials handling machinery, equipment, and parts	6	25 107	4 503	17.9	Z	X
2360	Other industrial machinery, equipment, and parts	34	152 970	23 972	15.7	.1	17.1
2364	New textile and sewing machinery and equipment	7	58 868	5 390	9.2	Z	X
2366	Other new industrial machinery and equipment	10	48 514	8 527	17.6	Z	X
2367	Used industrial machinery and equipment	12	48 981	3 690	7.5	Z	X
2440	Welding supplies (excluding gases)	29	100 598	1 269	1.3	Z	X
2450	Industrial containers and supplies	107	654 174	98 373	15.0	.3	30.1
2452	Bottles and bottlers' supplies	50	483 951	65 335	13.5	.2	X
2454	Other industrial containers and supplies	63	187 288	33 038	17.6	.1	X
2460	Other industrial supplies	170	981 115	99 035	10.1	.3	5.8
2461	Printing and duplicating inks	15	60 421	2 039	3.4	Z	X
2462	Abrasives and abrasive materials	15	60 421	255	.4	Z	X
2463	Nylon, polyester, and synthetic rubber	14	15 566	2 188	14.1	Z	X
2464	Mechanical rubber goods	33	96 023	10 024	10.4	Z	X
2465	Strapping and tape	82	511 360	39 022	7.6	.1	X
2466	Industrial supplies, n.e.c.	70	639 170	45 507	7.1	.1	X
2520	Custodial (janitors') equipment and supplies	50	330 594	47 509	14.4	.1	.8
2522	Custodial equipment—nonpower equipment	46	294 704	16 994	5.8	Z	X
2523	Custodial supplies	46	294 704	28 301	9.6	.1	X
2700	Sporting and recreational goods and supplies	16	55 686	3 343	6.0	Z	X
2800	Toys and hobby goods and supplies	14	54 276	6 804	12.5	Z	X
2930	Recyclable paper and paperboard	22	51 001	7 244	14.2	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	42	183 473	22 311	12.2	.1	X
3200	Printing and writing paper	31	141 985	6 971	4.9	Z	44.9
3211	Roll newsprint and rotogravure paper	25	140 027	6 320	4.5	Z	X
3212	Fine roll paper	6	76 911	103	.1	Z	X
3213	Other printing and writing paper	6	1 958	548	28.0	Z	X
3300	Stationery, office supplies and greeting cards	41	158 818	13 840	8.7	Z	27.7
3312	Stationery, photocopy paper, and typing paper	29	109 166	1 981	1.8	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	21	15 816	1 189	7.5	Z	X
3314	Toner and cartridges	16	15 777	3 965	25.1	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	8	3 644	265	7.3	Z	X
3400	Industrial and personal services paper and plastics	175	1 095 914	179 094	16.3	.5	37.8
3411	Paperboard and boxboard boxes	112	874 653	118 431	13.5	.3	X
3412	Paper dishes, cups, and napkins	21	65 162	2 872	4.4	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	73	442 442	43 792	9.9	.1	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	21	153 105	3 750	2.4	Z	X
3415	Other industrial and personal service paper	48	99 112	10 244	10.3	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	14	190 780	28 340	14.9	.1	2.8
3511	Prescription drugs	13	178 912	25 522	14.3	.1	X
3512	Nonprescription pharmaceuticals	13	178 912	1 039	.6	Z	X
3600	Piece goods, knit and woven	11	243 829	46 699	19.2	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	22	77 223	6 385	8.3	Z	X
4860	Other grocery specialties	7	203 958	2 569	1.3	Z	X
5300	Plastics materials and basic shapes	4 349	35 193 271	32 298 971	91.8	91.8	53.4
5311	Plastic pipes, rods, tubes, and shapes	1 395	7 425 831	4 590 500	61.8	13.0	X
5312	High pressure laminates	534	3 882 544	2 222 643	57.2	6.3	X
5313	Plastics raw materials	1 383	18 077 149	16 223 903	89.7	46.1	X
5314	Other plastics materials and basic shapes	2 244	14 260 797	9 261 925	64.9	26.3	X
5320	Industrial gases (welding, etc.)	22	174 033	33 475	19.2	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	413	4 342 329	692 893	16.0	2.0	69.5
5331	Gasses, compressed and liquified, except L.P.	11	73 092	16 901	23.1	Z	X
5332	Alkalies and chlorine	15	78 346	8 392	10.7	Z	X
5334	Organic fibers	17	135 519	15 178	11.2	Z	X
5335	Detergents and soaps	48	520 303	35 638	6.8	.1	X
5336	Sanitation chemicals, polishes, and waxes	33	358 416	28 858	8.1	.1	X
5338	Wood chemicals, naval stores, and gum	14	226 738	16 005	7.1	Z	X
5342	Adhesives, sealants, and glues	267	2 511 105	182 586	7.3	.5	X
5344	Other chemicals and allied products	140	2 201 542	387 788	17.6	1.1	X
5400	Petroleum products	22	733 365	32 239	4.4	.1	X
5800	Farm supplies	16	293 813	72 821	24.8	.2	X
6000	Paint, paint supplies, and wallpaper	64	767 882	54 972	7.2	.2	.8
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	28	200 804	13 106	6.5	Z	X
6014	Paint supplies	26	136 656	20 348	14.9	.1	X
6120	Art goods (including novelties and souvenirs)	11	80 724	13 617	16.9	Z	79.9
6121	Art materials	6	64 404	12 336	19.2	Z	X
6130	Textile bags, bagging, and burlap	6	76 173	16 010	21.0	Z	X
9700	Service receipts and labor charges (including installed parts)	179	935 916	66 335	7.1	.2	16.7
9701	Labor charges for repair work	119	397 076	14 767	3.7	Z	X
9702	Parts installed in repair work	77	256 173	4 470	1.7	Z	X
9703	Other service receipts and labor charges—Specify	88	627 836	47 097	7.5	.1	X
9720	Receipts for service contracts	10	47 414	4 179	8.8	Z	X
9810	Miscellaneous commodities	332	2 176 323	213 014	9.8	.6	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422610</b>	<b>Plastics materials &amp; basic forms &amp; shapes whsle—Con.</b>						
9940	Rental and leasing receipts .....	86	438 847	13 057	3.0	Z	1.6
9943	Other office machine rental receipts .....	83	403 592	12 789	3.2	Z	X
<b>42269</b>	<b>Other chemical &amp; allied products whsle .....</b>	<b>11 571</b>	<b>X</b>	<b>93 730 225</b>	<b>X</b>	<b>100.0</b>	<b>75.9</b>
0200	New and rebuilt automotive parts and supplies .....	84	261 123	29 310	11.2	Z	20.2
0213	Electrical engine parts (including ignition parts) .....	10	11 979	454	3.8	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	33	123 217	2 450	2.0	Z	X
0215	Exhaust system parts .....	18	55 110	1 236	2.2	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	32	120 737	2 682	2.2	Z	X
0218	Filters (oil, air, gas, and transmission) .....	35	121 024	5 711	4.7	Z	X
0219	Engine parts, except electrical .....	10	14 056	416	3.0	Z	X
0221	Body parts and repair materials .....	17	88 848	9 670	10.9	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	10	7 928	216	2.7	Z	X
0223	Parts, n.e.c. ....	17	64 126	2 660	4.1	Z	X
0224	Accessories .....	36	110 225	3 787	3.4	Z	X
0300	Tires and tubes .....	19	70 360	8 934	12.7	Z	8.8
0311	New tires and tubes .....	6	62 309	3 016	4.8	Z	X
0312	Recapped and used tires and repair materials .....	12	5 861	5 917	100.0	Z	X
0400	Household and lawn furniture .....	8	31 028	1 389	4.5	Z	2.5
0412	Sleep furniture and equipment .....	7	21 544	939	4.4	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	10	18 625	2 203	11.8	Z	X
0530	Flooring and floor coverings .....	21	26 214	2 151	8.2	Z	17.8
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	13	13 891	927	6.7	Z	X
0540	Other home furnishings .....	14	36 326	3 540	9.7	Z	X
0620	Plywood and millwork .....	20	101 685	19 988	19.7	Z	29.9
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	9	55 092	6 053	11.0	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	13	54 107	8 937	16.5	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	20	88 160	14 103	16.0	Z	26.9
0713	Sand, gravel, and crushed stone .....	6	10 512	1 933	18.4	Z	X
0720	Roofing, siding, and insulation materials .....	24	135 530	20 543	15.2	Z	29.6
0721	Roofing, except wood .....	7	17 255	1 751	10.1	Z	X
0723	Insulation materials .....	14	67 816	6 483	9.6	Z	X
0740	Other construction materials .....	29	153 723	17 261	11.2	Z	36.2
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	29	153 723	17 261	11.2	Z	X
0900	Office equipment .....	7	37 349	868	2.3	Z	1.5
0913	Copying machines and equipment .....	7	37 349	868	2.3	Z	X
0920	New computer equipment .....	7	3 985	175	4.4	Z	X
0960	Restaurant and hotel equipment and supplies .....	61	116 417	11 395	9.8	Z	X
1000	Medical, hospital, and surgical supplies .....	125	908 220	48 428	5.3	.1	3.2
1011	Surgical and medical instruments and equipment .....	37	110 132	17 714	16.1	Z	X
1012	Orthopedic, and prosthetic appliances and supplies .....	51	179 221	11 166	6.2	Z	X
1013	Other surgical, medical, and hospital supplies .....	70	234 286	13 218	5.6	Z	X
1050	Other professional equipment and supplies .....	22	65 676	8 096	12.3	Z	75.2
1054	Laboratory equipment .....	19	28 738	5 686	19.8	Z	X
1120	Flat iron and steel products .....	48	360 191	44 987	12.5	Z	X
1140	Iron and steel wire and wire products .....	73	139 700	16 045	11.5	Z	.8
1141	Wire (plain, coated, barbed, and twisted) .....	23	8 490	601	7.1	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	21	72 992	7 884	10.8	Z	X
1150	Iron and steel pipe and tubing .....	19	48 288	5 006	10.4	Z	1.6
1154	Other steel pipe .....	16	45 535	4 982	10.9	Z	X
1160	Other iron and steel products .....	17	49 758	12 727	25.6	Z	42.0
1167	Finished products, n.e.c. ....	10	9 917	520	5.2	Z	X
1170	Alloy steel .....	6	33 493	10 692	31.9	Z	3.0
1175	Other alloy steel .....	6	33 493	10 692	31.9	Z	X
1200	Copper and brass .....	78	712 917	21 464	3.0	Z	.3
1214	Rod, nonelectrical wire, extruded shapes, etc. ....	62	660 997	12 350	1.9	Z	X
1220	Aluminum shapes, forms, etc. ....	40	307 008	33 227	10.8	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	24	148 425	32 483	21.9	Z	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	60	934 017	121 754	13.0	.1	X
1400	Electrical apparatus and equipment .....	54	514 429	7 887	1.5	Z	.1
1419	Industrial controls .....	13	430 687	3 597	.8	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	28	63 520	294	.5	Z	X
1500	Electrical appliances, household .....	27	21 872	2 055	9.4	Z	20.9
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	26	21 843	2 049	9.4	Z	X
1600	Electronic parts and equipment, except communication .....	207	901 933	111 290	12.3	.1	2.6
1615	Discrete semiconductors, etc. ....	184	718 001	90 337	12.6	.1	X
1700	Hardware .....	274	895 624	87 564	9.8	.1	6.7
1711	Hand tools (including power driven) .....	137	413 447	35 847	8.7	Z	X
1712	Bolts, nuts, rivets, and fasteners .....	100	110 386	17 735	16.1	Z	X
1713	Cutlery .....	45	32 873	7 668	23.3	Z	X

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<b>42269</b>	<b>Other chemical &amp; allied products whse—Con.</b>						
1800	Plumbing and heating equipment and supplies (hydronics) .....	129	410 693	37 326	9.1	Z	22.1
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	29	85 389	6 402	7.5	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	23	83 764	5 164	6.2	Z	X
1813	Plumbing fixtures .....	38	265 392	5 720	2.2	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	28	37 030	1 694	4.6	Z	X
1815	Boilers, radiators, and convectors .....	15	18 232	2 011	11.0	Z	X
1818	Other plumbing and heating equipment and supplies .....	73	193 915	16 326	8.4	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	18	70 379	6 094	8.7	Z	70.2
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	8	59 889	4 474	7.5	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	21	263 373	22 209	8.4	Z	1.7
2112	New power cranes, draglines, and shovels .....	15	63 317	622	1.0	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	15	63 317	12 420	19.6	Z	X
2200	Farm machinery, equipment, and parts .....	33	53 895	10 744	19.9	Z	7.8
2214	New dairy farm and barn equipment .....	20	32 770	4 648	14.2	Z	X
2218	Used farm machinery and equipment .....	12	33 747	756	2.2	Z	X
2220	Garden machinery, equipment, and parts .....	278	985 784	245 238	24.9	.3	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	13	41 810	1 979	4.7	Z	37.7
2311	Pumps .....	9	32 162	1 235	3.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	729	4 970 574	297 853	6.0	.3	13.2
2321	New pumps, compressors (air or gas), and equipment .....	198	251 860	32 836	13.0	Z	X
2323	New diesel engines (excluding automotive) .....	19	35 046	1 261	3.6	Z	X
2326	New controlling, recording, and indicating instruments and access .....	184	437 489	72 097	16.5	.1	X
2327	All other new general-purpose industrial machinery and equipment .....	338	3 314 432	57 082	1.7	.1	X
2328	Used general-purpose industrial machinery and equipment .....	191	399 878	79 254	19.8	.1	X
2330	Metalworking machinery, equipment, and parts .....	35	122 682	11 803	9.6	Z	X
2340	Materials handling machinery, equipment, and parts .....	20	490 406	2 655	.5	Z	69.5
2341	New conveying equipment .....	12	459 685	348	.1	Z	X
2360	Other industrial machinery, equipment, and parts .....	66	726 261	44 170	6.1	Z	67.1
2362	New power plant machinery (excluding electrical) .....	8	30 098	2 377	7.9	Z	X
2366	Other new industrial machinery and equipment .....	57	705 820	36 678	5.2	Z	X
2367	Used industrial machinery and equipment .....	13	38 030	1 656	4.4	Z	X
2380	Industrial valves and fittings (except fluid-power) .....	22	92 578	9 690	10.5	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	7	26 654	1 664	6.2	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	9	503 091	4 320	.9	Z	71.5
2411	Hydraulic cylinders and rotary actuators .....	7	467 106	1 422	.3	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	6	43 203	8 277	19.2	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	18	92 379	9 113	9.9	Z	59.1
2431	Filters .....	14	49 038	1 755	3.6	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	9	55 501	7 358	13.3	Z	X
2440	Welding supplies (excluding gases) .....	974	2 565 939	589 302	23.0	.6	X
2450	Industrial containers and supplies .....	304	2 455 398	81 483	3.3	.1	3.3
2451	New and reconditioned drums and barrels .....	188	601 422	2 559	.4	Z	X
2454	Other industrial containers and supplies .....	153	2 158 751	78 819	3.7	.1	X
2460	Other industrial supplies .....	362	2 376 977	133 988	5.6	.1	4.5
2462	Abrasives and abrasive materials .....	216	1 403 947	55 385	3.9	.1	X
2463	Nylon, polyester, and synthetic rubber .....	7	39 084	433	1.1	Z	X
2465	Strapping and tape .....	33	217 673	1 306	.6	Z	X
2466	Industrial supplies, n.e.c. ....	296	2 147 220	76 865	3.6	.1	X
2520	Custodial (janitors') equipment and supplies .....	788	2 685 090	300 695	11.2	.3	8.6
2521	Custodial equipment—power equipment .....	404	826 083	58 868	7.1	.1	X
2522	Custodial equipment—nonpower equipment .....	323	511 713	20 844	4.1	Z	X
2523	Custodial supplies .....	629	2 410 200	220 359	9.1	.2	X
2530	Laundry and dry-cleaning equipment and supplies .....	181	1 081 197	70 998	6.6	.1	X
2540	Other service establishment equipment and supplies .....	21	88 380	13 443	15.2	Z	27.9
2542	Service establishment equipment and supplies, n.e.c. ....	21	88 380	13 443	15.2	Z	X
2700	Sporting and recreational goods and supplies .....	23	51 175	10 538	20.6	Z	52.8
2713	Billiards, pool, bowling equipment, and accessories .....	8	16 022	3 109	19.4	Z	X
2715	Athletic equipment and accessories .....	7	13 142	283	2.2	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	8	22 010	7 106	32.3	Z	X
2800	Toys and hobby goods and supplies .....	8	13 234	1 228	9.3	Z	X
2930	Recyclable paper and paperboard .....	15	40 814	2 440	6.0	Z	X
2940	Recyclable materials, except metal .....	7	34 050	7 593	22.3	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	6	22 624	2 939	13.0	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	22	181 059	19 927	11.0	Z	X
3150	Other durable goods .....	18	55 760	1 213	2.2	Z	1.8
3154	Other durable goods, n.e.c. ....	18	55 760	1 213	2.2	Z	X
3200	Printing and writing paper .....	19	28 380	2 243	7.9	Z	13.2
3213	Other printing and writing paper .....	18	27 803	2 238	8.0	Z	X
3300	Stationery, office supplies and greeting cards .....	15	23 388	1 525	6.5	Z	32.2
3311	Business forms .....	9	11 580	962	8.3	Z	X
3314	Toner and cartridges .....	7	8 353	105	1.3	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42269</b>	<b>Other chemical &amp; allied products whse—Con.</b>						
3400	Industrial and personal services paper and plastics	497	2 243 429	247 881	11.0	.3	7.7
3411	Paperboard and boxboard boxes	148	434 197	4 490	1.0	Z	X
3412	Paper dishes, cups, and napkins	202	790 880	13 954	1.8	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	144	640 750	118 026	18.4	.1	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	71	396 731	6 337	1.6	Z	X
3415	Other industrial and personal service paper	231	1 428 715	105 074	7.4	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	289	6 188 717	598 887	9.7	.6	.7
3512	Nonprescription pharmaceuticals	44	2 554 137	186 734	7.3	.2	X
3513	Cosmetics	60	102 670	13 648	13.3	Z	X
3515	Other toiletries and druggists' sundries	193	3 559 110	396 519	11.1	.4	X
3600	Piece goods, knit and woven	13	394 578	106 942	27.1	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	14	5 826	386	6.6	Z	X
3900	Women's and children's wear	6	8 982	1 522	16.9	Z	X
4100	Frozen foods (packaged)	8	150 544	5 271	3.5	Z	.7
4117	Other frozen foods (except frozen dairy products)	6	53 531	3 564	6.7	Z	X
4200	Dairy products (excluding dried or canned)	7	7 799	400	5.1	Z	59.3
4215	Raw milk	7	7 799	400	5.1	Z	X
4800	Coffee, tea, and spices	58	691 214	4 693	.7	Z	X
4830	Canned foods	23	2 309 547	478 233	20.7	.5	7.9
4831	Canned and bottled fruits, vegetables, and juices	6	239 690	38 801	16.2	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	7	47 486	16 235	34.2	Z	X
4850	Soft drinks and bottled water	10	223 252	5 591	2.5	Z	75.4
4853	Bottled water	6	217 761	2 938	1.3	Z	X
4860	Other grocery specialties	39	495 024	25 697	5.2	Z	36.9
4862	Breakfast cereals	7	237 850	3 488	1.5	Z	X
4863	Cooking oils and margarine	7	237 850	6 973	2.9	Z	X
4865	Pickles, preserves, jellies, jams, and sauces	7	237 850	3 488	1.5	Z	X
4868	Grocery specialties, n.e.c.	21	90 110	2 128	2.4	Z	X
4900	Grain and beans	49	192 002	47 119	24.5	.1	69.5
4911	Corn (for grain)	35	158 385	24 320	15.4	Z	X
4912	Oats and barley	25	62 608	2 154	3.4	Z	X
4913	Wheat	21	53 539	2 815	5.3	Z	X
4915	Soybeans	16	118 526	15 056	12.7	Z	X
4916	Other grain and beans (rice and edible and inedible beans)	22	59 111	2 767	4.7	Z	X
5140	Other farm products, inedible	8	25 221	3 245	12.9	Z	75.9
5143	Farm products, n.e.c.	8	25 221	3 245	12.9	Z	X
5300	Plastics materials and basic shapes	538	11 440 394	1 333 753	11.7	1.4	65.0
5311	Plastic pipes, rods, tubes, and shapes	101	265 529	21 596	8.1	Z	X
5312	High pressure laminates	9	131 726	4 127	3.1	Z	X
5313	Plastics raw materials	291	9 709 923	1 101 132	11.3	1.2	X
5314	Other plastics materials and basic shapes	181	1 675 433	206 896	12.3	.2	X
5320	Industrial gases (welding, etc.)	1 165	3 268 881	2 042 875	62.5	2.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	10 526	91 046 453	83 997 776	92.3	89.6	52.3
5331	Gasses, compressed and liquified, except L.P.	905	7 110 431	2 776 638	39.1	3.0	X
5332	Alkalies and chlorine	1 535	20 042 026	9 734 915	48.6	10.4	X
5334	Organic fibers	173	4 857 536	3 768 822	77.6	4.0	X
5335	Detergents and soaps	3 196	24 450 465	10 628 987	43.5	11.3	X
5336	Sanitation chemicals, polishes, and waxes	1 988	10 260 991	2 038 940	19.9	2.2	X
5338	Wood chemicals, naval stores, and gum	343	3 918 701	658 468	16.8	.7	X
5341	Insecticides, nonagricultural	839	4 290 295	751 120	17.5	.8	X
5342	Adhesives, sealants, and glues	1 118	5 377 746	2 161 372	40.2	2.3	X
5343	Explosives	390	2 105 250	1 860 550	88.4	2.0	X
5344	Other chemicals and allied products	6 847	63 096 167	49 617 967	78.6	52.9	X
5400	Petroleum products	642	5 516 266	829 401	15.0	.9	1.2
5411	Aviation gasoline	18	13 120	3 199	24.4	Z	X
5412	Motor gasoline	113	1 470 445	131 562	8.9	.1	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	96	1 234 271	111 500	9.0	.1	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	124	1 480 698	65 015	4.4	.1	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.)	51	1 603 611	273 764	17.1	.3	X
5418	Lubricating oil and greases	471	2 170 875	228 389	10.5	.2	X
5420	Liquified petroleum gases (excluding natural gas)	73	220 093	17 803	8.1	Z	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.)	7	299 088	64 673	21.6	.1	X
5800	Farm supplies	274	2 199 969	139 738	6.4	.1	9.4
5811	Hay, straw, and alfalfa	48	164 655	16 715	10.2	Z	X
5812	Feeds (poultry and livestock) not mixed on location	73	1 021 757	59 106	5.8	.1	X
5814	Weed killers, soil sterilizers, and soil conditioners	39	249 665	1 749	.7	Z	X
5815	Insecticides, fungicides, and pesticides	48	286 094	5 071	1.8	Z	X
5816	Other agricultural chemicals and fertilizers	163	1 006 177	53 690	5.3	.1	X
5817	Seeds and bulbs	104	176 025	1 985	1.1	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	26	101 295	882	.9	Z	X
6000	Paint, paint supplies, and wallpaper	306	1 410 837	133 750	9.5	.1	4.6
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	127	396 395	54 894	13.8	.1	X
6012	Industrial/OEM coatings (coatings applied by original manufacturers to products during manufacturing)	152	605 885	49 982	8.2	.1	X
6014	Paint supplies	37	89 945	3 746	4.2	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	23	76 768	2 760	3.6	Z	.2
6101	Books	18	49 136	1 149	2.3	Z	X
6102	Other periodicals, newspapers, and miscellaneous printed materials	18	49 136	1 149	2.3	Z	X

See footnotes at end of table.



**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42269</b>	<b>Other chemical &amp; allied products whse—Con.</b>						
6120	Art goods (including novelties and souvenirs) .....	8	7 463	1 181	15.8	Z	59.5
6121	Art materials .....	7	7 264	1 086	15.0	Z	X
6150	Nondurable goods, n.e.c. ....	22	117 885	27 112	23.0	Z	X
9700	Service receipts and labor charges (including installed parts) .....	1 005	2 444 363	170 037	7.0	.2	16.1
9701	Labor charges for repair work .....	794	1 916 192	81 511	4.3	.1	X
9702	Parts installed in repair work .....	497	1 210 223	41 994	3.5	Z	X
9703	Other service receipts and labor charges—Specify .....	264	552 854	25 890	4.7	Z	X
9720	Receipts for service contracts .....	22	49 249	3 597	7.3	Z	X
9740	Receipts for installing equipment .....	12	30 966	1 077	3.5	Z	X
9810	Miscellaneous commodities .....	1 031	5 100 138	444 869	8.7	.5	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) ...	14	28 055	2 591	9.2	Z	X
9940	Rental and leasing receipts .....	568	1 736 586	168 522	9.7	.2	X
<b>422690</b>	<b>Other chemical &amp; allied products whse .....</b>	<b>11 571</b>	<b>X</b>	<b>93 730 225</b>	<b>X</b>	<b>100.0</b>	<b>75.9</b>
0200	New and rebuilt automotive parts and supplies .....	84	261 123	29 310	11.2	Z	20.2
0213	Electrical engine parts (including ignition parts) .....	10	11 979	454	3.8	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	33	123 217	2 450	2.0	Z	X
0215	Exhaust system parts .....	18	55 110	1 236	2.2	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	32	120 737	2 682	2.2	Z	X
0218	Filters (oil, air, gas, and transmission) .....	35	121 024	5 711	4.7	Z	X
0219	Engine parts, except electrical .....	10	14 056	416	3.0	Z	X
0221	Body parts and repair materials .....	17	88 848	9 670	10.9	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	10	7 928	216	2.7	Z	X
0223	Parts, n.e.c. ....	17	64 126	2 660	4.1	Z	X
0224	Accessories .....	36	110 225	3 787	3.4	Z	X
0300	Tires and tubes .....	19	70 360	8 934	12.7	Z	8.8
0311	New tires and tubes .....	6	62 309	3 016	4.8	Z	X
0312	Recapped and used tires and repair materials .....	12	5 861	5 917	100.0	Z	X
0400	Household and lawn furniture .....	8	31 028	1 389	4.5	Z	2.5
0412	Sleep furniture and equipment .....	7	21 544	939	4.4	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	10	18 625	2 203	11.8	Z	X
0530	Flooring and floor coverings .....	21	26 214	2 151	8.2	Z	17.8
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	13	13 891	927	6.7	Z	X
0540	Other home furnishings .....	14	36 326	3 540	9.7	Z	X
0620	Plywood and millwork .....	20	101 685	19 988	19.7	Z	29.9
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	9	55 092	6 053	11.0	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	13	54 107	8 937	16.5	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	20	88 160	14 103	16.0	Z	26.9
0713	Sand, gravel, and crushed stone .....	6	10 512	1 933	18.4	Z	X
0720	Roofing, siding, and insulation materials .....	24	135 530	20 543	15.2	Z	29.6
0721	Roofing, except wood .....	7	17 255	1 751	10.1	Z	X
0723	Insulation materials .....	14	67 816	6 483	9.6	Z	X
0740	Other construction materials .....	29	153 723	17 261	11.2	Z	36.2
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	29	153 723	17 261	11.2	Z	X
0900	Office equipment .....	7	37 349	868	2.3	Z	1.5
0913	Copying machines and equipment .....	7	37 349	868	2.3	Z	X
0920	New computer equipment .....	7	3 985	175	4.4	Z	X
0960	Restaurant and hotel equipment and supplies .....	61	116 417	11 395	9.8	Z	X
1000	Medical, hospital, and surgical supplies .....	125	908 220	48 428	5.3	.1	3.2
1011	Surgical and medical instruments and equipment .....	37	110 132	17 714	16.1	Z	X
1012	Orthopedic, and prosthetic appliances and supplies .....	51	179 221	11 166	6.2	Z	X
1013	Other surgical, medical, and hospital supplies .....	70	234 286	13 218	5.6	Z	X
1050	Other professional equipment and supplies .....	22	65 676	8 096	12.3	Z	75.2
1054	Laboratory equipment .....	19	28 738	5 686	19.8	Z	X
1120	Flat iron and steel products .....	48	360 191	44 987	12.5	Z	X
1140	Iron and steel wire and wire products .....	73	139 700	16 045	11.5	Z	.8
1141	Wire (plain, coated, barbed, and twisted) .....	23	8 490	601	7.1	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	21	72 992	7 884	10.8	Z	X
1150	Iron and steel pipe and tubing .....	19	48 288	5 006	10.4	Z	1.6
1154	Other steel pipe .....	16	45 535	4 982	10.9	Z	X
1160	Other iron and steel products .....	17	49 758	12 727	25.6	Z	42.0
1167	Finished products, n.e.c. ....	10	9 917	520	5.2	Z	X
1170	Alloy steel .....	6	33 493	10 692	31.9	Z	3.0
1175	Other alloy steel .....	6	33 493	10 692	31.9	Z	X
1200	Copper and brass .....	78	712 917	21 464	3.0	Z	.3
1214	Rod, nonelectrical wire, extruded shapes, etc. ....	62	660 997	12 350	1.9	Z	X
1220	Aluminum shapes, forms, etc. ....	40	307 008	33 227	10.8	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	24	148 425	32 483	21.9	Z	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	60	934 017	121 754	13.0	.1	X
1400	Electrical apparatus and equipment .....	54	514 429	7 887	1.5	Z	.1
1419	Industrial controls .....	13	430 687	3 597	.8	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	28	63 520	294	.5	Z	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
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<b>422690</b>	<b>Other chemical &amp; allied products whsle—Con.</b>						
1500	Electrical appliances, household .....	27	21 872	2 055	9.4	Z	20.9
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	26	21 843	2 049	9.4	Z	X
1600	Electronic parts and equipment, except communication .....	207	901 933	111 290	12.3	.1	2.6
1615	Discrete semiconductors, etc. ....	184	718 001	90 337	12.6	.1	X
1700	Hardware .....	274	895 624	87 564	9.8	.1	6.7
1711	Hand tools (including power driven) .....	137	413 447	35 847	8.7	Z	X
1712	Bolts, nuts, rivets, and fasteners .....	100	110 386	17 735	16.1	Z	X
1713	Cutlery .....	45	32 873	7 668	23.3	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	129	410 693	37 326	9.1	Z	22.1
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	29	85 389	6 402	7.5	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	23	83 784	5 164	6.2	Z	X
1813	Plumbing fixtures .....	38	265 392	5 720	2.2	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	28	37 030	1 694	4.6	Z	X
1815	Boilers, radiators, and convectors .....	15	18 232	2 011	11.0	Z	X
1818	Other plumbing and heating equipment and supplies .....	73	193 915	16 326	8.4	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	18	70 379	6 094	8.7	Z	70.2
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	8	59 889	4 474	7.5	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	21	263 373	22 209	8.4	Z	1.7
2112	New power cranes, draglines, and shovels .....	15	63 317	622	1.0	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	15	63 317	12 420	19.6	Z	X
2200	Farm machinery, equipment, and parts .....	33	53 895	10 744	19.9	Z	7.8
2214	New dairy farm and barn equipment .....	20	32 770	4 648	14.2	Z	X
2218	Used farm machinery and equipment .....	12	33 747	756	2.2	Z	X
2220	Garden machinery, equipment, and parts .....	278	985 784	245 238	24.9	.3	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	13	41 810	1 979	4.7	Z	37.7
2311	Pumps .....	9	32 162	1 235	3.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	729	4 970 574	297 853	6.0	.3	13.2
2321	New pumps, compressors (air or gas), and equipment .....	198	251 860	32 836	13.0	Z	X
2323	New diesel engines (excluding automotive) .....	19	35 046	1 261	3.6	Z	X
2326	New controlling, recording, and indicating instruments and access .....	184	437 489	72 097	16.5	.1	X
2327	All other new general-purpose industrial machinery and equipment .....	338	3 314 432	57 082	1.7	.1	X
2328	Used general-purpose industrial machinery and equipment .....	191	399 878	79 254	19.8	.1	X
2330	Metalworking machinery, equipment, and parts .....	35	122 682	11 803	9.6	Z	X
2340	Materials handling machinery, equipment, and parts .....	20	490 406	2 655	.5	Z	69.5
2341	New conveying equipment .....	12	459 685	348	.1	Z	X
2360	Other industrial machinery, equipment, and parts .....	66	726 261	44 170	6.1	Z	67.1
2362	New power plant machinery (excluding electrical) .....	8	30 098	2 377	7.9	Z	X
2366	Other new industrial machinery and equipment .....	57	705 820	36 678	5.2	Z	X
2367	Used industrial machinery and equipment .....	13	38 030	1 656	4.4	Z	X
2380	Industrial valves and fittings (except fluid-power) .....	22	92 578	9 690	10.5	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	7	26 654	1 664	6.2	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	9	503 091	4 320	.9	Z	71.5
2411	Hydraulic cylinders and rotary actuators .....	7	467 106	1 422	.3	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	6	43 203	8 277	19.2	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	18	92 379	9 113	9.9	Z	59.1
2431	Filters .....	14	49 038	1 755	3.6	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	9	55 501	7 358	13.3	Z	X
2440	Welding supplies (excluding gases) .....	974	2 565 939	589 302	23.0	.6	X
2450	Industrial containers and supplies .....	304	2 455 398	81 483	3.3	.1	3.3
2451	New and reconditioned drums and barrels .....	188	601 422	2 559	.4	Z	X
2454	Other industrial containers and supplies .....	153	2 158 751	78 819	3.7	.1	X
2460	Other industrial supplies .....	362	2 376 977	133 988	5.6	.1	4.5
2462	Abrasives and abrasive materials .....	216	1 403 947	55 385	3.9	.1	X
2463	Nylon, polyester, and synthetic rubber .....	7	39 084	433	1.1	Z	X
2465	Strapping and tape .....	33	217 673	1 306	.6	Z	X
2466	Industrial supplies, n.e.c. ....	296	2 147 220	76 865	3.6	.1	X
2520	Custodial (janitors') equipment and supplies .....	788	2 685 090	300 695	11.2	.3	8.6
2521	Custodial equipment—power equipment .....	404	826 083	58 868	7.1	.1	X
2522	Custodial equipment—nonpower equipment .....	323	511 713	20 844	4.1	Z	X
2523	Custodial supplies .....	629	2 410 200	220 359	9.1	.2	X
2530	Laundry and dry-cleaning equipment and supplies .....	181	1 081 197	70 998	6.6	.1	X
2540	Other service establishment equipment and supplies .....	21	88 380	13 443	15.2	Z	27.9
2542	Service establishment equipment and supplies, n.e.c. ....	21	88 380	13 443	15.2	Z	X
2700	Sporting and recreational goods and supplies .....	23	51 175	10 538	20.6	Z	52.8
2713	Billiards, pool, bowling equipment, and accessories .....	8	16 022	3 109	19.4	Z	X
2715	Athletic equipment and accessories .....	7	13 142	283	2.2	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	8	22 010	7 106	32.3	Z	X
2800	Toys and hobby goods and supplies .....	8	13 234	1 228	9.3	Z	X
2930	Recyclable paper and paperboard .....	15	40 814	2 440	6.0	Z	X
2940	Recyclable materials, except metal .....	7	34 050	7 593	22.3	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	6	22 624	2 939	13.0	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	22	181 059	19 927	11.0	Z	X
3150	Other durable goods .....	18	55 760	1 213	2.2	Z	1.8
3154	Other durable goods, n.e.c. ....	18	55 760	1 213	2.2	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422690</b>	<b>Other chemical &amp; allied products whse—Con.</b>						
3200	Printing and writing paper .....	19	28 380	2 243	7.9	Z	13.2
3213	Other printing and writing paper .....	18	27 803	2 238	8.0	Z	X
3300	Stationery, office supplies and greeting cards .....	15	23 388	1 525	6.5	Z	32.2
3311	Business forms .....	9	11 580	962	8.3	Z	X
3314	Toner and cartridges .....	7	8 353	105	1.3	Z	X
3400	Industrial and personal services paper and plastics .....	497	2 243 429	247 881	11.0	.3	7.7
3411	Paperboard and boxboard boxes .....	148	434 197	4 490	1.0	Z	X
3412	Paper dishes, cups, and napkins .....	202	790 880	13 954	1.8	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	144	640 750	118 026	18.4	.1	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	71	396 731	6 337	1.6	Z	X
3415	Other industrial and personal service paper .....	231	1 428 715	105 074	7.4	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	289	6 188 717	598 887	9.7	.6	.7
3512	Nonprescription pharmaceuticals .....	44	2 554 137	186 734	7.3	.2	X
3513	Cosmetics .....	60	102 670	13 648	13.3	Z	X
3515	Other toiletries and druggists' sundries .....	193	3 559 110	396 519	11.1	.4	X
3600	Piece goods, knit and woven .....	13	394 578	106 942	27.1	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	14	5 826	386	6.6	Z	X
3900	Women's and children's wear .....	6	8 982	1 522	16.9	Z	X
4100	Frozen foods (packaged) .....	8	150 544	5 271	3.5	Z	.7
4117	Other frozen foods (except frozen dairy products) .....	6	53 531	3 564	6.7	Z	X
4200	Dairy products (excluding dried or canned) .....	7	7 799	400	5.1	Z	59.3
4215	Raw milk .....	7	7 799	400	5.1	Z	X
4800	Coffee, tea, and spices .....	58	691 214	4 693	.7	Z	X
4830	Canned foods .....	23	2 309 547	478 233	20.7	.5	7.9
4831	Canned and bottled fruits, vegetables, and juices .....	6	239 690	38 801	16.2	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	7	47 486	16 235	34.2	Z	X
4850	Soft drinks and bottled water .....	10	223 252	5 591	2.5	Z	75.4
4853	Bottled water .....	6	217 761	2 938	1.3	Z	X
4860	Other grocery specialties .....	39	495 024	25 697	5.2	Z	36.9
4862	Breakfast cereals .....	7	237 850	3 488	1.5	Z	X
4863	Cooking oils and margarine .....	7	237 850	6 973	2.9	Z	X
4865	Pickles, preserves, jellies, jams, and sauces .....	7	237 850	3 488	1.5	Z	X
4868	Grocery specialties, n.e.c. .....	21	90 110	2 128	2.4	Z	X
4900	Grain and beans .....	49	192 002	47 119	24.5	.1	69.5
4911	Corn (for grain) .....	35	158 385	24 320	15.4	Z	X
4912	Oats and barley .....	25	62 608	2 154	3.4	Z	X
4913	Wheat .....	21	53 539	2 815	5.3	Z	X
4915	Soybeans .....	16	118 526	15 056	12.7	Z	X
4916	Other grain and beans (rice and edible and inedible beans) .....	22	59 111	2 767	4.7	Z	X
5140	Other farm products, inedible .....	8	25 221	3 245	12.9	Z	75.9
5143	Farm products, n.e.c. .....	8	25 221	3 245	12.9	Z	X
5300	Plastics materials and basic shapes .....	538	11 440 394	1 333 753	11.7	1.4	65.0
5311	Plastic pipes, rods, tubes, and shapes .....	101	265 529	21 596	8.1	Z	X
5312	High pressure laminates .....	9	131 726	4 127	3.1	Z	X
5313	Plastics raw materials .....	291	9 709 923	1 101 132	11.3	1.2	X
5314	Other plastics materials and basic shapes .....	181	1 675 433	206 896	12.3	.2	X
5320	Industrial gases (welding, etc.) .....	1 165	3 268 881	2 042 875	62.5	2.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	10 526	91 046 453	83 997 776	92.3	89.6	52.3
5331	Gasses, compressed and liquified, except L.P. .....	905	7 110 431	2 776 638	39.1	3.0	X
5332	Alkalies and chlorine .....	1 535	20 042 026	9 734 915	48.6	10.4	X
5334	Organic fibers .....	173	4 857 536	3 768 822	77.6	4.0	X
5335	Detergents and soaps .....	3 196	24 450 465	10 628 987	43.5	11.3	X
5336	Sanitation chemicals, polishes, and waxes .....	1 988	10 260 991	2 038 940	19.9	2.2	X
5338	Wood chemicals, naval stores, and gum .....	343	3 918 701	658 468	16.8	.7	X
5341	Insecticides, nonagricultural .....	839	4 290 295	751 120	17.5	.8	X
5342	Adhesives, sealants, and glues .....	1 118	5 377 746	2 161 372	40.2	2.3	X
5343	Explosives .....	390	2 105 250	1 860 550	88.4	2.0	X
5344	Other chemicals and allied products .....	6 847	63 096 167	49 617 967	78.6	52.9	X
5400	Petroleum products .....	642	5 516 266	829 401	15.0	.9	1.2
5411	Aviation gasoline .....	18	13 120	3 199	24.4	Z	X
5412	Motor gasoline .....	113	1 470 445	131 562	8.9	.1	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) .....	96	1 234 271	111 500	9.0	.1	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	124	1 480 698	65 015	4.4	.1	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.) .....	51	1 603 611	273 764	17.1	.3	X
5418	Lubricating oil and greases .....	471	2 170 875	228 389	10.5	.2	X
5420	Liquified petroleum gases (excluding natural gas) .....	73	220 093	17 803	8.1	Z	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.) .....	7	299 088	64 673	21.6	.1	X
5800	Farm supplies .....	274	2 199 969	139 738	6.4	.1	9.4
5811	Hay, straw, and alfalfa .....	48	164 655	16 715	10.2	Z	X
5812	Feeds (poultry and livestock) not mixed on location .....	73	1 021 757	59 106	5.8	.1	X
5814	Weed killers, soil sterilizers, and soil conditioners .....	39	249 665	1 749	.7	Z	X
5815	Insecticides, fungicides, and pesticides .....	48	286 094	5 071	1.8	Z	X
5816	Other agricultural chemicals and fertilizers .....	163	1 006 177	53 690	5.3	.1	X
5817	Seeds and bulbs .....	104	176 025	1 985	1.1	Z	X
5818	Other farm supplies (including harness and saddlery equipment) .....	26	101 295	882	.9	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422690</b>	<b>Other chemical &amp; allied products whse—Con.</b>						
6000	Paint, paint supplies, and wallpaper .....	306	1 410 837	133 750	9.5	.1	4.6
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	127	396 395	54 894	13.8	.1	X
6012	Industrial/OEM coatings (coatings applied by original manufacturers to products during manufacturing) .....	152	605 885	49 982	8.2	.1	X
6014	Paint supplies .....	37	89 945	3 746	4.2	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	23	76 768	2 760	3.6	Z	.2
6101	Books .....	18	49 136	1 149	2.3	Z	X
6102	Other periodicals, newspapers, and miscellaneous printed materials .....	18	49 136	1 149	2.3	Z	X
6120	Art goods (including novelties and souvenirs) .....	8	7 463	1 181	15.8	Z	59.5
6121	Art materials .....	7	7 264	1 086	15.0	Z	X
6150	Nondurable goods, n.e.c. ....	22	117 885	27 112	23.0	Z	X
9700	Service receipts and labor charges (including installed parts) .....	1 005	2 444 363	170 037	7.0	.2	16.1
9701	Labor charges for repair work .....	794	1 916 192	81 511	4.3	.1	X
9702	Parts installed in repair work .....	497	1 210 223	41 994	3.5	Z	X
9703	Other service receipts and labor charges—Specify .....	264	552 854	25 890	4.7	Z	X
9720	Receipts for service contracts .....	22	49 249	3 597	7.3	Z	X
9740	Receipts for installing equipment .....	12	30 966	1 077	3.5	Z	X
9810	Miscellaneous commodities .....	1 031	5 100 138	444 869	8.7	.5	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) ...	14	28 055	2 591	9.2	Z	X
9940	Rental and leasing receipts .....	568	1 736 586	168 522	9.7	.2	X
<b>4226901</b>	<b>Industrial gases (except LP) whse .....</b>	<b>1 106</b>	<b>X</b>	<b>2 806 880</b>	<b>X</b>	<b>100.0</b>	<b>59.6</b>
1000	Medical, hospital, and surgical supplies .....	57	219 749	10 742	4.9	.4	X
1120	Flat iron and steel products .....	17	10 555	1 025	9.7	Z	X
1140	Iron and steel wire and wire products .....	24	49 091	7 118	14.5	.3	X
1400	Electrical apparatus and equipment .....	7	13 952	3 050	21.9	.1	X
1600	Electronic parts and equipment, except communication .....	7	33 337	1 960	5.9	.1	X
1700	Hardware .....	34	79 039	6 909	8.7	.2	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	9	6 307	151	2.4	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	44	150 854	10 126	6.7	.4	X
2330	Metalworking machinery, equipment, and parts .....	12	52 157	5 802	11.1	.2	X
2360	Other industrial machinery, equipment, and parts .....	18	32 380	8 026	24.8	.3	X
2440	Welding supplies (excluding gases) .....	807	1 668 764	505 598	30.3	18.0	X
2450	Industrial containers and supplies .....	24	77 759	2 593	3.3	.1	X
2460	Other industrial supplies .....	41	89 493	7 108	7.9	.3	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	13	43 376	1 986	4.6	.1	X
5320	Industrial gases (welding, etc.) .....	1 106	2 806 880	2 015 315	71.8	71.8	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	61	123 108	18 835	15.3	.7	X
5420	Liquefied petroleum gases (excluding natural gas) .....	40	70 223	5 518	7.9	.2	X
6000	Paint, paint supplies, and wallpaper .....	16	34 842	2 224	6.4	.1	X
9700	Service receipts and labor charges (including installed parts) .....	201	477 904	14 081	2.9	.5	X
9810	Miscellaneous commodities .....	120	422 099	26 722	6.3	1.0	X
9940	Rental and leasing receipts .....	334	881 116	131 458	14.9	4.7	X
<b>4226902</b>	<b>Other chemical &amp; allied products whse .....</b>	<b>10 465</b>	<b>X</b>	<b>90 923 345</b>	<b>X</b>	<b>100.0</b>	<b>76.4</b>
0200	New and rebuilt automotive parts and supplies .....	84	261 123	29 310	11.2	Z	20.3
0213	Electrical engine parts (including ignition parts) .....	10	11 979	454	3.8	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	33	123 217	2 450	2.0	Z	X
0215	Exhaust system parts .....	18	55 110	1 236	2.2	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	32	120 737	2 682	2.2	Z	X
0218	Filters (oil, air, gas, and transmission) .....	35	121 024	5 711	4.7	Z	X
0219	Engine parts, except electrical .....	10	14 056	416	3.0	Z	X
0221	Body parts and repair materials .....	17	88 848	9 670	10.9	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	10	7 928	216	2.7	Z	X
0223	Parts, n.e.c. ....	17	64 126	2 660	4.1	Z	X
0224	Accessories .....	36	110 225	3 787	3.4	Z	X
0300	Tires and tubes .....	19	70 360	8 934	12.7	Z	8.9
0311	New tires and tubes .....	6	62 309	3 016	4.8	Z	X
0312	Recapped and used tires and repair materials .....	12	5 861	5 917	100.0	Z	X
0400	Household and lawn furniture .....	8	31 028	1 389	4.5	Z	2.6
0412	Sleep furniture and equipment .....	7	21 544	939	4.4	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	10	18 625	2 203	11.8	Z	X
0530	Flooring and floor coverings .....	21	26 214	2 151	8.2	Z	17.9
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	13	13 891	927	6.7	Z	X
0540	Other home furnishings .....	14	36 326	3 540	9.7	Z	X
0620	Plywood and millwork .....	20	101 685	19 988	19.7	Z	30.1
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	9	55 092	6 053	11.0	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	13	54 107	8 937	16.5	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	20	88 160	14 103	16.0	Z	27.1
0713	Sand, gravel, and crushed stone .....	6	10 512	1 933	18.4	Z	X
0720	Roofing, siding, and insulation materials .....	24	135 530	20 543	15.2	Z	29.8
0721	Roofing, except wood .....	7	17 255	1 751	10.1	Z	X
0723	Insulation materials .....	14	67 816	6 483	9.6	Z	X
0740	Other construction materials .....	29	153 723	17 261	11.2	Z	36.4
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	29	153 723	17 261	11.2	Z	X
0900	Office equipment .....	7	37 349	868	2.3	Z	1.5
0913	Copying machines and equipment .....	7	37 349	868	2.3	Z	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4226902</b>	<b>Other chemical &amp; allied products whse—Con.</b>						
0920	New computer equipment .....	7	3 985	175	4.4	Z	X
0960	Restaurant and hotel equipment and supplies .....	61	116 417	11 395	9.8	Z	X
1000	Medical, hospital, and surgical supplies .....	68	688 471	37 686	5.5	Z	3.9
1011	Surgical and medical instruments and equipment .....	37	110 132	17 714	16.1	Z	X
1013	Other surgical, medical, and hospital supplies .....	24	71 802	12 110	16.9	Z	X
1050	Other professional equipment and supplies .....	22	65 676	8 096	12.3	Z	75.7
1054	Laboratory equipment .....	19	28 738	5 686	19.8	Z	X
1120	Flat iron and steel products .....	31	349 636	43 962	12.6	Z	X
1140	Iron and steel wire and wire products .....	49	90 609	8 927	9.9	Z	1.2
1141	Wire (plain, coated, barbed, and twisted) .....	23	8 490	601	7.1	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	21	72 992	7 884	10.8	Z	X
1150	Iron and steel pipe and tubing .....	16	45 535	4 982	10.9	Z	1.7
1154	Other steel pipe .....	16	45 535	4 982	10.9	Z	X
1160	Other iron and steel products .....	13	46 580	12 625	27.1	Z	44.6
1167	Finished products, n.e.c. ....	10	9 917	520	5.2	Z	X
1170	Alloy steel .....	6	33 493	10 692	31.9	Z	3.1
1175	Other alloy steel .....	6	33 493	10 692	31.9	Z	X
1200	Copper and brass .....	73	708 529	21 428	3.0	Z	.3
1214	Rod, nonelectrical wire, extruded shapes, etc. ....	62	660 997	12 350	1.9	Z	X
1220	Aluminum shapes, forms, etc. ....	39	305 699	33 191	10.9	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	24	148 425	32 483	21.9	Z	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	60	934 017	121 754	13.0	.1	X
1400	Electrical apparatus and equipment .....	47	500 477	4 837	1.0	Z	.1
1419	Industrial controls .....	13	430 687	3 597	.8	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	28	63 520	294	.5	Z	X
1500	Electrical appliances, household .....	26	21 843	2 049	9.4	Z	21.0
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	26	21 843	2 049	9.4	Z	X
1600	Electronic parts and equipment, except communication .....	200	868 596	109 330	12.6	.1	2.7
1615	Discrete semiconductors, etc. ....	184	718 001	90 337	12.6	.1	X
1700	Hardware .....	240	816 585	80 655	9.9	.1	6.7
1711	Hand tools (including power driven) .....	132	397 036	33 686	8.5	Z	X
1712	Bolts, nuts, rivets, and fasteners .....	85	65 597	16 786	25.6	Z	X
1713	Cutlery .....	32	15 034	3 869	25.7	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	120	404 386	37 175	9.2	Z	22.8
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	29	85 389	6 402	7.5	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	14	77 457	5 013	6.5	Z	X
1813	Plumbing fixtures .....	38	265 392	5 720	2.2	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	28	37 030	1 694	4.6	Z	X
1815	Boilers, radiators, and convectors .....	15	18 232	2 011	11.0	Z	X
1818	Other plumbing and heating equipment and supplies .....	73	193 915	16 326	8.4	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	15	66 862	5 988	9.0	Z	74.6
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	8	59 889	4 474	7.5	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	18	257 642	21 956	8.5	Z	1.8
2112	New power cranes, draglines, and shovels .....	15	63 317	622	1.0	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	15	63 317	12 420	19.6	Z	X
2200	Farm machinery, equipment, and parts .....	33	53 895	10 744	19.9	Z	7.9
2214	New dairy farm and barn equipment .....	20	32 770	4 648	14.2	Z	X
2218	Used farm machinery and equipment .....	12	33 747	756	2.2	Z	X
2220	Garden machinery, equipment, and parts .....	278	985 784	245 238	24.9	.3	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	11	39 837	1 888	4.7	Z	39.7
2311	Pumps .....	9	32 162	1 235	3.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	685	4 819 720	287 727	6.0	.3	13.6
2321	New pumps, compressors (air or gas), and equipment .....	198	251 860	32 836	13.0	Z	X
2323	New diesel engines (excluding automotive) .....	19	35 046	1 261	3.6	Z	X
2326	New controlling, recording, and indicating instruments and access .....	184	437 489	72 097	16.5	.1	X
2327	All other new general-purpose industrial machinery and equipment .....	301	3 202 622	49 521	1.5	.1	X
2328	Used general-purpose industrial machinery and equipment .....	154	288 068	77 372	26.9	.1	X
2330	Metalworking machinery, equipment, and parts .....	23	70 525	6 001	8.5	Z	X
2340	Materials handling machinery, equipment, and parts .....	17	477 857	2 113	.4	Z	71.7
2341	New conveying equipment .....	12	459 685	348	.1	Z	X
2360	Other industrial machinery, equipment, and parts .....	48	693 881	36 144	5.2	Z	67.9
2362	New power plant machinery (excluding electrical) .....	8	30 098	2 377	7.9	Z	X
2366	Other new industrial machinery and equipment .....	39	673 440	28 652	4.3	Z	X
2367	Used industrial machinery and equipment .....	13	38 030	1 656	4.4	Z	X
2380	Industrial valves and fittings (except fluid-power) .....	18	86 017	9 553	11.1	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	7	467 106	1 422	.3	Z	73.8
2411	Hydraulic cylinders and rotary actuators .....	7	467 106	1 422	.3	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	16	90 406	9 056	10.0	Z	59.2
2431	Filters .....	14	49 038	1 755	3.6	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	7	53 528	7 301	13.6	Z	X
2440	Welding supplies (excluding gases) .....	167	897 175	83 704	9.3	.1	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4226902</b>	<b>Other chemical &amp; allied products whsle—Con.</b>						
2450	Industrial containers and supplies .....	280	2 377 639	78 890	3.3	.1	2.8
2451	New and reconditioned drums and barrels .....	185	594 571	2 450	.4	Z	X
2454	Other industrial containers and supplies .....	135	2 091 467	76 440	3.7	.1	X
2460	Other industrial supplies .....	321	2 287 484	126 880	5.5	.1	2.5
2462	Abrasives and abrasive materials .....	179	1 321 904	52 318	4.0	.1	X
2465	Strapping and tape .....	33	217 673	1 306	.6	Z	X
2466	Industrial supplies, n.e.c. ....	282	2 098 843	73 256	3.5	.1	X
2520	Custodial (janitors') equipment and supplies .....	787	2 681 624	300 073	11.2	.3	8.7
2521	Custodial equipment—power equipment .....	404	826 083	58 868	7.1	.1	X
2522	Custodial equipment—nonpower equipment .....	323	511 713	20 844	4.1	Z	X
2523	Custodial supplies .....	629	2 410 200	220 359	9.1	.2	X
2530	Laundry and dry-cleaning equipment and supplies .....	181	1 081 197	70 998	6.6	.1	X
2540	Other service establishment equipment and supplies .....	21	88 380	13 443	15.2	Z	28.1
2542	Service establishment equipment and supplies, n.e.c. ....	21	88 380	13 443	15.2	Z	X
2700	Sporting and recreational goods and supplies .....	22	37 102	4 207	11.3	Z	45.6
2713	Billiards, pool, bowling equipment, and accessories .....	8	16 022	3 109	19.4	Z	X
2715	Athletic equipment and accessories .....	7	13 142	283	2.2	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	7	7 937	775	9.8	Z	X
2800	Toys and hobby goods and supplies .....	8	13 234	1 228	9.3	Z	X
2930	Recyclable paper and paperboard .....	15	40 814	2 440	6.0	Z	X
2940	Recyclable materials, except metal .....	7	34 050	7 593	22.3	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	6	22 624	2 939	13.0	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	22	181 059	19 927	11.0	Z	X
3150	Other durable goods .....	18	55 760	1 213	2.2	Z	1.8
3154	Other durable goods, n.e.c. ....	18	55 760	1 213	2.2	Z	X
3200	Printing and writing paper .....	19	28 380	2 243	7.9	Z	13.3
3213	Other printing and writing paper .....	18	27 803	2 238	8.0	Z	X
3300	Stationery, office supplies and greeting cards .....	15	23 388	1 525	6.5	Z	32.4
3311	Business forms .....	9	11 580	962	8.3	Z	X
3314	Toner and cartridges .....	7	8 353	1 05	1.3	Z	X
3400	Industrial and personal services paper and plastics .....	497	2 243 429	247 881	11.0	.3	7.7
3411	Paperboard and boxboard boxes .....	148	434 197	4 490	1.0	Z	X
3412	Paper dishes, cups, and napkins .....	202	790 880	13 954	1.8	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	144	640 750	118 026	18.4	.1	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	71	396 731	6 337	1.6	Z	X
3415	Other industrial and personal service paper .....	231	1 428 715	105 074	7.4	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	276	6 145 341	596 901	9.7	.7	.7
3512	Nonprescription pharmaceuticals .....	44	2 554 137	186 734	7.3	.2	X
3513	Cosmetics .....	60	102 670	13 648	13.3	Z	X
3515	Other toiletries and druggists' sundries .....	193	3 559 110	396 519	11.1	.4	X
3600	Piece goods, knit and woven .....	13	394 578	106 942	27.1	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	14	5 826	386	6.6	Z	X
3900	Women's and children's wear .....	6	8 982	1 522	16.9	Z	X
4100	Frozen foods (packaged) .....	8	150 544	5 271	3.5	Z	.7
4117	Other frozen foods (except frozen dairy products) .....	6	53 531	3 564	6.7	Z	X
4200	Dairy products (excluding dried or canned) .....	7	7 799	400	5.1	Z	59.7
4215	Raw milk .....	7	7 799	400	5.1	Z	X
4800	Coffee, tea, and spices .....	58	691 214	4 693	.7	Z	X
4830	Canned foods .....	23	2 309 547	478 233	20.7	.5	8.0
4831	Canned and bottled fruits, vegetables, and juices .....	6	239 690	38 801	16.2	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	7	47 486	16 235	34.2	Z	X
4850	Soft drinks and bottled water .....	10	223 252	5 591	2.5	Z	75.9
4853	Bottled water .....	6	217 761	2 938	1.3	Z	X
4860	Other grocery specialties .....	39	495 024	25 697	5.2	Z	37.2
4862	Breakfast cereals .....	7	237 850	3 488	1.5	Z	X
4863	Cooking oils and margarine .....	7	237 850	6 973	2.9	Z	X
4865	Pickles, preserves, jellies, jams, and sauces .....	7	237 850	3 488	1.5	Z	X
4868	Grocery specialties, n.e.c. ....	21	90 110	2 128	2.4	Z	X
4900	Grain and beans .....	49	192 002	47 119	24.5	.1	70.0
4911	Corn (for grain) .....	35	158 385	24 320	15.4	Z	X
4912	Oats and barley .....	25	62 608	2 154	3.4	Z	X
4913	Wheat .....	21	53 539	2 815	5.3	Z	X
4915	Soybeans .....	16	118 526	15 056	12.7	Z	X
4916	Other grain and beans (rice and edible and inedible beans) .....	22	59 111	2 767	4.7	Z	X
5140	Other farm products, inedible .....	8	25 221	3 245	12.9	Z	76.4
5143	Farm products, n.e.c. ....	8	25 221	3 245	12.9	Z	X
5300	Plastics materials and basic shapes .....	534	11 425 830	1 327 905	11.6	1.5	65.4
5311	Plastic pipes, rods, tubes, and shapes .....	101	265 529	21 596	8.1	Z	X
5312	High pressure laminates .....	9	131 726	4 127	3.1	Z	X
5313	Plastics raw materials .....	291	9 709 923	1 101 132	11.3	1.2	X
5314	Other plastics materials and basic shapes .....	177	1 660 869	201 048	12.1	.2	X
5320	Industrial gases (welding, etc.) .....	59	462 001	27 560	6.0	Z	X

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**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4226902</b>	<b>Other chemical &amp; allied products whsle—Con.</b>						
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	10 465	90 923 345	83 978 941	92.4	92.4	52.6
5331	Gasses, compressed and liquified, except L.P.	849	6 994 351	2 758 011	39.4	3.0	X
5332	Alkalies and chlorine	1 535	20 042 026	9 734 915	48.6	10.7	X
5334	Organic fibers	173	4 857 536	3 768 822	77.6	4.1	X
5335	Detergents and soaps	3 196	24 450 465	10 628 987	43.5	11.7	X
5336	Sanitation chemicals, polishes, and waxes	1 988	10 260 991	2 038 940	19.9	2.2	X
5338	Wood chemicals, naval stores, and gum	343	3 918 701	658 468	16.8	1.8	X
5341	Insecticides, nonagricultural	839	4 290 295	751 120	17.5	.8	X
5342	Adhesives, sealants, and glues	1 116	5 373 405	2 161 188	40.2	2.4	X
5343	Explosives	390	2 105 250	1 860 550	88.4	2.0	X
5344	Other chemicals and allied products	6 844	63 093 475	49 617 943	78.6	54.6	X
5400	Petroleum products	641	5 512 719	829 265	15.0	.9	1.3
5411	Aviation gasoline	18	13 120	3 199	24.4	Z	X
5412	Motor gasoline	113	1 470 445	131 562	8.9	.1	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	96	1 234 271	111 500	9.0	.1	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	124	1 480 698	65 015	4.4	.1	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.)	51	1 603 611	273 764	17.1	.3	X
5418	Lubricating oil and greases	471	2 170 875	228 389	10.5	.3	X
5420	Liquified petroleum gases (excluding natural gas)	33	149 870	12 285	8.2	Z	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.)	7	299 088	64 673	21.6	.1	X
5800	Farm supplies	271	2 199 557	139 731	6.4	.2	9.4
5811	Hay, straw, and alfalfa	48	164 655	16 715	10.2	Z	X
5812	Feeds (poultry and livestock) not mixed on location	73	1 021 757	59 106	5.8	.1	X
5814	Weed killers, soil sterilizers, and soil conditioners	39	249 665	1 749	.7	Z	X
5815	Insecticides, fungicides, and pesticides	48	286 094	5 071	1.8	Z	X
5816	Other agricultural chemicals and fertilizers	163	1 006 177	53 690	5.3	.1	X
5817	Seeds and bulbs	104	176 025	1 985	1.1	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	26	101 295	882	.9	Z	X
6000	Paint, paint supplies, and wallpaper	290	1 375 995	131 526	9.6	.1	4.7
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	127	396 395	54 894	13.8	.1	X
6012	Industrial/OEM coatings (coatings applied by original manufacturers to products during manufacturing)	152	605 885	49 982	8.2	.1	X
6014	Paint supplies	37	89 945	3 746	4.2	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	23	76 768	2 760	3.6	Z	.2
6101	Books	18	49 136	1 149	2.3	Z	X
6102	Other periodicals, newspapers, and miscellaneous printed materials	18	49 136	1 149	2.3	Z	X
6120	Art goods (including novelties and souvenirs)	7	7 264	1 086	15.0	Z	61.9
6121	Art materials	7	7 264	1 086	15.0	Z	X
6150	Nondurable goods, n.e.c.	21	108 179	24 681	22.8	Z	X
9700	Service receipts and labor charges (including installed parts)	804	1 966 459	155 956	7.9	.2	12.5
9701	Labor charges for repair work	625	1 486 394	74 489	5.0	.1	X
9702	Parts installed in repair work	429	974 715	38 553	4.0	Z	X
9703	Other service receipts and labor charges—Specify	166	333 785	22 275	6.7	Z	X
9720	Receipts for service contracts	22	49 249	3 597	7.3	Z	X
9740	Receipts for installing equipment	11	21 260	608	2.9	Z	X
9810	Miscellaneous commodities	911	4 678 039	418 147	8.9	.5	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	14	28 055	2 591	9.2	Z	X
9940	Rental and leasing receipts	234	855 470	37 064	4.3	Z	X
<b>4227</b>	<b>Petroleum &amp; petroleum products whsle</b>	<b>*11 297</b>	<b>X</b>	<b>*267 623 942</b>	<b>X</b>	<b>100.0</b>	<b>80.7</b>
0100	New and used automobiles, motorcycles, etc.	12	10 056	2 215	22.0	Z	51.5
0114	Motorscooters, mopeds, snowmobiles, and utility trailers	7	9 655	2 183	22.6	Z	X
0200	New and rebuilt automotive parts and supplies	804	11 633 831	430 719	3.7	.2	1.2
0211	Batteries	290	2 067 119	13 011	.6	Z	X
0212	Engines (complete)	35	138 170	717	.5	Z	X
0213	Electrical engine parts (including ignition parts)	173	804 512	16 845	2.1	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	220	1 215 628	19 568	1.6	Z	X
0215	Exhaust system parts	30	89 667	416	.5	Z	X
0216	Glass	30	89 667	7	.0	Z	X
0217	Hoses, belts, gaskets, and wiper blades	277	2 046 814	13 845	.7	Z	X
0218	Filters (oil, air, gas, and transmission)	421	2 816 697	52 201	1.9	Z	X
0219	Engine parts, except electrical	168	784 264	21 195	2.7	Z	X
0221	Body parts and repair materials	56	271 880	750	.3	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	108	1 010 511	35 554	3.5	Z	X
0223	Parts, n.e.c.	130	958 580	3 881	.4	Z	X
0224	Accessories	158	1 411 165	22 419	1.6	Z	X
0250	Petroleum products marketing equipment	371	3 282 943	61 185	1.9	Z	X
0300	Tires and tubes	652	6 443 632	118 512	1.8	Z	.5
0311	New tires and tubes	544	2 714 603	107 009	3.9	Z	X
0312	Recapped and used tires and repair materials	250	974 242	2 661	.3	Z	X
0600	Lumber: rough, dressed, and finished	7	18 390	661	3.6	Z	X
0740	Other construction materials	11	46 318	5 511	11.9	Z	X
1120	Flat iron and steel products	9	1 113 062	31 620	2.8	Z	X
1140	Iron and steel wire and wire products	19	30 521	2 916	9.6	Z	.5
1141	Wire (plain, coated, barbed, and twisted)	6	4 856	251	5.2	Z	X
1150	Iron and steel pipe and tubing	8	9 641	239	2.5	Z	X
1300	Coal and coke	13	735 701	37 529	5.1	Z	13.5
1311	Coal	7	240 013	13 071	5.4	Z	X
1400	Electrical apparatus and equipment	9	33 950	2 008	5.9	Z	55.0
1416	Interior wiring (excluding conduit)	7	32 512	1 935	6.0	Z	X

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<b>4227</b>	<b>Petroleum &amp; petroleum products whse—Con.</b>						
1500	Electrical appliances, household .....	32	101 845	3 607	3.5	Z	X
1700	Hardware .....	59	296 247	30 067	10.1	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	30	271 096	10 960	4.0	Z	8.0
1818	Other plumbing and heating equipment and supplies .....	14	56 625	755	1.3	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	6	43 803	6 328	14.4	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	9	34 113	5 789	17.0	Z	53.1
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	9	34 113	5 483	16.1	Z	X
2200	Farm machinery, equipment, and parts .....	12	30 871	850	2.8	Z	X
2220	Garden machinery, equipment, and parts .....	12	38 200	5 587	14.6	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	145	4 499 262	129 663	2.9	Z	69.4
2321	New pumps, compressors (air or gas), and equipment .....	29	178 424	3 760	2.1	Z	X
2323	New diesel engines (excluding automotive) .....	7	314 659	19 428	6.2	Z	X
2326	New controlling, recording, and indicating instruments and access .....	49	3 801 702	80 343	2.1	Z	X
2327	All other new general-purpose industrial machinery and equipment .....	45	84 363	4 173	4.9	Z	X
2328	Used general-purpose industrial machinery and equipment .....	6	13 207	335	2.5	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	35	3 915 663	2 194 535	56.0	.8	X
2430	Fluid-power filters, components, accessories, and parts .....	7	28 745	579	2.0	Z	80.7
2431	Filters .....	7	28 745	579	2.0	Z	X
2450	Industrial containers and supplies .....	7	262 900	44 117	16.8	Z	X
2460	Other industrial supplies .....	18	94 624	18 679	19.7	Z	8.3
2466	Industrial supplies, n.e.c. ....	8	59 965	12 987	21.7	Z	X
2600	Aircraft and aeronautical equipment and supplies .....	39	116 009	14 594	12.6	Z	9.8
2613	Other new aircraft equipment and supplies .....	39	116 009	13 937	12.0	Z	X
2700	Sporting and recreational goods and supplies .....	9	43 146	7 156	16.6	Z	52.6
2713	Billiards, pool, bowling equipment, and accessories .....	6	21 448	1 270	5.9	Z	X
3400	Industrial and personal services paper and plastics .....	7	43 449	393	.9	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	8	64 535	11 366	17.6	Z	39.8
3515	Other toiletries and druggists' sundries .....	8	64 535	11 349	17.7	Z	X
4400	Confectionery .....	31	115 168	1 452	1.3	Z	41.7
4411	Candy .....	31	115 168	1 452	1.3	Z	X
4850	Soft drinks and bottled water .....	35	88 865	1 189	1.3	Z	1.9
4851	Soft drinks, packaged .....	6	27 480	279	1.0	Z	X
4860	Other grocery specialties .....	202	6 760 049	431 379	6.4	.2	.6
4868	Grocery specialties, n.e.c. ....	185	1 972 309	178 616	9.1	.1	X
4900	Grain and beans .....	27	175 835	31 585	18.0	Z	38.7
4911	Corn (for grain) .....	27	175 835	15 056	8.6	Z	X
4912	Oats and barley .....	7	111 749	339	.3	Z	X
4913	Wheat .....	21	169 333	4 154	2.5	Z	X
4915	Soybeans .....	21	169 333	12 036	7.1	Z	X
5300	Plastics materials and basic shapes .....	20	1 998 994	407 727	20.4	.2	80.1
5313	Plastics raw materials .....	12	1 979 020	404 536	20.4	.2	X
5314	Other plastics materials and basic shapes .....	8	19 974	3 007	15.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	774	13 594 269	1 576 706	11.6	.6	16.6
5331	Gasses, compressed and liquified, except L.P. ....	68	5 572 728	498 049	8.9	.2	X
5332	Alkalies and chlorine .....	52	109 368	3 199	2.9	Z	X
5334	Organic fibers .....	9	1 605 020	107 448	6.7	Z	X
5335	Detergents and soaps .....	199	625 002	20 886	3.3	Z	X
5336	Sanitation chemicals, polishes, and waxes .....	36	111 610	6 176	5.5	Z	X
5338	Wood chemicals, naval stores, and gum .....	21	292 863	10 400	3.6	Z	X
5342	Adhesives, sealants, and glues .....	13	51 382	4 489	8.7	Z	X
5344	Other chemicals and allied products .....	522	5 071 910	351 363	6.9	.1	X
5400	Petroleum products .....	10 293	225 886 819	202 862 525	89.8	75.8	73.0
5411	Aviation gasoline .....	983	19 617 306	3 550 740	18.1	1.3	X
5412	Motor gasoline .....	8 109	196 107 618	114 153 704	58.2	42.7	X
5413	Special naphtha .....	271	5 563 480	485 875	8.7	.2	X
5414	Jet fuel (naphtha or kerosine type) .....	1 078	70 172 663	5 413 974	7.7	2.0	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) .....	7 585	185 727 764	48 640 787	26.2	18.2	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	4 159	101 236 368	7 764 567	7.7	2.9	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.) .....	480	27 554 026	8 112 279	29.4	3.0	X
5418	Lubricating oil and greases .....	6 512	58 488 634	14 740 598	25.2	5.5	X
5420	Liquified petroleum gases (excluding natural gas) .....	1 359	30 381 387	8 197 073	27.0	3.1	X
5500	Crude oil .....	312	55 797 361	43 012 328	77.1	16.1	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.) .....	700	18 349 223	4 263 550	23.2	1.6	X
5800	Farm supplies .....	358	1 477 747	211 903	14.3	.1	11.5
5811	Hay, straw, and alfalfa .....	6	98 288	524	.5	Z	X
5812	Feeds (poultry and livestock) not mixed on location .....	186	800 551	22 110	2.8	Z	X
5813	Prepared feeds (poultry and livestock) mixed on location .....	26	73 662	5 954	8.1	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners .....	164	831 592	50 261	6.0	Z	X
5815	Insecticides, fungicides, and pesticides .....	91	457 567	10 221	2.2	Z	X
5816	Other agricultural chemicals and fertilizers .....	237	1 200 489	108 487	9.0	Z	X
5817	Seeds and bulbs .....	157	609 577	8 037	1.3	Z	X
5818	Other farm supplies (including harness and saddlery equipment) .....	109	436 266	6 114	1.4	Z	X
5900	Tobacco and tobacco products .....	59	477 482	43 093	9.0	Z	53.0
5911	Cigars .....	54	467 084	43 016	9.2	Z	X
6000	Paint, paint supplies, and wallpaper .....	13	33 155	5 145	15.5	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	30	32 741	1 186	3.6	Z	X

See footnotes at end of table.



**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4227</b>	<b>Petroleum &amp; petroleum products whsle—Con.</b>						
6150	Nondurable goods, n.e.c. ....	15	100 993	15 338	15.2	Z	X
9700	Service receipts and labor charges (including installed parts) .....	1 281	11 821 186	437 289	3.7	.2	5.7
9701	Labor charges for repair work .....	919	8 601 855	208 077	2.4	.1	X
9702	Parts installed in repair work .....	318	2 485 828	57 988	2.3	Z	X
9703	Other service receipts and labor charges—Specify .....	523	4 447 826	141 001	3.2	.1	X
9720	Receipts for service contracts .....	10	5 910	1 561	26.4	Z	X
9810	Miscellaneous commodities .....	911	21 301 336	1 303 614	6.1	.5	X
9840	Pipeline transportation receipts .....	21	1 032 964	7 974	.8	Z	X
9940	Rental and leasing receipts .....	583	12 395 327	163 605	1.3	.1	X
<b>42271</b>	<b>Petroleum bulk stations &amp; terminals .....</b>	<b>17 690</b>	<b>X</b>	<b>176 719 246</b>	<b>X</b>	<b>100.0</b>	<b>84.9</b>
0100	New and used automobiles, motorcycles, etc. ....	7	9 655	2 183	22.6	Z	54.8
0114	Motorcycles, mopeds, snowmobiles, and utility trailers .....	7	9 655	2 183	22.6	Z	X
0200	New and rebuilt automotive parts and supplies .....	560	4 936 499	228 951	4.6	.1	2.1
0211	Batteries .....	266	1 809 751	12 336	.7	Z	X
0212	Engines (complete) .....	35	138 170	717	.5	Z	X
0213	Electrical engine parts (including ignition parts) .....	131	726 439	8 619	1.2	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	178	1 137 555	11 303	1.0	Z	X
0215	Exhaust system parts .....	30	89 667	416	.5	Z	X
0216	Glass .....	30	89 667	7	.0	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	235	1 968 741	9 655	.5	Z	X
0218	Filters (oil, air, gas, and transmission) .....	334	2 386 895	36 370	1.5	Z	X
0219	Engine parts, except electrical .....	124	702 855	2 391	.3	Z	X
0221	Body parts and repair materials .....	56	271 880	750	.3	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	107	1 006 680	35 479	3.5	Z	X
0223	Parts, n.e.c. ....	85	430 300	1 629	.4	Z	X
0224	Accessories .....	134	1 157 627	21 959	1.9	Z	X
0250	Petroleum products marketing equipment .....	324	3 043 782	46 810	1.5	Z	X
0300	Tires and tubes .....	557	3 091 922	96 104	3.1	.1	.8
0311	New tires and tubes .....	457	2 470 608	86 273	3.5	Z	X
0312	Recapped and used tires and repair materials .....	206	802 436	1 641	.2	Z	X
0740	Other construction materials .....	7	18 898	1 540	8.1	Z	X
1120	Flat iron and steel products .....	9	1 113 062	31 620	2.8	Z	X
1140	Iron and steel wire and wire products .....	12	25 232	2 648	10.5	Z	X
1300	Coal and coke .....	7	240 013	13 071	5.4	Z	46.8
1311	Coal .....	7	240 013	13 071	5.4	Z	X
1400	Electrical apparatus and equipment .....	7	33 023	1 949	5.9	Z	59.0
1416	Interior wiring (excluding conduit) .....	7	33 023	1 935	6.0	Z	X
1500	Electrical appliances, household .....	32	101 845	3 607	3.5	Z	X
1700	Hardware .....	45	224 911	18 845	8.4	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	14	188 043	6 243	3.3	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	9	34 113	5 789	17.0	Z	55.8
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	9	34 113	5 483	16.1	Z	X
2200	Farm machinery, equipment, and parts .....	8	24 095	799	3.3	Z	X
2220	Garden machinery, equipment, and parts .....	12	38 200	5 587	14.6	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	94	4 374 379	110 799	2.5	.1	73.8
2321	New pumps, compressors (air or gas), and equipment .....	27	177 171	3 287	1.9	Z	X
2323	New diesel engines (excluding automotive) .....	7	314 659	19 428	6.2	Z	X
2326	New controlling, recording, and indicating instruments and access .....	49	3 801 702	80 343	2.1	Z	X
2327	All other new general-purpose industrial machinery and equipment .....	45	84 363	4 173	4.9	Z	X
2328	Used general-purpose industrial machinery and equipment .....	6	13 207	335	2.5	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	25	225 889	14 245	6.3	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	7	28 745	579	2.0	Z	84.9
2431	Filters .....	7	28 745	579	2.0	Z	X
2460	Other industrial supplies .....	12	69 772	17 667	25.3	Z	10.9
2466	Industrial supplies, n.e.c. ....	8	59 965	12 987	21.7	Z	X
2700	Sporting and recreational goods and supplies .....	8	40 296	7 136	17.7	Z	61.2
2713	Billiards, pool, bowling equipment, and accessories .....	6	21 448	1 270	5.9	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	8	64 535	11 366	17.6	Z	41.8
3515	Other toiletries and druggists' sundries .....	8	64 535	11 349	17.7	Z	X
4400	Confectionery .....	31	115 168	1 452	1.3	Z	43.8
4411	Candy .....	31	115 168	1 452	1.3	Z	X
4850	Soft drinks and bottled water .....	29	61 385	910	1.5	Z	X
4860	Other grocery specialties .....	170	6 376 399	415 483	6.5	.2	.4
4868	Grocery specialties, n.e.c. ....	153	1 588 659	162 720	10.2	.1	X
4900	Grain and beans .....	21	169 333	30 670	18.1	Z	40.7
4911	Corn (for grain) .....	21	169 333	14 141	8.4	Z	X
4912	Oats and barley .....	7	111 749	339	.3	Z	X
4913	Wheat .....	21	169 333	4 154	2.5	Z	X
4915	Soybeans .....	21	169 333	12 036	7.1	Z	X
5300	Plastics materials and basic shapes .....	11	1 320 505	139 610	10.6	.1	84.3
5314	Other plastics materials and basic shapes .....	8	19 974	3 007	15.1	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42271</b>	<b>Petroleum bulk stations &amp; terminals—Con.</b>						
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	456	7 551 115	995 570	13.2	.6	19.2
5331	Gasses, compressed and liquified, except L.P.	10	517 359	46 959	9.1	Z	X
5332	Alkalies and chlorine	50	105 017	2 992	Z	Z	X
5334	Organic fibers	9	1 605 020	107 448	6.7	.1	X
5335	Detergents and soaps	152	576 784	14 791	2.6	Z	X
5336	Sanitation chemicals, polishes, and waxes	22	47 518	810	1.7	Z	X
5338	Wood chemicals, naval stores, and gum	21	292 863	10 400	3.6	Z	X
5342	Adhesives, sealants, and glues	11	19 565	256	1.3	Z	X
5344	Other chemicals and allied products	314	4 201 740	237 218	5.6	.1	X
5400	Petroleum products	7 193	152 954 746	134 778 041	88.1	76.3	80.6
5411	Aviation gasoline	649	11 063 641	693 365	6.3	.4	X
5412	Motor gasoline	6 203	135 105 837	79 336 685	58.7	44.9	X
5413	Special naphtha	222	3 346 928	177 932	5.3	.1	X
5414	Jet fuel (naphtha or kerosine type)	708	43 525 803	3 341 228	7.7	1.9	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	5 901	128 256 838	33 791 664	26.3	19.1	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	3 394	72 359 531	4 515 225	6.2	2.6	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.)	296	16 360 887	5 229 996	32.0	3.0	X
5418	Lubricating oil and greases	4 903	40 595 647	7 691 945	18.9	4.4	X
5420	Liquified petroleum gases (excluding natural gas)	1 090	22 480 143	5 237 746	23.3	3.0	X
5500	Crude oil	146	36 434 882	30 479 739	83.7	17.2	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.)	260	10 863 353	687 190	6.3	.4	X
5800	Farm supplies	302	1 390 032	194 765	14.0	.1	11.8
5811	Hay, straw, and alfalfa	6	98 288	524	.5	Z	X
5812	Feeds (poultry and livestock) not mixed on location	160	766 156	20 333	2.7	Z	X
5813	Prepared feeds (poultry and livestock) mixed on location	19	55 802	3 714	6.7	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners	150	805 803	47 030	5.8	Z	X
5815	Insecticides, fungicides, and pesticides	84	439 707	9 842	2.2	Z	X
5816	Other agricultural chemicals and fertilizers	214	1 142 967	100 213	8.8	.1	X
5817	Seeds and bulbs	131	575 182	7 286	1.3	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	85	401 085	5 820	1.5	Z	X
5900	Tobacco and tobacco products	44	329 116	17 636	5.4	Z	60.8
5911	Cigars	39	318 718	17 559	5.5	Z	X
6000	Paint, paint supplies, and wallpaper	7	24 941	4 929	19.8	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	27	30 501	1 164	3.8	Z	X
6150	Nondurable goods, n.e.c.	9	66 930	11 128	16.6	Z	X
9700	Service receipts and labor charges (including installed parts)	987	9 920 393	334 074	3.4	.2	5.9
9701	Labor charges for repair work	720	7 356 432	167 125	2.3	.1	X
9702	Parts installed in repair work	263	2 194 150	47 315	2.2	Z	X
9703	Other service receipts and labor charges—Specify	377	3 514 747	91 169	2.6	.1	X
9810	Miscellaneous commodities	660	16 158 351	1 153 682	7.1	.7	X
9840	Pipeline transportation receipts	12	947 999	6 749	.7	Z	X
9940	Rental and leasing receipts	452	8 279 655	113 111	1.4	.1	X
<b>422710</b>	<b>Petroleum bulk stations &amp; terminals</b>	<b>7 690</b>	<b>X</b>	<b>176 719 246</b>	<b>X</b>	<b>100.0</b>	<b>84.9</b>
0100	New and used automobiles, motorcycles, etc.	7	9 655	2 183	22.6	Z	54.8
0114	Motorscooters, mopeds, snowmobiles, and utility trailers	7	9 655	2 183	22.6	Z	X
0200	New and rebuilt automotive parts and supplies	560	4 936 499	228 951	4.6	.1	2.1
0211	Batteries	266	1 809 751	12 336	.7	Z	X
0212	Engines (complete)	35	138 170	717	.5	Z	X
0213	Electrical engine parts (including ignition parts)	131	726 439	8 619	1.2	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	178	1 137 555	11 303	1.0	Z	X
0215	Exhaust system parts	30	89 667	416	.5	Z	X
0216	Glass	30	89 667	7	.0	Z	X
0217	Hoses, belts, gaskets, and wiper blades	235	1 968 741	9 655	.5	Z	X
0218	Filters (oil, air, gas, and transmission)	334	2 386 895	36 370	1.5	Z	X
0219	Engine parts, except electrical	124	702 855	2 391	.3	Z	X
0221	Body parts and repair materials	56	271 880	750	.3	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	107	1 006 680	35 479	3.5	Z	X
0223	Parts, n.e.c.	85	430 300	1 629	.4	Z	X
0224	Accessories	134	1 157 627	21 959	1.9	Z	X
0250	Petroleum products marketing equipment	324	3 043 782	46 810	1.5	Z	X
0300	Tires and tubes	557	3 091 922	96 104	3.1	.1	.8
0311	New tires and tubes	457	2 470 608	86 273	3.5	Z	X
0312	Recapped and used tires and repair materials	206	802 436	1 641	.2	Z	X
0740	Other construction materials	7	18 898	1 540	8.1	Z	X
1120	Flat iron and steel products	9	1 113 062	31 620	2.8	Z	X
1140	Iron and steel wire and wire products	12	25 232	2 648	10.5	Z	X
1300	Coal and coke	7	240 013	13 071	5.4	Z	46.8
1311	Coal	7	240 013	13 071	5.4	Z	X
1400	Electrical apparatus and equipment	7	33 023	1 949	5.9	Z	59.0
1416	Interior wiring (excluding conduit)	7	33 023	1 935	6.0	Z	X
1500	Electrical appliances, household	32	101 845	3 607	3.5	Z	X
1700	Hardware	45	224 911	18 845	8.4	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	14	188 043	6 243	3.3	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	9	34 113	5 789	17.0	Z	55.8
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	9	34 113	5 483	16.1	Z	X
2200	Farm machinery, equipment, and parts	8	24 095	799	3.3	Z	X
2220	Garden machinery, equipment, and parts	12	38 200	5 587	14.6	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422710</b>	<b>Petroleum bulk stations &amp; terminals—Con.</b>						
2320	General-purpose industrial machinery, equipment, and parts .....	94	4 374 379	110 799	2.5	.1	73.8
2321	New pumps, compressors (air or gas), and equipment .....	27	177 171	3 287	1.9	Z	X
2323	New diesel engines (excluding automotive) .....	7	314 659	19 428	6.2	Z	X
2326	New controlling, recording, and indicating instruments and access .....	49	3 801 702	80 343	2.1	Z	X
2327	All other new general-purpose industrial machinery and equipment .....	45	84 363	4 173	4.9	Z	X
2328	Used general-purpose industrial machinery and equipment .....	6	13 207	335	2.5	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	25	225 889	14 245	6.3	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	7	28 745	579	2.0	Z	84.9
2431	Filters .....	7	28 745	579	2.0	Z	X
2460	Other industrial supplies .....	12	69 772	17 667	25.3	Z	10.9
2466	Industrial supplies, n.e.c. ....	8	59 965	12 987	21.7	Z	X
2700	Sporting and recreational goods and supplies .....	8	40 296	7 136	17.7	Z	61.2
2713	Billiards, pool, bowling equipment, and accessories .....	6	21 448	1 270	5.9	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	8	64 535	11 366	17.6	Z	41.8
3515	Other toiletries and druggists' sundries .....	8	64 535	11 349	17.7	Z	X
4400	Confectionery .....	31	115 168	1 452	1.3	Z	43.8
4411	Candy .....	31	115 168	1 452	1.3	Z	X
4850	Soft drinks and bottled water .....	29	61 385	910	1.5	Z	X
4860	Other grocery specialties .....	170	6 376 399	415 483	6.5	.2	.4
4868	Grocery specialties, n.e.c. ....	153	1 588 659	162 720	10.2	.1	X
4900	Grain and beans .....	21	169 333	30 670	18.1	Z	40.7
4911	Corn (for grain) .....	21	169 333	14 141	8.4	Z	X
4912	Oats and barley .....	7	111 749	339	.3	Z	X
4913	Wheat .....	21	169 333	4 154	2.5	Z	X
4915	Soybeans .....	21	169 333	12 036	7.1	Z	X
5300	Plastics materials and basic shapes .....	11	1 320 505	139 610	10.6	.1	84.3
5314	Other plastics materials and basic shapes .....	8	19 974	3 007	15.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	456	7 551 115	995 570	13.2	.6	19.2
5331	Gasses, compressed and liquified, except L.P. ....	10	517 359	46 959	9.1	Z	X
5332	Alkalies and chlorine .....	50	105 017	2 992	2.8	Z	X
5334	Organic fibers .....	9	1 605 020	107 448	6.7	.1	X
5335	Detergents and soaps .....	152	576 784	14 791	2.6	Z	X
5336	Sanitation chemicals, polishes, and waxes .....	22	47 518	810	1.7	Z	X
5338	Wood chemicals, naval stores, and gum .....	21	292 863	10 400	3.6	Z	X
5342	Adhesives, sealants, and glues .....	11	19 565	256	1.3	Z	X
5344	Other chemicals and allied products .....	314	4 201 740	237 218	5.6	.1	X
5400	Petroleum products .....	7 193	152 954 746	134 778 041	88.1	76.3	80.6
5411	Aviation gasoline .....	649	11 063 641	693 365	6.3	.4	X
5412	Motor gasoline .....	6 203	135 105 837	79 336 685	58.7	44.9	X
5413	Special naphtha .....	222	3 346 928	177 932	5.3	.1	X
5414	Jet fuel (naphtha or kerosine type) .....	708	43 525 803	3 341 228	7.7	1.9	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) .....	5 901	128 256 838	33 791 664	26.3	19.1	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	3 394	72 359 531	4 515 225	6.2	2.6	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.) .....	296	16 360 887	5 229 996	32.0	3.0	X
5418	Lubricating oil and greases .....	4 903	40 595 647	7 691 945	18.9	4.4	X
5420	Liquified petroleum gases (excluding natural gas) .....	1 090	22 480 143	5 237 746	23.3	3.0	X
5500	Crude oil .....	146	36 434 882	30 479 739	83.7	17.2	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.) .....	260	10 863 353	687 190	6.3	.4	X
5800	Farm supplies .....	302	1 390 032	194 765	14.0	.1	11.8
5811	Hay, straw, and alfalfa .....	6	98 288	524	.5	Z	X
5812	Feeds (poultry and livestock) not mixed on location .....	160	766 156	20 333	2.7	Z	X
5813	Prepared feeds (poultry and livestock) mixed on location .....	19	55 802	3 714	6.7	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners .....	150	805 803	47 030	5.8	Z	X
5815	Insecticides, fungicides, and pesticides .....	84	439 707	9 842	2.2	Z	X
5816	Other agricultural chemicals and fertilizers .....	214	1 142 967	100 213	8.8	.1	X
5817	Seeds and bulbs .....	131	575 182	7 286	1.3	Z	X
5818	Other farm supplies (including harness and saddlery equipment) .....	85	401 085	5 820	1.5	Z	X
5900	Tobacco and tobacco products .....	44	329 116	17 636	5.4	Z	60.8
5911	Cigars .....	39	318 718	17 559	5.5	Z	X
6000	Paint, paint supplies, and wallpaper .....	7	24 941	4 929	19.8	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	27	30 501	1 164	3.8	Z	X
6150	Nondurable goods, n.e.c. ....	9	66 930	11 128	16.6	Z	X
9700	Service receipts and labor charges (including installed parts) .....	987	9 920 393	334 074	3.4	.2	5.9
9701	Labor charges for repair work .....	720	7 356 432	167 125	2.3	.1	X
9702	Parts installed in repair work .....	263	2 194 150	47 315	2.2	Z	X
9703	Other service receipts and labor charges—Specify .....	377	3 514 747	91 169	2.6	.1	X
9810	Miscellaneous commodities .....	660	16 158 351	1 153 682	7.1	.7	X
9840	Pipeline transportation receipts .....	12	947 999	6 749	.7	Z	X
9940	Rental and leasing receipts .....	452	8 279 655	113 111	1.4	.1	X
<b>4227101</b>	<b>Petroleum bulk stations &amp; terminals (except LP) .....</b>	<b>7 270</b>	<b>X</b>	<b>171 008 939</b>	<b>X</b>	<b>100.0</b>	<b>85.1</b>
0100	New and used automobiles, motorcycles, etc. ....	7	9 655	2 183	22.6	Z	54.9
0114	Motorscooters, mopeds, snowmobiles, and utility trailers .....	7	9 655	2 183	22.6	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4227101</b>	<b>Petroleum bulk stations &amp; terminals (except LP)—Con.</b>						
0200	New and rebuilt automotive parts and supplies	542	4 867 171	225 197	4.6	.1	2.1
0211	Batteries	266	1 809 751	12 336	.7	Z	X
0212	Engines (complete)	35	138 170	717	.5	Z	X
0213	Electrical engine parts (including ignition parts)	131	726 439	8 619	1.2	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	178	1 137 555	11 303	1.0	Z	X
0215	Exhaust system parts	30	89 667	416	.5	Z	X
0216	Glass	30	89 667	7	.0	Z	X
0217	Hoses, belts, gaskets, and wiper blades	235	1 968 741	9 655	.5	Z	X
0218	Filters (oil, air, gas, and transmission)	334	2 386 895	36 370	1.5	Z	X
0219	Engine parts, except electrical	124	702 855	2 391	.3	Z	X
0221	Body parts and repair materials	56	271 880	750	.3	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	107	1 006 680	35 479	3.5	Z	X
0223	Parts, n.e.c.	85	430 300	1 629	.4	Z	X
0224	Accessories	134	1 157 627	21 959	1.9	Z	X
0250	Petroleum products marketing equipment	322	3 041 416	46 650	1.5	Z	X
0300	Tires and tubes	548	3 065 609	95 118	3.1	.1	.8
0311	New tires and tubes	457	2 470 608	86 273	3.5	.1	X
0312	Recapped and used tires and repair materials	206	802 436	1 641	.2	Z	X
1120	Flat iron and steel products	9	1 113 062	31 620	2.8	Z	X
1140	Iron and steel wire and wire products	12	25 232	2 648	10.5	Z	X
1300	Coal and coke	7	240 013	13 071	5.4	Z	46.9
1311	Coal	7	240 013	13 071	5.4	Z	X
1400	Electrical apparatus and equipment	7	32 512	1 935	6.0	Z	60.4
1416	Interior wiring (excluding conduit)	7	32 512	1 935	6.0	Z	X
1700	Hardware	39	212 375	18 435	8.7	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	10	176 616	5 775	3.3	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	9	34 113	5 789	17.0	Z	55.9
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	9	34 113	5 483	16.1	Z	X
2200	Farm machinery, equipment, and parts	6	21 164	661	3.1	Z	X
2220	Garden machinery, equipment, and parts	12	38 200	5 587	14.6	Z	X
2320	General-purpose industrial machinery, equipment, and parts	92	4 369 330	110 695	2.5	.1	74.1
2321	New pumps, compressors (air or gas), and equipment	27	177 171	3 287	1.9	Z	X
2323	New diesel engines (excluding automotive)	7	314 659	19 428	6.2	Z	X
2326	New controlling, recording, and indicating instruments and access	49	3 801 702	80 343	2.1	Z	X
2327	All other new general-purpose industrial machinery and equipment	45	84 363	4 173	4.9	Z	X
2328	Used general-purpose industrial machinery and equipment	6	13 207	335	2.5	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	25	225 889	14 245	6.3	Z	X
2430	Fluid-power filters, components, accessories, and parts	7	28 745	579	2.0	Z	85.1
2431	Filters	7	28 745	579	2.0	Z	X
2460	Other industrial supplies	12	69 772	17 667	25.3	Z	10.9
2466	Industrial supplies, n.e.c.	8	59 965	12 987	21.7	Z	X
2700	Sporting and recreational goods and supplies	6	21 448	1 270	5.9	Z	40.9
2713	Billiards, pool, bowling equipment, and accessories	6	21 448	1 270	5.9	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	8	64 024	11 349	17.7	Z	42.5
3515	Other toiletries and druggists' sundries	8	64 024	11 349	17.7	Z	X
4400	Confectionery	31	115 168	1 452	1.3	Z	43.9
4411	Candy	31	115 168	1 452	1.3	Z	X
4850	Soft drinks and bottled water	29	60 874	870	1.4	Z	X
4860	Other grocery specialties	165	6 365 483	415 262	6.5	.2	.4
4868	Grocery specialties, n.e.c.	153	1 588 659	162 720	10.2	.1	X
4900	Grain and beans	21	169 333	30 670	18.1	Z	40.8
4911	Corn (for grain)	21	169 333	14 141	8.4	Z	X
4912	Oats and barley	7	111 749	339	.3	Z	X
4913	Wheat	21	169 333	4 154	2.5	Z	X
4915	Soybeans	21	169 333	12 036	7.1	Z	X
5300	Plastics materials and basic shapes	11	1 320 505	139 610	10.6	.1	84.5
5314	Other plastics materials and basic shapes	8	19 974	3 007	15.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	452	5 949 857	464 465	7.8	.3	24.4
5331	Gasses, compressed and liquified, except L.P.	10	517 359	46 959	9.1	Z	X
5332	Alkalies and chlorine	50	105 017	2 992	2.8	Z	X
5334	Organic fibers	9	1 605 020	107 448	6.7	.1	X
5335	Detergents and soaps	152	576 784	14 791	2.6	Z	X
5336	Sanitation chemicals, polishes, and waxes	22	47 518	810	1.7	Z	X
5338	Wood chemicals, naval stores, and gum	21	292 863	10 400	3.6	Z	X
5342	Adhesives, sealants, and glues	11	19 565	256	1.3	Z	X
5344	Other chemicals and allied products	314	4 201 740	237 218	5.6	.1	X
5400	Petroleum products	7 164	151 265 882	134 339 953	88.8	78.6	80.8
5411	Aviation gasoline	649	11 063 641	693 365	6.3	.4	X
5412	Motor gasoline	6 187	133 659 186	79 264 033	59.3	46.4	X
5413	Special naphtha	222	3 346 928	177 932	5.3	.1	X
5414	Jet fuel (naphtha or kerosine type)	707	42 134 811	3 337 250	7.9	2.0	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	5 884	126 815 459	33 654 610	26.5	19.7	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	3 384	70 950 812	4 483 704	6.3	2.6	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.)	292	14 762 038	5 037 788	34.1	2.9	X
5418	Lubricating oil and greases	4 884	40 551 025	7 691 270	19.0	4.5	X
5420	Liquified petroleum gases (excluding natural gas)	671	16 774 255	902 763	5.4	.5	X
5500	Crude oil	144	35 997 019	30 479 216	84.7	17.8	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.)	260	10 863 353	687 190	6.3	.4	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4227101</b>	<b>Petroleum bulk stations &amp; terminals (except LP)—Con.</b>						
5800	Farm supplies	290	1 355 400	188 678	13.9	.1	11.3
5811	Hay, straw, and alfalfa	6	98 288	524	.5	Z	X
5812	Feeds (poultry and livestock) not mixed on location	160	766 156	20 333	2.7	Z	X
5813	Prepared feeds (poultry and livestock) mixed on location	19	55 802	3 714	6.7	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners	150	805 803	47 030	5.8	Z	X
5815	Insecticides, fungicides, and pesticides	84	439 707	9 842	2.2	Z	X
5816	Other agricultural chemicals and fertilizers	202	1 108 335	94 126	8.5	.1	X
5817	Seeds and bulbs	131	575 182	7 266	1.3	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	85	401 085	5 820	1.5	Z	X
5900	Tobacco and tobacco products	39	318 718	17 559	5.5	Z	62.4
5911	Cigars	39	318 718	17 559	5.5	Z	X
6000	Paint, paint supplies, and wallpaper	7	24 941	4 929	19.8	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	27	30 501	1 164	3.8	Z	X
6150	Nondurable goods, n.e.c.	9	66 930	11 128	16.6	Z	X
9700	Service receipts and labor charges (including installed parts)	926	9 613 822	318 606	3.3	.2	5.2
9701	Labor charges for repair work	674	7 172 798	161 729	2.3	.1	X
9702	Parts installed in repair work	263	2 194 150	47 315	2.2	Z	X
9703	Other service receipts and labor charges—Specify	326	3 245 901	81 097	2.5	Z	X
9810	Miscellaneous commodities	632	15 440 571	1 132 423	7.3	.7	X
9840	Pipeline transportation receipts	11	510 888	5 871	1.1	Z	X
9940	Rental and leasing receipts	443	8 193 017	110 134	1.3	.1	X
<b>42271011</b>	<b>Petroleum bulk stations (except LP)</b>	<b>6 045</b>	<b>X</b>	<b>50 922 994</b>	<b>X</b>	<b>100.0</b>	<b>77.1</b>
0100	New and used automobiles, motorcycles, etc.	7	9 655	2 183	22.6	Z	49.8
0114	Motorscooters, mopeds, snowmobiles, and utility trailers	7	9 655	2 183	22.6	Z	X
0200	New and rebuilt automotive parts and supplies	525	4 400 807	212 997	4.8	.4	1.3
0211	Batteries	255	1 728 476	12 156	.7	Z	X
0212	Engines (complete)	30	89 667	516	.6	Z	X
0213	Electrical engine parts (including ignition parts)	120	645 164	7 513	1.2	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	167	1 056 280	10 874	1.0	Z	X
0215	Exhaust system parts	30	89 667	416	.5	Z	X
0216	Glass	30	89 667	7	.0	Z	X
0217	Hoses, belts, gaskets, and wiper blades	219	1 597 499	8 001	.5	Z	X
0218	Filters (oil, air, gas, and transmission)	318	2 015 653	31 594	1.6	.1	X
0219	Engine parts, except electrical	124	702 855	2 391	.3	Z	X
0221	Body parts and repair materials	56	271 880	750	.3	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	102	958 177	35 147	3.7	.1	X
0223	Parts, n.e.c.	80	397 526	1 153	.3	Z	X
0224	Accessories	129	867 660	19 003	2.2	Z	X
0250	Petroleum products marketing equipment	312	2 934 063	45 735	1.6	.1	X
0300	Tires and tubes	532	2 725 597	88 808	3.3	.2	.8
0311	New tires and tubes	457	2 470 608	86 273	3.5	.2	X
0312	Recapped and used tires and repair materials	206	802 436	1 641	.2	Z	X
1120	Flat iron and steel products	8	25 012	1 090	4.4	Z	X
1140	Iron and steel wire and wire products	12	25 232	2 648	10.5	Z	X
1400	Electrical apparatus and equipment	7	32 512	1 935	6.0	Z	54.8
1416	Interior wiring (excluding conduit)	7	32 512	1 935	6.0	Z	X
1700	Hardware	37	182 988	14 398	7.9	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	9	34 113	5 789	17.0	Z	50.7
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	9	34 113	5 483	16.1	Z	X
2200	Farm machinery, equipment, and parts	6	21 164	661	3.1	Z	X
2220	Garden machinery, equipment, and parts	12	38 200	5 587	14.6	Z	X
2320	General-purpose industrial machinery, equipment, and parts	88	651 991	37 444	5.7	.1	5.4
2321	New pumps, compressors (air or gas), and equipment	27	177 171	3 287	1.9	Z	X
2323	New diesel engines (excluding automotive)	7	314 659	19 428	6.2	Z	X
2326	New controlling, recording, and indicating instruments and access	45	84 363	7 092	8.4	Z	X
2327	All other new general-purpose industrial machinery and equipment	45	84 363	4 173	4.9	Z	X
2328	Used general-purpose industrial machinery and equipment	6	13 207	335	2.5	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	11	127 791	3 746	2.9	Z	X
2430	Fluid-power filters, components, accessories, and parts	7	28 745	579	2.0	Z	77.1
2431	Filters	7	28 745	579	2.0	Z	X
2460	Other industrial supplies	12	69 772	17 667	25.3	Z	9.9
2466	Industrial supplies, n.e.c.	8	59 965	12 987	21.7	Z	X
2700	Sporting and recreational goods and supplies	6	21 448	1 270	5.9	Z	37.1
2713	Billiards, pool, bowling equipment, and accessories	6	21 448	1 270	5.9	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	8	64 024	11 349	17.7	Z	38.5
3515	Other toiletries and druggists' sundries	8	64 024	11 349	17.7	Z	X
4400	Confectionery	31	115 168	1 452	1.3	Z	39.8
4411	Candy	31	115 168	1 452	1.3	Z	X
4850	Soft drinks and bottled water	29	60 874	870	1.4	Z	X
4860	Other grocery specialties	158	1 769 119	166 642	9.4	.3	1.6
4868	Grocery specialties, n.e.c.	153	1 588 659	162 720	10.2	.3	X
4900	Grain and beans	21	169 333	30 670	18.1	.1	37.0
4911	Corn (for grain)	21	169 333	14 141	8.4	Z	X
4912	Oats and barley	7	111 749	339	.3	Z	X
4913	Wheat	21	169 333	4 154	2.5	Z	X
4915	Soybeans	21	169 333	12 036	7.1	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42271011</b>	<b>Petroleum bulk stations (except LP)—Con.</b>						
5300	Plastics materials and basic shapes .....	8	19 974	3 007	15.1	Z	30.5
5314	Other plastics materials and basic shapes .....	8	19 974	3 007	15.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	424	3 769 842	292 842	7.8	.6	6.0
5331	Gases, compressed and liquified, except L.P. ....	10	517 359	46 959	9.1	.1	X
5332	Alkalies and chlorine .....	50	105 017	2 992	2.8	Z	X
5335	Detergents and soaps .....	152	576 784	14 791	2.6	Z	X
5336	Sanitation chemicals, polishes, and waxes .....	22	47 518	810	1.7	Z	X
5338	Wood chemicals, naval stores, and gum .....	13	257 088	9 250	3.6	Z	X
5342	Adhesives, sealants, and glues .....	11	19 585	256	1.3	Z	X
5344	Other chemicals and allied products .....	297	2 436 013	177 979	7.3	.4	X
5400	Petroleum products .....	5 983	49 769 068	47 519 186	95.5	93.3	70.9
5411	Aviation gasoline .....	571	4 178 769	330 253	7.9	.6	X
5412	Motor gasoline .....	5 172	43 762 172	26 358 563	60.2	51.8	X
5413	Special naphtha .....	196	1 721 775	109 730	6.4	.2	X
5414	Jet fuel (naphtha or kerosine type) .....	511	4 817 072	766 569	15.9	1.5	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) .....	4 883	38 958 898	12 273 487	31.5	24.1	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	2 847	21 717 164	1 240 855	5.7	2.4	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.) .....	161	1 863 509	229 771	12.3	.5	X
5418	Lubricating oil and greases .....	4 651	34 224 813	6 209 957	18.1	12.2	X
5420	Liquified petroleum gases (excluding natural gas) .....	603	4 640 379	392 639	8.5	.8	X
5500	Crude oil .....	65	1 198 443	1 172 443	97.8	2.3	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.) .....	214	2 202 970	59 158	2.7	.1	X
5800	Farm supplies .....	282	1 259 491	175 897	14.0	.3	8.7
5811	Hay, straw, and alfalfa .....	6	98 288	524	.5	Z	X
5812	Feeds (poultry and livestock) not mixed on location .....	155	693 833	19 869	2.9	Z	X
5813	Prepared feeds (poultry and livestock) mixed on location .....	19	55 802	3 714	6.7	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners .....	150	805 803	47 030	5.8	.1	X
5815	Insecticides, fungicides, and pesticides .....	84	439 707	9 842	2.2	Z	X
5816	Other agricultural chemicals and fertilizers .....	194	1 012 426	81 809	8.1	.2	X
5817	Seeds and bulbs .....	131	575 182	7 286	1.3	Z	X
5818	Other farm supplies (including harness and saddlery equipment) .....	85	401 085	5 820	1.5	Z	X
5900	Tobacco and tobacco products .....	39	318 718	17 559	5.5	Z	56.6
5911	Cigars .....	39	318 718	17 559	5.5	Z	X
6000	Paint, paint supplies, and wallpaper .....	7	24 941	4 929	19.8	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	27	30 501	1 164	3.8	Z	X
6150	Nondurable goods, n.e.c. ....	9	66 930	11 128	16.6	Z	X
9700	Service receipts and labor charges (including installed parts) .....	847	7 243 882	239 544	3.3	.5	2.9
9701	Labor charges for repair work .....	642	5 665 967	126 858	2.2	.2	X
9702	Parts installed in repair work .....	263	2 194 150	47 315	2.2	.1	X
9703	Other service receipts and labor charges—Specify .....	301	2 653 193	59 220	2.2	.1	X
9810	Miscellaneous commodities .....	553	4 635 660	224 863	4.9	.4	X
9840	Pipeline transportation receipts .....	11	510 888	5 871	1.1	Z	X
9940	Rental and leasing receipts .....	380	3 788 462	66 140	1.7	.1	X
<b>42271012</b>	<b>Petroleum bulk terminals (except LP) .....</b>	<b>†1 225</b>	<b>X</b>	<b>†120 085 945</b>	<b>X</b>	<b>100.0</b>	<b>88.5</b>
0200	New and rebuilt automotive parts and supplies .....	17	466 364	12 200	2.6	Z	8.9
0211	Batteries .....	11	81 275	180	.2	Z	X
0213	Electrical engine parts (including ignition parts) .....	11	81 275	1 106	1.4	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	11	81 275	429	.5	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	16	371 242	1 654	.4	Z	X
0218	Filters (oil, air, gas, and transmission) .....	16	371 242	4 776	1.3	Z	X
0250	Petroleum products marketing equipment .....	10	107 353	915	.9	Z	X
0300	Tires and tubes .....	16	340 012	6 310	1.9	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	14	98 098	10 499	10.7	Z	X
4860	Other grocery specialties .....	7	4 596 364	248 620	5.4	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	28	2 180 015	171 623	7.9	.1	52.4
5334	Organic fibers .....	9	1 605 020	107 448	6.7	.1	X
5338	Wood chemicals, naval stores, and gum .....	9	35 775	1 150	3.2	Z	X
5344	Other chemicals and allied products .....	17	1 765 727	59 239	3.4	Z	X
5400	Petroleum products .....	1 181	101 496 814	86 820 767	85.5	72.3	85.1
5411	Aviation gasoline .....	78	6 884 872	363 112	5.3	.3	X
5412	Motor gasoline .....	1 015	89 897 014	52 905 470	58.9	44.1	X
5413	Special naphtha .....	27	1 625 153	68 202	4.2	.1	X
5414	Jet fuel (naphtha or kerosine type) .....	197	37 317 739	2 570 681	6.9	2.1	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) .....	1 001	87 856 561	21 381 123	24.3	17.8	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	538	49 233 648	3 242 849	6.6	2.7	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.) .....	131	12 898 529	4 808 017	37.3	4.0	X
5418	Lubricating oil and greases .....	234	6 326 212	1 481 313	23.4	1.2	X
5420	Liquified petroleum gases (excluding natural gas) .....	68	12 133 876	510 124	4.2	.4	X
5500	Crude oil .....	79	34 798 576	29 306 773	84.2	24.4	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.) .....	46	8 660 383	628 032	7.3	.5	X
5800	Farm supplies .....	8	95 909	12 781	13.3	Z	33.4
5816	Other agricultural chemicals and fertilizers .....	8	95 909	12 317	12.8	Z	X
9700	Service receipts and labor charges (including installed parts) .....	79	2 369 940	79 062	3.3	.1	11.5
9701	Labor charges for repair work .....	32	1 506 831	34 871	2.3	Z	X
9703	Other service receipts and labor charges—Specify .....	25	592 708	21 877	3.7	Z	X
9810	Miscellaneous commodities .....	79	10 804 911	907 560	8.4	.8	X
9940	Rental and leasing receipts .....	63	4 404 555	43 994	1.0	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4227102</b>	<b>Liquefied petroleum bulk stations &amp; terminals</b>	<b>420</b>	<b>X</b>	<b>5 710 307</b>	<b>X</b>	<b>100.0</b>	<b>78.8</b>
0200	New and rebuilt automotive parts and supplies	18	69 328	3 754	5.4	.1	X
0300	Tires and tubes	9	26 313	986	3.7	Z	X
1500	Electrical appliances, household	29	96 990	3 361	3.5	.1	X
1700	Hardware	6	12 536	410	3.3	Z	X
5400	Petroleum products	29	1 688 864	438 088	25.9	7.7	X
5420	Liquefied petroleum gases (excluding natural gas)	419	5 705 888	4 334 983	76.0	75.9	X
5800	Farm supplies	12	34 632	6 087	17.6	.1	X
9700	Service receipts and labor charges (including installed parts)	61	306 571	15 468	5.0	.3	X
9810	Miscellaneous commodities	28	717 780	21 259	3.0	.4	X
9940	Rental and leasing receipts	9	86 638	2 977	3.4	.1	X
<b>42272</b>	<b>Petroleum &amp; petroleum prod whsle (exc bulk stations &amp; terminals)</b>	<b>3 607</b>	<b>X</b>	<b>'90 904 696</b>	<b>X</b>	<b>100.0</b>	<b>72.6</b>
0200	New and rebuilt automotive parts and supplies	244	6 697 332	201 768	3.0	.2	X
0250	Petroleum products marketing equipment	47	239 161	14 375	6.0	Z	X
0300	Tires and tubes	95	3 351 710	22 408	.7	Z	X
1140	Iron and steel wire and wire products	7	5 289	268	5.1	Z	X
1300	Coal and coke	6	495 688	24 458	4.9	Z	X
1700	Hardware	14	71 336	11 222	15.7	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	16	83 053	4 717	5.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts	51	124 883	18 864	15.1	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	10	3 689 774	2 180 290	59.1	2.4	X
2460	Other industrial supplies	6	24 852	1 012	4.1	Z	X
2600	Aircraft and aeronautical equipment and supplies	34	94 931	11 310	11.9	Z	X
3400	Industrial and personal services paper and plastics	6	41 230	371	.9	Z	X
4850	Soft drinks and bottled water	6	27 480	279	1.0	Z	X
4860	Other grocery specialties	32	383 650	15 896	4.1	Z	X
4900	Grain and beans	6	6 502	915	14.1	Z	X
5300	Plastics materials and basic shapes	9	678 489	268 117	39.5	.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	318	6 043 154	581 136	9.6	.6	X
5400	Petroleum products	3 100	72 932 073	68 084 484	93.4	74.9	X
5420	Liquefied petroleum gases (excluding natural gas)	269	7 901 244	2 959 327	37.5	3.3	X
5500	Crude oil	166	19 362 479	12 532 589	64.7	13.8	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.)	440	7 485 870	3 576 360	47.8	3.9	X
5800	Farm supplies	56	87 715	17 138	19.5	Z	X
5900	Tobacco and tobacco products	15	148 366	25 457	17.2	Z	X
6000	Paint, paint supplies, and wallpaper	6	8 214	216	2.6	Z	X
6150	Nondurable goods, n.e.c.	6	34 063	4 210	12.4	Z	X
9700	Service receipts and labor charges (including installed parts)	294	1 900 793	103 215	5.4	.1	X
9720	Receipts for service contracts	10	5 910	1 561	26.4	Z	X
9810	Miscellaneous commodities	251	5 142 985	149 932	2.9	.2	X
9840	Pipeline transportation receipts	9	84 965	1 225	1.4	Z	X
9940	Rental and leasing receipts	131	4 115 672	50 494	1.2	.1	X
<b>422720</b>	<b>Petroleum &amp; petroleum prod whsle (exc bulk stations &amp; terminals)</b>	<b>3 607</b>	<b>X</b>	<b>'90 904 696</b>	<b>X</b>	<b>100.0</b>	<b>72.6</b>
0200	New and rebuilt automotive parts and supplies	244	6 697 332	201 768	3.0	.2	X
0250	Petroleum products marketing equipment	47	239 161	14 375	6.0	Z	X
0300	Tires and tubes	95	3 351 710	22 408	.7	Z	X
1140	Iron and steel wire and wire products	7	5 289	268	5.1	Z	X
1300	Coal and coke	6	495 688	24 458	4.9	Z	X
1700	Hardware	14	71 336	11 222	15.7	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	16	83 053	4 717	5.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts	51	124 883	18 864	15.1	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	10	3 689 774	2 180 290	59.1	2.4	X
2460	Other industrial supplies	6	24 852	1 012	4.1	Z	X
2600	Aircraft and aeronautical equipment and supplies	34	94 931	11 310	11.9	Z	X
3400	Industrial and personal services paper and plastics	6	41 230	371	.9	Z	X
4850	Soft drinks and bottled water	6	27 480	279	1.0	Z	X
4860	Other grocery specialties	32	383 650	15 896	4.1	Z	X
4900	Grain and beans	6	6 502	915	14.1	Z	X
5300	Plastics materials and basic shapes	9	678 489	268 117	39.5	.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	318	6 043 154	581 136	9.6	.6	X
5400	Petroleum products	3 100	72 932 073	68 084 484	93.4	74.9	X
5420	Liquefied petroleum gases (excluding natural gas)	269	7 901 244	2 959 327	37.5	3.3	X
5500	Crude oil	166	19 362 479	12 532 589	64.7	13.8	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.)	440	7 485 870	3 576 360	47.8	3.9	X
5800	Farm supplies	56	87 715	17 138	19.5	Z	X
5900	Tobacco and tobacco products	15	148 366	25 457	17.2	Z	X
6000	Paint, paint supplies, and wallpaper	6	8 214	216	2.6	Z	X
6150	Nondurable goods, n.e.c.	6	34 063	4 210	12.4	Z	X
9700	Service receipts and labor charges (including installed parts)	294	1 900 793	103 215	5.4	.1	X
9720	Receipts for service contracts	10	5 910	1 561	26.4	Z	X
9810	Miscellaneous commodities	251	5 142 985	149 932	2.9	.2	X
9840	Pipeline transportation receipts	9	84 965	1 225	1.4	Z	X
9940	Rental and leasing receipts	131	4 115 672	50 494	1.2	.1	X
<b>4228</b>	<b>Beer, wine, &amp; distilled alcoholic beverage whsle</b>	<b>4 850</b>	<b>X</b>	<b>69 703 203</b>	<b>X</b>	<b>100.0</b>	<b>82.7</b>
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	9	43 384	9 937	22.9	Z	X
4400	Confectionery	63	258 260	12 595	4.9	Z	X
4830	Canned foods	9	38 934	1 742	4.5	Z	X
4850	Soft drinks and bottled water	1 446	20 114 525	944 683	4.7	1.4	X
4860	Other grocery specialties	76	641 891	20 553	3.2	Z	X
5600	Beer and ale	3 648	48 923 488	34 396 098	70.3	49.3	X
5700	Wines and distilled alcoholic beverages	2 445	41 505 806	34 085 342	82.1	48.9	X
5900	Tobacco and tobacco products	165	2 262 683	50 359	2.2	.1	X
9700	Service receipts and labor charges (including installed parts)	36	363 258	14 152	3.9	Z	X
9810	Miscellaneous commodities	483	5 339 300	152 625	2.9	.2	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4228</b>	<b>Beer, wine, &amp; distilled alcoholic beverage whsle—Con.</b>						
9940	Rental and leasing receipts .....	61	599 634	2 985	.5	Z	X
<b>42281</b>	<b>Beer &amp; ale whsle .....</b>	<b>3 013</b>	<b>X</b>	<b>34 997 239</b>	<b>X</b>	<b>100.0</b>	<b>84.8</b>
4400	Confectionery .....	52	136 709	8 543	6.2	Z	X
4850	Soft drinks and bottled water .....	1 137	11 324 411	716 880	6.3	2.0	X
4860	Other grocery specialties .....	25	99 011	6 391	6.5	Z	X
5600	Beer and ale .....	3 013	34 997 239	33 214 854	94.9	94.9	X
5700	Wines and distilled alcoholic beverages .....	608	6 799 842	963 693	14.2	2.8	X
5900	Tobacco and tobacco products .....	85	364 563	15 962	4.4	Z	X
9700	Service receipts and labor charges (including installed parts) .....	12	269 597	4 490	1.7	Z	X
9810	Miscellaneous commodities .....	358	3 748 446	57 711	1.5	.2	X
9940	Rental and leasing receipts .....	47	521 277	2 527	.5	Z	X
<b>422810</b>	<b>Beer &amp; ale whsle .....</b>	<b>3 013</b>	<b>X</b>	<b>34 997 239</b>	<b>X</b>	<b>100.0</b>	<b>84.8</b>
4400	Confectionery .....	52	136 709	8 543	6.2	Z	X
4850	Soft drinks and bottled water .....	1 137	11 324 411	716 880	6.3	2.0	X
4860	Other grocery specialties .....	25	99 011	6 391	6.5	Z	X
5600	Beer and ale .....	3 013	34 997 239	33 214 854	94.9	94.9	X
5700	Wines and distilled alcoholic beverages .....	608	6 799 842	963 693	14.2	2.8	X
5900	Tobacco and tobacco products .....	85	364 563	15 962	4.4	Z	X
9700	Service receipts and labor charges (including installed parts) .....	12	269 597	4 490	1.7	Z	X
9810	Miscellaneous commodities .....	358	3 748 446	57 711	1.5	.2	X
9940	Rental and leasing receipts .....	47	521 277	2 527	.5	Z	X
<b>42282</b>	<b>Wine &amp; distilled alcoholic beverage whsle .....</b>	<b>1 837</b>	<b>X</b>	<b>34 705 964</b>	<b>X</b>	<b>100.0</b>	<b>80.5</b>
4400	Confectionery .....	11	121 551	4 052	3.3	Z	X
4850	Soft drinks and bottled water .....	309	8 790 114	227 803	2.6	.7	.4
4851	Soft drinks, packaged .....	147	5 846 176	81 989	1.4	.2	X
4852	Soft drinks, pre and post mix bulk .....	8	113 412	4 410	3.9	Z	X
4853	Bottled water .....	300	8 675 398	141 341	1.6	.4	X
4860	Other grocery specialties .....	51	542 880	14 162	2.6	Z	2.1
4862	Breakfast cereals .....	13	88 937	415	.5	Z	X
4863	Cooking oils and margarine .....	13	88 937	415	.5	Z	X
4868	Grocery specialties, n.e.c. ....	39	453 943	13 331	2.9	Z	X
5600	Beer and ale .....	635	13 926 249	1 181 244	8.5	3.4	X
5700	Wines and distilled alcoholic beverages .....	1 837	34 705 964	33 121 649	95.4	95.4	71.1
5711	Wines .....	1 578	29 614 360	14 247 246	48.1	41.1	X
5712	Distilled liquor (including premixed alcoholic drinks) .....	1 145	31 130 524	18 874 402	60.6	54.4	X
5900	Tobacco and tobacco products .....	80	1 898 120	34 397	1.8	.1	X
5911	Cigars .....	79	1 887 898	34 392	1.8	.1	X
9700	Service receipts and labor charges (including installed parts) .....	24	93 661	9 662	10.3	Z	1.1
9703	Other service receipts and labor charges—Specify .....	24	93 661	9 662	10.3	Z	X
9810	Miscellaneous commodities .....	125	1 590 854	94 914	6.0	.3	X
9940	Rental and leasing receipts .....	14	78 357	458	.6	Z	X
<b>422820</b>	<b>Wine &amp; distilled alcoholic beverage whsle .....</b>	<b>1 837</b>	<b>X</b>	<b>34 705 964</b>	<b>X</b>	<b>100.0</b>	<b>80.5</b>
4400	Confectionery .....	11	121 551	4 052	3.3	Z	X
4850	Soft drinks and bottled water .....	309	8 790 114	227 803	2.6	.7	.4
4851	Soft drinks, packaged .....	147	5 846 176	81 989	1.4	.2	X
4852	Soft drinks, pre and post mix bulk .....	8	113 412	4 410	3.9	Z	X
4853	Bottled water .....	300	8 675 398	141 341	1.6	.4	X
4860	Other grocery specialties .....	51	542 880	14 162	2.6	Z	2.1
4862	Breakfast cereals .....	13	88 937	415	.5	Z	X
4863	Cooking oils and margarine .....	13	88 937	415	.5	Z	X
4868	Grocery specialties, n.e.c. ....	39	453 943	13 331	2.9	Z	X
5600	Beer and ale .....	635	13 926 249	1 181 244	8.5	3.4	X
5700	Wines and distilled alcoholic beverages .....	1 837	34 705 964	33 121 649	95.4	95.4	71.1
5711	Wines .....	1 578	29 614 360	14 247 246	48.1	41.1	X
5712	Distilled liquor (including premixed alcoholic drinks) .....	1 145	31 130 524	18 874 402	60.6	54.4	X
5900	Tobacco and tobacco products .....	80	1 898 120	34 397	1.8	.1	X
5911	Cigars .....	79	1 887 898	34 392	1.8	.1	X
9700	Service receipts and labor charges (including installed parts) .....	24	93 661	9 662	10.3	Z	1.1
9703	Other service receipts and labor charges—Specify .....	24	93 661	9 662	10.3	Z	X
9810	Miscellaneous commodities .....	125	1 590 854	94 914	6.0	.3	X
9940	Rental and leasing receipts .....	14	78 357	458	.6	Z	X
<b>4228201</b>	<b>Wine &amp; distilled alcoholic bev (licensed operation) whsle .....</b>	<b>1 715</b>	<b>X</b>	<b>34 325 562</b>	<b>X</b>	<b>100.0</b>	<b>80.4</b>
4400	Confectionery .....	11	121 551	4 052	3.3	Z	X
4850	Soft drinks and bottled water .....	309	8 790 114	227 803	2.6	.7	X
4860	Other grocery specialties .....	51	542 880	14 162	2.6	Z	X
5600	Beer and ale .....	635	13 926 249	1 181 244	8.5	3.4	X
5700	Wines and distilled alcoholic beverages .....	1 715	34 325 562	32 742 288	95.4	95.4	X
5900	Tobacco and tobacco products .....	80	1 898 120	34 397	1.8	.1	X
9700	Service receipts and labor charges (including installed parts) .....	24	93 661	9 662	10.3	Z	X
9810	Miscellaneous commodities .....	125	1 590 854	94 914	6.0	.3	X
9940	Rental and leasing receipts .....	14	78 357	458	.6	Z	X
<b>4228202</b>	<b>Wine &amp; distilled alcoholic beverage (State operated) whsle .....</b>	<b>122</b>	<b>X</b>	<b>380 402</b>	<b>X</b>	<b>100.0</b>	<b>91.3</b>
5700	Wines and distilled alcoholic beverages .....	122	380 402	379 361	99.7	99.7	88.1
5711	Wines .....	39	316 436	77 067	24.4	20.3	X
5712	Distilled liquor (including premixed alcoholic drinks) .....	122	380 402	302 294	79.5	79.5	X

See footnotes at end of table.



**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4229</b>	<b>Miscellaneous nondurable goods whsle</b> .....	<b>34 063</b>	<b>X</b>	<b>213 618 778</b>	<b>X</b>	<b>100.0</b>	<b>79.0</b>
0100	New and used automobiles, motorcycles, etc. ....	21	46 226	3 549	7.7	Z	X
0120	Buses, campers, and motor homes .....	6	25 363	2 022	8.0	Z	79.0
0122	Motor homes, car trailers, and campers .....	6	25 363	2 022	8.0	Z	X
0200	New and rebuilt automotive parts and supplies .....	233	882 027	58 935	6.7	Z	17.6
0216	Glass .....	6	15 699	4 200	26.8	Z	X
0219	Engine parts, except electrical .....	11	12 391	2 445	19.7	Z	X
0221	Body parts and repair materials .....	37	62 729	8 451	13.5	Z	X
0223	Parts, n.e.c. ....	16	284 284	10 864	3.8	Z	X
0224	Accessories .....	11	20 696	688	3.3	Z	X
0250	Petroleum products marketing equipment .....	10	9 208	2 762	30.0	Z	X
0300	Tires and tubes .....	76	1 055 841	84 317	8.0	Z	X
0400	Household and lawn furniture .....	213	947 924	58 042	6.1	Z	4.3
0411	Upholstered furniture .....	26	99 293	6 795	6.8	Z	X
0412	Sleep furniture and equipment .....	32	291 247	4 070	1.4	Z	X
0413	Lawn furniture and equipment .....	93	450 200	27 065	6.0	Z	X
0414	Other furniture (including sleep sofas) .....	83	242 572	14 767	6.1	Z	X
0420	Office and business furniture .....	112	302 698	29 896	9.9	Z	24.7
0421	New office furniture (wooden and metal) .....	96	246 615	21 722	8.8	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	720	1 629 091	143 185	8.8	.1	X
0520	Linens, domestics, curtains, and draperies .....	350	876 349	54 066	6.2	Z	6.6
0521	Bedspreads, blankets, and bedding .....	40	169 487	10 961	6.5	Z	X
0523	Shades and blinds .....	15	134 627	6 649	4.9	Z	X
0524	Towels and washcloths .....	263	521 376	2 584	.5	Z	X
0525	Other linens and domestics .....	271	549 248	31 825	5.8	Z	X
0530	Flooring and floor coverings .....	90	291 499	29 092	10.0	Z	18.7
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	70	281 342	26 096	9.3	Z	X
0540	Other home furnishings .....	748	2 117 798	168 064	7.9	.1	13.3
0541	Metal flatware and kitchen utensils .....	401	1 078 352	57 795	5.4	Z	X
0542	Mirrors, lamps, and picture frames .....	127	328 203	22 640	6.9	Z	X
0543	Home furnishings, n.e.c. ....	166	749 503	67 261	9.0	Z	X
0600	Lumber: rough, dressed, and finished .....	31	84 162	4 803	5.7	Z	23.6
0611	Dimensional lumber (non-treated) .....	22	51 733	3 333	6.4	Z	X
0620	Plywood and millwork .....	91	888 396	101 973	11.5	Z	5.2
0621	Softwood plywood and oriented strand board (OSB) .....	9	12 154	219	1.8	Z	X
0623	Gypsum, specialty boards, and treatments .....	7	457 570	52 125	11.4	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	26	64 879	3 556	5.5	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	38	136 719	11 525	8.4	Z	9.0
0712	Cement and lime .....	10	12 114	689	5.7	Z	X
0713	Sand, gravel, and crushed stone .....	14	41 768	3 340	8.0	Z	X
0720	Roofing, siding, and insulation materials .....	59	304 528	31 649	10.4	Z	25.2
0721	Roofing, except wood .....	32	270 609	29 498	10.9	Z	X
0722	Siding, except wood .....	7	2 737	180	6.6	Z	X
0723	Insulation materials .....	8	32 856	218	.7	Z	X
0730	Flat glass and other construction glass (excluding automotive) .....	24	85 007	12 118	14.3	Z	X
0740	Other construction materials .....	142	1 193 578	42 369	3.6	Z	3.5
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	10	53 855	4 241	7.9	Z	X
0800	Photographic equipment and supplies (excluding video) .....	285	4 161 864	171 851	4.1	.1	2.5
0813	Photographic film .....	152	596 542	21 748	3.6	Z	X
0814	Developing supplies (excluding film) .....	9	6 323	169	2.7	Z	X
0815	Other photographic equipment and supplies .....	20	226 245	89 989	39.8	Z	X
0900	Office equipment .....	434	741 538	69 538	9.4	Z	25.6
0911	Typewriters and dedicated word processors .....	165	244 697	6 388	2.6	Z	X
0912	Calculators and accounting machines .....	146	308 618	2 138	.7	Z	X
0913	Copying machines and equipment .....	277	578 773	50 167	8.7	Z	X
0914	Dictating, transcribing, and recording machines .....	91	112 521	1 579	1.4	Z	X
0915	Mailing, letter handling, and addressing machines .....	55	145 071	5 154	3.6	Z	X
0920	New computer equipment .....	433	499 412	60 704	12.2	Z	54.1
0921	Computers .....	353	370 985	27 862	7.5	Z	X
0922	Computer storage devices .....	92	228 064	23 215	10.2	Z	X
0923	Computer printers .....	226	304 355	6 117	2.0	Z	X
0924	Other computer peripheral equipment .....	260	264 272	2 099	.8	Z	X
0930	Used computer equipment .....	28	16 286	610	3.7	Z	X
0950	Computer software (packaged) .....	207	256 373	11 289	4.4	Z	X
0960	Restaurant and hotel equipment and supplies .....	403	6 711 165	211 235	3.1	.1	X
0970	Store machines and equipment .....	210	269 098	25 677	9.5	Z	28.6
0971	Vending machines .....	10	23 161	753	3.3	Z	X
0972	Other store machines and equipment .....	186	220 058	24 541	11.2	Z	X
1000	Medical, hospital, and surgical supplies .....	28	163 963	18 463	11.3	Z	16.5
1011	Surgical and medical instruments and equipment .....	8	2 485	615	24.7	Z	X
1013	Other surgical, medical, and hospital supplies .....	16	98 619	15 558	15.8	Z	X
1030	Optical and ophthalmic goods .....	78	250 412	5 064	2.0	Z	74.0
1034	Optical goods, n.e.c. (excluding cameras) .....	74	248 535	4 953	2.0	Z	X
1040	Religious and school supplies .....	113	326 829	28 066	8.6	Z	19.3
1041	Religious supplies .....	11	15 074	6 913	45.9	Z	X
1042	School supplies .....	68	97 453	13 762	14.1	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
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					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4229</b>	<b>Miscellaneous nondurable goods whse—Con.</b>						
1050	Other professional equipment and supplies .....	27	50 160	5 027	10.0	Z	22.5
1051	Architects' equipment and supplies .....	7	5 014	751	15.0	Z	X
1056	Veterinarians' equipment and supplies .....	13	4 297	281	6.5	Z	X
1120	Flat iron and steel products .....	81	7 649 322	294 106	3.8	.1	19.1
1123	Sheets (cold-rolled) .....	26	7 504 397	277 062	3.7	.1	X
1140	Iron and steel wire and wire products .....	104	429 160	24 842	5.8	Z	X
1150	Iron and steel pipe and tubing .....	64	2 335 519	54 901	2.4	Z	63.8
1154	Other steel pipe .....	17	2 168 673	49 148	2.3	Z	X
1200	Copper and brass .....	83	8 989 405	1 495 852	16.6	.7	X
1220	Aluminum shapes, forms, etc. ....	97	12 166 274	1 976 232	16.2	.9	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	7	1 875 540	521 317	27.8	.2	X
1300	Coal and coke .....	18	3 401 405	238 445	7.0	.1	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	37	10 838 862	624 787	5.8	.3	X
1400	Electrical apparatus and equipment .....	372	4 132 577	155 871	3.8	.1	1.5
1411	Power and distribution transformers .....	47	291 423	2 331	.8	Z	X
1412	Switchgear and switchboard apparatus .....	47	122 641	4 084	3.3	Z	X
1414	Conduit, raceway, and fittings .....	76	1 969 949	7 740	.4	Z	X
1415	Electric bulbs (all types) .....	39	71 702	8 630	12.0	Z	X
1416	Interior wiring (excluding conduit) .....	126	2 288 775	20 213	.9	Z	X
1417	Exterior wiring and cable (excluding conduit) .....	30	369 317	43 554	11.8	Z	X
1418	Lighting fixtures (residential and commercial) .....	15	41 855	817	2.0	Z	X
1419	Industrial controls .....	198	3 378 230	44 017	1.3	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	97	1 970 734	6 324	.3	Z	X
1500	Electrical appliances, household .....	344	723 404	54 358	7.5	Z	3.1
1511	Televisions .....	14	34 106	1 066	3.1	Z	X
1512	Radios, stereos, and CD players .....	17	40 564	822	2.0	Z	X
1513	V.C.R.'s and video cameras .....	17	41 697	665	1.6	Z	X
1517	Vacuum cleaners and sewing machines, household .....	15	27 575	497	1.8	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	281	559 490	26 367	4.7	Z	X
1600	Electronic parts and equipment, except communication .....	412	4 097 182	299 303	7.3	.1	.1
1612	Integrated circuits .....	104	3 223 030	13 911	.4	Z	X
1616	Electronic connectors and other passive electronic parts .....	300	3 781 168	103 700	2.7	Z	X
1618	Electronic parts and equipment, n.e.c. ....	140	3 266 328	170 939	5.2	.1	X
1650	Communication equipment and supplies .....	133	252 723	21 393	8.5	Z	18.6
1651	Telephones .....	122	250 983	8 076	3.2	Z	X
1652	Other electronic communication equipment .....	90	178 845	11 153	6.2	Z	X
1653	Other electrical communication equipment .....	17	91 888	2 077	2.3	Z	X
1700	Hardware .....	1 100	5 567 437	464 363	8.3	.2	5.7
1711	Hand tools (including power driven) .....	718	3 853 303	214 807	5.6	.1	X
1712	Bolts, nuts, rivets, and fasteners .....	580	2 683 959	90 448	3.4	Z	X
1713	Cutlery .....	231	870 472	76 939	8.8	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	198	574 037	81 141	14.1	Z	65.0
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	160	316 492	15 185	4.8	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	126	267 325	11 223	4.2	Z	X
1813	Plumbing fixtures .....	60	184 696	14 971	8.1	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	67	64 428	2 503	3.9	Z	X
1815	Boilers, radiators, and convectors .....	13	9 092	1 604	17.6	Z	X
1818	Other plumbing and heating equipment and supplies .....	59	302 692	35 511	11.7	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	44	58 301	8 368	14.4	Z	49.2
1911	Furnaces (warm air) .....	27	36 179	1 410	3.9	Z	X
1912	Central air-conditioning (residential and commercial) .....	34	42 432	4 932	11.6	Z	X
1918	Condensing units for air-conditioners .....	10	2 569	18	.7	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	34	46 582	357	.8	Z	X
2000	Refrigeration equipment and supplies .....	64	51 638	12 098	23.4	Z	13.4
2011	Commercial refrigerators (reach-in and walk-in) .....	62	46 210	2 578	5.6	Z	X
2012	Unit coolers for commercial refrigerators .....	62	46 210	2 740	5.9	Z	X
2013	Condensing units for commercial refrigerators .....	62	46 210	2 426	5.3	Z	X
2014	Refrigerants .....	44	31 471	1 402	4.5	Z	X
2015	Other refrigeration equipment and supplies .....	44	31 471	1 307	4.2	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	29	43 033	5 296	12.3	Z	42.0
2113	New mixers, pavers, and related equipment .....	13	10 677	534	5.0	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	12	17 049	2 260	13.3	Z	X
2118	Used construction and mining machinery and equipment .....	20	21 901	1 568	7.2	Z	X
2200	Farm machinery, equipment, and parts .....	480	2 747 737	153 125	5.6	.1	2.2
2211	New tractors (farm) .....	21	65 601	2 857	4.4	Z	X
2213	New land preparation, planting, and cultivating machinery .....	15	104 610	8 162	7.8	Z	X
2214	New dairy farm and barn equipment .....	49	441 082	24 004	5.4	Z	X
2215	New irrigation equipment .....	62	433 857	47 581	11.0	Z	X
2216	Other new farm machinery and equipment .....	329	1 705 472	65 944	3.9	Z	X
2218	Used farm machinery and equipment .....	265	622 446	1 754	.3	Z	X
2220	Garden machinery, equipment, and parts .....	303	2 056 332	153 105	7.4	.1	6.9
2221	New power lawn mowers .....	58	40 381	2 693	6.7	Z	X
2222	Other new lawn and garden machinery and equipment .....	118	1 592 617	136 809	8.6	.1	X
2230	Food-processing machinery, equipment, and parts .....	14	14 778	3 620	24.5	Z	74.5
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	11	14 400	2 736	19.0	Z	X
2233	Used food-processing machinery and equipment .....	11	14 400	862	6.0	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4229</b>	<b>Miscellaneous nondurable goods whse—Con.</b>						
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	16	11 804	582	4.9	Z	79.0
2311	Pumps .....	16	11 804	190	1.6	Z	X
2312	Motors .....	16	11 804	202	1.7	Z	X
2313	Parts for pumps and motors .....	16	11 804	190	1.6	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	280	12 453 538	3 752 353	30.1	1.8	.3
2321	New pumps, compressors (air or gas), and equipment .....	73	10 070 621	1 982 565	19.7	.9	X
2326	New controlling, recording, and indicating instruments and access .....	130	10 437 999	1 600 470	15.3	.7	X
2327	All other new general-purpose industrial machinery and equipment .....	91	321 780	40 791	12.7	Z	X
2328	Used general-purpose industrial machinery and equipment .....	35	1 533 091	87 024	5.7	Z	X
2330	Metalworking machinery, equipment, and parts .....	32	68 255	6 341	9.3	Z	X
2340	Materials handling machinery, equipment, and parts .....	66	117 470	18 634	15.9	Z	56.2
2343	New forklift trucks .....	35	107 076	16 428	15.3	Z	X
2345	Used materials handling machinery, equipment, and parts .....	53	55 914	1 637	2.9	Z	X
2360	Other industrial machinery, equipment, and parts .....	56	259 654	170 113	65.5	.1	76.4
2363	New printing trades machinery, equipment, and supplies .....	20	14 449	3 547	24.5	Z	X
2366	Other new industrial machinery and equipment .....	41	235 860	161 616	68.5	.1	X
2367	Used industrial machinery and equipment .....	13	6 386	176	2.8	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	16	11 804	291	2.5	Z	79.0
2391	Hydraulic valves .....	16	11 804	196	1.7	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	16	11 804	367	3.1	Z	79.0
2411	Hydraulic cylinders and rotary actuators .....	16	11 804	272	2.3	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	12	2 264	201	8.9	Z	79.0
2421	Hydraulic and pneumatic connectors .....	12	2 264	100	4.4	Z	X
2422	Hydraulic and pneumatic assemblies .....	12	2 264	100	4.4	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	28	22 425	1 654	7.4	Z	75.8
2431	Filters .....	28	22 425	1 556	6.9	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	9	9 999	98	1.0	Z	X
2440	Welding supplies (excluding gases) .....	31	87 824	10 485	11.9	Z	X
2450	Industrial containers and supplies .....	88	363 547	23 374	6.4	Z	33.8
2454	Other industrial containers and supplies .....	82	291 042	21 840	7.5	Z	X
2460	Other industrial supplies .....	429	1 611 538	169 873	10.5	.1	3.3
2461	Printing and duplicating inks .....	63	188 672	33 119	17.6	Z	X
2462	Abrasives and abrasive materials .....	163	268 980	27 271	10.1	Z	X
2465	Strapping and tape .....	111	138 731	4 542	3.3	Z	X
2466	Industrial supplies, n.e.c. ....	189	730 331	58 328	8.0	Z	X
2500	Beauty and barber equipment and supplies .....	9	2 869	619	21.6	Z	X
2520	Custodial (janitors') equipment and supplies .....	66	401 650	32 144	8.0	Z	.5
2523	Custodial supplies .....	34	75 331	11 599	15.4	Z	X
2530	Laundry and dry-cleaning equipment and supplies .....	75	329 694	17 908	5.4	Z	X
2540	Other service establishment equipment and supplies .....	16	69 947	22 357	32.0	Z	79.0
2542	Service establishment equipment and supplies, n.e.c. ....	15	59 243	17 540	29.6	Z	X
2600	Aircraft and aeronautical equipment and supplies .....	43	3 394 762	106 136	3.1	.1	X
2613	Other new aircraft equipment and supplies .....	43	3 394 762	106 136	3.1	.1	X
2620	Marine machinery, equipment, and supplies .....	14	39 824	2 149	5.4	Z	X
2700	Sporting and recreational goods and supplies .....	619	1 887 129	108 837	5.8	.1	4.3
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories .....	15	31 596	1 213	3.8	Z	X
2713	Billiards, pool, bowling equipment, and accessories .....	356	506 599	30 042	5.9	Z	X
2714	Camping and fishing equipment and accessories .....	88	790 040	31 263	4.0	Z	X
2715	Athletic equipment and accessories .....	12	71 412	915	1.3	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	13	99 881	4 158	4.2	Z	X
2800	Toys and hobby goods and supplies .....	1 290	3 893 034	388 918	10.0	.2	15.0
2811	Video games and cartridges .....	62	597 264	21 626	3.6	Z	X
2812	Other toys and games (including fireworks and children's vehicles) .....	824	2 439 893	257 613	10.6	.1	X
2813	Crafts and craft supplies .....	164	244 843	31 861	13.0	Z	X
2814	Other hobby goods and accessories .....	133	415 362	55 866	13.5	Z	X
2930	Recyclable paper and paperboard .....	112	617 810	58 784	9.5	Z	X
2940	Recyclable materials, except metal .....	21	101 962	11 053	10.8	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	537	1 243 342	83 187	6.7	Z	7.4
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location .....	22	115 837	8 855	7.6	Z	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location .....	10	4 077	60	1.5	Z	X
3014	Watches, clocks, and watch movements and cases .....	62	201 594	16 547	8.2	Z	X
3015	Karat gold jewelry (rings, necklaces, etc.) .....	17	22 247	986	4.4	Z	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	134	117 027	17 215	14.7	Z	X
3030	Precious metals—gold, silver, and platinum including precious metal coins .....	9	1 847 724	20 238	1.1	Z	X
3100	Musical instruments and supplies .....	28	83 610	10 885	13.0	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	37	321 435	64 790	20.2	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	334	2 887 408	116 691	4.0	.1	X
3140	Prerecorded video tapes .....	341	2 459 237	184 423	7.5	.1	X
3150	Other durable goods .....	80	368 235	9 878	2.7	Z	7.1
3152	Luggage .....	64	338 915	2 775	.8	Z	X
3154	Other durable goods, n.e.c. ....	64	352 034	6 240	1.8	Z	X
3160	Fire extinguishers and fire safety equipment .....	6	78 244	5 540	7.1	Z	X

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<b>4229</b>	<b>Miscellaneous nondurable goods whsle—Con.</b>						
3200	Printing and writing paper	568	4 495 670	146 399	3.3	.1	3.4
3212	Fine roll paper	66	554 967	16 985	3.1	Z	X
3213	Other printing and writing paper	549	4 287 984	126 800	3.0	.1	X
3300	Stationery, office supplies and greeting cards	1 539	13 580 189	725 319	5.3	.3	2.3
3311	Business forms	474	2 027 259	89 006	4.4	Z	X
3312	Stationery, photocopy paper, and typing paper	525	1 830 305	84 006	4.6	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	403	3 992 034	96 408	2.4	Z	X
3314	Toner and cartridges	505	4 916 080	105 273	2.1	Z	X
3315	Greeting cards	396	1 003 641	69 838	7.0	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	704	2 396 168	143 179	6.0	.1	X
3400	Industrial and personal services paper and plastics	906	10 669 748	432 014	4.0	.2	1.8
3411	Paperboard and boxboard boxes	208	956 636	55 361	5.8	Z	X
3412	Paper dishes, cups, and napkins	735	9 558 905	143 683	1.5	.1	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	545	9 411 952	153 556	1.6	.1	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	380	8 148 104	24 290	.3	Z	X
3415	Other industrial and personal service paper	98	513 785	37 530	7.3	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	1 386	24 058 809	934 413	3.9	.4	1.5
3511	Prescription drugs	80	503 561	27 453	5.5	Z	X
3512	Nonprescription pharmaceuticals	465	1 539 529	263 917	17.1	.1	X
3513	Cosmetics	247	282 187	29 329	10.4	Z	X
3514	Perfumes	63	111 054	12 887	11.6	Z	X
3515	Other toiletries and druggists' sundries	1 006	22 946 277	579 285	2.5	.3	X
3600	Piece goods, knit and woven	247	7 960 295	3 887 794	48.8	1.8	.5
3612	Cotton (including blends)	25	11 461	1 050	9.2	Z	X
3613	Synthetics (excluding synthetic knits)	38	128 249	6 850	5.3	Z	X
3614	Knit fabrics, n.e.c. (including double knit)	37	226 348	10 488	4.6	Z	X
3616	Other piece goods	16	52 268	751	1.4	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	426	2 618 546	79 958	3.1	Z	X
3800	Men's and boys' wear	917	7 024 895	562 378	8.0	.3	1.2
3811	Men's and boys' suits, coats, and formal wear	30	93 000	14 080	15.1	Z	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans	365	4 765 245	91 099	1.9	Z	X
3813	Men's and boys' underwear and nightwear	58	94 697	7 020	7.4	Z	X
3814	Men's and boys' work clothing and uniforms	420	2 751 767	153 373	5.6	.1	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	656	6 644 558	276 801	4.2	.1	X
3900	Women's and children's wear	777	1 228 377	180 376	14.7	.1	9.8
3911	Infants' and children's wear (to size 6X)	41	59 470	5 375	9.0	Z	X
3912	Women's misses', and girls' dresses and blouses	187	311 350	37 262	12.0	Z	X
3913	Women's, misses', and girls' suits and coats	28	65 084	1 513	2.3	Z	X
3914	Women's and misses' outerwear	190	286 761	52 469	18.3	Z	X
3915	Women's and misses' underwear and sleepwear	54	113 753	7 009	6.2	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)	427	745 135	65 422	8.8	Z	X
4000	Footwear	276	6 174 017	1 702 816	27.6	.8	.3
4011	All athletic footwear	9	66 364	951	1.4	Z	X
4013	Other women's, misses', and girls' footwear	165	5 963 594	846 822	14.2	.4	X
4014	Other men's and boy's footwear	172	6 028 281	848 340	14.1	.4	X
4015	Shoe accessories	23	43 072	2 932	6.8	Z	X
4100	Frozen foods (packaged)	739	18 264 660	892 245	4.9	.4	9.3
4111	Dinners (frozen)	189	11 133 458	259 070	2.3	.1	X
4112	Fish and seafoods (frozen packaged)	432	2 698 041	89 389	3.3	Z	X
4113	Vegetables (frozen)	498	8 029 266	110 072	1.4	.1	X
4114	Fruits and fruit juices (frozen)	425	5 186 988	63 369	1.2	Z	X
4115	Meat (frozen packaged)	507	9 093 099	208 051	2.3	.1	X
4116	Frozen baked goods	169	5 334 314	76 138	1.4	Z	X
4117	Other frozen foods (except frozen dairy products)	249	6 757 393	86 077	1.3	Z	X
4200	Dairy products (excluding dried or canned)	646	11 832 724	405 419	3.4	.2	11.8
4211	Butter	371	4 097 638	11 752	.3	Z	X
4212	Cheese	557	8 569 116	188 014	2.2	.1	X
4213	Milk and cream, except raw	191	4 409 432	105 689	2.4	Z	X
4214	Ice cream	83	2 041 765	26 706	1.3	Z	X
4215	Raw milk	20	12 662	479	3.8	Z	X
4216	Other dairy products	172	6 022 486	67 428	1.1	Z	X
4300	Poultry and poultry products	501	5 247 388	247 551	4.7	.1	X
4312	Eggs	416	1 534 000	71 201	4.6	Z	X
4313	Live poultry	435	1 982 169	114 939	5.8	.1	X
4400	Confectionery	1 302	29 342 042	2 943 175	10.0	1.4	2.3
4411	Candy	1 221	27 973 967	2 194 613	7.8	1.0	X
4412	Chewing gum	645	15 327 053	316 570	2.1	.1	X
4413	Nuts	337	11 434 155	168 230	1.5	.1	X
4414	Chips and popcorn	449	13 346 134	136 786	1.0	.1	X
4415	Other confections	227	9 028 176	123 046	1.4	.1	X
4500	Fish and seafoods (excluding canned and frozen packaged)	142	1 065 318	78 306	7.4	Z	X
4600	Meat and meat products (fresh and unpackage)	575	8 056 783	454 790	5.6	.2	14.0
4611	Beef (not killed on location)	448	4 006 409	267 676	6.7	.1	X
4612	Veal (not killed on location)	274	659 752	5 804	.9	Z	X
4613	Lamb and mutton (not killed on location)	9	181 836	2 097	1.2	Z	X
4614	Pork (not killed on location)	306	3 262 700	96 718	3.0	Z	X
4615	Sausage and prepared meats made on location	272	1 566 777	7 017	.4	Z	X
4616	Sausage and prepared meats not made on location	145	5 625 334	34 762	.6	Z	X
4618	Other meat products	68	873 740	40 675	4.7	Z	X
4700	Fresh fruits and vegetables	497	2 675 351	209 926	7.8	.1	1.8
4711	Fresh fruits	475	2 192 986	153 507	7.0	.1	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.)	21	399 160	4 351	1.1	Z	X
4713	Other fresh vegetables	20	398 180	4 479	1.1	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4229</b>	<b>Miscellaneous nondurable goods whsle—Con.</b>						
4800	Coffee, tea, and spices	746	14 250 550	257 452	1.8	.1	8.8
4811	Coffee	473	14 005 109	149 503	1.1	.1	X
4812	Tea	251	7 442 838	54 186	.7	Z	X
4813	Spices	498	5 037 832	53 691	1.1	Z	X
4820	Bread and baked goods	333	1 959 424	40 417	2.1	Z	48.9
4821	Breads and rolls	76	720 513	7 228	1.0	Z	X
4822	Cookies, cakes, and other baked goods	323	1 946 768	32 882	1.7	Z	X
4830	Canned foods	905	16 828 350	764 551	4.5	.4	7.6
4831	Canned and bottled fruits, vegetables, and juices	826	16 095 006	481 437	3.0	.2	X
4832	Canned and bottled baby foods	280	6 794 070	40 042	.6	Z	X
4833	Canned meats	361	7 884 516	81 918	1.0	Z	X
4834	Canned fish and seafoods	387	4 930 180	25 982	.5	Z	X
4835	Canned milk	79	3 410 287	12 296	.4	Z	X
4836	Other canned foods	282	8 385 326	122 012	1.5	.1	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	453	6 435 242	220 150	3.4	.1	X
4850	Soft drinks and bottled water	878	22 070 139	723 027	3.3	.3	8.3
4851	Soft drinks, packaged	704	14 659 957	412 778	2.8	.2	X
4852	Soft drinks, pre and post mix bulk	134	5 602 628	83 052	1.5	Z	X
4853	Bottled water	572	14 860 943	226 343	1.5	.1	X
4860	Other grocery specialties	1 512	25 998 167	1 928 431	7.4	.9	12.3
4861	Pasta	629	8 224 403	120 080	1.5	.1	X
4862	Breakfast cereals	355	7 163 276	54 069	.8	Z	X
4863	Cooking oils and margarine	816	11 564 914	223 389	1.9	.1	X
4864	Flour	676	9 484 416	49 208	.5	Z	X
4865	Pickles, preserves, jellies, jams, and sauces	691	11 497 767	80 141	.7	Z	X
4866	Sugar, refined	753	11 298 318	87 867	.8	Z	X
4867	Pet foods	553	7 289 641	184 000	2.5	.1	X
4868	Grocery specialties, n.e.c.	503	10 739 875	1 127 552	10.5	.5	X
4900	Grain and beans	615	18 338 378	2 591 114	14.1	1.2	3.6
4911	Corn (for grain)	333	2 465 020	285 939	11.6	.1	X
4912	Oats and barley	113	606 700	14 409	2.4	Z	X
4913	Wheat	249	1 699 824	54 202	3.2	Z	X
4914	Sorghum (for grain)	57	211 439	4 079	1.9	Z	X
4915	Soybeans	260	2 024 133	148 873	7.4	.1	X
4916	Other grain and beans (rice and edible and inedible beans)	63	534 390	8 049	1.5	Z	X
5000	Cattle, hogs, sheep, and goats	57	796 440	92 985	11.7	Z	13.0
5012	Hogs	50	744 199	69 448	9.3	Z	X
5014	Goats	7	69 053	6 122	8.9	Z	X
5100	Hides, skins, and pelts	9	15 143	5 974	39.5	Z	X
5120	Leaf tobacco	225	7 211 276	200 569	2.8	.1	X
5140	Other farm products, inedible	59	100 659	23 708	23.6	Z	79.0
5142	Horses, mules, and donkeys	14	10 985	2 132	19.4	Z	X
5143	Farm products, n.e.c.	45	89 674	21 576	24.1	Z	X
5200	Raw cotton	6	52 380	5 501	10.5	Z	X
5300	Plastics materials and basic shapes	489	6 799 807	340 751	5.0	.2	1.4
5311	Plastic pipes, rods, tubes, and shapes	47	217 698	18 613	8.6	Z	X
5313	Plastics raw materials	48	168 494	16 789	10.0	Z	X
5314	Other plastics materials and basic shapes	12	23 169	1 719	7.4	Z	X
5320	Industrial gases (welding, etc.)	31	87 244	18 865	21.6	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	865	15 265 003	4 082 153	26.7	1.9	1.6
5331	Gasses, compressed and liquified, except L.P.	19	331 538	25 284	7.6	Z	X
5332	Alkalies and chlorine	18	222 378	1 167	.5	Z	X
5335	Detergents and soaps	436	2 285 072	417 589	18.3	.2	X
5336	Sanitation chemicals, polishes, and waxes	177	1 249 084	171 028	13.7	.1	X
5338	Wood chemicals, naval stores, and gum	13	105 137	330	.3	Z	X
5341	Insecticides, nonagricultural	17	105 207	663	.6	Z	X
5342	Adhesives, sealants, and glues	105	833 891	62 975	7.6	Z	X
5344	Other chemicals and allied products	302	9 938 478	2 938 014	29.6	1.4	X
5400	Petroleum products	355	3 889 629	319 560	8.2	.2	3.2
5412	Motor gasoline	42	182 684	16 551	9.1	Z	X
5414	Jet fuel (naphtha or kerosine type)	6	14 953	3 569	23.9	Z	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	42	182 684	13 982	7.7	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	39	127 763	16 641	13.0	Z	X
5418	Lubricating oil and greases	257	3 669 179	261 410	7.1	.1	X
5420	Liquified petroleum gases (excluding natural gas)	91	697 433	39 110	5.6	Z	X
5500	Crude oil	25	8 661 115	4 157 775	48.0	1.9	X
5600	Beer and ale	44	610 270	25 884	4.2	Z	X
5700	Wines and distilled alcoholic beverages	45	615 063	41 666	6.8	Z	9.6
5711	Wines	26	374 452	40 235	10.7	Z	X
5800	Farm supplies	7 665	68 909 908	51 963 956	75.4	24.3	57.8
5811	Hay, straw, and alfalfa	629	2 611 599	1 381 153	52.9	.6	X
5812	Feeds (poultry and livestock) not mixed on location	1 374	11 062 969	4 929 591	44.6	2.3	X
5813	Prepared feeds (poultry and livestock) mixed on location	387	3 041 149	1 049 143	34.5	.5	X
5814	Weed killers, soil sterilizers, and soil conditioners	1 646	14 264 832	6 231 844	43.7	2.9	X
5815	Insecticides, fungicides, and pesticides	1 951	16 226 113	5 669 082	34.9	2.7	X
5816	Other agricultural chemicals and fertilizers	4 301	46 520 497	23 147 245	49.8	10.8	X
5817	Seeds and bulbs	2 423	14 982 800	7 762 289	51.8	3.6	X
5818	Other farm supplies (including harness and saddlery equipment)	1 763	6 449 776	1 748 043	27.1	.8	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4229</b>	<b>Miscellaneous nondurable goods whse—Con.</b>						
5900	Tobacco and tobacco products .....	1 679	50 618 080	41 876 135	82.7	19.6	66.5
5911	Cigars .....	1 318	30 659 029	4 256 584	13.9	2.0	X
5912	Cigarettes .....	1 360	44 408 465	33 939 663	76.4	15.9	X
5913	Other tobacco products (excluding leaf) .....	997	28 451 932	3 650 225	12.8	1.7	X
6000	Paint, paint supplies, and wallpaper .....	2 356	8 519 475	6 724 793	78.9	3.1	51.9
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	880	3 636 937	2 144 773	59.0	1.0	X
6012	Industrial/OEM coatings (coatings applied by original manufacturers to products during manufacturing) .....	467	1 963 761	981 974	50.0	.5	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) ..	1 009	2 706 199	1 662 110	61.4	.8	X
6014	Paint supplies .....	944	2 769 557	1 029 596	37.2	.5	X
6015	Wallpaper .....	398	1 230 374	872 241	70.9	.4	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	4 908	35 087 743	32 606 719	92.9	15.3	60.1
6101	Books .....	3 181	23 550 551	16 903 295	71.8	7.9	X
6102	Other periodicals, newspapers, and miscellaneous printed materials .....	2 466	19 232 229	15 691 605	81.6	7.3	X
6110	Flowers and florists' supplies .....	4 210	8 914 914	7 793 202	87.4	3.6	X
6120	Art goods (including novelties and souvenirs) .....	5 237	11 275 115	8 964 047	79.5	4.2	51.1
6121	Art materials .....	1 838	4 181 313	3 380 468	80.8	1.6	X
6122	Novelties and souvenirs .....	3 648	7 579 937	5 578 281	73.6	2.6	X
6130	Textile bags, bagging, and burlap .....	629	1 262 808	772 729	61.2	.4	X
6150	Nondurable goods, n.e.c. ....	6 936	19 493 404	17 035 975	87.4	8.0	X
9700	Service receipts and labor charges (including installed parts) .....	2 586	7 083 354	784 188	11.1	.4	10.9
9701	Labor charges for repair work .....	1 705	2 774 729	168 672	6.1	.1	X
9702	Parts installed in repair work .....	1 133	1 558 149	90 058	5.8	.2	X
9703	Other service receipts and labor charges—Specify .....	975	2 536 804	350 760	13.8	.2	X
9720	Receipts for service contracts .....	788	871 011	191 478	22.0	.1	X
9730	Advertising specialties (paper novelties, etc.) .....	432	507 061	75 344	14.9	.2	X
9740	Receipts for installing equipment .....	549	422 902	73 542	17.4	.2	X
9810	Miscellaneous commodities .....	2 114	22 854 886	1 274 182	5.6	.6	X
9910	Receipts from Commodity Credit Corporation .....	13	80 928	360	.4	.2	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) ...	96	530 316	23 499	4.4	.2	X
9930	Sales of integrated systems which you wrote or modified software .....	166	137 936	31 028	22.5	.2	X
9940	Rental and leasing receipts .....	781	1 753 596	119 866	6.8	.1	7.9
9941	Computer rental and leasing receipts .....	100	69 929	12 847	18.4	.2	X
9942	Photocopying machine rental .....	303	467 101	83 607	17.9	.2	X
9943	Other office machine rental receipts .....	339	305 007	8 191	2.7	.2	X
9944	Other rental receipts .....	47	12 888	213	1.7	.2	X
9950	Construction receipts .....	43	10 776	4 112	38.2	.2	X
9960	Custom software (designed to customer specifications) .....	152	94 699	18 243	19.3	.2	X
9970	Receipts for printing or photocopying performed at this establishment .....	75	108 258	15 051	13.9	.2	X
<b>42291</b>	<b>Farm supplies whse .....</b>	<b>7 378</b>	<b>X</b>	<b>53 634 309</b>	<b>X</b>	<b>100.0</b>	<b>76.1</b>
0200	New and rebuilt automotive parts and supplies .....	75	246 804	6 891	2.8	.2	X
0300	Tires and tubes .....	58	1 020 336	81 507	8.0	.2	X
0540	Other home furnishings .....	11	66 206	11 030	16.7	.2	X
0600	Lumber: rough, dressed, and finished .....	18	69 444	3 729	5.4	.2	11.9
0611	Dimensional lumber (non-treated) .....	10	37 683	2 465	6.5	.2	X
0620	Plywood and millwork .....	41	462 067	42 082	9.1	.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	17	64 097	3 895	6.1	.2	8.0
0713	Sand, gravel, and crushed stone .....	12	36 933	2 857	7.7	.2	X
0720	Roofing, siding, and insulation materials .....	7	22 542	628	2.8	.2	X
0740	Other construction materials .....	109	1 071 095	35 864	3.3	.1	X
1120	Flat iron and steel products .....	13	13 347	923	6.9	.2	X
1140	Iron and steel wire and wire products .....	29	99 283	8 346	8.4	.2	X
1150	Iron and steel pipe and tubing .....	20	60 817	1 143	1.9	.2	X
1300	Coal and coke .....	8	10 383	297	2.9	.2	X
1400	Electrical apparatus and equipment .....	13	29 452	2 156	7.3	.2	X
1500	Electrical appliances, household .....	19	35 656	1 320	3.7	.2	17.1
1517	Vacuum cleaners and sewing machines, household .....	15	27 575	497	1.8	.2	X
1600	Electronic parts and equipment, except communication .....	11	6 581	667	10.1	.2	X
1700	Hardware .....	373	2 785 555	168 586	6.1	.3	2.3
1711	Hand tools (including power driven) .....	187	2 107 598	80 654	3.8	.2	X
1712	Bolts, nuts, rivets, and fasteners .....	141	1 707 777	31 724	1.9	.1	X
1713	Cutlery .....	98	377 931	13 810	3.7	.2	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	22	80 553	7 533	9.4	.2	70.1
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	16	69 992	3 777	5.4	.2	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	11	20 926	371	1.8	.2	X
1813	Plumbing fixtures .....	7	9 888	130	1.3	.2	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	11	20 926	649	3.1	.2	X
1818	Other plumbing and heating equipment and supplies .....	12	24 866	961	3.9	.2	X
2200	Farm machinery, equipment, and parts .....	426	2 620 025	128 681	4.9	.2	2.2
2211	New tractors (farm) .....	21	65 601	2 857	4.4	.2	X
2213	New land preparation, planting, and cultivating machinery .....	15	104 610	8 162	7.8	.2	X
2214	New dairy farm and barn equipment .....	49	441 082	24 004	5.4	.2	X
2215	New irrigation equipment .....	12	318 074	24 937	7.8	.2	X
2216	Other new farm machinery and equipment .....	329	1 705 472	65 944	3.9	.1	X
2218	Used farm machinery and equipment .....	265	622 446	1 754	.3	.2	X
2220	Garden machinery, equipment, and parts .....	190	1 776 591	142 941	8.0	.3	7.2
2221	New power lawn mowers .....	58	40 381	2 693	6.7	.2	X
2222	Other new lawn and garden machinery and equipment .....	118	1 592 617	136 809	8.6	.3	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
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<b>42291</b>	<b>Farm supplies whse—Con.</b>						
2320	General-purpose industrial machinery, equipment, and parts .....	22	73 120	13 788	18.9	Z	39.1
2326	New controlling, recording, and indicating instruments and access .....	18	12 634	1 228	9.7	Z	X
2360	Other industrial machinery, equipment, and parts .....	8	5 477	1 093	20.0	Z	76.1
2366	Other new industrial machinery and equipment .....	8	5 477	1 093	20.0	Z	X
2460	Other industrial supplies .....	10	9 027	363	4.0	Z	14.8
2466	Industrial supplies, n.e.c. ....	6	5 750	200	3.5	Z	X
2700	Sporting and recreational goods and supplies .....	83	886 668	24 869	2.8	Z	1.5
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories .....	13	29 189	389	1.3	Z	X
2714	Camping and fishing equipment and accessories .....	24	696 053	16 606	2.4	Z	X
2715	Athletic equipment and accessories .....	11	70 391	908	1.3	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	11	46 542	507	1.1	Z	X
2800	Toys and hobby goods and supplies .....	7	14 442	1 368	9.5	Z	X
2930	Recyclable paper and paperboard .....	12	68 381	2 952	4.3	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	11	45 102	8 453	18.7	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	6	5 296	1 782	33.6	Z	X
3300	Stationery, office supplies and greeting cards .....	9	12 903	986	7.6	Z	X
3400	Industrial and personal services paper and plastics .....	8	7 388	929	12.6	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	71	602 529	109 426	18.2	.2	2.4
3511	Prescription drugs .....	9	126 246	1 909	1.5	Z	X
3512	Nonprescription pharmaceuticals .....	9	126 246	55 536	44.0	.1	X
3515	Other toiletries and druggists' sundries .....	42	322 561	37 538	11.6	.1	X
3800	Men's and boys' wear .....	35	74 417	4 332	5.8	Z	4.9
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	22	53 499	3 878	7.2	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	22	53 499	353	.7	Z	X
3900	Women's and children's wear .....	7	13 699	681	5.0	Z	X
4000	Footwear .....	24	41 889	799	1.9	Z	X
4300	Poultry and poultry products .....	27	467 056	46 338	9.9	.1	.3
4313	Live poultry .....	19	448 169	43 738	9.8	.1	X
4700	Fresh fruits and vegetables .....	11	456 835	42 937	9.4	.1	X
4800	Coffee, tea, and spices .....	6	15 016	509	3.4	Z	X
4860	Other grocery specialties .....	273	1 624 391	182 521	11.2	.3	29.5
4863	Cooking oils and margarine .....	6	37 633	11 386	30.3	Z	X
4867	Pet foods .....	246	1 111 739	70 432	6.3	.1	X
4868	Grocery specialties, n.e.c. ....	23	475 601	100 659	21.2	.2	X
4900	Grain and beans .....	364	2 643 583	514 280	19.5	1.0	28.3
4911	Corn (for grain) .....	326	2 449 678	285 024	11.6	.5	X
4912	Oats and barley .....	106	591 358	14 110	2.4	Z	X
4913	Wheat .....	242	1 684 482	54 144	3.2	.1	X
4914	Sorghum (for grain) .....	57	211 439	4 079	1.9	Z	X
4915	Soybeans .....	260	2 024 133	148 873	7.4	.3	X
4916	Other grain and beans (rice and edible and inedible beans) .....	63	534 390	8 049	1.5	Z	X
5000	Cattle, hogs, sheep, and goats .....	55	754 137	86 325	11.4	.2	9.6
5012	Hogs .....	50	744 199	69 448	9.3	.1	X
5014	Goats .....	6	28 499	40	.1	Z	X
5120	Leaf tobacco .....	6	10 361	112	1.1	Z	X
5140	Other farm products, inedible .....	16	21 294	6 256	29.4	Z	76.1
5142	Horses, mules, and donkeys .....	14	10 985	2 132	19.4	Z	X
5200	Raw cotton .....	6	52 380	5 501	10.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	128	3 404 782	546 402	16.0	1.0	.3
5331	Gasses, compressed and liquified, except L.P. ....	13	312 385	23 935	7.7	Z	X
5332	Alkalies and chlorine .....	13	105 137	330	.3	Z	X
5335	Detergents and soaps .....	44	210 489	3 603	1.7	Z	X
5336	Sanitation chemicals, polishes, and waxes .....	49	239 783	7 934	3.3	Z	X
5338	Wood chemicals, naval stores, and gum .....	13	105 137	330	.3	Z	X
5341	Insecticides, nonagricultural .....	13	105 137	662	.6	Z	X
5342	Adhesives, sealants, and glues .....	30	421 260	31 666	7.5	.1	X
5344	Other chemicals and allied products .....	44	416 141	20 811	5.0	Z	X
5400	Petroleum products .....	260	1 586 582	212 692	13.4	.4	8.5
5412	Motor gasoline .....	42	182 684	16 551	9.1	Z	X
5414	Jet fuel (naphtha or kerosine type) .....	6	14 953	3 569	23.9	Z	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) .....	42	182 684	13 982	7.7	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	39	127 763	16 641	13.0	Z	X
5418	Lubricating oil and greases .....	229	1 488 495	161 762	10.9	.3	X
5420	Liquified petroleum gases (excluding natural gas) .....	77	687 529	37 443	5.4	.1	X
5800	Farm supplies .....	7 378	53 634 309	50 592 365	94.3	94.3	55.3
5811	Hay, straw, and alfalfa .....	629	2 611 599	1 381 153	52.9	Z	X
5812	Feeds (poultry and livestock) not mixed on location .....	1 277	10 650 236	4 877 077	45.8	Z	9.1
5813	Prepared feeds (poultry and livestock) mixed on location .....	376	2 971 270	1 045 620	35.2	Z	2.0
5814	Weed killers, soil sterilizers, and soil conditioners .....	1 617	14 161 103	6 227 854	44.0	Z	11.6
5815	Insecticides, fungicides, and pesticides .....	1 916	16 046 179	5 650 324	35.2	Z	10.5
5816	Other agricultural chemicals and fertilizers .....	4 189	32 380 327	21 963 599	67.8	Z	41.0
5817	Seeds and bulbs .....	2 384	14 714 980	7 715 753	52.4	Z	14.4
5818	Other farm supplies (including harness and saddlery equipment) .....	1 729	6 324 866	1 730 987	27.4	Z	X
6000	Paint, paint supplies, and wallpaper .....	84	663 370	9 389	1.4	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	11	5 159	126	2.4	Z	34.6
6101	Books .....	11	5 159	124	2.4	Z	X
6110	Flowers and florists' supplies .....	80	235 003	47 961	20.4	.1	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42291</b>	<b>Farm supplies whsle—Con.</b>						
6120	Art goods (including novelties and souvenirs) .....	6	2 146	47	2.2	Z	10.8
6122	Novelties and souvenirs .....	6	2 146	47	2.2	Z	X
6150	Nondurable goods, n.e.c. ....	23	24 153	3 709	15.4	Z	X
9700	Service receipts and labor charges (including installed parts) .....	863	2 674 998	150 819	5.6	.3	5.6
9701	Labor charges for repair work .....	467	1 550 848	58 076	3.7	.1	X
9702	Parts installed in repair work .....	30	342 766	7 938	2.3	Z	X
9703	Other service receipts and labor charges—Specify .....	396	1 065 353	78 589	7.4	.1	X
9810	Miscellaneous commodities .....	512	2 731 289	246 820	9.0	.5	X
9910	Receipts from Commodity Credit Corporation .....	8	76 511	148	.2	Z	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) ...	92	528 996	22 907	4.3	Z	X
9940	Rental and leasing receipts .....	57	155 194	3 826	2.5	Z	X
<b>422910</b>	<b>Farm supplies whsle .....</b>	<b>7 378</b>	<b>X</b>	<b>53 634 309</b>	<b>X</b>	<b>100.0</b>	<b>76.1</b>
0200	New and rebuilt automotive parts and supplies .....	75	246 804	6 891	2.8	Z	X
0300	Tires and tubes .....	58	1 020 336	81 507	8.0	.2	X
0540	Other home furnishings .....	11	66 206	11 030	16.7	Z	X
0600	Lumber: rough, dressed, and finished .....	18	69 444	3 729	5.4	Z	11.9
0611	Dimensional lumber (non-treated) .....	10	37 683	2 465	6.5	Z	X
0620	Plywood and millwork .....	41	462 067	42 082	9.1	.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	17	64 097	3 895	6.1	Z	8.0
0713	Sand, gravel, and crushed stone .....	12	36 933	2 857	7.7	Z	X
0720	Roofing, siding, and insulation materials .....	7	22 542	628	2.8	Z	X
0740	Other construction materials .....	109	1 071 095	35 864	3.3	.1	X
1120	Flat iron and steel products .....	13	13 347	923	6.9	Z	X
1140	Iron and steel wire and wire products .....	29	99 283	8 346	8.4	Z	X
1150	Iron and steel pipe and tubing .....	20	60 817	1 143	1.9	Z	X
1300	Coal and coke .....	8	10 383	297	2.9	Z	X
1400	Electrical apparatus and equipment .....	13	29 452	2 156	7.3	Z	X
1500	Electrical appliances, household .....	19	35 656	1 320	3.7	Z	17.1
1517	Vacuum cleaners and sewing machines, household .....	15	27 575	497	1.8	Z	X
1600	Electronic parts and equipment, except communication .....	11	6 581	667	10.1	Z	X
1700	Hardware .....	373	2 785 555	168 586	6.1	.3	2.3
1711	Hand tools (including power driven) .....	187	2 107 598	80 654	3.8	.2	X
1712	Bolts, nuts, rivets, and fasteners .....	141	1 707 777	31 724	1.9	.1	X
1713	Cutlery .....	98	377 931	13 810	3.7	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	22	80 553	7 533	9.4	Z	70.1
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	16	69 992	3 777	5.4	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	11	20 926	371	1.8	Z	X
1813	Plumbing fixtures .....	7	9 888	130	1.3	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	11	20 926	649	3.1	Z	X
1818	Other plumbing and heating equipment and supplies .....	12	24 866	961	3.9	Z	X
2200	Farm machinery, equipment, and parts .....	426	2 620 025	128 681	4.9	.2	2.2
2211	New tractors (farm) .....	21	65 601	2 857	4.4	Z	X
2213	New land preparation, planting, and cultivating machinery .....	15	104 610	8 162	7.8	Z	X
2214	New dairy farm and barn equipment .....	49	441 082	24 004	5.4	Z	X
2215	New irrigation equipment .....	12	318 074	24 937	7.8	Z	X
2216	Other new farm machinery and equipment .....	329	1 705 472	65 944	3.9	.1	X
2218	Used farm machinery and equipment .....	265	622 446	1 754	.3	Z	X
2220	Garden machinery, equipment, and parts .....	190	1 776 591	142 941	8.0	.3	7.2
2221	New power lawn mowers .....	58	40 381	2 693	6.7	Z	X
2222	Other new lawn and garden machinery and equipment .....	118	1 592 617	136 809	8.6	.3	X
2320	General-purpose industrial machinery, equipment, and parts .....	22	73 120	13 788	18.9	Z	39.1
2326	New controlling, recording, and indicating instruments and access .....	18	12 634	1 228	9.7	Z	X
2360	Other industrial machinery, equipment, and parts .....	8	5 477	1 093	20.0	Z	76.1
2366	Other new industrial machinery and equipment .....	8	5 477	1 093	20.0	Z	X
2460	Other industrial supplies .....	10	9 027	363	4.0	Z	14.8
2466	Industrial supplies, n.e.c. ....	6	5 750	200	3.5	Z	X
2700	Sporting and recreational goods and supplies .....	83	886 668	24 869	2.8	Z	1.5
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories .....	13	29 189	389	1.3	Z	X
2714	Camping and fishing equipment and accessories .....	24	696 053	16 606	2.4	Z	X
2715	Athletic equipment and accessories .....	11	70 391	908	1.3	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	11	46 542	507	1.1	Z	X
2800	Toys and hobby goods and supplies .....	7	14 442	1 368	9.5	Z	X
2930	Recyclable paper and paperboard .....	12	68 381	2 952	4.3	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	11	45 102	8 453	18.7	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	6	5 296	1 782	33.6	Z	X
3300	Stationery, office supplies and greeting cards .....	9	12 903	986	7.6	Z	X
3400	Industrial and personal services paper and plastics .....	8	7 388	929	12.6	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	71	602 529	109 426	18.2	.2	2.4
3511	Prescription drugs .....	9	126 246	1 909	1.5	Z	X
3512	Nonprescription pharmaceuticals .....	9	126 246	55 536	44.0	.1	X
3515	Other toiletries and druggists' sundries .....	42	322 561	37 538	11.6	.1	X
3800	Men's and boys' wear .....	35	74 417	4 332	5.8	Z	4.9
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	22	53 499	3 878	7.2	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	22	53 499	353	.7	Z	X
3900	Women's and children's wear .....	7	13 699	681	5.0	Z	X
4000	Footwear .....	24	41 889	799	1.9	Z	X

See footnotes at end of table.



**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422910</b>	<b>Farm supplies whlse—Con.</b>						
4300	Poultry and poultry products	27	467 056	46 338	9.9	.1	.3
4313	Live poultry	19	448 169	43 738	9.8	.1	X
4700	Fresh fruits and vegetables	11	456 835	42 937	9.4	.1	X
4800	Coffee, tea, and spices	6	15 016	509	3.4	Z	X
4860	Other grocery specialties	273	1 624 391	182 521	11.2	.3	29.5
4863	Cooking oils and margarine	6	37 633	11 386	30.3	Z	X
4867	Pet foods	246	1 111 739	70 432	6.3	.1	X
4868	Grocery specialties, n.e.c.	23	475 601	100 659	21.2	.2	X
4900	Grain and beans	364	2 643 583	514 280	19.5	1.0	28.3
4911	Corn (for grain)	326	2 449 678	285 024	11.6	.5	X
4912	Oats and barley	106	591 358	14 110	2.4	Z	X
4913	Wheat	242	1 684 482	54 144	3.2	.1	X
4914	Sorghum (for grain)	57	211 439	4 079	1.9	Z	X
4915	Soybeans	260	2 024 133	148 873	7.4	.3	X
4916	Other grain and beans (rice and edible and inedible beans)	63	534 390	8 049	1.5	Z	X
5000	Cattle, hogs, sheep, and goats	55	754 137	86 325	11.4	.2	9.6
5012	Hogs	50	744 199	69 448	9.3	.1	X
5014	Goats	6	28 499	40	.1	Z	X
5120	Leaf tobacco	6	10 361	112	1.1	Z	X
5140	Other farm products, inedible	16	21 294	6 256	29.4	Z	76.1
5142	Horses, mules, and donkeys	14	10 985	2 132	19.4	Z	X
5200	Raw cotton	6	52 380	5 501	10.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	128	3 404 782	546 402	16.0	1.0	.3
5331	Gasses, compressed and liquified, except L.P.	13	312 385	23 935	7.7	Z	X
5332	Alkalies and chlorine	13	105 137	330	.3	Z	X
5335	Detergents and soaps	44	210 489	3 603	1.7	Z	X
5336	Sanitation chemicals, polishes, and waxes	49	239 783	7 934	3.3	Z	X
5338	Wood chemicals, naval stores, and gum	13	105 137	330	.3	Z	X
5341	Insecticides, nonagricultural	13	105 137	662	.6	Z	X
5342	Adhesives, sealants, and glues	30	421 260	31 666	7.5	.1	X
5344	Other chemicals and allied products	44	416 141	20 811	5.0	.4	X
5400	Petroleum products	260	1 586 582	212 692	13.4	.4	8.5
5412	Motor gasoline	42	182 684	16 551	9.1	Z	X
5414	Jet fuel (naphtha or kerosine type)	6	14 953	3 569	23.9	Z	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	42	182 684	13 982	7.7	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	39	127 763	16 641	13.0	Z	X
5418	Lubricating oil and greases	229	1 488 495	161 762	10.9	.3	X
5420	Liquified petroleum gases (excluding natural gas)	77	687 529	37 443	5.4	.1	X
5800	Farm supplies	7 378	53 634 309	50 592 365	94.3	94.3	55.3
5811	Hay, straw, and alfalfa	629	2 611 599	1 381 153	52.9	2.6	X
5812	Feeds (poultry and livestock) not mixed on location	1 277	10 650 236	4 877 077	45.8	9.1	X
5813	Prepared feeds (poultry and livestock) mixed on location	1 376	2 971 270	1 045 620	35.2	2.0	X
5814	Weed killers, soil sterilizers, and soil conditioners	1 617	14 161 103	6 227 854	44.0	11.6	X
5815	Insecticides, fungicides, and pesticides	1 916	16 046 179	5 650 324	35.2	10.5	X
5816	Other agricultural chemicals and fertilizers	4 189	32 380 327	21 963 599	67.8	41.0	X
5817	Seeds and bulbs	2 384	14 714 980	7 715 753	52.4	14.4	X
5818	Other farm supplies (including harness and saddlery equipment)	1 729	6 324 866	1 730 987	27.4	3.2	X
6000	Paint, paint supplies, and wallpaper	84	663 370	9 389	1.4	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	11	5 159	126	2.4	Z	34.6
6101	Books	11	5 159	124	2.4	Z	X
6110	Flowers and florists' supplies	80	235 003	47 961	20.4	.1	X
6120	Art goods (including novelties and souvenirs)	6	2 146	47	2.2	Z	10.8
6122	Novelties and souvenirs	6	2 146	47	2.2	Z	X
6150	Nondurable goods, n.e.c.	23	24 153	3 709	15.4	Z	X
9700	Service receipts and labor charges (including installed parts)	863	2 674 998	150 819	5.6	.3	5.6
9701	Labor charges for repair work	467	1 550 848	58 076	3.7	.1	X
9702	Parts installed in repair work	30	342 766	7 938	2.3	Z	X
9703	Other service receipts and labor charges—Specify	396	1 065 353	78 589	7.4	.1	X
9810	Miscellaneous commodities	512	2 731 289	246 820	9.0	.5	X
9910	Receipts from Commodity Credit Corporation	8	76 511	148	.2	Z	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	92	528 996	22 907	4.3	Z	X
9940	Rental and leasing receipts	57	155 194	3 826	2.5	Z	X
<b>4229101</b>	<b>Farm supplies—farm dealers</b>	<b>3 873</b>	<b>X</b>	<b>12 772 801</b>	<b>X</b>	<b>100.0</b>	<b>62.9</b>
0200	New and rebuilt automotive parts and supplies	73	240 588	5 897	2.5	Z	X
0300	Tires and tubes	29	63 087	1 117	1.8	Z	X
0600	Lumber: rough, dressed, and finished	10	37 683	2 465	6.5	Z	20.3
0611	Dimensional lumber (non-treated)	10	37 683	2 465	6.5	Z	X
0620	Plywood and millwork	34	50 339	1 285	2.6	Z	X
0740	Other construction materials	50	103 419	2 133	2.1	Z	X
1120	Flat iron and steel products	7	5 376	58	1.1	Z	X
1150	Iron and steel pipe and tubing	6	21 518	56	.3	Z	X
1500	Electrical appliances, household	15	27 575	497	1.8	Z	7.1
1517	Vacuum cleaners and sewing machines, household	15	27 575	497	1.8	Z	X
1700	Hardware	173	512 230	19 572	3.8	.2	X

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4229101</b>	<b>Farm supplies—farm dealers—Con.</b>						
2200	Farm machinery, equipment, and parts .....	314	1 063 528	44 676	4.2	.4	.6
2214	New dairy farm and barn equipment .....	49	441 082	24 004	5.4	.2	X
2216	Other new farm machinery and equipment .....	265	622 446	18 918	3.0	.1	X
2218	Used farm machinery and equipment .....	265	622 446	1 754	.3	Z	X
2220	Garden machinery, equipment, and parts .....	72	183 974	3 439	1.9	Z	X
2700	Sporting and recreational goods and supplies .....	45	90 333	4 794	5.3	Z	.4
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories .....	13	29 189	389	1.3	Z	X
2714	Camping and fishing equipment and accessories .....	13	29 189	389	1.3	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	17	32 693	2 007	6.1	Z	X
3800	Men's and boys' wear .....	13	20 918	101	.5	Z	X
4000	Footwear .....	24	41 889	799	1.9	Z	X
4300	Poultry and poultry products .....	7	13 820	64	.5	Z	X
4860	Other grocery specialties .....	219	770 741	82 959	10.8	.6	52.4
4867	Pet foods .....	205	384 144	8 956	2.3	.1	X
4868	Grocery specialties, n.e.c. ....	14	386 597	74 003	19.1	.6	X
4900	Grain and beans .....	212	905 757	179 540	19.8	1.4	27.9
4911	Corn (for grain) .....	204	900 859	78 332	8.7	.6	X
4912	Oats and barley .....	50	36 657	605	1.7	Z	X
4913	Wheat .....	152	841 396	21 560	2.6	.2	X
4914	Sorghum (for grain) .....	29	14 792	382	2.6	Z	X
4915	Soybeans .....	169	890 567	74 114	8.3	.6	X
4916	Other grain and beans (rice and edible and inedible beans) .....	44	101 420	4 547	4.5	Z	X
5000	Cattle, hogs, sheep, and goats .....	14	64 969	11 418	17.6	.1	24.3
5012	Hogs .....	14	64 969	11 418	17.6	.1	X
5120	Leaf tobacco .....	6	10 361	112	1.1	Z	X
5140	Other farm products, inedible .....	8	3 561	18	.5	Z	62.9
5142	Horses, mules, and donkeys .....	8	3 561	18	.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	23	58 562	9 055	15.5	.1	X
5400	Petroleum products .....	228	642 396	75 317	11.7	.6	22.6
5412	Motor gasoline .....	42	182 684	16 551	9.1	.1	X
5414	Jet fuel (naphtha or kerosine type) .....	6	14 953	3 569	23.9	Z	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) .....	42	182 684	13 982	7.7	.1	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	39	127 763	16 641	13.0	.1	X
5418	Lubricating oil and greases .....	198	545 929	24 545	4.5	.2	X
5420	Liquified petroleum gases (excluding natural gas) .....	63	207 123	13 582	6.6	.1	X
5800	Farm supplies .....	3 873	12 772 801	12 068 149	94.5	94.5	54.8
5811	Hay, straw, and alfalfa .....	270	744 562	501 608	67.4	3.9	X
5812	Feeds (poultry and livestock) not mixed on location .....	575	1 927 775	1 353 751	70.2	10.6	X
5813	Prepared feeds (poultry and livestock) mixed on location .....	181	540 339	334 732	61.9	2.6	X
5814	Weed killers, soil sterilizers, and soil conditioners .....	595	3 068 353	1 022 453	33.3	8.0	X
5815	Insecticides, fungicides, and pesticides .....	679	2 717 318	822 591	30.3	6.4	X
5816	Other agricultural chemicals and fertilizers .....	2 556	6 743 229	4 308 039	63.9	33.7	X
5817	Seeds and bulbs .....	980	4 827 244	2 794 300	57.9	21.9	X
5818	Other farm supplies (including harness and saddlery equipment) .....	1 024	2 298 227	930 678	40.5	7.3	X
6000	Paint, paint supplies, and wallpaper .....	49	83 190	603	.7	Z	X
6110	Flowers and florists' supplies .....	44	99 409	8 809	8.9	.1	X
9700	Service receipts and labor charges (including installed parts) .....	704	1 635 084	104 299	6.4	.8	7.0
9701	Labor charges for repair work .....	346	610 126	35 200	5.8	.3	X
9703	Other service receipts and labor charges—Specify .....	365	985 549	65 770	6.7	.5	X
9810	Miscellaneous commodities .....	312	718 352	120 871	16.8	.9	X
9910	Receipts from Commodity Credit Corporation .....	6	71 592	98	.1	Z	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) .....	27	67 490	2 522	3.7	Z	X
9940	Rental and leasing receipts .....	14	35 695	274	.8	Z	X
<b>4229102</b>	<b>Farm supplies—whsle distributors .....</b>	<b>3 505</b>	<b>X</b>	<b>40 861 508</b>	<b>X</b>	<b>100.0</b>	<b>80.2</b>
0300	Tires and tubes .....	29	957 249	80 390	8.4	.2	X
0540	Other home furnishings .....	8	59 987	10 366	17.3	Z	X
0600	Lumber: rough, dressed, and finished .....	8	31 761	1 264	4.0	Z	X
0620	Plywood and millwork .....	7	411 728	40 797	9.9	.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	17	64 097	3 895	6.1	Z	8.5
0713	Sand, gravel, and crushed stone .....	12	36 933	2 857	7.7	Z	X
0720	Roofing, siding, and insulation materials .....	6	19 960	501	2.5	Z	X
0740	Other construction materials .....	59	967 676	33 731	3.5	.1	X
1120	Flat iron and steel products .....	6	7 971	865	10.9	Z	X
1140	Iron and steel wire and wire products .....	25	92 884	8 269	8.9	Z	X
1150	Iron and steel pipe and tubing .....	14	39 299	1 087	2.8	Z	X
1400	Electrical apparatus and equipment .....	13	29 452	2 156	7.3	Z	X
1600	Electronic parts and equipment, except communication .....	10	3 999	415	10.4	Z	X
1700	Hardware .....	200	2 273 325	149 014	6.6	.4	2.7
1711	Hand tools (including power driven) .....	187	2 107 598	80 654	3.8	.2	X
1712	Bolts, nuts, rivets, and fasteners .....	141	1 707 777	31 724	1.9	.1	X
1713	Cutlery .....	98	377 931	13 810	3.7	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	21	77 971	7 406	9.5	Z	75.1
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	16	69 992	3 777	5.4	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	11	20 926	371	1.8	Z	X
1813	Plumbing fixtures .....	7	9 888	130	1.3	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	11	20 926	649	3.1	Z	X
1818	Other plumbing and heating equipment and supplies .....	12	24 866	961	3.9	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4229102</b>	<b>Farm supplies—wholesale distributors—Con.</b>						
2200	Farm machinery, equipment, and parts	112	1 556 497	84 005	5.4	.2	3.1
2211	New tractors (farm)	21	65 601	2 857	4.4	Z	X
2213	New land preparation, planting, and cultivating machinery	15	104 610	8 162	7.8	Z	X
2215	New irrigation equipment	12	318 074	24 937	7.8	.1	X
2216	Other new farm machinery and equipment	64	1 083 026	47 026	4.3	.1	X
2220	Garden machinery, equipment, and parts	118	1 592 617	139 502	8.8	.3	8.1
2221	New power lawn mowers	58	40 381	2 693	6.7	Z	X
2222	Other new lawn and garden machinery and equipment	118	1 592 617	136 809	8.6	.3	X
2320	General-purpose industrial machinery, equipment, and parts	22	73 120	13 788	18.9	Z	41.2
2326	New controlling, recording, and indicating instruments and access	18	12 634	1 228	9.7	Z	X
2360	Other industrial machinery, equipment, and parts	8	5 477	1 093	20.0	Z	80.2
2366	Other new industrial machinery and equipment	8	5 477	1 093	20.0	Z	X
2460	Other industrial supplies	6	5 750	200	3.5	Z	3.8
2466	Industrial supplies, n.e.c.	6	5 750	200	3.5	Z	X
2700	Sporting and recreational goods and supplies	38	796 335	20 075	2.5	Z	1.6
2714	Camping and fishing equipment and accessories	11	666 864	16 217	2.4	Z	X
2715	Athletic equipment and accessories	11	70 391	908	1.3	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	11	46 542	507	1.1	Z	X
2930	Recyclable paper and paperboard	12	68 381	2 952	4.3	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	11	45 102	8 453	18.7	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	6	5 296	1 782	33.6	Z	X
3300	Stationery, office supplies and greeting cards	9	12 903	986	7.6	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	54	569 836	107 419	18.9	.3	2.7
3511	Prescription drugs	9	126 246	1 909	1.5	Z	X
3512	Nonprescription pharmaceuticals	9	126 246	55 536	44.0	.1	X
3515	Other toiletries and druggists' sundries	42	322 561	37 538	11.6	.1	X
3800	Men's and boys' wear	22	53 499	4 231	7.9	Z	6.9
3812	Men's and boys' dress and casual shirts, slacks, and jeans	22	53 499	3 878	7.2	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	22	53 499	353	.7	Z	X
3900	Women's and children's wear	6	2 500	125	5.0	Z	X
4300	Poultry and poultry products	20	453 236	46 274	10.2	.1	.3
4313	Live poultry	19	448 169	43 738	9.8	.1	X
4700	Fresh fruits and vegetables	11	456 835	42 937	9.4	.1	X
4800	Coffee, tea, and spices	6	15 016	509	3.4	Z	X
4860	Other grocery specialties	54	853 650	99 562	11.7	.2	4.7
4863	Cooking oils and margarine	6	37 633	11 386	30.3	Z	X
4867	Pet foods	41	727 595	61 476	8.4	.2	X
4868	Grocery specialties, n.e.c.	9	89 004	26 656	29.9	.1	X
4900	Grain and beans	152	1 737 826	334 740	19.3	.8	27.7
4911	Corn (for grain)	122	1 548 819	206 692	13.3	.5	X
4912	Oats and barley	56	554 701	13 505	2.4	Z	X
4913	Wheat	90	843 086	32 584	3.9	.1	X
4914	Sorghum (for grain)	28	196 647	3 697	1.9	Z	X
4915	Soybeans	91	1 133 566	74 759	6.6	.2	X
4916	Other grain and beans (rice and edible and inedible beans)	19	432 970	3 502	.8	Z	X
5000	Cattle, hogs, sheep, and goats	41	689 168	74 907	10.9	.2	8.6
5012	Hogs	36	679 230	58 030	8.5	.1	X
5014	Goats	6	28 499	40	.1	Z	X
5140	Other farm products, inedible	8	17 733	6 238	35.2	Z	80.2
5142	Horses, mules, and donkeys	6	7 424	2 114	28.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	105	3 346 220	537 347	16.1	1.3	4
5331	Gasses, compressed and liquified, except L.P.	13	312 385	23 935	7.7	.1	X
5332	Alkalies and chlorine	13	105 137	330	.3	Z	X
5335	Detergents and soaps	44	210 489	3 603	1.7	Z	X
5336	Sanitation chemicals, polishes, and waxes	49	239 783	7 934	3.3	Z	X
5338	Wood chemicals, naval stores, and gum	13	105 137	330	.3	Z	X
5341	Insecticides, nonagricultural	13	105 137	662	.6	Z	X
5342	Adhesives, sealants, and glues	30	421 260	31 666	7.5	.1	X
5344	Other chemicals and allied products	44	416 141	20 811	5.0	.1	X
5400	Petroleum products	32	944 186	137 375	14.6	.3	.3
5418	Lubricating oil and greases	31	942 566	137 217	14.6	.3	X
5420	Liquified petroleum gases (excluding natural gas)	14	480 406	23 861	5.0	.1	X
5800	Farm supplies	3 505	40 861 508	38 524 216	94.3	94.3	55.5
5811	Hay, straw, and alfalfa	359	1 867 037	879 545	47.1	2.2	X
5812	Feeds (poultry and livestock) not mixed on location	702	8 722 461	3 523 326	40.4	8.6	X
5813	Prepared feeds (poultry and livestock) mixed on location	195	2 430 931	710 888	29.2	1.7	X
5814	Weed killers, soil sterilizers, and soil conditioners	1 021	11 092 750	5 205 401	46.9	12.7	X
5815	Insecticides, fungicides, and pesticides	1 236	13 328 861	4 827 733	36.2	11.8	X
5816	Other agricultural chemicals and fertilizers	1 633	25 637 098	17 655 560	68.9	43.2	X
5817	Seeds and bulbs	1 404	9 887 736	4 921 453	49.8	12.0	X
5818	Other farm supplies (including harness and saddlery equipment)	705	4 026 639	800 309	19.9	2.0	X
6000	Paint, paint supplies, and wallpaper	35	580 180	8 786	1.5	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	11	5 159	126	2.4	Z	36.4
6101	Books	11	5 159	124	2.4	Z	X
6110	Flowers and florists' supplies	36	135 594	39 152	28.9	.1	X
6120	Art goods (including novelties and souvenirs)	6	2 146	47	2.2	Z	11.4
6122	Novelties and souvenirs	6	2 146	47	2.2	Z	X

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**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4229102</b>	<b>Farm supplies—whse distributors—Con.</b>						
6150	Nondurable goods, n.e.c. ....	23	24 153	3 709	15.4	Z	X
9700	Service receipts and labor charges (including installed parts) .....	159	1 039 914	46 520	4.5	.1	2.2
9701	Labor charges for repair work .....	121	940 722	22 876	2.4	.1	X
9702	Parts installed in repair work .....	30	342 766	7 938	2.3	Z	X
9703	Other service receipts and labor charges—Specify .....	32	79 804	12 819	16.1	Z	X
9810	Miscellaneous commodities .....	200	2 012 937	125 949	6.3	.3	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) ...	65	461 506	20 385	4.4	.1	X
9940	Rental and leasing receipts .....	43	119 499	3 552	3.0	Z	X
<b>42292</b>	<b>Book, periodical, &amp; newspaper whse</b> .....	<b>4 265</b>	<b>X</b>	<b>33 630 300</b>	<b>X</b>	<b>100.0</b>	<b>72.7</b>
0420	Office and business furniture .....	9	10 166	2 307	22.7	Z	15.3
0421	New office furniture (wooden and metal) .....	9	10 166	2 307	22.7	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	30	335 373	10 243	3.1	Z	X
0540	Other home furnishings .....	13	198 053	8 615	4.4	Z	61.6
0541	Metal flatware and kitchen utensils .....	13	198 053	8 615	4.4	Z	X
0800	Photographic equipment and supplies (excluding video) .....	8	4 695	196	4.2	Z	X
1040	Religious and school supplies .....	12	15 137	6 926	45.8	Z	69.7
1041	Religious supplies .....	11	15 074	6 913	45.9	Z	X
1120	Flat iron and steel products .....	6	21 357	3 973	18.6	Z	X
1400	Electrical apparatus and equipment .....	14	8 388	481	5.7	Z	X
1500	Electrical appliances, household .....	8	13 443	399	3.0	Z	X
1600	Electronic parts and equipment, except communication .....	25	176 109	7 481	4.2	Z	X
1700	Hardware .....	26	528 116	17 238	3.3	.1	X
2700	Sporting and recreational goods and supplies .....	7	17 624	3 408	19.3	Z	X
2800	Toys and hobby goods and supplies .....	120	1 275 551	137 550	10.8	.4	3.2
2811	Video games and cartridges .....	46	577 051	20 213	3.5	.1	X
2812	Other toys and games (including fireworks and children's vehicles) .....	74	698 500	117 337	16.8	.3	X
3000	Jewelry, diamonds, gem stones, and watches .....	9	168 618	5 099	3.0	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	239	2 802 590	112 435	4.0	.3	X
3140	Prerecorded video tapes .....	203	2 364 693	178 798	7.6	.5	X
3150	Other durable goods .....	10	17 139	1 068	6.2	Z	55.8
3154	Other durable goods, n.e.c. ....	6	15 376	992	6.5	Z	X
3200	Printing and writing paper .....	25	24 600	1 931	7.9	Z	17.1
3213	Other printing and writing paper .....	22	23 201	1 775	7.7	Z	X
3300	Stationery, office supplies and greeting cards .....	255	1 321 562	172 066	13.0	.5	8.2
3311	Business forms .....	166	975 554	73 925	7.6	.2	X
3312	Stationery, photocopy paper, and typing paper .....	75	385 853	12 467	3.2	Z	X
3313	Linked ribbons, carbon paper, pens and pencils .....	38	147 869	1 912	1.3	Z	X
3314	Toner and cartridges .....	35	215 167	1 028	.5	Z	X
3315	Greeting cards .....	81	589 525	28 773	4.9	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	123	957 416	53 954	5.6	.2	X
3400	Industrial and personal services paper and plastics .....	18	134 293	26 822	20.0	.1	34.1
3411	Paperboard and boxboard boxes .....	10	50 555	9 760	19.3	Z	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	6	41 438	3 454	8.3	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	6	173 003	5 693	3.3	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	11	86 405	6 600	7.6	Z	X
5300	Plastics materials and basic shapes .....	9	27 274	7 178	26.3	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	4 265	33 630 300	32 517 575	96.7	96.7	57.1
6101	Books .....	2 693	22 325 690	16 838 115	75.4	50.1	X
6102	Other periodicals, newspapers, and miscellaneous printed materials ...	2 419	19 149 335	15 679 460	81.9	46.6	X
6110	Flowers and florists' supplies .....	8	139 041	4 619	3.3	Z	X
6120	Art goods (including novelties and souvenirs) .....	122	516 885	45 120	8.7	.1	6.5
6121	Art materials .....	11	49 130	3 396	6.9	Z	X
6122	Novelties and souvenirs .....	111	467 755	41 724	8.9	.1	X
6150	Nondurable goods, n.e.c. ....	7	140 092	46 347	33.1	.1	X
9700	Service receipts and labor charges (including installed parts) .....	125	610 513	50 521	8.3	.2	1.0
9701	Labor charges for repair work .....	46	86 425	1 027	1.2	Z	X
9702	Parts installed in repair work .....	46	86 425	1 521	1.8	Z	X
9703	Other service receipts and labor charges—Specify .....	68	394 195	38 633	9.8	.1	X
9730	Advertising specialties (paper novelties, etc.) .....	26	47 510	7 842	16.5	Z	X
9810	Miscellaneous commodities .....	226	3 472 001	202 492	5.8	.6	X
9940	Rental and leasing receipts .....	28	91 416	2 433	2.7	Z	X
9970	Receipts for printing or photocopying performed at this establishment ...	7	63 810	7 654	12.0	Z	X
<b>422920</b>	<b>Book, periodical, &amp; newspaper whse</b> .....	<b>4 265</b>	<b>X</b>	<b>33 630 300</b>	<b>X</b>	<b>100.0</b>	<b>72.7</b>
0420	Office and business furniture .....	9	10 166	2 307	22.7	Z	15.3
0421	New office furniture (wooden and metal) .....	9	10 166	2 307	22.7	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	30	335 373	10 243	3.1	Z	X
0540	Other home furnishings .....	13	198 053	8 615	4.4	Z	61.6
0541	Metal flatware and kitchen utensils .....	13	198 053	8 615	4.4	Z	X
0800	Photographic equipment and supplies (excluding video) .....	8	4 695	196	4.2	Z	X
1040	Religious and school supplies .....	12	15 137	6 926	45.8	Z	69.7
1041	Religious supplies .....	11	15 074	6 913	45.9	Z	X
1120	Flat iron and steel products .....	6	21 357	3 973	18.6	Z	X
1400	Electrical apparatus and equipment .....	14	8 388	481	5.7	Z	X
1500	Electrical appliances, household .....	8	13 443	399	3.0	Z	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422920</b>	<b>Book, periodical, &amp; newspaper whse—Con.</b>						
1600	Electronic parts and equipment, except communication .....	25	176 109	7 481	4.2	Z	X
1700	Hardware .....	26	528 116	17 238	3.3	.1	X
2700	Sporting and recreational goods and supplies .....	7	17 624	3 408	19.3	Z	X
2800	Toys and hobby goods and supplies .....	120	1 275 551	137 550	10.8	.4	3.2
2811	Video games and cartridges .....	46	577 051	20 213	3.5	.1	X
2812	Other toys and games (including fireworks and children's vehicles) .....	74	698 500	117 337	16.8	.3	X
3000	Jewelry, diamonds, gem stones, and watches .....	9	168 618	5 099	3.0	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	239	2 802 590	112 435	4.0	.3	X
3140	Prerecorded video tapes .....	203	2 364 693	178 798	7.6	.5	X
3150	Other durable goods .....	10	17 139	1 068	6.2	Z	55.8
3154	Other durable goods, n.e.c. ....	6	15 376	992	6.5	Z	X
3200	Printing and writing paper .....	25	24 600	1 931	7.9	Z	17.1
3213	Other printing and writing paper .....	22	23 201	1 775	7.7	Z	X
3300	Stationery, office supplies and greeting cards .....	255	1 321 562	172 066	13.0	.5	8.2
3311	Business forms .....	166	975 554	73 925	7.6	.2	X
3312	Stationery, photocopy paper, and typing paper .....	75	385 853	12 467	3.2	Z	X
3313	Inked ribbons, carbon paper, pens and pencils .....	38	147 869	1 912	1.3	Z	X
3314	Toner and cartridges .....	35	215 167	1 028	.5	Z	X
3315	Greeting cards .....	81	589 525	28 773	4.9	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	123	957 416	53 954	5.6	.2	X
3400	Industrial and personal services paper and plastics .....	18	134 293	26 822	20.0	.1	34.1
3411	Paperboard and boxboard boxes .....	10	50 555	9 760	19.3	Z	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	6	41 438	3 454	8.3	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	6	173 003	5 693	3.3	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	11	86 405	6 600	7.6	Z	X
5300	Plastics materials and basic shapes .....	9	27 274	7 178	26.3	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	4 265	33 630 300	32 517 575	96.7	96.7	57.1
6101	Books .....	2 693	22 325 690	16 838 115	75.4	50.1	X
6102	Other periodicals, newspapers, and miscellaneous printed materials ...	2 419	19 149 335	15 679 460	81.9	46.6	X
6110	Flowers and florists' supplies .....	8	139 041	4 619	3.3	Z	X
6120	Art goods (including novelties and souvenirs) .....	122	516 885	45 120	8.7	.1	6.5
6121	Art materials .....	11	49 130	3 396	6.9	Z	X
6122	Novelties and souvenirs .....	111	467 755	41 724	8.9	.1	X
6150	Nondurable goods, n.e.c. ....	7	140 092	46 347	33.1	.1	X
9700	Service receipts and labor charges (including installed parts) .....	125	610 513	50 521	8.3	.2	1.0
9701	Labor charges for repair work .....	46	86 425	1 027	1.2	Z	X
9702	Parts installed in repair work .....	46	86 425	1 521	1.8	Z	X
9703	Other service receipts and labor charges—Specify .....	68	394 195	38 633	9.8	.1	X
9730	Advertising specialties (paper novelties, etc.) .....	26	47 510	7 842	16.5	Z	X
9810	Miscellaneous commodities .....	226	3 472 001	202 492	5.8	.6	X
9940	Rental and leasing receipts .....	28	91 416	2 433	2.7	Z	X
9970	Receipts for printing or photocopying performed at this establishment .....	7	63 810	7 654	12.0	Z	X
<b>42293</b>	<b>Flower, nursery stock, &amp; florists' supplies whse .....</b>	<b>3 900</b>	<b>X</b>	<b>8 002 830</b>	<b>X</b>	<b>100.0</b>	<b>75.4</b>
0400	Household and lawn furniture .....	26	43 450	4 720	10.9	.1	X
0500	Household china, glassware, crockery, and plastic housewares .....	60	106 035	11 112	10.5	.1	X
0520	Linens, domestics, curtains, and draperies .....	7	12 872	1 740	13.5	Z	X
0540	Other home furnishings .....	22	29 006	1 857	6.4	Z	X
1140	Iron and steel wire and wire products .....	6	4 849	659	13.6	Z	X
1200	Copper and brass .....	8	8 909	548	6.2	Z	X
1700	Hardware .....	28	166 823	17 372	10.4	.2	X
2800	Toys and hobby goods and supplies .....	67	203 776	45 186	22.2	.6	X
3300	Stationery, office supplies and greeting cards .....	22	72 193	10 924	15.1	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	16	56 785	11 018	19.4	.1	X
4400	Confectionery .....	11	32 158	1 620	5.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	9	13 991	832	5.9	Z	X
5800	Farm supplies .....	59	298 278	67 126	22.5	.8	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	27	68 997	2 015	2.9	Z	X
6110	Flowers and florists' supplies .....	3 900	8 002 830	7 686 018	96.0	96.0	X
6120	Art goods (including novelties and souvenirs) .....	69	119 962	20 987	17.5	.3	X
6150	Nondurable goods, n.e.c. ....	10	78 044	35 290	45.2	.4	X
9700	Service receipts and labor charges (including installed parts) .....	75	88 697	9 856	11.1	.1	X
9810	Miscellaneous commodities .....	68	346 866	15 547	4.5	.2	X
9940	Rental and leasing receipts .....	27	26 186	2 306	8.8	Z	X
<b>422930</b>	<b>Flower, nursery stock, &amp; florists' supplies whse .....</b>	<b>3 900</b>	<b>X</b>	<b>8 002 830</b>	<b>X</b>	<b>100.0</b>	<b>75.4</b>
0400	Household and lawn furniture .....	26	43 450	4 720	10.9	.1	X
0500	Household china, glassware, crockery, and plastic housewares .....	60	106 035	11 112	10.5	.1	X
0520	Linens, domestics, curtains, and draperies .....	7	12 872	1 740	13.5	Z	X
0540	Other home furnishings .....	22	29 006	1 857	6.4	Z	X
1140	Iron and steel wire and wire products .....	6	4 849	659	13.6	Z	X
1200	Copper and brass .....	8	8 909	548	6.2	Z	X
1700	Hardware .....	28	166 823	17 372	10.4	.2	X
2800	Toys and hobby goods and supplies .....	67	203 776	45 186	22.2	.6	X
3300	Stationery, office supplies and greeting cards .....	22	72 193	10 924	15.1	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	16	56 785	11 018	19.4	.1	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422930</b>	<b>Flower, nursery stock, &amp; florists' supplies whsle—Con.</b>						
4400	Confectionery	11	32 158	1 620	5.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	9	13 991	832	5.9	Z	X
5800	Farm supplies	59	298 278	67 126	22.5	.8	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	27	68 997	2 015	2.9	Z	X
6110	Flowers and florists' supplies	3 900	8 002 830	7 686 018	96.0	96.0	X
6120	Art goods (including novelties and souvenirs)	69	119 962	20 987	17.5	.3	X
6150	Nondurable goods, n.e.c.	10	78 044	35 290	45.2	.4	X
9700	Service receipts and labor charges (including installed parts)	75	88 697	9 856	11.1	.1	X
9810	Miscellaneous commodities	68	346 866	15 547	4.5	.2	X
9940	Rental and leasing receipts	27	26 186	2 306	8.8	Z	X
<b>42294</b>	<b>Tobacco &amp; tobacco product whsle</b>	<b>1 561</b>	<b>X</b>	<b>50 268 772</b>	<b>X</b>	<b>100.0</b>	<b>91.5</b>
0800	Photographic equipment and supplies (excluding video)	46	3 057 321	28 608	.9	.1	X
0960	Restaurant and hotel equipment and supplies	197	5 056 547	81 803	1.6	.2	X
1700	Hardware	11	127 185	2 280	1.8	Z	X
2520	Custodial (janitors') equipment and supplies	9	60 772	1 198	2.0	Z	X
2530	Laundry and dry-cleaning equipment and supplies	8	112 406	1 957	1.7	Z	X
2800	Toys and hobby goods and supplies	8	153 799	1 820	1.2	Z	81.4
2812	Other toys and games (including fireworks and children's vehicles)	8	153 799	1 820	1.2	Z	X
3300	Stationery, office supplies and greeting cards	101	6 209 346	87 115	1.4	.2	X
3400	Industrial and personal services paper and plastics	385	8 802 212	212 524	2.4	.4	.2
3412	Paper dishes, cups, and napkins	384	8 789 538	88 242	1.0	.2	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	384	8 789 538	105 628	1.2	.2	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	320	7 779 498	14 470	.2	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	639	21 325 721	540 316	2.5	1.1	.6
3512	Nonprescription pharmaceuticals	215	1 035 995	128 168	12.4	.3	X
3515	Other toiletries and druggists' sundries	636	21 325 197	412 142	1.9	.8	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	50	1 767 292	21 507	1.2	Z	X
4100	Frozen foods (packaged)	322	16 577 220	537 024	3.2	1.1	6.0
4111	Dinners (frozen)	143	10 093 773	234 457	2.3	.5	X
4112	Fish and seafoods (frozen packaged)	65	1 471 339	21 177	1.4	Z	X
4113	Vegetables (frozen)	140	6 905 362	63 871	.9	.1	X
4114	Fruits and fruit juices (frozen)	68	3 715 051	42 564	1.1	.1	X
4115	Meat (frozen packaged)	133	7 449 270	90 575	1.2	.2	X
4116	Frozen baked goods	62	4 115 090	33 880	.8	.1	X
4117	Other frozen foods (except frozen dairy products)	110	5 349 210	50 496	.9	.1	X
4200	Dairy products (excluding dried or canned)	220	9 952 003	160 949	1.6	.3	7.6
4211	Butter	84	3 797 219	6 446	.2	Z	X
4212	Cheese	161	7 083 502	25 886	.4	.1	X
4213	Milk and cream, except raw	77	3 620 187	82 993	2.3	.2	X
4214	Ice cream	23	1 835 826	24 705	1.3	Z	X
4215	Raw milk	8	4 749	325	6.8	Z	X
4216	Other dairy products	83	5 254 113	20 592	.4	Z	X
4300	Poultry and poultry products	47	3 217 863	53 201	1.7	.1	X
4400	Confectionery	999	27 085 689	2 786 973	10.3	5.5	1.4
4411	Candy	989	27 050 925	2 116 454	7.8	4.2	X
4412	Chewing gum	637	15 324 092	316 420	2.1	.6	X
4413	Nuts	285	10 127 101	91 908	.9	.2	X
4414	Chips and popcorn	449	13 346 134	136 786	1.0	.3	X
4415	Other confections	223	9 024 329	123 009	1.4	.2	X
4600	Meat and meat products (fresh and un packaged)	129	6 261 795	162 476	2.6	.3	9.7
4611	Beef (not killed on location)	36	2 446 388	75 986	3.1	.2	X
4614	Pork (not killed on location)	31	2 382 428	53 813	2.3	.1	X
4615	Sausage and prepared meats made on location	17	1 408 825	3 402	.2	Z	X
4616	Sausage and prepared meats not made on location	96	5 399 135	28 566	.5	.1	X
4618	Other meat products	18	101 457	650	.6	Z	X
4700	Fresh fruits and vegetables	20	398 180	11 942	3.0	Z	7.5
4711	Fresh fruits	20	398 180	3 572	.9	Z	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.)	20	398 180	3 873	1.0	Z	X
4713	Other fresh vegetables	20	398 180	4 479	1.1	Z	X
4800	Coffee, tea, and spices	339	12 703 439	201 340	1.6	.4	8.4
4811	Coffee	339	12 703 439	123 713	1.0	.2	X
4812	Tea	131	6 922 142	47 350	.7	.1	X
4813	Spices	107	3 802 412	30 273	.8	.1	X
4820	Bread and baked goods	42	1 074 264	21 145	2.0	Z	71.2
4822	Cookies, cakes, and other baked goods	42	1 074 264	20 665	1.9	Z	X
4830	Canned foods	487	15 601 207	717 750	4.6	1.4	6.7
4831	Canned and bottled fruits, vegetables, and juices	431	15 133 737	451 159	3.0	.9	X
4832	Canned and bottled baby foods	171	6 721 674	39 325	.6	.1	X
4833	Canned meats	228	7 042 123	75 328	1.1	.2	X
4834	Canned fish and seafoods	129	4 728 013	23 573	.5	.2	X
4835	Canned milk	74	3 362 781	11 806	.4	Z	X
4836	Other canned foods	263	7 838 021	116 020	1.5	.2	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	188	6 218 828	212 952	3.4	.4	X
4850	Soft drinks and bottled water	642	20 181 093	614 692	3.0	1.2	6.8
4851	Soft drinks, packaged	510	13 521 523	323 199	2.4	.6	X
4852	Soft drinks, pre and post mix bulk	31	4 515 684	73 567	1.6	.1	X
4853	Bottled water	423	14 027 223	217 388	1.6	.4	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42294</b>	<b>Tobacco &amp; tobacco product whsle—Con.</b>						
4860	Other grocery specialties .....	430	16 092 871	1 090 183	6.8	2.2	14.9
4861	Pasta .....	94	1 157 381	9 900	.9	Z	X
4862	Breakfast cereals .....	243	6 776 799	50 261	.7	.1	X
4863	Cooking oils and margarine .....	187	4 003 912	28 214	.7	.1	X
4864	Flour .....	164	3 332 459	15 753	.5	Z	X
4865	Pickles, preserves, jellies, jams, and sauces .....	164	4 872 462	32 180	.7	.1	X
4866	Sugar, refined .....	229	5 431 922	47 527	.9	.1	X
4867	Pet foods .....	273	6 122 822	112 783	1.8	.2	X
4868	Grocery specialties, n.e.c. ....	135	8 065 952	793 577	9.8	1.6	X
4900	Grain and beans .....	12	360 938	5 746	1.6	Z	X
5120	Leaf tobacco .....	216	7 200 306	200 153	2.8	.4	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	11	217 981	4 059	1.9	Z	3.2
5344	Other chemicals and allied products .....	10	205 307	3 934	1.9	Z	X
5600	Beer and ale .....	30	394 096	24 792	6.3	Z	X
5700	Wines and distilled alcoholic beverages .....	25	312 337	32 779	10.5	.1	4.0
5711	Wines .....	25	312 337	32 779	10.5	.1	X
5900	Tobacco and tobacco products .....	1 561	50 268 772	41 846 452	83.2	83.2	77.4
5911	Cigars .....	1 309	30 656 592	4 256 564	13.9	8.5	X
5912	Cigarettes .....	1 360	44 408 465	33 939 663	76.4	67.5	X
5913	Other tobacco products (excluding leaf) .....	997	28 451 932	3 650 225	12.8	7.3	X
6120	Art goods (including novelties and souvenirs) .....	11	37 048	8 526	23.0	Z	91.5
6122	Novelties and souvenirs .....	11	37 048	8 526	23.0	Z	X
6150	Nondurable goods, n.e.c. ....	11	518 092	52 280	10.1	.1	X
9700	Service receipts and labor charges (including installed parts) .....	11	1 390 416	22 572	1.6	Z	X
9810	Miscellaneous commodities .....	287	9 050 792	504 894	5.6	1.0	X
9940	Rental and leasing receipts .....	20	840 961	3 099	.4	Z	X
<b>422940</b>	<b>Tobacco &amp; tobacco product whsle .....</b>	<b>1 561</b>	<b>X</b>	<b>50 268 772</b>	<b>X</b>	<b>100.0</b>	<b>91.5</b>
0800	Photographic equipment and supplies (excluding video) .....	46	3 057 321	28 608	.9	.1	X
0960	Restaurant and hotel equipment and supplies .....	197	5 056 547	81 803	1.6	.2	X
1700	Hardware .....	11	127 185	2 280	1.8	Z	X
2520	Custodial (janitors') equipment and supplies .....	9	60 772	1 198	2.0	Z	X
2530	Laundry and dry-cleaning equipment and supplies .....	8	112 406	1 957	1.7	Z	X
2800	Toys and hobby goods and supplies .....	8	153 799	1 820	1.2	Z	81.4
2812	Other toys and games (including fireworks and children's vehicles) .....	8	153 799	1 820	1.2	Z	X
3300	Stationery, office supplies and greeting cards .....	101	6 209 346	87 115	1.4	.2	X
3400	Industrial and personal services paper and plastics .....	385	8 802 212	212 524	2.4	.4	.2
3412	Paper dishes, cups, and napkins .....	384	8 789 538	88 242	1.0	.2	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	384	8 789 538	105 628	1.2	.2	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	320	7 779 498	14 470	.2	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	639	21 325 721	540 316	2.5	1.1	.6
3512	Nonprescription pharmaceuticals .....	215	1 035 995	128 168	12.4	.3	X
3515	Other toiletries and druggists' sundries .....	636	21 325 197	412 142	1.9	.8	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	50	1 767 292	21 507	1.2	Z	X
4100	Frozen foods (packaged) .....	322	16 577 220	537 024	3.2	1.1	6.0
4111	Dinners (frozen) .....	143	10 093 773	234 457	2.3	.5	X
4112	Fish and seafoods (frozen packaged) .....	65	1 471 339	21 177	1.4	Z	X
4113	Vegetables (frozen) .....	140	6 905 362	63 871	.9	.1	X
4114	Fruits and fruit juices (frozen) .....	68	3 715 051	42 564	1.1	.1	X
4115	Meat (frozen packaged) .....	133	7 449 270	90 575	1.2	.2	X
4116	Frozen baked goods .....	62	4 115 090	33 880	.8	.1	X
4117	Other frozen foods (except frozen dairy products) .....	110	5 349 210	50 496	.9	.1	X
4200	Dairy products (excluding dried or canned) .....	220	9 952 003	160 949	1.6	.3	7.6
4211	Butter .....	84	3 797 219	6 446	.2	Z	X
4212	Cheese .....	161	7 083 502	25 886	.4	.1	X
4213	Milk and cream, except raw .....	77	3 620 187	82 993	2.3	.2	X
4214	Ice cream .....	23	1 835 826	24 705	1.3	Z	X
4215	Raw milk .....	8	4 749	325	6.8	Z	X
4216	Other dairy products .....	83	5 254 113	20 592	.4	Z	X
4300	Poultry and poultry products .....	47	3 217 863	53 201	1.7	.1	X
4400	Confectionery .....	999	27 085 689	2 786 973	10.3	5.5	1.4
4411	Candy .....	989	27 050 925	2 116 454	7.8	4.2	X
4412	Chewing gum .....	637	15 324 092	316 420	2.1	.6	X
4413	Nuts .....	285	10 127 101	91 908	.9	.2	X
4414	Chips and popcorn .....	449	13 346 134	136 786	1.0	.3	X
4415	Other confections .....	223	9 024 329	123 009	1.4	.2	X
4600	Meat and meat products (fresh and unpackaged) .....	129	6 261 795	162 476	2.6	.3	9.7
4611	Beef (not killed on location) .....	36	2 446 388	75 986	3.1	.2	X
4614	Pork (not killed on location) .....	31	2 382 428	53 813	2.3	.1	X
4615	Sausage and prepared meats made on location .....	17	1 408 825	3 402	.2	Z	X
4616	Sausage and prepared meats not made on location .....	96	5 399 135	28 566	.5	.1	X
4618	Other meat products .....	18	101 457	650	.6	Z	X
4700	Fresh fruits and vegetables .....	20	398 180	11 942	3.0	Z	7.5
4711	Fresh fruits .....	20	398 180	3 572	.9	Z	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.) .....	20	398 180	3 873	1.0	Z	X
4713	Other fresh vegetables .....	20	398 180	4 479	1.1	Z	X
4800	Coffee, tea, and spices .....	339	12 703 439	201 340	1.6	.4	8.4
4811	Coffee .....	339	12 703 439	123 713	1.0	.2	X
4812	Tea .....	131	6 922 142	47 350	.7	.1	X
4813	Spices .....	107	3 802 412	30 273	.8	.1	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422940</b>	<b>Tobacco &amp; tobacco product whsle—Con.</b>						
4820	Bread and baked goods	42	1 074 264	21 145	2.0	Z	71.2
4822	Cookies, cakes, and other baked goods	42	1 074 264	20 665	1.9	Z	X
4830	Canned foods	487	15 601 207	717 750	4.6	1.4	6.7
4831	Canned and bottled fruits, vegetables, and juices	431	15 133 737	451 159	3.0	.9	X
4832	Canned and bottled baby foods	171	6 721 674	39 325	.6	.1	X
4833	Canned meats	228	7 042 123	75 328	1.1	.2	X
4834	Canned fish and seafoods	129	4 728 013	23 573	.5	Z	X
4835	Canned milk	74	3 362 781	11 806	.4	Z	X
4836	Other canned foods	263	7 838 021	116 020	1.5	.2	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	188	6 218 828	212 952	3.4	.4	X
4850	Soft drinks and bottled water	642	20 181 093	614 692	3.0	1.2	6.8
4851	Soft drinks, packaged	510	13 521 523	323 199	2.4	.6	X
4852	Soft drinks, pre and post mix bulk	31	4 515 684	73 567	1.6	.1	X
4853	Bottled water	423	14 027 223	217 388	1.6	.4	X
4860	Other grocery specialties	430	16 092 871	1 090 183	6.8	2.2	14.9
4861	Pasta	94	1 157 381	9 900	.9	Z	X
4862	Breakfast cereals	243	6 776 799	50 261	.7	.1	X
4863	Cooking oils and margarine	187	4 003 912	28 214	.7	.1	X
4864	Flour	164	3 332 459	15 753	.5	Z	X
4865	Pickles, preserves, jellies, jams, and sauces	164	4 872 462	32 180	.7	.1	X
4866	Sugar, refined	229	5 431 922	47 527	.9	.1	X
4867	Pet foods	273	6 122 822	112 783	1.8	.2	X
4868	Grocery specialties, n.e.c.	135	8 065 952	793 577	9.8	1.6	X
4900	Grain and beans	12	360 938	5 746	1.6	Z	X
5120	Leaf tobacco	216	7 200 306	200 153	2.8	.4	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	11	217 981	4 059	1.9	Z	3.2
5344	Other chemicals and allied products	10	205 307	3 934	1.9	Z	X
5600	Beer and ale	30	394 096	24 792	6.3	Z	X
5700	Wines and distilled alcoholic beverages	25	312 337	32 779	10.5	.1	4.0
5711	Wines	25	312 337	32 779	10.5	.1	X
5900	Tobacco and tobacco products	1 561	50 268 772	41 846 452	83.2	83.2	77.4
5911	Cigars	1 309	30 656 592	4 256 564	13.9	8.5	X
5912	Cigarettes	1 360	44 408 465	33 939 663	76.4	67.5	X
5913	Other tobacco products (excluding leaf)	997	28 451 932	3 650 225	12.8	7.3	X
6120	Art goods (including novelties and souvenirs)	11	37 048	8 526	23.0	Z	91.5
6122	Novelties and souvenirs	11	37 048	8 526	23.0	Z	X
6150	Nondurable goods, n.e.c.	11	518 092	52 280	10.1	.1	X
9700	Service receipts and labor charges (including installed parts)	11	1 390 416	22 572	1.6	Z	X
9810	Miscellaneous commodities	287	9 050 792	504 894	5.6	1.0	X
9940	Rental and leasing receipts	20	840 961	3 099	.4	Z	X
<b>42295</b>	<b>Paint, varnish, &amp; supplies whsle</b>	<b>2 192</b>	<b>X</b>	<b>7 510 467</b>	<b>X</b>	<b>100.0</b>	<b>65.3</b>
0200	New and rebuilt automotive parts and supplies	62	114 969	25 804	22.4	.3	8.5
0216	Glass	6	15 699	4 200	26.8	.1	X
0219	Engine parts, except electrical	11	12 391	2 445	19.7	Z	X
0221	Body parts and repair materials	37	62 729	8 451	13.5	.1	X
0223	Parts, n.e.c.	12	15 690	5 770	36.8	.1	X
0224	Accessories	11	20 696	688	3.3	Z	X
0250	Petroleum products marketing equipment	10	9 208	2 762	30.0	Z	X
0400	Household and lawn furniture	19	71 703	6 926	9.7	.1	12.6
0411	Upholstered furniture	19	71 703	5 602	7.8	.1	X
0414	Other furniture (including sleep sofas)	14	17 418	570	3.3	Z	X
0520	Linens, domestics, curtains, and draperies	20	153 375	11 069	7.2	.1	5.3
0523	Shades and blinds	13	128 540	5 860	4.6	.1	X
0525	Other linens and domestics	8	24 835	5 209	21.0	.1	X
0530	Flooring and floor coverings	43	253 959	24 743	9.7	.3	12.6
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	41	245 963	21 821	8.9	.3	X
0540	Other home furnishings	6	35 529	2 014	5.7	Z	X
0600	Lumber: rough, dressed, and finished	12	14 050	974	6.9	Z	48.2
0611	Dimensional lumber (non-treated)	12	14 050	868	6.2	Z	X
0620	Plywood and millwork	14	175 371	16 988	9.7	.2	.2
0621	Softwood plywood and oriented strand board (OSB)	9	12 154	219	1.8	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.)	9	12 154	1 471	12.1	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	14	67 546	5 696	8.4	.1	4.9
0712	Cement and lime	10	12 114	689	5.7	Z	X
0720	Roofing, siding, and insulation materials	37	221 653	27 911	12.6	.4	12.5
0721	Roofing, except wood	30	218 916	27 513	12.6	.4	X
0722	Siding, except wood	7	2 737	180	6.6	Z	X
0723	Insulation materials	8	32 856	218	.7	Z	X
0740	Other construction materials	9	46 820	455	1.0	Z	X
1120	Flat iron and steel products	16	70 751	9 453	13.4	.1	X
1150	Iron and steel pipe and tubing	6	69 738	1 122	1.6	Z	X
1400	Electrical apparatus and equipment	19	269 273	57 635	21.4	.8	X
1700	Hardware	121	763 043	127 083	16.7	1.7	16.2
1711	Hand tools (including power driven)	99	561 293	53 176	9.5	.7	X
1712	Bolts, nuts, rivets, and fasteners	31	223 454	11 556	5.2	.2	X
1713	Cutlery	59	464 092	62 347	13.4	.8	X

See footnotes at end of table.



**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42295</b>	<b>Paint, varnish, &amp; supplies whsle—Con.</b>						
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	22	208 668	37 515	18.0	.5	54.5
1811	Plastic pipe fittings and valves (excluding pipe and tubing) . . . . .	15	177 641	8 245	4.6	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) . . . . .	13	176 949	7 930	4.5	.1	X
1818	Other plumbing and heating equipment and supplies . . . . .	17	77 530	7 249	9.4	.1	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	54	272 548	41 124	15.1	.5	.8
2327	All other new general-purpose industrial machinery and equipment . . . . .	47	173 881	14 521	8.4	.2	X
2330	Metalworking machinery, equipment, and parts . . . . .	18	40 222	892	2.2	Z	X
2340	Materials handling machinery, equipment, and parts . . . . .	7	19 070	1 148	6.0	Z	X
2450	Industrial containers and supplies . . . . .	6	72 505	1 534	2.1	Z	X
2460	Other industrial supplies . . . . .	293	1 039 439	123 156	11.8	1.6	1.9
2461	Printing and duplicating inks . . . . .	63	188 672	33 119	17.6	.4	X
2462	Abrasives and abrasive materials . . . . .	163	268 980	27 271	10.1	.4	X
2465	Strapping and tape . . . . .	105	132 414	4 350	3.3	.1	X
2466	Industrial supplies, n.e.c. . . . .	93	382 792	40 340	10.5	.5	X
2620	Marine machinery, equipment, and supplies . . . . .	6	27 833	1 904	6.8	Z	X
3400	Industrial and personal services paper and plastics . . . . .	8	11 191	755	6.7	Z	X
3600	Piece goods, knit and woven . . . . .	22	85 339	11 737	13.8	.2	X
5300	Plastics materials and basic shapes . . . . .	43	265 940	18 286	6.9	.2	31.7
5311	Plastic pipes, rods, tubes, and shapes . . . . .	13	110 946	5 630	5.1	.1	X
5313	Plastics raw materials . . . . .	17	137 255	11 411	8.3	.2	X
5314	Other plastics materials and basic shapes . . . . .	10	15 688	866	5.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	125	490 359	60 309	12.3	.8	39.8
5331	Gasses, compressed and liquified, except L.P. . . . .	6	19 153	1 349	7.0	Z	X
5335	Detergents and soaps . . . . .	17	7 611	330	4.3	Z	X
5336	Sanitation chemicals, polishes, and waxes . . . . .	10	3 911	130	3.3	Z	X
5342	Adhesives, sealants, and glues . . . . .	66	347 437	26 734	7.7	.4	X
5344	Other chemicals and allied products . . . . .	82	374 735	29 591	7.9	.4	X
5400	Petroleum products . . . . .	15	41 138	2 173	5.3	Z	X
5800	Farm supplies . . . . .	7	91 761	6 293	6.9	.1	X
6000	Paint, paint supplies, and wallpaper . . . . .	2 192	7 510 467	6 690 696	89.1	89.1	49.4
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) . . . . .	880	3 636 937	2 144 773	59.0	28.6	X
6012	Industrial/OEM coatings (coatings applied by original manufacturers to products during manufacturing) . . . . .	467	1 963 761	981 974	50.0	13.1	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) . . . . .	1 009	2 706 199	1 662 110	61.4	22.1	X
6014	Paint supplies . . . . .	944	2 769 557	1 029 596	37.2	13.7	X
6015	Wallpaper . . . . .	398	1 230 374	872 241	70.9	11.6	X
9700	Service receipts and labor charges (including installed parts) . . . . .	53	457 026	141 322	30.9	1.9	13.0
9701	Labor charges for repair work . . . . .	24	59 538	2 525	4.2	Z	X
9702	Parts installed in repair work . . . . .	21	58 651	939	1.6	Z	X
9703	Other service receipts and labor charges—Specify . . . . .	19	58 861	5 885	10.0	.1	X
9810	Miscellaneous commodities . . . . .	57	133 657	17 012	12.7	.2	X
9940	Rental and leasing receipts . . . . .	8	9 107	196	2.2	Z	X
<b>422950</b>	<b>Paint, varnish, &amp; supplies whsle</b> . . . . .	<b>2 192</b>	<b>X</b>	<b>7 510 467</b>	<b>X</b>	<b>100.0</b>	<b>65.3</b>
0200	New and rebuilt automotive parts and supplies . . . . .	62	114 969	25 804	22.4	.3	8.5
0216	Glass . . . . .	6	15 699	4 200	26.8	.1	X
0219	Engine parts, except electrical . . . . .	11	12 391	2 445	19.7	Z	X
0221	Body parts and repair materials . . . . .	37	62 729	8 451	13.5	.1	X
0223	Parts, n.e.c. . . . .	12	15 690	5 770	36.8	.1	X
0224	Accessories . . . . .	11	20 696	688	3.3	Z	X
0250	Petroleum products marketing equipment . . . . .	10	9 208	2 762	30.0	Z	X
0400	Household and lawn furniture . . . . .	19	71 703	6 926	9.7	.1	12.6
0411	Upholstered furniture . . . . .	19	71 703	5 602	7.8	.1	X
0414	Other furniture (including sleep sofas) . . . . .	14	17 418	570	3.3	Z	X
0520	Linens, domestics, curtains, and draperies . . . . .	20	153 375	11 069	7.2	.1	5.3
0523	Shades and blinds . . . . .	13	128 540	5 860	4.6	.1	X
0525	Other linens and domestics . . . . .	8	24 835	5 209	21.0	.1	X
0530	Flooring and floor coverings . . . . .	43	253 959	24 743	9.7	.3	12.6
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) . . . . .	41	245 963	21 821	8.9	.3	X
0540	Other home furnishings . . . . .	6	35 529	2 014	5.7	Z	X
0600	Lumber: rough, dressed, and finished . . . . .	12	14 050	974	6.9	Z	48.2
0611	Dimensional lumber (non-treated) . . . . .	12	14 050	868	6.2	Z	X
0620	Plywood and millwork . . . . .	14	175 371	16 988	9.7	.2	.2
0621	Softwood plywood and oriented strand board (OSB) . . . . .	9	12 154	219	1.8	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) . . . . .	9	12 154	1 471	12.1	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel . . . . .	14	67 546	5 696	8.4	.1	4.9
0712	Cement and lime . . . . .	10	12 114	689	5.7	Z	X
0720	Roofing, siding, and insulation materials . . . . .	37	221 653	27 911	12.6	.4	12.5
0721	Roofing, except wood . . . . .	30	218 916	27 513	12.6	.4	X
0722	Siding, except wood . . . . .	7	2 737	180	6.6	Z	X
0723	Insulation materials . . . . .	8	32 856	218	.7	Z	X
0740	Other construction materials . . . . .	9	46 820	455	1.0	Z	X
1120	Flat iron and steel products . . . . .	18	70 751	9 453	13.4	.1	X
1150	Iron and steel pipe and tubing . . . . .	6	69 738	1 122	1.6	Z	X
1400	Electrical apparatus and equipment . . . . .	19	269 273	57 635	21.4	.8	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422950</b>	<b>Paint, varnish, &amp; supplies whsle—Con.</b>						
1700	Hardware .....	121	763 043	127 083	16.7	1.7	16.2
1711	Hand tools (including power driven) .....	99	561 293	53 176	9.5	.7	X
1712	Bolts, nuts, rivets, and fasteners .....	31	223 454	11 556	5.2	.2	X
1713	Cutlery .....	59	464 092	62 347	13.4	.8	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	22	208 668	37 515	18.0	.5	54.5
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	15	177 641	8 245	4.6	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	13	176 949	7 930	4.5	.1	X
1818	Other plumbing and heating equipment and supplies .....	17	77 530	7 249	9.4	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	54	272 548	41 124	15.1	.5	.8
2327	All other new general-purpose industrial machinery and equipment .....	47	173 881	14 521	8.4	.2	X
2330	Metalworking machinery, equipment, and parts .....	18	40 222	892	2.2	Z	X
2340	Materials handling machinery, equipment, and parts .....	7	19 070	1 148	6.0	Z	X
2450	Industrial containers and supplies .....	6	72 505	1 534	2.1	Z	X
2460	Other industrial supplies .....	293	1 039 439	123 156	11.8	1.6	1.9
2461	Printing and duplicating inks .....	63	188 672	33 119	17.6	.4	X
2462	Abrasives and abrasive materials .....	163	268 980	27 271	10.1	.4	X
2465	Strapping and tape .....	105	132 414	4 350	3.3	.1	X
2466	Industrial supplies, n.e.c. ....	93	382 792	40 340	10.5	.5	X
2620	Marine machinery, equipment, and supplies .....	6	27 833	1 904	6.8	Z	X
3400	Industrial and personal services paper and plastics .....	8	11 191	755	6.7	Z	X
3600	Piece goods, knit and woven .....	22	85 339	11 737	13.8	.2	X
5300	Plastics materials and basic shapes .....	43	265 940	18 286	6.9	.2	31.7
5311	Plastic pipes, rods, tubes, and shapes .....	13	110 946	5 630	5.1	.1	X
5313	Plastics raw materials .....	17	137 255	11 411	8.3	.2	X
5314	Other plastics materials and basic shapes .....	10	15 688	866	5.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	125	490 359	60 309	12.3	.8	39.8
5331	Gasses, compressed and liquified, except L.P. ....	6	19 153	1 349	7.0	Z	X
5335	Detergents and soaps .....	17	7 611	330	4.3	Z	X
5336	Sanitation chemicals, polishes, and waxes .....	10	3 911	130	3.3	Z	X
5342	Adhesives, sealants, and glues .....	66	347 437	26 734	7.7	.4	X
5344	Other chemicals and allied products .....	82	374 735	29 591	7.9	.4	X
5400	Petroleum products .....	15	41 138	2 173	5.3	Z	X
5800	Farm supplies .....	7	91 761	6 293	6.9	.1	X
6000	Paint, paint supplies, and wallpaper .....	2 192	7 510 467	6 690 696	89.1	89.1	49.4
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	880	3 636 937	2 144 773	59.0	28.6	X
6012	Industrial/OEM coatings (coatings applied by original manufacturers to products during manufacturing) .....	467	1 963 761	981 974	50.0	13.1	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) ..	1 009	2 706 199	1 662 110	61.4	22.1	X
6014	Paint supplies .....	944	2 769 557	1 029 596	37.2	13.7	X
6015	Wallpaper .....	398	1 230 374	872 241	70.9	11.6	X
9700	Service receipts and labor charges (including installed parts) .....	53	457 026	141 322	30.9	1.9	13.0
9701	Labor charges for repair work .....	24	59 538	2 525	4.2	Z	X
9702	Parts installed in repair work .....	21	58 651	939	1.6	Z	X
9703	Other service receipts and labor charges—Specify .....	19	58 861	5 885	10.0	.1	X
9810	Miscellaneous commodities .....	57	133 657	17 012	12.7	.2	X
9940	Rental and leasing receipts .....	8	9 107	196	2.2	Z	X
<b>4229501</b>	<b>Paint, varnish, &amp; supplies whsle</b> .....	<b>2 192</b>	<b>X</b>	<b>7 510 467</b>	<b>X</b>	<b>100.0</b>	<b>65.3</b>
0200	New and rebuilt automotive parts and supplies .....	62	114 969	25 804	22.4	.3	8.5
0216	Glass .....	6	15 699	4 200	26.8	.1	X
0219	Engine parts, except electrical .....	11	12 391	2 445	19.7	Z	X
0221	Body parts and repair materials .....	37	62 729	8 451	13.5	.1	X
0223	Parts, n.e.c. ....	12	15 690	5 770	36.8	.1	X
0224	Accessories .....	11	20 696	688	3.3	Z	X
0250	Petroleum products marketing equipment .....	10	9 208	2 762	30.0	Z	X
0400	Household and lawn furniture .....	19	71 703	6 926	9.7	.1	12.6
0411	Upholstered furniture .....	19	71 703	5 602	7.8	.1	X
0414	Other furniture (including sleep sofas) .....	14	17 418	570	3.3	Z	X
0520	Linens, domestics, curtains, and draperies .....	20	153 375	11 069	7.2	.1	5.3
0523	Shades and blinds .....	13	128 540	5 860	4.6	.1	X
0525	Other linens and domestics .....	8	24 835	5 209	21.0	.1	X
0530	Flooring and floor coverings .....	43	253 959	24 743	9.7	.3	12.6
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	41	245 963	21 821	8.9	.3	X
0540	Other home furnishings .....	6	35 529	2 014	5.7	Z	X
0600	Lumber: rough, dressed, and finished .....	12	14 050	974	6.9	Z	48.2
0611	Dimensional lumber (non-treated) .....	12	14 050	868	6.2	Z	X
0620	Plywood and millwork .....	14	175 371	16 988	9.7	.2	.2
0621	Softwood plywood and oriented strand board (OSB) .....	9	12 154	219	1.8	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	9	12 154	1 471	12.1	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	14	67 546	5 696	8.4	.1	4.9
0712	Cement and lime .....	10	12 114	689	5.7	Z	X
0720	Roofing, siding, and insulation materials .....	37	221 653	27 911	12.6	.4	12.5
0721	Roofing, except wood .....	30	218 916	27 513	12.6	.4	X
0722	Siding, except wood .....	7	2 737	180	6.6	Z	X
0723	Insulation materials .....	8	32 856	218	.7	Z	X
0740	Other construction materials .....	9	46 820	455	1.0	Z	X
1120	Flat iron and steel products .....	18	70 751	9 453	13.4	.1	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4229501</b>	<b>Paint, varnish, &amp; supplies whsle—Con.</b>						
1150	Iron and steel pipe and tubing .....	6	69 738	1 122	1.6	Z	X
1400	Electrical apparatus and equipment .....	19	269 273	57 635	21.4	.8	X
1700	Hardware .....	121	763 043	127 083	16.7	1.7	16.2
1711	Hand tools (including power driven) .....	99	561 293	53 176	9.5	.7	X
1712	Bolts, nuts, rivets, and fasteners .....	31	223 454	11 556	5.2	.2	X
1713	Cutlery .....	59	464 092	62 347	13.4	.8	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	22	208 668	37 515	18.0	.5	54.5
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	15	177 641	8 245	4.6	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	13	176 949	7 930	4.5	.1	X
1818	Other plumbing and heating equipment and supplies .....	17	77 530	7 249	9.4	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	54	272 548	41 124	15.1	.5	.8
2327	All other new general-purpose industrial machinery and equipment .....	47	173 881	14 521	8.4	.2	X
2330	Metalworking machinery, equipment, and parts .....	18	40 222	892	2.2	Z	X
2340	Materials handling machinery, equipment, and parts .....	7	19 070	1 148	6.0	Z	X
2450	Industrial containers and supplies .....	6	72 505	1 534	2.1	Z	X
2460	Other industrial supplies .....	293	1 039 439	123 156	11.8	1.6	1.9
2461	Printing and duplicating inks .....	63	188 672	33 119	17.6	.4	X
2462	Abrasives and abrasive materials .....	163	268 980	27 271	10.1	.4	X
2465	Strapping and tape .....	105	132 414	4 350	3.3	.1	X
2466	Industrial supplies, n.e.c. ....	93	382 792	40 340	10.5	.5	X
2620	Marine machinery, equipment, and supplies .....	6	27 833	1 904	6.8	Z	X
3400	Industrial and personal services paper and plastics .....	8	11 191	755	6.7	Z	X
3600	Piece goods, knit and woven .....	22	85 339	11 737	13.8	.2	X
5300	Plastics materials and basic shapes .....	43	265 940	18 286	6.9	.2	31.7
5311	Plastic pipes, rods, tubes, and shapes .....	13	110 946	5 630	5.1	.1	X
5313	Plastics raw materials .....	17	137 255	11 411	8.3	.2	X
5314	Other plastics materials and basic shapes .....	10	15 688	866	5.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	125	490 359	60 309	12.3	.8	39.8
5331	Gasses, compressed and liquified, except L.P. ....	6	19 153	1 349	7.0	Z	X
5335	Detergents and soaps .....	17	7 611	330	4.3	Z	X
5336	Sanitation chemicals, polishes, and waxes .....	10	3 911	130	3.3	Z	X
5342	Adhesives, sealants, and glues .....	66	347 437	26 734	7.7	.4	X
5344	Other chemicals and allied products .....	82	374 735	29 591	7.9	.4	X
5400	Petroleum products .....	15	41 138	2 173	5.3	Z	X
5800	Farm supplies .....	7	91 761	6 293	6.9	.1	X
6000	Paint, paint supplies, and wallpaper .....	2 192	7 510 467	6 690 696	89.1	89.1	49.4
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	880	3 636 937	2 144 773	59.0	28.6	X
6012	Industrial/OEM coatings (coatings applied by original manufacturers to products during manufacturing) .....	467	1 963 761	981 974	50.0	13.1	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) ..	1 009	2 706 199	1 662 110	61.4	22.1	X
6014	Paint supplies .....	944	2 769 557	1 029 596	37.2	13.7	X
6015	Wallpaper .....	398	1 230 374	872 241	70.9	11.6	X
9700	Service receipts and labor charges (including installed parts) .....	53	457 026	141 322	30.9	1.9	13.0
9701	Labor charges for repair work .....	24	59 538	2 525	4.2	Z	X
9702	Parts installed in repair work .....	21	58 651	939	1.6	Z	X
9703	Other service receipts and labor charges—Specify .....	19	58 861	5 885	10.0	.1	X
9810	Miscellaneous commodities .....	57	133 657	17 012	12.7	.2	X
9940	Rental and leasing receipts .....	8	9 107	196	2.2	Z	X
<b>42299</b>	<b>Other miscellaneous nondurable goods whsle .....</b>	<b>14 767</b>	<b>X</b>	<b>60 572 100</b>	<b>X</b>	<b>100.0</b>	<b>76.8</b>
0100	New and used automobiles, motorcycles, etc. ....	17	36 378	2 049	5.6	Z	X
0120	Buses, campers, and motor homes .....	6	25 363	2 022	8.0	Z	76.8
0122	Motor homes, car trailers, and campers .....	6	25 363	2 022	8.0	Z	X
0200	New and rebuilt automotive parts and supplies .....	92	251 660	21 146	8.4	Z	X
0300	Tires and tubes .....	18	35 505	2 810	7.9	Z	X
0400	Household and lawn furniture .....	164	827 594	46 179	5.6	.1	2.8
0411	Upholstered furniture .....	7	27 590	1 193	4.3	Z	X
0412	Sleep furniture and equipment .....	27	236 962	3 882	1.6	Z	X
0413	Lawn furniture and equipment .....	88	395 915	26 499	6.7	Z	X
0414	Other furniture (including sleep sofas) .....	59	203 115	10 895	5.4	Z	X
0420	Office and business furniture .....	100	278 209	25 731	9.2	Z	14.5
0421	New office furniture (wooden and metal) .....	87	236 449	19 415	8.2	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	626	1 161 006	120 498	10.4	.2	X
0520	Linens, domestics, curtains, and draperies .....	320	695 428	40 212	5.8	.1	3.9
0521	Bedspreads, blankets, and bedding .....	39	160 900	10 877	6.8	Z	X
0524	Towels and washcloths .....	262	512 789	2 500	.5	Z	X
0525	Other linens and domestics .....	262	515 826	26 532	5.1	Z	X
0530	Flooring and floor coverings .....	47	37 540	4 349	11.6	Z	66.0
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	29	35 379	4 275	12.1	Z	X
0540	Other home furnishings .....	694	1 779 614	143 253	8.1	.2	3.1
0541	Metal flatware and kitchen utensils .....	384	860 888	48 814	5.7	.1	X
0542	Mirrors, lamps, and picture frames .....	124	315 319	21 665	6.9	Z	X
0543	Home furnishings, n.e.c. ....	156	661 560	55 141	8.3	.1	X
0620	Plywood and millwork .....	34	199 265	26 503	13.3	Z	.6
0624	Wood millwork (doors, windows, cabinets, etc.) .....	15	1 032	100	9.7	Z	X
0720	Roofing, siding, and insulation materials .....	13	8 640	1 125	13.0	Z	X
0730	Flat glass and other construction glass (excluding automotive) .....	16	17 691	8 354	47.2	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42299</b>	<b>Other miscellaneous nondurable goods whlse—Con.</b>						
0740	Other construction materials . . . . .	22	23 970	2 075	8.7	Z	5.6
0744	Construction materials, n.e.c. (including wire fence and construction paper) . . . . .	8	2 162	266	12.3	Z	X
0800	Photographic equipment and supplies (excluding video) . . . . .	226	1 097 925	142 962	13.0	Z	12.6
0813	Photographic film . . . . .	152	596 542	21 748	3.6	Z	X
0814	Developing supplies (excluding film) . . . . .	9	6 323	169	2.7	Z	X
0815	Other photographic equipment and supplies . . . . .	20	226 245	89 989	39.8	.1	X
0900	Office equipment . . . . .	428	730 448	68 036	9.3	.1	25.3
0911	Typewriters and dedicated word processors . . . . .	165	244 697	6 388	2.6	Z	X
0912	Calculators and accounting machines . . . . .	146	308 618	2 138	.7	Z	X
0913	Copying machines and equipment . . . . .	277	578 773	50 167	8.7	.1	X
0914	Dictating, transcribing, and recording machines . . . . .	91	112 521	1 579	1.4	Z	X
0915	Mailing, letter handling, and addressing machines . . . . .	55	145 071	5 154	3.6	Z	X
0920	New computer equipment . . . . .	429	486 601	59 645	12.3	.1	54.3
0921	Computers . . . . .	353	370 985	27 862	7.5	Z	X
0922	Computer storage devices . . . . .	92	228 064	23 215	10.2	Z	X
0923	Computer printers . . . . .	226	304 355	6 117	2.0	Z	X
0924	Other computer peripheral equipment . . . . .	260	264 272	2 099	.8	Z	X
0930	Used computer equipment . . . . .	28	16 286	610	3.7	Z	X
0950	Computer software (packaged) . . . . .	202	241 797	9 284	3.8	Z	X
0960	Restaurant and hotel equipment and supplies . . . . .	205	1 652 069	128 798	7.8	.2	X
0970	Store machines and equipment . . . . .	201	245 699	23 600	9.6	Z	29.6
0971	Vending machines . . . . .	10	23 161	753	3.3	Z	X
0972	Other store machines and equipment . . . . .	184	214 630	22 693	10.6	Z	X
1000	Medical, hospital, and surgical supplies . . . . .	25	106 661	17 615	16.5	Z	24.7
1011	Surgical and medical instruments and equipment . . . . .	8	2 485	615	24.7	Z	X
1013	Other surgical, medical, and hospital supplies . . . . .	16	98 619	15 558	15.8	Z	X
1030	Optical and ophthalmic goods . . . . .	78	250 412	5 064	2.0	Z	72.0
1034	Optical goods, n.e.c. (excluding cameras) . . . . .	74	248 535	4 953	2.0	Z	X
1040	Religious and school supplies . . . . .	94	273 962	16 908	6.2	Z	12.8
1042	School supplies . . . . .	63	84 999	10 619	12.5	Z	X
1050	Other professional equipment and supplies . . . . .	23	13 075	1 391	10.6	Z	76.8
1051	Architects' equipment and supplies . . . . .	7	5 014	751	15.0	Z	X
1056	Veterinarians' equipment and supplies . . . . .	12	3 402	264	7.8	Z	X
1120	Flat iron and steel products . . . . .	44	7 543 867	279 757	3.7	.5	18.7
1123	Sheets (cold-rolled) . . . . .	26	7 504 397	277 062	3.7	.5	X
1140	Iron and steel wire and wire products . . . . .	64	257 947	14 579	5.7	Z	X
1150	Iron and steel pipe and tubing . . . . .	37	2 193 046	52 160	2.4	.1	64.7
1154	Other steel pipe . . . . .	17	2 168 673	49 148	2.3	.1	X
1200	Copper and brass . . . . .	73	8 973 846	1 494 955	16.7	2.5	X
1220	Aluminum shapes, forms, etc. . . . .	93	12 154 368	1 975 050	16.3	3.3	X
1300	Coal and coke . . . . .	10	3 391 022	238 148	7.0	.4	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) . . . . .	35	10 826 389	623 541	5.8	1.0	X
1400	Electrical apparatus and equipment . . . . .	325	3 823 725	95 253	2.5	.2	.6
1411	Power and distribution transformers . . . . .	47	291 423	2 331	.8	Z	X
1412	Switchgear and switchboard apparatus . . . . .	47	122 641	4 084	3.3	Z	X
1414	Conduit, raceway, and fittings . . . . .	76	1 969 949	7 740	.4	Z	X
1415	Electric bulbs (all types) . . . . .	39	71 702	8 630	12.0	Z	X
1416	Interior wiring (excluding conduit) . . . . .	126	2 288 775	20 213	.9	Z	X
1417	Exterior wiring and cable (excluding conduit) . . . . .	25	196 962	480	.2	Z	X
1418	Lighting fixtures (residential and commercial) . . . . .	15	41 855	817	2.0	Z	X
1419	Industrial controls . . . . .	198	3 378 230	44 017	1.3	.1	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) . . . . .	97	1 970 734	6 324	.3	Z	X
1500	Electrical appliances, household . . . . .	312	654 461	52 265	8.0	.1	2.3
1511	Televisions . . . . .	14	34 106	1 066	3.1	Z	X
1512	Radios, stereos, and CD players . . . . .	14	34 106	534	1.6	Z	X
1513	V.C.R.'s and video cameras . . . . .	17	41 697	665	1.6	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) . . . . .	280	557 867	25 832	4.6	Z	X
1600	Electronic parts and equipment, except communication . . . . .	373	3 848 505	290 510	7.5	.5	.1
1612	Integrated circuits . . . . .	104	3 223 030	13 911	.4	Z	X
1616	Electronic connectors and other passive electronic parts . . . . .	300	3 781 168	103 700	2.7	.2	X
1618	Electronic parts and equipment, n.e.c. . . . .	140	3 266 328	170 939	5.2	.3	X
1650	Communication equipment and supplies . . . . .	133	252 723	21 393	8.5	Z	18.1
1651	Telephones . . . . .	122	250 983	8 076	3.2	Z	X
1652	Other electronic communication equipment . . . . .	90	178 845	11 153	6.2	Z	X
1653	Other electrical communication equipment . . . . .	17	91 888	2 077	2.3	Z	X
1700	Hardware . . . . .	541	1 196 715	131 804	11.0	.2	10.3
1711	Hand tools (including power driven) . . . . .	411	1 031 207	65 647	6.4	.1	X
1712	Bolts, nuts, rivets, and fasteners . . . . .	408	752 728	47 168	6.3	.1	X
1713	Cutlery . . . . .	75	28 449	782	2.7	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	154	284 816	36 093	12.7	.1	56.9
1811	Plastic pipe fittings and valves (excluding pipe and tubing) . . . . .	128	68 859	3 163	4.6	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) . . . . .	102	69 450	2 922	4.2	Z	X
1813	Plumbing fixtures . . . . .	48	42 386	751	1.8	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) . . . . .	56	43 502	1 854	4.3	Z	X
1815	Boilers, radiators, and convectors . . . . .	8	1 113	88	7.9	Z	X
1818	Other plumbing and heating equipment and supplies . . . . .	30	200 296	27 301	13.6	Z	X

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**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42299</b>	<b>Other miscellaneous nondurable goods whse—Con.</b>						
1900	Warm air heating and air-conditioning equipment and supplies .....	42	48 139	8 278	17.2	Z	38.2
1911	Furnaces (warm air) .....	27	36 179	1 410	3.9	Z	X
1912	Central air-conditioning (residential and commercial) .....	34	42 432	4 932	11.6	Z	X
1918	Condensing units for air-conditioners .....	10	2 569	18	.7	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	32	36 420	267	.7	Z	X
2000	Refrigeration equipment and supplies .....	62	46 210	10 468	22.7	Z	15.8
2011	Commercial refrigerators (reach-in and walk-in) .....	62	46 210	2 578	5.6	Z	X
2012	Unit coolers for commercial refrigerators .....	62	46 210	2 740	5.9	Z	X
2013	Condensing units for commercial refrigerators .....	62	46 210	2 426	5.3	Z	X
2014	Refrigerants .....	44	31 471	1 402	4.5	Z	X
2015	Other refrigeration equipment and supplies .....	44	31 471	1 307	4.2	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	25	27 726	4 363	15.7	Z	71.7
2113	New mixers, pavers, and related equipment .....	13	10 677	534	5.0	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	12	17 049	2 260	13.3	Z	X
2118	Used construction and mining machinery and equipment .....	20	21 901	1 568	7.2	Z	X
2200	Farm machinery, equipment, and parts .....	50	115 783	22 644	19.6	Z	1.6
2215	New irrigation equipment .....	50	115 783	22 644	19.6	Z	X
2220	Garden machinery, equipment, and parts .....	107	268 181	9 279	3.5	Z	X
2230	Food-processing machinery, equipment, and parts .....	14	14 778	3 620	24.5	Z	72.4
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	11	14 400	2 736	19.0	Z	X
2233	Used food-processing machinery and equipment .....	11	14 400	862	6.0	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	16	11 804	582	4.9	Z	76.8
2311	Pumps .....	16	11 804	190	1.6	Z	X
2312	Motors .....	16	11 804	202	1.7	Z	X
2313	Parts for pumps and motors .....	16	11 804	190	1.6	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	203	12 107 372	3 697 391	30.5	6.1	.1
2321	New pumps, compressors (air or gas), and equipment .....	73	10 070 621	1 982 565	19.7	3.3	X
2326	New controlling, recording, and indicating instruments and access .....	112	10 425 365	1 599 242	15.3	2.6	X
2327	All other new general-purpose industrial machinery and equipment .....	40	87 413	14 639	16.7	Z	X
2328	Used general-purpose industrial machinery and equipment .....	35	1 533 091	87 024	5.7	.1	X
2330	Metalworking machinery, equipment, and parts .....	12	27 313	5 305	19.4	Z	X
2340	Materials handling machinery, equipment, and parts .....	59	98 400	17 486	17.8	Z	62.3
2343	New forklift trucks .....	31	91 867	15 849	17.3	Z	X
2345	Used materials handling machinery, equipment, and parts .....	53	55 914	1 637	2.9	Z	X
2360	Other industrial machinery, equipment, and parts .....	44	237 419	164 015	69.1	.3	75.1
2363	New printing trades machinery, equipment, and supplies .....	19	9 543	1 095	11.5	Z	X
2366	Other new industrial machinery and equipment .....	30	218 531	157 970	72.3	.3	X
2367	Used industrial machinery and equipment .....	13	6 386	176	2.8	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	16	11 804	291	2.5	Z	76.8
2391	Hydraulic valves .....	16	11 804	196	1.7	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	16	11 804	367	3.1	Z	76.8
2411	Hydraulic cylinders and rotary actuators .....	16	11 804	272	2.3	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	12	2 264	201	8.9	Z	76.8
2421	Hydraulic and pneumatic connectors .....	12	2 264	100	4.4	Z	X
2422	Hydraulic and pneumatic assemblies .....	12	2 264	100	4.4	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	28	22 425	1 654	7.4	Z	73.7
2431	Filters .....	28	22 425	1 556	6.9	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	9	9 999	98	1.0	Z	X
2440	Welding supplies (excluding gases) .....	27	83 304	10 442	12.5	Z	X
2450	Industrial containers and supplies .....	80	271 306	17 895	6.6	Z	40.2
2454	Other industrial containers and supplies .....	80	271 306	17 895	6.6	Z	X
2460	Other industrial supplies .....	124	550 137	45 995	8.4	.1	4.7
2466	Industrial supplies, n.e.c. ....	90	341 789	17 788	5.2	Z	X
2500	Beauty and barber equipment and supplies .....	9	2 869	619	21.6	Z	X
2520	Custodial (janitors') equipment and supplies .....	52	282 194	29 208	10.4	Z	.8
2523	Custodial supplies .....	34	75 331	11 599	15.4	Z	X
2530	Laundry and dry-cleaning equipment and supplies .....	64	160 147	15 371	9.6	Z	X
2540	Other service establishment equipment and supplies .....	11	15 260	2 201	14.4	Z	76.8
2542	Service establishment equipment and supplies, n.e.c. ....	11	15 260	2 201	14.4	Z	X
2600	Aircraft and aeronautical equipment and supplies .....	43	3 394 762	106 136	3.1	.2	X
2613	Other new aircraft equipment and supplies .....	43	3 394 762	106 136	3.1	.2	X
2620	Marine machinery, equipment, and supplies .....	6	11 695	115	1.0	Z	X
2700	Sporting and recreational goods and supplies .....	522	921 720	76 219	8.3	.1	1.5
2713	Billiards, pool, bowling equipment, and accessories .....	355	505 570	30 021	5.9	.1	X
2714	Camping and fishing equipment and accessories .....	63	92 966	14 536	15.6	Z	X
2800	Toys and hobby goods and supplies .....	1 088	2 245 466	202 994	9.0	.3	11.6
2811	Video games and cartridges .....	16	20 213	1 413	7.0	Z	X
2812	Other toys and games (including fireworks and children's vehicles) .....	735	1 565 790	138 287	8.8	.2	X
2813	Crafts and craft supplies .....	102	141 517	13 209	9.3	Z	X
2814	Other hobby goods and accessories .....	92	267 701	29 501	11.0	Z	X
2930	Recyclable paper and paperboard .....	96	544 151	54 869	10.1	.1	X
2940	Recyclable materials, except metal .....	19	69 882	7 848	11.2	Z	X

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<b>42299</b>	<b>Other miscellaneous nondurable goods whsle—Con.</b>						
3000	Jewelry, diamonds, gem stones, and watches .....	523	1 064 489	77 278	7.3	.1	8.6
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location .....	22	115 837	8 855	7.6	Z	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location .....	10	4 077	60	1.5	Z	X
3014	Watches, clocks, and watch movements and cases .....	62	201 594	16 547	8.2	Z	X
3015	Karat gold jewelry (rings, necklaces, etc.) .....	17	22 247	986	4.4	Z	X
3016	Other jewel, silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	134	117 027	17 215	14.7	Z	X
3030	Precious metals—gold, silver, and platinum including precious metal coins .....	9	1 847 724	20 238	1.1	Z	X
3100	Musical instruments and supplies .....	26	81 425	10 862	13.3	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	25	220 511	55 783	25.3	.1	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	89	79 522	2 474	3.1	Z	X
3140	Prerecorded video tapes .....	137	94 343	5 624	6.0	Z	X
3150	Other durable goods .....	63	340 178	8 191	2.4	Z	4.6
3152	Luggage .....	61	337 765	2 729	.8	Z	X
3154	Other durable goods, n.e.c. ....	58	336 658	5 248	1.6	Z	X
3200	Printing and writing paper .....	543	4 471 070	144 468	3.2	.2	3.2
3212	Fine roll paper .....	66	554 967	16 985	3.1	Z	X
3213	Other printing and writing paper .....	527	4 264 783	125 025	2.9	.2	X
3300	Stationery, office supplies and greeting cards .....	1 150	5 894 566	452 164	7.7	.7	3.9
3311	Business forms .....	308	1 051 705	15 081	1.4	Z	X
3312	Stationery, photocopy paper, and typing paper .....	451	1 444 452	71 539	5.0	.1	X
3313	Inked ribbons, carbon paper, pens and pencils .....	365	3 844 165	94 496	2.5	.2	X
3314	Toner and cartridges .....	470	4 700 913	104 245	2.2	.2	X
3315	Greeting cards .....	314	414 116	41 065	9.9	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	581	1 438 752	89 225	6.2	.1	X
3400	Industrial and personal services paper and plastics .....	485	1 707 697	190 779	11.2	.3	8.9
3411	Paperboard and boxboard boxes .....	196	899 114	45 465	5.1	.1	X
3412	Paper dishes, cups, and napkins .....	346	764 921	55 113	7.2	.1	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	155	612 125	46 974	7.7	.1	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	55	327 168	6 366	1.9	Z	X
3415	Other industrial and personal service paper .....	95	496 906	32 830	6.6	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	667	1 927 528	278 569	14.5	.5	16.9
3511	Prescription drugs .....	72	377 315	25 544	6.8	Z	X
3512	Nonprescription pharmaceuticals .....	241	377 288	80 213	21.3	.1	X
3513	Cosmetics .....	67	282 187	29 329	10.4	Z	X
3514	Perfumes .....	63	111 054	12 887	11.6	Z	X
3515	Other toiletries and druggists' sundries .....	328	1 298 519	129 605	10.0	.2	X
3600	Piece goods, knit and woven .....	222	7 870 476	3 874 867	49.2	6.4	.5
3612	Cotton (including blends) .....	25	11 461	1 050	9.2	Z	X
3613	Synthetics (excluding synthetic knits) .....	38	128 249	6 850	5.3	Z	X
3614	Knit fabrics, n.e.c. (including double knit) .....	37	226 348	10 488	4.6	Z	X
3616	Other piece goods .....	16	52 268	751	1.4	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	349	708 064	40 833	5.8	.1	X
3800	Men's and boys' wear .....	878	6 948 797	557 974	8.0	.9	1.1
3811	Men's and boys' suits, coats, and formal wear .....	30	93 000	14 080	15.1	Z	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	343	4 711 746	87 221	1.9	.1	X
3813	Men's and boys' underwear and nightwear .....	58	94 697	7 020	7.4	Z	X
3814	Men's and boys' work clothing and uniforms .....	420	2 751 767	153 373	5.6	.3	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) ...	634	6 591 059	276 448	4.2	.5	X
3900	Women's and children's wear .....	769	1 213 414	179 657	14.8	.3	9.7
3911	Infants' and children's wear (to size 6X) .....	41	59 470	5 375	9.0	Z	X
3912	Women's misses', and girls' dresses and blouses .....	187	311 350	37 262	12.0	.1	X
3913	Women's, misses', and girls' suits and coats .....	28	65 084	1 513	2.3	Z	X
3914	Women's and misses' outerwear .....	190	286 761	52 469	18.3	.1	X
3915	Women's and misses' underwear and sleepwear .....	54	113 753	7 009	6.2	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ...	427	745 135	65 422	8.8	.1	X
4000	Footwear .....	252	6 132 128	1 702 017	27.8	2.8	.2
4011	All athletic footwear .....	9	66 364	951	1.4	Z	X
4013	Other women's, misses', and girls' footwear .....	165	5 963 594	846 822	14.2	1.4	X
4014	Other men's and boy's footwear .....	172	6 028 281	848 340	14.1	1.4	X
4015	Shoe accessories .....	23	43 072	2 932	6.8	Z	X
4100	Frozen foods (packaged) .....	413	1 679 349	352 618	21.0	.6	56.9
4111	Dinners (frozen) .....	46	1 039 685	24 613	2.4	Z	X
4112	Fish and seafoods (frozen packaged) .....	367	1 226 702	68 212	5.6	.1	X
4113	Vegetables (frozen) .....	359	1 123 904	46 201	4.1	.1	X
4114	Fruits and fruit juices (frozen) .....	357	1 471 937	20 805	1.4	Z	X
4115	Meat (frozen packaged) .....	372	1 636 839	114 893	7.0	.2	X
4116	Frozen baked goods .....	107	1 219 224	42 258	3.5	.1	X
4117	Other frozen foods (except frozen dairy products) .....	139	1 408 183	35 581	2.5	.1	X
4200	Dairy products (excluding dried or canned) .....	421	1 866 841	239 332	12.8	.4	43.7
4211	Butter .....	287	300 419	5 306	1.8	Z	X
4212	Cheese .....	396	1 485 614	162 128	10.9	.3	X
4213	Milk and cream, except raw .....	114	789 245	22 696	2.9	Z	X
4214	Ice cream .....	60	205 939	2 001	1.0	Z	X
4215	Raw milk .....	12	7 913	154	1.9	Z	X
4216	Other dairy products .....	89	768 373	46 836	6.1	.1	X
4300	Poultry and poultry products .....	427	1 562 469	148 012	9.5	.2	X
4312	Eggs .....	416	1 534 000	71 201	4.6	.1	X
4313	Live poultry .....	416	1 534 000	71 201	4.6	.1	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42299</b>	<b>Other miscellaneous nondurable goods whse—Con.</b>						
4400	Confectionery.....	288	2 217 807	153 396	6.9	.3	18.6
4411	Candy.....	218	897 214	76 244	8.5	.1	X
4412	Chewing gum.....	8	2 961	150	5.1	Z	X
4413	Nuts.....	52	1 307 054	76 322	5.8	.1	X
4500	Fish and seafoods (excluding canned and frozen packaged).....	140	1 036 806	77 321	7.5	.1	X
4600	Meat and meat products (fresh and unpackaged).....	443	1 792 246	292 289	16.3	.5	34.0
4611	Beef (not killed on location).....	412	1 560 021	191 690	12.3	.3	X
4612	Veal (not killed on location).....	268	343 100	5 749	1.7	Z	X
4613	Lamb and mutton (not killed on location).....	9	181 836	2 097	1.2	Z	X
4614	Pork (not killed on location).....	275	880 272	42 905	4.9	.1	X
4615	Sausage and prepared meats made on location.....	255	157 952	3 615	2.3	Z	X
4616	Sausage and prepared meats not made on location.....	49	226 199	6 196	2.7	Z	X
4618	Other meat products.....	47	769 541	40 000	5.2	.1	X
4700	Fresh fruits and vegetables.....	463	1 802 714	151 909	8.4	.3	1.3
4711	Fresh fruits.....	455	1 794 806	149 935	8.4	.2	X
4800	Coffee, tea, and spices.....	401	1 532 095	55 603	3.6	.1	22.7
4811	Coffee.....	134	1 301 670	25 790	2.0	Z	X
4812	Tea.....	118	512 633	6 674	1.3	Z	X
4813	Spices.....	387	1 228 467	23 071	1.9	Z	X
4820	Bread and baked goods.....	291	885 160	19 272	2.2	Z	35.1
4821	Breads and rolls.....	71	705 730	6 748	1.0	Z	X
4822	Cookies, cakes, and other baked goods.....	281	872 504	12 217	1.4	Z	X
4830	Canned foods.....	418	1 227 143	46 801	3.8	.1	30.9
4831	Canned and bottled fruits, vegetables, and juices.....	396	961 269	30 278	3.2	.1	X
4832	Canned and bottled baby foods.....	109	72 396	717	1.0	Z	X
4833	Canned meats.....	133	842 393	6 590	.8	Z	X
4834	Canned fish and seafoods.....	258	202 167	2 409	1.2	Z	X
4836	Other canned foods.....	19	547 305	5 992	1.1	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.).....	262	189 937	3 751	2.0	Z	X
4850	Soft drinks and bottled water.....	232	1 880 955	108 235	5.8	.2	40.8
4851	Soft drinks, packaged.....	190	1 130 343	89 479	7.9	.1	X
4852	Soft drinks, pre and post mix bulk.....	103	1 086 944	9 485	.9	Z	X
4853	Bottled water.....	149	833 720	8 955	1.1	Z	X
4860	Other grocery specialties.....	800	8 267 939	653 523	7.9	1.1	7.6
4861	Pasta.....	535	7 067 022	110 180	1.6	.2	X
4862	Breakfast cereals.....	113	386 477	3 808	1.0	Z	X
4863	Cooking oils and margarine.....	623	7 523 369	183 789	2.4	.3	X
4864	Flour.....	513	6 151 957	33 455	.5	.1	X
4865	Pickles, preserves, jellies, jams, and sauces.....	524	6 624 719	47 917	.7	.1	X
4866	Sugar, refined.....	524	5 866 396	40 340	.7	.1	X
4867	Pet foods.....	31	53 289	737	1.4	Z	X
4868	Grocery specialties, n.e.c.....	343	2 196 600	232 802	10.6	.4	X
4900	Grain and beans.....	238	15 329 624	2 069 523	13.5	3.4	X
4911	Corn (for grain).....	7	15 342	915	6.0	Z	X
4912	Oats and barley.....	7	15 342	299	1.9	Z	X
4913	Wheat.....	7	15 342	58	.4	Z	X
5100	Hides, skins, and pelts.....	8	14 870	5 945	40.0	Z	X
5140	Other farm products, inedible.....	43	79 365	17 452	22.0	Z	76.8
5143	Farm products, n.e.c.....	43	79 365	17 452	22.0	Z	X
5300	Plastics materials and basic shapes.....	427	6 471 552	313 665	4.8	.5	.2
5311	Plastic pipes, rods, tubes, and shapes.....	31	100 893	12 890	12.8	Z	X
5313	Plastics raw materials.....	31	31 239	5 378	17.2	Z	X
5320	Industrial gases (welding, etc.).....	29	85 795	18 851	22.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum).....	590	11 133 695	3 469 715	31.2	5.7	.4
5335	Detergents and soaps.....	375	2 066 972	413 656	20.0	.7	X
5336	Sanitation chemicals, polishes, and waxes.....	118	1 005 390	162 964	16.2	.3	X
5342	Adhesives, sealants, and glues.....	9	65 194	4 575	7.0	Z	X
5344	Other chemicals and allied products.....	166	8 942 295	2 883 678	32.2	4.8	X
5400	Petroleum products.....	75	2 245 536	104 419	4.7	.2	X
5418	Lubricating oil and greases.....	28	2 180 684	99 648	4.6	.2	X
5420	Liquified petroleum gases (excluding natural gas).....	14	9 904	1 667	16.8	Z	X
5500	Crude oil.....	25	8 661 115	4 157 775	48.0	6.9	X
5600	Beer and ale.....	14	216 174	1 092	.5	Z	X
5700	Wines and distilled alcoholic beverages.....	19	240 611	1 431	.6	Z	X
5800	Farm supplies.....	217	14 857 820	1 297 385	8.7	2.1	57.1
5812	Feeds (poultry and livestock) not mixed on location.....	95	385 872	51 814	13.4	.1	X
5813	Prepared feeds (poultry and livestock) mixed on location.....	11	69 879	3 523	5.0	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners.....	12	47 652	2 987	6.3	Z	X
5815	Insecticides, fungicides, and pesticides.....	12	47 652	11 440	24.0	Z	X
5816	Other agricultural chemicals and fertilizers.....	75	14 052 063	1 176 613	8.4	1.9	X
5817	Seeds and bulbs.....	12	47 652	2 987	6.3	Z	X
5818	Other farm supplies (including harness and saddlery equipment).....	23	94 180	5 493	5.8	Z	X
5900	Tobacco and tobacco products.....	116	348 207	29 663	8.5	Z	X
6000	Paint, paint supplies, and wallpaper.....	77	305 010	14 551	4.8	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials.....	602	1 341 854	86 393	6.4	.1	3.5
6101	Books.....	454	1 164 253	64 531	5.5	.1	X
6102	Other periodicals, newspapers, and miscellaneous printed materials.....	38	67 133	11 838	17.6	Z	X
6110	Flowers and florists' supplies.....	222	538 040	54 604	10.1	.1	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42299</b>	<b>Other miscellaneous nondurable goods whse—Con.</b>						
6120	Art goods (including novelties and souvenirs) . . . . .	5 024	10 593 959	8 888 562	83.9	14.7	52.3
6121	Art materials . . . . .	1 801	4 108 387	3 374 898	82.1	5.6	X
6122	Novelties and souvenirs . . . . .	3 468	6 999 948	5 513 663	78.8	9.1	X
6130	Textile bags, bagging, and burlap . . . . .	619	1 193 977	769 932	64.5	1.3	X
6150	Nondurable goods, n.e.c. . . . .	6 881	18 716 052	16 893 645	90.3	27.9	X
9700	Service receipts and labor charges (including installed parts) . . . . .	1 459	1 861 704	409 098	22.0	.7	46.2
9701	Labor charges for repair work . . . . .	1 095	992 036	102 148	10.3	.2	X
9702	Parts installed in repair work . . . . .	963	984 425	74 764	7.6	.1	X
9703	Other service receipts and labor charges—Specify . . . . .	492	1 018 395	227 653	22.4	.4	X
9720	Receipts for service contracts . . . . .	783	842 073	183 864	21.8	.3	X
9730	Advertising specialties (paper novelties, etc.) . . . . .	399	447 885	67 116	15.0	.1	X
9740	Receipts for installing equipment . . . . .	546	409 362	73 139	17.9	.1	X
9810	Miscellaneous commodities . . . . .	964	7 120 281	287 417	4.0	.5	X
9930	Sales of integrated systems which you wrote or modified software . . . . .	166	137 936	31 028	22.5	.1	X
9940	Rental and leasing receipts . . . . .	641	630 732	108 006	17.1	.2	37.4
9941	Computer rental and leasing receipts . . . . .	100	69 929	12 847	18.4	Z	X
9942	Photocopying machine rental . . . . .	303	467 101	83 607	17.9	.1	X
9943	Other office machine rental receipts . . . . .	339	305 007	8 191	2.7	Z	X
9944	Other rental receipts . . . . .	47	12 888	213	1.7	Z	X
9950	Construction receipts . . . . .	43	10 776	4 112	38.2	Z	X
9960	Custom software (designed to customer specifications) . . . . .	152	94 699	18 243	19.3	Z	X
9970	Receipts for printing or photocopying performed at this establishment . . . . .	68	44 448	7 397	16.6	Z	X
<b>422990</b>	<b>Other miscellaneous nondurable goods whse . . . . .</b>	<b>14 767</b>	<b>X</b>	<b>60 572 100</b>	<b>X</b>	<b>100.0</b>	<b>76.8</b>
0100	New and used automobiles, motorcycles, etc. . . . .	17	36 378	2 049	5.6	Z	X
0120	Buses, campers, and motor homes . . . . .	6	25 363	2 022	8.0	Z	76.8
0122	Motor homes, car trailers, and campers . . . . .	6	25 363	2 022	8.0	Z	X
0200	New and rebuilt automotive parts and supplies . . . . .	92	251 660	21 146	8.4	Z	X
0300	Tires and tubes . . . . .	18	35 505	2 810	7.9	Z	X
0400	Household and lawn furniture . . . . .	164	827 594	46 179	5.6	.1	2.8
0411	Upholstered furniture . . . . .	7	27 590	1 193	4.3	Z	X
0412	Sleep furniture and equipment . . . . .	27	236 962	3 882	1.6	Z	X
0413	Lawn furniture and equipment . . . . .	88	395 915	26 499	6.7	Z	X
0414	Other furniture (including sleep sofas) . . . . .	59	203 115	10 895	5.4	Z	X
0420	Office and business furniture . . . . .	100	278 209	25 731	9.2	Z	14.5
0421	New office furniture (wooden and metal) . . . . .	87	236 449	19 415	8.2	Z	X
0500	Household china, glassware, crockery, and plastic housewares . . . . .	626	1 161 006	120 498	10.4	.2	X
0520	Linens, domestics, curtains, and draperies . . . . .	320	695 428	40 212	5.8	.1	3.9
0521	Bedspreads, blankets, and bedding . . . . .	39	160 900	10 877	6.8	Z	X
0524	Towels and washcloths . . . . .	262	512 789	2 500	.5	Z	X
0525	Other linens and domestics . . . . .	262	515 826	26 532	5.1	Z	X
0530	Flooring and floor coverings . . . . .	47	37 540	4 349	11.6	Z	66.0
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) . . . . .	29	35 379	4 275	12.1	Z	X
0540	Other home furnishings . . . . .	694	1 779 614	143 253	8.1	.2	3.1
0541	Metal flatware and kitchen utensils . . . . .	384	860 888	48 814	5.7	.1	X
0542	Mirrors, lamps, and picture frames . . . . .	124	315 319	21 665	6.9	Z	X
0543	Home furnishings, n.e.c. . . . .	156	661 560	55 141	8.3	.1	X
0620	Plywood and millwork . . . . .	34	199 265	26 503	13.3	Z	.6
0624	Wood millwork (doors, windows, cabinets, etc.) . . . . .	15	1 032	100	9.7	Z	X
0720	Roofing, siding, and insulation materials . . . . .	13	8 640	1 125	13.0	Z	X
0730	Flat glass and other construction glass (excluding automotive) . . . . .	16	17 691	8 354	47.2	Z	X
0740	Other construction materials . . . . .	22	23 970	2 075	8.7	Z	5.6
0744	Construction materials, n.e.c. (including wire fence and construction paper) . . . . .	8	2 162	266	12.3	Z	X
0800	Photographic equipment and supplies (excluding video) . . . . .	226	1 097 925	142 962	13.0	.2	12.6
0813	Photographic film . . . . .	152	596 542	21 748	3.6	Z	X
0814	Developing supplies (excluding film) . . . . .	9	6 323	169	2.7	Z	X
0815	Other photographic equipment and supplies . . . . .	20	226 245	89 989	39.8	.1	X
0900	Office equipment . . . . .	428	730 448	68 036	9.3	.1	25.3
0911	Typewriters and dedicated word processors . . . . .	165	244 697	6 388	2.6	Z	X
0912	Calculators and accounting machines . . . . .	146	308 618	2 138	.7	Z	X
0913	Copying machines and equipment . . . . .	277	578 773	50 167	8.7	.1	X
0914	Dictating, transcribing, and recording machines . . . . .	91	112 521	1 579	1.4	Z	X
0915	Mailing, letter handling, and addressing machines . . . . .	55	145 071	5 154	3.6	Z	X
0920	New computer equipment . . . . .	429	486 601	59 645	12.3	.1	54.3
0921	Computers . . . . .	353	370 985	27 862	7.5	Z	X
0922	Computer storage devices . . . . .	92	228 064	23 215	10.2	Z	X
0923	Computer printers . . . . .	226	304 355	6 117	2.0	Z	X
0924	Other computer peripheral equipment . . . . .	260	264 272	2 099	.8	Z	X
0930	Used computer equipment . . . . .	28	16 286	610	3.7	Z	X
0950	Computer software (packaged) . . . . .	202	241 797	9 284	3.8	Z	X
0960	Restaurant and hotel equipment and supplies . . . . .	205	1 652 069	128 798	7.8	.2	X
0970	Store machines and equipment . . . . .	201	245 699	23 600	9.6	Z	29.6
0971	Vending machines . . . . .	10	23 161	753	3.3	Z	X
0972	Other store machines and equipment . . . . .	184	214 630	22 693	10.6	Z	X
1000	Medical, hospital, and surgical supplies . . . . .	25	106 661	17 615	16.5	Z	24.7
1011	Surgical and medical instruments and equipment . . . . .	8	2 485	615	24.7	Z	X
1013	Other surgical, medical, and hospital supplies . . . . .	16	98 619	15 558	15.8	Z	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422990</b>	<b>Other miscellaneous nondurable goods whsle—Con.</b>						
1030	Optical and ophthalmic goods .....	78	250 412	5 064	2.0	Z	72.0
1034	Optical goods, n.e.c. (excluding cameras) .....	74	248 535	4 953	2.0	Z	X
1040	Religious and school supplies .....	94	273 962	16 908	6.2	Z	12.8
1042	School supplies .....	63	84 999	10 619	12.5	Z	X
1050	Other professional equipment and supplies .....	23	13 075	1 391	10.6	Z	76.8
1051	Architects' equipment and supplies .....	7	5 014	751	15.0	Z	X
1056	Veterinarians' equipment and supplies .....	12	3 402	264	7.8	Z	X
1120	Flat iron and steel products .....	44	7 543 867	279 757	3.7	.5	18.7
1123	Sheets (cold-rolled) .....	26	7 504 397	277 062	3.7	.5	X
1140	Iron and steel wire and wire products .....	64	257 947	14 579	5.7	Z	X
1150	Iron and steel pipe and tubing .....	37	2 193 046	52 160	2.4	.1	64.7
1154	Other steel pipe .....	17	2 168 673	49 148	2.3	.1	X
1200	Copper and brass .....	73	8 973 846	1 494 955	16.7	2.5	X
1220	Aluminum shapes, forms, etc. ....	93	12 154 368	1 975 050	16.3	3.3	X
1300	Coal and coke .....	10	3 391 022	238 148	7.0	.4	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	35	10 826 389	623 541	5.8	1.0	X
1400	Electrical apparatus and equipment .....	325	3 823 725	95 253	2.5	.2	.6
1411	Power and distribution transformers .....	47	291 423	2 331	.8	Z	X
1412	Switchgear and switchboard apparatus .....	47	122 641	4 084	3.3	Z	X
1414	Conduit, raceway, and fittings .....	76	1 969 949	7 740	.4	Z	X
1415	Electric bulbs (all types) .....	39	71 702	8 630	12.0	Z	X
1416	Interior wiring (excluding conduit) .....	126	2 288 775	20 213	.9	Z	X
1417	Exterior wiring and cable (excluding conduit) .....	25	196 962	480	.2	Z	X
1418	Lighting fixtures (residential and commercial) .....	15	41 855	817	2.0	Z	X
1419	Industrial controls .....	198	3 378 230	44 017	1.3	.1	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	97	1 970 734	6 324	.3	Z	X
1500	Electrical appliances, household .....	312	654 461	52 265	8.0	.1	2.3
1511	Televisions .....	14	34 106	1 066	3.1	Z	X
1512	Radios, stereos, and CD players .....	14	34 106	534	1.6	Z	X
1513	V.C.R.'s and video cameras .....	17	41 697	665	1.6	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	280	557 867	25 832	4.6	Z	X
1600	Electronic parts and equipment, except communication .....	373	3 848 505	290 510	7.5	.5	.1
1612	Integrated circuits .....	104	3 223 030	13 911	.4	Z	X
1616	Electronic connectors and other passive electronic parts .....	300	3 781 168	103 700	2.7	.2	X
1618	Electronic parts and equipment, n.e.c. ....	140	3 266 328	170 939	5.2	.3	X
1650	Communication equipment and supplies .....	133	252 723	21 393	8.5	Z	18.1
1651	Telephones .....	122	250 983	8 076	3.2	Z	X
1652	Other electronic communication equipment .....	90	178 845	11 153	6.2	Z	X
1653	Other electrical communication equipment .....	17	91 888	2 077	2.3	Z	X
1700	Hardware .....	541	1 196 715	131 804	11.0	.2	10.3
1711	Hand tools (including power driven) .....	411	1 031 207	65 647	6.4	.1	X
1712	Bolts, nuts, rivets, and fasteners .....	408	752 728	47 168	6.3	.1	X
1713	Cutlery .....	75	28 449	782	2.7	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	154	284 816	36 093	12.7	.1	56.9
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	128	68 859	3 163	4.6	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	102	69 450	2 922	4.2	Z	X
1813	Plumbing fixtures .....	48	42 386	751	1.8	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	56	43 502	1 854	4.3	Z	X
1815	Boilers, radiators, and convectors .....	8	1 113	88	7.9	Z	X
1818	Other plumbing and heating equipment and supplies .....	30	200 296	27 301	13.6	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	42	48 139	8 278	17.2	Z	38.2
1911	Furnaces (warm air) .....	27	36 179	1 410	3.9	Z	X
1912	Central air-conditioning (residential and commercial) .....	34	42 432	4 932	11.6	Z	X
1918	Condensing units for air-conditioners .....	10	2 569	18	.7	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	32	36 420	267	.7	Z	X
2000	Refrigeration equipment and supplies .....	62	46 210	10 468	22.7	Z	15.8
2011	Commercial refrigerators (reach-in and walk-in) .....	62	46 210	2 578	5.6	Z	X
2012	Unit coolers for commercial refrigerators .....	62	46 210	2 740	5.9	Z	X
2013	Condensing units for commercial refrigerators .....	62	46 210	2 426	5.3	Z	X
2014	Refrigerants .....	44	31 471	1 402	4.5	Z	X
2015	Other refrigeration equipment and supplies .....	44	31 471	1 307	4.2	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	25	27 726	4 363	15.7	Z	71.7
2113	New mixers, pavers, and related equipment .....	13	10 677	534	5.0	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	12	17 049	2 260	13.3	Z	X
2118	Used construction and mining machinery and equipment .....	20	21 901	1 568	7.2	Z	X
2200	Farm machinery, equipment, and parts .....	50	115 783	22 644	19.6	Z	1.6
2215	New irrigation equipment .....	50	115 783	22 644	19.6	Z	X
2220	Garden machinery, equipment, and parts .....	107	268 181	9 279	3.5	Z	X
2230	Food-processing machinery, equipment, and parts .....	14	14 778	3 620	24.5	Z	72.4
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	11	14 400	2 736	19.0	Z	X
2233	Used food-processing machinery and equipment .....	11	14 400	862	6.0	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	16	11 804	582	4.9	Z	76.8
2311	Pumps .....	16	11 804	190	1.6	Z	X
2312	Motors .....	16	11 804	202	1.7	Z	X
2313	Parts for pumps and motors .....	16	11 804	190	1.6	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422990</b>	<b>Other miscellaneous nondurable goods whse—Con.</b>						
2320	General-purpose industrial machinery, equipment, and parts .....	203	12 107 372	3 697 391	30.5	6.1	.1
2321	New pumps, compressors (air or gas), and equipment .....	73	10 070 621	1 982 565	19.7	3.3	X
2326	New controlling, recording, and indicating instruments and access .....	112	10 425 365	1 599 242	15.3	2.6	X
2327	All other new general-purpose industrial machinery and equipment .....	40	87 413	14 639	16.7	Z	X
2328	Used general-purpose industrial machinery and equipment .....	35	1 533 091	87 024	5.7	.1	X
2330	Metalworking machinery, equipment, and parts .....	12	27 313	5 305	19.4	Z	X
2340	Materials handling machinery, equipment, and parts .....	59	98 400	17 486	17.8	Z	62.3
2343	New forklift trucks .....	31	91 867	15 849	17.3	Z	X
2345	Used materials handling machinery, equipment, and parts .....	53	55 914	1 637	2.9	Z	X
2360	Other industrial machinery, equipment, and parts .....	44	237 419	164 015	69.1	.3	75.1
2363	New printing trades machinery, equipment, and supplies .....	19	9 543	1 095	11.5	Z	X
2366	Other new industrial machinery and equipment .....	30	218 531	157 970	72.3	.3	X
2367	Used industrial machinery and equipment .....	13	6 386	176	2.8	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	16	11 804	291	2.5	Z	76.8
2391	Hydraulic valves .....	16	11 804	196	1.7	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	16	11 804	367	3.1	Z	76.8
2411	Hydraulic cylinders and rotary actuators .....	16	11 804	272	2.3	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	12	2 264	201	8.9	Z	76.8
2421	Hydraulic and pneumatic connectors .....	12	2 264	100	4.4	Z	X
2422	Hydraulic and pneumatic assemblies .....	12	2 264	100	4.4	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	28	22 425	1 654	7.4	Z	73.7
2431	Filters .....	28	22 425	1 556	6.9	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	9	9 999	98	1.0	Z	X
2440	Welding supplies (excluding gases) .....	27	83 304	10 442	12.5	Z	X
2450	Industrial containers and supplies .....	80	271 306	17 895	6.6	Z	40.2
2454	Other industrial containers and supplies .....	80	271 306	17 895	6.6	Z	X
2460	Other industrial supplies .....	124	550 137	45 995	8.4	.1	4.7
2466	Industrial supplies, n.e.c. ....	90	341 789	17 788	5.2	Z	X
2500	Beauty and barber equipment and supplies .....	9	2 869	619	21.6	Z	X
2520	Custodial (janitors') equipment and supplies .....	52	282 194	29 208	10.4	Z	.8
2523	Custodial supplies .....	34	75 331	11 599	15.4	Z	X
2530	Laundry and dry-cleaning equipment and supplies .....	64	160 147	15 371	9.6	Z	X
2540	Other service establishment equipment and supplies .....	11	15 260	2 201	14.4	Z	76.8
2542	Service establishment equipment and supplies, n.e.c. ....	11	15 260	2 201	14.4	Z	X
2600	Aircraft and aeronautical equipment and supplies .....	43	3 394 762	106 136	3.1	.2	X
2613	Other new aircraft equipment and supplies .....	43	3 394 762	106 136	3.1	.2	X
2620	Marine machinery, equipment, and supplies .....	6	11 695	115	1.0	Z	X
2700	Sporting and recreational goods and supplies .....	522	921 720	76 219	8.3	.1	1.5
2713	Billiards, pool, bowling equipment, and accessories .....	355	505 570	30 021	5.9	.1	X
2714	Camping and fishing equipment and accessories .....	63	92 966	14 536	15.6	Z	X
2800	Toys and hobby goods and supplies .....	1 088	2 245 466	202 994	9.0	.3	11.6
2811	Video games and cartridges .....	16	20 213	1 413	7.0	Z	X
2812	Other toys and games (including fireworks and children's vehicles) .....	735	1 565 790	138 287	8.8	.2	X
2813	Crafts and craft supplies .....	102	141 517	13 209	9.3	Z	X
2814	Other hobby goods and accessories .....	92	267 701	29 501	11.0	Z	X
2930	Recyclable paper and paperboard .....	96	544 151	54 869	10.1	.1	X
2940	Recyclable materials, except metal .....	19	69 882	7 848	11.2	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	523	1 064 489	77 278	7.3	.1	8.6
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location .....	22	115 837	8 855	7.6	Z	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location .....	10	4 077	60	1.5	Z	X
3014	Watches, clocks, and watch movements and cases .....	62	201 594	16 547	8.2	Z	X
3015	Karat gold jewelry (rings, necklaces, etc.) .....	17	22 247	986	4.4	Z	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	134	117 027	17 215	14.7	Z	X
3030	Precious metals—gold, silver, and platinum including precious metal coins .....	9	1 847 724	20 238	1.1	Z	X
3100	Musical instruments and supplies .....	26	81 425	10 862	13.3	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	25	220 511	55 783	25.3	.1	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	89	79 522	2 474	3.1	Z	X
3140	Prerecorded video tapes .....	137	94 343	5 624	6.0	Z	X
3150	Other durable goods .....	63	340 178	8 191	2.4	Z	4.6
3152	Luggage .....	61	337 765	2 729	.8	Z	X
3154	Other durable goods, n.e.c. ....	58	336 658	5 248	1.6	Z	X
3200	Printing and writing paper .....	543	4 471 070	144 468	3.2	.2	3.2
3212	Fine roll paper .....	66	554 967	16 985	3.1	Z	X
3213	Other printing and writing paper .....	527	4 264 783	125 025	2.9	.2	X
3300	Stationery, office supplies and greeting cards .....	1 150	5 894 566	452 164	7.7	.7	3.9
3311	Business forms .....	308	1 051 705	15 081	1.4	Z	X
3312	Stationery, photocopy paper, and typing paper .....	451	1 444 452	71 539	5.0	.1	X
3313	Inked ribbons, carbon paper, pens and pencils .....	365	3 844 165	94 496	2.5	.2	X
3314	Toner and cartridges .....	470	4 700 913	104 245	2.2	.2	X
3315	Greeting cards .....	314	414 116	41 065	9.9	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ..	581	1 438 752	89 225	6.2	.1	X

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422990</b>	<b>Other miscellaneous nondurable goods whse—Con.</b>						
3400	Industrial and personal services paper and plastics	485	1 707 697	190 779	11.2	.3	8.9
3411	Paperboard and boxboard boxes	196	899 114	45 465	5.1	.1	X
3412	Paper dishes, cups, and napkins	346	764 921	55 113	7.2	.1	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	155	612 125	46 974	7.7	.1	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	55	327 168	6 366	1.9	.1	X
3415	Other industrial and personal service paper	95	496 906	32 830	6.6	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	667	1 927 528	278 569	14.5	.5	16.9
3511	Prescription drugs	72	377 315	25 544	6.8	.1	X
3512	Nonprescription pharmaceuticals	241	377 288	80 213	21.3	.1	X
3513	Cosmetics	247	282 187	29 329	10.4	.1	X
3514	Perfumes	63	111 054	12 887	11.6	.1	X
3515	Other toiletries and druggists' sundries	328	1 298 519	129 605	10.0	.2	X
3600	Piece goods, knit and woven	222	7 870 476	3 874 867	49.2	6.4	.5
3612	Cotton (including blends)	25	11 461	1 050	9.2	.1	X
3613	Synthetics (excluding synthetic knits)	38	128 249	6 850	5.3	.1	X
3614	Knit fabrics, n.e.c. (including double knit)	37	226 348	10 488	4.6	.1	X
3616	Other piece goods	16	52 268	751	1.4	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	349	708 064	40 833	5.8	.1	X
3800	Men's and boys' wear	878	6 948 797	557 974	8.0	.9	1.1
3811	Men's and boys' suits, coats, and formal wear	30	93 000	14 080	15.1	.1	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans	343	4 711 746	87 221	1.9	.1	X
3813	Men's and boys' underwear and nightwear	58	94 697	7 020	7.4	.1	X
3814	Men's and boys' work clothing and uniforms	420	2 751 767	153 373	5.6	.3	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	634	6 591 059	276 448	4.2	.5	X
3900	Women's and children's wear	769	1 213 414	179 657	14.8	.3	9.7
3911	Infants' and children's wear (to size 6X)	41	59 470	5 375	9.0	.1	X
3912	Women's misses', and girls' dresses and blouses	187	311 350	37 262	12.0	.1	X
3913	Women's, misses', and girls' suits and coats	28	65 084	1 513	2.3	.1	X
3914	Women's and misses' outerwear	190	286 761	52 469	18.3	.1	X
3915	Women's and misses' underwear and sleepwear	54	113 753	7 009	6.2	.1	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)	427	745 135	65 422	8.8	.1	X
4000	Footwear	252	6 132 128	1 702 017	27.8	2.8	.2
4011	All athletic footwear	9	66 364	951	1.4	.1	X
4013	Other women's, misses', and girls' footwear	165	5 963 594	846 822	14.2	1.4	X
4014	Other men's and boy's footwear	172	6 028 281	848 340	14.1	1.4	X
4015	Shoe accessories	23	43 072	2 932	6.8	.1	X
4100	Frozen foods (packaged)	413	1 679 349	352 618	21.0	.6	56.9
4111	Dinners (frozen)	46	1 039 685	24 613	2.4	.1	X
4112	Fish and seafoods (frozen packaged)	367	1 226 702	68 212	5.6	.1	X
4113	Vegetables (frozen)	359	1 123 904	46 201	4.1	.1	X
4114	Fruits and fruit juices (frozen)	357	1 471 937	20 805	1.4	.1	X
4115	Meat (frozen packaged)	372	1 636 839	114 893	7.0	.2	X
4116	Frozen baked goods	107	1 219 224	42 258	3.5	.1	X
4117	Other frozen foods (except frozen dairy products)	139	1 408 183	35 581	2.5	.1	X
4200	Dairy products (excluding dried or canned)	421	1 866 841	239 332	12.8	.4	43.7
4211	Butter	287	300 419	5 306	1.8	.1	X
4212	Cheese	396	1 485 614	162 128	10.9	.3	X
4213	Milk and cream, except raw	114	789 245	22 696	2.9	.1	X
4214	Ice cream	60	205 939	2 001	1.0	.1	X
4215	Raw milk	12	7 913	154	1.9	.1	X
4216	Other dairy products	89	768 373	46 836	6.1	.1	X
4300	Poultry and poultry products	427	1 562 469	148 012	9.5	.2	X
4312	Eggs	416	1 534 000	71 201	4.6	.1	X
4313	Live poultry	416	1 534 000	71 201	4.6	.1	X
4400	Confectionery	288	2 217 807	153 396	6.9	.3	18.6
4411	Candy	218	897 214	76 244	8.5	.1	X
4412	Chewing gum	8	2 961	150	5.1	.1	X
4413	Nuts	52	1 307 054	76 322	5.8	.2	X
4500	Fish and seafoods (excluding canned and frozen packaged)	140	1 036 806	77 321	7.5	.1	X
4600	Meat and meat products (fresh and unpackaged)	443	1 792 246	292 289	16.3	.5	34.0
4611	Beef (not killed on location)	412	1 560 021	191 690	12.3	.3	X
4612	Veal (not killed on location)	268	343 100	5 749	1.7	.1	X
4613	Lamb and mutton (not killed on location)	9	181 836	2 097	1.2	.1	X
4614	Pork (not killed on location)	275	880 272	42 905	4.9	.1	X
4615	Sausage and prepared meats made on location	255	157 952	3 615	2.3	.1	X
4616	Sausage and prepared meats not made on location	49	226 199	6 196	2.7	.1	X
4618	Other meat products	47	769 541	40 000	5.2	.1	X
4700	Fresh fruits and vegetables	463	1 802 714	151 909	8.4	.3	1.3
4711	Fresh fruits	455	1 794 806	149 935	8.4	.2	X
4800	Coffee, tea, and spices	401	1 532 095	55 603	3.6	.1	22.7
4811	Coffee	134	1 301 670	25 790	2.0	.1	X
4812	Tea	118	512 633	6 674	1.3	.1	X
4813	Spices	387	1 228 467	23 071	1.9	.1	X
4820	Bread and baked goods	291	885 160	19 272	2.2	.1	35.1
4821	Breads and rolls	71	705 730	6 748	1.0	.1	X
4822	Cookies, cakes, and other baked goods	281	872 504	12 217	1.4	.1	X
4830	Canned foods	418	1 227 143	46 801	3.8	.1	30.9
4831	Canned and bottled fruits, vegetables, and juices	396	961 269	30 278	3.2	.1	X
4832	Canned and bottled baby foods	109	72 396	717	1.0	.1	X
4833	Canned meats	133	842 393	6 590	.8	.1	X
4834	Canned fish and seafoods	258	202 167	2 409	1.2	.1	X
4836	Other canned foods	19	547 305	5 992	1.1	.1	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
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<b>422990</b>	<b>Other miscellaneous nondurable goods whlse—Con.</b>						
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) . . . . .	262	189 937	3 751	2.0	Z	X
4850	Soft drinks and bottled water . . . . .	232	1 880 955	108 235	5.8	.2	40.8
4851	Soft drinks, packaged . . . . .	190	1 130 343	89 479	7.9	.1	X
4852	Soft drinks, pre and post mix bulk . . . . .	103	1 086 944	9 485	.9	Z	X
4853	Bottled water . . . . .	149	833 720	8 955	1.1	Z	X
4860	Other grocery specialties . . . . .	800	8 267 939	653 523	7.9	1.1	7.6
4861	Pasta . . . . .	535	7 067 022	110 180	1.6	.2	X
4862	Breakfast cereals . . . . .	113	386 477	3 808	1.0	Z	X
4863	Cooking oils and margarine . . . . .	623	7 523 369	183 789	2.4	.3	X
4864	Flour . . . . .	513	6 151 957	33 455	.5	.1	X
4865	Pickles, preserves, jellies, jams, and sauces . . . . .	524	6 624 719	47 917	.7	.1	X
4866	Sugar, refined . . . . .	524	5 866 396	40 340	.7	.1	X
4867	Pet foods . . . . .	31	53 289	737	1.4	Z	X
4868	Grocery specialties, n.e.c. . . . .	343	2 196 600	232 802	10.6	.4	X
4900	Grain and beans . . . . .	238	15 329 624	2 069 523	13.5	3.4	X
4911	Corn (for grain) . . . . .	7	15 342	915	6.0	Z	X
4912	Oats and barley . . . . .	7	15 342	299	1.9	Z	X
4913	Wheat . . . . .	7	15 342	58	.4	Z	X
5100	Hides, skins, and pelts . . . . .	8	14 870	5 945	40.0	Z	X
5140	Other farm products, inedible . . . . .	43	79 365	17 452	22.0	Z	76.8
5143	Farm products, n.e.c. . . . .	43	79 365	17 452	22.0	Z	X
5300	Plastics materials and basic shapes . . . . .	427	6 471 552	313 665	4.8	.5	.2
5311	Plastic pipes, rods, tubes, and shapes . . . . .	31	100 893	12 890	12.8	Z	X
5313	Plastics raw materials . . . . .	31	31 239	5 378	17.2	Z	X
5320	Industrial gases (welding, etc.) . . . . .	29	85 795	18 851	22.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	590	11 133 695	3 469 715	31.2	5.7	.4
5335	Detergents and soaps . . . . .	375	2 066 972	413 656	20.0	.7	X
5336	Sanitation chemicals, polishes, and waxes . . . . .	118	1 005 390	162 964	16.2	.3	X
5342	Adhesives, sealants, and glues . . . . .	9	65 194	4 575	7.0	Z	X
5344	Other chemicals and allied products . . . . .	166	8 942 295	2 883 678	32.2	4.8	X
5400	Petroleum products . . . . .	75	2 245 536	104 419	4.7	.2	X
5418	Lubricating oil and greases . . . . .	28	2 180 684	99 648	4.6	.2	X
5420	Liquified petroleum gases (excluding natural gas) . . . . .	14	9 904	1 667	16.8	Z	X
5500	Crude oil . . . . .	25	8 661 115	4 157 775	48.0	6.9	X
5600	Beer and ale . . . . .	14	216 174	1 092	.5	Z	X
5700	Wines and distilled alcoholic beverages . . . . .	19	240 611	1 431	.6	Z	X
5800	Farm supplies . . . . .	217	14 857 820	1 297 385	8.7	2.1	57.1
5812	Feeds (poultry and livestock) not mixed on location . . . . .	95	385 872	51 814	13.4	.1	X
5813	Prepared feeds (poultry and livestock) mixed on location . . . . .	11	69 879	3 523	5.0	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners . . . . .	12	47 652	2 987	6.3	Z	X
5815	Insecticides, fungicides, and pesticides . . . . .	12	47 652	11 440	24.0	Z	X
5816	Other agricultural chemicals and fertilizers . . . . .	75	14 052 063	1 176 613	8.4	1.9	X
5817	Seeds and bulbs . . . . .	12	47 652	2 987	6.3	Z	X
5818	Other farm supplies (including harness and saddlery equipment) . . . . .	23	94 180	5 493	5.8	Z	X
5900	Tobacco and tobacco products . . . . .	116	348 207	29 663	8.5	Z	X
6000	Paint, paint supplies, and wallpaper . . . . .	77	305 010	14 551	4.8	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials . . . . .	602	1 341 854	86 393	6.4	.1	3.5
6101	Books . . . . .	454	1 164 253	64 531	5.5	.1	X
6102	Other periodicals, newspapers, and miscellaneous printed materials . . . . .	38	67 133	11 838	17.6	Z	X
6110	Flowers and florists' supplies . . . . .	222	538 040	54 604	10.1	.1	X
6120	Art goods (including novelties and souvenirs) . . . . .	5 024	10 593 959	8 888 562	83.9	14.7	52.3
6121	Art materials . . . . .	1 801	4 108 387	3 374 898	82.1	5.6	X
6122	Novelties and souvenirs . . . . .	3 468	6 999 948	5 513 663	78.8	9.1	X
6130	Textile bags, bagging, and burlap . . . . .	619	1 193 977	769 932	64.5	1.3	X
6150	Nondurable goods, n.e.c. . . . .	6 881	18 716 052	16 893 645	90.3	27.9	X
9700	Service receipts and labor charges (including installed parts) . . . . .	1 459	1 861 704	409 098	22.0	.7	46.2
9701	Labor charges for repair work . . . . .	1 095	992 036	102 148	10.3	.2	X
9702	Parts installed in repair work . . . . .	963	984 425	74 764	7.6	.1	X
9703	Other service receipts and labor charges—Specify . . . . .	492	1 018 395	227 653	22.4	.4	X
9720	Receipts for service contracts . . . . .	783	842 073	183 864	21.8	.3	X
9730	Advertising specialties (paper novelties, etc.) . . . . .	399	447 885	67 116	15.0	.1	X
9740	Receipts for installing equipment . . . . .	546	409 362	73 139	17.9	.1	X
9810	Miscellaneous commodities . . . . .	964	7 120 281	287 417	4.0	.5	X
9930	Sales of integrated systems which you wrote or modified software . . . . .	166	137 936	31 028	22.5	.1	X
9940	Rental and leasing receipts . . . . .	641	630 732	108 006	17.1	.2	37.4
9941	Computer rental and leasing receipts . . . . .	100	69 929	12 847	18.4	Z	X
9942	Photocopying machine rental . . . . .	303	467 101	83 607	17.9	.1	X
9943	Other office machine rental receipts . . . . .	339	305 007	8 191	2.7	Z	X
9944	Other rental receipts . . . . .	47	12 888	213	1.7	Z	X
9950	Construction receipts . . . . .	43	10 776	4 112	38.2	Z	X
9960	Custom software (designed to customer specifications) . . . . .	152	94 699	18 243	19.3	Z	X
9970	Receipts for printing or photocopying performed at this establishment . . . . .	68	44 448	7 397	16.6	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4229901</b>	<b>Art goods whsle</b> .....	<b>4 583</b>	<b>X</b>	<b>9 596 493</b>	<b>X</b>	<b>100.0</b>	<b>67.6</b>
0400	Household and lawn furniture .....	35	202 494	11 086	5.5	.1	.7
0411	Upholstered furniture .....	7	27 590	1 193	4.3	Z	X
0414	Other furniture (including sleep sofas) .....	27	171 888	9 592	5.6	.1	X
0500	Household china, glassware, crockery, and plastic housewares .....	156	583 091	66 116	11.3	.7	X
0520	Linens, domestics, curtains, and draperies .....	34	128 251	12 304	9.6	.1	4.7
0521	Bedspreads, blankets, and bedding .....	12	92 494	8 309	9.0	.1	X
0524	Towels and washcloths .....	11	16 360	2 266	13.9	Z	X
0525	Other linens and domestics .....	11	19 397	1 729	8.9	Z	X
0540	Other home furnishings .....	202	718 101	65 233	9.1	.7	4.5
0541	Metal flatware and kitchen utensils .....	14	47 645	1 436	3.0	Z	X
0542	Mirrors, lamps, and picture frames .....	112	271 182	21 438	7.9	.2	X
0543	Home furnishings, n.e.c. ....	107	539 796	42 359	7.8	.4	X
0800	Photographic equipment and supplies (excluding video) .....	26	250 390	95 649	38.2	1.0	59.3
0813	Photographic film .....	20	226 245	4 484	2.0	Z	X
0814	Developing supplies (excluding film) .....	9	6 323	169	2.7	Z	X
0815	Other photographic equipment and supplies .....	20	226 245	89 989	39.8	.9	X
0970	Store machines and equipment .....	9	19 893	1 762	8.9	Z	67.6
0972	Other store machines and equipment .....	6	16 404	1 238	7.5	Z	X
1040	Religious and school supplies .....	6	5 438	1 136	20.9	Z	X
1140	Iron and steel wire and wire products .....	22	189 378	8 694	4.6	.1	X
1200	Copper and brass .....	21	197 728	6 460	3.3	.1	X
1220	Aluminum shapes, forms, etc. ....	18	41 618	1 361	3.3	Z	X
1400	Electrical apparatus and equipment .....	24	14 397	1 785	12.4	Z	7.8
1415	Electric bulbs (all types) .....	24	14 397	1 785	12.4	Z	X
1500	Electrical appliances, household .....	9	18 484	1 163	6.3	Z	29.7
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	9	18 484	1 032	5.6	Z	X
1600	Electronic parts and equipment, except communication .....	8	5 182	306	5.9	Z	X
1700	Hardware .....	24	23 376	700	3.0	Z	X
2220	Garden machinery, equipment, and parts .....	6	18 933	2 992	15.8	Z	X
2460	Other industrial supplies .....	15	36 553	1 010	2.8	Z	X
2700	Sporting and recreational goods and supplies .....	60	155 490	7 298	4.7	.1	1.3
2713	Billiards, pool, bowling equipment, and accessories .....	49	118 644	5 764	4.9	.1	X
2800	Toys and hobby goods and supplies .....	260	616 551	69 942	11.3	.7	8.5
2811	Video games and cartridges .....	16	20 213	1 413	7.0	Z	X
2812	Other toys and games (including fireworks and children's vehicles) .....	157	401 220	42 668	10.6	.4	X
2813	Crafts and craft supplies .....	74	113 236	10 496	9.3	.1	X
2814	Other hobby goods and accessories .....	41	116 212	15 365	13.2	.2	X
2930	Recyclable paper and paperboard .....	8	23 699	1 093	4.6	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	151	309 197	31 896	10.3	.3	16.7
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location .....	22	115 837	8 855	7.6	.1	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location .....	10	4 077	60	1.5	Z	X
3014	Watches, clocks, and watch movements and cases .....	43	122 982	10 488	8.5	.1	X
3015	Karat gold jewelry (rings, necklaces, etc.) .....	17	22 247	986	4.4	Z	X
3016	Other jewel, silverware, and plated ware (incl. jewel, where gemstones less than 50% of value, gold filled sterling, and costume jewel, and medallions) .....	94	88 552	11 494	13.0	.1	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	20	36 246	1 587	4.4	Z	X
3140	Prerecorded video tapes .....	37	34 511	2 761	8.0	Z	X
3200	Printing and writing paper .....	53	50 355	5 102	10.1	.1	.7
3213	Other printing and writing paper .....	51	50 222	5 096	10.1	.1	X
3300	Stationery, office supplies and greeting cards .....	231	495 923	78 936	15.9	.8	10.1
3311	Business forms .....	7	5 036	33	.7	Z	X
3312	Stationery, photocopy paper, and typing paper .....	33	183 529	11 403	6.2	.1	X
3313	Inked ribbons, carbon paper, pens and pencils .....	16	24 329	1 653	6.8	Z	X
3315	Greeting cards .....	157	354 832	39 885	11.2	.4	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ..	69	175 213	25 949	14.8	.3	X
3400	Industrial and personal services paper and plastics .....	27	22 736	3 841	16.9	Z	21.9
3412	Paper dishes, cups, and napkins .....	24	19 894	2 972	14.9	Z	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	6	6 243	758	12.1	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	56	214 626	16 961	7.9	.2	2.0
3512	Nonprescription pharmaceuticals .....	16	32 486	220	.7	Z	X
3514	Perfumes .....	15	77 643	4 013	5.2	Z	X
3515	Other toiletries and druggists' sundries .....	36	87 434	4 926	5.6	.1	X
3600	Piece goods, knit and woven .....	24	21 826	3 363	15.4	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	27	25 016	4 671	18.7	Z	X
3800	Men's and boys' wear .....	72	138 731	27 060	19.5	.3	27.0
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	40	74 033	6 979	9.4	.1	X
3813	Men's and boys' underwear and nightwear .....	16	19 329	2 822	14.6	Z	X
3814	Men's and boys' work clothing and uniforms .....	13	10 871	256	2.4	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) ..	38	74 511	7 912	10.6	.1	X
3900	Women's and children's wear .....	86	122 679	12 106	9.9	.1	10.0
3911	Infants' and children's wear (to size 6X) .....	24	47 171	2 222	4.7	Z	X
3912	Women's misses', and girls' dresses and blouses .....	25	26 348	800	3.0	Z	X
3913	Women's, misses', and girls' suits and coats .....	7	4 900	163	3.3	Z	X
3914	Women's and misses' outerwear .....	15	5 331	192	3.6	Z	X
3915	Women's and misses' underwear and sleepwear .....	24	33 948	3 756	11.1	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	31	42 395	4 951	11.7	.1	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4229901</b>	<b>Art goods whse—Con.</b>						
4000	Footwear .....	18	35 745	1 605	4.5	Z	4.4
4015	Shoe accessories .....	17	34 114	1 573	4.6	Z	X
4400	Confectionery .....	24	54 263	9 458	17.4	.1	17.8
4411	Candy .....	24	54 263	9 348	17.2	.1	X
4820	Bread and baked goods .....	9	48 374	3 492	7.2	Z	X
4850	Soft drinks and bottled water .....	7	3 970	373	9.4	Z	15.4
4851	Soft drinks, packaged .....	7	3 970	373	9.4	Z	X
4860	Other grocery specialties .....	19	77 933	8 740	11.2	.1	27.8
4861	Pasta .....	9	59 594	3 869	6.5	Z	X
4865	Pickles, preserves, jellies, jams, and sauces .....	9	59 790	3 871	6.5	Z	X
4868	Grocery specialties, n.e.c. ....	10	18 143	935	5.2	Z	X
5300	Plastics materials and basic shapes .....	10	38 156	3 045	8.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	12	28 698	651	2.3	Z	X
5400	Petroleum products .....	7	5 822	468	8.0	Z	X
5800	Farm supplies .....	7	81 934	1 876	2.3	Z	X
5900	Tobacco and tobacco products .....	7	1 336	71	5.3	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	226	780 648	62 325	8.0	.6	3.2
6101	Books .....	226	780 648	50 487	6.5	.5	X
6102	Other periodicals, newspapers, and miscellaneous printed materials .....	38	67 133	11 838	17.6	.1	X
6110	Flowers and florists' supplies .....	92	322 861	34 431	10.7	.4	X
6120	Art goods (including novelties and souvenirs) .....	4 583	9 596 493	8 764 451	91.3	91.3	46.2
6121	Art materials .....	1 665	3 730 599	3 342 522	89.6	34.8	X
6122	Novelties and souvenirs .....	3 093	6 254 853	5 421 929	86.7	56.5	X
6130	Textile bags, bagging, and burlap .....	37	60 183	11 278	18.7	.1	X
6150	Nondurable goods, n.e.c. ....	45	166 839	20 836	12.5	.2	X
9700	Service receipts and labor charges (including installed parts) .....	61	216 106	37 276	17.2	.4	16.0
9701	Labor charges for repair work .....	33	4 449	271	6.1	Z	X
9703	Other service receipts and labor charges—Specify .....	25	210 305	36 916	17.6	.4	X
9730	Advertising specialties (paper novelties, etc.) .....	125	176 075	25 865	14.7	.3	X
9810	Miscellaneous commodities .....	135	152 179	27 295	17.9	.3	X
9940	Rental and leasing receipts .....	8	11 875	1 409	11.9	Z	X
<b>4229902</b>	<b>General merchandise (nondurable goods) whse .....</b>	<b>3 248</b>	<b>X</b>	<b>34 597 404</b>	<b>X</b>	<b>100.0</b>	<b>88.7</b>
0100	New and used automobiles, motorcycles, etc. ....	15	34 858	1 928	5.5	Z	X
0200	New and rebuilt automotive parts and supplies .....	78	210 903	11 312	5.4	Z	X
0300	Tires and tubes .....	18	35 505	2 810	7.9	Z	X
0400	Household and lawn furniture .....	80	373 108	22 052	5.9	.1	1.8
0413	Lawn furniture and equipment .....	74	175 121	18 761	10.7	.1	X
0420	Office and business furniture .....	94	260 990	24 322	9.3	.1	8.0
0421	New office furniture (wooden and metal) .....	87	236 449	19 415	8.2	.1	X
0500	Household china, glassware, crockery, and plastic housewares .....	412	435 545	35 411	8.1	.1	X
0520	Linens, domestics, curtains, and draperies .....	256	497 026	25 040	5.0	.1	2.8
0524	Towels and washcloths .....	251	496 429	234	Z	Z	X
0525	Other linens and domestics .....	251	496 429	24 803	5.0	.1	X
0530	Flooring and floor coverings .....	40	20 763	3 807	18.3	Z	63.6
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	23	19 270	3 766	19.5	Z	X
0540	Other home furnishings .....	414	858 765	58 398	6.8	.2	.7
0541	Metal flatware and kitchen utensils .....	355	770 120	46 238	6.0	.1	X
0620	Plywood and millwork .....	34	199 265	26 503	13.3	.1	.7
0624	Wood millwork (doors, windows, cabinets, etc.) .....	15	1 032	100	9.7	Z	X
0730	Flat glass and other construction glass (excluding automotive) .....	8	4 565	902	19.8	Z	X
0740	Other construction materials .....	14	21 808	1 809	8.3	Z	X
0800	Photographic equipment and supplies (excluding video) .....	167	605 347	42 649	7.0	.1	.3
0813	Photographic film .....	106	324 379	14 579	4.5	Z	X
0900	Office equipment .....	416	697 102	65 035	9.3	.2	30.3
0911	Typewriters and dedicated word processors .....	165	244 697	6 388	2.6	Z	X
0912	Calculators and accounting machines .....	145	307 476	1 908	.6	Z	X
0913	Copying machines and equipment .....	277	578 773	50 167	8.7	.1	X
0914	Dictating, transcribing, and recording machines .....	91	112 521	1 579	1.4	Z	X
0915	Mailing, letter handling, and addressing machines .....	44	112 867	2 383	2.1	Z	X
0920	New computer equipment .....	428	485 499	59 570	12.3	.2	67.9
0921	Computers .....	353	370 985	27 862	7.5	.1	X
0922	Computer storage devices .....	92	228 064	23 215	10.2	.1	X
0923	Computer printers .....	226	304 355	6 117	2.0	Z	X
0924	Other computer peripheral equipment .....	260	264 272	2 099	.8	Z	X
0930	Used computer equipment .....	28	16 286	610	3.7	Z	X
0950	Computer software (packaged) .....	187	220 597	8 714	4.0	Z	X
0960	Restaurant and hotel equipment and supplies .....	200	1 651 014	128 553	7.8	.4	X
0970	Store machines and equipment .....	180	196 175	16 641	8.5	Z	20.1
0972	Other store machines and equipment .....	172	188 267	16 487	8.8	Z	X
1000	Medical, hospital, and surgical supplies .....	18	93 060	14 642	15.7	Z	35.2
1011	Surgical and medical instruments and equipment .....	8	2 485	615	24.7	Z	X
1013	Other surgical, medical, and hospital supplies .....	10	90 575	14 027	15.5	Z	X
1030	Optical and ophthalmic goods .....	62	200 146	2 677	1.3	Z	83.6
1034	Optical goods, n.e.c. (excluding cameras) .....	62	200 146	2 677	1.3	Z	X

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<b>4229902</b>	<b>General merchandise (nondurable goods) whsle—Con.</b>						
1040	Religious and school supplies .....	62	237 742	8 647	3.6	Z	6.9
1042	School supplies .....	37	54 217	3 494	6.4	Z	X
1050	Other professional equipment and supplies .....	17	7 416	967	13.0	Z	88.7
1051	Architects' equipment and supplies .....	7	5 014	751	15.0	Z	X
1056	Veterinarians' equipment and supplies .....	10	2 402	216	9.0	Z	X
1120	Flat iron and steel products .....	31	7 504 994	277 065	3.7	.8	21.7
1123	Sheets (cold-rolled) .....	26	7 504 397	277 062	3.7	.8	X
1140	Iron and steel wire and wire products .....	22	19 032	749	3.9	Z	X
1150	Iron and steel pipe and tubing .....	17	2 168 673	49 148	2.3	.1	75.4
1154	Other steel pipe .....	17	2 168 673	49 148	2.3	.1	X
1200	Copper and brass .....	26	8 663 156	1 472 413	17.0	4.3	X
1220	Aluminum shapes, forms, etc. ....	54	12 067 227	1 964 386	16.3	5.7	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	35	10 826 389	623 541	5.8	1.8	X
1400	Electrical apparatus and equipment .....	243	3 684 973	84 512	2.3	.2	.2
1411	Power and distribution transformers .....	47	291 423	2 331	.8	Z	X
1412	Switchgear and switchboard apparatus .....	47	122 641	4 084	3.3	Z	X
1414	Conduit, raceway, and fittings .....	76	1 969 949	7 740	.4	Z	X
1416	Interior wiring (excluding conduit) .....	126	2 288 775	20 213	.9	.1	X
1417	Exterior wiring and cable (excluding conduit) .....	25	196 962	480	.2	.1	X
1419	Industrial controls .....	171	3 365 366	43 334	1.3	.1	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	97	1 970 734	6 324	.3	Z	X
1500	Electrical appliances, household .....	274	596 497	47 114	7.9	.1	.4
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	242	499 903	22 966	4.6	.1	X
1600	Electronic parts and equipment, except communication .....	336	3 824 466	288 550	7.5	.8	.1
1612	Integrated circuits .....	104	3 223 030	13 911	.4	Z	X
1616	Electronic connectors and other passive electronic parts .....	300	3 781 168	103 700	2.7	.3	X
1618	Electronic parts and equipment, n.e.c. ....	140	3 266 328	170 939	5.2	.5	X
1650	Communication equipment and supplies .....	119	194 662	18 188	9.3	.1	16.7
1651	Telephones .....	111	194 125	4 958	2.6	Z	X
1652	Other electronic communication equipment .....	90	178 845	11 153	6.2	Z	X
1653	Other electrical communication equipment .....	17	91 888	2 077	2.3	Z	X
1700	Hardware .....	453	1 038 494	114 293	11.0	.3	14.1
1711	Hand tools (including power driven) .....	411	1 031 207	65 647	6.4	.2	X
1712	Bolts, nuts, rivets, and fasteners .....	408	752 728	47 168	6.3	.1	X
1713	Cutlery .....	75	28 449	782	2.7	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	146	267 964	34 652	12.9	.1	71.1
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	128	68 859	3 163	4.6	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	98	53 548	2 350	4.4	Z	X
1813	Plumbing fixtures .....	48	42 386	751	1.8	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	56	43 502	1 854	4.3	Z	X
1815	Boilers, radiators, and convectors .....	8	1 113	88	7.9	Z	X
1818	Other plumbing and heating equipment and supplies .....	27	199 346	26 432	13.3	.1	X
1900	Warm air heating and air-conditioning equipment and supplies .....	39	42 673	6 643	15.6	Z	39.0
1911	Furnaces (warm air) .....	27	36 179	1 410	3.9	Z	X
1912	Central air-conditioning (residential and commercial) .....	34	42 432	4 932	11.6	Z	X
1918	Condensing units for air-conditioners .....	10	2 569	18	.7	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	32	36 420	267	.7	Z	X
2000	Refrigeration equipment and supplies .....	62	46 210	10 468	22.7	Z	18.2
2011	Commercial refrigerators (reach-in and walk-in) .....	62	46 210	2 578	5.6	Z	X
2012	Unit coolers for commercial refrigerators .....	62	46 210	2 740	5.9	Z	X
2013	Condensing units for commercial refrigerators .....	62	46 210	2 426	5.3	Z	X
2014	Refrigerants .....	44	31 471	1 402	4.5	Z	X
2015	Other refrigeration equipment and supplies .....	44	31 471	1 307	4.2	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	25	27 726	4 363	15.7	Z	82.8
2113	New mixers, pavers, and related equipment .....	13	10 677	534	5.0	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	12	17 049	2 260	13.3	Z	X
2118	Used construction and mining machinery and equipment .....	20	21 901	1 568	7.2	Z	X
2200	Farm machinery, equipment, and parts .....	50	115 783	22 644	19.6	.1	1.9
2215	New irrigation equipment .....	50	115 783	22 644	19.6	.1	X
2220	Garden machinery, equipment, and parts .....	80	229 397	4 526	2.0	Z	X
2230	Food-processing machinery, equipment, and parts .....	11	14 400	3 598	25.0	Z	88.7
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	11	14 400	2 736	19.0	Z	X
2233	Used food-processing machinery and equipment .....	11	14 400	862	6.0	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	16	11 804	582	4.9	Z	88.7
2311	Pumps .....	16	11 804	190	1.6	Z	X
2312	Motors .....	16	11 804	202	1.7	Z	X
2313	Parts for pumps and motors .....	16	11 804	190	1.6	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	154	12 014 719	3 682 202	30.6	10.6	.1
2321	New pumps, compressors (air or gas), and equipment .....	73	10 070 621	1 982 565	19.7	5.7	X
2326	New controlling, recording, and indicating instruments and access .....	112	10 425 365	1 599 242	15.3	4.6	X
2328	Used general-purpose industrial machinery and equipment .....	35	1 533 091	87 024	5.7	.3	X
2330	Metalworking machinery, equipment, and parts .....	7	26 969	5 209	19.3	Z	X
2340	Materials handling machinery, equipment, and parts .....	53	55 914	9 443	16.9	Z	67.0
2343	New forklift trucks .....	25	49 381	7 806	15.8	Z	X
2345	Used materials handling machinery, equipment, and parts .....	53	55 914	1 637	2.9	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4229902</b>	<b>General merchandise (nondurable goods) whsle—Con.</b>						
2360	Other industrial machinery, equipment, and parts .....	38	225 393	159 243	70.7	.5	88.7
2363	New printing trades machinery, equipment, and supplies .....	19	9 543	1 095	11.5	Z	X
2366	Other new industrial machinery and equipment .....	30	218 531	157 970	72.3	.5	X
2367	Used industrial machinery and equipment .....	13	6 386	176	2.8	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	16	11 804	291	2.5	Z	88.7
2391	Hydraulic valves .....	16	11 804	196	1.7	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	16	11 804	367	3.1	Z	88.7
2411	Hydraulic cylinders and rotary actuators .....	16	11 804	272	2.3	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	12	2 264	201	8.9	Z	88.7
2421	Hydraulic and pneumatic connectors .....	12	2 264	100	4.4	Z	X
2422	Hydraulic and pneumatic assemblies .....	12	2 264	100	4.4	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	28	22 425	1 654	7.4	Z	85.1
2431	Filters .....	28	22 425	1 556	6.9	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	9	9 999	98	1.0	Z	X
2440	Welding supplies (excluding gases) .....	14	74 203	10 437	14.1	Z	X
2450	Industrial containers and supplies .....	72	221 610	7 382	3.3	Z	30.4
2454	Other industrial containers and supplies .....	72	221 610	7 382	3.3	Z	X
2460	Other industrial supplies .....	86	281 760	35 994	12.8	.1	8.1
2466	Industrial supplies, n.e.c. ....	79	129 097	10 672	8.3	Z	X
2500	Beauty and barber equipment and supplies .....	7	856	17	2.0	Z	X
2520	Custodial (janitors') equipment and supplies .....	46	246 417	27 953	11.3	.1	1.0
2523	Custodial supplies .....	34	75 331	11 599	15.4	Z	X
2530	Laundry and dry-cleaning equipment and supplies .....	61	131 839	4 054	3.1	Z	X
2600	Aircraft and aeronautical equipment and supplies .....	43	3 394 762	106 136	3.1	.3	X
2613	Other new aircraft equipment and supplies .....	43	3 394 762	106 136	3.1	.3	X
2700	Sporting and recreational goods and supplies .....	383	532 308	36 788	6.9	.1	1.3
2713	Billiards, pool, bowling equipment, and accessories .....	306	386 926	24 257	6.3	.1	X
2800	Toys and hobby goods and supplies .....	668	1 189 835	83 717	7.0	.2	12.5
2812	Other toys and games (including fireworks and children's vehicles) ....	524	999 310	74 243	7.4	.2	X
2930	Recyclable paper and paperboard .....	68	313 288	18 238	5.8	.1	X
2940	Recyclable materials, except metal .....	7	23 337	237	1.0	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	307	622 534	28 258	4.5	.1	X
3100	Musical instruments and supplies .....	9	51 101	1 041	2.0	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	8	213 393	55 467	26.0	.2	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	69	43 276	887	2.1	Z	X
3140	Prerecorded video tapes .....	79	55 301	2 017	3.6	Z	X
3150	Other durable goods .....	58	336 658	7 868	2.3	Z	4.8
3152	Luggage .....	58	336 658	2 620	.8	Z	X
3154	Other durable goods, n.e.c. ....	58	336 658	5 248	1.6	Z	X
3200	Printing and writing paper .....	476	4 214 561	136 914	3.2	.4	4.0
3212	Fine roll paper .....	66	554 967	16 985	3.1	Z	X
3213	Other printing and writing paper .....	476	4 214 561	119 929	2.8	.3	X
3300	Stationery, office supplies and greeting cards .....	844	5 026 121	322 910	6.4	.9	3.7
3311	Business forms .....	273	973 251	8 867	.9	Z	X
3312	Stationery, photocopy paper, and typing paper .....	405	1 252 647	60 005	4.8	.2	X
3313	Inked ribbons, carbon paper, pens and pencils .....	349	3 819 836	92 843	2.4	.3	X
3314	Toner and cartridges .....	470	4 700 913	104 245	2.2	.3	X
3315	Greeting cards .....	157	59 284	1 180	2.0	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ....	484	1 189 670	55 719	4.7	.2	X
3400	Industrial and personal services paper and plastics .....	435	1 605 248	180 188	11.2	.5	10.4
3411	Paperboard and boxboard boxes .....	196	899 114	45 465	5.1	.1	X
3412	Paper dishes, cups, and napkins .....	322	745 027	52 141	7.0	.1	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	150	583 227	44 094	7.6	.1	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	50	320 925	5 608	1.7	Z	X
3415	Other industrial and personal service paper .....	95	496 906	32 830	6.6	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	477	1 204 659	152 825	12.7	.4	28.4
3511	Prescription drugs .....	36	140 578	21 731	15.5	.1	X
3512	Nonprescription pharmaceuticals .....	174	74 453	2 884	3.9	Z	X
3513	Cosmetics .....	226	199 019	19 313	9.7	.1	X
3514	Perfumes .....	34	16 420	349	2.1	Z	X
3515	Other toiletries and druggists' sundries .....	212	958 708	107 762	11.2	.3	X
3600	Piece goods, knit and woven .....	108	7 507 261	3 848 153	51.3	11.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	227	477 771	23 137	4.8	.1	X
3800	Men's and boys' wear .....	707	6 550 827	508 951	7.8	1.5	.1
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	267	4 552 732	75 338	1.7	.2	X
3814	Men's and boys' work clothing and uniforms .....	395	2 737 632	152 912	5.6	.4	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) ....	532	6 350 224	265 813	4.2	.8	X
3900	Women's and children's wear .....	558	769 104	116 131	15.1	.3	2.8
3912	Women's misses', and girls' dresses and blouses .....	124	207 336	30 403	14.7	.1	X
3914	Women's and misses' outerwear .....	122	101 239	24 732	24.4	.1	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	361	604 162	54 522	9.0	.2	X
4000	Footwear .....	202	6 007 309	1 695 868	28.2	4.9	.1
4013	Other women's, misses', and girls' footwear .....	159	5 957 093	846 606	14.2	2.4	X
4014	Other men's and boy's footwear .....	159	5 957 093	846 606	14.2	2.4	X

See footnotes at end of table.



**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4229902</b>	<b>General merchandise (nondurable goods) whsle—Con.</b>						
4100	Frozen foods (packaged) . . . . .	392	1 642 107	343 782	20.9	1.0	65.8
4111	Dinners (frozen) . . . . .	46	1 039 685	24 613	2.4	.1	X
4112	Fish and seafoods (frozen packaged) . . . . .	355	1 209 484	65 232	5.4	.2	X
4113	Vegetables (frozen) . . . . .	350	1 104 683	40 502	3.7	.1	X
4114	Fruits and fruit juices (frozen) . . . . .	357	1 471 937	20 805	1.4	.1	X
4115	Meat (frozen packaged) . . . . .	372	1 636 839	114 893	7.0	.3	X
4116	Frozen baked goods . . . . .	107	1 219 224	42 258	3.5	.1	X
4117	Other frozen foods (except frozen dairy products) . . . . .	127	1 390 965	35 464	2.6	.1	X
4200	Dairy products (excluding dried or canned) . . . . .	416	1 845 947	238 926	12.9	.7	50.0
4211	Butter . . . . .	287	300 419	5 306	1.8	Z	X
4212	Cheese . . . . .	396	1 485 614	162 128	10.9	.5	X
4213	Milk and cream, except raw . . . . .	114	789 245	22 696	2.9	.1	X
4214	Ice cream . . . . .	60	205 939	2 001	1.0	Z	X
4215	Raw milk . . . . .	12	7 913	154	1.9	Z	X
4216	Other dairy products . . . . .	87	748 725	46 641	6.2	.1	X
4300	Poultry and poultry products . . . . .	424	1 541 908	142 878	9.3	.4	X
4312	Eggs . . . . .	416	1 534 000	71 201	4.6	.2	X
4313	Live poultry . . . . .	416	1 534 000	71 201	4.6	.2	X
4400	Confectionery . . . . .	247	2 069 814	126 447	6.1	.4	18.3
4411	Candy . . . . .	177	749 221	49 555	6.6	.1	X
4413	Nuts . . . . .	48	1 304 066	76 249	5.8	.2	X
4500	Fish and seafoods (excluding canned and frozen packaged) . . . . .	134	1 025 111	73 820	7.2	.2	X
4600	Meat and meat products (fresh and unpackage) . . . . .	435	1 571 412	259 980	16.5	.8	33.0
4611	Beef (not killed on location) . . . . .	412	1 560 021	191 690	12.3	.6	X
4612	Veal (not killed on location) . . . . .	268	343 100	5 749	1.7	Z	X
4613	Lamb and mutton (not killed on location) . . . . .	9	181 836	2 097	1.2	Z	X
4614	Pork (not killed on location) . . . . .	275	880 272	42 905	4.9	.1	X
4615	Sausage and prepared meats made on location . . . . .	255	157 952	3 615	2.3	Z	X
4616	Sausage and prepared meats not made on location . . . . .	44	206 091	5 938	2.9	Z	X
4618	Other meat products . . . . .	44	568 815	7 949	1.4	Z	X
4700	Fresh fruits and vegetables . . . . .	463	1 802 714	151 909	8.4	.4	1.4
4711	Fresh fruits . . . . .	455	1 794 806	149 935	8.4	.4	X
4800	Coffee, tea, and spices . . . . .	382	1 489 615	47 364	3.2	.1	25.3
4811	Coffee . . . . .	115	1 259 190	20 698	1.6	.1	X
4812	Tea . . . . .	99	470 153	3 886	.8	Z	X
4813	Spices . . . . .	372	1 212 289	22 718	1.9	.1	X
4820	Bread and baked goods . . . . .	278	835 846	15 766	1.9	Z	38.2
4821	Breads and rolls . . . . .	71	705 730	6 748	1.0	Z	X
4822	Cookies, cakes, and other baked goods . . . . .	272	827 037	9 016	1.1	Z	X
4830	Canned foods . . . . .	412	1 218 591	46 715	3.8	.1	35.8
4831	Canned and bottled fruits, vegetables, and juices . . . . .	396	961 269	30 278	3.2	.1	X
4832	Canned and bottled baby foods . . . . .	109	72 396	717	1.0	Z	X
4833	Canned meats . . . . .	133	842 393	6 590	.8	Z	X
4834	Canned fish and seafoods . . . . .	258	202 167	2 409	1.2	Z	X
4836	Other canned foods . . . . .	19	547 305	5 992	1.1	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) . . . . .	261	189 851	3 748	2.0	Z	X
4850	Soft drinks and bottled water . . . . .	204	1 834 228	104 588	5.7	.3	46.7
4851	Soft drinks, packaged . . . . .	166	1 087 143	86 450	8.0	.3	X
4852	Soft drinks, pre and post mix bulk . . . . .	103	1 086 944	9 485	.9	Z	X
4853	Bottled water . . . . .	143	802 693	8 653	1.1	Z	X
4860	Other grocery specialties . . . . .	722	7 851 277	586 525	7.5	1.7	7.3
4861	Pasta . . . . .	517	7 006 474	106 306	1.5	.3	X
4862	Breakfast cereals . . . . .	109	384 909	3 786	1.0	Z	X
4863	Cooking oils and margarine . . . . .	597	7 194 866	128 108	1.8	.4	X
4864	Flour . . . . .	513	6 151 957	33 455	.5	.1	X
4865	Pickles, preserves, jellies, jams, and sauces . . . . .	506	6 563 975	44 004	.7	.1	X
4866	Sugar, refined . . . . .	509	5 821 335	40 036	.7	.1	X
4867	Pet foods . . . . .	12	6 660	411	6.2	Z	X
4868	Grocery specialties, n.e.c. . . . .	289	2 126 695	230 420	10.8	.7	X
4900	Grain and beans . . . . .	231	15 314 282	2 068 251	13.5	6.0	X
5140	Other farm products, inedible . . . . .	43	79 365	17 452	22.0	.1	88.7
5143	Farm products, n.e.c. . . . .	43	79 365	17 452	22.0	.1	X
5300	Plastics materials and basic shapes . . . . .	330	6 200 659	278 421	4.5	.8	X
5320	Industrial gases (welding, etc.) . . . . .	16	76 694	17 540	22.9	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	497	10 947 649	3 453 987	31.6	10.0	.3
5335	Detergents and soaps . . . . .	357	2 059 487	411 319	20.0	1.2	X
5336	Sanitation chemicals, polishes, and waxes . . . . .	118	1 005 390	162 964	16.2	.5	X
5344	Other chemicals and allied products . . . . .	117	8 869 247	2 877 828	32.4	8.3	X
5400	Petroleum products . . . . .	33	2 181 281	99 651	4.6	.3	X
5418	Lubricating oil and greases . . . . .	28	2 180 684	99 648	4.6	.3	X
5500	Crude oil . . . . .	25	8 661 115	4 157 775	48.0	12.0	X
5600	Beer and ale . . . . .	11	213 558	520	.2	Z	X
5700	Wines and distilled alcoholic beverages . . . . .	11	213 558	1 067	.5	Z	X
5800	Farm supplies . . . . .	152	14 551 724	1 249 989	8.6	3.6	66.9
5812	Feeds (poultry and livestock) not mixed on location . . . . .	82	349 326	47 263	13.5	.1	X
5816	Other agricultural chemicals and fertilizers . . . . .	64	14 004 411	1 173 034	8.4	3.4	X
5900	Tobacco and tobacco products . . . . .	79	282 034	14 487	5.1	Z	X
6000	Paint, paint supplies, and wallpaper . . . . .	65	298 145	13 826	4.6	Z	X

See footnotes at end of table.

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4229902</b>	<b>General merchandise (nondurable goods) whsle—Con.</b>						
6100	Books, periodicals, newspapers, and miscellaneous printed materials . . . . .	292	434 184	18 239	4.2	.1	4.9
6101	Books . . . . .	228	383 605	14 044	3.7	Z	X
6110	Flowers and florists' supplies . . . . .	62	129 453	10 283	7.9	Z	X
6120	Art goods (including novelties and souvenirs) . . . . .	303	377 678	33 416	8.8	.1	67.6
6121	Art materials . . . . .	91	129 453	5 493	4.2	Z	X
6122	Novelties and souvenirs . . . . .	275	352 334	27 923	7.9	.1	X
6130	Textile bags, bagging, and burlap . . . . .	98	148 427	20 868	14.1	.1	X
6150	Nondurable goods, n.e.c. . . . .	327	2 953 593	2 344 558	79.4	6.8	X
9700	Service receipts and labor charges (including installed parts) . . . . .	1 245	1 449 108	347 680	24.0	1.0	65.8
9701	Labor charges for repair work . . . . .	984	907 847	100 007	11.0	.3	X
9702	Parts installed in repair work . . . . .	909	917 450	73 272	8.0	.2	X
9703	Other service receipts and labor charges—Specify . . . . .	369	677 595	174 011	25.7	.5	X
9720	Receipts for service contracts . . . . .	765	777 890	172 153	22.1	.5	X
9730	Advertising specialties (paper novelties, etc.) . . . . .	236	230 455	34 594	15.0	.1	X
9740	Receipts for installing equipment . . . . .	539	405 555	71 888	17.7	.2	X
9810	Miscellaneous commodities . . . . .	684	6 633 093	209 820	3.2	.6	X
9930	Sales of integrated systems which you wrote or modified software . . . . .	166	137 936	31 028	22.5	.1	X
9940	Rental and leasing receipts . . . . .	551	558 645	102 908	18.4	.3	48.0
9941	Computer rental and leasing receipts . . . . .	100	69 929	12 847	18.4	Z	X
9942	Photocopying machine rental . . . . .	303	467 101	83 607	17.9	.2	X
9943	Other office machine rental receipts . . . . .	257	244 795	4 502	1.8	Z	X
9944	Other rental receipts . . . . .	47	12 888	213	1.7	Z	X
9950	Construction receipts . . . . .	43	10 776	4 112	38.2	Z	X
9960	Custom software (designed to customer specifications) . . . . .	152	94 699	18 243	19.3	.1	X
9970	Receipts for printing or photocopying performed at this establishment . . . . .	64	35 078	4 687	13.4	Z	X
<b>4229903</b>	<b>Textile bags, bagging, &amp; burlap whsle . . . . .</b>	<b>446</b>	<b>X</b>	<b>802 397</b>	<b>X</b>	<b>100.0</b>	<b>52.1</b>
0500	Household china, glassware, crockery, and plastic housewares . . . . .	6	5 792	576	9.9	.1	X
0540	Other home furnishings . . . . .	7	7 875	284	3.6	Z	X
2700	Sporting and recreational goods and supplies . . . . .	9	67 653	10 275	15.2	1.3	X
2800	Toys and hobby goods and supplies . . . . .	15	72 132	8 135	11.3	1.0	X
2930	Recyclable paper and paperboard . . . . .	9	9 927	419	4.2	.1	X
3300	Stationery, office supplies and greeting cards . . . . .	6	26 225	2 075	7.9	.3	X
3600	Piece goods, knit and woven . . . . .	9	28 116	4 212	15.0	.5	X
3800	Men's and boys' wear . . . . .	15	59 827	4 878	8.2	.6	X
3900	Women's and children's wear . . . . .	14	53 633	4 111	7.7	.5	X
5300	Plastics materials and basic shapes . . . . .	10	14 170	1 713	12.1	.2	X
5800	Farm supplies . . . . .	11	45 791	10 954	23.9	1.4	X
6120	Art goods (including novelties and souvenirs) . . . . .	18	36 031	8 748	24.3	1.1	X
6130	Textile bags, bagging, and burlap . . . . .	446	802 397	712 521	88.8	88.8	X
6150	Nondurable goods, n.e.c. . . . .	19	19 814	2 338	11.8	.3	X
9700	Service receipts and labor charges (including installed parts) . . . . .	6	13 744	4 054	29.5	.5	X
9730	Advertising specialties (paper novelties, etc.) . . . . .	14	24 587	5 671	23.1	.7	X
9810	Miscellaneous commodities . . . . .	10	30 925	3 450	11.2	.4	X
<b>4229904</b>	<b>Other nondurable goods whsle . . . . .</b>	<b>6 490</b>	<b>X</b>	<b>15 575 806</b>	<b>X</b>	<b>100.0</b>	<b>57.3</b>
0200	New and rebuilt automotive parts and supplies . . . . .	10	34 446	7 943	23.1	.1	X
0400	Household and lawn furniture . . . . .	46	251 385	12 923	5.1	.1	3.8
0412	Sleep furniture and equipment . . . . .	27	236 962	3 882	1.6	Z	X
0413	Lawn furniture and equipment . . . . .	14	220 794	7 738	3.5	.1	X
0414	Other furniture (including sleep sofas) . . . . .	32	31 227	1 303	4.2	Z	X
0500	Household china, glassware, crockery, and plastic housewares . . . . .	52	136 578	18 395	13.5	.1	X
0520	Linens, domestics, curtains, and draperies . . . . .	27	68 406	2 568	3.8	Z	10.3
0521	Bedspreads, blankets, and bedding . . . . .	27	68 406	2 568	3.8	Z	X
0540	Other home furnishings . . . . .	71	194 873	19 338	9.9	.1	4.9
0541	Metal flatware and kitchen utensils . . . . .	15	43 123	1 140	2.6	Z	X
0542	Mirrors, lamps, and picture frames . . . . .	13	44 137	227	.5	Z	X
0543	Home furnishings, n.e.c. . . . .	49	121 764	12 782	10.5	.1	X
0720	Roofing, siding, and insulation materials . . . . .	6	4 394	831	18.9	Z	X
0730	Flat glass and other construction glass (excluding automotive) . . . . .	6	5 969	2 083	34.9	Z	X
0740	Other construction materials . . . . .	8	2 162	266	12.3	Z	57.3
0744	Construction materials, n.e.c. (including wire fence and construction paper) . . . . .	8	2 162	266	12.3	Z	X
0800	Photographic equipment and supplies (excluding video) . . . . .	31	242 037	4 632	1.9	Z	.1
0813	Photographic film . . . . .	26	45 918	2 685	5.8	Z	X
0900	Office equipment . . . . .	11	32 204	2 771	8.6	Z	7.3
0915	Mailing, letter handling, and addressing machines . . . . .	11	32 204	2 771	8.6	Z	X
0950	Computer software (packaged) . . . . .	15	21 200	570	2.7	Z	X
0970	Store machines and equipment . . . . .	12	29 631	5 197	17.5	Z	39.8
0971	Vending machines . . . . .	7	19 672	229	1.2	Z	X
0972	Other store machines and equipment . . . . .	6	9 959	4 968	49.9	Z	X
1000	Medical, hospital, and surgical supplies . . . . .	6	8 044	1 531	19.0	Z	5.8
1013	Other surgical, medical, and hospital supplies . . . . .	6	8 044	1 531	19.0	Z	X
1030	Optical and ophthalmic goods . . . . .	12	48 389	2 276	4.7	Z	57.3
1034	Optical goods, n.e.c. (excluding cameras) . . . . .	12	48 389	2 276	4.7	Z	X
1040	Religious and school supplies . . . . .	26	30 782	7 125	23.1	Z	53.1
1042	School supplies . . . . .	26	30 782	7 125	23.1	Z	X
1120	Flat iron and steel products . . . . .	6	9 415	1 138	12.1	Z	X
1140	Iron and steel wire and wire products . . . . .	16	43 061	3 211	7.5	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4229904</b>	<b>Other nondurable goods whse—Con.</b>						
1150	Iron and steel pipe and tubing .....	18	24 238	3 000	12.4	Z	X
1200	Copper and brass .....	26	112 962	16 082	14.2	.1	X
1220	Aluminum shapes, forms, etc. ....	21	45 523	9 303	20.4	.1	X
1400	Electrical apparatus and equipment .....	58	124 355	8 956	7.2	.1	20.9
1415	Electric bulbs (all types) .....	15	57 305	6 845	11.9	Z	X
1418	Lighting fixtures (residential and commercial) .....	15	41 855	817	2.0	Z	X
1419	Industrial controls .....	27	12 864	683	5.3	Z	X
1500	Electrical appliances, household .....	29	39 480	3 988	10.1	Z	14.2
1511	Televisions .....	14	34 106	1 066	3.1	Z	X
1512	Radios, stereos, and CD players .....	14	34 106	534	1.6	Z	X
1513	V.C.R.'s and video cameras .....	14	34 106	534	1.6	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	29	39 480	1 834	4.6	Z	X
1600	Electronic parts and equipment, except communication .....	28	18 302	1 630	8.9	Z	X
1650	Communication equipment and supplies .....	12	51 489	1 882	3.7	Z	13.6
1651	Telephones .....	9	50 286	1 795	3.6	Z	X
1700	Hardware .....	62	134 710	16 799	12.5	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	8	16 852	1 441	8.6	Z	X
2220	Garden machinery, equipment, and parts .....	18	17 956	1 490	8.3	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	40	87 413	14 639	16.7	.1	3.8
2327	All other new general-purpose industrial machinery and equipment .....	40	87 413	14 639	16.7	.1	X
2340	Materials handling machinery, equipment, and parts .....	6	42 486	8 043	18.9	.1	57.3
2343	New forklift trucks .....	6	42 486	8 043	18.9	.1	X
2360	Other industrial machinery, equipment, and parts .....	6	12 026	4 772	39.7	Z	X
2440	Welding supplies (excluding gases) .....	13	9 101	5	.1	Z	X
2460	Other industrial supplies .....	21	228 784	8 206	3.6	.1	1.9
2466	Industrial supplies, n.e.c. ....	9	209 652	6 360	3.0	Z	X
2540	Other service establishment equipment and supplies .....	7	11 403	1 237	10.8	Z	57.3
2542	Service establishment equipment and supplies, n.e.c. ....	7	11 403	1 237	10.8	Z	X
2620	Marine machinery, equipment, and supplies .....	6	11 695	115	1.0	Z	X
2700	Sporting and recreational goods and supplies .....	70	166 269	21 858	13.1	.1	3.3
2714	Camping and fishing equipment and accessories .....	63	92 966	14 536	15.6	.1	X
2800	Toys and hobby goods and supplies .....	145	366 948	41 200	11.2	.3	17.0
2812	Other toys and games (including fireworks and children's vehicles) .....	54	165 260	21 376	12.9	.1	X
2813	Crafts and craft supplies .....	28	28 281	2 713	9.6	Z	X
2814	Other hobby goods and accessories .....	51	151 489	14 136	9.3	.1	X
2930	Recyclable paper and paperboard .....	11	197 237	35 119	17.8	.2	X
2940	Recyclable materials, except metal .....	6	37 621	6 820	18.1	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	60	107 087	11 780	11.0	.1	24.1
3014	Watches, clocks, and watch movements and cases .....	20	78 612	6 059	7.7	Z	X
3016	Other jewel, silverware, and plated ware (incl. jewel, where gemstones less than 50% of value, gold filled sterling, and costume jewel, and medallions) .....	41	28 475	5 721	20.1	Z	X
3100	Musical instruments and supplies .....	16	30 097	9 741	32.4	.1	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	17	7 118	316	4.4	Z	X
3140	Prerecorded video tapes .....	21	4 531	846	18.7	Z	X
3200	Printing and writing paper .....	12	202 809	2 261	1.1	Z	X
3300	Stationery, office supplies and greeting cards .....	69	346 297	48 243	13.9	.3	3.9
3311	Business forms .....	28	73 418	6 181	8.4	Z	X
3312	Stationery, photocopy paper, and typing paper .....	12	8 276	131	1.6	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ..	28	73 869	7 557	10.2	Z	X
3400	Industrial and personal services paper and plastics .....	18	53 401	3 582	6.7	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	131	505 039	108 477	21.5	.7	4.8
3511	Prescription drugs .....	36	236 737	3 813	1.6	Z	X
3512	Nonprescription pharmaceuticals .....	52	270 349	77 109	28.5	.5	X
3513	Cosmetics .....	16	33 619	2 214	6.6	Z	X
3514	Perfumes .....	15	16 991	8 525	50.2	.1	X
3515	Other toiletries and druggists' sundries .....	78	251 235	16 814	6.7	.1	X
3600	Piece goods, knit and woven .....	81	313 273	19 139	6.1	.1	15.1
3612	Cotton (including blends) .....	25	11 461	1 050	9.2	Z	X
3613	Synthetics (excluding synthetic knits) .....	38	128 249	6 850	5.3	Z	X
3614	Knit fabrics, n.e.c. (including double knit) .....	37	226 348	10 488	4.6	.1	X
3616	Other piece goods .....	16	52 268	751	1.4	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	94	204 961	12 976	6.3	.1	X
3800	Men's and boys' wear .....	84	199 412	17 085	8.6	.1	25.4
3811	Men's and boys' suits, coats, and formal wear .....	29	55 131	4 992	9.1	Z	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	37	84 981	4 904	5.8	Z	X
3813	Men's and boys' underwear and nightwear .....	42	75 368	4 198	5.6	Z	X
3814	Men's and boys' work clothing and uniforms .....	13	3 264	205	6.3	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) ..	64	166 324	2 723	1.6	Z	X
3900	Women's and children's wear .....	111	267 998	47 309	17.7	.3	28.9
3911	Infants' and children's wear (to size 6X) .....	17	12 299	3 153	25.6	Z	X
3912	Women's misses', and girls' dresses and blouses .....	38	77 666	6 059	7.8	Z	X
3913	Women's, misses', and girls' suits and coats .....	21	60 184	1 350	2.2	Z	X
3914	Women's and misses' outerwear .....	54	180 191	27 545	15.3	.2	X
3915	Women's and misses' underwear and sleepwear .....	29	79 805	3 253	4.1	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	35	98 578	5 949	6.0	Z	X

See footnotes at end of table.

**Table 1. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4229904</b>	<b>Other nondurable goods whse—Con.</b>						
4000	Footwear.....	30	87 176	4 429	5.1	Z	23.9
4011	All athletic footwear.....	9	66 364	951	1.4	Z	X
4013	Other women's, misses', and girls' footwear.....	6	6 501	216	3.3	Z	X
4014	Other men's and boy's footwear.....	13	71 188	1 734	2.4	Z	X
4015	Shoe accessories.....	6	8 958	1 359	15.2	Z	X
4100	Frozen foods (packaged).....	20	36 439	8 796	24.1	.1	41.8
4112	Fish and seafoods (frozen packaged).....	12	17 218	2 980	17.3	Z	X
4113	Vegetables (frozen).....	9	19 221	5 699	29.7	Z	X
4117	Other frozen foods (except frozen dairy products).....	12	17 218	117	.7	Z	X
4400	Confectionery.....	17	93 730	17 491	18.7	.1	55.4
4411	Candy.....	17	93 730	17 341	18.5	.1	X
4412	Chewing gum.....	8	2 961	150	5.1	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged).....	6	11 695	3 501	29.9	Z	X
4800	Coffee, tea, and spices.....	15	16 178	924	5.7	Z	9.8
4811	Coffee.....	15	16 178	212	1.3	Z	X
4812	Tea.....	15	16 178	353	2.2	Z	X
4813	Spices.....	15	16 178	353	2.2	Z	X
4830	Canned foods.....	6	8 552	86	1.0	Z	X
4850	Soft drinks and bottled water.....	21	42 757	3 274	7.7	Z	50.8
4851	Soft drinks, packaged.....	17	39 230	2 656	6.8	Z	X
4853	Bottled water.....	6	31 027	302	1.0	Z	X
4860	Other grocery specialties.....	59	338 729	58 258	17.2	.4	33.8
4861	Pasta.....	9	954	5	.5	Z	X
4863	Cooking oils and margarine.....	26	328 503	55 681	17.0	.4	X
4865	Pickles, preserves, jellies, jams, and sauces.....	9	954	42	4.4	Z	X
4866	Sugar, refined.....	15	45 061	304	.7	Z	X
4867	Pet foods.....	15	45 061	304	.7	Z	X
4868	Grocery specialties, n.e.c.....	44	51 762	1 447	2.8	Z	X
4900	Grain and beans.....	7	15 342	1 272	8.3	Z	15.1
4911	Corn (for grain).....	7	15 342	915	6.0	Z	X
4912	Oats and barley.....	7	15 342	299	1.9	Z	X
4913	Wheat.....	7	15 342	58	.4	Z	X
5100	Hides, skins, and pelts.....	7	14 595	5 931	40.6	Z	X
5300	Plastics materials and basic shapes.....	77	218 567	30 486	13.9	.2	5.4
5311	Plastic pipes, rods, tubes, and shapes.....	31	100 893	12 890	12.8	.1	X
5313	Plastics raw materials.....	31	31 239	5 378	17.2	Z	X
5320	Industrial gases (welding, etc.).....	13	9 101	1 311	14.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum).....	76	144 692	12 492	8.6	.1	9.2
5335	Detergents and soaps.....	18	7 485	2 337	31.2	Z	X
5342	Adhesives, sealants, and glues.....	9	65 194	4 575	7.0	Z	X
5344	Other chemicals and allied products.....	49	71 906	5 532	7.7	Z	X
5400	Petroleum products.....	35	58 433	4 300	7.4	Z	X
5420	Liquified petroleum gases (excluding natural gas).....	14	9 904	1 667	16.8	Z	X
5700	Wines and distilled alcoholic beverages.....	6	2 799	123	4.4	Z	X
5800	Farm supplies.....	47	178 371	34 566	19.4	.2	5.2
5812	Feeds (poultry and livestock) not mixed on location.....	13	36 546	4 551	12.5	Z	X
5813	Prepared feeds (poultry and livestock) mixed on location.....	11	69 879	3 523	5.0	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners.....	12	47 652	2 987	6.3	Z	X
5815	Insecticides, fungicides, and pesticides.....	12	47 652	11 440	24.0	.1	X
5816	Other agricultural chemicals and fertilizers.....	12	47 652	3 579	7.5	Z	X
5817	Seeds and bulbs.....	12	47 652	2 987	6.3	Z	X
5818	Other farm supplies (including harness and saddlery equipment).....	23	94 180	5 493	5.8	Z	X
5900	Tobacco and tobacco products.....	30	64 837	15 105	23.3	.1	X
6000	Paint, paint supplies, and wallpaper.....	9	4 726	84	1.8	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials.....	80	123 546	4 919	4.0	Z	X
6110	Flowers and florists' supplies.....	65	84 446	9 850	11.7	.1	X
6120	Art goods (including novelties and souvenirs).....	120	583 757	81 947	14.0	.5	33.9
6121	Art materials.....	38	227 027	25 595	11.3	.2	X
6122	Novelties and souvenirs.....	82	356 730	56 352	15.8	.4	X
6130	Textile bags, bagging, and burlap.....	38	182 970	25 265	13.8	.2	X
6150	Nondurable goods, n.e.c.....	6 490	15 575 806	14 525 913	93.3	93.3	X
6150	Nondurable goods, n.e.c.....	6 490	15 575 806	14 525 913	93.3	93.3	X
9700	Service receipts and labor charges (including installed parts).....	147	182 746	20 088	11.0	.1	20.7
9701	Labor charges for repair work.....	78	79 740	1 870	2.3	Z	X
9702	Parts installed in repair work.....	54	66 975	1 492	2.2	Z	X
9703	Other service receipts and labor charges—Specify.....	98	130 495	16 726	12.8	.1	X
9720	Receipts for service contracts.....	13	22 456	1 169	5.2	Z	X
9730	Advertising specialties (paper novelties, etc.).....	24	16 768	986	5.9	Z	X
9740	Receipts for installing equipment.....	7	3 807	1 251	32.9	Z	X
9810	Miscellaneous commodities.....	135	304 084	46 852	15.4	.3	X
9940	Rental and leasing receipts.....	82	60 212	3 689	6.1	Z	7.8
9943	Other office machine rental receipts.....	82	60 212	3 689	6.1	Z	X

<sup>1</sup>Commodity line sales and line percents may not add to totals due to exclusion of selected lines to avoid disclosing data for individual companies and/or due to rounding.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0100</b>	<b>New and used automobiles, motorcycles, etc.</b>	<b>6 680</b>	<b>240 503 918</b>	<b>100.0</b>	<b>67.5</b>
421	Wholesale trade, durable goods	6 630	240 493 721	100.0	66.3
4211	Motor vehicle & motor vehicle parts & supplies whsle	6 211	240 388 766	100.0	78.4
42111	Automobile & other motor vehicle whsle	4 377	240 168 293	99.9	82.0
421110	Automobile & other motor vehicle whsle	4 377	240 168 293	99.9	82.0
4211101	Automobile & motorcycle whsle	3 952	194 008 080	80.7	90.6
4211102	Bus & recreational vehicle whsle	28	17 152	Z	70.8
4211103	Light truck & van (14,000 lb or less) whsle	292	46 063 587	19.2	71.8
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	37	6 710	Z	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle	68	72 764	Z	74.0
42112	Motor vehicle supplies & new parts whsle	133	51 277	Z	8.0
421120	Motor vehicle supplies & new parts whsle	133	51 277	Z	8.0
4211201	Motor vehicle supplies & new parts—warehouse distributors	27	1 699	Z	16.9
4211202	Motor vehicle supplies & new parts—jobbers	106	49 578	Z	7.0
42114	Motor vehicle parts, (used) whsle	1 697	169 077	.1	3.3
421140	Motor vehicle parts, (used) whsle	1 697	169 077	.1	3.3
4215	Metal & mineral (except petroleum) whsle	15	4 150	Z	13.5
42151	Metal service centers & offices	15	4 150	Z	13.4
421510	Metal service centers & offices	15	4 150	Z	13.4
4215101	Ferrous metal service centers & sales offices	12	3 257	Z	12.4
42151011	Ferrous metal service centers	11	3 153	Z	14.5
4216	Electrical goods whsle	17	2 744	Z	X
42169	Other electronic parts & equipment whsle	8	589	Z	X
421690	Other electronic parts & equipment whsle	8	589	Z	X
4216902	Electronic parts (excluding communications equipment) whsle	8	589	Z	X
4218	Machinery, equipment, & supplies whsle	261	85 927	Z	6.0
42182	Farm & garden machinery & equipment whsle	249	82 107	Z	6.0
421820	Farm & garden machinery & equipment whsle	249	82 107	Z	6.0
4218201	Farm machinery & equipment—farm dealers	233	59 130	Z	2.2
4218202	Farm machinery & equipment—whsle distributors	8	2 601	Z	X
4218203	Lawn & garden machinery & equipment whsle	8	20 376	Z	49.1
42183	Industrial machinery & equipment whsle	7	646	Z	X
421830	Industrial machinery & equipment whsle	7	646	Z	X
4218303	General-purpose industrial machinery & equipment whsle	7	646	Z	X
4219	Miscellaneous durable goods whsle	115	8 030	Z	17.2
42193	Recyclable material whsle	23	3 062	Z	7.3
421930	Recyclable material whsle	23	3 062	Z	7.3
4219301	Iron & steel scrap processors & dealers	18	958	Z	8.8
42193011	Iron & steel scrap processors (using power processing equipment)	18	958	Z	X
42199	Other miscellaneous durable goods whsle	85	2 587	Z	X
421990	Other miscellaneous durable goods whsle	85	2 587	Z	X
4219903	General merchandise (durable goods) whsle	66	2 028	Z	X
4219906	Other durable goods whsle	11	238	Z	X
422	Wholesale trade, nondurable goods	50	10 197	Z	18.6
4223	Apparel, piece goods, & notions whsle	8	3 666	Z	X
4224	Grocery & related products whsle	7	520	Z	X
4227	Petroleum & petroleum products whsle	12	2 215	Z	51.5
42271	Petroleum bulk stations & terminals	7	2 183	Z	54.8
422710	Petroleum bulk stations & terminals	7	2 183	Z	54.8
4227101	Petroleum bulk stations & terminals (except LP)	7	2 183	Z	54.9
42271011	Petroleum bulk stations (except LP)	7	2 183	Z	49.8
4229	Miscellaneous nondurable goods whsle	21	3 549	Z	X
42299	Other miscellaneous nondurable goods whsle	17	2 049	Z	X
422990	Other miscellaneous nondurable goods whsle	17	2 049	Z	X
4229902	General merchandise (nondurable goods) whsle	15	1 928	Z	X
<b>0120</b>	<b>Buses, campers, and motor homes</b>	<b>969</b>	<b>5 239 689</b>	<b>100.0</b>	<b>77.6</b>
421	Wholesale trade, durable goods	962	5 236 722	99.9	76.3
4211	Motor vehicle & motor vehicle parts & supplies whsle	917	5 226 698	99.8	90.0
42111	Automobile & other motor vehicle whsle	850	5 207 037	99.4	94.0
421110	Automobile & other motor vehicle whsle	850	5 207 037	99.4	94.0
4211101	Automobile & motorcycle whsle	216	131 729	2.5	91.2
4211102	Bus & recreational vehicle whsle	387	2 701 838	51.6	77.0
4211103	Light truck & van (14,000 lb or less) whsle	59	1 877 872	35.8	96.8
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	39	162 003	3.1	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle	149	333 595	6.4	80.4
42112	Motor vehicle supplies & new parts whsle	26	5 136	.1	32.3
421120	Motor vehicle supplies & new parts whsle	26	5 136	.1	32.3
4211202	Motor vehicle supplies & new parts—jobbers	23	4 884	.1	28.2
42114	Motor vehicle parts, (used) whsle	41	14 525	.3	36.4
421140	Motor vehicle parts, (used) whsle	41	14 525	.3	36.4
4218	Machinery, equipment, & supplies whsle	16	8 165	.2	61.2
42181	Construction & mining (except petroleum) machinery & equip whsle	6	1 153	Z	78.3
421810	Construction & mining (except petroleum) machinery & equip whsle	6	1 153	Z	78.3
42182	Farm & garden machinery & equipment whsle	10	7 012	.1	17.5
421820	Farm & garden machinery & equipment whsle	10	7 012	.1	17.5
4218201	Farm machinery & equipment—farm dealers	8	5 846	.1	22.7
4219	Miscellaneous durable goods whsle	20	445	Z	X
42193	Recyclable material whsle	17	314	Z	X
421930	Recyclable material whsle	17	314	Z	X
4219301	Iron & steel scrap processors & dealers	14	181	Z	X
42193011	Iron & steel scrap processors (using power processing equipment)	14	181	Z	X
422	Wholesale trade, nondurable goods	7	2 967	.1	69.4
4229	Miscellaneous nondurable goods whsle	6	2 022	Z	79.0
42299	Other miscellaneous nondurable goods whsle	6	2 022	Z	76.8
422990	Other miscellaneous nondurable goods whsle	6	2 022	Z	76.8

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0130</b>	<b>Light trucks and vans (14,000 lb or less)</b>	<b>3 084</b>	<b>141 043 795</b>	<b>100.0</b>	<b>64.5</b>
421	Wholesale trade, durable goods	3 078	141 043 099	100.0	63.3
4211	Motor vehicle & motor vehicle parts & supplies whsle	2 814	140 978 731	100.0	74.8
42111	Automobile & other motor vehicle whsle	2 386	140 949 640	99.9	78.1
421110	Automobile & other motor vehicle whsle	2 386	140 949 640	99.9	78.1
4211101	Automobile & motorcycle whsle	1 443	32 244 254	22.9	89.7
4211102	Bus & recreational vehicle whsle	25	41 004	Z	79.2
4211103	Light truck & van (14,000 lb or less) whsle	548	108 107 003	76.6	72.5
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	116	142 535	.1	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle	254	414 844	.3	78.3
42112	Motor vehicle supplies & new parts whsle	62	9 837	Z	14.3
421120	Motor vehicle supplies & new parts whsle	62	9 837	Z	14.3
4211201	Motor vehicle supplies & new parts—warehouse distributors	7	2 257	Z	5.9
4211202	Motor vehicle supplies & new parts—jobbers	55	7 580	Z	16.0
42114	Motor vehicle parts, (used) whsle	366	19 254	Z	4.3
421140	Motor vehicle parts, (used) whsle	366	19 254	Z	4.3
4218	Machinery, equipment, & supplies whsle	238	63 512	Z	1.8
42181	Construction & mining (except petroleum) machinery & equip whsle	60	13 568	Z	X
421810	Construction & mining (except petroleum) machinery & equip whsle	60	13 568	Z	X
42182	Farm & garden machinery & equipment whsle	168	43 127	Z	.9
421820	Farm & garden machinery & equipment whsle	168	43 127	Z	.9
4218201	Farm machinery & equipment—farm dealers	156	41 402	Z	.9
4218202	Farm machinery & equipment—whsle distributors	7	1 103	Z	X
42183	Industrial machinery & equipment whsle	6	1 064	Z	9.9
421830	Industrial machinery & equipment whsle	6	1 064	Z	9.9
4218303	General-purpose industrial machinery & equipment whsle	6	1 064	Z	11.1
4219	Miscellaneous durable goods whsle	21	798	Z	X
42193	Recyclable material whsle	15	257	Z	X
421930	Recyclable material whsle	15	257	Z	X
4219301	Iron & steel scrap processors & dealers	14	256	Z	X
42193011	Iron & steel scrap processors (using power processing equipment)	14	256	Z	X
422	Wholesale trade, nondurable goods	6	696	Z	X
<b>0140</b>	<b>Medium trucks and tractors (14,001 to 26,000 lb)</b>	<b>2 092</b>	<b>7 409 812</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods	2 092	7 409 812	100.0	X
4211	Motor vehicle & motor vehicle parts & supplies whsle	1 797	7 327 928	98.9	X
42111	Automobile & other motor vehicle whsle	1 671	7 311 695	98.7	X
421110	Automobile & other motor vehicle whsle	1 671	7 311 695	98.7	X
4211101	Automobile & motorcycle whsle	186	492 371	6.6	X
4211102	Bus & recreational vehicle whsle	26	26 023	.4	X
4211103	Light truck & van (14,000 lb or less) whsle	110	2 365 922	31.9	X
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	516	2 628 676	35.5	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle	833	1 798 703	24.3	X
42112	Motor vehicle supplies & new parts whsle	55	11 464	.2	X
421120	Motor vehicle supplies & new parts whsle	55	11 464	.2	X
4211202	Motor vehicle supplies & new parts—jobbers	45	10 676	.1	X
4211203	Petroleum products marketing equipment whsle	8	382	Z	X
42114	Motor vehicle parts, (used) whsle	68	4 374	.1	X
421140	Motor vehicle parts, (used) whsle	68	4 374	.1	X
4218	Machinery, equipment, & supplies whsle	275	77 954	1.1	X
42181	Construction & mining (except petroleum) machinery & equip whsle	111	44 533	.6	X
421810	Construction & mining (except petroleum) machinery & equip whsle	111	44 533	.6	X
42182	Farm & garden machinery & equipment whsle	152	28 945	.4	X
421820	Farm & garden machinery & equipment whsle	152	28 945	.4	X
4218201	Farm machinery & equipment—farm dealers	134	23 417	.3	X
4218202	Farm machinery & equipment—whsle distributors	17	5 485	.1	X
4219	Miscellaneous durable goods whsle	18	2 184	Z	X
42199	Other miscellaneous durable goods whsle	14	1 982	Z	X
421990	Other miscellaneous durable goods whsle	14	1 982	Z	X
4219903	General merchandise (durable goods) whsle	14	1 982	Z	X
<b>0150</b>	<b>Heavy trucks and tractors (over 26,000 lb)</b>	<b>3 206</b>	<b>21 782 770</b>	<b>100.0</b>	<b>75.6</b>
421	Wholesale trade, durable goods	3 201	21 781 273	100.0	74.2
4211	Motor vehicle & motor vehicle parts & supplies whsle	2 935	21 647 299	99.4	88.7
42111	Automobile & other motor vehicle whsle	2 792	21 596 348	99.1	92.6
421110	Automobile & other motor vehicle whsle	2 792	21 596 348	99.1	92.6
4211101	Automobile & motorcycle whsle	125	138 544	.6	91.5
4211102	Bus & recreational vehicle whsle	22	44 780	.2	77.4
4211103	Light truck & van (14,000 lb or less) whsle	93	842 734	3.9	96.9
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	291	782 461	3.6	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle	2 261	19 787 829	90.8	75.9
42112	Motor vehicle supplies & new parts whsle	84	44 379	.2	56.5
421120	Motor vehicle supplies & new parts whsle	84	44 379	.2	56.5
4211201	Motor vehicle supplies & new parts—warehouse distributors	6	1 274	Z	X
4211202	Motor vehicle supplies & new parts—jobbers	76	42 593	.2	63.3
42114	Motor vehicle parts, (used) whsle	59	6 572	Z	2.9
421140	Motor vehicle parts, (used) whsle	59	6 572	Z	2.9
4218	Machinery, equipment, & supplies whsle	229	126 474	.6	7.2
42181	Construction & mining (except petroleum) machinery & equip whsle	166	101 588	.5	8.8
421810	Construction & mining (except petroleum) machinery & equip whsle	166	101 588	.5	8.8
42182	Farm & garden machinery & equipment whsle	49	16 812	.1	3.5
421820	Farm & garden machinery & equipment whsle	49	16 812	.1	3.5
4218201	Farm machinery & equipment—farm dealers	26	6 153	Z	X
4218202	Farm machinery & equipment—whsle distributors	22	10 525	Z	11.4
42183	Industrial machinery & equipment whsle	14	8 074	Z	X
421830	Industrial machinery & equipment whsle	14	8 074	Z	X
4218303	General-purpose industrial machinery & equipment whsle	8	2 941	Z	X
4218305	Materials handling equipment whsle	6	5 133	Z	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0150</b>	<b>Heavy trucks and tractors (over 26,000 lb)—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4219	Miscellaneous durable goods whsle . . . . .	35	7 375	Z	X
42199	Other miscellaneous durable goods whsle . . . . .	29	6 048	Z	X
421990	Other miscellaneous durable goods whsle . . . . .	29	6 048	Z	X
4219903	General merchandise (durable goods) whsle . . . . .	29	6 048	Z	X
<b>0200</b>	<b>New and rebuilt automotive parts and supplies . . . . .</b>	<b>20 311</b>	<b>88 225 246</b>	<b>100.0</b>	<b>25.6</b>
421	Wholesale trade, durable goods . . . . .	19 101	87 587 973	99.3	26.5
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	16 472	85 395 213	96.8	33.3
42111	Automobile & other motor vehicle whsle . . . . .	1 999	7 119 004	8.1	5.4
421110	Automobile & other motor vehicle whsle . . . . .	1 999	7 119 004	8.1	5.4
4211101	Automobile & motorcycle whsle . . . . .	341	3 699 361	4.2	7.1
4211102	Bus & recreational vehicle whsle . . . . .	125	86 407	.1	2.1
4211103	Light truck & van (14,000 lb or less) whsle . . . . .	131	479 337	.5	1.5
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle . . . . .	189	264 242	.3	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle . . . . .	1 213	2 589 657	2.9	1.5
42112	Motor vehicle supplies & new parts whsle . . . . .	12 088	77 879 302	88.3	52.3
421120	Motor vehicle supplies & new parts whsle . . . . .	12 088	77 879 302	88.3	52.3
4211201	Motor vehicle supplies & new parts—warehouse distributors . . . . .	5 095	28 643 992	32.5	52.5
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	6 942	49 220 258	55.8	52.2
4211203	Petroleum products marketing equipment whsle . . . . .	51	15 052	Z	X
42113	Tire & tube whsle . . . . .	451	144 844	.2	65.9
421130	Tire & tube whsle . . . . .	451	144 844	.2	65.9
42114	Motor vehicle parts, (used) whsle . . . . .	1 934	252 063	.3	58.6
421140	Motor vehicle parts, (used) whsle . . . . .	1 934	252 063	.3	58.6
4212	Furniture & home furnishings whsle . . . . .	8	1 745	Z	X
4213	Lumber & other construction materials whsle . . . . .	120	89 323	.1	3.4
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	18	2 186	Z	X
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	18	2 186	Z	X
4213101	Lumber without yard whsle . . . . .	9	443	Z	X
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	7	1 564	Z	X
42139	Other construction materials whsle . . . . .	98	87 102	.1	2.4
421390	Other construction materials whsle . . . . .	98	87 102	.1	2.4
4213901	Flat glass & other construction glass whsle . . . . .	70	69 930	.1	X
4213902	Other construction materials whsle . . . . .	28	17 172	Z	.1
4214	Professional & commercial equipment & supplies whsle . . . . .	18	26 698	Z	X
42143	Computer & computer peripheral equipment & software whsle . . . . .	13	26 488	Z	X
421430	Computer & computer peripheral equipment & software whsle . . . . .	13	26 488	Z	X
4214301	Computer & peripheral equipment whsle . . . . .	10	25 995	Z	X
42143011	Computers & peripheral equipment for resale . . . . .	8	25 432	Z	X
4215	Metal & mineral (except petroleum) whsle . . . . .	56	386 335	.4	72.1
42151	Metal service centers & offices . . . . .	55	80 621	.1	45.2
421510	Metal service centers & offices . . . . .	55	80 621	.1	45.2
4215101	Ferrous metal service centers & sales offices . . . . .	51	72 209	.1	51.7
42151011	Ferrous metal service centers . . . . .	32	56 143	.1	48.3
42151012	Ferrous metal sales offices . . . . .	19	16 066	.1	66.2
4216	Electrical goods whsle . . . . .	115	46 605	.1	13.7
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	37	19 850	Z	11.3
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	37	19 850	Z	11.3
42162	Electrical appliance, television & radio set whsle . . . . .	34	11 734	Z	3.4
421620	Electrical appliance, television & radio set whsle . . . . .	34	11 734	Z	3.4
42169	Other electronic parts & equipment whsle . . . . .	44	15 021	Z	19.7
421690	Other electronic parts & equipment whsle . . . . .	44	15 021	Z	19.7
4216901	Communications equipment & supplies whsle . . . . .	14	5 229	Z	53.2
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	30	9 792	Z	3.9
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	179	343 490	.4	7.1
42171	Hardware whsle . . . . .	154	330 171	.4	6.7
421710	Hardware whsle . . . . .	154	330 171	.4	6.7
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	7	1 667	Z	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	7	1 667	Z	X
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	10	4 020	Z	19.5
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	10	4 020	Z	19.5
42174	Refrigeration equipment & supplies whsle . . . . .	8	7 632	Z	X
421740	Refrigeration equipment & supplies whsle . . . . .	8	7 632	Z	X
4218	Machinery, equipment, & supplies whsle . . . . .	1 533	1 125 351	1.3	4.6
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	370	477 955	.5	2.3
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	370	477 955	.5	2.3
42182	Farm & garden machinery & equipment whsle . . . . .	587	254 107	.3	2.7
421820	Farm & garden machinery & equipment whsle . . . . .	587	254 107	.3	2.7
4218201	Farm machinery & equipment—farm dealers . . . . .	478	139 945	.2	1.4
4218202	Farm machinery & equipment—whsle distributors . . . . .	76	92 406	.1	5.7
4218203	Lawn & garden machinery & equipment whsle . . . . .	33	21 756	Z	11.9
42183	Industrial machinery & equipment whsle . . . . .	330	236 583	.3	10.1
421830	Industrial machinery & equipment whsle . . . . .	330	236 583	.3	10.1
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	51	16 362	Z	4.9
421830201	Hydraulic & pneumatic pumps & motors whsle . . . . .	18	3 544	Z	X
421830202	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	33	12 818	Z	8.2
4218303	General-purpose industrial machinery & equipment whsle . . . . .	113	137 487	.2	17.3
4218304	Metalworking machinery & equipment whsle . . . . .	16	9 278	Z	X
4218305	Materials handling equipment whsle . . . . .	75	46 982	.1	X
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	33	2 997	Z	X
4218307	Other industrial machinery & equipment whsle . . . . .	42	23 477	Z	7.4
42184	Industrial supplies whsle . . . . .	163	109 589	.1	9.1
421840	Industrial supplies whsle . . . . .	163	109 589	.1	9.1
4218401	General-line industrial supplies whsle . . . . .	85	46 187	.1	.4
4218402	Mechanical power transmission supplies whsle . . . . .	26	21 734	Z	12.4
4218403	Welding supplies whsle . . . . .	9	1 291	Z	X
4218406	Other industrial supplies whsle . . . . .	35	35 794	Z	19.8

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**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0200</b>	<b>New and rebuilt automotive parts and supplies—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4218	Machinery, equipment, & supplies whsle—Con.				
42185	Service establishment equipment & supplies whsle . . . . .	21	7 234	Z	X
421850	Service establishment equipment & supplies whsle . . . . .	21	7 234	Z	X
4218504	Other service establishment equipment & supplies whsle . . . . .	18	6 353	Z	X
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	62	39 883	Z	3.0
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	62	39 883	Z	3.0
4218601	Aircraft & aeronautical equipment & supplies whsle . . . . .	28	17 433	Z	X
4218602	Marine machinery, equipment, & supplies whsle . . . . .	18	16 173	Z	12.6
4218603	Other transportation equipment & supplies whsle . . . . .	16	6 277	Z	X
4219	Miscellaneous durable goods whsle . . . . .	600	173 213	.2	7.1
42191	Sporting & recreational goods & supplies whsle . . . . .	16	5 455	Z	28.8
421910	Sporting & recreational goods & supplies whsle . . . . .	16	5 455	Z	28.8
42192	Toy & hobby goods & supplies whsle . . . . .	9	4 530	Z	X
421920	Toy & hobby goods & supplies whsle . . . . .	9	4 530	Z	X
42193	Recyclable material whsle . . . . .	36	24 165	Z	51.7
421930	Recyclable material whsle . . . . .	36	24 165	Z	51.7
4219301	Iron & steel scrap processors & dealers . . . . .	20	2 631	Z	48.9
42193011	Iron & steel scrap processors (using power processing equipment) . . . . .	20	2 631	Z	X
4219302	Recyclable paper & paperboard whsle . . . . .	6	17 409	Z	X
4219303	Other recyclable material whsle . . . . .	10	4 125	Z	X
42199	Other miscellaneous durable goods whsle . . . . .	539	139 063	.2	2.7
421990	Other miscellaneous durable goods whsle . . . . .	539	139 063	.2	2.7
4219903	General merchandise (durable goods) whsle . . . . .	498	131 256	.1	2.5
4219904	Prerecorded media whsle . . . . .	12	6 192	Z	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle . . . . .	6	119	Z	X
42199042	Prerecorded video tapes whsle . . . . .	6	6 073	Z	X
4219906	Other durable goods whsle . . . . .	29	1 615	Z	17.6
422	Wholesale trade, nondurable goods . . . . .	1 210	637 273	.7	3.3
4221	Paper & paper product whsle . . . . .	14	636	Z	26.7
42213	Industrial & personal service paper whsle . . . . .	11	486	Z	36.5
422130	Industrial & personal service paper whsle . . . . .	11	486	Z	36.5
4222	Drugs, & druggists' sundries whsle . . . . .	14	3 037	Z	59.4
42221	Drugs, & druggists' sundries whsle . . . . .	14	3 037	Z	59.4
422210	Drugs, & druggists' sundries whsle . . . . .	14	3 037	Z	59.4
4222101	General-line drugs whsle . . . . .	7	1 200	Z	X
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	7	1 837	Z	85.2
4223	Apparel, piece goods, & notions whsle . . . . .	16	16 487	Z	53.8
42231	Piece goods, notions, & other dry goods whsle . . . . .	8	2 369	Z	X
422310	Piece goods, notions, & other dry goods whsle . . . . .	8	2 369	Z	X
4223101	Piece goods—jobbers . . . . .	8	2 369	Z	X
42232	Men's & boys' clothing & furnishings whsle . . . . .	6	14 102	Z	X
422320	Men's & boys' clothing & furnishings whsle . . . . .	6	14 102	Z	X
4224	Grocery & related products whsle . . . . .	28	50 897	.1	X
42241	General-line grocery whsle . . . . .	7	580	Z	X
422410	General-line grocery whsle . . . . .	7	580	Z	X
4224103	Other general-line grocery whsle . . . . .	7	580	Z	X
42249	Other grocery & related products whsle . . . . .	17	50 131	.1	X
422490	Other grocery & related products whsle . . . . .	17	50 131	.1	X
4224906	Other grocery specialties whsle . . . . .	12	49 292	.1	X
4226	Chemical & allied products whsle . . . . .	99	52 401	.1	11.3
42261	Plastics materials & basic forms & shapes whsle . . . . .	15	23 091	Z	X
422610	Plastics materials & basic forms & shapes whsle . . . . .	15	23 091	Z	X
42269	Other chemical & allied products whsle . . . . .	84	29 310	Z	20.2
422690	Other chemical & allied products whsle . . . . .	84	29 310	Z	20.2
4226902	Other chemical & allied products whsle . . . . .	84	29 310	Z	20.3
4227	Petroleum & petroleum products whsle . . . . .	804	430 719	.5	1.2
42271	Petroleum bulk stations & terminals . . . . .	560	228 951	.3	2.1
422710	Petroleum bulk stations & terminals . . . . .	560	228 951	.3	2.1
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	542	225 197	.3	2.1
42271011	Petroleum bulk stations (except LP) . . . . .	525	212 997	.2	1.3
42271012	Petroleum bulk terminals (except LP) . . . . .	17	12 200	Z	8.9
4227102	Liquefied petroleum bulk stations & terminals . . . . .	18	3 754	Z	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	244	201 768	.2	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	244	201 768	.2	X
4229	Miscellaneous nondurable goods whsle . . . . .	233	58 935	.1	17.6
42291	Farm supplies whsle . . . . .	75	6 891	Z	X
422910	Farm supplies whsle . . . . .	75	6 891	Z	X
4229101	Farm supplies—farm dealers . . . . .	73	5 897	Z	X
42295	Paint, varnish, & supplies whsle . . . . .	62	25 804	Z	8.5
422950	Paint, varnish, & supplies whsle . . . . .	62	25 804	Z	8.5
4229501	Paint, varnish, & supplies whsle . . . . .	62	25 804	Z	8.5
42299	Other miscellaneous nondurable goods whsle . . . . .	92	21 146	Z	X
422990	Other miscellaneous nondurable goods whsle . . . . .	92	21 146	Z	X
4229902	General merchandise (nondurable goods) whsle . . . . .	78	11 312	Z	X
4229904	Other nondurable goods whsle . . . . .	10	7 943	Z	X

See footnotes at end of table.



**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0240</b>	<b>Used automotive parts, accessories, and equipment</b> .....	<b>8 772</b>	<b>5 148 447</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	8 766	5 148 309	100.0	X
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	8 253	5 070 101	98.5	X
42111	Automobile & other motor vehicle whsle .....	591	353 110	6.9	X
421110	Automobile & other motor vehicle whsle .....	591	353 110	6.9	X
4211101	Automobile & motorcycle whsle .....	327	183 826	3.6	X
4211102	Bus & recreational vehicle whsle .....	15	8 615	.2	X
4211103	Light truck & van (14,000 lb or less) whsle .....	36	19 865	.4	X
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle .....	71	29 302	.6	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	142	111 502	2.2	X
42112	Motor vehicle supplies & new parts whsle .....	517	145 515	2.8	X
421120	Motor vehicle supplies & new parts whsle .....	517	145 515	2.8	X
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	127	94 507	1.8	X
4211202	Motor vehicle supplies & new parts—jobbers .....	388	50 946	1.0	X
42113	Tire & tube whsle .....	40	6 092	.1	X
421130	Tire & tube whsle .....	40	6 092	.1	X
42114	Motor vehicle parts, (used) whsle .....	7 105	4 565 384	88.7	X
421140	Motor vehicle parts, (used) whsle .....	7 105	4 565 384	88.7	X
4215	Metal & mineral (except petroleum) whsle .....	46	6 853	.1	X
42151	Metal service centers & offices .....	46	6 853	.1	X
421510	Metal service centers & offices .....	46	6 853	.1	X
4215101	Ferrous metal service centers & sales offices .....	43	6 823	.1	X
42151011	Ferrous metal service centers .....	36	4 554	.1	X
42151012	Ferrous metal sales offices .....	7	2 069	Z	X
4218	Machinery, equipment, & supplies whsle .....	22	9 774	.2	X
42183	Industrial machinery & equipment whsle .....	11	7 114	.1	X
421830	Industrial machinery & equipment whsle .....	11	7 114	.1	X
4218303	General-purpose industrial machinery & equipment whsle .....	9	565	Z	X
4219	Miscellaneous durable goods whsle .....	441	60 488	1.2	X
42193	Recyclable material whsle .....	430	59 252	1.2	X
421930	Recyclable material whsle .....	430	59 252	1.2	X
4219301	Iron & steel scrap processors & dealers .....	312	49 648	1.0	X
42193011	Iron & steel scrap processors (using power processing equipment) .....	178	28 700	.6	X
42193012	Iron & steel scrap processors (not using power processing equip) .....	134	20 948	.4	X
4219302	Recyclable paper & paperboard whsle .....	6	46	Z	X
4219303	Other recyclable material whsle .....	112	9 558	.2	X
42199	Other miscellaneous durable goods whsle .....	11	1 236	Z	X
421990	Other miscellaneous durable goods whsle .....	11	1 236	Z	X
4219903	General merchandise (durable goods) whsle .....	11	1 236	Z	X
422	Wholesale trade, nondurable goods .....	6	138	Z	X
<b>0250</b>	<b>Petroleum products marketing equipment</b> .....	<b>1 330</b>	<b>1 425 334</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	943	1 358 377	95.3	X
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	919	1 309 939	91.9	X
42111	Automobile & other motor vehicle whsle .....	21	1 504	.1	X
421110	Automobile & other motor vehicle whsle .....	21	1 504	.1	X
4211101	Automobile & motorcycle whsle .....	11	158	Z	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	8	1 305	.1	X
42112	Motor vehicle supplies & new parts whsle .....	872	1 307 421	91.7	X
421120	Motor vehicle supplies & new parts whsle .....	872	1 307 421	91.7	X
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	129	43 417	3.0	X
4211202	Motor vehicle supplies & new parts—jobbers .....	160	30 129	2.1	X
4211203	Petroleum products marketing equipment whsle .....	583	1 233 875	86.6	X
42113	Tire & tube whsle .....	11	779	.1	X
421130	Tire & tube whsle .....	11	779	.1	X
42114	Motor vehicle parts, (used) whsle .....	15	235	Z	X
421140	Motor vehicle parts, (used) whsle .....	15	235	Z	X
4218	Machinery, equipment, & supplies whsle .....	14	31 693	2.2	X
42183	Industrial machinery & equipment whsle .....	8	30 208	2.1	X
421830	Industrial machinery & equipment whsle .....	8	30 208	2.1	X
4219	Miscellaneous durable goods whsle .....	9	16 540	1.2	X
42199	Other miscellaneous durable goods whsle .....	9	16 540	1.2	X
421990	Other miscellaneous durable goods whsle .....	9	16 540	1.2	X
4219904	Prerecorded media whsle .....	6	16 196	1.1	X
42199042	Prerecorded video tapes whsle .....	6	16 196	1.1	X
422	Wholesale trade, nondurable goods .....	387	66 957	4.7	X
4227	Petroleum & petroleum products whsle .....	371	61 185	4.3	X
42271	Petroleum bulk stations & terminals .....	324	46 810	3.3	X
422710	Petroleum bulk stations & terminals .....	324	46 810	3.3	X
4227101	Petroleum bulk stations & terminals (except LP) .....	322	46 650	3.3	X
42271011	Petroleum bulk stations (except LP) .....	312	45 735	3.2	X
42271012	Petroleum bulk terminals (except LP) .....	10	915	.1	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	47	14 375	1.0	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	47	14 375	1.0	X
4229	Miscellaneous nondurable goods whsle .....	10	2 762	.2	X
42295	Paint, varnish, & supplies whsle .....	10	2 762	.2	X
422950	Paint, varnish, & supplies whsle .....	10	2 762	.2	X
4229501	Paint, varnish, & supplies whsle .....	10	2 762	.2	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0300</b>	<b>Tires and tubes</b> .....	<b>5 515</b>	<b>16 916 524</b>	<b>100.0</b>	<b>33.4</b>
421	Wholesale trade, durable goods .....	4 720	16 668 182	98.5	42.6
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	3 742	16 541 651	97.8	62.5
42111	Automobile & other motor vehicle whsle .....	262	48 415	.3	13.1
421110	Automobile & other motor vehicle whsle .....	262	48 415	.3	13.1
4211101	Automobile & motorcycle whsle .....	128	11 404	.1	25.9
4211103	Light truck & van (14,000 lb or less) whsle .....	22	3 156	.1	32.9
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle .....	29	16 190	.1	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	80	17 649	.1	2.4
42112	Motor vehicle supplies & new parts whsle .....	575	379 684	2.2	56.6
421120	Motor vehicle supplies & new parts whsle .....	575	379 684	2.2	56.6
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	281	280 442	1.7	39.3
4211202	Motor vehicle supplies & new parts—jobbers .....	289	97 964	.6	75.6
42113	Tire & tube whsle .....	1 939	16 079 045	95.0	56.7
421130	Tire & tube whsle .....	1 939	16 079 045	95.0	56.7
42114	Motor vehicle parts, (used) whsle .....	966	34 507	.2	62.4
421140	Motor vehicle parts, (used) whsle .....	966	34 507	.2	62.4
4214	Professional & commercial equipment & supplies whsle .....	10	840	Z	X
42144	Other commercial equipment whsle .....	6	306	Z	X
421440	Other commercial equipment whsle .....	6	306	Z	X
4214401	Restaurant & hotel equipment & supplies whsle .....	6	306	Z	X
4215	Metal & mineral (except petroleum) whsle .....	22	4 602	Z	.5
42151	Metal service centers & offices .....	22	4 602	Z	.5
421510	Metal service centers & offices .....	22	4 602	Z	.5
4215101	Ferrous metal service centers & sales offices .....	21	749	Z	14.0
42151011	Ferrous metal service centers .....	8	292	Z	22.8
42151012	Ferrous metal sales offices .....	13	457	Z	X
4216	Electrical goods whsle .....	17	4 535	Z	X
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	6	345	Z	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	6	345	Z	X
42169	Other electronic parts & equipment whsle .....	6	1 421	Z	X
421690	Other electronic parts & equipment whsle .....	6	1 421	Z	X
4216902	Electronic parts (excluding communications equipment) whsle .....	6	1 421	Z	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	7	219	Z	15.5
42171	Hardware whsle .....	7	219	Z	16.0
421710	Hardware whsle .....	7	219	Z	16.0
4218	Machinery, equipment, & supplies whsle .....	606	45 242	.3	1.7
42181	Construction & mining (except petroleum) machinery & equip whsle .....	11	651	Z	36.4
421810	Construction & mining (except petroleum) machinery & equip whsle .....	11	651	Z	36.4
42182	Farm & garden machinery & equipment whsle .....	543	40 271	.2	.1
421820	Farm & garden machinery & equipment whsle .....	543	40 271	.2	.1
4218201	Farm machinery & equipment—farm dealers .....	472	26 682	.2	.2
4218202	Farm machinery & equipment—whsle distributors .....	64	13 311	.1	X
4218203	Lawn & garden machinery & equipment whsle .....	7	278	Z	X
42183	Industrial machinery & equipment whsle .....	47	3 517	Z	8.2
421830	Industrial machinery & equipment whsle .....	47	3 517	Z	8.2
4218303	General-purpose industrial machinery & equipment whsle .....	39	1 514	Z	9.7
4219	Miscellaneous durable goods whsle .....	312	69 342	.4	.9
42191	Sporting & recreational goods & supplies whsle .....	9	702	Z	2.3
421910	Sporting & recreational goods & supplies whsle .....	9	702	Z	2.3
42193	Recyclable material whsle .....	28	6 715	Z	70.9
421930	Recyclable material whsle .....	28	6 715	Z	70.9
4219301	Iron & steel scrap processors & dealers .....	21	828	Z	68.7
42193011	Iron & steel scrap processors (using power processing equipment) .....	21	828	Z	X
4219303	Other recyclable material whsle .....	7	5 887	Z	70.8
42199	Other miscellaneous durable goods whsle .....	272	61 689	.4	.2
421990	Other miscellaneous durable goods whsle .....	272	61 689	.4	.2
4219903	General merchandise (durable goods) whsle .....	255	60 157	.4	.1
4219906	Other durable goods whsle .....	14	1 421	Z	X
422	Wholesale trade, nondurable goods .....	795	248 342	1.5	.8
4225	Farm-product raw material whsle .....	35	2 373	Z	X
42251	Grain & field bean whsle .....	34	2 083	Z	X
422510	Grain & field bean whsle .....	34	2 083	Z	X
4226	Chemical & allied products whsle .....	19	8 934	.1	9.0
42269	Other chemical & allied products whsle .....	19	8 934	.1	8.8
422690	Other chemical & allied products whsle .....	19	8 934	.1	8.8
4226902	Other chemical & allied products whsle .....	19	8 934	.1	8.9
4227	Petroleum & petroleum products whsle .....	652	118 512	.7	.5
42271	Petroleum bulk stations & terminals .....	557	96 104	.6	.8
422710	Petroleum bulk stations & terminals .....	557	96 104	.6	.8
4227101	Petroleum bulk stations & terminals (except LP) .....	548	95 118	.6	.8
42271011	Petroleum bulk stations (except LP) .....	532	88 808	.5	.8
42271012	Petroleum bulk terminals (except LP) .....	16	6 310	Z	X
4227102	Liquefied petroleum bulk stations & terminals .....	9	986	Z	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	95	22 408	.1	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	95	22 408	.1	X
4229	Miscellaneous nondurable goods whsle .....	76	84 317	.5	X
42291	Farm supplies whsle .....	58	81 507	.5	X
422910	Farm supplies whsle .....	58	81 507	.5	X
4229101	Farm supplies—farm dealers .....	29	1 117	Z	X
4229102	Farm supplies—whsle distributors .....	29	80 390	.5	X
42299	Other miscellaneous nondurable goods whsle .....	18	2 810	Z	X
422990	Other miscellaneous nondurable goods whsle .....	18	2 810	Z	X
4229902	General merchandise (nondurable goods) whsle .....	18	2 810	Z	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0400</b>	<b>Household and lawn furniture</b>	<b>5 012</b>	<b>12 294 833</b>	<b>100.0</b>	<b>48.8</b>
421	Wholesale trade, durable goods	4 511	12 056 703	98.1	49.2
4211	Motor vehicle & motor vehicle parts & supplies whsle	17	2 597	Z	X
42111	Automobile & other motor vehicle whsle	12	429	Z	X
421110	Automobile & other motor vehicle whsle	12	429	Z	X
4211101	Automobile & motorcycle whsle	12	429	Z	X
4212	Furniture & home furnishings whsle	4 088	11 662 318	94.9	59.4
42121	Furniture whsle	3 503	11 102 284	90.3	63.7
421210	Furniture whsle	3 503	11 102 284	90.3	63.7
4212101	Household & lawn furniture whsle	3 304	10 996 219	89.4	60.1
4212102	Office & business furniture whsle	199	106 065	.9	76.7
42122	Home furnishings whsle	585	560 034	4.6	56.1
421220	Home furnishings whsle	585	560 034	4.6	56.1
4212201	Household china, glassware, & crockery whsle	147	314 625	2.6	X
4212202	Linens, domestics, draperies, & curtains whsle	105	71 695	.6	55.1
4212203	Floor coverings whsle	74	38 569	.3	58.1
4212204	Other home furnishings whsle	259	135 145	1.1	53.8
4213	Lumber & other construction materials whsle	34	8 208	.1	48.5
42131	Lumber, plywood, millwork, & wood panel whsle	16	5 837	Z	X
421310	Lumber, plywood, millwork, & wood panel whsle	16	5 837	Z	X
4213101	Lumber without yard whsle	8	1 093	Z	X
42139	Other construction materials whsle	15	588	Z	44.1
421390	Other construction materials whsle	15	588	Z	44.1
4213902	Other construction materials whsle	15	588	Z	40.3
4214	Professional & commercial equipment & supplies whsle	39	13 536	.1	61.4
42142	Office equipment whsle	12	4 125	Z	60.5
421420	Office equipment whsle	12	4 125	Z	60.5
42143	Computer & computer peripheral equipment & software whsle	7	3 292	Z	56.4
421430	Computer & computer peripheral equipment & software whsle	7	3 292	Z	56.4
4214301	Computer & peripheral equipment whsle	7	3 292	Z	56.4
42143012	Computers & peripheral equipment for end use	6	608	Z	19.3
42144	Other commercial equipment whsle	12	4 365	Z	X
421440	Other commercial equipment whsle	12	4 365	Z	X
4214401	Restaurant & hotel equipment & supplies whsle	7	3 980	Z	X
4215	Metal & mineral (except petroleum) whsle	12	12 538	.1	X
42151	Metal service centers & offices	12	12 538	.1	X
421510	Metal service centers & offices	12	12 538	.1	X
4215101	Ferrous metal service centers & sales offices	11	12 454	.1	X
42151012	Ferrous metal sales offices	6	6 305	.1	X
4216	Electrical goods whsle	53	59 114	.5	24.4
42161	Electrical apparatus & equip, wiring supp, & const material whsle	12	5 366	Z	7.8
421610	Electrical apparatus & equip, wiring supp, & const material whsle	12	5 366	Z	7.8
42162	Electrical appliance, television & radio set whsle	30	47 543	.4	24.4
421620	Electrical appliance, television & radio set whsle	30	47 543	.4	24.4
42169	Other electronic parts & equipment whsle	11	6 205	.1	X
421690	Other electronic parts & equipment whsle	11	6 205	.1	X
4216902	Electronic parts (excluding communications equipment) whsle	11	6 205	.1	X
4217	Hardware, & plumbing & heating equipment & supplies whsle	75	115 522	.9	3.2
42171	Hardware whsle	48	70 706	.6	.7
421710	Hardware whsle	48	70 706	.6	.7
42172	Plumbing & heating equipment & supplies (hydronics) whsle	25	44 006	.4	16.8
421720	Plumbing & heating equipment & supplies (hydronics) whsle	25	44 006	.4	16.8
4218	Machinery, equipment, & supplies whsle	14	7 348	.1	X
42182	Farm & garden machinery & equipment whsle	8	6 889	.1	X
421820	Farm & garden machinery & equipment whsle	8	6 889	.1	X
4218203	Lawn & garden machinery & equipment whsle	8	6 889	.1	X
4219	Miscellaneous durable goods whsle	179	175 522	1.4	3.4
42191	Sporting & recreational goods & supplies whsle	31	62 544	.5	.1
421910	Sporting & recreational goods & supplies whsle	31	62 544	.5	.1
42192	Toy & hobby goods & supplies whsle	18	9 887	.1	58.2
421920	Toy & hobby goods & supplies whsle	18	9 887	.1	58.2
42199	Other miscellaneous durable goods whsle	128	103 029	.8	1.4
421990	Other miscellaneous durable goods whsle	128	103 029	.8	1.4
4219903	General merchandise (durable goods) whsle	117	102 556	.8	.6
4219906	Other durable goods whsle	6	358	Z	X
422	Wholesale trade, nondurable goods	501	238 130	1.9	37.3
4221	Paper & paper product whsle	200	141 210	1.1	59.3
42212	Stationery & office supplies whsle	197	140 924	1.1	61.2
422120	Stationery & office supplies whsle	197	140 924	1.1	61.2
4222	Drugs, & druggists' sundries whsle	9	6 206	.1	76.1
42221	Drugs, & druggists' sundries whsle	9	6 206	.1	76.1
422210	Drugs, & druggists' sundries whsle	9	6 206	.1	76.1
4222101	General-line drugs whsle	7	3 208	Z	X
4223	Apparel, piece goods, & notions whsle	57	30 088	.2	48.9
42231	Piece goods, notions, & other dry goods whsle	37	23 630	.2	X
422310	Piece goods, notions, & other dry goods whsle	37	23 630	.2	X
4223101	Piece goods—jobbers	35	22 986	.2	X
42233	Women's, children's, & infants' clothing & accessories whsle	18	6 349	.1	60.1
422330	Women's, children's, & infants' clothing & accessories whsle	18	6 349	.1	60.1
4224	Grocery & related products whsle	6	175	Z	X
4226	Chemical & allied products whsle	10	1 799	Z	2.4
42269	Other chemical & allied products whsle	8	1 389	Z	2.5
422690	Other chemical & allied products whsle	8	1 389	Z	2.5
4226902	Other chemical & allied products whsle	8	1 389	Z	2.6

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0400</b>	<b>Household and lawn furniture—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4229	Miscellaneous nondurable goods whsle . . . . .	213	58 042	.5	4.3
42293	Flower, nursery stock, & florists' supplies whsle . . . . .	26	4 720	Z	X
422930	Flower, nursery stock, & florists' supplies whsle . . . . .	26	4 720	Z	X
42295	Paint, varnish, & supplies whsle . . . . .	19	6 926	.1	12.6
422950	Paint, varnish, & supplies whsle . . . . .	19	6 926	.1	12.6
4229501	Paint, varnish, & supplies whsle . . . . .	19	6 926	.1	12.6
42299	Other miscellaneous nondurable goods whsle . . . . .	164	46 179	.4	2.8
422990	Other miscellaneous nondurable goods whsle . . . . .	164	46 179	.4	2.8
4229901	Art goods whsle . . . . .	35	11 086	.1	.7
4229902	General merchandise (nondurable goods) whsle . . . . .	80	22 052	.2	1.8
4229904	Other nondurable goods whsle . . . . .	46	12 923	.1	3.8
<b>0420</b>	<b>Office and business furniture . . . . .</b>	<b>6 543</b>	<b>20 833 283</b>	<b>100.0</b>	<b>42.1</b>
421	Wholesale trade, durable goods . . . . .	5 104	19 353 576	92.9	57.7
4212	Furniture & home furnishings whsle . . . . .	3 848	18 620 664	89.4	60.8
42121	Furniture whsle . . . . .	3 713	18 563 856	89.1	65.3
421210	Furniture whsle . . . . .	3 713	18 563 856	89.1	65.3
4212101	Household & lawn furniture whsle . . . . .	320	172 110	.8	70.8
4212102	Office & business furniture whsle . . . . .	3 393	18 391 746	88.3	66.7
42122	Home furnishings whsle . . . . .	135	56 808	.3	52.3
421220	Home furnishings whsle . . . . .	135	56 808	.3	52.3
4212201	Household china, glassware, & crockery whsle . . . . .	14	8 367	Z	X
4212202	Linens, domestics, draperies, & curtains whsle . . . . .	26	12 585	.1	57.9
4212203	Floor coverings whsle . . . . .	42	12 375	.1	48.7
4212204	Other home furnishings whsle . . . . .	53	23 481	.1	47.9
4213	Lumber & other construction materials whsle . . . . .	7	437	Z	X
4214	Professional & commercial equipment & supplies whsle . . . . .	1 032	608 211	2.9	11.1
42141	Photographic equipment & supplies whsle . . . . .	11	5 015	Z	X
421410	Photographic equipment & supplies whsle . . . . .	11	5 015	Z	X
42142	Office equipment whsle . . . . .	465	110 049	.5	9.5
421420	Office equipment whsle . . . . .	465	110 049	.5	9.5
42143	Computer & computer peripheral equipment & software whsle . . . . .	261	393 599	1.9	X
421430	Computer & computer peripheral equipment & software whsle . . . . .	261	393 599	1.9	X
4214301	Computer & peripheral equipment whsle . . . . .	244	390 001	1.9	X
42143011	Computers & peripheral equipment for resale . . . . .	41	288 875	1.4	X
42143012	Computers & peripheral equipment for end use . . . . .	203	101 126	.5	X
4214302	Computer software (packaged) whsle . . . . .	17	3 598	Z	X
42144	Other commercial equipment whsle . . . . .	107	55 053	.3	38.5
421440	Other commercial equipment whsle . . . . .	107	55 053	.3	38.5
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	52	35 900	.2	X
4214402	Store machines & equipment whsle . . . . .	55	19 153	.1	13.0
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	67	13 308	.1	X
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	67	13 308	.1	X
4214501	Surgical, medical, & hospital supplies whsle . . . . .	66	13 140	.1	X
42149	Other professional equipment & supplies whsle . . . . .	120	30 778	.1	6.6
421490	Other professional equipment & supplies whsle . . . . .	120	30 778	.1	6.6
4214901	Religious & school supplies whsle . . . . .	20	9 038	Z	21.8
4214902	Other professional equipment & supplies whsle . . . . .	100	21 740	.1	X
4216	Electrical goods whsle . . . . .	35	12 156	.1	X
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	6	4 309	Z	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	6	4 309	Z	X
42169	Other electronic parts & equipment whsle . . . . .	26	4 697	Z	X
421690	Other electronic parts & equipment whsle . . . . .	26	4 697	Z	X
4216901	Communications equipment & supplies whsle . . . . .	22	3 934	Z	X
4218	Machinery, equipment, & supplies whsle . . . . .	36	14 631	.1	15.4
42183	Industrial machinery & equipment whsle . . . . .	20	11 646	.1	21.1
421830	Industrial machinery & equipment whsle . . . . .	20	11 646	.1	21.1
4218305	Materials handling equipment whsle . . . . .	9	8 440	Z	40.0
4218307	Other industrial machinery & equipment whsle . . . . .	6	927	Z	X
42184	Industrial supplies whsle . . . . .	9	2 603	Z	X
421840	Industrial supplies whsle . . . . .	9	2 603	Z	X
4218401	General-line industrial supplies whsle . . . . .	9	2 603	Z	X
42185	Service establishment equipment & supplies whsle . . . . .	7	382	Z	X
421850	Service establishment equipment & supplies whsle . . . . .	7	382	Z	X
4219	Miscellaneous durable goods whsle . . . . .	140	93 437	.4	62.4
42191	Sporting & recreational goods & supplies whsle . . . . .	7	56 379	.3	X
421910	Sporting & recreational goods & supplies whsle . . . . .	7	56 379	.3	X
42199	Other miscellaneous durable goods whsle . . . . .	132	14 923	.1	26.3
421990	Other miscellaneous durable goods whsle . . . . .	132	14 923	.1	26.3
4219903	General merchandise (durable goods) whsle . . . . .	130	13 683	.1	4.4

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0420</b>	<b>Office and business furniture—Con.</b>				
422	Wholesale trade, nondurable goods .....	1 439	1 479 707	7.1	2.7
4221	Paper & paper product whsle .....	1 301	1 419 265	6.8	1.8
42211	Printing & writing paper whsle .....	36	9 891	Z	2.5
422110	Printing & writing paper whsle .....	36	9 891	Z	2.5
42212	Stationery & office supplies whsle .....	1 232	1 405 534	6.7	1.8
422120	Stationery & office supplies whsle .....	1 232	1 405 534	6.7	1.8
42213	Industrial & personal service paper whsle .....	33	3 840	Z	X
422130	Industrial & personal service paper whsle .....	33	3 840	Z	X
4222	Drugs, & druggists' sundries whsle .....	7	679	Z	X
42221	Drugs, & druggists' sundries whsle .....	7	679	Z	X
422210	Drugs, & druggists' sundries whsle .....	7	679	Z	X
4226	Chemical & allied products whsle .....	15	4 482	Z	2.3
42261	Plastics materials & basic forms & shapes whsle .....	10	1 379	Z	2.5
422610	Plastics materials & basic forms & shapes whsle .....	10	1 379	Z	2.5
4229	Miscellaneous nondurable goods whsle .....	112	29 896	.1	24.7
42292	Book, periodical, & newspaper whsle .....	9	2 307	Z	15.3
422920	Book, periodical, & newspaper whsle .....	9	2 307	Z	15.3
42299	Other miscellaneous nondurable goods whsle .....	100	25 731	.1	14.5
422990	Other miscellaneous nondurable goods whsle .....	100	25 731	.1	14.5
4229902	General merchandise (nondurable goods) whsle .....	94	24 322	.1	8.0
<b>0500</b>	<b>Household china, glassware, crockery, and plastic housewares .....</b>	<b>3 083</b>	<b>6 006 410</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	2 214	5 808 493	96.7	X
4212	Furniture & home furnishings whsle .....	1 779	5 569 912	92.7	X
42121	Furniture whsle .....	140	67 050	1.1	X
421210	Furniture whsle .....	140	67 050	1.1	X
4212101	Household & lawn furniture whsle .....	134	63 222	1.1	X
4212102	Office & business furniture whsle .....	6	3 828	.1	X
42122	Home furnishings whsle .....	1 639	5 502 862	91.6	X
421220	Home furnishings whsle .....	1 639	5 502 862	91.6	X
4212201	Household china, glassware, & crockery whsle .....	1 332	5 326 152	88.7	X
4212202	Linens, domestics, draperies, & curtains whsle .....	74	30 821	.5	X
4212203	Floor coverings whsle .....	22	8 817	.1	X
4212204	Other home furnishings whsle .....	211	137 072	2.3	X
4214	Professional & commercial equipment & supplies whsle .....	20	34 907	.6	X
42144	Other commercial equipment whsle .....	7	12 783	.2	X
421440	Other commercial equipment whsle .....	7	12 783	.2	X
4215	Metal & mineral (except petroleum) whsle .....	11	6 873	.1	X
42151	Metal service centers & offices .....	11	6 873	.1	X
421510	Metal service centers & offices .....	11	6 873	.1	X
4215101	Ferrous metal service centers & sales offices .....	7	5 552	.1	X
4216	Electrical goods whsle .....	54	48 684	.8	X
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	6	1 316	Z	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	6	1 316	Z	X
42162	Electrical appliance, television & radio set whsle .....	40	41 432	.7	X
421620	Electrical appliance, television & radio set whsle .....	40	41 432	.7	X
42169	Other electronic parts & equipment whsle .....	8	5 936	.1	X
421690	Other electronic parts & equipment whsle .....	8	5 936	.1	X
4216902	Electronic parts (excluding communications equipment) whsle .....	8	5 936	.1	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	13	2 349	Z	X
42171	Hardware whsle .....	12	2 334	Z	X
421710	Hardware whsle .....	12	2 334	Z	X
4219	Miscellaneous durable goods whsle .....	326	143 644	2.4	X
42191	Sporting & recreational goods & supplies whsle .....	25	60 667	1.0	X
421910	Sporting & recreational goods & supplies whsle .....	25	60 667	1.0	X
42192	Toy & hobby goods & supplies whsle .....	54	34 686	.6	X
421920	Toy & hobby goods & supplies whsle .....	54	34 686	.6	X
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	69	23 384	.4	X
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	69	23 384	.4	X
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	62	22 831	.4	X
4219402	Precious metal (excluding ores) whsle .....	7	553	.4	X
42199	Other miscellaneous durable goods whsle .....	178	24 907	.4	X
421990	Other miscellaneous durable goods whsle .....	178	24 907	.4	X
4219903	General merchandise (durable goods) whsle .....	164	22 315	.4	X
4219904	Prerecorded media whsle .....	6	589	Z	X
4219906	Other durable goods whsle .....	7	1 369	Z	X
422	Wholesale trade, nondurable goods .....	869	197 917	3.3	X
4221	Paper & paper product whsle .....	34	18 563	.3	X
42212	Stationery & office supplies whsle .....	23	10 127	.2	X
422120	Stationery & office supplies whsle .....	23	10 127	.2	X
42213	Industrial & personal service paper whsle .....	11	8 436	.1	X
422130	Industrial & personal service paper whsle .....	11	8 436	.1	X
4222	Drugs, & druggists' sundries whsle .....	26	14 990	.3	X
42221	Drugs, & druggists' sundries whsle .....	26	14 990	.3	X
422210	Drugs, & druggists' sundries whsle .....	26	14 990	.3	X
4222101	General-line drugs whsle .....	19	7 584	.1	X
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	7	7 406	.1	X
4223	Apparel, piece goods, & notions whsle .....	31	2 841	Z	X
42231	Piece goods, notions, & other dry goods whsle .....	9	876	Z	X
422310	Piece goods, notions, & other dry goods whsle .....	9	876	Z	X
42232	Men's & boys' clothing & furnishings whsle .....	14	1 000	Z	X
422320	Men's & boys' clothing & furnishings whsle .....	14	1 000	Z	X
42233	Women's, children's, & infants' clothing & accessories whsle .....	8	965	Z	X
422330	Women's, children's, & infants' clothing & accessories whsle .....	8	965	Z	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0500</b>	<b>Household china, glassware, crockery, and plastic housewares—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4224	Grocery & related products whsle . . . . .	39	12 103	.2	X
42249	Other grocery & related products whsle . . . . .	31	11 589	.2	X
422490	Other grocery & related products whsle . . . . .	31	11 589	.2	X
4224906	Other grocery specialties whsle . . . . .	28	6 138	.1	X
4226	Chemical & allied products whsle . . . . .	15	4 369	.1	X
42269	Other chemical & allied products whsle . . . . .	10	2 203	Z	X
422690	Other chemical & allied products whsle . . . . .	10	2 203	Z	X
4226902	Other chemical & allied products whsle . . . . .	10	2 203	Z	X
4229	Miscellaneous nondurable goods whsle . . . . .	720	143 185	2.4	X
42292	Book, periodical, & newspaper whsle . . . . .	30	10 243	.2	X
422920	Book, periodical, & newspaper whsle . . . . .	30	10 243	.2	X
42293	Flower, nursery stock, & florists' supplies whsle . . . . .	60	11 112	.2	X
422930	Flower, nursery stock, & florists' supplies whsle . . . . .	60	11 112	.2	X
42299	Other miscellaneous nondurable goods whsle . . . . .	626	120 498	2.0	X
422990	Other miscellaneous nondurable goods whsle . . . . .	626	120 498	2.0	X
4229901	Art goods whsle . . . . .	156	66 116	1.1	X
4229902	General merchandise (nondurable goods) whsle . . . . .	412	35 411	.6	X
4229903	Textile bags, bagging, & burlap whsle . . . . .	6	576	Z	X
4229904	Other nondurable goods whsle . . . . .	52	18 395	.3	X
<b>0520</b>	<b>Linens, domestics, curtains, and draperies . . . . .</b>	<b>3 433</b>	<b>9 902 335</b>	<b>100.0</b>	<b>51.5</b>
421	Wholesale trade, durable goods . . . . .	2 800	9 632 706	97.3	55.9
4212	Furniture & home furnishings whsle . . . . .	2 476	9 568 059	96.6	53.3
42121	Furniture whsle . . . . .	264	184 799	1.9	46.5
421210	Furniture whsle . . . . .	264	184 799	1.9	46.5
4212101	Household & lawn furniture whsle . . . . .	173	66 440	.7	63.7
4212102	Office & business furniture whsle . . . . .	91	118 359	1.2	28.7
42122	Home furnishings whsle . . . . .	2 212	9 383 260	94.8	51.2
421220	Home furnishings whsle . . . . .	2 212	9 383 260	94.8	51.2
4212201	Household china, glassware, & crockery whsle . . . . .	108	72 078	.7	X
4212202	Linens, domestics, draperies, & curtains whsle . . . . .	1 876	9 199 514	92.9	50.4
4212203	Floor coverings whsle . . . . .	97	73 850	.7	57.4
4212204	Other home furnishings whsle . . . . .	131	37 818	.4	46.0
4213	Lumber & other construction materials whsle . . . . .	10	2 006	Z	66.4
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	6	1 534	Z	X
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	6	1 534	Z	X
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	6	1 534	Z	X
4214	Professional & commercial equipment & supplies whsle . . . . .	17	4 848	Z	53.1
42144	Other commercial equipment whsle . . . . .	11	3 725	Z	72.9
421440	Other commercial equipment whsle . . . . .	11	3 725	Z	72.9
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	11	3 725	Z	X
4215	Metal & mineral (except petroleum) whsle . . . . .	9	5 722	.1	77.6
42151	Metal service centers & offices . . . . .	9	5 722	.1	76.9
421510	Metal service centers & offices . . . . .	9	5 722	.1	76.9
4216	Electrical goods whsle . . . . .	13	5 761	.1	35.3
42162	Electrical appliance, television & radio set whsle . . . . .	6	5 128	.1	X
421620	Electrical appliance, television & radio set whsle . . . . .	6	5 128	.1	X
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	26	4 208	Z	32.4
42171	Hardware whsle . . . . .	22	3 808	Z	34.9
421710	Hardware whsle . . . . .	22	3 808	Z	34.9
4218	Machinery, equipment, & supplies whsle . . . . .	11	5 315	.1	X
4219	Miscellaneous durable goods whsle . . . . .	234	35 673	.4	8.0
42192	Toy & hobby goods & supplies whsle . . . . .	27	5 423	.1	13.7
421920	Toy & hobby goods & supplies whsle . . . . .	27	5 423	.1	13.7
42199	Other miscellaneous durable goods whsle . . . . .	202	29 941	.3	4.9
421990	Other miscellaneous durable goods whsle . . . . .	202	29 941	.3	4.9
4219903	General merchandise (durable goods) whsle . . . . .	169	23 625	.2	X
4219904	Prerecorded media whsle . . . . .	7	829	Z	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle . . . . .	6	791	Z	X
4219906	Other durable goods whsle . . . . .	24	4 183	Z	X
422	Wholesale trade, nondurable goods . . . . .	633	269 629	2.7	17.4
4222	Drugs, & druggists' sundries whsle . . . . .	8	281	Z	X
42221	Drugs, & druggists' sundries whsle . . . . .	8	281	Z	X
422210	Drugs, & druggists' sundries whsle . . . . .	8	281	Z	X
4222101	General-line drugs whsle . . . . .	8	281	Z	X
4223	Apparel, piece goods, & notions whsle . . . . .	254	209 540	2.1	16.3
42231	Piece goods, notions, & other dry goods whsle . . . . .	147	153 283	1.5	X
422310	Piece goods, notions, & other dry goods whsle . . . . .	147	153 283	1.5	X
4223101	Piece goods—jobbers . . . . .	138	152 378	1.5	X
4223102	Notions & other dry goods whsle . . . . .	9	905	Z	X
42232	Men's & boys' clothing & furnishings whsle . . . . .	37	21 510	.2	6.3
422320	Men's & boys' clothing & furnishings whsle . . . . .	37	21 510	.2	6.3
42233	Women's, children's, & infants' clothing & accessories whsle . . . . .	66	33 146	.3	5.2
422330	Women's, children's, & infants' clothing & accessories whsle . . . . .	66	33 146	.3	5.2
4224	Grocery & related products whsle . . . . .	13	2 920	Z	65.0
42249	Other grocery & related products whsle . . . . .	10	2 747	Z	75.6
422490	Other grocery & related products whsle . . . . .	10	2 747	Z	75.6
4224906	Other grocery specialties whsle . . . . .	8	161	Z	2.9

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0520</b>	<b>Linens, domestics, curtains, and draperies—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4229	Miscellaneous nondurable goods whsle . . . . .	350	54 066	.5	6.6
42293	Flower, nursery stock, & florists' supplies whsle . . . . .	7	1 740	Z	X
422930	Flower, nursery stock, & florists' supplies whsle . . . . .	7	1 740	Z	X
42295	Paint, varnish, & supplies whsle . . . . .	20	11 069	.1	5.3
422950	Paint, varnish, & supplies whsle . . . . .	20	11 069	.1	5.3
4229501	Paint, varnish, & supplies whsle . . . . .	20	11 069	.1	5.3
42299	Other miscellaneous nondurable goods whsle . . . . .	320	40 212	.4	3.9
422990	Other miscellaneous nondurable goods whsle . . . . .	320	40 212	.4	3.9
4229901	Art goods whsle . . . . .	34	12 304	.1	4.7
4229902	General merchandise (nondurable goods) whsle . . . . .	256	25 040	.3	2.8
4229904	Other nondurable goods whsle . . . . .	27	2 568	Z	10.3
<b>0530</b>	<b>Flooring and floor coverings . . . . .</b>	<b>4 172</b>	<b>17 033 467</b>	<b>100.0</b>	<b>55.5</b>
421	Wholesale trade, durable goods . . . . .	4 010	16 835 168	98.8	54.8
4212	Furniture & home furnishings whsle . . . . .	3 200	16 416 942	96.4	59.6
42121	Furniture whsle . . . . .	412	221 640	1.3	57.6
421210	Furniture whsle . . . . .	412	221 640	1.3	57.6
4212101	Household & lawn furniture whsle . . . . .	156	70 757	.4	58.1
4212102	Office & business furniture whsle . . . . .	256	150 883	.9	58.4
42122	Home furnishings whsle . . . . .	2 788	16 195 302	95.1	57.3
421220	Home furnishings whsle . . . . .	2 788	16 195 302	95.1	57.3
4212201	Household china, glassware, & crockery whsle . . . . .	28	21 547	.1	X
4212202	Linens, domestics, draperies, & curtains whsle . . . . .	126	310 696	1.8	63.1
4212203	Floor coverings whsle . . . . .	2 591	15 848 714	93.0	50.5
4212204	Other home furnishings whsle . . . . .	43	14 345	.1	72.8
4213	Lumber & other construction materials whsle . . . . .	384	264 070	1.6	2.7
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	234	147 105	.9	1.6
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	234	147 105	.9	1.6
4213101	Lumber without yard whsle . . . . .	35	21 103	.1	X
4213102	Lumber with yard whsle . . . . .	51	39 255	.2	.3
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	148	86 747	.5	3.6
42132	Brick, stone, & related construction materials whsle . . . . .	29	22 867	.1	X
421320	Brick, stone, & related construction materials whsle . . . . .	29	22 867	.1	X
4213201	Brick, block, tile, clay/cement sewer pipe whsle . . . . .	16	14 029	.1	X
4213203	Cement, lime, & related products whsle . . . . .	11	8 261	Z	X
42133	Roofing, siding, & insulation material whsle . . . . .	48	24 581	.1	X
421330	Roofing, siding, & insulation material whsle . . . . .	48	24 581	.1	X
4213301	Roofing, siding, & insulation material whsle . . . . .	48	24 581	.1	X
42139	Other construction materials whsle . . . . .	73	69 517	.4	24.2
421390	Other construction materials whsle . . . . .	73	69 517	.4	24.2
4213902	Other construction materials whsle . . . . .	68	69 221	.4	21.6
4214	Professional & commercial equipment & supplies whsle . . . . .	17	18 335	.1	73.1
42144	Other commercial equipment whsle . . . . .	17	18 335	.1	72.1
421440	Other commercial equipment whsle . . . . .	17	18 335	.1	72.1
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	13	18 184	.1	X
4215	Metal & mineral (except petroleum) whsle . . . . .	14	966	Z	X
42151	Metal service centers & offices . . . . .	14	966	Z	X
421510	Metal service centers & offices . . . . .	14	966	Z	X
4215101	Ferrous metal service centers & sales offices . . . . .	12	620	Z	X
42151011	Ferrous metal service centers . . . . .	6	234	Z	X
42151012	Ferrous metal sales offices . . . . .	6	386	Z	X
4216	Electrical goods whsle . . . . .	58	58 908	.3	6.7
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	15	3 837	Z	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	15	3 837	Z	X
42162	Electrical appliance, television & radio set whsle . . . . .	28	50 177	.3	4.4
421620	Electrical appliance, television & radio set whsle . . . . .	28	50 177	.3	4.4
42169	Other electronic parts & equipment whsle . . . . .	15	4 894	Z	18.4
421690	Other electronic parts & equipment whsle . . . . .	15	4 894	Z	18.4
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	12	4 553	Z	18.0
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	60	59 420	.3	34.3
42171	Hardware whsle . . . . .	35	15 006	.1	18.8
421710	Hardware whsle . . . . .	35	15 006	.1	18.8
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	18	42 067	.2	53.5
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	18	42 067	.2	53.5
4218	Machinery, equipment, & supplies whsle . . . . .	70	8 503	.1	7.3
42183	Industrial machinery & equipment whsle . . . . .	8	1 356	Z	X
421830	Industrial machinery & equipment whsle . . . . .	8	1 356	Z	X
42184	Industrial supplies whsle . . . . .	8	601	Z	26.6
421840	Industrial supplies whsle . . . . .	8	601	Z	26.6
4218406	Other industrial supplies whsle . . . . .	6	433	Z	21.9
42185	Service establishment equipment & supplies whsle . . . . .	50	5 901	Z	.8
421850	Service establishment equipment & supplies whsle . . . . .	50	5 901	Z	.8
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	47	5 731	Z	X
4219	Miscellaneous durable goods whsle . . . . .	205	6 844	Z	14.4
42199	Other miscellaneous durable goods whsle . . . . .	202	6 760	Z	11.5
421990	Other miscellaneous durable goods whsle . . . . .	202	6 760	Z	11.5
4219903	General merchandise (durable goods) whsle . . . . .	199	5 995	Z	4.8

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0530</b>	<b>Flooring and floor coverings—Con.</b>				
422	Wholesale trade, nondurable goods .....	162	198 299	1.2	48.1
4221	Paper & paper product whsle .....	10	465	Z	X
42213	Industrial & personal service paper whsle .....	8	393	Z	X
422130	Industrial & personal service paper whsle .....	8	393	Z	X
4223	Apparel, piece goods, & notions whsle .....	17	129 392	.8	67.2
42231	Piece goods, notions, & other dry goods whsle .....	15	129 073	.8	X
422310	Piece goods, notions, & other dry goods whsle .....	15	129 073	.8	X
4223101	Piece goods—jobbers .....	12	124 641	.7	X
4226	Chemical & allied products whsle .....	43	38 355	.2	44.4
42261	Plastics materials & basic forms & shapes whsle .....	22	36 204	.2	53.1
422610	Plastics materials & basic forms & shapes whsle .....	22	36 204	.2	53.1
42269	Other chemical & allied products whsle .....	21	2 151	Z	17.8
422690	Other chemical & allied products whsle .....	21	2 151	Z	17.8
4226902	Other chemical & allied products whsle .....	21	2 151	Z	17.9
4229	Miscellaneous nondurable goods whsle .....	90	29 092	.2	18.7
42295	Paint, varnish, & supplies whsle .....	43	24 743	.1	12.6
422950	Paint, varnish, & supplies whsle .....	43	24 743	.1	12.6
4229501	Paint, varnish, & supplies whsle .....	43	24 743	.1	12.6
42299	Other miscellaneous nondurable goods whsle .....	47	4 349	Z	66.0
422990	Other miscellaneous nondurable goods whsle .....	47	4 349	Z	66.0
4229902	General merchandise (nondurable goods) whsle .....	40	3 807	Z	63.6
<b>0540</b>	<b>Other home furnishings .....</b>	<b>7 165</b>	<b>10 017 830</b>	<b>100.0</b>	<b>16.4</b>
421	Wholesale trade, durable goods .....	5 395	9 080 005	90.6	37.8
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	11	1 636	Z	X
42112	Motor vehicle supplies & new parts whsle .....	7	1 385	Z	X
421120	Motor vehicle supplies & new parts whsle .....	7	1 385	Z	X
4212	Furniture & home furnishings whsle .....	3 850	8 286 276	82.7	52.0
42121	Furniture whsle .....	569	292 307	2.9	67.2
421210	Furniture whsle .....	569	292 307	2.9	67.2
4212101	Household & lawn furniture whsle .....	520	275 561	2.8	63.5
4212102	Office & business furniture whsle .....	49	16 746	.2	73.6
42122	Home furnishings whsle .....	3 281	7 993 969	79.8	47.6
421220	Home furnishings whsle .....	3 281	7 993 969	79.8	47.6
4212201	Household china, glassware, & crockery whsle .....	340	323 609	3.2	X
4212202	Linens, domestics, draperies, & curtains whsle .....	144	332 608	3.3	58.6
4212203	Floor coverings whsle .....	47	41 452	.4	41.4
4212204	Other home furnishings whsle .....	2 750	7 296 300	72.8	46.0
4213	Lumber & other construction materials whsle .....	31	44 157	.4	61.2
42131	Lumber, plywood, millwork, & wood panel whsle .....	10	4 900	Z	X
421310	Lumber, plywood, millwork, & wood panel whsle .....	10	4 900	Z	X
4213103	Plywood, veneer, millwork, & wood panel whsle .....	9	4 588	Z	X
42139	Other construction materials whsle .....	19	38 936	.4	44.5
421390	Other construction materials whsle .....	19	38 936	.4	44.5
4213901	Flat glass & other construction glass whsle .....	9	36 209	.4	X
4213902	Other construction materials whsle .....	10	2 727	Z	40.6
4214	Professional & commercial equipment & supplies whsle .....	180	61 635	.6	3.7
42141	Photographic equipment & supplies whsle .....	10	2 055	Z	X
421410	Photographic equipment & supplies whsle .....	10	2 055	Z	X
42144	Other commercial equipment whsle .....	160	52 086	.5	2.5
421440	Other commercial equipment whsle .....	160	52 086	.5	2.5
4214401	Restaurant & hotel equipment & supplies whsle .....	147	50 933	.5	X
4214402	Store machines & equipment whsle .....	13	1 153	Z	9.2
4215	Metal & mineral (except petroleum) whsle .....	11	2 781	Z	14.3
42151	Metal service centers & offices .....	11	2 781	Z	14.2
421510	Metal service centers & offices .....	11	2 781	Z	14.2
4215102	Nonferrous metal service centers & sales offices .....	11	2 731	Z	16.1
42151021	Nonferrous metal service centers .....	10	2 700	Z	16.1
4216	Electrical goods whsle .....	232	293 319	2.9	12.7
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	30	40 601	.4	14.3
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	30	40 601	.4	14.3
42162	Electrical appliance, television & radio set whsle .....	118	223 001	2.2	16.6
421620	Electrical appliance, television & radio set whsle .....	118	223 001	2.2	16.6
42169	Other electronic parts & equipment whsle .....	84	29 717	.3	5.1
421690	Other electronic parts & equipment whsle .....	84	29 717	.3	5.1
4216901	Communications equipment & supplies whsle .....	63	4 866	Z	5.4
4216902	Electronic parts (excluding communications equipment) whsle .....	21	24 851	.2	4.5
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	114	141 440	1.4	2.3
42171	Hardware whsle .....	79	110 982	1.1	2.7
421710	Hardware whsle .....	79	110 982	1.1	2.7
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	24	15 449	.2	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	24	15 449	.2	X
42174	Refrigeration equipment & supplies whsle .....	9	1 462	Z	X
421740	Refrigeration equipment & supplies whsle .....	9	1 462	Z	X
4218	Machinery, equipment, & supplies whsle .....	23	10 117	.1	X
42183	Industrial machinery & equipment whsle .....	11	5 929	.1	X
421830	Industrial machinery & equipment whsle .....	11	5 929	.1	X
4218303	General-purpose industrial machinery & equipment whsle .....	7	4 118	Z	X
42184	Industrial supplies whsle .....	8	1 308	Z	X
421840	Industrial supplies whsle .....	8	1 308	Z	X

See footnotes at end of table.



**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0540</b>	<b>Other home furnishings—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4219	Miscellaneous durable goods whsle . . . . .	943	238 644	2.4	2.1
42191	Sporting & recreational goods & supplies whsle . . . . .	37	26 660	.3	6.5
421910	Sporting & recreational goods & supplies whsle . . . . .	37	26 660	.3	6.5
42192	Toy & hobby goods & supplies whsle . . . . .	60	24 895	.2	10.1
421920	Toy & hobby goods & supplies whsle . . . . .	60	24 895	.2	10.1
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	57	15 407	.2	.6
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	57	15 407	.2	.6
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	55	15 370	.2	.5
42199	Other miscellaneous durable goods whsle . . . . .	787	171 638	1.7	.4
421990	Other miscellaneous durable goods whsle . . . . .	787	171 638	1.7	.4
4219903	General merchandise (durable goods) whsle . . . . .	713	154 906	1.5	X
4219904	Prerecorded media whsle . . . . .	6	607	.2	X
4219906	Other durable goods whsle . . . . .	65	16 107	.2	1.4
422	Wholesale trade, nondurable goods . . . . .	1 770	937 825	9.4	1.2
4221	Paper & paper product whsle . . . . .	51	47 041	.5	8.4
42212	Stationery & office supplies whsle . . . . .	34	36 253	.4	2.5
422120	Stationery & office supplies whsle . . . . .	34	36 253	.4	2.5
42213	Industrial & personal service paper whsle . . . . .	12	8 810	.1	X
422130	Industrial & personal service paper whsle . . . . .	12	8 810	.1	X
4222	Drugs, & druggists' sundries whsle . . . . .	106	195 083	1.9	.4
42221	Drugs, & druggists' sundries whsle . . . . .	106	195 083	1.9	.4
422210	Drugs, & druggists' sundries whsle . . . . .	106	195 083	1.9	.4
4222101	General-line drugs whsle . . . . .	57	74 926	.7	1.0
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	49	120 157	1.2	X
4223	Apparel, piece goods, & notions whsle . . . . .	93	11 929	.1	12.2
42231	Piece goods, notions, & other dry goods whsle . . . . .	17	2 948	Z	X
422310	Piece goods, notions, & other dry goods whsle . . . . .	17	2 948	Z	X
4223101	Piece goods—jobbers . . . . .	14	2 093	Z	X
42232	Men's & boys' clothing & furnishings whsle . . . . .	31	1 641	Z	6.1
422320	Men's & boys' clothing & furnishings whsle . . . . .	31	1 641	Z	6.1
42233	Women's, children's, & infants' clothing & accessories whsle . . . . .	43	7 083	.1	2.6
422330	Women's, children's, & infants' clothing & accessories whsle . . . . .	43	7 083	.1	2.6
4224	Grocery & related products whsle . . . . .	743	506 652	5.1	.3
42241	General-line grocery whsle . . . . .	483	243 174	2.4	X
422410	General-line grocery whsle . . . . .	483	243 174	2.4	X
4224101	General-line grocery whsle, voluntary group . . . . .	23	21 350	.2	X
4224102	General-line grocery whsle, retail cooperative . . . . .	120	33 907	.3	X
4224103	Other general-line grocery whsle . . . . .	340	187 917	1.9	X
42242	Packaged frozen food whsle . . . . .	104	132 617	1.3	X
422420	Packaged frozen food whsle . . . . .	104	132 617	1.3	X
42249	Other grocery & related products whsle . . . . .	138	129 124	1.3	1.5
422490	Other grocery & related products whsle . . . . .	138	129 124	1.3	1.5
4224901	Coffee, tea, & spice whsle . . . . .	12	2 231	Z	X
4224902	Bread & baked goods whsle . . . . .	8	16 576	.2	X
4224903	Soft drinks whsle . . . . .	9	1 084	Z	X
4224904	Canned goods whsle . . . . .	26	7 561	.1	X
4224905	Food & beverage basic materials whsle . . . . .	11	3 189	Z	X
4224906	Other grocery specialties whsle . . . . .	72	98 483	1.0	X
4226	Chemical & allied products whsle . . . . .	26	8 195	.1	2.5
42261	Plastics materials & basic forms & shapes whsle . . . . .	12	4 655	Z	4.7
422610	Plastics materials & basic forms & shapes whsle . . . . .	12	4 655	Z	4.7
42269	Other chemical & allied products whsle . . . . .	14	3 540	Z	X
422690	Other chemical & allied products whsle . . . . .	14	3 540	Z	X
4226902	Other chemical & allied products whsle . . . . .	14	3 540	Z	X
4229	Miscellaneous nondurable goods whsle . . . . .	748	168 064	1.7	13.3
42291	Farm supplies whsle . . . . .	11	11 030	.1	X
422910	Farm supplies whsle . . . . .	11	11 030	.1	X
4229102	Farm supplies—whsle distributors . . . . .	8	10 366	.1	X
42292	Book, periodical, & newspaper whsle . . . . .	13	8 615	.1	61.6
422920	Book, periodical, & newspaper whsle . . . . .	13	8 615	.1	61.6
42293	Flower, nursery stock, & florists' supplies whsle . . . . .	22	1 857	Z	X
422930	Flower, nursery stock, & florists' supplies whsle . . . . .	22	1 857	Z	X
42295	Paint, varnish, & supplies whsle . . . . .	6	2 014	Z	X
422950	Paint, varnish, & supplies whsle . . . . .	6	2 014	Z	X
4229501	Paint, varnish, & supplies whsle . . . . .	6	2 014	Z	X
42299	Other miscellaneous nondurable goods whsle . . . . .	694	143 253	1.4	3.1
422990	Other miscellaneous nondurable goods whsle . . . . .	694	143 253	1.4	3.1
4229901	Art goods whsle . . . . .	202	65 233	.7	4.5
4229902	General merchandise (nondurable goods) whsle . . . . .	414	58 398	.6	.7
4229903	Textile bags, bagging, & burlap whsle . . . . .	7	284	Z	X
4229904	Other nondurable goods whsle . . . . .	71	19 338	.2	4.9

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0600</b>	<b>Lumber: rough, dressed, and finished</b>	<b>5 267</b>	<b>29 578 678</b>	<b>100.0</b>	<b>66.7</b>
421	Wholesale trade, durable goods	5 062	29 390 317	99.4	68.0
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	4 182	Z	55.8
4212	Furniture & home furnishings whsle	21	17 194	.1	8.8
42121	Furniture whsle	9	8 549	Z	X
421210	Furniture whsle	9	8 549	Z	X
4212101	Household & lawn furniture whsle	9	8 549	Z	X
42122	Home furnishings whsle	12	8 645	Z	47.8
421220	Home furnishings whsle	12	8 645	Z	47.8
4212203	Floor coverings whsle	10	8 565	Z	45.3
4213	Lumber & other construction materials whsle	4 368	28 862 899	97.6	62.7
42131	Lumber, plywood, millwork, & wood panel whsle	4 142	28 645 329	96.8	71.4
421310	Lumber, plywood, millwork, & wood panel whsle	4 142	28 645 329	96.8	71.4
4213101	Lumber without yard whsle	1 627	13 483 531	45.6	X
4213102	Lumber with yard whsle	1 599	12 224 174	41.3	69.1
4213103	Plywood, veneer, millwork, & wood panel whsle	916	2 937 624	9.9	68.8
42132	Brick, stone, & related construction materials whsle	7	4 620	Z	13.2
421320	Brick, stone, & related construction materials whsle	7	4 620	Z	13.2
42133	Roofing, siding, & insulation material whsle	130	189 661	.6	33.8
421330	Roofing, siding, & insulation material whsle	130	189 661	.6	33.8
4213301	Roofing, siding, & insulation material whsle	130	189 661	.6	33.8
42139	Other construction materials whsle	89	23 289	.1	44.7
421390	Other construction materials whsle	89	23 289	.1	44.7
4213901	Flat glass & other construction glass whsle	6	261	Z	X
4213902	Other construction materials whsle	83	23 028	.1	40.9
4215	Metal & mineral (except petroleum) whsle	115	47 623	.2	50.4
42151	Metal service centers & offices	115	47 623	.2	49.9
421510	Metal service centers & offices	115	47 623	.2	49.9
4215101	Ferrous metal service centers & sales offices	111	45 945	.2	49.5
42151011	Ferrous metal service centers	99	45 140	.2	50.1
42151012	Ferrous metal sales offices	12	805	Z	32.9
4216	Electrical goods whsle	9	8 076	Z	X
4217	Hardware, & plumbing & heating equipment & supplies whsle	40	34 043	.1	18.0
42171	Hardware whsle	28	31 931	.1	6.0
421710	Hardware whsle	28	31 931	.1	6.0
42172	Plumbing & heating equipment & supplies (hydronics) whsle	10	2 110	Z	67.6
421720	Plumbing & heating equipment & supplies (hydronics) whsle	10	2 110	Z	67.6
4218	Machinery, equipment, & supplies whsle	18	3 747	Z	25.3
42183	Industrial machinery & equipment whsle	11	1 713	Z	37.5
421830	Industrial machinery & equipment whsle	11	1 713	Z	37.5
4218305	Materials handling equipment whsle	6	569	Z	16.1
4219	Miscellaneous durable goods whsle	481	411 322	1.4	3.1
42199	Other miscellaneous durable goods whsle	479	410 713	1.4	2.7
421990	Other miscellaneous durable goods whsle	479	410 713	1.4	2.7
4219902	Forest products (except lumber) whsle	98	183 542	.6	X
4219903	General merchandise (durable goods) whsle	371	226 328	.8	.9
4219906	Other durable goods whsle	9	798	Z	X
422	Wholesale trade, nondurable goods	205	188 361	.6	3.2
4225	Farm-product raw material whsle	145	57 434	.2	X
42251	Grain & field bean whsle	141	56 648	.2	X
422510	Grain & field bean whsle	141	56 648	.2	X
4226	Chemical & allied products whsle	14	10 922	Z	X
42261	Plastics materials & basic forms & shapes whsle	10	9 696	Z	X
422610	Plastics materials & basic forms & shapes whsle	10	9 696	Z	X
4227	Petroleum & petroleum products whsle	7	661	Z	X
4229	Miscellaneous nondurable goods whsle	31	4 803	Z	23.6
42291	Farm supplies whsle	18	3 729	Z	11.9
422910	Farm supplies whsle	18	3 729	Z	11.9
4229101	Farm supplies—farm dealers	10	2 465	Z	20.3
4229102	Farm supplies—whsle distributors	8	1 264	Z	X
42295	Paint, varnish, & supplies whsle	12	974	Z	48.2
422950	Paint, varnish, & supplies whsle	12	974	Z	48.2
4229501	Paint, varnish, & supplies whsle	12	974	Z	48.2
<b>0620</b>	<b>Plywood and millwork</b>	<b>6 895</b>	<b>29 106 316</b>	<b>100.0</b>	<b>63.3</b>
421	Wholesale trade, durable goods	6 720	28 907 136	99.3	63.1
4212	Furniture & home furnishings whsle	44	59 968	.2	19.5
42122	Home furnishings whsle	39	55 745	.2	16.8
421220	Home furnishings whsle	39	55 745	.2	16.8
4212203	Floor coverings whsle	31	49 851	.2	14.8
4213	Lumber & other construction materials whsle	5 499	27 943 915	96.0	60.2
42131	Lumber, plywood, millwork, & wood panel whsle	4 914	27 373 301	94.0	68.2
421310	Lumber, plywood, millwork, & wood panel whsle	4 914	27 373 301	94.0	68.2
4213101	Lumber without yard whsle	591	2 762 436	9.5	X
4213102	Lumber with yard whsle	782	2 313 651	7.9	72.9
4213103	Plywood, veneer, millwork, & wood panel whsle	3 541	22 297 214	76.6	60.2
42132	Brick, stone, & related construction materials whsle	28	10 938	Z	44.7
421320	Brick, stone, & related construction materials whsle	28	10 938	Z	44.7
4213201	Brick, block, tile, clay/cement sewer pipe whsle	10	5 978	Z	20.1
4213203	Cement, lime, & related products whsle	17	4 915	Z	59.8
42133	Roofing, siding, & insulation material whsle	408	407 745	1.4	43.9
421330	Roofing, siding, & insulation material whsle	408	407 745	1.4	43.9
4213301	Roofing, siding, & insulation material whsle	408	407 745	1.4	43.9
42139	Other construction materials whsle	149	151 931	.5	39.3
421390	Other construction materials whsle	149	151 931	.5	39.3
4213901	Flat glass & other construction glass whsle	43	17 026	.1	X
4213902	Other construction materials whsle	106	134 905	.5	35.4

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0620</b>	<b>Plywood and millwork—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4214	Professional & commercial equipment & supplies whsle . . . . .	26	7 588	Z	18.0
42144	Other commercial equipment whsle . . . . .	19	4 561	Z	19.4
421440	Other commercial equipment whsle . . . . .	19	4 561	Z	19.4
4214402	Store machines & equipment whsle . . . . .	18	4 460	Z	14.3
4215	Metal & mineral (except petroleum) whsle . . . . .	130	85 291	.3	42.4
42151	Metal service centers & offices . . . . .	130	85 291	.3	42.0
421510	Metal service centers & offices . . . . .	130	85 291	.3	42.0
4215101	Ferrous metal service centers & sales offices . . . . .	106	68 084	.2	44.7
42151011	Ferrous metal service centers . . . . .	82	55 989	.2	38.2
42151012	Ferrous metal sales offices . . . . .	24	12 095	Z	76.3
4215102	Nonferrous metal service centers & sales offices . . . . .	24	17 207	.1	30.6
42151021	Nonferrous metal service centers . . . . .	8	3 070	Z	X
42151022	Nonferrous metal sales offices . . . . .	16	14 137	Z	24.4
4216	Electrical goods whsle . . . . .	28	43 663	.2	14.0
42162	Electrical appliance, television & radio set whsle . . . . .	18	31 733	.1	10.0
421620	Electrical appliance, television & radio set whsle . . . . .	18	31 733	.1	10.0
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	362	473 755	1.6	15.4
42171	Hardware whsle . . . . .	276	399 455	1.4	15.9
421710	Hardware whsle . . . . .	276	399 455	1.4	15.9
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	55	55 329	.2	13.6
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	55	55 329	.2	13.6
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	27	16 469	.1	19.4
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	27	16 469	.1	19.4
4218	Machinery, equipment, & supplies whsle . . . . .	38	17 588	.1	44.7
42183	Industrial machinery & equipment whsle . . . . .	22	13 808	Z	49.6
421830	Industrial machinery & equipment whsle . . . . .	22	13 808	Z	49.6
4218305	Materials handling equipment whsle . . . . .	14	6 098	Z	24.3
42184	Industrial supplies whsle . . . . .	10	1 209	Z	X
421840	Industrial supplies whsle . . . . .	10	1 209	Z	X
4219	Miscellaneous durable goods whsle . . . . .	590	275 122	.9	7.5
42199	Other miscellaneous durable goods whsle . . . . .	589	275 059	.9	6.6
421990	Other miscellaneous durable goods whsle . . . . .	589	275 059	.9	6.6
4219902	Forest products (except lumber) whsle . . . . .	27	15 063	.1	X
4219903	General merchandise (durable goods) whsle . . . . .	551	256 150	.9	3.0
4219904	Prerecorded media whsle . . . . .	6	1 943	Z	X
422	Wholesale trade, nondurable goods . . . . .	175	199 180	.7	30.1
4226	Chemical & allied products whsle . . . . .	79	95 962	.3	60.4
42261	Plastics materials & basic forms & shapes whsle . . . . .	59	75 974	.3	68.5
422610	Plastics materials & basic forms & shapes whsle . . . . .	59	75 974	.3	68.5
42269	Other chemical & allied products whsle . . . . .	20	19 988	.1	29.9
422690	Other chemical & allied products whsle . . . . .	20	19 988	.1	29.9
4226902	Other chemical & allied products whsle . . . . .	20	19 988	.1	30.1
4229	Miscellaneous nondurable goods whsle . . . . .	91	101 973	.4	5.2
42291	Farm supplies whsle . . . . .	41	42 082	.1	X
422910	Farm supplies whsle . . . . .	41	42 082	.1	X
4229101	Farm supplies—farm dealers . . . . .	34	1 285	Z	X
4229102	Farm supplies—whsle distributors . . . . .	7	40 797	.1	X
42295	Paint, varnish, & supplies whsle . . . . .	14	16 988	.1	.2
422950	Paint, varnish, & supplies whsle . . . . .	14	16 988	.1	.2
4229501	Paint, varnish, & supplies whsle . . . . .	14	16 988	.1	.2
42299	Other miscellaneous nondurable goods whsle . . . . .	34	26 503	.1	.6
422990	Other miscellaneous nondurable goods whsle . . . . .	34	26 503	.1	.6
4229902	General merchandise (nondurable goods) whsle . . . . .	34	26 503	.1	.7
<b>0700</b>	<b>Brick, stone, tile, sand, block, cement, and gravel . . . . .</b>	<b>4 152</b>	<b>10 810 265</b>	<b>100.0</b>	<b>57.5</b>
421	Wholesale trade, durable goods . . . . .	4 064	10 767 149	99.6	57.1
4212	Furniture & home furnishings whsle . . . . .	28	28 813	.3	56.0
42121	Furniture whsle . . . . .	6	9 916	.1	X
421210	Furniture whsle . . . . .	6	9 916	.1	X
4212101	Household & lawn furniture whsle . . . . .	6	9 916	.1	X
42122	Home furnishings whsle . . . . .	22	18 897	.2	62.3
421220	Home furnishings whsle . . . . .	22	18 897	.2	62.3
4212203	Floor coverings whsle . . . . .	22	18 897	.2	56.0
4213	Lumber & other construction materials whsle . . . . .	3 437	10 578 970	97.9	56.5
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	291	120 918	1.1	69.9
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	291	120 918	1.1	69.9
4213101	Lumber without yard whsle . . . . .	63	34 921	.3	X
4213102	Lumber with yard whsle . . . . .	67	18 228	.2	63.7
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	161	67 769	.6	59.8
42132	Brick, stone, & related construction materials whsle . . . . .	3 026	10 410 608	96.3	37.6
421320	Brick, stone, & related construction materials whsle . . . . .	3 026	10 410 608	96.3	37.6
4213201	Brick, block, tile, clay/cement sewer pipe whsle . . . . .	1 184	3 413 601	31.6	18.7
4213202	Sand, gravel, & stone whsle . . . . .	1 012	1 906 175	17.6	45.2
4213203	Cement, lime, & related products whsle . . . . .	830	5 090 832	47.1	47.7
42133	Roofing, siding, & insulation material whsle . . . . .	85	44 223	.4	28.3
421330	Roofing, siding, & insulation material whsle . . . . .	85	44 223	.4	28.3
4213301	Roofing, siding, & insulation material whsle . . . . .	85	44 223	.4	28.3
42139	Other construction materials whsle . . . . .	35	3 221	Z	44.0
421390	Other construction materials whsle . . . . .	35	3 221	Z	44.0
4213902	Other construction materials whsle . . . . .	35	3 221	Z	40.3
4215	Metal & mineral (except petroleum) whsle . . . . .	96	63 892	.6	16.2
42151	Metal service centers & offices . . . . .	94	63 504	.6	15.2
421510	Metal service centers & offices . . . . .	94	63 504	.6	15.2
4215101	Ferrous metal service centers & sales offices . . . . .	93	41 671	.4	31.2
42151011	Ferrous metal service centers . . . . .	78	36 700	.3	28.3
42151012	Ferrous metal sales offices . . . . .	15	4 971	Z	71.0

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0700</b>	<b>Brick, stone, tile, sand, block, cement, and gravel—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	156	33 016	.3	9.4
42171	Hardware whsle .....	91	22 235	.2	1.7
421710	Hardware whsle .....	91	22 235	.2	1.7
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	45	6 922	.1	58.0
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	45	6 922	.1	58.0
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	20	3 859	Z	1.3
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	20	3 859	Z	1.3
4218	Machinery, equipment, & supplies whsle .....	27	33 563	.3	9.9
42183	Industrial machinery & equipment whsle .....	9	2 112	Z	.9
421830	Industrial machinery & equipment whsle .....	9	2 112	Z	.9
4218307	Other industrial machinery & equipment whsle .....	7	1 859	Z	2.0
42185	Service establishment equipment & supplies whsle .....	8	919	Z	66.8
421850	Service establishment equipment & supplies whsle .....	8	919	Z	66.8
4218504	Other service establishment equipment & supplies whsle .....	6	635	Z	54.2
4219	Miscellaneous durable goods whsle .....	317	27 907	.3	39.0
42191	Sporting & recreational goods & supplies whsle .....	8	481	Z	51.6
421910	Sporting & recreational goods & supplies whsle .....	8	481	Z	51.6
42199	Other miscellaneous durable goods whsle .....	304	23 333	.2	28.8
421990	Other miscellaneous durable goods whsle .....	304	23 333	.2	28.8
4219902	Forest products (except lumber) whsle .....	8	2 654	Z	X
4219903	General merchandise (durable goods) whsle .....	296	20 679	.2	26.2
422	Wholesale trade, nondurable goods .....	88	43 116	.4	31.5
4226	Chemical & allied products whsle .....	44	28 799	.3	41.8
42261	Plastics materials & basic forms & shapes whsle .....	24	14 696	.1	57.3
422610	Plastics materials & basic forms & shapes whsle .....	24	14 696	.1	57.3
42269	Other chemical & allied products whsle .....	20	14 103	.1	26.9
422690	Other chemical & allied products whsle .....	20	14 103	.1	26.9
4226902	Other chemical & allied products whsle .....	20	14 103	.1	27.1
4229	Miscellaneous nondurable goods whsle .....	38	11 525	.1	9.0
42291	Farm supplies whsle .....	17	3 895	Z	8.0
422910	Farm supplies whsle .....	17	3 895	Z	8.0
4229102	Farm supplies—whsle distributors .....	17	3 895	Z	8.5
42295	Paint, varnish, & supplies whsle .....	14	5 696	.1	4.9
422950	Paint, varnish, & supplies whsle .....	14	5 696	.1	4.9
4229501	Paint, varnish, & supplies whsle .....	14	5 696	.1	4.9
<b>0720</b>	<b>Roofing, siding, and insulation materials .....</b>	<b>3 929</b>	<b>10 009 048</b>	<b>100.0</b>	<b>64.0</b>
421	Wholesale trade, durable goods .....	3 815	9 944 021	99.4	63.8
4212	Furniture & home furnishings whsle .....	50	28 767	.3	3.9
42122	Home furnishings whsle .....	45	27 776	.3	3.8
421220	Home furnishings whsle .....	45	27 776	.3	3.8
4212202	Linens, domestics, draperies, & curtains whsle .....	8	5 328	.1	39.3
4212203	Floor coverings whsle .....	29	12 969	.1	.5
4212204	Other home furnishings whsle .....	8	9 479	.1	X
4213	Lumber & other construction materials whsle .....	2 778	9 575 292	95.7	63.5
42131	Lumber, plywood, millwork, & wood panel whsle .....	965	1 517 835	15.2	72.7
421310	Lumber, plywood, millwork, & wood panel whsle .....	965	1 517 835	15.2	72.7
4213101	Lumber without yard whsle .....	160	348 068	3.5	X
4213102	Lumber with yard whsle .....	216	264 973	2.6	72.0
4213103	Plywood, veneer, millwork, & wood panel whsle .....	589	904 794	9.0	67.9
42132	Brick, stone, & related construction materials whsle .....	25	22 930	.2	26.7
421320	Brick, stone, & related construction materials whsle .....	25	22 930	.2	26.7
4213201	Brick, block, tile, clay/cement sewer pipe whsle .....	12	16 187	.2	19.8
4213203	Cement, lime, & related products whsle .....	10	3 094	Z	59.5
42133	Roofing, siding, & insulation material whsle .....	1 584	7 945 503	79.4	53.1
421330	Roofing, siding, & insulation material whsle .....	1 584	7 945 503	79.4	53.1
4213301	Roofing, siding, & insulation material whsle .....	1 584	7 945 503	79.4	53.1
42139	Other construction materials whsle .....	204	89 024	.9	37.4
421390	Other construction materials whsle .....	204	89 024	.9	37.4
4213901	Flat glass & other construction glass whsle .....	14	18 935	.2	X
4213902	Other construction materials whsle .....	190	70 089	.7	33.9
4215	Metal & mineral (except petroleum) whsle .....	133	76 552	.8	37.4
42151	Metal service centers & offices .....	133	76 552	.8	37.0
421510	Metal service centers & offices .....	133	76 552	.8	37.0
4215101	Ferrous metal service centers & sales offices .....	120	67 380	.7	33.8
42151011	Ferrous metal service centers .....	110	66 285	.7	34.1
42151012	Ferrous metal sales offices .....	10	1 095	Z	28.1
4215102	Nonferrous metal service centers & sales offices .....	13	9 172	.1	73.2
42151021	Nonferrous metal service centers .....	7	5 692	.1	75.8
42151022	Nonferrous metal sales offices .....	6	3 480	Z	X
4216	Electrical goods whsle .....	15	8 869	.1	30.9
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	12	5 144	.1	37.5
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	12	5 144	.1	37.5
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	364	179 776	1.8	6.4
42171	Hardware whsle .....	128	64 172	.6	5.1
421710	Hardware whsle .....	128	64 172	.6	5.1
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	75	30 823	.3	16.5
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	75	30 823	.3	16.5
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	156	84 737	.8	4.9
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	156	84 737	.8	4.9

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0720</b>	<b>Roofing, siding, and insulation materials—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4218	Machinery, equipment, & supplies whsle . . . . .	29	13 221	.1	9.7
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	9	7 380	.1	58.3
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	9	7 380	.1	58.3
42183	Industrial machinery & equipment whsle . . . . .	9	1 101	Z	.5
421830	Industrial machinery & equipment whsle . . . . .	9	1 101	Z	.5
4218303	General-purpose industrial machinery & equipment whsle . . . . .	8	920	Z	1.0
42184	Industrial supplies whsle . . . . .	6	3 222	Z	X
421840	Industrial supplies whsle . . . . .	6	3 222	Z	X
4219	Miscellaneous durable goods whsle . . . . .	437	59 537	.6	37.1
42199	Other miscellaneous durable goods whsle . . . . .	436	59 211	.6	32.9
421990	Other miscellaneous durable goods whsle . . . . .	436	59 211	.6	32.9
4219903	General merchandise (durable goods) whsle . . . . .	431	58 452	.6	31.0
422	Wholesale trade, nondurable goods . . . . .	114	65 027	.7	23.3
4225	Farm-product raw material whsle . . . . .	6	517	Z	X
42251	Grain & field bean whsle . . . . .	6	517	Z	X
422510	Grain & field bean whsle . . . . .	6	517	Z	X
4226	Chemical & allied products whsle . . . . .	41	31 134	.3	28.3
42261	Plastics materials & basic forms & shapes whsle . . . . .	17	10 591	.1	25.6
422610	Plastics materials & basic forms & shapes whsle . . . . .	17	10 591	.1	25.6
42269	Other chemical & allied products whsle . . . . .	24	20 543	.2	29.6
422690	Other chemical & allied products whsle . . . . .	24	20 543	.2	29.6
4226902	Other chemical & allied products whsle . . . . .	24	20 543	.2	29.8
4229	Miscellaneous nondurable goods whsle . . . . .	59	31 649	.3	25.2
42291	Farm supplies whsle . . . . .	7	628	Z	X
422910	Farm supplies whsle . . . . .	7	628	Z	X
4229102	Farm supplies—whsle distributors . . . . .	6	501	Z	X
42295	Paint, varnish, & supplies whsle . . . . .	37	27 911	.3	12.5
422950	Paint, varnish, & supplies whsle . . . . .	37	27 911	.3	12.5
4229501	Paint, varnish, & supplies whsle . . . . .	37	27 911	.3	12.5
42299	Other miscellaneous nondurable goods whsle . . . . .	13	1 125	Z	X
422990	Other miscellaneous nondurable goods whsle . . . . .	13	1 125	Z	X
4229904	Other nondurable goods whsle . . . . .	6	831	Z	X
<b>0730</b>	<b>Flat glass and other construction glass (excluding automotive) . . . . .</b>	<b>1 279</b>	<b>2 056 651</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods . . . . .	1 233	2 037 146	99.1	X
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	32	10 930	.5	X
42112	Motor vehicle supplies & new parts whsle . . . . .	26	10 708	.5	X
421120	Motor vehicle supplies & new parts whsle . . . . .	26	10 708	.5	X
4211201	Motor vehicle supplies & new parts—warehouse distributors . . . . .	13	7 810	.4	X
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	13	2 898	.1	X
42114	Motor vehicle parts, (used) whsle . . . . .	6	222	Z	X
421140	Motor vehicle parts, (used) whsle . . . . .	6	222	Z	X
4212	Furniture & home furnishings whsle . . . . .	20	46 364	2.3	X
42122	Home furnishings whsle . . . . .	20	46 364	2.3	X
421220	Home furnishings whsle . . . . .	20	46 364	2.3	X
4212201	Household china, glassware, & crockery whsle . . . . .	9	21 499	1.0	X
4212204	Other home furnishings whsle . . . . .	11	24 865	1.2	X
4213	Lumber & other construction materials whsle . . . . .	929	1 910 204	92.9	X
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	120	54 792	2.7	X
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	120	54 792	2.7	X
4213101	Lumber without yard whsle . . . . .	20	7 289	.4	X
4213102	Lumber with yard whsle . . . . .	17	6 082	.3	X
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	83	41 421	2.0	X
42132	Brick, stone, & related construction materials whsle . . . . .	9	16 586	.8	X
421320	Brick, stone, & related construction materials whsle . . . . .	9	16 586	.8	X
4213203	Cement, lime, & related products whsle . . . . .	6	10 846	.5	X
42133	Roofing, siding, & insulation material whsle . . . . .	97	129 185	6.3	X
421330	Roofing, siding, & insulation material whsle . . . . .	97	129 185	6.3	X
4213301	Roofing, siding, & insulation material whsle . . . . .	97	129 185	6.3	X
42139	Other construction materials whsle . . . . .	703	1 709 641	83.1	X
421390	Other construction materials whsle . . . . .	703	1 709 641	83.1	X
4213901	Flat glass & other construction glass whsle . . . . .	669	1 700 103	82.7	X
4213902	Other construction materials whsle . . . . .	34	9 538	.5	X
4215	Metal & mineral (except petroleum) whsle . . . . .	66	47 308	2.3	X
42151	Metal service centers & offices . . . . .	66	47 308	2.3	X
421510	Metal service centers & offices . . . . .	66	47 308	2.3	X
4215101	Ferrous metal service centers & sales offices . . . . .	11	18 366	.9	X
42151011	Ferrous metal service centers . . . . .	6	1 746	.1	X
4215102	Nonferrous metal service centers & sales offices . . . . .	55	28 942	1.4	X
42151021	Nonferrous metal service centers . . . . .	28	12 604	.6	X
42151022	Nonferrous metal sales offices . . . . .	27	16 338	.8	X
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	23	1 471	.1	X
42171	Hardware whsle . . . . .	21	1 422	.1	X
421710	Hardware whsle . . . . .	21	1 422	.1	X
4218	Machinery, equipment, & supplies whsle . . . . .	8	2 986	.1	X
42183	Industrial machinery & equipment whsle . . . . .	6	2 777	.1	X
421830	Industrial machinery & equipment whsle . . . . .	6	2 777	.1	X
4219	Miscellaneous durable goods whsle . . . . .	150	17 513	.9	X
42199	Other miscellaneous durable goods whsle . . . . .	150	17 513	.9	X
421990	Other miscellaneous durable goods whsle . . . . .	150	17 513	.9	X
4219903	General merchandise (durable goods) whsle . . . . .	150	17 513	.9	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0730</b>	<b>Flat glass and other construction glass (excluding automotive)—Con.</b>				
422	Wholesale trade, nondurable goods .....	46	19 505	.9	X
4221	Paper & paper product whsle .....	12	2 116	.1	X
42213	Industrial & personal service paper whsle .....	10	1 249	.1	X
422130	Industrial & personal service paper whsle .....	10	1 249	.1	X
4226	Chemical & allied products whsle .....	9	3 510	.2	X
42261	Plastics materials & basic forms & shapes whsle .....	7	3 328	.2	X
422610	Plastics materials & basic forms & shapes whsle .....	7	3 328	.2	X
4229	Miscellaneous nondurable goods whsle .....	24	12 118	.6	X
42299	Other miscellaneous nondurable goods whsle .....	16	8 354	.4	X
422990	Other miscellaneous nondurable goods whsle .....	16	8 354	.4	X
4229902	General merchandise (nondurable goods) whsle .....	8	902	Z	X
4229904	Other nondurable goods whsle .....	6	2 083	.1	X
<b>0740</b>	<b>Other construction materials .....</b>	<b>4 465</b>	<b>6 911 553</b>	<b>100.0</b>	<b>58.7</b>
421	Wholesale trade, durable goods .....	4 241	6 832 709	98.9	62.4
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	14	7 763	.1	86.2
42111	Automobile & other motor vehicle whsle .....	6	2 165	Z	X
421110	Automobile & other motor vehicle whsle .....	6	2 165	Z	X
4212	Furniture & home furnishings whsle .....	34	44 444	.6	37.6
42121	Furniture whsle .....	9	13 534	.2	6.0
421210	Furniture whsle .....	9	13 534	.2	6.0
4212101	Household & lawn furniture whsle .....	7	11 083	.2	3.3
42122	Home furnishings whsle .....	25	30 910	.4	50.1
421220	Home furnishings whsle .....	25	30 910	.4	50.1
4212203	Floor coverings whsle .....	21	30 102	.4	59.5
4213	Lumber & other construction materials whsle .....	3 310	6 404 002	92.7	63.4
42131	Lumber, plywood, millwork, & wood panel whsle .....	521	563 624	8.2	73.3
421310	Lumber, plywood, millwork, & wood panel whsle .....	521	563 624	8.2	73.3
4213101	Lumber without yard whsle .....	101	94 471	1.4	X
4213102	Lumber with yard whsle .....	90	96 622	1.4	73.1
4213103	Plywood, veneer, millwork, & wood panel whsle .....	330	372 531	5.4	68.8
42132	Brick, stone, & related construction materials whsle .....	158	38 446	.6	44.7
421320	Brick, stone, & related construction materials whsle .....	158	38 446	.6	44.7
4213201	Brick, block, tile, clay/cement sewer pipe whsle .....	145	36 513	.5	20.1
4213202	Sand, gravel, & stone whsle .....	6	182	Z	49.6
4213203	Cement, lime, & related products whsle .....	7	1 751	Z	X
42133	Roofing, siding, & insulation material whsle .....	364	280 003	4.1	54.8
421330	Roofing, siding, & insulation material whsle .....	364	280 003	4.1	54.8
4213301	Roofing, siding, & insulation material whsle .....	364	280 003	4.1	54.8
42139	Other construction materials whsle .....	2 267	5 521 929	79.9	39.8
421390	Other construction materials whsle .....	2 267	5 521 929	79.9	39.8
4213901	Flat glass & other construction glass whsle .....	46	30 343	.4	X
4213902	Other construction materials whsle .....	2 221	5 491 586	79.5	36.5
4215	Metal & mineral (except petroleum) whsle .....	177	83 514	1.2	59.0
42151	Metal service centers & offices .....	177	83 514	1.2	58.5
421510	Metal service centers & offices .....	177	83 514	1.2	58.5
4215101	Ferrous metal service centers & sales offices .....	151	74 256	1.1	56.0
42151011	Ferrous metal service centers .....	126	70 673	1.0	55.7
42151012	Ferrous metal sales offices .....	25	3 583	.1	72.9
4215102	Nonferrous metal service centers & sales offices .....	26	9 258	.1	76.9
42151021	Nonferrous metal service centers .....	16	7 414	.1	75.8
42151022	Nonferrous metal sales offices .....	10	1 844	Z	80.5
4216	Electrical goods whsle .....	9	8 909	.1	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	149	135 664	2.0	25.2
42171	Hardware whsle .....	97	51 833	.8	11.8
421710	Hardware whsle .....	97	51 833	.8	11.8
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	21	53 211	.8	68.0
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	21	53 211	.8	68.0
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	28	30 289	.4	28.6
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	28	30 289	.4	28.6
4218	Machinery, equipment, & supplies whsle .....	112	34 319	.5	11.9
42182	Farm & garden machinery & equipment whsle .....	72	21 926	.3	5.1
421820	Farm & garden machinery & equipment whsle .....	72	21 926	.3	5.1
4218201	Farm machinery & equipment—farm dealers .....	53	5 739	.1	X
4218202	Farm machinery & equipment—whsle distributors .....	12	13 011	.2	10.3
4218203	Lawn & garden machinery & equipment whsle .....	7	3 176	Z	6.7
42183	Industrial machinery & equipment whsle .....	22	8 288	.1	22.7
421830	Industrial machinery & equipment whsle .....	22	8 288	.1	22.7
4218305	Materials handling equipment whsle .....	9	6 316	.1	15.5
4218307	Other industrial machinery & equipment whsle .....	9	403	Z	60.1
42184	Industrial supplies whsle .....	9	1 784	Z	X
421840	Industrial supplies whsle .....	9	1 784	Z	X
4218406	Other industrial supplies whsle .....	6	1 170	Z	X
4219	Miscellaneous durable goods whsle .....	431	113 606	1.6	4.8
42199	Other miscellaneous durable goods whsle .....	429	110 933	1.6	3.5
421990	Other miscellaneous durable goods whsle .....	429	110 933	1.6	3.5
4219903	General merchandise (durable goods) whsle .....	417	107 812	1.6	3.3
4219906	Other durable goods whsle .....	9	3 013	Z	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0740</b>	<b>Other construction materials—Con.</b>				
422	Wholesale trade, nondurable goods .....	224	78 844	1.1	11.5
4224	Grocery & related products whsle .....	7	2 606	Z	X
42249	Other grocery & related products whsle .....	7	2 606	Z	X
422490	Other grocery & related products whsle .....	7	2 606	Z	X
4225	Farm-product raw material whsle .....	18	1 033	Z	X
42251	Grain & field bean whsle .....	18	1 033	Z	X
422510	Grain & field bean whsle .....	18	1 033	Z	X
4226	Chemical & allied products whsle .....	41	24 961	.4	50.1
42261	Plastics materials & basic forms & shapes whsle .....	12	7 700	.1	75.7
422610	Plastics materials & basic forms & shapes whsle .....	12	7 700	.1	75.7
42269	Other chemical & allied products whsle .....	29	17 261	.3	36.2
422690	Other chemical & allied products whsle .....	29	17 261	.3	36.2
4226902	Other chemical & allied products whsle .....	29	17 261	.3	36.4
4227	Petroleum & petroleum products whsle .....	11	5 511	.1	X
42271	Petroleum bulk stations & terminals .....	7	1 540	Z	X
422710	Petroleum bulk stations & terminals .....	7	1 540	Z	X
4229	Miscellaneous nondurable goods whsle .....	142	42 369	.6	3.5
42291	Farm supplies whsle .....	109	35 864	.5	X
422910	Farm supplies whsle .....	109	35 864	.5	X
4229101	Farm supplies—farm dealers .....	50	2 133	Z	X
4229102	Farm supplies—whsle distributors .....	59	33 731	.5	X
42295	Paint, varnish, & supplies whsle .....	9	455	Z	X
422950	Paint, varnish, & supplies whsle .....	9	455	Z	X
4229501	Paint, varnish, & supplies whsle .....	9	455	Z	X
42299	Other miscellaneous nondurable goods whsle .....	22	2 075	Z	5.6
422990	Other miscellaneous nondurable goods whsle .....	22	2 075	Z	5.6
4229902	General merchandise (nondurable goods) whsle .....	14	1 809	Z	X
4229904	Other nondurable goods whsle .....	8	266	Z	57.3
<b>0800</b>	<b>Photographic equipment and supplies (excluding video) .....</b>	<b>3 051</b>	<b>16 981 600</b>	<b>100.0</b>	<b>25.3</b>
421	Wholesale trade, durable goods .....	2 359	16 435 082	96.8	39.3
4212	Furniture & home furnishings whsle .....	24	3 955	Z	X
42121	Furniture whsle .....	9	850	Z	X
421210	Furniture whsle .....	9	850	Z	X
4212102	Office & business furniture whsle .....	9	850	Z	X
42122	Home furnishings whsle .....	15	3 105	Z	X
421220	Home furnishings whsle .....	15	3 105	Z	X
4212201	Household china, glassware, & crockery whsle .....	9	1 668	Z	X
4213	Lumber & other construction materials whsle .....	6	5 307	Z	X
4214	Professional & commercial equipment & supplies whsle .....	1 723	15 350 704	90.4	37.3
42141	Photographic equipment & supplies whsle .....	1 379	14 308 091	84.3	58.7
421410	Photographic equipment & supplies whsle .....	1 379	14 308 091	84.3	58.7
42142	Office equipment whsle .....	171	990 024	5.8	X
421420	Office equipment whsle .....	171	990 024	5.8	X
42143	Computer & computer peripheral equipment & software whsle .....	87	14 612	.1	.4
421430	Computer & computer peripheral equipment & software whsle .....	87	14 612	.1	.4
4214301	Computer & peripheral equipment whsle .....	80	13 484	.1	X
42143011	Computers & peripheral equipment for resale .....	23	7 215	Z	X
42143012	Computers & peripheral equipment for end use .....	57	6 269	Z	X
4214302	Computer software (packaged) whsle .....	7	1 128	Z	X
42144	Other commercial equipment whsle .....	17	2 787	Z	35.8
421440	Other commercial equipment whsle .....	17	2 787	Z	35.8
4214402	Store machines & equipment whsle .....	16	1 519	Z	19.3
42145	Medical, dental, & hospital equipment & supplies whsle .....	22	9 875	.1	32.6
421450	Medical, dental, & hospital equipment & supplies whsle .....	22	9 875	.1	32.6
4214501	Surgical, medical, & hospital supplies whsle .....	22	9 875	.1	32.2
42146	Ophthalmic goods whsle .....	11	9 008	.1	X
421460	Ophthalmic goods whsle .....	11	9 008	.1	X
42149	Other professional equipment & supplies whsle .....	36	16 307	.1	X
421490	Other professional equipment & supplies whsle .....	36	16 307	.1	X
4214902	Other professional equipment & supplies whsle .....	32	15 116	.1	X
4216	Electrical goods whsle .....	97	65 492	.4	7.7
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	30	5 063	Z	15.7
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	30	5 063	Z	15.7
42162	Electrical appliance, television & radio set whsle .....	35	45 412	.3	4.1
421620	Electrical appliance, television & radio set whsle .....	35	45 412	.3	4.1
42169	Other electronic parts & equipment whsle .....	32	15 017	.1	15.7
421690	Other electronic parts & equipment whsle .....	32	15 017	.1	15.7
4216901	Communications equipment & supplies whsle .....	11	4 353	Z	X
4216902	Electronic parts (excluding communications equipment) whsle .....	21	10 664	.1	19.3
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	6	2 013	Z	X
4218	Machinery, equipment, & supplies whsle .....	22	19 908	.1	41.9
42183	Industrial machinery & equipment whsle .....	18	4 645	Z	61.1
421830	Industrial machinery & equipment whsle .....	18	4 645	Z	61.1
4218307	Other industrial machinery & equipment whsle .....	15	4 444	Z	57.9

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0800</b>	<b>Photographic equipment and supplies (excluding video)—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4219	Miscellaneous durable goods whsle . . . . .	477	984 867	5.8	48.8
42191	Sporting & recreational goods & supplies whsle . . . . .	19	8 224	Z	X
421910	Sporting & recreational goods & supplies whsle . . . . .	19	8 224	Z	X
42192	Toy & hobby goods & supplies whsle . . . . .	23	3 789	Z	9.4
421920	Toy & hobby goods & supplies whsle . . . . .	23	3 789	Z	9.4
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	7	12 818	.1	X
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	7	12 818	.1	X
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	7	12 818	.1	X
42199	Other miscellaneous durable goods whsle . . . . .	427	960 027	5.7	54.1
421990	Other miscellaneous durable goods whsle . . . . .	427	960 027	5.7	54.1
4219903	General merchandise (durable goods) whsle . . . . .	398	952 293	5.6	55.4
4219904	Prerecorded media whsle . . . . .	20	2 106	Z	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle . . . . .	20	2 106	Z	X
4219906	Other durable goods whsle . . . . .	9	5 628	Z	X
422	Wholesale trade, nondurable goods . . . . .	692	546 518	3.2	1.0
4221	Paper & paper product whsle . . . . .	236	201 241	1.2	1.4
42211	Printing & writing paper whsle . . . . .	43	101 254	.6	2.5
422110	Printing & writing paper whsle . . . . .	43	101 254	.6	2.5
42212	Stationery & office supplies whsle . . . . .	160	45 862	.3	1.0
422120	Stationery & office supplies whsle . . . . .	160	45 862	.3	1.0
42213	Industrial & personal service paper whsle . . . . .	33	54 125	.3	1.0
422130	Industrial & personal service paper whsle . . . . .	33	54 125	.3	1.0
4222	Drugs, & druggists' sundries whsle . . . . .	132	146 295	.9	X
42221	Drugs, & druggists' sundries whsle . . . . .	132	146 295	.9	X
422210	Drugs, & druggists' sundries whsle . . . . .	132	146 295	.9	X
4222101	General-line drugs whsle . . . . .	63	87 264	.5	X
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	69	59 031	.3	X
4223	Apparel, piece goods, & notions whsle . . . . .	12	14 629	.1	X
42231	Piece goods, notions, & other dry goods whsle . . . . .	7	14 327	.1	X
422310	Piece goods, notions, & other dry goods whsle . . . . .	7	14 327	.1	X
4223101	Piece goods—jobbers . . . . .	7	14 327	.1	X
4224	Grocery & related products whsle . . . . .	16	8 615	.1	X
42245	Confectionery whsle . . . . .	6	870	Z	X
422450	Confectionery whsle . . . . .	6	870	Z	X
42249	Other grocery & related products whsle . . . . .	10	7 745	Z	X
422490	Other grocery & related products whsle . . . . .	10	7 745	Z	X
4224906	Other grocery specialties whsle . . . . .	6	7 501	Z	X
4226	Chemical & allied products whsle . . . . .	11	3 887	Z	X
42261	Plastics materials & basic forms & shapes whsle . . . . .	11	3 887	Z	X
422610	Plastics materials & basic forms & shapes whsle . . . . .	11	3 887	Z	X
4229	Miscellaneous nondurable goods whsle . . . . .	285	171 851	1.0	2.5
42292	Book, periodical, & newspaper whsle . . . . .	8	196	Z	X
422920	Book, periodical, & newspaper whsle . . . . .	8	196	Z	X
42294	Tobacco & tobacco product whsle . . . . .	46	28 608	.2	X
422940	Tobacco & tobacco product whsle . . . . .	46	28 608	.2	X
42299	Other miscellaneous nondurable goods whsle . . . . .	226	142 962	.8	12.6
422990	Other miscellaneous nondurable goods whsle . . . . .	226	142 962	.8	12.6
4229901	Art goods whsle . . . . .	26	95 649	.6	59.3
4229902	General merchandise (nondurable goods) whsle . . . . .	167	42 649	.3	.3
4229904	Other nondurable goods whsle . . . . .	31	4 632	Z	.1
<b>0900</b>	<b>Office equipment . . . . .</b>	<b>11 547</b>	<b>25 431 333</b>	<b>100.0</b>	<b>41.0</b>
421	Wholesale trade, durable goods . . . . .	9 495	24 259 210	95.4	47.7
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	8	4 965	Z	X
42112	Motor vehicle supplies & new parts whsle . . . . .	6	4 857	Z	X
421120	Motor vehicle supplies & new parts whsle . . . . .	6	4 857	Z	X
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	6	4 857	Z	X
4212	Furniture & home furnishings whsle . . . . .	194	90 391	.4	10.7
42121	Furniture whsle . . . . .	168	72 797	.3	5.4
421210	Furniture whsle . . . . .	168	72 797	.3	5.4
4212101	Household & lawn furniture whsle . . . . .	12	678	Z	X
4212102	Office & business furniture whsle . . . . .	156	72 119	.3	5.9
42122	Home furnishings whsle . . . . .	26	17 594	.1	28.0
421220	Home furnishings whsle . . . . .	26	17 594	.1	28.0
4212204	Other home furnishings whsle . . . . .	21	16 940	.1	33.1
4213	Lumber & other construction materials whsle . . . . .	8	1 217	Z	X
4214	Professional & commercial equipment & supplies whsle . . . . .	8 135	22 152 190	87.1	50.9
42141	Photographic equipment & supplies whsle . . . . .	73	148 448	.6	.4
421410	Photographic equipment & supplies whsle . . . . .	73	148 448	.6	.4
42142	Office equipment whsle . . . . .	7 319	21 018 260	82.6	54.3
421420	Office equipment whsle . . . . .	7 319	21 018 260	82.6	54.3
42143	Computer & computer peripheral equipment & software whsle . . . . .	613	972 281	3.8	69.2
421430	Computer & computer peripheral equipment & software whsle . . . . .	613	972 281	3.8	69.2
4214301	Computer & peripheral equipment whsle . . . . .	579	946 163	3.7	69.3
42143011	Computers & peripheral equipment for resale . . . . .	180	703 514	2.8	X
42143012	Computers & peripheral equipment for end use . . . . .	399	242 649	1.0	34.4
4214302	Computer software (packaged) whsle . . . . .	34	26 118	.1	X
42144	Other commercial equipment whsle . . . . .	48	3 829	Z	20.5
421440	Other commercial equipment whsle . . . . .	48	3 829	Z	20.5
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	9	113	Z	X
4214402	Store machines & equipment whsle . . . . .	39	3 716	Z	18.7
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	30	2 130	Z	X
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	30	2 130	Z	X
4214501	Surgical, medical, & hospital supplies whsle . . . . .	27	1 336	Z	X

See footnotes at end of table.



**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0900</b>	<b>Office equipment—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4214	Professional & commercial equipment & supplies whsle—Con.				
42149	Other professional equipment & supplies whsle .....	52	7 242	Z	5.8
421490	Other professional equipment & supplies whsle .....	52	7 242	Z	5.8
4214901	Religious & school supplies whsle .....	10	1 104	Z	X
4214902	Other professional equipment & supplies whsle .....	42	6 138	Z	9.4
4216	Electrical goods whsle .....	368	1 723 875	6.8	11.7
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	30	5 779	Z	30.8
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	30	5 779	Z	30.8
42162	Electrical appliance, television & radio set whsle .....	98	1 369 984	5.4	1.2
421620	Electrical appliance, television & radio set whsle .....	98	1 369 984	5.4	1.2
42169	Other electronic parts & equipment whsle .....	240	348 112	1.4	32.6
421690	Other electronic parts & equipment whsle .....	240	348 112	1.4	32.6
4216901	Communications equipment & supplies whsle .....	189	291 766	1.1	41.2
4216902	Electronic parts (excluding communications equipment) whsle .....	51	56 346	.2	12.9
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	14	986	Z	26.3
42171	Hardware whsle .....	10	874	Z	30.2
421710	Hardware whsle .....	10	874	Z	30.2
4218	Machinery, equipment, & supplies whsle .....	137	87 794	.3	30.4
42183	Industrial machinery & equipment whsle .....	62	75 847	.3	38.9
421830	Industrial machinery & equipment whsle .....	62	75 847	.3	38.9
4218303	General-purpose industrial machinery & equipment whsle .....	16	52 276	.2	27.8
4218305	Materials handling equipment whsle .....	7	235	Z	X
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	15	2 027	Z	X
4218307	Other industrial machinery & equipment whsle .....	19	21 292	.1	5.1
42184	Industrial supplies whsle .....	73	11 929	Z	.4
421840	Industrial supplies whsle .....	73	11 929	Z	.4
4218401	General-line industrial supplies whsle .....	36	7 991	Z	X
4218402	Mechanical power transmission supplies whsle .....	7	1 203	Z	X
4218406	Other industrial supplies whsle .....	27	2 636	Z	.7
4219	Miscellaneous durable goods whsle .....	628	197 747	.8	28.4
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	10	52 106	.2	75.8
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	10	52 106	.2	75.8
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	10	52 106	.2	72.4
42199	Other miscellaneous durable goods whsle .....	614	145 398	.6	1.9
421990	Other miscellaneous durable goods whsle .....	614	145 398	.6	1.9
4219903	General merchandise (durable goods) whsle .....	545	127 968	.5	2.0
4219904	Prerecorded media whsle .....	9	1 573	Z	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle .....	8	1 160	Z	X
4219905	Fire extinguishers & fire safety equipment whsle .....	8	791	Z	X
4219906	Other durable goods whsle .....	52	15 066	.1	X
422	Wholesale trade, nondurable goods .....	2 052	1 172 123	4.6	4.0
4221	Paper & paper product whsle .....	1 363	1 022 417	4.0	4.5
42211	Printing & writing paper whsle .....	44	24 639	.1	3.2
422110	Printing & writing paper whsle .....	44	24 639	.1	3.2
42212	Stationery & office supplies whsle .....	1 280	993 870	3.9	4.8
422120	Stationery & office supplies whsle .....	1 280	993 870	3.9	4.8
42213	Industrial & personal service paper whsle .....	39	3 908	Z	X
422130	Industrial & personal service paper whsle .....	39	3 908	Z	X
4223	Apparel, piece goods, & notions whsle .....	10	3 240	Z	X
42231	Piece goods, notions, & other dry goods whsle .....	6	303	Z	X
422310	Piece goods, notions, & other dry goods whsle .....	6	303	Z	X
4223101	Piece goods—jobbers .....	6	303	Z	X
4224	Grocery & related products whsle .....	212	73 337	.3	X
42241	General-line grocery whsle .....	178	70 296	.3	X
422410	General-line grocery whsle .....	178	70 296	.3	X
4224102	General-line grocery whsle, retail cooperative .....	60	7 923	Z	X
4224103	Other general-line grocery whsle .....	118	62 373	.2	X
42249	Other grocery & related products whsle .....	26	2 826	Z	X
422490	Other grocery & related products whsle .....	26	2 826	Z	X
4224906	Other grocery specialties whsle .....	17	1 473	Z	X
4226	Chemical & allied products whsle .....	26	2 280	Z	11.7
42261	Plastics materials & basic forms & shapes whsle .....	19	1 412	Z	26.2
422610	Plastics materials & basic forms & shapes whsle .....	19	1 412	Z	26.2
42269	Other chemical & allied products whsle .....	7	868	Z	1.5
422690	Other chemical & allied products whsle .....	7	868	Z	1.5
4226902	Other chemical & allied products whsle .....	7	868	Z	1.5
4229	Miscellaneous nondurable goods whsle .....	434	69 538	.3	25.6
42299	Other miscellaneous nondurable goods whsle .....	428	68 036	.3	25.3
422990	Other miscellaneous nondurable goods whsle .....	428	68 036	.3	25.3
4229902	General merchandise (nondurable goods) whsle .....	416	65 035	.3	30.3
4229904	Other nondurable goods whsle .....	11	2 771	Z	7.3

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0920</b>	<b>New computer equipment</b> .....	<b>19 174</b>	<b>186 031 462</b>	<b>100.0</b>	<b>54.7</b>
421	Wholesale trade, durable goods .....	18 085	185 528 891	99.7	54.7
4211	Motor vehicle & motor vehicle parts & supplies whse .....	14	13 713	Z	.3
42112	Motor vehicle supplies & new parts whse .....	14	13 713	Z	.2
421120	Motor vehicle supplies & new parts whse .....	14	13 713	Z	.2
4211202	Motor vehicle supplies & new parts—jobbers .....	12	13 396	Z	.3
4212	Furniture & home furnishings whse .....	83	7 391	Z	28.5
42121	Furniture whse .....	79	7 051	Z	31.1
421210	Furniture whse .....	79	7 051	Z	31.1
4212101	Household & lawn furniture whse .....	9	669	Z	X
4212102	Office & business furniture whse .....	70	6 382	Z	33.9
4213	Lumber & other construction materials whse .....	16	5 859	Z	X
42131	Lumber, plywood, millwork, & wood panel whse .....	12	5 670	Z	X
421310	Lumber, plywood, millwork, & wood panel whse .....	12	5 670	Z	X
4213102	Lumber with yard whse .....	7	3 501	Z	X
4214	Professional & commercial equipment & supplies whse .....	16 004	182 645 300	98.2	56.0
42141	Photographic equipment & supplies whse .....	127	432 834	.2	1.0
421410	Photographic equipment & supplies whse .....	127	432 834	.2	1.0
42142	Office equipment whse .....	1 097	2 751 123	1.5	37.5
421420	Office equipment whse .....	1 097	2 751 123	1.5	37.5
42143	Computer & computer peripheral equipment & software whse .....	14 527	179 420 925	96.4	60.6
421430	Computer & computer peripheral equipment & software whse .....	14 527	179 420 925	96.4	60.6
4214301	Computer & peripheral equipment whse .....	13 727	178 755 511	96.1	60.6
42143011	Computers & peripheral equipment for resale .....	5 412	101 930 189	54.8	X
42143012	Computers & peripheral equipment for end use .....	8 315	76 825 322	41.3	53.0
4214302	Computer software (packaged) whse .....	800	665 414	.4	X
42144	Other commercial equipment whse .....	125	15 428	Z	21.8
421440	Other commercial equipment whse .....	125	15 428	Z	21.8
4214401	Restaurant & hotel equipment & supplies whse .....	30	2 706	Z	X
4214402	Store machines & equipment whse .....	95	12 722	Z	22.7
42145	Medical, dental, & hospital equipment & supplies whse .....	58	7 374	Z	1.7
421450	Medical, dental, & hospital equipment & supplies whse .....	58	7 374	Z	1.7
4214501	Surgical, medical, & hospital supplies whse .....	57	7 344	Z	1.7
42149	Other professional equipment & supplies whse .....	67	17 554	Z	.8
421490	Other professional equipment & supplies whse .....	67	17 554	Z	.8
4214901	Religious & school supplies whse .....	8	7 490	Z	1.4
4214902	Other professional equipment & supplies whse .....	59	10 064	Z	.7
4215	Metal & mineral (except petroleum) whse .....	7	2 022	Z	X
42151	Metal service centers & offices .....	7	2 022	Z	X
421510	Metal service centers & offices .....	7	2 022	Z	X
4215101	Ferrous metal service centers & sales offices .....	6	1 998	Z	X
4216	Electrical goods whse .....	1 183	2 454 873	1.3	11.8
42161	Electrical apparatus & equip, wiring supp, & const material whse .....	157	308 357	.2	15.4
421610	Electrical apparatus & equip, wiring supp, & const material whse .....	157	308 357	.2	15.4
42162	Electrical appliance, television & radio set whse .....	128	280 032	.2	.2
421620	Electrical appliance, television & radio set whse .....	128	280 032	.2	.2
42169	Other electronic parts & equipment whse .....	898	1 866 484	1.0	16.4
421690	Other electronic parts & equipment whse .....	898	1 866 484	1.0	16.4
4216901	Communications equipment & supplies whse .....	375	360 251	.2	33.6
4216902	Electronic parts (excluding communications equipment) whse .....	523	1 506 233	.8	11.6
4217	Hardware, & plumbing & heating equipment & supplies whse .....	31	17 026	Z	X
42171	Hardware whse .....	28	16 890	Z	X
421710	Hardware whse .....	28	16 890	Z	X
4218	Machinery, equipment, & supplies whse .....	326	103 509	.1	11.3
42181	Construction & mining (except petroleum) machinery & equip whse .....	6	265	Z	43.1
421810	Construction & mining (except petroleum) machinery & equip whse .....	6	265	Z	43.1
42183	Industrial machinery & equipment whse .....	270	89 072	Z	12.6
421830	Industrial machinery & equipment whse .....	270	89 072	Z	12.6
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whse .....	14	3 275	Z	X
42183022	Hydraulic & pneumatic (fluid-power) machinery & equipment whse .....	9	3 200	Z	X
4218303	General-purpose industrial machinery & equipment whse .....	110	46 545	Z	25.1
4218304	Metallworking machinery & equipment whse .....	28	9 122	Z	X
4218305	Materials handling machinery & equipment whse .....	23	4 829	Z	X
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whse .....	13	1 382	Z	X
4218307	Other industrial machinery & equipment whse .....	80	23 701	Z	3.5
42184	Industrial supplies whse .....	34	12 398	Z	X
421840	Industrial supplies whse .....	34	12 398	Z	X
4218401	General-line industrial supplies whse .....	25	911	Z	X
42185	Service establishment equipment & supplies whse .....	13	1 657	Z	X
421850	Service establishment equipment & supplies whse .....	13	1 657	Z	X
4218504	Other service establishment equipment & supplies whse .....	13	1 657	Z	X
4219	Miscellaneous durable goods whse .....	421	279 198	.2	62.3
42191	Sporting & recreational goods & supplies whse .....	6	6 591	Z	X
421910	Sporting & recreational goods & supplies whse .....	6	6 591	Z	X
42193	Recyclable material whse .....	9	319	Z	X
421930	Recyclable material whse .....	9	319	Z	X
4219302	Recyclable paper & paperboard whse .....	7	236	Z	X
42199	Other miscellaneous durable goods whse .....	400	264 540	.1	56.6
421990	Other miscellaneous durable goods whse .....	400	264 540	.1	56.6
4219903	General merchandise (durable goods) whse .....	393	262 204	.1	55.8

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0920</b>	<b>New computer equipment—Con.</b>				
422	Wholesale trade, nondurable goods .....	1 089	502 571	.3	12.0
4221	Paper & paper product whsle .....	623	434 030	.2	10.4
42211	Printing & writing paper whsle .....	54	20 429	Z	4.6
422110	Printing & writing paper whsle .....	54	20 429	Z	4.6
42212	Stationery & office supplies whsle .....	557	412 588	.2	11.2
422120	Stationery & office supplies whsle .....	557	412 588	.2	11.2
42213	Industrial & personal service paper whsle .....	12	1 013	Z	X
422130	Industrial & personal service paper whsle .....	12	1 013	Z	X
4224	Grocery & related products whsle .....	6	3 472	Z	X
4226	Chemical & allied products whsle .....	20	1 373	Z	26.2
42261	Plastics materials & basic forms & shapes whsle .....	13	1 198	Z	29.5
422610	Plastics materials & basic forms & shapes whsle .....	13	1 198	Z	29.5
42269	Other chemical & allied products whsle .....	7	175	Z	X
422690	Other chemical & allied products whsle .....	7	175	Z	X
4226902	Other chemical & allied products whsle .....	7	175	Z	X
4229	Miscellaneous nondurable goods whsle .....	433	60 704	Z	54.1
42299	Other miscellaneous nondurable goods whsle .....	429	59 645	Z	54.3
422990	Other miscellaneous nondurable goods whsle .....	429	59 645	Z	54.3
4229902	General merchandise (nondurable goods) whsle .....	428	59 570	Z	67.9
<b>0930</b>	<b>Used computer equipment .....</b>	<b>2 030</b>	<b>2 594 462</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	1 983	2 592 969	99.9	X
4212	Furniture & home furnishings whsle .....	13	3 263	.1	X
42122	Home furnishings whsle .....	10	3 044	.1	X
421220	Home furnishings whsle .....	10	3 044	.1	X
4212204	Other home furnishings whsle .....	10	3 044	.1	X
4214	Professional & commercial equipment & supplies whsle .....	1 899	2 574 688	99.2	X
42142	Office equipment whsle .....	48	3 068	.1	X
421420	Office equipment whsle .....	48	3 068	.1	X
42143	Computer & computer peripheral equipment & software whsle .....	1 817	2 571 146	99.1	X
421430	Computer & computer peripheral equipment & software whsle .....	1 817	2 571 146	99.1	X
4214301	Computer & peripheral equipment whsle .....	1 773	2 567 770	99.0	X
42143011	Computers & peripheral equipment for resale .....	871	1 633 805	63.0	X
42143012	Computers & peripheral equipment for end use .....	902	933 965	36.0	X
4214302	Computer software (packaged) whsle .....	44	3 376	.1	X
42144	Other commercial equipment whsle .....	31	434	Z	X
421440	Other commercial equipment whsle .....	31	434	Z	X
4214401	Restaurant & hotel equipment & supplies whsle .....	15	243	Z	X
4214402	Store machines & equipment whsle .....	16	191	Z	X
4216	Electrical goods whsle .....	38	10 046	.4	X
42169	Other electronic parts & equipment whsle .....	37	10 037	.4	X
421690	Other electronic parts & equipment whsle .....	37	10 037	.4	X
4216901	Communications equipment & supplies whsle .....	16	6 106	.2	X
4216902	Electronic parts (excluding communications equipment) whsle .....	21	3 931	.2	X
4218	Machinery, equipment, & supplies whsle .....	8	3 262	.1	X
42183	Industrial machinery & equipment whsle .....	6	3 223	.1	X
421830	Industrial machinery & equipment whsle .....	6	3 223	.1	X
4219	Miscellaneous durable goods whsle .....	25	1 710	.1	X
42199	Other miscellaneous durable goods whsle .....	23	1 495	.1	X
421990	Other miscellaneous durable goods whsle .....	23	1 495	.1	X
4219903	General merchandise (durable goods) whsle .....	23	1 495	.1	X
422	Wholesale trade, nondurable goods .....	47	1 493	.1	X
4221	Paper & paper product whsle .....	18	871	Z	X
42212	Stationery & office supplies whsle .....	13	293	Z	X
422120	Stationery & office supplies whsle .....	13	293	Z	X
4229	Miscellaneous nondurable goods whsle .....	28	610	Z	X
42299	Other miscellaneous nondurable goods whsle .....	28	610	Z	X
422990	Other miscellaneous nondurable goods whsle .....	28	610	Z	X
4229902	General merchandise (nondurable goods) whsle .....	28	610	Z	X
<b>0950</b>	<b>Computer software (packaged) .....</b>	<b>10 113</b>	<b>21 580 426</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	9 632	21 456 463	99.4	X
4212	Furniture & home furnishings whsle .....	15	5 583	Z	X
42121	Furniture whsle .....	15	5 583	Z	X
421210	Furniture whsle .....	15	5 583	Z	X
4212102	Office & business furniture whsle .....	15	5 583	Z	X
4214	Professional & commercial equipment & supplies whsle .....	8 245	20 970 793	97.2	X
42141	Photographic equipment & supplies whsle .....	72	11 568	.1	X
421410	Photographic equipment & supplies whsle .....	72	11 568	.1	X
42142	Office equipment whsle .....	393	147 553	.7	X
421420	Office equipment whsle .....	393	147 553	.7	X
42143	Computer & computer peripheral equipment & software whsle .....	7 562	20 762 450	96.2	X
421430	Computer & computer peripheral equipment & software whsle .....	7 562	20 762 450	96.2	X
4214301	Computer & peripheral equipment whsle .....	4 713	11 022 841	51.1	X
42143011	Computers & peripheral equipment for resale .....	1 120	4 001 432	18.5	X
42143012	Computers & peripheral equipment for end use .....	3 593	7 021 409	32.5	X
4214302	Computer software (packaged) whsle .....	2 849	9 739 609	45.1	X
42144	Other commercial equipment whsle .....	87	9 141	Z	X
421440	Other commercial equipment whsle .....	87	9 141	Z	X
4214401	Restaurant & hotel equipment & supplies whsle .....	16	707	Z	X
4214402	Store machines & equipment whsle .....	71	8 434	Z	X
42145	Medical, dental, & hospital equipment & supplies whsle .....	50	24 286	.1	X
421450	Medical, dental, & hospital equipment & supplies whsle .....	50	24 286	.1	X
4214501	Surgical, medical, & hospital supplies whsle .....	43	12 255	.1	X
4214502	Dental equipment & supplies whsle .....	7	12 031	.1	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0950</b>	<b>Computer software (packaged)—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4214	Professional & commercial equipment & supplies whsle—Con.				
42149	Other professional equipment & supplies whsle . . . . .	79	15 741	.1	X
421490	Other professional equipment & supplies whsle . . . . .	79	15 741	.1	X
4214901	Religious & school supplies whsle . . . . .	6	2 751	Z	X
4214902	Other professional equipment & supplies whsle . . . . .	73	12 990	.1	X
4215	Metal & mineral (except petroleum) whsle . . . . .	6	373	Z	X
42151	Metal service centers & offices . . . . .	6	373	Z	X
421510	Metal service centers & offices . . . . .	6	373	Z	X
4215101	Ferrous metal service centers & sales offices . . . . .	6	373	Z	X
4216	Electrical goods whsle . . . . .	752	269 969	1.3	X
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	261	78 112	.4	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	261	78 112	.4	X
42162	Electrical appliance, television & radio set whsle . . . . .	79	32 641	.2	X
421620	Electrical appliance, television & radio set whsle . . . . .	79	32 641	.2	X
42169	Other electronic parts & equipment whsle . . . . .	412	159 216	.7	X
421690	Other electronic parts & equipment whsle . . . . .	412	159 216	.7	X
4216901	Communications equipment & supplies whsle . . . . .	222	109 160	.5	X
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	190	50 056	.2	X
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	70	33 646	.2	X
42171	Hardware whsle . . . . .	66	33 450	.2	X
421710	Hardware whsle . . . . .	66	33 450	.2	X
4218	Machinery, equipment, & supplies whsle . . . . .	56	19 197	.1	X
42183	Industrial machinery & equipment whsle . . . . .	54	19 171	.1	X
421830	Industrial machinery & equipment whsle . . . . .	54	19 171	.1	X
4218303	General-purpose industrial machinery & equipment whsle . . . . .	36	17 825	.1	X
4218307	Other industrial machinery & equipment whsle . . . . .	14	893	Z	X
4219	Miscellaneous durable goods whsle . . . . .	478	156 077	.7	X
42199	Other miscellaneous durable goods whsle . . . . .	468	117 112	.5	X
421990	Other miscellaneous durable goods whsle . . . . .	468	117 112	.5	X
4219901	Musical instruments & supplies whsle . . . . .	8	4 479	Z	X
4219903	General merchandise (durable goods) whsle . . . . .	382	32 462	.2	X
4219904	Prerecorded media whsle . . . . .	55	66 644	.3	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle . . . . .	44	63 957	.3	X
42199042	Prerecorded video tapes whsle . . . . .	11	2 687	Z	X
4219906	Other durable goods whsle . . . . .	20	13 381	.1	X
422	Wholesale trade, nondurable goods . . . . .	481	123 963	.6	X
4221	Paper & paper product whsle . . . . .	248	108 241	.5	X
42211	Printing & writing paper whsle . . . . .	10	1 254	Z	X
422110	Printing & writing paper whsle . . . . .	10	1 254	Z	X
42212	Stationery & office supplies whsle . . . . .	235	106 617	.5	X
422120	Stationery & office supplies whsle . . . . .	235	106 617	.5	X
4223	Apparel, piece goods, & notions whsle . . . . .	6	2 367	Z	X
42231	Piece goods, notions, & other dry goods whsle . . . . .	6	2 367	Z	X
422310	Piece goods, notions, & other dry goods whsle . . . . .	6	2 367	Z	X
4223101	Piece goods—jobbers . . . . .	6	2 367	Z	X
4226	Chemical & allied products whsle . . . . .	10	278	Z	X
42261	Plastics materials & basic forms & shapes whsle . . . . .	9	260	Z	X
422610	Plastics materials & basic forms & shapes whsle . . . . .	9	260	Z	X
4229	Miscellaneous nondurable goods whsle . . . . .	207	11 289	.1	X
42299	Other miscellaneous nondurable goods whsle . . . . .	202	9 284	Z	X
422990	Other miscellaneous nondurable goods whsle . . . . .	202	9 284	Z	X
4229902	General merchandise (nondurable goods) whsle . . . . .	187	8 714	Z	X
4229904	Other nondurable goods whsle . . . . .	15	570	Z	X
<b>0960</b>	<b>Restaurant and hotel equipment and supplies . . . . .</b>	<b>7 631</b>	<b>14 563 004</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods . . . . .	4 231	10 116 803	69.5	X
4212	Furniture & home furnishings whsle . . . . .	112	66 191	.5	X
42121	Furniture whsle . . . . .	30	12 840	.1	X
421210	Furniture whsle . . . . .	30	12 840	.1	X
4212101	Household & lawn furniture whsle . . . . .	22	9 997	.1	X
4212102	Office & business furniture whsle . . . . .	8	2 843	Z	X
42122	Home furnishings whsle . . . . .	82	53 351	.4	X
421220	Home furnishings whsle . . . . .	82	53 351	.4	X
4212201	Household china, glassware, & crockery whsle . . . . .	14	6 692	Z	X
4212202	Linens, domestics, draperies, & curtains whsle . . . . .	20	24 216	.2	X
4212203	Floor coverings whsle . . . . .	9	2 064	Z	X
4212204	Other home furnishings whsle . . . . .	39	20 379	.1	X
4213	Lumber & other construction materials whsle . . . . .	17	2 200	Z	X
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	7	346	Z	X
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	7	346	Z	X
4213101	Lumber without yard whsle . . . . .	7	346	Z	X
42139	Other construction materials whsle . . . . .	8	1 604	Z	X
421390	Other construction materials whsle . . . . .	8	1 604	Z	X
4213902	Other construction materials whsle . . . . .	8	1 604	Z	X
4214	Professional & commercial equipment & supplies whsle . . . . .	3 301	9 806 130	67.3	X
42141	Photographic equipment & supplies whsle . . . . .	8	4 490	Z	X
421410	Photographic equipment & supplies whsle . . . . .	8	4 490	Z	X
42143	Computer & computer peripheral equipment & software whsle . . . . .	18	4 104	Z	X
421430	Computer & computer peripheral equipment & software whsle . . . . .	18	4 104	Z	X
4214301	Computer & peripheral equipment whsle . . . . .	17	3 939	Z	X
42143011	Computers & peripheral equipment for resale . . . . .	14	3 799	Z	X
42144	Other commercial equipment whsle . . . . .	3 268	9 794 701	67.3	X
421440	Other commercial equipment whsle . . . . .	3 268	9 794 701	67.3	X
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	3 165	9 724 993	66.8	X
4214402	Store machines & equipment whsle . . . . .	103	69 708	.5	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0960</b>	<b>Restaurant and hotel equipment and supplies—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4216	Electrical goods whsle . . . . .	34	5 175	Z	X
42162	Electrical appliance, television & radio set whsle . . . . .	17	3 484	Z	X
421620	Electrical appliance, television & radio set whsle . . . . .	17	3 484	Z	X
42169	Other electronic parts & equipment whsle . . . . .	15	1 539	Z	X
421690	Other electronic parts & equipment whsle . . . . .	15	1 539	Z	X
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	15	1 539	Z	X
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	319	103 531	.7	X
42171	Hardware whsle . . . . .	41	9 473	.1	X
421710	Hardware whsle . . . . .	41	9 473	.1	X
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	55	18 213	.1	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	55	18 213	.1	X
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	64	8 392	.1	X
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	64	8 392	.1	X
42174	Refrigeration equipment & supplies whsle . . . . .	159	67 453	.5	X
421740	Refrigeration equipment & supplies whsle . . . . .	159	67 453	.5	X
4218	Machinery, equipment, & supplies whsle . . . . .	311	111 854	.8	X
42183	Industrial machinery & equipment whsle . . . . .	33	9 263	.1	X
421830	Industrial machinery & equipment whsle . . . . .	33	9 263	.1	X
4218301	Food-processing machinery & equipment whsle . . . . .	11	6 196	Z	X
4218303	General-purpose industrial machinery & equipment whsle . . . . .	20	1 869	Z	X
42184	Industrial supplies whsle . . . . .	16	6 310	Z	X
421840	Industrial supplies whsle . . . . .	16	6 310	Z	X
4218404	Industrial containers & supplies whsle . . . . .	11	3 535	Z	X
42185	Service establishment equipment & supplies whsle . . . . .	262	96 281	.7	X
421850	Service establishment equipment & supplies whsle . . . . .	262	96 281	.7	X
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	217	84 279	.6	X
4218503	Laundry & dry-cleaning equipment & supplies whsle . . . . .	31	11 430	.1	X
4218504	Other service establishment equipment & supplies whsle . . . . .	14	572	Z	X
4219	Miscellaneous durable goods whsle . . . . .	134	19 050	.1	X
42199	Other miscellaneous durable goods whsle . . . . .	130	17 232	.1	X
421990	Other miscellaneous durable goods whsle . . . . .	130	17 232	.1	X
4219903	General merchandise (durable goods) whsle . . . . .	120	16 778	.1	X
4219906	Other durable goods whsle . . . . .	9	377	Z	X
422	Wholesale trade, nondurable goods . . . . .	3 400	4 446 201	30.5	X
4221	Paper & paper product whsle . . . . .	558	1 705 429	11.7	X
42211	Printing & writing paper whsle . . . . .	46	203 057	1.4	X
422110	Printing & writing paper whsle . . . . .	46	203 057	1.4	X
42212	Stationery & office supplies whsle . . . . .	91	14 444	.1	X
422120	Stationery & office supplies whsle . . . . .	91	14 444	.1	X
42213	Industrial & personal service paper whsle . . . . .	421	1 487 928	10.2	X
422130	Industrial & personal service paper whsle . . . . .	421	1 487 928	10.2	X
4223	Apparel, piece goods, & notions whsle . . . . .	12	1 061	Z	X
42231	Piece goods, notions, & other dry goods whsle . . . . .	9	521	Z	X
422310	Piece goods, notions, & other dry goods whsle . . . . .	9	521	Z	X
4223101	Piece goods—jobbers . . . . .	7	388	Z	X
4224	Grocery & related products whsle . . . . .	2 343	2 506 086	17.2	X
42241	General-line grocery whsle . . . . .	1 436	1 454 267	10.0	X
422410	General-line grocery whsle . . . . .	1 436	1 454 267	10.0	X
4224101	General-line grocery whsle, voluntary group . . . . .	18	6 287	Z	X
4224102	General-line grocery whsle, retail cooperative . . . . .	117	30 912	.2	X
4224103	Other general-line grocery whsle . . . . .	1 301	1 417 068	9.7	X
42242	Packaged frozen food whsle . . . . .	262	648 659	4.5	X
422420	Packaged frozen food whsle . . . . .	262	648 659	4.5	X
42243	Dairy products, (except dried or canned) whsle . . . . .	51	32 222	.2	X
422430	Dairy products, (except dried or canned) whsle . . . . .	51	32 222	.2	X
4224302	Dairy product (except raw milk) whsle . . . . .	51	32 222	.2	X
42245	Confectionery whsle . . . . .	17	24 786	.2	X
422450	Confectionery whsle . . . . .	17	24 786	.2	X
42246	Fish & seafood whsle . . . . .	6	3 885	Z	X
422460	Fish & seafood whsle . . . . .	6	3 885	Z	X
42247	Meat & meat product whsle . . . . .	69	70 384	.5	X
422470	Meat & meat product whsle . . . . .	69	70 384	.5	X
42248	Fresh fruit & vegetable whsle . . . . .	6	757	Z	X
422480	Fresh fruit & vegetable whsle . . . . .	6	757	Z	X
42249	Other grocery & related products whsle . . . . .	494	268 959	1.8	X
422490	Other grocery & related products whsle . . . . .	494	268 959	1.8	X
4224901	Coffee, tea, & spice whsle . . . . .	135	29 434	.2	X
4224902	Bread & baked goods whsle . . . . .	10	5 601	Z	X
4224903	Soft drinks whsle . . . . .	66	17 845	.1	X
4224904	Canned goods whsle . . . . .	64	39 648	.3	X
4224905	Food & beverage basic materials whsle . . . . .	28	26 906	.2	X
4224906	Other grocery specialties whsle . . . . .	191	149 525	1.0	X
4226	Chemical & allied products whsle . . . . .	73	21 069	.1	X
42261	Plastics materials & basic forms & shapes whsle . . . . .	12	9 674	.1	X
422610	Plastics materials & basic forms & shapes whsle . . . . .	12	9 674	.1	X
42269	Other chemical & allied products whsle . . . . .	61	11 395	.1	X
422690	Other chemical & allied products whsle . . . . .	61	11 395	.1	X
4226902	Other chemical & allied products whsle . . . . .	61	11 395	.1	X
4229	Miscellaneous nondurable goods whsle . . . . .	403	211 235	1.5	X
42294	Tobacco & tobacco product whsle . . . . .	197	81 803	.6	X
422940	Tobacco & tobacco product whsle . . . . .	197	81 803	.6	X
42299	Other miscellaneous nondurable goods whsle . . . . .	205	128 798	.9	X
422990	Other miscellaneous nondurable goods whsle . . . . .	205	128 798	.9	X
4229902	General merchandise (nondurable goods) whsle . . . . .	200	128 553	.9	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0970</b>	<b>Store machines and equipment</b> .....	<b>3 956</b>	<b>5 648 816</b>	<b>100.0</b>	<b>8.8</b>
421	Wholesale trade, durable goods .....	3 225	5 441 491	96.3	11.9
4212	Furniture & home furnishings whsle .....	24	21 128	.4	47.2
42121	Furniture whsle .....	17	5 719	.1	X
421210	Furniture whsle .....	17	5 719	.1	X
4212102	Office & business furniture whsle .....	17	5 719	.1	X
42122	Home furnishings whsle .....	7	15 409	.3	67.3
421220	Home furnishings whsle .....	7	15 409	.3	67.3
4213	Lumber & other construction materials whsle .....	10	2 184	Z	66.0
42139	Other construction materials whsle .....	6	112	Z	X
421390	Other construction materials whsle .....	6	112	Z	X
4213902	Other construction materials whsle .....	6	112	Z	X
4214	Professional & commercial equipment & supplies whsle .....	2 936	5 258 004	93.1	10.4
42141	Photographic equipment & supplies whsle .....	7	5 035	.1	X
421410	Photographic equipment & supplies whsle .....	7	5 035	.1	X
42142	Office equipment whsle .....	178	20 611	.4	2.2
421420	Office equipment whsle .....	178	20 611	.4	2.2
42143	Computer & computer peripheral equipment & software whsle .....	353	635 141	11.2	X
421430	Computer & computer peripheral equipment & software whsle .....	353	635 141	11.2	X
4214301	Computer & peripheral equipment whsle .....	350	634 473	11.2	X
42143011	Computers & peripheral equipment for resale .....	42	8 950	.2	X
42143012	Computers & peripheral equipment for end use .....	308	625 523	11.1	X
42144	Other commercial equipment whsle .....	2 389	4 595 317	81.4	57.4
421440	Other commercial equipment whsle .....	2 389	4 595 317	81.4	57.4
4214401	Restaurant & hotel equipment & supplies whsle .....	174	39 785	.7	X
4214402	Store machines & equipment whsle .....	2 215	4 555 532	80.6	48.9
4216	Electrical goods whsle .....	35	37 486	.7	6.9
42162	Electrical appliance, television & radio set whsle .....	9	5 458	.1	11.4
421620	Electrical appliance, television & radio set whsle .....	9	5 458	.1	11.4
42169	Other electronic parts & equipment whsle .....	21	31 525	.6	5.9
421690	Other electronic parts & equipment whsle .....	21	31 525	.6	5.9
4216901	Communications equipment & supplies whsle .....	7	25 332	.4	X
4216902	Electronic parts (excluding communications equipment) whsle .....	14	6 193	.1	43.2
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	41	26 591	.5	27.6
42171	Hardware whsle .....	14	9 094	.2	22.2
421710	Hardware whsle .....	14	9 094	.2	22.2
42174	Refrigeration equipment & supplies whsle .....	22	16 642	.3	40.5
421740	Refrigeration equipment & supplies whsle .....	22	16 642	.3	40.5
4218	Machinery, equipment, & supplies whsle .....	78	44 493	.8	50.7
42183	Industrial machinery & equipment whsle .....	32	31 729	.6	66.8
421830	Industrial machinery & equipment whsle .....	32	31 729	.6	66.8
4218301	Food-processing machinery & equipment whsle .....	6	1 105	Z	35.9
4218305	Materials handling equipment whsle .....	21	29 077	.5	68.9
42184	Industrial supplies whsle .....	31	8 229	.1	33.4
421840	Industrial supplies whsle .....	31	8 229	.1	33.4
4218404	Industrial containers & supplies whsle .....	15	4 419	.1	39.1
4218406	Other industrial supplies whsle .....	12	1 053	Z	X
42185	Service establishment equipment & supplies whsle .....	15	4 535	.1	X
421850	Service establishment equipment & supplies whsle .....	15	4 535	.1	X
4218502	Custodial, janitors' equipment & supplies whsle .....	10	2 068	Z	X
4219	Miscellaneous durable goods whsle .....	98	51 192	.9	32.8
42199	Other miscellaneous durable goods whsle .....	88	44 811	.8	58.0
421990	Other miscellaneous durable goods whsle .....	88	44 811	.8	58.0
4219903	General merchandise (durable goods) whsle .....	62	6 433	.1	40.2
4219904	Prerecorded media whsle .....	6	8 641	.2	X
4219906	Other durable goods whsle .....	20	29 737	.5	49.1
422	Wholesale trade, nondurable goods .....	731	207 325	3.7	.8
4221	Paper & paper product whsle .....	258	58 329	1.0	1.7
42211	Printing & writing paper whsle .....	22	19 364	.3	X
422110	Printing & writing paper whsle .....	22	19 364	.3	X
42212	Stationery & office supplies whsle .....	170	22 118	.4	4.3
422120	Stationery & office supplies whsle .....	170	22 118	.4	4.3
42213	Industrial & personal service paper whsle .....	66	16 847	.3	.9
422130	Industrial & personal service paper whsle .....	66	16 847	.3	.9
4223	Apparel, piece goods, & notions whsle .....	9	4 503	.1	46.7
42231	Piece goods, notions, & other dry goods whsle .....	9	4 503	.1	X
422310	Piece goods, notions, & other dry goods whsle .....	9	4 503	.1	X
4223101	Piece goods—jobbers .....	9	4 503	.1	X
4224	Grocery & related products whsle .....	238	110 602	2.0	.2
42241	General-line grocery whsle .....	81	45 519	.8	X
422410	General-line grocery whsle .....	81	45 519	.8	X
4224102	General-line grocery whsle, retail cooperative .....	8	22 044	.4	X
4224103	Other general-line grocery whsle .....	71	21 347	.4	X
42242	Packaged frozen food whsle .....	22	1 516	Z	X
422420	Packaged frozen food whsle .....	22	1 516	Z	X
42245	Confectionery whsle .....	9	190	Z	X
422450	Confectionery whsle .....	9	190	Z	X
42249	Other grocery & related products whsle .....	118	54 219	1.0	.4
422490	Other grocery & related products whsle .....	118	54 219	1.0	.4
4224901	Coffee, tea, & spice whsle .....	31	7 189	.1	10.6
4224903	Soft drinks whsle .....	70	18 740	.3	X
4224906	Other grocery specialties whsle .....	11	9 433	.2	.2
4226	Chemical & allied products whsle .....	14	8 097	.1	X
42261	Plastics materials & basic forms & shapes whsle .....	12	6 949	.1	X
422610	Plastics materials & basic forms & shapes whsle .....	12	6 949	.1	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0970</b>	<b>Store machines and equipment—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4229	Miscellaneous nondurable goods whsle . . . . .	210	25 677	.5	28.6
42299	Other miscellaneous nondurable goods whsle . . . . .	201	23 600	.4	29.6
422990	Other miscellaneous nondurable goods whsle . . . . .	201	23 600	.4	29.6
4229901	Art goods whsle . . . . .	9	1 762	Z	67.6
4229902	General merchandise (nondurable goods) whsle . . . . .	180	16 641	.3	20.1
4229904	Other nondurable goods whsle . . . . .	12	5 197	.1	39.8
<b>1000</b>	<b>Medical, hospital, and surgical supplies . . . . .</b>	<b>10 297</b>	<b>55 549 929</b>	<b>100.0</b>	<b>47.8</b>
421	Wholesale trade, durable goods . . . . .	9 594	52 850 961	95.1	69.2
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	7	14 434	Z	X
4214	Professional & commercial equipment & supplies whsle . . . . .	8 975	52 489 554	94.5	68.0
42141	Photographic equipment & supplies whsle . . . . .	15	8 872	Z	62.8
421410	Photographic equipment & supplies whsle . . . . .	15	8 872	Z	62.8
42143	Computer & computer peripheral equipment & software whsle . . . . .	7	9 588	Z	X
421430	Computer & computer peripheral equipment & software whsle . . . . .	7	9 588	Z	X
42144	Other commercial equipment whsle . . . . .	9	8 997	Z	X
421440	Other commercial equipment whsle . . . . .	9	8 997	Z	X
4214402	Store machines & equipment whsle . . . . .	7	369	Z	X
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	8 767	52 301 342	94.2	63.8
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	8 767	52 301 342	94.2	63.8
4214501	Surgical, medical, & hospital supplies whsle . . . . .	8 721	52 097 876	93.8	62.7
4214502	Dental equipment & supplies whsle . . . . .	46	203 466	.4	80.5
42146	Ophthalmic goods whsle . . . . .	27	14 258	Z	67.3
421460	Ophthalmic goods whsle . . . . .	27	14 258	Z	67.3
42149	Other professional equipment & supplies whsle . . . . .	147	116 031	.2	69.4
421490	Other professional equipment & supplies whsle . . . . .	147	116 031	.2	69.4
4214901	Religious & school supplies whsle . . . . .	10	13 174	Z	64.7
4214902	Other professional equipment & supplies whsle . . . . .	137	102 857	.2	69.3
4216	Electrical goods whsle . . . . .	169	70 584	.1	67.0
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	142	61 517	.1	69.4
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	142	61 517	.1	69.4
42169	Other electronic parts & equipment whsle . . . . .	27	9 067	Z	41.2
421690	Other electronic parts & equipment whsle . . . . .	27	9 067	Z	41.2
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	25	8 908	Z	40.6
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	11	6 748	Z	28.6
42171	Hardware whsle . . . . .	10	6 633	Z	33.0
421710	Hardware whsle . . . . .	10	6 633	Z	33.0
4218	Machinery, equipment, & supplies whsle . . . . .	321	130 880	.2	16.3
42183	Industrial machinery & equipment whsle . . . . .	33	21 752	Z	46.5
421830	Industrial machinery & equipment whsle . . . . .	33	21 752	Z	46.5
4218303	General-purpose industrial machinery & equipment whsle . . . . .	19	19 081	Z	54.5
4218305	Materials handling equipment whsle . . . . .	6	79	Z	X
42184	Industrial supplies whsle . . . . .	271	101 785	.2	9.9
421840	Industrial supplies whsle . . . . .	271	101 785	.2	9.9
4218401	General-line industrial supplies whsle . . . . .	75	21 606	Z	5.3
4218403	Welding supplies whsle . . . . .	122	32 431	.1	X
4218404	Industrial containers & supplies whsle . . . . .	21	19 194	Z	X
4218406	Other industrial supplies whsle . . . . .	46	27 368	Z	31.1
42185	Service establishment equipment & supplies whsle . . . . .	14	3 867	Z	29.2
421850	Service establishment equipment & supplies whsle . . . . .	14	3 867	Z	29.2
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	6	981	Z	X
4218504	Other service establishment equipment & supplies whsle . . . . .	8	2 886	Z	26.7
4219	Miscellaneous durable goods whsle . . . . .	98	131 330	.2	29.4
42191	Sporting & recreational goods & supplies whsle . . . . .	7	4 996	Z	X
421910	Sporting & recreational goods & supplies whsle . . . . .	7	4 996	Z	X
42199	Other miscellaneous durable goods whsle . . . . .	88	125 629	.2	18.9
421990	Other miscellaneous durable goods whsle . . . . .	88	125 629	.2	18.9
4219903	General merchandise (durable goods) whsle . . . . .	59	117 591	.2	6.1
4219905	Fire extinguishers & fire safety equipment whsle . . . . .	16	5 028	Z	X
4219906	Other durable goods whsle . . . . .	13	3 010	Z	38.0
422	Wholesale trade, nondurable goods . . . . .	703	2 698 968	4.9	7.5
4221	Paper & paper product whsle . . . . .	19	518 570	.9	75.0
42213	Industrial & personal service paper whsle . . . . .	19	518 570	.9	71.8
422130	Industrial & personal service paper whsle . . . . .	19	518 570	.9	71.8
4222	Drugs, & druggists' sundries whsle . . . . .	446	2 031 494	3.7	1.3
42221	Drugs, & druggists' sundries whsle . . . . .	446	2 031 494	3.7	1.3
422210	Drugs, & druggists' sundries whsle . . . . .	446	2 031 494	3.7	1.3
4222101	General-line drugs whsle . . . . .	272	602 045	1.1	2.6
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	174	1 429 449	2.6	.2
4223	Apparel, piece goods, & notions whsle . . . . .	43	63 246	.1	29.1
42232	Men's & boys' clothing & furnishings whsle . . . . .	9	12 674	Z	49.2
422320	Men's & boys' clothing & furnishings whsle . . . . .	9	12 674	Z	49.2
42233	Women's, children's, & infants' clothing & accessories whsle . . . . .	21	3 282	Z	29.6
422330	Women's, children's, & infants' clothing & accessories whsle . . . . .	21	3 282	Z	29.6
42234	Footwear whsle . . . . .	13	47 290	.1	18.5
422340	Footwear whsle . . . . .	13	47 290	.1	18.5
4224	Grocery & related products whsle . . . . .	8	956	Z	X
4226	Chemical & allied products whsle . . . . .	159	66 239	.1	3.6
42261	Plastics materials & basic forms & shapes whsle . . . . .	34	17 811	Z	5.4
422610	Plastics materials & basic forms & shapes whsle . . . . .	34	17 811	Z	5.4
42269	Other chemical & allied products whsle . . . . .	125	48 428	.1	3.2
422690	Other chemical & allied products whsle . . . . .	125	48 428	.1	3.2
4226901	Industrial gases (except LP) whsle . . . . .	57	10 742	Z	X
4226902	Other chemical & allied products whsle . . . . .	68	37 686	.1	3.9

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1000</b>	<b>Medical, hospital, and surgical supplies—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4229	Miscellaneous nondurable goods whsle . . . . .	28	18 463	Z	16.5
42299	Other miscellaneous nondurable goods whsle . . . . .	25	17 615	Z	24.7
422990	Other miscellaneous nondurable goods whsle . . . . .	25	17 615	Z	24.7
4229902	General merchandise (nondurable goods) whsle . . . . .	18	14 642	Z	35.2
4229904	Other nondurable goods whsle . . . . .	6	1 531	Z	5.8
<b>1020</b>	<b>Dental supplies . . . . .</b>	<b>1 434</b>	<b>4 252 807</b>	<b>100.0</b>	<b>68.3</b>
421	Wholesale trade, durable goods . . . . .	1 424	4 245 350	99.8	67.8
4214	Professional & commercial equipment & supplies whsle . . . . .	1 423	4 242 640	99.8	65.6
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	1 391	4 231 961	99.5	61.6
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	1 391	4 231 961	99.5	61.6
4214501	Surgical, medical, & hospital supplies whsle . . . . .	330	268 615	6.3	56.8
4214502	Dental equipment & supplies whsle . . . . .	1 061	3 963 346	93.2	75.0
42149	Other professional equipment & supplies whsle . . . . .	27	9 431	.2	76.2
421490	Other professional equipment & supplies whsle . . . . .	27	9 431	.2	76.2
4214902	Other professional equipment & supplies whsle . . . . .	26	7 686	.2	78.0
422	Wholesale trade, nondurable goods . . . . .	10	7 457	.2	11.6
4222	Drugs, & druggists' sundries whsle . . . . .	8	6 743	.2	10.3
42221	Drugs, & druggists' sundries whsle . . . . .	8	6 743	.2	10.3
422210	Drugs, & druggists' sundries whsle . . . . .	8	6 743	.2	10.3
<b>1030</b>	<b>Optical and ophthalmic goods . . . . .</b>	<b>2 156</b>	<b>6 831 051</b>	<b>100.0</b>	<b>67.6</b>
421	Wholesale trade, durable goods . . . . .	2 028	6 816 725	99.8	67.0
4214	Professional & commercial equipment & supplies whsle . . . . .	1 976	6 786 006	99.3	64.7
42141	Photographic equipment & supplies whsle . . . . .	16	76 186	1.1	X
421410	Photographic equipment & supplies whsle . . . . .	16	76 186	1.1	X
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	116	32 029	.5	66.0
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	116	32 029	.5	66.0
4214501	Surgical, medical, & hospital supplies whsle . . . . .	115	31 364	.5	65.0
42146	Ophthalmic goods whsle . . . . .	1 781	6 647 052	97.3	62.3
421460	Ophthalmic goods whsle . . . . .	1 781	6 647 052	97.3	62.3
42149	Other professional equipment & supplies whsle . . . . .	57	24 652	.4	73.7
421490	Other professional equipment & supplies whsle . . . . .	57	24 652	.4	73.7
4214902	Other professional equipment & supplies whsle . . . . .	56	22 625	.3	74.9
4216	Electrical goods whsle . . . . .	10	11 004	.2	X
4218	Machinery, equipment, & supplies whsle . . . . .	6	2 654	Z	X
4219	Miscellaneous durable goods whsle . . . . .	28	13 864	.2	62.4
42192	Toy & hobby goods & supplies whsle . . . . .	9	7 302	.1	81.8
421920	Toy & hobby goods & supplies whsle . . . . .	9	7 302	.1	81.8
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	6	5 143	.1	X
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	6	5 143	.1	X
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	6	5 143	.1	X
42199	Other miscellaneous durable goods whsle . . . . .	11	89	Z	X
421990	Other miscellaneous durable goods whsle . . . . .	11	89	Z	X
4219903	General merchandise (durable goods) whsle . . . . .	11	89	Z	X
422	Wholesale trade, nondurable goods . . . . .	128	14 326	.2	53.1
4222	Drugs, & druggists' sundries whsle . . . . .	28	4 415	.1	28.7
42221	Drugs, & druggists' sundries whsle . . . . .	28	4 415	.1	28.7
422210	Drugs, & druggists' sundries whsle . . . . .	28	4 415	.1	28.7
4222101	General-line drugs whsle . . . . .	14	2 798	Z	44.5
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	14	1 617	Z	12.5
4223	Apparel, piece goods, & notions whsle . . . . .	10	1 959	Z	33.8
42232	Men's & boys' clothing & furnishings whsle . . . . .	8	1 659	Z	29.9
422320	Men's & boys' clothing & furnishings whsle . . . . .	8	1 659	Z	29.9
4224	Grocery & related products whsle . . . . .	9	2 651	Z	8.6
42245	Confectionery whsle . . . . .	9	2 651	Z	9.8
422450	Confectionery whsle . . . . .	9	2 651	Z	9.8
4229	Miscellaneous nondurable goods whsle . . . . .	78	5 064	.1	74.0
42299	Other miscellaneous nondurable goods whsle . . . . .	78	5 064	.1	72.0
422990	Other miscellaneous nondurable goods whsle . . . . .	78	5 064	.1	72.0
4229902	General merchandise (nondurable goods) whsle . . . . .	62	2 677	.1	83.6
4229904	Other nondurable goods whsle . . . . .	12	2 276	Z	57.3
<b>1040</b>	<b>Religious and school supplies . . . . .</b>	<b>1 078</b>	<b>1 655 658</b>	<b>100.0</b>	<b>36.5</b>
421	Wholesale trade, durable goods . . . . .	698	1 508 074	91.1	68.6
4212	Furniture & home furnishings whsle . . . . .	18	5 562	.3	13.4
42121	Furniture whsle . . . . .	18	5 562	.3	14.4
421210	Furniture whsle . . . . .	18	5 562	.3	14.4
4212101	Household & lawn furniture whsle . . . . .	7	1 81	Z	50.5
4212102	Office & business furniture whsle . . . . .	11	5 381	.3	12.7
4214	Professional & commercial equipment & supplies whsle . . . . .	587	1 486 567	89.8	69.2
42141	Photographic equipment & supplies whsle . . . . .	6	87	Z	X
421410	Photographic equipment & supplies whsle . . . . .	6	87	Z	X
42142	Office equipment whsle . . . . .	9	1 434	.1	7.8
421420	Office equipment whsle . . . . .	9	1 434	.1	7.8
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	25	3 370	.2	68.4
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	25	3 370	.2	68.4
4214501	Surgical, medical, & hospital supplies whsle . . . . .	23	3 303	.2	67.4
42149	Other professional equipment & supplies whsle . . . . .	538	1 479 445	89.4	71.9
421490	Other professional equipment & supplies whsle . . . . .	538	1 479 445	89.4	71.9
4214901	Religious & school supplies whsle . . . . .	456	1 362 945	82.3	56.9
4214902	Other professional equipment & supplies whsle . . . . .	82	116 500	7.0	78.0

See footnotes at end of table.



**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1040</b>	<b>Religious and school supplies—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4219	Miscellaneous durable goods whsle . . . . .	89	15 692	.9	7.1
42192	Toy & hobby goods & supplies whsle . . . . .	19	12 221	.7	X
421920	Toy & hobby goods & supplies whsle . . . . .	19	12 221	.7	X
42199	Other miscellaneous durable goods whsle . . . . .	67	3 189	.2	17.8
421990	Other miscellaneous durable goods whsle . . . . .	67	3 189	.2	17.8
4219903	General merchandise (durable goods) whsle . . . . .	67	3 189	.2	17.0
422	Wholesale trade, nondurable goods . . . . .	380	147 584	8.9	4.2
4221	Paper & paper product whsle . . . . .	213	56 370	3.4	2.3
42211	Printing & writing paper whsle . . . . .	28	10 274	.6	X
422110	Printing & writing paper whsle . . . . .	28	10 274	.6	X
42212	Stationery & office supplies whsle . . . . .	138	33 509	2.0	9.7
422120	Stationery & office supplies whsle . . . . .	138	33 509	2.0	9.7
42213	Industrial & personal service paper whsle . . . . .	47	12 587	.8	.2
422130	Industrial & personal service paper whsle . . . . .	47	12 587	.8	.2
4222	Drugs, & druggists' sundries whsle . . . . .	45	60 966	3.7	.8
42221	Drugs, & druggists' sundries whsle . . . . .	45	60 966	3.7	.8
422210	Drugs, & druggists' sundries whsle . . . . .	45	60 966	3.7	.8
4222101	General-line drugs whsle . . . . .	22	53 136	3.2	2.3
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	23	7 830	.5	X
4229	Miscellaneous nondurable goods whsle . . . . .	113	28 066	1.7	19.3
42292	Book, periodical, & newspaper whsle . . . . .	12	6 926	.4	69.7
422920	Book, periodical, & newspaper whsle . . . . .	12	6 926	.4	69.7
42299	Other miscellaneous nondurable goods whsle . . . . .	94	16 908	1.0	12.8
422990	Other miscellaneous nondurable goods whsle . . . . .	94	16 908	1.0	12.8
4229901	Art goods whsle . . . . .	6	1 136	.1	X
4229902	General merchandise (nondurable goods) whsle . . . . .	62	8 647	.5	6.9
4229904	Other nondurable goods whsle . . . . .	26	7 125	.4	53.1
<b>1050</b>	<b>Other professional equipment and supplies . . . . .</b>	<b>3 014</b>	<b>9 284 747</b>	<b>100.0</b>	<b>73.9</b>
421	Wholesale trade, durable goods . . . . .	2 934	9 094 024	97.9	72.4
4213	Lumber & other construction materials whsle . . . . .	6	2 988	Z	X
4214	Professional & commercial equipment & supplies whsle . . . . .	2 823	9 041 972	97.4	69.7
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	445	506 132	5.5	66.0
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	445	506 132	5.5	66.0
4214501	Surgical, medical, & hospital supplies whsle . . . . .	421	475 942	5.1	64.8
4214502	Dental equipment & supplies whsle . . . . .	24	30 190	.3	79.7
42146	Ophthalmic goods whsle . . . . .	19	52 913	.6	47.7
421460	Ophthalmic goods whsle . . . . .	19	52 913	.6	47.7
42149	Other professional equipment & supplies whsle . . . . .	2 346	8 464 358	91.2	71.8
421490	Other professional equipment & supplies whsle . . . . .	2 346	8 464 358	91.2	71.8
4214901	Religious & school supplies whsle . . . . .	21	17 023	.2	58.6
4214902	Other professional equipment & supplies whsle . . . . .	2 325	8 447 335	91.0	73.5
4216	Electrical goods whsle . . . . .	52	22 553	.2	69.5
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	42	20 599	.2	70.3
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	42	20 599	.2	70.3
42169	Other electronic parts & equipment whsle . . . . .	10	1 954	Z	66.4
421690	Other electronic parts & equipment whsle . . . . .	10	1 954	Z	66.4
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	10	1 954	Z	64.1
4218	Machinery, equipment, & supplies whsle . . . . .	29	9 564	.1	59.7
42183	Industrial machinery & equipment whsle . . . . .	17	5 169	.1	64.8
421830	Industrial machinery & equipment whsle . . . . .	17	5 169	.1	64.8
4218304	Metalworking machinery & equipment whsle . . . . .	7	599	Z	X
4219	Miscellaneous durable goods whsle . . . . .	17	8 208	.1	18.2
42199	Other miscellaneous durable goods whsle . . . . .	16	8 196	.1	15.3
421990	Other miscellaneous durable goods whsle . . . . .	16	8 196	.1	15.3
4219903	General merchandise (durable goods) whsle . . . . .	16	8 196	.1	14.5
422	Wholesale trade, nondurable goods . . . . .	80	190 723	2.1	77.3
4222	Drugs, & druggists' sundries whsle . . . . .	28	74 952	.8	87.7
42221	Drugs, & druggists' sundries whsle . . . . .	28	74 952	.8	87.7
422210	Drugs, & druggists' sundries whsle . . . . .	28	74 952	.8	87.7
4222101	General-line drugs whsle . . . . .	28	74 952	.8	91.7
4226	Chemical & allied products whsle . . . . .	22	8 096	.1	76.3
42269	Other chemical & allied products whsle . . . . .	22	8 096	.1	75.2
422690	Other chemical & allied products whsle . . . . .	22	8 096	.1	75.2
4226902	Other chemical & allied products whsle . . . . .	22	8 096	.1	75.7
4229	Miscellaneous nondurable goods whsle . . . . .	27	5 027	.1	22.5
42299	Other miscellaneous nondurable goods whsle . . . . .	23	1 391	Z	76.8
422990	Other miscellaneous nondurable goods whsle . . . . .	23	1 391	Z	76.8
4229902	General merchandise (nondurable goods) whsle . . . . .	17	967	Z	88.7

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1100</b>	<b>Iron and steel products (semifinished)</b> .....	<b>2 328</b>	<b>9 236 801</b>	<b>100.0</b>	<b>69.9</b>
421	Wholesale trade, durable goods .....	2 313	9 229 499	99.9	68.9
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	9	867	Z	X
42114	Motor vehicle parts, (used) whsle .....	7	716	Z	X
421140	Motor vehicle parts, (used) whsle .....	7	716	Z	X
4213	Lumber & other construction materials whsle .....	11	11 861	.1	35.7
42131	Lumber, plywood, millwork, & wood panel whsle .....	6	11 503	.1	43.0
421310	Lumber, plywood, millwork, & wood panel whsle .....	6	11 503	.1	43.0
4213103	Plywood, veneer, millwork, & wood panel whsle .....	6	11 503	.1	40.7
4214	Professional & commercial equipment & supplies whsle .....	7	1 110	Z	X
4215	Metal & mineral (except petroleum) whsle .....	2 076	9 101 395	98.5	72.5
42151	Metal service centers & offices .....	2 071	9 010 854	97.6	71.7
421510	Metal service centers & offices .....	2 071	9 010 854	97.6	71.7
4215101	Ferrous metal service centers & sales offices .....	1 987	8 613 907	93.3	73.8
42151011	Ferrous metal service centers .....	1 173	4 503 355	48.8	73.6
42151012	Ferrous metal sales offices .....	814	4 110 552	44.5	74.1
4215102	Nonferrous metal service centers & sales offices .....	84	396 947	4.3	52.4
42151021	Nonferrous metal service centers .....	42	162 966	1.8	75.6
42151022	Nonferrous metal sales offices .....	42	233 981	2.5	36.2
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	13	20 729	.2	71.0
42171	Hardware whsle .....	9	13 869	.2	X
421710	Hardware whsle .....	9	13 869	.2	X
4218	Machinery, equipment, & supplies whsle .....	29	21 642	.2	61.1
42183	Industrial machinery & equipment whsle .....	18	8 848	.1	74.5
421830	Industrial machinery & equipment whsle .....	18	8 848	.1	74.5
4218303	General-purpose industrial machinery & equipment whsle .....	13	7 729	.1	83.4
42184	Industrial supplies whsle .....	9	12 045	.1	X
421840	Industrial supplies whsle .....	9	12 045	.1	X
4218405	Industrial valves & fittings (except fluid-power) whsle .....	6	3 676	Z	X
4219	Miscellaneous durable goods whsle .....	164	55 810	.6	14.3
42193	Recyclable material whsle .....	138	52 713	.6	15.1
421930	Recyclable material whsle .....	138	52 713	.6	15.1
4219301	Iron & steel scrap processors & dealers .....	76	47 312	.5	19.3
42193011	Iron & steel scrap processors (using power processing equipment) .....	70	44 067	.5	X
42193012	Iron & steel scrap processors (not using power processing equip) .....	6	3 245	Z	X
4219302	Recyclable paper & paperboard whsle .....	7	223	Z	X
4219303	Other recyclable material whsle .....	55	5 178	.1	X
42199	Other miscellaneous durable goods whsle .....	25	3 025	Z	9.2
421990	Other miscellaneous durable goods whsle .....	25	3 025	Z	9.2
4219903	General merchandise (durable goods) whsle .....	19	714	Z	59.0
422	Wholesale trade, nondurable goods .....	15	7 302	.1	15.5
4226	Chemical & allied products whsle .....	7	2 702	Z	58.3
42261	Plastics materials & basic forms & shapes whsle .....	7	2 702	Z	60.5
422610	Plastics materials & basic forms & shapes whsle .....	7	2 702	Z	60.5
<b>1120</b>	<b>Flat iron and steel products</b> .....	<b>7 901</b>	<b>48 135 661</b>	<b>100.0</b>	<b>54.9</b>
421	Wholesale trade, durable goods .....	7 643	47 716 388	99.1	58.8
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	169	95 125	.2	X
42112	Motor vehicle supplies & new parts whsle .....	57	84 614	.2	X
421120	Motor vehicle supplies & new parts whsle .....	57	84 614	.2	X
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	16	67 778	.1	X
4211202	Motor vehicle supplies & new parts—jobbers .....	41	16 836	Z	X
42113	Tire & tube whsle .....	6	813	Z	X
421130	Tire & tube whsle .....	6	813	Z	X
42114	Motor vehicle parts, (used) whsle .....	103	9 454	Z	X
421140	Motor vehicle parts, (used) whsle .....	103	9 454	Z	X
4212	Furniture & home furnishings whsle .....	18	11 670	Z	X
42121	Furniture whsle .....	8	2 134	Z	X
421210	Furniture whsle .....	8	2 134	Z	X
42122	Home furnishings whsle .....	10	9 536	Z	X
421220	Home furnishings whsle .....	10	9 536	Z	X
4213	Lumber & other construction materials whsle .....	193	120 007	.2	X
42131	Lumber, plywood, millwork, & wood panel whsle .....	103	83 321	.2	X
421310	Lumber, plywood, millwork, & wood panel whsle .....	103	83 321	.2	X
4213101	Lumber without yard whsle .....	9	15 181	Z	X
4213102	Lumber with yard whsle .....	30	13 588	Z	X
4213103	Plywood, veneer, millwork, & wood panel whsle .....	64	54 552	.1	X
42132	Brick, stone, & related construction materials whsle .....	12	3 084	Z	X
421320	Brick, stone, & related construction materials whsle .....	12	3 084	Z	X
4213201	Brick, block, tile, clay/cement sewer pipe whsle .....	11	3 078	Z	X
42133	Roofing, siding, & insulation material whsle .....	48	30 769	.1	X
421330	Roofing, siding, & insulation material whsle .....	48	30 769	.1	X
4213301	Roofing, siding, & insulation material whsle .....	48	30 769	.1	X
42139	Other construction materials whsle .....	30	2 833	Z	X
421390	Other construction materials whsle .....	30	2 833	Z	X
4213902	Other construction materials whsle .....	27	2 322	Z	X
4214	Professional & commercial equipment & supplies whsle .....	7	449	Z	X
4215	Metal & mineral (except petroleum) whsle .....	4 835	46 354 109	96.3	72.6
42151	Metal service centers & offices .....	4 832	46 344 352	96.3	71.9
421510	Metal service centers & offices .....	4 832	46 344 352	96.3	71.9
4215101	Ferrous metal service centers & sales offices .....	4 596	46 078 728	95.7	72.3
42151011	Ferrous metal service centers .....	3 276	24 362 945	50.6	74.0
42151012	Ferrous metal sales offices .....	1 320	21 715 783	45.1	69.5
4215102	Nonferrous metal service centers & sales offices .....	236	265 624	.6	71.9
42151021	Nonferrous metal service centers .....	198	247 301	.5	72.6
42151022	Nonferrous metal sales offices .....	38	18 323	Z	55.3

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1120</b>	<b>Flat iron and steel products—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4216	Electrical goods whsle . . . . .	28	58 276	.1	X
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	8	6 386	Z	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	8	6 386	Z	X
42169	Other electronic parts & equipment whsle . . . . .	20	51 890	.1	X
421690	Other electronic parts & equipment whsle . . . . .	20	51 890	.1	X
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	20	51 890	.1	X
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	752	330 704	.7	1.9
42171	Hardware whsle . . . . .	229	138 773	.3	3.3
421710	Hardware whsle . . . . .	229	138 773	.3	3.3
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	83	33 262	.1	.6
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	83	33 262	.1	.6
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	434	157 834	.3	.9
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	434	157 834	.3	.9
42174	Refrigeration equipment & supplies whsle . . . . .	6	835	Z	X
421740	Refrigeration equipment & supplies whsle . . . . .	6	835	Z	X
4218	Machinery, equipment, & supplies whsle . . . . .	845	256 045	.5	2.5
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	22	7 989	Z	X
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	22	7 989	Z	X
42182	Farm & garden machinery & equipment whsle . . . . .	20	2 765	Z	7.2
421820	Farm & garden machinery & equipment whsle . . . . .	20	2 765	Z	7.2
4218201	Farm machinery & equipment—farm dealers . . . . .	7	867	Z	42.4
4218202	Farm machinery & equipment—whsle distributors . . . . .	9	1 264	Z	X
42183	Industrial machinery & equipment whsle . . . . .	350	183 523	.4	1.6
421830	Industrial machinery & equipment whsle . . . . .	350	183 523	.4	1.6
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	24	2 232	Z	X
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	13	807	Z	X
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	11	1 425	Z	X
4218303	General-purpose industrial machinery & equipment whsle . . . . .	112	139 388	.3	2.2
4218304	Metalworking machinery & equipment whsle . . . . .	80	12 202	Z	X
4218305	Materials handling equipment whsle . . . . .	37	7 357	Z	X
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	48	12 746	Z	X
4218307	Other industrial machinery & equipment whsle . . . . .	46	7 371	Z	1.1
42184	Industrial supplies whsle . . . . .	429	59 454	.1	6.0
421840	Industrial supplies whsle . . . . .	429	59 454	.1	6.0
4218401	General-line industrial supplies whsle . . . . .	224	17 326	Z	X
4218402	Mechanical power transmission supplies whsle . . . . .	26	7 563	Z	X
4218403	Welding supplies whsle . . . . .	24	1 262	Z	X
4218404	Industrial containers & supplies whsle . . . . .	6	4 962	Z	X
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	46	5 756	Z	X
4218406	Other industrial supplies whsle . . . . .	103	22 585	Z	10.9
42185	Service establishment equipment & supplies whsle . . . . .	16	2 170	Z	X
421850	Service establishment equipment & supplies whsle . . . . .	16	2 170	Z	X
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	9	328	Z	X
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	8	144	Z	X
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	8	144	Z	X
4218601	Aircraft & aeronautical equipment & supplies whsle . . . . .	6	123	Z	X
4219	Miscellaneous durable goods whsle . . . . .	796	490 003	1.0	24.9
42193	Recyclable material whsle . . . . .	264	78 546	.2	9.5
421930	Recyclable material whsle . . . . .	264	78 546	.2	9.5
4219301	Iron & steel scrap processors & dealers . . . . .	193	55 985	.1	12.5
42193011	Iron & steel scrap processors (using power processing equipment) . . . . .	170	51 970	.1	X
42193012	Iron & steel scrap processors (not using power processing equip) . . . . .	23	4 015	Z	X
4219303	Other recyclable material whsle . . . . .	67	21 889	Z	4.3
42199	Other miscellaneous durable goods whsle . . . . .	525	408 899	.8	25.8
421990	Other miscellaneous durable goods whsle . . . . .	525	408 899	.8	25.8
4219902	Forest products (except lumber) whsle . . . . .	6	449	Z	X
4219903	General merchandise (durable goods) whsle . . . . .	512	408 320	.8	24.6
4219906	Other durable goods whsle . . . . .	7	130	Z	X
422	Wholesale trade, nondurable goods . . . . .	258	419 273	.9	16.4
4223	Apparel, piece goods, & notions whsle . . . . .	28	2 444	Z	14.5
42231	Piece goods, notions, & other dry goods whsle . . . . .	28	2 444	Z	X
422310	Piece goods, notions, & other dry goods whsle . . . . .	28	2 444	Z	X
4223101	Piece goods—jobbers . . . . .	17	991	Z	X
4223102	Notions & other dry goods whsle . . . . .	11	1 453	Z	X
4224	Grocery & related products whsle . . . . .	15	5 495	Z	X
4226	Chemical & allied products whsle . . . . .	121	85 118	.2	4.7
42261	Plastics materials & basic forms & shapes whsle . . . . .	73	40 131	.1	9.4
422610	Plastics materials & basic forms & shapes whsle . . . . .	73	40 131	.1	9.4
42269	Other chemical & allied products whsle . . . . .	48	44 987	.1	X
422690	Other chemical & allied products whsle . . . . .	48	44 987	.1	X
4226901	Industrial gases (except LP) whsle . . . . .	17	1 025	Z	X
4226902	Other chemical & allied products whsle . . . . .	31	43 962	.1	X
4227	Petroleum & petroleum products whsle . . . . .	9	31 620	.1	X
42271	Petroleum bulk stations & terminals . . . . .	9	31 620	.1	X
422710	Petroleum bulk stations & terminals . . . . .	9	31 620	.1	X
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	9	31 620	.1	X
42271011	Petroleum bulk stations (except LP) . . . . .	8	1 090	Z	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1120</b>	<b>Flat iron and steel products—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4229	Miscellaneous nondurable goods whsle . . . . .	81	294 106	.6	19.1
42291	Farm supplies whsle . . . . .	13	923	Z	X
422910	Farm supplies whsle . . . . .	13	923	Z	X
4229101	Farm supplies—farm dealers . . . . .	7	58	Z	X
4229102	Farm supplies—whsle distributors . . . . .	6	865	Z	X
42292	Book, periodical, & newspaper whsle . . . . .	6	3 973	Z	X
422920	Book, periodical, & newspaper whsle . . . . .	6	3 973	Z	X
42295	Paint, varnish, & supplies whsle . . . . .	18	9 453	Z	X
422950	Paint, varnish, & supplies whsle . . . . .	18	9 453	Z	X
4229501	Paint, varnish, & supplies whsle . . . . .	18	9 453	Z	X
42299	Other miscellaneous nondurable goods whsle . . . . .	44	279 757	.6	18.7
422990	Other miscellaneous nondurable goods whsle . . . . .	44	279 757	.6	18.7
4229902	General merchandise (nondurable goods) whsle . . . . .	31	277 065	.6	21.7
4229904	Other nondurable goods whsle . . . . .	6	1 138	Z	X
<b>1140</b>	<b>Iron and steel wire and wire products . . . . .</b>	<b>4 899</b>	<b>5 369 277</b>	<b>100.0</b>	<b>32.7</b>
421	Wholesale trade, durable goods . . . . .	4 526	5 246 023	97.7	34.2
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	14	2 178	Z	X
42112	Motor vehicle supplies & new parts whsle . . . . .	7	1 240	Z	X
421120	Motor vehicle supplies & new parts whsle . . . . .	7	1 240	Z	X
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	7	1 240	Z	X
4212	Furniture & home furnishings whsle . . . . .	13	21 175	.4	X
42122	Home furnishings whsle . . . . .	10	20 106	.4	X
421220	Home furnishings whsle . . . . .	10	20 106	.4	X
4213	Lumber & other construction materials whsle . . . . .	263	140 349	2.6	X
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	125	57 317	1.1	X
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	125	57 317	1.1	X
4213101	Lumber without yard whsle . . . . .	12	1 023	Z	X
4213102	Lumber with yard whsle . . . . .	42	22 578	.4	X
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	71	33 716	.6	X
42132	Brick, stone, & related construction materials whsle . . . . .	12	4 244	.1	X
421320	Brick, stone, & related construction materials whsle . . . . .	12	4 244	.1	X
4213201	Brick, block, tile, clay/cement sewer pipe whsle . . . . .	8	3 086	.1	X
42133	Roofing, siding, & insulation material whsle . . . . .	81	67 627	1.3	X
421330	Roofing, siding, & insulation material whsle . . . . .	81	67 627	1.3	X
4213301	Roofing, siding, & insulation material whsle . . . . .	81	67 627	1.3	X
42139	Other construction materials whsle . . . . .	45	11 161	.2	X
421390	Other construction materials whsle . . . . .	45	11 161	.2	X
4213901	Flat glass & other construction glass whsle . . . . .	6	2 127	Z	X
4213902	Other construction materials whsle . . . . .	39	9 034	.2	X
4214	Professional & commercial equipment & supplies whsle . . . . .	23	10 394	.2	X
42142	Office equipment whsle . . . . .	10	9 330	.2	X
421420	Office equipment whsle . . . . .	10	9 330	.2	X
42143	Computer & computer peripheral equipment & software whsle . . . . .	10	861	Z	X
421430	Computer & computer peripheral equipment & software whsle . . . . .	10	861	Z	X
4214301	Computer & peripheral equipment whsle . . . . .	10	861	Z	X
42143011	Computers & peripheral equipment for resale . . . . .	7	631	Z	X
4215	Metal & mineral (except petroleum) whsle . . . . .	1 986	4 227 947	78.7	62.3
42151	Metal service centers & offices . . . . .	1 984	4 185 723	78.0	61.2
421510	Metal service centers & offices . . . . .	1 984	4 185 723	78.0	61.2
4215101	Ferrous metal service centers & sales offices . . . . .	1 921	4 145 150	77.2	61.0
42151011	Ferrous metal service centers . . . . .	1 473	3 458 401	64.4	62.5
42151012	Ferrous metal sales offices . . . . .	448	686 749	12.8	55.0
4215102	Nonferrous metal service centers & sales offices . . . . .	63	40 573	.8	68.9
42151021	Nonferrous metal service centers . . . . .	45	30 080	.6	72.5
42151022	Nonferrous metal sales offices . . . . .	18	10 493	.2	X
4216	Electrical goods whsle . . . . .	53	26 132	.5	25.4
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	32	20 710	.4	31.7
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	32	20 710	.4	31.7
42169	Other electronic parts & equipment whsle . . . . .	19	3 282	.1	12.3
421690	Other electronic parts & equipment whsle . . . . .	19	3 282	.1	12.3
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	17	3 074	.1	12.1
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	484	201 141	3.7	4.1
42171	Hardware whsle . . . . .	336	166 043	3.1	5.0
421710	Hardware whsle . . . . .	336	166 043	3.1	5.0
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	52	23 113	.4	1.8
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	52	23 113	.4	1.8
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	95	11 933	.2	.2
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	95	11 933	.2	.2
4218	Machinery, equipment, & supplies whsle . . . . .	912	528 354	9.8	2.1
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	29	3 654	.1	10.9
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	29	3 654	.1	10.9
42182	Farm & garden machinery & equipment whsle . . . . .	8	6 678	.1	X
421820	Farm & garden machinery & equipment whsle . . . . .	8	6 678	.1	X
42183	Industrial machinery & equipment whsle . . . . .	436	425 651	7.9	.8
421830	Industrial machinery & equipment whsle . . . . .	436	425 651	7.9	.8
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	32	2 459	Z	X
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	7	498	Z	X
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	25	1 961	Z	X
4218303	General-purpose industrial machinery & equipment whsle . . . . .	170	288 536	5.4	.5
4218304	Metalworking machinery & equipment whsle . . . . .	57	8 302	.2	X
4218305	Materials handling equipment whsle . . . . .	63	108 368	2.0	X
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	63	12 522	.2	9.9
4218307	Other industrial machinery & equipment whsle . . . . .	49	5 216	.1	1.2

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1140</b>	<b>Iron and steel wire and wire products—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4218	Machinery, equipment, & supplies whsle—Con.				
42184	Industrial supplies whsle .....	415	89 600	1.7	6.4
421840	Industrial supplies whsle .....	415	89 600	1.7	6.4
4218401	General-line industrial supplies whsle .....	228	31 805	.6	1.2
4218402	Mechanical power transmission supplies whsle .....	24	6 461	.1	X
4218403	Welding supplies whsle .....	35	13 950	.3	X
4218404	Industrial containers & supplies whsle .....	11	5 429	.1	X
4218406	Other industrial supplies whsle .....	117	31 955	.6	13.9
42185	Service establishment equipment & supplies whsle .....	17	1 725	Z	X
421850	Service establishment equipment & supplies whsle .....	17	1 725	Z	X
4218503	Laundry & dry-cleaning equipment & supplies whsle .....	6	1 279	Z	X
4218504	Other service establishment equipment & supplies whsle .....	6	106	Z	X
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	7	1 046	Z	X
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	7	1 046	Z	X
4219	Miscellaneous durable goods whsle .....	778	88 353	1.6	3.0
42193	Recyclable material whsle .....	140	19 939	.4	6.1
421930	Recyclable material whsle .....	140	19 939	.4	6.1
4219301	Iron & steel scrap processors & dealers .....	73	15 413	.3	4.6
42193011	Iron & steel scrap processors (using power processing equipment) .....	56	10 825	.2	X
42193012	Iron & steel scrap processors (not using power processing equip) .....	17	4 588	.1	X
4219302	Recyclable paper & paperboard whsle .....	26	503	Z	X
4219303	Other recyclable material whsle .....	41	4 023	.1	17.0
42199	Other miscellaneous durable goods whsle .....	632	65 663	1.2	X
421990	Other miscellaneous durable goods whsle .....	632	65 663	1.2	X
4219902	Forest products (except lumber) whsle .....	11	708	Z	X
4219903	General merchandise (durable goods) whsle .....	595	58 697	1.1	X
4219905	Fire extinguishers & fire safety equipment whsle .....	10	863	Z	X
4219906	Other durable goods whsle .....	11	237	Z	X
422	Wholesale trade, nondurable goods .....	373	123 254	2.3	4.9
4221	Paper & paper product whsle .....	15	2 622	Z	7.9
42213	Industrial & personal service paper whsle .....	15	2 622	Z	7.6
422130	Industrial & personal service paper whsle .....	15	2 622	Z	7.6
4224	Grocery & related products whsle .....	16	1 689	Z	X
42249	Other grocery & related products whsle .....	9	948	Z	X
422490	Other grocery & related products whsle .....	9	948	Z	X
4224906	Other grocery specialties whsle .....	7	532	Z	X
4225	Farm-product raw material whsle .....	85	33 597	.6	X
42251	Grain & field bean whsle .....	67	29 870	.6	X
422510	Grain & field bean whsle .....	67	29 870	.6	X
42259	Other farm product raw material whsle .....	16	3 721	.1	X
422590	Other farm product raw material whsle .....	16	3 721	.1	X
4225905	Other farm-product raw material whsle .....	15	3 445	.1	X
4226	Chemical & allied products whsle .....	129	53 001	1.0	1.3
42261	Plastics materials & basic forms & shapes whsle .....	56	36 956	.7	1.6
422610	Plastics materials & basic forms & shapes whsle .....	56	36 956	.7	1.6
42269	Other chemical & allied products whsle .....	73	16 045	.3	.8
422690	Other chemical & allied products whsle .....	73	16 045	.3	.8
4226901	Industrial gases (except LP) whsle .....	24	7 118	.1	X
4226902	Other chemical & allied products whsle .....	49	8 927	.2	1.2
4227	Petroleum & petroleum products whsle .....	19	2 916	.1	.5
42271	Petroleum bulk stations & terminals .....	12	2 648	Z	X
422710	Petroleum bulk stations & terminals .....	12	2 648	Z	X
4227101	Petroleum bulk stations & terminals (except LP) .....	12	2 648	Z	X
42271011	Petroleum bulk stations (except LP) .....	12	2 648	Z	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	7	268	Z	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	7	268	Z	X
4229	Miscellaneous nondurable goods whsle .....	104	24 842	.5	X
42291	Farm supplies whsle .....	29	8 346	.2	X
422910	Farm supplies whsle .....	29	8 346	.2	X
4229102	Farm supplies—whsle distributors .....	25	8 269	.2	X
42293	Flower, nursery stock, & florists' supplies whsle .....	6	659	Z	X
422930	Flower, nursery stock, & florists' supplies whsle .....	6	659	Z	X
42299	Other miscellaneous nondurable goods whsle .....	64	14 579	.3	X
422990	Other miscellaneous nondurable goods whsle .....	64	14 579	.3	X
4229901	Art goods whsle .....	22	8 694	.2	X
4229902	General merchandise (nondurable goods) whsle .....	22	749	Z	X
4229904	Other nondurable goods whsle .....	16	3 211	.1	X
<b>1150</b>	<b>Iron and steel pipe and tubing .....</b>	<b>7 502</b>	<b>14 807 653</b>	<b>100.0</b>	<b>56.0</b>
421	Wholesale trade, durable goods .....	7 298	14 635 531	98.8	55.3
4213	Lumber & other construction materials whsle .....	113	46 869	.3	X
42131	Lumber, plywood, millwork, & wood panel whsle .....	51	22 221	.2	X
421310	Lumber, plywood, millwork, & wood panel whsle .....	51	22 221	.2	X
4213101	Lumber without yard whsle .....	9	455	Z	X
4213102	Lumber with yard whsle .....	25	19 520	.1	X
4213103	Plywood, veneer, millwork, & wood panel whsle .....	17	2 246	Z	X
42133	Roofing, siding, & insulation material whsle .....	9	3 026	Z	X
421330	Roofing, siding, & insulation material whsle .....	9	3 026	Z	X
4213301	Roofing, siding, & insulation material whsle .....	9	3 026	Z	X
42139	Other construction materials whsle .....	51	21 590	.1	X
421390	Other construction materials whsle .....	51	21 590	.1	X
4213901	Flat glass & other construction glass whsle .....	11	747	Z	X
4213902	Other construction materials whsle .....	40	20 843	.1	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1150</b>	<b>Iron and steel pipe and tubing—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4215	Metal & mineral (except petroleum) whsle . . . . .	3 764	13 108 489	88.5	73.1
42151	Metal service centers & offices . . . . .	3 760	13 086 835	88.4	72.4
421510	Metal service centers & offices . . . . .	3 760	13 086 835	88.4	72.4
4215101	Ferrous metal service centers & sales offices . . . . .	3 612	13 031 001	88.0	73.2
42151011	Ferrous metal service centers . . . . .	2 658	8 603 704	58.1	73.6
42151012	Ferrous metal sales offices . . . . .	954	4 427 297	29.9	72.5
4215102	Nonferrous metal service centers & sales offices . . . . .	148	55 834	.4	57.8
42151021	Nonferrous metal service centers . . . . .	116	40 769	.3	64.9
42151022	Nonferrous metal sales offices . . . . .	32	15 065	.1	33.3
4216	Electrical goods whsle . . . . .	29	115 143	.8	X
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	18	11 973	.1	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	18	11 973	.1	X
42169	Other electronic parts & equipment whsle . . . . .	9	102 987	.7	X
421690	Other electronic parts & equipment whsle . . . . .	9	102 987	.7	X
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	8	102 685	.7	X
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	1 515	719 524	4.9	1.4
42171	Hardware whsle . . . . .	148	49 031	.3	2.4
421710	Hardware whsle . . . . .	148	49 031	.3	2.4
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	628	570 027	3.9	1.7
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	628	570 027	3.9	1.7
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	480	83 572	.6	X
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	480	83 572	.6	X
42174	Refrigeration equipment & supplies whsle . . . . .	259	16 894	.1	X
421740	Refrigeration equipment & supplies whsle . . . . .	259	16 894	.1	X
4218	Machinery, equipment, & supplies whsle . . . . .	975	460 958	3.1	14.2
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	9	289	Z	X
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	9	289	Z	X
42182	Farm & garden machinery & equipment whsle . . . . .	25	6 033	Z	X
421820	Farm & garden machinery & equipment whsle . . . . .	25	6 033	Z	X
4218201	Farm machinery & equipment—farm dealers . . . . .	13	630	Z	X
4218202	Farm machinery & equipment—whsle distributors . . . . .	8	3 866	Z	X
42183	Industrial machinery & equipment whsle . . . . .	210	83 486	.6	10.0
421830	Industrial machinery & equipment whsle . . . . .	210	83 486	.6	10.0
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	45	5 233	Z	X
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	6	452	Z	X
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	39	4 781	Z	X
4218303	General-purpose industrial machinery & equipment whsle . . . . .	68	17 274	.1	26.3
4218304	Metalworking machinery & equipment whsle . . . . .	12	4 013	Z	X
4218305	Materials handling equipment whsle . . . . .	13	3 861	Z	X
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	59	43 885	.3	6.5
4218307	Other industrial machinery & equipment whsle . . . . .	13	9 220	.1	2.4
42184	Industrial supplies whsle . . . . .	706	366 966	2.5	12.5
421840	Industrial supplies whsle . . . . .	706	366 966	2.5	12.5
4218401	General-line industrial supplies whsle . . . . .	340	73 252	.5	X
4218402	Mechanical power transmission supplies whsle . . . . .	19	14 327	.1	X
4218403	Welding supplies whsle . . . . .	7	487	Z	X
4218404	Industrial containers & supplies whsle . . . . .	7	4 569	Z	X
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	265	266 297	1.8	X
4218406	Other industrial supplies whsle . . . . .	68	8 034	.1	X
42185	Service establishment equipment & supplies whsle . . . . .	20	4 123	Z	1.6
421850	Service establishment equipment & supplies whsle . . . . .	20	4 123	Z	1.6
4218504	Other service establishment equipment & supplies whsle . . . . .	18	3 943	Z	1.8
4219	Miscellaneous durable goods whsle . . . . .	895	178 157	1.2	4.3
42193	Recyclable material whsle . . . . .	285	46 540	.3	8.4
421930	Recyclable material whsle . . . . .	285	46 540	.3	8.4
4219301	Iron & steel scrap processors & dealers . . . . .	196	36 334	.2	9.5
42193011	Iron & steel scrap processors (using power processing equipment) . . . . .	175	32 180	.2	X
42193012	Iron & steel scrap processors (not using power processing equip) . . . . .	21	4 154	Z	X
4219303	Other recyclable material whsle . . . . .	87	10 201	.1	5.6
42199	Other miscellaneous durable goods whsle . . . . .	608	130 981	.9	X
421990	Other miscellaneous durable goods whsle . . . . .	608	130 981	.9	X
4219902	Forest products (except lumber) whsle . . . . .	6	56	Z	X
4219903	General merchandise (durable goods) whsle . . . . .	590	126 059	.9	X
4219906	Other durable goods whsle . . . . .	9	1 114	Z	X
422	Wholesale trade, nondurable goods . . . . .	204	172 122	1.2	53.1
4224	Grocery & related products whsle . . . . .	6	890	Z	X
4226	Chemical & allied products whsle . . . . .	125	116 091	.8	9.0
42261	Plastics materials & basic forms & shapes whsle . . . . .	106	111 085	.8	10.0
422610	Plastics materials & basic forms & shapes whsle . . . . .	106	111 085	.8	10.0
42269	Other chemical & allied products whsle . . . . .	19	5 006	Z	1.6
422690	Other chemical & allied products whsle . . . . .	19	5 006	Z	1.6
4226902	Other chemical & allied products whsle . . . . .	16	4 982	Z	1.7
4227	Petroleum & petroleum products whsle . . . . .	8	239	Z	X
4229	Miscellaneous nondurable goods whsle . . . . .	64	54 901	.4	63.8
42291	Farm supplies whsle . . . . .	20	1 143	Z	X
422910	Farm supplies whsle . . . . .	20	1 143	Z	X
4229101	Farm supplies—farm dealers . . . . .	6	56	Z	X
4229102	Farm supplies—whsle distributors . . . . .	14	1 087	Z	X
42295	Paint, varnish, & supplies whsle . . . . .	6	1 122	Z	X
422950	Paint, varnish, & supplies whsle . . . . .	6	1 122	Z	X
4229501	Paint, varnish, & supplies whsle . . . . .	6	1 122	Z	X
42299	Other miscellaneous nondurable goods whsle . . . . .	37	52 160	.4	64.7
422990	Other miscellaneous nondurable goods whsle . . . . .	37	52 160	.4	64.7
4229902	General merchandise (nondurable goods) whsle . . . . .	17	49 148	.3	75.4
4229904	Other nondurable goods whsle . . . . .	18	3 000	Z	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1160</b>	<b>Other iron and steel products</b>	<b>4 195</b>	<b>13 300 272</b>	<b>100.0</b>	<b>64.8</b>
421	Wholesale trade, durable goods	4 160	13 276 625	99.8	63.7
4213	Lumber & other construction materials whsle	159	105 094	.8	4
42131	Lumber, plywood, millwork, & wood panel whsle	113	88 383	.7	5
421310	Lumber, plywood, millwork, & wood panel whsle	113	88 383	.7	5
4213101	Lumber without yard whsle	16	28 798	.2	X
4213102	Lumber with yard whsle	36	13 440	.1	2
4213103	Plywood, veneer, millwork, & wood panel whsle	61	46 145	.3	.9
42132	Brick, stone, & related construction materials whsle	7	2 001	Z	X
421320	Brick, stone, & related construction materials whsle	7	2 001	Z	X
4213201	Brick, block, tile, clay/cement sewer pipe whsle	7	2 001	Z	X
42133	Roofing, siding, & insulation material whsle	28	13 665	.1	X
421330	Roofing, siding, & insulation material whsle	28	13 665	.1	X
4213301	Roofing, siding, & insulation material whsle	28	13 665	.1	X
42139	Other construction materials whsle	11	1 045	Z	X
421390	Other construction materials whsle	11	1 045	Z	X
4213902	Other construction materials whsle	11	1 045	Z	X
4215	Metal & mineral (except petroleum) whsle	3 327	13 011 424	97.8	73.1
42151	Metal service centers & offices	3 317	12 943 872	97.3	73.0
421510	Metal service centers & offices	3 317	12 943 872	97.3	73.0
4215101	Ferrous metal service centers & sales offices	3 210	12 856 348	96.7	73.8
42151011	Ferrous metal service centers	2 373	9 941 983	74.8	75.0
42151012	Ferrous metal sales offices	837	2 914 365	21.9	69.7
4215102	Nonferrous metal service centers & sales offices	107	87 524	.7	64.1
42151021	Nonferrous metal service centers	93	76 610	.6	62.5
42151022	Nonferrous metal sales offices	14	10 914	.1	76.9
42152	Coal & other mineral & ore whsle	10	67 552	.5	49.8
421520	Coal & other mineral & ore whsle	10	67 552	.5	49.8
4215201	Coal whsle	7	65 828	.5	48.5
4216	Electrical goods whsle	8	7 551	.1	X
4217	Hardware, & plumbing & heating equipment & supplies whsle	25	11 325	.1	22.7
42171	Hardware whsle	18	10 282	.1	17.0
421710	Hardware whsle	18	10 282	.1	17.0
42172	Plumbing & heating equipment & supplies (hydronics) whsle	6	662	Z	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle	6	662	Z	X
4218	Machinery, equipment, & supplies whsle	223	63 314	.5	38.7
42183	Industrial machinery & equipment whsle	49	28 372	.2	19.6
421830	Industrial machinery & equipment whsle	49	28 372	.2	19.6
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	8	368	.2	X
4218303	General-purpose industrial machinery & equipment whsle	20	20 062	.2	22.0
4218304	Metalworking machinery & equipment whsle	10	1 134	Z	X
42184	Industrial supplies whsle	171	34 381	.3	39.3
421840	Industrial supplies whsle	171	34 381	.3	39.3
4218401	General-line industrial supplies whsle	122	11 758	.1	X
4218402	Mechanical power transmission supplies whsle	21	21 053	.2	X
4218405	Industrial valves & fittings (except fluid-power) whsle	18	1 160	Z	X
4219	Miscellaneous durable goods whsle	415	75 044	.6	5.5
42193	Recyclable material whsle	265	65 807	.5	6.0
421930	Recyclable material whsle	265	65 807	.5	6.0
4219301	Iron & steel scrap processors & dealers	198	58 168	.4	7.7
42193011	Iron & steel scrap processors (using power processing equipment)	180	38 330	.3	X
42193012	Iron & steel scrap processors (not using power processing equip)	18	19 838	.1	X
4219303	Other recyclable material whsle	67	7 639	.1	X
42199	Other miscellaneous durable goods whsle	150	9 237	.1	X
421990	Other miscellaneous durable goods whsle	150	9 237	.1	X
4219903	General merchandise (durable goods) whsle	148	9 123	.1	X
422	Wholesale trade, nondurable goods	35	23 647	.2	62.9
4226	Chemical & allied products whsle	24	21 977	.2	52.6
42261	Plastics materials & basic forms & shapes whsle	7	9 250	.1	61.6
422610	Plastics materials & basic forms & shapes whsle	7	9 250	.1	61.6
42269	Other chemical & allied products whsle	17	12 727	.1	42.0
422690	Other chemical & allied products whsle	17	12 727	.1	42.0
4226902	Other chemical & allied products whsle	13	12 625	.1	44.6
<b>1170</b>	<b>Alloy steel</b>	<b>1 882</b>	<b>4 447 882</b>	<b>100.0</b>	<b>71.3</b>
421	Wholesale trade, durable goods	1 868	4 423 744	99.5	70.2
4215	Metal & mineral (except petroleum) whsle	1 750	4 090 269	92.0	74.7
42151	Metal service centers & offices	1 750	4 090 269	92.0	74.0
421510	Metal service centers & offices	1 750	4 090 269	92.0	74.0
4215101	Ferrous metal service centers & sales offices	1 590	3 989 742	89.7	75.5
42151011	Ferrous metal service centers	1 282	2 886 713	64.9	75.9
42151012	Ferrous metal sales offices	308	1 103 029	24.8	75.0
4215102	Nonferrous metal service centers & sales offices	160	100 527	2.3	61.7
42151021	Nonferrous metal service centers	136	96 367	2.2	60.9
42151022	Nonferrous metal sales offices	24	4 160	.1	59.3
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	4 791	.1	X
4218	Machinery, equipment, & supplies whsle	9	290 254	6.5	X
42184	Industrial supplies whsle	8	290 248	6.5	X
421840	Industrial supplies whsle	8	290 248	6.5	X
4219	Miscellaneous durable goods whsle	100	37 675	.8	1.9
42193	Recyclable material whsle	99	37 644	.8	2.0
421930	Recyclable material whsle	99	37 644	.8	2.0
4219301	Iron & steel scrap processors & dealers	53	9 784	.2	.2
42193011	Iron & steel scrap processors (using power processing equipment)	45	8 889	.2	X
42193012	Iron & steel scrap processors (not using power processing equip)	8	895	.2	X
4219303	Other recyclable material whsle	46	27 860	.6	3.0

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1170</b>	<b>Alloy steel—Con.</b>				
422	Wholesale trade, nondurable goods	14	24 138	.5	7.9
4226	Chemical & allied products whsle	7	10 736	.2	14.2
42269	Other chemical & allied products whsle	6	10 692	.2	3.0
422690	Other chemical & allied products whsle	6	10 692	.2	3.0
4226902	Other chemical & allied products whsle	6	10 692	.2	3.1
<b>1180</b>	<b>Stainless steel</b>	<b>3 948</b>	<b>9 767 107</b>	<b>100.0</b>	<b>65.8</b>
421	Wholesale trade, durable goods	3 928	9 741 488	99.7	64.0
4211	Motor vehicle & motor vehicle parts & supplies whsle	7	531	Z	X
4215	Metal & mineral (except petroleum) whsle	2 955	9 428 489	96.5	74.4
42151	Metal service centers & offices	2 952	9 406 731	96.3	73.6
421510	Metal service centers & offices	2 952	9 406 731	96.3	73.6
4215101	Ferrous metal service centers & sales offices	2 420	8 154 859	83.5	73.8
42151011	Ferrous metal service centers	1 928	7 224 162	74.0	73.8
42151012	Ferrous metal sales offices	492	930 697	9.5	76.3
4215102	Nonferrous metal service centers & sales offices	532	1 251 872	12.8	73.4
42151021	Nonferrous metal service centers	448	1 221 676	12.5	72.7
42151022	Nonferrous metal sales offices	84	30 196	.3	68.0
4217	Hardware, & plumbing & heating equipment & supplies whsle	19	4 825	Z	70.7
42172	Plumbing & heating equipment & supplies (hydronics) whsle	12	3 723	Z	69.2
421720	Plumbing & heating equipment & supplies (hydronics) whsle	12	3 723	Z	69.2
4218	Machinery, equipment, & supplies whsle	40	81 280	.8	22.3
42183	Industrial machinery & equipment whsle	18	4 626	Z	61.3
421830	Industrial machinery & equipment whsle	18	4 626	Z	61.3
4218303	General-purpose industrial machinery & equipment whsle	8	3 636	Z	84.0
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	10	990	Z	31.1
42184	Industrial supplies whsle	22	76 654	.8	X
421840	Industrial supplies whsle	22	76 654	.8	X
4218405	Industrial valves & fittings (except fluid-power) whsle	21	64 562	.7	X
4219	Miscellaneous durable goods whsle	904	225 950	2.3	2.3
42193	Recyclable material whsle	904	225 950	2.3	2.4
421930	Recyclable material whsle	904	225 950	2.3	2.4
4219301	Iron & steel scrap processors & dealers	474	101 487	1.0	.7
42193011	Iron & steel scrap processors (using power processing equipment)	399	88 523	.9	X
42193012	Iron & steel scrap processors (not using power processing equip)	75	12 964	.1	X
4219302	Recyclable paper & paperboard whsle	16	695	Z	X
4219303	Other recyclable material whsle	414	123 768	1.3	4.4
422	Wholesale trade, nondurable goods	20	25 619	.3	77.6
4226	Chemical & allied products whsle	13	11 090	.1	27.0
42261	Plastics materials & basic forms & shapes whsle	9	11 013	.1	25.7
422610	Plastics materials & basic forms & shapes whsle	9	11 013	.1	25.7
<b>1200</b>	<b>Copper and brass</b>	<b>3 274</b>	<b>11 135 305</b>	<b>100.0</b>	<b>43.1</b>
421	Wholesale trade, durable goods	3 041	9 584 721	86.1	54.6
4211	Motor vehicle & motor vehicle parts & supplies whsle	14	3 802	Z	X
42114	Motor vehicle parts, (used) whsle	10	709	Z	X
421140	Motor vehicle parts, (used) whsle	10	709	Z	X
4212	Furniture & home furnishings whsle	20	16 320	.1	X
42122	Home furnishings whsle	17	15 846	.1	X
421220	Home furnishings whsle	17	15 846	.1	X
4212201	Household china, glassware, & crockery whsle	11	13 357	.1	X
4215	Metal & mineral (except petroleum) whsle	1 792	7 500 491	67.4	70.9
42151	Metal service centers & offices	1 790	7 500 221	67.4	70.3
421510	Metal service centers & offices	1 790	7 500 221	67.4	70.3
4215101	Ferrous metal service centers & sales offices	899	512 263	4.6	75.8
42151011	Ferrous metal service centers	712	422 516	3.8	77.1
42151012	Ferrous metal sales offices	187	89 747	.8	67.9
4215102	Nonferrous metal service centers & sales offices	891	6 987 958	62.8	63.9
42151021	Nonferrous metal service centers	633	5 202 702	46.7	66.2
42151022	Nonferrous metal sales offices	258	1 785 256	16.0	68.2
4216	Electrical goods whsle	16	4 758	Z	10.1
42161	Electrical apparatus & equip, wiring supp, & const material whsle	7	2 590	Z	21.0
421610	Electrical apparatus & equip, wiring supp, & const material whsle	7	2 590	Z	21.0
42169	Other electronic parts & equipment whsle	9	2 168	Z	X
421690	Other electronic parts & equipment whsle	9	2 168	Z	X
4216902	Electronic parts (excluding communications equipment) whsle	9	2 168	Z	X
4217	Hardware, & plumbing & heating equipment & supplies whsle	47	44 831	.4	40.9
42171	Hardware whsle	21	10 670	.1	22.6
421710	Hardware whsle	21	10 670	.1	22.6
42172	Plumbing & heating equipment & supplies (hydronics) whsle	16	24 882	.2	64.7
421720	Plumbing & heating equipment & supplies (hydronics) whsle	16	24 882	.2	64.7
42173	Warm air heating & air-conditioning equipment & supplies whsle	10	9 279	.1	1.7
421730	Warm air heating & air-conditioning equipment & supplies whsle	10	9 279	.1	1.7
4218	Machinery, equipment, & supplies whsle	69	13 530	.1	47.9
42183	Industrial machinery & equipment whsle	41	9 413	.1	51.3
421830	Industrial machinery & equipment whsle	41	9 413	.1	51.3
4218303	General-purpose industrial machinery & equipment whsle	33	7 939	.1	54.4
42184	Industrial supplies whsle	11	3 678	Z	38.4
421840	Industrial supplies whsle	11	3 678	Z	38.4
4218405	Industrial valves & fittings (except fluid-power) whsle	6	2 631	Z	X
42185	Service establishment equipment & supplies whsle	8	341	Z	X
421850	Service establishment equipment & supplies whsle	8	341	Z	X
4218504	Other service establishment equipment & supplies whsle	8	341	Z	X
42186	Transportation equipment & supplies (exc motor vehicle) whsle	6	68	Z	X
421860	Transportation equipment & supplies (exc motor vehicle) whsle	6	68	Z	X
4218601	Aircraft & aeronautical equipment & supplies whsle	6	68	Z	X

See footnotes at end of table.



**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1200</b>	<b>Copper and brass—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4219	Miscellaneous durable goods whsle .....	1 080	2 000 867	18.0	34.6
42193	Recyclable material whsle .....	765	434 797	3.9	1.2
421930	Recyclable material whsle .....	765	434 797	3.9	1.2
4219301	Iron & steel scrap processors & dealers .....	402	101 057	.9	.6
42193011	Iron & steel scrap processors (using power processing equipment) .....	278	88 488	.8	X
42193012	Iron & steel scrap processors (not using power processing equip) .....	124	12 569	.1	X
4219302	Recyclable paper & paperboard whsle .....	37	1 800	Z	X
4219303	Other recyclable material whsle .....	326	331 940	3.0	1.8
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	75	780 472	7.0	X
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	75	780 472	7.0	X
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	44	9 255	.1	X
4219402	Precious metal (excluding ores) whsle .....	31	771 217	6.9	X
42199	Other miscellaneous durable goods whsle .....	236	785 312	7.1	53.7
421990	Other miscellaneous durable goods whsle .....	236	785 312	7.1	53.7
4219903	General merchandise (durable goods) whsle .....	228	785 176	7.1	51.1
422	Wholesale trade, nondurable goods .....	233	1 550 584	13.9	.3
4226	Chemical & allied products whsle .....	131	47 055	.4	2.2
42261	Plastics materials & basic forms & shapes whsle .....	53	25 591	.2	6.4
422610	Plastics materials & basic forms & shapes whsle .....	53	25 591	.2	6.4
42269	Other chemical & allied products whsle .....	78	21 464	.2	.3
422690	Other chemical & allied products whsle .....	78	21 464	.2	.3
4226902	Other chemical & allied products whsle .....	73	21 428	.2	.3
4229	Miscellaneous nondurable goods whsle .....	83	1 495 852	13.4	X
42293	Flower, nursery stock, & florists' supplies whsle .....	8	548	Z	X
422930	Flower, nursery stock, & florists' supplies whsle .....	8	548	Z	X
42299	Other miscellaneous nondurable goods whsle .....	73	1 494 955	13.4	X
422990	Other miscellaneous nondurable goods whsle .....	73	1 494 955	13.4	X
4229901	Art goods whsle .....	21	6 460	.1	X
4229902	General merchandise (nondurable goods) whsle .....	26	1 472 413	13.2	X
4229904	Other nondurable goods whsle .....	26	16 082	.1	X
<b>1220</b>	<b>Aluminum shapes, forms, etc. ....</b>	<b>4 999</b>	<b>18 040 612</b>	<b>100.0</b>	<b>47.1</b>
421	Wholesale trade, durable goods .....	4 703	15 946 628	88.4	59.1
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	15	31 038	.2	X
42114	Motor vehicle parts, (used) whsle .....	8	386	Z	X
421140	Motor vehicle parts, (used) whsle .....	8	386	Z	X
4212	Furniture & home furnishings whsle .....	9	4 775	Z	X
42122	Home furnishings whsle .....	8	4 541	Z	X
421220	Home furnishings whsle .....	8	4 541	Z	X
4212201	Household china, glassware, & crockery whsle .....	6	3 357	Z	X
4213	Lumber & other construction materials whsle .....	301	125 869	.7	X
42131	Lumber, plywood, millwork, & wood panel whsle .....	94	29 651	.2	X
421310	Lumber, plywood, millwork, & wood panel whsle .....	94	29 651	.2	X
4213101	Lumber without yard whsle .....	17	4 442	Z	X
4213102	Lumber with yard whsle .....	11	3 572	Z	X
4213103	Plywood, veneer, millwork, & wood panel whsle .....	66	21 637	.1	X
42133	Roofing, siding, & insulation material whsle .....	131	63 336	.4	X
421330	Roofing, siding, & insulation material whsle .....	131	63 336	.4	X
4213301	Roofing, siding, & insulation material whsle .....	131	63 336	.4	X
42139	Other construction materials whsle .....	76	32 882	.2	X
421390	Other construction materials whsle .....	76	32 882	.2	X
4213901	Flat glass & other construction glass whsle .....	41	22 445	.1	X
4213902	Other construction materials whsle .....	35	10 437	.1	X
4215	Metal & mineral (except petroleum) whsle .....	3 308	14 469 518	80.2	71.2
42151	Metal service centers & offices .....	3 304	14 469 174	80.2	70.5
421510	Metal service centers & offices .....	3 304	14 469 174	80.2	70.5
4215101	Ferrous metal service centers & sales offices .....	1 596	2 123 570	11.8	74.0
42151011	Ferrous metal service centers .....	1 248	1 971 063	10.9	75.0
42151012	Ferrous metal sales offices .....	348	152 507	.8	67.0
4215102	Nonferrous metal service centers & sales offices .....	1 708	12 345 604	68.4	65.9
42151021	Nonferrous metal service centers .....	1 138	8 819 577	48.9	66.3
42151022	Nonferrous metal sales offices .....	570	3 526 027	19.5	64.8
4216	Electrical goods whsle .....	23	11 974	.1	X
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	11	8 910	Z	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	11	8 910	Z	X
42169	Other electronic parts & equipment whsle .....	12	3 064	Z	X
421690	Other electronic parts & equipment whsle .....	12	3 064	Z	X
4216902	Electronic parts (excluding communications equipment) whsle .....	12	3 064	Z	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	265	57 078	.3	1.6
42171	Hardware whsle .....	121	38 042	.2	2.6
421710	Hardware whsle .....	121	38 042	.2	2.6
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	52	7 728	Z	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	52	7 728	Z	X
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	85	10 724	.1	X
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	85	10 724	.1	X
42174	Refrigeration equipment & supplies whsle .....	7	584	Z	X
421740	Refrigeration equipment & supplies whsle .....	7	584	Z	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1220</b>	<b>Aluminum shapes, forms, etc.—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4218	Machinery, equipment, & supplies whsle .....	55	13 538	.1	27.2
42182	Farm & garden machinery & equipment whsle .....	6	562	Z	X
421820	Farm & garden machinery & equipment whsle .....	6	562	Z	X
42183	Industrial machinery & equipment whsle .....	24	6 127	Z	36.4
421830	Industrial machinery & equipment whsle .....	24	6 127	Z	36.4
4218303	General-purpose industrial machinery & equipment whsle .....	16	3 445	Z	55.6
42184	Industrial supplies whsle .....	13	3 909	Z	2.8
421840	Industrial supplies whsle .....	13	3 909	Z	2.8
4218406	Other industrial supplies whsle .....	12	3 865	Z	2.5
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	7	2 378	Z	X
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	7	2 378	Z	X
4218601	Aircraft & aeronautical equipment & supplies whsle.....	7	2 378	Z	X
4219	Miscellaneous durable goods whsle .....	723	1 231 279	6.8	42.1
42193	Recyclable material whsle .....	289	357 550	2.0	36.2
421930	Recyclable material whsle .....	289	357 550	2.0	36.2
4219301	Iron & steel scrap processors & dealers .....	130	18 703	.1	4.0
42193011	Iron & steel scrap processors (using power processing equipment) .....	95	17 172	.1	X
42193012	Iron & steel scrap processors (not using power processing equip) .....	35	1 531	Z	X
4219302	Recyclable paper & paperboard whsle .....	21	3 056	Z	X
4219303	Other recyclable material whsle .....	138	335 791	1.9	49.3
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	23	164 698	.9	X
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	23	164 698	.9	X
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	16	1 135	Z	X
4219402	Precious metal (excluding ores) whsle .....	7	163 563	.9	X
42199	Other miscellaneous durable goods whsle .....	409	709 010	3.9	53.2
421990	Other miscellaneous durable goods whsle .....	409	709 010	3.9	53.2
4219903	General merchandise (durable goods) whsle .....	390	704 279	3.9	50.7
4219906	Other durable goods whsle .....	15	3 888	Z	22.7
422	Wholesale trade, nondurable goods .....	296	2 093 984	11.6	1.5
4221	Paper & paper product whsle .....	6	4 613	Z	X
4226	Chemical & allied products whsle .....	180	110 310	.6	14.2
42261	Plastics materials & basic forms & shapes whsle .....	140	77 083	.4	20.9
422610	Plastics materials & basic forms & shapes whsle .....	140	77 083	.4	20.9
42269	Other chemical & allied products whsle .....	40	33 227	.2	X
422690	Other chemical & allied products whsle .....	40	33 227	.2	X
4226902	Other chemical & allied products whsle .....	39	33 191	.2	X
4229	Miscellaneous nondurable goods whsle .....	97	1 976 232	11.0	X
42299	Other miscellaneous nondurable goods whsle .....	93	1 975 050	10.9	X
422990	Other miscellaneous nondurable goods whsle .....	93	1 975 050	10.9	X
4229901	Art goods whsle .....	18	1 361	Z	X
4229902	General merchandise (nondurable goods) whsle .....	54	1 964 386	10.9	X
4229904	Other nondurable goods whsle .....	21	9 303	.1	X
<b>1230</b>	<b>Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)</b>	<b>1 640</b>	<b>7 815 082</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	1 598	7 254 755	92.8	X
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	9	1 832	Z	X
42114	Motor vehicle parts, (used) whsle .....	6	369	Z	X
421140	Motor vehicle parts, (used) whsle .....	6	369	Z	X
4215	Metal & mineral (except petroleum) whsle .....	1 012	6 468 596	82.8	X
42151	Metal service centers & offices .....	1 006	6 449 705	82.5	X
421510	Metal service centers & offices .....	1 006	6 449 705	82.5	X
4215101	Ferrous metal service centers & sales offices .....	356	439 801	5.6	X
42151011	Ferrous metal service centers .....	263	303 326	3.9	X
42151012	Ferrous metal sales offices .....	93	136 475	1.7	X
4215102	Nonferrous metal service centers & sales offices .....	650	6 009 904	76.9	X
42151021	Nonferrous metal service centers .....	455	5 057 020	64.7	X
42151022	Nonferrous metal sales offices .....	195	952 884	12.2	X
42152	Coal & other mineral & ore whsle .....	6	18 891	.2	X
421520	Coal & other mineral & ore whsle .....	6	18 891	.2	X
4216	Electrical goods whsle .....	9	40 550	.5	X
42169	Other electronic parts & equipment whsle .....	6	39 851	.5	X
421690	Other electronic parts & equipment whsle .....	6	39 851	.5	X
4216902	Electronic parts (excluding communications equipment) whsle .....	6	39 851	.5	X
4218	Machinery, equipment, & supplies whsle .....	119	158 144	2.0	X
42183	Industrial machinery & equipment whsle .....	98	155 217	2.0	X
421830	Industrial machinery & equipment whsle .....	98	155 217	2.0	X
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	10	6 925	.1	X
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	9	6 731	.1	X
4218303	General-purpose industrial machinery & equipment whsle .....	34	128 721	1.6	X
4218304	Metalworking machinery & equipment whsle .....	13	8 406	.1	X
4218305	Materials handling equipment whsle .....	13	2 973	Z	X
4218307	Other industrial machinery & equipment whsle .....	24	7 922	.1	X
42184	Industrial supplies whsle .....	20	2 919	Z	X
421840	Industrial supplies whsle .....	20	2 919	Z	X
4218401	General-line industrial supplies whsle .....	9	2 456	Z	X
4219	Miscellaneous durable goods whsle .....	448	585 581	7.5	X
42193	Recyclable material whsle .....	391	120 793	1.5	X
421930	Recyclable material whsle .....	391	120 793	1.5	X
4219301	Iron & steel scrap processors & dealers .....	169	73 341	.9	X
42193011	Iron & steel scrap processors (using power processing equipment) .....	144	72 238	.9	X
42193012	Iron & steel scrap processors (not using power processing equip) .....	25	1 103	Z	X
4219302	Recyclable paper & paperboard whsle .....	15	573	Z	X
4219303	Other recyclable material whsle .....	207	46 879	.6	X
42199	Other miscellaneous durable goods whsle .....	54	463 934	5.9	X
421990	Other miscellaneous durable goods whsle .....	54	463 934	5.9	X
4219903	General merchandise (durable goods) whsle .....	54	463 934	5.9	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1230</b>	<b>Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)—Con.</b>				
422	Wholesale trade, nondurable goods .....	42	560 327	7.2	X
4226	Chemical & allied products whsle .....	27	35 149	.5	X
42269	Other chemical & allied products whsle .....	24	32 483	.4	X
422690	Other chemical & allied products whsle .....	24	32 483	.4	X
4226902	Other chemical & allied products whsle .....	24	32 483	.4	X
4229	Miscellaneous nondurable goods whsle .....	7	521 317	6.7	X
<b>1300</b>	<b>Coal and coke .....</b>	<b>589</b>	<b>10 527 579</b>	<b>100.0</b>	<b>46.5</b>
421	Wholesale trade, durable goods .....	552	10 129 938	96.2	61.4
4215	Metal & mineral (except petroleum) whsle .....	485	9 746 792	92.6	70.7
42151	Metal service centers & offices .....	20	171 522	1.6	33.8
421510	Metal service centers & offices .....	20	171 522	1.6	33.8
4215101	Ferrous metal service centers & sales offices .....	17	160 818	1.5	54.8
42151011	Ferrous metal service centers .....	10	145 861	1.4	73.0
42151012	Ferrous metal sales offices .....	7	14 957	.1	12.6
42152	Coal & other mineral & ore whsle .....	465	9 575 270	91.0	80.3
421520	Coal & other mineral & ore whsle .....	465	9 575 270	91.0	80.3
4215201	Coal whsle .....	452	9 537 760	90.6	77.9
4215202	Other mineral & ore whsle .....	13	37 510	.4	X
4219	Miscellaneous durable goods whsle .....	62	373 035	3.5	.7
42193	Recyclable material whsle .....	7	5 918	.1	73.3
421930	Recyclable material whsle .....	7	5 918	.1	73.3
4219301	Iron & steel scrap processors & dealers .....	7	5 918	.1	71.0
42193011	Iron & steel scrap processors (using power processing equipment) .....	7	5 918	.1	X
42199	Other miscellaneous durable goods whsle .....	52	363 190	3.5	X
421990	Other miscellaneous durable goods whsle .....	52	363 190	3.5	X
4219902	Forest products (except lumber) whsle .....	8	380	Z	X
4219903	General merchandise (durable goods) whsle .....	44	362 810	3.4	X
422	Wholesale trade, nondurable goods .....	37	397 641	3.8	6.8
4227	Petroleum & petroleum products whsle .....	13	37 529	.4	13.5
42271	Petroleum bulk stations & terminals .....	7	13 071	.1	46.8
422710	Petroleum bulk stations & terminals .....	7	13 071	.1	46.8
4227101	Petroleum bulk stations & terminals (except LP) .....	7	13 071	.1	46.9
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	6	24 458	.2	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	6	24 458	.2	X
4229	Miscellaneous nondurable goods whsle .....	18	238 445	2.3	X
42291	Farm supplies whsle .....	8	297	Z	X
422910	Farm supplies whsle .....	8	297	Z	X
42299	Other miscellaneous nondurable goods whsle .....	10	238 148	2.3	X
422990	Other miscellaneous nondurable goods whsle .....	10	238 148	2.3	X
<b>1320</b>	<b>Minerals and ores (excluding coal, precious stones, and crude oil) .....</b>	<b>537</b>	<b>6 941 649</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	430	6 146 411	88.5	X
4215	Metal & mineral (except petroleum) whsle .....	364	4 399 789	63.4	X
42151	Metal service centers & offices .....	39	327 617	4.7	X
421510	Metal service centers & offices .....	39	327 617	4.7	X
4215101	Ferrous metal service centers & sales offices .....	28	70 200	1.0	X
42151011	Ferrous metal service centers .....	18	59 693	.9	X
42151012	Ferrous metal sales offices .....	10	10 507	.2	X
4215102	Nonferrous metal service centers & sales offices .....	11	257 417	3.7	X
42151021	Nonferrous metal service centers .....	8	256 992	3.7	X
42152	Coal & other mineral & ore whsle .....	325	4 072 172	58.7	X
421520	Coal & other mineral & ore whsle .....	325	4 072 172	58.7	X
4215201	Coal whsle .....	21	30 596	.4	X
4215202	Other mineral & ore whsle .....	304	4 041 576	58.2	X
4218	Machinery, equipment, & supplies whsle .....	8	1 401	Z	X
4219	Miscellaneous durable goods whsle .....	57	1 744 333	25.1	X
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	24	3 910	.1	X
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	24	3 910	.1	X
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	14	3 653	.1	X
4219402	Precious metal (excluding ores) whsle .....	10	257	Z	X
42199	Other miscellaneous durable goods whsle .....	28	1 740 138	25.1	X
421990	Other miscellaneous durable goods whsle .....	28	1 740 138	25.1	X
4219903	General merchandise (durable goods) whsle .....	28	1 740 138	25.1	X
422	Wholesale trade, nondurable goods .....	107	795 238	11.5	X
4226	Chemical & allied products whsle .....	65	143 750	2.1	X
42269	Other chemical & allied products whsle .....	60	121 754	1.8	X
422690	Other chemical & allied products whsle .....	60	121 754	1.8	X
4226902	Other chemical & allied products whsle .....	60	121 754	1.8	X
4229	Miscellaneous nondurable goods whsle .....	37	624 787	9.0	X
42299	Other miscellaneous nondurable goods whsle .....	35	623 541	9.0	X
422990	Other miscellaneous nondurable goods whsle .....	35	623 541	9.0	X
4229902	General merchandise (nondurable goods) whsle .....	35	623 541	9.0	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1400</b>	<b>Electrical apparatus and equipment</b> .....	<b>23 702</b>	<b>86 753 145</b>	<b>100.0</b>	<b>44.0</b>
421	Wholesale trade, durable goods .....	23 119	86 501 424	99.7	44.8
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	203	186 951	.2	1.8
42112	Motor vehicle supplies & new parts whsle .....	189	151 413	.2	2.4
421120	Motor vehicle supplies & new parts whsle .....	189	151 413	.2	2.4
4211201	Motor vehicle supplies & new parts—warehouse distributors.....	73	71 246	.1	2.8
4211202	Motor vehicle supplies & new parts—jobbers .....	108	76 235	.1	X
4211203	Petroleum products marketing equipment whsle .....	8	3 932	Z	X
42114	Motor vehicle parts, (used) whsle .....	6	77	Z	X
421140	Motor vehicle parts, (used) whsle .....	6	77	Z	X
4212	Furniture & home furnishings whsle .....	44	50 122	.1	19.7
42121	Furniture whsle .....	14	11 700	Z	64.7
421210	Furniture whsle .....	14	11 700	Z	64.7
4212101	Household & lawn furniture whsle .....	11	8 883	Z	67.3
42122	Home furnishings whsle .....	30	38 422	Z	6.4
421220	Home furnishings whsle .....	30	38 422	Z	6.4
4212203	Floor coverings whsle .....	7	7 875	Z	X
4212204	Other home furnishings whsle .....	18	30 205	Z	11.1
4213	Lumber & other construction materials whsle .....	210	62 125	.1	1.2
42131	Lumber, plywood, millwork, & wood panel whsle .....	114	36 904	Z	.8
421310	Lumber, plywood, millwork, & wood panel whsle .....	114	36 904	Z	.8
4213101	Lumber without yard whsle .....	17	6 308	X	X
4213102	Lumber with yard whsle .....	14	1 188	Z	X
4213103	Plywood, veneer, millwork, & wood panel whsle.....	83	29 408	Z	.9
42133	Roofing, siding, & insulation material whsle .....	23	10 481	Z	X
421330	Roofing, siding, & insulation material whsle .....	23	10 481	Z	X
4213301	Roofing, siding, & insulation material whsle.....	23	10 481	Z	X
42139	Other construction materials whsle .....	69	14 421	Z	7.0
421390	Other construction materials whsle .....	69	14 421	Z	7.0
4213901	Flat glass & other construction glass whsle .....	8	2 150	Z	X
4213902	Other construction materials whsle .....	61	12 271	Z	4.9
4214	Professional & commercial equipment & supplies whsle.....	540	879 491	1.0	1.2
42141	Photographic equipment & supplies whsle .....	17	9 635	Z	28.7
421410	Photographic equipment & supplies whsle .....	17	9 635	Z	28.7
42142	Office equipment whsle .....	49	302 189	.3	X
421420	Office equipment whsle .....	49	302 189	.3	X
42143	Computer & computer peripheral equipment & software whsle .....	374	524 146	.6	2.0
421430	Computer & computer peripheral equipment & software whsle .....	374	524 146	.6	2.0
4214301	Computer & peripheral equipment whsle .....	355	513 458	.6	.6
421430101	Computers & peripheral equipment for resale .....	58	17 282	Z	X
421430102	Computers & peripheral equipment for end use .....	297	496 176	.6	.5
4214302	Computer software (packaged) whsle .....	19	10 688	Z	X
42144	Other commercial equipment whsle .....	15	1 472	Z	27.7
421440	Other commercial equipment whsle .....	15	1 472	Z	27.7
4214402	Store machines & equipment whsle .....	15	1 472	Z	23.9
42145	Medical, dental, & hospital equipment & supplies whsle .....	35	14 848	Z	16.7
421450	Medical, dental, & hospital equipment & supplies whsle .....	35	14 848	Z	16.7
4214501	Surgical, medical, & hospital supplies whsle .....	33	14 828	Z	16.5
42149	Other professional equipment & supplies whsle .....	46	24 516	Z	14.7
421490	Other professional equipment & supplies whsle .....	46	24 516	Z	14.7
4214902	Other professional equipment & supplies whsle .....	46	24 516	Z	15.0
4215	Metal & mineral (except petroleum) whsle .....	267	219 852	.3	.5
42151	Metal service centers & offices .....	266	219 847	.3	.5
421510	Metal service centers & offices .....	266	219 847	.3	.5
4215101	Ferrous metal service centers & sales offices .....	224	141 110	.2	.4
42151011	Ferrous metal service centers .....	170	115 294	.1	.3
42151012	Ferrous metal sales offices .....	54	25 816	Z	3.6
4215102	Nonferrous metal service centers & sales offices .....	42	78 737	.1	.7
42151021	Nonferrous metal service centers .....	27	32 588	Z	X
42151022	Nonferrous metal sales offices .....	15	46 149	.1	1.3
4216	Electrical goods whsle .....	16 057	82 149 263	94.7	60.0
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	13 431	77 935 259	89.8	59.9
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	13 431	77 935 259	89.8	59.9
42162	Electrical appliance, television & radio set whsle .....	246	317 153	.4	61.5
421620	Electrical appliance, television & radio set whsle .....	246	317 153	.4	61.5
42169	Other electronic parts & equipment whsle .....	2 380	3 896 851	4.5	62.9
421690	Other electronic parts & equipment whsle .....	2 380	3 896 851	4.5	62.9
4216901	Communications equipment & supplies whsle .....	682	1 597 074	1.8	63.6
4216902	Electronic parts (excluding communications equipment) whsle .....	1 698	2 299 777	2.7	63.0
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	1 356	1 110 751	1.3	6.3
42171	Hardware whsle .....	390	614 012	.7	6.9
421710	Hardware whsle .....	390	614 012	.7	6.9
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	300	272 395	.3	8.0
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	300	272 395	.3	8.0
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	533	184 317	.2	4.1
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	533	184 317	.2	4.1
42174	Refrigeration equipment & supplies whsle .....	133	40 027	Z	1.9
421740	Refrigeration equipment & supplies whsle .....	133	40 027	Z	1.9

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1400</b>	<b>Electrical apparatus and equipment—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4218	Machinery, equipment, & supplies whsle . . . . .	2 824	1 285 558	1.5	5.1
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	169	202 067	.2	4.2
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	169	202 067	.2	4.2
42182	Farm & garden machinery & equipment whsle . . . . .	237	37 248	Z	12.1
421820	Farm & garden machinery & equipment whsle . . . . .	237	37 248	Z	12.1
4218201	Farm machinery & equipment—farm dealers . . . . .	148	6 846	Z	1.0
4218202	Farm machinery & equipment—whsle distributors . . . . .	80	18 562	Z	8.4
4218203	Lawn & garden machinery & equipment whsle . . . . .	9	11 840	Z	X
42183	Industrial machinery & equipment whsle . . . . .	1 083	608 581	.7	6.8
421830	Industrial machinery & equipment whsle . . . . .	1 083	608 581	.7	6.8
4218301	Food-processing machinery & equipment whsle . . . . .	11	3 255	Z	.7
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	95	44 208	.1	X
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	36	19 809	Z	X
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	59	24 399	Z	X
4218303	General-purpose industrial machinery & equipment whsle . . . . .	571	352 105	.4	9.6
4218304	Metallworking machinery & equipment whsle . . . . .	48	19 946	Z	X
4218305	Materials handling equipment whsle . . . . .	147	105 477	.1	5.0
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	71	52 336	.1	X
4218307	Other industrial machinery & equipment whsle . . . . .	140	31 254	Z	2.1
42184	Industrial supplies whsle . . . . .	1 241	373 374	.4	1.5
421840	Industrial supplies whsle . . . . .	1 241	373 374	.4	1.5
4218401	General-line industrial supplies whsle . . . . .	445	86 419	.1	.8
4218402	Mechanical power transmission supplies whsle . . . . .	538	177 570	.2	.7
4218403	Welding supplies whsle . . . . .	36	8 179	Z	X
4218404	Industrial containers & supplies whsle . . . . .	13	2 584	Z	X
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	90	63 215	.1	X
4218406	Other industrial supplies whsle . . . . .	119	35 407	Z	.6
42185	Service establishment equipment & supplies whsle . . . . .	19	2 070	Z	38.9
421850	Service establishment equipment & supplies whsle . . . . .	19	2 070	Z	38.9
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	7	681	Z	X
4218504	Other service establishment equipment & supplies whsle . . . . .	10	1 187	Z	X
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	75	62 218	.1	X
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	75	62 218	.1	X
4218601	Aircraft & aeronautical equipment & supplies whsle . . . . .	29	51 429	.1	X
4218602	Marine machinery, equipment, & supplies whsle . . . . .	36	9 148	Z	X
4218603	Other transportation equipment & supplies whsle . . . . .	10	1 641	Z	X
4219	Miscellaneous durable goods whsle . . . . .	1 618	557 311	.6	1.5
42191	Sporting & recreational goods & supplies whsle . . . . .	47	44 750	.1	X
421910	Sporting & recreational goods & supplies whsle . . . . .	47	44 750	.1	X
42192	Toy & hobby goods & supplies whsle . . . . .	32	40 885	Z	X
421920	Toy & hobby goods & supplies whsle . . . . .	32	40 885	Z	X
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	10	4 292	Z	62.1
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	10	4 292	Z	62.1
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	10	4 292	Z	59.3
42199	Other miscellaneous durable goods whsle . . . . .	1 525	466 458	.5	1.0
421990	Other miscellaneous durable goods whsle . . . . .	1 525	466 458	.5	1.0
4219903	General merchandise (durable goods) whsle . . . . .	1 420	415 830	.5	.6
4219904	Prerecorded media whsle . . . . .	14	5 222	Z	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle . . . . .	11	1 449	Z	X
4219905	Fire extinguishers & fire safety equipment whsle . . . . .	21	4 335	Z	X
4219906	Other durable goods whsle . . . . .	64	33 463	Z	3.9
422	Wholesale trade, nondurable goods . . . . .	583	251 721	.3	4.6
4221	Paper & paper product whsle . . . . .	22	1 826	Z	1.2
42212	Stationery & office supplies whsle . . . . .	6	141	Z	3.6
422120	Stationery & office supplies whsle . . . . .	6	141	Z	3.6
42213	Industrial & personal service paper whsle . . . . .	16	1 685	Z	.9
422130	Industrial & personal service paper whsle . . . . .	16	1 685	Z	.9
4222	Drugs, & druggists' sundries whsle . . . . .	27	36 173	Z	54.7
42221	Drugs, & druggists' sundries whsle . . . . .	27	36 173	Z	54.7
422210	Drugs, & druggists' sundries whsle . . . . .	27	36 173	Z	54.7
4222101	General-line drugs whsle . . . . .	21	33 591	Z	66.8
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	6	2 582	Z	X
4223	Apparel, piece goods, & notions whsle . . . . .	25	5 739	Z	2.7
42231	Piece goods, notions, & other dry goods whsle . . . . .	11	2 066	Z	X
422310	Piece goods, notions, & other dry goods whsle . . . . .	11	2 066	Z	X
4223101	Piece goods—jobbers . . . . .	7	1 713	Z	X
42232	Men's & boys' clothing & furnishings whsle . . . . .	12	3 646	Z	X
422320	Men's & boys' clothing & furnishings whsle . . . . .	12	3 646	Z	X
4224	Grocery & related products whsle . . . . .	22	27 213	Z	X
42242	Packaged frozen food whsle . . . . .	6	867	Z	X
422420	Packaged frozen food whsle . . . . .	6	867	Z	X
42249	Other grocery & related products whsle . . . . .	10	936	Z	X
422490	Other grocery & related products whsle . . . . .	10	936	Z	X
4224906	Other grocery specialties whsle . . . . .	7	254	Z	X
4226	Chemical & allied products whsle . . . . .	101	22 403	Z	2.9
42261	Plastics materials & basic forms & shapes whsle . . . . .	47	14 516	Z	15.9
422610	Plastics materials & basic forms & shapes whsle . . . . .	47	14 516	Z	15.9
42269	Other chemical & allied products whsle . . . . .	54	7 887	Z	.1
422690	Other chemical & allied products whsle . . . . .	54	7 887	Z	.1
4226901	Industrial gases (except LP) whsle . . . . .	7	3 050	Z	X
4226902	Other chemical & allied products whsle . . . . .	47	4 837	Z	.1
4227	Petroleum & petroleum products whsle . . . . .	9	2 008	Z	55.0
42271	Petroleum bulk stations & terminals . . . . .	7	1 949	Z	59.0
422710	Petroleum bulk stations & terminals . . . . .	7	1 949	Z	59.0
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	7	1 935	Z	60.4
42271011	Petroleum bulk stations (except LP) . . . . .	7	1 935	Z	54.8

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1400</b>	<b>Electrical apparatus and equipment—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4229	Miscellaneous nondurable goods whsle .....	372	155 871	.2	1.5
42291	Farm supplies whsle .....	13	2 156	Z	X
422910	Farm supplies whsle .....	13	2 156	Z	X
4229102	Farm supplies—whsle distributors .....	13	2 156	Z	X
42292	Book, periodical, & newspaper whsle .....	14	481	Z	X
422920	Book, periodical, & newspaper whsle .....	14	481	Z	X
42295	Paint, varnish, & supplies whsle .....	19	57 635	.1	X
422950	Paint, varnish, & supplies whsle .....	19	57 635	.1	X
4229501	Paint, varnish, & supplies whsle .....	19	57 635	.1	X
42299	Other miscellaneous nondurable goods whsle .....	325	95 253	.1	.6
422990	Other miscellaneous nondurable goods whsle .....	325	95 253	.1	.6
4229901	Art goods whsle .....	24	1 785	Z	7.8
4229902	General merchandise (nondurable goods) whsle .....	243	84 512	.1	.2
4229904	Other nondurable goods whsle .....	58	8 956	Z	20.9
<b>1500</b>	<b>Electrical appliances, household .....</b>	<b>7 920</b>	<b>51 223 251</b>	<b>100.0</b>	<b>51.3</b>
421	Wholesale trade, durable goods .....	7 326	51 000 708	99.6	52.5
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	49	112 629	.2	66.3
42111	Automobile & other motor vehicle whsle .....	6	3 696	Z	X
421110	Automobile & other motor vehicle whsle .....	6	3 696	Z	X
4211101	Automobile & motorcycle whsle .....	6	3 696	Z	X
42112	Motor vehicle supplies & new parts whsle .....	29	108 726	.2	56.3
421120	Motor vehicle supplies & new parts whsle .....	29	108 726	.2	56.3
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	6	87 920	.2	66.2
4211202	Motor vehicle supplies & new parts—jobbers .....	23	20 806	Z	X
42114	Motor vehicle parts, (used) whsle .....	9	154	Z	10.1
421140	Motor vehicle parts, (used) whsle .....	9	154	Z	10.1
4212	Furniture & home furnishings whsle .....	217	207 003	.4	21.6
42121	Furniture whsle .....	39	52 765	.1	34.7
421210	Furniture whsle .....	39	52 765	.1	34.7
4212101	Household & lawn furniture whsle .....	36	35 704	.1	39.8
42122	Home furnishings whsle .....	178	154 238	.3	17.7
421220	Home furnishings whsle .....	178	154 238	.3	17.7
4212201	Household china, glassware, & crockery whsle .....	59	35 500	.1	X
4212202	Linens, domestics, draperies, & curtains whsle .....	16	13 576	Z	2.4
4212203	Floor coverings whsle .....	15	13 472	Z	38.9
4212204	Other home furnishings whsle .....	88	91 690	.2	27.5
4213	Lumber & other construction materials whsle .....	104	43 677	.1	.9
42131	Lumber, plywood, millwork, & wood panel whsle .....	73	28 348	.1	2.5
421310	Lumber, plywood, millwork, & wood panel whsle .....	73	28 348	.1	2.5
4213101	Lumber without yard whsle .....	14	1 334	Z	X
4213102	Lumber with yard whsle .....	9	522	Z	X
4213103	Plywood, veneer, millwork, & wood panel whsle .....	50	26 492	.1	3.0
42139	Other construction materials whsle .....	30	14 940	Z	X
421390	Other construction materials whsle .....	30	14 940	Z	X
4213902	Other construction materials whsle .....	30	14 940	Z	X
4214	Professional & commercial equipment & supplies whsle .....	182	317 033	.6	22.9
42141	Photographic equipment & supplies whsle .....	27	42 322	.1	12.3
421410	Photographic equipment & supplies whsle .....	27	42 322	.1	12.3
42142	Office equipment whsle .....	29	35 778	.1	50.1
421420	Office equipment whsle .....	29	35 778	.1	50.1
42143	Computer & computer peripheral equipment & software whsle .....	100	232 307	.5	23.2
421430	Computer & computer peripheral equipment & software whsle .....	100	232 307	.5	23.2
4214301	Computer & peripheral equipment whsle .....	91	213 416	.4	22.4
42143011	Computers & peripheral equipment for resale .....	60	205 908	.4	X
42143012	Computers & peripheral equipment for end use .....	31	7 508	Z	18.8
4214302	Computer software (packaged) whsle .....	9	18 891	Z	X
42144	Other commercial equipment whsle .....	23	5 243	Z	X
421440	Other commercial equipment whsle .....	23	5 243	Z	X
4214401	Restaurant & hotel equipment & supplies whsle .....	19	5 237	Z	X
4215	Metal & mineral (except petroleum) whsle .....	9	3 082	Z	X
42151	Metal service centers & offices .....	9	3 082	Z	X
421510	Metal service centers & offices .....	9	3 082	Z	X
4215101	Ferrous metal service centers & sales offices .....	8	2 424	Z	X
42151011	Ferrous metal service centers .....	6	2 360	Z	X
4216	Electrical goods whsle .....	4 825	48 666 162	95.0	61.6
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	405	418 121	.8	36.8
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	405	418 121	.8	36.8
42162	Electrical appliance, television & radio set whsle .....	3 895	47 154 390	92.1	65.9
421620	Electrical appliance, television & radio set whsle .....	3 895	47 154 390	92.1	65.9
42169	Other electronic parts & equipment whsle .....	525	1 093 651	2.1	44.7
421690	Other electronic parts & equipment whsle .....	525	1 093 651	2.1	44.7
4216901	Communications equipment & supplies whsle .....	296	236 535	.5	56.6
4216902	Electronic parts (excluding communications equipment) whsle .....	229	857 116	1.7	39.6
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	485	816 266	1.6	1.5
42171	Hardware whsle .....	132	633 859	1.2	.9
421710	Hardware whsle .....	132	633 859	1.2	.9
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	138	68 572	.1	1.1
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	138	68 572	.1	1.1
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	203	111 572	.2	5.1
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	203	111 572	.2	5.1
42174	Refrigeration equipment & supplies whsle .....	12	2 263	Z	17.9
421740	Refrigeration equipment & supplies whsle .....	12	2 263	Z	17.9

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1500</b>	<b>Electrical appliances, household—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4218	Machinery, equipment, & supplies whsle .....	126	34 834	.1	11.6
42181	Construction & mining (except petroleum) machinery & equip whsle .....	7	490	Z	33.0
421810	Construction & mining (except petroleum) machinery & equip whsle .....	7	490	Z	33.0
42182	Farm & garden machinery & equipment whsle .....	57	12 767	Z	X
421820	Farm & garden machinery & equipment whsle .....	57	12 767	Z	X
4218201	Farm machinery & equipment—farm dealers .....	46	8 125	Z	X
4218203	Lawn & garden machinery & equipment whsle .....	6	602	Z	X
42183	Industrial machinery & equipment whsle .....	43	17 586	Z	25.4
421830	Industrial machinery & equipment whsle .....	43	17 586	Z	25.4
4218303	General-purpose industrial machinery & equipment whsle .....	29	7 794	Z	25.7
4218307	Other industrial machinery & equipment whsle .....	7	929	Z	X
42185	Service establishment equipment & supplies whsle .....	17	3 942	Z	X
421850	Service establishment equipment & supplies whsle .....	17	3 942	Z	X
4218501	Beauty & barber shop equipment & supplies whsle .....	13	2 283	Z	X
4219	Miscellaneous durable goods whsle .....	1 329	800 022	1.6	4.3
42191	Sporting & recreational goods & supplies whsle .....	26	119 005	.2	26.5
421910	Sporting & recreational goods & supplies whsle .....	26	119 005	.2	26.5
42192	Toy & hobby goods & supplies whsle .....	31	58 461	.1	X
421920	Toy & hobby goods & supplies whsle .....	31	58 461	.1	X
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	40	60 924	.1	.3
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	40	60 924	.1	.3
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	39	60 900	.1	.3
42199	Other miscellaneous durable goods whsle .....	1 232	561 632	1.1	1.0
421990	Other miscellaneous durable goods whsle .....	1 232	561 632	1.1	1.0
4219903	General merchandise (durable goods) whsle .....	1 167	518 260	1.0	.3
4219904	Prerecorded media whsle .....	8	31 593	.1	X
4219906	Other durable goods whsle .....	52	7 777	Z	X
422	Wholesale trade, nondurable goods .....	594	222 543	.4	3.1
4221	Paper & paper product whsle .....	35	17 860	Z	.6
42212	Stationery & office supplies whsle .....	28	15 140	Z	.7
422120	Stationery & office supplies whsle .....	28	15 140	Z	.7
4222	Drugs, & druggists' sundries whsle .....	80	121 388	.2	3.6
42221	Drugs, & druggists' sundries whsle .....	80	121 388	.2	3.6
422210	Drugs, & druggists' sundries whsle .....	80	121 388	.2	3.6
4222101	General-line drugs whsle .....	39	29 431	.1	1.2
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	41	91 957	.2	4.4
4223	Apparel, piece goods, & notions whsle .....	21	4 695	Z	8.0
42232	Men's & boys' clothing & furnishings whsle .....	8	3 192	Z	2.8
422320	Men's & boys' clothing & furnishings whsle .....	8	3 192	Z	2.8
42233	Women's, children's, & infants' clothing & accessories whsle .....	6	947	Z	X
422330	Women's, children's, & infants' clothing & accessories whsle .....	6	947	Z	X
4224	Grocery & related products whsle .....	42	15 517	Z	1.1
42241	General-line grocery whsle .....	6	190	Z	70.3
422410	General-line grocery whsle .....	6	190	Z	70.3
4224103	Other general-line grocery whsle .....	6	190	Z	70.7
42249	Other grocery & related products whsle .....	33	15 104	Z	.6
422490	Other grocery & related products whsle .....	33	15 104	Z	.6
4224906	Other grocery specialties whsle .....	24	12 644	Z	.9
4226	Chemical & allied products whsle .....	40	5 118	Z	9.6
42261	Plastics materials & basic forms & shapes whsle .....	13	3 063	Z	6.1
422610	Plastics materials & basic forms & shapes whsle .....	13	3 063	Z	6.1
42269	Other chemical & allied products whsle .....	27	2 055	Z	20.9
422690	Other chemical & allied products whsle .....	27	2 055	Z	20.9
4226902	Other chemical & allied products whsle .....	26	2 049	Z	21.0
4227	Petroleum & petroleum products whsle .....	32	3 607	Z	X
42271	Petroleum bulk stations & terminals .....	32	3 607	Z	X
422710	Petroleum bulk stations & terminals .....	32	3 607	Z	X
4227102	Liquefied petroleum bulk stations & terminals .....	29	3 361	Z	X
4229	Miscellaneous nondurable goods whsle .....	344	54 358	.1	3.1
42291	Farm supplies whsle .....	19	1 320	Z	17.1
422910	Farm supplies whsle .....	19	1 320	Z	17.1
4229101	Farm supplies—farm dealers .....	15	497	Z	7.1
42292	Book, periodical, & newspaper whsle .....	8	399	Z	X
422920	Book, periodical, & newspaper whsle .....	8	399	Z	X
42299	Other miscellaneous nondurable goods whsle .....	312	52 265	.1	2.3
422990	Other miscellaneous nondurable goods whsle .....	312	52 265	.1	2.3
4229901	Art goods whsle .....	9	1 163	Z	29.7
4229902	General merchandise (nondurable goods) whsle .....	274	47 114	.1	.4
4229904	Other nondurable goods whsle .....	29	3 988	Z	14.2

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1600</b>	<b>Electronic parts and equipment, except communication</b>	<b>20 513</b>	<b>128 809 401</b>	<b>100.0</b>	<b>47.1</b>
421	Wholesale trade, durable goods	19 707	128 292 232	99.6	47.8
4211	Motor vehicle & motor vehicle parts & supplies whsle	253	116 863	.1	7.5
42111	Automobile & other motor vehicle whsle	12	3 056	Z	X
421110	Automobile & other motor vehicle whsle	12	3 056	Z	X
4211101	Automobile & motorcycle whsle	8	83	Z	X
42112	Motor vehicle supplies & new parts whsle	204	112 686	.1	6.4
421120	Motor vehicle supplies & new parts whsle	204	112 686	.1	6.4
4211201	Motor vehicle supplies & new parts—warehouse distributors	78	26 401	X	X
4211202	Motor vehicle supplies & new parts—jobbers	115	82 915	.1	10.1
4211203	Petroleum products marketing equipment whsle	11	3 370	Z	X
42114	Motor vehicle parts, (used) whsle	35	864	Z	X
421140	Motor vehicle parts, (used) whsle	35	864	Z	X
4212	Furniture & home furnishings whsle	31	13 937	Z	40.0
42121	Furniture whsle	13	3 794	Z	X
421210	Furniture whsle	13	3 794	Z	X
4212102	Office & business furniture whsle	8	3 617	Z	X
42122	Home furnishings whsle	18	10 143	Z	43.1
421220	Home furnishings whsle	18	10 143	Z	43.1
4212203	Floor coverings whsle	10	6 903	Z	48.7
4213	Lumber & other construction materials whsle	83	13 227	Z	1.7
42131	Lumber, plywood, millwork, & wood panel whsle	56	6 577	Z	1.6
421310	Lumber, plywood, millwork, & wood panel whsle	56	6 577	Z	1.6
4213101	Lumber without yard whsle	19	1 417	Z	X
4213103	Plywood, veneer, millwork, & wood panel whsle	35	4 528	Z	2.1
42139	Other construction materials whsle	20	4 334	Z	X
421390	Other construction materials whsle	20	4 334	Z	X
4213902	Other construction materials whsle	20	4 334	Z	X
4214	Professional & commercial equipment & supplies whsle	1 025	1 825 583	1.4	3.5
42141	Photographic equipment & supplies whsle	111	395 639	.3	.7
421410	Photographic equipment & supplies whsle	111	395 639	.3	.7
42142	Office equipment whsle	138	32 023	Z	17.0
421420	Office equipment whsle	138	32 023	Z	17.0
42143	Computer & computer peripheral equipment & software whsle	606	1 339 245	1.0	6.4
421430	Computer & computer peripheral equipment & software whsle	606	1 339 245	1.0	6.4
4214301	Computer & peripheral equipment whsle	573	1 328 250	1.0	6.3
42143011	Computers & peripheral equipment for resale	191	1 201 592	.9	X
42143012	Computers & peripheral equipment for end use	382	126 658	.1	1.0
4214302	Computer software (packaged) whsle	33	10 995	Z	X
42144	Other commercial equipment whsle	64	18 182	Z	X
421440	Other commercial equipment whsle	64	18 182	Z	X
4214401	Restaurant & hotel equipment & supplies whsle	18	6 312	Z	X
4214402	Store machines & equipment whsle	46	11 870	Z	X
42145	Medical, dental, & hospital equipment & supplies whsle	37	5 930	Z	X
421450	Medical, dental, & hospital equipment & supplies whsle	37	5 930	Z	X
4214501	Surgical, medical, & hospital supplies whsle	35	5 867	Z	X
42146	Ophthalmic goods whsle	6	2 330	Z	X
421460	Ophthalmic goods whsle	6	2 330	Z	X
42149	Other professional equipment & supplies whsle	63	32 234	Z	X
421490	Other professional equipment & supplies whsle	63	32 234	Z	X
4214902	Other professional equipment & supplies whsle	58	31 370	Z	X
4215	Metal & mineral (except petroleum) whsle	145	124 876	.1	.9
42151	Metal service centers & offices	144	124 762	.1	.9
421510	Metal service centers & offices	144	124 762	.1	.9
4215101	Ferrous metal service centers & sales offices	117	82 231	.1	1.4
42151011	Ferrous metal service centers	59	58 514	Z	X
42151012	Ferrous metal sales offices	58	23 717	Z	10.3
4215102	Nonferrous metal service centers & sales offices	27	42 531	Z	X
42151021	Nonferrous metal service centers	18	39 841	Z	X
42151022	Nonferrous metal sales offices	9	2 690	Z	X
4216	Electrical goods whsle	13 816	123 016 180	95.5	57.1
42161	Electrical apparatus & equip, wiring supp, & const material whsle	1 234	986 052	.8	62.7
421610	Electrical apparatus & equip, wiring supp, & const material whsle	1 234	986 052	.8	62.7
42162	Electrical appliance, television & radio set whsle	264	1 057 737	.8	64.5
421620	Electrical appliance, television & radio set whsle	264	1 057 737	.8	64.5
42169	Other electronic parts & equipment whsle	12 318	120 972 391	93.9	55.9
421690	Other electronic parts & equipment whsle	12 318	120 972 391	93.9	55.9
4216901	Communications equipment & supplies whsle	590	1 626 825	1.3	68.8
4216902	Electronic parts (excluding communications equipment) whsle	11 728	119 345 566	92.7	53.0
4217	Hardware, & plumbing & heating equipment & supplies whsle	884	469 057	.4	4.4
42171	Hardware whsle	377	307 581	.2	7.5
421710	Hardware whsle	377	307 581	.2	7.5
42172	Plumbing & heating equipment & supplies (hydronics) whsle	163	64 973	.1	2.3
421720	Plumbing & heating equipment & supplies (hydronics) whsle	163	64 973	.1	2.3
42173	Warm air heating & air-conditioning equipment & supplies whsle	294	78 187	.1	1.1
421730	Warm air heating & air-conditioning equipment & supplies whsle	294	78 187	.1	1.1
42174	Refrigeration equipment & supplies whsle	50	18 316	Z	.5
421740	Refrigeration equipment & supplies whsle	50	18 316	Z	.5

See footnotes at end of table.



**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1600</b>	<b>Electronic parts and equipment, except communication—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4218	Machinery, equipment, & supplies whsle . . . . .	1 804	744 565	.6	4.3
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	22	2 632	Z	X
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	22	2 632	Z	X
42182	Farm & garden machinery & equipment whsle . . . . .	17	18 121	Z	X
421820	Farm & garden machinery & equipment whsle . . . . .	17	18 121	Z	X
4218202	Farm machinery & equipment—whsle distributors . . . . .	8	2 120	Z	X
4218203	Lawn & garden machinery & equipment whsle . . . . .	6	15 565	Z	X
42183	Industrial machinery & equipment whsle . . . . .	923	462 608	.4	6.8
421830	Industrial machinery & equipment whsle . . . . .	923	462 608	.4	6.8
4218301	Food-processing machinery & equipment whsle . . . . .	15	5 590	Z	X
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	146	111 729	.1	X
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	26	5 719	Z	X
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	120	106 010	.1	X
4218303	General-purpose industrial machinery & equipment whsle . . . . .	370	191 650	.1	15.0
4218304	Metalworking machinery & equipment whsle . . . . .	84	48 142	Z	X
4218305	Materials handling equipment whsle . . . . .	78	11 946	Z	18.8
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	36	9 018	Z	X
4218307	Other industrial machinery & equipment whsle . . . . .	194	84 533	.1	.1
42184	Industrial supplies whsle . . . . .	657	182 849	.1	.6
421840	Industrial supplies whsle . . . . .	657	182 849	.1	.6
4218401	General-line industrial supplies whsle . . . . .	275	73 913	.1	X
4218402	Mechanical power transmission supplies whsle . . . . .	280	59 576	Z	.9
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	44	32 419	Z	X
4218406	Other industrial supplies whsle . . . . .	53	11 126	Z	1.8
42185	Service establishment equipment & supplies whsle . . . . .	72	13 901	Z	.2
421850	Service establishment equipment & supplies whsle . . . . .	72	13 901	Z	.2
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	14	4 895	Z	X
4218503	Laundry & dry-cleaning equipment & supplies whsle . . . . .	7	8 819	Z	X
4218504	Other service establishment equipment & supplies whsle . . . . .	51	8 687	Z	X
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	113	64 454	.1	.9
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	113	64 454	.1	.9
4218601	Aircraft & aeronautical equipment & supplies whsle . . . . .	60	40 520	Z	1.8
4218602	Marine machinery, equipment, & supplies whsle . . . . .	37	9 804	Z	X
4218603	Other transportation equipment & supplies whsle . . . . .	16	14 130	Z	X
4219	Miscellaneous durable goods whsle . . . . .	1 666	1 967 944	1.5	1.8
42191	Sporting & recreational goods & supplies whsle . . . . .	54	23 731	Z	17.1
421910	Sporting & recreational goods & supplies whsle . . . . .	54	23 731	Z	17.1
42192	Toy & hobby goods & supplies whsle . . . . .	24	27 414	Z	58.8
421920	Toy & hobby goods & supplies whsle . . . . .	24	27 414	Z	58.8
42193	Recyclable material whsle . . . . .	8	285	Z	X
421930	Recyclable material whsle . . . . .	8	285	Z	X
42199	Other miscellaneous durable goods whsle . . . . .	1 575	1 912 868	1.5	.7
421990	Other miscellaneous durable goods whsle . . . . .	1 575	1 912 868	1.5	.7
4219901	Musical instruments & supplies whsle . . . . .	10	14 448	Z	X
4219903	General merchandise (durable goods) whsle . . . . .	1 469	1 871 060	1.5	.6
4219904	Prerecorded media whsle . . . . .	18	11 453	Z	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle . . . . .	17	11 380	Z	X
4219905	Fire extinguishers & fire safety equipment whsle . . . . .	15	3 138	Z	X
4219906	Other durable goods whsle . . . . .	63	12 769	Z	X
422	Wholesale trade, nondurable goods . . . . .	806	517 169	.4	2.4
4221	Paper & paper product whsle . . . . .	36	13 521	Z	4.5
42212	Stationery & office supplies whsle . . . . .	23	10 299	Z	7.3
422120	Stationery & office supplies whsle . . . . .	23	10 299	Z	7.3
42213	Industrial & personal service paper whsle . . . . .	8	2 095	Z	X
422130	Industrial & personal service paper whsle . . . . .	8	2 095	Z	X
4222	Drugs, & druggists' sundries whsle . . . . .	17	18 493	Z	77.6
42221	Drugs, & druggists' sundries whsle . . . . .	17	18 493	Z	77.6
422210	Drugs, & druggists' sundries whsle . . . . .	17	18 493	Z	77.6
4222101	General-line drugs whsle . . . . .	11	704	Z	X
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	6	17 789	Z	85.2
4223	Apparel, piece goods, & notions whsle . . . . .	27	6 708	Z	X
42231	Piece goods, notions, & other dry goods whsle . . . . .	8	2 120	Z	X
422310	Piece goods, notions, & other dry goods whsle . . . . .	8	2 120	Z	X
4223101	Piece goods—jobbers . . . . .	6	754	Z	X
42234	Footwear whsle . . . . .	14	101	Z	X
422340	Footwear whsle . . . . .	14	101	Z	X
4224	Grocery & related products whsle . . . . .	34	16 794	Z	37.4
42247	Meat & meat product whsle . . . . .	12	10 254	Z	73.8
422470	Meat & meat product whsle . . . . .	12	10 254	Z	73.8
42249	Other grocery & related products whsle . . . . .	10	754	Z	X
422490	Other grocery & related products whsle . . . . .	10	754	Z	X
4226	Chemical & allied products whsle . . . . .	272	162 134	.1	2.1
42261	Plastics materials & basic forms & shapes whsle . . . . .	65	50 844	Z	.9
422610	Plastics materials & basic forms & shapes whsle . . . . .	65	50 844	Z	.9
42269	Other chemical & allied products whsle . . . . .	207	111 290	.1	2.6
422690	Other chemical & allied products whsle . . . . .	207	111 290	.1	2.6
4226901	Industrial gases (except LP) whsle . . . . .	7	1 960	Z	X
4226902	Other chemical & allied products whsle . . . . .	200	109 330	.1	2.7

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<b>1600</b>	<b>Electronic parts and equipment, except communication—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4229	Miscellaneous nondurable goods whsle . . . . .	412	299 303	.2	.1
42291	Farm supplies whsle . . . . .	11	667	Z	X
422910	Farm supplies whsle . . . . .	11	667	Z	X
4229102	Farm supplies—whsle distributors . . . . .	10	415	Z	X
42292	Book, periodical, & newspaper whsle . . . . .	25	7 481	Z	X
422920	Book, periodical, & newspaper whsle . . . . .	25	7 481	Z	X
42299	Other miscellaneous nondurable goods whsle . . . . .	373	290 510	.2	.1
422990	Other miscellaneous nondurable goods whsle . . . . .	373	290 510	.2	.1
4229901	Art goods whsle . . . . .	8	306	Z	X
4229902	General merchandise (nondurable goods) whsle . . . . .	336	288 550	.2	.1
4229904	Other nondurable goods whsle . . . . .	28	1 630	Z	X
<b>1650</b>	<b>Communication equipment and supplies . . . . .</b>	<b>13 207</b>	<b>86 415 591</b>	<b>100.0</b>	<b>53.3</b>
421	Wholesale trade, durable goods . . . . .	13 036	86 380 438	100.0	52.4
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	18	24 910	Z	47.1
42112	Motor vehicle supplies & new parts whsle . . . . .	17	20 884	Z	48.3
421120	Motor vehicle supplies & new parts whsle . . . . .	17	20 884	Z	48.3
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	15	20 286	Z	50.6
4212	Furniture & home furnishings whsle . . . . .	7	47 398	.1	X
4214	Professional & commercial equipment & supplies whsle . . . . .	1 407	1 135 933	1.3	4.3
42141	Photographic equipment & supplies whsle . . . . .	6	8 996	Z	X
421410	Photographic equipment & supplies whsle . . . . .	6	8 996	Z	X
42142	Office equipment whsle . . . . .	467	111 969	.1	7.6
421420	Office equipment whsle . . . . .	467	111 969	.1	7.6
42143	Computer & computer peripheral equipment & software whsle . . . . .	927	1 014 887	1.2	4.2
421430	Computer & computer peripheral equipment & software whsle . . . . .	927	1 014 887	1.2	4.2
4214301	Computer & peripheral equipment whsle . . . . .	892	1 010 286	1.2	4.3
42143011	Computers & peripheral equipment for resale . . . . .	242	284 818	.3	X
42143012	Computers & peripheral equipment for end use . . . . .	650	725 468	.8	.3
4214302	Computer software (packaged) whsle . . . . .	35	4 601	Z	X
42144	Other commercial equipment whsle . . . . .	6	78	Z	X
421440	Other commercial equipment whsle . . . . .	6	78	Z	X
4214402	Store machines & equipment whsle . . . . .	6	78	Z	X
4215	Metal & mineral (except petroleum) whsle . . . . .	6	5 893	Z	X
42151	Metal service centers & offices . . . . .	6	5 893	Z	X
421510	Metal service centers & offices . . . . .	6	5 893	Z	X
4216	Electrical goods whsle . . . . .	11 249	85 018 760	98.4	59.6
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	767	1 114 407	1.3	67.7
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	767	1 114 407	1.3	67.7
42162	Electrical appliance, television & radio set whsle . . . . .	450	1 815 197	2.1	69.0
421620	Electrical appliance, television & radio set whsle . . . . .	450	1 815 197	2.1	69.0
42169	Other electronic parts & equipment whsle . . . . .	10 032	82 089 156	95.0	57.1
421690	Other electronic parts & equipment whsle . . . . .	10 032	82 089 156	95.0	57.1
4216901	Communications equipment & supplies whsle . . . . .	9 180	81 159 016	93.9	59.4
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	852	930 140	1.1	61.8
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	28	18 891	Z	31.0
42171	Hardware whsle . . . . .	15	4 892	Z	70.1
421710	Hardware whsle . . . . .	15	4 892	Z	70.1
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	13	13 999	Z	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	13	13 999	Z	X
4218	Machinery, equipment, & supplies whsle . . . . .	178	91 116	.1	4.0
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	7	517	Z	X
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	7	517	Z	X
42183	Industrial machinery & equipment whsle . . . . .	162	79 777	.1	3.2
421830	Industrial machinery & equipment whsle . . . . .	162	79 777	.1	3.2
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	19	344	Z	X
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	14	137	Z	X
4218303	General-purpose industrial machinery & equipment whsle . . . . .	77	69 645	.1	2.8
4218305	Materials handling equipment whsle . . . . .	30	6 002	Z	44.2
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	17	1 396	Z	X
4218307	Other industrial machinery & equipment whsle . . . . .	16	2 211	Z	X
4219	Miscellaneous durable goods whsle . . . . .	143	37 537	Z	58.2
42193	Recyclable material whsle . . . . .	9	6 299	Z	7.8
421930	Recyclable material whsle . . . . .	9	6 299	Z	7.8
4219302	Recyclable paper & paperboard whsle . . . . .	7	6 287	Z	8.8
42199	Other miscellaneous durable goods whsle . . . . .	126	24 803	Z	51.7
421990	Other miscellaneous durable goods whsle . . . . .	126	24 803	Z	51.7
4219903	General merchandise (durable goods) whsle . . . . .	118	23 274	Z	48.7
4219904	Prerecorded media whsle . . . . .	6	676	Z	X
422	Wholesale trade, nondurable goods . . . . .	171	35 153	Z	39.6
4221	Paper & paper product whsle . . . . .	25	2 910	Z	6.6
42212	Stationery & office supplies whsle . . . . .	23	2 828	Z	7.0
422120	Stationery & office supplies whsle . . . . .	23	2 828	Z	7.0
4222	Drugs, & druggists' sundries whsle . . . . .	7	10 823	Z	87.7
42221	Drugs, & druggists' sundries whsle . . . . .	7	10 823	Z	87.7
422210	Drugs, & druggists' sundries whsle . . . . .	7	10 823	Z	87.7
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	6	10 463	Z	85.2
4229	Miscellaneous nondurable goods whsle . . . . .	133	21 393	Z	18.6
42299	Other miscellaneous nondurable goods whsle . . . . .	133	21 393	Z	18.1
422990	Other miscellaneous nondurable goods whsle . . . . .	133	21 393	Z	18.1
4229902	General merchandise (nondurable goods) whsle . . . . .	119	18 188	Z	16.7
4229904	Other nondurable goods whsle . . . . .	12	1 882	Z	13.6

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1700</b>	<b>Hardware</b>	<b>24 224</b>	<b>42 931 703</b>	<b>100.0</b>	<b>28.9</b>
421	Wholesale trade, durable goods	21 964	41 773 892	97.3	34.3
4211	Motor vehicle & motor vehicle parts & supplies whsle	300	192 431	.4	11.2
42111	Automobile & other motor vehicle whsle	11	1 536	Z	X
421110	Automobile & other motor vehicle whsle	11	1 536	Z	X
4211101	Automobile & motorcycle whsle	7	195	Z	X
42112	Motor vehicle supplies & new parts whsle	282	190 709	.4	9.3
421120	Motor vehicle supplies & new parts whsle	282	190 709	.4	9.3
4211201	Motor vehicle supplies & new parts—warehouse distributors	117	63 935	.1	7.1
4211202	Motor vehicle supplies & new parts—jobbers	164	126 465	.3	10.6
4212	Furniture & home furnishings whsle	332	272 728	.6	5.7
42121	Furniture whsle	50	16 996	Z	19.1
421210	Furniture whsle	50	16 996	Z	19.1
4212101	Household & lawn furniture whsle	46	15 566	Z	16.6
42122	Home furnishings whsle	282	255 732	.6	4.1
421220	Home furnishings whsle	282	255 732	.6	4.1
4212201	Household china, glassware, & crockery whsle	89	116 063	.3	X
4212202	Linens, domestics, draperies, & curtains whsle	36	9 690	.3	30.2
4212203	Floor coverings whsle	31	13 325	Z	20.7
4212204	Other home furnishings whsle	126	116 654	.3	.3
4213	Lumber & other construction materials whsle	938	588 365	1.4	2.1
42131	Lumber, plywood, millwork, & wood panel whsle	653	427 419	1.0	1.2
421310	Lumber, plywood, millwork, & wood panel whsle	653	427 419	1.0	1.2
4213101	Lumber without yard whsle	74	117 813	.3	X
4213102	Lumber with yard whsle	98	65 887	.2	.9
4213103	Plywood, veneer, millwork, & wood panel whsle	481	243 719	.6	2.1
42132	Brick, stone, & related construction materials whsle	25	15 579	Z	19.1
421320	Brick, stone, & related construction materials whsle	25	15 579	Z	19.1
4213201	Brick, block, tile, clay/cement sewer pipe whsle	12	10 821	Z	X
4213203	Cement, lime, & related products whsle	12	2 471	Z	22.5
42133	Roofing, siding, & insulation material whsle	115	93 031	.2	3.4
421330	Roofing, siding, & insulation material whsle	115	93 031	.2	3.4
4213301	Roofing, siding, & insulation material whsle	115	93 031	.2	3.4
42139	Other construction materials whsle	145	52 336	.1	8.3
421390	Other construction materials whsle	145	52 336	.1	8.3
4213901	Flat glass & other construction glass whsle	37	4 364	Z	X
4213902	Other construction materials whsle	108	47 972	.1	7.4
4214	Professional & commercial equipment & supplies whsle	172	127 883	.3	2.9
42141	Photographic equipment & supplies whsle	6	1 659	Z	X
421410	Photographic equipment & supplies whsle	6	1 659	Z	X
42142	Office equipment whsle	46	7 323	Z	19.5
421420	Office equipment whsle	46	7 323	Z	19.5
42143	Computer & computer peripheral equipment & software whsle	78	93 706	.2	X
421430	Computer & computer peripheral equipment & software whsle	78	93 706	.2	X
4214301	Computer & peripheral equipment whsle	58	58 873	.1	X
42143011	Computers & peripheral equipment for resale	33	36 906	.1	X
42143012	Computers & peripheral equipment for end use	25	21 967	.1	X
4214302	Computer software (packaged) whsle	20	34 833	.1	X
42144	Other commercial equipment whsle	12	1 203	Z	X
421440	Other commercial equipment whsle	12	1 203	Z	X
4214402	Store machines & equipment whsle	7	464	Z	X
42145	Medical, dental, & hospital equipment & supplies whsle	26	21 214	Z	.5
421450	Medical, dental, & hospital equipment & supplies whsle	26	21 214	Z	.5
4214501	Surgical, medical, & hospital supplies whsle	25	20 692	Z	.5
4215	Metal & mineral (except petroleum) whsle	937	545 542	1.3	14.0
42151	Metal service centers & offices	937	545 542	1.3	13.8
421510	Metal service centers & offices	937	545 542	1.3	13.8
4215101	Ferrous metal service centers & sales offices	795	451 268	1.1	14.9
42151011	Ferrous metal service centers	640	372 997	.9	14.0
42151012	Ferrous metal sales offices	155	78 271	.2	21.8
4215102	Nonferrous metal service centers & sales offices	142	94 274	.2	9.0
42151021	Nonferrous metal service centers	103	54 029	.1	1.4
42151022	Nonferrous metal sales offices	39	40 245	.1	25.1
4216	Electrical goods whsle	1 749	1 361 210	3.2	5.3
42161	Electrical apparatus & equip, wiring supp, & const material whsle	862	763 482	1.8	3.3
421610	Electrical apparatus & equip, wiring supp, & const material whsle	862	763 482	1.8	3.3
42162	Electrical appliance, television & radio set whsle	148	260 131	.6	10.8
421620	Electrical appliance, television & radio set whsle	148	260 131	.6	10.8
42169	Other electronic parts & equipment whsle	739	337 597	.8	4.6
421690	Other electronic parts & equipment whsle	739	337 597	.8	4.6
4216901	Communications equipment & supplies whsle	82	49 091	.1	11.3
4216902	Electronic parts (excluding communications equipment) whsle	657	288 506	.7	2.9
4217	Hardware, & plumbing & heating equipment & supplies whsle	12 254	36 783 328	85.7	57.2
42171	Hardware whsle	9 473	36 145 521	84.2	57.2
421710	Hardware whsle	9 473	36 145 521	84.2	57.2
42172	Plumbing & heating equipment & supplies (hydronics) whsle	772	443 032	1.0	54.2
421720	Plumbing & heating equipment & supplies (hydronics) whsle	772	443 032	1.0	54.2
42173	Warm air heating & air-conditioning equipment & supplies whsle	1 534	153 265	.4	69.4
421730	Warm air heating & air-conditioning equipment & supplies whsle	1 534	153 265	.4	69.4
42174	Refrigeration equipment & supplies whsle	475	41 510	.1	83.7
421740	Refrigeration equipment & supplies whsle	475	41 510	.1	83.7

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1700</b>	<b>Hardware—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4218	Machinery, equipment, & supplies whsle . . . . .	3 250	1 183 296	2.8	7.1
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	241	95 321	.2	5.3
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	241	95 321	.2	5.3
42182	Farm & garden machinery & equipment whsle . . . . .	570	129 608	.3	9.6
421820	Farm & garden machinery & equipment whsle . . . . .	570	129 608	.3	9.6
4218201	Farm machinery & equipment—farm dealers . . . . .	477	47 605	.1	.8
4218202	Farm machinery & equipment—whsle distributors . . . . .	62	28 775	.1	1.8
4218203	Lawn & garden machinery & equipment whsle . . . . .	31	53 228	.1	49.3
42183	Industrial machinery & equipment whsle . . . . .	1 017	490 927	1.1	8.8
421830	Industrial machinery & equipment whsle . . . . .	1 017	490 927	1.1	8.8
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	87	7 873	Z	2.0
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	32	1 030	Z	X
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	55	6 843	Z	3.0
4218303	General-purpose industrial machinery & equipment whsle . . . . .	341	208 913	.5	5.6
4218304	Metalworking machinery & equipment whsle . . . . .	211	108 485	.3	X
4218305	Materials handling equipment whsle . . . . .	92	62 745	.1	4.4
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	144	33 196	.1	X
4218307	Other industrial machinery & equipment whsle . . . . .	137	64 443	.2	11.8
42184	Industrial supplies whsle . . . . .	1 245	391 520	.9	3.8
421840	Industrial supplies whsle . . . . .	1 245	391 520	.9	3.8
4218401	General-line industrial supplies whsle . . . . .	619	132 109	.3	1.1
4218402	Mechanical power transmission supplies whsle . . . . .	82	21 465	.1	X
4218403	Welding supplies whsle . . . . .	51	6 434	Z	X
4218404	Industrial containers & supplies whsle . . . . .	38	40 158	.1	13.4
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	44	11 789	Z	X
4218406	Other industrial supplies whsle . . . . .	411	179 565	.4	2.9
42185	Service establishment equipment & supplies whsle . . . . .	54	18 012	Z	2.4
421850	Service establishment equipment & supplies whsle . . . . .	54	18 012	Z	2.4
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	29	5 248	Z	X
4218504	Other service establishment equipment & supplies whsle . . . . .	22	12 705	Z	7.0
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	123	57 908	.1	X
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	123	57 908	.1	X
4218601	Aircraft & aeronautical equipment & supplies whsle . . . . .	62	35 656	.1	X
4218602	Marine machinery, equipment, & supplies whsle . . . . .	56	19 946	Z	X
4219	Miscellaneous durable goods whsle . . . . .	2 032	719 109	1.7	14.0
42191	Sporting & recreational goods & supplies whsle . . . . .	60	42 642	.1	2.3
421910	Sporting & recreational goods & supplies whsle . . . . .	60	42 642	.1	2.3
42192	Toy & hobby goods & supplies whsle . . . . .	40	7 833	Z	X
421920	Toy & hobby goods & supplies whsle . . . . .	40	7 833	Z	X
42193	Recyclable material whsle . . . . .	9	266	Z	X
421930	Recyclable material whsle . . . . .	9	266	Z	X
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	21	10 375	Z	60.5
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	21	10 375	Z	60.5
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	14	5 325	Z	49.5
4219402	Precious metal (excluding ores) . . . . .	7	5 050	Z	X
42199	Other miscellaneous durable goods whsle . . . . .	1 902	657 993	1.5	13.6
421990	Other miscellaneous durable goods whsle . . . . .	1 902	657 993	1.5	13.6
4219902	Forest products (except lumber) whsle . . . . .	18	2 205	Z	X
4219903	General merchandise (durable goods) whsle . . . . .	1 815	646 275	1.5	13.2
4219904	Prerecorded media whsle . . . . .	13	2 587	Z	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle . . . . .	11	1 140	Z	X
4219905	Fire extinguishers & fire safety equipment whsle . . . . .	20	3 126	Z	X
4219906	Other durable goods whsle . . . . .	36	3 800	Z	X
422	Wholesale trade, nondurable goods . . . . .	2 260	1 157 811	2.7	2.1
4221	Paper & paper product whsle . . . . .	57	19 402	Z	2.5
42212	Stationery & office supplies whsle . . . . .	10	5 612	Z	9.7
422120	Stationery & office supplies whsle . . . . .	10	5 612	Z	9.7
42213	Industrial & personal service paper whsle . . . . .	45	13 730	Z	X
422130	Industrial & personal service paper whsle . . . . .	45	13 730	Z	X
4222	Drugs, & druggists' sundries whsle . . . . .	97	188 301	.4	.1
42221	Drugs, & druggists' sundries whsle . . . . .	97	188 301	.4	.1
422210	Drugs, & druggists' sundries whsle . . . . .	97	188 301	.4	.1
4222101	General-line drugs whsle . . . . .	45	70 641	.2	.2
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	52	117 660	.3	X
4223	Apparel, piece goods, & notions whsle . . . . .	40	28 214	.1	12.0
42231	Piece goods, notions, & other dry goods whsle . . . . .	22	15 351	Z	X
422310	Piece goods, notions, & other dry goods whsle . . . . .	22	15 351	Z	X
4223101	Piece goods—jobbers . . . . .	20	8 008	Z	X
42232	Men's & boys' clothing & furnishings whsle . . . . .	12	10 165	Z	X
422320	Men's & boys' clothing & furnishings whsle . . . . .	12	10 165	Z	X
4224	Grocery & related products whsle . . . . .	341	200 675	.5	X
42241	General-line grocery whsle . . . . .	238	71 087	.2	X
422410	General-line grocery whsle . . . . .	238	71 087	.2	X
4224102	General-line grocery whsle, retail cooperative . . . . .	115	24 990	.1	X
4224103	Other general-line grocery whsle . . . . .	119	28 991	.1	X
42242	Packaged frozen food whsle . . . . .	7	695	Z	X
422420	Packaged frozen food whsle . . . . .	7	695	Z	X
42249	Other grocery & related products whsle . . . . .	86	109 830	.3	.1
422490	Other grocery & related products whsle . . . . .	86	109 830	.3	.1
4224901	Coffee, tea, & spice whsle . . . . .	9	1 534	Z	X
4224903	Soft drinks whsle . . . . .	7	89	Z	X
4224904	Canned goods whsle . . . . .	9	4 007	Z	X
4224905	Food & beverage basic materials whsle . . . . .	10	9 487	Z	X
4224906	Other grocery specialties whsle . . . . .	49	91 263	.2	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1700</b>	<b>Hardware—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4225	Farm-product raw material whsle .....	69	16 606	Z	X
42251	Grain & field bean whsle .....	58	15 851	Z	X
422510	Grain & field bean whsle .....	58	15 851	Z	X
42252	Livestock whsle .....	7	603	Z	X
422520	Livestock whsle .....	7	603	Z	X
4226	Chemical & allied products whsle .....	497	210 183	.5	8.0
42261	Plastics materials & basic forms & shapes whsle .....	223	122 619	.3	9.3
422610	Plastics materials & basic forms & shapes whsle .....	223	122 619	.3	9.3
42269	Other chemical & allied products whsle .....	274	87 564	.2	6.7
422690	Other chemical & allied products whsle .....	274	87 564	.2	6.7
4226901	Industrial gases (except LP) whsle .....	34	6 909	Z	X
4226902	Other chemical & allied products whsle .....	240	80 655	.2	6.7
4227	Petroleum & petroleum products whsle .....	59	30 067	.1	X
42271	Petroleum bulk stations & terminals .....	45	18 845	Z	X
422710	Petroleum bulk stations & terminals .....	45	18 845	Z	X
4227101	Petroleum bulk stations & terminals (except LP) .....	39	18 435	Z	X
42271011	Petroleum bulk stations (except LP) .....	37	14 398	Z	X
4227102	Liquefied petroleum bulk stations & terminals .....	6	410	Z	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	14	11 222	Z	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	14	11 222	Z	X
4229	Miscellaneous nondurable goods whsle .....	1 100	464 363	1.1	5.7
42291	Farm supplies whsle .....	373	168 586	.4	2.3
422910	Farm supplies whsle .....	373	168 586	.4	2.3
4229101	Farm supplies—farm dealers .....	173	19 572	Z	X
4229102	Farm supplies—whsle distributors .....	200	149 014	.3	2.7
42292	Book, periodical, & newspaper whsle .....	26	17 238	Z	X
422920	Book, periodical, & newspaper whsle .....	26	17 238	Z	X
42293	Flower, nursery stock, & florists' supplies whsle .....	28	17 372	Z	X
422930	Flower, nursery stock, & florists' supplies whsle .....	28	17 372	Z	X
42294	Tobacco & tobacco product whsle .....	11	2 280	Z	X
422940	Tobacco & tobacco product whsle .....	11	2 280	Z	X
42295	Paint, varnish, & supplies whsle .....	121	127 083	.3	16.2
422950	Paint, varnish, & supplies whsle .....	121	127 083	.3	16.2
4229501	Paint, varnish, & supplies whsle .....	121	127 083	.3	16.2
42299	Other miscellaneous nondurable goods whsle .....	541	131 804	.3	10.3
422990	Other miscellaneous nondurable goods whsle .....	541	131 804	.3	10.3
4229901	Art goods whsle .....	24	700	Z	X
4229902	General merchandise (nondurable goods) whsle .....	453	114 293	.3	14.1
4229904	Other nondurable goods whsle .....	62	16 799	Z	X
<b>1800</b>	<b>Plumbing and heating equipment and supplies (hydronics) .....</b>	<b>12 484</b>	<b>23 954 610</b>	<b>100.0</b>	<b>45.6</b>
421	Wholesale trade, durable goods .....	11 999	23 704 339	99.0	45.1
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	28	18 616	.1	58.5
42112	Motor vehicle supplies & new parts whsle .....	23	16 502	.1	46.4
421120	Motor vehicle supplies & new parts whsle .....	23	16 502	.1	46.4
4211202	Motor vehicle supplies & new parts—jobbers .....	17	13 709	.1	51.6
4212	Furniture & home furnishings whsle .....	34	60 083	.3	15.4
42121	Furniture whsle .....	6	23 971	.1	X
421210	Furniture whsle .....	6	23 971	.1	X
4212101	Household & lawn furniture whsle .....	6	23 971	.1	X
42122	Home furnishings whsle .....	28	36 112	.2	2.8
421220	Home furnishings whsle .....	28	36 112	.2	2.8
4212203	Floor coverings whsle .....	11	15 013	.1	X
4212204	Other home furnishings whsle .....	15	20 955	.1	8.0
4213	Lumber & other construction materials whsle .....	260	212 333	.9	2.1
42131	Lumber, plywood, millwork, & wood panel whsle .....	166	107 765	.5	1.7
421310	Lumber, plywood, millwork, & wood panel whsle .....	166	107 765	.5	1.7
4213101	Lumber without yard whsle .....	17	11 515	Z	X
4213102	Lumber with yard whsle .....	27	7 019	Z	X
4213103	Plywood, veneer, millwork, & wood panel whsle .....	122	89 231	.4	3.4
42132	Brick, stone, & related construction materials whsle .....	12	7 967	Z	X
421320	Brick, stone, & related construction materials whsle .....	12	7 967	Z	X
4213201	Brick, block, tile, clay/cement sewer pipe whsle .....	6	5 163	Z	X
4213203	Cement, lime, & related products whsle .....	6	2 804	Z	X
42133	Roofing, siding, & insulation material whsle .....	21	35 432	.1	2.2
421330	Roofing, siding, & insulation material whsle .....	21	35 432	.1	2.2
4213301	Roofing, siding, & insulation material whsle .....	21	35 432	.1	2.2
42139	Other construction materials whsle .....	61	61 169	.3	6.3
421390	Other construction materials whsle .....	61	61 169	.3	6.3
4213902	Other construction materials whsle .....	57	61 114	.3	5.8
4214	Professional & commercial equipment & supplies whsle .....	62	14 847	.1	4.5
42144	Other commercial equipment whsle .....	52	13 921	.1	4.1
421440	Other commercial equipment whsle .....	52	13 921	.1	4.1
4214401	Restaurant & hotel equipment & supplies whsle .....	46	12 325	.1	X
4214402	Store machines & equipment whsle .....	6	1 596	Z	X
42145	Medical, dental, & hospital equipment & supplies whsle .....	6	775	Z	14.5
421450	Medical, dental, & hospital equipment & supplies whsle .....	6	775	Z	14.5
4214501	Surgical, medical, & hospital supplies whsle .....	6	775	Z	14.3
4215	Metal & mineral (except petroleum) whsle .....	289	281 426	1.2	23.3
42151	Metal service centers & offices .....	289	281 426	1.2	23.0
421510	Metal service centers & offices .....	289	281 426	1.2	23.0
4215101	Ferrous metal service centers & sales offices .....	266	249 629	1.0	23.9
42151011	Ferrous metal service centers .....	214	224 963	.9	24.4
42151012	Ferrous metal sales offices .....	52	24 666	.1	18.8
4215102	Nonferrous metal service centers & sales offices .....	23	31 797	.1	18.3
42151021	Nonferrous metal service centers .....	19	28 740	.1	15.6

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1800</b>	<b>Plumbing and heating equipment and supplies (hydronics)—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4216	Electrical goods whsle . . . . .	960	495 810	2.1	7.8
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	774	313 043	1.3	6.3
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	774	313 043	1.3	6.3
42162	Electrical appliance, television & radio set whsle . . . . .	118	66 883	.3	14.0
421620	Electrical appliance, television & radio set whsle . . . . .	118	66 883	.3	14.0
42169	Other electronic parts & equipment whsle . . . . .	68	115 884	.5	12.3
421690	Other electronic parts & equipment whsle . . . . .	68	115 884	.5	12.3
4216901	Communications equipment & supplies whsle . . . . .	9	2 348	Z	13.9
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	59	113 536	.5	11.2
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	7 938	21 580 659	90.1	62.5
42171	Hardware whsle . . . . .	723	904 234	3.8	62.0
421710	Hardware whsle . . . . .	723	904 234	3.8	62.0
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	4 625	19 517 235	81.5	56.4
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	4 625	19 517 235	81.5	56.4
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	2 039	1 023 649	4.3	67.5
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	2 039	1 023 649	4.3	67.5
42174	Refrigeration equipment & supplies whsle . . . . .	551	135 541	.6	80.5
421740	Refrigeration equipment & supplies whsle . . . . .	551	135 541	.6	80.5
4218	Machinery, equipment, & supplies whsle . . . . .	1 470	671 247	2.8	5.4
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	17	5 767	Z	46.5
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	17	5 767	Z	46.5
42182	Farm & garden machinery & equipment whsle . . . . .	175	53 061	.2	22.2
421820	Farm & garden machinery & equipment whsle . . . . .	175	53 061	.2	22.2
4218201	Farm machinery & equipment—farm dealers . . . . .	76	16 015	.1	4.0
4218202	Farm machinery & equipment—whsle distributors . . . . .	84	22 743	.1	4.7
4218203	Lawn & garden machinery & equipment whsle . . . . .	15	14 303	.1	62.2
42183	Industrial machinery & equipment whsle . . . . .	642	400 656	1.7	3.8
421830	Industrial machinery & equipment whsle . . . . .	642	400 656	1.7	3.8
4218301	Food-processing machinery & equipment whsle . . . . .	7	2 067	Z	X
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	69	19 529	.1	4.5
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	35	12 352	.1	X
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	34	7 177	Z	7.5
4218303	General-purpose industrial machinery & equipment whsle . . . . .	372	198 700	.8	4.6
4218304	Metalworking machinery & equipment whsle . . . . .	17	20 741	.1	X
4218305	Materials handling equipment whsle . . . . .	67	129 454	.5	10.3
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	49	16 796	.1	X
4218307	Other industrial machinery & equipment whsle . . . . .	61	13 369	.1	2.2
42184	Industrial supplies whsle . . . . .	562	192 631	.8	1.6
421840	Industrial supplies whsle . . . . .	562	192 631	.8	1.6
4218401	General-line industrial supplies whsle . . . . .	318	69 618	.3	X
4218402	Mechanical power transmission supplies whsle . . . . .	6	1 330	Z	X
4218404	Industrial containers & supplies whsle . . . . .	7	2 456	Z	X
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	160	107 069	.4	X
4218406	Other industrial supplies whsle . . . . .	66	12 069	.1	7.4
42185	Service establishment equipment & supplies whsle . . . . .	74	19 132	.1	10.5
421850	Service establishment equipment & supplies whsle . . . . .	74	19 132	.1	10.5
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	20	3 794	Z	X
4218503	Laundry & dry-cleaning equipment & supplies whsle . . . . .	6	1 693	Z	X
4218504	Other service establishment equipment & supplies whsle . . . . .	48	13 645	.1	21.6
4219	Miscellaneous durable goods whsle . . . . .	958	369 318	1.5	26.1
42191	Sporting & recreational goods & supplies whsle . . . . .	42	18 241	.1	10.9
421910	Sporting & recreational goods & supplies whsle . . . . .	42	18 241	.1	10.9
42193	Recyclable material whsle . . . . .	7	1 089	Z	X
421930	Recyclable material whsle . . . . .	7	1 089	Z	X
4219303	Other recyclable material whsle . . . . .	7	1 089	Z	X
42199	Other miscellaneous durable goods whsle . . . . .	905	349 423	1.5	23.6
421990	Other miscellaneous durable goods whsle . . . . .	905	349 423	1.5	23.6
4219903	General merchandise (durable goods) whsle . . . . .	904	349 092	1.5	22.4
422	Wholesale trade, nondurable goods . . . . .	485	250 271	1.0	39.8
4224	Grocery & related products whsle . . . . .	16	4 516	Z	75.3
42249	Other grocery & related products whsle . . . . .	9	3 176	Z	X
422490	Other grocery & related products whsle . . . . .	9	3 176	Z	X
4226	Chemical & allied products whsle . . . . .	235	143 343	.6	31.3
42261	Plastics materials & basic forms & shapes whsle . . . . .	106	106 017	.4	39.5
422610	Plastics materials & basic forms & shapes whsle . . . . .	106	106 017	.4	39.5
42269	Other chemical & allied products whsle . . . . .	129	37 326	.2	22.1
422690	Other chemical & allied products whsle . . . . .	129	37 326	.2	22.1
4226901	Industrial gases (except LP) whsle . . . . .	9	151	Z	X
4226902	Other chemical & allied products whsle . . . . .	120	37 175	.2	22.8
4227	Petroleum & petroleum products whsle . . . . .	30	10 960	Z	8.0
42271	Petroleum bulk stations & terminals . . . . .	14	6 243	Z	X
422710	Petroleum bulk stations & terminals . . . . .	14	6 243	Z	X
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	10	5 775	Z	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	16	4 717	Z	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	16	4 717	Z	X
4229	Miscellaneous nondurable goods whsle . . . . .	198	81 141	.3	65.0
42291	Farm supplies whsle . . . . .	22	7 533	Z	70.1
422910	Farm supplies whsle . . . . .	22	7 533	Z	70.1
4229102	Farm supplies—whsle distributors . . . . .	21	7 406	Z	75.1
42295	Paint, varnish, & supplies whsle . . . . .	22	37 515	.2	54.5
422950	Paint, varnish, & supplies whsle . . . . .	22	37 515	.2	54.5
4229501	Paint, varnish, & supplies whsle . . . . .	22	37 515	.2	54.5
42299	Other miscellaneous nondurable goods whsle . . . . .	154	36 093	.2	56.9
422990	Other miscellaneous nondurable goods whsle . . . . .	154	36 093	.2	56.9
4229902	General merchandise (nondurable goods) whsle . . . . .	146	34 652	.1	71.1
4229904	Other nondurable goods whsle . . . . .	8	1 441	Z	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1900</b>	<b>Warm air heating and air-conditioning equipment and supplies</b> .....	<b>9 407</b>	<b>18 779 259</b>	<b>100.0</b>	<b>47.4</b>
421	Wholesale trade, durable goods .....	9 318	18 735 729	99.8	46.4
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	14	21 373	.1	85.5
42112	Motor vehicle supplies & new parts whsle .....	13	18 052	.1	X
421120	Motor vehicle supplies & new parts whsle .....	13	18 052	.1	X
4211202	Motor vehicle supplies & new parts—jobbers .....	6	7 212	Z	X
4212	Furniture & home furnishings whsle .....	13	22 201	.1	36.7
42121	Furniture whsle .....	11	11 742	.1	62.9
421210	Furniture whsle .....	11	11 742	.1	62.9
4212101	Household & lawn furniture whsle .....	11	11 742	.1	60.0
4213	Lumber & other construction materials whsle .....	127	54 419	.3	2.7
42131	Lumber, plywood, millwork, & wood panel whsle .....	53	8 757	Z	X
421310	Lumber, plywood, millwork, & wood panel whsle .....	53	8 757	Z	X
4213103	Plywood, veneer, millwork, & wood panel whsle .....	45	5 051	Z	X
42132	Brick, stone, & related construction materials whsle .....	7	1 223	Z	X
421320	Brick, stone, & related construction materials whsle .....	7	1 223	Z	X
42133	Roofing, siding, & insulation material whsle .....	21	20 350	.1	3.0
421330	Roofing, siding, & insulation material whsle .....	21	20 350	.1	3.0
4213301	Roofing, siding, & insulation material whsle .....	21	20 350	.1	3.0
42139	Other construction materials whsle .....	46	24 089	.1	30.3
421390	Other construction materials whsle .....	46	24 089	.1	30.3
4213902	Other construction materials whsle .....	42	24 055	.1	27.9
4214	Professional & commercial equipment & supplies whsle .....	24	41 775	.2	X
42142	Office equipment whsle .....	8	2 646	Z	X
421420	Office equipment whsle .....	8	2 646	Z	X
42143	Computer & computer peripheral equipment & software whsle .....	9	24 637	.1	X
421430	Computer & computer peripheral equipment & software whsle .....	9	24 637	.1	X
4214301	Computer & peripheral equipment whsle .....	9	24 637	.1	X
42143011	Computers & peripheral equipment for resale .....	9	24 637	.1	X
42144	Other commercial equipment whsle .....	7	14 492	.1	X
421440	Other commercial equipment whsle .....	7	14 492	.1	X
4214401	Restaurant & hotel equipment & supplies whsle .....	6	13 983	.1	X
4215	Metal & mineral (except petroleum) whsle .....	38	27 576	.1	52.2
42151	Metal service centers & offices .....	38	27 576	.1	51.7
421510	Metal service centers & offices .....	38	27 576	.1	51.7
4215101	Ferrous metal service centers & sales offices .....	36	27 387	.1	52.8
42151011	Ferrous metal service centers .....	29	26 946	.1	52.3
42151012	Ferrous metal sales offices .....	7	441	Z	72.3
4216	Electrical goods whsle .....	1 247	1 080 137	5.8	2.3
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	791	607 224	3.2	5.4
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	791	607 224	3.2	5.4
42162	Electrical appliance, television & radio set whsle .....	225	304 034	1.6	.3
421620	Electrical appliance, television & radio set whsle .....	225	304 034	1.6	.3
42169	Other electronic parts & equipment whsle .....	231	168 879	.9	1.1
421690	Other electronic parts & equipment whsle .....	231	168 879	.9	1.1
4216901	Communications equipment & supplies whsle .....	13	16 077	.1	X
4216902	Electronic parts (excluding communications equipment) whsle .....	218	152 802	.8	1.2
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	6 994	17 321 670	92.2	67.3
42171	Hardware whsle .....	205	138 626	.7	65.6
421710	Hardware whsle .....	205	138 626	.7	65.6
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	627	423 764	2.3	56.0
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	627	423 764	2.3	56.0
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	5 524	16 418 239	87.4	67.4
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	5 524	16 418 239	87.4	67.4
42174	Refrigeration equipment & supplies whsle .....	638	341 041	1.8	78.2
421740	Refrigeration equipment & supplies whsle .....	638	341 041	1.8	78.2
4218	Machinery, equipment, & supplies whsle .....	420	100 382	.5	20.2
42181	Construction & mining (except petroleum) machinery & equip whsle .....	6	566	Z	74.2
421810	Construction & mining (except petroleum) machinery & equip whsle .....	6	566	Z	74.2
42182	Farm & garden machinery & equipment whsle .....	65	10 581	.1	5.5
421820	Farm & garden machinery & equipment whsle .....	65	10 581	.1	5.5
4218201	Farm machinery & equipment—farm dealers .....	38	1 928	Z	X
4218202	Farm machinery & equipment—whsle distributors .....	25	8 024	Z	12.6
42183	Industrial machinery & equipment whsle .....	184	56 921	.3	36.1
421830	Industrial machinery & equipment whsle .....	184	56 921	.3	36.1
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	23	2 130	Z	7.8
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	19	1 519	Z	12.2
4218303	General-purpose industrial machinery & equipment whsle .....	116	45 717	.2	50.2
4218304	Metalworking machinery & equipment whsle .....	8	375	Z	X
4218305	Materials handling equipment whsle .....	10	3 965	Z	38.6
4218307	Other industrial machinery & equipment whsle .....	25	4 671	Z	5.9
42184	Industrial supplies whsle .....	161	32 258	.2	4.8
421840	Industrial supplies whsle .....	161	32 258	.2	4.8
4218401	General-line industrial supplies whsle .....	101	9 973	.1	X
4218402	Mechanical power transmission supplies whsle .....	11	2 997	Z	X
4218405	Industrial valves & fittings (except fluid-power) whsle .....	31	15 510	.1	X
4218406	Other industrial supplies whsle .....	13	3 378	Z	X
4219	Miscellaneous durable goods whsle .....	441	66 196	.4	51.7
42199	Other miscellaneous durable goods whsle .....	441	66 196	.4	45.7
421990	Other miscellaneous durable goods whsle .....	441	66 196	.4	45.7
4219903	General merchandise (durable goods) whsle .....	439	65 869	.4	43.8

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1900</b>	<b>Warm air heating and air-conditioning equipment and supplies—Con.</b>				
422	Wholesale trade, nondurable goods .....	89	43 530	.2	60.8
4225	Farm-product raw material whsle .....	10	12 329	.1	64.0
42251	Grain & field bean whsle .....	10	12 329	.1	67.9
422510	Grain & field bean whsle .....	10	12 329	.1	67.9
4226	Chemical & allied products whsle .....	24	16 422	.1	70.4
42261	Plastics materials & basic forms & shapes whsle .....	6	10 328	.1	71.8
422610	Plastics materials & basic forms & shapes whsle .....	6	10 328	.1	71.8
42269	Other chemical & allied products whsle .....	18	6 094	Z	70.2
422690	Other chemical & allied products whsle .....	18	6 094	Z	70.2
4226902	Other chemical & allied products whsle .....	15	5 988	Z	74.6
4227	Petroleum & petroleum products whsle .....	6	6 328	Z	X
4229	Miscellaneous nondurable goods whsle .....	44	8 368	Z	49.2
42299	Other miscellaneous nondurable goods whsle .....	42	8 278	Z	38.2
422990	Other miscellaneous nondurable goods whsle .....	42	8 278	Z	38.2
4229902	General merchandise (nondurable goods) whsle .....	39	6 643	Z	39.0
<b>2000</b>	<b>Refrigeration equipment and supplies .....</b>	<b>4 627</b>	<b>5 441 857</b>	<b>100.0</b>	<b>59.0</b>
421	Wholesale trade, durable goods .....	4 539	5 413 821	99.5	58.3
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	19	21 544	.4	49.8
42111	Automobile & other motor vehicle whsle .....	9	9 151	.2	71.7
421110	Automobile & other motor vehicle whsle .....	9	9 151	.2	71.7
42112	Motor vehicle supplies & new parts whsle .....	10	12 393	.2	X
421120	Motor vehicle supplies & new parts whsle .....	10	12 393	.2	X
4211202	Motor vehicle supplies & new parts—jobbers .....	8	11 294	.2	X
4214	Professional & commercial equipment & supplies whsle .....	455	274 852	5.1	4.9
42144	Other commercial equipment whsle .....	442	271 542	5.0	4.8
421440	Other commercial equipment whsle .....	442	271 542	5.0	4.8
4214401	Restaurant & hotel equipment & supplies whsle .....	363	216 207	4.0	X
4214402	Store machines & equipment whsle .....	79	55 335	1.0	5.1
4216	Electrical goods whsle .....	229	107 777	2.0	24.8
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	95	62 444	1.1	35.6
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	95	62 444	1.1	35.6
42162	Electrical appliance, television & radio set whsle .....	108	41 172	.8	11.3
421620	Electrical appliance, television & radio set whsle .....	108	41 172	.8	11.3
42169	Other electronic parts & equipment whsle .....	26	4 161	.1	10.1
421690	Other electronic parts & equipment whsle .....	26	4 161	.1	10.1
4216902	Electronic parts (excluding communications equipment) whsle .....	24	4 155	.1	9.8
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	3 624	4 938 846	90.8	67.0
42171	Hardware whsle .....	84	16 196	.3	45.5
421710	Hardware whsle .....	84	16 196	.3	45.5
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	158	64 767	1.2	60.5
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	158	64 767	1.2	60.5
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	1 810	800 315	14.7	70.6
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	1 810	800 315	14.7	70.6
42174	Refrigeration equipment & supplies whsle .....	1 572	4 057 568	74.6	72.4
421740	Refrigeration equipment & supplies whsle .....	1 572	4 057 568	74.6	72.4
4218	Machinery, equipment, & supplies whsle .....	83	32 981	.6	29.2
42183	Industrial machinery & equipment whsle .....	74	27 362	.5	31.7
421830	Industrial machinery & equipment whsle .....	74	27 362	.5	31.7
4218303	General-purpose industrial machinery & equipment whsle .....	64	20 530	.4	31.2
4218305	Materials handling equipment whsle .....	7	1 495	Z	59.3
42184	Industrial supplies whsle .....	6	5 136	.1	X
421840	Industrial supplies whsle .....	6	5 136	.1	X
4219	Miscellaneous durable goods whsle .....	117	18 838	.3	66.5
42199	Other miscellaneous durable goods whsle .....	114	18 457	.3	58.7
421990	Other miscellaneous durable goods whsle .....	114	18 457	.3	58.7
4219903	General merchandise (durable goods) whsle .....	114	18 457	.3	55.8
422	Wholesale trade, nondurable goods .....	88	28 036	.5	23.3
4224	Grocery & related products whsle .....	10	3 646	.1	51.1
42249	Other grocery & related products whsle .....	7	2 850	.1	45.6
422490	Other grocery & related products whsle .....	7	2 850	.1	45.6
4226	Chemical & allied products whsle .....	6	673	Z	77.0
4229	Miscellaneous nondurable goods whsle .....	64	12 098	.2	13.4
42299	Other miscellaneous nondurable goods whsle .....	62	10 468	.2	15.8
422990	Other miscellaneous nondurable goods whsle .....	62	10 468	.2	15.8
4229902	General merchandise (nondurable goods) whsle .....	62	10 468	.2	18.2

See footnotes at end of table.



**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2100</b>	<b>Construction and mining machinery and equipment (including parts and attachments)</b>	<b>8 380</b>	<b>37 465 022</b>	<b>100.0</b>	<b>50.2</b>
421	Wholesale trade, durable goods	8 298	37 416 228	99.9	49.6
4211	Motor vehicle & motor vehicle parts & supplies whsle	269	142 305	.4	3.4
42111	Automobile & other motor vehicle whsle	115	74 649	.2	4.6
421110	Automobile & other motor vehicle whsle	115	74 649	.2	4.6
4211101	Automobile & motorcycle whsle	19	26 928	.1	.2
4211103	Light truck & van (14,000 lb or less) whsle	6	1 398	Z	X
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	19	5 054	Z	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle	69	41 257	.1	21.0
42112	Motor vehicle supplies & new parts whsle	137	63 882	.2	.1
421120	Motor vehicle supplies & new parts whsle	137	63 882	.2	.1
4211201	Motor vehicle supplies & new parts—warehouse distributors	62	21 051	.1	X
4211202	Motor vehicle supplies & new parts—jobbers	71	41 420	.1	.2
42114	Motor vehicle parts, (used) whsle	15	1 569	Z	X
421140	Motor vehicle parts, (used) whsle	15	1 569	Z	X
4213	Lumber & other construction materials whsle	26	5 679	Z	17.6
42131	Lumber, plywood, millwork, & wood panel whsle	8	804	Z	X
421310	Lumber, plywood, millwork, & wood panel whsle	8	804	Z	X
4213101	Lumber without yard whsle	7	693	Z	X
42133	Roofing, siding, & insulation material whsle	14	2 517	Z	28.7
421330	Roofing, siding, & insulation material whsle	14	2 517	Z	28.7
4213301	Roofing, siding, & insulation material whsle	14	2 517	Z	28.7
4214	Professional & commercial equipment & supplies whsle	10	6 184	Z	X
4215	Metal & mineral (except petroleum) whsle	50	162 205	.4	1.1
42151	Metal service centers & offices	48	161 064	.4	1.1
421510	Metal service centers & offices	48	161 064	.4	1.1
4215101	Ferrous metal service centers & sales offices	48	161 064	.4	1.1
42151011	Ferrous metal service centers	38	156 116	.4	1.2
42151012	Ferrous metal sales offices	10	4 948	Z	X
4216	Electrical goods whsle	25	62 559	.2	.4
42161	Electrical apparatus & equip, wiring supp, & const material whsle	16	6 504	Z	8.6
421610	Electrical apparatus & equip, wiring supp, & const material whsle	16	6 504	Z	8.6
42169	Other electronic parts & equipment whsle	8	52 860	.1	X
421690	Other electronic parts & equipment whsle	8	52 860	.1	X
4216902	Electronic parts (excluding communications equipment) whsle	8	52 860	.1	X
4217	Hardware, & plumbing & heating equipment & supplies whsle	232	84 021	.2	3.3
42171	Hardware whsle	201	78 325	.2	3.7
421710	Hardware whsle	201	78 325	.2	3.7
42172	Plumbing & heating equipment & supplies (hydronics) whsle	17	2 529	Z	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle	17	2 529	Z	X
42173	Warm air heating & air-conditioning equipment & supplies whsle	11	2 499	Z	X
421730	Warm air heating & air-conditioning equipment & supplies whsle	11	2 499	Z	X
4218	Machinery, equipment, & supplies whsle	7 345	36 900 693	98.5	51.4
42181	Construction & mining (except petroleum) machinery & equip whsle	5 321	35 878 032	95.8	62.9
421810	Construction & mining (except petroleum) machinery & equip whsle	5 321	35 878 032	95.8	62.9
42182	Farm & garden machinery & equipment whsle	774	474 629	1.3	3.3
421820	Farm & garden machinery & equipment whsle	774	474 629	1.3	3.3
4218201	Farm machinery & equipment—farm dealers	544	192 371	.5	3.2
4218202	Farm machinery & equipment—whsle distributors	222	279 033	.7	3.7
4218203	Lawn & garden machinery & equipment whsle	8	3 225	Z	X
42183	Industrial machinery & equipment whsle	744	344 078	.9	13.3
421830	Industrial machinery & equipment whsle	744	344 078	.9	13.3
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	86	19 763	.1	11.2
42183021	Hydraulic & pneumatic pumps & mssories, & supplies whsle	33	2 744	Z	X
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	53	17 019	Z	18.3
4218303	General-purpose industrial machinery & equipment whsle	286	137 345	.4	16.6
4218304	Metaworking machinery & equipment whsle	37	13 097	Z	X
4218305	Materials handling equipment whsle	135	88 852	.2	27.2
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	74	33 168	.1	4.1
4218307	Other industrial machinery & equipment whsle	121	49 224	.1	2.0
42184	Industrial supplies whsle	459	174 954	.5	4.6
421840	Industrial supplies whsle	459	174 954	.5	4.6
4218401	General-line industrial supplies whsle	242	69 786	.2	X
4218402	Mechanical power transmission supplies whsle	57	21 501	.1	X
4218403	Welding supplies whsle	19	4 557	Z	X
4218404	Industrial containers & supplies whsle	6	1 501	Z	X
4218405	Industrial valves & fittings (except fluid-power) whsle	9	6 556	Z	X
4218406	Other industrial supplies whsle	126	71 053	.2	10.4
42185	Service establishment equipment & supplies whsle	6	2 540	Z	X
421850	Service establishment equipment & supplies whsle	6	2 540	Z	X
4218504	Other service establishment equipment & supplies whsle	6	2 540	Z	X
42186	Transportation equipment & supplies (exc motor vehicle) whsle	41	26 460	.1	X
421860	Transportation equipment & supplies (exc motor vehicle) whsle	41	26 460	.1	X
4218601	Aircraft & aeronautical equipment & supplies whsle	6	18 894	.1	X
4218602	Marine machinery, equipment, & supplies whsle	28	6 371	Z	X
4218603	Other transportation equipment & supplies whsle	7	1 195	Z	X
4219	Miscellaneous durable goods whsle	337	52 203	.1	17.4
42199	Other miscellaneous durable goods whsle	331	47 034	.1	13.2
421990	Other miscellaneous durable goods whsle	331	47 034	.1	13.2
4219903	General merchandise (durable goods) whsle	326	46 655	.1	12.6

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2100</b>	<b>Construction and mining machinery and equipment (including parts and attachments)—Con.</b>				
422	Wholesale trade, nondurable goods .....	82	48 794	.1	8.5
4221	Paper & paper product whsle .....	7	349	Z	X
4226	Chemical & allied products whsle .....	34	37 098	.1	1.5
42261	Plastics materials & basic forms & shapes whsle .....	13	14 889	Z	X
422610	Plastics materials & basic forms & shapes whsle .....	13	14 889	Z	X
42269	Other chemical & allied products whsle .....	21	22 209	.1	1.7
422690	Other chemical & allied products whsle .....	21	22 209	.1	1.7
4226902	Other chemical & allied products whsle .....	18	21 956	.1	1.8
4227	Petroleum & petroleum products whsle .....	9	5 789	Z	53.1
42271	Petroleum bulk stations & terminals .....	9	5 789	Z	55.8
422710	Petroleum bulk stations & terminals .....	9	5 789	Z	55.8
4227101	Petroleum bulk stations & terminals (except LP) .....	9	5 789	Z	55.9
42271011	Petroleum bulk stations (except LP) .....	9	5 789	Z	50.7
4229	Miscellaneous nondurable goods whsle .....	29	5 296	Z	42.0
42299	Other miscellaneous nondurable goods whsle .....	25	4 363	Z	71.7
422990	Other miscellaneous nondurable goods whsle .....	25	4 363	Z	71.7
4229902	General merchandise (nondurable goods) whsle .....	25	4 363	Z	82.8
<b>2200</b>	<b>Farm machinery, equipment, and parts .....</b>	<b>11 560</b>	<b>30 579 060</b>	<b>100.0</b>	<b>32.7</b>
421	Wholesale trade, durable goods .....	10 989	30 408 114	99.4	33.4
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	298	854 589	2.8	.1
42111	Automobile & other motor vehicle whsle .....	122	784 973	2.6	.1
421110	Automobile & other motor vehicle whsle .....	122	784 973	2.6	.1
4211101	Automobile & motorcycle whsle .....	48	743 249	2.4	.1
4211103	Light truck & van (14,000 lb or less) whsle .....	6	2 012	Z	X
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle .....	14	12 778	Z	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	51	23 625	.1	4.2
42112	Motor vehicle supplies & new parts whsle .....	143	64 908	.2	X
421120	Motor vehicle supplies & new parts whsle .....	143	64 908	.2	X
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	59	9 277	Z	X
4211202	Motor vehicle supplies & new parts—jobbers .....	83	54 844	.2	X
42113	Tire & tube whsle .....	7	3 313	Z	3.5
421130	Tire & tube whsle .....	7	3 313	Z	3.5
42114	Motor vehicle parts, (used) whsle .....	26	1 395	Z	1.5
421140	Motor vehicle parts, (used) whsle .....	26	1 395	Z	1.5
4213	Lumber & other construction materials whsle .....	16	2 333	Z	36.3
42139	Other construction materials whsle .....	15	1 811	Z	12.4
421390	Other construction materials whsle .....	15	1 811	Z	12.4
4213902	Other construction materials whsle .....	15	1 811	Z	11.3
4214	Professional & commercial equipment & supplies whsle .....	6	462	Z	X
42144	Other commercial equipment whsle .....	6	462	Z	X
421440	Other commercial equipment whsle .....	6	462	Z	X
4214401	Restaurant & hotel equipment & supplies whsle .....	6	462	Z	X
4215	Metal & mineral (except petroleum) whsle .....	19	1 852	Z	X
42151	Metal service centers & offices .....	19	1 852	Z	X
421510	Metal service centers & offices .....	19	1 852	Z	X
4215101	Ferrous metal service centers & sales offices .....	19	1 852	Z	X
42151011	Ferrous metal service centers .....	14	1 618	Z	X
4216	Electrical goods whsle .....	10	4 530	Z	41.9
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	10	4 530	Z	42.3
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	10	4 530	Z	42.3
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	75	35 123	.1	.5
42171	Hardware whsle .....	53	22 646	.1	.6
421710	Hardware whsle .....	53	22 646	.1	.6
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	17	11 082	Z	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	17	11 082	Z	X
4218	Machinery, equipment, & supplies whsle .....	10 329	29 476 097	96.4	51.0
42181	Construction & mining (except petroleum) machinery & equip whsle .....	577	493 000	1.6	3.5
421810	Construction & mining (except petroleum) machinery & equip whsle .....	577	493 000	1.6	3.5
42182	Farm & garden machinery & equipment whsle .....	9 123	28 705 281	93.9	71.0
421820	Farm & garden machinery & equipment whsle .....	9 123	28 705 281	93.9	71.0
4218201	Farm machinery & equipment—farm dealers .....	6 931	16 974 084	55.5	71.0
4218202	Farm machinery & equipment—whsle distributors .....	2 122	11 634 877	38.0	70.7
4218203	Lawn & garden machinery & equipment whsle .....	70	96 320	.3	59.6
42183	Industrial machinery & equipment whsle .....	416	230 120	.8	13.6
421830	Industrial machinery & equipment whsle .....	416	230 120	.8	13.6
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	58	16 379	.1	5.5
42183021	Hydraulic & pneumatic pumps & motors whsle .....	24	4 116	Z	X
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	34	12 263	Z	7.7
4218303	General-purpose industrial machinery & equipment whsle .....	153	75 636	.2	12.1
4218304	Metalworking machinery & equipment whsle .....	16	9 444	Z	X
4218305	Materials handling equipment whsle .....	105	72 409	.2	X
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	36	5 323	Z	X
4218307	Other industrial machinery & equipment whsle .....	44	46 772	.2	33.8
42184	Industrial supplies whsle .....	197	46 107	.2	X
421840	Industrial supplies whsle .....	197	46 107	.2	X
4218401	General-line industrial supplies whsle .....	69	7 657	Z	X
4218402	Mechanical power transmission supplies whsle .....	72	23 024	.1	X
4218404	Industrial containers & supplies whsle .....	8	5 260	Z	X
4218406	Other industrial supplies whsle .....	42	8 889	Z	X
42185	Service establishment equipment & supplies whsle .....	9	210	Z	X
421850	Service establishment equipment & supplies whsle .....	9	210	Z	X
4218504	Other service establishment equipment & supplies whsle .....	9	210	Z	X
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	7	1 379	Z	X
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	7	1 379	Z	X
4218603	Other transportation equipment & supplies whsle .....	7	1 379	Z	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2200</b>	<b>Farm machinery, equipment, and parts—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4219	Miscellaneous durable goods whsle .....	234	32 978	.1	3.2
42199	Other miscellaneous durable goods whsle .....	232	32 485	.1	2.9
421990	Other miscellaneous durable goods whsle .....	232	32 485	.1	2.9
4219903	General merchandise (durable goods) whsle .....	227	32 374	.1	2.8
422	Wholesale trade, nondurable goods .....	571	170 946	.6	2.3
4224	Grocery & related products whsle .....	14	991	Z	X
4225	Farm-product raw material whsle .....	26	1 431	Z	2.2
42251	Grain & field bean whsle .....	20	1 187	Z	1.2
422510	Grain & field bean whsle .....	20	1 187	Z	1.2
4226	Chemical & allied products whsle .....	35	11 038	Z	10.4
42269	Other chemical & allied products whsle .....	33	10 744	Z	7.8
422690	Other chemical & allied products whsle .....	33	10 744	Z	7.8
4226902	Other chemical & allied products whsle .....	33	10 744	Z	7.9
4227	Petroleum & petroleum products whsle .....	12	850	Z	X
42271	Petroleum bulk stations & terminals .....	8	799	Z	X
422710	Petroleum bulk stations & terminals .....	8	799	Z	X
4227101	Petroleum bulk stations & terminals (except LP) .....	6	661	Z	X
42271011	Petroleum bulk stations (except LP) .....	6	661	Z	X
4229	Miscellaneous nondurable goods whsle .....	480	153 125	.5	2.2
42291	Farm supplies whsle .....	426	128 681	.4	2.2
422910	Farm supplies whsle .....	426	128 681	.4	2.2
4229101	Farm supplies—farm dealers .....	314	44 676	.1	.6
4229102	Farm supplies—whsle distributors .....	112	84 005	.3	3.1
42299	Other miscellaneous nondurable goods whsle .....	50	22 644	.1	1.6
422990	Other miscellaneous nondurable goods whsle .....	50	22 644	.1	1.6
4229902	General merchandise (nondurable goods) whsle .....	50	22 644	.1	1.9
<b>2220</b>	<b>Garden machinery, equipment, and parts .....</b>	<b>6 321</b>	<b>6 996 346</b>	<b>100.0</b>	<b>45.8</b>
421	Wholesale trade, durable goods .....	5 706	6 591 215	94.2	47.4
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	153	30 977	.4	2.8
42111	Automobile & other motor vehicle whsle .....	13	4 558	.1	16.6
421110	Automobile & other motor vehicle whsle .....	13	4 558	.1	16.6
4211101	Automobile & motorcycle whsle .....	9	1 663	Z	80.6
42112	Motor vehicle supplies & new parts whsle .....	125	19 588	.3	X
421120	Motor vehicle supplies & new parts whsle .....	125	19 588	.3	X
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	67	2 759	Z	X
4211202	Motor vehicle supplies & new parts—jobbers .....	58	16 829	.2	X
42114	Motor vehicle parts, (used) whsle .....	12	242	Z	X
421140	Motor vehicle parts, (used) whsle .....	12	242	Z	X
4212	Furniture & home furnishings whsle .....	11	18 994	.3	X
42121	Furniture whsle .....	6	1 906	Z	X
421210	Furniture whsle .....	6	1 906	Z	X
4212101	Household & lawn furniture whsle .....	6	1 906	Z	X
4213	Lumber & other construction materials whsle .....	8	454	Z	X
42131	Lumber, plywood, millwork, & wood panel whsle .....	7	346	Z	X
421310	Lumber, plywood, millwork, & wood panel whsle .....	7	346	Z	X
4213101	Lumber without yard whsle .....	7	346	Z	X
4215	Metal & mineral (except petroleum) whsle .....	7	2 680	Z	X
42151	Metal service centers & offices .....	7	2 680	Z	X
421510	Metal service centers & offices .....	7	2 680	Z	X
4215101	Ferrous metal service centers & sales offices .....	7	2 680	Z	X
4216	Electrical goods whsle .....	23	12 680	.2	X
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	7	6 427	.1	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	7	6 427	.1	X
42169	Other electronic parts & equipment whsle .....	11	2 293	Z	X
421690	Other electronic parts & equipment whsle .....	11	2 293	Z	X
4216902	Electronic parts (excluding communications equipment) whsle .....	11	2 293	Z	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	184	466 980	6.7	1.1
42171	Hardware whsle .....	158	428 513	6.1	.7
421710	Hardware whsle .....	158	428 513	6.1	.7
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	21	16 227	.2	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	21	16 227	.2	X
4218	Machinery, equipment, & supplies whsle .....	4 795	5 739 940	82.0	57.6
42181	Construction & mining (except petroleum) machinery & equip whsle .....	196	65 160	.9	11.6
421810	Construction & mining (except petroleum) machinery & equip whsle .....	196	65 160	.9	11.6
42182	Farm & garden machinery & equipment whsle .....	4 399	5 519 849	78.9	71.4
421820	Farm & garden machinery & equipment whsle .....	4 399	5 519 849	78.9	71.4
4218201	Farm machinery & equipment—farm dealers .....	3 342	1 064 996	15.2	71.4
4218202	Farm machinery & equipment—whsle distributors .....	328	719 742	10.3	80.1
4218203	Lawn & garden machinery & equipment whsle .....	729	3 735 111	53.4	55.9
42183	Industrial machinery & equipment whsle .....	148	145 168	2.1	6.9
421830	Industrial machinery & equipment whsle .....	148	145 168	2.1	6.9
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	18	3 152	Z	X
42183021	Hydraulic & pneumatic pumps & motors whsle .....	15	1 378	Z	X
4218303	General-purpose industrial machinery & equipment whsle .....	87	96 445	1.4	3.7
4218305	Materials handling equipment whsle .....	20	13 210	.2	X
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	6	583	Z	X
4218307	Other industrial machinery & equipment whsle .....	17	31 778	.5	40.5
42184	Industrial supplies whsle .....	45	6 972	.1	X
421840	Industrial supplies whsle .....	45	6 972	.1	X
4218401	General-line industrial supplies whsle .....	17	496	Z	X
4218402	Mechanical power transmission supplies whsle .....	15	281	Z	X
4218404	Industrial containers & supplies whsle .....	9	4 882	.1	X
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	6	1 551	Z	X
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	6	1 551	Z	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2220</b>	<b>Garden machinery, equipment, and parts—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4219	Miscellaneous durable goods whsle . . . . .	524	317 677	4.5	1.2
42191	Sporting & recreational goods & supplies whsle . . . . .	18	34 078	.5	8.0
421910	Sporting & recreational goods & supplies whsle . . . . .	18	34 078	.5	8.0
42199	Other miscellaneous durable goods whsle . . . . .	505	283 553	4.1	.4
421990	Other miscellaneous durable goods whsle . . . . .	505	283 553	4.1	.4
4219903	General merchandise (durable goods) whsle . . . . .	502	283 497	4.1	.4
422	Wholesale trade, nondurable goods . . . . .	615	405 131	5.8	5.9
4224	Grocery & related products whsle . . . . .	8	177	Z	X
4226	Chemical & allied products whsle . . . . .	281	245 526	3.5	X
42269	Other chemical & allied products whsle . . . . .	278	245 238	3.5	X
422690	Other chemical & allied products whsle . . . . .	278	245 238	3.5	X
4226902	Other chemical & allied products whsle . . . . .	278	245 238	3.5	X
4227	Petroleum & petroleum products whsle . . . . .	12	5 587	.1	X
42271	Petroleum bulk stations & terminals . . . . .	12	5 587	.1	X
422710	Petroleum bulk stations & terminals . . . . .	12	5 587	.1	X
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	12	5 587	.1	X
42271011	Petroleum bulk stations (except LP) . . . . .	12	5 587	.1	X
4229	Miscellaneous nondurable goods whsle . . . . .	303	153 105	2.2	6.9
42291	Farm supplies whsle . . . . .	190	142 941	2.0	7.2
422910	Farm supplies whsle . . . . .	190	142 941	2.0	7.2
4229101	Farm supplies—farm dealers . . . . .	72	3 439	Z	X
4229102	Farm supplies—whsle distributors . . . . .	118	139 502	2.0	8.1
42299	Other miscellaneous nondurable goods whsle . . . . .	107	9 279	.1	X
422990	Other miscellaneous nondurable goods whsle . . . . .	107	9 279	.1	X
4229901	Art goods whsle . . . . .	6	2 992	Z	X
4229902	General merchandise (nondurable goods) whsle . . . . .	80	4 526	.1	X
4229904	Other nondurable goods whsle . . . . .	18	1 490	Z	X
<b>2230</b>	<b>Food-processing machinery, equipment, and parts . . . . .</b>	<b>2 133</b>	<b>4 028 567</b>	<b>100.0</b>	<b>66.4</b>
421	Wholesale trade, durable goods . . . . .	2 091	3 942 012	97.9	70.9
4214	Professional & commercial equipment & supplies whsle . . . . .	15	5 992	.1	53.2
42143	Computer & computer peripheral equipment & software whsle . . . . .	8	795	Z	X
421430	Computer & computer peripheral equipment & software whsle . . . . .	8	795	Z	X
4214301	Computer & peripheral equipment whsle . . . . .	8	795	Z	X
42143011	Computers & peripheral equipment for resale . . . . .	7	429	Z	X
42144	Other commercial equipment whsle . . . . .	7	5 197	.1	33.5
421440	Other commercial equipment whsle . . . . .	7	5 197	.1	33.5
4216	Electrical goods whsle . . . . .	12	2 358	.1	60.2
42169	Other electronic parts & equipment whsle . . . . .	9	1 740	Z	54.9
421690	Other electronic parts & equipment whsle . . . . .	9	1 740	Z	54.9
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	6	736	Z	51.5
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	12	1 635	Z	74.9
42171	Hardware whsle . . . . .	8	788	Z	77.3
421710	Hardware whsle . . . . .	8	788	Z	77.3
4218	Machinery, equipment, & supplies whsle . . . . .	2 040	3 928 971	97.5	67.1
42183	Industrial machinery & equipment whsle . . . . .	1 985	3 910 908	97.1	69.6
421830	Industrial machinery & equipment whsle . . . . .	1 985	3 910 908	97.1	69.6
4218301	Food-processing machinery & equipment whsle . . . . .	1 333	3 680 692	91.4	68.3
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	70	15 549	.4	70.6
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	44	10 626	.3	54.9
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	26	4 923	.1	80.1
4218303	General-purpose industrial machinery & equipment whsle . . . . .	275	97 940	2.4	83.5
4218304	Metalworking machinery & equipment whsle . . . . .	31	7 477	.2	X
4218305	Materials handling equipment whsle . . . . .	99	48 789	1.2	71.4
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	26	1 999	.1	74.9
4218307	Other industrial machinery & equipment whsle . . . . .	151	58 462	1.5	58.0
42184	Industrial supplies whsle . . . . .	43	13 650	.3	50.8
421840	Industrial supplies whsle . . . . .	43	13 650	.3	50.8
4218401	General-line industrial supplies whsle . . . . .	24	3 405	.1	34.7
4218404	Industrial containers & supplies whsle . . . . .	12	5 631	.1	63.1
422	Wholesale trade, nondurable goods . . . . .	42	86 555	2.1	9.0
4224	Grocery & related products whsle . . . . .	17	73 654	1.8	1.6
42249	Other grocery & related products whsle . . . . .	13	27 318	.7	22.5
422490	Other grocery & related products whsle . . . . .	13	27 318	.7	22.5
4224901	Coffee, tea, & spice whsle . . . . .	6	1 092	Z	X
4226	Chemical & allied products whsle . . . . .	8	8 546	.2	X
42261	Plastics materials & basic forms & shapes whsle . . . . .	6	7 828	.2	X
422610	Plastics materials & basic forms & shapes whsle . . . . .	6	7 828	.2	X
4229	Miscellaneous nondurable goods whsle . . . . .	14	3 620	.1	74.5
42299	Other miscellaneous nondurable goods whsle . . . . .	14	3 620	.1	72.4
422990	Other miscellaneous nondurable goods whsle . . . . .	14	3 620	.1	72.4
4229902	General merchandise (nondurable goods) whsle . . . . .	11	3 598	.1	88.7

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2300</b>	<b>Hydraulic and pneumatic (fluid-power) pumps, motors, and parts</b> .....	<b>4 993</b>	<b>5 068 295</b>	<b>100.0</b>	<b>58.2</b>
421	Wholesale trade, durable goods .....	4 953	5 054 506	99.7	57.3
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	9	7 782	.2	64.6
42112	Motor vehicle supplies & new parts whsle .....	9	7 782	.2	52.8
421120	Motor vehicle supplies & new parts whsle .....	9	7 782	.2	52.8
4211202	Motor vehicle supplies & new parts—jobbers .....	7	4 046	.1	38.0
4214	Professional & commercial equipment & supplies whsle.....	10	557	Z	60.9
4215	Metal & mineral (except petroleum) whsle .....	25	10 811	.2	42.8
42151	Metal service centers & offices .....	25	10 811	.2	42.4
421510	Metal service centers & offices .....	25	10 811	.2	42.4
4215101	Ferrous metal service centers & sales offices .....	25	10 811	.2	42.7
42151011	Ferrous metal service centers .....	14	9 423	.2	42.3
42151012	Ferrous metal sales offices .....	11	1 388	Z	44.2
4216	Electrical goods whsle .....	30	15 046	.3	62.7
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	7	6 901	.1	20.9
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	7	6 901	.1	20.9
42169	Other electronic parts & equipment whsle .....	23	8 145	.2	66.8
421690	Other electronic parts & equipment whsle .....	23	8 145	.2	66.8
4216901	Communications equipment & supplies whsle .....	10	1 893	Z	72.3
4216902	Electronic parts (excluding communications equipment) whsle .....	13	6 252	.1	64.4
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	37	28 103	.6	14.9
42171	Hardware whsle .....	20	20 933	.4	4.4
421710	Hardware whsle .....	20	20 933	.4	4.4
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	11	6 274	.1	52.2
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	11	6 274	.1	52.2
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	6	896	Z	X
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	6	896	Z	X
4218	Machinery, equipment, & supplies whsle .....	4 727	4 981 822	98.3	54.8
42181	Construction & mining (except petroleum) machinery & equip whsle .....	62	6 050	.1	67.4
421810	Construction & mining (except petroleum) machinery & equip whsle .....	62	6 050	.1	67.4
42182	Farm & garden machinery & equipment whsle .....	9	2 060	Z	78.9
421820	Farm & garden machinery & equipment whsle .....	9	2 060	Z	78.9
42183	Industrial machinery & equipment whsle .....	3 741	4 823 497	95.2	63.3
421830	Industrial machinery & equipment whsle .....	3 741	4 823 497	95.2	63.3
4218301	Food-processing machinery & equipment whsle .....	45	11 520	.2	75.7
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	2 457	4 376 934	86.4	60.8
42183021	Hydraulic & pneumatic pumps & motors whsle .....	1 636	3 845 261	75.9	47.8
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	821	531 673	10.5	71.1
4218303	General-purpose industrial machinery & equipment whsle .....	679	238 955	4.7	78.0
4218304	Metalworking machinery & equipment whsle.....	105	71 228	1.4	X
4218305	Materials handling equipment whsle .....	143	32 643	.6	63.8
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	125	32 387	.6	69.3
4218307	Other industrial machinery & equipment whsle .....	187	59 830	1.2	59.5
42184	Industrial supplies whsle .....	885	128 154	2.5	6.7
421840	Industrial supplies whsle .....	885	128 154	2.5	6.7
4218401	General-line industrial supplies whsle .....	474	64 501	1.3	11.5
4218402	Mechanical power transmission supplies whsle .....	251	26 390	.5	1.0
4218405	Industrial valves & fittings (except fluid-power) whsle .....	53	24 079	.5	X
4218406	Other industrial supplies whsle .....	98	12 686	.3	2.5
42185	Service establishment equipment & supplies whsle .....	20	3 888	.1	63.2
421850	Service establishment equipment & supplies whsle .....	20	3 888	.1	63.2
4218504	Other service establishment equipment & supplies whsle .....	16	3 163	.1	55.8
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	10	18 173	.4	75.6
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	10	18 173	.4	75.6
4218603	Other transportation equipment & supplies whsle .....	9	5 076	.1	65.3
4219	Miscellaneous durable goods whsle .....	115	10 385	.2	7.7
42199	Other miscellaneous durable goods whsle .....	113	10 336	.2	7.0
421990	Other miscellaneous durable goods whsle .....	113	10 336	.2	7.0
4219903	General merchandise (durable goods) whsle .....	113	10 336	.2	6.6
422	Wholesale trade, nondurable goods .....	40	13 789	.3	31.5
4226	Chemical & allied products whsle .....	20	12 547	.2	21.7
42261	Plastics materials & basic forms & shapes whsle .....	7	10 568	.2	X
422610	Plastics materials & basic forms & shapes whsle .....	7	10 568	.2	X
42269	Other chemical & allied products whsle .....	13	1 979	Z	37.7
422690	Other chemical & allied products whsle .....	13	1 979	Z	37.7
4226902	Other chemical & allied products whsle .....	11	1 888	Z	39.7
4229	Miscellaneous nondurable goods whsle .....	16	582	Z	79.0
42299	Other miscellaneous nondurable goods whsle .....	16	582	Z	76.8
422990	Other miscellaneous nondurable goods whsle .....	16	582	Z	76.8
4229902	General merchandise (nondurable goods) whsle .....	16	582	Z	88.7
<b>2320</b>	<b>General-purpose industrial machinery, equipment, and parts</b> .....	<b>23 404</b>	<b>46 937 281</b>	<b>100.0</b>	<b>28.3</b>

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2320</b>	<b>General-purpose industrial machinery, equipment, and parts—Con.</b>				
421	Wholesale trade, durable goods .....	21 840	42 526 982	90.6	31.2
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	467	434 073	.9	5.0
42111	Automobile & other motor vehicle whsle .....	47	14 487	Z	1.0
421110	Automobile & other motor vehicle whsle .....	47	14 487	Z	1.0
4211101	Automobile & motorcycle whsle .....	8	3 465	Z	X
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle .....	10	4 931	Z	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	27	5 926	Z	X
42112	Motor vehicle supplies & new parts whsle .....	399	416 851	.9	4.4
421120	Motor vehicle supplies & new parts whsle .....	399	416 851	.9	4.4
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	136	213 542	.5	.6
4211202	Motor vehicle supplies & new parts—jobbers .....	230	170 685	.4	6.7
4211203	Petroleum products marketing equipment whsle .....	33	32 624	.1	X
42113	Tire & tube whsle .....	11	2 440	Z	X
421130	Tire & tube whsle .....	11	2 440	Z	X
42114	Motor vehicle parts, (used) whsle .....	10	295	Z	X
421140	Motor vehicle parts, (used) whsle .....	10	295	Z	X
4212	Furniture & home furnishings whsle .....	43	16 382	Z	X
42121	Furniture whsle .....	11	11 384	Z	X
421210	Furniture whsle .....	11	11 384	Z	X
4212102	Office & business furniture whsle .....	6	9 963	Z	X
42122	Home furnishings whsle .....	32	4 998	Z	X
421220	Home furnishings whsle .....	32	4 998	Z	X
4212203	Floor coverings whsle .....	9	410	Z	X
4212204	Other home furnishings whsle .....	15	3 888	Z	X
4213	Lumber & other construction materials whsle .....	26	18 994	Z	X
42131	Lumber, plywood, millwork, & wood panel whsle .....	8	13 657	Z	X
421310	Lumber, plywood, millwork, & wood panel whsle .....	8	13 657	Z	X
42139	Other construction materials whsle .....	12	4 684	Z	X
421390	Other construction materials whsle .....	12	4 684	Z	X
4213902	Other construction materials whsle .....	12	4 684	Z	X
4214	Professional & commercial equipment & supplies whsle .....	370	393 935	.8	2.1
42142	Office equipment whsle .....	266	203 569	.4	X
421420	Office equipment whsle .....	266	203 569	.4	X
42143	Computer & computer peripheral equipment & software whsle .....	60	174 750	.4	2.7
421430	Computer & computer peripheral equipment & software whsle .....	60	174 750	.4	2.7
4214301	Computer & peripheral equipment whsle .....	46	103 286	.2	5.1
42143011	Computers & peripheral equipment for resale .....	26	96 421	.2	X
42143012	Computers & peripheral equipment for end use .....	20	6 865	Z	X
4214302	Computer software (packaged) whsle .....	14	71 464	.2	X
42144	Other commercial equipment whsle .....	14	3 366	Z	X
421440	Other commercial equipment whsle .....	14	3 366	Z	X
4214401	Restaurant & hotel equipment & supplies whsle .....	9	933	Z	X
42145	Medical, dental, & hospital equipment & supplies whsle .....	20	8 578	Z	20.4
421450	Medical, dental, & hospital equipment & supplies whsle .....	20	8 578	Z	20.4
4214501	Surgical, medical, & hospital supplies whsle .....	19	8 479	Z	19.4
4215	Metal & mineral (except petroleum) whsle .....	501	1 365 604	2.9	4.0
42151	Metal service centers & offices .....	487	1 301 131	2.8	4.4
421510	Metal service centers & offices .....	487	1 301 131	2.8	4.4
4215101	Ferrous metal service centers & sales offices .....	435	1 177 485	2.5	4.5
42151011	Ferrous metal service centers .....	287	1 036 888	2.2	.5
42151012	Ferrous metal sales offices .....	148	140 597	.3	27.6
4215102	Nonferrous metal service centers & sales offices .....	52	123 646	.3	3.7
42151021	Nonferrous metal service centers .....	36	83 094	.2	1.5
42151022	Nonferrous metal sales offices .....	16	40 552	.1	24.1
42152	Coal & other mineral & ore whsle .....	14	64 473	.1	X
421520	Coal & other mineral & ore whsle .....	14	64 473	.1	X
4215202	Other mineral & ore whsle .....	9	2 112	Z	X
4216	Electrical goods whsle .....	970	927 080	2.0	3.1
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	481	232 653	.5	2.8
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	481	232 653	.5	2.8
42162	Electrical appliance, television & radio set whsle .....	18	3 587	Z	9.0
421620	Electrical appliance, television & radio set whsle .....	18	3 587	Z	9.0
42169	Other electronic parts & equipment whsle .....	471	690 840	1.5	3.2
421690	Other electronic parts & equipment whsle .....	471	690 840	1.5	3.2
4216901	Communications equipment & supplies whsle .....	47	91 376	.2	4.3
4216902	Electronic parts (excluding communications equipment) whsle .....	424	599 464	1.3	3.0
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	695	325 304	.7	7.8
42171	Hardware whsle .....	395	206 329	.4	5.0
421710	Hardware whsle .....	395	206 329	.4	5.0
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	164	59 050	.1	13.0
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	164	59 050	.1	13.0
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	124	53 500	.1	17.3
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	124	53 500	.1	17.3
42174	Refrigeration equipment & supplies whsle .....	12	6 425	Z	25.7
421740	Refrigeration equipment & supplies whsle .....	12	6 425	Z	25.7

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

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<b>2320</b>	<b>General-purpose industrial machinery, equipment, and parts—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4218	Machinery, equipment, & supplies whsle . . . . .	17 091	38 223 181	81.4	45.0
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	520	491 999	1.0	3.4
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	520	491 999	1.0	3.4
42182	Farm & garden machinery & equipment whsle . . . . .	620	465 663	1.0	3.3
421820	Farm & garden machinery & equipment whsle . . . . .	620	465 663	1.0	3.3
4218201	Farm machinery & equipment—farm dealers . . . . .	434	180 633	.4	.8
4218202	Farm machinery & equipment—whsle distributors . . . . .	164	263 711	.6	4.4
4218203	Lawn & garden machinery & equipment whsle . . . . .	22	21 319	Z	29.7
42183	Industrial machinery & equipment whsle . . . . .	14 004	36 341 609	77.4	55.2
421830	Industrial machinery & equipment whsle . . . . .	14 004	36 341 609	77.4	55.2
4218301	Food-processing machinery & equipment whsle . . . . .	178	122 628	.3	64.7
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	804	457 898	1.0	68.2
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	422	231 737	.5	58.9
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	382	226 161	.5	73.6
4218303	General-purpose industrial machinery & equipment whsle . . . . .	11 101	34 380 447	73.2	60.7
4218304	Metalworking machinery & equipment whsle . . . . .	406	376 643	.8	X
4218305	Materials handling equipment whsle . . . . .	544	435 006	.9	43.2
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	419	222 839	.5	67.3
4218307	Other industrial machinery & equipment whsle . . . . .	552	346 148	.7	57.1
42184	Industrial supplies whsle . . . . .	1 717	839 982	1.8	12.1
421840	Industrial supplies whsle . . . . .	1 717	839 982	1.8	12.1
4218401	General-line industrial supplies whsle . . . . .	726	166 142	.4	17.2
4218402	Mechanical power transmission supplies whsle . . . . .	249	95 216	.2	13.5
4218403	Welding supplies whsle . . . . .	80	17 240	Z	X
4218404	Industrial containers & supplies whsle . . . . .	41	22 351	Z	17.2
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	110	89 887	.2	X
4218406	Other industrial supplies whsle . . . . .	511	449 146	1.0	.9
42185	Service establishment equipment & supplies whsle . . . . .	116	23 209	Z	14.7
421850	Service establishment equipment & supplies whsle . . . . .	116	23 209	Z	14.7
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	52	6 228	Z	X
4218503	Laundry & dry-cleaning equipment & supplies whsle . . . . .	6	6 087	Z	X
4218504	Other service establishment equipment & supplies whsle . . . . .	58	10 894	Z	29.4
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	114	60 719	.1	5.2
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	114	60 719	.1	5.2
4218601	Aircraft & aeronautical equipment & supplies whsle . . . . .	30	14 455	Z	X
4218602	Marine machinery, equipment, & supplies whsle . . . . .	56	33 743	.1	2.4
4218603	Other transportation equipment & supplies whsle . . . . .	28	12 521	Z	28.6
4219	Miscellaneous durable goods whsle . . . . .	1 677	822 429	1.8	.1
42191	Sporting & recreational goods & supplies whsle . . . . .	8	2 738	Z	X
421910	Sporting & recreational goods & supplies whsle . . . . .	8	2 738	Z	X
42192	Toy & hobby goods & supplies whsle . . . . .	6	312	Z	X
421920	Toy & hobby goods & supplies whsle . . . . .	6	312	Z	X
42193	Recyclable material whsle . . . . .	247	98 560	.2	.5
421930	Recyclable material whsle . . . . .	247	98 560	.2	.5
4219301	Iron & steel scrap processors & dealers . . . . .	74	52 096	.1	X
42193011	Iron & steel scrap processors (using power processing equipment) . . . . .	62	12 993	Z	X
42193012	Iron & steel scrap processors (not using power processing equip) . . . . .	12	39 103	.1	X
4219302	Recyclable paper & paperboard whsle . . . . .	23	5 739	Z	2.7
4219303	Other recyclable material whsle . . . . .	150	40 725	.1	.3
42199	Other miscellaneous durable goods whsle . . . . .	1 414	720 657	1.5	.1
421990	Other miscellaneous durable goods whsle . . . . .	1 414	720 657	1.5	.1
4219902	Forest products (except lumber) whsle . . . . .	18	2 459	Z	X
4219903	General merchandise (durable goods) whsle . . . . .	1 354	709 417	1.5	.1
4219905	Fire extinguishers & fire safety equipment whsle . . . . .	10	1 161	Z	X
4219906	Other durable goods whsle . . . . .	29	7 261	Z	X
422	Wholesale trade, nondurable goods . . . . .	1 564	4 410 299	9.4	15.7
4221	Paper & paper product whsle . . . . .	67	21 541	Z	X
42212	Stationery & office supplies whsle . . . . .	12	5 803	Z	X
422120	Stationery & office supplies whsle . . . . .	12	5 803	Z	X
42213	Industrial & personal service paper whsle . . . . .	52	15 691	Z	X
422130	Industrial & personal service paper whsle . . . . .	52	15 691	Z	X
4222	Drugs, & druggists' sundries whsle . . . . .	9	2 245	Z	8.3
42221	Drugs, & druggists' sundries whsle . . . . .	9	2 245	Z	8.3
422210	Drugs, & druggists' sundries whsle . . . . .	9	2 245	Z	8.3
4222101	General-line drugs whsle . . . . .	8	2 238	Z	8.2
4223	Apparel, piece goods, & notions whsle . . . . .	70	67 761	.1	2.7
42231	Piece goods, notions, & other dry goods whsle . . . . .	52	55 093	.1	X
422310	Piece goods, notions, & other dry goods whsle . . . . .	52	55 093	.1	X
4223101	Piece goods—jobbers . . . . .	44	54 071	.1	X
4223102	Notions & other dry goods whsle . . . . .	8	1 022	Z	X
42232	Men's & boys' clothing & furnishings whsle . . . . .	15	9 005	Z	X
422320	Men's & boys' clothing & furnishings whsle . . . . .	15	9 005	Z	X
4224	Grocery & related products whsle . . . . .	37	7 546	Z	1.6
42249	Other grocery & related products whsle . . . . .	22	4 129	Z	1.0
422490	Other grocery & related products whsle . . . . .	22	4 129	Z	1.0
4224906	Other grocery specialties whsle . . . . .	16	3 134	Z	1.6
4225	Farm-product raw material whsle . . . . .	66	40 963	.1	X
42251	Grain & field bean whsle . . . . .	52	39 120	.1	X
422510	Grain & field bean whsle . . . . .	52	39 120	.1	X
42252	Livestock whsle . . . . .	8	1 331	Z	X
422520	Livestock whsle . . . . .	8	1 331	Z	X
42259	Other farm product raw material whsle . . . . .	6	512	Z	X
422590	Other farm product raw material whsle . . . . .	6	512	Z	X
4225905	Other farm-product raw material whsle . . . . .	6	512	Z	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2320</b>	<b>General-purpose industrial machinery, equipment, and parts—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4226	Chemical & allied products whsle .....	890	388 227	.8	11.8
42261	Plastics materials & basic forms & shapes whsle .....	161	90 374	.2	4.2
422610	Plastics materials & basic forms & shapes whsle .....	161	90 374	.2	4.2
42269	Other chemical & allied products whsle .....	729	297 853	.6	13.2
422690	Other chemical & allied products whsle .....	729	297 853	.6	13.2
4226901	Industrial gases (except LP) whsle .....	44	10 126	.2	X
4226902	Other chemical & allied products whsle .....	685	287 727	.6	13.6
4227	Petroleum & petroleum products whsle .....	145	129 663	.3	69.4
42271	Petroleum bulk stations & terminals .....	94	110 799	.2	73.8
422710	Petroleum bulk stations & terminals .....	94	110 799	.2	73.8
4227101	Petroleum bulk stations & terminals (except LP) .....	92	110 695	.2	74.1
42271011	Petroleum bulk stations (except LP) .....	88	37 444	.1	5.4
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	51	18 864	Z	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	51	18 864	Z	X
4229	Miscellaneous nondurable goods whsle .....	280	3 752 353	8.0	.3
42291	Farm supplies whsle .....	22	13 788	Z	39.1
422910	Farm supplies whsle .....	22	13 788	Z	39.1
4229102	Farm supplies—whsle distributors .....	22	13 788	Z	41.2
42295	Paint, varnish, & supplies whsle .....	54	41 124	.1	.8
422950	Paint, varnish, & supplies whsle .....	54	41 124	.1	.8
4229501	Paint, varnish, & supplies whsle .....	54	41 124	.1	.8
42299	Other miscellaneous nondurable goods whsle .....	203	3 697 391	7.9	.1
422990	Other miscellaneous nondurable goods whsle .....	203	3 697 391	7.9	.1
4229902	General merchandise (nondurable goods) whsle .....	154	3 682 202	7.8	.1
4229904	Other nondurable goods whsle .....	40	14 639	Z	3.8
<b>2330</b>	<b>Metalworking machinery, equipment, and parts .....</b>	<b>6 993</b>	<b>18 570 588</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	6 897	18 540 409	99.8	X
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	11	4 090	Z	X
42112	Motor vehicle supplies & new parts whsle .....	11	4 090	Z	X
421120	Motor vehicle supplies & new parts whsle .....	11	4 090	Z	X
4211202	Motor vehicle supplies & new parts—jobbers .....	9	3 454	Z	X
4213	Lumber & other construction materials whsle .....	10	4 536	Z	X
4214	Professional & commercial equipment & supplies whsle .....	18	4 381	Z	X
42143	Computer & computer peripheral equipment & software whsle .....	8	2 188	Z	X
421430	Computer & computer peripheral equipment & software whsle .....	8	2 188	Z	X
4214301	Computer & peripheral equipment whsle .....	8	2 188	Z	X
42143012	Computers & peripheral equipment for end use .....	6	2 106	Z	X
42145	Medical, dental, & hospital equipment & supplies whsle .....	9	2 077	Z	X
421450	Medical, dental, & hospital equipment & supplies whsle .....	9	2 077	Z	X
4214501	Surgical, medical, & hospital supplies whsle .....	9	2 077	Z	X
4215	Metal & mineral (except petroleum) whsle .....	118	61 874	.3	X
42151	Metal service centers & offices .....	118	61 874	.3	X
421510	Metal service centers & offices .....	118	61 874	.3	X
4215101	Ferrous metal service centers & sales offices .....	102	47 950	.3	X
42151011	Ferrous metal service centers .....	50	22 166	.1	X
42151012	Ferrous metal sales offices .....	52	25 784	.1	X
4215102	Nonferrous metal service centers & sales offices .....	16	13 924	.1	X
42151022	Nonferrous metal sales offices .....	15	13 706	.1	X
4216	Electrical goods whsle .....	42	14 655	.1	X
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	20	5 468	Z	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	20	5 468	Z	X
42169	Other electronic parts & equipment whsle .....	20	9 149	Z	X
421690	Other electronic parts & equipment whsle .....	20	9 149	Z	X
4216902	Electronic parts (excluding communications equipment) whsle .....	19	8 926	Z	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	363	124 528	.7	X
42171	Hardware whsle .....	259	105 935	.6	X
421710	Hardware whsle .....	259	105 935	.6	X
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	24	7 285	Z	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	24	7 285	Z	X
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	78	7 396	Z	X
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	78	7 396	Z	X
4218	Machinery, equipment, & supplies whsle .....	5 917	18 293 223	98.5	X
42181	Construction & mining (except petroleum) machinery & equip whsle .....	31	32 214	.2	X
421810	Construction & mining (except petroleum) machinery & equip whsle .....	31	32 214	.2	X
42182	Farm & garden machinery & equipment whsle .....	15	5 894	Z	X
421820	Farm & garden machinery & equipment whsle .....	15	5 894	Z	X
4218202	Farm machinery & equipment—whsle distributors .....	7	3 570	Z	X
4218203	Lawn & garden machinery & equipment whsle .....	6	1 732	Z	X
42183	Industrial machinery & equipment whsle .....	5 115	18 031 151	97.1	X
421830	Industrial machinery & equipment whsle .....	5 115	18 031 151	97.1	X
4218301	Food-processing machinery & equipment whsle .....	28	22 339	.1	X
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	70	14 053	.1	X
42183021	Hydraulic & pneumatic pumps & motors whsle .....	25	2 993	Z	X
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	45	11 060	.1	X
4218303	General-purpose industrial machinery & equipment whsle .....	500	410 743	2.2	X
4218304	Metalworking machinery & equipment whsle .....	4 092	17 387 950	93.6	X
4218305	Materials handling equipment whsle .....	146	53 309	.3	X
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	99	48 670	.3	X
4218307	Other industrial machinery & equipment whsle .....	180	94 087	.5	X
42184	Industrial supplies whsle .....	751	220 347	1.2	X
421840	Industrial supplies whsle .....	751	220 347	1.2	X
4218401	General-line industrial supplies whsle .....	274	52 917	.3	X
4218402	Mechanical power transmission supplies whsle .....	43	16 474	.1	X
4218403	Welding supplies whsle .....	118	19 455	.1	X
4218404	Industrial containers & supplies whsle .....	13	5 420	Z	X
4218405	Industrial valves & fittings (except fluid-power) whsle .....	7	7 500	Z	X
4218406	Other industrial supplies whsle .....	296	118 581	.6	X

See footnotes at end of table.



**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2330</b>	<b>Metalworking machinery, equipment, and parts—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4219	Miscellaneous durable goods whsle . . . . .	418	33 122	.2	X
42199	Other miscellaneous durable goods whsle . . . . .	411	29 068	.2	X
421990	Other miscellaneous durable goods whsle . . . . .	411	29 068	.2	X
4219903	General merchandise (durable goods) whsle . . . . .	392	26 539	.1	X
4219905	Fire extinguishers & fire safety equipment whsle . . . . .	13	2 415	Z	X
4219906	Other durable goods whsle . . . . .	6	114	Z	X
422	Wholesale trade, nondurable goods . . . . .	96	30 179	.2	X
4223	Apparel, piece goods, & notions whsle . . . . .	8	7 224	Z	X
42231	Piece goods, notions, & other dry goods whsle . . . . .	7	6 377	Z	X
422310	Piece goods, notions, & other dry goods whsle . . . . .	7	6 377	Z	X
4223101	Piece goods—jobbers . . . . .	7	6 377	Z	X
4226	Chemical & allied products whsle . . . . .	46	15 642	.1	X
42261	Plastics materials & basic forms & shapes whsle . . . . .	11	3 839	Z	X
422610	Plastics materials & basic forms & shapes whsle . . . . .	11	3 839	Z	X
42269	Other chemical & allied products whsle . . . . .	35	11 803	.1	X
422690	Other chemical & allied products whsle . . . . .	35	11 803	.1	X
4226901	Industrial gases (except LP) whsle . . . . .	12	5 802	Z	X
4226902	Other chemical & allied products whsle . . . . .	23	6 001	Z	X
4229	Miscellaneous nondurable goods whsle . . . . .	32	6 341	Z	X
42295	Paint, varnish, & supplies whsle . . . . .	18	892	Z	X
422950	Paint, varnish, & supplies whsle . . . . .	18	892	Z	X
4229501	Paint, varnish, & supplies whsle . . . . .	18	892	Z	X
42299	Other miscellaneous nondurable goods whsle . . . . .	12	5 305	Z	X
422990	Other miscellaneous nondurable goods whsle . . . . .	12	5 305	Z	X
4229902	General merchandise (nondurable goods) whsle . . . . .	7	5 209	Z	X
<b>2340</b>	<b>Materials handling machinery, equipment, and parts . . . . .</b>	<b>10 266</b>	<b>16 877 090</b>	<b>100.0</b>	<b>42.1</b>
421	Wholesale trade, durable goods . . . . .	10 141	16 828 410	99.7	41.1
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	15	2 842	Z	57.6
42111	Automobile & other motor vehicle whsle . . . . .	7	748	Z	X
421110	Automobile & other motor vehicle whsle . . . . .	7	748	Z	X
42112	Motor vehicle supplies & new parts whsle . . . . .	8	2 094	Z	X
421120	Motor vehicle supplies & new parts whsle . . . . .	8	2 094	Z	X
4213	Lumber & other construction materials whsle . . . . .	16	6 018	Z	X
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	10	5 032	Z	X
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	10	5 032	Z	X
4213101	Lumber without yard whsle . . . . .	9	594	Z	X
4214	Professional & commercial equipment & supplies whsle . . . . .	67	27 180	.2	33.6
42143	Computer & computer peripheral equipment & software whsle . . . . .	14	3 050	Z	31.1
421430	Computer & computer peripheral equipment & software whsle . . . . .	14	3 050	Z	31.1
4214301	Computer & peripheral equipment whsle . . . . .	14	3 050	Z	31.1
42143011	Computers & peripheral equipment for resale . . . . .	10	853	Z	X
42144	Other commercial equipment whsle . . . . .	39	17 297	.1	60.8
421440	Other commercial equipment whsle . . . . .	39	17 297	.1	60.8
4214402	Store machines & equipment whsle . . . . .	39	17 297	.1	52.4
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	11	5 048	Z	4.6
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	11	5 048	Z	4.6
4214501	Surgical, medical, & hospital supplies whsle . . . . .	11	5 048	Z	4.5
4215	Metal & mineral (except petroleum) whsle . . . . .	76	20 401	.1	48.1
42151	Metal service centers & offices . . . . .	76	20 401	.1	47.7
421510	Metal service centers & offices . . . . .	76	20 401	.1	47.7
4215101	Ferrous metal service centers & sales offices . . . . .	62	16 965	.1	46.6
42151011	Ferrous metal service centers . . . . .	42	14 278	.1	38.8
42151012	Ferrous metal sales offices . . . . .	20	2 687	Z	71.6
4215102	Nonferrous metal service centers & sales offices . . . . .	14	3 436	Z	76.9
42151022	Nonferrous metal sales offices . . . . .	13	1 759	Z	80.5
4216	Electrical goods whsle . . . . .	989	609 012	3.6	1.0
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	795	543 030	3.2	.2
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	795	543 030	3.2	.2
42162	Electrical appliance, television & radio set whsle . . . . .	20	5 285	Z	12.5
421620	Electrical appliance, television & radio set whsle . . . . .	20	5 285	Z	12.5
42169	Other electronic parts & equipment whsle . . . . .	174	60 697	.4	5.7
421690	Other electronic parts & equipment whsle . . . . .	174	60 697	.4	5.7
4216901	Communications equipment & supplies whsle . . . . .	31	14 250	.1	29.3
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	143	46 447	.3	3.0
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	316	71 726	.4	2.1
42171	Hardware whsle . . . . .	253	58 595	.3	2.6
421710	Hardware whsle . . . . .	253	58 595	.3	2.6
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	24	8 311	Z	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	24	8 311	Z	X
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	33	3 291	Z	X
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	33	3 291	Z	X
42174	Refrigeration equipment & supplies whsle . . . . .	6	1 529	Z	X
421740	Refrigeration equipment & supplies whsle . . . . .	6	1 529	Z	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2340</b>	<b>Materials handling machinery, equipment, and parts—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4218	Machinery, equipment, & supplies whsle . . . . .	8 305	16 065 426	95.2	45.8
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	470	388 331	2.3	3.7
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	470	388 331	2.3	3.7
42182	Farm & garden machinery & equipment whsle . . . . .	27	16 755	.1	67.1
421820	Farm & garden machinery & equipment whsle . . . . .	27	16 755	.1	67.1
4218201	Farm machinery & equipment—farm dealers . . . . .	10	9 212	.1	76.0
4218202	Farm machinery & equipment—whsle distributors . . . . .	14	5 890	Z	65.3
42183	Industrial machinery & equipment whsle . . . . .	6 305	15 227 180	90.2	59.4
421830	Industrial machinery & equipment whsle . . . . .	6 305	15 227 180	90.2	59.4
4218301	Food-processing machinery & equipment whsle . . . . .	123	58 044	.3	71.6
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	180	39 242	.2	59.3
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	61	11 186	.1	57.3
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	119	28 056	.2	62.0
4218303	General-purpose industrial machinery & equipment whsle . . . . .	750	443 496	2.6	70.9
4218304	Metalworking machinery & equipment whsle . . . . .	194	131 905	.8	X
4218305	Materials handling equipment whsle . . . . .	4 642	14 390 387	85.3	55.4
4218306	Oilwell, oil refinery, & pipeline mach. equip, & supplies whsle . . . . .	40	15 022	.1	70.3
4218307	Other industrial machinery & equipment whsle . . . . .	376	149 084	.9	57.1
42184	Industrial supplies whsle . . . . .	1 478	431 629	2.6	5.1
421840	Industrial supplies whsle . . . . .	1 478	431 629	2.6	5.1
4218401	General-line industrial supplies whsle . . . . .	481	142 809	.8	9.3
4218402	Mechanical power transmission supplies whsle . . . . .	479	155 014	.9	7.8
4218404	Industrial containers & supplies whsle . . . . .	43	21 876	.1	6.4
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	17	1 741	Z	X
4218406	Other industrial supplies whsle . . . . .	456	110 043	.7	1.1
42185	Service establishment equipment & supplies whsle . . . . .	15	1 044	Z	49.6
421850	Service establishment equipment & supplies whsle . . . . .	15	1 044	Z	49.6
4218504	Other service establishment equipment & supplies whsle . . . . .	13	953	Z	44.9
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	10	487	Z	X
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	10	487	Z	X
4218603	Other transportation equipment & supplies whsle . . . . .	10	487	Z	X
4219	Miscellaneous durable goods whsle . . . . .	357	25 805	.2	9.7
42193	Recyclable material whsle . . . . .	7	4 647	Z	55.7
421930	Recyclable material whsle . . . . .	7	4 647	Z	55.7
4219302	Recyclable paper & paperboard whsle . . . . .	6	4 256	Z	81.0
42199	Other miscellaneous durable goods whsle . . . . .	350	21 158	.1	.6
421990	Other miscellaneous durable goods whsle . . . . .	350	21 158	.1	.6
4219903	General merchandise (durable goods) whsle . . . . .	348	21 146	.1	.5
422	Wholesale trade, nondurable goods . . . . .	125	48 680	.3	52.1
4221	Paper & paper product whsle . . . . .	11	3 912	Z	X
42213	Industrial & personal service paper whsle . . . . .	9	2 718	Z	X
422130	Industrial & personal service paper whsle . . . . .	9	2 718	Z	X
4226	Chemical & allied products whsle . . . . .	39	20 991	.1	58.8
42261	Plastics materials & basic forms & shapes whsle . . . . .	19	18 336	.1	8.4
422610	Plastics materials & basic forms & shapes whsle . . . . .	19	18 336	.1	8.4
42269	Other chemical & allied products whsle . . . . .	20	2 655	Z	69.5
422690	Other chemical & allied products whsle . . . . .	20	2 655	Z	69.5
4226902	Other chemical & allied products whsle . . . . .	17	2 113	Z	71.7
4229	Miscellaneous nondurable goods whsle . . . . .	66	18 634	.1	56.2
42295	Paint, varnish, & supplies whsle . . . . .	7	1 148	Z	X
422950	Paint, varnish, & supplies whsle . . . . .	7	1 148	Z	X
4229501	Paint, varnish, & supplies whsle . . . . .	7	1 148	Z	X
42299	Other miscellaneous nondurable goods whsle . . . . .	59	17 486	.1	62.3
422990	Other miscellaneous nondurable goods whsle . . . . .	59	17 486	.1	62.3
4229902	General merchandise (nondurable goods) whsle . . . . .	53	9 443	.1	67.0
4229904	Other nondurable goods whsle . . . . .	6	8 043	Z	57.3
<b>2350</b>	<b>Oil well, oil refinery, and pipeline machinery, equipment, and supplies . . . . .</b>	<b>4 909</b>	<b>13 576 216</b>	<b>100.0</b>	<b>49.7</b>
421	Wholesale trade, durable goods . . . . .	4 867	11 381 009	83.8	56.9
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	8	2 007	Z	X
42112	Motor vehicle supplies & new parts whsle . . . . .	8	2 007	Z	X
421120	Motor vehicle supplies & new parts whsle . . . . .	8	2 007	Z	X
4215	Metal & mineral (except petroleum) whsle . . . . .	75	72 096	.5	68.1
42151	Metal service centers & offices . . . . .	75	72 096	.5	67.5
421510	Metal service centers & offices . . . . .	75	72 096	.5	67.5
4215101	Ferrous metal service centers & sales offices . . . . .	72	72 072	.5	67.9
42151011	Ferrous metal service centers . . . . .	69	71 914	.5	68.7
4216	Electrical goods whsle . . . . .	20	14 182	.1	29.3
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	9	7 876	.1	15.9
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	9	7 876	.1	15.9
42169	Other electronic parts & equipment whsle . . . . .	11	6 306	Z	36.0
421690	Other electronic parts & equipment whsle . . . . .	11	6 306	Z	36.0
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	8	6 112	Z	31.7
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	9	3 995	Z	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2350</b>	<b>Oil well, oil refinery, and pipeline machinery, equipment, and supplies—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4218	Machinery, equipment, & supplies whsle . . . . .	4 737	11 282 718	83.1	53.9
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	105	145 583	1.1	.6
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	105	145 583	1.1	.6
42183	Industrial machinery & equipment whsle . . . . .	4 137	10 970 857	80.8	64.7
421830	Industrial machinery & equipment whsle . . . . .	4 137	10 970 857	80.8	64.7
4218301	Food-processing machinery & equipment whsle . . . . .	10	21 041	.2	34.0
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	101	39 371	.3	55.6
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	49	12 278	.1	51.1
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	52	27 093	.2	58.5
4218303	General-purpose industrial machinery & equipment whsle . . . . .	293	236 840	1.7	60.7
4218304	Metalworking machinery & equipment whsle . . . . .	22	5 215	Z	X
4218305	Materials handling equipment whsle . . . . .	79	37 988	.3	31.1
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	3 536	10 568 983	77.8	69.7
4218307	Other industrial machinery & equipment whsle . . . . .	96	61 419	.5	51.8
42184	Industrial supplies whsle . . . . .	466	155 871	1.1	20.8
421840	Industrial supplies whsle . . . . .	466	155 871	1.1	20.8
4218401	General-line industrial supplies whsle . . . . .	240	67 620	.5	21.1
4218402	Mechanical power transmission supplies whsle . . . . .	104	13 799	.1	X
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	84	45 543	.3	X
4218406	Other industrial supplies whsle . . . . .	32	28 638	.2	X
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	23	8 474	.1	X
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	23	8 474	.1	X
4218602	Marine machinery, equipment, & supplies whsle . . . . .	14	7 581	.1	X
4219	Miscellaneous durable goods whsle . . . . .	13	4 012	Z	X
42199	Other miscellaneous durable goods whsle . . . . .	12	3 956	Z	X
421990	Other miscellaneous durable goods whsle . . . . .	12	3 956	Z	X
4219903	General merchandise (durable goods) whsle . . . . .	12	3 956	Z	X
422	Wholesale trade, nondurable goods . . . . .	42	2 195 207	16.2	X
4227	Petroleum & petroleum products whsle . . . . .	35	2 194 535	16.2	X
42271	Petroleum bulk stations & terminals . . . . .	25	14 245	.1	X
422710	Petroleum bulk stations & terminals . . . . .	25	14 245	.1	X
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	25	14 245	.1	X
42271011	Petroleum bulk stations (except LP) . . . . .	11	3 746	Z	X
42271012	Petroleum bulk terminals (except LP) . . . . .	14	10 499	.1	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	10	2 180 290	16.1	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	10	2 180 290	16.1	X
<b>2360</b>	<b>Other industrial machinery, equipment, and parts . . . . .</b>	<b>9 568</b>	<b>29 236 199</b>	<b>100.0</b>	<b>63.3</b>
421	Wholesale trade, durable goods . . . . .	9 327	28 892 303	98.8	62.6
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	21	45 926	.2	17.5
42112	Motor vehicle supplies & new parts whsle . . . . .	20	45 029	.2	14.9
421120	Motor vehicle supplies & new parts whsle . . . . .	20	45 029	.2	14.9
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	15	40 062	.1	10.7
4213	Lumber & other construction materials whsle . . . . .	14	1 860	Z	12.1
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	7	522	Z	2.9
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	7	522	Z	2.9
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	7	522	Z	2.8
4214	Professional & commercial equipment & supplies whsle . . . . .	45	13 133	Z	52.2
42143	Computer & computer peripheral equipment & software whsle . . . . .	12	1 976	Z	71.2
421430	Computer & computer peripheral equipment & software whsle . . . . .	12	1 976	Z	71.2
4214301	Computer & peripheral equipment whsle . . . . .	12	1 976	Z	71.3
42143011	Computers & peripheral equipment for resale . . . . .	11	1 768	Z	X
42144	Other commercial equipment whsle . . . . .	9	2 656	Z	X
421440	Other commercial equipment whsle . . . . .	9	2 656	Z	X
42149	Other professional equipment & supplies whsle . . . . .	9	4 870	Z	X
421490	Other professional equipment & supplies whsle . . . . .	9	4 870	Z	X
4214902	Other professional equipment & supplies whsle . . . . .	9	4 870	Z	X
4215	Metal & mineral (except petroleum) whsle . . . . .	30	51 985	.2	12.0
42151	Metal service centers & offices . . . . .	28	31 105	.1	28.4
421510	Metal service centers & offices . . . . .	28	31 105	.1	28.4
4215101	Ferrous metal service centers & sales offices . . . . .	26	21 672	.1	32.3
42151011	Ferrous metal service centers . . . . .	10	9 918	Z	79.7
42151012	Ferrous metal sales offices . . . . .	16	11 754	Z	14.3
4216	Electrical goods whsle . . . . .	79	75 882	.3	33.3
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	41	20 300	.1	49.2
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	41	20 300	.1	49.2
42162	Electrical appliance, television & radio set whsle . . . . .	12	21 103	.1	34.2
421620	Electrical appliance, television & radio set whsle . . . . .	12	21 103	.1	34.2
42169	Other electronic parts & equipment whsle . . . . .	26	34 479	.1	23.6
421690	Other electronic parts & equipment whsle . . . . .	26	34 479	.1	23.6
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	23	32 696	.1	22.6
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	33	25 285	.1	72.5
42171	Hardware whsle . . . . .	29	25 278	.1	74.9
421710	Hardware whsle . . . . .	29	25 278	.1	74.9

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2360</b>	<b>Other industrial machinery, equipment, and parts—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4218	Machinery, equipment, & supplies whsle .....	8 970	28 657 528	98.0	61.1
42181	Construction & mining (except petroleum) machinery & equip whsle .....	61	44 681	.2	54.7
421810	Construction & mining (except petroleum) machinery & equip whsle .....	61	44 681	.2	54.7
42182	Farm & garden machinery & equipment whsle .....	19	78 932	.3	6.7
421820	Farm & garden machinery & equipment whsle .....	19	78 932	.3	6.7
4218202	Farm machinery & equipment—whsle distributors .....	11	22 465	.1	19.7
4218203	Lawn & garden machinery & equipment whsle .....	6	53 330	.2	X
42183	Industrial machinery & equipment whsle .....	8 515	28 405 824	97.2	64.6
421830	Industrial machinery & equipment whsle .....	8 515	28 405 824	97.2	64.6
4218301	Food-processing machinery & equipment whsle .....	51	38 304	.1	68.9
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	137	65 483	.2	68.3
42183021	Hydraulic & pneumatic pumps & motors whsle .....	54	24 954	.1	56.8
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	83	40 529	.1	74.8
4218303	General-purpose industrial machinery & equipment whsle .....	608	261 321	.9	80.1
4218304	Metallworking machinery & equipment whsle .....	207	84 879	.3	X
4218305	Materials handling equipment whsle .....	309	188 773	.6	68.7
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	99	83 089	.3	62.3
4218307	Other industrial machinery & equipment whsle .....	7 104	27 683 975	94.7	51.0
42184	Industrial supplies whsle .....	349	117 448	.4	30.8
421840	Industrial supplies whsle .....	349	117 448	.4	30.8
4218401	General-line industrial supplies whsle .....	224	50 182	.2	32.7
4218402	Mechanical power transmission supplies whsle .....	11	9 502	Z	15.8
4218404	Industrial containers & supplies whsle .....	9	1 593	Z	25.1
4218405	Industrial valves & fittings (except fluid-power) whsle .....	34	15 029	.1	X
4218406	Other industrial supplies whsle .....	70	41 137	.1	21.7
42185	Service establishment equipment & supplies whsle .....	15	6 973	Z	47.9
421850	Service establishment equipment & supplies whsle .....	15	6 973	Z	47.9
4218504	Other service establishment equipment & supplies whsle .....	10	1 351	Z	35.7
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	11	3 670	Z	X
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	11	3 670	Z	X
4218603	Other transportation equipment & supplies whsle .....	8	2 303	Z	X
4219	Miscellaneous durable goods whsle .....	131	15 092	.1	44.6
42193	Recyclable material whsle .....	14	565	Z	73.3
421930	Recyclable material whsle .....	14	565	Z	73.3
4219302	Recyclable paper & paperboard whsle .....	12	557	Z	81.0
42199	Other miscellaneous durable goods whsle .....	115	14 081	Z	35.9
421990	Other miscellaneous durable goods whsle .....	115	14 081	Z	35.9
4219903	General merchandise (durable goods) whsle .....	104	6 327	Z	8.3
4219906	Other durable goods whsle .....	11	7 754	Z	49.1
422	Wholesale trade, nondurable goods .....	241	343 896	1.2	57.4
4221	Paper & paper product whsle .....	58	19 741	.1	76.8
42211	Printing & writing paper whsle .....	7	7 760	.1	78.0
422110	Printing & writing paper whsle .....	7	7 760	Z	78.0
42212	Stationery & office supplies whsle .....	49	7 633	Z	79.7
422120	Stationery & office supplies whsle .....	49	7 633	Z	79.7
4223	Apparel, piece goods, & notions whsle .....	17	29 416	.1	X
42231	Piece goods, notions, & other dry goods whsle .....	12	20 932	.1	X
422310	Piece goods, notions, & other dry goods whsle .....	12	20 932	.1	X
4223101	Piece goods—jobbers .....	11	20 888	.1	X
4224	Grocery & related products whsle .....	7	605	Z	X
42246	Fish & seafood whsle .....	6	557	Z	X
422460	Fish & seafood whsle .....	6	557	Z	X
4226	Chemical & allied products whsle .....	100	68 142	.2	59.1
42261	Plastics materials & basic forms & shapes whsle .....	34	23 972	.1	17.1
422610	Plastics materials & basic forms & shapes whsle .....	34	23 972	.1	17.1
42269	Other chemical & allied products whsle .....	66	44 170	.2	67.1
422690	Other chemical & allied products whsle .....	66	44 170	.2	67.1
4226901	Industrial gases (except LP) whsle .....	18	8 026	Z	X
4226902	Other chemical & allied products whsle .....	48	36 144	.1	67.9
4229	Miscellaneous nondurable goods whsle .....	56	170 113	.6	76.4
42291	Farm supplies whsle .....	8	1 093	Z	76.1
422910	Farm supplies whsle .....	8	1 093	Z	76.1
4229102	Farm supplies—whsle distributors .....	8	1 093	Z	80.2
42299	Other miscellaneous nondurable goods whsle .....	44	164 015	.6	75.1
422990	Other miscellaneous nondurable goods whsle .....	44	164 015	.6	75.1
4229902	General merchandise (nondurable goods) whsle .....	38	159 243	.5	88.7
4229904	Other nondurable goods whsle .....	6	4 772	Z	X
<b>2370</b>	<b>Mechanical power transmission supplies .....</b>	<b>4 967</b>	<b>13 292 471</b>	<b>100.0</b>	<b>60.8</b>
421	Wholesale trade, durable goods .....	4 957	13 291 502	100.0	59.8
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	28	71 418	.5	33.5
42112	Motor vehicle supplies & new parts whsle .....	28	71 418	.5	27.4
421120	Motor vehicle supplies & new parts whsle .....	28	71 418	.5	27.4
4211202	Motor vehicle supplies & new parts—jobbers .....	23	67 548	.5	25.6
4215	Metal & mineral (except petroleum) whsle .....	31	196 375	1.5	76.9
42151	Metal service centers & offices .....	28	194 630	1.5	76.2
421510	Metal service centers & offices .....	28	194 630	1.5	76.2
4215101	Ferrous metal service centers & sales offices .....	28	194 630	1.5	76.7
42151011	Ferrous metal service centers .....	12	130 843	1.0	79.7
42151012	Ferrous metal sales offices .....	16	63 787	.5	62.5
4216	Electrical goods whsle .....	77	85 151	.6	47.7
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	39	24 788	.2	53.3
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	39	24 788	.2	53.3
42169	Other electronic parts & equipment whsle .....	38	60 363	.5	44.4
421690	Other electronic parts & equipment whsle .....	38	60 363	.5	44.4
4216902	Electronic parts (excluding communications equipment) whsle .....	38	60 363	.5	42.9

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2370</b>	<b>Mechanical power transmission supplies—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	29	6 630	.1	29.5
42171	Hardware whsle .....	20	1 957	Z	19.4
421710	Hardware whsle .....	20	1 957	Z	19.4
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	9	4 673	Z	67.3
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	9	4 673	Z	67.3
4218	Machinery, equipment, & supplies whsle .....	4 675	12 927 191	97.3	55.8
42181	Construction & mining (except petroleum) machinery & equip whsle .....	26	6 808	.1	53.8
421810	Construction & mining (except petroleum) machinery & equip whsle .....	26	6 808	.1	53.8
42183	Industrial machinery & equipment whsle .....	507	299 160	2.3	23.5
421830	Industrial machinery & equipment whsle .....	507	299 160	2.3	23.5
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	149	79 856	.6	27.5
42183021	Hydraulic & pneumatic pumps & motors whsle .....	46	12 449	.1	28.0
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	103	67 407	.5	28.8
4218303	General-purpose industrial machinery & equipment whsle .....	181	165 245	1.2	26.0
4218304	Metalworking machinery & equipment whsle .....	17	904	Z	X
4218305	Materials handling equipment whsle .....	96	34 799	.3	18.7
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	31	9 082	.1	27.8
4218307	Other industrial machinery & equipment whsle .....	30	9 217	.1	5.0
42184	Industrial supplies whsle .....	4 136	12 618 895	94.9	53.4
421840	Industrial supplies whsle .....	4 136	12 618 895	94.9	53.4
4218401	General-line industrial supplies whsle .....	883	336 875	2.5	40.9
4218402	Mechanical power transmission supplies whsle .....	2 917	12 178 627	91.6	56.1
4218405	Industrial valves & fittings (except fluid-power) whsle .....	19	3 117	Z	X
4218406	Other industrial supplies whsle .....	313	99 094	.7	41.6
4219	Miscellaneous durable goods whsle .....	115	4 621	Z	61.8
42199	Other miscellaneous durable goods whsle .....	115	4 621	Z	54.7
421990	Other miscellaneous durable goods whsle .....	115	4 621	Z	54.7
4219903	General merchandise (durable goods) whsle .....	115	4 621	Z	52.0
422	Wholesale trade, nondurable goods .....	10	969	Z	X
<b>2380</b>	<b>Industrial valves and fittings (except fluid-power) .....</b>	<b>4 808</b>	<b>7 068 038</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	4 772	7 053 659	99.8	X
4215	Metal & mineral (except petroleum) whsle .....	143	233 668	3.3	X
42151	Metal service centers & offices .....	143	233 668	3.3	X
421510	Metal service centers & offices .....	143	233 668	3.3	X
4215101	Ferrous metal service centers & sales offices .....	141	233 041	3.3	X
42151011	Ferrous metal service centers .....	124	228 048	3.2	X
42151012	Ferrous metal sales offices .....	17	4 993	.1	X
4216	Electrical goods whsle .....	46	43 710	.6	X
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	22	9 489	.1	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	22	9 489	.1	X
42169	Other electronic parts & equipment whsle .....	24	34 221	.5	X
421690	Other electronic parts & equipment whsle .....	24	34 221	.5	X
4216902	Electronic parts (excluding communications equipment) whsle .....	24	34 221	.5	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	73	47 971	.7	X
42171	Hardware whsle .....	35	19 792	.3	X
421710	Hardware whsle .....	35	19 792	.3	X
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	33	25 487	.4	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	33	25 487	.4	X
4218	Machinery, equipment, & supplies whsle .....	4 422	6 714 582	95.0	X
42181	Construction & mining (except petroleum) machinery & equip whsle .....	33	43 299	.6	X
421810	Construction & mining (except petroleum) machinery & equip whsle .....	33	43 299	.6	X
42183	Industrial machinery & equipment whsle .....	1 118	440 999	6.2	X
421830	Industrial machinery & equipment whsle .....	1 118	440 999	6.2	X
4218301	Food-processing machinery & equipment whsle .....	15	5 020	.1	X
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	240	71 862	1.0	X
42183021	Hydraulic & pneumatic pumps & motors whsle .....	66	15 171	.2	X
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	174	56 691	.8	X
4218303	General-purpose industrial machinery & equipment whsle .....	423	213 777	3.0	X
4218304	Metalworking machinery & equipment whsle .....	38	6 483	.1	X
4218305	Materials handling equipment whsle .....	41	7 463	.1	X
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	213	78 919	1.1	X
4218307	Other industrial machinery & equipment whsle .....	148	57 475	.8	X
42184	Industrial supplies whsle .....	3 258	6 225 947	88.1	X
421840	Industrial supplies whsle .....	3 258	6 225 947	88.1	X
4218401	General-line industrial supplies whsle .....	1 207	553 335	7.8	X
4218402	Mechanical power transmission supplies whsle .....	149	20 609	.3	X
4218403	Welding supplies whsle .....	35	7 347	.1	X
4218404	Industrial containers & supplies whsle .....	26	8 299	.1	X
4218405	Industrial valves & fittings (except fluid-power) whsle .....	1 552	5 568 627	78.8	X
4218406	Other industrial supplies whsle .....	289	67 730	1.0	X
42185	Service establishment equipment & supplies whsle .....	6	2 285	Z	X
421850	Service establishment equipment & supplies whsle .....	6	2 285	Z	X
4219	Miscellaneous durable goods whsle .....	77	7 100	.1	X
42199	Other miscellaneous durable goods whsle .....	77	7 100	.1	X
421990	Other miscellaneous durable goods whsle .....	77	7 100	.1	X
4219903	General merchandise (durable goods) whsle .....	77	7 100	.1	X
422	Wholesale trade, nondurable goods .....	36	14 379	.2	X
4226	Chemical & allied products whsle .....	26	10 054	.1	X
42269	Other chemical & allied products whsle .....	22	9 690	.1	X
422690	Other chemical & allied products whsle .....	22	9 690	.1	X
4226902	Other chemical & allied products whsle .....	18	9 553	.1	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2390</b>	<b>Hydraulic and pneumatic (fluid-power) valves</b>	<b>4 345</b>	<b>2 478 356</b>	<b>100.0</b>	<b>72.7</b>
421	Wholesale trade, durable goods	4 314	2 459 151	99.2	71.5
4211	Motor vehicle & motor vehicle parts & supplies whsle	12	6 522	.3	60.8
42112	Motor vehicle supplies & new parts whsle	12	6 522	.3	49.8
421120	Motor vehicle supplies & new parts whsle	12	6 522	.3	49.8
4211202	Motor vehicle supplies & new parts—jobbers	9	4 001	.2	22.7
4215	Metal & mineral (except petroleum) whsle	23	26 502	1.1	51.0
42151	Metal service centers & offices	23	26 502	1.1	50.5
421510	Metal service centers & offices	23	26 502	1.1	50.5
4215101	Ferrous metal service centers & sales offices	23	26 502	1.1	50.8
42151011	Ferrous metal service centers	13	4 597	.2	79.7
42151012	Ferrous metal sales offices	10	21 905	.9	18.6
4216	Electrical goods whsle	43	14 340	.6	69.2
42161	Electrical apparatus & equip, wiring supp, & const material whsle	16	3 229	.1	70.3
421610	Electrical apparatus & equip, wiring supp, & const material whsle	16	3 229	.1	70.3
42169	Other electronic parts & equipment whsle	27	11 111	.4	68.4
421690	Other electronic parts & equipment whsle	27	11 111	.4	68.4
4216901	Communications equipment & supplies whsle	6	280	Z	72.3
4216902	Electronic parts (excluding communications equipment) whsle	21	10 831	.4	66.1
4217	Hardware, & plumbing & heating equipment & supplies whsle	43	4 155	.2	57.9
42171	Hardware whsle	23	2 862	.1	62.9
421710	Hardware whsle	23	2 862	.1	62.9
42172	Plumbing & heating equipment & supplies (hydronics) whsle	17	953	Z	68.3
421720	Plumbing & heating equipment & supplies (hydronics) whsle	17	953	Z	68.3
4218	Machinery, equipment, & supplies whsle	4 107	2 378 577	96.0	67.9
42181	Construction & mining (except petroleum) machinery & equip whsle	38	3 010	.1	78.3
421810	Construction & mining (except petroleum) machinery & equip whsle	38	3 010	.1	78.3
42183	Industrial machinery & equipment whsle	2 556	2 046 126	82.6	69.5
421830	Industrial machinery & equipment whsle	2 556	2 046 126	82.6	69.5
4218301	Food-processing machinery & equipment whsle	41	9 190	.4	75.6
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	1 803	1 858 729	75.0	70.9
42183021	Hydraulic & pneumatic pumps & motors whsle	341	149 700	6.0	59.0
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	1 462	1 709 029	69.0	77.5
4218303	General-purpose industrial machinery & equipment whsle	326	81 992	3.3	80.2
4218304	Metalworking machinery & equipment whsle	77	41 746	1.7	X
4218305	Materials handling equipment whsle	94	10 631	.4	59.7
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	94	17 906	.7	72.8
4218307	Other industrial machinery & equipment whsle	121	25 932	1.0	59.2
42184	Industrial supplies whsle	1 490	325 395	13.1	55.1
421840	Industrial supplies whsle	1 490	325 395	13.1	55.1
4218401	General-line industrial supplies whsle	876	180 767	7.3	47.0
4218402	Mechanical power transmission supplies whsle	293	41 566	1.7	57.2
4218404	Industrial containers & supplies whsle	6	3 029	.1	X
4218405	Industrial valves & fittings (except fluid-power) whsle	169	75 396	3.0	X
4218406	Other industrial supplies whsle	146	24 637	1.0	41.8
42185	Service establishment equipment & supplies whsle	13	672	Z	74.9
421850	Service establishment equipment & supplies whsle	13	672	Z	74.9
4218504	Other service establishment equipment & supplies whsle	13	672	Z	69.7
42186	Transportation equipment & supplies (exc motor vehicle) whsle	9	2 456	.1	75.6
421860	Transportation equipment & supplies (exc motor vehicle) whsle	9	2 456	.1	75.6
4218603	Other transportation equipment & supplies whsle	9	2 456	.1	65.3
4219	Miscellaneous durable goods whsle	81	26 859	1.1	67.1
42199	Other miscellaneous durable goods whsle	78	26 699	1.1	62.0
421990	Other miscellaneous durable goods whsle	78	26 699	1.1	62.0
4219903	General merchandise (durable goods) whsle	78	26 699	1.1	59.0
422	Wholesale trade, nondurable goods	31	19 205	.8	65.1
4226	Chemical & allied products whsle	12	18 725	.8	60.6
42269	Other chemical & allied products whsle	7	1 664	.1	X
422690	Other chemical & allied products whsle	7	1 664	.1	X
4229	Miscellaneous nondurable goods whsle	16	291	Z	79.0
42299	Other miscellaneous nondurable goods whsle	16	291	Z	76.8
422990	Other miscellaneous nondurable goods whsle	16	291	Z	76.8
4229902	General merchandise (nondurable goods) whsle	16	291	Z	88.7
<b>2400</b>	<b>Hydraulic and pneumatic cylinders and rotary actuators</b>	<b>3 623</b>	<b>2 124 034</b>	<b>100.0</b>	<b>65.2</b>
421	Wholesale trade, durable goods	3 588	2 118 400	99.7	63.6
4211	Motor vehicle & motor vehicle parts & supplies whsle	9	2 837	.1	X
4215	Metal & mineral (except petroleum) whsle	15	11 673	.6	69.0
42151	Metal service centers & offices	15	11 673	.6	68.3
421510	Metal service centers & offices	15	11 673	.6	68.3
4215101	Ferrous metal service centers & sales offices	15	11 673	.6	68.8
42151011	Ferrous metal service centers	7	6 041	.3	79.7
42151012	Ferrous metal sales offices	8	5 632	.3	42.3
4216	Electrical goods whsle	27	6 752	.3	63.2
42161	Electrical apparatus & equip, wiring supp, & const material whsle	9	1 162	.1	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle	9	1 162	.1	X
42169	Other electronic parts & equipment whsle	18	5 590	.3	65.3
421690	Other electronic parts & equipment whsle	18	5 590	.3	65.3
4216902	Electronic parts (excluding communications equipment) whsle	15	5 590	.3	63.0
4217	Hardware, & plumbing & heating equipment & supplies whsle	35	2 760	.1	34.7
42171	Hardware whsle	17	1 734	.1	63.3
421710	Hardware whsle	17	1 734	.1	63.3
42172	Plumbing & heating equipment & supplies (hydronics) whsle	7	243	Z	69.2
421720	Plumbing & heating equipment & supplies (hydronics) whsle	7	243	Z	69.2
42174	Refrigeration equipment & supplies whsle	8	329	Z	X
421740	Refrigeration equipment & supplies whsle	8	329	Z	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2400</b>	<b>Hydraulic and pneumatic cylinders and rotary actuators—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4218	Machinery, equipment, & supplies whsle . . . . .	3 451	2 075 733	97.7	60.2
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	164	57 486	2.7	2.3
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	164	57 486	2.7	2.3
42183	Industrial machinery & equipment whsle . . . . .	2 138	1 814 407	85.4	68.1
421830	Industrial machinery & equipment whsle . . . . .	2 138	1 814 407	85.4	68.1
4218301	Food-processing machinery & equipment whsle . . . . .	29	22 187	1.0	72.4
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	1 459	1 593 536	75.0	70.4
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	235	59 191	2.8	57.5
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	1 224	1 534 345	72.2	77.1
4218303	General-purpose industrial machinery & equipment whsle . . . . .	258	74 629	3.5	71.0
4218304	Metalworking machinery & equipment whsle . . . . .	99	41 632	2.0	X
4218305	Materials handling equipment whsle . . . . .	104	21 773	1.0	66.2
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	66	20 628	1.0	75.4
4218307	Other industrial machinery & equipment whsle . . . . .	123	40 022	1.9	59.7
42184	Industrial supplies whsle . . . . .	1 128	202 879	9.6	55.2
421840	Industrial supplies whsle . . . . .	1 128	202 879	9.6	55.2
4218401	General-line industrial supplies whsle . . . . .	621	94 133	4.4	46.4
4218402	Mechanical power transmission supplies whsle . . . . .	251	19 455	.9	57.6
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	147	80 499	3.8	X
4218406	Other industrial supplies whsle . . . . .	104	8 255	.4	41.0
42185	Service establishment equipment & supplies whsle . . . . .	12	545	Z	74.9
421850	Service establishment equipment & supplies whsle . . . . .	12	545	Z	74.9
4218504	Other service establishment equipment & supplies whsle . . . . .	12	545	Z	69.7
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	8	258	Z	75.6
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	8	258	Z	75.6
4218603	Other transportation equipment & supplies whsle . . . . .	8	258	Z	65.3
4219	Miscellaneous durable goods whsle . . . . .	50	17 963	.8	51.6
42193	Recyclable material whsle . . . . .	12	921	Z	X
421930	Recyclable material whsle . . . . .	12	921	Z	X
42199	Other miscellaneous durable goods whsle . . . . .	38	17 042	.8	52.5
421990	Other miscellaneous durable goods whsle . . . . .	38	17 042	.8	52.5
4219903	General merchandise (durable goods) whsle . . . . .	37	16 530	.8	53.0
422	Wholesale trade, nondurable goods . . . . .	35	5 634	.3	75.4
4226	Chemical & allied products whsle . . . . .	14	5 096	.2	72.7
42269	Other chemical & allied products whsle . . . . .	9	4 320	.2	71.5
422690	Other chemical & allied products whsle . . . . .	9	4 320	.2	71.5
4226902	Other chemical & allied products whsle . . . . .	7	1 422	.1	73.8
4229	Miscellaneous nondurable goods whsle . . . . .	16	367	Z	79.0
42299	Other miscellaneous nondurable goods whsle . . . . .	16	367	Z	76.8
422990	Other miscellaneous nondurable goods whsle . . . . .	16	367	Z	76.8
4229902	General merchandise (nondurable goods) whsle . . . . .	16	367	Z	88.7
<b>2420</b>	<b>Hydraulic and pneumatic connectors and assemblies . . . . .</b>	<b>4 209</b>	<b>2 859 709</b>	<b>100.0</b>	<b>72.9</b>
421	Wholesale trade, durable goods . . . . .	4 181	2 848 580	99.6	71.7
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	10	3 153	.1	90.5
42112	Motor vehicle supplies & new parts whsle . . . . .	10	3 153	.1	74.0
421120	Motor vehicle supplies & new parts whsle . . . . .	10	3 153	.1	74.0
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	9	2 692	.1	78.3
4215	Metal & mineral (except petroleum) whsle . . . . .	16	52 720	1.8	9.5
42151	Metal service centers & offices . . . . .	16	52 720	1.8	9.4
421510	Metal service centers & offices . . . . .	16	52 720	1.8	9.4
4215101	Ferrous metal service centers & sales offices . . . . .	16	52 720	1.8	9.5
42151011	Ferrous metal service centers . . . . .	13	52 669	1.8	9.2
4216	Electrical goods whsle . . . . .	17	16 585	.6	69.0
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	8	15 873	.6	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	8	15 873	.6	X
42169	Other electronic parts & equipment whsle . . . . .	9	712	Z	66.4
421690	Other electronic parts & equipment whsle . . . . .	9	712	Z	66.4
4216901	Communications equipment & supplies whsle . . . . .	6	613	Z	72.3
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	45	6 482	.2	59.9
42171	Hardware whsle . . . . .	31	5 400	.2	60.1
421710	Hardware whsle . . . . .	31	5 400	.2	60.1
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	11	572	Z	61.0
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	11	572	Z	61.0
4218	Machinery, equipment, & supplies whsle . . . . .	4 051	2 765 367	96.7	68.5
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	32	3 260	.1	75.5
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	32	3 260	.1	75.5
42183	Industrial machinery & equipment whsle . . . . .	2 131	2 212 416	77.4	70.6
421830	Industrial machinery & equipment whsle . . . . .	2 131	2 212 416	77.4	70.6
4218301	Food-processing machinery & equipment whsle . . . . .	20	4 804	.2	75.7
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	1 620	2 049 952	71.7	71.5
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	252	61 462	2.1	60.4
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	1 368	1 988 490	69.5	78.0
4218303	General-purpose industrial machinery & equipment whsle . . . . .	213	76 406	2.7	81.5
4218304	Metalworking machinery & equipment whsle . . . . .	48	30 485	1.1	X
4218305	Materials handling equipment whsle . . . . .	83	13 554	.5	65.8
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	76	7 718	.3	75.9
4218307	Other industrial machinery & equipment whsle . . . . .	71	29 497	1.0	58.4
42184	Industrial supplies whsle . . . . .	1 868	544 439	19.0	54.8
421840	Industrial supplies whsle . . . . .	1 868	544 439	19.0	54.8
4218401	General-line industrial supplies whsle . . . . .	1 079	308 825	10.8	45.5
4218402	Mechanical power transmission supplies whsle . . . . .	387	107 942	3.8	56.5
4218403	Welding supplies whsle . . . . .	7	205	Z	X
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	72	24 224	.8	X
4218406	Other industrial supplies whsle . . . . .	320	102 286	3.6	43.0
42185	Service establishment equipment & supplies whsle . . . . .	15	837	Z	74.9
421850	Service establishment equipment & supplies whsle . . . . .	15	837	Z	74.9
4218504	Other service establishment equipment & supplies whsle . . . . .	15	837	Z	69.7

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2420</b>	<b>Hydraulic and pneumatic connectors and assemblies—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4219	Miscellaneous durable goods whsle . . . . .	40	3 756	.1	70.2
42199	Other miscellaneous durable goods whsle . . . . .	36	1 470	.1	62.0
421990	Other miscellaneous durable goods whsle . . . . .	36	1 470	.1	62.0
4219903	General merchandise (durable goods) whsle . . . . .	36	1 470	.1	59.0
422	Wholesale trade, nondurable goods . . . . .	28	11 129	.4	54.1
4226	Chemical & allied products whsle . . . . .	8	9 028	.3	X
42269	Other chemical & allied products whsle . . . . .	6	8 277	.3	X
422690	Other chemical & allied products whsle . . . . .	6	8 277	.3	X
4229	Miscellaneous nondurable goods whsle . . . . .	12	201	Z	79.0
42299	Other miscellaneous nondurable goods whsle . . . . .	12	201	Z	76.8
422990	Other miscellaneous nondurable goods whsle . . . . .	12	201	Z	76.8
4229902	General merchandise (nondurable goods) whsle . . . . .	12	201	Z	88.7
<b>2430</b>	<b>Fluid-power filters, components, accessories, and parts . . . . .</b>	<b>4 880</b>	<b>2 425 816</b>	<b>100.0</b>	<b>65.1</b>
421	Wholesale trade, durable goods . . . . .	4 821	2 413 703	99.5	63.9
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	25	5 996	.2	83.3
42112	Motor vehicle supplies & new parts whsle . . . . .	20	5 956	.2	74.0
421120	Motor vehicle supplies & new parts whsle . . . . .	20	5 956	.2	74.0
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	17	3 435	.1	78.3
4214	Professional & commercial equipment & supplies whsle . . . . .	10	811	Z	69.4
42143	Computer & computer peripheral equipment & software whsle . . . . .	7	680	Z	68.9
421430	Computer & computer peripheral equipment & software whsle . . . . .	7	680	Z	68.9
4214301	Computer & peripheral equipment whsle . . . . .	7	680	Z	69.0
42143011	Computers & peripheral equipment for resale . . . . .	7	680	Z	X
4215	Metal & mineral (except petroleum) whsle . . . . .	16	2 608	.1	79.5
42151	Metal service centers & offices . . . . .	16	2 608	.1	78.7
421510	Metal service centers & offices . . . . .	16	2 608	.1	78.7
4215101	Ferrous metal service centers & sales offices . . . . .	16	2 608	.1	79.2
42151011	Ferrous metal service centers . . . . .	13	2 522	.1	79.7
4216	Electrical goods whsle . . . . .	168	56 289	2.3	6.5
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	152	53 937	2.2	3.0
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	152	53 937	2.2	3.0
42169	Other electronic parts & equipment whsle . . . . .	16	2 352	.1	67.5
421690	Other electronic parts & equipment whsle . . . . .	16	2 352	.1	67.5
4216901	Communications equipment & supplies whsle . . . . .	6	896	Z	72.3
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	10	1 456	.1	65.0
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	25	1 785	.1	74.0
42171	Hardware whsle . . . . .	11	1 026	Z	76.5
421710	Hardware whsle . . . . .	11	1 026	Z	76.5
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	13	746	Z	67.6
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	13	746	Z	67.6
4218	Machinery, equipment, & supplies whsle . . . . .	4 447	2 341 831	96.5	63.4
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	149	37 073	1.5	9.1
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	149	37 073	1.5	9.1
42183	Industrial machinery & equipment whsle . . . . .	2 615	1 972 670	81.3	69.2
421830	Industrial machinery & equipment whsle . . . . .	2 615	1 972 670	81.3	69.2
4218301	Food-processing machinery & equipment whsle . . . . .	30	10 582	.4	75.6
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	1 793	1 722 459	71.0	70.6
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	309	104 040	4.3	60.5
42183022	Hydraulic & pneumatic pumps, accessories, & supplies whsle . . . . .	1 484	1 618 419	66.7	76.9
4218303	General-purpose industrial machinery & equipment whsle . . . . .	430	148 918	6.1	78.6
4218304	Metalworking machinery & equipment whsle . . . . .	71	27 130	1.1	X
4218305	Materials handling equipment whsle . . . . .	82	13 759	.6	63.6
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	78	23 031	.9	78.5
4218307	Other industrial machinery & equipment whsle . . . . .	131	26 791	1.1	54.7
42184	Industrial supplies whsle . . . . .	1 655	330 592	13.6	54.7
421840	Industrial supplies whsle . . . . .	1 655	330 592	13.6	54.7
4218401	General-line industrial supplies whsle . . . . .	849	156 538	6.5	46.3
4218402	Mechanical power transmission supplies whsle . . . . .	521	111 036	4.6	58.4
4218404	Industrial containers & supplies whsle . . . . .	12	8 687	.4	62.2
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	79	16 892	.7	X
4218406	Other industrial supplies whsle . . . . .	194	37 439	1.5	38.7
42185	Service establishment equipment & supplies whsle . . . . .	16	1 001	Z	74.9
421850	Service establishment equipment & supplies whsle . . . . .	16	1 001	Z	74.9
4218504	Other service establishment equipment & supplies whsle . . . . .	16	1 001	Z	69.7
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	7	154	Z	75.6
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	7	154	Z	75.6
4219	Miscellaneous durable goods whsle . . . . .	130	4 383	.2	56.5
42199	Other miscellaneous durable goods whsle . . . . .	130	4 383	.2	49.9
421990	Other miscellaneous durable goods whsle . . . . .	130	4 383	.2	49.9
4219903	General merchandise (durable goods) whsle . . . . .	130	4 383	.2	47.5
422	Wholesale trade, nondurable goods . . . . .	59	12 113	.5	70.2
4226	Chemical & allied products whsle . . . . .	20	9 411	.4	66.7
42269	Other chemical & allied products whsle . . . . .	18	9 113	.4	59.1
422690	Other chemical & allied products whsle . . . . .	18	9 113	.4	59.1
4226902	Other chemical & allied products whsle . . . . .	16	9 056	.4	59.2
4227	Petroleum & petroleum products whsle . . . . .	7	579	Z	80.7
42271	Petroleum bulk stations & terminals . . . . .	7	579	Z	84.9
422710	Petroleum bulk stations & terminals . . . . .	7	579	Z	84.9
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	7	579	Z	85.1
42271011	Petroleum bulk stations (except LP) . . . . .	7	579	Z	77.1
4229	Miscellaneous nondurable goods whsle . . . . .	28	1 654	.1	75.8
42299	Other miscellaneous nondurable goods whsle . . . . .	28	1 654	.1	73.7
422990	Other miscellaneous nondurable goods whsle . . . . .	28	1 654	.1	73.7
4229902	General merchandise (nondurable goods) whsle . . . . .	28	1 654	.1	85.1

See footnotes at end of table.



**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2440</b>	<b>Welding supplies (excluding gases)</b> .....	<b>4 096</b>	<b>4 077 259</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	3 052	3 475 959	85.3	X
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	7	1 147	Z	X
42112	Motor vehicle supplies & new parts whsle .....	7	1 147	Z	X
421120	Motor vehicle supplies & new parts whsle .....	7	1 147	Z	X
4214	Professional & commercial equipment & supplies whsle .....	12	1 285	Z	X
42145	Medical, dental, & hospital equipment & supplies whsle .....	9	1 048	Z	X
421450	Medical, dental, & hospital equipment & supplies whsle .....	9	1 048	Z	X
4214501	Surgical, medical, & hospital supplies whsle .....	9	1 048	Z	X
4215	Metal & mineral (except petroleum) whsle .....	21	23 272	.6	X
42151	Metal service centers & offices .....	21	23 272	.6	X
421510	Metal service centers & offices .....	21	23 272	.6	X
4215101	Ferrous metal service centers & sales offices .....	21	23 272	.6	X
42151011	Ferrous metal service centers .....	21	23 272	.6	X
4216	Electrical goods whsle .....	12	2 957	.1	X
42169	Other electronic parts & equipment whsle .....	8	2 274	.1	X
421690	Other electronic parts & equipment whsle .....	8	2 274	.1	X
4216902	Electronic parts (excluding communications equipment) whsle .....	8	2 274	.1	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	19	10 345	.3	X
42171	Hardware whsle .....	15	10 184	.3	X
421710	Hardware whsle .....	15	10 184	.3	X
4218	Machinery, equipment, & supplies whsle .....	2 830	3 428 071	84.1	X
42181	Construction & mining (except petroleum) machinery & equip whsle .....	7	222	Z	X
421810	Construction & mining (except petroleum) machinery & equip whsle .....	7	222	Z	X
42183	Industrial machinery & equipment whsle .....	67	29 372	.7	X
421830	Industrial machinery & equipment whsle .....	67	29 372	.7	X
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	9	199	Z	X
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	6	189	Z	X
4218303	General-purpose industrial machinery & equipment whsle .....	30	20 587	.5	X
4218304	Metalworking machinery & equipment whsle .....	23	2 427	.1	X
42184	Industrial supplies whsle .....	2 750	3 396 333	83.3	X
421840	Industrial supplies whsle .....	2 750	3 396 333	83.3	X
4218401	General-line industrial supplies whsle .....	347	125 958	3.1	X
4218402	Mechanical power transmission supplies whsle .....	88	33 488	.8	X
4218403	Welding supplies whsle .....	2 141	3 199 333	78.5	X
4218404	Industrial containers & supplies whsle .....	10	3 634	.1	X
4218405	Industrial valves & fittings (except fluid-power) whsle .....	21	4 343	.1	X
4218406	Other industrial supplies whsle .....	143	29 577	.7	X
42185	Service establishment equipment & supplies whsle .....	6	2 040	.1	X
421850	Service establishment equipment & supplies whsle .....	6	2 040	.1	X
4218502	Custodial, janitors' equipment & supplies whsle .....	6	2 040	.1	X
4219	Miscellaneous durable goods whsle .....	151	8 882	.2	X
42199	Other miscellaneous durable goods whsle .....	149	8 607	.2	X
421990	Other miscellaneous durable goods whsle .....	149	8 607	.2	X
4219903	General merchandise (durable goods) whsle .....	149	8 607	.2	X
422	Wholesale trade, nondurable goods .....	1 044	601 300	14.7	X
4226	Chemical & allied products whsle .....	1 003	590 571	14.5	X
42261	Plastics materials & basic forms & shapes whsle .....	29	1 269	Z	X
422610	Plastics materials & basic forms & shapes whsle .....	29	1 269	Z	X
42269	Other chemical & allied products whsle .....	974	589 302	14.5	X
422690	Other chemical & allied products whsle .....	974	589 302	14.5	X
4226901	Industrial gases (except LP) whsle .....	807	505 598	12.4	X
4226902	Other chemical & allied products whsle .....	167	83 704	2.1	X
4229	Miscellaneous nondurable goods whsle .....	31	10 485	.3	X
42299	Other miscellaneous nondurable goods whsle .....	27	10 442	.3	X
422990	Other miscellaneous nondurable goods whsle .....	27	10 442	.3	X
4229902	General merchandise (nondurable goods) whsle .....	14	10 437	.3	X
4229904	Other nondurable goods whsle .....	13	5	Z	X
<b>2450</b>	<b>Industrial containers and supplies</b> .....	<b>4 636</b>	<b>10 746 023</b>	<b>100.0</b>	<b>26.5</b>
421	Wholesale trade, durable goods .....	3 719	10 181 943	94.8	34.6
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	13	3 346	Z	X
42112	Motor vehicle supplies & new parts whsle .....	10	1 908	Z	X
421120	Motor vehicle supplies & new parts whsle .....	10	1 908	Z	X
4211202	Motor vehicle supplies & new parts—jobbers .....	8	1 647	Z	X
4212	Furniture & home furnishings whsle .....	6	6 096	.1	X
4214	Professional & commercial equipment & supplies whsle .....	38	38 091	.4	39.6
42144	Other commercial equipment whsle .....	18	31 327	.3	41.0
421440	Other commercial equipment whsle .....	18	31 327	.3	41.0
4214402	Store machines & equipment whsle .....	14	29 347	.3	47.0
42145	Medical, dental, & hospital equipment & supplies whsle .....	14	2 912	Z	54.6
421450	Medical, dental, & hospital equipment & supplies whsle .....	14	2 912	Z	54.6
4214501	Surgical, medical, & hospital supplies whsle .....	13	2 894	Z	54.7
4215	Metal & mineral (except petroleum) whsle .....	48	10 976	.1	4.8
42151	Metal service centers & offices .....	45	8 948	.1	6.2
421510	Metal service centers & offices .....	45	8 948	.1	6.2
4215101	Ferrous metal service centers & sales offices .....	39	7 167	.1	7.7
42151011	Ferrous metal service centers .....	12	3 095	Z	6.6
42151012	Ferrous metal sales offices .....	27	4 072	Z	10.8
4215102	Nonferrous metal service centers & sales offices .....	6	1 781	Z	X
4216	Electrical goods whsle .....	7	2 461	Z	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	212	149 348	1.4	1.5
42171	Hardware whsle .....	137	38 543	.4	3.5
421710	Hardware whsle .....	137	38 543	.4	3.5
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	65	110 431	1.0	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	65	110 431	1.0	X
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	10	374	Z	.6
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	10	374	Z	.6

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2450</b>	<b>Industrial containers and supplies—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4218	Machinery, equipment, & supplies whsle . . . . .	3 101	9 940 973	92.5	36.0
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	8	10 470	.1	X
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	8	10 470	.1	X
42183	Industrial machinery & equipment whsle . . . . .	361	153 894	1.4	2.5
421830	Industrial machinery & equipment whsle . . . . .	361	153 894	1.4	2.5
4218301	Food-processing machinery & equipment whsle . . . . .	13	4 489	Z	X
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	26	2 302	Z	27.6
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	23	2 246	Z	24.7
4218303	General-purpose industrial machinery & equipment whsle . . . . .	104	76 105	.7	1.1
4218304	Metalworking machinery & equipment whsle . . . . .	23	3 767	Z	X
4218305	Materials handling equipment whsle . . . . .	132	37 857	.4	6.6
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	18	14 025	.1	X
4218307	Other industrial machinery & equipment whsle . . . . .	45	15 349	.1	8.0
42184	Industrial supplies whsle . . . . .	2 689	9 770 473	90.9	37.2
421840	Industrial supplies whsle . . . . .	2 689	9 770 473	90.9	37.2
4218401	General-line industrial supplies whsle . . . . .	592	263 940	2.5	27.1
4218402	Mechanical power transmission supplies whsle . . . . .	11	3 810	Z	59.7
4218403	Welding supplies whsle . . . . .	82	16 097	.2	X
4218404	Industrial containers & supplies whsle . . . . .	1 763	9 378 459	87.3	41.1
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	14	10 752	.1	X
4218406	Other industrial supplies whsle . . . . .	227	97 415	.9	38.8
42185	Service establishment equipment & supplies whsle . . . . .	42	3 500	Z	5.5
421850	Service establishment equipment & supplies whsle . . . . .	42	3 500	Z	5.5
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	40	3 140	Z	X
4219	Miscellaneous durable goods whsle . . . . .	294	30 652	.3	22.1
42193	Recyclable material whsle . . . . .	6	3 226	Z	56.3
421930	Recyclable material whsle . . . . .	6	3 226	Z	56.3
42199	Other miscellaneous durable goods whsle . . . . .	287	27 362	.3	17.0
421990	Other miscellaneous durable goods whsle . . . . .	287	27 362	.3	17.0
4219903	General merchandise (durable goods) whsle . . . . .	268	24 105	.2	17.5
4219905	Fire extinguishers & fire safety equipment whsle . . . . .	6	2 807	Z	X
4219906	Other durable goods whsle . . . . .	9	53	Z	X
422	Wholesale trade, nondurable goods . . . . .	917	564 080	5.2	9.0
4221	Paper & paper product whsle . . . . .	399	298 668	2.8	3.4
42211	Printing & writing paper whsle . . . . .	44	91 837	.9	2.6
422110	Printing & writing paper whsle . . . . .	44	91 837	.9	2.6
42212	Stationery & office supplies whsle . . . . .	46	6 457	.1	14.8
422120	Stationery & office supplies whsle . . . . .	46	6 457	.1	14.8
42213	Industrial & personal service paper whsle . . . . .	309	200 374	1.9	3.3
422130	Industrial & personal service paper whsle . . . . .	309	200 374	1.9	3.3
4224	Grocery & related products whsle . . . . .	7	16 334	.2	X
42249	Other grocery & related products whsle . . . . .	7	16 334	.2	X
422490	Other grocery & related products whsle . . . . .	7	16 334	.2	X
4226	Chemical & allied products whsle . . . . .	411	179 856	1.7	8.6
42261	Plastics materials & basic forms & shapes whsle . . . . .	107	98 373	.9	30.1
422610	Plastics materials & basic forms & shapes whsle . . . . .	107	98 373	.9	30.1
42269	Other chemical & allied products whsle . . . . .	304	81 483	.8	3.3
422690	Other chemical & allied products whsle . . . . .	304	81 483	.8	3.3
4226901	Industrial gases (except LP) whsle . . . . .	24	2 593	Z	X
4226902	Other chemical & allied products whsle . . . . .	280	78 890	.7	2.8
4227	Petroleum & petroleum products whsle . . . . .	7	44 117	.4	X
4229	Miscellaneous nondurable goods whsle . . . . .	88	23 374	.2	33.8
42295	Paint, varnish, & supplies whsle . . . . .	6	1 534	Z	X
422950	Paint, varnish, & supplies whsle . . . . .	6	1 534	Z	X
4229501	Paint, varnish, & supplies whsle . . . . .	6	1 534	Z	X
42299	Other miscellaneous nondurable goods whsle . . . . .	80	17 895	.2	40.2
422990	Other miscellaneous nondurable goods whsle . . . . .	80	17 895	.2	40.2
4229902	General merchandise (nondurable goods) whsle . . . . .	72	7 382	.1	30.4
<b>2460</b>	<b>Other industrial supplies . . . . .</b>	<b>13 952</b>	<b>26 389 605</b>	<b>100.0</b>	<b>29.1</b>
421	Wholesale trade, durable goods . . . . .	11 627	24 972 292	94.6	40.9
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	32	9 929	Z	25.9
42112	Motor vehicle supplies & new parts whsle . . . . .	32	9 929	Z	21.1
421120	Motor vehicle supplies & new parts whsle . . . . .	32	9 929	Z	21.1
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	25	8 582	Z	17.3
4212	Furniture & home furnishings whsle . . . . .	73	32 670	.1	9.6
42121	Furniture whsle . . . . .	33	5 565	Z	X
421210	Furniture whsle . . . . .	33	5 565	Z	X
4212101	Household & lawn furniture whsle . . . . .	8	1 913	Z	X
4212102	Office & business furniture whsle . . . . .	25	3 652	Z	X
42122	Home furnishings whsle . . . . .	40	27 105	.1	13.8
421220	Home furnishings whsle . . . . .	40	27 105	.1	13.8
4212201	Household china, glassware, & crockery whsle . . . . .	7	9 400	Z	X
4212203	Floor coverings whsle . . . . .	12	2 691	Z	12.4
4212204	Other home furnishings whsle . . . . .	18	14 606	.1	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2460</b>	<b>Other industrial supplies—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4213	Lumber & other construction materials whsle .....	144	44 209	.2	3.9
42131	Lumber, plywood, millwork, & wood panel whsle .....	55	11 827	Z	2.6
421310	Lumber, plywood, millwork, & wood panel whsle .....	55	11 827	Z	2.6
4213101	Lumber without yard whsle .....	10	3 607	Z	X
4213102	Lumber with yard whsle .....	10	2 976	Z	19.8
4213103	Plywood, veneer, millwork, & wood panel whsle .....	35	5 244	Z	X
42132	Brick, stone, & related construction materials whsle .....	12	12 540	Z	X
421320	Brick, stone, & related construction materials whsle .....	12	12 540	Z	X
42133	Roofing, siding, & insulation material whsle .....	27	13 022	Z	3.6
421330	Roofing, siding, & insulation material whsle .....	27	13 022	Z	3.6
4213301	Roofing, siding, & insulation material whsle .....	27	13 022	Z	3.6
42139	Other construction materials whsle .....	50	6 820	Z	X
421390	Other construction materials whsle .....	50	6 820	Z	X
4213901	Flat glass & other construction glass whsle .....	10	1 095	Z	X
4213902	Other construction materials whsle .....	40	5 725	Z	X
4214	Professional & commercial equipment & supplies whsle .....	55	42 374	.2	61.4
42142	Office equipment whsle .....	9	636	Z	X
421420	Office equipment whsle .....	9	636	Z	X
42143	Computer & computer peripheral equipment & software whsle .....	10	30 073	.1	74.1
421430	Computer & computer peripheral equipment & software whsle .....	10	30 073	.1	74.1
4214301	Computer & peripheral equipment whsle .....	8	28 259	.1	X
42145	Medical, dental, & hospital equipment & supplies whsle .....	27	7 390	Z	54.5
421450	Medical, dental, & hospital equipment & supplies whsle .....	27	7 390	Z	54.5
4214501	Surgical, medical, & hospital supplies whsle .....	27	7 390	Z	53.7
4215	Metal & mineral (except petroleum) whsle .....	354	119 811	.5	6.6
42151	Metal service centers & offices .....	350	118 753	.5	6.9
421510	Metal service centers & offices .....	350	118 753	.5	6.9
4215101	Ferrous metal service centers & sales offices .....	319	112 262	.4	6.9
42151011	Ferrous metal service centers .....	257	87 151	.3	4.1
42151012	Ferrous metal sales offices .....	62	25 111	.1	28.4
4215102	Nonferrous metal service centers & sales offices .....	31	6 491	Z	8.1
42151021	Nonferrous metal service centers .....	19	4 373	Z	13.2
42151022	Nonferrous metal sales offices .....	12	2 118	Z	.6
4216	Electrical goods whsle .....	73	55 383	.2	37.6
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	29	32 634	.1	49.8
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	29	32 634	.1	49.8
42169	Other electronic parts & equipment whsle .....	39	14 276	.1	16.9
421690	Other electronic parts & equipment whsle .....	39	14 276	.1	16.9
4216901	Communications equipment & supplies whsle .....	13	1 092	Z	X
4216902	Electronic parts (excluding communications equipment) whsle .....	26	13 184	.1	17.8
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	1 184	362 351	1.4	4.4
42171	Hardware whsle .....	843	311 759	1.2	4.9
421710	Hardware whsle .....	843	311 759	1.2	4.9
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	123	29 218	.1	4.1
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	123	29 218	.1	4.1
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	203	20 128	.1	2.5
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	203	20 128	.1	2.5
42174	Refrigeration equipment & supplies whsle .....	15	1 246	Z	X
421740	Refrigeration equipment & supplies whsle .....	15	1 246	Z	X
4218	Machinery, equipment, & supplies whsle .....	8 893	24 221 254	91.8	48.4
42181	Construction & mining (except petroleum) machinery & equip whsle .....	156	48 663	.2	8.6
421810	Construction & mining (except petroleum) machinery & equip whsle .....	156	48 663	.2	8.6
42182	Farm & garden machinery & equipment whsle .....	6	1 086	Z	X
421820	Farm & garden machinery & equipment whsle .....	6	1 086	Z	X
42183	Industrial machinery & equipment whsle .....	1 312	668 723	2.5	16.1
421830	Industrial machinery & equipment whsle .....	1 312	668 723	2.5	16.1
4218301	Food-processing machinery & equipment whsle .....	20	1 377	Z	2.9
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	130	55 550	.2	52.9
42183021	Hydraulic & pneumatic pumps & motors whsle .....	24	14 320	.1	32.4
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	106	41 230	.2	61.2
4218303	General-purpose industrial machinery & equipment whsle .....	388	215 492	.8	14.0
4218304	Metalworking machinery & equipment whsle .....	401	199 506	.8	X
4218305	Materials handling equipment whsle .....	105	30 727	.1	4.6
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	67	19 682	.1	35.9
4218307	Other industrial machinery & equipment whsle .....	201	146 389	.6	12.8
42184	Industrial supplies whsle .....	7 285	23 476 888	89.0	49.1
421840	Industrial supplies whsle .....	7 285	23 476 888	89.0	49.1
4218401	General-line industrial supplies whsle .....	1 550	731 676	2.8	36.4
4218402	Mechanical power transmission supplies whsle .....	667	242 100	.9	58.5
4218403	Welding supplies whsle .....	304	88 604	.3	X
4218404	Industrial containers & supplies whsle .....	133	85 230	.3	47.3
4218405	Industrial valves & fittings (except fluid-power) whsle .....	125	51 990	.2	X
4218406	Other industrial supplies whsle .....	4 506	22 277 288	84.4	38.4
42185	Service establishment equipment & supplies whsle .....	89	16 845	.1	1.0
421850	Service establishment equipment & supplies whsle .....	89	16 845	.1	1.0
4218502	Custodial, janitors' equipment & supplies whsle .....	67	15 629	.1	X
4218504	Other service establishment equipment & supplies whsle .....	21	1 201	Z	X
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	35	9 049	Z	4.6
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	35	9 049	Z	4.6
4218601	Aircraft & aeronautical equipment & supplies whsle .....	14	1 608	Z	X
4218602	Marine machinery, equipment, & supplies whsle .....	20	7 434	Z	6.8
4219	Miscellaneous durable goods whsle .....	829	84 311	.3	16.8
42193	Recyclable material whsle .....	16	2 865	Z	X
421930	Recyclable material whsle .....	16	2 865	Z	X
4219302	Recyclable paper & paperboard whsle .....	15	2 437	Z	X
42199	Other miscellaneous durable goods whsle .....	808	80 277	.3	13.9
421990	Other miscellaneous durable goods whsle .....	808	80 277	.3	13.9
4219903	General merchandise (durable goods) whsle .....	799	78 129	.3	11.9

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2460</b>	<b>Other industrial supplies—Con.</b>				
422	Wholesale trade, nondurable goods .....	2 325	1 417 313	5.4	3.6
4221	Paper & paper product whsle .....	1 304	983 525	3.7	2.5
42211	Printing & writing paper whsle .....	158	194 502	.7	.3
422110	Printing & writing paper whsle .....	158	194 502	.7	.3
42212	Stationery & office supplies whsle .....	297	339 099	1.3	X
422120	Stationery & office supplies whsle .....	297	339 099	1.3	X
42213	Industrial & personal service paper whsle .....	849	449 924	1.7	7.0
422130	Industrial & personal service paper whsle .....	849	449 924	1.7	7.0
4222	Drugs, & druggists' sundries whsle .....	10	5 283	Z	72.3
42221	Drugs, & druggists' sundries whsle .....	10	5 283	Z	72.3
422210	Drugs, & druggists' sundries whsle .....	10	5 283	Z	72.3
4222101	General-line drugs whsle .....	10	5 283	Z	75.6
4223	Apparel, piece goods, & notions whsle .....	23	5 590	Z	43.0
42231	Piece goods, notions, & other dry goods whsle .....	17	5 221	Z	X
422310	Piece goods, notions, & other dry goods whsle .....	17	5 221	Z	X
4223101	Piece goods—jobbers .....	17	5 221	Z	X
4224	Grocery & related products whsle .....	7	1 273	Z	X
42249	Other grocery & related products whsle .....	6	872	Z	X
422490	Other grocery & related products whsle .....	6	872	Z	X
4226	Chemical & allied products whsle .....	532	233 023	.9	4.9
42261	Plastics materials & basic forms & shapes whsle .....	170	99 035	.4	5.8
422610	Plastics materials & basic forms & shapes whsle .....	170	99 035	.4	5.8
42269	Other chemical & allied products whsle .....	362	133 988	.5	4.5
422690	Other chemical & allied products whsle .....	362	133 988	.5	4.5
4226901	Industrial gases (except LP) whsle .....	41	7 108	Z	X
4226902	Other chemical & allied products whsle .....	321	126 880	.5	2.5
4227	Petroleum & petroleum products whsle .....	18	18 679	.1	8.3
42271	Petroleum bulk stations & terminals .....	12	17 667	.1	10.9
422710	Petroleum bulk stations & terminals .....	12	17 667	.1	10.9
4227101	Petroleum bulk stations & terminals (except LP) .....	12	17 667	.1	10.9
42271011	Petroleum bulk stations (except LP) .....	12	17 667	.1	9.9
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	6	1 012	Z	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	6	1 012	Z	X
4229	Miscellaneous nondurable goods whsle .....	429	169 873	.6	3.3
42291	Farm supplies whsle .....	10	363	Z	14.8
422910	Farm supplies whsle .....	10	363	Z	14.8
4229102	Farm supplies—whsle distributors .....	6	200	Z	3.8
42295	Paint, varnish, & supplies whsle .....	293	123 156	.5	1.9
422950	Paint, varnish, & supplies whsle .....	293	123 156	.5	1.9
4229501	Paint, varnish, & supplies whsle .....	293	123 156	.5	1.9
42299	Other miscellaneous nondurable goods whsle .....	124	45 995	.2	4.7
422990	Other miscellaneous nondurable goods whsle .....	124	45 995	.2	4.7
4229901	Art goods whsle .....	15	1 010	Z	X
4229902	General merchandise (nondurable goods) whsle .....	86	35 994	.1	8.1
4229904	Other nondurable goods whsle .....	21	8 206	Z	1.9
<b>2500</b>	<b>Beauty and barber equipment and supplies .....</b>	<b>1 349</b>	<b>2 384 007</b>	<b>100.0</b>	<b>71.2</b>
421	Wholesale trade, durable goods .....	1 323	2 377 273	99.7	70.6
4216	Electrical goods whsle .....	11	5 244	.2	X
42162	Electrical appliance, television & radio set whsle .....	6	584	Z	X
421620	Electrical appliance, television & radio set whsle .....	6	584	Z	X
4218	Machinery, equipment, & supplies whsle .....	1 306	2 370 341	99.4	67.0
42185	Service establishment equipment & supplies whsle .....	1 306	2 370 341	99.4	69.4
421850	Service establishment equipment & supplies whsle .....	1 306	2 370 341	99.4	69.4
4218501	Beauty & barber shop equipment & supplies whsle .....	1 296	2 368 452	99.3	64.8
422	Wholesale trade, nondurable goods .....	26	6 734	.3	27.5
4222	Drugs, & druggists' sundries whsle .....	10	5 891	.2	X
42221	Drugs, & druggists' sundries whsle .....	10	5 891	.2	X
422210	Drugs, & druggists' sundries whsle .....	10	5 891	.2	X
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	7	5 721	.2	X
4229	Miscellaneous nondurable goods whsle .....	9	619	Z	X
42299	Other miscellaneous nondurable goods whsle .....	9	619	Z	X
422990	Other miscellaneous nondurable goods whsle .....	9	619	Z	X
4229902	General merchandise (nondurable goods) whsle .....	7	17	Z	X
<b>2520</b>	<b>Custodial (janitors') equipment and supplies .....</b>	<b>5 387</b>	<b>5 634 790</b>	<b>100.0</b>	<b>11.0</b>
421	Wholesale trade, durable goods .....	2 900	3 790 670	67.3	38.7
4212	Furniture & home furnishings whsle .....	11	8 228	.1	X
42122	Home furnishings whsle .....	6	7 800	.1	X
421220	Home furnishings whsle .....	6	7 800	.1	X
4214	Professional & commercial equipment & supplies whsle .....	204	73 561	1.3	4.1
42142	Office equipment whsle .....	12	1 300	Z	X
421420	Office equipment whsle .....	12	1 300	Z	X
42143	Computer & computer peripheral equipment & software whsle .....	7	66	Z	X
421430	Computer & computer peripheral equipment & software whsle .....	7	66	Z	X
4214301	Computer & peripheral equipment whsle .....	7	66	Z	X
42143012	Computers & peripheral equipment for end use .....	7	66	Z	X
42144	Other commercial equipment whsle .....	175	70 181	1.2	3.8
421440	Other commercial equipment whsle .....	175	70 181	1.2	3.8
4214401	Restaurant & hotel equipment & supplies whsle .....	173	70 180	1.2	X
42145	Medical, dental, & hospital equipment & supplies whsle .....	8	1 887	Z	46.6
421450	Medical, dental, & hospital equipment & supplies whsle .....	8	1 887	Z	46.6
4214501	Surgical, medical, & hospital supplies whsle .....	8	1 887	Z	45.9

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2520</b>	<b>Custodial (janitors') equipment and supplies—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4216	Electrical goods whsle . . . . .	21	6 374	.1	4.0
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	14	5 542	.1	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	14	5 542	.1	X
42169	Other electronic parts & equipment whsle . . . . .	6	820	Z	48.8
421690	Other electronic parts & equipment whsle . . . . .	6	820	Z	48.8
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	6	820	Z	47.1
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	42	44 204	.8	31.0
42171	Hardware whsle . . . . .	20	20 638	.4	61.7
421710	Hardware whsle . . . . .	20	20 638	.4	61.7
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	18	7 788	.1	3.3
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	18	7 788	.1	3.3
4218	Machinery, equipment, & supplies whsle . . . . .	2 480	3 641 006	64.6	43.2
42183	Industrial machinery & equipment whsle . . . . .	17	10 010	.2	16.5
421830	Industrial machinery & equipment whsle . . . . .	17	10 010	.2	16.5
4218303	General-purpose industrial machinery & equipment whsle . . . . .	9	3 252	.1	X
42184	Industrial supplies whsle . . . . .	49	18 840	.3	3.5
421840	Industrial supplies whsle . . . . .	49	18 840	.3	3.5
4218401	General-line industrial supplies whsle . . . . .	24	12 396	.2	X
4218404	Industrial containers & supplies whsle . . . . .	12	3 679	.1	8.7
4218406	Other industrial supplies whsle . . . . .	10	1 646	Z	X
42185	Service establishment equipment & supplies whsle . . . . .	2 414	3 612 156	64.1	46.8
421850	Service establishment equipment & supplies whsle . . . . .	2 414	3 612 156	64.1	46.8
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	2 356	3 593 154	63.8	X
4218503	Laundry & dry-cleaning equipment & supplies whsle . . . . .	45	17 062	.3	X
4218504	Other service establishment equipment & supplies whsle . . . . .	8	334	Z	69.7
4219	Miscellaneous durable goods whsle . . . . .	142	17 297	.3	7.4
42191	Sporting & recreational goods & supplies whsle . . . . .	7	824	Z	X
421910	Sporting & recreational goods & supplies whsle . . . . .	7	824	Z	X
42199	Other miscellaneous durable goods whsle . . . . .	132	15 923	.3	8.3
421990	Other miscellaneous durable goods whsle . . . . .	132	15 923	.3	8.3
4219903	General merchandise (durable goods) whsle . . . . .	127	15 527	.3	7.7
422	Wholesale trade, nondurable goods . . . . .	2 487	1 844 120	32.7	2.4
4221	Paper & paper product whsle . . . . .	1 493	1 406 113	25.0	1.5
42211	Printing & writing paper whsle . . . . .	135	163 982	2.9	.2
422110	Printing & writing paper whsle . . . . .	135	163 982	2.9	.2
42212	Stationery & office supplies whsle . . . . .	273	102 592	1.8	X
422120	Stationery & office supplies whsle . . . . .	273	102 592	1.8	X
42213	Industrial & personal service paper whsle . . . . .	1 085	1 139 539	20.2	2.8
422130	Industrial & personal service paper whsle . . . . .	1 085	1 139 539	20.2	2.8
4222	Drugs, & druggists' sundries whsle . . . . .	9	8 558	.2	5.3
42221	Drugs, & druggists' sundries whsle . . . . .	9	8 558	.2	5.3
422210	Drugs, & druggists' sundries whsle . . . . .	9	8 558	.2	5.3
4222101	General-line drugs whsle . . . . .	9	8 558	.2	5.5
4223	Apparel, piece goods, & notions whsle . . . . .	6	7 775	.1	X
4224	Grocery & related products whsle . . . . .	70	40 781	.7	X
42245	Confectionery whsle . . . . .	40	10 357	.2	X
422450	Confectionery whsle . . . . .	40	10 357	.2	X
42249	Other grocery & related products whsle . . . . .	21	22 620	.4	X
422490	Other grocery & related products whsle . . . . .	21	22 620	.4	X
4224903	Soft drinks whsle . . . . .	6	586	Z	X
4224906	Other grocery specialties whsle . . . . .	13	14 549	.3	X
4226	Chemical & allied products whsle . . . . .	838	348 204	6.2	7.8
42261	Plastics materials & basic forms & shapes whsle . . . . .	50	47 509	.8	.8
422610	Plastics materials & basic forms & shapes whsle . . . . .	50	47 509	.8	.8
42269	Other chemical & allied products whsle . . . . .	788	300 695	5.3	8.6
422690	Other chemical & allied products whsle . . . . .	788	300 695	5.3	8.6
4226902	Other chemical & allied products whsle . . . . .	787	300 073	5.3	8.7
4229	Miscellaneous nondurable goods whsle . . . . .	66	32 144	.6	.5
42294	Tobacco & tobacco product whsle . . . . .	9	1 198	Z	X
422940	Tobacco & tobacco product whsle . . . . .	9	1 198	Z	X
42299	Other miscellaneous nondurable goods whsle . . . . .	52	29 208	.5	.8
422990	Other miscellaneous nondurable goods whsle . . . . .	52	29 208	.5	.8
4229902	General merchandise (nondurable goods) whsle . . . . .	46	27 953	.5	1.0
<b>2530</b>	<b>Laundry and dry-cleaning equipment and supplies . . . . .</b>	<b>2 026</b>	<b>9 079 694</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods . . . . .	867	2 640 120	29.1	X
4214	Professional & commercial equipment & supplies whsle . . . . .	23	5 414	.1	X
42144	Other commercial equipment whsle . . . . .	22	5 383	.1	X
421440	Other commercial equipment whsle . . . . .	22	5 383	.1	X
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	20	5 377	.1	X
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	8	2 653	Z	X
42171	Hardware whsle . . . . .	6	2 490	Z	X
421710	Hardware whsle . . . . .	6	2 490	Z	X
4218	Machinery, equipment, & supplies whsle . . . . .	816	2 631 210	29.0	X
42185	Service establishment equipment & supplies whsle . . . . .	812	2 630 730	29.0	X
421850	Service establishment equipment & supplies whsle . . . . .	812	2 630 730	29.0	X
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	110	26 482	.3	X
4218503	Laundry & dry-cleaning equipment & supplies whsle . . . . .	699	2 603 258	28.7	X
4219	Miscellaneous durable goods whsle . . . . .	12	543	Z	X
42199	Other miscellaneous durable goods whsle . . . . .	12	543	Z	X
421990	Other miscellaneous durable goods whsle . . . . .	12	543	Z	X
4219903	General merchandise (durable goods) whsle . . . . .	12	543	Z	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2530</b>	<b>Laundry and dry-cleaning equipment and supplies—Con.</b>				
422	Wholesale trade, nondurable goods .....	1 159	6 439 574	70.9	X
4221	Paper & paper product whsle .....	50	4 369	Z	X
42213	Industrial & personal service paper whsle .....	49	4 263	Z	X
422130	Industrial & personal service paper whsle .....	49	4 263	Z	X
4222	Drugs, & druggists' sundries whsle .....	58	4 667 290	51.4	X
42221	Drugs, & druggists' sundries whsle .....	58	4 667 290	51.4	X
422210	Drugs, & druggists' sundries whsle .....	58	4 667 290	51.4	X
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	55	4 667 011	51.4	X
4224	Grocery & related products whsle .....	785	1 676 735	18.5	X
42241	General-line grocery whsle .....	634	1 343 253	14.8	X
422410	General-line grocery whsle .....	634	1 343 253	14.8	X
4224101	General-line grocery whsle, voluntary group .....	42	50 370	.6	X
4224102	General-line grocery whsle, retail cooperative .....	122	314 526	3.5	X
4224103	Other general-line grocery whsle .....	470	978 357	10.8	X
42242	Packaged frozen food whsle .....	25	32 171	.4	X
422420	Packaged frozen food whsle .....	25	32 171	.4	X
42249	Other grocery & related products whsle .....	117	301 166	3.3	X
422490	Other grocery & related products whsle .....	117	301 166	3.3	X
4224903	Soft drinks whsle .....	10	5 190	.1	X
4224904	Canned goods whsle .....	25	31 110	.3	X
4224906	Other grocery specialties whsle .....	75	262 293	2.9	X
4226	Chemical & allied products whsle .....	184	72 880	.8	X
42269	Other chemical & allied products whsle .....	181	70 998	.8	X
422690	Other chemical & allied products whsle .....	181	70 998	.8	X
4226902	Other chemical & allied products whsle .....	181	70 998	.8	X
4229	Miscellaneous nondurable goods whsle .....	75	17 908	.2	X
42294	Tobacco & tobacco product whsle .....	8	1 957	Z	X
422940	Tobacco & tobacco product whsle .....	8	1 957	Z	X
42299	Other miscellaneous nondurable goods whsle .....	64	15 371	.2	X
422990	Other miscellaneous nondurable goods whsle .....	64	15 371	.2	X
4229902	General merchandise (nondurable goods) whsle .....	61	4 054	Z	X
<b>2540</b>	<b>Other service establishment equipment and supplies .....</b>	<b>2 814</b>	<b>4 905 376</b>	<b>100.0</b>	<b>54.1</b>
421	Wholesale trade, durable goods .....	2 595	4 827 163	98.4	56.6
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	9	14 522	.3	X
4212	Furniture & home furnishings whsle .....	8	4 259	.1	58.7
42122	Home furnishings whsle .....	6	2 641	.1	50.2
421220	Home furnishings whsle .....	6	2 641	.1	50.2
4214	Professional & commercial equipment & supplies whsle .....	8	2 300	Z	51.8
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	21	22 413	.5	74.9
42171	Hardware whsle .....	18	17 685	.4	77.3
421710	Hardware whsle .....	18	17 685	.4	77.3
4218	Machinery, equipment, & supplies whsle .....	2 509	4 765 250	97.1	52.9
42183	Industrial machinery & equipment whsle .....	20	9 040	.2	38.4
421830	Industrial machinery & equipment whsle .....	20	9 040	.2	38.4
4218303	General-purpose industrial machinery & equipment whsle .....	12	5 994	.1	43.1
42185	Service establishment equipment & supplies whsle .....	2 482	4 751 587	96.9	54.9
421850	Service establishment equipment & supplies whsle .....	2 482	4 751 587	96.9	54.9
4218502	Custodial, janitors' equipment & supplies whsle .....	15	2 317	Z	X
4218504	Other service establishment equipment & supplies whsle .....	2 457	4 743 682	96.7	51.0
4219	Miscellaneous durable goods whsle .....	32	15 116	.3	63.4
42199	Other miscellaneous durable goods whsle .....	28	9 081	.2	49.1
421990	Other miscellaneous durable goods whsle .....	28	9 081	.2	49.1
4219902	Forest products (except lumber) whsle .....	6	110	Z	X
4219903	General merchandise (durable goods) whsle .....	16	2 304	Z	12.9
4219905	Fire extinguishers & fire safety equipment whsle .....	6	6 667	.1	X
422	Wholesale trade, nondurable goods .....	219	78 213	1.6	22.3
4221	Paper & paper product whsle .....	7	1 577	Z	69.6
4223	Apparel, piece goods, & notions whsle .....	167	36 485	.7	12.1
42231	Piece goods, notions, & other dry goods whsle .....	142	32 601	.7	X
422310	Piece goods, notions, & other dry goods whsle .....	142	32 601	.7	X
4223101	Piece goods—jobbers .....	116	29 563	.6	X
4223102	Notions & other dry goods whsle .....	26	3 038	.1	X
42232	Men's & boys' clothing & furnishings whsle .....	16	2 773	.1	70.8
422320	Men's & boys' clothing & furnishings whsle .....	16	2 773	.1	70.8
42233	Women's, children's, & infants' clothing & accessories whsle .....	9	1 111	Z	64.5
422330	Women's, children's, & infants' clothing & accessories whsle .....	9	1 111	Z	64.5
4226	Chemical & allied products whsle .....	26	16 068	.3	34.8
42269	Other chemical & allied products whsle .....	21	13 443	.3	27.9
422690	Other chemical & allied products whsle .....	21	13 443	.3	27.9
4226902	Other chemical & allied products whsle .....	21	13 443	.3	28.1
4229	Miscellaneous nondurable goods whsle .....	16	22 357	.5	79.0
42299	Other miscellaneous nondurable goods whsle .....	11	2 201	Z	76.8
422990	Other miscellaneous nondurable goods whsle .....	11	2 201	Z	76.8
4229904	Other nondurable goods whsle .....	7	1 237	Z	57.3

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2600</b>	<b>Aircraft and aeronautical equipment and supplies</b>	<b>2 788</b>	<b>17 231 693</b>	<b>100.0</b>	<b>49.2</b>
421	Wholesale trade, durable goods	2 690	17 107 498	99.3	57.9
4211	Motor vehicle & motor vehicle parts & supplies whsle	9	5 539	Z	X
4216	Electrical goods whsle	26	47 882	.3	36.2
42161	Electrical apparatus & equip, wiring supp, & const material whsle	7	8 729	.1	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle	7	8 729	.1	X
42169	Other electronic parts & equipment whsle	19	39 153	.2	X
421690	Other electronic parts & equipment whsle	19	39 153	.2	X
4216902	Electronic parts (excluding communications equipment) whsle	17	38 300	.2	X
4217	Hardware, & plumbing & heating equipment & supplies whsle	16	27 837	.2	4.2
42171	Hardware whsle	16	27 837	.2	4.3
421710	Hardware whsle	16	27 837	.2	4.3
4218	Machinery, equipment, & supplies whsle	2 508	16 801 188	97.5	63.8
42183	Industrial machinery & equipment whsle	30	38 178	.2	18.3
421830	Industrial machinery & equipment whsle	30	38 178	.2	18.3
4218303	General-purpose industrial machinery & equipment whsle	16	16 013	.1	25.6
4218307	Other industrial machinery & equipment whsle	9	2 602	Z	X
42184	Industrial supplies whsle	12	2 872	Z	X
421840	Industrial supplies whsle	12	2 872	Z	X
4218401	General-line industrial supplies whsle	12	2 872	Z	X
42186	Transportation equipment & supplies (exc motor vehicle) whsle	2 460	16 746 786	97.2	67.7
421860	Transportation equipment & supplies (exc motor vehicle) whsle	2 460	16 746 786	97.2	67.7
4218601	Aircraft & aeronautical equipment & supplies whsle	2 428	16 654 481	96.7	69.0
4218602	Marine machinery, equipment, & supplies whsle	16	28 668	.2	74.5
4218603	Other transportation equipment & supplies whsle	16	63 637	.4	65.3
4219	Miscellaneous durable goods whsle	126	222 438	1.3	X
42199	Other miscellaneous durable goods whsle	124	222 221	1.3	X
421990	Other miscellaneous durable goods whsle	124	222 221	1.3	X
4219903	General merchandise (durable goods) whsle	115	222 069	1.3	X
4219906	Other durable goods whsle	6	99	Z	X
422	Wholesale trade, nondurable goods	98	124 195	.7	.5
4223	Apparel, piece goods, & notions whsle	7	886	Z	X
42231	Piece goods, notions, & other dry goods whsle	7	886	Z	X
422310	Piece goods, notions, & other dry goods whsle	7	886	Z	X
4223101	Piece goods—jobbers	7	886	Z	X
4224	Grocery & related products whsle	9	2 579	Z	77.4
42247	Meat & meat product whsle	9	2 579	Z	85.1
422470	Meat & meat product whsle	9	2 579	Z	85.1
4227	Petroleum & petroleum products whsle	39	14 594	.1	9.8
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	34	11 310	.1	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	34	11 310	.1	X
4229	Miscellaneous nondurable goods whsle	43	106 136	.6	X
42299	Other miscellaneous nondurable goods whsle	43	106 136	.6	X
422990	Other miscellaneous nondurable goods whsle	43	106 136	.6	X
4229902	General merchandise (nondurable goods) whsle	43	106 136	.6	X
<b>2620</b>	<b>Marine machinery, equipment, and supplies</b>	<b>1 382</b>	<b>3 522 121</b>	<b>100.0</b>	<b>37.8</b>
421	Wholesale trade, durable goods	1 286	3 493 509	99.2	39.7
4211	Motor vehicle & motor vehicle parts & supplies whsle	39	59 251	1.7	1.5
42111	Automobile & other motor vehicle whsle	20	45 870	1.3	X
421110	Automobile & other motor vehicle whsle	20	45 870	1.3	X
4211101	Automobile & motorcycle whsle	11	37 206	1.1	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle	6	7 625	.2	X
42112	Motor vehicle supplies & new parts whsle	15	12 377	.4	45.0
421120	Motor vehicle supplies & new parts whsle	15	12 377	.4	45.0
4211201	Motor vehicle supplies & new parts—warehouse distributors	7	4 588	.1	X
4211202	Motor vehicle supplies & new parts—jobbers	8	7 789	.2	74.1
4215	Metal & mineral (except petroleum) whsle	9	460	Z	X
42151	Metal service centers & offices	9	460	Z	X
421510	Metal service centers & offices	9	460	Z	X
4215101	Ferrous metal service centers & sales offices	9	460	Z	X
42151011	Ferrous metal service centers	8	388	Z	X
4216	Electrical goods whsle	10	10 257	.3	33.3
42161	Electrical apparatus & equip, wiring supp, & const material whsle	8	8 960	.3	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle	8	8 960	.3	X
4218	Machinery, equipment, & supplies whsle	1 172	3 401 055	96.6	59.7
42183	Industrial machinery & equipment whsle	45	149 995	4.3	56.7
421830	Industrial machinery & equipment whsle	45	149 995	4.3	56.7
4218303	General-purpose industrial machinery & equipment whsle	23	144 404	4.1	64.8
4218304	Metalworking machinery & equipment whsle	6	1 432	Z	X
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	6	746	Z	9.6
42184	Industrial supplies whsle	117	49 993	1.4	.5
421840	Industrial supplies whsle	117	49 993	1.4	.5
4218401	General-line industrial supplies whsle	45	6 672	.2	X
4218402	Mechanical power transmission supplies whsle	22	7 919	.2	X
4218405	Industrial valves & fittings (except fluid-power) whsle	8	6 443	.2	X
4218406	Other industrial supplies whsle	42	28 959	.8	.9
42186	Transportation equipment & supplies (exc motor vehicle) whsle	1 004	3 197 989	90.8	68.0
421860	Transportation equipment & supplies (exc motor vehicle) whsle	1 004	3 197 989	90.8	68.0
4218601	Aircraft & aeronautical equipment & supplies whsle	34	17 656	.5	76.8
4218602	Marine machinery, equipment, & supplies whsle	952	3 169 768	90.0	66.5
4218603	Other transportation equipment & supplies whsle	18	10 565	.3	65.3
4219	Miscellaneous durable goods whsle	52	21 024	.6	X
42191	Sporting & recreational goods & supplies whsle	15	16 913	.5	X
421910	Sporting & recreational goods & supplies whsle	15	16 913	.5	X
42199	Other miscellaneous durable goods whsle	37	4 111	.1	X
421990	Other miscellaneous durable goods whsle	37	4 111	.1	X
4219903	General merchandise (durable goods) whsle	37	4 111	.1	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2620</b>	<b>Marine machinery, equipment, and supplies—Con.</b>				
422	Wholesale trade, nondurable goods	96	28 612	.8	X
4224	Grocery & related products whse	76	16 587	.5	X
42242	Packaged frozen food whse	18	12 309	.3	X
422420	Packaged frozen food whse	18	12 309	.3	X
42246	Fish & seafood whse	57	4 225	.1	X
422460	Fish & seafood whse	57	4 225	.1	X
4229	Miscellaneous nondurable goods whse	14	2 149	.1	X
42295	Paint, varnish, & supplies whse	6	1 904	.1	X
422950	Paint, varnish, & supplies whse	6	1 904	.1	X
4229501	Paint, varnish, & supplies whse	6	1 904	.1	X
42299	Other miscellaneous nondurable goods whse	6	115	Z	X
422990	Other miscellaneous nondurable goods whse	6	115	Z	X
4229904	Other nondurable goods whse	6	115	Z	X
<b>2630</b>	<b>Other transportation equipment and supplies</b>	<b>893</b>	<b>2 390 779</b>	<b>100.0</b>	<b>23.1</b>
421	Wholesale trade, durable goods	892	2 390 689	100.0	22.7
4211	Motor vehicle & motor vehicle parts & supplies whse	16	15 330	.6	X
42111	Automobile & other motor vehicle whse	6	3 311	.1	X
421110	Automobile & other motor vehicle whse	6	3 311	.1	X
4211101	Automobile & motorcycle whse	6	3 311	.1	X
42112	Motor vehicle supplies & new parts whse	10	12 019	.5	X
421120	Motor vehicle supplies & new parts whse	10	12 019	.5	X
4211202	Motor vehicle supplies & new parts—jobbers	8	11 702	.5	X
4218	Machinery, equipment, & supplies whse	859	2 324 620	97.2	24.6
42181	Construction & mining (except petroleum) machinery & equip whse	21	10 141	.4	X
421810	Construction & mining (except petroleum) machinery & equip whse	21	10 141	.4	X
42182	Farm & garden machinery & equipment whse	7	2 554	.1	X
421820	Farm & garden machinery & equipment whse	7	2 554	.1	X
42183	Industrial machinery & equipment whse	151	138 012	5.8	.5
421830	Industrial machinery & equipment whse	151	138 012	5.8	.5
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whse	21	4 499	.2	X
42183021	Hydraulic & pneumatic pumps & motors whse	15	835	Z	X
42183022	Hydraulic & pneumatic parts, accessories, & supplies whse	6	3 664	.2	X
4218303	General-purpose industrial machinery & equipment whse	44	118 339	5.0	.5
4218305	Materials handling equipment whse	66	8 407	.4	X
4218307	Other industrial machinery & equipment whse	16	6 232	.3	X
42184	Industrial supplies whse	7	952	Z	X
421840	Industrial supplies whse	7	952	Z	X
42186	Transportation equipment & supplies (exc motor vehicle) whse	673	2 172 961	90.9	54.9
421860	Transportation equipment & supplies (exc motor vehicle) whse	673	2 172 961	90.9	54.9
4218601	Aircraft & aeronautical equipment & supplies whse	29	9 118	.4	77.2
4218602	Marine machinery, equipment, & supplies whse	21	10 876	.5	74.8
4218603	Other transportation equipment & supplies whse	623	2 152 967	90.1	45.2
4219	Miscellaneous durable goods whse	7	4 501	.2	X
42193	Recyclable material whse	7	4 501	.2	X
421930	Recyclable material whse	7	4 501	.2	X
<b>2700</b>	<b>Sporting and recreational goods and supplies</b>	<b>9 125</b>	<b>28 012 840</b>	<b>100.0</b>	<b>41.2</b>
421	Wholesale trade, durable goods	7 917	27 585 266	98.5	44.6
4211	Motor vehicle & motor vehicle parts & supplies whse	63	81 529	.3	42.1
42111	Automobile & other motor vehicle whse	25	15 686	.1	45.7
421110	Automobile & other motor vehicle whse	25	15 686	.1	45.7
4211101	Automobile & motorcycle whse	21	7 631	Z	44.1
42112	Motor vehicle supplies & new parts whse	28	57 010	.2	X
421120	Motor vehicle supplies & new parts whse	28	57 010	.2	X
4211202	Motor vehicle supplies & new parts—jobbers	23	16 397	.1	X
42113	Tire & tube whse	6	7 340	Z	X
421130	Tire & tube whse	6	7 340	Z	X
4212	Furniture & home furnishings whse	124	104 561	.4	3.6
42121	Furniture whse	26	33 860	.1	3.1
421210	Furniture whse	26	33 860	.1	3.1
4212101	Household & lawn furniture whse	25	33 391	.1	3.0
42122	Home furnishings whse	98	70 701	.3	3.8
421220	Home furnishings whse	98	70 701	.3	3.8
4212201	Household china, glassware, & crockery whse	38	19 991	.1	X
4212202	Linens, domestics, draperies, & curtains whse	14	15 085	.1	.7
4212203	Floor coverings whse	7	11 415	Z	X
4212204	Other home furnishings whse	39	24 210	.1	11.4
4213	Lumber & other construction materials whse	26	9 338	Z	47.2
42131	Lumber, plywood, millwork, & wood panel whse	10	7 284	Z	X
421310	Lumber, plywood, millwork, & wood panel whse	10	7 284	Z	X
4213101	Lumber without yard whse	9	1 635	Z	X
42133	Roofing, siding, & insulation material whse	6	151	Z	X
421330	Roofing, siding, & insulation material whse	6	151	Z	X
4213301	Roofing, siding, & insulation material whse	6	151	Z	X
42139	Other construction materials whse	8	1 749	Z	22.4
421390	Other construction materials whse	8	1 749	Z	22.4
4213902	Other construction materials whse	8	1 749	Z	20.4
4214	Professional & commercial equipment & supplies whse	37	17 258	.1	19.9
42143	Computer & computer peripheral equipment & software whse	15	864	Z	17.5
421430	Computer & computer peripheral equipment & software whse	15	864	Z	17.5
4214301	Computer & peripheral equipment whse	12	667	Z	24.4
42143011	Computers & peripheral equipment for resale	7	132	Z	X
42144	Other commercial equipment whse	12	2 516	Z	29.7
421440	Other commercial equipment whse	12	2 516	Z	29.7
4214401	Restaurant & hotel equipment & supplies whse	6	1 738	Z	X
4214402	Store machines & equipment whse	6	778	Z	44.6

See footnotes at end of table.



**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2700</b>	<b>Sporting and recreational goods and supplies—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4215	Metal & mineral (except petroleum) whsle . . . . .	13	19 266	.1	X
42151	Metal service centers & offices . . . . .	13	19 266	.1	X
421510	Metal service centers & offices . . . . .	13	19 266	.1	X
4215101	Ferrous metal service centers & sales offices . . . . .	8	12 171	Z	X
42151011	Ferrous metal service centers . . . . .	8	12 171	Z	X
4216	Electrical goods whsle . . . . .	209	97 980	.4	1.7
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	19	9 702	Z	6.6
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	19	9 702	Z	6.6
42162	Electrical appliance, television & radio set whsle . . . . .	82	46 988	.2	2.4
421620	Electrical appliance, television & radio set whsle . . . . .	82	46 988	.2	2.4
42169	Other electronic parts & equipment whsle . . . . .	108	41 290	.1	.4
421690	Other electronic parts & equipment whsle . . . . .	108	41 290	.1	.4
4216901	Communications equipment & supplies whsle . . . . .	66	2 845	Z	X
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	42	38 445	.1	1.7
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	128	178 026	.6	1.7
42171	Hardware whsle . . . . .	98	153 594	.5	1.0
421710	Hardware whsle . . . . .	98	153 594	.5	1.0
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	27	22 404	.1	13.0
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	27	22 404	.1	13.0
4218	Machinery, equipment, & supplies whsle . . . . .	251	167 258	.6	8.2
42182	Farm & garden machinery & equipment whsle . . . . .	122	65 694	.2	6.3
421820	Farm & garden machinery & equipment whsle . . . . .	122	65 694	.2	6.3
4218201	Farm machinery & equipment—farm dealers . . . . .	88	27 497	.1	2.9
4218202	Farm machinery & equipment—whsle distributors . . . . .	15	1 699	Z	X
4218203	Lawn & garden machinery & equipment whsle . . . . .	19	36 498	.1	12.6
42183	Industrial machinery & equipment whsle . . . . .	37	15 151	.1	28.0
421830	Industrial machinery & equipment whsle . . . . .	37	15 151	.1	28.0
4218303	General-purpose industrial machinery & equipment whsle . . . . .	9	5 614	Z	.6
4218307	Other industrial machinery & equipment whsle . . . . .	21	7 290	Z	56.2
42184	Industrial supplies whsle . . . . .	9	4 918	Z	X
421840	Industrial supplies whsle . . . . .	9	4 918	Z	X
4218406	Other industrial supplies whsle . . . . .	6	4 088	Z	X
42185	Service establishment equipment & supplies whsle . . . . .	22	16 265	.1	42.0
421850	Service establishment equipment & supplies whsle . . . . .	22	16 265	.1	42.0
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	8	519	Z	X
4218504	Other service establishment equipment & supplies whsle . . . . .	12	13 288	Z	19.0
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	56	64 883	.2	X
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	56	64 883	.2	X
4218601	Aircraft & aeronautical equipment & supplies whsle . . . . .	15	5 214	Z	X
4218602	Marine machinery, equipment, & supplies whsle . . . . .	33	57 618	.2	X
4218603	Other transportation equipment & supplies whsle . . . . .	8	2 051	Z	X
4219	Miscellaneous durable goods whsle . . . . .	7 066	26 910 050	96.1	51.1
42191	Sporting & recreational goods & supplies whsle . . . . .	6 080	26 519 495	94.7	58.1
421910	Sporting & recreational goods & supplies whsle . . . . .	6 080	26 519 495	94.7	58.1
42192	Toy & hobby goods & supplies whsle . . . . .	92	179 485	.6	56.6
421920	Toy & hobby goods & supplies whsle . . . . .	92	179 485	.6	56.6
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	38	4 893	Z	24.2
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	38	4 893	Z	24.2
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	38	4 893	Z	23.1
42199	Other miscellaneous durable goods whsle . . . . .	853	205 920	.7	.3
421990	Other miscellaneous durable goods whsle . . . . .	853	205 920	.7	.3
4219903	General merchandise (durable goods) whsle . . . . .	767	192 540	.7	.2
4219904	Prerecorded media whsle . . . . .	13	2 724	Z	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle . . . . .	12	2 686	Z	X
4219906	Other durable goods whsle . . . . .	70	10 510	Z	X
422	Wholesale trade, nondurable goods . . . . .	1 208	427 574	1.5	12.4
4221	Paper & paper product whsle . . . . .	13	2 307	Z	11.8
42212	Stationery & office supplies whsle . . . . .	6	2 025	Z	5.4
422120	Stationery & office supplies whsle . . . . .	6	2 025	Z	5.4
42213	Industrial & personal service paper whsle . . . . .	7	282	Z	46.9
422130	Industrial & personal service paper whsle . . . . .	7	282	Z	46.9
4222	Drugs, & druggists' sundries whsle . . . . .	21	18 776	.1	20.1
42221	Drugs, & druggists' sundries whsle . . . . .	21	18 776	.1	20.1
422210	Drugs, & druggists' sundries whsle . . . . .	21	18 776	.1	20.1
4222101	General-line drugs whsle . . . . .	17	2 230	Z	28.6
4223	Apparel, piece goods, & notions whsle . . . . .	454	265 230	.9	13.0
42231	Piece goods, notions, & other dry goods whsle . . . . .	11	1 806	Z	X
422310	Piece goods, notions, & other dry goods whsle . . . . .	11	1 806	Z	X
4223101	Piece goods—jobbers . . . . .	8	883	Z	X
42232	Men's & boys' clothing & furnishings whsle . . . . .	271	125 013	.4	7.9
422320	Men's & boys' clothing & furnishings whsle . . . . .	271	125 013	.4	7.9
42233	Women's, children's, & infants' clothing & accessories whsle . . . . .	82	24 059	.1	16.3
422330	Women's, children's, & infants' clothing & accessories whsle . . . . .	82	24 059	.1	16.3
42234	Footwear whsle . . . . .	90	114 352	.4	29.9
422340	Footwear whsle . . . . .	90	114 352	.4	29.9
4224	Grocery & related products whsle . . . . .	30	9 756	Z	X
42249	Other grocery & related products whsle . . . . .	21	5 133	Z	X
422490	Other grocery & related products whsle . . . . .	21	5 133	Z	X
4224906	Other grocery specialties whsle . . . . .	17	3 226	Z	X
4225	Farm-product raw material whsle . . . . .	20	1 505	Z	X
42251	Grain & field bean whsle . . . . .	17	1 418	Z	X
422510	Grain & field bean whsle . . . . .	17	1 418	Z	X

See footnotes at end of table.

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<b>2700</b>	<b>Sporting and recreational goods and supplies—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4226	Chemical & allied products whsle . . . . .	39	13 881	.1	28.7
42261	Plastics materials & basic forms & shapes whsle . . . . .	16	3 343	Z	X
422610	Plastics materials & basic forms & shapes whsle . . . . .	16	3 343	Z	X
42269	Other chemical & allied products whsle . . . . .	23	10 538	Z	52.8
422690	Other chemical & allied products whsle . . . . .	23	10 538	Z	52.8
4226902	Other chemical & allied products whsle . . . . .	22	4 207	Z	45.6
4227	Petroleum & petroleum products whsle . . . . .	9	7 156	Z	52.6
42271	Petroleum bulk stations & terminals . . . . .	8	7 136	Z	61.2
422710	Petroleum bulk stations & terminals . . . . .	8	7 136	Z	61.2
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	6	1 270	Z	40.9
42271011	Petroleum bulk stations (except LP) . . . . .	6	1 270	Z	37.1
4229	Miscellaneous nondurable goods whsle . . . . .	619	108 837	.4	4.3
42291	Farm supplies whsle . . . . .	83	24 869	.1	1.5
422910	Farm supplies whsle . . . . .	83	24 869	.1	1.5
4229101	Farm supplies—farm dealers . . . . .	45	4 794	Z	.4
4229102	Farm supplies—whsle distributors . . . . .	38	20 075	.1	1.6
42292	Book, periodical, & newspaper whsle . . . . .	7	3 408	Z	X
422920	Book, periodical, & newspaper whsle . . . . .	7	3 408	Z	X
42299	Other miscellaneous nondurable goods whsle . . . . .	522	76 219	.3	1.5
422990	Other miscellaneous nondurable goods whsle . . . . .	522	76 219	.3	1.5
4229901	Art goods whsle . . . . .	60	7 298	.1	1.3
4229902	General merchandise (nondurable goods) whsle . . . . .	383	36 788	.1	1.3
4229903	Textile bags, bagging, & burlap whsle . . . . .	9	10 275	Z	X
4229904	Other nondurable goods whsle . . . . .	70	21 858	.1	3.3
<b>2800</b>	<b>Toys and hobby goods and supplies . . . . .</b>	<b>6 545</b>	<b>21 279 057</b>	<b>100.0</b>	<b>41.7</b>
421	Wholesale trade, durable goods . . . . .	4 605	20 099 751	94.5	54.6
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	6	1 375	Z	X
4212	Furniture & home furnishings whsle . . . . .	267	142 056	.7	5.3
42121	Furniture whsle . . . . .	53	18 150	.1	8.7
421210	Furniture whsle . . . . .	53	18 150	.1	8.7
4212101	Household & lawn furniture whsle . . . . .	47	17 881	.1	8.8
4212102	Office & business furniture whsle . . . . .	6	269	Z	X
42122	Home furnishings whsle . . . . .	214	123 906	.6	4.3
421220	Home furnishings whsle . . . . .	214	123 906	.6	4.3
4212201	Household china, glassware, & crockery whsle . . . . .	95	60 714	.3	X
4212202	Linens, domestics, draperies, & curtains whsle . . . . .	22	6 457	Z	2.0
4212204	Other home furnishings whsle . . . . .	93	56 539	.3	1.1
4213	Lumber & other construction materials whsle . . . . .	10	4 537	Z	X
42139	Other construction materials whsle . . . . .	8	4 383	Z	X
421390	Other construction materials whsle . . . . .	8	4 383	Z	X
4213902	Other construction materials whsle . . . . .	8	4 383	Z	X
4214	Professional & commercial equipment & supplies whsle . . . . .	89	87 546	.4	15.8
42143	Computer & computer peripheral equipment & software whsle . . . . .	11	32 152	.2	X
421430	Computer & computer peripheral equipment & software whsle . . . . .	11	32 152	.2	X
4214301	Computer & peripheral equipment whsle . . . . .	7	31 274	.1	X
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	8	479	Z	X
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	8	479	Z	X
4214501	Surgical, medical, & hospital supplies whsle . . . . .	8	479	Z	X
42146	Ophthalmic goods whsle . . . . .	14	1 453	Z	X
421460	Ophthalmic goods whsle . . . . .	14	1 453	Z	X
42149	Other professional equipment & supplies whsle . . . . .	44	22 689	.1	11.1
421490	Other professional equipment & supplies whsle . . . . .	44	22 689	.1	11.1
4214901	Religious & school supplies whsle . . . . .	18	16 651	.1	13.0
4214902	Other professional equipment & supplies whsle . . . . .	26	6 038	Z	X
4216	Electrical goods whsle . . . . .	169	232 620	1.1	6.8
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	18	26 473	.1	.9
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	18	26 473	.1	.9
42162	Electrical appliance, television & radio set whsle . . . . .	79	165 269	.8	9.7
421620	Electrical appliance, television & radio set whsle . . . . .	79	165 269	.8	9.7
42169	Other electronic parts & equipment whsle . . . . .	72	40 878	.2	2.3
421690	Other electronic parts & equipment whsle . . . . .	72	40 878	.2	2.3
4216901	Communications equipment & supplies whsle . . . . .	6	785	Z	X
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	66	40 093	.2	2.3
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	44	38 632	.2	.8
42171	Hardware whsle . . . . .	43	37 340	.2	1.5
421710	Hardware whsle . . . . .	43	37 340	.2	1.5
4218	Machinery, equipment, & supplies whsle . . . . .	41	7 159	Z	18.1
42183	Industrial machinery & equipment whsle . . . . .	26	1 797	Z	13.2
421830	Industrial machinery & equipment whsle . . . . .	26	1 797	Z	13.2
4218303	General-purpose industrial machinery & equipment whsle . . . . .	7	272	Z	X
4218307	Other industrial machinery & equipment whsle . . . . .	12	317	Z	48.5
4219	Miscellaneous durable goods whsle . . . . .	3 978	19 584 793	92.0	56.7
42191	Sporting & recreational goods & supplies whsle . . . . .	109	233 915	1.1	59.3
421910	Sporting & recreational goods & supplies whsle . . . . .	109	233 915	1.1	59.3
42192	Toy & hobby goods & supplies whsle . . . . .	3 229	19 194 752	90.2	69.8
421920	Toy & hobby goods & supplies whsle . . . . .	3 229	19 194 752	90.2	69.8
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	35	16 508	.1	17.2
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	35	16 508	.1	17.2
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	32	15 302	.1	19.3
42199	Other miscellaneous durable goods whsle . . . . .	603	139 512	.7	6.1
421990	Other miscellaneous durable goods whsle . . . . .	603	139 512	.7	6.1
4219903	General merchandise (durable goods) whsle . . . . .	518	97 763	.5	6.2
4219904	Prerecorded media whsle . . . . .	29	12 288	.1	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle . . . . .	21	3 140	Z	X
42199042	Prerecorded video tapes whsle . . . . .	8	9 148	Z	X
4219906	Other durable goods whsle . . . . .	51	29 218	.1	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2800</b>	<b>Toys and hobby goods and supplies—Con.</b>				
422	Wholesale trade, nondurable goods .....	1 940	1 179 306	5.5	8.8
4221	Paper & paper product whsle .....	134	118 493	.6	10.9
42211	Printing & writing paper whsle .....	10	3 575	Z	X
422110	Printing & writing paper whsle .....	10	3 575	Z	X
42212	Stationery & office supplies whsle .....	92	73 977	.3	16.1
422120	Stationery & office supplies whsle .....	92	73 977	.3	16.1
42213	Industrial & personal service paper whsle .....	32	40 941	.2	X
422130	Industrial & personal service paper whsle .....	32	40 941	.2	X
4222	Drugs, & druggists' sundries whsle .....	165	507 701	2.4	.4
42221	Drugs, & druggists' sundries whsle .....	165	507 701	2.4	.4
422210	Drugs, & druggists' sundries whsle .....	165	507 701	2.4	.4
4222101	General-line drugs whsle .....	82	53 137	.3	1.2
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	83	454 564	2.1	X
4223	Apparel, piece goods, & notions whsle .....	244	93 508	.4	21.7
42231	Piece goods, notions, & other dry goods whsle .....	60	24 292	.1	X
422310	Piece goods, notions, & other dry goods whsle .....	60	24 292	.1	X
4223101	Piece goods—jobbers .....	35	9 439	Z	X
4223102	Notions & other dry goods whsle .....	25	14 853	.1	X
42232	Men's & boys' clothing & furnishings whsle .....	79	34 317	.2	24.4
422320	Men's & boys' clothing & furnishings whsle .....	79	34 317	.2	24.4
42233	Women's, children's, & infants' clothing & accessories whsle .....	72	30 550	.1	26.7
422330	Women's, children's, & infants' clothing & accessories whsle .....	72	30 550	.1	26.7
42234	Footwear whsle .....	33	4 349	Z	1.5
422340	Footwear whsle .....	33	4 349	Z	1.5
4224	Grocery & related products whsle .....	78	59 276	.3	28.5
42241	General-line grocery whsle .....	7	1 668	Z	X
422410	General-line grocery whsle .....	7	1 668	Z	X
4224103	Other general-line grocery whsle .....	7	1 668	Z	X
42245	Confectionery whsle .....	12	31 671	.1	.4
422450	Confectionery whsle .....	12	31 671	.1	.4
42249	Other grocery & related products whsle .....	54	8 626	Z	18.6
422490	Other grocery & related products whsle .....	54	8 626	Z	18.6
4224906	Other grocery specialties whsle .....	44	4 682	Z	6.6
4226	Chemical & allied products whsle .....	22	8 032	Z	X
42261	Plastics materials & basic forms & shapes whsle .....	14	6 804	Z	X
422610	Plastics materials & basic forms & shapes whsle .....	14	6 804	Z	X
42269	Other chemical & allied products whsle .....	8	1 228	Z	X
422690	Other chemical & allied products whsle .....	8	1 228	Z	X
4226902	Other chemical & allied products whsle .....	8	1 228	Z	X
4229	Miscellaneous nondurable goods whsle .....	1 290	388 918	1.8	15.0
42291	Farm supplies whsle .....	7	1 368	Z	X
422910	Farm supplies whsle .....	7	1 368	Z	X
42292	Book, periodical, & newspaper whsle .....	120	137 550	.6	3.2
422920	Book, periodical, & newspaper whsle .....	120	137 550	.6	3.2
42293	Flower, nursery stock, & florists' supplies whsle .....	67	45 186	.2	X
422930	Flower, nursery stock, & florists' supplies whsle .....	67	45 186	.2	X
42294	Tobacco & tobacco product whsle .....	8	1 820	Z	81.4
422940	Tobacco & tobacco product whsle .....	8	1 820	Z	81.4
42299	Other miscellaneous nondurable goods whsle .....	1 088	202 994	1.0	11.6
422990	Other miscellaneous nondurable goods whsle .....	1 088	202 994	1.0	11.6
4229901	Art goods whsle .....	260	69 942	.3	8.5
4229902	General merchandise (nondurable goods) whsle .....	668	83 717	.4	12.5
4229903	Textile bags, bagging, & burlap whsle .....	15	8 135	Z	X
4229904	Other nondurable goods whsle .....	145	41 200	.2	17.0
<b>2900</b>	<b>Ferrous metal scrap .....</b>	<b>5 461</b>	<b>16 561 001</b>	<b>100.0</b>	<b>44.6</b>
421	Wholesale trade, durable goods .....	5 448	16 551 762	99.9	43.7
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	164	41 949	.3	40.2
42112	Motor vehicle supplies & new parts whsle .....	9	1 461	Z	X
421120	Motor vehicle supplies & new parts whsle .....	9	1 461	Z	X
42114	Motor vehicle parts, (used) whsle .....	151	39 512	.2	34.7
421140	Motor vehicle parts, (used) whsle .....	151	39 512	.2	34.7
4213	Lumber & other construction materials whsle .....	7	275	Z	X
4215	Metal & mineral (except petroleum) whsle .....	350	263 093	1.6	3.4
42151	Metal service centers & offices .....	346	249 166	1.5	3.5
421510	Metal service centers & offices .....	346	249 166	1.5	3.5
4215101	Ferrous metal service centers & sales offices .....	285	239 302	1.4	2.7
42151011	Ferrous metal service centers .....	243	130 162	.8	2.6
42151012	Ferrous metal sales offices .....	42	109 140	.7	3.0
4215102	Nonferrous metal service centers & sales offices .....	61	9 864	.1	12.5
42151021	Nonferrous metal service centers .....	38	7 602	Z	10.6
42151022	Nonferrous metal sales offices .....	23	2 262	Z	70.3
4216	Electrical goods whsle .....	7	398	Z	X
4218	Machinery, equipment, & supplies whsle .....	19	37 152	.2	42.0
42183	Industrial machinery & equipment whsle .....	14	34 389	.2	54.1
421830	Industrial machinery & equipment whsle .....	14	34 389	.2	54.1
4218307	Other industrial machinery & equipment whsle .....	9	19 561	.1	10.7

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2900</b>	<b>Ferrous metal scrap—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4219	Miscellaneous durable goods whsle .....	4 897	16 208 589	97.9	47.7
42193	Recyclable material whsle .....	4 861	16 090 441	97.2	65.8
421930	Recyclable material whsle .....	4 861	16 090 441	97.2	65.8
4219301	Iron & steel scrap processors & dealers .....	3 480	14 943 683	90.2	63.8
42193011	Iron & steel scrap processors (using power processing equipment) .....	2 308	9 718 131	58.7	X
42193012	Iron & steel scrap processors (not using power processing equip) .....	1 172	5 225 552	31.6	60.2
4219302	Recyclable paper & paperboard whsle .....	196	28 809	.2	79.1
4219303	Other recyclable material whsle .....	1 185	1 117 949	6.8	64.9
42199	Other miscellaneous durable goods whsle .....	31	113 229	.7	X
421990	Other miscellaneous durable goods whsle .....	31	113 229	.7	X
4219903	General merchandise (durable goods) whsle .....	28	108 717	.7	X
422	Wholesale trade, nondurable goods .....	13	9 239	.1	X
<b>2920</b>	<b>Nonferrous metal scrap .....</b>	<b>5 675</b>	<b>12 983 099</b>	<b>100.0</b>	<b>43.4</b>
421	Wholesale trade, durable goods .....	5 668	12 976 915	100.0	42.8
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	51	3 818	Z	80.9
42114	Motor vehicle parts, (used) whsle .....	51	3 818	Z	62.2
421140	Motor vehicle parts, (used) whsle .....	51	3 818	Z	62.2
4215	Metal & mineral (except petroleum) whsle .....	358	373 842	2.9	6.2
42151	Metal service centers & offices .....	353	367 634	2.8	6.5
421510	Metal service centers & offices .....	353	367 634	2.8	6.5
4215101	Ferrous metal service centers & sales offices .....	179	122 699	.9	8.6
42151011	Ferrous metal service centers .....	140	102 553	.8	6.7
42151012	Ferrous metal sales offices .....	39	20 146	.2	43.7
4215102	Nonferrous metal service centers & sales offices .....	174	244 935	1.9	4.9
42151021	Nonferrous metal service centers .....	122	220 214	1.7	5.5
42151022	Nonferrous metal sales offices .....	52	24 721	.2	2.3
4216	Electrical goods whsle .....	7	2 337	Z	X
4218	Machinery, equipment, & supplies whsle .....	11	14 636	.1	38.9
42183	Industrial machinery & equipment whsle .....	10	14 454	.1	42.1
421830	Industrial machinery & equipment whsle .....	10	14 454	.1	42.1
4218307	Other industrial machinery & equipment whsle .....	6	2 726	Z	11.9
4219	Miscellaneous durable goods whsle .....	5 229	12 576 992	96.9	45.8
42193	Recyclable material whsle .....	5 157	12 424 255	95.7	61.0
421930	Recyclable material whsle .....	5 157	12 424 255	95.7	61.0
4219301	Iron & steel scrap processors & dealers .....	2 210	2 414 672	18.6	63.3
42193011	Iron & steel scrap processors (using power processing equipment) .....	1 556	2 138 681	16.5	X
42193012	Iron & steel scrap processors (not using power processing equip) .....	654	275 991	2.1	44.9
4219302	Recyclable paper & paperboard whsle .....	417	138 701	1.1	80.9
4219303	Other recyclable material whsle .....	2 530	9 870 882	76.0	56.0
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	45	123 899	1.0	.2
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	45	123 899	1.0	.2
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	9	685	Z	X
4219402	Precious metal (excluding ores) whsle .....	36	123 214	.9	X
42199	Other miscellaneous durable goods whsle .....	25	28 828	.2	X
421990	Other miscellaneous durable goods whsle .....	25	28 828	.2	X
4219903	General merchandise (durable goods) whsle .....	25	28 828	.2	X
422	Wholesale trade, nondurable goods .....	7	6 184	Z	X
<b>2930</b>	<b>Recyclable paper and paperboard .....</b>	<b>2 622</b>	<b>5 474 288</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	2 421	5 384 927	98.4	X
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	8	2 286	Z	X
42114	Motor vehicle parts, (used) whsle .....	6	2 232	Z	X
421140	Motor vehicle parts, (used) whsle .....	6	2 232	Z	X
4212	Furniture & home furnishings whsle .....	9	531	Z	X
42122	Home furnishings whsle .....	9	531	Z	X
421220	Home furnishings whsle .....	9	531	Z	X
4212204	Other home furnishings whsle .....	6	122	Z	X
4213	Lumber & other construction materials whsle .....	7	314	Z	X
42133	Roofing, siding, & insulation material whsle .....	6	102	Z	X
421330	Roofing, siding, & insulation material whsle .....	6	102	Z	X
4213301	Roofing, siding, & insulation material whsle .....	6	102	Z	X
4215	Metal & mineral (except petroleum) whsle .....	23	3 505	.1	X
42151	Metal service centers & offices .....	22	3 398	.1	X
421510	Metal service centers & offices .....	22	3 398	.1	X
4215101	Ferrous metal service centers & sales offices .....	6	1 768	Z	X
4215102	Nonferrous metal service centers & sales offices .....	16	1 630	Z	X
42151021	Nonferrous metal service centers .....	10	811	Z	X
42151022	Nonferrous metal sales offices .....	6	819	Z	X
4218	Machinery, equipment, & supplies whsle .....	80	16 053	.3	X
42183	Industrial machinery & equipment whsle .....	71	14 757	.3	X
421830	Industrial machinery & equipment whsle .....	71	14 757	.3	X
4218301	Food-processing machinery & equipment whsle .....	8	4 854	.1	X
4218303	General-purpose industrial machinery & equipment whsle .....	24	1 117	Z	X
4218305	Materials handling equipment whsle .....	7	829	Z	X
4218307	Other industrial machinery & equipment whsle .....	28	7 439	.1	X
4219	Miscellaneous durable goods whsle .....	2 284	5 359 464	97.9	X
42193	Recyclable material whsle .....	2 206	5 354 772	97.8	X
421930	Recyclable material whsle .....	2 206	5 354 772	97.8	X
4219301	Iron & steel scrap processors & dealers .....	174	67 783	1.2	X
42193011	Iron & steel scrap processors (using power processing equipment) .....	138	62 492	1.1	X
42193012	Iron & steel scrap processors (not using power processing equip) .....	36	5 291	.1	X
4219302	Recyclable paper & paperboard whsle .....	1 588	5 127 637	93.7	X
4219303	Other recyclable material whsle .....	444	159 352	2.9	X
42199	Other miscellaneous durable goods whsle .....	76	4 657	.1	X
421990	Other miscellaneous durable goods whsle .....	76	4 657	.1	X
4219903	General merchandise (durable goods) whsle .....	74	4 640	.1	X

See footnotes at end of table.

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2930</b>	<b>Recyclable paper and paperboard—Con.</b>				
422	Wholesale trade, nondurable goods .....	201	89 361	1.6	X
4221	Paper & paper product whsle .....	31	8 485	.2	X
42213	Industrial & personal service paper whsle .....	25	6 798	.1	X
422130	Industrial & personal service paper whsle .....	25	6 798	.1	X
4223	Apparel, piece goods, & notions whsle .....	7	686	Z	X
4224	Grocery & related products whsle .....	12	3 684	.1	X
42249	Other grocery & related products whsle .....	12	3 684	.1	X
422490	Other grocery & related products whsle .....	12	3 684	.1	X
4224906	Other grocery specialties whsle .....	9	3 566	.1	X
4226	Chemical & allied products whsle .....	37	9 684	.2	X
42261	Plastics materials & basic forms & shapes whsle .....	22	7 244	.1	X
422610	Plastics materials & basic forms & shapes whsle .....	22	7 244	.1	X
42269	Other chemical & allied products whsle .....	15	2 440	Z	X
422690	Other chemical & allied products whsle .....	15	2 440	Z	X
4226902	Other chemical & allied products whsle .....	15	2 440	Z	X
4229	Miscellaneous nondurable goods whsle .....	112	58 784	1.1	X
42291	Farm supplies whsle .....	12	2 952	.1	X
422910	Farm supplies whsle .....	12	2 952	.1	X
4229102	Farm supplies—whsle distributors .....	12	2 952	.1	X
42299	Other miscellaneous nondurable goods whsle .....	96	54 869	1.0	X
422990	Other miscellaneous nondurable goods whsle .....	96	54 869	1.0	X
4229901	Art goods whsle .....	8	1 093	Z	X
4229902	General merchandise (nondurable goods) whsle .....	68	18 238	.3	X
4229903	Textile bags, bagging, & burlap whsle .....	9	419	Z	X
4229904	Other nondurable goods whsle .....	11	35 119	.6	X
<b>2940</b>	<b>Recyclable materials, except metal .....</b>	<b>2 658</b>	<b>2 814 966</b>	<b>100.0</b>	<b>70.1</b>
421	Wholesale trade, durable goods .....	2 602	2 765 528	98.2	69.6
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	8	313	Z	77.5
42114	Motor vehicle parts, (used) whsle .....	8	313	Z	59.6
421140	Motor vehicle parts, (used) whsle .....	8	313	Z	59.6
4214	Professional & commercial equipment & supplies whsle .....	6	556	Z	X
4215	Metal & mineral (except petroleum) whsle .....	33	7 468	.3	53.7
42151	Metal service centers & offices .....	33	7 468	.3	53.2
421510	Metal service centers & offices .....	33	7 468	.3	53.2
4215101	Ferrous metal service centers & sales offices .....	6	1 941	.1	X
42151011	Ferrous metal service centers .....	6	1 941	.1	X
4215102	Nonferrous metal service centers & sales offices .....	27	5 527	.2	76.6
42151021	Nonferrous metal service centers .....	12	1 852	.1	75.8
42151022	Nonferrous metal sales offices .....	15	3 675	.1	79.4
4218	Machinery, equipment, & supplies whsle .....	30	12 320	.4	8.2
42183	Industrial machinery & equipment whsle .....	19	5 132	.2	2.0
421830	Industrial machinery & equipment whsle .....	19	5 132	.2	2.0
4218303	General-purpose industrial machinery & equipment whsle .....	8	723	Z	8.6
42184	Industrial supplies whsle .....	8	6 087	.2	X
421840	Industrial supplies whsle .....	8	6 087	.2	X
4219	Miscellaneous durable goods whsle .....	2 519	2 742 660	97.4	64.7
42193	Recyclable material whsle .....	2 504	2 742 429	97.4	67.7
421930	Recyclable material whsle .....	2 504	2 742 429	97.4	67.7
4219301	Iron & steel scrap processors & dealers .....	93	6 719	.2	70.2
42193011	Iron & steel scrap processors (using power processing equipment) .....	72	6 139	.2	X
42193012	Iron & steel scrap processors (not using power processing equip) .....	21	580	Z	64.4
4219302	Recyclable paper & paperboard whsle .....	420	96 268	3.4	79.8
4219303	Other recyclable material whsle .....	1 991	2 639 442	93.8	65.0
42199	Other miscellaneous durable goods whsle .....	15	231	Z	X
421990	Other miscellaneous durable goods whsle .....	15	231	Z	X
4219903	General merchandise (durable goods) whsle .....	15	231	Z	X
422	Wholesale trade, nondurable goods .....	56	49 438	1.8	55.7
4221	Paper & paper product whsle .....	12	1 365	Z	34.4
42213	Industrial & personal service paper whsle .....	10	1 154	Z	60.1
422130	Industrial & personal service paper whsle .....	10	1 154	Z	60.1
4223	Apparel, piece goods, & notions whsle .....	10	26 230	.9	69.3
42231	Piece goods, notions, & other dry goods whsle .....	8	25 861	.9	X
422310	Piece goods, notions, & other dry goods whsle .....	8	25 861	.9	X
4223101	Piece goods—jobbers .....	8	25 861	.9	X
4226	Chemical & allied products whsle .....	11	10 744	.4	X
42269	Other chemical & allied products whsle .....	7	7 593	.3	X
422690	Other chemical & allied products whsle .....	7	7 593	.3	X
4226902	Other chemical & allied products whsle .....	7	7 593	.3	X
4229	Miscellaneous nondurable goods whsle .....	21	11 053	.4	X
42299	Other miscellaneous nondurable goods whsle .....	19	7 848	.3	X
422990	Other miscellaneous nondurable goods whsle .....	19	7 848	.3	X
4229902	General merchandise (nondurable goods) whsle .....	7	237	Z	X
4229904	Other nondurable goods whsle .....	6	6 820	.2	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>3000</b>	<b>Jewelry, diamonds, gem stones, and watches</b> .....	<b>8 691</b>	<b>22 948 187</b>	<b>100.0</b>	<b>58.4</b>
421	Wholesale trade, durable goods .....	7 834	22 196 883	96.7	63.2
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	6	13 251	.1	X
42111	Automobile & other motor vehicle whsle .....	6	13 251	.1	X
421110	Automobile & other motor vehicle whsle .....	6	13 251	.1	X
4211101	Automobile & motorcycle whsle .....	6	13 251	.1	X
4212	Furniture & home furnishings whsle .....	95	43 262	.2	.8
42121	Furniture whsle .....	12	15 208	.1	1.5
421210	Furniture whsle .....	12	15 208	.1	1.5
4212101	Household & lawn furniture whsle .....	12	15 208	.1	1.4
42122	Home furnishings whsle .....	83	28 054	.1	.5
421220	Home furnishings whsle .....	83	28 054	.1	.5
4212201	Household china, glassware, & crockery whsle .....	46	12 443	.1	X
4212202	Linens, domestics, draperies, & curtains whsle .....	7	4 552	Z	X
4212204	Other home furnishings whsle .....	27	10 924	Z	X
4213	Lumber & other construction materials whsle .....	6	1 259	Z	26.1
4214	Professional & commercial equipment & supplies whsle .....	34	23 198	.1	35.3
42141	Photographic equipment & supplies whsle .....	7	5 903	Z	X
421410	Photographic equipment & supplies whsle .....	7	5 903	Z	X
42142	Office equipment whsle .....	10	9 856	Z	56.6
421420	Office equipment whsle .....	10	9 856	Z	56.6
42146	Ophthalmic goods whsle .....	10	6 734	Z	15.2
421460	Ophthalmic goods whsle .....	10	6 734	Z	15.2
4215	Metal & mineral (except petroleum) whsle .....	32	31 891	.1	73.1
42151	Metal service centers & offices .....	19	3 059	Z	68.0
421510	Metal service centers & offices .....	19	3 059	Z	68.0
4215102	Nonferrous metal service centers & sales offices .....	19	3 059	Z	66.4
42151021	Nonferrous metal service centers .....	11	2 412	Z	75.3
42151022	Nonferrous metal sales offices .....	8	647	Z	10.6
42152	Coal & other mineral & ore whsle .....	13	28 832	.1	X
421520	Coal & other mineral & ore whsle .....	13	28 832	.1	X
4215202	Other mineral & ore whsle .....	13	28 832	.1	X
4216	Electrical goods whsle .....	60	74 642	.3	18.7
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	11	8 340	Z	5.7
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	11	8 340	Z	5.7
42162	Electrical appliance, television & radio set whsle .....	36	56 742	.2	29.4
421620	Electrical appliance, television & radio set whsle .....	36	56 742	.2	29.4
42169	Other electronic parts & equipment whsle .....	13	9 560	Z	7.0
421690	Other electronic parts & equipment whsle .....	13	9 560	Z	7.0
4216902	Electronic parts (excluding communications equipment) whsle .....	13	9 560	Z	6.7
4218	Machinery, equipment, & supplies whsle .....	8	809	Z	X
42183	Industrial machinery & equipment whsle .....	6	805	Z	X
421830	Industrial machinery & equipment whsle .....	6	805	Z	X
4219	Miscellaneous durable goods whsle .....	7 589	22 006 911	95.9	60.1
42191	Sporting & recreational goods & supplies whsle .....	46	6 891	Z	9.7
421910	Sporting & recreational goods & supplies whsle .....	46	6 891	Z	9.7
42192	Toy & hobby goods & supplies whsle .....	52	11 697	.1	1.6
421920	Toy & hobby goods & supplies whsle .....	52	11 697	.1	1.6
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	7 280	21 938 636	95.6	66.4
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	7 280	21 938 636	95.6	66.4
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	7 116	21 886 168	95.4	63.3
4219402	Precious metal (excluding ores) whsle .....	164	52 468	.2	X
42199	Other miscellaneous durable goods whsle .....	209	49 068	.2	.4
421990	Other miscellaneous durable goods whsle .....	209	49 068	.2	.4
4219903	General merchandise (durable goods) whsle .....	151	18 347	.1	X
4219904	Prerecorded media whsle .....	13	722	Z	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle .....	7	280	Z	X
42199042	Prerecorded video tapes whsle .....	6	442	Z	X
4219906	Other durable goods whsle .....	40	29 489	.1	.6
422	Wholesale trade, nondurable goods .....	857	751 304	3.3	43.5
4221	Paper & paper product whsle .....	14	11 654	.1	X
42212	Stationery & office supplies whsle .....	13	11 064	Z	X
422120	Stationery & office supplies whsle .....	13	11 064	Z	X
4222	Drugs, & druggists' sundries whsle .....	36	240 771	1.0	1.6
42221	Drugs, & druggists' sundries whsle .....	36	240 771	1.0	1.6
422210	Drugs, & druggists' sundries whsle .....	36	240 771	1.0	1.6
4222101	General-line drugs whsle .....	21	12 271	.1	21.9
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	15	228 500	1.0	X
4223	Apparel, piece goods, & notions whsle .....	239	43 382	.2	4.1
42231	Piece goods, notions, & other dry goods whsle .....	18	4 895	Z	X
422310	Piece goods, notions, & other dry goods whsle .....	18	4 895	Z	X
4223101	Piece goods—jobbers .....	6	431	Z	X
4223102	Notions & other dry goods whsle .....	12	4 464	Z	X
42232	Men's & boys' clothing & furnishings whsle .....	92	13 982	.1	5.4
422320	Men's & boys' clothing & furnishings whsle .....	92	13 982	.1	5.4
42233	Women's, children's, & infants' clothing & accessories whsle .....	120	23 353	.1	3.6
422330	Women's, children's, & infants' clothing & accessories whsle .....	120	23 353	.1	3.6
42234	Footwear whsle .....	9	1 152	Z	X
422340	Footwear whsle .....	9	1 152	Z	X
4224	Grocery & related products whsle .....	18	935	Z	X
42249	Other grocery & related products whsle .....	15	661	Z	X
422490	Other grocery & related products whsle .....	15	661	Z	X
4224906	Other grocery specialties whsle .....	13	566	Z	X
4226	Chemical & allied products whsle .....	9	3 361	Z	X
42269	Other chemical & allied products whsle .....	6	2 939	Z	X
422690	Other chemical & allied products whsle .....	6	2 939	Z	X
4226902	Other chemical & allied products whsle .....	6	2 939	Z	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>3000</b>	<b>Jewelry, diamonds, gem stones, and watches—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4229	Miscellaneous nondurable goods whsle . . . . .	537	83 187	.4	7.4
42292	Book, periodical, & newspaper whsle . . . . .	9	5 099	Z	X
422920	Book, periodical, & newspaper whsle . . . . .	9	5 099	Z	X
42299	Other miscellaneous nondurable goods whsle . . . . .	523	77 278	.3	8.6
422990	Other miscellaneous nondurable goods whsle . . . . .	523	77 278	.3	8.6
4229901	Art goods whsle . . . . .	151	31 896	.1	16.7
4229902	General merchandise (nondurable goods) whsle . . . . .	307	28 258	.1	X
4229904	Other nondurable goods whsle . . . . .	60	11 780	.1	24.1
<b>3030</b>	<b>Precious metals—gold, silver, and platinum including precious metal coins . . . . .</b>	<b>927</b>	<b>9 246 084</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods . . . . .	914	9 223 688	99.8	X
4215	Metal & mineral (except petroleum) whsle . . . . .	37	171 060	1.9	X
42151	Metal service centers & offices . . . . .	37	171 060	1.9	X
421510	Metal service centers & offices . . . . .	37	171 060	1.9	X
4215101	Ferrous metal service centers & sales offices . . . . .	10	116 379	1.3	X
42151011	Ferrous metal service centers . . . . .	8	114 938	1.2	X
4215102	Nonferrous metal service centers & sales offices . . . . .	27	54 681	.6	X
42151021	Nonferrous metal service centers . . . . .	16	53 798	.6	X
42151022	Nonferrous metal sales offices . . . . .	11	883	Z	X
4219	Miscellaneous durable goods whsle . . . . .	874	9 044 072	97.8	X
42192	Toy & hobby goods & supplies whsle . . . . .	7	586	Z	X
421920	Toy & hobby goods & supplies whsle . . . . .	7	586	Z	X
42193	Recyclable material whsle . . . . .	6	4 953	.1	X
421930	Recyclable material whsle . . . . .	6	4 953	.1	X
4219303	Other recyclable material whsle . . . . .	6	4 953	.1	X
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	833	8 821 000	95.4	X
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	833	8 821 000	95.4	X
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	260	103 325	1.1	X
4219402	Precious metal (excluding ores) whsle . . . . .	573	8 717 675	94.3	X
42199	Other miscellaneous durable goods whsle . . . . .	28	217 533	2.4	X
421990	Other miscellaneous durable goods whsle . . . . .	28	217 533	2.4	X
4219903	General merchandise (durable goods) whsle . . . . .	28	217 533	2.4	X
422	Wholesale trade, nondurable goods . . . . .	13	22 396	.2	X
4229	Miscellaneous nondurable goods whsle . . . . .	9	20 238	.2	X
42299	Other miscellaneous nondurable goods whsle . . . . .	9	20 238	.2	X
422990	Other miscellaneous nondurable goods whsle . . . . .	9	20 238	.2	X
<b>3100</b>	<b>Musical instruments and supplies . . . . .</b>	<b>647</b>	<b>2 474 072</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods . . . . .	619	2 463 187	99.6	X
4213	Lumber & other construction materials whsle . . . . .	7	1 798	.1	X
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	7	1 798	.1	X
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	7	1 798	.1	X
4214	Professional & commercial equipment & supplies whsle . . . . .	24	6 130	.2	X
42142	Office equipment whsle . . . . .	22	6 120	.2	X
421420	Office equipment whsle . . . . .	22	6 120	.2	X
4216	Electrical goods whsle . . . . .	9	3 281	.1	X
42169	Other electronic parts & equipment whsle . . . . .	6	182	Z	X
421690	Other electronic parts & equipment whsle . . . . .	6	182	Z	X
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	6	182	Z	X
4219	Miscellaneous durable goods whsle . . . . .	575	2 445 014	98.8	X
42199	Other miscellaneous durable goods whsle . . . . .	573	2 444 980	98.8	X
421990	Other miscellaneous durable goods whsle . . . . .	573	2 444 980	98.8	X
4219901	Musical instruments & supplies whsle . . . . .	512	2 439 945	98.6	X
4219903	General merchandise (durable goods) whsle . . . . .	46	729	Z	X
4219904	Prerecorded media whsle . . . . .	8	951	Z	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle . . . . .	8	951	Z	X
4219906	Other durable goods whsle . . . . .	7	3 355	.1	X
422	Wholesale trade, nondurable goods . . . . .	28	10 885	.4	X
4229	Miscellaneous nondurable goods whsle . . . . .	28	10 885	.4	X
42299	Other miscellaneous nondurable goods whsle . . . . .	26	10 862	.4	X
422990	Other miscellaneous nondurable goods whsle . . . . .	26	10 862	.4	X
4229902	General merchandise (nondurable goods) whsle . . . . .	9	1 041	Z	X
4229904	Other nondurable goods whsle . . . . .	16	9 741	.4	X
<b>3120</b>	<b>Forest products, except lumber (including cordwood, hewn posts, poles, and ties) . . . . .</b>	<b>2 658</b>	<b>11 598 052</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods . . . . .	2 546	11 430 924	98.6	X
4213	Lumber & other construction materials whsle . . . . .	317	299 252	2.6	X
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	263	271 822	2.3	X
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	263	271 822	2.3	X
4213101	Lumber without yard whsle . . . . .	97	68 967	.6	X
4213102	Lumber with yard whsle . . . . .	89	103 499	.9	X
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	77	99 356	.9	X
42132	Brick, stone, & related construction materials whsle . . . . .	10	1 439	Z	X
421320	Brick, stone, & related construction materials whsle . . . . .	10	1 439	Z	X
4213202	Sand, gravel, & stone whsle . . . . .	6	1 162	Z	X
42133	Roofing, siding, & insulation material whsle . . . . .	30	19 509	.2	X
421330	Roofing, siding, & insulation material whsle . . . . .	30	19 509	.2	X
4213301	Roofing, siding, & insulation material whsle . . . . .	30	19 509	.2	X
42139	Other construction materials whsle . . . . .	14	6 482	.1	X
421390	Other construction materials whsle . . . . .	14	6 482	.1	X
4213902	Other construction materials whsle . . . . .	10	6 240	.1	X
4215	Metal & mineral (except petroleum) whsle . . . . .	23	7 953	.1	X
42151	Metal service centers & offices . . . . .	18	6 882	.1	X
421510	Metal service centers & offices . . . . .	18	6 882	.1	X
4215101	Ferrous metal service centers & sales offices . . . . .	13	6 689	.1	X
42151011	Ferrous metal service centers . . . . .	13	6 689	.1	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>3120</b>	<b>Forest products, except lumber (including cordwood, hewn posts, poles, and ties)—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4217	Hardware, & plumbing & heating equipment & supplies whsle	14	7 736	.1	X
42171	Hardware whsle	13	7 678	.1	X
421710	Hardware whsle	13	7 678	.1	X
4218	Machinery, equipment, & supplies whsle	24	6 138	.1	X
42182	Farm & garden machinery & equipment whsle	15	2 978	Z	X
421820	Farm & garden machinery & equipment whsle	15	2 978	Z	X
4218202	Farm machinery & equipment—whsle distributors	14	2 962	Z	X
4219	Miscellaneous durable goods whsle	2 164	11 100 223	95.7	X
42199	Other miscellaneous durable goods whsle	2 163	11 099 785	95.7	X
421990	Other miscellaneous durable goods whsle	2 163	11 099 785	95.7	X
4219902	Forest products (except lumber) whsle	2 032	10 751 729	92.7	X
4219903	General merchandise (durable goods) whsle	69	327 105	2.8	X
4219906	Other durable goods whsle	62	20 951	.2	X
422	Wholesale trade, nondurable goods	112	167 128	1.4	X
4226	Chemical & allied products whsle	64	42 238	.4	X
42261	Plastics materials & basic forms & shapes whsle	42	22 311	.2	X
422610	Plastics materials & basic forms & shapes whsle	42	22 311	.2	X
42269	Other chemical & allied products whsle	22	19 927	.2	X
422690	Other chemical & allied products whsle	22	19 927	.2	X
4226902	Other chemical & allied products whsle	22	19 927	.2	X
4229	Miscellaneous nondurable goods whsle	37	64 790	.6	X
42291	Farm supplies whsle	11	8 453	.1	X
422910	Farm supplies whsle	11	8 453	.1	X
4229102	Farm supplies—whsle distributors	11	8 453	.1	X
42299	Other miscellaneous nondurable goods whsle	25	55 783	.5	X
422990	Other miscellaneous nondurable goods whsle	25	55 783	.5	X
4229902	General merchandise (nondurable goods) whsle	8	55 467	.5	X
4229904	Other nondurable goods whsle	17	316	Z	X
<b>3130</b>	<b>Compact discs, prerecorded audio tapes, and phonograph records</b>	<b>2 225</b>	<b>13 904 409</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods	1 850	13 775 650	99.1	X
4212	Furniture & home furnishings whsle	20	4 561	Z	X
42122	Home furnishings whsle	18	4 509	Z	X
421220	Home furnishings whsle	18	4 509	Z	X
4212201	Household china, glassware, & crockery whsle	7	1 985	Z	X
4212204	Other home furnishings whsle	7	887	Z	X
4214	Professional & commercial equipment & supplies whsle	18	58 215	.4	X
42143	Computer & computer peripheral equipment & software whsle	8	55 582	.4	X
421430	Computer & computer peripheral equipment & software whsle	8	55 582	.4	X
4214302	Computer software (packaged) whsle	8	55 582	.4	X
4216	Electrical goods whsle	113	53 505	.4	X
42161	Electrical apparatus & equip, wiring supp, & const material whsle	8	1 077	Z	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle	8	1 077	Z	X
42162	Electrical appliance, television & radio set whsle	60	19 451	.1	X
421620	Electrical appliance, television & radio set whsle	60	19 451	.1	X
42169	Other electronic parts & equipment whsle	45	32 977	.2	X
421690	Other electronic parts & equipment whsle	45	32 977	.2	X
4216901	Communications equipment & supplies whsle	8	2 376	Z	X
4216902	Electronic parts (excluding communications equipment) whsle	37	30 601	.2	X
4219	Miscellaneous durable goods whsle	1 692	13 656 942	98.2	X
42192	Toy & hobby goods & supplies whsle	12	6 502	Z	X
421920	Toy & hobby goods & supplies whsle	12	6 502	Z	X
42199	Other miscellaneous durable goods whsle	1 674	13 648 262	98.2	X
421990	Other miscellaneous durable goods whsle	1 674	13 648 262	98.2	X
4219901	Musical instruments & supplies whsle	8	302	Z	X
4219903	General merchandise (durable goods) whsle	135	10 890	.1	X
4219904	Prerecorded media whsle	1 501	13 582 124	97.7	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	1 418	13 325 402	95.8	X
42199042	Prerecorded video tapes whsle	83	256 722	1.8	X
4219906	Other durable goods whsle	27	15 959	.1	X
422	Wholesale trade, nondurable goods	375	128 759	.9	X
4221	Paper & paper product whsle	6	912	Z	X
42212	Stationery & office supplies whsle	6	912	Z	X
422120	Stationery & office supplies whsle	6	912	Z	X
4222	Drugs, & druggists' sundries whsle	16	6 668	Z	X
42221	Drugs, & druggists' sundries whsle	16	6 668	Z	X
422210	Drugs, & druggists' sundries whsle	16	6 668	Z	X
4222101	General-line drugs whsle	14	1 310	Z	X
4223	Apparel, piece goods, & notions whsle	9	3 391	Z	X
4224	Grocery & related products whsle	7	1 076	Z	X
4229	Miscellaneous nondurable goods whsle	334	116 691	.8	X
42291	Farm supplies whsle	6	1 782	Z	X
422910	Farm supplies whsle	6	1 782	Z	X
4229102	Farm supplies—whsle distributors	6	1 782	Z	X
42292	Book, periodical, & newspaper whsle	239	112 435	.8	X
422920	Book, periodical, & newspaper whsle	239	112 435	.8	X
42299	Other miscellaneous nondurable goods whsle	89	2 474	Z	X
422990	Other miscellaneous nondurable goods whsle	89	2 474	Z	X
4229901	Art goods whsle	20	1 587	Z	X
4229902	General merchandise (nondurable goods) whsle	69	887	Z	X

See footnotes at end of table.



**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>3140</b>	<b>Prerecorded video tapes</b> .....	<b>4 297</b>	<b>9 477 629</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	3 916	9 270 794	97.8	X
4212	Furniture & home furnishings whsle .....	17	7 416	.1	X
42122	Home furnishings whsle .....	13	1 438	Z	X
421220	Home furnishings whsle .....	13	1 438	Z	X
4212201	Household china, glassware, & crockery whsle .....	11	1 132	Z	X
4214	Professional & commercial equipment & supplies whsle.....	10	3 810	Z	X
4216	Electrical goods whsle .....	116	68 393	.7	X
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	11	1 791	Z	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	11	1 791	Z	X
42162	Electrical appliance, television & radio set whsle .....	55	34 206	.4	X
421620	Electrical appliance, television & radio set whsle .....	55	34 206	.4	X
42169	Other electronic parts & equipment whsle .....	50	32 396	.3	X
421690	Other electronic parts & equipment whsle .....	50	32 396	.3	X
4216901	Communications equipment & supplies whsle .....	18	22 668	.2	X
4216902	Electronic parts (excluding communications equipment) whsle .....	32	9 728	.1	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	6	1 222	Z	X
4219	Miscellaneous durable goods whsle .....	3 762	9 189 921	97.0	X
42191	Sporting & recreational goods & supplies whsle .....	19	1 806	Z	X
421910	Sporting & recreational goods & supplies whsle .....	19	1 806	Z	X
42192	Toy & hobby goods & supplies whsle .....	14	458	Z	X
421920	Toy & hobby goods & supplies whsle .....	14	458	Z	X
42199	Other miscellaneous durable goods whsle .....	3 725	9 186 141	96.9	X
421990	Other miscellaneous durable goods whsle .....	3 725	9 186 141	96.9	X
4219901	Musical instruments & supplies whsle .....	8	528	Z	X
4219903	General merchandise (durable goods) whsle .....	91	3 572	Z	X
4219904	Prerecorded media whsle .....	965	9 174 180	96.8	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle .....	308	1 825 907	19.3	X
42199042	Prerecorded video tapes whsle .....	657	7 348 273	77.5	X
4219906	Other durable goods whsle .....	2 661	7 861	.1	X
422	Wholesale trade, nondurable goods .....	381	206 835	2.2	X
4221	Paper & paper product whsle .....	8	1 281	Z	X
4222	Drugs, & druggists' sundries whsle .....	7	742	Z	X
42221	Drugs, & druggists' sundries whsle .....	7	742	Z	X
422210	Drugs, & druggists' sundries whsle .....	7	742	Z	X
4222101	General-line drugs whsle .....	7	742	Z	X
4223	Apparel, piece goods, & notions whsle .....	8	12 589	.1	X
4224	Grocery & related products whsle .....	12	7 771	.1	X
42249	Other grocery & related products whsle .....	9	6 996	.1	X
422490	Other grocery & related products whsle .....	9	6 996	.1	X
4224906	Other grocery specialties whsle .....	6	948	Z	X
4229	Miscellaneous nondurable goods whsle .....	341	184 423	1.9	X
42292	Book, periodical, & newspaper whsle .....	203	178 798	1.9	X
422920	Book, periodical, & newspaper whsle .....	203	178 798	1.9	X
42299	Other miscellaneous nondurable goods whsle .....	137	5 624	.1	X
422990	Other miscellaneous nondurable goods whsle .....	137	5 624	.1	X
4229901	Art goods whsle .....	37	2 761	Z	X
4229902	General merchandise (nondurable goods) whsle .....	79	2 017	Z	X
4229904	Other nondurable goods whsle .....	21	846	Z	X
<b>3150</b>	<b>Other durable goods</b> .....	<b>3 096</b>	<b>5 671 266</b>	<b>100.0</b>	<b>66.3</b>
421	Wholesale trade, durable goods .....	2 957	5 645 179	99.5	71.0
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	12	15 500	.3	17.9
42112	Motor vehicle supplies & new parts whsle .....	12	15 500	.3	14.7
421120	Motor vehicle supplies & new parts whsle .....	12	15 500	.3	14.7
4211202	Motor vehicle supplies & new parts—jobbers .....	10	13 521	.2	18.8
4212	Furniture & home furnishings whsle .....	9	5 259	.1	X
42122	Home furnishings whsle .....	9	5 259	.1	X
421220	Home furnishings whsle .....	9	5 259	.1	X
4212204	Other home furnishings whsle .....	8	5 205	.1	X
4213	Lumber & other construction materials whsle .....	8	7 400	.1	50.6
42131	Lumber, plywood, millwork, & wood panel whsle .....	8	7 400	.1	56.9
421310	Lumber, plywood, millwork, & wood panel whsle .....	8	7 400	.1	56.9
4214	Professional & commercial equipment & supplies whsle .....	26	12 878	.2	69.1
42144	Other commercial equipment whsle .....	22	11 691	.2	65.9
421440	Other commercial equipment whsle .....	22	11 691	.2	65.9
4214402	Store machines & equipment whsle .....	22	11 691	.2	56.9
4215	Metal & mineral (except petroleum) whsle .....	9	8 069	.1	77.9
42151	Metal service centers & offices .....	9	8 069	.1	77.2
421510	Metal service centers & offices .....	9	8 069	.1	77.2
4216	Electrical goods whsle .....	14	8 023	.1	63.6
42169	Other electronic parts & equipment whsle .....	7	4 174	.1	X
421690	Other electronic parts & equipment whsle .....	7	4 174	.1	X
4216902	Electronic parts (excluding communications equipment) whsle .....	7	4 174	.1	X
4218	Machinery, equipment, & supplies whsle .....	17	10 400	.2	72.4
42183	Industrial machinery & equipment whsle .....	6	7 448	.1	74.9
421830	Industrial machinery & equipment whsle .....	6	7 448	.1	74.9

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>3150</b>	<b>Other durable goods—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4219	Miscellaneous durable goods whsle . . . . .	2 860	5 577 446	98.3	66.9
42191	Sporting & recreational goods & supplies whsle . . . . .	7	4 298	.1	X
421910	Sporting & recreational goods & supplies whsle . . . . .	7	4 298	.1	X
42192	Toy & hobby goods & supplies whsle . . . . .	7	716	Z	X
421920	Toy & hobby goods & supplies whsle . . . . .	7	716	Z	X
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	6	718	Z	X
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	6	718	Z	X
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	6	718	Z	X
42199	Other miscellaneous durable goods whsle . . . . .	2 840	5 571 714	98.2	59.2
421990	Other miscellaneous durable goods whsle . . . . .	2 840	5 571 714	98.2	59.2
4219901	Musical instruments & supplies whsle . . . . .	8	1 433	Z	X
4219903	General merchandise (durable goods) whsle . . . . .	135	111 351	2.0	55.6
4219904	Prerecorded media whsle . . . . .	12	15 295	.3	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle . . . . .	9	1 143	Z	X
4219906	Other durable goods whsle . . . . .	2 680	5 428 906	95.7	47.0
422	Wholesale trade, nondurable goods . . . . .	139	26 087	.5	14.2
4221	Paper & paper product whsle . . . . .	9	6 333	.1	54.3
42212	Stationery & office supplies whsle . . . . .	7	1 387	Z	14.3
422120	Stationery & office supplies whsle . . . . .	7	1 387	Z	14.3
4223	Apparel, piece goods, & notions whsle . . . . .	21	3 996	.1	60.7
42232	Men's & boys' clothing & furnishings whsle . . . . .	14	2 718	Z	56.6
422320	Men's & boys' clothing & furnishings whsle . . . . .	14	2 718	Z	56.6
4226	Chemical & allied products whsle . . . . .	18	1 213	Z	1.8
42269	Other chemical & allied products whsle . . . . .	18	1 213	Z	1.8
422690	Other chemical & allied products whsle . . . . .	18	1 213	Z	1.8
4226902	Other chemical & allied products whsle . . . . .	18	1 213	Z	1.8
4229	Miscellaneous nondurable goods whsle . . . . .	80	9 878	.2	7.1
42292	Book, periodical, & newspaper whsle . . . . .	10	1 068	Z	55.8
422920	Book, periodical, & newspaper whsle . . . . .	10	1 068	Z	55.8
42299	Other miscellaneous nondurable goods whsle . . . . .	63	8 191	.1	4.6
422990	Other miscellaneous nondurable goods whsle . . . . .	63	8 191	.1	4.6
4229902	General merchandise (nondurable goods) whsle . . . . .	58	7 868	.1	4.8
<b>3160</b>	<b>Fire extinguishers and fire safety equipment . . . . .</b>	<b>1 143</b>	<b>1 053 023</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods . . . . .	1 129	1 044 625	99.2	X
4214	Professional & commercial equipment & supplies whsle . . . . .	6	2 097	.2	X
4216	Electrical goods whsle . . . . .	7	5 270	.5	X
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	6	6 022	.6	X
4218	Machinery, equipment, & supplies whsle . . . . .	14	6 788	.6	X
42185	Service establishment equipment & supplies whsle . . . . .	8	520	Z	X
421850	Service establishment equipment & supplies whsle . . . . .	8	520	Z	X
4218504	Other service establishment equipment & supplies whsle . . . . .	8	520	Z	X
4219	Miscellaneous durable goods whsle . . . . .	1 087	1 021 201	97.0	X
42199	Other miscellaneous durable goods whsle . . . . .	1 086	1 020 756	96.9	X
421990	Other miscellaneous durable goods whsle . . . . .	1 086	1 020 756	96.9	X
4219903	General merchandise (durable goods) whsle . . . . .	54	1 073	.1	X
4219905	Fire extinguishers & fire safety equipment whsle . . . . .	1 016	1 018 827	96.8	X
4219906	Other durable goods whsle . . . . .	15	722	.1	X
422	Wholesale trade, nondurable goods . . . . .	14	8 398	.8	X
4229	Miscellaneous nondurable goods whsle . . . . .	6	5 540	.5	X
<b>3200</b>	<b>Printing and writing paper . . . . .</b>	<b>6 420</b>	<b>35 619 556</b>	<b>100.0</b>	<b>47.1</b>
421	Wholesale trade, durable goods . . . . .	1 656	555 916	1.6	3.1
4212	Furniture & home furnishings whsle . . . . .	74	29 218	.1	14.6
42121	Furniture whsle . . . . .	50	19 544	.1	18.9
421210	Furniture whsle . . . . .	50	19 544	.1	18.9
4212102	Office & business furniture whsle . . . . .	50	19 544	.1	19.5
42122	Home furnishings whsle . . . . .	24	9 674	Z	X
421220	Home furnishings whsle . . . . .	24	9 674	Z	X
4212201	Household china, glassware, & crockery whsle . . . . .	7	1 537	Z	X
4212204	Other home furnishings whsle . . . . .	14	6 569	Z	X
4214	Professional & commercial equipment & supplies whsle . . . . .	1 183	318 128	.9	.5
42141	Photographic equipment & supplies whsle . . . . .	22	4 054	Z	20.7
421410	Photographic equipment & supplies whsle . . . . .	22	4 054	Z	20.7
42142	Office equipment whsle . . . . .	832	110 939	.3	2.5
421420	Office equipment whsle . . . . .	832	110 939	.3	2.5
42143	Computer & computer peripheral equipment & software whsle . . . . .	307	198 877	.6	.1
421430	Computer & computer peripheral equipment & software whsle . . . . .	307	198 877	.6	.1
4214301	Computer & peripheral equipment whsle . . . . .	281	196 179	.6	.1
42143011	Computers & peripheral equipment for resale . . . . .	99	165 379	.5	X
42143012	Computers & peripheral equipment for end use . . . . .	182	30 800	.1	4.2
4214302	Computer software (packaged) whsle . . . . .	26	2 698	Z	X
42144	Other commercial equipment whsle . . . . .	22	4 258	Z	25.0
421440	Other commercial equipment whsle . . . . .	22	4 258	Z	25.0
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	6	1 671	Z	X
4214402	Store machines & equipment whsle . . . . .	16	2 587	Z	X
4216	Electrical goods whsle . . . . .	38	3 060	Z	X
42169	Other electronic parts & equipment whsle . . . . .	30	2 807	Z	X
421690	Other electronic parts & equipment whsle . . . . .	30	2 807	Z	X
4216901	Communications equipment & supplies whsle . . . . .	9	121	Z	X
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	21	2 686	Z	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>3200</b>	<b>Printing and writing paper—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4218	Machinery, equipment, & supplies whsle .....	97	22 711	.1	46.3
42183	Industrial machinery & equipment whsle .....	16	3 607	Z	30.9
421830	Industrial machinery & equipment whsle .....	16	3 607	Z	30.9
4218303	General-purpose industrial machinery & equipment whsle .....	10	2 305	Z	1.1
42184	Industrial supplies whsle .....	21	13 966	Z	49.0
421840	Industrial supplies whsle .....	21	13 966	Z	49.0
4218406	Other industrial supplies whsle .....	16	10 957	Z	33.5
42185	Service establishment equipment & supplies whsle .....	60	5 138	Z	34.5
421850	Service establishment equipment & supplies whsle .....	60	5 138	Z	34.5
4218502	Custodial, janitors' equipment & supplies whsle .....	51	4 359	Z	X
4219	Miscellaneous durable goods whsle .....	253	179 423	.5	52.2
42192	Toy & hobby goods & supplies whsle .....	7	23 690	.1	X
421920	Toy & hobby goods & supplies whsle .....	7	23 690	.1	X
42199	Other miscellaneous durable goods whsle .....	241	154 661	.4	45.1
421990	Other miscellaneous durable goods whsle .....	241	154 661	.4	45.1
4219903	General merchandise (durable goods) whsle .....	219	6 856	Z	18.0
4219904	Prerecorded media whsle .....	7	2 889	Z	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle .....	7	2 889	Z	X
4219906	Other durable goods whsle .....	7	413	Z	X
422	Wholesale trade, nondurable goods .....	4 764	35 063 640	98.4	63.0
4221	Paper & paper product whsle .....	4 114	34 889 627	98.0	66.6
42211	Printing & writing paper whsle .....	2 309	32 975 249	92.6	65.6
422110	Printing & writing paper whsle .....	2 309	32 975 249	92.6	65.6
42212	Stationery & office supplies whsle .....	1 220	1 003 407	2.8	75.2
422120	Stationery & office supplies whsle .....	1 220	1 003 407	2.8	75.2
42213	Industrial & personal service paper whsle .....	585	910 971	2.6	71.5
422130	Industrial & personal service paper whsle .....	585	910 971	2.6	71.5
4222	Drugs, & druggists' sundries whsle .....	6	317	Z	X
42221	Drugs, & druggists' sundries whsle .....	6	317	Z	X
422210	Drugs, & druggists' sundries whsle .....	6	317	Z	X
4222101	General-line drugs whsle .....	6	317	Z	X
4223	Apparel, piece goods, & notions whsle .....	8	949	Z	X
42231	Piece goods, notions, & other dry goods whsle .....	6	692	Z	X
422310	Piece goods, notions, & other dry goods whsle .....	6	692	Z	X
4223101	Piece goods—jobbers .....	6	692	Z	X
4224	Grocery & related products whsle .....	16	16 774	Z	72.8
42249	Other grocery & related products whsle .....	14	16 709	Z	74.3
422490	Other grocery & related products whsle .....	14	16 709	Z	74.3
4224906	Other grocery specialties whsle .....	11	16 694	Z	79.1
4226	Chemical & allied products whsle .....	50	9 214	Z	36.8
42261	Plastics materials & basic forms & shapes whsle .....	31	6 971	Z	44.9
422610	Plastics materials & basic forms & shapes whsle .....	31	6 971	Z	44.9
42269	Other chemical & allied products whsle .....	19	2 243	Z	13.2
422690	Other chemical & allied products whsle .....	19	2 243	Z	13.2
4226902	Other chemical & allied products whsle .....	19	2 243	Z	13.3
4229	Miscellaneous nondurable goods whsle .....	568	146 399	.4	3.4
42292	Book, periodical, & newspaper whsle .....	25	1 931	Z	17.1
422920	Book, periodical, & newspaper whsle .....	25	1 931	Z	17.1
42299	Other miscellaneous nondurable goods whsle .....	543	144 468	.4	3.2
422990	Other miscellaneous nondurable goods whsle .....	543	144 468	.4	3.2
4229901	Art goods whsle .....	53	5 102	Z	.7
4229902	General merchandise (nondurable goods) whsle .....	476	136 914	.4	4.0
4229904	Other nondurable goods whsle .....	12	2 261	Z	X
<b>3300</b>	<b>Stationery, office supplies and greeting cards .....</b>	<b>15 095</b>	<b>32 494 391</b>	<b>100.0</b>	<b>38.7</b>
421	Wholesale trade, durable goods .....	3 604	2 644 086	8.1	5.9
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	7	555	Z	X
4212	Furniture & home furnishings whsle .....	415	313 875	1.0	9.0
42121	Furniture whsle .....	279	227 574	.7	15.8
421210	Furniture whsle .....	279	227 574	.7	15.8
4212101	Household & lawn furniture whsle .....	10	4 959	Z	X
4212102	Office & business furniture whsle .....	269	222 615	.7	16.6
42122	Home furnishings whsle .....	136	86 301	.3	2.1
421220	Home furnishings whsle .....	136	86 301	.3	2.1
4212201	Household china, glassware, & crockery whsle .....	58	37 068	.1	X
4212202	Linens, domestics, draperies, & curtains whsle .....	13	4 892	Z	7.2
4212204	Other home furnishings whsle .....	63	44 164	.1	2.6
4214	Professional & commercial equipment & supplies whsle .....	2 231	2 100 303	6.5	3.2
42141	Photographic equipment & supplies whsle .....	35	23 255	.1	15.6
421410	Photographic equipment & supplies whsle .....	35	23 255	.1	15.6
42142	Office equipment whsle .....	1 521	1 749 684	5.4	2.2
421420	Office equipment whsle .....	1 521	1 749 684	5.4	2.2
42143	Computer & computer peripheral equipment & software whsle .....	424	218 779	.7	5.3
421430	Computer & computer peripheral equipment & software whsle .....	424	218 779	.7	5.3
4214301	Computer & peripheral equipment whsle .....	390	198 579	.6	5.7
42143011	Computers & peripheral equipment for resale .....	76	21 466	.1	X
42143012	Computers & peripheral equipment for end use .....	314	177 113	.5	5.9
4214302	Computer software (packaged) whsle .....	34	20 200	.1	X
42144	Other commercial equipment whsle .....	93	40 156	.1	34.6
421440	Other commercial equipment whsle .....	93	40 156	.1	34.6
4214401	Restaurant & hotel equipment & supplies whsle .....	33	20 610	.1	X
4214402	Store machines & equipment whsle .....	60	19 546	.1	31.8
42145	Medical, dental, & hospital equipment & supplies whsle .....	48	1 532	Z	X
421450	Medical, dental, & hospital equipment & supplies whsle .....	48	1 532	Z	X
4214501	Surgical, medical, & hospital supplies whsle .....	46	1 247	Z	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>3300</b>	<b>Stationery, office supplies and greeting cards—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4214	Professional & commercial equipment & supplies whsle—Con.				
42146	Ophthalmic goods whsle .....	9	2 666	Z	.7
421460	Ophthalmic goods whsle .....	9	2 666	Z	.7
42149	Other professional equipment & supplies whsle .....	101	64 231	.2	4.6
421490	Other professional equipment & supplies whsle .....	101	64 231	.2	4.6
4214901	Religious & school supplies whsle .....	50	34 207	.1	6.6
4214902	Other professional equipment & supplies whsle .....	51	30 024	.1	X
4216	Electrical goods whsle .....	50	19 355	.1	3.5
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	12	2 188	Z	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	12	2 188	Z	X
42162	Electrical appliance, television & radio set whsle .....	11	9 259	Z	3.4
421620	Electrical appliance, television & radio set whsle .....	11	9 259	Z	3.4
42169	Other electronic parts & equipment whsle .....	27	7 908	Z	X
421690	Other electronic parts & equipment whsle .....	27	7 908	Z	X
4216901	Communications equipment & supplies whsle .....	12	3 377	Z	X
4216902	Electronic parts (excluding communications equipment) whsle .....	15	4 531	Z	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	14	13 837	Z	X
42171	Hardware whsle .....	13	10 676	Z	X
421710	Hardware whsle .....	13	10 676	Z	X
4218	Machinery, equipment, & supplies whsle .....	146	40 969	.1	54.6
42183	Industrial machinery & equipment whsle .....	45	7 442	Z	27.4
421830	Industrial machinery & equipment whsle .....	45	7 442	Z	27.4
4218303	General-purpose industrial machinery & equipment whsle .....	35	4 928	Z	34.7
42184	Industrial supplies whsle .....	58	20 523	.1	46.2
421840	Industrial supplies whsle .....	58	20 523	.1	46.2
4218401	General-line industrial supplies whsle .....	32	7 610	Z	47.7
4218404	Industrial containers & supplies whsle .....	10	2 729	Z	X
4218406	Other industrial supplies whsle .....	16	10 184	Z	36.3
42185	Service establishment equipment & supplies whsle .....	41	12 958	Z	70.4
421850	Service establishment equipment & supplies whsle .....	41	12 958	Z	70.4
4218502	Custodial, janitors' equipment & supplies whsle .....	38	12 696	Z	X
4219	Miscellaneous durable goods whsle .....	733	153 462	.5	9.9
42191	Sporting & recreational goods & supplies whsle .....	13	3 949	Z	X
421910	Sporting & recreational goods & supplies whsle .....	13	3 949	Z	X
42192	Toy & hobby goods & supplies whsle .....	91	65 337	.2	17.2
421920	Toy & hobby goods & supplies whsle .....	91	65 337	.2	17.2
42193	Recyclable material whsle .....	7	840	Z	6.8
421930	Recyclable material whsle .....	7	840	Z	6.8
4219302	Recyclable paper & paperboard whsle .....	7	840	Z	7.6
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	20	26 181	.1	50.0
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	20	26 181	.1	50.0
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	20	26 181	.1	47.8
42199	Other miscellaneous durable goods whsle .....	602	57 155	.2	3.2
421990	Other miscellaneous durable goods whsle .....	602	57 155	.2	3.2
4219903	General merchandise (durable goods) whsle .....	506	42 082	.1	3.1
4219904	Prerecorded media whsle .....	11	342	Z	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle .....	9	255	Z	X
4219906	Other durable goods whsle .....	83	14 699	Z	2.0
422	Wholesale trade, nondurable goods .....	11 491	29 850 305	91.9	47.7
4221	Paper & paper product whsle .....	9 594	28 852 174	88.8	63.8
42211	Printing & writing paper whsle .....	864	2 310 590	7.1	68.1
422110	Printing & writing paper whsle .....	864	2 310 590	7.1	68.1
42212	Stationery & office supplies whsle .....	8 046	26 046 453	80.2	63.3
422120	Stationery & office supplies whsle .....	8 046	26 046 453	80.2	63.3
42213	Industrial & personal service paper whsle .....	684	495 131	1.5	72.1
422130	Industrial & personal service paper whsle .....	684	495 131	1.5	72.1
4222	Drugs, & druggists' sundries whsle .....	157	198 071	.6	2.6
42221	Drugs, & druggists' sundries whsle .....	157	198 071	.6	2.6
422210	Drugs, & druggists' sundries whsle .....	157	198 071	.6	2.6
4222101	General-line drugs whsle .....	78	109 636	.3	4.8
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	79	88 435	.3	1.6
4223	Apparel, piece goods, & notions whsle .....	67	22 126	.1	5.7
42231	Piece goods, notions, & other dry goods whsle .....	37	17 492	.1	X
422310	Piece goods, notions, & other dry goods whsle .....	37	17 492	.1	X
4223101	Piece goods—jobbers .....	19	6 813	Z	X
4223102	Notions & other dry goods whsle .....	18	10 679	Z	X
42232	Men's & boys' clothing & furnishings whsle .....	21	3 491	Z	2.0
422320	Men's & boys' clothing & furnishings whsle .....	21	3 491	Z	2.0
42233	Women's, children's, & infants' clothing & accessories whsle .....	9	1 143	Z	X
422330	Women's, children's, & infants' clothing & accessories whsle .....	9	1 143	Z	X
4224	Grocery & related products whsle .....	76	37 171	.1	6.9
42245	Confectionery whsle .....	16	22 145	.1	53.0
422450	Confectionery whsle .....	16	22 145	.1	53.0
42249	Other grocery & related products whsle .....	53	11 674	Z	.2
422490	Other grocery & related products whsle .....	53	11 674	Z	.2
4224902	Bread & baked goods whsle .....	7	938	Z	X
4224904	Canned goods whsle .....	7	1 032	Z	X
4224906	Other grocery specialties whsle .....	33	7 825	Z	X
4226	Chemical & allied products whsle .....	56	15 365	Z	27.5
42261	Plastics materials & basic forms & shapes whsle .....	41	13 840	Z	27.7
422610	Plastics materials & basic forms & shapes whsle .....	41	13 840	Z	27.7
42269	Other chemical & allied products whsle .....	15	1 525	Z	32.2
422690	Other chemical & allied products whsle .....	15	1 525	Z	32.2
4226902	Other chemical & allied products whsle .....	15	1 525	Z	32.4

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>3300</b>	<b>Stationery, office supplies and greeting cards—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4229	Miscellaneous nondurable goods whsle . . . . .	1 539	725 319	2.2	2.3
42291	Farm supplies whsle . . . . .	9	986	Z	X
422910	Farm supplies whsle . . . . .	9	986	Z	X
4229102	Farm supplies—whsle distributors . . . . .	9	986	Z	X
42292	Book, periodical, & newspaper whsle . . . . .	255	172 066	.5	8.2
422920	Book, periodical, & newspaper whsle . . . . .	255	172 066	.5	8.2
42293	Flower, nursery stock, & florists' supplies whsle . . . . .	22	10 924	Z	X
422930	Flower, nursery stock, & florists' supplies whsle . . . . .	22	10 924	Z	X
42294	Tobacco & tobacco product whsle . . . . .	101	87 115	.3	X
422940	Tobacco & tobacco product whsle . . . . .	101	87 115	.3	X
42299	Other miscellaneous nondurable goods whsle . . . . .	1 150	452 164	1.4	3.9
422990	Other miscellaneous nondurable goods whsle . . . . .	1 150	452 164	1.4	3.9
4229901	Art goods whsle . . . . .	231	78 936	.2	10.1
4229902	General merchandise (nondurable goods) whsle . . . . .	844	322 910	1.0	3.7
4229903	Textile bags, bagging, & burlap whsle . . . . .	6	2 075	Z	X
4229904	Other nondurable goods whsle . . . . .	69	48 243	.1	3.9
<b>3400</b>	<b>Industrial and personal services paper and plastics . . . . .</b>	<b>14 172</b>	<b>50 766 547</b>	<b>100.0</b>	<b>18.0</b>
421	Wholesale trade, durable goods . . . . .	1 962	862 037	1.7	22.4
4212	Furniture & home furnishings whsle . . . . .	94	53 551	.1	22.3
42121	Furniture whsle . . . . .	30	3 808	Z	43.8
421210	Furniture whsle . . . . .	30	3 808	Z	43.8
4212102	Office & business furniture whsle . . . . .	25	3 789	Z	46.6
42122	Home furnishings whsle . . . . .	64	49 743	.1	18.8
421220	Home furnishings whsle . . . . .	64	49 743	.1	18.8
4212201	Household china, glassware, & crockery whsle . . . . .	14	8 910	Z	X
4212202	Linens, domestics, draperies, & curtains whsle . . . . .	22	8 514	Z	18.8
4212204	Other home furnishings whsle . . . . .	26	31 875	.1	26.3
4213	Lumber & other construction materials whsle . . . . .	10	6 877	Z	49.9
42139	Other construction materials whsle . . . . .	7	5 799	Z	44.7
421390	Other construction materials whsle . . . . .	7	5 799	Z	44.7
4213902	Other construction materials whsle . . . . .	7	5 799	Z	40.9
4214	Professional & commercial equipment & supplies whsle . . . . .	231	106 996	.2	24.9
42141	Photographic equipment & supplies whsle . . . . .	9	1 107	Z	X
421410	Photographic equipment & supplies whsle . . . . .	9	1 107	Z	X
42142	Office equipment whsle . . . . .	27	2 012	Z	35.5
421420	Office equipment whsle . . . . .	27	2 012	Z	35.5
42143	Computer & computer peripheral equipment & software whsle . . . . .	53	44 496	.1	8.9
421430	Computer & computer peripheral equipment & software whsle . . . . .	53	44 496	.1	8.9
4214301	Computer & peripheral equipment whsle . . . . .	47	36 009	.1	5.4
42143011	Computers & peripheral equipment for resale . . . . .	22	24 252	Z	X
42143012	Computers & peripheral equipment for end use . . . . .	25	11 757	Z	13.7
4214302	Computer software (packaged) whsle . . . . .	6	8 487	Z	X
42144	Other commercial equipment whsle . . . . .	120	54 545	.1	37.1
421440	Other commercial equipment whsle . . . . .	120	54 545	.1	37.1
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	82	45 895	.1	X
4214402	Store machines & equipment whsle . . . . .	38	8 650	Z	3.2
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	19	3 423	Z	8.8
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	19	3 423	Z	8.8
4214501	Surgical, medical, & hospital supplies whsle . . . . .	19	3 423	Z	8.7
4215	Metal & mineral (except petroleum) whsle . . . . .	22	3 349	Z	6.1
42151	Metal service centers & offices . . . . .	21	3 219	Z	6.1
421510	Metal service centers & offices . . . . .	21	3 219	Z	6.1
4215101	Ferrous metal service centers & sales offices . . . . .	18	2 800	Z	10.0
42151011	Ferrous metal service centers . . . . .	10	2 587	Z	11.4
42151012	Ferrous metal sales offices . . . . .	8	213	Z	X
4216	Electrical goods whsle . . . . .	53	47 718	.1	23.0
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	10	4 599	Z	61.7
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	10	4 599	Z	61.7
42162	Electrical appliance, television & radio set whsle . . . . .	8	13 255	Z	X
421620	Electrical appliance, television & radio set whsle . . . . .	8	13 255	Z	X
42169	Other electronic parts & equipment whsle . . . . .	35	29 864	.1	X
421690	Other electronic parts & equipment whsle . . . . .	35	29 864	.1	X
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	35	29 864	.1	X
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	29	71 740	.1	.1
42171	Hardware whsle . . . . .	23	71 073	.1	.1
421710	Hardware whsle . . . . .	23	71 073	.1	.1
4218	Machinery, equipment, & supplies whsle . . . . .	1 099	503 457	1.0	26.0
42183	Industrial machinery & equipment whsle . . . . .	63	15 913	Z	22.0
421830	Industrial machinery & equipment whsle . . . . .	63	15 913	Z	22.0
4218301	Food-processing machinery & equipment whsle . . . . .	8	3 494	Z	X
4218303	General-purpose industrial machinery & equipment whsle . . . . .	20	6 775	Z	X
4218305	Materials handling equipment whsle . . . . .	18	4 990	Z	45.3
4218307	Other industrial machinery & equipment whsle . . . . .	12	441	Z	4.1
42184	Industrial supplies whsle . . . . .	515	269 977	.5	22.5
421840	Industrial supplies whsle . . . . .	515	269 977	.5	22.5
4218401	General-line industrial supplies whsle . . . . .	181	73 561	.1	23.9
4218402	Mechanical power transmission supplies whsle . . . . .	7	179	Z	X
4218404	Industrial containers & supplies whsle . . . . .	104	96 154	.2	32.2
4218406	Other industrial supplies whsle . . . . .	220	99 746	.2	12.7
42185	Service establishment equipment & supplies whsle . . . . .	519	217 486	.4	23.7
421850	Service establishment equipment & supplies whsle . . . . .	519	217 486	.4	23.7
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	488	214 895	.4	X
4218503	Laundry & dry-cleaning equipment & supplies whsle . . . . .	13	1 915	Z	X
4218504	Other service establishment equipment & supplies whsle . . . . .	15	217	Z	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>3400</b>	<b>Industrial and personal services paper and plastics—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4219	Miscellaneous durable goods whsle .....	419	67 338	.1	9.5
42192	Toy & hobby goods & supplies whsle .....	7	757	Z	2.9
421920	Toy & hobby goods & supplies whsle .....	7	757	Z	2.9
42193	Recyclable material whsle .....	91	35 867	.1	19.1
421930	Recyclable material whsle .....	91	35 867	.1	19.1
4219301	Iron & steel scrap processors & dealers .....	7	482	Z	X
4219302	Recyclable paper & paperboard whsle .....	29	21 139	Z	X
4219303	Other recyclable material whsle .....	55	14 246	Z	6.0
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	8	1 986	Z	11.3
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	8	1 986	Z	11.3
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	8	1 986	Z	10.8
42199	Other miscellaneous durable goods whsle .....	311	28 355	.1	3.3
421990	Other miscellaneous durable goods whsle .....	311	28 355	.1	3.3
4219903	General merchandise (durable goods) whsle .....	298	19 992	Z	4.8
4219906	Other durable goods whsle .....	8	632	Z	X
422	Wholesale trade, nondurable goods .....	12 210	49 904 510	98.3	18.3
4221	Paper & paper product whsle .....	6 677	40 226 407	79.2	60.3
42211	Printing & writing paper whsle .....	505	1 958 799	3.9	65.5
422110	Printing & writing paper whsle .....	505	1 958 799	3.9	65.5
42212	Stationery & office supplies whsle .....	679	534 240	1.1	72.1
422120	Stationery & office supplies whsle .....	679	534 240	1.1	72.1
42213	Industrial & personal service paper whsle .....	5 493	37 733 368	74.3	55.0
422130	Industrial & personal service paper whsle .....	5 493	37 733 368	74.3	55.0
4222	Drugs, & druggists' sundries whsle .....	70	223 242	.4	6.2
42221	Drugs, & druggists' sundries whsle .....	70	223 242	.4	6.2
422210	Drugs, & druggists' sundries whsle .....	70	223 242	.4	6.2
4222101	General-line drugs whsle .....	39	151 060	.3	8.9
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	31	72 182	.1	4.1
4223	Apparel, piece goods, & notions whsle .....	37	8 144	Z	14.9
42231	Piece goods, notions, & other dry goods whsle .....	22	6 903	Z	X
422310	Piece goods, notions, & other dry goods whsle .....	22	6 903	Z	X
4223101	Piece goods—jobbers .....	19	6 699	Z	X
42233	Women's, children's, & infants' clothing & accessories whsle .....	14	1 091	Z	41.7
422330	Women's, children's, & infants' clothing & accessories whsle .....	14	1 091	Z	41.7
4224	Grocery & related products whsle .....	3 824	8 576 937	16.9	.3
42241	General-line grocery whsle .....	2 133	5 288 111	10.4	X
422410	General-line grocery whsle .....	2 133	5 288 111	10.4	X
4224101	General-line grocery whsle, voluntary group .....	131	620 287	1.2	X
4224102	General-line grocery whsle, retail cooperative .....	139	308 019	.6	X
4224103	Other general-line grocery whsle .....	1 863	4 359 805	8.6	X
42242	Packaged frozen food whsle .....	438	1 662 034	3.3	X
422420	Packaged frozen food whsle .....	438	1 662 034	3.3	X
42243	Dairy products, (except dried or canned) whsle .....	92	109 945	.2	X
422430	Dairy products, (except dried or canned) whsle .....	92	109 945	.2	X
4224302	Dairy product (except raw milk) whsle .....	92	109 945	.2	X
42244	Poultry & poultry product whsle .....	29	35 718	.1	X
422440	Poultry & poultry product whsle .....	29	35 718	.1	X
4224402	Poultry & poultry product (except live) whsle .....	28	35 244	.1	X
42245	Confectionery whsle .....	157	65 827	.1	.5
422450	Confectionery whsle .....	157	65 827	.1	.5
42247	Meat & meat product whsle .....	150	87 091	.2	.4
422470	Meat & meat product whsle .....	150	87 091	.2	.4
42248	Fresh fruit & vegetable whsle .....	33	6 144	Z	13.0
422480	Fresh fruit & vegetable whsle .....	33	6 144	Z	13.0
42249	Other grocery & related products whsle .....	788	1 317 312	2.6	1.7
422490	Other grocery & related products whsle .....	788	1 317 312	2.6	1.7
4224901	Coffee, tea, & spice whsle .....	211	61 575	.1	X
4224902	Bread & baked goods whsle .....	38	45 744	.1	X
4224903	Soft drinks whsle .....	129	41 026	.1	X
4224904	Canned goods whsle .....	94	225 061	.4	X
4224905	Food & beverage basic materials whsle .....	21	42 100	.1	X
4224906	Other grocery specialties whsle .....	295	901 806	1.8	2.8
4225	Farm-product raw material whsle .....	16	10 054	Z	X
42251	Grain & field bean whsle .....	15	2 148	Z	X
422510	Grain & field bean whsle .....	15	2 148	Z	X
4226	Chemical & allied products whsle .....	672	426 975	.8	17.6
42261	Plastics materials & basic forms & shapes whsle .....	175	179 094	.4	37.8
422610	Plastics materials & basic forms & shapes whsle .....	175	179 094	.4	37.8
42269	Other chemical & allied products whsle .....	497	247 881	.5	7.7
422690	Other chemical & allied products whsle .....	497	247 881	.5	7.7
4226902	Other chemical & allied products whsle .....	497	247 881	.5	7.7
4227	Petroleum & petroleum products whsle .....	7	393	Z	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	6	371	Z	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	6	371	Z	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>3400</b>	<b>Industrial and personal services paper and plastics—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4229	Miscellaneous nondurable goods whsle .....	906	432 014	.9	1.8
42291	Farm supplies whsle .....	8	929	Z	X
422910	Farm supplies whsle .....	8	929	Z	X
42292	Book, periodical, & newspaper whsle .....	18	26 822	.1	34.1
422920	Book, periodical, & newspaper whsle .....	18	26 822	.1	34.1
42294	Tobacco & tobacco product whsle .....	385	212 524	.4	.2
422940	Tobacco & tobacco product whsle .....	385	212 524	.4	.2
42295	Paint, varnish, & supplies whsle .....	8	755	Z	X
422950	Paint, varnish, & supplies whsle .....	8	755	Z	X
4229501	Paint, varnish, & supplies whsle .....	8	755	Z	X
42299	Other miscellaneous nondurable goods whsle .....	485	190 779	.4	8.9
422990	Other miscellaneous nondurable goods whsle .....	485	190 779	.4	8.9
4229901	Art goods whsle .....	27	3 841	Z	21.9
4229902	General merchandise (nondurable goods) whsle .....	435	180 188	.4	10.4
4229904	Other nondurable goods whsle .....	18	3 582	Z	X
<b>3500</b>	<b>Drugs, pharmaceuticals, cosmetics, and toiletries .....</b>	<b>12 999</b>	<b>196 257 041</b>	<b>100.0</b>	<b>34.1</b>
421	Wholesale trade, durable goods .....	1 036	724 656	.4	31.1
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	7	3 312	Z	X
4212	Furniture & home furnishings whsle .....	105	85 974	Z	12.0
42122	Home furnishings whsle .....	102	85 923	Z	11.4
421220	Home furnishings whsle .....	102	85 923	Z	11.4
4212201	Household china, glassware, & crockery whsle .....	45	47 342	Z	X
4212202	Linens, domestics, draperies, & curtains whsle .....	22	10 849	Z	X
4212203	Floor coverings whsle .....	6	1 244	X	X
4212204	Other home furnishings whsle .....	29	26 488	Z	10.7
4213	Lumber & other construction materials whsle .....	18	4 697	Z	X
42139	Other construction materials whsle .....	12	4 243	Z	X
421390	Other construction materials whsle .....	12	4 243	Z	X
4213902	Other construction materials whsle .....	12	4 243	Z	X
4214	Professional & commercial equipment & supplies whsle .....	356	310 355	.2	14.2
42142	Office equipment whsle .....	9	4 779	Z	4.4
421420	Office equipment whsle .....	9	4 779	Z	4.4
42143	Computer & computer peripheral equipment & software whsle .....	7	2 757	Z	X
421430	Computer & computer peripheral equipment & software whsle .....	7	2 757	Z	X
4214301	Computer & peripheral equipment whsle .....	7	2 757	Z	X
42144	Other commercial equipment whsle .....	10	2 136	Z	6.3
421440	Other commercial equipment whsle .....	10	2 136	Z	6.3
4214402	Store machines & equipment whsle .....	7	1 773	Z	31.8
42145	Medical, dental, & hospital equipment & supplies whsle .....	289	280 155	.1	12.1
421450	Medical, dental, & hospital equipment & supplies whsle .....	289	280 155	.1	12.1
4214501	Surgical, medical, & hospital supplies whsle .....	284	265 819	.1	12.4
42146	Ophthalmic goods whsle .....	16	3 274	Z	X
421460	Ophthalmic goods whsle .....	16	3 274	Z	X
42149	Other professional equipment & supplies whsle .....	20	8 778	Z	21.2
421490	Other professional equipment & supplies whsle .....	20	8 778	Z	21.2
4214902	Other professional equipment & supplies whsle .....	17	8 268	Z	23.8
4215	Metal & mineral (except petroleum) whsle .....	21	10 913	Z	45.1
42151	Metal service centers & offices .....	19	10 442	Z	44.9
421510	Metal service centers & offices .....	19	10 442	Z	44.9
4215102	Nonferrous metal service centers & sales offices .....	15	9 792	Z	48.3
42151021	Nonferrous metal service centers .....	8	9 085	Z	55.8
42151022	Nonferrous metal sales offices .....	7	707	Z	X
4216	Electrical goods whsle .....	50	55 240	Z	9.5
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	12	2 643	Z	23.7
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	12	2 643	Z	23.7
42162	Electrical appliance, television & radio set whsle .....	16	15 192	Z	25.3
421620	Electrical appliance, television & radio set whsle .....	16	15 192	Z	25.3
42169	Other electronic parts & equipment whsle .....	22	37 405	Z	X
421690	Other electronic parts & equipment whsle .....	22	37 405	Z	X
4216902	Electronic parts (excluding communications equipment) whsle .....	22	37 405	Z	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	20	61 915	Z	69.5
42171	Hardware whsle .....	17	61 896	Z	71.7
421710	Hardware whsle .....	17	61 896	Z	71.7
4218	Machinery, equipment, & supplies whsle .....	71	18 012	Z	13.9
42183	Industrial machinery & equipment whsle .....	10	1 076	Z	26.6
421830	Industrial machinery & equipment whsle .....	10	1 076	Z	26.6
42184	Industrial supplies whsle .....	18	1 065	Z	X
421840	Industrial supplies whsle .....	18	1 065	Z	X
4218401	General-line industrial supplies whsle .....	10	625	Z	X
4218403	Welding supplies whsle .....	6	263	Z	X
42185	Service establishment equipment & supplies whsle .....	37	13 840	Z	14.0
421850	Service establishment equipment & supplies whsle .....	37	13 840	Z	14.0
4218501	Beauty & barber shop equipment & supplies whsle .....	27	10 183	Z	23.8

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>3500</b>	<b>Drugs, pharmaceuticals, cosmetics, and toiletries—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4219	Miscellaneous durable goods whsle . . . . .	388	174 238	.1	42.1
42191	Sporting & recreational goods & supplies whsle . . . . .	23	16 361	Z	6.4
421910	Sporting & recreational goods & supplies whsle . . . . .	23	16 361	Z	6.4
42192	Toy & hobby goods & supplies whsle . . . . .	60	37 255	Z	15.3
421920	Toy & hobby goods & supplies whsle . . . . .	60	37 255	Z	15.3
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	19	21 585	Z	4.1
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	19	21 585	Z	4.1
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	19	21 585	Z	3.9
42199	Other miscellaneous durable goods whsle . . . . .	286	99 037	.1	46.4
421990	Other miscellaneous durable goods whsle . . . . .	286	99 037	.1	46.4
4219903	General merchandise (durable goods) whsle . . . . .	258	92 519	Z	48.7
4219904	Prerecorded media whsle . . . . .	15	3 565	Z	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle . . . . .	13	2 977	Z	X
4219905	Fire extinguishers & fire safety equipment whsle . . . . .	6	627	Z	X
4219906	Other durable goods whsle . . . . .	7	2 326	Z	X
422	Wholesale trade, nondurable goods . . . . .	11 963	195 532 385	99.6	34.8
4221	Paper & paper product whsle . . . . .	161	115 792	.1	14.6
42211	Printing & writing paper whsle . . . . .	8	1 870	Z	X
422110	Printing & writing paper whsle . . . . .	8	1 870	Z	X
42212	Stationery & office supplies whsle . . . . .	39	37 944	Z	32.3
422120	Stationery & office supplies whsle . . . . .	39	37 944	Z	32.3
42213	Industrial & personal service paper whsle . . . . .	114	75 978	Z	10.1
422130	Industrial & personal service paper whsle . . . . .	114	75 978	Z	10.1
4222	Drugs, & druggists' sundries whsle . . . . .	8 053	187 028 602	95.3	60.2
42221	Drugs, & druggists' sundries whsle . . . . .	8 053	187 028 602	95.3	60.2
422210	Drugs, & druggists' sundries whsle . . . . .	8 053	187 028 602	95.3	60.2
4222101	General-line drugs whsle . . . . .	3 283	77 003 267	39.2	84.2
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	4 770	110 025 335	56.1	44.6
4223	Apparel, piece goods, & notions whsle . . . . .	127	95 479	Z	22.1
42231	Piece goods, notions, & other dry goods whsle . . . . .	31	52 904	Z	X
422310	Piece goods, notions, & other dry goods whsle . . . . .	31	52 904	Z	X
4223101	Piece goods—jobbers . . . . .	9	36 599	Z	X
4223102	Notions & other dry goods whsle . . . . .	22	16 305	Z	X
42232	Men's & boys' clothing & furnishings whsle . . . . .	23	31 027	Z	41.6
422320	Men's & boys' clothing & furnishings whsle . . . . .	23	31 027	Z	41.6
42233	Women's, children's, & infants' clothing & accessories whsle . . . . .	71	10 484	Z	9.3
422330	Women's, children's, & infants' clothing & accessories whsle . . . . .	71	10 484	Z	9.3
4224	Grocery & related products whsle . . . . .	1 900	6 708 381	3.4	.3
42241	General-line grocery whsle . . . . .	1 259	3 995 811	2.0	X
422410	General-line grocery whsle . . . . .	1 259	3 995 811	2.0	X
4224101	General-line grocery whsle, voluntary group . . . . .	58	186 116	.1	X
4224102	General-line grocery whsle, retail cooperative . . . . .	138	204 396	.1	X
4224103	Other general-line grocery whsle . . . . .	1 063	3 605 299	1.8	X
42242	Packaged frozen food whsle . . . . .	47	66 957	Z	.8
422420	Packaged frozen food whsle . . . . .	47	66 957	Z	.8
42244	Poultry & poultry product whsle . . . . .	10	4 106	Z	X
422440	Poultry & poultry product whsle . . . . .	10	4 106	Z	X
4224402	Poultry & poultry product (except live) whsle . . . . .	10	4 106	Z	X
42245	Confectionery whsle . . . . .	109	42 188	Z	.3
422450	Confectionery whsle . . . . .	109	42 188	Z	.3
42247	Meat & meat product whsle . . . . .	15	2 843	Z	8.3
422470	Meat & meat product whsle . . . . .	15	2 843	Z	8.3
42249	Other grocery & related products whsle . . . . .	452	2 595 794	1.3	1.0
422490	Other grocery & related products whsle . . . . .	452	2 595 794	1.3	1.0
4224901	Coffee, tea, & spice whsle . . . . .	27	99 988	.1	.9
4224902	Bread & baked goods whsle . . . . .	16	87 692	Z	X
4224903	Soft drinks whsle . . . . .	48	11 313	Z	1.1
4224904	Canned goods whsle . . . . .	66	493 849	.3	.1
4224905	Food & beverage basic materials whsle . . . . .	29	78 352	Z	X
4224906	Other grocery specialties whsle . . . . .	266	1 824 600	.9	1.0
4225	Farm-product raw material whsle . . . . .	16	1 188	Z	36.8
42251	Grain & field bean whsle . . . . .	10	1 078	Z	43.9
422510	Grain & field bean whsle . . . . .	10	1 078	Z	43.9
42252	Livestock whsle . . . . .	6	110	Z	10.4
422520	Livestock whsle . . . . .	6	110	Z	10.4
4226	Chemical & allied products whsle . . . . .	303	627 227	.3	.8
42261	Plastics materials & basic forms & shapes whsle . . . . .	14	28 340	Z	2.8
422610	Plastics materials & basic forms & shapes whsle . . . . .	14	28 340	Z	2.8
42269	Other chemical & allied products whsle . . . . .	289	598 887	.3	.7
422690	Other chemical & allied products whsle . . . . .	289	598 887	.3	.7
4226901	Industrial gases (except LP) whsle . . . . .	13	1 986	Z	X
4226902	Other chemical & allied products whsle . . . . .	276	596 901	.3	.7
4227	Petroleum & petroleum products whsle . . . . .	8	11 366	Z	39.8
42271	Petroleum bulk stations & terminals . . . . .	8	11 366	Z	41.8
422710	Petroleum bulk stations & terminals . . . . .	8	11 366	Z	41.8
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	8	11 349	Z	42.5
42271011	Petroleum bulk stations (except LP) . . . . .	8	11 349	Z	38.5
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	9	9 937	Z	X

See footnotes at end of table.



**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>3500</b>	<b>Drugs, pharmaceuticals, cosmetics, and toiletries—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4229	Miscellaneous nondurable goods whsle . . . . .	1 386	934 413	.5	1.5
42291	Farm supplies whsle . . . . .	71	109 426	.1	2.4
422910	Farm supplies whsle . . . . .	71	109 426	.1	2.4
4229101	Farm supplies—farm dealers . . . . .	17	2 007	Z	X
4229102	Farm supplies—whsle distributors . . . . .	54	107 419	.1	2.7
42292	Book, periodical, & newspaper whsle . . . . .	6	5 693	Z	X
422920	Book, periodical, & newspaper whsle . . . . .	6	5 693	Z	X
42294	Tobacco & tobacco product whsle . . . . .	639	540 316	.3	.6
422940	Tobacco & tobacco product whsle . . . . .	639	540 316	.3	.6
42299	Other miscellaneous nondurable goods whsle . . . . .	667	278 569	.1	16.9
422990	Other miscellaneous nondurable goods whsle . . . . .	667	278 569	.1	16.9
4229901	Art goods whsle . . . . .	56	16 961	Z	2.0
4229902	General merchandise (nondurable goods) whsle . . . . .	477	152 825	.1	28.4
4229904	Other nondurable goods whsle . . . . .	131	108 477	.1	4.8
<b>3600</b>	<b>Piece goods, knit and woven . . . . .</b>	<b>5 220</b>	<b>26 346 894</b>	<b>100.0</b>	<b>31.0</b>
421	Wholesale trade, durable goods . . . . .	364	1 052 446	4.0	16.1
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	7	2 238	Z	X
4212	Furniture & home furnishings whsle . . . . .	96	687 033	2.6	55.1
42121	Furniture whsle . . . . .	28	57 057	.2	1.9
421210	Furniture whsle . . . . .	28	57 057	.2	1.9
4212101	Household & lawn furniture whsle . . . . .	22	56 009	.2	1.8
4212102	Office & business furniture whsle . . . . .	6	1 048	Z	X
42122	Home furnishings whsle . . . . .	68	629 976	2.4	57.9
421220	Home furnishings whsle . . . . .	68	629 976	2.4	57.9
4212201	Household china, glassware, & crockery whsle . . . . .	9	1 762	Z	X
4212202	Linens, domestics, draperies, & curtains whsle . . . . .	38	615 107	2.3	62.0
4212203	Floor coverings whsle . . . . .	11	9 310	Z	8.2
4212204	Other home furnishings whsle . . . . .	10	3 797	Z	X
4214	Professional & commercial equipment & supplies whsle . . . . .	48	80 814	.3	X
42144	Other commercial equipment whsle . . . . .	6	446	Z	X
421440	Other commercial equipment whsle . . . . .	6	446	Z	X
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	31	57 400	.2	X
4214501	Medical, dental, & hospital equipment & supplies whsle . . . . .	31	57 400	.2	X
4214501	Surgical, medical, & hospital supplies whsle . . . . .	31	57 400	.2	X
4216	Electrical goods whsle . . . . .	18	105 644	.4	X
42169	Other electronic parts & equipment whsle . . . . .	10	105 228	.4	X
421690	Other electronic parts & equipment whsle . . . . .	10	105 228	.4	X
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	10	105 228	.4	X
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	14	1 152	Z	X
42171	Hardware whsle . . . . .	12	237	Z	X
421710	Hardware whsle . . . . .	12	237	Z	X
4218	Machinery, equipment, & supplies whsle . . . . .	40	63 138	.2	21.1
42183	Industrial machinery & equipment whsle . . . . .	12	1 683	Z	X
421830	Industrial machinery & equipment whsle . . . . .	12	1 683	Z	X
4218307	Other industrial machinery & equipment whsle . . . . .	7	658	Z	X
42184	Industrial supplies whsle . . . . .	10	47 257	.2	X
421840	Industrial supplies whsle . . . . .	10	47 257	.2	X
4218406	Other industrial supplies whsle . . . . .	8	44 375	.2	X
42185	Service establishment equipment & supplies whsle . . . . .	16	12 182	Z	28.2
421850	Service establishment equipment & supplies whsle . . . . .	16	12 182	Z	28.2
4218504	Other service establishment equipment & supplies whsle . . . . .	10	10 301	Z	51.5
4219	Miscellaneous durable goods whsle . . . . .	138	110 104	.4	X
42191	Sporting & recreational goods & supplies whsle . . . . .	16	964	Z	X
421910	Sporting & recreational goods & supplies whsle . . . . .	16	964	Z	X
42192	Toy & hobby goods & supplies whsle . . . . .	8	820	Z	X
421920	Toy & hobby goods & supplies whsle . . . . .	8	820	Z	X
42193	Recyclable material whsle . . . . .	6	1 127	Z	X
421930	Recyclable material whsle . . . . .	6	1 127	Z	X
42199	Other miscellaneous durable goods whsle . . . . .	104	106 556	.4	X
421990	Other miscellaneous durable goods whsle . . . . .	104	106 556	.4	X
4219903	General merchandise (durable goods) whsle . . . . .	90	104 220	.4	X
4219906	Other durable goods whsle . . . . .	13	396	Z	X
422	Wholesale trade, nondurable goods . . . . .	4 856	25 294 448	96.0	34.0
4221	Paper & paper product whsle . . . . .	11	13 300	.1	30.0
4222	Drugs, & druggists' sundries whsle . . . . .	15	8 530	Z	57.5
42221	Drugs, & druggists' sundries whsle . . . . .	15	8 530	Z	57.5
422210	Drugs, & druggists' sundries whsle . . . . .	15	8 530	Z	57.5
4222101	General-line drugs whsle . . . . .	10	7 320	Z	X
4223	Apparel, piece goods, & notions whsle . . . . .	4 515	21 039 004	79.9	46.6
42231	Piece goods, notions, & other dry goods whsle . . . . .	4 277	20 852 766	79.1	X
422310	Piece goods, notions, & other dry goods whsle . . . . .	4 277	20 852 766	79.1	X
4223101	Piece goods—jobbers . . . . .	4 191	20 807 742	79.0	X
4223102	Notions & other dry goods whsle . . . . .	86	45 024	.2	X
42232	Men's & boys' clothing & furnishings whsle . . . . .	140	53 177	.2	16.5
422320	Men's & boys' clothing & furnishings whsle . . . . .	140	53 177	.2	16.5
42233	Women's, children's, & infants' clothing & accessories whsle . . . . .	73	94 437	.4	5.7
422330	Women's, children's, & infants' clothing & accessories whsle . . . . .	73	94 437	.4	5.7
42234	Footwear whsle . . . . .	25	38 624	.1	X
422340	Footwear whsle . . . . .	25	38 624	.1	X
4224	Grocery & related products whsle . . . . .	39	84 225	.3	X
42249	Other grocery & related products whsle . . . . .	36	1 788	Z	X
422490	Other grocery & related products whsle . . . . .	36	1 788	Z	X
4224906	Other grocery specialties whsle . . . . .	34	1 753	Z	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>3600</b>	<b>Piece goods, knit and woven—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4226	Chemical & allied products whsle . . . . .	24	153 641	.6	X
42261	Plastics materials & basic forms & shapes whsle . . . . .	11	46 699	.2	X
422610	Plastics materials & basic forms & shapes whsle . . . . .	11	46 699	.2	X
42269	Other chemical & allied products whsle . . . . .	13	106 942	.4	X
422690	Other chemical & allied products whsle . . . . .	13	106 942	.4	X
4226902	Other chemical & allied products whsle . . . . .	13	106 942	.4	X
4229	Miscellaneous nondurable goods whsle . . . . .	247	3 887 794	14.8	.5
42295	Paint, varnish, & supplies whsle . . . . .	22	11 737	Z	X
422950	Paint, varnish, & supplies whsle . . . . .	22	11 737	Z	X
4229501	Paint, varnish, & supplies whsle . . . . .	22	11 737	Z	X
42299	Other miscellaneous nondurable goods whsle . . . . .	222	3 874 867	14.7	.5
422990	Other miscellaneous nondurable goods whsle . . . . .	222	3 874 867	14.7	.5
4229901	Art goods whsle . . . . .	24	3 363	Z	X
4229902	General merchandise (nondurable goods) whsle . . . . .	108	3 848 153	14.6	X
4229903	Textile bags, bagging, & burlap whsle . . . . .	9	4 212	Z	X
4229904	Other nondurable goods whsle . . . . .	81	19 139	.1	15.1
<b>3700</b>	<b>Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) . .</b>	<b>2 683</b>	<b>3 668 537</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods . . . . .	274	52 504	1.4	X
4212	Furniture & home furnishings whsle . . . . .	36	4 183	.1	X
42122	Home furnishings whsle . . . . .	34	4 129	.1	X
421220	Home furnishings whsle . . . . .	34	4 129	.1	X
4212201	Household china, glassware, & crockery whsle . . . . .	10	1 352	Z	X
4212202	Linens, domestics, draperies, & curtains whsle . . . . .	14	972	Z	X
4212204	Other home furnishings whsle . . . . .	9	1 696	Z	X
4214	Professional & commercial equipment & supplies whsle . . . . .	10	1 680	Z	X
4216	Electrical goods whsle . . . . .	7	3 915	.1	X
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	7	632	Z	X
42171	Hardware whsle . . . . .	7	632	Z	X
421710	Hardware whsle . . . . .	7	632	Z	X
4218	Machinery, equipment, & supplies whsle . . . . .	24	5 106	.1	X
42183	Industrial machinery & equipment whsle . . . . .	13	2 573	.1	X
421830	Industrial machinery & equipment whsle . . . . .	13	2 573	.1	X
42184	Industrial supplies whsle . . . . .	6	1 641	Z	X
421840	Industrial supplies whsle . . . . .	6	1 641	Z	X
4218406	Other industrial supplies whsle . . . . .	6	1 641	Z	X
4219	Miscellaneous durable goods whsle . . . . .	180	35 003	1.0	X
42191	Sporting & recreational goods & supplies whsle . . . . .	17	3 271	.1	X
421910	Sporting & recreational goods & supplies whsle . . . . .	17	3 271	.1	X
42192	Toy & hobby goods & supplies whsle . . . . .	62	27 012	.7	X
421920	Toy & hobby goods & supplies whsle . . . . .	62	27 012	.7	X
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	8	1 409	Z	X
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	8	1 409	Z	X
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	8	1 409	Z	X
42199	Other miscellaneous durable goods whsle . . . . .	91	3 205	.1	X
421990	Other miscellaneous durable goods whsle . . . . .	91	3 205	.1	X
4219901	Musical instruments & supplies whsle . . . . .	6	86	Z	X
4219903	General merchandise (durable goods) whsle . . . . .	74	2 314	.1	X
4219906	Other durable goods whsle . . . . .	11	805	Z	X
422	Wholesale trade, nondurable goods . . . . .	2 409	3 616 033	98.6	X
4221	Paper & paper product whsle . . . . .	14	1 662	Z	X
42212	Stationery & office supplies whsle . . . . .	7	1 123	Z	X
422120	Stationery & office supplies whsle . . . . .	7	1 123	Z	X
42213	Industrial & personal service paper whsle . . . . .	7	539	Z	X
422130	Industrial & personal service paper whsle . . . . .	7	539	Z	X
4222	Drugs, & druggists' sundries whsle . . . . .	70	30 278	.8	X
42221	Drugs, & druggists' sundries whsle . . . . .	70	30 278	.8	X
422210	Drugs, & druggists' sundries whsle . . . . .	70	30 278	.8	X
4222101	General-line drugs whsle . . . . .	37	12 864	.4	X
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	33	17 414	.5	X
4223	Apparel, piece goods, & notions whsle . . . . .	1 856	3 496 506	95.3	X
42231	Piece goods, notions, & other dry goods whsle . . . . .	1 764	3 478 369	94.8	X
422310	Piece goods, notions, & other dry goods whsle . . . . .	1 764	3 478 369	94.8	X
4223101	Piece goods—jobbers . . . . .	289	105 412	2.9	X
4223102	Notions & other dry goods whsle . . . . .	1 475	3 372 957	91.9	X
42232	Men's & boys' clothing & furnishings whsle . . . . .	40	6 316	.2	X
422320	Men's & boys' clothing & furnishings whsle . . . . .	40	6 316	.2	X
42233	Women's, children's, & infants' clothing & accessories whsle . . . . .	49	9 464	.3	X
422330	Women's, children's, & infants' clothing & accessories whsle . . . . .	49	9 464	.3	X
4224	Grocery & related products whsle . . . . .	7	858	Z	X
4226	Chemical & allied products whsle . . . . .	36	6 771	.2	X
42261	Plastics materials & basic forms & shapes whsle . . . . .	22	6 385	.2	X
422610	Plastics materials & basic forms & shapes whsle . . . . .	22	6 385	.2	X
42269	Other chemical & allied products whsle . . . . .	14	386	Z	X
422690	Other chemical & allied products whsle . . . . .	14	386	Z	X
4226902	Other chemical & allied products whsle . . . . .	14	386	Z	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>3700</b>	<b>Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4229	Miscellaneous nondurable goods whsle . . . . .	426	79 958	2.2	X
42292	Book, periodical, & newspaper whsle . . . . .	11	6 600	.2	X
422920	Book, periodical, & newspaper whsle . . . . .	11	6 600	.2	X
42293	Flower, nursery stock, & florists' supplies whsle . . . . .	16	11 018	.3	X
422930	Flower, nursery stock, & florists' supplies whsle . . . . .	16	11 018	.3	X
42294	Tobacco & tobacco product whsle . . . . .	50	21 507	.6	X
422940	Tobacco & tobacco product whsle . . . . .	50	21 507	.6	X
42299	Other miscellaneous nondurable goods whsle . . . . .	349	40 833	1.1	X
422990	Other miscellaneous nondurable goods whsle . . . . .	349	40 833	1.1	X
4229901	Art goods whsle . . . . .	27	4 671	.1	X
4229902	General merchandise (nondurable goods) whsle . . . . .	227	23 137	.6	X
4229904	Other nondurable goods whsle . . . . .	94	12 976	.4	X
<b>3800</b>	<b>Men's and boys' wear . . . . .</b>	<b>9 052</b>	<b>34 632 654</b>	<b>100.0</b>	<b>46.9</b>
421	Wholesale trade, durable goods . . . . .	986	588 974	1.7	8.3
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	22	23 379	.1	X
42112	Motor vehicle supplies & new parts whsle . . . . .	20	22 111	.1	X
421120	Motor vehicle supplies & new parts whsle . . . . .	20	22 111	.1	X
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	16	18 599	.1	X
4212	Furniture & home furnishings whsle . . . . .	78	201 141	.6	1.8
42122	Home furnishings whsle . . . . .	74	199 635	.6	1.7
421220	Home furnishings whsle . . . . .	74	199 635	.6	1.7
4212201	Household china, glassware, & crockery whsle . . . . .	15	3 031	Z	X
4212202	Linens, domestics, draperies, & curtains whsle . . . . .	44	186 918	.5	1.0
4212204	Other home furnishings whsle . . . . .	11	9 414	Z	28.1
4214	Professional & commercial equipment & supplies whsle . . . . .	31	15 565	Z	37.0
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	19	12 279	Z	44.1
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	19	12 279	Z	44.1
4214501	Surgical, medical, & hospital supplies whsle . . . . .	19	12 279	Z	43.5
42146	Ophthalmic goods whsle . . . . .	9	3 123	Z	30.0
421460	Ophthalmic goods whsle . . . . .	9	3 123	Z	30.0
4215	Metal & mineral (except petroleum) whsle . . . . .	6	22 817	.1	X
4216	Electrical goods whsle . . . . .	24	14 369	Z	19.9
42162	Electrical appliance, television & radio set whsle . . . . .	7	1 523	Z	X
421620	Electrical appliance, television & radio set whsle . . . . .	7	1 523	Z	X
42169	Other electronic parts & equipment whsle . . . . .	17	12 846	Z	17.7
421690	Other electronic parts & equipment whsle . . . . .	17	12 846	Z	17.7
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	15	12 685	Z	17.6
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	12	6 169	Z	34.5
42171	Hardware whsle . . . . .	10	5 253	Z	31.2
421710	Hardware whsle . . . . .	10	5 253	Z	31.2
4218	Machinery, equipment, & supplies whsle . . . . .	37	9 476	Z	20.8
42182	Farm & garden machinery & equipment whsle . . . . .	16	2 492	Z	X
421820	Farm & garden machinery & equipment whsle . . . . .	16	2 492	Z	X
4218201	Farm machinery & equipment—farm dealers . . . . .	14	1 623	Z	X
42183	Industrial machinery & equipment whsle . . . . .	8	4 649	Z	X
421830	Industrial machinery & equipment whsle . . . . .	8	4 649	Z	X
42184	Industrial supplies whsle . . . . .	8	1 060	Z	48.1
421840	Industrial supplies whsle . . . . .	8	1 060	Z	48.1
4219	Miscellaneous durable goods whsle . . . . .	772	294 870	.9	4.3
42191	Sporting & recreational goods & supplies whsle . . . . .	375	241 192	.7	7.8
421910	Sporting & recreational goods & supplies whsle . . . . .	375	241 192	.7	7.8
42192	Toy & hobby goods & supplies whsle . . . . .	42	8 967	Z	4.3
421920	Toy & hobby goods & supplies whsle . . . . .	42	8 967	Z	4.3
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	27	8 743	Z	10.8
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	27	8 743	Z	10.8
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	27	8 743	Z	10.3
42199	Other miscellaneous durable goods whsle . . . . .	328	35 968	.1	.3
421990	Other miscellaneous durable goods whsle . . . . .	328	35 968	.1	.3
4219901	Musical instruments & supplies whsle . . . . .	7	558	Z	X
4219903	General merchandise (durable goods) whsle . . . . .	245	18 846	.1	X
4219904	Prerecorded media whsle . . . . .	28	4 465	Z	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle . . . . .	25	3 048	Z	X
4219906	Other durable goods whsle . . . . .	44	10 233	Z	5.2
422	Wholesale trade, nondurable goods . . . . .	8 066	34 043 680	98.3	51.5
4221	Paper & paper product whsle . . . . .	9	16 257	Z	73.7
4222	Drugs, & druggists' sundries whsle . . . . .	73	46 487	.1	.9
42221	Drugs, & druggists' sundries whsle . . . . .	73	46 487	.1	.9
422210	Drugs, & druggists' sundries whsle . . . . .	73	46 487	.1	.9
4222101	General-line drugs whsle . . . . .	43	14 051	Z	4.5
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	30	32 436	.1	X
4223	Apparel, piece goods, & notions whsle . . . . .	6 972	33 397 756	96.4	55.6
42231	Piece goods, notions, & other dry goods whsle . . . . .	104	72 185	.2	X
422310	Piece goods, notions, & other dry goods whsle . . . . .	104	72 185	.2	X
4223101	Piece goods—jobbers . . . . .	97	70 393	.2	X
4223102	Notions & other dry goods whsle . . . . .	7	1 792	Z	X
42232	Men's & boys' clothing & furnishings whsle . . . . .	5 006	28 899 322	83.4	55.5
422320	Men's & boys' clothing & furnishings whsle . . . . .	5 006	28 899 322	83.4	55.5
42233	Women's, children's, & infants' clothing & accessories whsle . . . . .	1 503	2 422 069	7.0	59.5
422330	Women's, children's, & infants' clothing & accessories whsle . . . . .	1 503	2 422 069	7.0	59.5
42234	Footwear whsle . . . . .	359	2 004 180	5.8	68.5
422340	Footwear whsle . . . . .	359	2 004 180	5.8	68.5

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>3800</b>	<b>Men's and boys' wear—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4224	Grocery & related products whsle .....	82	18 106	.1	8.3
42241	General-line grocery whsle .....	45	8 060	Z	X
422410	General-line grocery whsle .....	45	8 060	Z	X
4224103	Other general-line grocery whsle .....	43	6 574	Z	X
42249	Other grocery & related products whsle .....	28	9 337	Z	32.5
422490	Other grocery & related products whsle .....	28	9 337	Z	32.5
4224906	Other grocery specialties whsle .....	19	8 997	Z	36.7
4229	Miscellaneous nondurable goods whsle .....	917	562 378	1.6	1.2
42291	Farm supplies whsle .....	35	4 332	Z	4.9
422910	Farm supplies whsle .....	35	4 332	Z	4.9
4229101	Farm supplies—farm dealers .....	13	101	Z	X
4229102	Farm supplies—whsle distributors .....	22	4 231	Z	6.9
42299	Other miscellaneous nondurable goods whsle .....	878	557 974	1.6	1.1
422990	Other miscellaneous nondurable goods whsle .....	878	557 974	1.6	1.1
4229901	Art goods whsle .....	72	27 060	.1	27.0
4229902	General merchandise (nondurable goods) whsle .....	707	508 951	1.5	.1
4229903	Textile bags, bagging, & burlap whsle .....	15	4 878	Z	X
4229904	Other nondurable goods whsle .....	84	17 085	Z	25.4
<b>3900</b>	<b>Women's and children's wear .....</b>	<b>12 326</b>	<b>43 499 596</b>	<b>100.0</b>	<b>50.9</b>
421	Wholesale trade, durable goods .....	726	496 695	1.1	8.8
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	12	1 756	Z	80.1
42112	Motor vehicle supplies & new parts whsle .....	10	709	Z	52.5
421120	Motor vehicle supplies & new parts whsle .....	10	709	Z	52.5
4211202	Motor vehicle supplies & new parts—jobbers .....	8	245	Z	43.9
4212	Furniture & home furnishings whsle .....	104	302 997	.7	3.8
42121	Furniture whsle .....	7	17 766	Z	X
421210	Furniture whsle .....	7	17 766	Z	X
4212101	Household & lawn furniture whsle .....	7	17 766	Z	X
42122	Home furnishings whsle .....	97	285 231	.7	1.4
421220	Home furnishings whsle .....	97	285 231	.7	1.4
4212201	Household china, glassware, & crockery whsle .....	21	11 974	Z	X
4212202	Linens, domestics, draperies, & curtains whsle .....	51	265 194	.6	.7
4212203	Floor coverings whsle .....	6	278	Z	X
4212204	Other home furnishings whsle .....	19	7 785	Z	22.1
4214	Professional & commercial equipment & supplies whsle .....	17	23 517	.1	71.1
42146	Ophthalmic goods whsle .....	8	8 818	Z	50.0
421460	Ophthalmic goods whsle .....	8	8 818	Z	50.0
4215	Metal & mineral (except petroleum) whsle .....	14	15 330	Z	X
42151	Metal service centers & offices .....	11	6 317	Z	X
421510	Metal service centers & offices .....	11	6 317	Z	X
4215102	Nonferrous metal service centers & sales offices .....	8	3 074	Z	X
42151022	Nonferrous metal sales offices .....	6	1 892	Z	X
4216	Electrical goods whsle .....	31	11 605	Z	4.2
42162	Electrical appliance, television & radio set whsle .....	10	2 961	Z	14.3
421620	Electrical appliance, television & radio set whsle .....	10	2 961	Z	14.3
42169	Other electronic parts & equipment whsle .....	19	7 648	Z	.2
421690	Other electronic parts & equipment whsle .....	19	7 648	Z	.2
4216902	Electronic parts (excluding communications equipment) whsle .....	19	7 648	Z	.2
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	9	7 777	Z	50.1
42171	Hardware whsle .....	7	7 093	Z	X
421710	Hardware whsle .....	7	7 093	Z	X
4218	Machinery, equipment, & supplies whsle .....	13	3 480	Z	X
42183	Industrial machinery & equipment whsle .....	7	824	Z	X
421830	Industrial machinery & equipment whsle .....	7	824	Z	X
4218303	General-purpose industrial machinery & equipment whsle .....	6	493	Z	X
4219	Miscellaneous durable goods whsle .....	524	128 983	.3	3.6
42191	Sporting & recreational goods & supplies whsle .....	215	63 909	.1	8.3
421910	Sporting & recreational goods & supplies whsle .....	215	63 909	.1	8.3
42192	Toy & hobby goods & supplies whsle .....	36	4 069	Z	3.6
421920	Toy & hobby goods & supplies whsle .....	36	4 069	Z	3.6
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	99	37 524	.1	16.6
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	99	37 524	.1	16.6
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	97	37 416	.1	15.9
42199	Other miscellaneous durable goods whsle .....	173	21 981	.1	.1
421990	Other miscellaneous durable goods whsle .....	173	21 981	.1	.1
4219901	Musical instruments & supplies whsle .....	7	244	Z	X
4219903	General merchandise (durable goods) whsle .....	125	18 750	Z	X
4219904	Prerecorded media whsle .....	17	1 138	Z	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle .....	8	492	Z	X
42199042	Prerecorded video tapes whsle .....	9	646	Z	X
4219906	Other durable goods whsle .....	20	1 100	Z	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>3900</b>	<b>Women's and children's wear—Con.</b>				
422	Wholesale trade, nondurable goods .....	11 600	43 002 901	98.9	54.9
4221	Paper & paper product whsle .....	23	98 647	.2	27.3
42212	Stationery & office supplies whsle .....	10	25 053	.1	X
422120	Stationery & office supplies whsle .....	10	25 053	.1	X
42213	Industrial & personal service paper whsle .....	10	71 935	.2	63.6
422130	Industrial & personal service paper whsle .....	10	71 935	.2	63.6
4222	Drugs, & druggists' sundries whsle .....	89	231 491	.5	.7
42221	Drugs, & druggists' sundries whsle .....	89	231 491	.5	.7
422210	Drugs, & druggists' sundries whsle .....	89	231 491	.5	.7
4222101	General-line drugs whsle .....	44	13 330	Z	3.1
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	45	218 161	.5	X
4223	Apparel, piece goods, & notions whsle .....	10 603	42 422 403	97.5	53.3
42231	Piece goods, notions, & other dry goods whsle .....	152	166 140	.4	X
422310	Piece goods, notions, & other dry goods whsle .....	152	166 140	.4	X
4223101	Piece goods—jobbers .....	139	160 593	.4	X
4223102	Notions & other dry goods whsle .....	13	5 547	Z	X
42232	Men's & boys' clothing & furnishings whsle .....	1 910	3 557 560	8.2	51.0
422320	Men's & boys' clothing & furnishings whsle .....	1 910	3 557 560	8.2	51.0
42233	Women's, children's, & infants' clothing & accessories whsle .....	8 217	37 592 293	86.4	52.9
422330	Women's, children's, & infants' clothing & accessories whsle .....	8 217	37 592 293	86.4	52.9
42234	Footwear whsle .....	324	1 106 410	2.5	59.5
422340	Footwear whsle .....	324	1 106 410	2.5	59.5
4224	Grocery & related products whsle .....	91	61 344	.1	5.0
42241	General-line grocery whsle .....	47	45 772	.1	X
422410	General-line grocery whsle .....	47	45 772	.1	X
4224103	Other general-line grocery whsle .....	43	44 217	.1	X
42245	Confectionery whsle .....	6	1 224	Z	X
422450	Confectionery whsle .....	6	1 224	Z	X
42249	Other grocery & related products whsle .....	30	11 849	Z	21.6
422490	Other grocery & related products whsle .....	30	11 849	Z	21.6
4224906	Other grocery specialties whsle .....	20	11 042	Z	22.6
4226	Chemical & allied products whsle .....	9	5 191	Z	X
42269	Other chemical & allied products whsle .....	6	1 522	Z	X
422690	Other chemical & allied products whsle .....	6	1 522	Z	X
4226902	Other chemical & allied products whsle .....	6	1 522	Z	X
4229	Miscellaneous nondurable goods whsle .....	777	180 376	.4	9.8
42291	Farm supplies whsle .....	7	681	Z	X
422910	Farm supplies whsle .....	7	681	Z	X
4229102	Farm supplies—whsle distributors .....	6	125	Z	X
42299	Other miscellaneous nondurable goods whsle .....	769	179 657	.4	9.7
422990	Other miscellaneous nondurable goods whsle .....	769	179 657	.4	9.7
4229901	Art goods whsle .....	86	12 106	Z	10.0
4229902	General merchandise (nondurable goods) whsle .....	558	116 131	.3	2.8
4229903	Textile bags, bagging, & burlap whsle .....	14	4 111	Z	X
4229904	Other nondurable goods whsle .....	111	47 309	.1	28.9
<b>4000</b>	<b>Footwear .....</b>	<b>3 362</b>	<b>23 360 388</b>	<b>100.0</b>	<b>47.9</b>
421	Wholesale trade, durable goods .....	438	256 031	1.1	12.0
4212	Furniture & home furnishings whsle .....	20	6 320	Z	28.0
42122	Home furnishings whsle .....	20	6 320	Z	26.5
421220	Home furnishings whsle .....	20	6 320	Z	26.5
4212201	Household china, glassware, & crockery whsle .....	8	1 711	Z	X
4212202	Linens, domestics, draperies, & curtains whsle .....	8	2 311	Z	22.5
4213	Lumber & other construction materials whsle .....	8	426	Z	X
42139	Other construction materials whsle .....	8	426	Z	X
421390	Other construction materials whsle .....	8	426	Z	X
4213902	Other construction materials whsle .....	8	426	Z	X
4214	Professional & commercial equipment & supplies whsle .....	7	1 575	Z	71.7
42145	Medical, dental, & hospital equipment & supplies whsle .....	7	1 575	Z	67.2
421450	Medical, dental, & hospital equipment & supplies whsle .....	7	1 575	Z	67.2
4214501	Surgical, medical, & hospital supplies whsle .....	7	1 575	Z	66.2
4215	Metal & mineral (except petroleum) whsle .....	7	33 255	.1	X
42151	Metal service centers & offices .....	7	33 255	.1	X
421510	Metal service centers & offices .....	7	33 255	.1	X
4216	Electrical goods whsle .....	13	11 955	.1	X
42169	Other electronic parts & equipment whsle .....	10	11 658	.1	X
421690	Other electronic parts & equipment whsle .....	10	11 658	.1	X
4216902	Electronic parts (excluding communications equipment) whsle .....	10	11 658	.1	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	10	7 291	Z	.7
42171	Hardware whsle .....	10	7 291	Z	.8
421710	Hardware whsle .....	10	7 291	Z	.8
4218	Machinery, equipment, & supplies whsle .....	20	2 164	Z	X
42182	Farm & garden machinery & equipment whsle .....	7	378	Z	X
421820	Farm & garden machinery & equipment whsle .....	7	378	Z	X
4218201	Farm machinery & equipment—farm dealers .....	6	175	Z	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>4000</b>	<b>Footwear—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4219	Miscellaneous durable goods whsle . . . . .	351	192 290	.8	5.7
42191	Sporting & recreational goods & supplies whsle . . . . .	267	186 325	.8	5.5
421910	Sporting & recreational goods & supplies whsle . . . . .	267	186 325	.8	5.5
42192	Toy & hobby goods & supplies whsle . . . . .	17	1 745	Z	26.0
421920	Toy & hobby goods & supplies whsle . . . . .	17	1 745	Z	26.0
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	9	1 016	Z	5.2
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	9	1 016	Z	5.2
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	9	1 016	Z	4.9
42199	Other miscellaneous durable goods whsle . . . . .	58	3 204	Z	X
421990	Other miscellaneous durable goods whsle . . . . .	58	3 204	Z	X
4219903	General merchandise (durable goods) whsle . . . . .	45	2 839	Z	X
4219904	Prerecorded media whsle . . . . .	8	237	Z	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle . . . . .	6	61	Z	X
422	Wholesale trade, nondurable goods . . . . .	2 924	23 104 357	98.9	52.0
4221	Paper & paper product whsle . . . . .	8	14 321	.1	70.3
42213	Industrial & personal service paper whsle . . . . .	6	14 231	.1	71.6
422130	Industrial & personal service paper whsle . . . . .	6	14 231	.1	71.6
4222	Drugs, & druggists' sundries whsle . . . . .	18	9 988	Z	11.9
42221	Drugs, & druggists' sundries whsle . . . . .	18	9 988	Z	11.9
422210	Drugs, & druggists' sundries whsle . . . . .	18	9 988	Z	11.9
4222101	General-line drugs whsle . . . . .	18	9 988	Z	12.5
4223	Apparel, piece goods, & notions whsle . . . . .	2 555	21 251 552	91.0	59.0
42231	Piece goods, notions, & other dry goods whsle . . . . .	19	3 251	Z	X
422310	Piece goods, notions, & other dry goods whsle . . . . .	19	3 251	Z	X
4223101	Piece goods—jobbers . . . . .	14	2 435	Z	X
42232	Men's & boys' clothing & furnishings whsle . . . . .	447	276 954	1.2	56.0
422320	Men's & boys' clothing & furnishings whsle . . . . .	447	276 954	1.2	56.0
42233	Women's, children's, & infants' clothing & accessories whsle . . . . .	271	192 075	.8	53.5
422330	Women's, children's, & infants' clothing & accessories whsle . . . . .	271	192 075	.8	53.5
42234	Footwear whsle . . . . .	1 818	20 779 272	89.0	67.5
422340	Footwear whsle . . . . .	1 818	20 779 272	89.0	67.5
4224	Grocery & related products whsle . . . . .	51	110 458	.5	X
42241	General-line grocery whsle . . . . .	31	30 112	.1	X
422410	General-line grocery whsle . . . . .	31	30 112	.1	X
4224103	Other general-line grocery whsle . . . . .	30	28 640	.1	X
42249	Other grocery & related products whsle . . . . .	16	77 735	.3	X
422490	Other grocery & related products whsle . . . . .	16	77 735	.3	X
4224906	Other grocery specialties whsle . . . . .	9	3 534	Z	X
4225	Farm-product raw material whsle . . . . .	8	13 164	.1	X
4229	Miscellaneous nondurable goods whsle . . . . .	276	1 702 816	7.3	.3
42291	Farm supplies whsle . . . . .	24	799	Z	X
422910	Farm supplies whsle . . . . .	24	799	Z	X
4229101	Farm supplies—farm dealers . . . . .	24	799	Z	X
42299	Other miscellaneous nondurable goods whsle . . . . .	252	1 702 017	7.3	.2
422990	Other miscellaneous nondurable goods whsle . . . . .	252	1 702 017	7.3	.2
4229901	Art goods whsle . . . . .	18	1 605	Z	4.4
4229902	General merchandise (nondurable goods) whsle . . . . .	202	1 695 868	7.3	.1
4229904	Other nondurable goods whsle . . . . .	30	4 429	Z	23.9
<b>4100</b>	<b>Frozen foods (packaged) . . . . .</b>	<b>13 086</b>	<b>81 760 235</b>	<b>100.0</b>	<b>51.7</b>
421	Wholesale trade, durable goods . . . . .	185	120 840	.1	2.1
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	11	850	Z	X
42112	Motor vehicle supplies & new parts whsle . . . . .	9	732	Z	X
421120	Motor vehicle supplies & new parts whsle . . . . .	9	732	Z	X
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	9	732	Z	X
4214	Professional & commercial equipment & supplies whsle . . . . .	14	94 884	.1	8.2
42144	Other commercial equipment whsle . . . . .	10	93 936	.1	7.2
421440	Other commercial equipment whsle . . . . .	10	93 936	.1	7.2
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	10	93 936	.1	X
4219	Miscellaneous durable goods whsle . . . . .	139	17 250	Z	X
42199	Other miscellaneous durable goods whsle . . . . .	137	16 877	Z	X
421990	Other miscellaneous durable goods whsle . . . . .	137	16 877	Z	X
4219903	General merchandise (durable goods) whsle . . . . .	130	16 496	Z	X
4219906	Other durable goods whsle . . . . .	6	343	Z	X
422	Wholesale trade, nondurable goods . . . . .	12 901	81 639 395	99.9	53.1
4221	Paper & paper product whsle . . . . .	27	44 527	.1	66.7
42213	Industrial & personal service paper whsle . . . . .	23	42 707	.1	70.9
422130	Industrial & personal service paper whsle . . . . .	23	42 707	.1	70.9
4222	Drugs, & druggists' sundries whsle . . . . .	63	487 799	.6	87.7
42221	Drugs, & druggists' sundries whsle . . . . .	63	487 799	.6	87.7
422210	Drugs, & druggists' sundries whsle . . . . .	63	487 799	.6	87.7
4222101	General-line drugs whsle . . . . .	6	3 059	Z	90.8
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	57	484 740	.6	85.2

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>4100</b>	<b>Frozen foods (packaged)—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4224	Grocery & related products whsle .....	12 041	80 196 571	98.1	53.3
42241	General-line grocery whsle .....	3 553	20 228 652	24.7	45.2
422410	General-line grocery whsle .....	3 553	20 228 652	24.7	45.2
4224101	General-line grocery whsle, voluntary group .....	180	1 417 496	1.7	47.3
4224102	General-line grocery whsle, retail cooperative .....	191	1 041 801	1.3	42.2
4224103	Other general-line grocery whsle .....	3 182	17 769 355	21.7	45.4
42242	Packaged frozen food whsle .....	3 838	46 699 713	57.1	65.6
422420	Packaged frozen food whsle .....	3 838	46 699 713	57.1	65.6
42243	Dairy products, (except dried or canned) whsle .....	378	556 834	.7	28.2
422430	Dairy products, (except dried or canned) whsle .....	378	556 834	.7	28.2
4224302	Dairy product (except raw milk) whsle .....	373	550 402	.7	27.5
42244	Poultry & poultry product whsle .....	269	594 957	.7	37.7
422440	Poultry & poultry product whsle .....	269	594 957	.7	37.7
4224402	Poultry & poultry product (except live) whsle .....	268	584 977	.7	38.6
42245	Confectionery whsle .....	176	141 289	.2	14.7
422450	Confectionery whsle .....	176	141 289	.2	14.7
42246	Fish & seafood whsle .....	654	909 015	1.1	X
422460	Fish & seafood whsle .....	654	909 015	1.1	X
42247	Meat & meat product whsle .....	1 116	2 283 440	2.8	68.9
422470	Meat & meat product whsle .....	1 116	2 283 440	2.8	68.9
42248	Fresh fruit & vegetable whsle .....	471	318 124	.4	6.1
422480	Fresh fruit & vegetable whsle .....	471	318 124	.4	6.1
42249	Other grocery & related products whsle .....	1 586	8 464 547	10.4	51.5
422490	Other grocery & related products whsle .....	1 586	8 464 547	10.4	51.5
4224901	Coffee, tea, & spice whsle .....	67	200 080	.2	68.1
4224902	Bread & baked goods whsle .....	192	602 696	.7	X
4224903	Soft drinks whsle .....	109	86 118	.1	75.1
4224904	Canned goods whsle .....	385	1 555 169	1.9	67.7
4224905	Food & beverage basic materials whsle .....	98	293 224	.4	X
4224906	Other grocery specialties whsle .....	735	5 727 260	7.0	48.3
4225	Farm-product raw material whsle .....	14	2 832	Z	60.1
42251	Grain & field bean whsle .....	13	1 912	Z	72.3
422510	Grain & field bean whsle .....	13	1 912	Z	72.3
4226	Chemical & allied products whsle .....	9	13 099	Z	.4
42269	Other chemical & allied products whsle .....	8	5 271	Z	.7
422690	Other chemical & allied products whsle .....	8	5 271	Z	.7
4226902	Other chemical & allied products whsle .....	8	5 271	Z	.7
4229	Miscellaneous nondurable goods whsle .....	739	892 245	1.1	9.3
42294	Tobacco & tobacco product whsle .....	322	537 024	.7	6.0
422940	Tobacco & tobacco product whsle .....	322	537 024	.7	6.0
42299	Other miscellaneous nondurable goods whsle .....	413	352 618	.4	56.9
422990	Other miscellaneous nondurable goods whsle .....	413	352 618	.4	56.9
4229902	General merchandise (nondurable goods) whsle .....	392	343 782	.4	65.8
4229904	Other nondurable goods whsle .....	20	8 796	Z	41.8
<b>4200</b>	<b>Dairy products (excluding dried or canned) .....</b>	<b>10 518</b>	<b>56 607 052</b>	<b>100.0</b>	<b>48.2</b>
421	Wholesale trade, durable goods .....	21	30 138	.1	4.7
4214	Professional & commercial equipment & supplies whsle .....	12	25 130	Z	X
42144	Other commercial equipment whsle .....	12	25 130	Z	X
421440	Other commercial equipment whsle .....	12	25 130	Z	X
4214401	Restaurant & hotel equipment & supplies whsle .....	8	22 984	Z	X
422	Wholesale trade, nondurable goods .....	10 497	56 576 914	99.9	49.2
4221	Paper & paper product whsle .....	13	18 330	Z	77.1
42213	Industrial & personal service paper whsle .....	13	18 330	Z	73.9
422130	Industrial & personal service paper whsle .....	13	18 330	Z	73.9
4222	Drugs, & druggists' sundries whsle .....	7	1 222	Z	X
42221	Drugs, & druggists' sundries whsle .....	7	1 222	Z	X
422210	Drugs, & druggists' sundries whsle .....	7	1 222	Z	X
4224	Grocery & related products whsle .....	9 792	56 135 166	99.2	49.6
42241	General-line grocery whsle .....	3 451	11 897 584	21.0	45.7
422410	General-line grocery whsle .....	3 451	11 897 584	21.0	45.7
4224101	General-line grocery whsle, voluntary group .....	179	1 641 335	2.9	46.9
4224102	General-line grocery whsle, retail cooperative .....	180	1 600 017	2.8	41.3
4224103	Other general-line grocery whsle .....	3 092	8 656 232	15.3	46.2
42242	Packaged frozen food whsle .....	836	2 525 605	4.5	19.0
422420	Packaged frozen food whsle .....	836	2 525 605	4.5	19.0
42243	Dairy products, (except dried or canned) whsle .....	2 862	31 125 480	55.0	69.3
422430	Dairy products, (except dried or canned) whsle .....	2 862	31 125 480	55.0	69.3
4224301	Raw milk whsle .....	140	4 817 737	8.5	X
4224302	Dairy product (except raw milk) whsle .....	2 722	26 307 743	46.5	66.8
42244	Poultry & poultry product whsle .....	164	312 738	.6	7.2
422440	Poultry & poultry product whsle .....	164	312 738	.6	7.2
4224402	Poultry & poultry product (except live) whsle .....	163	310 362	.5	7.5
42245	Confectionery whsle .....	79	37 897	.1	56.3
422450	Confectionery whsle .....	79	37 897	.1	56.3
42246	Fish & seafood whsle .....	42	22 352	Z	X
422460	Fish & seafood whsle .....	42	22 352	Z	X
42247	Meat & meat product whsle .....	769	1 367 462	2.4	20.2
422470	Meat & meat product whsle .....	769	1 367 462	2.4	20.2
42248	Fresh fruit & vegetable whsle .....	333	121 780	.2	5.6
422480	Fresh fruit & vegetable whsle .....	333	121 780	.2	5.6

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>4200</b>	<b>Dairy products (excluding dried or canned)—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4224	Grocery & related products whsle—Con.				
42249	Other grocery & related products whsle .....	1 256	8 724 268	15.4	63.8
422490	Other grocery & related products whsle .....	1 256	8 724 268	15.4	63.8
4224901	Coffee, tea, & spice whsle .....	110	142 104	.3	38.6
4224902	Bread & baked goods whsle .....	85	152 638	.3	X
4224903	Soft drinks whsle .....	95	268 488	.5	77.2
4224904	Canned goods whsle .....	264	1 141 625	2.0	68.6
4224905	Food & beverage basic materials whsle .....	72	55 728	.1	X
4224906	Other grocery specialties whsle .....	630	6 963 685	12.3	67.9
4225	Farm-product raw material whsle .....	28	15 889	Z	72.4
42251	Grain & field bean whsle .....	16	11 247	Z	62.3
422510	Grain & field bean whsle .....	16	11 247	Z	62.3
42252	Livestock whsle .....	12	4 642	Z	71.4
422520	Livestock whsle .....	12	4 642	Z	71.4
4226	Chemical & allied products whsle .....	7	400	Z	60.2
42269	Other chemical & allied products whsle .....	7	400	Z	59.3
422690	Other chemical & allied products whsle .....	7	400	Z	59.3
4226902	Other chemical & allied products whsle .....	7	400	Z	59.7
4229	Miscellaneous nondurable goods whsle .....	646	405 419	.7	11.8
42294	Tobacco & tobacco product whsle .....	220	160 949	.3	7.6
422940	Tobacco & tobacco product whsle .....	220	160 949	.3	7.6
42299	Other miscellaneous nondurable goods whsle .....	421	239 332	.4	43.7
422990	Other miscellaneous nondurable goods whsle .....	421	239 332	.4	43.7
4229902	General merchandise (nondurable goods) whsle .....	416	238 926	.4	50.0
<b>4300</b>	<b>Poultry and poultry products .....</b>	<b>6 529</b>	<b>23 064 395</b>	<b>100.0</b>	<b>4.8</b>
421	Wholesale trade, durable goods .....	22	20 924	.1	X
4214	Professional & commercial equipment & supplies whsle .....	7	4 841	Z	X
42144	Other commercial equipment whsle .....	6	4 689	Z	X
421440	Other commercial equipment whsle .....	6	4 689	Z	X
422	Wholesale trade, nondurable goods .....	6 507	23 043 471	99.9	4.9
4221	Paper & paper product whsle .....	13	10 108	Z	X
42213	Industrial & personal service paper whsle .....	13	10 108	Z	X
422130	Industrial & personal service paper whsle .....	13	10 108	Z	X
4224	Grocery & related products whsle .....	5 967	22 780 994	98.8	4.9
42241	General-line grocery whsle .....	1 872	5 591 307	24.2	.4
422410	General-line grocery whsle .....	1 872	5 591 307	24.2	.4
4224101	General-line grocery whsle, voluntary group .....	148	325 613	1.4	X
4224102	General-line grocery whsle, retail cooperative .....	142	259 303	1.1	X
4224103	Other general-line grocery whsle .....	1 582	5 006 391	21.7	.6
42242	Packaged frozen food whsle .....	806	2 651 080	11.5	2.5
422420	Packaged frozen food whsle .....	806	2 651 080	11.5	2.5
42243	Dairy products, (except dried or canned) whsle .....	265	389 179	1.7	3.1
422430	Dairy products, (except dried or canned) whsle .....	265	389 179	1.7	3.1
4224302	Dairy product (except raw milk) whsle .....	263	387 766	1.7	3.1
42244	Poultry & poultry product whsle .....	1 040	10 533 224	45.7	47.2
422440	Poultry & poultry product whsle .....	1 040	10 533 224	45.7	47.2
4224401	Live poultry whsle .....	50	293 626	1.3	X
4224402	Poultry & poultry product (except live) whsle .....	990	10 239 598	44.4	47.4
42245	Confectionery whsle .....	6	1 969	Z	X
422450	Confectionery whsle .....	6	1 969	Z	X
42246	Fish & seafood whsle .....	76	74 412	.3	X
422460	Fish & seafood whsle .....	76	74 412	.3	X
42247	Meat & meat product whsle .....	1 389	2 905 392	12.6	.5
422470	Meat & meat product whsle .....	1 389	2 905 392	12.6	.5
42248	Fresh fruit & vegetable whsle .....	240	75 043	.3	.1
422480	Fresh fruit & vegetable whsle .....	240	75 043	.3	.1
42249	Other grocery & related products whsle .....	273	559 388	2.4	.2
422490	Other grocery & related products whsle .....	273	559 388	2.4	.2
4224901	Coffee, tea, & spice whsle .....	13	10 873	Z	X
4224902	Bread & baked goods whsle .....	28	33 276	.1	X
4224903	Soft drinks whsle .....	28	67 404	.3	X
4224904	Canned goods whsle .....	51	84 494	.4	X
4224905	Food & beverage basic materials whsle .....	6	2 218	Z	X
4224906	Other grocery specialties whsle .....	147	361 123	1.6	.3
4225	Farm-product raw material whsle .....	25	4 018	Z	73.6
42251	Grain & field bean whsle .....	13	3 111	Z	72.5
422510	Grain & field bean whsle .....	13	3 111	Z	72.5
42252	Livestock whsle .....	12	907	Z	70.0
422520	Livestock whsle .....	12	907	Z	70.0
4229	Miscellaneous nondurable goods whsle .....	501	247 551	1.1	X
42291	Farm supplies whsle .....	27	46 338	.2	.3
422910	Farm supplies whsle .....	27	46 338	.2	.3
4229101	Farm supplies—farm dealers .....	7	64	Z	X
4229102	Farm supplies—whsle distributors .....	20	46 274	.2	.3
42294	Tobacco & tobacco product whsle .....	47	53 201	.2	X
422940	Tobacco & tobacco product whsle .....	47	53 201	.2	X
42299	Other miscellaneous nondurable goods whsle .....	427	148 012	.6	X
422990	Other miscellaneous nondurable goods whsle .....	427	148 012	.6	X
4229902	General merchandise (nondurable goods) whsle .....	424	142 878	.6	X

See footnotes at end of table.



**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>4400</b>	<b>Confectionery</b>	<b>7 728</b>	<b>35 018 012</b>	<b>100.0</b>	<b>13.5</b>
421	Wholesale trade, durable goods	70	46 090	.1	16.7
4214	Professional & commercial equipment & supplies whsle	7	2 223	Z	61.7
42144	Other commercial equipment whsle	7	2 223	Z	60.9
421440	Other commercial equipment whsle	7	2 223	Z	60.9
4214401	Restaurant & hotel equipment & supplies whsle	6	2 150	Z	X
4216	Electrical goods whsle	9	258	Z	12.9
42169	Other electronic parts & equipment whsle	7	120	Z	68.9
421690	Other electronic parts & equipment whsle	7	120	Z	68.9
4216902	Electronic parts (excluding communications equipment) whsle	7	120	Z	66.5
4219	Miscellaneous durable goods whsle	40	40 914	.1	14.3
42191	Sporting & recreational goods & supplies whsle	7	9 748	Z	X
421910	Sporting & recreational goods & supplies whsle	7	9 748	Z	X
42192	Toy & hobby goods & supplies whsle	29	27 259	.1	28.1
421920	Toy & hobby goods & supplies whsle	29	27 259	.1	28.1
<b>422</b>	<b>Wholesale trade, nondurable goods</b>	<b>7 658</b>	<b>34 971 922</b>	<b>99.9</b>	<b>13.8</b>
4221	Paper & paper product whsle	43	37 371	.1	5.1
42212	Stationery & office supplies whsle	6	8 289	Z	.3
422120	Stationery & office supplies whsle	6	8 289	Z	.3
42213	Industrial & personal service paper whsle	37	29 082	.1	11.3
422130	Industrial & personal service paper whsle	37	29 082	.1	11.3
4222	Drugs, & druggists' sundries whsle	110	974 067	2.8	.5
42221	Drugs, & druggists' sundries whsle	110	974 067	2.8	.5
422210	Drugs, & druggists' sundries whsle	110	974 067	2.8	.5
4222101	General-line drugs whsle	44	99 393	.3	.5
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	66	874 674	2.5	.5
4224	Grocery & related products whsle	6 098	30 978 892	88.5	17.0
42241	General-line grocery whsle	2 056	3 065 460	8.8	.1
422410	General-line grocery whsle	2 056	3 065 460	8.8	.1
4224101	General-line grocery whsle, voluntary group	122	276 681	.8	X
4224102	General-line grocery whsle, retail cooperative	58	133 572	.4	.2
4224103	Other general-line grocery whsle	1 876	2 655 207	7.6	.2
42242	Packaged frozen food whsle	267	398 230	1.1	.5
422420	Packaged frozen food whsle	267	398 230	1.1	.5
42243	Dairy products, (except dried or canned) whsle	80	32 232	.1	4.0
422430	Dairy products, (except dried or canned) whsle	80	32 232	.1	4.0
4224302	Dairy product (except raw milk) whsle	80	32 232	.1	4.0
42244	Poultry & poultry product whsle	16	5 627	Z	X
422440	Poultry & poultry product whsle	16	5 627	Z	X
4224402	Poultry & poultry product (except live) whsle	16	5 627	Z	X
42245	Confectionery whsle	2 621	25 557 539	73.0	78.6
422450	Confectionery whsle	2 621	25 557 539	73.0	78.6
42246	Fish & seafood whsle	24	1 952	Z	X
422460	Fish & seafood whsle	24	1 952	Z	X
42247	Meat & meat product whsle	82	14 262	Z	.5
422470	Meat & meat product whsle	82	14 262	Z	.5
42248	Fresh fruit & vegetable whsle	58	22 556	.1	5.9
422480	Fresh fruit & vegetable whsle	58	22 556	.1	5.9
42249	Other grocery & related products whsle	894	1 881 034	5.4	5.7
422490	Other grocery & related products whsle	894	1 881 034	5.4	5.7
4224901	Coffee, tea, & spice whsle	128	52 784	.2	13.8
4224902	Bread & baked goods whsle	112	91 558	.3	X
4224903	Soft drinks whsle	127	87 533	.3	4.9
4224904	Canned goods whsle	108	479 004	1.4	.3
4224905	Food & beverage basic materials whsle	53	31 060	.1	X
4224906	Other grocery specialties whsle	366	1 139 095	3.3	8.2
4225	Farm-product raw material whsle	6	21 069	.1	1.3
42251	Grain & field bean whsle	6	21 069	.1	1.3
422510	Grain & field bean whsle	6	21 069	.1	1.3
4227	Petroleum & petroleum products whsle	31	1 452	Z	41.7
42271	Petroleum bulk stations & terminals	31	1 452	Z	43.8
422710	Petroleum bulk stations & terminals	31	1 452	Z	43.8
4227101	Petroleum bulk stations & terminals (except LP)	31	1 452	Z	43.9
42271011	Petroleum bulk stations (except LP)	31	1 452	Z	39.8
4228	Beer, wine, & distilled alcoholic beverage whsle	63	12 595	Z	X
42281	Beer & ale whsle	52	8 543	Z	X
422810	Beer & ale whsle	52	8 543	Z	X
42282	Wine & distilled alcoholic beverage whsle	11	4 052	Z	X
422820	Wine & distilled alcoholic beverage whsle	11	4 052	Z	X
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	11	4 052	Z	X
4229	Miscellaneous nondurable goods whsle	1 302	2 943 175	8.4	2.3
42293	Flower, nursery stock, & florists' supplies whsle	11	1 620	Z	X
422930	Flower, nursery stock, & florists' supplies whsle	11	1 620	Z	X
42294	Tobacco & tobacco product whsle	999	2 786 973	8.0	1.4
422940	Tobacco & tobacco product whsle	999	2 786 973	8.0	1.4
42299	Other miscellaneous nondurable goods whsle	288	153 396	.4	18.6
422990	Other miscellaneous nondurable goods whsle	288	153 396	.4	18.6
4229901	Art goods whsle	24	9 458	Z	17.8
4229902	General merchandise (nondurable goods) whsle	247	126 447	.4	18.3
4229904	Other nondurable goods whsle	17	17 491	.1	55.4

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>4500</b>	<b>Fish and seafoods (excluding canned and frozen packaged) . . . . .</b>	<b>5 591</b>	<b>15 780 128</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods . . . . .	73	5 192	Z	X
4214	Professional & commercial equipment & supplies whse . . . . .	10	2 791	Z	X
42144	Other commercial equipment whse . . . . .	7	2 594	Z	X
421440	Other commercial equipment whse . . . . .	7	2 594	Z	X
4219	Miscellaneous durable goods whse . . . . .	61	1 429	Z	X
42199	Other miscellaneous durable goods whse . . . . .	58	831	Z	X
421990	Other miscellaneous durable goods whse . . . . .	58	831	Z	X
4219903	General merchandise (durable goods) whse . . . . .	58	831	Z	X
422	Wholesale trade, nondurable goods . . . . .	5 518	15 774 936	100.0	X
4224	Grocery & related products whse . . . . .	5 368	15 694 520	99.5	X
42241	General-line grocery whse . . . . .	1 059	1 950 606	12.4	X
422410	General-line grocery whse . . . . .	1 059	1 950 606	12.4	X
4224101	General-line grocery whse, voluntary group . . . . .	54	105 486	.7	X
4224102	General-line grocery whse, retail cooperative . . . . .	23	20 754	.1	X
4224103	Other general-line grocery whse . . . . .	982	1 824 366	11.6	X
42242	Packaged frozen food whse . . . . .	506	1 029 835	6.5	X
422420	Packaged frozen food whse . . . . .	506	1 029 835	6.5	X
42243	Dairy products, (except dried or canned) whse . . . . .	84	64 791	.4	X
422430	Dairy products, (except dried or canned) whse . . . . .	84	64 791	.4	X
4224302	Dairy product (except raw milk) whse . . . . .	84	64 791	.4	X
42244	Poultry & poultry product whse . . . . .	122	126 315	.8	X
422440	Poultry & poultry product whse . . . . .	122	126 315	.8	X
4224402	Poultry & poultry product (except live) whse . . . . .	122	126 315	.8	X
42245	Confectionery whse . . . . .	7	2 528	Z	X
422450	Confectionery whse . . . . .	7	2 528	Z	X
42246	Fish & seafood whse . . . . .	2 960	11 980 018	75.9	X
422460	Fish & seafood whse . . . . .	2 960	11 980 018	75.9	X
42247	Meat & meat product whse . . . . .	360	340 651	2.2	X
422470	Meat & meat product whse . . . . .	360	340 651	2.2	X
42248	Fresh fruit & vegetable whse . . . . .	98	64 206	.4	X
422480	Fresh fruit & vegetable whse . . . . .	98	64 206	.4	X
42249	Other grocery & related products whse . . . . .	172	135 570	.9	X
422490	Other grocery & related products whse . . . . .	172	135 570	.9	X
4224901	Coffee, tea, & spice whse . . . . .	13	1 843	.0	X
4224902	Bread & baked goods whse . . . . .	15	6 115	.0	X
4224903	Soft drinks whse . . . . .	15	15 374	.1	X
4224904	Canned goods whse . . . . .	38	23 523	.1	X
4224905	Food & beverage basic materials whse . . . . .	17	11 008	.1	X
4224906	Other grocery specialties whse . . . . .	74	77 907	.5	X
4225	Farm-product raw material whse . . . . .	7	2 081	Z	X
42251	Grain & field bean whse . . . . .	7	2 081	Z	X
422510	Grain & field bean whse . . . . .	7	2 081	Z	X
4229	Miscellaneous nondurable goods whse . . . . .	142	78 306	.5	X
42299	Other miscellaneous nondurable goods whse . . . . .	140	77 321	.5	X
422990	Other miscellaneous nondurable goods whse . . . . .	140	77 321	.5	X
4229902	General merchandise (nondurable goods) whse . . . . .	134	73 820	.5	X
4229904	Other nondurable goods whse . . . . .	6	3 501	Z	X
<b>4600</b>	<b>Meat and meat products (fresh and unpackaged) . . . . .</b>	<b>8 690</b>	<b>61 682 304</b>	<b>100.0</b>	<b>41.7</b>
421	Wholesale trade, durable goods . . . . .	36	232 917	.4	72.8
4214	Professional & commercial equipment & supplies whse . . . . .	8	13 705	Z	X
42144	Other commercial equipment whse . . . . .	6	13 196	Z	X
421440	Other commercial equipment whse . . . . .	6	13 196	Z	X
4214401	Restaurant & hotel equipment & supplies whse . . . . .	6	13 196	Z	X
4219	Miscellaneous durable goods whse . . . . .	19	214 224	.3	68.2
42199	Other miscellaneous durable goods whse . . . . .	14	199 110	.3	62.0
421990	Other miscellaneous durable goods whse . . . . .	14	199 110	.3	62.0
4219903	General merchandise (durable goods) whse . . . . .	14	199 110	.3	59.0
422	Wholesale trade, nondurable goods . . . . .	8 654	61 449 387	99.6	42.5
4221	Paper & paper product whse . . . . .	6	17 940	Z	67.6
42213	Industrial & personal service paper whse . . . . .	6	17 940	Z	64.7
422130	Industrial & personal service paper whse . . . . .	6	17 940	Z	64.7
4222	Drugs, & druggists' sundries whse . . . . .	11	1 716	Z	49.1
42221	Drugs, & druggists' sundries whse . . . . .	11	1 716	Z	49.1
422210	Drugs, & druggists' sundries whse . . . . .	11	1 716	Z	49.1
4222101	General-line drugs whse . . . . .	11	1 716	Z	51.3
4224	Grocery & related products whse . . . . .	8 031	60 808 251	98.6	42.8
42241	General-line grocery whse . . . . .	2 396	11 148 863	18.1	38.8
422410	General-line grocery whse . . . . .	2 396	11 148 863	18.1	38.8
4224101	General-line grocery whse, voluntary group . . . . .	168	1 765 698	2.9	44.0
4224102	General-line grocery whse, retail cooperative . . . . .	163	1 860 940	3.0	35.7
4224103	Other general-line grocery whse . . . . .	2 065	7 522 225	12.2	38.4
42242	Packaged frozen food whse . . . . .	557	1 803 670	2.9	27.6
422420	Packaged frozen food whse . . . . .	557	1 803 670	2.9	27.6
42243	Dairy products, (except dried or canned) whse . . . . .	283	676 086	1.1	36.6
422430	Dairy products, (except dried or canned) whse . . . . .	283	676 086	1.1	36.6
4224302	Dairy product (except raw milk) whse . . . . .	278	670 295	1.1	35.9
42244	Poultry & poultry product whse . . . . .	290	1 050 864	1.7	28.1
422440	Poultry & poultry product whse . . . . .	290	1 050 864	1.7	28.1
4224402	Poultry & poultry product (except live) whse . . . . .	290	1 050 864	1.7	28.4
42245	Confectionery whse . . . . .	88	39 879	.1	21.7
422450	Confectionery whse . . . . .	88	39 879	.1	21.7
42246	Fish & seafood whse . . . . .	46	22 271	Z	X
422460	Fish & seafood whse . . . . .	46	22 271	Z	X
42247	Meat & meat product whse . . . . .	3 557	41 314 321	67.0	49.1
422470	Meat & meat product whse . . . . .	3 557	41 314 321	67.0	49.1

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>4600</b>	<b>Meat and meat products (fresh and unpackaged)—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4224	Grocery & related products whsle—Con.				
42248	Fresh fruit & vegetable whsle .....	199	89 105	.1	6.7
422480	Fresh fruit & vegetable whsle .....	199	89 105	.1	6.7
42249	Other grocery & related products whsle .....	615	4 663 192	7.6	53.0
422490	Other grocery & related products whsle .....	615	4 663 192	7.6	53.0
4224901	Coffee, tea, & spice whsle .....	36	174 521	.3	71.5
4224902	Bread & baked goods whsle .....	91	218 331	.4	X
4224903	Soft drinks whsle .....	30	72 923	.1	77.9
4224904	Canned goods whsle .....	105	358 910	.6	48.1
4224905	Food & beverage basic materials whsle .....	18	4 845	Z	X
4224906	Other grocery specialties whsle .....	335	3 833 662	6.2	55.1
4225	Farm-product raw material whsle .....	25	141 561	.2	.5
42251	Grain & field bean whsle .....	16	128 186	.2	.5
422510	Grain & field bean whsle .....	16	128 186	.2	.5
4229	Miscellaneous nondurable goods whsle .....	575	454 790	.7	14.0
42294	Tobacco & tobacco product whsle .....	129	162 476	.3	9.7
422940	Tobacco & tobacco product whsle .....	129	162 476	.3	9.7
42299	Other miscellaneous nondurable goods whsle .....	443	292 289	.5	34.0
422990	Other miscellaneous nondurable goods whsle .....	443	292 289	.5	34.0
4229902	General merchandise (nondurable goods) whsle .....	435	259 980	.4	33.0
<b>4700</b>	<b>Fresh fruits and vegetables .....</b>	<b>10 100</b>	<b>52 385 161</b>	<b>100.0</b>	<b>18.1</b>
421	Wholesale trade, durable goods .....	98	27 507	.1	X
4219	Miscellaneous durable goods whsle .....	88	18 673	Z	X
42199	Other miscellaneous durable goods whsle .....	86	17 741	Z	X
421990	Other miscellaneous durable goods whsle .....	86	17 741	Z	X
4219903	General merchandise (durable goods) whsle .....	86	17 741	Z	X
422	Wholesale trade, nondurable goods .....	10 002	52 357 654	99.9	18.6
4224	Grocery & related products whsle .....	9 460	52 087 759	99.4	18.4
42241	General-line grocery whsle .....	2 056	4 735 678	9.0	.1
422410	General-line grocery whsle .....	2 056	4 735 678	9.0	.1
4224101	General-line grocery whsle, voluntary group .....	152	810 018	1.5	.1
4224102	General-line grocery whsle, retail cooperative .....	66	781 181	1.5	X
4224103	Other general-line grocery whsle .....	1 838	3 144 479	6.0	.1
42242	Packaged frozen food whsle .....	477	927 435	1.8	1.3
422420	Packaged frozen food whsle .....	477	927 435	1.8	1.3
42243	Dairy products, (except dried or canned) whsle .....	92	108 279	.2	5.7
422430	Dairy products, (except dried or canned) whsle .....	92	108 279	.2	5.7
4224302	Dairy product (except raw milk) whsle .....	90	108 239	.2	5.7
42244	Poultry & poultry product whsle .....	45	43 418	.1	X
422440	Poultry & poultry product whsle .....	45	43 418	.1	X
4224402	Poultry & poultry product (except live) whsle .....	44	42 944	.1	X
42245	Confectionery whsle .....	10	2 844	Z	X
422450	Confectionery whsle .....	10	2 844	Z	X
42246	Fish & seafood whsle .....	49	9 586	Z	X
422460	Fish & seafood whsle .....	49	9 586	Z	X
42247	Meat & meat product whsle .....	241	664 933	1.3	2.8
422470	Meat & meat product whsle .....	241	664 933	1.3	2.8
42248	Fresh fruit & vegetable whsle .....	6 121	44 490 311	84.9	67.3
422480	Fresh fruit & vegetable whsle .....	6 121	44 490 311	84.9	67.3
42249	Other grocery & related products whsle .....	369	1 105 275	2.1	.6
422490	Other grocery & related products whsle .....	369	1 105 275	2.1	.6
4224901	Coffee, tea, & spice whsle .....	11	33 484	.1	1.7
4224902	Bread & baked goods whsle .....	23	53 968	.1	X
4224903	Soft drinks whsle .....	32	58 124	.1	X
4224904	Canned goods whsle .....	77	145 225	.3	X
4224905	Food & beverage basic materials whsle .....	34	9 530	Z	X
4224906	Other grocery specialties whsle .....	192	804 944	1.5	.8
4225	Farm-product raw material whsle .....	36	36 777	.1	9.3
42251	Grain & field bean whsle .....	22	29 183	.1	9.9
422510	Grain & field bean whsle .....	22	29 183	.1	9.9
42252	Livestock whsle .....	6	2 788	Z	X
422520	Livestock whsle .....	6	2 788	Z	X
42259	Other farm product raw material whsle .....	8	4 806	Z	X
422590	Other farm product raw material whsle .....	8	4 806	Z	X
4225905	Other farm-product raw material whsle .....	8	4 806	Z	X
4229	Miscellaneous nondurable goods whsle .....	497	209 926	.4	1.8
42291	Farm supplies whsle .....	11	42 937	.1	X
422910	Farm supplies whsle .....	11	42 937	.1	X
4229102	Farm supplies—whsle distributors .....	11	42 937	.1	X
42294	Tobacco & tobacco product whsle .....	20	11 942	Z	7.5
422940	Tobacco & tobacco product whsle .....	20	11 942	Z	7.5
42299	Other miscellaneous nondurable goods whsle .....	463	151 909	.3	1.3
422990	Other miscellaneous nondurable goods whsle .....	463	151 909	.3	1.3
4229902	General merchandise (nondurable goods) whsle .....	463	151 909	.3	1.4

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>4800</b>	<b>Coffee, tea, and spices</b> .....	<b>9 068</b>	<b>22 111 086</b>	<b>100.0</b>	<b>45.6</b>
421	Wholesale trade, durable goods .....	123	45 894	.2	36.0
4214	Professional & commercial equipment & supplies whsle .....	37	7 326	Z	64.7
42144	Other commercial equipment whsle .....	34	6 598	Z	62.7
421440	Other commercial equipment whsle .....	34	6 598	Z	62.7
4214401	Restaurant & hotel equipment & supplies whsle .....	25	5 593	Z	X
4214402	Store machines & equipment whsle .....	9	1 005	Z	62.9
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	6	31 002	.1	72.3
42171	Hardware whsle .....	6	31 002	.1	74.6
421710	Hardware whsle .....	6	31 002	.1	74.6
4219	Miscellaneous durable goods whsle .....	72	2 427	Z	X
42199	Other miscellaneous durable goods whsle .....	71	2 164	Z	X
421990	Other miscellaneous durable goods whsle .....	71	2 164	Z	X
4219903	General merchandise (durable goods) whsle .....	70	2 087	Z	X
422	Wholesale trade, nondurable goods .....	8 945	22 065 192	99.8	46.6
4221	Paper & paper product whsle .....	34	13 812	.1	64.4
42213	Industrial & personal service paper whsle .....	31	13 379	.1	62.0
422130	Industrial & personal service paper whsle .....	31	13 379	.1	62.0
4222	Drugs, & druggists' sundries whsle .....	87	1 164 201	5.3	87.7
42221	Drugs, & druggists' sundries whsle .....	87	1 164 201	5.3	87.7
422210	Drugs, & druggists' sundries whsle .....	87	1 164 201	5.3	87.7
4222101	General-line drugs whsle .....	20	2 974	Z	76.6
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	67	1 161 227	5.3	85.2
4224	Grocery & related products whsle .....	7 961	20 083 562	90.8	47.2
42241	General-line grocery whsle .....	3 063	4 676 893	21.2	42.9
422410	General-line grocery whsle .....	3 063	4 676 893	21.2	42.9
4224101	General-line grocery whsle, voluntary group .....	181	681 080	3.1	48.1
4224102	General-line grocery whsle, retail cooperative .....	197	719 317	3.3	44.6
4224103	Other general-line grocery whsle .....	2 685	3 276 496	14.8	41.7
42242	Packaged frozen food whsle .....	614	596 628	2.7	19.4
422420	Packaged frozen food whsle .....	614	596 628	2.7	19.4
42243	Dairy products, (except dried or canned) whsle .....	163	40 464	.2	20.0
422430	Dairy products, (except dried or canned) whsle .....	163	40 464	.2	20.0
4224302	Dairy product (except raw milk) whsle .....	162	40 452	.2	19.8
42244	Poultry & poultry product whsle .....	23	635 732	2.9	52.0
422440	Poultry & poultry product whsle .....	23	635 732	2.9	52.0
4224402	Poultry & poultry product (except live) whsle .....	22	634 781	2.9	53.7
42245	Confectionery whsle .....	214	257 119	1.2	9.6
422450	Confectionery whsle .....	214	257 119	1.2	9.6
42246	Fish & seafood whsle .....	17	1 842	Z	X
422460	Fish & seafood whsle .....	17	1 842	Z	X
42247	Meat & meat product whsle .....	187	52 284	.2	27.4
422470	Meat & meat product whsle .....	187	52 284	.2	27.4
42248	Fresh fruit & vegetable whsle .....	154	39 740	.2	6.9
422480	Fresh fruit & vegetable whsle .....	154	39 740	.2	6.9
42249	Other grocery & related products whsle .....	3 526	13 782 860	62.3	61.9
422490	Other grocery & related products whsle .....	3 526	13 782 860	62.3	61.9
4224901	Coffee, tea, & spice whsle .....	1 788	10 735 796	48.6	59.4
4224902	Bread & baked goods whsle .....	138	53 566	.2	X
4224903	Soft drinks whsle .....	492	454 196	2.1	71.4
4224904	Canned goods whsle .....	344	541 694	2.5	73.3
4224905	Food & beverage basic materials whsle .....	65	36 714	.2	X
4224906	Other grocery specialties whsle .....	699	1 960 894	8.9	61.1
4225	Farm-product raw material whsle .....	53	99 790	.5	12.0
42251	Grain & field bean whsle .....	50	91 340	.4	12.6
422510	Grain & field bean whsle .....	50	91 340	.4	12.6
4226	Chemical & allied products whsle .....	59	4 752	Z	X
42269	Other chemical & allied products whsle .....	58	4 693	Z	X
422690	Other chemical & allied products whsle .....	58	4 693	Z	X
4226902	Other chemical & allied products whsle .....	58	4 693	Z	X
4229	Miscellaneous nondurable goods whsle .....	746	257 452	1.2	8.8
42291	Farm supplies whsle .....	6	509	Z	X
422910	Farm supplies whsle .....	6	509	Z	X
4229102	Farm supplies—whsle distributors .....	6	509	Z	X
42294	Tobacco & tobacco product whsle .....	339	201 340	.9	8.4
422940	Tobacco & tobacco product whsle .....	339	201 340	.9	8.4
42299	Other miscellaneous nondurable goods whsle .....	401	55 603	.3	22.7
422990	Other miscellaneous nondurable goods whsle .....	401	55 603	.3	22.7
4229902	General merchandise (nondurable goods) whsle .....	382	47 364	.2	25.3
4229904	Other nondurable goods whsle .....	15	924	Z	9.8

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>4820</b>	<b>Bread and baked goods</b> .....	<b>7 508</b>	<b>23 756 450</b>	<b>100.0</b>	<b>54.1</b>
421	Wholesale trade, durable goods .....	23	8 329	Z	48.7
4214	Professional & commercial equipment & supplies whsle.....	9	800	Z	41.1
4219	Miscellaneous durable goods whsle .....	6	1 848	Z	X
422	Wholesale trade, nondurable goods .....	7 485	23 748 121	100.0	55.2
4221	Paper & paper product whsle .....	13	16 013	.1	69.2
42213	Industrial & personal service paper whsle .....	12	15 773	.1	66.8
422130	Industrial & personal service paper whsle .....	12	15 773	.1	66.8
4222	Drugs, & druggists' sundries whsle .....	62	184 045	.8	87.7
42221	Drugs, & druggists' sundries whsle .....	62	184 045	.8	87.7
422210	Drugs, & druggists' sundries whsle .....	62	184 045	.8	87.7
4222101	General-line drugs whsle .....	9	778	Z	91.7
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	53	183 267	.8	85.2
4224	Grocery & related products whsle .....	7 059	23 500 052	98.9	50.4
42241	General-line grocery whsle .....	1 824	2 934 024	12.4	55.0
422410	General-line grocery whsle .....	1 824	2 934 024	12.4	55.0
4224101	General-line grocery whsle, voluntary group .....	126	286 007	1.2	56.1
4224102	General-line grocery whsle, retail cooperative .....	152	187 078	.8	54.1
4224103	Other general-line grocery whsle.....	1 546	2 460 939	10.4	54.8
42242	Packaged frozen food whsle .....	373	498 446	2.1	22.9
422420	Packaged frozen food whsle .....	373	498 446	2.1	22.9
42243	Dairy products, (except dried or canned) whsle .....	156	69 005	.3	7.3
422430	Dairy products, (except dried or canned) whsle .....	156	69 005	.3	7.3
4224302	Dairy product (except raw milk) whsle .....	153	68 797	.3	7.2
42244	Poultry & poultry product whsle .....	26	20 043	.1	16.8
422440	Poultry & poultry product whsle .....	26	20 043	.1	16.8
4224402	Poultry & poultry product (except live) whsle .....	26	20 043	.1	17.0
42245	Confectionery whsle.....	239	198 443	.8	17.4
422450	Confectionery whsle.....	239	198 443	.8	17.4
42246	Fish & seafood whsle.....	28	7 336	Z	X
422460	Fish & seafood whsle.....	28	7 336	Z	X
42247	Meat & meat product whsle .....	197	132 638	.6	16.6
422470	Meat & meat product whsle .....	197	132 638	.6	16.6
42248	Fresh fruit & vegetable whsle .....	103	155 281	.7	2.9
422480	Fresh fruit & vegetable whsle .....	103	155 281	.7	2.9
42249	Other grocery & related products whsle .....	4 113	19 484 836	82.0	57.0
422490	Other grocery & related products whsle .....	4 113	19 484 836	82.0	57.0
4224901	Coffee, tea, & spice whsle .....	98	49 276	.2	70.8
4224902	Bread & baked goods whsle .....	3 290	18 379 709	77.4	X
4224903	Soft drinks whsle .....	127	76 662	.3	63.5
4224904	Canned goods whsle .....	180	224 572	.9	51.9
4224905	Food & beverage basic materials whsle.....	24	10 796	Z	X
4224906	Other grocery specialties whsle .....	394	743 821	3.1	62.1
4225	Farm-product raw material whsle .....	8	393	Z	5.8
42251	Grain & field bean whsle .....	8	393	Z	6.1
422510	Grain & field bean whsle .....	8	393	Z	6.1
4229	Miscellaneous nondurable goods whsle .....	333	40 417	.2	48.9
42294	Tobacco & tobacco product whsle .....	42	21 145	.1	71.2
422940	Tobacco & tobacco product whsle .....	42	21 145	.1	71.2
42299	Other miscellaneous nondurable goods whsle .....	291	19 272	.1	35.1
422990	Other miscellaneous nondurable goods whsle .....	291	19 272	.1	35.1
4229901	Art goods whsle .....	9	3 492	Z	X
4229902	General merchandise (nondurable goods) whsle .....	278	15 766	.1	38.2
<b>4830</b>	<b>Canned foods</b> .....	<b>9 298</b>	<b>56 690 488</b>	<b>100.0</b>	<b>44.2</b>
421	Wholesale trade, durable goods .....	209	106 955	.2	4.2
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	6	1 188	Z	X
4214	Professional & commercial equipment & supplies whsle.....	16	3 028	Z	43.0
42144	Other commercial equipment whsle .....	12	1 890	Z	43.7
421440	Other commercial equipment whsle .....	12	1 890	Z	43.7
4214401	Restaurant & hotel equipment & supplies whsle.....	12	1 890	Z	X
4216	Electrical goods whsle .....	6	1 642	Z	X
4218	Machinery, equipment, & supplies whsle .....	26	23 411	Z	28.1
42183	Industrial machinery & equipment whsle .....	6	2 414	Z	X
421830	Industrial machinery & equipment whsle .....	6	2 414	Z	X
42184	Industrial supplies whsle .....	14	17 698	Z	X
421840	Industrial supplies whsle .....	14	17 698	Z	X
4218406	Other industrial supplies whsle .....	10	17 411	Z	X
42185	Service establishment equipment & supplies whsle .....	6	3 299	Z	74.9
421850	Service establishment equipment & supplies whsle .....	6	3 299	Z	74.9
4218503	Laundry & dry-cleaning equipment & supplies whsle.....	6	3 299	Z	X
4219	Miscellaneous durable goods whsle .....	142	76 550	.1	X
42199	Other miscellaneous durable goods whsle .....	136	73 082	.1	X
421990	Other miscellaneous durable goods whsle .....	136	73 082	.1	X
4219903	General merchandise (durable goods) whsle .....	125	69 363	.1	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>4830</b>	<b>Canned foods—Con.</b>				
422	Wholesale trade, nondurable goods .....	9 089	56 583 533	99.8	45.5
4221	Paper & paper product whsle .....	26	44 626	.1	44.6
42213	Industrial & personal service paper whsle .....	23	44 557	.1	42.9
422130	Industrial & personal service paper whsle .....	23	44 557	.1	42.9
4222	Drugs, & druggists' sundries whsle .....	39	253 418	.4	4.7
42221	Drugs, & druggists' sundries whsle .....	39	253 418	.4	4.7
422210	Drugs, & druggists' sundries whsle .....	39	253 418	.4	4.7
4222101	General-line drugs whsle .....	21	189 058	.3	1.6
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	18	64 360	.1	X
4223	Apparel, piece goods, & notions whsle .....	7	15 702	Z	X
4224	Grocery & related products whsle .....	8 057	55 012 231	97.0	48.2
42241	General-line grocery whsle .....	3 643	29 493 895	52.0	44.9
422410	General-line grocery whsle .....	3 643	29 493 895	52.0	44.9
4224101	General-line grocery whsle, voluntary group .....	186	2 709 017	4.8	46.7
4224102	General-line grocery whsle, retail cooperative .....	201	2 935 346	5.2	44.6
4224103	Other general-line grocery whsle .....	3 256	23 849 532	42.1	44.7
42242	Packaged frozen food whsle .....	769	2 634 726	4.6	20.8
422420	Packaged frozen food whsle .....	769	2 634 726	4.6	20.8
42243	Dairy products, (except dried or canned) whsle .....	236	263 332	.5	40.9
422430	Dairy products, (except dried or canned) whsle .....	236	263 332	.5	40.9
4224302	Dairy product (except raw milk) whsle .....	232	261 860	.5	40.1
42244	Poultry & poultry product whsle .....	68	159 282	.3	35.2
422440	Poultry & poultry product whsle .....	68	159 282	.3	35.2
4224402	Poultry & poultry product (except live) whsle .....	67	155 481	.3	36.6
42245	Confectionery whsle .....	134	75 318	.1	9.4
422450	Confectionery whsle .....	134	75 318	.1	9.4
42246	Fish & seafood whsle .....	37	26 728	Z	X
422460	Fish & seafood whsle .....	37	26 728	Z	X
42247	Meat & meat product whsle .....	344	210 456	.4	22.0
422470	Meat & meat product whsle .....	344	210 456	.4	22.0
42248	Fresh fruit & vegetable whsle .....	245	126 421	.2	7.3
422480	Fresh fruit & vegetable whsle .....	245	126 421	.2	7.3
42249	Other grocery & related products whsle .....	2 581	22 022 073	38.8	63.9
422490	Other grocery & related products whsle .....	2 581	22 022 073	38.8	63.9
4224901	Coffee, tea, & spice whsle .....	147	625 566	1.1	32.3
4224902	Bread & baked goods whsle .....	89	55 055	.1	X
4224903	Soft drinks whsle .....	315	198 908	.4	71.2
4224904	Canned goods whsle .....	1 283	19 037 572	33.6	69.0
4224905	Food & beverage basic materials whsle .....	33	50 467	.1	X
4224906	Other grocery specialties whsle .....	714	2 054 505	3.6	67.6
4225	Farm-product raw material whsle .....	22	13 004	Z	71.2
42251	Grain & field bean whsle .....	18	10 319	Z	80.8
422510	Grain & field bean whsle .....	18	10 319	Z	80.8
4226	Chemical & allied products whsle .....	23	478 233	.8	8.1
42269	Other chemical & allied products whsle .....	23	478 233	.8	7.9
422690	Other chemical & allied products whsle .....	23	478 233	.8	7.9
4226902	Other chemical & allied products whsle .....	23	478 233	.8	8.0
4228	Beer, wine, & distilled alcoholic beverage whsle .....	9	1 742	Z	X
4229	Miscellaneous nondurable goods whsle .....	905	764 551	1.3	7.6
42294	Tobacco & tobacco product whsle .....	487	717 750	1.3	6.7
422940	Tobacco & tobacco product whsle .....	487	717 750	1.3	6.7
42299	Other miscellaneous nondurable goods whsle .....	418	46 801	.1	30.9
422990	Other miscellaneous nondurable goods whsle .....	418	46 801	.1	30.9
4229902	General merchandise (nondurable goods) whsle .....	412	46 715	.1	35.8
4229904	Other nondurable goods whsle .....	6	86	Z	X
<b>4840</b>	<b>Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)</b>	<b>3 706</b>	<b>8 093 308</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	41	53 247	.7	X
4214	Professional & commercial equipment & supplies whsle .....	15	736	Z	X
42144	Other commercial equipment whsle .....	14	705	Z	X
421440	Other commercial equipment whsle .....	14	705	Z	X
4214401	Restaurant & hotel equipment & supplies whsle .....	8	374	Z	X
4214402	Store machines & equipment whsle .....	6	331	Z	X
4219	Miscellaneous durable goods whsle .....	16	40 682	.5	X
42199	Other miscellaneous durable goods whsle .....	14	40 495	.5	X
421990	Other miscellaneous durable goods whsle .....	14	40 495	.5	X
4219903	General merchandise (durable goods) whsle .....	14	40 495	.5	X
422	Wholesale trade, nondurable goods .....	3 665	8 040 061	99.3	X
4221	Paper & paper product whsle .....	6	2 282	Z	X
42213	Industrial & personal service paper whsle .....	6	2 282	Z	X
422130	Industrial & personal service paper whsle .....	6	2 282	Z	X
4222	Drugs, & druggists' sundries whsle .....	66	293 209	3.6	X
42221	Drugs, & druggists' sundries whsle .....	66	293 209	3.6	X
422210	Drugs, & druggists' sundries whsle .....	66	293 209	3.6	X
4222101	General-line drugs whsle .....	17	68 267	.8	X
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	49	224 942	2.8	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>4840</b>	<b>Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4224	Grocery & related products whsle .....	3 120	7 503 517	92.7	X
42241	General-line grocery whsle .....	1 228	1 042 550	12.9	X
422410	General-line grocery whsle .....	1 228	1 042 550	12.9	X
4224101	General-line grocery whsle, voluntary group .....	44	43 519	.5	X
4224102	General-line grocery whsle, retail cooperative .....	19	44 665	.6	X
4224103	Other general-line grocery whsle .....	1 165	954 366	11.8	X
42242	Packaged frozen food whsle .....	275	626 677	7.7	X
422420	Packaged frozen food whsle .....	275	626 677	7.7	X
42243	Dairy products, (except dried or canned) whsle .....	94	43 945	.5	X
422430	Dairy products, (except dried or canned) whsle .....	94	43 945	.5	X
4224302	Dairy product (except raw milk) whsle .....	94	43 945	.5	X
42244	Poultry & poultry product whsle .....	20	24 437	.3	X
422440	Poultry & poultry product whsle .....	20	24 437	.3	X
4224402	Poultry & poultry product (except live) whsle .....	20	24 437	.3	X
42245	Confectionery whsle .....	64	32 620	.4	X
422450	Confectionery whsle .....	64	32 620	.4	X
42246	Fish & seafood whsle .....	26	7 808	.1	X
422460	Fish & seafood whsle .....	26	7 808	.1	X
42247	Meat & meat product whsle .....	115	23 016	.3	X
422470	Meat & meat product whsle .....	115	23 016	.3	X
42248	Fresh fruit & vegetable whsle .....	65	44 746	.6	X
422480	Fresh fruit & vegetable whsle .....	65	44 746	.6	X
42249	Other grocery & related products whsle .....	1 233	5 657 718	69.9	X
422490	Other grocery & related products whsle .....	1 233	5 657 718	69.9	X
4224901	Coffee, tea, & spice whsle .....	140	150 123	1.9	X
4224902	Bread & baked goods whsle .....	21	16 801	.2	X
4224903	Soft drinks whsle .....	42	6 539	.1	X
4224904	Canned goods whsle .....	70	91 148	1.1	X
4224905	Food & beverage basic materials whsle .....	703	5 190 649	64.1	X
4224906	Other grocery specialties whsle .....	257	202 458	2.5	X
4225	Farm-product raw material whsle .....	6	733	Z	X
42251	Grain & field bean whsle .....	6	733	Z	X
422510	Grain & field bean whsle .....	6	733	Z	X
4226	Chemical & allied products whsle .....	8	19 436	.2	X
42269	Other chemical & allied products whsle .....	7	16 235	.2	X
422690	Other chemical & allied products whsle .....	7	16 235	.2	X
4226902	Other chemical & allied products whsle .....	7	16 235	.2	X
4229	Miscellaneous nondurable goods whsle .....	453	220 150	2.7	X
42294	Tobacco & tobacco product whsle .....	188	212 952	2.6	X
422940	Tobacco & tobacco product whsle .....	188	212 952	2.6	X
42299	Other miscellaneous nondurable goods whsle .....	262	3 751	Z	X
422990	Other miscellaneous nondurable goods whsle .....	262	3 751	Z	X
4229902	General merchandise (nondurable goods) whsle .....	261	3 748	Z	X
<b>4850</b>	<b>Soft drinks and bottled water .....</b>	<b>10 418</b>	<b>35 212 942</b>	<b>100.0</b>	<b>46.3</b>
421	Wholesale trade, durable goods .....	127	20 207	.1	3.9
4214	Professional & commercial equipment & supplies whsle .....	7	1 318	Z	X
42144	Other commercial equipment whsle .....	6	1 015	Z	X
421440	Other commercial equipment whsle .....	6	1 015	Z	X
4214401	Restaurant & hotel equipment & supplies whsle .....	6	1 015	Z	X
4218	Machinery, equipment, & supplies whsle .....	8	6 338	Z	X
42185	Service establishment equipment & supplies whsle .....	7	6 147	Z	X
421850	Service establishment equipment & supplies whsle .....	7	6 147	Z	X
4219	Miscellaneous durable goods whsle .....	108	9 418	Z	X
42199	Other miscellaneous durable goods whsle .....	104	8 774	Z	X
421990	Other miscellaneous durable goods whsle .....	104	8 774	Z	X
4219903	General merchandise (durable goods) whsle .....	96	7 751	Z	X
422	Wholesale trade, nondurable goods .....	10 291	35 192 735	99.9	47.5
4221	Paper & paper product whsle .....	25	3 602	Z	45.9
42213	Industrial & personal service paper whsle .....	21	3 412	Z	39.6
422130	Industrial & personal service paper whsle .....	21	3 412	Z	39.6
4222	Drugs, & druggists' sundries whsle .....	26	8 277	Z	61.7
42221	Drugs, & druggists' sundries whsle .....	26	8 277	Z	61.7
422210	Drugs, & druggists' sundries whsle .....	26	8 277	Z	61.7
4222101	General-line drugs whsle .....	19	5 070	Z	36.1
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	7	3 207	Z	85.2
4224	Grocery & related products whsle .....	7 857	33 503 355	95.1	56.7
42241	General-line grocery whsle .....	2 531	3 499 483	9.9	55.2
422410	General-line grocery whsle .....	2 531	3 499 483	9.9	55.2
4224101	General-line grocery whsle, voluntary group .....	167	648 326	1.8	44.1
4224102	General-line grocery whsle, retail cooperative .....	180	455 862	1.3	44.4
4224103	Other general-line grocery whsle .....	2 184	2 395 295	6.8	59.8
42242	Packaged frozen food whsle .....	366	588 831	1.7	22.2
422420	Packaged frozen food whsle .....	366	588 831	1.7	22.2
42243	Dairy products, (except dried or canned) whsle .....	294	92 237	.3	10.9
422430	Dairy products, (except dried or canned) whsle .....	294	92 237	.3	10.9
4224301	Raw milk whsle .....	6	1 969	Z	X
4224302	Dairy product (except raw milk) whsle .....	288	90 268	.3	10.1
42244	Poultry & poultry product whsle .....	33	22 947	.1	5.3
422440	Poultry & poultry product whsle .....	33	22 947	.1	5.3
4224402	Poultry & poultry product (except live) whsle .....	33	22 947	.1	5.4
42245	Confectionery whsle .....	260	194 357	.6	7.0
422450	Confectionery whsle .....	260	194 357	.6	7.0

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>4850</b>	<b>Soft drinks and bottled water—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4224	Grocery & related products whsle—Con.				
42246	Fish & seafood whsle.....	35	1 183	Z	X
422460	Fish & seafood whsle.....	35	1 183	Z	X
42247	Meat & meat product whsle.....	126	19 014	.1	32.7
422470	Meat & meat product whsle.....	126	19 014	.1	32.7
42248	Fresh fruit & vegetable whsle.....	30	3 057	Z	34.8
422480	Fresh fruit & vegetable whsle.....	30	3 057	Z	34.8
42249	Other grocery & related products whsle.....	4 182	29 082 246	82.6	66.4
422490	Other grocery & related products whsle.....	4 182	29 082 246	82.6	66.4
4224901	Coffee, tea, & spice whsle.....	261	88 845	.3	71.1
4224902	Bread & baked goods whsle.....	110	36 559	.1	X
4224903	Soft drinks whsle.....	3 150	26 896 664	76.4	74.6
4224904	Canned goods whsle.....	182	331 094	.9	74.5
4224905	Food & beverage basic materials whsle.....	32	24 173	.1	X
4224906	Other grocery specialties whsle.....	447	1 704 911	4.8	61.1
4225	Farm-product raw material whsle.....	11	2 743	Z	86.8
42251	Grain & field bean whsle.....	11	2 743	Z	92.1
422510	Grain & field bean whsle.....	11	2 743	Z	92.1
4226	Chemical & allied products whsle.....	11	5 724	Z	75.9
42269	Other chemical & allied products whsle.....	10	5 591	Z	75.4
422690	Other chemical & allied products whsle.....	10	5 591	Z	75.4
4226902	Other chemical & allied products whsle.....	10	5 591	Z	75.9
4227	Petroleum & petroleum products whsle.....	35	1 189	Z	1.9
42271	Petroleum bulk stations & terminals.....	29	910	Z	X
422710	Petroleum bulk stations & terminals.....	29	910	Z	X
4227101	Petroleum bulk stations & terminals (except LP).....	29	870	Z	X
42271011	Petroleum bulk stations (except LP).....	29	870	Z	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals).....	6	279	Z	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals).....	6	279	Z	X
4228	Beer, wine, & distilled alcoholic beverage whsle.....	1 446	944 683	2.7	X
42281	Beer & ale whsle.....	1 137	716 880	2.0	X
422810	Beer & ale whsle.....	1 137	716 880	2.0	X
42282	Wine & distilled alcoholic beverage whsle.....	309	227 803	.6	.4
422820	Wine & distilled alcoholic beverage whsle.....	309	227 803	.6	.4
4228201	Wine & distilled alcoholic bev (licensed operation) whsle.....	309	227 803	.6	X
4229	Miscellaneous nondurable goods whsle.....	878	723 027	2.1	8.3
42294	Tobacco & tobacco product whsle.....	642	614 692	1.7	6.8
422940	Tobacco & tobacco product whsle.....	642	614 692	1.7	6.8
42299	Other miscellaneous nondurable goods whsle.....	232	108 235	.3	40.8
422990	Other miscellaneous nondurable goods whsle.....	232	108 235	.3	40.8
4229901	Art goods whsle.....	7	373	.3	15.4
4229902	General merchandise (nondurable goods) whsle.....	204	104 588	.3	46.7
4229904	Other nondurable goods whsle.....	21	3 274	Z	50.8
<b>4860</b>	<b>Other grocery specialties.....</b>	<b>13 858</b>	<b>100 566 664</b>	<b>100.0</b>	<b>47.5</b>
421	Wholesale trade, durable goods.....	357	2 374 599	2.4	4.2
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	12	1 016	Z	X
4212	Furniture & home furnishings whsle.....	27	11 899	Z	7.5
42122	Home furnishings whsle.....	25	5 174	Z	29.7
421220	Home furnishings whsle.....	25	5 174	Z	29.7
4212201	Household china, glassware, & crockery whsle.....	8	241	X	X
4212204	Other home furnishings whsle.....	12	2 541	Z	35.1
4214	Professional & commercial equipment & supplies whsle.....	32	63 355	.1	15.4
42144	Other commercial equipment whsle.....	12	2 731	Z	43.1
421440	Other commercial equipment whsle.....	12	2 731	Z	43.1
4214401	Restaurant & hotel equipment & supplies whsle.....	7	455	Z	X
42145	Medical, dental, & hospital equipment & supplies whsle.....	17	59 921	.1	12.5
421450	Medical, dental, & hospital equipment & supplies whsle.....	17	59 921	.1	12.5
4214501	Surgical, medical, & hospital supplies whsle.....	17	59 921	.1	12.3
4215	Metal & mineral (except petroleum) whsle.....	12	13 006	Z	X
42151	Metal service centers & offices.....	11	12 928	Z	X
421510	Metal service centers & offices.....	11	12 928	Z	X
4215101	Ferrous metal service centers & sales offices.....	10	12 140	Z	X
42151011	Ferrous metal service centers.....	6	7 307	Z	X
4216	Electrical goods whsle.....	7	1 225	Z	X
4217	Hardware, & plumbing & heating equipment & supplies whsle.....	8	93 026	.1	X
42171	Hardware whsle.....	8	93 026	.1	X
421710	Hardware whsle.....	8	93 026	.1	X
4218	Machinery, equipment, & supplies whsle.....	66	364 691	.4	13.4
42182	Farm & garden machinery & equipment whsle.....	16	2 047	Z	7.8
421820	Farm & garden machinery & equipment whsle.....	16	2 047	Z	7.8
4218201	Farm machinery & equipment—farm dealers.....	14	722	Z	9.1
42185	Service establishment equipment & supplies whsle.....	40	356 397	.4	13.2
421850	Service establishment equipment & supplies whsle.....	40	356 397	.4	13.2
4218502	Custodial, janitors' equipment & supplies whsle.....	6	9 924	Z	X
4218503	Laundry & dry-cleaning equipment & supplies whsle.....	34	346 473	.3	X
4219	Miscellaneous durable goods whsle.....	188	1 826 136	1.8	.7
42191	Sporting & recreational goods & supplies whsle.....	6	2 012	Z	X
421910	Sporting & recreational goods & supplies whsle.....	6	2 012	Z	X
42192	Toy & hobby goods & supplies whsle.....	12	1 576	Z	39.0
421920	Toy & hobby goods & supplies whsle.....	12	1 576	Z	39.0
42199	Other miscellaneous durable goods whsle.....	162	1 821 197	1.8	X
421990	Other miscellaneous durable goods whsle.....	162	1 821 197	1.8	X
4219903	General merchandise (durable goods) whsle.....	144	1 818 895	1.8	X

See footnotes at end of table.



**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>4860</b>	<b>Other grocery specialties—Con.</b>				
422	Wholesale trade, nondurable goods .....	13 501	98 192 065	97.6	50.1
4221	Paper & paper product whsle .....	222	78 145	.1	3.9
42212	Stationery & office supplies whsle .....	72	14 128	Z	X
422120	Stationery & office supplies whsle .....	72	14 128	Z	X
42213	Industrial & personal service paper whsle .....	150	64 017	.1	9.9
422130	Industrial & personal service paper whsle .....	150	64 017	.1	9.9
4222	Drugs, & druggists' sundries whsle .....	203	1 135 159	1.1	76.1
42221	Drugs, & druggists' sundries whsle .....	203	1 135 159	1.1	76.1
422210	Drugs, & druggists' sundries whsle .....	203	1 135 159	1.1	76.1
4222101	General-line drugs whsle .....	86	241 281	.2	36.1
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	117	893 878	.9	77.1
4223	Apparel, piece goods, & notions whsle .....	16	3 952	Z	4.9
42233	Women's, children's, & infants' clothing & accessories whsle .....	11	2 997	Z	6.4
422330	Women's, children's, & infants' clothing & accessories whsle .....	11	2 997	Z	6.4
4224	Grocery & related products whsle .....	11 111	93 796 912	93.3	52.9
42241	General-line grocery whsle .....	3 192	26 956 473	26.8	53.2
422410	General-line grocery whsle .....	3 192	26 956 473	26.8	53.2
4224101	General-line grocery whsle, voluntary group .....	183	3 873 810	3.9	44.8
4224102	General-line grocery whsle, retail cooperative .....	206	4 276 823	4.3	43.2
4224103	Other general-line grocery whsle .....	2 803	18 805 840	18.7	56.5
42242	Packaged frozen food whsle .....	811	4 162 156	4.1	25.4
422420	Packaged frozen food whsle .....	811	4 162 156	4.1	25.4
42243	Dairy products, (except dried or canned) whsle .....	274	439 142	.4	18.7
422430	Dairy products, (except dried or canned) whsle .....	274	439 142	.4	18.7
4224302	Dairy product (except raw milk) whsle .....	270	438 446	.4	18.0
42244	Poultry & poultry product whsle .....	78	52 928	.1	9.0
422440	Poultry & poultry product whsle .....	78	52 928	.1	9.0
4224402	Poultry & poultry product (except live) whsle .....	76	51 416	.1	9.4
42245	Confectionery whsle .....	279	152 268	.2	28.9
422450	Confectionery whsle .....	279	152 268	.2	28.9
42246	Fish & seafood whsle .....	64	13 587	Z	X
422460	Fish & seafood whsle .....	64	13 587	Z	X
42247	Meat & meat product whsle .....	392	271 651	.3	26.2
422470	Meat & meat product whsle .....	392	271 651	.3	26.2
42248	Fresh fruit & vegetable whsle .....	298	213 259	.2	23.5
422480	Fresh fruit & vegetable whsle .....	298	213 259	.2	23.5
42249	Other grocery & related products whsle .....	5 723	61 535 448	61.2	59.5
422490	Other grocery & related products whsle .....	5 723	61 535 448	61.2	59.5
4224901	Coffee, tea, & spice whsle .....	352	729 498	.7	47.9
4224902	Bread & baked goods whsle .....	170	190 163	.2	X
4224903	Soft drinks whsle .....	170	163 133	.2	59.9
4224904	Canned goods whsle .....	550	2 258 402	2.2	72.2
4224905	Food & beverage basic materials whsle .....	72	158 467	.2	X
4224906	Other grocery specialties whsle .....	4 409	58 035 785	57.7	61.9
4225	Farm-product raw material whsle .....	113	769 268	.8	58.1
42251	Grain & field bean whsle .....	100	544 601	.5	67.7
422510	Grain & field bean whsle .....	100	544 601	.5	67.7
42259	Other farm product raw material whsle .....	10	224 008	.2	X
422590	Other farm product raw material whsle .....	10	224 008	.2	X
4225905	Other farm-product raw material whsle .....	10	224 008	.2	X
4226	Chemical & allied products whsle .....	46	28 266	Z	25.3
42261	Plastics materials & basic forms & shapes whsle .....	7	2 569	Z	X
422610	Plastics materials & basic forms & shapes whsle .....	7	2 569	Z	X
42269	Other chemical & allied products whsle .....	39	25 697	Z	36.9
422690	Other chemical & allied products whsle .....	39	25 697	Z	36.9
4226902	Other chemical & allied products whsle .....	39	25 697	Z	37.2
4227	Petroleum & petroleum products whsle .....	202	431 379	.4	.6
42271	Petroleum bulk stations & terminals .....	170	415 483	.4	.4
422710	Petroleum bulk stations & terminals .....	170	415 483	.4	.4
4227101	Petroleum bulk stations & terminals (except LP) .....	165	415 262	.4	.4
42271011	Petroleum bulk stations (except LP) .....	158	166 642	.2	1.6
42271012	Petroleum bulk terminals (except LP) .....	7	248 620	.2	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	32	15 896	Z	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	32	15 896	Z	X
4228	Beer, wine, & distilled alcoholic beverage whsle .....	76	20 553	Z	X
42281	Beer & ale whsle .....	25	6 391	Z	X
422810	Beer & ale whsle .....	25	6 391	Z	X
42282	Wine & distilled alcoholic beverage whsle .....	51	14 162	Z	2.1
422820	Wine & distilled alcoholic beverage whsle .....	51	14 162	Z	2.1
4228201	Wine & distilled alcoholic bev (licensed operation) whsle .....	51	14 162	Z	X
4229	Miscellaneous nondurable goods whsle .....	1 512	1 928 431	1.9	12.3
42291	Farm supplies whsle .....	273	182 521	.2	29.5
422910	Farm supplies whsle .....	273	182 521	.2	29.5
4229101	Farm supplies—farm dealers .....	219	82 959	.1	52.4
4229102	Farm supplies—whsle distributors .....	54	99 562	.1	4.7
42294	Tobacco & tobacco product whsle .....	430	1 090 183	1.1	14.9
422940	Tobacco & tobacco product whsle .....	430	1 090 183	1.1	14.9
42299	Other miscellaneous nondurable goods whsle .....	800	653 523	.7	7.6
422990	Other miscellaneous nondurable goods whsle .....	800	653 523	.7	7.6
4229901	Art goods whsle .....	19	8 740	Z	27.8
4229902	General merchandise (nondurable goods) whsle .....	722	586 525	.6	7.3
4229904	Other nondurable goods whsle .....	59	58 258	.1	33.8

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>4900</b>	<b>Grain and beans</b> .....	<b>9 433</b>	<b>114 254 874</b>	<b>100.0</b>	<b>43.2</b>
421	Wholesale trade, durable goods .....	55	197 271	.2	X
4215	Metal & mineral (except petroleum) whsle .....	6	109 903	.1	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	11	893	Z	X
42171	Hardware whsle .....	8	480	Z	X
421710	Hardware whsle .....	8	480	Z	X
4219	Miscellaneous durable goods whsle .....	28	67 705	.1	X
42199	Other miscellaneous durable goods whsle .....	26	67 506	.1	X
421990	Other miscellaneous durable goods whsle .....	26	67 506	.1	X
4219903	General merchandise (durable goods) whsle .....	25	67 345	.1	X
422	Wholesale trade, nondurable goods .....	9 378	114 057 603	99.8	44.3
4222	Drugs, & druggists' sundries whsle .....	9	1 326	Z	X
42221	Drugs, & druggists' sundries whsle .....	9	1 326	Z	X
422210	Drugs, & druggists' sundries whsle .....	9	1 326	Z	X
4222101	General-line drugs whsle .....	6	376	Z	X
4224	Grocery & related products whsle .....	1 984	1 666 540	1.5	.7
42241	General-line grocery whsle .....	1 158	679 727	.6	X
422410	General-line grocery whsle .....	1 158	679 727	.6	X
4224101	General-line grocery whsle, voluntary group .....	66	102 056	.1	X
4224102	General-line grocery whsle, retail cooperative .....	135	83 579	.1	X
4224103	Other general-line grocery whsle .....	957	494 092	.4	X
42242	Packaged frozen food whsle .....	84	130 439	.1	X
422420	Packaged frozen food whsle .....	84	130 439	.1	X
42243	Dairy products, (except dried or canned) whsle .....	10	18 283	Z	X
422430	Dairy products, (except dried or canned) whsle .....	10	18 283	Z	X
4224302	Dairy product (except raw milk) whsle .....	10	18 283	Z	X
42244	Poultry & poultry product whsle .....	9	43 020	Z	X
422440	Poultry & poultry product whsle .....	9	43 020	Z	X
4224402	Poultry & poultry product (except live) whsle .....	9	43 020	Z	X
42245	Confectionery whsle .....	14	5 302	Z	X
422450	Confectionery whsle .....	14	5 302	Z	X
42247	Meat & meat product whsle .....	27	1 176	Z	10.6
422470	Meat & meat product whsle .....	27	1 176	Z	10.6
42248	Fresh fruit & vegetable whsle .....	152	30 225	Z	.3
422480	Fresh fruit & vegetable whsle .....	152	30 225	Z	.3
42249	Other grocery & related products whsle .....	530	758 368	.7	4.4
422490	Other grocery & related products whsle .....	530	758 368	.7	4.4
4224901	Coffee, tea, & spice whsle .....	40	11 893	Z	X
4224902	Bread & baked goods whsle .....	14	3 282	Z	X
4224903	Soft drinks whsle .....	12	460	Z	X
4224904	Canned goods whsle .....	128	100 924	.1	2.5
4224905	Food & beverage basic materials whsle .....	14	23 116	Z	X
4224906	Other grocery specialties whsle .....	322	618 693	.5	5.1
4225	Farm-product raw material whsle .....	6 681	109 716 599	96.0	71.1
42251	Grain & field bean whsle .....	6 569	109 595 599	95.9	75.4
422510	Grain & field bean whsle .....	6 569	109 595 599	95.9	75.4
42252	Livestock whsle .....	47	27 866	Z	67.8
422520	Livestock whsle .....	47	27 866	Z	67.8
42259	Other farm product raw material whsle .....	65	93 134	.1	75.7
422590	Other farm product raw material whsle .....	65	93 134	.1	75.7
4225904	Cotton whsle .....	15	51 628	Z	X
4225905	Other farm-product raw material whsle .....	45	41 356	Z	61.6
4226	Chemical & allied products whsle .....	52	48 203	Z	66.6
42269	Other chemical & allied products whsle .....	49	47 119	Z	69.5
422690	Other chemical & allied products whsle .....	49	47 119	Z	69.5
4226902	Other chemical & allied products whsle .....	49	47 119	Z	70.0
4227	Petroleum & petroleum products whsle .....	27	31 585	Z	38.7
42271	Petroleum bulk stations & terminals .....	21	30 670	Z	40.7
422710	Petroleum bulk stations & terminals .....	21	30 670	Z	40.7
4227101	Petroleum bulk stations & terminals (except LP) .....	21	30 670	Z	40.8
42271011	Petroleum bulk stations (except LP) .....	21	30 670	Z	37.0
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	6	915	Z	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	6	915	Z	X
4229	Miscellaneous nondurable goods whsle .....	615	2 591 114	2.3	3.6
42291	Farm supplies whsle .....	364	514 280	.5	28.3
422910	Farm supplies whsle .....	364	514 280	.5	28.3
4229101	Farm supplies—farm dealers .....	212	179 540	.2	27.9
4229102	Farm supplies—whsle distributors .....	152	334 740	.3	27.7
42294	Tobacco & tobacco product whsle .....	12	5 746	Z	X
422940	Tobacco & tobacco product whsle .....	12	5 746	Z	X
42299	Other miscellaneous nondurable goods whsle .....	238	2 069 523	1.8	X
422990	Other miscellaneous nondurable goods whsle .....	238	2 069 523	1.8	X
4229902	General merchandise (nondurable goods) whsle .....	231	2 068 251	1.8	X
4229904	Other nondurable goods whsle .....	7	1 272	Z	15.1

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>5000</b>	<b>Cattle, hogs, sheep, and goats</b> .....	<b>2 333</b>	<b>23 963 277</b>	<b>100.0</b>	<b>72.6</b>
421	Wholesale trade, durable goods .....	7	22 220	.1	X
422	Wholesale trade, nondurable goods .....	2 326	23 941 057	99.9	74.8
4225	Farm-product raw material whsle .....	2 259	23 843 134	99.5	85.0
42251	Grain & field bean whsle .....	160	176 823	.7	81.4
422510	Grain & field bean whsle .....	160	176 823	.7	81.4
42252	Livestock whsle .....	2 090	23 662 939	98.7	69.8
422520	Livestock whsle .....	2 090	23 662 939	98.7	69.8
42259	Other farm product raw material whsle .....	9	3 372	Z	70.3
422590	Other farm product raw material whsle .....	9	3 372	Z	70.3
4225905	Other farm-product raw material whsle .....	6	2 167	Z	X
4229	Miscellaneous nondurable goods whsle .....	57	92 985	.4	13.0
42291	Farm supplies whsle .....	55	86 325	.4	9.6
422910	Farm supplies whsle .....	55	86 325	.4	9.6
4229101	Farm supplies—farm dealers .....	14	11 418	Z	24.3
4229102	Farm supplies—whsle distributors .....	41	74 907	.3	8.6
<b>5100</b>	<b>Hides, skins, and pelts</b> .....	<b>316</b>	<b>2 176 714</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	11	4 452	.2	X
4219	Miscellaneous durable goods whsle .....	6	1 615	.1	X
42193	Recyclable material whsle .....	6	1 615	.1	X
421930	Recyclable material whsle .....	6	1 615	.1	X
422	Wholesale trade, nondurable goods .....	305	2 172 262	99.8	X
4225	Farm-product raw material whsle .....	290	2 094 376	96.2	X
42252	Livestock whsle .....	20	26 160	1.2	X
422520	Livestock whsle .....	20	26 160	1.2	X
42259	Other farm product raw material whsle .....	265	2 063 868	94.8	X
422590	Other farm product raw material whsle .....	265	2 063 868	94.8	X
4225901	Hides, skins, & pelts whsle .....	260	2 039 996	93.7	X
4229	Miscellaneous nondurable goods whsle .....	9	5 974	.3	X
42299	Other miscellaneous nondurable goods whsle .....	8	5 945	.3	X
422990	Other miscellaneous nondurable goods whsle .....	8	5 945	.3	X
4229904	Other nondurable goods whsle .....	7	5 931	.3	X
<b>5120</b>	<b>Leaf tobacco</b> .....	<b>574</b>	<b>3 884 787</b>	<b>100.0</b>	<b>18.8</b>
422	Wholesale trade, nondurable goods .....	574	3 884 766	100.0	19.1
4224	Grocery & related products whsle .....	15	8 624	.2	X
42245	Confectionery whsle .....	6	1 333	Z	X
422450	Confectionery whsle .....	6	1 333	Z	X
42249	Other grocery & related products whsle .....	6	6 863	.2	X
422490	Other grocery & related products whsle .....	6	6 863	.2	X
4225	Farm-product raw material whsle .....	333	3 675 445	94.6	79.9
42259	Other farm product raw material whsle .....	328	3 652 030	94.0	70.0
422590	Other farm product raw material whsle .....	328	3 652 030	94.0	70.0
4225902	Leaf tobacco whsle .....	328	3 652 030	94.0	59.1
4229	Miscellaneous nondurable goods whsle .....	225	200 569	5.2	X
42291	Farm supplies whsle .....	6	112	Z	X
422910	Farm supplies whsle .....	6	112	Z	X
4229101	Farm supplies—farm dealers .....	6	112	Z	X
42294	Tobacco & tobacco product whsle .....	216	200 153	5.2	X
422940	Tobacco & tobacco product whsle .....	216	200 153	5.2	X
<b>5130</b>	<b>Wool, wool tops, and mohair</b> .....	<b>91</b>	<b>196 954</b>	<b>100.0</b>	<b>X</b>
422	Wholesale trade, nondurable goods .....	91	196 954	100.0	X
4225	Farm-product raw material whsle .....	87	194 922	99.0	X
42259	Other farm product raw material whsle .....	81	194 264	98.6	X
422590	Other farm product raw material whsle .....	81	194 264	98.6	X
4225903	Wool, wool tops, & mohair whsle .....	80	190 389	96.7	X
<b>5140</b>	<b>Other farm products, inedible</b> .....	<b>1 196</b>	<b>6 940 778</b>	<b>100.0</b>	<b>75.1</b>
421	Wholesale trade, durable goods .....	36	36 715	.5	76.7
4213	Lumber & other construction materials whsle .....	6	1 233	Z	66.4
4218	Machinery, equipment, & supplies whsle .....	27	34 559	.5	72.4
42183	Industrial machinery & equipment whsle .....	24	33 404	.5	74.9
421830	Industrial machinery & equipment whsle .....	24	33 404	.5	74.9
4218307	Other industrial machinery & equipment whsle .....	20	6 097	.1	60.1
422	Wholesale trade, nondurable goods .....	1 160	6 904 063	99.5	76.6
4224	Grocery & related products whsle .....	18	165 841	2.4	15.2
42249	Other grocery & related products whsle .....	15	164 283	2.4	13.3
422490	Other grocery & related products whsle .....	15	164 283	2.4	13.3
4224906	Other grocery specialties whsle .....	11	17 775	.3	82.2
4225	Farm-product raw material whsle .....	1 073	6 710 802	96.7	86.7
42251	Grain & field bean whsle .....	236	1 195 322	17.2	92.8
422510	Grain & field bean whsle .....	236	1 195 322	17.2	92.8
42252	Livestock whsle .....	112	70 233	1.0	70.7
422520	Livestock whsle .....	112	70 233	1.0	70.7
42259	Other farm product raw material whsle .....	725	5 445 247	78.5	74.2
422590	Other farm product raw material whsle .....	725	5 445 247	78.5	74.2
4225905	Other farm-product raw material whsle .....	719	5 440 027	78.4	60.6
4226	Chemical & allied products whsle .....	8	3 245	Z	77.0
42269	Other chemical & allied products whsle .....	8	3 245	Z	75.9
422690	Other chemical & allied products whsle .....	8	3 245	Z	75.9
4226902	Other chemical & allied products whsle .....	8	3 245	Z	76.4

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>5140</b>	<b>Other farm products, inedible—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4229	Miscellaneous nondurable goods whsle . . . . .	59	23 708	.3	79.0
42291	Farm supplies whsle . . . . .	16	6 256	.1	76.1
422910	Farm supplies whsle . . . . .	16	6 256	.1	76.1
4229101	Farm supplies—farm dealers . . . . .	8	18	Z	62.9
4229102	Farm supplies—whsle distributors . . . . .	8	6 238	.1	80.2
42299	Other miscellaneous nondurable goods whsle . . . . .	43	17 452	.3	76.8
422990	Other miscellaneous nondurable goods whsle . . . . .	43	17 452	.3	76.8
4229902	General merchandise (nondurable goods) whsle . . . . .	43	17 452	.3	88.7
<b>5200</b>	<b>Raw cotton . . . . .</b>	<b>409</b>	<b>10 522 194</b>	<b>100.0</b>	<b>X</b>
422	Wholesale trade, nondurable goods . . . . .	408	10 522 085	100.0	X
4223	Apparel, piece goods, & notions whsle . . . . .	25	1 989	Z	X
42231	Piece goods, notions, & other dry goods whsle . . . . .	25	1 989	Z	X
422310	Piece goods, notions, & other dry goods whsle . . . . .	25	1 989	Z	X
4223101	Piece goods—jobbers . . . . .	19	1 296	Z	X
4223102	Notions & other dry goods whsle . . . . .	6	693	Z	X
4225	Farm-product raw material whsle . . . . .	375	10 513 692	99.9	X
42251	Grain & field bean whsle . . . . .	72	39 604	.4	X
422510	Grain & field bean whsle . . . . .	72	39 604	.4	X
42259	Other farm product raw material whsle . . . . .	303	10 474 088	99.5	X
422590	Other farm product raw material whsle . . . . .	303	10 474 088	99.5	X
4225904	Cotton whsle . . . . .	297	10 470 420	99.5	X
4225905	Other farm-product raw material whsle . . . . .	6	3 668	Z	X
4229	Miscellaneous nondurable goods whsle . . . . .	6	5 501	.1	X
42291	Farm supplies whsle . . . . .	6	5 501	.1	X
422910	Farm supplies whsle . . . . .	6	5 501	.1	X
<b>5300</b>	<b>Plastics materials and basic shapes . . . . .</b>	<b>10 151</b>	<b>37 096 258</b>	<b>100.0</b>	<b>34.0</b>
421	Wholesale trade, durable goods . . . . .	4 176	2 330 220	6.3	3.4
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	26	34 831	.1	60.0
42112	Motor vehicle supplies & new parts whsle . . . . .	25	34 345	.1	50.0
421120	Motor vehicle supplies & new parts whsle . . . . .	25	34 345	.1	50.0
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	24	33 110	.1	54.3
4212	Furniture & home furnishings whsle . . . . .	51	54 994	.1	X
42121	Furniture whsle . . . . .	9	13 338	Z	X
421210	Furniture whsle . . . . .	9	13 338	Z	X
42122	Home furnishings whsle . . . . .	42	41 656	.1	X
421220	Home furnishings whsle . . . . .	42	41 656	.1	X
4212201	Household china, glassware, & crockery whsle . . . . .	7	3 799	Z	X
4212203	Floor coverings whsle . . . . .	12	22 984	.1	X
4212204	Other home furnishings whsle . . . . .	22	14 679	Z	X
4213	Lumber & other construction materials whsle . . . . .	399	277 389	.7	.5
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	239	166 280	.4	.4
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	239	166 280	.4	.4
4213101	Lumber without yard whsle . . . . .	7	10 819	Z	X
4213102	Lumber with yard whsle . . . . .	67	40 974	.1	X
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	165	114 487	.3	.8
42132	Brick, stone, & related construction materials whsle . . . . .	6	4 342	Z	X
421320	Brick, stone, & related construction materials whsle . . . . .	6	4 342	Z	X
42133	Roofing, siding, & insulation material whsle . . . . .	85	79 613	.2	.9
421330	Roofing, siding, & insulation material whsle . . . . .	85	79 613	.2	.9
4213301	Roofing, siding, & insulation material whsle . . . . .	85	79 613	.2	.9
42139	Other construction materials whsle . . . . .	69	27 154	.1	X
421390	Other construction materials whsle . . . . .	69	27 154	.1	X
4213901	Flat glass & other construction glass whsle . . . . .	30	7 027	Z	X
4213902	Other construction materials whsle . . . . .	39	20 127	.1	X
4214	Professional & commercial equipment & supplies whsle . . . . .	56	21 072	.1	9.5
42141	Photographic equipment & supplies whsle . . . . .	7	2 609	Z	X
421410	Photographic equipment & supplies whsle . . . . .	7	2 609	Z	X
42142	Office equipment whsle . . . . .	6	910	Z	X
421420	Office equipment whsle . . . . .	6	910	Z	X
42144	Other commercial equipment whsle . . . . .	13	2 196	Z	X
421440	Other commercial equipment whsle . . . . .	13	2 196	Z	X
4214402	Store machines & equipment whsle . . . . .	8	1 122	Z	X
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	19	4 858	Z	X
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	19	4 858	Z	X
4214501	Surgical, medical, & hospital supplies whsle . . . . .	19	4 858	Z	X
42149	Other professional equipment & supplies whsle . . . . .	7	1 533	Z	38.9
421490	Other professional equipment & supplies whsle . . . . .	7	1 533	Z	38.9
4214902	Other professional equipment & supplies whsle . . . . .	6	1 485	Z	40.8
4215	Metal & mineral (except petroleum) whsle . . . . .	867	724 993	2.0	3.7
42151	Metal service centers & offices . . . . .	857	712 006	1.9	3.1
421510	Metal service centers & offices . . . . .	857	712 006	1.9	3.1
4215101	Ferrous metal service centers & sales offices . . . . .	622	537 175	1.4	2.9
42151011	Ferrous metal service centers . . . . .	432	276 011	.7	.6
42151012	Ferrous metal sales offices . . . . .	190	261 164	.7	10.3
4215102	Nonferrous metal service centers & sales offices . . . . .	235	174 831	.5	3.4
42151021	Nonferrous metal service centers . . . . .	154	75 671	.2	3.3
42151022	Nonferrous metal sales offices . . . . .	81	99 160	.3	3.7
42152	Coal & other mineral & ore whsle . . . . .	10	12 987	Z	X
421520	Coal & other mineral & ore whsle . . . . .	10	12 987	Z	X
4215202	Other mineral & ore whsle . . . . .	8	11 427	Z	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>5300</b>	<b>Plastics materials and basic shapes—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4216	Electrical goods whsle . . . . .	101	116 565	.3	11.8
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	29	84 809	.2	1.2
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	29	84 809	.2	1.2
42169	Other electronic parts & equipment whsle . . . . .	69	31 133	.1	33.1
421690	Other electronic parts & equipment whsle . . . . .	69	31 133	.1	33.1
4216901	Communications equipment & supplies whsle . . . . .	13	2 354	Z	51.2
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	56	28 779	.1	30.9
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	825	529 216	1.4	1.3
42171	Hardware whsle . . . . .	196	148 853	.4	2.8
421710	Hardware whsle . . . . .	196	148 853	.4	2.8
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	463	339 085	.9	.2
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	463	339 085	.9	.2
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	134	34 859	.1	X
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	134	34 859	.1	X
42174	Refrigeration equipment & supplies whsle . . . . .	32	6 419	Z	X
421740	Refrigeration equipment & supplies whsle . . . . .	32	6 419	Z	X
4218	Machinery, equipment, & supplies whsle . . . . .	1 054	431 654	1.2	3.5
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	6	3 948	Z	X
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	6	3 948	Z	X
42182	Farm & garden machinery & equipment whsle . . . . .	11	5 883	Z	X
421820	Farm & garden machinery & equipment whsle . . . . .	11	5 883	Z	X
4218203	Lawn & garden machinery & equipment whsle . . . . .	6	4 674	Z	X
42183	Industrial machinery & equipment whsle . . . . .	375	156 372	.4	1.9
421830	Industrial machinery & equipment whsle . . . . .	375	156 372	.4	1.9
4218301	Food-processing machinery & equipment whsle . . . . .	19	14 447	Z	X
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	39	7 030	Z	X
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	11	4 691	Z	X
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	28	2 339	Z	X
4218303	General-purpose industrial machinery & equipment whsle . . . . .	166	89 815	.2	2.0
4218304	Metalworking machinery & equipment whsle . . . . .	24	7 561	Z	X
4218305	Materials handling equipment whsle . . . . .	33	5 933	Z	X
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	7	550	Z	X
4218307	Other industrial machinery & equipment whsle . . . . .	87	31 036	.1	4.3
42184	Industrial supplies whsle . . . . .	589	231 600	.6	3.8
421840	Industrial supplies whsle . . . . .	589	231 600	.6	3.8
4218401	General-line industrial supplies whsle . . . . .	211	50 118	.1	.7
4218402	Mechanical power transmission supplies whsle . . . . .	32	1 610	Z	X
4218403	Welding supplies whsle . . . . .	8	2 019	Z	X
4218404	Industrial containers & supplies whsle . . . . .	54	18 696	.1	9.6
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	32	21 668	.1	X
4218406	Other industrial supplies whsle . . . . .	252	137 489	.4	3.8
42185	Service establishment equipment & supplies whsle . . . . .	63	32 689	.1	22.5
421850	Service establishment equipment & supplies whsle . . . . .	63	32 689	.1	22.5
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	48	15 373	Z	X
4218504	Other service establishment equipment & supplies whsle . . . . .	13	7 223	Z	27.4
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	10	1 162	Z	X
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	10	1 162	Z	X
4219	Miscellaneous durable goods whsle . . . . .	797	139 506	.4	1.2
42191	Sporting & recreational goods & supplies whsle . . . . .	9	4 214	Z	21.7
421910	Sporting & recreational goods & supplies whsle . . . . .	9	4 214	Z	21.7
42192	Toy & hobby goods & supplies whsle . . . . .	13	3 442	Z	X
421920	Toy & hobby goods & supplies whsle . . . . .	13	3 442	Z	X
42193	Recyclable material whsle . . . . .	46	9 564	Z	X
421930	Recyclable material whsle . . . . .	46	9 564	Z	X
4219302	Recyclable paper & paperboard whsle . . . . .	32	7 256	Z	X
4219303	Other recyclable material whsle . . . . .	12	1 960	Z	X
42199	Other miscellaneous durable goods whsle . . . . .	729	122 286	.3	.9
421990	Other miscellaneous durable goods whsle . . . . .	729	122 286	.3	.9
4219902	Forest products (except lumber) whsle . . . . .	23	14 410	Z	X
4219903	General merchandise (durable goods) whsle . . . . .	664	98 385	.3	.1
4219905	Fire extinguishers & fire safety equipment whsle . . . . .	14	7 339	Z	X
4219906	Other durable goods whsle . . . . .	27	2 042	Z	X
422	Wholesale trade, nondurable goods . . . . .	5 975	34 766 038	93.7	48.0
4221	Paper & paper product whsle . . . . .	490	321 545	.9	.9
42211	Printing & writing paper whsle . . . . .	36	35 897	.1	.5
422110	Printing & writing paper whsle . . . . .	36	35 897	.1	.5
42212	Stationery & office supplies whsle . . . . .	68	17 929	Z	X
422120	Stationery & office supplies whsle . . . . .	68	17 929	Z	X
42213	Industrial & personal service paper whsle . . . . .	386	267 719	.7	1.1
422130	Industrial & personal service paper whsle . . . . .	386	267 719	.7	1.1
4222	Drugs, & druggists' sundries whsle . . . . .	20	18 116	Z	X
42221	Drugs, & druggists' sundries whsle . . . . .	20	18 116	Z	X
422210	Drugs, & druggists' sundries whsle . . . . .	20	18 116	Z	X
4222101	General-line drugs whsle . . . . .	7	4 448	Z	X
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	13	13 668	Z	X
4223	Apparel, piece goods, & notions whsle . . . . .	39	13 118	Z	35.3
42231	Piece goods, notions, & other dry goods whsle . . . . .	26	11 774	Z	X
422310	Piece goods, notions, & other dry goods whsle . . . . .	26	11 774	Z	X
4223101	Piece goods—jobbers . . . . .	23	11 091	Z	X
42233	Women's, children's, & infants' clothing & accessories whsle . . . . .	11	1 288	Z	55.1
422330	Women's, children's, & infants' clothing & accessories whsle . . . . .	11	1 288	Z	55.1
4224	Grocery & related products whsle . . . . .	26	29 869	.1	.8
42249	Other grocery & related products whsle . . . . .	15	7 639	Z	.4
422490	Other grocery & related products whsle . . . . .	15	7 639	Z	.4
4224906	Other grocery specialties whsle . . . . .	10	6 563	Z	.5

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>5300</b>	<b>Plastics materials and basic shapes—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4226	Chemical & allied products whsle .....	4 887	33 632 724	90.7	54.9
42261	Plastics materials & basic forms & shapes whsle .....	4 349	32 298 971	87.1	53.4
422610	Plastics materials & basic forms & shapes whsle .....	4 349	32 298 971	87.1	53.4
42269	Other chemical & allied products whsle .....	538	1 333 753	3.6	65.0
422690	Other chemical & allied products whsle .....	538	1 333 753	3.6	65.0
4226902	Other chemical & allied products whsle .....	534	1 327 905	3.6	65.4
4227	Petroleum & petroleum products whsle .....	20	407 727	1.1	80.1
42271	Petroleum bulk stations & terminals .....	11	139 610	.4	84.3
422710	Petroleum bulk stations & terminals .....	11	139 610	.4	84.3
4227101	Petroleum bulk stations & terminals (except LP) .....	11	139 610	.4	84.5
42271011	Petroleum bulk stations (except LP) .....	8	3 007	Z	30.5
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	9	268 117	.7	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	9	268 117	.7	X
4229	Miscellaneous nondurable goods whsle .....	489	340 751	.9	1.4
42292	Book, periodical, & newspaper whsle .....	9	7 178	Z	X
422920	Book, periodical, & newspaper whsle .....	9	7 178	Z	X
42295	Paint, varnish, & supplies whsle .....	43	18 286	Z	31.7
422950	Paint, varnish, & supplies whsle .....	43	18 286	Z	31.7
4229501	Paint, varnish, & supplies whsle .....	43	18 286	Z	31.7
42299	Other miscellaneous nondurable goods whsle .....	427	313 665	.8	.2
422990	Other miscellaneous nondurable goods whsle .....	427	313 665	.8	.2
4229901	Art goods whsle .....	10	3 045	Z	X
4229902	General merchandise (nondurable goods) whsle .....	330	278 421	.8	X
4229903	Textile bags, bagging, & burlap whsle .....	10	1 713	Z	X
4229904	Other nondurable goods whsle .....	77	30 486	.1	5.4
<b>5320</b>	<b>Industrial gases (welding, etc.) .....</b>	<b>3 234</b>	<b>3 576 319</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	2 006	1 051 391	29.4	X
4215	Metal & mineral (except petroleum) whsle .....	12	3 427	.1	X
42151	Metal service centers & offices .....	12	3 427	.1	X
421510	Metal service centers & offices .....	12	3 427	.1	X
4215101	Ferrous metal service centers & sales offices .....	12	3 427	.1	X
42151011	Ferrous metal service centers .....	10	3 411	.1	X
4218	Machinery, equipment, & supplies whsle .....	1 963	1 043 781	29.2	X
42183	Industrial machinery & equipment whsle .....	57	37 993	1.1	X
421830	Industrial machinery & equipment whsle .....	57	37 993	1.1	X
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	14	4 381	.1	X
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	10	4 325	.1	X
4218303	General-purpose industrial machinery & equipment whsle .....	29	7 684	.2	X
4218304	Metalworking machinery & equipment whsle .....	6	4 218	.1	X
4218307	Other industrial machinery & equipment whsle .....	6	10 648	.3	X
42184	Industrial supplies whsle .....	1 896	1 003 957	28.1	X
421840	Industrial supplies whsle .....	1 896	1 003 957	28.1	X
4218401	General-line industrial supplies whsle .....	142	50 957	1.4	X
4218403	Welding supplies whsle .....	1 731	946 623	26.5	X
4218404	Industrial containers & supplies whsle .....	6	1 320	Z	X
4218406	Other industrial supplies whsle .....	12	2 020	.1	X
42185	Service establishment equipment & supplies whsle .....	8	1 609	Z	X
421850	Service establishment equipment & supplies whsle .....	8	1 609	Z	X
4218502	Custodial, janitors' equipment & supplies whsle .....	8	1 609	Z	X
4219	Miscellaneous durable goods whsle .....	21	1 448	Z	X
42199	Other miscellaneous durable goods whsle .....	21	1 448	Z	X
421990	Other miscellaneous durable goods whsle .....	21	1 448	Z	X
4219903	General merchandise (durable goods) whsle .....	16	1 340	Z	X
422	Wholesale trade, nondurable goods .....	1 228	2 524 928	70.6	X
4226	Chemical & allied products whsle .....	1 187	2 076 350	58.1	X
42261	Plastics materials & basic forms & shapes whsle .....	22	33 475	.9	X
422610	Plastics materials & basic forms & shapes whsle .....	22	33 475	.9	X
42269	Other chemical & allied products whsle .....	1 165	2 042 875	57.1	X
422690	Other chemical & allied products whsle .....	1 165	2 042 875	57.1	X
4226901	Industrial gases (except LP) whsle .....	1 106	2 015 315	56.4	X
4226902	Other chemical & allied products whsle .....	59	27 560	.8	X
4229	Miscellaneous nondurable goods whsle .....	31	18 865	.5	X
42299	Other miscellaneous nondurable goods whsle .....	29	18 851	.5	X
422990	Other miscellaneous nondurable goods whsle .....	29	18 851	.5	X
4229902	General merchandise (nondurable goods) whsle .....	16	17 540	.5	X
4229904	Other nondurable goods whsle .....	13	1 311	Z	X
<b>5330</b>	<b>Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....</b>	<b>24 444</b>	<b>101 296 324</b>	<b>100.0</b>	<b>21.8</b>
421	Wholesale trade, durable goods .....	7 562	6 234 523	6.2	7.6
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	1 048	433 721	.4	2.7
42112	Motor vehicle supplies & new parts whsle .....	836	422 104	.4	2.2
421120	Motor vehicle supplies & new parts whsle .....	836	422 104	.4	2.2
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	328	198 489	.2	.2
4211202	Motor vehicle supplies & new parts—jobbers .....	503	218 544	.2	4.2
42113	Tire & tube whsle .....	39	3 760	Z	2.2
421130	Tire & tube whsle .....	39	3 760	Z	2.2
42114	Motor vehicle parts, (used) whsle .....	170	7 680	Z	1.0
421140	Motor vehicle parts, (used) whsle .....	170	7 680	Z	1.0

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>5330</b>	<b>Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4212	Furniture & home furnishings whse .....	75	62 562	.1	14.7
42121	Furniture whse .....	14	7 556	Z	X
421210	Furniture whse .....	14	7 556	Z	X
4212101	Household & lawn furniture whse .....	10	7 010	Z	X
42122	Home furnishings whse .....	61	55 006	.1	16.2
421220	Home furnishings whse .....	61	55 006	.1	16.2
4212201	Household china, glassware, & crockery whse .....	15	4 570	Z	X
4212202	Linens, domestics, draperies, & curtains whse .....	11	3 203	Z	43.4
4212203	Floor coverings whse .....	21	8 273	Z	47.9
4212204	Other home furnishings whse .....	14	38 960	Z	X
4213	Lumber & other construction materials whse .....	191	98 514	.1	10.6
42131	Lumber, plywood, millwork, & wood panel whse .....	85	55 911	.1	13.3
421310	Lumber, plywood, millwork, & wood panel whse .....	85	55 911	.1	13.3
4213101	Lumber without yard whse .....	13	4 820	Z	X
4213102	Lumber with yard whse .....	12	3 488	Z	12.0
4213103	Plywood, veneer, millwork, & wood panel whse .....	60	47 603	Z	12.2
42132	Brick, stone, & related construction materials whse .....	36	14 763	Z	1.6
421320	Brick, stone, & related construction materials whse .....	36	14 763	Z	1.6
4213201	Brick, block, tile, clay/cement sewer pipe whse .....	15	5 193	Z	X
4213203	Cement, lime, & related products whse .....	17	9 231	Z	2.7
42133	Roofing, siding, & insulation material whse .....	28	18 155	Z	7.6
421330	Roofing, siding, & insulation material whse .....	28	18 155	Z	7.6
4213301	Roofing, siding, & insulation material whse .....	28	18 155	Z	7.6
42139	Other construction materials whse .....	42	9 685	Z	7.8
421390	Other construction materials whse .....	42	9 685	Z	7.8
4213901	Flat glass & other construction glass whse .....	8	1 632	Z	X
4213902	Other construction materials whse .....	34	8 053	Z	X
4214	Professional & commercial equipment & supplies whse .....	603	437 592	.4	1.7
42141	Photographic equipment & supplies whse .....	50	27 566	Z	X
421410	Photographic equipment & supplies whse .....	50	27 566	Z	X
42142	Office equipment whse .....	190	127 134	.1	X
421420	Office equipment whse .....	190	127 134	.1	X
42143	Computer & computer peripheral equipment & software whse .....	29	6 410	Z	28.8
421430	Computer & computer peripheral equipment & software whse .....	29	6 410	Z	28.8
4214301	Computer & peripheral equipment whse .....	26	6 213	Z	34.6
42143011	Computers & peripheral equipment for resale .....	12	4 968	Z	X
42143012	Computers & peripheral equipment for end use .....	14	1 245	Z	2.8
42144	Other commercial equipment whse .....	75	18 536	Z	X
421440	Other commercial equipment whse .....	75	18 536	Z	X
4214401	Restaurant & hotel equipment & supplies whse .....	73	18 401	Z	X
42145	Medical, dental, & hospital equipment & supplies whse .....	151	83 386	.1	2.5
421450	Medical, dental, & hospital equipment & supplies whse .....	151	83 386	.1	2.5
4214501	Surgical, medical, & hospital supplies whse .....	148	82 442	.1	2.4
42149	Other professional equipment & supplies whse .....	108	174 560	.2	1.9
421490	Other professional equipment & supplies whse .....	108	174 560	.2	1.9
4214902	Other professional equipment & supplies whse .....	108	174 560	.2	1.9
4215	Metal & mineral (except petroleum) whse .....	298	754 030	.7	4.8
42151	Metal service centers & offices .....	260	643 370	.6	3.1
421510	Metal service centers & offices .....	260	643 370	.6	3.1
4215101	Ferrous metal service centers & sales offices .....	206	595 648	.6	1.7
42151011	Ferrous metal service centers .....	168	549 570	.5	1.3
42151012	Ferrous metal sales offices .....	38	46 078	Z	13.2
4215102	Nonferrous metal service centers & sales offices .....	54	47 722	Z	7.3
42151021	Nonferrous metal service centers .....	33	25 501	Z	2.8
42151022	Nonferrous metal sales offices .....	21	22 221	Z	28.4
42152	Coal & other mineral & ore whse .....	38	110 660	.1	12.0
421520	Coal & other mineral & ore whse .....	38	110 660	.1	12.0
4215202	Other mineral & ore whse .....	36	91 698	.1	X
4216	Electrical goods whse .....	286	264 246	.3	31.6
42161	Electrical apparatus & equip, wiring supp, & const material whse .....	207	83 427	.1	58.0
421610	Electrical apparatus & equip, wiring supp, & const material whse .....	207	83 427	.1	58.0
42162	Electrical appliance, television & radio set whse .....	19	4 987	Z	29.1
421620	Electrical appliance, television & radio set whse .....	19	4 987	Z	29.1
42169	Other electronic parts & equipment whse .....	60	175 832	.2	7.2
421690	Other electronic parts & equipment whse .....	60	175 832	.2	7.2
4216902	Electronic parts (excluding communications equipment) whse .....	58	175 683	.2	7.0
4217	Hardware, & plumbing & heating equipment & supplies whse .....	1 019	264 532	.3	1.6
42171	Hardware whse .....	438	145 719	.1	2.2
421710	Hardware whse .....	438	145 719	.1	2.2
42172	Plumbing & heating equipment & supplies (hydronics) whse .....	251	94 544	.1	.7
421720	Plumbing & heating equipment & supplies (hydronics) whse .....	251	94 544	.1	.7
42173	Warm air heating & air-conditioning equipment & supplies whse .....	231	16 560	Z	1.1
421730	Warm air heating & air-conditioning equipment & supplies whse .....	231	16 560	Z	1.1
42174	Refrigeration equipment & supplies whse .....	99	7 709	Z	X
421740	Refrigeration equipment & supplies whse .....	99	7 709	Z	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>5330</b>	<b>Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4218	Machinery, equipment, & supplies whsle . . . . .	2 756	1 732 339	1.7	18.1
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	23	2 168	Z	X
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	23	2 168	Z	X
42182	Farm & garden machinery & equipment whsle . . . . .	133	39 199	Z	X
421820	Farm & garden machinery & equipment whsle . . . . .	133	39 199	Z	X
4218201	Farm machinery & equipment—farm dealers . . . . .	63	12 890	Z	X
4218202	Farm machinery & equipment—whsle distributors . . . . .	42	15 663	Z	X
4218203	Lawn & garden machinery & equipment whsle . . . . .	28	10 646	Z	X
42183	Industrial machinery & equipment whsle . . . . .	973	328 194	.3	3.3
421830	Industrial machinery & equipment whsle . . . . .	973	328 194	.3	3.3
4218301	Food-processing machinery & equipment whsle . . . . .	27	18 490	Z	5.3
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	110	19 553	Z	X
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	73	15 936	Z	X
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	37	3 617	Z	X
4218303	General-purpose industrial machinery & equipment whsle . . . . .	402	164 928	.2	4.0
4218304	Metalworking machinery & equipment whsle . . . . .	155	33 793	Z	X
4218305	Materials handling equipment whsle . . . . .	25	3 816	Z	X
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	40	17 931	Z	X
4218307	Other industrial machinery & equipment whsle . . . . .	214	69 683	.1	7.2
42184	Industrial supplies whsle . . . . .	695	434 248	.4	8.6
421840	Industrial supplies whsle . . . . .	695	434 248	.4	8.6
4218401	General-line industrial supplies whsle . . . . .	263	42 183	Z	5.1
4218402	Mechanical power transmission supplies whsle . . . . .	25	4 156	Z	X
4218403	Welding supplies whsle . . . . .	84	33 909	Z	X
4218404	Industrial containers & supplies whsle . . . . .	37	22 348	Z	4.5
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	12	11 993	Z	X
4218406	Other industrial supplies whsle . . . . .	274	319 659	.3	5.5
42185	Service establishment equipment & supplies whsle . . . . .	925	920 804	.9	35.4
421850	Service establishment equipment & supplies whsle . . . . .	925	920 804	.9	35.4
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	638	307 842	.3	X
4218503	Laundry & dry-cleaning equipment & supplies whsle . . . . .	148	588 298	.6	X
4218504	Other service establishment equipment & supplies whsle . . . . .	137	23 278	Z	5.2
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	7	7 726	Z	X
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	7	7 726	Z	X
4219	Miscellaneous durable goods whsle . . . . .	1 286	2 186 987	2.2	.6
42191	Sporting & recreational goods & supplies whsle . . . . .	69	48 350	Z	8.8
421910	Sporting & recreational goods & supplies whsle . . . . .	69	48 350	Z	8.8
42193	Recyclable material whsle . . . . .	33	5 730	Z	19.4
421930	Recyclable material whsle . . . . .	33	5 730	Z	19.4
4219302	Recyclable paper & paperboard whsle . . . . .	15	2 461	Z	5.7
4219303	Other recyclable material whsle . . . . .	18	3 269	Z	44.9
42199	Other miscellaneous durable goods whsle . . . . .	1 179	2 131 667	2.1	.3
421990	Other miscellaneous durable goods whsle . . . . .	1 179	2 131 667	2.1	.3
4219902	Forest products (except lumber) whsle . . . . .	23	12 877	Z	X
4219903	General merchandise (durable goods) whsle . . . . .	1 122	2 116 772	2.1	.1
4219905	Fire extinguishers & fire safety equipment whsle . . . . .	20	1 858	Z	X
4219906	Other durable goods whsle . . . . .	11	59	Z	X
422	Wholesale trade, nondurable goods . . . . .	16 882	95 061 801	93.8	25.0
4221	Paper & paper product whsle . . . . .	1 031	641 967	.6	8.2
42211	Printing & writing paper whsle . . . . .	146	40 533	Z	.2
422110	Printing & writing paper whsle . . . . .	146	40 533	Z	.2
42212	Stationery & office supplies whsle . . . . .	42	6 380	Z	1.3
422120	Stationery & office supplies whsle . . . . .	42	6 380	Z	1.3
42213	Industrial & personal service paper whsle . . . . .	843	595 054	.6	10.1
422130	Industrial & personal service paper whsle . . . . .	843	595 054	.6	10.1
4222	Drugs, & druggists' sundries whsle . . . . .	170	216 831	.2	11.5
42221	Drugs, & druggists' sundries whsle . . . . .	170	216 831	.2	11.5
422210	Drugs, & druggists' sundries whsle . . . . .	170	216 831	.2	11.5
4222101	General-line drugs whsle . . . . .	107	144 477	.1	20.4
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	63	72 354	.1	4.5
4223	Apparel, piece goods, & notions whsle . . . . .	46	116 021	.1	23.6
42231	Piece goods, notions, & other dry goods whsle . . . . .	34	83 619	.1	X
422310	Piece goods, notions, & other dry goods whsle . . . . .	34	83 619	.1	X
4223101	Piece goods—jobbers . . . . .	31	83 170	.1	X
42232	Men's & boys' clothing & furnishings whsle . . . . .	6	4 617	Z	X
422320	Men's & boys' clothing & furnishings whsle . . . . .	6	4 617	Z	X
42233	Women's, children's, & infants' clothing & accessories whsle . . . . .	6	27 785	Z	X
422330	Women's, children's, & infants' clothing & accessories whsle . . . . .	6	27 785	Z	X
4224	Grocery & related products whsle . . . . .	1 795	2 590 636	2.6	.8
42241	General-line grocery whsle . . . . .	1 242	2 102 617	2.1	.8
422410	General-line grocery whsle . . . . .	1 242	2 102 617	2.1	.8
4224101	General-line grocery whsle, voluntary group . . . . .	53	129 178	.1	X
4224102	General-line grocery whsle, retail cooperative . . . . .	117	66 062	.1	14.3
4224103	Other general-line grocery whsle . . . . .	1 072	1 907 377	1.9	.1
42242	Packaged frozen food whsle . . . . .	212	254 151	.3	X
422420	Packaged frozen food whsle . . . . .	212	254 151	.3	X
42243	Dairy products, (except dried or canned) whsle . . . . .	19	2 518	Z	X
422430	Dairy products, (except dried or canned) whsle . . . . .	19	2 518	Z	X
4224302	Dairy product (except raw milk) whsle . . . . .	19	2 518	Z	X
42245	Confectionery whsle . . . . .	7	134	Z	5.4
422450	Confectionery whsle . . . . .	7	134	Z	5.4
42247	Meat & meat product whsle . . . . .	46	9 011	Z	1.1
422470	Meat & meat product whsle . . . . .	46	9 011	Z	1.1
42248	Fresh fruit & vegetable whsle . . . . .	8	403	Z	5.7
422480	Fresh fruit & vegetable whsle . . . . .	8	403	Z	5.7

See footnotes at end of table.



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<b>5330</b>	<b>Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4224	Grocery & related products whsle—Con.				
42249	Other grocery & related products whsle	255	216 447	.2	2.6
422490	Other grocery & related products whsle	255	216 447	.2	2.6
4224901	Coffee, tea, & spice whsle	8	508	Z	X
4224902	Bread & baked goods whsle	6	2 278	Z	X
4224903	Soft drinks whsle	21	8 874	Z	13.4
4224904	Canned goods whsle	38	39 770	Z	X
4224905	Food & beverage basic materials whsle	17	33 278	Z	X
4224906	Other grocery specialties whsle	165	131 739	.1	3.0
4225	Farm-product raw material whsle	1 260	1 146 426	1.1	X
42251	Grain & field bean whsle	1 227	1 095 065	1.1	X
422510	Grain & field bean whsle	1 227	1 095 065	1.1	X
42259	Other farm product raw material whsle	29	46 279	Z	1.2
422590	Other farm product raw material whsle	29	46 279	Z	1.2
4225904	Cotton whsle	9	15 600	Z	X
4225905	Other farm-product raw material whsle	15	5 454	Z	X
4226	Chemical & allied products whsle	10 939	84 690 669	83.6	53.7
42261	Plastics materials & basic forms & shapes whsle	413	692 893	.7	69.5
422610	Plastics materials & basic forms & shapes whsle	413	692 893	.7	69.5
42269	Other chemical & allied products whsle	10 526	83 997 776	82.9	52.3
422690	Other chemical & allied products whsle	10 526	83 997 776	82.9	52.3
4226901	Industrial gases (except LP) whsle	61	18 835	Z	X
4226902	Other chemical & allied products whsle	10 465	83 978 941	82.9	52.6
4227	Petroleum & petroleum products whsle	774	1 576 706	1.6	16.6
42271	Petroleum bulk stations & terminals	456	995 570	1.0	19.2
422710	Petroleum bulk stations & terminals	456	995 570	1.0	19.2
4227101	Petroleum bulk stations & terminals (except LP)	452	464 465	.5	24.4
42271011	Petroleum bulk stations (except LP)	424	292 842	.3	6.0
42271012	Petroleum bulk terminals (except LP)	28	171 623	.2	52.4
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	318	581 136	.6	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	318	581 136	.6	X
4229	Miscellaneous nondurable goods whsle	865	4 082 153	4.0	1.6
42291	Farm supplies whsle	128	546 402	.5	.3
422910	Farm supplies whsle	128	546 402	.5	.3
4229101	Farm supplies—farm dealers	23	9 055	Z	X
4229102	Farm supplies—whsle distributors	105	537 347	.5	.4
42293	Flower, nursery stock, & florists' supplies whsle	9	832	Z	X
422930	Flower, nursery stock, & florists' supplies whsle	9	832	Z	X
42294	Tobacco & tobacco product whsle	11	4 059	Z	3.2
422940	Tobacco & tobacco product whsle	11	4 059	Z	3.2
42295	Paint, varnish, & supplies whsle	125	60 309	.1	39.8
422950	Paint, varnish, & supplies whsle	125	60 309	.1	39.8
4229501	Paint, varnish, & supplies whsle	125	60 309	.1	39.8
42299	Other miscellaneous nondurable goods whsle	590	3 469 715	3.4	.4
422990	Other miscellaneous nondurable goods whsle	590	3 469 715	3.4	.4
4229901	Art goods whsle	12	651	Z	X
4229902	General merchandise (nondurable goods) whsle	497	3 453 987	3.4	.3
4229904	Other nondurable goods whsle	76	12 492	Z	9.2
<b>5400</b>	<b>Petroleum products</b>	<b>14 256</b>	<b>206 024 920</b>	<b>100.0</b>	<b>60.4</b>
421	Wholesale trade, durable goods	2 056	1 133 208	.6	3.0
4211	Motor vehicle & motor vehicle parts & supplies whsle	1 002	177 860	.1	3.6
42111	Automobile & other motor vehicle whsle	145	17 463	Z	.2
421110	Automobile & other motor vehicle whsle	145	17 463	Z	.2
4211101	Automobile & motorcycle whsle	21	2 147	Z	.4
4211103	Light truck & van (14,000 lb or less) whsle	7	740	Z	X
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	18	2 587	Z	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle	95	11 584	Z	X
42112	Motor vehicle supplies & new parts whsle	676	131 318	.1	5.6
421120	Motor vehicle supplies & new parts whsle	676	131 318	.1	5.6
4211201	Motor vehicle supplies & new parts—warehouse distributors	189	67 315	Z	1.3
4211202	Motor vehicle supplies & new parts—jobbers	481	57 407	Z	9.0
4211203	Petroleum products marketing equipment whsle	6	6 596	Z	X
42113	Tire & tube whsle	50	24 191	Z	18.4
421130	Tire & tube whsle	50	24 191	Z	18.4
42114	Motor vehicle parts, (used) whsle	131	4 888	Z	7.4
421140	Motor vehicle parts, (used) whsle	131	4 888	Z	7.4
4213	Lumber & other construction materials whsle	11	1 201	Z	X
42139	Other construction materials whsle	8	127	Z	X
421390	Other construction materials whsle	8	127	Z	X
4213902	Other construction materials whsle	8	127	Z	X
4215	Metal & mineral (except petroleum) whsle	49	70 596	Z	X
42151	Metal service centers & offices	36	49 975	Z	X
421510	Metal service centers & offices	36	49 975	Z	X
4215101	Ferrous metal service centers & sales offices	34	34 068	Z	X
42151011	Ferrous metal service centers	30	27 767	Z	X
42152	Coal & other mineral & ore whsle	13	20 621	Z	X
421520	Coal & other mineral & ore whsle	13	20 621	Z	X
4215202	Other mineral & ore whsle	10	15 026	Z	X
4217	Hardware, & plumbing & heating equipment & supplies whsle	42	13 105	Z	.2
42171	Hardware whsle	40	12 440	Z	.3
421710	Hardware whsle	40	12 440	Z	.3

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>5400</b>	<b>Petroleum products—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4218	Machinery, equipment, & supplies whsle . . . . .	681	193 738	.1	11.3
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	82	19 950	Z	X
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	82	19 950	Z	X
42182	Farm & garden machinery & equipment whsle . . . . .	444	31 841	Z	.8
421820	Farm & garden machinery & equipment whsle . . . . .	444	31 841	Z	.8
4218201	Farm machinery & equipment—farm dealers . . . . .	398	27 480	Z	.9
4218202	Farm machinery & equipment—whsle distributors . . . . .	44	2 837	Z	.3
42183	Industrial machinery & equipment whsle . . . . .	69	80 659	Z	38.7
421830	Industrial machinery & equipment whsle . . . . .	69	80 659	Z	38.7
4218303	General-purpose industrial machinery & equipment whsle . . . . .	40	41 804	Z	47.8
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	16	12 967	Z	37.0
42184	Industrial supplies whsle . . . . .	23	5 691	Z	6.3
421840	Industrial supplies whsle . . . . .	23	5 691	Z	6.3
4218401	General-line industrial supplies whsle . . . . .	6	1 022	Z	47.7
4218406	Other industrial supplies whsle . . . . .	13	3 702	Z	.3
42185	Service establishment equipment & supplies whsle . . . . .	10	2 172	Z	X
421850	Service establishment equipment & supplies whsle . . . . .	10	2 172	Z	X
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	53	53 425	Z	12.2
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	53	53 425	Z	12.2
4218601	Aircraft & aeronautical equipment & supplies whsle . . . . .	37	51 789	Z	13.1
4218602	Marine machinery, equipment, & supplies whsle . . . . .	16	1 636	Z	X
4219	Miscellaneous durable goods whsle . . . . .	266	676 584	.3	.2
42191	Sporting & recreational goods & supplies whsle . . . . .	6	4 069	Z	33.8
421910	Sporting & recreational goods & supplies whsle . . . . .	6	4 069	Z	33.8
42199	Other miscellaneous durable goods whsle . . . . .	257	671 754	.3	X
421990	Other miscellaneous durable goods whsle . . . . .	257	671 754	.3	X
4219903	General merchandise (durable goods) whsle . . . . .	249	668 717	.3	X
422	Wholesale trade, nondurable goods . . . . .	12 200	204 891 712	99.5	66.0
4221	Paper & paper product whsle . . . . .	49	288 001	.1	2.7
42213	Industrial & personal service paper whsle . . . . .	48	287 995	.1	2.6
422130	Industrial & personal service paper whsle . . . . .	48	287 995	.1	2.6
4223	Apparel, piece goods, & notions whsle . . . . .	7	1 505	Z	X
4224	Grocery & related products whsle . . . . .	71	28 260	Z	1.0
42246	Fish & seafood whsle . . . . .	48	18 438	Z	X
422460	Fish & seafood whsle . . . . .	48	18 438	Z	X
42249	Other grocery & related products whsle . . . . .	17	3 134	Z	8.4
422490	Other grocery & related products whsle . . . . .	17	3 134	Z	8.4
4224904	Canned goods whsle . . . . .	7	1 388	Z	X
4224906	Other grocery specialties whsle . . . . .	10	1 746	Z	16.2
4225	Farm-product raw material whsle . . . . .	758	529 691	.3	1.2
42251	Grain & field bean whsle . . . . .	740	522 427	.3	1.1
422510	Grain & field bean whsle . . . . .	740	522 427	.3	1.1
42259	Other farm product raw material whsle . . . . .	15	7 242	Z	X
422590	Other farm product raw material whsle . . . . .	15	7 242	Z	X
4225905	Other farm-product raw material whsle . . . . .	9	6 104	Z	X
4226	Chemical & allied products whsle . . . . .	664	861 640	.4	1.1
42261	Plastics materials & basic forms & shapes whsle . . . . .	22	32 239	Z	X
422610	Plastics materials & basic forms & shapes whsle . . . . .	22	32 239	Z	X
42269	Other chemical & allied products whsle . . . . .	642	829 401	.4	1.2
422690	Other chemical & allied products whsle . . . . .	642	829 401	.4	1.2
4226902	Other chemical & allied products whsle . . . . .	641	829 265	.4	1.3
4227	Petroleum & petroleum products whsle . . . . .	10 293	202 862 525	98.5	73.0
42271	Petroleum bulk stations & terminals . . . . .	7 193	134 778 041	65.4	80.6
422710	Petroleum bulk stations & terminals . . . . .	7 193	134 778 041	65.4	80.6
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	7 164	134 339 953	65.2	80.8
42271011	Petroleum bulk stations (except LP) . . . . .	5 983	47 519 186	23.1	70.9
42271012	Petroleum bulk terminals (except LP) . . . . .	1 181	86 820 767	42.1	85.1
4227102	Liquefied petroleum bulk stations & terminals . . . . .	29	438 088	.2	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	3 100	68 084 484	33.0	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	3 100	68 084 484	33.0	X
4229	Miscellaneous nondurable goods whsle . . . . .	355	319 560	.2	3.2
42291	Farm supplies whsle . . . . .	260	212 692	.1	8.5
422910	Farm supplies whsle . . . . .	260	212 692	.1	8.5
4229101	Farm supplies—farm dealers . . . . .	228	75 317	Z	22.6
4229102	Farm supplies—whsle distributors . . . . .	32	137 375	.1	.3
42295	Paint, varnish, & supplies whsle . . . . .	15	2 173	Z	X
422950	Paint, varnish, & supplies whsle . . . . .	15	2 173	Z	X
4229501	Paint, varnish, & supplies whsle . . . . .	15	2 173	Z	X
42299	Other miscellaneous nondurable goods whsle . . . . .	75	104 419	.1	X
422990	Other miscellaneous nondurable goods whsle . . . . .	75	104 419	.1	X
4229901	Art goods whsle . . . . .	7	468	Z	X
4229902	General merchandise (nondurable goods) whsle . . . . .	33	99 651	Z	X
4229904	Other nondurable goods whsle . . . . .	35	4 300	Z	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>5420</b>	<b>Liquefied petroleum gases (excluding natural gas)</b> .....	<b>1 680</b>	<b>8 593 290</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	118	322 514	3.8	X
4218	Machinery, equipment, & supplies whsle .....	41	10 448	.1	X
42184	Industrial supplies whsle .....	35	6 552	.1	X
421840	Industrial supplies whsle .....	35	6 552	.1	X
4218403	Welding supplies whsle .....	33	6 073	.1	X
4219	Miscellaneous durable goods whsle .....	69	299 896	3.5	X
42199	Other miscellaneous durable goods whsle .....	69	299 896	3.5	X
421990	Other miscellaneous durable goods whsle .....	69	299 896	3.5	X
4219903	General merchandise (durable goods) whsle .....	67	299 729	3.5	X
422	Wholesale trade, nondurable goods .....	1 562	8 270 776	96.2	X
4225	Farm-product raw material whsle .....	38	12 063	.1	X
42251	Grain & field bean whsle .....	33	11 667	.1	X
422510	Grain & field bean whsle .....	33	11 667	.1	X
4226	Chemical & allied products whsle .....	74	22 530	.3	X
42269	Other chemical & allied products whsle .....	73	17 803	.2	X
422690	Other chemical & allied products whsle .....	73	17 803	.2	X
4226901	Industrial gases (except LP) whsle .....	40	5 518	.1	X
4226902	Other chemical & allied products whsle .....	33	12 285	.1	X
4227	Petroleum & petroleum products whsle .....	1 359	8 197 073	95.4	X
42271	Petroleum bulk stations & terminals .....	1 090	5 237 746	61.0	X
422710	Petroleum bulk stations & terminals .....	1 090	5 237 746	61.0	X
4227101	Petroleum bulk stations & terminals (except LP) .....	671	902 763	10.5	X
42271011	Petroleum bulk stations (except LP) .....	603	392 639	4.6	X
42271012	Petroleum bulk terminals (except LP) .....	68	510 124	5.9	X
4227102	Liquefied petroleum bulk stations & terminals .....	419	4 334 983	50.4	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	269	2 959 327	34.4	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	269	2 959 327	34.4	X
4229	Miscellaneous nondurable goods whsle .....	91	39 110	.5	X
42291	Farm supplies whsle .....	77	37 443	.4	X
422910	Farm supplies whsle .....	77	37 443	.4	X
4229101	Farm supplies—farm dealers .....	63	13 582	.2	X
4229102	Farm supplies—whsle distributors .....	14	23 861	.3	X
42299	Other miscellaneous nondurable goods whsle .....	14	1 667	Z	X
422990	Other miscellaneous nondurable goods whsle .....	14	1 667	Z	X
4229904	Other nondurable goods whsle .....	14	1 667	Z	X
<b>5500</b>	<b>Crude oil</b> .....	<b>358</b>	<b>47 172 096</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	17	312	Z	X
4219	Miscellaneous durable goods whsle .....	11	24	Z	X
42199	Other miscellaneous durable goods whsle .....	11	24	Z	X
421990	Other miscellaneous durable goods whsle .....	11	24	Z	X
4219903	General merchandise (durable goods) whsle .....	11	24	Z	X
422	Wholesale trade, nondurable goods .....	341	47 171 784	100.0	X
4227	Petroleum & petroleum products whsle .....	312	43 012 328	91.2	X
42271	Petroleum bulk stations & terminals .....	146	30 479 739	64.6	X
422710	Petroleum bulk stations & terminals .....	146	30 479 739	64.6	X
4227101	Petroleum bulk stations & terminals (except LP) .....	144	30 479 216	64.6	X
42271011	Petroleum bulk stations (except LP) .....	65	1 172 443	2.5	X
42271012	Petroleum bulk terminals (except LP) .....	79	29 306 773	62.1	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	166	12 532 589	26.6	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	166	12 532 589	26.6	X
4229	Miscellaneous nondurable goods whsle .....	25	4 157 775	8.8	X
42299	Other miscellaneous nondurable goods whsle .....	25	4 157 775	8.8	X
422990	Other miscellaneous nondurable goods whsle .....	25	4 157 775	8.8	X
4229902	General merchandise (nondurable goods) whsle .....	25	4 157 775	8.8	X
<b>5520</b>	<b>Other petroleum products (including asphalt, road oil, wax, etc.)</b> .....	<b>716</b>	<b>4 335 267</b>	<b>100.0</b>	<b>X</b>
422	Wholesale trade, nondurable goods .....	712	4 332 389	99.9	X
4226	Chemical & allied products whsle .....	7	64 673	1.5	X
42269	Other chemical & allied products whsle .....	7	64 673	1.5	X
422690	Other chemical & allied products whsle .....	7	64 673	1.5	X
4226902	Other chemical & allied products whsle .....	7	64 673	1.5	X
4227	Petroleum & petroleum products whsle .....	700	4 263 550	98.3	X
42271	Petroleum bulk stations & terminals .....	260	687 190	15.9	X
422710	Petroleum bulk stations & terminals .....	260	687 190	15.9	X
4227101	Petroleum bulk stations & terminals (except LP) .....	260	687 190	15.9	X
42271011	Petroleum bulk stations (except LP) .....	214	59 158	1.4	X
42271012	Petroleum bulk terminals (except LP) .....	46	628 032	14.5	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	440	3 576 360	82.5	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	440	3 576 360	82.5	X
<b>5600</b>	<b>Beer and ale</b> .....	<b>4 407</b>	<b>34 757 363</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	6	1 522	Z	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>5600</b>	<b>Beer and ale—Con.</b>				
422	Wholesale trade, nondurable goods .....	4 401	34 755 841	100.0	X
4224	Grocery & related products whsle .....	700	327 084	.9	X
42241	General-line grocery whsle .....	506	75 530	.2	X
422410	General-line grocery whsle .....	506	75 530	.2	X
4224103	Other general-line grocery whsle .....	500	61 149	.2	X
42242	Packaged frozen food whsle .....	7	453	Z	X
422420	Packaged frozen food whsle .....	7	453	Z	X
42247	Meat & meat product whsle .....	13	2 610	Z	X
422470	Meat & meat product whsle .....	13	2 610	Z	X
42249	Other grocery & related products whsle .....	165	247 484	.7	X
422490	Other grocery & related products whsle .....	165	247 484	.7	X
4224903	Soft drinks whsle .....	104	190 373	.5	X
4224904	Canned goods whsle .....	17	16 713	Z	X
4224905	Food & beverage basic materials whsle .....	22	2 485	Z	X
4224906	Other grocery specialties whsle .....	16	37 839	.1	X
4228	Beer, wine, & distilled alcoholic beverage whsle .....	3 648	34 396 098	99.0	X
42281	Beer & ale whsle .....	3 013	33 214 854	95.6	X
422810	Beer & ale whsle .....	3 013	33 214 854	95.6	X
42282	Wine & distilled alcoholic beverage whsle .....	635	1 181 244	3.4	X
422820	Wine & distilled alcoholic beverage whsle .....	635	1 181 244	3.4	X
4228201	Wine & distilled alcoholic bev (licensed operation) whsle .....	635	1 181 244	3.4	X
4229	Miscellaneous nondurable goods whsle .....	44	25 884	.1	X
42294	Tobacco & tobacco product whsle .....	30	24 792	.1	X
422940	Tobacco & tobacco product whsle .....	30	24 792	.1	X
42299	Other miscellaneous nondurable goods whsle .....	14	1 092	Z	X
422990	Other miscellaneous nondurable goods whsle .....	14	1 092	Z	X
4229902	General merchandise (nondurable goods) whsle .....	11	520	Z	X
<b>5700</b>	<b>Wines and distilled alcoholic beverages .....</b>	<b>3 236</b>	<b>34 406 230</b>	<b>100.0</b>	<b>58.3</b>
421	Wholesale trade, durable goods .....	18	4 471	Z	29.6
4218	Machinery, equipment, & supplies whsle .....	7	104	Z	X
42184	Industrial supplies whsle .....	7	104	Z	X
421840	Industrial supplies whsle .....	7	104	Z	X
4218404	Industrial containers & supplies whsle .....	7	104	Z	X
4219	Miscellaneous durable goods whsle .....	9	4 031	Z	36.1
42199	Other miscellaneous durable goods whsle .....	6	3 909	Z	62.0
421990	Other miscellaneous durable goods whsle .....	6	3 909	Z	62.0
4219906	Other durable goods whsle .....	6	3 909	Z	49.1
422	Wholesale trade, nondurable goods .....	3 218	34 401 759	100.0	59.5
4224	Grocery & related products whsle .....	711	237 539	.7	1.3
42241	General-line grocery whsle .....	527	51 393	.1	X
422410	General-line grocery whsle .....	527	51 393	.1	X
4224103	Other general-line grocery whsle .....	525	51 295	.1	X
42242	Packaged frozen food whsle .....	41	56 400	.2	X
422420	Packaged frozen food whsle .....	41	56 400	.2	X
42247	Meat & meat product whsle .....	14	20 197	.1	X
422470	Meat & meat product whsle .....	14	20 197	.1	X
42248	Fresh fruit & vegetable whsle .....	7	9 464	Z	X
422480	Fresh fruit & vegetable whsle .....	7	9 464	Z	X
42249	Other grocery & related products whsle .....	114	95 979	.3	2.3
422490	Other grocery & related products whsle .....	114	95 979	.3	2.3
4224903	Soft drinks whsle .....	44	28 138	.1	29.1
4224904	Canned goods whsle .....	10	6 166	Z	X
4224905	Food & beverage basic materials whsle .....	19	6 615	Z	X
4224906	Other grocery specialties whsle .....	41	61 060	.2	.2
4228	Beer, wine, & distilled alcoholic beverage whsle .....	2 445	34 085 342	99.1	X
42281	Beer & ale whsle .....	608	963 693	2.8	X
422810	Beer & ale whsle .....	608	963 693	2.8	X
42282	Wine & distilled alcoholic beverage whsle .....	1 837	33 121 649	96.3	71.1
422820	Wine & distilled alcoholic beverage whsle .....	1 837	33 121 649	96.3	71.1
4228201	Wine & distilled alcoholic bev (licensed operation) whsle .....	1 715	32 742 288	95.2	X
4228202	Wine & distilled alcoholic beverage (State operated) whsle .....	122	379 361	1.1	88.1
4229	Miscellaneous nondurable goods whsle .....	45	41 666	.1	9.6
42294	Tobacco & tobacco product whsle .....	25	32 779	.1	4.0
422940	Tobacco & tobacco product whsle .....	25	32 779	.1	4.0
42299	Other miscellaneous nondurable goods whsle .....	19	1 431	Z	X
422990	Other miscellaneous nondurable goods whsle .....	19	1 431	Z	X
4229902	General merchandise (nondurable goods) whsle .....	11	1 067	Z	X
4229904	Other nondurable goods whsle .....	6	123	Z	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>5800</b>	<b>Farm supplies</b> .....	<b>13 668</b>	<b>59 161 451</b>	<b>100.0</b>	<b>34.7</b>
421	Wholesale trade, durable goods .....	1 892	1 064 371	1.8	6.2
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	25	20 925	Z	3.6
42112	Motor vehicle supplies & new parts whsle .....	20	19 953	Z	.8
421120	Motor vehicle supplies & new parts whsle .....	20	19 953	Z	.8
4211202	Motor vehicle supplies & new parts—jobbers .....	20	19 953	Z	.9
4212	Furniture & home furnishings whsle .....	24	87 564	.1	1.4
42122	Home furnishings whsle .....	19	82 591	.1	1.4
421220	Home furnishings whsle .....	19	82 591	.1	1.4
4212204	Other home furnishings whsle .....	14	3 841	Z	18.7
4213	Lumber & other construction materials whsle .....	26	18 189	Z	41.8
42131	Lumber, plywood, millwork, & wood panel whsle .....	7	793	Z	X
421310	Lumber, plywood, millwork, & wood panel whsle .....	7	793	Z	X
42133	Roofing, siding, & insulation material whsle .....	8	8 278	Z	X
421330	Roofing, siding, & insulation material whsle .....	8	8 278	Z	X
4213301	Roofing, siding, & insulation material whsle .....	8	8 278	Z	X
42139	Other construction materials whsle .....	11	9 118	Z	41.0
421390	Other construction materials whsle .....	11	9 118	Z	41.0
4213902	Other construction materials whsle .....	11	9 118	Z	37.5
4214	Professional & commercial equipment & supplies whsle .....	25	26 371	Z	X
42144	Other commercial equipment whsle .....	8	431	Z	X
421440	Other commercial equipment whsle .....	8	431	Z	X
4214401	Restaurant & hotel equipment & supplies whsle .....	8	431	Z	X
42149	Other professional equipment & supplies whsle .....	15	25 190	Z	X
421490	Other professional equipment & supplies whsle .....	15	25 190	Z	X
4214902	Other professional equipment & supplies whsle .....	13	13 901	Z	X
4215	Metal & mineral (except petroleum) whsle .....	14	114 553	.2	3.2
42151	Metal service centers & offices .....	11	12 563	Z	65.5
421510	Metal service centers & offices .....	11	12 563	Z	65.5
4215101	Ferrous metal service centers & sales offices .....	11	12 563	Z	65.9
42151011	Ferrous metal service centers .....	8	744	Z	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	100	73 368	.1	6.8
42171	Hardware whsle .....	78	71 926	.1	6.8
421710	Hardware whsle .....	78	71 926	.1	6.8
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	19	1 407	Z	14.8
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	19	1 407	Z	14.8
4218	Machinery, equipment, & supplies whsle .....	1 492	551 546	.9	3.6
42181	Construction & mining (except petroleum) machinery & equip whsle .....	11	3 576	Z	9.9
421810	Construction & mining (except petroleum) machinery & equip whsle .....	11	3 576	Z	9.9
42182	Farm & garden machinery & equipment whsle .....	1 417	516 579	.9	3.4
421820	Farm & garden machinery & equipment whsle .....	1 417	516 579	.9	3.4
4218201	Farm machinery & equipment—farm dealers .....	1 294	440 822	.7	1.2
4218202	Farm machinery & equipment—whsle distributors .....	105	46 768	.1	14.6
4218203	Lawn & garden machinery & equipment whsle .....	18	28 989	Z	54.4
42183	Industrial machinery & equipment whsle .....	39	9 378	Z	3.8
421830	Industrial machinery & equipment whsle .....	39	9 378	Z	3.8
4218303	General-purpose industrial machinery & equipment whsle .....	29	8 856	Z	4.4
4218307	Other industrial machinery & equipment whsle .....	6	114	Z	X
42184	Industrial supplies whsle .....	20	21 061	Z	35.2
421840	Industrial supplies whsle .....	20	21 061	Z	35.2
4218404	Industrial containers & supplies whsle .....	15	20 930	Z	43.7
4219	Miscellaneous durable goods whsle .....	183	170 890	.3	11.4
42191	Sporting & recreational goods & supplies whsle .....	19	6 696	Z	6.6
421910	Sporting & recreational goods & supplies whsle .....	19	6 696	Z	6.6
42199	Other miscellaneous durable goods whsle .....	156	163 706	.3	10.2
421990	Other miscellaneous durable goods whsle .....	156	163 706	.3	10.2
4219902	Forest products (except lumber) whsle .....	17	89 734	.2	X
4219903	General merchandise (durable goods) whsle .....	138	73 863	.1	9.6
422	Wholesale trade, nondurable goods .....	11 776	58 097 080	98.2	37.9
4221	Paper & paper product whsle .....	16	811	Z	X
42213	Industrial & personal service paper whsle .....	15	784	Z	X
422130	Industrial & personal service paper whsle .....	15	784	Z	X
4222	Drugs, & druggists' sundries whsle .....	121	145 001	.2	37.5
42221	Drugs, & druggists' sundries whsle .....	121	145 001	.2	37.5
422210	Drugs, & druggists' sundries whsle .....	121	145 001	.2	37.5
4222101	General-line drugs whsle .....	66	87 191	.1	51.0
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	55	57 810	.1	9.3
4223	Apparel, piece goods, & notions whsle .....	8	522	Z	X
4224	Grocery & related products whsle .....	203	225 882	.4	17.0
42242	Packaged frozen food whsle .....	15	55 076	.1	78.0
422420	Packaged frozen food whsle .....	15	55 076	.1	78.0
42243	Dairy products, (except dried or canned) whsle .....	50	64 453	.1	2.8
422430	Dairy products, (except dried or canned) whsle .....	50	64 453	.1	2.8
4224301	Raw milk whsle .....	35	51 674	.1	X
4224302	Dairy product (except raw milk) whsle .....	15	12 779	Z	63.5
42244	Poultry & poultry product whsle .....	8	46 171	.1	67.3
422440	Poultry & poultry product whsle .....	8	46 171	.1	67.3
4224402	Poultry & poultry product (except live) whsle .....	7	45 341	.1	69.5
42248	Fresh fruit & vegetable whsle .....	76	39 386	.1	1.1
422480	Fresh fruit & vegetable whsle .....	76	39 386	.1	1.1
42249	Other grocery & related products whsle .....	42	18 486	Z	42.6
422490	Other grocery & related products whsle .....	42	18 486	Z	42.6
4224906	Other grocery specialties whsle .....	37	18 187	Z	42.9

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>5800</b>	<b>Farm supplies—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4225	Farm-product raw material whsle .....	3 112	5 334 048	9.0	9.2
42251	Grain & field bean whsle .....	2 954	5 076 343	8.6	9.9
422510	Grain & field bean whsle .....	2 954	5 076 343	8.6	9.9
42252	Livestock whsle .....	82	194 872	.3	2.4
422520	Livestock whsle .....	82	194 872	.3	2.4
42259	Other farm product raw material whsle .....	76	62 833	.1	2.4
422590	Other farm product raw material whsle .....	76	62 833	.1	2.4
4225903	Wool, wool tops, & mohair whsle .....	17	8 796	Z	X
4225904	Cotton whsle .....	13	45 255	.1	X
4225905	Other farm-product raw material whsle .....	42	6 884	Z	8.3
4226	Chemical & allied products whsle .....	290	212 559	.4	8.3
42261	Plastics materials & basic forms & shapes whsle .....	16	72 821	.1	X
422610	Plastics materials & basic forms & shapes whsle .....	16	72 821	.1	X
42269	Other chemical & allied products whsle .....	274	139 738	.2	9.4
422690	Other chemical & allied products whsle .....	274	139 738	.2	9.4
4226902	Other chemical & allied products whsle .....	271	139 731	.2	9.4
4227	Petroleum & petroleum products whsle .....	358	211 903	.4	11.5
42271	Petroleum bulk stations & terminals .....	302	194 765	.3	11.8
422710	Petroleum bulk stations & terminals .....	302	194 765	.3	11.8
4227101	Petroleum bulk stations & terminals (except LP) .....	290	188 678	.3	11.3
42271011	Petroleum bulk stations (except LP) .....	282	175 897	.3	8.7
42271012	Petroleum bulk terminals (except LP) .....	8	12 781	Z	33.4
4227102	Liquefied petroleum bulk stations & terminals .....	12	6 087	Z	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	56	17 138	Z	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	56	17 138	Z	X
4229	Miscellaneous nondurable goods whsle .....	7 665	51 963 956	87.8	57.8
42291	Farm supplies whsle .....	7 378	50 592 365	85.5	55.3
422910	Farm supplies whsle .....	7 378	50 592 365	85.5	55.3
4229101	Farm supplies—farm dealers .....	3 873	12 068 149	20.4	54.8
4229102	Farm supplies—whsle distributors .....	3 505	38 524 216	65.1	55.5
42293	Flower, nursery stock, & florists' supplies whsle .....	59	67 126	.1	X
422930	Flower, nursery stock, & florists' supplies whsle .....	59	67 126	.1	X
42295	Paint, varnish, & supplies whsle .....	7	6 293	Z	X
422950	Paint, varnish, & supplies whsle .....	7	6 293	Z	X
4229501	Paint, varnish, & supplies whsle .....	7	6 293	Z	X
42299	Other miscellaneous nondurable goods whsle .....	217	1 297 385	2.2	57.1
422990	Other miscellaneous nondurable goods whsle .....	217	1 297 385	2.2	57.1
4229901	Art goods whsle .....	7	1 876	Z	X
4229902	General merchandise (nondurable goods) whsle .....	152	1 249 989	2.1	66.9
4229903	Textile bags, bagging, & burlap whsle .....	11	10 954	Z	X
4229904	Other nondurable goods whsle .....	47	34 566	.1	5.2
<b>5900</b>	<b>Tobacco and tobacco products</b>	<b>3 519</b>	<b>45 850 267</b>	<b>100.0</b>	<b>33.6</b>
421	Wholesale trade, durable goods .....	30	8 085	Z	X
4218	Machinery, equipment, & supplies whsle .....	6	1 372	Z	X
4219	Miscellaneous durable goods whsle .....	15	2 844	Z	X
422	Wholesale trade, nondurable goods .....	3 489	45 842 182	100.0	34.3
4221	Paper & paper product whsle .....	42	30 601	.1	52.2
42213	Industrial & personal service paper whsle .....	40	30 588	.1	50.1
422130	Industrial & personal service paper whsle .....	40	30 588	.1	50.1
4222	Drugs, & druggists' sundries whsle .....	35	298 207	.7	6.4
42221	Drugs, & druggists' sundries whsle .....	35	298 207	.7	6.4
422210	Drugs, & druggists' sundries whsle .....	35	298 207	.7	6.4
4222101	General-line drugs whsle .....	19	125 677	.3	24.0
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	16	172 530	.4	X
4224	Grocery & related products whsle .....	1 500	3 538 930	7.7	5.0
42241	General-line grocery whsle .....	1 112	2 380 029	5.2	.7
422410	General-line grocery whsle .....	1 112	2 380 029	5.2	.7
4224101	General-line grocery whsle, voluntary group .....	112	404 326	.9	X
4224102	General-line grocery whsle, retail cooperative .....	140	528 620	1.2	X
4224103	Other general-line grocery whsle .....	860	1 447 083	3.2	1.4
42242	Packaged frozen food whsle .....	8	1 045	Z	X
422420	Packaged frozen food whsle .....	8	1 045	Z	X
42245	Confectionery whsle .....	88	96 495	.2	47.3
422450	Confectionery whsle .....	88	96 495	.2	47.3
42247	Meat & meat product whsle .....	12	524	Z	30.8
422470	Meat & meat product whsle .....	12	524	Z	30.8
42248	Fresh fruit & vegetable whsle .....	13	370	Z	X
422480	Fresh fruit & vegetable whsle .....	13	370	Z	X
42249	Other grocery & related products whsle .....	259	1 057 548	2.3	16.0
422490	Other grocery & related products whsle .....	259	1 057 548	2.3	16.0
4224902	Bread & baked goods whsle .....	10	112 899	.2	X
4224903	Soft drinks whsle .....	66	45 632	.1	6.3
4224904	Canned goods whsle .....	37	55 511	.1	.9
4224905	Food & beverage basic materials whsle .....	26	43 453	.1	X
4224906	Other grocery specialties whsle .....	119	793 993	1.7	24.4
4227	Petroleum & petroleum products whsle .....	59	43 093	.1	53.0
42271	Petroleum bulk stations & terminals .....	44	17 636	Z	60.8
422710	Petroleum bulk stations & terminals .....	44	17 636	Z	60.8
4227101	Petroleum bulk stations & terminals (except LP) .....	39	17 559	Z	62.4
42271011	Petroleum bulk stations (except LP) .....	39	17 559	Z	56.6
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	15	25 457	.1	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	15	25 457	.1	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>5900</b>	<b>Tobacco and tobacco products—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4228	Beer, wine, & distilled alcoholic beverage whsle .....	165	50 359	.1	X
42281	Beer & ale whsle .....	85	15 962	Z	X
422810	Beer & ale whsle .....	85	15 962	Z	X
42282	Wine & distilled alcoholic beverage whsle .....	80	34 397	.1	X
422820	Wine & distilled alcoholic beverage whsle .....	80	34 397	.1	X
4228201	Wine & distilled alcoholic bev (licensed operation) whsle .....	80	34 397	.1	X
4229	Miscellaneous nondurable goods whsle .....	1 679	41 876 135	91.3	66.5
42294	Tobacco & tobacco product whsle .....	1 561	41 846 452	91.3	77.4
422940	Tobacco & tobacco product whsle .....	1 561	41 846 452	91.3	77.4
42299	Other miscellaneous nondurable goods whsle .....	116	29 663	.1	X
422990	Other miscellaneous nondurable goods whsle .....	116	29 663	.1	X
4229901	Art goods whsle .....	7	71	Z	X
4229902	General merchandise (nondurable goods) whsle .....	79	14 487	Z	X
4229904	Other nondurable goods whsle .....	30	15 105	Z	X
<b>6000</b>	<b>Paint, paint supplies, and wallpaper .....</b>	<b>5 894</b>	<b>8 494 427</b>	<b>100.0</b>	<b>14.1</b>
421	Wholesale trade, durable goods .....	3 028	1 529 757	18.0	1.5
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	111	13 594	.2	18.9
42112	Motor vehicle supplies & new parts whsle .....	79	13 332	.2	17.7
421120	Motor vehicle supplies & new parts whsle .....	79	13 332	.2	17.7
4211202	Motor vehicle supplies & new parts—jobbers .....	73	10 326	.1	16.6
42114	Motor vehicle parts, (used) whsle .....	31	248	Z	X
421140	Motor vehicle parts, (used) whsle .....	31	248	Z	X
4212	Furniture & home furnishings whsle .....	233	75 191	.9	3.1
42121	Furniture whsle .....	117	12 875	.2	.3
421210	Furniture whsle .....	117	12 875	.2	.3
4212101	Household & lawn furniture whsle .....	69	8 670	.1	.5
4212102	Office & business furniture whsle .....	48	4 205	.1	X
42122	Home furnishings whsle .....	116	62 316	.7	4.7
421220	Home furnishings whsle .....	116	62 316	.7	4.7
4212201	Household china, glassware, & crockery whsle .....	14	15 245	.2	X
4212202	Linen, domestics, draperies, & curtains whsle .....	46	30 419	.4	2.8
4212203	Floor coverings whsle .....	43	8 171	.1	20.8
4212204	Other home furnishings whsle .....	13	8 481	.1	X
4213	Lumber & other construction materials whsle .....	356	140 755	1.7	.3
42131	Lumber, plywood, millwork, & wood panel whsle .....	225	91 928	1.1	.3
421310	Lumber, plywood, millwork, & wood panel whsle .....	225	91 928	1.1	.3
4213101	Lumber without yard whsle .....	37	47 255	.6	X
4213102	Lumber with yard whsle .....	59	26 321	.3	.5
4213103	Plywood, veneer, millwork, & wood panel whsle .....	129	18 352	.2	1.1
42133	Roofing, siding, & insulation material whsle .....	52	18 772	.2	X
421330	Roofing, siding, & insulation material whsle .....	52	18 772	.2	X
4213301	Roofing, siding, & insulation material whsle .....	52	18 772	.2	X
42139	Other construction materials whsle .....	74	23 845	.3	2.3
421390	Other construction materials whsle .....	74	23 845	.3	2.3
4213901	Flat glass & other construction glass whsle .....	10	6 309	.1	X
4213902	Other construction materials whsle .....	64	17 536	.2	X
4214	Professional & commercial equipment & supplies whsle .....	25	4 040	Z	X
42145	Medical, dental, & hospital equipment & supplies whsle .....	8	156	Z	X
421450	Medical, dental, & hospital equipment & supplies whsle .....	8	156	Z	X
4214501	Surgical, medical, & hospital supplies whsle .....	8	156	Z	X
42149	Other professional equipment & supplies whsle .....	7	3 046	Z	X
421490	Other professional equipment & supplies whsle .....	7	3 046	Z	X
4214902	Other professional equipment & supplies whsle .....	7	3 046	Z	X
4215	Metal & mineral (except petroleum) whsle .....	82	13 290	.2	5.1
42151	Metal service centers & offices .....	82	13 290	.2	5.1
421510	Metal service centers & offices .....	82	13 290	.2	5.1
4215101	Ferrous metal service centers & sales offices .....	76	12 490	.1	4.6
42151011	Ferrous metal service centers .....	69	10 492	.1	4.8
42151012	Ferrous metal sales offices .....	7	1 998	Z	X
4215102	Nonferrous metal service centers & sales offices .....	6	800	Z	X
4216	Electrical goods whsle .....	30	23 247	.3	X
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	20	4 483	.1	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	20	4 483	.1	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	639	790 567	9.3	.5
42171	Hardware whsle .....	450	749 699	8.8	.4
421710	Hardware whsle .....	450	749 699	8.8	.4
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	155	39 095	.5	1.2
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	155	39 095	.5	1.2
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	32	1 241	Z	X
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	32	1 241	Z	X

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**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>6000</b>	<b>Paint, paint supplies, and wallpaper—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4218	Machinery, equipment, & supplies whsle . . . . .	836	146 882	1.7	1.7
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	16	4 437	.1	X
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	16	4 437	.1	X
42182	Farm & garden machinery & equipment whsle . . . . .	163	24 946	.3	.1
421820	Farm & garden machinery & equipment whsle . . . . .	163	24 946	.3	.1
4218201	Farm machinery & equipment—farm dealers . . . . .	136	6 346	.1	.2
4218202	Farm machinery & equipment—whsle distributors . . . . .	18	688	Z	X
4218203	Lawn & garden machinery & equipment whsle . . . . .	9	17 912	.2	X
42183	Industrial machinery & equipment whsle . . . . .	93	30 245	.4	1.5
421830	Industrial machinery & equipment whsle . . . . .	93	30 245	.4	1.5
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	6	2 800	Z	X
4218303	General-purpose industrial machinery & equipment whsle . . . . .	28	13 772	.2	5.2
4218304	Metalworking machinery & equipment whsle . . . . .	18	3 171	Z	X
4218305	Materials handling equipment whsle . . . . .	21	5 220	.1	X
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	18	5 142	.1	X
42184	Industrial supplies whsle . . . . .	554	85 904	1.0	2.1
421840	Industrial supplies whsle . . . . .	554	85 904	1.0	2.1
4218401	General-line industrial supplies whsle . . . . .	242	22 171	.3	X
4218402	Mechanical power transmission supplies whsle . . . . .	40	3 066	Z	X
4218403	Welding supplies whsle . . . . .	41	3 196	Z	X
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	16	4 583	.1	X
4218406	Other industrial supplies whsle . . . . .	210	49 481	.6	3.6
42185	Service establishment equipment & supplies whsle . . . . .	10	1 350	Z	X
421850	Service establishment equipment & supplies whsle . . . . .	10	1 350	Z	X
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	6	804	Z	X
4219	Miscellaneous durable goods whsle . . . . .	716	322 191	3.8	5.4
42191	Sporting & recreational goods & supplies whsle . . . . .	10	2 260	Z	68.0
421910	Sporting & recreational goods & supplies whsle . . . . .	10	2 260	Z	68.0
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	33	2 201	Z	75.9
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	33	2 201	Z	75.9
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	33	2 201	Z	72.5
42199	Other miscellaneous durable goods whsle . . . . .	668	316 577	3.7	3.7
421990	Other miscellaneous durable goods whsle . . . . .	668	316 577	3.7	3.7
4219903	General merchandise (durable goods) whsle . . . . .	664	312 931	3.7	3.6
422	Wholesale trade, nondurable goods . . . . .	2 866	6 964 670	82.0	39.1
4221	Paper & paper product whsle . . . . .	6	8 000	.1	X
42213	Industrial & personal service paper whsle . . . . .	6	8 000	.1	X
422130	Industrial & personal service paper whsle . . . . .	6	8 000	.1	X
4223	Apparel, piece goods, & notions whsle . . . . .	106	35 686	.4	6.5
42231	Piece goods, notions, & other dry goods whsle . . . . .	100	30 697	.4	X
422310	Piece goods, notions, & other dry goods whsle . . . . .	100	30 697	.4	X
4223101	Piece goods—jobbers . . . . .	96	30 397	.4	X
4225	Farm-product raw material whsle . . . . .	8	1 061	Z	X
4226	Chemical & allied products whsle . . . . .	370	188 722	2.2	3.5
42261	Plastics materials & basic forms & shapes whsle . . . . .	64	54 972	.6	.8
422610	Plastics materials & basic forms & shapes whsle . . . . .	64	54 972	.6	.8
42269	Other chemical & allied products whsle . . . . .	306	133 750	1.6	4.6
422690	Other chemical & allied products whsle . . . . .	306	133 750	1.6	4.6
4226901	Industrial gases (except LP) whsle . . . . .	16	2 224	Z	X
4226902	Other chemical & allied products whsle . . . . .	290	131 526	1.5	4.7
4227	Petroleum & petroleum products whsle . . . . .	13	5 145	.1	X
42271	Petroleum bulk stations & terminals . . . . .	7	4 929	.1	X
422710	Petroleum bulk stations & terminals . . . . .	7	4 929	.1	X
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	7	4 929	.1	X
42271011	Petroleum bulk stations (except LP) . . . . .	7	4 929	.1	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	6	216	Z	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	6	216	Z	X
4229	Miscellaneous nondurable goods whsle . . . . .	2 356	6 724 793	79.2	51.9
42291	Farm supplies whsle . . . . .	84	9 389	.1	X
422910	Farm supplies whsle . . . . .	84	9 389	.1	X
4229101	Farm supplies—farm dealers . . . . .	49	603	Z	X
4229102	Farm supplies—whsle distributors . . . . .	35	8 786	.1	X
42295	Paint, varnish, & supplies whsle . . . . .	2 192	6 690 696	78.8	49.4
422950	Paint, varnish, & supplies whsle . . . . .	2 192	6 690 696	78.8	49.4
4229501	Paint, varnish, & supplies whsle . . . . .	2 192	6 690 696	78.8	49.4
42299	Other miscellaneous nondurable goods whsle . . . . .	77	14 551	.2	X
422990	Other miscellaneous nondurable goods whsle . . . . .	77	14 551	.2	X
4229902	General merchandise (nondurable goods) whsle . . . . .	65	13 826	.2	X
4229904	Other nondurable goods whsle . . . . .	9	84	Z	X
<b>6100</b>	<b>Books, periodicals, newspapers, and miscellaneous printed materials . . . . .</b>	<b>6 279</b>	<b>33 493 016</b>	<b>100.0</b>	<b>47.7</b>

See footnotes at end of table.



**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>6100</b>	<b>Books, periodicals, newspapers, and miscellaneous printed materials—Con.</b>				
421	Wholesale trade, durable goods .....	793	661 368	2.0	9.4
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	9	733	Z	X
42112	Motor vehicle supplies & new parts whsle .....	7	731	Z	X
421120	Motor vehicle supplies & new parts whsle .....	7	731	Z	X
4211202	Motor vehicle supplies & new parts—jobbers .....	7	731	Z	X
4212	Furniture & home furnishings whsle .....	66	28 436	.1	.3
42122	Home furnishings whsle .....	61	20 907	.1	.4
421220	Home furnishings whsle .....	61	20 907	.1	.4
4212201	Household china, glassware, & crockery whsle .....	19	10 305	Z	X
4212202	Linens, domestics, draperies, & curtains whsle .....	9	4 082	Z	X
4212204	Other home furnishings whsle .....	31	6 504	Z	X
4214	Professional & commercial equipment & supplies whsle .....	30	189 005	.6	68.2
42142	Office equipment whsle .....	8	553	Z	X
421420	Office equipment whsle .....	8	553	Z	X
42143	Computer & computer peripheral equipment & software whsle .....	9	181 320	.5	72.3
421430	Computer & computer peripheral equipment & software whsle .....	9	181 320	.5	72.3
4215	Metal & mineral (except petroleum) whsle .....	6	341	Z	X
4216	Electrical goods whsle .....	19	3 020	Z	X
42169	Other electronic parts & equipment whsle .....	10	1 361	Z	X
421690	Other electronic parts & equipment whsle .....	10	1 361	Z	X
4216902	Electronic parts (excluding communications equipment) whsle .....	10	1 361	Z	X
4218	Machinery, equipment, & supplies whsle .....	11	8 561	Z	X
4219	Miscellaneous durable goods whsle .....	647	431 109	1.3	2.3
42191	Sporting & recreational goods & supplies whsle .....	57	4 894	Z	X
421910	Sporting & recreational goods & supplies whsle .....	57	4 894	Z	X
42192	Toy & hobby goods & supplies whsle .....	135	77 145	.2	2.4
421920	Toy & hobby goods & supplies whsle .....	135	77 145	.2	2.4
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	15	4 113	Z	13.9
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	15	4 113	Z	13.9
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	14	3 923	Z	15.2
42199	Other miscellaneous durable goods whsle .....	437	341 086	1.0	2.1
421990	Other miscellaneous durable goods whsle .....	437	341 086	1.0	2.1
4219901	Musical instruments & supplies whsle .....	7	306	Z	X
4219903	General merchandise (durable goods) whsle .....	230	5 213	Z	X
4219904	Prerecorded media whsle .....	148	318 484	1.0	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle .....	116	309 527	.9	X
42199042	Prerecorded video tapes whsle .....	32	8 957	Z	X
4219906	Other durable goods whsle .....	49	16 444	Z	4.7
422	Wholesale trade, nondurable goods .....	5 486	32 831 648	98.0	53.8
4221	Paper & paper product whsle .....	364	182 249	.5	.3
42211	Printing & writing paper whsle .....	41	66 789	.2	X
422110	Printing & writing paper whsle .....	41	66 789	.2	X
42212	Stationery & office supplies whsle .....	280	100 048	.3	.1
422120	Stationery & office supplies whsle .....	280	100 048	.3	.1
42213	Industrial & personal service paper whsle .....	43	15 412	Z	3.7
422130	Industrial & personal service paper whsle .....	43	15 412	Z	3.7
4222	Drugs, & druggists' sundries whsle .....	59	5 904	Z	9.5
42221	Drugs, & druggists' sundries whsle .....	59	5 904	Z	9.5
422210	Drugs, & druggists' sundries whsle .....	59	5 904	Z	9.5
4222101	General-line drugs whsle .....	50	5 363	Z	10.5
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	9	561	Z	X
4223	Apparel, piece goods, & notions whsle .....	45	7 523	Z	X
42231	Piece goods, notions, & other dry goods whsle .....	13	3 498	Z	X
422310	Piece goods, notions, & other dry goods whsle .....	13	3 498	Z	X
4223101	Piece goods—jobbers .....	8	590	Z	X
42232	Men's & boys' clothing & furnishings whsle .....	16	3 185	Z	X
422320	Men's & boys' clothing & furnishings whsle .....	16	3 185	Z	X
42234	Footwear whsle .....	14	101	Z	X
422340	Footwear whsle .....	14	101	Z	X
4224	Grocery & related products whsle .....	46	19 311	.1	X
42245	Confectionery whsle .....	8	558	Z	X
422450	Confectionery whsle .....	8	558	Z	X
42249	Other grocery & related products whsle .....	29	18 043	.1	X
422490	Other grocery & related products whsle .....	29	18 043	.1	X
4224906	Other grocery specialties whsle .....	26	17 987	.1	X
4225	Farm-product raw material whsle .....	7	705	Z	X
4226	Chemical & allied products whsle .....	27	8 051	Z	.1
42269	Other chemical & allied products whsle .....	23	2 760	Z	.2
422690	Other chemical & allied products whsle .....	23	2 760	Z	.2
4226902	Other chemical & allied products whsle .....	23	2 760	Z	.2
4227	Petroleum & petroleum products whsle .....	30	1 186	Z	X
42271	Petroleum bulk stations & terminals .....	27	1 164	Z	X
422710	Petroleum bulk stations & terminals .....	27	1 164	Z	X
4227101	Petroleum bulk stations & terminals (except LP) .....	27	1 164	Z	X
42271011	Petroleum bulk stations (except LP) .....	27	1 164	Z	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>6100</b>	<b>Books, periodicals, newspapers, and miscellaneous printed materials—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4229	Miscellaneous nondurable goods whsle . . . . .	4 908	32 606 719	97.4	60.1
42291	Farm supplies whsle . . . . .	11	126	Z	34.6
422910	Farm supplies whsle . . . . .	11	126	Z	34.6
4229102	Farm supplies—whsle distributors . . . . .	11	126	Z	36.4
42292	Book, periodical, & newspaper whsle . . . . .	4 265	32 517 575	97.1	57.1
422920	Book, periodical, & newspaper whsle . . . . .	4 265	32 517 575	97.1	57.1
42293	Flower, nursery stock, & florists' supplies whsle . . . . .	27	2 015	Z	X
422930	Flower, nursery stock, & florists' supplies whsle . . . . .	27	2 015	Z	X
42299	Other miscellaneous nondurable goods whsle . . . . .	602	86 393	.3	3.5
422990	Other miscellaneous nondurable goods whsle . . . . .	602	86 393	.3	3.5
4229901	Art goods whsle . . . . .	226	62 325	.2	3.2
4229902	General merchandise (nondurable goods) whsle . . . . .	292	18 239	.1	4.9
4229904	Other nondurable goods whsle . . . . .	80	4 919	Z	X
<b>6110</b>	<b>Flowers and florists' supplies . . . . .</b>	<b>4 588</b>	<b>7 949 213</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods . . . . .	305	116 100	1.5	X
4212	Furniture & home furnishings whsle . . . . .	74	42 872	.5	X
42121	Furniture whsle . . . . .	8	4 058	.1	X
421210	Furniture whsle . . . . .	8	4 058	.1	X
4212101	Household & lawn furniture whsle . . . . .	6	1 848	Z	X
42122	Home furnishings whsle . . . . .	66	38 814	.5	X
421220	Home furnishings whsle . . . . .	66	38 814	.5	X
4212201	Household china, glassware, & crockery whsle . . . . .	32	22 370	.3	X
4212202	Linens, domestics, draperies, & curtains whsle . . . . .	9	5 470	.1	X
4212204	Other home furnishings whsle . . . . .	25	10 974	.1	X
4216	Electrical goods whsle . . . . .	12	3 553	Z	X
42169	Other electronic parts & equipment whsle . . . . .	7	234	Z	X
421690	Other electronic parts & equipment whsle . . . . .	7	234	Z	X
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	7	234	Z	X
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	9	4 298	.1	X
42171	Hardware whsle . . . . .	8	3 415	Z	X
421710	Hardware whsle . . . . .	8	3 415	Z	X
4218	Machinery, equipment, & supplies whsle . . . . .	57	29 140	.4	X
42182	Farm & garden machinery & equipment whsle . . . . .	52	28 449	.4	X
421820	Farm & garden machinery & equipment whsle . . . . .	52	28 449	.4	X
4218201	Farm machinery & equipment—farm dealers . . . . .	17	1 146	Z	X
4218202	Farm machinery & equipment—whsle distributors . . . . .	33	27 285	.3	X
4219	Miscellaneous durable goods whsle . . . . .	153	36 237	.5	X
42192	Toy & hobby goods & supplies whsle . . . . .	33	13 548	.2	X
421920	Toy & hobby goods & supplies whsle . . . . .	33	13 548	.2	X
42199	Other miscellaneous durable goods whsle . . . . .	114	22 524	.3	X
421990	Other miscellaneous durable goods whsle . . . . .	114	22 524	.3	X
4219902	Forest products (except lumber) whsle . . . . .	7	5 705	.1	X
4219903	General merchandise (durable goods) whsle . . . . .	101	16 702	.2	X
422	Wholesale trade, nondurable goods . . . . .	4 283	7 833 113	98.5	X
4221	Paper & paper product whsle . . . . .	11	3 506	Z	X
42212	Stationery & office supplies whsle . . . . .	7	3 493	Z	X
422120	Stationery & office supplies whsle . . . . .	7	3 493	Z	X
4222	Drugs, & druggists' sundries whsle . . . . .	7	1 921	Z	X
42221	Drugs, & druggists' sundries whsle . . . . .	7	1 921	Z	X
422210	Drugs, & druggists' sundries whsle . . . . .	7	1 921	Z	X
4222101	General-line drugs whsle . . . . .	6	1 897	Z	X
4223	Apparel, piece goods, & notions whsle . . . . .	14	6 001	.1	X
42231	Piece goods, notions, & other dry goods whsle . . . . .	13	5 999	.1	X
422310	Piece goods, notions, & other dry goods whsle . . . . .	13	5 999	.1	X
4223101	Piece goods—jobbers . . . . .	8	2 612	Z	X
4224	Grocery & related products whsle . . . . .	26	20 448	.3	X
42248	Fresh fruit & vegetable whsle . . . . .	7	6 920	.1	X
422480	Fresh fruit & vegetable whsle . . . . .	7	6 920	.1	X
42249	Other grocery & related products whsle . . . . .	19	13 528	.2	X
422490	Other grocery & related products whsle . . . . .	19	13 528	.2	X
4224906	Other grocery specialties whsle . . . . .	14	785	Z	X
4225	Farm-product raw material whsle . . . . .	13	8 002	.1	X
42251	Grain & field bean whsle . . . . .	6	1 884	Z	X
422510	Grain & field bean whsle . . . . .	6	1 884	Z	X
42259	Other farm product raw material whsle . . . . .	7	6 118	.1	X
422590	Other farm product raw material whsle . . . . .	7	6 118	.1	X
4225905	Other farm-product raw material whsle . . . . .	7	6 118	.1	X
4229	Miscellaneous nondurable goods whsle . . . . .	4 210	7 793 202	98.0	X
42291	Farm supplies whsle . . . . .	80	47 961	.6	X
422910	Farm supplies whsle . . . . .	80	47 961	.6	X
4229101	Farm supplies—farm dealers . . . . .	44	8 809	.1	X
4229102	Farm supplies—whsle distributors . . . . .	36	39 152	.5	X
42292	Book, periodical, & newspaper whsle . . . . .	8	4 619	.1	X
422920	Book, periodical, & newspaper whsle . . . . .	8	4 619	.1	X
42293	Flower, nursery stock, & florists' supplies whsle . . . . .	3 900	7 686 018	96.7	X
422930	Flower, nursery stock, & florists' supplies whsle . . . . .	3 900	7 686 018	96.7	X
42299	Other miscellaneous nondurable goods whsle . . . . .	222	54 604	.7	X
422990	Other miscellaneous nondurable goods whsle . . . . .	222	54 604	.7	X
4229901	Art goods whsle . . . . .	92	34 431	.4	X
4229902	General merchandise (nondurable goods) whsle . . . . .	62	10 283	.1	X
4229904	Other nondurable goods whsle . . . . .	65	9 850	.1	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>6120</b>	<b>Art goods (including novelties and souvenirs)</b>	<b>6 973</b>	<b>9 659 905</b>	<b>100.0</b>	<b>36.5</b>
421	Wholesale trade, durable goods	924	415 509	4.3	24.2
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	2 225	Z	90.5
4212	Furniture & home furnishings whsle	302	223 563	2.3	22.0
42121	Furniture whsle	74	15 820	.2	5.1
421210	Furniture whsle	74	15 820	.2	5.1
4212101	Household & lawn furniture whsle	43	13 032	.1	10.0
4212102	Office & business furniture whsle	31	2 788	Z	X
42122	Home furnishings whsle	228	207 743	2.2	25.6
421220	Home furnishings whsle	228	207 743	2.2	25.6
4212201	Household china, glassware, & crockery whsle	66	28 232	.3	X
4212202	Linens, domestics, draperies, & curtains whsle	22	40 144	.4	36.5
4212204	Other home furnishings whsle	139	137 023	1.4	13.5
4213	Lumber & other construction materials whsle	15	2 584	Z	X
42139	Other construction materials whsle	8	633	Z	X
421390	Other construction materials whsle	8	633	Z	X
4213902	Other construction materials whsle	8	633	Z	X
4214	Professional & commercial equipment & supplies whsle	49	7 453	.1	45.8
42142	Office equipment whsle	12	416	Z	X
421420	Office equipment whsle	12	416	Z	X
42144	Other commercial equipment whsle	10	1 984	Z	X
421440	Other commercial equipment whsle	10	1 984	Z	X
4214402	Store machines & equipment whsle	10	1 984	Z	X
42149	Other professional equipment & supplies whsle	20	4 389	Z	63.9
421490	Other professional equipment & supplies whsle	20	4 389	Z	63.9
4214901	Religious & school supplies whsle	11	1 717	Z	55.1
4214902	Other professional equipment & supplies whsle	9	2 672	Z	53.1
4215	Metal & mineral (except petroleum) whsle	22	4 186	Z	4.8
42151	Metal service centers & offices	21	4 181	Z	4.9
421510	Metal service centers & offices	21	4 181	Z	4.9
4215102	Nonferrous metal service centers & sales offices	16	2 347	Z	4.6
42151021	Nonferrous metal service centers	6	1 224	Z	8.7
42151022	Nonferrous metal sales offices	10	1 123	Z	X
4216	Electrical goods whsle	31	23 711	.2	11.3
42162	Electrical appliance, television & radio set whsle	14	20 545	.2	11.7
421620	Electrical appliance, television & radio set whsle	14	20 545	.2	11.7
42169	Other electronic parts & equipment whsle	12	2 564	Z	X
421690	Other electronic parts & equipment whsle	12	2 564	Z	X
4216902	Electronic parts (excluding communications equipment) whsle	12	2 564	Z	X
4217	Hardware, & plumbing & heating equipment & supplies whsle	24	3 311	Z	55.7
42171	Hardware whsle	24	3 311	Z	57.5
421710	Hardware whsle	24	3 311	Z	57.5
4218	Machinery, equipment, & supplies whsle	15	10 194	.1	X
42184	Industrial supplies whsle	7	4 840	.1	X
421840	Industrial supplies whsle	7	4 840	.1	X
4219	Miscellaneous durable goods whsle	460	138 282	1.4	22.0
42191	Sporting & recreational goods & supplies whsle	36	18 343	.2	12.1
421910	Sporting & recreational goods & supplies whsle	36	18 343	.2	12.1
42192	Toy & hobby goods & supplies whsle	121	57 420	.6	49.9
421920	Toy & hobby goods & supplies whsle	121	57 420	.6	49.9
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	140	54 305	.6	2.3
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	140	54 305	.6	2.3
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	127	49 113	.5	2.7
4219402	Precious metal (excluding ores) whsle	13	5 192	.1	X
42199	Other miscellaneous durable goods whsle	158	8 055	.1	32.5
421990	Other miscellaneous durable goods whsle	158	8 055	.1	32.5
4219903	General merchandise (durable goods) whsle	124	5 229	.1	27.3
4219904	Prerecorded media whsle	15	2 630	Z	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	12	666	Z	X
4219906	Other durable goods whsle	16	189	Z	33.2
<b>422</b>	<b>Wholesale trade, nondurable goods</b>	<b>6 049</b>	<b>9 244 396</b>	<b>95.7</b>	<b>39.7</b>
4221	Paper & paper product whsle	449	169 270	1.8	5.4
42211	Printing & writing paper whsle	31	10 628	.1	1.7
422110	Printing & writing paper whsle	31	10 628	.1	1.7
42212	Stationery & office supplies whsle	385	154 517	1.6	5.6
422120	Stationery & office supplies whsle	385	154 517	1.6	5.6
42213	Industrial & personal service paper whsle	33	4 125	Z	8.7
422130	Industrial & personal service paper whsle	33	4 125	Z	8.7
4222	Drugs, & druggists' sundries whsle	21	5 955	.1	53.2
42221	Drugs, & druggists' sundries whsle	21	5 955	.1	53.2
422210	Drugs, & druggists' sundries whsle	21	5 955	.1	53.2
4222101	General-line drugs whsle	17	3 812	Z	68.1
4223	Apparel, piece goods, & notions whsle	255	56 245	.6	22.2
42231	Piece goods, notions, & other dry goods whsle	34	16 265	.2	X
422310	Piece goods, notions, & other dry goods whsle	34	16 265	.2	X
4223101	Piece goods—jobbers	25	3 567	Z	X
4223102	Notions & other dry goods whsle	9	12 698	.1	X
42232	Men's & boys' clothing & furnishings whsle	112	26 576	.3	16.2
422320	Men's & boys' clothing & furnishings whsle	112	26 576	.3	16.2
42233	Women's, children's, & infants' clothing & accessories whsle	102	12 912	.1	20.6
422330	Women's, children's, & infants' clothing & accessories whsle	102	12 912	.1	20.6
42234	Footwear whsle	7	492	Z	X
422340	Footwear whsle	7	492	Z	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>6120</b>	<b>Art goods (including novelties and souvenirs)—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4224	Grocery & related products whsle .....	61	32 288	.3	62.2
42245	Confectionery whsle .....	42	19 259	.2	47.9
422450	Confectionery whsle .....	42	19 259	.2	47.9
42249	Other grocery & related products whsle .....	14	8 635	.1	77.6
422490	Other grocery & related products whsle .....	14	8 635	.1	77.6
4224906	Other grocery specialties whsle .....	8	3 541	Z	82.7
4226	Chemical & allied products whsle .....	19	14 798	.2	75.7
42261	Plastics materials & basic forms & shapes whsle .....	11	13 617	.1	79.9
422610	Plastics materials & basic forms & shapes whsle .....	11	13 617	.1	79.9
42269	Other chemical & allied products whsle .....	8	1 181	Z	59.5
422690	Other chemical & allied products whsle .....	8	1 181	Z	59.5
4226902	Other chemical & allied products whsle .....	7	1 086	Z	61.9
4229	Miscellaneous nondurable goods whsle .....	5 237	8 964 047	92.8	51.1
42291	Farm supplies whsle .....	6	47	Z	10.8
422910	Farm supplies whsle .....	6	47	Z	10.8
4229102	Farm supplies—whsle distributors .....	6	47	Z	11.4
42292	Book, periodical, & newspaper whsle .....	122	45 120	.5	6.5
422920	Book, periodical, & newspaper whsle .....	122	45 120	.5	6.5
42293	Flower, nursery stock, & florists' supplies whsle .....	69	20 987	.2	X
422930	Flower, nursery stock, & florists' supplies whsle .....	69	20 987	.2	X
42294	Tobacco & tobacco product whsle .....	11	8 526	.1	91.5
422940	Tobacco & tobacco product whsle .....	11	8 526	.1	91.5
42299	Other miscellaneous nondurable goods whsle .....	5 024	8 888 562	92.0	52.3
422990	Other miscellaneous nondurable goods whsle .....	5 024	8 888 562	92.0	52.3
4229901	Art goods whsle .....	4 583	8 764 451	90.7	46.2
4229902	General merchandise (nondurable goods) whsle .....	303	33 416	.3	67.6
4229903	Textile bags, bagging, & burlap whsle .....	18	8 748	.1	X
4229904	Other nondurable goods whsle .....	120	81 947	.8	33.9
<b>6130</b>	<b>Textile bags, bagging, and burlap .....</b>	<b>784</b>	<b>848 871</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	62	20 434	2.4	X
4212	Furniture & home furnishings whsle .....	14	1 124	.1	X
42122	Home furnishings whsle .....	14	1 124	.1	X
421220	Home furnishings whsle .....	14	1 124	.1	X
4212201	Household china, glassware, & crockery whsle .....	9	515	.1	X
4215	Metal & mineral (except petroleum) whsle .....	8	3 703	.4	X
42151	Metal service centers & offices .....	8	3 703	.4	X
421510	Metal service centers & offices .....	8	3 703	.4	X
4218	Machinery, equipment, & supplies whsle .....	7	716	.1	X
4219	Miscellaneous durable goods whsle .....	25	10 983	1.3	X
42192	Toy & hobby goods & supplies whsle .....	7	2 115	.2	X
421920	Toy & hobby goods & supplies whsle .....	7	2 115	.2	X
42193	Recyclable material whsle .....	6	6 308	.7	X
421930	Recyclable material whsle .....	6	6 308	.7	X
422	Wholesale trade, nondurable goods .....	722	828 437	97.6	X
4221	Paper & paper product whsle .....	25	10 433	1.2	X
42212	Stationery & office supplies whsle .....	7	7 666	.9	X
422120	Stationery & office supplies whsle .....	7	7 666	.9	X
42213	Industrial & personal service paper whsle .....	17	2 754	.3	X
422130	Industrial & personal service paper whsle .....	17	2 754	.3	X
4223	Apparel, piece goods, & notions whsle .....	51	25 675	3.0	X
42231	Piece goods, notions, & other dry goods whsle .....	25	20 816	2.5	X
422310	Piece goods, notions, & other dry goods whsle .....	25	20 816	2.5	X
4223101	Piece goods—jobbers .....	23	19 931	2.3	X
42232	Men's & boys' clothing & furnishings whsle .....	17	1 421	.2	X
422320	Men's & boys' clothing & furnishings whsle .....	17	1 421	.2	X
4226	Chemical & allied products whsle .....	8	16 081	1.9	X
42261	Plastics materials & basic forms & shapes whsle .....	6	16 010	1.9	X
422610	Plastics materials & basic forms & shapes whsle .....	6	16 010	1.9	X
4229	Miscellaneous nondurable goods whsle .....	629	772 729	91.0	X
42299	Other miscellaneous nondurable goods whsle .....	619	769 932	90.7	X
422990	Other miscellaneous nondurable goods whsle .....	619	769 932	90.7	X
4229901	Art goods whsle .....	37	11 278	1.3	X
4229902	General merchandise (nondurable goods) whsle .....	98	20 868	2.5	X
4229903	Textile bags, bagging, & burlap whsle .....	446	712 521	83.9	X
4229904	Other nondurable goods whsle .....	38	25 265	3.0	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>6150</b>	<b>Nondurable goods, n.e.c.</b> .....	<b>7 961</b>	<b>18 837 986</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	478	878 685	4.7	X
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	14	6 634	Z	X
42112	Motor vehicle supplies & new parts whsle .....	10	6 511	Z	X
421120	Motor vehicle supplies & new parts whsle .....	10	6 511	Z	X
4211202	Motor vehicle supplies & new parts—jobbers .....	7	5 991	Z	X
4212	Furniture & home furnishings whsle .....	53	83 503	.4	X
42121	Furniture whsle .....	11	12 565	.1	X
421210	Furniture whsle .....	11	12 565	.1	X
4212101	Household & lawn furniture whsle .....	9	12 279	.1	X
42122	Home furnishings whsle .....	42	70 938	.4	X
421220	Home furnishings whsle .....	42	70 938	.4	X
4212201	Household china, glassware, & crockery whsle .....	11	5 769	Z	X
4212202	Linens, domestics, draperies, & curtains whsle .....	6	47 474	.3	X
4212204	Other home furnishings whsle .....	22	15 702	.1	X
4213	Lumber & other construction materials whsle .....	21	9 500	.1	X
42131	Lumber, plywood, millwork, & wood panel whsle .....	10	4 168	Z	X
421310	Lumber, plywood, millwork, & wood panel whsle .....	10	4 168	Z	X
42139	Other construction materials whsle .....	8	4 424	Z	X
421390	Other construction materials whsle .....	8	4 424	Z	X
4213901	Flat glass & other construction glass whsle .....	8	4 424	Z	X
4214	Professional & commercial equipment & supplies whsle .....	41	164 317	.9	X
42142	Office equipment whsle .....	11	16 023	.1	X
421420	Office equipment whsle .....	11	16 023	.1	X
42144	Other commercial equipment whsle .....	7	9 777	.1	X
421440	Other commercial equipment whsle .....	7	9 777	.1	X
42146	Ophthalmic goods whsle .....	7	9 261	Z	X
421460	Ophthalmic goods whsle .....	7	9 261	Z	X
4215	Metal & mineral (except petroleum) whsle .....	8	13 208	.1	X
42151	Metal service centers & offices .....	7	12 729	.1	X
421510	Metal service centers & offices .....	7	12 729	.1	X
4216	Electrical goods whsle .....	29	33 577	.2	X
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	12	11 928	.1	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	12	11 928	.1	X
42162	Electrical appliance, television & radio set whsle .....	9	16 357	.1	X
421620	Electrical appliance, television & radio set whsle .....	9	16 357	.1	X
42169	Other electronic parts & equipment whsle .....	8	5 292	Z	X
421690	Other electronic parts & equipment whsle .....	8	5 292	Z	X
4216902	Electronic parts (excluding communications equipment) whsle .....	7	4 982	Z	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	12	13 241	.1	X
4218	Machinery, equipment, & supplies whsle .....	71	394 381	2.1	X
42183	Industrial machinery & equipment whsle .....	13	24 236	.1	X
421830	Industrial machinery & equipment whsle .....	13	24 236	.1	X
4218307	Other industrial machinery & equipment whsle .....	11	23 212	.1	X
42184	Industrial supplies whsle .....	11	3 345	Z	X
421840	Industrial supplies whsle .....	11	3 345	Z	X
4218406	Other industrial supplies whsle .....	8	1 642	Z	X
42185	Service establishment equipment & supplies whsle .....	39	346 796	1.8	X
421850	Service establishment equipment & supplies whsle .....	39	346 796	1.8	X
4218501	Beauty & barber shop equipment & supplies whsle .....	7	2 327	Z	X
4218503	Laundry & dry-cleaning equipment & supplies whsle .....	23	340 961	1.8	X
4218504	Other service establishment equipment & supplies whsle .....	6	2 933	Z	X
4219	Miscellaneous durable goods whsle .....	229	160 324	.9	X
42191	Sporting & recreational goods & supplies whsle .....	12	1 026	Z	X
421910	Sporting & recreational goods & supplies whsle .....	12	1 026	Z	X
42192	Toy & hobby goods & supplies whsle .....	54	22 693	.1	X
421920	Toy & hobby goods & supplies whsle .....	54	22 693	.1	X
42193	Recyclable material whsle .....	6	8 564	Z	X
421930	Recyclable material whsle .....	6	8 564	Z	X
4219303	Other recyclable material whsle .....	6	8 564	Z	X
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	25	8 924	Z	X
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	25	8 924	Z	X
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	21	7 879	Z	X
42199	Other miscellaneous durable goods whsle .....	132	119 117	.6	X
421990	Other miscellaneous durable goods whsle .....	132	119 117	.6	X
4219903	General merchandise (durable goods) whsle .....	103	79 661	.4	X
4219906	Other durable goods whsle .....	23	381	Z	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>6150</b>	<b>Nondurable goods, n.e.c.—Con.</b>				
422	Wholesale trade, nondurable goods .....	7 483	17 959 301	95.3	X
4221	Paper & paper product whsle .....	42	263 860	1.4	X
42212	Stationery & office supplies whsle .....	20	28 963	.2	X
422120	Stationery & office supplies whsle .....	20	28 963	.2	X
42213	Industrial & personal service paper whsle .....	19	219 444	1.2	X
422130	Industrial & personal service paper whsle .....	19	219 444	1.2	X
4222	Drugs, & druggists' sundries whsle .....	63	66 601	.4	X
42221	Drugs, & druggists' sundries whsle .....	63	66 601	.4	X
422210	Drugs, & druggists' sundries whsle .....	63	66 601	.4	X
4222101	General-line drugs whsle .....	45	35 953	.4	X
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	18	30 648	.2	X
4223	Apparel, piece goods, & notions whsle .....	245	330 470	1.8	X
42231	Piece goods, notions, & other dry goods whsle .....	144	196 745	1.0	X
422310	Piece goods, notions, & other dry goods whsle .....	144	196 745	1.0	X
4223101	Piece goods—jobbers .....	94	86 516	.5	X
4223102	Notions & other dry goods whsle .....	50	110 229	.6	X
42232	Men's & boys' clothing & furnishings whsle .....	61	42 227	.2	X
422320	Men's & boys' clothing & furnishings whsle .....	61	42 227	.2	X
42233	Women's, children's, & infants' clothing & accessories whsle .....	31	12 244	.1	X
422330	Women's, children's, & infants' clothing & accessories whsle .....	31	12 244	.1	X
42234	Footwear whsle .....	9	79 254	.4	X
422340	Footwear whsle .....	9	79 254	.4	X
4224	Grocery & related products whsle .....	114	163 810	.9	X
42245	Confectionery whsle .....	9	980	Z	X
422450	Confectionery whsle .....	9	980	Z	X
42246	Fish & seafood whsle .....	16	1 985	Z	X
422460	Fish & seafood whsle .....	16	1 985	Z	X
42249	Other grocery & related products whsle .....	79	142 313	.8	X
422490	Other grocery & related products whsle .....	79	142 313	.8	X
4224903	Soft drinks whsle .....	6	883	Z	X
4224906	Other grocery specialties whsle .....	66	133 436	.7	X
4225	Farm-product raw material whsle .....	39	54 949	.3	X
42251	Grain & field bean whsle .....	25	36 232	.2	X
422510	Grain & field bean whsle .....	25	36 232	.2	X
42259	Other farm product raw material whsle .....	9	3 613	Z	X
422590	Other farm product raw material whsle .....	9	3 613	Z	X
4226	Chemical & allied products whsle .....	25	27 388	.1	X
42269	Other chemical & allied products whsle .....	22	27 112	.1	X
422690	Other chemical & allied products whsle .....	22	27 112	.1	X
4226902	Other chemical & allied products whsle .....	21	24 681	.1	X
4227	Petroleum & petroleum products whsle .....	15	15 338	.1	X
42271	Petroleum bulk stations & terminals .....	9	11 128	.1	X
422710	Petroleum bulk stations & terminals .....	9	11 128	.1	X
4227101	Petroleum bulk stations & terminals (except LP) .....	9	11 128	.1	X
42271011	Petroleum bulk stations (except LP) .....	9	11 128	.1	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	6	4 210	Z	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	6	4 210	Z	X
4229	Miscellaneous nondurable goods whsle .....	6 936	17 035 975	90.4	X
42291	Farm supplies whsle .....	23	3 709	Z	X
422910	Farm supplies whsle .....	23	3 709	Z	X
4229102	Farm supplies—whsle distributors .....	23	3 709	Z	X
42292	Book, periodical, & newspaper whsle .....	7	46 347	.2	X
422920	Book, periodical, & newspaper whsle .....	7	46 347	.2	X
42293	Flower, nursery stock, & florists' supplies whsle .....	10	35 290	.2	X
422930	Flower, nursery stock, & florists' supplies whsle .....	10	35 290	.2	X
42294	Tobacco & tobacco product whsle .....	11	52 280	.3	X
422940	Tobacco & tobacco product whsle .....	11	52 280	.3	X
42299	Other miscellaneous nondurable goods whsle .....	6 881	16 893 645	89.7	X
422990	Other miscellaneous nondurable goods whsle .....	6 881	16 893 645	89.7	X
4229901	Art goods whsle .....	45	20 836	.1	X
4229902	General merchandise (nondurable goods) whsle .....	327	2 344 558	12.4	X
4229903	Textile bags, bagging, & burlap whsle .....	19	2 338	Z	X
4229904	Other nondurable goods whsle .....	6 490	14 525 913	77.1	X
4229904	Other nondurable goods whsle .....	6 490	14 525 913	77.1	X
<b>9700</b>	<b>Service receipts and labor charges (including installed parts) .....</b>	<b>56 720</b>	<b>35 424 154</b>	<b>100.0</b>	<b>49.7</b>
421	Wholesale trade, durable goods .....	48 833	32 539 395	91.9	58.0
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	5 729	4 597 220	13.0	48.3
42111	Automobile & other motor vehicle whsle .....	2 571	3 615 395	10.2	47.6
421110	Automobile & other motor vehicle whsle .....	2 571	3 615 395	10.2	47.6
4211101	Automobile & motorcycle whsle .....	473	535 022	1.5	14.1
4211102	Bus & recreational vehicle whsle .....	158	82 520	.2	77.7
4211103	Light truck & van (14,000 lb or less) whsle .....	144	159 735	.5	93.7
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle .....	306	262 412	.7	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	1 490	2 575 706	7.3	79.9
42112	Motor vehicle supplies & new parts whsle .....	1 519	713 938	2.0	65.3
421120	Motor vehicle supplies & new parts whsle .....	1 519	713 938	2.0	65.3
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	436	185 190	.5	60.9
4211202	Motor vehicle supplies & new parts—jobbers .....	903	426 042	1.2	66.5
4211203	Petroleum products marketing equipment whsle .....	180	102 706	.3	X
42113	Tire & tube whsle .....	689	178 542	.5	68.4
421130	Tire & tube whsle .....	689	178 542	.5	68.4
42114	Motor vehicle parts, (used) whsle .....	950	89 345	.3	54.1
421140	Motor vehicle parts, (used) whsle .....	950	89 345	.3	54.1

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>9700</b>	<b>Service receipts and labor charges (including installed parts)—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4212	Furniture & home furnishings whsle .....	1 211	682 158	1.9	65.1
42121	Furniture whsle .....	779	528 353	1.5	72.0
421210	Furniture whsle .....	779	528 353	1.5	72.0
4212101	Household & lawn furniture whsle .....	90	11 387	Z	63.3
4212102	Office & business furniture whsle .....	689	516 966	1.5	74.2
42122	Home furnishings whsle .....	432	153 805	.4	52.0
421220	Home furnishings whsle .....	432	153 805	.4	52.0
4212201	Household china, glassware, & crockery whsle .....	20	3 678	Z	X
4212202	Linens, domestics, draperies, & curtains whsle .....	101	16 875	Z	53.8
4212203	Floor coverings whsle .....	212	105 646	.3	45.0
4212204	Other home furnishings whsle .....	99	27 606	.1	61.0
4213	Lumber & other construction materials whsle .....	878	238 175	.7	63.9
42131	Lumber, plywood, millwork, & wood panel whsle .....	296	83 311	.2	73.6
421310	Lumber, plywood, millwork, & wood panel whsle .....	296	83 311	.2	73.6
4213101	Lumber without yard whsle .....	29	19 122	.1	X
4213102	Lumber with yard whsle .....	64	22 168	.1	74.4
4213103	Plywood, veneer, millwork, & wood panel whsle .....	203	42 021	.1	69.0
42132	Brick, stone, & related construction materials whsle .....	117	42 739	.1	37.8
421320	Brick, stone, & related construction materials whsle .....	117	42 739	.1	37.8
4213201	Brick, block, tile, clay/cement sewer pipe whsle .....	21	5 287	Z	20.1
4213202	Sand, gravel, & stone whsle .....	78	31 715	.1	39.1
4213203	Cement, lime, & related products whsle .....	18	5 737	Z	53.9
42133	Roofing, siding, & insulation material whsle .....	45	34 129	.1	42.6
421330	Roofing, siding, & insulation material whsle .....	45	34 129	.1	42.6
4213301	Roofing, siding, & insulation material whsle .....	45	34 129	.1	42.6
42139	Other construction materials whsle .....	420	77 996	.2	37.6
421390	Other construction materials whsle .....	420	77 996	.2	37.6
4213901	Flat glass & other construction glass whsle .....	49	10 377	Z	X
4213902	Other construction materials whsle .....	371	67 619	.2	31.5
4214	Professional & commercial equipment & supplies whsle .....	12 579	10 391 713	29.3	56.2
42141	Photographic equipment & supplies whsle .....	314	629 448	1.8	55.9
421410	Photographic equipment & supplies whsle .....	314	629 448	1.8	55.9
42142	Office equipment whsle .....	4 374	4 219 904	11.9	75.0
421420	Office equipment whsle .....	4 374	4 219 904	11.9	75.0
42143	Computer & computer peripheral equipment & software whsle .....	5 154	4 043 913	11.4	47.5
421430	Computer & computer peripheral equipment & software whsle .....	5 154	4 043 913	11.4	47.5
4214301	Computer & peripheral equipment whsle .....	4 623	3 780 273	10.7	46.7
42143011	Computers & peripheral equipment for resale .....	1 027	957 798	2.7	X
42143012	Computers & peripheral equipment for end use .....	3 596	2 822 475	8.0	38.0
4214302	Computer software (packaged) whsle .....	531	263 640	.7	X
42144	Other commercial equipment whsle .....	1 079	355 911	1.0	65.9
421440	Other commercial equipment whsle .....	1 079	355 911	1.0	65.9
4214401	Restaurant & hotel equipment & supplies whsle .....	408	118 619	.3	X
4214402	Store machines & equipment whsle .....	671	237 292	.7	55.6
42145	Medical, dental, & hospital equipment & supplies whsle .....	1 068	772 164	2.2	56.2
421450	Medical, dental, & hospital equipment & supplies whsle .....	1 068	772 164	2.2	56.2
4214501	Surgical, medical, & hospital supplies whsle .....	878	700 404	2.0	52.1
4214502	Dental equipment & supplies whsle .....	190	71 760	.2	81.9
42146	Ophthalmic goods whsle .....	73	31 200	.1	64.3
421460	Ophthalmic goods whsle .....	73	31 200	.1	64.3
42149	Other professional equipment & supplies whsle .....	517	339 173	1.0	66.8
421490	Other professional equipment & supplies whsle .....	517	339 173	1.0	66.8
4214901	Religious & school supplies whsle .....	15	2 279	Z	53.1
4214902	Other professional equipment & supplies whsle .....	502	336 894	1.0	68.4
4215	Metal & mineral (except petroleum) whsle .....	746	332 632	.9	7.3
42151	Metal service centers & offices .....	724	300 486	.8	7.6
421510	Metal service centers & offices .....	724	300 486	.8	7.6
4215101	Ferrous metal service centers & sales offices .....	628	271 545	.8	6.7
42151011	Ferrous metal sales offices .....	531	254 313	.7	6.6
42151012	Ferrous metal sales offices .....	97	17 232	Z	7.7
4215102	Nonferrous metal service centers & sales offices .....	96	28 941	.1	20.1
42151021	Nonferrous metal service centers .....	64	17 971	.1	17.4
42151022	Nonferrous metal sales offices .....	32	10 970	Z	47.7
42152	Coal & other mineral & ore whsle .....	22	32 146	.1	X
421520	Coal & other mineral & ore whsle .....	22	32 146	.1	X
4215201	Coal whsle .....	9	22 139	.1	X
4215202	Other mineral & ore whsle .....	13	10 007	Z	X
4216	Electrical goods whsle .....	4 459	3 118 025	8.8	58.1
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	1 121	749 837	2.1	48.7
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	1 121	749 837	2.1	48.7
42162	Electrical appliance, television & radio set whsle .....	436	396 195	1.1	65.6
421620	Electrical appliance, television & radio set whsle .....	436	396 195	1.1	65.6
42169	Other electronic parts & equipment whsle .....	2 902	1 971 993	5.6	60.4
421690	Other electronic parts & equipment whsle .....	2 902	1 971 993	5.6	60.4
4216901	Communications equipment & supplies whsle .....	2 000	1 364 410	3.9	63.2
4216902	Electronic parts (excluding communications equipment) whsle .....	902	607 583	1.7	58.6
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	1 599	1 016 928	2.9	66.2
42171	Hardware whsle .....	707	259 419	.7	61.8
421710	Hardware whsle .....	707	259 419	.7	61.8
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	192	105 541	.3	40.9
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	192	105 541	.3	40.9
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	468	501 452	1.4	70.6
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	468	501 452	1.4	70.6
42174	Refrigeration equipment & supplies whsle .....	232	150 516	.4	82.8
421740	Refrigeration equipment & supplies whsle .....	232	150 516	.4	82.8

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>9700</b>	<b>Service receipts and labor charges (including installed parts)—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4218	Machinery, equipment, & supplies whsle . . . . .	18 597	11 409 577	32.2	68.5
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	2 626	3 356 912	9.5	76.5
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	2 626	3 356 912	9.5	76.5
42182	Farm & garden machinery & equipment whsle . . . . .	5 414	2 473 844	7.0	76.4
421820	Farm & garden machinery & equipment whsle . . . . .	5 414	2 473 844	7.0	76.4
4218201	Farm machinery & equipment—farm dealers . . . . .	4 842	2 301 691	6.5	74.5
4218202	Farm machinery & equipment—whsle distributors . . . . .	459	143 401	.4	77.3
4218203	Lawn & garden machinery & equipment whsle . . . . .	113	28 752	.1	67.4
42183	Industrial machinery & equipment whsle . . . . .	7 083	4 138 192	11.7	70.9
421830	Industrial machinery & equipment whsle . . . . .	7 083	4 138 192	11.7	70.9
4218301	Food-processing machinery & equipment whsle . . . . .	222	89 960	.3	74.6
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	550	159 286	.5	70.5
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	236	66 957	.2	57.2
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	314	92 329	.3	78.2
4218303	General-purpose industrial machinery & equipment whsle . . . . .	2 353	1 193 249	3.4	77.8
4218304	Metalworking machinery & equipment whsle . . . . .	417	140 098	.4	X
4218305	Materials handling equipment whsle . . . . .	1 669	1 727 562	4.9	68.5
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	406	125 388	.4	75.0
4218307	Other industrial machinery & equipment whsle . . . . .	1 466	702 649	2.0	57.3
42184	Industrial supplies whsle . . . . .	1 877	393 945	1.1	48.3
421840	Industrial supplies whsle . . . . .	1 877	393 945	1.1	48.3
4218401	General-line industrial supplies whsle . . . . .	387	53 839	.2	40.5
4218402	Mechanical power transmission supplies whsle . . . . .	214	79 295	.2	56.5
4218403	Welding supplies whsle . . . . .	709	52 483	.1	X
4218404	Industrial containers & supplies whsle . . . . .	71	17 202	Z	51.8
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	86	54 830	.2	X
4218406	Other industrial supplies whsle . . . . .	410	136 296	.4	42.0
42185	Service establishment equipment & supplies whsle . . . . .	1 075	255 452	.7	64.2
421850	Service establishment equipment & supplies whsle . . . . .	1 075	255 452	.7	64.2
4218501	Beauty & barber shop equipment & supplies whsle . . . . .	49	14 138	Z	31.8
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	427	69 049	.2	X
4218503	Laundry & dry-cleaning equipment & supplies whsle . . . . .	143	54 607	.2	X
4218504	Other service establishment equipment & supplies whsle . . . . .	456	117 658	.3	64.0
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	522	791 232	2.2	64.8
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	522	791 232	2.2	64.8
4218601	Aircraft & aeronautical equipment & supplies whsle . . . . .	231	576 853	1.6	68.0
4218602	Marine machinery, equipment, & supplies whsle . . . . .	147	96 966	.3	60.6
4218603	Other transportation equipment & supplies whsle . . . . .	144	117 413	.3	49.0
4219	Miscellaneous durable goods whsle . . . . .	3 035	752 967	2.1	52.2
42191	Sporting & recreational goods & supplies whsle . . . . .	336	104 087	.3	61.4
421910	Sporting & recreational goods & supplies whsle . . . . .	336	104 087	.3	61.4
42192	Toy & hobby goods & supplies whsle . . . . .	72	15 161	Z	71.2
421920	Toy & hobby goods & supplies whsle . . . . .	72	15 161	Z	71.2
42193	Recyclable material whsle . . . . .	706	240 023	.7	66.2
421930	Recyclable material whsle . . . . .	706	240 023	.7	66.2
4219301	Iron & steel scrap processors & dealers . . . . .	264	84 667	.2	65.9
42193011	Iron & steel scrap processors (using power processing equipment) . . . . .	218	74 594	.2	X
42193012	Iron & steel scrap processors (not using power processing equip) . . . . .	46	10 073	Z	63.5
4219302	Recyclable paper & paperboard whsle . . . . .	149	59 577	.3	78.0
4219303	Other recyclable material whsle . . . . .	293	95 779	.3	59.5
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	209	26 840	.1	1.2
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	209	26 840	.1	1.2
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	186	21 647	.1	1.4
4219402	Precious metal (excluding ores) whsle . . . . .	23	5 193	Z	X
42199	Other miscellaneous durable goods whsle . . . . .	1 712	366 856	1.0	48.3
421990	Other miscellaneous durable goods whsle . . . . .	1 712	366 856	1.0	48.3
4219901	Musical instruments & supplies whsle . . . . .	18	2 675	Z	X
4219902	Forest products (except lumber) whsle . . . . .	70	22 972	.1	X
4219903	General merchandise (durable goods) whsle . . . . .	904	104 706	.3	53.3
4219904	Prerecorded media whsle . . . . .	124	108 827	.3	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle . . . . .	101	20 014	.1	X
42199042	Prerecorded video tapes whsle . . . . .	23	88 813	.3	X
4219905	Fire extinguishers & fire safety equipment whsle . . . . .	266	53 162	.2	X
4219906	Other durable goods whsle . . . . .	330	74 514	.2	42.6
422	Wholesale trade, nondurable goods . . . . .	7 887	2 884 759	8.1	4.9
4221	Paper & paper product whsle . . . . .	748	237 142	.7	16.8
42211	Printing & writing paper whsle . . . . .	64	14 801	Z	7.8
422110	Printing & writing paper whsle . . . . .	64	14 801	Z	7.8
42212	Stationery & office supplies whsle . . . . .	493	143 246	.4	27.6
422120	Stationery & office supplies whsle . . . . .	493	143 246	.4	27.6
42213	Industrial & personal service paper whsle . . . . .	191	79 095	.2	10.3
422130	Industrial & personal service paper whsle . . . . .	191	79 095	.2	10.3
4222	Drugs, & druggists' sundries whsle . . . . .	164	109 654	.3	7.5
42221	Drugs, & druggists' sundries whsle . . . . .	164	109 654	.3	7.5
422210	Drugs, & druggists' sundries whsle . . . . .	164	109 654	.3	7.5
4222101	General-line drugs whsle . . . . .	95	51 555	.1	11.6
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	69	58 099	.2	.3
4223	Apparel, piece goods, & notions whsle . . . . .	225	198 006	.6	6.5
42231	Piece goods, notions, & other dry goods whsle . . . . .	66	27 818	.1	X
422310	Piece goods, notions, & other dry goods whsle . . . . .	66	27 818	.1	X
4223101	Piece goods—jobbers . . . . .	54	26 810	.1	X
4223102	Notions & other dry goods whsle . . . . .	12	1 008	Z	X
42232	Men's & boys' clothing & furnishings whsle . . . . .	86	15 463	Z	5.3
422320	Men's & boys' clothing & furnishings whsle . . . . .	86	15 463	Z	5.3
42233	Women's, children's, & infants' clothing & accessories whsle . . . . .	63	7 807	Z	5.7
422330	Women's, children's, & infants' clothing & accessories whsle . . . . .	63	7 807	Z	5.7
42234	Footwear whsle . . . . .	10	146 918	.4	4.7
422340	Footwear whsle . . . . .	10	146 918	.4	4.7

See footnotes at end of table.



**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>9700</b>	<b>Service receipts and labor charges (including installed parts)—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4224	Grocery & related products whsle	587	512 438	1.4	1.4
42241	General-line grocery whsle	88	84 851	.2	.8
422410	General-line grocery whsle	88	84 851	.2	.8
4224103	Other general-line grocery whsle	83	56 942	.2	.9
42242	Packaged frozen food whsle	33	15 064	Z	.3
422420	Packaged frozen food whsle	33	15 064	Z	.3
42243	Dairy products, (except dried or canned) whsle	24	10 801	Z	X
422430	Dairy products, (except dried or canned) whsle	24	10 801	Z	X
4224301	Raw milk whsle	6	8 125	Z	X
4224302	Dairy product (except raw milk) whsle	18	2 676	Z	.2
42244	Poultry & poultry product whsle	10	1 200	Z	X
422440	Poultry & poultry product whsle	10	1 200	Z	X
4224402	Poultry & poultry product (except live) whsle	9	898	Z	X
42245	Confectionery whsle	36	5 803	Z	3.2
422450	Confectionery whsle	36	5 803	Z	3.2
42246	Fish & seafood whsle	45	4 032	Z	X
422460	Fish & seafood whsle	45	4 032	Z	X
42247	Meat & meat product whsle	23	8 725	Z	X
422470	Meat & meat product whsle	23	8 725	Z	X
42248	Fresh fruit & vegetable whsle	94	100 817	.3	X
422480	Fresh fruit & vegetable whsle	94	100 817	.3	X
42249	Other grocery & related products whsle	234	281 145	.8	2.3
422490	Other grocery & related products whsle	234	281 145	.8	2.3
4224901	Coffee, tea, & spice whsle	60	4 463	Z	1.0
4224902	Bread & baked goods whsle	10	1 352	Z	X
4224903	Soft drinks whsle	79	9 516	Z	1.7
4224904	Canned goods whsle	8	1 894	Z	X
4224905	Food & beverage basic materials whsle	9	46 664	.1	X
4224906	Other grocery specialties whsle	68	217 256	.6	2.9
4225	Farm-product raw material whsle	1 076	355 518	1.0	1.0
42251	Grain & field bean whsle	1 020	324 022	.9	1.1
422510	Grain & field bean whsle	1 020	324 022	.9	1.1
42252	Livestock whsle	25	3 813	Z	X
422520	Livestock whsle	25	3 813	Z	X
42259	Other farm product raw material whsle	31	27 683	.1	.1
422590	Other farm product raw material whsle	31	27 683	.1	.1
4225904	Cotton whsle	12	22 183	.1	X
4225905	Other farm-product raw material whsle	14	5 199	Z	.6
4226	Chemical & allied products whsle	1 184	236 372	.7	16.2
42261	Plastics materials & basic forms & shapes whsle	179	66 335	.2	16.7
422610	Plastics materials & basic forms & shapes whsle	179	66 335	.2	16.7
42269	Other chemical & allied products whsle	1 005	170 037	.5	16.1
422690	Other chemical & allied products whsle	1 005	170 037	.5	16.1
4226901	Industrial gases (except LP) whsle	201	14 081	Z	X
4226902	Other chemical & allied products whsle	804	155 956	.4	12.5
4227	Petroleum & petroleum products whsle	1 281	437 289	1.2	5.7
42271	Petroleum bulk stations & terminals	987	334 074	.9	5.9
422710	Petroleum bulk stations & terminals	987	334 074	.9	5.9
4227101	Petroleum bulk stations & terminals (except LP)	926	318 606	.9	5.2
42271011	Petroleum bulk stations (except LP)	847	239 544	.7	2.9
42271012	Petroleum bulk terminals (except LP)	79	79 062	.2	11.5
4227102	Liquefied petroleum bulk stations & terminals	61	15 468	Z	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	294	103 215	.3	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	294	103 215	.3	X
4228	Beer, wine, & distilled alcoholic beverage whsle	36	14 152	Z	X
42281	Beer & ale whsle	12	4 490	Z	X
422810	Beer & ale whsle	12	4 490	Z	X
42282	Wine & distilled alcoholic beverage whsle	24	9 662	Z	1.1
422820	Wine & distilled alcoholic beverage whsle	24	9 662	Z	1.1
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	24	9 662	Z	X
4229	Miscellaneous nondurable goods whsle	2 586	784 188	2.2	10.9
42291	Farm supplies whsle	863	150 819	.4	5.6
422910	Farm supplies whsle	863	150 819	.4	5.6
4229101	Farm supplies—farm dealers	704	104 299	.3	7.0
4229102	Farm supplies—whsle distributors	159	46 520	.1	2.2
42292	Book, periodical, & newspaper whsle	125	50 521	.1	1.0
422920	Book, periodical, & newspaper whsle	125	50 521	.1	1.0
42293	Flower, nursery stock, & florists' supplies whsle	75	9 856	Z	X
422930	Flower, nursery stock, & florists' supplies whsle	75	9 856	Z	X
42294	Tobacco & tobacco product whsle	11	22 572	.1	X
422940	Tobacco & tobacco product whsle	11	22 572	.1	X
42295	Paint, varnish, & supplies whsle	53	141 322	.4	13.0
422950	Paint, varnish, & supplies whsle	53	141 322	.4	13.0
4229501	Paint, varnish, & supplies whsle	53	141 322	.4	13.0
42299	Other miscellaneous nondurable goods whsle	1 459	409 098	1.2	46.2
422990	Other miscellaneous nondurable goods whsle	1 459	409 098	1.2	46.2
4229901	Art goods whsle	61	37 276	.1	16.0
4229902	General merchandise (nondurable goods) whsle	1 245	347 680	1.0	65.8
4229903	Textile bags, bagging, & burlap whsle	6	4 054	Z	X
4229904	Other nondurable goods whsle	147	20 088	.1	20.7

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>9720</b>	<b>Receipts for service contracts</b> .....	<b>11 102</b>	<b>7 089 037</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	10 030	6 743 665	95.1	X
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	156	33 592	.5	X
42111	Automobile & other motor vehicle whsle .....	136	31 134	.4	X
421110	Automobile & other motor vehicle whsle .....	136	31 134	.4	X
4211101	Automobile & motorcycle whsle .....	55	12 402	.2	X
4211102	Bus & recreational vehicle whsle .....	12	3 950	.1	X
4211103	Light truck & van (14,000 lb or less) whsle .....	18	1 243	Z	X
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle .....	8	2 456	Z	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	43	11 083	.2	X
42112	Motor vehicle supplies & new parts whsle .....	20	2 458	Z	X
421120	Motor vehicle supplies & new parts whsle .....	20	2 458	Z	X
4211202	Motor vehicle supplies & new parts—jobbers .....	16	2 286	Z	X
4212	Furniture & home furnishings whsle .....	37	16 914	.2	X
42121	Furniture whsle .....	37	16 914	.2	X
421210	Furniture whsle .....	37	16 914	.2	X
4212102	Office & business furniture whsle .....	35	16 652	.2	X
4214	Professional & commercial equipment & supplies whsle .....	6 072	4 624 052	65.2	X
42141	Photographic equipment & supplies whsle .....	27	13 348	.2	X
421410	Photographic equipment & supplies whsle .....	27	13 348	.2	X
42142	Office equipment whsle .....	2 983	2 366 239	33.4	X
421420	Office equipment whsle .....	2 983	2 366 239	33.4	X
42143	Computer & computer peripheral equipment & software whsle .....	2 710	2 032 400	28.7	X
421430	Computer & computer peripheral equipment & software whsle .....	2 710	2 032 400	28.7	X
4214301	Computer & peripheral equipment whsle .....	2 232	1 570 379	22.2	X
42143011	Computers & peripheral equipment for resale .....	386	437 754	6.2	X
42143012	Computers & peripheral equipment for end use .....	1 846	1 132 625	16.0	X
4214302	Computer software (packaged) whsle .....	478	462 021	6.5	X
42144	Other commercial equipment whsle .....	96	13 316	.2	X
421440	Other commercial equipment whsle .....	96	13 316	.2	X
4214401	Restaurant & hotel equipment & supplies whsle .....	9	388	Z	X
4214402	Store machines & equipment whsle .....	87	12 928	.2	X
42145	Medical, dental, & hospital equipment & supplies whsle .....	164	117 116	1.7	X
421450	Medical, dental, & hospital equipment & supplies whsle .....	164	117 116	1.7	X
4214501	Surgical, medical, & hospital supplies whsle .....	163	117 115	1.7	X
42149	Other professional equipment & supplies whsle .....	89	81 160	1.1	X
421490	Other professional equipment & supplies whsle .....	89	81 160	1.1	X
4214902	Other professional equipment & supplies whsle .....	86	80 464	1.1	X
4215	Metal & mineral (except petroleum) whsle .....	15	2 397	Z	X
42151	Metal service centers & offices .....	15	2 397	Z	X
421510	Metal service centers & offices .....	15	2 397	Z	X
4215101	Ferrous metal service centers & sales offices .....	12	1 919	Z	X
42151012	Ferrous metal sales offices .....	9	1 778	Z	X
4216	Electrical goods whsle .....	2 030	891 715	12.6	X
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	356	168 731	2.4	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	356	168 731	2.4	X
42162	Electrical appliance, television & radio set whsle .....	52	58 026	.8	X
421620	Electrical appliance, television & radio set whsle .....	52	58 026	.8	X
42169	Other electronic parts & equipment whsle .....	1 622	664 958	9.4	X
421690	Other electronic parts & equipment whsle .....	1 622	664 958	9.4	X
4216901	Communications equipment & supplies whsle .....	1 351	506 896	7.2	X
4216902	Electronic parts (excluding communications equipment) whsle .....	271	158 062	2.2	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	216	95 845	1.4	X
42171	Hardware whsle .....	38	10 179	.1	X
421710	Hardware whsle .....	38	10 179	.1	X
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	26	14 722	.2	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	26	14 722	.2	X
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	116	35 323	.5	X
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	116	35 323	.5	X
42174	Refrigeration equipment & supplies whsle .....	36	35 621	.5	X
421740	Refrigeration equipment & supplies whsle .....	36	35 621	.5	X
4218	Machinery, equipment, & supplies whsle .....	1 313	1 054 101	14.9	X
42181	Construction & mining (except petroleum) machinery & equip whsle .....	92	53 614	.8	X
421810	Construction & mining (except petroleum) machinery & equip whsle .....	92	53 614	.8	X
42182	Farm & garden machinery & equipment whsle .....	116	16 677	.2	X
421820	Farm & garden machinery & equipment whsle .....	116	16 677	.2	X
4218201	Farm machinery & equipment—farm dealers .....	94	14 357	.2	X
4218202	Farm machinery & equipment—whsle distributors .....	13	2 065	Z	X
4218203	Lawn & garden machinery & equipment whsle .....	9	255	Z	X
42183	Industrial machinery & equipment whsle .....	1 012	951 607	13.4	X
421830	Industrial machinery & equipment whsle .....	1 012	951 607	13.4	X
4218301	Food-processing machinery & equipment whsle .....	43	7 366	.1	X
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	46	4 758	.1	X
42183021	Hydraulic & pneumatic pumps & motors whsle .....	22	1 398	Z	X
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	24	3 360	Z	X
4218303	General-purpose industrial machinery & equipment whsle .....	333	767 823	10.8	X
4218304	Metalworking machinery & equipment whsle .....	37	10 851	.2	X
4218305	Materials handling equipment whsle .....	306	64 450	.9	X
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	39	17 656	.2	X
4218307	Other industrial machinery & equipment whsle .....	208	78 703	1.1	X
42184	Industrial supplies whsle .....	11	2 518	Z	X
421840	Industrial supplies whsle .....	11	2 518	Z	X
42185	Service establishment equipment & supplies whsle .....	26	5 917	.1	X
421850	Service establishment equipment & supplies whsle .....	26	5 917	.1	X
4218504	Other service establishment equipment & supplies whsle .....	18	4 179	.1	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>9720</b>	<b>Receipts for service contracts—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4218	Machinery, equipment, & supplies whsle—Con.				
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	56	23 768	.3	X
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	56	23 768	.3	X
4218601	Aircraft & aeronautical equipment & supplies whsle .....	25	18 881	.3	X
4218602	Marine machinery, equipment, & supplies whsle .....	19	2 263	Z	X
4218603	Other transportation equipment & supplies whsle .....	12	2 624	Z	X
4219	Miscellaneous durable goods whsle .....	186	24 734	.3	X
42193	Recyclable material whsle .....	8	2 547	Z	X
421930	Recyclable material whsle .....	8	2 547	Z	X
42199	Other miscellaneous durable goods whsle .....	171	21 224	.3	X
421990	Other miscellaneous durable goods whsle .....	171	21 224	.3	X
4219903	General merchandise (durable goods) whsle .....	155	17 168	.2	X
4219904	Prerecorded media whsle .....	13	3 554	.1	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle .....	9	3 355	Z	X
422	Wholesale trade, nondurable goods .....	1 072	345 372	4.9	X
4221	Paper & paper product whsle .....	225	141 969	2.0	X
42211	Printing & writing paper whsle .....	10	1 897	Z	X
422110	Printing & writing paper whsle .....	10	1 897	Z	X
42212	Stationery & office supplies whsle .....	202	131 068	1.8	X
422120	Stationery & office supplies whsle .....	202	131 068	1.8	X
42213	Industrial & personal service paper whsle .....	13	9 004	.1	X
422130	Industrial & personal service paper whsle .....	13	9 004	.1	X
4222	Drugs, & druggists' sundries whsle .....	12	2 372	Z	X
42221	Drugs, & druggists' sundries whsle .....	12	2 372	Z	X
422210	Drugs, & druggists' sundries whsle .....	12	2 372	Z	X
4222101	General-line drugs whsle .....	12	2 372	Z	X
4226	Chemical & allied products whsle .....	32	7 776	.1	X
42261	Plastics materials & basic forms & shapes whsle .....	10	4 179	.1	X
422610	Plastics materials & basic forms & shapes whsle .....	10	4 179	.1	X
42269	Other chemical & allied products whsle .....	22	3 597	.1	X
422690	Other chemical & allied products whsle .....	22	3 597	.1	X
4226902	Other chemical & allied products whsle .....	22	3 597	.1	X
4227	Petroleum & petroleum products whsle .....	10	1 561	Z	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	10	1 561	Z	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	10	1 561	Z	X
4229	Miscellaneous nondurable goods whsle .....	788	191 478	2.7	X
42299	Other miscellaneous nondurable goods whsle .....	783	183 864	2.6	X
422990	Other miscellaneous nondurable goods whsle .....	783	183 864	2.6	X
4229902	General merchandise (nondurable goods) whsle .....	765	172 153	2.4	X
4229904	Other nondurable goods whsle .....	13	1 169	Z	X
<b>9730</b>	<b>Advertising specialties (paper novelties, etc.) .....</b>	<b>809</b>	<b>233 749</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	250	61 278	26.2	X
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	8	104	Z	X
4212	Furniture & home furnishings whsle .....	11	9 572	4.1	X
42122	Home furnishings whsle .....	11	9 572	4.1	X
421220	Home furnishings whsle .....	11	9 572	4.1	X
4214	Professional & commercial equipment & supplies whsle .....	11	1 094	.5	X
4216	Electrical goods whsle .....	13	5 084	2.2	X
42169	Other electronic parts & equipment whsle .....	7	4 367	1.9	X
421690	Other electronic parts & equipment whsle .....	7	4 367	1.9	X
4216902	Electronic parts (excluding communications equipment) whsle .....	7	4 367	1.9	X
4219	Miscellaneous durable goods whsle .....	199	44 556	19.1	X
42191	Sporting & recreational goods & supplies whsle .....	50	21 761	9.3	X
421910	Sporting & recreational goods & supplies whsle .....	50	21 761	9.3	X
42192	Toy & hobby goods & supplies whsle .....	25	11 540	4.9	X
421920	Toy & hobby goods & supplies whsle .....	25	11 540	4.9	X
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	11	1 615	.7	X
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	11	1 615	.7	X
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	11	1 615	.7	X
42199	Other miscellaneous durable goods whsle .....	108	9 578	4.1	X
421990	Other miscellaneous durable goods whsle .....	108	9 578	4.1	X
4219902	Forest products (except lumber) whsle .....	7	1 609	.7	X
4219903	General merchandise (durable goods) whsle .....	78	6 569	2.8	X
4219906	Other durable goods whsle .....	19	1 231	.5	X
422	Wholesale trade, nondurable goods .....	559	172 471	73.8	X
4221	Paper & paper product whsle .....	23	17 616	7.5	X
42212	Stationery & office supplies whsle .....	15	15 838	6.8	X
422120	Stationery & office supplies whsle .....	15	15 838	6.8	X
4223	Apparel, piece goods, & notions whsle .....	86	26 260	11.2	X
42231	Piece goods, notions, & other dry goods whsle .....	14	3 182	1.4	X
422310	Piece goods, notions, & other dry goods whsle .....	14	3 182	1.4	X
4223101	Piece goods—jobbers .....	11	2 738	1.2	X
42232	Men's & boys' clothing & furnishings whsle .....	65	21 973	9.4	X
422320	Men's & boys' clothing & furnishings whsle .....	65	21 973	9.4	X
42233	Women's, children's, & infants' clothing & accessories whsle .....	7	1 105	.5	X
422330	Women's, children's, & infants' clothing & accessories whsle .....	7	1 105	.5	X
4224	Grocery & related products whsle .....	12	2 685	1.1	X
42249	Other grocery & related products whsle .....	8	406	.2	X
422490	Other grocery & related products whsle .....	8	406	.2	X
4224906	Other grocery specialties whsle .....	6	403	.2	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>9730</b>	<b>Advertising specialties (paper novelties, etc.)—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4229	Miscellaneous nondurable goods whsle . . . . .	432	75 344	32.2	X
42292	Book, periodical, & newspaper whsle . . . . .	26	7 842	3.4	X
422920	Book, periodical, & newspaper whsle . . . . .	26	7 842	3.4	X
42299	Other miscellaneous nondurable goods whsle . . . . .	399	67 116	28.7	X
422990	Other miscellaneous nondurable goods whsle . . . . .	399	67 116	28.7	X
4229901	Art goods whsle . . . . .	125	25 865	11.1	X
4229902	General merchandise (nondurable goods) whsle . . . . .	236	34 594	14.8	X
4229903	Textile bags, bagging, & burlap whsle . . . . .	14	5 671	2.4	X
4229904	Other nondurable goods whsle . . . . .	24	986	.4	X
<b>9740</b>	<b>Receipts for installing equipment . . . . .</b>	<b>7 716</b>	<b>3 183 205</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods . . . . .	7 130	3 107 457	97.6	X
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	22	7 290	.2	X
42112	Motor vehicle supplies & new parts whsle . . . . .	22	7 290	.2	X
421120	Motor vehicle supplies & new parts whsle . . . . .	22	7 290	.2	X
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	12	3 723	.1	X
4211203	Petroleum products marketing equipment whsle . . . . .	6	2 453	.1	X
4212	Furniture & home furnishings whsle . . . . .	40	4 886	.2	X
42121	Furniture whsle . . . . .	39	4 727	.1	X
421210	Furniture whsle . . . . .	39	4 727	.1	X
4212102	Office & business furniture whsle . . . . .	39	4 727	.1	X
4213	Lumber & other construction materials whsle . . . . .	16	2 025	.1	X
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	6	1 101	Z	X
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	6	1 101	Z	X
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	6	1 101	Z	X
42139	Other construction materials whsle . . . . .	6	80	Z	X
421390	Other construction materials whsle . . . . .	6	80	Z	X
4213902	Other construction materials whsle . . . . .	6	80	Z	X
4214	Professional & commercial equipment & supplies whsle . . . . .	2 851	1 621 126	50.9	X
42141	Photographic equipment & supplies whsle . . . . .	51	10 800	.3	X
421410	Photographic equipment & supplies whsle . . . . .	51	10 800	.3	X
42142	Office equipment whsle . . . . .	706	112 033	3.5	X
421420	Office equipment whsle . . . . .	706	112 033	3.5	X
42143	Computer & computer peripheral equipment & software whsle . . . . .	1 540	1 420 996	44.6	X
421430	Computer & computer peripheral equipment & software whsle . . . . .	1 540	1 420 996	44.6	X
4214301	Computer & peripheral equipment whsle . . . . .	1 387	1 388 651	43.6	X
42143011	Computers & peripheral equipment for resale . . . . .	193	47 040	1.5	X
42143012	Computers & peripheral equipment for end use . . . . .	1 194	1 341 611	42.1	X
4214302	Computer software (packaged) whsle . . . . .	153	32 345	1.0	X
42144	Other commercial equipment whsle . . . . .	410	61 668	1.9	X
421440	Other commercial equipment whsle . . . . .	410	61 668	1.9	X
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	209	32 452	1.0	X
4214402	Store machines & equipment whsle . . . . .	201	29 216	.9	X
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	102	10 675	.3	X
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	102	10 675	.3	X
4214501	Surgical, medical, & hospital supplies whsle . . . . .	102	10 675	.3	X
42149	Other professional equipment & supplies whsle . . . . .	42	4 954	.2	X
421490	Other professional equipment & supplies whsle . . . . .	42	4 954	.2	X
4214902	Other professional equipment & supplies whsle . . . . .	39	4 897	.2	X
4215	Metal & mineral (except petroleum) whsle . . . . .	31	8 058	.3	X
42151	Metal service centers & offices . . . . .	31	8 058	.3	X
421510	Metal service centers & offices . . . . .	31	8 058	.3	X
4215101	Ferrous metal service centers & sales offices . . . . .	31	8 058	.3	X
42151011	Ferrous metal service centers . . . . .	21	6 641	.2	X
42151012	Ferrous metal sales offices . . . . .	10	1 417	Z	X
4216	Electrical goods whsle . . . . .	1 908	823 402	25.9	X
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	498	134 039	4.2	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	498	134 039	4.2	X
42162	Electrical appliance, television & radio set whsle . . . . .	115	196 278	6.2	X
421620	Electrical appliance, television & radio set whsle . . . . .	115	196 278	6.2	X
42169	Other electronic parts & equipment whsle . . . . .	1 295	493 085	15.5	X
421690	Other electronic parts & equipment whsle . . . . .	1 295	493 085	15.5	X
4216901	Communications equipment & supplies whsle . . . . .	1 010	288 966	9.1	X
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	285	204 119	6.4	X
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	303	156 335	4.9	X
42171	Hardware whsle . . . . .	42	6 243	.2	X
421710	Hardware whsle . . . . .	42	6 243	.2	X
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	38	7 182	.2	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	38	7 182	.2	X
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	133	31 754	1.0	X
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	133	31 754	1.0	X
42174	Refrigeration equipment & supplies whsle . . . . .	90	111 156	3.5	X
421740	Refrigeration equipment & supplies whsle . . . . .	90	111 156	3.5	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>9740</b>	<b>Receipts for installing equipment—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4218	Machinery, equipment, & supplies whsle . . . . .	1 842	473 522	14.9	X
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	13	12 273	.4	X
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	13	12 273	.4	X
42182	Farm & garden machinery & equipment whsle . . . . .	38	4 776	.2	X
421820	Farm & garden machinery & equipment whsle . . . . .	38	4 776	.2	X
4218201	Farm machinery & equipment—farm dealers . . . . .	18	3 362	.1	X
4218202	Farm machinery & equipment—whsle distributors . . . . .	20	1 414	Z	X
42183	Industrial machinery & equipment whsle . . . . .	1 576	414 070	13.0	X
421830	Industrial machinery & equipment whsle . . . . .	1 576	414 070	13.0	X
4218301	Food-processing machinery & equipment whsle . . . . .	92	24 418	.8	X
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	64	7 392	.2	X
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	37	5 096	.2	X
42183022	Hydraulic & pneumatic pumps, accessories, & supplies whsle . . . . .	27	2 296	.1	X
4218303	General-purpose industrial machinery & equipment whsle . . . . .	432	76 793	2.4	X
4218304	Metallworking machinery & equipment whsle . . . . .	41	10 680	.3	X
4218305	Materials handling equipment whsle . . . . .	499	160 022	5.0	X
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	105	19 334	.6	X
4218307	Other industrial machinery & equipment whsle . . . . .	343	115 431	3.6	X
42184	Industrial supplies whsle . . . . .	23	2 187	.1	X
421840	Industrial supplies whsle . . . . .	23	2 187	.1	X
4218401	General-line industrial supplies whsle . . . . .	12	684	Z	X
4218404	Industrial containers & supplies whsle . . . . .	6	239	Z	X
42185	Service establishment equipment & supplies whsle . . . . .	185	36 426	1.1	X
421850	Service establishment equipment & supplies whsle . . . . .	185	36 426	1.1	X
4218503	Laundry & dry-cleaning equipment & supplies whsle . . . . .	87	10 866	.3	X
4218504	Other service establishment equipment & supplies whsle . . . . .	90	25 237	.8	X
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	7	3 790	.1	X
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	7	3 790	.1	X
4218603	Other transportation equipment & supplies whsle . . . . .	7	3 790	.1	X
4219	Miscellaneous durable goods whsle . . . . .	117	10 813	.3	X
42191	Sporting & recreational goods & supplies whsle . . . . .	6	1 206	Z	X
421910	Sporting & recreational goods & supplies whsle . . . . .	6	1 206	Z	X
42199	Other miscellaneous durable goods whsle . . . . .	111	9 607	.3	X
421990	Other miscellaneous durable goods whsle . . . . .	111	9 607	.3	X
4219903	General merchandise (durable goods) whsle . . . . .	100	3 651	.1	X
4219905	Fire extinguishers & fire safety equipment whsle . . . . .	8	5 804	.2	X
422	Wholesale trade, nondurable goods . . . . .	586	75 748	2.4	X
4221	Paper & paper product whsle . . . . .	23	1 074	Z	X
42212	Stationery & office supplies whsle . . . . .	20	876	Z	X
422120	Stationery & office supplies whsle . . . . .	20	876	Z	X
4226	Chemical & allied products whsle . . . . .	13	1 100	Z	X
42269	Other chemical & allied products whsle . . . . .	12	1 077	Z	X
422690	Other chemical & allied products whsle . . . . .	12	1 077	Z	X
4226902	Other chemical & allied products whsle . . . . .	11	608	Z	X
4229	Miscellaneous nondurable goods whsle . . . . .	549	73 542	2.3	X
42299	Other miscellaneous nondurable goods whsle . . . . .	546	73 139	2.3	X
422990	Other miscellaneous nondurable goods whsle . . . . .	546	73 139	2.3	X
4229902	General merchandise (nondurable goods) whsle . . . . .	539	71 888	2.3	X
4229904	Other nondurable goods whsle . . . . .	7	1 251	Z	X
<b>9750</b>	<b>Reconditioning of drums or barrels . . . . .</b>	<b>52</b>	<b>24 903</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods . . . . .	51	24 740	99.3	X
4218	Machinery, equipment, & supplies whsle . . . . .	50	24 730	99.3	X
42184	Industrial supplies whsle . . . . .	48	24 303	97.6	X
421840	Industrial supplies whsle . . . . .	48	24 303	97.6	X
4218401	General-line industrial supplies whsle . . . . .	8	499	2.0	X
4218404	Industrial containers & supplies whsle . . . . .	37	23 767	95.4	X
<b>9810</b>	<b>Miscellaneous commodities . . . . .</b>	<b>22 281</b>	<b>24 420 834</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods . . . . .	12 382	11 698 784	47.9	X
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	918	772 783	3.2	X
42111	Automobile & other motor vehicle whsle . . . . .	251	455 801	1.9	X
421110	Automobile & other motor vehicle whsle . . . . .	251	455 801	1.9	X
4211101	Automobile & motorcycle whsle . . . . .	65	348 092	1.4	X
4211102	Bus & recreational vehicle whsle . . . . .	16	8 152	Z	X
4211103	Light truck & van (14,000 lb or less) whsle . . . . .	17	36 228	.1	X
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle . . . . .	45	11 954	Z	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle . . . . .	108	51 375	.2	X
42112	Motor vehicle supplies & new parts whsle . . . . .	341	251 287	1.0	X
421120	Motor vehicle supplies & new parts whsle . . . . .	341	251 287	1.0	X
4211201	Motor vehicle supplies & new parts—warehouse distributors . . . . .	135	124 569	.5	X
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	193	122 484	.5	X
4211203	Petroleum products marketing equipment whsle . . . . .	13	4 234	Z	X
42113	Tire & tube whsle . . . . .	95	38 079	.2	X
421130	Tire & tube whsle . . . . .	95	38 079	.2	X
42114	Motor vehicle parts, (used) whsle . . . . .	231	27 616	.1	X
421140	Motor vehicle parts, (used) whsle . . . . .	231	27 616	.1	X
4212	Furniture & home furnishings whsle . . . . .	458	170 598	.7	X
42121	Furniture whsle . . . . .	144	43 136	.2	X
421210	Furniture whsle . . . . .	144	43 136	.2	X
4212101	Household & lawn furniture whsle . . . . .	80	16 076	.1	X
4212102	Office & business furniture whsle . . . . .	64	27 060	.1	X
42122	Home furnishings whsle . . . . .	314	127 462	.5	X
421220	Home furnishings whsle . . . . .	314	127 462	.5	X
4212201	Household china, glassware, & crockery whsle . . . . .	52	27 470	.1	X
4212202	Linens, domestics, draperies, & curtains whsle . . . . .	68	20 081	.1	X
4212203	Floor coverings whsle . . . . .	115	53 810	.2	X
4212204	Other home furnishings whsle . . . . .	79	26 101	.1	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>9810</b>	<b>Miscellaneous commodities—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4213	Lumber & other construction materials whsle . . . . .	862	610 349	2.5	X
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	345	341 358	1.4	X
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	345	341 358	1.4	X
4213101	Lumber without yard whsle . . . . .	37	25 439	.1	X
4213102	Lumber with yard whsle . . . . .	92	110 644	.5	X
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	216	205 275	.8	X
42132	Brick, stone, & related construction materials whsle . . . . .	97	26 395	.1	X
421320	Brick, stone, & related construction materials whsle . . . . .	97	26 395	.1	X
4213201	Brick, block, tile, clay/cement sewer pipe whsle . . . . .	18	9 767	Z	X
4213202	Sand, gravel, & stone whsle . . . . .	48	11 782	Z	X
4213203	Cement, lime, & related products whsle . . . . .	31	4 846	Z	X
42133	Roofing, siding, & insulation material whsle . . . . .	328	226 873	.9	X
421330	Roofing, siding, & insulation material whsle . . . . .	328	226 873	.9	X
4213301	Roofing, siding, & insulation material whsle . . . . .	328	226 873	.9	X
42139	Other construction materials whsle . . . . .	92	15 723	.1	X
421390	Other construction materials whsle . . . . .	92	15 723	.1	X
4213901	Flat glass & other construction glass whsle . . . . .	35	4 480	Z	X
4213902	Other construction materials whsle . . . . .	57	11 243	Z	X
4214	Professional & commercial equipment & supplies whsle . . . . .	2 183	3 812 215	15.6	X
42141	Photographic equipment & supplies whsle . . . . .	97	440 464	1.8	X
421410	Photographic equipment & supplies whsle . . . . .	97	440 464	1.8	X
42142	Office equipment whsle . . . . .	725	150 769	.6	X
421420	Office equipment whsle . . . . .	725	150 769	.6	X
42143	Computer & computer peripheral equipment & software whsle . . . . .	893	3 040 625	12.5	X
421430	Computer & computer peripheral equipment & software whsle . . . . .	893	3 040 625	12.5	X
4214301	Computer & peripheral equipment whsle . . . . .	782	3 018 320	12.4	X
42143011	Computers & peripheral equipment for resale . . . . .	167	2 673 683	10.9	X
42143012	Computers & peripheral equipment for end use . . . . .	615	344 637	1.4	X
4214302	Computer software (packaged) whsle . . . . .	111	22 305	.1	X
42144	Other commercial equipment whsle . . . . .	201	49 948	.2	X
421440	Other commercial equipment whsle . . . . .	201	49 948	.2	X
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	57	18 166	.1	X
4214402	Store machines & equipment whsle . . . . .	144	31 782	.1	X
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	150	49 193	.2	X
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	150	49 193	.2	X
4214501	Surgical, medical, & hospital supplies whsle . . . . .	141	47 601	.2	X
4214502	Dental equipment & supplies whsle . . . . .	9	1 592	Z	X
42146	Ophthalmic goods whsle . . . . .	19	55 734	.2	X
421460	Ophthalmic goods whsle . . . . .	19	55 734	.2	X
42149	Other professional equipment & supplies whsle . . . . .	98	25 482	.1	X
421490	Other professional equipment & supplies whsle . . . . .	98	25 482	.1	X
4214901	Religious & school supplies whsle . . . . .	13	1 894	Z	X
4214902	Other professional equipment & supplies whsle . . . . .	85	23 588	.1	X
4215	Metal & mineral (except petroleum) whsle . . . . .	920	838 182	3.4	X
42151	Metal service centers & offices . . . . .	883	811 767	3.3	X
421510	Metal service centers & offices . . . . .	883	811 767	3.3	X
4215101	Ferrous metal service centers & sales offices . . . . .	667	582 241	2.4	X
42151011	Ferrous metal service centers . . . . .	510	438 140	1.8	X
42151012	Ferrous metal sales offices . . . . .	157	144 101	.6	X
4215102	Nonferrous metal service centers & sales offices . . . . .	216	229 526	.9	X
42151021	Nonferrous metal service centers . . . . .	175	107 811	.4	X
42151022	Nonferrous metal sales offices . . . . .	41	121 715	.5	X
42152	Coal & other mineral & ore whsle . . . . .	37	26 415	.1	X
421520	Coal & other mineral & ore whsle . . . . .	37	26 415	.1	X
4215201	Coal whsle . . . . .	18	11 153	Z	X
4215202	Other mineral & ore whsle . . . . .	19	15 262	.1	X
4216	Electrical goods whsle . . . . .	1 535	1 839 781	7.5	X
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	753	681 628	2.8	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	753	681 628	2.8	X
42162	Electrical appliance, television & radio set whsle . . . . .	164	347 415	1.4	X
421620	Electrical appliance, television & radio set whsle . . . . .	164	347 415	1.4	X
42169	Other electronic parts & equipment whsle . . . . .	618	810 738	3.3	X
421690	Other electronic parts & equipment whsle . . . . .	618	810 738	3.3	X
4216901	Communications equipment & supplies whsle . . . . .	179	515 124	2.1	X
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	439	295 614	1.2	X
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	898	571 454	2.3	X
42171	Hardware whsle . . . . .	455	309 732	1.3	X
421710	Hardware whsle . . . . .	455	309 732	1.3	X
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	196	180 748	.7	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	196	180 748	.7	X
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	204	71 238	.3	X
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	204	71 238	.3	X
42174	Refrigeration equipment & supplies whsle . . . . .	43	9 736	Z	X
421740	Refrigeration equipment & supplies whsle . . . . .	43	9 736	Z	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>9810</b>	<b>Miscellaneous commodities—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4218	Machinery, equipment, & supplies whsle . . . . .	3 050	1 448 451	5.9	X
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	257	174 974	.7	X
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	257	174 974	.7	X
42182	Farm & garden machinery & equipment whsle . . . . .	529	197 530	.8	X
421820	Farm & garden machinery & equipment whsle . . . . .	529	197 530	.8	X
4218201	Farm machinery & equipment—farm dealers . . . . .	417	138 735	.6	X
4218202	Farm machinery & equipment—whsle distributors . . . . .	85	48 832	.2	X
4218203	Lawn & garden machinery & equipment whsle . . . . .	27	9 963	Z	X
42183	Industrial machinery & equipment whsle . . . . .	1 094	478 117	2.0	X
421830	Industrial machinery & equipment whsle . . . . .	1 094	478 117	2.0	X
4218301	Food-processing machinery & equipment whsle . . . . .	47	21 379	.1	X
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	135	54 029	.2	X
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	40	11 515	.0	X
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	95	42 514	.2	X
4218303	General-purpose industrial machinery & equipment whsle . . . . .	403	180 594	.7	X
4218304	Metalworking machinery & equipment whsle . . . . .	77	46 083	.2	X
4218305	Materials handling equipment whsle . . . . .	190	96 863	.4	X
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	45	16 279	.1	X
4218307	Other industrial machinery & equipment whsle . . . . .	197	62 890	.3	X
42184	Industrial supplies whsle . . . . .	912	427 706	1.8	X
421840	Industrial supplies whsle . . . . .	912	427 706	1.8	X
4218401	General-line industrial supplies whsle . . . . .	191	39 361	.2	X
4218402	Mechanical power transmission supplies whsle . . . . .	129	42 645	.2	X
4218403	Welding supplies whsle . . . . .	243	37 838	.2	X
4218404	Industrial containers & supplies whsle . . . . .	47	15 705	.1	X
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	110	86 647	.4	X
4218406	Other industrial supplies whsle . . . . .	192	205 510	.8	X
42185	Service establishment equipment & supplies whsle . . . . .	153	114 913	.5	X
421850	Service establishment equipment & supplies whsle . . . . .	153	114 913	.5	X
4218501	Beauty & barber shop equipment & supplies whsle . . . . .	17	491	Z	X
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	67	10 480	.0	X
4218503	Laundry & dry-cleaning equipment & supplies whsle . . . . .	14	93 027	.4	X
4218504	Other service establishment equipment & supplies whsle . . . . .	55	10 915	Z	X
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	105	55 211	.2	X
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	105	55 211	.2	X
4218601	Aircraft & aeronautical equipment & supplies whsle . . . . .	47	31 273	.1	X
4218602	Marine machinery, equipment, & supplies whsle . . . . .	36	13 236	.1	X
4218603	Other transportation equipment & supplies whsle . . . . .	22	10 702	Z	X
4219	Miscellaneous durable goods whsle . . . . .	1 558	1 634 971	6.7	X
42191	Sporting & recreational goods & supplies whsle . . . . .	148	137 862	.6	X
421910	Sporting & recreational goods & supplies whsle . . . . .	148	137 862	.6	X
42192	Toy & hobby goods & supplies whsle . . . . .	94	76 725	.3	X
421920	Toy & hobby goods & supplies whsle . . . . .	94	76 725	.3	X
42193	Recyclable material whsle . . . . .	328	70 768	.3	X
421930	Recyclable material whsle . . . . .	328	70 768	.3	X
4219301	Iron & steel scrap processors & dealers . . . . .	117	35 547	.1	X
42193011	Iron & steel scrap processors (using power processing equipment) . . . . .	103	24 296	.1	X
42193012	Iron & steel scrap processors (not using power processing equip) . . . . .	14	11 251	Z	X
4219302	Recyclable paper & paperboard whsle . . . . .	76	15 400	.1	X
4219303	Other recyclable material whsle . . . . .	135	19 821	.1	X
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	292	109 289	.4	X
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	292	109 289	.4	X
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	251	88 174	.4	X
4219402	Precious metal (excluding ores) whsle . . . . .	41	21 115	.1	X
42199	Other miscellaneous durable goods whsle . . . . .	696	1 240 327	5.1	X
421990	Other miscellaneous durable goods whsle . . . . .	696	1 240 327	5.1	X
4219902	Forest products (except lumber) whsle . . . . .	60	9 471	Z	X
4219903	General merchandise (durable goods) whsle . . . . .	466	1 201 750	4.9	X
4219904	Prerecorded media whsle . . . . .	86	16 640	.1	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle . . . . .	45	8 890	Z	X
42199042	Prerecorded video tapes whsle . . . . .	41	7 750	Z	X
4219905	Fire extinguishers & fire safety equipment whsle . . . . .	8	508	Z	X
4219906	Other durable goods whsle . . . . .	73	11 251	Z	X
422	Wholesale trade, nondurable goods . . . . .	9 899	12 722 050	52.1	X
4221	Paper & paper product whsle . . . . .	942	1 351 411	5.5	X
42211	Printing & writing paper whsle . . . . .	74	45 020	.2	X
422110	Printing & writing paper whsle . . . . .	74	45 020	.2	X
42212	Stationery & office supplies whsle . . . . .	498	1 141 372	4.7	X
422120	Stationery & office supplies whsle . . . . .	498	1 141 372	4.7	X
42213	Industrial & personal service paper whsle . . . . .	370	165 019	.7	X
422130	Industrial & personal service paper whsle . . . . .	370	165 019	.7	X
4222	Drugs, & druggists' sundries whsle . . . . .	497	1 478 096	6.1	X
42221	Drugs, & druggists' sundries whsle . . . . .	497	1 478 096	6.1	X
422210	Drugs, & druggists' sundries whsle . . . . .	497	1 478 096	6.1	X
4222101	General-line drugs whsle . . . . .	252	333 820	1.4	X
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	245	1 144 276	4.7	X
4223	Apparel, piece goods, & notions whsle . . . . .	644	294 965	1.2	X
42231	Piece goods, notions, & other dry goods whsle . . . . .	195	116 910	.5	X
422310	Piece goods, notions, & other dry goods whsle . . . . .	195	116 910	.5	X
4223101	Piece goods—jobbers . . . . .	170	108 634	.4	X
4223102	Notions & other dry goods whsle . . . . .	25	8 276	Z	X
42232	Men's & boys' clothing & furnishings whsle . . . . .	226	101 605	.4	X
422320	Men's & boys' clothing & furnishings whsle . . . . .	226	101 605	.4	X
42233	Women's, children's, & infants' clothing & accessories whsle . . . . .	153	47 791	.2	X
422330	Women's, children's, & infants' clothing & accessories whsle . . . . .	153	47 791	.2	X
42234	Footwear whsle . . . . .	70	28 659	.1	X
422340	Footwear whsle . . . . .	70	28 659	.1	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>9810</b>	<b>Miscellaneous commodities—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4224	Grocery & related products whsle .....	1 941	5 479 179	22.4	X
42241	General-line grocery whsle .....	302	1 414 218	5.8	X
422410	General-line grocery whsle .....	302	1 414 218	5.8	X
4224101	General-line grocery whsle, voluntary group .....	10	29 379	.1	X
4224102	General-line grocery whsle, retail cooperative .....	17	144 599	.6	X
4224103	Other general-line grocery whsle .....	275	1 240 240	5.1	X
42242	Packaged frozen food whsle .....	189	724 667	3.0	X
422420	Packaged frozen food whsle .....	189	724 667	3.0	X
42243	Dairy products, (except dried or canned) whsle .....	176	424 043	1.7	X
422430	Dairy products, (except dried or canned) whsle .....	176	424 043	1.7	X
4224302	Dairy product (except raw milk) whsle .....	171	419 723	1.7	X
42244	Poultry & poultry product whsle .....	48	56 595	.2	X
422440	Poultry & poultry product whsle .....	48	56 595	.2	X
4224402	Poultry & poultry product (except live) whsle .....	48	56 595	.2	X
42245	Confectionery whsle .....	209	92 418	.4	X
422450	Confectionery whsle .....	209	92 418	.4	X
42246	Fish & seafood whsle .....	93	25 937	.1	X
422460	Fish & seafood whsle .....	93	25 937	.1	X
42247	Meat & meat product whsle .....	109	1 372 604	5.6	X
422470	Meat & meat product whsle .....	109	1 372 604	5.6	X
42248	Fresh fruit & vegetable whsle .....	158	134 093	.5	X
422480	Fresh fruit & vegetable whsle .....	158	134 093	.5	X
42249	Other grocery & related products whsle .....	657	1 234 604	5.1	X
422490	Other grocery & related products whsle .....	657	1 234 604	5.1	X
4224901	Coffee, tea, & spice whsle .....	103	32 845	.1	X
4224902	Bread & baked goods whsle .....	38	53 873	.2	X
4224903	Soft drinks whsle .....	234	96 939	.4	X
4224904	Canned goods whsle .....	62	180 364	.7	X
4224905	Food & beverage basic materials whsle .....	32	120 838	.5	X
4224906	Other grocery specialties whsle .....	188	749 745	3.1	X
4225	Farm-product raw material whsle .....	1 004	730 095	3.0	X
42251	Grain & field bean whsle .....	898	690 119	2.8	X
422510	Grain & field bean whsle .....	898	690 119	2.8	X
42252	Livestock whsle .....	68	22 095	.1	X
422520	Livestock whsle .....	68	22 095	.1	X
42259	Other farm product raw material whsle .....	38	17 881	.1	X
422590	Other farm product raw material whsle .....	38	17 881	.1	X
4225901	Hides, skins, & pelts whsle .....	8	2 384	Z	X
4225903	Wool, wool tops, & mohair whsle .....	7	2 565	Z	X
4225904	Cotton whsle .....	7	1 576	Z	X
4225905	Other farm-product raw material whsle .....	16	11 356	Z	X
4226	Chemical & allied products whsle .....	1 363	657 883	2.7	X
42261	Plastics materials & basic forms & shapes whsle .....	332	213 014	.9	X
422610	Plastics materials & basic forms & shapes whsle .....	332	213 014	.9	X
42269	Other chemical & allied products whsle .....	1 031	444 869	1.8	X
422690	Other chemical & allied products whsle .....	1 031	444 869	1.8	X
4226901	Industrial gases (except LP) whsle .....	120	26 722	.1	X
4226902	Other chemical & allied products whsle .....	911	418 147	1.7	X
4227	Petroleum & petroleum products whsle .....	911	1 303 614	5.3	X
42271	Petroleum bulk stations & terminals .....	660	1 153 682	4.7	X
422710	Petroleum bulk stations & terminals .....	660	1 153 682	4.7	X
4227101	Petroleum bulk stations & terminals (except LP) .....	632	1 132 423	4.6	X
42271011	Petroleum bulk stations (except LP) .....	553	224 863	.9	X
42271012	Petroleum bulk terminals (except LP) .....	79	907 560	3.7	X
4227102	Liquefied petroleum bulk stations & terminals .....	28	21 259	.1	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	251	149 932	.6	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	251	149 932	.6	X
4228	Beer, wine, & distilled alcoholic beverage whsle .....	483	152 625	.6	X
42281	Beer & ale whsle .....	358	57 711	.2	X
422810	Beer & ale whsle .....	358	57 711	.2	X
42282	Wine & distilled alcoholic beverage whsle .....	125	94 914	.4	X
422820	Wine & distilled alcoholic beverage whsle .....	125	94 914	.4	X
4228201	Wine & distilled alcoholic bev (licensed operation) whsle .....	125	94 914	.4	X
4229	Miscellaneous nondurable goods whsle .....	2 114	1 274 182	5.2	X
42291	Farm supplies whsle .....	512	246 820	1.0	X
422910	Farm supplies whsle .....	512	246 820	1.0	X
4229101	Farm supplies—farm dealers .....	312	120 871	.5	X
4229102	Farm supplies—whsle distributors .....	200	125 949	.5	X
42292	Book, periodical, & newspaper whsle .....	226	202 492	.8	X
422920	Book, periodical, & newspaper whsle .....	226	202 492	.8	X
42293	Flower, nursery stock, & florists' supplies whsle .....	68	15 547	.1	X
422930	Flower, nursery stock, & florists' supplies whsle .....	68	15 547	.1	X
42294	Tobacco & tobacco product whsle .....	287	504 894	2.1	X
422940	Tobacco & tobacco product whsle .....	287	504 894	2.1	X
42295	Paint, varnish, & supplies whsle .....	57	17 012	.1	X
422950	Paint, varnish, & supplies whsle .....	57	17 012	.1	X
4229501	Paint, varnish, & supplies whsle .....	57	17 012	.1	X
42299	Other miscellaneous nondurable goods whsle .....	964	287 417	1.2	X
422990	Other miscellaneous nondurable goods whsle .....	964	287 417	1.2	X
4229901	Art goods whsle .....	135	27 295	.1	X
4229902	General merchandise (nondurable goods) whsle .....	684	209 820	.9	X
4229903	Textile bags, bagging, & burlap whsle .....	10	3 450	Z	X
4229904	Other nondurable goods whsle .....	135	46 852	.2	X

See footnotes at end of table.



**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>9830</b>	<b>Flight training and charter service</b> .....	<b>48</b>	<b>49 685</b>	<b>100.0</b>	<b>54.7</b>
421	Wholesale trade, durable goods .....	43	43 512	87.6	53.7
4218	Machinery, equipment, & supplies whsle .....	41	42 335	85.2	51.1
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	41	42 335	85.2	53.3
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	41	42 335	85.2	53.3
4218601	Aircraft & aeronautical equipment & supplies whsle .....	38	41 576	83.7	55.0
<b>9840</b>	<b>Pipeline transportation receipts</b> .....	<b>24</b>	<b>8 146</b>	<b>100.0</b>	<b>X</b>
422	Wholesale trade, nondurable goods .....	21	7 974	97.9	X
4227	Petroleum & petroleum products whsle .....	21	7 974	97.9	X
42271	Petroleum bulk stations & terminals .....	12	6 749	82.9	X
422710	Petroleum bulk stations & terminals .....	12	6 749	82.9	X
4227101	Petroleum bulk stations & terminals (except LP) .....	11	5 871	72.1	X
42271011	Petroleum bulk stations (except LP) .....	11	5 871	72.1	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	9	1 225	15.0	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	9	1 225	15.0	X
<b>9910</b>	<b>Receipts from Commodity Credit Corporation</b> .....	<b>298</b>	<b>28 070</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	6	3 994	14.2	X
4218	Machinery, equipment, & supplies whsle .....	6	3 994	14.2	X
422	Wholesale trade, nondurable goods .....	292	24 076	85.8	X
4225	Farm-product raw material whsle .....	276	23 634	84.2	X
42251	Grain & field bean whsle .....	245	20 784	74.0	X
422510	Grain & field bean whsle .....	245	20 784	74.0	X
42252	Livestock whsle .....	23	411	1.5	X
422520	Livestock whsle .....	23	411	1.5	X
42259	Other farm product raw material whsle .....	8	2 439	8.7	X
422590	Other farm product raw material whsle .....	8	2 439	8.7	X
4225904	Cotton whsle .....	6	2 436	8.7	X
4229	Miscellaneous nondurable goods whsle .....	13	360	1.3	X
42291	Farm supplies whsle .....	8	148	.5	X
422910	Farm supplies whsle .....	8	148	.5	X
4229101	Farm supplies—farm dealers .....	6	98	.3	X
<b>9920</b>	<b>Receipts for farm product preparation services (cleaning, shelling, etc.)</b> .....	<b>1 550</b>	<b>563 344</b>	<b>100.0</b>	<b>X</b>
422	Wholesale trade, nondurable goods .....	1 548	563 127	100.0	X
4224	Grocery & related products whsle .....	194	245 628	43.6	X
42242	Packaged frozen food whsle .....	6	2 386	.4	X
422420	Packaged frozen food whsle .....	6	2 386	.4	X
42244	Poultry & poultry product whsle .....	11	21 089	3.7	X
422440	Poultry & poultry product whsle .....	11	21 089	3.7	X
4224402	Poultry & poultry product (except live) whsle .....	8	19 570	3.5	X
42245	Confectionery whsle .....	6	24 217	4.3	X
422450	Confectionery whsle .....	6	24 217	4.3	X
42246	Fish & seafood whsle .....	7	692	.1	X
422460	Fish & seafood whsle .....	7	692	.1	X
42247	Meat & meat product whsle .....	23	2 624	.5	X
422470	Meat & meat product whsle .....	23	2 624	.5	X
42248	Fresh fruit & vegetable whsle .....	124	186 505	33.1	X
422480	Fresh fruit & vegetable whsle .....	124	186 505	33.1	X
42249	Other grocery & related products whsle .....	12	4 290	.8	X
422490	Other grocery & related products whsle .....	12	4 290	.8	X
4225	Farm-product raw material whsle .....	1 238	288 445	51.2	X
42251	Grain & field bean whsle .....	1 208	276 063	49.0	X
422510	Grain & field bean whsle .....	1 208	276 063	49.0	X
42252	Livestock whsle .....	14	5 467	1.0	X
422520	Livestock whsle .....	14	5 467	1.0	X
42259	Other farm product raw material whsle .....	16	6 915	1.2	X
422590	Other farm product raw material whsle .....	16	6 915	1.2	X
4225905	Other farm-product raw material whsle .....	9	1 193	.2	X
4226	Chemical & allied products whsle .....	14	2 591	.5	X
42269	Other chemical & allied products whsle .....	14	2 591	.5	X
422690	Other chemical & allied products whsle .....	14	2 591	.5	X
4226902	Other chemical & allied products whsle .....	14	2 591	.5	X
4229	Miscellaneous nondurable goods whsle .....	96	23 499	4.2	X
42291	Farm supplies whsle .....	92	22 907	4.1	X
422910	Farm supplies whsle .....	92	22 907	4.1	X
4229101	Farm supplies—farm dealers .....	27	2 522	.4	X
4229102	Farm supplies—whsle distributors .....	65	20 385	3.6	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>9930</b>	<b>Sales of integrated systems which you wrote or modified software . . . . .</b>	<b>926</b>	<b>475 944</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods . . . . .	754	444 050	93.3	X
4214	Professional & commercial equipment & supplies whsle . . . . .	735	435 603	91.5	X
42142	Office equipment whsle . . . . .	203	12 279	2.6	X
421420	Office equipment whsle . . . . .	203	12 279	2.6	X
42143	Computer & computer peripheral equipment & software whsle . . . . .	527	423 143	88.9	X
421430	Computer & computer peripheral equipment & software whsle . . . . .	527	423 143	88.9	X
4214301	Computer & peripheral equipment whsle . . . . .	451	401 849	84.4	X
42143011	Computers & peripheral equipment for resale . . . . .	78	102 320	21.5	X
42143012	Computers & peripheral equipment for end use . . . . .	373	299 529	62.9	X
4214302	Computer software (packaged) whsle . . . . .	76	21 294	4.5	X
4216	Electrical goods whsle . . . . .	16	8 345	1.8	X
42169	Other electronic parts & equipment whsle . . . . .	13	8 031	1.7	X
421690	Other electronic parts & equipment whsle . . . . .	13	8 031	1.7	X
4216901	Communications equipment & supplies whsle . . . . .	11	7 998	1.7	X
422	Wholesale trade, nondurable goods . . . . .	172	31 894	6.7	X
4229	Miscellaneous nondurable goods whsle . . . . .	166	31 028	6.5	X
42299	Other miscellaneous nondurable goods whsle . . . . .	166	31 028	6.5	X
422990	Other miscellaneous nondurable goods whsle . . . . .	166	31 028	6.5	X
4229902	General merchandise (nondurable goods) whsle . . . . .	166	31 028	6.5	X
<b>9940</b>	<b>Rental and leasing receipts . . . . .</b>	<b>17 840</b>	<b>8 558 431</b>	<b>100.0</b>	<b>26.5</b>
421	Wholesale trade, durable goods . . . . .	14 561	7 700 083	90.0	32.2
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	682	403 456	4.7	X
42111	Automobile & other motor vehicle whsle . . . . .	517	390 924	4.6	X
421110	Automobile & other motor vehicle whsle . . . . .	517	390 924	4.6	X
4211101	Automobile & motorcycle whsle . . . . .	78	88 191	1.0	X
4211102	Bus & recreational vehicle whsle . . . . .	48	17 375	.2	X
4211103	Light truck & van (14,000 lb or less) whsle . . . . .	13	7 046	.1	X
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle . . . . .	66	27 421	.3	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle . . . . .	312	250 891	2.9	X
42112	Motor vehicle supplies & new parts whsle . . . . .	68	9 065	.1	X
421120	Motor vehicle supplies & new parts whsle . . . . .	68	9 065	.1	X
4211201	Motor vehicle supplies & new parts—warehouse distributors . . . . .	19	1 362	Z	X
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	41	7 299	.1	X
4211203	Petroleum products marketing equipment whsle . . . . .	8	404	Z	X
42114	Motor vehicle parts, (used) whsle . . . . .	95	2 639	Z	X
421140	Motor vehicle parts, (used) whsle . . . . .	95	2 639	Z	X
4212	Furniture & home furnishings whsle . . . . .	122	38 703	.5	3.2
42121	Furniture whsle . . . . .	100	36 064	.4	3.6
421210	Furniture whsle . . . . .	100	36 064	.4	3.6
4212101	Household & lawn furniture whsle . . . . .	12	985	Z	X
4212102	Office & business furniture whsle . . . . .	88	35 079	.4	3.9
42122	Home furnishings whsle . . . . .	22	2 639	Z	X
421220	Home furnishings whsle . . . . .	22	2 639	Z	X
4212203	Floor coverings whsle . . . . .	12	1 168	Z	X
4213	Lumber & other construction materials whsle . . . . .	155	28 559	.3	.3
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	60	4 138	Z	.4
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	60	4 138	Z	.4
4213101	Lumber without yard whsle . . . . .	10	424	Z	X
4213102	Lumber with yard whsle . . . . .	12	303	Z	X
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	38	3 411	Z	.8
42132	Brick, stone, & related construction materials whsle . . . . .	37	9 983	.1	X
421320	Brick, stone, & related construction materials whsle . . . . .	37	9 983	.1	X
4213202	Sand, gravel, & stone whsle . . . . .	29	9 446	.1	X
42133	Roofing, siding, & insulation material whsle . . . . .	20	622	Z	X
421330	Roofing, siding, & insulation material whsle . . . . .	20	622	Z	X
4213301	Roofing, siding, & insulation material whsle . . . . .	20	622	Z	X
42139	Other construction materials whsle . . . . .	38	13 816	.2	X
421390	Other construction materials whsle . . . . .	38	13 816	.2	X
4213901	Flat glass & other construction glass whsle . . . . .	9	7 484	.1	X
4213902	Other construction materials whsle . . . . .	29	6 332	.1	X
4214	Professional & commercial equipment & supplies whsle . . . . .	4 608	2 964 697	34.6	62.0
42141	Photographic equipment & supplies whsle . . . . .	99	35 858	.4	.6
421410	Photographic equipment & supplies whsle . . . . .	99	35 858	.4	.6
42142	Office equipment whsle . . . . .	3 002	1 880 627	22.0	75.9
421420	Office equipment whsle . . . . .	3 002	1 880 627	22.0	75.9
42143	Computer & computer peripheral equipment & software whsle . . . . .	846	921 022	10.8	71.3
421430	Computer & computer peripheral equipment & software whsle . . . . .	846	921 022	10.8	71.3
4214301	Computer & peripheral equipment whsle . . . . .	818	913 739	10.7	71.3
42143011	Computers & peripheral equipment for resale . . . . .	122	19 027	.2	X
42143012	Computers & peripheral equipment for end use . . . . .	696	894 712	10.5	71.9
4214302	Computer software (packaged) whsle . . . . .	28	7 283	.1	X
42144	Other commercial equipment whsle . . . . .	313	31 438	.4	6.8
421440	Other commercial equipment whsle . . . . .	313	31 438	.4	6.8
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	118	17 275	.2	X
4214402	Store machines & equipment whsle . . . . .	195	14 163	.2	11.3
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	189	75 918	.9	X
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	189	75 918	.9	X
4214501	Surgical, medical, & hospital supplies whsle . . . . .	186	75 861	.9	X
42149	Other professional equipment & supplies whsle . . . . .	154	19 531	.2	X
421490	Other professional equipment & supplies whsle . . . . .	154	19 531	.2	X
4214902	Other professional equipment & supplies whsle . . . . .	153	19 217	.2	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>9940</b>	<b>Rental and leasing receipts—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4215	Metal & mineral (except petroleum) whsle . . . . .	114	34 998	.4	X
42151	Metal service centers & offices . . . . .	107	28 339	.3	X
421510	Metal service centers & offices . . . . .	107	28 339	.3	X
4215101	Ferrous metal service centers & sales offices . . . . .	76	19 981	.2	X
42151011	Ferrous metal service centers . . . . .	60	17 983	.2	X
42151012	Ferrous metal sales offices . . . . .	16	1 998	Z	X
4215102	Nonferrous metal service centers & sales offices . . . . .	31	8 358	.1	X
42151021	Nonferrous metal service centers . . . . .	18	4 778	.1	X
42151022	Nonferrous metal sales offices . . . . .	13	3 580	Z	X
42152	Coal & other mineral & ore whsle . . . . .	7	6 659	.1	X
421520	Coal & other mineral & ore whsle . . . . .	7	6 659	.1	X
4216	Electrical goods whsle . . . . .	710	137 394	1.6	8.8
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	98	16 036	.2	3.9
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	98	16 036	.2	3.9
42162	Electrical appliance, television & radio set whsle . . . . .	65	17 865	.2	3.1
421620	Electrical appliance, television & radio set whsle . . . . .	65	17 865	.2	3.1
42169	Other electronic parts & equipment whsle . . . . .	547	103 493	1.2	10.6
421690	Other electronic parts & equipment whsle . . . . .	547	103 493	1.2	10.6
4216901	Communications equipment & supplies whsle . . . . .	371	72 471	.8	15.8
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	176	31 022	.4	5.3
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	262	70 463	.8	X
42171	Hardware whsle . . . . .	132	44 206	.5	X
421710	Hardware whsle . . . . .	132	44 206	.5	X
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	35	6 743	.1	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	35	6 743	.1	X
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	47	2 070	Z	X
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	47	2 070	Z	X
42174	Refrigeration equipment & supplies whsle . . . . .	48	17 444	.2	X
421740	Refrigeration equipment & supplies whsle . . . . .	48	17 444	.2	X
4218	Machinery, equipment, & supplies whsle . . . . .	7 117	3 911 535	45.7	.1
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	1 892	2 305 806	26.9	X
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	1 892	2 305 806	26.9	X
42182	Farm & garden machinery & equipment whsle . . . . .	1 562	208 753	2.4	X
421820	Farm & garden machinery & equipment whsle . . . . .	1 562	208 753	2.4	X
4218201	Farm machinery & equipment—farm dealers . . . . .	1 414	188 069	2.2	X
4218202	Farm machinery & equipment—whsle distributors . . . . .	133	20 201	.2	X
4218203	Lawn & garden machinery & equipment whsle . . . . .	15	483	Z	X
42183	Industrial machinery & equipment whsle . . . . .	2 080	969 740	11.3	.4
421830	Industrial machinery & equipment whsle . . . . .	2 080	969 740	11.3	.4
4218301	Food-processing machinery & equipment whsle . . . . .	44	23 082	.3	X
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	54	16 129	.2	X
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	27	12 515	.1	X
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	27	3 614	Z	X
4218303	General-purpose industrial machinery & equipment whsle . . . . .	590	199 473	2.3	1.2
4218304	Metalworking machinery & equipment whsle . . . . .	74	7 404	.1	X
4218305	Materials handling equipment whsle . . . . .	932	608 360	7.1	.1
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	133	45 140	.5	X
4218307	Other industrial machinery & equipment whsle . . . . .	253	70 152	.8	X
42184	Industrial supplies whsle . . . . .	1 244	286 949	3.4	X
421840	Industrial supplies whsle . . . . .	1 244	286 949	3.4	X
4218401	General-line industrial supplies whsle . . . . .	135	13 375	.2	X
4218402	Mechanical power transmission supplies whsle . . . . .	10	298	Z	X
4218403	Welding supplies whsle . . . . .	1 001	245 073	2.9	X
4218404	Industrial containers & supplies whsle . . . . .	23	15 429	.2	X
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	6	782	Z	X
4218406	Other industrial supplies whsle . . . . .	69	11 992	.1	X
42185	Service establishment equipment & supplies whsle . . . . .	189	21 402	.3	1.6
421850	Service establishment equipment & supplies whsle . . . . .	189	21 402	.3	1.6
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	84	2 509	Z	X
4218503	Laundry & dry-cleaning equipment & supplies whsle . . . . .	20	12 158	.1	X
4218504	Other service establishment equipment & supplies whsle . . . . .	83	4 588	.1	4.6
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	150	118 885	1.4	X
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	150	118 885	1.4	X
4218601	Aircraft & aeronautical equipment & supplies whsle . . . . .	69	95 239	1.1	X
4218602	Marine machinery, equipment, & supplies whsle . . . . .	15	2 601	Z	X
4218603	Other transportation equipment & supplies whsle . . . . .	66	21 045	.2	X
4219	Miscellaneous durable goods whsle . . . . .	791	110 278	1.3	.2
42191	Sporting & recreational goods & supplies whsle . . . . .	35	6 095	.1	X
421910	Sporting & recreational goods & supplies whsle . . . . .	35	6 095	.1	X
42192	Toy & hobby goods & supplies whsle . . . . .	14	752	Z	X
421920	Toy & hobby goods & supplies whsle . . . . .	14	752	Z	X
42193	Recyclable material whsle . . . . .	205	30 870	.4	X
421930	Recyclable material whsle . . . . .	205	30 870	.4	X
4219301	Iron & steel scrap processors & dealers . . . . .	100	9 635	.1	X
42193011	Iron & steel scrap processors (using power processing equipment) . . . . .	73	8 789	.1	X
42193012	Iron & steel scrap processors (not using power processing equip) . . . . .	27	846	Z	X
4219302	Recyclable paper & paperboard whsle . . . . .	25	4 189	Z	X
4219303	Other recyclable material whsle . . . . .	80	17 046	.2	X
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	36	5 185	.1	X
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	36	5 185	.1	X
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	25	4 409	.1	X
4219402	Precious metal (excluding ores) whsle . . . . .	11	776	Z	X

See footnotes at end of table.

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<b>9940</b>	<b>Rental and leasing receipts—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4219	Miscellaneous durable goods whsle—Con.				
42199	Other miscellaneous durable goods whsle .....	501	67 376	.8	.3
421990	Other miscellaneous durable goods whsle .....	501	67 376	.8	.3
4219902	Forest products (except lumber) whsle .....	56	12 020	.1	X
4219903	General merchandise (durable goods) whsle .....	356	37 829	.4	.5
4219904	Prerecorded media whsle .....	21	4 125	Z	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle .....	8	1 388	Z	X
42199042	Prerecorded video tapes whsle .....	13	2 737	Z	X
4219905	Fire extinguishers & fire safety equipment whsle .....	18	448	Z	X
4219906	Other durable goods whsle .....	47	12 726	.1	X
422	Wholesale trade, nondurable goods .....	3 279	858 348	10.0	.9
4221	Paper & paper product whsle .....	197	19 109	.2	16.9
42211	Printing & writing paper whsle .....	16	1 679	Z	58.7
422110	Printing & writing paper whsle .....	16	1 679	Z	58.7
42212	Stationery & office supplies whsle .....	105	11 137	.1	36.6
422120	Stationery & office supplies whsle .....	105	11 137	.1	36.6
42213	Industrial & personal service paper whsle .....	76	6 293	.1	X
422130	Industrial & personal service paper whsle .....	76	6 293	.1	X
4222	Drugs, & druggists' sundries whsle .....	57	7 596	.1	X
42221	Drugs, & druggists' sundries whsle .....	57	7 596	.1	X
422210	Drugs, & druggists' sundries whsle .....	57	7 596	.1	X
4222101	General-line drugs whsle .....	39	6 493	.1	X
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	18	1 103	Z	X
4223	Apparel, piece goods, & notions whsle .....	63	17 929	.2	.3
42231	Piece goods, notions, & other dry goods whsle .....	27	10 727	.1	X
422310	Piece goods, notions, & other dry goods whsle .....	27	10 727	.1	X
4223101	Piece goods—jobbers .....	19	5 543	.1	X
4223102	Notions & other dry goods whsle .....	8	5 184	.1	X
42232	Men's & boys' clothing & furnishings whsle .....	15	3 052	Z	X
422320	Men's & boys' clothing & furnishings whsle .....	15	3 052	Z	X
42233	Women's, children's, & infants' clothing & accessories whsle .....	14	644	Z	X
422330	Women's, children's, & infants' clothing & accessories whsle .....	14	644	Z	X
42234	Footwear whsle .....	7	3 506	Z	X
422340	Footwear whsle .....	7	3 506	Z	X
4224	Grocery & related products whsle .....	604	313 413	3.7	X
42241	General-line grocery whsle .....	39	23 778	.3	X
422410	General-line grocery whsle .....	39	23 778	.3	X
4224103	Other general-line grocery whsle .....	35	23 543	.3	X
42242	Packaged frozen food whsle .....	37	9 208	.1	X
422420	Packaged frozen food whsle .....	37	9 208	.1	X
42243	Dairy products, (except dried or canned) whsle .....	35	3 629	Z	X
422430	Dairy products, (except dried or canned) whsle .....	35	3 629	Z	X
4224302	Dairy product (except raw milk) whsle .....	35	3 629	Z	X
42244	Poultry & poultry product whsle .....	11	1 051	Z	X
422440	Poultry & poultry product whsle .....	11	1 051	Z	X
4224402	Poultry & poultry product (except live) whsle .....	10	749	Z	X
42245	Confectionery whsle .....	35	3 392	Z	X
422450	Confectionery whsle .....	35	3 392	Z	X
42246	Fish & seafood whsle .....	28	2 707	Z	X
422460	Fish & seafood whsle .....	28	2 707	Z	X
42247	Meat & meat product whsle .....	17	615	Z	X
422470	Meat & meat product whsle .....	17	615	Z	X
42248	Fresh fruit & vegetable whsle .....	72	55 170	.6	X
422480	Fresh fruit & vegetable whsle .....	72	55 170	.6	X
42249	Other grocery & related products whsle .....	330	213 863	2.5	X
422490	Other grocery & related products whsle .....	330	213 863	2.5	X
4224901	Coffee, tea, & spice whsle .....	64	6 477	.1	X
4224902	Bread & baked goods whsle .....	10	234	Z	X
4224903	Soft drinks whsle .....	218	203 583	2.4	X
4224906	Other grocery specialties whsle .....	33	2 553	Z	X
4225	Farm-product raw material whsle .....	279	32 266	.4	X
42251	Grain & field bean whsle .....	237	23 624	.3	X
422510	Grain & field bean whsle .....	237	23 624	.3	X
42252	Livestock whsle .....	27	6 150	.1	X
422520	Livestock whsle .....	27	6 150	.1	X
42259	Other farm product raw material whsle .....	15	2 492	Z	X
422590	Other farm product raw material whsle .....	15	2 492	Z	X
4225905	Other farm-product raw material whsle .....	8	1 421	Z	X
4226	Chemical & allied products whsle .....	654	181 579	2.1	.3
42261	Plastics materials & basic forms & shapes whsle .....	86	13 057	.2	1.6
422610	Plastics materials & basic forms & shapes whsle .....	86	13 057	.2	1.6
42269	Other chemical & allied products whsle .....	568	168 522	2.0	X
422690	Other chemical & allied products whsle .....	568	168 522	2.0	X
4226901	Industrial gases (except LP) whsle .....	334	131 458	1.5	X
4226902	Other chemical & allied products whsle .....	234	37 064	.4	X
4227	Petroleum & petroleum products whsle .....	583	163 605	1.9	X
42271	Petroleum bulk stations & terminals .....	452	113 111	1.3	X
422710	Petroleum bulk stations & terminals .....	452	113 111	1.3	X
4227101	Petroleum bulk stations & terminals (except LP) .....	443	110 134	1.3	X
42271011	Petroleum bulk stations (except LP) .....	380	66 140	.8	X
42271012	Petroleum bulk terminals (except LP) .....	63	43 994	.5	X
4227102	Liquefied petroleum bulk stations & terminals .....	9	2 977	Z	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	131	50 494	.6	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	131	50 494	.6	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>9940</b>	<b>Rental and leasing receipts—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	61	2 985	Z	X
42281	Beer & ale whsle . . . . .	47	2 527	Z	X
422810	Beer & ale whsle . . . . .	47	2 527	Z	X
42282	Wine & distilled alcoholic beverage whsle . . . . .	14	458	Z	X
422820	Wine & distilled alcoholic beverage whsle . . . . .	14	458	Z	X
4228201	Wine & distilled alcoholic bev (licensed operation) whsle . . . . .	14	458	Z	X
4229	Miscellaneous nondurable goods whsle . . . . .	781	119 866	1.4	7.9
42291	Farm supplies whsle . . . . .	57	3 826	Z	X
422910	Farm supplies whsle . . . . .	57	3 826	Z	X
4229101	Farm supplies—farm dealers . . . . .	14	274	Z	X
4229102	Farm supplies—whsle distributors . . . . .	43	3 552	Z	X
42292	Book, periodical, & newspaper whsle . . . . .	28	2 433	Z	X
422920	Book, periodical, & newspaper whsle . . . . .	28	2 433	Z	X
42293	Flower, nursery stock, & florists' supplies whsle . . . . .	27	2 306	Z	X
422930	Flower, nursery stock, & florists' supplies whsle . . . . .	27	2 306	Z	X
42294	Tobacco & tobacco product whsle . . . . .	20	3 099	Z	X
422940	Tobacco & tobacco product whsle . . . . .	20	3 099	Z	X
42295	Paint, varnish, & supplies whsle . . . . .	8	196	Z	X
422950	Paint, varnish, & supplies whsle . . . . .	8	196	Z	X
4229501	Paint, varnish, & supplies whsle . . . . .	8	196	Z	X
42299	Other miscellaneous nondurable goods whsle . . . . .	641	108 006	1.3	37.4
422990	Other miscellaneous nondurable goods whsle . . . . .	641	108 006	1.3	37.4
4229901	Art goods whsle . . . . .	8	1 409	Z	X
4229902	General merchandise (nondurable goods) whsle . . . . .	551	102 908	1.2	48.0
4229904	Other nondurable goods whsle . . . . .	82	3 689	Z	7.8
<b>9950</b>	<b>Construction receipts . . . . .</b>	<b>319</b>	<b>130 285</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods . . . . .	272	122 358	93.9	X
4213	Lumber & other construction materials whsle . . . . .	110	52 803	40.5	X
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	14	5 040	3.9	X
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	14	5 040	3.9	X
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	8	2 251	1.7	X
42132	Brick, stone, & related construction materials whsle . . . . .	17	7 623	5.9	X
421320	Brick, stone, & related construction materials whsle . . . . .	17	7 623	5.9	X
4213202	Sand, gravel, & stone whsle . . . . .	13	6 343	4.9	X
42133	Roofing, siding, & insulation material whsle . . . . .	12	3 593	2.8	X
421330	Roofing, siding, & insulation material whsle . . . . .	12	3 593	2.8	X
4213301	Roofing, siding, & insulation material whsle . . . . .	12	3 593	2.8	X
42139	Other construction materials whsle . . . . .	67	36 547	28.1	X
421390	Other construction materials whsle . . . . .	67	36 547	28.1	X
4213902	Other construction materials whsle . . . . .	64	35 029	26.9	X
4215	Metal & mineral (except petroleum) whsle . . . . .	24	24 650	18.9	X
42151	Metal service centers & offices . . . . .	24	24 650	18.9	X
421510	Metal service centers & offices . . . . .	24	24 650	18.9	X
4215101	Ferrous metal service centers & sales offices . . . . .	19	20 421	15.7	X
42151011	Ferrous metal service centers . . . . .	12	18 665	14.3	X
42151012	Ferrous metal sales offices . . . . .	7	1 756	1.3	X
4216	Electrical goods whsle . . . . .	8	692	.5	X
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	49	25 019	19.2	X
42171	Hardware whsle . . . . .	12	1 259	1.0	X
421710	Hardware whsle . . . . .	12	1 259	1.0	X
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	22	7 152	5.5	X
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	22	7 152	5.5	X
42174	Refrigeration equipment & supplies whsle . . . . .	12	15 008	11.5	X
421740	Refrigeration equipment & supplies whsle . . . . .	12	15 008	11.5	X
4218	Machinery, equipment, & supplies whsle . . . . .	12	6 061	4.7	X
42183	Industrial machinery & equipment whsle . . . . .	7	4 828	3.7	X
421830	Industrial machinery & equipment whsle . . . . .	7	4 828	3.7	X
4219	Miscellaneous durable goods whsle . . . . .	65	10 992	8.4	X
42193	Recyclable material whsle . . . . .	35	3 878	3.0	X
421930	Recyclable material whsle . . . . .	35	3 878	3.0	X
4219301	Iron & steel scrap processors & dealers . . . . .	18	3 024	2.3	X
42193011	Iron & steel scrap processors (using power processing equipment) . . . . .	17	3 009	2.3	X
4219303	Other recyclable material whsle . . . . .	12	618	.5	X
42199	Other miscellaneous durable goods whsle . . . . .	30	7 114	5.5	X
421990	Other miscellaneous durable goods whsle . . . . .	30	7 114	5.5	X
4219903	General merchandise (durable goods) whsle . . . . .	30	7 114	5.5	X
422	Wholesale trade, nondurable goods . . . . .	47	7 927	6.1	X
4229	Miscellaneous nondurable goods whsle . . . . .	43	4 112	3.2	X
42299	Other miscellaneous nondurable goods whsle . . . . .	43	4 112	3.2	X
422990	Other miscellaneous nondurable goods whsle . . . . .	43	4 112	3.2	X
4229902	General merchandise (nondurable goods) whsle . . . . .	43	4 112	3.2	X

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>9960</b>	<b>Custom software (designed to customer specifications) .....</b>	<b>1 461</b>	<b>442 450</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	1 285	421 842	95.3	X
4214	Professional & commercial equipment & supplies whsle .....	1 250	417 915	94.5	X
42142	Office equipment whsle .....	179	44 822	10.1	X
421420	Office equipment whsle .....	179	44 822	10.1	X
42143	Computer & computer peripheral equipment & software whsle .....	1 059	372 776	84.3	X
421430	Computer & computer peripheral equipment & software whsle .....	1 059	372 776	84.3	X
4214301	Computer & peripheral equipment whsle .....	769	248 156	56.1	X
42143011	Computers & peripheral equipment for resale .....	169	36 424	8.2	X
42143012	Computers & peripheral equipment for end use .....	600	211 732	47.9	X
4214302	Computer software (packaged) whsle .....	290	124 620	28.2	X
42144	Other commercial equipment whsle .....	12	317	.1	X
421440	Other commercial equipment whsle .....	12	317	.1	X
4214402	Store machines & equipment whsle .....	12	317	.1	X
4216	Electrical goods whsle .....	26	3 141	.7	X
42169	Other electronic parts & equipment whsle .....	22	2 932	.7	X
421690	Other electronic parts & equipment whsle .....	22	2 932	.7	X
4216901	Communications equipment & supplies whsle .....	11	1 825	.4	X
4216902	Electronic parts (excluding communications equipment) whsle .....	11	1 107	.3	X
4218	Machinery, equipment, & supplies whsle .....	6	600	.1	X
42183	Industrial machinery & equipment whsle .....	6	600	.1	X
421830	Industrial machinery & equipment whsle .....	6	600	.1	X
4218303	General-purpose industrial machinery & equipment whsle .....	6	600	.1	X
422	Wholesale trade, nondurable goods .....	176	20 608	4.7	X
4221	Paper & paper product whsle .....	19	2 035	.5	X
42211	Printing & writing paper whsle .....	8	1 371	.3	X
422110	Printing & writing paper whsle .....	8	1 371	.3	X
42212	Stationery & office supplies whsle .....	11	664	.2	X
422120	Stationery & office supplies whsle .....	11	664	.2	X
4229	Miscellaneous nondurable goods whsle .....	152	18 243	4.1	X
42299	Other miscellaneous nondurable goods whsle .....	152	18 243	4.1	X
422990	Other miscellaneous nondurable goods whsle .....	152	18 243	4.1	X
4229902	General merchandise (nondurable goods) whsle .....	152	18 243	4.1	X
<b>9970</b>	<b>Receipts for printing or photocopying performed at this establishment .....</b>	<b>315</b>	<b>95 450</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	81	30 945	32.4	X
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	15	4 211	4.4	X
42111	Automobile & other motor vehicle whsle .....	13	3 814	4.0	X
421110	Automobile & other motor vehicle whsle .....	13	3 814	4.0	X
4212	Furniture & home furnishings whsle .....	15	1 996	2.1	X
42121	Furniture whsle .....	15	1 996	2.1	X
421210	Furniture whsle .....	15	1 996	2.1	X
4212102	Office & business furniture whsle .....	12	1 963	2.1	X
4214	Professional & commercial equipment & supplies whsle .....	26	22 613	23.7	X
42142	Office equipment whsle .....	10	297	.3	X
421420	Office equipment whsle .....	10	297	.3	X
42143	Computer & computer peripheral equipment & software whsle .....	11	2 296	2.4	X
421430	Computer & computer peripheral equipment & software whsle .....	11	2 296	2.4	X
4214301	Computer & peripheral equipment whsle .....	11	2 296	2.4	X
42143012	Computers & peripheral equipment for end use .....	9	1 806	1.9	X
4219	Miscellaneous durable goods whsle .....	16	447	.5	X
42199	Other miscellaneous durable goods whsle .....	16	447	.5	X
421990	Other miscellaneous durable goods whsle .....	16	447	.5	X
4219903	General merchandise (durable goods) whsle .....	16	447	.5	X
422	Wholesale trade, nondurable goods .....	234	64 505	67.6	X
4221	Paper & paper product whsle .....	155	49 083	51.4	X
42211	Printing & writing paper whsle .....	15	21 045	22.0	X
422110	Printing & writing paper whsle .....	15	21 045	22.0	X
42212	Stationery & office supplies whsle .....	127	17 272	18.1	X
422120	Stationery & office supplies whsle .....	127	17 272	18.1	X
42213	Industrial & personal service paper whsle .....	13	10 766	11.3	X
422130	Industrial & personal service paper whsle .....	13	10 766	11.3	X
4229	Miscellaneous nondurable goods whsle .....	75	15 051	15.8	X
42292	Book, periodical, & newspaper whsle .....	7	7 654	8.0	X
422920	Book, periodical, & newspaper whsle .....	7	7 654	8.0	X
42299	Other miscellaneous nondurable goods whsle .....	68	7 397	7.8	X
422990	Other miscellaneous nondurable goods whsle .....	68	7 397	7.8	X
4229902	General merchandise (nondurable goods) whsle .....	64	4 687	4.9	X
<b>9980</b>	<b>Receipts for machine shop job work .....</b>	<b>577</b>	<b>121 395</b>	<b>100.0</b>	<b>X</b>

See footnotes at end of table.

**Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>9980</b>	<b>Receipts for machine shop job work—Con.</b>				
421	Wholesale trade, durable goods .....	574	121 207	99.8	X
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	509	112 433	92.6	X
42111	Automobile & other motor vehicle whsle .....	133	24 708	20.4	X
421110	Automobile & other motor vehicle whsle .....	133	24 708	20.4	X
4211101	Automobile & motorcycle whsle .....	31	1 114	.9	X
4211103	Light truck & van (14,000 lb or less) whsle .....	9	3 809	3.1	X
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle .....	18	4 479	3.7	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	71	14 801	12.2	X
42112	Motor vehicle supplies & new parts whsle .....	290	83 163	68.5	X
421120	Motor vehicle supplies & new parts whsle .....	290	83 163	68.5	X
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	134	11 258	9.3	X
4211202	Motor vehicle supplies & new parts—jobbers .....	156	71 905	59.2	X
42114	Motor vehicle parts, (used) whsle .....	84	4 498	3.7	X
421140	Motor vehicle parts, (used) whsle .....	84	4 498	3.7	X
4218	Machinery, equipment, & supplies whsle .....	37	5 789	4.8	X
42181	Construction & mining (except petroleum) machinery & equip whsle .....	7	165	.1	X
421810	Construction & mining (except petroleum) machinery & equip whsle .....	7	165	.1	X
42182	Farm & garden machinery & equipment whsle .....	8	950	.8	X
421820	Farm & garden machinery & equipment whsle .....	8	950	.8	X
42183	Industrial machinery & equipment whsle .....	9	3 773	3.1	X
421830	Industrial machinery & equipment whsle .....	9	3 773	3.1	X
4218303	General-purpose industrial machinery & equipment whsle .....	9	3 773	3.1	X
42185	Service establishment equipment & supplies whsle .....	9	34	Z	X
421850	Service establishment equipment & supplies whsle .....	9	34	Z	X
4218504	Other service establishment equipment & supplies whsle .....	9	34	Z	X
4219	Miscellaneous durable goods whsle .....	24	826	.7	X
42199	Other miscellaneous durable goods whsle .....	22	530	.4	X
421990	Other miscellaneous durable goods whsle .....	22	530	.4	X
4219903	General merchandise (durable goods) whsle .....	22	530	.4	X

<sup>1</sup>Commodity line percents by kind of business may not sum to 100.0 because of rounding.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
	<b>Merchant wholesalers</b>	<b>376 330</b>	<b>X</b>	<b>2 333 131 187</b>	<b>X</b>	<b>100.0</b>	<b>77.5</b>
0100	New and used automobiles, motorcycles, etc.	5 918	84 451 738	71 659 611	84.9	3.1	67.2
0111	New automobiles	552	67 558 675	58 739 046	86.9	2.5	X
0112	Used automobiles	4 923	20 789 215	9 256 969	44.5	.4	X
0113	Motorcycles	485	4 627 093	1 186 218	25.6	.1	X
0114	Motorscooters, mopeds, snowmobiles, and utility trailers	515	10 274 878	2 462 561	24.0	.1	X
0120	Buses, campers, and motor homes	834	9 160 546	2 189 009	23.9	.1	75.0
0121	Buses	516	4 321 648	1 857 022	43.0	.1	X
0122	Motor homes, car trailers, and campers	337	5 052 868	329 322	6.5	Z	X
0130	Light trucks and vans (14,000 lb or less)	2 625	43 570 093	11 292 532	25.9	.5	66.8
0131	New light trucks	722	34 859 397	7 851 907	22.5	.3	X
0132	Used light trucks	2 103	16 343 926	1 546 228	9.5	.1	X
0133	Vans and cargo vans (new and used)	1 032	29 731 868	1 878 935	6.3	.1	X
0140	Medium trucks and tractors (14,001 to 26,000 lb)	1 929	21 920 012	4 096 545	18.7	.2	X
0150	Heavy trucks and tractors (over 26,000 lb)	2 934	27 554 000	15 844 757	57.5	.7	69.3
0151	New heavy trucks (one piece)	1 124	13 744 557	4 311 855	31.4	.2	X
0152	New heavy truck tractors	1 091	15 224 935	5 339 175	35.1	.2	X
0153	New truck trailers	638	6 478 050	1 288 313	19.9	.1	X
0154	New truck bodies	384	2 752 845	271 043	9.8	Z	X
0155	Used heavy trucks, tractors, and trailers	2 418	23 992 985	4 612 500	19.2	.2	X
0200	New and rebuilt automotive parts and supplies	17 855	117 361 547	44 981 618	38.3	1.9	21.2
0211	Batteries	5 648	30 873 890	2 406 643	7.8	.1	X
0212	Engines (complete)	3 809	20 231 552	1 195 598	5.9	.1	X
0213	Electrical engine parts (including ignition parts)	5 606	33 727 690	6 264 483	18.6	.3	X
0214	Brake parts (including fluid and all disk and drum parts)	6 507	36 300 495	3 613 642	10.0	.2	X
0215	Exhaust system parts	4 358	24 933 278	1 062 253	4.3	Z	X
0216	Glass	1 958	13 572 688	625 222	4.6	Z	X
0217	Hoses, belts, gaskets, and wiper blades	5 661	32 309 227	1 491 258	4.6	.1	X
0218	Filters (oil, air, gas, and transmission)	5 818	34 101 808	1 663 045	4.9	.1	X
0219	Engine parts, except electrical	5 971	36 384 873	3 876 279	10.7	.2	X
0221	Body parts and repair materials	4 736	30 742 079	3 367 029	11.0	.1	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	5 264	32 502 420	2 219 606	6.8	.1	X
0223	Parts, n.e.c.	6 055	60 490 899	11 722 951	19.4	.5	X
0224	Accessories	6 520	38 931 356	5 250 138	13.5	.2	X
0240	Used automotive parts, accessories, and equipment	8 613	10 399 300	5 052 980	48.6	.2	X
0250	Petroleum products marketing equipment	1 214	5 483 184	1 049 576	19.1	Z	X
0300	Tires and tubes	5 158	20 063 206	6 809 708	33.9	.3	29.7
0311	New tires and tubes	3 005	14 046 243	5 837 144	41.6	.3	X
0312	Recapped and used tires and repair materials	2 894	6 250 184	825 378	13.2	Z	X
0400	Household and lawn furniture	3 609	12 516 592	5 952 662	47.6	.3	44.1
0411	Upholstered furniture	1 542	5 254 680	1 321 579	25.2	.1	X
0412	Sleep furniture and equipment	1 191	3 764 727	1 039 913	27.6	Z	X
0413	Lawn furniture and equipment	566	1 391 758	358 865	25.8	Z	X
0414	Other furniture (including sleep sofas)	2 022	6 097 405	3 118 189	51.1	.1	X
0420	Office and business furniture	5 417	25 270 021	12 574 878	49.8	.5	31.3
0421	New office furniture (wooden and metal)	4 457	21 697 751	10 818 946	49.9	.5	X
0422	New store and restaurant furniture	277	1 098 337	406 173	37.0	Z	X
0423	New public furniture (theater seats, church pews, park benches, and school desks)	453	1 274 711	443 468	34.8	Z	X
0424	Used office and business furniture	1 099	4 661 199	507 196	10.9	Z	X
0500	Household china, glassware, crockery, and plastic housewares	2 327	7 432 073	3 623 055	48.7	.2	X
0520	Linens, domestics, curtains, and draperies	2 766	8 066 980	4 345 189	53.9	.2	53.2
0521	Bedspreads, blankets, and bedding	890	3 677 985	1 411 118	38.4	.1	X
0522	Curtains and draperies	1 168	3 068 565	599 622	19.5	Z	X
0523	Shades and blinds	908	1 778 839	682 958	38.4	Z	X
0524	Towels and washcloths	806	3 627 163	900 552	24.8	Z	X
0525	Other linens and domestics	846	3 146 585	739 073	23.5	Z	X
0530	Flooring and floor coverings	3 599	14 332 755	8 089 634	56.4	.3	51.6
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	2 991	11 165 621	3 869 328	34.7	.2	X
0532	Hardwood flooring	895	5 613 024	1 072 304	19.1	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	1 649	7 874 075	3 066 900	38.9	.1	X
0540	Other home furnishings	5 658	38 593 096	6 352 875	16.5	.3	11.2
0541	Metal flatware and kitchen utensils	906	4 230 600	808 733	19.1	Z	X
0542	Mirrors, lamps, and picture frames	2 164	7 040 225	2 195 877	31.2	.1	X
0543	Home furnishings, n.e.c.	1 880	6 483 584	2 748 981	42.4	.1	X
0600	Lumber: rough, dressed, and finished	4 848	42 466 520	24 124 530	56.8	1.0	65.9
0611	Dimensional lumber (non-treated)	3 899	35 921 325	17 745 997	49.4	.8	X
0612	Treated lumber	2 137	21 282 606	2 747 896	12.9	.1	X
0613	Boards	1 484	15 187 516	3 454 492	22.7	.1	X
0620	Plywood and millwork	5 647	47 189 683	20 924 181	44.3	.9	62.1
0621	Softwood plywood and oriented strand board (OSB)	2 086	26 613 336	5 498 835	20.7	.2	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	2 461	23 631 174	4 485 802	19.0	.2	X
0623	Gypsum, specialty boards, and treatments	1 376	15 633 605	1 245 944	8.0	.1	X
0624	Wood millwork (doors, windows, cabinets, etc.)	2 826	23 590 652	7 660 195	32.5	.3	X
0625	Metal millwork	851	8 484 577	662 328	7.8	Z	X
0626	Other millwork and wood siding (including trusses and wood roofing)	1 137	11 753 724	1 350 946	11.5	.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel	3 154	12 445 227	4 577 844	36.8	.2	55.5
0711	Ready-mixed or transit-mixed concrete	602	5 136 352	293 440	5.7	Z	X
0712	Cement and lime	1 027	3 574 776	741 783	20.8	Z	X
0713	Sand, gravel, and crushed stone	1 266	2 331 082	1 275 993	54.7	.1	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	1 715	4 226 002	2 217 960	52.5	.1	X

See footnotes at end of table.



**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>Merchant wholesalers—Con.</b>							
0720	Roofing, siding, and insulation materials.....	3 167	23 933 492	5 518 520	23.1	.2	63.0
0721	Roofing, except wood.....	1 754	17 160 725	2 430 762	14.2	.1	X
0722	Siding, except wood.....	1 497	15 587 581	1 671 011	10.7	.1	X
0723	Insulation materials.....	1 837	16 015 569	1 401 486	8.8	.1	X
0730	Flat glass and other construction glass (excluding automotive).....	1 008	2 186 602	1 040 382	47.6	Z	X
0740	Other construction materials.....	3 600	17 147 012	4 796 815	28.0	.2	57.0
0741	Rain-carrying equipment (down spouts, gutters, etc.).....	580	3 194 740	319 281	10.0	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood).....	506	1 180 162	651 340	55.2	Z	X
0743	Manufactured (mobile) homes.....	412	1 037 251	743 644	71.7	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper).....	2 235	12 099 883	3 035 485	25.1	.1	X
0800	Photographic equipment and supplies (excluding video).....	2 591	32 749 972	9 722 943	29.7	.4	19.2
0811	Still picture photographic equipment.....	653	6 128 524	1 765 208	28.8	.1	X
0812	Motion picture photographic equipment.....	327	552 815	290 049	52.5	Z	X
0813	Photographic film.....	980	8 240 067	3 136 735	38.1	.1	X
0814	Developing supplies (excluding film).....	526	5 448 953	881 583	16.2	Z	X
0815	Other photographic equipment and supplies.....	1 287	8 906 429	2 407 242	27.0	.1	X
0900	Office equipment.....	10 092	49 796 262	18 814 938	37.8	.8	29.9
0911	Typewriters and dedicated word processors.....	2 210	10 914 767	680 598	6.2	Z	X
0912	Calculators and accounting machines.....	2 295	13 282 816	1 396 556	10.5	.1	X
0913	Copying machines and equipment.....	7 768	36 500 219	15 563 836	42.6	.7	X
0914	Dictating, transcribing, and recording machines.....	1 140	4 099 576	506 884	12.4	Z	X
0915	Mailing, letter handling, and addressing machines.....	893	4 339 067	550 678	12.7	Z	X
0920	New computer equipment.....	16 355	169 462 203	122 797 754	72.5	5.3	50.4
0921	Computers.....	11 802	122 019 821	62 163 358	50.9	2.7	X
0922	Computer storage devices.....	6 115	80 392 901	11 245 108	14.0	.5	X
0923	Computer printers.....	7 962	92 421 371	13 180 729	14.3	.6	X
0924	Other computer peripheral equipment.....	10 418	120 554 408	36 163 822	30.0	1.6	X
0930	Used computer equipment.....	1 897	9 368 249	2 450 549	26.2	.1	X
0950	Computer software (packaged).....	8 777	73 376 131	14 075 417	19.2	.6	X
0960	Restaurant and hotel equipment and supplies.....	6 918	72 690 422	11 732 969	16.1	.5	X
0970	Store machines and equipment.....	3 331	15 648 463	4 042 654	25.8	.2	17.7
0971	Vending machines.....	534	1 851 452	819 431	44.3	Z	X
0972	Other store machines and equipment.....	2 698	5 992 762	3 080 359	51.4	.1	X
1000	Medical, hospital, and surgical supplies.....	8 327	48 355 276	31 678 218	65.5	1.4	48.6
1011	Surgical and medical instruments and equipment.....	4 712	31 605 077	11 969 254	37.9	.5	X
1012	Orthopedic, and prosthetic appliances and supplies.....	1 412	6 461 983	1 285 929	19.9	.1	X
1013	Other surgical, medical, and hospital supplies.....	5 270	33 212 432	18 382 497	55.3	.8	X
1020	Dental supplies.....	1 304	4 914 006	3 722 644	75.8	.2	67.4
1021	Equipment (chairs, x-rays, cabinets, etc.).....	705	3 211 099	902 428	28.1	Z	X
1022	Instruments and other supplies.....	1 141	4 578 723	2 818 998	61.6	.1	X
1030	Optical and ophthalmic goods.....	1 905	7 022 365	5 707 877	81.3	.2	67.1
1031	Ophthalmic goods.....	839	3 536 068	2 311 778	65.4	.1	X
1032	Prescription grinding.....	517	1 234 048	939 905	76.2	Z	X
1033	Optometric equipment and supplies.....	301	873 409	411 209	47.1	Z	X
1034	Optical goods, n.e.c. (excluding cameras).....	808	3 269 743	1 966 389	60.1	.1	X
1040	Religious and school supplies.....	951	5 405 035	1 264 087	23.4	.1	38.2
1041	Religious supplies.....	103	208 799	180 800	86.6	Z	X
1042	School supplies.....	776	3 946 857	1 049 579	26.6	Z	X
1050	Other professional equipment and supplies.....	2 519	12 068 380	7 319 784	60.7	.3	73.7
1051	Architects' equipment and supplies.....	328	598 216	204 802	34.2	Z	X
1052	Drafting instruments.....	263	431 430	64 553	15.0	Z	X
1053	Engineers' equipment and supplies.....	426	673 465	272 476	40.5	Z	X
1054	Laboratory equipment.....	865	5 259 875	2 363 001	44.9	.1	X
1055	Scientific instruments.....	561	4 482 770	1 967 213	43.9	.1	X
1056	Veterinarians' equipment and supplies.....	416	2 744 130	639 942	23.3	Z	X
1057	Professional equipment and supplies, n.e.c.....	773	2 922 697	1 790 208	61.3	.1	X
1100	Iron and steel products (semifinished).....	1 730	16 311 281	4 830 760	29.6	.2	69.8
1111	Sheet bars and tin plate bars.....	525	4 007 931	492 125	12.3	Z	X
1112	Wire rods.....	203	4 492 963	637 611	14.2	Z	X
1113	Rough castings and foundry products.....	354	1 750 218	615 066	35.1	Z	X
1114	Forgings.....	359	2 690 938	317 848	11.8	Z	X
1116	Other semifinished iron and steel products.....	695	9 414 638	2 748 053	29.2	.1	X
1120	Flat iron and steel products.....	7 039	72 457 589	26 380 153	36.4	1.1	51.1
1121	Plates.....	2 860	27 464 484	5 371 810	19.6	.2	X
1122	Strips (hot-rolled and cold-rolled).....	1 520	15 382 399	3 581 014	23.3	.2	X
1123	Sheets (cold-rolled).....	2 307	37 297 894	4 657 602	12.5	.2	X
1124	Sheets (hot-rolled).....	3 077	35 616 014	4 977 088	14.0	.2	X
1126	Sheets (galvanized and coated).....	3 130	35 432 644	4 623 787	13.1	.2	X
1127	Tin plate and terneplate.....	183	5 317 236	461 490	8.7	Z	X
1128	Fabricated and structural plate products.....	902	5 538 839	675 292	12.2	Z	X
1129	Other flat iron and steel products.....	1 376	16 715 169	1 668 237	10.0	.1	X
1140	Iron and steel wire and wire products.....	4 328	22 991 108	3 154 261	13.7	.1	32.1
1141	Wire (plain, coated, barbed, and twisted).....	1 130	7 811 222	1 310 563	16.8	.1	X
1142	Nails.....	495	2 640 503	330 447	12.5	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties.....	1 990	11 493 513	1 191 533	10.4	.1	X
1150	Iron and steel pipe and tubing.....	6 853	48 147 767	10 418 398	21.6	.4	55.0
1152	Tubing.....	2 919	28 290 621	4 124 575	14.6	.2	X
1153	Standard steel pipe.....	3 201	27 260 017	3 581 782	13.1	.2	X
1154	Other steel pipe.....	1 556	13 591 806	2 009 065	14.8	.1	X
1160	Other iron and steel products.....	3 708	35 190 710	9 866 488	28.0	.4	63.6
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled.....	1 670	20 590 604	1 963 458	9.5	.1	X
1163	Bars and bar-size shapes: cold finished.....	1 534	18 826 230	1 752 003	9.3	.1	X
1164	Concrete reinforcement bars.....	1 204	9 438 383	1 185 497	12.6	.1	X
1165	Structural shapes (excluding bar-size shapes).....	1 903	21 991 104	3 518 263	16.0	.2	X
1167	Finished products, n.e.c.....	666	6 789 271	1 374 648	20.2	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>Merchant wholesalers—Con.</b>							
1170	Alloy steel .....	1 665	19 780 106	2 833 462	14.3	.1	70.7
1171	Bars, hot-rolled or cold-finished .....	1 041	12 855 174	1 162 511	9.0	.1	X
1173	Pipe, tubing, and plates .....	747	10 809 194	1 200 657	11.1	.1	X
1175	Other alloy steel .....	493	5 994 629	453 334	7.6	Z	X
1180	Stainless steel .....	3 567	37 884 956	7 474 085	19.7	.3	63.9
1181	Plates .....	1 226	15 688 028	797 518	5.1	Z	X
1182	Strip .....	589	5 324 743	614 899	11.5	Z	X
1183	Sheets .....	1 856	21 530 441	2 290 167	10.6	.1	X
1184	Bars and bar-size shapes .....	1 526	18 834 118	1 745 178	9.3	.1	X
1185	Other stainless steel (including tubing) .....	1 847	23 341 161	1 947 578	8.3	.1	X
1200	Copper and brass .....	2 956	49 471 535	7 798 997	15.8	.3	39.7
1211	Copper wire mill products (structural only) .....	769	6 164 867	874 104	14.2	Z	X
1212	Flat products (sheets, strips, and plates) .....	1 185	24 560 110	1 425 532	5.8	.1	X
1213	Tubular products (pipes and tubes) .....	1 258	21 823 390	1 286 226	5.9	.1	X
1214	Rod, nonelectrical wire, extruded shapes, etc. ....	802	10 699 946	1 913 842	17.9	.1	X
1220	Aluminum shapes, forms, etc. ....	4 267	61 882 640	11 990 279	19.4	.5	43.8
1221	Plates (.250 inch and over) .....	1 389	14 506 518	1 365 668	9.4	.1	X
1222	Sheets and coils (.006 to .249 inch) .....	2 093	23 027 255	3 361 028	14.6	.1	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) .....	2 430	35 667 945	4 082 540	11.4	.2	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	1 700	15 000 490	749 674	5.0	Z	X
1225	Foils .....	214	1 029 500	141 722	13.8	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	1 454	33 287 747	5 500 434	16.5	.2	X
1300	Coal and coke .....	462	11 718 292	5 647 375	48.2	.2	32.4
1311	Coal .....	345	6 053 901	4 449 420	73.5	.2	X
1312	Coke .....	79	1 413 515	547 122	38.7	Z	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	471	29 524 349	5 630 441	19.1	.2	X
1400	Electrical apparatus and equipment .....	17 501	88 197 128	38 903 758	44.1	1.7	36.1
1411	Power and distribution transformers .....	3 882	22 811 908	2 473 025	10.8	.1	X
1412	Switchgear and switchboard apparatus .....	2 883	18 932 662	2 011 347	10.6	.1	X
1413	Motors and generators (including motor-generator sets) .....	5 879	28 689 586	2 779 332	9.7	.1	X
1414	Conduit, raceway, and fittings .....	3 053	20 403 243	1 792 630	8.8	.1	X
1415	Electric bulbs (all types) .....	4 281	22 268 811	2 609 149	11.7	.1	X
1416	Interior wiring (excluding conduit) .....	4 242	33 191 245	2 992 314	9.0	.1	X
1417	Exterior wiring and cable (excluding conduit) .....	3 427	20 894 473	2 423 921	11.6	.1	X
1418	Lighting fixtures (residential and commercial) .....	4 784	27 223 421	4 048 506	14.9	.2	X
1419	Industrial controls .....	6 116	33 135 834	7 965 778	24.0	.3	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	7 286	41 300 470	9 398 202	22.8	.4	X
1500	Electrical appliances, household .....	6 574	62 520 475	36 118 526	57.8	1.5	52.3
1511	Televisions .....	2 290	40 126 383	7 839 875	19.5	.3	X
1512	Radios, stereos, and CD players .....	3 016	37 431 620	10 112 429	27.0	.4	X
1513	V.C.R.'s and video cameras .....	2 543	37 380 119	7 393 180	19.8	.3	X
1514	Electrical household ranges and ovens .....	1 184	20 602 328	2 133 228	10.4	.1	X
1515	Refrigerators and freezers, household .....	1 219	9 787 265	1 383 432	14.1	.1	X
1516	Household laundry equipment .....	1 006	8 594 489	588 367	6.8	Z	X
1517	Vacuum cleaners and sewing machines, household .....	770	13 827 858	1 214 410	8.8	.1	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	2 798	32 228 858	5 386 732	16.7	.2	X
1600	Electronic parts and equipment, except communication .....	15 666	127 522 411	67 747 726	53.1	2.9	43.1
1612	Integrated circuits .....	3 727	32 136 381	13 616 883	42.4	.6	X
1613	Capacitors and resistors .....	3 954	22 467 459	3 731 903	16.6	.2	X
1615	Discrete semiconductors, etc. ....	3 811	36 713 585	17 307 718	47.1	.7	X
1616	Electronic connectors and other passive electronic parts .....	6 514	39 205 538	10 058 203	25.7	.4	X
1618	Electronic parts and equipment, n.e.c. ....	8 448	70 372 516	22 505 048	32.0	1.0	X
1650	Communication equipment and supplies .....	9 850	70 309 279	35 242 308	50.1	1.5	63.8
1651	Telephones .....	4 334	37 855 996	10 333 141	27.3	.4	X
1652	Other electronic communication equipment .....	7 158	52 982 562	19 663 340	37.1	.8	X
1653	Other electrical communication equipment .....	2 126	14 901 352	5 226 742	35.1	.2	X
1700	Hardware .....	21 291	94 236 210	27 752 775	29.5	1.2	26.6
1711	Hand tools (including power driven) .....	12 702	52 282 441	7 013 942	13.4	.3	X
1712	Bolts, nuts, rivets, and fasteners .....	11 887	42 991 001	13 479 586	31.4	.6	X
1713	Cutlery .....	7 742	29 847 215	6 681 529	22.4	.3	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	10 454	43 671 737	12 714 989	29.1	.5	37.4
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	4 188	18 379 462	1 590 484	8.7	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	5 892	20 845 150	2 654 488	12.7	.1	X
1813	Plumbing fixtures .....	3 116	16 853 587	2 664 093	15.8	.1	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	2 354	12 045 258	1 160 833	9.6	.1	X
1815	Boilers, radiators, and convectors .....	1 802	6 196 508	801 313	12.9	Z	X
1818	Other plumbing and heating equipment and supplies .....	4 773	20 637 124	3 702 284	17.9	.2	X
1900	Warm air heating and air-conditioning equipment and supplies .....	8 138	31 555 788	13 132 498	41.6	.6	45.8
1911	Furnaces (warm air) .....	4 603	16 986 056	2 174 632	12.8	.1	X
1912	Central air-conditioning (residential and commercial) .....	4 815	17 213 525	4 550 057	26.4	.2	X
1914	Heat pumps (residential and commercial) .....	3 349	13 828 608	1 066 437	7.7	Z	X
1916	Air cleaning and filtration systems .....	3 975	12 743 787	1 191 597	9.4	.1	X
1917	Compressors for air-conditioners .....	3 920	13 637 962	863 615	6.3	Z	X
1918	Condensing units for air-conditioners .....	3 172	13 754 729	852 047	6.2	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	4 174	14 797 625	2 354 461	15.9	.1	X
2000	Refrigeration equipment and supplies .....	4 172	10 673 472	3 746 152	35.1	.2	58.5
2011	Commercial refrigerators (reach-in and walk-in) .....	1 576	3 761 032	607 489	16.2	Z	X
2012	Unit coolers for commercial refrigerators .....	900	1 890 688	179 987	9.5	Z	X
2013	Condensing units for commercial refrigerators .....	1 724	3 428 142	302 772	8.8	Z	X
2014	Refrigerants .....	2 804	6 204 752	821 621	13.2	Z	X
2015	Other refrigeration equipment and supplies .....	3 163	7 846 168	1 815 592	23.1	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>Merchant wholesalers—Con.</b>							
2100	Construction and mining machinery and equipment (including parts and attachments) . . . . .	7 611	42 633 599	24 971 364	58.6	1.1	51.5
2111	New off-highway wheel and track-laying tractors . . . . .	1 911	15 926 298	4 118 557	25.9	.2	X
2112	New power cranes, draglines, and shovels . . . . .	921	9 022 237	1 325 719	14.7	.1	X
2113	New mixers, pavers, and related equipment . . . . .	1 059	11 031 599	649 813	5.9	Z	X
2114	New tractor shovel loaders . . . . .	1 512	13 213 647	2 033 261	15.4	.1	X
2115	New graders, rollers, and off-highway trucks . . . . .	1 906	17 967 071	1 550 083	8.6	.1	X
2116	New mining machinery . . . . .	853	7 082 937	1 200 671	17.0	.1	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts . . . . .	4 359	28 441 507	8 961 525	31.5	.4	X
2118	Used construction and mining machinery and equipment . . . . .	4 273	28 567 321	4 890 125	17.1	.2	X
2200	Farm machinery, equipment, and parts . . . . .	10 997	42 382 406	23 324 481	55.0	1.0	48.7
2211	New tractors (farm) . . . . .	5 869	26 726 809	5 888 912	22.0	.3	X
2212	New harvesting machinery . . . . .	4 572	20 073 976	2 877 319	14.3	.1	X
2213	New land preparation, planting, and cultivating machinery . . . . .	4 197	19 530 735	1 707 782	8.7	.1	X
2214	New dairy farm and barn equipment . . . . .	1 123	3 351 504	399 727	11.9	Z	X
2215	New irrigation equipment . . . . .	1 777	6 254 061	2 316 335	37.0	.1	X
2216	Other new farm machinery and equipment . . . . .	6 465	24 733 014	4 086 005	16.5	.2	X
2218	Used farm machinery and equipment . . . . .	7 091	26 140 605	5 825 328	22.3	.3	X
2220	Garden machinery, equipment, and parts . . . . .	5 661	29 839 915	4 561 546	15.3	.2	40.3
2221	New power lawn mowers . . . . .	3 927	22 439 775	1 752 424	7.8	.1	X
2222	Other new lawn and garden machinery and equipment . . . . .	3 262	19 977 324	2 379 320	11.9	.1	X
2223	Used garden machinery and equipment . . . . .	2 978	14 057 242	369 413	2.6	Z	X
2230	Food-processing machinery, equipment, and parts . . . . .	1 657	5 126 117	2 770 450	54.0	.1	62.6
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) . . . . .	1 012	2 928 291	1 652 629	56.4	.1	X
2232	New packing, packaging, and bottling equipment . . . . .	678	1 947 354	762 947	39.2	Z	X
2233	Used food-processing machinery and equipment . . . . .	652	1 428 357	285 312	20.0	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts . . . . .	4 415	13 260 497	3 377 059	25.5	.1	55.6
2311	Pumps . . . . .	3 582	11 016 809	1 675 275	15.2	.1	X
2312	Motors . . . . .	2 335	7 034 572	743 236	10.6	Z	X
2313	Parts for pumps and motors . . . . .	2 904	7 684 791	957 079	12.5	Z	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	19 107	107 079 251	32 122 077	30.0	1.4	26.0
2321	New pumps, compressors (air or gas), and equipment . . . . .	7 229	47 752 743	8 133 981	17.0	.3	X
2323	New diesel engines (excluding automotive) . . . . .	836	7 402 564	1 614 747	21.8	.1	X
2326	New controlling, recording, and indicating instruments and access . . . . .	5 038	44 105 714	4 955 271	11.2	.2	X
2327	All other new general-purpose industrial machinery and equipment . . . . .	9 754	52 340 553	14 466 903	27.6	.6	X
2328	Used general-purpose industrial machinery and equipment . . . . .	3 968	18 847 565	2 475 761	13.1	.1	X
2330	Metalworking machinery, equipment, and parts . . . . .	5 811	24 207 834	13 542 913	55.9	.6	X
2340	Materials handling machinery, equipment, and parts . . . . .	8 957	35 542 584	13 371 365	37.6	.6	42.0
2341	New conveying equipment . . . . .	3 749	15 295 589	3 603 644	23.6	.2	X
2342	New hoists, cranes, and monorails . . . . .	2 842	10 608 455	1 505 605	14.2	.1	X
2343	New forklift trucks . . . . .	2 408	14 135 106	5 296 505	37.5	.2	X
2344	New industrial trucks and tractors . . . . .	510	2 193 634	401 306	18.3	Z	X
2345	Used materials handling machinery, equipment, and parts . . . . .	3 879	13 243 772	2 540 988	19.2	.1	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies . . . . .	3 852	12 910 072	7 546 582	58.5	.3	53.7
2351	New oil refining and pipeline machinery, equipment, and supplies . . . . .	1 602	5 909 754	2 269 953	38.4	.1	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) . . . . .	2 301	7 799 123	4 076 424	52.3	.2	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies . . . . .	1 209	2 561 265	1 110 207	43.3	Z	X
2360	Other industrial machinery, equipment, and parts . . . . .	7 656	26 878 432	18 382 358	68.4	.8	64.3
2361	New metal smelting and refining machinery, and equipment . . . . .	185	500 373	113 784	22.7	Z	X
2362	New power plant machinery (excluding electrical) . . . . .	373	1 336 982	400 592	30.0	Z	X
2363	New printing trades machinery, equipment, and supplies . . . . .	1 720	6 247 939	4 621 362	74.0	.2	X
2364	New textile and sewing machinery and equipment . . . . .	715	3 194 513	2 566 248	80.3	.1	X
2365	New woodworking machinery . . . . .	712	2 149 006	1 267 955	59.0	.1	X
2366	Other new industrial machinery and equipment . . . . .	3 779	13 401 003	7 865 032	58.7	.3	X
2367	Used industrial machinery and equipment . . . . .	1 940	5 780 369	1 436 303	24.8	.1	X
2370	Mechanical power transmission supplies . . . . .	4 304	14 355 638	7 467 671	52.0	.3	54.0
2371	Bearings and bushings . . . . .	3 683	12 363 298	4 008 635	32.4	.2	X
2372	Other mechanical power transmission supplies . . . . .	3 423	9 769 579	3 456 777	35.4	.1	X
2380	Industrial valves and fittings (except fluid-power) . . . . .	4 210	14 710 234	5 432 750	36.9	.2	X
2390	Hydraulic and pneumatic (fluid-power) valves . . . . .	3 962	12 455 190	2 075 340	16.7	.1	72.1
2391	Hydraulic valves . . . . .	2 926	9 265 472	1 004 068	10.8	Z	X
2392	Pneumatic valves . . . . .	2 944	9 237 325	1 069 695	11.6	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators . . . . .	3 361	12 747 657	1 916 932	15.0	.1	65.7
2411	Hydraulic cylinders and rotary actuators . . . . .	2 518	9 908 680	1 121 613	11.3	Z	X
2412	Pneumatic cylinders and rotary actuators . . . . .	2 146	7 693 335	794 374	10.3	Z	X
2420	Hydraulic and pneumatic connectors and assemblies . . . . .	4 006	12 633 433	2 084 144	16.5	.1	72.5
2421	Hydraulic and pneumatic connectors . . . . .	3 405	11 033 696	1 065 779	9.7	Z	X
2422	Hydraulic and pneumatic assemblies . . . . .	2 830	9 250 507	1 017 902	11.0	Z	X
2430	Fluid-power filters, components, accessories, and parts . . . . .	4 606	15 163 553	2 212 922	14.6	.1	63.7
2431	Filters . . . . .	3 420	11 269 139	985 964	8.7	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. . . . .	3 136	10 513 110	1 226 867	11.7	.1	X
2440	Welding supplies (excluding gases) . . . . .	3 515	7 462 229	3 387 009	45.4	.1	X
2450	Industrial containers and supplies . . . . .	4 096	18 754 948	5 574 641	29.7	.2	25.9
2451	New and reconditioned drums and barrels . . . . .	885	2 585 946	592 869	22.9	Z	X
2452	Bottles and bottlers' supplies . . . . .	663	4 183 409	1 961 767	46.9	.1	X
2454	Other industrial containers and supplies . . . . .	3 023	14 619 548	2 963 308	20.3	.1	X
2460	Other industrial supplies . . . . .	12 509	47 810 986	12 334 565	25.8	.5	27.7
2461	Printing and duplicating inks . . . . .	935	2 393 191	340 013	14.2	Z	X
2462	Abrasives and abrasive materials . . . . .	4 804	15 573 109	1 939 208	12.5	.1	X
2463	Nylon, polyester, and synthetic rubber . . . . .	1 529	3 371 682	578 657	17.2	Z	X
2464	Mechanical rubber goods . . . . .	2 652	7 012 937	1 392 675	19.9	.1	X
2465	Strapping and tape . . . . .	3 002	11 603 744	1 141 577	9.8	Z	X
2466	Industrial supplies, n.e.c. . . . .	6 618	25 345 332	6 581 339	26.0	.3	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>Merchant wholesalers—Con.</b>							
2500	Beauty and barber equipment and supplies .....	1 290	2 078 240	1 978 744	95.2	.1	70.2
2511	Equipment (furniture, dryers, etc.) .....	817	1 292 519	202 944	15.7	Z	X
2512	Supplies (combs, curlers, shampoos, etc.) .....	1 221	1 922 607	1 769 801	92.1	.1	X
2520	Custodial (janitors') equipment and supplies .....	4 934	20 712 970	4 656 755	22.5	.2	11.9
2521	Custodial equipment—power equipment .....	2 877	12 229 320	700 934	5.7	Z	X
2522	Custodial equipment—nonpower equipment .....	2 298	6 733 927	401 259	6.0	Z	X
2523	Custodial supplies .....	4 043	15 687 991	3 393 221	21.6	.1	X
2530	Laundry and dry-cleaning equipment and supplies .....	1 715	28 560 694	2 698 487	9.4	.1	X
2540	Other service establishment equipment and supplies .....	2 492	4 244 831	3 224 325	76.0	.1	51.1
2541	Undertakers' equipment and supplies .....	482	587 923	566 168	96.3	Z	X
2542	Service establishment equipment and supplies, n.e.c. ....	2 020	3 633 154	2 652 841	73.0	.1	X
2600	Aircraft and aeronautical equipment and supplies .....	2 398	19 146 589	12 101 952	63.2	.5	42.4
2611	New aircraft .....	196	1 734 947	887 042	51.1	Z	X
2612	New aircraft engines and engine parts .....	529	4 368 283	1 838 378	42.1	.1	X
2613	Other new aircraft equipment and supplies .....	1 176	10 996 663	4 563 020	41.5	.2	X
2614	Used aircraft and aeronautical equipment and supplies .....	1 491	7 773 093	4 562 489	58.7	.2	X
2620	Marine machinery, equipment, and supplies .....	1 210	6 478 364	2 468 882	38.1	.1	31.0
2621	New ships and boats (excluding pleasure boats) .....	76	324 152	132 652	40.9	Z	X
2622	New marine propulsion machinery and equipment .....	329	1 266 126	703 565	55.6	Z	X
2623	New marine supplies .....	694	2 120 091	1 345 341	63.5	.1	X
2624	Used marine machinery, equipment, and supplies .....	207	573 334	178 990	31.2	Z	X
2630	Other transportation equipment and supplies .....	789	5 234 888	1 815 650	34.7	.1	16.8
2631	New transportation equipment (excluding automotive) .....	526	3 824 350	1 321 662	34.6	.1	X
2632	Used transportation equipment (excluding automotive) .....	304	1 495 288	406 385	27.2	Z	X
2700	Sporting and recreational goods and supplies .....	7 334	32 006 682	17 053 322	53.3	.7	37.4
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories .....	825	4 742 710	3 325 840	70.1	.1	X
2712	Bicycles and bicycle tires and tubes .....	474	2 608 068	1 351 909	51.8	.1	X
2713	Billiards, pool, bowling equipment, and accessories .....	917	2 286 520	1 197 991	52.4	.1	X
2714	Camping and fishing equipment and accessories .....	1 080	9 055 212	1 770 176	19.5	.1	X
2715	Athletic equipment and accessories .....	1 821	7 572 150	3 796 736	50.1	.2	X
2716	Skiing equipment .....	210	1 266 823	631 471	49.8	Z	X
2717	Marine pleasure craft, equipment, and accessories .....	633	3 360 864	1 172 842	34.9	.1	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	1 757	8 153 809	3 584 489	44.0	.2	X
2800	Toys and hobby goods and supplies .....	5 450	30 342 760	16 565 519	54.6	.7	43.2
2811	Video games and cartridges .....	505	7 844 537	3 857 494	49.2	.2	X
2812	Other toys and games (including fireworks and children's vehicles) .....	2 601	16 799 809	9 483 136	56.4	.4	X
2813	Crafts and craft supplies .....	1 638	3 758 598	1 030 552	27.4	Z	X
2814	Other hobby goods and accessories .....	1 470	5 080 922	2 009 938	39.6	.1	X
2900	Ferrous metal scrap .....	5 335	40 288 510	15 751 110	39.1	.7	45.6
2911	Prepared ferrous metal scrap (processed by this establishment) .....	3 279	18 993 421	9 353 828	49.2	.4	X
2912	Prepared ferrous metal scrap (not processed by this establishment) .....	2 181	13 460 306	5 627 258	41.8	.2	X
2913	Unprepared ferrous metal scrap including bimetal cans .....	1 417	5 199 269	653 233	12.6	Z	X
2920	Nonferrous metal scrap .....	5 542	34 536 438	12 612 537	36.5	.5	44.5
2921	Aluminum scrap .....	5 053	25 152 672	6 605 074	26.3	.3	X
2922	Copper and copper alloy scrap .....	3 886	24 313 921	3 370 423	13.9	.1	X
2923	Lead scrap .....	1 453	10 877 600	294 347	2.7	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals) .....	2 598	16 814 349	2 304 826	13.7	.1	X
2930	Recyclable paper and paperboard .....	2 527	8 860 276	5 263 211	59.4	.2	X
2940	Recyclable materials, except metal .....	2 564	6 108 847	2 752 486	45.1	.1	69.9
2941	Wiping cloths, waste rags, and textile waste .....	536	1 168 839	894 228	76.5	Z	X
2943	Recyclable plastics .....	1 345	3 870 044	879 160	22.7	Z	X
2944	Recyclable glass .....	914	2 637 610	292 974	11.1	Z	X
2945	Other recyclable materials (including rubber and bones) .....	766	1 198 050	675 869	56.4	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	7 913	28 392 389	21 326 826	75.1	.9	63.7
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location .....	2 942	10 615 148	7 345 619	69.2	.3	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location .....	2 013	4 203 324	1 583 710	37.7	.1	X
3013	Diamonds, diamond jewelry, gem stones, and pearl jewelry where lapidary work was performed at this location .....	1 096	2 819 228	1 617 562	57.4	.1	X
3014	Watches, clocks, and watch movements and cases .....	1 759	6 532 273	3 957 188	60.6	.2	X
3015	Karat gold jewelry (rings, necklaces, etc.) .....	1 733	9 367 908	3 596 991	38.4	.2	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	3 070	5 510 894	3 144 583	57.1	.1	X
3030	Precious metals—gold, silver, and platinum including precious metal coins .....	884	24 981 829	9 089 318	36.4	.4	X
3100	Musical instruments and supplies .....	571	2 391 403	2 149 771	89.9	.1	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	2 415	25 605 395	10 767 409	42.1	.5	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	1 921	15 383 601	7 891 123	51.3	.3	X
3140	Prerecorded video tapes .....	3 730	15 343 562	8 113 183	52.9	.3	X
3150	Other durable goods .....	2 565	5 467 018	4 219 206	77.2	.2	63.7
3151	Coin-operated games .....	285	972 646	817 351	84.0	Z	X
3152	Luggage .....	418	1 352 802	889 166	65.7	Z	X
3153	Works of art .....	341	312 670	238 613	76.3	Z	X
3154	Other durable goods, n.e.c. ....	1 792	3 330 330	2 271 445	68.2	.1	X
3160	Fire extinguishers and fire safety equipment .....	1 044	1 225 337	857 096	69.9	Z	X
3200	Printing and writing paper .....	5 595	38 393 153	18 611 759	48.5	.8	58.0
3211	Roll newsprint and rotogravure paper .....	838	9 835 772	2 371 384	24.1	.1	X
3212	Fine roll paper .....	1 271	15 914 492	5 634 043	35.4	.2	X
3213	Other printing and writing paper .....	4 558	31 055 834	10 551 600	34.0	.5	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>Merchant wholesalers—Con.</b>							
3300	Stationery, office supplies and greeting cards .....	12 370	58 392 734	18 795 283	32.2	.8	37.7
3311	Business forms .....	6 157	19 672 703	3 741 065	19.0	.2	X
3312	Stationery, photocopy paper, and typing paper .....	5 535	28 235 914	3 212 896	11.4	.1	X
3313	Inked ribbons, carbon paper, pens and pencils .....	4 141	22 914 371	2 003 889	8.7	.1	X
3314	Toner and cartridges .....	4 658	20 920 548	2 750 383	13.1	.1	X
3315	Greeting cards .....	1 416	6 269 133	611 150	9.7	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	6 625	31 086 326	6 313 007	20.3	.3	X
3400	Industrial and personal services paper and plastics .....	12 151	153 340 670	29 778 114	19.4	1.3	14.9
3411	Paperboard and boxboard boxes .....	4 688	30 409 105	6 893 351	22.7	.3	X
3412	Paper dishes, cups, and napkins .....	5 511	84 918 956	6 465 738	7.6	.3	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	4 730	35 570 744	5 526 789	15.5	.2	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	3 253	29 145 114	3 741 200	12.8	.2	X
3415	Other industrial and personal service paper .....	3 072	21 183 758	4 458 772	21.0	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	11 290	195 308 274	106 836 586	54.7	4.6	40.2
3511	Prescription drugs .....	2 596	85 879 264	72 014 778	83.9	3.1	X
3512	Nonprescription pharmaceuticals .....	3 406	84 046 954	8 904 341	10.6	.4	X
3513	Cosmetics .....	2 366	23 908 550	4 776 802	20.0	.2	X
3514	Perfumes .....	763	9 473 568	3 449 140	36.4	.1	X
3515	Other toiletries and druggists' sundries .....	5 284	115 920 720	16 032 865	13.8	.7	X
3600	Piece goods, knit and woven .....	4 195	26 921 873	15 421 889	57.3	.7	20.8
3611	Goods purchased grey and finished on contract .....	535	3 659 456	943 002	25.8	Z	X
3612	Cotton (including blends) .....	2 049	7 443 878	3 353 021	45.0	.1	X
3613	Synthetics (excluding synthetic knits) .....	1 815	5 692 353	2 181 903	38.3	.1	X
3614	Knit fabrics, n.e.c. (including double knit) .....	1 197	3 702 605	1 210 986	32.7	.1	X
3615	Woolen and worsted piece goods .....	706	2 374 775	743 496	31.3	Z	X
3616	Other piece goods .....	1 452	5 498 280	2 488 980	45.3	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	2 357	8 428 577	2 421 571	28.7	.1	X
3800	Men's and boys' wear .....	7 439	51 769 994	24 139 986	46.6	1.0	49.8
3811	Men's and boys' suits, coats, and formal wear .....	1 466	9 444 807	3 407 114	36.1	.1	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	3 832	34 850 508	14 440 244	41.4	.6	X
3813	Men's and boys' underwear and nightwear .....	864	4 888 340	875 135	17.9	Z	X
3814	Men's and boys' work clothing and uniforms .....	1 585	6 104 181	1 363 090	22.3	.1	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) ...	3 149	24 916 471	4 012 628	16.1	.2	X
3900	Women's and children's wear .....	10 254	55 868 658	31 058 181	55.6	1.3	54.0
3911	Infants' and children's wear (to size 6X) .....	2 009	12 002 841	3 756 246	31.3	.2	X
3912	Women's misses', and girls' dresses and blouses .....	4 557	19 898 966	10 581 968	53.2	.5	X
3913	Women's, misses', and girls' suits and coats .....	1 471	7 268 075	2 530 157	34.8	.1	X
3914	Women's and misses' outerwear .....	2 401	19 041 364	4 655 567	24.5	.2	X
3915	Women's and misses' underwear and sleepwear .....	1 338	8 243 779	2 664 227	32.3	.1	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ...	3 183	14 125 248	6 809 947	48.2	.3	X
4000	Footwear .....	2 662	30 156 797	17 381 365	57.6	.7	45.8
4011	All athletic footwear .....	869	13 547 736	7 410 821	54.7	.3	X
4012	Infants' footwear .....	270	1 729 038	170 155	9.8	Z	X
4013	Other women's, misses', and girls' footwear .....	1 428	15 842 980	5 397 219	34.1	.2	X
4014	Other men's and boy's footwear .....	1 264	15 374 826	4 166 485	27.1	.2	X
4015	Shoe accessories .....	339	1 260 374	151 014	12.0	Z	X
4100	Frozen foods (packaged) .....	10 647	211 385 671	48 745 361	23.1	2.1	45.2
4111	Dinners (frozen) .....	2 469	96 028 753	3 690 832	3.8	.2	X
4112	Fish and seafoods (frozen packaged) .....	6 062	120 850 026	13 629 910	11.3	.6	X
4113	Vegetables (frozen) .....	4 646	121 393 238	5 185 378	4.3	.2	X
4114	Fruits and fruit juices (frozen) .....	3 577	100 051 009	3 085 459	3.1	.1	X
4115	Meat (frozen packaged) .....	5 148	119 603 172	12 066 016	10.1	.5	X
4116	Frozen baked goods .....	3 527	103 155 225	4 059 148	3.9	.2	X
4117	Other frozen foods (except frozen dairy products) .....	3 985	114 205 165	6 989 542	6.1	.3	X
4200	Dairy products (excluding dried or canned) .....	8 639	182 238 912	32 692 039	17.9	1.4	39.5
4211	Butter .....	4 078	99 694 942	2 389 530	2.4	.1	X
4212	Cheese .....	6 419	138 437 149	10 569 576	7.6	.5	X
4213	Milk and cream, except raw .....	2 978	74 770 477	5 187 973	6.9	.2	X
4214	Ice cream .....	2 379	70 844 356	3 332 463	4.7	.1	X
4215	Raw milk .....	318	13 520 010	4 802 680	35.5	.2	X
4216	Other dairy products .....	3 452	119 568 586	6 383 652	5.3	.3	X
4300	Poultry and poultry products .....	5 627	127 306 320	17 136 878	13.5	.7	4.8
4311	Dressed poultry killed on location .....	515	7 193 793	1 506 814	20.9	.1	X
4312	Eggs .....	2 899	66 183 815	6 180 666	9.3	.3	X
4313	Live poultry .....	577	4 286 843	522 075	12.2	Z	X
4314	Other poultry (excluding frozen packaged) .....	2 359	31 693 235	8 073 568	25.5	.3	X
4400	Confectionery .....	6 294	101 837 301	12 093 769	11.9	.5	5.7
4411	Candy .....	4 065	66 616 395	5 903 470	8.9	.3	X
4412	Chewing gum .....	1 259	17 730 522	492 950	2.8	Z	X
4413	Nuts .....	3 180	46 332 305	2 657 378	5.7	.1	X
4414	Chips and popcorn .....	3 130	41 675 865	1 476 107	3.5	.1	X
4415	Other confections .....	1 144	22 055 402	1 202 585	5.5	.1	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	5 149	75 900 482	14 068 933	18.5	.6	X
4600	Meat and meat products (fresh and unpackaged) .....	7 506	153 901 530	36 147 580	23.5	1.5	40.4
4611	Beef (not killed on location) .....	5 260	115 195 866	16 374 848	14.2	.7	X
4612	Veal (not killed on location) .....	2 032	35 069 254	1 155 160	3.3	.1	X
4613	Lamb and mutton (not killed on location) .....	1 627	32 447 124	1 098 795	3.4	.3	X
4614	Pork (not killed on location) .....	4 114	95 305 237	7 024 169	7.4	Z	X
4615	Sausage and prepared meats made on location .....	1 324	12 217 724	784 172	6.4	Z	X
4616	Sausage and prepared meats not made on location .....	3 898	91 709 135	4 447 377	4.8	.2	X
4617	Meat from animals killed on location .....	171	2 131 139	337 323	15.8	Z	X
4618	Other meat products .....	2 421	75 398 882	4 892 331	6.5	.2	X
4700	Fresh fruits and vegetables .....	9 197	151 640 834	45 880 613	30.3	2.0	17.8
4711	Fresh fruits .....	7 701	124 481 214	25 817 811	20.7	1.1	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.) .....	3 061	49 823 531	3 403 741	6.8	.1	X
4713	Other fresh vegetables .....	4 981	58 046 398	15 629 588	26.9	.7	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>Merchant wholesalers—Con.</b>							
4800	Coffee, tea, and spices .....	7 380	152 599 930	12 845 554	8.4	.6	38.1
4811	Coffee .....	5 079	125 987 998	8 407 250	6.7	.4	X
4812	Tea .....	3 550	78 517 345	1 518 109	1.9	.1	X
4813	Spices .....	4 162	93 855 575	2 476 644	2.6	.1	X
4820	Bread and baked goods .....	5 730	77 557 627	7 447 562	9.6	.3	49.9
4821	Breads and rolls .....	2 817	41 165 598	2 738 060	6.7	.1	X
4822	Cookies, cakes, and other baked goods .....	4 585	65 843 568	4 700 428	7.1	.2	X
4830	Canned foods .....	7 520	158 142 871	27 664 015	17.5	1.2	37.4
4831	Canned and bottled fruits, vegetables, and juices .....	6 152	139 854 887	13 295 447	9.5	.6	X
4832	Canned and bottled baby foods .....	1 333	70 471 347	1 512 225	2.1	.1	X
4833	Canned meats .....	2 422	85 901 406	2 045 334	2.4	.1	X
4834	Canned fish and seafoods .....	3 237	87 150 947	2 594 507	3.0	.1	X
4835	Canned milk .....	1 189	45 062 297	597 918	1.3	.2	X
4836	Other canned foods .....	3 480	103 727 708	7 463 478	7.2	.3	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	3 125	48 755 385	4 261 070	8.7	.2	X
4850	Soft drinks and bottled water .....	8 306	143 356 879	11 334 092	7.9	.5	36.4
4851	Soft drinks, packaged .....	6 151	114 150 738	7 240 839	6.3	.3	X
4852	Soft drinks, pre and post mix bulk .....	2 089	53 693 617	1 600 101	3.0	.1	X
4853	Bottled water .....	4 701	87 664 351	2 479 882	2.8	.1	X
4860	Other grocery specialties .....	11 358	207 644 947	52 535 151	25.3	2.3	39.5
4861	Pasta .....	4 647	98 498 255	3 430 105	3.5	.1	X
4862	Breakfast cereals .....	2 710	86 649 481	4 389 856	5.1	.2	X
4863	Cooking oils and margarine .....	4 796	107 007 478	4 517 551	4.2	.2	X
4864	Flour .....	4 023	90 815 393	2 647 379	2.9	.1	X
4865	Pickles, preserves, jellies, jams, and sauces .....	4 559	101 206 462	3 871 023	3.8	.2	X
4866	Sugar, refined .....	3 799	93 503 202	2 755 142	2.9	.1	X
4867	Pet foods .....	2 105	72 118 496	4 488 634	6.2	.2	X
4868	Grocery specialties, n.e.c. ....	5 805	117 600 668	24 333 741	20.7	1.0	X
4900	Grain and beans .....	8 898	158 457 738	100 592 186	63.5	4.3	47.9
4911	Corn (for grain) .....	5 769	94 306 486	35 657 530	37.8	1.5	X
4912	Oats and barley .....	2 731	37 685 651	2 084 243	5.5	.1	X
4913	Wheat .....	4 834	84 825 181	20 310 164	23.9	.9	X
4914	Sorghum (for grain) .....	1 611	37 543 482	2 983 913	7.9	.1	X
4915	Soybeans .....	4 872	87 543 431	29 866 051	34.1	1.3	X
4916	Other grain and beans (rice and edible and inedible beans) .....	1 712	34 204 234	6 767 945	19.8	.3	X
5000	Cattle, hogs, sheep, and goats .....	1 366	10 855 910	8 689 417	80.0	.4	67.9
5011	Cattle .....	751	6 388 305	5 178 549	81.1	.2	X
5012	Hogs .....	837	6 033 013	3 374 976	55.9	.1	X
5013	Sheep .....	153	1 090 438	97 566	8.9	.1	X
5014	Goats .....	70	498 524	16 099	3.2	.1	X
5100	Hides, skins, and pelts .....	276	2 450 593	1 946 721	79.4	.1	X
5120	Leaf tobacco .....	362	9 503 726	2 307 672	24.3	.1	11.5
5121	Leaf tobacco stemmed and re-dried at this location .....	13	296 019	293 830	99.3	Z	X
5122	All other leaf tobacco .....	110	1 890 457	1 805 200	95.5	.1	X
5130	Wool, wool tops, and mohair .....	71	184 750	143 279	77.6	Z	X
5140	Other farm products, inedible .....	996	8 663 425	5 012 279	57.9	.2	72.7
5141	Raw sugar .....	25	3 355 164	2 011 993	60.0	.1	X
5142	Horses, mules, and donkeys .....	218	263 737	155 370	58.9	Z	X
5143	Farm products, n.e.c. ....	770	4 705 011	2 702 140	57.4	.1	X
5200	Raw cotton .....	352	10 407 220	9 823 761	94.4	.4	X
5300	Plastics materials and basic shapes .....	8 115	53 307 561	17 544 548	32.9	.8	29.6
5311	Plastic pipes, rods, tubes, and shapes .....	3 091	15 319 669	3 270 178	21.3	.1	X
5312	High pressure laminates .....	523	2 057 332	479 579	23.3	Z	X
5313	Plastics raw materials .....	1 949	18 373 091	8 276 801	45.0	.4	X
5314	Other plastics materials and basic shapes .....	3 170	12 876 187	5 036 742	39.1	.2	X
5320	Industrial gases (welding, etc.) .....	2 691	7 955 037	2 376 109	29.9	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	20 695	179 348 877	46 692 185	26.0	2.0	16.5
5331	Gasses, compressed and liquified, except L.P. ....	1 087	6 202 670	1 252 328	20.2	.1	X
5332	Alkalies and chlorine .....	2 154	11 678 196	2 344 182	20.1	.1	X
5334	Organic fibers .....	572	3 728 146	506 287	13.6	Z	X
5335	Detergents and soaps .....	6 726	75 376 926	4 487 459	6.0	.2	X
5336	Sanitation chemicals, polishes, and waxes .....	3 563	23 479 078	2 224 756	9.5	.1	X
5338	Wood chemicals, naval stores, and gum .....	383	3 957 234	324 107	8.2	Z	X
5341	Insecticides, nonagricultural .....	1 402	4 948 802	581 520	11.8	Z	X
5342	Adhesives, sealants, and glues .....	3 709	25 375 260	2 554 140	10.1	.1	X
5343	Explosives .....	278	1 304 063	1 006 130	77.2	Z	X
5344	Other chemicals and allied products .....	8 449	63 543 076	29 080 482	45.8	1.2	X
5400	Petroleum products .....	12 747	161 565 939	106 001 117	65.6	4.5	53.4
5411	Aviation gasoline .....	832	9 026 019	1 154 478	12.8	Z	X
5412	Motor gasoline .....	7 708	109 614 882	52 085 376	47.5	2.2	X
5413	Special naphtha .....	250	2 213 148	368 417	16.6	Z	X
5414	Jet fuel (naphtha or kerosine type) .....	872	35 610 972	2 926 545	8.2	.1	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) .....	7 220	112 761 416	31 347 007	27.8	1.3	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating .....	4 286	60 668 428	3 737 406	6.2	.2	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.) .....	432	17 753 455	5 847 701	32.9	.3	X
5418	Lubricating oil and greases .....	8 881	62 765 560	7 741 772	12.3	.3	X
5420	Liquified petroleum gases (excluding natural gas) .....	1 567	27 180 172	6 337 500	23.3	.3	X
5500	Crude oil .....	302	39 809 907	26 588 532	66.8	1.1	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.) .....	464	9 196 064	2 166 661	23.6	.1	X
5600	Beer and ale .....	4 297	53 473 257	33 256 306	62.2	1.4	X
5700	Wines and distilled alcoholic beverages .....	2 896	37 846 518	24 508 316	64.8	1.1	63.5
5711	Wines .....	2 026	33 018 547	12 201 730	37.0	.5	X
5712	Distilled liquor (including premixed alcoholic drinks) .....	1 219	25 941 586	12 185 937	47.0	.5	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>Merchant wholesalers—Con.</b>							
5800	Farm supplies .....	12 541	89 202 722	37 370 142	41.9	1.6	38.4
5811	Hay, straw, and alfalfa .....	1 038	6 767 441	1 585 050	23.4	.1	X
5812	Feeds (poultry and livestock) not mixed on location .....	3 468	22 695 932	3 959 101	17.4	.2	X
5813	Prepared feeds (poultry and livestock) mixed on location .....	1 546	12 701 678	2 102 327	16.6	.1	X
5814	Weed killers, soil sterilizers, and soil conditioners .....	2 104	14 007 236	2 794 783	20.0	.1	X
5815	Insecticides, fungicides, and pesticides .....	2 606	17 381 876	4 001 870	23.0	.2	X
5816	Other agricultural chemicals and fertilizers .....	6 250	49 832 259	12 712 935	25.5	.5	X
5817	Seeds and bulbs .....	4 021	27 863 820	8 159 922	29.3	.4	X
5818	Other farm supplies (including harness and saddlery equipment) .....	2 966	14 001 789	1 912 728	13.7	.1	X
5900	Tobacco and tobacco products .....	3 342	93 408 896	27 205 642	29.1	1.2	26.6
5911	Cigars .....	2 413	62 875 877	3 165 701	5.0	.1	X
5912	Cigarettes .....	2 415	49 160 178	21 472 228	43.7	.9	X
5913	Other tobacco products (excluding leaf) .....	1 929	40 908 316	1 837 610	4.5	.1	X
6000	Paint, paint supplies, and wallpaper .....	4 972	22 703 864	4 500 193	19.8	.2	9.9
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	2 094	9 406 576	1 202 984	12.8	.1	X
6012	Industrial/OEM coatings (coatings applied by original manufacturers to products during manufacturing) .....	443	1 168 402	276 465	23.7	Z	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) .....	968	1 810 426	1 097 580	60.6	Z	X
6014	Paint supplies .....	1 119	5 885 288	943 977	16.0	Z	X
6015	Wallpaper .....	504	1 700 650	784 713	46.1	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	4 978	25 216 435	16 760 401	66.5	.7	47.0
6101	Books .....	3 263	20 169 755	9 951 784	49.3	.4	X
6102	Other periodicals, newspapers, and miscellaneous printed materials .....	1 978	9 443 919	6 686 637	70.8	.3	X
6110	Flowers and florists' supplies .....	4 239	9 428 090	7 213 102	76.5	.3	X
6120	Art goods (including novelties and souvenirs) .....	6 006	12 983 884	7 379 542	56.8	.3	36.6
6121	Art materials .....	1 918	3 605 393	2 632 036	73.0	.1	X
6122	Novelties and souvenirs .....	4 186	9 567 444	4 725 718	49.4	.2	X
6130	Textile bags, bagging, and burlap .....	659	1 412 506	744 440	52.7	Z	X
6150	Nondurable goods, n.e.c. ....	6 980	21 137 844	12 202 253	57.7	.5	X
9700	Service receipts and labor charges (including installed parts) .....	52 555	258 028 898	26 590 344	10.3	1.1	53.9
9701	Labor charges for repair work .....	42 182	194 630 213	13 481 280	6.9	.6	X
9702	Parts installed in repair work .....	30 242	136 748 837	7 815 953	5.7	.3	X
9703	Other service receipts and labor charges—Specify .....	15 612	92 634 000	5 202 184	5.6	.2	X
9720	Receipts for service contracts .....	9 619	42 900 436	4 201 005	9.8	.2	X
9730	Advertising specialties (paper novelties, etc.) .....	644	1 900 542	171 304	9.0	Z	X
9740	Receipts for installing equipment .....	6 756	27 141 421	1 695 216	6.2	.1	X
9750	Reconditioning of drums or barrels .....	52	88 600	24 903	28.1	Z	X
9810	Miscellaneous commodities .....	18 832	173 183 170	13 435 396	7.8	.6	X
9830	Flight training and charter service .....	46	761 232	48 357	6.4	Z	53.5
9831	Flight training .....	20	399 087	7 387	1.9	Z	X
9832	Charter services .....	29	558 111	39 034	7.0	Z	X
9840	Pipeline transportation receipts .....	23	1 044 772	8 094	.8	Z	X
9910	Receipts from Commodity Credit Corporation .....	297	3 509 622	28 030	.8	Z	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) .....	1 533	15 940 606	547 551	3.4	Z	X
9930	Sales of integrated systems which you wrote or modified software .....	867	7 601 755	389 517	5.1	Z	X
9940	Rental and leasing receipts .....	16 330	83 351 790	5 965 216	7.0	.3	13.0
9941	Computer rental and leasing receipts .....	860	4 026 586	249 434	6.2	Z	X
9942	Photocopying machine rental .....	3 319	11 899 700	634 961	5.3	Z	X
9943	Other office machine rental receipts .....	2 049	6 336 030	249 658	3.9	Z	X
9944	Other rental receipts .....	1 916	9 121 556	834 820	9.2	Z	X
9950	Construction receipts .....	281	564 457	86 735	15.4	Z	X
9960	Custom software (designed to customer specifications) .....	1 218	4 061 456	304 255	7.5	Z	X
9970	Receipts for printing or photocopying performed at this establishment .....	298	771 094	87 898	11.4	Z	X
9980	Receipts for machine shop job work .....	550	2 544 456	64 012	2.5	Z	X
<b>421</b>	<b>Wholesale trade, durable goods .....</b>	<b>241 379</b>	<b>X</b>	<b>1 214 780 670</b>	<b>X</b>	<b>100.0</b>	<b>74.8</b>
0100	New and used automobiles, motorcycles, etc. ....	5 876	84 336 050	71 649 857	85.0	5.9	64.9
0111	New automobiles .....	548	67 548 459	58 738 194	87.0	4.8	X
0112	Used automobiles .....	4 919	20 778 999	9 256 664	44.5	.8	X
0113	Motorcycles .....	481	4 566 731	1 183 709	25.9	.1	X
0114	Motor scooters, mopeds, snowmobiles, and utility trailers .....	508	10 265 223	2 460 378	24.0	.2	X
0120	Buses, campers, and motor homes .....	827	9 131 544	2 186 042	23.9	.2	72.4
0121	Buses .....	516	4 321 648	1 857 022	43.0	.2	X
0122	Motor homes, car trailers, and campers .....	331	5 027 505	327 300	6.5	Z	X
0130	Light trucks and vans (14,000 lb or less) .....	2 619	43 562 453	11 291 836	25.9	.9	64.5
0131	New light trucks .....	722	34 859 397	7 851 907	22.5	.6	X
0132	Used light trucks .....	2 103	16 343 926	1 546 228	9.5	.1	X
0133	Vans and cargo vans (new and used) .....	1 027	29 725 057	1 878 256	6.3	.2	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	1 929	21 920 012	4 096 545	18.7	.3	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	2 930	27 542 618	15 843 303	57.5	1.3	66.8
0151	New heavy trucks (one piece) .....	1 124	13 744 557	4 311 855	31.4	.4	X
0152	New heavy truck tractors .....	1 091	15 224 935	5 339 175	35.1	.4	X
0153	New truck trailers .....	638	6 478 050	1 288 313	19.9	.1	X
0154	New truck bodies .....	384	2 752 845	271 043	9.8	Z	X
0155	Used heavy trucks, tractors, and trailers .....	2 418	23 992 985	4 612 500	19.2	.4	X
0200	New and rebuilt automotive parts and supplies .....	16 814	110 532 340	44 604 003	40.4	3.7	21.3
0211	Batteries .....	5 352	28 812 014	2 393 911	8.3	.2	X
0212	Engines (complete) .....	3 774	20 093 382	1 194 881	5.9	.1	X
0213	Electrical engine parts (including ignition parts) .....	5 416	32 916 668	6 247 553	19.0	.5	X
0214	Brake parts (including fluid and all disk and drum parts) .....	6 257	34 971 879	3 590 767	10.3	.3	X
0215	Exhaust system parts .....	4 311	24 794 899	1 060 489	4.3	.1	X
0216	Glass .....	1 916	13 462 558	620 976	4.6	.1	X
0217	Hoses, belts, gaskets, and wiper blades .....	5 351	30 143 268	1 474 383	4.9	.1	X
0218	Filters (oil, air, gas, and transmission) .....	5 356	31 163 426	1 604 987	5.2	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421</b>	<b>Wholesale trade, durable goods—Con.</b>						
0200	New and rebuilt automotive parts and supplies—Con.						
0219	Engine parts, except electrical	5 786	35 589 788	3 854 979	10.8	.3	X
0221	Body parts and repair materials	4 619	30 313 858	3 348 119	11.0	.3	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	5 145	31 485 573	2 183 659	6.9	.2	X
0223	Parts, n.e.c.	5 885	59 143 750	11 703 709	19.8	1.0	X
0224	Accessories	6 303	37 375 396	5 217 415	14.0	.4	X
0240	Used automotive parts, accessories, and equipment	8 607	10 390 706	5 052 842	48.6	.4	X
0250	Petroleum products marketing equipment	831	2 199 412	984 466	44.8	.1	X
0300	Tires and tubes	4 393	15 420 762	6 570 826	42.6	.5	37.9
0311	New tires and tubes	2 456	11 273 162	5 727 885	50.8	.5	X
0312	Recapped and used tires and repair materials	2 632	5 270 081	816 800	15.5	.1	X
0400	Household and lawn furniture	3 168	10 898 463	5 756 549	52.8	.5	42.2
0411	Upholstered furniture	1 508	5 085 526	1 313 978	25.8	.1	X
0412	Sleep furniture and equipment	962	2 762 171	891 718	32.3	.1	X
0413	Lawn furniture and equipment	484	1 195 669	336 172	28.1	Z	X
0414	Other furniture (including sleep sofas)	1 929	5 842 834	3 103 666	53.1	.3	X
0420	Office and business furniture	4 079	15 661 672	11 187 869	71.4	.9	49.5
0421	New office furniture (wooden and metal)	3 205	12 370 673	9 522 138	77.0	.8	X
0422	New store and restaurant furniture	259	971 651	404 823	41.7	Z	X
0423	New public furniture (theater seats, church pews, park benches, and school desks)	409	1 090 794	428 341	39.3	Z	X
0424	Used office and business furniture	895	2 999 667	438 644	14.6	Z	X
0500	Household china, glassware, crockery, and plastic housewares	1 651	5 672 301	3 488 114	61.5	.3	X
0520	Linens, domestics, curtains, and draperies	2 200	6 224 490	4 131 738	66.4	.3	59.6
0521	Bedspreads, blankets, and bedding	800	3 112 544	1 370 353	44.0	.1	X
0522	Curtains and draperies	1 044	2 601 061	542 657	20.9	Z	X
0523	Shades and blinds	875	1 632 149	672 761	41.2	.1	X
0524	Towels and washcloths	455	2 514 176	858 450	34.1	.1	X
0525	Other linens and domestics	551	2 310 406	679 157	29.4	.1	X
0530	Flooring and floor coverings	3 487	14 075 870	8 040 470	57.1	.7	50.0
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	2 926	10 954 273	3 843 609	35.1	.3	X
0532	Hardwood flooring	872	5 513 825	1 068 045	19.4	.1	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	1 623	7 809 403	3 052 697	39.1	.3	X
0540	Other home furnishings	4 127	13 716 939	5 616 407	40.9	.5	30.8
0541	Metal flatware and kitchen utensils	453	2 501 021	693 827	27.7	.1	X
0542	Mirrors, lamps, and picture frames	2 015	6 015 801	2 128 538	35.4	.2	X
0543	Home furnishings, n.e.c.	1 683	5 327 746	2 684 706	50.4	.2	X
0600	Lumber: rough, dressed, and finished	4 646	40 838 437	23 936 470	58.6	2.0	66.3
0611	Dimensional lumber (non-treated)	3 869	35 831 747	17 737 694	49.5	1.5	X
0612	Treated lumber	2 129	21 273 093	2 746 349	12.9	.2	X
0613	Boards	1 475	15 158 952	3 449 055	22.8	.3	X
0620	Plywood and millwork	5 547	46 377 816	20 810 731	44.9	1.7	60.6
0621	Softwood plywood and oriented strand board (OSB)	2 065	26 515 699	5 482 204	20.7	.5	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	2 420	23 424 422	4 459 863	19.0	.4	X
0623	Gypsum, specialty boards, and treatments	1 369	15 176 035	1 193 819	7.9	.1	X
0624	Wood millwork (doors, windows, cabinets, etc.)	2 779	23 424 185	7 646 935	32.6	.6	X
0625	Metal millwork	847	8 426 472	658 722	7.8	.1	X
0626	Other millwork and wood siding (including trusses and wood roofing)	1 131	11 725 560	1 349 281	11.5	.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel	3 080	12 153 166	4 541 751	37.4	.4	54.0
0711	Ready-mixed or transit-mixed concrete	594	5 113 694	290 898	5.7	Z	X
0712	Cement and lime	1 007	3 503 253	733 667	20.9	.1	X
0713	Sand, gravel, and crushed stone	1 243	2 258 439	1 269 672	56.2	.1	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	1 689	4 118 779	2 200 311	53.4	.2	X
0720	Roofing, siding, and insulation materials	3 080	23 498 187	5 480 102	23.3	.5	61.5
0721	Roofing, except wood	1 730	16 993 959	2 423 031	14.3	.2	X
0722	Siding, except wood	1 483	15 521 456	1 655 209	10.7	.1	X
0723	Insulation materials	1 807	15 876 597	1 390 163	8.8	.1	X
0730	Flat glass and other construction glass (excluding automotive)	966	2 054 336	1 021 883	49.7	.1	X
0740	Other construction materials	3 433	15 706 819	4 731 449	30.1	.4	60.3
0741	Rain-carrying equipment (down spouts, gutters, etc.)	578	3 190 496	318 513	10.0	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood)	506	1 180 162	651 340	55.2	.1	X
0743	Manufactured (mobile) homes	409	995 719	742 149	74.5	.1	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	2 184	11 836 820	3 007 866	25.4	.2	X
0800	Photographic equipment and supplies (excluding video)	1 996	18 705 466	9 248 717	49.4	.8	33.2
0811	Still picture photographic equipment	653	6 128 524	1 765 208	28.8	.1	X
0812	Motion picture photographic equipment	327	552 815	290 049	52.5	Z	X
0813	Photographic film	807	7 386 912	3 091 673	41.9	.3	X
0814	Developing supplies (excluding film)	502	5 243 564	850 514	16.2	.1	X
0815	Other photographic equipment and supplies	1 077	6 673 811	2 201 132	33.0	.2	X
0900	Office equipment	8 147	36 711 503	17 839 365	48.6	1.5	38.9
0911	Typewriters and dedicated word processors	1 607	8 672 664	611 057	7.0	.1	X
0912	Calculators and accounting machines	1 523	9 384 635	1 217 484	13.0	.1	X
0913	Copying machines and equipment	6 671	31 286 863	15 045 969	48.1	1.2	X
0914	Dictating, transcribing, and recording machines	932	3 245 711	473 483	14.6	Z	X
0915	Mailing, letter handling, and addressing machines	695	3 284 306	456 983	13.9	Z	X
0920	New computer equipment	15 322	165 081 561	122 400 570	74.1	10.1	49.7
0921	Computers	11 195	119 918 281	62 018 699	51.7	5.1	X
0922	Computer storage devices	5 917	79 653 040	11 208 026	14.1	.9	X
0923	Computer printers	7 369	89 982 194	13 038 299	14.5	1.1	X
0924	Other computer peripheral equipment	9 960	119 307 639	36 097 007	30.3	3.0	X
0930	Used computer equipment	1 852	9 333 035	2 449 160	26.2	.2	X
0950	Computer software (packaged)	8 352	72 043 748	13 990 142	19.4	1.2	X

See footnotes at end of table.



**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421</b>	<b>Wholesale trade, durable goods—Con.</b>						
0960	Restaurant and hotel equipment and supplies	3 647	10 376 278	7 593 085	73.2	.6	X
0970	Store machines and equipment	2 674	6 136 532	3 849 472	62.7	.3	49.9
0971	Vending machines	482	1 362 130	797 464	58.5	.1	X
0972	Other store machines and equipment	2 262	4 926 294	3 016 689	61.2	.2	X
1000	Medical, hospital, and surgical supplies	7 670	35 621 453	30 808 963	86.5	2.5	66.2
1011	Surgical and medical instruments and equipment	4 409	22 783 774	11 680 083	51.3	1.0	X
1012	Orthopedic, and prosthetic appliances and supplies	1 279	4 499 948	1 261 889	28.0	.1	X
1013	Other surgical, medical, and hospital supplies	4 749	24 796 013	17 828 663	71.9	1.5	X
1020	Dental supplies	1 294	4 847 488	3 715 187	76.6	.3	65.9
1021	Equipment (chairs, x-rays, cabinets, etc.)	699	3 202 404	898 259	28.1	.1	X
1022	Instruments and other supplies	1 138	4 520 900	2 815 710	62.3	.2	X
1030	Optical and ophthalmic goods	1 780	6 624 077	5 693 788	86.0	.5	65.3
1031	Ophthalmic goods	822	3 484 162	2 309 033	66.3	.2	X
1032	Prescription grinding	517	1 234 048	939 905	76.2	.1	X
1033	Optometric equipment and supplies	287	795 137	409 592	51.5	Z	X
1034	Optical goods, n.e.c. (excluding cameras)	718	3 003 510	1 956 773	65.2	.2	X
1040	Religious and school supplies	628	2 603 208	1 140 510	43.8	.1	68.9
1041	Religious supplies	91	193 449	173 833	89.9	Z	X
1042	School supplies	523	2 385 037	952 938	40.0	.1	X
1050	Other professional equipment and supplies	2 443	10 917 208	7 133 471	65.3	.6	70.6
1051	Architects' equipment and supplies	321	593 202	204 051	34.4	Z	X
1052	Drafting instruments	263	431 430	64 553	15.0	Z	X
1053	Engineers' equipment and supplies	426	673 465	272 476	40.5	Z	X
1054	Laboratory equipment	841	5 219 171	2 356 651	45.2	.2	X
1055	Scientific instruments	554	4 469 112	1 966 496	44.0	.2	X
1056	Veterinarians' equipment and supplies	376	1 644 886	462 314	28.1	Z	X
1057	Professional equipment and supplies, n.e.c.	768	2 916 487	1 789 341	61.4	.1	X
1100	Iron and steel products (semifinished)	1 725	16 288 234	4 827 391	29.6	.4	67.3
1111	Sheet bars and tin plate bars	525	4 007 931	492 125	12.3	Z	X
1112	Wire rods	203	4 492 963	637 611	14.2	.1	X
1113	Rough castings and foundry products	351	1 729 442	613 951	35.5	.1	X
1114	Forgings	359	2 690 938	317 848	11.8	Z	X
1116	Other semifinished iron and steel products	692	9 393 862	2 746 938	29.2	.2	X
1120	Flat iron and steel products	6 821	63 006 755	26 000 524	41.3	2.1	55.4
1121	Plates	2 849	27 453 467	5 370 357	19.6	.4	X
1122	Strips (hot-rolled and cold-rolled)	1 520	15 382 399	3 581 014	23.3	.3	X
1123	Sheets (cold-rolled)	2 279	29 712 050	4 380 495	14.7	.4	X
1124	Sheets (hot-rolled)	3 077	35 616 014	4 977 088	14.0	.4	X
1126	Sheets (galvanized and coated)	3 116	35 414 305	4 621 620	13.1	.4	X
1127	Tin plate and terneplate	183	5 317 236	461 490	8.7	Z	X
1128	Fabricated and structural plate products	844	5 276 748	661 697	12.5	.1	X
1129	Other flat iron and steel products	1 376	16 715 169	1 668 237	10.0	.1	X
1140	Iron and steel wire and wire products	3 997	21 088 712	3 059 691	14.5	.3	33.4
1141	Wire (plain, coated, barbed, and twisted)	1 095	7 708 528	1 307 224	17.0	.1	X
1142	Nails	492	2 611 089	326 244	12.5	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	1 957	11 385 020	1 182 091	10.4	.1	X
1150	Iron and steel pipe and tubing	6 665	45 273 082	10 268 195	22.7	.8	53.1
1152	Tubing	2 872	28 075 375	4 110 757	14.6	.3	X
1153	Standard steel pipe	3 143	26 970 937	3 527 784	13.1	.3	X
1154	Other steel pipe	1 089	11 228 984	1 933 340	17.2	.2	X
1160	Other iron and steel products	3 676	35 030 677	9 850 323	28.1	.8	61.4
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled	1 668	20 509 157	1 963 361	9.6	.2	X
1163	Bars and bar-size shapes: cold finished	1 534	18 826 230	1 752 003	9.3	.1	X
1164	Concrete reinforcement bars	1 201	9 401 720	1 173 392	12.5	.1	X
1165	Structural shapes (excluding bar-size shapes)	1 903	21 991 104	3 518 263	16.0	.3	X
1167	Finished products, n.e.c.	650	6 757 955	1 372 351	20.3	.1	X
1170	Alloy steel	1 651	19 705 902	2 809 324	14.3	.2	68.4
1171	Bars, hot-rolled or cold-finished	1 041	12 855 174	1 162 511	9.0	.1	X
1173	Pipe, tubing, and plates	746	10 804 777	1 200 613	11.1	.1	X
1175	Other alloy steel	487	5 961 136	442 642	7.4	Z	X
1180	Stainless steel	3 548	35 883 615	7 449 435	20.8	.6	60.9
1181	Plates	1 226	15 688 028	797 518	5.1	.1	X
1182	Strip	589	5 324 743	614 899	11.5	.1	X
1183	Sheets	1 856	21 530 441	2 290 167	10.6	.2	X
1184	Bars and bar-size shapes	1 526	18 834 118	1 745 178	9.3	.1	X
1185	Other stainless steel (including tubing)	1 828	21 339 820	1 922 928	9.0	.2	X
1200	Copper and brass	2 760	39 615 100	6 283 907	15.9	.5	51.0
1211	Copper wire mill products (structural only)	769	6 164 867	874 104	14.2	.1	X
1212	Flat products (sheets, strips, and plates)	1 180	24 548 574	1 424 854	5.8	.1	X
1213	Tubular products (pipes and tubes)	1 211	21 572 882	1 270 413	5.9	.1	X
1214	Rod, nonelectrical wire, extruded shapes, etc.	740	10 038 949	1 901 492	18.9	.2	X
1220	Aluminum shapes, forms, etc.	4 012	48 921 433	9 929 853	20.3	.8	56.6
1221	Plates (.250 inch and over)	1 381	14 457 269	1 363 974	9.4	.1	X
1222	Sheets and coils (.006 to .249 inch)	1 988	22 634 888	3 327 419	14.7	.3	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	2 428	35 662 116	4 081 726	11.4	.3	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing)	1 611	14 673 668	737 149	5.0	.1	X
1225	Foils	205	868 702	138 846	16.0	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	1 415	31 173 183	4 943 431	15.9	.4	X
1300	Coal and coke	429	7 215 917	5 249 750	72.8	.4	49.0
1311	Coal	329	5 447 260	4 314 728	79.2	.4	X
1312	Coke	79	1 413 515	547 122	38.7	Z	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	378	17 618 649	4 863 535	27.6	.4	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421</b>	<b>Wholesale trade, durable goods—Con.</b>						
1400	Electrical apparatus and equipment .....	16 976	83 016 361	38 706 564	46.6	3.2	37.0
1411	Power and distribution transformers .....	3 835	22 520 485	2 470 694	11.0		X
1412	Switchgear and switchboard apparatus .....	2 858	18 810 806	2 007 304	10.7	.2	X
1413	Motors and generators (including motor-generator sets) .....	5 879	28 689 586	2 779 332	9.7		X
1414	Conduit, raceway, and fittings .....	2 977	18 433 294	1 784 890	9.7	.1	X
1415	Electric bulbs (all types) .....	4 176	21 789 384	2 583 524	11.9	.2	X
1416	Interior wiring (excluding conduit) .....	4 108	30 869 958	2 970 166	9.6	.2	X
1417	Exterior wiring and cable (excluding conduit) .....	3 402	20 697 511	2 423 441	11.7	.2	X
1418	Lighting fixtures (residential and commercial) .....	4 754	27 154 047	4 045 303	14.9	.3	X
1419	Industrial controls .....	5 890	29 192 002	7 897 730	27.1	.7	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	7 174	39 231 180	9 386 073	23.9	.8	X
1500	Electrical appliances, household .....	6 065	59 748 065	35 987 408	60.2	3.0	52.6
1511	Televisions .....	2 238	39 972 137	7 833 924	19.6	.6	X
1512	Radios, stereos, and CD players .....	2 990	37 373 526	10 110 515	27.1	.8	X
1513	V.C.R.'s and video cameras .....	2 516	37 284 377	7 391 501	19.8	.6	X
1514	Electrical household ranges and ovens .....	1 181	20 600 313	2 133 150	10.4	.2	X
1515	Refrigerators and freezers, household .....	1 219	9 787 265	1 383 432	14.1	.1	X
1516	Household laundry equipment .....	1 003	8 594 175	588 363	6.8	Z	X
1517	Vacuum cleaners and sewing machines, household .....	770	13 827 858	1 214 410	8.8	.1	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	2 402	29 868 949	5 275 203	17.7	.4	X
1600	Electronic parts and equipment, except communication .....	14 952	122 112 318	67 291 689	55.1	5.5	43.8
1612	Integrated circuits .....	3 824	28 913 351	13 602 972	47.0	1.1	X
1613	Capacitors and resistors .....	3 954	22 467 459	3 731 903	16.6	.3	X
1615	Discrete semiconductors, etc. ....	3 823	35 981 141	17 215 863	47.8	1.4	X
1616	Electronic connectors and other passive electronic parts .....	6 157	35 093 449	9 938 081	28.3	.8	X
1618	Electronic parts and equipment, n.e.c. ....	8 272	66 809 307	22 298 129	33.4	1.8	X
1650	Communication equipment and supplies .....	9 698	70 013 148	35 219 033	50.3	2.9	61.7
1651	Telephones .....	4 214	37 611 585	10 326 388	27.5	.9	X
1652	Other electronic communication equipment .....	7 040	52 755 714	19 648 994	37.2	1.6	X
1653	Other electrical communication equipment .....	2 117	14 810 001	5 224 670	35.3	.4	X
1700	Hardware .....	19 326	75 801 618	26 903 812	35.5	2.2	32.0
1711	Hand tools (including power driven) .....	11 769	47 944 490	6 803 675	14.2	.6	X
1712	Bolts, nuts, rivets, and fasteners .....	11 149	39 773 643	13 356 592	33.6	1.1	X
1713	Cutlery .....	7 402	26 900 256	6 515 440	24.2	.5	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	10 025	42 206 200	12 547 810	29.7	1.0	36.4
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	3 932	17 703 761	1 510 341	8.5	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	5 719	20 428 864	2 629 554	12.9	.2	X
1813	Plumbing fixtures .....	3 007	16 369 616	2 654 102	16.2	.2	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	2 254	11 824 361	1 154 404	9.8	.1	X
1815	Boilers, radiators, and convectors .....	1 781	6 192 104	801 144	12.9	.1	X
1818	Other plumbing and heating equipment and supplies .....	4 633	20 205 998	3 668 486	18.2	.3	X
1900	Warm air heating and air-conditioning equipment and supplies .....	8 065	31 310 895	13 094 529	41.8	1.1	44.1
1911	Furnaces (warm air) .....	4 564	16 887 390	2 166 341	12.8	.2	X
1912	Central air-conditioning (residential and commercial) .....	4 775	17 127 997	4 539 616	26.5	.4	X
1914	Heat pumps (residential and commercial) .....	3 338	13 725 066	1 052 489	7.7	.1	X
1916	Air cleaning and filtration systems .....	3 963	12 733 619	1 189 516	9.3	.1	X
1917	Compressors for air-conditioners .....	3 915	13 635 634	863 601	6.3	.1	X
1918	Condensing units for air-conditioners .....	3 167	13 752 401	852 033	6.2	.1	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	4 142	14 697 808	2 351 432	16.0	.2	X
2000	Refrigeration equipment and supplies .....	4 088	10 531 984	3 719 897	35.3	.3	56.7
2011	Commercial refrigerators (reach-in and walk-in) .....	1 512	3 711 230	604 873	16.3	.1	X
2012	Unit coolers for commercial refrigerators .....	838	1 844 478	177 247	9.6	Z	X
2013	Condensing units for commercial refrigerators .....	1 662	3 381 932	300 346	8.9	Z	X
2014	Refrigerants .....	2 755	6 161 880	816 523	13.3	.1	X
2015	Other refrigeration equipment and supplies .....	3 107	7 780 465	1 812 125	23.3	.1	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	7 533	42 408 712	24 932 634	58.8	2.1	49.8
2111	New off-highway wheel and track-laying tractors .....	1 911	15 926 298	4 118 557	25.9	.3	X
2112	New power cranes, draglines, and shovels .....	905	8 954 800	1 324 944	14.8	.1	X
2113	New mixers, pavers, and related equipment .....	1 046	11 020 922	649 279	5.9	.1	X
2114	New tractor shovel loaders .....	1 512	13 213 647	2 033 261	15.4	.2	X
2115	New graders, rollers, and off-highway trucks .....	1 905	17 962 951	1 549 930	8.6	.1	X
2116	New mining machinery .....	853	7 082 937	1 200 671	17.0	.1	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	4 323	28 327 028	8 941 362	31.6	.7	X
2118	Used construction and mining machinery and equipment .....	4 253	28 545 420	4 888 557	17.1	.4	X
2200	Farm machinery, equipment, and parts .....	10 484	39 744 227	23 183 352	58.3	1.9	50.0
2211	New tractors (farm) .....	5 825	26 548 913	5 884 758	22.2	.5	X
2212	New harvesting machinery .....	4 549	19 961 681	2 876 817	14.4	.2	X
2213	New land preparation, planting, and cultivating machinery .....	4 182	19 439 042	1 700 462	8.7	.1	X
2214	New dairy farm and barn equipment .....	1 103	3 318 734	395 079	11.9	Z	X
2215	New irrigation equipment .....	1 701	5 795 895	2 265 896	39.1	.2	X
2216	Other new farm machinery and equipment .....	6 115	22 935 922	4 021 541	17.5	.3	X
2218	Used farm machinery and equipment .....	6 794	25 379 875	5 822 616	22.9	.5	X
2220	Garden machinery, equipment, and parts .....	5 399	27 918 876	4 418 813	15.8	.4	41.3
2221	New power lawn mowers .....	3 865	22 390 862	1 749 523	7.8	.1	X
2222	Other new lawn and garden machinery and equipment .....	3 147	18 446 982	2 258 102	12.2	.2	X
2223	Used garden machinery and equipment .....	2 978	14 057 242	369 413	2.6	Z	X
2230	Food-processing machinery, equipment, and parts .....	1 618	4 526 609	2 687 333	59.4	.2	68.1
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	991	2 907 835	1 648 560	56.7	.1	X
2232	New packing, packaging, and bottling equipment .....	670	1 916 210	754 733	39.4	.1	X
2233	Used food-processing machinery and equipment .....	640	1 391 918	284 009	20.4	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	4 381	13 182 008	3 365 540	25.5	.3	53.8
2311	Pumps .....	3 554	10 945 652	1 664 899	15.2	.1	X
2312	Motors .....	2 319	7 022 768	743 034	10.6	.1	X
2313	Parts for pumps and motors .....	2 887	7 669 833	956 334	12.5	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421</b>	<b>Wholesale trade, durable goods—Con.</b>						
2320	General-purpose industrial machinery, equipment, and parts .....	17 736	83 490 694	27 903 173	33.4	2.3	28.5
2321	New pumps, compressors (air or gas), and equipment .....	6 864	36 744 582	6 074 630	16.5	.5	X
2323	New diesel engines (excluding automotive) .....	806	6 992 373	1 593 129	22.8	.1	X
2326	New controlling, recording, and indicating instruments and access .....	4 699	29 700 146	3 245 841	10.9	.3	X
2327	All other new general-purpose industrial machinery and equipment .....	9 223	48 278 528	14 343 616	29.7	1.2	X
2328	Used general-purpose industrial machinery and equipment .....	3 667	16 056 236	2 254 944	14.0	.2	X
2330	Metalworking machinery, equipment, and parts .....	5 726	23 923 437	13 516 284	56.5	1.1	X
2340	Materials handling machinery, equipment, and parts .....	8 846	34 732 021	13 328 058	38.4	1.1	40.3
2341	New conveying equipment .....	3 726	14 703 348	3 600 171	24.5	.3	X
2342	New hoists, cranes, and monorails .....	2 840	10 600 268	1 505 008	14.2	.1	X
2343	New forklift trucks .....	2 372	14 028 030	5 280 077	37.6	.4	X
2344	New industrial trucks and tractors .....	505	2 165 713	389 636	18.0	Z	X
2345	Used materials handling machinery, equipment, and parts .....	3 819	13 161 649	2 534 468	19.3	.2	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	3 833	12 671 907	7 507 708	59.2	.6	52.5
2351	New oil refining and pipeline machinery, equipment, and supplies .....	1 601	5 903 978	2 269 846	38.4	.2	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) .....	2 298	7 793 133	4 076 263	52.3	.3	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	1 208	2 555 489	1 110 100	43.4	.1	X
2360	Other industrial machinery, equipment, and parts .....	7 438	25 453 076	18 066 494	71.0	1.5	62.6
2361	New metal smelting and refining machinery, and equipment .....	184	494 011	113 286	22.9	Z	X
2362	New power plant machinery (excluding electrical) .....	368	1 314 552	398 365	30.3	Z	X
2363	New printing trades machinery, equipment, and supplies .....	1 635	6 078 347	4 598 926	75.7	.4	X
2364	New textile and sewing machinery and equipment .....	709	3 162 438	2 560 199	81.0	.2	X
2365	New woodworking machinery .....	712	2 149 006	1 267 955	59.0	.1	X
2366	Other new industrial machinery and equipment .....	3 675	12 481 785	7 668 194	61.4	.6	X
2367	Used industrial machinery and equipment .....	1 903	5 683 432	1 430 019	25.2	.1	X
2370	Mechanical power transmission supplies .....	4 296	14 348 279	7 467 428	52.0	.6	52.1
2371	Bearings and bushings .....	3 680	12 361 093	4 008 572	32.4	.3	X
2372	Other mechanical power transmission supplies .....	3 420	9 767 374	3 456 693	35.4	.3	X
2380	Industrial valves and fittings (except fluid-power) .....	4 176	14 546 338	5 418 752	37.3	.4	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	3 934	12 414 487	2 073 172	16.7	.2	69.7
2391	Hydraulic valves .....	2 901	9 242 277	1 002 953	10.9	.1	X
2392	Pneumatic valves .....	2 935	9 223 608	1 069 525	11.6	.1	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	3 331	12 255 630	1 914 422	15.6	.2	63.0
2411	Hydraulic cylinders and rotary actuators .....	2 491	9 423 237	1 119 349	11.9	.1	X
2412	Pneumatic cylinders and rotary actuators .....	2 139	7 677 212	794 129	10.3	.1	X
2420	Hydraulic and pneumatic connectors and assemblies .....	3 979	12 571 150	2 073 368	16.5	.2	70.1
2421	Hydraulic and pneumatic connectors .....	3 381	10 974 926	1 057 018	9.6	.1	X
2422	Hydraulic and pneumatic assemblies .....	2 808	9 230 994	1 016 287	11.0	.1	X
2430	Fluid-power filters, components, accessories, and parts .....	4 551	15 047 169	2 200 857	14.6	.2	61.5
2431	Filters .....	3 370	11 196 865	981 611	8.8	.1	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	3 117	10 446 841	1 219 155	11.7	.1	X
2440	Welding supplies (excluding gases) .....	2 752	6 111 260	3 035 770	49.7	.3	X
2450	Industrial containers and supplies .....	3 253	11 700 540	5 097 010	43.6	.4	35.7
2451	New and reconditioned drums and barrels .....	677	1 594 654	584 403	36.6	Z	X
2452	Bottles and bottlers' supplies .....	577	3 205 991	1 883 636	58.8	.2	X
2454	Other industrial containers and supplies .....	2 403	8 534 946	2 575 062	30.2	.2	X
2460	Other industrial supplies .....	10 342	32 391 567	11 093 784	34.2	.9	38.9
2461	Printing and duplicating inks .....	843	2 122 238	303 960	14.3	Z	X
2462	Abrasives and abrasive materials .....	4 329	13 647 057	1 855 598	13.6	.2	X
2463	Nylon, polyester, and synthetic rubber .....	1 474	3 235 007	570 248	17.6	Z	X
2464	Mechanical rubber goods .....	2 531	6 009 728	1 271 225	21.2	.1	X
2465	Strapping and tape .....	2 123	7 575 945	784 478	10.4	.1	X
2466	Industrial supplies, n.e.c. ....	5 748	18 201 805	6 280 415	34.5	.5	X
2500	Beauty and barber equipment and supplies .....	1 265	2 055 562	1 974 454	96.1	.2	68.1
2511	Equipment (furniture, dryers, etc.) .....	816	1 292 316	202 942	15.7	Z	X
2512	Supplies (combs, curlers, shampoos, etc.) .....	1 210	1 910 040	1 768 807	92.6	.1	X
2520	Custodial (janitors') equipment and supplies .....	2 687	5 342 324	3 196 687	59.8	.3	39.7
2521	Custodial equipment—power equipment .....	1 681	3 097 555	440 391	14.2	Z	X
2522	Custodial equipment—non-power equipment .....	1 318	2 525 401	276 981	11.0	Z	X
2523	Custodial supplies .....	2 424	4 728 977	2 445 569	51.7	.2	X
2530	Laundry and dry-cleaning equipment and supplies .....	821	2 350 519	1 723 291	73.3	.1	X
2540	Other service establishment equipment and supplies .....	2 278	3 689 510	3 147 841	85.3	.3	54.3
2541	Undertakers' equipment and supplies .....	481	577 219	561 351	97.3	Z	X
2542	Service establishment equipment and supplies, n.e.c. ....	1 807	3 088 537	2 581 174	83.6	.2	X
2600	Aircraft and aeronautical equipment and supplies .....	2 305	15 623 321	11 978 596	76.7	1.0	52.2
2611	New aircraft .....	196	1 734 947	887 042	51.1	.1	X
2612	New aircraft engines and engine parts .....	529	4 368 283	1 838 378	42.1	.2	X
2613	Other new aircraft equipment and supplies .....	1 085	7 475 551	4 440 368	59.4	.4	X
2614	Used aircraft and aeronautical equipment and supplies .....	1 486	7 752 015	4 561 832	58.8	.4	X
2620	Marine machinery, equipment, and supplies .....	1 116	5 965 803	2 444 944	41.0	.2	32.0
2621	New ships and boats (excluding pleasure boats) .....	76	324 152	132 652	40.9	Z	X
2622	New marine propulsion machinery and equipment .....	329	1 266 126	703 565	55.6	.1	X
2623	New marine supplies .....	690	2 070 757	1 338 766	64.7	.1	X
2624	Used marine machinery, equipment, and supplies .....	207	573 334	178 990	31.2	Z	X
2630	Other transportation equipment and supplies .....	788	5 233 074	1 815 560	34.7	.1	16.2
2631	New transportation equipment (excluding automotive) .....	526	3 824 350	1 321 662	34.6	.1	X
2632	Used transportation equipment (excluding automotive) .....	304	1 495 288	406 385	27.2	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421</b>	<b>Wholesale trade, durable goods—Con.</b>						
2700	Sporting and recreational goods and supplies .....	6 373	27 355 319	16 762 716	61.3	1.4	40.9
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories .....	792	4 616 799	3 318 629	71.9	.3	X
2712	Bicycles and bicycle tires and tubes .....	448	2 540 386	1 345 224	53.0	.1	X
2713	Billiards, pool, bowling equipment, and accessories .....	521	1 712 668	1 163 039	67.9	.1	X
2714	Camping and fishing equipment and accessories .....	922	7 148 623	1 713 260	24.0	.1	X
2715	Athletic equipment and accessories .....	1 595	6 332 418	3 702 569	58.5	.3	X
2716	Skiing equipment .....	196	1 255 027	631 343	50.3	.1	X
2717	Marine pleasure craft, equipment, and accessories .....	629	3 341 179	1 166 936	34.9	.1	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	1 635	7 650 756	3 539 861	46.3	.3	X
2800	Toys and hobby goods and supplies .....	3 838	20 847 138	15 884 174	76.2	1.3	54.7
2811	Video games and cartridges .....	395	5 981 967	3 761 029	62.9	.3	X
2812	Other toys and games (including fireworks and children's vehicles) .....	1 596	11 390 549	9 138 262	80.2	.8	X
2813	Crafts and craft supplies .....	1 377	3 374 174	993 816	29.5	.1	X
2814	Other hobby goods and accessories .....	1 221	3 745 418	1 939 326	51.8	.2	X
2900	Ferrous metal scrap .....	5 322	39 879 954	15 741 871	39.5	1.3	43.8
2911	Prepared ferrous metal scrap (processed by this establishment) .....	3 279	18 993 421	9 353 828	49.2	.8	X
2912	Prepared ferrous metal scrap (not processed by this establishment) .....	2 177	13 179 533	5 620 911	42.6	.5	X
2913	Unprepared ferrous metal scrap including bimetal cans .....	1 412	5 187 284	651 298	12.6	.1	X
2920	Nonferrous metal scrap .....	5 535	34 434 561	12 606 353	36.6	1.0	43.0
2921	Aluminum scrap .....	5 049	25 132 737	6 603 140	26.3	.5	X
2922	Copper and copper alloy scrap .....	3 886	24 313 921	3 370 423	13.9	.3	X
2923	Lead scrap .....	1 453	10 877 600	294 347	2.7	.3	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals) .....	2 598	16 814 349	2 304 826	13.7	.2	X
2930	Recyclable paper and paperboard .....	2 351	8 272 747	5 218 947	63.1	.4	X
2940	Recyclable materials, except metal .....	2 518	5 879 119	2 703 548	46.0	.2	67.9
2941	Wiping cloths, waste rags, and textile waste .....	515	1 023 614	858 583	83.9	.1	X
2943	Recyclable plastics .....	1 336	3 856 726	875 971	22.7	.1	X
2944	Recyclable glass .....	914	2 637 610	292 974	11.1	.1	X
2945	Other recyclable materials (including rubber and bones) .....	761	1 174 356	670 018	57.1	.1	X
3000	Jewelry, diamonds, gem stones, and watches .....	7 193	22 662 103	20 825 761	91.9	1.7	63.0
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location .....	2 912	10 474 986	7 332 081	70.0	.6	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location .....	2 003	4 199 247	1 583 650	37.7	.1	X
3013	Diamonds, diamond jewelry, gem stones, and pearl jewelry where lapidary work was performed at this location .....	1 096	2 819 228	1 617 562	57.4	.1	X
3014	Watches, clocks, and watch movements and cases .....	1 674	6 209 114	3 934 309	63.4	.3	X
3015	Karat gold jewelry (rings, necklaces, etc.) .....	1 715	5 689 580	3 229 261	56.8	.3	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	2 778	4 964 021	3 099 128	62.4	.3	X
3030	Precious metals—gold, silver, and platinum including precious metal coins .....	873	23 081 359	9 068 554	39.3	.7	X
3100	Musical instruments and supplies .....	543	2 307 793	2 138 886	92.7	.2	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	2 314	24 976 935	10 656 305	42.7	.9	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	1 598	12 645 761	7 787 561	61.6	.6	X
3140	Prerecorded video tapes .....	3 407	12 833 833	7 919 664	61.7	.7	X
3150	Other durable goods .....	2 434	4 981 203	4 194 766	84.2	.3	68.8
3151	Coin-operated games .....	284	972 038	817 321	84.1	.1	X
3152	Luggage .....	335	980 970	880 630	89.8	.1	X
3153	Works of art .....	339	312 012	238 284	76.4	.2	X
3154	Other durable goods, n.e.c. .....	1 699	2 894 527	2 256 546	78.0	.2	X
3160	Fire extinguishers and fire safety equipment .....	1 030	1 135 501	848 698	74.7	.1	X
3200	Printing and writing paper .....	1 575	4 354 181	363 892	8.4	Z	12.5
3211	Roll newsprint and rotogravure paper .....	17	32 467	3 451	10.6	Z	X
3212	Fine roll paper .....	220	888 641	35 810	4.0	Z	X
3213	Other printing and writing paper .....	1 177	3 022 588	271 481	9.0	Z	X
3300	Stationery, office supplies and greeting cards .....	3 124	8 950 707	1 195 327	13.4	.1	8.0
3311	Business forms .....	1 041	2 451 968	115 457	4.7	Z	X
3312	Stationery, photocopy paper, and typing paper .....	1 234	2 920 795	149 230	5.1	Z	X
3313	Inked ribbons, carbon paper, pens and pencils .....	1 189	3 255 135	216 960	6.7	Z	X
3314	Toner and cartridges .....	1 763	4 288 471	257 364	6.0	Z	X
3315	Greeting cards .....	195	541 964	26 509	4.9	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	1 575	4 637 016	369 502	8.0	Z	X
3400	Industrial and personal services paper and plastics .....	1 849	4 699 989	707 829	15.1	.1	23.6
3411	Paperboard and boxboard boxes .....	877	1 829 110	152 408	8.3	Z	X
3412	Paper dishes, cups, and napkins .....	651	1 864 614	139 486	7.5	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	746	1 993 490	134 898	6.8	Z	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	557	1 424 960	101 966	7.2	Z	X
3415	Other industrial and personal service paper .....	446	930 727	132 376	14.2	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	914	4 485 030	539 368	12.0	Z	33.9
3511	Prescription drugs .....	156	1 170 770	123 037	10.5	Z	X
3512	Nonprescription pharmaceuticals .....	210	975 226	61 990	6.4	Z	X
3513	Cosmetics .....	151	342 778	22 607	6.6	Z	X
3514	Perfumes .....	43	168 523	25 513	15.1	Z	X
3515	Other toiletries and druggists' sundries .....	376	2 334 543	214 594	9.2	Z	X
3600	Piece goods, knit and woven .....	294	3 949 187	310 036	7.9	Z	1.8
3611	Goods purchased grey and finished on contract .....	7	12 835	1 021	8.0	Z	X
3612	Cotton (including blends) .....	35	144 272	12 261	8.5	Z	X
3613	Synthetics (excluding synthetic knits) .....	27	121 744	9 040	7.4	Z	X
3614	Knit fabrics, n.e.c. (including double knit) .....	27	107 651	10 158	9.4	Z	X
3615	Woolen and worsted piece goods .....	31	104 570	4 520	4.3	Z	X
3616	Other piece goods .....	28	71 750	4 437	6.2	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	257	436 609	45 090	10.3	Z	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
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<b>421</b>	<b>Wholesale trade, durable goods—Con.</b>						
3800	Men's and boys' wear.....	737	3 810 758	298 159	7.8	Z	11.3
3811	Men's and boys' suits, coats, and formal wear.....	102	503 613	46 198	9.2	Z	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans.....	263	927 709	41 473	4.5	Z	X
3813	Men's and boys' underwear and nightwear.....	49	309 991	3 661	1.2	Z	X
3814	Men's and boys' work clothing and uniforms.....	87	620 817	89 025	14.3	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)....	380	2 117 446	95 394	4.5	Z	X
3900	Women's and children's wear.....	578	2 852 167	189 465	6.6	Z	11.2
3911	Infants' and children's wear (to size 6X).....	231	1 676 479	35 497	2.1	Z	X
3912	Women's misses', and girls' dresses and blouses.....	151	663 281	48 758	7.4	Z	X
3913	Women's, misses', and girls' suits and coats.....	107	326 995	11 331	3.5	Z	X
3914	Women's and misses' outerwear.....	179	441 324	13 411	3.0	Z	X
3915	Women's and misses' underwear and sleepwear.....	88	495 548	24 490	4.9	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)..	138	479 087	33 592	7.0	Z	X
4000	Footwear.....	358	1 753 483	163 712	9.3	Z	15.8
4011	All athletic footwear.....	172	1 031 578	108 980	10.6	Z	X
4012	Infants' footwear.....	30	217 512	3 895	1.8	Z	X
4013	Other women's, misses', and girls' footwear.....	52	271 174	15 225	5.6	Z	X
4014	Other men's and boy's footwear.....	129	881 317	30 350	3.4	Z	X
4015	Shoe accessories.....	7	28 756	539	1.9	Z	X
4100	Frozen foods (packaged).....	148	1 885 455	112 487	6.0	Z	1.4
4114	Fruits and fruit juices (frozen).....	7	27 315	21 578	79.0	Z	X
4115	Meat (frozen packaged).....	8	204 180	72 959	35.7	Z	X
4200	Dairy products (excluding dried or canned).....	15	302 299	21 868	7.2	Z	X
4300	Poultry and poultry products.....	16	132 691	16 235	12.2	Z	X
4400	Confectionery.....	65	321 556	32 043	10.0	Z	11.2
4411	Candy.....	46	130 328	20 085	15.4	Z	X
4412	Chewing gum.....	33	105 586	1 879	1.8	Z	X
4414	Chips and popcorn.....	6	10 737	1 465	13.6	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged).....	67	100 259	2 636	2.6	Z	X
4600	Meat and meat products (fresh and unpackage).....	34	483 096	231 539	47.9	Z	70.8
4611	Beef (not killed on location).....	21	399 432	128 357	32.1	Z	X
4614	Pork (not killed on location).....	16	355 239	84 559	23.8	Z	X
4700	Fresh fruits and vegetables.....	96	1 335 008	27 004	2.0	Z	X
4800	Coffee, tea, and spices.....	101	186 729	41 818	22.4	Z	60.6
4811	Coffee.....	23	67 152	5 380	8.0	Z	X
4812	Tea.....	18	88 109	16 119	18.3	Z	X
4813	Spices.....	25	105 340	18 804	17.9	Z	X
4820	Bread and baked goods.....	21	91 898	8 155	8.9	Z	53.1
4822	Cookies, cakes, and other baked goods.....	15	55 353	3 823	6.9	Z	X
4830	Canned foods.....	183	1 948 437	98 762	5.1	Z	4.0
4831	Canned and bottled fruits, vegetables, and juices.....	21	111 973	5 672	5.1	Z	X
4836	Other canned foods.....	7	24 779	3 334	13.5	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.).....	41	493 157	53 247	10.8	Z	X
4850	Soft drinks and bottled water.....	124	1 437 431	20 019	1.4	Z	3.9
4851	Soft drinks, packaged.....	11	66 205	6 323	9.6	Z	X
4852	Soft drinks, pre and post mix bulk.....	8	28 914	1 144	4.0	Z	X
4853	Bottled water.....	10	30 140	1 047	3.5	Z	X
4860	Other grocery specialties.....	307	13 970 860	2 017 271	14.4	Z	2.1
4862	Breakfast cereals.....	17	61 591	1 923	3.1	Z	X
4865	Pickles, preserves, jellies, jams, and sauces.....	13	136 400	22 317	16.4	Z	X
4867	Pet foods.....	22	91 523	3 305	3.6	Z	X
4868	Grocery specialties, n.e.c.....	68	857 216	154 204	18.0	Z	X
4900	Grain and beans.....	55	954 335	197 271	20.7	Z	X
5000	Cattle, hogs, sheep, and goats.....	6	180 191	21 316	11.8	Z	X
5100	Hides, skins, and pelts.....	11	13 616	4 452	32.7	Z	X
5140	Other farm products, inedible.....	34	134 383	35 997	26.8	Z	74.8
5143	Farm products, n.e.c.....	32	131 147	35 755	27.3	Z	X
5300	Plastics materials and basic shapes.....	3 430	21 030 629	1 412 718	6.7	.1	2.9
5311	Plastic pipes, rods, tubes, and shapes.....	1 858	10 690 581	647 071	6.1	.1	X
5312	High pressure laminates.....	98	613 730	73 317	11.9	Z	X
5313	Plastics raw materials.....	462	3 652 961	220 698	6.0	Z	X
5314	Other plastics materials and basic shapes.....	957	4 326 944	254 978	5.9	Z	X
5320	Industrial gases (welding, etc.).....	1 772	3 612 398	953 453	26.4	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum).....	6 883	39 228 168	4 452 975	11.4	.4	4.7
5331	Gasses, compressed and liquified, except L.P.....	355	1 569 372	96 258	6.1	Z	X
5332	Alkalies and chlorine.....	694	1 668 792	79 518	4.8	Z	X
5334	Organic fibers.....	374	735 680	44 926	6.1	Z	X
5335	Detergents and soaps.....	1 564	14 847 124	1 038 814	7.0	.1	X
5336	Sanitation chemicals, polishes, and waxes.....	1 274	13 644 516	932 115	6.8	.1	X
5338	Wood chemicals, naval stores, and gum.....	34	194 328	15 201	7.8	Z	X
5341	Insecticides, nonagricultural.....	674	1 955 126	48 115	2.5	Z	X
5342	Adhesives, sealants, and glues.....	2 393	20 007 187	1 053 386	5.3	.1	X
5343	Explosives.....	8	96 230	285	.3	Z	X
5344	Other chemicals and allied products.....	1 780	11 680 794	842 423	7.2	.1	X
5400	Petroleum products.....	1 978	20 786 637	1 028 755	4.9	.1	1.8
5411	Aviation gasoline.....	11	236 394	25 398	10.7	Z	X
5412	Motor gasoline.....	65	162 755	15 134	9.3	Z	X
5414	Jet fuel (naphtha or kerosine type).....	26	134 489	22 796	17.0	Z	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil).....	22	1 297 719	8 866	.7	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating).....	30	1 167 436	1 181	.1	Z	X
5418	Lubricating oil and greases.....	1 376	4 674 045	179 228	3.8	Z	X
5420	Liquified petroleum gases (excluding natural gas).....	115	1 407 254	322 340	22.9	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421</b>	<b>Wholesale trade, durable goods—Con.</b>						
5500	Crude oil .....	16	16 963	310	1.8	Z	X
5600	Beer and ale.....	6	27 802	1 522	5.5	Z	X
5700	Wines and distilled alcoholic beverages .....	18	39 878	4 471	11.2	Z	28.9
5712	Distilled liquor (including premixed alcoholic drinks).....	8	21 118	4 245	20.1	Z	X
5800	Farm supplies .....	1 832	9 442 458	916 282	9.7	.1	6.2
5811	Hay, straw, and alfalfa .....	143	2 399 698	75 173	3.1	Z	X
5812	Feeds (poultry and livestock) not mixed on location .....	411	2 618 666	142 950	5.5	Z	X
5813	Prepared feeds (poultry and livestock) mixed on location .....	134	1 530 842	109 909	7.2	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners.....	211	799 196	39 047	4.9	Z	X
5815	Insecticides, fungicides, and pesticides .....	270	895 936	53 191	5.9	Z	X
5816	Other agricultural chemicals and fertilizers.....	529	1 778 626	208 979	11.7	Z	X
5817	Seeds and bulbs .....	421	1 435 639	53 724	3.7	Z	X
5818	Other farm supplies (including harness and saddlery equipment) .....	506	1 583 013	192 656	12.2	Z	X
5900	Tobacco and tobacco products .....	26	70 950	7 681	10.8	Z	X
6000	Paint, paint supplies, and wallpaper .....	2 791	16 917 389	1 318 946	7.8	.1	1.4
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers).....	1 377	7 583 692	555 692	7.3	Z	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) .....	107	209 964	8 682	4.1	Z	X
6014	Paint supplies .....	401	4 369 724	522 299	12.0	Z	X
6015	Wallpaper .....	159	551 447	49 840	9.0	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	679	4 060 326	425 071	10.5	Z	6.0
6101	Books .....	258	3 400 352	354 705	10.4	Z	X
6102	Other periodicals, newspapers, and miscellaneous printed materials .....	142	430 725	51 503	12.0	Z	X
6110	Flowers and florists' supplies .....	262	1 209 145	88 133	7.3	Z	X
6120	Art goods (including novelties and souvenirs) .....	810	1 674 277	251 457	15.0	Z	24.4
6121	Art materials .....	130	282 996	40 278	14.2	Z	X
6122	Novelties and souvenirs .....	599	1 143 408	190 113	16.6	Z	X
6130	Textile bags, bagging, and burlap .....	55	138 348	18 787	13.6	Z	X
6150	Nondurable goods, n.e.c. ....	398	2 847 619	303 163	10.6	Z	X
9700	Service receipts and labor charges (including installed parts) .....	45 101	207 725 607	24 443 172	11.8	2.0	64.9
9701	Labor charges for repair work .....	37 475	169 794 552	12 688 037	7.5	1.0	X
9702	Parts installed in repair work .....	27 623	129 077 229	7 588 446	5.9	.6	X
9703	Other service receipts and labor charges—Specify .....	12 136	61 997 425	4 149 187	6.7	.3	X
9720	Receipts for service contracts .....	8 603	41 496 723	3 958 956	9.5	.3	X
9730	Advertising specialties (paper novelties, etc.) .....	200	306 401	41 027	13.4	Z	X
9740	Receipts for installing equipment .....	6 193	26 621 202	1 620 038	6.1	.1	X
9750	Reconditioning of drums or barrels .....	51	83 158	24 740	29.8	Z	X
9810	Miscellaneous commodities .....	10 402	72 118 008	6 486 955	9.0	.5	X
9830	Flight training and charter service .....	41	717 113	42 184	5.9	Z	51.5
9831	Flight training .....	19	397 155	7 329	1.8	Z	X
9832	Charter services .....	24	513 992	32 919	6.4	Z	X
9910	Receipts from Commodity Credit Corporation .....	6	25 404	3 994	15.7	Z	X
9930	Sales of integrated systems which you wrote or modified software .....	696	7 454 910	358 078	4.8	Z	X
9940	Rental and leasing receipts .....	13 286	65 825 753	5 263 806	8.0	.4	15.6
9941	Computer rental and leasing receipts .....	730	3 913 597	234 686	6.0	Z	X
9942	Photocopying machine rental .....	2 968	11 322 374	547 017	4.8	Z	X
9943	Other office machine rental receipts .....	1 561	5 532 937	221 680	4.0	Z	X
9944	Other rental receipts .....	1 863	9 101 111	834 563	9.2	.1	X
9950	Construction receipts .....	235	522 358	80 946	15.5	Z	X
9960	Custom software (designed to customer specifications) .....	1 043	3 921 617	283 861	7.2	Z	X
9970	Receipts for printing or photocopying performed at this establishment .....	76	428 975	29 727	6.9	Z	X
9980	Receipts for machine shop job work .....	547	2 543 703	63 824	2.5	Z	X
<b>4211</b>	<b>Motor vehicle &amp; motor vehicle parts &amp; supplies whole</b> .....	<b>'26 093</b>	<b>X</b>	<b>'166 674 187</b>	<b>X</b>	<b>100.0</b>	<b>83.2</b>
0100	New and used automobiles, motorcycles, etc.....	5 474	83 287 731	71 563 495	85.9	42.9	72.8
0111	New automobiles.....	548	67 548 459	58 738 194	87.0	35.2	X
0112	Used automobiles .....	4 823	20 536 822	9 249 490	45.0	5.5	X
0113	Motorcycles .....	444	4 500 323	1 182 012	26.3	.7	X
0114	Motorscooters, mopeds, snowmobiles, and utility trailers .....	326	9 637 470	2 393 680	24.8	1.4	X
0120	Buses, campers, and motor homes .....	783	9 039 933	2 176 125	24.1	1.3	80.8
0121	Buses .....	508	4 281 638	1 855 604	43.3	1.1	X
0122	Motor homes, car trailers, and campers .....	314	4 989 774	320 520	6.4	.2	X
0130	Light trucks and vans (14,000 lb or less) .....	2 360	42 941 366	11 227 600	26.1	6.7	72.6
0131	New light trucks .....	562	34 456 797	7 817 464	22.7	4.7	X
0132	Used light trucks .....	1 940	15 962 971	1 533 331	9.6	.9	X
0133	Vans and cargo vans (new and used) .....	1 019	29 701 948	1 876 797	6.3	1.1	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	1 636	20 918 949	4 014 819	19.2	2.4	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	2 679	26 060 600	15 720 575	60.3	9.4	78.1
0151	New heavy trucks (one piece) .....	1 124	13 744 557	4 311 855	31.4	2.6	X
0152	New heavy truck tractors .....	975	14 071 019	5 293 146	37.6	3.2	X
0153	New truck trailers .....	638	6 478 050	1 288 313	19.9	.8	X
0154	New truck bodies .....	354	2 693 766	259 395	9.6	.2	X
0155	Used heavy trucks, tractors, and trailers.....	2 269	22 798 707	4 567 275	20.0	2.7	X
0200	New and rebuilt automotive parts and supplies .....	14 414	94 153 270	42 855 762	45.5	25.7	25.8
0211	Batteries .....	4 557	24 028 372	2 350 938	9.8	1.4	X
0212	Engines (complete).....	3 115	17 262 868	1 141 288	6.6	.7	X
0213	Electrical engine parts (including ignition parts).....	4 778	29 930 774	6 211 503	20.8	3.7	X
0214	Brake parts (including fluid and all disk and drum parts) .....	5 697	31 420 105	3 543 759	11.3	2.1	X
0215	Exhaust system parts .....	3 905	22 061 710	1 036 864	4.7	.6	X
0216	Glass .....	1 710	12 209 297	568 015	4.7	.3	X
0217	Hoses, belts, gaskets, and wiper blades .....	4 509	25 901 366	1 422 593	5.5	.9	X
0218	Filters (oil, air, gas, and transmission).....	4 580	27 120 424	1 535 879	5.7	.9	X
0219	Engine parts, except electrical .....	5 136	31 410 685	3 706 911	11.8	2.2	X
0221	Body parts and repair materials .....	4 273	25 038 550	3 179 396	12.7	1.9	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4211</b>	<b>Motor vehicle &amp; motor vehicle parts &amp; supplies whsle—Con.</b>						
0200	New and rebuilt automotive parts and supplies—Con.						
0222	Suspension parts (shocks, struts, balljoints, etc.)	4 736	27 325 201	1 860 443	6.8	1.1	X
0223	Parts, n.e.c.	4 896	54 138 435	11 110 068	20.5	6.7	X
0224	Accessories	5 720	34 313 116	5 188 110	15.1	3.1	X
0240	Used automotive parts, accessories, and equipment	8 097	9 412 585	4 976 880	52.9	3.0	X
0250	Petroleum products marketing equipment	807	1 990 652	936 028	47.0	.6	X
0300	Tires and tubes	3 442	10 076 517	6 449 951	64.0	3.9	64.0
0311	New tires and tubes	2 165	8 306 827	5 667 816	68.2	3.4	X
0312	Recapped and used tires and repair materials	2 114	3 953 916	782 117	19.8	.5	X
0400	Household and lawn furniture	15	18 951	2 313	12.2	Z	X
0540	Other home furnishings	10	12 895	1 570	12.2	Z	X
0600	Lumber: rough, dressed, and finished	6	22 837	4 182	18.3	Z	51.3
0612	Treated lumber	6	22 837	4 182	18.3	Z	X
0730	Flat glass and other construction glass (excluding automotive)	28	72 947	8 620	11.8	Z	X
0740	Other construction materials	14	60 454	7 763	12.8	Z	79.2
0744	Construction materials, n.e.c. (including wire fence and construction paper)	8	44 783	5 598	12.5	Z	X
0900	Office equipment	6	10 734	998	9.3	Z	X
0920	New computer equipment	13	43 696	13 211	30.2	Z	.4
0921	Computers	11	40 513	12 894	31.8	Z	X
1100	Iron and steel products (semifinished)	7	4 376	716	16.4	Z	X
1120	Flat iron and steel products	163	197 856	19 956	10.1	Z	X
1140	Iron and steel wire and wire products	13	18 772	1 099	5.9	Z	X
1180	Stainless steel	6	4 307	275	6.4	Z	X
1200	Copper and brass	14	159 607	3 802	2.4	Z	X
1220	Aluminum shapes, forms, etc.	14	162 627	29 744	18.3	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	9	13 510	1 832	13.6	Z	X
1400	Electrical apparatus and equipment	169	526 395	44 176	8.4	Z	5.2
1413	Motors and generators (including motor-generator sets)	62	238 225	23 071	9.7	Z	X
1500	Electrical appliances, household	45	251 189	95 334	38.0	.1	64.8
1512	Radios, stereos, and CD players	15	192 850	88 074	45.7	.1	X
1600	Electronic parts and equipment, except communication	215	658 053	51 855	7.9	Z	X
1650	Communication equipment and supplies	13	74 213	7 059	9.5	Z	8.8
1651	Telephones	12	47 353	3 033	6.4	Z	X
1700	Hardware	254	963 747	74 676	7.7	Z	10.2
1711	Hand tools (including power driven)	168	691 691	49 172	7.1	Z	X
1712	Bolts, nuts, rivets, and fasteners	134	342 691	23 473	6.9	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	23	89 437	11 617	13.0	Z	31.3
1815	Boilers, radiators, and convectors	13	67 577	7 147	10.6	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	10	123 303	14 728	11.9	Z	82.5
1911	Furnaces (warm air)	6	22 338	5 162	23.1	Z	X
2000	Refrigeration equipment and supplies	18	193 040	20 251	10.5	Z	71.2
2015	Other refrigeration equipment and supplies	13	175 774	15 388	8.8	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	252	875 818	95 564	10.9	.1	8.6
2112	New power cranes, draglines, and shovels	21	91 061	4 820	5.3	Z	X
2113	New mixers, pavers, and related equipment	9	173 412	8 576	4.9	Z	X
2114	New tractor shovel loaders	63	126 876	1 744	1.4	Z	X
2115	New graders, rollers, and off-highway trucks	72	300 291	4 144	1.4	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	76	377 244	31 400	8.3	Z	X
2118	Used construction and mining machinery and equipment	97	362 192	18 084	5.0	Z	X
2200	Farm machinery, equipment, and parts	270	2 347 024	425 818	18.1	.3	1.3
2211	New tractors (farm)	16	158 944	54 705	34.4	Z	X
2213	New land preparation, planting, and cultivating machinery	16	1 185 057	77 945	6.6	Z	X
2214	New dairy farm and barn equipment	7	40 733	288	.7	Z	X
2216	Other new farm machinery and equipment	19	127 393	10 321	8.1	Z	X
2218	Used farm machinery and equipment	108	499 824	219 076	43.8	.1	X
2220	Garden machinery, equipment, and parts	143	381 031	14 845	3.9	Z	3.7
2222	Other new lawn and garden machinery and equipment	9	14 399	1 663	11.5	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	7	34 331	4 040	11.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts	414	1 820 116	194 107	10.7	.1	8.8
2321	New pumps, compressors (air or gas), and equipment	77	249 041	19 912	8.0	Z	X
2323	New diesel engines (excluding automotive)	92	424 004	72 710	17.1	Z	X
2326	New controlling, recording, and indicating instruments and access	166	565 471	36 423	6.4	Z	X
2327	All other new general-purpose industrial machinery and equipment	107	635 931	54 229	8.5	Z	X
2330	Metalworking machinery, equipment, and parts	10	33 046	3 646	11.0	Z	X
2340	Materials handling machinery, equipment, and parts	15	46 268	2 842	6.1	Z	52.9
2342	New hoists, cranes, and monorails	7	23 828	1 064	4.5	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	6	22 746	1 768	7.8	Z	X
2360	Other industrial machinery, equipment, and parts	17	106 553	10 727	10.1	Z	43.8
2366	Other new industrial machinery and equipment	13	94 694	9 597	10.1	Z	X
2367	Used industrial machinery and equipment	6	24 849	233	.9	Z	X
2370	Mechanical power transmission supplies	27	319 899	70 413	22.0	Z	32.8
2371	Bearings and bushings	17	273 559	49 543	18.1	Z	X
2372	Other mechanical power transmission supplies	21	272 278	20 870	7.7	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4211</b>	<b>Motor vehicle &amp; motor vehicle parts &amp; supplies whsle—Con.</b>						
2390	Hydraulic and pneumatic (fluid-power) valves .....	12	70 252	6 522	9.3	Z	55.9
2391	Hydraulic valves .....	12	70 252	4 542	6.5	Z	X
2392	Pneumatic valves .....	9	43 631	1 979	4.5	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	8	14 814	645	4.4	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	10	24 100	3 153	13.1	Z	83.2
2421	Hydraulic and pneumatic connectors .....	10	24 100	2 931	12.2	Z	X
2422	Hydraulic and pneumatic assemblies .....	7	10 857	222	2.0	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	23	53 331	3 393	6.4	Z	75.3
2431	Filters .....	15	42 172	2 985	7.1	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	10	18 513	368	2.0	Z	X
2440	Welding supplies (excluding gases) .....	7	9 292	1 147	12.3	Z	X
2450	Industrial containers and supplies .....	11	34 049	2 091	6.1	Z	X
2460	Other industrial supplies .....	29	65 763	8 806	13.4	Z	15.7
2465	Strapping and tape .....	12	9 705	26	.3	Z	X
2466	Industrial supplies, n.e.c. ....	27	64 491	8 654	13.4	Z	X
2540	Other service establishment equipment and supplies .....	8	44 815	11 662	26.0	Z	X
2600	Aircraft and aeronautical equipment and supplies .....	7	3 545	464	13.1	Z	X
2620	Marine machinery, equipment, and supplies .....	34	2 179 718	55 339	2.5	Z	.9
2622	New marine propulsion machinery and equipment .....	7	28 224	6 581	23.3	Z	X
2630	Other transportation equipment and supplies .....	13	164 856	13 299	8.1	Z	X
2700	Sporting and recreational goods and supplies .....	53	445 529	71 124	16.0	Z	41.3
2715	Athletic equipment and accessories .....	18	115 572	8 853	7.7	Z	X
2717	Marine pleasure craft, equipment, and accessories .....	9	238 430	41 282	17.3	Z	X
2900	Ferrous metal scrap .....	164	264 261	41 949	15.9	Z	37.0
2911	Prepared ferrous metal scrap (processed by this establishment) ..	53	55 983	21 430	38.3	Z	X
2912	Prepared ferrous metal scrap (not processed by this establishment) ..	69	33 510	7 286	21.7	Z	X
2913	Unprepared ferrous metal scrap including bimetal cans .....	39	147 493	11 147	7.6	Z	X
2920	Nonferrous metal scrap .....	51	36 892	3 818	10.3	Z	74.4
2921	Aluminum scrap .....	49	36 532	2 170	5.9	Z	X
2922	Copper and copper alloy scrap .....	32	29 952	1 547	5.2	Z	X
2923	Lead scrap .....	15	1 703	44	2.6	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals) .....	7	585	55	9.4	Z	X
2930	Recyclable paper and paperboard .....	8	18 258	2 286	12.5	Z	X
2940	Recyclable materials, except metal .....	8	29 457	313	1.1	Z	71.3
2943	Recyclable plastics .....	6	6 478	122	1.9	Z	X
2944	Recyclable glass .....	6	6 478	2	.0	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	6	33 134	13 251	40.0	Z	X
3150	Other durable goods .....	8	58 371	5 855	10.0	Z	5.9
3154	Other durable goods, n.e.c. ....	6	38 557	3 876	10.1	Z	X
3300	Stationery, office supplies and greeting cards .....	7	12 092	555	4.6	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	7	49 819	3 312	6.6	Z	X
3600	Piece goods, knit and woven .....	7	19 501	2 238	11.5	Z	X
3800	Men's and boys' wear .....	18	219 393	12 446	5.7	Z	X
3900	Women's and children's wear .....	11	9 426	1 690	17.9	Z	73.3
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	9	5 056	643	12.7	Z	X
4100	Frozen foods (packaged) .....	11	43 314	850	2.0	Z	X
4860	Other grocery specialties .....	11	52 935	1 015	1.9	Z	X
5300	Plastics materials and basic shapes .....	16	186 966	15 905	8.5	Z	79.6
5313	Plastics raw materials .....	11	162 514	13 456	8.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	935	2 643 761	199 416	7.5	.1	1.9
5334	Organic fibers .....	310	394 554	22 083	5.6	Z	X
5335	Detergents and soaps .....	109	732 978	98 981	13.5	.1	X
5342	Adhesives, sealants, and glues .....	193	905 402	54 722	6.0	Z	X
5344	Other chemicals and allied products .....	323	610 231	23 423	3.8	Z	X
5400	Petroleum products .....	950	4 399 610	142 715	3.2	.1	3.8
5412	Motor gasoline .....	49	64 752	9 663	14.9	Z	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) .....	13	1 035 423	968	.1	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	13	1 035 423	527	.1	Z	X
5418	Lubricating oil and greases .....	826	2 869 556	116 241	4.1	.1	X
5800	Farm supplies .....	17	8 744	682	7.8	Z	59.6
5818	Other farm supplies (including harness and saddlery equipment) .....	17	8 744	339	3.9	Z	X
6000	Paint, paint supplies, and wallpaper .....	109	121 925	12 339	10.1	Z	25.3
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	60	93 147	11 041	11.9	Z	X
6014	Paint supplies .....	17	14 951	696	4.7	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	9	6 806	733	10.8	Z	X
6120	Art goods (including novelties and souvenirs) .....	6	6 539	2 225	34.0	Z	83.2
6122	Novelties and souvenirs .....	6	6 539	2 225	34.0	Z	X
6150	Nondurable goods, n.e.c. ....	14	38 312	6 634	17.3	Z	X
9700	Service receipts and labor charges (including installed parts) .....	5 359	31 985 698	3 819 666	11.9	2.3	80.3
9701	Labor charges for repair work .....	4 713	29 651 733	2 152 650	7.3	1.3	X
9702	Parts installed in repair work .....	3 535	25 380 622	1 498 011	5.9	.9	X
9703	Other service receipts and labor charges—Specify .....	1 109	5 867 658	168 939	2.9	.1	X
9720	Receipts for service contracts .....	151	2 334 652	30 546	1.3	Z	X
9730	Advertising specialties (paper novelties, etc.) .....	8	679	104	15.3	Z	X
9740	Receipts for installing equipment .....	21	39 359	4 960	12.6	Z	X
9810	Miscellaneous commodities .....	835	7 664 778	552 621	7.2	.3	X

See footnotes at end of table.



**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4211</b>	<b>Motor vehicle &amp; motor vehicle parts &amp; supplies whsle—Con.</b>						
9940	Rental and leasing receipts .....	648	5 689 233	346 546	6.1	.2	X
9970	Receipts for printing or photocopying performed at this establishment .....	14	265 723	4 204	1.6	Z	X
9980	Receipts for machine shop job work .....	484	2 461 212	57 398	2.3	Z	X
<b>42111</b>	<b>Automobile &amp; other motor vehicle whsle .....</b>	<b>6 654</b>	<b>X</b>	<b>113 917 822</b>	<b>X</b>	<b>100.0</b>	<b>87.9</b>
0100	New and used automobiles, motorcycles, etc. ....	3 642	81 703 161	71 343 798	87.3	62.6	78.0
0111	New automobiles .....	518	67 531 718	58 737 269	87.0	51.6	X
0112	Used automobiles .....	3 106	19 140 596	9 079 849	47.4	8.0	X
0113	Motorcycles .....	343	4 308 715	1 133 000	26.3	1.0	X
0114	Motorscooters, mopeds, snowmobiles, and utility trailers .....	322	9 637 246	2 393 680	24.8	2.1	X
0120	Buses, campers, and motor homes .....	719	8 896 087	2 156 521	24.2	1.9	85.9
0121	Buses .....	480	4 152 795	1 836 815	44.2	1.6	X
0122	Motor homes, car trailers, and campers .....	277	4 974 771	319 705	6.4	.3	X
0130	Light trucks and vans (14,000 lb or less) .....	1 933	42 497 698	11 198 673	26.4	9.8	77.2
0131	New light trucks .....	553	34 397 730	7 817 153	22.7	6.9	X
0132	Used light trucks .....	1 587	15 663 339	1 517 641	9.7	1.3	X
0133	Vans and cargo vans (new and used) .....	759	29 489 829	1 863 871	6.3	1.6	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	1 515	20 657 345	3 999 728	19.4	3.5	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	2 539	25 796 858	15 672 871	60.8	13.8	82.8
0151	New heavy trucks (one piece) .....	1 081	13 580 243	4 279 858	31.5	3.8	X
0152	New heavy truck tractors .....	967	14 047 353	5 290 895	37.7	4.6	X
0153	New truck trailers .....	634	6 474 402	1 288 283	19.9	1.1	X
0154	New truck bodies .....	341	2 677 471	259 110	9.7	.2	X
0155	Used heavy trucks, tractors, and trailers .....	2 165	22 634 196	4 554 729	20.1	4.0	X
0200	New and rebuilt automotive parts and supplies .....	1 908	50 471 841	4 833 550	9.6	4.2	5.7
0211	Batteries .....	741	10 439 234	90 919	.9	.1	X
0212	Engines (complete) .....	728	9 131 443	268 847	2.9	.2	X
0213	Electrical engine parts (including ignition parts) .....	687	10 852 508	85 587	.8	.1	X
0214	Brake parts (including fluid and all disk and drum parts) .....	898	14 361 430	180 928	1.3	.1	X
0215	Exhaust system parts .....	597	10 435 821	98 273	.9	.2	X
0216	Glass .....	379	8 142 783	52 503	.6	.1	X
0217	Hoses, belts, gaskets, and wiper blades .....	591	11 604 250	81 942	.7	.1	X
0218	Filters (oil, air, and transmission) .....	691	12 476 948	139 018	1.1	.1	X
0219	Engine parts, except electrical .....	888	13 332 218	438 101	3.3	.4	X
0221	Body parts and repair materials .....	827	14 447 447	325 537	2.3	.3	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	786	12 616 115	230 323	1.8	.2	X
0223	Parts, n.e.c. .....	828	36 920 389	2 473 516	6.7	2.2	X
0224	Accessories .....	689	17 466 670	368 077	2.1	.3	X
0240	Used automotive parts, accessories, and equipment .....	562	3 269 744	302 234	9.2	.3	X
0250	Petroleum products marketing equipment .....	19	58 734	985	1.7	Z	X
0300	Tires and tubes .....	257	1 274 125	48 131	3.8	Z	12.3
0311	New tires and tubes .....	86	511 887	7 578	1.5	Z	X
0312	Recapped and used tires and repair materials .....	179	849 320	40 537	4.8	Z	X
0400	Household and lawn furniture .....	10	2 054	145	7.1	Z	X
0740	Other construction materials .....	6	15 671	2 165	13.8	Z	X
1600	Electronic parts and equipment, except communication .....	12	31 822	3 056	9.6	Z	X
1700	Hardware .....	11	18 700	1 536	8.2	Z	X
2000	Refrigeration equipment and supplies .....	9	61 746	9 151	14.8	Z	66.7
2015	Other refrigeration equipment and supplies .....	9	61 746	9 151	14.8	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	112	488 860	53 824	11.0	Z	16.1
2112	New power cranes, draglines, and shovels .....	21	91 061	4 820	5.3	Z	X
2113	New mixers, pavers, and related equipment .....	9	173 412	8 576	4.9	Z	X
2115	New graders, rollers, and off-highway trucks .....	13	190 635	3 330	1.7	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	17	267 588	17 486	6.5	Z	X
2118	Used construction and mining machinery and equipment .....	97	362 192	18 084	5.0	Z	X
2200	Farm machinery, equipment, and parts .....	106	1 733 842	362 982	20.9	.3	1.7
2211	New tractors (farm) .....	16	158 944	54 705	34.4	Z	X
2213	New land preparation, planting, and cultivating machinery .....	16	1 185 057	77 945	6.6	.1	X
2214	New dairy farm and barn equipment .....	7	40 733	288	.7	Z	X
2216	Other new farm machinery and equipment .....	19	127 393	10 321	8.1	Z	X
2218	Used farm machinery and equipment .....	76	454 498	214 402	47.2	.2	X
2220	Garden machinery, equipment, and parts .....	13	89 467	4 558	5.1	Z	15.5
2222	Other new lawn and garden machinery and equipment .....	9	14 399	1 663	11.5	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	46	147 788	13 029	8.8	Z	1.0
2321	New pumps, compressors (air or gas), and equipment .....	10	84 834	4 931	5.8	Z	X
2340	Materials handling machinery, equipment, and parts .....	7	18 313	748	4.1	Z	X
2620	Marine machinery, equipment, and supplies .....	17	2 116 438	43 492	2.1	Z	X
2630	Other transportation equipment and supplies .....	6	33 134	3 311	10.0	Z	X
2700	Sporting and recreational goods and supplies .....	19	118 597	12 628	10.6	Z	22.9
2715	Athletic equipment and accessories .....	15	83 305	4 573	5.5	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	6	33 134	13 251	40.0	Z	X
5400	Petroleum products .....	144	2 590 285	16 977	.7	Z	.2
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) .....	13	1 035 423	968	.1	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	13	1 035 423	527	.1	Z	X
5418	Lubricating oil and greases .....	20	1 060 231	166	.1	Z	X
9700	Service receipts and labor charges (including installed parts) .....	2 350	26 309 368	3 025 177	11.5	2.7	86.0
9701	Labor charges for repair work .....	2 188	24 940 278	1 681 398	6.7	1.5	X
9702	Parts installed in repair work .....	1 908	22 144 122	1 248 392	5.6	1.1	X
9703	Other service receipts and labor charges—Specify .....	508	4 755 549	95 342	2.0	.1	X
9720	Receipts for service contracts .....	132	2 254 107	28 208	1.3	Z	X
9810	Miscellaneous commodities .....	231	4 359 457	357 162	8.2	.3	X
9940	Rental and leasing receipts .....	484	5 330 873	334 200	6.3	.3	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42111</b>	<b>Automobile &amp; other motor vehicle whse—Con.</b>						
9970	Receipts for printing or photocopying performed at this establishment . . . .	12	262 605	3 807	1.5	Z	X
9980	Receipts for machine shop job work . . . . .	129	2 016 687	24 512	1.2	Z	X
<b>421110</b>	<b>Automobile &amp; other motor vehicle whse . . . . .</b>	<b>6 654</b>	<b>X</b>	<b>113 917 822</b>	<b>X</b>	<b>100.0</b>	<b>87.9</b>
0100	New and used automobiles, motorcycles, etc. . . . .	3 642	81 703 161	71 343 798	87.3	62.6	78.0
0111	New automobiles . . . . .	518	67 531 718	58 737 269	87.0	51.6	X
0112	Used automobiles . . . . .	3 106	19 140 596	9 079 849	47.4	8.0	X
0113	Motorcycles . . . . .	343	4 308 715	1 133 000	26.3	1.0	X
0114	Motorscooters, mopeds, snowmobiles, and utility trailers . . . . .	322	9 637 246	2 393 680	24.8	2.1	X
0120	Buses, campers, and motor homes . . . . .	719	8 896 087	2 156 521	24.2	1.9	85.9
0121	Buses . . . . .	480	4 152 795	1 836 815	44.2	1.6	X
0122	Motor homes, car trailers, and campers . . . . .	277	4 974 771	319 705	6.4	.3	X
0130	Light trucks and vans (14,000 lb or less) . . . . .	1 933	42 497 698	11 198 673	26.4	9.8	77.2
0131	New light trucks . . . . .	553	34 397 730	7 817 153	22.7	6.9	X
0132	Used light trucks . . . . .	1 587	15 663 339	1 517 641	9.7	1.3	X
0133	Vans and cargo vans (new and used) . . . . .	759	29 489 829	1 863 871	6.3	1.6	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) . . . . .	1 515	20 657 345	3 999 728	19.4	3.5	X
0150	Heavy trucks and tractors (over 26,000 lb) . . . . .	2 539	25 796 858	15 672 871	60.8	13.8	82.8
0151	New heavy trucks (one piece) . . . . .	1 081	13 580 243	4 279 858	31.5	3.8	X
0152	New heavy truck tractors . . . . .	967	14 047 353	5 290 895	37.7	4.6	X
0153	New truck trailers . . . . .	634	6 474 402	1 288 283	19.9	1.1	X
0154	New truck bodies . . . . .	341	2 677 471	259 110	9.7	.2	X
0155	Used heavy trucks, tractors, and trailers . . . . .	2 165	22 634 196	4 554 729	20.1	4.0	X
0200	New and rebuilt automotive parts and supplies . . . . .	1 908	50 471 841	4 833 550	9.6	4.2	5.7
0211	Batteries . . . . .	741	10 439 234	90 919	.9	.1	X
0212	Engines (complete) . . . . .	728	9 131 443	268 847	2.9	.2	X
0213	Electrical engine parts (including ignition parts) . . . . .	687	10 852 508	85 587	.8	.1	X
0214	Brake parts (including fluid and all disk and drum parts) . . . . .	898	14 361 430	180 928	1.3	.2	X
0215	Exhaust system parts . . . . .	597	10 435 821	98 273	.9	.1	X
0216	Glass . . . . .	379	8 142 783	52 503	.6	.1	X
0217	Hoses, belts, gaskets, and wiper blades . . . . .	591	11 604 250	81 942	.7	.1	X
0218	Filters (oil, air, gas, and transmission) . . . . .	691	12 476 948	139 018	1.1	.1	X
0219	Engine parts, except electrical . . . . .	888	13 332 218	438 101	3.3	.4	X
0221	Body parts and repair materials . . . . .	827	14 447 447	325 537	2.3	.3	X
0222	Suspension parts (shocks, struts, balljoints, etc.) . . . . .	786	12 616 115	230 323	1.8	.2	X
0223	Parts, n.e.c. . . . .	828	36 920 389	2 473 516	6.7	2.2	X
0224	Accessories . . . . .	689	17 466 670	368 077	2.1	.3	X
0240	Used automotive parts, accessories, and equipment . . . . .	562	3 269 744	302 234	9.2	.3	X
0250	Petroleum products marketing equipment . . . . .	19	58 734	985	1.7	Z	X
0300	Tires and tubes . . . . .	257	1 274 125	48 131	3.8	Z	12.3
0311	New tires and tubes . . . . .	86	511 887	7 578	1.5	Z	X
0312	Recapped and used tires and repair materials . . . . .	179	849 320	40 537	4.8	Z	X
0400	Household and lawn furniture . . . . .	10	2 054	145	7.1	Z	X
0740	Other construction materials . . . . .	6	15 671	2 165	13.8	Z	X
1600	Electronic parts and equipment, except communication . . . . .	12	31 822	3 056	9.6	Z	X
1700	Hardware . . . . .	11	18 700	1 536	8.2	Z	X
2000	Refrigeration equipment and supplies . . . . .	9	61 746	9 151	14.8	Z	66.7
2015	Other refrigeration equipment and supplies . . . . .	9	61 746	9 151	14.8	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) . . . . .	112	488 860	53 824	11.0	Z	16.1
2112	New power cranes, draglines, and shovels . . . . .	21	91 061	4 820	5.3	Z	X
2113	New mixers, pavers, and related equipment . . . . .	9	173 412	8 576	4.9	Z	X
2115	New graders, rollers, and off-highway trucks . . . . .	13	190 635	3 330	1.7	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts . . . . .	17	267 588	17 486	6.5	Z	X
2118	Used construction and mining machinery and equipment . . . . .	97	362 192	18 084	5.0	Z	X
2200	Farm machinery, equipment, and parts . . . . .	106	1 733 842	362 982	20.9	.3	1.7
2211	New tractors (farm) . . . . .	16	158 944	54 705	34.4	Z	X
2213	New land preparation, planting, and cultivating machinery . . . . .	7	1 185 057	77 945	6.6	.1	X
2214	New dairy farm and barn equipment . . . . .	6	40 733	288	.7	Z	X
2216	Other new farm machinery and equipment . . . . .	19	127 393	10 321	8.1	Z	X
2218	Used farm machinery and equipment . . . . .	76	454 498	214 402	47.2	.2	X
2220	Garden machinery, equipment, and parts . . . . .	13	89 467	4 558	5.1	Z	15.5
2222	Other new lawn and garden machinery and equipment . . . . .	9	14 399	1 663	11.5	Z	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	46	147 788	13 029	8.8	Z	1.0
2321	New pumps, compressors (air or gas), and equipment . . . . .	10	84 834	4 931	5.8	Z	X
2340	Materials handling machinery, equipment, and parts . . . . .	7	18 313	748	4.1	Z	X
2620	Marine machinery, equipment, and supplies . . . . .	17	2 116 438	43 492	2.1	Z	X
2630	Other transportation equipment and supplies . . . . .	6	33 134	3 311	10.0	Z	X
2700	Sporting and recreational goods and supplies . . . . .	19	118 597	12 628	10.6	Z	22.9
2715	Athletic equipment and accessories . . . . .	15	83 305	4 573	5.5	Z	X
3000	Jewelry, diamonds, gem stones, and watches . . . . .	6	33 134	13 251	40.0	Z	X
5400	Petroleum products . . . . .	144	2 590 285	16 977	.7	Z	.2
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) . . . . .	13	1 035 423	968	.1	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) . . . . .	13	1 035 423	527	.1	Z	X
5418	Lubricating oil and greases . . . . .	20	1 060 231	166	.1	Z	X
9700	Service receipts and labor charges (including installed parts) . . . . .	2 350	26 309 368	3 025 177	11.5	2.7	86.0
9701	Labor charges for repair work . . . . .	2 188	24 940 278	1 681 398	6.7	1.5	X
9702	Parts installed in repair work . . . . .	1 908	22 144 122	1 248 392	5.6	1.1	X
9703	Other service receipts and labor charges—Specify . . . . .	508	4 755 549	95 342	2.0	.1	X
9720	Receipts for service contracts . . . . .	132	2 254 107	28 208	1.3	Z	X
9810	Miscellaneous commodities . . . . .	231	4 359 457	357 162	8.2	.3	X
9940	Rental and leasing receipts . . . . .	484	5 330 873	334 200	6.3	.3	X
9970	Receipts for printing or photocopying performed at this establishment . . . . .	12	262 605	3 807	1.5	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421110</b>	<b>Automobile &amp; other motor vehicle whse—Con.</b>						
9980	Receipts for machine shop job work .....	129	2 016 687	24 512	1.2	Z	X
<b>4211101</b>	<b>Automobile &amp; motorcycle whse</b> .....	<b>3 331</b>	<b>X</b>	<b>79 437 563</b>	<b>X</b>	<b>100.0</b>	<b>91.2</b>
0100	New and used automobiles, motorcycles, etc. ....	3 331	79 437 563	70 932 563	89.3	89.3	80.9
0111	New automobiles .....	428	66 623 273	58 670 024	88.1	73.9	X
0112	Used automobiles .....	2 850	17 377 385	8 801 581	50.7	11.1	X
0113	Motorcycles .....	324	4 176 554	1 123 816	26.9	1.4	X
0114	Motorscooters, mopeds, snowmobiles, and utility trailers .....	295	9 397 551	2 337 142	24.9	2.9	X
0120	Buses, campers, and motor homes .....	167	4 306 144	80 504	1.9	.1	90.6
0121	Buses .....	35	198 805	4 413	2.2	Z	X
0122	Motor homes, car trailers, and campers .....	148	4 253 813	76 090	1.8	.1	X
0130	Light trucks and vans (14,000 lb or less) .....	1 116	31 273 363	5 523 515	17.7	7.0	77.9
0131	New light trucks .....	122	24 610 701	3 203 978	13.0	4.0	X
0132	Used light trucks .....	1 000	7 682 617	850 270	11.1	1.1	X
0133	Vans and cargo vans (new and used) .....	437	26 549 871	1 469 261	5.5	1.9	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	139	1 806 466	92 642	5.1	.1	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	108	541 988	57 918	10.7	.1	73.8
0151	New heavy trucks (one piece) .....	23	74 294	11 197	15.1	Z	X
0155	Used heavy trucks, tractors, and trailers .....	89	477 342	46 694	9.8	.1	X
0200	New and rebuilt automotive parts and supplies .....	307	24 946 977	1 728 057	6.9	2.2	9.9
0211	Batteries .....	117	1 149 438	4 350	.4	Z	X
0212	Engines (complete) .....	78	1 476 061	46 982	3.2	.1	X
0213	Electrical engine parts (including ignition parts) .....	74	159 244	1 134	.7	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	101	1 128 815	3 945	.3	Z	X
0215	Exhaust system parts .....	47	1 079 659	4 198	.4	Z	X
0216	Glass .....	81	1 115 351	4 421	.4	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	89	1 094 488	8 837	.8	Z	X
0218	Filters (oil, air, gas, and transmission) .....	89	1 094 488	4 978	.5	Z	X
0219	Engine parts, except electrical .....	126	1 139 726	16 780	1.5	Z	X
0221	Body parts and repair materials .....	151	1 840 406	77 195	4.2	.1	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	103	1 113 502	9 960	.9	Z	X
0223	Parts, n.e.c. ....	68	20 948 879	1 410 842	6.7	1.8	X
0224	Accessories .....	126	4 143 697	134 442	3.2	.2	X
0240	Used automotive parts, accessories, and equipment .....	326	1 756 586	183 722	10.5	.2	X
0250	Petroleum products marketing equipment .....	11	13 213	158	1.2	Z	X
0300	Tires and tubes .....	124	262 820	11 154	4.2	Z	26.1
0311	New tires and tubes .....	44	107 260	4 406	4.1	Z	X
0312	Recapped and used tires and repair materials .....	80	155 560	6 748	4.3	Z	X
0400	Household and lawn furniture .....	10	2 054	145	7.1	Z	X
1600	Electronic parts and equipment, except communication .....	8	2 081	83	4.0	Z	X
1700	Hardware .....	7	4 360	195	4.5	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	17	73 841	6 252	8.5	Z	5.8
2112	New power cranes, draglines, and shovels .....	17	73 841	4 371	5.9	Z	X
2118	Used construction and mining machinery and equipment .....	17	73 841	1 881	2.5	Z	X
2200	Farm machinery, equipment, and parts .....	32	1 344 001	321 258	23.9	.4	1.0
2211	New tractors (farm) .....	16	158 944	54 705	34.4	.1	X
2213	New land preparation, planting, and cultivating machinery .....	16	1 185 057	77 945	6.6	.1	X
2218	Used farm machinery and equipment .....	16	158 944	188 608	100.0	.2	X
2220	Garden machinery, equipment, and parts .....	9	14 399	1 663	11.5	Z	77.4
2222	Other new lawn and garden machinery and equipment .....	9	14 399	1 663	11.5	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	7	7 439	2 007	27.0	Z	X
2620	Marine machinery, equipment, and supplies .....	9	2 074 367	35 737	1.7	Z	X
2630	Other transportation equipment and supplies .....	6	33 134	3 311	10.0	Z	X
2700	Sporting and recreational goods and supplies .....	15	83 305	4 573	5.5	Z	8.9
2715	Athletic equipment and accessories .....	15	83 305	4 573	5.5	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	6	33 134	13 251	40.0	Z	X
5400	Petroleum products .....	20	1 060 231	1 661	.2	Z	.4
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) .....	13	1 035 423	968	.1	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	13	1 035 423	527	.1	Z	X
5418	Lubricating oil and greases .....	20	1 060 231	166	.2	Z	X
9700	Service receipts and labor charges (including installed parts) .....	349	2 179 176	114 870	5.3	.1	85.8
9701	Labor charges for repair work .....	262	1 960 581	54 500	2.8	.1	X
9702	Parts installed in repair work .....	255	1 844 144	39 272	2.1	Z	X
9703	Other service receipts and labor charges—Specify .....	110	339 745	21 057	6.2	Z	X
9720	Receipts for service contracts .....	53	1 147 398	10 629	.9	Z	X
9810	Miscellaneous commodities .....	51	1 786 800	251 076	14.1	.3	X
9940	Rental and leasing receipts .....	58	584 430	50 839	8.7	.1	X
9980	Receipts for machine shop job work .....	31	1 036 928	1 114	.1	Z	X
<b>4211102</b>	<b>Bus &amp; recreational vehicle whse</b> .....	<b>347</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
0100	New and used automobiles, motorcycles, etc. ....	27	D	D	D	D	D
0111	New automobiles .....	13	D	D	D	D	X
0112	Used automobiles .....	18	D	D	D	D	X
0114	Motorscooters, mopeds, snowmobiles, and utility trailers .....	8	D	D	D	D	X
0120	Buses, campers, and motor homes .....	347	D	D	D	D	D
0121	Buses .....	280	D	D	D	D	X
0122	Motor homes, car trailers, and campers .....	83	D	D	D	D	X
0130	Light trucks and vans (14,000 lb or less) .....	25	D	D	D	D	D
0131	New light trucks .....	14	D	D	D	D	X
0132	Used light trucks .....	10	D	D	D	D	X
0133	Vans and cargo vans (new and used) .....	7	D	D	D	D	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	24	D	D	D	D	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4211102</b>	<b>Bus &amp; recreational vehicle whsle—Con.</b>						
0150	Heavy trucks and tractors (over 26,000 lb) .....	20	D	D	D	D	D
0151	New heavy trucks (one piece) .....	12	D	D	D	D	X
0152	New heavy truck tractors .....	10	D	D	D	D	X
0155	Used heavy trucks, tractors, and trailers .....	13	D	D	D	D	X
0200	New and rebuilt automotive parts and supplies .....	125	D	D	D	D	D
0213	Electrical engine parts (including ignition parts) .....	63	D	D	D	D	X
0214	Brake parts (including fluid and all disk and drum parts) .....	63	D	D	D	D	X
0216	Glass .....	63	D	D	D	D	X
0217	Hoses, belts, gaskets, and wiper blades .....	63	D	D	D	D	X
0218	Filters (oil, air, gas, and transmission) .....	63	D	D	D	D	X
0219	Engine parts, except electrical .....	62	D	D	D	D	X
0221	Body parts and repair materials .....	63	D	D	D	D	X
0223	Parts, n.e.c. ....	63	D	D	D	D	X
0224	Accessories .....	63	D	D	D	D	X
0240	Used automotive parts, accessories, and equipment .....	15	D	D	D	D	X
9700	Service receipts and labor charges (including installed parts) .....	148	D	D	D	D	D
9701	Labor charges for repair work .....	136	D	D	D	D	X
9702	Parts installed in repair work .....	107	D	D	D	D	X
9703	Other service receipts and labor charges—Specify .....	34	D	D	D	D	X
9720	Receipts for service contracts .....	12	D	D	D	D	X
9810	Miscellaneous commodities .....	16	D	D	D	D	X
9940	Rental and leasing receipts .....	46	D	D	D	D	X
<b>4211103</b>	<b>Light truck &amp; van (14,000 lb or less) whsle .....</b>	<b>428</b>	<b>X</b>	<b>7 133 116</b>	<b>X</b>	<b>100.0</b>	<b>77.5</b>
0100	New and used automobiles, motorcycles, etc. ....	182	1 444 831	319 878	22.1	4.5	67.5
0111	New automobiles .....	54	603 050	52 664	8.7	.7	X
0112	Used automobiles .....	161	1 251 294	257 766	20.6	3.6	X
0113	Motorcycles .....	18	123 420	9 131	7.4	.1	X
0120	Buses, campers, and motor homes .....	35	320 757	12 525	3.9	.2	46.2
0121	Buses .....	11	34 670	4 820	13.9	.1	X
0122	Motor homes, car trailers, and campers .....	25	291 523	7 705	2.6	.1	X
0130	Light trucks and vans (14,000 lb or less) .....	428	7 133 116	5 096 687	71.5	71.5	73.9
0131	New light trucks .....	215	6 290 494	4 207 242	66.9	59.0	X
0132	Used light trucks .....	324	5 508 664	549 237	10.0	7.7	X
0133	Vans and cargo vans (new and used) .....	188	1 346 022	340 208	25.3	4.8	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	86	4 498 967	777 996	17.3	10.9	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	71	1 104 714	197 432	17.9	2.8	77.2
0151	New heavy trucks (one piece) .....	46	763 100	88 100	11.5	1.2	X
0152	New heavy truck tractors .....	23	686 149	56 220	8.2	.8	X
0153	New truck trailers .....	7	96 250	1 818	1.9	.1	X
0154	New truck bodies .....	15	116 031	6 820	5.9	.1	X
0155	Used heavy trucks, tractors, and trailers .....	47	678 528	44 473	6.6	.6	X
0200	New and rebuilt automotive parts and supplies .....	129	5 748 066	477 376	8.3	6.7	1.2
0213	Electrical engine parts (including ignition parts) .....	17	1 927 709	17 296	.9	.2	X
0214	Brake parts (including fluid and all disk and drum parts) .....	17	1 927 709	17 296	.9	.2	X
0215	Exhaust system parts .....	17	1 927 709	25 945	1.3	.4	X
0216	Glass .....	17	1 927 709	8 647	.4	.1	X
0217	Hoses, belts, gaskets, and wiper blades .....	17	1 927 709	17 296	.9	.2	X
0218	Filters (oil, air, gas, and transmission) .....	17	1 927 709	25 945	1.3	.4	X
0219	Engine parts, except electrical .....	30	2 567 561	88 396	3.4	1.2	X
0221	Body parts and repair materials .....	30	1 943 147	52 932	2.7	.7	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	17	1 927 709	43 238	2.2	.6	X
0223	Parts, n.e.c. ....	57	2 885 684	63 677	2.2	.9	X
0224	Accessories .....	88	4 566 369	116 709	2.6	1.6	X
0240	Used automotive parts, accessories, and equipment .....	36	212 280	19 865	9.4	.3	X
0300	Tires and tubes .....	21	136 994	3 122	2.3	Z	26.5
0311	New tires and tubes .....	21	136 994	3 122	2.3	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	6	31 295	1 398	4.5	Z	X
2200	Farm machinery, equipment, and parts .....	6	27 328	2 012	7.4	Z	X
5400	Petroleum products .....	7	40 386	740	1.8	Z	X
9700	Service receipts and labor charges (including installed parts) .....	143	1 537 485	158 740	10.3	2.2	75.0
9701	Labor charges for repair work .....	122	1 138 385	80 288	7.1	1.1	X
9702	Parts installed in repair work .....	116	1 386 716	72 433	5.2	1.0	X
9703	Other service receipts and labor charges—Specify .....	29	253 846	6 021	2.4	.1	X
9720	Receipts for service contracts .....	18	137 023	1 243	.9	Z	X
9810	Miscellaneous commodities .....	13	1 053 401	34 856	3.3	.5	X
9940	Rental and leasing receipts .....	13	216 318	7 046	3.3	.1	X
9980	Receipts for machine shop job work .....	8	54 251	3 703	6.8	.1	X
<b>4211104</b>	<b>Medium truck &amp; tractor (14,001 lb to 26,000 lb) whsle .....</b>	<b>480</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
0100	New and used automobiles, motorcycles, etc. ....	37	D	D	D	D	X
0120	Buses, campers, and motor homes .....	32	D	D	D	D	X
0130	Light trucks and vans (14,000 lb or less) .....	115	D	D	D	D	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	480	D	D	D	D	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	272	D	D	D	D	X
0200	New and rebuilt automotive parts and supplies .....	181	D	D	D	D	X
0240	Used automotive parts, accessories, and equipment .....	71	D	D	D	D	X
0300	Tires and tubes .....	29	D	D	D	D	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	18	D	D	D	D	X
2200	Farm machinery, equipment, and parts .....	14	D	D	D	D	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4211104</b>	<b>Medium truck &amp; tractor (14,001 lb to 26,000 lb) whsle—Con.</b>						
2320	General-purpose industrial machinery, equipment, and parts .....	10	D	D	D	D	X
5400	Petroleum products .....	18	D	D	D	D	X
9700	Service receipts and labor charges (including installed parts) .....	299	D	D	D	D	X
9720	Receipts for service contracts .....	8	D	D	D	D	X
9810	Miscellaneous commodities .....	45	D	D	D	D	X
9940	Rental and leasing receipts .....	61	D	D	D	D	X
9980	Receipts for machine shop job work .....	17	D	D	D	D	X
<b>4211105</b>	<b>Heavy truck &amp; tractor (over 26,000 lb) whsle</b>	<b>2 068</b>	<b>X</b>	<b>22 058 292</b>	<b>X</b>	<b>100.0</b>	<b>83.7</b>
0100	New and used automobiles, motorcycles, etc. ....	65	512 208	71 508	14.0	.3	76.1
0111	New automobiles .....	23	181 535	5 924	3.3	Z	X
0112	Used automobiles .....	40	256 390	9 744	3.8	Z	X
0114	Motorscooters, mopeds, snowmobiles, and utility trailers .....	17	188 584	55 787	29.6	.3	X
0120	Buses, campers, and motor homes .....	138	1 589 256	114 914	7.2	.5	82.2
0121	Buses .....	127	1 530 622	112 363	7.3	.5	X
0122	Motor homes, car trailers, and campers .....	15	59 185	2 551	4.3	Z	X
0130	Light trucks and vans (14,000 lb or less) .....	249	3 003 598	394 966	13.2	1.8	81.0
0131	New light trucks .....	153	2 647 682	276 185	10.4	1.3	X
0132	Used light trucks .....	158	1 879 047	73 461	3.9	.3	X
0133	Vans and cargo vans (new and used) .....	98	1 338 985	45 319	3.4	.2	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	786	11 101 414	1 215 676	11.0	5.5	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	2 068	22 058 292	15 029 838	68.1	68.1	78.9
0151	New heavy trucks (one piece) .....	861	11 206 293	4 030 759	36.0	18.3	X
0152	New heavy truck tractors .....	845	12 442 239	5 132 429	41.3	23.3	X
0153	New truck trailers .....	618	6 280 882	1 284 729	20.5	5.8	X
0154	New truck bodies .....	267	2 276 083	237 985	10.5	1.1	X
0155	Used heavy trucks, tractors, and trailers .....	1 813	19 807 490	4 343 937	21.9	19.7	X
0200	New and rebuilt automotive parts and supplies .....	1 166	16 976 485	2 293 480	13.5	10.4	1.2
0211	Batteries .....	589	8 762 834	82 729	.9	.4	X
0212	Engines (complete) .....	601	7 018 404	173 823	2.5	.8	X
0213	Electrical engine parts (including ignition parts) .....	497	7 343 400	56 063	.8	.3	X
0214	Brake parts (including fluid and all disk and drum parts) .....	693	10 105 214	150 776	1.5	.7	X
0215	Exhaust system parts .....	499	6 901 491	45 325	.7	.2	X
0216	Glass .....	195	3 628 749	25 808	.7	.1	X
0217	Hoses, belts, gaskets, and wiper blades .....	399	7 382 361	47 858	.6	.2	X
0218	Filters (oil, air, gas, and transmission) .....	486	8 032 596	93 476	1.2	.4	X
0219	Engine parts, except electrical .....	636	8 893 710	291 822	3.3	1.3	X
0221	Body parts and repair materials .....	562	9 337 704	156 007	1.7	.7	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	629	9 113 369	171 707	1.9	.8	X
0223	Parts, n.e.c. .....	511	11 000 255	932 595	8.5	4.2	X
0224	Accessories .....	371	7 255 179	65 504	.9	.3	X
0240	Used automotive parts, accessories, and equipment .....	114	861 755	60 730	7.0	.3	X
0250	Petroleum products marketing equipment .....	6	41 009	786	1.9	Z	X
0300	Tires and tubes .....	80	755 196	17 649	2.3	.1	2.4
0311	New tires and tubes .....	21	267 633	50	Z	Z	X
0312	Recapped and used tires and repair materials .....	70	590 669	17 599	3.0	.1	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	69	301 801	41 257	13.7	.2	21.7
2113	New mixers, pavers, and related equipment .....	9	173 412	8 576	4.9	Z	X
2115	New graders, rollers, and off-highway trucks .....	13	190 635	3 330	1.7	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	17	267 588	17 486	6.5	.1	X
2118	Used construction and mining machinery and equipment .....	62	207 627	11 298	5.4	.1	X
2200	Farm machinery, equipment, and parts .....	51	277 703	23 625	8.5	.1	4.3
2218	Used farm machinery and equipment .....	46	222 932	21 526	9.7	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	27	52 315	5 926	11.3	Z	X
2620	Marine machinery, equipment, and supplies .....	6	27 969	7 625	27.3	Z	X
5400	Petroleum products .....	95	1 261 693	11 584	.9	.1	X
9700	Service receipts and labor charges (including installed parts) .....	1 411	19 204 526	2 428 986	12.6	11.0	82.5
9701	Labor charges for repair work .....	1 394	18 897 052	1 369 872	7.2	6.2	X
9702	Parts installed in repair work .....	1 203	16 548 800	1 008 986	6.1	4.6	X
9703	Other service receipts and labor charges—Specify .....	260	3 104 930	50 126	1.6	.2	X
9720	Receipts for service contracts .....	41	645 047	9 930	1.5	Z	X
9810	Miscellaneous commodities .....	106	787 930	51 124	6.5	.2	X
9940	Rental and leasing receipts .....	306	3 582 726	238 471	6.7	1.1	X
9980	Receipts for machine shop job work .....	69	717 032	14 796	2.1	.1	X
<b>42112</b>	<b>Motor vehicle supplies &amp; new parts whsle</b>	<b>*10 596</b>	<b>X</b>	<b>*40 856 802</b>	<b>X</b>	<b>100.0</b>	<b>73.1</b>
0100	New and used automobiles, motorcycles, etc. ....	131	204 964	50 501	24.6	.1	8.0
0112	Used automobiles .....	92	71 168	7 385	10.4	Z	X
0113	Motorcycles .....	36	133 572	43 116	32.3	.1	X
0120	Buses, campers, and motor homes .....	23	55 708	5 079	9.1	Z	34.1
0121	Buses .....	20	52 873	4 827	9.1	Z	X
0130	Light trucks and vans (14,000 lb or less) .....	61	138 685	9 673	7.0	Z	14.2
0131	New light trucks .....	9	59 067	311	.5	Z	X
0132	Used light trucks .....	17	19 467	2 318	11.9	Z	X
0133	Vans and cargo vans (new and used) .....	35	60 118	7 044	11.7	Z	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	52	146 145	10 341	7.1	Z	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	81	195 281	41 132	21.1	.1	58.8
0151	New heavy trucks (one piece) .....	43	164 314	31 997	19.5	.1	X
0152	New heavy truck tractors .....	9	23 666	2 251	9.5	Z	X
0154	New truck bodies .....	13	16 295	285	1.7	Z	X
0155	Used heavy trucks, tractors, and trailers .....	45	96 050	5 974	6.2	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42112</b>	<b>Motor vehicle supplies &amp; new parts whse—Con.</b>						
0200	New and rebuilt automotive parts and supplies .....	10 140	39 895 397	37 630 125	94.3	92.1	46.5
0211	Batteries .....	3 221	12 148 144	2 238 546	18.4	5.5	X
0212	Engines (complete) .....	1 932	7 719 178	839 240	10.9	2.1	X
0213	Electrical engine parts (including ignition parts) .....	3 766	18 732 566	6 110 053	32.6	15.0	X
0214	Brake parts (including fluid and all disk and drum parts) .....	4 257	15 787 221	3 333 050	21.1	8.2	X
0215	Exhaust system parts .....	3 068	11 406 217	934 509	8.2	2.3	X
0216	Glass .....	836	3 674 027	502 957	13.7	1.2	X
0217	Hoses, belts, gaskets, and wiper blades .....	3 694	14 077 074	1 334 269	9.5	3.3	X
0218	Filters (oil, air, gas, and transmission) .....	3 670	13 678 970	1 389 035	10.2	3.4	X
0219	Engine parts, except electrical .....	3 752	17 514 312	3 238 039	18.5	7.9	X
0221	Body parts and repair materials .....	2 562	9 917 747	2 804 175	28.3	6.9	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	3 585	13 546 844	1 615 573	11.9	4.0	X
0223	Parts, n.e.c. ....	3 538	15 776 150	8 534 353	54.1	20.9	X
0224	Accessories .....	4 224	15 691 278	4 756 314	30.3	11.6	X
0240	Used automotive parts, accessories, and equipment .....	393	701 626	105 130	15.0	.3	X
0250	Petroleum products marketing equipment .....	762	1 874 552	934 029	49.8	2.3	X
0300	Tires and tubes .....	481	1 392 777	131 916	9.5	.3	67.4
0311	New tires and tubes .....	394	1 295 210	119 663	9.2	.3	X
0312	Recapped and used tires and repair materials .....	135	152 503	12 252	8.0	Z	X
0540	Other home furnishings .....	6	10 164	1 319	13.0	Z	X
0730	Flat glass and other construction glass (excluding automotive) .....	22	65 491	8 398	12.8	Z	X
0920	New computer equipment .....	13	43 696	13 211	30.2	Z	.4
0921	Computers .....	11	40 513	12 894	31.8	Z	X
1120	Flat iron and steel products .....	53	112 293	9 596	8.5	Z	X
1140	Iron and steel wire and wire products .....	6	7 724	161	2.1	Z	X
1400	Electrical apparatus and equipment .....	157	520 378	43 984	8.5	.1	4.6
1413	Motors and generators (including motor-generator sets) .....	62	238 225	23 071	9.7	.1	X
1500	Electrical appliances, household .....	27	237 082	91 571	38.6	.2	59.4
1512	Radios, stereos, and CD players .....	6	187 821	87 920	46.8	.2	X
1600	Electronic parts and equipment, except communication .....	166	592 446	47 678	8.0	.1	X
1650	Communication equipment and supplies .....	12	47 353	3 033	6.4	Z	18.5
1651	Telephones .....	12	47 353	3 033	6.4	Z	X
1700	Hardware .....	236	936 583	72 954	7.8	.2	9.2
1711	Hand tools (including power driven) .....	168	691 691	49 172	7.1	.1	X
1712	Bolts, nuts, rivets, and fasteners .....	134	342 691	23 473	6.9	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	18	75 635	9 503	12.6	Z	19.7
1815	Boilers, radiators, and convectors .....	13	67 577	7 147	10.6	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	9	113 537	11 407	10.0	Z	X
2000	Refrigeration equipment and supplies .....	9	131 294	11 100	8.5	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	123	337 992	37 966	11.2	.1	.2
2114	New tractor shovel loaders .....	59	109 656	1 632	1.5	Z	X
2115	New graders, rollers, and off-highway trucks .....	59	109 656	814	.7	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	59	109 656	13 914	12.7	Z	X
2200	Farm machinery, equipment, and parts .....	132	567 856	58 162	10.2	.1	X
2220	Garden machinery, equipment, and parts .....	115	250 913	3 456	1.4	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	7	34 331	4 040	11.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	347	1 540 010	178 343	11.6	.4	9.3
2321	New pumps, compressors (air or gas), and equipment .....	67	164 207	14 981	9.1	Z	X
2323	New diesel engines (excluding automotive) .....	92	424 004	72 710	17.1	.2	X
2326	New controlling, recording, and indicating instruments and access .....	166	565 471	36 423	6.4	.1	X
2327	All other new general-purpose industrial machinery and equipment .....	107	635 931	54 229	8.5	.1	X
2330	Metalworking machinery, equipment, and parts .....	10	33 046	3 646	11.0	Z	X
2340	Materials handling machinery, equipment, and parts .....	8	27 955	2 094	7.5	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	6	22 746	1 768	7.8	Z	X
2360	Other industrial machinery, equipment, and parts .....	16	97 523	9 830	10.1	Z	44.8
2366	Other new industrial machinery and equipment .....	13	94 694	9 597	10.1	Z	X
2367	Used industrial machinery and equipment .....	6	24 849	233	.9	Z	X
2370	Mechanical power transmission supplies .....	27	319 899	70 413	22.0	.2	28.8
2371	Bearings and bushings .....	17	273 559	49 543	18.1	.1	X
2372	Other mechanical power transmission supplies .....	21	272 278	20 870	7.7	.1	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	12	70 252	6 522	9.3	Z	49.1
2391	Hydraulic valves .....	12	70 252	4 542	6.5	Z	X
2392	Pneumatic valves .....	9	43 631	1 979	4.5	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	10	24 100	3 153	13.1	Z	73.1
2421	Hydraulic and pneumatic connectors .....	10	24 100	2 931	12.2	Z	X
2422	Hydraulic and pneumatic assemblies .....	7	10 857	222	2.0	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	18	49 809	3 353	6.7	Z	73.1
2431	Filters .....	15	42 172	2 985	7.1	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	10	18 513	368	2.0	Z	X
2440	Welding supplies (excluding gases) .....	7	9 292	1 147	12.3	Z	X
2450	Industrial containers and supplies .....	8	21 158	653	3.1	Z	X
2460	Other industrial supplies .....	29	65 763	8 806	13.4	Z	13.8
2465	Strapping and tape .....	12	9 705	26	.3	Z	X
2466	Industrial supplies, n.e.c. ....	27	64 491	8 654	13.4	Z	X
2620	Marine machinery, equipment, and supplies .....	13	56 757	10 843	19.1	Z	38.3
2622	New marine propulsion machinery and equipment .....	7	28 224	6 581	23.3	Z	X
2630	Other transportation equipment and supplies .....	7	131 722	9 988	7.6	Z	X
2700	Sporting and recreational goods and supplies .....	24	273 304	49 663	18.2	.1	X
2900	Ferrous metal scrap .....	9	21 912	1 461	6.7	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42112</b>	<b>Motor vehicle supplies &amp; new parts whse—Con.</b>						
3150	Other durable goods .....	8	58 371	5 855	10.0	Z	5.2
3154	Other durable goods, n.e.c .....	6	38 557	3 876	10.1	Z	X
3800	Men's and boys' wear .....	16	92 398	11 178	12.1	Z	X
3900	Women's and children's wear .....	9	5 056	643	12.7	Z	49.5
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	9	5 056	643	12.7	Z	X
4100	Frozen foods (packaged) .....	9	42 882	732	1.7	Z	X
5300	Plastics materials and basic shapes .....	16	186 966	15 905	8.5	Z	69.9
5313	Plastics raw materials .....	11	162 514	13 456	8.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	723	2 291 921	187 799	8.2	.5	1.7
5334	Organic fibers .....	310	394 554	22 083	5.6	.1	X
5335	Detergents and soaps .....	109	732 978	98 981	13.5	.2	X
5342	Adhesives, sealants, and glues .....	193	905 402	54 722	6.0	.1	X
5344	Other chemicals and allied products .....	114	258 981	11 983	4.6	Z	X
5400	Petroleum products .....	628	1 562 123	96 962	6.2	.2	8.9
5412	Motor gasoline .....	10	14 670	819	5.6	Z	X
5418	Lubricating oil and greases .....	628	1 562 123	96 143	6.2	.2	X
5800	Farm supplies .....	14	5 185	338	6.5	Z	30.4
5818	Other farm supplies (including harness and saddlery equipment) .....	14	5 185	338	6.5	Z	X
6000	Paint, paint supplies, and wallpaper .....	77	108 098	12 077	11.2	Z	27.1
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	60	93 147	11 041	11.9	Z	X
6014	Paint supplies .....	17	14 951	696	4.7	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	7	6 357	731	11.5	Z	X
6150	Nondurable goods, n.e.c .....	10	37 281	6 511	17.5	Z	X
9700	Service receipts and labor charges (including installed parts) .....	1 468	3 321 390	555 304	16.7	1.4	64.4
9701	Labor charges for repair work .....	1 250	2 863 012	308 780	10.8	.8	X
9702	Parts installed in repair work .....	918	2 272 905	201 508	8.9	.5	X
9703	Other service receipts and labor charges—Specify .....	269	559 433	45 006	8.0	.1	X
9720	Receipts for service contracts .....	19	80 545	2 338	2.9	Z	X
9740	Receipts for installing equipment .....	21	39 359	4 960	12.6	Z	X
9810	Miscellaneous commodities .....	287	2 169 078	131 429	6.1	.3	X
9940	Rental and leasing receipts .....	67	260 324	8 879	3.4	Z	X
9980	Receipts for machine shop job work .....	269	364 572	28 324	7.8	.1	X
<b>421120</b>	<b>Motor vehicle supplies &amp; new parts whse</b> .....	<b>'10 596</b>	<b>X</b>	<b>'40 856 802</b>	<b>X</b>	<b>100.0</b>	<b>73.1</b>
0100	New and used automobiles, motorcycles, etc. ....	131	204 964	50 501	24.6	.1	8.0
0112	Used automobiles .....	92	71 188	7 385	10.4	Z	X
0113	Motorcycles .....	36	133 572	43 116	32.3	.1	X
0120	Buses, campers, and motor homes .....	23	55 708	5 079	9.1	Z	34.1
0121	Buses .....	20	52 873	4 827	9.1	Z	X
0130	Light trucks and vans (14,000 lb or less) .....	61	138 685	9 673	7.0	Z	14.2
0131	New light trucks .....	9	59 067	311	.5	Z	X
0132	Used light trucks .....	17	19 467	2 318	11.9	Z	X
0133	Vans and cargo vans (new and used) .....	35	60 118	7 044	11.7	Z	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	52	146 145	10 341	7.1	Z	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	81	195 281	41 132	21.1	.1	58.8
0151	New heavy trucks (one piece) .....	43	164 314	31 997	19.5	.1	X
0152	New heavy truck tractors .....	9	23 666	2 251	9.5	Z	X
0154	New truck bodies .....	13	16 295	285	1.7	Z	X
0155	Used heavy trucks, tractors, and trailers .....	45	96 050	5 974	6.2	Z	X
0200	New and rebuilt automotive parts and supplies .....	10 140	39 895 397	37 630 125	94.3	92.1	46.5
0211	Batteries .....	3 221	12 148 144	2 238 546	18.4	5.5	X
0212	Engines (complete) .....	1 932	7 719 178	839 240	10.9	2.1	X
0213	Electrical engine parts (including ignition parts) .....	3 766	18 732 566	6 110 053	32.6	15.0	X
0214	Brake parts (including fluid and all disk and drum parts) .....	4 257	15 787 221	3 333 050	21.1	8.2	X
0215	Exhaust system parts .....	3 068	11 406 217	934 509	8.2	2.3	X
0216	Glass .....	836	3 674 027	502 957	13.7	1.2	X
0217	Hoses, belts, gaskets, and wiper blades .....	3 694	14 077 074	1 334 269	9.5	3.3	X
0218	Filters (oil, air, gas, and transmission) .....	3 670	13 678 970	1 389 035	10.2	3.4	X
0219	Engine parts, except electrical .....	3 752	17 514 312	3 238 039	18.5	7.9	X
0221	Body parts and repair materials .....	2 562	9 917 747	2 804 175	28.3	6.9	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	3 585	13 546 844	1 615 573	11.9	4.0	X
0223	Parts, n.e.c. ....	3 538	15 776 150	8 534 353	54.1	20.9	X
0224	Accessories .....	4 224	15 691 278	4 756 314	30.3	11.6	X
0240	Used automotive parts, accessories, and equipment .....	393	701 626	105 130	15.0	.3	X
0250	Petroleum products marketing equipment .....	762	1 874 552	934 029	49.8	2.3	X
0300	Tires and tubes .....	481	1 392 777	131 916	9.5	.3	67.4
0311	New tires and tubes .....	394	1 295 210	119 663	9.2	.3	X
0312	Recapped and used tires and repair materials .....	135	152 503	12 252	8.0	Z	X
0540	Other home furnishings .....	6	10 164	1 319	13.0	Z	X
0730	Flat glass and other construction glass (excluding automotive) .....	22	65 491	8 398	12.8	Z	X
0920	New computer equipment .....	13	43 696	13 211	30.2	Z	.4
0921	Computers .....	11	40 513	12 894	31.8	Z	X
1120	Flat iron and steel products .....	53	112 293	9 596	8.5	Z	X
1140	Iron and steel wire and wire products .....	6	7 724	161	2.1	Z	X
1400	Electrical apparatus and equipment .....	157	520 378	43 984	8.5	.1	4.6
1413	Motors and generators (including motor-generator sets) .....	62	238 225	23 071	9.7	.1	X
1500	Electrical appliances, household .....	27	237 082	91 571	38.6	.2	59.4
1512	Radios, stereos, and CD players .....	6	187 821	87 920	46.8	.2	X
1600	Electronic parts and equipment, except communication .....	166	592 446	47 678	8.0	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421120</b>	<b>Motor vehicle supplies &amp; new parts whse—Con.</b>						
1650	Communication equipment and supplies .....	12	47 353	3 033	6.4	Z	18.5
1651	Telephones .....	12	47 353	3 033	6.4	Z	X
1700	Hardware .....	236	936 583	72 954	7.8	.2	9.2
1711	Hand tools (including power driven).....	168	691 691	49 172	7.1	.1	X
1712	Bolts, nuts, rivets, and fasteners .....	134	342 691	23 473	6.9	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	18	75 635	9 503	12.6	Z	19.7
1815	Boilers, radiators, and convectors .....	13	67 577	7 147	10.6	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	9	113 537	11 407	10.0	Z	X
2000	Refrigeration equipment and supplies .....	9	131 294	11 100	8.5	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	123	337 992	37 966	11.2	.1	.2
2114	New tractor shovel loaders .....	59	109 656	1 632	1.5	Z	X
2115	New graders, rollers, and off-highway trucks .....	59	109 656	814	.7	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	59	109 656	13 914	12.7	Z	X
2200	Farm machinery, equipment, and parts .....	132	567 856	58 162	10.2	.1	X
2220	Garden machinery, equipment, and parts .....	115	250 913	3 456	1.4	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	7	34 331	4 040	11.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	347	1 540 010	178 343	11.6	.4	9.3
2321	New pumps, compressors (air or gas), and equipment .....	67	164 207	14 981	9.1	Z	X
2323	New diesel engines (excluding automotive) .....	92	424 004	72 710	17.1	.2	X
2326	New controlling, recording, and indicating instruments and access .....	166	565 471	36 423	6.4	.1	X
2327	All other new general-purpose industrial machinery and equipment .....	107	635 931	54 229	8.5	.1	X
2330	Metalworking machinery, equipment, and parts .....	10	33 046	3 646	11.0	Z	X
2340	Materials handling machinery, equipment, and parts .....	8	27 955	2 094	7.5	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	6	22 746	1 768	7.8	Z	X
2360	Other industrial machinery, equipment, and parts .....	16	97 523	9 830	10.1	Z	44.8
2366	Other new industrial machinery and equipment .....	13	94 694	9 597	10.1	Z	X
2367	Used industrial machinery and equipment .....	6	24 849	233	.9	Z	X
2370	Mechanical power transmission supplies .....	27	319 899	70 413	22.0	.2	28.8
2371	Bearings and bushings .....	17	273 559	49 543	18.1	.1	X
2372	Other mechanical power transmission supplies .....	21	272 278	20 870	7.7	.1	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	12	70 252	6 522	9.3	Z	49.1
2391	Hydraulic valves .....	12	70 252	4 542	6.5	Z	X
2392	Pneumatic valves .....	9	43 631	1 979	4.5	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	10	24 100	3 153	13.1	Z	73.1
2421	Hydraulic and pneumatic connectors .....	10	24 100	2 931	12.2	Z	X
2422	Hydraulic and pneumatic assemblies .....	7	10 857	222	2.0	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	18	49 809	3 353	6.7	Z	73.1
2431	Filters .....	15	42 172	2 985	7.1	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	10	18 513	368	2.0	Z	X
2440	Welding supplies (excluding gases).....	7	9 292	1 147	12.3	Z	X
2450	Industrial containers and supplies .....	8	21 158	653	3.1	Z	X
2460	Other industrial supplies .....	29	65 763	8 806	13.4	Z	13.8
2465	Strapping and tape .....	12	9 705	26	.3	Z	X
2466	Industrial supplies, n.e.c. ....	27	64 491	8 654	13.4	Z	X
2620	Marine machinery, equipment, and supplies .....	13	56 757	10 843	19.1	Z	38.3
2622	New marine propulsion machinery and equipment .....	7	28 224	6 581	23.3	Z	X
2630	Other transportation equipment and supplies .....	7	131 722	9 988	7.6	Z	X
2700	Sporting and recreational goods and supplies .....	24	273 304	49 663	18.2	.1	X
2900	Ferrous metal scrap .....	9	21 912	1 461	6.7	Z	X
3150	Other durable goods .....	8	58 371	5 855	10.0	Z	5.2
3154	Other durable goods, n.e.c. ....	6	38 557	3 876	10.1	Z	X
3800	Men's and boys' wear.....	16	92 398	11 178	12.1	Z	X
3900	Women's and children's wear .....	9	5 056	643	12.7	Z	49.5
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	9	5 056	643	12.7	Z	X
4100	Frozen foods (packaged) .....	9	42 882	732	1.7	Z	X
5300	Plastics materials and basic shapes .....	16	186 966	15 905	8.5	Z	69.9
5313	Plastics raw materials.....	11	162 514	13 456	8.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	723	2 291 921	187 799	8.2	.5	1.7
5334	Organic fibers .....	310	394 554	22 083	5.6	.1	X
5335	Detergents and soaps .....	109	732 978	98 981	13.5	.2	X
5342	Adhesives, sealants, and glues .....	193	905 402	54 722	6.0	.1	X
5344	Other chemicals and allied products .....	114	258 981	11 983	4.6	Z	X
5400	Petroleum products .....	628	1 562 123	96 962	6.2	.2	8.9
5412	Motor gasoline .....	10	14 670	819	5.6	Z	X
5418	Lubricating oil and greases .....	628	1 562 123	96 143	6.2	.2	X
5800	Farm supplies .....	14	5 185	338	6.5	Z	30.4
5818	Other farm supplies (including harness and saddlery equipment) .....	14	5 185	338	6.5	Z	X
6000	Paint, paint supplies, and wallpaper .....	77	108 098	12 077	11.2	Z	27.1
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	60	93 147	11 041	11.9	Z	X
6014	Paint supplies .....	17	14 951	696	4.7	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	7	6 357	731	11.5	Z	X
6150	Nondurable goods, n.e.c. ....	10	37 281	6 511	17.5	Z	X
9700	Service receipts and labor charges (including installed parts) .....	1 468	3 321 390	555 304	16.7	1.4	64.4
9701	Labor charges for repair work .....	1 250	2 863 012	308 780	10.8	.8	X
9702	Parts installed in repair work .....	918	2 272 905	201 508	8.9	.5	X
9703	Other service receipts and labor charges—Specify .....	269	559 433	45 006	8.0	.1	X

See footnotes at end of table.



**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421120</b>	<b>Motor vehicle supplies &amp; new parts whlse—Con.</b>						
9720	Receipts for service contracts . . . . .	19	80 545	2 338	2.9	Z	X
9740	Receipts for installing equipment . . . . .	21	39 359	4 960	12.6	Z	X
9810	Miscellaneous commodities . . . . .	287	2 169 078	131 429	6.1	.3	X
9940	Rental and leasing receipts . . . . .	67	260 324	8 879	3.4	Z	X
9980	Receipts for machine shop job work . . . . .	269	364 572	28 324	7.8	.1	X
<b>4211201</b>	<b>Motor vehicle supplies &amp; new parts—warehouse distributors . .</b>	<b>14 357</b>	<b>X</b>	<b>19 025 397</b>	<b>X</b>	<b>100.0</b>	<b>74.6</b>
0100	New and used automobiles, motorcycles, etc. . . . .	27	22 714	1 699	7.5	Z	18.7
0112	Used automobiles . . . . .	24	22 490	1 699	7.6	Z	X
0130	Light trucks and vans (14,000 lb or less) . . . . .	7	16 073	2 257	14.0	Z	6.6
0132	Used light trucks . . . . .	7	16 073	2 257	14.0	Z	X
0200	New and rebuilt automotive parts and supplies . . . . .	4 357	19 025 397	18 148 826	95.4	95.4	52.9
0211	Batteries . . . . .	1 511	7 381 789	1 243 758	16.8	6.5	X
0212	Engines (complete) . . . . .	752	4 039 210	185 400	4.6	1.0	X
0213	Electrical engine parts (including ignition parts) . . . . .	1 768	9 246 486	1 844 051	19.9	9.7	X
0214	Brake parts (including fluid and all disk and drum parts) . . . . .	1 939	9 269 838	1 904 930	20.6	10.0	X
0215	Exhaust system parts . . . . .	1 336	6 441 767	513 622	8.0	2.7	X
0216	Glass . . . . .	171	1 534 839	209 345	13.6	1.1	X
0217	Hoses, belts, gaskets, and wiper blades . . . . .	1 705	8 350 571	804 731	9.6	4.2	X
0218	Filters (oil, air, gas, and transmission) . . . . .	1 663	8 237 188	823 151	10.0	4.3	X
0219	Engine parts, except electrical . . . . .	1 710	8 314 103	1 402 293	16.9	7.4	X
0221	Body parts and repair materials . . . . .	986	5 356 650	1 354 253	25.3	7.1	X
0222	Suspension parts (shocks, struts, balljoints, etc.) . . . . .	1 669	8 303 809	910 251	11.0	4.8	X
0223	Parts, n.e.c. . . . .	1 556	8 122 355	3 994 501	49.2	21.0	X
0224	Accessories . . . . .	2 075	9 290 368	2 958 533	31.8	15.6	X
0240	Used automotive parts, accessories, and equipment . . . . .	108	406 221	72 924	18.0	.4	X
0250	Petroleum products marketing equipment . . . . .	115	638 668	31 930	5.0	2	X
0300	Tires and tubes . . . . .	205	532 522	59 512	11.2	.3	64.5
0311	New tires and tubes . . . . .	162	478 061	50 705	10.6	.3	X
0312	Recapped and used tires and repair materials . . . . .	69	94 332	8 807	9.3	Z	X
0730	Flat glass and other construction glass (excluding automotive) . . . . .	13	54 920	7 810	14.2	Z	X
1120	Flat iron and steel products . . . . .	14	49 193	1 840	3.7	Z	X
1400	Electrical apparatus and equipment . . . . .	62	238 225	23 071	9.7	.1	10.8
1413	Motors and generators (including motor-generator sets) . . . . .	62	238 225	23 071	9.7	.1	X
1500	Electrical appliances, household . . . . .	6	187 821	87 920	46.8	.5	73.4
1512	Radios, stereos, and CD players . . . . .	6	187 821	87 920	46.8	.5	X
1600	Electronic parts and equipment, except communication . . . . .	69	312 863	19 187	6.1	.1	X
1700	Hardware . . . . .	105	576 093	41 900	7.3	.2	10.1
1711	Hand tools (including power driven) . . . . .	71	515 300	40 210	7.8	.2	X
1712	Bolts, nuts, rivets, and fasteners . . . . .	34	60 793	1 690	2.8	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) . . . . .	60	218 745	20 195	9.2	.1	X
2200	Farm machinery, equipment, and parts . . . . .	57	232 538	8 048	3.5	Z	X
2220	Garden machinery, equipment, and parts . . . . .	66	180 136	2 605	1.4	Z	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	123	344 488	25 982	7.5	.1	2.8
2326	New controlling, recording, and indicating instruments and access . . . . .	123	344 488	25 982	7.5	.1	X
2620	Marine machinery, equipment, and supplies . . . . .	6	28 533	4 262	14.9	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	287	1 551 608	131 235	8.5	.7	.3
5335	Detergents and soaps . . . . .	94	646 206	76 513	11.8	.4	X
5342	Adhesives, sealants, and glues . . . . .	193	905 402	54 722	6.0	.3	X
5400	Petroleum products . . . . .	174	815 001	51 338	6.3	.3	1.8
5418	Lubricating oil and greases . . . . .	174	815 001	51 338	6.3	.3	X
9700	Service receipts and labor charges (including installed parts) . . . . .	423	994 767	146 700	14.7	.8	69.8
9701	Labor charges for repair work . . . . .	310	705 997	69 699	9.9	.4	X
9702	Parts installed in repair work . . . . .	237	625 643	55 755	8.9	.3	X
9703	Other service receipts and labor charges—Specify . . . . .	99	225 150	21 244	9.4	.1	X
9810	Miscellaneous commodities . . . . .	110	429 088	44 725	10.4	.2	X
9940	Rental and leasing receipts . . . . .	19	95 824	1 362	1.4	Z	X
9980	Receipts for machine shop job work . . . . .	134	167 466	11 258	6.7	.1	X
<b>4211202</b>	<b>Motor vehicle supplies &amp; new parts—jobbers . . . . .</b>	<b>5 732</b>	<b>X</b>	<b>20 760 962</b>	<b>X</b>	<b>100.0</b>	<b>71.8</b>
0100	New and used automobiles, motorcycles, etc. . . . .	104	182 250	48 802	26.8	.2	6.5
0112	Used automobiles . . . . .	68	48 678	5 686	11.7	Z	X
0113	Motorcycles . . . . .	36	133 572	43 116	32.3	.2	X
0120	Buses, campers, and motor homes . . . . .	20	52 873	4 827	9.1	Z	27.9
0121	Buses . . . . .	20	52 873	4 827	9.1	Z	X
0130	Light trucks and vans (14,000 lb or less) . . . . .	54	122 612	7 416	6.0	Z	14.8
0131	New light trucks . . . . .	9	59 067	311	.5	Z	X
0132	Used light trucks . . . . .	10	3 394	61	1.8	Z	X
0133	Vans and cargo vans (new and used) . . . . .	35	60 118	7 044	11.7	Z	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) . . . . .	43	126 650	9 938	7.8	Z	X
0150	Heavy trucks and tractors (over 26,000 lb) . . . . .	74	188 515	40 537	21.5	.2	59.8
0151	New heavy trucks (one piece) . . . . .	43	164 314	31 997	19.5	.2	X
0152	New heavy truck tractors . . . . .	9	23 666	2 251	9.5	Z	X
0154	New truck bodies . . . . .	8	12 112	285	2.4	Z	X
0155	Used heavy trucks, tractors, and trailers . . . . .	45	96 050	5 974	6.2	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4211202</b>	<b>Motor vehicle supplies &amp; new parts—jobbers—Con.</b>						
0200	New and rebuilt automotive parts and supplies .....	5 732	20 760 962	19 466 247	93.8	93.8	40.6
0211	Batteries .....	1 702	4 759 374	994 312	20.9		X
0212	Engines (complete) .....	1 180	3 679 968	653 840	17.8		X
0213	Electrical engine parts (including ignition parts) .....	1 992	9 480 300	4 265 728	45.0		X
0214	Brake parts (including fluid and all disk and drum parts) .....	2 308	6 491 685	1 426 633	22.0		X
0215	Exhaust system parts .....	1 728	4 961 728	420 825	8.5		X
0216	Glass .....	666	2 139 188	293 612	13.7		X
0217	Hoses, belts, gaskets, and wiper blades .....	1 955	5 663 024	525 226	9.3		X
0218	Filters (oil, air, gas, and transmission) .....	1 974	5 379 539	559 827	10.4		X
0219	Engine parts, except electrical .....	2 037	9 196 944	1 835 699	20.0		X
0221	Body parts and repair materials .....	1 574	4 558 646	1 449 066	31.8		X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	1 914	5 240 584	705 263	13.5		X
0223	Parts, n.e.c. ....	1 978	7 635 066	4 538 574	59.4	21.9	X
0224	Accessories .....	2 143	6 397 539	1 797 647	28.1	8.7	X
0240	Used automotive parts, accessories, and equipment .....	283	294 689	32 144	10.9	.2	X
0250	Petroleum products marketing equipment .....	140	165 441	12 253	7.4	.1	X
0300	Tires and tubes .....	271	852 588	71 126	8.3	.3	69.0
0311	New tires and tubes .....	229	814 048	68 594	8.4	.3	X
0312	Recapped and used tires and repair materials .....	64	53 605	2 531	4.7	Z	X
0730	Flat glass and other construction glass (excluding automotive) .....	9	10 571	588	5.6	Z	X
0920	New computer equipment .....	11	40 513	12 894	31.8	.1	.4
0921	Computers .....	11	40 513	12 894	31.8	.1	X
1120	Flat iron and steel products .....	39	63 100	7 756	12.3	Z	X
1140	Iron and steel wire and wire products .....	6	7 724	161	2.1	Z	X
1400	Electrical apparatus and equipment .....	88	258 021	17 373	6.7	.1	X
1500	Electrical appliances, household .....	21	49 261	3 651	7.4	Z	X
1600	Electronic parts and equipment, except communication .....	86	254 146	25 121	9.9	.1	X
1650	Communication equipment and supplies .....	10	44 753	2 435	5.4	Z	13.5
1651	Telephones .....	10	44 753	2 435	5.4	Z	X
1700	Hardware .....	130	357 364	30 745	8.6	.1	7.7
1711	Hand tools (including power driven) .....	97	176 391	8 962	5.1	Z	X
1712	Bolts, nuts, rivets, and fasteners .....	100	281 898	21 783	7.7	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	13	67 577	7 147	10.6	Z	15.2
1815	Boilers, radiators, and convectors .....	13	67 577	7 147	10.6	Z	X
2000	Refrigeration equipment and supplies .....	7	129 092	10 001	7.7	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	59	109 656	16 360	14.9	.1	.7
2114	New tractor shovel loaders .....	59	109 656	1 632	1.5	Z	X
2115	New graders, rollers, and off-highway trucks .....	59	109 656	814	.7	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	59	109 656	13 914	12.7	.1	X
2200	Farm machinery, equipment, and parts .....	75	335 318	50 114	14.9	.2	X
2220	Garden machinery, equipment, and parts .....	49	70 777	851	1.2	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	195	1 081 814	128 914	11.9	.6	10.3
2321	New pumps, compressors (air or gas), and equipment .....	38	50 499	911	1.8	Z	X
2323	New diesel engines (excluding automotive) .....	92	424 004	72 710	17.1	.4	X
2326	New controlling, recording, and indicating instruments and access .....	43	220 983	10 441	4.7	.1	X
2327	All other new general-purpose industrial machinery and equipment .....	78	522 223	44 852	8.6	.2	X
2330	Metalworking machinery, equipment, and parts .....	8	29 863	3 010	10.1	Z	X
2360	Other industrial machinery, equipment, and parts .....	11	56 763	4 863	8.6	Z	35.8
2366	Other new industrial machinery and equipment .....	8	53 934	4 630	8.6	Z	X
2367	Used industrial machinery and equipment .....	6	24 849	233	.9	Z	X
2370	Mechanical power transmission supplies .....	22	303 256	66 543	21.9	.3	25.2
2371	Bearings and bushings .....	15	272 097	49 476	18.2	.2	X
2372	Other mechanical power transmission supplies .....	19	257 097	17 067	6.6	.1	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	9	43 631	4 001	9.2	Z	20.8
2391	Hydraulic valves .....	9	43 631	2 021	4.6	Z	X
2392	Pneumatic valves .....	9	43 631	1 979	4.5	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	9	22 387	2 692	12.0	Z	71.8
2421	Hydraulic and pneumatic connectors .....	9	22 387	2 504	11.2	Z	X
2422	Hydraulic and pneumatic assemblies .....	6	9 144	188	2.1	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	15	23 188	832	3.6	Z	71.8
2431	Filters .....	12	15 551	481	3.1	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	9	16 800	351	2.1	Z	X
2450	Industrial containers and supplies .....	6	18 227	392	2.2	Z	X
2460	Other industrial supplies .....	23	51 455	7 604	14.8	Z	3.1
2465	Strapping and tape .....	12	9 705	26	.3	Z	X
2466	Industrial supplies, n.e.c. ....	23	51 455	7 578	14.7	Z	X
2620	Marine machinery, equipment, and supplies .....	7	28 224	6 581	23.3	Z	65.6
2622	New marine propulsion machinery and equipment .....	7	28 224	6 581	23.3	Z	X
2700	Sporting and recreational goods and supplies .....	19	70 166	9 050	12.9	Z	X
3150	Other durable goods .....	6	38 557	3 876	10.1	Z	8.1
3154	Other durable goods, n.e.c. ....	6	38 557	3 876	10.1	Z	X
3800	Men's and boys' wear .....	12	70 247	7 666	10.9	Z	X
3900	Women's and children's wear .....	7	2 688	179	6.7	Z	34.7
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	7	2 688	179	6.7	Z	X
4100	Frozen foods (packaged) .....	9	42 882	732	1.7	Z	X
5300	Plastics materials and basic shapes .....	16	186 966	15 905	8.5	.1	68.7
5313	Plastics raw materials .....	11	162 514	13 456	8.3	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4211202</b>	<b>Motor vehicle supplies &amp; new parts—jobbers—Con.</b>						
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	431	717 065	51 493	7.2	.2	5.5
5334	Organic fibers	310	394 554	22 083	5.6	.1	X
5335	Detergents and soaps	15	86 772	22 468	25.9	.1	X
5344	Other chemicals and allied products	109	235 733	6 912	2.9	Z	X
5400	Petroleum products	448	730 096	39 028	5.3	.2	19.5
5412	Motor gasoline	10	14 670	819	5.6	Z	X
5418	Lubricating oil and greases	448	730 096	38 209	5.2	.2	X
5800	Farm supplies	14	5 185	338	6.5	Z	29.9
5818	Other farm supplies (including harness and saddlery equipment)	14	5 185	338	6.5	Z	X
6000	Paint, paint supplies, and wallpaper	71	94 919	9 071	9.6	Z	25.8
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	58	86 801	8 820	10.2	Z	X
6014	Paint supplies	13	8 118	251	3.1	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	7	6 357	731	11.5	Z	X
6150	Nondurable goods, n.e.c.	7	29 847	5 991	20.1	Z	X
9700	Service receipts and labor charges (including installed parts)	869	1 877 953	314 172	16.7	1.5	59.1
9701	Labor charges for repair work	773	1 732 499	187 018	10.8	.9	X
9702	Parts installed in repair work	536	1 285 695	117 960	9.2	.6	X
9703	Other service receipts and labor charges—Specify	116	200 731	9 186	4.6	Z	X
9720	Receipts for service contracts	15	63 232	2 166	3.4	Z	X
9740	Receipts for installing equipment	11	23 931	1 393	5.8	Z	X
9810	Miscellaneous commodities	164	1 713 446	82 470	4.8	.4	X
9940	Rental and leasing receipts	40	135 667	7 113	5.2	Z	X
9980	Receipts for machine shop job work	135	197 106	17 066	8.7	.1	X
<b>4211203</b>	<b>Petroleum products marketing equipment whse</b>	<b>507</b>	<b>X</b>	<b>1 070 443</b>	<b>X</b>	<b>100.0</b>	<b>72.1</b>
0140	Medium trucks and tractors (14,001 to 26,000 lb)	8	19 269	382	2.0	Z	X
0200	New and rebuilt automotive parts and supplies	51	109 038	15 052	13.8	1.4	X
0250	Petroleum products marketing equipment	507	1 070 443	889 846	83.1	83.1	X
1400	Electrical apparatus and equipment	7	24 132	3 540	14.7	.3	X
1600	Electronic parts and equipment, except communication	11	25 437	3 370	13.2	.3	X
2320	General-purpose industrial machinery, equipment, and parts	29	113 708	23 447	20.6	2.2	X
5400	Petroleum products	6	17 026	6 596	38.7	.6	X
9700	Service receipts and labor charges (including installed parts)	176	448 670	94 432	21.0	8.8	X
9740	Receipts for installing equipment	6	9 320	2 453	26.3	.2	X
9810	Miscellaneous commodities	13	26 544	4 234	16.0	.4	X
9940	Rental and leasing receipts	8	28 833	404	1.4	Z	X
<b>42113</b>	<b>Tire &amp; tube whse</b>	<b>1 738</b>	<b>X</b>	<b>6 627 456</b>	<b>X</b>	<b>100.0</b>	<b>74.8</b>
0200	New and rebuilt automotive parts and supplies	432	2 232 664	140 024	6.3	2.1	62.0
0211	Batteries	151	1 160 611	12 221	1.1	.2	X
0212	Engines (complete)	9	16 985	354	2.1	Z	X
0213	Electrical engine parts (including ignition parts)	19	54 920	2 537	4.6	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	94	779 537	4 359	.6	.1	X
0215	Exhaust system parts	23	48 000	602	1.3	Z	X
0217	Hoses, belts, gaskets, and wiper blades	29	64 645	1 295	2.0	Z	X
0218	Filters (oil, air, gas, and transmission)	66	853 202	4 293	.5	.1	X
0219	Engine parts, except electrical	23	53 654	1 174	2.2	Z	X
0221	Body parts and repair materials	11	12 213	1 828	15.0	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	105	941 145	8 665	.9	.1	X
0223	Parts, n.e.c.	118	1 116 560	57 685	5.2	.9	X
0224	Accessories	192	773 039	45 000	5.8	.7	X
0240	Used automotive parts, accessories, and equipment	37	169 108	4 132	2.4	.1	X
0250	Petroleum products marketing equipment	11	42 079	779	1.9	Z	X
0300	Tires and tubes	1 738	6 627 456	6 235 397	94.1	94.1	63.6
0311	New tires and tubes	1 552	6 399 438	5 536 180	86.5	83.5	X
0312	Recapped and used tires and repair materials	934	2 220 145	699 216	31.5	10.6	X
2200	Farm machinery, equipment, and parts	6	19 663	3 279	16.7	Z	3.3
2218	Used farm machinery and equipment	6	19 663	3 279	16.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts	11	123 720	2 440	2.0	Z	X
2700	Sporting and recreational goods and supplies	6	47 214	7 340	15.5	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	39	152 790	3 760	2.5	.1	2.1
5344	Other chemicals and allied products	39	152 790	3 760	2.5	.1	X
5400	Petroleum products	47	151 136	23 888	15.8	.4	17.5
5418	Lubricating oil and greases	47	151 136	17 056	11.3	.3	X
9700	Service receipts and labor charges (including installed parts)	591	1 639 210	149 840	9.1	2.3	70.5
9701	Labor charges for repair work	510	1 253 397	117 348	9.4	1.8	X
9702	Parts installed in repair work	206	576 855	22 760	3.9	.3	X
9703	Other service receipts and labor charges—Specify	113	411 307	9 731	2.4	.1	X
9810	Miscellaneous commodities	86	921 007	36 414	4.0	.5	X
<b>421130</b>	<b>Tire &amp; tube whse</b>	<b>1 738</b>	<b>X</b>	<b>6 627 456</b>	<b>X</b>	<b>100.0</b>	<b>74.8</b>
0200	New and rebuilt automotive parts and supplies	432	2 232 664	140 024	6.3	2.1	62.0
0211	Batteries	151	1 160 611	12 221	1.1	.2	X
0212	Engines (complete)	9	16 985	354	2.1	Z	X
0213	Electrical engine parts (including ignition parts)	19	54 920	2 537	4.6	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	94	779 537	4 359	.6	.1	X
0215	Exhaust system parts	23	48 000	602	1.3	Z	X
0217	Hoses, belts, gaskets, and wiper blades	29	64 645	1 295	2.0	Z	X
0218	Filters (oil, air, gas, and transmission)	66	853 202	4 293	.5	.1	X
0219	Engine parts, except electrical	23	53 654	1 174	2.2	Z	X
0221	Body parts and repair materials	11	12 213	1 828	15.0	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	105	941 145	8 665	.9	.1	X
0223	Parts, n.e.c.	118	1 116 560	57 685	5.2	.9	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421130</b>	<b>Tire &amp; tube whsle—Con.</b>						
0200	New and rebuilt automotive parts and supplies—Con.						
0224	Accessories .....	192	773 039	45 000	5.8	.7	X
0240	Used automotive parts, accessories, and equipment .....	37	169 108	4 132	2.4	.1	X
0250	Petroleum products marketing equipment .....	11	42 079	779	1.9	Z	X
0300	Tires and tubes .....	1 738	6 627 456	6 235 397	94.1	94.1	63.6
0311	New tires and tubes .....	1 552	6 399 438	5 536 180	86.5	83.5	X
0312	Recapped and used tires and repair materials .....	934	2 220 145	699 216	31.5	10.6	X
2200	Farm machinery, equipment, and parts .....	6	19 663	3 279	16.7	Z	3.3
2218	Used farm machinery and equipment .....	6	19 663	3 279	16.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	11	123 720	2 440	2.0	Z	X
2700	Sporting and recreational goods and supplies .....	6	47 214	7 340	15.5	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	39	152 790	3 760	2.5	.1	2.1
5344	Other chemicals and allied products .....	39	152 790	3 760	2.5	.1	X
5400	Petroleum products .....	47	151 136	23 888	15.8	.4	17.5
5418	Lubricating oil and greases .....	47	151 136	17 056	11.3	.3	X
9700	Service receipts and labor charges (including installed parts) .....	591	1 639 210	149 840	9.1	2.3	70.5
9701	Labor charges for repair work .....	510	1 253 397	117 348	9.4	1.8	X
9702	Parts installed in repair work .....	206	576 855	22 760	3.9	.3	X
9703	Other service receipts and labor charges—Specify .....	113	411 307	9 731	2.4	.1	X
9810	Miscellaneous commodities .....	86	921 007	36 414	4.0	.5	X
<b>42114</b>	<b>Motor vehicle parts, (used) whsle .....</b>	<b>7 105</b>	<b>X</b>	<b>5 272 107</b>	<b>X</b>	<b>100.0</b>	<b>69.6</b>
0100	New and used automobiles, motorcycles, etc. ....	1 697	1 378 037	169 077	12.3	3.2	3.3
0111	New automobiles .....	30	16 741	925	5.5	Z	X
0112	Used automobiles .....	1 625	1 325 058	162 256	12.2	3.1	X
0113	Motorcycles .....	65	58 036	5 896	10.2	.1	X
0120	Buses, campers, and motor homes .....	41	88 138	14 525	16.5	.3	36.4
0121	Buses .....	8	75 970	13 962	18.4	.3	X
0122	Motor homes, car trailers, and campers .....	34	12 168	563	4.6	Z	X
0130	Light trucks and vans (14,000 lb or less) .....	366	304 983	19 254	6.3	.4	4.3
0132	Used light trucks .....	336	280 165	13 372	4.8	.3	X
0133	Vans and cargo vans (new and used) .....	225	152 001	5 882	3.9	.1	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	68	114 322	4 374	3.8	.1	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	59	68 461	6 572	9.6	.1	2.9
0155	Used heavy trucks, tractors, and trailers .....	59	68 461	6 572	9.6	.1	X
0200	New and rebuilt automotive parts and supplies .....	1 934	1 553 368	252 063	16.2	4.8	58.6
0211	Batteries .....	445	280 383	9 252	3.3	.2	X
0212	Engines (complete) .....	446	395 262	32 847	8.3	.6	X
0213	Electrical engine parts (including ignition parts) .....	305	290 780	13 326	4.6	.3	X
0214	Brake parts (including fluid and all disk and drum parts) .....	448	491 917	25 422	5.2	.5	X
0215	Exhaust system parts .....	218	171 672	3 480	2.0	.1	X
0216	Glass .....	492	386 620	12 553	3.2	.2	X
0217	Hoses, belts, gaskets, and wiper blades .....	195	155 397	5 087	3.3	.1	X
0218	Filters (oil, air, gas, and transmission) .....	153	111 304	3 533	3.2	.1	X
0219	Engine parts, except electrical .....	472	510 501	29 597	5.8	.6	X
0221	Body parts and repair materials .....	873	661 143	47 856	7.2	.9	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	262	221 097	5 882	2.7	.1	X
0223	Parts, n.e.c. ....	412	325 336	44 514	13.7	.8	X
0224	Accessories .....	615	382 129	18 719	4.9	.4	X
0240	Used automotive parts, accessories, and equipment .....	7 105	5 272 107	4 565 384	86.6	86.6	X
0250	Petroleum products marketing equipment .....	15	15 287	235	1.5	Z	X
0300	Tires and tubes .....	966	782 159	34 507	4.4	.7	62.4
0311	New tires and tubes .....	133	100 292	4 395	4.4	.1	X
0312	Recapped and used tires and repair materials .....	867	731 948	30 112	4.1	.6	X
0730	Flat glass and other construction glass (excluding automotive) .....	6	7 456	222	3.0	Z	X
1100	Iron and steel products (semifinished) .....	7	4 376	716	16.4	Z	X
1120	Flat iron and steel products .....	103	70 707	9 454	13.4	.2	X
1200	Copper and brass .....	10	6 693	709	10.6	Z	X
1220	Aluminum shapes, forms, etc. ....	8	6 345	386	6.1	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	6	5 867	369	6.3	Z	X
1400	Electrical apparatus and equipment .....	6	4 654	77	1.7	Z	X
1500	Electrical appliances, household .....	9	5 029	154	3.1	Z	10.1
1512	Radios, stereos, and CD players .....	9	5 029	154	3.1	Z	X
1600	Electronic parts and equipment, except communication .....	35	22 013	864	3.9	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	15	21 409	1 569	7.3	Z	X
2200	Farm machinery, equipment, and parts .....	26	25 663	1 395	5.4	Z	1.5
2218	Used farm machinery and equipment .....	26	25 663	1 395	5.4	Z	X
2220	Garden machinery, equipment, and parts .....	12	538	242	45.0	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	10	8 598	295	3.4	Z	X
2900	Ferrous metal scrap .....	151	230 744	39 512	17.1	.7	34.7
2911	Prepared ferrous metal scrap (processed by this establishment) .....	53	55 983	21 430	38.3	.4	X
2912	Prepared ferrous metal scrap (not processed by this establishment) .....	67	32 085	6 934	21.6	.1	X
2913	Unprepared ferrous metal scrap including bimetal cans .....	39	147 493	11 147	7.6	.2	X
2920	Nonferrous metal scrap .....	51	36 892	3 818	10.3	.1	62.2
2921	Aluminum scrap .....	49	36 532	2 170	5.9	Z	X
2922	Copper and copper alloy scrap .....	32	29 952	1 547	5.2	Z	X
2923	Lead scrap .....	15	1 703	44	2.6	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals) .....	7	585	55	9.4	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42114</b>	<b>Motor vehicle parts, (used) whsle—Con.</b>						
2930	Recyclable paper and paperboard .....	6	17 894	2 232	12.5	Z	X
2940	Recyclable materials, except metal .....	8	29 457	313	1.1	Z	59.6
2943	Recyclable plastics .....	6	6 478	122	1.9	Z	X
2944	Recyclable glass .....	6	6 478	2	Z	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	170	198 460	7 680	3.9	.1	1.0
5344	Other chemicals and allied products .....	170	198 460	7 680	3.9	.1	X
5400	Petroleum products .....	131	96 066	4 888	5.1	.1	7.4
5412	Motor gasoline .....	34	37 253	2 012	5.4	Z	X
5418	Lubricating oil and greases .....	131	96 066	2 876	3.0	.1	X
6000	Paint, paint supplies, and wallpaper .....	31	11 673	248	2.1	Z	X
9700	Service receipts and labor charges (including installed parts) .....	950	715 730	89 345	12.5	1.7	54.1
9701	Labor charges for repair work .....	766	595 046	45 124	7.6	.9	X
9702	Parts installed in repair work .....	503	386 740	25 351	6.6	.5	X
9703	Other service receipts and labor charges—Specify .....	219	141 369	18 860	13.3	.4	X
9810	Miscellaneous commodities .....	231	215 236	27 616	12.8	.5	X
9940	Rental and leasing receipts .....	95	91 991	2 639	2.9	.1	X
9980	Receipts for machine shop job work .....	84	73 490	4 498	6.1	.1	X
<b>421140</b>	<b>Motor vehicle parts, (used) whsle .....</b>	<b>7 105</b>	<b>X</b>	<b>5 272 107</b>	<b>X</b>	<b>100.0</b>	<b>69.6</b>
0100	New and used automobiles, motorcycles, etc. ....	1 697	1 378 037	169 077	12.3	3.2	3.3
0111	New automobiles .....	30	16 741	925	5.5	Z	X
0112	Used automobiles .....	1 625	1 325 058	162 256	12.2	3.1	X
0113	Motorcycles .....	65	58 036	5 896	10.2	.1	X
0120	Buses, campers, and motor homes .....	41	88 138	14 525	16.5	.3	36.4
0121	Buses .....	8	75 970	13 962	18.4	.3	X
0122	Motor homes, car trailers, and campers .....	34	12 168	563	4.6	Z	X
0130	Light trucks and vans (14,000 lb or less) .....	366	304 983	19 254	6.3	.4	4.3
0132	Used light trucks .....	336	280 165	13 372	4.8	.3	X
0133	Vans and cargo vans (new and used) .....	225	152 001	5 882	3.9	.1	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	68	114 322	4 374	3.8	.1	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	59	68 461	6 572	9.6	.1	2.9
0155	Used heavy trucks, tractors, and trailers .....	59	68 461	6 572	9.6	.1	X
0200	New and rebuilt automotive parts and supplies .....	1 934	1 553 368	252 063	16.2	4.8	58.6
0211	Batteries .....	445	280 383	9 252	3.3	.2	X
0212	Engines (complete) .....	446	395 262	32 847	8.3	.6	X
0213	Electrical engine parts (including ignition parts) .....	305	290 780	13 326	4.6	.3	X
0214	Brake parts (including fluid and all disk and drum parts) .....	448	491 917	25 422	5.2	.5	X
0215	Exhaust system parts .....	218	171 672	3 480	2.0	.1	X
0216	Glass .....	492	386 620	12 553	3.2	.2	X
0217	Hoses, belts, gaskets, and wiper blades .....	195	155 397	5 087	3.3	.1	X
0218	Filters (oil, air, gas, and transmission) .....	153	111 304	3 533	3.2	.1	X
0219	Engine parts, except electrical .....	472	510 501	29 597	5.8	.6	X
0221	Body parts and repair materials .....	873	661 143	47 856	7.2	.9	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	262	221 097	5 882	2.7	.1	X
0223	Parts, n.e.c. ....	412	325 336	44 514	13.7	.8	X
0224	Accessories .....	615	382 129	18 719	4.9	.4	X
0240	Used automotive parts, accessories, and equipment .....	7 105	5 272 107	4 565 384	86.6	86.6	X
0250	Petroleum products marketing equipment .....	15	15 287	235	1.5	Z	X
0300	Tires and tubes .....	966	782 159	34 507	4.4	.7	62.4
0311	New tires and tubes .....	133	100 292	4 395	4.4	.1	X
0312	Recapped and used tires and repair materials .....	867	731 948	30 112	4.1	.6	X
0730	Flat glass and other construction glass (excluding automotive) .....	6	7 456	222	3.0	Z	X
1100	Iron and steel products (semifinished) .....	7	4 376	716	16.4	Z	X
1120	Flat iron and steel products .....	103	70 707	9 454	13.4	.2	X
1200	Copper and brass .....	10	6 693	709	10.6	Z	X
1220	Aluminum shapes, forms, etc. ....	8	6 345	386	6.1	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	6	5 867	369	6.3	Z	X
1400	Electrical apparatus and equipment .....	6	4 654	77	1.7	Z	X
1500	Electrical appliances, household .....	9	5 029	154	3.1	Z	10.1
1512	Radios, stereos, and CD players .....	9	5 029	154	3.1	Z	X
1600	Electronic parts and equipment, except communication .....	35	22 013	864	3.9	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	15	21 409	1 569	7.3	Z	X
2200	Farm machinery, equipment, and parts .....	26	25 663	1 395	5.4	Z	1.5
2218	Used farm machinery and equipment .....	26	25 663	1 395	5.4	Z	X
2220	Garden machinery, equipment, and parts .....	12	538	242	45.0	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	10	8 598	295	3.4	Z	X
2900	Ferrous metal scrap .....	151	230 744	39 512	17.1	.7	34.7
2911	Prepared ferrous metal scrap (processed by this establishment) .....	53	55 983	21 430	38.3	.4	X
2912	Prepared ferrous metal scrap (not processed by this establishment) .....	67	32 085	6 934	21.6	.1	X
2913	Unprepared ferrous metal scrap including bimetal cans .....	39	147 493	11 147	7.6	.2	X
2920	Nonferrous metal scrap .....	51	36 892	3 818	10.3	.1	62.2
2921	Aluminum scrap .....	49	36 532	2 170	5.9	Z	X
2922	Copper and copper alloy scrap .....	32	29 952	1 547	5.2	Z	X
2923	Lead scrap .....	15	1 703	44	2.6	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals) .....	7	585	55	9.4	Z	X
2930	Recyclable paper and paperboard .....	6	17 894	2 232	12.5	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421140</b>	<b>Motor vehicle parts, (used) whsle—Con.</b>						
2940	Recyclable materials, except metal .....	8	29 457	313	1.1	Z	59.6
2943	Recyclable plastics .....	6	6 478	122	1.9	Z	X
2944	Recyclable glass .....	6	6 478	2	Z	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	170	198 460	7 680	3.9	.1	1.0
5344	Other chemicals and allied products .....	170	198 460	7 680	3.9	.1	X
5400	Petroleum products .....	131	96 066	4 888	5.1	.1	7.4
5412	Motor gasoline .....	34	37 253	2 012	5.4	Z	X
5418	Lubricating oil and greases .....	131	96 066	2 876	3.0	.1	X
6000	Paint, paint supplies, and wallpaper .....	31	11 673	248	2.1	Z	X
9700	Service receipts and labor charges (including installed parts) .....	950	715 730	89 345	12.5	1.7	54.1
9701	Labor charges for repair work .....	766	595 046	45 124	7.6	.9	X
9702	Parts installed in repair work .....	503	386 740	25 351	6.6	.5	X
9703	Other service receipts and labor charges—Specify .....	219	141 369	18 860	13.3	.4	X
9810	Miscellaneous commodities .....	231	215 236	27 616	12.8	.5	X
9940	Rental and leasing receipts .....	95	91 991	2 639	2.9	.1	X
9980	Receipts for machine shop job work .....	84	73 490	4 498	6.1	.1	X
<b>4212</b>	<b>Furniture &amp; home furnishings whsle .....</b>	<b>11 912</b>	<b>X</b>	<b>38 998 409</b>	<b>X</b>	<b>100.0</b>	<b>73.8</b>
0200	New and rebuilt automotive parts and supplies .....	6	19 518	893	4.6	Z	X
0400	Household and lawn furniture .....	2 846	7 468 086	5 543 038	74.2	14.2	60.6
0411	Upholstered furniture .....	1 421	3 323 575	1 275 385	38.4	3.3	X
0412	Sleep furniture and equipment .....	906	2 488 829	871 623	35.0	2.2	X
0413	Lawn furniture and equipment .....	476	1 138 798	328 364	28.8	.8	X
0414	Other furniture (including sleep sofas) .....	1 852	5 225 873	3 067 642	58.7	7.9	X
0420	Office and business furniture .....	2 897	12 351 846	10 683 394	86.5	27.4	59.2
0421	New office furniture (wooden and metal) .....	2 571	11 493 857	9 438 075	82.1	24.2	X
0422	New store and restaurant furniture .....	220	869 537	395 960	45.5	1.0	X
0423	New public furniture (theater seats, church pews, park benches, and school desks) .....	337	948 095	411 200	43.4	1.1	X
0424	Used office and business furniture .....	824	2 940 943	438 124	14.9	1.1	X
0500	Household china, glassware, crockery, and plastic housewares .....	1 333	4 770 458	3 375 179	70.8	8.7	X
0520	Linens, domestics, curtains, and draperies .....	1 958	5 705 746	4 100 098	71.9	10.5	61.2
0521	Bedspreads, blankets, and bedding .....	767	3 058 878	1 366 530	44.7	3.5	X
0522	Curtains and draperies .....	1 011	2 548 262	539 689	21.2	1.4	X
0523	Shades and blinds .....	853	1 539 770	664 508	43.2	1.7	X
0524	Towels and washcloths .....	436	2 372 290	852 597	35.9	2.2	X
0525	Other linens and domestics .....	538	2 283 324	676 687	29.6	1.7	X
0530	Flooring and floor coverings .....	2 772	10 613 403	7 689 548	72.5	19.7	62.1
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	2 426	9 214 244	3 773 614	41.0	9.7	X
0532	Hardwood flooring .....	798	4 659 305	1 026 948	22.0	2.6	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) .....	1 400	6 339 523	2 888 983	45.6	7.4	X
0540	Other home furnishings .....	2 932	8 028 416	5 247 212	65.4	13.5	47.5
0541	Metal flatware and kitchen utensils .....	379	1 821 951	653 822	35.9	1.7	X
0542	Mirrors, lamps, and picture frames .....	1 680	4 138 281	2 002 328	48.4	5.1	X
0543	Home furnishings, n.e.c. .....	1 435	3 864 016	2 591 034	67.1	6.6	X
0600	Lumber: rough, dressed, and finished .....	12	24 449	8 645	35.4	Z	52.4
0611	Dimensional lumber (non-treated) .....	10	23 093	8 502	36.8	Z	X
0620	Plywood and millwork .....	41	208 205	55 424	26.6	.1	16.5
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	11	97 706	3 434	3.5	Z	X
0623	Gypsum, specialty boards, and treatments .....	6	12 302	1 616	13.1	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	20	81 758	42 432	51.9	.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	24	94 961	19 284	20.3	Z	68.4
0712	Cement and lime .....	8	4 348	1 075	24.7	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	15	88 237	17 103	19.4	Z	X
0720	Roofing, siding, and insulation materials .....	46	234 908	23 828	10.1	.1	4.2
0721	Roofing, except wood .....	27	138 314	12 717	9.2	Z	X
0722	Siding, except wood .....	7	20 876	5 216	25.0	Z	X
0730	Flat glass and other construction glass (excluding automotive) .....	15	61 360	30 223	49.3	.1	X
0740	Other construction materials .....	32	214 481	34 093	15.9	.1	48.4
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	25	136 943	26 162	19.1	.1	X
0800	Photographic equipment and supplies (excluding video) .....	18	26 070	2 443	9.4	Z	X
0900	Office equipment .....	149	413 114	50 375	12.2	.1	7.7
0911	Typewriters and dedicated word processors .....	89	228 577	1 549	.7	Z	X
0912	Calculators and accounting machines .....	100	268 472	3 511	1.3	Z	X
0913	Copying machines and equipment .....	112	331 676	42 156	12.7	.1	X
0914	Dictating, transcribing, and recording machines .....	41	202 543	833	.4	Z	X
0915	Mailing, letter handling, and addressing machines .....	20	48 251	378	.8	Z	X
0920	New computer equipment .....	82	108 748	7 108	6.5	Z	27.5
0921	Computers .....	20	47 323	2 529	5.3	Z	X
0922	Computer storage devices .....	46	48 482	1 831	3.8	Z	X
0923	Computer printers .....	17	35 566	613	1.7	Z	X
0924	Other computer peripheral equipment .....	15	30 156	1 113	3.7	Z	X
0950	Computer software (packaged) .....	11	21 336	1 105	5.2	Z	X
0960	Restaurant and hotel equipment and supplies .....	91	371 293	52 275	14.1	.1	X
0970	Store machines and equipment .....	23	87 792	20 617	23.5	.1	48.6
0972	Other store machines and equipment .....	6	52 815	14 898	28.2	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4212</b>	<b>Furniture &amp; home furnishings whse—Con.</b>						
1040	Religious and school supplies .....	17	35 336	5 144	14.6	Z	36.5
1042	School supplies .....	17	35 336	5 144	14.6	Z	X
1120	Flat iron and steel products .....	16	45 837	10 391	22.7	Z	X
1140	Iron and steel wire and wire products .....	9	83 709	15 654	18.7	Z	X
1200	Copper and brass .....	16	73 204	14 929	20.4	Z	X
1400	Electrical apparatus and equipment .....	32	81 372	14 106	17.3	Z	29.6
1413	Motors and generators (including motor-generator sets) .....	6	24 656	997	4.0	Z	X
1418	Lighting fixtures (residential and commercial) .....	8	2 578	1 231	47.8	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	6	24 656	997	4.0	Z	X
1500	Electrical appliances, household .....	142	912 210	95 328	10.5	.2	27.6
1511	Televisions .....	54	225 647	12 686	5.6	Z	X
1512	Radios, stereos, and CD players .....	14	32 023	51	.2	Z	X
1513	V.C.R.'s and video cameras .....	14	32 023	33	.1	Z	X
1514	Electrical household ranges and ovens .....	29	466 885	51 479	11.0	.1	X
1515	Refrigerators and freezers, household .....	20	96 056	7 313	7.6	Z	X
1516	Household laundry equipment .....	6	52 841	2 012	3.8	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	43	114 540	6 163	5.4	Z	X
1600	Electronic parts and equipment, except communication .....	23	149 568	10 229	6.8	Z	43.8
1618	Electronic parts and equipment, n.e.c. ....	10	113 301	6 903	6.1	Z	X
1700	Hardware .....	239	905 074	132 405	14.6	.3	5.1
1711	Hand tools (including power driven) .....	41	126 095	6 972	5.5	Z	X
1712	Bolts, nuts, rivets, and fasteners .....	17	23 556	4 466	19.0	Z	X
1713	Cutlery .....	119	403 576	79 583	19.7	.2	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	27	158 757	24 611	15.5	.1	4.1
1818	Other plumbing and heating equipment and supplies .....	13	42 820	9 394	21.9	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	10	50 779	16 829	33.1	Z	21.1
1911	Furnaces (warm air) .....	9	24 598	7 986	32.5	Z	X
2220	Garden machinery, equipment, and parts .....	8	89 116	5 249	5.9	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	33	95 228	6 723	7.1	Z	X
2460	Other industrial supplies .....	66	296 968	19 229	6.5	Z	12.7
2462	Abrasives and abrasive materials .....	6	72 219	9 186	12.7	Z	X
2464	Mechanical rubber goods .....	12	49 190	2 691	5.5	Z	X
2520	Custodial (janitors') equipment and supplies .....	11	60 821	8 228	13.5	Z	X
2540	Other service establishment equipment and supplies .....	6	17 606	2 641	15.0	Z	55.0
2542	Service establishment equipment and supplies, n.e.c. ....	6	17 606	2 641	15.0	Z	X
2700	Sporting and recreational goods and supplies .....	87	376 371	32 200	8.6	.1	1.5
2712	Bicycles and bicycle tires and tubes .....	8	31 958	1 468	4.6	Z	X
2715	Athletic equipment and accessories .....	42	181 658	19 899	11.0	.1	X
2800	Toys and hobby goods and supplies .....	198	828 632	118 657	14.3	.3	7.5
2812	Other toys and games (including fireworks and children's vehicles) .....	127	545 779	52 588	9.6	.1	X
2813	Crafts and craft supplies .....	150	600 823	65 124	10.8	.2	X
2814	Other hobby goods and accessories .....	7	28 122	693	2.5	Z	X
2930	Recyclable paper and paperboard .....	8	3 192	528	16.5	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	62	194 615	19 369	10.0	.1	.8
3015	Karat gold jewelry (rings, necklaces, etc.) .....	35	99 331	7 733	7.8	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	8	15 047	1 837	12.2	Z	X
3140	Prerecorded video tapes .....	13	24 542	618	2.5	Z	X
3150	Other durable goods .....	8	46 092	5 094	11.1	Z	X
3200	Printing and writing paper .....	68	297 496	14 937	5.0	Z	15.6
3213	Other printing and writing paper .....	51	177 196	9 131	5.2	Z	X
3300	Stationery, office supplies and greeting cards .....	335	1 293 758	198 739	15.4	.5	5.8
3311	Business forms .....	99	343 062	8 295	2.4	Z	X
3312	Stationery, photocopy paper, and typing paper .....	158	567 237	57 192	10.1	.1	X
3313	Inked ribbons, carbon paper, pens and pencils .....	140	434 226	22 577	5.2	.1	X
3314	Toner and cartridges .....	187	603 828	28 197	4.7	.1	X
3315	Greeting cards .....	88	412 955	24 799	6.0	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	217	762 539	54 651	7.2	.1	X
3400	Industrial and personal services paper and plastics .....	83	358 611	27 407	7.6	.1	32.3
3411	Paperboard and boxboard boxes .....	25	29 163	3 333	11.4	Z	X
3412	Paper dishes, cups, and napkins .....	20	47 378	7 121	15.0	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	41	292 959	14 862	5.1	Z	X
3415	Other industrial and personal service paper .....	14	35 200	1 806	5.1	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	63	284 949	33 904	11.9	.1	1.5
3515	Other toiletries and druggists' sundries .....	16	80 786	6 050	7.5	Z	X
3600	Piece goods, knit and woven .....	61	217 375	29 485	13.6	.1	16.4
3612	Cotton (including blends) .....	16	74 374	9 654	13.0	Z	X
3613	Synthetics (excluding synthetic knits) .....	9	80 136	7 108	8.9	Z	X
3614	Knit fabrics, n.e.c. (including double knit) .....	10	63 372	3 816	6.0	Z	X
3615	Woolen and worsted piece goods .....	7	58 451	1 826	3.1	Z	X
3616	Other piece goods .....	22	55 357	4 135	7.5	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	30	75 063	2 032	2.7	Z	X
3800	Men's and boys' wear .....	59	240 496	35 150	14.6	.1	9.8
3811	Men's and boys' suits, coats, and formal wear .....	40	191 447	19 702	10.3	.1	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	25	155 566	6 284	4.0	Z	X
3813	Men's and boys' underwear and nightwear .....	25	155 566	1 828	1.2	Z	X
3814	Men's and boys' work clothing and uniforms .....	10	43 413	783	1.8	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	25	155 566	2 610	1.7	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4212</b>	<b>Furniture &amp; home furnishings whse—Con.</b>						
3900	Women's and children's wear . . . . .	78	351 911	58 671	16.7	.2	6.1
3911	Infants' and children's wear (to size 6X) . . . . .	51	257 672	16 399	6.4	Z	X
3912	Women's misses', and girls' dresses and blouses . . . . .	51	257 672	14 525	5.6	Z	X
3913	Women's, misses', and girls' suits and coats . . . . .	51	257 672	3 254	1.3	Z	X
3914	Women's and misses' outerwear . . . . .	51	257 672	1 855	.7	Z	X
3915	Women's and misses' underwear and sleepwear . . . . .	51	257 672	8 422	3.3	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) . . . . .	51	257 672	1 855	.7	Z	X
4000	Footwear . . . . .	17	78 118	6 173	7.9	Z	29.5
4012	Infants' footwear . . . . .	10	62 853	1 048	1.7	Z	X
4013	Other women's, misses', and girls' footwear . . . . .	10	62 853	1 324	2.1	Z	X
4014	Other men's and boy's footwear . . . . .	10	62 853	792	1.3	Z	X
4860	Other grocery specialties . . . . .	24	33 491	4 714	14.1	Z	35.2
4865	Pickles, preserves, jellies, jams, and sauces . . . . .	7	7 996	60	.8	Z	X
4868	Grocery specialties, n.e.c. . . . .	9	21 068	4 413	20.9	Z	X
5300	Plastics materials and basic shapes . . . . .	33	253 538	35 333	13.9	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	53	261 729	24 636	9.4	.1	28.0
5335	Detergents and soaps . . . . .	18	132 547	4 871	3.7	Z	X
5342	Adhesives, sealants, and glues . . . . .	25	83 575	9 719	11.6	Z	X
5800	Farm supplies . . . . .	19	41 626	9 997	24.0	Z	23.7
5816	Other agricultural chemicals and fertilizers . . . . .	16	27 511	5 575	20.3	Z	X
6000	Paint, paint supplies, and wallpaper . . . . .	204	794 106	53 656	6.8	.1	4.1
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) . . . . .	66	142 514	2 472	1.7	Z	X
6015	Wallpaper . . . . .	71	354 251	38 153	10.8	.1	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials . . . . .	32	28 535	2 337	8.2	Z	3.7
6101	Books . . . . .	9	11 668	1 185	10.2	Z	X
6110	Flowers and florists' supplies . . . . .	49	182 826	31 071	17.0	.1	X
6120	Art goods (including novelties and souvenirs) . . . . .	246	560 392	103 946	18.5	.3	26.2
6121	Art materials . . . . .	71	77 987	21 487	27.6	.1	X
6122	Novelties and souvenirs . . . . .	155	431 902	78 887	18.3	.2	X
6130	Textile bags, bagging, and burlap . . . . .	10	4 985	592	11.9	Z	X
6150	Nondurable goods, n.e.c. . . . .	33	256 748	18 758	7.3	Z	X
9700	Service receipts and labor charges (including installed parts) . . . . .	1 133	5 779 580	604 509	10.5	1.6	67.1
9701	Labor charges for repair work . . . . .	528	2 601 651	165 152	6.3	.4	X
9702	Parts installed in repair work . . . . .	193	643 480	17 271	2.7	Z	X
9703	Other service receipts and labor charges—Specify . . . . .	792	4 505 612	422 047	9.4	1.1	X
9720	Receipts for service contracts . . . . .	37	150 315	16 914	11.3	Z	X
9730	Advertising specialties (paper novelties, etc.) . . . . .	7	5 414	1 298	24.0	Z	X
9740	Receipts for installing equipment . . . . .	39	44 556	4 862	10.9	Z	X
9810	Miscellaneous commodities . . . . .	370	1 048 854	121 808	11.6	.3	X
9940	Rental and leasing receipts . . . . .	120	796 212	20 483	2.6	.1	3.3
9941	Computer rental and leasing receipts . . . . .	32	56 204	325	.6	Z	X
9942	Photocopying machine rental . . . . .	55	589 430	14 953	2.5	Z	X
9943	Other office machine rental receipts . . . . .	32	422 740	997	.2	Z	X
9944	Other rental receipts . . . . .	10	101 519	584	.6	Z	X
9970	Receipts for printing or photocopying performed at this establishment . . . . .	15	28 260	1 996	7.1	Z	X
<b>42121</b>	<b>Furniture whse . . . . .</b>	<b>4 880</b>	<b>X</b>	<b>17 259 071</b>	<b>X</b>	<b>100.0</b>	<b>74.0</b>
0400	Household and lawn furniture . . . . .	2 420	6 166 948	5 330 281	86.4	30.9	61.2
0411	Upholstered furniture . . . . .	1 243	2 777 737	1 209 104	43.5	7.0	X
0412	Sleep furniture and equipment . . . . .	829	2 263 052	853 479	37.7	4.9	X
0413	Lawn furniture and equipment . . . . .	386	755 272	289 033	38.3	1.7	X
0414	Other furniture (including sleep sofas) . . . . .	1 611	4 485 361	2 978 665	66.4	17.3	X
0420	Office and business furniture . . . . .	2 807	12 066 243	10 655 320	88.3	61.7	59.2
0421	New office furniture (wooden and metal) . . . . .	2 511	11 307 698	9 422 846	83.3	54.6	X
0422	New store and restaurant furniture . . . . .	193	786 364	392 990	50.0	2.3	X
0423	New public furniture (theater seats, church pews, park benches, and school desks) . . . . .	318	873 297	405 234	46.4	2.3	X
0424	Used office and business furniture . . . . .	809	2 899 193	434 248	15.0	2.5	X
0500	Household china, glassware, crockery, and plastic housewares . . . . .	110	251 082	28 055	11.2	.2	X
0520	Linens, domestics, curtains, and draperies . . . . .	215	430 890	50 081	11.6	.3	62.1
0521	Bedspreads, blankets, and bedding . . . . .	99	187 535	10 945	5.8	.1	X
0522	Curtains and draperies . . . . .	138	297 336	22 035	7.4	.1	X
0523	Shades and blinds . . . . .	95	132 988	5 194	3.9	Z	X
0524	Towels and washcloths . . . . .	18	39 154	1 369	3.5	Z	X
0525	Other linens and domestics . . . . .	25	59 408	10 500	17.7	.1	X
0530	Flooring and floor coverings . . . . .	352	2 001 241	156 888	7.8	.9	57.8
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) . . . . .	338	1 901 785	128 143	6.7	.7	X
0532	Hardwood flooring . . . . .	20	136 378	2 431	1.8	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) . . . . .	74	500 273	26 312	5.3	.2	X
0540	Other home furnishings . . . . .	394	1 061 771	127 059	12.0	.7	68.2
0541	Metal flatware and kitchen utensils . . . . .	18	40 144	2 255	5.6	Z	X
0542	Mirrors, lamps, and picture frames . . . . .	337	910 819	61 009	6.7	.4	X
0543	Home furnishings, n.e.c. . . . .	140	335 622	63 791	19.0	.4	X
0740	Other construction materials . . . . .	8	37 679	3 443	9.1	Z	12.6
0744	Construction materials, n.e.c. (including wire fence and construction paper) . . . . .	6	27 736	992	3.6	Z	X
0800	Photographic equipment and supplies (excluding video) . . . . .	8	13 523	803	5.9	Z	X

See footnotes at end of table.



**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42121</b>	<b>Furniture whse—Con.</b>						
0900	Office equipment . . . . .	141	343 685	48 645	14.2	.3	8.8
0911	Typewriters and dedicated word processors . . . . .	89	228 577	1 549	.7	Z	X
0912	Calculators and accounting machines . . . . .	100	268 472	3 511	1.3	Z	X
0913	Copying machines and equipment . . . . .	112	331 676	42 156	12.7	.2	X
0914	Dictating, transcribing, and recording machines . . . . .	41	202 543	833	.4	Z	X
0915	Mailing, letter handling, and addressing machines . . . . .	20	48 251	378	.8	Z	X
0920	New computer equipment . . . . .	78	106 358	6 768	6.4	Z	28.1
0921	Computers . . . . .	20	47 323	2 529	5.3	Z	X
0922	Computer storage devices . . . . .	46	48 482	1 831	3.8	Z	X
0923	Computer printers . . . . .	17	35 566	613	1.7	Z	X
0924	Other computer peripheral equipment . . . . .	15	30 156	1 113	3.7	Z	X
0950	Computer software (packaged) . . . . .	11	21 336	1 105	5.2	Z	X
0960	Restaurant and hotel equipment and supplies . . . . .	22	53 442	7 056	13.2	Z	X
0970	Store machines and equipment . . . . .	17	34 977	5 719	16.4	Z	X
1040	Religious and school supplies . . . . .	17	35 336	5 144	14.6	Z	36.6
1042	School supplies . . . . .	17	35 336	5 144	14.6	Z	X
1120	Flat iron and steel products . . . . .	6	12 522	855	6.8	Z	X
1400	Electrical apparatus and equipment . . . . .	11	27 010	10 750	39.8	.1	X
1500	Electrical appliances, household . . . . .	28	74 234	8 401	11.3	Z	1.7
1511	Televisions . . . . .	27	70 842	5 421	7.7	Z	X
1515	Refrigerators and freezers, household . . . . .	14	43 215	2 304	5.3	Z	X
1600	Electronic parts and equipment, except communication . . . . .	9	18 768	2 003	10.7	Z	X
1700	Hardware . . . . .	37	52 776	4 642	8.8	Z	8.9
1711	Hand tools (including power driven) . . . . .	33	44 582	3 212	7.2	Z	X
1900	Warm air heating and air-conditioning equipment and supplies . . . . .	9	24 598	7 986	32.5	Z	44.1
1911	Furnaces (warm air) . . . . .	9	24 598	7 986	32.5	Z	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	9	46 483	3 790	8.2	Z	X
2460	Other industrial supplies . . . . .	29	81 833	3 724	4.6	Z	X
2700	Sporting and recreational goods and supplies . . . . .	17	64 967	2 976	4.6	Z	X
2800	Toys and hobby goods and supplies . . . . .	38	96 431	13 694	14.2	.1	13.0
2812	Other toys and games (including fireworks and children's vehicles) . . . . .	22	27 891	2 919	10.5	Z	X
2813	Crafts and craft supplies . . . . .	12	49 607	10 523	21.2	.1	X
3000	Jewelry, diamonds, gem stones, and watches . . . . .	6	28 365	6 098	21.5	Z	X
3200	Printing and writing paper . . . . .	48	140 062	7 589	5.4	Z	25.6
3213	Other printing and writing paper . . . . .	48	140 062	7 563	5.4	Z	X
3300	Stationery, office supplies and greeting cards . . . . .	246	696 474	155 721	22.4	.9	8.9
3311	Business forms . . . . .	88	280 589	7 304	2.6	Z	X
3312	Stationery, photocopy paper, and typing paper . . . . .	147	504 764	54 933	10.9	.3	X
3313	Inked ribbons, carbon paper, pens and pencils . . . . .	140	434 226	22 577	5.2	.1	X
3314	Toner and cartridges . . . . .	176	541 355	27 952	5.2	.2	X
3315	Greeting cards . . . . .	22	38 110	345	.9	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) . . . . .	193	540 100	39 582	7.3	.2	X
3400	Industrial and personal services paper and plastics . . . . .	30	60 006	3 808	6.3	Z	42.5
3411	Paperboard and boxboard boxes . . . . .	16	26 777	1 920	7.2	Z	X
3412	Paper dishes, cups, and napkins . . . . .	10	38 681	988	2.6	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) . . . . .	9	6 365	191	3.0	Z	X
3600	Piece goods, knit and woven . . . . .	16	28 135	1 532	5.4	Z	9.9
3616	Other piece goods . . . . .	14	27 756	1 418	5.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	6	23 207	1 560	6.7	Z	X
6000	Paint, paint supplies, and wallpaper . . . . .	108	377 990	10 341	2.7	.1	.3
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) . . . . .	30	77 311	944	1.2	Z	X
6015	Wallpaper . . . . .	30	129 365	5 192	4.0	Z	X
6120	Art goods (including novelties and souvenirs) . . . . .	63	129 592	12 319	9.5	.1	9.4
6122	Novelties and souvenirs . . . . .	36	72 681	11 091	15.3	.1	X
6150	Nondurable goods, n.e.c. . . . .	9	43 236	11 016	25.5	.1	X
9700	Service receipts and labor charges (including installed parts) . . . . .	730	4 817 329	470 850	9.8	2.7	69.1
9701	Labor charges for repair work . . . . .	386	2 352 926	147 225	6.3	.9	X
9702	Parts installed in repair work . . . . .	126	516 790	13 343	2.6	.1	X
9703	Other service receipts and labor charges—Specify . . . . .	494	3 725 596	310 281	8.3	1.8	X
9720	Receipts for service contracts . . . . .	37	150 315	16 914	11.3	.1	X
9740	Receipts for installing equipment . . . . .	38	41 854	4 703	11.2	Z	X
9810	Miscellaneous commodities . . . . .	122	268 901	33 366	12.4	.2	X
9940	Rental and leasing receipts . . . . .	98	751 430	17 844	2.4	.1	3.5
9941	Computer rental and leasing receipts . . . . .	32	56 204	325	.6	Z	X
9942	Photocopying machine rental . . . . .	55	589 430	14 953	2.5	.1	X
9943	Other office machine rental receipts . . . . .	32	422 740	997	.2	Z	X
9944	Other rental receipts . . . . .	10	101 519	584	.6	Z	X
9970	Receipts for printing or photocopying performed at this establishment . . . . .	15	28 260	1 996	7.1	Z	X
<b>421210</b>	<b>Furniture whse . . . . .</b>	<b>4 880</b>	<b>X</b>	<b>17 259 071</b>	<b>X</b>	<b>100.0</b>	<b>74.0</b>
0400	Household and lawn furniture . . . . .	2 420	6 166 948	5 330 281	86.4	30.9	61.2
0411	Upholstered furniture . . . . .	1 243	2 777 737	1 209 104	43.5	7.0	X
0412	Sleep furniture and equipment . . . . .	829	2 263 052	853 479	37.7	4.9	X
0413	Lawn furniture and equipment . . . . .	386	755 272	289 033	38.3	1.7	X
0414	Other furniture (including sleep sofas) . . . . .	1 611	4 485 361	2 978 665	66.4	17.3	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421210</b>	<b>Furniture whole—Con.</b>						
0420	Office and business furniture .....	2 807	12 066 243	10 655 320	88.3	61.7	59.2
0421	New office furniture (wooden and metal) .....	2 511	11 307 698	9 422 846	83.3	54.6	X
0422	New store and restaurant furniture .....	193	786 364	392 990	50.0	2.3	X
0423	New public furniture (theater seats, church pews, park benches, and school desks) .....	318	873 297	405 234	46.4	2.3	X
0424	Used office and business furniture .....	809	2 899 193	434 248	15.0	2.5	X
0500	Household china, glassware, crockery, and plastic housewares .....	110	251 082	28 055	11.2	.2	X
0520	Linens, domestics, curtains, and draperies .....	215	430 890	50 081	11.6	.3	62.1
0521	Bedspreads, blankets, and bedding .....	99	187 535	10 945	5.8	.1	X
0522	Curtains and draperies .....	138	297 336	22 035	7.4	.1	X
0523	Shades and blinds .....	95	132 988	5 194	3.9	Z	X
0524	Towels and washcloths .....	18	39 154	1 369	3.5	Z	X
0525	Other linens and domestics .....	25	59 408	10 500	17.7	.1	X
0530	Flooring and floor coverings .....	352	2 001 241	156 888	7.8	.9	57.8
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	338	1 901 785	128 143	6.7	.7	X
0532	Hardwood flooring .....	20	136 378	2 431	1.8	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) .....	74	500 273	26 312	5.3	.2	X
0540	Other home furnishings .....	394	1 061 771	127 059	12.0	.7	68.2
0541	Metal flatware and kitchen utensils .....	18	40 144	2 255	5.6	Z	X
0542	Mirrors, lamps, and picture frames .....	337	910 819	61 009	6.7	.4	X
0543	Home furnishings, n.e.c. ....	140	335 622	63 791	19.0	.4	X
0740	Other construction materials .....	8	37 679	3 443	9.1	Z	12.6
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	6	27 736	992	3.6	Z	X
0800	Photographic equipment and supplies (excluding video) .....	8	13 523	803	5.9	Z	X
0900	Office equipment .....	141	343 685	48 645	14.2	.3	8.8
0911	Typewriters and dedicated word processors .....	89	228 577	1 549	.7	Z	X
0912	Calculators and accounting machines .....	100	268 472	3 511	1.3	Z	X
0913	Copying machines and equipment .....	112	331 676	42 156	12.7	.2	X
0914	Dictating, transcribing, and recording machines .....	41	202 543	833	.4	Z	X
0915	Mailing, letter handling, and addressing machines .....	20	48 251	378	.8	Z	X
0920	New computer equipment .....	78	106 358	6 768	6.4	Z	28.1
0921	Computers .....	20	47 323	2 529	5.3	Z	X
0922	Computer storage devices .....	46	48 482	1 831	3.8	Z	X
0923	Computer printers .....	17	35 566	613	1.7	Z	X
0924	Other computer peripheral equipment .....	15	30 156	1 113	3.7	Z	X
0950	Computer software (packaged) .....	11	21 336	1 105	5.2	Z	X
0960	Restaurant and hotel equipment and supplies .....	22	53 442	7 056	13.2	Z	X
0970	Store machines and equipment .....	17	34 977	5 719	16.4	Z	X
1040	Religious and school supplies .....	17	35 336	5 144	14.6	Z	36.6
1042	School supplies .....	17	35 336	5 144	14.6	Z	X
1120	Flat iron and steel products .....	6	12 522	855	6.8	Z	X
1400	Electrical apparatus and equipment .....	11	27 010	10 750	39.8	.1	X
1500	Electrical appliances, household .....	28	74 234	8 401	11.3	Z	1.7
1511	Televisions .....	27	70 842	5 421	7.7	Z	X
1515	Refrigerators and freezers, household .....	14	43 215	2 304	5.3	Z	X
1600	Electronic parts and equipment, except communication .....	9	18 768	2 003	10.7	Z	X
1700	Hardware .....	37	52 776	4 642	8.8	Z	8.9
1711	Hand tools (including power driven) .....	33	44 582	3 212	7.2	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	9	24 598	7 986	32.5	Z	44.1
1911	Furnaces (warm air) .....	9	24 598	7 986	32.5	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	9	46 483	3 790	8.2	Z	X
2460	Other industrial supplies .....	29	81 833	3 724	4.6	Z	X
2700	Sporting and recreational goods and supplies .....	17	64 967	2 976	4.6	Z	X
2800	Toys and hobby goods and supplies .....	38	96 431	13 694	14.2	.1	13.0
2812	Other toys and games (including fireworks and children's vehicles) .....	22	27 891	2 919	10.5	Z	X
2813	Crafts and craft supplies .....	12	49 607	10 523	21.2	.1	X
3000	Jewelry, diamonds, gem stones, and watches .....	6	28 365	6 098	21.5	Z	X
3200	Printing and writing paper .....	48	140 062	7 589	5.4	Z	25.6
3213	Other printing and writing paper .....	48	140 062	7 563	5.4	Z	X
3300	Stationery, office supplies and greeting cards .....	246	696 474	155 721	22.4	.9	8.9
3311	Business forms .....	88	280 589	7 304	2.6	Z	X
3312	Stationery, photocopy paper, and typing paper .....	147	504 764	54 933	10.9	.3	X
3313	Inked ribbons, carbon paper, pens and pencils .....	140	434 226	22 577	5.2	.1	X
3314	Toner and cartridges .....	176	541 355	27 952	5.2	.2	X
3315	Greeting cards .....	22	38 110	345	.9	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	193	540 100	39 582	7.3	.2	X
3400	Industrial and personal services paper and plastics .....	30	60 006	3 808	6.3	Z	42.5
3411	Paperboard and boxboard boxes .....	16	26 777	1 920	7.2	Z	X
3412	Paper dishes, cups, and napkins .....	10	38 681	988	2.6	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	9	6 365	191	3.0	Z	X
3600	Piece goods, knit and woven .....	16	28 135	1 532	5.4	Z	9.9
3616	Other piece goods .....	14	27 756	1 418	5.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	6	23 207	1 560	6.7	Z	X
6000	Paint, paint supplies, and wallpaper .....	108	377 990	10 341	2.7	.1	.3
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) .....	30	77 311	944	1.2	Z	X
6015	Wallpaper .....	30	129 365	5 192	4.0	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421210</b>	<b>Furniture whse—Con.</b>						
6120	Art goods (including novelties and souvenirs) .....	63	129 592	12 319	9.5	.1	9.4
6122	Novelties and souvenirs .....	36	72 681	11 091	15.3	.1	X
6150	Nondurable goods, n.e.c. ....	9	43 236	11 016	25.5	.1	X
9700	Service receipts and labor charges (including installed parts) .....	730	4 817 329	470 850	9.8	2.7	69.1
9701	Labor charges for repair work .....	386	2 352 926	147 225	6.3	.9	X
9702	Parts installed in repair work .....	126	516 790	13 343	2.6	.1	X
9703	Other service receipts and labor charges—Specify .....	494	3 725 596	310 281	8.3	1.8	X
9720	Receipts for service contracts .....	37	150 315	16 914	11.3	.1	X
9740	Receipts for installing equipment .....	38	41 854	4 703	11.2	.2	X
9810	Miscellaneous commodities .....	122	268 901	33 366	12.4	.2	X
9940	Rental and leasing receipts .....	98	751 430	17 844	2.4	.1	3.5
9941	Computer rental and leasing receipts .....	32	56 204	325	.6	.1	X
9942	Photocopying machine rental .....	55	589 430	14 953	2.5	.1	X
9943	Other office machine rental receipts .....	32	422 740	997	.2	.1	X
9944	Other rental receipts .....	10	101 519	584	.6	.1	X
9970	Receipts for printing or photocopying performed at this establishment .....	15	28 260	1 996	7.1	.2	X
<b>4212101</b>	<b>Household &amp; lawn furniture whse .....</b>	<b>2 275</b>	<b>X</b>	<b>5 670 483</b>	<b>X</b>	<b>100.0</b>	<b>71.0</b>
0400	Household and lawn furniture .....	2 275	5 670 483	5 265 325	92.9	92.9	57.8
0411	Upholstered furniture .....	1 162	2 538 518	1 189 451	46.9	21.0	X
0412	Sleep furniture and equipment .....	804	2 153 002	845 033	39.2	14.9	X
0413	Lawn furniture and equipment .....	376	728 055	286 765	39.4	5.1	X
0414	Other furniture (including sleep sofas) .....	1 540	4 249 401	2 944 076	69.3	51.9	X
0420	Office and business furniture .....	202	477 655	67 892	14.2	1.2	66.3
0421	New office furniture (wooden and metal) .....	176	424 369	54 016	12.7	1.0	X
0422	New store and restaurant furniture .....	48	96 645	11 332	11.7	.2	X
0423	New public furniture (theater seats, church pews, park benches, and school desks) .....	10	14 235	708	5.0	.2	X
0424	Used office and business furniture .....	19	38 010	1 835	4.8	.2	X
0500	Household china, glassware, crockery, and plastic housewares .....	104	241 051	24 227	10.1	.4	X
0520	Linens, domestics, curtains, and draperies .....	133	251 368	40 833	16.2	.7	69.8
0521	Bedspreads, blankets, and bedding .....	92	181 960	10 607	5.8	.2	X
0522	Curtains and draperies .....	91	161 942	16 015	9.9	.3	X
0523	Shades and blinds .....	47	68 973	2 302	3.3	.2	X
0524	Towels and washcloths .....	18	39 154	1 369	3.5	.2	X
0525	Other linens and domestics .....	25	59 408	10 500	17.7	.2	X
0530	Flooring and floor coverings .....	115	296 377	27 995	9.4	.5	67.2
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	103	258 369	21 294	8.2	.4	X
0532	Hardwood flooring .....	6	12 775	308	2.4	.1	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) .....	34	81 892	6 392	7.8	.1	X
0540	Other home furnishings .....	363	961 562	121 035	12.6	2.1	65.9
0541	Metal flatware and kitchen utensils .....	16	39 590	2 008	5.1	.2	X
0542	Mirrors, lamps, and picture frames .....	314	842 710	59 047	7.0	1.0	X
0543	Home furnishings, n.e.c. ....	132	302 303	59 976	19.8	1.1	X
0740	Other construction materials .....	6	27 736	992	3.6	.2	8.3
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	6	27 736	992	3.6	.2	X
0900	Office equipment .....	10	8 964	217	2.4	.2	X
0920	New computer equipment .....	9	7 796	669	8.6	.2	X
0960	Restaurant and hotel equipment and supplies .....	17	49 598	6 156	12.4	.1	X
1040	Religious and school supplies .....	7	3 946	181	4.6	.2	49.3
1042	School supplies .....	7	3 946	181	4.6	.2	X
1400	Electrical apparatus and equipment .....	8	19 255	7 933	41.2	.1	X
1500	Electrical appliances, household .....	27	70 842	7 725	10.9	.1	1.7
1511	Televisions .....	27	70 842	5 421	7.7	.1	X
1515	Refrigerators and freezers, household .....	14	43 215	2 304	5.3	.1	X
1700	Hardware .....	33	44 582	3 212	7.2	.1	1.2
1711	Hand tools (including power driven) .....	33	44 582	3 212	7.2	.1	X
1900	Warm air heating and air-conditioning equipment and supplies .....	9	24 598	7 986	32.5	.1	42.4
1911	Furnaces (warm air) .....	9	24 598	7 986	32.5	.1	X
2700	Sporting and recreational goods and supplies .....	16	60 251	2 507	4.2	.2	X
2800	Toys and hobby goods and supplies .....	34	77 498	13 442	17.3	.2	14.6
2812	Other toys and games (including fireworks and children's vehicles) .....	22	27 891	2 919	10.5	.1	X
2813	Crafts and craft supplies .....	12	49 607	10 523	21.2	.2	X
3000	Jewelry, diamonds, gem stones, and watches .....	6	28 365	6 098	21.5	.1	X
3300	Stationery, office supplies and greeting cards .....	8	9 466	3 027	32.0	.1	X
3600	Piece goods, knit and woven .....	14	27 756	1 418	5.1	.2	9.6
3616	Other piece goods .....	14	27 756	1 418	5.1	.2	X
6000	Paint, paint supplies, and wallpaper .....	60	206 676	6 136	3.0	.1	.6
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) .....	30	77 311	944	1.2	.1	X
6015	Wallpaper .....	30	129 365	5 192	4.0	.1	X
6120	Art goods (including novelties and souvenirs) .....	36	72 681	11 091	15.3	.2	15.9
6122	Novelties and souvenirs .....	36	72 681	11 091	15.3	.2	X
6150	Nondurable goods, n.e.c. ....	8	41 912	10 752	25.7	.2	X
9700	Service receipts and labor charges (including installed parts) .....	85	148 567	10 283	6.9	.2	60.0
9701	Labor charges for repair work .....	28	29 325	2 703	9.2	.2	X
9702	Parts installed in repair work .....	11	7 541	1 070	14.2	.2	X
9703	Other service receipts and labor charges—Specify .....	61	119 556	6 510	5.4	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4212101</b>	<b>Household &amp; lawn furniture whse—Con.</b>						
9810	Miscellaneous commodities .....	66	94 518	9 931	10.5	.2	X
9940	Rental and leasing receipts .....	12	23 972	985	4.1	Z	X
<b>4212102</b>	<b>Office &amp; business furniture whse</b> .....	<b>2 605</b>	<b>X</b>	<b>11 588 588</b>	<b>X</b>	<b>100.0</b>	<b>75.4</b>
0400	Household and lawn furniture .....	145	496 465	64 956	13.1	.6	73.1
0411	Upholstered furniture .....	81	239 219	19 653	8.2	.2	X
0412	Sleep furniture and equipment .....	25	110 050	8 446	7.7	.1	X
0413	Lawn furniture and equipment .....	10	27 217	2 268	8.3	Z	X
0414	Other furniture (including sleep sofas) .....	71	235 960	34 589	14.7	.3	X
0420	Office and business furniture .....	2 605	11 588 588	10 587 428	91.4	91.4	60.0
0421	New office furniture (wooden and metal) .....	2 335	10 883 329	9 368 830	86.1	80.8	X
0422	New store and restaurant furniture .....	145	689 719	381 658	55.3	3.3	X
0423	New public furniture (theater seats, church pews, park benches, and school desks) .....	308	859 062	404 526	47.1	3.5	X
0424	Used office and business furniture .....	790	2 861 183	432 413	15.1	3.7	X
0500	Household china, glassware, crockery, and plastic housewares .....	6	10 031	3 828	38.2	Z	X
0520	Linens, domestics, curtains, and draperies .....	82	179 522	9 248	5.2	.1	50.9
0521	Bedspreads, blankets, and bedding .....	8	5 575	338	6.1	Z	X
0522	Curtains and draperies .....	48	135 394	6 020	4.4	.1	X
0523	Shades and blinds .....	47	64 015	2 892	4.5	Z	X
0530	Flooring and floor coverings .....	237	1 704 864	128 893	7.6	1.1	57.0
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	235	1 643 416	106 849	6.5	.9	X
0532	Hardwood flooring .....	14	123 603	2 123	1.7	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) .....	40	418 381	19 920	4.8	.2	X
0540	Other home furnishings .....	31	100 209	6 024	6.0	.1	65.3
0542	Mirrors, lamps, and picture frames .....	23	68 109	1 962	2.9	Z	X
0543	Home furnishings, n.e.c. ....	8	33 319	3 815	11.5	Z	X
0800	Photographic equipment and supplies (excluding video) .....	8	13 523	803	5.9	Z	X
0900	Office equipment .....	131	334 721	48 428	14.5	.4	9.2
0911	Typewriters and dedicated word processors .....	89	228 577	1 549	.7	Z	X
0912	Calculators and accounting machines .....	100	268 472	3 511	1.3	Z	X
0913	Copying machines and equipment .....	112	331 676	42 156	12.7	.4	X
0914	Dictating, transcribing, and recording machines .....	41	202 543	833	.4	Z	X
0915	Mailing, letter handling, and addressing machines .....	20	48 251	378	.8	Z	X
0920	New computer equipment .....	69	98 562	6 099	6.2	.1	30.5
0921	Computers .....	20	47 323	2 529	5.3	Z	X
0922	Computer storage devices .....	46	48 482	1 831	3.8	Z	X
0923	Computer printers .....	17	35 566	613	1.7	Z	X
0924	Other computer peripheral equipment .....	15	30 156	1 113	3.7	Z	X
0950	Computer software (packaged) .....	11	21 336	1 105	5.2	Z	X
0970	Store machines and equipment .....	17	34 977	5 719	16.4	Z	X
1040	Religious and school supplies .....	10	31 390	4 963	15.8	Z	35.1
1042	School supplies .....	10	31 390	4 963	15.8	Z	X
2460	Other industrial supplies .....	24	66 972	3 234	4.8	Z	X
3200	Printing and writing paper .....	48	140 062	7 589	5.4	.1	26.1
3213	Other printing and writing paper .....	48	140 062	7 563	5.4	.1	X
3300	Stationery, office supplies and greeting cards .....	238	687 008	152 694	22.2	1.3	9.2
3311	Business forms .....	88	280 589	7 304	2.6	.1	X
3312	Stationery, photocopy paper, and typing paper .....	147	504 764	54 933	10.9	.5	X
3313	Inked ribbons, carbon paper, pens and pencils .....	140	434 226	22 577	5.2	.2	X
3314	Toner and cartridges .....	176	541 355	27 952	5.2	.2	X
3315	Greeting cards .....	22	38 110	345	.9	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	193	540 100	39 582	7.3	.3	X
3400	Industrial and personal services paper and plastics .....	25	58 029	3 789	6.5	Z	44.9
3411	Paperboard and boxboard boxes .....	16	26 777	1 920	7.2	Z	X
3412	Paper dishes, cups, and napkins .....	10	38 681	988	2.6	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	9	6 365	191	3.0	Z	X
6000	Paint, paint supplies, and wallpaper .....	48	171 314	4 205	2.5	Z	X
6120	Art goods (including novelties and souvenirs) .....	27	56 911	1 228	2.2	Z	X
7700	Service receipts and labor charges (including installed parts) .....	645	4 668 762	460 567	9.9	4.0	70.6
7701	Labor charges for repair work .....	358	2 323 601	144 522	6.2	1.2	X
7702	Parts installed in repair work .....	115	509 249	12 273	2.4	.1	X
7703	Other service receipts and labor charges—Specify .....	433	3 606 040	303 771	8.4	2.6	X
9720	Receipts for service contracts .....	35	145 909	16 652	11.4	.1	X
9740	Receipts for installing equipment .....	38	41 854	4 703	11.2	Z	X
9810	Miscellaneous commodities .....	56	174 383	23 435	13.4	.2	X
9940	Rental and leasing receipts .....	86	727 458	16 859	2.3	.1	3.7
9941	Computer rental and leasing receipts .....	32	56 204	325	.6	Z	X
9942	Photocopying machine rental .....	55	589 430	14 953	2.5	.1	X
9943	Other office machine rental receipts .....	32	422 740	997	.2	Z	X
9944	Other rental receipts .....	10	101 519	584	.6	Z	X
9970	Receipts for printing or photocopying performed at this establishment .....	12	27 459	1 963	7.1	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42122</b>	<b>Home furnishings whole</b>	<b>7 032</b>	<b>X</b>	<b>21 739 338</b>	<b>X</b>	<b>100.0</b>	<b>73.6</b>
0400	Household and lawn furniture	426	1 301 138	212 757	16.4	1.0	58.5
0411	Upholstered furniture	178	545 838	66 281	12.1	.3	X
0412	Sleep furniture and equipment	76	225 777	18 144	8.0	.1	X
0413	Lawn furniture and equipment	89	383 526	39 331	10.3	.2	X
0414	Other furniture (including sleep sofas)	241	740 512	88 977	12.0	.4	X
0420	Office and business furniture	90	285 603	28 074	9.8	.1	69.4
0421	New office furniture (wooden and metal)	60	186 159	15 229	8.2	.1	X
0422	New store and restaurant furniture	27	83 173	2 970	3.6	Z	X
0423	New public furniture (theater seats, church pews, park benches, and school desks)	19	74 798	5 966	8.0	Z	X
0424	Used office and business furniture	15	41 750	3 876	9.3	Z	X
0500	Household china, glassware, crockery, and plastic housewares	1 223	4 519 376	3 347 124	74.1	15.4	X
0520	Linens, domestics, curtains, and draperies	1 743	5 274 856	4 050 017	76.8	18.6	61.0
0521	Bedspreads, blankets, and bedding	668	2 871 343	1 355 585	47.2	6.2	X
0522	Curtains and draperies	872	2 250 926	517 654	23.0	2.4	X
0523	Shades and blinds	759	1 406 782	659 314	46.9	3.0	X
0524	Towels and washcloths	418	2 333 136	851 228	36.5	3.9	X
0525	Other linens and domestics	513	2 223 916	666 187	30.0	3.1	X
0530	Flooring and floor coverings	2 420	8 612 162	7 532 660	87.5	34.7	63.1
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	2 088	7 312 459	3 645 471	49.9	16.8	X
0532	Hardwood flooring	778	4 522 927	1 024 517	22.7	4.7	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	1 326	5 839 250	2 862 671	49.0	13.2	X
0540	Other home furnishings	2 538	6 966 645	5 120 153	73.5	23.6	44.4
0541	Metal flatware and kitchen utensils	361	1 781 807	651 567	36.6	3.0	X
0542	Mirrors, lamps, and picture frames	1 343	3 227 462	1 941 319	60.2	8.9	X
0543	Home furnishings, n.e.c.	1 295	3 528 394	2 527 243	71.6	11.6	X
0600	Lumber: rough, dressed, and finished	12	24 449	8 645	35.4	Z	52.3
0611	Dimensional lumber (non-treated)	10	23 093	8 502	36.8	Z	X
0620	Plywood and millwork	37	195 655	52 995	27.1	.2	17.4
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	11	97 706	3 434	3.5	Z	X
0623	Gypsum, specialty boards, and treatments	6	12 302	1 616	13.1	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.)	20	81 758	42 432	51.9	.2	X
0700	Brick, stone, tile, sand, block, cement, and gravel	22	93 663	18 897	20.2	.1	68.2
0712	Cement and lime	6	3 050	688	22.6	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	15	88 237	17 103	19.4	.1	X
0720	Roofing, siding, and insulation materials	41	223 043	22 837	10.2	.1	4.5
0721	Roofing, except wood	27	138 314	12 717	9.2	.1	X
0722	Siding, except wood	7	20 876	5 216	25.0	Z	X
0730	Flat glass and other construction glass (excluding automotive)	15	61 360	30 223	49.3	.1	X
0740	Other construction materials	24	176 802	30 650	17.3	.1	56.5
0744	Construction materials, n.e.c. (including wire fence and construction paper)	19	109 207	25 170	23.0	.1	X
0800	Photographic equipment and supplies (excluding video)	10	12 547	1 640	13.1	Z	X
0900	Office equipment	8	69 429	1 730	2.5	Z	X
0960	Restaurant and hotel equipment and supplies	69	317 851	45 219	14.2	.2	X
0970	Store machines and equipment	6	52 815	14 898	28.2	.1	73.6
0972	Other store machines and equipment	6	52 815	14 898	28.2	.1	X
1120	Flat iron and steel products	10	33 315	9 536	28.6	Z	X
1140	Iron and steel wire and wire products	8	78 993	15 185	19.2	.1	X
1200	Copper and brass	14	66 690	14 607	21.9	.1	X
1400	Electrical apparatus and equipment	21	54 362	3 356	6.2	Z	13.7
1413	Motors and generators (including motor-generator sets)	6	24 656	997	4.0	Z	X
1418	Lighting fixtures (residential and commercial)	6	119	257	100.0	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	6	24 656	997	4.0	Z	X
1500	Electrical appliances, household	114	837 976	86 927	10.4	.4	29.5
1511	Televisions	27	154 805	7 265	4.7	Z	X
1512	Radios, stereos, and CD players	14	32 023	51	.2	Z	X
1513	V.C.R.'s and video cameras	14	32 023	33	.1	Z	X
1514	Electrical household ranges and ovens	29	466 885	51 479	11.0	.2	X
1515	Refrigerators and freezers, household	6	52 841	5 009	9.5	Z	X
1516	Household laundry equipment	6	52 841	2 012	3.8	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	43	114 540	6 163	5.4	Z	X
1600	Electronic parts and equipment, except communication	14	130 800	8 226	6.3	Z	50.0
1618	Electronic parts and equipment, n.e.c.	10	113 301	6 903	6.1	Z	X
1700	Hardware	202	852 298	127 763	15.0	.6	4.9
1711	Hand tools (including power driven)	8	81 513	3 760	4.6	Z	X
1712	Bolts, nuts, rivets, and fasteners	13	15 362	3 036	19.8	Z	X
1713	Cutlery	119	403 576	79 583	19.7	.4	X
1800	Plumbing and heating equipment and supplies (hydronics)	26	158 149	24 551	15.5	.1	3.8
1818	Other plumbing and heating equipment and supplies	13	42 820	9 394	21.9	Z	X
2320	General-purpose industrial machinery, equipment, and parts	24	48 745	2 933	6.0	Z	X
2460	Other industrial supplies	37	215 135	15 505	7.2	.1	17.2
2462	Abrasives and abrasive materials	6	72 219	9 186	12.7	Z	X
2464	Mechanical rubber goods	12	49 190	2 691	5.5	Z	X
2520	Custodial (janitors') equipment and supplies	6	44 763	7 800	17.4	Z	X
2540	Other service establishment equipment and supplies	6	17 606	2 641	15.0	Z	54.8
2542	Service establishment equipment and supplies, n.e.c.	6	17 606	2 641	15.0	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42122</b>	<b>Home furnishings whse—Con.</b>						
2700	Sporting and recreational goods and supplies .....	70	311 404	29 224	9.4	.1	1.8
2712	Bicycles and bicycle tires and tubes .....	8	31 958	1 468	4.6	Z	X
2715	Athletic equipment and accessories .....	42	181 658	19 899	11.0	.1	X
2800	Toys and hobby goods and supplies .....	160	732 201	104 963	14.3	.5	6.8
2812	Other toys and games (including fireworks and children's vehicles) .....	105	517 888	49 669	9.6	.2	X
2813	Crafts and craft supplies .....	138	551 216	54 601	9.9	.3	X
2814	Other hobby goods and accessories .....	7	28 122	693	2.5	Z	X
2930	Recyclable paper and paperboard .....	8	3 192	528	16.5	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	56	166 250	13 271	8.0	.1	1.0
3015	Karat gold jewelry (rings, necklaces, etc.) .....	35	99 331	7 733	7.8	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	8	15 047	1 837	12.2	Z	X
3140	Prerecorded video tapes .....	10	10 505	472	4.5	Z	X
3150	Other durable goods .....	8	46 092	5 094	11.1	Z	X
3200	Printing and writing paper .....	20	157 434	7 348	4.7	Z	X
3300	Stationery, office supplies and greeting cards .....	89	597 284	43 018	7.2	.2	1.8
3311	Business forms .....	11	62 473	991	1.6	Z	X
3312	Stationery, photocopy paper, and typing paper .....	11	62 473	2 259	3.6	Z	X
3314	Toner and cartridges .....	11	62 473	245	4	Z	X
3315	Greeting cards .....	65	374 845	24 454	6.5	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	24	222 439	15 069	6.8	.1	X
3400	Industrial and personal services paper and plastics .....	53	298 605	23 599	7.9	.1	30.3
3411	Paperboard and boxboard boxes .....	9	2 386	1 413	59.2	Z	X
3412	Paper dishes, cups, and napkins .....	10	8 697	6 133	70.5	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	32	286 594	14 671	5.1	.1	X
3415	Other industrial and personal service paper .....	12	33 617	1 382	4.1	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	60	283 755	33 853	11.9	.2	1.5
3515	Other toiletries and druggists' sundries .....	16	80 786	6 050	7.5	Z	X
3600	Piece goods, knit and woven .....	45	189 240	27 953	14.8	.1	17.3
3612	Cotton (including blends) .....	16	74 374	9 654	13.0	Z	X
3613	Synthetics (excluding synthetic knits) .....	9	80 136	7 108	8.9	Z	X
3614	Knit fabrics, n.e.c. (including double knit) .....	10	63 372	3 816	6.0	Z	X
3615	Woolen and worsted piece goods .....	7	58 451	1 826	3.1	Z	X
3616	Other piece goods .....	8	27 601	2 717	9.8	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	28	69 516	1 978	2.8	Z	X
3800	Men's and boys' wear .....	55	236 939	33 644	14.2	.2	9.9
3811	Men's and boys' suits, coats, and formal wear .....	40	191 447	19 702	10.3	.1	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	25	155 566	6 284	4.0	Z	X
3813	Men's and boys' underwear and nightwear .....	25	155 566	1 828	1.2	Z	X
3814	Men's and boys' work clothing and uniforms .....	10	43 413	783	1.8	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	25	155 566	2 610	1.7	Z	X
3900	Women's and children's wear .....	76	348 001	58 516	16.8	.3	6.2
3911	Infants' and children's wear (to size 6X) .....	51	257 672	16 399	6.4	.1	X
3912	Women's misses', and girls' dresses and blouses .....	51	257 672	14 525	5.6	.1	X
3913	Women's, misses', and girls' suits and coats .....	51	257 672	3 254	1.3	Z	X
3914	Women's and misses' outerwear .....	51	257 672	1 855	.7	Z	X
3915	Women's and misses' underwear and sleepwear .....	51	257 672	8 422	3.3	Z	X
3916	Other women's, misses', and girl's wear (furs, sweaters, millinery, etc.) .....	51	257 672	1 855	.7	Z	X
4000	Footwear .....	17	78 118	6 173	7.9	Z	29.5
4012	Infants' footwear .....	10	62 853	1 048	1.7	Z	X
4013	Other women's, misses', and girls' footwear .....	10	62 853	1 324	2.1	Z	X
4014	Other men's and boy's footwear .....	10	62 853	792	1.3	Z	X
4860	Other grocery specialties .....	24	33 491	4 714	14.1	Z	35.1
4865	Pickles, preserves, jellies, jams, and sauces .....	7	7 996	60	.8	Z	X
4868	Grocery specialties, n.e.c. .....	9	21 068	4 413	20.9	Z	X
5300	Plastics materials and basic shapes .....	32	241 604	33 786	14.0	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	47	238 522	23 076	9.7	.1	31.3
5335	Detergents and soaps .....	18	132 547	4 871	3.7	Z	X
5342	Adhesives, sealants, and glues .....	25	83 575	9 719	11.6	Z	X
5800	Farm supplies .....	16	27 511	5 575	20.3	Z	35.6
5816	Other agricultural chemicals and fertilizers .....	16	27 511	5 575	20.3	Z	X
6000	Paint, paint supplies, and wallpaper .....	96	416 116	43 315	10.4	.2	7.3
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) .....	36	65 203	1 528	2.3	Z	X
6015	Wallpaper .....	41	224 886	32 961	14.7	.2	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	29	25 381	2 204	8.7	Z	4.3
6101	Books .....	9	11 668	1 185	10.2	Z	X
6110	Flowers and florists' supplies .....	46	179 405	29 702	16.6	.1	X
6120	Art goods (including novelties and souvenirs) .....	183	430 800	91 627	21.3	.4	30.6
6121	Art materials .....	71	77 987	21 487	27.6	.1	X
6122	Novelties and souvenirs .....	119	359 221	67 796	18.9	.3	X
6130	Textile bags, bagging, and burlap .....	10	4 985	592	11.9	Z	X
6150	Nondurable goods, n.e.c. .....	24	213 512	7 742	3.6	Z	X
9700	Service receipts and labor charges (including installed parts) .....	403	962 251	133 659	13.9	.6	56.8
9701	Labor charges for repair work .....	143	248 725	17 927	7.2	.1	X
9702	Parts installed in repair work .....	67	126 690	3 928	3.1	Z	X
9703	Other service receipts and labor charges—Specify .....	298	780 016	111 766	14.3	.5	X
9730	Advertising specialties (paper novelties, etc.) .....	7	5 414	1 298	24.0	Z	X
9810	Miscellaneous commodities .....	248	779 953	88 442	11.3	.4	X
9940	Rental and leasing receipts .....	22	44 782	2 639	5.9	Z	X

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421220</b>	<b>Home furnishings whole</b>	<b>7 032</b>	<b>X</b>	<b>21 739 338</b>	<b>X</b>	<b>100.0</b>	<b>73.6</b>
0400	Household and lawn furniture	426	1 301 138	212 757	16.4	1.0	58.5
0411	Upholstered furniture	178	545 838	66 281	12.1	.3	X
0412	Sleep furniture and equipment	76	225 777	18 144	8.0	.1	X
0413	Lawn furniture and equipment	89	383 526	39 331	10.3	.2	X
0414	Other furniture (including sleep sofas)	241	740 512	88 977	12.0	.4	X
0420	Office and business furniture	90	285 603	28 074	9.8	.1	69.4
0421	New office furniture (wooden and metal)	60	186 159	15 229	8.2	.1	X
0422	New store and restaurant furniture	27	83 173	2 970	3.6	Z	X
0423	New public furniture (theater seats, church pews, park benches, and school desks)	19	74 798	5 966	8.0	Z	X
0424	Used office and business furniture	15	41 750	3 876	9.3	Z	X
0500	Household china, glassware, crockery, and plastic housewares	1 223	4 519 376	3 347 124	74.1	15.4	X
0520	Linens, domestics, curtains, and draperies	1 743	5 274 856	4 050 017	76.8	18.6	61.0
0521	Bedspreads, blankets, and bedding	668	2 871 343	1 355 585	47.2	6.2	X
0522	Curtains and draperies	872	2 250 926	517 654	23.0	2.4	X
0523	Shades and blinds	759	1 406 782	659 314	46.9	3.0	X
0524	Towels and washcloths	418	2 333 136	851 228	36.5	3.9	X
0525	Other linens and domestics	513	2 223 916	666 187	30.0	3.1	X
0530	Flooring and floor coverings	2 420	8 612 162	7 532 660	87.5	34.7	63.1
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	2 088	7 312 459	3 645 471	49.9	16.8	X
0532	Hardwood flooring	778	4 522 927	1 024 517	22.7	4.7	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	1 326	5 839 250	2 862 671	49.0	13.2	X
0540	Other home furnishings	2 538	6 966 645	5 120 153	73.5	23.6	44.4
0541	Metal flatware and kitchen utensils	361	1 781 807	651 567	36.6	3.0	X
0542	Mirrors, lamps, and picture frames	1 343	3 227 462	1 941 319	60.2	8.9	X
0543	Home furnishings, n.e.c.	1 295	3 528 394	2 527 243	71.6	11.6	X
0600	Lumber: rough, dressed, and finished	12	24 449	8 645	35.4	Z	52.3
0611	Dimensional lumber (non-treated)	10	23 093	8 502	36.8	Z	X
0620	Plywood and millwork	37	195 655	52 995	27.1	.2	17.4
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	11	97 706	3 434	3.5	Z	X
0623	Gypsum, specialty boards, and treatments	6	12 302	1 616	13.1	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.)	20	81 758	42 432	51.9	.2	X
0700	Brick, stone, tile, sand, block, cement, and gravel	22	93 663	18 897	20.2	.1	68.2
0712	Cement and lime	6	3 050	688	22.6	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	15	88 237	17 103	19.4	.1	X
0720	Roofing, siding, and insulation materials	41	223 043	22 837	10.2	.1	4.5
0721	Roofing, except wood	27	138 314	12 717	9.2	.1	X
0722	Siding, except wood	7	20 876	5 216	25.0	Z	X
0730	Flat glass and other construction glass (excluding automotive)	15	61 360	30 223	49.3	.1	X
0740	Other construction materials	24	176 802	30 650	17.3	.1	56.5
0744	Construction materials, n.e.c. (including wire fence and construction paper)	19	109 207	25 170	23.0	.1	X
0800	Photographic equipment and supplies (excluding video)	10	12 547	1 640	13.1	Z	X
0900	Office equipment	8	69 429	1 730	2.5	Z	X
0960	Restaurant and hotel equipment and supplies	69	317 851	45 219	14.2	.2	X
0970	Store machines and equipment	6	52 815	14 898	28.2	.1	73.6
0972	Other store machines and equipment	6	52 815	14 898	28.2	.1	X
1120	Flat iron and steel products	10	33 315	9 536	28.6	Z	X
1140	Iron and steel wire and wire products	8	78 993	15 185	19.2	.1	X
1200	Copper and brass	14	66 690	14 607	21.9	.1	X
1400	Electrical apparatus and equipment	21	54 362	3 356	6.2	Z	13.7
1413	Motors and generators (including motor-generator sets)	6	24 656	997	4.0	Z	X
1418	Lighting fixtures (residential and commercial)	6	119	257	100.0	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	6	24 656	997	4.0	Z	X
1500	Electrical appliances, household	114	837 976	86 927	10.4	.4	29.5
1511	Televisions	27	154 805	7 265	4.7	Z	X
1512	Radios, stereos, and CD players	14	32 023	51	.2	Z	X
1513	V.C.R.'s and video cameras	14	32 023	33	.1	Z	X
1514	Electrical household ranges and ovens	29	466 885	51 479	11.0	.2	X
1515	Refrigerators and freezers, household	6	52 841	5 009	9.5	Z	X
1516	Household laundry equipment	6	52 841	2 012	3.8	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	43	114 540	6 163	5.4	Z	X
1600	Electronic parts and equipment, except communication	14	130 800	8 226	6.3	Z	50.0
1618	Electronic parts and equipment, n.e.c.	10	113 301	6 903	6.1	Z	X
1700	Hardware	202	852 298	127 763	15.0	.6	4.9
1711	Hand tools (including power driven)	8	81 513	3 760	4.6	Z	X
1712	Bolts, nuts, rivets, and fasteners	13	15 362	3 036	19.8	Z	X
1713	Cutlery	119	403 576	79 583	19.7	.4	X
1800	Plumbing and heating equipment and supplies (hydronics)	26	158 149	24 551	15.5	.1	3.8
1818	Other plumbing and heating equipment and supplies	13	42 820	9 394	21.9	Z	X
2320	General-purpose industrial machinery, equipment, and parts	24	48 745	2 933	6.0	Z	X
2460	Other industrial supplies	37	215 135	15 505	7.2	.1	17.2
2462	Abrasives and abrasive materials	6	72 219	9 186	12.7	Z	X
2464	Mechanical rubber goods	12	49 190	2 691	5.5	Z	X
2520	Custodial (janitors') equipment and supplies	6	44 763	7 800	17.4	Z	X
2540	Other service establishment equipment and supplies	6	17 606	2 641	15.0	Z	54.8
2542	Service establishment equipment and supplies, n.e.c.	6	17 606	2 641	15.0	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421220</b>	<b>Home furnishings whlse—Con.</b>						
2700	Sporting and recreational goods and supplies .....	70	311 404	29 224	9.4	.1	1.8
2712	Bicycles and bicycle tires and tubes .....	8	31 958	1 468	4.6	Z	X
2715	Athletic equipment and accessories .....	42	181 658	19 899	11.0	.1	X
2800	Toys and hobby goods and supplies .....	160	732 201	104 963	14.3	.5	6.8
2812	Other toys and games (including fireworks and children's vehicles) .....	105	517 888	49 669	9.6	.2	X
2813	Crafts and craft supplies .....	138	551 216	54 601	9.9	.3	X
2814	Other hobby goods and accessories .....	7	28 122	693	2.5	Z	X
2930	Recyclable paper and paperboard .....	8	3 192	528	16.5	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	56	166 250	13 271	8.0	.1	1.0
3015	Karat gold jewelry (rings, necklaces, etc.) .....	35	99 331	7 733	7.8	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	8	15 047	1 837	12.2	Z	X
3140	Prerecorded video tapes .....	10	10 505	472	4.5	Z	X
3150	Other durable goods .....	8	46 092	5 094	11.1	Z	X
3200	Printing and writing paper .....	20	157 434	7 348	4.7	Z	X
3300	Stationery, office supplies and greeting cards .....	89	597 284	43 018	7.2	.2	1.8
3311	Business forms .....	11	62 473	991	1.6	Z	X
3312	Stationery, photocopy paper, and typing paper .....	11	62 473	2 259	3.6	Z	X
3314	Toner and cartridges .....	11	62 473	245	4	Z	X
3315	Greeting cards .....	65	374 845	24 454	6.5	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	24	222 439	15 069	6.8	.1	X
3400	Industrial and personal services paper and plastics .....	53	298 605	23 599	7.9	.1	30.3
3411	Paperboard and boxboard boxes .....	9	2 386	1 413	59.2	Z	X
3412	Paper dishes, cups, and napkins .....	10	8 697	6 133	70.5	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	32	286 594	14 671	5.1	.1	X
3415	Other industrial and personal service paper .....	12	33 617	1 382	4.1	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	60	283 755	33 853	11.9	.2	1.5
3515	Other toiletries and druggists' sundries .....	16	80 786	6 050	7.5	Z	X
3600	Piece goods, knit and woven .....	45	189 240	27 953	14.8	.1	17.3
3612	Cotton (including blends) .....	16	74 374	9 654	13.0	Z	X
3613	Synthetics (excluding synthetic knits) .....	9	80 136	7 108	8.9	Z	X
3614	Knit fabrics, n.e.c. (including double knit) .....	10	63 372	3 816	6.0	Z	X
3615	Woolen and worsted piece goods .....	7	58 451	1 826	3.1	Z	X
3616	Other piece goods .....	8	27 601	2 717	9.8	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	28	69 516	1 978	2.8	Z	X
3800	Men's and boys' wear .....	55	236 939	33 644	14.2	.2	9.9
3811	Men's and boys' suits, coats, and formal wear .....	40	191 447	19 702	10.3	.1	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	25	155 566	6 284	4.0	Z	X
3813	Men's and boys' underwear and nightwear .....	25	155 566	1 828	1.2	Z	X
3814	Men's and boys' work clothing and uniforms .....	10	43 413	783	1.8	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	25	155 566	2 610	1.7	Z	X
3900	Women's and children's wear .....	76	348 001	58 516	16.8	.3	6.2
3911	Infants' and children's wear (to size 6X) .....	51	257 672	16 399	6.4	.1	X
3912	Women's misses', and girls' dresses and blouses .....	51	257 672	14 525	5.6	.1	X
3913	Women's, misses', and girls' suits and coats .....	51	257 672	3 254	1.3	Z	X
3914	Women's and misses' outerwear .....	51	257 672	1 855	.7	Z	X
3915	Women's and misses' underwear and sleepwear .....	51	257 672	8 422	3.3	Z	X
3916	Other women's, misses', and girl's wear (furs, sweaters, millinery, etc.) .....	51	257 672	1 855	.7	Z	X
4000	Footwear .....	17	78 118	6 173	7.9	Z	29.5
4012	Infants' footwear .....	10	62 853	1 048	1.7	Z	X
4013	Other women's, misses', and girls' footwear .....	10	62 853	1 324	2.1	Z	X
4014	Other men's and boy's footwear .....	10	62 853	792	1.3	Z	X
4860	Other grocery specialties .....	24	33 491	4 714	14.1	Z	35.1
4865	Pickles, preserves, jellies, jams, and sauces .....	7	7 996	60	.8	Z	X
4868	Grocery specialties, n.e.c. .....	9	21 068	4 413	20.9	Z	X
5300	Plastics materials and basic shapes .....	32	241 604	33 786	14.0	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	47	238 522	23 076	9.7	.1	31.3
5335	Detergents and soaps .....	18	132 547	4 871	3.7	Z	X
5342	Adhesives, sealants, and glues .....	25	83 575	9 719	11.6	Z	X
5800	Farm supplies .....	16	27 511	5 575	20.3	Z	35.6
5816	Other agricultural chemicals and fertilizers .....	16	27 511	5 575	20.3	Z	X
6000	Paint, paint supplies, and wallpaper .....	96	416 116	43 315	10.4	.2	7.3
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) .....	36	65 203	1 528	2.3	Z	X
6015	Wallpaper .....	41	224 886	32 961	14.7	.2	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	29	25 381	2 204	8.7	Z	4.3
6101	Books .....	9	11 668	1 185	10.2	Z	X
6110	Flowers and florists' supplies .....	46	179 405	29 702	16.6	.1	X
6120	Art goods (including novelties and souvenirs) .....	183	430 800	91 627	21.3	.4	30.6
6121	Art materials .....	71	77 987	21 487	27.6	.1	X
6122	Novelties and souvenirs .....	119	359 221	67 796	18.9	.3	X
6130	Textile bags, bagging, and burlap .....	10	4 985	592	11.9	Z	X
6150	Nondurable goods, n.e.c. .....	24	213 512	7 742	3.6	Z	X
9700	Service receipts and labor charges (including installed parts) .....	403	962 251	133 659	13.9	.6	56.8
9701	Labor charges for repair work .....	143	248 725	17 927	7.2	.1	X
9702	Parts installed in repair work .....	67	126 690	3 928	3.1	Z	X
9703	Other service receipts and labor charges—Specify .....	298	780 016	111 766	14.3	.5	X
9730	Advertising specialties (paper novelties, etc.) .....	7	5 414	1 298	24.0	Z	X
9810	Miscellaneous commodities .....	248	779 953	88 442	11.3	.4	X
9940	Rental and leasing receipts .....	22	44 782	2 639	5.9	Z	X

See footnotes at end of table.



**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4212201</b>	<b>Household china, glassware, &amp; crockery whse</b>	<b>1 039</b>	<b>X</b>	<b>3 796 559</b>	<b>X</b>	<b>100.0</b>	<b>74.9</b>
0400	Household and lawn furniture	114	400 352	45 298	11.3	1.2	X
0420	Office and business furniture	7	7 192	907	12.6	Z	X
0500	Household china, glassware, crockery, and plastic housewares	1 039	3 796 559	3 255 128	85.7	85.7	X
0520	Linens, domestics, curtains, and draperies	50	271 221	13 334	4.9	.4	X
0530	Flooring and floor coverings	19	106 581	4 986	4.7	.1	X
0540	Other home furnishings	221	915 999	123 679	13.5	3.3	X
0730	Flat glass and other construction glass (excluding automotive)	9	43 270	21 499	49.7	.6	X
0800	Photographic equipment and supplies (excluding video)	6	5 094	389	7.6	Z	X
0960	Restaurant and hotel equipment and supplies	10	13 790	2 230	16.2	.1	X
1200	Copper and brass	9	44 600	12 644	28.4	.3	X
1500	Electrical appliances, household	34	193 145	14 896	7.7	.4	X
1700	Hardware	62	351 841	41 349	11.8	1.1	X
2460	Other industrial supplies	6	72 219	9 186	12.7	.2	X
2700	Sporting and recreational goods and supplies	28	129 746	7 857	6.1	.2	X
2800	Toys and hobby goods and supplies	80	371 014	57 655	15.5	1.5	X
3000	Jewelry, diamonds, gem stones, and watches	35	99 331	7 733	7.8	.2	X
3140	Prerecorded video tapes	8	4 935	166	3.4	Z	X
3300	Stationery, office supplies and greeting cards	42	229 206	14 971	6.5	.4	X
3400	Industrial and personal services paper and plastics	12	94 937	8 304	8.7	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	28	178 153	22 302	12.5	.6	X
3600	Piece goods, knit and woven	8	14 617	1 708	11.7	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	8	42 745	976	2.3	Z	X
3800	Men's and boys' wear	11	41 712	2 134	5.1	.1	X
3900	Women's and children's wear	19	86 265	11 898	13.8	.3	X
4000	Footwear	7	15 265	1 708	11.2	Z	X
4860	Other grocery specialties	8	4 427	241	5.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	13	127 212	4 470	3.5	.1	X
6000	Paint, paint supplies, and wallpaper	9	45 536	976	2.1	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	9	11 668	1 185	10.2	Z	X
6110	Flowers and florists' supplies	25	134 578	20 609	15.3	.5	X
6120	Art goods (including novelties and souvenirs)	46	85 053	18 219	21.4	.5	X
6130	Textile bags, bagging, and burlap	7	2 491	182	7.3	Z	X
6150	Nondurable goods, n.e.c.	8	185 870	2 182	1.2	.1	X
9700	Service receipts and labor charges (including installed parts)	18	80 128	1 476	1.8	Z	X
9810	Miscellaneous commodities	41	103 249	16 917	16.4	.4	X
<b>4212202</b>	<b>Linens, domestics, draperies, &amp; curtains whse</b>	<b>1 532</b>	<b>X</b>	<b>4 438 939</b>	<b>X</b>	<b>100.0</b>	<b>75.2</b>
0400	Household and lawn furniture	79	261 875	55 093	21.0	1.2	65.9
0411	Upholstered furniture	53	153 019	23 204	15.2	.5	X
0412	Sleep furniture and equipment	18	98 049	5 194	5.3	.1	X
0413	Lawn furniture and equipment	10	21 777	556	2.6	.1	X
0414	Other furniture (including sleep sofas)	39	169 076	26 139	15.5	.6	X
0420	Office and business furniture	23	87 734	11 185	12.7	.3	64.7
0421	New office furniture (wooden and metal)	17	85 854	9 754	11.4	.2	X
0500	Household china, glassware, crockery, and plastic housewares	50	220 617	17 553	8.0	.4	X
0520	Linens, domestics, curtains, and draperies	1 532	4 438 939	3 988 066	89.8	89.8	62.5
0521	Bedsprads, blankets, and bedding	602	2 664 620	1 344 648	50.5	30.3	X
0522	Curtains and draperies	795	1 905 596	507 090	26.6	11.4	X
0523	Shades and blinds	671	1 102 096	644 129	58.4	14.5	X
0524	Towels and washcloths	362	2 117 028	843 432	39.8	19.0	X
0525	Other linens and domestics	439	1 918 525	648 766	33.8	14.6	X
0530	Flooring and floor coverings	98	427 594	84 510	19.8	1.9	61.4
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	91	424 548	83 748	19.7	1.9	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	16	37 034	659	1.8	Z	X
0540	Other home furnishings	91	354 046	44 982	12.7	1.0	51.4
0541	Metal flatware and kitchen utensils	20	67 643	11 112	16.4	.3	X
0542	Mirrors, lamps, and picture frames	58	238 130	15 621	6.6	.4	X
0543	Home furnishings, n.e.c.	30	108 042	18 234	16.9	.4	X
0720	Roofing, siding, and insulation materials	7	20 876	5 216	25.0	.1	46.3
0722	Siding, except wood	7	20 876	5 216	25.0	.1	X
0960	Restaurant and hotel equipment and supplies	19	127 101	24 193	19.0	.5	X
1500	Electrical appliances, household	13	122 782	6 853	5.6	.2	3.2
1511	Televisions	13	122 782	6 853	5.6	.2	X
1700	Hardware	30	58 289	8 751	15.0	.2	6.6
1713	Cutlery	30	58 289	8 751	15.0	.2	X
2700	Sporting and recreational goods and supplies	8	31 958	3 267	10.2	.1	1.6
2712	Bicycles and bicycle tires and tubes	8	31 958	1 468	4.6	Z	X
2715	Athletic equipment and accessories	8	31 958	1 799	5.6	Z	X
2800	Toys and hobby goods and supplies	14	44 233	5 531	12.5	.1	4.4
2812	Other toys and games (including fireworks and children's vehicles)	7	16 111	659	4.1	Z	X
2813	Crafts and craft supplies	7	28 122	4 179	14.9	.1	X
2814	Other hobby goods and accessories	7	28 122	693	2.5	Z	X
3300	Stationery, office supplies and greeting cards	11	62 473	4 241	6.8	.1	10.1
3311	Business forms	11	62 473	991	1.6	Z	X
3312	Stationery, photocopy paper, and typing paper	11	62 473	2 259	3.6	.1	X
3314	Toner and cartridges	11	62 473	245	.4	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	11	62 473	746	1.2	Z	X
3400	Industrial and personal services paper and plastics	20	41 386	8 478	20.5	.2	22.1
3412	Paper dishes, cups, and napkins	10	8 697	6 133	70.5	.1	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	10	32 689	1 407	4.3	Z	X
3415	Other industrial and personal service paper	10	32 689	938	2.9	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	16	24 816	5 501	22.2	.1	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4212202</b>	<b>Linens, domestics, draperies, &amp; curtains whsle—Con.</b>						
3600	Piece goods, knit and woven .....	22	97 045	16 681	17.2	.4	25.0
3612	Cotton (including blends) .....	8	59 757	7 946	13.3		X
3616	Other piece goods .....	8	27 601	2 717	9.8	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	13	13 413	727	5.4	Z	X
3800	Men's and boys' wear .....	30	148 034	24 924	16.8	.6	7.8
3811	Men's and boys' suits, coats, and formal wear .....	30	148 034	17 605	11.9	.4	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	15	112 153	4 187	3.7	.1	X
3813	Men's and boys' underwear and nightwear .....	15	112 153	1 045	.9	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	15	112 153	2 087	1.9	Z	X
3900	Women's and children's wear .....	35	206 003	39 396	19.1	.9	4.4
3911	Infants' and children's wear (to size 6X) .....	35	206 003	15 015	7.3	.3	X
3912	Women's misses', and girls' dresses and blouses .....	35	206 003	13 141	6.4	.3	X
3913	Women's, misses', and girls' suits and coats .....	35	206 003	1 870	.9	Z	X
3914	Women's and misses' outerwear .....	35	206 003	935	.5	Z	X
3915	Women's and misses' underwear and sleepwear .....	35	206 003	7 502	3.6	.2	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	35	206 003	935	.5	Z	X
4000	Footwear .....	6	35 918	2 167	6.0	Z	26.3
4012	Infants' footwear .....	6	35 918	541	1.5	Z	X
4013	Other women's, misses', and girls' footwear .....	6	35 918	1 073	3.0	Z	X
4014	Other men's and boy's footwear .....	6	35 918	541	1.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	11	20 324	3 203	15.8	.1	49.1
5342	Adhesives, sealants, and glues .....	6	14 989	2 194	14.6	Z	X
6000	Paint, paint supplies, and wallpaper .....	38	204 367	27 347	13.4	.6	3.4
6015	Wallpaper .....	38	204 367	27 347	13.4	.6	X
6120	Art goods (including novelties and souvenirs) .....	14	57 286	8 324	14.5	.2	50.4
6122	Novelties and souvenirs .....	11	54 760	8 128	14.8	.2	X
9700	Service receipts and labor charges (including installed parts) .....	97	192 959	15 709	8.1	.4	62.5
9701	Labor charges for repair work .....	45	41 879	1 698	4.1	Z	X
9702	Parts installed in repair work .....	34	37 867	1 300	3.4	Z	X
9703	Other service receipts and labor charges—Specify .....	68	158 961	12 709	8.0	.3	X
9810	Miscellaneous commodities .....	53	78 533	10 381	13.2	.2	X
<b>4212203</b>	<b>Floor coverings whsle .....</b>	<b>2 270</b>	<b>X</b>	<b>7 941 902</b>	<b>X</b>	<b>100.0</b>	<b>73.3</b>
0400	Household and lawn furniture .....	59	216 001	30 429	14.1	.4	70.1
0411	Upholstered furniture .....	35	160 728	17 474	10.9	.2	X
0412	Sleep furniture and equipment .....	13	47 531	3 290	6.9	Z	X
0413	Lawn furniture and equipment .....	7	3 737	143	3.8	Z	X
0414	Other furniture (including sleep sofas) .....	31	133 591	9 522	7.1	.1	X
0420	Office and business furniture .....	27	72 208	6 094	8.4	.1	70.7
0421	New office furniture (wooden and metal) .....	12	11 932	820	6.9	Z	X
0422	New store and restaurant furniture .....	7	7 692	755	9.8	Z	X
0423	New public furniture (theater seats, church pews, park benches, and school desks) .....	7	49 131	3 668	7.5	Z	X
0424	Used office and business furniture .....	10	11 136	850	7.6	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	7	37 246	1 937	5.2	Z	X
0520	Linens, domestics, curtains, and draperies .....	72	292 321	27 158	9.3	.3	73.3
0521	Bedspreads, blankets, and bedding .....	13	17 350	896	5.2	Z	X
0522	Curtains and draperies .....	29	139 878	6 431	4.6	.1	X
0523	Shades and blinds .....	44	114 334	9 172	8.0	.1	X
0525	Other linens and domestics .....	12	98 654	10 513	10.7	.1	X
0530	Flooring and floor coverings .....	2 270	7 941 902	7 433 768	93.6	93.6	62.7
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	1 947	6 646 837	3 548 048	53.4	44.7	X
0532	Hardwood flooring .....	767	4 459 775	1 023 707	23.0	12.9	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) .....	1 310	5 802 216	2 862 012	49.3	36.0	X
0540	Other home furnishings .....	35	134 662	36 124	26.8	.5	39.2
0542	Mirrors, lamps, and picture frames .....	14	74 486	25 843	34.7	.3	X
0543	Home furnishings, n.e.c. .....	28	36 832	6 894	18.7	.1	X
0600	Lumber: rough, dressed, and finished .....	10	23 093	8 565	37.1	.1	54.8
0611	Dimensional lumber (non-treated) .....	10	23 093	8 502	36.8	.1	X
0620	Plywood and millwork .....	29	177 562	47 101	26.5	.6	16.9
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	11	97 706	3 434	3.5	Z	X
0623	Gypsum, specialty boards, and treatments .....	6	12 302	1 616	13.1	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	18	80 478	42 050	52.3	.5	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	22	93 663	18 897	20.2	.2	67.9
0712	Cement and lime .....	6	3 050	688	22.6	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	15	88 237	17 103	19.4	.2	X
0720	Roofing, siding, and insulation materials .....	27	138 314	12 717	9.2	.2	.6
0721	Roofing, except wood .....	27	138 314	12 717	9.2	.2	X
0740	Other construction materials .....	21	121 661	30 102	24.7	.4	72.1
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	19	109 207	25 170	23.0	.3	X
0960	Restaurant and hotel equipment and supplies .....	6	38 837	2 027	5.2	Z	X
1500	Electrical appliances, household .....	6	52 841	12 573	23.8	.2	60.7
1514	Electrical household ranges and ovens .....	6	52 841	3 477	6.6	Z	X
1515	Refrigerators and freezers, household .....	6	52 841	5 009	9.5	.1	X
1516	Household laundry equipment .....	6	52 841	2 012	3.8	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	6	52 841	1 587	3.0	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4212203</b>	<b>Floor coverings whse—Con.</b>						
1600	Electronic parts and equipment, except communication .....	10	113 301	6 903	6.1	.1	59.1
1618	Electronic parts and equipment, n.e.c. ....	10	113 301	6 903	6.1	.1	X
1700	Hardware .....	28	122 220	13 043	10.7	.2	26.6
1711	Hand tools (including power driven) .....	8	81 513	3 760	4.6	Z	X
1712	Bolts, nuts, rivets, and fasteners .....	13	15 362	3 036	19.8	Z	X
1713	Cutlery .....	7	25 339	6 212	24.5	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	11	111 522	15 013	13.5	.2	X
2320	General-purpose industrial machinery, equipment, and parts .....	6	1 216	148	12.2	Z	X
2460	Other industrial supplies .....	12	49 190	2 691	5.5	Z	15.0
2464	Mechanical rubber goods .....	12	49 190	2 691	5.5	Z	X
3600	Piece goods, knit and woven .....	7	58 451	7 305	12.5	.1	11.7
3613	Synthetics (excluding synthetic knits) .....	7	58 451	2 729	4.7	Z	X
3614	Knit fabrics, n.e.c. (including double knit) .....	7	58 451	2 729	4.7	Z	X
3615	Woolen and worsted piece goods .....	7	58 451	1 826	3.1	Z	X
3900	Women's and children's wear .....	6	4 064	278	6.8	Z	X
5300	Plastics materials and basic shapes .....	12	138 848	22 984	16.6	.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	19	68 586	7 525	11.0	.1	58.9
5342	Adhesives, sealants, and glues .....	19	68 586	7 525	11.0	.1	X
6000	Paint, paint supplies, and wallpaper .....	40	86 135	7 441	8.6	.1	27.3
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) .....	36	65 203	1 528	2.3	Z	X
9700	Service receipts and labor charges (including installed parts) .....	199	593 431	101 895	17.2	1.3	54.1
9701	Labor charges for repair work .....	47	140 292	10 001	7.1	.1	X
9702	Parts installed in repair work .....	12	62 787	632	1.0	Z	X
9703	Other service receipts and labor charges—Specify .....	167	504 395	91 262	18.1	1.1	X
9810	Miscellaneous commodities .....	105	520 744	49 453	9.5	.6	X
9940	Rental and leasing receipts .....	12	26 378	1 168	4.4	Z	X
<b>4212204</b>	<b>Other home furnishings whse</b> .....	<b>2 191</b>	<b>X</b>	<b>5 561 938</b>	<b>X</b>	<b>100.0</b>	<b>71.9</b>
0400	Household and lawn furniture .....	174	422 910	81 937	19.4	1.5	56.7
0411	Upholstered furniture .....	75	129 601	15 193	11.7	.3	X
0412	Sleep furniture and equipment .....	27	60 074	8 212	13.7	.1	X
0413	Lawn furniture and equipment .....	51	191 406	18 143	9.5	.3	X
0414	Other furniture (including sleep sofas) .....	98	280 315	40 382	14.4	.7	X
0420	Office and business furniture .....	33	118 469	9 888	8.3	.2	71.9
0421	New office furniture (wooden and metal) .....	29	87 312	4 398	5.0	.1	X
0422	New store and restaurant furniture .....	13	70 226	1 726	2.5	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	127	464 954	72 506	15.6	1.3	X
0520	Linens, domestics, curtains, and draperies .....	89	272 375	21 459	7.9	.4	53.0
0521	Bedspreads, blankets, and bedding .....	40	154 428	5 106	3.3	.1	X
0522	Curtains and draperies .....	32	120 870	3 218	2.7	.1	X
0523	Shades and blinds .....	35	138 590	5 163	3.7	.1	X
0524	Towels and washcloths .....	26	80 131	1 438	1.8	Z	X
0525	Other linens and domestics .....	43	181 632	6 512	3.6	.1	X
0530	Flooring and floor coverings .....	33	136 085	9 396	6.9	.2	71.9
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	31	134 493	8 689	6.5	.2	X
0532	Hardwood flooring .....	6	56 740	707	1.2	Z	X
0540	Other home furnishings .....	2 191	5 561 938	4 915 368	88.4	88.4	41.4
0541	Metal flatware and kitchen utensils .....	249	947 814	557 300	58.8	10.0	X
0542	Mirrors, lamps, and picture frames .....	1 179	2 676 298	1 883 104	70.4	33.9	X
0543	Home furnishings, n.e.c. ....	1 138	3 203 262	2 474 964	77.3	44.5	X
0720	Roofing, siding, and insulation materials .....	7	63 853	4 904	7.7	.1	X
0730	Flat glass and other construction glass (excluding automotive) .....	6	18 090	8 724	48.2	.2	X
0900	Office equipment .....	7	55 825	1 188	2.1	Z	X
0960	Restaurant and hotel equipment and supplies .....	34	138 123	16 769	12.1	.3	X
1400	Electrical apparatus and equipment .....	11	24 775	2 274	9.2	Z	35.2
1413	Motors and generators (including motor-generator sets) .....	6	24 656	997	4.0	Z	X
1418	Lighting fixtures (residential and commercial) .....	6	119	257	100.0	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	6	24 656	997	4.0	Z	X
1500	Electrical appliances, household .....	61	469 208	52 605	11.2	.9	40.7
1511	Televisions .....	11	75	13	17.3	Z	X
1512	Radios, stereos, and CD players .....	11	75	2	2.7	Z	X
1513	V.C.R.'s and video cameras .....	11	75	11	14.7	Z	X
1514	Electrical household ranges and ovens .....	23	414 044	48 002	11.6	.9	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	37	61 699	4 576	7.4	.1	X
1700	Hardware .....	82	319 948	64 620	20.2	1.2	X
1713	Cutlery .....	82	319 948	64 620	20.2	1.2	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	13	42 820	9 394	21.9	.2	16.0
1818	Other plumbing and heating equipment and supplies .....	13	42 820	9 394	21.9	.2	X
2320	General-purpose industrial machinery, equipment, and parts .....	10	42 263	2 085	4.9	Z	X
2460	Other industrial supplies .....	16	86 964	3 220	3.7	.1	X
2700	Sporting and recreational goods and supplies .....	34	149 700	18 100	12.1	.3	4.2
2715	Athletic equipment and accessories .....	34	149 700	18 100	12.1	.3	X
2800	Toys and hobby goods and supplies .....	66	316 954	41 777	13.2	.8	1.9
2812	Other toys and games (including fireworks and children's vehicles) .....	34	280 352	14 574	5.2	.3	X
2813	Crafts and craft supplies .....	66	316 954	27 203	8.6	.5	X
2930	Recyclable paper and paperboard .....	6	1 828	122	6.7	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	16	47 647	4 623	9.7	.1	X
3150	Other durable goods .....	7	45 595	5 040	11.1	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4212204</b>	<b>Other home furnishings whsle—Con.</b>						
3200	Printing and writing paper .....	12	113 745	5 267	4.6	.1	X
3300	Stationery, office supplies and greeting cards .....	36	305 605	23 806	7.8	.4	.5
3315	Greeting cards .....	23	145 639	9 483	6.5	.2	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	13	159 966	14 323	9.0	.3	X
3400	Industrial and personal services paper and plastics .....	19	161 354	6 373	4.0	.1	45.5
3411	Paperboard and boxboard boxes .....	9	2 386	1 413	59.2	.2	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	10	158 968	4 960	3.1	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	13	71 622	5 275	7.4	.1	5.0
3515	Other toiletries and druggists' sundries .....	13	71 622	5 275	7.4	.1	X
3600	Piece goods, knit and woven .....	8	19 127	2 259	11.8	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	6	2 305	166	7.2	Z	X
3800	Men's and boys' wear .....	10	43 413	6 314	14.5	.1	36.0
3811	Men's and boys' suits, coats, and formal wear .....	10	43 413	2 097	4.8	Z	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	10	43 413	2 097	4.8	Z	X
3813	Men's and boys' underwear and nightwear .....	10	43 413	783	1.8	Z	X
3814	Men's and boys' work clothing and uniforms .....	10	43 413	783	1.8	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) ...	10	43 413	523	1.2	Z	X
3900	Women's and children's wear .....	16	51 669	6 944	13.4	.1	30.8
3911	Infants' and children's wear (to size 6X) .....	16	51 669	1 384	2.7	Z	X
3912	Women's misses', and girls' dresses and blouses .....	16	51 669	1 384	2.7	Z	X
3913	Women's, misses', and girls' suits and coats .....	16	51 669	1 384	2.7	Z	X
3914	Women's and misses' outerwear .....	16	51 669	920	1.8	Z	X
3915	Women's and misses' underwear and sleepwear .....	16	51 669	920	1.8	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	16	51 669	920	1.8	Z	X
4860	Other grocery specialties .....	11	15 360	2 081	13.5	Z	40.7
4865	Pickles, preserves, jellies, jams, and sauces .....	7	7 996	60	.8	Z	X
5300	Plastics materials and basic shapes .....	15	80 442	7 246	9.0	.1	X
5800	Farm supplies .....	12	12 014	3 793	31.6	.1	20.2
5816	Other agricultural chemicals and fertilizers .....	12	12 014	3 793	31.6	.1	X
6000	Paint, paint supplies, and wallpaper .....	9	80 078	7 551	9.4	.1	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	14	9 056	737	8.1	Z	X
6110	Flowers and florists' supplies .....	16	31 984	7 126	22.3	.1	X
6120	Art goods (including novelties and souvenirs) .....	122	272 818	62 740	23.0	1.1	18.3
6121	Art materials .....	58	36 339	17 305	47.6	.3	X
6122	Novelties and souvenirs .....	67	239 728	45 435	19.0	.8	X
6150	Nondurable goods, n.e.c. ....	14	23 780	3 632	15.3	.1	X
9700	Service receipts and labor charges (including installed parts) .....	89	95 733	14 579	15.2	.3	60.5
9701	Labor charges for repair work .....	51	66 554	6 228	9.4	.1	X
9702	Parts installed in repair work .....	21	26 036	1 996	7.7	Z	X
9703	Other service receipts and labor charges—Specify .....	45	36 532	6 319	17.3	.1	X
9810	Miscellaneous commodities .....	49	77 427	11 691	15.1	.2	X
<b>4213</b>	<b>Lumber &amp; other construction materials whsle .....</b>	<b>11 142</b>	<b>X</b>	<b>61 302 570</b>	<b>X</b>	<b>100.0</b>	<b>69.9</b>
0200	New and rebuilt automotive parts and supplies .....	102	296 254	66 671	22.5	.1	7.7
0216	Glass .....	62	194 347	50 768	26.1	.1	X
0223	Parts, n.e.c. ....	19	48 263	14 102	29.2	Z	X
0400	Household and lawn furniture .....	30	138 602	4 192	3.0	Z	53.0
0411	Upholstered furniture .....	19	88 930	946	1.1	Z	X
0414	Other furniture (including sleep sofas) .....	14	56 331	364	.6	Z	X
0520	Linens, domestics, curtains, and draperies .....	10	53 263	2 006	3.8	Z	69.9
0522	Curtains and draperies .....	6	8 733	717	8.2	Z	X
0530	Flooring and floor coverings .....	344	2 552 052	231 918	9.1	.4	3.1
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	189	1 010 067	24 096	2.4	Z	X
0532	Hardwood flooring .....	48	435 003	38 336	8.8	.1	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) .....	189	1 010 067	103 027	10.2	.2	X
0540	Other home furnishings .....	24	112 302	9 483	8.4	Z	61.2
0542	Mirrors, lamps, and picture frames .....	19	100 937	6 931	6.9	Z	X
0600	Lumber: rough, dressed, and finished .....	3 976	37 425 810	23 437 929	62.6	38.2	66.5
0611	Dimensional lumber (non-treated) .....	3 395	33 731 469	17 535 352	52.0	28.6	X
0612	Treated lumber .....	1 661	19 383 907	2 632 061	13.6	4.3	X
0613	Boards .....	1 260	13 841 334	3 270 473	23.6	5.3	X
0620	Plywood and millwork .....	4 402	40 409 861	19 982 228	49.4	32.6	63.2
0621	Softwood plywood and oriented strand board (OSB) .....	1 813	24 817 953	5 381 353	21.7	8.8	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	1 879	20 817 216	4 290 253	20.6	7.0	X
0623	Gypsum, specialty boards, and treatments .....	996	13 326 010	1 016 375	7.6	1.7	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	2 319	21 039 976	7 384 756	35.1	12.0	X
0625	Metal millwork .....	573	7 558 197	569 662	7.5	.9	X
0626	Other millwork and wood siding (including trusses and wood roofing) ...	967	11 452 285	1 339 798	11.7	2.2	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	2 472	9 785 323	4 374 275	44.7	7.1	60.2
0711	Ready-mixed or transit-mixed concrete .....	346	4 267 957	271 559	6.4	.4	X
0712	Cement and lime .....	759	2 600 136	704 739	27.1	1.2	X
0713	Sand, gravel, and crushed stone .....	1 038	1 805 872	1 256 061	69.6	2.0	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	1 305	3 037 856	2 141 803	70.5	3.5	X
0720	Roofing, siding, and insulation materials .....	2 126	19 375 672	5 159 541	26.6	8.4	67.0
0721	Roofing, except wood .....	1 287	14 739 040	2 311 370	15.7	3.8	X
0722	Siding, except wood .....	1 261	14 435 372	1 580 596	10.9	2.6	X
0723	Insulation materials .....	1 257	14 359 693	1 267 559	8.8	2.1	X
0730	Flat glass and other construction glass (excluding automotive) .....	690	1 521 441	940 580	61.8	1.5	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4213</b>	<b>Lumber &amp; other construction materials whse—Con.</b>						
0740	Other construction materials .....	2 570	12 601 485	4 412 655	35.0	7.2	66.7
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	454	2 837 893	306 175	10.8	.5	X
0742	Prefabricated buildings and structural assemblies (nonwood) .....	395	883 252	617 711	69.9	1.0	X
0743	Manufactured (mobile) homes .....	384	786 798	712 646	90.6	1.2	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	1 573	9 620 875	2 776 109	28.9	4.5	X
0900	Office equipment .....	8	49 812	1 217	2.4	Z	X
0920	New computer equipment .....	16	165 506	5 859	3.5	Z	X
0960	Restaurant and hotel equipment and supplies .....	17	46 724	2 200	4.7	Z	X
0970	Store machines and equipment .....	7	44 186	1 007	2.3	Z	X
1100	Iron and steel products (semifinished) .....	11	38 898	11 861	30.5	Z	37.5
1116	Other semifinished iron and steel products .....	6	34 872	11 503	33.0	Z	X
1120	Flat iron and steel products .....	170	2 406 260	113 503	4.7	.2	X
1140	Iron and steel wire and wire products .....	251	3 062 408	117 796	3.8	.2	X
1150	Iron and steel pipe and tubing .....	108	698 178	42 667	6.1	.1	X
1160	Other iron and steel products .....	152	2 516 536	99 962	4.0	.2	.4
1164	Concrete reinforcement bars .....	15	373 681	28 366	7.6	Z	X
1165	Structural shapes (excluding bar-size shapes) .....	95	1 850 641	57 568	3.1	.1	X
1220	Aluminum shapes, forms, etc. ....	181	928 631	59 526	6.4	.1	X
1400	Electrical apparatus and equipment .....	184	1 173 772	54 110	4.6	.1	X
1417	Exterior wiring and cable (excluding conduit) .....	70	698 765	24 590	3.5	Z	X
1500	Electrical appliances, household .....	81	301 701	28 078	9.3	Z	2.5
1512	Radios, stereos, and CD players .....	43	173 016	23 942	13.8	Z	X
1600	Electronic parts and equipment, except communication .....	75	700 189	10 584	1.5	Z	.4
1618	Electronic parts and equipment, n.e.c. ....	32	399 188	2 789	.7	Z	X
1700	Hardware .....	772	8 768 513	462 788	5.3	.8	.9
1711	Hand tools (including power driven) .....	295	4 912 070	163 415	3.3	.3	X
1712	Bolts, nuts, rivets, and fasteners .....	210	3 884 684	88 776	2.3	.1	X
1713	Cutlery .....	392	3 001 730	206 605	6.9	.3	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	242	2 535 108	191 876	7.6	.3	1.4
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	47	928 958	22 216	2.4	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	16	401 469	1 270	.3	Z	X
1813	Plumbing fixtures .....	92	785 767	31 979	4.1	.1	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	90	1 104 765	93 901	8.5	.2	X
1818	Other plumbing and heating equipment and supplies .....	114	1 144 122	30 354	2.7	.1	X
1900	Warm air heating and air-conditioning equipment and supplies .....	112	711 925	50 879	7.1	.1	3.0
1911	Furnaces (warm air) .....	41	175 431	9 888	5.6	Z	X
1912	Central air-conditioning (residential and commercial) .....	48	200 002	12 478	6.2	Z	X
1914	Heat pumps (residential and commercial) .....	16	51 904	8 875	17.1	Z	X
1916	Air cleaning and filtration systems .....	10	27 343	225	.8	Z	X
1917	Compressors for air-conditioners .....	10	27 343	225	.8	Z	X
1918	Condensing units for air-conditioners .....	10	27 343	225	.8	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	31	176 841	11 367	6.4	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	24	82 270	5 559	6.8	Z	13.2
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	13	29 490	2 508	8.5	Z	X
2200	Farm machinery, equipment, and parts .....	15	16 949	1 811	10.7	Z	19.3
2212	New harvesting machinery .....	15	16 949	384	2.3	Z	X
2213	New land preparation, planting, and cultivating machinery .....	15	16 949	189	1.1	Z	X
2216	Other new farm machinery and equipment .....	15	16 949	1 049	6.2	Z	X
2218	Used farm machinery and equipment .....	15	16 949	189	1.1	Z	X
2220	Garden machinery, equipment, and parts .....	8	35 336	454	1.3	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	23	136 239	17 544	12.9	Z	X
2330	Metalworking machinery, equipment, and parts .....	8	18 340	2 799	15.3	Z	X
2340	Materials handling machinery, equipment, and parts .....	11	74 026	5 079	6.9	Z	X
2360	Other industrial machinery, equipment, and parts .....	12	21 497	1 638	7.6	Z	11.5
2363	New printing trades machinery, equipment, and supplies .....	7	8 952	522	5.8	Z	X
2460	Other industrial supplies .....	120	530 797	32 366	6.1	.1	6.7
2462	Abrasives and abrasive materials .....	15	97 288	6 251	6.4	Z	X
2466	Industrial supplies, n.e.c. ....	29	220 405	15 730	7.1	Z	X
2700	Sporting and recreational goods and supplies .....	26	129 331	9 338	7.2	Z	49.7
2714	Camping and fishing equipment and accessories .....	9	75 270	7 398	9.8	Z	X
2800	Toys and hobby goods and supplies .....	10	47 037	4 537	9.6	Z	X
2900	Ferrous metal scrap .....	7	5 700	275	4.8	Z	X
2930	Recyclable paper and paperboard .....	6	6 044	266	4.4	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	6	9 970	1 259	12.6	Z	27.5
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	6	9 970	1 259	12.6	Z	X
3100	Musical instruments and supplies .....	7	35 731	1 798	5.0	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	299	2 907 379	248 291	8.5	.4	X
3150	Other durable goods .....	8	56 955	7 400	13.0	Z	53.2
3154	Other durable goods, n.e.c. ....	8	56 955	7 400	13.0	Z	X
3400	Industrial and personal services paper and plastics .....	10	29 372	6 877	23.4	Z	52.5
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	7	20 741	5 799	28.0	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	17	14 496	1 934	13.3	Z	X
4000	Footwear .....	8	43 849	426	1.0	Z	X
5140	Other farm products, inedible .....	6	21 023	1 233	5.9	Z	69.9
5143	Farm products, n.e.c. ....	6	21 023	1 233	5.9	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4213</b>	<b>Lumber &amp; other construction materials whse—Con.</b>						
5300	Plastics materials and basic shapes .....	343	3 372 948	182 659	5.4	.3	.3
5313	Plastics raw materials .....	128	1 128 904	89 077	7.9	.1	X
5314	Other plastics materials and basic shapes .....	82	534 221	25 765	4.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	158	799 388	62 443	7.8	.1	10.5
5338	Wood chemicals, naval stores, and gum .....	12	47 466	3 488	7.3	Z	X
5342	Adhesives, sealants, and glues .....	72	501 948	30 613	6.1	.1	X
5344	Other chemicals and allied products .....	30	115 712	16 451	14.2	Z	X
5400	Petroleum products .....	11	29 801	1 201	4.0	Z	X
5800	Farm supplies .....	24	164 061	18 141	11.1	Z	48.1
5818	Other farm supplies (including harness and saddlery equipment) .....	12	99 594	8 073	8.1	Z	X
6000	Paint, paint supplies, and wallpaper .....	304	4 941 529	119 585	2.4	.2	.4
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	38	947 479	21 286	2.2	Z	X
6014	Paint supplies .....	85	572 932	14 507	2.5	Z	X
6015	Wallpaper .....	56	172 691	9 486	5.5	Z	X
6120	Art goods (including novelties and souvenirs) .....	14	7 538	1 902	25.2	Z	X
6150	Nondurable goods, n.e.c. ....	21	74 805	9 500	12.7	Z	X
9700	Service receipts and labor charges (including installed parts) .....	821	3 473 960	214 214	6.2	.3	67.3
9701	Labor charges for repair work .....	377	1 008 411	49 510	4.9	.1	X
9702	Parts installed in repair work .....	221	329 480	16 187	4.9	Z	X
9703	Other service receipts and labor charges—Specify .....	461	2 791 192	148 501	5.3	.2	X
9740	Receipts for installing equipment .....	11	24 101	1 649	6.8	Z	X
9810	Miscellaneous commodities .....	621	4 060 954	381 743	9.4	.6	X
9940	Rental and leasing receipts .....	149	720 789	27 916	3.9	Z	.3
9944	Other rental receipts .....	36	227 179	3 388	1.5	Z	X
9950	Construction receipts .....	80	178 486	22 634	12.7	Z	X
<b>42131</b>	<b>Lumber, plywood, millwork, &amp; wood panel whse .....</b>	<b>5 636</b>	<b>X</b>	<b>46 426 349</b>	<b>X</b>	<b>100.0</b>	<b>78.6</b>
0200	New and rebuilt automotive parts and supplies .....	17	47 747	1 766	3.7	Z	X
0400	Household and lawn furniture .....	12	77 359	1 821	2.4	Z	X
0520	Linens, domestics, curtains, and draperies .....	6	48 749	1 534	3.1	Z	X
0530	Flooring and floor coverings .....	213	1 806 192	125 566	7.0	.3	1.9
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	131	785 048	2 967	.4	Z	X
0532	Hardwood flooring .....	48	435 003	38 336	8.8	.1	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) .....	131	785 048	63 203	8.1	.1	X
0540	Other home furnishings .....	7	21 821	3 076	14.1	Z	X
0600	Lumber: rough, dressed, and finished .....	3 762	35 741 540	23 231 057	65.0	50.0	75.7
0611	Dimensional lumber (non-treated) .....	3 275	32 888 892	17 442 208	53.0	37.6	X
0612	Treated lumber .....	1 516	18 530 622	2 554 613	13.8	5.5	X
0613	Boards .....	1 999	13 432 557	3 234 235	24.1	7.0	X
0620	Plywood and millwork .....	3 956	37 450 891	19 574 845	52.3	42.2	71.7
0621	Softwood plywood and oriented strand board (OSB) .....	1 750	24 483 057	5 354 366	21.9	11.5	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	1 777	20 061 095	4 250 455	21.2	9.2	X
0623	Gypsum, specialty boards, and treatments .....	840	12 009 028	932 881	7.8	2.0	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	2 032	19 035 389	7 209 955	37.9	15.5	X
0625	Metal millwork .....	402	6 095 668	500 883	8.2	1.1	X
0626	Other millwork and wood siding (including trusses and wood roofing) ...	897	11 126 640	1 326 299	11.9	2.9	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	272	4 146 686	110 649	2.7	.2	73.5
0711	Ready-mixed or transit-mixed concrete .....	115	3 169 610	49 869	1.6	.1	X
0712	Cement and lime .....	118	1 389 765	39 613	2.9	.1	X
0713	Sand, gravel, and crushed stone .....	34	130 102	2 480	1.9	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	108	364 592	18 658	5.1	Z	X
0720	Roofing, siding, and insulation materials .....	870	13 626 311	1 210 065	8.9	2.6	76.2
0721	Roofing, except wood .....	615	10 583 901	493 892	4.7	1.1	X
0722	Siding, except wood .....	541	10 654 537	422 232	4.0	.9	X
0723	Insulation materials .....	596	10 524 560	293 928	2.8	.6	X
0730	Flat glass and other construction glass (excluding automotive) .....	94	342 286	36 520	10.7	.1	X
0740	Other construction materials .....	470	6 636 772	506 619	7.6	1.1	77.0
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	125	1 108 543	19 306	1.7	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood) .....	32	75 486	7 831	10.4	Z	X
0743	Manufactured (mobile) homes .....	6	32 659	8 734	26.7	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	391	6 261 460	470 745	7.5	1.0	X
0920	New computer equipment .....	12	158 842	5 670	3.6	Z	X
0960	Restaurant and hotel equipment and supplies .....	7	34 662	346	1.0	Z	X
1100	Iron and steel products (semifinished) .....	6	34 872	11 503	33.0	Z	45.2
1116	Other semifinished iron and steel products .....	6	34 872	11 503	33.0	Z	X
1120	Flat iron and steel products .....	87	1 851 830	78 459	4.2	.2	X
1140	Iron and steel wire and wire products .....	115	1 584 123	36 738	2.3	.1	X
1150	Iron and steel pipe and tubing .....	49	560 926	20 800	3.7	Z	X
1160	Other iron and steel products .....	110	2 224 322	85 934	3.9	.2	.5
1164	Concrete reinforcement bars .....	15	373 681	28 366	7.6	.1	X
1165	Structural shapes (excluding bar-size shapes) .....	95	1 850 641	57 568	3.1	.1	X
1220	Aluminum shapes, forms, etc. ....	72	336 631	19 146	5.7	Z	X
1400	Electrical apparatus and equipment .....	100	847 681	32 043	3.8	.1	X
1417	Exterior wiring and cable (excluding conduit) .....	70	698 765	24 590	3.5	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42131</b>	<b>Lumber, plywood, millwork, &amp; wood panel whsle—Con.</b>						
1500	Electrical appliances, household .....	65	253 225	25 797	10.2	.1	3.1
1512	Radios, stereos, and CD players .....	43	173 016	23 942	13.8	.1	X
1600	Electronic parts and equipment, except communication .....	53	621 707	4 838	.8	Z	.5
1618	Electronic parts and equipment, n.e.c. ....	32	399 188	2 789	.7	Z	X
1700	Hardware .....	542	6 937 949	355 050	5.1	.8	.9
1711	Hand tools (including power driven) .....	145	3 311 930	113 231	3.4	.2	X
1712	Bolts, nuts, rivets, and fasteners .....	110	3 259 274	48 098	1.5	.1	X
1713	Cutlery .....	355	2 871 833	193 721	6.7	.4	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	155	1 626 655	102 404	6.3	.2	1.3
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	16	401 469	3 822	1.0	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	16	401 469	1 270	.3	Z	X
1813	Plumbing fixtures .....	72	633 604	9 718	1.5	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	45	709 351	70 559	9.9	.2	X
1818	Other plumbing and heating equipment and supplies .....	57	427 444	10 030	2.3	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	46	462 055	7 479	1.6	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	7	34 662	693	2.0	Z	X
2220	Garden machinery, equipment, and parts .....	7	34 662	346	1.0	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	7	75 457	13 434	17.8	Z	X
2340	Materials handling machinery, equipment, and parts .....	10	60 577	5 032	8.3	Z	X
2360	Other industrial machinery, equipment, and parts .....	7	8 952	522	5.8	Z	3.1
2363	New printing trades machinery, equipment, and supplies .....	7	8 952	522	5.8	Z	X
2460	Other industrial supplies .....	38	201 952	4 700	2.3	Z	5.5
2462	Abrasives and abrasive materials .....	10	48 135	2 976	6.2	Z	X
2700	Sporting and recreational goods and supplies .....	10	72 535	7 284	10.0	Z	X
3100	Musical instruments and supplies .....	7	35 731	1 798	5.0	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	246	2 483 361	221 013	8.9	.5	X
3150	Other durable goods .....	8	56 955	7 400	13.0	Z	59.8
3154	Other durable goods, n.e.c. ....	8	56 955	7 400	13.0	Z	X
5300	Plastics materials and basic shapes .....	199	2 683 261	138 161	5.1	.3	.2
5313	Plastics raw materials .....	128	1 128 904	89 077	7.9	.2	X
5314	Other plastics materials and basic shapes .....	6	35 127	8 115	23.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	66	435 074	27 456	6.3	.1	14.1
5338	Wood chemicals, naval stores, and gum .....	12	47 466	3 488	7.3	Z	X
5342	Adhesives, sealants, and glues .....	54	387 608	23 968	6.2	.1	X
5800	Farm supplies .....	6	29 656	746	2.5	Z	X
6000	Paint, paint supplies, and wallpaper .....	188	3 923 430	86 708	2.2	.2	.4
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	29	929 705	19 837	2.1	Z	X
6014	Paint supplies .....	76	555 158	10 246	1.8	Z	X
6015	Wallpaper .....	47	154 917	9 370	6.0	Z	X
6150	Nondurable goods, n.e.c. ....	10	47 436	4 168	8.8	Z	X
9700	Service receipts and labor charges (including installed parts) .....	268	2 522 233	69 461	2.8	.2	77.5
9701	Labor charges for repair work .....	117	596 698	14 307	2.4	Z	X
9702	Parts installed in repair work .....	44	88 471	3 863	4.4	Z	X
9703	Other service receipts and labor charges—Specify .....	166	2 236 945	51 287	2.3	.1	X
9810	Miscellaneous commodities .....	296	2 813 401	216 195	7.7	.5	X
9940	Rental and leasing receipts .....	58	495 749	4 115	.8	Z	.4
9944	Other rental receipts .....	36	227 179	3 388	1.5	Z	X
9950	Construction receipts .....	12	49 354	3 094	6.3	Z	X
<b>421310</b>	<b>Lumber, plywood, millwork, &amp; wood panel whsle .....</b>	<b>5 636</b>	<b>X</b>	<b>46 426 349</b>	<b>X</b>	<b>100.0</b>	<b>78.6</b>
0200	New and rebuilt automotive parts and supplies .....	17	47 747	1 766	3.7	Z	X
0400	Household and lawn furniture .....	12	77 359	1 821	2.4	Z	X
0520	Linens, domestics, curtains, and draperies .....	6	48 749	1 534	3.1	Z	X
0530	Flooring and floor coverings .....	213	1 806 192	125 566	7.0	.3	1.9
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	131	785 048	2 967	.4	Z	X
0532	Hardwood flooring .....	48	435 003	38 336	8.8	.1	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) .....	131	785 048	63 203	8.1	.1	X
0540	Other home furnishings .....	7	21 821	3 076	14.1	Z	X
0600	Lumber: rough, dressed, and finished .....	3 762	35 741 540	23 231 057	65.0	50.0	75.7
0611	Dimensional lumber (non-treated) .....	3 275	32 888 892	17 442 208	53.0	37.6	X
0612	Treated lumber .....	1 516	18 530 622	2 554 613	13.8	5.5	X
0613	Boards .....	1 199	13 432 557	3 234 235	24.1	7.0	X
0620	Plywood and millwork .....	3 956	37 450 891	19 574 845	52.3	42.2	71.7
0621	Softwood plywood and oriented strand board (OSB) .....	1 750	24 483 057	5 354 366	21.9	11.5	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	1 777	20 061 095	4 250 455	21.2	9.2	X
0623	Gypsum, specialty boards, and treatments .....	840	12 009 028	932 881	7.8	2.0	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	2 032	19 035 389	7 209 955	37.9	15.5	X
0625	Metal millwork .....	402	6 095 068	500 883	8.2	1.1	X
0626	Other millwork and wood siding (including trusses and wood roofing) .....	897	11 126 640	1 326 299	11.9	2.9	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	272	4 146 686	110 649	2.7	.2	73.5
0711	Ready-mixed or transit-mixed concrete .....	115	3 169 610	49 869	1.6	.1	X
0712	Cement and lime .....	118	1 389 765	39 613	2.9	.1	X
0713	Sand, gravel, and crushed stone .....	34	130 102	2 480	1.9	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	108	364 592	18 658	5.1	Z	X

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**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421310</b>	<b>Lumber, plywood, millwork, &amp; wood panel whsle—Con.</b>						
0720	Roofing, siding, and insulation materials.....	870	13 626 311	1 210 065	8.9	2.6	76.2
0721	Roofing, except wood.....	615	10 583 901	493 892	4.7	1.1	X
0722	Siding, except wood.....	541	10 654 537	422 232	4.0	.9	X
0723	Insulation materials.....	596	10 524 560	293 928	2.8	.6	X
0730	Flat glass and other construction glass (excluding automotive).....	94	342 286	36 520	10.7	.1	X
0740	Other construction materials.....	470	6 636 772	506 619	7.6	1.1	77.0
0741	Rain-carrying equipment (down spouts, gutters, etc.).....	125	1 108 543	19 306	1.7	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood).....	32	75 486	7 831	10.4	Z	X
0743	Manufactured (mobile) homes.....	6	32 659	8 734	26.7	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper).....	391	6 261 460	470 745	7.5	1.0	X
0920	New computer equipment.....	12	158 842	5 670	3.6	Z	X
0960	Restaurant and hotel equipment and supplies.....	7	34 662	346	1.0	Z	X
1100	Iron and steel products (semifinished).....	6	34 872	11 503	33.0	Z	45.2
1116	Other semifinished iron and steel products.....	6	34 872	11 503	33.0	Z	X
1120	Flat iron and steel products.....	87	1 851 830	78 459	4.2	.2	X
1140	Iron and steel wire and wire products.....	115	1 584 123	36 738	2.3	.1	X
1150	Iron and steel pipe and tubing.....	49	560 926	20 800	3.7	Z	X
1160	Other iron and steel products.....	110	2 224 322	85 934	3.9	.2	.5
1164	Concrete reinforcement bars.....	15	373 681	28 366	7.6	.1	X
1165	Structural shapes (excluding bar-size shapes).....	95	1 850 641	57 568	3.1	.1	X
1220	Aluminum shapes, forms, etc.....	72	336 631	19 146	5.7	Z	X
1400	Electrical apparatus and equipment.....	100	847 681	32 043	3.8	.1	X
1417	Exterior wiring and cable (excluding conduit).....	70	698 765	24 590	3.5	.1	X
1500	Electrical appliances, household.....	65	253 225	25 797	10.2	.1	3.1
1512	Radios, stereos, and CD players.....	43	173 016	23 942	13.8	.1	X
1600	Electronic parts and equipment, except communication.....	53	621 707	4 838	.8	Z	.5
1618	Electronic parts and equipment, n.e.c.....	32	399 188	2 789	.7	Z	X
1700	Hardware.....	542	6 937 949	355 050	5.1	.8	.9
1711	Hand tools (including power driven).....	145	3 311 930	113 231	3.4	.2	X
1712	Bolts, nuts, rivets, and fasteners.....	110	3 259 274	48 098	1.5	.1	X
1713	Cutlery.....	355	2 871 833	193 721	6.7	.4	X
1800	Plumbing and heating equipment and supplies (hydronics).....	155	1 626 655	102 404	6.3	.2	1.3
1811	Plastic pipe fittings and valves (excluding pipe and tubing).....	16	401 469	3 822	1.0	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing).....	16	401 469	1 270	.3	Z	X
1813	Plumbing fixtures.....	72	633 604	9 718	1.5	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air).....	45	709 351	70 559	9.9	.2	X
1818	Other plumbing and heating equipment and supplies.....	57	427 444	10 030	2.3	Z	X
1900	Warm air heating and air-conditioning equipment and supplies.....	46	462 055	7 479	1.6	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments).....	7	34 662	693	2.0	Z	X
2220	Garden machinery, equipment, and parts.....	7	34 662	346	1.0	Z	X
2320	General-purpose industrial machinery, equipment, and parts.....	7	75 457	13 434	17.8	Z	X
2340	Materials handling machinery, equipment, and parts.....	10	60 577	5 032	8.3	Z	X
2360	Other industrial machinery, equipment, and parts.....	7	8 952	522	5.8	Z	3.1
2363	New printing trades machinery, equipment, and supplies.....	7	8 952	522	5.8	Z	X
2460	Other industrial supplies.....	38	201 952	4 700	2.3	Z	5.5
2462	Abrasives and abrasive materials.....	10	48 135	2 976	6.2	Z	X
2700	Sporting and recreational goods and supplies.....	10	72 535	7 284	10.0	Z	X
3100	Musical instruments and supplies.....	7	35 731	1 798	5.0	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties).....	246	2 483 361	221 013	8.9	.5	X
3150	Other durable goods.....	8	56 955	7 400	13.0	Z	59.8
3154	Other durable goods, n.e.c.....	8	56 955	7 400	13.0	Z	X
5300	Plastics materials and basic shapes.....	199	2 683 261	138 161	5.1	.3	.2
5313	Plastics raw materials.....	128	1 128 904	89 077	7.9	.2	X
5314	Other plastics materials and basic shapes.....	6	35 127	8 115	23.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum).....	66	435 074	27 456	6.3	.1	14.1
5338	Wood chemicals, naval stores, and gum.....	12	47 466	3 488	7.3	Z	X
5342	Adhesives, sealants, and glues.....	54	387 608	23 968	6.2	.1	X
5800	Farm supplies.....	6	29 656	746	2.5	Z	X
6000	Paint, paint supplies, and wallpaper.....	188	3 923 430	86 708	2.2	.2	.4
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers).....	29	929 705	19 837	2.1	Z	X
6014	Paint supplies.....	76	555 158	10 246	1.8	Z	X
6015	Wallpaper.....	47	154 917	9 370	6.0	Z	X
6150	Nondurable goods, n.e.c.....	10	47 436	4 168	8.8	Z	X
9700	Service receipts and labor charges (including installed parts).....	268	2 522 233	69 461	2.8	.2	77.5
9701	Labor charges for repair work.....	117	596 698	14 307	2.4	Z	X
9702	Parts installed in repair work.....	44	88 471	3 863	4.4	Z	X
9703	Other service receipts and labor charges—Specify.....	166	2 236 945	51 287	2.3	.1	X
9810	Miscellaneous commodities.....	296	2 813 401	216 195	7.7	.5	X
9940	Rental and leasing receipts.....	58	495 749	4 115	.8	Z	.4
9944	Other rental receipts.....	36	227 179	3 388	1.5	Z	X
9950	Construction receipts.....	12	49 354	3 094	6.3	Z	X

See footnotes at end of table.



**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4213101</b>	<b>Lumber without yard whse</b>	<b>1 425</b>	<b>X</b>	<b>13 795 098</b>	<b>X</b>	<b>100.0</b>	<b>88.0</b>
0200	New and rebuilt automotive parts and supplies	9	36 812	443	1.2	Z	X
0400	Household and lawn furniture	8	42 078	1 093	2.6	Z	X
0530	Flooring and floor coverings	34	586 141	21 060	3.6	Z	X
0600	Lumber: rough, dressed, and finished	1 425	13 795 098	10 619 066	77.0	Z	X
0620	Plywood and millwork	533	9 104 829	2 314 723	25.4	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	63	2 495 889	34 921	1.4	Z	X
0720	Roofing, siding, and insulation materials	149	4 275 272	340 937	8.0	2.5	X
0730	Flat glass and other construction glass (excluding automotive)	19	54 501	3 471	6.4	Z	X
0740	Other construction materials	96	1 626 990	92 800	5.7	.7	X
0960	Restaurant and hotel equipment and supplies	7	34 662	346	1.0	Z	X
1120	Flat iron and steel products	8	391 966	15 172	3.9	.1	X
1140	Iron and steel wire and wire products	11	70 371	1 007	1.4	Z	X
1150	Iron and steel pipe and tubing	9	37 306	455	1.2	Z	X
1160	Other iron and steel products	15	373 681	28 366	7.6	.2	X
1220	Aluminum shapes, forms, etc.	16	71 051	4 351	6.1	Z	X
1400	Electrical apparatus and equipment	16	60 910	6 265	10.3	Z	X
1500	Electrical appliances, household	14	59 480	1 334	2.2	Z	X
1600	Electronic parts and equipment, except communication	19	81 774	1 417	1.7	Z	X
1700	Hardware	68	2 505 087	116 417	4.6	.8	X
1800	Plumbing and heating equipment and supplies (hydronics)	16	401 469	11 472	2.9	.1	X
2100	Construction and mining machinery and equipment (including parts and attachments)	7	34 662	693	2.0	Z	X
2220	Garden machinery, equipment, and parts	7	34 662	346	1.0	Z	X
2340	Materials handling machinery, equipment, and parts	9	35 913	594	1.7	Z	X
2460	Other industrial supplies	9	36 918	716	1.9	Z	X
2700	Sporting and recreational goods and supplies	9	41 114	1 635	4.0	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	94	619 329	65 836	10.6	.5	X
5300	Plastics materials and basic shapes	6	35 127	8 115	23.1	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	11	58 373	3 500	6.0	Z	X
6000	Paint, paint supplies, and wallpaper	37	2 283 650	47 255	2.1	.3	X
9700	Service receipts and labor charges (including installed parts)	29	408 733	19 122	4.7	.1	X
9810	Miscellaneous commodities	31	181 095	14 946	8.3	.1	X
9940	Rental and leasing receipts	10	69 724	424	.6	Z	X
<b>4213102</b>	<b>Lumber with yard whse</b>	<b>1 499</b>	<b>X</b>	<b>13 188 854</b>	<b>X</b>	<b>100.0</b>	<b>73.7</b>
0530	Flooring and floor coverings	48	435 003	38 336	8.8	.3	.4
0532	Hardwood flooring	48	435 003	38 336	8.8	.3	X
0600	Lumber: rough, dressed, and finished	1 499	13 188 854	10 376 121	78.7	78.7	69.2
0611	Dimensional lumber (non-treated)	1 312	11 840 821	7 339 362	62.0	55.6	X
0612	Treated lumber	625	6 723 423	1 123 481	16.7	8.5	X
0613	Boards	576	6 638 717	1 913 276	28.8	14.5	X
0620	Plywood and millwork	711	8 903 665	1 933 867	21.7	14.7	72.0
0621	Softwood plywood and oriented strand board (OSB)	504	6 982 547	933 536	13.4	7.1	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	377	4 792 792	379 375	7.9	2.9	X
0623	Gypsum, specialty boards, and treatments	124	2 061 706	80 202	3.9	.6	X
0624	Wood millwork (doors, windows, cabinets, etc.)	204	2 192 735	194 189	8.9	1.5	X
0625	Metal millwork	35	1 054 331	19 155	1.8	.1	X
0626	Other millwork and wood siding (including trusses and wood roofing)	244	3 709 709	327 405	8.8	2.5	X
0700	Brick, stone, tile, sand, block, cement, and gravel	65	843 699	17 847	2.1	.1	62.3
0711	Ready-mixed or transit-mixed concrete	39	655 223	8 786	1.3	.1	X
0712	Cement and lime	33	646 956	7 511	1.2	.1	X
0713	Sand, gravel, and crushed stone	12	23 492	318	1.4	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	14	63 255	1 214	1.9	Z	X
0720	Roofing, siding, and insulation materials	202	2 922 042	243 211	8.3	1.8	70.6
0721	Roofing, except wood	154	2 250 698	124 836	5.5	.9	X
0722	Siding, except wood	113	1 984 992	70 420	3.5	.5	X
0723	Insulation materials	113	1 683 161	47 949	2.8	.4	X
0730	Flat glass and other construction glass (excluding automotive)	16	53 123	4 395	8.3	Z	X
0740	Other construction materials	86	1 346 836	95 424	7.1	.7	71.8
0741	Rain-carrying equipment (down spouts, gutters, etc.)	23	583 752	4 069	.7	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood)	6	17 034	3 212	18.9	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	71	1 228 440	88 142	7.2	.7	X
0920	New computer equipment	7	121 135	3 501	2.9	Z	X
1120	Flat iron and steel products	30	731 428	13 588	1.9	.1	X
1140	Iron and steel wire and wire products	42	792 381	22 578	2.8	.2	X
1150	Iron and steel pipe and tubing	25	492 320	19 520	4.0	.1	X
1160	Other iron and steel products	35	979 481	11 431	1.2	.1	.2
1165	Structural shapes (excluding bar-size shapes)	35	979 481	11 431	1.2	.1	X
1220	Aluminum shapes, forms, etc.	11	35 049	3 572	10.2	Z	X
1400	Electrical apparatus and equipment	14	88 006	1 188	1.4	Z	X
1500	Electrical appliances, household	8	20 729	521	2.5	Z	X
1700	Hardware	89	1 488 716	62 662	4.2	.5	1.0
1713	Cutlery	89	1 488 716	62 662	4.2	.5	X
1800	Plumbing and heating equipment and supplies (hydronics)	26	451 387	6 992	1.5	.1	X
2460	Other industrial supplies	10	48 135	2 976	6.2	Z	19.5
2462	Abrasives and abrasive materials	10	48 135	2 976	6.2	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	81	1 103 585	93 342	8.5	.7	X
5300	Plastics materials and basic shapes	65	1 519 230	40 969	2.7	.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	12	47 466	3 488	7.3	Z	11.8
5338	Wood chemicals, naval stores, and gum	12	47 466	3 488	7.3	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4213102</b>	<b>Lumber with yard whsle—Con.</b>						
6000	Paint, paint supplies, and wallpaper .....	57	1 027 482	26 051	2.5	.2	.5
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	29	929 705	19 837	2.1	.2	X
6014	Paint supplies .....	28	97 777	6 214	6.4	Z	X
9700	Service receipts and labor charges (including installed parts) .....	64	1 333 501	22 168	1.7	.2	73.1
9701	Labor charges for repair work .....	17	265 177	3 608	1.4	Z	X
9702	Parts installed in repair work .....	8	10 573	777	7.3	Z	X
9703	Other service receipts and labor charges—Specify .....	46	1 280 492	17 781	1.4	.1	X
9810	Miscellaneous commodities .....	91	1 206 068	107 353	8.9	.8	X
9940	Rental and leasing receipts .....	12	198 846	303	.2	Z	X
<b>4213103</b>	<b>Plywood, veneer, millwork, &amp; wood panel whsle .....</b>	<b>2 712</b>	<b>X</b>	<b>19 442 397</b>	<b>X</b>	<b>100.0</b>	<b>75.2</b>
0200	New and rebuilt automotive parts and supplies .....	6	7 158	1 144	16.0	Z	X
0520	Linens, domestics, curtains, and draperies .....	6	48 749	1 534	3.1	Z	X
0530	Flooring and floor coverings .....	131	785 048	66 170	8.4	.3	4.7
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	131	785 048	2 967	.4	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) .....	131	785 048	63 203	8.1	.3	X
0540	Other home furnishings .....	7	21 821	3 076	14.1	Z	X
0600	Lumber: rough, dressed, and finished .....	838	8 757 588	2 235 870	25.5	11.5	73.7
0611	Dimensional lumber (non-treated) .....	733	8 168 514	1 691 762	20.7	8.7	X
0612	Treated lumber .....	381	4 692 511	282 889	6.0	1.5	X
0613	Boards .....	257	2 362 020	261 220	11.1	1.3	X
0620	Plywood and millwork .....	2 712	19 442 397	15 326 255	78.8	78.8	62.9
0621	Softwood plywood and oriented strand board (OSB) .....	869	9 278 471	3 131 804	33.8	16.1	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	1 164	10 667 842	3 396 351	31.8	17.5	X
0623	Gypsum, specialty boards, and treatments .....	599	6 364 137	689 976	10.8	3.5	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	1 639	12 908 262	6 757 264	52.3	34.8	X
0625	Metal millwork .....	353	2 558 572	444 119	17.4	2.3	X
0626	Other millwork and wood siding (including trusses and wood roofing) .....	535	4 515 034	906 739	20.1	4.7	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	144	807 098	57 881	7.2	.3	63.4
0711	Ready-mixed or transit-mixed concrete .....	35	234 521	13 997	6.0	.1	X
0712	Cement and lime .....	60	525 880	26 925	5.1	.1	X
0713	Sand, gravel, and crushed stone .....	12	31 059	1 104	3.6	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	78	221 708	15 845	7.1	.1	X
0720	Roofing, siding, and insulation materials .....	519	6 428 997	625 917	9.7	3.2	71.9
0721	Roofing, except wood .....	331	4 487 833	200 033	4.5	1.0	X
0722	Siding, except wood .....	325	5 047 938	272 720	5.4	1.4	X
0723	Insulation materials .....	373	4 936 624	153 159	3.1	.8	X
0730	Flat glass and other construction glass (excluding automotive) .....	59	234 662	28 654	12.2	.1	X
0740	Other construction materials .....	288	3 662 946	318 395	8.7	1.6	73.1
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	79	343 419	10 678	3.1	.1	X
0742	Prefabricated buildings and structural assemblies (nonwood) .....	20	39 342	2 765	7.0	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	242	3 471 235	296 455	8.5	1.5	X
1100	Iron and steel products (semifinished) .....	6	34 872	11 503	33.0	.1	43.3
1116	Other semifinished iron and steel products .....	6	34 872	11 503	33.0	.1	X
1120	Flat iron and steel products .....	49	728 436	49 699	6.8	.3	X
1140	Iron and steel wire and wire products .....	62	721 371	13 153	1.8	.1	X
1150	Iron and steel pipe and tubing .....	15	31 300	825	2.6	Z	X
1160	Other iron and steel products .....	60	871 160	46 137	5.3	.2	1.0
1165	Structural shapes (excluding bar-size shapes) .....	60	871 160	46 137	5.3	.2	X
1220	Aluminum shapes, forms, etc. ....	45	230 531	11 223	4.9	.1	X
1400	Electrical apparatus and equipment .....	70	698 765	24 590	3.5	.1	X
1417	Exterior wiring and cable (excluding conduit) .....	70	698 765	24 590	3.5	.1	X
1500	Electrical appliances, household .....	43	173 016	23 942	13.8	.1	3.8
1512	Radios, stereos, and CD players .....	43	173 016	23 942	13.8	.1	X
1600	Electronic parts and equipment, except communication .....	32	399 188	2 789	.7	Z	.7
1618	Electronic parts and equipment, n.e.c. ....	32	399 188	2 789	.7	Z	X
1700	Hardware .....	385	2 944 146	175 971	6.0	.9	1.5
1711	Hand tools (including power driven) .....	77	806 843	30 078	3.7	.2	X
1712	Bolts, nuts, rivets, and fasteners .....	42	754 187	14 834	2.0	.1	X
1713	Cutlery .....	266	1 383 117	131 059	9.5	.7	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	113	773 799	83 940	10.8	.4	2.6
1813	Plumbing fixtures .....	56	232 135	4 621	2.0	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	29	307 882	69 289	22.5	.4	X
1818	Other plumbing and heating equipment and supplies .....	57	427 444	10 030	2.3	.1	X
1900	Warm air heating and air-conditioning equipment and supplies .....	40	117 570	3 792	3.2	Z	X
2360	Other industrial machinery, equipment, and parts .....	7	8 952	522	5.8	Z	2.9
2363	New printing trades machinery, equipment, and supplies .....	7	8 952	522	5.8	Z	X
2460	Other industrial supplies .....	19	116 899	1 008	.9	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	71	760 447	61 835	8.1	.3	X
5300	Plastics materials and basic shapes .....	128	1 128 904	89 077	7.9	.5	.4
5313	Plastics raw materials .....	128	1 128 904	89 077	7.9	.5	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	43	329 235	20 468	6.2	.1	13.9
5342	Adhesives, sealants, and glues .....	43	329 235	20 468	6.2	.1	X

See footnotes at end of table.

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4213103</b>	<b>Plywood, veneer, millwork, &amp; wood panel whse—Con.</b>						
6000	Paint, paint supplies, and wallpaper .....	94	612 298	13 402	2.2	.1	1.6
6014	Paint supplies .....	48	457 381	4 032	.9	Z	X
6015	Wallpaper .....	47	154 917	9 370	6.0	Z	X
9700	Service receipts and labor charges (including installed parts) .....	175	779 999	28 171	3.6	.1	74.0
9701	Labor charges for repair work .....	93	324 264	10 063	3.1	.1	X
9702	Parts installed in repair work .....	34	73 361	2 815	3.8	Z	X
9703	Other service receipts and labor charges—Specify .....	98	554 977	15 292	2.8	.1	X
9810	Miscellaneous commodities .....	174	1 426 238	93 896	6.6	.5	X
9940	Rental and leasing receipts .....	36	227 179	3 388	1.5	Z	.9
9944	Other rental receipts .....	36	227 179	3 388	1.5	Z	X
9950	Construction receipts .....	6	2 298	305	13.3	Z	X
<b>42132</b>	<b>Brick, stone, &amp; related construction materials whse</b> .....	<b>2 094</b>	<b>X</b>	<b>4 444 476</b>	<b>X</b>	<b>100.0</b>	<b>45.7</b>
0530	Flooring and floor coverings .....	26	58 064	22 463	38.7	.5	X
0600	Lumber: rough, dressed, and finished .....	7	33 487	4 620	13.8	.1	13.5
0611	Dimensional lumber (non-treated) .....	7	33 487	2 892	8.6	.1	X
0620	Plywood and millwork .....	23	100 503	10 694	10.6	.2	45.7
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	6	26 616	887	3.3	Z	X
0623	Gypsum, specialty boards, and treatments .....	13	53 572	5 206	9.7	.1	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	6	30 712	1 821	5.9	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	2 094	4 444 476	4 220 244	95.0	95.0	39.5
0711	Ready-mixed or transit-mixed concrete .....	192	330 425	201 823	61.1	4.5	X
0712	Cement and lime .....	595	846 925	656 154	77.5	14.8	X
0713	Sand, gravel, and crushed stone .....	986	1 567 644	1 251 740	79.8	28.2	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	1 160	2 348 884	2 110 528	89.9	47.5	X
0720	Roofing, siding, and insulation materials .....	17	73 836	19 030	25.8	.4	45.3
0721	Roofing, except wood .....	11	39 738	7 390	18.6	.2	X
0723	Insulation materials .....	10	60 299	11 436	19.0	.3	X
0730	Flat glass and other construction glass (excluding automotive) .....	7	32 899	13 053	39.7	.3	X
0740	Other construction materials .....	29	94 710	12 989	13.7	.3	45.7
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	6	6 695	3 278	49.0	.1	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	23	88 015	9 711	11.0	.2	X
1120	Flat iron and steel products .....	12	38 681	3 084	8.0	.1	X
1140	Iron and steel wire and wire products .....	11	53 923	3 530	6.5	.1	X
1160	Other iron and steel products .....	6	15 588	861	5.5	Z	X
1700	Hardware .....	20	65 217	3 561	5.5	.1	7.1
1711	Hand tools (including power driven) .....	8	11 426	1 088	9.5	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	10	80 592	7 694	9.5	.2	X
2460	Other industrial supplies .....	11	61 508	9 107	14.8	.2	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	10	22 024	1 439	6.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	29	118 819	9 951	8.4	.2	2.1
5344	Other chemicals and allied products .....	12	55 473	4 746	8.6	.1	X
9700	Service receipts and labor charges (including installed parts) .....	113	275 113	40 929	14.9	.9	37.9
9701	Labor charges for repair work .....	25	70 428	5 225	7.4	.1	X
9702	Parts installed in repair work .....	8	26 797	302	1.1	Z	X
9703	Other service receipts and labor charges—Specify .....	94	214 090	35 401	16.5	.8	X
9810	Miscellaneous commodities .....	78	235 866	19 880	8.4	.4	X
9940	Rental and leasing receipts .....	34	83 251	9 527	11.4	.2	X
9950	Construction receipts .....	16	30 853	7 141	23.1	.2	X
<b>421320</b>	<b>Brick, stone, &amp; related construction materials whse</b> .....	<b>2 094</b>	<b>X</b>	<b>4 444 476</b>	<b>X</b>	<b>100.0</b>	<b>45.7</b>
0530	Flooring and floor coverings .....	26	58 064	22 463	38.7	.5	X
0600	Lumber: rough, dressed, and finished .....	7	33 487	4 620	13.8	.1	13.5
0611	Dimensional lumber (non-treated) .....	7	33 487	2 892	8.6	.1	X
0620	Plywood and millwork .....	23	100 503	10 694	10.6	.2	45.7
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	6	26 616	887	3.3	Z	X
0623	Gypsum, specialty boards, and treatments .....	13	53 572	5 206	9.7	.1	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	6	30 712	1 821	5.9	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	2 094	4 444 476	4 220 244	95.0	95.0	39.5
0711	Ready-mixed or transit-mixed concrete .....	192	330 425	201 823	61.1	4.5	X
0712	Cement and lime .....	595	846 925	656 154	77.5	14.8	X
0713	Sand, gravel, and crushed stone .....	986	1 567 644	1 251 740	79.8	28.2	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	1 160	2 348 884	2 110 528	89.9	47.5	X
0720	Roofing, siding, and insulation materials .....	17	73 836	19 030	25.8	.4	45.3
0721	Roofing, except wood .....	11	39 738	7 390	18.6	.2	X
0723	Insulation materials .....	10	60 299	11 436	19.0	.3	X
0730	Flat glass and other construction glass (excluding automotive) .....	7	32 899	13 053	39.7	.3	X
0740	Other construction materials .....	29	94 710	12 989	13.7	.3	45.7
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	6	6 695	3 278	49.0	.1	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	23	88 015	9 711	11.0	.2	X
1120	Flat iron and steel products .....	12	38 681	3 084	8.0	.1	X
1140	Iron and steel wire and wire products .....	11	53 923	3 530	6.5	.1	X
1160	Other iron and steel products .....	6	15 588	861	5.5	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421320</b>	<b>Brick, stone, &amp; related construction materials whsle—Con.</b>						
1700	Hardware .....	20	65 217	3 561	5.5	.1	7.1
1711	Hand tools (including power driven).....	8	11 426	1 088	9.5	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	10	80 592	7 694	9.5	.2	X
2460	Other industrial supplies .....	11	61 508	9 107	14.8	.2	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	10	22 024	1 439	6.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	29	118 819	9 951	8.4	.2	2.1
5344	Other chemicals and allied products .....	12	55 473	4 746	8.6	.1	X
9700	Service receipts and labor charges (including installed parts) .....	113	275 113	40 929	14.9	.9	37.9
9701	Labor charges for repair work .....	25	70 428	5 225	7.4	.1	X
9702	Parts installed in repair work .....	8	26 797	302	1.1	Z	X
9703	Other service receipts and labor charges—Specify .....	94	214 090	35 401	16.5	.8	X
9810	Miscellaneous commodities .....	78	235 866	19 880	8.4	.4	X
9940	Rental and leasing receipts .....	34	83 251	9 527	11.4	.2	X
9950	Construction receipts .....	16	30 853	7 141	23.1	.2	X
<b>4213201</b>	<b>Brick, block, tile, clay/cement sewer pipe whsle .....</b>	<b>679</b>	<b>X</b>	<b>1 320 519</b>	<b>X</b>	<b>100.0</b>	<b>23.8</b>
0530	Flooring and floor coverings .....	15	36 724	14 016	38.2	1.1	X
0620	Plywood and millwork .....	10	38 388	5 978	15.6	.5	23.8
0623	Gypsum, specialty boards, and treatments .....	8	32 614	4 708	14.4	.4	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	679	1 320 519	1 229 060	93.1	93.1	20.4
0711	Ready-mixed or transit-mixed concrete .....	77	123 163	60 481	49.1	4.6	X
0712	Cement and lime .....	49	106 288	9 856	9.3	.7	X
0713	Sand, gravel, and crushed stone .....	64	107 889	12 558	11.6	1.0	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.....	679	1 320 519	1 146 167	91.6	86.8	X
0720	Roofing, siding, and insulation materials.....	10	51 338	15 997	31.2	1.2	23.5
0721	Roofing, except wood .....	7	34 107	6 930	20.3	.5	X
0723	Insulation materials .....	8	43 432	8 863	20.4	.7	X
0740	Other construction materials .....	16	69 080	11 056	16.0	.8	23.8
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	13	62 525	7 784	12.4	.6	X
1120	Flat iron and steel products .....	11	38 310	3 078	8.0	.2	X
1140	Iron and steel wire and wire products .....	7	33 955	2 372	7.0	.2	X
1160	Other iron and steel products .....	6	15 588	861	5.5	.1	X
1700	Hardware .....	8	47 399	1 090	2.3	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	14	60 486	4 867	8.0	.4	X
9700	Service receipts and labor charges (including installed parts) .....	21	58 066	5 287	9.1	.4	23.8
9701	Labor charges for repair work .....	6	32 955	1 323	4.0	.1	X
9703	Other service receipts and labor charges—Specify .....	16	27 325	3 856	14.1	.3	X
9810	Miscellaneous commodities .....	16	58 800	7 057	12.0	.5	X
<b>4213202</b>	<b>Sand, gravel, &amp; stone whsle .....</b>	<b>886</b>	<b>X</b>	<b>1 574 246</b>	<b>X</b>	<b>100.0</b>	<b>46.0</b>
0700	Brick, stone, tile, sand, block, cement, and gravel .....	886	1 574 246	1 499 816	95.3	95.3	42.6
0711	Ready-mixed or transit-mixed concrete .....	36	36 899	19 692	53.4	1.3	X
0712	Cement and lime .....	16	23 823	5 399	22.7	.3	X
0713	Sand, gravel, and crushed stone .....	886	1 574 246	1 209 797	91.2	76.8	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.....	142	329 559	264 927	80.4	16.8	X
0740	Other construction materials .....	6	19 016	182	1.0	Z	46.0
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	6	19 016	182	1.0	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	6	12 490	1 162	9.3	.1	X
9700	Service receipts and labor charges (including installed parts) .....	76	171 802	30 793	17.9	2.0	35.8
9701	Labor charges for repair work .....	13	32 123	3 754	11.7	.2	X
9703	Other service receipts and labor charges—Specify .....	67	146 870	26 911	18.3	1.7	X
9810	Miscellaneous commodities .....	47	111 752	11 166	10.0	.7	X
9940	Rental and leasing receipts .....	26	51 297	8 990	17.5	.6	X
9950	Construction receipts .....	13	28 288	6 343	22.4	.4	X
<b>4213203</b>	<b>Cement, lime, &amp; related products whsle .....</b>	<b>529</b>	<b>X</b>	<b>1 549 711</b>	<b>X</b>	<b>100.0</b>	<b>64.0</b>
0530	Flooring and floor coverings .....	9	19 405	7 870	40.6	.5	X
0620	Plywood and millwork .....	13	62 115	4 716	7.6	.3	64.0
0622	Other panels products (including hardwood plywood, waterboard, and particleboard).....	6	26 616	887	3.3	.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	529	1 549 711	1 491 368	96.2	96.2	52.7
0711	Ready-mixed or transit-mixed concrete .....	79	170 363	121 650	71.4	7.9	X
0712	Cement and lime .....	529	1 549 711	640 899	89.4	41.4	X
0713	Sand, gravel, and crushed stone .....	36	133 137	29 385	22.1	1.9	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.....	339	767 628	699 434	91.1	45.1	X
0740	Other construction materials .....	7	6 614	1 751	26.5	.1	X
1700	Hardware .....	12	17 818	2 471	13.9	.2	24.1
1711	Hand tools (including power driven).....	8	11 426	1 088	9.5	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	12	55 473	4 746	8.6	.3	4.1
5344	Other chemicals and allied products .....	12	55 473	4 746	8.6	.3	X
9700	Service receipts and labor charges (including installed parts) .....	16	45 245	4 849	10.7	.3	55.9
9701	Labor charges for repair work .....	6	5 350	148	2.8	Z	X
9703	Other service receipts and labor charges—Specify .....	11	39 895	4 634	11.6	.3	X
9810	Miscellaneous commodities .....	15	65 314	1 657	2.5	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42133</b>	<b>Roofing, siding, &amp; insulation material whsle</b>	<b>1 069</b>	<b>X</b>	<b>5 203 479</b>	<b>X</b>	<b>100.0</b>	<b>49.2</b>
0530	Flooring and floor coverings	43	461 664	22 881	5.0	.4	X
0600	Lumber: rough, dressed, and finished	127	1 484 189	184 144	12.4	3.5	28.5
0611	Dimensional lumber (non-treated)	69	700 792	85 415	12.2	1.6	X
0612	Treated lumber	68	693 104	69 961	10.1	1.3	X
0613	Boards	31	323 593	28 762	8.9	.6	X
0620	Plywood and millwork	318	2 563 318	364 677	14.2	7.0	36.3
0621	Softwood plywood and oriented strand board (OSB)	43	277 941	22 554	8.1	.4	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	77	687 376	38 126	5.5	.7	X
0623	Gypsum, specialty boards, and treatments	117	1 141 251	73 001	6.4	1.4	X
0624	Wood millwork (doors, windows, cabinets, etc.)	202	1 728 531	160 508	9.3	3.1	X
0625	Metal millwork	147	1 323 709	60 994	4.6	1.2	X
0626	Other millwork and wood siding (including trusses and wood roofing)	50	199 754	9 496	4.8	.2	X
0700	Brick, stone, tile, sand, block, cement, and gravel	72	1 133 955	40 491	3.6	.8	22.6
0711	Ready-mixed or transit-mixed concrete	35	763 818	19 833	2.6	.4	X
0712	Cement and lime	26	318 923	7 697	2.4	.1	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	24	288 148	11 944	4.1	.2	X
0720	Roofing, siding, and insulation materials	1 069	5 203 479	3 883 130	74.6	74.6	45.3
0721	Roofing, except wood	624	4 017 308	1 802 915	44.9	34.6	X
0722	Siding, except wood	632	3 504 153	1 131 504	32.3	21.7	X
0723	Insulation materials	564	3 518 332	948 708	27.0	18.2	X
0730	Flat glass and other construction glass (excluding automotive)	33	75 063	8 509	11.3	.2	X
0740	Other construction materials	213	1 532 340	159 302	10.4	3.1	46.5
0741	Rain-carrying equipment (down spouts, gutters, etc.)	165	1 328 559	75 383	5.7	1.4	X
0742	Prefabricated buildings and structural assemblies (nonwood)	33	136 988	14 814	10.8	.3	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	80	595 061	69 093	11.6	1.3	X
1120	Flat iron and steel products	45	443 303	29 418	6.6	.6	X
1140	Iron and steel wire and wire products	81	1 271 379	67 627	5.3	1.3	X
1150	Iron and steel pipe and tubing	8	19 949	529	2.7	Z	X
1160	Other iron and steel products	25	244 699	12 122	5.0	.2	X
1220	Aluminum shapes, forms, etc.	62	454 229	23 965	5.3	.5	X
1400	Electrical apparatus and equipment	21	177 165	10 395	5.9	.2	X
1700	Hardware	94	1 435 307	74 762	5.2	1.4	.6
1711	Hand tools (including power driven)	94	1 435 307	44 556	3.1	.9	X
1712	Bolts, nuts, rivets, and fasteners	47	465 611	30 205	6.5	.6	X
1800	Plumbing and heating equipment and supplies (hydronics)	19	609 411	34 735	5.7	.7	.1
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	11	425 780	16 019	3.8	.3	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	9	183 631	972	.5	Z	X
1818	Other plumbing and heating equipment and supplies	19	609 411	17 744	2.9	.3	X
1900	Warm air heating and air-conditioning equipment and supplies	21	149 498	20 350	13.6	.4	2.6
1911	Furnaces (warm air)	10	123 963	4 604	3.7	.1	X
1912	Central air-conditioning (residential and commercial)	10	123 963	4 604	3.7	.1	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	21	149 498	11 142	7.5	.2	X
2100	Construction and mining machinery and equipment (including parts and attachments)	13	29 490	2 508	8.5	Z	25.6
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	13	29 490	2 508	8.5	Z	X
2460	Other industrial supplies	24	171 252	12 457	7.3	.2	3.6
2466	Industrial supplies, n.e.c.	24	171 252	12 457	7.3	.2	X
2700	Sporting and recreational goods and supplies	6	9 759	151	1.5	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	30	349 335	19 509	5.6	.4	X
5300	Plastics materials and basic shapes	76	499 094	17 650	3.5	.3	1.4
5314	Other plastics materials and basic shapes	76	499 094	17 650	3.5	.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	28	170 662	18 155	10.6	.3	6.6
5342	Adhesives, sealants, and glues	11	110 423	6 450	5.8	.1	X
5344	Other chemicals and allied products	18	60 239	11 705	19.4	.2	X
5800	Farm supplies	7	39 367	8 277	21.0	.2	X
6000	Paint, paint supplies, and wallpaper	47	814 666	11 952	1.5	.2	X
9700	Service receipts and labor charges (including installed parts)	40	122 527	33 010	26.9	.6	28.1
9701	Labor charges for repair work	16	82 134	17 313	21.1	.3	X
9702	Parts installed in repair work	8	30 397	1 563	5.1	Z	X
9703	Other service receipts and labor charges—Specify	32	92 130	14 134	15.3	.3	X
9810	Miscellaneous commodities	169	744 587	134 012	18.0	2.6	X
9940	Rental and leasing receipts	19	30 124	458	1.5	Z	X
9950	Construction receipts	6	1 765	588	33.3	Z	X
<b>421330</b>	<b>Roofing, siding, &amp; insulation material whsle</b>	<b>1 069</b>	<b>X</b>	<b>5 203 479</b>	<b>X</b>	<b>100.0</b>	<b>49.2</b>
0530	Flooring and floor coverings	43	461 664	22 881	5.0	.4	X
0600	Lumber: rough, dressed, and finished	127	1 484 189	184 144	12.4	3.5	28.5
0611	Dimensional lumber (non-treated)	69	700 792	85 415	12.2	1.6	X
0612	Treated lumber	68	693 104	69 961	10.1	1.3	X
0613	Boards	31	323 593	28 762	8.9	.6	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421330</b>	<b>Roofing, siding, &amp; insulation material whsle—Con.</b>						
0620	Plywood and millwork .....	318	2 563 318	364 677	14.2	7.0	36.3
0621	Softwood plywood and oriented strand board (OSB) .....	43	277 941	22 554	8.1	.4	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	77	687 376	38 126	5.5	.7	X
0623	Gypsum, specialty boards, and treatments .....	117	1 141 251	73 001	6.4	1.4	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	202	1 728 531	160 508	9.3	3.1	X
0625	Metal millwork .....	147	1 323 709	60 994	4.6	1.2	X
0626	Other millwork and wood siding (including trusses and wood roofing) ...	50	199 754	9 496	4.8	.2	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	72	1 133 955	40 491	3.6	.8	22.6
0711	Ready-mixed or transit-mixed concrete .....	35	763 818	19 833	2.6	.4	X
0712	Cement and lime .....	26	318 923	7 697	2.4	.1	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	24	288 148	11 944	4.1	.2	X
0720	Roofing, siding, and insulation materials .....	1 069	5 203 479	3 883 130	74.6	74.6	45.3
0721	Roofing, except wood .....	624	4 017 308	1 802 915	44.9	34.6	X
0722	Siding, except wood .....	632	3 504 153	1 131 504	32.3	21.7	X
0723	Insulation materials .....	564	3 518 332	948 708	27.0	18.2	X
0730	Flat glass and other construction glass (excluding automotive) .....	33	75 063	8 509	11.3	.2	X
0740	Other construction materials .....	213	1 532 340	159 302	10.4	3.1	46.5
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	165	1 328 559	75 383	5.7	1.4	X
0742	Prefabricated buildings and structural assemblies (nonwood) .....	33	136 988	14 814	10.8	.3	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	80	595 061	69 093	11.6	1.3	X
1120	Flat iron and steel products .....	45	443 303	29 418	6.6	.6	X
1140	Iron and steel wire and wire products .....	81	1 271 379	67 627	5.3	1.3	X
1150	Iron and steel pipe and tubing .....	8	19 949	529	2.7	.2	X
1160	Other iron and steel products .....	25	244 699	12 122	5.0	.2	X
1220	Aluminum shapes, forms, etc. ....	62	454 229	23 965	5.3	.5	X
1400	Electrical apparatus and equipment .....	21	177 165	10 395	5.9	.2	X
1700	Hardware .....	94	1 435 307	74 762	5.2	1.4	.6
1711	Hand tools (including power driven) .....	94	1 435 307	44 556	3.1	.9	X
1712	Bolts, nuts, rivets, and fasteners .....	47	465 611	30 205	6.5	.6	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	19	609 411	34 735	5.7	.7	.1
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	11	425 780	16 019	3.8	.3	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	9	183 631	972	.5	.2	X
1818	Other plumbing and heating equipment and supplies .....	19	609 411	17 744	2.9	.3	X
1900	Warm air heating and air-conditioning equipment and supplies .....	21	149 498	20 350	13.6	.4	2.6
1911	Furnaces (warm air) .....	10	123 963	4 604	3.7	.1	X
1912	Central air-conditioning (residential and commercial) .....	10	123 963	4 604	3.7	.1	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	21	149 498	11 142	7.5	.2	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	13	29 490	2 508	8.5	Z	25.6
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	13	29 490	2 508	8.5	Z	X
2460	Other industrial supplies .....	24	171 252	12 457	7.3	.2	3.6
2466	Industrial supplies, n.e.c. ....	24	171 252	12 457	7.3	.2	X
2700	Sporting and recreational goods and supplies .....	6	9 759	151	1.5	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	30	349 335	19 509	5.6	.4	X
5300	Plastics materials and basic shapes .....	76	499 094	17 650	3.5	.3	1.4
5314	Other plastics materials and basic shapes .....	76	499 094	17 650	3.5	.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	28	170 662	18 155	10.6	.3	6.6
5342	Adhesives, sealants, and glues .....	11	110 423	6 450	5.8	.1	X
5344	Other chemicals and allied products .....	18	60 239	11 705	19.4	.2	X
5800	Farm supplies .....	7	39 367	8 277	21.0	.2	X
6000	Paint, paint supplies, and wallpaper .....	47	814 666	11 952	1.5	.2	X
9700	Service receipts and labor charges (including installed parts) .....	40	122 527	33 010	26.9	.6	28.1
9701	Labor charges for repair work .....	16	82 134	17 313	21.1	.3	X
9702	Parts installed in repair work .....	8	30 397	1 563	5.1	Z	X
9703	Other service receipts and labor charges—Specify .....	32	92 130	14 134	15.3	.3	X
9810	Miscellaneous commodities .....	169	744 587	134 012	18.0	2.6	X
9940	Rental and leasing receipts .....	19	30 124	458	1.5	Z	X
9950	Construction receipts .....	6	1 765	588	33.3	Z	X
<b>4213301</b>	<b>Roofing, siding, &amp; insulation material whsle .....</b>	<b>1 069</b>	<b>X</b>	<b>5 203 479</b>	<b>X</b>	<b>100.0</b>	<b>49.2</b>
0530	Flooring and floor coverings .....	43	461 664	22 881	5.0	.4	X
0600	Lumber: rough, dressed, and finished .....	127	1 484 189	184 144	12.4	3.5	28.5
0611	Dimensional lumber (non-treated) .....	69	700 792	85 415	12.2	1.6	X
0612	Treated lumber .....	68	693 104	69 961	10.1	1.3	X
0613	Boards .....	31	323 593	28 762	8.9	.6	X
0620	Plywood and millwork .....	318	2 563 318	364 677	14.2	7.0	36.3
0621	Softwood plywood and oriented strand board (OSB) .....	43	277 941	22 554	8.1	.4	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	77	687 376	38 126	5.5	.7	X
0623	Gypsum, specialty boards, and treatments .....	117	1 141 251	73 001	6.4	1.4	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	202	1 728 531	160 508	9.3	3.1	X
0625	Metal millwork .....	147	1 323 709	60 994	4.6	1.2	X
0626	Other millwork and wood siding (including trusses and wood roofing) ...	50	199 754	9 496	4.8	.2	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	72	1 133 955	40 491	3.6	.8	22.6
0711	Ready-mixed or transit-mixed concrete .....	35	763 818	19 833	2.6	.4	X
0712	Cement and lime .....	26	318 923	7 697	2.4	.1	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	24	288 148	11 944	4.1	.2	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4213301</b>	<b>Roofing, siding, &amp; insulation material whsle—Con.</b>						
	Roofing, siding, and insulation materials.....	1 069	5 203 479	3 883 130	74.6	74.6	45.3
0720	Roofing, except wood.....	624	4 017 308	1 802 915	44.9	34.6	X
0722	Siding, except wood.....	632	3 504 153	1 131 504	32.3	21.7	X
0723	Insulation materials.....	564	3 518 332	948 708	27.0	18.2	X
0730	Flat glass and other construction glass (excluding automotive).....	33	75 063	8 509	11.3	.2	X
0740	Other construction materials.....	213	1 532 340	159 302	10.4	3.1	46.5
0741	Rain-carrying equipment (down spouts, gutters, etc.).....	165	1 328 559	75 383	5.7	1.4	X
0742	Prefabricated buildings and structural assemblies (nonwood).....	33	136 988	14 814	10.8	.3	X
0744	Construction materials, n.e.c. (including wire fence and construction paper).....	80	595 061	69 093	11.6	1.3	X
1120	Flat iron and steel products.....	45	443 303	29 418	6.6	.6	X
1140	Iron and steel wire and wire products.....	81	1 271 379	67 627	5.3	1.3	X
1150	Iron and steel pipe and tubing.....	8	19 949	529	2.7	.2	X
1160	Other iron and steel products.....	25	244 699	12 122	5.0	.2	X
1220	Aluminum shapes, forms, etc.....	62	454 229	23 965	5.3	.5	X
1400	Electrical apparatus and equipment.....	21	177 165	10 395	5.9	.2	X
1700	Hardware.....	94	1 435 307	74 762	5.2	1.4	.6
1711	Hand tools (including power driven).....	94	1 435 307	44 556	3.1	.9	X
1712	Bolts, nuts, rivets, and fasteners.....	47	465 611	30 205	6.5	.6	X
1800	Plumbing and heating equipment and supplies (hydronics).....	19	609 411	34 735	5.7	.7	.1
1811	Plastic pipe fittings and valves (excluding pipe and tubing).....	11	425 780	16 019	3.8	.3	X
1814	Furnaces, stoves, water heaters (except electric and warm air).....	9	183 631	972	.5	.2	X
1818	Other plumbing and heating equipment and supplies.....	19	609 411	17 744	2.9	.3	X
1900	Warm air heating and air-conditioning equipment and supplies.....	21	149 498	20 350	13.6	.4	2.6
1911	Furnaces (warm air).....	10	123 963	4 604	3.7	.1	X
1912	Central air-conditioning (residential and commercial).....	10	123 963	4 604	3.7	.1	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation.....	21	149 498	11 142	7.5	.2	X
2100	Construction and mining machinery and equipment (including parts and attachments).....	13	29 490	2 508	8.5	Z	25.6
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts.....	13	29 490	2 508	8.5	Z	X
2460	Other industrial supplies.....	24	171 252	12 457	7.3	.2	3.6
2466	Industrial supplies, n.e.c.....	24	171 252	12 457	7.3	.2	X
2700	Sporting and recreational goods and supplies.....	6	9 759	151	1.5	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties).....	30	349 335	19 509	5.6	.4	X
5300	Plastics materials and basic shapes.....	76	499 094	17 650	3.5	.3	1.4
5314	Other plastics materials and basic shapes.....	76	499 094	17 650	3.5	.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum).....	28	170 662	18 155	10.6	.3	6.6
5342	Adhesives, sealants, and glues.....	11	110 423	6 450	5.8	.1	X
5344	Other chemicals and allied products.....	18	60 239	11 705	19.4	.2	X
5800	Farm supplies.....	7	39 367	8 277	21.0	.2	X
6000	Paint, paint supplies, and wallpaper.....	47	814 666	11 952	1.5	.2	X
9700	Service receipts and labor charges (including installed parts).....	40	122 527	33 010	26.9	.6	28.1
9701	Labor charges for repair work.....	16	82 134	17 313	21.1	.3	X
9702	Parts installed in repair work.....	8	30 397	1 563	5.1	Z	X
9703	Other service receipts and labor charges—Specify.....	32	92 130	14 134	15.3	.3	X
9810	Miscellaneous commodities.....	169	744 587	134 012	18.0	2.6	X
9940	Rental and leasing receipts.....	19	30 124	458	1.5	Z	X
9950	Construction receipts.....	6	1 765	588	33.3	Z	X
<b>42139</b>	<b>Other construction materials whsle</b>	<b>2 343</b>	<b>X</b>	<b>5 228 266</b>	<b>X</b>	<b>100.0</b>	<b>34.4</b>
0200	New and rebuilt automotive parts and supplies.....	81	242 610	64 870	26.7	1.2	4.2
0216	Glass.....	62	194 347	50 768	26.1	1.0	X
0223	Parts, n.e.c.....	19	48 263	14 102	29.2	.3	X
0400	Household and lawn furniture.....	15	53 649	588	1.1	Z	33.9
0411	Upholstered furniture.....	15	53 649	585	1.1	Z	X
0414	Other furniture (including sleep sofas).....	10	21 050	3	Z	Z	X
0530	Flooring and floor coverings.....	62	226 132	61 008	27.0	1.2	26.2
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads).....	58	225 019	21 129	9.4	.4	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods).....	58	225 019	39 824	17.7	.8	X
0540	Other home furnishings.....	15	87 293	6 086	7.0	.1	34.2
0542	Mirrors, lamps, and picture frames.....	15	87 293	6 086	7.0	.1	X
0600	Lumber: rough, dressed, and finished.....	80	166 594	18 108	10.9	.3	34.4
0611	Dimensional lumber (non-treated).....	44	108 298	4 837	4.5	.1	X
0612	Treated lumber.....	75	151 388	5 823	3.8	.1	X
0613	Boards.....	28	79 372	7 413	9.3	.1	X
0620	Plywood and millwork.....	105	295 149	32 012	10.8	.6	33.4
0621	Softwood plywood and oriented strand board (OSB).....	16	40 612	1 825	4.5	Z	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard).....	19	42 129	785	1.9	Z	X
0623	Gypsum, specialty boards, and treatments.....	26	122 159	5 287	4.3	.1	X
0624	Wood millwork (doors, windows, cabinets, etc.).....	80	245 344	12 472	5.1	.2	X
0625	Metal millwork.....	24	121 059	7 613	6.3	.1	X
0626	Other millwork and wood siding (including trusses and wood roofing).....	20	125 891	4 003	3.2	.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel.....	34	60 206	2 891	4.8	.1	33.7
0712	Cement and lime.....	20	44 523	1 275	2.9	Z	X
0713	Sand, gravel, and crushed stone.....	16	35 631	824	2.3	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.....	14	36 232	673	1.9	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42139</b>	<b>Other construction materials whse—Con.</b>						
0720	Roofing, siding, and insulation materials.....	170	472 046	47 316	10.0	.9	23.8
0721	Roofing, except wood.....	36	98 093	7 173	7.3	.1	X
0722	Siding, except wood.....	86	270 321	26 656	9.9	.5	X
0723	Insulation materials.....	87	256 502	13 487	5.3	.3	X
0730	Flat glass and other construction glass (excluding automotive).....	556	1 071 193	882 498	82.4	16.9	X
0740	Other construction materials.....	1 858	4 337 663	3 733 745	86.1	71.4	29.3
0741	Rain-carrying equipment (down spouts, gutters, etc.).....	158	394 096	208 208	52.8	4.0	X
0742	Prefabricated buildings and structural assemblies (nonwood).....	331	670 778	595 066	88.7	11.4	X
0743	Manufactured (mobile) homes.....	377	754 139	703 912	93.3	13.5	X
0744	Construction materials, n.e.c. (including wire fence and construction paper).....	1 079	2 676 339	2 226 560	83.2	42.6	X
0960	Restaurant and hotel equipment and supplies.....	8	11 558	1 604	13.9	Z	X
1120	Flat iron and steel products.....	26	72 446	2 542	3.5	Z	X
1140	Iron and steel wire and wire products.....	44	152 983	9 901	6.5	Z	X
1150	Iron and steel pipe and tubing.....	50	116 932	21 328	18.2	Z	X
1160	Other iron and steel products.....	11	31 927	1 045	3.3	Z	X
1220	Aluminum shapes, forms, etc.....	47	137 771	16 415	11.9	Z	X
1400	Electrical apparatus and equipment.....	62	135 477	11 651	8.6	Z	X
1500	Electrical appliances, household.....	16	48 476	2 281	4.7	Z	X
1600	Electronic parts and equipment, except communication.....	16	25 054	3 480	13.9	.1	X
1700	Hardware.....	116	330 040	29 415	8.9	.6	3.9
1711	Hand tools (including power driven).....	49	153 407	4 540	3.0	.1	X
1712	Bolts, nuts, rivets, and fasteners.....	49	153 407	9 090	5.9	.2	X
1713	Cutlery.....	37	129 897	12 884	9.9	.2	X
1800	Plumbing and heating equipment and supplies (hydronics).....	58	218 450	47 043	21.5	.9	6.8
1811	Plastic pipe fittings and valves (excluding pipe and tubing).....	21	101 709	2 375	2.3	Z	X
1813	Plumbing fixtures.....	16	110 070	19 630	17.8	.4	X
1814	Furnaces, stoves, water heaters (except electric and warm air).....	36	211 783	22 370	10.6	.4	X
1818	Other plumbing and heating equipment and supplies.....	38	107 267	2 580	2.4	Z	X
1900	Warm air heating and air-conditioning equipment and supplies.....	42	77 152	22 978	29.8	.4	29.1
1911	Furnaces (warm air).....	31	51 468	5 284	10.3	.1	X
1912	Central air-conditioning (residential and commercial).....	38	76 039	7 874	10.4	.2	X
1914	Heat pumps (residential and commercial).....	16	51 904	8 875	17.1	.2	X
1916	Air cleaning and filtration systems.....	10	27 343	225	.8	Z	X
1917	Compressors for air-conditioners.....	10	27 343	225	.8	Z	X
1918	Condensing units for air-conditioners.....	10	27 343	225	.8	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation.....	10	27 343	225	.8	Z	X
2200	Farm machinery, equipment, and parts.....	15	16 949	1 811	10.7	Z	9.5
2212	New harvesting machinery.....	15	16 949	384	2.3	Z	X
2213	New land preparation, planting, and cultivating machinery.....	15	16 949	189	1.1	Z	X
2216	Other new farm machinery and equipment.....	15	16 949	1 049	6.2	Z	X
2218	Used farm machinery and equipment.....	15	16 949	189	1.1	Z	X
2320	General-purpose industrial machinery, equipment, and parts.....	10	45 213	3 457	7.6	.1	X
2460	Other industrial supplies.....	47	96 085	6 102	6.4	.1	X
2700	Sporting and recreational goods and supplies.....	8	43 849	1 749	4.0	Z	17.2
2714	Camping and fishing equipment and accessories.....	8	43 849	1 749	4.0	Z	X
2800	Toys and hobby goods and supplies.....	8	43 849	4 383	10.0	.1	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties).....	13	52 659	6 330	12.0	.1	X
3400	Industrial and personal services paper and plastics.....	7	20 741	5 799	28.0	.1	34.4
3413	Industrial paper (wrapping, bags, cartons, etc.).....	7	20 741	5 799	28.0	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries.....	11	8 214	1 480	18.0	Z	X
4000	Footwear.....	8	43 849	426	1.0	Z	X
5300	Plastics materials and basic shapes.....	64	187 384	26 039	13.9	.5	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum).....	35	74 833	6 881	9.2	.1	2.7
5342	Adhesives, sealants, and glues.....	7	3 917	195	5.0	Z	X
5400	Petroleum products.....	8	11 558	127	1.1	Z	X
5800	Farm supplies.....	11	95 038	9 118	9.6	.2	31.5
5818	Other farm supplies (including harness and saddlery equipment).....	11	95 038	7 847	8.3	.2	X
6000	Paint, paint supplies, and wallpaper.....	66	197 624	20 823	10.5	.4	2.1
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers).....	9	17 774	1 449	8.2	Z	X
6014	Paint supplies.....	9	17 774	4 261	24.0	.1	X
6015	Wallpaper.....	9	17 774	116	.7	Z	X
6120	Art goods (including novelties and souvenirs).....	8	3 200	633	19.8	Z	X
6150	Nondurable goods, n.e.c.....	8	20 676	4 424	21.4	.1	X
9700	Service receipts and labor charges (including installed parts).....	400	554 087	70 814	12.8	1.4	28.7
9701	Labor charges for repair work.....	220	259 151	12 665	4.9	.2	X
9702	Parts installed in repair work.....	161	183 815	10 459	5.7	.2	X
9703	Other service receipts and labor charges—Specify.....	168	248 027	47 679	19.2	.9	X
9810	Miscellaneous commodities.....	78	267 100	11 656	4.4	.2	X
9940	Rental and leasing receipts.....	38	111 665	13 816	12.4	.3	X
9950	Construction receipts.....	46	96 514	11 811	12.2	.2	X

See footnotes at end of table.



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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421390</b>	<b>Other construction materials whsle</b>	<b>2 343</b>	<b>X</b>	<b>5 228 266</b>	<b>X</b>	<b>100.0</b>	<b>34.4</b>
0200	New and rebuilt automotive parts and supplies	81	242 610	64 870	26.7	1.2	4.2
0216	Glass	62	194 347	50 768	26.1	1.0	X
0223	Parts, n.e.c.	19	48 263	14 102	29.2	.3	X
0400	Household and lawn furniture	15	53 649	588	1.1	Z	33.9
0411	Upholstered furniture	15	53 649	585	1.1	Z	X
0414	Other furniture (including sleep sofas)	10	21 050	3	Z	Z	X
0530	Flooring and floor coverings	62	226 132	61 008	27.0	1.2	26.2
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	58	225 019	21 129	9.4	.4	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	58	225 019	39 824	17.7	.8	X
0540	Other home furnishings	15	87 293	6 086	7.0	.1	34.2
0542	Mirrors, lamps, and picture frames	15	87 293	6 086	7.0	.1	X
0600	Lumber: rough, dressed, and finished	80	166 594	18 108	10.9	.3	34.4
0611	Dimensional lumber (non-treated)	44	108 298	4 837	4.5	.1	X
0612	Treated lumber	75	151 388	5 823	3.8	.1	X
0613	Boards	28	79 372	7 413	9.3	.1	X
0620	Plywood and millwork	105	295 149	32 012	10.8	.6	33.4
0621	Softwood plywood and oriented strand board (OSB)	16	40 612	1 825	4.5	Z	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	19	42 129	785	1.9	Z	X
0623	Gypsum, specialty boards, and treatments	26	122 159	5 287	4.3	.1	X
0624	Wood millwork (doors, windows, cabinets, etc.)	80	245 344	12 472	5.1	.2	X
0625	Metal millwork	24	121 059	7 613	6.3	.1	X
0626	Other millwork and wood siding (including trusses and wood roofing)	20	125 891	4 003	3.2	.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel	34	60 206	2 891	4.8	.1	33.7
0712	Cement and lime	20	44 523	1 275	2.9	Z	X
0713	Sand, gravel, and crushed stone	16	35 631	824	2.3	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	14	36 232	673	1.9	Z	X
0720	Roofing, siding, and insulation materials	170	472 046	47 316	10.0	.9	23.8
0721	Roofing, except wood	36	98 093	7 173	7.3	.1	X
0722	Siding, except wood	86	270 321	26 656	9.9	.5	X
0723	Insulation materials	87	256 502	13 487	5.3	.3	X
0730	Flat glass and other construction glass (excluding automotive)	556	1 071 193	882 498	82.4	16.9	X
0740	Other construction materials	1 858	4 337 663	3 733 745	86.1	71.4	29.3
0741	Rain-carrying equipment (down spouts, gutters, etc.)	158	394 096	208 208	52.8	4.0	X
0742	Prefabricated buildings and structural assemblies (nonwood)	331	670 778	595 066	88.7	11.4	X
0743	Manufactured (mobile) homes	377	754 139	703 912	93.3	13.5	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	1 079	2 676 339	2 226 560	83.2	42.6	X
0960	Restaurant and hotel equipment and supplies	8	11 558	1 604	13.9	Z	X
1120	Flat iron and steel products	26	72 446	2 542	3.5	Z	X
1140	Iron and steel wire and wire products	44	152 983	9 901	6.5	.2	X
1150	Iron and steel pipe and tubing	50	116 932	21 328	18.2	.4	X
1160	Other iron and steel products	11	31 927	1 045	3.3	Z	X
1220	Aluminum shapes, forms, etc.	47	137 771	16 415	11.9	.3	X
1400	Electrical apparatus and equipment	62	135 477	11 651	8.6	.2	X
1500	Electrical appliances, household	16	48 476	2 281	4.7	Z	X
1600	Electronic parts and equipment, except communication	16	25 054	3 480	13.9	.1	X
1700	Hardware	116	330 040	29 415	8.9	.6	3.9
1711	Hand tools (including power driven)	49	153 407	4 540	3.0	.1	X
1712	Bolts, nuts, rivets, and fasteners	49	153 407	9 090	5.9	.2	X
1713	Cutlery	37	129 897	12 884	9.9	.2	X
1800	Plumbing and heating equipment and supplies (hydronics)	58	218 450	47 043	21.5	.9	6.8
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	21	101 709	2 375	2.3	Z	X
1813	Plumbing fixtures	16	110 070	19 630	17.8	.4	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	36	211 783	22 370	10.6	.4	X
1818	Other plumbing and heating equipment and supplies	38	107 267	2 580	2.4	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	42	77 152	22 978	29.8	.4	29.1
1911	Furnaces (warm air)	31	51 468	5 284	10.3	.1	X
1912	Central air-conditioning (residential and commercial)	38	76 039	7 874	10.4	.2	X
1914	Heat pumps (residential and commercial)	16	51 904	8 875	17.1	.2	X
1916	Air cleaning and filtration systems	10	27 343	225	.8	Z	X
1917	Compressors for air-conditioners	10	27 343	225	.8	Z	X
1918	Condensing units for air-conditioners	10	27 343	225	.8	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	10	27 343	225	.8	Z	X
2200	Farm machinery, equipment, and parts	15	16 949	1 811	10.7	Z	9.5
2212	New harvesting machinery	15	16 949	384	2.3	Z	X
2213	New land preparation, planting, and cultivating machinery	15	16 949	189	1.1	Z	X
2216	Other new farm machinery and equipment	15	16 949	1 049	6.2	Z	X
2218	Used farm machinery and equipment	15	16 949	189	1.1	Z	X
2320	General-purpose industrial machinery, equipment, and parts	10	45 213	3 457	7.6	.1	X
2460	Other industrial supplies	47	96 085	6 102	6.4	.1	X
2700	Sporting and recreational goods and supplies	8	43 849	1 749	4.0	Z	17.2
2714	Camping and fishing equipment and accessories	8	43 849	1 749	4.0	Z	X
2800	Toys and hobby goods and supplies	8	43 849	4 383	10.0	.1	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	13	52 659	6 330	12.0	.1	X
3400	Industrial and personal services paper and plastics	7	20 741	5 799	28.0	.1	34.4
3413	Industrial paper (wrapping, bags, cartons, etc.)	7	20 741	5 799	28.0	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	11	8 214	1 480	18.0	Z	X
4000	Footwear	8	43 849	426	1.0	Z	X
5300	Plastics materials and basic shapes	64	187 384	26 039	13.9	.5	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421390</b>	<b>Other construction materials whsle—Con.</b>						
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	35	74 833	6 881	9.2	.1	2.7
5342	Adhesives, sealants, and glues .....	7	3 917	195	5.0	Z	X
5400	Petroleum products .....	8	11 558	127	1.1	Z	X
5800	Farm supplies .....	11	95 038	9 118	9.6	.2	31.5
5818	Other farm supplies (including harness and saddlery equipment) .....	11	95 038	7 847	8.3	.2	X
6000	Paint, paint supplies, and wallpaper .....	66	197 624	20 823	10.5	.4	2.1
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	9	17 774	1 449	8.2	Z	X
6014	Paint supplies .....	9	17 774	4 261	24.0	.1	X
6015	Wallpaper .....	9	17 774	116	.7	Z	X
6120	Art goods (including novelties and souvenirs) .....	8	3 200	633	19.8	Z	X
6150	Nondurable goods, n.e.c. ....	8	20 676	4 424	21.4	.1	X
9700	Service receipts and labor charges (including installed parts) .....	400	554 087	70 814	12.8	1.4	28.7
9701	Labor charges for repair work .....	220	259 151	12 665	4.9	.2	X
9702	Parts installed in repair work .....	161	183 815	10 459	5.7	.2	X
9703	Other service receipts and labor charges—Specify .....	168	248 027	47 679	19.2	.9	X
9810	Miscellaneous commodities .....	78	267 100	11 656	4.4	.2	X
9940	Rental and leasing receipts .....	38	111 665	13 816	12.4	.3	X
9950	Construction receipts .....	46	96 514	11 811	12.2	.2	X
<b>4213901</b>	<b>Flat glass &amp; other construction glass whsle .....</b>	<b>523</b>	<b>X</b>	<b>1 017 500</b>	<b>X</b>	<b>100.0</b>	<b>61.3</b>
0200	New and rebuilt automotive parts and supplies .....	62	194 347	50 768	26.1	5.0	X
0620	Plywood and millwork .....	31	67 282	10 753	16.0	1.1	X
0720	Roofing, siding, and insulation materials .....	7	2 156	63	2.9	Z	X
0730	Flat glass and other construction glass (excluding automotive) .....	523	1 017 500	873 034	85.8	85.8	X
0740	Other construction materials .....	38	126 897	22 848	18.0	2.2	X
1150	Iron and steel pipe and tubing .....	10	5 122	485	9.5	Z	X
1220	Aluminum shapes, forms, etc. ....	28	68 741	12 391	18.0	1.2	X
1400	Electrical apparatus and equipment .....	7	7 791	1 425	18.3	.1	X
1700	Hardware .....	30	46 736	2 901	6.2	.3	X
2460	Other industrial supplies .....	8	17 049	529	3.1	.1	X
5300	Plastics materials and basic shapes .....	28	42 904	6 859	16.0	.7	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	7	3 917	195	5.0	Z	X
6000	Paint, paint supplies, and wallpaper .....	9	17 774	5 826	32.8	.6	X
6150	Nondurable goods, n.e.c. ....	8	20 676	4 424	21.4	.4	X
9700	Service receipts and labor charges (including installed parts) .....	42	77 621	7 886	10.2	.8	X
9810	Miscellaneous commodities .....	27	62 044	2 290	3.7	.2	X
9940	Rental and leasing receipts .....	9	42 932	7 484	17.4	.7	X
<b>4213902</b>	<b>Other construction materials whsle .....</b>	<b>1 820</b>	<b>X</b>	<b>4 210 766</b>	<b>X</b>	<b>100.0</b>	<b>27.9</b>
0200	New and rebuilt automotive parts and supplies .....	19	48 263	14 102	29.2	.3	.8
0223	Parts, n.e.c. ....	19	48 263	14 102	29.2	.3	X
0400	Household and lawn furniture .....	15	53 649	588	1.1	Z	27.5
0411	Upholstered furniture .....	15	53 649	585	1.1	Z	X
0414	Other furniture (including sleep sofas) .....	10	21 050	3	Z	Z	X
0530	Flooring and floor coverings .....	58	225 019	60 953	27.1	1.4	21.3
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	58	225 019	21 129	9.4	.5	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) .....	58	225 019	39 824	17.7	.9	X
0540	Other home furnishings .....	10	76 540	2 727	3.6	.1	27.8
0542	Mirrors, lamps, and picture frames .....	10	76 540	2 727	3.6	.1	X
0600	Lumber: rough, dressed, and finished .....	75	165 367	17 956	10.9	.4	27.9
0611	Dimensional lumber (non-treated) .....	42	108 117	4 836	4.5	.1	X
0612	Treated lumber .....	72	150 342	5 672	3.8	.1	X
0613	Boards .....	28	79 372	7 413	9.3	.2	X
0620	Plywood and millwork .....	74	227 867	21 259	9.3	.5	27.4
0621	Softwood plywood and oriented strand board (OSB) .....	13	39 531	1 665	4.2	Z	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	15	36 870	542	1.5	Z	X
0623	Gypsum, specialty boards, and treatments .....	22	121 037	5 273	4.4	.1	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	63	195 708	4 718	2.4	.1	X
0625	Metal millwork .....	19	109 798	5 031	4.6	.1	X
0626	Other millwork and wood siding (including trusses and wood roofing) .....	20	125 891	4 003	3.2	.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	34	60 206	2 891	4.8	.1	27.4
0712	Cement and lime .....	20	44 523	1 275	2.9	Z	X
0713	Sand, gravel, and crushed stone .....	16	35 631	824	2.3	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	14	36 232	673	1.9	Z	X
0720	Roofing, siding, and insulation materials .....	163	469 890	47 253	10.1	1.1	19.3
0721	Roofing, except wood .....	36	98 093	7 173	7.3	.2	X
0722	Siding, except wood .....	83	269 280	26 607	9.9	.6	X
0723	Insulation materials .....	83	255 387	13 473	5.3	.3	X
0730	Flat glass and other construction glass (excluding automotive) .....	33	53 693	9 464	17.6	.2	X
0740	Other construction materials .....	1 820	4 210 766	3 710 897	88.1	88.1	23.8
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	158	394 096	208 208	52.8	4.9	X
0742	Prefabricated buildings and structural assemblies (nonwood) .....	328	666 722	594 613	89.2	14.1	X
0743	Manufactured (mobile) homes .....	377	754 139	703 912	93.3	16.7	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	1 043	2 553 498	2 204 165	86.3	52.3	X
0960	Restaurant and hotel equipment and supplies .....	8	11 558	1 604	13.9	Z	X
1120	Flat iron and steel products .....	24	68 633	2 166	3.2	.1	X
1140	Iron and steel wire and wire products .....	39	148 793	9 034	6.1	.2	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4213902</b>	<b>Other construction materials whsle—Con.</b>						
1150	Iron and steel pipe and tubing .....	40	111 810	20 843	18.6	.5	X
1160	Other iron and steel products .....	11	31 927	1 045	3.3	Z	X
1220	Aluminum shapes, forms, etc. ....	19	69 030	4 024	5.8	.1	X
1400	Electrical apparatus and equipment .....	55	127 686	10 226	8.0	.2	X
1500	Electrical appliances, household .....	16	48 476	2 281	4.7	.1	X
1600	Electronic parts and equipment, except communication .....	16	25 054	3 480	13.9	.1	X
1700	Hardware .....	86	283 304	26 514	9.4	.6	3.6
1711	Hand tools (including power driven) .....	49	153 407	4 540	3.0	.1	X
1712	Bolts, nuts, rivets, and fasteners .....	49	153 407	9 090	5.9	.2	X
1713	Cutlery .....	37	129 897	12 884	9.9	.3	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	54	217 337	46 988	21.6	1.1	5.5
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	21	101 709	2 375	2.3	.1	X
1813	Plumbing fixtures .....	16	110 070	19 630	17.8	.5	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	36	211 783	22 370	10.6	.5	X
1818	Other plumbing and heating equipment and supplies .....	38	107 267	2 580	2.4	.1	X
1900	Warm air heating and air-conditioning equipment and supplies .....	38	76 039	22 944	30.2	.5	23.8
1911	Furnaces (warm air) .....	31	51 468	5 284	10.3	.1	X
1912	Central air-conditioning (residential and commercial) .....	38	76 039	7 874	10.4	.2	X
1914	Heat pumps (residential and commercial) .....	16	51 904	8 875	17.1	.2	X
1916	Air cleaning and filtration systems .....	10	27 343	225	.8	Z	X
1917	Compressors for air-conditioners .....	10	27 343	225	.8	Z	X
1918	Condensing units for air-conditioners .....	10	27 343	225	.8	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	10	27 343	225	.8	Z	X
2200	Farm machinery, equipment, and parts .....	15	16 949	1 811	10.7	Z	7.7
2212	New harvesting machinery .....	15	16 949	384	2.3	Z	X
2213	New land preparation, planting, and cultivating machinery .....	15	16 949	189	1.1	Z	X
2216	Other new farm machinery and equipment .....	15	16 949	1 049	6.2	Z	X
2218	Used farm machinery and equipment .....	15	16 949	189	1.1	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	10	45 213	3 457	7.6	.1	X
2460	Other industrial supplies .....	39	79 036	5 573	7.1	.1	X
2700	Sporting and recreational goods and supplies .....	8	43 849	1 749	4.0	Z	14.0
2714	Camping and fishing equipment and accessories .....	8	43 849	1 749	4.0	Z	X
2800	Toys and hobby goods and supplies .....	8	43 849	4 383	10.0	.1	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	9	50 197	6 088	12.1	.1	X
3400	Industrial and personal services paper and plastics .....	7	20 741	5 799	28.0	.1	27.9
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	7	20 741	5 799	28.0	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	11	8 214	1 480	18.0	Z	X
4000	Footwear .....	8	43 849	426	1.0	Z	X
5300	Plastics materials and basic shapes .....	36	144 480	19 180	13.3	.5	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	28	70 916	6 686	9.4	.2	X
5400	Petroleum products .....	8	11 558	127	1.1	Z	X
5800	Farm supplies .....	11	95 038	9 118	9.6	.2	25.6
5818	Other farm supplies (including harness and saddlery equipment) .....	11	95 038	7 847	8.3	.2	X
6000	Paint, paint supplies, and wallpaper .....	57	179 850	14 997	8.3	.4	X
6120	Art goods (including novelties and souvenirs) .....	8	3 200	633	19.8	Z	X
9700	Service receipts and labor charges (including installed parts) .....	358	476 466	62 928	13.2	1.5	21.1
9701	Labor charges for repair work .....	189	201 632	8 703	4.3	.2	X
9702	Parts installed in repair work .....	143	155 255	8 422	5.4	.2	X
9703	Other service receipts and labor charges—Specify .....	161	228 484	45 803	20.0	1.1	X
9810	Miscellaneous commodities .....	51	205 056	9 366	4.6	.2	X
9940	Rental and leasing receipts .....	29	68 733	6 332	9.2	.2	X
9950	Construction receipts .....	43	83 690	10 293	12.3	.2	X
<b>4214</b>	<b>Professional &amp; commercial equipment &amp; supplies whsle .....</b>	<b>38 366</b>	<b>X</b>	<b>237 178 097</b>	<b>X</b>	<b>100.0</b>	<b>74.5</b>
0200	New and rebuilt automotive parts and supplies .....	15	255 053	13 966	5.5	Z	X
0300	Tires and tubes .....	10	14 524	840	5.8	Z	X
0400	Household and lawn furniture .....	32	75 890	6 291	8.3	Z	66.7
0411	Upholstered furniture .....	7	6 295	358	5.7	Z	X
0412	Sleep furniture and equipment .....	20	70 256	5 634	8.0	Z	X
0420	Office and business furniture .....	975	3 029 870	464 063	15.3	.2	2.1
0421	New office furniture (wooden and metal) .....	493	754 062	60 650	8.0	Z	X
0422	New store and restaurant furniture .....	34	74 183	7 229	9.7	Z	X
0423	New public furniture (theater seats, church pews, park benches, and school desks) .....	67	103 008	12 581	12.2	Z	X
0424	Used office and business furniture .....	71	58 724	520	.9	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	14	45 732	12 299	26.9	Z	X
0520	Linens, domestics, curtains, and draperies .....	15	30 429	4 429	14.6	Z	48.3
0521	Bedspreads, blankets, and bedding .....	6	8 467	479	5.7	Z	X
0522	Curtains and draperies .....	8	9 132	579	6.3	Z	X
0530	Flooring and floor coverings .....	8	8 152	812	10.0	Z	74.5
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	8	8 152	812	10.0	Z	X
0540	Other home furnishings .....	163	543 123	55 904	10.3	Z	2.4
0541	Metal flatware and kitchen utensils .....	34	229 505	7 308	3.2	Z	X
0542	Mirrors, lamps, and picture frames .....	117	299 940	47 556	15.9	Z	X
0543	Home furnishings, n.e.c. ....	7	5 212	463	8.9	Z	X
0620	Plywood and millwork .....	22	35 584	4 773	13.4	Z	19.4
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	10	8 263	1 919	23.2	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	9	26 253	2 642	10.1	Z	X

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4214</b>	<b>Professional &amp; commercial equipment &amp; supplies whse—Con.</b>						
0800	Photographic equipment and supplies (excluding video) .....	1 535	16 245 847	8 211 919	50.5	3.5	30.6
0811	Still picture photographic equipment .....	535	5 914 597	1 739 352	29.4	.7	X
0812	Motion picture photographic equipment .....	238	543 691	289 873	53.3	.1	X
0813	Photographic film .....	638	5 617 121	2 138 338	38.1	.9	X
0814	Developing supplies (excluding film) .....	479	5 220 303	847 394	16.2	.4	X
0815	Other photographic equipment and supplies .....	874	6 458 269	2 177 088	33.7	.9	X
0900	Office equipment .....	7 034	28 337 989	16 001 140	56.5	6.7	44.9
0911	Typewriters and dedicated word processors .....	1 361	4 116 184	267 394	6.5	.1	X
0912	Calculators and accounting machines .....	1 242	4 285 569	391 684	9.1	.2	X
0913	Copying machines and equipment .....	5 940	26 026 474	14 444 092	55.5	6.1	X
0914	Dictating, transcribing, and recording machines .....	735	2 850 315	447 995	15.7	.2	X
0915	Mailing, letter handling, and addressing machines .....	637	3 131 139	446 606	14.3	.2	X
0920	New computer equipment .....	13 457	146 154 440	119 959 019	82.1	50.6	53.8
0921	Computers .....	10 303	112 518 507	61 395 289	54.6	25.9	X
0922	Computer storage devices .....	5 623	78 207 202	11 075 967	14.2	.7	X
0923	Computer printers .....	6 924	86 754 683	12 692 175	14.6	5.4	X
0924	Other computer peripheral equipment .....	9 118	110 389 138	34 792 785	31.5	14.7	X
0930	Used computer equipment .....	1 778	9 172 308	2 433 923	26.5	1.0	X
0950	Computer software (packaged) .....	7 276	63 347 437	13 699 568	21.6	5.8	X
0960	Restaurant and hotel equipment and supplies .....	2 798	8 354 954	7 353 899	88.0	3.1	X
0970	Store machines and equipment .....	2 399	5 001 884	3 675 708	73.5	1.6	53.3
0971	Vending machines .....	405	1 111 293	752 065	67.7	.3	X
0972	Other store machines and equipment .....	2 091	4 242 647	2 923 528	68.9	1.2	X
1000	Medical, hospital, and surgical supplies .....	7 087	33 113 822	30 478 708	92.0	12.9	67.8
1011	Surgical and medical instruments and equipment .....	4 375	22 707 661	11 671 225	51.4	4.9	X
1012	Orthopedic, and prosthetic appliances and supplies .....	1 279	4 499 948	1 261 889	28.0	.5	X
1013	Other surgical, medical, and hospital supplies .....	4 236	22 614 165	17 545 154	77.6	7.4	X
1020	Dental supplies .....	1 294	4 847 488	3 715 187	76.6	1.6	65.7
1021	Equipment (chairs, x-rays, cabinets, etc.) .....	699	3 202 404	898 259	28.1	.4	X
1022	Instruments and other supplies .....	1 138	4 520 900	2 815 710	62.3	1.2	X
1030	Optical and ophthalmic goods .....	1 729	6 433 259	5 663 596	88.0	2.4	65.2
1031	Ophthalmic goods .....	815	3 463 539	2 304 140	66.5	1.0	X
1032	Prescription grinding .....	517	1 234 048	939 905	76.2	.4	X
1033	Optometric equipment and supplies .....	286	793 590	409 439	51.6	.2	X
1034	Optical goods, n.e.c. (excluding cameras) .....	694	2 859 513	1 934 936	67.7	.8	X
1040	Religious and school supplies .....	518	2 475 184	1 119 421	45.2	.5	70.8
1041	Religious supplies .....	91	193 449	173 833	89.9	.1	X
1042	School supplies .....	439	2 311 428	944 605	40.9	.4	X
1050	Other professional equipment and supplies .....	2 387	10 796 728	7 107 965	65.8	3.0	70.5
1051	Architects' equipment and supplies .....	320	590 361	203 665	34.5	.1	X
1052	Drafting instruments .....	263	431 430	64 553	15.0	.2	X
1053	Engineers' equipment and supplies .....	424	668 653	272 301	40.7	.1	X
1054	Laboratory equipment .....	825	5 189 017	2 348 761	45.3	1.0	X
1055	Scientific instruments .....	542	4 454 480	1 962 949	44.1	.8	X
1056	Veterinarians' equipment and supplies .....	376	1 644 886	462 314	28.1	.2	X
1057	Professional equipment and supplies, n.e.c. .....	747	2 854 087	1 778 204	62.3	.8	X
1140	Iron and steel wire and wire products .....	23	60 780	10 394	17.1	Z	X
1400	Electrical apparatus and equipment .....	257	6 407 172	345 120	5.4	.1	.6
1411	Power and distribution transformers .....	28	87 082	5 056	5.8	Z	X
1412	Switchgear and switchboard apparatus .....	29	61 064	1 930	3.2	Z	X
1414	Conduit, raceway, and fittings .....	37	86 964	1 739	2.0	Z	X
1415	Electric bulbs (all types) .....	12	20 994	1 012	4.8	Z	X
1416	Interior wiring (excluding conduit) .....	82	6 079 268	302 736	5.0	.1	X
1417	Exterior wiring and cable (excluding conduit) .....	26	50 612	2 933	5.8	Z	X
1418	Lighting fixtures (residential and commercial) .....	25	55 524	4 348	7.8	Z	X
1419	Industrial controls .....	88	163 205	18 196	11.1	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	25	25 105	859	3.4	Z	X
1500	Electrical appliances, household .....	130	1 277 975	169 112	13.2	.1	19.7
1511	Televisions .....	65	1 003 998	20 266	2.0	Z	X
1512	Radios, stereos, and CD players .....	58	1 035 661	21 159	2.0	Z	X
1513	V.C.R.'s and video cameras .....	79	1 083 811	44 771	4.1	Z	X
1514	Electrical household ranges and ovens .....	16	638 741	8 303	1.3	Z	X
1515	Refrigerators and freezers, household .....	16	808 148	12 284	1.5	Z	X
1516	Household laundry equipment .....	16	808 148	11 628	1.4	Z	X
1517	Vacuum cleaners and sewing machines, household .....	22	649 673	7 364	1.1	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	20	675 027	37 989	5.6	Z	X
1600	Electronic parts and equipment, except communication .....	718	7 510 617	1 375 048	18.3	.6	7.2
1612	Integrated circuits .....	109	381 856	19 860	5.2	Z	X
1613	Capacitors and resistors .....	22	108 943	10 198	9.4	Z	X
1616	Electronic connectors and other passive electronic parts .....	92	102 109	9 304	9.1	Z	X
1618	Electronic parts and equipment, n.e.c. .....	369	6 618 140	1 302 310	19.7	.5	X
1650	Communication equipment and supplies .....	1 046	6 559 967	582 471	8.9	.2	15.1
1651	Telephones .....	357	4 135 048	436 469	10.6	.2	X
1652	Other electronic communication equipment .....	684	2 521 959	119 094	4.7	.1	X
1653	Other electrical communication equipment .....	161	439 384	19 072	4.3	Z	X
1700	Hardware .....	139	346 940	72 232	20.8	Z	3.6
1711	Hand tools (including power driven) .....	11	16 919	6 321	37.4	Z	X
1712	Bolts, nuts, rivets, and fasteners .....	11	38 058	591	1.6	Z	X
1713	Cutlery .....	44	58 870	5 733	9.7	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	55	160 058	11 246	7.0	Z	.9
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	42	140 882	4 923	3.5	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	42	140 882	4 923	3.5	Z	X
1815	Boilers, radiators, and convectors .....	6	8 830	775	8.8	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	22	272 012	41 569	15.3	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4214</b>	<b>Professional &amp; commercial equipment &amp; supplies whse—Con.</b>						
2000	Refrigeration equipment and supplies .....	402	1 220 799	223 230	18.3	.1	5.0
2011	Commercial refrigerators (reach-in and walk-in) .....	304	945 741	58 012	6.1	Z	X
2012	Unit coolers for commercial refrigerators .....	35	74 468	1 029	1.4	Z	X
2013	Condensing units for commercial refrigerators .....	19	63 317	3 859	6.1	Z	X
2015	Other refrigeration equipment and supplies .....	300	1 014 388	159 461	15.7	.1	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	8	50 242	5 188	10.3	Z	X
2200	Farm machinery, equipment, and parts .....	6	1 718	462	26.9	Z	X
2230	Food-processing machinery, equipment, and parts .....	14	49 814	5 626	11.3	Z	51.3
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	10	43 675	5 441	12.5	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	10	18 303	557	3.0	Z	61.4
2311	Pumps .....	7	14 958	129	.9	Z	X
2312	Motors .....	7	14 958	129	.9	Z	X
2313	Parts for pumps and motors .....	6	15 184	271	1.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	342	1 939 727	283 768	14.6	.1	1.8
2321	New pumps, compressors (air or gas), and equipment .....	20	55 898	1 744	3.1	Z	X
2326	New controlling, recording, and indicating instruments and access .....	6	13 295	2 178	16.4	Z	X
2327	All other new general-purpose industrial machinery and equipment .....	21	55 051	8 708	15.8	Z	X
2328	Used general-purpose industrial machinery and equipment .....	17	14 384	1 013	7.0	Z	X
2330	Metalworking machinery, equipment, and parts .....	18	47 441	4 381	9.2	Z	X
2340	Materials handling machinery, equipment, and parts .....	60	217 032	24 581	11.3	Z	37.7
2341	New conveying equipment .....	45	185 119	13 298	7.2	Z	X
2342	New hoists, cranes, and monorails .....	20	90 891	1 604	1.8	Z	X
2344	New industrial trucks and tractors .....	7	17 120	1 208	7.1	Z	X
2345	Used materials handling machinery, equipment, and parts .....	29	71 142	5 784	8.1	Z	X
2360	Other industrial machinery, equipment, and parts .....	44	82 359	12 925	15.7	Z	50.9
2363	New printing trades machinery, equipment, and supplies .....	12	23 683	6 347	26.8	Z	X
2366	Other new industrial machinery and equipment .....	16	27 886	2 299	8.2	Z	X
2367	Used industrial machinery and equipment .....	10	11 375	537	4.7	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	9	20 112	753	3.7	Z	69.8
2431	Filters .....	7	16 556	593	3.6	Z	X
2440	Welding supplies (excluding gases) .....	12	42 249	1 285	3.0	Z	X
2450	Industrial containers and supplies .....	34	188 455	35 107	18.6	Z	40.9
2451	New and reconditioned drums and barrels .....	7	33 683	965	2.9	Z	X
2454	Other industrial containers and supplies .....	25	142 952	31 042	21.7	Z	X
2460	Other industrial supplies .....	46	310 142	40 287	13.0	Z	63.2
2461	Printing and duplicating inks .....	8	30 079	4 338	14.4	Z	X
2463	Nylon, polyester, and synthetic rubber .....	11	37 035	2 139	5.8	Z	X
2465	Strapping and tape .....	6	38 068	780	2.0	Z	X
2466	Industrial supplies, n.e.c. ....	24	212 698	28 938	13.6	Z	X
2520	Custodial (janitors') equipment and supplies .....	190	642 619	44 529	6.9	Z	3.5
2521	Custodial equipment—power equipment .....	58	370 921	7 226	1.9	Z	X
2522	Custodial equipment—nonpower equipment .....	58	370 921	7 226	1.9	Z	X
2523	Custodial supplies .....	172	608 028	28 880	4.8	Z	X
2530	Laundry and dry-cleaning equipment and supplies .....	23	101 190	5 414	5.4	Z	X
2540	Other service establishment equipment and supplies .....	7	7 237	2 037	28.1	Z	49.5
2542	Service establishment equipment and supplies, n.e.c. ....	6	5 670	1 281	22.6	Z	X
2700	Sporting and recreational goods and supplies .....	35	114 601	16 755	14.6	Z	20.4
2713	Billiards, pool, bowling equipment, and accessories .....	10	56 465	9 735	17.2	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	7	4 241	132	3.1	Z	X
2800	Toys and hobby goods and supplies .....	84	358 557	61 241	17.1	Z	20.7
2811	Video games and cartridges .....	9	126 419	32 035	25.3	Z	X
2813	Crafts and craft supplies .....	18	132 221	16 651	12.6	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	29	111 968	16 347	14.6	Z	34.8
3014	Watches, clocks, and watch movements and cases .....	16	93 342	11 393	12.2	Z	X
3100	Musical instruments and supplies .....	18	35 430	4 739	13.4	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	18	287 926	58 215	20.2	Z	X
3140	Prerecorded video tapes .....	9	19 873	630	3.2	Z	X
3150	Other durable goods .....	24	39 920	7 364	18.4	Z	68.1
3151	Coin-operated games .....	6	12 874	4 313	33.5	Z	X
3154	Other durable goods, n.e.c. ....	16	24 773	2 825	11.4	Z	X
3200	Printing and writing paper .....	1 143	3 232 369	167 957	5.2	.1	2.1
3212	Fine roll paper .....	184	798 762	34 397	4.3	Z	X
3213	Other printing and writing paper .....	854	2 212 360	96 936	4.4	Z	X
3300	Stationery, office supplies and greeting cards .....	1 956	5 578 356	822 810	14.8	.3	7.0
3311	Business forms .....	516	1 075 239	98 504	9.2	Z	X
3312	Stationery, photocopy paper, and typing paper .....	601	1 176 678	71 503	6.1	Z	X
3313	Inked ribbons, carbon paper, pens and pencils .....	580	1 571 511	128 610	8.2	.1	X
3314	Toner and cartridges .....	1 056	2 628 125	221 527	8.4	.1	X
3315	Greeting cards .....	69	69 096	1 352	2.0	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	750	2 539 685	270 965	10.7	.1	X
3400	Industrial and personal services paper and plastics .....	214	607 674	86 777	14.3	Z	33.2
3411	Paperboard and boxboard boxes .....	40	117 789	6 361	5.4	Z	X
3412	Paper dishes, cups, and napkins .....	63	260 122	12 507	4.8	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	101	244 379	26 937	11.0	Z	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	68	250 427	12 220	4.9	Z	X
3415	Other industrial and personal service paper .....	65	75 877	14 947	19.7	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4214</b>	<b>Professional &amp; commercial equipment &amp; supplies whse—Con.</b>						
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	338	1 712 217	241 721	14.1	.1	16.0
3511	Prescription drugs .....	153	1 168 054	122 689	10.5	.1	X
3512	Nonprescription pharmaceuticals .....	172	967 437	61 403	6.3	Z	X
3513	Cosmetics .....	14	200 747	7 531	3.8	Z	X
3514	Perfumes .....	9	21 646	4 779	22.1	Z	X
3515	Other toiletries and druggists' sundries .....	78	316 259	26 381	8.3	Z	X
3600	Piece goods, knit and woven .....	42	719 326	45 168	6.3	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	10	27 737	1 680	6.1	Z	X
3800	Men's and boys' wear .....	21	46 413	13 528	29.1	Z	44.4
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	18	43 136	13 365	31.0	Z	X
3900	Women's and children's wear .....	15	252 318	22 368	8.9	Z	71.7
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	6	31 653	7 621	24.1	Z	X
4000	Footwear .....	6	5 608	360	6.4	Z	71.2
4011	All athletic footwear .....	6	5 608	144	2.6	Z	X
4014	Other men's and boy's footwear .....	6	5 608	216	3.9	Z	X
4100	Frozen foods (packaged) .....	12	213 272	93 562	43.9	Z	X
4200	Dairy products (excluding dried or canned) .....	6	234 112	16 860	7.2	Z	X
4400	Confectionery .....	7	12 510	2 223	17.8	Z	62.2
4411	Candy .....	7	12 510	758	6.1	Z	X
4414	Chips and popcorn .....	6	10 737	1 465	13.6	Z	X
4600	Meat and meat products (fresh and unpackage) .....	7	46 017	13 570	29.5	Z	X
4800	Coffee, tea, and spices .....	34	49 685	6 718	13.5	Z	66.8
4811	Coffee .....	18	18 590	2 928	15.8	Z	X
4812	Tea .....	11	10 480	487	4.6	Z	X
4813	Spices .....	19	40 965	3 303	8.1	Z	X
4820	Bread and baked goods .....	8	21 425	665	3.1	Z	72.6
4822	Cookies, cakes, and other baked goods .....	8	21 425	665	3.1	Z	X
4830	Canned foods .....	15	36 592	2 724	7.4	Z	35.8
4831	Canned and bottled fruits, vegetables, and juices .....	9	24 839	921	3.7	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	15	10 761	736	6.8	Z	X
4850	Soft drinks and bottled water .....	7	18 881	1 318	7.0	Z	X
4860	Other grocery specialties .....	26	408 812	61 015	14.9	Z	13.4
4868	Grocery specialties, n.e.c. ....	23	403 703	60 659	15.0	Z	X
5300	Plastics materials and basic shapes .....	44	155 623	8 278	5.3	Z	14.8
5311	Plastic pipes, rods, tubes, and shapes .....	6	63 665	1 485	2.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	568	3 182 296	331 575	10.4	.1	1.7
5335	Detergents and soaps .....	14	18 152	1 245	6.9	Z	X
5342	Adhesives, sealants, and glues .....	6	31 226	3 853	12.3	Z	X
5344	Other chemicals and allied products .....	242	1 581 268	159 872	10.1	.1	X
5800	Farm supplies .....	24	132 849	26 053	19.6	Z	X
6000	Paint, paint supplies, and wallpaper .....	24	36 528	1 884	5.2	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	26	237 820	62 261	26.2	Z	64.4
6101	Books .....	11	175 242	57 451	32.8	Z	X
6120	Art goods (including novelties and souvenirs) .....	42	99 869	6 380	6.4	Z	51.0
6121	Art materials .....	9	9 560	2 672	28.0	Z	X
6122	Novelties and souvenirs .....	12	54 215	1 312	2.4	Z	X
6150	Nondurable goods, n.e.c. ....	36	197 226	42 288	21.4	Z	X
9700	Service receipts and labor charges (including installed parts) .....	11 138	57 149 859	5 870 853	10.3	2.5	57.8
9701	Labor charges for repair work .....	9 422	44 565 740	3 043 843	6.8	1.3	X
9702	Parts installed in repair work .....	6 894	32 885 836	1 162 158	3.5	.5	X
9703	Other service receipts and labor charges—Specify .....	3 088	19 892 253	1 664 810	8.4	.7	X
9720	Receipts for service contracts .....	5 208	24 989 055	3 121 999	12.5	1.3	X
9730	Advertising specialties (paper novelties, etc.) .....	11	7 949	1 094	13.8	Z	X
9740	Receipts for installing equipment .....	2 653	11 656 641	553 790	4.8	.2	X
9810	Miscellaneous commodities .....	1 714	6 311 051	542 487	8.6	.2	X
9930	Sales of integrated systems which you wrote or modified software .....	677	7 420 447	349 631	4.7	.1	X
9940	Rental and leasing receipts .....	3 776	16 023 528	890 805	5.6	.4	63.9
9941	Computer rental and leasing receipts .....	491	2 947 310	214 202	7.3	.1	X
9942	Photocopying machine rental .....	2 321	9 515 371	439 999	4.6	.2	X
9943	Other office machine rental receipts .....	949	3 375 272	116 582	3.5	Z	X
9944	Other rental receipts .....	221	1 128 048	18 207	1.6	Z	X
9960	Custom software (designed to customer specifications) .....	1 009	3 884 044	280 024	7.2	.1	X
9970	Receipts for printing or photocopying performed at this establishment .....	22	74 736	21 402	28.6	Z	X
<b>42141</b>	<b>Photographic equipment &amp; supplies whse .....</b>	<b>1 207</b>	<b>X</b>	<b>8 347 662</b>	<b>X</b>	<b>100.0</b>	<b>76.3</b>
0420	Office and business furniture .....	11	68 181	5 015	7.4	.1	X
0800	Photographic equipment and supplies (excluding video) .....	1 207	8 347 662	7 178 471	86.0	86.0	63.7
0811	Still picture photographic equipment .....	528	5 890 826	1 738 224	29.5	20.8	X
0812	Motion picture photographic equipment .....	234	535 412	288 399	53.9	3.5	X
0813	Photographic film .....	612	5 552 332	2 128 461	38.3	25.5	X
0814	Developing supplies (excluding film) .....	475	5 220 000	847 392	16.2	10.2	X
0815	Other photographic equipment and supplies .....	868	6 444 672	2 175 995	33.8	26.1	X
0900	Office equipment .....	43	157 004	20 078	12.8	.2	17.0
0911	Typewriters and dedicated word processors .....	6	29 131	1 580	5.4	Z	X
0913	Copying machines and equipment .....	20	63 911	7 880	12.3	.1	X
0914	Dictating, transcribing, and recording machines .....	13	55 742	10 019	18.0	.1	X
0915	Mailing, letter handling, and addressing machines .....	6	15 360	599	3.9	Z	X

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**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42141</b>	<b>Photographic equipment &amp; supplies whse—Con.</b>						
0920	New computer equipment .....	94	2 667 552	409 795	15.4	4.9	3.5
0921	Computers .....	24	261 533	17 589	6.7	.2	X
0922	Computer storage devices .....	10	135 915	3 829	2.8	Z	X
0923	Computer printers .....	22	92 211	5 750	6.2	.1	X
0924	Other computer peripheral equipment .....	64	2 440 644	382 627	15.7	4.6	X
0950	Computer software (packaged) .....	46	298 958	7 546	2.5	.1	X
0960	Restaurant and hotel equipment and supplies .....	8	22 713	4 490	19.8	.1	X
0970	Store machines and equipment .....	6	45 795	4 798	10.5	.1	X
1000	Medical, hospital, and surgical supplies .....	15	58 150	8 872	15.3	.1	63.2
1011	Surgical and medical instruments and equipment .....	12	46 678	5 158	11.1	.1	X
1013	Other surgical, medical, and hospital supplies .....	15	58 150	3 713	6.4	Z	X
1030	Optical and ophthalmic goods .....	12	325 636	74 787	23.0	.9	X
1400	Electrical apparatus and equipment .....	15	41 549	4 137	10.0	.1	19.0
1419	Industrial controls .....	15	41 549	4 137	10.0	.1	X
1500	Electrical appliances, household .....	20	124 548	24 721	19.8	.3	17.3
1511	Televisions .....	20	124 548	3 247	2.6	Z	X
1512	Radios, stereos, and CD players .....	20	124 548	1 827	1.5	Z	X
1513	V.C.R.'s and video cameras .....	14	112 556	19 647	17.5	.2	X
1600	Electronic parts and equipment, except communication .....	82	2 519 799	333 588	13.2	4.0	2.6
1618	Electronic parts and equipment, n.e.c. ....	82	2 519 799	333 588	13.2	4.0	X
3200	Printing and writing paper .....	20	41 851	3 181	7.6	Z	15.2
3213	Other printing and writing paper .....	20	41 851	3 181	7.6	Z	X
3300	Stationery, office supplies and greeting cards .....	28	86 158	17 109	19.9	.2	17.1
3312	Stationery, photocopy paper, and typing paper .....	22	78 483	10 997	14.0	.1	X
3314	Toner and cartridges .....	6	7 675	257	3.3	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	17	31 495	5 855	18.6	.1	X
3400	Industrial and personal services paper and plastics .....	7	8 359	986	11.8	Z	X
5300	Plastics materials and basic shapes .....	6	15 859	1 009	6.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	45	192 122	24 720	12.9	.3	X
9700	Service receipts and labor charges (including installed parts) .....	280	1 491 467	121 207	8.1	1.5	72.3
9701	Labor charges for repair work .....	220	1 353 494	53 984	4.0	.6	X
9702	Parts installed in repair work .....	136	807 688	26 283	3.3	.3	X
9703	Other service receipts and labor charges—Specify .....	92	398 698	40 937	10.3	.5	X
9720	Receipts for service contracts .....	27	102 369	13 348	13.0	.2	X
9740	Receipts for installing equipment .....	51	314 769	10 800	3.4	.1	X
9810	Miscellaneous commodities .....	52	127 262	19 643	15.4	.2	X
9940	Rental and leasing receipts .....	77	312 731	29 138	9.3	.3	11.9
9942	Photocopying machine rental .....	47	267 791	25 536	9.5	.3	X
9943	Other office machine rental receipts .....	36	196 509	3 337	1.7	Z	X
9944	Other rental receipts .....	7	15 174	265	1.7	Z	X
<b>421410</b>	<b>Photographic equipment &amp; supplies whse .....</b>	<b>1 207</b>	<b>X</b>	<b>8 347 662</b>	<b>X</b>	<b>100.0</b>	<b>76.3</b>
0420	Office and business furniture .....	11	68 181	5 015	7.4	.1	X
0800	Photographic equipment and supplies (excluding video) .....	1 207	8 347 662	7 178 471	86.0	86.0	63.7
0811	Still picture photographic equipment .....	528	5 890 826	1 738 224	29.5	20.8	X
0812	Motion picture photographic equipment .....	234	535 412	288 399	53.9	3.5	X
0813	Photographic film .....	612	5 552 332	2 128 461	38.3	25.5	X
0814	Developing supplies (excluding film) .....	475	5 220 000	847 392	16.2	10.2	X
0815	Other photographic equipment and supplies .....	868	6 444 672	2 175 995	33.8	26.1	X
0900	Office equipment .....	43	157 004	20 078	12.8	.2	17.0
0911	Typewriters and dedicated word processors .....	6	29 131	1 580	5.4	Z	X
0913	Copying machines and equipment .....	20	63 911	7 880	12.3	.1	X
0914	Dictating, transcribing, and recording machines .....	13	55 742	10 019	18.0	.1	X
0915	Mailing, letter handling, and addressing machines .....	6	15 360	599	3.9	Z	X
0920	New computer equipment .....	94	2 667 552	409 795	15.4	4.9	3.5
0921	Computers .....	24	261 533	17 589	6.7	.2	X
0922	Computer storage devices .....	10	135 915	3 829	2.8	Z	X
0923	Computer printers .....	22	92 211	5 750	6.2	.1	X
0924	Other computer peripheral equipment .....	64	2 440 644	382 627	15.7	4.6	X
0950	Computer software (packaged) .....	46	298 958	7 546	2.5	.1	X
0960	Restaurant and hotel equipment and supplies .....	8	22 713	4 490	19.8	.1	X
0970	Store machines and equipment .....	6	45 795	4 798	10.5	.1	X
1000	Medical, hospital, and surgical supplies .....	15	58 150	8 872	15.3	.1	63.2
1011	Surgical and medical instruments and equipment .....	12	46 678	5 158	11.1	.1	X
1013	Other surgical, medical, and hospital supplies .....	15	58 150	3 713	6.4	Z	X
1030	Optical and ophthalmic goods .....	12	325 636	74 787	23.0	.9	X
1400	Electrical apparatus and equipment .....	15	41 549	4 137	10.0	.1	19.0
1419	Industrial controls .....	15	41 549	4 137	10.0	.1	X
1500	Electrical appliances, household .....	20	124 548	24 721	19.8	.3	17.3
1511	Televisions .....	20	124 548	3 247	2.6	Z	X
1512	Radios, stereos, and CD players .....	20	124 548	1 827	1.5	Z	X
1513	V.C.R.'s and video cameras .....	14	112 556	19 647	17.5	.2	X
1600	Electronic parts and equipment, except communication .....	82	2 519 799	333 588	13.2	4.0	2.6
1618	Electronic parts and equipment, n.e.c. ....	82	2 519 799	333 588	13.2	4.0	X
3200	Printing and writing paper .....	20	41 851	3 181	7.6	Z	15.2
3213	Other printing and writing paper .....	20	41 851	3 181	7.6	Z	X
3300	Stationery, office supplies and greeting cards .....	28	86 158	17 109	19.9	.2	17.1
3312	Stationery, photocopy paper, and typing paper .....	22	78 483	10 997	14.0	.1	X
3314	Toner and cartridges .....	6	7 675	257	3.3	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	17	31 495	5 855	18.6	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421410</b>	<b>Photographic equipment &amp; supplies whse—Con.</b>						
3400	Industrial and personal services paper and plastics .....	7	8 359	986	11.8	Z	X
5300	Plastics materials and basic shapes .....	6	15 859	1 009	6.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	45	192 122	24 720	12.9	.3	X
9700	Service receipts and labor charges (including installed parts) .....	280	1 491 467	121 207	8.1	1.5	72.3
9701	Labor charges for repair work .....	220	1 353 494	53 984	4.0	.6	X
9702	Parts installed in repair work .....	136	807 688	26 283	3.3	.3	X
9703	Other service receipts and labor charges—Specify .....	92	398 698	40 937	10.3	.5	X
9720	Receipts for service contracts .....	27	102 369	13 348	13.0	.2	X
9740	Receipts for installing equipment .....	51	314 769	10 800	3.4	.1	X
9810	Miscellaneous commodities .....	52	127 262	19 643	15.4	.2	X
9940	Rental and leasing receipts .....	77	312 731	29 138	9.3	.3	11.9
9942	Photocopying machine rental .....	47	267 791	25 536	9.5	.3	X
9943	Other office machine rental receipts .....	36	196 509	3 337	1.7	Z	X
9944	Other rental receipts .....	7	15 174	265	1.7	Z	X
<b>42142</b>	<b>Office equipment whse .....</b>	<b>6 291</b>	<b>X</b>	<b>24 496 462</b>	<b>X</b>	<b>100.0</b>	<b>77.6</b>
0400	Household and lawn furniture .....	11	17 441	4 065	23.3	Z	77.6
0412	Sleep furniture and equipment .....	9	15 999	3 993	25.0	Z	X
0420	Office and business furniture .....	445	613 858	47 600	7.8	.2	4.7
0421	New office furniture (wooden and metal) .....	445	613 858	45 930	7.5	.2	X
0423	New public furniture (theater seats, church pews, park benches, and school desks) .....	35	33 121	1 150	3.5	Z	X
0424	Used office and business furniture .....	71	58 724	520	.9	Z	X
0800	Photographic equipment and supplies (excluding video) .....	166	7 446 266	984 672	13.2	4.0	X
0900	Office equipment .....	6 291	24 496 462	15 285 194	62.4	62.4	46.5
0911	Typewriters and dedicated word processors .....	1 077	3 100 058	199 617	6.4	.8	X
0912	Calculators and accounting machines .....	988	2 426 655	258 386	10.6	1.1	X
0913	Copying machines and equipment .....	5 567	23 419 538	14 105 522	60.2	57.6	X
0914	Dictating, transcribing, and recording machines .....	620	2 123 643	340 657	16.0	1.4	X
0915	Mailing, letter handling, and addressing machines .....	527	1 918 378	381 011	19.9	1.6	X
0920	New computer equipment .....	893	9 254 801	2 590 989	28.0	10.6	29.9
0921	Computers .....	633	3 931 560	690 024	17.6	2.8	X
0922	Computer storage devices .....	74	182 321	4 375	2.4	Z	X
0923	Computer printers .....	509	6 316 680	923 373	14.6	3.8	X
0924	Other computer peripheral equipment .....	241	2 773 562	973 215	35.1	4.0	X
0930	Used computer equipment .....	43	39 045	2 655	6.8	Z	X
0950	Computer software (packaged) .....	240	474 890	29 584	6.2	.1	X
0970	Store machines and equipment .....	170	227 636	20 044	8.8	.1	1.0
0972	Other store machines and equipment .....	170	227 636	20 044	8.8	.1	X
1040	Religious and school supplies .....	9	23 388	1 434	6.1	Z	7.9
1042	School supplies .....	9	23 388	1 434	6.1	Z	X
1140	Iron and steel wire and wire products .....	10	31 099	9 330	30.0	Z	X
1400	Electrical apparatus and equipment .....	40	5 998 315	297 244	5.0	1.2	X
1416	Interior wiring (excluding conduit) .....	40	5 998 315	297 244	5.0	1.2	X
1500	Electrical appliances, household .....	17	124 235	24 665	19.9	.1	67.6
1512	Radios, stereos, and CD players .....	10	69 995	9 955	14.3	Z	X
1513	V.C.R.'s and video cameras .....	11	88 816	10 304	11.6	Z	X
1600	Electronic parts and equipment, except communication .....	124	258 835	25 821	10.0	.1	19.5
1616	Electronic connectors and other passive electronic parts .....	31	3 231	346	10.7	Z	X
1618	Electronic parts and equipment, n.e.c. .....	93	255 604	25 475	10.0	.1	X
1650	Communication equipment and supplies .....	448	1 618 984	95 196	5.9	.4	6.1
1652	Other electronic communication equipment .....	419	1 275 338	82 068	6.4	.3	X
1653	Other electrical communication equipment .....	61	368 492	13 128	3.6	.1	X
1700	Hardware .....	44	58 870	5 733	9.7	Z	24.3
1713	Cutlery .....	44	58 870	5 733	9.7	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	8	6 814	2 646	38.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	251	1 233 580	193 545	15.7	.8	X
2460	Other industrial supplies .....	7	18 484	551	3.0	Z	X
2520	Custodial (janitors') equipment and supplies .....	7	21 883	1 003	4.6	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	10	62 648	9 856	15.7	Z	57.3
3014	Watches, clocks, and watch movements and cases .....	10	62 648	9 856	15.7	Z	X
3100	Musical instruments and supplies .....	16	34 964	4 729	13.5	Z	X
3200	Printing and writing paper .....	807	2 488 894	93 182	3.7	.4	1.2
3212	Fine roll paper .....	184	798 762	34 397	4.3	.1	X
3213	Other printing and writing paper .....	623	1 690 132	58 785	3.5	.2	X
3300	Stationery, office supplies and greeting cards .....	1 278	3 511 150	532 749	15.2	2.2	6.5
3311	Business forms .....	308	456 283	48 663	10.7	.2	X
3312	Stationery, photocopy paper, and typing paper .....	453	735 310	48 958	6.7	.2	X
3313	Inked ribbons, carbon paper, pens and pencils .....	411	1 153 953	95 658	8.3	.4	X
3314	Toner and cartridges .....	785	1 697 299	151 820	8.9	.6	X
3315	Greeting cards .....	39	32 951	866	2.6	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	455	1 560 470	186 777	12.0	.8	X
3400	Industrial and personal services paper and plastics .....	26	34 557	1 919	5.6	Z	28.9
3411	Paperboard and boxboard boxes .....	6	12 942	333	2.6	Z	X
3415	Other industrial and personal service paper .....	20	21 615	1 586	7.3	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	9	21 646	4 779	22.1	Z	4.4
3514	Perfumes .....	9	21 646	4 779	22.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	183	1 070 170	125 203	11.7	.5	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	6	9 572	295	3.1	Z	X

See footnotes at end of table.



**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42142</b>	<b>Office equipment whsle—Con.</b>						
6120	Art goods (including novelties and souvenirs) .....	11	17 888	412	2.3	Z	X
6150	Nondurable goods, n.e.c. ....	10	101 322	15 195	15.0	.1	X
9700	Service receipts and labor charges (including installed parts) .....	3 891	11 467 376	1 637 055	14.3	6.7	74.6
9701	Labor charges for repair work .....	3 581	10 706 161	1 002 928	9.4	4.1	X
9702	Parts installed in repair work .....	2 847	6 672 410	309 324	4.6	1.3	X
9703	Other service receipts and labor charges—Specify .....	709	2 083 123	324 798	15.6	1.3	X
9720	Receipts for service contracts .....	2 570	6 862 134	1 646 840	24.0	6.7	X
9740	Receipts for installing equipment .....	700	2 480 782	111 441	4.5	.5	X
9810	Miscellaneous commodities .....	688	2 310 954	137 118	5.9	.6	X
9930	Sales of integrated systems which you wrote or modified software .....	203	831 839	12 279	1.5	.1	X
9940	Rental and leasing receipts .....	2 540	10 826 681	520 394	4.8	2.1	76.1
9941	Computer rental and leasing receipts .....	73	360 120	5 720	1.6	Z	X
9942	Photocopying machine rental .....	2 233	9 040 310	409 618	4.5	1.7	X
9943	Other office machine rental receipts .....	743	2 855 037	103 606	3.6	.4	X
9944	Other rental receipts .....	39	73 415	1 449	2.0	Z	X
9960	Custom software (designed to customer specifications) .....	32	39 767	1 648	4.1	Z	X
9970	Receipts for printing or photocopying performed at this establishment .....	9	13 880	290	2.1	Z	X
<b>421420</b>	<b>Office equipment whsle .....</b>	<b>6 291</b>	<b>X</b>	<b>24 496 462</b>	<b>X</b>	<b>100.0</b>	<b>77.6</b>
0400	Household and lawn furniture .....	11	17 441	4 065	23.3	Z	77.6
0412	Sleep furniture and equipment .....	9	15 999	3 993	25.0	Z	X
0420	Office and business furniture .....	445	613 858	47 600	7.8	.2	4.7
0421	New office furniture (wooden and metal) .....	445	613 858	45 930	7.5	.2	X
0423	New public furniture (theater seats, church pews, park benches, and school desks) .....	35	33 121	1 150	3.5	Z	X
0424	Used office and business furniture .....	71	58 724	520	.9	Z	X
0800	Photographic equipment and supplies (excluding video) .....	166	7 446 266	984 672	13.2	4.0	X
0900	Office equipment .....	6 291	24 496 462	15 285 194	62.4	62.4	46.5
0911	Typewriters and dedicated word processors .....	1 077	3 100 058	199 617	6.4	.8	X
0912	Calculators and accounting machines .....	988	2 426 655	258 386	10.6	1.1	X
0913	Copying machines and equipment .....	5 567	23 419 538	14 105 522	60.2	57.6	X
0914	Dictating, transcribing, and recording machines .....	620	2 123 643	340 657	16.0	1.4	X
0915	Mailing, letter handling, and addressing machines .....	527	1 918 378	381 011	19.9	1.6	X
0920	New computer equipment .....	893	9 254 801	2 590 989	28.0	10.6	29.9
0921	Computers .....	633	3 931 560	690 024	17.6	2.8	X
0922	Computer storage devices .....	74	182 321	4 375	2.4	Z	X
0923	Computer printers .....	509	6 316 680	923 373	14.6	3.8	X
0924	Other computer peripheral equipment .....	241	2 773 562	973 215	35.1	4.0	X
0930	Used computer equipment .....	43	39 045	2 655	6.8	Z	X
0950	Computer software (packaged) .....	240	474 890	29 584	6.2	.1	X
0970	Store machines and equipment .....	170	227 636	20 044	8.8	.1	1.0
0972	Other store machines and equipment .....	170	227 636	20 044	8.8	.1	X
1040	Religious and school supplies .....	9	23 388	1 434	6.1	Z	7.9
1042	School supplies .....	9	23 388	1 434	6.1	Z	X
1140	Iron and steel wire and wire products .....	10	31 099	9 330	30.0	Z	X
1400	Electrical apparatus and equipment .....	40	5 998 315	297 244	5.0	1.2	X
1416	Interior wiring (excluding conduit) .....	40	5 998 315	297 244	5.0	1.2	X
1500	Electrical appliances, household .....	17	124 235	24 665	19.9	.1	67.6
1512	Radios, stereos, and CD players .....	10	69 495	9 955	14.3	Z	X
1513	V.C.R.'s and video cameras .....	11	88 816	10 304	11.6	Z	X
1600	Electronic parts and equipment, except communication .....	124	258 835	25 821	10.0	.1	19.5
1616	Electronic connectors and other passive electronic parts .....	31	3 231	346	10.7	Z	X
1618	Electronic parts and equipment, n.e.c. ....	93	255 604	25 475	10.0	.1	X
1650	Communication equipment and supplies .....	448	1 618 984	95 196	5.9	.4	6.1
1652	Other electronic communication equipment .....	419	1 275 338	82 068	6.4	.3	X
1653	Other electrical communication equipment .....	61	368 492	13 128	3.6	.1	X
1700	Hardware .....	44	58 870	5 733	9.7	Z	24.3
1713	Cutlery .....	44	58 870	5 733	9.7	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	8	6 814	2 646	38.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	251	1 233 580	193 545	15.7	.8	X
2460	Other industrial supplies .....	7	18 484	551	3.0	Z	X
2520	Custodial (janitors') equipment and supplies .....	7	21 883	1 003	4.6	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	10	62 648	9 856	15.7	Z	57.3
3014	Watches, clocks, and watch movements and cases .....	10	62 648	9 856	15.7	Z	X
3100	Musical instruments and supplies .....	16	34 964	4 729	13.5	Z	X
3200	Printing and writing paper .....	807	2 488 894	93 182	3.7	.4	1.2
3212	Fine roll paper .....	184	798 762	34 397	4.3	.1	X
3213	Other printing and writing paper .....	623	1 690 132	58 785	3.5	.2	X
3300	Stationery, office supplies and greeting cards .....	1 278	3 511 150	532 749	15.2	2.2	6.5
3311	Business forms .....	308	456 283	48 663	10.7	.2	X
3312	Stationery, photocopy paper, and typing paper .....	453	735 310	48 958	6.7	.2	X
3313	Inked ribbons, carbon paper, pens and pencils .....	411	1 153 953	95 658	8.3	.4	X
3314	Toner and cartridges .....	785	1 697 299	151 820	8.9	.6	X
3315	Greeting cards .....	39	32 951	866	2.6	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	455	1 560 470	186 777	12.0	.8	X
3400	Industrial and personal services paper and plastics .....	26	34 557	1 919	5.6	Z	28.9
3411	Paperboard and boxboard boxes .....	6	12 942	333	2.6	Z	X
3415	Other industrial and personal service paper .....	20	21 615	1 586	7.3	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	9	21 646	4 779	22.1	Z	4.4
3514	Perfumes .....	9	21 646	4 779	22.1	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421420</b>	<b>Office equipment whsle—Con.</b>						
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	183	1 070 170	125 203	11.7	.5	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials . . . . .	6	9 572	295	3.1	Z	X
6120	Art goods (including novelties and souvenirs) . . . . .	11	17 888	412	2.3	Z	X
6150	Nondurable goods, n.e.c. . . . .	10	101 322	15 195	15.0	.1	X
9700	Service receipts and labor charges (including installed parts) . . . . .	3 891	11 467 376	1 637 055	14.3	6.7	74.6
9701	Labor charges for repair work . . . . .	3 581	10 706 161	1 002 928	9.4	4.1	X
9702	Parts installed in repair work . . . . .	2 847	6 672 410	309 324	4.6	1.3	X
9703	Other service receipts and labor charges—Specify . . . . .	709	2 083 123	324 798	15.6	1.3	X
9720	Receipts for service contracts . . . . .	2 570	6 862 134	1 646 840	24.0	6.7	X
9740	Receipts for installing equipment . . . . .	700	2 480 782	111 441	4.5	.5	X
9810	Miscellaneous commodities . . . . .	688	2 310 954	137 118	5.9	.6	X
9930	Sales of integrated systems which you wrote or modified software . . . . .	203	831 839	12 279	1.5	.1	X
9940	Rental and leasing receipts . . . . .	2 540	10 826 681	520 394	4.8	2.1	76.1
9941	Computer rental and leasing receipts . . . . .	73	360 120	5 720	1.6	Z	X
9942	Photocopying machine rental . . . . .	2 233	9 040 310	409 618	4.5	1.7	X
9943	Other office machine rental receipts . . . . .	743	2 855 037	103 606	3.6	.4	X
9944	Other rental receipts . . . . .	39	73 415	1 449	2.0	Z	X
9960	Custom software (designed to customer specifications) . . . . .	32	39 767	1 648	4.1	Z	X
9970	Receipts for printing or photocopying performed at this establishment . . . . .	9	13 880	290	2.1	Z	X
<b>42143</b>	<b>Computer &amp; computer peripheral equipment &amp; software whsle .</b>	<b>14 459</b>	<b>X</b>	<b>142 059 509</b>	<b>X</b>	<b>100.0</b>	<b>74.4</b>
0200	New and rebuilt automotive parts and supplies . . . . .	10	243 701	13 756	5.6	Z	X
0400	Household and lawn furniture . . . . .	6	5 933	608	10.2	Z	19.1
0412	Sleep furniture and equipment . . . . .	6	5 933	608	10.2	Z	X
0420	Office and business furniture . . . . .	248	1 642 866	346 514	21.1	.2	X
0800	Photographic equipment and supplies (excluding video) . . . . .	83	206 413	12 437	6.0	Z	.7
0811	Still picture photographic equipment . . . . .	7	23 771	1 128	4.7	Z	X
0900	Office equipment . . . . .	573	3 416 064	683 030	20.0	.5	50.3
0911	Typewriters and dedicated word processors . . . . .	252	954 762	65 353	6.8	Z	X
0912	Calculators and accounting machines . . . . .	226	1 827 009	132 679	7.3	.1	X
0913	Copying machines and equipment . . . . .	304	2 459 238	324 680	13.2	.2	X
0914	Dictating, transcribing, and recording machines . . . . .	98	669 772	97 244	14.5	.1	X
0915	Mailing, letter handling, and addressing machines . . . . .	98	1 188 660	63 051	5.3	Z	X
0920	New computer equipment . . . . .	12 235	133 804 328	116 924 252	87.4	82.3	56.8
0921	Computers . . . . .	9 506	108 078 359	60 669 831	56.1	42.7	X
0922	Computer storage devices . . . . .	5 526	77 850 249	11 067 550	14.2	7.8	X
0923	Computer printers . . . . .	6 331	80 242 615	11 760 293	14.7	8.3	X
0924	Other computer peripheral equipment . . . . .	8 716	104 995 013	33 426 576	31.8	23.5	X
0930	Used computer equipment . . . . .	1 702	9 109 444	2 430 797	26.7	1.7	X
0950	Computer software (packaged) . . . . .	6 785	61 439 603	13 614 977	22.2	9.6	X
0960	Restaurant and hotel equipment and supplies . . . . .	17	54 673	3 939	7.2	Z	X
0970	Store machines and equipment . . . . .	75	244 350	23 038	9.4	Z	4.0
0972	Other store machines and equipment . . . . .	74	243 965	22 923	9.4	Z	X
1000	Medical, hospital, and surgical supplies . . . . .	7	30 202	9 588	31.7	Z	X
1140	Iron and steel wire and wire products . . . . .	10	21 338	861	4.0	Z	X
1400	Electrical apparatus and equipment . . . . .	127	249 909	27 482	11.0	Z	5.3
1411	Power and distribution transformers . . . . .	28	87 082	5 056	5.8	Z	X
1412	Switchgear and switchboard apparatus . . . . .	29	61 064	1 930	3.2	Z	X
1414	Conduit, raceway, and fittings . . . . .	37	86 964	1 739	2.0	Z	X
1415	Electric bulbs (all types) . . . . .	12	20 994	1 012	4.8	Z	X
1416	Interior wiring (excluding conduit) . . . . .	42	80 953	5 492	6.8	Z	X
1417	Exterior wiring and cable (excluding conduit) . . . . .	26	50 612	2 933	5.8	Z	X
1418	Lighting fixtures (residential and commercial) . . . . .	25	55 524	4 348	7.8	Z	X
1419	Industrial controls . . . . .	24	37 952	1 377	3.6	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) . . . . .	12	20 994	97	.5	Z	X
1500	Electrical appliances, household . . . . .	71	939 395	114 471	12.2	.1	16.1
1511	Televisions . . . . .	41	845 379	12 621	1.5	Z	X
1512	Radios, stereos, and CD players . . . . .	28	841 618	9 377	1.1	Z	X
1513	V.C.R.'s and video cameras . . . . .	54	882 439	14 820	1.7	Z	X
1514	Electrical household ranges and ovens . . . . .	16	638 741	8 303	1.3	Z	X
1515	Refrigerators and freezers, household . . . . .	16	808 148	12 284	1.5	Z	X
1516	Household laundry equipment . . . . .	16	808 148	11 628	1.4	Z	X
1517	Vacuum cleaners and sewing machines, household . . . . .	22	649 673	7 364	1.1	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) . . . . .	20	675 027	37 989	5.6	Z	X
1600	Electronic parts and equipment, except communication . . . . .	360	4 396 088	981 399	22.3	.7	9.7
1612	Integrated circuits . . . . .	109	381 856	19 860	5.2	Z	X
1613	Capacitors and resistors . . . . .	22	108 943	10 198	9.4	Z	X
1616	Electronic connectors and other passive electronic parts . . . . .	60	98 878	8 958	9.1	Z	X
1618	Electronic parts and equipment, n.e.c. . . . .	189	3 838 088	942 383	24.6	.7	X
1650	Communication equipment and supplies . . . . .	590	4 918 822	479 436	9.7	.3	18.5
1651	Telephones . . . . .	357	4 135 048	436 469	10.6	.3	X
1652	Other electronic communication equipment . . . . .	264	1 245 461	37 023	3.0	Z	X
1653	Other electrical communication equipment . . . . .	100	70 892	5 944	8.4	Z	X
1700	Hardware . . . . .	60	194 189	54 795	28.2	Z	X
1900	Warm air heating and air-conditioning equipment and supplies . . . . .	9	218 983	24 637	11.3	Z	X
2230	Food-processing machinery, equipment, and parts . . . . .	7	19 072	429	2.2	Z	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	47	611 753	74 607	12.2	.1	2.4
2321	New pumps, compressors (air or gas), and equipment . . . . .	7	28 881	833	2.9	Z	X
2328	Used general-purpose industrial machinery and equipment . . . . .	14	13 823	849	6.1	Z	X
2330	Metalworking machinery, equipment, and parts . . . . .	8	17 450	2 188	12.5	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42143</b>	<b>Computer &amp; computer peripheral equipment &amp; software whlse —Con.</b>						
2340	Materials handling machinery, equipment, and parts . . . . .	10	12 069	853	7.1	Z	63.8
2345	Used materials handling machinery, equipment, and parts . . . . .	10	12 069	428	3.5	Z	X
2360	Other industrial machinery, equipment, and parts . . . . .	11	22 696	1 768	7.8	Z	70.1
2366	Other new industrial machinery and equipment . . . . .	6	16 118	1 500	9.3	Z	X
2430	Fluid-power filters, components, accessories, and parts . . . . .	7	16 556	680	4.1	Z	68.6
2431	Filters . . . . .	7	16 556	593	3.6	Z	X
2460	Other industrial supplies . . . . .	10	226 220	30 073	13.3	Z	73.8
2461	Printing and duplicating inks . . . . .	6	28 694	4 296	15.0	Z	X
2520	Custodial (janitors') equipment and supplies . . . . .	7	6 156	66	1.1	Z	X
2700	Sporting and recreational goods and supplies . . . . .	14	20 392	645	3.2	Z	18.7
2718	Other sporting and recreational goods (go carts, bait, etc.) . . . . .	7	4 241	132	3.1	Z	X
2800	Toys and hobby goods and supplies . . . . .	10	114 738	31 471	27.4	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records . . . . .	8	241 409	55 582	23.0	Z	X
3200	Printing and writing paper . . . . .	294	662 621	67 336	10.2	Z	3.2
3213	Other printing and writing paper . . . . .	205	462 081	33 299	7.2	Z	X
3300	Stationery, office supplies and greeting cards . . . . .	409	1 374 709	177 654	12.9	.1	5.9
3311	Business forms . . . . .	150	506 917	39 597	7.8	Z	X
3312	Stationery, photocopy paper, and typing paper . . . . .	83	272 030	4 309	1.6	Z	X
3313	Inked ribbons, carbon paper, pens and pencils . . . . .	108	337 467	31 682	9.4	Z	X
3314	Toner and cartridges . . . . .	211	761 508	53 129	7.0	Z	X
3315	Greeting cards . . . . .	17	18 505	401	2.2	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) . . . . .	207	727 073	48 519	6.7	Z	X
3400	Industrial and personal services paper and plastics . . . . .	48	163 365	30 221	18.5	Z	28.7
3411	Paperboard and boxboard boxes . . . . .	6	29 375	2 115	7.2	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) . . . . .	14	60 804	6 410	10.5	Z	X
3415	Other industrial and personal service paper . . . . .	15	16 278	9 276	57.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	29	94 718	6 410	6.8	Z	28.7
5335	Detergents and soaps . . . . .	14	18 152	1 245	6.9	Z	X
5342	Adhesives, sealants, and glues . . . . .	6	31 226	3 853	12.3	Z	X
5344	Other chemicals and allied products . . . . .	6	13 606	1 115	8.2	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials . . . . .	7	138 989	54 834	39.5	Z	X
9700	Service receipts and labor charges (including installed parts) . . . . .	4 444	35 127 197	3 000 218	8.5	2.1	50.1
9701	Labor charges for repair work . . . . .	3 472	25 060 740	1 522 608	6.1	1.1	X
9702	Parts installed in repair work . . . . .	2 243	19 289 224	506 191	2.6	.4	X
9703	Other service receipts and labor charges—Specify . . . . .	1 539	13 908 595	971 401	7.0	.7	X
9720	Receipts for service contracts . . . . .	2 281	16 579 805	1 290 112	7.8	.9	X
9740	Receipts for installing equipment . . . . .	1 385	7 655 417	362 119	4.7	.3	X
9810	Miscellaneous commodities . . . . .	532	2 631 967	223 368	8.5	.2	X
9930	Sales of integrated systems which you wrote or modified software . . . . .	470	6 562 972	337 284	5.1	.2	X
9940	Rental and leasing receipts . . . . .	538	3 522 628	226 578	6.4	.2	61.4
9941	Computer rental and leasing receipts . . . . .	418	2 587 190	208 482	8.1	.1	X
9942	Photocopying machine rental . . . . .	41	207 270	4 845	2.3	Z	X
9943	Other office machine rental receipts . . . . .	82	274 425	3 719	1.4	Z	X
9944	Other rental receipts . . . . .	79	823 782	9 534	1.2	Z	X
9960	Custom software (designed to customer specifications) . . . . .	966	3 831 465	278 068	7.3	.2	X
9970	Receipts for printing or photocopying performed at this establishment . . . . .	9	6 025	1 132	18.8	Z	X
<b>421430</b>	<b>Computer &amp; computer peripheral equipment &amp; software whlse .</b>	<b>14 459</b>	<b>X</b>	<b>142 059 509</b>	<b>X</b>	<b>100.0</b>	<b>74.4</b>
0200	New and rebuilt automotive parts and supplies . . . . .	10	243 701	13 756	5.6	Z	X
0400	Household and lawn furniture . . . . .	6	5 933	608	10.2	Z	19.1
0412	Sleep furniture and equipment . . . . .	6	5 933	608	10.2	Z	X
0420	Office and business furniture . . . . .	248	1 642 866	346 514	21.1	.2	X
0800	Photographic equipment and supplies (excluding video) . . . . .	83	206 413	12 437	6.0	Z	.7
0811	Still picture photographic equipment . . . . .	7	23 771	1 128	4.7	Z	X
0900	Office equipment . . . . .	573	3 416 064	683 030	20.0	.5	50.3
0911	Typewriters and dedicated word processors . . . . .	252	954 762	65 353	6.8	Z	X
0912	Calculators and accounting machines . . . . .	226	1 827 009	132 679	7.3	.1	X
0913	Copying machines and equipment . . . . .	304	2 459 238	324 680	13.2	.2	X
0914	Dictating, transcribing, and recording machines . . . . .	98	669 772	97 244	14.5	.1	X
0915	Mailing, letter handling, and addressing machines . . . . .	98	1 188 660	63 051	5.3	Z	X
0920	New computer equipment . . . . .	12 235	133 804 328	116 924 252	87.4	82.3	56.8
0921	Computers . . . . .	9 506	108 078 359	60 669 831	56.1	42.7	X
0922	Computer storage devices . . . . .	5 526	77 850 249	11 067 550	14.2	7.8	X
0923	Computer printers . . . . .	6 331	80 242 615	11 760 293	14.7	8.3	X
0924	Other computer peripheral equipment . . . . .	8 716	104 995 013	33 426 576	31.8	23.5	X
0930	Used computer equipment . . . . .	1 702	9 109 444	2 430 797	26.7	1.7	X
0950	Computer software (packaged) . . . . .	6 785	61 439 603	13 614 977	22.2	9.6	X
0960	Restaurant and hotel equipment and supplies . . . . .	17	54 673	3 939	7.2	Z	X
0970	Store machines and equipment . . . . .	75	244 350	23 038	9.4	Z	4.0
0972	Other store machines and equipment . . . . .	74	243 965	22 923	9.4	Z	X
1000	Medical, hospital, and surgical supplies . . . . .	7	30 202	9 588	31.7	Z	X
1140	Iron and steel wire and wire products . . . . .	10	21 338	861	4.0	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421430</b>	<b>Computer &amp; computer peripheral equipment &amp; software whlse</b> <b>—Con.</b>						
1400	Electrical apparatus and equipment .....	127	249 909	27 482	11.0	Z	5.3
1411	Power and distribution transformers .....	28	87 082	5 056	5.8	Z	X
1412	Switchgear and switchboard apparatus .....	29	61 064	1 930	3.2	Z	X
1414	Conduit, raceway, and fittings .....	37	86 964	1 739	2.0	Z	X
1415	Electric bulbs (all types) .....	12	20 994	1 012	4.8	Z	X
1416	Interior wiring (excluding conduit) .....	42	80 953	5 492	6.8	Z	X
1417	Exterior wiring and cable (excluding conduit) .....	26	50 612	2 933	5.8	Z	X
1418	Lighting fixtures (residential and commercial) .....	25	55 524	4 348	7.8	Z	X
1419	Industrial controls .....	24	37 952	1 377	3.6	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	12	20 994	97	.5	Z	X
1500	Electrical appliances, household .....	71	939 395	114 471	12.2	.1	16.1
1511	Televisions .....	41	845 379	12 621	1.5	Z	X
1512	Radios, stereos, and CD players .....	28	841 618	9 377	1.1	Z	X
1513	V.C.R.'s and video cameras .....	54	882 439	14 820	1.7	Z	X
1514	Electrical household ranges and ovens .....	16	638 741	8 303	1.3	Z	X
1515	Refrigerators and freezers, household .....	16	808 148	12 284	1.5	Z	X
1516	Household laundry equipment .....	16	808 148	11 628	1.4	Z	X
1517	Vacuum cleaners and sewing machines, household .....	22	649 673	7 364	1.1	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	20	675 027	37 989	5.6	Z	X
1600	Electronic parts and equipment, except communication .....	360	4 396 088	981 399	22.3	.7	9.7
1612	Integrated circuits .....	109	381 856	19 860	5.2	Z	X
1613	Capacitors and resistors .....	22	108 943	10 198	9.4	Z	X
1616	Electronic connectors and other passive electronic parts .....	60	98 878	8 958	9.1	Z	X
1618	Electronic parts and equipment, n.e.c. .....	189	3 838 088	942 383	24.6	.7	X
1650	Communication equipment and supplies .....	590	4 918 822	479 436	9.7	.3	18.5
1651	Telephones .....	357	4 135 048	436 469	10.6	.3	X
1652	Other electronic communication equipment .....	264	1 245 461	37 023	3.0	Z	X
1653	Other electrical communication equipment .....	100	70 892	5 944	8.4	Z	X
1700	Hardware .....	60	194 189	54 795	28.2	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	9	218 983	24 637	11.3	Z	X
2230	Food-processing machinery, equipment, and parts .....	7	19 072	429	2.2	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	47	611 753	74 607	12.2	.1	2.4
2321	New pumps, compressors (air or gas), and equipment .....	7	28 881	833	2.9	Z	X
2328	Used general-purpose industrial machinery and equipment .....	14	13 823	849	6.1	Z	X
2330	Metalworking machinery, equipment, and parts .....	8	17 450	2 188	12.5	Z	X
2340	Materials handling machinery, equipment, and parts .....	10	12 069	853	7.1	Z	63.8
2345	Used materials handling machinery, equipment, and parts .....	10	12 069	428	3.5	Z	X
2360	Other industrial machinery, equipment, and parts .....	11	22 696	1 768	7.8	Z	70.1
2366	Other new industrial machinery and equipment .....	6	16 118	1 500	9.3	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	7	16 556	680	4.1	Z	68.6
2431	Filters .....	7	16 556	593	3.6	Z	X
2460	Other industrial supplies .....	10	226 220	30 073	13.3	Z	73.8
2461	Printing and duplicating inks .....	6	28 694	4 296	15.0	Z	X
2520	Custodial (janitors') equipment and supplies .....	7	6 156	66	1.1	Z	X
2700	Sporting and recreational goods and supplies .....	14	20 392	645	3.2	Z	18.7
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	7	4 241	132	3.1	Z	X
2800	Toys and hobby goods and supplies .....	10	114 738	31 471	27.4	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	8	241 409	55 582	23.0	Z	X
3200	Printing and writing paper .....	294	662 621	67 336	10.2	Z	3.2
3213	Other printing and writing paper .....	205	462 081	33 299	7.2	Z	X
3300	Stationery, office supplies and greeting cards .....	409	1 374 709	177 654	12.9	.1	5.9
3311	Business forms .....	150	506 917	39 597	7.8	Z	X
3312	Stationery, photocopy paper, and typing paper .....	83	272 030	4 309	1.6	Z	X
3313	Inked ribbons, carbon paper, pens and pencils .....	108	337 467	31 682	9.4	Z	X
3314	Toner and cartridges .....	211	761 508	53 129	7.0	Z	X
3315	Greeting cards .....	17	18 505	401	2.2	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	207	727 073	48 519	6.7	Z	X
3400	Industrial and personal services paper and plastics .....	48	163 365	30 221	18.5	Z	28.7
3411	Paperboard and boxboard boxes .....	6	29 375	2 115	7.2	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	14	60 804	6 410	10.5	Z	X
3415	Other industrial and personal service paper .....	15	16 278	9 276	57.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	29	94 718	6 410	6.8	Z	28.7
5335	Detergents and soaps .....	14	18 152	1 245	6.9	Z	X
5342	Adhesives, sealants, and glues .....	6	31 226	3 853	12.3	Z	X
5344	Other chemicals and allied products .....	6	13 606	1 115	8.2	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	7	138 989	54 834	39.5	Z	X
9700	Service receipts and labor charges (including installed parts) .....	4 444	35 127 197	3 000 218	8.5	2.1	50.1
9701	Labor charges for repair work .....	3 472	25 060 740	1 522 608	6.1	1.1	X
9702	Parts installed in repair work .....	2 243	19 289 224	506 191	2.6	.4	X
9703	Other service receipts and labor charges—Specify .....	1 539	13 908 595	971 401	7.0	.7	X
9720	Receipts for service contracts .....	2 281	16 579 805	1 290 112	7.8	.9	X
9740	Receipts for installing equipment .....	1 385	7 655 417	362 119	4.7	.3	X
9810	Miscellaneous commodities .....	532	2 631 967	223 368	8.5	.2	X
9930	Sales of integrated systems which you wrote or modified software .....	470	6 562 972	337 284	5.1	.2	X
9940	Rental and leasing receipts .....	538	3 522 628	226 578	6.4	.2	61.4
9941	Computer rental and leasing receipts .....	418	2 587 190	208 482	8.1	.1	X
9942	Photocopying machine rental .....	41	207 270	4 845	2.3	Z	X
9943	Other office machine rental receipts .....	82	274 425	3 719	1.4	Z	X
9944	Other rental receipts .....	79	823 782	9 534	1.2	Z	X
9960	Custom software (designed to customer specifications) .....	966	3 831 465	278 068	7.3	.2	X

See footnotes at end of table.

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421430</b>	<b>Computer &amp; computer peripheral equipment &amp; software whlse —Con.</b>						
9970	Receipts for printing or photocopying performed at this establishment . . . .	9	6 025	1 132	18.8	Z	X
<b>4214301</b>	<b>Computer &amp; peripheral equipment whlse . . . . .</b>	<b>11 806</b>	<b>X</b>	<b>131 914 692</b>	<b>X</b>	<b>100.0</b>	<b>74.6</b>
0200	New and rebuilt automotive parts and supplies . . . . .	7	233 818	13 263	5.7	Z	X
0400	Household and lawn furniture . . . . .	6	5 933	608	10.2	Z	19.1
0412	Sleep furniture and equipment . . . . .	6	5 933	608	10.2	Z	X
0420	Office and business furniture . . . . .	233	1 612 677	343 193	21.3	.3	X
0800	Photographic equipment and supplies (excluding video) . . . . .	76	182 642	11 309	6.2	Z	X
0900	Office equipment . . . . .	541	3 245 907	658 294	20.3	.5	49.8
0911	Typewriters and dedicated word processors . . . . .	243	947 822	64 952	6.9	Z	X
0912	Calculators and accounting machines . . . . .	218	1 700 770	110 378	6.5	.1	X
0913	Copying machines and equipment . . . . .	298	2 427 475	323 483	13.3	.2	X
0914	Dictating, transcribing, and recording machines . . . . .	84	661 064	96 480	14.6	.1	X
0915	Mailing, letter handling, and addressing machines . . . . .	93	1 185 418	62 979	5.3	Z	X
0920	New computer equipment . . . . .	11 474	131 027 009	116 291 926	88.8	88.2	56.8
0921	Computers . . . . .	8 916	106 286 351	60 286 677	56.7	45.7	X
0922	Computer storage devices . . . . .	5 363	77 425 802	11 045 714	14.3	8.4	X
0923	Computer printers . . . . .	6 108	79 695 948	11 742 533	14.7	8.9	X
0924	Other computer peripheral equipment . . . . .	8 313	102 916 068	33 217 000	32.3	25.2	X
0930	Used computer equipment . . . . .	1 658	9 031 916	2 427 421	26.9	1.8	X
0950	Computer software (packaged) . . . . .	4 132	51 294 786	5 312 979	10.4	4.0	X
0960	Restaurant and hotel equipment and supplies . . . . .	17	54 673	3 939	7.2	Z	X
0970	Store machines and equipment . . . . .	74	243 965	22 923	9.4	Z	4.1
0972	Other store machines and equipment . . . . .	74	243 965	22 923	9.4	Z	X
1140	Iron and steel wire and wire products . . . . .	10	21 338	861	4.0	Z	X
1400	Electrical apparatus and equipment . . . . .	109	221 080	23 998	10.9	Z	5.7
1411	Power and distribution transformers . . . . .	28	87 082	5 056	5.8	Z	X
1412	Switchgear and switchboard apparatus . . . . .	29	61 064	1 930	3.2	Z	X
1414	Conduit, raceway, and fittings . . . . .	37	86 964	1 739	2.0	Z	X
1415	Electric bulbs (all types) . . . . .	12	20 994	1 012	4.8	Z	X
1416	Interior wiring (excluding conduit) . . . . .	42	80 953	5 492	6.8	Z	X
1417	Exterior wiring and cable (excluding conduit) . . . . .	26	50 612	2 933	5.8	Z	X
1418	Lighting fixtures (residential and commercial) . . . . .	25	55 524	4 348	7.8	Z	X
1419	Industrial controls . . . . .	24	37 952	1 377	3.6	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) . . . . .	12	20 994	97	.5	Z	X
1500	Electrical appliances, household . . . . .	63	895 107	97 620	10.9	.1	14.4
1511	Televisions . . . . .	41	845 379	12 621	1.5	Z	X
1512	Radios, stereos, and CD players . . . . .	26	840 326	9 337	1.1	Z	X
1513	V.C.R.'s and video cameras . . . . .	51	881 152	14 443	1.6	Z	X
1514	Electrical household ranges and ovens . . . . .	16	638 741	8 303	1.3	Z	X
1515	Refrigerators and freezers, household . . . . .	16	808 148	12 284	1.5	Z	X
1516	Household laundry equipment . . . . .	16	808 148	11 628	1.4	Z	X
1517	Vacuum cleaners and sewing machines, household . . . . .	22	649 673	7 364	1.1	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) . . . . .	17	633 324	21 555	3.4	Z	X
1600	Electronic parts and equipment, except communication . . . . .	333	4 359 898	977 774	22.4	.7	9.7
1612	Integrated circuits . . . . .	82	345 666	16 235	4.7	Z	X
1613	Capacitors and resistors . . . . .	22	108 943	10 198	9.4	Z	X
1616	Electronic connectors and other passive electronic parts . . . . .	60	98 878	8 958	9.1	Z	X
1618	Electronic parts and equipment, n.e.c. . . . .	189	3 838 088	942 383	24.6	.7	X
1650	Communication equipment and supplies . . . . .	556	4 339 422	474 884	10.9	.4	22.0
1651	Telephones . . . . .	340	4 129 507	436 350	10.6	.3	X
1652	Other electronic communication equipment . . . . .	247	671 602	32 590	4.9	Z	X
1653	Other electrical communication equipment . . . . .	100	70 892	5 944	8.4	Z	X
1700	Hardware . . . . .	40	82 068	19 962	24.3	Z	X
1900	Warm air heating and air-conditioning equipment and supplies . . . . .	9	218 983	24 637	11.3	Z	X
2230	Food-processing machinery, equipment, and parts . . . . .	7	19 072	429	2.2	Z	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	36	75 832	4 191	5.5	Z	23.1
2321	New pumps, compressors (air or gas), and equipment . . . . .	7	28 881	833	2.9	Z	X
2328	Used general-purpose industrial machinery and equipment . . . . .	14	13 823	849	6.1	Z	X
2330	Metalworking machinery, equipment, and parts . . . . .	8	17 450	2 188	12.5	Z	X
2340	Materials handling machinery, equipment, and parts . . . . .	10	12 069	853	7.1	Z	64.0
2345	Used materials handling machinery, equipment, and parts . . . . .	10	12 069	428	3.5	Z	X
2360	Other industrial machinery, equipment, and parts . . . . .	11	22 696	1 768	7.8	Z	70.3
2366	Other new industrial machinery and equipment . . . . .	6	16 118	1 500	9.3	Z	X
2430	Fluid-power filters, components, accessories, and parts . . . . .	7	16 556	680	4.1	Z	68.8
2431	Filters . . . . .	7	16 556	593	3.6	Z	X
2460	Other industrial supplies . . . . .	8	218 954	28 259	12.9	Z	X
2520	Custodial (janitors') equipment and supplies . . . . .	7	6 156	66	1.1	Z	X
2700	Sporting and recreational goods and supplies . . . . .	11	10 509	448	4.3	Z	26.7
2718	Other sporting and recreational goods (go carts, bait, etc.) . . . . .	7	4 241	132	3.1	Z	X
2800	Toys and hobby goods and supplies . . . . .	7	104 855	31 274	29.8	Z	X
3200	Printing and writing paper . . . . .	268	609 967	64 638	10.6	Z	3.3
3213	Other printing and writing paper . . . . .	179	409 427	30 601	7.5	Z	X
3300	Stationery, office supplies and greeting cards . . . . .	377	1 205 281	157 664	13.1	.1	6.7
3311	Business forms . . . . .	150	506 917	39 597	7.8	Z	X
3312	Stationery, photocopy paper, and typing paper . . . . .	83	272 030	4 309	1.6	Z	X
3313	Inked ribbons, carbon paper, pens and pencils . . . . .	108	337 467	31 682	9.4	Z	X
3314	Toner and cartridges . . . . .	211	761 508	53 129	7.0	Z	X
3315	Greeting cards . . . . .	17	18 505	401	2.2	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) . . . . .	175	557 645	28 529	5.1	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4214301</b>	<b>Computer &amp; peripheral equipment whse—Con.</b>						
3400	Industrial and personal services paper and plastics .....	42	133 990	21 734	16.2	Z	21.3
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	8	31 429	38	.1	Z	X
3415	Other industrial and personal service paper .....	15	16 278	9 276	57.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	26	62 984	6 213	9.9	Z	34.5
5335	Detergents and soaps .....	14	18 152	1 245	6.9	Z	X
5342	Adhesives, sealants, and glues .....	6	31 226	3 853	12.3	Z	X
5344	Other chemicals and allied products .....	6	13 606	1 115	8.2	Z	X
9700	Service receipts and labor charges (including installed parts) .....	3 939	33 428 872	2 745 434	8.2	2.1	49.5
9701	Labor charges for repair work .....	3 293	24 689 749	1 474 139	6.0	1.1	X
9702	Parts installed in repair work .....	2 183	19 113 336	501 478	2.6	.4	X
9703	Other service receipts and labor charges—Specify .....	1 160	12 509 138	769 799	6.2	.6	X
9720	Receipts for service contracts .....	1 822	14 586 164	853 256	5.9	.6	X
9740	Receipts for installing equipment .....	1 240	7 280 873	331 024	4.5	.3	X
9810	Miscellaneous commodities .....	427	2 465 479	204 010	8.3	.2	X
9930	Sales of integrated systems which you wrote or modified software .....	396	6 453 400	316 304	4.9	.2	X
9940	Rental and leasing receipts .....	511	2 958 833	219 322	7.4	.2	58.4
9941	Computer rental and leasing receipts .....	401	2 558 905	202 318	7.9	.2	X
9942	Photocopying machine rental .....	41	207 270	4 845	2.3	Z	X
9943	Other office machine rental receipts .....	82	274 425	3 719	1.4	Z	X
9944	Other rental receipts .....	68	288 272	8 442	2.9	Z	X
9960	Custom software (designed to customer specifications) .....	680	3 043 487	163 207	5.4	.1	X
9970	Receipts for printing or photocopying performed at this establishment .....	9	6 025	1 132	18.8	Z	X
<b>42143011</b>	<b>Computers &amp; peripheral equipment for resale .....</b>	<b>4 861</b>	<b>X</b>	<b>83 034 207</b>	<b>X</b>	<b>100.0</b>	<b>75.6</b>
0200	New and rebuilt automotive parts and supplies .....	7	233 818	13 263	5.7	Z	X
0420	Office and business furniture .....	35	945 164	261 206	27.6	.3	X
0800	Photographic equipment and supplies (excluding video) .....	19	44 300	5 040	11.4	Z	X
0900	Office equipment .....	154	1 684 954	418 159	24.8	.5	X
0920	New computer equipment .....	4 631	82 430 536	74 893 335	90.9	90.2	X
0930	Used computer equipment .....	829	5 195 389	1 577 015	30.4	1.9	X
0950	Computer software (packaged) .....	1 036	32 847 951	3 544 967	10.8	4.3	X
0960	Restaurant and hotel equipment and supplies .....	14	53 971	3 799	7.0	Z	X
0970	Store machines and equipment .....	41	151 660	8 894	5.9	Z	X
1140	Iron and steel wire and wire products .....	7	19 072	631	3.3	Z	X
1400	Electrical apparatus and equipment .....	51	125 034	15 106	12.1	Z	X
1500	Electrical appliances, household .....	38	854 281	94 218	11.0	.1	X
1600	Electronic parts and equipment, except communication .....	183	3 817 591	930 236	24.4	1.1	X
1650	Communication equipment and supplies .....	215	2 278 841	192 241	8.4	.2	X
1700	Hardware .....	24	27 088	4 171	15.4	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	9	218 983	24 637	11.3	Z	X
2230	Food-processing machinery, equipment, and parts .....	7	19 072	429	2.2	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	21	42 704	1 682	3.9	Z	X
2340	Materials handling machinery, equipment, and parts .....	10	12 069	853	7.1	Z	X
2360	Other industrial machinery, equipment, and parts .....	11	22 696	1 768	7.8	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	7	16 556	680	4.1	Z	X
2700	Sporting and recreational goods and supplies .....	7	4 241	132	3.1	Z	X
3200	Printing and writing paper .....	89	200 540	34 037	17.0	Z	X
3300	Stationery, office supplies and greeting cards .....	72	137 062	14 840	10.8	Z	X
3400	Industrial and personal services paper and plastics .....	19	86 283	12 420	14.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	12	44 832	4 968	11.1	Z	X
9700	Service receipts and labor charges (including installed parts) .....	810	9 289 751	511 138	5.5	.6	X
9720	Receipts for service contracts .....	298	4 415 530	117 422	2.7	.1	X
9740	Receipts for installing equipment .....	192	1 310 707	47 030	3.6	.1	X
9810	Miscellaneous commodities .....	110	381 089	50 472	13.2	.1	X
9930	Sales of integrated systems which you wrote or modified software .....	78	3 208 426	102 320	3.2	.1	X
9940	Rental and leasing receipts .....	120	604 077	18 994	3.1	Z	X
9960	Custom software (designed to customer specifications) .....	156	366 645	29 826	8.1	Z	X
<b>42143012</b>	<b>Computers &amp; peripheral equipment for end use .....</b>	<b>6 945</b>	<b>X</b>	<b>48 880 485</b>	<b>X</b>	<b>100.0</b>	<b>72.9</b>
0400	Household and lawn furniture .....	6	5 933	608	10.2	Z	18.7
0412	Sleep furniture and equipment .....	6	5 933	608	10.2	Z	X
0420	Office and business furniture .....	198	667 513	81 987	12.3	.2	X
0800	Photographic equipment and supplies (excluding video) .....	57	138 342	6 269	4.5	Z	X
0900	Office equipment .....	387	1 560 953	240 135	15.4	.5	32.9
0911	Typewriters and dedicated word processors .....	182	540 460	22 993	4.3	Z	X
0912	Calculators and accounting machines .....	133	594 947	51 766	8.7	.1	X
0913	Copying machines and equipment .....	216	1 007 696	133 828	13.3	.3	X
0914	Dictating, transcribing, and recording machines .....	46	216 125	13 533	6.3	Z	X
0915	Mailing, letter handling, and addressing machines .....	29	143 880	18 013	12.5	Z	X
0920	New computer equipment .....	6 843	48 596 473	41 398 591	85.2	84.7	40.8
0921	Computers .....	5 925	43 944 567	26 828 440	61.1	54.9	X
0922	Computer storage devices .....	3 666	31 556 251	3 330 359	10.6	6.8	X
0923	Computer printers .....	4 459	33 903 589	3 936 388	11.6	8.1	X
0924	Other computer peripheral equipment .....	4 954	36 882 143	7 303 404	19.8	14.9	X
0930	Used computer equipment .....	829	3 836 527	850 406	22.2	1.7	X
0950	Computer software (packaged) .....	3 096	18 446 835	1 768 012	9.6	3.6	X
0970	Store machines and equipment .....	33	92 305	14 029	15.2	Z	11.0
0972	Other store machines and equipment .....	33	92 305	14 029	15.2	Z	X
1400	Electrical apparatus and equipment .....	58	96 046	8 892	9.3	Z	6.0
1414	Conduit, raceway, and fittings .....	13	18 951	1 141	6.0	Z	X
1416	Interior wiring (excluding conduit) .....	18	12 940	2 478	19.2	Z	X
1417	Exterior wiring and cable (excluding conduit) .....	14	29 618	2 427	8.2	Z	X
1418	Lighting fixtures (residential and commercial) .....	13	34 530	2 842	8.2	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42143012</b>	<b>Computers &amp; peripheral equipment for end use—Con.</b>						
1500	Electrical appliances, household .....	25	40 826	3 402	8.3	Z	28.2
1511	Televisions .....	9	1 503	370	24.6	Z	X
1513	V.C.R.'s and video cameras .....	25	40 826	3 031	7.4	Z	X
1600	Electronic parts and equipment, except communication .....	150	542 307	47 538	8.8	.1	6.1
1612	Integrated circuits .....	21	31 675	1 310	4.1	Z	X
1613	Capacitors and resistors .....	22	108 943	10 198	9.4	Z	X
1616	Electronic connectors and other passive electronic parts .....	45	81 345	5 371	6.6	Z	X
1618	Electronic parts and equipment, n.e.c. ....	83	352 022	30 659	8.7	.1	X
1650	Communication equipment and supplies .....	341	2 060 581	282 643	13.7	.6	2.6
1651	Telephones .....	213	1 924 845	253 553	13.2	.5	X
1652	Other electronic communication equipment .....	135	612 099	27 410	4.5	.1	X
1653	Other electrical communication equipment .....	64	34 517	1 680	4.9	Z	X
1700	Hardware .....	16	54 980	15 791	28.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	15	33 128	2 509	7.6	Z	X
2330	Metalworking machinery, equipment, and parts .....	6	15 817	2 106	13.3	Z	X
2520	Custodial (janitors') equipment and supplies .....	7	6 156	66	1.1	Z	X
3200	Printing and writing paper .....	179	409 427	30 601	7.5	.1	4.3
3213	Other printing and writing paper .....	179	409 427	30 601	7.5	.1	X
3300	Stationery, office supplies and greeting cards .....	305	1 068 219	142 824	13.4	.3	6.9
3311	Business forms .....	115	422 970	34 746	8.2	.1	X
3312	Stationery, photocopy paper, and typing paper .....	83	272 030	4 309	1.6	Z	X
3313	Inked ribbons, carbon paper, pens and pencils .....	108	337 467	31 682	9.4	.1	X
3314	Toner and cartridges .....	174	708 387	49 209	6.9	.1	X
3315	Greeting cards .....	17	18 505	401	2.2	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	139	473 698	22 470	4.7	Z	X
3400	Industrial and personal services paper and plastics .....	23	47 707	9 314	19.5	Z	27.7
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	8	31 429	38	.1	Z	X
3415	Other industrial and personal service paper .....	15	16 278	9 276	57.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	14	18 152	1 245	6.9	Z	2.7
5335	Detergents and soaps .....	14	18 152	1 245	6.9	Z	X
9700	Service receipts and labor charges (including installed parts) .....	3 129	24 139 121	2 234 296	9.3	4.6	39.1
9701	Labor charges for repair work .....	2 644	18 970 546	1 251 239	6.6	2.6	X
9702	Parts installed in repair work .....	1 706	12 007 484	314 508	2.6	.6	X
9703	Other service receipts and labor charges—Specify .....	999	9 138 459	668 546	7.3	1.4	X
9720	Receipts for service contracts .....	1 524	10 170 634	735 834	7.2	1.5	X
9740	Receipts for installing equipment .....	1 048	5 970 166	283 994	4.8	.6	X
9810	Miscellaneous commodities .....	317	2 084 390	153 538	7.4	.3	X
9930	Sales of integrated systems which you wrote or modified software .....	318	3 244 974	213 984	6.6	.4	X
9940	Rental and leasing receipts .....	391	2 354 756	200 328	8.5	.4	57.2
9941	Computer rental and leasing receipts .....	320	2 054 693	187 127	9.1	.4	X
9942	Photocopying machine rental .....	36	129 563	3 954	3.1	Z	X
9943	Other office machine rental receipts .....	52	151 858	1 929	1.3	Z	X
9944	Other rental receipts .....	48	230 708	7 318	3.2	Z	X
9960	Custom software (designed to customer specifications) .....	524	2 676 842	133 381	5.0	.3	X
9970	Receipts for printing or photocopying performed at this establishment .....	7	3 796	642	16.9	Z	X
<b>4214302</b>	<b>Computer software (packaged) whsle .....</b>	<b>2 653</b>	<b>X</b>	<b>10 144 817</b>	<b>X</b>	<b>100.0</b>	<b>71.6</b>
0420	Office and business furniture .....	15	30 189	3 321	11.0	Z	X
0800	Photographic equipment and supplies (excluding video) .....	7	23 771	1 128	4.7	Z	X
0900	Office equipment .....	32	170 157	24 736	14.5	.2	X
0920	New computer equipment .....	761	2 777 319	632 326	22.8	6.2	X
0930	Used computer equipment .....	44	77 528	3 376	4.4	Z	X
0950	Computer software (packaged) .....	2 653	10 144 817	8 301 998	81.8	81.8	X
1400	Electrical apparatus and equipment .....	18	28 829	3 484	12.1	Z	X
1500	Electrical appliances, household .....	8	44 288	16 851	38.0	.2	X
1600	Electronic parts and equipment, except communication .....	27	36 190	3 625	10.0	Z	X
1650	Communication equipment and supplies .....	34	579 400	4 552	.8	Z	X
1700	Hardware .....	20	112 121	34 833	31.1	.3	X
2320	General-purpose industrial machinery, equipment, and parts .....	11	535 921	70 416	13.1	.7	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	8	241 409	55 582	23.0	.5	X
3200	Printing and writing paper .....	26	52 654	2 698	5.1	Z	X
3300	Stationery, office supplies and greeting cards .....	32	169 428	19 990	11.8	.2	X
3400	Industrial and personal services paper and plastics .....	6	29 375	8 487	28.9	.1	X
9700	Service receipts and labor charges (including installed parts) .....	505	1 698 325	254 784	15.0	2.5	X
9720	Receipts for service contracts .....	459	1 993 641	436 856	21.9	4.3	X
9740	Receipts for installing equipment .....	145	374 544	31 095	8.3	.3	X
9810	Miscellaneous commodities .....	105	166 488	19 358	11.6	.2	X
9930	Sales of integrated systems which you wrote or modified software .....	74	109 572	20 980	19.1	.2	X
9940	Rental and leasing receipts .....	27	563 795	7 256	1.3	.1	X
9960	Custom software (designed to customer specifications) .....	286	787 978	114 861	14.6	1.1	X
<b>42144</b>	<b>Other commercial equipment whsle .....</b>	<b>'4 658</b>	<b>X</b>	<b>'12 215 821</b>	<b>X</b>	<b>100.0</b>	<b>72.7</b>
0300	Tires and tubes .....	6	1 718	306	17.8	Z	X
0400	Household and lawn furniture .....	9	5 401	665	12.3	Z	X
0420	Office and business furniture .....	94	224 393	24 346	10.9	.2	8.0
0421	New office furniture (wooden and metal) .....	48	140 204	14 720	10.5	.1	X
0422	New store and restaurant furniture .....	34	74 183	7 229	9.7	.1	X
0423	New public furniture (theater seats, church pews, park benches, and school desks) .....	13	10 008	2 397	24.0	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	6	35 885	10 900	30.4	.1	X
0520	Linens, domestics, curtains, and draperies .....	9	17 412	3 306	19.0	Z	72.7
0521	Bedspreads, blankets, and bedding .....	6	8 467	479	5.7	Z	X
0522	Curtains and draperies .....	8	9 132	579	6.3	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42144</b>	<b>Other commercial equipment whse—Con.</b>						
0530	Flooring and floor coverings .....	8	8 152	812	10.0	Z	72.7
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	8	8 152	812	10.0	Z	X
0540	Other home furnishings .....	154	514 497	49 144	9.6	.4	2.2
0541	Metal flatware and kitchen utensils .....	34	229 505	7 308	3.2	.1	X
0542	Mirrors, lamps, and picture frames .....	113	279 780	41 373	14.8	.3	X
0543	Home furnishings, n.e.c. ....	7	5 212	463	8.9	Z	X
0620	Plywood and millwork .....	19	34 516	4 561	13.2	Z	19.3
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	10	8 263	1 919	23.2	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	9	26 253	2 642	10.1	Z	X
0800	Photographic equipment and supplies (excluding video) .....	14	22 184	2 572	11.6	Z	36.3
0815	Other photographic equipment and supplies .....	6	13 597	1 093	8.0	Z	X
0900	Office equipment .....	47	49 099	3 827	7.8	Z	20.5
0911	Typewriters and dedicated word processors .....	25	32 233	844	2.6	Z	X
0912	Calculators and accounting machines .....	28	31 905	619	1.9	Z	X
0913	Copying machines and equipment .....	9	3 949	233	5.9	Z	X
0915	Mailing, letter handling, and addressing machines .....	6	8 741	1 945	22.3	Z	X
0920	New computer equipment .....	114	114 868	11 536	10.0	.1	21.1
0921	Computers .....	79	91 609	5 613	6.1	Z	X
0922	Computer storage devices .....	14	38 717	213	.6	Z	X
0923	Computer printers .....	56	78 310	1 759	2.2	Z	X
0924	Other computer peripheral equipment .....	42	45 418	1 244	2.7	Z	X
0930	Used computer equipment .....	30	20 847	431	2.1	Z	X
0950	Computer software (packaged) .....	84	140 909	9 138	6.5	.1	X
0960	Restaurant and hotel equipment and supplies .....	2 769	8 273 285	7 345 169	88.8	60.1	X
0970	Store machines and equipment .....	2 140	4 469 289	3 626 379	81.1	29.7	57.1
0971	Vending machines .....	402	1 067 434	747 600	70.0	6.1	X
0972	Other store machines and equipment .....	1 836	3 754 296	2 878 779	76.7	23.6	X
1000	Medical, hospital, and surgical supplies .....	9	53 572	8 997	16.8	.1	X
1400	Electrical apparatus and equipment .....	7	7 273	108	1.5	Z	X
1500	Electrical appliances, household .....	21	89 526	5 241	5.9	Z	X
1600	Electronic parts and equipment, except communication .....	64	149 888	18 182	12.1	.1	X
1700	Hardware .....	7	6 404	964	15.1	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	45	146 894	10 320	7.0	.1	.3
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	42	140 882	4 923	3.5	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	42	140 882	4 923	3.5	Z	X
2000	Refrigeration equipment and supplies .....	393	1 208 590	222 298	18.4	1.8	4.9
2011	Commercial refrigerators (reach-in and walk-in) .....	304	945 741	58 012	6.1	.5	X
2012	Unit coolers for commercial refrigerators .....	35	74 468	1 029	1.4	Z	X
2013	Condensing units for commercial refrigerators .....	19	63 317	3 859	6.1	Z	X
2015	Other refrigeration equipment and supplies .....	298	1 013 851	159 397	15.7	1.3	X
2200	Farm machinery, equipment, and parts .....	6	1 718	462	26.9	Z	X
2230	Food-processing machinery, equipment, and parts .....	7	30 742	5 197	16.9	Z	33.4
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	7	30 742	5 197	16.9	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	14	19 146	3 366	17.6	Z	X
2340	Materials handling machinery, equipment, and parts .....	39	129 584	17 297	13.3	.1	60.6
2341	New conveying equipment .....	37	117 219	9 570	8.2	.1	X
2342	New hoists, cranes, and monorails .....	12	22 991	686	3.0	Z	X
2345	Used materials handling machinery, equipment, and parts .....	19	59 073	5 356	9.1	Z	X
2360	Other industrial machinery, equipment, and parts .....	9	13 399	2 656	19.8	Z	X
2450	Industrial containers and supplies .....	18	136 080	31 327	23.0	.3	40.9
2454	Other industrial containers and supplies .....	14	106 656	29 347	27.5	.2	X
2520	Custodial (janitors') equipment and supplies .....	166	594 543	41 446	7.0	.3	3.0
2521	Custodial equipment—power equipment .....	58	370 921	7 226	1.9	.1	X
2522	Custodial equipment—nonpower equipment .....	58	370 921	7 226	1.9	.1	X
2523	Custodial supplies .....	164	594 450	26 993	4.5	.2	X
2530	Laundry and dry-cleaning equipment and supplies .....	22	98 137	5 383	5.5	Z	X
2700	Sporting and recreational goods and supplies .....	11	7 905	2 232	28.2	Z	32.3
2713	Billiards, pool, bowling equipment, and accessories .....	6	3 631	778	21.4	Z	X
3150	Other durable goods .....	20	26 322	6 177	23.5	.1	62.0
3151	Coin-operated games .....	6	12 874	4 313	33.5	Z	X
3154	Other durable goods, n.e.c. ....	14	13 448	1 864	13.9	Z	X
3200	Printing and writing paper .....	22	39 003	4 258	10.9	Z	25.0
3213	Other printing and writing paper .....	6	18 296	1 671	9.1	Z	X
3300	Stationery, office supplies and greeting cards .....	91	193 935	38 386	19.8	.3	32.8
3311	Business forms .....	48	90 238	8 020	8.9	.1	X
3312	Stationery, photocopy paper, and typing paper .....	43	90 855	7 239	8.0	.1	X
3313	Inked ribbons, carbon paper, pens and pencils .....	61	80 091	1 270	1.6	Z	X
3314	Toner and cartridges .....	55	161 643	16 321	10.1	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ..	31	64 667	5 505	8.5	Z	X
3400	Industrial and personal services paper and plastics .....	114	350 514	49 098	14.0	.4	37.5
3411	Paperboard and boxboard boxes .....	28	75 472	3 913	5.2	Z	X
3412	Paper dishes, cups, and napkins .....	63	260 122	12 507	4.8	.1	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	77	143 614	17 355	12.1	.1	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	63	244 908	11 533	4.7	.1	X
3415	Other industrial and personal service paper .....	17	30 790	3 777	12.3	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	10	20 944	2 136	10.2	Z	6.3
3515	Other toiletries and druggists' sundries .....	7	4 344	1 773	40.8	Z	X
3600	Piece goods, knit and woven .....	6	6 272	446	7.1	Z	X

See footnotes at end of table.



**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42144</b>	<b>Other commercial equipment whse—Con.</b>						
4100	Frozen foods (packaged) .....	8	200 336	92 614	46.2	.8	X
4200	Dairy products (excluding dried or canned) .....	6	234 112	16 860	7.2	.1	X
4400	Confectionery .....	7	12 510	2 223	17.8	Z	60.7
4411	Candy .....	7	12 510	758	6.1	Z	X
4414	Chips and popcorn .....	6	10 737	1 465	13.6	Z	X
4800	Coffee, tea, and spices .....	33	46 632	6 505	14.0	.1	64.4
4811	Coffee .....	17	15 537	2 776	17.9	Z	X
4812	Tea .....	11	10 480	487	4.6	Z	X
4813	Spices .....	18	37 912	3 242	8.6	Z	X
4830	Canned foods .....	11	23 656	1 586	6.7	Z	33.9
4831	Canned and bottled fruits, vegetables, and juices .....	8	21 786	769	3.5	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	14	7 708	705	9.1	Z	X
4850	Soft drinks and bottled water .....	6	15 828	1 015	6.4	Z	X
4860	Other grocery specialties .....	6	12 644	391	3.1	Z	X
5300	Plastics materials and basic shapes .....	9	15 644	1 013	6.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	72	253 910	15 541	6.1	.1	X
5800	Farm supplies .....	8	2 763	431	15.6	Z	X
6120	Art goods (including novelties and souvenirs) .....	10	18 206	1 984	10.9	Z	X
6150	Nondurable goods, n.e.c. .....	6	34 597	9 416	27.2	.1	X
9700	Service receipts and labor charges (including installed parts) .....	981	1 877 399	276 523	14.9	2.3	64.7
9701	Labor charges for repair work .....	809	1 582 619	140 452	8.7	1.2	X
9702	Parts installed in repair work .....	632	1 195 075	80 291	6.7	.7	X
9703	Other service receipts and labor charges—Specify .....	284	474 057	55 775	11.8	.5	X
9720	Receipts for service contracts .....	92	169 074	12 409	7.3	.1	X
9740	Receipts for installing equipment .....	386	902 500	58 037	6.4	.5	X
9810	Miscellaneous commodities .....	193	314 627	40 827	13.0	.3	X
9940	Rental and leasing receipts .....	300	473 268	27 254	5.8	.2	7.3
9943	Other office machine rental receipts .....	87	49 301	5 920	12.0	Z	X
9944	Other rental receipts .....	96	215 677	6 959	3.2	.1	X
9960	Custom software (designed to customer specifications) .....	11	12 812	308	2.4	Z	X
<b>421440</b>	<b>Other commercial equipment whse .....</b>	<b>14 658</b>	<b>X</b>	<b>112 215 821</b>	<b>X</b>	<b>100.0</b>	<b>72.7</b>
0300	Tires and tubes .....	6	1 718	306	17.8	Z	X
0400	Household and lawn furniture .....	9	5 401	665	12.3	Z	X
0420	Office and business furniture .....	94	224 393	24 346	10.9	.2	8.0
0421	New office furniture (wooden and metal) .....	48	140 204	14 720	10.5	.1	X
0422	New store and restaurant furniture .....	34	74 183	7 229	9.7	.1	X
0423	New public furniture (theater seats, church pews, park benches, and school desks) .....	13	10 008	2 397	24.0	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	6	35 885	10 900	30.4	.1	X
0520	Linens, domestics, curtains, and draperies .....	9	17 412	3 306	19.0	Z	72.7
0521	Bedspreads, blankets, and bedding .....	6	8 467	479	5.7	Z	X
0522	Curtains and draperies .....	8	9 132	579	6.3	Z	X
0530	Flooring and floor coverings .....	8	8 152	812	10.0	Z	72.7
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	8	8 152	812	10.0	Z	X
0540	Other home furnishings .....	154	514 497	49 144	9.6	.1	2.2
0541	Metal flatware and kitchen utensils .....	34	229 505	7 308	3.2	.4	X
0542	Mirrors, lamps, and picture frames .....	113	279 780	41 373	14.8	.3	X
0543	Home furnishings, n.e.c. .....	7	5 212	463	8.9	Z	X
0620	Plywood and millwork .....	19	34 516	4 561	13.2	Z	19.3
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	10	8 263	1 919	23.2	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	9	26 253	2 642	10.1	Z	X
0800	Photographic equipment and supplies (excluding video) .....	14	22 184	2 572	11.6	Z	36.3
0815	Other photographic equipment and supplies .....	6	13 597	1 093	8.0	Z	X
0900	Office equipment .....	47	49 099	3 827	7.8	Z	20.5
0911	Typewriters and dedicated word processors .....	25	32 233	844	2.6	Z	X
0912	Calculators and accounting machines .....	28	31 905	619	1.9	Z	X
0913	Copying machines and equipment .....	9	3 949	233	5.9	Z	X
0915	Mailing, letter handling, and addressing machines .....	6	8 741	1 945	22.3	Z	X
0920	New computer equipment .....	114	114 868	11 536	10.0	.1	21.1
0921	Computers .....	79	91 609	5 613	6.1	Z	X
0922	Computer storage devices .....	14	38 717	213	.6	Z	X
0923	Computer printers .....	56	78 310	1 759	2.2	Z	X
0924	Other computer peripheral equipment .....	42	45 418	1 244	2.7	Z	X
0930	Used computer equipment .....	30	20 847	431	2.1	Z	X
0950	Computer software (packaged) .....	84	140 909	9 138	6.5	.1	X
0960	Restaurant and hotel equipment and supplies .....	2 769	8 273 285	7 345 169	88.8	60.1	X
0970	Store machines and equipment .....	2 140	4 469 289	3 626 379	81.1	29.7	57.1
0971	Vending machines .....	402	1 067 434	747 600	70.0	6.1	X
0972	Other store machines and equipment .....	1 836	3 754 296	2 878 779	76.7	23.6	X
1000	Medical, hospital, and surgical supplies .....	9	53 572	8 997	16.8	.1	X
1400	Electrical apparatus and equipment .....	7	7 273	108	1.5	Z	X
1500	Electrical appliances, household .....	21	89 526	5 241	5.9	Z	X
1600	Electronic parts and equipment, except communication .....	64	149 888	18 182	12.1	.1	X
1700	Hardware .....	7	6 404	964	15.1	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	45	146 894	10 320	7.0	.1	.3
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	42	140 882	4 923	3.5	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	42	140 882	4 923	3.5	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421440</b>	<b>Other commercial equipment whse—Con.</b>						
2000	Refrigeration equipment and supplies .....	393	1 208 590	222 298	18.4	1.8	4.9
2011	Commercial refrigerators (reach-in and walk-in) .....	304	945 741	58 012	6.1	.5	X
2012	Unit coolers for commercial refrigerators .....	35	74 468	1 029	1.4	Z	X
2013	Condensing units for commercial refrigerators .....	19	63 317	3 859	6.1	Z	X
2015	Other refrigeration equipment and supplies .....	298	1 013 851	159 397	15.7	1.3	X
2200	Farm machinery, equipment, and parts .....	6	1 718	462	26.9	Z	X
2230	Food-processing machinery, equipment, and parts .....	7	30 742	5 197	16.9	Z	33.4
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	7	30 742	5 197	16.9	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	14	19 146	3 366	17.6	Z	X
2340	Materials handling machinery, equipment, and parts .....	39	129 584	17 297	13.3	.1	60.6
2341	New conveying equipment .....	37	117 219	9 570	8.2	.1	X
2342	New hoists, cranes, and monorails .....	12	22 991	686	3.0	Z	X
2345	Used materials handling machinery, equipment, and parts .....	19	59 073	5 356	9.1	Z	X
2360	Other industrial machinery, equipment, and parts .....	9	13 399	2 656	19.8	Z	X
2450	Industrial containers and supplies .....	18	136 080	31 327	23.0	.3	40.9
2454	Other industrial containers and supplies .....	14	106 656	29 347	27.5	.2	X
2520	Custodial (janitors') equipment and supplies .....	166	594 543	41 446	7.0	.3	3.0
2521	Custodial equipment—power equipment .....	58	370 921	7 226	1.9	.1	X
2522	Custodial equipment—nonpower equipment .....	58	370 921	7 226	1.9	.1	X
2523	Custodial supplies .....	164	594 450	26 993	4.5	.2	X
2530	Laundry and dry-cleaning equipment and supplies .....	22	98 137	5 383	5.5	Z	X
2700	Sporting and recreational goods and supplies .....	11	7 905	2 232	28.2	Z	32.3
2713	Billiards, pool, bowling equipment, and accessories .....	6	3 631	778	21.4	Z	X
3150	Other durable goods .....	20	26 322	6 177	23.5	.1	62.0
3151	Coin-operated games .....	6	12 874	4 313	33.5	Z	X
3154	Other durable goods, n.e.c. ....	14	13 448	1 864	13.9	Z	X
3200	Printing and writing paper .....	22	39 003	4 258	10.9	Z	25.0
3213	Other printing and writing paper .....	6	18 296	1 671	9.1	Z	X
3300	Stationery, office supplies and greeting cards .....	91	193 935	38 386	19.8	.3	32.8
3311	Business forms .....	48	90 238	8 020	8.9	.1	X
3312	Stationery, photocopy paper, and typing paper .....	43	90 855	7 239	8.0	.1	X
3313	Inked ribbons, carbon paper, pens and pencils .....	61	80 091	1 270	1.6	Z	X
3314	Toner and cartridges .....	55	161 643	16 321	10.1	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ..	31	64 667	5 505	8.5	Z	X
3400	Industrial and personal services paper and plastics .....	114	350 514	49 098	14.0	.4	37.5
3411	Paperboard and boxboard boxes .....	28	75 472	3 913	5.2	Z	X
3412	Paper dishes, cups, and napkins .....	63	260 122	12 507	4.8	.1	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	77	143 614	17 355	12.1	.1	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	63	244 908	11 533	4.7	.1	X
3415	Other industrial and personal service paper .....	17	30 790	3 777	12.3	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	10	20 944	2 136	10.2	Z	6.3
3515	Other toiletries and druggists' sundries .....	7	4 344	1 773	40.8	Z	X
3600	Piece goods, knit and woven .....	6	6 272	446	7.1	Z	X
4100	Frozen foods (packaged) .....	8	200 336	92 614	46.2	.8	X
4200	Dairy products (excluding dried or canned) .....	6	234 112	16 860	7.2	.1	X
4400	Confectionery .....	7	12 510	2 223	17.8	Z	60.7
4411	Candy .....	7	12 510	758	6.1	Z	X
4414	Chips and popcorn .....	6	10 737	1 465	13.6	Z	X
4800	Coffee, tea, and spices .....	33	46 632	6 505	14.0	.1	64.4
4811	Coffee .....	17	15 537	2 776	17.9	Z	X
4812	Tea .....	11	10 480	487	4.6	Z	X
4813	Spices .....	18	37 912	3 242	8.6	Z	X
4830	Canned foods .....	11	23 656	1 586	6.7	Z	33.9
4831	Canned and bottled fruits, vegetables, and juices .....	8	21 786	769	3.5	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	14	7 708	705	9.1	Z	X
4850	Soft drinks and bottled water .....	6	15 828	1 015	6.4	Z	X
4860	Other grocery specialties .....	6	12 644	391	3.1	Z	X
5300	Plastics materials and basic shapes .....	9	15 644	1 013	6.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	72	253 910	15 541	6.1	.1	X
5800	Farm supplies .....	8	2 763	431	15.6	Z	X
6120	Art goods (including novelties and souvenirs) .....	10	18 206	1 984	10.9	Z	X
6150	Nondurable goods, n.e.c. ....	6	34 597	9 416	27.2	.1	X
9700	Service receipts and labor charges (including installed parts) .....	981	1 877 399	276 523	14.7	2.3	64.7
9701	Labor charges for repair work .....	809	1 582 619	140 452	8.9	1.2	X
9702	Parts installed in repair work .....	632	1 195 075	80 291	6.7	.7	X
9703	Other service receipts and labor charges—Specify .....	284	474 057	55 775	11.8	.5	X
9720	Receipts for service contracts .....	92	169 074	12 409	7.3	.1	X
9740	Receipts for installing equipment .....	386	902 500	58 037	6.4	.5	X
9810	Miscellaneous commodities .....	193	314 627	40 827	13.0	.3	X
9940	Rental and leasing receipts .....	300	473 268	27 254	5.8	.2	7.3
9943	Other office machine rental receipts .....	87	49 301	5 920	12.0	Z	X
9944	Other rental receipts .....	96	215 677	6 959	3.2	.1	X
9960	Custom software (designed to customer specifications) .....	11	12 812	308	2.4	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4214401</b>	<b>Restaurant &amp; hotel equipment &amp; supplies whse . . . . .</b>	<b>2 689</b>	<b>X</b>	<b>8 094 253</b>	<b>X</b>	<b>100.0</b>	<b>76.4</b>
0300	Tires and tubes . . . . .	6	1 718	306	17.8	Z	X
0420	Office and business furniture . . . . .	41	101 794	6 972	6.8	.1	X
0520	Linens, domestics, curtains, and draperies . . . . .	9	17 412	3 306	19.0	Z	X
0530	Flooring and floor coverings . . . . .	6	7 550	663	8.8	Z	X
0540	Other home furnishings . . . . .	141	491 297	47 991	9.8	.6	X
0900	Office equipment . . . . .	9	6 087	113	1.9	Z	X
0920	New computer equipment . . . . .	30	22 357	2 706	12.1	Z	X
0930	Used computer equipment . . . . .	15	3 355	243	7.2	Z	X
0950	Computer software (packaged) . . . . .	16	10 354	707	6.8	Z	X
0960	Restaurant and hotel equipment and supplies . . . . .	2 689	8 094 253	7 303 425	90.2	90.2	X
0970	Store machines and equipment . . . . .	171	347 721	39 484	11.4	.5	X
1500	Electrical appliances, household . . . . .	19	89 302	5 237	5.9	.1	X
1600	Electronic parts and equipment, except communication . . . . .	18	34 259	6 312	18.4	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	42	140 882	9 897	7.0	.1	X
2000	Refrigeration equipment and supplies . . . . .	320	1 023 742	176 177	17.2	2.2	X
2200	Farm machinery, equipment, and parts . . . . .	6	1 718	462	26.9	Z	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	9	8 186	933	11.4	Z	X
2520	Custodial (janitors') equipment and supplies . . . . .	164	594 450	41 445	7.0	.5	X
2530	Laundry and dry-cleaning equipment and supplies . . . . .	20	97 836	5 377	5.5	.1	X
3200	Printing and writing paper . . . . .	6	18 296	1 671	9.1	Z	X
3300	Stationery, office supplies and greeting cards . . . . .	32	78 839	18 892	24.0	.2	X
3400	Industrial and personal services paper and plastics . . . . .	78	289 277	40 777	14.1	.5	X
4100	Frozen foods (packaged) . . . . .	8	200 336	92 614	46.2	1.1	X
4200	Dairy products (excluding dried or canned) . . . . .	6	234 112	16 860	7.2	.2	X
4400	Confectionery . . . . .	6	10 737	2 150	20.0	Z	X
4800	Coffee, tea, and spices . . . . .	24	35 927	5 500	15.3	.1	X
4830	Canned foods . . . . .	11	23 656	1 586	6.7	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) . . . . .	8	3 292	374	11.4	Z	X
4850	Soft drinks and bottled water . . . . .	6	15 828	1 015	6.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	70	251 146	15 406	6.1	.2	X
5800	Farm supplies . . . . .	8	2 763	431	15.6	Z	X
9700	Service receipts and labor charges (including installed parts) . . . . .	404	771 241	112 892	14.6	1.4	X
9720	Receipts for service contracts . . . . .	9	11 159	388	3.5	Z	X
9740	Receipts for installing equipment . . . . .	198	558 547	30 908	5.5	.4	X
9810	Miscellaneous commodities . . . . .	50	79 813	9 209	11.5	.1	X
9940	Rental and leasing receipts . . . . .	117	208 290	14 375	6.9	.2	X
<b>4214402</b>	<b>Store machines &amp; equipment whse . . . . .</b>	<b>1 969</b>	<b>X</b>	<b>4 121 568</b>	<b>X</b>	<b>100.0</b>	<b>65.4</b>
0420	Office and business furniture . . . . .	53	122 599	17 374	14.2	.4	7.3
0421	New office furniture (wooden and metal) . . . . .	27	86 829	11 711	13.5	.3	X
0422	New store and restaurant furniture . . . . .	14	25 764	3 266	12.7	.1	X
0423	New public furniture (theater seats, church pews, park benches, and school desks) . . . . .	13	10 008	2 397	24.0	.1	X
0540	Other home furnishings . . . . .	13	23 200	1 153	5.0	Z	9.6
0542	Mirrors, lamps, and picture frames . . . . .	6	17 988	690	3.8	Z	X
0543	Home furnishings, n.e.c. . . . .	7	5 212	463	8.9	Z	X
0620	Plywood and millwork . . . . .	18	33 496	4 460	13.3	.1	14.9
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) . . . . .	9	7 243	1 818	25.1	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) . . . . .	9	26 253	2 642	10.1	.1	X
0800	Photographic equipment and supplies (excluding video) . . . . .	13	15 820	1 304	8.2	Z	20.6
0815	Other photographic equipment and supplies . . . . .	6	13 597	1 093	8.0	Z	X
0900	Office equipment . . . . .	38	43 012	3 714	8.6	.1	19.6
0911	Typewriters and dedicated word processors . . . . .	25	32 233	844	2.6	Z	X
0912	Calculators and accounting machines . . . . .	28	31 905	619	1.9	Z	X
0913	Copying machines and equipment . . . . .	9	3 949	233	5.9	Z	X
0915	Mailing, letter handling, and addressing machines . . . . .	6	8 741	1 945	22.3	Z	X
0920	New computer equipment . . . . .	84	92 511	8 830	9.5	.2	23.1
0921	Computers . . . . .	79	91 609	5 613	6.1	.1	X
0922	Computer storage devices . . . . .	14	38 717	213	.6	Z	X
0923	Computer printers . . . . .	56	78 310	1 759	2.2	Z	X
0924	Other computer peripheral equipment . . . . .	42	45 418	1 244	2.7	Z	X
0930	Used computer equipment . . . . .	15	17 492	188	1.1	Z	X
0950	Computer software (packaged) . . . . .	68	130 555	8 431	6.5	.2	X
0960	Restaurant and hotel equipment and supplies . . . . .	80	179 032	41 744	23.3	1.0	X
0970	Store machines and equipment . . . . .	1 969	4 121 568	3 586 895	87.0	87.0	50.6
0971	Vending machines . . . . .	364	955 217	745 139	78.0	18.1	X
0972	Other store machines and equipment . . . . .	1 669	3 408 570	2 841 756	83.4	68.9	X
1000	Medical, hospital, and surgical supplies . . . . .	7	12 483	369	3.0	Z	X
1400	Electrical apparatus and equipment . . . . .	7	7 273	108	1.5	Z	X
1600	Electronic parts and equipment, except communication . . . . .	46	115 629	11 870	10.3	.3	X
2000	Refrigeration equipment and supplies . . . . .	73	184 848	46 121	25.0	1.1	7.1
2011	Commercial refrigerators (reach-in and walk-in) . . . . .	73	184 848	23 374	12.6	.6	X
2012	Unit coolers for commercial refrigerators . . . . .	35	74 468	1 029	1.4	Z	X
2013	Condensing units for commercial refrigerators . . . . .	19	63 317	3 859	6.1	.1	X
2015	Other refrigeration equipment and supplies . . . . .	35	105 191	17 859	17.0	.4	X
2340	Materials handling machinery, equipment, and parts . . . . .	39	129 584	17 297	13.3	.4	54.5
2341	New conveying equipment . . . . .	37	117 219	9 570	8.2	.2	X
2342	New hoists, cranes, and monorails . . . . .	12	22 991	686	3.0	Z	X
2345	Used materials handling machinery, equipment, and parts . . . . .	19	59 073	5 356	9.1	.1	X
2450	Industrial containers and supplies . . . . .	14	106 656	29 347	27.5	.7	48.8
2454	Other industrial containers and supplies . . . . .	14	106 656	29 347	27.5	.7	X
2700	Sporting and recreational goods and supplies . . . . .	6	3 631	778	21.4	Z	46.4
2713	Billiards, pool, bowling equipment, and accessories . . . . .	6	3 631	778	21.4	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4214402</b>	<b>Store machines &amp; equipment whsle—Con.</b>						
3150	Other durable goods .....	20	26 322	6 177	23.5	.2	55.8
3151	Coin-operated games .....	6	12 874	4 313	33.5	.1	X
3154	Other durable goods, n.e.c .....	14	13 448	1 864	13.9	Z	X
3200	Printing and writing paper .....	16	20 707	2 587	12.5	.1	X
3300	Stationery, office supplies and greeting cards .....	59	115 096	19 494	16.9	.5	33.2
3311	Business forms .....	19	14 117	22	.2	Z	X
3312	Stationery, photocopy paper, and typing paper .....	19	14 117	572	4.1	Z	X
3313	Inked ribbons, carbon paper, pens and pencils .....	40	22 985	549	2.4	Z	X
3314	Toner and cartridges .....	38	106 233	15 698	14.8	.4	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	19	14 117	2 653	18.8	.1	X
3400	Industrial and personal services paper and plastics .....	36	61 237	8 321	13.6	.2	3.5
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	36	61 237	8 321	13.6	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	7	4 344	1 773	40.8	Z	33.1
3515	Other toiletries and druggists' sundries .....	7	4 344	1 773	40.8	Z	X
4800	Coffee, tea, and spices .....	9	10 705	1 005	9.4	Z	65.4
4813	Spices .....	9	10 705	1 005	9.4	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	6	4 416	331	7.5	Z	X
5300	Plastics materials and basic shapes .....	7	12 875	932	7.2	Z	X
6120	Art goods (including novelties and souvenirs) .....	10	18 206	1 984	10.9	Z	X
9700	Service receipts and labor charges (including installed parts) .....	577	1 106 158	163 631	14.8	4.0	55.9
9701	Labor charges for repair work .....	448	859 602	83 541	9.7	2.0	X
9702	Parts installed in repair work .....	339	609 872	36 064	5.9	.9	X
9703	Other service receipts and labor charges—Specify .....	206	341 552	44 023	12.9	1.1	X
9720	Receipts for service contracts .....	83	157 915	12 021	7.6	.3	X
9740	Receipts for installing equipment .....	188	343 953	27 129	7.9	.7	X
9810	Miscellaneous commodities .....	143	234 814	31 618	13.5	.8	X
9940	Rental and leasing receipts .....	183	264 978	12 879	4.9	.3	12.6
9943	Other office machine rental receipts .....	87	49 301	5 920	12.0	.1	X
9944	Other rental receipts .....	96	215 677	6 959	3.2	.2	X
9960	Custom software (designed to customer specifications) .....	11	12 812	308	2.4	Z	X
<b>42145</b>	<b>Medical, dental, &amp; hospital equipment &amp; supplies whsle .....</b>	<b>7 850</b>	<b>X</b>	<b>35 599 345</b>	<b>X</b>	<b>100.0</b>	<b>72.5</b>
0420	Office and business furniture .....	63	251 148	12 969	5.2	Z	X
0800	Photographic equipment and supplies (excluding video) .....	22	64 486	9 875	15.3	Z	34.2
0813	Photographic film .....	22	64 486	9 875	15.3	Z	X
0900	Office equipment .....	30	89 657	2 130	2.4	Z	X
0920	New computer equipment .....	57	131 194	7 270	5.5	Z	1.9
0921	Computers .....	56	130 579	7 240	5.5	Z	X
0950	Computer software (packaged) .....	47	774 357	23 284	3.0	.1	X
1000	Medical, hospital, and surgical supplies .....	6 901	32 473 727	30 366 408	93.5	85.3	65.9
1011	Surgical and medical instruments and equipment .....	4 256	22 331 576	11 604 492	52.0	32.6	X
1012	Orthopedic, and prosthetic appliances and supplies .....	1 264	4 460 237	1 258 629	28.2	3.5	X
1013	Other surgical, medical, and hospital supplies .....	4 149	22 265 612	17 503 287	78.6	49.2	X
1020	Dental supplies .....	1 263	4 756 708	3 704 749	77.9	10.4	64.0
1021	Equipment (chairs, x-rays, cabinets, etc.) .....	694	3 196 997	897 956	28.1	2.5	X
1022	Instruments and other supplies .....	1 111	4 453 672	2 806 788	63.0	7.9	X
1030	Optical and ophthalmic goods .....	108	247 250	31 185	12.6	.1	69.0
1031	Ophthalmic goods .....	65	156 166	16 853	10.8	Z	X
1033	Optometric equipment and supplies .....	46	89 586	9 324	10.4	Z	X
1034	Optical goods, n.e.c. (excluding cameras) .....	17	41 611	4 610	11.1	Z	X
1040	Religious and school supplies .....	23	100 337	2 767	2.8	Z	72.3
1042	School supplies .....	23	100 337	2 558	2.5	Z	X
1050	Other professional equipment and supplies .....	384	2 924 246	344 163	11.8	1.0	71.0
1054	Laboratory equipment .....	132	1 435 455	124 593	8.7	.4	X
1055	Scientific instruments .....	60	1 334 296	129 788	9.7	.4	X
1056	Veterinarians' equipment and supplies .....	209	1 206 787	66 578	5.5	.2	X
1057	Professional equipment and supplies, n.e.c. .....	83	153 625	22 976	15.0	.1	X
1400	Electrical apparatus and equipment .....	28	16 704	3 654	21.9	Z	24.7
1419	Industrial controls .....	13	12 460	2 872	23.1	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	13	4 111	762	18.5	Z	X
1600	Electronic parts and equipment, except communication .....	37	55 064	5 930	10.8	Z	X
1700	Hardware .....	23	56 288	7 434	13.2	Z	.9
1711	Hand tools (including power driven) .....	11	16 919	6 321	37.4	Z	X
1712	Bolts, nuts, rivets, and fasteners .....	11	38 058	591	1.6	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	6	8 830	775	8.8	Z	15.2
1815	Boilers, radiators, and convectors .....	6	8 830	775	8.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	20	53 293	8 578	16.1	Z	21.4
2321	New pumps, compressors (air or gas), and equipment .....	11	18 976	118	.6	Z	X
2327	All other new general-purpose industrial machinery and equipment .....	20	53 293	8 460	15.9	Z	X
2330	Metalworking machinery, equipment, and parts .....	9	29 749	2 077	7.0	Z	X
2340	Materials handling machinery, equipment, and parts .....	8	67 900	4 646	6.8	Z	5.2
2341	New conveying equipment .....	8	67 900	3 728	5.5	Z	X
2342	New hoists, cranes, and monorails .....	8	67 900	918	1.4	Z	X
2440	Welding supplies (excluding gases) .....	9	37 776	1 048	2.8	Z	X
2450	Industrial containers and supplies .....	11	35 055	2 771	7.9	Z	55.8
2451	New and reconditioned drums and barrels .....	7	33 683	965	2.9	Z	X
2454	Other industrial containers and supplies .....	10	34 437	1 324	3.8	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42145</b>	<b>Medical, dental, &amp; hospital equipment &amp; supplies whsle—Con.</b>						
2460	Other industrial supplies .....	22	40 998	6 459	15.8	Z	55.4
2463	Nylon, polyester, and synthetic rubber .....	11	37 035	2 139	5.8	Z	X
2465	Strapping and tape .....	6	38 068	780	2.0	Z	X
2466	Industrial supplies, n.e.c. ....	17	2 861	292	10.2	Z	X
2520	Custodial (janitors') equipment and supplies .....	8	13 578	1 887	13.9	Z	48.7
2523	Custodial supplies .....	8	13 578	1 887	13.9	Z	X
2800	Toys and hobby goods and supplies .....	8	5 300	479	9.0	Z	X
3300	Stationery, office supplies and greeting cards .....	48	122 537	1 532	1.3	Z	X
3400	Industrial and personal services paper and plastics .....	16	40 625	3 140	7.7	Z	10.0
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	7	36 696	3 002	8.2	Z	X
3415	Other industrial and personal service paper .....	9	3 929	138	3.5	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	278	1 517 458	213 824	14.1	.6	14.2
3511	Prescription drugs .....	147	1 095 723	122 127	11.1	.3	X
3512	Nonprescription pharmaceuticals .....	166	895 106	53 913	6.0	.2	X
3513	Cosmetics .....	14	200 747	7 531	3.8	Z	X
3515	Other toiletries and druggists' sundries .....	55	263 732	15 916	6.0	Z	X
3600	Piece goods, knit and woven .....	25	458 413	21 754	4.7	.1	X
3800	Men's and boys' wear .....	11	22 302	10 793	48.4	Z	64.8
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	11	22 302	10 793	48.4	Z	X
4000	Footwear .....	6	5 608	360	6.4	Z	69.2
4011	All athletic footwear .....	6	5 608	144	2.6	Z	X
4014	Other men's and boy's footwear .....	6	5 608	216	3.9	Z	X
4860	Other grocery specialties .....	17	380 751	59 921	15.7	.2	13.1
4868	Grocery specialties, n.e.c. ....	17	380 751	59 921	15.7	.2	X
5300	Plastics materials and basic shapes .....	14	29 203	1 278	4.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	137	397 090	31 866	8.0	.1	2.7
5344	Other chemicals and allied products .....	134	393 376	30 922	7.9	.1	X
6000	Paint, paint supplies, and wallpaper .....	8	10 489	156	1.5	Z	X
9700	Service receipts and labor charges (including installed parts) .....	976	4 773 635	473 748	9.9	1.3	67.8
9701	Labor charges for repair work .....	849	4 053 831	236 637	5.8	.7	X
9702	Parts installed in repair work .....	663	3 416 832	149 365	4.4	.4	X
9703	Other service receipts and labor charges—Specify .....	284	1 677 995	87 742	5.2	.2	X
9720	Receipts for service contracts .....	152	714 458	78 623	11.0	.2	X
9740	Receipts for installing equipment .....	95	183 170	6 562	3.6	Z	X
9810	Miscellaneous commodities .....	144	582 006	47 631	8.2	.1	X
9940	Rental and leasing receipts .....	166	523 933	68 328	13.0	.2	X
<b>421450</b>	<b>Medical, dental, &amp; hospital equipment &amp; supplies whsle .....</b>	<b>7 850</b>	<b>X</b>	<b>35 599 345</b>	<b>X</b>	<b>100.0</b>	<b>72.5</b>
0420	Office and business furniture .....	63	251 148	12 969	5.2	Z	X
0800	Photographic equipment and supplies (excluding video) .....	22	64 486	9 875	15.3	Z	34.2
0813	Photographic film .....	22	64 486	9 875	15.3	Z	X
0900	Office equipment .....	30	89 657	2 130	2.4	Z	X
0920	New computer equipment .....	57	131 194	7 270	5.5	Z	1.9
0921	Computers .....	56	130 579	7 240	5.5	Z	X
0950	Computer software (packaged) .....	47	774 357	23 284	3.0	.1	X
1000	Medical, hospital, and surgical supplies .....	6 901	32 473 727	30 366 408	93.5	85.3	65.9
1011	Surgical and medical instruments and equipment .....	4 256	22 331 576	11 604 492	52.0	32.6	X
1012	Orthopedic, and prosthetic appliances and supplies .....	1 264	4 460 237	1 258 629	28.2	3.5	X
1013	Other surgical, medical, and hospital supplies .....	4 149	22 265 612	17 503 287	78.6	49.2	X
1020	Dental supplies .....	1 263	4 756 708	3 704 749	77.9	10.4	64.0
1021	Equipment (chairs, x-rays, cabinets, etc.) .....	694	3 196 997	897 956	28.1	2.5	X
1022	Instruments and other supplies .....	1 111	4 453 672	2 806 788	63.0	7.9	X
1030	Optical and ophthalmic goods .....	108	247 250	31 185	12.6	.1	69.0
1031	Ophthalmic goods .....	65	156 166	16 853	10.8	Z	X
1033	Optometric equipment and supplies .....	46	89 586	9 324	10.4	Z	X
1034	Optical goods, n.e.c. (excluding cameras) .....	17	41 611	4 610	11.1	Z	X
1040	Religious and school supplies .....	23	100 337	2 767	2.8	Z	72.3
1042	School supplies .....	23	100 337	2 558	2.5	Z	X
1050	Other professional equipment and supplies .....	384	2 924 246	344 163	11.8	1.0	71.0
1054	Laboratory equipment .....	132	1 435 455	124 593	8.7	.4	X
1055	Scientific instruments .....	60	1 334 296	129 788	9.7	.4	X
1056	Veterinarians' equipment and supplies .....	209	1 206 787	66 578	5.5	.2	X
1057	Professional equipment and supplies, n.e.c. ....	83	153 625	22 976	15.0	.1	X
1400	Electrical apparatus and equipment .....	28	16 704	3 654	21.9	Z	24.7
1419	Industrial controls .....	13	12 460	2 872	23.1	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	13	4 111	762	18.5	Z	X
1600	Electronic parts and equipment, except communication .....	37	55 064	5 930	10.8	Z	X
1700	Hardware .....	23	56 288	7 434	13.2	Z	.9
1711	Hand tools (including power driven) .....	11	16 919	6 321	37.4	Z	X
1712	Bolts, nuts, rivets, and fasteners .....	11	38 058	591	1.6	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	6	8 830	775	8.8	Z	15.2
1815	Boilers, radiators, and convectors .....	6	8 830	775	8.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	20	53 293	8 578	16.1	Z	21.4
2321	New pumps, compressors (air or gas), and equipment .....	11	18 976	118	.6	Z	X
2327	All other new general-purpose industrial machinery and equipment .....	20	53 293	8 460	15.9	Z	X
2330	Metalworking machinery, equipment, and parts .....	9	29 749	2 077	7.0	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421450</b>	<b>Medical, dental, &amp; hospital equipment &amp; supplies whsle—Con.</b>						
2340	Materials handling machinery, equipment, and parts .....	8	67 900	4 646	6.8	Z	5.2
2341	New conveying equipment .....	8	67 900	3 728	5.5	Z	X
2342	New hoists, cranes, and monorails .....	8	67 900	918	1.4	Z	X
2440	Welding supplies (excluding gases) .....	9	37 776	1 048	2.8	Z	X
2450	Industrial containers and supplies .....	11	35 055	2 771	7.9	Z	55.8
2451	New and reconditioned drums and barrels .....	7	33 683	965	2.9	Z	X
2454	Other industrial containers and supplies .....	10	34 437	1 324	3.8	Z	X
2460	Other industrial supplies .....	22	40 998	6 459	15.8	Z	55.4
2463	Nylon, polyester, and synthetic rubber .....	11	37 035	2 139	5.8	Z	X
2465	Strapping and tape .....	6	38 068	780	2.0	Z	X
2466	Industrial supplies, n.e.c. ....	17	2 861	292	10.2	Z	X
2520	Custodial (janitors') equipment and supplies .....	8	13 578	1 887	13.9	Z	48.7
2523	Custodial supplies .....	8	13 578	1 887	13.9	Z	X
2800	Toys and hobby goods and supplies .....	8	5 300	479	9.0	Z	X
3300	Stationery, office supplies and greeting cards .....	48	122 537	1 532	1.3	Z	X
3400	Industrial and personal services paper and plastics .....	16	40 625	3 140	7.7	Z	10.0
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	7	36 696	3 002	8.2	Z	X
3415	Other industrial and personal service paper .....	9	3 929	138	3.5	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	278	1 517 458	213 824	14.1	.6	14.2
3511	Prescription drugs .....	147	1 095 723	122 127	11.1	.3	X
3512	Nonprescription pharmaceuticals .....	166	895 106	53 913	6.0	.2	X
3513	Cosmetics .....	14	200 747	7 531	3.8	.2	X
3515	Other toiletries and druggists' sundries .....	55	263 732	15 916	6.0	Z	X
3600	Piece goods, knit and woven .....	25	458 413	21 754	4.7	.1	X
3800	Men's and boys' wear .....	11	22 302	10 793	48.4	Z	64.8
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	11	22 302	10 793	48.4	Z	X
4000	Footwear .....	6	5 608	360	6.4	Z	69.2
4011	All athletic footwear .....	6	5 608	144	2.6	Z	X
4014	Other men's and boy's footwear .....	6	5 608	216	3.9	Z	X
4860	Other grocery specialties .....	17	380 751	59 921	15.7	.2	13.1
4868	Grocery specialties, n.e.c. ....	17	380 751	59 921	15.7	.2	X
5300	Plastics materials and basic shapes .....	14	29 203	1 278	4.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	137	397 090	31 866	8.0	.1	2.7
5344	Other chemicals and allied products .....	134	393 376	30 922	7.9	.1	X
6000	Paint, paint supplies, and wallpaper .....	8	10 489	156	1.5	Z	X
9700	Service receipts and labor charges (including installed parts) .....	976	4 773 635	473 748	9.9	1.3	67.8
9701	Labor charges for repair work .....	849	4 053 831	236 637	5.8	.7	X
9702	Parts installed in repair work .....	663	3 416 832	149 365	4.4	.4	X
9703	Other service receipts and labor charges—Specify .....	284	1 677 995	87 742	5.2	.2	X
9720	Receipts for service contracts .....	152	714 458	78 623	11.0	.2	X
9740	Receipts for installing equipment .....	95	183 170	6 562	3.6	.2	X
9810	Miscellaneous commodities .....	144	582 006	47 631	8.2	.1	X
9940	Rental and leasing receipts .....	166	523 933	68 328	13.0	.2	X
<b>4214501</b>	<b>Surgical, medical, &amp; hospital supplies whsle .....</b>	<b>6 859</b>	<b>X</b>	<b>31 745 475</b>	<b>X</b>	<b>100.0</b>	<b>71.3</b>
0420	Office and business furniture .....	62	250 533	12 801	5.1	Z	X
0800	Photographic equipment and supplies (excluding video) .....	22	64 486	9 875	15.3	Z	33.6
0813	Photographic film .....	22	64 486	9 875	15.3	Z	X
0900	Office equipment .....	27	85 416	1 336	1.6	Z	X
0920	New computer equipment .....	56	130 579	7 240	5.5	Z	1.9
0921	Computers .....	56	130 579	7 240	5.5	Z	X
0950	Computer software (packaged) .....	40	184 954	11 253	6.1	Z	X
1000	Medical, hospital, and surgical supplies .....	6 859	31 745 475	30 173 765	95.0	95.0	64.7
1011	Surgical and medical instruments and equipment .....	4 236	21 647 033	11 421 266	52.8	36.0	X
1012	Orthopedic, and prosthetic appliances and supplies .....	1 264	4 460 237	1 258 629	28.2	4.0	X
1013	Other surgical, medical, and hospital supplies .....	4 125	22 221 903	17 493 870	78.7	55.1	X
1020	Dental supplies .....	272	902 838	183 448	20.3	.6	54.4
1021	Equipment (chairs, x-rays, cabinets, etc.) .....	116	269 209	16 271	6.0	.1	X
1022	Instruments and other supplies .....	215	793 143	167 174	21.1	.5	X
1030	Optical and ophthalmic goods .....	107	238 906	30 520	12.8	.1	67.8
1031	Ophthalmic goods .....	65	156 166	16 853	10.8	.1	X
1033	Optometric equipment and supplies .....	45	81 242	8 659	10.7	Z	X
1034	Optical goods, n.e.c. (excluding cameras) .....	17	41 611	4 610	11.1	Z	X
1040	Religious and school supplies .....	21	99 892	2 700	2.7	Z	71.1
1042	School supplies .....	21	99 892	2 491	2.5	Z	X
1050	Other professional equipment and supplies .....	360	2 306 071	313 973	13.6	1.0	70.1
1054	Laboratory equipment .....	128	1 432 523	124 291	8.7	.4	X
1055	Scientific instruments .....	58	1 331 253	127 604	9.6	.4	X
1056	Veterinarians' equipment and supplies .....	195	594 859	39 942	6.7	.1	X
1057	Professional equipment and supplies, n.e.c. ....	79	151 446	22 123	14.6	.1	X
1400	Electrical apparatus and equipment .....	26	16 571	3 634	21.9	Z	24.4
1419	Industrial controls .....	13	12 460	2 872	23.1	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	13	4 111	762	18.5	Z	X
1600	Electronic parts and equipment, except communication .....	35	53 964	5 867	10.9	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4214501</b>	<b>Surgical, medical, &amp; hospital supplies whsle—Con.</b>						
1700	Hardware	22	54 977	6 912	12.6	Z	1.0
1711	Hand tools (including power driven)	11	16 919	6 321	37.4	Z	X
1712	Bolts, nuts, rivets, and fasteners	11	38 058	591	1.6	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	6	8 830	775	8.8	Z	14.9
1815	Boilers, radiators, and convectors	6	8 830	775	8.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts	19	52 675	8 479	16.1	Z	20.3
2321	New pumps, compressors (air or gas), and equipment	10	18 358	87	.5	Z	X
2327	All other new general-purpose industrial machinery and equipment	19	52 675	8 392	15.9	Z	X
2330	Metalworking machinery, equipment, and parts	9	29 749	2 077	7.0	Z	X
2340	Materials handling machinery, equipment, and parts	8	67 900	4 646	6.8	Z	5.1
2341	New conveying equipment	8	67 900	3 728	5.5	Z	X
2342	New hoists, cranes, and monorails	8	67 900	918	1.4	Z	X
2440	Welding supplies (excluding gases)	9	37 776	1 048	2.8	Z	X
2450	Industrial containers and supplies	10	34 437	2 753	8.0	Z	55.9
2451	New and reconditioned drums and barrels	7	33 683	965	2.9	Z	X
2454	Other industrial containers and supplies	10	34 437	1 324	3.8	Z	X
2460	Other industrial supplies	22	40 998	6 459	15.8	Z	54.4
2463	Nylon, polyester, and synthetic rubber	11	37 035	2 139	5.8	Z	X
2465	Strapping and tape	6	38 068	780	2.0	Z	X
2466	Industrial supplies, n.e.c.	17	2 861	292	10.2	Z	X
2520	Custodial (janitors') equipment and supplies	8	13 578	1 887	13.9	Z	47.9
2523	Custodial supplies	8	13 578	1 887	13.9	Z	X
2800	Toys and hobby goods and supplies	8	5 300	479	9.0	Z	X
3300	Stationery, office supplies and greeting cards	46	121 579	1 247	1.0	Z	X
3400	Industrial and personal services paper and plastics	16	40 625	3 140	7.7	Z	9.8
3413	Industrial paper (wrapping, bags, cartons, etc.)	7	36 696	3 002	8.2	Z	X
3415	Other industrial and personal service paper	9	3 929	138	3.5	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	273	1 465 267	199 488	13.6	.6	14.6
3511	Prescription drugs	147	1 095 723	122 127	11.1	.4	X
3512	Nonprescription pharmaceuticals	166	895 106	53 913	6.0	.2	X
3513	Cosmetics	14	200 747	7 531	3.8	Z	X
3515	Other toiletries and druggists' sundries	55	263 732	15 916	6.0	.1	X
3600	Piece goods, knit and woven	25	458 413	21 754	4.7	.1	X
3800	Men's and boys' wear	11	22 302	10 793	48.4	Z	63.7
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	11	22 302	10 793	48.4	Z	X
4000	Footwear	6	5 608	360	6.4	Z	68.1
4011	All athletic footwear	6	5 608	144	2.6	Z	X
4014	Other men's and boy's footwear	6	5 608	216	3.9	Z	X
4860	Other grocery specialties	17	380 751	59 921	15.7	.2	12.9
4868	Grocery specialties, n.e.c.	17	380 751	59 921	15.7	.2	X
5300	Plastics materials and basic shapes	14	29 203	1 278	4.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	134	393 376	30 922	7.9	.1	2.5
5344	Other chemicals and allied products	134	393 376	30 922	7.9	.1	X
6000	Paint, paint supplies, and wallpaper	8	10 489	156	1.5	Z	X
9700	Service receipts and labor charges (including installed parts)	790	3 589 619	402 741	11.2	1.3	65.0
9701	Labor charges for repair work	673	2 930 710	206 475	7.0	.7	X
9702	Parts installed in repair work	522	2 442 806	123 231	5.0	.4	X
9703	Other service receipts and labor charges—Specify	176	845 960	73 033	8.6	.2	X
9720	Receipts for service contracts	151	713 946	78 622	11.0	.2	X
9740	Receipts for installing equipment	95	183 170	6 562	3.6	Z	X
9810	Miscellaneous commodities	136	571 727	46 166	8.1	.1	X
9940	Rental and leasing receipts	164	521 161	68 301	13.1	.2	X
<b>4214502</b>	<b>Dental equipment &amp; supplies whsle</b>	<b>991</b>	<b>X</b>	<b>3 853 870</b>	<b>X</b>	<b>100.0</b>	<b>82.4</b>
0950	Computer software (packaged)	7	589 403	12 031	2.0	.3	X
1000	Medical, hospital, and surgical supplies	42	728 252	192 643	26.5	5.0	80.5
1011	Surgical and medical instruments and equipment	20	684 543	183 226	26.8	4.8	X
1013	Other surgical, medical, and hospital supplies	24	43 709	9 417	21.5	.2	X
1020	Dental supplies	991	3 853 870	3 521 301	91.4	91.4	74.9
1021	Equipment (chairs, x-rays, cabinets, etc.)	577	2 927 788	881 685	30.1	22.9	X
1022	Instruments and other supplies	895	3 660 529	2 639 614	72.1	68.5	X
1050	Other professional equipment and supplies	24	618 175	30 190	4.9	.8	80.0
1056	Veterinarians' equipment and supplies	14	611 928	26 636	4.4	.7	X
9700	Service receipts and labor charges (including installed parts)	186	1 184 016	71 007	6.0	1.8	82.2
9701	Labor charges for repair work	176	1 123 121	30 162	2.7	.8	X
9702	Parts installed in repair work	141	974 026	26 134	2.7	.7	X
9703	Other service receipts and labor charges—Specify	108	832 035	14 709	1.8	.4	X
9810	Miscellaneous commodities	8	10 279	1 465	14.3	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42146</b>	<b>Ophthalmic goods whse</b> .....	<b>1 551</b>	<b>X</b>	<b>5 713 821</b>	<b>X</b>	<b>100.0</b>	<b>73.7</b>
0800	Photographic equipment and supplies (excluding video) .....	11	83 875	9 008	10.7	.2	X
1000	Medical, hospital, and surgical supplies .....	21	96 004	13 009	13.6	.2	73.7
1011	Surgical and medical instruments and equipment .....	11	58 373	4 281	7.3	.1	X
1013	Other surgical, medical, and hospital supplies .....	12	47 561	8 728	18.4	.2	X
1030	Optical and ophthalmic goods .....	1 551	5 713 821	5 539 641	97.0	97.0	68.6
1031	Ophthalmic goods .....	738	3 262 767	2 284 492	70.0	40.0	X
1032	Prescription grinding .....	512	1 230 227	939 492	76.4	16.4	X
1033	Optometric equipment and supplies .....	229	694 736	398 913	57.4	7.0	X
1034	Optical goods, n.e.c. (excluding cameras) .....	640	2 722 302	1 916 744	70.4	33.5	X
1050	Other professional equipment and supplies .....	17	58 282	24 169	41.5	.4	37.6
1054	Laboratory equipment .....	8	31 533	10 732	34.0	.2	X
1055	Scientific instruments .....	6	26 577	13 428	50.5	.2	X
2800	Toys and hobby goods and supplies .....	12	15 330	1 385	9.0	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	9	39 342	5 491	14.0	.1	X
3300	Stationery, office supplies and greeting cards .....	9	21 801	2 666	12.2	Z	.8
3311	Business forms .....	9	21 801	2 224	10.2	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	9	21 801	442	2.0	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	12	7 022	975	13.9	Z	X
3800	Men's and boys' wear .....	7	20 834	2 572	12.3	Z	34.0
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	7	20 834	2 572	12.3	Z	X
3900	Women's and children's wear .....	7	32 368	7 804	24.1	.1	51.4
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) .....	6	31 653	7 621	24.1	.1	X
6150	Nondurable goods, n.e.c. .....	7	30 812	9 261	30.1	.2	X
9700	Service receipts and labor charges (including installed parts) .....	70	560 975	29 781	5.3	.5	70.7
9701	Labor charges for repair work .....	54	270 453	12 131	4.5	.2	X
9702	Parts installed in repair work .....	32	234 778	3 175	1.4	.1	X
9703	Other service receipts and labor charges—Specify .....	16	290 522	14 475	5.0	.3	X
9810	Miscellaneous commodities .....	16	231 252	50 623	21.9	.9	X
<b>42146</b>	<b>Ophthalmic goods whse</b> .....	<b>1 551</b>	<b>X</b>	<b>5 713 821</b>	<b>X</b>	<b>100.0</b>	<b>73.7</b>
0800	Photographic equipment and supplies (excluding video) .....	11	83 875	9 008	10.7	.2	X
1000	Medical, hospital, and surgical supplies .....	21	96 004	13 009	13.6	.2	73.7
1011	Surgical and medical instruments and equipment .....	11	58 373	4 281	7.3	.1	X
1013	Other surgical, medical, and hospital supplies .....	12	47 561	8 728	18.4	.2	X
1030	Optical and ophthalmic goods .....	1 551	5 713 821	5 539 641	97.0	97.0	68.6
1031	Ophthalmic goods .....	738	3 262 767	2 284 492	70.0	40.0	X
1032	Prescription grinding .....	512	1 230 227	939 492	76.4	16.4	X
1033	Optometric equipment and supplies .....	229	694 736	398 913	57.4	7.0	X
1034	Optical goods, n.e.c. (excluding cameras) .....	640	2 722 302	1 916 744	70.4	33.5	X
1050	Other professional equipment and supplies .....	17	58 282	24 169	41.5	.4	37.6
1054	Laboratory equipment .....	8	31 533	10 732	34.0	.2	X
1055	Scientific instruments .....	6	26 577	13 428	50.5	.2	X
2800	Toys and hobby goods and supplies .....	12	15 330	1 385	9.0	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	9	39 342	5 491	14.0	.1	X
3300	Stationery, office supplies and greeting cards .....	9	21 801	2 666	12.2	Z	.8
3311	Business forms .....	9	21 801	2 224	10.2	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	9	21 801	442	2.0	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	12	7 022	975	13.9	Z	X
3800	Men's and boys' wear .....	7	20 834	2 572	12.3	Z	34.0
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	7	20 834	2 572	12.3	Z	X
3900	Women's and children's wear .....	7	32 368	7 804	24.1	.1	51.4
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) .....	6	31 653	7 621	24.1	.1	X
6150	Nondurable goods, n.e.c. .....	7	30 812	9 261	30.1	.2	X
9700	Service receipts and labor charges (including installed parts) .....	70	560 975	29 781	5.3	.5	70.7
9701	Labor charges for repair work .....	54	270 453	12 131	4.5	.2	X
9702	Parts installed in repair work .....	32	234 778	3 175	1.4	.1	X
9703	Other service receipts and labor charges—Specify .....	16	290 522	14 475	5.0	.3	X
9810	Miscellaneous commodities .....	16	231 252	50 623	21.9	.9	X
<b>42149</b>	<b>Other professional equipment &amp; supplies whse</b> .....	<b>2 350</b>	<b>X</b>	<b>8 745 477</b>	<b>X</b>	<b>100.0</b>	<b>78.3</b>
0420	Office and business furniture .....	113	228 343	27 210	11.9	.3	7.3
0423	New public furniture (theater seats, church pews, park benches, and school desks) .....	19	59 879	9 034	15.1	.1	X
0800	Photographic equipment and supplies (excluding video) .....	32	74 961	14 884	19.9	.2	X
0900	Office equipment .....	50	129 703	6 881	5.3	.1	6.2
0913	Copying machines and equipment .....	40	79 838	5 777	7.2	.1	X
0920	New computer equipment .....	61	159 368	15 115	9.5	.2	.9
0921	Computers .....	6	24 867	4 992	20.1	.1	X
0923	Computer printers .....	6	24 867	1 000	4.0	Z	X
0924	Other computer peripheral equipment .....	55	134 501	9 123	6.8	.1	X
0950	Computer software (packaged) .....	74	218 720	15 039	6.9	.2	X
1000	Medical, hospital, and surgical supplies .....	132	400 767	71 261	17.8	.8	69.3
1011	Surgical and medical instruments and equipment .....	90	199 456	40 238	20.2	.5	X
1012	Orthopedic, and prosthetic appliances and supplies .....	11	10 139	1 595	15.7	Z	X
1013	Other surgical, medical, and hospital supplies .....	60	242 842	29 426	12.1	.3	X
1020	Dental supplies .....	26	68 238	9 190	13.5	.1	78.3
1022	Instruments and other supplies .....	24	65 010	8 887	13.7	.1	X

See footnotes at end of table.



**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42149</b>	<b>Other professional equipment &amp; supplies whsle—Con.</b>						
1030	Optical and ophthalmic goods .....	52	116 685	11 896	10.2	.1	75.0
1031	Ophthalmic goods .....	11	44 606	2 795	6.3	Z	X
1033	Optometric equipment and supplies .....	12	9 268	1 202	13.0	Z	X
1034	Optical goods, n.e.c. (excluding cameras) .....	32	66 703	7 853	11.8	.1	X
1040	Religious and school supplies .....	477	2 343 793	1 113 206	47.5	12.7	74.9
1041	Religious supplies .....	86	187 403	173 624	92.6	2.0	X
1042	School supplies .....	404	2 184 902	939 582	43.0	10.7	X
1050	Other professional equipment and supplies .....	1 973	7 760 005	6 721 064	86.6	76.9	73.5
1051	Architects' equipment and supplies .....	320	590 361	203 665	34.5	2.3	X
1052	Drafting instruments .....	263	431 430	64 553	15.0	.7	X
1053	Engineers' equipment and supplies .....	417	659 946	269 785	40.9	3.1	X
1054	Laboratory equipment .....	680	3 719 414	2 212 588	59.5	25.3	X
1055	Scientific instruments .....	476	3 093 607	1 819 733	58.8	20.8	X
1056	Veterinarians' equipment and supplies .....	166	435 937	395 629	90.8	4.5	X
1057	Professional equipment and supplies, n.e.c. ....	660	2 698 132	1 755 112	65.0	20.1	X
1400	Electrical apparatus and equipment .....	36	71 244	9 810	13.8	.1	21.1
1419	Industrial controls .....	36	71 244	9 810	13.8	.1	X
1600	Electronic parts and equipment, except communication .....	46	105 514	9 939	9.4	.1	X
2360	Other industrial machinery, equipment, and parts .....	9	16 180	4 870	30.1	.1	X
2800	Toys and hobby goods and supplies .....	43	177 767	22 151	12.5	.3	11.7
2813	Crafts and craft supplies .....	18	132 221	16 651	12.6	.2	X
3300	Stationery, office supplies and greeting cards .....	93	268 066	52 714	19.7	.6	2.7
3315	Greeting cards .....	14	17 640	85	.5	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	31	134 179	23 867	17.8	.3	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	20	85 995	8 778	10.2	.1	21.8
3511	Prescription drugs .....	6	72 331	562	.8	Z	X
3512	Nonprescription pharmaceuticals .....	6	72 331	7 490	10.4	.1	X
3515	Other toiletries and druggists' sundries .....	11	4 836	216	4.5	Z	X
5300	Plastics materials and basic shapes .....	7	64 612	1 533	2.4	Z	40.0
5311	Plastic pipes, rods, tubes, and shapes .....	6	63 665	1 485	2.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	102	1 174 286	127 835	10.9	1.5	2.1
5344	Other chemicals and allied products .....	102	1 174 286	127 835	10.9	1.5	X
5800	Farm supplies .....	14	127 304	24 872	19.5	.3	X
6000	Paint, paint supplies, and wallpaper .....	6	14 644	890	6.1	Z	X
6120	Art goods (including novelties and souvenirs) .....	19	62 998	3 791	6.0	Z	75.2
6121	Art materials .....	9	9 560	2 672	28.0	Z	X
6122	Novelties and souvenirs .....	10	53 438	1 119	2.1	Z	X
9700	Service receipts and labor charges (including installed parts) .....	496	1 851 810	332 321	17.9	3.8	67.3
9701	Labor charges for repair work .....	437	1 538 442	75 103	4.9	.9	X
9702	Parts installed in repair work .....	341	1 269 829	87 529	6.9	1.0	X
9703	Other service receipts and labor charges—Specify .....	164	1 059 263	169 682	16.0	1.9	X
9720	Receipts for service contracts .....	83	518 070	80 194	15.5	.9	X
9740	Receipts for installing equipment .....	36	120 003	4 831	4.0	.1	X
9810	Miscellaneous commodities .....	89	112 983	23 277	20.6	.3	X
9940	Rental and leasing receipts .....	150	328 499	18 810	5.7	.2	X
<b>421490</b>	<b>Other professional equipment &amp; supplies whsle .....</b>	<b>2 350</b>	<b>X</b>	<b>8 745 477</b>	<b>X</b>	<b>100.0</b>	<b>78.3</b>
0420	Office and business furniture .....	113	228 343	27 210	11.9	.3	7.3
0423	New public furniture (theater seats, church pews, park benches, and school desks) .....	19	59 879	9 034	15.1	.1	X
0800	Photographic equipment and supplies (excluding video) .....	32	74 961	14 884	19.9	.2	X
0900	Office equipment .....	50	129 703	6 881	5.3	.1	6.2
0913	Copying machines and equipment .....	40	79 838	5 777	7.2	.1	X
0920	New computer equipment .....	61	159 368	15 115	9.5	.2	.9
0921	Computers .....	6	24 867	4 992	20.1	.1	X
0923	Computer printers .....	6	24 867	1 000	4.0	Z	X
0924	Other computer peripheral equipment .....	55	134 501	9 123	6.8	.1	X
0950	Computer software (packaged) .....	74	218 720	15 039	6.9	.2	X
1000	Medical, hospital, and surgical supplies .....	132	400 767	71 261	17.8	.8	69.3
1011	Surgical and medical instruments and equipment .....	90	199 456	40 238	20.2	.5	X
1012	Orthopedic, and prosthetic appliances and supplies .....	11	10 139	1 595	15.7	Z	X
1013	Other surgical, medical, and hospital supplies .....	60	242 842	29 426	12.1	.3	X
1020	Dental supplies .....	26	68 238	9 190	13.5	.1	78.3
1022	Instruments and other supplies .....	24	65 010	8 887	13.7	.1	X
1030	Optical and ophthalmic goods .....	52	116 685	11 896	10.2	.1	75.0
1031	Ophthalmic goods .....	11	44 606	2 795	6.3	Z	X
1033	Optometric equipment and supplies .....	12	9 268	1 202	13.0	Z	X
1034	Optical goods, n.e.c. (excluding cameras) .....	32	66 703	7 853	11.8	.1	X
1040	Religious and school supplies .....	477	2 343 793	1 113 206	47.5	12.7	74.9
1041	Religious supplies .....	86	187 403	173 624	92.6	2.0	X
1042	School supplies .....	404	2 184 902	939 582	43.0	10.7	X
1050	Other professional equipment and supplies .....	1 973	7 760 005	6 721 064	86.6	76.9	73.5
1051	Architects' equipment and supplies .....	320	590 361	203 665	34.5	2.3	X
1052	Drafting instruments .....	263	431 430	64 553	15.0	.7	X
1053	Engineers' equipment and supplies .....	417	659 946	269 785	40.9	3.1	X
1054	Laboratory equipment .....	680	3 719 414	2 212 588	59.5	25.3	X
1055	Scientific instruments .....	476	3 093 607	1 819 733	58.8	20.8	X
1056	Veterinarians' equipment and supplies .....	166	435 937	395 629	90.8	4.5	X
1057	Professional equipment and supplies, n.e.c. ....	660	2 698 132	1 755 112	65.0	20.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421490</b>	<b>Other professional equipment &amp; supplies whse—Con.</b>						
1400	Electrical apparatus and equipment .....	36	71 244	9 810	13.8	.1	21.1
1419	Industrial controls .....	36	71 244	9 810	13.8	.1	X
1600	Electronic parts and equipment, except communication .....	46	105 514	9 939	9.4	.1	X
2360	Other industrial machinery, equipment, and parts .....	9	16 180	4 870	30.1	.1	X
2800	Toys and hobby goods and supplies .....	43	177 767	22 151	12.5	.3	11.7
2813	Crafts and craft supplies .....	18	132 221	16 651	12.6	.2	X
3300	Stationery, office supplies and greeting cards .....	93	268 066	52 714	19.7	.6	2.7
3315	Greeting cards .....	14	17 640	85	.5	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	31	134 179	23 867	17.8	.3	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	20	85 995	8 778	10.2	.1	21.8
3511	Prescription drugs .....	6	72 331	562	.8	Z	X
3512	Nonprescription pharmaceuticals .....	6	72 331	7 490	10.4	.1	X
3515	Other toiletries and druggists' sundries .....	11	4 836	216	4.5	Z	X
5300	Plastics materials and basic shapes .....	7	64 612	1 533	2.4	Z	40.0
5311	Plastic pipes, rods, tubes, and shapes .....	6	63 665	1 485	2.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	102	1 174 286	127 835	10.9	1.5	2.1
5344	Other chemicals and allied products .....	102	1 174 286	127 835	10.9	1.5	X
5800	Farm supplies .....	14	127 304	24 872	19.5	.3	X
6000	Paint, paint supplies, and wallpaper .....	6	14 644	890	6.1	Z	X
6120	Art goods (including novelties and souvenirs) .....	19	62 998	3 791	6.0	Z	75.2
6121	Art materials .....	9	9 560	2 672	28.0	Z	X
6122	Novelties and souvenirs .....	10	53 438	1 119	2.1	Z	X
9700	Service receipts and labor charges (including installed parts) .....	496	1 851 810	332 321	17.9	3.8	67.3
9701	Labor charges for repair work .....	437	1 538 442	75 103	4.9	.9	X
9702	Parts installed in repair work .....	341	1 269 829	87 529	6.9	1.0	X
9703	Other service receipts and labor charges—Specify .....	164	1 059 263	169 682	16.0	1.9	X
9720	Receipts for service contracts .....	83	518 070	80 194	15.5	.9	X
9740	Receipts for installing equipment .....	36	120 003	4 831	4.0	.1	X
9810	Miscellaneous commodities .....	89	112 983	23 277	20.6	.3	X
9940	Rental and leasing receipts .....	150	328 499	18 810	5.7	.2	X
<b>4214901</b>	<b>Religious &amp; school supplies whse .....</b>	<b>397</b>	<b>X</b>	<b>1 110 568</b>	<b>X</b>	<b>100.0</b>	<b>75.6</b>
0420	Office and business furniture .....	19	59 879	9 034	15.1	.8	25.6
0423	New public furniture (theater seats, church pews, park benches, and school desks) .....	19	59 879	9 034	15.1	.8	X
0900	Office equipment .....	10	49 865	1 104	2.2	.1	X
0920	New computer equipment .....	6	24 867	5 992	24.1	.5	2.9
0921	Computers .....	6	24 867	4 992	20.1	.4	X
0923	Computer printers .....	6	24 867	1 000	4.0	.1	X
1000	Medical, hospital, and surgical supplies .....	10	86 712	13 174	15.2	1.2	75.6
1011	Surgical and medical instruments and equipment .....	7	5 316	859	16.2	.1	X
1040	Religious and school supplies .....	397	1 110 568	997 534	89.8	89.8	68.0
1041	Religious supplies .....	86	187 403	173 624	92.6	15.6	X
1042	School supplies .....	324	951 677	823 910	86.6	74.2	X
1050	Other professional equipment and supplies .....	20	125 096	12 543	10.0	1.1	72.3
1054	Laboratory equipment .....	12	29 565	3 794	12.8	.3	X
2800	Toys and hobby goods and supplies .....	18	132 221	16 651	12.6	1.5	15.2
2813	Crafts and craft supplies .....	18	132 221	16 651	12.6	1.5	X
3300	Stationery, office supplies and greeting cards .....	45	151 819	23 952	15.8	2.2	4.7
3315	Greeting cards .....	14	17 640	85	.5	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	31	134 179	23 867	17.8	2.1	X
6120	Art goods (including novelties and souvenirs) .....	10	53 438	1 119	2.1	.1	74.6
6122	Novelties and souvenirs .....	10	53 438	1 119	2.1	.1	X
9700	Service receipts and labor charges (including installed parts) .....	14	22 082	2 260	10.2	.2	61.9
9701	Labor charges for repair work .....	11	21 607	1 737	8.0	.2	X
9810	Miscellaneous commodities .....	12	13 604	1 711	12.6	.2	X
<b>4214902</b>	<b>Other professional equipment &amp; supplies whse .....</b>	<b>1 953</b>	<b>X</b>	<b>7 634 909</b>	<b>X</b>	<b>100.0</b>	<b>78.6</b>
0420	Office and business furniture .....	94	168 464	18 176	10.8	.2	X
0800	Photographic equipment and supplies (excluding video) .....	28	70 987	13 693	19.3	.2	X
0900	Office equipment .....	40	79 838	5 777	7.2	.1	10.3
0913	Copying machines and equipment .....	40	79 838	5 777	7.2	.1	X
0920	New computer equipment .....	55	134 501	9 123	6.8	.1	.8
0924	Other computer peripheral equipment .....	55	134 501	9 123	6.8	.1	X
0950	Computer software (packaged) .....	69	193 882	12 661	6.5	.2	X
1000	Medical, hospital, and surgical supplies .....	122	314 055	58 087	18.5	.8	66.3
1011	Surgical and medical instruments and equipment .....	83	194 140	39 379	20.3	.5	X
1012	Orthopedic, and prosthetic appliances and supplies .....	10	9 352	1 556	16.6	Z	X
1013	Other surgical, medical, and hospital supplies .....	57	161 446	17 150	10.6	.2	X
1020	Dental supplies .....	25	63 872	7 445	11.7	.1	78.6
1022	Instruments and other supplies .....	23	60 644	7 142	11.8	.1	X
1030	Optical and ophthalmic goods .....	51	91 326	9 869	10.8	.1	74.2
1031	Ophthalmic goods .....	11	44 606	2 795	6.3	Z	X
1033	Optometric equipment and supplies .....	12	9 268	1 202	13.0	Z	X
1034	Optical goods, n.e.c. (excluding cameras) .....	31	41 344	5 826	14.1	.1	X
1040	Religious and school supplies .....	80	1 233 225	115 672	9.4	1.5	78.6
1042	School supplies .....	80	1 233 225	115 672	9.4	1.5	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4214902</b>	<b>Other professional equipment &amp; supplies whse—Con.</b>						
1050	Other professional equipment and supplies .....	1 953	7 634 909	6 708 521	87.9	87.9	73.9
1051	Architects' equipment and supplies .....	317	582 380	203 169	34.9	2.7	X
1052	Drafting instruments .....	259	423 449	64 057	15.1	.8	X
1053	Engineers' equipment and supplies .....	417	659 946	269 785	40.9	3.5	X
1054	Laboratory equipment .....	668	3 689 849	2 208 794	59.9	28.9	X
1055	Scientific instruments .....	476	3 093 607	1 819 733	58.8	23.8	X
1056	Veterinarians' equipment and supplies .....	166	435 937	395 629	90.8	5.2	X
1057	Professional equipment and supplies, n.e.c. ....	655	2 610 585	1 747 355	66.9	22.9	X
1400	Electrical apparatus and equipment .....	36	71 244	9 810	13.8	.1	21.2
1419	Industrial controls .....	36	71 244	9 810	13.8	.1	X
1600	Electronic parts and equipment, except communication .....	41	100 865	9 075	9.0	.1	X
2360	Other industrial machinery, equipment, and parts .....	9	16 180	4 870	30.1	.1	X
2800	Toys and hobby goods and supplies .....	25	45 546	5 500	12.1	.1	X
3300	Stationery, office supplies and greeting cards .....	48	116 247	28 762	24.7	.4	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	17	77 167	8 268	10.7	.1	24.1
3511	Prescription drugs .....	6	72 331	562	.8	Z	X
3512	Nonprescription pharmaceuticals .....	6	72 331	7 490	10.4	.1	X
3515	Other toiletries and druggists' sundries .....	11	4 836	216	4.5	Z	X
5300	Plastics materials and basic shapes .....	6	63 665	1 485	2.3	Z	41.1
5311	Plastic pipes, rods, tubes, and shapes .....	6	63 665	1 485	2.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	102	1 174 286	127 835	10.9	1.7	2.1
5344	Other chemicals and allied products .....	102	1 174 286	127 835	10.9	1.7	X
5800	Farm supplies .....	12	43 354	13 583	31.3	.2	X
6000	Paint, paint supplies, and wallpaper .....	6	14 644	890	6.1	Z	X
6120	Art goods (including novelties and souvenirs) .....	9	9 560	2 672	28.0	Z	53.5
6121	Art materials .....	9	9 560	2 672	28.0	Z	X
9700	Service receipts and labor charges (including installed parts) .....	482	1 829 728	330 061	18.0	4.3	67.7
9701	Labor charges for repair work .....	426	1 516 835	73 366	4.8	1.0	X
9702	Parts installed in repair work .....	340	1 261 795	87 135	6.9	1.1	X
9703	Other service receipts and labor charges—Specify .....	161	1 058 788	169 553	16.0	2.2	X
9720	Receipts for service contracts .....	81	513 640	79 517	15.5	1.0	X
9740	Receipts for installing equipment .....	34	115 576	4 788	4.1	.1	X
9810	Miscellaneous commodities .....	77	99 379	21 566	21.7	.3	X
9940	Rental and leasing receipts .....	149	322 166	18 496	5.7	.2	X
<b>4215</b>	<b>Metal &amp; mineral (except petroleum) whse .....</b>	<b>'10 079</b>	<b>X</b>	<b>'91 553 201</b>	<b>X</b>	<b>100.0</b>	<b>79.6</b>
0100	New and used automobiles, motorcycles, etc. ....	15	22 470	4 150	18.5	Z	13.6
0114	Motorscooters, mopeds, snowmobiles, and utility trailers .....	11	15 451	3 762	24.3	Z	X
0200	New and rebuilt automotive parts and supplies .....	48	1 288 774	370 931	28.8	.4	73.7
0211	Batteries .....	14	10 093	140	1.4	Z	X
0213	Electrical engine parts (including ignition parts) .....	9	8 204	100	1.2	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	9	7 275	64	.9	Z	X
0216	Glass .....	6	6 859	83	1.2	Z	X
0219	Engine parts, except electrical .....	15	223 452	54 150	24.2	.1	X
0221	Body parts and repair materials .....	11	9 302	120	1.3	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	13	28 255	8 312	29.4	Z	X
0223	Parts, n.e.c. ....	8	1 025 775	305 897	29.8	.3	X
0240	Used automotive parts, accessories, and equipment .....	45	30 952	5 308	17.1	Z	X
0300	Tires and tubes .....	22	401 339	4 602	1.1	Z	.5
0312	Recapped and used tires and repair materials .....	8	10 137	292	2.9	Z	X
0400	Household and lawn furniture .....	8	7 734	302	3.9	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	10	22 087	6 215	28.1	Z	X
0520	Linens, domestics, curtains, and draperies .....	9	35 390	5 722	16.2	Z	77.7
0523	Shades and blinds .....	7	34 714	5 708	16.4	Z	X
0530	Flooring and floor coverings .....	13	15 079	835	5.5	Z	X
0540	Other home furnishings .....	10	26 911	2 750	10.2	Z	14.5
0542	Mirrors, lamps, and picture frames .....	10	26 911	2 700	10.7	Z	X
0600	Lumber: rough, dressed, and finished .....	109	328 632	44 540	13.6	Z	54.8
0611	Dimensional lumber (non-treated) .....	48	124 355	5 813	4.7	Z	X
0612	Treated lumber .....	80	251 707	29 609	11.8	Z	X
0613	Boards .....	9	30 436	9 118	30.0	Z	X
0620	Plywood and millwork .....	111	510 039	63 266	12.4	.1	39.0
0621	Softwood plywood and oriented strand board (OSB) .....	17	44 063	3 389	7.7	Z	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	48	192 304	4 091	2.1	Z	X
0623	Gypsum, specialty boards, and treatments .....	22	134 258	16 662	12.4	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	42	236 544	35 584	15.0	Z	X
0625	Metal millwork .....	11	44 571	1 563	3.5	Z	X
0626	Other millwork and wood siding (including trusses and wood roofing) .....	7	28 204	1 977	7.0	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	93	619 550	63 329	10.2	.1	15.7
0711	Ready-mixed or transit-mixed concrete .....	27	103 128	9 174	8.9	Z	X
0712	Cement and lime .....	43	171 315	9 080	5.3	Z	X
0713	Sand, gravel, and crushed stone .....	16	29 553	1 630	5.5	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	30	163 266	21 601	13.2	Z	X
0720	Roofing, siding, and insulation materials .....	126	598 426	71 475	11.9	.1	35.8
0721	Roofing, except wood .....	57	291 600	28 472	9.8	Z	X
0722	Siding, except wood .....	37	141 724	3 326	2.3	Z	X
0723	Insulation materials .....	85	433 676	39 433	9.1	Z	X
0730	Flat glass and other construction glass (excluding automotive) .....	47	94 073	20 120	21.4	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4215</b>	<b>Metal &amp; mineral (except petroleum) whsle—Con.</b>						
0740	Other construction materials .....	162	557 648	77 669	13.9	.1	58.4
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	25	111 819	5 980	5.3	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood) .....	15	46 904	2 129	4.5	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	139	470 003	69 559	14.8	.1	X
0920	New computer equipment .....	7	38 666	2 022	5.2	Z	X
0950	Computer software (packaged) .....	6	3 819	373	9.8	Z	X
1100	Iron and steel products (semifinished) .....	1 507	15 605 660	4 731 568	30.3	5.2	73.4
1111	Sheet bars and tin plate bars .....	472	3 973 852	489 979	12.3	.5	X
1112	Wire rods .....	200	4 488 433	634 620	14.1	.7	X
1113	Rough castings and foundry products .....	307	1 564 441	598 451	38.3	.7	X
1114	Forgings .....	357	2 647 713	315 390	11.9	.3	X
1116	Other semifinished iron and steel products .....	606	9 027 993	2 693 128	29.8	2.9	X
1120	Flat iron and steel products .....	4 165	47 816 191	24 800 041	51.9	27.1	74.1
1121	Plates .....	2 475	26 123 804	5 318 282	20.4	5.8	X
1122	Strips (hot-rolled and cold-rolled) .....	1 332	14 671 199	3 574 265	24.4	3.9	X
1123	Sheets (cold-rolled) .....	2 074	28 928 606	4 367 379	15.1	4.8	X
1124	Sheets (hot-rolled) .....	2 396	31 123 409	4 761 978	15.3	5.2	X
1126	Sheets (galvanized and coated) .....	1 885	26 920 678	4 156 306	15.4	4.5	X
1127	Tin plate and terneplate .....	135	3 114 941	452 723	14.5	.5	X
1128	Fabricated and structural plate products .....	744	4 236 984	630 501	14.9	.7	X
1129	Other flat iron and steel products .....	1 010	13 769 569	1 538 584	11.2	1.7	X
1140	Iron and steel wire and wire products .....	1 669	10 156 165	2 520 568	24.8	2.8	67.3
1141	Wire (plain, coated, barbed, and twisted) .....	786	5 643 853	1 231 746	21.8	1.3	X
1142	Nails .....	278	1 290 794	317 794	24.6	.3	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	1 065	6 423 348	971 024	15.1	1.1	X
1150	Iron and steel pipe and tubing .....	3 316	33 478 847	9 164 688	27.4	10.0	73.2
1152	Tubing .....	2 550	25 972 120	4 058 949	15.6	4.4	X
1153	Standard steel pipe .....	2 375	23 394 147	3 187 811	13.6	3.5	X
1154	Other steel pipe .....	889	9 685 311	1 911 483	19.7	2.1	X
1160	Other iron and steel products .....	2 869	30 425 826	9 620 159	31.6	10.5	74.2
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled .....	1 503	19 807 056	1 945 151	9.8	2.1	X
1163	Bars and bar-size shapes: cold finished .....	1 349	17 903 150	1 740 210	9.7	1.9	X
1164	Concrete reinforcement bars .....	995	8 218 093	1 134 488	13.8	1.2	X
1165	Structural shapes (excluding bar-size shapes) .....	1 619	19 403 575	3 444 700	17.8	3.8	X
1167	Finished products, n.e.c. .....	617	6 491 593	1 353 876	20.9	1.5	X
1170	Alloy steel .....	1 540	18 954 190	2 764 156	14.6	3.0	74.9
1171	Bars, hot-rolled or cold-finished .....	946	12 177 787	1 125 570	9.2	1.2	X
1173	Pipe, tubing, and plates .....	742	10 788 593	1 200 124	11.1	1.3	X
1175	Other alloy steel .....	486	5 949 504	438 458	7.4	.5	X
1180	Stainless steel .....	2 584	30 873 286	7 149 865	23.2	7.8	73.9
1181	Plates .....	1 084	13 601 919	765 052	5.6	.8	X
1182	Strip .....	494	4 560 982	604 242	13.2	.7	X
1183	Sheets .....	1 356	18 293 080	2 158 969	11.8	2.4	X
1184	Bars and bar-size shapes .....	1 406	18 020 526	1 720 640	9.5	1.9	X
1185	Other stainless steel (including tubing) .....	1 527	20 354 250	1 900 942	9.3	2.1	X
1200	Copper and brass .....	1 561	17 977 161	4 232 298	23.5	4.6	70.5
1211	Copper wire mill products (structural only) .....	253	2 840 780	594 367	20.9	.6	X
1212	Flat products (sheets, strips, and plates) .....	812	10 461 874	1 013 317	9.7	1.1	X
1213	Tubular products (pipes and tubes) .....	784	9 801 416	780 677	8.0	.9	X
1214	Rod, nonelectrical wire, extruded shapes, etc. .....	687	9 555 260	1 843 656	19.3	2.0	X
1220	Aluminum shapes, forms, etc. .....	2 800	27 672 190	8 568 926	31.0	9.4	71.1
1221	Plates (.250 inch and over) .....	1 281	13 970 206	1 359 838	9.7	1.5	X
1222	Sheets and coils (.006 to .249 inch) .....	1 780	20 550 453	3 256 315	15.8	3.6	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) .....	1 886	19 872 739	3 088 717	15.5	3.4	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	1 412	13 935 228	725 353	5.2	.8	X
1225	Foils .....	189	863 294	138 663	16.1	.2	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	845	13 980 931	4 161 841	29.8	4.5	X
1300	Coal and coke .....	362	5 947 011	4 866 604	81.8	5.3	63.4
1311	Coal .....	322	5 434 427	4 308 810	79.3	4.7	X
1312	Coke .....	78	1 403 784	547 090	39.0	.6	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	316	6 457 826	3 117 829	48.3	3.4	X
1400	Electrical apparatus and equipment .....	238	1 326 711	117 171	8.8	.1	.7
1413	Motors and generators (including motor-generator sets) .....	8	20 305	3 715	18.3	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	161	993 298	59 858	6.0	.1	X
1500	Electrical appliances, household .....	6	17 040	2 360	13.9	Z	X
1600	Electronic parts and equipment, except communication .....	100	2 131 405	97 232	4.6	.1	X
1700	Hardware .....	802	3 702 793	380 821	10.3	.4	11.3
1711	Hand tools (including power driven) .....	579	2 852 323	213 743	7.5	.2	X
1712	Bolts, nuts, rivets, and fasteners .....	540	2 587 440	113 527	4.4	.1	X
1713	Cutlery .....	460	2 034 728	53 551	2.6	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	264	1 694 464	243 543	14.4	.3	21.2
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	149	670 232	21 425	3.2	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	189	853 741	108 201	12.7	.1	X
1813	Plumbing fixtures .....	65	392 059	18 156	4.6	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	27	225 922	17 441	7.7	Z	X
1815	Boilers, radiators, and convectors .....	33	194 377	4 382	2.3	Z	X
1818	Other plumbing and heating equipment and supplies .....	126	976 804	73 935	7.6	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4215</b>	<b>Metal &amp; mineral (except petroleum) whsle—Con.</b>						
1900	Warm air heating and air-conditioning equipment and supplies .....	34	254 659	26 976	10.6	Z	52.7
1911	Furnaces (warm air) .....	14	160 284	3 147	2.0	Z	X
1912	Central air-conditioning (residential and commercial) .....	6	23 265	243	1.0	Z	X
1914	Heat pumps (residential and commercial) .....	17	180 988	1 947	1.1	Z	X
1916	Air cleaning and filtration systems .....	7	22 617	3 373	14.9	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	24	214 439	17 590	8.2	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	46	667 191	158 588	23.8	Z	1.2
2113	New mixers, pavers, and related equipment .....	13	170 985	12 187	7.1	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	24	467 093	111 600	23.9	.1	X
2118	Used construction and mining machinery and equipment .....	13	170 985	32 241	18.9	Z	X
2200	Farm machinery, equipment, and parts .....	19	30 682	1 852	6.0	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	23	100 790	9 962	9.9	Z	42.7
2311	Pumps .....	17	97 070	8 341	8.6	Z	X
2312	Motors .....	12	45 300	938	2.1	Z	X
2313	Parts for pumps and motors .....	11	25 039	685	2.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	394	5 333 543	751 419	14.1	.8	.5
2321	New pumps, compressors (air or gas), and equipment .....	235	2 404 321	133 184	5.5	.1	X
2326	New controlling, recording, and indicating instruments and access .....	144	1 873 186	367 562	19.6	.4	X
2327	All other new general-purpose industrial machinery and equipment .....	230	2 803 332	228 474	8.2	.3	X
2328	Used general-purpose industrial machinery and equipment .....	81	1 106 018	16 292	1.5	Z	X
2330	Metalworking machinery, equipment, and parts .....	86	248 889	24 648	9.9	Z	X
2340	Materials handling machinery, equipment, and parts .....	71	216 470	18 390	8.5	Z	46.5
2341	New conveying equipment .....	37	75 121	8 521	11.3	Z	X
2342	New hoists, cranes, and monorails .....	21	37 650	1 519	4.0	Z	X
2343	New forklift trucks .....	20	117 394	4 683	4.0	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	75	447 016	72 096	16.1	.1	68.2
2351	New oil refining and pipeline machinery, equipment, and supplies .....	44	170 613	22 279	13.1	Z	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) .....	28	273 156	49 659	18.2	.1	X
2360	Other industrial machinery, equipment, and parts .....	16	475 195	31 352	6.6	Z	15.6
2366	Other new industrial machinery and equipment .....	14	78 704	10 197	13.0	Z	X
2370	Mechanical power transmission supplies .....	16	33 256	3 790	11.4	Z	79.6
2371	Bearings and bushings .....	14	26 880	3 050	11.3	Z	X
2380	Industrial valves and fittings (except fluid-power) .....	135	827 959	222 371	26.9	.2	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	17	77 275	4 787	6.2	Z	79.6
2391	Hydraulic valves .....	13	69 045	3 465	5.0	Z	X
2392	Pneumatic valves .....	11	26 751	1 321	4.9	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	13	81 757	6 466	7.9	Z	79.6
2411	Hydraulic cylinders and rotary actuators .....	12	45 240	4 571	10.1	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	15	101 449	33 552	33.1	Z	17.7
2421	Hydraulic and pneumatic connectors .....	9	65 598	6 457	9.8	Z	X
2422	Hydraulic and pneumatic assemblies .....	10	84 685	27 094	32.0	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	16	55 515	2 608	4.7	Z	79.6
2431	Filters .....	10	14 481	395	2.7	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	10	44 735	2 213	4.9	Z	X
2440	Welding supplies (excluding gases) .....	20	44 035	3 603	8.2	Z	X
2450	Industrial containers and supplies .....	47	111 392	10 944	9.8	Z	5.0
2454	Other industrial containers and supplies .....	39	75 072	7 167	9.5	Z	X
2460	Other industrial supplies .....	295	1 561 946	56 598	3.6	.1	3.9
2462	Abrasives and abrasive materials .....	134	658 723	12 384	1.9	Z	X
2463	Nylon, polyester, and synthetic rubber .....	50	240 913	745	.3	Z	X
2464	Mechanical rubber goods .....	81	349 218	7 538	2.2	Z	X
2465	Strapping and tape .....	108	429 329	10 861	2.5	Z	X
2466	Industrial supplies, n.e.c. ....	137	940 395	23 828	2.5	Z	X
2620	Marine machinery, equipment, and supplies .....	9	14 223	460	3.2	Z	X
2700	Sporting and recreational goods and supplies .....	8	49 087	12 171	24.8	Z	X
2900	Ferrous metal scrap .....	327	4 853 626	231 639	4.8	.3	4.2
2911	Prepared ferrous metal scrap (processed by this establishment) .....	170	2 566 981	75 704	2.9	.1	X
2912	Prepared ferrous metal scrap (not processed by this establishment) .....	124	1 837 272	129 766	7.1	.1	X
2913	Unprepared ferrous metal scrap including bimetal cans .....	109	1 028 941	24 491	2.4	Z	X
2920	Nonferrous metal scrap .....	330	4 396 975	332 478	7.6	.4	6.4
2921	Aluminum scrap .....	285	2 955 339	116 700	3.9	.1	X
2922	Copper and copper alloy scrap .....	175	2 696 084	145 623	5.4	.2	X
2923	Lead scrap .....	71	494 781	3 308	.7	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals) .....	87	1 926 626	63 777	3.3	.1	X
2930	Recyclable paper and paperboard .....	20	47 432	2 620	5.5	Z	X
2940	Recyclable materials, except metal .....	32	50 118	7 298	14.6	Z	52.3
2943	Recyclable plastics .....	25	34 603	2 411	7.0	Z	X
2944	Recyclable glass .....	25	30 683	2 799	9.1	Z	X
2945	Other recyclable materials (including rubber and bones) .....	7	18 727	2 088	11.2	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	32	74 991	31 891	42.5	Z	73.2
3015	Karat gold jewelry (rings, necklaces, etc.) .....	6	60 750	28 404	46.8	Z	X
3016	Other jewel-, silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	16	8 824	2 154	24.4	Z	X
3030	Precious metals—gold, silver, and platinum including precious metal coins .....	36	1 180 755	170 976	14.5	.2	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	21	58 436	7 811	13.4	Z	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4215</b>	<b>Metal &amp; mineral (except petroleum) whsle—Con.</b>						
3150	Other durable goods.....	7	37 699	7 942	21.1	Z	X
3400	Industrial and personal services paper and plastics.....	20	39 056	3 223	8.3	Z	6.3
3413	Industrial paper (wrapping, bags, cartons, etc.).....	10	24 729	2 587	10.5	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries.....	21	63 973	10 913	17.1	Z	45.2
3515	Other toiletries and druggists' sundries.....	8	44 493	9 085	20.4	Z	X
3900	Women's and children's wear.....	8	14 890	3 074	20.6	Z	X
4000	Footwear.....	6	138 432	31 735	22.9	Z	X
4860	Other grocery specialties.....	10	65 448	7 532	11.5	Z	X
4900	Grain and beans.....	6	436 849	109 903	25.2	.1	X
5300	Plastics materials and basic shapes.....	681	5 687 432	365 158	6.4	.4	2.3
5311	Plastic pipes, rods, tubes, and shapes.....	427	3 497 046	261 912	7.5	.3	X
5313	Plastics raw materials.....	50	547 023	22 336	4.1	Z	X
5314	Other plastics materials and basic shapes.....	189	1 578 614	72 369	4.6	.1	X
5320	Industrial gases (welding, etc.).....	12	21 730	3 427	15.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum).....	248	3 286 193	389 668	11.9	.4	5.0
5332	Alkalies and chlorine.....	46	284 302	42 226	14.9	Z	X
5334	Organic fibers.....	38	246 409	11 283	4.6	Z	X
5335	Detergents and soaps.....	41	338 777	3 494	1.0	Z	X
5336	Sanitation chemicals, polishes, and waxes.....	16	45 201	473	1.0	Z	X
5341	Insecticides, nonagricultural.....	21	68 471	2 350	3.4	Z	X
5342	Adhesives, sealants, and glues.....	49	544 598	115 262	21.2	.1	X
5344	Other chemicals and allied products.....	164	2 274 888	182 567	8.0	.2	X
5400	Petroleum products.....	44	1 039 861	62 280	6.0	.1	X
5800	Farm supplies.....	14	1 083 906	114 553	10.6	.1	3.2
5816	Other agricultural chemicals and fertilizers.....	6	62 328	12 084	19.4	Z	X
6000	Paint, paint supplies, and wallpaper.....	76	262 583	11 248	4.3	Z	5.6
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers).....	69	253 211	10 729	4.2	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials.....	6	5 554	341	6.1	Z	X
6120	Art goods (including novelties and souvenirs).....	22	26 144	4 186	16.0	Z	4.8
6122	Novelties and souvenirs.....	6	7 608	1 224	16.1	Z	X
6130	Textile bags, bagging, and burlap.....	8	16 260	3 703	22.8	Z	X
9700	Service receipts and labor charges (including installed parts).....	686	5 234 823	275 868	5.3	.3	8.1
9701	Labor charges for repair work.....	438	2 964 339	123 351	4.2	.1	X
9702	Parts installed in repair work.....	353	2 596 912	55 924	2.2	.1	X
9703	Other service receipts and labor charges—Specify.....	201	1 869 900	84 783	4.5	.1	X
9720	Receipts for service contracts.....	14	22 398	1 828	8.2	Z	X
9740	Receipts for installing equipment.....	31	57 484	8 058	14.0	Z	X
9810	Miscellaneous commodities.....	762	7 640 172	483 581	6.3	.5	X
9940	Rental and leasing receipts.....	104	511 564	26 592	5.2	Z	X
9950	Construction receipts.....	22	76 360	24 206	31.7	Z	X
<b>42151</b>	<b>Metal service centers &amp; offices.....</b>	<b>9 487</b>	<b>X</b>	<b>83 124 691</b>	<b>X</b>	<b>100.0</b>	<b>79.0</b>
0100	New and used automobiles, motorcycles, etc.....	15	22 470	4 150	18.5	Z	13.5
0114	Motorscooters, mopeds, snowmobiles, and utility trailers.....	11	15 451	3 762	24.3	Z	X
0200	New and rebuilt automotive parts and supplies.....	47	269 722	65 217	24.2	.1	47.6
0211	Batteries.....	14	10 093	140	1.4	Z	X
0213	Electrical engine parts (including ignition parts).....	9	8 204	100	1.2	Z	X
0214	Brake parts (including fluid and all disk and drum parts).....	9	7 275	64	.9	Z	X
0216	Glass.....	6	6 859	83	1.2	Z	X
0219	Engine parts, except electrical.....	15	223 452	54 150	24.2	.1	X
0221	Body parts and repair materials.....	11	9 302	120	1.3	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.).....	13	28 255	8 312	29.4	Z	X
0223	Parts, n.e.c.....	7	6 723	183	2.7	Z	X
0240	Used automotive parts, accessories, and equipment.....	45	30 952	5 308	17.1	Z	X
0300	Tires and tubes.....	22	401 339	4 602	1.1	Z	.5
0312	Recapped and used tires and repair materials.....	8	10 137	292	2.9	Z	X
0400	Household and lawn furniture.....	8	7 734	302	3.9	Z	X
0500	Household china, glassware, crockery, and plastic housewares.....	10	22 087	6 215	28.1	Z	X
0520	Linens, domestics, curtains, and draperies.....	9	35 390	5 722	16.2	Z	77.2
0523	Shades and blinds.....	7	34 714	5 708	16.4	Z	X
0530	Flooring and floor coverings.....	13	15 079	835	5.5	Z	X
0540	Other home furnishings.....	10	26 911	2 750	10.2	Z	14.4
0542	Mirrors, lamps, and picture frames.....	10	26 911	2 700	10.7	Z	X
0600	Lumber: rough, dressed, and finished.....	109	328 632	44 540	13.6	.1	54.5
0611	Dimensional lumber (non-treated).....	48	124 355	5 813	4.7	Z	X
0612	Treated lumber.....	80	251 707	29 609	11.8	Z	X
0613	Boards.....	9	30 436	9 118	30.0	Z	X
0620	Plywood and millwork.....	111	510 039	63 266	12.4	.1	38.8
0621	Softwood plywood and oriented strand board (OSB).....	17	44 063	3 389	7.7	Z	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard).....	48	192 304	4 091	2.1	Z	X
0623	Gypsum, specialty boards, and treatments.....	22	134 258	16 662	12.4	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.).....	42	236 544	35 584	15.0	Z	X
0625	Metal millwork.....	11	44 571	1 563	3.5	Z	X
0626	Other millwork and wood siding (including trusses and wood roofing).....	7	28 204	1 977	7.0	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42151</b>	<b>Metal service centers &amp; offices—Con.</b>						
0700	Brick, stone, tile, sand, block, cement, and gravel	91	609 865	62 941	10.3	.1	14.6
0711	Ready-mixed or transit-mixed concrete	27	103 128	9 174	8.9	Z	X
0712	Cement and lime	43	171 315	9 080	5.3	Z	X
0713	Sand, gravel, and crushed stone	14	19 868	1 242	6.3	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	30	163 266	21 601	13.2	Z	X
0720	Roofing, siding, and insulation materials	126	598 426	71 475	11.9	.1	35.6
0721	Roofing, except wood	57	291 600	28 472	9.8	Z	X
0722	Siding, except wood	37	141 724	3 326	2.3	Z	X
0723	Insulation materials	85	433 676	39 433	9.1	Z	X
0730	Flat glass and other construction glass (excluding automotive)	47	94 073	20 120	21.4	Z	X
0740	Other construction materials	162	557 648	77 669	13.9	.1	58.1
0741	Rain-carrying equipment (down spouts, gutters, etc.)	25	111 819	5 980	5.3	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood)	15	46 904	2 129	4.5	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	139	470 003	69 559	14.8	.1	X
0920	New computer equipment	7	38 666	2 022	5.2	Z	X
0950	Computer software (packaged)	6	3 819	373	9.8	Z	X
1100	Iron and steel products (semifinished)	1 503	15 024 582	4 642 894	30.9	5.6	72.6
1111	Sheet bars and tin plate bars	472	3 973 852	489 979	12.3	.6	X
1112	Wire rods	198	4 091 942	626 775	15.3	.8	X
1113	Rough castings and foundry products	307	1 564 441	598 451	38.3	.7	X
1114	Forgings	357	2 647 713	315 390	11.9	.4	X
1116	Other semifinished iron and steel products	604	8 843 406	2 612 299	29.5	3.1	X
1120	Flat iron and steel products	4 162	47 313 480	24 790 284	52.4	29.8	73.5
1121	Plates	2 474	26 017 584	5 310 771	20.4	6.4	X
1122	Strips (hot-rolled and cold-rolled)	1 332	14 671 199	3 574 265	24.4	4.3	X
1123	Sheets (cold-rolled)	2 072	28 532 115	4 367 211	15.3	5.3	X
1124	Sheets (hot-rolled)	2 394	30 726 918	4 759 931	15.5	5.7	X
1126	Sheets (galvanized and coated)	1 885	26 920 678	4 156 306	15.4	5.0	X
1127	Tin plate and terneplate	135	3 114 941	452 723	14.5	.5	X
1128	Fabricated and structural plate products	744	4 236 984	630 501	14.9	.8	X
1129	Other flat iron and steel products	1 008	13 373 078	1 538 553	11.5	1.9	X
1140	Iron and steel wire and wire products	1 667	9 759 674	2 478 344	25.4	3.0	66.2
1141	Wire (plain, coated, barbed, and twisted)	786	5 643 853	1 231 746	21.8	1.5	X
1142	Nails	278	1 290 794	317 794	24.6	.4	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	1 063	6 026 857	928 800	15.4	1.1	X
1150	Iron and steel pipe and tubing	3 313	33 056 579	9 143 106	27.7	11.0	72.7
1152	Tubing	2 548	25 575 629	4 043 809	15.8	4.9	X
1153	Standard steel pipe	2 375	23 394 147	3 187 811	13.6	3.8	X
1154	Other steel pipe	889	9 685 311	1 911 483	19.7	2.3	X
1160	Other iron and steel products	2 860	29 939 035	9 616 996	32.1	11.6	73.9
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled	1 497	19 325 853	1 943 712	10.1	2.3	X
1163	Bars and bar-size shapes: cold finished	1 349	17 903 150	1 740 210	9.7	2.1	X
1164	Concrete reinforcement bars	995	8 218 093	1 134 488	13.8	1.4	X
1165	Structural shapes (excluding bar-size shapes)	1 619	19 403 575	3 444 700	17.8	4.1	X
1167	Finished products, n.e.c.	617	6 491 593	1 353 876	20.9	1.6	X
1170	Alloy steel	1 540	18 954 190	2 764 156	14.6	3.3	74.4
1171	Bars, hot-rolled or cold-finished	946	12 177 787	1 125 570	9.2	1.4	X
1173	Pipe, tubing, and plates	742	10 788 593	1 200 124	11.1	1.4	X
1175	Other alloy steel	486	5 949 504	438 458	7.4	.5	X
1180	Stainless steel	2 581	30 370 575	7 128 107	23.5	8.6	73.3
1181	Plates	1 084	13 601 919	765 052	5.6	.9	X
1182	Strip	494	4 560 982	604 242	13.2	.7	X
1183	Sheets	1 355	18 186 860	2 157 898	11.9	2.6	X
1184	Bars and bar-size shapes	1 406	18 020 526	1 720 640	9.5	2.1	X
1185	Other stainless steel (including tubing)	1 525	19 957 759	1 880 255	9.4	2.3	X
1200	Copper and brass	1 559	17 971 884	4 232 028	23.5	5.1	70.0
1211	Copper wire mill products (structural only)	253	2 840 780	594 367	20.9	.7	X
1212	Flat products (sheets, strips, and plates)	812	10 461 874	1 013 317	9.7	1.2	X
1213	Tubular products (pipes and tubes)	784	9 801 416	780 677	8.0	.9	X
1214	Rod, nonelectrical wire, extruded shapes, etc.	687	9 555 260	1 843 656	19.3	2.2	X
1220	Aluminum shapes, forms, etc.	2 797	27 275 398	8 568 675	31.4	10.3	70.5
1221	Plates (.250 inch and over)	1 281	13 970 206	1 359 838	9.7	1.6	X
1222	Sheets and coils (.006 to .249 inch)	1 778	20 153 962	3 256 073	16.2	3.9	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	1 886	19 872 739	3 088 717	15.5	3.7	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing)	1 412	13 935 228	725 353	5.2	.9	X
1225	Foils	189	863 294	138 663	16.1	.2	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	840	13 571 011	4 143 113	30.5	5.0	X
1300	Coal and coke	19	836 071	171 428	20.5	.2	33.0
1311	Coal	15	491 582	4 416	.9	Z	X
1312	Coke	14	534 696	156 308	29.2	.2	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	37	2 680 493	321 881	12.0	.4	X
1400	Electrical apparatus and equipment	237	1 326 233	117 166	8.8	.1	.7
1413	Motors and generators (including motor-generator sets)	8	20 305	3 715	18.3	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	161	993 298	59 858	6.0	.1	X
1500	Electrical appliances, household	6	17 040	2 360	13.9	Z	X
1600	Electronic parts and equipment, except communication	100	2 131 405	97 232	4.6	.1	X
1700	Hardware	802	3 702 793	380 821	10.3	.5	11.2
1711	Hand tools (including power driven)	579	2 852 323	213 743	7.5	.3	X
1712	Bolts, nuts, rivets, and fasteners	540	2 587 440	113 527	4.4	.1	X
1713	Cutlery	460	2 034 728	53 551	2.6	.1	X

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**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42151</b>	<b>Metal service centers &amp; offices—Con.</b>						
1800	Plumbing and heating equipment and supplies (hydronics) .....	264	1 694 464	243 543	14.4	.3	21.0
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	149	670 232	21 425	3.2	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	189	853 741	108 201	12.7	.1	X
1813	Plumbing fixtures .....	65	392 059	18 156	4.6	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	27	225 922	17 441	7.7	Z	X
1815	Boilers, radiators, and convectors .....	33	194 377	4 382	2.3	Z	X
1818	Other plumbing and heating equipment and supplies .....	126	976 804	73 935	7.6	.1	X
1900	Warm air heating and air-conditioning equipment and supplies .....	34	254 659	26 976	10.6	Z	52.3
1911	Furnaces (warm air) .....	14	160 284	3 147	2.0	Z	X
1912	Central air-conditioning (residential and commercial) .....	6	23 265	243	1.0	Z	X
1914	Heat pumps (residential and commercial) .....	17	180 988	1 947	1.1	Z	X
1916	Air cleaning and filtration systems .....	7	22 617	3 373	14.9	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	24	214 439	17 590	8.2	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	44	661 745	157 447	23.8	.2	1.2
2113	New mixers, pavers, and related equipment .....	13	170 985	12 187	7.1	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	24	467 093	111 600	23.9	.1	X
2118	Used construction and mining machinery and equipment .....	13	170 985	32 241	18.9	Z	X
2200	Farm machinery, equipment, and parts .....	19	30 682	1 852	6.0	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	23	100 790	9 962	9.9	Z	42.4
2311	Pumps .....	17	97 070	8 341	8.6	Z	X
2312	Motors .....	12	45 300	938	2.1	Z	X
2313	Parts for pumps and motors .....	11	25 039	685	2.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	383	4 892 981	745 970	15.2	.9	.5
2321	New pumps, compressors (air or gas), and equipment .....	235	2 404 321	133 184	5.5	.2	X
2326	New controlling, recording, and indicating instruments and access .....	144	1 873 186	367 562	19.6	.4	X
2327	All other new general-purpose industrial machinery and equipment .....	230	2 803 332	228 474	8.2	.3	X
2328	Used general-purpose industrial machinery and equipment .....	81	1 106 018	16 292	1.5	Z	X
2330	Metalworking machinery, equipment, and parts .....	86	248 889	24 648	9.9	Z	X
2340	Materials handling machinery, equipment, and parts .....	71	216 470	18 390	8.5	Z	46.2
2341	New conveying equipment .....	37	75 121	8 521	11.3	Z	X
2342	New hoists, cranes, and monorails .....	21	37 650	1 519	4.0	Z	X
2343	New forklift trucks .....	20	117 394	4 683	4.0	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	75	447 016	72 096	16.1	.1	67.7
2351	New oil refining and pipeline machinery, equipment, and supplies .....	44	170 613	22 279	13.1	.1	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) .....	28	273 156	49 659	18.2	.1	X
2360	Other industrial machinery, equipment, and parts .....	14	78 704	10 472	13.3	Z	79.0
2366	Other new industrial machinery and equipment .....	14	78 704	10 197	13.0	Z	X
2370	Mechanical power transmission supplies .....	13	29 765	2 045	6.9	Z	79.0
2371	Bearings and bushings .....	11	23 389	1 305	5.6	Z	X
2380	Industrial valves and fittings (except fluid-power) .....	135	827 959	222 371	26.9	.3	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	17	77 275	4 787	6.2	Z	79.0
2391	Hydraulic valves .....	13	69 045	3 465	5.0	Z	X
2392	Pneumatic valves .....	11	26 751	1 321	4.9	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	13	81 757	6 466	7.9	Z	79.0
2411	Hydraulic cylinders and rotary actuators .....	12	45 240	4 571	10.1	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	15	101 449	33 552	33.1	Z	17.6
2421	Hydraulic and pneumatic connectors .....	9	65 598	6 457	9.8	Z	X
2422	Hydraulic and pneumatic assemblies .....	10	84 685	27 094	32.0	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	16	55 515	2 608	4.7	Z	79.0
2431	Filters .....	10	14 481	395	2.7	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	10	44 735	2 213	4.9	Z	X
2440	Welding supplies (excluding gases) .....	20	44 035	3 603	8.2	Z	X
2450	Industrial containers and supplies .....	44	88 092	8 916	10.1	Z	6.4
2454	Other industrial containers and supplies .....	39	75 072	7 167	9.5	Z	X
2460	Other industrial supplies .....	291	1 474 745	55 540	3.8	.1	4.2
2462	Abrasives and abrasive materials .....	134	658 723	12 384	1.9	Z	X
2463	Nylon, polyester, and synthetic rubber .....	50	240 913	745	.3	Z	X
2464	Mechanical rubber goods .....	81	349 218	7 538	2.2	Z	X
2465	Strapping and tape .....	108	429 329	10 861	2.5	Z	X
2466	Industrial supplies, n.e.c. ....	137	940 395	23 828	2.5	Z	X
2620	Marine machinery, equipment, and supplies .....	9	14 223	460	3.2	Z	X
2700	Sporting and recreational goods and supplies .....	8	49 087	12 171	24.8	Z	X
2900	Ferrous metal scrap .....	325	4 848 554	229 967	4.7	.3	4.2
2911	Prepared ferrous metal scrap (processed by this establishment) .....	170	2 566 981	75 704	2.9	.1	X
2912	Prepared ferrous metal scrap (not processed by this establishment) .....	124	1 837 272	129 766	7.1	.2	X
2913	Unprepared ferrous metal scrap including bimetal cans .....	109	1 028 941	24 491	2.4	Z	X
2920	Nonferrous metal scrap .....	328	4 367 597	329 413	7.5	.4	6.4
2921	Aluminum scrap .....	285	2 955 339	116 700	3.9	.1	X
2922	Copper and copper alloy scrap .....	175	2 696 084	145 623	5.4	.2	X
2923	Lead scrap .....	71	494 781	3 308	.7	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals) .....	87	1 926 626	63 777	3.3	.1	X
2930	Recyclable paper and paperboard .....	20	47 432	2 620	5.5	Z	X
2940	Recyclable materials, except metal .....	32	50 118	7 298	14.6	Z	52.0
2943	Recyclable plastics .....	25	34 603	2 411	7.0	Z	X
2944	Recyclable glass .....	25	30 683	2 799	9.1	Z	X
2945	Other recyclable materials (including rubber and bones) .....	7	18 727	2 088	11.2	Z	X

See footnotes at end of table.



**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42151</b>	<b>Metal service centers &amp; offices—Con.</b>						
3000	Jewelry, diamonds, gem stones, and watches	19	13 068	3 059	23.4	Z	68.2
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	16	8 824	2 154	24.4	Z	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	36	1 180 755	170 976	14.5	.2	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	16	49 145	6 740	13.7	Z	X
3150	Other durable goods	7	37 699	7 942	21.1	Z	X
3400	Industrial and personal services paper and plastics	19	38 742	3 093	8.0	Z	6.3
3413	Industrial paper (wrapping, bags, cartons, etc.)	10	24 729	2 587	10.5	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	19	62 288	10 442	16.8	Z	45.1
3515	Other toiletries and druggists' sundries	8	44 493	9 085	20.4	Z	X
3900	Women's and children's wear	8	14 890	3 074	20.6	Z	X
4000	Footwear	6	138 432	31 735	22.9	Z	X
4860	Other grocery specialties	9	64 319	7 454	11.6	Z	X
5300	Plastics materials and basic shapes	672	5 233 138	354 804	6.8	.4	1.4
5311	Plastic pipes, rods, tubes, and shapes	426	3 496 646	261 853	7.5	.3	X
5313	Plastics raw materials	47	510 447	14 197	2.8	Z	X
5314	Other plastics materials and basic shapes	186	1 557 793	71 773	4.6	.1	X
5320	Industrial gases (welding, etc.)	12	21 730	3 427	15.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	214	2 433 313	289 541	11.9	.3	2.4
5332	Alkalies and chlorine	41	261 032	41 021	15.7	Z	X
5334	Organic fibers	24	29 606	4 844	16.4	Z	X
5335	Detergents and soaps	32	310 019	2 823	.9	Z	X
5336	Sanitation chemicals, polishes, and waxes	16	45 201	473	1.0	Z	X
5341	Insecticides, nonagricultural	16	45 201	473	1.0	Z	X
5342	Adhesives, sealants, and glues	49	544 598	115 262	21.2	.1	X
5344	Other chemicals and allied products	141	1 859 104	124 639	6.7	.2	X
5400	Petroleum products	32	854 696	43 672	5.1	.1	X
5800	Farm supplies	11	63 167	12 563	19.9	Z	65.7
5816	Other agricultural chemicals and fertilizers	6	62 328	12 084	19.4	Z	X
6000	Paint, paint supplies, and wallpaper	76	262 583	11 248	4.3	Z	5.6
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	69	253 211	10 729	4.2	Z	X
6120	Art goods (including novelties and souvenirs)	21	25 666	4 181	16.3	Z	4.9
6122	Novelties and souvenirs	6	7 608	1 224	16.1	Z	X
6130	Textile bags, bagging, and burlap	8	16 260	3 703	22.8	Z	X
9700	Service receipts and labor charges (including installed parts)	670	5 074 731	264 110	5.2	.3	8.4
9701	Labor charges for repair work	438	2 964 339	123 351	4.2	.1	X
9702	Parts installed in repair work	353	2 596 912	55 924	2.2	.1	X
9703	Other service receipts and labor charges—Specify	201	1 869 900	84 783	4.5	.1	X
9720	Receipts for service contracts	14	22 398	1 828	8.2	Z	X
9740	Receipts for installing equipment	31	57 484	8 058	14.0	Z	X
9810	Miscellaneous commodities	731	7 405 146	470 153	6.3	.6	X
9940	Rental and leasing receipts	99	407 989	25 345	6.2	Z	X
9950	Construction receipts	22	76 360	24 206	31.7	Z	X
<b>421510</b>	<b>Metal service centers &amp; offices</b>	<b>9 487</b>	<b>X</b>	<b>83 124 691</b>	<b>X</b>	<b>100.0</b>	<b>79.0</b>
0100	New and used automobiles, motorcycles, etc.	15	22 470	4 150	18.5	Z	13.5
0114	Motorscooters, mopeds, snowmobiles, and utility trailers	11	15 451	3 762	24.3	Z	X
0200	New and rebuilt automotive parts and supplies	47	269 722	65 217	24.2	.1	47.6
0211	Batteries	14	10 093	140	1.4	Z	X
0213	Electrical engine parts (including ignition parts)	9	8 204	100	1.2	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	9	7 275	64	.9	Z	X
0216	Glass	6	6 859	83	1.2	Z	X
0219	Engine parts, except electrical	15	223 452	54 150	24.2	.1	X
0221	Body parts and repair materials	11	9 302	120	1.3	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	13	28 255	8 312	29.4	Z	X
0223	Parts, n.e.c.	7	6 723	183	2.7	Z	X
0240	Used automotive parts, accessories, and equipment	45	30 952	5 308	17.1	Z	X
0300	Tires and tubes	22	401 339	4 602	1.1	Z	.5
0312	Recapped and used tires and repair materials	8	10 137	292	2.9	Z	X
0400	Household and lawn furniture	8	7 734	302	3.9	Z	X
0500	Household china, glassware, crockery, and plastic housewares	10	22 087	6 215	28.1	Z	X
0520	Linens, domestics, curtains, and draperies	9	35 390	5 722	16.2	Z	77.2
0523	Shades and blinds	7	34 714	5 708	16.4	Z	X
0530	Flooring and floor coverings	13	15 079	835	5.5	Z	X
0540	Other home furnishings	10	26 911	2 750	10.2	Z	14.4
0542	Mirrors, lamps, and picture frames	10	26 911	2 700	10.7	Z	X
0600	Lumber: rough, dressed, and finished	109	328 632	44 540	13.6	.1	54.5
0611	Dimensional lumber (non-treated)	48	124 355	5 813	4.7	Z	X
0612	Treated lumber	80	251 707	29 609	11.8	Z	X
0613	Boards	9	30 436	9 118	30.0	Z	X

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421510</b>	<b>Metal service centers &amp; offices—Con.</b>						
0620	Plywood and millwork .....	111	510 039	63 266	12.4	.1	38.8
0621	Softwood plywood and oriented strand board (OSB) .....	17	44 063	3 389	7.7	Z	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	48	192 304	4 091	2.1	Z	X
0623	Gypsum, specialty boards, and treatments .....	22	134 258	16 662	12.4	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	42	236 544	35 584	15.0	Z	X
0625	Metal millwork .....	11	44 571	1 563	3.5	Z	X
0626	Other millwork and wood siding (including trusses and wood roofing) ...	7	28 204	1 977	7.0	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	91	609 865	62 941	10.3	.1	14.6
0711	Ready-mixed or transit-mixed concrete .....	27	103 128	9 174	8.9	Z	X
0712	Cement and lime .....	43	171 315	9 080	5.3	Z	X
0713	Sand, gravel, and crushed stone .....	14	19 868	1 242	6.3	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	30	163 266	21 601	13.2	Z	X
0720	Roofing, siding, and insulation materials .....	126	598 426	71 475	11.9	.1	35.6
0721	Roofing, except wood .....	57	291 600	28 472	9.8	Z	X
0722	Siding, except wood .....	37	141 724	3 326	2.3	Z	X
0723	Insulation materials .....	85	433 676	39 433	9.1	Z	X
0730	Flat glass and other construction glass (excluding automotive) .....	47	94 073	20 120	21.4	Z	X
0740	Other construction materials .....	162	557 648	77 669	13.9	.1	58.1
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	25	111 819	5 980	5.3	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood) .....	15	46 904	2 129	4.5	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	139	470 003	69 559	14.8	.1	X
0920	New computer equipment .....	7	38 666	2 022	5.2	Z	X
0950	Computer software (packaged) .....	6	3 819	373	9.8	Z	X
1100	Iron and steel products (semifinished) .....	1 503	15 024 582	4 642 894	30.9	5.6	72.6
1111	Sheet bars and tin plate bars .....	472	3 973 852	489 979	12.3	.6	X
1112	Wire rods .....	198	4 091 942	626 775	15.3	.8	X
1113	Rough castings and foundry products .....	307	1 564 441	598 451	38.3	.7	X
1114	Forgings .....	357	2 647 713	315 390	11.9	.4	X
1116	Other semifinished iron and steel products .....	604	8 843 406	2 612 299	29.5	3.1	X
1120	Flat iron and steel products .....	4 162	47 313 480	24 790 284	52.4	29.8	73.5
1121	Plates .....	2 474	26 017 584	5 310 771	20.4	6.4	X
1122	Strips (hot-rolled and cold-rolled) .....	1 332	14 671 199	3 574 265	24.4	4.3	X
1123	Sheets (cold-rolled) .....	2 072	28 532 115	4 367 211	15.3	5.3	X
1124	Sheets (hot-rolled) .....	2 394	30 726 918	4 759 931	15.5	5.7	X
1126	Sheets (galvanized and coated) .....	1 885	26 920 678	4 156 306	15.4	5.0	X
1127	Tin plate and terneplate .....	135	3 114 941	452 723	14.5	.5	X
1128	Fabricated and structural plate products .....	744	4 236 984	630 501	14.9	.8	X
1129	Other flat iron and steel products .....	1 008	13 373 078	1 538 553	11.5	1.9	X
1140	Iron and steel wire and wire products .....	1 667	9 759 674	2 478 344	25.4	3.0	66.2
1141	Wire (plain, coated, barbed, and twisted) .....	786	5 643 853	1 231 746	21.8	1.5	X
1142	Nails .....	278	1 290 794	317 794	24.6	.4	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	1 063	6 026 857	928 800	15.4	1.1	X
1150	Iron and steel pipe and tubing .....	3 313	33 056 579	9 143 106	27.7	11.0	72.7
1152	Tubing .....	2 548	25 575 629	4 043 809	15.8	4.9	X
1153	Standard steel pipe .....	2 375	23 394 147	3 187 811	13.6	3.8	X
1154	Other steel pipe .....	889	9 685 311	1 911 483	19.7	2.3	X
1160	Other iron and steel products .....	2 860	29 939 035	9 616 996	32.1	11.6	73.9
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled .....	1 497	19 325 853	1 943 712	10.1	2.3	X
1163	Bars and bar-size shapes: cold finished .....	1 349	17 903 150	1 740 210	9.7	2.1	X
1164	Concrete reinforcement bars .....	995	8 218 093	1 134 488	13.8	1.4	X
1165	Structural shapes (excluding bar-size shapes) .....	1 619	19 403 575	3 444 700	17.8	4.1	X
1167	Finished products, n.e.c. ....	617	6 491 593	1 353 876	20.9	1.6	X
1170	Alloy steel .....	1 540	18 954 190	2 764 156	14.6	3.3	74.4
1171	Bars, hot-rolled or cold-finished .....	946	12 177 787	1 125 570	9.2	1.4	X
1173	Pipe, tubing, and plates .....	742	10 788 593	1 200 124	11.1	1.4	X
1175	Other alloy steel .....	486	5 949 504	438 458	7.4	.5	X
1180	Stainless steel .....	2 581	30 370 575	7 128 107	23.5	8.6	73.3
1181	Plates .....	1 084	13 601 919	765 052	5.6	.9	X
1182	Strip .....	494	4 560 982	604 242	13.2	.7	X
1183	Sheets .....	1 355	18 186 860	2 157 898	11.9	2.6	X
1184	Bars and bar-size shapes .....	1 406	18 020 526	1 720 640	9.5	2.1	X
1185	Other stainless steel (including tubing) .....	1 525	19 957 759	1 880 255	9.4	2.3	X
1200	Copper and brass .....	1 559	17 971 884	4 232 028	23.5	5.1	70.0
1211	Copper wire mill products (structural only) .....	253	2 840 780	594 367	20.9	.7	X
1212	Flat products (sheets, strips, and plates) .....	812	10 461 874	1 013 317	9.7	1.2	X
1213	Tubular products (pipes and tubes) .....	784	9 801 416	780 677	8.0	.9	X
1214	Rod, nonelectrical wire, extruded shapes, etc. ....	687	9 555 260	1 843 656	19.3	2.2	X
1220	Aluminum shapes, forms, etc. ....	2 797	27 275 398	8 568 675	31.4	10.3	70.5
1221	Plates (.250 inch and over) .....	1 281	13 970 206	1 359 838	9.7	1.6	X
1222	Sheets and coils (.006 to .249 inch) .....	1 778	20 153 962	3 256 073	16.2	3.9	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) .....	1 886	19 872 739	3 088 717	15.5	3.7	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	1 412	13 935 228	725 353	5.2	.9	X
1225	Foils .....	189	863 294	138 663	16.1	.2	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	840	13 571 011	4 143 113	30.5	5.0	X
1300	Coal and coke .....	19	836 071	171 428	20.5	.2	33.0
1311	Coal .....	15	491 582	4 416	.9	Z	X
1312	Coke .....	14	534 696	156 308	29.2	.2	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	37	2 680 493	321 881	12.0	.4	X
1400	Electrical apparatus and equipment .....	237	1 326 233	117 166	8.8	.1	.7
1413	Motors and generators (including motor-generator sets) .....	8	20 305	3 715	18.3	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	161	993 298	59 858	6.0	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421510</b>	<b>Metal service centers &amp; offices—Con.</b>						
1500	Electrical appliances, household .....	6	17 040	2 360	13.9	Z	X
1600	Electronic parts and equipment, except communication .....	100	2 131 405	97 232	4.6	.1	X
1700	Hardware .....	802	3 702 793	380 821	10.3	.5	11.2
1711	Hand tools (including power driven) .....	579	2 852 323	213 743	7.5	.3	X
1712	Bolts, nuts, rivets, and fasteners .....	540	2 587 440	113 527	4.4	.1	X
1713	Cutlery .....	460	2 034 728	53 551	2.6	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	264	1 694 464	243 543	14.4	.3	21.0
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	149	670 232	21 425	3.2	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	189	853 741	108 201	12.7	.1	X
1813	Plumbing fixtures .....	65	392 059	18 156	4.6	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	27	225 922	17 441	7.7	Z	X
1815	Boilers, radiators, and convectors .....	33	194 377	4 382	2.3	Z	X
1818	Other plumbing and heating equipment and supplies .....	126	976 804	73 935	7.6	.1	X
1900	Warm air heating and air-conditioning equipment and supplies .....	34	254 659	26 976	10.6	Z	52.3
1911	Furnaces (warm air) .....	14	160 284	3 147	2.0	Z	X
1912	Central air-conditioning (residential and commercial) .....	6	23 265	243	1.0	Z	X
1914	Heat pumps (residential and commercial) .....	17	180 988	1 947	1.1	Z	X
1916	Air cleaning and filtration systems .....	7	22 617	3 373	14.9	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	24	214 439	17 590	8.2	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	44	661 745	157 447	23.8	.2	1.2
2113	New mixers, pavers, and related equipment .....	13	170 985	12 187	7.1	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	24	467 093	111 600	23.9	.1	X
2118	Used construction and mining machinery and equipment .....	13	170 985	32 241	18.9	Z	X
2200	Farm machinery, equipment, and parts .....	19	30 682	1 852	6.0	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	23	100 790	9 962	9.9	Z	42.4
2311	Pumps .....	17	97 070	8 341	8.6	Z	X
2312	Motors .....	12	45 300	938	2.1	Z	X
2313	Parts for pumps and motors .....	11	25 039	685	2.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	383	4 892 981	745 970	15.2	.9	.5
2321	New pumps, compressors (air or gas), and equipment .....	235	2 404 321	133 184	5.5	.2	X
2326	New controlling, recording, and indicating instruments and access .....	144	1 873 186	367 562	19.6	.4	X
2327	All other new general-purpose industrial machinery and equipment .....	230	2 803 332	228 474	8.2	.3	X
2328	Used general-purpose industrial machinery and equipment .....	81	1 106 018	16 292	1.5	Z	X
2330	Metalworking machinery, equipment, and parts .....	86	248 889	24 648	9.9	Z	X
2340	Materials handling machinery, equipment, and parts .....	71	216 470	18 390	8.5	Z	46.2
2341	New conveying equipment .....	37	75 121	8 521	11.3	Z	X
2342	New hoists, cranes, and monorails .....	21	37 650	1 519	4.0	Z	X
2343	New forklift trucks .....	20	117 394	4 683	4.0	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	75	447 016	72 096	16.1	.1	67.7
2351	New oil refining and pipeline machinery, equipment, and supplies .....	44	170 613	22 279	13.1	Z	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) .....	28	273 156	49 659	18.2	.1	X
2360	Other industrial machinery, equipment, and parts .....	14	78 704	10 472	13.3	Z	79.0
2366	Other new industrial machinery and equipment .....	14	78 704	10 197	13.0	Z	X
2370	Mechanical power transmission supplies .....	13	29 765	2 045	6.9	Z	79.0
2371	Bearings and bushings .....	11	23 389	1 305	5.6	Z	X
2380	Industrial valves and fittings (except fluid-power) .....	135	827 959	222 371	26.9	.3	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	17	77 275	4 787	6.2	Z	79.0
2391	Hydraulic valves .....	13	69 045	3 465	5.0	Z	X
2392	Pneumatic valves .....	11	26 751	1 321	4.9	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	13	81 757	6 466	7.9	Z	79.0
2411	Hydraulic cylinders and rotary actuators .....	12	45 240	4 571	10.1	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	15	101 449	33 552	33.1	Z	17.6
2421	Hydraulic and pneumatic connectors .....	9	65 598	6 457	9.8	Z	X
2422	Hydraulic and pneumatic assemblies .....	10	84 685	27 094	32.0	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	16	55 515	2 608	4.7	Z	79.0
2431	Filters .....	10	14 481	395	2.7	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. .....	10	44 735	2 213	4.9	Z	X
2440	Welding supplies (excluding gases) .....	20	44 035	3 603	8.2	Z	X
2450	Industrial containers and supplies .....	44	88 092	8 916	10.1	Z	6.4
2454	Other industrial containers and supplies .....	39	75 072	7 167	9.5	Z	X
2460	Other industrial supplies .....	291	1 474 745	55 540	3.8	.1	4.2
2462	Abrasives and abrasive materials .....	134	658 723	12 384	1.9	Z	X
2463	Nylon, polyester, and synthetic rubber .....	50	240 913	745	.3	Z	X
2464	Mechanical rubber goods .....	81	349 218	7 538	2.2	Z	X
2465	Strapping and tape .....	108	429 329	10 861	2.5	Z	X
2466	Industrial supplies, n.e.c. .....	137	940 395	23 828	2.5	Z	X
2620	Marine machinery, equipment, and supplies .....	9	14 223	460	3.2	Z	X
2700	Sporting and recreational goods and supplies .....	8	49 087	12 171	24.8	Z	X
2900	Ferrous metal scrap .....	325	4 848 554	229 967	4.7	.3	4.2
2911	Prepared ferrous metal scrap (processed by this establishment) .....	170	2 566 981	75 704	2.9	.1	X
2912	Prepared ferrous metal scrap (not processed by this establishment) .....	124	1 837 272	129 766	7.1	.2	X
2913	Unprepared ferrous metal scrap including bimetal cans .....	109	1 028 941	24 491	2.4	Z	X
2920	Nonferrous metal scrap .....	328	4 367 597	329 413	7.5	.4	6.4
2921	Aluminum scrap .....	285	2 955 339	116 700	3.9	.1	X
2922	Copper and copper alloy scrap .....	175	2 696 084	145 623	5.4	.2	X
2923	Lead scrap .....	71	494 781	3 308	.7	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals) .....	87	1 926 626	63 777	3.3	.1	X
2930	Recyclable paper and paperboard .....	20	47 432	2 620	5.5	Z	X

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**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421510</b>	<b>Metal service centers &amp; offices—Con.</b>						
2940	Recyclable materials, except metal .....	32	50 118	7 298	14.6	Z	52.0
2943	Recyclable plastics .....	25	34 603	2 411	7.0	Z	X
2944	Recyclable glass .....	25	30 683	2 799	9.1	Z	X
2945	Other recyclable materials (including rubber and bones).....	7	18 727	2 088	11.2	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	19	13 068	3 059	23.4	Z	68.2
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions).....	16	8 824	2 154	24.4	Z	X
3030	Precious metals—gold, silver, and platinum including precious metal coins .....	36	1 180 755	170 976	14.5	.2	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	16	49 145	6 740	13.7	Z	X
3150	Other durable goods .....	7	37 699	7 942	21.1	Z	X
3400	Industrial and personal services paper and plastics .....	19	38 742	3 093	8.0	Z	6.3
3413	Industrial paper (wrapping, bags, cartons, etc.).....	10	24 729	2 587	10.5	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	19	62 288	10 442	16.8	Z	45.1
3515	Other toiletries and druggists' sundries.....	8	44 493	9 085	20.4	Z	X
3900	Women's and children's wear .....	8	14 890	3 074	20.6	Z	X
4000	Footwear .....	6	138 432	31 735	22.9	Z	X
4860	Other grocery specialties .....	9	64 319	7 454	11.6	Z	X
5300	Plastics materials and basic shapes .....	672	5 233 138	354 804	6.8	.4	1.4
5311	Plastic pipes, rods, tubes, and shapes .....	426	3 496 646	261 853	7.5	.3	X
5313	Plastics raw materials .....	47	510 447	14 197	2.8	Z	X
5314	Other plastics materials and basic shapes .....	186	1 557 793	71 773	4.6	.1	X
5320	Industrial gases (welding, etc.) .....	12	21 730	3 427	15.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	214	2 433 313	289 541	11.9	.3	2.4
5332	Alkalies and chlorine .....	41	261 032	41 021	15.7	Z	X
5334	Organic fibers .....	24	29 606	4 844	16.4	Z	X
5335	Detergents and soaps .....	32	310 019	2 823	9.9	Z	X
5336	Sanitation chemicals, polishes, and waxes .....	16	45 201	473	1.0	Z	X
5341	Insecticides, nonagricultural .....	16	45 201	473	1.0	Z	X
5342	Adhesives, sealants, and glues .....	49	544 598	115 262	21.2	.1	X
5344	Other chemicals and allied products .....	141	1 859 104	124 639	6.7	.2	X
5400	Petroleum products .....	32	854 696	43 672	5.1	Z	X
5800	Farm supplies .....	11	63 167	12 563	19.9	Z	65.7
5816	Other agricultural chemicals and fertilizers.....	6	62 328	12 084	19.4	Z	X
6000	Paint, paint supplies, and wallpaper .....	76	262 583	11 248	4.3	Z	5.6
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers).....	69	253 211	10 729	4.2	Z	X
6120	Art goods (including novelties and souvenirs) .....	21	25 666	4 181	16.3	Z	4.9
6122	Novelties and souvenirs.....	6	7 608	1 224	16.1	Z	X
6130	Textile bags, bagging, and burlap .....	8	16 260	3 703	22.8	Z	X
9700	Service receipts and labor charges (including installed parts) .....	670	5 074 731	264 110	5.2	.3	8.4
9701	Labor charges for repair work .....	438	2 964 339	123 351	4.2	.1	X
9702	Parts installed in repair work .....	353	2 596 912	55 924	2.2	.1	X
9703	Other service receipts and labor charges—Specify .....	201	1 869 900	84 783	4.5	.1	X
9720	Receipts for service contracts .....	14	22 398	1 828	8.2	Z	X
9740	Receipts for installing equipment .....	31	57 484	8 058	14.0	Z	X
9810	Miscellaneous commodities .....	731	7 405 146	470 153	6.3	.6	X
9940	Rental and leasing receipts .....	99	407 989	25 345	6.2	Z	X
9950	Construction receipts .....	22	76 360	24 206	31.7	Z	X
<b>4215101</b>	<b>Ferrous metal service centers &amp; sales offices .....</b>	<b>7 595</b>	<b>X</b>	<b>66 113 409</b>	<b>X</b>	<b>100.0</b>	<b>79.1</b>
0100	New and used automobiles, motorcycles, etc. ....	12	18 218	3 257	17.9	Z	12.4
0114	Motorscooters, mopeds, snowmobiles, and utility trailers .....	8	11 199	2 869	25.6	Z	X
0200	New and rebuilt automotive parts and supplies .....	45	260 795	64 455	24.7	.1	49.6
0211	Batteries .....	14	10 093	140	1.4	Z	X
0213	Electrical engine parts (including ignition parts).....	9	8 204	100	1.2	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	9	7 275	64	.9	Z	X
0216	Glass .....	6	6 859	83	1.2	Z	X
0219	Engine parts, except electrical .....	15	223 452	54 150	24.2	.1	X
0221	Body parts and repair materials .....	11	9 302	120	1.3	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	13	28 255	8 312	29.4	Z	X
0223	Parts, n.e.c. ....	7	6 723	183	2.7	Z	X
0240	Used automotive parts, accessories, and equipment .....	42	27 903	5 078	18.2	Z	X
0300	Tires and tubes .....	21	15 337	749	4.9	Z	13.9
0312	Recapped and used tires and repair materials .....	8	10 137	292	2.9	Z	X
0400	Household and lawn furniture .....	7	3 495	218	6.2	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	7	18 384	5 552	30.2	Z	X
0530	Flooring and floor coverings .....	11	12 189	489	4.0	Z	X
0600	Lumber: rough, dressed, and finished .....	105	316 240	42 862	13.6	.1	53.8
0611	Dimensional lumber (non-treated) .....	44	111 963	4 624	4.1	Z	X
0612	Treated lumber .....	77	245 413	29 120	11.9	Z	X
0613	Boards.....	9	30 436	9 118	30.0	Z	X
0620	Plywood and millwork .....	100	480 106	59 146	12.3	.1	38.4
0621	Softwood plywood and oriented strand board (OSB) .....	13	35 355	3 251	9.2	Z	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard).....	44	183 596	4 019	2.2	Z	X
0623	Gypsum, specialty boards, and treatments .....	18	128 177	16 063	12.5	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	39	221 400	33 733	15.2	.1	X
0625	Metal millwork .....	7	35 863	1 354	3.8	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4215101</b>	<b>Ferrous metal service centers &amp; sales offices—Con.</b>						
0700	Brick, stone, tile, sand, block, cement, and gravel .....	90	336 929	41 108	12.2	.1	30.3
0711	Ready-mixed or transit-mixed concrete .....	27	103 128	9 174	8.9	Z	X
0712	Cement and lime .....	43	171 315	9 080	5.3	Z	X
0713	Sand, gravel, and crushed stone .....	14	19 868	1 242	6.3	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	30	163 266	21 601	13.2	Z	X
0720	Roofing, siding, and insulation materials .....	117	570 714	65 540	11.5	.1	33.6
0721	Roofing, except wood .....	51	265 052	25 194	9.5	Z	X
0722	Siding, except wood .....	30	114 825	1 871	1.6	Z	X
0723	Insulation materials .....	80	413 229	38 474	9.3	.1	X
0730	Flat glass and other construction glass (excluding automotive) .....	8	28 705	1 845	6.4	Z	X
0740	Other construction materials .....	144	490 847	69 427	14.1	.1	55.6
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	15	79 347	4 134	5.2	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood) .....	13	40 454	1 486	3.7	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	128	429 359	63 807	14.9	.1	X
0920	New computer equipment .....	6	38 065	1 998	5.2	Z	X
0950	Computer software (packaged) .....	6	3 819	373	9.8	Z	X
1100	Iron and steel products (semifinished) .....	1 453	14 589 684	4 614 072	31.6	7.0	72.6
1111	Sheet bars and tin plate bars .....	459	3 919 310	488 699	12.5	.7	X
1112	Wire rods .....	198	4 091 942	626 775	15.3	.9	X
1113	Rough castings and foundry products .....	287	1 472 983	590 417	40.1	.9	X
1114	Forgings .....	349	2 467 695	311 107	12.6	.5	X
1116	Other semifinished iron and steel products .....	587	8 699 485	2 597 074	29.9	3.9	X
1120	Flat iron and steel products .....	3 956	44 721 119	24 548 415	54.9	37.1	73.5
1121	Plates .....	2 408	24 307 705	5 269 798	21.7	8.0	X
1122	Strips (hot-rolled and cold-rolled) .....	1 296	14 522 214	3 560 423	24.5	5.4	X
1123	Sheets (cold-rolled) .....	1 982	27 105 132	4 343 979	16.0	6.6	X
1124	Sheets (hot-rolled) .....	2 335	29 064 509	4 667 950	16.1	7.1	X
1126	Sheets (galvanized and coated) .....	1 781	26 132 445	4 115 974	15.8	6.2	X
1127	Tin plate and terneplate .....	132	3 098 562	452 705	14.6	.7	X
1128	Fabricated and structural plate products .....	730	4 191 236	627 624	15.0	.9	X
1129	Other flat iron and steel products .....	972	12 543 645	1 509 960	12.0	2.3	X
1140	Iron and steel wire and wire products .....	1 619	9 431 452	2 446 864	25.9	3.7	66.5
1141	Wire (plain, coated, barbed, and twisted) .....	774	5 592 680	1 227 350	21.9	1.9	X
1142	Nails .....	274	1 263 557	309 982	24.5	.5	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	1 029	5 772 689	909 528	15.8	1.4	X
1150	Iron and steel pipe and tubing .....	3 183	32 231 384	9 101 117	28.2	13.8	72.8
1152	Tubing .....	2 448	24 844 956	4 010 575	16.1	6.1	X
1153	Standard steel pipe .....	2 310	23 100 583	3 183 498	13.8	4.8	X
1154	Other steel pipe .....	851	9 550 341	1 907 044	20.0	2.9	X
1160	Other iron and steel products .....	2 768	28 328 078	9 540 977	33.7	14.4	74.3
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled .....	1 451	18 720 511	1 930 784	10.3	2.9	X
1163	Bars and bar-size shapes: cold finished .....	1 290	16 631 934	1 716 423	10.3	2.6	X
1164	Concrete reinforcement bars .....	994	8 207 711	1 134 479	13.8	1.7	X
1165	Structural shapes (excluding bar-size shapes) .....	1 566	18 774 898	3 438 262	18.3	5.2	X
1167	Finished products, n.e.c. .....	602	6 313 314	1 321 025	20.9	2.0	X
1170	Alloy steel .....	1 387	17 162 079	2 666 516	15.5	4.0	75.7
1171	Bars, hot-rolled or cold-finished .....	844	10 904 105	1 049 774	9.6	1.6	X
1173	Pipe, tubing, and plates .....	669	9 772 413	1 188 032	12.2	1.8	X
1175	Other alloy steel .....	445	5 499 277	428 705	7.8	.6	X
1180	Stainless steel .....	2 105	24 584 263	6 076 929	24.7	9.2	72.9
1181	Plates .....	893	11 023 560	610 461	5.5	.9	X
1182	Strip .....	420	3 964 456	522 488	13.2	.8	X
1183	Sheets .....	1 072	14 316 713	1 672 674	11.7	2.5	X
1184	Bars and bar-size shapes .....	1 144	14 609 773	1 513 622	10.4	2.3	X
1185	Other stainless steel (including tubing) .....	1 287	16 787 481	1 757 678	10.5	2.7	X
1200	Copper and brass .....	803	10 063 281	405 296	4.0	.6	76.4
1211	Copper wire mill products (structural only) .....	67	900 920	9 268	1.0	Z	X
1212	Flat products (sheets, strips, and plates) .....	373	5 326 240	117 988	2.2	.2	X
1213	Tubular products (pipes and tubes) .....	445	6 084 374	132 355	2.2	.2	X
1214	Rod, nonelectrical wire, extruded shapes, etc. ....	321	5 304 004	145 677	2.7	.2	X
1220	Aluminum shapes, forms, etc. ....	1 431	16 032 031	1 877 581	11.7	2.8	74.5
1221	Plates (.250 inch and over) .....	761	9 215 942	264 923	2.9	.4	X
1222	Sheets and coils (.006 to .249 inch) .....	883	12 415 171	903 469	7.3	1.4	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) .....	940	11 088 921	448 998	4.0	.7	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	805	9 586 669	234 405	2.4	.4	X
1225	Foils .....	34	148 320	25 757	17.4	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	297	5 719 735	340 825	6.0	.5	X
1300	Coal and coke .....	16	537 978	160 724	29.9	.2	53.9
1311	Coal .....	15	491 582	4 416	.9	Z	X
1312	Coke .....	14	534 696	156 308	29.2	.2	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	26	1 416 388	64 464	4.6	.1	X
1400	Electrical apparatus and equipment .....	202	1 101 724	80 863	7.3	.1	.5
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	161	993 298	59 858	6.0	.1	X
1500	Electrical appliances, household .....	6	17 040	2 360	13.9	Z	X
1600	Electronic parts and equipment, except communication .....	80	1 387 044	61 929	4.5	.1	X
1700	Hardware .....	700	3 261 503	354 531	10.9	.5	12.5
1711	Hand tools (including power driven) .....	477	2 411 033	192 532	8.0	.3	X
1712	Bolts, nuts, rivets, and fasteners .....	529	2 570 529	112 026	4.4	.2	X
1713	Cutlery .....	369	1 610 349	49 973	3.1	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4215101</b>	<b>Ferrous metal service centers &amp; sales offices—Con.</b>						
1800	Plumbing and heating equipment and supplies (hydronics) .....	245	1 505 982	231 528	15.4	.4	23.6
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	149	670 232	21 425	3.2	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	189	853 741	108 201	12.7	.2	X
1813	Plumbing fixtures .....	65	392 059	18 156	4.6	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	27	225 922	17 441	7.7	Z	X
1815	Boilers, radiators, and convectors .....	33	194 377	4 382	2.3	Z	X
1818	Other plumbing and heating equipment and supplies .....	107	788 322	61 920	7.9	.1	X
1900	Warm air heating and air-conditioning equipment and supplies .....	34	254 659	26 976	10.6	Z	52.4
1911	Furnaces (warm air) .....	14	160 284	3 147	2.0	Z	X
1912	Central air-conditioning (residential and commercial) .....	6	23 265	243	1.0	Z	X
1914	Heat pumps (residential and commercial) .....	17	180 988	1 947	1.1	Z	X
1916	Air cleaning and filtration systems .....	7	22 617	3 373	14.9	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	24	214 439	17 590	8.2	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	44	661 745	157 447	23.8	.2	1.2
2113	New mixers, pavers, and related equipment .....	13	170 985	12 187	7.1	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	24	467 093	111 600	23.9	.2	X
2118	Used construction and mining machinery and equipment .....	13	170 985	32 241	18.9	Z	X
2200	Farm machinery, equipment, and parts .....	19	30 682	1 852	6.0	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	23	100 790	9 962	9.9	Z	42.5
2311	Pumps .....	17	97 070	8 341	8.6	Z	X
2312	Motors .....	12	45 300	938	2.1	Z	X
2313	Parts for pumps and motors .....	11	25 039	685	2.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	347	4 126 887	666 239	16.1	1.0	.6
2321	New pumps, compressors (air or gas), and equipment .....	235	2 404 321	133 184	5.5	.2	X
2326	New controlling, recording, and indicating instruments and access .....	111	1 108 493	364 042	32.8	.6	X
2327	All other new general-purpose industrial machinery and equipment .....	197	2 038 639	152 729	7.5	.2	X
2328	Used general-purpose industrial machinery and equipment .....	81	1 106 018	16 292	1.5	Z	X
2330	Metalworking machinery, equipment, and parts .....	82	242 917	24 055	9.9	Z	X
2340	Materials handling machinery, equipment, and parts .....	59	160 509	15 674	9.8	Z	45.1
2341	New conveying equipment .....	36	70 921	6 844	9.7	Z	X
2342	New hoists, cranes, and monorails .....	21	37 650	1 519	4.0	Z	X
2343	New forklift trucks .....	9	65 633	3 644	5.6	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	72	446 143	72 072	16.2	.1	67.8
2351	New oil refining and pipeline machinery, equipment, and supplies .....	41	169 740	22 255	13.1	Z	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) .....	28	273 156	49 659	18.2	.1	X
2360	Other industrial machinery, equipment, and parts .....	14	78 704	10 472	13.3	Z	79.1
2366	Other new industrial machinery and equipment .....	14	78 704	10 197	13.0	Z	X
2370	Mechanical power transmission supplies .....	13	29 765	2 045	6.9	Z	79.1
2371	Bearings and bushings .....	11	23 389	1 305	5.6	Z	X
2380	Industrial valves and fittings (except fluid-power) .....	133	825 446	221 744	26.9	.3	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	17	77 275	4 787	6.2	Z	79.1
2391	Hydraulic valves .....	13	69 045	3 465	5.0	Z	X
2392	Pneumatic valves .....	11	26 751	1 321	4.9	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	13	81 757	6 466	7.9	Z	79.1
2411	Hydraulic cylinders and rotary actuators .....	12	45 240	4 571	10.1	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	15	101 449	33 552	33.1	.1	17.6
2421	Hydraulic and pneumatic connectors .....	9	65 598	6 457	9.8	Z	X
2422	Hydraulic and pneumatic assemblies .....	10	84 685	27 094	32.0	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	16	55 515	2 608	4.7	Z	79.1
2431	Filters .....	10	14 481	395	2.7	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	10	44 735	2 213	4.9	Z	X
2440	Welding supplies (excluding gases) .....	20	44 035	3 603	8.2	Z	X
2450	Industrial containers and supplies .....	39	75 072	7 167	9.5	Z	7.7
2454	Other industrial containers and supplies .....	39	75 072	7 167	9.5	Z	X
2460	Other industrial supplies .....	270	1 432 585	51 129	3.6	.1	3.9
2462	Abrasives and abrasive materials .....	134	658 723	12 384	1.9	Z	X
2463	Nylon, polyester, and synthetic rubber .....	50	240 913	745	.3	Z	X
2464	Mechanical rubber goods .....	81	349 218	7 538	2.2	Z	X
2465	Strapping and tape .....	92	389 666	6 624	1.7	Z	X
2466	Industrial supplies, n.e.c. ....	137	940 395	23 828	2.5	Z	X
2620	Marine machinery, equipment, and supplies .....	9	14 223	460	3.2	Z	X
2700	Sporting and recreational goods and supplies .....	8	49 087	12 171	24.8	Z	X
2900	Ferrous metal scrap .....	269	4 459 394	220 831	5.0	.3	3.2
2911	Prepared ferrous metal scrap (processed by this establishment) .....	157	2 509 682	70 981	2.8	.1	X
2912	Prepared ferrous metal scrap (not processed by this establishment) .....	99	1 517 297	127 412	8.4	.2	X
2913	Unprepared ferrous metal scrap including bimetal cans .....	84	981 349	22 432	2.3	Z	X
2920	Nonferrous metal scrap .....	174	2 040 235	111 602	5.5	.2	8.4
2921	Aluminum scrap .....	159	1 616 255	50 546	3.1	.1	X
2922	Copper and copper alloy scrap .....	121	1 411 924	33 924	2.4	.1	X
2923	Lead scrap .....	39	207 726	1 381	.7	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals) .....	45	871 079	25 748	3.0	Z	X
2930	Recyclable paper and paperboard .....	6	37 159	1 768	4.8	Z	X
2940	Recyclable materials, except metal .....	6	17 229	1 941	11.3	Z	X
3030	Precious metals—gold, silver, and platinum including precious metal coins .....	10	283 938	116 379	41.0	.2	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	13	42 851	6 689	15.6	Z	X

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4215101</b>	<b>Ferrous metal service centers &amp; sales offices—Con.</b>						
3400	Industrial and personal services paper and plastics .....	16	27 676	2 674	9.7	Z	10.5
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	10	24 729	2 587	10.5	Z	X
4860	Other grocery specialties .....	9	64 319	7 454	11.6	Z	X
5300	Plastics materials and basic shapes .....	494	4 168 744	281 137	6.7	.4	.9
5311	Plastic pipes, rods, tubes, and shapes .....	386	3 091 958	225 085	7.3	.3	X
5313	Plastics raw materials .....	47	510 447	14 197	2.8	Z	X
5314	Other plastics materials and basic shapes .....	62	566 335	41 855	7.4	.1	X
5320	Industrial gases (welding, etc.) .....	12	21 730	3 427	15.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	177	1 820 608	263 283	14.5	.4	2.1
5332	Alkalies and chlorine .....	31	141 251	40 475	28.7	.1	X
5334	Organic fibers .....	24	29 606	4 844	16.4	Z	X
5335	Detergents and soaps .....	22	190 238	2 642	1.4	Z	X
5336	Sanitation chemicals, polishes, and waxes .....	16	45 201	473	1.0	Z	X
5341	Insecticides, nonagricultural .....	16	45 201	473	1.0	Z	X
5342	Adhesives, sealants, and glues .....	38	511 602	115 208	22.5	.2	X
5344	Other chemicals and allied products .....	115	1 279 395	99 162	7.8	.2	X
5400	Petroleum products .....	30	466 635	27 765	6.0	Z	X
5800	Farm supplies .....	11	63 167	12 563	19.9	Z	65.8
5816	Other agricultural chemicals and fertilizers .....	6	62 328	12 084	19.4	Z	X
6000	Paint, paint supplies, and wallpaper .....	74	257 873	10 667	4.1	Z	4.9
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	68	250 865	10 263	4.1	Z	X
9700	Service receipts and labor charges (including installed parts) .....	588	4 722 902	241 379	5.1	.4	7.6
9701	Labor charges for repair work .....	382	2 708 063	112 754	4.2	.2	X
9702	Parts installed in repair work .....	317	2 399 477	50 279	2.1	.1	X
9703	Other service receipts and labor charges—Specify .....	170	1 773 889	78 333	4.4	.1	X
9720	Receipts for service contracts .....	11	14 326	1 350	9.4	Z	X
9740	Receipts for installing equipment .....	31	57 484	8 058	14.0	Z	X
9810	Miscellaneous commodities .....	546	5 175 623	359 430	6.9	.5	X
9940	Rental and leasing receipts .....	71	303 640	18 628	6.1	Z	X
9950	Construction receipts .....	19	66 750	20 421	30.6	Z	X
<b>42151011</b>	<b>Ferrous metal service centers .....</b>	<b>5 827</b>	<b>X</b>	<b>58 768 929</b>	<b>X</b>	<b>100.0</b>	<b>80.0</b>
0100	New and used automobiles, motorcycles, etc. ....	11	17 285	3 153	18.2	Z	14.5
0114	Motorscooters, mopeds, snowmobiles, and utility trailers .....	8	11 199	2 869	25.6	Z	X
0200	New and rebuilt automotive parts and supplies .....	32	232 540	56 143	24.1	.1	48.5
0211	Batteries .....	14	10 093	140	1.4	Z	X
0213	Electrical engine parts (including ignition parts) .....	9	8 204	100	1.2	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	9	7 275	64	.9	Z	X
0216	Glass .....	6	6 859	83	1.2	Z	X
0219	Engine parts, except electrical .....	15	223 452	54 150	24.2	.1	X
0221	Body parts and repair materials .....	11	9 302	120	1.3	Z	X
0223	Parts, n.e.c. ....	7	6 723	183	2.7	Z	X
0240	Used automotive parts, accessories, and equipment .....	36	23 956	4 554	19.0	Z	X
0300	Tires and tubes .....	8	10 137	292	2.9	Z	22.9
0312	Recapped and used tires and repair materials .....	8	10 137	292	2.9	Z	X
0530	Flooring and floor coverings .....	6	9 596	234	2.4	Z	X
0600	Lumber: rough, dressed, and finished .....	93	309 418	42 057	13.6	.1	54.8
0611	Dimensional lumber (non-treated) .....	34	105 337	4 053	3.8	Z	X
0612	Treated lumber .....	70	243 930	28 886	11.8	Z	X
0613	Boards .....	9	30 436	9 118	30.0	Z	X
0620	Plywood and millwork .....	81	462 849	55 684	12.0	.1	38.0
0621	Softwood plywood and oriented strand board (OSB) .....	10	34 263	3 202	9.3	Z	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	41	182 896	3 988	2.2	Z	X
0623	Gypsum, specialty boards, and treatments .....	18	128 177	16 063	12.5	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	27	208 635	31 176	14.9	.1	X
0625	Metal millwork .....	6	33 187	529	1.6	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	77	314 419	36 515	11.6	.1	27.5
0711	Ready-mixed or transit-mixed concrete .....	19	96 204	8 699	9.0	Z	X
0712	Cement and lime .....	43	171 315	9 080	5.3	Z	X
0713	Sand, gravel, and crushed stone .....	14	19 868	1 242	6.3	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	23	143 866	17 483	12.2	Z	X
0720	Roofing, siding, and insulation materials .....	109	566 666	65 231	11.5	.1	33.9
0721	Roofing, except wood .....	47	264 528	25 128	9.5	Z	X
0722	Siding, except wood .....	26	114 301	1 805	1.6	Z	X
0723	Insulation materials .....	72	409 181	38 298	9.4	.1	X
0730	Flat glass and other construction glass (excluding automotive) .....	6	28 044	1 746	6.2	Z	X
0740	Other construction materials .....	120	473 603	66 553	14.1	.1	55.7
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	9	76 988	4 054	5.3	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood) .....	6	33 799	280	.8	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	114	419 657	62 219	14.8	.1	X
1100	Iron and steel products (semifinished) .....	1 048	11 889 711	3 253 465	27.4	5.5	72.9
1111	Sheet bars and tin plate bars .....	361	3 296 983	433 852	13.2	.7	X
1112	Wire rods .....	154	3 297 345	440 654	13.4	.8	X
1113	Rough castings and foundry products .....	178	1 253 571	490 624	39.1	.8	X
1114	Forgings .....	248	2 217 844	273 064	12.3	.5	X
1116	Other semifinished iron and steel products .....	410	6 478 538	1 615 271	24.9	2.7	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42151011</b>	<b>Ferrous metal service centers—Con.</b>						
1120	Flat iron and steel products .....	3 136	39 729 592	21 885 287	55.1	37.2	74.4
1121	Plates .....	1 976	21 804 427	4 560 388	20.9	7.8	X
1122	Strips (hot-rolled and cold-rolled) .....	1 174	14 033 215	3 540 875	25.2	6.0	X
1123	Sheets (cold-rolled) .....	1 662	24 816 371	3 836 019	15.5	6.5	X
1124	Sheets (hot-rolled) .....	1 988	26 205 742	3 932 647	15.0	6.7	X
1126	Sheets (galvanized and coated) .....	1 501	24 125 257	3 853 457	16.0	6.6	X
1127	Tin plate and terneplate .....	108	2 798 051	438 351	15.7	.7	X
1128	Fabricated and structural plate products .....	573	3 928 934	515 164	13.1	.9	X
1129	Other flat iron and steel products .....	817	11 377 501	1 208 386	10.6	2.1	X
1140	Iron and steel wire and wire products .....	1 351	8 734 319	2 310 941	26.5	3.9	67.7
1141	Wire (plain, coated, barbed, and twisted) .....	625	5 158 196	1 153 210	22.4	2.0	X
1142	Nails .....	235	1 187 457	295 028	24.8	.5	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	872	5 469 874	862 699	15.8	1.5	X
1150	Iron and steel pipe and tubing .....	2 565	29 204 082	7 973 383	27.3	13.6	73.9
1152	Tubing .....	2 041	22 602 962	3 418 796	15.1	5.8	X
1153	Standard steel pipe .....	1 940	21 229 182	2 849 408	13.4	4.8	X
1154	Other steel pipe .....	668	8 476 055	1 705 182	20.1	2.9	X
1160	Other iron and steel products .....	2 226	25 789 920	8 678 470	33.7	14.8	75.1
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled ....	1 268	17 706 164	1 747 733	9.9	3.0	X
1163	Bars and bar-size shapes: cold finished .....	1 142	16 068 270	1 657 158	10.3	2.8	X
1164	Concrete reinforcement bars .....	932	7 391 457	1 012 513	13.7	1.7	X
1165	Structural shapes (excluding bar-size shapes) .....	1 308	17 380 676	3 190 415	18.4	5.4	X
1167	Finished products, n.e.c. ....	435	5 895 853	1 070 652	18.2	1.8	X
1170	Alloy steel .....	1 175	15 982 123	2 379 987	14.9	4.1	76.6
1171	Bars, hot-rolled or cold-finished .....	724	10 443 265	971 238	9.3	1.7	X
1173	Pipe, tubing, and plates .....	545	8 923 026	995 922	11.2	1.7	X
1175	Other alloy steel .....	363	5 071 700	412 824	8.1	.7	X
1180	Stainless steel .....	1 786	22 846 004	5 687 572	24.9	9.7	73.5
1181	Plates .....	772	10 440 447	527 083	5.0	.9	X
1182	Strip .....	352	3 751 170	492 629	13.1	1.8	X
1183	Sheets .....	915	13 102 621	1 554 652	11.9	2.6	X
1184	Bars and bar-size shapes .....	1 033	13 888 153	1 467 056	10.6	2.5	X
1185	Other stainless steel (including tubing) .....	1 103	16 030 074	1 646 142	10.3	2.8	X
1200	Copper and brass .....	685	9 628 163	387 600	4.0	.7	77.3
1211	Copper wire mill products (structural only) .....	64	884 734	8 938	1.0	.2	X
1212	Flat products (sheets, strips, and plates) .....	306	5 076 326	113 037	2.2	.2	X
1213	Tubular products (pipes and tubes) .....	384	5 811 256	124 027	2.1	.2	X
1214	Rod, nonelectrical wire, extruded shapes, etc. ....	275	5 069 167	141 590	2.8	.2	X
1220	Aluminum shapes, forms, etc. ....	1 198	15 319 463	1 809 086	11.8	3.1	75.6
1221	Plates (.250 inch and over) .....	650	8 776 043	250 227	2.9	.4	X
1222	Sheets and coils (.006 to .249 inch) .....	781	12 023 613	886 668	7.4	1.5	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) .....	829	10 733 521	427 247	4.0	.7	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	675	9 141 210	219 524	2.4	.4	X
1225	Foils .....	25	139 713	25 414	18.2	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	248	5 044 605	291 775	5.8	.5	X
1300	Coal and coke .....	9	379 742	145 767	38.4	.2	73.0
1311	Coal .....	8	333 346	1 569	.5	Z	X
1312	Coke .....	7	376 460	144 198	38.3	.2	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	17	1 116 228	59 481	5.3	.1	X
1400	Electrical apparatus and equipment .....	161	993 298	59 858	6.0	.1	.5
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	161	993 298	59 858	6.0	.1	X
1500	Electrical appliances, household .....	6	17 040	2 360	13.9	Z	X
1600	Electronic parts and equipment, except communication .....	50	1 294 015	57 264	4.4	.1	X
1700	Hardware .....	600	3 113 991	337 585	10.8	.6	12.5
1711	Hand tools (including power driven) .....	451	2 367 935	191 291	8.1	.3	X
1712	Bolts, nuts, rivets, and fasteners .....	473	2 454 804	97 933	4.0	.2	X
1713	Cutlery .....	317	1 574 702	48 361	3.1	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	209	1 445 466	217 526	15.0	.4	23.7
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	122	629 422	17 930	2.8	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	153	793 225	98 414	12.4	.2	X
1813	Plumbing fixtures .....	49	356 098	17 566	4.9	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	27	225 922	17 441	7.7	Z	X
1815	Boilers, radiators, and convectors .....	33	194 377	4 382	2.3	Z	X
1818	Other plumbing and heating equipment and supplies .....	100	784 899	61 792	7.9	.1	X
1900	Warm air heating and air-conditioning equipment and supplies .....	28	231 394	26 733	11.6	Z	52.4
1911	Furnaces (warm air) .....	14	160 284	3 147	2.0	Z	X
1914	Heat pumps (residential and commercial) .....	17	180 988	1 947	1.1	Z	X
1916	Air cleaning and filtration systems .....	7	22 617	3 373	14.9	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	24	214 439	17 590	8.2	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	37	638 078	156 028	24.5	.3	1.2
2113	New mixers, pavers, and related equipment .....	13	170 985	12 187	7.1	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	24	467 093	111 600	23.9	.2	X
2118	Used construction and mining machinery and equipment .....	13	170 985	32 241	18.9	.1	X
2200	Farm machinery, equipment, and parts .....	14	29 017	1 618	5.6	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	14	94 571	9 423	10.0	Z	42.5
2311	Pumps .....	11	93 933	8 227	8.8	Z	X
2312	Motors .....	6	42 163	852	2.0	Z	X
2313	Parts for pumps and motors .....	8	21 957	346	1.6	Z	X

See footnotes at end of table.



**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42151011</b>	<b>Ferrous metal service centers—Con.</b>						
2320	General-purpose industrial machinery, equipment, and parts .....	261	3 785 896	620 080	16.4	1.1	.6
2321	New pumps, compressors (air or gas), and equipment .....	149	2 063 330	121 995	5.9	.2	X
2326	New controlling, recording, and indicating instruments and access .....	111	1 108 493	364 042	32.8	.6	X
2327	All other new general-purpose industrial machinery and equipment .....	111	1 697 648	121 825	7.2	.2	X
2328	Used general-purpose industrial machinery and equipment .....	36	966 326	12 220	1.3	Z	X
2330	Metalworking machinery, equipment, and parts .....	50	223 621	22 166	9.9	Z	X
2340	Materials handling machinery, equipment, and parts .....	42	145 276	14 278	9.8	Z	38.9
2341	New conveying equipment .....	31	65 657	5 722	8.7	Z	X
2342	New hoists, cranes, and monorails .....	9	27 681	1 337	4.8	Z	X
2343	New forklift trucks .....	6	61 503	3 598	5.9	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	69	442 896	71 914	16.2	.1	68.9
2351	New oil refining and pipeline machinery, equipment, and supplies .....	41	169 740	22 255	13.1	Z	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) .....	28	273 156	49 659	18.2	.1	X
2360	Other industrial machinery, equipment, and parts .....	10	74 095	9 918	13.4	Z	80.0
2366	Other new industrial machinery and equipment .....	10	74 095	9 824	13.3	Z	X
2370	Mechanical power transmission supplies .....	9	26 667	1 993	7.5	Z	80.0
2371	Bearings and bushings .....	7	20 291	1 253	6.2	Z	X
2380	Industrial valves and fittings (except fluid-power) .....	122	811 021	218 110	26.9	.4	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	13	75 169	4 597	6.1	Z	80.0
2391	Hydraulic valves .....	9	66 939	3 368	5.0	Z	X
2392	Pneumatic valves .....	7	24 645	1 228	5.0	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	7	77 103	6 041	7.8	Z	80.0
2411	Hydraulic cylinders and rotary actuators .....	6	40 586	4 146	10.2	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	12	99 707	33 501	33.6	.1	17.2
2421	Hydraulic and pneumatic connectors .....	6	63 856	6 406	10.0	Z	X
2422	Hydraulic and pneumatic assemblies .....	10	84 685	27 094	32.0	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	13	53 773	2 522	4.7	Z	80.0
2431	Filters .....	7	12 739	379	3.0	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	7	42 993	2 143	5.0	Z	X
2440	Welding supplies (excluding gases) .....	20	44 035	3 603	8.2	Z	X
2450	Industrial containers and supplies .....	12	51 960	3 095	6.0	Z	6.6
2454	Other industrial containers and supplies .....	12	51 960	3 095	6.0	Z	X
2460	Other industrial supplies .....	234	1 394 164	48 579	3.5	.1	3.9
2462	Abrasives and abrasive materials .....	120	651 035	12 308	1.9	Z	X
2463	Nylon, polyester, and synthetic rubber .....	36	233 225	594	.3	Z	X
2464	Mechanical rubber goods .....	67	341 530	7 387	2.2	Z	X
2465	Strapping and tape .....	85	377 826	6 613	1.8	Z	X
2466	Industrial supplies, n.e.c. ....	107	913 814	21 665	2.4	Z	X
2620	Marine machinery, equipment, and supplies .....	8	13 864	388	2.8	Z	X
2700	Sporting and recreational goods and supplies .....	8	49 087	12 171	24.8	Z	X
2900	Ferrous metal scrap .....	232	3 749 301	121 594	3.2	.2	2.8
2911	Prepared ferrous metal scrap (processed by this establishment) .....	139	2 482 891	68 727	2.8	.1	X
2912	Prepared ferrous metal scrap (not processed by this establishment) .....	66	809 464	33 364	4.1	.1	X
2913	Unprepared ferrous metal scrap including bimetal cans .....	63	945 524	19 500	2.1	Z	X
2920	Nonferrous metal scrap .....	137	1 944 683	101 482	5.2	.2	7.0
2921	Aluminum scrap .....	126	1 600 108	49 261	3.1	.1	X
2922	Copper and copper alloy scrap .....	97	1 398 643	32 894	2.4	.1	X
2923	Lead scrap .....	22	196 882	1 246	.6	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals) .....	34	783 382	18 077	2.3	Z	X
2940	Recyclable materials, except metal .....	6	17 229	1 941	11.3	Z	X
3030	Precious metals—gold, silver, and platinum including precious metal coins .....	8	281 048	114 938	40.9	.2	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	13	42 851	6 689	15.6	Z	X
3400	Industrial and personal services paper and plastics .....	10	24 729	2 587	10.5	Z	11.5
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	10	24 729	2 587	10.5	Z	X
4860	Other grocery specialties .....	6	63 574	7 307	11.5	Z	X
5300	Plastics materials and basic shapes .....	411	4 027 742	255 524	6.3	.4	.6
5311	Plastic pipes, rods, tubes, and shapes .....	303	2 950 956	199 472	6.8	.3	X
5313	Plastics raw materials .....	47	510 447	14 197	2.8	Z	X
5314	Other plastics materials and basic shapes .....	62	566 335	41 855	7.4	.1	X
5320	Industrial gases (welding, etc.) .....	10	19 725	3 411	17.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	157	1 796 344	258 399	14.4	.4	2.0
5332	Alkalies and chlorine .....	31	141 251	40 475	28.7	.1	X
5334	Organic fibers .....	24	29 606	4 844	16.4	Z	X
5335	Detergents and soaps .....	22	190 238	2 642	1.4	Z	X
5336	Sanitation chemicals, polishes, and waxes .....	16	45 201	473	1.0	Z	X
5341	Insecticides, nonagricultural .....	16	45 201	473	1.0	Z	X
5342	Adhesives, sealants, and glues .....	38	511 602	115 208	22.5	.2	X
5344	Other chemicals and allied products .....	95	1 255 131	94 278	7.5	.2	X
5400	Petroleum products .....	28	466 114	27 643	5.9	Z	X
5800	Farm supplies .....	8	23 537	744	3.2	Z	X
6000	Paint, paint supplies, and wallpaper .....	68	250 865	10 263	4.1	Z	5.0
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	68	250 865	10 263	4.1	Z	X
9700	Service receipts and labor charges (including installed parts) .....	512	4 608 540	230 767	5.0	.4	7.5
9701	Labor charges for repair work .....	351	2 664 236	110 516	4.1	.2	X
9702	Parts installed in repair work .....	280	2 350 363	47 564	2.0	.1	X
9703	Other service receipts and labor charges—Specify .....	136	1 715 479	72 675	4.2	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42151011</b>	<b>Ferrous metal service centers—Con.</b>						
9740	Receipts for installing equipment .....	21	30 551	6 641	21.7	Z	X
9810	Miscellaneous commodities .....	472	4 368 090	308 764	7.1	.5	X
9940	Rental and leasing receipts .....	59	297 174	17 806	6.0	Z	X
9950	Construction receipts .....	12	49 367	18 665	37.8	Z	X
<b>42151012</b>	<b>Ferrous metal sales offices .....</b>	<b>1 768</b>	<b>X</b>	<b>7 344 480</b>	<b>X</b>	<b>100.0</b>	<b>72.0</b>
0200	New and rebuilt automotive parts and supplies .....	13	28 255	8 312	29.4	.1	58.3
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	13	28 255	8 312	29.4	.1	X
0240	Used automotive parts, accessories, and equipment .....	6	3 947	524	13.3	Z	X
0300	Tires and tubes .....	13	5 200	457	8.8	Z	X
0600	Lumber: rough, dressed, and finished .....	12	6 822	805	11.8	Z	30.2
0611	Dimensional lumber (non-treated) .....	10	6 626	571	8.6	Z	X
0612	Treated lumber .....	7	1 483	234	15.8	Z	X
0620	Plywood and millwork .....	19	17 257	3 462	20.1	Z	58.6
0624	Wood millwork (doors, windows, cabinets, etc.) .....	12	12 765	2 557	20.0	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	13	22 510	4 593	20.4	.1	67.9
0711	Ready-mixed or transit-mixed concrete .....	8	6 924	475	6.9	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	7	19 400	4 118	21.2	.1	X
0720	Roofing, siding, and insulation materials .....	8	4 048	309	7.6	Z	48.6
0723	Insulation materials .....	8	4 048	176	4.3	Z	X
0740	Other construction materials .....	24	17 244	2 874	16.7	Z	65.2
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	6	2 359	80	3.4	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood) .....	7	6 655	1 206	18.1	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	14	9 702	1 588	16.4	Z	X
1100	Iron and steel products (semifinished) .....	405	2 699 973	1 360 607	50.4	18.5	68.3
1111	Sheet bars and tin plate bars .....	97	622 327	54 847	8.8	.7	X
1112	Wire rods .....	44	794 597	186 121	23.4	2.5	X
1113	Rough castings and foundry products .....	109	219 412	99 793	45.5	1.4	X
1114	Forgings .....	102	249 851	38 043	15.2	.5	X
1116	Other semifinished iron and steel products .....	178	2 220 947	981 803	44.2	13.4	X
1120	Flat iron and steel products .....	820	4 991 527	2 663 128	53.4	36.3	66.7
1121	Plates .....	432	2 503 278	709 410	28.3	9.7	X
1122	Strips (hot-rolled and cold-rolled) .....	122	488 999	19 548	4.0	.3	X
1123	Sheets (cold-rolled) .....	321	2 288 761	507 960	22.2	6.9	X
1124	Sheets (hot-rolled) .....	347	2 858 767	735 303	25.7	10.0	X
1126	Sheets (galvanized and coated) .....	280	2 007 188	262 517	13.1	3.6	X
1127	Tin plate and terneplate .....	25	300 511	14 354	4.8	.2	X
1128	Fabricated and structural plate products .....	158	262 302	112 460	42.9	1.5	X
1129	Other flat iron and steel products .....	155	1 166 144	301 574	25.9	4.1	X
1140	Iron and steel wire and wire products .....	268	697 133	135 923	19.5	1.9	55.5
1141	Wire (plain, coated, barbed, and twisted) .....	148	434 484	74 140	17.1	1.0	X
1142	Nails .....	40	76 100	14 954	19.7	.2	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	157	302 815	46 829	15.5	.6	X
1150	Iron and steel pipe and tubing .....	618	3 027 302	1 127 734	37.3	15.4	63.3
1152	Tubing .....	407	2 241 994	591 779	26.4	8.1	X
1153	Standard steel pipe .....	371	1 871 401	334 090	17.9	4.5	X
1154	Other steel pipe .....	184	1 074 286	201 862	18.8	2.7	X
1160	Other iron and steel products .....	542	2 538 158	862 507	34.0	11.7	69.0
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled .....	183	1 014 347	183 051	18.0	2.5	X
1163	Bars and bar-size shapes: cold finished .....	148	563 664	59 265	10.5	.8	X
1164	Concrete reinforcement bars .....	62	816 254	121 966	14.9	1.7	X
1165	Structural shapes (excluding bar-size shapes) .....	258	1 394 222	247 847	17.8	3.4	X
1167	Finished products, n.e.c. ....	167	417 461	250 373	60.0	3.4	X
1170	Alloy steel .....	212	1 179 956	286 529	24.3	3.9	68.8
1171	Bars, hot-rolled or cold-finished .....	120	460 840	78 536	17.0	1.1	X
1173	Pipe, tubing, and plates .....	124	849 387	192 110	22.6	2.6	X
1175	Other alloy steel .....	82	427 577	15 881	3.7	.2	X
1180	Stainless steel .....	319	1 738 259	389 357	22.4	5.3	69.5
1181	Plates .....	121	583 113	83 378	14.3	1.1	X
1182	Strip .....	67	213 286	29 859	14.0	.4	X
1183	Sheets .....	157	1 214 092	118 022	9.7	1.6	X
1184	Bars and bar-size shapes .....	111	721 620	46 566	6.5	.6	X
1185	Other stainless steel (including tubing) .....	184	757 407	111 536	14.7	1.5	X
1200	Copper and brass .....	118	435 118	17 696	4.1	.2	69.2
1212	Flat products (sheets, strips, and plates) .....	68	249 914	4 951	2.0	.1	X
1213	Tubular products (pipes and tubes) .....	62	273 118	8 328	3.0	.1	X
1214	Rod, nonelectrical wire, extruded shapes, etc. ....	46	234 837	4 087	1.7	.1	X
1220	Aluminum shapes, forms, etc. ....	233	712 568	68 495	9.6	.9	63.8
1221	Plates (.250 inch and over) .....	112	439 899	14 696	3.3	.2	X
1222	Sheets and coils (.006 to .249 inch) .....	103	391 558	16 801	4.3	.2	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) .....	111	355 400	21 751	6.1	.3	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	131	445 459	14 881	3.3	.2	X
1225	Foils .....	9	8 607	343	4.0	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	49	675 130	49 050	7.3	.7	X
1300	Coal and coke .....	7	158 236	14 957	9.5	.2	11.6
1311	Coal .....	7	158 236	2 847	1.8	Z	X
1312	Coke .....	7	158 236	12 110	7.7	.2	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	9	300 160	4 983	1.7	.1	X
1400	Electrical apparatus and equipment .....	41	108 426	21 005	19.4	.3	X
1600	Electronic parts and equipment, except communication .....	30	93 029	4 665	5.0	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42151012</b>	<b>Ferrous metal sales offices—Con.</b>						
1700	Hardware .....	100	147 512	16 946	11.5	.2	14.9
1711	Hand tools (including power driven) .....	27	43 098	1 241	2.9	Z	X
1712	Bolts, nuts, rivets, and fasteners .....	55	115 725	14 093	12.2	.2	X
1713	Cutlery .....	52	35 647	1 612	4.5	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	36	60 516	14 002	23.1	.2	28.0
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	27	40 810	3 495	8.6	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	36	60 516	9 787	16.2	.1	X
1813	Plumbing fixtures .....	17	35 961	590	1.6	Z	X
1818	Other plumbing and heating equipment and supplies .....	7	3 423	128	3.7	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	6	23 265	243	1.0	Z	64.6
1912	Central air-conditioning (residential and commercial) .....	6	23 265	243	1.0	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	7	23 667	1 419	6.0	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	9	6 219	539	8.7	Z	47.0
2311	Pumps .....	7	3 137	114	3.6	Z	X
2312	Motors .....	7	3 137	86	2.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	86	340 991	46 159	13.5	.6	.4
2321	New pumps, compressors (air or gas), and equipment .....	86	340 991	11 189	3.3	Z	X
2327	All other new general-purpose industrial machinery and equipment .....	86	340 991	30 898	9.1	.4	X
2328	Used general-purpose industrial machinery and equipment .....	45	139 692	4 072	2.9	.1	X
2330	Metalworking machinery, equipment, and parts .....	32	19 296	1 889	9.8	Z	X
2340	Materials handling machinery, equipment, and parts .....	17	15 233	1 396	9.2	Z	64.4
2342	New hoists, cranes, and monorails .....	12	9 969	182	1.8	Z	X
2380	Industrial valves and fittings (except fluid-power) .....	11	14 425	3 634	25.2	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	6	4 654	425	9.1	Z	72.0
2411	Hydraulic cylinders and rotary actuators .....	6	4 654	425	9.1	Z	X
2450	Industrial containers and supplies .....	27	23 112	4 072	17.6	.1	9.9
2454	Other industrial containers and supplies .....	27	23 112	4 072	17.6	.1	X
2460	Other industrial supplies .....	36	38 421	2 550	6.6	Z	5.4
2462	Abrasives and abrasive materials .....	14	7 688	76	1.0	Z	X
2463	Nylon, polyester, and synthetic rubber .....	14	7 688	151	2.0	Z	X
2464	Mechanical rubber goods .....	14	7 688	151	2.0	Z	X
2465	Strapping and tape .....	6	11 840	11	.1	Z	X
2466	Industrial supplies, n.e.c. ....	30	26 581	2 163	8.1	Z	X
2900	Ferrous metal scrap .....	37	710 093	99 237	14.0	1.4	4.6
2911	Prepared ferrous metal scrap (processed by this establishment) .....	18	26 791	2 254	8.4	Z	X
2912	Prepared ferrous metal scrap (not processed by this establishment) .....	33	707 833	94 048	13.3	1.3	X
2913	Unprepared ferrous metal scrap including bimetal cans .....	21	35 825	2 932	8.2	Z	X
2920	Nonferrous metal scrap .....	37	95 552	10 120	10.6	.1	43.0
2921	Aluminum scrap .....	33	16 147	1 285	8.0	Z	X
2922	Copper and copper alloy scrap .....	24	13 281	1 030	7.8	Z	X
2923	Lead scrap .....	17	10 844	135	1.2	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals) .....	11	87 697	7 671	8.7	.1	X
3400	Industrial and personal services paper and plastics .....	6	2 947	87	3.0	Z	X
5300	Plastics materials and basic shapes .....	83	141 002	25 613	18.2	.3	6.6
5311	Plastic pipes, rods, tubes, and shapes .....	83	141 002	25 613	18.2	.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	20	24 264	4 884	20.1	.1	18.2
5344	Other chemicals and allied products .....	20	24 264	4 884	20.1	.1	X
6000	Paint, paint supplies, and wallpaper .....	6	7 008	404	5.8	Z	X
9700	Service receipts and labor charges (including installed parts) .....	76	114 362	10 612	9.3	.1	15.4
9701	Labor charges for repair work .....	32	43 827	2 238	5.1	Z	X
9702	Parts installed in repair work .....	38	49 114	2 715	5.5	Z	X
9703	Other service receipts and labor charges—Specify .....	34	58 410	5 658	9.7	.1	X
9720	Receipts for service contracts .....	8	5 767	1 209	21.0	Z	X
9740	Receipts for installing equipment .....	10	26 933	1 417	5.3	Z	X
9810	Miscellaneous commodities .....	74	807 533	50 666	6.3	.7	X
9940	Rental and leasing receipts .....	12	6 466	822	12.7	Z	X
9950	Construction receipts .....	7	17 383	1 756	10.1	Z	X
<b>4215102</b>	<b>Nonferrous metal service centers &amp; sales offices .....</b>	<b>1 892</b>	<b>X</b>	<b>17 011 282</b>	<b>X</b>	<b>100.0</b>	<b>78.7</b>
0540	Other home furnishings .....	10	25 224	2 700	10.7	Z	16.7
0542	Mirrors, lamps, and picture frames .....	10	25 224	2 700	10.7	Z	X
0620	Plywood and millwork .....	11	29 933	4 120	13.8	Z	X
0720	Roofing, siding, and insulation materials .....	9	27 712	5 935	21.4	Z	78.4
0721	Roofing, except wood .....	6	26 548	3 278	12.3	Z	X
0722	Siding, except wood .....	7	26 899	1 455	5.4	Z	X
0730	Flat glass and other construction glass (excluding automotive) .....	39	65 368	18 275	28.0	.1	X
0740	Other construction materials .....	18	66 801	8 242	12.3	Z	78.7
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	10	32 472	1 846	5.7	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	11	40 644	5 752	14.2	Z	X
1100	Iron and steel products (semifinished) .....	50	434 898	28 822	6.6	.2	76.8
1111	Sheet bars and tin plate bars .....	13	54 542	1 280	2.3	Z	X
1113	Rough castings and foundry products .....	20	91 458	8 034	8.8	Z	X
1114	Forgings .....	8	180 018	4 283	2.4	Z	X
1116	Other semifinished iron and steel products .....	16	143 921	15 225	10.6	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4215102</b>	<b>Nonferrous metal service centers &amp; sales offices—Con.</b>						
1120	Flat iron and steel products .....	206	2 592 361	241 869	9.3	1.4	74.5
1121	Plates .....	66	1 709 879	40 973	2.4	.2	X
1122	Strips (hot-rolled and cold-rolled) .....	36	148 985	13 842	9.3	.1	X
1123	Sheets (cold-rolled) .....	89	1 426 983	23 232	1.6	.1	X
1124	Sheets (hot-rolled) .....	59	1 662 409	91 981	5.5	.5	X
1126	Sheets (galvanized and coated) .....	104	788 233	40 332	5.1	.2	X
1128	Fabricated and structural plate products .....	14	45 748	2 877	6.3	Z	X
1129	Other flat iron and steel products .....	36	829 433	28 593	3.4	.2	X
1140	Iron and steel wire and wire products .....	48	328 222	31 480	9.6	.2	60.8
1141	Wire (plain, coated, barbed, and twisted) .....	13	51 173	4 396	8.6	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	34	254 168	19 272	7.6	.1	X
1150	Iron and steel pipe and tubing .....	130	825 195	41 989	5.1	.2	69.9
1152	Tubing .....	100	730 673	33 234	4.5	.2	X
1153	Standard steel pipe .....	65	293 564	4 313	1.5	Z	X
1154	Other steel pipe .....	38	134 970	4 439	3.3	Z	X
1160	Other iron and steel products .....	92	1 610 957	76 019	4.7	.4	64.2
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled ....	46	605 342	12 928	2.1	.1	X
1163	Bars and bar-size shapes: cold finished .....	60	1 271 216	23 787	1.9	.1	X
1165	Structural shapes (excluding bar-size shapes) .....	53	628 677	6 438	1.0	Z	X
1167	Finished products, n.e.c. ....	15	178 279	32 851	18.4	.2	X
1170	Alloy steel .....	153	1 792 111	97 640	5.4	.6	62.3
1171	Bars, hot-rolled or cold-finished .....	103	1 273 682	75 796	6.0	.4	X
1173	Pipe, tubing, and plates .....	73	1 016 180	12 092	1.2	.1	X
1175	Other alloy steel .....	41	450 227	9 753	2.2	.1	X
1180	Stainless steel .....	476	5 786 312	1 051 178	18.2	6.2	74.9
1181	Plates .....	192	2 578 359	154 591	6.0	.9	X
1182	Strip .....	74	596 526	81 754	13.7	.5	X
1183	Sheets .....	283	3 870 147	485 224	12.5	2.9	X
1184	Bars and bar-size shapes .....	262	3 410 753	207 018	6.1	1.2	X
1185	Other stainless steel (including tubing) .....	238	3 170 278	122 577	3.9	.7	X
1200	Copper and brass .....	756	7 908 603	3 826 732	48.4	22.5	61.2
1211	Copper wire mill products (structural only) .....	186	1 939 860	585 099	30.2	3.4	X
1212	Flat products (sheets, strips, and plates) .....	439	5 135 634	895 329	17.4	5.3	X
1213	Tubular products (pipes and tubes) .....	339	3 717 042	648 322	17.4	3.8	X
1214	Rod, nonelectrical wire, extruded shapes, etc. ....	366	4 251 256	1 697 979	39.9	10.0	X
1220	Aluminum shapes, forms, etc. ....	1 366	11 243 367	6 691 094	59.5	39.3	64.5
1221	Plates (.250 inch and over) .....	520	4 754 264	1 094 915	23.0	6.4	X
1222	Sheets and coils (.006 to .249 inch) .....	895	7 738 791	2 352 604	30.4	13.8	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) .....	946	8 783 818	2 639 719	30.1	15.5	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	606	4 348 559	490 948	11.3	2.9	X
1225	Foils .....	155	714 974	112 906	15.8	.7	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	543	7 851 276	3 802 288	48.4	22.4	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	11	1 264 105	257 417	20.4	1.5	X
1400	Electrical apparatus and equipment .....	35	224 509	36 303	16.2	Z	1.4
1413	Motors and generators (including motor-generator sets) .....	8	20 305	3 715	18.3	.2	X
1600	Electronic parts and equipment, except communication .....	20	744 361	35 303	4.7	.2	X
1700	Hardware .....	102	441 290	26 290	6.0	.2	1.7
1711	Hand tools (including power driven) .....	102	441 290	21 211	4.8	.1	X
1712	Bolts, nuts, rivets, and fasteners .....	11	16 911	1 501	8.9	Z	X
1713	Cutlery .....	91	424 379	3 578	.8	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	19	188 482	12 015	6.4	.1	2.7
1818	Other plumbing and heating equipment and supplies .....	19	188 482	12 015	6.4	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	36	766 094	79 731	10.4	.5	X
2326	New controlling, recording, and indicating instruments and access .....	33	764 693	3 520	.5	Z	X
2327	All other new general-purpose industrial machinery and equipment .....	33	764 693	75 751	9.9	.4	X
2340	Materials handling machinery, equipment, and parts .....	12	55 961	2 716	4.9	Z	78.7
2343	New forklift trucks .....	11	51 761	1 039	2.0	Z	X
2460	Other industrial supplies .....	21	42 160	4 411	10.5	Z	13.7
2465	Strapping and tape .....	16	39 663	4 237	10.7	Z	X
2900	Ferrous metal scrap .....	56	389 160	9 136	2.3	.1	15.1
2911	Prepared ferrous metal scrap (processed by this establishment) .....	13	57 299	4 723	8.2	Z	X
2912	Prepared ferrous metal scrap (not processed by this establishment) .....	26	319 975	2 354	.7	Z	X
2913	Unprepared ferrous metal scrap including bimetal cans .....	25	47 592	2 059	4.3	Z	X
2920	Nonferrous metal scrap .....	154	2 327 362	217 811	9.4	1.3	4.7
2921	Aluminum scrap .....	126	1 339 084	66 154	4.9	.4	X
2922	Copper and copper alloy scrap .....	54	1 284 160	111 699	8.7	.7	X
2923	Lead scrap .....	32	287 055	1 927	.7	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals) .....	42	1 055 547	38 029	3.6	.2	X
2930	Recyclable paper and paperboard .....	14	10 273	852	8.3	Z	X
2940	Recyclable materials, except metal .....	26	32 889	5 357	16.3	Z	78.4
2943	Recyclable plastics .....	24	32 180	2 308	7.2	Z	X
2944	Recyclable glass .....	23	28 260	2 696	9.5	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	19	13 068	3 059	23.4	Z	68.0
3016	Other jewel, silverware, and plated ware (incl. jewel, where gemstones less than 50% of value, gold filled sterling, and costume jewel, and medallions) .....	16	8 824	2 154	24.4	Z	X
3030	Precious metals—gold, silver, and platinum including precious metal coins .....	26	896 817	54 597	6.1	.3	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	15	56 351	9 792	17.4	.1	49.4
3515	Other toiletries and druggists' sundries .....	8	44 493	9 085	20.4	.1	X

See footnotes at end of table.

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4215102</b>	<b>Nonferrous metal service centers &amp; sales offices—Con.</b>						
3900	Women's and children's wear .....	8	14 890	3 074	20.6	Z	X
5300	Plastics materials and basic shapes .....	178	1 064 394	73 667	6.9	.4	3.6
5311	Plastic pipes, rods, tubes, and shapes .....	40	404 688	36 768	9.1	.2	X
5314	Other plastics materials and basic shapes .....	124	991 458	29 918	3.0	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	37	612 705	26 258	4.3	.2	3.1
5332	Alkalies and chlorine .....	10	119 781	546	.5	Z	X
5335	Detergents and soaps .....	10	119 781	181	.2	Z	X
5342	Adhesives, sealants, and glues .....	11	32 996	54	.2	Z	X
5344	Other chemicals and allied products .....	26	579 709	25 477	4.4	.2	X
6120	Art goods (including novelties and souvenirs) .....	16	20 989	2 347	11.2	Z	4.7
6122	Novelties and souvenirs .....	6	7 608	1 224	16.1	Z	X
9700	Service receipts and labor charges (including installed parts) .....	82	351 829	22 731	6.5	.1	19.3
9701	Labor charges for repair work .....	55	256 276	10 597	4.1	.1	X
9702	Parts installed in repair work .....	36	197 435	5 645	2.9	Z	X
9703	Other service receipts and labor charges—Specify .....	31	96 011	6 450	6.7	Z	X
9810	Miscellaneous commodities .....	185	2 229 523	110 723	5.0	.7	X
9940	Rental and leasing receipts .....	28	104 349	6 717	6.4	Z	X
<b>42151021</b>	<b>Nonferrous metal service centers .....</b>	<b>1 380</b>	<b>X</b>	<b>15 574 704</b>	<b>X</b>	<b>100.0</b>	<b>79.2</b>
0540	Other home furnishings .....	10	25 224	2 700	10.7	Z	16.8
0542	Mirrors, lamps, and picture frames .....	10	25 224	2 700	10.7	Z	X
0620	Plywood and millwork .....	6	22 044	2 794	12.7	Z	X
0720	Roofing, siding, and insulation materials .....	7	26 899	5 692	21.2	Z	79.2
0721	Roofing, except wood .....	6	26 548	3 278	12.3	Z	X
0722	Siding, except wood .....	7	26 899	1 455	5.4	Z	X
0730	Flat glass and other construction glass (excluding automotive) .....	25	40 263	10 002	24.8	.1	X
0740	Other construction materials .....	16	63 498	7 414	11.7	Z	79.2
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	8	29 169	1 018	3.5	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	11	40 644	5 752	14.2	Z	X
1100	Iron and steel products (semifinished) .....	38	415 697	27 382	6.6	.2	78.7
1111	Sheet bars and tin plate bars .....	13	54 542	1 280	2.3	Z	X
1113	Rough castings and foundry products .....	16	90 631	7 818	8.6	.1	X
1116	Other semifinished iron and steel products .....	13	138 756	14 322	10.3	.1	X
1120	Flat iron and steel products .....	192	2 548 361	239 500	9.4	1.5	75.7
1121	Plates .....	63	1 702 547	40 918	2.4	.3	X
1122	Strips (hot-rolled and cold-rolled) .....	36	1 448 985	13 842	9.3	.1	X
1123	Sheets (cold-rolled) .....	82	1 418 076	22 356	1.6	.1	X
1124	Sheets (hot-rolled) .....	57	1 628 416	91 424	5.6	.6	X
1126	Sheets (galvanized and coated) .....	100	780 901	39 967	5.1	.3	X
1128	Fabricated and structural plate products .....	14	45 748	2 877	6.3	Z	X
1129	Other flat iron and steel products .....	28	821 004	28 097	3.4	.2	X
1140	Iron and steel wire and wire products .....	40	291 519	23 349	8.0	Z	68.5
1141	Wire (plain, coated, barbed, and twisted) .....	8	41 707	4 077	9.8	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	34	254 168	19 272	7.6	.1	X
1150	Iron and steel pipe and tubing .....	111	795 681	39 366	4.9	.3	71.8
1152	Tubing .....	81	701 159	32 090	4.6	.2	X
1153	Standard steel pipe .....	46	264 050	3 009	1.1	Z	X
1154	Other steel pipe .....	29	124 212	4 265	3.4	Z	X
1160	Other iron and steel products .....	90	1 604 168	75 749	4.7	.5	64.6
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled .....	46	605 342	12 928	2.1	.1	X
1163	Bars and bar-size shapes: cold finished .....	58	1 264 427	23 607	1.9	.2	X
1165	Structural shapes (excluding bar-size shapes) .....	51	621 888	6 348	1.0	Z	X
1167	Finished products, n.e.c. .....	15	178 279	32 851	18.4	.2	X
1170	Alloy steel .....	131	1 750 583	95 003	5.4	.6	62.9
1171	Bars, hot-rolled or cold-finished .....	97	1 254 656	73 963	5.9	.5	X
1173	Pipe, tubing, and plates .....	68	1 015 297	12 054	1.2	.1	X
1175	Other alloy steel .....	27	419 401	8 987	2.1	.1	X
1180	Stainless steel .....	415	5 666 766	1 039 537	18.3	6.7	75.6
1181	Plates .....	174	2 564 678	153 905	6.0	1.0	X
1182	Strip .....	59	576 887	80 793	14.0	.5	X
1183	Sheets .....	267	3 809 552	480 061	12.6	3.1	X
1184	Bars and bar-size shapes .....	239	3 387 856	206 186	6.1	1.3	X
1185	Other stainless steel (including tubing) .....	204	3 113 374	118 591	3.8	.8	X
1200	Copper and brass .....	582	7 434 334	3 517 097	47.3	22.6	62.0
1211	Copper wire mill products (structural only) .....	145	1 850 155	551 578	29.8	3.5	X
1212	Flat products (sheets, strips, and plates) .....	395	5 006 355	870 460	17.4	5.6	X
1213	Tubular products (pipes and tubes) .....	304	3 579 246	588 688	16.4	3.8	X
1214	Rod, nonelectrical wire, extruded shapes, etc. .....	263	3 951 809	1 506 368	38.1	9.7	X
1220	Aluminum shapes, forms, etc. .....	1 026	10 314 846	5 878 318	57.0	37.7	67.7
1221	Plates (.250 inch and over) .....	415	4 627 106	1 064 829	23.0	6.8	X
1222	Sheets and coils (.006 to .249 inch) .....	751	7 311 128	2 147 758	29.4	13.8	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) .....	748	8 126 096	2 128 621	26.2	13.7	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	495	4 228 204	457 612	10.8	2.9	X
1225	Foils .....	81	631 094	79 496	12.6	.5	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	402	7 394 350	3 589 356	48.5	23.0	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	8	1 261 945	256 992	20.4	1.7	X
1400	Electrical apparatus and equipment .....	27	204 204	32 588	16.0	.2	X
1600	Electronic parts and equipment, except communication .....	17	742 948	35 177	4.7	.2	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42151021</b>	<b>Nonferrous metal service centers—Con.</b>						
1700	Hardware .....	91	424 379	24 728	5.8	.2	1.6
1711	Hand tools (including power driven).....	91	424 379	21 150	5.0	.1	X
1713	Cutlery.....	91	424 379	3 578	.8	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	17	184 668	11 829	6.4	.1	1.1
1818	Other plumbing and heating equipment and supplies.....	17	184 668	11 829	6.4	.1	X
2320	General-purpose industrial machinery, equipment, and parts.....	33	764 693	79 271	10.4	.5	X
2326	New controlling, recording, and indicating instruments and access.....	33	764 693	3 520	.5	Z	X
2327	All other new general-purpose industrial machinery and equipment.....	33	764 693	75 751	9.9	.5	X
2460	Other industrial supplies.....	16	39 663	4 237	10.7	Z	14.4
2465	Strapping and tape.....	16	39 663	4 237	10.7	Z	X
2900	Ferrous metal scrap.....	35	373 168	6 900	1.8	Z	13.0
2911	Prepared ferrous metal scrap (processed by this establishment).....	12	56 633	4 658	8.2	Z	X
2912	Prepared ferrous metal scrap (not processed by this establishment).....	20	311 927	1 061	.3	Z	X
2913	Unprepared ferrous metal scrap including bimetal cans.....	11	40 321	1 181	2.9	Z	X
2920	Nonferrous metal scrap.....	109	2 258 039	200 965	8.9	1.3	4.2
2921	Aluminum scrap.....	81	1 269 781	54 644	4.3	.4	X
2922	Copper and copper alloy scrap.....	35	1 263 919	106 989	8.5	.7	X
2923	Lead scrap.....	14	273 255	1 303	.5	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals).....	42	1 055 547	38 029	3.6	.2	X
2930	Recyclable paper and paperboard.....	10	8 901	811	9.1	Z	X
2940	Recyclable materials, except metal.....	12	13 911	1 852	13.3	Z	79.2
2943	Recyclable plastics.....	11	13 726	278	2.0	Z	X
2944	Recyclable glass.....	9	9 282	1 221	13.2	Z	X
3000	Jewelry, diamonds, gem stones, and watches.....	11	10 574	2 412	22.8	Z	78.7
3016	Other jewel, silverware, and plated ware (incl. jewel, where gemstones less than 50% of value, gold filled sterling, and costume jewel, and medallions).....	8	6 330	1 507	23.8	Z	X
3030	Precious metals—gold, silver, and platinum including precious metal coins.....	15	888 635	53 714	6.0	.3	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries.....	8	44 493	9 085	20.4	.1	58.4
3515	Other toiletries and druggists' sundries.....	8	44 493	9 085	20.4	.1	X
5300	Plastics materials and basic shapes.....	145	1 031 209	66 686	6.5	.4	3.7
5311	Plastic pipes, rods, tubes, and shapes.....	40	404 688	36 768	9.1	.2	X
5314	Other plastics materials and basic shapes.....	124	991 458	29 918	3.0	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum).....	31	600 531	25 332	4.2	.2	2.9
5332	Alkalies and chlorine.....	10	119 781	546	.5	Z	X
5335	Detergents and soaps.....	10	119 781	181	.2	Z	X
5342	Adhesives, sealants, and glues.....	11	32 996	54	.2	Z	X
5344	Other chemicals and allied products.....	20	567 535	24 551	4.3	.2	X
6120	Art goods (including novelties and souvenirs).....	6	7 608	1 224	16.1	Z	9.1
6122	Novelties and souvenirs.....	6	7 608	1 224	16.1	Z	X
9700	Service receipts and labor charges (including installed parts).....	58	325 870	15 127	4.6	.1	18.2
9701	Labor charges for repair work.....	40	233 209	6 854	2.9	Z	X
9702	Parts installed in repair work.....	21	174 368	2 065	1.2	Z	X
9703	Other service receipts and labor charges—Specify.....	21	92 893	6 191	6.7	Z	X
9810	Miscellaneous commodities.....	168	2 166 250	104 714	4.8	.7	X
9940	Rental and leasing receipts.....	18	93 841	4 778	5.1	Z	X
<b>42151022</b>	<b>Nonferrous metal sales offices.....</b>	<b>512</b>	<b>X</b>	<b>1 436 578</b>	<b>X</b>	<b>100.0</b>	<b>73.3</b>
0730	Flat glass and other construction glass (excluding automotive).....	14	25 105	8 273	33.0	.6	X
1100	Iron and steel products (semifinished).....	12	19 201	1 440	7.5	.1	X
1120	Flat iron and steel products.....	14	44 000	2 369	5.4	.2	41.5
1123	Sheets (cold-rolled).....	7	8 907	876	9.8	.1	X
1129	Other flat iron and steel products.....	8	8 429	496	5.9	Z	X
1140	Iron and steel wire and wire products.....	8	36 703	8 131	22.2	.6	X
1150	Iron and steel pipe and tubing.....	19	29 514	2 623	8.9	.2	14.4
1152	Tubing.....	19	29 514	1 144	3.9	.1	X
1153	Standard steel pipe.....	19	29 514	1 304	4.4	.1	X
1154	Other steel pipe.....	9	10 758	174	1.6	Z	X
1170	Alloy steel.....	22	41 528	2 637	6.4	.2	41.0
1171	Bars, hot-rolled or cold-finished.....	6	19 026	1 833	9.6	.1	X
1175	Other alloy steel.....	14	30 826	766	2.5	.1	X
1180	Stainless steel.....	61	119 546	11 641	9.7	.8	60.0
1181	Plates.....	18	13 681	686	5.0	Z	X
1182	Strip.....	16	19 639	961	4.9	.1	X
1183	Sheets.....	17	60 595	5 163	8.5	.4	X
1184	Bars and bar-size shapes.....	23	22 897	832	3.6	.1	X
1185	Other stainless steel (including tubing).....	34	56 904	3 986	7.0	.3	X
1200	Copper and brass.....	174	474 269	309 635	65.3	21.6	50.6
1211	Copper wire mill products (structural only).....	41	89 705	33 521	37.4	2.3	X
1212	Flat products (sheets, strips, and plates).....	43	129 279	24 869	19.2	1.7	X
1213	Tubular products (pipes and tubes).....	35	137 796	59 634	43.3	4.2	X
1214	Rod, nonelectrical wire, extruded shapes, etc.....	103	299 447	191 611	64.0	13.3	X
1220	Aluminum shapes, forms, etc.....	340	928 521	812 776	87.5	56.6	26.6
1221	Plates (.250 inch and over).....	105	127 158	30 086	23.7	2.1	X
1222	Sheets and coils (.006 to .249 inch).....	143	427 663	204 846	47.9	14.3	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles).....	198	657 722	511 098	77.7	35.6	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing).....	111	120 355	33 336	27.7	2.3	X
1225	Foils.....	74	83 880	33 410	39.8	2.3	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42151022</b>	<b>Nonferrous metal sales offices—Con.</b>						
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	141	456 926	212 932	46.6	14.8	X
1400	Electrical apparatus and equipment .....	8	20 305	3 715	18.3	.3	37.7
1413	Motors and generators (including motor-generator sets) .....	8	20 305	3 715	18.3	.3	X
1700	Hardware .....	11	16 911	1 562	9.2	.1	7.4
1711	Hand tools (including power driven) .....	11	16 911	61	.4	Z	X
1712	Bolts, nuts, rivets, and fasteners .....	11	16 911	1 501	8.9	.1	X
2340	Materials handling machinery, equipment, and parts .....	11	51 761	1 039	2.0	.1	73.3
2343	New forklift trucks .....	11	51 761	1 039	2.0	.1	X
2900	Ferrous metal scrap .....	21	15 992	2 236	14.0	.2	73.3
2912	Prepared ferrous metal scrap (not processed by this establishment) ....	6	8 048	1 293	16.1	.1	X
2913	Unprepared ferrous metal scrap including bimetal cans .....	14	7 271	878	12.1	.1	X
2920	Nonferrous metal scrap .....	45	69 323	16 846	24.3	1.2	25.2
2921	Aluminum scrap .....	45	69 323	11 510	16.6	.8	X
2922	Copper and copper alloy scrap .....	19	20 241	4 710	23.3	.3	X
2923	Lead scrap .....	18	13 800	624	4.5	Z	X
2940	Recyclable materials, except metal .....	14	18 978	3 505	18.5	.2	71.8
2943	Recyclable plastics .....	13	18 454	2 030	11.0	.1	X
2944	Recyclable glass .....	14	18 978	1 475	7.8	.1	X
3000	Jewelry, diamonds, gem stones, and watches .....	8	2 494	647	25.9	Z	9.7
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	8	2 494	647	25.9	Z	X
3030	Precious metals—gold, silver, and platinum including precious metal coins .....	11	8 182	883	10.8	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	7	11 858	707	6.0	Z	X
3900	Women's and children's wear .....	6	9 487	1 892	19.9	.1	X
5300	Plastics materials and basic shapes .....	33	33 185	6 981	21.0	.5	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	6	12 174	926	7.6	.1	14.2
5344	Other chemicals and allied products .....	6	12 174	926	7.6	.1	X
6120	Art goods (including novelties and souvenirs) .....	10	13 381	1 123	8.4	.1	X
9700	Service receipts and labor charges (including installed parts) .....	24	25 959	7 604	29.3	.5	55.8
9701	Labor charges for repair work .....	15	23 067	3 743	16.2	.3	X
9702	Parts installed in repair work .....	15	23 067	3 580	15.5	.2	X
9703	Other service receipts and labor charges—Specify .....	10	3 118	259	8.3	Z	X
9810	Miscellaneous commodities .....	17	63 273	6 009	9.5	.4	X
9940	Rental and leasing receipts .....	10	10 508	1 939	18.5	.1	X
<b>42152</b>	<b>Coal &amp; other mineral &amp; ore whsle .....</b>	<b>592</b>	<b>X</b>	<b>8 428 510</b>	<b>X</b>	<b>100.0</b>	<b>84.8</b>
1160	Other iron and steel products .....	9	486 791	3 163	.7	Z	69.2
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled ....	6	481 203	1 439	.3	Z	X
1300	Coal and coke .....	343	5 110 940	4 695 176	91.9	55.7	73.6
1311	Coal .....	308	4 942 845	4 304 394	87.1	51.1	X
1312	Coke .....	65	869 088	390 782	45.0	4.6	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	279	3 777 333	2 795 948	74.0	33.2	X
2320	General-purpose industrial machinery, equipment, and parts .....	11	440 562	5 449	1.2	.1	X
3000	Jewelry, diamonds, gem stones, and watches .....	13	61 923	28 832	46.6	.3	X
5300	Plastics materials and basic shapes .....	9	454 294	10 354	2.3	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	34	852 880	100 127	11.7	1.2	12.5
5334	Organic fibers .....	14	216 803	6 439	3.0	.1	X
5335	Detergents and soaps .....	9	28 758	671	2.3	Z	X
5344	Other chemicals and allied products .....	23	415 784	57 928	13.9	.7	X
5400	Petroleum products .....	12	185 165	18 608	10.0	.2	X
9700	Service receipts and labor charges (including installed parts) .....	16	160 092	11 758	7.3	.1	X
9810	Miscellaneous commodities .....	31	235 026	13 428	5.7	.2	X
<b>421520</b>	<b>Coal &amp; other mineral &amp; ore whsle .....</b>	<b>592</b>	<b>X</b>	<b>8 428 510</b>	<b>X</b>	<b>100.0</b>	<b>84.8</b>
1160	Other iron and steel products .....	9	486 791	3 163	.7	Z	69.2
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled ....	6	481 203	1 439	.3	Z	X
1300	Coal and coke .....	343	5 110 940	4 695 176	91.9	55.7	73.6
1311	Coal .....	308	4 942 845	4 304 394	87.1	51.1	X
1312	Coke .....	65	869 088	390 782	45.0	4.6	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	279	3 777 333	2 795 948	74.0	33.2	X
2320	General-purpose industrial machinery, equipment, and parts .....	11	440 562	5 449	1.2	.1	X
3000	Jewelry, diamonds, gem stones, and watches .....	13	61 923	28 832	46.6	.3	X
5300	Plastics materials and basic shapes .....	9	454 294	10 354	2.3	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	34	852 880	100 127	11.7	1.2	12.5
5334	Organic fibers .....	14	216 803	6 439	3.0	.1	X
5335	Detergents and soaps .....	9	28 758	671	2.3	Z	X
5344	Other chemicals and allied products .....	23	415 784	57 928	13.9	.7	X
5400	Petroleum products .....	12	185 165	18 608	10.0	.2	X
9700	Service receipts and labor charges (including installed parts) .....	16	160 092	11 758	7.3	.1	X
9810	Miscellaneous commodities .....	31	235 026	13 428	5.7	.2	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4215201</b>	<b>Coal whsle</b>	<b>333</b>	<b>X</b>	<b>4 987 710</b>	<b>X</b>	<b>100.0</b>	<b>78.0</b>
1160	Other iron and steel products	6	481 203	1 439	.3	Z	64.3
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled	6	481 203	1 439	.3	Z	X
1300	Coal and coke	333	4 987 710	4 667 243	93.6	93.6	67.7
1311	Coal	298	4 819 615	4 276 461	88.7	85.7	X
1312	Coke	65	869 088	390 782	45.0	7.8	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	20	336 533	20 533	6.1	.4	X
9810	Miscellaneous commodities	15	106 892	6 451	6.0	.1	X
<b>4215202</b>	<b>Other mineral &amp; ore whsle</b>	<b>259</b>	<b>X</b>	<b>3 440 800</b>	<b>X</b>	<b>100.0</b>	<b>94.5</b>
1300	Coal and coke	10	123 230	27 933	22.7	.8	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	259	3 440 800	2 775 415	80.7	80.7	X
2320	General-purpose industrial machinery, equipment, and parts	7	32 930	1 444	4.4	Z	X
3000	Jewelry, diamonds, gem stones, and watches	13	61 923	28 832	46.6	.8	X
5300	Plastics materials and basic shapes	7	57 803	8 794	15.2	.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	32	456 389	81 165	17.8	2.4	X
5400	Petroleum products	10	105 515	15 026	14.2	.4	X
9700	Service receipts and labor charges (including installed parts)	11	75 568	9 783	12.9	.3	X
9810	Miscellaneous commodities	16	128 134	6 977	5.4	.2	X
<b>4216</b>	<b>Electrical goods whsle</b>	<b>27 347</b>	<b>X</b>	<b>182 334 876</b>	<b>X</b>	<b>100.0</b>	<b>71.0</b>
0100	New and used automobiles, motorcycles, etc.	17	50 996	2 744	5.4	Z	X
0200	New and rebuilt automotive parts and supplies	109	276 805	35 930	13.0	Z	12.8
0211	Batteries	39	70 071	11 740	16.8	Z	X
0213	Electrical engine parts (including ignition parts)	11	17 689	1 402	7.9	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	12	52 607	1 714	3.3	Z	X
0219	Engine parts, except electrical	12	32 789	4 730	14.4	Z	X
0223	Parts, n.e.c.	41	151 422	8 978	5.9	Z	X
0224	Accessories	32	111 577	2 742	2.5	Z	X
0300	Tires and tubes	17	48 407	4 535	9.4	Z	X
0400	Household and lawn furniture	42	201 707	38 370	19.0	Z	25.2
0411	Upholstered furniture	12	113 152	16 013	14.2	Z	X
0412	Sleep furniture and equipment	18	139 067	13 706	9.9	Z	X
0414	Other furniture (including sleep sofas)	14	32 068	6 972	21.7	Z	X
0420	Office and business furniture	29	47 383	7 009	14.8	Z	X
0500	Household china, glassware, crockery, and plastic housewares	36	259 026	30 666	11.8	Z	X
0520	Linens, domestics, curtains, and draperies	11	48 116	2 651	5.5	Z	29.9
0521	Bedspreads, blankets, and bedding	7	17 974	2 434	13.5	Z	X
0530	Flooring and floor coverings	45	308 156	50 500	16.4	Z	2.1
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	23	249 214	23 165	9.3	Z	X
0532	Hardwood flooring	12	232 927	2 308	1.0	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	12	232 927	20 651	8.9	Z	X
0540	Other home furnishings	163	1 415 845	97 779	6.9	.1	21.7
0541	Metal flatware and kitchen utensils	40	449 565	32 697	7.3	Z	X
0542	Mirrors, lamps, and picture frames	38	340 557	10 891	3.2	Z	X
0543	Home furnishings, n.e.c.	102	928 710	54 191	5.8	Z	X
0600	Lumber: rough, dressed, and finished	7	9 200	1 474	16.0	Z	X
0620	Plywood and millwork	26	179 111	42 555	23.8	Z	12.2
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	9	55 671	17 748	31.9	Z	X
0623	Gypsum, specialty boards, and treatments	10	57 158	13 985	24.5	Z	X
0720	Roofing, siding, and insulation materials	13	32 216	6 975	21.7	Z	35.4
0722	Siding, except wood	6	9 713	2 850	29.3	Z	X
0740	Other construction materials	6	6 929	610	8.8	Z	X
0800	Photographic equipment and supplies (excluding video)	82	428 118	58 368	13.6	Z	10.2
0811	Still picture photographic equipment	25	190 458	24 900	13.1	Z	X
0813	Photographic film	32	59 377	6 060	10.2	Z	X
0815	Other photographic equipment and supplies	28	177 393	23 055	13.0	Z	X
0900	Office equipment	310	6 716 039	1 595 227	23.8	.9	13.9
0911	Typewriters and dedicated word processors	89	4 287 175	341 507	8.0	.2	X
0912	Calculators and accounting machines	102	4 573 971	769 784	16.8	.4	X
0913	Copying machines and equipment	213	4 509 006	478 911	10.6	.3	X
0914	Dictating, transcribing, and recording machines	19	30 555	2 746	9.0	Z	X
0915	Mailing, letter handling, and addressing machines	23	52 622	2 279	4.3	Z	X
0920	New computer equipment	1 009	15 942 289	2 029 748	12.7	1.1	11.7
0921	Computers	614	6 615 914	569 799	8.6	.3	X
0922	Computer storage devices	226	1 297 008	125 582	9.7	.1	X
0923	Computer printers	374	3 125 778	343 235	11.0	.2	X
0924	Other computer peripheral equipment	370	7 196 666	991 120	13.8	.5	X
0930	Used computer equipment	38	132 954	10 046	7.6	Z	X
0950	Computer software (packaged)	497	4 782 238	148 605	3.1	.1	X
0960	Restaurant and hotel equipment and supplies	33	40 695	4 962	12.2	Z	X
0970	Store machines and equipment	31	186 581	31 781	17.0	Z	6.6
0971	Vending machines	12	40 356	5 071	12.6	Z	X
0972	Other store machines and equipment	8	18 342	965	5.3	Z	X
1000	Medical, hospital, and surgical supplies	163	793 005	67 493	8.5	Z	70.3
1011	Surgical and medical instruments and equipment	20	34 508	6 678	19.4	Z	X
1013	Other surgical, medical, and hospital supplies	141	757 441	60 656	8.0	Z	X
1030	Optical and ophthalmic goods	9	86 317	10 477	12.1	Z	X

See footnotes at end of table.



**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4216</b>	<b>Electrical goods whse—Con.</b>						
1050	Other professional equipment and supplies .....	11	14 964	4 616	30.8	Z	71.0
1054	Laboratory equipment .....	10	14 643	4 548	31.1	Z	X
1120	Flat iron and steel products .....	18	272 110	51 494	18.9	Z	X
1140	Iron and steel wire and wire products .....	43	225 520	14 138	6.3	Z	34.4
1141	Wire (plain, coated, barbed, and twisted) .....	35	209 357	13 253	6.3	Z	X
1142	Nails .....	7	15 644	677	4.3	Z	X
1150	Iron and steel pipe and tubing .....	24	428 986	111 092	25.9	.1	X
1160	Other iron and steel products .....	6	23 058	5 244	22.7	Z	X
1200	Copper and brass .....	14	25 038	3 070	12.3	Z	14.0
1211	Copper wire mill products (structural only) .....	7	17 640	2 590	14.7	Z	X
1220	Aluminum shapes, forms, etc. ....	17	30 851	2 887	9.4	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	8	233 026	40 132	17.2	Z	X
1400	Electrical apparatus and equipment .....	11 013	50 016 400	35 760 015	71.5	19.6	58.2
1411	Power and distribution transformers .....	3 543	20 153 089	2 336 585	11.6	1.3	X
1412	Switchgear and switchboard apparatus .....	2 682	16 601 677	1 905 836	11.5	1.0	X
1413	Motors and generators (including motor-generator sets) .....	3 279	18 158 456	2 131 633	11.7	1.2	X
1414	Conduit, raceway, and fittings .....	2 671	17 325 507	1 759 018	10.2	1.0	X
1415	Electric bulbs (all types) .....	3 409	18 312 945	2 480 022	13.5	1.4	X
1416	Interior wiring (excluding conduit) .....	3 562	21 916 807	2 584 370	11.8	1.4	X
1417	Exterior wiring and cable (excluding conduit) .....	2 818	17 594 547	2 250 552	12.8	1.2	X
1418	Lighting fixtures (residential and commercial) .....	4 038	23 270 217	3 934 290	16.9	2.2	X
1419	Industrial controls .....	4 710	23 965 049	7 435 731	31.0	4.1	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	5 815	31 995 821	8 941 985	27.9	4.9	X
1500	Electrical appliances, household .....	3 971	46 738 214	34 703 987	74.3	19.0	63.1
1511	Televisions .....	1 458	33 455 124	7 627 305	22.8	4.2	X
1512	Radios, stereos, and CD players .....	1 996	31 235 215	9 780 813	31.3	5.4	X
1513	V.C.R.'s and video cameras .....	1 417	31 821 295	7 217 840	22.7	4.0	X
1514	Electrical household ranges and ovens .....	890	16 857 226	2 035 480	12.1	1.1	X
1515	Refrigerators and freezers, household .....	911	5 982 070	1 316 348	22.0	.7	X
1516	Household laundry equipment .....	739	5 139 994	534 646	10.4	.3	X
1517	Vacuum cleaners and sewing machines, household .....	581	11 747 913	1 203 656	10.2	.7	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	1 563	23 799 657	4 987 884	21.0	2.7	X
1600	Electronic parts and equipment, except communication .....	9 969	85 021 993	62 974 490	74.1	34.5	57.1
1612	Integrated circuits .....	3 074	24 891 142	13 488 096	54.2	7.4	X
1613	Capacitors and resistors .....	3 294	18 371 216	3 660 173	19.9	2.0	X
1615	Discrete semiconductors, etc. ....	3 372	33 097 471	17 184 708	51.9	9.4	X
1616	Electronic connectors and other passive electronic parts .....	4 872	29 866 454	9 683 477	32.4	5.3	X
1618	Electronic parts and equipment, n.e.c. ....	5 917	38 591 293	18 958 032	49.1	10.4	X
1650	Communication equipment and supplies .....	8 344	60 951 991	34 521 413	56.6	18.9	65.8
1651	Telephones .....	3 742	33 279 588	9 871 756	29.7	5.4	X
1652	Other electronic communication equipment .....	6 209	48 479 614	19 469 271	40.2	10.7	X
1653	Other electrical communication equipment .....	1 841	13 090 948	5 180 367	39.6	2.8	X
1700	Hardware .....	1 540	8 443 702	1 054 752	12.5	.6	3.8
1711	Hand tools (including power driven) .....	1 227	6 768 786	382 968	5.7	.2	X
1712	Bolts, nuts, rivets, and fasteners .....	634	3 840 680	641 271	16.7	.4	X
1713	Cutlery .....	458	888 223	30 512	3.4	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	890	4 682 012	384 638	8.2	.2	4.3
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	135	853 100	19 025	2.2	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	587	2 648 478	134 469	5.1	.1	X
1813	Plumbing fixtures .....	152	1 295 823	120 121	9.3	.1	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	60	222 200	3 395	1.5	Z	X
1815	Boilers, radiators, and convectors .....	60	316 883	10 034	3.2	Z	X
1818	Other plumbing and heating equipment and supplies .....	211	1 358 722	97 577	7.2	.1	X
1900	Warm air heating and air-conditioning equipment and supplies .....	1 104	9 075 813	834 300	9.2	.5	2.0
1911	Furnaces (warm air) .....	315	2 968 136	114 872	3.9	.1	X
1912	Central air-conditioning (residential and commercial) .....	293	3 093 792	139 377	4.5	.1	X
1914	Heat pumps (residential and commercial) .....	708	4 346 738	92 471	2.1	.1	X
1916	Air cleaning and filtration systems .....	772	3 054 272	166 979	5.5	.1	X
1917	Compressors for air-conditioners .....	792	4 298 036	165 934	3.9	.1	X
1918	Condensing units for air-conditioners .....	779	6 084 435	106 301	1.7	.1	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	238	1 432 190	30 677	2.1	Z	X
2000	Refrigeration equipment and supplies .....	207	510 347	64 121	12.6	Z	20.3
2011	Commercial refrigerators (reach-in and walk-in) .....	17	196 759	27 554	14.0	Z	X
2012	Unit coolers for commercial refrigerators .....	12	16 297	349	2.1	Z	X
2013	Condensing units for commercial refrigerators .....	34	37 944	921	2.4	Z	X
2014	Refrigerants .....	175	290 435	22 141	7.6	Z	X
2015	Other refrigeration equipment and supplies .....	173	286 986	13 151	4.6	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	18	1 330 719	56 549	4.3	Z	.4
2116	New mining machinery .....	10	15 078	3 689	24.5	Z	X
2200	Farm machinery, equipment, and parts .....	6	10 166	2 079	20.5	Z	17.3
2215	New irrigation equipment .....	6	10 166	2 079	20.5	Z	X
2220	Garden machinery, equipment, and parts .....	15	57 173	5 327	9.3	Z	X
2230	Food-processing machinery, equipment, and parts .....	9	19 771	1 740	8.8	Z	56.6
2232	New packing, packaging, and bottling equipment .....	6	14 750	736	5.0	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	28	270 478	7 965	2.9	Z	68.9
2311	Pumps .....	24	263 713	3 331	1.3	Z	X
2312	Motors .....	23	262 203	4 201	1.6	Z	X
2313	Parts for pumps and motors .....	14	16 898	434	2.6	Z	X

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4216</b>	<b>Electrical goods whse—Con.</b>						
2320	General-purpose industrial machinery, equipment, and parts .....	604	6 102 665	515 241	8.4	.3	2.1
2321	New pumps, compressors (air or gas), and equipment .....	111	2 424 681	31 107	1.3	Z	X
2323	New diesel engines (excluding automotive) .....	61	2 495 562	41 844	1.7	Z	X
2326	New controlling, recording, and indicating instruments and access .....	309	3 335 865	135 014	4.0	.1	X
2327	All other new general-purpose industrial machinery and equipment .....	314	3 750 321	191 095	5.1	.1	X
2328	Used general-purpose industrial machinery and equipment .....	112	1 319 679	116 178	8.8	.1	X
2330	Metalworking machinery, equipment, and parts .....	31	74 348	8 796	11.8	Z	X
2340	Materials handling machinery, equipment, and parts .....	845	4 123 293	502 943	12.2	.3	1.3
2341	New conveying equipment .....	81	556 124	28 443	5.1	Z	X
2342	New hoists, cranes, and monorails .....	329	765 041	21 596	2.8	Z	X
2343	New forklift trucks .....	441	3 047 539	428 445	14.1	.2	X
2344	New industrial trucks and tractors .....	25	55 873	1 766	3.2	Z	X
2345	Used materials handling machinery, equipment, and parts .....	290	443 604	22 693	5.1	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	15	96 969	8 417	8.7	Z	39.8
2352	New oil field machinery, equipment, and supplies (including drilling bits) ..	12	85 712	8 223	9.6	Z	X
2360	Other industrial machinery, equipment, and parts .....	66	358 720	59 832	16.7	Z	34.8
2362	New power plant machinery (excluding electrical) .....	8	161 635	25 566	15.8	Z	X
2363	New printing trades machinery, equipment, and supplies .....	22	136 337	27 371	20.1	Z	X
2365	New woodworking machinery .....	12	2 427	114	4.7	Z	X
2366	Other new industrial machinery and equipment .....	20	53 371	6 551	12.3	Z	X
2370	Mechanical power transmission supplies .....	43	175 056	45 196	25.8	Z	58.6
2371	Bearings and bushings .....	31	147 740	30 415	20.6	Z	X
2372	Other mechanical power transmission supplies .....	27	73 339	14 781	20.2	Z	X
2380	Industrial valves and fittings (except fluid-power) .....	31	116 722	18 119	15.5	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	36	126 557	9 477	7.5	Z	70.5
2391	Hydraulic valves .....	21	70 746	2 016	2.9	Z	X
2392	Pneumatic valves .....	32	125 563	7 460	5.9	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	23	42 366	1 793	4.2	Z	58.1
2411	Hydraulic cylinders and rotary actuators .....	16	17 774	339	1.9	Z	X
2412	Pneumatic cylinders and rotary actuators .....	9	35 951	1 454	4.0	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	14	97 880	15 408	15.7	Z	70.4
2421	Hydraulic and pneumatic connectors .....	12	41 030	1 196	2.9	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	167	832 910	55 471	6.7	Z	5.9
2431	Filters .....	101	425 194	8 532	2.0	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	119	570 144	46 938	8.2	Z	X
2440	Welding supplies (excluding gases) .....	10	22 201	808	3.6	Z	X
2460	Other industrial supplies .....	61	417 395	47 528	11.4	Z	35.8
2462	Abrasives and abrasive materials .....	16	217 434	10 552	4.9	Z	X
2463	Nylon, polyester, and synthetic rubber .....	6	2 806	242	8.6	Z	X
2464	Mechanical rubber goods .....	11	62 860	3 236	5.1	Z	X
2465	Strapping and tape .....	9	156 696	3 168	2.0	Z	X
2466	Industrial supplies, n.e.c. ....	26	286 038	29 234	10.2	Z	X
2500	Beauty and barber equipment and supplies .....	9	14 140	1 918	13.6	Z	X
2520	Custodial (janitors') equipment and supplies .....	21	67 403	6 374	9.5	Z	4.1
2521	Custodial equipment—power equipment .....	6	5 345	81	1.5	Z	X
2522	Custodial equipment—nonpower equipment .....	6	5 345	81	1.5	Z	X
2523	Custodial supplies .....	6	5 345	658	12.3	Z	X
2600	Aircraft and aeronautical equipment and supplies .....	15	95 750	22 756	23.8	Z	66.4
2613	Other new aircraft equipment and supplies .....	8	43 605	6 270	14.4	Z	X
2614	Used aircraft and aeronautical equipment and supplies .....	6	18 562	2 198	11.8	Z	X
2620	Marine machinery, equipment, and supplies .....	6	24 725	9 881	40.0	Z	X
2700	Sporting and recreational goods and supplies .....	153	975 323	29 387	3.0	Z	1.3
2714	Camping and fishing equipment and accessories .....	53	347 948	19 781	5.7	Z	X
2717	Marine pleasure craft, equipment, and accessories .....	12	23 849	5 134	21.5	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	25	61 625	2 562	4.2	Z	X
2800	Toys and hobby goods and supplies .....	133	1 534 665	151 600	9.9	.1	2.4
2811	Video games and cartridges .....	115	1 357 646	126 579	9.3	.1	X
2812	Other toys and games (including fireworks and children's vehicles) .....	14	175 302	24 988	14.3	Z	X
2900	Ferrous metal scrap .....	7	8 013	398	5.0	Z	X
2920	Nonferrous metal scrap .....	7	8 013	2 337	29.2	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	41	241 471	60 365	25.0	Z	37.6
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location .....	10	45 717	1 860	4.1	Z	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location .....	20	93 796	2 757	2.9	Z	X
3014	Watches, clocks, and watch movements and cases .....	41	241 471	52 700	21.8	Z	X
3015	Karat gold jewelry (rings, necklaces, etc.) .....	10	45 717	917	2.0	Z	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	20	93 796	2 131	2.3	Z	X
3100	Musical instruments and supplies .....	8	17 757	3 219	18.1	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	105	1 069 592	50 795	4.7	Z	X
3140	Prerecorded video tapes .....	95	389 798	30 689	7.9	Z	X
3150	Other durable goods .....	8	22 655	1 550	6.8	Z	X
3160	Fire extinguishers and fire safety equipment .....	7	35 456	5 270	14.9	Z	X
3200	Printing and writing paper .....	35	44 873	2 572	5.7	Z	X
3300	Stationery, office supplies and greeting cards .....	39	94 691	11 889	12.6	Z	2.5
3313	Inked ribbons, carbon paper, pens and pencils .....	7	21 255	1 081	5.1	Z	X
3314	Toner and cartridges .....	7	21 255	1 081	5.1	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ..	7	21 255	2 162	10.2	Z	X
3400	Industrial and personal services paper and plastics .....	46	136 761	9 010	6.6	Z	51.8
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	9	79 263	2 711	3.4	Z	X

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<b>4216</b>	<b>Electrical goods whsle—Con.</b>						
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	40	235 856	40 867	17.3	Z	10.2
3513	Cosmetics .....	11	42 577	5 442	12.8	Z	X
3515	Other toiletries and druggists' sundries .....	22	56 487	4 163	7.4	Z	X
3600	Piece goods, knit and woven .....	18	1 341 118	105 644	7.9	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	7	22 689	3 915	17.3	Z	X
3800	Men's and boys' wear .....	19	64 389	12 507	19.4	Z	28.6
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	13	56 960	11 825	20.8	Z	X
3900	Women's and children's wear .....	28	69 295	11 537	16.6	Z	4.5
3911	Infants' and children's wear (to size 6X) .....	18	49 027	7 636	15.6	Z	X
3914	Women's and misses' outerwear .....	8	13 613	2 905	21.3	Z	X
4000	Footwear .....	10	34 778	441	1.3	Z	X
4400	Confectionery .....	9	2 918	258	8.8	Z	13.2
4411	Candy .....	7	935	79	8.4	Z	X
4412	Chewing gum .....	7	935	41	4.4	Z	X
5300	Plastics materials and basic shapes .....	70	401 274	33 542	8.4	Z	24.6
5313	Plastics raw materials .....	11	229 163	6 446	2.8	Z	X
5314	Other plastics materials and basic shapes .....	57	167 513	27 004	16.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	251	2 097 571	242 232	11.5	.1	33.7
5331	Gasses, compressed and liquified, except L.P. ....	10	802 033	26 854	3.3	Z	X
5342	Adhesives, sealants, and glues .....	13	812 537	8 766	1.1	Z	X
5343	Explosives .....	8	96 230	285	.3	Z	X
5344	Other chemicals and allied products .....	233	1 979 014	204 740	10.3	.1	X
6000	Paint, paint supplies, and wallpaper .....	19	69 781	4 301	6.2	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	17	33 400	2 065	6.2	Z	X
6110	Flowers and florists' supplies .....	10	31 435	299	1.0	Z	X
6120	Art goods (including novelties and souvenirs) .....	28	175 011	23 309	13.3	Z	13.4
6122	Novelties and souvenirs .....	16	146 338	20 745	14.2	Z	X
6150	Nondurable goods, n.e.c. ....	23	156 517	19 391	12.4	Z	X
9700	Service receipts and labor charges (including installed parts) .....	3 916	17 145 211	2 451 555	14.3	1.3	61.0
9701	Labor charges for repair work .....	3 010	11 359 911	1 255 912	11.1	.7	X
9702	Parts installed in repair work .....	2 227	7 983 829	542 054	6.8	.3	X
9703	Other service receipts and labor charges—Specify .....	1 663	9 504 127	653 541	6.9	.4	X
9720	Receipts for service contracts .....	1 640	7 410 926	435 337	5.9	.2	X
9740	Receipts for installing equipment .....	1 505	8 942 300	614 924	6.9	.3	X
9810	Miscellaneous commodities .....	1 300	12 777 204	1 595 191	12.5	.9	X
9930	Sales of integrated systems which you wrote or modified software .....	16	33 674	8 345	24.8	Z	X
9940	Rental and leasing receipts .....	686	1 884 352	131 672	7.0	.1	9.3
9941	Computer rental and leasing receipts .....	39	682 948	11 711	1.7	Z	X
9942	Photocopying machine rental .....	268	559 470	49 333	8.8	Z	X
9943	Other office machine rental receipts .....	166	404 070	25 117	6.2	Z	X
9944	Other rental receipts .....	238	362 790	45 511	12.5	Z	X
9950	Construction receipts .....	8	3 877	692	17.8	Z	X
9960	Custom software (designed to customer specifications) .....	26	29 534	3 141	10.6	Z	X
<b>42161</b>	<b>Electrical apparatus &amp; equip, wiring supp, &amp; const material whsle</b>	<b>8 857</b>	<b>X</b>	<b>38 350 174</b>	<b>X</b>	<b>100.0</b>	<b>73.6</b>
0200	New and rebuilt automotive parts and supplies .....	34	88 434	10 956	12.4	Z	7.0
0213	Electrical engine parts (including ignition parts) .....	11	17 689	1 402	7.9	Z	X
0219	Engine parts, except electrical .....	12	32 789	4 730	14.4	Z	X
0300	Tires and tubes .....	6	7 546	345	4.6	Z	X
0400	Household and lawn furniture .....	10	16 401	5 021	30.6	Z	.4
0414	Other furniture (including sleep sofas) .....	10	16 401	5 021	30.6	Z	X
0530	Flooring and floor coverings .....	15	48 954	3 837	7.8	Z	X
0540	Other home furnishings .....	24	58 492	2 799	4.8	Z	39.2
0543	Home furnishings, n.e.c. ....	24	58 492	2 799	4.8	Z	X
0720	Roofing, siding, and insulation materials .....	10	12 190	3 250	26.7	Z	58.6
0722	Siding, except wood .....	6	9 713	2 850	29.3	Z	X
0800	Photographic equipment and supplies (excluding video) .....	29	40 621	4 612	11.4	Z	19.0
0813	Photographic film .....	23	19 703	1 032	5.2	Z	X
0815	Other photographic equipment and supplies .....	11	21 437	3 580	16.7	Z	X
0900	Office equipment .....	27	57 546	4 623	8.0	Z	30.9
0913	Copying machines and equipment .....	14	16 208	2 751	17.0	Z	X
0915	Mailing, letter handling, and addressing machines .....	14	41 338	1 872	4.5	Z	X
0920	New computer equipment .....	95	299 195	14 300	4.8	Z	8.6
0921	Computers .....	95	299 195	7 027	2.3	Z	X
0922	Computer storage devices .....	31	99 645	1 200	1.2	Z	X
0923	Computer printers .....	33	7 464	210	2.8	Z	X
0924	Other computer peripheral equipment .....	49	103 919	5 852	5.6	Z	X
0950	Computer software (packaged) .....	146	810 907	44 716	5.5	.1	X
1000	Medical, hospital, and surgical supplies .....	141	757 441	60 656	8.0	.2	73.2
1013	Other surgical, medical, and hospital supplies .....	141	757 441	60 656	8.0	.2	X
1140	Iron and steel wire and wire products .....	25	185 634	11 023	5.9	Z	39.7
1141	Wire (plain, coated, barbed, and twisted) .....	19	169 990	10 346	6.1	Z	X
1142	Nails .....	7	15 644	677	4.3	Z	X
1150	Iron and steel pipe and tubing .....	14	85 747	8 317	9.7	Z	X
1200	Copper and brass .....	7	17 640	2 590	14.7	Z	22.0
1211	Copper wire mill products (structural only) .....	7	17 640	2 590	14.7	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42161</b>	<b>Electrical apparatus &amp; equip, wiring supp, &amp; const material whsle—Con.</b>						
1220	Aluminum shapes, forms, etc. ....	7	9 676	866	9.0	Z	X
1400	Electrical apparatus and equipment. ....	8 857	38 350 174	33 327 621	86.9	86.9	59.3
1411	Power and distribution transformers. ....	2 943	16 867 402	2 135 786	12.7	5.6	X
1412	Switchgear and switchboard apparatus. ....	2 346	14 300 990	1 688 933	11.8	4.4	X
1413	Motors and generators (including motor-generator sets). ....	3 014	16 930 599	2 061 891	12.2	5.4	X
1414	Conduit, raceway, and fittings. ....	2 355	15 303 405	1 664 067	10.9	4.3	X
1415	Electric bulbs (all types). ....	3 078	16 604 333	2 374 888	14.3	6.2	X
1416	Interior wiring (excluding conduit). ....	2 439	15 806 873	2 131 820	13.5	5.6	X
1417	Exterior wiring and cable (excluding conduit). ....	2 262	13 861 996	2 048 108	14.8	5.3	X
1418	Lighting fixtures (residential and commercial). ....	3 765	21 041 572	3 825 781	18.2	10.0	X
1419	Industrial controls. ....	3 962	19 370 733	6 958 952	35.9	18.1	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods). ....	4 956	26 688 898	8 437 381	31.6	22.0	X
1500	Electrical appliances, household. ....	278	826 905	174 367	21.1	.5	43.8
1511	Televisions. ....	37	95 787	13 510	14.1	Z	X
1512	Radios, stereos, and CD players. ....	83	143 137	24 098	16.8	.1	X
1513	V.C.R.'s and video cameras. ....	59	192 009	21 977	11.4	.1	X
1514	Electrical household ranges and ovens. ....	31	48 019	13 233	27.6	Z	X
1515	Refrigerators and freezers, household. ....	34	72 161	8 774	12.2	Z	X
1517	Vacuum cleaners and sewing machines, household. ....	10	7 019	1 011	14.4	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.). ....	126	512 279	91 461	17.9	.2	X
1600	Electronic parts and equipment, except communication. ....	756	2 868 570	404 928	14.1	1.1	60.9
1612	Integrated circuits. ....	149	609 445	22 405	3.7	.1	X
1613	Capacitors and resistors. ....	243	651 494	34 808	5.3	.1	X
1615	Discrete semiconductors, etc. ....	128	435 671	14 216	3.3	Z	X
1616	Electronic connectors and other passive electronic parts. ....	374	1 331 342	143 006	10.7	.4	X
1618	Electronic parts and equipment, n.e.c. ....	455	1 835 796	190 491	10.4	.5	X
1650	Communication equipment and supplies. ....	597	4 549 427	860 376	18.9	2.2	71.4
1651	Telephones. ....	387	3 601 609	262 985	7.3	.7	X
1652	Other electronic communication equipment. ....	449	3 641 318	327 293	9.0	.9	X
1653	Other electrical communication equipment. ....	334	2 504 693	270 087	10.8	.7	X
1700	Hardware. ....	810	3 885 184	713 432	18.4	1.9	3.0
1711	Hand tools (including power driven). ....	636	3 155 336	228 185	7.2	.6	X
1712	Bolts, nuts, rivets, and fasteners. ....	168	1 489 841	456 245	30.6	1.2	X
1713	Cutlery. ....	112	301 520	29 002	9.6	.1	X
1800	Plumbing and heating equipment and supplies (hydronics). ....	739	3 625 640	259 820	7.2	.7	3.8
1811	Plastic pipe fittings and valves (excluding pipe and tubing). ....	93	604 403	11 732	1.9	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing). ....	536	2 309 878	99 148	4.3	.3	X
1813	Plumbing fixtures. ....	131	1 113 386	100 102	9.0	.3	X
1815	Boilers, radiators, and convectors. ....	38	237 873	2 254	.9	Z	X
1818	Other plumbing and heating equipment and supplies. ....	153	611 172	46 583	7.6	.1	X
1900	Warm air heating and air-conditioning equipment and supplies. ....	724	3 678 381	506 407	13.8	1.3	3.5
1911	Furnaces (warm air). ....	139	564 871	24 755	4.4	.1	X
1912	Central air-conditioning (residential and commercial). ....	245	1 779 835	108 382	6.1	.3	X
1914	Heat pumps (residential and commercial). ....	539	2 132 324	56 906	2.7	.1	X
1916	Air cleaning and filtration systems. ....	573	2 376 409	162 748	6.8	.4	X
1917	Compressors for air-conditioners. ....	518	2 099 175	132 600	6.3	.3	X
1918	Condensing units for air-conditioners. ....	518	2 099 175	16 013	.8	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation. ....	117	531 739	3 418	.6	Z	X
2000	Refrigeration equipment and supplies. ....	79	177 779	22 137	12.5	.1	33.9
2012	Unit coolers for commercial refrigerators. ....	7	5 373	55	1.0	Z	X
2013	Condensing units for commercial refrigerators. ....	7	5 373	55	1.0	Z	X
2014	Refrigerants. ....	76	174 993	18 257	10.4	Z	X
2015	Other refrigeration equipment and supplies. ....	72	169 487	3 622	2.1	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments). ....	10	15 078	3 689	24.5	Z	26.5
2116	New mining machinery. ....	10	15 078	3 689	24.5	Z	X
2200	Farm machinery, equipment, and parts. ....	6	10 166	2 079	20.5	Z	17.9
2215	New irrigation equipment. ....	6	10 166	2 079	20.5	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts. ....	6	7 924	712	9.0	Z	73.6
2311	Pumps. ....	6	7 924	483	6.1	Z	X
2320	General-purpose industrial machinery, equipment, and parts. ....	254	1 073 759	113 476	10.6	.3	4.6
2321	New pumps, compressors (air or gas), and equipment. ....	65	125 520	8 842	7.0	Z	X
2323	New diesel engines (excluding automotive). ....	23	314 016	29 052	9.3	.1	X
2326	New controlling, recording, and indicating instruments and access. ....	107	207 151	20 170	9.7	.1	X
2327	All other new general-purpose industrial machinery and equipment. ....	150	514 382	46 804	9.1	.1	X
2328	Used general-purpose industrial machinery and equipment. ....	62	256 475	8 604	3.4	Z	X
2330	Metalworking machinery, equipment, and parts. ....	14	21 536	2 627	12.2	Z	X
2340	Materials handling machinery, equipment, and parts. ....	671	3 379 995	453 468	13.4	1.2	.3
2342	New hoists, cranes, and monorails. ....	230	332 456	16 681	5.0	Z	X
2343	New forklift trucks. ....	441	3 047 539	428 445	14.1	1.1	X
2345	Used materials handling machinery, equipment, and parts. ....	230	332 456	8 342	2.5	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies. ....	6	30 602	4 966	16.2	Z	6.7
2352	New oil field machinery, equipment, and supplies (including drilling bits). ....	6	30 602	4 966	16.2	Z	X
2360	Other industrial machinery, equipment, and parts. ....	32	76 929	12 354	16.1	Z	54.3
2365	New woodworking machinery. ....	12	2 427	114	4.7	Z	X
2366	Other new industrial machinery and equipment. ....	11	45 825	5 018	11.0	Z	X
2370	Mechanical power transmission supplies. ....	18	43 445	7 570	17.4	Z	62.2
2371	Bearings and bushings. ....	14	29 188	1 332	4.6	Z	X
2372	Other mechanical power transmission supplies. ....	13	29 282	6 238	21.3	Z	X
2380	Industrial valves and fittings (except fluid-power). ....	17	44 401	7 165	16.1	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42161</b>	<b>Electrical apparatus &amp; equip, wiring supp, &amp; const material whsle—Con.</b>						
2390	Hydraulic and pneumatic (fluid-power) valves .....	13	25 332	2 145	8.5	Z	73.6
2391	Hydraulic valves .....	8	11 045	541	4.9	Z	X
2392	Pneumatic valves .....	13	25 332	1 603	6.3	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	8	7 667	752	9.8	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	152	789 782	53 937	6.8	.1	3.1
2431	Filters .....	87	391 067	7 742	2.0	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	109	546 608	46 195	8.5	.1	X
2460	Other industrial supplies .....	22	130 703	29 429	22.5	.1	50.3
2463	Nylon, polyester, and synthetic rubber .....	6	2 806	242	8.6	Z	X
2466	Industrial supplies, n.e.c. ....	13	127 493	28 102	22.0	.1	X
2520	Custodial (janitors') equipment and supplies .....	14	61 663	5 542	9.0	Z	X
2600	Aircraft and aeronautical equipment and supplies .....	6	14 470	2 297	15.9	Z	X
2700	Sporting and recreational goods and supplies .....	12	23 849	5 134	21.5	Z	24.2
2717	Marine pleasure craft, equipment, and accessories .....	12	23 849	5 134	21.5	Z	X
2800	Toys and hobby goods and supplies .....	14	175 302	24 988	14.3	.1	1.0
2812	Other toys and games (including fireworks and children's vehicles) .....	14	175 302	24 988	14.3	.1	X
3000	Jewelry, diamonds, gem stones, and watches .....	8	23 334	7 489	32.1	Z	11.6
3014	Watches, clocks, and watch movements and cases .....	8	23 334	7 489	32.1	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	7	22 624	871	3.9	Z	X
3140	Prerecorded video tapes .....	11	30 915	1 791	5.8	Z	X
3300	Stationery, office supplies and greeting cards .....	11	26 791	1 868	7.0	Z	X
3400	Industrial and personal services paper and plastics .....	9	79 263	3 367	4.2	Z	68.5
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	9	79 263	2 711	3.4	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	12	23 189	2 643	11.4	Z	24.8
3513	Cosmetics .....	6	21 711	1 293	6.0	Z	X
3515	Other toiletries and druggists' sundries .....	12	23 189	1 350	5.8	Z	X
5300	Plastics materials and basic shapes .....	18	109 347	11 539	10.6	Z	4.2
5314	Other plastics materials and basic shapes .....	18	109 347	11 539	10.6	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	184	885 652	75 486	8.5	.2	64.2
5344	Other chemicals and allied products .....	177	867 807	68 265	7.9	.2	X
6000	Paint, paint supplies, and wallpaper .....	16	65 023	3 756	5.8	Z	X
6150	Nondurable goods, n.e.c. ....	8	28 236	2 374	8.4	Z	X
9700	Service receipts and labor charges (including installed parts) .....	785	2 108 311	323 041	15.3	.8	55.8
9701	Labor charges for repair work .....	595	1 815 730	171 085	9.4	.4	X
9702	Parts installed in repair work .....	384	1 289 751	90 050	7.0	.2	X
9703	Other service receipts and labor charges—Specify .....	281	621 968	61 905	10.0	.2	X
9720	Receipts for service contracts .....	188	574 077	42 698	7.4	.1	X
9740	Receipts for installing equipment .....	237	608 048	36 015	5.9	.1	X
9810	Miscellaneous commodities .....	623	3 129 336	573 030	18.3	1.5	X
9940	Rental and leasing receipts .....	90	198 851	15 333	7.7	Z	.8
9943	Other office machine rental receipts .....	90	198 851	15 333	7.7	Z	X
<b>421610</b>	<b>Electrical apparatus &amp; equip, wiring supp, &amp; const material whsle</b>	<b>8 857</b>	<b>X</b>	<b>38 350 174</b>	<b>X</b>	<b>100.0</b>	<b>73.6</b>
0200	New and rebuilt automotive parts and supplies .....	34	88 434	10 956	12.4	Z	7.0
0213	Electrical engine parts (including ignition parts) .....	11	17 689	1 402	7.9	Z	X
0219	Engine parts, except electrical .....	12	32 789	4 730	14.4	Z	X
0300	Tires and tubes .....	6	7 546	345	4.6	Z	X
0400	Household and lawn furniture .....	10	16 401	5 021	30.6	Z	.4
0414	Other furniture (including sleep sofas) .....	10	16 401	5 021	30.6	Z	X
0530	Flooring and floor coverings .....	15	48 954	3 837	7.8	Z	X
0540	Other home furnishings .....	24	58 492	2 799	4.8	Z	39.2
0543	Home furnishings, n.e.c. ....	24	58 492	2 799	4.8	Z	X
0720	Roofing, siding, and insulation materials .....	10	12 190	3 250	26.7	Z	58.6
0722	Siding, except wood .....	6	9 713	2 850	29.3	Z	X
0800	Photographic equipment and supplies (excluding video) .....	29	40 621	4 612	11.4	Z	19.0
0813	Photographic film .....	23	19 703	1 032	5.2	Z	X
0815	Other photographic equipment and supplies .....	11	21 437	3 580	16.7	Z	X
0900	Office equipment .....	27	57 546	4 623	8.0	Z	30.9
0913	Copying machines and equipment .....	14	16 208	2 751	17.0	Z	X
0915	Mailing, letter handling, and addressing machines .....	14	41 338	1 872	4.5	Z	X
0920	New computer equipment .....	95	299 195	14 300	4.8	Z	8.6
0921	Computers .....	95	299 195	7 027	2.3	Z	X
0922	Computer storage devices .....	31	99 645	1 200	1.2	Z	X
0923	Computer printers .....	33	7 464	210	2.8	Z	X
0924	Other computer peripheral equipment .....	49	103 919	5 852	5.6	Z	X
0950	Computer software (packaged) .....	146	810 907	44 716	5.5	.1	X
1000	Medical, hospital, and surgical supplies .....	141	757 441	60 656	8.0	.2	73.2
1013	Other surgical, medical, and hospital supplies .....	141	757 441	60 656	8.0	.2	X
1140	Iron and steel wire and wire products .....	25	185 634	11 023	5.9	Z	39.7
1141	Wire (plain, coated, barbed, and twisted) .....	19	169 990	10 346	6.1	Z	X
1142	Nails .....	7	15 644	677	4.3	Z	X
1150	Iron and steel pipe and tubing .....	14	85 747	8 317	9.7	Z	X
1200	Copper and brass .....	7	17 640	2 590	14.7	Z	22.0
1211	Copper wire mill products (structural only) .....	7	17 640	2 590	14.7	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421610</b>	<b>Electrical apparatus &amp; equip, wiring supp, &amp; const material whsle—Con.</b>						
1220	Aluminum shapes, forms, etc. ....	7	9 676	866	9.0	Z	X
1400	Electrical apparatus and equipment. ....	8 857	38 350 174	33 327 621	86.9	86.9	59.3
1411	Power and distribution transformers. ....	2 943	16 867 402	2 135 786	12.7	5.6	X
1412	Switchgear and switchboard apparatus. ....	2 346	14 300 990	1 688 933	11.8	4.4	X
1413	Motors and generators (including motor-generator sets). ....	3 014	16 930 599	2 061 891	12.2	5.4	X
1414	Conduit, raceway, and fittings. ....	2 355	15 303 405	1 664 067	10.9	4.3	X
1415	Electric bulbs (all types). ....	3 078	16 604 333	2 374 888	14.3	6.2	X
1416	Interior wiring (excluding conduit). ....	2 439	15 806 873	2 131 820	13.5	5.6	X
1417	Exterior wiring and cable (excluding conduit). ....	2 262	13 861 996	2 048 108	14.8	5.3	X
1418	Lighting fixtures (residential and commercial). ....	3 765	21 041 572	3 825 781	18.2	10.0	X
1419	Industrial controls. ....	3 962	19 370 733	6 958 952	35.9	18.1	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods). ....	4 956	26 688 898	8 437 381	31.6	22.0	X
1500	Electrical appliances, household. ....	278	826 905	174 367	21.1	.5	43.8
1511	Televisions. ....	37	95 787	13 510	14.1	Z	X
1512	Radios, stereos, and CD players. ....	83	143 137	24 098	16.8	.1	X
1513	V.C.R.'s and video cameras. ....	59	192 009	21 977	11.4	.1	X
1514	Electrical household ranges and ovens. ....	31	48 019	13 233	27.6	Z	X
1515	Refrigerators and freezers, household. ....	34	72 161	8 774	12.2	Z	X
1517	Vacuum cleaners and sewing machines, household. ....	10	7 019	1 011	14.4	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.). ....	126	512 279	91 461	17.9	.2	X
1600	Electronic parts and equipment, except communication. ....	756	2 868 570	404 928	14.1	1.1	60.9
1612	Integrated circuits. ....	149	609 445	22 405	3.7	.1	X
1613	Capacitors and resistors. ....	243	651 494	34 808	5.3	.1	X
1615	Discrete semiconductors, etc. ....	128	435 671	14 216	3.3	Z	X
1616	Electronic connectors and other passive electronic parts. ....	374	1 331 342	143 006	10.7	.4	X
1618	Electronic parts and equipment, n.e.c. ....	455	1 835 796	190 491	10.4	.5	X
1650	Communication equipment and supplies. ....	597	4 549 427	860 376	18.9	2.2	71.4
1651	Telephones. ....	387	3 601 609	262 985	7.3	.7	X
1652	Other electronic communication equipment. ....	449	3 641 318	327 293	9.0	.9	X
1653	Other electrical communication equipment. ....	334	2 504 693	270 087	10.8	.7	X
1700	Hardware. ....	810	3 885 184	713 432	18.4	1.9	3.0
1711	Hand tools (including power driven). ....	636	3 155 336	228 185	7.2	.6	X
1712	Bolts, nuts, rivets, and fasteners. ....	168	1 489 841	456 245	30.6	1.2	X
1713	Cutlery. ....	112	301 520	29 002	9.6	.1	X
1800	Plumbing and heating equipment and supplies (hydronics). ....	739	3 625 640	259 820	7.2	.7	3.8
1811	Plastic pipe fittings and valves (excluding pipe and tubing). ....	93	604 403	11 732	1.9	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing). ....	536	2 309 878	99 148	4.3	.3	X
1813	Plumbing fixtures. ....	131	1 113 386	100 102	9.0	.3	X
1815	Boilers, radiators, and convectors. ....	38	237 873	2 254	.9	Z	X
1818	Other plumbing and heating equipment and supplies. ....	153	611 172	46 583	7.6	.1	X
1900	Warm air heating and air-conditioning equipment and supplies. ....	724	3 678 381	506 407	13.8	1.3	3.5
1911	Furnaces (warm air). ....	139	564 871	24 755	4.4	.1	X
1912	Central air-conditioning (residential and commercial). ....	245	1 779 835	108 382	6.1	.3	X
1914	Heat pumps (residential and commercial). ....	539	2 132 324	56 906	2.7	.1	X
1916	Air cleaning and filtration systems. ....	573	2 376 409	162 748	6.8	.4	X
1917	Compressors for air-conditioners. ....	518	2 099 175	132 600	6.3	.3	X
1918	Condensing units for air-conditioners. ....	518	2 099 175	16 013	.8	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation. ....	117	531 739	3 418	.6	Z	X
2000	Refrigeration equipment and supplies. ....	79	177 779	22 137	12.5	.1	33.9
2012	Unit coolers for commercial refrigerators. ....	7	5 373	55	1.0	Z	X
2013	Condensing units for commercial refrigerators. ....	7	5 373	55	1.0	Z	X
2014	Refrigerants. ....	76	174 993	18 257	10.4	Z	X
2015	Other refrigeration equipment and supplies. ....	72	169 487	3 622	2.1	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments). ....	10	15 078	3 689	24.5	Z	26.5
2116	New mining machinery. ....	10	15 078	3 689	24.5	Z	X
2200	Farm machinery, equipment, and parts. ....	6	10 166	2 079	20.5	Z	17.9
2215	New irrigation equipment. ....	6	10 166	2 079	20.5	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts. ....	6	7 924	712	9.0	Z	73.6
2311	Pumps. ....	6	7 924	483	6.1	Z	X
2320	General-purpose industrial machinery, equipment, and parts. ....	254	1 073 759	113 476	10.6	.3	4.6
2321	New pumps, compressors (air or gas), and equipment. ....	65	125 520	8 842	7.0	Z	X
2323	New diesel engines (excluding automotive). ....	23	314 016	29 052	9.3	.1	X
2326	New controlling, recording, and indicating instruments and access. ....	107	207 151	20 170	9.7	.1	X
2327	All other new general-purpose industrial machinery and equipment. ....	150	514 382	46 804	9.1	.1	X
2328	Used general-purpose industrial machinery and equipment. ....	62	256 475	8 604	3.4	Z	X
2330	Metalworking machinery, equipment, and parts. ....	14	21 536	2 627	12.2	Z	X
2340	Materials handling machinery, equipment, and parts. ....	671	3 379 995	453 468	13.4	1.2	.3
2342	New hoists, cranes, and monorails. ....	230	332 456	16 681	5.0	Z	X
2343	New forklift trucks. ....	441	3 047 539	428 445	14.1	1.1	X
2345	Used materials handling machinery, equipment, and parts. ....	230	332 456	8 342	2.5	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies. ....	6	30 602	4 966	16.2	Z	6.7
2352	New oil field machinery, equipment, and supplies (including drilling bits). ....	6	30 602	4 966	16.2	Z	X
2360	Other industrial machinery, equipment, and parts. ....	32	76 929	12 354	16.1	Z	54.3
2365	New woodworking machinery. ....	12	2 427	114	4.7	Z	X
2366	Other new industrial machinery and equipment. ....	11	45 825	5 018	11.0	Z	X
2370	Mechanical power transmission supplies. ....	18	43 445	7 570	17.4	Z	62.2
2371	Bearings and bushings. ....	14	29 188	1 332	4.6	Z	X
2372	Other mechanical power transmission supplies. ....	13	29 282	6 238	21.3	Z	X
2380	Industrial valves and fittings (except fluid-power). ....	17	44 401	7 165	16.1	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421610</b>	<b>Electrical apparatus &amp; equip, wiring supp, &amp; const material whsle—Con.</b>						
2390	Hydraulic and pneumatic (fluid-power) valves .....	13	25 332	2 145	8.5	Z	73.6
2391	Hydraulic valves .....	8	11 045	541	4.9	Z	X
2392	Pneumatic valves .....	13	25 332	1 603	6.3	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	8	7 667	752	9.8	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	152	789 782	53 937	6.8	.1	3.1
2431	Filters .....	87	391 067	7 742	2.0	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	109	546 608	46 195	8.5	.1	X
2460	Other industrial supplies .....	22	130 703	29 429	22.5	.1	50.3
2463	Nylon, polyester, and synthetic rubber .....	6	2 806	242	8.6	Z	X
2466	Industrial supplies, n.e.c. ....	13	127 493	28 102	22.0	.1	X
2520	Custodial (janitors') equipment and supplies .....	14	61 663	5 542	9.0	Z	X
2600	Aircraft and aeronautical equipment and supplies .....	6	14 470	2 297	15.9	Z	X
2700	Sporting and recreational goods and supplies .....	12	23 849	5 134	21.5	Z	24.2
2717	Marine pleasure craft, equipment, and accessories .....	12	23 849	5 134	21.5	Z	X
2800	Toys and hobby goods and supplies .....	14	175 302	24 988	14.3	.1	1.0
2812	Other toys and games (including fireworks and children's vehicles) .....	14	175 302	24 988	14.3	.1	X
3000	Jewelry, diamonds, gem stones, and watches .....	8	23 334	7 489	32.1	Z	11.6
3014	Watches, clocks, and watch movements and cases .....	8	23 334	7 489	32.1	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	7	22 624	871	3.9	Z	X
3140	Prerecorded video tapes .....	11	30 915	1 791	5.8	Z	X
3300	Stationery, office supplies and greeting cards .....	11	26 791	1 868	7.0	Z	X
3400	Industrial and personal services paper and plastics .....	9	79 263	3 367	4.2	Z	68.5
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	9	79 263	2 711	3.4	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	12	23 189	2 643	11.4	Z	24.8
3513	Cosmetics .....	6	21 711	1 293	6.0	Z	X
3515	Other toiletries and druggists' sundries .....	12	23 189	1 350	5.8	Z	X
5300	Plastics materials and basic shapes .....	18	109 347	11 539	10.6	Z	4.2
5314	Other plastics materials and basic shapes .....	18	109 347	11 539	10.6	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	184	885 652	75 486	8.5	.2	64.2
5344	Other chemicals and allied products .....	177	867 807	68 265	7.9	.2	X
6000	Paint, paint supplies, and wallpaper .....	16	65 023	3 756	5.8	Z	X
6150	Nondurable goods, n.e.c. ....	8	28 236	2 374	8.4	Z	X
9700	Service receipts and labor charges (including installed parts) .....	785	2 108 311	323 041	15.3	.8	55.8
9701	Labor charges for repair work .....	595	1 815 730	171 085	9.4	.4	X
9702	Parts installed in repair work .....	384	1 289 751	90 050	7.0	.2	X
9703	Other service receipts and labor charges—Specify .....	281	621 968	61 905	10.0	.2	X
9720	Receipts for service contracts .....	188	574 077	42 698	7.4	.1	X
9740	Receipts for installing equipment .....	237	608 048	36 015	5.9	.1	X
9810	Miscellaneous commodities .....	623	3 129 336	573 030	18.3	1.5	X
9940	Rental and leasing receipts .....	90	198 851	15 333	7.7	Z	.8
9943	Other office machine rental receipts .....	90	198 851	15 333	7.7	Z	X
<b>42162</b>	<b>Electrical appliance, television &amp; radio set whsle .....</b>	<b>3 237</b>	<b>X</b>	<b>39 717 526</b>	<b>X</b>	<b>100.0</b>	<b>70.8</b>
0200	New and rebuilt automotive parts and supplies .....	34	36 949	11 734	31.8	Z	3.4
0211	Batteries .....	34	36 949	11 734	31.8	Z	X
0400	Household and lawn furniture .....	22	154 734	31 705	20.5	.1	30.0
0411	Upholstered furniture .....	12	113 152	16 013	14.2	Z	X
0412	Sleep furniture and equipment .....	18	139 067	13 706	9.9	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	23	207 645	24 377	11.7	.1	X
0530	Flooring and floor coverings .....	23	249 214	46 124	18.5	.1	2.8
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	23	249 214	23 165	9.3	.1	X
0532	Hardwood flooring .....	12	232 927	2 308	1.0	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) .....	12	232 927	20 651	8.9	.1	X
0540	Other home furnishings .....	66	697 291	88 292	12.7	.2	34.3
0541	Metal flatware and kitchen utensils .....	32	374 795	28 048	7.5	.1	X
0542	Mirrors, lamps, and picture frames .....	38	340 557	10 891	3.2	Z	X
0543	Home furnishings, n.e.c. ....	13	284 926	49 353	17.3	.1	X
0620	Plywood and millwork .....	18	112 829	31 733	28.1	.1	10.0
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	9	55 671	17 748	31.9	Z	X
0623	Gypsum, specialty boards, and treatments .....	10	57 158	13 985	24.5	Z	X
0800	Photographic equipment and supplies (excluding video) .....	26	282 449	40 639	14.4	.1	5.4
0811	Still picture photographic equipment .....	17	149 483	21 972	14.7	.1	X
0815	Other photographic equipment and supplies .....	9	132 966	18 667	14.0	Z	X
0900	Office equipment .....	64	4 404 598	1 294 206	29.4	3.3	1.3
0911	Typewriters and dedicated word processors .....	22	2 952 077	161 804	5.5	.4	X
0912	Calculators and accounting machines .....	64	4 404 598	753 395	17.1	1.9	X
0913	Copying machines and equipment .....	43	3 575 517	379 007	10.6	1.0	X
0920	New computer equipment .....	108	4 576 268	239 773	5.2	.6	X
0921	Computers .....	108	4 576 268	239 773	5.2	.6	X
0950	Computer software (packaged) .....	66	467 745	24 578	5.3	.1	X
0960	Restaurant and hotel equipment and supplies .....	16	29 746	3 271	11.0	Z	X
0970	Store machines and equipment .....	8	40 004	5 035	12.6	Z	7.9
0971	Vending machines .....	8	40 004	5 035	12.6	Z	X

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**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42162</b>	<b>Electrical appliance, television &amp; radio set whsle—Con.</b>						
1400	Electrical apparatus and equipment .....	199	1 590 797	234 152	14.7	.6	62.9
1411	Power and distribution transformers .....	25	111 586	7 946	Z	X	X
1412	Switchgear and switchboard apparatus .....	8	73 134	4 725	6.5	Z	X
1413	Motors and generators (including motor-generator sets) .....	54	128 154	6 853	5.3	Z	X
1414	Conduit, raceway, and fittings .....	16	58 296	2 580	4.4	Z	X
1415	Electric bulbs (all types) .....	49	317 885	70 258	22.1	.2	X
1416	Interior wiring (excluding conduit) .....	59	198 871	13 293	6.7	Z	X
1417	Exterior wiring and cable (excluding conduit) .....	23	57 193	2 062	3.6	Z	X
1418	Lighting fixtures (residential and commercial) .....	60	273 863	36 665	13.4	.1	X
1419	Industrial controls .....	17	768 221	77 135	10.0	.2	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	46	150 982	12 631	8.4	Z	X
1500	Electrical appliances, household .....	3 237	39 717 526	33 542 256	84.5	84.5	66.7
1511	Televisions .....	1 186	28 286 083	7 307 253	25.8	18.4	X
1512	Radios, stereos, and CD players .....	1 628	28 329 185	9 592 517	33.9	24.2	X
1513	V.C.R.'s and video cameras .....	1 075	26 251 832	6 903 621	26.3	17.4	X
1514	Electrical household ranges and ovens .....	855	14 233 230	1 912 467	13.4	4.8	X
1515	Refrigerators and freezers, household .....	871	5 905 005	1 307 520	22.1	3.3	X
1516	Household laundry equipment .....	731	5 124 538	533 365	10.4	1.3	X
1517	Vacuum cleaners and sewing machines, household .....	530	10 713 133	1 176 863	11.0	3.0	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	1 321	18 772 202	4 808 651	25.6	12.1	X
1600	Electronic parts and equipment, except communication .....	229	8 672 608	978 865	11.3	2.5	64.9
1612	Integrated circuits .....	37	105 925	4 196	4.0	Z	X
1613	Capacitors and resistors .....	64	3 183 979	5 349	2.9	Z	X
1615	Discrete semiconductors, etc. ....	18	64 178	1 722	Z	Z	X
1616	Electronic connectors and other passive electronic parts .....	87	3 411 395	12 274	.4	Z	X
1618	Electronic parts and equipment, n.e.c. ....	166	5 321 508	955 316	18.0	2.4	X
1650	Communication equipment and supplies .....	363	14 214 552	1 553 090	10.9	3.9	70.0
1651	Telephones .....	302	11 990 889	745 394	6.2	1.9	X
1652	Other electronic communication equipment .....	152	11 106 897	803 395	7.2	2.0	X
1653	Other electrical communication equipment .....	18	122 394	4 297	3.5	Z	X
1700	Hardware .....	97	1 247 295	123 859	9.9	.3	1.2
1711	Hand tools (including power driven) .....	89	705 496	15 219	2.2	Z	X
1712	Bolts, nuts, rivets, and fasteners .....	62	807 226	108 639	13.5	.3	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	100	449 806	37 613	8.4	.1	2.9
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	13	150 422	1 597	1.1	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	21	220 336	2 886	1.3	Z	X
1813	Plumbing fixtures .....	22	182 437	20 019	11.0	.1	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	55	207 653	2 860	1.4	Z	X
1815	Boilers, radiators, and convectors .....	17	73 191	3 522	4.8	Z	X
1818	Other plumbing and heating equipment and supplies .....	21	177 699	6 729	3.8	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	194	2 165 808	198 546	9.2	.5	.7
1911	Furnaces (warm air) .....	55	1 502 814	81 369	5.4	.2	X
1912	Central air-conditioning (residential and commercial) .....	30	1 287 369	29 365	2.3	.1	X
1914	Heat pumps (residential and commercial) .....	30	1 287 369	29 365	2.3	.1	X
1916	Air cleaning and filtration systems .....	93	429 359	2 491	.6	Z	X
1917	Compressors for air-conditioners .....	168	1 950 357	28 957	1.5	.1	X
1918	Condensing units for air-conditioners .....	122	1 716 720	26 993	1.6	.1	X
2000	Refrigeration equipment and supplies .....	104	310 157	39 470	12.7	.1	12.3
2011	Commercial refrigerators (reach-in and walk-in) .....	14	193 973	27 406	14.1	.1	X
2014	Refrigerants .....	78	93 795	2 632	2.8	Z	X
2015	Other refrigeration equipment and supplies .....	79	95 852	8 901	9.3	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	13	58 338	2 010	3.4	Z	.7
2326	New controlling, recording, and indicating instruments and access .....	13	58 338	2 010	3.4	Z	X
2340	Materials handling machinery, equipment, and parts .....	19	48 334	4 634	9.6	Z	13.5
2342	New hoists, cranes, and monorails .....	19	48 334	3 092	6.4	Z	X
2344	New industrial trucks and tractors .....	19	48 334	1 542	3.2	Z	X
2360	Other industrial machinery, equipment, and parts .....	12	90 685	21 103	23.3	.1	34.2
2363	New printing trades machinery, equipment, and supplies .....	12	90 685	21 103	23.3	.1	X
2500	Beauty and barber equipment and supplies .....	6	3 245	584	18.0	Z	X
2700	Sporting and recreational goods and supplies .....	53	347 948	19 781	5.7	.1	1.0
2714	Camping and fishing equipment and accessories .....	53	347 948	19 781	5.7	.1	X
2800	Toys and hobby goods and supplies .....	62	996 636	97 107	9.7	.2	2.2
2811	Video games and cartridges .....	62	996 636	97 107	9.7	.2	X
3000	Jewelry, diamonds, gem stones, and watches .....	25	167 738	46 216	27.6	.1	43.7
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location .....	10	45 717	1 860	4.1	Z	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location .....	16	51 483	1 862	3.6	Z	X
3014	Watches, clocks, and watch movements and cases .....	25	167 738	39 624	23.6	.1	X
3015	Karat gold jewelry (rings, necklaces, etc.) .....	10	45 717	917	2.0	Z	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	16	51 483	1 953	3.8	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	55	862 225	17 364	2.0	Z	X
3140	Prerecorded video tapes .....	41	255 353	20 224	7.9	.1	X
3300	Stationery, office supplies and greeting cards .....	7	21 255	4 328	20.4	Z	9.5
3313	Inked ribbons, carbon paper, pens and pencils .....	7	21 255	1 081	5.1	Z	X
3314	Toner and cartridges .....	7	21 255	1 081	5.1	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	7	21 255	2 162	10.2	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	10	33 298	6 962	20.9	Z	57.9
3515	Other toiletries and druggists' sundries .....	10	33 298	2 813	8.4	Z	X
3900	Women's and children's wear .....	8	13 613	2 905	21.3	Z	15.9
3914	Women's and misses' outerwear .....	8	13 613	2 905	21.3	Z	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42162</b>	<b>Electrical appliance, television &amp; radio set whsle—Con.</b>						
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	18	24 644	2 910	11.8	Z	18.3
5344	Other chemicals and allied products .....	18	24 644	2 910	11.8	Z	X
6120	Art goods (including novelties and souvenirs) .....	11	140 941	20 143	14.3	.1	13.9
6122	Novelties and souvenirs .....	11	140 941	20 143	14.3	.1	X
6150	Nondurable goods, n.e.c. ....	8	88 297	12 035	13.6	Z	X
9700	Service receipts and labor charges (including installed parts) .....	424	2 741 561	304 444	11.1	.8	65.1
9701	Labor charges for repair work .....	281	1 607 487	146 793	9.1	.4	X
9702	Parts installed in repair work .....	202	1 279 755	92 933	7.3	.2	X
9703	Other service receipts and labor charges—Specify .....	208	1 308 016	64 680	4.9	.2	X
9720	Receipts for service contracts .....	52	1 137 571	58 026	5.1	.1	X
9740	Receipts for installing equipment .....	112	1 275 823	196 193	15.4	.5	X
9810	Miscellaneous commodities .....	136	3 833 601	279 149	7.3	.7	X
9940	Rental and leasing receipts .....	60	219 593	15 555	7.1	Z	4.2
9944	Other rental receipts .....	60	219 593	15 555	7.1	Z	X
<b>421620</b>	<b>Electrical appliance, television &amp; radio set whsle .....</b>	<b>3 237</b>	<b>X</b>	<b>39 717 526</b>	<b>X</b>	<b>100.0</b>	<b>70.8</b>
0200	New and rebuilt automotive parts and supplies .....	34	36 949	11 734	31.8	Z	3.4
0211	Batteries .....	34	36 949	11 734	31.8	Z	X
0400	Household and lawn furniture .....	22	154 734	31 705	20.5	.1	30.0
0411	Upholstered furniture .....	12	113 152	16 013	14.2	Z	X
0412	Sleep furniture and equipment .....	18	139 067	13 706	9.9	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	23	207 645	24 377	11.7	.1	X
0530	Flooring and floor coverings .....	23	249 214	46 124	18.5	.1	2.8
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	23	249 214	23 165	9.3	.1	X
0532	Hardwood flooring .....	12	232 927	2 308	1.0	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) .....	12	232 927	20 651	8.9	.1	X
0540	Other home furnishings .....	66	697 291	88 292	12.7	.2	34.3
0541	Metal flatware and kitchen utensils .....	32	374 795	28 048	7.5	.1	X
0542	Mirrors, lamps, and picture frames .....	38	340 557	10 891	3.2	Z	X
0543	Home furnishings, n.e.c. ....	13	284 926	49 353	17.3	.1	X
0620	Plywood and millwork .....	18	112 829	31 733	28.1	.1	10.0
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	9	55 671	17 748	31.9	Z	X
0623	Gypsum, specialty boards, and treatments .....	10	57 158	13 985	24.5	Z	X
0800	Photographic equipment and supplies (excluding video) .....	26	282 449	40 639	14.4	.1	5.4
0811	Still picture photographic equipment .....	17	149 483	21 972	14.7	.1	X
0815	Other photographic equipment and supplies .....	9	132 966	18 667	14.0	Z	X
0900	Office equipment .....	64	4 404 598	1 294 206	29.4	3.3	1.3
0911	Typewriters and dedicated word processors .....	22	2 952 077	161 804	5.5	.4	X
0912	Calculators and accounting machines .....	64	4 404 598	753 395	17.1	1.9	X
0913	Copying machines and equipment .....	43	3 575 517	379 007	10.6	1.0	X
0920	New computer equipment .....	108	4 576 268	239 773	5.2	.6	X
0921	Computers .....	108	4 576 268	239 773	5.2	.6	X
0950	Computer software (packaged) .....	66	467 745	24 578	5.3	.1	X
0960	Restaurant and hotel equipment and supplies .....	16	29 746	3 271	11.0	Z	X
0970	Store machines and equipment .....	8	40 004	5 035	12.6	Z	7.9
0971	Vending machines .....	8	40 004	5 035	12.6	Z	X
1400	Electrical apparatus and equipment .....	199	1 590 797	234 152	14.7	.6	62.9
1411	Power and distribution transformers .....	25	111 586	7 946	7.1	Z	X
1412	Switchgear and switchboard apparatus .....	8	73 134	4 725	6.5	Z	X
1413	Motors and generators (including motor-generator sets) .....	54	128 154	6 853	5.3	Z	X
1414	Conduit, raceway, and fittings .....	16	58 296	2 580	4.4	Z	X
1415	Electric bulbs (all types) .....	49	317 885	70 258	22.1	.2	X
1416	Interior wiring (excluding conduit) .....	59	198 871	13 293	6.7	Z	X
1417	Exterior wiring and cable (excluding conduit) .....	23	57 193	2 062	3.6	Z	X
1418	Lighting fixtures (residential and commercial) .....	60	273 863	36 665	13.4	.1	X
1419	Industrial controls .....	17	768 221	77 135	10.0	.2	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	46	150 982	12 631	8.4	Z	X
1500	Electrical appliances, household .....	3 237	39 717 526	33 542 256	84.5	84.5	66.7
1511	Televisions .....	1 186	28 286 083	7 307 253	25.8	X	X
1512	Radios, stereos, and CD players .....	1 628	28 329 185	9 592 517	33.9	X	24.2
1513	V.C.R.'s and video cameras .....	1 075	26 251 832	6 903 621	26.3	X	17.4
1514	Electrical household ranges and ovens .....	855	14 233 230	1 912 467	13.4	X	4.8
1515	Refrigerators and freezers, household .....	871	5 905 005	1 307 520	22.1	X	3.3
1516	Household laundry equipment .....	731	5 124 538	533 365	10.4	X	1.3
1517	Vacuum cleaners and sewing machines, household .....	530	10 713 133	1 176 863	11.0	X	3.0
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	1 321	18 772 202	4 808 651	25.6	X	12.1
1600	Electronic parts and equipment, except communication .....	229	8 672 608	978 865	11.3	2.5	64.9
1612	Integrated circuits .....	37	105 925	4 196	4.0	Z	X
1613	Capacitors and resistors .....	64	183 979	5 349	2.9	Z	X
1615	Discrete semiconductors, etc. ....	18	64 178	1 722	2.7	Z	X
1616	Electronic connectors and other passive electronic parts .....	87	3 411 395	12 274	.4	Z	X
1618	Electronic parts and equipment, n.e.c. ....	166	5 321 508	955 316	18.0	2.4	X
1650	Communication equipment and supplies .....	363	14 214 552	1 553 090	10.9	3.9	70.0
1651	Telephones .....	302	11 990 889	745 394	6.2	1.9	X
1652	Other electronic communication equipment .....	152	11 106 897	803 395	7.2	2.0	X
1653	Other electrical communication equipment .....	18	122 394	4 297	3.5	Z	X
1700	Hardware .....	97	1 247 295	123 859	9.9	.3	1.2
1711	Hand tools (including power driven) .....	89	705 496	15 219	2.2	Z	X
1712	Bolts, nuts, rivets, and fasteners .....	62	807 226	108 639	13.5	.3	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421620</b>	<b>Electrical appliance, television &amp; radio set whsle—Con.</b>						
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	100	449 806	37 613	8.4	.1	2.9
1811	Plastic pipe fittings and valves (excluding pipe and tubing) . . . . .	13	150 422	1 597	1.1	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) . . . . .	21	220 336	2 886	1.3	Z	X
1813	Plumbing fixtures . . . . .	22	182 437	20 019	11.0	.1	X
1814	Furnaces, stoves, water heaters (except electric and warm air) . . . . .	55	207 653	2 860	1.4	Z	X
1815	Boilers, radiators, and convectors . . . . .	17	73 191	3 522	4.8	Z	X
1818	Other plumbing and heating equipment and supplies . . . . .	21	177 699	6 729	3.8	Z	X
1900	Warm air heating and air-conditioning equipment and supplies . . . . .	194	2 165 808	198 546	9.2	.5	.7
1911	Furnaces (warm air) . . . . .	55	1 502 814	81 369	5.4	.2	X
1912	Central air-conditioning (residential and commercial) . . . . .	30	1 287 369	29 365	2.3	.1	X
1914	Heat pumps (residential and commercial) . . . . .	30	1 287 369	29 365	2.3	.1	X
1916	Air cleaning and filtration systems . . . . .	93	429 359	2 491	.6	Z	X
1917	Compressors for air-conditioners . . . . .	168	1 950 357	28 957	1.5	.1	X
1918	Condensing units for air-conditioners . . . . .	122	1 716 720	26 993	1.6	.1	X
2000	Refrigeration equipment and supplies . . . . .	104	310 157	39 470	12.7	.1	12.3
2011	Commercial refrigerators (reach-in and walk-in) . . . . .	14	193 973	27 406	14.1	.1	X
2014	Refrigerants . . . . .	78	93 795	2 632	2.8	Z	X
2015	Other refrigeration equipment and supplies . . . . .	79	95 852	8 901	9.3	Z	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	13	58 338	2 010	3.4	Z	.7
2326	New controlling, recording, and indicating instruments and access . . . . .	13	58 338	2 010	3.4	Z	X
2340	Materials handling machinery, equipment, and parts . . . . .	19	48 334	4 634	9.6	Z	13.5
2342	New hoists, cranes, and monorails . . . . .	19	48 334	3 092	6.4	Z	X
2344	New industrial trucks and tractors . . . . .	19	48 334	1 542	3.2	Z	X
2360	Other industrial machinery, equipment, and parts . . . . .	12	90 685	21 103	23.3	.1	34.2
2363	New printing trades machinery, equipment, and supplies . . . . .	12	90 685	21 103	23.3	.1	X
2500	Beauty and barber equipment and supplies . . . . .	6	3 245	584	18.0	Z	X
2700	Sporting and recreational goods and supplies . . . . .	53	347 948	19 781	5.7	.1	1.0
2714	Camping and fishing equipment and accessories . . . . .	53	347 948	19 781	5.7	.1	X
2800	Toys and hobby goods and supplies . . . . .	62	996 636	97 107	9.7	.2	2.2
2811	Video games and cartridges . . . . .	62	996 636	97 107	9.7	.2	X
3000	Jewelry, diamonds, gem stones, and watches . . . . .	25	167 738	46 216	27.6	.1	43.7
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location . . . . .	10	45 717	1 860	4.1	Z	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location . . . . .	16	51 483	1 862	3.6	Z	X
3014	Watches, clocks, and watch movements and cases . . . . .	25	167 738	39 624	23.6	.1	X
3015	Karat gold jewelry (rings, necklaces, etc.) . . . . .	10	45 717	917	2.0	Z	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) . . . . .	16	51 483	1 953	3.8	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records . . . . .	55	862 225	17 364	2.0	Z	X
3140	Prerecorded video tapes . . . . .	41	255 353	20 224	7.9	.1	X
3300	Stationery, office supplies and greeting cards . . . . .	7	21 255	4 328	20.4	Z	9.5
3313	Inked ribbons, carbon paper, pens and pencils . . . . .	7	21 255	1 081	5.1	Z	X
3314	Toner and cartridges . . . . .	7	21 255	1 081	5.1	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) . . . . .	7	21 255	2 162	10.2	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries . . . . .	10	33 298	6 962	20.9	Z	57.9
3515	Other toiletries and druggists' sundries . . . . .	10	33 298	2 813	8.4	Z	X
3900	Women's and children's wear . . . . .	8	13 613	2 905	21.3	Z	15.9
3914	Women's and misses' outerwear . . . . .	8	13 613	2 905	21.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	18	24 644	2 910	11.8	Z	18.3
5344	Other chemicals and allied products . . . . .	18	24 644	2 910	11.8	Z	X
6120	Art goods (including novelties and souvenirs) . . . . .	11	140 941	20 143	14.3	.1	13.9
6122	Novelties and souvenirs . . . . .	11	140 941	20 143	14.3	.1	X
6150	Nondurable goods, n.e.c. . . . .	8	88 297	12 035	13.6	Z	X
9700	Service receipts and labor charges (including installed parts) . . . . .	424	2 741 561	304 444	11.1	.8	65.1
9701	Labor charges for repair work . . . . .	281	1 607 487	146 793	9.1	.4	X
9702	Parts installed in repair work . . . . .	202	1 279 755	92 933	7.3	.2	X
9703	Other service receipts and labor charges—Specify . . . . .	208	1 308 016	64 680	4.9	.2	X
9720	Receipts for service contracts . . . . .	52	1 137 571	58 026	5.1	.1	X
9740	Receipts for installing equipment . . . . .	112	1 275 823	196 193	15.4	.5	X
9810	Miscellaneous commodities . . . . .	136	3 833 601	279 149	7.3	.7	X
9940	Rental and leasing receipts . . . . .	60	219 593	15 555	7.1	Z	4.2
9944	Other rental receipts . . . . .	60	219 593	15 555	7.1	Z	X
<b>42169</b>	<b>Other electronic parts &amp; equipment whsle . . . . .</b>	<b>15 253</b>	<b>X</b>	<b>104 267 176</b>	<b>X</b>	<b>100.0</b>	<b>70.2</b>
0100	New and used automobiles, motorcycles, etc. . . . .	8	33 292	589	1.8	Z	X
0200	New and rebuilt automotive parts and supplies . . . . .	41	151 422	13 240	8.7	Z	21.4
0214	Brake parts (including fluid and all disk and drum parts) . . . . .	12	52 607	1 714	3.3	Z	X
0223	Parts, n.e.c. . . . .	41	151 422	8 978	5.9	Z	X
0224	Accessories . . . . .	27	106 750	2 545	2.4	Z	X
0300	Tires and tubes . . . . .	6	35 320	1 421	4.0	Z	X
0400	Household and lawn furniture . . . . .	10	30 572	1 644	5.4	Z	X
0420	Office and business furniture . . . . .	22	25 251	2 324	9.2	Z	X
0500	Household china, glassware, crockery, and plastic housewares . . . . .	8	47 209	5 936	12.6	Z	X
0530	Flooring and floor coverings . . . . .	7	9 988	539	5.4	Z	X
0540	Other home furnishings . . . . .	73	660 062	6 688	1.0	Z	6.6
0541	Metal flatware and kitchen utensils . . . . .	8	74 770	4 649	6.2	Z	X
0543	Home furnishings, n.e.c. . . . .	65	585 292	2 039	.3	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42169</b>	<b>Other electronic parts &amp; equipment whse—Con.</b>						
0800	Photographic equipment and supplies (excluding video) .....	27	105 048	13 117	12.5	Z	22.0
0811	Still picture photographic equipment .....	8	40 975	2 928	7.1	Z	X
0813	Photographic film .....	9	39 674	5 028	12.7	Z	X
0815	Other photographic equipment and supplies .....	9	22 990	808	3.5	Z	X
0900	Office equipment .....	219	2 253 895	296 398	13.2	.3	40.5
0911	Typewriters and dedicated word processors .....	67	1 335 098	179 703	13.5	.1	X
0912	Calculators and accounting machines .....	38	169 373	16 389	9.7	Z	X
0913	Copying machines and equipment .....	157	917 281	97 153	10.6	.1	X
0914	Dictating, transcribing, and recording machines .....	19	30 555	2 746	9.0	Z	X
0915	Mailing, letter handling, and addressing machines .....	9	11 284	407	3.6	Z	X
0920	New computer equipment .....	806	11 066 826	1 775 675	16.0	1.7	16.9
0921	Computers .....	411	1 740 451	322 999	18.6	.3	X
0922	Computer storage devices .....	195	1 197 363	124 382	10.4	.1	X
0923	Computer printers .....	340	3 118 314	343 025	11.0	.3	X
0924	Other computer peripheral equipment .....	321	7 092 747	985 268	13.9	.9	X
0930	Used computer equipment .....	37	132 550	10 037	7.6	Z	X
0950	Computer software (packaged) .....	285	3 503 586	79 311	2.3	.1	X
0960	Restaurant and hotel equipment and supplies .....	15	10 225	1 539	15.1	Z	X
0970	Store machines and equipment .....	19	141 942	26 333	18.6	Z	6.3
0972	Other store machines and equipment .....	8	18 342	965	5.3	Z	X
1000	Medical, hospital, and surgical supplies .....	22	35 564	6 837	19.2	Z	61.1
1011	Surgical and medical instruments and equipment .....	20	34 508	6 678	19.4	Z	X
1050	Other professional equipment and supplies .....	8	2 076	360	17.3	Z	70.2
1054	Laboratory equipment .....	8	2 076	360	17.3	Z	X
1120	Flat iron and steel products .....	15	260 783	48 411	18.6	Z	X
1140	Iron and steel wire and wire products .....	18	39 886	3 115	7.8	Z	13.2
1141	Wire (plain, coated, barbed, and twisted) .....	16	39 367	2 907	7.4	Z	X
1150	Iron and steel pipe and tubing .....	8	338 641	102 592	30.3	.1	X
1200	Copper and brass .....	7	7 398	480	6.5	Z	X
1220	Aluminum shapes, forms, etc. ....	10	21 175	2 021	9.5	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	6	231 150	39 851	17.2	Z	X
1400	Electrical apparatus and equipment .....	1 957	10 075 429	2 198 242	21.8	2.1	60.5
1411	Power and distribution transformers .....	575	3 174 101	192 853	6.1	.2	X
1412	Switchgear and switchboard apparatus .....	328	2 227 553	212 178	9.5	.2	X
1413	Motors and generators (including motor-generator sets) .....	211	1 099 703	62 889	5.7	.1	X
1414	Conduit, raceway, and fittings .....	301	1 963 806	92 371	4.7	.1	X
1415	Electric bulbs (all types) .....	282	1 390 727	34 876	2.5	Z	X
1416	Interior wiring (excluding conduit) .....	1 064	5 911 063	439 257	7.4	.4	X
1417	Exterior wiring and cable (excluding conduit) .....	533	3 675 358	200 382	5.5	.2	X
1418	Lighting fixtures (residential and commercial) .....	213	1 954 782	71 844	3.7	.1	X
1419	Industrial controls .....	731	3 826 095	399 644	10.4	.4	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	813	5 155 941	491 973	9.5	.5	X
1500	Electrical appliances, household .....	456	6 193 783	987 364	15.9	.9	42.7
1511	Televisions .....	235	5 073 254	306 542	6.0	.3	X
1512	Radios, stereos, and CD players .....	285	2 762 893	164 198	5.9	.2	X
1513	V.C.R.'s and video cameras .....	283	5 377 454	292 242	5.4	.3	X
1515	Refrigerators and freezers, household .....	6	4 904	54	1.1	Z	X
1517	Vacuum cleaners and sewing machines, household .....	40	1 027 781	25 782	2.5	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	117	4 515 176	87 772	1.9	.1	X
1600	Electronic parts and equipment, except communication .....	8 984	73 480 815	61 590 697	83.8	59.1	55.3
1612	Integrated circuits .....	2 888	24 175 772	13 461 495	55.7	12.9	X
1613	Capacitors and resistors .....	2 987	17 535 743	3 620 016	20.6	3.5	X
1615	Discrete semiconductors, etc. ....	3 226	32 597 622	17 168 770	52.7	16.5	X
1616	Electronic connectors and other passive electronic parts .....	4 411	25 123 717	9 528 197	37.9	9.1	X
1618	Electronic parts and equipment, n.e.c. ....	5 296	31 433 989	17 812 225	56.7	17.1	X
1650	Communication equipment and supplies .....	7 384	42 188 012	32 107 947	76.1	30.8	63.1
1651	Telephones .....	3 052	17 687 090	8 863 377	50.1	8.5	X
1652	Other electronic communication equipment .....	5 607	33 731 399	18 338 583	54.4	17.6	X
1653	Other electrical communication equipment .....	1 488	10 463 861	4 905 983	46.9	4.7	X
1700	Hardware .....	633	3 311 223	217 461	6.6	.2	6.2
1711	Hand tools (including power driven) .....	502	2 907 954	139 564	4.8	.1	X
1712	Bolts, nuts, rivets, and fasteners .....	404	1 543 613	76 387	4.9	.1	X
1713	Cutlery .....	346	586 703	1 510	.3	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	51	606 586	87 205	14.4	.1	11.5
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	30	98 275	5 696	5.8	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	31	118 264	32 435	27.4	Z	X
1818	Other plumbing and heating equipment and supplies .....	38	569 851	44 265	7.8	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	186	3 231 624	129 347	4.0	.1	1.2
1911	Furnaces (warm air) .....	122	900 451	8 748	1.0	Z	X
1912	Central air-conditioning (residential and commercial) .....	18	26 588	1 630	6.1	Z	X
1914	Heat pumps (residential and commercial) .....	139	927 045	6 200	.7	Z	X
1916	Air cleaning and filtration systems .....	106	248 504	1 740	.7	Z	X
1917	Compressors for air-conditioners .....	106	248 504	4 377	1.8	Z	X
1918	Condensing units for air-conditioners .....	139	2 268 540	63 295	2.8	.1	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	122	900 451	27 259	3.0	Z	X
2000	Refrigeration equipment and supplies .....	24	22 411	2 514	11.2	Z	14.8
2013	Condensing units for commercial refrigerators .....	22	21 647	628	2.9	Z	X
2014	Refrigerants .....	22	21 647	1 252	5.8	Z	X
2015	Other refrigeration equipment and supplies .....	22	21 647	628	2.9	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	8	1 315 641	52 860	4.0	.1	X
2220	Garden machinery, equipment, and parts .....	9	41 943	1 538	3.7	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42169</b>	<b>Other electronic parts &amp; equipment whse—Con.</b>						
2230	Food-processing machinery, equipment, and parts	9	19 771	1 740	8.8	Z	55.9
2232	New packing, packaging, and bottling equipment	6	14 750	736	5.0	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	22	262 554	7 253	2.8	Z	68.0
2311	Pumps	18	255 789	2 848	1.1	Z	X
2312	Motors	19	258 857	4 022	1.6	Z	X
2313	Parts for pumps and motors	12	16 032	383	2.4	Z	X
2320	General-purpose industrial machinery, equipment, and parts	337	4 970 568	399 755	8.0	Z	1.5
2321	New pumps, compressors (air or gas), and equipment	45	2 299 161	22 265	1.0	Z	X
2323	New diesel engines (excluding automotive)	38	2 181 546	12 792	.6	Z	X
2326	New controlling, recording, and indicating instruments and access	189	3 070 376	112 834	3.7	.1	X
2327	All other new general-purpose industrial machinery and equipment	164	3 235 939	144 291	4.5	.1	X
2328	Used general-purpose industrial machinery and equipment	50	1 063 204	107 574	10.1	.1	X
2330	Metalworking machinery, equipment, and parts	15	52 501	6 131	11.7	Z	X
2340	Materials handling machinery, equipment, and parts	155	694 964	44 841	6.5	Z	6.4
2341	New conveying equipment	81	556 124	28 443	5.1	Z	X
2342	New hoists, cranes, and monorails	80	384 251	1 823	.5	Z	X
2344	New industrial trucks and tractors	6	7 539	224	3.0	Z	X
2345	Used materials handling machinery, equipment, and parts	60	111 148	14 351	12.9	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	9	66 367	3 451	5.2	Z	58.2
2352	New oil field machinery, equipment, and supplies (including drilling bits)	6	55 110	3 257	5.9	Z	X
2360	Other industrial machinery, equipment, and parts	22	191 106	26 375	13.8	Z	26.2
2363	New printing trades machinery, equipment, and supplies	10	45 652	6 268	13.7	Z	X
2366	Other new industrial machinery and equipment	9	7 546	1 533	20.3	Z	X
2370	Mechanical power transmission supplies	25	131 611	37 626	28.6	Z	57.4
2371	Bearings and bushings	17	118 552	29 083	24.5	Z	X
2372	Other mechanical power transmission supplies	14	44 057	8 543	19.4	Z	X
2380	Industrial valves and fittings (except fluid-power)	14	72 321	10 954	15.1	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves	23	101 225	7 332	7.2	Z	69.6
2391	Hydraulic valves	13	59 701	1 475	2.5	Z	X
2392	Pneumatic valves	19	100 231	5 857	5.8	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	15	34 699	1 041	3.0	Z	62.8
2411	Hydraulic cylinders and rotary actuators	11	15 799	225	1.4	Z	X
2412	Pneumatic cylinders and rotary actuators	7	30 259	816	2.7	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	9	23 851	712	3.0	Z	67.6
2421	Hydraulic and pneumatic connectors	9	23 851	712	3.0	Z	X
2430	Fluid-power filters, components, accessories, and parts	15	43 128	1 534	3.6	Z	68.4
2431	Filters	14	34 127	790	2.3	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	10	23 536	743	3.2	Z	X
2440	Welding supplies (excluding gases)	6	11 238	125	1.1	Z	X
2460	Other industrial supplies	34	232 763	9 626	4.1	Z	8.5
2462	Abrasives and abrasive materials	6	156 290	1 704	1.1	Z	X
2464	Mechanical rubber goods	8	60 297	2 619	4.3	Z	X
2465	Strapping and tape	6	156 290	3 075	2.0	Z	X
2466	Industrial supplies, n.e.c.	13	158 545	1 132	.7	Z	X
2520	Custodial (janitors') equipment and supplies	6	5 345	820	15.3	Z	49.7
2521	Custodial equipment—power equipment	6	5 345	81	1.5	Z	X
2522	Custodial equipment—nonpower equipment	6	5 345	81	1.5	Z	X
2523	Custodial supplies	6	5 345	658	12.3	Z	X
2600	Aircraft and aeronautical equipment and supplies	9	81 280	20 459	25.2	Z	X
2700	Sporting and recreational goods and supplies	88	603 526	4 472	.7	Z	.4
2718	Other sporting and recreational goods (go carts, bait, etc.)	25	61 625	2 562	4.2	Z	X
2800	Toys and hobby goods and supplies	57	362 727	29 505	8.1	Z	3.3
2811	Video games and cartridges	53	361 010	29 472	8.2	Z	X
3000	Jewelry, diamonds, gem stones, and watches	8	50 399	6 660	13.2	Z	28.4
3014	Watches, clocks, and watch movements and cases	8	50 399	5 587	11.1	Z	X
3100	Musical instruments and supplies	6	953	182	19.1	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	43	184 743	32 560	17.6	Z	X
3140	Prerecorded video tapes	43	103 530	8 674	8.4	Z	X
3200	Printing and writing paper	27	35 686	2 319	6.5	Z	X
3300	Stationery, office supplies and greeting cards	21	46 645	5 693	12.2	Z	X
3400	Industrial and personal services paper and plastics	32	29 359	3 030	10.3	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	18	179 369	31 262	17.4	Z	X
3600	Piece goods, knit and woven	10	1 333 744	105 228	7.9	.1	X
3800	Men's and boys' wear	15	60 165	11 986	19.9	Z	25.3
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	13	56 960	11 825	20.8	Z	X
3900	Women's and children's wear	18	49 027	7 636	15.6	Z	.2
3911	Infants' and children's wear (to size 6X)	18	49 027	7 636	15.6	Z	X
4000	Footwear	8	33 319	221	.7	Z	X
4400	Confectionery	7	935	120	12.8	Z	70.2
4411	Candy	7	935	79	8.4	Z	X
4412	Chewing gum	7	935	41	4.4	Z	X
5300	Plastics materials and basic shapes	50	287 329	21 911	7.6	Z	40.3
5313	Plastics raw materials	11	229 163	6 446	2.8	Z	X
5314	Other plastics materials and basic shapes	39	58 166	15 465	26.6	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	49	1 187 275	163 836	13.8	.2	7.1
5331	Gasses, compressed and liquified, except L.P.	10	802 033	26 854	3.3	Z	X
5342	Adhesives, sealants, and glues	10	802 033	2 983	.4	Z	X
5343	Explosives	8	96 230	285	.3	Z	X
5344	Other chemicals and allied products	39	1 086 563	133 565	12.3	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42169</b>	<b>Other electronic parts &amp; equipment whse—Con.</b>						
6100	Books, periodicals, newspapers, and miscellaneous printed materials . . . .	9	10 526	478	4.5	Z	X
6110	Flowers and florists' supplies . . . . .	6	30 252	87	.3	Z	X
6120	Art goods (including novelties and souvenirs) . . . . .	12	28 673	2 564	8.9	Z	X
6150	Nondurable goods, n.e.c. . . . .	7	39 984	4 982	12.5	Z	X
9700	Service receipts and labor charges (including installed parts) . . . . .	2 707	12 295 339	1 824 070	14.8	1.7	60.8
9701	Labor charges for repair work . . . . .	2 134	7 936 694	938 034	11.8	.9	X
9702	Parts installed in repair work . . . . .	1 641	5 414 323	359 071	6.6	.3	X
9703	Other service receipts and labor charges—Specify . . . . .	1 174	7 574 143	526 956	7.0	.5	X
9720	Receipts for service contracts . . . . .	1 400	5 699 278	334 613	5.9	.3	X
9740	Receipts for installing equipment . . . . .	1 156	7 058 429	382 716	5.4	.4	X
9810	Miscellaneous commodities . . . . .	541	5 814 267	743 012	12.8	.7	X
9930	Sales of integrated systems which you wrote or modified software . . . . .	13	31 737	8 031	25.3	Z	X
9940	Rental and leasing receipts . . . . .	536	1 465 908	100 784	6.9	.1	11.2
9941	Computer rental and leasing receipts . . . . .	39	682 948	11 711	1.7	Z	X
9942	Photocopying machine rental . . . . .	268	559 470	49 333	8.8	Z	X
9943	Other office machine rental receipts . . . . .	76	205 219	9 784	4.8	Z	X
9944	Other rental receipts . . . . .	178	143 197	29 956	20.9	Z	X
9960	Custom software (designed to customer specifications) . . . . .	22	28 159	2 932	10.4	Z	X
<b>421690</b>	<b>Other electronic parts &amp; equipment whse</b>	<b>15 253</b>	<b>X</b>	<b>104 267 176</b>	<b>X</b>	<b>100.0</b>	<b>70.2</b>
0100	New and used automobiles, motorcycles, etc. . . . .	8	33 292	589	1.8	Z	X
0200	New and rebuilt automotive parts and supplies . . . . .	41	151 422	13 240	8.7	Z	21.4
0214	Brake parts (including fluid and all disk and drum parts) . . . . .	12	52 607	1 714	3.3	Z	X
0223	Parts, n.e.c. . . . .	41	151 422	8 978	5.9	Z	X
0224	Accessories . . . . .	27	106 750	2 545	2.4	Z	X
0300	Tires and tubes . . . . .	6	35 320	1 421	4.0	Z	X
0400	Household and lawn furniture . . . . .	10	30 572	1 644	5.4	Z	X
0420	Office and business furniture . . . . .	22	25 251	2 324	9.2	Z	X
0500	Household china, glassware, crockery, and plastic housewares . . . . .	8	47 209	5 936	12.6	Z	X
0530	Flooring and floor coverings . . . . .	7	9 988	539	5.4	Z	X
0540	Other home furnishings . . . . .	73	660 062	6 688	1.0	Z	6.6
0541	Metal flatware and kitchen utensils . . . . .	8	74 770	4 649	6.2	Z	X
0543	Home furnishings, n.e.c. . . . .	65	585 292	2 039	.3	Z	X
0800	Photographic equipment and supplies (excluding video) . . . . .	27	105 048	13 117	12.5	Z	22.0
0811	Still picture photographic equipment . . . . .	8	40 975	2 928	7.1	Z	X
0813	Photographic film . . . . .	9	39 674	5 028	12.7	Z	X
0815	Other photographic equipment and supplies . . . . .	9	22 990	808	3.5	Z	X
0900	Office equipment . . . . .	219	2 253 895	296 398	13.2	.3	40.5
0911	Typewriters and dedicated word processors . . . . .	67	1 335 098	179 703	13.5	.2	X
0912	Calculators and accounting machines . . . . .	38	1 69 373	16 389	9.7	Z	X
0913	Copying machines and equipment . . . . .	157	917 281	97 153	10.6	.1	X
0914	Dictating, transcribing, and recording machines . . . . .	19	30 555	2 746	9.0	Z	X
0915	Mailing, letter handling, and addressing machines . . . . .	9	11 284	407	3.6	Z	X
0920	New computer equipment . . . . .	806	11 066 826	1 775 675	16.0	1.7	16.9
0921	Computers . . . . .	411	1 740 451	322 999	18.6	.3	X
0922	Computer storage devices . . . . .	195	1 197 363	124 382	10.4	.1	X
0923	Computer printers . . . . .	340	3 118 314	343 025	11.0	.3	X
0924	Other computer peripheral equipment . . . . .	321	7 092 747	985 268	13.9	.9	X
0930	Used computer equipment . . . . .	37	132 550	10 037	7.6	Z	X
0950	Computer software (packaged) . . . . .	285	3 503 586	79 311	2.3	.1	X
0960	Restaurant and hotel equipment and supplies . . . . .	15	10 225	1 539	15.1	Z	X
0970	Store machines and equipment . . . . .	19	141 942	26 333	18.6	Z	6.3
0972	Other store machines and equipment . . . . .	8	18 342	965	5.3	Z	X
1000	Medical, hospital, and surgical supplies . . . . .	22	35 564	6 837	19.2	Z	61.1
1011	Surgical and medical instruments and equipment . . . . .	20	34 508	6 678	19.4	Z	X
1050	Other professional equipment and supplies . . . . .	8	2 076	360	17.3	Z	70.2
1054	Laboratory equipment . . . . .	8	2 076	360	17.3	Z	X
1120	Flat iron and steel products . . . . .	15	260 783	48 411	18.6	Z	X
1140	Iron and steel wire and wire products . . . . .	18	39 886	3 115	7.8	Z	13.2
1141	Wire (plain, coated, barbed, and twisted) . . . . .	16	39 367	2 907	7.4	Z	X
1150	Iron and steel pipe and tubing . . . . .	8	338 641	102 592	30.3	.1	X
1200	Copper and brass . . . . .	7	7 398	480	6.5	Z	X
1220	Aluminum shapes, forms, etc. . . . .	10	21 175	2 021	9.5	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) . . . . .	6	231 150	39 851	17.2	Z	X
1400	Electrical apparatus and equipment . . . . .	1 957	10 075 429	2 198 242	21.8	2.1	60.5
1411	Power and distribution transformers . . . . .	575	3 174 101	192 853	6.1	.2	X
1412	Switchgear and switchboard apparatus . . . . .	328	2 227 553	212 178	9.5	.2	X
1413	Motors and generators (including motor-generator sets) . . . . .	211	1 099 703	62 889	5.7	.1	X
1414	Conduit, raceway, and fittings . . . . .	301	1 963 806	92 371	4.7	.1	X
1415	Electric bulbs (all types) . . . . .	282	1 390 727	34 876	2.5	Z	X
1416	Interior wiring (excluding conduit) . . . . .	1 064	5 911 063	439 257	7.4	.4	X
1417	Exterior wiring and cable (excluding conduit) . . . . .	533	3 675 358	200 382	5.5	.2	X
1418	Lighting fixtures (residential and commercial) . . . . .	213	1 954 782	71 844	3.7	.1	X
1419	Industrial controls . . . . .	731	3 826 095	399 644	10.4	.4	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) . . . . .	813	5 155 941	491 973	9.5	.5	X
1500	Electrical appliances, household . . . . .	456	6 193 783	987 364	15.9	.9	42.7
1511	Televisions . . . . .	235	5 073 254	306 542	6.0	.3	X
1512	Radios, stereos, and CD players . . . . .	285	2 762 893	164 198	5.9	.2	X
1513	V.C.R.'s and video cameras . . . . .	283	5 377 454	292 242	5.4	.3	X
1515	Refrigerators and freezers, household . . . . .	6	4 904	54	1.1	Z	X
1517	Vacuum cleaners and sewing machines, household . . . . .	40	1 027 761	25 782	2.5	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) . . . . .	117	4 515 176	87 772	1.9	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421690</b>	<b>Other electronic parts &amp; equipment whse—Con.</b>						
1600	Electronic parts and equipment, except communication .....	8 984	73 480 815	61 590 697	83.8	59.1	55.3
1612	Integrated circuits .....	2 888	24 175 772	13 461 495	55.7	12.9	X
1613	Capacitors and resistors .....	2 987	17 535 743	3 620 016	20.6	3.5	X
1615	Discrete semiconductors, etc. ....	3 226	32 597 622	17 168 770	52.7	16.5	X
1616	Electronic connectors and other passive electronic parts .....	4 411	25 123 717	9 528 197	37.9	9.1	X
1618	Electronic parts and equipment, n.e.c. ....	5 296	31 433 989	17 812 225	56.7	17.1	X
1650	Communication equipment and supplies .....	7 384	42 188 012	32 107 947	76.1	30.8	63.1
1651	Telephones .....	3 052	17 687 090	8 863 377	50.1	8.5	X
1652	Other electronic communication equipment .....	5 607	33 731 399	18 338 583	54.4	17.6	X
1653	Other electrical communication equipment .....	1 488	10 463 861	4 905 983	46.9	4.7	X
1700	Hardware .....	633	3 311 223	217 461	6.6	.2	6.2
1711	Hand tools (including power driven) .....	502	2 907 954	139 564	4.8	.1	X
1712	Bolts, nuts, rivets, and fasteners .....	404	1 543 613	76 387	4.9	.1	X
1713	Cutlery .....	346	586 703	1 510	.3	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	51	606 566	87 205	14.4	.1	11.5
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	30	98 275	5 696	5.8	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	31	118 264	32 435	27.4	Z	X
1818	Other plumbing and heating equipment and supplies .....	38	569 851	44 265	7.8	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	186	3 231 624	129 347	4.0	.1	1.2
1911	Furnaces (warm air) .....	122	900 451	8 748	1.0	Z	X
1912	Central air-conditioning (residential and commercial) .....	18	26 588	1 630	6.1	Z	X
1914	Heat pumps (residential and commercial) .....	139	927 045	6 200	.7	Z	X
1916	Air cleaning and filtration systems .....	106	248 504	1 740	.7	Z	X
1917	Compressors for air-conditioners .....	106	248 504	4 377	1.8	Z	X
1918	Condensing units for air-conditioners .....	139	2 268 540	63 295	2.8	.1	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	122	900 451	27 259	3.0	Z	X
2000	Refrigeration equipment and supplies .....	24	22 411	2 514	11.2	Z	14.8
2013	Condensing units for commercial refrigerators .....	22	21 647	628	2.9	Z	X
2014	Refrigerants .....	22	21 647	1 252	5.8	Z	X
2015	Other refrigeration equipment and supplies .....	22	21 647	628	2.9	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	8	1 315 641	52 860	4.0	.1	X
2220	Garden machinery, equipment, and parts .....	9	41 943	1 538	3.7	Z	X
2230	Food-processing machinery, equipment, and parts .....	9	19 771	1 740	8.8	Z	55.9
2232	New packing, packaging, and bottling equipment .....	6	14 750	736	5.0	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	22	262 554	7 253	2.8	Z	68.0
2311	Pumps .....	18	255 789	2 848	1.1	Z	X
2312	Motors .....	19	258 857	4 022	1.6	Z	X
2313	Parts for pumps and motors .....	12	16 032	383	2.4	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	337	4 970 568	399 755	8.0	.4	1.5
2321	New pumps, compressors (air or gas), and equipment .....	45	2 299 161	22 265	1.0	Z	X
2323	New diesel engines (excluding automotive) .....	38	2 181 546	12 792	.6	Z	X
2326	New controlling, recording, and indicating instruments and access .....	189	3 070 376	112 834	3.7	.1	X
2327	All other new general-purpose industrial machinery and equipment .....	164	3 235 939	144 291	4.5	.1	X
2328	Used general-purpose industrial machinery and equipment .....	50	1 063 204	107 574	10.1	.1	X
2330	Metalworking machinery, equipment, and parts .....	15	52 501	6 131	11.7	Z	X
2340	Materials handling machinery, equipment, and parts .....	155	694 964	44 841	6.5	Z	6.4
2341	New conveying equipment .....	81	556 124	28 443	5.1	Z	X
2342	New hoists, cranes, and monorails .....	80	384 251	1 823	.5	Z	X
2344	New industrial trucks and tractors .....	6	7 539	224	3.0	Z	X
2345	Used materials handling machinery, equipment, and parts .....	60	111 148	14 351	12.9	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	9	66 367	3 451	5.2	Z	58.2
2352	New oil field machinery, equipment, and supplies (including drilling bits) ..	6	55 110	3 257	5.9	Z	X
2360	Other industrial machinery, equipment, and parts .....	22	191 106	26 375	13.8	Z	26.2
2363	New printing trades machinery, equipment, and supplies .....	10	45 652	6 268	13.7	Z	X
2366	Other new industrial machinery and equipment .....	9	7 546	1 533	20.3	Z	X
2370	Mechanical power transmission supplies .....	25	131 611	37 626	28.6	Z	57.4
2371	Bearings and bushings .....	17	118 552	29 083	24.5	Z	X
2372	Other mechanical power transmission supplies .....	14	44 057	8 543	19.4	Z	X
2380	Industrial valves and fittings (except fluid-power) .....	14	72 321	10 954	15.1	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	23	101 225	7 332	7.2	Z	69.6
2391	Hydraulic valves .....	13	59 701	1 475	2.5	Z	X
2392	Pneumatic valves .....	19	100 231	5 857	5.8	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	15	34 699	1 041	3.0	Z	62.8
2411	Hydraulic cylinders and rotary actuators .....	11	15 799	225	1.4	Z	X
2412	Pneumatic cylinders and rotary actuators .....	7	30 259	816	2.7	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	9	23 851	712	3.0	Z	67.6
2421	Hydraulic and pneumatic connectors .....	9	23 851	712	3.0	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	15	43 128	1 534	3.6	Z	68.4
2431	Filters .....	14	34 127	790	2.3	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	10	23 536	743	3.2	Z	X
2440	Welding supplies (excluding gases) .....	6	11 238	125	1.1	Z	X
2460	Other industrial supplies .....	34	232 763	9 626	4.1	Z	8.5
2462	Abrasives and abrasive materials .....	6	156 290	1 704	1.1	Z	X
2464	Mechanical rubber goods .....	8	60 297	2 619	4.3	Z	X
2465	Strapping and tape .....	6	156 290	3 075	2.0	Z	X
2466	Industrial supplies, n.e.c. ....	13	158 545	1 132	.7	Z	X
2520	Custodial (janitors') equipment and supplies .....	6	5 345	820	15.3	Z	49.7
2521	Custodial equipment—power equipment .....	6	5 345	81	1.5	Z	X
2522	Custodial equipment—nonpower equipment .....	6	5 345	81	1.5	Z	X
2523	Custodial supplies .....	6	5 345	658	12.3	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421690</b>	<b>Other electronic parts &amp; equipment whse—Con.</b>						
2600	Aircraft and aeronautical equipment and supplies.....	9	81 280	20 459	25.2	Z	X
2700	Sporting and recreational goods and supplies.....	88	603 526	4 472	.7	Z	.4
2718	Other sporting and recreational goods (go carts, bait, etc.).....	25	61 625	2 562	4.2	Z	X
2800	Toys and hobby goods and supplies.....	57	362 727	29 505	8.1	Z	3.3
2811	Video games and cartridges.....	53	361 010	29 472	8.2	Z	X
3000	Jewelry, diamonds, gem stones, and watches.....	8	50 399	6 660	13.2	Z	28.4
3014	Watches, clocks, and watch movements and cases.....	8	50 399	5 587	11.1	Z	X
3100	Musical instruments and supplies.....	6	953	182	19.1	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records.....	43	184 743	32 560	17.6	Z	X
3140	Prerecorded video tapes.....	43	103 530	8 674	8.4	Z	X
3200	Printing and writing paper.....	27	35 686	2 319	6.5	Z	X
3300	Stationery, office supplies and greeting cards.....	21	46 645	5 693	12.2	Z	X
3400	Industrial and personal services paper and plastics.....	32	29 359	3 030	10.3	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries.....	18	179 369	31 262	17.4	Z	X
3600	Piece goods, knit and woven.....	10	1 333 744	105 228	7.9	.1	X
3800	Men's and boys' wear.....	15	60 165	11 986	19.9	Z	25.3
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)....	13	56 960	11 825	20.8	Z	X
3900	Women's and children's wear.....	18	49 027	7 636	15.6	Z	.2
3911	Infants' and children's wear (to size 6X).....	18	49 027	7 636	15.6	Z	X
4000	Footwear.....	8	33 319	221	.7	Z	X
4400	Confectionery.....	7	935	120	12.8	Z	70.2
4411	Candy.....	7	935	79	8.4	Z	X
4412	Chewing gum.....	7	935	41	4.4	Z	X
5300	Plastics materials and basic shapes.....	50	287 329	21 911	7.6	Z	40.3
5313	Plastics raw materials.....	11	229 163	6 446	2.8	Z	X
5314	Other plastics materials and basic shapes.....	39	58 166	15 465	26.6	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum).....	49	1 187 275	163 836	13.8	.2	7.1
5331	Gasses, compressed and liquified, except L.P.....	10	802 033	26 854	3.3	Z	X
5342	Adhesives, sealants, and glues.....	10	802 033	2 983	.4	Z	X
5343	Explosives.....	8	96 230	285	.3	Z	X
5344	Other chemicals and allied products.....	39	1 086 563	133 565	12.3	.1	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials.....	9	10 526	478	4.5	Z	X
6110	Flowers and florists' supplies.....	6	30 252	87	.3	Z	X
6120	Art goods (including novelties and souvenirs).....	12	28 673	2 564	8.9	Z	X
6150	Nondurable goods, n.e.c.....	7	39 984	4 982	12.5	Z	X
9700	Service receipts and labor charges (including installed parts).....	2 707	12 295 339	1 824 070	14.8	1.7	60.8
9701	Labor charges for repair work.....	2 134	7 936 694	938 034	11.8	.9	X
9702	Parts installed in repair work.....	1 641	5 414 323	359 071	6.6	.3	X
9703	Other service receipts and labor charges—Specify.....	1 174	7 574 143	526 956	7.0	.5	X
9720	Receipts for service contracts.....	1 400	5 699 278	334 613	5.9	.3	X
9740	Receipts for installing equipment.....	1 156	7 058 429	382 716	5.4	.4	X
9810	Miscellaneous commodities.....	541	5 814 267	743 012	12.8	.7	X
9930	Sales of integrated systems which you wrote or modified software.....	13	31 737	8 031	25.3	Z	X
9940	Rental and leasing receipts.....	536	1 465 908	100 784	6.9	.1	11.2
9941	Computer rental and leasing receipts.....	39	682 948	11 711	1.7	Z	X
9942	Photocopying machine rental.....	268	559 470	49 333	8.8	Z	X
9943	Other office machine rental receipts.....	76	205 219	9 784	4.8	Z	X
9944	Other rental receipts.....	178	143 197	29 956	20.9	Z	X
9960	Custom software (designed to customer specifications).....	22	28 159	2 932	10.4	Z	X
<b>4216901</b>	<b>Communications equipment &amp; supplies whse.....</b>	<b>6 722</b>	<b>X</b>	<b>36 812 342</b>	<b>X</b>	<b>100.0</b>	<b>70.6</b>
0200	New and rebuilt automotive parts and supplies.....	14	44 672	5 229	11.7	Z	52.0
0223	Parts, n.e.c.....	14	44 672	5 229	11.7	Z	X
0420	Office and business furniture.....	18	14 465	1 561	10.8	Z	X
0540	Other home furnishings.....	56	558 022	1 439	.3	Z	5.9
0543	Home furnishings, n.e.c.....	56	558 022	1 439	.3	Z	X
0800	Photographic equipment and supplies (excluding video).....	11	24 399	4 353	17.8	Z	X
0900	Office equipment.....	177	1 619 921	245 677	15.2	.7	51.3
0911	Typewriters and dedicated word processors.....	61	1 333 459	179 659	13.5	.5	X
0912	Calculators and accounting machines.....	32	167 734	16 362	9.8	Z	X
0913	Copying machines and equipment.....	133	314 383	49 139	15.6	.1	X
0914	Dictating, transcribing, and recording machines.....	13	9 786	178	1.8	Z	X
0920	New computer equipment.....	357	2 548 782	331 082	13.0	.9	34.6
0921	Computers.....	192	491 003	54 363	11.1	.1	X
0922	Computer storage devices.....	47	128 929	6 393	5.0	Z	X
0923	Computer printers.....	173	2 105 403	222 845	10.6	.6	X
0924	Other computer peripheral equipment.....	121	364 048	47 480	13.0	.1	X
0930	Used computer equipment.....	16	54 584	6 106	11.2	Z	X
0950	Computer software (packaged).....	138	2 820 438	51 495	1.8	.1	X
0970	Store machines and equipment.....	7	123 248	25 332	20.6	.1	X
1400	Electrical apparatus and equipment.....	573	3 791 368	754 428	19.9	2.0	50.5
1411	Power and distribution transformers.....	107	922 781	43 193	4.7	.1	X
1412	Switchgear and switchboard apparatus.....	83	843 986	30 223	3.6	.1	X
1413	Motors and generators (including motor-generator sets).....	38	520 460	10 956	2.1	Z	X
1414	Conduit, raceway, and fittings.....	160	1 571 199	76 059	4.8	.2	X
1415	Electric bulbs (all types).....	64	746 028	15 503	2.1	Z	X
1416	Interior wiring (excluding conduit).....	409	2 931 413	225 549	7.7	.6	X
1417	Exterior wiring and cable (excluding conduit).....	163	2 015 002	132 372	6.6	.4	X
1418	Lighting fixtures (residential and commercial).....	61	1 004 199	52 415	5.2	.1	X
1419	Industrial controls.....	73	674 657	17 465	2.6	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods).....	109	1 667 466	150 713	9.0	.4	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4216901</b>	<b>Communications equipment &amp; supplies whsle—Con.</b>						
1500	Electrical appliances, household .....	254	1 626 130	149 596	9.2	.4	47.6
1511	Televisions .....	160	1 137 284	32 213	2.8	.1	X
1512	Radios, stereos, and CD players .....	177	1 210 839	55 877	4.6	.2	X
1513	V.C.R.'s and video cameras .....	157	1 265 582	46 473	3.7	.1	X
1515	Refrigerators and freezers, household .....	6	4 904	54	1.1	Z	X
1517	Vacuum cleaners and sewing machines, household .....	8	12 650	932	7.4	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	86	882 595	13 929	1.6	Z	X
1600	Electronic parts and equipment, except communication .....	453	6 025 981	1 079 592	17.9	2.9	64.5
1612	Integrated circuits .....	89	2 611 567	428 157	16.4	1.2	X
1613	Capacitors and resistors .....	69	152 562	9 127	6.0	Z	X
1615	Discrete semiconductors, etc. ....	41	89 569	6 589	7.4	Z	X
1616	Electronic connectors and other passive electronic parts .....	254	2 461 483	440 986	17.9	1.2	X
1618	Electronic parts and equipment, n.e.c. ....	278	2 017 857	194 731	9.7	.5	X
1650	Communication equipment and supplies .....	6 722	36 812 342	31 616 420	85.9	85.9	62.9
1651	Telephones .....	2 898	16 922 372	8 800 038	52.0	23.9	X
1652	Other electronic communication equipment .....	5 044	29 094 086	18 020 499	61.9	49.0	X
1653	Other electrical communication equipment .....	1 352	9 783 462	4 795 880	49.0	13.0	X
1700	Hardware .....	60	234 519	11 460	4.9	Z	36.0
1712	Bolts, nuts, rivets, and fasteners .....	60	234 519	11 460	4.9	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	8	268 632	2 190	.8	Z	14.7
1818	Other plumbing and heating equipment and supplies .....	8	268 632	2 190	.8	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	13	284 534	16 077	5.7	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	10	23 054	1 893	8.2	Z	70.6
2311	Pumps .....	6	16 289	600	3.7	Z	X
2312	Motors .....	10	23 054	1 195	5.2	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	39	433 677	84 709	19.5	.2	3.9
2321	New pumps, compressors (air or gas), and equipment .....	26	251 913	3 487	1.4	Z	X
2326	New controlling, recording, and indicating instruments and access .....	39	433 677	59 009	13.6	.2	X
2327	All other new general-purpose industrial machinery and equipment .....	26	251 913	22 214	8.8	.1	X
2340	Materials handling machinery, equipment, and parts .....	27	63 313	10 519	16.6	Z	38.4
2342	New hoists, cranes, and monorails .....	8	20 123	345	1.7	Z	X
2344	New industrial trucks and tractors .....	6	7 539	224	3.0	Z	X
2345	Used materials handling machinery, equipment, and parts .....	13	35 621	9 950	27.9	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	6	14 301	280	2.0	Z	70.6
2392	Pneumatic valves .....	6	14 301	189	1.3	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	6	14 301	613	4.3	Z	70.6
2421	Hydraulic and pneumatic connectors .....	6	14 301	613	4.3	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	6	8 066	896	11.1	Z	70.6
2431	Filters .....	6	8 066	533	6.6	Z	X
2460	Other industrial supplies .....	13	13 921	1 092	7.8	Z	X
2700	Sporting and recreational goods and supplies .....	63	541 901	1 910	.4	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	8	60 413	2 376	3.9	Z	X
3140	Prerecorded video tapes .....	16	29 550	3 980	13.5	Z	X
3200	Printing and writing paper .....	9	4 186	121	2.9	Z	X
3300	Stationery, office supplies and greeting cards .....	10	20 320	3 259	16.0	Z	X
5300	Plastics materials and basic shapes .....	13	13 921	2 354	16.9	Z	50.0
5314	Other plastics materials and basic shapes .....	13	13 921	2 354	16.9	Z	X
9700	Service receipts and labor charges (including installed parts) .....	1 874	6 789 274	1 308 111	19.3	3.6	60.6
9701	Labor charges for repair work .....	1 524	5 375 934	805 584	15.0	2.2	X
9702	Parts installed in repair work .....	1 187	4 264 228	296 194	6.9	.8	X
9703	Other service receipts and labor charges—Specify .....	901	3 992 889	206 330	5.2	.6	X
9720	Receipts for service contracts .....	1 175	3 890 819	238 456	6.1	.6	X
9740	Receipts for installing equipment .....	900	4 513 264	260 765	5.8	.7	X
9810	Miscellaneous commodities .....	161	3 279 649	496 391	15.1	1.3	X
9930	Sales of integrated systems which you wrote or modified software .....	11	31 491	7 998	25.4	Z	X
9940	Rental and leasing receipts .....	367	796 901	72 187	9.1	.2	15.5
9941	Computer rental and leasing receipts .....	19	68 696	564	.8	Z	X
9942	Photocopying machine rental .....	268	559 470	49 333	8.8	.1	X
9943	Other office machine rental receipts .....	71	185 785	9 656	5.2	Z	X
9944	Other rental receipts .....	26	50 047	12 634	25.2	Z	X
9960	Custom software (designed to customer specifications) .....	11	19 593	1 825	9.3	Z	X
<b>4216902</b>	<b>Electronic parts (excluding communications equipment) whsle</b>	<b>8 531</b>	<b>X</b>	<b>67 454 834</b>	<b>X</b>	<b>100.0</b>	<b>70.0</b>
0100	New and used automobiles, motorcycles, etc. ....	8	33 292	589	1.8	Z	X
0200	New and rebuilt automotive parts and supplies .....	27	106 750	8 011	7.5	Z	4.6
0214	Brake parts (including fluid and all disk and drum parts) .....	12	52 607	1 714	3.3	Z	X
0223	Parts, n.e.c. ....	27	106 750	3 749	3.5	Z	X
0224	Accessories .....	27	106 750	2 545	2.4	Z	X
0300	Tires and tubes .....	6	35 320	1 421	4.0	Z	X
0400	Household and lawn furniture .....	10	30 572	1 644	5.4	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	8	47 209	5 936	12.6	Z	X
0540	Other home furnishings .....	17	102 040	5 249	5.1	Z	11.9
0541	Metal flatware and kitchen utensils .....	8	74 770	4 649	6.2	Z	X
0543	Home furnishings, n.e.c. ....	9	27 270	600	2.2	Z	X
0800	Photographic equipment and supplies (excluding video) .....	16	80 649	8 764	10.9	Z	31.2
0811	Still picture photographic equipment .....	8	40 975	2 928	7.1	Z	X
0813	Photographic film .....	9	39 674	5 028	12.7	Z	X
0815	Other photographic equipment and supplies .....	9	22 990	808	3.5	Z	X

See footnotes at end of table.



**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4216902</b>	<b>Electronic parts (excluding communications equipment) whsle—Con.</b>						
0900	Office equipment . . . . .	42	633 974	50 721	8.0	.1	14.7
0911	Typewriters and dedicated word processors . . . . .	6	1 639	44	2.7	Z	X
0912	Calculators and accounting machines . . . . .	6	1 639	27	1.6	Z	X
0913	Copying machines and equipment . . . . .	24	602 898	48 014	8.0	.1	X
0914	Dictating, transcribing, and recording machines . . . . .	6	20 769	2 568	12.4	Z	X
0915	Mailing, letter handling, and addressing machines . . . . .	7	8 663	68	.8	Z	X
0920	New computer equipment . . . . .	449	8 518 044	1 444 593	17.0	2.1	12.0
0921	Computers . . . . .	219	1 249 448	268 636	21.5	.4	X
0922	Computer storage devices . . . . .	148	1 068 434	117 989	11.0	.2	X
0923	Computer printers . . . . .	167	1 012 911	120 180	11.9	.2	X
0924	Other computer peripheral equipment . . . . .	199	6 728 699	937 788	13.9	1.4	X
0930	Used computer equipment . . . . .	21	77 966	3 931	5.0	Z	X
0950	Computer software (packaged) . . . . .	147	683 148	27 816	4.1	Z	X
0960	Restaurant and hotel equipment and supplies . . . . .	15	10 225	1 539	15.1	Z	X
0970	Store machines and equipment . . . . .	12	18 694	1 001	5.4	Z	70.0
0972	Other store machines and equipment . . . . .	8	18 342	965	5.3	Z	X
1000	Medical, hospital, and surgical supplies . . . . .	20	34 508	6 678	19.4	Z	62.7
1011	Surgical and medical instruments and equipment . . . . .	20	34 508	6 678	19.4	Z	X
1050	Other professional equipment and supplies . . . . .	8	2 076	360	17.3	Z	70.0
1054	Laboratory equipment . . . . .	8	2 076	360	17.3	Z	X
1120	Flat iron and steel products . . . . .	15	260 783	48 411	18.6	.1	X
1140	Iron and steel wire and wire products . . . . .	16	39 367	2 907	7.4	Z	13.3
1141	Wire (plain, coated, barbed, and twisted) . . . . .	16	39 367	2 907	7.4	Z	X
1150	Iron and steel pipe and tubing . . . . .	7	335 629	102 290	30.5	.2	X
1200	Copper and brass . . . . .	7	7 398	480	6.5	Z	X
1220	Aluminum shapes, forms, etc. . . . .	10	21 175	2 021	9.5	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) . . . . .	6	231 150	39 851	17.2	.1	X
1400	Electrical apparatus and equipment . . . . .	1 384	6 284 061	1 443 814	23.0	2.1	67.3
1411	Power and distribution transformers . . . . .	468	2 251 320	149 660	6.6	.2	X
1412	Switchgear and switchboard apparatus . . . . .	245	1 383 567	181 955	13.2	.3	X
1413	Motors and generators (including motor-generator sets) . . . . .	173	579 243	51 933	9.0	.1	X
1414	Conduit, raceway, and fittings . . . . .	141	392 607	16 312	4.2	Z	X
1415	Electric bulbs (all types) . . . . .	218	644 699	19 373	3.0	Z	X
1416	Interior wiring (excluding conduit) . . . . .	654	2 979 650	213 708	7.2	.3	X
1417	Exterior wiring and cable (excluding conduit) . . . . .	370	1 660 356	68 010	4.1	.1	X
1418	Lighting fixtures (residential and commercial) . . . . .	153	950 583	19 429	2.0	Z	X
1419	Industrial controls . . . . .	658	3 151 438	382 179	12.1	.6	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) . . . . .	704	3 488 475	341 260	9.8	.5	X
1500	Electrical appliances, household . . . . .	202	4 567 653	837 768	18.3	1.2	41.3
1511	Televisions . . . . .	75	3 935 970	274 329	7.0	.4	X
1512	Radios, stereos, and CD players . . . . .	109	1 552 054	108 321	7.0	.2	X
1513	V.C.R.'s and video cameras . . . . .	126	4 111 872	245 769	6.0	.4	X
1517	Vacuum cleaners and sewing machines, household . . . . .	32	1 015 111	24 850	2.4	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) . . . . .	31	3 632 581	73 843	2.0	.1	X
1600	Electronic parts and equipment, except communication . . . . .	8 531	67 454 834	60 511 105	89.7	89.7	54.2
1612	Integrated circuits . . . . .	2 800	21 564 205	13 033 338	60.4	19.3	X
1613	Capacitors and resistors . . . . .	2 918	17 383 181	3 610 889	20.8	5.4	X
1615	Discrete semiconductors, etc. . . . .	3 185	32 508 053	17 162 181	52.8	25.4	X
1616	Electronic connectors and other passive electronic parts . . . . .	4 157	22 662 234	9 087 211	40.1	13.5	X
1618	Electronic parts and equipment, n.e.c. . . . .	5 019	29 416 132	17 617 494	59.9	26.1	X
1650	Communication equipment and supplies . . . . .	662	5 375 670	491 527	9.1	.7	66.7
1651	Telephones . . . . .	154	764 718	63 339	8.3	.1	X
1652	Other electronic communication equipment . . . . .	563	4 637 313	318 084	6.9	.5	X
1653	Other electrical communication equipment . . . . .	137	680 399	110 103	16.2	.2	X
1700	Hardware . . . . .	573	3 076 704	206 001	6.7	.3	3.4
1711	Hand tools (including power driven) . . . . .	502	2 907 954	139 564	4.8	.2	X
1712	Bolts, nuts, rivets, and fasteners . . . . .	344	1 309 094	64 927	5.0	.1	X
1713	Cutlery . . . . .	346	586 703	1 510	.3	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	43	337 934	85 015	25.2	.1	8.3
1811	Plastic pipe fittings and valves (excluding pipe and tubing) . . . . .	30	98 275	5 696	5.8	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) . . . . .	31	118 264	32 435	27.4	Z	X
1818	Other plumbing and heating equipment and supplies . . . . .	30	301 219	42 075	14.0	.1	X
1900	Warm air heating and air-conditioning equipment and supplies . . . . .	173	2 947 090	113 270	3.8	.2	1.3
1911	Furnaces (warm air) . . . . .	122	900 451	8 748	1.0	Z	X
1912	Central air-conditioning (residential and commercial) . . . . .	18	26 588	1 630	6.1	Z	X
1914	Heat pumps (residential and commercial) . . . . .	139	927 045	6 200	.7	Z	X
1916	Air cleaning and filtration systems . . . . .	106	248 504	1 740	.7	Z	X
1917	Compressors for air-conditioners . . . . .	106	248 504	4 377	1.8	Z	X
1918	Condensing units for air-conditioners . . . . .	139	2 268 540	63 295	2.8	.1	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation . . . . .	122	900 451	27 259	3.0	Z	X
2000	Refrigeration equipment and supplies . . . . .	22	21 647	2 508	11.6	Z	14.9
2013	Condensing units for commercial refrigerators . . . . .	22	21 647	628	2.9	Z	X
2014	Refrigerants . . . . .	22	21 647	1 252	5.8	Z	X
2015	Other refrigeration equipment and supplies . . . . .	22	21 647	628	2.9	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) . . . . .	8	1 315 641	52 860	4.0	.1	X
2220	Garden machinery, equipment, and parts . . . . .	9	41 943	1 538	3.7	Z	X
2230	Food-processing machinery, equipment, and parts . . . . .	6	14 750	736	5.0	Z	54.1
2232	New packing, packaging, and bottling equipment . . . . .	6	14 750	736	5.0	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4216902</b>	<b>Electronic parts (excluding communications equipment) whsle—Con.</b>						
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts . . . . .	12	239 500	5 360	2.2	Z	67.6
2311	Pumps . . . . .	12	239 500	2 248	.9	Z	X
2312	Motors . . . . .	9	235 803	2 827	1.2	Z	X
2313	Parts for pumps and motors . . . . .	9	4 782	285	6.0	Z	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	298	4 536 891	315 046	6.9	.5	1.3
2321	New pumps, compressors (air or gas), and equipment . . . . .	19	2 047 248	18 778	.9	Z	X
2323	New diesel engines (excluding automotive) . . . . .	38	2 181 546	12 792	.6	Z	X
2326	New controlling, recording, and indicating instruments and access . . . . .	150	2 636 699	53 825	2.0	.1	X
2327	All other new general-purpose industrial machinery and equipment . . . . .	138	2 984 026	122 077	4.1	.2	X
2328	Used general-purpose industrial machinery and equipment . . . . .	50	1 063 204	107 574	10.1	.2	X
2330	Metalworking machinery, equipment, and parts . . . . .	14	48 778	5 908	12.1	Z	X
2340	Materials handling machinery, equipment, and parts . . . . .	128	631 651	34 322	5.4	.1	3.4
2341	New conveying equipment . . . . .	81	556 124	28 443	5.1	Z	X
2342	New hoists, cranes, and monorails . . . . .	72	364 128	1 478	.4	Z	X
2345	Used materials handling machinery, equipment, and parts . . . . .	47	75 527	4 401	5.8	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies . . . . .	6	55 110	3 257	5.9	Z	56.0
2352	New oil field machinery, equipment, and supplies (including drilling bits) . . . . .	6	55 110	3 257	5.9	Z	X
2360	Other industrial machinery, equipment, and parts . . . . .	19	179 378	24 592	13.7	Z	26.0
2363	New printing trades machinery, equipment, and supplies . . . . .	7	33 924	4 485	13.2	Z	X
2366	Other new industrial machinery and equipment . . . . .	9	7 546	1 533	20.3	Z	X
2370	Mechanical power transmission supplies . . . . .	25	131 611	37 626	28.6	.1	57.2
2371	Bearings and bushings . . . . .	17	118 552	29 083	24.5	Z	X
2372	Other mechanical power transmission supplies . . . . .	14	44 057	8 543	19.4	Z	X
2380	Industrial valves and fittings (except fluid-power) . . . . .	14	72 321	10 954	15.1	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves . . . . .	17	86 924	7 052	8.1	Z	69.3
2391	Hydraulic valves . . . . .	10	56 661	1 384	2.4	Z	X
2392	Pneumatic valves . . . . .	13	85 930	5 668	6.6	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators . . . . .	12	31 659	1 010	3.2	Z	61.8
2411	Hydraulic cylinders and rotary actuators . . . . .	8	12 759	194	1.5	Z	X
2412	Pneumatic cylinders and rotary actuators . . . . .	7	30 259	816	2.7	Z	X
2430	Fluid-power filters, components, accessories, and parts . . . . .	9	35 062	638	1.8	Z	67.9
2431	Filters . . . . .	8	26 061	257	1.0	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. . . . .	7	20 492	380	1.9	Z	X
2440	Welding supplies (excluding gases) . . . . .	6	11 238	125	1.1	Z	X
2460	Other industrial supplies . . . . .	21	218 842	8 534	3.9	Z	9.5
2462	Abrasives and abrasive materials . . . . .	6	156 290	1 704	1.1	Z	X
2464	Mechanical rubber goods . . . . .	8	60 297	2 619	4.3	Z	X
2465	Strapping and tape . . . . .	6	156 290	3 075	2.0	Z	X
2466	Industrial supplies, n.e.c. . . . .	13	158 545	1 132	.7	Z	X
2520	Custodial (janitors') equipment and supplies . . . . .	6	5 345	820	15.3	Z	49.6
2521	Custodial equipment—power equipment . . . . .	6	5 345	81	1.5	Z	X
2522	Custodial equipment—nonpower equipment . . . . .	6	5 345	81	1.5	Z	X
2523	Custodial supplies . . . . .	6	5 345	658	12.3	Z	X
2600	Aircraft and aeronautical equipment and supplies . . . . .	7	77 014	19 606	25.5	Z	X
2700	Sporting and recreational goods and supplies . . . . .	25	61 625	2 562	4.2	Z	4.6
2718	Other sporting and recreational goods (go carts, bait, etc.) . . . . .	25	61 625	2 562	4.2	Z	X
2800	Toys and hobby goods and supplies . . . . .	53	361 010	29 472	8.2	Z	3.3
2811	Video games and cartridges . . . . .	53	361 010	29 472	8.2	Z	X
3000	Jewelry, diamonds, gem stones, and watches . . . . .	8	50 399	6 660	13.2	Z	28.3
3014	Watches, clocks, and watch movements and cases . . . . .	8	50 399	5 587	11.1	Z	X
3100	Musical instruments and supplies . . . . .	6	953	182	19.1	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records . . . . .	35	124 330	30 184	24.3	Z	X
3140	Prerecorded video tapes . . . . .	27	73 980	4 694	6.3	Z	X
3200	Printing and writing paper . . . . .	18	31 500	2 198	7.0	Z	X
3300	Stationery, office supplies and greeting cards . . . . .	11	26 325	2 434	9.2	Z	X
3400	Industrial and personal services paper and plastics . . . . .	32	29 359	3 030	10.3	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries . . . . .	18	179 369	31 262	17.4	Z	X
3600	Piece goods, knit and woven . . . . .	10	1 333 744	105 228	7.9	.2	X
3800	Men's and boys' wear . . . . .	13	56 960	11 825	20.8	Z	26.3
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) . . . . .	13	56 960	11 825	20.8	Z	X
3900	Women's and children's wear . . . . .	18	49 027	7 636	15.6	Z	.2
3911	Infants' and children's wear (to size 6X) . . . . .	18	49 027	7 636	15.6	Z	X
4000	Footwear . . . . .	8	33 319	221	.7	Z	X
4400	Confectionery . . . . .	7	935	120	12.8	Z	70.0
4411	Candy . . . . .	7	935	79	8.4	Z	X
4412	Chewing gum . . . . .	7	935	41	4.4	Z	X
5300	Plastics materials and basic shapes . . . . .	37	273 408	19 557	7.2	Z	39.2
5313	Plastics raw materials . . . . .	11	229 163	6 446	2.8	Z	X
5314	Other plastics materials and basic shapes . . . . .	26	44 245	13 111	29.6	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	47	1 182 793	163 687	13.8	.2	7.1
5331	Gasses, compressed and liquified, except L.P. . . . .	10	802 033	26 854	3.3	Z	X
5342	Adhesives, sealants, and glues . . . . .	10	802 033	2 983	.4	Z	X
5343	Explosives . . . . .	8	96 230	285	.3	Z	X
5344	Other chemicals and allied products . . . . .	39	1 086 563	133 565	12.3	.2	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials . . . . .	9	10 526	478	4.5	Z	X
6110	Flowers and florists' supplies . . . . .	6	30 252	87	.3	Z	X
6120	Art goods (including novelties and souvenirs) . . . . .	12	28 673	2 564	8.9	Z	X
6150	Nondurable goods, n.e.c. . . . .	7	39 984	4 982	12.5	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4216902</b>	<b>Electronic parts (excluding communications equipment) whsle—Con.</b>						
9700	Service receipts and labor charges (including installed parts) .....	833	5 506 065	515 959	9.4	.8	61.2
9701	Labor charges for repair work .....	611	2 560 760	132 450	5.2	.2	X
9702	Parts installed in repair work .....	454	1 150 095	62 877	5.5	.1	X
9703	Other service receipts and labor charges—Specify .....	274	3 581 254	320 626	9.0	.5	X
9720	Receipts for service contracts .....	225	1 808 459	96 157	5.3	.1	X
9740	Receipts for installing equipment .....	256	2 545 165	121 951	4.8	.2	X
9810	Miscellaneous commodities .....	380	2 534 618	246 621	9.7	.4	X
9940	Rental and leasing receipts .....	169	669 007	28 597	4.3	Z	6.1
9941	Computer rental and leasing receipts .....	20	614 252	11 147	1.8	Z	X
9944	Other rental receipts .....	153	93 150	17 322	18.6	Z	X
9960	Custom software (designed to customer specifications) .....	11	8 566	1 107	12.9	Z	X
<b>4217</b>	<b>Hardware, &amp; plumbing &amp; heating equipment &amp; supplies whsle</b>	<b>17 533</b>	<b>X</b>	<b>57 253 744</b>	<b>X</b>	<b>100.0</b>	<b>70.6</b>
0200	New and rebuilt automotive parts and supplies .....	154	4 329 000	230 768	5.3	.4	3.8
0213	Electrical engine parts (including ignition parts) .....	13	25 990	95	.4	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	30	270 174	8 207	3.0	Z	X
0215	Exhaust system parts .....	34	309 548	15 482	5.0	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	25	257 140	6 819	2.7	Z	X
0218	Filters (oil, air, gas, and transmission) .....	36	259 095	3 075	1.2	Z	X
0219	Engine parts, except electrical .....	25	257 140	3 888	1.5	Z	X
0221	Body parts and repair materials .....	64	3 727 067	152 471	4.1	.3	X
0223	Parts, n.e.c. .....	48	213 183	26 955	12.6	Z	X
0224	Accessories .....	47	355 792	8 637	2.4	Z	X
0300	Tires and tubes .....	7	4 049	219	5.4	Z	14.6
0312	Recapped and used tires and repair materials .....	7	4 049	219	5.4	Z	X
0400	Household and lawn furniture .....	50	1 958 391	43 957	2.2	.1	3.6
0411	Upholstered furniture .....	27	1 491 255	16 571	1.1	Z	X
0414	Other furniture (including sleep sofas) .....	21	462 278	26 576	5.7	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	6	6 550	750	11.5	Z	X
0520	Linens, domestics, curtains, and draperies .....	23	33 231	2 877	8.7	Z	8.6
0522	Curtains and draperies .....	11	19 229	1 278	6.6	Z	X
0523	Shades and blinds .....	9	12 471	1 312	10.5	Z	X
0530	Flooring and floor coverings .....	48	317 526	54 096	17.0	.1	35.4
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	37	269 675	11 386	4.2	Z	X
0532	Hardwood flooring .....	14	186 590	453	.2	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) .....	22	226 886	40 036	17.6	.1	X
0540	Other home furnishings .....	85	1 176 966	71 709	6.1	.1	.1
0542	Mirrors, lamps, and picture frames .....	40	850 992	49 977	5.9	.1	X
0543	Home furnishings, n.e.c. .....	15	161 252	3 496	2.2	Z	X
0600	Lumber: rough, dressed, and finished .....	38	286 029	25 393	8.9	Z	18.2
0611	Dimensional lumber (non-treated) .....	23	182 766	9 409	5.1	Z	X
0612	Treated lumber .....	16	139 384	10 743	7.7	Z	X
0613	Boards .....	13	105 379	5 208	4.9	Z	X
0620	Plywood and millwork .....	330	2 586 288	396 596	15.3	.7	14.2
0621	Softwood plywood and oriented strand board (OSB) .....	56	648 542	47 053	7.3	.1	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	58	587 798	53 149	9.0	.1	X
0623	Gypsum, specialty boards, and treatments .....	84	878 545	102 897	11.7	.2	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	211	1 210 791	111 702	9.2	.2	X
0625	Metal millwork .....	85	604 957	76 339	12.6	.1	X
0626	Other millwork and wood siding (including trusses and wood roofing) .....	9	55 258	2 942	5.3	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	150	1 251 300	30 414	2.4	.1	9.2
0711	Ready-mixed or transit-mixed concrete .....	67	643 554	5 726	.9	Z	X
0712	Cement and lime .....	39	611 266	6 742	1.1	Z	X
0713	Sand, gravel, and crushed stone .....	28	339 005	7 103	2.1	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	88	611 651	10 829	1.8	Z	X
0720	Roofing, siding, and insulation materials .....	327	2 704 922	154 663	5.7	.3	5.7
0721	Roofing, except wood .....	158	1 737 457	64 051	3.7	.1	X
0722	Siding, except wood .....	56	673 155	30 175	4.5	.1	X
0723	Insulation materials .....	131	835 456	60 392	7.2	.1	X
0730	Flat glass and other construction glass (excluding automotive) .....	23	36 957	1 471	4.0	Z	X
0740	Other construction materials .....	128	938 432	98 612	10.5	.2	24.8
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	16	85 688	3 223	3.8	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood) .....	9	23 242	2 489	10.7	Z	X
0743	Manufactured (mobile) homes .....	18	191 594	27 108	14.1	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	93	678 365	65 791	9.7	.1	X
0900	Office equipment .....	13	21 406	373	1.7	Z	37.0
0913	Copying machines and equipment .....	9	17 120	261	1.5	Z	X
0920	New computer equipment .....	29	109 439	15 082	13.8	Z	X
0950	Computer software (packaged) .....	62	227 599	25 566	11.2	Z	X
0960	Restaurant and hotel equipment and supplies .....	290	723 099	78 438	10.8	.1	X
0970	Store machines and equipment .....	37	181 307	24 564	13.5	Z	29.7
0972	Other store machines and equipment .....	35	178 540	24 483	13.7	Z	X
1000	Medical, hospital, and surgical supplies .....	10	21 899	4 797	21.9	Z	42.7
1013	Other surgical, medical, and hospital supplies .....	9	19 582	4 682	23.9	Z	X
1100	Iron and steel products (semifinished) .....	12	107 103	15 262	14.3	Z	X

See footnotes at end of table.

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4217</b>	<b>Hardware, &amp; plumbing &amp; heating equipment &amp; supplies whse —Con.</b>						
1120	Flat iron and steel products . . . . .	707	3 672 616	291 433	7.9	.5	2.0
1121	Plates . . . . .	89	361 660	12 298	3.4	Z	X
1122	Strips (hot-rolled and cold-rolled) . . . . .	61	345 757	3 999	1.2	Z	X
1123	Sheets (cold-rolled) . . . . .	61	345 757	7 706	2.2	Z	X
1124	Sheets (hot-rolled) . . . . .	89	361 660	7 874	2.2	Z	X
1126	Sheets (galvanized and coated) . . . . .	524	2 267 800	124 690	5.5	.2	X
1127	Tin plate and terneplate . . . . .	31	272 133	274	.1	Z	X
1128	Fabricated and structural plate products . . . . .	28	812 394	26 690	3.3	Z	X
1129	Other flat iron and steel products . . . . .	229	714 531	107 567	15.1	.2	X
1140	Iron and steel wire and wire products . . . . .	436	2 800 809	144 939	5.2	.3	3.5
1141	Wire (plain, coated, barbed, and twisted) . . . . .	82	899 529	16 035	1.8	Z	X
1142	Nails . . . . .	195	1 298 155	7 648	.6	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties . . . . .	306	2 374 753	121 206	5.1	.2	X
1150	Iron and steel pipe and tubing . . . . .	1 373	5 198 043	372 411	7.2	.7	.3
1152	Tubing . . . . .	105	1 128 614	9 170	.8	Z	X
1153	Standard steel pipe . . . . .	141	1 378 219	19 357	1.4	Z	X
1154	Other steel pipe . . . . .	36	947 317	5 296	.6	Z	X
1160	Other iron and steel products . . . . .	21	83 894	10 586	12.6	Z	22.2
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled . . . . .	16	68 349	3 460	5.1	Z	X
1163	Bars and bar-size shapes: cold finished . . . . .	21	83 894	1 374	1.6	Z	X
1164	Concrete reinforcement bars . . . . .	8	64 977	1 975	3.0	Z	X
1165	Structural shapes (excluding bar-size shapes) . . . . .	16	68 349	2 328	3.4	Z	X
1167	Finished products, n.e.c. . . . .	13	80 522	1 447	1.8	Z	X
1170	Alloy steel . . . . .	6	20 359	4 791	23.5	Z	X
1180	Stainless steel . . . . .	18	78 478	4 212	5.4	Z	66.4
1185	Other stainless steel (including tubing) . . . . .	14	73 252	3 725	5.1	Z	X
1200	Copper and brass . . . . .	35	140 645	22 165	15.8	Z	31.8
1212	Flat products (sheets, strips, and plates) . . . . .	21	88 388	5 106	5.8	Z	X
1213	Tubular products (pipes and tubes) . . . . .	14	52 257	17 059	32.6	Z	X
1220	Aluminum shapes, forms, etc. . . . .	234	1 120 235	35 874	3.2	.1	1.9
1221	Plates (.250 inch and over) . . . . .	35	404 131	2 209	.5	Z	X
1222	Sheets and coils (.006 to .249 inch) . . . . .	68	572 024	6 292	1.1	Z	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) . . . . .	35	404 131	4 444	1.1	Z	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) . . . . .	69	507 154	7 278	1.4	Z	X
1400	Electrical apparatus and equipment . . . . .	1 159	8 143 398	862 004	10.6	1.5	1.9
1411	Power and distribution transformers . . . . .	127	1 345 905	95 365	7.1	.2	X
1413	Motors and generators (including motor-generator sets) . . . . .	592	2 665 469	97 358	3.7	.2	X
1414	Conduit, raceway, and fittings . . . . .	17	262 051	12 810	4.9	Z	X
1415	Electric bulbs (all types) . . . . .	328	1 789 944	51 035	2.9	.1	X
1416	Interior wiring (excluding conduit) . . . . .	183	1 091 194	20 464	1.9	Z	X
1417	Exterior wiring and cable (excluding conduit) . . . . .	151	805 985	80 115	9.9	.1	X
1418	Lighting fixtures (residential and commercial) . . . . .	209	1 645 629	38 463	2.3	.1	X
1419	Industrial controls . . . . .	343	2 373 291	265 698	11.2	.5	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) . . . . .	280	2 138 371	200 689	9.4	.4	X
1500	Electrical appliances, household . . . . .	447	5 365 506	356 085	6.6	.6	2.0
1511	Televisions . . . . .	164	2 323 542	21 440	.9	Z	X
1512	Radios, stereos, and CD players . . . . .	140	1 462 603	52 672	3.6	.1	X
1513	V.C.R.'s and video cameras . . . . .	145	1 141 282	11 723	1.0	Z	X
1514	Electrical household ranges and ovens . . . . .	228	2 538 434	31 595	1.2	.1	X
1515	Refrigerators and freezers, household . . . . .	250	2 806 660	44 943	1.6	.1	X
1516	Household laundry equipment . . . . .	229	2 554 434	38 613	1.5	.1	X
1517	Vacuum cleaners and sewing machines, household . . . . .	11	603 649	766	.1	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) . . . . .	246	3 564 063	154 309	4.3	.3	X
1600	Electronic parts and equipment, except communication . . . . .	797	3 528 341	318 177	9.0	.6	2.1
1612	Integrated circuits . . . . .	222	1 114 837	67 664	6.1	.1	X
1613	Capacitors and resistors . . . . .	495	1 620 635	48 058	3.0	.1	X
1615	Discrete semiconductors, etc. . . . .	108	433 126	9 649	2.2	Z	X
1616	Electronic connectors and other passive electronic parts . . . . .	224	969 197	24 946	2.6	Z	X
1618	Electronic parts and equipment, n.e.c. . . . .	623	2 806 234	167 856	6.0	.3	X
1650	Communication equipment and supplies . . . . .	26	167 850	7 219	4.3	Z	28.0
1652	Other electronic communication equipment . . . . .	9	29 049	4 094	14.1	Z	X
1700	Hardware . . . . .	10 754	36 366 955	23 223 086	63.9	40.6	57.5
1711	Hand tools (including power driven) . . . . .	6 396	20 911 020	5 018 103	24.0	8.8	X
1712	Bolts, nuts, rivets, and fasteners . . . . .	6 854	22 403 532	12 170 851	54.3	21.3	X
1713	Cutlery . . . . .	4 489	16 454 492	6 026 836	36.6	10.5	X
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	6 292	23 194 354	10 732 120	46.3	18.7	56.7
1811	Plastic pipe fittings and valves (excluding pipe and tubing) . . . . .	2 474	10 598 044	1 196 489	11.3	2.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) . . . . .	3 801	12 732 696	2 181 133	17.1	3.8	X
1813	Plumbing fixtures . . . . .	2 111	11 157 842	2 262 608	20.3	4.0	X
1814	Furnaces, stoves, water heaters (except electric and warm air) . . . . .	1 756	8 080 503	989 475	12.2	1.7	X
1815	Boilers, radiators, and convectors . . . . .	1 360	4 609 757	734 837	15.9	1.3	X
1818	Other plumbing and heating equipment and supplies . . . . .	3 654	14 670 303	3 367 559	23.0	5.9	X
1900	Warm air heating and air-conditioning equipment and supplies . . . . .	6 000	19 173 661	11 985 622	62.5	20.9	62.9
1911	Furnaces (warm air) . . . . .	3 827	12 754 755	2 011 307	15.8	3.5	X
1912	Central air-conditioning (residential and commercial) . . . . .	4 204	13 487 417	4 345 764	32.2	7.6	X
1914	Heat pumps (residential and commercial) . . . . .	2 437	9 050 206	946 604	10.5	1.7	X
1916	Air cleaning and filtration systems . . . . .	2 867	8 646 387	974 560	11.3	1.7	X
1917	Compressors for air-conditioners . . . . .	2 889	9 130 894	693 306	7.6	1.2	X
1918	Condensing units for air-conditioners . . . . .	2 255	7 476 468	741 622	9.9	1.3	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation . . . . .	3 580	12 123 430	2 272 452	18.7	4.0	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4217</b>	<b>Hardware, &amp; plumbing &amp; heating equipment &amp; supplies whse —Con.</b>						
2000	Refrigeration equipment and supplies . . . . .	3 269	8 250 145	3 374 102	40.9	5.9	63.1
2011	Commercial refrigerators (reach-in and walk-in) . . . . .	1 153	2 523 011	517 226	20.5	.9	X
2012	Unit coolers for commercial refrigerators . . . . .	783	1 726 126	170 127	9.9	.3	X
2013	Condensing units for commercial refrigerators . . . . .	1 552	3 162 979	290 171	9.2	.5	X
2014	Refrigerants . . . . .	2 486	5 692 624	785 575	13.8	1.4	X
2015	Other refrigeration equipment and supplies . . . . .	2 487	6 077 052	1 606 481	26.4	2.8	X
2100	Construction and mining machinery and equipment (including parts and attachments) . . . . .	203	770 375	62 498	8.1	.1	2.6
2113	New mixers, pavers, and related equipment . . . . .	17	47 525	1 294	2.7		X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts . . . . .	142	536 238	50 791	9.5	.1	X
2118	Used construction and mining machinery and equipment . . . . .	34	162 444	6 441	4.0	Z	X
2200	Farm machinery, equipment, and parts . . . . .	67	508 936	28 021	5.5	Z	.5
2215	New irrigation equipment . . . . .	45	379 126	15 544	4.1	Z	X
2220	Garden machinery, equipment, and parts . . . . .	147	3 845 843	375 299	9.8	.7	1.0
2221	New power lawn mowers . . . . .	69	3 722 355	157 395	4.2	.3	X
2222	Other new lawn and garden machinery and equipment . . . . .	135	3 823 097	178 331	4.7	.3	X
2223	Used garden machinery and equipment . . . . .	66	100 742	39 280	39.0	.1	X
2230	Food-processing machinery, equipment, and parts . . . . .	9	15 386	1 311	8.5	Z	70.6
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) . . . . .	8	4 056	725	17.9	Z	X
2233	Used food-processing machinery and equipment . . . . .	6	2 285	23	1.0	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts . . . . .	32	148 762	26 662	17.9	Z	8.8
2311	Pumps . . . . .	15	117 689	10 402	8.8	Z	X
2312	Motors . . . . .	6	100 290	5 753	5.7	Z	X
2313	Parts for pumps and motors . . . . .	19	122 901	9 603	7.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	620	2 572 671	280 233	10.9	.5	7.0
2321	New pumps, compressors (air or gas), and equipment . . . . .	267	918 376	53 818	5.9	.1	X
2326	New controlling, recording, and indicating instruments and access . . . . .	130	548 369	50 680	9.2	.1	X
2327	All other new general-purpose industrial machinery and equipment . . . . .	315	1 704 765	147 653	8.7	.3	X
2328	Used general-purpose industrial machinery and equipment . . . . .	77	355 552	28 082	7.9	Z	X
2330	Metalworking machinery, equipment, and parts . . . . .	333	1 313 528	101 401	7.7	.2	X
2340	Materials handling machinery, equipment, and parts . . . . .	295	983 490	64 626	6.6	.1	2.1
2341	New conveying equipment . . . . .	53	121 753	8 735	7.2	Z	X
2342	New hoists, cranes, and monorails . . . . .	189	698 339	44 309	6.3	.1	X
2345	Used materials handling machinery, equipment, and parts . . . . .	24	6 808	442	6.5	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies . . . . .	7	12 575	1 354	10.8	Z	X
2360	Other industrial machinery, equipment, and parts . . . . .	32	141 130	23 715	16.8	Z	68.1
2365	New woodworking machinery . . . . .	10	62 941	10 527	16.7	Z	X
2366	Other new industrial machinery and equipment . . . . .	19	93 065	12 098	13.0	Z	X
2370	Mechanical power transmission supplies . . . . .	25	69 290	5 156	7.4	Z	35.6
2371	Bearings and bushings . . . . .	20	56 973	1 421	2.5	Z	X
2372	Other mechanical power transmission supplies . . . . .	19	60 910	3 734	6.1	Z	X
2380	Industrial valves and fittings (except fluid-power) . . . . .	67	215 589	37 457	17.4	.1	X
2390	Hydraulic and pneumatic (fluid-power) valves . . . . .	40	64 496	3 767	5.8	Z	51.9
2391	Hydraulic valves . . . . .	17	39 929	2 402	6.0	Z	X
2392	Pneumatic valves . . . . .	29	42 726	1 023	2.4	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators . . . . .	35	106 147	2 760	2.6	Z	32.7
2411	Hydraulic cylinders and rotary actuators . . . . .	12	48 538	1 444	3.0	Z	X
2412	Pneumatic cylinders and rotary actuators . . . . .	17	40 391	533	1.3	Z	X
2420	Hydraulic and pneumatic connectors and assemblies . . . . .	43	67 597	6 353	9.4	Z	56.3
2421	Hydraulic and pneumatic connectors . . . . .	34	47 311	4 501	9.5	Z	X
2422	Hydraulic and pneumatic assemblies . . . . .	29	58 970	1 852	3.1	Z	X
2430	Fluid-power filters, components, accessories, and parts . . . . .	23	32 248	1 530	4.7	Z	69.5
2431	Filters . . . . .	15	9 071	183	2.0	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. . . . .	21	31 912	1 347	4.2	Z	X
2440	Welding supplies (excluding gases) . . . . .	16	34 310	1 746	5.1	Z	X
2450	Industrial containers and supplies . . . . .	144	663 289	48 257	7.3	.1	3.6
2451	New and reconditioned drums and barrels . . . . .	31	58 418	714	1.2	Z	X
2452	Bottles and bottlers' supplies . . . . .	21	25 335	745	2.9	Z	X
2454	Other industrial containers and supplies . . . . .	81	476 518	23 476	4.9	Z	X
2460	Other industrial supplies . . . . .	1 086	4 529 411	284 787	6.3	.5	3.3
2461	Printing and duplicating inks . . . . .	106	338 347	5 275	1.6	Z	X
2462	Abrasives and abrasive materials . . . . .	685	2 772 549	105 176	3.8	.2	X
2463	Nylon, polyester, and synthetic rubber . . . . .	26	59 620	1 214	2.0	Z	X
2464	Mechanical rubber goods . . . . .	54	295 008	8 054	2.7	Z	X
2465	Strapping and tape . . . . .	227	871 469	13 793	1.6	Z	X
2466	Industrial supplies, n.e.c. . . . .	467	2 067 734	150 232	7.3	.3	X
2520	Custodial (janitors') equipment and supplies . . . . .	40	324 094	26 577	8.2	Z	18.8
2523	Custodial supplies . . . . .	39	323 260	26 494	8.2	Z	X
2530	Laundry and dry-cleaning equipment and supplies . . . . .	8	41 227	2 653	6.4	Z	X
2540	Other service establishment equipment and supplies . . . . .	20	85 713	21 532	25.1	Z	70.6
2542	Service establishment equipment and supplies, n.e.c. . . . .	20	85 713	21 532	25.1	Z	X
2600	Aircraft and aeronautical equipment and supplies . . . . .	14	88 559	24 798	28.0	Z	4.5
2613	Other new aircraft equipment and supplies . . . . .	14	88 559	24 798	28.0	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4217</b>	<b>Hardware, &amp; plumbing &amp; heating equipment &amp; supplies whse —Con.</b>						
2700	Sporting and recreational goods and supplies . . . . .	99	3 705 575	135 154	3.6	.2	.7
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories . . . . .	35	257 721	6 625	2.6	Z	X
2712	Bicycles and bicycle tires and tubes . . . . .	21	589 755	3 329	.6	Z	X
2714	Camping and fishing equipment and accessories . . . . .	77	3 419 071	31 951	.9	.1	X
2715	Athletic equipment and accessories . . . . .	21	589 755	13 322	2.3	Z	X
2717	Marine pleasure craft, equipment, and accessories . . . . .	41	782 509	8 721	1.1	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) . . . . .	40	2 786 855	69 178	2.5	.1	X
2800	Toys and hobby goods and supplies . . . . .	34	229 772	25 227	11.0	Z	3.9
2812	Other toys and games (including fireworks and children's vehicles) . . . . .	34	229 772	25 227	11.0	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) . . . . .	10	63 384	6 220	9.8	Z	X
3160	Fire extinguishers and fire safety equipment . . . . .	6	36 773	6 022	16.4	Z	X
3300	Stationery, office supplies and greeting cards . . . . .	10	53 579	10 563	19.7	Z	X
3400	Industrial and personal services paper and plastics . . . . .	21	424 940	68 022	16.0	.1	.1
3412	Paper dishes, cups, and napkins . . . . .	17	413 002	67 794	16.4	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries . . . . .	18	619 468	59 331	9.6	.1	67.2
3515	Other toiletries and druggists' sundries . . . . .	18	619 468	59 331	9.6	.1	X
3600	Piece goods, knit and woven . . . . .	13	3 743	284	7.6	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) . . . . .	6	4 722	446	9.4	Z	X
3800	Men's and boys' wear . . . . .	9	38 556	4 282	11.1	Z	37.7
3812	Men's and boys' dress and casual shirts, slacks, and jeans . . . . .	7	33 950	2 280	6.7	Z	X
3900	Women's and children's wear . . . . .	6	33 192	7 336	22.1	Z	51.6
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) . . . . .	6	33 192	7 336	22.1	Z	X
4000	Footwear . . . . .	8	50 123	5 953	11.9	Z	1.3
4014	Other men's and boy's footwear . . . . .	8	50 123	5 953	11.9	Z	X
4800	Coffee, tea, and spices . . . . .	6	64 375	31 002	48.2	.1	68.1
4812	Tea . . . . .	6	64 375	15 501	24.1	Z	X
4813	Spices . . . . .	6	64 375	15 501	24.1	Z	X
4860	Other grocery specialties . . . . .	6	398 214	92 326	23.2	.2	X
4900	Grain and beans . . . . .	11	13 527	893	6.6	Z	X
5300	Plastics materials and basic shapes . . . . .	680	3 363 920	328 260	9.8	.6	.8
5311	Plastic pipes, rods, tubes, and shapes . . . . .	442	1 994 611	241 406	12.1	.4	X
5312	High pressure laminates . . . . .	54	382 607	50 429	13.2	.1	X
5314	Other plastics materials and basic shapes . . . . .	28	395 841	2 743	.7	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	927	3 810 633	205 716	5.4	.4	1.2
5331	Gases, compressed and liquified, except L.P. . . . .	26	16 155	1 167	7.2	Z	X
5332	Alkalies and chlorine . . . . .	73	611 835	7 668	1.3	Z	X
5335	Detergents and soaps . . . . .	57	383 881	14 823	3.9	Z	X
5336	Sanitation chemicals, polishes, and waxes . . . . .	107	540 516	42 109	7.8	.1	X
5341	Insecticides, nonagricultural . . . . .	105	927 001	28 620	3.1	.1	X
5342	Adhesives, sealants, and glues . . . . .	604	2 629 145	101 897	3.9	.2	X
5344	Other chemicals and allied products . . . . .	55	85 141	5 232	6.1	Z	X
5400	Petroleum products . . . . .	36	70 487	4 533	6.4	Z	.6
5412	Motor gasoline . . . . .	12	9 790	2 389	24.4	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) . . . . .	12	43 800	227	.5	Z	X
5418	Lubricating oil and greases . . . . .	22	46 309	1 252	2.7	Z	X
5800	Farm supplies . . . . .	83	591 923	38 045	6.4	.1	3.8
5811	Hay, straw, and alfalfa . . . . .	25	71 175	1 412	2.0	Z	X
5812	Feeds (poultry and livestock) not mixed on location . . . . .	21	190 561	11 827	6.2	Z	X
5813	Prepared feeds (poultry and livestock) mixed on location . . . . .	14	190 305	705	.4	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners . . . . .	6	50 884	11	.2	Z	X
5815	Insecticides, fungicides, and pesticides . . . . .	6	50 884	5	.2	Z	X
5817	Seeds and bulbs . . . . .	14	145 894	311	.2	Z	X
5818	Other farm supplies (including harness and saddlery equipment) . . . . .	47	473 055	23 739	5.0	Z	X
6000	Paint, paint supplies, and wallpaper . . . . .	578	6 023 029	712 862	11.8	1.2	.1
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) . . . . .	328	3 124 289	188 432	6.0	.3	X
6014	Paint supplies . . . . .	153	3 470 406	492 255	14.2	.9	X
6110	Flowers and florists' supplies . . . . .	7	12 882	2 286	17.7	Z	X
6120	Art goods (including novelties and souvenirs) . . . . .	24	23 238	3 311	14.2	Z	52.5
6122	Novelties and souvenirs . . . . .	22	22 572	3 279	14.5	Z	X
6150	Nondurable goods, n.e.c. . . . .	8	15 640	6 120	39.1	Z	X
9700	Service receipts and labor charges (including installed parts) . . . . .	1 405	4 033 707	427 489	10.6	.7	63.5
9701	Labor charges for repair work . . . . .	1 107	2 978 030	222 527	7.5	.4	X
9702	Parts installed in repair work . . . . .	902	2 319 309	151 397	6.5	.3	X
9703	Other service receipts and labor charges—Specify . . . . .	343	826 553	53 539	6.5	.1	X
9720	Receipts for service contracts . . . . .	180	574 400	46 810	8.1	.1	X
9740	Receipts for installing equipment . . . . .	243	747 873	69 128	9.2	.1	X
9810	Miscellaneous commodities . . . . .	769	3 819 345	397 166	10.4	.7	X
9940	Rental and leasing receipts . . . . .	237	719 513	60 886	8.5	.1	X
9950	Construction receipts . . . . .	44	128 738	14 220	11.0	Z	X

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**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42171</b>	<b>Hardware whse . . . . .</b>	<b>8 170</b>	<b>X</b>	<b>28 781 646</b>	<b>X</b>	<b>100.0</b>	<b>73.9</b>
0200	New and rebuilt automotive parts and supplies . . . . .	132	4 200 832	221 994	5.3	.8	3.9
0213	Electrical engine parts (including ignition parts) . . . . .	13	25 990	95	.4	Z	X
0214	Brake parts (including fluid and all disk and drum parts) . . . . .	25	257 140	7 312	2.8	Z	X
0215	Exhaust system parts . . . . .	25	257 140	12 742	5.0	Z	X
0217	Hoses, belts, gaskets, and wiper blades . . . . .	25	257 140	6 819	2.7	Z	X
0218	Filters (oil, air, gas, and transmission) . . . . .	36	259 095	3 075	1.2	Z	X
0219	Engine parts, except electrical . . . . .	25	257 140	3 888	1.5	Z	X
0221	Body parts and repair materials . . . . .	64	3 727 067	152 471	4.1	.5	X
0223	Parts, n.e.c. . . . .	48	213 183	26 955	12.6	.1	X
0224	Accessories . . . . .	47	355 792	8 637	2.4	Z	X
0300	Tires and tubes . . . . .	7	4 049	219	5.4	Z	15.3
0312	Recapped and used tires and repair materials . . . . .	7	4 049	219	5.4	Z	X
0400	Household and lawn furniture . . . . .	31	1 756 393	35 562	2.0	.1	.2
0411	Upholstered furniture . . . . .	10	1 294 115	8 986	.7	Z	X
0414	Other furniture (including sleep sofas) . . . . .	21	462 278	26 576	5.7	.1	X
0500	Household china, glassware, crockery, and plastic housewares . . . . .	6	6 550	750	11.5	Z	X
0520	Linens, domestics, curtains, and draperies . . . . .	20	31 700	2 725	8.6	Z	9.4
0522	Curtains and draperies . . . . .	11	19 229	1 278	6.6	Z	X
0523	Shades and blinds . . . . .	9	12 471	1 312	10.5	Z	X
0530	Flooring and floor coverings . . . . .	25	103 834	10 019	9.6	Z	12.1
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) . . . . .	20	70 064	6 279	9.0	Z	X
0540	Other home furnishings . . . . .	55	1 012 244	53 473	5.3	.2	.2
0542	Mirrors, lamps, and picture frames . . . . .	40	850 992	49 977	5.9	.2	X
0543	Home furnishings, n.e.c. . . . .	15	161 252	3 496	2.2	Z	X
0600	Lumber: rough, dressed, and finished . . . . .	26	224 459	23 281	10.4	.1	6.3
0611	Dimensional lumber (non-treated) . . . . .	17	176 842	9 305	5.3	Z	X
0612	Treated lumber . . . . .	10	83 738	9 753	11.6	Z	X
0613	Boards . . . . .	7	49 733	4 218	8.5	Z	X
0620	Plywood and millwork . . . . .	257	2 146 874	368 113	17.1	1.3	13.2
0621	Softwood plywood and oriented strand board (OSB) . . . . .	49	635 690	46 887	7.4	.2	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) . . . . .	49	453 046	51 446	11.4	.2	X
0623	Gypsum, specialty boards, and treatments . . . . .	68	730 926	101 551	13.9	.4	X
0624	Wood millwork (doors, windows, cabinets, etc.) . . . . .	151	871 856	99 864	11.5	.3	X
0625	Metal millwork . . . . .	74	524 263	68 362	13.0	.2	X
0700	Brick, stone, tile, sand, block, cement, and gravel . . . . .	88	916 028	21 902	2.4	.1	1.6
0711	Ready-mixed or transit-mixed concrete . . . . .	55	522 397	4 634	.9	Z	X
0712	Cement and lime . . . . .	33	588 473	5 824	1.0	Z	X
0713	Sand, gravel, and crushed stone . . . . .	23	319 449	6 747	2.1	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. . . . .	43	420 340	4 683	1.1	Z	X
0720	Roofing, siding, and insulation materials . . . . .	105	1 612 388	50 603	3.1	.2	3.1
0721	Roofing, except wood . . . . .	66	1 181 956	26 453	2.2	.1	X
0722	Siding, except wood . . . . .	17	534 200	9 998	1.9	Z	X
0723	Insulation materials . . . . .	45	439 002	14 151	3.2	Z	X
0730	Flat glass and other construction glass (excluding automotive) . . . . .	21	31 898	1 422	4.5	Z	X
0740	Other construction materials . . . . .	83	510 504	27 393	5.4	.1	10.0
0741	Rain-carrying equipment (down spouts, gutters, etc.) . . . . .	13	83 948	2 994	3.6	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood) . . . . .	6	21 495	2 158	10.0	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) . . . . .	73	445 519	22 240	5.0	.1	X
0900	Office equipment . . . . .	9	17 120	261	1.5	Z	45.4
0913	Copying machines and equipment . . . . .	9	17 120	261	1.5	Z	X
0920	New computer equipment . . . . .	26	107 774	14 946	13.9	.1	X
0950	Computer software (packaged) . . . . .	58	221 629	25 370	11.4	.1	X
0960	Restaurant and hotel equipment and supplies . . . . .	35	90 129	5 619	6.2	Z	X
0970	Store machines and equipment . . . . .	11	102 488	7 606	7.4	Z	26.0
0972	Other store machines and equipment . . . . .	11	102 488	7 606	7.4	Z	X
1000	Medical, hospital, and surgical supplies . . . . .	9	19 582	4 682	23.9	Z	53.6
1013	Other surgical, medical, and hospital supplies . . . . .	9	19 582	4 682	23.9	Z	X
1100	Iron and steel products (semifinished) . . . . .	8	55 972	8 402	15.0	Z	X
1120	Flat iron and steel products . . . . .	210	1 667 116	120 790	7.2	.4	3.5
1121	Plates . . . . .	89	361 660	12 298	3.4	Z	X
1122	Strips (hot-rolled and cold-rolled) . . . . .	61	345 757	3 999	1.2	Z	X
1123	Sheets (cold-rolled) . . . . .	61	345 757	7 706	2.2	Z	X
1124	Sheets (hot-rolled) . . . . .	89	361 660	7 874	2.2	Z	X
1126	Sheets (galvanized and coated) . . . . .	31	272 133	447	.2	Z	X
1127	Tin plate and terneplate . . . . .	31	272 133	274	.1	Z	X
1128	Fabricated and structural plate products . . . . .	28	812 394	26 690	3.3	.1	X
1129	Other flat iron and steel products . . . . .	122	566 684	61 499	10.9	.2	X
1140	Iron and steel wire and wire products . . . . .	301	2 301 029	119 439	5.2	.4	4.1
1141	Wire (plain, coated, barbed, and twisted) . . . . .	82	899 529	16 035	1.8	.1	X
1142	Nails . . . . .	61	805 866	3 186	.4	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties . . . . .	259	2 096 741	100 220	4.8	.3	X
1150	Iron and steel pipe and tubing . . . . .	141	1 378 219	33 823	2.5	.1	1.0
1152	Tubing . . . . .	105	1 128 614	9 170	.8	Z	X
1153	Standard steel pipe . . . . .	141	1 378 219	19 357	1.4	.1	X
1154	Other steel pipe . . . . .	36	947 317	5 296	.6	Z	X
1160	Other iron and steel products . . . . .	16	68 349	9 985	14.6	Z	17.7
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled . . . . .	16	68 349	3 460	5.1	Z	X
1163	Bars and bar-size shapes: cold finished . . . . .	16	68 349	1 239	1.8	Z	X
1164	Concrete reinforcement bars . . . . .	8	64 977	1 975	3.0	Z	X
1165	Structural shapes (excluding bar-size shapes) . . . . .	16	68 349	2 328	3.4	Z	X
1167	Finished products, n.e.c. . . . .	8	64 977	981	1.5	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42171</b>	<b>Hardware whsle—Con.</b>						
1200	Copper and brass .....	19	42 517	10 627	25.0	Z	21.9
1212	Flat products (sheets, strips, and plates) .....	12	41 067	3 736	9.1	Z	X
1213	Tubular products (pipes and tubes) .....	7	1 450	6 891	100.0	Z	X
1220	Aluminum shapes, forms, etc. ....	102	675 042	20 233	3.0	.1	3.3
1221	Plates (.250 inch and over) .....	35	404 131	2 209	.5	Z	X
1222	Sheets and coils (.006 to .249 inch) .....	68	572 024	6 292	1.1	Z	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) .....	35	404 131	4 444	1.1	Z	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	69	507 154	7 278	1.4	Z	X
1400	Electrical apparatus and equipment .....	336	4 902 843	515 185	10.5	1.8	1.6
1411	Power and distribution transformers .....	49	1 231 025	88 289	7.2	.3	X
1413	Motors and generators (including motor-generator sets) .....	136	843 954	33 067	3.9	.1	X
1414	Conduit, raceway, and fittings .....	17	262 051	12 810	4.9	Z	X
1415	Electric bulbs (all types) .....	169	1 215 650	45 678	3.8	.2	X
1416	Interior wiring (excluding conduit) .....	120	836 605	18 594	2.2	.1	X
1417	Exterior wiring and cable (excluding conduit) .....	28	279 029	49 673	17.8	.2	X
1418	Lighting fixtures (residential and commercial) .....	146	1 391 040	36 593	2.6	.1	X
1419	Industrial controls .....	52	1 371 389	191 746	14.0	.7	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	153	1 115 455	38 735	3.5	.1	X
1500	Electrical appliances, household .....	116	3 354 202	198 422	5.9	.7	1.3
1511	Televisions .....	16	1 062 232	4 408	.4	Z	X
1512	Radios, stereos, and CD players .....	16	451 589	45 656	10.1	.2	X
1513	V.C.R.'s and video cameras .....	8	95 059	8 073	8.5	Z	X
1514	Electrical household ranges and ovens .....	25	1 304 487	16 522	1.3	.1	X
1515	Refrigerators and freezers, household .....	25	1 304 487	20 646	1.6	.1	X
1516	Household laundry equipment .....	17	1 076 406	13 430	1.2	Z	X
1517	Vacuum cleaners and sewing machines, household .....	11	603 649	766	.1	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	84	2 738 234	88 917	3.2	.3	X
1600	Electronic parts and equipment, except communication .....	346	1 760 885	210 038	11.9	.7	2.9
1612	Integrated circuits .....	47	373 013	64 631	17.3	.2	X
1613	Capacitors and resistors .....	178	313 595	4 790	1.5	Z	X
1615	Discrete semiconductors, etc. ....	17	70 485	695	1.0	Z	X
1616	Electronic connectors and other passive electronic parts .....	49	227 373	12 693	5.6	Z	X
1618	Electronic parts and equipment, n.e.c. ....	314	1 603 994	127 231	7.9	.4	X
1650	Communication equipment and supplies .....	15	65 427	4 892	7.5	Z	67.0
1652	Other electronic communication equipment .....	9	29 049	4 094	14.1	Z	X
1700	Hardware .....	8 170	28 781 646	22 837 798	79.3	79.3	58.3
1711	Hand tools (including power driven) .....	4 138	14 640 064	4 836 842	33.0	16.8	X
1712	Bolts, nuts, rivets, and fasteners .....	5 878	19 000 126	12 053 532	63.4	41.9	X
1713	Cutlery .....	4 041	14 878 343	5 940 160	39.9	20.6	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	636	5 601 791	780 074	13.9	2.7	60.8
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	205	2 464 694	75 638	3.1	.3	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	386	2 578 059	80 498	3.1	.3	X
1813	Plumbing fixtures .....	232	4 248 330	335 212	7.9	1.2	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	61	1 716 852	37 717	2.2	.1	X
1818	Other plumbing and heating equipment and supplies .....	161	3 730 080	250 938	6.7	.9	X
1900	Warm air heating and air-conditioning equipment and supplies .....	172	1 614 651	69 910	4.3	.2	63.3
1911	Furnaces (warm air) .....	39	437 047	18 223	4.2	.1	X
1912	Central air-conditioning (residential and commercial) .....	27	37 711	6 715	17.8	Z	X
1914	Heat pumps (residential and commercial) .....	8	14 241	761	5.3	Z	X
1916	Air cleaning and filtration systems .....	49	194 039	6 769	3.5	Z	X
1917	Compressors for air-conditioners .....	28	29 128	1 566	5.4	Z	X
1918	Condensing units for air-conditioners .....	18	23 331	705	3.0	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	74	1 077 124	35 158	3.3	.1	X
2000	Refrigeration equipment and supplies .....	75	98 397	8 045	8.2	Z	35.1
2011	Commercial refrigerators (reach-in and walk-in) .....	11	7 151	197	2.8	Z	X
2013	Condensing units for commercial refrigerators .....	23	19 756	1 864	9.4	Z	X
2014	Refrigerants .....	42	34 387	2 111	6.1	Z	X
2015	Other refrigeration equipment and supplies .....	46	74 990	3 512	4.7	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	176	698 682	58 526	8.4	.2	3.0
2113	New mixers, pavers, and related equipment .....	17	47 525	1 294	2.7	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	142	536 238	50 791	9.5	.2	X
2118	Used construction and mining machinery and equipment .....	34	162 444	6 441	4.0	Z	X
2200	Farm machinery, equipment, and parts .....	45	379 126	15 544	4.1	.1	.7
2215	New irrigation equipment .....	45	379 126	15 544	4.1	.1	X
2220	Garden machinery, equipment, and parts .....	131	3 742 950	353 140	9.4	1.2	.5
2221	New power lawn mowers .....	65	3 642 208	137 298	3.8	.5	X
2222	Other new lawn and garden machinery and equipment .....	131	3 742 950	176 562	4.7	.6	X
2223	Used garden machinery and equipment .....	66	100 742	39 280	39.0	.1	X
2230	Food-processing machinery, equipment, and parts .....	6	2 285	662	29.0	Z	73.9
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	6	2 285	639	28.0	Z	X
2233	Used food-processing machinery and equipment .....	6	2 285	23	1.0	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	19	118 024	20 932	17.7	.1	4.1
2311	Pumps .....	11	101 458	9 254	9.1	Z	X
2313	Parts for pumps and motors .....	12	101 208	6 339	6.3	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	351	1 815 585	173 725	9.6	.6	4.3
2321	New pumps, compressors (air or gas), and equipment .....	166	637 146	27 821	4.4	.1	X
2326	New controlling, recording, and indicating instruments and access .....	57	370 343	19 083	5.2	.1	X
2327	All other new general-purpose industrial machinery and equipment .....	201	1 365 182	100 046	7.3	.3	X
2328	Used general-purpose industrial machinery and equipment .....	67	345 235	26 775	7.8	.1	X
2330	Metalworking machinery, equipment, and parts .....	238	1 048 988	83 936	8.0	.3	X

See footnotes at end of table.



**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42171</b>	<b>Hardware whse—Con.</b>						
2340	Materials handling machinery, equipment, and parts .....	242	820 092	53 486	6.5	.2	2.7
2341	New conveying equipment .....	53	121 753	8 735	7.2	Z	X
2342	New hoists, cranes, and monorails .....	189	698 339	44 309	6.3	.2	X
2345	Used materials handling machinery, equipment, and parts .....	24	6 808	442	6.5	Z	X
2360	Other industrial machinery, equipment, and parts .....	28	140 995	23 708	16.8	.1	71.4
2365	New woodworking machinery .....	10	62 941	10 527	16.7	Z	X
2366	Other new industrial machinery and equipment .....	19	93 065	12 098	13.0	Z	X
2370	Mechanical power transmission supplies .....	18	52 430	1 514	2.9	Z	27.6
2371	Bearings and bushings .....	13	40 113	966	2.4	Z	X
2372	Other mechanical power transmission supplies .....	14	46 422	547	1.2	Z	X
2380	Industrial valves and fittings (except fluid-power) .....	32	86 595	13 117	15.1	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	20	38 267	2 474	6.5	Z	56.9
2391	Hydraulic valves .....	14	28 727	1 842	6.4	Z	X
2392	Pneumatic valves .....	15	33 441	630	1.9	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	17	59 044	1 734	2.9	Z	60.5
2411	Hydraulic cylinders and rotary actuators .....	12	48 538	1 444	3.0	Z	X
2412	Pneumatic cylinders and rotary actuators .....	10	32 182	290	.9	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	29	53 506	5 271	9.9	Z	57.3
2421	Hydraulic and pneumatic connectors .....	23	38 962	4 338	11.1	Z	X
2422	Hydraulic and pneumatic assemblies .....	15	44 879	933	2.1	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	11	23 768	1 026	4.3	Z	73.1
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	10	23 563	1 019	4.3	Z	X
2440	Welding supplies (excluding gases) .....	12	25 054	1 585	6.3	Z	X
2450	Industrial containers and supplies .....	123	530 034	24 561	4.6	.1	5.0
2451	New and reconditioned drums and barrels .....	21	28 176	340	1.2	Z	X
2452	Bottles and bottlers' supplies .....	21	25 335	745	2.9	Z	X
2454	Other industrial containers and supplies .....	81	476 518	23 476	4.9	.1	X
2460	Other industrial supplies .....	780	3 584 481	246 344	6.9	.9	3.7
2461	Printing and duplicating inks .....	11	18 812	333	1.8	Z	X
2462	Abrasives and abrasive materials .....	625	2 640 968	100 607	3.8	.4	X
2463	Nylon, polyester, and synthetic rubber .....	26	59 620	1 214	2.0	Z	X
2464	Mechanical rubber goods .....	54	295 008	8 054	2.7	Z	X
2465	Strapping and tape .....	167	701 940	11 954	1.7	Z	X
2466	Industrial supplies, n.e.c. ....	358	1 641 126	124 181	7.6	.4	X
2520	Custodial (janitors') equipment and supplies .....	18	63 444	3 011	4.7	Z	59.0
2523	Custodial supplies .....	18	63 444	3 011	4.7	Z	X
2530	Laundry and dry-cleaning equipment and supplies .....	6	37 943	2 490	6.6	Z	X
2540	Other service establishment equipment and supplies .....	18	72 883	17 685	24.3	.1	73.9
2542	Service establishment equipment and supplies, n.e.c. ....	18	72 883	17 685	24.3	.1	X
2600	Aircraft and aeronautical equipment and supplies .....	14	88 559	24 798	28.0	.1	4.7
2613	Other new aircraft equipment and supplies .....	14	88 559	24 798	28.0	.1	X
2700	Sporting and recreational goods and supplies .....	80	3 591 866	126 093	3.5	.4	.4
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories .....	19	215 258	221	.1	Z	X
2712	Bicycles and bicycle tires and tubes .....	21	589 755	3 329	.6	Z	X
2714	Camping and fishing equipment and accessories .....	61	3 376 608	31 322	.9	.1	X
2715	Athletic equipment and accessories .....	21	589 755	13 322	2.3	Z	X
2717	Marine pleasure craft, equipment, and accessories .....	41	782 509	8 721	1.1	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	40	2 786 855	69 178	2.5	.2	X
2800	Toys and hobby goods and supplies .....	34	229 772	25 227	11.0	.1	4.1
2812	Other toys and games (including fireworks and children's vehicles) .....	34	229 772	25 227	11.0	.1	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	10	63 384	6 220	9.8	Z	X
3300	Stationery, office supplies and greeting cards .....	10	53 579	10 563	19.7	Z	X
3400	Industrial and personal services paper and plastics .....	17	413 002	67 794	16.4	.2	.1
3412	Paper dishes, cups, and napkins .....	17	413 002	67 794	16.4	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	15	619 368	59 312	9.6	.2	70.4
3515	Other toiletries and druggists' sundries .....	15	619 368	59 312	9.6	.2	X
3600	Piece goods, knit and woven .....	12	2 165	237	10.9	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	6	4 722	446	9.4	Z	X
3800	Men's and boys' wear .....	7	33 950	3 366	9.9	Z	35.1
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	7	33 950	2 280	6.7	Z	X
4000	Footwear .....	8	50 123	5 953	11.9	Z	1.4
4014	Other men's and boy's footwear .....	8	50 123	5 953	11.9	Z	X
4800	Coffee, tea, and spices .....	6	64 375	31 002	48.2	.1	71.3
4812	Tea .....	6	64 375	15 501	24.1	.1	X
4813	Spices .....	6	64 375	15 501	24.1	.1	X
4860	Other grocery specialties .....	6	398 214	92 326	23.2	.3	X
4900	Grain and beans .....	8	7 874	480	6.1	Z	X
5300	Plastics materials and basic shapes .....	137	1 066 131	75 326	7.1	.3	1.8
5311	Plastic pipes, rods, tubes, and shapes .....	55	287 678	22 154	7.7	.1	X
5312	High pressure laminates .....	54	382 607	50 429	13.2	.2	X
5314	Other plastics materials and basic shapes .....	28	395 841	2 743	.7	Z	X

See footnotes at end of table.

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42171</b>	<b>Hardware whsle—Con.</b>						
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	393	2 005 908	114 470	5.7	.4	1.5
5331	Gasses, compressed and liquified, except L.P. ....	26	16 155	1 167	7.2	Z	X
5335	Detergents and soaps .....	57	383 881	14 823	3.9	.1	X
5336	Sanitation chemicals, polishes, and waxes .....	31	315 166	14 576	4.6	.1	X
5341	Insecticides, nonagricultural .....	31	315 166	5 606	1.8	Z	X
5342	Adhesives, sealants, and glues .....	313	1 844 153	73 067	4.0	.3	X
5344	Other chemicals and allied products .....	55	85 141	5 232	6.1	Z	X
5400	Petroleum products .....	34	56 099	3 868	6.9	Z	.8
5412	Motor gasoline .....	12	9 790	2 389	24.4	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	12	43 800	227	.5	Z	X
5418	Lubricating oil and greases .....	22	46 309	1 252	2.7	Z	X
5800	Farm supplies .....	61	568 320	36 603	6.4	.1	3.6
5811	Hay, straw, and alfalfa .....	6	50 884	5	Z	Z	X
5812	Feeds (poultry and livestock) not mixed on location .....	21	190 561	11 827	6.2	Z	X
5813	Prepared feeds (poultry and livestock) mixed on location .....	14	190 305	705	.4	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners .....	6	50 884	11	Z	Z	X
5815	Insecticides, fungicides, and pesticides .....	6	50 884	5	Z	Z	X
5817	Seeds and bulbs .....	14	145 894	311	.2	Z	X
5818	Other farm supplies (including harness and saddlery equipment) .....	47	473 055	23 739	5.0	.1	X
6000	Paint, paint supplies, and wallpaper .....	404	5 288 969	680 687	12.9	2.4	.1
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	328	3 124 289	188 432	6.0	.7	X
6014	Paint supplies .....	153	3 470 406	492 255	14.2	1.7	X
6110	Flowers and florists' supplies .....	7	12 882	2 286	17.7	Z	X
6120	Art goods (including novelties and souvenirs) .....	24	23 238	3 311	14.2	Z	54.9
6122	Novelties and souvenirs .....	22	22 572	3 279	14.5	Z	X
9700	Service receipts and labor charges (including installed parts) .....	656	2 027 838	155 047	7.6	.5	65.0
9701	Labor charges for repair work .....	523	1 434 103	73 993	5.2	.3	X
9702	Parts installed in repair work .....	400	1 070 261	52 041	4.9	.2	X
9703	Other service receipts and labor charges—Specify .....	178	453 662	29 001	6.4	.1	X
9720	Receipts for service contracts .....	29	92 986	9 034	9.7	Z	X
9740	Receipts for installing equipment .....	42	195 128	6 243	3.2	Z	X
9810	Miscellaneous commodities .....	384	2 536 604	241 899	9.5	.8	X
9940	Rental and leasing receipts .....	118	416 846	36 688	8.8	.1	X
9950	Construction receipts .....	12	30 232	1 259	4.2	Z	X
<b>421710</b>	<b>Hardware whsle .....</b>	<b>8 170</b>	<b>X</b>	<b>28 781 646</b>	<b>X</b>	<b>100.0</b>	<b>73.9</b>
0200	New and rebuilt automotive parts and supplies .....	132	4 200 832	221 994	5.3	.8	3.9
0213	Electrical engine parts (including ignition parts) .....	13	25 990	95	.4	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	25	257 140	7 312	2.8	Z	X
0215	Exhaust system parts .....	25	257 140	12 742	5.0	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	25	257 140	6 819	2.7	Z	X
0218	Filters (oil, air, gas, and transmission) .....	36	259 095	3 075	1.2	Z	X
0219	Engine parts, except electrical .....	25	257 140	3 888	1.5	Z	X
0221	Body parts and repair materials .....	64	3 727 067	152 471	4.1	.5	X
0223	Parts, n.e.c. ....	48	213 183	26 955	12.6	.1	X
0224	Accessories .....	47	355 792	8 637	2.4	Z	X
0300	Tires and tubes .....	7	4 049	219	5.4	Z	15.3
0312	Recapped and used tires and repair materials .....	7	4 049	219	5.4	Z	X
0400	Household and lawn furniture .....	31	1 756 393	35 562	2.0	.1	.2
0411	Upholstered furniture .....	10	1 294 115	8 986	.7	Z	X
0414	Other furniture (including sleep sofas) .....	21	462 278	26 576	5.7	.1	X
0500	Household china, glassware, crockery, and plastic housewares .....	6	6 550	750	11.5	Z	X
0520	Linens, domestics, curtains, and draperies .....	20	31 700	2 725	8.6	Z	9.4
0522	Curtains and draperies .....	11	19 229	1 278	6.6	Z	X
0523	Shades and blinds .....	9	12 471	1 312	10.5	Z	X
0530	Flooring and floor coverings .....	25	103 834	10 019	9.6	Z	12.1
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	20	70 064	6 279	9.0	Z	X
0540	Other home furnishings .....	55	1 012 244	53 473	5.3	.2	.2
0542	Mirrors, lamps, and picture frames .....	40	850 992	49 977	5.9	.2	X
0543	Home furnishings, n.e.c. ....	15	161 252	3 496	2.2	Z	X
0600	Lumber: rough, dressed, and finished .....	26	224 459	23 281	10.4	.1	6.3
0611	Dimensional lumber (non-treated) .....	17	176 842	9 305	5.3	Z	X
0612	Treated lumber .....	10	83 738	9 753	11.6	Z	X
0613	Boards .....	7	49 733	4 218	8.5	Z	X
0620	Plywood and millwork .....	257	2 146 874	368 113	17.1	1.3	13.2
0621	Softwood plywood and oriented strand board (OSB) .....	49	635 690	46 887	7.4	.2	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	49	453 046	51 446	11.4	.2	X
0623	Gypsum, specialty boards, and treatments .....	68	730 926	101 551	13.9	.4	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	151	871 856	99 864	11.5	.3	X
0625	Metal millwork .....	74	524 263	68 362	13.0	.2	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	88	916 028	21 902	2.4	.1	1.6
0711	Ready-mixed or transit-mixed concrete .....	55	522 397	4 634	.9	Z	X
0712	Cement and lime .....	33	588 473	5 824	1.0	Z	X
0713	Sand, gravel, and crushed stone .....	23	319 449	6 747	2.1	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	43	420 340	4 683	1.1	Z	X
0720	Roofing, siding, and insulation materials .....	105	1 612 388	50 603	3.1	.2	3.1
0721	Roofing, except wood .....	66	1 181 956	26 453	2.2	.1	X
0722	Siding, except wood .....	17	534 200	9 998	1.9	Z	X
0723	Insulation materials .....	45	439 002	14 151	3.2	Z	X
0730	Flat glass and other construction glass (excluding automotive) .....	21	31 898	1 422	4.5	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421710</b>	<b>Hardware wholes—Con.</b>						
0740	Other construction materials	83	510 504	27 393	5.4	.1	10.0
0741	Rain-carrying equipment (down spouts, gutters, etc.)	13	83 948	2 994	3.6	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood)	6	21 495	2 158	10.0	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	73	445 519	22 240	5.0	.1	X
0900	Office equipment	9	17 120	261	1.5	Z	45.4
0913	Copying machines and equipment	9	17 120	261	1.5	Z	X
0920	New computer equipment	26	107 774	14 946	13.9	.1	X
0950	Computer software (packaged)	58	221 629	25 370	11.4	.1	X
0960	Restaurant and hotel equipment and supplies	35	90 129	5 619	6.2	Z	X
0970	Store machines and equipment	11	102 488	7 606	7.4	Z	26.0
0972	Other store machines and equipment	11	102 488	7 606	7.4	Z	X
1000	Medical, hospital, and surgical supplies	9	19 582	4 682	23.9	Z	53.6
1013	Other surgical, medical, and hospital supplies	9	19 582	4 682	23.9	Z	X
1100	Iron and steel products (semifinished)	8	55 972	8 402	15.0	Z	X
1120	Flat iron and steel products	210	1 667 116	120 790	7.2	.4	3.5
1121	Plates	89	361 660	12 298	3.4	Z	X
1122	Strips (hot-rolled and cold-rolled)	61	345 757	3 999	1.2	Z	X
1123	Sheets (cold-rolled)	61	345 757	7 706	2.2	Z	X
1124	Sheets (hot-rolled)	89	361 660	7 874	2.2	Z	X
1126	Sheets (galvanized and coated)	31	272 133	447	.2	Z	X
1127	Tin plate and terneplate	31	272 133	274	.1	Z	X
1128	Fabricated and structural plate products	28	812 394	26 690	3.3	.1	X
1129	Other flat iron and steel products	122	566 684	61 499	10.9	.2	X
1140	Iron and steel wire and wire products	301	2 301 029	119 439	5.2	.4	4.1
1141	Wire (plain, coated, barbed, and twisted)	82	899 529	16 035	1.8	.1	X
1142	Nails	61	805 866	3 186	.4	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	259	2 096 741	100 220	4.8	.3	X
1150	Iron and steel pipe and tubing	141	1 378 219	33 823	2.5	.1	1.0
1152	Tubing	105	1 128 614	9 170	.8	Z	X
1153	Standard steel pipe	141	1 378 219	19 357	1.4	.1	X
1154	Other steel pipe	36	947 317	5 296	.6	Z	X
1160	Other iron and steel products	16	68 349	9 985	14.6	Z	17.7
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled	16	68 349	3 460	5.1	Z	X
1163	Bars and bar-size shapes: cold finished	16	68 349	1 239	1.8	Z	X
1164	Concrete reinforcement bars	8	64 977	1 975	3.0	Z	X
1165	Structural shapes (excluding bar-size shapes)	16	68 349	2 328	3.4	Z	X
1167	Finished products, n.e.c.	8	64 977	981	1.5	Z	X
1200	Copper and brass	19	42 517	10 627	25.0	Z	21.9
1212	Flat products (sheets, strips, and plates)	12	41 067	3 736	9.1	Z	X
1213	Tubular products (pipes and tubes)	7	1 450	6 891	100.0	Z	X
1220	Aluminum shapes, forms, etc.	102	675 042	20 233	3.0	.1	3.3
1221	Plates (.250 inch and over)	35	404 131	2 209	.5	Z	X
1222	Sheets and coils (.006 to .249 inch)	68	572 024	6 292	1.1	Z	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	35	404 131	4 444	1.1	Z	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing)	69	507 154	7 278	1.4	Z	X
1400	Electrical apparatus and equipment	336	4 902 843	515 185	10.5	1.8	1.6
1411	Power and distribution transformers	49	1 231 025	88 289	7.2	.3	X
1413	Motors and generators (including motor-generator sets)	136	843 954	33 067	3.9	.1	X
1414	Conduit, raceway, and fittings	17	262 051	12 810	4.9	Z	X
1415	Electric bulbs (all types)	169	1 215 650	45 678	3.8	.2	X
1416	Interior wiring (excluding conduit)	120	836 605	18 594	2.2	.1	X
1417	Exterior wiring and cable (excluding conduit)	28	279 029	49 673	17.8	.2	X
1418	Lighting fixtures (residential and commercial)	146	1 391 040	36 593	2.6	.1	X
1419	Industrial controls	52	1 371 389	191 746	14.0	.7	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	153	1 115 455	38 735	3.5	.1	X
1500	Electrical appliances, household	116	3 354 202	198 422	5.9	.7	1.3
1511	Televisions	16	1 062 232	4 408	.4	Z	X
1512	Radios, stereos, and CD players	16	451 589	45 656	10.1	.2	X
1513	V.C.R.'s and video cameras	8	95 059	8 073	8.5	Z	X
1514	Electrical household ranges and ovens	25	1 304 487	16 522	1.3	.1	X
1515	Refrigerators and freezers, household	25	1 304 487	20 646	1.6	.1	X
1516	Household laundry equipment	17	1 076 406	13 430	1.2	Z	X
1517	Vacuum cleaners and sewing machines, household	11	603 649	766	.1	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	84	2 738 234	88 917	3.2	.3	X
1600	Electronic parts and equipment, except communication	346	1 760 885	210 038	11.9	.7	2.9
1612	Integrated circuits	47	373 013	64 631	17.3	.2	X
1613	Capacitors and resistors	178	313 595	4 790	1.5	Z	X
1615	Discrete semiconductors, etc.	17	70 485	695	1.0	Z	X
1616	Electronic connectors and other passive electronic parts	49	227 373	12 693	5.6	Z	X
1618	Electronic parts and equipment, n.e.c.	314	1 603 994	127 231	7.9	.4	X
1650	Communication equipment and supplies	15	65 427	4 892	7.5	Z	67.0
1652	Other electronic communication equipment	9	29 049	4 094	14.1	Z	X
1700	Hardware	8 170	28 781 646	22 837 798	79.3	79.3	58.3
1711	Hand tools (including power driven)	4 138	14 640 064	4 836 842	33.0	16.8	X
1712	Bolts, nuts, rivets, and fasteners	5 878	19 000 126	12 053 532	63.4	41.9	X
1713	Cutlery	4 041	14 878 343	5 940 160	39.9	20.6	X
1800	Plumbing and heating equipment and supplies (hydronics)	636	5 601 791	780 074	13.9	2.7	60.8
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	205	2 464 694	75 638	3.1	.3	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	386	2 578 059	80 498	3.1	.3	X
1813	Plumbing fixtures	232	4 248 330	335 212	7.9	1.2	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	61	1 716 852	37 717	2.2	.1	X
1818	Other plumbing and heating equipment and supplies	161	3 730 080	250 938	6.7	.9	X

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**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421710</b>	<b>Hardware whsle—Con.</b>						
1900	Warm air heating and air-conditioning equipment and supplies .....	172	1 614 651	69 910	4.3	.2	63.3
1911	Furnaces (warm air) .....	39	437 047	18 223	4.2	.1	X
1912	Central air-conditioning (residential and commercial) .....	27	37 711	6 715	17.8	Z	X
1914	Heat pumps (residential and commercial) .....	8	14 241	761	5.3	Z	X
1916	Air cleaning and filtration systems .....	49	194 039	6 769	3.5	Z	X
1917	Compressors for air-conditioners .....	28	29 128	1 566	5.4	Z	X
1918	Condensing units for air-conditioners .....	18	23 331	705	3.0	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	74	1 077 124	35 158	3.3	.1	X
2000	Refrigeration equipment and supplies .....	75	98 397	8 045	8.2	Z	35.1
2011	Commercial refrigerators (reach-in and walk-in) .....	11	7 151	197	2.8	Z	X
2013	Condensing units for commercial refrigerators .....	23	19 756	1 864	9.4	Z	X
2014	Refrigerants .....	42	34 387	2 111	6.1	Z	X
2015	Other refrigeration equipment and supplies .....	46	74 990	3 512	4.7	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	176	698 682	58 526	8.4	.2	3.0
2113	New mixers, pavers, and related equipment .....	17	47 525	1 294	2.7	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	142	536 238	50 791	9.5	.2	X
2118	Used construction and mining machinery and equipment .....	34	162 444	6 441	4.0	Z	X
2200	Farm machinery, equipment, and parts .....	45	379 126	15 544	4.1	.1	.7
2215	New irrigation equipment .....	45	379 126	15 544	4.1	.1	X
2220	Garden machinery, equipment, and parts .....	131	3 742 950	353 140	9.4	1.2	.5
2221	New power lawn mowers .....	65	3 642 208	137 298	3.8	.5	X
2222	Other new lawn and garden machinery and equipment .....	131	3 742 950	176 562	4.7	.6	X
2223	Used garden machinery and equipment .....	66	100 742	39 280	39.0	.1	X
2230	Food-processing machinery, equipment, and parts .....	6	2 285	662	29.0	Z	73.9
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	6	2 285	639	28.0	Z	X
2233	Used food-processing machinery and equipment .....	6	2 285	23	1.0	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	19	118 024	20 932	17.7	.1	4.1
2311	Pumps .....	11	101 458	9 254	9.1	Z	X
2313	Parts for pumps and motors .....	12	101 208	6 339	6.3	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	351	1 815 585	173 725	9.6	.6	4.3
2321	New pumps, compressors (air or gas), and equipment .....	166	637 146	27 821	4.4	.1	X
2326	New controlling, recording, and indicating instruments and access .....	57	370 343	19 083	5.2	.1	X
2327	All other new general-purpose industrial machinery and equipment .....	201	1 365 182	100 046	7.3	.3	X
2328	Used general-purpose industrial machinery and equipment .....	67	345 235	26 775	7.8	.1	X
2330	Metalworking machinery, equipment, and parts .....	238	1 048 988	83 936	8.0	.3	X
2340	Materials handling machinery, equipment, and parts .....	242	820 092	53 486	6.5	.2	2.7
2341	New conveying equipment .....	53	121 753	8 735	7.2	Z	X
2342	New hoists, cranes, and monorails .....	189	698 339	44 309	6.3	.2	X
2345	Used materials handling machinery, equipment, and parts .....	24	6 808	442	6.5	Z	X
2360	Other industrial machinery, equipment, and parts .....	28	140 995	23 708	16.8	.1	71.4
2365	New woodworking machinery .....	10	62 941	10 527	16.7	Z	X
2366	Other new industrial machinery and equipment .....	19	93 065	12 098	13.0	Z	X
2370	Mechanical power transmission supplies .....	18	52 430	1 514	2.9	Z	27.6
2371	Bearings and bushings .....	13	40 113	966	2.4	Z	X
2372	Other mechanical power transmission supplies .....	14	46 422	547	1.2	Z	X
2380	Industrial valves and fittings (except fluid-power) .....	32	86 595	13 117	15.1	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	20	38 267	2 474	6.5	Z	56.9
2391	Hydraulic valves .....	14	28 727	1 842	6.4	Z	X
2392	Pneumatic valves .....	15	33 441	630	1.9	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	17	59 044	1 734	2.9	Z	60.5
2411	Hydraulic cylinders and rotary actuators .....	12	48 538	1 444	3.0	Z	X
2412	Pneumatic cylinders and rotary actuators .....	10	32 182	290	.9	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	29	53 506	5 271	9.9	Z	57.3
2421	Hydraulic and pneumatic connectors .....	23	38 962	4 338	11.1	Z	X
2422	Hydraulic and pneumatic assemblies .....	15	44 879	933	2.1	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	11	23 768	1 026	4.3	Z	73.1
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	10	23 563	1 019	4.3	Z	X
2440	Welding supplies (excluding gases) .....	12	25 054	1 585	6.3	Z	X
2450	Industrial containers and supplies .....	123	530 034	24 561	4.6	.1	5.0
2451	New and reconditioned drums and barrels .....	21	28 176	340	1.2	Z	X
2452	Bottles and bottlers' supplies .....	21	25 335	745	2.9	Z	X
2454	Other industrial containers and supplies .....	81	476 518	23 476	4.9	.1	X
2460	Other industrial supplies .....	780	3 584 481	246 344	6.9	.9	3.7
2461	Printing and duplicating inks .....	11	18 812	333	1.8	Z	X
2462	Abrasives and abrasive materials .....	625	2 640 968	100 607	3.8	.4	X
2463	Nylon, polyester, and synthetic rubber .....	26	59 620	1 214	2.0	Z	X
2464	Mechanical rubber goods .....	54	295 008	8 054	2.7	Z	X
2465	Strapping and tape .....	167	701 940	11 954	1.7	Z	X
2466	Industrial supplies, n.e.c. ....	358	1 641 126	124 181	7.6	.4	X
2520	Custodial (janitors') equipment and supplies .....	18	63 444	3 011	4.7	Z	59.0
2523	Custodial supplies .....	18	63 444	3 011	4.7	Z	X
2530	Laundry and dry-cleaning equipment and supplies .....	6	37 943	2 490	6.6	Z	X
2540	Other service establishment equipment and supplies .....	18	72 883	17 685	24.3	.1	73.9
2542	Service establishment equipment and supplies, n.e.c. ....	18	72 883	17 685	24.3	.1	X
2600	Aircraft and aeronautical equipment and supplies .....	14	88 559	24 798	28.0	.1	4.7
2613	Other new aircraft equipment and supplies .....	14	88 559	24 798	28.0	.1	X

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					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421710</b>	<b>Hardware whse—Con.</b>						
2700	Sporting and recreational goods and supplies .....	80	3 591 866	126 093	3.5	.4	.4
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories .....	19	215 258	221	.1	Z	X
2712	Bicycles and bicycle tires and tubes .....	21	589 755	3 329	.6	Z	X
2714	Camping and fishing equipment and accessories .....	61	3 376 608	31 322	.9	.1	X
2715	Athletic equipment and accessories .....	21	589 755	13 322	2.3	Z	X
2717	Marine pleasure craft, equipment, and accessories .....	41	782 509	8 721	1.1	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	40	2 786 855	69 178	2.5	.2	X
2800	Toys and hobby goods and supplies .....	34	229 772	25 227	11.0	.1	4.1
2812	Other toys and games (including fireworks and children's vehicles) .....	34	229 772	25 227	11.0	.1	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	10	63 384	6 220	9.8	Z	X
3300	Stationery, office supplies and greeting cards .....	10	53 579	10 563	19.7	Z	X
3400	Industrial and personal services paper and plastics .....	17	413 002	67 794	16.4	.2	.1
3412	Paper dishes, cups, and napkins .....	17	413 002	67 794	16.4	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	15	619 368	59 312	9.6	.2	70.4
3515	Other toiletries and druggists' sundries .....	15	619 368	59 312	9.6	.2	X
3600	Piece goods, knit and woven .....	12	2 165	237	10.9	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	6	4 722	446	9.4	Z	X
3800	Men's and boys' wear .....	7	33 950	3 366	9.9	Z	35.1
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	7	33 950	2 280	6.7	Z	X
4000	Footwear .....	8	50 123	5 953	11.9	Z	1.4
4014	Other men's and boy's footwear .....	8	50 123	5 953	11.9	Z	X
4800	Coffee, tea, and spices .....	6	64 375	31 002	48.2	.1	71.3
4812	Tea .....	6	64 375	15 501	24.1	.1	X
4813	Spices .....	6	64 375	15 501	24.1	.1	X
4860	Other grocery specialties .....	6	398 214	92 326	23.2	.3	X
4900	Grain and beans .....	8	7 874	480	6.1	Z	X
5300	Plastics materials and basic shapes .....	137	1 066 131	75 326	7.1	.3	1.8
5311	Plastic pipes, rods, tubes, and shapes .....	55	287 678	22 154	7.7	.1	X
5312	High pressure laminates .....	54	382 607	50 429	13.2	.2	X
5314	Other plastics materials and basic shapes .....	28	395 841	2 743	.7	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	393	2 005 908	114 470	5.7	.4	1.5
5331	Gases, compressed and liquified, except L.P. .....	26	16 155	1 167	7.2	Z	X
5335	Detergents and soaps .....	57	383 881	14 823	3.9	.1	X
5336	Sanitation chemicals, polishes, and waxes .....	31	315 166	14 576	4.6	.1	X
5341	Insecticides, nonagricultural .....	31	315 166	5 606	1.8	Z	X
5342	Adhesives, sealants, and glues .....	313	1 844 153	73 067	4.0	.3	X
5344	Other chemicals and allied products .....	55	85 141	5 232	6.1	Z	X
5400	Petroleum products .....	34	56 099	3 868	6.9	Z	.8
5412	Motor gasoline .....	12	9 790	2 389	24.4	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	12	43 800	227	.5	Z	X
5418	Lubricating oil and greases .....	22	46 309	1 252	2.7	Z	X
5800	Farm supplies .....	61	568 320	36 603	6.4	.1	3.6
5811	Hay, straw, and alfalfa .....	6	50 884	5	Z	Z	X
5812	Feeds (poultry and livestock) not mixed on location .....	21	190 561	11 827	6.2	Z	X
5813	Prepared feeds (poultry and livestock) mixed on location .....	14	190 305	705	.4	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners .....	6	50 884	11	Z	Z	X
5815	Insecticides, fungicides, and pesticides .....	6	50 884	5	Z	Z	X
5817	Seeds and bulbs .....	14	145 894	311	.2	Z	X
5818	Other farm supplies (including harness and saddlery equipment) .....	47	473 055	23 739	5.0	.1	X
6000	Paint, paint supplies, and wallpaper .....	404	5 288 969	680 687	12.9	2.4	.1
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	328	3 124 289	188 432	6.0	.7	X
6014	Paint supplies .....	153	3 470 406	492 255	14.2	1.7	X
6110	Flowers and florists' supplies .....	7	12 882	2 286	17.7	Z	X
6120	Art goods (including novelties and souvenirs) .....	24	23 238	3 311	14.2	Z	54.9
6122	Novelties and souvenirs .....	22	22 572	3 279	14.5	Z	X
9700	Service receipts and labor charges (including installed parts) .....	656	2 027 838	155 047	7.6	.5	65.0
9701	Labor charges for repair work .....	523	1 434 103	73 993	5.2	.3	X
9702	Parts installed in repair work .....	400	1 070 261	52 041	4.9	.2	X
9703	Other service receipts and labor charges—Specify .....	178	453 662	29 001	6.4	.1	X
9720	Receipts for service contracts .....	29	92 986	9 034	9.7	Z	X
9740	Receipts for installing equipment .....	42	195 128	6 243	3.2	Z	X
9810	Miscellaneous commodities .....	384	2 536 604	241 899	9.5	.8	X
9940	Rental and leasing receipts .....	118	416 846	36 688	8.8	.1	X
9950	Construction receipts .....	12	30 232	1 259	4.2	Z	X
<b>42172</b>	<b>Plumbing &amp; heating equipment &amp; supplies (hydronics) whse ..</b>	<b>3 261</b>	<b>X</b>	<b>10 850 765</b>	<b>X</b>	<b>100.0</b>	<b>57.2</b>
0200	New and rebuilt automotive parts and supplies .....	6	61 042	1 610	2.6	Z	X
0400	Household and lawn furniture .....	17	197 140	7 585	3.8	.1	49.4
0411	Upholstered furniture .....	17	197 140	7 585	3.8	.1	X
0530	Flooring and floor coverings .....	17	199 611	41 856	21.0	.4	47.8
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	17	199 611	5 107	2.6	Z	X
0532	Hardwood flooring .....	9	152 820	269	.2	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) .....	17	199 611	36 480	18.3	.3	X
0540	Other home furnishings .....	19	37 998	3 227	8.5	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42172</b>	<b>Plumbing &amp; heating equipment &amp; supplies (hydronics) whse—Con.</b>						
0600	Lumber: rough, dressed, and finished .....	10	61 341	2 110	3.4	Z	55.9
0612	Treated lumber .....	6	55 646	990	1.8	Z	X
0613	Boards .....	6	55 646	990	1.8	Z	X
0620	Plywood and millwork .....	42	249 623	9 512	3.8	.1	26.8
0621	Softwood plywood and oriented strand board (OSB) .....	7	12 852	166	1.3	Z	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	9	134 752	1 703	1.3	Z	X
0623	Gypsum, specialty boards, and treatments .....	16	147 619	1 346	.9	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	42	249 623	5 469	2.2	.1	X
0625	Metal millwork .....	7	12 852	828	6.4	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	44	296 495	6 554	2.2	.1	48.4
0711	Ready-mixed or transit-mixed concrete .....	12	121 157	1 092	.9	Z	X
0712	Cement and lime .....	6	22 793	918	4.0	Z	X
0713	Sand, gravel, and crushed stone .....	6	19 556	356	1.8	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	27	152 534	4 188	2.7	Z	X
0720	Roofing, siding, and insulation materials .....	64	436 083	23 726	5.4	.2	19.8
0721	Roofing, except wood .....	52	414 298	22 929	5.5	.2	X
0723	Insulation materials .....	12	21 785	797	3.7	Z	X
0740	Other construction materials .....	16	228 259	41 610	18.2	.4	56.6
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	16	228 259	41 610	18.2	.4	X
0960	Restaurant and hotel equipment and supplies .....	44	68 895	5 647	8.2	.1	X
1120	Flat iron and steel products .....	68	330 403	17 393	5.3	.2	.8
1126	Sheets (galvanized and coated) .....	68	330 403	17 393	5.3	.2	X
1140	Iron and steel wire and wire products .....	47	278 012	21 059	7.6	.2	1.8
1142	Nails .....	47	278 012	73	Z	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	47	278 012	20 986	7.5	.2	X
1150	Iron and steel pipe and tubing .....	501	2 094 492	262 265	12.5	2.4	X
1180	Stainless steel .....	12	62 301	3 723	6.0	Z	57.2
1185	Other stainless steel (including tubing) .....	12	62 301	3 723	6.0	Z	X
1200	Copper and brass .....	7	50 807	10 168	20.0	.1	55.1
1213	Tubular products (pipes and tubes) .....	7	50 807	10 168	20.0	.1	X
1220	Aluminum shapes, forms, etc. ....	45	163 505	5 210	3.2	Z	X
1400	Electrical apparatus and equipment .....	243	1 287 868	198 801	15.4	1.8	1.7
1411	Power and distribution transformers .....	46	37 723	8 37	.1	Z	X
1413	Motors and generators (including motor-generator sets) .....	142	1 008 206	14 895	1.5	.1	X
1419	Industrial controls .....	146	317 380	29 981	9.4	.3	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	48	843 697	153 888	18.2	1.4	X
1500	Electrical appliances, household .....	124	1 011 014	49 030	4.9	.5	1.1
1511	Televisions .....	124	1 011 014	10 502	1.0	.1	X
1512	Radios, stereos, and CD players .....	124	1 011 014	7 016	.7	.1	X
1513	V.C.R.'s and video cameras .....	124	1 011 014	3 483	.3	.1	X
1514	Electrical household ranges and ovens .....	124	1 011 014	10 502	1.0	.1	X
1515	Refrigerators and freezers, household .....	124	1 011 014	10 502	1.0	.1	X
1516	Household laundry equipment .....	124	1 011 014	7 016	.7	.1	X
1600	Electronic parts and equipment, except communication .....	142	565 216	34 116	6.0	.3	3.1
1613	Capacitors and resistors .....	142	565 216	34 116	6.0	.3	X
1650	Communication equipment and supplies .....	11	102 423	2 327	2.3	Z	X
1700	Hardware .....	633	2 419 418	227 437	9.4	2.1	47.2
1711	Hand tools (including power driven) .....	497	1 708 557	83 197	4.9	.8	X
1712	Bolts, nuts, rivets, and fasteners .....	364	1 442 154	75 060	5.2	.7	X
1713	Cutlery .....	213	796 379	69 158	8.7	.6	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	3 261	10 850 765	8 919 238	82.2	82.2	39.7
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	1 474	5 610 266	1 044 978	18.6	9.6	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	1 775	6 081 405	1 856 742	30.5	17.1	X
1813	Plumbing fixtures .....	1 511	5 570 016	1 842 065	33.1	17.0	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	971	3 788 354	795 209	21.0	7.3	X
1815	Boilers, radiators, and convectors .....	754	2 452 405	635 521	25.9	5.9	X
1818	Other plumbing and heating equipment and supplies .....	2 079	6 951 350	2 744 718	39.5	25.3	X
1900	Warm air heating and air-conditioning equipment and supplies .....	498	2 195 105	253 180	11.5	2.3	47.4
1911	Furnaces (warm air) .....	340	1 547 514	81 050	5.2	.7	X
1912	Central air-conditioning (residential and commercial) .....	257	1 172 257	82 474	7.0	.8	X
1914	Heat pumps (residential and commercial) .....	184	913 176	18 237	2.0	.2	X
1916	Air cleaning and filtration systems .....	90	309 769	6 569	2.1	.1	X
1917	Compressors for air-conditioners .....	153	621 071	20 509	3.3	.2	X
1918	Condensing units for air-conditioners .....	129	514 224	14 052	2.7	.1	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	217	840 392	30 302	3.6	.3	X
2000	Refrigeration equipment and supplies .....	130	429 848	39 882	9.3	.4	52.8
2011	Commercial refrigerators (reach-in and walk-in) .....	19	22 826	365	1.6	Z	X
2012	Unit coolers for commercial refrigerators .....	9	9 353	129	1.4	Z	X
2013	Condensing units for commercial refrigerators .....	47	107 669	4 964	4.6	Z	X
2014	Refrigerants .....	54	210 510	3 575	1.7	Z	X
2015	Other refrigeration equipment and supplies .....	102	380 977	30 827	8.1	.3	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	13	16 749	805	4.8	Z	X
2200	Farm machinery, equipment, and parts .....	17	89 408	11 082	12.4	.1	X
2220	Garden machinery, equipment, and parts .....	12	22 746	293	1.3	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	7	21 693	4 834	22.3	Z	45.5
2313	Parts for pumps and motors .....	7	21 693	3 264	15.0	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42172</b>	<b>Plumbing &amp; heating equipment &amp; supplies (hydronics) whse—Con.</b>						
2320	General-purpose industrial machinery, equipment, and parts .....	146	356 952	50 607	14.2	.5	10.2
2321	New pumps, compressors (air or gas), and equipment .....	92	249 795	21 557	8.6	.2	X
2326	New controlling, recording, and indicating instruments and access .....	43	107 261	26 491	24.7	.2	X
2327	All other new general-purpose industrial machinery and equipment .....	21	10 214	1 252	12.3	Z	X
2328	Used general-purpose industrial machinery and equipment .....	10	10 317	1 307	12.7	Z	X
2330	Metalworking machinery, equipment, and parts .....	22	76 421	7 192	9.4	.1	X
2340	Materials handling machinery, equipment, and parts .....	21	68 625	7 702	11.2	.1	X
2380	Industrial valves and fittings (except fluid-power) .....	30	108 846	21 648	19.9	.2	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	17	20 487	953	4.7	Z	56.5
2392	Pneumatic valves .....	14	9 285	393	4.2	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	7	8 209	243	3.0	Z	57.2
2412	Pneumatic cylinders and rotary actuators .....	7	8 209	243	3.0	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	11	8 349	572	6.9	Z	50.4
2421	Hydraulic and pneumatic connectors .....	11	8 349	163	2.0	Z	X
2422	Hydraulic and pneumatic assemblies .....	11	8 349	409	4.9	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	11	8 349	491	5.9	Z	50.4
2431	Filters .....	11	8 349	163	2.0	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	11	8 349	328	3.9	Z	X
2450	Industrial containers and supplies .....	11	103 013	23 322	22.6	.2	X
2460	Other industrial supplies .....	109	426 608	26 051	6.1	.2	.9
2466	Industrial supplies, n.e.c. ....	109	426 608	26 051	6.1	.2	X
2520	Custodial (janitors') equipment and supplies .....	18	140 261	7 788	5.6	.1	2.8
2523	Custodial supplies .....	18	140 261	7 788	5.6	.1	X
2700	Sporting and recreational goods and supplies .....	16	42 463	7 033	16.6	.1	25.6
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories .....	16	42 463	6 404	15.1	.1	X
2714	Camping and fishing equipment and accessories .....	16	42 463	629	1.5	Z	X
5300	Plastics materials and basic shapes .....	387	1 706 933	219 252	12.8	2.0	.4
5311	Plastic pipes, rods, tubes, and shapes .....	387	1 706 933	219 252	12.8	2.0	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	221	1 066 183	75 857	7.1	.7	.7
5332	Alkalies and chlorine .....	73	611 835	7 668	1.3	.1	X
5336	Sanitation chemicals, polishes, and waxes .....	75	225 350	27 533	12.2	.3	X
5341	Insecticides, nonagricultural .....	73	611 835	23 014	3.8	.2	X
5342	Adhesives, sealants, and glues .....	72	229 002	17 644	7.7	.2	X
5800	Farm supplies .....	19	20 291	1 407	6.9	Z	12.3
5811	Hay, straw, and alfalfa .....	19	20 291	1 407	6.9	Z	X
6000	Paint, paint supplies, and wallpaper .....	142	640 357	30 544	4.8	.3	X
9700	Service receipts and labor charges (including installed parts) .....	160	356 893	45 959	12.9	.4	48.0
9701	Labor charges for repair work .....	118	283 367	29 460	10.4	.3	X
9702	Parts installed in repair work .....	84	109 800	9 980	9.1	.1	X
9703	Other service receipts and labor charges—Specify .....	34	64 377	6 518	10.1	.1	X
9720	Receipts for service contracts .....	21	89 956	3 862	4.3	Z	X
9740	Receipts for installing equipment .....	28	34 904	5 544	15.9	.1	X
9810	Miscellaneous commodities .....	161	657 661	81 752	12.4	.8	X
9940	Rental and leasing receipts .....	31	49 014	6 573	13.4	.1	X
<b>421720</b>	<b>Plumbing &amp; heating equipment &amp; supplies (hydronics) whse ..</b>	<b>3 261</b>	<b>X</b>	<b>10 850 765</b>	<b>X</b>	<b>100.0</b>	<b>57.2</b>
0200	New and rebuilt automotive parts and supplies .....	6	61 042	1 610	2.6	Z	X
0400	Household and lawn furniture .....	17	197 140	7 585	3.8	.1	49.4
0411	Upholstered furniture .....	17	197 140	7 585	3.8	.1	X
0530	Flooring and floor coverings .....	17	199 611	41 856	21.0	.4	47.8
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	17	199 611	5 107	2.6	Z	X
0532	Hardwood flooring .....	9	152 820	269	.2	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) .....	17	199 611	36 480	18.3	.3	X
0540	Other home furnishings .....	19	37 998	3 227	8.5	Z	X
0600	Lumber: rough, dressed, and finished .....	10	61 341	2 110	3.4	Z	55.9
0612	Treated lumber .....	6	55 646	990	1.8	Z	X
0613	Boards .....	6	55 646	990	1.8	Z	X
0620	Plywood and millwork .....	42	249 623	9 512	3.8	.1	26.8
0621	Softwood plywood and oriented strand board (OSB) .....	7	12 852	166	1.3	Z	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	9	134 752	1 703	1.3	Z	X
0623	Gypsum, specialty boards, and treatments .....	16	147 619	1 346	.9	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	42	249 623	5 469	2.2	.1	X
0625	Metal millwork .....	7	12 852	828	6.4	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	44	296 495	6 554	2.2	.1	48.4
0711	Ready-mixed or transit-mixed concrete .....	12	121 157	1 092	.9	Z	X
0712	Cement and lime .....	6	22 793	918	4.0	Z	X
0713	Sand, gravel, and crushed stone .....	6	19 556	356	1.8	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	27	152 534	4 188	2.7	Z	X
0720	Roofing, siding, and insulation materials .....	64	436 083	23 726	5.4	.2	19.8
0721	Roofing, except wood .....	52	414 298	22 929	5.5	.2	X
0723	Insulation materials .....	12	21 785	797	3.7	Z	X
0740	Other construction materials .....	16	228 259	41 610	18.2	.4	56.6
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	16	228 259	41 610	18.2	.4	X
0960	Restaurant and hotel equipment and supplies .....	44	68 895	5 647	8.2	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421720</b>	<b>Plumbing &amp; heating equipment &amp; supplies (hydronics) whse— Con.</b>						
1120	Flat iron and steel products .....	68	330 403	17 393	5.3	.2	.8
1126	Sheets (galvanized and coated) .....	68	330 403	17 393	5.3	.2	X
1140	Iron and steel wire and wire products .....	47	278 012	21 059	7.6	.2	1.8
1142	Nails .....	47	278 012	73	Z	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	47	278 012	20 986	7.5	.2	X
1150	Iron and steel pipe and tubing .....	501	2 094 492	262 265	12.5	2.4	X
1180	Stainless steel .....	12	62 301	3 723	6.0	Z	57.2
1185	Other stainless steel (including tubing) .....	12	62 301	3 723	6.0	Z	X
1200	Copper and brass .....	7	50 807	10 168	20.0	.1	55.1
1213	Tubular products (pipes and tubes) .....	7	50 807	10 168	20.0	.1	X
1220	Aluminum shapes, forms, etc. ....	45	163 505	5 210	3.2	Z	X
1400	Electrical apparatus and equipment .....	243	1 287 868	198 801	15.4	1.8	1.7
1411	Power and distribution transformers .....	46	37 723	37	.1	Z	X
1413	Motors and generators (including motor-generator sets) .....	142	1 008 206	14 895	1.5	.1	X
1419	Industrial controls .....	146	317 380	29 981	9.4	.3	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	48	843 697	153 888	18.2	1.4	X
1500	Electrical appliances, household .....	124	1 011 014	49 030	4.9	.5	1.1
1511	Televisions .....	124	1 011 014	10 502	1.0	.1	X
1512	Radios, stereos, and CD players .....	124	1 011 014	7 016	.7	.1	X
1513	V.C.R.'s and video cameras .....	124	1 011 014	3 483	.3	Z	X
1514	Electrical household ranges and ovens .....	124	1 011 014	10 502	1.0	.1	X
1515	Refrigerators and freezers, household .....	124	1 011 014	10 502	1.0	.1	X
1516	Household laundry equipment .....	124	1 011 014	7 016	.7	.1	X
1600	Electronic parts and equipment, except communication .....	142	565 216	34 116	6.0	.3	3.1
1613	Capacitors and resistors .....	142	565 216	34 116	6.0	.3	X
1650	Communication equipment and supplies .....	11	102 423	2 327	2.3	Z	X
1700	Hardware .....	633	2 419 418	227 437	9.4	2.1	47.2
1711	Hand tools (including power driven) .....	497	1 708 557	83 197	4.9	.8	X
1712	Bolts, nuts, rivets, and fasteners .....	364	1 442 154	75 060	5.2	.7	X
1713	Cutlery .....	213	796 379	69 158	8.7	.6	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	3 261	10 850 765	8 919 238	82.2	82.2	39.7
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	1 474	5 610 266	1 044 978	18.6	9.6	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	1 775	6 081 405	1 856 742	30.5	17.1	X
1813	Plumbing fixtures .....	1 511	5 570 016	1 842 065	33.1	17.0	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	971	3 788 354	795 209	21.0	7.3	X
1815	Boilers, radiators, and convectors .....	754	2 452 405	635 521	25.9	5.9	X
1818	Other plumbing and heating equipment and supplies .....	2 079	6 951 350	2 744 718	39.5	25.3	X
1900	Warm air heating and air-conditioning equipment and supplies .....	498	2 195 105	253 180	11.5	2.3	47.4
1911	Furnaces (warm air) .....	340	1 547 514	81 050	5.2	.7	X
1912	Central air-conditioning (residential and commercial) .....	257	1 172 257	82 474	7.0	.8	X
1914	Heat pumps (residential and commercial) .....	184	913 176	18 237	2.0	.2	X
1916	Air cleaning and filtration systems .....	90	309 769	6 569	2.1	.1	X
1917	Compressors for air-conditioners .....	153	621 071	20 509	3.3	.2	X
1918	Condensing units for air-conditioners .....	129	514 224	14 052	2.7	.1	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	217	840 392	30 302	3.6	.3	X
2000	Refrigeration equipment and supplies .....	130	429 848	39 882	9.3	.4	52.8
2011	Commercial refrigerators (reach-in and walk-in) .....	19	22 826	365	1.6	Z	X
2012	Unit coolers for commercial refrigerators .....	9	9 353	129	1.4	Z	X
2013	Condensing units for commercial refrigerators .....	47	107 669	4 984	4.6	Z	X
2014	Refrigerants .....	54	210 510	3 575	1.7	Z	X
2015	Other refrigeration equipment and supplies .....	102	380 977	30 827	8.1	.3	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	13	16 749	805	4.8	Z	X
2200	Farm machinery, equipment, and parts .....	17	89 408	11 082	12.4	.1	X
2220	Garden machinery, equipment, and parts .....	12	22 746	293	1.3	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	7	21 693	4 834	22.3	Z	45.5
2313	Parts for pumps and motors .....	7	21 693	3 264	15.0	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	146	356 952	50 607	14.2	.5	10.2
2321	New pumps, compressors (air or gas), and equipment .....	92	249 795	21 557	8.6	.2	X
2326	New controlling, recording, and indicating instruments and access .....	43	107 261	26 491	24.7	.2	X
2327	All other new general-purpose industrial machinery and equipment .....	21	10 214	1 252	12.3	Z	X
2328	Used general-purpose industrial machinery and equipment .....	10	10 317	1 307	12.7	Z	X
2330	Metalworking machinery, equipment, and parts .....	22	76 421	7 192	9.4	.1	X
2340	Materials handling machinery, equipment, and parts .....	21	68 625	7 702	11.2	.1	X
2380	Industrial valves and fittings (except fluid-power) .....	30	108 846	21 648	19.9	.2	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	17	20 487	953	4.7	Z	56.5
2392	Pneumatic valves .....	14	9 285	393	4.2	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	7	8 209	243	3.0	Z	57.2
2412	Pneumatic cylinders and rotary actuators .....	7	8 209	243	3.0	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	11	8 349	572	6.9	Z	50.4
2421	Hydraulic and pneumatic connectors .....	11	8 349	163	2.0	Z	X
2422	Hydraulic and pneumatic assemblies .....	11	8 349	409	4.9	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	11	8 349	491	5.9	Z	50.4
2431	Filters .....	11	8 349	163	2.0	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	11	8 349	328	3.9	Z	X
2450	Industrial containers and supplies .....	11	103 013	23 322	22.6	.2	X
2460	Other industrial supplies .....	109	426 608	26 051	6.1	.2	.9
2466	Industrial supplies, n.e.c. ....	109	426 608	26 051	6.1	.2	X

See footnotes at end of table.



**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421720</b>	<b>Plumbing &amp; heating equipment &amp; supplies (hydronics) whse—Con.</b>						
2520	Custodial (janitors') equipment and supplies .....	18	140 261	7 788	5.6	.1	2.8
2523	Custodial supplies .....	18	140 261	7 788	5.6	.1	X
2700	Sporting and recreational goods and supplies .....	16	42 463	7 033	16.6	.1	25.6
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories .....	16	42 463	6 404	15.1	.1	X
2714	Camping and fishing equipment and accessories .....	16	42 463	629	1.5	Z	X
5300	Plastics materials and basic shapes .....	387	1 706 933	219 252	12.8	2.0	.4
5311	Plastic pipes, rods, tubes, and shapes .....	387	1 706 933	219 252	12.8	2.0	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	221	1 066 183	75 857	7.1	.7	.7
5332	Alkalies and chlorine .....	73	611 835	7 668	1.3	.1	X
5336	Sanitation chemicals, polishes, and waxes .....	75	225 350	27 533	12.2	.3	X
5341	Insecticides, nonagricultural .....	73	611 835	23 014	3.8	.1	X
5342	Adhesives, sealants, and glues .....	72	229 002	17 644	7.7	.2	X
5800	Farm supplies .....	19	20 291	1 407	6.9	Z	12.3
5811	Hay, straw, and alfalfa .....	19	20 291	1 407	6.9	Z	X
6000	Paint, paint supplies, and wallpaper .....	142	640 357	30 544	4.8	.3	X
9700	Service receipts and labor charges (including installed parts) .....	160	356 893	45 959	12.9	.4	48.0
9701	Labor charges for repair work .....	118	283 367	29 460	10.4	.3	X
9702	Parts installed in repair work .....	84	109 800	9 980	9.1	.1	X
9703	Other service receipts and labor charges—Specify .....	34	64 377	6 518	10.1	.1	X
9720	Receipts for service contracts .....	21	89 956	3 862	4.3	Z	X
9740	Receipts for installing equipment .....	28	34 904	5 544	15.9	.1	X
9810	Miscellaneous commodities .....	161	657 661	81 752	12.4	.8	X
9940	Rental and leasing receipts .....	31	49 014	6 573	13.4	.1	X
<b>42173</b>	<b>Warm air heating &amp; air-conditioning equipment &amp; supplies whse</b>	<b>4 744</b>	<b>X</b>	<b>14 185 407</b>	<b>X</b>	<b>100.0</b>	<b>71.6</b>
0200	New and rebuilt automotive parts and supplies .....	9	52 408	3 635	6.9	Z	15.0
0215	Exhaust system parts .....	9	52 408	2 740	5.2	Z	X
0620	Plywood and millwork .....	27	172 228	16 469	9.6	.1	18.9
0624	Wood millwork (doors, windows, cabinets, etc.) .....	18	89 312	6 369	7.1	Z	X
0626	Other millwork and wood siding (including trusses and wood roofing) .....	9	55 258	2 942	5.3	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	18	38 777	1 958	5.0	Z	3.1
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	18	38 777	1 958	5.0	Z	X
0720	Roofing, siding, and insulation materials .....	153	654 827	80 290	12.3	.6	5.7
0721	Roofing, except wood .....	40	141 203	14 669	10.4	.1	X
0722	Siding, except wood .....	38	138 955	20 177	14.5	.1	X
0723	Insulation materials .....	74	374 669	45 444	12.1	.3	X
0740	Other construction materials .....	26	197 922	29 278	14.8	.2	26.7
0743	Manufactured (mobile) homes .....	18	191 594	27 108	14.1	.2	X
0960	Restaurant and hotel equipment and supplies .....	60	206 637	8 025	3.9	.1	X
1120	Flat iron and steel products .....	425	1 665 264	152 918	9.2	1.1	1.0
1126	Sheets (galvanized and coated) .....	425	1 665 264	106 850	6.4	.8	X
1129	Other flat iron and steel products .....	107	147 847	46 068	31.2	.3	X
1140	Iron and steel wire and wire products .....	87	214 277	4 389	2.0	Z	.3
1142	Nails .....	87	214 277	4 389	2.0	Z	X
1150	Iron and steel pipe and tubing .....	474	1 328 902	61 872	4.7	.4	X
1200	Copper and brass .....	9	47 321	1 370	2.9	Z	2.8
1212	Flat products (sheets, strips, and plates) .....	9	47 321	1 370	2.9	Z	X
1220	Aluminum shapes, forms, etc. ....	80	262 805	9 847	3.7	.1	X
1400	Electrical apparatus and equipment .....	459	1 606 210	113 211	7.0	.8	3.4
1411	Power and distribution transformers .....	32	77 157	7 039	9.1	.1	X
1413	Motors and generators (including motor-generator sets) .....	253	739 199	43 161	5.8	.3	X
1415	Electric bulbs (all types) .....	158	574 294	5 357	.9	Z	X
1416	Interior wiring (excluding conduit) .....	63	254 589	1 870	.7	Z	X
1417	Exterior wiring and cable (excluding conduit) .....	63	254 589	1 870	.7	Z	X
1418	Lighting fixtures (residential and commercial) .....	63	254 589	1 870	.7	Z	X
1419	Industrial controls .....	144	684 522	43 971	6.4	.3	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	79	179 219	8 066	4.5	.1	X
1500	Electrical appliances, household .....	195	971 727	106 370	10.9	.8	5.4
1511	Televisions .....	24	250 296	6 530	2.6	Z	X
1513	V.C.R.'s and video cameras .....	13	35 209	1 167	.5	Z	X
1514	Electrical household ranges and ovens .....	67	194 370	3 448	1.8	Z	X
1515	Refrigerators and freezers, household .....	90	462 596	12 672	2.7	.1	X
1516	Household laundry equipment .....	89	467 014	18 167	3.9	.1	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	162	825 829	65 392	7.9	.5	X
1600	Electronic parts and equipment, except communication .....	266	1 104 465	63 739	5.8	.4	.6
1612	Integrated circuits .....	175	741 824	3 033	.4	Z	X
1613	Capacitors and resistors .....	175	741 824	9 152	1.2	.1	X
1615	Discrete semiconductors, etc. ....	91	362 641	8 954	2.5	.1	X
1616	Electronic connectors and other passive electronic parts .....	175	741 824	12 253	1.7	.1	X
1618	Electronic parts and equipment, n.e.c. ....	266	1 104 465	30 341	2.7	.2	X
1700	Hardware .....	1 490	4 321 966	127 224	2.9	.9	67.9
1711	Hand tools (including power driven) .....	1 336	3 819 152	75 446	2.0	.5	X
1712	Bolts, nuts, rivets, and fasteners .....	504	1 694 373	38 127	2.3	.3	X
1713	Cutlery .....	189	662 206	13 644	2.1	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42173</b>	<b>Warm air heating &amp; air-conditioning equipment &amp; supplies whsle—Con.</b>						
1800	Plumbing and heating equipment and supplies (hydronics) .....	1 886	5 805 987	911 772	15.7	6.4	65.8
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	673	2 211 740	67 329	3.0	.5	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	1 236	3 352 854	215 751	6.4	1.5	X
1813	Plumbing fixtures .....	339	1 292 335	81 206	6.3	.6	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	653	2 403 270	151 924	6.3	1.1	X
1815	Boilers, radiators, and convectors .....	535	1 951 879	92 119	4.7	.6	X
1818	Other plumbing and heating equipment and supplies .....	1 011	3 241 900	303 439	9.4	2.1	X
1900	Warm air heating and air-conditioning equipment and supplies .....	4 744	14 185 407	11 381 300	80.2	80.2	64.5
1911	Furnaces (warm air) .....	3 024	9 988 003	1 872 134	18.7	13.2	X
1912	Central air-conditioning (residential and commercial) .....	3 430	11 333 433	4 167 852	36.8	29.4	X
1914	Heat pumps (residential and commercial) .....	2 068	7 771 036	911 285	11.7	6.4	X
1916	Air cleaning and filtration systems .....	2 346	7 501 360	949 743	12.7	6.7	X
1917	Compressors for air-conditioners .....	2 359	7 663 313	601 810	7.9	4.2	X
1918	Condensing units for air-conditioners .....	1 833	6 291 656	693 210	11.0	4.9	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	2 900	9 547 203	2 185 265	22.9	15.4	X
2000	Refrigeration equipment and supplies .....	1 706	4 285 974	696 852	16.3	4.9	68.6
2011	Commercial refrigerators (reach-in and walk-in) .....	377	782 152	20 231	2.6	.1	X
2012	Unit coolers for commercial refrigerators .....	247	605 845	27 825	4.6	.2	X
2013	Condensing units for commercial refrigerators .....	648	1 451 987	75 288	5.2	.5	X
2014	Refrigerants .....	1 512	3 633 699	343 752	9.5	2.4	X
2015	Other refrigeration equipment and supplies .....	1 133	2 852 964	229 764	8.1	1.6	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	11	28 215	2 499	8.9	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	6	9 045	896	9.9	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	113	368 699	50 725	13.8	.4	16.5
2326	New controlling, recording, and indicating instruments and access .....	19	39 330	4 370	11.1	Z	X
2327	All other new general-purpose industrial machinery and equipment .....	94	329 369	46 355	14.1	.3	X
2330	Metalworking machinery, equipment, and parts .....	71	163 264	6 361	3.9	Z	X
2340	Materials handling machinery, equipment, and parts .....	26	81 489	1 909	2.3	Z	X
2370	Mechanical power transmission supplies .....	7	16 860	3 642	21.6	Z	64.1
2371	Bearings and bushings .....	7	16 860	455	2.7	Z	X
2450	Industrial containers and supplies .....	10	30 242	374	1.2	Z	.6
2451	New and reconditioned drums and barrels .....	10	30 242	374	1.2	Z	X
2460	Other industrial supplies .....	184	492 844	11 368	2.3	.1	3.4
2461	Printing and duplicating inks .....	95	319 535	4 942	1.5	Z	X
2462	Abrasives and abrasive materials .....	60	131 581	4 569	3.5	Z	X
2465	Strapping and tape .....	60	169 529	1 839	1.1	Z	X
5300	Plastics materials and basic shapes .....	128	528 558	31 266	5.9	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	219	555 990	11 186	2.0	.1	1.4
5342	Adhesives, sealants, and glues .....	219	555 990	11 186	2.0	.1	X
6000	Paint, paint supplies, and wallpaper .....	31	91 668	1 222	1.3	Z	X
9700	Service receipts and labor charges (including installed parts) .....	373	855 104	106 286	12.4	.7	64.8
9701	Labor charges for repair work .....	287	585 235	56 139	9.6	.4	X
9702	Parts installed in repair work .....	268	556 856	45 459	8.2	.3	X
9703	Other service receipts and labor charges—Specify .....	74	148 961	4 682	3.1	Z	X
9720	Receipts for service contracts .....	101	241 094	18 656	7.7	.1	X
9740	Receipts for installing equipment .....	109	226 525	26 229	11.6	.2	X
9810	Miscellaneous commodities .....	185	536 247	66 644	12.4	.5	X
9940	Rental and leasing receipts .....	41	120 419	1 356	1.1	Z	X
9950	Construction receipts .....	20	48 234	6 485	13.4	Z	X
<b>421730</b>	<b>Warm air heating &amp; air-conditioning equipment &amp; supplies whsle .....</b>	<b>4 744</b>	<b>X</b>	<b>14 185 407</b>	<b>X</b>	<b>100.0</b>	<b>71.6</b>
0200	New and rebuilt automotive parts and supplies .....	9	52 408	3 635	6.9	Z	15.0
0215	Exhaust system parts .....	9	52 408	2 740	5.2	Z	X
0620	Plywood and millwork .....	27	172 228	16 469	9.6	.1	18.9
0624	Wood millwork (doors, windows, cabinets, etc.) .....	18	89 312	6 369	7.1	Z	X
0626	Other millwork and wood siding (including trusses and wood roofing) .....	9	55 258	2 942	5.3	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	18	38 777	1 958	5.0	Z	3.1
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	18	38 777	1 958	5.0	Z	X
0720	Roofing, siding, and insulation materials .....	153	654 827	80 290	12.3	.6	5.7
0721	Roofing, except wood .....	40	141 203	14 669	10.4	.1	X
0722	Siding, except wood .....	38	138 955	20 177	14.5	.1	X
0723	Insulation materials .....	74	374 669	45 444	12.1	.3	X
0740	Other construction materials .....	26	197 922	29 278	14.8	.2	26.7
0743	Manufactured (mobile) homes .....	18	191 594	27 108	14.1	.2	X
0960	Restaurant and hotel equipment and supplies .....	60	206 637	8 025	3.9	.1	X
1120	Flat iron and steel products .....	425	1 665 264	152 918	9.2	1.1	1.0
1126	Sheets (galvanized and coated) .....	425	1 665 264	106 850	6.4	.8	X
1129	Other flat iron and steel products .....	107	147 847	46 068	31.2	.3	X
1140	Iron and steel wire and wire products .....	87	214 277	4 389	2.0	Z	.3
1142	Nails .....	87	214 277	4 389	2.0	Z	X
1150	Iron and steel pipe and tubing .....	474	1 328 902	61 872	4.7	.4	X
1200	Copper and brass .....	9	47 321	1 370	2.9	Z	2.8
1212	Flat products (sheets, strips, and plates) .....	9	47 321	1 370	2.9	Z	X
1220	Aluminum shapes, forms, etc. ....	80	262 805	9 847	3.7	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421730</b>	<b>Warm air heating &amp; air-conditioning equipment &amp; supplies whsle—Con.</b>						
1400	Electrical apparatus and equipment . . . . .	459	1 606 210	113 211	7.0	.8	3.4
1411	Power and distribution transformers . . . . .	32	77 157	7 039	9.1	.1	X
1413	Motors and generators (including motor-generator sets) . . . . .	253	739 199	43 161	5.8	.3	X
1415	Electric bulbs (all types) . . . . .	158	574 294	5 357	.9	Z	X
1416	Interior wiring (excluding conduit) . . . . .	63	254 589	1 870	.7	Z	X
1417	Exterior wiring and cable (excluding conduit) . . . . .	63	254 589	1 870	.7	Z	X
1418	Lighting fixtures (residential and commercial) . . . . .	63	254 589	1 870	.7	Z	X
1419	Industrial controls . . . . .	144	684 522	43 971	6.4	.3	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) . . . . .	79	179 219	8 066	4.5	.1	X
1500	Electrical appliances, household . . . . .	195	971 727	106 370	10.9	.8	5.4
1511	Televisions . . . . .	24	250 296	6 530	2.6	Z	X
1513	V.C.R.'s and video cameras . . . . .	13	35 209	167	.5	Z	X
1514	Electrical household ranges and ovens . . . . .	67	194 370	3 448	1.8	Z	X
1515	Refrigerators and freezers, household . . . . .	90	462 596	12 672	2.7	.1	X
1516	Household laundry equipment . . . . .	89	467 014	18 167	3.9	.1	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) . . . . .	162	825 829	65 392	7.9	.5	X
1600	Electronic parts and equipment, except communication . . . . .	266	1 104 465	63 739	5.8	.4	.6
1612	Integrated circuits . . . . .	175	741 824	3 033	.4	Z	X
1613	Capacitors and resistors . . . . .	175	741 824	9 152	1.2	.1	X
1615	Discrete semiconductors, etc. . . . .	91	362 641	8 954	2.5	.1	X
1616	Electronic connectors and other passive electronic parts . . . . .	175	741 824	12 253	1.7	.1	X
1618	Electronic parts and equipment, n.e.c. . . . .	266	1 104 465	30 341	2.7	.2	X
1700	Hardware . . . . .	1 490	4 321 966	127 224	2.9	.9	67.9
1711	Hand tools (including power driven) . . . . .	1 336	3 819 152	75 446	2.0	.5	X
1712	Bolts, nuts, rivets, and fasteners . . . . .	504	1 694 373	38 127	2.3	.3	X
1713	Cutlery . . . . .	189	662 206	13 644	2.1	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	1 886	5 805 987	911 772	15.7	6.4	65.8
1811	Plastic pipe fittings and valves (excluding pipe and tubing) . . . . .	673	2 211 740	67 329	3.0	.5	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) . . . . .	1 236	3 352 854	215 751	6.4	1.5	X
1813	Plumbing fixtures . . . . .	339	1 292 335	81 206	6.3	.6	X
1814	Furnaces, stoves, water heaters (except electric and warm air) . . . . .	653	2 403 270	151 924	6.3	1.1	X
1815	Boilers, radiators, and convectors . . . . .	535	1 951 879	92 119	4.7	.6	X
1818	Other plumbing and heating equipment and supplies . . . . .	1 011	3 241 900	303 439	9.4	2.1	X
1900	Warm air heating and air-conditioning equipment and supplies . . . . .	4 744	14 185 407	11 381 300	80.2	80.2	64.5
1911	Furnaces (warm air) . . . . .	3 024	9 988 003	1 872 134	18.7	13.2	X
1912	Central air-conditioning (residential and commercial) . . . . .	3 430	11 333 433	4 167 852	36.8	29.4	X
1914	Heat pumps (residential and commercial) . . . . .	2 068	7 771 036	911 285	11.7	6.4	X
1916	Air cleaning and filtration systems . . . . .	2 346	7 501 360	949 743	12.7	6.7	X
1917	Compressors for air-conditioners . . . . .	2 359	7 663 313	601 810	7.9	4.2	X
1918	Condensing units for air-conditioners . . . . .	1 833	6 291 656	693 210	11.0	4.9	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation . . . . .	2 900	9 547 203	2 185 265	22.9	15.4	X
2000	Refrigeration equipment and supplies . . . . .	1 706	4 285 974	696 852	16.3	4.9	68.6
2011	Commercial refrigerators (reach-in and walk-in) . . . . .	377	782 152	20 231	2.6	.1	X
2012	Unit coolers for commercial refrigerators . . . . .	247	605 845	27 825	4.6	.2	X
2013	Condensing units for commercial refrigerators . . . . .	648	1 451 987	75 288	5.2	.5	X
2014	Refrigerants . . . . .	1 512	3 633 699	343 752	9.5	2.4	X
2015	Other refrigeration equipment and supplies . . . . .	1 133	2 852 964	229 764	8.1	1.6	X
2100	Construction and mining machinery and equipment (including parts and attachments) . . . . .	11	28 215	2 499	8.9	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts . . . . .	6	9 045	896	9.9	Z	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	113	368 699	50 725	13.8	.4	16.5
2326	New controlling, recording, and indicating instruments and access . . . . .	19	39 330	4 370	11.1	Z	X
2327	All other new general-purpose industrial machinery and equipment . . . . .	94	329 369	46 355	14.1	.3	X
2330	Metalworking machinery, equipment, and parts . . . . .	71	163 264	6 361	3.9	Z	X
2340	Materials handling machinery, equipment, and parts . . . . .	26	81 489	1 909	2.3	Z	X
2370	Mechanical power transmission supplies . . . . .	7	16 860	3 642	21.6	Z	64.1
2371	Bearings and bushings . . . . .	7	16 860	455	2.7	Z	X
2450	Industrial containers and supplies . . . . .	10	30 242	374	1.2	Z	.6
2451	New and reconditioned drums and barrels . . . . .	10	30 242	374	1.2	Z	X
2460	Other industrial supplies . . . . .	184	492 844	11 368	2.3	.1	3.4
2461	Printing and duplicating inks . . . . .	95	319 535	4 942	1.5	Z	X
2462	Abrasives and abrasive materials . . . . .	60	131 581	4 569	3.5	Z	X
2465	Strapping and tape . . . . .	60	169 529	1 839	1.1	Z	X
5300	Plastics materials and basic shapes . . . . .	128	528 558	31 266	5.9	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	219	555 990	11 186	2.0	.1	1.4
5342	Adhesives, sealants, and glues . . . . .	219	555 990	11 186	2.0	.1	X
6000	Paint, paint supplies, and wallpaper . . . . .	31	91 668	1 222	1.3	Z	X
9700	Service receipts and labor charges (including installed parts) . . . . .	373	855 104	106 286	12.4	.7	64.8
9701	Labor charges for repair work . . . . .	287	585 235	56 139	9.6	.4	X
9702	Parts installed in repair work . . . . .	268	556 856	45 459	8.2	.3	X
9703	Other service receipts and labor charges—Specify . . . . .	74	148 961	4 682	3.1	Z	X
9720	Receipts for service contracts . . . . .	101	241 094	18 656	7.7	.1	X
9740	Receipts for installing equipment . . . . .	109	226 525	26 229	11.6	.2	X
9810	Miscellaneous commodities . . . . .	185	536 247	66 644	12.4	.5	X
9940	Rental and leasing receipts . . . . .	41	120 419	1 356	1.1	Z	X
9950	Construction receipts . . . . .	20	48 234	6 485	13.4	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42174</b>	<b>Refrigeration equipment &amp; supplies whse</b> .....	<b>1 358</b>	<b>X</b>	<b>3 435 926</b>	<b>X</b>	<b>100.0</b>	<b>80.9</b>
0200	New and rebuilt automotive parts and supplies .....	7	14 718	3 529	24.0	.1	X
0540	Other home furnishings .....	9	8 747	1 462	16.7	Z	X
0960	Restaurant and hotel equipment and supplies .....	151	357 438	59 147	16.5	1.7	X
0970	Store machines and equipment .....	21	62 923	16 103	25.6	.5	39.9
0972	Other store machines and equipment .....	21	62 923	16 103	25.6	.5	X
1150	Iron and steel pipe and tubing .....	257	396 430	14 451	3.6	.4	X
1220	Aluminum shapes, forms, etc. ....	7	18 883	584	3.1	Z	X
1400	Electrical apparatus and equipment .....	121	346 477	34 807	10.0	1.0	2.1
1413	Motors and generators (including motor-generator sets) .....	61	74 110	6 235	8.4	.2	X
1417	Exterior wiring and cable (excluding conduit) .....	61	272 367	28 572	10.5	.8	X
1500	Electrical appliances, household .....	12	28 563	2 263	7.9	.1	17.0
1514	Electrical household ranges and ovens .....	12	28 563	1 123	3.9	Z	X
1515	Refrigerators and freezers, household .....	12	28 563	1 123	3.9	Z	X
1600	Electronic parts and equipment, except communication .....	43	97 775	10 284	10.5	.3	.8
1618	Electronic parts and equipment, n.e.c. ....	43	97 775	10 284	10.5	.3	X
1700	Hardware .....	461	843 925	30 627	3.6	.9	79.2
1711	Hand tools (including power driven) .....	424	743 247	22 618	3.0	.7	X
1712	Bolts, nuts, rivets, and fasteners .....	108	266 879	4 132	1.5	.1	X
1713	Cutlery .....	46	117 564	3 874	3.3	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	509	935 811	121 036	12.9	3.5	75.4
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	122	311 344	8 544	2.7	.2	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	404	720 378	28 142	3.9	.8	X
1813	Plumbing fixtures .....	29	47 161	4 125	8.7	.1	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	71	172 027	4 625	2.7	.1	X
1815	Boilers, radiators, and convectors .....	68	204 486	7 137	3.5	.2	X
1818	Other plumbing and heating equipment and supplies .....	403	746 973	68 464	9.2	2.0	X
1900	Warm air heating and air-conditioning equipment and supplies .....	586	1 178 498	281 232	23.9	8.2	75.8
1911	Furnaces (warm air) .....	423	782 191	39 900	5.1	1.2	X
1912	Central air-conditioning (residential and commercial) .....	490	944 016	88 723	9.4	2.6	X
1914	Heat pumps (residential and commercial) .....	177	351 753	16 321	4.6	.5	X
1916	Air cleaning and filtration systems .....	382	641 219	11 479	1.8	.3	X
1917	Compressors for air-conditioners .....	349	817 382	69 421	8.5	2.0	X
1918	Condensing units for air-conditioners .....	275	647 257	33 655	5.2	1.0	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	391	658 711	21 727	3.3	.6	X
2000	Refrigeration equipment and supplies .....	1 358	3 435 926	2 629 323	76.5	76.5	67.2
2011	Commercial refrigerators (reach-in and walk-in) .....	746	1 710 882	496 433	29.0	14.4	X
2012	Unit coolers for commercial refrigerators .....	522	1 104 943	141 816	12.8	4.1	X
2013	Condensing units for commercial refrigerators .....	834	1 583 567	208 035	13.1	6.1	X
2014	Refrigerants .....	878	1 814 028	436 137	24.0	12.7	X
2015	Other refrigeration equipment and supplies .....	1 205	2 768 121	1 342 378	48.5	39.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	10	31 435	5 176	16.5	.2	28.5
2321	New pumps, compressors (air or gas), and equipment .....	10	31 435	4 440	14.1	.1	X
2326	New controlling, recording, and indicating instruments and access .....	10	31 435	736	2.3	Z	X
2340	Materials handling machinery, equipment, and parts .....	6	13 284	1 529	11.5	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	8	33 152	329	1.0	Z	X
2460	Other industrial supplies .....	13	25 478	1 024	4.0	Z	X
5300	Plastics materials and basic shapes .....	28	62 298	2 416	3.9	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	94	182 552	4 203	2.3	.1	X
9700	Service receipts and labor charges (including installed parts) .....	216	793 872	120 197	15.1	3.5	77.3
9701	Labor charges for repair work .....	180	675 325	62 935	9.3	1.8	X
9702	Parts installed in repair work .....	151	582 392	43 917	7.5	1.3	X
9703	Other service receipts and labor charges—Specify .....	56	159 553	13 338	8.4	.4	X
9720	Receipts for service contracts .....	29	150 364	15 258	10.1	.4	X
9740	Receipts for installing equipment .....	64	291 316	31 112	10.7	.9	X
9810	Miscellaneous commodities .....	39	88 833	6 871	7.7	.2	X
9940	Rental and leasing receipts .....	47	133 234	16 269	12.2	.5	X
9950	Construction receipts .....	10	47 640	5 163	10.8	.2	X
<b>421740</b>	<b>Refrigeration equipment &amp; supplies whse</b> .....	<b>1 358</b>	<b>X</b>	<b>3 435 926</b>	<b>X</b>	<b>100.0</b>	<b>80.9</b>
0200	New and rebuilt automotive parts and supplies .....	7	14 718	3 529	24.0	.1	X
0540	Other home furnishings .....	9	8 747	1 462	16.7	Z	X
0960	Restaurant and hotel equipment and supplies .....	151	357 438	59 147	16.5	1.7	X
0970	Store machines and equipment .....	21	62 923	16 103	25.6	.5	39.9
0972	Other store machines and equipment .....	21	62 923	16 103	25.6	.5	X
1150	Iron and steel pipe and tubing .....	257	396 430	14 451	3.6	.4	X
1220	Aluminum shapes, forms, etc. ....	7	18 883	584	3.1	Z	X
1400	Electrical apparatus and equipment .....	121	346 477	34 807	10.0	1.0	2.1
1413	Motors and generators (including motor-generator sets) .....	61	74 110	6 235	8.4	.2	X
1417	Exterior wiring and cable (excluding conduit) .....	61	272 367	28 572	10.5	.8	X
1500	Electrical appliances, household .....	12	28 563	2 263	7.9	.1	17.0
1514	Electrical household ranges and ovens .....	12	28 563	1 123	3.9	Z	X
1515	Refrigerators and freezers, household .....	12	28 563	1 123	3.9	Z	X
1600	Electronic parts and equipment, except communication .....	43	97 775	10 284	10.5	.3	.8
1618	Electronic parts and equipment, n.e.c. ....	43	97 775	10 284	10.5	.3	X
1700	Hardware .....	461	843 925	30 627	3.6	.9	79.2
1711	Hand tools (including power driven) .....	424	743 247	22 618	3.0	.7	X
1712	Bolts, nuts, rivets, and fasteners .....	108	266 879	4 132	1.5	.1	X
1713	Cutlery .....	46	117 564	3 874	3.3	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421740</b>	<b>Refrigeration equipment &amp; supplies whse—Con.</b>						
1800	Plumbing and heating equipment and supplies (hydronics) .....	509	935 811	121 036	12.9	3.5	75.4
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	122	311 344	8 544	2.7		X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	404	720 378	28 142	3.9	.8	X
1813	Plumbing fixtures .....	29	47 161	4 125	8.7	.1	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	71	172 027	4 625	2.7	.1	X
1815	Boilers, radiators, and convectors .....	68	204 486	7 137	3.5	.2	X
1818	Other plumbing and heating equipment and supplies .....	403	746 973	68 464	9.2	2.0	X
1900	Warm air heating and air-conditioning equipment and supplies .....	586	1 178 498	281 232	23.9	8.2	75.8
1911	Furnaces (warm air) .....	423	782 191	39 900	5.1	1.2	X
1912	Central air-conditioning (residential and commercial) .....	490	944 016	88 723	9.4	2.6	X
1914	Heat pumps (residential and commercial) .....	177	351 753	16 321	4.6	.5	X
1916	Air cleaning and filtration systems .....	382	641 219	11 479	1.8	.3	X
1917	Compressors for air-conditioners .....	349	817 382	69 421	8.5	2.0	X
1918	Condensing units for air-conditioners .....	275	647 257	33 655	5.2	1.0	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	391	658 711	21 727	3.3	.6	X
2000	Refrigeration equipment and supplies .....	1 358	3 435 926	2 629 323	76.5	76.5	67.2
2011	Commercial refrigerators (reach-in and walk-in) .....	746	1 710 882	496 433	29.0	14.4	X
2012	Unit coolers for commercial refrigerators .....	522	1 104 943	141 816	12.8	4.1	X
2013	Condensing units for commercial refrigerators .....	834	1 583 567	208 035	13.1	6.1	X
2014	Refrigerants .....	878	1 814 028	436 137	24.0	12.7	X
2015	Other refrigeration equipment and supplies .....	1 205	2 768 121	1 342 378	48.5	39.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	10	31 435	5 176	16.5	.2	28.5
2321	New pumps, compressors (air or gas), and equipment .....	10	31 435	4 440	14.1	.1	X
2326	New controlling, recording, and indicating instruments and access .....	10	31 435	736	2.3	Z	X
2340	Materials handling machinery, equipment, and parts .....	6	13 284	1 529	11.5	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	8	33 152	329	1.0	Z	X
2460	Other industrial supplies .....	13	25 478	1 024	4.0	Z	X
5300	Plastics materials and basic shapes .....	28	62 298	2 416	3.9	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	94	182 552	4 203	2.3	.1	X
9700	Service receipts and labor charges (including installed parts) .....	216	793 872	120 197	15.1	3.5	77.3
9701	Labor charges for repair work .....	180	675 325	62 935	9.3	1.8	X
9702	Parts installed in repair work .....	151	582 392	43 917	7.5	1.3	X
9703	Other service receipts and labor charges—Specify .....	56	159 553	13 338	8.4	.4	X
9720	Receipts for service contracts .....	29	150 364	15 258	10.1	.4	X
9740	Receipts for installing equipment .....	64	291 316	31 112	10.7	.9	X
9810	Miscellaneous commodities .....	39	88 833	6 871	7.7	.2	X
9940	Rental and leasing receipts .....	47	133 234	16 269	12.2	.5	X
9950	Construction receipts .....	10	47 640	5 163	10.8	.2	X
<b>4218</b>	<b>Machinery, equipment, &amp; supplies whse</b>	<b>64 951</b>	<b>X</b>	<b>223 849 297</b>	<b>X</b>	<b>100.0</b>	<b>74.9</b>
0100	New and used automobiles, motorcycles, etc. ....	255	862 461	71 687	8.3	Z	5.0
0112	Used automobiles .....	72	218 086	5 849	2.7	Z	X
0113	Motorcycles .....	35	65 052	1 523	2.3	Z	X
0114	Motorscooters, mopeds, snowmobiles, and utility trailers .....	166	593 786	60 645	10.2	Z	X
0120	Buses, campers, and motor homes .....	15	65 113	8 058	12.4	Z	65.5
0121	Buses .....	6	38 855	1 153	3.0	Z	X
0122	Motor homes, car trailers, and campers .....	8	23 610	5 846	24.8	Z	X
0130	Light trucks and vans (14,000 lb or less) .....	233	598 173	63 380	10.6	Z	1.8
0131	New light trucks .....	158	400 183	34 381	8.6	Z	X
0132	Used light trucks .....	156	375 231	12 755	3.4	Z	X
0133	Vans and cargo vans (new and used) .....	6	13 222	1 064	8.0	Z	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	273	929 164	77 796	8.4	Z	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	214	1 431 470	115 228	8.1	.1	8.0
0152	New heavy truck tractors .....	116	1 153 916	46 029	4.0	Z	X
0154	New truck bodies .....	29	49 195	11 155	22.7	Z	X
0155	Used heavy trucks, tractors, and trailers .....	145	1 183 894	44 607	3.8	Z	X
0200	New and rebuilt automotive parts and supplies .....	1 438	7 604 303	942 382	12.4	.4	3.4
0211	Batteries .....	443	2 598 219	22 847	.9	Z	X
0212	Engines (complete) .....	350	1 727 415	45 741	2.6	Z	X
0213	Electrical engine parts (including ignition parts) .....	304	1 840 491	21 237	2.5	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	211	1 137 088	32 037	2.8	Z	X
0215	Exhaust system parts .....	82	320 529	5 103	1.6	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	370	1 891 380	37 460	2.0	Z	X
0218	Filters (oil, air, gas, and transmission) .....	283	1 657 654	52 840	3.2	Z	X
0219	Engine parts, except electrical .....	302	1 591 818	79 199	5.0	Z	X
0221	Body parts and repair materials .....	120	491 278	14 368	2.9	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	113	2 063 089	309 134	15.0	.1	X
0223	Parts, n.e.c. ....	590	1 497 396	234 644	15.7	.1	X
0224	Accessories .....	187	498 391	12 264	2.5	Z	X
0240	Used automotive parts, accessories, and equipment .....	22	118 404	9 774	8.3	Z	X
0250	Petroleum products marketing equipment .....	14	105 115	31 693	30.2	Z	X
0300	Tires and tubes .....	605	1 977 942	44 781	2.3	Z	1.7
0311	New tires and tubes .....	52	122 856	2 712	2.2	Z	X
0312	Recapped and used tires and repair materials .....	475	1 272 109	27 457	2.2	Z	X
0400	Household and lawn furniture .....	8	11 713	1 248	10.7	Z	X
0420	Office and business furniture .....	35	78 481	14 310	18.2	Z	24.5
0421	New office furniture (wooden and metal) .....	12	37 388	10 411	27.8	Z	X
0520	Linens, domestics, curtains, and draperies .....	8	24 079	1 647	6.8	Z	X
0530	Flooring and floor coverings .....	60	102 659	5 697	5.5	Z	10.4
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	50	86 792	4 905	5.7	Z	X
0540	Other home furnishings .....	17	40 892	3 298	8.1	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218</b>	<b>Machinery, equipment, &amp; supplies whsle—Con.</b>						
0600	Lumber: rough, dressed, and finished .....	17	21 010	3 077	14.6	Z	28.7
0611	Dimensional lumber (non-treated) .....	7	6 996	678	9.7	Z	X
0620	Plywood and millwork .....	36	117 321	16 051	13.7	Z	29.1
0621	Softwood plywood and oriented strand board (OSB) .....	8	22 777	3 544	15.6	Z	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	11	22 527	2 860	12.7	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	7	54 372	6 232	11.5	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	25	174 852	28 000	16.0	Z	11.7
0712	Cement and lime .....	9	19 011	1 953	10.3	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	8	26 945	729	2.7	Z	X
0720	Roofing, siding, and insulation materials .....	25	110 981	6 294	5.7	Z	2.6
0721	Roofing, except wood .....	6	7 050	1 017	14.4	Z	X
0723	Insulation materials .....	11	33 993	3 717	10.9	Z	X
0730	Flat glass and other construction glass (excluding automotive) .....	8	10 720	2 986	27.9	Z	X
0740	Other construction materials .....	107	290 059	31 005	10.7	Z	13.9
0742	Prefabricated buildings and structural assemblies (nonwood) .....	19	70 086	10 890	15.5	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	29	120 050	12 257	10.2	Z	X
0800	Photographic equipment and supplies (excluding video) .....	19	49 397	4 679	9.5	Z	60.8
0813	Photographic film .....	15	43 354	3 146	7.3	Z	X
0814	Developing supplies (excluding film) .....	7	2 206	93	4.2	Z	X
0900	Office equipment .....	126	571 819	74 706	13.1	Z	34.4
0913	Copying machines and equipment .....	41	230 316	56 610	24.6	Z	X
0915	Mailing, letter handling, and addressing machines .....	15	52 294	7 720	14.8	Z	X
0920	New computer equipment .....	288	997 032	89 323	9.0	Z	14.1
0921	Computers .....	173	474 682	30 177	6.4	Z	X
0924	Other computer peripheral equipment .....	93	409 742	48 666	11.9	Z	X
0930	Used computer equipment .....	8	10 859	3 262	30.0	Z	X
0950	Computer software (packaged) .....	53	203 022	19 048	9.4	Z	X
0960	Restaurant and hotel equipment and supplies .....	290	737 295	88 346	12.0	Z	X
0970	Store machines and equipment .....	76	278 650	44 190	15.9	Z	52.6
0971	Vending machines .....	6	36 962	2 350	6.4	Z	X
0972	Other store machines and equipment .....	47	198 470	38 259	19.3	Z	X
1000	Medical, hospital, and surgical supplies .....	308	1 144 848	124 056	10.8	.1	18.0
1011	Surgical and medical instruments and equipment .....	12	40 940	1 933	4.7	Z	X
1013	Other surgical, medical, and hospital supplies .....	273	913 922	102 713	11.2	Z	X
1030	Optical and ophthalmic goods .....	6	14 047	2 654	18.9	Z	X
1050	Other professional equipment and supplies .....	27	50 133	8 377	16.7	Z	53.4
1055	Scientific instruments .....	10	13 016	3 533	27.1	Z	X
1057	Professional equipment and supplies, n.e.c. ....	11	19 395	1 934	10.0	Z	X
1100	Iron and steel products (semifinished) .....	22	57 015	12 148	21.3	Z	55.1
1113	Rough castings and foundry products .....	17	42 008	4 789	11.4	Z	X
1116	Other semifinished iron and steel products .....	10	5 885	1 151	19.6	Z	X
1120	Flat iron and steel products .....	785	4 025 820	224 955	5.6	.1	2.8
1121	Plates .....	45	84 770	4 854	5.7	Z	X
1124	Sheets (hot-rolled) .....	16	304 056	40 329	13.3	Z	X
1126	Sheets (galvanized and coated) .....	17	1 930 162	67 990	3.5	Z	X
1127	Tin plate and terneplate .....	17	1 930 162	8 493	.7	Z	X
1128	Fabricated and structural plate products .....	48	146 843	3 997	2.7	Z	X
1129	Other flat iron and steel products .....	114	2 184 192	20 368	.9	Z	X
1140	Iron and steel wire and wire products .....	813	3 613 504	183 775	5.1	.1	3.1
1141	Wire (plain, coated, barbed, and twisted) .....	125	643 930	38 021	5.9	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	544	2 452 835	83 307	3.4	Z	X
1150	Iron and steel pipe and tubing .....	951	3 075 146	436 592	14.2	.2	3.8
1152	Tubing .....	32	98 831	10 399	10.5	Z	X
1153	Standard steel pipe .....	379	1 601 208	310 356	19.4	.1	X
1154	Other steel pipe .....	137	553 889	15 138	2.7	Z	X
1160	Other iron and steel products .....	217	750 031	40 667	5.4	Z	13.0
1163	Bars and bar-size shapes: cold finished .....	30	285 661	5 419	1.9	Z	X
1165	Structural shapes (excluding bar-size shapes) .....	11	80 225	3 585	4.5	Z	X
1167	Finished products, n.e.c. ....	10	73 277	12 310	16.8	Z	X
1180	Stainless steel .....	38	354 262	69 111	19.5	Z	19.7
1185	Other stainless steel (including tubing) .....	16	65 444	3 523	5.4	Z	X
1200	Copper and brass .....	62	199 892	8 585	4.3	Z	52.4
1213	Tubular products (pipes and tubes) .....	39	170 713	6 085	3.6	Z	X
1220	Aluminum shapes, forms, etc. ....	40	102 447	6 205	6.1	Z	39.8
1221	Plates (.250 inch and over) .....	8	3 121	444	14.2	Z	X
1222	Sheets and coils (.006 to .249 inch) .....	12	72 076	3 237	4.5	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	109	2 442 274	156 127	6.4	.1	X
1400	Electrical apparatus and equipment .....	2 479	10 083 406	1 018 923	10.1	.5	4.0
1411	Power and distribution transformers .....	89	781 284	15 773	2.0	Z	X
1412	Switchgear and switchboard apparatus .....	96	933 635	22 633	2.4	Z	X
1413	Motors and generators (including motor-generator sets) .....	1 076	5 306 211	438 738	8.3	.2	X
1414	Conduit, raceway, and fittings .....	207	622 574	8 984	1.4	Z	X
1415	Electric bulbs (all types) .....	282	780 901	25 974	3.3	Z	X
1416	Interior wiring (excluding conduit) .....	24	169 579	7 185	4.2	Z	X
1417	Exterior wiring and cable (excluding conduit) .....	172	591 005	24 990	4.2	Z	X
1418	Lighting fixtures (residential and commercial) .....	158	671 502	9 333	1.4	Z	X
1419	Industrial controls .....	650	2 413 352	166 474	6.9	.1	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	446	2 303 593	129 443	5.6	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218</b>	<b>Machinery, equipment, &amp; supplies whsle—Con.</b>						
1500	Electrical appliances, household .....	119	372 470	30 019	8.1	Z	11.7
1511	Televisions .....	13	13 766	526	3.8	Z	X
1512	Radios, stereos, and CD players .....	9	8 816	416	4.7	Z	X
1513	V.C.R.'s and video cameras .....	13	13 766	445	3.2	Z	X
1514	Electrical household ranges and ovens .....	11	73 687	2 110	2.9	Z	X
1515	Refrigerators and freezers, household .....	22	94 331	2 544	2.7	Z	X
1517	Vacuum cleaners and sewing machines, household .....	8	14 653	375	2.6	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	26	104 123	8 599	8.3	Z	X
1600	Electronic parts and equipment, except communication .....	1 553	6 194 932	562 501	9.1	.3	3.9
1612	Integrated circuits .....	101	191 064	18 026	9.4	Z	X
1613	Capacitors and resistors .....	36	41 215	189	.5	Z	X
1615	Discrete semiconductors, etc. ....	36	125 094	9 043	7.2	Z	X
1616	Electronic connectors and other passive electronic parts .....	107	732 339	63 370	8.7	Z	X
1618	Electronic parts and equipment, n.e.c. ....	591	2 763 030	190 790	6.9	.1	X
1650	Communication equipment and supplies .....	135	2 122 887	75 782	3.6	Z	4.0
1651	Telephones .....	6	20 543	535	2.6	Z	X
1652	Other electronic communication equipment .....	49	1 630 676	46 073	2.8	Z	X
1653	Other electrical communication equipment .....	67	1 260 902	24 694	2.0	Z	X
1700	Hardware .....	3 048	11 258 918	926 919	8.2	.4	6.2
1711	Hand tools (including power driven) .....	1 986	8 519 742	568 473	6.7	.3	X
1712	Bolts, nuts, rivets, and fasteners .....	1 677	5 679 850	219 976	3.9	.1	X
1713	Cutlery .....	545	1 692 430	36 215	2.1	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	1 344	6 528 431	601 912	9.2	.3	4.2
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	578	3 743 421	206 432	5.5	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	444	2 670 444	148 259	5.6	.1	X
1813	Plumbing fixtures .....	103	322 577	11 109	3.4	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	122	1 417 020	31 526	2.2	Z	X
1815	Boilers, radiators, and convectors .....	95	898 468	41 904	4.7	Z	X
1818	Other plumbing and heating equipment and supplies .....	258	1 619 541	60 997	3.8	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	390	916 288	82 802	9.0	Z	17.9
1911	Furnaces (warm air) .....	72	101 310	2 460	2.4	Z	X
1912	Central air-conditioning (residential and commercial) .....	43	80 048	12 150	15.2	Z	X
1914	Heat pumps (residential and commercial) .....	17	32 908	999	3.0	Z	X
1916	Air cleaning and filtration systems .....	128	344 041	37 320	10.8	Z	X
1917	Compressors for air-conditioners .....	41	65 644	2 367	3.6	Z	X
1918	Condensing units for air-conditioners .....	26	80 146	2 974	3.7	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	52	110 694	6 995	6.3	Z	X
2000	Refrigeration equipment and supplies .....	73	239 825	25 836	10.8	Z	28.9
2013	Condensing units for commercial refrigerators .....	12	49 496	798	1.6	Z	X
2014	Refrigerants .....	44	114 223	7 389	6.5	Z	X
2015	Other refrigeration equipment and supplies .....	44	135 325	10 635	7.9	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	6 642	37 930 999	24 496 238	64.6	10.9	54.6
2111	New off-highway wheel and track-laying tractors .....	1 618	15 293 679	4 099 018	26.8	1.8	X
2112	New power cranes, draglines, and shovels .....	885	8 863 739	1 320 124	14.9	.6	X
2113	New mixers, pavers, and related equipment .....	1 008	10 629 000	627 222	5.9	.3	X
2114	New tractor shovel loaders .....	1 450	13 086 771	2 031 517	15.5	.9	X
2115	New graders, rollers, and off-highway trucks .....	1 584	17 074 162	1 537 295	9.0	.7	X
2116	New mining machinery .....	843	7 067 859	1 196 982	16.9	.5	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	3 953	26 682 562	8 729 655	32.7	3.9	X
2118	Used construction and mining machinery and equipment .....	3 933	27 405 596	4 818 700	17.6	2.2	X
2200	Farm machinery, equipment, and parts .....	9 866	35 978 674	22 690 313	63.1	10.1	55.0
2211	New tractors (farm) .....	5 582	25 552 104	5 822 019	22.8	2.6	X
2212	New harvesting machinery .....	4 307	19 106 867	2 872 408	15.0	1.3	X
2213	New land preparation, planting, and cultivating machinery .....	3 924	17 399 171	1 614 294	9.3	.7	X
2214	New dairy farm and barn equipment .....	869	2 440 136	390 766	16.0	.2	X
2215	New irrigation equipment .....	1 650	5 406 603	2 248 273	41.6	1.0	X
2216	Other new farm machinery and equipment .....	5 854	21 953 715	4 006 146	18.2	1.8	X
2218	Used farm machinery and equipment .....	6 444	24 025 237	5 599 326	23.3	2.5	X
2220	Garden machinery, equipment, and parts .....	4 631	21 079 961	3 721 481	17.7	1.7	56.0
2221	New power lawn mowers .....	3 357	16 351 934	1 495 628	9.1	.7	X
2222	Other new lawn and garden machinery and equipment .....	2 568	12 189 565	1 965 288	16.1	.9	X
2223	Used garden machinery and equipment .....	2 477	11 589 487	236 747	2.0	.1	X
2230	Food-processing machinery, equipment, and parts .....	1 578	4 435 033	2 677 954	60.4	1.2	68.4
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	971	2 857 764	1 642 165	57.5	.7	X
2232	New packing, packaging, and bottling equipment .....	657	1 885 865	753 197	39.9	.3	X
2233	Used food-processing machinery and equipment .....	625	1 376 133	282 568	20.5	.1	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	4 166	12 128 916	3 305 969	27.3	1.5	54.5
2311	Pumps .....	3 422	10 149 815	1 634 135	16.1	.7	X
2312	Motors .....	2 202	6 405 719	729 764	11.4	.3	X
2313	Parts for pumps and motors .....	2 747	7 148 978	941 775	13.2	.4	X
2320	General-purpose industrial machinery, equipment, and parts .....	13 704	47 634 132	25 071 824	52.6	11.2	45.6
2321	New pumps, compressors (air or gas), and equipment .....	5 208	19 129 294	5 657 845	29.6	2.5	X
2323	New diesel engines (excluding automotive) .....	654	4 072 807	1 478 575	36.3	.7	X
2326	New controlling, recording, and indicating instruments and access .....	3 267	11 748 913	2 506 036	21.3	1.1	X
2327	All other new general-purpose industrial machinery and equipment .....	7 510	27 691 400	13 365 603	48.3	6.0	X
2328	Used general-purpose industrial machinery and equipment .....	2 999	7 869 214	2 036 267	25.9	.9	X
2330	Metalworking machinery, equipment, and parts .....	4 839	20 345 853	13 339 456	65.6	6.0	X
2340	Materials handling machinery, equipment, and parts .....	7 192	28 801 502	12 683 792	44.0	5.7	47.2
2341	New conveying equipment .....	3 500	13 735 457	3 536 509	25.7	1.6	X
2342	New hoists, cranes, and monorails .....	2 093	8 874 840	1 433 627	16.2	.6	X
2343	New forklift trucks .....	1 907	10 848 631	4 845 555	44.7	2.2	X
2344	New industrial trucks and tractors .....	470	2 088 590	386 616	18.5	.2	X
2345	Used materials handling machinery, equipment, and parts .....	3 301	12 455 822	2 481 255	19.9	1.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218</b>	<b>Machinery, equipment, &amp; supplies whlse—Con.</b>						
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies . . . .	3 712	11 672 188	7 418 062	63.6	3.3	52.4
2351	New oil refining and pipeline machinery, equipment, and supplies . . . . .	1 548	5 702 559	2 245 936	39.4	1.0	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) .	2 254	7 419 807	4 016 416	54.1	1.8	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies . . . . .	1 205	2 553 279	1 110 093	43.5	.5	X
2360	Other industrial machinery, equipment, and parts . . . . .	7 118	23 761 770	17 906 047	75.4	8.0	64.6
2361	New metal smelting and refining machinery, and equipment . . . . .	181	480 943	112 863	23.5	.1	X
2362	New power plant machinery (excluding electrical) . . . . .	359	1 152 917	372 799	32.3	.2	X
2363	New printing trades machinery, equipment, and supplies . . . . .	1 540	5 735 646	4 554 714	79.4	2.0	X
2364	New textile and sewing machinery and equipment . . . . .	709	3 162 438	2 560 199	81.0	1.1	X
2365	New woodworking machinery . . . . .	650	2 018 493	1 251 647	62.0	.6	X
2366	Other new industrial machinery and equipment . . . . .	3 540	11 866 756	7 623 753	64.2	3.4	X
2367	Used industrial machinery and equipment . . . . .	1 852	5 580 686	1 426 880	25.6	.6	X
2370	Mechanical power transmission supplies . . . . .	4 068	13 648 684	7 338 136	53.8	3.3	52.4
2371	Bearings and bushings . . . . .	3 492	11 761 558	3 920 149	33.3	1.8	X
2372	Other mechanical power transmission supplies . . . . .	3 322	9 335 144	3 415 941	36.6	1.5	X
2380	Industrial valves and fittings (except fluid-power) . . . . .	3 861	13 319 974	5 130 208	38.5	2.3	X
2390	Hydraulic and pneumatic (fluid-power) valves . . . . .	3 744	11 621 054	2 021 643	17.4	.9	69.9
2391	Hydraulic valves . . . . .	2 765	8 546 938	976 243	11.4	.4	X
2392	Pneumatic valves . . . . .	2 784	8 555 428	1 045 315	12.2	.5	X
2400	Hydraulic and pneumatic cylinders and rotary actuators . . . . .	3 208	11 599 656	1 886 168	16.3	.8	63.2
2411	Hydraulic cylinders and rotary actuators . . . . .	2 411	8 891 393	1 100 252	12.4	.5	X
2412	Pneumatic cylinders and rotary actuators . . . . .	2 068	7 136 211	785 869	11.0	.4	X
2420	Hydraulic and pneumatic connectors and assemblies . . . . .	3 855	12 243 561	2 010 629	16.4	.9	70.6
2421	Hydraulic and pneumatic connectors . . . . .	3 277	10 771 060	1 040 482	9.7	.5	X
2422	Hydraulic and pneumatic assemblies . . . . .	2 753	9 008 743	970 085	10.8	.4	X
2430	Fluid-power filters, components, accessories, and parts . . . . .	4 183	13 948 511	2 132 719	15.3	1.0	64.9
2431	Filters . . . . .	3 100	10 585 121	966 493	9.1	.4	X
2432	Other fluid-power components, accessories, and parts, n.e.c. . . . .	2 834	9 693 013	1 166 180	12.0	.5	X
2440	Welding supplies (excluding gases) . . . . .	2 536	5 848 464	3 018 299	51.6	1.3	X
2450	Industrial containers and supplies . . . . .	2 735	10 505 955	4 985 800	47.5	2.2	37.7
2451	New and reconditioned drums and barrels . . . . .	573	1 496 459	582 384	38.9	.3	X
2452	Bottles and bottlers' supplies . . . . .	553	3 148 121	1 882 427	59.8	.8	X
2454	Other industrial containers and supplies . . . . .	1 998	7 675 267	2 501 227	32.6	1.1	X
2460	Other industrial supplies . . . . .	7 831	23 539 090	10 529 397	44.7	4.7	48.9
2461	Printing and duplicating inks . . . . .	379	944 735	285 893	30.3	.1	X
2462	Abrasives and abrasive materials . . . . .	3 146	9 591 634	1 696 606	17.7	.8	X
2463	Nylon, polyester, and synthetic rubber . . . . .	1 039	2 609 967	556 495	21.3	.2	X
2464	Mechanical rubber goods . . . . .	1 875	4 362 365	1 218 724	27.9	.5	X
2465	Strapping and tape . . . . .	1 724	6 031 042	755 321	12.5	.3	X
2466	Industrial supplies, n.e.c. . . . .	4 888	14 279 541	6 013 441	42.1	2.7	X
2500	Beauty and barber equipment and supplies . . . . .	1 250	2 035 128	1 970 848	96.8	.9	68.7
2511	Equipment (furniture, dryers, etc.) . . . . .	810	1 290 001	202 892	15.7	.1	X
2512	Supplies (combs, curlers, shampoos, etc.) . . . . .	1 206	1 907 403	1 767 956	92.7	.8	X
2520	Custodial (janitors') equipment and supplies . . . . .	2 292	4 143 211	3 102 439	74.9	1.4	48.3
2521	Custodial equipment—power equipment . . . . .	1 550	2 708 471	432 381	16.0	.2	X
2522	Custodial equipment—nonpower equipment . . . . .	1 132	2 085 245	265 282	12.7	.1	X
2523	Custodial supplies . . . . .	2 138	3 779 042	2 387 454	63.2	1.1	X
2530	Laundry and dry-cleaning equipment and supplies . . . . .	770	2 189 358	1 714 381	78.3	.8	X
2540	Other service establishment equipment and supplies . . . . .	2 200	3 465 580	3 099 099	89.4	1.4	53.7
2541	Undertakers' equipment and supplies . . . . .	481	577 219	561 351	97.3	.3	X
2542	Service establishment equipment and supplies, n.e.c. . . . .	1 735	2 882 302	2 535 169	88.0	1.1	X
2600	Aircraft and aeronautical equipment and supplies . . . . .	2 152	12 731 224	11 711 518	92.0	5.2	64.7
2611	New aircraft . . . . .	196	1 734 947	887 042	51.1	.4	X
2612	New aircraft engines and engine parts . . . . .	526	4 320 532	1 824 090	42.2	.8	X
2613	Other new aircraft equipment and supplies . . . . .	1 060	7 343 165	4 409 278	60.0	2.0	X
2614	Used aircraft and aeronautical equipment and supplies . . . . .	1 480	7 733 453	4 559 634	59.0	2.0	X
2620	Marine machinery, equipment, and supplies . . . . .	1 013	3 249 394	2 357 040	72.5	1.1	59.5
2621	New ships and boats (excluding pleasure boats) . . . . .	76	324 152	132 652	40.9	.1	X
2622	New marine propulsion machinery and equipment . . . . .	322	1 237 902	696 984	56.3	.3	X
2623	New marine supplies . . . . .	686	2 057 784	1 336 025	64.9	.6	X
2624	Used marine machinery, equipment, and supplies . . . . .	203	552 938	170 406	30.8	.1	X
2630	Other transportation equipment and supplies . . . . .	759	4 552 789	1 752 354	38.5	.8	19.0
2631	New transportation equipment (excluding automotive) . . . . .	523	3 812 019	1 317 316	34.6	.6	X
2632	Used transportation equipment (excluding automotive) . . . . .	304	1 495 288	406 385	27.2	.2	X
2700	Sporting and recreational goods and supplies . . . . .	227	898 662	129 127	14.4	.1	10.7
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories . . . . .	15	46 915	13 449	28.7	Z	X
2713	Billiards, pool, bowling equipment, and accessories . . . . .	18	69 186	8 009	11.6	Z	X
2714	Camping and fishing equipment and accessories . . . . .	19	60 737	7 311	12.0	Z	X
2715	Athletic equipment and accessories . . . . .	98	446 757	35 877	8.0	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) . . . . .	9	29 627	2 183	7.4	Z	X
2800	Toys and hobby goods and supplies . . . . .	29	68 931	6 909	10.0	Z	21.4
2812	Other toys and games (including fireworks and children's vehicles) . . . . .	7	7 860	750	9.5	Z	X
2900	Ferrous metal scrap . . . . .	17	163 278	36 610	22.4	Z	46.8
2911	Prepared ferrous metal scrap (processed by this establishment) . . . . .	10	151 180	25 739	17.0	Z	X
2920	Nonferrous metal scrap . . . . .	9	158 026	14 332	9.1	Z	45.0
2921	Aluminum scrap . . . . .	8	153 439	8 933	5.8	Z	X
2930	Recyclable paper and paperboard . . . . .	70	178 553	13 337	7.5	Z	X
2940	Recyclable materials, except metal . . . . .	29	60 084	12 273	20.4	Z	8.5
2945	Other recyclable materials (including rubber and bones) . . . . .	7	8 963	676	7.5	Z	X

See footnotes at end of table.



**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218</b>	<b>Machinery, equipment, &amp; supplies whsle—Con.</b>						
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	23	92 313	5 538	6.0	Z	X
3150	Other durable goods .....	16	37 635	7 690	20.4	Z	74.9
3154	Other durable goods, n.e.c .....	16	37 635	7 690	20.4	Z	X
3160	Fire extinguishers and fire safety equipment .....	14	32 536	6 788	20.9	Z	X
3200	Printing and writing paper .....	93	268 098	22 295	8.3	Z	49.6
3211	Roll newsprint and rotogravure paper .....	10	26 042	2 641	10.1	Z	X
3212	Fine roll paper .....	7	59 363	1 087	1.8	Z	X
3213	Other printing and writing paper .....	72	205 628	17 787	8.7	Z	X
3300	Stationery, office supplies and greeting cards .....	112	241 834	37 658	15.6	Z	57.2
3311	Business forms .....	28	33 795	5 036	14.9	Z	X
3312	Stationery, photocopy paper, and typing paper .....	48	125 177	11 310	9.0	Z	X
3313	Inked ribbons, carbon paper, pens and pencils .....	26	41 976	10 293	24.5	Z	X
3314	Toner and cartridges .....	23	16 611	867	5.2	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	58	101 336	6 374	6.3	Z	X
3400	Industrial and personal services paper and plastics .....	1 051	2 683 597	454 866	17.0	Z	26.1
3411	Paperboard and boxboard boxes .....	519	1 513 034	129 421	8.6	Z	X
3412	Paper dishes, cups, and napkins .....	474	1 075 003	48 144	4.5	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	495	1 310 531	79 870	6.1	Z	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	479	1 163 079	88 824	7.6	Z	X
3415	Other industrial and personal service paper .....	313	754 700	101 044	13.4	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	66	137 314	14 257	10.4	Z	12.1
3513	Cosmetics .....	15	38 271	7 911	20.7	Z	X
3514	Perfumes .....	10	15 847	360	2.3	Z	X
3515	Other toiletries and druggists' sundries .....	16	22 571	1 796	8.0	Z	X
3600	Piece goods, knit and woven .....	34	99 236	19 399	19.5	Z	29.4
3612	Cotton (including blends) .....	12	36 087	1 871	5.2	Z	X
3613	Synthetics (excluding synthetic knits) .....	14	37 938	1 877	4.9	Z	X
3614	Knit fabrics, n.e.c. (including double knit) .....	13	40 609	6 314	15.5	Z	X
3615	Woolen and worsted piece goods .....	15	36 411	2 047	5.6	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	24	40 019	5 106	12.8	Z	X
3800	Men's and boys' wear .....	37	93 372	9 476	10.1	Z	21.5
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	13	22 630	5 369	23.7	Z	X
3900	Women's and children's wear .....	12	35 662	3 467	9.7	Z	X
4000	Footwear .....	18	39 032	2 151	5.5	Z	X
4830	Canned foods .....	24	144 129	23 163	16.1	Z	29.2
4831	Canned and bottled fruits, vegetables, and juices .....	6	52 261	3 061	5.9	Z	X
4850	Soft drinks and bottled water .....	8	50 652	6 338	12.5	Z	X
4860	Other grocery specialties .....	40	155 690	24 276	15.6	Z	39.8
4867	Pet foods .....	15	16 774	734	4.4	Z	X
4868	Grocery specialties, n.e.c. ....	16	101 743	15 879	15.6	Z	X
5140	Other farm products, inedible .....	26	110 124	34 522	31.3	Z	74.9
5143	Farm products, n.e.c. ....	26	110 124	34 522	31.3	Z	X
5300	Plastics materials and basic shapes .....	914	4 280 797	343 617	8.0	Z	3.0
5311	Plastic pipes, rods, tubes, and shapes .....	446	2 021 666	84 301	4.2	Z	X
5312	High pressure laminates .....	31	215 452	17 943	8.3	Z	X
5313	Plastics raw materials .....	262	1 585 357	89 383	5.6	Z	X
5314	Other plastics materials and basic shapes .....	340	925 014	109 754	11.9	Z	X
5320	Industrial gases (welding, etc.) .....	1 736	3 570 832	948 151	26.6	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	2 482	6 540 052	822 336	12.6	Z	7.0
5331	Gasses, compressed and liquified, except L.P. ....	293	657 976	63 578	9.7	Z	X
5332	Alkalies and chlorine .....	171	234 585	9 990	4.3	Z	X
5335	Detergents and soaps .....	868	2 107 564	214 770	10.2	Z	X
5336	Sanitation chemicals, polishes, and waxes .....	673	1 780 261	180 975	10.2	Z	X
5338	Wood chemicals, naval stores, and gum .....	20	52 728	1 627	3.1	Z	X
5341	Insecticides, nonagricultural .....	181	509 683	5 626	1.1	Z	X
5342	Adhesives, sealants, and glues .....	604	1 926 730	172 388	8.9	Z	X
5344	Other chemicals and allied products .....	385	1 301 042	82 256	6.3	Z	X
5400	Petroleum products .....	666	2 718 375	141 318	5.2	Z	5.1
5411	Aviation gasoline .....	9	235 873	25 276	10.7	Z	X
5414	Jet fuel (naphtha or kerosine type) .....	26	134 489	22 796	17.0	Z	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) .....	7	182 646	7 478	4.1	Z	X
5418	Lubricating oil and greases .....	517	1 632 340	56 613	3.5	Z	X
5420	Liquified petroleum gases (excluding natural gas) .....	39	79 961	10 332	12.9	Z	X
5700	Wines and distilled alcoholic beverages .....	7	10 636	104	1.0	Z	X
5800	Farm supplies .....	1 468	4 897 946	538 911	11.0	Z	3.2
5811	Hay, straw, and alfalfa .....	40	90 423	91	.1	Z	X
5812	Feeds (poultry and livestock) not mixed on location .....	381	1 398 007	111 834	8.0	Z	X
5813	Prepared feeds (poultry and livestock) mixed on location .....	118	319 798	25 757	8.1	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners .....	180	699 540	34 396	4.9	Z	X
5815	Insecticides, fungicides, and pesticides .....	257	835 693	53 141	6.4	Z	X
5816	Other agricultural chemicals and fertilizers .....	486	1 643 574	189 459	11.5	Z	X
5817	Seeds and bulbs .....	407	1 289 745	53 413	4.1	Z	X
5818	Other farm supplies (including harness and saddlery equipment) .....	343	764 369	70 088	9.2	Z	X
5900	Tobacco and tobacco products .....	6	9 184	1 372	14.9	Z	X
6000	Paint, paint supplies, and wallpaper .....	802	2 513 535	103 825	4.1	Z	1.5
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	247	1 075 472	31 251	2.9	Z	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) .....	37	60 617	5 870	9.7	Z	X
6014	Paint supplies .....	145	311 028	14 542	4.7	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218</b>	<b>Machinery, equipment, &amp; supplies whsle—Con.</b>						
6100	Books, periodicals, newspapers, and miscellaneous printed materials . . . . .	7	9 034	2 669	29.5	Z	X
6110	Flowers and florists' supplies . . . . .	56	142 677	28 403	19.9	Z	X
6120	Art goods (including novelties and souvenirs) . . . . .	13	56 044	8 641	15.4	Z	X
6130	Textile bags, bagging, and burlap . . . . .	7	2 866	716	25.0	Z	X
6150	Nondurable goods, n.e.c. . . . .	45	215 128	51 905	24.1	Z	X
9700	Service receipts and labor charges (including installed parts) . . . . .	17 707	76 873 663	10 114 604	13.2	4.5	70.9
9701	Labor charges for repair work . . . . .	16 396	72 438 859	5 514 425	7.6	2.5	X
9702	Parts installed in repair work . . . . .	12 166	55 721 779	4 062 853	7.3	1.8	X
9703	Other service receipts and labor charges—Specify . . . . .	3 078	12 948 191	537 190	4.1	.2	X
9720	Receipts for service contracts . . . . .	1 184	5 784 172	280 514	4.9	.1	X
9740	Receipts for installing equipment . . . . .	1 577	5 040 554	353 161	7.0	.2	X
9750	Reconditioning of drums or barrels . . . . .	50	82 648	24 730	29.9	Z	X
9810	Miscellaneous commodities . . . . .	2 643	9 017 152	919 394	10.2	.4	X
9830	Flight training and charter service . . . . .	39	711 211	41 007	5.8	Z	52.0
9831	Flight training . . . . .	19	397 155	7 329	1.8	Z	X
9832	Charter services . . . . .	24	513 992	32 919	6.4	Z	X
9910	Receipts from Commodity Credit Corporation . . . . .	6	25 404	3 994	15.7	Z	X
9940	Rental and leasing receipts . . . . .	6 826	37 811 395	3 657 347	9.7	1.6	.1
9941	Computer rental and leasing receipts . . . . .	92	33 247	6 270	18.9	Z	X
9942	Photocopying machine rental . . . . .	93	239 420	20 253	8.5	Z	X
9943	Other office machine rental receipts . . . . .	339	1 136 967	72 585	6.4	Z	X
9944	Other rental receipts . . . . .	1 277	7 259 396	765 672	10.5	.3	X
9950	Construction receipts . . . . .	12	32 040	6 061	18.9	Z	X
9980	Receipts for machine shop job work . . . . .	36	66 848	5 215	7.8	Z	X
<b>42181</b>	<b>Construction &amp; mining (except petroleum) machinery &amp; equip whsle</b>	<b>4 763</b>	<b>X</b>	<b>31 561 292</b>	<b>X</b>	<b>100.0</b>	<b>73.7</b>
0120	Buses, campers, and motor homes . . . . .	6	38 855	1 153	3.0	Z	73.7
0121	Buses . . . . .	6	38 855	1 153	3.0	Z	X
0130	Light trucks and vans (14,000 lb or less) . . . . .	57	156 718	13 527	8.6	Z	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) . . . . .	109	425 660	44 375	10.4	.1	X
0150	Heavy trucks and tractors (over 26,000 lb) . . . . .	152	1 152 345	91 274	7.9	.3	9.0
0152	New heavy truck tractors . . . . .	94	1 073 172	39 381	3.7	.1	X
0154	New truck bodies . . . . .	29	49 195	11 155	22.7	.1	X
0155	Used heavy trucks, tractors, and trailers . . . . .	123	1 103 150	40 730	3.7	.1	X
0200	New and rebuilt automotive parts and supplies . . . . .	350	3 164 059	412 659	13.0	1.3	2.3
0211	Batteries . . . . .	77	717 414	2 525	.4	.1	X
0212	Engines (complete) . . . . .	180	1 205 842	31 567	2.6	.1	X
0213	Electrical engine parts (including ignition parts) . . . . .	58	103 508	2 955	2.9	.1	X
0214	Brake parts (including fluid and all disk and drum parts) . . . . .	103	567 875	9 830	1.7	Z	X
0217	Hoses, belts, gaskets, and wiper blades . . . . .	137	1 084 228	7 211	.7	Z	X
0218	Filters (oil, air, and transmission) . . . . .	118	885 652	15 750	1.8	.1	X
0219	Engine parts, except electrical . . . . .	67	794 493	20 976	2.6	.1	X
0221	Body parts and repair materials . . . . .	98	416 660	13 352	3.2	.1	X
0222	Suspension parts (shocks, struts, balljoints, etc.) . . . . .	41	1 628 218	302 866	18.6	1.0	X
0223	Parts, n.e.c. . . . .	22	19 957	1 188	6.0	Z	X
0224	Accessories . . . . .	21	154 284	4 439	2.9	Z	X
0300	Tires and tubes . . . . .	11	25 474	651	2.6	Z	34.2
0311	New tires and tubes . . . . .	11	25 474	651	2.6	Z	X
0720	Roofing, siding, and insulation materials . . . . .	6	7 050	1 017	14.4	Z	7.4
0721	Roofing, except wood . . . . .	6	7 050	1 017	14.4	Z	X
0920	New computer equipment . . . . .	6	7 988	265	3.3	Z	40.5
0921	Computers . . . . .	6	7 988	265	3.3	Z	X
1120	Flat iron and steel products . . . . .	21	67 371	7 972	11.8	Z	X
1140	Iron and steel wire and wire products . . . . .	27	64 171	2 597	4.0	Z	11.0
1141	Wire (plain, coated, barbed, and twisted) . . . . .	14	58 973	2 370	4.0	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties . . . . .	13	5 198	227	4.4	Z	X
1150	Iron and steel pipe and tubing . . . . .	9	11 585	289	2.5	Z	X
1400	Electrical apparatus and equipment . . . . .	159	1 272 902	195 633	15.4	.6	4.4
1413	Motors and generators (including motor-generator sets) . . . . .	80	1 163 341	194 030	16.7	.6	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) . . . . .	80	109 561	1 603	1.5	Z	X
1500	Electrical appliances, household . . . . .	7	15 697	490	3.1	Z	31.0
1515	Refrigerators and freezers, household . . . . .	7	15 697	490	3.1	Z	X
1600	Electronic parts and equipment, except communication . . . . .	22	63 434	2 632	4.1	Z	X
1650	Communication equipment and supplies . . . . .	6	14 387	491	3.4	Z	X
1700	Hardware . . . . .	231	1 575 941	68 957	4.4	.2	5.0
1711	Hand tools (including power driven) . . . . .	231	1 575 941	56 461	3.6	.2	X
1712	Bolts, nuts, rivets, and fasteners . . . . .	104	554 282	10 657	1.9	Z	X
1713	Cutlery . . . . .	41	151 781	1 839	1.2	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	11	29 004	2 448	8.4	Z	60.2
1818	Other plumbing and heating equipment and supplies . . . . .	9	27 456	2 126	7.7	Z	X
1900	Warm air heating and air-conditioning equipment and supplies . . . . .	6	6 263	566	9.0	Z	69.8
1911	Furnaces (warm air) . . . . .	6	6 263	207	3.3	Z	X

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42181</b>	<b>Construction &amp; mining (except petroleum) machinery &amp; equipment—Con.</b>						
2100	Construction and mining machinery and equipment (including parts and attachments) .....	4 763	31 561 292	23 654 492	74.9	74.9	62.7
2111	New off-highway wheel and track-laying tractors .....	1 437	14 672 148	4 068 337	27.7	12.9	X
2112	New power cranes, draglines, and shovels .....	758	7 881 301	1 284 770	16.3	4.1	X
2113	New mixers, pavers, and related equipment .....	949	10 533 687	621 091	5.9	2.0	X
2114	New tractor shovel loaders .....	1 077	11 299 562	1 923 652	17.0	6.1	X
2115	New graders, rollers, and off-highway trucks .....	1 431	16 082 162	1 516 571	9.4	4.8	X
2116	New mining machinery .....	650	5 778 735	1 157 221	20.0	3.7	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	3 212	23 660 121	8 418 050	35.6	26.7	X
2118	Used construction and mining machinery and equipment .....	3 185	24 506 712	4 664 801	19.0	14.8	X
2200	Farm machinery, equipment, and parts .....	540	5 092 078	381 913	7.5	1.2	4.8
2211	New tractors (farm) .....	307	3 620 425	162 452	4.5	.5	X
2212	New harvesting machinery .....	120	1 432 733	13 940	1.0	Z	X
2213	New land preparation, planting, and cultivating machinery .....	128	1 220 145	16 752	1.4	.1	X
2214	New dairy farm and barn equipment .....	29	387 608	4 408	1.1	Z	X
2215	New irrigation equipment .....	70	958 885	63 562	6.6	.2	X
2216	Other new farm machinery and equipment .....	205	1 841 471	47 127	2.6	.1	X
2218	Used farm machinery and equipment .....	285	2 260 900	73 671	3.3	.2	X
2220	Garden machinery, equipment, and parts .....	189	755 817	52 071	6.9	.2	11.2
2221	New power lawn mowers .....	137	625 918	27 171	4.3	.1	X
2222	Other new lawn and garden machinery and equipment .....	110	403 619	19 431	4.8	.1	X
2223	Used garden machinery and equipment .....	59	365 765	5 469	1.5	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	61	114 869	5 979	5.2	Z	63.3
2311	Pumps .....	54	99 480	2 709	2.7	Z	X
2312	Motors .....	21	59 377	1 050	1.8	Z	X
2313	Parts for pumps and motors .....	45	86 685	2 209	2.5	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	468	3 804 440	417 520	11.0	1.3	3.5
2321	New pumps, compressors (air or gas), and equipment .....	171	1 383 384	102 434	7.4	.3	X
2323	New diesel engines (excluding automotive) .....	50	575 223	44 228	7.7	.1	X
2326	New controlling, recording, and indicating instruments and access .....	23	400 392	8 828	2.2	Z	X
2327	All other new general-purpose industrial machinery and equipment .....	129	1 885 498	156 323	8.3	.5	X
2328	Used general-purpose industrial machinery and equipment .....	201	733 116	105 706	14.4	.3	X
2330	Metalworking machinery, equipment, and parts .....	26	234 162	25 269	10.8	.1	X
2340	Materials handling machinery, equipment, and parts .....	426	3 317 353	352 258	10.6	1.1	3.2
2341	New conveying equipment .....	95	1 028 098	106 730	10.4	.3	X
2342	New hoists, cranes, and monorails .....	22	657 850	86 851	13.2	.3	X
2343	New forklift trucks .....	21	616 905	14 246	2.3	Z	X
2344	New industrial trucks and tractors .....	17	27 284	4 552	16.7	Z	X
2345	Used materials handling machinery, equipment, and parts .....	336	2 008 627	139 877	7.0	.4	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	86	1 131 582	115 615	10.2	.4	.8
2351	New oil refining and pipeline machinery, equipment, and supplies .....	44	660 121	26 491	4.0	.1	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) .....	65	617 123	89 124	14.4	.3	X
2360	Other industrial machinery, equipment, and parts .....	58	218 317	41 415	19.0	.1	50.2
2366	Other new industrial machinery and equipment .....	29	79 361	17 969	22.6	.1	X
2367	Used industrial machinery and equipment .....	32	143 149	20 588	14.4	.1	X
2370	Mechanical power transmission supplies .....	23	42 432	5 887	13.9	Z	49.7
2371	Bearings and bushings .....	21	39 826	892	2.2	Z	X
2372	Other mechanical power transmission supplies .....	18	40 028	4 995	12.5	Z	X
2380	Industrial valves and fittings (except fluid-power) .....	18	35 358	2 531	7.2	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	36	84 504	2 050	2.4	Z	73.7
2391	Hydraulic valves .....	34	67 807	1 054	1.6	Z	X
2392	Pneumatic valves .....	15	28 842	995	3.5	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	153	1 269 908	42 597	3.4	.1	2.8
2411	Hydraulic cylinders and rotary actuators .....	153	1 269 908	36 322	2.9	.1	X
2412	Pneumatic cylinders and rotary actuators .....	29	250 750	6 275	2.5	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	32	93 056	3 260	3.5	Z	71.0
2421	Hydraulic and pneumatic connectors .....	27	86 343	1 445	1.7	Z	X
2422	Hydraulic and pneumatic assemblies .....	18	54 363	1 814	3.3	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	147	1 321 627	36 963	2.8	.1	8.5
2431	Filters .....	119	1 102 791	21 660	2.0	.1	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	56	842 688	15 302	1.8	Z	X
2440	Welding supplies (excluding gases) .....	7	7 512	222	3.0	Z	X
2450	Industrial containers and supplies .....	8	43 723	10 470	23.9	Z	X
2460	Other industrial supplies .....	141	483 049	33 983	7.0	.1	11.8
2462	Abrasives and abrasive materials .....	94	270 828	14 904	5.5	Z	X
2463	Nylon, polyester, and synthetic rubber .....	9	92 823	371	.4	Z	X
2464	Mechanical rubber goods .....	27	32 573	244	.7	Z	X
2466	Industrial supplies, n.e.c. ....	74	244 788	18 463	7.5	.1	X
2630	Other transportation equipment and supplies .....	19	117 815	7 560	6.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	23	53 484	2 168	4.1	Z	X
5400	Petroleum products .....	79	426 429	16 809	3.9	.1	X
5800	Farm supplies .....	10	39 048	3 490	8.9	Z	10.8
5812	Feeds (poultry and livestock) not mixed on location .....	10	39 048	3 490	8.9	Z	X
6000	Paint, paint supplies, and wallpaper .....	16	50 944	4 437	8.7	Z	X
9700	Service receipts and labor charges (including installed parts) .....	2 499	22 165 967	3 156 462	14.2	10.0	72.0
9701	Labor charges for repair work .....	2 400	21 674 001	1 717 180	7.9	5.4	X
9702	Parts installed in repair work .....	1 925	17 751 375	1 366 642	7.7	4.3	X
9703	Other service receipts and labor charges—Specify .....	367	2 685 904	72 633	2.7	.2	X
9720	Receipts for service contracts .....	87	968 694	52 565	5.4	Z	X
9740	Receipts for installing equipment .....	13	107 797	12 273	11.4	Z	X
9810	Miscellaneous commodities .....	217	1 054 301	88 533	8.4	.3	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42181</b>	<b>Construction &amp; mining (except petroleum) machinery &amp; equip whsle—Con.</b>						
9940	Rental and leasing receipts .....	1 795	16 870 859	2 130 601	12.6	6.8	X
9980	Receipts for machine shop job work .....	7	7 793	165	2.1	Z	X
<b>421810</b>	<b>Construction &amp; mining (except petroleum) machinery &amp; equip whsle .....</b>	<b>4 763</b>	<b>X</b>	<b>31 561 292</b>	<b>X</b>	<b>100.0</b>	<b>73.7</b>
0120	Buses, campers, and motor homes .....	6	38 855	1 153	3.0	Z	73.7
0121	Buses .....	6	38 855	1 153	3.0	Z	X
0130	Light trucks and vans (14,000 lb or less) .....	57	156 718	13 527	8.6	Z	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	109	425 660	44 375	10.4	.1	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	152	1 152 345	91 274	7.9	.3	9.0
0152	New heavy truck tractors .....	94	1 073 172	39 381	3.7	.1	X
0154	New truck bodies .....	29	49 195	11 155	22.7	Z	X
0155	Used heavy trucks, tractors, and trailers .....	123	1 103 150	40 730	3.7	.1	X
0200	New and rebuilt automotive parts and supplies .....	350	3 164 059	412 659	13.0	1.3	2.3
0211	Batteries .....	77	717 414	2 525	.4	Z	X
0212	Engines (complete) .....	180	1 205 842	31 567	2.6	.1	X
0213	Electrical engine parts (including ignition parts) .....	58	103 508	2 955	2.9	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	103	567 875	9 830	1.7	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	137	1 084 228	7 211	.7	Z	X
0218	Filters (oil, air, gas, and transmission) .....	118	885 652	15 750	1.8	.1	X
0219	Engine parts, except electrical .....	67	794 493	20 976	2.6	.1	X
0221	Body parts and repair materials .....	98	416 660	13 352	3.2	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	41	1 628 218	302 866	18.6	1.0	X
0223	Parts, n.e.c. .....	22	19 957	1 188	6.0	Z	X
0224	Accessories .....	21	154 284	4 439	2.9	Z	X
0300	Tires and tubes .....	11	25 474	651	2.6	Z	34.2
0311	New tires and tubes .....	11	25 474	651	2.6	Z	X
0720	Roofing, siding, and insulation materials .....	6	7 050	1 017	14.4	Z	7.4
0721	Roofing, except wood .....	6	7 050	1 017	14.4	Z	X
0920	New computer equipment .....	6	7 988	265	3.3	Z	40.5
0921	Computers .....	6	7 988	265	3.3	Z	X
1120	Flat iron and steel products .....	21	67 371	7 972	11.8	Z	X
1140	Iron and steel wire and wire products .....	27	64 171	2 597	4.0	Z	11.0
1141	Wire (plain, coated, barbed, and twisted) .....	14	58 973	2 370	4.0	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	13	5 198	227	4.4	Z	X
1150	Iron and steel pipe and tubing .....	9	11 585	289	2.5	Z	X
1400	Electrical apparatus and equipment .....	159	1 272 902	195 633	15.4	.6	4.4
1413	Motors and generators (including motor-generator sets) .....	80	1 163 341	194 030	16.7	.6	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	80	109 561	1 603	1.5	Z	X
1500	Electrical appliances, household .....	7	15 697	490	3.1	Z	31.0
1515	Refrigerators and freezers, household .....	7	15 697	490	3.1	Z	X
1600	Electronic parts and equipment, except communication .....	22	63 434	2 632	4.1	Z	X
1650	Communication equipment and supplies .....	6	14 387	491	3.4	Z	X
1700	Hardware .....	231	1 575 941	68 957	4.4	.2	5.0
1711	Hand tools (including power driven) .....	231	1 575 941	56 461	3.6	.2	X
1712	Bolts, nuts, rivets, and fasteners .....	104	554 282	10 657	1.9	Z	X
1713	Cutlery .....	41	151 781	1 839	1.2	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	11	29 004	2 448	8.4	Z	60.2
1818	Other plumbing and heating equipment and supplies .....	9	27 456	2 126	7.7	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	6	6 263	566	9.0	Z	69.8
1911	Furnaces (warm air) .....	6	6 263	207	3.3	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	4 763	31 561 292	23 654 492	74.9	74.9	62.7
2111	New off-highway wheel and track-laying tractors .....	1 437	14 672 148	4 068 337	27.7	12.9	X
2112	New power cranes, draglines, and shovels .....	758	7 881 301	1 284 770	16.3	4.1	X
2113	New mixers, pavers, and related equipment .....	949	10 533 687	621 091	5.9	2.0	X
2114	New tractor shovel loaders .....	1 077	11 299 562	1 923 652	17.0	6.1	X
2115	New graders, rollers, and off-highway trucks .....	1 431	16 082 162	1 516 571	9.4	4.8	X
2116	New mining machinery .....	650	5 778 735	1 157 221	20.0	3.7	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	3 212	23 660 121	8 418 050	35.6	26.7	X
2118	Used construction and mining machinery and equipment .....	3 185	24 506 712	4 664 801	19.0	14.8	X
2200	Farm machinery, equipment, and parts .....	540	5 092 078	381 913	7.5	1.2	4.8
2211	New tractors (farm) .....	307	3 620 425	162 452	4.5	.5	X
2212	New harvesting machinery .....	120	1 432 733	13 940	1.0	Z	X
2213	New land preparation, planting, and cultivating machinery .....	128	1 220 145	16 752	1.4	.1	X
2214	New dairy farm and barn equipment .....	29	387 608	4 408	1.1	Z	X
2215	New irrigation equipment .....	70	958 885	63 562	6.6	.2	X
2216	Other new farm machinery and equipment .....	205	1 841 471	47 127	2.6	.1	X
2218	Used farm machinery and equipment .....	285	2 260 900	73 671	3.3	.2	X
2220	Garden machinery, equipment, and parts .....	189	755 817	52 071	6.9	.1	11.2
2221	New power lawn mowers .....	137	625 918	27 171	4.3	.1	X
2222	Other new lawn and garden machinery and equipment .....	110	403 619	19 431	4.8	.1	X
2223	Used garden machinery and equipment .....	59	365 765	5 469	1.5	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	61	114 869	5 979	5.2	Z	63.3
2311	Pumps .....	54	99 480	2 709	2.7	Z	X
2312	Motors .....	21	59 377	1 050	1.8	Z	X
2313	Parts for pumps and motors .....	45	86 685	2 209	2.5	Z	X

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**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421810</b>	<b>Construction &amp; mining (except petroleum) machinery &amp; equipment—Con.</b>						
2320	General-purpose industrial machinery, equipment, and parts .....	468	3 804 440	417 520	11.0	1.3	3.5
2321	New pumps, compressors (air or gas), and equipment .....	171	1 383 384	102 434	7.4	.3	X
2323	New diesel engines (excluding automotive) .....	50	575 223	44 228	7.7	1	X
2326	New controlling, recording, and indicating instruments and access .....	23	400 392	8 828	2.2	Z	X
2327	All other new general-purpose industrial machinery and equipment .....	129	1 885 498	156 323	8.3	.5	X
2328	Used general-purpose industrial machinery and equipment .....	201	733 116	105 706	14.4	.3	X
2330	Metalworking machinery, equipment, and parts .....	26	234 162	25 269	10.8	.1	X
2340	Materials handling machinery, equipment, and parts .....	426	3 317 353	352 258	10.6	1.1	3.2
2341	New conveying equipment .....	95	1 028 098	106 730	10.4	.3	X
2342	New hoists, cranes, and monorails .....	22	657 850	86 851	13.2	.3	X
2343	New forklift trucks .....	21	616 905	14 246	2.3	Z	X
2344	New industrial trucks and tractors .....	17	27 284	4 552	16.7	Z	X
2345	Used materials handling machinery, equipment, and parts .....	336	2 008 627	139 877	7.0	.4	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	86	1 131 582	115 615	10.2	.4	.8
2351	New oil refining and pipeline machinery, equipment, and supplies .....	44	660 121	26 491	4.0	.1	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) .....	65	617 123	89 124	14.4	.3	X
2360	Other industrial machinery, equipment, and parts .....	58	218 317	41 415	19.0	.1	50.2
2366	Other new industrial machinery and equipment .....	29	79 361	17 969	22.6	.1	X
2367	Used industrial machinery and equipment .....	32	143 149	20 588	14.4	.1	X
2370	Mechanical power transmission supplies .....	23	42 432	5 887	13.9	Z	49.7
2371	Bearings and bushings .....	21	39 826	892	2.2	Z	X
2372	Other mechanical power transmission supplies .....	18	40 028	4 995	12.5	Z	X
2380	Industrial valves and fittings (except fluid-power) .....	18	35 358	2 531	7.2	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	36	84 504	2 050	2.4	Z	73.7
2391	Hydraulic valves .....	34	67 807	1 054	1.6	Z	X
2392	Pneumatic valves .....	15	28 842	995	3.5	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	153	1 269 908	42 597	3.4	.1	2.8
2411	Hydraulic cylinders and rotary actuators .....	153	1 269 908	36 322	2.9	.1	X
2412	Pneumatic cylinders and rotary actuators .....	29	250 750	6 275	2.5	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	32	93 056	3 260	3.5	Z	71.0
2421	Hydraulic and pneumatic connectors .....	27	86 343	1 445	1.7	Z	X
2422	Hydraulic and pneumatic assemblies .....	18	54 363	1 814	3.3	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	147	1 321 627	36 963	2.8	.1	8.5
2431	Filters .....	119	1 102 791	21 660	2.0	.1	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	56	842 688	15 302	1.8	Z	X
2440	Welding supplies (excluding gases) .....	7	7 512	222	3.0	Z	X
2450	Industrial containers and supplies .....	8	43 723	10 470	23.9	Z	X
2460	Other industrial supplies .....	141	483 049	33 983	7.0	.1	11.8
2462	Abrasives and abrasive materials .....	94	270 828	14 904	5.5	Z	X
2463	Nylon, polyester, and synthetic rubber .....	9	92 823	371	.4	Z	X
2464	Mechanical rubber goods .....	27	32 573	244	.7	Z	X
2466	Industrial supplies, n.e.c. ....	74	244 788	18 463	7.5	.1	X
2630	Other transportation equipment and supplies .....	19	117 815	7 560	6.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	23	53 484	2 168	4.1	Z	X
5400	Petroleum products .....	79	426 429	16 809	3.9	.1	X
5800	Farm supplies .....	10	39 048	3 490	8.9	Z	10.8
5812	Feeds (poultry and livestock) not mixed on location .....	10	39 048	3 490	8.9	Z	X
6000	Paint, paint supplies, and wallpaper .....	16	50 944	4 437	8.7	Z	X
9700	Service receipts and labor charges (including installed parts) .....	2 499	22 165 967	3 156 462	14.2	10.0	72.0
9701	Labor charges for repair work .....	2 400	21 674 001	1 717 180	7.9	5.4	X
9702	Parts installed in repair work .....	1 925	17 751 375	1 366 642	7.7	4.3	X
9703	Other service receipts and labor charges—Specify .....	367	2 685 904	72 633	2.7	.2	X
9720	Receipts for service contracts .....	87	968 694	52 565	5.4	.2	X
9740	Receipts for installing equipment .....	13	107 797	12 273	11.4	Z	X
9810	Miscellaneous commodities .....	217	1 054 301	88 533	8.4	.3	X
9940	Rental and leasing receipts .....	1 795	16 870 859	2 130 601	12.6	6.8	X
9980	Receipts for machine shop job work .....	7	7 793	165	2.1	Z	X
<b>42182</b>	<b>Farm &amp; garden machinery &amp; equipment whse</b> .....	<b>9 312</b>	<b>X</b>	<b>30 536 605</b>	<b>X</b>	<b>100.0</b>	<b>75.4</b>
0100	New and used automobiles, motorcycles, etc. ....	246	852 728	70 618	8.3	.2	5.1
0112	Used automobiles .....	72	218 086	5 849	2.7	Z	X
0113	Motorcycles .....	35	65 052	1 523	2.3	Z	X
0114	Motorscooters, mopeds, snowmobiles, and utility trailers .....	166	593 786	60 645	10.2	.2	X
0120	Buses, campers, and motor homes .....	9	26 258	6 905	26.3	Z	20.1
0122	Motor homes, car trailers, and campers .....	8	23 610	5 846	24.8	Z	X
0130	Light trucks and vans (14,000 lb or less) .....	166	402 917	43 036	10.7	.1	.8
0131	New light trucks .....	156	375 231	28 647	7.6	.1	X
0132	Used light trucks .....	156	375 231	12 755	3.4	Z	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	152	476 599	28 945	6.1	.1	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	49	229 191	16 812	7.3	.1	3.3
0152	New heavy truck tractors .....	22	80 744	6 648	8.2	Z	X
0155	Used heavy trucks, tractors, and trailers .....	22	80 744	3 877	4.8	Z	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42182</b>	<b>Farm &amp; garden machinery &amp; equipment whsle—Con.</b>						
0200	New and rebuilt automotive parts and supplies .....	580	1 987 005	247 000	12.4	.8	2.5
0211	Batteries .....	263	1 439 777	15 772	1.1	.1	X
0212	Engines (complete) .....	122	250 232	8 632	3.5	Z	X
0213	Electrical engine parts (including ignition parts) .....	141	361 395	9 812	2.7	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	17	240 683	13 393	5.6	Z	X
0215	Exhaust system parts .....	9	103 053	1 583	1.5	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	126	260 268	19 303	7.4	.1	X
0218	Filters (oil, air, gas, and transmission) .....	15	120 077	3 783	3.2	Z	X
0219	Engine parts, except electrical .....	144	416 507	34 713	8.3	.1	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	17	240 683	3 325	1.4	Z	X
0223	Parts, n.e.c. ....	432	668 274	135 431	20.3	.4	X
0224	Accessories .....	128	139 624	1 254	.9	Z	X
0300	Tires and tubes .....	542	1 810 457	39 810	2.2	.1	.1
0312	Recapped and used tires and repair materials .....	471	1 255 529	26 221	2.1	.1	X
0740	Other construction materials .....	68	187 322	19 311	10.3	.1	5.4
0742	Prefabricated buildings and structural assemblies (nonwood) .....	10	58 835	10 487	17.8	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	6	47 995	3 149	6.6	Z	X
1120	Flat iron and steel products .....	19	67 930	2 757	4.1	Z	7.0
1121	Plates .....	6	10 270	859	8.4	Z	X
1140	Iron and steel wire and wire products .....	8	49 793	6 678	13.4	Z	X
1150	Iron and steel pipe and tubing .....	25	73 483	6 033	8.2	Z	X
1220	Aluminum shapes, forms, etc. ....	6	7 162	562	7.8	Z	X
1400	Electrical apparatus and equipment .....	234	383 439	34 333	9.0	.1	11.5
1413	Motors and generators (including motor-generator sets) .....	148	175 364	6 846	3.9	Z	X
1417	Exterior wiring and cable (excluding conduit) .....	78	168 181	16 367	9.7	.1	X
1500	Electrical appliances, household .....	54	203 942	9 878	4.8	Z	X
1600	Electronic parts and equipment, except communication .....	11	20 991	2 556	12.2	Z	X
1700	Hardware .....	548	1 506 193	76 977	5.1	.3	3.3
1711	Hand tools (including power driven) .....	463	1 250 786	45 734	3.7	.2	X
1712	Bolts, nuts, rivets, and fasteners .....	493	1 342 237	25 158	1.9	.1	X
1713	Cutlery .....	61	217 797	6 045	2.8	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	167	514 408	46 588	9.1	.2	10.1
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	112	332 792	12 177	3.7	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	114	359 786	12 140	3.4	Z	X
1813	Plumbing fixtures .....	39	157 776	4 349	2.8	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	37	176 404	14 091	8.0	Z	X
1815	Boilers, radiators, and convectors .....	29	81 499	2 817	3.5	Z	X
1818	Other plumbing and heating equipment and supplies .....	10	76 277	977	1.3	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	63	169 596	9 952	5.9	Z	5.4
1916	Air cleaning and filtration systems .....	25	88 871	8 024	9.0	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	755	3 068 084	420 542	13.7	1.4	3.6
2111	New off-highway wheel and track-laying tractors .....	149	486 579	18 658	3.8	.1	X
2112	New power cranes, draglines, and shovels .....	93	808 555	6 716	.8	Z	X
2114	New tractor shovel loaders .....	359	1 729 103	101 178	5.9	.3	X
2115	New graders, rollers, and off-highway trucks .....	93	808 555	13 439	1.7	Z	X
2116	New mining machinery .....	150	1 058 567	28 341	2.7	.1	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	378	2 074 923	166 143	8.0	.5	X
2118	Used construction and mining machinery and equipment .....	455	1 869 335	84 746	4.5	.3	X
2200	Farm machinery, equipment, and parts .....	8 740	28 255 136	22 054 246	78.1	72.2	68.5
2211	New tractors (farm) .....	5 177	21 058 752	5 603 689	26.6	18.4	X
2212	New harvesting machinery .....	4 153	17 411 898	2 853 941	16.4	9.3	X
2213	New land preparation, planting, and cultivating machinery .....	3 725	15 562 717	1 581 247	10.2	5.2	X
2214	New dairy farm and barn equipment .....	826	1 968 915	384 277	19.5	1.3	X
2215	New irrigation equipment .....	1 546	4 197 961	2 178 558	51.9	7.1	X
2216	Other new farm machinery and equipment .....	5 554	19 598 611	3 941 866	20.1	12.9	X
2218	Used farm machinery and equipment .....	6 084	21 236 854	5 510 670	25.9	18.0	X
2220	Garden machinery, equipment, and parts .....	4 258	17 510 646	3 519 845	20.1	11.5	67.7
2221	New power lawn mowers .....	3 152	13 544 369	1 409 380	10.4	4.6	X
2222	Other new lawn and garden machinery and equipment .....	2 387	9 966 138	1 886 055	18.9	6.2	X
2223	Used garden machinery and equipment .....	2 380	9 810 805	224 407	2.3	.7	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	9	28 143	2 060	7.3	Z	75.4
2313	Parts for pumps and motors .....	6	20 389	1 638	8.0	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	605	2 475 342	286 137	11.6	.9	3.3
2321	New pumps, compressors (air or gas), and equipment .....	307	1 522 174	170 007	11.2	.6	X
2323	New diesel engines (excluding automotive) .....	47	1 118 391	4 327	3.7	Z	X
2326	New controlling, recording, and indicating instruments and access .....	74	161 706	35 721	22.1	.1	X
2327	All other new general-purpose industrial machinery and equipment .....	103	440 755	51 918	11.8	.2	X
2328	Used general-purpose industrial machinery and equipment .....	97	253 119	24 164	9.5	.1	X
2330	Metalworking machinery, equipment, and parts .....	14	26 594	4 097	15.4	Z	X
2340	Materials handling machinery, equipment, and parts .....	27	66 930	16 755	25.0	.1	64.1
2341	New conveying equipment .....	15	38 523	9 693	25.2	Z	X
2343	New forklift trucks .....	9	17 930	3 273	18.3	Z	X
2345	Used materials handling machinery, equipment, and parts .....	14	25 999	1 696	6.5	Z	X
2360	Other industrial machinery, equipment, and parts .....	12	45 530	16 403	36.0	.1	X
2460	Other industrial supplies .....	6	48 279	1 086	2.2	Z	X
2700	Sporting and recreational goods and supplies .....	118	510 516	37 789	7.4	.1	7.7
2715	Athletic equipment and accessories .....	94	437 478	34 424	7.9	.1	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	7	27 129	1 440	5.3	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	15	67 222	2 978	4.4	Z	X
3800	Men's and boys' wear .....	16	55 783	2 492	4.5	Z	X
4000	Footwear .....	7	12 869	378	2.9	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42182</b>	<b>Farm &amp; garden machinery &amp; equipment whse—Con.</b>						
4860	Other grocery specialties .....	16	22 483	2 047	9.1	Z	7.4
4867	Pet foods .....	15	16 774	734	4.4	Z	X
5300	Plastics materials and basic shapes .....	10	49 980	5 730	11.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	122	387 013	36 106	9.3	.	X
5400	Petroleum products .....	444	1 400 073	31 841	2.3	.1	.8
5418	Lubricating oil and greases .....	442	1 372 889	30 317	2.2	.1	X
5800	Farm supplies .....	1 406	4 662 572	505 494	10.8	1.7	2.7
5811	Hay, straw, and alfalfa .....	40	90 423	91	.1	Z	X
5812	Feeds (poultry and livestock) not mixed on location .....	371	1 358 959	108 344	8.0	.4	X
5813	Prepared feeds (poultry and livestock) mixed on location .....	118	319 798	25 757	8.1	.1	X
5814	Weed killers, soil sterilizers, and soil conditioners .....	150	539 170	25 545	4.7	.1	X
5815	Insecticides, fungicides, and pesticides .....	252	791 547	44 176	5.6	.1	X
5816	Other agricultural chemicals and fertilizers .....	481	1 599 428	187 148	11.7	.6	X
5817	Seeds and bulbs .....	398	1 268 735	47 428	3.7	.2	X
5818	Other farm supplies (including harness and saddlery equipment) .....	335	717 092	67 005	9.3	.2	X
6000	Paint, paint supplies, and wallpaper .....	158	676 818	7 799	1.2	Z	.1
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	136	571 227	6 346	1.1	Z	X
6110	Flowers and florists' supplies .....	51	130 327	27 712	21.3	.1	X
9700	Service receipts and labor charges (including installed parts) .....	5 359	19 558 521	2 454 956	12.6	8.0	73.1
9701	Labor charges for repair work .....	5 166	19 211 498	1 282 372	6.7	4.2	X
9702	Parts installed in repair work .....	4 097	15 687 043	1 076 713	6.9	3.5	X
9703	Other service receipts and labor charges—Specify .....	865	3 836 538	95 847	2.5	.3	X
9720	Receipts for service contracts .....	115	453 894	16 641	3.7	.1	X
9740	Receipts for installing equipment .....	37	46 246	4 710	10.2	Z	X
9810	Miscellaneous commodities .....	513	1 895 116	168 523	8.9	.6	X
9940	Rental and leasing receipts .....	1 550	7 341 772	202 678	2.8	.7	X
9980	Receipts for machine shop job work .....	8	17 830	950	5.3	Z	X
<b>421820</b>	<b>Farm &amp; garden machinery &amp; equipment whse .....</b>	<b>9 312</b>	<b>X</b>	<b>30 536 605</b>	<b>X</b>	<b>100.0</b>	<b>75.4</b>
0100	New and used automobiles, motorcycles, etc. ....	246	852 728	70 618	8.3	.2	5.1
0112	Used automobiles .....	72	218 086	5 849	2.7	Z	X
0113	Motorcycles .....	35	65 052	1 523	2.3	Z	X
0114	Motorscooters, mopeds, snowmobiles, and utility trailers .....	166	593 786	60 645	10.2	.2	X
0120	Buses, campers, and motor homes .....	9	26 258	6 905	26.3	Z	20.1
0122	Motor homes, car trailers, and campers .....	8	23 610	5 846	24.8	Z	X
0130	Light trucks and vans (14,000 lb or less) .....	166	402 917	43 036	10.7	.1	.8
0131	New light trucks .....	156	375 231	28 647	7.6	.1	X
0132	Used light trucks .....	156	375 231	12 755	3.4	Z	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	152	476 599	28 945	6.1	.1	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	49	229 191	16 812	7.3	.1	3.3
0152	New heavy truck tractors .....	22	80 744	6 648	8.2	Z	X
0155	Used heavy trucks, tractors, and trailers .....	22	80 744	3 877	4.8	Z	X
0200	New and rebuilt automotive parts and supplies .....	580	1 987 005	247 000	12.4	.8	2.5
0211	Batteries .....	263	1 439 777	15 772	1.1	.1	X
0212	Engines (complete) .....	122	250 232	8 632	3.5	Z	X
0213	Electrical engine parts (including ignition parts) .....	141	361 395	9 812	2.7	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	17	240 683	13 393	5.6	Z	X
0215	Exhaust system parts .....	9	103 053	1 583	1.5	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	126	260 268	19 303	7.4	.1	X
0218	Filters (oil, air, gas, and transmission) .....	15	120 077	3 783	3.2	Z	X
0219	Engine parts, except electrical .....	144	416 507	34 713	8.3	.1	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	17	240 683	3 325	1.4	Z	X
0223	Parts, n.e.c. ....	432	668 274	135 431	20.3	.4	X
0224	Accessories .....	128	139 624	1 254	.9	Z	X
0300	Tires and tubes .....	542	1 810 457	39 810	2.2	.1	.1
0312	Recapped and used tires and repair materials .....	471	1 255 529	26 221	2.1	.1	X
0740	Other construction materials .....	68	187 322	19 311	10.3	.1	5.4
0742	Prefabricated buildings and structural assemblies (nonwood) .....	10	58 835	10 487	17.8	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	6	47 995	3 149	6.6	Z	X
1120	Flat iron and steel products .....	19	67 930	2 757	4.1	Z	7.0
1121	Plates .....	6	10 270	859	8.4	Z	X
1140	Iron and steel wire and wire products .....	8	49 793	6 678	13.4	Z	X
1150	Iron and steel pipe and tubing .....	25	73 483	6 033	8.2	Z	X
1220	Aluminum shapes, forms, etc. ....	6	7 162	562	7.8	Z	X
1400	Electrical apparatus and equipment .....	234	383 439	34 333	9.0	.1	11.5
1413	Motors and generators (including motor-generator sets) .....	148	175 364	6 846	3.9	Z	X
1417	Exterior wiring and cable (excluding conduit) .....	78	168 181	16 367	9.7	.1	X
1500	Electrical appliances, household .....	54	203 942	9 878	4.8	Z	X
1600	Electronic parts and equipment, except communication .....	11	20 991	2 556	12.2	Z	X
1700	Hardware .....	548	1 506 193	76 977	5.1	.3	3.3
1711	Hand tools (including power driven) .....	463	1 250 786	45 734	3.7	.2	X
1712	Bolts, nuts, rivets, and fasteners .....	493	1 342 237	25 158	1.9	.1	X
1713	Cutlery .....	61	217 797	6 045	2.8	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	167	514 408	46 588	9.1	.2	10.1
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	112	332 792	12 177	3.7	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	114	359 786	12 140	3.4	Z	X
1813	Plumbing fixtures .....	39	157 776	4 349	2.8	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	37	176 404	14 091	8.0	Z	X
1815	Boilers, radiators, and convectors .....	29	81 499	2 817	3.5	Z	X
1818	Other plumbing and heating equipment and supplies .....	10	76 277	977	1.3	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421820</b>	<b>Farm &amp; garden machinery &amp; equipment whsle—Con.</b>						
1900	Warm air heating and air-conditioning equipment and supplies .....	63	169 596	9 952	5.9	Z	5.4
1916	Air cleaning and filtration systems .....	25	88 871	8 024	9.0	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	755	3 068 084	420 542	13.7	1.4	3.6
2111	New off-highway wheel and track-laying tractors .....	149	486 579	18 658	3.8	.	X
2112	New power cranes, draglines, and shovels .....	93	808 555	6 716	.8	Z	X
2114	New tractor shovel loaders .....	359	1 729 103	101 178	5.9	.3	X
2115	New graders, rollers, and off-highway trucks .....	93	808 555	13 439	1.7	Z	X
2116	New mining machinery .....	150	1 058 567	28 341	2.7	.1	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	378	2 074 923	166 143	8.0	.5	X
2118	Used construction and mining machinery and equipment .....	455	1 869 335	84 746	4.5	.3	X
2200	Farm machinery, equipment, and parts .....	8 740	28 255 136	22 054 246	78.1	72.2	68.5
2211	New tractors (farm) .....	5 177	21 058 752	5 603 689	26.6	18.4	X
2212	New harvesting machinery .....	4 153	17 411 898	2 853 941	16.4	9.3	X
2213	New land preparation, planting, and cultivating machinery .....	3 725	15 562 717	1 581 247	10.2	5.2	X
2214	New dairy farm and barn equipment .....	826	1 968 915	384 277	19.5	1.3	X
2215	New irrigation equipment .....	1 546	4 197 961	2 178 558	51.9	7.1	X
2216	Other new farm machinery and equipment .....	5 554	19 598 611	3 941 866	20.1	12.9	X
2218	Used farm machinery and equipment .....	6 084	21 236 854	5 510 670	25.9	18.0	X
2220	Garden machinery, equipment, and parts .....	4 258	17 510 646	3 519 845	20.1	11.5	67.7
2221	New power lawn mowers .....	3 152	13 544 369	1 409 380	10.4	4.6	X
2222	Other new lawn and garden machinery and equipment .....	2 387	9 966 138	1 886 055	18.9	6.2	X
2223	Used garden machinery and equipment .....	2 380	9 810 805	224 407	2.3	.7	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	9	28 143	2 060	7.3	Z	75.4
2313	Parts for pumps and motors .....	6	20 389	1 638	8.0	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	605	2 475 342	286 137	11.6	.9	3.3
2321	New pumps, compressors (air or gas), and equipment .....	307	1 522 174	170 007	11.2	.6	X
2323	New diesel engines (excluding automotive) .....	47	1 118 391	4 327	3.7	Z	X
2326	New controlling, recording, and indicating instruments and access .....	74	161 706	35 721	22.1	.1	X
2327	All other new general-purpose industrial machinery and equipment .....	103	440 755	51 918	11.8	.2	X
2328	Used general-purpose industrial machinery and equipment .....	97	253 119	24 164	9.5	.1	X
2330	Metalworking machinery, equipment, and parts .....	14	26 594	4 097	15.4	Z	X
2340	Materials handling machinery, equipment, and parts .....	27	66 930	16 755	25.0	.1	64.1
2341	New conveying equipment .....	15	38 523	9 693	25.2	Z	X
2343	New forklift trucks .....	9	17 930	3 273	18.3	Z	X
2345	Used materials handling machinery, equipment, and parts .....	14	25 999	1 696	6.5	Z	X
2360	Other industrial machinery, equipment, and parts .....	12	45 530	16 403	36.0	.1	X
2460	Other industrial supplies .....	6	48 279	1 086	2.2	Z	X
2700	Sporting and recreational goods and supplies .....	118	510 516	37 789	7.4	.1	7.7
2715	Athletic equipment and accessories .....	94	437 478	34 424	7.9	.1	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	7	27 129	1 440	5.3	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	15	67 222	2 978	4.4	Z	X
3800	Men's and boys' wear .....	16	55 783	2 492	4.5	Z	X
4000	Footwear .....	7	12 869	378	2.9	Z	X
4860	Other grocery specialties .....	16	22 483	2 047	9.1	Z	7.4
4867	Pet foods .....	15	16 774	734	4.4	Z	X
5300	Plastics materials and basic shapes .....	10	49 980	5 730	11.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	122	387 013	36 106	9.3	.1	X
5400	Petroleum products .....	444	1 400 073	31 841	2.3	.1	.8
5418	Lubricating oil and greases .....	442	1 372 889	30 317	2.2	.1	X
5800	Farm supplies .....	1 406	4 662 572	505 494	10.8	1.7	2.7
5811	Hay, straw, and alfalfa .....	40	90 423	91	.1	Z	X
5812	Feeds (poultry and livestock) not mixed on location .....	371	1 358 959	108 344	8.0	.4	X
5813	Prepared feeds (poultry and livestock) mixed on location .....	118	319 798	25 757	8.1	.1	X
5814	Weed killers, soil sterilizers, and soil conditioners .....	150	539 170	25 545	4.7	.1	X
5815	Insecticides, fungicides, and pesticides .....	252	791 547	44 176	5.6	.1	X
5816	Other agricultural chemicals and fertilizers .....	481	1 599 428	187 148	11.7	.6	X
5817	Seeds and bulbs .....	398	1 268 735	47 428	3.7	.2	X
5818	Other farm supplies (including harness and saddlery equipment) .....	335	717 092	67 005	9.3	.2	X
6000	Paint, paint supplies, and wallpaper .....	158	676 818	7 799	1.2	Z	.1
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	136	571 227	6 346	1.1	Z	X
6110	Flowers and florists' supplies .....	51	130 327	27 712	21.3	.1	X
9700	Service receipts and labor charges (including installed parts) .....	5 359	19 558 521	2 454 956	12.6	8.0	73.1
9701	Labor charges for repair work .....	5 166	19 211 498	1 282 372	6.7	4.2	X
9702	Parts installed in repair work .....	4 097	15 687 043	1 076 713	6.9	3.5	X
9703	Other service receipts and labor charges—Specify .....	865	3 836 538	95 847	2.5	.3	X
9720	Receipts for service contracts .....	115	453 894	16 641	3.7	.1	X
9740	Receipts for installing equipment .....	37	46 246	4 710	10.2	Z	X
9810	Miscellaneous commodities .....	513	1 895 116	168 523	8.9	.6	X
9940	Rental and leasing receipts .....	1 550	7 341 772	202 678	2.8	.7	X
9980	Receipts for machine shop job work .....	8	17 830	950	5.3	Z	X
<b>4218201</b>	<b>Farm machinery &amp; equipment—farm dealers</b> .....	<b>6 789</b>	<b>X</b>	<b>21 521 310</b>	<b>X</b>	<b>100.0</b>	<b>76.8</b>
0100	New and used automobiles, motorcycles, etc. ....	233	771 404	59 130	7.7	.3	2.2
0112	Used automobiles .....	72	218 086	5 849	2.7	Z	X
0113	Motorcycles .....	35	65 052	1 523	2.3	Z	X
0114	Motorcycles, mopeds, snowmobiles, and utility trailers .....	161	553 318	51 758	9.4	.2	X
0120	Buses, campers, and motor homes .....	8	23 610	5 846	24.8	Z	22.8
0122	Motor homes, car trailers, and campers .....	8	23 610	5 846	24.8	Z	X

See footnotes at end of table.



**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218201</b>	<b>Farm machinery &amp; equipment—farm dealers—Con.</b>						
0130	Light trucks and vans (14,000 lb or less) .....	156	375 231	41 402	11.0	.2	.9
0131	New light trucks .....	156	375 231	28 647	7.6	.1	X
0132	Used light trucks .....	156	375 231	12 755	3.4	.1	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	134	421 684	23 417	5.6	.1	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	26	143 848	6 153	4.3	Z	X
0200	New and rebuilt automotive parts and supplies .....	476	1 555 325	138 535	8.9	.6	1.4
0211	Batteries .....	236	1 316 752	11 934	.9	.1	X
0212	Engines (complete) .....	117	157 215	7 867	5.0	Z	X
0213	Electrical engine parts (including ignition parts) .....	118	103 696	2 055	2.0	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	117	157 215	15 737	10.0	.1	X
0219	Engine parts, except electrical .....	117	157 215	23 606	15.0	.1	X
0223	Parts, n.e.c. ....	358	395 785	76 218	19.3	.4	X
0224	Accessories .....	122	134 868	1 118	.8	Z	X
0300	Tires and tubes .....	471	1 255 529	26 221	2.1	.1	.2
0312	Recapped and used tires and repair materials .....	471	1 255 529	26 221	2.1	.1	X
0740	Other construction materials .....	52	80 492	5 675	7.1	Z	X
1120	Flat iron and steel products .....	6	10 270	859	8.4	Z	45.9
1121	Plates .....	6	10 270	859	8.4	Z	X
1150	Iron and steel pipe and tubing .....	13	13 142	630	4.8	Z	X
1400	Electrical apparatus and equipment .....	148	175 364	6 846	3.9	Z	1.0
1413	Motors and generators (including motor-generator sets) .....	148	175 364	6 846	3.9	Z	X
1500	Electrical appliances, household .....	46	149 670	8 125	5.4	Z	X
1700	Hardware .....	476	1 261 187	47 534	3.8	.2	.8
1711	Hand tools (including power driven) .....	427	1 102 959	20 862	1.9	.1	X
1712	Bolts, nuts, rivets, and fasteners .....	427	1 102 959	20 862	1.9	.1	X
1713	Cutlery .....	49	158 228	5 770	3.6	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	75	202 010	14 097	7.0	.1	4.2
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	75	202 010	7 032	3.5	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	75	202 010	7 032	3.5	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	38	80 725	1 928	2.4	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	540	2 152 611	191 340	8.9	.9	3.2
2111	New off-highway wheel and track-laying tractors .....	114	298 842	9 866	3.3	Z	X
2112	New power cranes, draglines, and shovels .....	59	659 322	3 932	.6	Z	X
2114	New tractor shovel loaders .....	223	1 127 516	44 448	3.9	.2	X
2115	New graders, rollers, and off-highway trucks .....	59	659 322	7 848	1.2	Z	X
2116	New mining machinery .....	116	909 334	19 960	2.2	.1	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	275	1 521 683	69 126	4.5	.3	X
2118	Used construction and mining machinery and equipment .....	317	1 270 841	36 158	2.8	.2	X
2200	Farm machinery, equipment, and parts .....	6 789	21 521 310	16 539 514	76.9	76.9	71.3
2211	New tractors (farm) .....	4 774	18 833 905	4 490 036	23.8	20.9	X
2212	New harvesting machinery .....	3 865	16 255 155	2 573 926	15.8	12.0	X
2213	New land preparation, planting, and cultivating machinery .....	3 358	14 271 917	1 228 213	8.6	5.7	X
2214	New dairy farm and barn equipment .....	725	1 673 597	315 471	18.9	1.5	X
2215	New irrigation equipment .....	778	2 278 213	706 113	31.0	3.3	X
2216	Other new farm machinery and equipment .....	4 690	15 915 872	2 207 974	13.9	10.3	X
2218	Used farm machinery and equipment .....	5 520	19 487 589	5 017 784	25.7	23.3	X
2220	Garden machinery, equipment, and parts .....	3 327	13 608 665	1 058 256	7.8	4.9	71.8
2221	New power lawn mowers .....	2 648	11 362 288	618 787	5.4	2.9	X
2222	Other new lawn and garden machinery and equipment .....	1 615	6 496 004	248 302	3.8	1.2	X
2223	Used garden machinery and equipment .....	2 151	8 919 965	191 167	2.1	.9	X
2320	General-purpose industrial machinery, equipment, and parts .....	430	1 724 336	175 467	10.2	.8	.8
2321	New pumps, compressors (air or gas), and equipment .....	214	1 208 158	105 535	8.7	.5	X
2326	New controlling, recording, and indicating instruments and access .....	74	161 706	35 721	22.1	.2	X
2327	All other new general-purpose industrial machinery and equipment .....	70	280 298	27 224	9.7	.1	X
2328	Used general-purpose industrial machinery and equipment .....	74	74 184	6 987	9.4	Z	X
2340	Materials handling machinery, equipment, and parts .....	10	30 047	9 212	30.7	Z	76.4
2343	New forklift trucks .....	6	9 054	1 540	17.0	Z	X
2345	Used materials handling machinery, equipment, and parts .....	6	15 104	1 418	9.4	Z	X
2700	Sporting and recreational goods and supplies .....	88	351 546	27 497	7.8	.1	2.9
2715	Athletic equipment and accessories .....	88	351 546	27 497	7.8	.1	X
3800	Men's and boys' wear .....	14	44 885	1 623	3.6	Z	X
4000	Footwear .....	6	12 078	175	1.4	Z	X
4860	Other grocery specialties .....	14	16 537	722	4.4	Z	9.1
4867	Pet foods .....	14	16 537	722	4.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	62	176 159	12 841	7.3	.1	X
5400	Petroleum products .....	398	1 251 626	27 480	2.2	.1	.9
5418	Lubricating oil and greases .....	398	1 251 626	27 480	2.2	.1	X
5800	Farm supplies .....	1 290	4 257 615	440 295	10.3	2.0	1.2
5811	Hay, straw, and alfalfa .....	40	90 423	91	.1	Z	X
5812	Feeds (poultry and livestock) not mixed on location .....	371	1 358 959	108 344	8.0	.5	X
5813	Prepared feeds (poultry and livestock) mixed on location .....	118	319 798	25 757	8.1	.1	X
5814	Weed killers, soil sterilizers, and soil conditioners .....	34	134 213	839	.6	Z	X
5815	Insecticides, fungicides, and pesticides .....	189	414 662	4 442	1.1	Z	X
5816	Other agricultural chemicals and fertilizers .....	456	1 594 146	186 812	11.7	.9	X
5817	Seeds and bulbs .....	352	1 007 373	47 005	4.7	.2	X
5818	Other farm supplies (including harness and saddlery equipment) .....	335	717 092	67 005	9.3	.3	X
6000	Paint, paint supplies, and wallpaper .....	136	571 227	6 346	1.1	Z	.2
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	136	571 227	6 346	1.1	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218201</b>	<b>Farm machinery &amp; equipment—farm dealers—Con.</b>						
6110	Flowers and florists' supplies .....	17	24 989	1 146	4.6	Z	X
9700	Service receipts and labor charges (including installed parts) .....	4 793	17 434 016	2 285 616	13.1	10.6	74.9
9701	Labor charges for repair work .....	4 647	17 204 384	1 197 002	7.0	5.6	X
9702	Parts installed in repair work .....	3 735	14 243 669	1 003 742	7.0	4.7	X
9703	Other service receipts and labor charges—Specify .....	783	3 348 479	84 870	2.5	.4	X
9720	Receipts for service contracts .....	94	421 051	14 357	3.4	.1	X
9740	Receipts for installing equipment .....	17	18 550	3 296	17.8	Z	X
9810	Miscellaneous commodities .....	414	1 618 886	138 075	8.5	.6	X
9940	Rental and leasing receipts .....	1 403	6 672 245	181 996	2.7	.8	X
<b>4218202</b>	<b>Farm machinery &amp; equipment—wholesale distributors</b> .....	<b>1 891</b>	<b>X</b>	<b>6 437 932</b>	<b>X</b>	<b>100.0</b>	<b>70.9</b>
0100	New and used automobiles, motorcycles, etc. ....	8	40 856	2 601	6.4	Z	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	17	50 316	5 485	10.9	.1	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	22	80 744	10 525	13.0	.2	9.8
0152	New heavy truck tractors .....	22	80 744	6 648	8.2	.1	X
0155	Used heavy trucks, tractors, and trailers .....	22	80 744	3 877	4.8	.1	X
0200	New and rebuilt automotive parts and supplies .....	72	269 321	87 364	32.4	1.4	5.9
0211	Batteries .....	9	103 053	1 583	1.5	Z	X
0213	Electrical engine parts (including ignition parts) .....	9	103 053	3 566	3.5	.1	X
0214	Brake parts (including fluid and all disk and drum parts) .....	9	103 053	6 629	6.4	.1	X
0215	Exhaust system parts .....	9	103 053	1 583	1.5	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	9	103 053	3 566	3.5	.1	X
0218	Filters (oil, air, gas, and transmission) .....	9	103 053	2 618	2.5	Z	X
0219	Engine parts, except electrical .....	13	104 646	6 889	6.6	.1	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	9	103 053	1 978	1.9	Z	X
0223	Parts, n.e.c. ....	68	267 733	58 187	21.7	.9	X
0300	Tires and tubes .....	64	527 167	13 311	2.5	.2	X
0740	Other construction materials .....	10	58 835	10 487	17.8	.2	11.2
0742	Prefabricated buildings and structural assemblies (nonwood) .....	10	58 835	10 487	17.8	.2	X
1120	Flat iron and steel products .....	9	14 599	1 264	8.7	Z	X
1150	Iron and steel pipe and tubing .....	8	17 280	3 866	22.4	.1	X
1400	Electrical apparatus and equipment .....	78	168 181	16 367	9.7	.3	6.2
1417	Exterior wiring and cable (excluding conduit) .....	78	168 181	16 367	9.7	.3	X
1600	Electronic parts and equipment, except communication .....	8	19 244	2 120	11.0	Z	X
1700	Hardware .....	60	185 437	20 840	11.2	.3	1.9
1711	Hand tools (including power driven) .....	30	93 986	16 860	17.9	.3	X
1712	Bolts, nuts, rivets, and fasteners .....	60	185 437	3 980	2.1	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	82	236 121	22 621	9.6	.4	4.3
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	27	54 505	1 348	2.5	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	29	81 499	2 727	3.3	Z	X
1813	Plumbing fixtures .....	29	81 499	3 616	4.4	.1	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	27	100 127	12 113	12.1	.2	X
1815	Boilers, radiators, and convectors .....	29	81 499	2 817	3.5	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	25	88 871	8 024	9.0	.1	10.9
1916	Air cleaning and filtration systems .....	25	88 871	8 024	9.0	.1	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	208	879 609	227 883	25.9	3.5	4.6
2111	New off-highway wheel and track-laying tractors .....	34	187 737	8 792	4.7	.1	X
2112	New power cranes, draglines, and shovels .....	33	149 233	2 784	1.9	Z	X
2114	New tractor shovel loaders .....	136	601 587	56 730	9.4	.9	X
2115	New graders, rollers, and off-highway trucks .....	33	149 233	5 591	3.7	.1	X
2116	New mining machinery .....	33	149 233	8 381	5.6	.1	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	103	553 240	97 017	17.5	1.5	X
2118	Used construction and mining machinery and equipment .....	137	598 494	48 588	8.1	.8	X
2200	Farm machinery, equipment, and parts .....	1 891	6 437 932	5 441 363	84.5	84.5	60.1
2211	New tractors (farm) .....	390	2 202 212	1 108 687	50.3	17.2	X
2212	New harvesting machinery .....	282	1 143 103	278 500	24.4	4.3	X
2213	New land preparation, planting, and cultivating machinery .....	354	1 245 084	346 645	27.8	5.4	X
2214	New dairy farm and barn equipment .....	101	295 318	68 806	23.3	1.1	X
2215	New irrigation equipment .....	750	1 727 145	1 418 242	82.1	22.0	X
2216	Other new farm machinery and equipment .....	844	3 645 434	1 729 156	47.4	26.9	X
2218	Used farm machinery and equipment .....	549	1 727 654	491 326	28.4	7.6	X
2220	Garden machinery, equipment, and parts .....	299	1 324 618	165 100	12.5	2.6	61.6
2221	New power lawn mowers .....	174	766 508	65 610	8.6	1.0	X
2222	Other new lawn and garden machinery and equipment .....	223	1 087 898	86 176	7.9	1.3	X
2223	Used garden machinery and equipment .....	108	571 626	13 311	2.3	.2	X
2320	General-purpose industrial machinery, equipment, and parts .....	154	633 805	90 133	14.2	1.4	7.0
2321	New pumps, compressors (air or gas), and equipment .....	82	199 902	47 625	23.8	.7	X
2323	New diesel engines (excluding automotive) .....	47	118 391	4 327	3.7	.1	X
2327	All other new general-purpose industrial machinery and equipment .....	24	157 370	21 004	13.3	.3	X
2328	Used general-purpose industrial machinery and equipment .....	23	178 935	17 177	9.6	.3	X
2330	Metalworking machinery, equipment, and parts .....	6	7 421	1 773	23.9	Z	X
2340	Materials handling machinery, equipment, and parts .....	14	32 242	5 890	18.3	.1	56.4
2341	New conveying equipment .....	11	23 366	3 859	16.5	.1	X
2345	Used materials handling machinery, equipment, and parts .....	8	10 895	278	2.6	Z	X
2360	Other industrial machinery, equipment, and parts .....	7	31 808	11 203	35.2	.2	X
2700	Sporting and recreational goods and supplies .....	14	43 551	1 686	3.9	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	14	59 306	2 962	5.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	41	101 375	15 401	15.2	.2	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218202</b>	<b>Farm machinery &amp; equipment—whse distributors—Con.</b>						
5400	Petroleum products .....	44	121 263	2 837	2.3	Z	.2
5418	Lubricating oil and greases .....	44	121 263	2 837	2.3	Z	X
5800	Farm supplies .....	100	289 434	36 299	12.5	.6	5.5
5814	Weed killers, soil sterilizers, and soil conditioners .....	100	289 434	13 149	4.5	.2	X
5815	Insecticides, fungicides, and pesticides .....	47	261 362	22 391	8.6	.3	X
5816	Other agricultural chemicals and fertilizers .....	24	5 282	336	6.4	Z	X
5817	Seeds and bulbs .....	47	261 362	423	.2	Z	X
6000	Paint, paint supplies, and wallpaper .....	18	62 530	688	1.1	Z	X
6110	Flowers and florists' supplies .....	32	105 205	26 548	25.2	.4	X
9700	Service receipts and labor charges (including installed parts) .....	457	1 611 914	141 530	8.8	2.2	66.9
9701	Labor charges for repair work .....	421	1 524 645	71 708	4.7	1.1	X
9702	Parts installed in repair work .....	295	1 088 516	60 273	5.5	.9	X
9703	Other service receipts and labor charges—Specify .....	73	454 967	9 529	2.1	.1	X
9720	Receipts for service contracts .....	13	10 364	2 065	19.9	Z	X
9740	Receipts for installing equipment .....	20	27 696	1 414	5.1	Z	X
9810	Miscellaneous commodities .....	79	175 509	21 130	12.0	.3	X
9940	Rental and leasing receipts .....	133	632 933	20 201	3.2	.3	X
<b>4218203</b>	<b>Lawn &amp; garden machinery &amp; equipment whse .....</b>	<b>632</b>	<b>X</b>	<b>2 577 363</b>	<b>X</b>	<b>100.0</b>	<b>75.2</b>
0200	New and rebuilt automotive parts and supplies .....	32	162 359	21 101	13.0	.8	7.8
0211	Batteries .....	18	19 972	2 255	11.3	.1	X
0213	Electrical engine parts (including ignition parts) .....	14	154 646	4 191	2.7	.2	X
0214	Brake parts (including fluid and all disk and drum parts) .....	8	137 630	6 764	4.9	.3	X
0218	Filters (oil, air, gas, and transmission) .....	6	17 024	1 165	6.8	Z	X
0219	Engine parts, except electrical .....	14	154 646	4 218	2.7	.2	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	8	137 630	1 347	1.0	.1	X
0223	Parts, n.e.c. ....	6	4 756	1 026	21.6	Z	X
0224	Accessories .....	6	4 756	136	2.9	Z	X
0300	Tires and tubes .....	7	27 761	278	1.0	Z	X
0740	Other construction materials .....	6	47 995	3 149	6.6	.1	6.6
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	6	47 995	3 149	6.6	.1	X
1400	Electrical apparatus and equipment .....	8	39 894	11 120	27.9	.4	X
1700	Hardware .....	12	59 569	8 603	14.4	.3	59.0
1711	Hand tools (including power driven) .....	7	53 841	8 012	14.9	.3	X
1712	Bolts, nuts, rivets, and fasteners .....	7	53 841	316	.6	Z	X
1713	Cutlery .....	12	59 569	275	.5	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	10	76 277	9 870	12.9	.4	40.8
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	10	76 277	3 797	5.0	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	10	76 277	2 381	3.1	.1	X
1813	Plumbing fixtures .....	10	76 277	733	1.0	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	10	76 277	1 978	2.6	.1	X
1818	Other plumbing and heating equipment and supplies .....	10	76 277	977	1.3	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	7	35 864	1 319	3.7	.1	X
2200	Farm machinery, equipment, and parts .....	60	295 894	73 369	24.8	2.8	49.1
2211	New tractors (farm) .....	13	22 635	4 966	21.9	.2	X
2212	New harvesting machinery .....	6	13 640	1 515	11.1	.1	X
2213	New land preparation, planting, and cultivating machinery .....	13	45 716	6 389	14.0	.2	X
2215	New irrigation equipment .....	19	192 603	54 203	28.1	2.1	X
2216	Other new farm machinery and equipment .....	20	37 305	4 736	12.7	.2	X
2218	Used farm machinery and equipment .....	14	21 611	1 560	7.2	.1	X
2220	Garden machinery, equipment, and parts .....	632	2 577 363	2 296 489	89.1	89.1	53.1
2221	New power lawn mowers .....	329	1 415 573	724 983	51.2	28.1	X
2222	Other new lawn and garden machinery and equipment .....	549	2 382 236	1 551 577	65.1	60.2	X
2223	Used garden machinery and equipment .....	121	319 214	19 929	6.2	.8	X
2320	General-purpose industrial machinery, equipment, and parts .....	21	117 201	20 537	17.5	.8	29.7
2321	New pumps, compressors (air or gas), and equipment .....	12	114 114	16 847	14.8	.7	X
2327	All other new general-purpose industrial machinery and equipment .....	10	3 087	3 690	100.0	.1	X
2330	Metalworking machinery, equipment, and parts .....	6	17 195	1 732	10.1	.1	X
2700	Sporting and recreational goods and supplies .....	16	115 419	8 606	7.5	.3	27.2
2715	Athletic equipment and accessories .....	6	85 932	6 927	8.1	.3	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	7	27 129	1 440	5.3	.1	X
5300	Plastics materials and basic shapes .....	6	43 451	4 674	10.8	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	19	109 479	7 864	7.2	.3	X
5800	Farm supplies .....	16	115 523	28 900	25.0	1.1	53.0
5814	Weed killers, soil sterilizers, and soil conditioners .....	16	115 523	11 557	10.0	.4	X
5815	Insecticides, fungicides, and pesticides .....	16	115 523	17 343	15.0	.7	X
9700	Service receipts and labor charges (including installed parts) .....	109	512 591	27 810	5.4	1.1	61.7
9701	Labor charges for repair work .....	99	482 469	13 662	2.8	.5	X
9702	Parts installed in repair work .....	67	354 858	12 698	3.6	.5	X
9703	Other service receipts and labor charges—Specify .....	9	33 092	1 448	4.4	.1	X
9720	Receipts for service contracts .....	8	22 479	219	1.0	Z	X
9810	Miscellaneous commodities .....	20	100 721	9 318	9.3	.4	X
9940	Rental and leasing receipts .....	14	36 594	481	1.3	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42183</b>	<b>Industrial machinery &amp; equipment whse</b>	<b>28 321</b>	<b>X</b>	<b>97 183 003</b>	<b>X</b>	<b>100.0</b>	<b>76.9</b>
0130	Light trucks and vans (14,000 lb or less)	6	13 222	1 064	8.0	Z	10.2
0133	Vans and cargo vans (new and used)	6	13 222	1 064	8.0	Z	X
0150	Heavy trucks and tractors (over 26,000 lb)	13	49 934	7 142	14.3	Z	X
0200	New and rebuilt automotive parts and supplies	292	1 470 030	189 826	12.9	.2	7.1
0211	Batteries	65	262 731	2 302	.9	Z	X
0212	Engines (complete)	17	114 509	2 147	1.9	Z	X
0213	Electrical engine parts (including ignition parts)	46	170 108	3 263	1.9	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	37	141 155	4 425	3.1	Z	X
0215	Exhaust system parts	42	136 981	2 716	2.0	Z	X
0217	Hoses, belts, gaskets, and wiper blades	57	335 856	5 880	1.8	Z	X
0218	Filters (oil, air, gas, and transmission)	93	385 687	18 797	4.9	Z	X
0219	Engine parts, except electrical	37	193 443	15 764	8.1	Z	X
0221	Body parts and repair materials	7	3 201	269	8.4	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	17	92 228	839	.9	Z	X
0223	Parts, n.e.c.	45	495 525	74 691	15.1	.1	X
0224	Accessories	18	100 963	5 288	5.2	Z	X
0240	Used automotive parts, accessories, and equipment	11	46 305	7 114	15.4	Z	X
0250	Petroleum products marketing equipment	8	97 926	30 208	30.8	Z	X
0300	Tires and tubes	47	129 988	3 517	2.7	Z	8.4
0311	New tires and tubes	39	86 238	1 514	1.8	Z	X
0420	Office and business furniture	19	41 231	11 325	27.5	Z	40.0
0421	New office furniture (wooden and metal)	12	37 388	10 411	27.8	Z	X
0540	Other home furnishings	7	19 998	1 948	9.7	Z	X
0600	Lumber: rough, dressed, and finished	11	13 138	1 713	13.0	Z	38.5
0611	Dimensional lumber (non-treated)	6	5 881	569	9.7	Z	X
0620	Plywood and millwork	20	95 532	12 271	12.8	Z	32.0
0621	Softwood plywood and oriented strand board (OSB)	8	22 777	3 544	15.6	Z	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	7	19 239	2 554	13.3	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	8	21 658	2 102	9.7	Z	1.0
0712	Cement and lime	7	9 418	1 859	19.7	Z	X
0720	Roofing, siding, and insulation materials	9	39 173	1 101	2.8	Z	.5
0723	Insulation materials	8	19 597	920	4.7	Z	X
0730	Flat glass and other construction glass (excluding automotive)	6	10 023	2 777	27.7	Z	X
0740	Other construction materials	22	69 705	8 288	11.9	Z	23.3
0742	Prefabricated buildings and structural assemblies (nonwood)	9	11 251	403	3.6	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	9	42 475	6 316	14.9	Z	X
0800	Photographic equipment and supplies (excluding video)	18	49 229	4 645	9.4	Z	62.7
0813	Photographic film	15	43 354	3 146	7.3	Z	X
0814	Developing supplies (excluding film)	7	2 206	93	4.2	Z	X
0900	Office equipment	57	343 605	63 998	18.6	.1	42.0
0913	Copying machines and equipment	14	184 734	53 974	29.2	.1	X
0915	Mailing, letter handling, and addressing machines	15	52 294	7 720	14.8	Z	X
0920	New computer equipment	239	836 150	77 700	9.3	.1	16.3
0921	Computers	167	466 694	29 912	6.4	Z	X
0924	Other computer peripheral equipment	88	366 675	39 845	10.9	Z	X
0930	Used computer equipment	6	10 073	3 223	32.0	Z	X
0950	Computer software (packaged)	51	202 528	19 022	9.4	Z	X
0960	Restaurant and hotel equipment and supplies	32	70 401	9 154	13.0	Z	X
0970	Store machines and equipment	30	163 035	31 426	19.3	Z	69.7
0972	Other store machines and equipment	29	161 713	30 966	19.1	Z	X
1000	Medical, hospital, and surgical supplies	32	106 817	19 743	18.5	Z	51.9
1013	Other surgical, medical, and hospital supplies	22	88 615	18 948	21.4	Z	X
1050	Other professional equipment and supplies	16	28 771	4 522	15.7	Z	56.5
1057	Professional equipment and supplies, n.e.c.	9	11 208	1 690	15.1	Z	X
1100	Iron and steel products (semifinished)	12	7 278	2 347	32.2	Z	74.1
1113	Rough castings and foundry products	12	7 278	1 165	16.0	Z	X
1116	Other semifinished iron and steel products	10	5 885	1 151	19.6	Z	X
1120	Flat iron and steel products	319	3 138 362	172 319	5.5	.2	1.7
1121	Plates	39	74 500	3 995	5.4	Z	X
1124	Sheets (hot-rolled)	16	304 056	40 329	13.3	Z	X
1126	Sheets (galvanized and coated)	17	1 930 162	67 990	3.5	.1	X
1127	Tin plate and terneplate	17	1 930 162	8 493	.4	Z	X
1128	Fabricated and structural plate products	48	146 843	3 997	2.7	Z	X
1129	Other flat iron and steel products	17	1 930 162	8 493	.4	Z	X
1140	Iron and steel wire and wire products	354	2 549 793	90 668	3.6	.1	1.3
1141	Wire (plain, coated, barbed, and twisted)	14	382 527	27 858	7.3	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	196	1 822 621	34 535	1.9	Z	X
1150	Iron and steel pipe and tubing	197	517 568	76 586	14.8	.1	10.8
1152	Tubing	32	98 831	10 399	10.5	Z	X
1153	Standard steel pipe	116	348 829	55 147	15.8	.1	X
1154	Other steel pipe	8	28 615	2 284	8.0	Z	X
1160	Other iron and steel products	46	369 033	25 849	7.0	Z	19.3
1163	Bars and bar-size shapes: cold finished	12	250 735	4 259	1.7	Z	X
1165	Structural shapes (excluding bar-size shapes)	11	80 225	3 585	4.5	Z	X
1167	Finished products, n.e.c.	10	73 277	12 310	16.8	Z	X
1180	Stainless steel	17	116 303	4 549	3.9	Z	61.9
1185	Other stainless steel (including tubing)	16	65 444	3 523	5.4	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42183</b>	<b>Industrial machinery &amp; equipment whse—Con.</b>						
1200	Copper and brass .....	35	139 257	4 497	3.2	Z	57.0
1213	Tubular products (pipes and tubes) .....	33	135 077	3 454	2.6	Z	X
1220	Aluminum shapes, forms, etc. ....	16	80 648	4 126	5.1	Z	48.2
1222	Sheets and coils (.006 to .249 inch) .....	12	72 076	3 237	4.5	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	89	2 410 926	153 208	6.4	.2	X
1400	Electrical apparatus and equipment .....	840	4 790 032	430 751	9.0	.4	5.3
1411	Power and distribution transformers .....	89	781 284	15 773	2.0	Z	X
1412	Switchgear and switchboard apparatus .....	96	933 635	22 633	2.4	Z	X
1413	Motors and generators (including motor-generator sets) .....	319	2 330 784	73 026	3.1	.1	X
1414	Conduit, raceway, and fittings .....	68	248 403	3 413	1.4	Z	X
1415	Electric bulbs (all types) .....	27	117 117	633	.5	Z	X
1416	Interior wiring (excluding conduit) .....	24	169 579	7 185	4.2	Z	X
1417	Exterior wiring and cable (excluding conduit) .....	94	422 824	8 623	2.0	Z	X
1418	Lighting fixtures (residential and commercial) .....	21	299 790	3 772	1.3	Z	X
1419	Industrial controls .....	285	1 680 247	81 314	4.8	.1	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	222	1 800 013	111 989	6.2	.1	X
1500	Electrical appliances, household .....	40	128 519	15 665	12.2	Z	21.1
1511	Televisions .....	13	13 766	526	3.8	Z	X
1512	Radios, stereos, and CD players .....	9	8 816	416	4.7	Z	X
1513	V.C.R.'s and video cameras .....	13	13 766	445	3.2	Z	X
1514	Electrical household ranges and ovens .....	10	61 872	1 641	2.7	Z	X
1515	Refrigerators and freezers, household .....	14	66 819	1 703	2.5	Z	X
1517	Vacuum cleaners and sewing machines, household .....	8	14 653	375	2.6	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	23	92 039	8 245	9.0	Z	X
1600	Electronic parts and equipment, except communication .....	752	3 429 341	352 610	10.3	.4	6.3
1612	Integrated circuits .....	82	172 919	5 075	2.9	Z	X
1613	Capacitors and resistors .....	36	41 215	189	.5	Z	X
1615	Discrete semiconductors, etc. ....	12	10 809	774	7.2	Z	X
1616	Electronic connectors and other passive electronic parts .....	107	732 339	63 370	8.7	.1	X
1618	Electronic parts and equipment, n.e.c. ....	538	2 453 356	173 871	7.1	.2	X
1650	Communication equipment and supplies .....	125	2 048 393	68 737	3.4	.1	3.2
1651	Telephones .....	6	20 543	535	2.6	Z	X
1652	Other electronic communication equipment .....	49	1 630 676	46 073	2.8	Z	X
1653	Other electrical communication equipment .....	65	1 211 570	18 773	1.5	Z	X
1700	Hardware .....	939	5 003 254	399 030	8.0	.4	8.6
1711	Hand tools (including power driven) .....	686	4 023 663	281 455	7.0	.3	X
1712	Bolts, nuts, rivets, and fasteners .....	308	2 371 529	64 799	2.7	.1	X
1713	Cutlery .....	130	804 464	13 305	1.7	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	560	4 217 143	364 965	8.7	.4	4.0
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	252	2 728 771	97 883	3.6	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	239	2 129 098	120 012	5.6	.1	X
1813	Plumbing fixtures .....	17	86 901	3 764	4.3	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	83	1 228 964	17 384	1.4	Z	X
1815	Boilers, radiators, and convectors .....	63	813 456	39 023	4.8	Z	X
1818	Other plumbing and heating equipment and supplies .....	215	1 487 020	57 332	3.9	.1	X
1900	Warm air heating and air-conditioning equipment and supplies .....	161	333 583	41 756	12.5	Z	35.8
1911	Furnaces (warm air) .....	61	83 807	1 853	2.2	Z	X
1912	Central air-conditioning (residential and commercial) .....	40	76 899	12 001	15.6	Z	X
1914	Heat pumps (residential and commercial) .....	14	29 759	850	2.9	Z	X
1916	Air cleaning and filtration systems .....	68	157 147	14 401	9.2	Z	X
1917	Compressors for air-conditioners .....	41	65 644	2 367	3.6	Z	X
1918	Condensing units for air-conditioners .....	26	80 146	2 974	3.7	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	52	110 694	6 995	6.3	Z	X
2000	Refrigeration equipment and supplies .....	67	220 013	24 484	11.1	Z	31.5
2013	Condensing units for commercial refrigerators .....	12	49 496	798	1.6	Z	X
2014	Refrigerants .....	44	114 223	7 389	6.5	Z	X
2015	Other refrigeration equipment and supplies .....	44	135 325	10 635	7.9	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	669	2 201 318	285 271	13.0	.3	14.1
2111	New off-highway wheel and track-laying tractors .....	32	134 952	12 023	8.9	Z	X
2112	New power cranes, draglines, and shovels .....	35	173 883	28 638	16.5	Z	X
2113	New mixers, pavers, and related equipment .....	59	95 313	6 131	6.4	Z	X
2114	New tractor shovel loaders .....	13	58 106	6 687	11.5	Z	X
2115	New graders, rollers, and off-highway trucks .....	60	183 445	7 285	4.0	Z	X
2116	New mining machinery .....	33	166 579	3 655	2.2	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	254	739 275	95 881	13.0	.1	X
2118	Used construction and mining machinery and equipment .....	294	1 029 549	69 153	6.7	.1	X
2200	Farm machinery, equipment, and parts .....	380	2 090 612	207 520	9.9	.2	14.9
2211	New tractors (farm) .....	99	872 927	55 878	6.4	.1	X
2212	New harvesting machinery .....	33	262 236	4 527	1.7	Z	X
2213	New land preparation, planting, and cultivating machinery .....	71	616 309	16 295	2.6	Z	X
2214	New dairy farm and barn equipment .....	14	83 613	2 081	2.5	Z	X
2215	New irrigation equipment .....	34	249 757	6 153	2.5	Z	X
2216	Other new farm machinery and equipment .....	95	513 633	17 153	3.3	Z	X
2218	Used farm machinery and equipment .....	75	527 483	14 985	2.8	Z	X
2220	Garden machinery, equipment, and parts .....	137	2 738 626	142 696	5.2	.1	6.8
2221	New power lawn mowers .....	69	2 181 647	59 077	2.7	.1	X
2222	Other new lawn and garden machinery and equipment .....	71	1 819 808	59 802	3.3	.1	X
2223	Used garden machinery and equipment .....	38	1 412 917	6 871	.5	Z	X
2230	Food-processing machinery, equipment, and parts .....	1 530	4 308 105	2 663 435	61.8	2.7	70.5
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	941	2 765 023	1 634 987	59.1	1.7	X
2232	New packing, packaging, and bottling equipment .....	627	1 832 274	745 888	40.7	.8	X
2233	Used food-processing machinery and equipment .....	623	1 375 528	282 537	20.5	.3	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42183</b>	<b>Industrial machinery &amp; equipment whse—Con.</b>						
	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	3 213	9 697 451	3 162 642	32.6	3.3	64.0
2300	Pumps .....	2 667	8 147 431	1 552 741	19.1	1.6	X
2311	Motors .....	1 901	5 768 778	704 321	12.2	.7	X
2312	Parts for pumps and motors .....	2 194	6 074 586	905 500	14.9	.9	X
2313							
2320	General-purpose industrial machinery, equipment, and parts .....	10 863	36 647 309	23 852 133	65.1	24.5	56.7
2321	New pumps, compressors (air or gas), and equipment .....	4 175	15 008 042	5 336 136	35.6	5.5	X
2323	New diesel engines (excluding automotive) .....	488	2 778 670	1 353 861	48.7	1.4	X
2326	New controlling, recording, and indicating instruments and access .....	2 346	9 167 307	2 311 638	25.2	2.4	X
2327	All other new general-purpose industrial machinery and equipment .....	6 353	23 072 150	12 954 281	56.1	13.3	X
2328	Used general-purpose industrial machinery and equipment .....	2 605	6 407 411	1 896 182	29.6	2.0	X
2330	Metalworking machinery, equipment, and parts .....	4 077	18 030 481	13 111 708	72.7	13.5	X
2340	Materials handling machinery, equipment, and parts .....	5 327	21 559 605	11 955 530	55.5	12.3	62.4
2341	New conveying equipment .....	2 379	10 023 718	3 155 423	31.5	3.2	X
2342	New hoists, cranes, and monorails .....	1 457	6 505 098	1 262 234	19.4	1.3	X
2343	New forklift trucks .....	1 835	10 128 770	4 824 186	47.6	5.0	X
2344	New industrial trucks and tractors .....	434	2 017 345	379 275	18.8	.4	X
2345	Used materials handling machinery, equipment, and parts .....	2 882	10 304 595	2 334 371	22.7	2.4	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	3 153	9 087 237	7 148 331	78.7	7.4	64.0
2351	New oil refining and pipeline machinery, equipment, and supplies .....	1 244	4 186 918	2 147 937	51.3	2.2	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) .....	1 983	6 281 078	3 890 921	61.9	4.0	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	1 203	2 548 623	1 109 399	43.5	1.1	X
2360	Other industrial machinery, equipment, and parts .....	6 710	22 757 188	17 760 044	78.0	18.3	67.2
2361	New metal smelting and refining machinery, and equipment .....	174	456 488	109 016	23.9	.1	X
2362	New power plant machinery (excluding electrical) .....	269	898 816	362 359	40.3	.4	X
2363	New printing trades machinery, equipment, and supplies .....	1 500	5 655 824	4 545 483	80.4	4.7	X
2364	New textile and sewing machinery and equipment .....	691	3 086 851	2 546 949	82.5	2.6	X
2365	New woodworking machinery .....	601	1 937 397	1 244 925	64.3	1.3	X
2366	Other new industrial machinery and equipment .....	3 298	11 412 000	7 555 944	66.2	7.8	X
2367	Used industrial machinery and equipment .....	1 795	5 352 679	1 395 331	26.1	1.4	X
2370	Mechanical power transmission supplies .....	411	3 051 525	196 448	6.4	.2	14.4
2371	Bearings and bushings .....	294	2 606 741	132 541	5.1	.1	X
2372	Other mechanical power transmission supplies .....	257	853 921	63 875	7.5	.1	X
2380	Industrial valves and fittings (except fluid-power) .....	961	4 332 473	314 650	7.3	.3	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	2 274	7 884 621	1 743 300	22.1	1.8	70.7
2391	Hydraulic valves .....	1 781	6 033 590	852 257	14.1	.9	X
2392	Pneumatic valves .....	1 590	5 743 314	891 013	15.5	.9	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	1 965	7 621 793	1 665 828	21.9	1.7	69.6
2411	Hydraulic cylinders and rotary actuators .....	1 531	5 835 605	1 005 529	17.2	1.0	X
2412	Pneumatic cylinders and rotary actuators .....	1 332	5 234 938	660 278	12.6	.7	X
2420	Hydraulic and pneumatic connectors and assemblies .....	1 980	8 294 293	1 517 607	18.3	1.6	72.0
2421	Hydraulic and pneumatic connectors .....	1 707	7 412 233	797 938	10.8	.8	X
2422	Hydraulic and pneumatic assemblies .....	1 447	6 404 653	719 642	11.2	.7	X
2430	Fluid-power filters, components, accessories, and parts .....	2 434	8 322 521	1 796 869	21.6	1.8	70.7
2431	Filters .....	1 936	6 853 759	827 409	12.1	.9	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	1 708	5 911 529	969 436	16.4	1.0	X
2440	Welding supplies (excluding gases) .....	67	164 862	29 372	17.8	.7	X
2450	Industrial containers and supplies .....	332	2 876 926	130 860	4.5	.1	2.6
2451	New and reconditioned drums and barrels .....	51	96 066	775	.8	Z	X
2452	Bottles and bottlers' supplies .....	44	590 260	27 115	4.6	Z	X
2454	Other industrial containers and supplies .....	268	2 498 693	96 675	3.9	.1	X
2460	Other industrial supplies .....	1 213	5 499 191	490 603	8.9	.5	13.7
2461	Printing and duplicating inks .....	92	208 511	14 893	7.1	Z	X
2462	Abrasives and abrasive materials .....	709	3 602 995	218 209	6.1	.2	X
2463	Nylon, polyester, and synthetic rubber .....	115	354 372	5 519	1.6	Z	X
2464	Mechanical rubber goods .....	157	386 757	22 606	5.8	Z	X
2465	Strapping and tape .....	262	1 879 458	68 025	3.6	.1	X
2466	Industrial supplies, n.e.c. ....	484	1 697 674	161 339	9.5	.2	X
2520	Custodial (janitors') equipment and supplies .....	13	53 899	5 121	9.5	Z	X
2540	Other service establishment equipment and supplies .....	20	53 760	9 040	16.8	Z	39.5
2542	Service establishment equipment and supplies, n.e.c. ....	16	44 068	8 419	19.1	Z	X
2600	Aircraft and aeronautical equipment and supplies .....	11	148 625	17 772	12.0	Z	X
2620	Marine machinery, equipment, and supplies .....	37	118 576	18 905	15.9	Z	28.1
2622	New marine propulsion machinery and equipment .....	8	20 882	1 698	8.1	Z	X
2623	New marine supplies .....	21	61 883	5 815	9.4	Z	X
2630	Other transportation equipment and supplies .....	146	2 318 448	136 533	5.9	.1	.4
2631	New transportation equipment (excluding automotive) .....	43	2 042 716	103 563	5.1	.1	X
2632	Used transportation equipment (excluding automotive) .....	14	531 506	14 009	2.6	Z	X
2700	Sporting and recreational goods and supplies .....	27	103 858	13 859	13.3	Z	32.8
2713	Billiards, pool, bowling equipment, and accessories .....	6	43 896	4 430	10.1	Z	X
2714	Camping and fishing equipment and accessories .....	15	48 185	7 233	15.0	Z	X
2800	Toys and hobby goods and supplies .....	15	23 557	1 555	6.6	Z	X
2900	Ferrous metal scrap .....	13	152 136	34 172	22.5	Z	53.1
2911	Prepared ferrous metal scrap (processed by this establishment) .....	10	151 180	25 739	17.0	Z	X
2920	Nonferrous metal scrap .....	8	153 439	14 150	9.2	Z	48.6
2921	Aluminum scrap .....	8	153 439	8 933	5.8	Z	X
2930	Recyclable paper and paperboard .....	63	158 265	12 054	7.6	Z	X
2940	Recyclable materials, except metal .....	18	34 767	5 085	14.6	Z	2.1
2945	Other recyclable materials (including rubber and bones) .....	7	8 963	676	7.5	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42183</b>	<b>Industrial machinery &amp; equipment whse—Con.</b>						
3200	Printing and writing paper .....	14	27 592	3 355	12.2	Z	39.7
3213	Other printing and writing paper .....	9	11 115	2 217	19.9	Z	X
3300	Stationery, office supplies and greeting cards .....	22	30 939	4 259	13.8	Z	X
3400	Industrial and personal services paper and plastics .....	57	132 083	12 705	9.6	Z	23.1
3411	Paperboard and boxboard boxes .....	7	23 034	2 412	10.5	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	18	32 738	5 406	16.5	Z	X
3415	Other industrial and personal service paper .....	9	20 848	406	1.9	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	10	14 520	1 076	7.4	Z	27.3
3515	Other toiletries and druggists' sundries .....	9	14 241	992	7.0	Z	X
3600	Piece goods, knit and woven .....	12	14 099	1 683	11.9	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	13	22 381	2 573	11.5	Z	X
3800	Men's and boys' wear .....	8	21 610	4 649	21.5	Z	X
3900	Women's and children's wear .....	6	14 267	811	5.7	Z	X
4830	Canned foods .....	6	44 565	2 414	5.4	Z	X
5140	Other farm products, inedible .....	23	104 901	33 367	31.8	Z	76.9
5143	Farm products, n.e.c. ....	23	104 901	33 367	31.8	Z	X
5300	Plastics materials and basic shapes .....	294	2 595 364	121 030	4.7	.1	1.8
5311	Plastic pipes, rods, tubes, and shapes .....	103	1 022 910	32 074	3.1	Z	X
5312	High pressure laminates .....	31	215 452	17 943	8.3	Z	X
5313	Plastics raw materials .....	17	995 790	43 549	4.4	Z	X
5314	Other plastics materials and basic shapes .....	62	170 127	6 287	3.7	Z	X
5320	Industrial gases (welding, etc.) .....	55	163 904	37 319	22.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	830	2 489 278	265 130	10.7	.3	3.7
5331	Gases, compressed and liquified, except L.P. ....	10	17 214	3 527	20.5	Z	X
5332	Alkalies and chlorine .....	91	34 706	542	1.6	Z	X
5335	Detergents and soaps .....	219	697 606	55 461	8.0	.1	X
5336	Sanitation chemicals, polishes, and waxes .....	32	454 241	19 457	4.3	Z	X
5341	Insecticides, nonagricultural .....	12	165 477	963	.6	Z	X
5342	Adhesives, sealants, and glues .....	368	1 114 047	121 281	10.9	.1	X
5344	Other chemicals and allied products .....	110	553 354	33 411	6.0	Z	X
5400	Petroleum products .....	62	426 818	36 542	8.6	Z	15.1
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) .....	7	182 646	7 478	4.1	Z	X
5418	Lubricating oil and greases .....	53	214 094	21 205	9.9	Z	X
5800	Farm supplies .....	28	118 747	7 928	6.7	Z	4.3
5814	Weed killers, soil sterilizers, and soil conditioners .....	25	116 224	7 530	6.5	Z	X
6000	Paint, paint supplies, and wallpaper .....	86	325 352	20 462	6.3	Z	1.0
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	8	5 196	31	.6	Z	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) ..	17	44 808	4 655	10.4	Z	X
6014	Paint supplies .....	9	21 352	340	1.6	Z	X
6150	Nondurable goods, n.e.c. ....	13	83 104	24 236	29.2	Z	X
9700	Service receipts and labor charges (including installed parts) .....	6 516	25 618 942	3 558 669	13.9	3.7	72.8
9701	Labor charges for repair work .....	5 989	23 766 151	2 070 960	8.7	2.1	X
9702	Parts installed in repair work .....	4 330	16 907 221	1 301 999	7.7	1.3	X
9703	Other service receipts and labor charges—Specify .....	983	3 807 719	185 669	4.9	.2	X
9720	Receipts for service contracts .....	905	3 986 980	183 220	4.6	.2	X
9740	Receipts for installing equipment .....	1 326	4 428 111	298 083	6.7	.3	X
9810	Miscellaneous commodities .....	876	3 068 791	356 762	11.6	.4	X
9940	Rental and leasing receipts .....	2 001	9 168 664	929 467	10.1	1.0	.4
9941	Computer rental and leasing receipts .....	92	33 247	6 270	18.9	Z	X
9942	Photocopying machine rental .....	93	239 420	20 253	8.5	Z	X
9943	Other office machine rental receipts .....	339	1 136 967	72 585	6.4	.1	X
9944	Other rental receipts .....	1 199	7 132 197	761 197	10.7	.8	X
9950	Construction receipts .....	7	29 572	4 828	16.3	Z	X
9980	Receipts for machine shop job work .....	8	25 595	3 199	12.5	Z	X
<b>421830</b>	<b>Industrial machinery &amp; equipment whse .....</b>	<b>28 321</b>	<b>X</b>	<b>97 183 003</b>	<b>X</b>	<b>100.0</b>	<b>76.9</b>
0130	Light trucks and vans (14,000 lb or less) .....	6	13 222	1 064	8.0	Z	10.2
0133	Vans and cargo vans (new and used) .....	6	13 222	1 064	8.0	Z	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	13	49 934	7 142	14.3	Z	X
0200	New and rebuilt automotive parts and supplies .....	292	1 470 030	189 826	12.9	.2	7.1
0211	Batteries .....	65	262 731	2 302	.9	Z	X
0212	Engines (complete) .....	17	114 509	2 147	1.9	Z	X
0213	Electrical engine parts (including ignition parts) .....	46	170 108	3 263	1.9	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	37	141 155	4 425	3.1	Z	X
0215	Exhaust system parts .....	42	136 981	2 716	2.0	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	57	335 856	5 880	1.8	Z	X
0218	Filters (oil, air, gas, and transmission) .....	93	385 687	18 797	4.9	Z	X
0219	Engine parts, except electrical .....	37	193 443	15 764	8.1	Z	X
0221	Body parts and repair materials .....	7	3 201	269	8.4	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	17	92 228	839	.9	Z	X
0223	Parts, n.e.c. ....	45	495 525	74 691	15.1	.1	X
0224	Accessories .....	18	100 963	5 288	5.2	Z	X
0240	Used automotive parts, accessories, and equipment .....	11	46 305	7 114	15.4	Z	X
0250	Petroleum products marketing equipment .....	8	97 926	30 208	30.8	Z	X
0300	Tires and tubes .....	47	129 988	3 517	2.7	Z	8.4
0311	New tires and tubes .....	39	86 238	1 514	1.8	Z	X
0420	Office and business furniture .....	19	41 231	11 325	27.5	Z	40.0
0421	New office furniture (wooden and metal) .....	12	37 388	10 411	27.8	Z	X
0540	Other home furnishings .....	7	19 998	1 948	9.7	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421830</b>	<b>Industrial machinery &amp; equipment whse—Con.</b>						
0600	Lumber: rough, dressed, and finished .....	11	13 138	1 713	13.0	Z	38.5
0611	Dimensional lumber (non-treated) .....	6	5 881	569	9.7	Z	X
0620	Plywood and millwork .....	20	95 532	12 271	12.8	Z	32.0
0621	Softwood plywood and oriented strand board (OSB) .....	8	22 777	3 544	15.6	Z	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	7	19 239	2 554	13.3	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	8	21 658	2 102	9.7	Z	1.0
0712	Cement and lime .....	7	9 418	1 859	19.7	Z	X
0720	Roofing, siding, and insulation materials .....	9	39 173	1 101	2.8	Z	.5
0723	Insulation materials .....	8	19 597	920	4.7	Z	X
0730	Flat glass and other construction glass (excluding automotive) .....	6	10 023	2 777	27.7	Z	X
0740	Other construction materials .....	22	69 705	8 288	11.9	Z	23.3
0742	Prefabricated buildings and structural assemblies (nonwood) .....	9	11 251	403	3.6	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	9	42 475	6 316	14.9	Z	X
0800	Photographic equipment and supplies (excluding video) .....	18	49 229	4 645	9.4	Z	62.7
0813	Photographic film .....	15	43 354	3 146	7.3	Z	X
0814	Developing supplies (excluding film) .....	7	2 206	93	4.2	Z	X
0900	Office equipment .....	57	343 605	63 998	18.6	.1	42.0
0913	Copying machines and equipment .....	14	184 734	53 974	29.2	Z	X
0915	Mailing, letter handling, and addressing machines .....	15	52 294	7 720	14.8	Z	X
0920	New computer equipment .....	239	836 150	77 700	9.3	.1	16.3
0921	Computers .....	167	466 694	29 912	6.4	Z	X
0924	Other computer peripheral equipment .....	88	366 675	39 845	10.9	Z	X
0930	Used computer equipment .....	6	10 073	3 223	32.0	Z	X
0950	Computer software (packaged) .....	51	202 528	19 022	9.4	Z	X
0960	Restaurant and hotel equipment and supplies .....	32	70 401	9 154	13.0	Z	X
0970	Store machines and equipment .....	30	163 035	31 426	19.3	Z	69.7
0972	Other store machines and equipment .....	29	161 713	30 966	19.1	Z	X
1000	Medical, hospital, and surgical supplies .....	32	106 817	19 743	18.5	Z	51.9
1013	Other surgical, medical, and hospital supplies .....	22	88 615	18 948	21.4	Z	X
1050	Other professional equipment and supplies .....	16	28 771	4 522	15.7	Z	56.5
1057	Professional equipment and supplies, n.e.c. .....	9	11 208	1 690	15.1	Z	X
1100	Iron and steel products (semifinished) .....	12	7 278	2 347	32.2	Z	74.1
1113	Rough castings and foundry products .....	12	7 278	1 165	16.0	Z	X
1116	Other semifinished iron and steel products .....	10	5 885	1 151	19.6	Z	X
1120	Flat iron and steel products .....	319	3 138 362	172 319	5.5	.2	1.7
1121	Plates .....	39	74 500	3 995	5.4	Z	X
1124	Sheets (hot-rolled) .....	16	304 056	40 329	13.3	Z	X
1126	Sheets (galvanized and coated) .....	17	1 930 162	67 990	3.5	.1	X
1127	Tin plate and terneplate .....	17	1 930 162	8 493	.4	Z	X
1128	Fabricated and structural plate products .....	48	146 843	3 997	2.7	Z	X
1129	Other flat iron and steel products .....	17	1 930 162	8 493	.4	Z	X
1140	Iron and steel wire and wire products .....	354	2 549 793	90 668	3.6	.1	1.3
1141	Wire (plain, coated, barbed, and twisted) .....	14	382 527	27 858	7.3	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	196	1 822 621	34 535	1.9	Z	X
1150	Iron and steel pipe and tubing .....	197	517 568	76 586	14.8	.1	10.8
1152	Tubing .....	32	98 831	10 399	10.5	Z	X
1153	Standard steel pipe .....	116	348 829	55 147	15.8	.1	X
1154	Other steel pipe .....	8	28 615	2 284	8.0	Z	X
1160	Other iron and steel products .....	46	369 033	25 849	7.0	Z	19.3
1163	Bars and bar-size shapes: cold finished .....	12	250 735	4 259	1.7	Z	X
1165	Structural shapes (excluding bar-size shapes) .....	11	80 225	3 585	4.5	Z	X
1167	Finished products, n.e.c. .....	10	73 277	12 310	16.8	Z	X
1180	Stainless steel .....	17	116 303	4 549	3.9	Z	61.9
1185	Other stainless steel (including tubing) .....	16	65 444	3 523	5.4	Z	X
1200	Copper and brass .....	35	139 257	4 497	3.2	Z	57.0
1213	Tubular products (pipes and tubes) .....	33	135 077	3 454	2.6	Z	X
1220	Aluminum shapes, forms, etc. .....	16	80 648	4 126	5.1	Z	48.2
1222	Sheets and coils (.006 to .249 inch) .....	12	72 076	3 237	4.5	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	89	2 410 926	153 208	6.4	.2	X
1400	Electrical apparatus and equipment .....	840	4 790 032	430 751	9.0	.4	5.3
1411	Power and distribution transformers .....	89	781 284	15 773	2.0	Z	X
1412	Switchgear and switchboard apparatus .....	96	933 635	22 633	2.4	Z	X
1413	Motors and generators (including motor-generator sets) .....	319	2 330 784	73 026	3.1	.1	X
1414	Conduit, raceway, and fittings .....	68	248 403	3 413	1.4	Z	X
1415	Electric bulbs (all types) .....	27	117 117	633	.5	Z	X
1416	Interior wiring (excluding conduit) .....	24	169 579	7 185	4.2	Z	X
1417	Exterior wiring and cable (excluding conduit) .....	94	422 824	8 623	2.0	Z	X
1418	Lighting fixtures (residential and commercial) .....	21	299 790	3 772	1.3	Z	X
1419	Industrial controls .....	285	1 680 247	81 314	4.8	.1	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	222	1 800 013	111 989	6.2	.1	X
1500	Electrical appliances, household .....	40	128 519	15 665	12.2	Z	21.1
1511	Televisions .....	13	13 766	526	3.8	Z	X
1512	Radios, stereos, and CD players .....	9	8 816	416	4.7	Z	X
1513	V.C.R.'s and video cameras .....	13	13 766	445	3.2	Z	X
1514	Electrical household ranges and ovens .....	10	61 872	1 641	2.7	Z	X
1515	Refrigerators and freezers, household .....	14	66 819	1 703	2.5	Z	X
1517	Vacuum cleaners and sewing machines, household .....	8	14 653	375	2.6	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	23	92 039	8 245	9.0	Z	X

See footnotes at end of table.



**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421830</b>	<b>Industrial machinery &amp; equipment whse—Con.</b>						
1600	Electronic parts and equipment, except communication .....	752	3 429 341	352 610	10.3	.4	6.3
1612	Integrated circuits .....	82	172 919	5 075	2.9	Z	X
1613	Capacitors and resistors .....	36	41 215	189	.5	Z	X
1615	Discrete semiconductors, etc. ....	12	10 809	774	7.2	Z	X
1616	Electronic connectors and other passive electronic parts .....	107	732 339	63 370	8.7	.1	X
1618	Electronic parts and equipment, n.e.c. ....	538	2 453 356	173 871	7.1	.2	X
1650	Communication equipment and supplies .....	125	2 048 393	68 737	3.4	.1	3.2
1651	Telephones .....	6	20 543	535	2.6	Z	X
1652	Other electronic communication equipment .....	49	1 630 676	46 073	2.8	Z	X
1653	Other electrical communication equipment .....	65	1 211 570	18 773	1.5	Z	X
1700	Hardware .....	939	5 003 254	399 030	8.0	.4	8.6
1711	Hand tools (including power driven) .....	686	4 023 663	281 455	7.0	.3	X
1712	Bolts, nuts, rivets, and fasteners .....	308	2 371 529	64 799	2.7	.1	X
1713	Cutlery .....	130	804 464	13 305	1.7	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	560	4 217 143	364 965	8.7	.4	4.0
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	252	2 728 771	97 883	3.6	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	239	2 129 098	120 012	5.6	.1	X
1813	Plumbing fixtures .....	17	86 901	3 764	4.3	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	83	1 228 964	17 384	1.4	Z	X
1815	Boilers, radiators, and convectors .....	63	813 456	39 023	4.8	Z	X
1818	Other plumbing and heating equipment and supplies .....	215	1 487 020	57 332	3.9	.1	X
1900	Warm air heating and air-conditioning equipment and supplies .....	161	333 583	41 756	12.5	Z	35.8
1911	Furnaces (warm air) .....	61	83 807	1 853	2.2	Z	X
1912	Central air-conditioning (residential and commercial) .....	40	76 899	12 001	15.6	Z	X
1914	Heat pumps (residential and commercial) .....	14	29 759	850	2.9	Z	X
1916	Air cleaning and filtration systems .....	68	157 147	14 401	9.2	Z	X
1917	Compressors for air-conditioners .....	41	65 644	2 367	3.6	Z	X
1918	Condensing units for air-conditioners .....	26	80 146	2 974	3.7	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	52	110 694	6 995	6.3	Z	X
2000	Refrigeration equipment and supplies .....	67	220 013	24 484	11.1	Z	31.5
2013	Condensing units for commercial refrigerators .....	12	49 496	798	1.6	Z	X
2014	Refrigerants .....	44	114 223	7 389	6.5	Z	X
2015	Other refrigeration equipment and supplies .....	44	135 325	10 635	7.9	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	669	2 201 318	285 271	13.0	.3	14.1
2111	New off-highway wheel and track-laying tractors .....	32	134 952	12 023	8.9	Z	X
2112	New power cranes, draglines, and shovels .....	35	173 883	28 638	16.5	Z	X
2113	New mixers, pavers, and related equipment .....	59	95 313	6 131	6.4	Z	X
2114	New tractor shovel loaders .....	13	58 106	6 687	11.5	Z	X
2115	New graders, rollers, and off-highway trucks .....	60	183 445	7 285	4.0	Z	X
2116	New mining machinery .....	33	166 579	3 655	2.2	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	254	739 275	95 881	13.0	.1	X
2118	Used construction and mining machinery and equipment .....	294	1 029 549	69 153	6.7	.1	X
2200	Farm machinery, equipment, and parts .....	380	2 090 612	207 520	9.9	.2	14.9
2211	New tractors (farm) .....	99	872 927	55 878	6.4	.1	X
2212	New harvesting machinery .....	33	262 236	4 527	1.7	Z	X
2213	New land preparation, planting, and cultivating machinery .....	71	616 309	16 295	2.6	Z	X
2214	New dairy farm and barn equipment .....	14	83 613	2 081	2.5	Z	X
2215	New irrigation equipment .....	34	249 757	6 153	2.5	Z	X
2216	Other new farm machinery and equipment .....	95	513 633	17 153	3.3	Z	X
2218	Used farm machinery and equipment .....	75	527 483	14 985	2.8	Z	X
2220	Garden machinery, equipment, and parts .....	137	2 738 626	142 696	5.2	.1	6.8
2221	New power lawn mowers .....	69	2 181 647	59 077	2.7	.1	X
2222	Other new lawn and garden machinery and equipment .....	71	1 819 808	59 802	3.3	.1	X
2223	Used garden machinery and equipment .....	38	1 412 917	6 871	.5	Z	X
2230	Food-processing machinery, equipment, and parts .....	1 530	4 308 105	2 663 435	61.8	2.7	70.5
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	941	2 765 023	1 634 987	59.1	1.7	X
2232	New packing, packaging, and bottling equipment .....	627	1 832 274	745 888	40.7	.8	X
2233	Used food-processing machinery and equipment .....	623	1 375 528	282 537	20.5	.3	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	3 213	9 697 451	3 162 642	32.6	3.3	64.0
2311	Pumps .....	2 667	8 147 431	1 552 741	19.1	1.6	X
2312	Motors .....	1 901	5 768 778	704 321	12.2	.7	X
2313	Parts for pumps and motors .....	2 194	6 074 586	905 500	14.9	.9	X
2320	General-purpose industrial machinery, equipment, and parts .....	10 863	36 647 309	23 852 133	65.1	24.5	56.7
2321	New pumps, compressors (air or gas), and equipment .....	4 175	15 008 042	5 336 136	35.6	5.5	X
2323	New diesel engines (excluding automotive) .....	488	2 778 670	1 353 861	48.7	1.4	X
2326	New controlling, recording, and indicating instruments and access .....	2 346	9 167 307	2 311 638	25.2	2.4	X
2327	All other new general-purpose industrial machinery and equipment .....	6 353	23 072 150	12 954 281	56.1	13.3	X
2328	Used general-purpose industrial machinery and equipment .....	2 605	6 407 411	1 896 182	29.6	2.0	X
2330	Metalworking machinery, equipment, and parts .....	4 077	18 030 481	13 111 708	72.7	13.5	X
2340	Materials handling machinery, equipment, and parts .....	5 327	21 559 605	11 955 530	55.5	12.3	62.4
2341	New conveying equipment .....	2 379	10 023 718	3 155 423	31.5	3.2	X
2342	New hoists, cranes, and monorails .....	1 457	6 505 098	1 262 234	19.4	1.3	X
2343	New forklift trucks .....	1 835	10 128 770	4 824 186	47.6	5.0	X
2344	New industrial trucks and tractors .....	434	2 017 345	379 275	18.8	.4	X
2345	Used materials handling machinery, equipment, and parts .....	2 882	10 304 595	2 334 371	22.7	2.4	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	3 153	9 087 237	7 148 331	78.7	7.4	64.0
2351	New oil refining and pipeline machinery, equipment, and supplies .....	1 244	4 186 918	2 147 937	51.3	2.2	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) .....	1 983	6 281 078	3 890 921	61.9	4.0	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	1 203	2 548 623	1 109 399	43.5	1.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
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<b>421830</b>	<b>Industrial machinery &amp; equipment whse—Con.</b>						
2360	Other industrial machinery, equipment, and parts .....	6 710	22 757 188	17 760 044	78.0	18.3	67.2
2361	New metal smelting and refining machinery, and equipment .....	174	456 488	109 016	23.9	.1	X
2362	New power plant machinery (excluding electrical) .....	269	898 816	362 359	40.3	.4	X
2363	New printing trades machinery, equipment, and supplies .....	1 500	5 655 824	4 545 483	80.4	4.7	X
2364	New textile and sewing machinery and equipment .....	691	3 086 851	2 546 949	82.5	2.6	X
2365	New woodworking machinery .....	601	1 937 397	1 244 925	64.3	1.3	X
2366	Other new industrial machinery and equipment .....	3 298	11 412 000	7 555 944	66.2	7.8	X
2367	Used industrial machinery and equipment .....	1 795	5 352 679	1 395 331	26.1	1.4	X
2370	Mechanical power transmission supplies .....	411	3 051 525	196 448	6.4	.2	14.4
2371	Bearings and bushings .....	294	2 606 741	132 541	5.1	.1	X
2372	Other mechanical power transmission supplies .....	257	853 921	63 875	7.5	.1	X
2380	Industrial valves and fittings (except fluid-power) .....	961	4 332 473	314 650	7.3	.3	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	2 274	7 884 621	1 743 300	22.1	1.8	70.7
2391	Hydraulic valves .....	1 781	6 033 590	852 257	14.1	.9	X
2392	Pneumatic valves .....	1 590	5 743 314	891 013	15.5	.9	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	1 965	7 621 793	1 665 828	21.9	1.7	69.6
2411	Hydraulic cylinders and rotary actuators .....	1 531	5 835 605	1 005 529	17.2	1.0	X
2412	Pneumatic cylinders and rotary actuators .....	1 332	5 234 938	660 278	12.6	.7	X
2420	Hydraulic and pneumatic connectors and assemblies .....	1 980	8 294 293	1 517 607	18.3	1.6	72.0
2421	Hydraulic and pneumatic connectors .....	1 707	7 412 233	797 938	10.8	.8	X
2422	Hydraulic and pneumatic assemblies .....	1 447	6 404 653	719 642	11.2	.7	X
2430	Fluid-power filters, components, accessories, and parts .....	2 434	8 322 521	1 796 869	21.6	1.8	70.7
2431	Filters .....	1 936	6 853 759	827 409	12.1	.9	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	1 708	5 911 529	969 436	16.4	1.0	X
2440	Welding supplies (excluding gases) .....	67	164 862	29 372	17.8	Z	X
2450	Industrial containers and supplies .....	332	2 876 926	130 860	4.5	.1	2.6
2451	New and reconditioned drums and barrels .....	51	96 066	775	.8	Z	X
2452	Bottles and bottlers' supplies .....	44	590 260	27 115	4.6	Z	X
2454	Other industrial containers and supplies .....	268	2 498 693	96 675	3.9	.1	X
2460	Other industrial supplies .....	1 213	5 499 191	490 603	8.9	.5	13.7
2461	Printing and duplicating inks .....	92	208 511	14 893	7.1	Z	X
2462	Abrasives and abrasive materials .....	709	3 602 995	218 209	6.1	.2	X
2463	Nylon, polyester, and synthetic rubber .....	115	354 372	5 519	1.6	Z	X
2464	Mechanical rubber goods .....	157	386 757	22 606	5.8	Z	X
2465	Strapping and tape .....	262	1 879 458	68 025	3.6	.1	X
2466	Industrial supplies, n.e.c. ....	484	1 697 674	161 339	9.5	.2	X
2520	Custodial (janitors') equipment and supplies .....	13	53 899	5 121	9.5	Z	X
2540	Other service establishment equipment and supplies .....	20	53 760	9 040	16.8	Z	39.5
2542	Service establishment equipment and supplies, n.e.c. ....	16	44 068	8 419	19.1	Z	X
2600	Aircraft and aeronautical equipment and supplies .....	11	148 625	17 772	12.0	Z	X
2620	Marine machinery, equipment, and supplies .....	37	118 576	18 905	15.9	Z	28.1
2622	New marine propulsion machinery and equipment .....	8	20 882	1 698	8.1	Z	X
2623	New marine supplies .....	21	61 883	5 815	9.4	Z	X
2630	Other transportation equipment and supplies .....	146	2 318 448	136 533	5.9	.1	4
2631	New transportation equipment (excluding automotive) .....	43	2 042 716	103 563	5.1	.1	X
2632	Used transportation equipment (excluding automotive) .....	14	531 506	14 009	2.6	Z	X
2700	Sporting and recreational goods and supplies .....	27	103 858	13 859	13.3	Z	32.8
2713	Billiards, pool, bowling equipment, and accessories .....	6	43 896	4 430	10.1	Z	X
2714	Camping and fishing equipment and accessories .....	15	48 185	7 233	15.0	Z	X
2800	Toys and hobby goods and supplies .....	15	23 557	1 555	6.6	Z	X
2900	Ferrous metal scrap .....	13	152 136	34 172	22.5	Z	53.1
2911	Prepared ferrous metal scrap (processed by this establishment) .....	10	151 180	25 739	17.0	Z	X
2920	Nonferrous metal scrap .....	8	153 439	14 150	9.2	Z	48.6
2921	Aluminum scrap .....	8	153 439	8 933	5.8	Z	X
2930	Recyclable paper and paperboard .....	63	158 265	12 054	7.6	Z	X
2940	Recyclable materials, except metal .....	18	34 767	5 085	14.6	Z	2.1
2945	Other recyclable materials (including rubber and bones) .....	7	8 963	676	7.5	Z	X
3200	Printing and writing paper .....	14	27 592	3 355	12.2	Z	39.7
3213	Other printing and writing paper .....	9	11 115	2 217	19.9	Z	X
3300	Stationery, office supplies and greeting cards .....	22	30 939	4 259	13.8	Z	X
3400	Industrial and personal services paper and plastics .....	57	132 083	12 705	9.6	Z	23.1
3411	Paperboard and boxboard boxes .....	7	23 034	2 412	10.5	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	18	32 738	5 406	16.5	Z	X
3415	Other industrial and personal service paper .....	9	20 848	406	1.9	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	10	14 520	1 076	7.4	Z	27.3
3515	Other toiletries and druggists' sundries .....	9	14 241	992	7.0	Z	X
3600	Piece goods, knit and woven .....	12	14 099	1 683	11.9	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	13	22 381	2 573	11.5	Z	X
3800	Men's and boys' wear .....	8	21 610	4 649	21.5	Z	X
3900	Women's and children's wear .....	6	14 267	811	5.7	Z	X
4830	Canned foods .....	6	44 565	2 414	5.4	Z	X
5140	Other farm products, inedible .....	23	104 901	33 367	31.8	Z	76.9
5143	Farm products, n.e.c. ....	23	104 901	33 367	31.8	Z	X
5300	Plastics materials and basic shapes .....	294	2 595 364	121 030	4.7	.1	1.8
5311	Plastic pipes, rods, tubes, and shapes .....	103	1 022 910	32 074	3.1	Z	X
5312	High pressure laminates .....	31	215 452	17 943	8.3	Z	X
5313	Plastics raw materials .....	17	995 790	43 549	4.4	Z	X
5314	Other plastics materials and basic shapes .....	62	170 127	6 287	3.7	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421830</b>	<b>Industrial machinery &amp; equipment whsle—Con.</b>						
5320	Industrial gases (welding, etc.)	55	163 904	37 319	22.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	830	2 489 278	265 130	10.7	.3	3.7
5331	Gasses, compressed and liquified, except L.P.	10	17 214	3 527	20.5	Z	X
5332	Alkalies and chlorine	91	34 706	542	1.6	Z	X
5335	Detergents and soaps	219	697 606	55 461	8.0	.1	X
5336	Sanitation chemicals, polishes, and waxes	32	454 241	19 457	4.3	Z	X
5341	Insecticides, nonagricultural	12	165 477	963	.6	Z	X
5342	Adhesives, sealants, and glues	368	1 114 047	121 281	10.9	.1	X
5344	Other chemicals and allied products	110	553 354	33 411	6.0	Z	X
5400	Petroleum products	62	426 818	36 542	8.6	Z	15.1
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	7	182 646	7 478	4.1	Z	X
5418	Lubricating oil and greases	53	214 094	21 205	9.9	Z	X
5800	Farm supplies	28	118 747	7 928	6.7	Z	4.3
5814	Weed killers, soil sterilizers, and soil conditioners	25	116 224	7 530	6.5	Z	X
6000	Paint, paint supplies, and wallpaper	86	325 352	20 462	6.3	Z	1.0
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	8	5 196	31	.6	Z	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings)	17	44 808	4 655	10.4	Z	X
6014	Paint supplies	9	21 352	340	1.6	Z	X
6150	Nondurable goods, n.e.c.	13	83 104	24 236	29.2	Z	X
9700	Service receipts and labor charges (including installed parts)	6 516	25 618 942	3 558 669	13.9	3.7	72.8
9701	Labor charges for repair work	5 989	23 766 151	2 070 960	8.7	2.1	X
9702	Parts installed in repair work	4 330	16 907 221	1 301 999	7.7	1.3	X
9703	Other service receipts and labor charges—Specify	983	3 807 719	185 669	4.9	.2	X
9720	Receipts for service contracts	905	3 986 980	183 220	4.6	.2	X
9740	Receipts for installing equipment	1 326	4 428 111	298 083	6.7	.3	X
9810	Miscellaneous commodities	876	3 068 791	356 762	11.6	.4	X
9940	Rental and leasing receipts	2 001	9 168 664	929 467	10.1	1.0	.4
9941	Computer rental and leasing receipts	92	33 247	6 270	18.9	Z	X
9942	Photocopying machine rental	93	239 420	20 253	8.5	X	X
9943	Other office machine rental receipts	339	1 136 967	72 585	6.4	.1	X
9944	Other rental receipts	1 199	7 132 197	761 197	10.7	.8	X
9950	Construction receipts	7	29 572	4 828	16.3	Z	X
9980	Receipts for machine shop job work	8	25 595	3 199	12.5	Z	X
<b>4218301</b>	<b>Food-processing machinery &amp; equipment whsle</b>	<b>1 056</b>	<b>X</b>	<b>2 959 044</b>	<b>X</b>	<b>100.0</b>	<b>75.9</b>
0960	Restaurant and hotel equipment and supplies	11	44 439	6 196	13.9	.2	X
0970	Store machines and equipment	6	18 581	1 105	5.9	Z	36.0
0972	Other store machines and equipment	6	18 581	1 105	5.9	Z	X
1400	Electrical apparatus and equipment	10	58 056	3 097	5.3	.1	.7
1413	Motors and generators (including motor-generator sets)	10	58 056	842	1.5	Z	X
1419	Industrial controls	10	58 056	2 255	3.9	.1	X
1600	Electronic parts and equipment, except communication	14	71 086	5 356	7.5	.2	X
2230	Food-processing machinery, equipment, and parts	1 056	2 959 044	2 519 412	85.1	85.1	67.2
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	732	2 110 138	1 581 717	75.0	53.5	X
2232	New packing, packaging, and bottling equipment	376	1 126 858	681 226	60.5	23.0	X
2233	Used food-processing machinery and equipment	486	963 685	256 467	26.6	8.7	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	37	135 223	9 181	6.8	.3	75.9
2311	Pumps	33	130 248	5 520	4.2	.2	X
2312	Motors	23	74 831	2 091	2.8	.1	X
2313	Parts for pumps and motors	20	57 425	1 569	2.7	.1	X
2320	General-purpose industrial machinery, equipment, and parts	143	380 649	81 639	21.4	2.8	65.4
2321	New pumps, compressors (air or gas), and equipment	69	248 901	32 224	12.9	1.1	X
2326	New controlling, recording, and indicating instruments and access	63	206 946	19 956	9.6	.7	X
2327	All other new general-purpose industrial machinery and equipment	69	193 090	23 992	12.4	.8	X
2328	Used general-purpose industrial machinery and equipment	30	66 973	5 461	8.2	.2	X
2330	Metalworking machinery, equipment, and parts	26	73 329	17 256	23.5	.6	X
2340	Materials handling machinery, equipment, and parts	89	280 920	37 648	13.4	1.3	70.8
2341	New conveying equipment	76	261 135	31 316	12.0	1.1	X
2342	New hoists, cranes, and monorails	9	19 026	677	3.6	Z	X
2343	New forklift trucks	6	64 037	3 614	5.6	.1	X
2345	Used materials handling machinery, equipment, and parts	18	25 637	2 041	8.0	.1	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	7	40 263	12 660	31.4	.4	X
2360	Other industrial machinery, equipment, and parts	42	115 051	32 233	28.0	1.1	68.7
2363	New printing trades machinery, equipment, and supplies	11	50 870	10 705	21.0	.4	X
2366	Other new industrial machinery and equipment	13	75 647	14 949	19.8	.5	X
2367	Used industrial machinery and equipment	19	26 333	3 580	13.6	.1	X
2380	Industrial valves and fittings (except fluid-power)	14	72 773	4 952	6.8	.2	X
2390	Hydraulic and pneumatic (fluid-power) valves	40	154 847	9 054	5.8	.3	75.7
2391	Hydraulic valves	25	104 009	3 294	3.2	.1	X
2392	Pneumatic valves	33	105 187	5 757	5.5	.2	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	25	97 383	21 477	22.1	.7	75.6
2411	Hydraulic cylinders and rotary actuators	16	71 122	16 720	23.5	.6	X
2412	Pneumatic cylinders and rotary actuators	14	34 601	4 757	13.7	.2	X
2420	Hydraulic and pneumatic connectors and assemblies	20	60 584	4 804	7.9	.2	75.9
2421	Hydraulic and pneumatic connectors	17	49 382	2 097	4.2	.1	X
2422	Hydraulic and pneumatic assemblies	10	22 989	2 707	11.8	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218301</b>	<b>Food-processing machinery &amp; equipment whsle—Con.</b>						
2430	Fluid-power filters, components, accessories, and parts	29	130 037	5 089	3.9	.2	75.7
2431	Filters	29	130 037	3 670	2.8	.1	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	15	75 103	1 415	1.9	Z	X
2450	Industrial containers and supplies	13	45 532	4 489	9.9	.2	X
2460	Other industrial supplies	20	54 326	1 377	2.5	Z	2.9
2466	Industrial supplies, n.e.c.	20	54 326	1 377	2.5	Z	X
3400	Industrial and personal services paper and plastics	8	29 064	3 494	12.0	.1	X
5300	Plastics materials and basic shapes	11	32 569	6 897	21.2	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	25	59 356	6 895	11.6	.2	8.9
5342	Adhesives, sealants, and glues	25	59 356	6 895	11.6	.2	X
9700	Service receipts and labor charges (including installed parts)	203	658 665	72 349	11.0	2.4	74.5
9701	Labor charges for repair work	188	603 712	34 666	5.7	1.2	X
9702	Parts installed in repair work	142	378 315	30 165	8.0	1.0	X
9703	Other service receipts and labor charges—Specify	41	101 755	7 509	7.4	.3	X
9720	Receipts for service contracts	39	106 315	5 821	5.5	.2	X
9740	Receipts for installing equipment	84	300 236	22 619	7.5	.8	X
9810	Miscellaneous commodities	40	128 505	16 919	13.2	.6	X
9940	Rental and leasing receipts	40	147 541	12 243	8.3	.4	X
<b>4218302</b>	<b>Hydraulic &amp; pneumatic (fluid-power) machinery &amp; equipment whsle</b>	<b>3 294</b>	<b>X</b>	<b>9 945 751</b>	<b>X</b>	<b>100.0</b>	<b>76.5</b>
0200	New and rebuilt automotive parts and supplies	49	87 228	15 625	17.9	.2	5.4
0211	Batteries	31	53 246	1 509	2.8	Z	X
0215	Exhaust system parts	31	53 246	1 509	2.8	Z	X
0217	Hoses, belts, gaskets, and wiper blades	31	53 246	3 627	6.8	Z	X
0218	Filters (oil, air, gas, and transmission)	31	53 246	5 425	10.2	.1	X
0920	New computer equipment	13	35 814	3 220	9.0	Z	X
1120	Flat iron and steel products	23	51 972	2 125	4.1	Z	X
1140	Iron and steel wire and wire products	32	52 292	2 459	4.7	Z	X
1150	Iron and steel pipe and tubing	45	80 575	5 233	6.5	.1	X
1160	Other iron and steel products	8	13 756	368	2.7	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	9	77 326	6 731	8.7	.1	X
1400	Electrical apparatus and equipment	89	301 918	42 301	14.0	.4	X
1600	Electronic parts and equipment, except communication	132	731 644	97 781	13.4	1.0	X
1650	Communication equipment and supplies	19	22 010	344	1.6	Z	X
1700	Hardware	86	130 589	7 619	5.8	.1	2.3
1711	Hand tools (including power driven)	54	86 485	6 589	7.6	.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	67	194 941	18 803	9.6	.2	5.0
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	14	82 390	5 928	7.2	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	19	25 787	1 034	4.0	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	21	17 381	1 768	10.2	Z	9.6
1916	Air cleaning and filtration systems	19	14 569	1 310	9.0	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	7	2 234	209	9.4	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	85	149 058	17 628	11.8	.2	12.4
2111	New off-highway wheel and track-laying tractors	12	32 704	1 213	3.7	Z	X
2113	New mixers, pavers, and related equipment	28	37 725	4 613	12.2	Z	X
2115	New graders, rollers, and off-highway trucks	12	32 704	605	1.9	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	12	20 805	3 928	18.9	Z	X
2118	Used construction and mining machinery and equipment	24	53 504	4 508	8.4	Z	X
2200	Farm machinery, equipment, and parts	57	132 553	11 864	9.0	.1	6.9
2213	New land preparation, planting, and cultivating machinery	33	92 784	7 748	8.4	.1	X
2220	Garden machinery, equipment, and parts	18	44 259	3 152	7.1	Z	X
2230	Food-processing machinery, equipment, and parts	65	205 434	13 648	6.6	.1	73.2
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	35	100 651	6 418	6.4	.1	X
2232	New packing, packaging, and bottling equipment	33	70 186	3 848	5.5	Z	X
2233	Used food-processing machinery and equipment	31	116 010	3 370	2.9	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	2 061	6 017 216	2 804 734	46.6	28.2	63.2
2311	Pumps	1 799	5 441 232	1 388 155	25.5	14.0	X
2312	Motors	1 296	3 978 518	612 519	15.4	6.2	X
2313	Parts for pumps and motors	1 554	4 182 038	804 058	19.2	8.1	X
2320	General-purpose industrial machinery, equipment, and parts	687	2 224 296	354 019	15.9	3.6	69.7
2321	New pumps, compressors (air or gas), and equipment	464	1 396 988	162 839	11.7	1.6	X
2323	New diesel engines (excluding automotive)	39	63 579	2 667	4.2	Z	X
2326	New controlling, recording, and indicating instruments and access	215	876 836	68 522	7.8	.7	X
2327	All other new general-purpose industrial machinery and equipment	241	616 769	115 237	18.7	1.2	X
2328	Used general-purpose industrial machinery and equipment	78	114 256	4 752	4.2	Z	X
2330	Metalworking machinery, equipment, and parts	63	141 998	12 586	8.9	.1	X
2340	Materials handling machinery, equipment, and parts	172	371 208	37 677	10.2	.4	60.9
2341	New conveying equipment	71	161 265	14 082	8.7	.1	X
2342	New hoists, cranes, and monorails	52	99 541	6 176	6.2	.1	X
2343	New forklift trucks	48	60 607	2 875	4.7	Z	X
2344	New industrial trucks and tractors	17	22 215	888	4.0	Z	X
2345	Used materials handling machinery, equipment, and parts	63	128 372	13 615	10.6	.1	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	92	217 147	24 795	11.4	.2	57.8
2351	New oil refining and pipeline machinery, equipment, and supplies	61	135 804	15 056	11.1	.2	X
2352	New oil field machinery, equipment, and supplies (including drilling bits)	34	86 352	6 837	7.9	.1	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies	29	41 388	2 838	6.9	Z	X

See footnotes at end of table.

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218302</b>	<b>Hydraulic &amp; pneumatic (fluid-power) machinery &amp; equipment whsle—Con.</b>						
2360	Other industrial machinery, equipment, and parts .....	124	342 832	43 615	12.7	.4	73.7
2362	New power plant machinery (excluding electrical) .....	24	83 016	12 113	14.6	.1	X
2363	New printing trades machinery, equipment, and supplies .....	15	43 357	1 179	2.7	Z	X
2365	New woodworking machinery .....	6	14 895	832	5.6	Z	X
2366	Other new industrial machinery and equipment .....	82	228 686	27 070	11.8	.3	X
2367	Used industrial machinery and equipment .....	21	33 750	1 464	4.3	Z	X
2370	Mechanical power transmission supplies .....	138	339 379	31 746	9.4	.3	30.3
2371	Bearings and bushings .....	102	243 330	16 193	6.7	.2	X
2372	Other mechanical power transmission supplies .....	79	181 911	15 553	8.6	.2	X
2380	Industrial valves and fittings (except fluid-power) .....	225	498 428	49 840	10.0	.5	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	1 637	5 509 766	1 601 046	29.1	16.1	73.8
2391	Hydraulic valves .....	1 309	4 126 245	783 504	19.0	7.9	X
2392	Pneumatic valves .....	1 181	4 217 455	817 530	19.4	8.2	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	1 370	5 263 849	1 474 044	28.0	14.8	73.3
2411	Hydraulic cylinders and rotary actuators .....	1 110	4 169 246	917 240	22.0	9.2	X
2412	Pneumatic cylinders and rotary actuators .....	995	3 722 689	556 789	15.0	5.6	X
2420	Hydraulic and pneumatic connectors and assemblies .....	1 500	4 769 873	1 359 959	28.5	13.7	74.2
2421	Hydraulic and pneumatic connectors .....	1 338	4 263 462	716 731	16.8	7.2	X
2422	Hydraulic and pneumatic assemblies .....	1 131	3 402 519	643 218	18.9	6.5	X
2430	Fluid-power filters, components, accessories, and parts .....	1 687	5 673 943	1 597 081	28.1	16.1	73.4
2431	Filters .....	1 369	4 777 858	696 492	14.6	7.0	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	1 306	4 630 143	900 581	19.5	9.1	X
2440	Welding supplies (excluding gases) .....	9	6 446	199	3.1	Z	X
2450	Industrial containers and supplies .....	26	47 580	2 302	4.8	Z	28.7
2451	New and reconditioned drums and barrels .....	7	1 783	30	1.7	Z	X
2454	Other industrial containers and supplies .....	23	46 862	2 259	4.8	Z	X
2460	Other industrial supplies .....	119	214 001	28 314	13.2	.3	48.2
2462	Abrasives and abrasive materials .....	35	62 275	1 921	3.1	Z	X
2463	Nylon, polyester, and synthetic rubber .....	40	52 688	2 539	4.8	Z	X
2464	Mechanical rubber goods .....	62	97 551	8 177	8.4	.1	X
2465	Strapping and tape .....	9	9 289	305	3.3	Z	X
2466	Industrial supplies, n.e.c. ....	65	114 021	14 005	12.3	.1	X
2630	Other transportation equipment and supplies .....	21	45 725	4 499	9.8	Z	X
5300	Plastics materials and basic shapes .....	39	83 990	7 030	8.4	.1	X
5320	Industrial gases (welding, etc.) .....	12	19 644	3 707	18.9	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	66	100 739	11 244	11.2	.1	X
6000	Paint, paint supplies, and wallpaper .....	6	10 226	2 800	27.4	Z	X
9700	Service receipts and labor charges (including installed parts) .....	520	1 579 323	145 857	9.2	1.5	73.3
9701	Labor charges for repair work .....	478	1 457 774	81 155	5.6	.8	X
9702	Parts installed in repair work .....	356	1 091 003	55 452	5.1	.6	X
9703	Other service receipts and labor charges—Specify .....	67	164 667	9 234	5.6	.1	X
9720	Receipts for service contracts .....	43	113 591	4 690	4.1	Z	X
9740	Receipts for installing equipment .....	63	129 018	7 364	5.7	.1	X
9810	Miscellaneous commodities .....	116	346 750	44 159	12.7	.4	X
9940	Rental and leasing receipts .....	52	127 438	15 755	12.4	.2	X
<b>42183021</b>	<b>Hydraulic &amp; pneumatic pumps &amp; motors whsle .....</b>	<b>1 275</b>	<b>X</b>	<b>3 036 164</b>	<b>X</b>	<b>100.0</b>	<b>64.2</b>
0200	New and rebuilt automotive parts and supplies .....	18	33 982	3 544	10.4	.1	X
1120	Flat iron and steel products .....	13	21 348	807	3.8	Z	X
1140	Iron and steel wire and wire products .....	7	20 377	498	2.4	Z	X
1150	Iron and steel pipe and tubing .....	6	13 259	452	3.4	Z	X
1400	Electrical apparatus and equipment .....	35	123 018	19 754	16.1	.7	X
1600	Electronic parts and equipment, except communication .....	23	43 803	2 794	6.4	.1	X
1650	Communication equipment and supplies .....	14	12 130	137	1.1	Z	X
1700	Hardware .....	32	44 104	1 030	2.3	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	34	86 764	11 841	13.6	.4	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	33	57 829	2 744	4.7	.1	X
2200	Farm machinery, equipment, and parts .....	24	39 769	4 116	10.4	.1	X
2220	Garden machinery, equipment, and parts .....	15	25 886	1 378	5.3	Z	X
2230	Food-processing machinery, equipment, and parts .....	40	111 653	8 940	8.0	.3	56.2
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	27	82 950	5 123	6.2	.2	X
2232	New packing, packaging, and bottling equipment .....	19	38 195	1 542	4.0	.1	X
2233	Used food-processing machinery and equipment .....	27	67 584	2 271	3.4	.1	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	1 275	3 036 164	2 296 841	75.6	75.6	47.9
2311	Pumps .....	1 081	2 651 089	1 099 976	41.5	36.2	X
2312	Motors .....	739	1 928 525	481 059	24.9	15.8	X
2313	Parts for pumps and motors .....	1 032	2 467 286	715 809	29.0	23.6	X
2320	General-purpose industrial machinery, equipment, and parts .....	334	764 914	180 517	23.6	5.9	59.5
2321	New pumps, compressors (air or gas), and equipment .....	245	476 469	84 215	17.7	2.8	X
2323	New diesel engines (excluding automotive) .....	25	34 495	1 216	3.5	Z	X
2326	New controlling, recording, and indicating instruments and access .....	82	167 840	12 193	7.3	.4	X
2327	All other new general-purpose industrial machinery and equipment .....	117	307 597	79 823	26.0	2.6	X
2328	Used general-purpose industrial machinery and equipment .....	52	53 094	3 070	5.8	.1	X
2330	Metalworking machinery, equipment, and parts .....	21	32 214	1 648	5.1	.1	X
2340	Materials handling machinery, equipment, and parts .....	55	95 003	10 348	10.9	.3	58.0
2341	New conveying equipment .....	20	53 445	5 458	10.2	.2	X
2342	New hoists, cranes, and monorails .....	16	24 672	1 752	7.1	.1	X
2343	New forklift trucks .....	19	26 004	1 271	4.9	Z	X
2344	New industrial trucks and tractors .....	13	17 237	666	3.9	Z	X
2345	Used materials handling machinery, equipment, and parts .....	16	12 736	1 171	9.2	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42183021</b>	<b>Hydraulic &amp; pneumatic pumps &amp; motors whse—Con.</b>						
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies . . . .	45	77 156	9 275	12.0	.3	52.8
2351	New oil refining and pipeline machinery, equipment, and supplies . . . . .	33	56 564	3 119	5.5	.1	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) .	13	21 399	3 254	15.2	.1	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies . . . . .	29	41 388	2 838	6.9	.1	X
2360	Other industrial machinery, equipment, and parts . . . . .	53	145 215	23 966	16.5	.8	58.9
2362	New power plant machinery (excluding electrical) . . . . .	16	54 235	8 148	15.0	.3	X
2366	Other new industrial machinery and equipment . . . . .	35	89 658	13 876	15.5	.5	X
2367	Used industrial machinery and equipment . . . . .	7	13 876	890	6.4	Z	X
2370	Mechanical power transmission supplies . . . . .	42	78 744	8 445	10.7	.3	35.7
2371	Bearings and bushings . . . . .	39	77 045	2 977	3.9	.1	X
2372	Other mechanical power transmission supplies . . . . .	10	32 268	5 468	16.9	.2	X
2380	Industrial valves and fittings (except fluid-power) . . . . .	65	152 418	15 122	9.9	.5	X
2390	Hydraulic and pneumatic (fluid-power) valves . . . . .	293	781 352	118 694	15.2	3.9	60.8
2391	Hydraulic valves . . . . .	258	712 503	87 908	12.3	2.9	X
2392	Pneumatic valves . . . . .	174	453 936	30 781	6.8	1.0	X
2400	Hydraulic and pneumatic cylinders and rotary actuators . . . . .	220	590 526	53 339	9.0	1.8	59.5
2411	Hydraulic cylinders and rotary actuators . . . . .	199	541 759	45 120	8.3	1.5	X
2412	Pneumatic cylinders and rotary actuators . . . . .	101	249 062	8 214	3.3	.3	X
2420	Hydraulic and pneumatic connectors and assemblies . . . . .	229	530 272	55 107	10.4	1.8	62.7
2421	Hydraulic and pneumatic connectors . . . . .	213	516 594	24 379	4.7	.8	X
2422	Hydraulic and pneumatic assemblies . . . . .	162	413 565	30 725	7.4	1.0	X
2430	Fluid-power filters, components, accessories, and parts . . . . .	283	770 304	84 691	11.0	2.8	62.7
2431	Filters . . . . .	238	661 279	40 695	6.2	1.3	X
2432	Other fluid-power components, accessories, and parts, n.e.c. . . . .	185	489 287	43 993	9.0	1.4	X
2460	Other industrial supplies . . . . .	20	39 005	1 944	5.0	.1	5.0
2462	Abrasives and abrasive materials . . . . .	13	15 927	173	1.1	Z	X
2463	Nylon, polyester, and synthetic rubber . . . . .	13	15 927	104	.7	Z	X
2464	Mechanical rubber goods . . . . .	7	23 078	553	2.4	Z	X
2466	Industrial supplies, n.e.c. . . . .	13	15 927	1 114	7.0	Z	X
2630	Other transportation equipment and supplies . . . . .	15	16 166	835	5.2	Z	X
5300	Plastics materials and basic shapes . . . . .	11	35 437	4 691	13.2	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	30	55 939	7 660	13.7	.3	X
9700	Service receipts and labor charges (including installed parts) . . . . .	214	531 824	57 631	10.8	1.9	59.0
9701	Labor charges for repair work . . . . .	197	455 390	31 564	6.9	1.0	X
9702	Parts installed in repair work . . . . .	155	341 919	22 395	6.6	.7	X
9703	Other service receipts and labor charges—Specify . . . . .	23	67 970	3 667	5.4	.1	X
9720	Receipts for service contracts . . . . .	21	47 436	1 344	2.8	Z	X
9740	Receipts for installing equipment . . . . .	37	77 427	5 096	6.6	.2	X
9810	Miscellaneous commodities . . . . .	32	59 392	7 567	12.7	.2	X
9940	Rental and leasing receipts . . . . .	26	73 240	12 485	17.0	.4	X
<b>42183022</b>	<b>Hydraulic &amp; pneumatic parts, accessories, &amp; supplies whse . . . . .</b>	<b>2 019</b>	<b>X</b>	<b>6 909 587</b>	<b>X</b>	<b>100.0</b>	<b>81.9</b>
0200	New and rebuilt automotive parts and supplies . . . . .	31	53 246	12 081	22.7	.2	9.0
0211	Batteries . . . . .	31	53 246	1 509	2.8	Z	X
0215	Exhaust system parts . . . . .	31	53 246	1 509	2.8	Z	X
0217	Hoses, belts, gaskets, and wiper blades . . . . .	31	53 246	3 627	6.8	.1	X
0218	Filters (oil, air, gas, and transmission) . . . . .	31	53 246	5 425	10.2	.1	X
0920	New computer equipment . . . . .	9	35 047	3 200	9.1	Z	X
1120	Flat iron and steel products . . . . .	10	30 624	1 318	4.3	Z	X
1140	Iron and steel wire and wire products . . . . .	25	31 915	1 961	6.1	Z	X
1150	Iron and steel pipe and tubing . . . . .	39	67 316	4 781	7.1	.1	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) . . . . .	9	77 326	6 731	8.7	.1	X
1400	Electrical apparatus and equipment . . . . .	54	178 900	22 547	12.6	.3	X
1600	Electronic parts and equipment, except communication . . . . .	109	687 841	94 987	13.8	1.4	X
1700	Hardware . . . . .	54	86 485	6 589	7.6	.1	3.4
1711	Hand tools (including power driven) . . . . .	54	86 485	6 589	7.6	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	33	108 177	6 962	6.4	.1	8.4
1811	Plastic pipe fittings and valves (excluding pipe and tubing) . . . . .	14	82 390	5 928	7.2	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) . . . . .	19	25 787	1 034	4.0	Z	X
1900	Warm air heating and air-conditioning equipment and supplies . . . . .	19	14 569	1 519	10.4	Z	12.4
1916	Air cleaning and filtration systems . . . . .	19	14 569	1 310	9.0	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation . . . . .	7	2 234	209	9.4	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) . . . . .	52	91 229	14 884	16.3	.2	20.6
2111	New off-highway wheel and track-laying tractors . . . . .	12	32 704	1 213	3.7	Z	X
2113	New mixers, pavers, and related equipment . . . . .	28	37 725	4 613	12.2	.1	X
2115	New graders, rollers, and off-highway trucks . . . . .	12	32 704	605	1.9	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts . . . . .	12	20 805	3 928	18.9	.1	X
2118	Used construction and mining machinery and equipment . . . . .	24	53 504	4 508	8.4	.1	X
2200	Farm machinery, equipment, and parts . . . . .	33	92 784	7 748	8.4	.1	10.1
2213	New land preparation, planting, and cultivating machinery . . . . .	33	92 784	7 748	8.4	.1	X
2230	Food-processing machinery, equipment, and parts . . . . .	25	93 781	4 708	5.0	.1	81.9
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) . . . . .	8	17 701	1 295	7.3	Z	X
2232	New packing, packaging, and bottling equipment . . . . .	14	31 971	2 306	7.2	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts . . . . .	786	2 981 052	507 893	17.0	7.4	72.8
2311	Pumps . . . . .	718	2 790 143	288 179	10.3	4.2	X
2312	Motors . . . . .	558	2 049 993	131 460	6.4	1.9	X
2313	Parts for pumps and motors . . . . .	522	1 714 752	88 249	5.1	1.3	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42183022</b>	<b>Hydraulic &amp; pneumatic parts, accessories, &amp; supplies whlse— Con.</b>						
2320	General-purpose industrial machinery, equipment, and parts .....	353	1 459 382	173 502	11.9	2.5	74.2
2321	New pumps, compressors (air or gas), and equipment .....	219	920 519	78 624	8.5	1.1	X
2323	New diesel engines (excluding automotive) .....	14	29 084	1 451	5.0	Z	X
2326	New controlling, recording, and indicating instruments and access .....	133	708 996	56 329	7.9	.8	X
2327	All other new general-purpose industrial machinery and equipment .....	124	309 172	35 414	11.5	.5	X
2328	Used general-purpose industrial machinery and equipment .....	26	61 162	1 682	2.8	Z	X
2330	Metalworking machinery, equipment, and parts .....	42	109 784	10 938	10.0	.2	X
2340	Materials handling machinery, equipment, and parts .....	117	276 205	27 329	9.9	.4	63.4
2341	New conveying equipment .....	51	107 820	8 624	8.0	.1	X
2342	New hoists, cranes, and monorails .....	37	74 869	4 424	5.9	.1	X
2343	New forklift trucks .....	29	34 603	1 604	4.6	Z	X
2345	Used materials handling machinery, equipment, and parts .....	47	115 636	12 444	10.8	.2	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	47	139 991	15 520	11.1	.2	58.9
2351	New oil refining and pipeline machinery, equipment, and supplies .....	28	79 240	11 937	15.1	.2	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) ..	21	64 953	3 583	5.5	.1	X
2360	Other industrial machinery, equipment, and parts .....	71	197 617	19 649	9.9	.3	80.9
2362	New power plant machinery (excluding electrical) .....	8	28 781	3 965	13.8	.1	X
2363	New printing trades machinery, equipment, and supplies .....	11	28 333	899	3.2	Z	X
2366	Other new industrial machinery and equipment .....	47	139 028	13 194	9.5	Z	X
2367	Used industrial machinery and equipment .....	14	19 874	574	2.9	Z	X
2370	Mechanical power transmission supplies .....	96	260 635	23 301	8.9	.3	29.6
2371	Bearings and bushings .....	62	166 285	13 216	7.9	.2	X
2372	Other mechanical power transmission supplies .....	70	149 643	10 085	6.7	.1	X
2380	Industrial valves and fittings (except fluid-power) .....	160	346 010	34 718	10.0	.5	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	1 344	4 728 414	1 482 352	31.4	21.5	79.2
2391	Hydraulic valves .....	1 050	3 413 742	695 596	20.4	10.1	X
2392	Pneumatic valves .....	1 007	3 763 519	786 749	20.9	11.4	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	1 150	4 673 323	1 420 705	30.4	20.6	78.7
2411	Hydraulic cylinders and rotary actuators .....	911	3 627 487	872 120	24.0	12.6	X
2412	Pneumatic cylinders and rotary actuators .....	894	3 473 627	548 575	15.8	7.9	X
2420	Hydraulic and pneumatic connectors and assemblies .....	1 271	4 239 601	1 304 852	30.8	18.9	79.4
2421	Hydraulic and pneumatic connectors .....	1 125	3 746 868	692 352	18.5	10.0	X
2422	Hydraulic and pneumatic assemblies .....	969	2 988 954	612 493	20.5	8.9	X
2430	Fluid-power filters, components, accessories, and parts .....	1 404	4 903 639	1 512 390	30.8	21.9	78.4
2431	Filters .....	1 130	4 116 579	655 797	15.9	9.5	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	1 120	4 140 856	856 588	20.7	12.4	X
2440	Welding supplies (excluding gases) .....	6	5 585	189	3.4	Z	X
2450	Industrial containers and supplies .....	23	42 109	2 246	5.3	Z	25.2
2451	New and reconditioned drums and barrels .....	7	1 783	30	1.7	Z	X
2454	Other industrial containers and supplies .....	20	41 391	2 203	5.3	Z	X
2460	Other industrial supplies .....	99	174 996	26 370	15.1	.4	59.2
2462	Abrasives and abrasive materials .....	22	46 348	1 748	3.8	Z	X
2463	Nylon, polyester, and synthetic rubber .....	27	36 761	2 435	6.6	Z	X
2464	Mechanical rubber goods .....	55	74 473	7 624	10.2	.1	X
2465	Strapping and tape .....	9	9 289	305	3.3	Z	X
2466	Industrial supplies, n.e.c. ....	52	98 094	12 891	13.1	.2	X
2630	Other transportation equipment and supplies .....	6	29 559	3 664	12.4	.1	X
5300	Plastics materials and basic shapes .....	28	48 553	2 339	4.8	Z	X
5320	Industrial gases (welding, etc.) .....	8	15 471	3 651	23.6	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	36	44 800	3 584	8.0	.1	X
9700	Service receipts and labor charges (including installed parts) .....	306	1 047 499	88 226	8.4	1.3	79.8
9701	Labor charges for repair work .....	282	1 002 384	49 591	4.9	.7	X
9702	Parts installed in repair work .....	201	749 084	33 057	4.4	.5	X
9703	Other service receipts and labor charges—Specify .....	45	96 697	5 567	5.8	.1	X
9720	Receipts for service contracts .....	22	66 155	3 346	5.1	Z	X
9740	Receipts for installing equipment .....	26	51 591	2 268	4.4	Z	X
9810	Miscellaneous commodities .....	84	287 358	36 592	12.7	.5	X
9940	Rental and leasing receipts .....	26	54 198	3 270	6.0	Z	X
<b>4218303</b>	<b>General-purpose industrial machinery &amp; equipment whlse .....</b>	<b>8 460</b>	<b>X</b>	<b>28 259 832</b>	<b>X</b>	<b>100.0</b>	<b>84.9</b>
0130	Light trucks and vans (14,000 lb or less) .....	6	13 222	1 064	8.0	Z	11.3
0133	Vans and cargo vans (new and used) .....	6	13 222	1 064	8.0	Z	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	7	29 619	2 009	6.8	Z	X
0200	New and rebuilt automotive parts and supplies .....	94	661 550	95 438	14.4	.3	11.6
0211	Batteries .....	34	209 485	793	.4	Z	X
0212	Engines (complete) .....	17	114 509	2 147	1.9	Z	X
0213	Electrical engine parts (including ignition parts) .....	36	121 952	1 780	1.5	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	27	92 999	782	.8	Z	X
0215	Exhaust system parts .....	11	83 735	1 207	1.4	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	17	184 007	1 646	.9	Z	X
0218	Filters (oil, air, gas, and transmission) .....	53	233 838	2 683	1.1	Z	X
0219	Engine parts, except electrical .....	27	145 287	13 601	9.4	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	17	92 228	839	.9	Z	X
0223	Parts, n.e.c. ....	19	403 032	64 672	16.0	.2	X
0224	Accessories .....	18	100 963	5 288	5.2	Z	X
0240	Used automotive parts, accessories, and equipment .....	9	20 154	565	2.8	Z	X
0300	Tires and tubes .....	39	86 238	1 514	1.8	Z	9.8
0311	New tires and tubes .....	39	86 238	1 514	1.8	Z	X
0540	Other home furnishings .....	6	8 962	1 398	15.6	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218303</b>	<b>General-purpose industrial machinery &amp; equipment whse— Con.</b>						
0720	Roofing, siding, and insulation materials.....	8	19 597	920	4.7	Z	1.0
0723	Insulation materials.....	8	19 597	920	4.7	Z	X
0900	Office equipment.....	15	184 536	52 216	28.3	.2	77.5
0913	Copying machines and equipment.....	10	179 740	51 942	28.9	.2	X
0920	New computer equipment.....	95	394 134	39 636	10.1	.1	34.9
0921	Computers.....	71	216 216	15 090	7.0	.1	X
0924	Other computer peripheral equipment.....	35	222 140	24 016	10.8	.1	X
0950	Computer software (packaged).....	35	173 700	17 751	10.2	.1	X
0960	Restaurant and hotel equipment and supplies.....	19	22 008	1 760	8.0	Z	X
1000	Medical, hospital, and surgical supplies.....	18	71 429	17 072	23.9	.1	61.8
1013	Other surgical, medical, and hospital supplies.....	18	71 429	17 072	23.9	.1	X
1100	Iron and steel products (semifinished).....	10	5 885	2 305	39.2	Z	81.1
1113	Rough castings and foundry products.....	10	5 885	1 151	19.6	Z	X
1116	Other semifinished iron and steel products.....	10	5 885	1 151	19.6	Z	X
1120	Flat iron and steel products.....	103	2 450 110	133 297	5.4	.5	2.3
1121	Plates.....	39	74 500	3 995	5.4	Z	X
1124	Sheets (hot-rolled).....	16	304 056	40 329	13.3	.1	X
1126	Sheets (galvanized and coated).....	17	1 930 162	67 990	3.5	.2	X
1127	Tin plate and terneplate.....	17	1 930 162	8 493	.4	Z	X
1128	Fabricated and structural plate products.....	48	146 843	3 997	2.7	Z	X
1129	Other flat iron and steel products.....	17	1 930 162	8 493	.4	Z	X
1140	Iron and steel wire and wire products.....	102	1 914 163	47 630	2.5	.2	.7
1141	Wire (plain, coated, barbed, and twisted).....	14	382 527	27 858	7.3	.1	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties.....	88	1 531 636	19 772	1.3	.1	X
1150	Iron and steel pipe and tubing.....	61	168 973	14 725	8.7	.1	27.8
1152	Tubing.....	19	52 235	1 179	2.3	Z	X
1153	Standard steel pipe.....	57	159 515	11 262	7.1	Z	X
1154	Other steel pipe.....	8	28 615	2 284	8.0	Z	X
1160	Other iron and steel products.....	19	313 696	19 821	6.3	.1	22.4
1163	Bars and bar-size shapes: cold finished.....	12	4 250 735	4 259	1.7	Z	X
1165	Structural shapes (excluding bar-size shapes).....	11	80 225	3 585	4.5	Z	X
1167	Finished products, n.e.c.....	7	62 961	11 977	19.0	Z	X
1180	Stainless steel.....	7	79 150	3 559	4.5	Z	84.9
1185	Other stainless steel (including tubing).....	6	28 291	2 533	9.0	Z	X
1200	Copper and brass.....	28	103 658	3 024	2.9	Z	59.8
1213	Tubular products (pipes and tubes).....	28	103 658	3 024	2.9	Z	X
1220	Aluminum shapes, forms, etc.....	12	72 076	3 237	4.5	Z	60.0
1222	Sheets and coils (.006 to .249 inch).....	12	72 076	3 237	4.5	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious).....	29	2 112 800	127 404	6.0	.5	X
1400	Electrical apparatus and equipment.....	404	2 937 500	229 553	7.8	.8	6.6
1411	Power and distribution transformers.....	51	613 960	6 183	1.0	Z	X
1412	Switchgear and switchboard apparatus.....	87	809 294	21 138	2.6	.1	X
1413	Motors and generators (including motor-generator sets).....	230	1 889 841	55 641	2.9	.2	X
1414	Conduit, raceway, and fittings.....	12	27 724	490	1.8	Z	X
1415	Electric bulbs (all types).....	19	61 404	347	.6	Z	X
1416	Interior wiring (excluding conduit).....	24	169 579	7 185	4.2	Z	X
1417	Exterior wiring and cable (excluding conduit).....	30	146 432	5 127	3.5	Z	X
1418	Lighting fixtures (residential and commercial).....	21	299 790	3 772	1.3	Z	X
1419	Industrial controls.....	189	1 313 715	61 577	4.7	.2	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods).....	166	1 334 518	68 101	5.1	.2	X
1500	Electrical appliances, household.....	27	83 880	5 883	7.0	Z	17.6
1511	Televisions.....	13	13 766	526	3.8	Z	X
1512	Radios, stereos, and CD players.....	9	8 816	416	4.7	Z	X
1513	V.C.R.'s and video cameras.....	13	13 766	445	3.2	Z	X
1514	Electrical household ranges and ovens.....	10	61 872	1 641	2.7	Z	X
1515	Refrigerators and freezers, household.....	14	66 819	1 703	2.5	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.).....	18	75 064	1 020	1.4	Z	X
1600	Electronic parts and equipment, except communication.....	287	1 326 436	134 564	10.1	.5	14.4
1612	Integrated circuits.....	82	172 919	5 075	2.9	Z	X
1613	Capacitors and resistors.....	36	41 215	189	.5	Z	X
1615	Discrete semiconductors, etc.....	12	10 809	774	7.2	Z	X
1616	Electronic connectors and other passive electronic parts.....	76	693 343	62 007	8.9	.2	X
1618	Electronic parts and equipment, n.e.c.....	275	1 315 627	66 509	5.1	.2	X
1650	Communication equipment and supplies.....	58	1 907 363	61 178	3.2	.2	3.0
1651	Telephones.....	6	20 543	535	2.6	Z	X
1652	Other electronic communication equipment.....	46	1 627 602	45 656	2.8	.2	X
1653	Other electrical communication equipment.....	41	1 174 501	14 987	1.3	.1	X
1700	Hardware.....	308	2 837 470	188 110	6.6	.7	5.0
1711	Hand tools (including power driven).....	278	2 739 099	149 405	5.5	.5	X
1712	Bolts, nuts, rivets, and fasteners.....	128	1 578 212	35 391	2.2	.1	X
1713	Cutlery.....	61	555 918	3 314	.6	Z	X
1800	Plumbing and heating equipment and supplies (hydronics).....	331	2 581 135	176 333	6.8	.6	4.8
1811	Plastic pipe fittings and valves (excluding pipe and tubing).....	145	1 473 345	35 871	2.4	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing).....	128	1 046 341	33 779	3.2	.1	X
1813	Plumbing fixtures.....	17	86 901	3 764	4.3	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air).....	68	817 574	11 015	1.3	Z	X
1815	Boilers, radiators, and convectors.....	63	813 456	39 023	4.8	.1	X
1818	Other plumbing and heating equipment and supplies.....	197	1 410 314	52 876	3.7	.2	X

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218303</b>	<b>General-purpose industrial machinery &amp; equipment whse— Con.</b>						
1900	Warm air heating and air-conditioning equipment and supplies .....	99	245 410	35 562	14.5	.1	52.1
1911	Furnaces (warm air) .....	45	62 306	1 381	2.2	Z	X
1912	Central air-conditioning (residential and commercial) .....	32	68 208	11 610	17.0	Z	X
1914	Heat pumps (residential and commercial) .....	14	29 759	850	2.9	Z	X
1916	Air cleaning and filtration systems .....	18	89 678	9 738	10.9	Z	X
1917	Compressors for air-conditioners .....	33	56 953	2 220	3.9	Z	X
1918	Condensing units for air-conditioners .....	26	80 146	2 974	3.7	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	45	108 460	6 786	6.3	Z	X
2000	Refrigeration equipment and supplies .....	58	199 817	18 499	9.3	.1	34.0
2013	Condensing units for commercial refrigerators .....	12	49 496	798	1.6	Z	X
2014	Refrigerants .....	44	114 223	7 389	6.5	Z	X
2015	Other refrigeration equipment and supplies .....	36	117 190	4 751	4.1	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	252	807 164	111 366	13.8	.4	21.8
2111	New off-highway wheel and track-laying tractors .....	8	27 198	7 546	27.7	Z	X
2112	New power cranes, draglines, and shovels .....	15	72 195	22 021	30.5	.1	X
2113	New mixers, pavers, and related equipment .....	24	32 023	1 113	3.5	Z	X
2114	New tractor shovel loaders .....	7	6 621	997	11.6	Z	X
2115	New graders, rollers, and off-highway trucks .....	29	98 119	5 950	6.1	Z	X
2116	New mining machinery .....	26	70 481	1 283	1.8	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	113	314 483	32 268	10.3	.1	X
2118	Used construction and mining machinery and equipment .....	138	523 367	40 187	7.7	.1	X
2200	Farm machinery, equipment, and parts .....	131	745 510	58 531	7.9	.2	13.1
2211	New tractors (farm) .....	82	580 351	17 068	2.9	.1	X
2212	New harvesting machinery .....	33	262 236	4 527	1.7	Z	X
2213	New land preparation, planting, and cultivating machinery .....	21	230 949	2 577	1.1	Z	X
2214	New dairy farm and barn equipment .....	14	83 613	2 081	2.5	Z	X
2215	New irrigation equipment .....	34	249 757	6 153	2.5	Z	X
2216	Other new farm machinery and equipment .....	72	487 647	11 143	2.3	Z	X
2218	Used farm machinery and equipment .....	75	527 483	14 985	2.8	.1	X
2220	Garden machinery, equipment, and parts .....	78	2 250 395	94 020	4.2	.3	3.2
2221	New power lawn mowers .....	54	1 930 657	55 349	2.9	.2	X
2222	Other new lawn and garden machinery and equipment .....	56	1 568 818	31 799	2.0	.1	X
2223	Used garden machinery and equipment .....	38	1 412 917	6 871	.5	Z	X
2230	Food-processing machinery, equipment, and parts .....	181	505 098	51 337	10.2	.2	84.1
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	76	240 343	18 227	7.6	.1	X
2232	New packing, packaging, and bottling equipment .....	85	230 897	22 252	9.6	.1	X
2233	Used food-processing machinery and equipment .....	45	119 527	10 853	9.1	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	606	1 772 280	188 025	10.6	.7	77.1
2311	Pumps .....	432	1 198 272	83 983	7.0	.3	X
2312	Motors .....	262	724 397	40 723	5.6	.1	X
2313	Parts for pumps and motors .....	369	982 877	63 310	6.4	.2	X
2320	General-purpose industrial machinery, equipment, and parts .....	8 460	28 259 832	22 480 120	79.5	79.5	60.8
2321	New pumps, compressors (air or gas), and equipment .....	3 139	11 184 333	4 930 068	44.1	17.4	X
2323	New diesel engines (excluding automotive) .....	390	2 450 874	1 327 443	54.2	4.7	X
2326	New controlling, recording, and indicating instruments and access .....	1 702	6 909 851	2 126 222	30.8	7.5	X
2327	All other new general-purpose industrial machinery and equipment .....	5 103	18 992 409	12 317 020	64.9	43.6	X
2328	Used general-purpose industrial machinery and equipment .....	2 095	5 265 258	1 779 367	33.8	6.3	X
2330	Metalworking machinery, equipment, and parts .....	407	2 912 589	363 625	12.5	1.3	X
2340	Materials handling machinery, equipment, and parts .....	574	3 530 373	322 504	9.1	1.1	72.0
2341	New conveying equipment .....	331	2 664 014	97 726	3.7	.3	X
2342	New hoists, cranes, and monorails .....	214	2 518 288	89 264	3.5	.3	X
2343	New forklift trucks .....	83	509 491	54 011	10.6	.2	X
2344	New industrial trucks and tractors .....	47	327 130	35 497	10.9	.1	X
2345	Used materials handling machinery, equipment, and parts .....	176	627 602	46 008	7.3	.2	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	215	738 624	168 234	22.8	.6	56.2
2351	New oil refining and pipeline machinery, equipment, and supplies .....	136	609 968	136 449	22.4	.5	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) .....	80	154 619	20 243	13.1	.1	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	55	113 578	11 541	10.2	Z	X
2360	Other industrial machinery, equipment, and parts .....	473	1 107 030	159 076	14.4	.6	80.4
2361	New metal smelting and refining machinery, and equipment .....	13	78 838	10 324	13.1	Z	X
2362	New power plant machinery (excluding electrical) .....	57	122 162	7 295	6.0	Z	X
2363	New printing trades machinery, equipment, and supplies .....	39	82 230	7 452	9.1	Z	X
2364	New textile and sewing machinery and equipment .....	11	38 456	3 154	8.2	Z	X
2365	New woodworking machinery .....	63	114 533	12 603	11.0	Z	X
2366	Other new industrial machinery and equipment .....	241	629 147	87 785	14.0	.3	X
2367	Used industrial machinery and equipment .....	172	333 602	30 460	9.1	.1	X
2370	Mechanical power transmission supplies .....	109	2 248 233	115 807	5.2	.4	12.2
2371	Bearings and bushings .....	79	2 093 237	106 958	5.1	.4	X
2372	Other mechanical power transmission supplies .....	52	237 949	8 849	3.7	Z	X
2380	Industrial valves and fittings (except fluid-power) .....	349	2 719 424	153 951	5.7	.5	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	263	871 456	57 782	6.6	.2	79.9
2391	Hydraulic valves .....	181	617 244	25 570	4.1	.1	X
2392	Pneumatic valves .....	180	569 842	32 206	5.7	.1	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	220	721 252	60 060	8.3	.2	69.9
2411	Hydraulic cylinders and rotary actuators .....	168	572 722	34 150	6.0	.1	X
2412	Pneumatic cylinders and rotary actuators .....	125	415 991	25 907	6.2	.1	X
2420	Hydraulic and pneumatic connectors and assemblies .....	199	2 225 342	73 352	3.3	.3	82.3
2421	Hydraulic and pneumatic connectors .....	154	2 108 152	37 751	1.8	.1	X
2422	Hydraulic and pneumatic assemblies .....	138	2 061 978	35 593	1.7	.1	X

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<b>4218303</b>	<b>General-purpose industrial machinery &amp; equipment whse— Con.</b>						
2430	Fluid-power filters, components, accessories, and parts .....	394	1 258 372	121 090	9.6	.4	78.2
2431	Filters .....	320	1 052 448	89 426	8.5	.3	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	188	524 155	31 661	6.0	.1	X
2440	Welding supplies (excluding gases).....	30	113 681	20 587	18.1	.1	X
2450	Industrial containers and supplies .....	98	2 139 675	73 107	3.4	.3	1.1
2451	New and reconditioned drums and barrels .....	8	20 635	446	2.2	.1	X
2452	Bottles and bottlers' supplies .....	20	584 629	26 867	4.6	.1	X
2454	Other industrial containers and supplies .....	85	1 890 045	45 793	2.4	.2	X
2460	Other industrial supplies .....	360	2 724 773	168 769	6.2	.6	10.0
2462	Abrasives and abrasive materials .....	234	1 976 395	84 273	4.3	.3	X
2463	Nylon, polyester, and synthetic rubber .....	34	164 943	1 598	1.0	.2	X
2464	Mechanical rubber goods .....	48	171 023	9 819	5.7	.2	X
2465	Strapping and tape .....	90	1 345 493	53 957	4.0	.2	X
2466	Industrial supplies, n.e.c.....	108	439 111	17 692	4.0	.1	X
2520	Custodial (janitors') equipment and supplies .....	8	24 861	2 456	9.9	Z	X
2540	Other service establishment equipment and supplies .....	12	28 129	5 994	21.3	Z	43.5
2542	Service establishment equipment and supplies, n.e.c.....	11	25 511	5 444	21.3	Z	X
2600	Aircraft and aeronautical equipment and supplies.....	6	5 142	1 207	23.5	Z	X
2620	Marine machinery, equipment, and supplies .....	17	77 527	16 072	20.7	.1	32.1
2623	New marine supplies .....	10	42 001	4 499	10.7	Z	X
2630	Other transportation equipment and supplies .....	43	2 042 716	117 573	5.8	.4	.5
2631	New transportation equipment (excluding automotive) .....	43	2 042 716	103 563	5.1	.4	X
2632	Used transportation equipment (excluding automotive) .....	14	531 506	14 009	2.6	.1	X
2700	Sporting and recreational goods and supplies .....	6	43 896	4 430	10.1	Z	.7
2713	Billiards, pool, bowling equipment, and accessories.....	6	43 896	4 430	10.1	Z	X
2930	Recyclable paper and paperboard .....	24	36 968	1 117	3.0	Z	X
2940	Recyclable materials, except metal .....	7	8 963	676	7.5	Z	9.0
2945	Other recyclable materials (including rubber and bones).....	7	8 963	676	7.5	Z	X
3200	Printing and writing paper .....	9	11 115	2 217	19.9	Z	1.8
3213	Other printing and writing paper .....	9	11 115	2 217	19.9	Z	X
3300	Stationery, office supplies and greeting cards .....	12	15 709	1 745	11.1	Z	X
3400	Industrial and personal services paper and plastics .....	19	52 738	4 276	8.1	Z	X
5300	Plastics materials and basic shapes .....	138	2 139 602	77 643	3.6	.3	1.6
5311	Plastic pipes, rods, tubes, and shapes .....	74	995 523	27 807	2.8	.1	X
5313	Plastics raw materials .....	17	995 790	43 549	4.4	.2	X
5314	Other plastics materials and basic shapes .....	62	170 127	6 287	3.7	Z	X
5320	Industrial gases (welding, etc.) .....	29	39 006	7 684	19.7	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	365	1 232 463	146 537	11.9	.5	3.4
5331	Gasses, compressed and liquified, except L.P. ....	10	17 214	3 527	20.5	Z	X
5332	Alkalies and chlorine.....	91	34 706	542	1.6	Z	X
5335	Detergents and soaps .....	219	697 606	55 461	8.0	.2	X
5336	Sanitation chemicals, polishes, and waxes .....	32	454 241	19 457	4.3	.1	X
5341	Insecticides, nonagricultural .....	12	165 477	963	.6	Z	X
5342	Adhesives, sealants, and glues .....	80	324 485	49 264	15.2	.2	X
5344	Other chemicals and allied products .....	59	453 952	17 315	3.8	.1	X
5400	Petroleum products .....	36	159 488	11 163	7.0	Z	12.0
5418	Lubricating oil and greases .....	36	159 488	11 163	7.0	Z	X
5800	Farm supplies .....	25	116 224	7 530	6.5	Z	4.9
5814	Weed killers, soil sterilizers, and soil conditioners.....	25	116 224	7 530	6.5	Z	X
6000	Paint, paint supplies, and wallpaper .....	25	50 004	5 026	10.1	Z	6.0
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers).....	8	5 196	31	.6	Z	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) .	17	44 808	4 655	10.4	Z	X
6014	Paint supplies .....	9	21 352	340	1.6	Z	X
9700	Service receipts and labor charges (including installed parts) .....	2 131	7 654 397	1 032 562	13.5	3.7	79.2
9701	Labor charges for repair work .....	1 929	7 009 222	565 370	8.1	2.0	X
9702	Parts installed in repair work .....	1 438	5 415 680	397 481	7.3	1.4	X
9703	Other service receipts and labor charges—Specify .....	306	1 185 380	69 709	5.9	.2	X
9720	Receipts for service contracts .....	290	1 062 628	53 349	5.0	.2	X
9740	Receipts for installing equipment .....	387	1 088 020	62 968	5.8	.2	X
9810	Miscellaneous commodities .....	282	1 270 657	105 270	8.3	.4	X
9940	Rental and leasing receipts .....	557	2 415 213	194 499	8.1	.7	1.2
9941	Computer rental and leasing receipts .....	92	33 247	6 270	18.9	Z	X
9942	Photocopying machine rental .....	93	239 420	20 253	8.5	.1	X
9943	Other office machine rental receipts .....	92	88 028	3 448	3.9	Z	X
9944	Other rental receipts .....	282	2 054 511	164 528	8.0	.6	X
9980	Receipts for machine shop job work .....	8	25 595	3 199	12.5	Z	X
<b>4218304</b>	<b>Metalworking machinery &amp; equipment whse .....</b>	<b>3 232</b>	<b>X</b>	<b>13 925 794</b>	<b>X</b>	<b>100.0</b>	<b>79.0</b>
0200	New and rebuilt automotive parts and supplies .....	16	44 337	9 278	20.9	.1	X
0920	New computer equipment .....	25	94 842	8 943	9.4	.1	X
1050	Other professional equipment and supplies .....	7	6 653	599	9.0	Z	X
1120	Flat iron and steel products .....	73	211 728	10 659	5.0	.1	X
1140	Iron and steel wire and wire products .....	53	128 761	7 921	6.2	.1	X
1150	Iron and steel pipe and tubing .....	7	10 468	509	4.9	Z	X
1160	Other iron and steel products .....	10	16 768	1 134	6.8	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious).....	12	141 938	8 069	5.7	.1	X
1400	Electrical apparatus and equipment.....	35	75 106	8 891	11.8	.1	X
1600	Electronic parts and equipment, except communication .....	64	534 991	36 929	6.9	.3	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218304</b>	<b>Metalworking machinery &amp; equipment whsle—Con.</b>						
1700	Hardware .....	195	906 288	82 395	9.1	.6	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	15	411 390	20 418	5.0	.1	X
1900	Warm air heating and air-conditioning equipment and supplies .....	8	12 810	375	2.9	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	34	181 383	12 017	6.6	.1	X
2200	Farm machinery, equipment, and parts .....	15	50 378	9 066	18.0	.1	X
2230	Food-processing machinery, equipment, and parts .....	24	33 751	5 363	15.9	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	101	705 104	66 888	9.5	.5	X
2320	General-purpose industrial machinery, equipment, and parts .....	343	1 626 396	283 257	17.4	2.0	X
2330	Metalworking machinery, equipment, and parts .....	3 232	13 925 794	12 582 580	90.4	90.4	X
2340	Materials handling machinery, equipment, and parts .....	156	1 020 086	119 282	11.7	.9	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	18	23 581	4 513	19.1	Z	X
2360	Other industrial machinery, equipment, and parts .....	174	669 316	62 352	9.3	.4	X
2370	Mechanical power transmission supplies .....	17	25 374	904	3.6	Z	X
2380	Industrial valves and fittings (except fluid-power) .....	37	123 164	5 933	4.8	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	73	561 096	41 705	7.4	.3	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	90	661 510	39 573	6.0	.3	X
2420	Hydraulic and pneumatic connectors and assemblies .....	43	548 889	30 176	5.5	.2	X
2430	Fluid-power filters, components, accessories, and parts .....	63	560 984	24 204	4.3	.2	X
2440	Welding supplies (excluding gases) .....	23	27 534	2 427	8.8	Z	X
2450	Industrial containers and supplies .....	22	66 731	3 735	5.6	Z	X
2460	Other industrial supplies .....	381	1 342 546	172 044	12.8	1.2	X
2620	Marine machinery, equipment, and supplies .....	6	17 233	1 432	8.3	Z	X
5300	Plastics materials and basic shapes .....	18	39 091	2 375	6.1	Z	X
5320	Industrial gases (welding, etc.) .....	6	19 812	4 218	21.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	137	432 907	30 568	7.1	.2	X
6000	Paint, paint supplies, and wallpaper .....	15	24 781	2 154	8.7	Z	X
9700	Service receipts and labor charges (including installed parts) .....	384	2 120 363	127 555	6.0	.9	X
9720	Receipts for service contracts .....	33	267 053	8 463	3.2	.1	X
9740	Receipts for installing equipment .....	34	244 923	10 105	4.1	.1	X
9810	Miscellaneous commodities .....	59	156 565	36 914	23.6	.3	X
9940	Rental and leasing receipts .....	70	185 934	7 152	3.8	.1	X
<b>4218305</b>	<b>Materials handling equipment whsle</b>	<b>4 042</b>	<b>X</b>	<b>15 099 475</b>	<b>X</b>	<b>100.0</b>	<b>71.0</b>
0150	Heavy trucks and tractors (over 26,000 lb) .....	6	20 315	5 133	25.3	Z	X
0200	New and rebuilt automotive parts and supplies .....	75	487 057	46 982	9.6	.3	X
0420	Office and business furniture .....	9	25 476	8 440	33.1	.1	39.6
0421	New office furniture (wooden and metal) .....	9	25 476	8 440	33.1	.1	X
0600	Lumber: rough, dressed, and finished .....	6	5 881	569	9.7	Z	16.0
0611	Dimensional lumber (non-treated) .....	6	5 881	569	9.7	Z	X
0620	Plywood and millwork .....	14	42 016	6 098	14.5	Z	24.1
0621	Softwood plywood and oriented strand board (OSB) .....	8	22 777	3 544	15.6	Z	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	7	19 239	2 554	13.3	Z	X
0740	Other construction materials .....	9	42 475	6 316	14.9	Z	15.4
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	9	42 475	6 316	14.9	Z	X
0900	Office equipment .....	7	7 005	235	3.4	Z	X
0920	New computer equipment .....	20	81 692	2 593	3.2	Z	X
0970	Store machines and equipment .....	21	135 779	29 077	21.4	.2	68.3
0972	Other store machines and equipment .....	21	135 779	29 077	21.4	.2	X
1000	Medical, hospital, and surgical supplies .....	6	5 125	79	1.5	Z	X
1120	Flat iron and steel products .....	33	61 934	7 170	11.6	Z	X
1140	Iron and steel wire and wire products .....	57	150 926	17 647	11.7	.1	X
1150	Iron and steel pipe and tubing .....	12	21 642	3 014	13.9	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	12	20 809	2 970	14.3	Z	X
1400	Electrical apparatus and equipment .....	125	837 048	73 762	8.8	.5	12.0
1411	Power and distribution transformers .....	38	167 324	9 590	5.7	Z	X
1412	Switchgear and switchboard apparatus .....	8	124 341	1 495	1.2	Z	X
1413	Motors and generators (including motor-generator sets) .....	23	162 208	4 647	2.9	Z	X
1415	Electric bulbs (all types) .....	8	55 713	286	.5	Z	X
1417	Exterior wiring and cable (excluding conduit) .....	8	55 713	573	1.0	Z	X
1419	Industrial controls .....	25	201 585	13 281	6.6	.1	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	56	465 495	43 888	9.4	.3	X
1600	Electronic parts and equipment, except communication .....	67	112 839	9 785	8.7	.1	18.1
1616	Electronic connectors and other passive electronic parts .....	31	38 996	1 363	3.5	Z	X
1618	Electronic parts and equipment, n.e.c. .....	42	75 798	8 422	11.1	.1	X
1650	Communication equipment and supplies .....	24	37 069	4 203	11.3	Z	46.9
1653	Other electrical communication equipment .....	24	37 069	3 786	10.2	Z	X
1700	Hardware .....	83	244 927	23 913	9.8	.2	12.2
1711	Hand tools (including power driven) .....	74	237 450	13 829	5.8	.1	X
1712	Bolts, nuts, rivets, and fasteners .....	67	206 987	2 465	1.2	Z	X
1713	Cutlery .....	43	154 149	7 619	4.9	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	56	622 390	120 457	19.4	.8	12.9
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	56	622 390	44 414	7.1	.3	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	47	503 414	74 389	14.8	.5	X
1818	Other plumbing and heating equipment and supplies .....	8	69 511	1 654	2.4	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	8	8 691	683	7.9	Z	17.5
1911	Furnaces (warm air) .....	8	8 691	97	1.1	Z	X
1912	Central air-conditioning (residential and commercial) .....	8	8 691	391	4.5	Z	X
1916	Air cleaning and filtration systems .....	8	8 691	48	.6	Z	X
1917	Compressors for air-conditioners .....	8	8 691	147	1.7	Z	X

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218305</b>	<b>Materials handling equipment whse—Con.</b>						
2000	Refrigeration equipment and supplies .....	6	6 985	648	9.3	Z	25.7
2015	Other refrigeration equipment and supplies .....	6	6 985	648	9.3	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	126	448 481	71 906	16.0	.5	21.9
2111	New off-highway wheel and track-laying tractors .....	13	75 050	3 264	4.3	Z	X
2112	New power cranes, draglines, and shovels .....	19	101 688	6 617	6.5	Z	X
2113	New mixers, pavers, and related equipment .....	6	25 565	405	1.6	Z	X
2114	New tractor shovel loaders .....	6	49 485	5 690	11.5	Z	X
2115	New graders, rollers, and off-highway trucks .....	19	52 622	730	1.4	Z	X
2116	New mining machinery .....	6	96 098	2 372	2.5	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	69	163 061	34 616	21.2	.2	X
2118	Used construction and mining machinery and equipment .....	71	211 752	18 200	8.6	.1	X
2200	Farm machinery, equipment, and parts .....	103	788 792	72 144	9.1	.5	X
2220	Garden machinery, equipment, and parts .....	20	143 263	13 210	9.2	.1	X
2230	Food-processing machinery, equipment, and parts .....	73	275 179	39 183	14.2	.3	71.0
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	36	174 475	13 668	7.8	.1	X
2232	New packing, packaging, and bottling equipment .....	56	208 921	22 921	11.0	.2	X
2233	Used food-processing machinery and equipment .....	22	85 969	2 593	3.0	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	133	434 227	29 165	6.7	.2	62.6
2311	Pumps .....	107	368 571	12 816	3.5	.1	X
2312	Motors .....	99	364 062	10 779	3.0	.1	X
2313	Parts for pumps and motors .....	59	226 054	5 556	2.5	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	490	2 057 208	350 749	17.1	2.3	59.8
2321	New pumps, compressors (air or gas), and equipment .....	109	1 025 527	139 970	13.6	.9	X
2323	New diesel engines (excluding automotive) .....	13	92 033	1 510	1.6	Z	X
2326	New controlling, recording, and indicating instruments and access .....	36	193 579	5 463	2.8	Z	X
2327	All other new general-purpose industrial machinery and equipment .....	362	1 108 727	176 550	15.9	1.2	X
2328	Used general-purpose industrial machinery and equipment .....	168	379 027	27 254	7.2	.2	X
2330	Metalworking machinery, equipment, and parts .....	119	319 795	40 164	12.6	.3	X
2340	Materials handling machinery, equipment, and parts .....	4 042	15 099 475	11 337 999	75.1	75.1	57.2
2341	New conveying equipment .....	1 651	5 460 866	2 855 897	52.3	18.9	X
2342	New hoists, cranes, and monorails .....	1 035	3 209 991	1 139 138	35.5	7.5	X
2343	New forklift trucks .....	1 681	9 412 904	4 761 446	50.6	31.5	X
2344	New industrial trucks and tractors .....	355	1 583 787	334 755	21.1	2.2	X
2345	Used materials handling machinery, equipment, and parts .....	2 465	9 099 728	2 246 766	24.7	14.9	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	71	150 310	34 043	22.6	.2	34.2
2351	New oil refining and pipeline machinery, equipment, and supplies .....	25	107 450	6 525	6.1	.1	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) .....	24	108 387	7 865	7.3	.1	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	51	143 088	19 649	13.7	.1	X
2360	Other industrial machinery, equipment, and parts .....	270	937 432	120 276	12.8	.8	67.7
2361	New metal smelting and refining machinery, and equipment .....	22	93 202	2 605	2.8	Z	X
2362	New power plant machinery (excluding electrical) .....	15	159 275	5 933	3.7	Z	X
2363	New printing trades machinery, equipment, and supplies .....	58	92 987	3 949	4.2	Z	X
2364	New textile and sewing machinery and equipment .....	13	62 849	4 054	6.5	Z	X
2365	New woodworking machinery .....	20	124 889	1 715	1.4	Z	X
2366	Other new industrial machinery and equipment .....	170	697 125	92 391	13.3	.6	X
2367	Used industrial machinery and equipment .....	47	114 732	9 627	8.4	.1	X
2370	Mechanical power transmission supplies .....	90	277 425	29 925	10.8	.2	17.4
2371	Bearings and bushings .....	50	110 974	3 103	2.8	Z	X
2372	Other mechanical power transmission supplies .....	90	277 425	26 820	9.7	.2	X
2380	Industrial valves and fittings (except fluid-power) .....	32	83 101	3 363	4.0	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	88	270 200	8 376	3.1	.1	59.0
2391	Hydraulic valves .....	74	224 340	4 775	2.1	Z	X
2392	Pneumatic valves .....	45	157 413	3 597	2.3	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	98	366 724	20 405	5.6	.1	66.3
2411	Hydraulic cylinders and rotary actuators .....	82	313 487	14 912	4.8	.1	X
2412	Pneumatic cylinders and rotary actuators .....	42	161 843	5 491	3.4	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	78	267 944	12 430	4.6	.1	64.9
2421	Hydraulic and pneumatic connectors .....	64	218 553	5 228	2.4	Z	X
2422	Hydraulic and pneumatic assemblies .....	47	158 804	7 197	4.5	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	76	252 044	12 072	4.8	.1	63.7
2431	Filters .....	53	190 237	5 702	3.0	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	57	169 201	6 367	3.8	Z	X
2450	Industrial containers and supplies .....	119	366 725	32 352	8.8	.2	7.4
2451	New and reconditioned drums and barrels .....	36	73 648	299	.4	Z	X
2454	Other industrial containers and supplies .....	119	366 725	32 053	8.7	.2	X
2460	Other industrial supplies .....	99	314 336	20 878	6.6	.1	13.7
2461	Printing and duplicating inks .....	10	28 114	144	.5	Z	X
2462	Abrasives and abrasive materials .....	48	170 538	5 602	3.3	Z	X
2463	Nylon, polyester, and synthetic rubber .....	23	69 190	436	.6	Z	X
2464	Mechanical rubber goods .....	31	96 012	2 584	2.7	Z	X
2465	Strapping and tape .....	30	86 702	724	.8	Z	X
2466	Industrial supplies, n.e.c. ....	52	175 442	11 387	6.5	.1	X
2630	Other transportation equipment and supplies .....	65	143 746	8 389	5.8	.1	X
2930	Recyclable paper and paperboard .....	7	3 880	829	21.4	Z	X
3400	Industrial and personal services paper and plastics .....	16	26 631	4 316	16.2	Z	43.1
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	14	23 595	3 989	16.9	Z	X
5300	Plastics materials and basic shapes .....	21	48 745	4 325	8.9	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	21	79 049	2 330	2.9	Z	X
6000	Paint, paint supplies, and wallpaper .....	20	116 731	5 200	4.5	Z	X

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<b>4218305</b>	<b>Materials handling equipment whse—Con.</b>						
9700	Service receipts and labor charges (including installed parts) .....	1 568	7 195 364	1 561 483	21.7	10.3	67.6
9701	Labor charges for repair work .....	1 514	7 070 139	979 808	13.9	6.5	X
9702	Parts installed in repair work .....	1 236	5 894 918	550 226	9.3	3.6	X
9703	Other service receipts and labor charges—Specify .....	211	757 290	31 448	4.2	.2	X
9720	Receipts for service contracts .....	285	1 507 972	59 960	4.0	.4	X
9740	Receipts for installing equipment .....	428	1 429 506	121 896	8.5	.8	X
9810	Miscellaneous commodities .....	176	578 572	87 152	15.1	.6	X
9940	Rental and leasing receipts .....	917	5 077 686	596 669	11.8	4.0	.1
9944	Other rental receipts .....	917	5 077 686	596 669	11.8	4.0	X
<b>4218306</b>	<b>Oilwell, oil refinery, &amp; pipeline mach, equip, &amp; supplies whse ..</b>	<b>2 688</b>	<b>X</b>	<b>7 740 720</b>	<b>X</b>	<b>100.0</b>	<b>80.8</b>
0200	New and rebuilt automotive parts and supplies .....	32	39 893	2 908	7.3	Z	X
0900	Office equipment .....	15	101 345	2 027	2.0	Z	X
0920	New computer equipment .....	13	57 129	1 382	2.4	Z	X
1120	Flat iron and steel products .....	48	249 249	12 746	5.1	.2	X
1140	Iron and steel wire and wire products .....	59	185 875	9 547	5.1	.1	11.2
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	59	185 875	9 547	5.1	.1	X
1150	Iron and steel pipe and tubing .....	59	189 314	43 885	23.2	.6	6.7
1153	Standard steel pipe .....	59	189 314	43 885	23.2	.6	X
1180	Stainless steel .....	10	37 153	990	2.7	Z	32.0
1185	Other stainless steel (including tubing) .....	10	37 153	990	2.7	Z	X
1400	Electrical apparatus and equipment .....	60	252 834	51 204	20.3	.7	X
1600	Electronic parts and equipment, except communication .....	31	125 405	6 184	4.9	.1	X
1650	Communication equipment and supplies .....	16	61 190	1 041	1.7	Z	X
1700	Hardware .....	142	398 906	33 166	8.3	.4	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	45	241 802	16 460	6.8	.2	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	61	240 926	31 327	13.0	.4	4.8
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	61	240 926	25 069	10.4	.3	X
2118	Used construction and mining machinery and equipment .....	61	240 926	6 258	2.6	.1	X
2200	Farm machinery, equipment, and parts .....	34	54 817	5 125	9.3	.1	X
2220	Garden machinery, equipment, and parts .....	6	49 719	583	1.2	Z	X
2230	Food-processing machinery, equipment, and parts .....	23	30 918	1 367	4.4	Z	75.9
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	21	27 346	803	2.9	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	113	244 052	30 094	12.3	.4	73.1
2311	Pumps .....	94	201 034	16 410	8.2	.2	X
2312	Motors .....	59	108 242	5 782	5.3	.1	X
2313	Parts for pumps and motors .....	62	150 852	7 902	5.2	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	350	964 426	136 698	14.2	1.8	66.5
2321	New pumps, compressors (air or gas), and equipment .....	144	469 990	29 402	6.3	.4	X
2323	New diesel engines (excluding automotive) .....	18	76 764	8 912	11.6	.1	X
2326	New controlling, recording, and indicating instruments and access .....	109	317 602	44 209	13.9	.6	X
2327	All other new general-purpose industrial machinery and equipment .....	177	368 444	29 153	7.9	.4	X
2328	Used general-purpose industrial machinery and equipment .....	55	156 062	25 012	16.0	.3	X
2330	Metalworking machinery, equipment, and parts .....	87	207 978	36 717	17.7	.5	X
2340	Materials handling machinery, equipment, and parts .....	31	129 242	11 770	9.1	.2	72.4
2342	New hoists, cranes, and monorails .....	22	98 127	7 116	7.3	.1	X
2345	Used materials handling machinery, equipment, and parts .....	11	12 997	518	4.0	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	2 688	7 740 720	6 884 668	88.9	88.9	69.4
2351	New oil refining and pipeline machinery, equipment, and supplies .....	966	3 162 124	1 970 227	62.3	25.5	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) .....	1 798	5 818 218	3 844 323	66.1	49.7	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	1 046	2 209 935	1 070 117	48.4	13.8	X
2360	Other industrial machinery, equipment, and parts .....	78	333 140	66 344	19.9	.9	58.5
2361	New metal smelting and refining machinery, and equipment .....	9	16 971	429	2.5	Z	X
2362	New power plant machinery (excluding electrical) .....	17	88 163	21 737	24.7	.3	X
2366	Other new industrial machinery and equipment .....	42	143 858	13 780	9.6	.2	X
2367	Used industrial machinery and equipment .....	14	42 042	8 415	20.0	.1	X
2370	Mechanical power transmission supplies .....	29	90 687	9 034	10.0	.1	28.8
2371	Bearings and bushings .....	20	64 895	2 624	4.0	Z	X
2372	Other mechanical power transmission supplies .....	16	82 937	6 410	7.7	.1	X
2380	Industrial valves and fittings (except fluid-power) .....	196	531 821	63 932	12.0	.8	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	76	253 277	11 837	4.7	.2	73.8
2391	Hydraulic valves .....	59	209 734	5 374	2.6	.1	X
2392	Pneumatic valves .....	38	120 595	6 460	5.4	.1	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	55	208 336	16 845	8.1	.2	77.4
2411	Hydraulic cylinders and rotary actuators .....	25	65 037	2 455	3.8	Z	X
2412	Pneumatic cylinders and rotary actuators .....	36	166 533	14 390	8.6	.2	X
2420	Hydraulic and pneumatic connectors and assemblies .....	73	183 442	7 678	4.2	.1	78.2
2421	Hydraulic and pneumatic connectors .....	55	159 130	3 977	2.5	.1	X
2422	Hydraulic and pneumatic assemblies .....	36	109 188	3 701	3.4	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	70	246 608	20 286	8.2	.3	80.8
2431	Filters .....	58	203 648	14 313	7.0	.2	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	34	103 936	5 973	5.7	.1	X
2450	Industrial containers and supplies .....	14	77 782	1 805	2.3	Z	X
2460	Other industrial supplies .....	65	319 424	17 356	5.4	.2	35.4
2464	Mechanical rubber goods .....	10	17 067	2 003	11.7	Z	X
2465	Strapping and tape .....	37	174 701	5 573	3.2	.1	X
2466	Industrial supplies, n.e.c. ....	26	137 242	9 723	7.1	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218306</b>	<b>Oilwell, oil refinery, &amp; pipeline mach, equip, &amp; supplies whsle—Con.</b>						
2620	Marine machinery, equipment, and supplies .....	6	11 793	746	6.3	Z	9.9
2623	New marine supplies .....	6	11 793	746	6.3	Z	X
5300	Plastics materials and basic shapes .....	7	8 528	550	6.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	39	188 063	16 906	9.0	.2	X
5400	Petroleum products .....	14	58 420	12 883	22.1	.2	41.5
5418	Lubricating oil and greases .....	11	22 560	4 833	21.4	.1	X
6000	Paint, paint supplies, and wallpaper .....	18	109 597	5 142	4.7	.1	X
9700	Service receipts and labor charges (including installed parts) .....	374	792 025	91 694	11.6	1.2	75.8
9701	Labor charges for repair work .....	353	745 200	51 371	6.9	.7	X
9702	Parts installed in repair work .....	221	585 413	34 190	5.8	.4	X
9703	Other service receipts and labor charges—Specify .....	39	79 105	6 131	7.8	.1	X
9720	Receipts for service contracts .....	31	86 835	7 821	9.0	.1	X
9740	Receipts for installing equipment .....	32	94 887	6 537	6.9	.1	X
9810	Miscellaneous commodities .....	34	94 096	11 578	12.3	.2	X
9940	Rental and leasing receipts .....	118	165 913	34 012	20.5	.4	X
<b>4218307</b>	<b>Other industrial machinery &amp; equipment whsle .....</b>	<b>5 549</b>	<b>X</b>	<b>19 252 387</b>	<b>X</b>	<b>100.0</b>	<b>67.0</b>
0200	New and rebuilt automotive parts and supplies .....	26	149 965	19 595	13.1	.1	11.7
0213	Electrical engine parts (including ignition parts) .....	10	48 156	1 483	3.1	.1	X
0214	Brake parts (including fluid and all disk and drum parts) .....	10	48 156	3 643	7.6	.1	X
0217	Hoses, belts, gaskets, and wiper blades .....	9	98 603	607	.6	.1	X
0218	Filters (oil, air, gas, and transmission) .....	9	98 603	10 689	10.8	.1	X
0219	Engine parts, except electrical .....	7	48 156	2 163	4.5	.1	X
0221	Body parts and repair materials .....	10	3 201	269	8.4	.1	X
0223	Parts, n.e.c. ....	10	48 156	741	1.5	.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	7	9 418	1 859	19.7	Z	2.3
0712	Cement and lime .....	7	9 418	1 859	19.7	Z	X
0740	Other construction materials .....	9	11 251	403	3.6	Z	67.0
0742	Prefabricated buildings and structural assemblies (nonwood) .....	9	11 251	403	3.6	Z	X
0800	Photographic equipment and supplies (excluding video) .....	15	43 354	4 444	10.3	Z	64.5
0813	Photographic film .....	15	43 354	3 146	7.3	Z	X
0814	Developing supplies (excluding film) .....	7	2 206	93	4.2	Z	X
0900	Office equipment .....	15	49 289	9 503	19.3	Z	8.3
0915	Mailing, letter handling, and addressing machines .....	11	44 295	7 471	16.9	Z	X
0920	New computer equipment .....	71	155 636	21 708	13.9	.1	4.3
0921	Computers .....	71	155 636	5 879	3.8	.1	X
0924	Other computer peripheral equipment .....	54	144 535	15 829	11.0	.1	X
0950	Computer software (packaged) .....	13	20 901	873	4.2	Z	X
1120	Flat iron and steel products .....	39	113 369	6 322	5.6	Z	X
1140	Iron and steel wire and wire products .....	49	105 110	5 216	5.0	Z	1.3
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	49	105 110	5 216	5.0	Z	X
1150	Iron and steel pipe and tubing .....	13	46 596	9 220	19.8	Z	2.7
1152	Tubing .....	13	46 596	9 220	19.8	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	24	56 277	7 922	14.1	Z	X
1400	Electrical apparatus and equipment .....	117	327 570	21 943	6.7	.1	1.8
1413	Motors and generators (including motor-generator sets) .....	56	220 679	11 896	5.4	.1	X
1414	Conduit, raceway, and fittings .....	56	220 679	2 923	1.3	Z	X
1417	Exterior wiring and cable (excluding conduit) .....	56	220 679	2 923	1.3	Z	X
1419	Industrial controls .....	61	106 891	4 201	3.9	Z	X
1500	Electrical appliances, household .....	7	12 230	929	7.6	Z	X
1600	Electronic parts and equipment, except communication .....	157	526 940	62 011	11.8	.3	.1
1618	Electronic parts and equipment, n.e.c. ....	157	526 940	62 011	11.8	.3	X
1650	Communication equipment and supplies .....	8	20 761	1 971	9.5	Z	X
1700	Hardware .....	120	462 764	58 555	12.7	.3	14.0
1711	Hand tools (including power driven) .....	99	444 315	58 464	13.2	.3	X
1712	Bolts, nuts, rivets, and fasteners .....	22	18 449	91	.5	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	41	149 361	11 286	7.6	.1	3.3
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	23	139 256	4 025	2.9	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	31	142 166	4 441	3.1	Z	X
1818	Other plumbing and heating equipment and supplies .....	10	7 195	2 802	38.9	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	23	44 209	3 305	7.5	Z	3.5
1916	Air cleaning and filtration systems .....	23	44 209	3 305	7.5	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	109	373 623	40 801	10.9	.2	X
2200	Farm machinery, equipment, and parts .....	36	306 981	46 633	15.2	.2	38.0
2211	New tractors (farm) .....	17	292 576	38 810	13.3	.2	X
2213	New land preparation, planting, and cultivating machinery .....	17	292 576	5 970	2.0	Z	X
2216	Other new farm machinery and equipment .....	19	14 405	1 853	12.9	Z	X
2220	Garden machinery, equipment, and parts .....	15	250 990	31 731	12.6	.2	45.2
2221	New power lawn mowers .....	15	250 990	3 728	1.5	Z	X
2222	Other new lawn and garden machinery and equipment .....	15	250 990	28 003	11.2	.1	X
2230	Food-processing machinery, equipment, and parts .....	108	298 681	33 125	11.1	.2	66.8
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	35	105 248	13 888	13.2	.1	X
2232	New packing, packaging, and bottling equipment .....	66	188 138	14 682	7.8	.1	X
2233	Used food-processing machinery and equipment .....	23	62 828	4 553	7.2	Z	X

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218307</b>	<b>Other industrial machinery &amp; equipment whse—Con.</b>						
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	162	389 349	34 555	8.9	.2	66.1
2311	Pumps .....	127	307 361	14 181	4.6	.1	X
2312	Motors .....	118	248 041	15 097	6.1	.1	X
2313	Parts for pumps and motors .....	89	171 578	5 255	3.1	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	390	1 134 502	165 651	14.6	.9	62.8
2321	New pumps, compressors (air or gas), and equipment .....	158	414 820	28 486	6.9	.1	X
2323	New diesel engines (excluding automotive) .....	28	95 420	13 329	14.0	.1	X
2326	New controlling, recording, and indicating instruments and access .....	108	363 983	23 359	6.4	.1	X
2327	All other new general-purpose industrial machinery and equipment .....	188	567 432	79 884	14.1	.4	X
2328	Used general-purpose industrial machinery and equipment .....	81	131 062	20 578	15.7	.1	X
2330	Metalworking machinery, equipment, and parts .....	143	448 998	58 780	13.1	.3	X
2340	Materials handling machinery, equipment, and parts .....	263	1 128 301	88 650	7.9	.5	63.4
2341	New conveying equipment .....	180	832 622	57 303	6.9	.3	X
2342	New hoists, cranes, and monorails .....	79	345 130	14 356	4.2	.1	X
2343	New forklift trucks .....	15	75 321	1 941	2.6	Z	X
2344	New industrial trucks and tractors .....	10	61 822	3 777	6.1	Z	X
2345	Used materials handling machinery, equipment, and parts .....	84	175 253	11 271	6.4	.1	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	62	176 592	19 418	11.0	.1	56.7
2351	New oil refining and pipeline machinery, equipment, and supplies .....	44	131 156	8 625	6.6	Z	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) .....	34	84 350	5 536	6.6	Z	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	19	40 395	5 253	13.0	Z	X
2360	Other industrial machinery, equipment, and parts .....	5 549	19 252 387	17 276 148	89.7	89.7	57.9
2361	New metal smelting and refining machinery, and equipment .....	122	252 250	94 579	37.5	.5	X
2362	New power plant machinery (excluding electrical) .....	156	446 200	315 281	70.7	1.6	X
2363	New printing trades machinery, equipment, and supplies .....	1 358	5 374 272	4 520 981	84.1	23.5	X
2364	New textile and sewing machinery and equipment .....	654	2 950 745	2 536 267	86.0	13.2	X
2365	New woodworking machinery .....	474	1 574 987	1 204 281	76.5	6.3	X
2366	Other new industrial machinery and equipment .....	2 650	9 354 143	7 294 489	78.0	37.9	X
2367	Used industrial machinery and equipment .....	1 459	4 390 384	1 310 270	29.8	6.8	X
2370	Mechanical power transmission supplies .....	26	68 931	9 002	13.1	Z	6.1
2371	Bearings and bushings .....	26	68 931	2 846	4.1	Z	X
2372	Other mechanical power transmission supplies .....	13	67 396	6 156	9.1	Z	X
2380	Industrial valves and fittings (except fluid-power) .....	108	303 762	32 679	10.8	.2	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	97	263 979	13 500	5.1	.1	66.9
2391	Hydraulic valves .....	66	224 707	6 350	2.8	Z	X
2392	Pneumatic valves .....	66	172 574	7 150	4.1	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	107	302 739	33 424	11.0	.2	66.5
2411	Hydraulic cylinders and rotary actuators .....	80	226 965	8 478	3.7	Z	X
2412	Pneumatic cylinders and rotary actuators .....	63	241 040	24 946	10.3	.1	X
2420	Hydraulic and pneumatic connectors and assemblies .....	67	238 219	29 208	12.3	.2	66.6
2421	Hydraulic and pneumatic connectors .....	56	216 672	17 843	8.2	.1	X
2422	Hydraulic and pneumatic assemblies .....	48	152 268	11 361	7.5	.1	X
2430	Fluid-power filters, components, accessories, and parts .....	115	200 533	17 047	8.5	.1	65.4
2431	Filters .....	77	128 821	5 827	4.5	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	69	124 911	11 215	9.0	.1	X
2450	Industrial containers and supplies .....	40	132 901	13 070	9.8	.1	10.1
2452	Bottles and bottlers' supplies .....	20	4 571	235	5.1	Z	X
2454	Other industrial containers and supplies .....	20	128 330	12 835	10.0	.1	X
2460	Other industrial supplies .....	169	529 785	81 865	15.5	.4	11.3
2461	Printing and duplicating inks .....	60	84 449	11 267	13.3	.1	X
2462	Abrasives and abrasive materials .....	58	185 491	9 846	5.3	.1	X
2465	Strapping and tape .....	10	33 628	2 914	8.7	Z	X
2466	Industrial supplies, n.e.c. ....	54	259 352	57 838	22.3	.3	X
2630	Other transportation equipment and supplies .....	13	59 752	5 537	9.3	Z	X
2700	Sporting and recreational goods and supplies .....	15	48 185	7 233	15.0	Z	66.4
2714	Camping and fishing equipment and accessories .....	15	48 185	7 233	15.0	Z	X
2900	Ferrous metal scrap .....	9	56 549	19 561	34.6	.1	11.9
2911	Prepared ferrous metal scrap (processed by this establishment) .....	9	56 549	19 561	34.6	.1	X
2920	Nonferrous metal scrap .....	6	48 514	2 726	5.6	Z	13.3
2921	Aluminum scrap .....	6	48 514	2 726	5.6	Z	X
2930	Recyclable paper and paperboard .....	24	68 224	6 316	9.3	Z	X
3400	Industrial and personal services paper and plastics .....	9	20 848	406	1.9	Z	4.7
3415	Other industrial and personal service paper .....	9	20 848	406	1.9	Z	X
3600	Piece goods, knit and woven .....	7	9 103	658	7.2	Z	X
5140	Other farm products, inedible .....	20	12 195	6 097	50.0	Z	67.0
5143	Farm products, n.e.c. ....	20	12 195	6 097	50.0	Z	X
5300	Plastics materials and basic shapes .....	60	242 839	22 210	9.1	.1	6.1
5311	Plastic pipes, rods, tubes, and shapes .....	30	27 387	4 267	15.6	Z	X
5312	High pressure laminates .....	31	215 452	17 943	8.3	.1	X
5320	Industrial gases (welding, etc.) .....	6	35 153	10 648	30.3	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	177	396 701	50 650	12.8	.3	10.4
5342	Adhesives, sealants, and glues .....	126	297 299	34 554	11.6	.2	X
5344	Other chemicals and allied products .....	51	99 402	16 096	16.2	.1	X
6150	Nondurable goods, n.e.c. ....	11	76 495	23 212	30.3	.1	X
9700	Service receipts and labor charges (including installed parts) .....	1 336	5 618 805	527 169	9.4	2.7	63.9
9701	Labor charges for repair work .....	1 193	5 020 563	280 181	5.6	1.5	X
9702	Parts installed in repair work .....	803	2 870 818	198 678	6.9	1.0	X
9703	Other service receipts and labor charges—Specify .....	256	1 236 280	48 300	3.9	.3	X

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<b>4218307</b>	<b>Other industrial machinery &amp; equipment whse—Con.</b>						
9720	Receipts for service contracts .....	184	842 586	43 116	5.1	.2	X
9740	Receipts for installing equipment .....	298	1 141 521	66 594	5.8	.3	X
9810	Miscellaneous commodities .....	169	493 646	54 770	11.1	.3	X
9940	Rental and leasing receipts .....	247	1 048 939	69 137	6.6	.4	X
9943	Other office machine rental receipts .....	247	1 048 939	69 137	6.6	.4	X
<b>42184</b>	<b>Industrial supplies whse</b> .....	<b>12 868</b>	<b>X</b>	<b>36 889 029</b>	<b>X</b>	<b>100.0</b>	<b>71.8</b>
	New and rebuilt automotive parts and supplies .....	145	601 515	60 771	10.1	.2	3.4
0200	Batteries .....	22	92 882	1 648	1.8	Z	X
0212	Engines (complete) .....	15	71 417	372	.5	Z	X
0213	Electrical engine parts (including ignition parts) .....	42	120 065	4 004	3.3	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	38	101 960	3 789	3.7	Z	X
0215	Exhaust system parts .....	31	80 495	804	1.0	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	34	125 613	4 466	3.6	Z	X
0218	Filters (oil, air, gas, and transmission) .....	41	180 823	13 307	7.4	Z	X
0219	Engine parts, except electrical .....	38	101 960	1 707	1.7	Z	X
0221	Body parts and repair materials .....	15	71 417	747	1.0	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	38	101 960	2 104	2.1	Z	X
0223	Parts, n.e.c. ....	91	313 640	23 334	7.4	.1	X
0420	Office and business furniture .....	9	27 468	2 603	9.5	Z	X
0530	Flooring and floor coverings .....	8	6 319	601	9.5	Z	33.5
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	6	5 897	433	7.3	Z	X
0540	Other home furnishings .....	8	16 467	1 308	7.9	Z	X
0620	Plywood and millwork .....	10	9 976	1 209	12.1	Z	X
0720	Roofing, siding, and insulation materials .....	6	21 697	3 222	14.9	Z	X
0740	Other construction materials .....	8	13 297	1 085	8.2	Z	X
0900	Office equipment .....	67	227 587	10 690	4.7	Z	.7
0913	Copying machines and equipment .....	27	45 582	2 636	5.8	Z	X
0920	New computer equipment .....	32	136 546	9 813	7.2	Z	X
0960	Restaurant and hotel equipment and supplies .....	16	71 650	6 310	8.8	Z	X
0970	Store machines and equipment .....	31	62 869	8 229	13.1	Z	42.0
0972	Other store machines and equipment .....	15	33 919	6 964	20.5	Z	X
1000	Medical, hospital, and surgical supplies .....	259	1 007 043	96 970	9.6	.3	13.4
1013	Other surgical, medical, and hospital supplies .....	237	805 305	80 000	9.9	.2	X
1100	Iron and steel products (semifinished) .....	8	41 052	9 052	22.1	Z	X
1120	Flat iron and steel products .....	407	734 161	41 218	5.6	.1	8.5
1129	Other flat iron and steel products .....	97	254 030	11 875	4.7	Z	X
1140	Iron and steel wire and wire products .....	401	921 770	81 352	8.8	.2	9.1
1141	Wire (plain, coated, barbed, and twisted) .....	96	202 430	7 793	3.9	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	335	625 016	48 545	7.8	.1	X
1150	Iron and steel pipe and tubing .....	695	2 434 520	349 500	14.4	.9	2.3
1153	Standard steel pipe .....	263	1 252 379	255 209	20.4	.7	X
1154	Other steel pipe .....	112	495 101	8 911	1.8	Z	X
1160	Other iron and steel products .....	168	374 399	14 257	3.8	Z	3.3
1163	Bars and bar-size shapes: cold finished .....	18	34 926	1 160	3.3	Z	X
1180	Stainless steel .....	21	237 959	64 562	27.1	.2	X
1200	Copper and brass .....	11	47 772	3 678	7.7	Z	48.3
1213	Tubular products (pipes and tubes) .....	6	35 636	2 631	7.4	Z	X
1220	Aluminum shapes, forms, etc. ....	9	5 156	488	9.5	Z	14.2
1221	Plates (.250 inch and over) .....	8	3 121	444	14.2	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	20	31 348	2 919	9.3	Z	X
1400	Electrical apparatus and equipment .....	1 164	3 045 317	297 619	9.8	.8	1.0
1413	Motors and generators (including motor-generator sets) .....	525	1 624 228	164 728	10.1	.4	X
1414	Conduit, raceway, and fittings .....	136	371 712	5 561	1.5	Z	X
1415	Electric bulbs (all types) .....	247	652 386	24 687	3.8	.1	X
1418	Lighting fixtures (residential and commercial) .....	136	371 712	5 561	1.5	Z	X
1419	Industrial controls .....	361	703 024	75 800	10.8	.2	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	136	371 712	13 983	3.8	Z	X
1600	Electronic parts and equipment, except communication .....	612	1 950 400	143 493	7.4	.4	.4
1615	Discrete semiconductors, etc. ....	24	114 285	8 269	7.2	Z	X
1618	Electronic parts and equipment, n.e.c. ....	23	54 519	1 042	1.9	Z	X
1700	Hardware .....	1 170	2 793 329	333 861	12.0	.9	4.0
1711	Hand tools (including power driven) .....	605	1 669 352	184 823	11.1	.5	X
1712	Bolts, nuts, rivets, and fasteners .....	751	1 385 492	111 182	8.0	.3	X
1713	Cutlery .....	313	518 388	15 026	2.9	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	540	1 651 651	175 699	10.6	.5	1.2
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	188	653 266	93 944	14.4	.3	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	45	131 424	10 652	8.1	Z	X
1813	Plumbing fixtures .....	26	19 428	105	.5	Z	X
1818	Other plumbing and heating equipment and supplies .....	24	28 788	562	2.0	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	156	401 179	30 472	7.6	.1	2.4
1916	Air cleaning and filtration systems .....	28	89 242	14 782	16.6	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	415	1 004 203	122 463	12.2	.3	4.1
2116	New mining machinery .....	10	63 978	7 765	12.1	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	109	208 243	49 581	23.8	.1	X
2200	Farm machinery, equipment, and parts .....	190	528 760	45 045	8.5	.1	X

See footnotes at end of table.



**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42184</b>	<b>Industrial supplies whse—Con.</b>						
2220	Garden machinery, equipment, and parts .....	43	70 251	6 765	9.6	Z	X
2230	Food-processing machinery, equipment, and parts .....	36	100 989	10 106	10.0	Z	61.4
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	27	84 915	6 947	8.2	Z	X
2232	New packing, packaging, and bottling equipment .....	24	36 083	3 158	8.8	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	858	2 134 213	116 168	5.4	.3	7.9
2311	Pumps .....	674	1 742 457	60 136	3.5	.2	X
2312	Motors .....	259	536 747	23 976	4.5	.1	X
2313	Parts for pumps and motors .....	486	932 979	31 874	3.4	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	1 568	4 118 733	453 644	11.0	1.2	15.0
2321	New pumps, compressors (air or gas), and equipment .....	485	1 116 677	40 114	3.6	.1	X
2323	New diesel engines (excluding automotive) .....	10	335 399	67 845	20.2	.2	X
2326	New controlling, recording, and indicating instruments and access .....	780	1 938 121	148 079	7.6	.4	X
2327	All other new general-purpose industrial machinery and equipment .....	844	1 918 626	171 521	8.9	.5	X
2328	Used general-purpose industrial machinery and equipment .....	93	474 681	10 116	2.1	Z	X
2330	Metalworking machinery, equipment, and parts .....	718	2 051 442	198 030	9.7	.5	X
2340	Materials handling machinery, equipment, and parts .....	1 388	3 807 470	357 845	9.4	1.0	5.3
2341	New conveying equipment .....	1 010	2 644 786	264 648	10.0	.7	X
2342	New hoists, cranes, and monorails .....	598	1 667 375	84 049	5.0	.2	X
2343	New forklift trucks .....	41	84 639	3 774	4.5	Z	X
2345	Used materials handling machinery, equipment, and parts .....	56	84 521	4 784	5.7	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	452	1 381 931	148 900	10.8	.4	26.9
2351	New oil refining and pipeline machinery, equipment, and supplies .....	255	845 150	71 334	8.4	.2	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) .....	202	512 172	35 163	6.9	.1	X
2360	Other industrial machinery, equipment, and parts .....	317	679 299	82 547	12.2	.2	43.5
2361	New metal smelting and refining machinery, and equipment .....	7	24 455	3 847	15.7	Z	X
2362	New power plant machinery (excluding electrical) .....	87	225 591	9 826	4.4	Z	X
2363	New printing trades machinery, equipment, and supplies .....	38	63 107	7 802	12.4	Z	X
2364	New textile and sewing machinery and equipment .....	17	61 474	10 429	17.0	Z	X
2365	New woodworking machinery .....	44	63 622	5 143	8.1	Z	X
2366	Other new industrial machinery and equipment .....	193	342 261	44 076	12.9	.1	X
2367	Used industrial machinery and equipment .....	17	53 531	1 406	2.6	Z	X
2370	Mechanical power transmission supplies .....	3 629	10 527 229	7 133 703	67.8	19.3	66.6
2371	Bearings and bushings .....	3 178	9 113 944	3 786 612	41.5	10.3	X
2372	Other mechanical power transmission supplies .....	3 047	8 441 195	3 347 071	39.7	9.1	X
2380	Industrial valves and fittings (except fluid-power) .....	2 870	8 927 013	4 809 907	53.9	13.0	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	1 412	3 581 912	272 374	7.6	.7	69.7
2391	Hydraulic valves .....	931	2 378 065	120 042	5.0	.3	X
2392	Pneumatic valves .....	1 163	2 742 737	152 289	5.6	.4	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	1 069	2 648 253	176 782	6.7	.5	69.4
2411	Hydraulic cylinders and rotary actuators .....	708	1 728 722	57 830	3.3	.2	X
2412	Pneumatic cylinders and rotary actuators .....	689	1 609 982	118 937	7.4	.3	X
2420	Hydraulic and pneumatic connectors and assemblies .....	1 823	3 802 859	484 510	12.7	1.3	69.1
2421	Hydraulic and pneumatic connectors .....	1 525	3 228 658	239 495	7.4	.6	X
2422	Hydraulic and pneumatic assemblies .....	1 272	2 508 329	244 983	9.8	.7	X
2430	Fluid-power filters, components, accessories, and parts .....	1 574	4 236 989	297 391	7.0	.8	68.8
2431	Filters .....	1 017	2 566 379	116 584	4.5	.3	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	1 050	2 890 631	180 788	6.3	.5	X
2440	Welding supplies (excluding gases) .....	2 456	5 663 669	2 986 561	52.7	8.1	X
2450	Industrial containers and supplies .....	2 352	7 504 622	4 838 334	64.5	13.1	52.8
2451	New and reconditioned drums and barrels .....	523	1 400 393	581 609	41.5	1.6	X
2452	Bottles and bottlers' supplies .....	509	2 557 861	1 855 312	72.5	5.0	X
2454	Other industrial containers and supplies .....	1 690	5 112 963	2 401 412	47.0	6.5	X
2460	Other industrial supplies .....	6 350	17 186 031	9 978 572	58.1	27.1	61.0
2461	Printing and duplicating inks .....	287	736 224	271 000	36.8	.7	X
2462	Abrasives and abrasive materials .....	2 343	5 717 811	1 463 493	25.6	4.0	X
2463	Nylon, polyester, and synthetic rubber .....	915	2 162 772	550 605	25.5	1.5	X
2464	Mechanical rubber goods .....	1 691	3 943 035	1 195 874	30.3	3.2	X
2465	Strapping and tape .....	1 462	4 151 584	687 296	16.6	1.9	X
2466	Industrial supplies, n.e.c. ....	4 244	12 051 838	5 810 296	48.2	15.8	X
2520	Custodial (janitors') equipment and supplies .....	46	224 363	18 551	8.3	.1	4.4
2523	Custodial supplies .....	12	84 165	3 679	4.4	Z	X
2600	Aircraft and aeronautical equipment and supplies .....	12	9 595	2 872	29.9	Z	X
2620	Marine machinery, equipment, and supplies .....	109	264 975	38 799	14.6	.1	.7
2623	New marine supplies .....	36	90 174	17 947	19.9	Z	X
2630	Other transportation equipment and supplies .....	7	23 844	952	4.0	Z	X
2700	Sporting and recreational goods and supplies .....	6	12 378	967	7.8	Z	X
2940	Recyclable materials, except metal .....	8	20 711	6 087	29.4	Z	X
3200	Printing and writing paper .....	21	127 737	13 966	10.9	Z	61.6
3211	Roll newsprint and rotogravure paper .....	7	22 033	1 866	8.5	Z	X
3213	Other printing and writing paper .....	14	105 704	11 375	10.8	Z	X
3300	Stationery, office supplies and greeting cards .....	49	133 169	20 441	15.4	.1	58.1
3311	Business forms .....	25	30 543	4 993	16.3	Z	X
3312	Stationery, photocopy paper, and typing paper .....	11	51 272	1 047	2.0	Z	X
3313	Inked ribbons, carbon paper, pens and pencils .....	26	41 976	10 293	24.5	Z	X
3314	Toner and cartridges .....	21	15 952	816	5.1	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ..	31	45 719	3 292	7.2	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42184</b>	<b>Industrial supplies whse—Con.</b>						
3400	Industrial and personal services paper and plastics .....	494	1 565 684	245 496	15.7	.7	26.7
3411	Paperboard and boxboard boxes .....	406	1 221 982	105 827	8.7	.3	X
3412	Paper dishes, cups, and napkins .....	131	509 077	10 565	2.1	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	321	932 265	55 949	6.0	.2	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	159	631 175	46 713	7.4	.1	X
3415	Other industrial and personal service paper .....	77	335 896	26 035	7.8	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	17	16 179	903	5.6	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	6	12 303	1 641	13.3	Z	X
3800	Men's and boys' wear .....	8	11 964	1 060	8.9	Z	60.4
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	8	11 964	1 060	8.9	Z	X
4830	Canned foods .....	12	47 303	17 450	36.9	Z	X
5300	Plastics materials and basic shapes .....	537	1 461 482	184 664	12.6	.5	3.6
5311	Plastic pipes, rods, tubes, and shapes .....	340	997 204	51 665	5.2	.1	X
5313	Plastics raw materials .....	241	577 378	41 728	7.2	.1	X
5314	Other plastics materials and basic shapes .....	226	642 231	88 337	13.8	.2	X
5320	Industrial gases (welding, etc.) .....	1 671	3 395 107	909 001	26.8	2.5	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	657	1 955 204	167 471	8.6	.5	10.3
5331	Gasses, compressed and liquified, except L.P. ....	273	588 138	59 529	10.1	.2	X
5335	Detergents and soaps .....	80	217 862	11 502	5.3	Z	X
5336	Sanitation chemicals, polishes, and waxes .....	62	157 920	5 882	3.7	Z	X
5338	Wood chemicals, naval stores, and gum .....	10	35 859	1 506	4.2	Z	X
5342	Adhesives, sealants, and glues .....	236	812 683	51 107	6.3	.1	X
5344	Other chemicals and allied products .....	54	339 344	22 941	6.8	.1	X
5400	Petroleum products .....	22	56 429	4 857	8.6	Z	12.7
5418	Lubricating oil and greases .....	19	43 984	4 724	10.7	Z	X
5420	Liquified petroleum gases (excluding natural gas) .....	34	65 516	6 438	9.8	Z	X
5700	Wines and distilled alcoholic beverages .....	7	10 636	104	1.0	Z	X
5800	Farm supplies .....	19	68 342	21 047	30.8	.1	44.4
5817	Seeds and bulbs .....	9	21 010	5 985	28.5	Z	X
6000	Paint, paint supplies, and wallpaper .....	532	1 445 544	69 777	4.8	.2	2.2
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	104	499 049	24 874	5.0	.1	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) ..	19	15 809	1 215	7.7	Z	X
6014	Paint supplies .....	136	289 676	14 202	4.9	Z	X
6120	Art goods (including novelties and souvenirs) .....	7	38 624	4 840	12.5	Z	X
6150	Nondurable goods, n.e.c. ....	8	31 667	1 830	5.8	Z	X
9700	Service receipts and labor charges (including installed parts) .....	1 796	4 654 760	293 382	6.3	.8	62.3
9701	Labor charges for repair work .....	1 515	3 967 617	154 949	3.9	.4	X
9702	Parts installed in repair work .....	791	2 205 303	78 442	3.6	.2	X
9703	Other service receipts and labor charges—Specify .....	569	1 301 811	59 956	4.6	.2	X
9720	Receipts for service contracts .....	7	33 862	2 039	6.0	Z	X
9740	Receipts for installing equipment .....	23	44 635	2 187	4.9	Z	X
9750	Reconditioning of drums or barrels .....	48	80 500	24 303	30.2	.1	X
9810	Miscellaneous commodities .....	811	2 067 256	246 395	11.9	.7	X
9940	Rental and leasing receipts .....	1 154	2 637 418	266 126	10.1	.7	X
<b>421840</b>	<b>Industrial supplies whse .....</b>	<b>12 868</b>	<b>X</b>	<b>36 889 029</b>	<b>X</b>	<b>100.0</b>	<b>71.8</b>
0200	New and rebuilt automotive parts and supplies .....	145	601 515	60 771	10.1	.2	3.4
0211	Batteries .....	22	92 882	1 648	1.8	Z	X
0212	Engines (complete) .....	15	71 417	372	.5	Z	X
0213	Electrical engine parts (including ignition parts) .....	42	120 065	4 004	3.3	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	38	101 960	3 789	3.7	Z	X
0215	Exhaust system parts .....	31	80 495	804	1.0	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	34	125 613	4 466	3.6	Z	X
0218	Filters (oil, air, gas, and transmission) .....	41	180 823	13 307	7.4	Z	X
0219	Engine parts, except electrical .....	38	101 960	1 707	1.7	Z	X
0221	Body parts and repair materials .....	15	71 417	747	1.0	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	38	101 960	2 104	2.1	Z	X
0223	Parts, n.e.c. ....	91	313 640	23 334	7.4	.1	X
0420	Office and business furniture .....	9	27 468	2 603	9.5	Z	X
0530	Flooring and floor coverings .....	8	6 319	601	9.5	Z	33.5
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	6	5 897	433	7.3	Z	X
0540	Other home furnishings .....	8	16 467	1 308	7.9	Z	X
0620	Plywood and millwork .....	10	9 976	1 209	12.1	Z	X
0720	Roofing, siding, and insulation materials .....	6	21 697	3 222	14.9	Z	X
0740	Other construction materials .....	8	13 297	1 085	8.2	Z	X
0900	Office equipment .....	67	227 587	10 690	4.7	Z	.7
0913	Copying machines and equipment .....	27	45 582	2 636	5.8	Z	X
0920	New computer equipment .....	32	136 546	9 813	7.2	Z	X
0960	Restaurant and hotel equipment and supplies .....	16	71 650	6 310	8.8	Z	X
0970	Store machines and equipment .....	31	62 869	8 229	13.1	Z	42.0
0972	Other store machines and equipment .....	15	33 919	6 964	20.5	Z	X
1000	Medical, hospital, and surgical supplies .....	259	1 007 043	96 970	9.6	.3	13.4
1013	Other surgical, medical, and hospital supplies .....	237	805 305	80 000	9.9	.2	X
1100	Iron and steel products (semifinished) .....	8	41 052	9 052	22.1	Z	X
1120	Flat iron and steel products .....	407	734 161	41 218	5.6	.1	8.5
1129	Other flat iron and steel products .....	97	254 030	11 875	4.7	Z	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421840</b>	<b>Industrial supplies whse—Con.</b>						
1140	Iron and steel wire and wire products .....	401	921 770	81 352	8.8	.2	9.1
1141	Wire (plain, coated, barbed, and twisted) .....	96	202 430	7 793	3.9	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	335	625 016	48 545	7.8	.1	X
1150	Iron and steel pipe and tubing .....	695	2 434 520	349 500	14.4	.9	2.3
1153	Standard steel pipe .....	263	1 252 379	255 209	20.4	.7	X
1154	Other steel pipe .....	112	495 101	8 911	1.8	Z	X
1160	Other iron and steel products .....	168	374 399	14 257	3.8	Z	3.3
1163	Bars and bar-size shapes: cold finished .....	18	34 926	1 160	3.3	Z	X
1180	Stainless steel .....	21	237 959	64 562	27.1	.2	X
1200	Copper and brass .....	11	47 772	3 678	7.7	Z	48.3
1213	Tubular products (pipes and tubes) .....	6	35 636	2 631	7.4	Z	X
1220	Aluminum shapes, forms, etc. ....	9	5 156	488	9.5	Z	14.2
1221	Plates (.250 inch and over) .....	8	3 121	444	14.2	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	20	31 348	2 919	9.3	Z	X
1400	Electrical apparatus and equipment .....	1 164	3 045 317	297 619	9.8	.8	1.0
1413	Motors and generators (including motor-generator sets) .....	525	1 624 228	164 728	10.1	.4	X
1414	Conduit, raceway, and fittings .....	136	371 712	5 561	1.5	Z	X
1415	Electric bulbs (all types) .....	247	652 386	24 687	3.8	.1	X
1418	Lighting fixtures (residential and commercial) .....	136	371 712	5 561	1.5	Z	X
1419	Industrial controls .....	361	703 024	75 800	10.8	.2	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	136	371 712	13 983	3.8	Z	X
1600	Electronic parts and equipment, except communication .....	612	1 950 400	143 493	7.4	.4	4
1615	Discrete semiconductors, etc. ....	24	114 285	8 269	7.2	Z	X
1618	Electronic parts and equipment, n.e.c. ....	23	54 519	1 042	1.9	Z	X
1700	Hardware .....	1 170	2 793 329	333 861	12.0	.9	4.0
1711	Hand tools (including power driven) .....	605	1 669 352	184 823	11.1	.5	X
1712	Bolts, nuts, rivets, and fasteners .....	751	1 385 492	111 182	8.0	.3	X
1713	Cutlery .....	313	518 388	15 026	2.9	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	540	1 651 651	175 699	10.6	.5	1.2
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	188	653 266	93 944	14.4	.3	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	45	131 424	10 652	8.1	Z	X
1813	Plumbing fixtures .....	26	19 428	105	.5	Z	X
1818	Other plumbing and heating equipment and supplies .....	24	28 788	562	2.0	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	156	401 179	30 472	7.6	.1	2.4
1916	Air cleaning and filtration systems .....	28	89 242	14 782	16.6	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	415	1 004 203	122 463	12.2	.3	4.1
2116	New mining machinery .....	10	63 978	7 765	12.1	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	109	208 243	49 581	23.8	.1	X
2200	Farm machinery, equipment, and parts .....	190	528 760	45 045	8.5	.1	X
2220	Garden machinery, equipment, and parts .....	43	70 251	6 765	9.6	Z	X
2230	Food-processing machinery, equipment, and parts .....	36	100 989	10 106	10.0	Z	61.4
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	27	84 915	6 947	8.2	Z	X
2232	New packing, packaging, and bottling equipment .....	24	36 083	3 158	8.8	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	858	2 134 213	116 168	5.4	.3	7.9
2311	Pumps .....	674	1 742 457	60 136	3.5	.2	X
2312	Motors .....	259	536 747	23 976	4.5	.1	X
2313	Parts for pumps and motors .....	486	932 979	31 874	3.4	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	1 568	4 118 733	453 644	11.0	1.2	15.0
2321	New pumps, compressors (air or gas), and equipment .....	485	1 116 677	40 114	3.6	.1	X
2323	New diesel engines (excluding automotive) .....	10	335 399	67 845	20.2	.2	X
2326	New controlling, recording, and indicating instruments and access .....	780	1 938 121	148 079	7.6	.4	X
2327	All other new general-purpose industrial machinery and equipment .....	844	1 918 626	171 521	8.9	.5	X
2328	Used general-purpose industrial machinery and equipment .....	93	474 681	10 116	2.1	Z	X
2330	Metalworking machinery, equipment, and parts .....	718	2 051 442	198 030	9.7	.5	X
2340	Materials handling machinery, equipment, and parts .....	1 388	3 807 470	357 845	9.4	1.0	5.3
2341	New conveying equipment .....	1 010	2 644 786	264 648	10.0	.7	X
2342	New hoists, cranes, and monorails .....	598	1 667 375	84 049	5.0	.2	X
2343	New forklift trucks .....	41	84 639	3 774	4.5	Z	X
2345	Used materials handling machinery, equipment, and parts .....	56	84 521	4 784	5.7	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	452	1 381 931	148 900	10.8	.4	26.9
2351	New oil refining and pipeline machinery, equipment, and supplies .....	255	845 150	71 334	8.4	.2	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) .....	202	512 172	35 163	6.9	.1	X
2360	Other industrial machinery, equipment, and parts .....	317	679 299	82 547	12.2	.2	43.5
2361	New metal smelting and refining machinery, and equipment .....	7	24 455	3 847	15.7	Z	X
2362	New power plant machinery (excluding electrical) .....	87	225 591	9 826	4.4	Z	X
2363	New printing trades machinery, equipment, and supplies .....	38	63 107	7 802	12.4	Z	X
2364	New textile and sewing machinery and equipment .....	17	61 474	10 429	17.0	Z	X
2365	New woodworking machinery .....	44	63 622	5 143	8.1	Z	X
2366	Other new industrial machinery and equipment .....	193	342 261	44 076	12.9	.1	X
2367	Used industrial machinery and equipment .....	17	53 531	1 406	2.6	Z	X
2370	Mechanical power transmission supplies .....	3 629	10 527 229	7 133 703	67.8	19.3	66.6
2371	Bearings and bushings .....	3 178	9 113 944	3 786 612	41.5	10.3	X
2372	Other mechanical power transmission supplies .....	3 047	8 441 195	3 347 071	39.7	9.1	X
2380	Industrial valves and fittings (except fluid-power) .....	2 870	8 927 013	4 809 907	53.9	13.0	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	1 412	3 581 912	272 374	7.6	.7	69.7
2391	Hydraulic valves .....	931	2 378 065	120 042	5.0	.3	X
2392	Pneumatic valves .....	1 163	2 742 737	152 289	5.6	.4	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421840</b>	<b>Industrial supplies whse—Con.</b>						
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	1 069	2 648 253	176 782	6.7	.5	69.4
2411	Hydraulic cylinders and rotary actuators .....	708	1 728 722	57 830	3.3	.2	X
2412	Pneumatic cylinders and rotary actuators .....	689	1 609 982	118 937	7.4	.3	X
2420	Hydraulic and pneumatic connectors and assemblies .....	1 823	3 802 859	484 510	12.7	1.3	69.1
2421	Hydraulic and pneumatic connectors .....	1 525	3 228 658	239 495	7.4	.6	X
2422	Hydraulic and pneumatic assemblies .....	1 272	2 508 329	244 983	9.8	.7	X
2430	Fluid-power filters, components, accessories, and parts .....	1 574	4 236 989	297 391	7.0	.8	68.8
2431	Filters .....	1 017	2 566 379	116 584	4.5	.3	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	1 050	2 890 631	180 788	6.3	.5	X
2440	Welding supplies (excluding gases) .....	2 456	5 663 669	2 986 561	52.7	8.1	X
2450	Industrial containers and supplies .....	2 352	7 504 622	4 838 334	64.5	13.1	52.8
2451	New and reconditioned drums and barrels .....	523	1 400 393	581 609	41.5	1.6	X
2452	Bottles and bottlers' supplies .....	509	2 557 861	1 855 312	72.5	5.0	X
2454	Other industrial containers and supplies .....	1 690	5 112 963	2 401 412	47.0	6.5	X
2460	Other industrial supplies .....	6 350	17 186 031	9 978 572	58.1	27.1	61.0
2461	Printing and duplicating inks .....	287	736 224	271 000	36.8	.7	X
2462	Abrasives and abrasive materials .....	2 343	5 717 811	1 463 493	25.6	4.0	X
2463	Nylon, polyester, and synthetic rubber .....	915	2 162 772	550 605	25.5	1.5	X
2464	Mechanical rubber goods .....	1 691	3 943 035	1 195 874	30.3	3.2	X
2465	Strapping and tape .....	1 462	4 151 584	687 296	16.6	1.9	X
2466	Industrial supplies, n.e.c. ....	4 244	12 051 838	5 810 296	48.2	15.8	X
2520	Custodial (janitors') equipment and supplies .....	46	224 363	18 551	8.3	.1	4.4
2523	Custodial supplies .....	12	84 165	3 679	4.4	Z	X
2600	Aircraft and aeronautical equipment and supplies .....	12	9 595	2 872	29.9	Z	X
2620	Marine machinery, equipment, and supplies .....	109	264 975	38 799	14.6	.1	.7
2623	New marine supplies .....	36	90 174	17 947	19.9	Z	X
2630	Other transportation equipment and supplies .....	7	23 844	952	4.0	Z	X
2700	Sporting and recreational goods and supplies .....	6	12 378	967	7.8	Z	X
2940	Recyclable materials, except metal .....	8	20 711	6 087	29.4	Z	X
3200	Printing and writing paper .....	21	127 737	13 966	10.9	Z	61.6
3211	Roll newsprint and rotogravure paper .....	7	22 033	1 866	8.5	Z	X
3213	Other printing and writing paper .....	14	105 704	11 375	10.8	Z	X
3300	Stationery, office supplies and greeting cards .....	49	133 169	20 441	15.4	.1	58.1
3311	Business forms .....	25	30 543	4 993	16.3	Z	X
3312	Stationery, photocopy paper, and typing paper .....	11	51 272	1 047	2.0	Z	X
3313	Inked ribbons, carbon paper, pens and pencils .....	26	41 976	10 293	24.5	Z	X
3314	Toner and cartridges .....	21	15 952	816	5.1	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	31	45 719	3 292	7.2	Z	X
3400	Industrial and personal services paper and plastics .....	494	1 565 684	245 496	15.7	.7	26.7
3411	Paperboard and boxboard boxes .....	406	1 221 982	105 827	8.7	.3	X
3412	Paper dishes, cups, and napkins .....	131	509 077	10 565	2.1	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	321	932 265	55 949	6.0	.2	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	159	631 175	46 713	7.4	.1	X
3415	Other industrial and personal service paper .....	77	335 896	26 035	7.8	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	17	16 179	903	5.6	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	6	12 303	1 641	13.3	Z	X
3800	Men's and boys' wear .....	8	11 964	1 060	8.9	Z	60.4
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) ....	8	11 964	1 060	8.9	Z	X
4830	Canned foods .....	12	47 303	17 450	36.9	Z	X
5300	Plastics materials and basic shapes .....	537	1 461 482	184 664	12.6	.5	3.6
5311	Plastic pipes, rods, tubes, and shapes .....	340	997 204	51 665	5.2	.1	X
5313	Plastics raw materials .....	241	577 378	41 728	7.2	.1	X
5314	Other plastics materials and basic shapes .....	226	642 231	88 337	13.8	.2	X
5320	Industrial gases (welding, etc.) .....	1 671	3 395 107	909 001	26.8	2.5	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	657	1 955 204	167 471	8.6	.5	10.3
5331	Gasses, compressed and liquified, except L.P. ....	273	588 138	59 529	10.1	.2	X
5335	Detergents and soaps .....	80	217 862	11 502	5.3	Z	X
5336	Sanitation chemicals, polishes, and waxes .....	62	157 920	5 882	3.7	Z	X
5338	Wood chemicals, naval stores, and gum .....	10	35 859	1 506	4.2	Z	X
5342	Adhesives, sealants, and glues .....	236	812 683	51 107	6.3	.1	X
5344	Other chemicals and allied products .....	54	339 344	22 941	6.8	.1	X
5400	Petroleum products .....	22	56 429	4 857	8.6	Z	12.7
5418	Lubricating oil and greases .....	19	43 984	4 724	10.7	Z	X
5420	Liquified petroleum gases (excluding natural gas) .....	34	65 516	6 438	9.8	Z	X
5700	Wines and distilled alcoholic beverages .....	7	10 636	104	1.0	Z	X
5800	Farm supplies .....	19	68 342	21 047	30.8	.1	44.4
5817	Seeds and bulbs .....	9	21 010	5 985	28.5	Z	X
6000	Paint, paint supplies, and wallpaper .....	532	1 445 544	69 777	4.8	.2	2.2
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	104	499 049	24 874	5.0	.1	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) .	19	15 809	1 215	7.7	Z	X
6014	Paint supplies .....	136	289 676	14 202	4.9	Z	X
6120	Art goods (including novelties and souvenirs) .....	7	38 624	4 840	12.5	Z	X
6150	Nondurable goods, n.e.c. ....	8	31 667	1 830	5.8	Z	X
9700	Service receipts and labor charges (including installed parts) .....	1 796	4 654 760	293 382	6.3	.8	62.3
9701	Labor charges for repair work .....	1 515	3 967 617	154 949	3.9	.4	X
9702	Parts installed in repair work .....	791	2 205 303	78 442	3.6	.2	X
9703	Other service receipts and labor charges—Specify .....	569	1 301 811	59 956	4.6	.2	X
9720	Receipts for service contracts .....	7	33 862	2 039	6.0	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421840</b>	<b>Industrial supplies whse—Con.</b>						
9740	Receipts for installing equipment .....	23	44 635	2 187	4.9	Z	X
9750	Reconditioning of drums or barrels .....	48	80 500	24 303	30.2	.1	X
9810	Miscellaneous commodities .....	811	2 067 256	246 395	11.9	.7	X
9940	Rental and leasing receipts .....	1 154	2 637 418	266 126	10.1	.7	X
<b>4218401</b>	<b>General-line industrial supplies whse</b> .....	<b>2 025</b>	<b>X</b>	<b>3 940 187</b>	<b>X</b>	<b>100.0</b>	<b>49.6</b>
0200	New and rebuilt automotive parts and supplies .....	76	242 223	22 587	9.3	.6	.6
0223	Parts, n.e.c. ....	76	242 223	22 587	9.3	.6	X
0420	Office and business furniture .....	9	27 468	2 603	9.5	.1	X
0900	Office equipment .....	33	169 765	7 934	4.7	.2	X
0920	New computer equipment .....	25	91 851	911	1.0	Z	X
1000	Medical, hospital, and surgical supplies .....	74	217 755	20 667	9.5	.5	6.1
1013	Other surgical, medical, and hospital supplies .....	74	217 755	20 667	9.5	.5	X
1120	Flat iron and steel products .....	213	266 415	16 245	6.1	.4	X
1140	Iron and steel wire and wire products .....	222	373 144	27 018	7.2	.7	1.5
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	222	373 144	27 018	7.2	.7	X
1150	Iron and steel pipe and tubing .....	337	795 443	73 142	9.2	1.9	X
1160	Other iron and steel products .....	121	267 688	10 318	3.9	.3	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	9	13 083	2 456	18.8	.1	X
1400	Electrical apparatus and equipment .....	416	690 231	69 747	10.1	1.8	.9
1414	Conduit, raceway, and fittings .....	136	371 712	5 561	1.5	.1	X
1415	Electric bulbs (all types) .....	136	371 712	2 773	.7	.1	X
1418	Lighting fixtures (residential and commercial) .....	136	371 712	5 561	1.5	.1	X
1419	Industrial controls .....	280	318 519	41 869	13.1	1.1	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	136	371 712	13 983	3.8	.4	X
1600	Electronic parts and equipment, except communication .....	268	681 133	57 487	8.4	1.5	X
1700	Hardware .....	584	1 108 956	118 147	10.7	3.0	1.2
1711	Hand tools (including power driven) .....	354	975 459	79 752	8.2	2.0	X
1712	Bolts, nuts, rivets, and fasteners .....	468	569 096	27 282	4.8	.7	X
1713	Cutlery .....	238	435 605	11 113	2.6	.3	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	317	855 767	68 953	8.1	1.8	X
1900	Warm air heating and air-conditioning equipment and supplies .....	101	212 606	9 973	4.7	.3	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	218	549 503	48 920	8.9	1.2	X
2200	Farm machinery, equipment, and parts .....	66	118 927	7 637	6.4	.2	X
2220	Garden machinery, equipment, and parts .....	17	23 328	496	2.1	.2	X
2230	Food-processing machinery, equipment, and parts .....	24	54 576	3 405	6.2	.1	36.1
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	20	41 694	813	2.0	Z	X
2232	New packing, packaging, and bottling equipment .....	17	31 263	2 591	8.3	.1	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	457	931 394	56 249	6.0	1.4	10.8
2311	Pumps .....	310	671 911	29 966	4.5	.8	X
2312	Motors .....	135	329 989	10 590	3.2	.3	X
2313	Parts for pumps and motors .....	278	456 707	15 691	3.4	.4	X
2320	General-purpose industrial machinery, equipment, and parts .....	681	1 195 116	109 001	9.1	2.8	15.6
2321	New pumps, compressors (air or gas), and equipment .....	193	248 560	9 832	4.0	.3	X
2326	New controlling, recording, and indicating instruments and access .....	446	930 304	75 443	8.1	1.9	X
2327	All other new general-purpose industrial machinery and equipment .....	259	318 293	23 236	7.3	.6	X
2328	Used general-purpose industrial machinery and equipment .....	24	19 616	488	2.5	Z	X
2330	Metalworking machinery, equipment, and parts .....	269	513 063	48 618	9.5	1.2	X
2340	Materials handling machinery, equipment, and parts .....	464	1 031 074	135 620	13.2	3.4	9.4
2341	New conveying equipment .....	324	745 467	114 314	15.3	2.9	X
2342	New hoists, cranes, and monorails .....	228	514 469	17 385	3.4	.4	X
2343	New forklift trucks .....	36	49 451	3 144	6.4	.1	X
2345	Used materials handling machinery, equipment, and parts .....	16	16 645	777	4.7	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	234	573 493	65 138	11.4	1.7	22.4
2351	New oil refining and pipeline machinery, equipment, and supplies .....	202	516 319	39 735	7.7	1.0	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) .....	175	456 090	25 403	5.6	.6	X
2360	Other industrial machinery, equipment, and parts .....	209	413 165	41 233	10.0	1.0	34.8
2362	New power plant machinery (excluding electrical) .....	85	220 477	9 477	4.3	.2	X
2363	New printing trades machinery, equipment, and supplies .....	17	14 347	381	2.7	Z	X
2365	New woodworking machinery .....	36	61 886	4 842	7.8	.1	X
2366	Other new industrial machinery and equipment .....	132	211 242	26 450	12.5	.7	X
2370	Mechanical power transmission supplies .....	849	1 586 233	313 458	19.8	8.0	43.1
2371	Bearings and bushings .....	715	1 283 950	134 563	10.5	3.4	X
2372	Other mechanical power transmission supplies .....	631	1 178 255	178 888	15.2	4.5	X
2380	Industrial valves and fittings (except fluid-power) .....	1 108	2 124 124	488 469	23.0	12.4	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	839	1 669 982	153 632	9.2	3.9	48.9
2391	Hydraulic valves .....	596	1 218 106	71 203	5.8	1.8	X
2392	Pneumatic valves .....	709	1 359 934	82 412	6.1	2.1	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	609	1 148 830	87 821	7.6	2.2	48.2
2411	Hydraulic cylinders and rotary actuators .....	397	700 937	28 462	4.1	.7	X
2412	Pneumatic cylinders and rotary actuators .....	453	911 188	59 353	6.5	1.5	X
2420	Hydraulic and pneumatic connectors and assemblies .....	1 072	1 725 670	307 600	17.8	7.8	47.3
2421	Hydraulic and pneumatic connectors .....	940	1 579 991	170 062	10.8	4.3	X
2422	Hydraulic and pneumatic assemblies .....	736	1 136 477	137 523	12.1	3.5	X
2430	Fluid-power filters, components, accessories, and parts .....	816	1 611 471	143 715	8.9	3.6	48.2
2431	Filters .....	570	1 175 061	77 530	6.6	2.0	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	579	1 137 301	66 176	5.8	1.7	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218401</b>	<b>General-line industrial supplies whse—Con.</b>						
2440	Welding supplies (excluding gases).....	340	627 816	122 560	19.5	3.1	X
2450	Industrial containers and supplies .....	560	1 258 394	231 322	18.4	5.9	28.9
2451	New and reconditioned drums and barrels .....	126	335 306	17 934	5.3	.5	X
2452	Bottles and bottlers' supplies .....	80	102 111	8 628	8.5	.2	X
2454	Other industrial containers and supplies .....	412	892 173	204 760	23.0	5.2	X
2460	Other industrial supplies .....	1 451	2 906 067	696 557	24.0	17.7	38.2
2461	Printing and duplicating inks .....	45	59 844	8 411	14.1	.2	X
2462	Abrasives and abrasive materials .....	672	1 112 892	93 663	8.4	2.4	X
2463	Nylon, polyester, and synthetic rubber .....	254	511 501	67 216	13.1	1.7	X
2464	Mechanical rubber goods .....	648	1 124 485	137 727	12.2	3.5	X
2465	Strapping and tape .....	528	1 061 953	75 491	7.1	1.9	X
2466	Industrial supplies, n.e.c. ....	912	1 664 200	314 047	18.9	8.0	X
2520	Custodial (janitors') equipment and supplies .....	21	103 380	12 107	11.7	.3	X
2600	Aircraft and aeronautical equipment and supplies .....	12	9 595	2 872	29.9	.1	X
2620	Marine machinery, equipment, and supplies .....	45	82 203	6 672	8.1	.2	X
3300	Stationery, office supplies and greeting cards .....	24	80 502	7 537	9.4	.2	49.6
3311	Business forms .....	17	11 500	2 328	20.2	.1	X
3313	Inked ribbons, carbon paper, pens and pencils .....	17	11 500	763	6.6	.2	X
3314	Toner and cartridges .....	17	11 500	763	6.6	.2	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	24	80 502	2 850	7.0	.1	X
3400	Industrial and personal services paper and plastics .....	170	469 475	73 223	15.6	1.9	24.9
3411	Paperboard and boxboard boxes .....	133	414 396	23 838	5.8	.6	X
3412	Paper dishes, cups, and napkins .....	38	261 901	5 720	2.2	.1	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	160	459 118	24 425	5.3	.6	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	62	270 112	4 073	1.5	.1	X
3415	Other industrial and personal service paper .....	33	188 118	15 163	8.1	.4	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	10	10 572	625	5.9	.2	X
5300	Plastics materials and basic shapes .....	198	450 132	43 445	9.7	1.1	.4
5311	Plastic pipes, rods, tubes, and shapes .....	198	450 132	14 521	3.2	.4	X
5313	Plastics raw materials .....	198	450 132	28 924	6.4	.7	X
5320	Industrial gases (welding, etc.) .....	142	230 083	50 957	22.1	1.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	258	525 653	40 194	7.6	1.0	5.4
5331	Gasses, compressed and liquified, except L.P. ....	203	454 687	36 535	8.0	.9	X
5342	Adhesives, sealants, and glues .....	28	32 589	1 986	6.1	.1	X
5344	Other chemicals and allied products .....	27	38 375	1 673	4.4	.2	X
5400	Petroleum products .....	6	9 516	1 022	10.7	.2	49.6
5418	Lubricating oil and greases .....	6	9 516	1 022	10.7	.2	X
6000	Paint, paint supplies, and wallpaper .....	235	479 693	15 859	3.3	.4	X
9700	Service receipts and labor charges (including installed parts) .....	381	776 188	46 342	6.0	1.2	41.8
9701	Labor charges for repair work .....	312	648 611	22 540	3.5	.6	X
9702	Parts installed in repair work .....	207	476 034	14 815	3.1	.4	X
9703	Other service receipts and labor charges—Specify .....	78	162 571	8 980	5.5	.2	X
9740	Receipts for installing equipment .....	12	8 389	684	8.2	.2	X
9750	Reconditioning of drums or barrels .....	8	9 135	499	5.5	.2	X
9810	Miscellaneous commodities .....	182	252 897	33 384	13.2	.8	X
9940	Rental and leasing receipts .....	135	276 263	13 375	4.8	.3	X
<b>4218402</b>	<b>Mechanical power transmission supplies whse .....</b>	<b>2 457</b>	<b>X</b>	<b>7 883 600</b>	<b>X</b>	<b>100.0</b>	<b>56.0</b>
0200	New and rebuilt automotive parts and supplies .....	22	91 301	20 357	22.3	.3	13.5
0211	Batteries .....	7	21 465	149	.7	.2	X
0213	Electrical engine parts (including ignition parts) .....	7	21 465	1 727	8.0	.2	X
0214	Brake parts (including fluid and all disk and drum parts) .....	7	21 465	1 876	8.7	.2	X
0217	Hoses, belts, gaskets, and wiper blades .....	15	36 091	3 932	10.9	.1	X
0218	Filters (oil, air, gas, and transmission) .....	22	91 301	11 112	12.2	.1	X
0219	Engine parts, except electrical .....	7	21 465	1 090	5.1	.2	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	7	21 465	465	2.2	.2	X
1120	Flat iron and steel products .....	22	82 204	3 336	4.1	.2	X
1140	Iron and steel wire and wire products .....	22	129 932	5 647	4.3	.1	X
1150	Iron and steel pipe and tubing .....	17	47 426	1 872	3.9	.2	X
1160	Other iron and steel products .....	19	60 631	2 369	3.9	.2	X
1400	Electrical apparatus and equipment .....	525	1 624 228	164 728	10.1	2.1	.7
1413	Motors and generators (including motor-generator sets) .....	525	1 624 228	164 728	10.1	2.1	X
1600	Electronic parts and equipment, except communication .....	265	806 036	50 107	6.2	.6	X
1700	Hardware .....	77	182 320	18 239	10.0	.2	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	6	25 119	1 330	5.3	.2	X
1900	Warm air heating and air-conditioning equipment and supplies .....	10	47 006	2 726	5.8	.2	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	48	122 764	9 809	8.0	.1	X
2200	Farm machinery, equipment, and parts .....	72	216 143	23 024	10.7	.3	X
2220	Garden machinery, equipment, and parts .....	15	21 893	281	1.3	.2	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	248	693 297	24 445	3.5	.3	1.0
2311	Pumps .....	248	693 297	10 380	1.5	.1	X
2312	Motors .....	124	206 758	13 386	6.5	.2	X
2313	Parts for pumps and motors .....	125	152 500	680	.4	.2	X
2320	General-purpose industrial machinery, equipment, and parts .....	245	745 691	93 113	12.5	1.2	12.9
2321	New pumps, compressors (air or gas), and equipment .....	46	119 320	551	.5	.2	X
2323	New diesel engines (excluding automotive) .....	10	335 399	67 845	20.2	.9	X
2326	New controlling, recording, and indicating instruments and access .....	93	234 878	7 767	3.3	.1	X
2327	All other new general-purpose industrial machinery and equipment .....	128	144 976	15 075	10.4	.2	X
2328	Used general-purpose industrial machinery and equipment .....	14	30 452	1 875	6.2	.2	X
2330	Metalworking machinery, equipment, and parts .....	38	153 768	13 420	8.7	.2	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218402</b>	<b>Mechanical power transmission supplies whse—Con.</b>						
2340	Materials handling machinery, equipment, and parts .....	438	1 092 118	120 985	11.1	1.5	3.8
2341	New conveying equipment .....	438	1 092 118	117 432	10.8	1.5	X
2342	New hoists, cranes, and monorails .....	54	143 594	1 331	.9	Z	X
2345	Used materials handling machinery, equipment, and parts .....	29	25 209	2 222	8.8	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	104	260 004	13 799	5.3	.2	X
2360	Other industrial machinery, equipment, and parts .....	9	43 987	8 675	19.7	.1	3.3
2364	New textile and sewing machinery and equipment .....	9	43 987	7 849	17.8	.1	X
2367	Used industrial machinery and equipment .....	9	43 987	826	1.9	Z	X
2370	Mechanical power transmission supplies .....	2 457	7 883 600	6 719 969	85.2	85.2	52.3
2371	Bearings and bushings .....	2 295	7 216 799	3 628 704	50.3	46.0	X
2372	Other mechanical power transmission supplies .....	2 147	6 446 478	3 091 256	48.0	39.2	X
2380	Industrial valves and fittings (except fluid-power) .....	149	392 074	20 609	5.3	.3	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	290	834 008	39 080	4.7	.5	53.6
2391	Hydraulic valves .....	181	494 235	20 176	4.1	.3	X
2392	Pneumatic valves .....	244	654 084	18 887	2.9	.2	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	244	649 529	15 161	2.3	.2	54.0
2411	Hydraulic cylinders and rotary actuators .....	213	554 261	11 209	2.0	.1	X
2412	Pneumatic cylinders and rotary actuators .....	81	184 990	3 950	2.1	.1	X
2420	Hydraulic and pneumatic connectors and assemblies .....	377	996 921	68 014	6.8	.9	54.0
2421	Hydraulic and pneumatic connectors .....	295	789 853	22 370	2.8	.3	X
2422	Hydraulic and pneumatic assemblies .....	273	695 936	45 630	6.6	.6	X
2430	Fluid-power filters, components, accessories, and parts .....	509	1 693 707	100 889	6.0	1.3	54.8
2431	Filters .....	302	806 100	14 000	1.7	.2	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	316	1 163 023	86 888	7.5	1.1	X
2440	Welding supplies (excluding gases) .....	82	214 529	7 519	3.5	.1	X
2450	Industrial containers and supplies .....	8	33 331	3 478	10.4	Z	56.0
2451	New and reconditioned drums and barrels .....	6	19 637	3 345	17.0	Z	X
2460	Other industrial supplies .....	650	2 042 328	209 889	10.3	2.7	54.9
2462	Abrasives and abrasive materials .....	50	107 561	4 817	4.5	.1	X
2463	Nylon, polyester, and synthetic rubber .....	139	327 286	14 808	4.5	.2	X
2464	Mechanical rubber goods .....	314	834 565	61 215	7.3	.8	X
2465	Strapping and tape .....	17	40 688	1 129	2.8	Z	X
2466	Industrial supplies, n.e.c. ....	423	1 458 187	127 581	8.7	1.6	X
2620	Marine machinery, equipment, and supplies .....	20	46 174	7 737	16.8	.1	X
3400	Industrial and personal services paper and plastics .....	6	6 312	60	1.0	Z	X
5300	Plastics materials and basic shapes .....	29	70 510	915	1.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	23	56 328	3 111	5.5	Z	X
6000	Paint, paint supplies, and wallpaper .....	40	121 885	3 066	2.5	Z	X
9700	Service receipts and labor charges (including installed parts) .....	206	830 555	62 510	7.5	.8	53.7
9701	Labor charges for repair work .....	175	766 990	35 325	4.6	.4	X
9702	Parts installed in repair work .....	91	371 866	24 784	6.7	.3	X
9703	Other service receipts and labor charges—Specify .....	48	118 887	2 397	2.0	Z	X
9810	Miscellaneous commodities .....	126	482 991	39 459	8.2	.5	X
9940	Rental and leasing receipts .....	10	17 902	298	1.7	Z	X
<b>4218403</b>	<b>Welding supplies whse .....</b>	<b>1 876</b>	<b>X</b>	<b>4 238 602</b>	<b>X</b>	<b>100.0</b>	<b>77.6</b>
0200	New and rebuilt automotive parts and supplies .....	9	16 741	1 291	7.7	Z	X
1000	Medical, hospital, and surgical supplies .....	117	425 762	31 965	7.5	.8	X
1120	Flat iron and steel products .....	24	17 511	1 262	7.2	Z	X
1140	Iron and steel wire and wire products .....	35	123 882	13 950	11.3	.3	X
1150	Iron and steel pipe and tubing .....	7	11 919	487	4.1	Z	X
1400	Electrical apparatus and equipment .....	19	37 490	5 021	13.4	.1	X
1700	Hardware .....	47	82 210	4 589	5.6	.1	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	18	37 492	4 547	12.1	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	65	129 485	15 967	12.3	.4	X
2330	Metalworking machinery, equipment, and parts .....	117	239 108	17 537	7.3	.4	X
2380	Industrial valves and fittings (except fluid-power) .....	35	140 571	7 347	5.2	.2	X
2420	Hydraulic and pneumatic connectors and assemblies .....	7	3 727	205	5.5	Z	X
2440	Welding supplies (excluding gases) .....	1 876	4 238 602	2 830 391	66.8	66.8	X
2450	Industrial containers and supplies .....	74	252 942	10 280	4.1	.2	X
2460	Other industrial supplies .....	267	701 630	84 825	12.1	2.0	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	6	5 529	263	4.8	Z	X
5300	Plastics materials and basic shapes .....	8	6 501	2 019	31.1	Z	X
5320	Industrial gases (welding, etc.) .....	509	3 120 786	854 096	27.4	20.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	73	136 242	23 067	16.9	.5	X
5420	Liquefied petroleum gases (excluding natural gas) .....	32	60 667	5 959	9.8	.1	X
6000	Paint, paint supplies, and wallpaper .....	41	70 874	3 196	4.5	.1	X
9700	Service receipts and labor charges (including installed parts) .....	686	1 329 682	52 014	3.9	1.2	X
9810	Miscellaneous commodities .....	204	467 857	36 167	7.7	.9	X
9940	Rental and leasing receipts .....	913	2 046 625	225 637	11.0	5.3	X
<b>4218404</b>	<b>Industrial containers &amp; supplies whse .....</b>	<b>1 480</b>	<b>X</b>	<b>4 968 521</b>	<b>X</b>	<b>100.0</b>	<b>73.3</b>
0960	Restaurant and hotel equipment and supplies .....	11	17 460	3 535	20.2	.1	X
0970	Store machines and equipment .....	15	44 483	4 419	9.9	.1	44.6
0972	Other store machines and equipment .....	11	24 000	4 207	17.5	.1	X
1000	Medical, hospital, and surgical supplies .....	18	176 978	15 805	8.9	.3	X
1120	Flat iron and steel products .....	6	25 553	4 962	19.4	.1	X
1140	Iron and steel wire and wire products .....	9	42 940	5 416	12.6	.1	X
1400	Electrical apparatus and equipment .....	12	28 189	2 278	8.1	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218404</b>	<b>Industrial containers &amp; supplies whsle—Con.</b>						
1700	Hardware .....	29	225 761	31 425	13.9	.6	15.8
1711	Hand tools (including power driven) .....	19	29 921	533	1.8	Z	X
1712	Bolts, nuts, rivets, and fasteners .....	19	213 025	30 892	14.5	.6	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	6	20 427	2 122	10.4	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	6	10 040	1 501	15.0	Z	X
2200	Farm machinery, equipment, and parts .....	6	126 887	5 074	4.0	.1	X
2220	Garden machinery, equipment, and parts .....	9	19 475	4 882	25.1	.1	X
2230	Food-processing machinery, equipment, and parts .....	6	23 937	2 904	12.1	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	32	115 690	17 285	14.9	.3	24.6
2327	All other new general-purpose industrial machinery and equipment .....	29	114 537	17 074	14.9	.3	X
2330	Metalworking machinery, equipment, and parts .....	11	38 796	2 496	6.4	.1	X
2340	Materials handling machinery, equipment, and parts .....	37	125 536	15 018	12.0	.3	11.0
2341	New conveying equipment .....	37	125 536	10 589	8.4	.2	X
2342	New hoists, cranes, and monorails .....	27	72 443	2 014	2.8	Z	X
2345	Used materials handling machinery, equipment, and parts .....	11	42 667	1 785	4.2	Z	X
2360	Other industrial machinery, equipment, and parts .....	9	8 716	1 593	18.3	Z	28.7
2366	Other new industrial machinery and equipment .....	8	8 206	1 365	16.6	Z	X
2380	Industrial valves and fittings (except fluid-power) .....	22	149 809	6 364	4.2	.1	X
2430	Fluid-power filters, components, accessories, and parts .....	12	155 649	8 687	5.6	.2	70.9
2431	Filters .....	12	155 649	7 119	4.6	.1	X
2440	Welding supplies (excluding gases) .....	8	133 732	2 984	2.2	.1	X
2450	Industrial containers and supplies .....	1 480	4 968 521	4 497 099	90.5	90.5	54.8
2451	New and reconditioned drums and barrels .....	368	957 065	556 297	58.1	11.2	X
2452	Bottles and bottlers' supplies .....	378	2 205 534	1 831 875	83.1	36.9	X
2454	Other industrial containers and supplies .....	1 012	3 065 795	2 108 926	68.8	42.4	X
2460	Other industrial supplies .....	115	529 996	80 734	15.2	1.6	52.7
2462	Abrasives and abrasive materials .....	7	13 176	195	1.5	Z	X
2463	Nylon, polyester, and synthetic rubber .....	6	76 157	6 670	8.8	.1	X
2465	Strapping and tape .....	95	416 281	23 969	5.8	.5	X
2466	Industrial supplies, n.e.c. ....	50	305 061	42 775	14.0	.9	X
2520	Custodial (janitors') equipment and supplies .....	12	84 165	3 679	4.4	.1	9.9
2523	Custodial supplies .....	12	84 165	3 679	4.4	.1	X
3300	Stationery, office supplies and greeting cards .....	9	17 036	2 720	16.0	.1	X
3400	Industrial and personal services paper and plastics .....	98	446 394	74 081	16.6	1.5	32.9
3411	Paperboard and boxboard boxes .....	74	236 987	16 521	7.0	.3	X
3412	Paper dishes, cups, and napkins .....	17	41 200	425	1.0	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	57	195 101	19 652	10.1	.4	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	14	139 211	36 375	26.1	.7	X
3415	Other industrial and personal service paper .....	27	54 572	1 104	2.0	Z	X
5300	Plastics materials and basic shapes .....	48	161 031	16 250	10.1	.3	13.6
5313	Plastics raw materials .....	7	64 199	6 010	9.4	.1	X
5314	Other plastics materials and basic shapes .....	41	96 832	10 240	10.6	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	31	289 245	19 694	6.8	.4	4.7
5335	Detergents and soaps .....	7	4 758	473	9.9	Z	X
5342	Adhesives, sealants, and glues .....	17	116 421	1 508	1.3	Z	X
5344	Other chemicals and allied products .....	16	273 277	17 713	6.5	.4	X
5700	Wines and distilled alcoholic beverages .....	7	10 636	104	1.0	Z	X
5800	Farm supplies .....	14	65 156	20 916	32.1	.4	50.1
5817	Seeds and bulbs .....	9	21 010	5 985	28.5	.1	X
9700	Service receipts and labor charges (including installed parts) .....	69	264 688	17 011	6.4	.3	58.8
9701	Labor charges for repair work .....	46	130 779	4 923	3.8	.1	X
9702	Parts installed in repair work .....	30	93 898	3 680	3.9	.1	X
9703	Other service receipts and labor charges—Specify .....	37	175 735	8 407	4.8	.2	X
9740	Receipts for installing equipment .....	6	5 936	239	4.0	Z	X
9750	Reconditioning of drums or barrels .....	37	67 505	23 767	35.2	.5	X
9810	Miscellaneous commodities .....	39	122 839	8 779	7.1	.2	X
9940	Rental and leasing receipts .....	21	81 361	14 042	17.3	.3	X
<b>4218405</b>	<b>Industrial valves &amp; fittings (except fluid-power) whsle</b>	<b>1 279</b>	<b>X</b>	<b>5 276 944</b>	<b>X</b>	<b>100.0</b>	<b>84.7</b>
1100	Iron and steel products (semifinished) .....	6	29 847	3 676	12.3	.1	X
1120	Flat iron and steel products .....	45	88 448	3 538	4.0	.1	X
1150	Iron and steel pipe and tubing .....	263	1 252 379	264 120	21.1	5.0	X
1160	Other iron and steel products .....	18	34 926	1 160	3.3	Z	X
1180	Stainless steel .....	21	237 959	64 562	27.1	1.2	X
1200	Copper and brass .....	6	35 636	2 631	7.4	.1	X
1400	Electrical apparatus and equipment .....	81	384 505	33 931	8.8	.6	X
1600	Electronic parts and equipment, except communication .....	30	179 971	20 846	11.6	.4	X
1700	Hardware .....	43	205 339	9 318	4.5	.2	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	141	613 817	92 709	15.1	1.8	X
1900	Warm air heating and air-conditioning equipment and supplies .....	28	89 242	14 782	16.6	.3	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	6	12 183	340	2.8	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	49	237 287	23 037	9.7	.4	X
2320	General-purpose industrial machinery, equipment, and parts .....	91	460 140	68 047	14.8	1.3	X
2330	Metalworking machinery, equipment, and parts .....	7	34 466	7 500	21.8	.1	X
2340	Materials handling machinery, equipment, and parts .....	15	31 737	970	3.1	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	79	384 913	41 359	10.7	.8	X
2360	Other industrial machinery, equipment, and parts .....	22	39 958	6 361	15.9	.1	X
2370	Mechanical power transmission supplies .....	19	36 087	3 117	8.6	.1	X
2380	Industrial valves and fittings (except fluid-power) .....	1 279	5 276 944	4 223 324	80.0	80.0	X

See footnotes at end of table.



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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218405</b>	<b>Industrial valves &amp; fittings (except fluid-power) whsle—Con.</b>						
2390	Hydraulic and pneumatic (fluid-power) valves . . . . .	138	544 996	54 092	9.9	1.0	X
2400	Hydraulic and pneumatic cylinders and rotary actuators . . . . .	108	486 192	65 858	13.5	1.2	X
2420	Hydraulic and pneumatic connectors and assemblies . . . . .	59	241 430	19 510	8.1	.4	X
2430	Fluid-power filters, components, accessories, and parts . . . . .	63	275 843	13 927	5.0	.3	X
2440	Welding supplies (excluding gases) . . . . .	18	60 141	1 428	2.4	Z	X
2450	Industrial containers and supplies . . . . .	9	62 971	3 194	5.1	.1	X
2460	Other industrial supplies . . . . .	116	424 835	47 964	11.3	.9	X
2620	Marine machinery, equipment, and supplies . . . . .	8	46 424	6 443	13.9	.1	X
5300	Plastics materials and basic shapes . . . . .	30	129 450	19 938	15.4	.4	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	11	94 353	11 891	12.6	.2	X
6000	Paint, paint supplies, and wallpaper . . . . .	14	55 087	4 164	7.6	.1	X
9700	Service receipts and labor charges (including installed parts) . . . . .	65	306 435	40 545	13.2	.8	X
9810	Miscellaneous commodities . . . . .	105	420 321	85 085	20.2	1.6	X
9940	Rental and leasing receipts . . . . .	6	17 108	782	4.6	Z	X
<b>4218406</b>	<b>Other industrial supplies whsle . . . . .</b>	<b>3 751</b>	<b>X</b>	<b>10 581 175</b>	<b>X</b>	<b>100.0</b>	<b>82.5</b>
0200	New and rebuilt automotive parts and supplies . . . . .	31	80 495	12 159	15.1	.1	3.0
0211	Batteries . . . . .	15	71 417	1 499	2.1	Z	X
0212	Engines (complete) . . . . .	15	71 417	372	.5	Z	X
0213	Electrical engine parts (including ignition parts) . . . . .	31	80 495	1 551	1.9	Z	X
0214	Brake parts (including fluid and all disk and drum parts) . . . . .	31	80 495	1 913	2.4	Z	X
0215	Exhaust system parts . . . . .	31	80 495	804	1.0	Z	X
0217	Hoses, belts, gaskets, and wiper blades . . . . .	15	71 417	372	.5	Z	X
0218	Filters (oil, air, gas, and transmission) . . . . .	15	71 417	1 873	2.6	Z	X
0219	Engine parts, except electrical . . . . .	31	80 495	617	.8	Z	X
0221	Body parts and repair materials . . . . .	15	71 417	747	1.0	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.) . . . . .	31	80 495	1 639	2.0	Z	X
0223	Parts, n.e.c. . . . .	15	71 417	747	1.0	Z	X
0530	Flooring and floor coverings . . . . .	6	5 897	433	7.3	Z	40.4
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) . . . . .	6	5 897	433	7.3	Z	X
0900	Office equipment . . . . .	27	45 582	2 636	5.8	Z	1.2
0913	Copying machines and equipment . . . . .	27	45 582	2 636	5.8	Z	X
0970	Store machines and equipment . . . . .	12	8 467	1 053	12.4	Z	X
1000	Medical, hospital, and surgical supplies . . . . .	46	161 788	27 368	16.9	.3	57.4
1013	Other surgical, medical, and hospital supplies . . . . .	46	161 788	27 368	16.9	.3	X
1120	Flat iron and steel products . . . . .	97	254 030	11 875	4.7	.1	23.2
1129	Other flat iron and steel products . . . . .	97	254 030	11 875	4.7	.1	X
1140	Iron and steel wire and wire products . . . . .	113	251 872	29 321	11.6	.3	29.2
1141	Wire (plain, coated, barbed, and twisted) . . . . .	96	202 430	7 793	3.9	.1	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties . . . . .	113	251 872	21 527	8.5	.2	X
1150	Iron and steel pipe and tubing . . . . .	66	202 591	7 672	3.8	.1	X
1220	Aluminum shapes, forms, etc. . . . .	8	3 121	444	14.2	Z	33.3
1221	Plates (.250 inch and over) . . . . .	8	3 121	444	14.2	Z	X
1400	Electrical apparatus and equipment . . . . .	111	280 674	21 914	7.8	.2	1.3
1415	Electric bulbs (all types) . . . . .	111	280 674	21 914	7.8	.2	X
1600	Electronic parts and equipment, except communication . . . . .	46	168 804	9 311	5.5	.1	3.7
1615	Discrete semiconductors, etc. . . . .	24	114 285	8 269	7.2	.1	X
1618	Electronic parts and equipment, n.e.c. . . . .	23	54 519	1 042	1.9	Z	X
1700	Hardware . . . . .	390	988 743	152 143	15.4	1.4	3.7
1711	Hand tools (including power driven) . . . . .	231	663 972	104 538	15.7	1.0	X
1712	Bolts, nuts, rivets, and fasteners . . . . .	227	411 882	45 884	11.1	.4	X
1713	Cutlery . . . . .	68	68 933	1 719	2.5	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	65	127 548	10 496	8.2	.1	5.2
1811	Plastic pipe fittings and valves (excluding pipe and tubing) . . . . .	44	27 797	443	1.6	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) . . . . .	42	119 772	9 860	8.2	.1	X
1813	Plumbing fixtures . . . . .	23	7 776	54	.7	Z	X
1818	Other plumbing and heating equipment and supplies . . . . .	21	20 013	139	.7	Z	X
1900	Warm air heating and air-conditioning equipment and supplies . . . . .	12	41 085	2 591	6.3	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) . . . . .	119	272 221	57 346	21.1	.5	13.5
2116	New mining machinery . . . . .	10	63 978	7 765	12.1	.1	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts . . . . .	109	208 243	49 581	23.8	.5	X
2200	Farm machinery, equipment, and parts . . . . .	42	60 410	8 889	14.7	.1	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts . . . . .	95	248 843	11 939	4.8	.1	4.8
2311	Pumps . . . . .	75	159 795	4 626	2.9	Z	X
2313	Parts for pumps and motors . . . . .	61	169 837	7 312	4.3	.1	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	454	1 472 611	150 231	10.2	1.4	1.9
2321	New pumps, compressors (air or gas), and equipment . . . . .	225	661 259	19 948	3.0	.2	X
2326	New controlling, recording, and indicating instruments and access . . . . .	170	347 664	10 702	3.1	.1	X
2327	All other new general-purpose industrial machinery and equipment . . . . .	400	1 310 809	111 828	8.5	1.1	X
2328	Used general-purpose industrial machinery and equipment . . . . .	55	424 613	7 753	1.8	.1	X
2330	Metalworking machinery, equipment, and parts . . . . .	276	1 072 241	108 459	10.1	1.0	X
2340	Materials handling machinery, equipment, and parts . . . . .	432	1 523 085	85 106	5.6	.8	1.8
2341	New conveying equipment . . . . .	196	649 928	21 865	3.4	.2	X
2342	New hoists, cranes, and monorails . . . . .	287	931 860	63 241	6.8	.6	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies . . . . .	31	153 965	28 385	18.4	.3	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218406</b>	<b>Other industrial supplies whse—Con.</b>						
2360	Other industrial machinery, equipment, and parts .....	68	173 473	24 685	14.2	.2	41.8
2363	New printing trades machinery, equipment, and supplies .....	20	48 760	7 421	15.2	.1	X
2364	New textile and sewing machinery and equipment .....	8	17 487	2 580	14.8	Z	X
2366	Other new industrial machinery and equipment .....	33	83 880	10 249	12.2	.1	X
2367	Used industrial machinery and equipment .....	6	9 034	405	4.5	Z	X
2370	Mechanical power transmission supplies .....	300	906 251	95 977	10.6	.9	77.2
2371	Bearings and bushings .....	154	476 878	21 918	4.6	.2	X
2372	Other mechanical power transmission supplies .....	254	788 476	74 055	9.4	.7	X
2380	Industrial valves and fittings (except fluid-power) .....	277	843 491	63 794	7.6	.6	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	141	409 692	24 335	5.9	.2	78.4
2391	Hydraulic valves .....	93	301 045	12 876	4.3	.1	X
2392	Pneumatic valves .....	89	263 236	11 453	4.4	.1	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	103	346 134	7 405	2.1	.1	75.8
2411	Hydraulic cylinders and rotary actuators .....	64	272 351	4 225	1.6	Z	X
2412	Pneumatic cylinders and rotary actuators .....	64	140 208	3 174	2.3	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	305	821 588	88 224	10.7	.8	79.3
2421	Hydraulic and pneumatic connectors .....	228	612 128	33 031	5.4	.3	X
2422	Hydraulic and pneumatic assemblies .....	234	571 031	55 191	9.7	.5	X
2430	Fluid-power filters, components, accessories, and parts .....	174	500 319	30 173	6.0	.3	71.2
2431	Filters .....	84	238 915	8 282	3.5	.1	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	117	316 526	21 887	6.9	.2	X
2440	Welding supplies (excluding gases) .....	132	388 849	21 679	5.6	.2	X
2450	Industrial containers and supplies .....	221	928 463	92 961	10.0	.9	71.1
2451	New and reconditioned drums and barrels .....	22	71 592	3 906	5.5	Z	X
2452	Bottles and bottlers' supplies .....	36	199 215	11 474	5.8	.1	X
2454	Other industrial containers and supplies .....	196	876 389	77 581	8.9	.7	X
2460	Other industrial supplies .....	3 751	10 581 175	8 858 603	83.7	83.7	69.8
2461	Printing and duplicating inks .....	234	655 618	261 502	39.9	2.5	X
2462	Abrasives and abrasive materials .....	1 373	3 966 669	1 337 717	33.7	12.6	X
2463	Nylon, polyester, and synthetic rubber .....	508	1 227 791	461 008	37.5	4.4	X
2464	Mechanical rubber goods .....	682	1 846 814	978 460	53.0	9.2	X
2465	Strapping and tape .....	814	2 611 609	586 007	22.4	5.5	X
2466	Industrial supplies, n.e.c. ....	2 701	8 036 211	5 233 908	65.1	49.5	X
2520	Custodial (janitors') equipment and supplies .....	10	28 011	1 646	5.9	Z	X
2620	Marine machinery, equipment, and supplies .....	36	90 174	17 947	19.9	.2	2.1
2623	New marine supplies .....	36	90 174	17 947	19.9	.2	X
3200	Printing and writing paper .....	16	80 842	10 957	13.6	.1	62.0
3211	Roll newsprint and rotogravure paper .....	7	22 033	1 866	8.5	Z	X
3213	Other printing and writing paper .....	9	58 809	9 091	15.5	.1	X
3300	Stationery, office supplies and greeting cards .....	16	35 631	10 184	28.6	.1	67.0
3313	Inked ribbons, carbon paper, pens and pencils .....	9	30 476	9 530	31.3	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	7	5 155	442	8.6	Z	X
3400	Industrial and personal services paper and plastics .....	217	630 638	97 795	15.5	.9	22.7
3411	Paperboard and boxboard boxes .....	199	570 599	65 468	11.5	.6	X
3412	Paper dishes, cups, and napkins .....	76	205 976	4 420	2.1	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	103	278 046	11 872	4.3	.1	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	83	221 852	6 265	2.8	.1	X
3415	Other industrial and personal service paper .....	18	93 206	9 768	10.5	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	6	12 303	1 641	13.3	Z	X
4830	Canned foods .....	10	47 110	17 411	37.0	.2	X
5300	Plastics materials and basic shapes .....	224	643 858	102 097	15.9	1.0	4.3
5311	Plastic pipes, rods, tubes, and shapes .....	112	417 622	17 206	4.1	.2	X
5313	Plastics raw materials .....	37	63 047	6 794	10.8	.1	X
5314	Other plastics materials and basic shapes .....	184	545 399	78 097	14.3	.7	X
5320	Industrial gases (welding, etc.) .....	12	33 927	2 020	6.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	261	853 383	69 514	8.1	.7	10.8
5335	Detergents and soaps .....	73	213 104	11 029	5.2	.1	X
5336	Sanitation chemicals, polishes, and waxes .....	62	157 920	5 882	3.7	.1	X
5338	Wood chemicals, naval stores, and gum .....	10	35 859	1 506	4.2	Z	X
5342	Adhesives, sealants, and glues .....	191	663 673	47 613	7.2	.5	X
5344	Other chemicals and allied products .....	9	24 901	3 482	14.0	Z	X
5400	Petroleum products .....	13	34 468	3 702	10.7	Z	.5
5418	Lubricating oil and greases .....	13	34 468	3 702	10.7	Z	X
6000	Paint, paint supplies, and wallpaper .....	198	588 632	40 291	6.8	.4	5.7
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	104	499 049	24 874	5.0	.2	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) .	19	15 809	1 215	7.7	Z	X
6014	Paint supplies .....	136	289 676	14 202	4.9	.1	X
9700	Service receipts and labor charges (including installed parts) .....	389	1 147 212	74 960	6.5	.7	79.7
9701	Labor charges for repair work .....	318	972 079	37 645	3.9	.4	X
9702	Parts installed in repair work .....	166	542 036	17 445	3.2	.2	X
9703	Other service receipts and labor charges—Specify .....	81	199 300	19 864	10.0	.2	X
9810	Miscellaneous commodities .....	155	320 351	43 521	13.6	.4	X
9940	Rental and leasing receipts .....	69	198 159	11 992	6.1	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42185</b>	<b>Service establishment equipment &amp; supplies whsle</b>	<b>6 233</b>	<b>X</b>	<b>11 044 612</b>	<b>X</b>	<b>100.0</b>	<b>71.5</b>
0200	New and rebuilt automotive parts and supplies	21	54 630	7 234	13.2	.1	X
0420	Office and business furniture	7	9 782	382	3.9	Z	X
0530	Flooring and floor coverings	43	78 511	3 934	5.0	Z	1.1
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	40	70 490	3 764	5.3	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	8	26 945	919	3.4	Z	63.8
0714	Brick, block, tile, clay/cement sewer pipe, etc.	8	26 945	729	2.7	Z	X
0920	New computer equipment	8	12 220	1 428	11.7	Z	X
0960	Restaurant and hotel equipment and supplies	242	595 244	72 882	12.2	.7	X
0970	Store machines and equipment	15	52 746	4 535	8.6	Z	X
1000	Medical, hospital, and surgical supplies	14	20 002	3 867	19.3	Z	27.9
1011	Surgical and medical instruments and equipment	6	8 352	102	1.2	Z	X
1013	Other surgical, medical, and hospital supplies	14	20 002	3 765	18.8	Z	X
1120	Flat iron and steel products	12	15 771	574	3.6	Z	X
1140	Iron and steel wire and wire products	16	20 944	1 434	6.8	Z	X
1150	Iron and steel pipe and tubing	20	36 279	4 123	11.4	Z	1.5
1154	Other steel pipe	18	30 173	3 943	13.1	Z	X
1200	Copper and brass	8	8 022	341	4.3	Z	X
1400	Electrical apparatus and equipment	18	29 975	1 726	5.8	Z	35.0
1415	Electric bulbs (all types)	7	11 398	654	5.7	Z	X
1500	Electrical appliances, household	16	22 663	3 937	17.4	Z	X
1600	Electronic parts and equipment, except communication	69	131 145	11 428	8.7	.1	.2
1618	Electronic parts and equipment, n.e.c.	12	20 681	2 490	12.0	Z	X
1700	Hardware	49	107 127	11 870	11.1	.1	3.0
1712	Bolts, nuts, rivets, and fasteners	21	26 310	8 180	31.1	.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	66	116 225	12 212	10.5	.1	7.4
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	22	24 076	2 258	9.4	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	41	43 658	5 396	12.4	Z	X
1813	Plumbing fixtures	19	55 508	2 865	5.2	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	6	8 488	2 540	29.9	Z	X
2200	Farm machinery, equipment, and parts	9	3 541	210	5.9	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	15	30 008	947	3.2	Z	39.1
2311	Pumps	15	30 008	373	1.2	Z	X
2312	Motors	13	28 167	283	1.0	Z	X
2313	Parts for pumps and motors	12	27 835	269	1.0	Z	X
2320	General-purpose industrial machinery, equipment, and parts	106	192 627	20 897	10.8	.1	11.1
2321	New pumps, compressors (air or gas), and equipment	56	79 121	8 195	10.4	.1	X
2326	New controlling, recording, and indicating instruments and access	34	68 235	1 458	2.1	Z	X
2327	All other new general-purpose industrial machinery and equipment	22	61 997	5 157	8.3	Z	X
2340	Materials handling machinery, equipment, and parts	14	28 554	917	3.2	Z	37.0
2342	New hoists, cranes, and monorails	12	27 835	269	1.0	Z	X
2344	New industrial trucks and tractors	12	27 835	269	1.0	Z	X
2345	Used materials handling machinery, equipment, and parts	12	27 835	269	1.0	Z	X
2360	Other industrial machinery, equipment, and parts	12	24 729	4 106	16.6	Z	50.7
2366	Other new industrial machinery and equipment	11	10 616	1 285	12.1	Z	X
2380	Industrial valves and fittings (except fluid-power)	6	13 754	2 285	16.6	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves	12	27 835	545	2.0	Z	71.5
2391	Hydraulic valves	12	27 835	267	1.0	Z	X
2392	Pneumatic valves	12	27 835	267	1.0	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	12	27 835	545	2.0	Z	71.5
2411	Hydraulic cylinders and rotary actuators	12	27 835	267	1.0	Z	X
2412	Pneumatic cylinders and rotary actuators	12	27 835	267	1.0	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	15	33 590	837	2.5	Z	71.5
2421	Hydraulic and pneumatic connectors	15	33 590	564	1.7	Z	X
2422	Hydraulic and pneumatic assemblies	12	27 839	271	1.0	Z	X
2430	Fluid-power filters, components, accessories, and parts	16	40 840	1 001	2.5	Z	71.5
2431	Filters	15	35 658	424	1.2	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	13	33 019	575	1.7	Z	X
2440	Welding supplies (excluding gases)	6	11 374	2 040	17.9	Z	X
2450	Industrial containers and supplies	42	69 717	3 500	5.0	Z	5.2
2454	Other industrial containers and supplies	40	63 611	3 140	4.9	Z	X
2460	Other industrial supplies	87	237 026	16 133	6.8	.1	.2
2466	Industrial supplies, n.e.c.	65	217 862	14 917	6.8	.1	X
2500	Beauty and barber equipment and supplies	1 250	2 035 128	1 970 848	96.8	17.8	65.6
2511	Equipment (furniture, dryers, etc.)	810	1 290 001	202 892	15.7	1.8	X
2512	Supplies (combs, curlers, shampoos, etc.)	1 206	1 907 403	1 767 956	92.7	16.0	X
2520	Custodial (janitors') equipment and supplies	2 233	3 864 949	3 078 767	79.7	27.9	48.6
2521	Custodial equipment—power equipment	1 546	2 697 623	431 445	16.0	3.9	X
2522	Custodial equipment—nonpower equipment	1 127	2 061 517	263 663	12.8	2.4	X
2523	Custodial supplies	2 122	3 680 864	2 383 660	64.8	21.6	X
2530	Laundry and dry-cleaning equipment and supplies	767	2 186 961	1 714 055	78.4	15.5	X
2540	Other service establishment equipment and supplies	2 174	3 402 508	3 088 173	90.8	28.0	51.5
2541	Undertakers' equipment and supplies	480	574 601	560 801	97.6	5.1	X
2542	Service establishment equipment and supplies, n.e.c.	1 714	2 828 922	2 524 864	89.3	22.9	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42185</b>	<b>Service establishment equipment &amp; supplies whsle—Con.</b>						
2700	Sporting and recreational goods and supplies .....	22	62 765	16 265	25.9	.1	40.0
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories .....	12	44 555	13 288	29.8	.1	X
2713	Billiards, pool, bowling equipment, and accessories .....	10	18 210	2 977	16.3	Z	X
3160	Fire extinguishers and fire safety equipment .....	8	6 378	520	8.2	Z	X
3200	Printing and writing paper .....	58	112 769	4 974	4.4	Z	33.1
3213	Other printing and writing paper .....	49	88 809	4 195	4.7	Z	X
3300	Stationery, office supplies and greeting cards .....	41	77 726	12 958	16.7	.1	67.2
3312	Stationery, photocopy paper, and typing paper .....	37	73 905	10 263	13.9	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	25	53 132	2 339	4.4	Z	X
3400	Industrial and personal services paper and plastics .....	498	981 785	196 584	20.0	1.8	22.9
3411	Paperboard and boxboard boxes .....	106	268 018	21 182	7.9	.2	X
3412	Paper dishes, cups, and napkins .....	343	565 926	37 579	6.6	.3	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	156	345 528	18 515	5.4	.2	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	320	531 904	42 111	7.9	.4	X
3415	Other industrial and personal service paper .....	227	397 956	74 603	18.7	.7	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	34	83 548	10 754	12.9	.1	13.1
3513	Cosmetics .....	15	38 271	7 911	20.7	.1	X
3514	Perfumes .....	10	15 847	360	2.3	Z	X
3515	Other toiletries and druggists' sundries .....	7	8 330	804	9.7	Z	X
3600	Piece goods, knit and woven .....	16	65 587	12 182	18.6	.1	26.9
3612	Cotton (including blends) .....	10	35 715	1 868	5.2	Z	X
3613	Synthetics (excluding synthetic knits) .....	10	35 715	1 238	3.5	Z	X
3614	Knit fabrics, n.e.c. (including double knit) .....	10	35 715	5 327	14.9	Z	X
3615	Woolen and worsted piece goods .....	10	35 715	1 868	5.2	Z	X
4830	Canned foods .....	6	52 261	3 299	6.3	Z	71.5
4831	Canned and bottled fruits, vegetables, and juices .....	6	52 261	3 061	5.9	Z	X
4850	Soft drinks and bottled water .....	7	48 912	6 147	12.6	.1	X
4860	Other grocery specialties .....	14	84 530	15 982	18.9	.1	38.7
4868	Grocery specialties, n.e.c. .....	11	66 999	11 617	17.3	.1	X
5300	Plastics materials and basic shapes .....	59	149 489	29 329	19.6	.3	19.7
5314	Other plastics materials and basic shapes .....	52	112 656	15 130	13.4	.1	X
5320	Industrial gases (welding, etc.) .....	8	11 376	1 609	14.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	846	1 638 435	345 492	21.1	3.1	9.3
5331	Gasses, compressed and liquified, except L.P. ....	10	52 624	522	1.0	Z	X
5332	Alkalies and chlorine .....	81	199 879	9 448	4.7	.1	X
5335	Detergents and soaps .....	570	1 192 096	147 807	12.4	1.3	X
5336	Sanitation chemicals, polishes, and waxes .....	579	1 168 100	155 636	13.3	1.4	X
5338	Wood chemicals, naval stores, and gum .....	10	16 869	121	.7	Z	X
5341	Insecticides, nonagricultural .....	169	344 206	4 663	1.4	Z	X
5344	Other chemicals and allied products .....	222	408 344	25 904	6.3	.2	X
5400	Petroleum products .....	9	11 632	2 169	18.6	Z	X
6000	Paint, paint supplies, and wallpaper .....	10	14 877	1 350	9.1	Z	X
6150	Nondurable goods, n.e.c. .....	16	49 798	5 835	11.7	.1	X
9700	Service receipts and labor charges (including installed parts) .....	1 042	1 834 922	224 150	12.2	2.0	60.3
9701	Labor charges for repair work .....	902	1 637 809	105 862	6.5	1.0	X
9702	Parts installed in repair work .....	707	1 290 379	86 385	6.7	.8	X
9703	Other service receipts and labor charges—Specify .....	169	237 046	31 884	13.5	.3	X
9720	Receipts for service contracts .....	15	20 155	2 500	12.4	Z	X
9740	Receipts for installing equipment .....	171	376 749	32 118	8.5	.3	X
9810	Miscellaneous commodities .....	141	253 582	22 926	9.0	.2	X
9940	Rental and leasing receipts .....	184	337 004	21 289	6.3	.2	.7
9944	Other rental receipts .....	78	127 199	4 475	3.5	Z	X
9980	Receipts for machine shop job work .....	9	3 541	34	1.0	Z	X
<b>421850</b>	<b>Service establishment equipment &amp; supplies whsle .....</b>	<b>6 233</b>	<b>X</b>	<b>11 044 612</b>	<b>X</b>	<b>100.0</b>	<b>71.5</b>
0200	New and rebuilt automotive parts and supplies .....	21	54 630	7 234	13.2	.1	X
0420	Office and business furniture .....	7	9 782	382	3.9	Z	X
0530	Flooring and floor coverings .....	43	78 511	3 934	5.0	Z	1.1
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	40	70 490	3 764	5.3	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	8	26 945	919	3.4	Z	63.8
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	8	26 945	729	2.7	Z	X
0920	New computer equipment .....	8	12 220	1 428	11.7	Z	X
0960	Restaurant and hotel equipment and supplies .....	242	595 244	72 882	12.2	.7	X
0970	Store machines and equipment .....	15	52 746	4 535	8.6	Z	X
1000	Medical, hospital, and surgical supplies .....	14	20 002	3 867	19.3	Z	27.9
1011	Surgical and medical instruments and equipment .....	6	8 352	102	1.2	Z	X
1013	Other surgical, medical, and hospital supplies .....	14	20 002	3 765	18.8	Z	X
1120	Flat iron and steel products .....	12	15 771	574	3.6	Z	X
1140	Iron and steel wire and wire products .....	16	20 944	1 434	6.8	Z	X
1150	Iron and steel pipe and tubing .....	20	36 279	4 123	11.4	Z	1.5
1154	Other steel pipe .....	18	30 173	3 943	13.1	Z	X
1200	Copper and brass .....	8	8 022	341	4.3	Z	X
1400	Electrical apparatus and equipment .....	18	29 975	1 726	5.8	Z	35.0
1415	Electric bulbs (all types) .....	7	11 398	654	5.7	Z	X
1500	Electrical appliances, household .....	16	22 663	3 937	17.4	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421850</b>	<b>Service establishment equipment &amp; supplies whsle—Con.</b>						
1600	Electronic parts and equipment, except communication .....	69	131 145	11 428	8.7	.1	.2
1618	Electronic parts and equipment, n.e.c. ....	12	20 681	2 490	12.0	Z	X
1700	Hardware .....	49	107 127	11 870	11.1	.1	3.0
1712	Bolts, nuts, rivets, and fasteners .....	21	26 310	8 180	31.1	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	66	116 225	12 212	10.5	.1	7.4
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	22	24 076	2 258	9.4	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	41	43 658	5 396	12.4	Z	X
1813	Plumbing fixtures .....	19	55 508	2 865	5.2	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	6	8 488	2 540	29.9	Z	X
2200	Farm machinery, equipment, and parts .....	9	3 541	210	5.9	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	15	30 008	947	3.2	Z	39.1
2311	Pumps .....	15	30 008	373	1.2	Z	X
2312	Motors .....	13	28 167	283	1.0	Z	X
2313	Parts for pumps and motors .....	12	27 835	269	1.0	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	106	192 627	20 897	10.8	.2	11.1
2321	New pumps, compressors (air or gas), and equipment .....	56	79 121	8 195	10.4	.1	X
2326	New controlling, recording, and indicating instruments and access .....	34	68 235	1 458	2.1	Z	X
2327	All other new general-purpose industrial machinery and equipment .....	22	61 997	5 157	8.3	Z	X
2340	Materials handling machinery, equipment, and parts .....	14	28 554	917	3.2	Z	37.0
2342	New hoists, cranes, and monorails .....	12	27 835	269	1.0	Z	X
2344	New industrial trucks and tractors .....	12	27 835	269	1.0	Z	X
2345	Used materials handling machinery, equipment, and parts .....	12	27 835	269	1.0	Z	X
2360	Other industrial machinery, equipment, and parts .....	12	24 729	4 106	16.6	Z	50.7
2366	Other new industrial machinery and equipment .....	11	10 616	1 285	12.1	Z	X
2380	Industrial valves and fittings (except fluid-power) .....	6	13 754	2 285	16.6	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	12	27 835	545	2.0	Z	71.5
2391	Hydraulic valves .....	12	27 835	267	1.0	Z	X
2392	Pneumatic valves .....	12	27 835	267	1.0	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	12	27 835	545	2.0	Z	71.5
2411	Hydraulic cylinders and rotary actuators .....	12	27 835	267	1.0	Z	X
2412	Pneumatic cylinders and rotary actuators .....	12	27 835	267	1.0	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	15	33 590	837	2.5	Z	71.5
2421	Hydraulic and pneumatic connectors .....	15	33 590	564	1.7	Z	X
2422	Hydraulic and pneumatic assemblies .....	12	27 839	271	1.0	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	16	40 840	1 001	2.5	Z	71.5
2431	Filters .....	15	35 658	424	1.2	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	13	33 019	575	1.7	Z	X
2440	Welding supplies (excluding gases) .....	6	11 374	2 040	17.9	Z	X
2450	Industrial containers and supplies .....	42	69 717	3 500	5.0	Z	5.2
2454	Other industrial containers and supplies .....	40	63 611	3 140	4.9	Z	X
2460	Other industrial supplies .....	87	237 026	16 133	6.8	.1	.2
2466	Industrial supplies, n.e.c. ....	65	217 862	14 917	6.8	.1	X
2500	Beauty and barber equipment and supplies .....	1 250	2 035 128	1 970 848	96.8	17.8	65.6
2511	Equipment (furniture, dryers, etc.) .....	810	1 290 001	202 892	15.7	1.8	X
2512	Supplies (combs, curlers, shampoos, etc.) .....	1 206	1 907 403	1 767 956	92.7	16.0	X
2520	Custodial (janitors') equipment and supplies .....	2 233	3 864 949	3 078 767	79.7	27.9	48.6
2521	Custodial equipment—power equipment .....	1 546	2 697 623	431 445	16.0	3.9	X
2522	Custodial equipment—nonpower equipment .....	1 127	2 061 517	263 663	12.8	2.4	X
2523	Custodial supplies .....	2 122	3 680 864	2 383 660	64.8	21.6	X
2530	Laundry and dry-cleaning equipment and supplies .....	767	2 186 961	1 714 055	78.4	15.5	X
2540	Other service establishment equipment and supplies .....	2 174	3 402 508	3 088 173	90.8	28.0	51.5
2541	Undertakers' equipment and supplies .....	480	574 601	560 801	97.6	5.1	X
2542	Service establishment equipment and supplies, n.e.c. ....	1 714	2 828 922	2 524 864	89.3	22.9	X
2700	Sporting and recreational goods and supplies .....	22	62 765	16 265	25.9	.1	40.0
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories .....	12	44 555	13 288	29.8	.1	X
2713	Billiards, pool, bowling equipment, and accessories .....	10	18 210	2 977	16.3	Z	X
3160	Fire extinguishers and fire safety equipment .....	8	6 378	520	8.2	Z	X
3200	Printing and writing paper .....	58	112 769	4 974	4.4	Z	33.1
3213	Other printing and writing paper .....	49	88 809	4 195	4.7	Z	X
3300	Stationery, office supplies and greeting cards .....	41	77 726	12 958	16.7	.1	67.2
3312	Stationery, photocopy paper, and typing paper .....	37	73 905	10 263	13.9	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ..	25	53 132	2 339	4.4	Z	X
3400	Industrial and personal services paper and plastics .....	498	981 785	196 584	20.0	1.8	22.9
3411	Paperboard and boxboard boxes .....	106	268 018	21 182	7.9	.2	X
3412	Paper dishes, cups, and napkins .....	343	565 926	37 579	6.6	.3	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	156	345 528	18 515	5.4	.2	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	320	531 904	42 111	7.9	.4	X
3415	Other industrial and personal service paper .....	227	397 956	74 603	18.7	.7	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	34	83 548	10 754	12.9	.1	13.1
3513	Cosmetics .....	15	38 271	7 911	20.7	.1	X
3514	Perfumes .....	7	15 847	360	2.3	Z	X
3515	Other toiletries and druggists' sundries .....	10	8 330	804	9.7	Z	X
3600	Piece goods, knit and woven .....	16	65 587	12 182	18.6	.1	26.9
3612	Cotton (including blends) .....	10	35 715	1 868	5.2	Z	X
3613	Synthetics (excluding synthetic knits) .....	10	35 715	1 238	3.5	Z	X
3614	Knit fabrics, n.e.c. (including double knit) .....	10	35 715	5 327	14.9	Z	X
3615	Woolen and worsted piece goods .....	10	35 715	1 868	5.2	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421850</b>	<b>Service establishment equipment &amp; supplies whsle—Con.</b>						
4830	Canned foods .....	6	52 261	3 299	6.3	Z	71.5
4831	Canned and bottled fruits, vegetables, and juices .....	6	52 261	3 061	5.9	Z	X
4850	Soft drinks and bottled water .....	7	48 912	6 147	12.6	.1	X
4860	Other grocery specialties .....	14	84 530	15 982	18.9	.1	38.7
4868	Grocery specialties, n.e.c. ....	11	66 999	11 617	17.3	.1	X
5300	Plastics materials and basic shapes .....	59	149 489	29 329	19.6	.3	19.7
5314	Other plastics materials and basic shapes .....	52	112 656	15 130	13.4	.1	X
5320	Industrial gases (welding, etc.) .....	8	11 376	1 609	14.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	846	1 638 435	345 492	21.1	3.1	9.3
5331	Gases, compressed and liquified, except L.P. ....	10	52 624	522	1.0	Z	X
5332	Alkalies and chlorine .....	81	199 879	9 448	4.7	.1	X
5335	Detergents and soaps .....	570	1 192 096	147 807	12.4	1.3	X
5336	Sanitation chemicals, polishes, and waxes .....	579	1 168 100	155 636	13.3	1.4	X
5338	Wood chemicals, naval stores, and gum .....	10	16 869	121	.7	Z	X
5341	Insecticides, nonagricultural .....	169	344 206	4 663	1.4	Z	X
5344	Other chemicals and allied products .....	222	408 344	25 904	6.3	.2	X
5400	Petroleum products .....	9	11 632	2 169	18.6	Z	X
6000	Paint, paint supplies, and wallpaper .....	10	14 877	1 350	9.1	Z	X
6150	Nondurable goods, n.e.c. ....	16	49 798	5 835	11.7	.1	X
9700	Service receipts and labor charges (including installed parts) .....	1 042	1 834 922	224 150	12.2	2.0	60.3
9701	Labor charges for repair work .....	902	1 637 809	105 862	6.5	1.0	X
9702	Parts installed in repair work .....	707	1 290 379	86 385	6.7	.8	X
9703	Other service receipts and labor charges—Specify .....	169	237 046	31 884	13.5	.3	X
9720	Receipts for service contracts .....	15	20 155	2 500	12.4	Z	X
9740	Receipts for installing equipment .....	171	376 749	32 118	8.5	.3	X
9810	Miscellaneous commodities .....	141	253 582	22 926	9.0	.2	X
9940	Rental and leasing receipts .....	184	337 004	21 289	6.3	.2	.7
9944	Other rental receipts .....	78	127 199	4 475	3.5	Z	X
9980	Receipts for machine shop job work .....	9	3 541	34	1.0	Z	X
<b>4218501</b>	<b>Beauty &amp; barber shop equipment &amp; supplies whsle .....</b>	<b>1 240</b>	<b>X</b>	<b>2 016 050</b>	<b>X</b>	<b>100.0</b>	<b>70.6</b>
1500	Electrical appliances, household .....	13	10 579	2 283	21.6	.1	X
2500	Beauty and barber equipment and supplies .....	1 240	2 016 050	1 968 959	97.7	97.7	64.7
2511	Equipment (furniture, dryers, etc.) .....	803	1 281 703	202 568	15.8	10.0	X
2512	Supplies (combs, curlers, shampoos, etc.) .....	1 200	1 894 438	1 766 391	93.2	87.6	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	26	54 297	9 336	17.2	.5	21.7
3513	Cosmetics .....	15	38 271	7 911	20.7	.4	X
3514	Perfumes .....	10	15 847	360	2.3	Z	X
3515	Other toiletries and druggists' sundries .....	7	8 330	804	9.7	Z	X
6150	Nondurable goods, n.e.c. ....	7	26 551	2 327	8.8	.1	X
9700	Service receipts and labor charges (including installed parts) .....	49	54 352	14 138	26.0	.7	32.1
9701	Labor charges for repair work .....	44	46 054	2 818	6.1	.1	X
9702	Parts installed in repair work .....	17	15 473	404	2.6	Z	X
9810	Miscellaneous commodities .....	17	17 879	491	2.7	Z	X
<b>4218502</b>	<b>Custodial, janitors' equipment &amp; supplies whsle .....</b>	<b>2 189</b>	<b>X</b>	<b>3 745 652</b>	<b>X</b>	<b>100.0</b>	<b>72.5</b>
0530	Flooring and floor coverings .....	40	70 490	3 764	5.3	.1	X
0960	Restaurant and hotel equipment and supplies .....	198	476 833	60 888	12.8	1.6	X
0970	Store machines and equipment .....	10	33 429	2 068	6.2	.1	X
1000	Medical, hospital, and surgical supplies .....	6	9 641	981	10.2	Z	X
1120	Flat iron and steel products .....	7	2 974	294	9.9	Z	X
1400	Electrical apparatus and equipment .....	7	11 398	681	6.0	Z	X
1600	Electronic parts and equipment, except communication .....	12	20 681	2 490	12.0	.1	X
1700	Hardware .....	25	74 704	3 631	4.9	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	19	55 508	2 865	5.2	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	48	74 182	5 635	7.6	.2	X
2440	Welding supplies (excluding gases) .....	6	11 374	2 040	17.9	.1	X
2450	Industrial containers and supplies .....	40	63 611	3 140	4.9	.1	X
2460	Other industrial supplies .....	65	217 862	14 917	6.8	.4	X
2520	Custodial (janitors') equipment and supplies .....	2 189	3 745 652	3 071 205	82.0	82.0	X
2530	Laundry and dry-cleaning equipment and supplies .....	109	259 954	25 261	9.7	.7	X
2540	Other service establishment equipment and supplies .....	15	19 406	2 317	11.9	.1	X
2700	Sporting and recreational goods and supplies .....	8	8 374	519	6.2	Z	X
3200	Printing and writing paper .....	49	88 809	4 195	4.7	.1	X
3300	Stationery, office supplies and greeting cards .....	38	76 490	12 696	16.6	.3	X
3400	Industrial and personal services paper and plastics .....	467	926 204	193 993	20.9	5.2	X
4860	Other grocery specialties .....	6	34 769	9 924	28.5	.3	X
5300	Plastics materials and basic shapes .....	44	100 685	12 013	11.9	.3	X
5320	Industrial gases (welding, etc.) .....	8	11 376	1 609	14.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	585	1 141 909	231 296	20.3	6.2	X
6000	Paint, paint supplies, and wallpaper .....	6	10 979	804	7.3	Z	X
9700	Service receipts and labor charges (including installed parts) .....	422	762 009	54 776	7.2	1.5	X
9810	Miscellaneous commodities .....	67	115 045	10 480	9.1	.3	X
9940	Rental and leasing receipts .....	84	122 631	2 509	2.0	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218503</b>	<b>Laundry &amp; dry-cleaning equipment &amp; supplies whse</b>	<b>655</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
0960	Restaurant and hotel equipment and supplies	31	D	D	D	D	X
1140	Iron and steel wire and wire products	6	D	D	D	D	X
1600	Electronic parts and equipment, except communication	7	D	D	D	D	X
1800	Plumbing and heating equipment and supplies (hydronics)	6	D	D	D	D	X
2320	General-purpose industrial machinery, equipment, and parts	6	D	D	D	D	X
2520	Custodial (janitors') equipment and supplies	31	D	D	D	D	X
2530	Laundry and dry-cleaning equipment and supplies	655	D	D	D	D	X
3400	Industrial and personal services paper and plastics	13	D	D	D	D	X
4830	Canned foods	6	D	D	D	D	X
4860	Other grocery specialties	8	D	D	D	D	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	123	D	D	D	D	X
9700	Service receipts and labor charges (including installed parts)	143	D	D	D	D	X
9740	Receipts for installing equipment	87	D	D	D	D	X
9940	Rental and leasing receipts	20	D	D	D	D	X
<b>4218504</b>	<b>Other service establishment equipment &amp; supplies whse</b>	<b>2 149</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
0200	New and rebuilt automotive parts and supplies	18	D	D	D	D	X
0700	Brick, stone, tile, sand, block, cement, and gravel	6	D	D	D	D	D
0714	Brick, block, tile, clay/cement sewer pipe, etc.	6	D	D	D	D	X
0920	New computer equipment	8	D	D	D	D	X
0960	Restaurant and hotel equipment and supplies	13	D	D	D	D	X
1000	Medical, hospital, and surgical supplies	8	D	D	D	D	D
1011	Surgical and medical instruments and equipment	6	D	D	D	D	X
1013	Other surgical, medical, and hospital supplies	8	D	D	D	D	X
1140	Iron and steel wire and wire products	6	D	D	D	D	X
1150	Iron and steel pipe and tubing	18	D	D	D	D	D
1154	Other steel pipe	18	D	D	D	D	X
1200	Copper and brass	8	D	D	D	D	X
1400	Electrical apparatus and equipment	9	D	D	D	D	X
1600	Electronic parts and equipment, except communication	50	D	D	D	D	X
1700	Hardware	21	D	D	D	D	D
1712	Bolts, nuts, rivets, and fasteners	21	D	D	D	D	X
1800	Plumbing and heating equipment and supplies (hydronics)	41	D	D	D	D	D
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	22	D	D	D	D	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	41	D	D	D	D	X
2100	Construction and mining machinery and equipment (including parts and attachments)	6	D	D	D	D	X
2200	Farm machinery, equipment, and parts	9	D	D	D	D	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	12	D	D	D	D	D
2311	Pumps	12	D	D	D	D	X
2312	Motors	12	D	D	D	D	X
2313	Parts for pumps and motors	12	D	D	D	D	X
2320	General-purpose industrial machinery, equipment, and parts	52	D	D	D	D	D
2321	New pumps, compressors (air or gas), and equipment	18	D	D	D	D	X
2326	New controlling, recording, and indicating instruments and access	34	D	D	D	D	X
2327	All other new general-purpose industrial machinery and equipment	12	D	D	D	D	X
2340	Materials handling machinery, equipment, and parts	12	D	D	D	D	D
2342	New hoists, cranes, and monorails	12	D	D	D	D	X
2344	New industrial trucks and tractors	12	D	D	D	D	X
2345	Used materials handling machinery, equipment, and parts	12	D	D	D	D	X
2360	Other industrial machinery, equipment, and parts	9	D	D	D	D	D
2366	Other new industrial machinery and equipment	9	D	D	D	D	X
2390	Hydraulic and pneumatic (fluid-power) valves	12	D	D	D	D	D
2391	Hydraulic valves	12	D	D	D	D	X
2392	Pneumatic valves	12	D	D	D	D	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	12	D	D	D	D	D
2411	Hydraulic cylinders and rotary actuators	12	D	D	D	D	X
2412	Pneumatic cylinders and rotary actuators	12	D	D	D	D	X
2420	Hydraulic and pneumatic connectors and assemblies	15	D	D	D	D	D
2421	Hydraulic and pneumatic connectors	15	D	D	D	D	X
2422	Hydraulic and pneumatic assemblies	12	D	D	D	D	X
2430	Fluid-power filters, components, accessories, and parts	16	D	D	D	D	D
2431	Filters	15	D	D	D	D	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	13	D	D	D	D	X
2460	Other industrial supplies	21	D	D	D	D	X
2520	Custodial (janitors') equipment and supplies	8	D	D	D	D	D
2522	Custodial equipment—nonpower equipment	8	D	D	D	D	X
2540	Other service establishment equipment and supplies	2 149	D	D	D	D	D
2541	Undertakers' equipment and supplies	480	D	D	D	D	X
2542	Service establishment equipment and supplies, n.e.c.	1 694	D	D	D	D	X
2700	Sporting and recreational goods and supplies	12	D	D	D	D	D
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories	12	D	D	D	D	X
3160	Fire extinguishers and fire safety equipment	8	D	D	D	D	X
3400	Industrial and personal services paper and plastics	15	D	D	D	D	X
3600	Piece goods, knit and woven	10	D	D	D	D	D
3612	Cotton (including blends)	10	D	D	D	D	X
3613	Synthetics (excluding synthetic knits)	10	D	D	D	D	X
3614	Knit fabrics, n.e.c. (including double knit)	10	D	D	D	D	X
3615	Woolen and worsted piece goods	10	D	D	D	D	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218504</b>	<b>Other service establishment equipment &amp; supplies whse—Con.</b>						
5300	Plastics materials and basic shapes .....	13	D	D	D	D	D
5314	Other plastics materials and basic shapes .....	13	D	D	D	D	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	136	D	D	D	D	D
5335	Detergents and soaps .....	111	D	D	D	D	X
5336	Sanitation chemicals, polishes, and waxes .....	26	D	D	D	D	X
5344	Other chemicals and allied products .....	25	D	D	D	D	X
6150	Nondurable goods, n.e.c. ....	6	D	D	D	D	X
9700	Service receipts and labor charges (including installed parts) .....	428	D	D	D	D	D
9701	Labor charges for repair work .....	339	D	D	D	D	X
9702	Parts installed in repair work .....	287	D	D	D	D	X
9703	Other service receipts and labor charges—Specify .....	96	D	D	D	D	X
9720	Receipts for service contracts .....	7	D	D	D	D	X
9740	Receipts for installing equipment .....	78	D	D	D	D	X
9810	Miscellaneous commodities .....	52	D	D	D	D	X
9940	Rental and leasing receipts .....	78	D	D	D	D	D
9944	Other rental receipts .....	78	D	D	D	D	X
9980	Receipts for machine shop job work .....	9	D	D	D	D	X
<b>42186</b>	<b>Transportation equipment &amp; supplies (exc motor vehicle) whse</b>	<b>3 454</b>	<b>X</b>	<b>16 634 756</b>	<b>X</b>	<b>100.0</b>	<b>73.1</b>
0200	New and rebuilt automotive parts and supplies .....	50	327 064	24 892	7.6	.2	4.0
0211	Batteries .....	16	85 415	600	.7	Z	X
0212	Engines (complete) .....	16	85 415	3 023	3.5	Z	X
0213	Electrical engine parts (including ignition parts) .....	16	85 415	1 203	1.4	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	16	85 415	600	.7	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	16	85 415	600	.7	Z	X
0218	Filters (oil, air, gas, and transmission) .....	16	85 415	1 203	1.4	Z	X
0219	Engine parts, except electrical .....	16	85 415	6 039	7.1	Z	X
0224	Accessories .....	16	85 415	1 203	1.4	Z	X
1120	Flat iron and steel products .....	7	2 225	115	5.2	Z	X
1140	Iron and steel wire and wire products .....	7	7 033	1 046	14.9	Z	X
1400	Electrical apparatus and equipment .....	64	561 741	58 861	10.5	.4	X
1600	Electronic parts and equipment, except communication .....	87	599 621	49 782	8.3	.3	1.1
1612	Integrated circuits .....	19	18 145	12 951	71.4	.1	X
1618	Electronic parts and equipment, n.e.c. ....	19	234 474	13 387	5.7	.1	X
1700	Hardware .....	111	273 074	36 224	13.3	.2	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	34	87 614	10 930	12.5	.1	X
2200	Farm machinery, equipment, and parts .....	7	8 547	1 379	16.1	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	10	124 232	18 173	14.6	.1	73.1
2311	Pumps .....	10	124 232	17 799	14.3	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	94	395 681	41 493	10.5	.2	4.9
2321	New pumps, compressors (air or gas), and equipment .....	14	19 896	959	4.8	Z	X
2323	New diesel engines (excluding automotive) .....	60	265 124	8 314	3.1	.1	X
2326	New controlling, recording, and indicating instruments and access .....	11	13 152	312	2.4	Z	X
2327	All other new general-purpose industrial machinery and equipment .....	59	312 374	26 403	8.5	.2	X
2340	Materials handling machinery, equipment, and parts .....	10	21 590	487	2.3	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	15	58 935	3 283	5.6	Z	X
2360	Other industrial machinery, equipment, and parts .....	9	36 707	1 532	4.2	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	9	35 986	2 456	6.8	Z	73.1
2391	Hydraulic valves .....	7	33 445	2 294	6.9	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	8	24 624	258	1.0	Z	73.1
2411	Hydraulic cylinders and rotary actuators .....	6	22 080	158	.7	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	7	11 877	154	1.3	Z	73.1
2431	Filters .....	7	11 877	115	1.0	Z	X
2460	Other industrial supplies .....	34	85 514	9 020	10.5	.1	4.5
2466	Industrial supplies, n.e.c. ....	20	62 161	7 434	12.0	Z	X
2600	Aircraft and aeronautical equipment and supplies .....	2 123	12 504 746	11 677 522	93.4	70.2	64.5
2611	New aircraft .....	196	1 734 947	887 042	51.1	5.3	X
2612	New aircraft engines and engine parts .....	523	4 304 756	1 821 568	42.3	11.0	X
2613	Other new aircraft equipment and supplies .....	1 060	7 343 165	4 409 278	60.0	26.5	X
2614	Used aircraft and aeronautical equipment and supplies .....	1 480	7 733 453	4 559 634	59.0	27.4	X
2620	Marine machinery, equipment, and supplies .....	862	2 838 468	2 296 368	80.9	13.8	64.9
2621	New ships and boats (excluding pleasure boats) .....	76	324 152	132 652	40.9	.8	X
2622	New marine propulsion machinery and equipment .....	312	1 198 327	692 487	57.8	4.2	X
2623	New marine supplies .....	627	1 898 861	1 312 127	69.1	7.9	X
2624	Used marine machinery, equipment, and supplies .....	198	521 062	159 099	30.5	1.0	X
2630	Other transportation equipment and supplies .....	582	2 076 021	1 606 129	77.4	9.7	48.2
2631	New transportation equipment (excluding automotive) .....	480	1 769 303	1 213 753	68.6	7.3	X
2632	Used transportation equipment (excluding automotive) .....	290	963 782	392 376	40.7	2.4	X
2700	Sporting and recreational goods and supplies .....	50	204 603	59 910	29.3	.4	X
5300	Plastics materials and basic shapes .....	9	9 886	1 016	10.3	Z	X
5400	Petroleum products .....	50	396 994	49 100	12.4	.3	12.6
5411	Aviation gasoline .....	9	235 873	25 276	10.7	.2	X
5414	Jet fuel (naphtha or kerosine type) .....	26	134 489	22 796	17.0	.1	X
9700	Service receipts and labor charges (including installed parts) .....	495	3 040 551	426 985	14.0	2.6	57.8
9701	Labor charges for repair work .....	423	2 181 783	183 102	8.4	1.1	X
9702	Parts installed in repair work .....	316	1 880 458	152 672	8.1	.9	X
9703	Other service receipts and labor charges—Specify .....	125	1 079 173	91 201	8.5	.5	X
9720	Receipts for service contracts .....	55	320 587	23 549	7.3	.1	X

See footnotes at end of table.



**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42186</b>	<b>Transportation equipment &amp; supplies (exc motor vehicle) whsle—Con.</b>						
9740	Receipts for installing equipment . . . . .	7	37 016	3 790	10.2	Z	X
9810	Miscellaneous commodities . . . . .	85	678 106	36 255	5.3	Z	X
9830	Flight training and charter service . . . . .	39	711 211	41 007	5.8	.2	50.8
9831	Flight training . . . . .	19	397 155	7 329	1.8	Z	X
9832	Charter services . . . . .	24	513 992	32 919	6.4	.2	X
9940	Rental and leasing receipts . . . . .	142	1 455 678	107 186	7.4	.6	X
<b>421860</b>	<b>Transportation equipment &amp; supplies (exc motor vehicle) whsle . . . . .</b>	<b>3 454</b>	<b>X</b>	<b>16 634 756</b>	<b>X</b>	<b>100.0</b>	<b>73.1</b>
0200	New and rebuilt automotive parts and supplies . . . . .	50	327 064	24 892	7.6	.2	4.0
0211	Batteries . . . . .	16	85 415	600	.7	Z	X
0212	Engines (complete) . . . . .	16	85 415	3 023	3.5	Z	X
0213	Electrical engine parts (including ignition parts) . . . . .	16	85 415	1 203	1.4	Z	X
0214	Brake parts (including fluid and all disk and drum parts) . . . . .	16	85 415	600	.7	Z	X
0217	Hoses, belts, gaskets, and wiper blades . . . . .	16	85 415	600	.7	Z	X
0218	Filters (oil, air, gas, and transmission) . . . . .	16	85 415	1 203	1.4	Z	X
0219	Engine parts, except electrical . . . . .	16	85 415	6 039	7.1	Z	X
0224	Accessories . . . . .	16	85 415	1 203	1.4	Z	X
1120	Flat iron and steel products . . . . .	7	2 225	115	5.2	Z	X
1140	Iron and steel wire and wire products . . . . .	7	7 033	1 046	14.9	Z	X
1400	Electrical apparatus and equipment . . . . .	64	561 741	58 861	10.5	.4	X
1600	Electronic parts and equipment, except communication . . . . .	87	599 621	49 782	8.3	.3	1.1
1612	Integrated circuits . . . . .	19	18 145	12 951	71.4	.1	X
1618	Electronic parts and equipment, n.e.c. . . . .	19	234 474	13 387	5.7	.1	X
1700	Hardware . . . . .	111	273 074	36 224	13.3	.2	X
2100	Construction and mining machinery and equipment (including parts and attachments) . . . . .	34	87 614	10 930	12.5	.1	X
2200	Farm machinery, equipment, and parts . . . . .	7	8 547	1 379	16.1	.1	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts . . . . .	10	124 232	18 173	14.6	.1	73.1
2311	Pumps . . . . .	10	124 232	17 799	14.3	.1	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	94	395 681	41 493	10.5	.2	4.9
2321	New pumps, compressors (air or gas), and equipment . . . . .	14	19 896	959	4.8	Z	X
2323	New diesel engines (excluding automotive) . . . . .	60	265 124	8 314	3.1	.1	X
2326	New controlling, recording, and indicating instruments and access . . . . .	11	13 152	312	2.4	Z	X
2327	All other new general-purpose industrial machinery and equipment . . . . .	59	312 374	26 403	8.5	.2	X
2340	Materials handling machinery, equipment, and parts . . . . .	10	21 590	487	2.3	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies . . . . .	15	58 935	3 283	5.6	Z	X
2360	Other industrial machinery, equipment, and parts . . . . .	9	36 707	1 532	4.2	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves . . . . .	9	35 986	2 456	6.8	Z	73.1
2391	Hydraulic valves . . . . .	7	33 445	2 294	6.9	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators . . . . .	8	24 624	258	1.0	Z	73.1
2411	Hydraulic cylinders and rotary actuators . . . . .	6	22 080	158	.7	Z	X
2430	Fluid-power filters, components, accessories, and parts . . . . .	7	11 877	154	1.3	Z	73.1
2431	Filters . . . . .	7	11 877	115	1.0	Z	X
2460	Other industrial supplies . . . . .	34	85 514	9 020	10.5	.1	4.5
2466	Industrial supplies, n.e.c. . . . .	20	62 161	7 434	12.0	Z	X
2600	Aircraft and aeronautical equipment and supplies . . . . .	2 123	12 504 746	11 677 522	93.4	70.2	64.5
2611	New aircraft . . . . .	196	1 734 947	887 042	51.1	5.3	X
2612	New aircraft engines and engine parts . . . . .	523	4 304 756	1 821 568	42.3	11.0	X
2613	Other new aircraft equipment and supplies . . . . .	1 060	7 343 165	4 409 278	60.0	26.5	X
2614	Used aircraft and aeronautical equipment and supplies . . . . .	1 480	7 733 453	4 559 634	59.0	27.4	X
2620	Marine machinery, equipment, and supplies . . . . .	862	2 838 468	2 296 368	80.9	13.8	64.9
2621	New ships and boats (excluding pleasure boats) . . . . .	76	324 152	132 652	40.9	.8	X
2622	New marine propulsion machinery and equipment . . . . .	312	1 198 327	692 487	57.8	4.2	X
2623	New marine supplies . . . . .	627	1 898 861	1 312 127	69.1	7.9	X
2624	Used marine machinery, equipment, and supplies . . . . .	198	521 062	159 099	30.5	1.0	X
2630	Other transportation equipment and supplies . . . . .	582	2 076 021	1 606 129	77.4	9.7	48.2
2631	New transportation equipment (excluding automotive) . . . . .	480	1 769 303	1 213 753	68.6	7.3	X
2632	Used transportation equipment (excluding automotive) . . . . .	290	963 782	392 376	40.7	2.4	X
2700	Sporting and recreational goods and supplies . . . . .	50	204 603	59 910	29.3	.4	X
5300	Plastics materials and basic shapes . . . . .	9	9 886	1 016	10.3	Z	X
5400	Petroleum products . . . . .	50	396 994	49 100	12.4	.3	12.6
5411	Aviation gasoline . . . . .	9	235 873	25 276	10.7	.2	X
5414	Jet fuel (naphtha or kerosine type) . . . . .	26	134 489	22 796	17.0	.1	X
9700	Service receipts and labor charges (including installed parts) . . . . .	495	3 040 551	426 985	14.0	2.6	57.8
9701	Labor charges for repair work . . . . .	423	2 181 783	183 102	8.4	1.1	X
9702	Parts installed in repair work . . . . .	316	1 880 458	152 672	8.1	.9	X
9703	Other service receipts and labor charges—Specify . . . . .	125	1 079 173	91 201	8.5	.5	X
9720	Receipts for service contracts . . . . .	55	320 587	23 549	7.3	.1	X
9740	Receipts for installing equipment . . . . .	7	37 016	3 790	10.2	Z	X
9810	Miscellaneous commodities . . . . .	85	678 106	36 255	5.3	.2	X
9830	Flight training and charter service . . . . .	39	711 211	41 007	5.8	.2	50.8
9831	Flight training . . . . .	19	397 155	7 329	1.8	Z	X
9832	Charter services . . . . .	24	513 992	32 919	6.4	.2	X
9940	Rental and leasing receipts . . . . .	142	1 455 678	107 186	7.4	.6	X

See footnotes at end of table.

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218601</b>	<b>Aircraft &amp; aeronautical equipment &amp; supplies whse</b> .....	<b>2 092</b>	<b>X</b>	<b>12 214 744</b>	<b>X</b>	<b>100.0</b>	<b>75.1</b>
0200	New and rebuilt automotive parts and supplies .....	18	131 950	4 137	3.1	Z	X
1400	Electrical apparatus and equipment .....	22	455 607	48 777	10.7	.4	X
1600	Electronic parts and equipment, except communication .....	37	252 619	26 338	10.4	.2	2.7
1612	Integrated circuits .....	19	18 145	12 951	71.4	.1	X
1618	Electronic parts and equipment, n.e.c. ....	19	234 474	13 387	5.7	.1	X
1700	Hardware .....	53	146 530	15 955	10.9	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	18	62 524	5 406	8.6	Z	X
2460	Other industrial supplies .....	13	23 251	1 579	6.8	Z	X
2600	Aircraft and aeronautical equipment and supplies .....	2 092	12 214 744	11 587 296	94.9	94.9	65.9
2611	New aircraft .....	194	1 731 995	886 751	51.2	7.3	X
2612	New aircraft engines and engine parts .....	518	4 303 825	1 821 531	42.3	14.9	X
2613	Other new aircraft equipment and supplies .....	1 049	7 110 299	4 361 379	61.3	35.7	X
2614	Used aircraft and aeronautical equipment and supplies .....	1 464	7 550 245	4 517 635	59.8	37.0	X
2620	Marine machinery, equipment, and supplies .....	22	141 502	7 836	5.5	.1	75.1
2623	New marine supplies .....	6	50 224	4 531	9.0	Z	X
2624	Used marine machinery, equipment, and supplies .....	12	85 490	1 671	2.0	Z	X
2630	Other transportation equipment and supplies .....	29	189 849	9 118	4.8	.1	75.1
2631	New transportation equipment (excluding automotive) .....	16	64 172	7 104	11.1	.1	X
2632	Used transportation equipment (excluding automotive) .....	17	136 528	2 014	1.5	Z	X
2700	Sporting and recreational goods and supplies .....	14	33 041	2 951	8.9	Z	X
5400	Petroleum products .....	35	370 362	48 072	13.0	.4	13.6
5411	Aviation gasoline .....	9	235 873	25 276	10.7	.2	X
5414	Jet fuel (naphtha or kerosine type) .....	26	134 489	22 796	17.0	.2	X
9700	Service receipts and labor charges (including installed parts) .....	216	1 919 397	257 964	13.4	2.1	54.9
9701	Labor charges for repair work .....	185	1 325 281	85 281	6.4	.7	X
9702	Parts installed in repair work .....	135	1 018 555	90 795	8.9	.7	X
9703	Other service receipts and labor charges—Specify .....	69	859 610	81 881	9.5	.7	X
9720	Receipts for service contracts .....	25	261 897	18 881	7.2	.2	X
9810	Miscellaneous commodities .....	40	400 004	20 995	5.2	.2	X
9830	Flight training and charter service .....	36	701 397	40 248	5.7	.3	52.8
9831	Flight training .....	19	397 155	7 329	1.8	.1	X
9832	Charter services .....	24	513 992	32 919	6.4	.3	X
9940	Rental and leasing receipts .....	65	1 193 239	88 822	7.4	.7	X
<b>4218602</b>	<b>Marine machinery, equipment, &amp; supplies whse</b> .....	<b>825</b>	<b>X</b>	<b>2 566 747</b>	<b>X</b>	<b>100.0</b>	<b>71.6</b>
0200	New and rebuilt automotive parts and supplies .....	16	85 415	14 478	17.0	.6	13.1
0211	Batteries .....	16	85 415	600	.7	Z	X
0212	Engines (complete) .....	16	85 415	3 023	3.5	.1	X
0213	Electrical engine parts (including ignition parts) .....	16	85 415	1 203	1.4	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	16	85 415	600	.7	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	16	85 415	600	.7	Z	X
0218	Filters (oil, air, gas, and transmission) .....	16	85 415	1 203	1.4	Z	X
0219	Engine parts, except electrical .....	16	85 415	6 039	7.1	.2	X
0224	Accessories .....	16	85 415	1 203	1.4	Z	X
1400	Electrical apparatus and equipment .....	33	86 552	8 451	9.8	.3	X
1600	Electronic parts and equipment, except communication .....	34	238 523	9 314	3.9	.4	X
1700	Hardware .....	54	121 411	19 058	15.7	.7	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	25	52 586	3 685	7.0	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	49	251 972	24 487	9.7	1.0	.5
2323	New diesel engines (excluding automotive) .....	49	251 972	8 160	3.2	.3	X
2327	All other new general-purpose industrial machinery and equipment .....	49	251 972	16 327	6.5	.6	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	10	35 203	2 812	8.0	.1	X
2460	Other industrial supplies .....	20	62 161	7 434	12.0	.3	6.5
2466	Industrial supplies, n.e.c. ....	20	62 161	7 434	12.0	.3	X
2600	Aircraft and aeronautical equipment and supplies .....	16	147 796	28 668	19.4	1.1	71.3
2614	Used aircraft and aeronautical equipment and supplies .....	10	138 470	25 842	18.7	1.0	X
2620	Marine machinery, equipment, and supplies .....	825	2 566 747	2 279 182	88.8	88.8	62.7
2621	New ships and boats (excluding pleasure boats) .....	75	320 070	131 431	41.1	5.1	X
2622	New marine propulsion machinery and equipment .....	301	1 123 525	684 078	60.9	26.7	X
2623	New marine supplies .....	616	1 786 895	1 306 283	73.1	50.9	X
2624	Used marine machinery, equipment, and supplies .....	181	434 712	157 388	36.2	6.1	X
2630	Other transportation equipment and supplies .....	16	32 907	3 560	10.8	.1	71.6
2631	New transportation equipment (excluding automotive) .....	15	28 280	2 270	8.0	.1	X
2632	Used transportation equipment (excluding automotive) .....	7	18 924	1 290	6.8	.1	X
2700	Sporting and recreational goods and supplies .....	31	167 020	56 123	33.6	2.2	X
5400	Petroleum products .....	15	26 632	1 028	3.9	Z	X
9700	Service receipts and labor charges (including installed parts) .....	142	573 880	80 649	14.1	3.1	60.3
9701	Labor charges for repair work .....	119	361 006	50 354	13.9	2.0	X
9702	Parts installed in repair work .....	80	383 372	22 632	5.9	.9	X
9703	Other service receipts and labor charges—Specify .....	24	63 927	7 662	12.0	.3	X
9720	Receipts for service contracts .....	18	36 513	2 044	5.6	.1	X
9810	Miscellaneous commodities .....	29	201 669	7 529	3.7	.3	X
9940	Rental and leasing receipts .....	15	53 646	2 601	4.8	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218603</b>	<b>Other transportation equipment &amp; supplies whse</b>	<b>537</b>	<b>X</b>	<b>1 853 265</b>	<b>X</b>	<b>100.0</b>	<b>62.5</b>
0200	New and rebuilt automotive parts and supplies	16	109 699	6 277	5.7	.3	X
1400	Electrical apparatus and equipment	9	19 582	1 633	8.3	.1	X
1600	Electronic parts and equipment, except communication	16	108 479	14 130	13.0	.8	X
2100	Construction and mining machinery and equipment (including parts and attachments)	7	12 979	1 195	9.2	.1	X
2200	Farm machinery, equipment, and parts	7	8 547	1 379	16.1	.1	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	9	35 986	5 076	14.1	.3	62.5
2311	Pumps	9	35 986	4 702	13.1	.3	X
2320	General-purpose industrial machinery, equipment, and parts	27	81 185	11 600	14.3	.6	23.5
2321	New pumps, compressors (air or gas), and equipment	14	19 896	959	4.8	.1	X
2323	New diesel engines (excluding automotive)	11	13 152	154	1.2	.2	X
2326	New controlling, recording, and indicating instruments and access	11	13 152	312	2.4	Z	X
2327	All other new general-purpose industrial machinery and equipment	10	60 402	10 076	16.7	.5	X
2340	Materials handling machinery, equipment, and parts	10	21 590	487	2.3	Z	X
2360	Other industrial machinery, equipment, and parts	7	35 948	1 382	3.8	.1	X
2390	Hydraulic and pneumatic (fluid-power) valves	9	35 986	2 456	6.8	.1	62.5
2391	Hydraulic valves	7	33 445	2 294	6.9	.1	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	8	24 624	258	1.0	Z	62.5
2411	Hydraulic cylinders and rotary actuators	6	22 080	158	.7	Z	X
2600	Aircraft and aeronautical equipment and supplies	15	142 206	61 558	43.3	3.3	62.4
2613	Other new aircraft equipment and supplies	8	101 658	45 366	44.6	2.4	X
2614	Used aircraft and aeronautical equipment and supplies	7	44 738	16 157	36.1	.9	X
2620	Marine machinery, equipment, and supplies	15	130 219	9 350	7.2	.5	62.5
2622	New marine propulsion machinery and equipment	6	67 719	7 996	11.8	.4	X
2630	Other transportation equipment and supplies	537	1 853 265	1 593 451	86.0	86.0	38.4
2631	New transportation equipment (excluding automotive)	449	1 676 871	1 204 379	71.8	65.0	X
2632	Used transportation equipment (excluding automotive)	266	808 330	389 072	48.1	21.0	X
9700	Service receipts and labor charges (including installed parts)	137	547 274	88 372	16.1	4.8	60.2
9701	Labor charges for repair work	118	495 496	47 467	9.6	2.6	X
9702	Parts installed in repair work	100	478 531	39 245	8.2	2.1	X
9703	Other service receipts and labor charges—Specify	32	155 636	1 658	1.1	.1	X
9720	Receipts for service contracts	12	22 177	2 624	11.8	.1	X
9740	Receipts for installing equipment	7	37 016	3 790	10.2	.2	X
9810	Miscellaneous commodities	16	76 433	7 731	10.1	.4	X
9940	Rental and leasing receipts	62	208 793	15 763	7.6	.9	X
<b>4219</b>	<b>Miscellaneous durable goods whse</b>	<b>33 956</b>	<b>X</b>	<b>155 636 289</b>	<b>X</b>	<b>100.0</b>	<b>71.2</b>
0100	New and used automobiles, motorcycles, etc.	105	95 559	6 987	7.3	Z	18.0
0112	Used automobiles	18	15 991	958	6.0	Z	X
0120	Buses, campers, and motor homes	20	13 875	445	3.2	Z	X
0130	Light trucks and vans (14,000 lb or less)	21	21 398	798	3.7	Z	X
0140	Medium trucks and tractors (14,001 to 26,000 lb)	18	36 950	2 184	5.9	Z	X
0150	Heavy trucks and tractors (over 26,000 lb)	35	50 048	7 375	14.7	Z	X
0200	New and rebuilt automotive parts and supplies	528	2 309 363	86 700	3.8	.1	1.4
0211	Batteries	299	2 105 259	8 246	.4	Z	X
0212	Engines (complete)	300	1 064 218	3 263	.3	Z	X
0213	Electrical engine parts (including ignition parts)	297	2 075 358	12 350	.6	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	298	2 084 630	4 986	.2	Z	X
0215	Exhaust system parts	282	2 069 028	3 007	.1	Z	X
0216	Glass	138	1 052 055	2 110	.2	Z	X
0217	Hoses, belts, gaskets, and wiper blades	443	2 087 623	7 469	.4	Z	X
0218	Filters (oil, air, gas, and transmission)	448	2 090 982	12 959	.6	Z	X
0219	Engine parts, except electrical	296	2 073 904	6 101	.3	Z	X
0221	Body parts and repair materials	151	1 047 661	1 764	.2	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	282	2 069 028	5 770	.3	Z	X
0223	Parts, n.e.c.	283	2 069 276	3 065	.1	Z	X
0224	Accessories	312	2 092 719	4 645	.2	Z	X
0240	Used automotive parts, accessories, and equipment	441	827 747	60 488	7.3	Z	X
0250	Petroleum products marketing equipment	9	100 698	16 540	16.4	Z	X
0300	Tires and tubes	287	2 892 123	65 840	2.3	Z	.9
0311	New tires and tubes	239	2 843 479	57 357	2.0	Z	X
0312	Recapped and used tires and repair materials	28	29 870	6 715	22.5	Z	X
0400	Household and lawn furniture	137	1 017 389	116 838	11.5	.1	4.0
0411	Upholstered furniture	22	62 319	4 705	7.6	Z	X
0412	Sleep furniture and equipment	17	59 780	671	1.1	Z	X
0413	Lawn furniture and equipment	9	56 871	7 808	13.7	Z	X
0414	Other furniture (including sleep sofas)	26	62 933	1 980	3.1	Z	X
0420	Office and business furniture	133	99 036	14 991	15.1	Z	37.8
0421	New office furniture (wooden and metal)	125	63 455	11 953	18.8	Z	X
0500	Household china, glassware, crockery, and plastic housewares	242	550 962	60 969	11.1	Z	X
0520	Linens, domestics, curtains, and draperies	162	272 827	11 194	4.1	Z	13.6
0521	Bedspreads, blankets, and bedding	20	27 225	910	3.3	Z	X
0522	Curtains and draperies	8	15 705	394	2.5	Z	X
0524	Towels and washcloths	16	129 807	5 510	4.2	Z	X
0525	Other linens and domestics	6	13 593	336	2.5	Z	X
0530	Flooring and floor coverings	195	141 957	5 884	4.1	Z	13.6
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	193	116 129	5 631	4.8	Z	X
0540	Other home furnishings	723	2 359 589	126 702	5.4	.1	.8
0542	Mirrors, lamps, and picture frames	112	259 870	8 155	3.1	Z	X
0543	Home furnishings, n.e.c.	119	358 604	32 849	9.2	Z	X

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4219</b>	<b>Miscellaneous durable goods whse—Con.</b>						
0600	Lumber: rough, dressed, and finished .....	477	2 715 315	409 999	15.1	.3	3.0
0611	Dimensional lumber (non-treated) .....	384	1 762 375	177 905	10.1	.1	X
0612	Treated lumber .....	357	1 466 818	68 547	4.7	Z	X
0613	Boards .....	190	1 172 149	162 299	13.8	.1	X
0620	Plywood and millwork .....	576	2 327 941	249 592	10.7	.2	7.6
0621	Softwood plywood and oriented strand board (OSB) .....	171	982 364	46 865	4.8	Z	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	394	1 642 937	86 409	5.3	.1	X
0623	Gypsum, specialty boards, and treatments .....	246	763 221	41 438	5.4	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	167	748 854	57 179	7.6	Z	X
0625	Metal millwork .....	169	208 230	10 253	4.9	Z	X
0626	Other millwork and wood siding (including trusses and wood roofing) ...	148	189 813	4 564	2.4	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	314	226 725	26 445	11.7	Z	39.3
0711	Ready-mixed or transit-mixed concrete .....	152	89 462	4 345	4.9	Z	X
0712	Cement and lime .....	150	97 177	10 078	10.4	Z	X
0713	Sand, gravel, and crushed stone .....	159	78 075	3 527	4.5	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	242	190 824	8 246	4.3	Z	X
0720	Roofing, siding, and insulation materials .....	410	425 531	55 910	13.1	Z	38.3
0721	Roofing, except wood .....	190	78 021	5 004	6.4	Z	X
0722	Siding, except wood .....	116	240 616	33 046	13.7	Z	X
0723	Insulation materials .....	321	200 569	17 534	8.7	Z	X
0730	Flat glass and other construction glass (excluding automotive) .....	150	251 230	17 513	7.0	Z	X
0740	Other construction materials .....	409	1 016 722	68 554	6.7	Z	3.8
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	83	155 096	3 135	2.0	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood) .....	64	134 281	10 738	8.0	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	312	763 660	51 927	6.8	Z	X
0800	Photographic equipment and supplies (excluding video) .....	329	1 885 088	964 426	51.2	.6	57.3
0811	Still picture photographic equipment .....	89	9 124	88	1.0	Z	X
0812	Motion picture photographic equipment .....	89	9 124	176	1.9	Z	X
0813	Photographic film .....	123	1 667 060	944 129	56.6	.6	X
0814	Developing supplies (excluding film) .....	17	21 055	3 027	14.4	Z	X
0815	Other photographic equipment and supplies .....	172	12 775	499	3.9	Z	X
0900	Office equipment .....	498	587 096	115 284	19.6	.1	45.7
0911	Typewriters and dedicated word processors .....	65	39 409	595	1.5	Z	X
0912	Calculators and accounting machines .....	75	253 719	52 414	20.7	Z	X
0913	Copying machines and equipment .....	355	170 293	23 899	14.0	Z	X
0914	Dictating, transcribing, and recording machines .....	137	162 298	21 909	13.5	Z	X
0920	New computer equipment .....	421	1 521 745	279 198	18.3	.2	63.3
0921	Computers .....	67	168 357	7 245	4.3	Z	X
0922	Computer storage devices .....	12	836	16	1.9	Z	X
0923	Computer printers .....	45	26 542	1 475	5.6	Z	X
0924	Other computer peripheral equipment .....	359	1 248 262	261 299	20.9	.2	X
0930	Used computer equipment .....	25	14 559	1 710	11.7	Z	X
0950	Computer software (packaged) .....	437	3 414 521	95 052	2.8	.1	X
0960	Restaurant and hotel equipment and supplies .....	125	65 956	10 293	15.6	Z	X
0970	Store machines and equipment .....	98	352 903	51 192	14.5	Z	33.3
0971	Vending machines .....	59	173 519	37 978	21.9	Z	X
0972	Other store machines and equipment .....	71	190 164	13 200	6.9	Z	X
1000	Medical, hospital, and surgical supplies .....	85	474 970	114 713	24.2	.1	32.2
1013	Other surgical, medical, and hospital supplies .....	84	474 356	114 468	24.1	.1	X
1030	Optical and ophthalmic goods .....	28	63 862	13 864	21.7	Z	63.3
1034	Optical goods, n.e.c. (excluding cameras) .....	14	40 524	9 108	22.5	Z	X
1040	Religious and school supplies .....	89	90 677	15 692	17.3	Z	7.2
1042	School supplies .....	67	38 273	3 189	8.3	Z	X
1050	Other professional equipment and supplies .....	8	15 917	1 792	11.3	Z	71.2
1057	Professional equipment and supplies, n.e.c. ....	7	14 195	1 367	9.6	Z	X
1100	Iron and steel products (semifinished) .....	162	472 796	55 696	11.8	Z	14.7
1111	Sheet bars and tin plate bars .....	45	28 034	1 269	4.5	Z	X
1113	Rough castings and foundry products .....	22	70 151	2 356	3.4	Z	X
1116	Other semifinished iron and steel products .....	70	325 112	41 156	12.7	Z	X
1120	Flat iron and steel products .....	793	4 567 017	488 517	10.7	.3	25.4
1121	Plates .....	237	871 906	31 840	3.7	Z	X
1122	Strips (hot-rolled and cold-rolled) .....	127	365 443	2 750	.8	Z	X
1123	Sheets (cold-rolled) .....	145	437 687	5 410	1.2	Z	X
1124	Sheets (hot-rolled) .....	575	3 826 889	166 907	4.4	.1	X
1126	Sheets (galvanized and coated) .....	690	4 295 665	272 634	6.3	.2	X
1128	Fabricated and structural plate products .....	24	80 527	509	.6	Z	X
1129	Other flat iron and steel products .....	21	44 892	1 621	3.6	Z	X
1140	Iron and steel wire and wire products .....	740	1 067 045	51 328	4.8	Z	3.8
1141	Wire (plain, coated, barbed, and twisted) .....	68	311 859	8 169	2.6	Z	X
1142	Nails .....	13	6 496	125	1.9	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	43	134 084	6 554	4.9	Z	X
1150	Iron and steel pipe and tubing .....	886	2 226 255	134 354	6.0	.1	4.7
1152	Tubing .....	182	869 521	30 796	3.5	Z	X
1153	Standard steel pipe .....	248	597 363	10 260	1.7	Z	X
1154	Other steel pipe .....	26	42 216	1 324	3.1	Z	X
1160	Other iron and steel products .....	410	1 230 643	73 568	6.0	Z	5.6
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled ...	148	633 752	14 750	2.3	Z	X
1163	Bars and bar-size shapes: cold finished .....	133	553 525	5 000	.9	Z	X
1164	Concrete reinforcement bars .....	180	738 370	8 002	1.1	Z	X
1165	Structural shapes (excluding bar-size shapes) .....	162	588 314	10 082	1.7	Z	X
1167	Finished products, n.e.c. ....	8	98 448	486	.5	Z	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4219</b>	<b>Miscellaneous durable goods whse—Con.</b>						
1170	Alloy steel .....	100	699 408	37 675	5.4	Z	1.9
1171	Bars, hot-rolled or cold-finished .....	91	672 561	36 749	5.5	Z	X
1180	Stainless steel .....	901	4 562 578	225 897	5.0	.1	2.3
1181	Plates .....	138	2 074 763	32 384	1.6	Z	X
1182	Strip .....	92	712 260	10 137	1.4	Z	X
1183	Sheets .....	499	3 186 502	130 685	4.1	.1	X
1184	Bars and bar-size shapes .....	121	813 592	24 538	3.0	Z	X
1185	Other stainless steel (including tubing) .....	269	843 079	14 472	1.7	Z	X
1200	Copper and brass .....	1 055	21 027 132	1 998 936	9.5	1.3	35.2
1211	Copper wire mill products (structural only) .....	509	3 306 447	277 147	8.4	.2	X
1212	Flat products (sheets, strips, and plates) .....	346	13 988 291	406 332	2.9	.3	X
1213	Tubular products (pipes and tubes) .....	374	11 548 496	466 592	4.0	.3	X
1214	Rod, nonelectrical wire, extruded shapes, etc. ....	49	330 775	54 743	16.6	Z	X
1220	Aluminum shapes, forms, etc. ....	717	18 853 412	1 223 147	6.5	.8	42.7
1221	Plates (.250 inch and over) .....	57	79 811	1 483	1.9	Z	X
1222	Sheets and coils (.006 to .249 inch) .....	127	1 430 317	61 375	4.3	Z	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) .....	504	15 373 896	987 206	6.4	.6	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	128	227 491	4 139	1.8	Z	X
1225	Foils .....	16	5 408	183	3.4	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	443	14 500 563	583 447	4.0	.4	X
1300	Coal and coke .....	62	1 235 895	373 035	30.2	.2	.7
1311	Coal .....	7	12 833	5 918	46.1	Z	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	56	11 127 259	1 744 292	15.7	1.1	X
1400	Electrical apparatus and equipment .....	1 445	5 257 735	490 939	9.3	.3	1.4
1411	Power and distribution transformers .....	49	153 125	17 915	11.7	Z	X
1412	Switchgear and switchboard apparatus .....	50	1 204 770	72 097	6.0	Z	X
1413	Motors and generators (including motor-generator sets) .....	857	2 276 264	83 820	3.7	.1	X
1414	Conduit, raceway, and fittings .....	45	136 198	2 339	1.7	Z	X
1415	Electric bulbs (all types) .....	145	884 600	25 481	2.9	Z	X
1416	Interior wiring (excluding conduit) .....	257	1 613 110	55 411	3.4	Z	X
1417	Exterior wiring and cable (excluding conduit) .....	160	949 461	38 110	4.0	Z	X
1418	Lighting fixtures (residential and commercial) .....	316	1 508 597	57 638	3.8	Z	X
1419	Industrial controls .....	99	277 105	11 631	4.2	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	441	1 750 336	52 242	3.0	Z	X
1500	Electrical appliances, household .....	1 124	4 511 760	507 105	11.2	.3	1.5
1511	Televisions .....	484	2 950 060	151 701	5.1	.1	X
1512	Radios, stereos, and CD players .....	715	3 233 342	143 388	4.4	.1	X
1513	V.C.R.'s and video cameras .....	849	3 192 200	116 689	3.7	.1	X
1514	Electrical household ranges and ovens .....	8	25 340	4 183	16.5	Z	X
1516	Household laundry equipment .....	8	25 340	871	3.4	Z	X
1517	Vacuum cleaners and sewing machines, household .....	149	811 970	2 249	.3	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	504	1 611 539	80 259	5.0	.1	X
1600	Electronic parts and equipment, except communication .....	1 502	16 217 220	1 891 573	11.7	1.2	1.3
1612	Integrated circuits .....	119	2 334 452	9 326	.4	Z	X
1613	Capacitors and resistors .....	107	2 325 450	13 285	.6	Z	X
1615	Discrete semiconductors, etc. ....	107	2 325 450	12 463	.5	Z	X
1616	Electronic connectors and other passive electronic parts .....	863	3 423 350	156 984	4.6	.1	X
1618	Electronic parts and equipment, n.e.c. ....	730	15 518 121	1 669 449	10.8	1.1	X
1650	Communication equipment and supplies .....	128	129 824	24 643	19.0	Z	48.3
1651	Telephones .....	93	95 341	13 957	14.6	Z	X
1652	Other electronic communication equipment .....	90	94 416	10 462	11.1	Z	X
1653	Other electrical communication equipment .....	42	14 496	212	1.5	Z	X
1700	Hardware .....	1 778	5 044 976	576 133	11.4	.4	15.0
1711	Hand tools (including power driven) .....	1 066	3 145 844	394 508	12.5	.3	X
1712	Bolts, nuts, rivets, and fasteners .....	1 072	973 152	93 661	9.6	.1	X
1713	Cutlery .....	896	2 366 207	76 405	3.2	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	888	3 163 579	346 247	10.9	.2	25.2
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	546	903 090	44 543	4.9	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	636	974 238	49 347	5.1	Z	X
1813	Plumbing fixtures .....	481	2 413 324	210 055	8.7	.1	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	157	633 069	13 743	2.2	Z	X
1815	Boilers, radiators, and convectors .....	215	96 212	2 065	2.1	Z	X
1818	Other plumbing and heating equipment and supplies .....	253	377 004	26 483	7.0	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	383	732 455	40 824	5.6	Z	46.6
1911	Furnaces (warm air) .....	279	680 538	11 519	1.7	Z	X
1912	Central air-conditioning (residential and commercial) .....	175	112 864	6 828	6.1	Z	X
1914	Heat pumps (residential and commercial) .....	143	62 322	1 593	2.6	Z	X
1916	Air cleaning and filtration systems .....	178	627 546	6 492	1.0	Z	X
1917	Compressors for air-conditioners .....	182	89 571	1 621	1.8	Z	X
1918	Condensing units for air-conditioners .....	94	42 172	383	.9	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	217	640 214	12 351	1.9	Z	X
2000	Refrigeration equipment and supplies .....	109	85 438	10 346	12.1	Z	64.0
2011	Commercial refrigerators (reach-in and walk-in) .....	35	42 733	1 477	3.5	Z	X
2012	Unit coolers for commercial refrigerators .....	6	3 172	188	5.9	Z	X
2013	Condensing units for commercial refrigerators .....	42	53 132	833	1.6	Z	X
2014	Refrigerants .....	46	54 791	1 187	2.2	Z	X
2015	Other refrigeration equipment and supplies .....	84	78 147	6 660	8.5	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	337	695 026	52 203	7.5	Z	17.6
2111	New off-highway wheel and track-laying tractors .....	293	632 619	19 539	3.1	Z	X
2115	New graders, rollers, and off-highway trucks .....	250	588 498	8 491	1.4	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	112	198 725	10 651	5.4	Z	X
2118	Used construction and mining machinery and equipment .....	176	443 476	13 084	3.0	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4219</b>	<b>Miscellaneous durable goods whse—Con.</b>						
2200	Farm machinery, equipment, and parts	234	848 199	32 978	3.9	Z	3.3
2211	New tractors (farm)	227	837 865	8 034	1.0	Z	X
2212	New harvesting machinery	227	837 865	4 025	.5	Z	X
2213	New land preparation, planting, and cultivating machinery	227	837 865	8 034	1.0	Z	X
2214	New dairy farm and barn equipment	227	837 865	4 025	.5	Z	X
2216	Other new farm machinery and equipment	227	837 865	4 025	.5	Z	X
2218	Used farm machinery and equipment	227	837 865	4 025	.5	Z	X
2220	Garden machinery, equipment, and parts	442	2 427 387	296 097	12.2	.2	1.3
2221	New power lawn mowers	429	2 227 044	91 252	4.1	.1	X
2222	Other new lawn and garden machinery and equipment	435	2 419 921	112 820	4.7	.1	X
2223	Used garden machinery and equipment	430	2 291 271	91 949	4.0	.1	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	115	480 428	10 385	2.2	Z	7.8
2311	Pumps	67	277 499	6 068	2.2	Z	X
2312	Motors	64	184 875	1 945	1.1	Z	X
2313	Parts for pumps and motors	88	315 925	2 323	.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts	1 602	17 856 373	782 314	4.4	.5	.2
2321	New pumps, compressors (air or gas), and equipment	947	11 562 971	177 020	1.5	.1	X
2326	New controlling, recording, and indicating instruments and access	675	11 548 425	135 095	1.2	.1	X
2327	All other new general-purpose industrial machinery and equipment	724	11 630 051	347 331	3.0	.2	X
2328	Used general-purpose industrial machinery and equipment	382	5 391 389	57 112	1.1	Z	X
2330	Metalworking machinery, equipment, and parts	401	1 841 992	31 157	1.7	Z	X
2340	Materials handling machinery, equipment, and parts	357	269 940	25 805	9.6	Z	9.9
2341	New conveying equipment	6	14 201	4 256	30.0	Z	X
2342	New hoists, cranes, and monorails	182	109 679	1 289	1.2	Z	X
2345	Used materials handling machinery, equipment, and parts	167	138 271	19 857	14.4	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	13	402 501	4 012	1.0	Z	X
2360	Other industrial machinery, equipment, and parts	129	482 214	14 646	3.0	Z	47.6
2363	New printing trades machinery, equipment, and supplies	55	173 729	9 972	5.7	Z	X
2365	New woodworking machinery	37	47 844	44	.1	Z	X
2366	Other new industrial machinery and equipment	53	267 309	3 699	1.4	Z	X
2367	Used industrial machinery and equipment	23	38 719	878	2.3	Z	X
2370	Mechanical power transmission supplies	115	96 253	4 621	4.8	Z	62.8
2371	Bearings and bushings	106	94 383	3 994	4.2	Z	X
2372	Other mechanical power transmission supplies	29	19 327	627	3.2	Z	X
2380	Industrial valves and fittings (except fluid-power)	77	41 619	7 100	17.1	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves	81	452 750	26 859	5.9	Z	68.1
2391	Hydraulic valves	71	445 034	14 268	3.2	Z	X
2392	Pneumatic valves	70	429 509	12 427	2.9	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	44	410 890	16 590	4.0	Z	61.9
2411	Hydraulic cylinders and rotary actuators	37	409 000	12 297	3.0	Z	X
2412	Pneumatic cylinders and rotary actuators	40	409 692	4 233	1.0	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	40	31 368	3 756	12.0	Z	71.2
2421	Hydraulic and pneumatic connectors	39	25 827	1 451	5.6	Z	X
2430	Fluid-power filters, components, accessories, and parts	130	104 542	4 383	4.2	Z	57.3
2431	Filters	123	104 270	2 430	2.3	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	119	82 816	1 949	2.4	Z	X
2440	Welding supplies (excluding gases)	151	110 709	8 882	8.0	Z	X
2450	Industrial containers and supplies	273	182 312	13 769	7.6	Z	32.9
2451	New and reconditioned drums and barrels	66	6 094	340	5.6	Z	X
2454	Other industrial containers and supplies	253	150 010	10 107	6.7	Z	X
2460	Other industrial supplies	808	1 140 055	74 786	6.6	Z	18.9
2461	Printing and duplicating inks	349	809 077	8 454	1.0	Z	X
2462	Abrasives and abrasive materials	324	200 459	13 662	6.8	Z	X
2463	Nylon, polyester, and synthetic rubber	342	284 666	9 413	3.3	Z	X
2464	Mechanical rubber goods	492	853 064	29 432	3.5	Z	X
2465	Strapping and tape	37	18 493	483	2.6	Z	X
2466	Industrial supplies, n.e.c.	150	130 503	10 358	7.9	Z	X
2520	Custodial (janitors') equipment and supplies	133	104 176	8 540	8.2	Z	9.5
2521	Custodial equipment—power equipment	68	12 818	703	5.5	Z	X
2522	Custodial equipment—nonpower equipment	122	63 890	4 392	6.9	Z	X
2523	Custodial supplies	69	13 302	2 083	15.7	Z	X
2530	Laundry and dry-cleaning equipment and supplies	12	9 560	543	5.7	Z	X
2540	Other service establishment equipment and supplies	30	59 090	9 684	16.4	Z	60.1
2542	Service establishment equipment and supplies, n.e.c.	30	59 090	9 684	16.4	Z	X
2600	Aircraft and aeronautical equipment and supplies	115	2 703 910	219 010	8.1	.1	X
2620	Marine machinery, equipment, and supplies	50	488 191	20 762	4.3	Z	X
2630	Other transportation equipment and supplies	7	13 618	4 501	33.1	Z	X
2700	Sporting and recreational goods and supplies	5 685	20 660 840	16 327 460	79.0	10.5	50.1
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories	743	4 312 163	3 298 555	76.5	2.1	X
2712	Bicycles and bicycle tires and tubes	416	1 903 726	1 337 367	70.3	.9	X
2713	Billiards, pool, bowling equipment, and accessories	493	1 587 017	1 145 295	72.2	.7	X
2714	Camping and fishing equipment and accessories	765	3 245 597	1 646 819	50.7	1.1	X
2715	Athletic equipment and accessories	1 415	4 998 676	3 624 618	72.5	2.3	X
2716	Skating equipment	194	1 233 519	627 688	50.9	.4	X
2717	Marine pleasure craft, equipment, and accessories	567	2 296 391	1 111 799	48.4	.7	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	1 550	4 733 116	3 458 420	73.1	2.2	X
2800	Toys and hobby goods and supplies	3 344	17 770 181	15 514 242	87.3	10.0	58.3
2811	Video games and cartridges	271	4 497 902	3 602 415	80.1	2.3	X
2812	Other toys and games (including fireworks and children's vehicles)	1 413	10 431 836	9 034 709	86.6	5.8	X
2813	Crafts and craft supplies	1 208	2 637 787	911 545	34.6	.6	X
2814	Other hobby goods and accessories	1 210	3 702 478	1 933 966	52.2	1.2	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4219</b>	<b>Miscellaneous durable goods whse—Con.</b>						
2900	Ferrous metal scrap .....	4 796	34 582 165	15 430 694	44.6	9.9	48.2
2911	Prepared ferrous metal scrap (processed by this establishment) .....	3 040	16 210 384	9 230 300	56.9	5.9	X
2912	Prepared ferrous metal scrap (not processed by this establishment) .....	1 982	11 307 613	5 483 766	48.5	3.5	X
2913	Unprepared ferrous metal scrap including bimetal cans .....	1 255	3 908 690	606 958	15.5	.4	X
2920	Nonferrous metal scrap .....	5 127	29 811 321	12 249 157	41.1	7.9	46.4
2921	Aluminum scrap .....	4 699	21 969 397	6 472 387	29.5	4.2	X
2922	Copper and copper alloy scrap .....	3 671	21 470 976	3 219 967	15.0	2.1	X
2923	Lead scrap .....	1 366	10 381 116	290 995	2.8	.2	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals) .....	2 500	14 773 140	2 236 268	15.1	1.4	X
2930	Recyclable paper and paperboard .....	2 230	8 001 955	5 199 346	65.0	3.3	X
2940	Recyclable materials, except metal .....	2 441	5 727 296	2 681 837	46.8	1.7	65.6
2941	Wiping cloths, waste rags, and textile waste .....	508	1 013 898	856 862	84.5	.6	X
2943	Recyclable plastics .....	1 302	3 802 715	869 719	22.9	.6	X
2944	Recyclable glass .....	881	2 587 519	289 042	11.2	.2	X
2945	Other recyclable materials (including rubber and bones) .....	743	1 119 028	665 954	59.5	.4	X
3000	Jewelry, diamonds, gem stones, and watches .....	7 008	21 963 970	20 681 341	94.2	13.3	61.3
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location .....	2 898	10 427 441	7 330 001	70.3	4.7	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location .....	1 976	4 088 305	1 580 409	38.7	1.0	X
3013	Diamonds, diamond jewelry, gem stones, and pearl jewelry where lapidary work was performed at this location .....	1 095	2 817 963	1 617 406	57.4	1.0	X
3014	Watches, clocks, and watch movements and cases .....	1 610	5 861 601	3 869 390	66.0	2.5	X
3015	Karat gold jewelry (rings, necklaces, etc.) .....	1 661	5 468 014	3 190 923	58.4	2.1	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	2 729	4 835 371	3 089 315	63.9	2.0	X
3030	Precious metals—gold, silver, and platinum including precious metal coins .....	835	21 885 300	8 893 303	40.6	5.7	X
3100	Musical instruments and supplies .....	507	2 218 839	2 129 111	96.0	1.4	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	1 960	21 851 752	10 388 182	47.5	6.7	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	1 460	11 233 359	7 674 287	68.3	4.9	X
3140	Prerecorded video tapes .....	3 280	12 394 953	7 887 298	63.6	5.1	X
3150	Other durable goods .....	2 353	4 681 062	4 151 667	88.7	2.7	67.2
3151	Coin-operated games .....	278	959 164	813 008	84.8	.5	X
3152	Luggage .....	329	971 000	879 943	90.6	.6	X
3153	Works of art .....	333	276 111	235 481	85.3	.2	X
3154	Other durable goods, n.e.c. ....	1 638	2 672 945	2 223 229	83.2	1.4	X
3160	Fire extinguishers and fire safety equipment .....	993	999 591	829 590	83.0	.5	X
3200	Printing and writing paper .....	225	490 717	152 755	31.1	.1	51.3
3212	Fine roll paper .....	29	30 516	326	1.1	Z	X
3213	Other printing and writing paper .....	199	422 454	147 528	34.9	.1	X
3300	Stationery, office supplies and greeting cards .....	657	1 666 171	111 383	6.7	.1	6.4
3311	Business forms .....	398	999 872	3 622	.4	Z	X
3312	Stationery, photocopy paper, and typing paper .....	428	1 051 703	9 225	.9	Z	X
3313	Inked ribbons, carbon paper, pens and pencils .....	436	1 186 167	54 399	4.6	Z	X
3314	Toner and cartridges .....	491	1 018 652	5 692	.6	Z	X
3315	Greeting cards .....	38	59 913	358	.6	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	543	1 212 201	35 350	2.9	Z	X
3400	Industrial and personal services paper and plastics .....	399	407 546	50 636	12.4	Z	4.2
3411	Paperboard and boxboard boxes .....	291	166 940	12 859	7.7	Z	X
3412	Paper dishes, cups, and napkins .....	73	40 970	1 307	3.2	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	84	20 888	2 132	10.2	Z	X
3415	Other industrial and personal service paper .....	54	64 950	14 579	22.4	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	344	1 366 938	133 129	9.7	.1	49.8
3512	Nonprescription pharmaceuticals .....	34	2 256	326	14.5	Z	X
3513	Cosmetics .....	111	61 183	1 723	2.8	Z	X
3514	Perfumes .....	24	131 030	20 374	15.5	Z	X
3515	Other toiletries and druggists' sundries .....	214	1 190 913	107 682	9.0	.1	X
3600	Piece goods, knit and woven .....	118	1 545 335	107 471	7.0	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	170	249 429	29 926	12.0	Z	X
3800	Men's and boys' wear .....	568	2 952 512	195 792	6.6	.1	4.3
3811	Men's and boys' suits, coats, and formal wear .....	59	172 560	12 090	7.0	Z	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	227	733 969	32 388	4.4	Z	X
3813	Men's and boys' underwear and nightwear .....	18	11 700	391	3.3	Z	X
3814	Men's and boys' work clothing and uniforms .....	72	554 596	87 192	15.7	.1	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	307	1 832 557	61 295	3.3	Z	X
3900	Women's and children's wear .....	418	2 071 096	80 072	3.9	.1	3.3
3911	Infants' and children's wear (to size 6X) .....	162	1 369 780	11 462	.8	Z	X
3912	Women's misses', and girls' dresses and blouses .....	98	402 457	33 603	8.3	Z	X
3913	Women's, misses', and girls' suits and coats .....	54	64 953	7 030	10.8	Z	X
3914	Women's and misses' outerwear .....	119	169 324	8 468	5.0	Z	X
3915	Women's and misses' underwear and sleepwear .....	35	18 630	1 619	8.7	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) .....	62	133 579	14 088	10.5	Z	X
4000	Footwear .....	283	1 359 567	115 718	8.5	.1	8.8
4011	All athletic footwear .....	161	861 544	89 937	10.4	.1	X
4012	Infants' footwear .....	19	17 168	99	.6	Z	X
4013	Other women's, misses', and girls' footwear .....	39	60 364	2 268	3.8	Z	X
4014	Other men's and boy's footwear .....	102	745 189	22 924	3.1	Z	X
4100	Frozen foods (packaged) .....	109	1 583 920	11 725	.7	Z	X
4400	Confectionery .....	36	239 400	27 545	11.5	Z	7.2
4411	Candy .....	28	105 503	18 523	17.6	Z	X
4412	Chewing gum .....	26	104 651	1 838	1.8	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4219</b>	<b>Miscellaneous durable goods whsle—Con.</b>						
4500	Fish and seafoods (excluding canned and frozen packaged) . . . . .	60	57 052	1 390	2.4	Z	X
4600	Meat and meat products (fresh and unpackaged) . . . . .	19	394 178	214 224	54.3	.1	69.2
4611	Beef (not killed on location) . . . . .	16	355 239	115 296	32.5	.1	X
4614	Pork (not killed on location) . . . . .	16	355 239	84 559	23.8	.1	X
4700	Fresh fruits and vegetables . . . . .	88	1 244 152	18 673	1.5	Z	X
4800	Coffee, tea, and spices . . . . .	54	31 487	804	2.6	Z	X
4830	Canned foods . . . . .	125	1 693 671	69 252	4.1	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) . . . . .	16	355 234	40 682	11.5	Z	X
4850	Soft drinks and bottled water . . . . .	105	1 331 045	9 230	.7	Z	X
4860	Other grocery specialties . . . . .	181	12 830 969	1 825 669	14.2	1.2	.7
4862	Breakfast cereals . . . . .	14	44 060	1 571	3.6	Z	X
4867	Pet foods . . . . .	7	74 749	2 571	3.4	Z	X
4868	Grocery specialties, n.e.c. . . . .	9	26 155	1 165	4.5	Z	X
4900	Grain and beans . . . . .	28	395 339	67 705	17.1	Z	X
5100	Hides, skins, and pelts . . . . .	6	7 031	1 615	23.0	Z	X
5300	Plastics materials and basic shapes . . . . .	649	3 328 131	99 966	3.0	.1	1.3
5311	Plastic pipes, rods, tubes, and shapes . . . . .	532	3 089 141	55 518	1.8	Z	X
5312	High pressure laminates . . . . .	13	15 671	4 945	31.6	Z	X
5314	Other plastics materials and basic shapes . . . . .	260	725 741	17 343	2.4	Z	X
5320	Industrial gases (welding, etc.) . . . . .	21	15 928	1 448	9.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	1 261	16 606 545	2 174 953	13.1	1.4	.5
5331	Gasses, compressed and liquified, except L.P. . . . .	20	73 603	756	1.0	Z	X
5332	Alkalies and chlorine . . . . .	403	538 070	19 634	3.6	Z	X
5334	Organic fibers . . . . .	26	94 717	11 560	12.2	Z	X
5335	Detergents and soaps . . . . .	453	11 125 885	699 192	6.3	.4	X
5336	Sanitation chemicals, polishes, and waxes . . . . .	473	11 273 203	707 950	6.3	.5	X
5341	Insecticides, nonagricultural . . . . .	367	449 971	11 519	2.6	Z	X
5342	Adhesives, sealants, and glues . . . . .	828	12 572 026	556 166	4.4	.4	X
5344	Other chemicals and allied products . . . . .	348	3 733 498	167 882	4.5	.1	X
5400	Petroleum products . . . . .	266	12 518 924	676 584	5.4	.4	.2
5418	Lubricating oil and greases . . . . .	8	45 749	4 574	10.0	Z	X
5420	Liquified petroleum gases (excluding natural gas) . . . . .	69	1 296 028	299 896	23.1	.2	X
5500	Crude oil . . . . .	11	2 508	24	1.0	Z	X
5700	Wines and distilled alcoholic beverages . . . . .	9	23 792	4 031	16.9	Z	36.6
5712	Distilled liquor (including premixed alcoholic drinks) . . . . .	6	15 668	3 909	24.9	Z	X
5800	Farm supplies . . . . .	182	2 519 996	169 873	6.7	.1	11.6
5811	Hay, straw, and alfalfa . . . . .	75	2 234 541	73 669	3.3	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners . . . . .	18	39 413	4 544	11.5	Z	X
5816	Other agricultural chemicals and fertilizers . . . . .	18	39 413	1 135	2.9	Z	X
5818	Other farm supplies (including harness and saddlery equipment) . . . . .	82	236 412	89 938	38.0	.1	X
5900	Tobacco and tobacco products . . . . .	13	35 488	2 512	7.1	Z	X
6000	Paint, paint supplies, and wallpaper . . . . .	675	2 154 373	299 246	13.9	.2	5.5
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) . . . . .	635	2 090 094	292 953	14.0	.2	X
6015	Wallpaper . . . . .	33	24 505	2 201	9.0	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials . . . . .	577	3 735 259	354 502	9.5	.2	2.2
6101	Books . . . . .	234	3 200 051	294 984	9.2	.2	X
6102	Other periodicals, newspapers, and miscellaneous printed materials . . . . .	139	399 626	48 395	12.1	Z	X
6110	Flowers and florists' supplies . . . . .	140	839 325	26 074	3.1	Z	X
6120	Art goods (including novelties and souvenirs) . . . . .	415	719 502	97 557	13.6	.1	20.4
6121	Art materials . . . . .	42	180 315	13 612	7.5	Z	X
6122	Novelties and souvenirs . . . . .	379	460 188	78 752	17.1	.1	X
6130	Textile bags, bagging, and burlap . . . . .	23	72 042	10 068	14.0	Z	X
6150	Nondurable goods, n.e.c. . . . .	214	1 860 820	143 297	7.7	.1	X
9700	Service receipts and labor charges (including installed parts) . . . . .	2 936	6 049 106	664 414	11.0	.4	56.1
9701	Labor charges for repair work . . . . .	1 483	2 225 878	160 667	7.2	.1	X
9702	Parts installed in repair work . . . . .	1 132	1 215 982	82 591	6.8	.1	X
9703	Other service receipts and labor charges—Specify . . . . .	1 402	3 791 939	415 837	11.0	.3	X
9720	Receipts for service contracts . . . . .	186	203 613	24 734	12.1	Z	X
9730	Advertising specialties (paper novelties, etc.) . . . . .	163	272 651	36 889	13.5	Z	X
9740	Receipts for installing equipment . . . . .	113	68 334	9 506	13.9	Z	X
9810	Miscellaneous commodities . . . . .	1 388	19 778 498	1 492 964	7.5	1.0	X
9940	Rental and leasing receipts . . . . .	740	1 669 167	101 559	6.1	.1	.2
9941	Computer rental and leasing receipts . . . . .	76	193 888	2 178	1.1	Z	X
9942	Photocopying machine rental . . . . .	232	418 683	22 479	5.4	Z	X
9943	Other office machine rental receipts . . . . .	76	193 888	6 399	3.3	Z	X
9944	Other rental receipts . . . . .	81	22 179	1 201	5.4	Z	X
9950	Construction receipts . . . . .	65	98 168	10 992	11.2	Z	X
9970	Receipts for printing or photocopying performed at this establishment . . . . .	16	16 397	447	2.7	Z	X
9980	Receipts for machine shop job work . . . . .	24	14 196	826	5.8	Z	X
<b>42191</b>	<b>Sporting &amp; recreational goods &amp; supplies whsle</b> . . . . .	<b>4 961</b>	<b>X</b>	<b>17 059 006</b>	<b>X</b>	<b>100.0</b>	<b>75.9</b>
0200	New and rebuilt automotive parts and supplies . . . . .	15	25 507	5 072	19.9	Z	2.8
0211	Batteries . . . . .	15	25 507	5 072	19.9	Z	X
0300	Tires and tubes . . . . .	9	18 356	702	3.8	Z	2.5
0311	New tires and tubes . . . . .	9	18 356	702	3.8	Z	X

See footnotes at end of table.



**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42191</b>	<b>Sporting &amp; recreational goods &amp; supplies whsle—Con.</b>						
0400	Household and lawn furniture . . . . .	17	59 780	7 088	11.9	Z	1.2
0411	Upholstered furniture . . . . .	17	59 780	4 592	7.7	Z	X
0412	Sleep furniture and equipment . . . . .	17	59 780	671	1.1	Z	X
0414	Other furniture (including sleep sofas) . . . . .	17	59 780	1 825	3.1	Z	X
0420	Office and business furniture . . . . .	6	10 565	1 798	17.0	Z	X
0500	Household china, glassware, crockery, and plastic housewares . . . . .	17	106 991	16 622	15.5	.1	X
0540	Other home furnishings . . . . .	29	82 606	2 956	3.6	Z	.8
0542	Mirrors, lamps, and picture frames . . . . .	29	82 606	2 956	3.6	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel . . . . .	8	25 299	481	1.9	Z	56.1
0714	Brick, block, tile, clay/cement sewer pipe, etc. . . . .	8	25 299	481	1.9	Z	X
0800	Photographic equipment and supplies (excluding video) . . . . .	10	40 872	3 532	8.6	Z	X
0920	New computer equipment . . . . .	6	32 270	6 591	20.4	Z	X
1400	Electrical apparatus and equipment . . . . .	33	107 595	27 620	25.7	.2	X
1500	Electrical appliances, household . . . . .	16	61 397	13 091	21.3	.1	35.5
1511	Televisions . . . . .	8	25 340	3 308	13.1	Z	X
1512	Radios, stereos, and CD players . . . . .	9	36 057	4 712	13.1	Z	X
1514	Electrical household ranges and ovens . . . . .	8	25 340	4 183	16.5	Z	X
1516	Household laundry equipment . . . . .	8	25 340	871	3.4	Z	X
1600	Electronic parts and equipment, except communication . . . . .	51	152 923	22 446	14.7	.1	20.4
1612	Integrated circuits . . . . .	10	8 264	104	1.3	Z	X
1616	Electronic connectors and other passive electronic parts . . . . .	9	12 959	3 185	24.6	Z	X
1618	Electronic parts and equipment, n.e.c. . . . .	42	139 964	19 157	13.7	.1	X
1700	Hardware . . . . .	46	136 895	14 368	10.5	.1	4.4
1711	Hand tools (including power driven) . . . . .	24	95 215	6 799	7.1	Z	X
1713	Cutlery . . . . .	46	136 895	7 569	5.5	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	32	103 452	13 009	12.6	.1	13.4
1811	Plastic pipe fittings and valves (excluding pipe and tubing) . . . . .	22	85 673	10 009	11.7	.1	X
1813	Plumbing fixtures . . . . .	10	17 779	1 664	9.4	Z	X
1818	Other plumbing and heating equipment and supplies . . . . .	11	36 819	1 336	3.6	Z	X
2220	Garden machinery, equipment, and parts . . . . .	14	203 151	24 527	12.1	.1	10.9
2222	Other new lawn and garden machinery and equipment . . . . .	10	198 014	22 322	11.3	.1	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	6	39 140	2 016	5.2	Z	X
2520	Custodial (janitors') equipment and supplies . . . . .	7	36 027	824	2.3	Z	X
2620	Marine machinery, equipment, and supplies . . . . .	13	89 917	16 651	18.5	.1	X
2700	Sporting and recreational goods and supplies . . . . .	4 961	17 059 006	16 153 181	94.7	94.7	63.8
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories . . . . .	730	4 302 492	3 298 119	76.7		X
2712	Bicycles and bicycle tires and tubes . . . . .	399	1 786 263	1 335 654	74.8		X
2713	Billiards, pool, bowling equipment, and accessories . . . . .	471	1 532 745	1 143 038	74.6		X
2714	Camping and fishing equipment and accessories . . . . .	746	3 008 615	1 612 276	53.6		X
2715	Athletic equipment and accessories . . . . .	1 393	4 815 229	3 619 111	75.2		X
2716	Skiing equipment . . . . .	189	1 227 025	627 034	51.1		X
2717	Marine pleasure craft, equipment, and accessories . . . . .	564	2 096 002	1 101 893	52.6		X
2718	Other sporting and recreational goods (go carts, bait, etc.) . . . . .	1 527	4 520 914	3 416 056	75.6		X
2800	Toys and hobby goods and supplies . . . . .	77	589 877	115 943	19.7	.7	59.3
2812	Other toys and games (including fireworks and children's vehicles) . . . . .	56	575 595	103 527	18.0	.6	X
2813	Crafts and craft supplies . . . . .	18	69 078	5 560	8.0	Z	X
2814	Other hobby goods and accessories . . . . .	19	62 263	6 261	10.1	Z	X
3000	Jewelry, diamonds, gem stones, and watches . . . . .	43	108 308	4 306	4.0	Z	13.3
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) . . . . .	43	108 308	4 306	4.0	Z	X
3140	Prerecorded video tapes . . . . .	18	101 247	1 259	1.2	Z	X
3300	Stationery, office supplies and greeting cards . . . . .	11	25 370	2 309	9.1	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries . . . . .	22	40 535	5 838	14.4	Z	17.6
3515	Other toiletries and druggists' sundries . . . . .	22	40 535	5 838	14.4	Z	X
3600	Piece goods, knit and woven . . . . .	13	6 804	898	13.2	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) . . . . .	16	43 466	3 060	7.0	Z	X
3800	Men's and boys' wear . . . . .	316	1 244 741	161 357	13.0	.9	9.6
3811	Men's and boys' suits, coats, and formal wear . . . . .	33	47 129	9 067	19.2	.1	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans . . . . .	168	511 108	25 130	4.9	.1	X
3813	Men's and boys' underwear and nightwear . . . . .	18	11 700	391	3.3	Z	X
3814	Men's and boys' work clothing and uniforms . . . . .	66	542 633	85 384	15.7	.5	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) . . . . .	116	308 921	41 384	13.4	.2	X
3900	Women's and children's wear . . . . .	183	533 221	44 058	8.3	.3	11.3
3911	Infants' and children's wear (to size 6X) . . . . .	24	62 595	430	.7	Z	X
3912	Women's misses', and girls' dresses and blouses . . . . .	94	397 456	33 570	8.4	.2	X
3914	Women's and misses' outerwear . . . . .	78	68 970	4 331	6.3	Z	X
3915	Women's and misses' underwear and sleepwear . . . . .	26	12 426	973	7.8	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) . . . . .	49	75 122	4 754	6.3	Z	X
4000	Footwear . . . . .	223	1 305 824	113 296	8.7	.7	9.1
4011	All athletic footwear . . . . .	136	821 719	88 005	10.7	.5	X
4012	Infants' footwear . . . . .	19	17 168	99	.6	Z	X
4013	Other women's, misses', and girls' footwear . . . . .	39	60 364	2 268	3.8	Z	X
4014	Other men's and boy's footwear . . . . .	102	745 189	22 924	3.1	.1	X
4400	Confectionery . . . . .	6	119 984	3 433	2.9	Z	X
4860	Other grocery specialties . . . . .	6	28 834	2 012	7.0	Z	X
5300	Plastics materials and basic shapes . . . . .	9	49 377	4 214	8.5	Z	23.6
5311	Plastic pipes, rods, tubes, and shapes . . . . .	9	49 377	4 214	8.5	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42191</b>	<b>Sporting &amp; recreational goods &amp; supplies whse—Con.</b>						
	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	61	246 242	46 730	19.0	.3	10.3
5331	Gases, compressed and liquified, except L.P. . . . .	20	73 603	756	1.0	Z	X
5332	Alkalies and chlorine . . . . .	41	98 924	15 541	15.7	.1	X
5336	Sanitation chemicals, polishes, and waxes . . . . .	20	147 318	15 283	10.4	.1	X
5344	Other chemicals and allied products . . . . .	20	73 603	15 120	20.5	.1	X
5400	Petroleum products . . . . .	6	41 838	4 069	9.7	Z	36.7
5418	Lubricating oil and greases . . . . .	6	41 838	4 069	9.7	Z	X
5800	Farm supplies . . . . .	18	39 413	5 679	14.4	Z	7.8
5814	Weed killers, soil sterilizers, and soil conditioners . . . . .	18	39 413	4 544	11.5	Z	X
5816	Other agricultural chemicals and fertilizers . . . . .	18	39 413	1 135	2.9	Z	X
6000	Paint, paint supplies, and wallpaper . . . . .	9	6 685	914	13.7	Z	72.2
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) . . . . .	9	6 685	914	13.7	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials . . . . .	50	142 551	3 047	2.1	Z	X
6120	Art goods (including novelties and souvenirs) . . . . .	32	79 748	5 384	6.8	Z	11.5
6122	Novelties and souvenirs . . . . .	32	79 748	5 266	6.6	Z	X
6150	Nondurable goods, n.e.c. . . . .	11	4 940	419	8.5	Z	X
9700	Service receipts and labor charges (including installed parts) . . . . .	299	572 183	57 324	10.0	.3	71.7
9701	Labor charges for repair work . . . . .	216	378 971	19 646	5.2	.1	X
9702	Parts installed in repair work . . . . .	127	260 059	11 024	4.2	.1	X
9703	Other service receipts and labor charges—Specify . . . . .	102	203 036	26 639	13.1	.2	X
9730	Advertising specialties (paper novelties, etc.) . . . . .	43	97 026	18 556	19.1	.1	X
9810	Miscellaneous commodities . . . . .	119	831 464	80 340	9.7	.5	X
9940	Rental and leasing receipts . . . . .	32	91 001	4 957	5.4	Z	X
<b>421910</b>	<b>Sporting &amp; recreational goods &amp; supplies whse . . . . .</b>	<b>4 961</b>	<b>X</b>	<b>17 059 006</b>	<b>X</b>	<b>100.0</b>	<b>75.9</b>
0200	New and rebuilt automotive parts and supplies . . . . .	15	25 507	5 072	19.9	Z	2.8
0211	Batteries . . . . .	15	25 507	5 072	19.9	Z	X
0300	Tires and tubes . . . . .	9	18 356	702	3.8	Z	2.5
0311	New tires and tubes . . . . .	9	18 356	702	3.8	Z	X
0400	Household and lawn furniture . . . . .	17	59 780	7 088	11.9	Z	1.2
0411	Upholstered furniture . . . . .	17	59 780	4 592	7.7	Z	X
0412	Sleep furniture and equipment . . . . .	17	59 780	671	1.1	Z	X
0414	Other furniture (including sleep sofas) . . . . .	17	59 780	1 825	3.1	Z	X
0420	Office and business furniture . . . . .	6	10 565	1 798	17.0	Z	X
0500	Household china, glassware, crockery, and plastic housewares . . . . .	17	106 991	16 622	15.5	.1	X
0540	Other home furnishings . . . . .	29	82 606	2 956	3.6	Z	.8
0542	Mirrors, lamps, and picture frames . . . . .	29	82 606	2 956	3.6	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel . . . . .	8	25 299	481	1.9	Z	56.1
0714	Brick, block, tile, clay/cement sewer pipe, etc. . . . .	8	25 299	481	1.9	Z	X
0800	Photographic equipment and supplies (excluding video) . . . . .	10	40 872	3 532	8.6	Z	X
0920	New computer equipment . . . . .	6	32 270	6 591	20.4	Z	X
1400	Electrical apparatus and equipment . . . . .	33	107 595	27 620	25.7	.2	X
1500	Electrical appliances, household . . . . .	16	61 397	13 091	21.3	.1	35.5
1511	Televisions . . . . .	8	25 340	3 308	13.1	Z	X
1512	Radios, stereos, and CD players . . . . .	9	36 057	4 712	13.1	Z	X
1514	Electrical household ranges and ovens . . . . .	8	25 340	4 183	16.5	Z	X
1516	Household laundry equipment . . . . .	8	25 340	871	3.4	Z	X
1600	Electronic parts and equipment, except communication . . . . .	51	152 923	22 446	14.7	.1	20.4
1612	Integrated circuits . . . . .	10	8 264	104	1.3	Z	X
1616	Electronic connectors and other passive electronic parts . . . . .	9	12 959	3 185	24.6	Z	X
1618	Electronic parts and equipment, n.e.c. . . . .	42	139 964	19 157	13.7	.1	X
1700	Hardware . . . . .	46	136 895	14 368	10.5	.1	4.4
1711	Hand tools (including power driven) . . . . .	24	95 215	6 799	7.1	Z	X
1713	Cutlery . . . . .	46	136 895	7 569	5.5	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	32	103 452	13 009	12.6	.1	13.4
1811	Plastic pipe fittings and valves (excluding pipe and tubing) . . . . .	22	85 673	10 009	11.7	.1	X
1813	Plumbing fixtures . . . . .	10	17 779	1 664	9.4	Z	X
1818	Other plumbing and heating equipment and supplies . . . . .	11	36 819	1 336	3.6	Z	X
2220	Garden machinery, equipment, and parts . . . . .	14	203 151	24 527	12.1	.1	10.9
2222	Other new lawn and garden machinery and equipment . . . . .	10	198 014	22 322	11.3	.1	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	6	39 140	2 016	5.2	Z	X
2520	Custodial (janitors') equipment and supplies . . . . .	7	36 027	824	2.3	Z	X
2620	Marine machinery, equipment, and supplies . . . . .	13	89 917	16 651	18.5	.1	X
2700	Sporting and recreational goods and supplies . . . . .	4 961	17 059 006	16 153 181	94.7	94.7	63.8
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories . . . . .	730	4 302 492	3 298 119	76.7	19.3	X
2712	Bicycles and bicycle tires and tubes . . . . .	399	1 786 263	1 335 654	74.8	7.8	X
2713	Billiards, pool, bowling equipment, and accessories . . . . .	471	1 532 745	1 143 038	74.6	6.7	X
2714	Camping and fishing equipment and accessories . . . . .	746	3 008 615	1 612 276	53.6	9.5	X
2715	Athletic equipment and accessories . . . . .	1 393	4 815 229	3 619 111	75.2	21.2	X
2716	Skating equipment . . . . .	189	1 227 025	627 034	51.1	3.7	X
2717	Marine pleasure craft, equipment, and accessories . . . . .	564	2 096 002	1 101 893	52.6	6.5	X
2718	Other sporting and recreational goods (go carts, bait, etc.) . . . . .	1 527	4 520 914	3 416 056	75.6	20.0	X
2800	Toys and hobby goods and supplies . . . . .	77	589 877	115 943	19.7	.7	59.3
2812	Other toys and games (including fireworks and children's vehicles) . . . . .	56	575 595	103 527	18.0	.6	X
2813	Crafts and craft supplies . . . . .	18	69 078	5 560	8.0	Z	X
2814	Other hobby goods and accessories . . . . .	19	62 263	6 261	10.1	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421910</b>	<b>Sporting &amp; recreational goods &amp; supplies whsle—Con.</b>						
3000	Jewelry, diamonds, gem stones, and watches	43	108 308	4 306	4.0	Z	13.3
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	43	108 308	4 306	4.0	Z	X
3140	Prerecorded video tapes	18	101 247	1 259	1.2	Z	X
3300	Stationery, office supplies and greeting cards	11	25 370	2 309	9.1	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	22	40 535	5 838	14.4	Z	17.6
3515	Other toiletries and druggists' sundries	22	40 535	5 838	14.4	Z	X
3600	Piece goods, knit and woven	13	6 804	898	13.2	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	16	43 466	3 060	7.0	Z	X
3800	Men's and boys' wear	316	1 244 741	161 357	13.0	.9	9.6
3811	Men's and boys' suits, coats, and formal wear	33	47 129	9 067	19.2	.1	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans	168	511 108	25 130	4.9	.1	X
3813	Men's and boys' underwear and nightwear	18	11 700	391	3.3	Z	X
3814	Men's and boys' work clothing and uniforms	66	542 633	85 384	15.7	.5	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	116	308 921	41 384	13.4	.2	X
3900	Women's and children's wear	183	533 221	44 058	8.3	.3	11.3
3911	Infants' and children's wear (to size 6X)	24	62 595	430	.7	Z	X
3912	Women's misses' and girls' dresses and blouses	94	397 456	33 570	8.4	.2	X
3914	Women's and misses' outerwear	78	68 970	4 331	6.3	Z	X
3915	Women's and misses' underwear and sleepwear	26	12 426	973	7.8	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)	49	75 122	4 754	6.3	Z	X
4000	Footwear	223	1 305 824	113 296	8.7	.7	9.1
4011	All athletic footwear	136	821 719	88 005	10.7	.5	X
4012	Infants' footwear	19	17 168	99	.6	Z	X
4013	Other women's, misses', and girls' footwear	39	60 364	2 268	3.8	Z	X
4014	Other men's and boy's footwear	102	745 189	22 924	3.1	.1	X
4400	Confectionery	6	119 984	3 433	2.9	Z	X
4860	Other grocery specialties	6	28 834	2 012	7.0	Z	X
5300	Plastics materials and basic shapes	9	49 377	4 214	8.5	Z	23.6
5311	Plastic pipes, rods, tubes, and shapes	9	49 377	4 214	8.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	61	246 242	46 730	19.0	.3	10.3
5331	Gasses, compressed and liquified, except L.P.	20	73 603	756	1.0	Z	X
5332	Alkalies and chlorine	41	98 924	15 541	15.7	.1	X
5336	Sanitation chemicals, polishes, and waxes	20	147 318	15 283	10.4	.1	X
5344	Other chemicals and allied products	20	73 603	15 120	20.5	.1	X
5400	Petroleum products	6	41 838	4 069	9.7	Z	36.7
5418	Lubricating oil and greases	6	41 838	4 069	9.7	Z	X
5800	Farm supplies	18	39 413	5 679	14.4	Z	7.8
5814	Weed killers, soil sterilizers, and soil conditioners	18	39 413	4 544	11.5	Z	X
5816	Other agricultural chemicals and fertilizers	18	39 413	1 135	2.9	Z	X
6000	Paint, paint supplies, and wallpaper	9	6 685	914	13.7	Z	72.2
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	9	6 685	914	13.7	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	50	142 551	3 047	2.1	Z	X
6120	Art goods (including novelties and souvenirs)	32	79 748	5 384	6.8	Z	11.5
6122	Novelties and souvenirs	32	79 748	5 266	6.6	Z	X
6150	Nondurable goods, n.e.c.	11	4 940	419	8.5	Z	X
9700	Service receipts and labor charges (including installed parts)	299	572 183	57 324	10.0	.3	71.7
9701	Labor charges for repair work	216	378 971	19 646	5.2	.1	X
9702	Parts installed in repair work	127	260 059	11 024	4.2	.1	X
9703	Other service receipts and labor charges—Specify	102	203 036	26 639	13.1	.2	X
9730	Advertising specialties (paper novelties, etc.)	43	97 026	18 556	19.1	.1	X
9810	Miscellaneous commodities	119	831 464	80 340	9.7	.5	X
9940	Rental and leasing receipts	32	91 001	4 957	5.4	Z	X
<b>42192</b>	<b>Toy &amp; hobby goods &amp; supplies whsle</b>	<b>2 792</b>	<b>X</b>	<b>15 890 421</b>	<b>X</b>	<b>100.0</b>	<b>80.4</b>
0200	New and rebuilt automotive parts and supplies	8	9 692	575	5.9	Z	X
0400	Household and lawn furniture	13	47 400	7 975	16.8	.1	71.4
0414	Other furniture (including sleep sofas)	9	3 153	155	4.9	Z	X
0500	Household china, glassware, crockery, and plastic housewares	48	199 490	24 948	12.5	.2	X
0520	Linens, domestics, curtains, and draperies	25	136 937	4 850	3.5	Z	13.8
0521	Bedspreads, blankets, and bedding	14	13 632	686	5.0	Z	X
0524	Towels and washcloths	12	123 305	4 164	3.4	Z	X
0540	Other home furnishings	48	223 239	15 127	6.8	.1	4.0
0542	Mirrors, lamps, and picture frames	29	89 062	724	.8	Z	X
0543	Home furnishings, n.e.c.	30	184 105	14 403	7.8	.1	X
0800	Photographic equipment and supplies (excluding video)	17	21 055	3 027	14.4	Z	13.0
0814	Developing supplies (excluding film)	17	21 055	3 027	14.4	Z	X
1030	Optical and ophthalmic goods	9	33 654	7 302	21.7	Z	80.4
1034	Optical goods, n.e.c. (excluding cameras)	9	33 654	7 302	21.7	Z	X
1040	Religious and school supplies	19	44 246	12 221	27.6	.1	X
1400	Electrical apparatus and equipment	30	160 068	39 914	24.9	.3	X
1500	Electrical appliances, household	25	159 827	5 926	3.7	Z	X
1600	Electronic parts and equipment, except communication	23	173 883	27 327	15.7	.2	57.6
1616	Electronic connectors and other passive electronic parts	23	173 883	27 327	15.7	.2	X
1700	Hardware	31	142 402	4 098	2.9	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42192</b>	<b>Toy &amp; hobby goods &amp; supplies whsle—Con.</b>						
2320	General-purpose industrial machinery, equipment, and parts .....	6	8 237	312	3.8	Z	X
2700	Sporting and recreational goods and supplies .....	64	478 564	93 448	19.5	.6	55.4
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories .....	13	9 671	436	4.5	Z	X
2712	Bicycles and bicycle tires and tubes .....	15	116 005	1 568	1.4	Z	X
2713	Billiards, pool, bowling equipment, and accessories .....	9	51 232	1 925	3.8	Z	X
2714	Camping and fishing equipment and accessories .....	19	236 982	34 543	14.6	.2	X
2715	Athletic equipment and accessories .....	11	144 717	3 015	2.1	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	10	208 569	41 383	19.8	.3	X
2800	Toys and hobby goods and supplies .....	2 792	15 890 421	15 302 309	96.3	96.3	70.5
2811	Video games and cartridges .....	246	4 403 547	3 592 229	81.6	22.6	X
2812	Other toys and games (including fireworks and children's vehicles) .....	1 344	9 800 214	8 927 116	91.1	56.2	X
2813	Crafts and craft supplies .....	808	1 541 626	887 609	57.6	5.6	X
2814	Other hobby goods and accessories .....	823	2 640 400	1 894 506	71.8	11.9	X
3000	Jewelry, diamonds, gem stones, and watches .....	53	118 391	11 569	9.8	.1	1.7
3015	Karat gold jewelry (rings, necklaces, etc.) .....	34	82 852	496	.6	Z	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	16	35 539	11 073	31.2	.1	X
3030	Precious metals—gold, silver, and platinum including precious metal coins .....	7	4 850	586	12.1	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	12	23 809	6 502	27.3	Z	X
3140	Prerecorded video tapes .....	14	42 572	458	1.1	Z	X
3150	Other durable goods .....	7	5 490	716	13.0	Z	X
3300	Stationery, office supplies and greeting cards .....	65	308 354	39 880	12.9	.3	9.0
3313	Inked ribbons, carbon paper, pens and pencils .....	24	156 915	19 673	12.5	.1	X
3314	Toner and cartridges .....	13	9 340	337	3.6	Z	X
3315	Greeting cards .....	19	84	10	11.9	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	9	142 011	19 860	14.0	.1	X
3400	Industrial and personal services paper and plastics .....	7	3 993	757	19.0	Z	2.9
3415	Other industrial and personal service paper .....	7	3 993	757	19.0	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	55	179 528	30 783	17.1	.2	20.2
3513	Cosmetics .....	28	58 057	1 531	2.6	Z	X
3514	Perfumes .....	9	1 243	59	4.7	Z	X
3515	Other toiletries and druggists' sundries .....	37	176 739	29 193	16.5	.2	X
3600	Piece goods, knit and woven .....	7	23 456	690	2.9	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	58	141 947	23 706	16.7	.1	X
3800	Men's and boys' wear .....	38	168 650	7 805	4.6	Z	4.2
3811	Men's and boys' suits, coats, and formal wear .....	19	93 172	1 596	1.7	Z	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	19	93 172	2 815	3.0	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	38	168 650	3 394	2.0	Z	X
3900	Women's and children's wear .....	34	93 731	3 886	4.1	Z	4.0
3914	Women's and misses' outerwear .....	34	93 731	3 886	4.1	Z	X
4000	Footwear .....	17	35 865	1 745	4.9	Z	25.5
4011	All athletic footwear .....	17	35 865	1 745	4.9	Z	X
4400	Confectionery .....	26	104 651	20 205	19.3	.1	6.1
4411	Candy .....	26	104 651	18 367	17.6	.1	X
4412	Chewing gum .....	26	104 651	1 838	1.8	Z	X
4860	Other grocery specialties .....	11	24 321	1 302	5.4	Z	44.0
4862	Breakfast cereals .....	11	24 321	1 302	5.4	Z	X
5300	Plastics materials and basic shapes .....	13	16 687	3 442	20.6	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	120	601 840	57 644	9.6	.4	.1
6101	Books .....	60	348 816	24 458	7.0	.2	X
6102	Other periodicals, newspapers, and miscellaneous printed materials .....	60	253 024	33 186	13.1	.2	X
6110	Flowers and florists' supplies .....	23	26 602	3 426	12.9	Z	X
6120	Art goods (including novelties and souvenirs) .....	104	278 547	45 034	16.2	.3	38.4
6121	Art materials .....	17	150 225	12 563	8.4	.1	X
6122	Novelties and souvenirs .....	91	129 524	32 471	25.1	.2	X
6130	Textile bags, bagging, and burlap .....	6	19 205	1 763	9.2	Z	X
6150	Nondurable goods, n.e.c. .....	45	77 635	9 967	12.8	.1	X
9700	Service receipts and labor charges (including installed parts) .....	64	109 543	12 030	11.0	.1	70.4
9701	Labor charges for repair work .....	50	86 927	2 961	3.4	Z	X
9702	Parts installed in repair work .....	25	62 405	1 067	1.7	Z	X
9703	Other service receipts and labor charges—Specify .....	18	23 686	7 998	33.8	.1	X
9730	Advertising specialties (paper novelties, etc.) .....	24	65 965	11 527	17.5	.1	X
9810	Miscellaneous commodities .....	74	465 785	30 891	6.6	.2	X
9940	Rental and leasing receipts .....	13	8 821	441	5.0	Z	X
<b>421920</b>	<b>Toy &amp; hobby goods &amp; supplies whsle .....</b>	<b>2 792</b>	<b>X</b>	<b>15 890 421</b>	<b>X</b>	<b>100.0</b>	<b>80.4</b>
0200	New and rebuilt automotive parts and supplies .....	8	9 692	575	5.9	Z	X
0400	Household and lawn furniture .....	13	47 400	7 975	16.8	.1	71.4
0414	Other furniture (including sleep sofas) .....	9	3 153	155	4.9	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	48	199 490	24 948	12.5	.2	X
0520	Linens, domestics, curtains, and draperies .....	25	136 937	4 850	3.5	Z	13.8
0521	Bedspreads, blankets, and bedding .....	14	13 632	686	5.0	Z	X
0524	Towels and washcloths .....	12	123 305	4 164	3.4	Z	X
0540	Other home furnishings .....	48	223 239	15 127	6.8	.1	4.0
0542	Mirrors, lamps, and picture frames .....	29	89 062	724	.8	Z	X
0543	Home furnishings, n.e.c. .....	30	184 105	14 403	7.8	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421920</b>	<b>Toy &amp; hobby goods &amp; supplies whsle—Con.</b>						
0800	Photographic equipment and supplies (excluding video) .....	17	21 055	3 027	14.4	Z	13.0
0814	Developing supplies (excluding film) .....	17	21 055	3 027	14.4	Z	X
1030	Optical and ophthalmic goods .....	9	33 654	7 302	21.7	Z	80.4
1034	Optical goods, n.e.c. (excluding cameras) .....	9	33 654	7 302	21.7	Z	X
1040	Religious and school supplies .....	19	44 246	12 221	27.6	.1	X
1400	Electrical apparatus and equipment .....	30	160 068	39 914	24.9	.3	X
1500	Electrical appliances, household .....	25	159 827	5 926	3.7	Z	X
1600	Electronic parts and equipment, except communication .....	23	173 883	27 327	15.7	.2	57.6
1616	Electronic connectors and other passive electronic parts .....	23	173 883	27 327	15.7	.2	X
1700	Hardware .....	31	142 402	4 098	2.9	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	6	8 237	312	3.8	Z	X
2700	Sporting and recreational goods and supplies .....	64	478 564	93 448	19.5	.6	55.4
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories .....	13	9 671	436	4.5	Z	X
2712	Bicycles and bicycle tires and tubes .....	15	116 005	1 568	1.4	Z	X
2713	Billiards, pool, bowling equipment, and accessories .....	9	51 232	1 925	3.8	Z	X
2714	Camping and fishing equipment and accessories .....	19	236 982	34 543	14.6	.2	X
2715	Athletic equipment and accessories .....	11	144 717	3 015	2.1	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	10	208 569	41 383	19.8	.3	X
2800	Toys and hobby goods and supplies .....	2 792	15 890 421	15 302 309	96.3	96.3	70.5
2811	Video games and cartridges .....	246	4 403 547	3 592 229	81.6	22.6	X
2812	Other toys and games (including fireworks and children's vehicles) .....	1 344	9 800 214	8 927 116	91.1	56.2	X
2813	Crafts and craft supplies .....	808	1 541 626	887 609	57.6	5.6	X
2814	Other hobby goods and accessories .....	823	2 640 400	1 894 506	71.8	11.9	X
3000	Jewelry, diamonds, gem stones, and watches .....	50	118 391	11 569	9.8	.1	1.7
3015	Karat gold jewelry (rings, necklaces, etc.) .....	34	82 852	496	.6	Z	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	16	35 539	11 073	31.2	.1	X
3030	Precious metals—gold, silver, and platinum including precious metal coins .....	7	4 850	586	12.1	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	12	23 809	6 502	27.3	Z	X
3140	Prerecorded video tapes .....	14	42 572	458	1.1	Z	X
3150	Other durable goods .....	7	5 490	716	13.0	Z	X
3300	Stationery, office supplies and greeting cards .....	65	308 354	39 880	12.9	.3	9.0
3313	Inked ribbons, carbon paper, pens and pencils .....	24	156 915	19 673	12.5	.1	X
3314	Toner and cartridges .....	13	9 340	337	3.6	Z	X
3315	Greeting cards .....	19	84	10	11.9	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	9	142 011	19 860	14.0	.1	X
3400	Industrial and personal services paper and plastics .....	7	3 993	757	19.0	Z	2.9
3415	Other industrial and personal service paper .....	7	3 993	757	19.0	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	55	179 528	30 783	17.1	.2	20.2
3513	Cosmetics .....	28	58 057	1 531	2.6	Z	X
3514	Perfumes .....	9	1 243	59	4.7	Z	X
3515	Other toiletries and druggists' sundries .....	37	176 739	29 193	16.5	.2	X
3600	Piece goods, knit and woven .....	7	23 456	690	2.9	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	58	141 947	23 706	16.7	.1	X
3800	Men's and boys' wear .....	38	168 650	7 805	4.6	Z	4.2
3811	Men's and boys' suits, coats, and formal wear .....	19	93 172	1 596	1.7	Z	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	19	93 172	2 815	3.0	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	38	168 650	3 394	2.0	Z	X
3900	Women's and children's wear .....	34	93 731	3 886	4.1	Z	4.0
3914	Women's and misses' outerwear .....	34	93 731	3 886	4.1	Z	X
4000	Footwear .....	17	35 865	1 745	4.9	Z	25.5
4011	All athletic footwear .....	17	35 865	1 745	4.9	Z	X
4400	Confectionery .....	26	104 651	20 205	19.3	.1	6.1
4411	Candy .....	26	104 651	18 367	17.6	.1	X
4412	Chewing gum .....	26	104 651	1 838	1.8	Z	X
4860	Other grocery specialties .....	11	24 321	1 302	5.4	Z	44.0
4862	Breakfast cereals .....	11	24 321	1 302	5.4	Z	X
5300	Plastics materials and basic shapes .....	13	16 687	3 442	20.6	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	120	601 840	57 644	9.6	.4	.1
6101	Books .....	60	348 816	24 458	7.0	.2	X
6102	Other periodicals, newspapers, and miscellaneous printed materials .....	60	253 024	33 186	13.1	.2	X
6110	Flowers and florists' supplies .....	23	26 602	3 426	12.9	Z	X
6120	Art goods (including novelties and souvenirs) .....	104	278 547	45 034	16.2	.3	38.4
6121	Art materials .....	17	150 225	12 563	8.4	.1	X
6122	Novelties and souvenirs .....	91	129 524	32 471	25.1	.2	X
6130	Textile bags, bagging, and burlap .....	6	19 205	1 763	9.2	Z	X
6150	Nondurable goods, n.e.c. .....	45	77 635	9 967	12.8	.1	X
9700	Service receipts and labor charges (including installed parts) .....	64	109 543	12 030	11.0	.1	70.4
9701	Labor charges for repair work .....	50	86 927	2 961	3.4	Z	X
9702	Parts installed in repair work .....	25	62 405	1 067	1.7	Z	X
9703	Other service receipts and labor charges—Specify .....	18	23 686	7 998	33.8	.1	X
9730	Advertising specialties (paper novelties, etc.) .....	24	65 965	11 527	17.5	.1	X
9810	Miscellaneous commodities .....	74	465 785	30 891	6.6	.2	X
9940	Rental and leasing receipts .....	13	8 821	441	5.0	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42193</b>	<b>Recyclable material whsle</b>	<b>8 833</b>	<b>X</b>	<b>37 358 147</b>	<b>X</b>	<b>100.0</b>	<b>73.7</b>
0100	New and used automobiles, motorcycles, etc.	23	21 998	3 062	13.9	Z	7.4
0112	Used automobiles	18	15 991	958	6.0	Z	X
0120	Buses, campers, and motor homes	17	9 282	314	3.4	Z	X
0130	Light trucks and vans (14,000 lb or less)	15	4 886	257	5.3	Z	X
0200	New and rebuilt automotive parts and supplies	35	67 459	7 340	10.9	Z	17.6
0212	Engines (complete)	17	9 177	1 161	12.7	Z	X
0213	Electrical engine parts (including ignition parts)	15	6 330	52	.8	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	16	15 602	365	2.3	Z	X
0217	Hoses, belts, gaskets, and wiper blades	14	4 876	29	.6	Z	X
0218	Filters (oil, air, gas, and transmission)	19	8 235	613	7.4	Z	X
0219	Engine parts, except electrical	14	4 876	84	1.7	Z	X
0221	Body parts and repair materials	15	6 330	154	2.4	Z	X
0240	Used automotive parts, accessories, and equipment	430	813 540	59 252	7.3	.2	X
0300	Tires and tubes	28	29 870	6 715	22.5	Z	71.2
0312	Recapped and used tires and repair materials	28	29 870	6 715	22.5	Z	X
0920	New computer equipment	9	20 045	319	1.6	Z	X
1100	Iron and steel products (semifinished)	138	447 083	52 713	11.8	.1	15.2
1111	Sheet bars and tin plate bars	26	13 778	555	4.0	Z	X
1113	Rough castings and foundry products	22	70 151	2 356	3.4	Z	X
1116	Other semifinished iron and steel products	70	325 112	41 156	12.7	.1	X
1120	Flat iron and steel products	263	916 763	78 282	8.5	.2	9.6
1121	Plates	237	871 906	31 840	3.7	.1	X
1122	Strips (hot-rolled and cold-rolled)	127	365 443	2 750	.8	Z	X
1123	Sheets (cold-rolled)	145	437 687	5 410	1.2	Z	X
1124	Sheets (hot-rolled)	64	205 834	3 783	1.8	Z	X
1126	Sheets (galvanized and coated)	179	674 610	27 946	4.1	.1	X
1128	Fabricated and structural plate products	24	80 527	509	.6	Z	X
1129	Other flat iron and steel products	21	44 892	1 621	3.6	Z	X
1140	Iron and steel wire and wire products	139	607 242	19 835	3.3	.1	6.2
1141	Wire (plain, coated, barbed, and twisted)	68	311 859	8 169	2.6	Z	X
1142	Nails	13	6 496	125	1.9	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	43	134 084	6 554	4.9	Z	X
1150	Iron and steel pipe and tubing	285	984 258	46 540	4.7	.1	8.4
1152	Tubing	182	869 521	30 796	3.5	.1	X
1153	Standard steel pipe	248	597 363	10 260	1.7	Z	X
1154	Other steel pipe	26	42 216	1 324	3.1	Z	X
1160	Other iron and steel products	265	1 120 491	65 807	5.9	.2	6.0
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled	148	633 752	14 750	2.3	Z	X
1163	Bars and bar-size shapes: cold finished	133	553 525	5 000	.9	Z	X
1164	Concrete reinforcement bars	180	738 370	8 002	1.1	Z	X
1165	Structural shapes (excluding bar-size shapes)	162	588 314	10 082	1.7	Z	X
1167	Finished products, n.e.c.	8	98 448	486	.5	Z	X
1170	Alloy steel	99	698 340	37 644	5.4	.1	2.0
1171	Bars, hot-rolled or cold-finished	91	672 561	36 749	5.5	.1	X
1180	Stainless steel	901	4 562 578	225 897	5.0	.6	2.4
1181	Plates	138	2 074 763	32 384	1.6	.1	X
1182	Strip	92	712 260	10 137	1.4	Z	X
1183	Sheets	499	3 186 502	130 685	4.1	.4	X
1184	Bars and bar-size shapes	121	813 592	24 538	3.0	.1	X
1185	Other stainless steel (including tubing)	269	843 079	14 472	1.7	Z	X
1200	Copper and brass	761	3 795 696	434 316	11.4	1.2	1.2
1211	Copper wire mill products (structural only)	509	3 306 447	277 147	8.4	.7	X
1212	Flat products (sheets, strips, and plates)	231	198 929	60 298	30.3	.2	X
1213	Tubular products (pipes and tubes)	231	316 483	27 757	8.8	.1	X
1214	Rod, nonelectrical wire, extruded shapes, etc.	49	330 775	54 743	16.6	.1	X
1220	Aluminum shapes, forms, etc.	287	1 514 110	352 367	23.3	.9	36.1
1221	Plates (.250 inch and over)	57	79 811	1 483	1.9	Z	X
1222	Sheets and coils (.006 to .249 inch)	115	1 389 644	59 866	4.3	.2	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	112	1 311 728	282 093	21.5	.8	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing)	128	227 491	4 139	1.8	Z	X
1225	Foils	16	5 408	183	3.4	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	386	1 949 547	118 659	6.1	.3	X
1300	Coal and coke	7	12 833	5 918	46.1	Z	73.7
1311	Coal	7	12 833	5 918	46.1	Z	X
1600	Electronic parts and equipment, except communication	8	3 423	285	8.3	Z	X
1650	Communication equipment and supplies	9	22 212	6 299	28.4	Z	7.9
1652	Other electronic communication equipment	7	21 198	6 287	29.7	Z	X
1700	Hardware	9	3 625	266	7.3	Z	X
2320	General-purpose industrial machinery, equipment, and parts	235	788 374	94 238	12.0	.3	.5
2327	All other new general-purpose industrial machinery and equipment	23	99 537	2 585	2.6	Z	X
2328	Used general-purpose industrial machinery and equipment	144	345 013	39 557	11.5	.1	X
2340	Materials handling machinery, equipment, and parts	7	20 774	4 647	22.4	Z	56.0
2341	New conveying equipment	6	14 201	4 256	30.0	Z	X
2360	Other industrial machinery, equipment, and parts	14	15 933	565	3.5	Z	73.7
2363	New printing trades machinery, equipment, and supplies	9	6 351	372	5.9	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	7	1 890	60	3.2	Z	X
2450	Industrial containers and supplies	6	14 274	3 226	22.6	Z	56.6
2454	Other industrial containers and supplies	6	14 274	3 226	22.6	Z	X
2460	Other industrial supplies	15	44 928	2 761	6.1	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42193</b>	<b>Recyclable material whsle—Con.</b>						
2630	Other transportation equipment and supplies .....	7	13 618	4 501	33.1	Z	X
2900	Ferrous metal scrap .....	4 762	23 463 501	15 316 107	65.3	41.0	66.2
2911	Prepared ferrous metal scrap (processed by this establishment) .....	3 036	16 196 887	9 229 942	57.0		X
2912	Prepared ferrous metal scrap (not processed by this establishment) .....	1 982	11 307 613	5 483 766	48.5	14.7	X
2913	Unprepared ferrous metal scrap including bimetal cans .....	1 254	3 899 563	602 397	15.4	1.6	X
2920	Nonferrous metal scrap .....	5 056	23 940 019	12 099 696	50.5	32.4	61.4
2921	Aluminum scrap .....	4 699	21 969 397	6 472 387	29.5	17.3	X
2922	Copper and copper alloy scrap .....	3 636	17 060 790	3 217 108	18.9	8.6	X
2923	Lead scrap .....	1 331	5 970 930	173 916	2.9	.5	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals) .....	2 500	14 773 140	2 236 268	15.1	6.0	X
2930	Recyclable paper and paperboard .....	2 152	7 964 774	5 194 654	65.2	13.9	X
2940	Recyclable materials, except metal .....	2 426	5 723 864	2 681 606	46.9	7.2	67.9
2941	Wiping cloths, waste rags, and textile waste .....	508	1 013 898	856 862	84.5	2.3	X
2943	Recyclable plastics .....	1 302	3 802 715	869 719	22.9	2.3	X
2944	Recyclable glass .....	881	2 587 519	289 042	11.2	.8	X
2945	Other recyclable materials (including rubber and bones) .....	743	1 119 028	665 954	59.5	1.8	X
3030	Precious metals—gold, silver, and platinum including precious metal coins .....	6	18 335	4 953	27.0	Z	X
3300	Stationery, office supplies and greeting cards .....	7	9 518	840	8.8	Z	6.9
3311	Business forms .....	7	9 518	342	3.6	Z	X
3312	Stationery, photocopy paper, and typing paper .....	7	9 518	182	1.9	Z	X
3313	Inked ribbons, carbon paper, pens and pencils .....	7	9 518	144	1.5	Z	X
3314	Toner and cartridges .....	7	9 518	101	1.1	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	7	9 518	64	.7	Z	X
3400	Industrial and personal services paper and plastics .....	79	121 983	25 174	20.6	.1	2.9
3415	Other industrial and personal service paper .....	47	60 957	13 822	22.7	Z	X
3600	Piece goods, knit and woven .....	6	4 833	1 127	23.3	Z	X
5100	Hides, skins, and pelts .....	6	7 031	1 615	23.0	Z	X
5300	Plastics materials and basic shapes .....	44	56 737	9 216	16.2	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	33	28 506	5 730	20.1	Z	19.5
5334	Organic fibers .....	18	13 499	3 269	24.2	Z	X
5344	Other chemicals and allied products .....	15	15 007	2 461	16.4	Z	X
6150	Nondurable goods, n.e.c. ....	6	24 205	8 564	35.4	Z	X
9700	Service receipts and labor charges (including installed parts) .....	698	2 304 455	234 533	10.2	.6	66.5
9701	Labor charges for repair work .....	226	422 393	21 992	5.2	.1	X
9702	Parts installed in repair work .....	142	265 658	6 046	2.3	Z	X
9703	Other service receipts and labor charges—Specify .....	512	1 952 112	206 491	10.6	.6	X
9720	Receipts for service contracts .....	8	48 379	2 547	5.3	Z	X
9810	Miscellaneous commodities .....	328	1 180 958	70 768	6.0	.2	X
9940	Rental and leasing receipts .....	205	603 052	30 870	5.1	.1	X
9950	Construction receipts .....	35	60 258	3 878	6.4	Z	X
<b>421930</b>	<b>Recyclable material whsle .....</b>	<b>8 833</b>	<b>X</b>	<b>37 358 147</b>	<b>X</b>	<b>100.0</b>	<b>73.7</b>
0100	New and used automobiles, motorcycles, etc. ....	23	21 998	3 062	13.9	Z	7.4
0112	Used automobiles .....	18	15 991	958	6.0	Z	X
0120	Buses, campers, and motor homes .....	17	9 282	314	3.4	Z	X
0130	Light trucks and vans (14,000 lb or less) .....	15	4 886	257	5.3	Z	X
0200	New and rebuilt automotive parts and supplies .....	35	67 459	7 340	10.9	Z	17.6
0212	Engines (complete) .....	17	9 177	1 161	12.7	Z	X
0213	Electrical engine parts (including ignition parts) .....	15	6 330	52	.8	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	16	15 602	363	2.3	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	14	4 876	29	.6	Z	X
0218	Filters (oil, air, gas, and transmission) .....	19	8 235	613	7.4	Z	X
0219	Engine parts, except electrical .....	14	4 876	84	1.7	Z	X
0221	Body parts and repair materials .....	15	6 330	154	2.4	Z	X
0240	Used automotive parts, accessories, and equipment .....	430	813 540	59 252	7.3	.2	X
0300	Tires and tubes .....	28	29 870	6 715	22.5	Z	71.2
0312	Recapped and used tires and repair materials .....	28	29 870	6 715	22.5	Z	X
0920	New computer equipment .....	9	20 045	319	1.6	Z	X
1100	Iron and steel products (semifinished) .....	138	447 083	52 713	11.8	.1	15.2
1111	Sheet bars and tin plate bars .....	26	13 778	555	4.0	Z	X
1113	Rough castings and foundry products .....	22	70 151	2 356	3.4	Z	X
1116	Other semifinished iron and steel products .....	70	325 112	41 156	12.7	.1	X
1120	Flat iron and steel products .....	263	916 763	78 282	8.5	.2	9.6
1121	Plates .....	237	871 906	31 840	3.7	.1	X
1122	Strips (hot-rolled and cold-rolled) .....	127	365 443	2 750	1.8	Z	X
1123	Sheets (cold-rolled) .....	145	437 687	5 410	1.2	Z	X
1124	Sheets (hot-rolled) .....	64	205 834	3 783	1.8	Z	X
1126	Sheets (galvanized and coated) .....	179	674 610	27 946	4.1	.1	X
1128	Fabricated and structural plate products .....	24	80 527	509	.6	Z	X
1129	Other flat iron and steel products .....	21	44 892	1 621	3.6	Z	X
1140	Iron and steel wire and wire products .....	139	607 242	19 835	3.3	.1	6.2
1141	Wire (plain, coated, barbed, and twisted) .....	68	311 859	8 169	2.6	Z	X
1142	Nails .....	13	6 496	125	1.9	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	43	134 084	6 554	4.9	Z	X
1150	Iron and steel pipe and tubing .....	285	984 258	46 540	4.7	.1	8.4
1152	Tubing .....	182	869 521	30 796	3.5	.1	X
1153	Standard steel pipe .....	248	597 363	10 260	1.7	Z	X
1154	Other steel pipe .....	26	42 216	1 324	3.1	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421930</b>	<b>Recyclable material whsle—Con.</b>						
1160	Other iron and steel products	265	1 120 491	65 807	5.9	.2	6.0
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled	148	633 752	14 750	2.3	Z	X
1163	Bars and bar-size shapes: cold finished	133	553 525	5 000	.9	Z	X
1164	Concrete reinforcement bars	180	738 370	8 002	1.1	Z	X
1165	Structural shapes (excluding bar-size shapes)	162	588 314	10 082	1.7	Z	X
1167	Finished products, n.e.c.	8	98 448	486	.5	Z	X
1170	Alloy steel	99	698 340	37 644	5.4	.1	2.0
1171	Bars, hot-rolled or cold-finished	91	672 561	36 749	5.5	.1	X
1180	Stainless steel	901	4 562 578	225 897	5.0	.6	2.4
1181	Plates	138	2 074 763	32 384	1.6	.1	X
1182	Strip	92	712 260	10 137	1.4	Z	X
1183	Sheets	499	3 186 502	130 685	4.1	.4	X
1184	Bars and bar-size shapes	121	813 592	24 538	3.0	.1	X
1185	Other stainless steel (including tubing)	269	843 079	14 472	1.7	Z	X
1200	Copper and brass	761	3 795 696	434 316	11.4	1.2	1.2
1211	Copper wire mill products (structural only)	509	3 306 447	277 147	8.4	.7	X
1212	Flat products (sheets, strips, and plates)	231	198 929	60 298	30.3	.2	X
1213	Tubular products (pipes and tubes)	231	316 483	27 757	8.8	.1	X
1214	Rod, nonelectrical wire, extruded shapes, etc.	49	330 775	54 743	16.6	.1	X
1220	Aluminum shapes, forms, etc.	287	1 514 110	352 367	23.3	.9	36.1
1221	Plates (.250 inch and over)	57	79 811	1 483	1.9	Z	X
1222	Sheets and coils (.006 to .249 inch)	115	1 389 644	59 866	4.3	.2	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	112	1 311 728	282 093	21.5	.8	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing)	128	227 491	4 139	1.8	Z	X
1225	Foils	16	5 408	183	3.4	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	386	1 949 547	118 659	6.1	.3	X
1300	Coal and coke	7	12 833	5 918	46.1	Z	73.7
1311	Coal	7	12 833	5 918	46.1	Z	X
1600	Electronic parts and equipment, except communication	8	3 423	285	8.3	Z	X
1650	Communication equipment and supplies	9	22 212	6 299	28.4	Z	7.9
1652	Other electronic communication equipment	7	21 198	6 287	29.7	Z	X
1700	Hardware	9	3 625	266	7.3	Z	X
2320	General-purpose industrial machinery, equipment, and parts	235	788 374	94 238	12.0	.3	.5
2327	All other new general-purpose industrial machinery and equipment	23	99 537	2 585	2.6	Z	X
2328	Used general-purpose industrial machinery and equipment	144	345 013	39 557	11.5	.1	X
2340	Materials handling machinery, equipment, and parts	7	20 774	4 647	22.4	Z	56.0
2341	New conveying equipment	6	14 201	4 256	30.0	Z	X
2360	Other industrial machinery, equipment, and parts	14	15 933	565	3.5	Z	73.7
2363	New printing trades machinery, equipment, and supplies	9	6 351	372	5.9	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	7	1 890	60	3.2	Z	X
2450	Industrial containers and supplies	6	14 274	3 226	22.6	Z	56.6
2454	Other industrial containers and supplies	6	14 274	3 226	22.6	Z	X
2460	Other industrial supplies	15	44 928	2 761	6.1	Z	X
2630	Other transportation equipment and supplies	7	13 618	4 501	33.1	Z	X
2900	Ferrous metal scrap	4 762	23 463 501	15 316 107	65.3	41.0	66.2
2911	Prepared ferrous metal scrap (processed by this establishment)	3 036	16 196 887	9 229 942	57.0	24.7	X
2912	Prepared ferrous metal scrap (not processed by this establishment)	1 982	11 307 613	5 483 766	48.5	14.7	X
2913	Unprepared ferrous metal scrap including bimetal cans	1 254	3 899 563	602 397	15.4	1.6	X
2920	Nonferrous metal scrap	5 056	23 940 019	12 099 696	50.5	32.4	61.4
2921	Aluminum scrap	4 699	21 969 397	6 472 387	29.5	17.3	X
2922	Copper and copper alloy scrap	3 636	17 060 790	3 217 108	18.9	8.6	X
2923	Lead scrap	1 331	5 970 930	173 916	2.9	.5	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals)	2 500	14 773 140	2 236 268	15.1	6.0	X
2930	Recyclable paper and paperboard	2 152	7 964 774	5 194 654	65.2	13.9	X
2940	Recyclable materials, except metal	2 426	5 723 864	2 681 606	46.9	7.2	67.9
2941	Wiping cloths, waste rags, and textile waste	508	1 013 898	856 862	84.5	2.3	X
2943	Recyclable plastics	1 302	3 802 715	869 719	22.9	2.3	X
2944	Recyclable glass	881	2 587 519	289 042	11.2	.8	X
2945	Other recyclable materials (including rubber and bones)	743	1 119 028	665 954	59.5	1.8	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	6	18 335	4 953	27.0	Z	X
3300	Stationery, office supplies and greeting cards	7	9 518	840	8.8	Z	6.9
3311	Business forms	7	9 518	342	3.6	Z	X
3312	Stationery, photocopy paper, and typing paper	7	9 518	182	1.9	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	7	9 518	144	1.5	Z	X
3314	Toner and cartridges	7	9 518	101	1.1	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	7	9 518	64	.7	Z	X
3400	Industrial and personal services paper and plastics	79	121 983	25 174	20.6	.1	2.9
3415	Other industrial and personal service paper	47	60 957	13 822	22.7	Z	X
3600	Piece goods, knit and woven	6	4 833	1 127	23.3	Z	X
5100	Hides, skins, and pelts	6	7 031	1 615	23.0	Z	X
5300	Plastics materials and basic shapes	44	56 737	9 216	16.2	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	33	28 506	5 730	20.1	Z	19.5
5334	Organic fibers	18	13 499	3 269	24.2	Z	X
5344	Other chemicals and allied products	15	15 007	2 461	16.4	Z	X
6150	Nondurable goods, n.e.c.	6	24 205	8 564	35.4	Z	X

See footnotes at end of table.



**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421930</b>	<b>Recyclable material whsle—Con.</b>						
9700	Service receipts and labor charges (including installed parts) .....	698	2 304 455	234 533	10.2	.6	66.5
9701	Labor charges for repair work .....	226	422 393	21 992	5.2	.1	X
9702	Parts installed in repair work .....	142	265 658	6 046	2.3	Z	X
9703	Other service receipts and labor charges—Specify .....	512	1 952 112	206 491	10.6	.6	X
9720	Receipts for service contracts .....	8	48 379	2 547	5.3	Z	X
9810	Miscellaneous commodities .....	328	1 180 958	70 768	6.0	.2	X
9940	Rental and leasing receipts .....	205	603 052	30 870	5.1	.1	X
9950	Construction receipts .....	35	60 258	3 878	6.4	Z	X
<b>4219301</b>	<b>Iron &amp; steel scrap processors &amp; dealers .....</b>	<b>3 403</b>	<b>X</b>	<b>17 430 292</b>	<b>X</b>	<b>100.0</b>	<b>72.1</b>
0100	New and used automobiles, motorcycles, etc. ....	18	15 991	958	6.0	Z	8.9
0112	Used automobiles .....	18	15 991	958	6.0	Z	X
0120	Buses, campers, and motor homes .....	14	4 847	181	3.7	Z	X
0130	Light trucks and vans (14,000 lb or less) .....	14	4 847	256	5.3	Z	X
0200	New and rebuilt automotive parts and supplies .....	20	20 149	2 631	13.1	Z	49.7
0212	Engines (complete) .....	17	9 177	1 161	12.7	Z	X
0213	Electrical engine parts (including ignition parts) .....	15	6 330	52	.8	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	16	15 602	363	2.3	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	14	4 876	29	.6	Z	X
0218	Filters (oil, air, gas, and transmission) .....	14	4 876	29	.6	Z	X
0219	Engine parts, except electrical .....	14	4 876	84	1.7	Z	X
0221	Body parts and repair materials .....	15	6 330	154	2.4	Z	X
0240	Used automotive parts, accessories, and equipment .....	312	549 912	49 648	9.0	.3	X
0300	Tires and tubes .....	21	15 910	828	5.2	Z	69.7
0312	Recapped and used tires and repair materials .....	21	15 910	828	5.2	Z	X
1100	Iron and steel products (semifinished) .....	76	339 741	47 312	13.9	.3	19.6
1111	Sheet bars and tin plate bars .....	26	13 778	555	4.0	Z	X
1113	Rough castings and foundry products .....	22	70 151	2 356	3.4	Z	X
1116	Other semifinished iron and steel products .....	70	325 112	41 156	12.7	.2	X
1120	Flat iron and steel products .....	193	594 726	55 985	9.4	.3	12.7
1121	Plates .....	170	553 977	29 858	5.4	.2	X
1122	Strips (hot-rolled and cold-rolled) .....	127	365 443	2 750	.8	Z	X
1123	Sheets (cold-rolled) .....	145	437 687	5 410	1.2	Z	X
1124	Sheets (hot-rolled) .....	64	205 834	3 783	1.8	Z	X
1126	Sheets (galvanized and coated) .....	112	356 681	8 039	2.3	Z	X
1128	Fabricated and structural plate products .....	24	80 527	509	.6	Z	X
1129	Other flat iron and steel products .....	21	44 892	1 621	3.6	Z	X
1140	Iron and steel wire and wire products .....	73	416 614	15 413	3.7	.1	4.6
1141	Wire (plain, coated, barbed, and twisted) .....	27	196 686	4 146	2.1	Z	X
1142	Nails .....	13	6 496	125	1.9	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	43	134 084	6 554	4.9	Z	X
1150	Iron and steel pipe and tubing .....	196	674 110	36 334	5.4	.2	9.6
1152	Tubing .....	168	580 962	20 663	3.6	.1	X
1153	Standard steel pipe .....	175	587 712	10 192	1.7	.1	X
1154	Other steel pipe .....	26	42 216	1 324	3.1	Z	X
1160	Other iron and steel products .....	198	863 484	58 168	6.7	.3	7.8
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled .....	148	633 752	14 750	2.3	.1	X
1163	Bars and bar-size shapes: cold finished .....	133	553 525	5 000	.9	Z	X
1164	Concrete reinforcement bars .....	180	738 370	8 002	1.1	Z	X
1165	Structural shapes (excluding bar-size shapes) .....	162	588 314	10 082	1.7	.1	X
1167	Finished products, n.e.c. ....	8	98 448	486	.5	Z	X
1170	Alloy steel .....	53	280 566	9 784	3.5	.1	.2
1171	Bars, hot-rolled or cold-finished .....	45	254 787	8 889	3.5	.1	X
1180	Stainless steel .....	473	2 386 041	101 453	4.3	.6	.7
1181	Plates .....	109	1 810 685	29 035	1.6	.2	X
1182	Strip .....	55	483 854	7 752	1.6	Z	X
1183	Sheets .....	343	2 131 475	35 781	1.7	.2	X
1184	Bars and bar-size shapes .....	55	483 854	7 752	1.6	Z	X
1185	Other stainless steel (including tubing) .....	111	511 010	8 147	1.6	Z	X
1200	Copper and brass .....	401	1 878 462	100 953	5.4	.6	.6
1211	Copper wire mill products (structural only) .....	277	1 593 371	77 684	4.9	.4	X
1212	Flat products (sheets, strips, and plates) .....	141	95 757	1 643	1.7	Z	X
1213	Tubular products (pipes and tubes) .....	141	95 757	9 057	9.5	.1	X
1220	Aluminum shapes, forms, etc. ....	130	481 602	18 703	3.9	.1	4.1
1221	Plates (.250 inch and over) .....	42	74 775	1 441	1.9	Z	X
1222	Sheets and coils (.006 to .249 inch) .....	69	439 456	6 793	1.5	Z	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) .....	53	381 850	6 247	1.6	Z	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	83	189 104	2 676	1.4	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	169	1 102 649	73 341	6.7	.4	X
1300	Coal and coke .....	7	12 833	5 918	46.1	Z	72.1
1311	Coal .....	7	12 833	5 918	46.1	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	74	391 967	52 096	13.3	.3	X
2900	Ferrous metal scrap .....	3 403	17 430 292	14 172 735	81.3	81.3	65.0
2911	Prepared ferrous metal scrap (processed by this establishment) .....	2 271	12 406 155	8 477 261	68.3	48.6	X
2912	Prepared ferrous metal scrap (not processed by this establishment) ....	1 443	8 695 265	5 187 191	59.7	29.8	X
2913	Unprepared ferrous metal scrap including bimetal cans .....	785	2 567 530	508 282	19.8	2.9	X
2920	Nonferrous metal scrap .....	2 205	10 516 047	2 412 930	22.9	13.8	64.3
2921	Aluminum scrap .....	2 041	9 541 686	1 286 658	13.5	7.4	X
2922	Copper and copper alloy scrap .....	1 788	7 945 127	642 697	8.1	3.7	X
2923	Lead scrap .....	532	2 229 013	38 431	1.7	.2	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals) .....	1 088	6 400 878	445 129	7.0	2.6	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4219301</b>	<b>Iron &amp; steel scrap processors &amp; dealers—Con.</b>						
2930	Recyclable paper and paperboard .....	172	1 066 184	65 473	6.1	.4	X
2940	Recyclable materials, except metal .....	93	487 272	6 719	1.4	Z	71.3
2941	Wiping cloths, waste rags, and textile waste .....	8	8 058	413	5.1	Z	X
2943	Recyclable plastics .....	53	411 590	4 242	1.0	Z	X
2944	Recyclable glass .....	41	118 874	1 195	1.0	Z	X
2945	Other recyclable materials (including rubber and bones) .....	28	57 034	867	1.5	Z	X
3400	Industrial and personal services paper and plastics .....	7	18 448	482	2.6	Z	X
9700	Service receipts and labor charges (including installed parts) .....	264	1 061 896	84 667	8.0	.5	66.9
9701	Labor charges for repair work .....	96	135 063	7 507	5.6	Z	X
9702	Parts installed in repair work .....	71	88 472	2 303	2.6	Z	X
9703	Other service receipts and labor charges—Specify .....	176	932 841	74 857	8.0	.4	X
9810	Miscellaneous commodities .....	117	704 105	35 547	5.0	.2	X
9940	Rental and leasing receipts .....	100	326 272	9 635	3.0	.1	X
9950	Construction receipts .....	18	31 848	3 024	9.5	Z	X
<b>42193011</b>	<b>Iron &amp; steel scrap processors (using power processing equipment) .....</b>	<b>2 268</b>	<b>X</b>	<b>12 322 747</b>	<b>X</b>	<b>100.0</b>	<b>72.9</b>
0100	New and used automobiles, motorcycles, etc. ....	18	15 991	958	6.0	Z	X
0120	Buses, campers, and motor homes .....	14	4 847	181	3.7	Z	X
0130	Light trucks and vans (14,000 lb or less) .....	14	4 847	256	5.3	Z	X
0200	New and rebuilt automotive parts and supplies .....	20	20 149	2 631	13.1	Z	X
0240	Used automotive parts, accessories, and equipment .....	178	408 784	28 700	7.0	Z	X
0300	Tires and tubes .....	21	15 910	828	5.2	Z	X
1100	Iron and steel products (semifinished) .....	70	325 112	44 067	13.6	.4	X
1120	Flat iron and steel products .....	170	553 977	51 970	9.4	.4	X
1140	Iron and steel wire and wire products .....	56	324 279	10 825	3.3	.1	X
1150	Iron and steel pipe and tubing .....	175	587 712	32 180	5.5	.3	X
1160	Other iron and steel products .....	180	738 370	38 330	5.2	.3	X
1170	Alloy steel .....	45	254 787	8 889	3.5	.1	X
1180	Stainless steel .....	398	2 158 633	88 489	4.1	.7	X
1200	Copper and brass .....	277	1 593 371	88 384	5.5	.7	X
1220	Aluminum shapes, forms, etc. ....	95	456 625	17 172	3.8	.1	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	144	1 060 233	72 238	6.8	.6	X
1300	Coal and coke .....	7	12 833	5 918	46.1	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	62	250 719	12 993	5.2	.1	X
2900	Ferrous metal scrap .....	2 268	12 322 747	9 493 961	77.0	77.0	X
2920	Nonferrous metal scrap .....	1 553	9 287 321	2 138 173	23.0	17.4	X
2930	Recyclable paper and paperboard .....	136	994 488	60 182	6.1	.5	X
2940	Recyclable materials, except metal .....	72	450 715	6 139	1.4	.1	X
9700	Service receipts and labor charges (including installed parts) .....	218	994 915	74 594	7.5	.6	X
9810	Miscellaneous commodities .....	103	559 799	24 296	4.3	.2	X
9940	Rental and leasing receipts .....	73	306 210	8 789	2.9	.1	X
9950	Construction receipts .....	17	31 750	3 009	9.5	Z	X
<b>42193012</b>	<b>Iron &amp; steel scrap processors (not using power processing equip) .....</b>	<b>1 135</b>	<b>X</b>	<b>5 107 545</b>	<b>X</b>	<b>100.0</b>	<b>70.3</b>
0240	Used automotive parts, accessories, and equipment .....	134	141 128	20 948	14.8	.4	X
1100	Iron and steel products (semifinished) .....	6	14 629	3 245	22.2	.1	X
1120	Flat iron and steel products .....	23	40 749	4 015	9.9	.1	X
1140	Iron and steel wire and wire products .....	17	92 335	4 588	5.0	.1	X
1150	Iron and steel pipe and tubing .....	21	86 398	4 154	4.8	.1	X
1160	Other iron and steel products .....	18	125 114	19 838	15.9	.4	X
1170	Alloy steel .....	8	25 779	895	3.5	.2	X
1180	Stainless steel .....	75	227 408	12 964	5.7	.3	X
1200	Copper and brass .....	124	285 091	12 569	4.4	.2	X
1220	Aluminum shapes, forms, etc. ....	35	24 977	1 531	6.1	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	25	42 416	1 103	2.6	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	12	141 248	39 103	27.7	.8	X
2900	Ferrous metal scrap .....	1 135	5 107 545	4 678 774	91.6	91.6	62.7
2912	Prepared ferrous metal scrap (not processed by this establishment) .....	818	4 817 625	4 353 032	90.4	85.2	X
2913	Unprepared ferrous metal scrap including bimetal cans .....	425	572 906	274 889	48.0	5.4	X
2920	Nonferrous metal scrap .....	652	1 228 726	274 757	22.4	5.4	47.0
2921	Aluminum scrap .....	569	1 079 957	140 923	13.0	2.8	X
2922	Copper and copper alloy scrap .....	490	860 556	73 370	8.5	1.4	X
2923	Lead scrap .....	126	369 379	7 539	2.0	.1	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals) .....	225	620 955	52 913	8.5	1.0	X
2930	Recyclable paper and paperboard .....	36	71 696	5 291	7.4	.1	X
2940	Recyclable materials, except metal .....	21	36 557	580	1.6	Z	67.6
2943	Recyclable plastics .....	19	36 086	292	.8	Z	X
2944	Recyclable glass .....	16	28 888	260	.9	Z	X
9700	Service receipts and labor charges (including installed parts) .....	46	66 981	10 073	15.0	.2	66.6
9701	Labor charges for repair work .....	20	7 338	1 286	17.5	Z	X
9702	Parts installed in repair work .....	9	4 707	493	10.5	Z	X
9703	Other service receipts and labor charges—Specify .....	24	59 160	8 294	14.0	.2	X
9810	Miscellaneous commodities .....	14	144 306	11 251	7.8	.2	X
9940	Rental and leasing receipts .....	27	20 062	846	4.2	Z	X

See footnotes at end of table.

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4219302</b>	<b>Recyclable paper &amp; paperboard whsle</b> .....	<b>1 539</b>	<b>X</b>	<b>5 384 421</b>	<b>X</b>	<b>100.0</b>	<b>80.3</b>
0240	Used automotive parts, accessories, and equipment .....	6	15 570	46	.3	Z	X
0920	New computer equipment .....	7	17 264	236	1.4	Z	X
1100	Iron and steel products (semifinished) .....	7	15 734	223	1.4	Z	X
1140	Iron and steel wire and wire products .....	25	75 455	399	.5	Z	X
1180	Stainless steel .....	16	48 795	695	1.4	Z	X
1200	Copper and brass .....	37	100 986	1 800	1.8	Z	X
1220	Aluminum shapes, forms, etc. ....	21	34 346	3 056	8.9	.1	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	15	55 197	573	1.0	Z	X
1650	Communication equipment and supplies .....	7	21 198	6 287	29.7	.1	8.7
1652	Other electronic communication equipment .....	7	21 198	6 287	29.7	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	23	99 537	5 739	5.8	.1	2.7
2327	All other new general-purpose industrial machinery and equipment .....	23	99 537	2 585	2.6	Z	X
2328	Used general-purpose industrial machinery and equipment .....	6	48 143	3 154	6.6	.1	X
2340	Materials handling machinery, equipment, and parts .....	6	14 201	4 256	30.0	.1	80.3
2341	New conveying equipment .....	6	14 201	4 256	30.0	.1	X
2360	Other industrial machinery, equipment, and parts .....	12	15 122	557	3.7	Z	80.3
2363	New printing trades machinery, equipment, and supplies .....	9	6 351	372	5.9	Z	X
2460	Other industrial supplies .....	14	42 769	2 333	5.5	Z	X
2900	Ferrous metal scrap .....	195	540 999	28 758	5.3	.5	78.5
2911	Prepared ferrous metal scrap (processed by this establishment) .....	60	149 851	13 029	8.7	.2	X
2912	Prepared ferrous metal scrap (not processed by this establishment) .....	59	139 649	9 781	7.0	.2	X
2913	Unprepared ferrous metal scrap including bimetal cans .....	121	379 846	5 948	1.6	.1	X
2920	Nonferrous metal scrap .....	417	1 339 872	138 701	10.4	2.6	80.2
2921	Aluminum scrap .....	405	1 318 998	121 436	9.2	2.3	X
2922	Copper and copper alloy scrap .....	95	230 640	8 557	3.7	.2	X
2923	Lead scrap .....	24	54 382	1 799	3.3	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals) .....	51	153 610	6 908	4.5	.1	X
2930	Recyclable paper and paperboard .....	1 539	5 384 421	4 970 236	92.3	92.3	X
2940	Recyclable materials, except metal .....	418	1 308 456	96 139	7.3	1.8	79.1
2941	Wiping cloths, waste rags, and textile waste .....	32	71 480	1 951	2.7	Z	X
2943	Recyclable plastics .....	370	1 155 297	45 767	4.0	.9	X
2944	Recyclable glass .....	309	1 003 903	27 497	2.7	.5	X
2945	Other recyclable materials (including rubber and bones) .....	51	161 557	20 898	12.9	.4	X
3300	Stationery, office supplies and greeting cards .....	7	9 518	840	8.8	Z	7.5
3311	Business forms .....	7	9 518	342	3.6	Z	X
3312	Stationery, photocopy paper, and typing paper .....	7	9 518	182	1.9	Z	X
3313	Inked ribbons, carbon paper, pens and pencils .....	7	9 518	144	1.5	Z	X
3314	Toner and cartridges .....	7	9 518	101	1.1	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	7	9 518	64	.7	Z	X
3400	Industrial and personal services paper and plastics .....	25	42 578	10 870	25.5	.2	X
5300	Plastics materials and basic shapes .....	32	43 347	7 256	16.7	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	15	15 007	2 461	16.4	Z	5.7
5344	Other chemicals and allied products .....	15	15 007	2 461	16.4	Z	X
9700	Service receipts and labor charges (including installed parts) .....	149	449 285	59 577	13.3	1.1	77.4
9701	Labor charges for repair work .....	17	48 842	2 754	5.6	.1	X
9702	Parts installed in repair work .....	14	34 918	302	.9	Z	X
9703	Other service receipts and labor charges—Specify .....	138	405 721	56 519	13.9	1.1	X
9810	Miscellaneous commodities .....	76	252 664	15 400	6.1	.3	X
9940	Rental and leasing receipts .....	25	83 701	4 189	5.0	.1	X
<b>4219303</b>	<b>Other recyclable material whsle</b> .....	<b>3 891</b>	<b>X</b>	<b>14 543 434</b>	<b>X</b>	<b>100.0</b>	<b>73.1</b>
0200	New and rebuilt automotive parts and supplies .....	10	43 951	4 125	9.4	Z	X
0240	Used automotive parts, accessories, and equipment .....	112	248 058	9 558	3.9	.1	X
0300	Tires and tubes .....	7	13 960	5 887	42.2	Z	70.7
0312	Recapped and used tires and repair materials .....	7	13 960	5 887	42.2	Z	X
1100	Iron and steel products (semifinished) .....	55	91 608	5 178	5.7	Z	X
1120	Flat iron and steel products .....	67	317 929	21 889	6.9	.2	4.3
1121	Plates .....	67	317 929	1 982	.6	Z	X
1126	Sheets (galvanized and coated) .....	67	317 929	19 907	6.3	.1	X
1140	Iron and steel wire and wire products .....	41	115 173	4 023	3.5	Z	17.0
1141	Wire (plain, coated, barbed, and twisted) .....	41	115 173	4 023	3.5	Z	X
1150	Iron and steel pipe and tubing .....	87	298 210	10 201	3.4	.1	5.5
1152	Tubing .....	14	288 559	10 133	3.5	.1	X
1153	Standard steel pipe .....	73	9 651	68	.7	Z	X
1160	Other iron and steel products .....	67	257 007	7 639	3.0	.1	X
1170	Alloy steel .....	46	417 774	27 860	6.7	.2	3.0
1171	Bars, hot-rolled or cold-finished .....	46	417 774	27 860	6.7	.2	X
1180	Stainless steel .....	412	2 127 742	123 749	5.8	.9	4.3
1181	Plates .....	30	264 078	3 349	1.3	Z	X
1182	Strip .....	37	228 406	2 385	1.0	Z	X
1183	Sheets .....	156	1 055 027	94 904	9.0	.7	X
1184	Bars and bar-size shapes .....	65	329 738	16 786	5.1	.1	X
1185	Other stainless steel (including tubing) .....	158	332 069	6 325	1.9	Z	X
1200	Copper and brass .....	323	1 816 248	331 563	18.3	2.3	1.8
1211	Copper wire mill products (structural only) .....	232	1 713 076	199 463	11.6	1.4	X
1212	Flat products (sheets, strips, and plates) .....	91	103 172	58 655	56.9	.4	X
1213	Tubular products (pipes and tubes) .....	91	220 726	18 700	8.5	.1	X
1214	Rod, nonelectrical wire, extruded shapes, etc. ....	49	330 775	54 743	16.6	.4	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4219303</b>	<b>Other recyclable material whsle—Con.</b>						
1220	Aluminum shapes, forms, etc. ....	136	998 162	330 608	33.1	2.3	48.9
1221	Plates (.250 inch and over) .....	14	5 036	42	.8	Z	X
1222	Sheets and coils (.006 to .249 inch) .....	46	950 188	53 073	5.6	.4	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) .....	59	929 878	275 846	29.7	1.9	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	45	38 387	1 463	3.8	Z	X
1225	Foils .....	16	5 408	183	3.4	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	202	791 701	44 745	5.7	.3	X
2320	General-purpose industrial machinery, equipment, and parts .....	138	296 870	36 403	12.3	.3	.3
2328	Used general-purpose industrial machinery and equipment .....	138	296 870	36 403	12.3	.3	X
2900	Ferrous metal scrap .....	1 164	5 492 210	1 114 614	20.3	7.7	64.7
2911	Prepared ferrous metal scrap (processed by this establishment) .....	705	3 640 881	739 652	20.3	5.1	X
2912	Prepared ferrous metal scrap (not processed by this establishment) .....	479	2 472 699	286 794	11.6	2.0	X
2913	Unprepared ferrous metal scrap including bimetal cans .....	348	952 187	88 167	9.3	.6	X
2920	Nonferrous metal scrap .....	2 434	12 084 100	9 548 065	79.0	65.7	55.9
2921	Aluminum scrap .....	2 253	11 108 713	5 064 293	45.6	34.8	X
2922	Copper and copper alloy scrap .....	1 755	8 885 023	2 565 854	28.9	17.6	X
2923	Lead scrap .....	775	3 687 535	133 686	3.6	.9	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals) .....	1 361	8 218 652	1 784 231	21.7	12.3	X
2930	Recyclable paper and paperboard .....	441	1 514 169	158 945	10.5	1.1	X
2940	Recyclable materials, except metal .....	1 915	3 928 136	2 578 748	65.6	17.7	64.6
2941	Wiping cloths, waste rags, and textile waste .....	469	934 360	854 498	91.5	5.9	X
2943	Recyclable plastics .....	879	2 235 828	819 710	36.7	5.6	X
2944	Recyclable glass .....	531	1 464 742	260 350	17.8	1.8	X
2945	Other recyclable materials (including rubber and bones) .....	664	900 437	644 189	71.5	4.4	X
3030	Precious metals—gold, silver, and platinum including precious metal coins .....	6	18 335	4 953	27.0	Z	X
3400	Industrial and personal services paper and plastics .....	47	60 957	13 822	22.7	.1	6.4
3415	Other industrial and personal service paper .....	47	60 957	13 822	22.7	.1	X
5300	Plastics materials and basic shapes .....	12	13 390	1 960	14.6	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	18	13 499	3 269	24.2	Z	44.7
5334	Organic fibers .....	18	13 499	3 269	24.2	Z	X
6150	Nondurable goods, n.e.c. ....	6	24 205	8 564	35.4	.1	X
9700	Service receipts and labor charges (including installed parts) .....	285	793 274	90 289	11.4	.6	59.2
9701	Labor charges for repair work .....	114	238 488	11 731	4.9	.1	X
9702	Parts installed in repair work .....	57	142 268	3 441	2.4	Z	X
9703	Other service receipts and labor charges—Specify .....	198	613 550	75 115	12.2	.5	X
9810	Miscellaneous commodities .....	135	224 189	19 821	8.8	.1	X
9940	Rental and leasing receipts .....	80	193 079	17 046	8.8	.1	X
9950	Construction receipts .....	12	13 277	618	4.7	Z	X
<b>42194</b>	<b>Jewelry/watch/silverware/precious stone, &amp; precious metal whsle</b>	<b>7 183</b>	<b>X</b>	<b>30 824 486</b>	<b>X</b>	<b>100.0</b>	<b>76.6</b>
0500	Household china, glassware, crockery, and plastic housewares .....	57	174 283	13 304	7.6	Z	X
0540	Other home furnishings .....	52	79 307	8 497	10.7	Z	3.0
0542	Mirrors, lamps, and picture frames .....	50	75 578	3 907	5.2	Z	X
0543	Home furnishings, n.e.c. ....	50	75 578	4 553	6.0	Z	X
0900	Office equipment .....	10	214 310	52 106	24.3	.2	76.5
0912	Calculators and accounting machines .....	10	214 310	52 106	24.3	.2	X
1030	Optical and ophthalmic goods .....	6	16 115	5 143	31.9	Z	X
1200	Copper and brass .....	71	3 357 526	779 329	23.2	2.5	X
1220	Aluminum shapes, forms, etc. ....	22	3 235 913	164 128	5.1	.5	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	24	29 573	3 910	13.2	Z	X
1400	Electrical apparatus and equipment .....	6	42 637	2 610	6.1	Z	75.7
1419	Industrial controls .....	6	42 637	2 610	6.1	Z	X
1500	Electrical appliances, household .....	35	280 398	44 575	15.9	.1	.6
1512	Radios, stereos, and CD players .....	34	279 217	44 551	16.0	.1	X
1700	Hardware .....	17	41 702	7 719	18.5	Z	67.9
1711	Hand tools (including power driven) .....	17	41 702	7 719	18.5	Z	X
2700	Sporting and recreational goods and supplies .....	34	43 948	3 733	8.5	Z	39.3
2713	Billiards, pool, bowling equipment, and accessories .....	10	1 582	260	16.4	Z	X
2715	Athletic equipment and accessories .....	11	38 730	2 492	6.4	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	12	3 633	981	27.0	Z	X
2800	Toys and hobby goods and supplies .....	30	88 021	13 317	15.1	Z	11.9
2812	Other toys and games (including fireworks and children's vehicles) .....	13	56 027	4 066	7.3	Z	X
2813	Crafts and craft supplies .....	14	27 268	8 045	29.5	Z	X
2920	Nonferrous metal scrap .....	44	4 429 132	120 623	2.7	.4	.2
2922	Copper and copper alloy scrap .....	35	4 410 186	2 859	.1	Z	X
2923	Lead scrap .....	35	4 410 186	117 079	2.7	.4	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42194</b>	<b>Jewelry/watch/silverware/precious stone, &amp; precious metal whsle—Con.</b>						
3000	Jewelry, diamonds, gem stones, and watches .....	6 803	21 527 436	20 632 348	95.8	66.9	67.1
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location .....	2 898	10 427 441	7 330 001	70.3	23.8	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location .....	1 976	4 088 305	1 580 409	38.7	5.1	X
3013	Diamonds, diamond jewelry, gem stones, and pearl jewelry where lapidary work was performed at this location .....	1 095	2 817 963	1 617 406	57.4	5.2	X
3014	Watches, clocks, and watch movements and cases .....	1 610	5 861 601	3 869 390	66.0	12.6	X
3015	Karat gold jewelry (rings, necklaces, etc.) .....	1 625	5 374 788	3 189 911	59.4	10.3	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	2 632	4 524 380	3 045 221	67.3	9.9	X
3030	Precious metals—gold, silver, and platinum including precious metal coins .....	794	10 768 876	8 670 231	80.5	28.1	X
3150	Other durable goods .....	6	2 173	718	33.0	Z	X
3300	Stationery, office supplies and greeting cards .....	18	182 696	26 174	14.3	.1	50.3
3312	Stationery, photocopy paper, and typing paper .....	8	1 913	568	29.7	Z	X
3313	Inked ribbons, carbon paper, pens and pencils .....	10	180 783	25 606	14.2	.1	X
3400	Industrial and personal services paper and plastics .....	8	17 442	1 986	11.4	Z	11.4
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	8	17 442	1 986	11.4	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	15	129 787	20 315	15.7	.1	4.7
3514	Perfumes .....	15	129 787	20 315	15.7	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	8	8 263	1 409	17.1	Z	X
3800	Men's and boys' wear .....	20	83 925	5 894	7.0	Z	1.9
3811	Men's and boys' suits, coats, and formal wear .....	7	32 259	1 427	4.4	Z	X
3814	Men's and boys' work clothing and uniforms .....	6	11 963	1 808	15.1	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	9	39 670	2 653	6.7	Z	X
3900	Women's and children's wear .....	78	130 714	21 714	16.6	.1	8.6
3911	Infants' and children's wear (to size 6X) .....	55	65 059	4 958	7.6	Z	X
3913	Women's, misses', and girls' suits and coats .....	54	64 953	7 030	10.8	Z	X
3914	Women's and misses' outerwear .....	7	6 623	251	3.8	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) .....	14	58 457	9 334	16.0	Z	X
4000	Footwear .....	8	3 960	187	4.7	Z	11.2
4011	All athletic footwear .....	8	3 960	187	4.7	Z	X
6000	Paint, paint supplies, and wallpaper .....	33	24 505	2 201	9.0	Z	76.6
6015	Wallpaper .....	33	24 505	2 201	9.0	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	14	17 971	2 981	16.6	Z	19.0
6102	Other periodicals, newspapers, and miscellaneous printed materials .....	13	16 063	2 791	17.4	Z	X
6120	Art goods (including novelties and souvenirs) .....	125	289 780	39 867	13.8	.1	4.5
6122	Novelties and souvenirs .....	112	194 945	34 675	17.8	.1	X
6150	Nondurable goods, n.e.c. .....	21	26 937	5 236	19.4	Z	X
9700	Service receipts and labor charges (including installed parts) .....	206	427 479	21 021	4.9	.1	2.2
9701	Labor charges for repair work .....	26	137 128	688	.5	Z	X
9702	Parts installed in repair work .....	19	4 598	405	8.8	Z	X
9703	Other service receipts and labor charges—Specify .....	147	174 662	14 735	8.4	Z	X
9730	Advertising specialties (paper novelties, etc.) .....	8	5 713	736	12.9	Z	X
9810	Miscellaneous commodities .....	267	4 824 373	88 311	1.8	.3	X
9940	Rental and leasing receipts .....	36	47 325	5 185	11.0	Z	X
<b>421940</b>	<b>Jewelry/watch/silverware/precious stone, &amp; precious metal whsle</b>	<b>7 183</b>	<b>X</b>	<b>30 824 486</b>	<b>X</b>	<b>100.0</b>	<b>76.6</b>
0500	Household china, glassware, crockery, and plastic housewares .....	57	174 283	13 304	7.6	Z	X
0540	Other home furnishings .....	52	79 307	8 497	10.7	Z	3.0
0542	Mirrors, lamps, and picture frames .....	50	75 578	3 907	5.2	Z	X
0543	Home furnishings, n.e.c. .....	50	75 578	4 553	6.0	Z	X
0900	Office equipment .....	10	214 310	52 106	24.3	.2	76.5
0912	Calculators and accounting machines .....	10	214 310	52 106	24.3	.2	X
1030	Optical and ophthalmic goods .....	6	16 115	5 143	31.9	Z	X
1200	Copper and brass .....	71	3 357 526	779 329	23.2	2.5	X
1220	Aluminum shapes, forms, etc. .....	22	3 235 913	164 128	5.1	.5	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	24	29 573	3 910	13.2	Z	X
1400	Electrical apparatus and equipment .....	6	42 637	2 610	6.1	Z	75.7
1419	Industrial controls .....	6	42 637	2 610	6.1	Z	X
1500	Electrical appliances, household .....	35	280 398	44 575	15.9	.1	.6
1512	Radios, stereos, and CD players .....	34	279 217	44 551	16.0	.1	X
1700	Hardware .....	17	41 702	7 719	18.5	Z	67.9
1711	Hand tools (including power driven) .....	17	41 702	7 719	18.5	Z	X
2700	Sporting and recreational goods and supplies .....	34	43 948	3 733	8.5	Z	39.3
2713	Billiards, pool, bowling equipment, and accessories .....	10	1 582	260	16.4	Z	X
2715	Athletic equipment and accessories .....	11	38 730	2 492	6.4	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	12	3 633	981	27.0	Z	X
2800	Toys and hobby goods and supplies .....	30	88 021	13 317	15.1	Z	11.9
2812	Other toys and games (including fireworks and children's vehicles) .....	13	56 027	4 066	7.3	Z	X
2813	Crafts and craft supplies .....	14	27 268	8 045	29.5	Z	X
2920	Nonferrous metal scrap .....	44	4 429 132	120 623	2.7	.4	.2
2922	Copper and copper alloy scrap .....	35	4 410 186	2 859	.1	Z	X
2923	Lead scrap .....	35	4 410 186	117 079	2.7	.4	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421940</b>	<b>Jewelry/watch/silverware/precious stone, &amp; precious metal whsle—Con.</b>						
3000	Jewelry, diamonds, gem stones, and watches	6 803	21 527 436	20 632 348	95.8	66.9	67.1
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location	2 898	10 427 441	7 330 001	70.3	23.8	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location	1 976	4 088 305	1 580 409	38.7	5.1	X
3013	Diamonds, diamond jewelry, gem stones, and pearl jewelry where lapidary work was performed at this location	1 095	2 817 963	1 617 406	57.4	5.2	X
3014	Watches, clocks, and watch movements and cases	1 610	5 861 601	3 869 390	66.0	12.6	X
3015	Karat gold jewelry (rings, necklaces, etc.)	1 625	5 374 788	3 189 911	59.4	10.3	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	2 632	4 524 380	3 045 221	67.3	9.9	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	794	10 768 876	8 670 231	80.5	28.1	X
3150	Other durable goods	6	2 173	718	33.0	Z	X
3300	Stationery, office supplies and greeting cards	18	182 696	26 174	14.3	.1	50.3
3312	Stationery, photocopy paper, and typing paper	8	1 913	568	29.7	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	10	180 783	25 606	14.2	.1	X
3400	Industrial and personal services paper and plastics	8	17 442	1 986	11.4	Z	11.4
3413	Industrial paper (wrapping, bags, cartons, etc.)	8	17 442	1 986	11.4	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	15	129 787	20 315	15.7	.1	4.7
3514	Perfumes	15	129 787	20 315	15.7	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	8	8 263	1 409	17.1	Z	X
3800	Men's and boys' wear	20	83 925	5 894	7.0	Z	1.9
3811	Men's and boys' suits, coats, and formal wear	7	32 259	1 427	4.4	Z	X
3814	Men's and boys' work clothing and uniforms	6	11 963	1 808	15.1	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	9	39 670	2 653	6.7	Z	X
3900	Women's and children's wear	78	130 714	21 714	16.6	.1	8.6
3911	Infants' and children's wear (to size 6X)	55	65 059	4 958	7.6	Z	X
3913	Women's, misses', and girls' suits and coats	54	64 953	7 030	10.8	Z	X
3914	Women's and misses' outerwear	7	6 623	251	3.8	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)	14	58 457	9 334	16.0	Z	X
4000	Footwear	8	3 960	187	4.7	Z	11.2
4011	All athletic footwear	8	3 960	187	4.7	Z	X
6000	Paint, paint supplies, and wallpaper	33	24 505	2 201	9.0	Z	76.6
6015	Wallpaper	33	24 505	2 201	9.0	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	14	17 971	2 981	16.6	Z	19.0
6102	Other periodicals, newspapers, and miscellaneous printed materials	13	16 063	2 791	17.4	Z	X
6120	Art goods (including novelties and souvenirs)	125	289 780	39 867	13.8	.1	4.5
6122	Novelties and souvenirs	112	194 945	34 675	17.8	.1	X
6150	Nondurable goods, n.e.c.	21	26 937	5 236	19.4	Z	X
9700	Service receipts and labor charges (including installed parts)	206	427 479	21 021	4.9	.1	2.2
9701	Labor charges for repair work	26	137 128	688	.5	Z	X
9702	Parts installed in repair work	19	4 598	405	8.8	Z	X
9703	Other service receipts and labor charges—Specify	147	174 662	14 735	8.4	Z	X
9730	Advertising specialties (paper novelties, etc.)	8	5 713	736	12.9	Z	X
9810	Miscellaneous commodities	267	4 824 373	88 311	1.8	.3	X
9940	Rental and leasing receipts	36	47 325	5 185	11.0	Z	X
<b>4219401</b>	<b>Jewelry, watch, diamonds, precious stone, &amp; silverware whsle</b>	<b>6 641</b>	<b>X</b>	<b>21 097 516</b>	<b>X</b>	<b>100.0</b>	<b>73.1</b>
0500	Household china, glassware, crockery, and plastic housewares	50	156 315	12 751	8.2	.1	X
0540	Other home furnishings	50	75 578	8 460	11.2	Z	3.0
0542	Mirrors, lamps, and picture frames	50	75 578	3 907	5.2	Z	X
0543	Home furnishings, n.e.c.	50	75 578	4 553	6.0	Z	X
0900	Office equipment	10	214 310	52 106	24.3	.2	72.9
0912	Calculators and accounting machines	10	214 310	52 106	24.3	.2	X
1030	Optical and ophthalmic goods	6	16 115	5 143	31.9	Z	X
1200	Copper and brass	42	58 951	8 754	14.9	Z	X
1220	Aluminum shapes, forms, etc.	16	29 704	1 135	3.8	Z	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	14	24 182	3 653	15.1	Z	X
1400	Electrical apparatus and equipment	6	42 637	2 610	6.1	Z	72.1
1419	Industrial controls	6	42 637	2 610	6.1	Z	X
1500	Electrical appliances, household	34	279 217	44 551	16.0	.2	.6
1512	Radios, stereos, and CD players	34	279 217	44 551	16.0	.2	X
1700	Hardware	11	29 216	4 596	15.7	Z	60.6
1711	Hand tools (including power driven)	11	29 216	4 596	15.7	Z	X
2700	Sporting and recreational goods and supplies	34	43 948	3 733	8.5	Z	37.5
2713	Billiards, pool, bowling equipment, and accessories	10	1 582	260	16.4	Z	X
2715	Athletic equipment and accessories	11	38 730	2 492	6.4	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	12	3 633	981	27.0	Z	X
2800	Toys and hobby goods and supplies	27	83 295	12 111	14.5	.1	13.9
2812	Other toys and games (including fireworks and children's vehicles)	13	56 027	4 066	7.3	Z	X
2813	Crafts and craft supplies	14	27 268	8 045	29.5	Z	X
2920	Nonferrous metal scrap	9	18 946	685	3.6	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4219401</b>	<b>Jewelry, watch, diamonds, precious stone, &amp; silverware whsle —Con.</b>						
3000	Jewelry, diamonds, gem stones, and watches	6 641	21 097 516	20 580 282	97.5	97.5	63.8
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location	2 831	10 257 943	7 321 027	71.4	34.7	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location	1 950	4 034 689	1 578 586	39.1	7.5	X
3013	Diamonds, diamond jewelry, gem stones, and pearl jewelry where lapidary work was performed at this location	1 063	2 753 038	1 609 224	58.5	7.6	X
3014	Watches, clocks, and watch movements and cases	1 562	5 736 719	3 865 022	67.4	18.3	X
3015	Karat gold jewelry (rings, necklaces, etc.)	1 530	5 128 517	3 170 012	61.8	15.0	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	2 592	4 384 880	3 036 413	69.2	14.4	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	252	1 041 906	97 266	9.3	.5	X
3150	Other durable goods	6	2 173	718	33.0	Z	X
3300	Stationery, office supplies and greeting cards	18	182 696	26 174	14.3	.1	48.0
3312	Stationery, photocopy paper, and typing paper	8	1 913	568	29.7	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	10	180 783	25 606	14.2	.1	X
3400	Industrial and personal services paper and plastics	8	17 442	1 986	11.4	Z	10.9
3413	Industrial paper (wrapping, bags, cartons, etc.)	8	17 442	1 986	11.4	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	15	129 787	20 315	15.7	.1	4.5
3514	Perfumes	15	129 787	20 315	15.7	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	8	8 263	1 409	17.1	Z	X
3800	Men's and boys' wear	20	83 925	5 894	7.0	Z	1.9
3811	Men's and boys' suits, coats, and formal wear	7	32 259	1 427	4.4	Z	X
3814	Men's and boys' work clothing and uniforms	6	11 963	1 808	15.1	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	9	39 670	2 653	6.7	Z	X
3900	Women's and children's wear	76	130 174	21 606	16.6	.1	8.3
3911	Infants' and children's wear (to size 6X)	55	65 059	4 958	7.6	Z	X
3913	Women's, misses', and girls' suits and coats	54	64 953	7 030	10.8	Z	X
3914	Women's and misses' outerwear	7	6 623	251	3.8	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)	14	58 457	9 334	16.0	Z	X
4000	Footwear	8	3 960	187	4.7	Z	10.6
4011	All athletic footwear	8	3 960	187	4.7	Z	X
6000	Paint, paint supplies, and wallpaper	33	24 505	2 201	9.0	Z	73.1
6015	Wallpaper	33	24 505	2 201	9.0	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	13	16 063	2 791	17.4	Z	21.7
6102	Other periodicals, newspapers, and miscellaneous printed materials	13	16 063	2 791	17.4	Z	X
6120	Art goods (including novelties and souvenirs)	112	194 945	34 675	17.8	.2	6.9
6122	Novelties and souvenirs	112	194 945	34 675	17.8	.2	X
6150	Nondurable goods, n.e.c.	17	17 434	4 191	24.0	Z	X
9700	Service receipts and labor charges (including installed parts)	183	316 393	15 828	5.0	.1	2.8
9701	Labor charges for repair work	26	137 128	688	.5	Z	X
9702	Parts installed in repair work	19	4 598	405	8.8	Z	X
9703	Other service receipts and labor charges—Specify	147	174 662	14 735	8.4	.1	X
9730	Advertising specialties (paper novelties, etc.)	8	5 713	736	12.9	Z	X
9810	Miscellaneous commodities	226	417 783	67 196	16.1	.3	X
9940	Rental and leasing receipts	25	36 051	4 409	12.2	Z	X
<b>4219402</b>	<b>Precious metal (excluding ores) whsle</b>	<b>542</b>	<b>X</b>	<b>9 726 970</b>	<b>X</b>	<b>100.0</b>	<b>84.4</b>
0500	Household china, glassware, crockery, and plastic housewares	7	17 968	553	3.1	Z	X
1200	Copper and brass	29	3 298 575	770 575	23.4	7.9	X
1220	Aluminum shapes, forms, etc.	6	3 206 209	162 993	5.1	1.7	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	10	5 391	257	4.8	Z	X
1700	Hardware	6	12 486	3 123	25.0	Z	X
2920	Nonferrous metal scrap	35	4 410 186	119 938	2.7	1.2	X
3000	Jewelry, diamonds, gem stones, and watches	162	429 920	52 066	12.1	.5	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	542	9 726 970	8 572 965	88.1	88.1	X
6120	Art goods (including novelties and souvenirs)	13	94 835	5 192	5.5	.1	X
9700	Service receipts and labor charges (including installed parts)	23	111 086	5 193	4.7	.1	X
9810	Miscellaneous commodities	41	4 406 590	21 115	.5	.2	X
9940	Rental and leasing receipts	11	11 274	776	6.9	Z	X
<b>42199</b>	<b>Other miscellaneous durable goods whsle</b>	<b>10 187</b>	<b>X</b>	<b>54 504 229</b>	<b>X</b>	<b>100.0</b>	<b>62.3</b>
0100	New and used automobiles, motorcycles, etc.	75	53 132	1 544	2.9	Z	X
0140	Medium trucks and tractors (14,001 to 26,000 lb)	14	33 346	1 982	5.9	Z	X
0150	Heavy trucks and tractors (over 26,000 lb)	29	36 560	6 048	16.5	Z	X
0200	New and rebuilt automotive parts and supplies	470	2 206 705	73 713	3.3	.1	.7
0211	Batteries	282	2 069 028	3 007	.1	Z	X
0212	Engines (complete)	283	1 055 041	2 102	.2	Z	X
0213	Electrical engine parts (including ignition parts)	282	2 069 028	12 298	.6	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	282	2 069 028	4 623	.2	Z	X
0215	Exhaust system parts	282	2 069 028	3 007	.1	Z	X
0216	Glass	136	1 041 331	1 610	.2	Z	X
0217	Hoses, belts, gaskets, and wiper blades	429	2 082 747	7 440	.4	Z	X
0218	Filters (oil, air, gas, and transmission)	429	2 082 747	12 346	.6	Z	X
0219	Engine parts, except electrical	282	2 069 028	6 017	.3	Z	X
0221	Body parts and repair materials	136	1 041 331	1 610	.2	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	282	2 069 028	5 770	.3	Z	X
0223	Parts, n.e.c.	282	2 069 028	3 007	.1	Z	X
0224	Accessories	311	2 091 272	4 622	.2	Z	X
0240	Used automotive parts, accessories, and equipment	11	14 207	1 236	8.7	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42199</b>	<b>Other miscellaneous durable goods whsle—Con.</b>						
0250	Petroleum products marketing equipment .....	9	100 698	16 540	16.4	Z	X
0300	Tires and tubes .....	247	2 840 019	58 187	2.0	.1	.2
0311	New tires and tubes .....	230	2 825 123	56 655	2.0	.1	X
0400	Household and lawn furniture .....	105	903 907	101 713	11.3	.2	X
0420	Office and business furniture .....	127	88 471	13 193	14.9	Z	29.4
0421	New office furniture (wooden and metal) .....	125	63 455	11 953	18.8	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	120	70 198	6 095	8.7	Z	X
0520	Linens, domestics, curtains, and draperies .....	132	131 831	6 035	4.6	Z	13.6
0521	Bedspreads, blankets, and bedding .....	6	13 593	224	1.6	Z	X
0522	Curtains and draperies .....	6	13 593	224	1.6	Z	X
0525	Other linens and domestics .....	6	13 593	336	2.5	Z	X
0530	Flooring and floor coverings .....	192	139 845	5 800	4.1	Z	10.6
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	190	114 017	5 547	4.9	Z	X
0540	Other home furnishings .....	592	1 973 572	100 078	5.1	.2	.5
0543	Home furnishings, n.e.c. ....	39	98 921	13 893	14.0	Z	X
0600	Lumber: rough, dressed, and finished .....	475	2 712 908	409 390	15.1	.8	2.6
0611	Dimensional lumber (non-treated) .....	384	1 762 375	177 905	10.1	.3	X
0612	Treated lumber .....	356	1 465 808	68 526	4.7	.1	X
0613	Boards .....	190	1 172 149	162 299	13.8	.3	X
0620	Plywood and millwork .....	576	2 327 941	249 592	10.7	.5	6.7
0621	Softwood plywood and oriented strand board (OSB) .....	171	982 364	46 865	4.8	.1	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	394	1 642 937	86 409	5.3	.2	X
0623	Gypsum, specialty boards, and treatments .....	246	763 221	41 438	5.4	.1	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	167	748 854	57 179	7.6	.1	X
0625	Metal millwork .....	169	208 230	10 253	4.9	Z	X
0626	Other millwork and wood siding (including trusses and wood roofing) .....	148	189 813	4 564	2.4	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	301	176 708	21 871	12.4	Z	27.9
0711	Ready-mixed or transit-mixed concrete .....	152	89 462	4 345	4.9	Z	X
0712	Cement and lime .....	150	97 177	10 078	10.4	Z	X
0713	Sand, gravel, and crushed stone .....	159	78 075	3 527	4.5	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	231	141 846	3 920	2.8	Z	X
0720	Roofing, siding, and insulation materials .....	409	424 440	55 584	13.1	.1	33.7
0721	Roofing, except wood .....	190	78 021	5 004	6.4	Z	X
0722	Siding, except wood .....	116	240 616	33 046	13.7	.1	X
0723	Insulation materials .....	321	200 569	17 534	8.7	Z	X
0730	Flat glass and other construction glass (excluding automotive) .....	150	251 230	17 513	7.0	Z	X
0740	Other construction materials .....	409	1 016 722	68 554	6.7	.1	3.3
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	83	155 096	3 135	2.0	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood) .....	64	134 281	10 738	8.0	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	312	763 660	51 927	6.8	.1	X
0800	Photographic equipment and supplies (excluding video) .....	298	1 685 986	945 498	56.1	1.7	56.7
0811	Still picture photographic equipment .....	89	9 124	88	1.0	Z	X
0812	Motion picture photographic equipment .....	89	9 124	176	1.9	Z	X
0813	Photographic film .....	123	1 667 060	944 129	56.6	1.7	X
0815	Other photographic equipment and supplies .....	172	12 775	499	3.9	Z	X
0900	Office equipment .....	484	370 355	62 935	17.0	.1	4.9
0911	Typewriters and dedicated word processors .....	65	39 409	595	1.5	Z	X
0912	Calculators and accounting machines .....	65	39 409	308	.8	Z	X
0913	Copying machines and equipment .....	355	170 293	23 899	14.0	Z	X
0914	Dictating, transcribing, and recording machines .....	137	162 298	21 909	13.5	Z	X
0920	New computer equipment .....	400	1 311 024	264 540	20.2	.5	56.8
0921	Computers .....	61	9 951	740	7.4	Z	X
0922	Computer storage devices .....	12	836	16	1.9	Z	X
0923	Computer printers .....	43	5 759	232	4.0	Z	X
0924	Other computer peripheral equipment .....	357	1 245 481	261 216	21.0	.5	X
0930	Used computer equipment .....	23	13 869	1 495	10.8	Z	X
0950	Computer software (packaged) .....	429	3 373 110	91 902	2.7	.2	X
0960	Restaurant and hotel equipment and supplies .....	121	56 487	8 475	15.0	Z	X
0970	Store machines and equipment .....	88	211 761	44 811	21.2	.1	58.2
0971	Vending machines .....	59	173 519	37 978	21.9	.1	X
0972	Other store machines and equipment .....	63	49 379	6 833	13.8	Z	X
1000	Medical, hospital, and surgical supplies .....	79	469 038	112 787	24.0	.2	27.6
1013	Other surgical, medical, and hospital supplies .....	79	469 038	112 787	24.0	.2	X
1030	Optical and ophthalmic goods .....	11	8 893	89	1.0	Z	X
1040	Religious and school supplies .....	67	38 273	3 189	8.3	Z	17.9
1042	School supplies .....	67	38 273	3 189	8.3	Z	X
1050	Other professional equipment and supplies .....	7	15 307	1 780	11.6	Z	62.3
1057	Professional equipment and supplies, n.e.c. ....	6	13 585	1 355	10.0	Z	X
1100	Iron and steel products (semifinished) .....	23	25 236	2 911	11.5	Z	12.3
1111	Sheet bars and tin plate bars .....	19	14 256	714	5.0	Z	X
1120	Flat iron and steel products .....	524	3 633 311	408 391	11.2	.7	25.9
1124	Sheets (hot-rolled) .....	511	3 621 055	163 124	4.5	.3	X
1126	Sheets (galvanized and coated) .....	511	3 621 055	244 688	6.8	.4	X
1140	Iron and steel wire and wire products .....	595	439 801	28 742	6.5	.1	X
1150	Iron and steel pipe and tubing .....	599	1 229 243	87 178	7.1	.2	X
1160	Other iron and steel products .....	145	110 152	7 761	7.0	Z	X

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**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42199</b>	<b>Other miscellaneous durable goods whsle—Con.</b>						
1200	Copper and brass .....	219	13 846 313	785 005	5.7	1.4	54.0
1212	Flat products (sheets, strips, and plates) .....	115	13 789 362	346 034	2.5	.6	X
1213	Tubular products (pipes and tubes) .....	143	11 232 013	438 835	3.9	.8	X
1220	Aluminum shapes, forms, etc. ....	406	14 103 285	706 631	5.0	1.3	53.5
1222	Sheets and coils (.006 to .249 inch) .....	12	40 673	1 509	3.7	Z	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) .....	392	14 062 168	705 113	5.0	1.3	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	54	12 536 222	463 934	3.7	.9	X
1300	Coal and coke .....	52	1 208 430	363 190	30.1	.7	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	28	11 093 239	1 740 138	15.7	3.2	X
1400	Electrical apparatus and equipment .....	1 372	4 944 397	419 869	8.5	.8	.7
1411	Power and distribution transformers .....	47	150 698	16 995	11.3	Z	X
1412	Switchgear and switchboard apparatus .....	50	1 204 770	72 097	6.0	.1	X
1413	Motors and generators (including motor-generator sets) .....	857	2 276 264	83 820	3.7	.2	X
1414	Conduit, raceway, and fittings .....	45	136 198	2 339	1.7	Z	X
1415	Electric bulbs (all types) .....	145	884 600	25 481	2.9	Z	X
1416	Interior wiring (excluding conduit) .....	257	1 613 110	55 411	3.4	.1	X
1417	Exterior wiring and cable (excluding conduit) .....	160	949 461	38 110	4.0	.1	X
1418	Lighting fixtures (residential and commercial) .....	316	1 508 597	57 638	3.8	.1	X
1419	Industrial controls .....	93	234 468	9 021	3.8	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	441	1 750 336	52 242	3.0	.1	X
1500	Electrical appliances, household .....	1 048	4 010 138	443 513	11.1	.8	1.1
1511	Televisions .....	476	2 924 720	148 393	5.1	.3	X
1512	Radios, stereos, and CD players .....	673	2 918 068	94 125	3.2	.2	X
1513	V.C.R.'s and video cameras .....	849	3 192 200	116 689	3.7	.2	X
1517	Vacuum cleaners and sewing machines, household .....	149	811 970	2 249	.3	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	504	1 611 539	80 259	5.0	.1	X
1600	Electronic parts and equipment, except communication .....	1 417	15 865 374	1 837 906	11.6	3.4	.2
1612	Integrated circuits .....	108	2 326 188	9 222	.4	Z	X
1613	Capacitors and resistors .....	107	2 325 450	13 285	.6	Z	X
1615	Discrete semiconductors, etc. ....	107	2 325 450	12 463	.5	Z	X
1616	Electronic connectors and other passive electronic parts .....	831	3 236 508	126 472	3.9	.2	X
1618	Electronic parts and equipment, n.e.c. ....	685	15 356 540	1 646 683	10.7	3.0	X
1650	Communication equipment and supplies .....	112	89 194	14 795	16.6	Z	49.4
1651	Telephones .....	89	81 250	10 518	12.9	Z	X
1652	Other electronic communication equipment .....	80	68 891	4 065	5.9	Z	X
1653	Other electrical communication equipment .....	42	14 496	212	1.5	Z	X
1700	Hardware .....	1 675	4 720 352	549 682	11.6	1.0	13.4
1711	Hand tools (including power driven) .....	1 025	3 008 927	379 990	12.6	.7	X
1712	Bolts, nuts, rivets, and fasteners .....	1 068	971 745	93 571	9.6	.2	X
1713	Cutlery .....	850	2 229 312	68 836	3.1	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	850	3 045 744	332 661	10.9	.6	22.5
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	524	817 417	34 534	4.2	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	636	974 238	49 347	5.1	.1	X
1813	Plumbing fixtures .....	470	2 395 545	208 391	8.7	.4	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	153	619 700	13 178	2.1	Z	X
1815	Boilers, radiators, and convectors .....	215	96 212	2 065	2.1	Z	X
1818	Other plumbing and heating equipment and supplies .....	241	340 185	25 147	7.4	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	383	732 455	40 824	5.6	.1	40.7
1911	Furnaces (warm air) .....	279	680 538	11 519	1.7	Z	X
1912	Central air-conditioning (residential and commercial) .....	175	112 864	6 828	6.1	Z	X
1914	Heat pumps (residential and commercial) .....	143	62 322	1 593	2.6	Z	X
1916	Air cleaning and filtration systems .....	178	627 546	6 492	1.0	Z	X
1917	Compressors for air-conditioners .....	182	89 571	1 621	1.8	Z	X
1918	Condensing units for air-conditioners .....	94	42 172	383	.9	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	217	640 214	12 351	1.9	Z	X
2000	Refrigeration equipment and supplies .....	106	77 818	9 965	12.8	Z	55.3
2011	Commercial refrigerators (reach-in and walk-in) .....	35	42 733	1 477	3.5	Z	X
2012	Unit coolers for commercial refrigerators .....	6	3 172	188	5.9	Z	X
2013	Condensing units for commercial refrigerators .....	42	53 132	833	1.6	Z	X
2014	Refrigerants .....	46	54 791	1 187	2.2	Z	X
2015	Other refrigeration equipment and supplies .....	81	70 527	6 279	8.9	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	331	667 679	47 034	7.0	.1	13.2
2111	New off-highway wheel and track-laying tractors .....	293	632 619	19 539	3.1	Z	X
2115	New graders, rollers, and off-highway trucks .....	250	588 498	8 491	1.4	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	108	177 201	5 506	3.1	Z	X
2118	Used construction and mining machinery and equipment .....	175	443 187	13 070	2.9	Z	X
2200	Farm machinery, equipment, and parts .....	232	838 315	32 485	3.9	.1	2.9
2211	New tractors (farm) .....	227	837 865	8 034	1.0	Z	X
2212	New harvesting machinery .....	227	837 865	4 025	.5	Z	X
2213	New land preparation, planting, and cultivating machinery .....	227	837 865	8 034	1.0	Z	X
2214	New dairy farm and barn equipment .....	227	837 865	4 025	.5	Z	X
2216	Other new farm machinery and equipment .....	227	837 865	4 025	.5	Z	X
2218	Used farm machinery and equipment .....	227	837 865	4 025	.5	Z	X
2220	Garden machinery, equipment, and parts .....	428	2 224 236	271 570	12.2	.5	.5
2221	New power lawn mowers .....	425	2 221 907	90 498	4.1	.2	X
2222	Other new lawn and garden machinery and equipment .....	425	2 221 907	90 498	4.1	.2	X
2223	Used garden machinery and equipment .....	425	2 221 907	90 498	4.1	.2	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	113	475 544	10 336	2.2	Z	7.0
2311	Pumps .....	67	277 499	6 068	2.2	Z	X
2312	Motors .....	64	184 875	1 945	1.1	Z	X
2313	Parts for pumps and motors .....	88	315 925	2 323	.7	Z	X

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**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42199</b>	<b>Other miscellaneous durable goods whse—Con.</b>						
2320	General-purpose industrial machinery, equipment, and parts .....	1 353	17 006 507	685 586	4.0	1.3	.1
2321	New pumps, compressors (air or gas), and equipment .....	947	11 562 971	177 020	1.5	.3	X
2326	New controlling, recording, and indicating instruments and access .....	675	11 548 425	135 095	1.2	.2	X
2327	All other new general-purpose industrial machinery and equipment .....	701	11 530 514	344 746	3.0	.6	X
2328	Used general-purpose industrial machinery and equipment .....	238	5 046 376	17 555	.3	Z	X
2330	Metalworking machinery, equipment, and parts .....	396	1 826 379	27 272	1.5	.1	X
2340	Materials handling machinery, equipment, and parts .....	350	249 166	21 158	8.5	Z	.6
2342	New hoists, cranes, and monorails .....	182	109 679	1 289	1.2	Z	X
2345	Used materials handling machinery, equipment, and parts .....	167	138 271	19 857	14.4	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	12	396 771	3 956	1.0	Z	X
2360	Other industrial machinery, equipment, and parts .....	115	466 281	14 081	3.0	Z	36.0
2363	New printing trades machinery, equipment, and supplies .....	46	167 378	9 600	5.7	Z	X
2365	New woodworking machinery .....	35	47 033	36	.1	Z	X
2366	Other new industrial machinery and equipment .....	51	264 086	3 604	1.4	Z	X
2367	Used industrial machinery and equipment .....	19	34 814	841	2.4	Z	X
2370	Mechanical power transmission supplies .....	115	96 253	4 621	4.8	Z	54.9
2371	Bearings and bushings .....	106	94 383	3 994	4.2	Z	X
2372	Other mechanical power transmission supplies .....	29	19 327	627	3.2	Z	X
2380	Industrial valves and fittings (except fluid-power) .....	77	41 619	7 100	17.1	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	78	449 534	26 699	5.9	Z	62.3
2391	Hydraulic valves .....	71	445 034	14 268	3.2	Z	X
2392	Pneumatic valves .....	70	429 509	12 427	2.9	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	37	409 000	16 530	4.0	Z	55.9
2411	Hydraulic cylinders and rotary actuators .....	37	409 000	12 297	3.0	Z	X
2412	Pneumatic cylinders and rotary actuators .....	37	409 000	4 231	1.0	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	36	25 135	1 470	5.8	Z	62.3
2421	Hydraulic and pneumatic connectors .....	36	25 135	1 450	5.8	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	130	104 542	4 383	4.2	Z	50.1
2431	Filters .....	123	104 270	2 430	2.3	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	119	82 816	1 949	2.4	Z	X
2440	Welding supplies (excluding gases) .....	149	83 216	8 607	10.3	Z	X
2450	Industrial containers and supplies .....	266	167 831	10 479	6.2	Z	26.3
2451	New and reconditioned drums and barrels .....	66	6 094	340	5.6	Z	X
2454	Other industrial containers and supplies .....	247	135 736	6 881	5.1	Z	X
2460	Other industrial supplies .....	789	1 077 409	70 987	6.6	.1	15.5
2461	Printing and duplicating inks .....	349	809 077	8 454	1.0	Z	X
2462	Abrasives and abrasive materials .....	322	185 046	12 739	6.9	Z	X
2463	Nylon, polyester, and synthetic rubber .....	342	284 666	9 413	3.3	Z	X
2464	Mechanical rubber goods .....	492	853 064	29 432	3.5	.1	X
2465	Strapping and tape .....	37	18 493	483	2.6	Z	X
2466	Industrial supplies, n.e.c. ....	150	130 503	10 358	7.9	Z	X
2520	Custodial (janitors') equipment and supplies .....	123	64 163	7 166	11.2	Z	11.5
2521	Custodial equipment—power equipment .....	68	12 818	703	5.5	Z	X
2522	Custodial equipment—nonpower equipment .....	122	63 890	4 392	6.9	Z	X
2523	Custodial supplies .....	68	12 818	1 962	15.3	Z	X
2530	Laundry and dry-cleaning equipment and supplies .....	12	9 560	543	5.7	Z	X
2540	Other service establishment equipment and supplies .....	28	47 620	9 081	19.1	Z	49.2
2542	Service establishment equipment and supplies, n.e.c. ....	28	47 620	9 081	19.1	Z	X
2600	Aircraft and aeronautical equipment and supplies .....	115	2 703 910	219 010	8.1	.4	X
2620	Marine machinery, equipment, and supplies .....	37	398 274	4 111	1.0	Z	X
2700	Sporting and recreational goods and supplies .....	623	3 077 458	76 841	2.5	.1	X
2800	Toys and hobby goods and supplies .....	443	1 200 777	82 567	6.9	.2	.8
2811	Video games and cartridges .....	22	43 459	9 590	22.1	Z	X
2813	Crafts and craft supplies .....	368	999 815	10 331	1.0	Z	X
2814	Other hobby goods and accessories .....	368	999 815	33 199	3.3	.1	X
2900	Ferrous metal scrap .....	29	11 096 040	109 668	1.0	.2	X
2920	Nonferrous metal scrap .....	25	1 441 247	28 828	2.0	.1	X
2930	Recyclable paper and paperboard .....	76	35 268	4 657	13.2	Z	X
2940	Recyclable materials, except metal .....	15	3 432	231	6.7	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	110	199 461	32 499	16.3	.1	.7
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	36	156 770	28 612	18.3	.1	X
3030	Precious metals—gold, silver, and platinum including precious metal coins .....	28	11 093 239	217 533	2.0	.4	X
3100	Musical instruments and supplies .....	505	2 218 266	2 129 077	96.0	3.9	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	1 960	21 851 752	10 388 182	47.5	19.1	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	1 443	11 117 037	7 665 781	69.0	14.1	X
3140	Prerecorded video tapes .....	3 244	12 245 688	7 884 065	64.4	14.5	X
3150	Other durable goods .....	2 335	4 668 722	4 149 025	88.9	7.6	58.8
3151	Coin-operated games .....	278	959 164	813 008	84.8	1.5	X
3152	Luggage .....	329	971 000	879 943	90.6	1.6	X
3153	Works of art .....	326	274 409	235 250	85.7	.4	X
3154	Other durable goods, n.e.c. ....	1 627	2 662 307	2 220 818	83.4	4.1	X
3160	Fire extinguishers and fire safety equipment .....	993	999 591	829 590	83.0	1.5	X
3200	Printing and writing paper .....	216	476 711	151 257	31.7	.3	45.6
3212	Fine roll paper .....	29	30 516	326	1.1	Z	X
3213	Other printing and writing paper .....	199	422 454	147 528	34.9	.3	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42199</b>	<b>Other miscellaneous durable goods whse—Con.</b>						
3300	Stationery, office supplies and greeting cards .....	556	1 140 233	42 180	3.7	.1	1.1
3311	Business forms .....	391	990 354	3 280	.3	Z	X
3312	Stationery, photocopy paper, and typing paper .....	413	1 040 272	8 475	.8	Z	X
3313	Inked ribbons, carbon paper, pens and pencils .....	394	838 951	8 976	1.1	Z	X
3314	Toner and cartridges .....	471	999 794	5 254	.5	Z	X
3315	Greeting cards .....	19	59 829	348	.6	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	527	1 060 672	15 426	1.5	Z	X
3400	Industrial and personal services paper and plastics .....	303	246 380	22 346	9.1	Z	4.1
3411	Paperboard and boxboard boxes .....	291	166 940	12 859	7.7	Z	X
3412	Paper dishes, cups, and napkins .....	73	40 970	1 307	3.2	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	76	3 446	146	4.2	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	252	1 017 088	76 193	7.5	.1	51.4
3512	Nonprescription pharmaceuticals .....	34	2 256	326	14.5	Z	X
3513	Cosmetics .....	83	3 126	192	6.1	Z	X
3515	Other toiletries and druggists' sundries .....	156	973 639	72 651	7.5	.1	X
3600	Piece goods, knit and woven .....	89	1 508 904	104 145	6.9	.2	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	86	54 668	1 645	3.0	Z	X
3800	Men's and boys' wear .....	194	1 455 196	20 736	1.4	Z	.3
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	40	129 689	4 443	3.4	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) ....	145	1 315 316	13 864	1.1	Z	X
3900	Women's and children's wear .....	122	1 310 423	8 914	.7	Z	.1
3911	Infants' and children's wear (to size 6X) .....	82	1 242 126	6 074	.5	Z	X
3915	Women's and misses' underwear and sleepwear .....	9	6 204	646	10.4	Z	X
4000	Footwear .....	35	13 918	490	3.5	Z	X
4100	Frozen foods (packaged) .....	107	1 566 172	11 352	.7	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	58	39 304	831	2.1	Z	X
4600	Meat and meat products (fresh and un packaged) .....	14	337 486	199 110	59.0	.4	62.3
4611	Beef (not killed on location) .....	14	337 486	114 737	34.0	.2	X
4614	Pork (not killed on location) .....	14	337 486	84 373	25.0	.2	X
4700	Fresh fruits and vegetables .....	86	1 226 404	17 741	1.4	Z	X
4800	Coffee, tea, and spices .....	53	18 233	541	3.0	Z	X
4830	Canned foods .....	119	1 653 481	65 784	4.0	.1	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) ....	14	337 486	40 495	12.0	.1	X
4850	Soft drinks and bottled water .....	101	1 310 454	8 586	.7	Z	X
4860	Other grocery specialties .....	156	12 770 391	1 821 004	14.3	3.3	X
4900	Grain and beans .....	26	391 742	67 506	17.2	.1	X
5300	Plastics materials and basic shapes .....	583	3 205 330	83 094	2.6	.2	1.0
5311	Plastic pipes, rods, tubes, and shapes .....	523	3 039 764	51 304	1.7	.1	X
5312	High pressure laminates .....	13	15 671	4 945	31.6	Z	X
5314	Other plastics materials and basic shapes .....	260	725 741	17 343	2.4	Z	X
5320	Industrial gases (welding, etc.) .....	21	15 928	1 448	9.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	1 163	16 315 134	2 122 287	13.0	3.9	.3
5332	Alkalies and chlorine .....	363	439 146	4 093	.9	Z	X
5334	Organic fibers .....	8	81 218	8 291	10.2	Z	X
5335	Detergents and soaps .....	453	11 125 885	699 192	6.3	1.3	X
5336	Sanitation chemicals, polishes, and waxes .....	453	11 125 885	692 667	6.2	1.3	X
5341	Insecticides, nonagricultural .....	367	449 971	11 519	2.6	Z	X
5342	Adhesives, sealants, and glues .....	828	12 572 026	556 166	4.4	1.0	X
5344	Other chemicals and allied products .....	312	3 644 888	150 301	4.1	.3	X
5400	Petroleum products .....	257	12 472 311	671 754	5.4	1.2	X
5420	Liquefied petroleum gases (excluding natural gas) .....	69	1 296 028	299 896	23.1	.6	X
5500	Crude oil .....	11	2 508	24	1.0	Z	X
5700	Wines and distilled alcoholic beverages .....	6	15 668	3 909	24.9	Z	62.3
5712	Distilled liquor (including premixed alcoholic drinks) .....	6	15 668	3 909	24.9	Z	X
5800	Farm supplies .....	156	2 472 152	163 706	6.6	.3	10.2
5811	Hay, straw, and alfalfa .....	75	2 234 541	73 669	3.3	.1	X
5818	Other farm supplies (including harness and saddlery equipment) .....	80	235 373	89 928	38.2	.2	X
6000	Paint, paint supplies, and wallpaper .....	630	2 120 549	295 685	13.9	.5	3.8
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	626	2 083 409	292 039	14.0	.5	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials ....	390	2 956 728	286 959	9.7	.5	2.3
6101	Books .....	174	2 851 235	270 526	9.5	.5	X
6102	Other periodicals, newspapers, and miscellaneous printed materials ....	66	130 539	12 418	9.5	Z	X
6110	Flowers and florists' supplies .....	111	810 919	22 483	2.8	Z	X
6120	Art goods (including novelties and souvenirs) .....	149	68 333	7 113	10.4	Z	33.2
6121	Art materials .....	21	25 558	932	3.6	Z	X
6122	Novelties and souvenirs .....	139	52 877	6 181	11.7	Z	X
6150	Nondurable goods, n.e.c. ....	131	1 727 103	119 111	6.9	.2	X
9700	Service receipts and labor charges (including installed parts) .....	1 669	2 635 446	339 506	12.9	.6	47.6
9701	Labor charges for repair work .....	966	1 200 459	115 380	9.6	.2	X
9702	Parts installed in repair work .....	819	623 262	64 049	10.3	.1	X
9703	Other service receipts and labor charges—Specify .....	624	1 438 443	159 974	11.1	.3	X
9720	Receipts for service contracts .....	171	148 609	21 224	14.3	Z	X
9730	Advertising specialties (paper novelties, etc.) .....	83	101 948	6 008	5.9	Z	X
9740	Receipts for installing equipment .....	110	65 465	9 225	14.1	Z	X
9810	Miscellaneous commodities .....	600	12 475 918	1 222 654	9.8	2.2	X

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					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42199</b>	<b>Other miscellaneous durable goods whse—Con.</b>						
9940	Rental and leasing receipts .....	454	918 968	60 106	6.5	.1	.3
9941	Computer rental and leasing receipts .....	76	193 888	2 178	1.1	Z	X
9942	Photocopying machine rental .....	232	418 683	22 479	5.4	Z	X
9943	Other office machine rental receipts .....	76	193 888	6 399	3.3	Z	X
9944	Other rental receipts .....	81	22 179	1 201	5.4	Z	X
9950	Construction receipts .....	30	37 910	7 114	18.8	Z	X
9970	Receipts for printing or photocopying performed at this establishment .....	16	16 397	447	2.7	Z	X
9980	Receipts for machine shop job work .....	22	4 312	530	12.3	Z	X
<b>421990</b>	<b>Other miscellaneous durable goods whse .....</b>	<b>10 187</b>	<b>X</b>	<b>54 504 229</b>	<b>X</b>	<b>100.0</b>	<b>62.3</b>
0100	New and used automobiles, motorcycles, etc. ....	75	53 132	1 544	2.9	Z	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	14	33 346	1 982	5.9	Z	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	29	36 560	6 048	16.5	Z	X
0200	New and rebuilt automotive parts and supplies .....	470	2 206 705	73 713	3.3	.1	.7
0211	Batteries .....	282	2 069 028	3 007	.1	Z	X
0212	Engines (complete) .....	283	1 055 041	2 102	.2	Z	X
0213	Electrical engine parts (including ignition parts) .....	282	2 069 028	12 298	.6	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	282	2 069 028	4 623	.2	Z	X
0215	Exhaust system parts .....	282	2 069 028	3 007	.1	Z	X
0216	Glass .....	136	1 041 331	1 610	.2	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	429	2 082 747	7 440	.4	Z	X
0218	Filters (oil, air, gas, and transmission) .....	429	2 082 747	12 346	.6	Z	X
0219	Engine parts, except electrical .....	282	2 069 028	6 017	.3	Z	X
0221	Body parts and repair materials .....	136	1 041 331	1 610	.2	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	282	2 069 028	5 770	.3	Z	X
0223	Parts, n.e.c. ....	282	2 069 028	3 007	.1	Z	X
0224	Accessories .....	311	2 091 272	4 622	.2	Z	X
0240	Used automotive parts, accessories, and equipment .....	11	14 207	1 236	8.7	Z	X
0250	Petroleum products marketing equipment .....	9	100 698	16 540	16.4	Z	X
0300	Tires and tubes .....	247	2 840 019	58 187	2.0	.1	.2
0311	New tires and tubes .....	230	2 825 123	56 655	2.0	.1	X
0400	Household and lawn furniture .....	105	903 907	101 713	11.3	.2	X
0420	Office and business furniture .....	127	88 471	13 193	14.9	Z	29.4
0421	New office furniture (wooden and metal) .....	125	63 455	11 953	18.8	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	120	70 198	6 095	8.7	Z	X
0520	Linens, domestics, curtains, and draperies .....	132	131 831	6 035	4.6	Z	13.6
0521	Bedspreads, blankets, and bedding .....	6	13 593	224	1.6	Z	X
0522	Curtains and draperies .....	6	13 593	224	1.6	Z	X
0525	Other linens and domestics .....	6	13 593	336	2.5	Z	X
0530	Flooring and floor coverings .....	192	139 845	5 800	4.1	Z	10.6
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	190	114 017	5 547	4.9	Z	X
0540	Other home furnishings .....	592	1 973 572	100 078	5.1	.2	.5
0543	Home furnishings, n.e.c. ....	39	98 921	13 893	14.0	Z	X
0600	Lumber: rough, dressed, and finished .....	475	2 712 908	409 390	15.1	.8	2.6
0611	Dimensional lumber (non-treated) .....	384	1 762 375	177 905	10.1	.3	X
0612	Treated lumber .....	356	1 465 808	68 526	4.7	.1	X
0613	Boards .....	190	1 172 149	162 299	13.8	.3	X
0620	Plywood and millwork .....	576	2 327 941	249 592	10.7	.5	6.7
0621	Softwood plywood and oriented strand board (OSB) .....	171	982 364	46 865	4.8	.1	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	394	1 642 937	86 409	5.3	.2	X
0623	Gypsum, specialty boards, and treatments .....	246	763 221	41 438	5.4	.1	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	167	748 854	57 179	7.6	.1	X
0625	Metal millwork .....	169	208 230	10 253	4.9	Z	X
0626	Other millwork and wood siding (including trusses and wood roofing) .....	148	189 813	4 564	2.4	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	301	176 708	21 871	12.4	Z	27.9
0711	Ready-mixed or transit-mixed concrete .....	152	89 462	4 345	4.9	Z	X
0712	Cement and lime .....	150	97 177	10 078	10.4	Z	X
0713	Sand, gravel, and crushed stone .....	159	78 075	3 527	4.5	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	231	141 846	3 920	2.8	Z	X
0720	Roofing, siding, and insulation materials .....	409	424 440	55 584	13.1	.1	33.7
0721	Roofing, except wood .....	190	78 021	5 004	6.4	Z	X
0722	Siding, except wood .....	116	240 616	33 046	13.7	.1	X
0723	Insulation materials .....	321	200 569	17 534	8.7	Z	X
0730	Flat glass and other construction glass (excluding automotive) .....	150	251 230	17 513	7.0	Z	X
0740	Other construction materials .....	409	1 016 722	68 554	6.7	.1	3.3
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	83	155 096	3 135	2.0	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood) .....	64	134 281	10 738	8.0	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	312	763 660	51 927	6.8	.1	X
0800	Photographic equipment and supplies (excluding video) .....	298	1 685 986	945 498	56.1	1.7	56.7
0811	Still picture photographic equipment .....	89	9 124	88	1.0	Z	X
0812	Motion picture photographic equipment .....	89	9 124	176	1.9	Z	X
0813	Photographic film .....	123	1 667 060	944 129	56.6	1.7	X
0815	Other photographic equipment and supplies .....	172	12 775	499	3.9	Z	X
0900	Office equipment .....	484	370 355	62 935	17.0	.1	4.9
0911	Typewriters and dedicated word processors .....	65	39 409	595	1.5	Z	X
0912	Calculators and accounting machines .....	65	39 409	308	.8	Z	X
0913	Copying machines and equipment .....	355	170 293	23 899	14.0	Z	X
0914	Dictating, transcribing, and recording machines .....	137	162 298	21 909	13.5	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421990</b>	<b>Other miscellaneous durable goods whse—Con.</b>						
0920	New computer equipment .....	400	1 311 024	264 540	20.2	.5	56.8
0921	Computers .....	61	9 951	740	7.4	Z	X
0922	Computer storage devices .....	12	836	16	1.9	Z	X
0923	Computer printers .....	43	5 759	232	4.0	Z	X
0924	Other computer peripheral equipment .....	357	1 245 481	261 216	21.0	.5	X
0930	Used computer equipment .....	23	13 869	1 495	10.8	Z	X
0950	Computer software (packaged) .....	429	3 373 110	91 902	2.7	.2	X
0960	Restaurant and hotel equipment and supplies .....	121	56 487	8 475	15.0	Z	X
0970	Store machines and equipment .....	88	211 761	44 811	21.2	.1	58.2
0971	Vending machines .....	59	173 519	37 978	21.9	.1	X
0972	Other store machines and equipment .....	63	49 379	6 833	13.8	Z	X
1000	Medical, hospital, and surgical supplies .....	79	469 038	112 787	24.0	.2	27.6
1013	Other surgical, medical, and hospital supplies .....	79	469 038	112 787	24.0	.2	X
1030	Optical and ophthalmic goods .....	11	8 893	89	1.0	Z	X
1040	Religious and school supplies .....	67	38 273	3 189	8.3	Z	17.9
1042	School supplies .....	67	38 273	3 189	8.3	Z	X
1050	Other professional equipment and supplies .....	7	15 307	1 780	11.6	Z	62.3
1057	Professional equipment and supplies, n.e.c. ....	6	13 585	1 355	10.0	Z	X
1100	Iron and steel products (semifinished) .....	23	25 236	2 911	11.5	Z	12.3
1111	Sheet bars and tin plate bars .....	19	14 256	714	5.0	Z	X
1120	Flat iron and steel products .....	524	3 633 311	408 391	11.2	.7	25.9
1124	Sheets (hot-rolled) .....	511	3 621 055	163 124	4.5	.3	X
1126	Sheets (galvanized and coated) .....	511	3 621 055	244 688	6.8	.4	X
1140	Iron and steel wire and wire products .....	595	439 801	28 742	6.5	.1	X
1150	Iron and steel pipe and tubing .....	599	1 229 243	87 178	7.1	.2	X
1160	Other iron and steel products .....	145	110 152	7 761	7.0	Z	X
1200	Copper and brass .....	219	13 846 313	785 005	5.7	1.4	54.0
1212	Flat products (sheets, strips, and plates) .....	115	13 789 362	346 034	2.5	.6	X
1213	Tubular products (pipes and tubes) .....	143	11 232 013	438 835	3.9	.8	X
1220	Aluminum shapes, forms, etc. ....	406	14 103 285	706 631	5.0	1.3	53.5
1222	Sheets and coils (.006 to .249 inch) .....	12	40 673	1 509	3.7	Z	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) .....	392	14 062 168	705 113	5.0	1.3	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	54	12 536 222	463 934	3.7	.9	X
1300	Coal and coke .....	52	1 208 430	363 190	30.1	.7	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	28	11 093 239	1 740 138	15.7	3.2	X
1400	Electrical apparatus and equipment .....	1 372	4 944 397	419 869	8.5	.8	.7
1411	Power and distribution transformers .....	47	150 698	16 995	11.3	Z	X
1412	Switchgear and switchboard apparatus .....	50	1 204 770	72 097	6.0	.1	X
1413	Motors and generators (including motor-generator sets) .....	857	2 276 264	83 820	3.7	.2	X
1414	Conduit, raceway, and fittings .....	45	136 198	2 339	1.7	Z	X
1415	Electric bulbs (all types) .....	145	884 600	25 481	2.9	Z	X
1416	Interior wiring (excluding conduit) .....	257	1 613 110	55 411	3.4	.1	X
1417	Exterior wiring and cable (excluding conduit) .....	160	949 461	38 110	4.0	.1	X
1418	Lighting fixtures (residential and commercial) .....	316	1 508 597	57 638	3.8	.1	X
1419	Industrial controls .....	93	234 468	9 021	3.8	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	441	1 750 336	52 242	3.0	.1	X
1500	Electrical appliances, household .....	1 048	4 010 138	443 513	11.1	.8	1.1
1511	Televisions .....	476	2 924 720	148 393	5.1	.3	X
1512	Radios, stereos, and CD players .....	673	2 918 068	94 125	3.2	.2	X
1513	V.C.R.'s and video cameras .....	849	3 192 200	116 689	3.7	.2	X
1517	Vacuum cleaners and sewing machines, household .....	149	811 970	2 249	.3	.2	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	504	1 611 539	80 259	5.0	.1	X
1600	Electronic parts and equipment, except communication .....	1 417	15 865 374	1 837 906	11.6	3.4	.2
1612	Integrated circuits .....	108	2 326 188	9 222	.4	Z	X
1613	Capacitors and resistors .....	107	2 325 450	13 285	.6	Z	X
1615	Discrete semiconductors, etc. ....	107	2 325 450	12 463	.5	Z	X
1616	Electronic connectors and other passive electronic parts .....	831	3 236 508	126 472	3.9	.2	X
1618	Electronic parts and equipment, n.e.c. ....	685	15 356 540	1 646 683	10.7	3.0	X
1650	Communication equipment and supplies .....	112	89 194	14 795	16.6	Z	49.4
1651	Telephones .....	89	81 250	10 518	12.9	Z	X
1652	Other electronic communication equipment .....	80	68 891	4 065	5.9	Z	X
1653	Other electrical communication equipment .....	42	14 496	212	1.5	Z	X
1700	Hardware .....	1 675	4 720 352	549 682	11.6	1.0	13.4
1711	Hand tools (including power driven) .....	1 025	3 008 927	379 990	12.6	.7	X
1712	Bolts, nuts, rivets, and fasteners .....	1 068	971 745	93 571	9.6	.2	X
1713	Cutlery .....	850	2 229 312	68 836	3.1	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	850	3 045 744	332 661	10.9	.6	22.5
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	524	817 417	34 534	4.2	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	636	974 238	49 347	5.1	.1	X
1813	Plumbing fixtures .....	470	2 395 545	208 391	8.7	.4	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	153	619 700	13 178	2.1	Z	X
1815	Boilers, radiators, and convectors .....	215	96 212	2 065	2.1	Z	X
1818	Other plumbing and heating equipment and supplies .....	241	340 185	25 147	7.4	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	383	732 455	40 824	5.6	.1	40.7
1911	Furnaces (warm air) .....	279	680 538	11 519	1.7	Z	X
1912	Central air-conditioning (residential and commercial) .....	175	112 864	6 828	6.1	Z	X
1914	Heat pumps (residential and commercial) .....	143	62 322	1 593	2.6	Z	X
1916	Air cleaning and filtration systems .....	178	627 546	6 492	1.0	Z	X
1917	Compressors for air-conditioners .....	182	89 571	1 621	1.8	Z	X
1918	Condensing units for air-conditioners .....	94	42 172	383	.9	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	217	640 214	12 351	1.9	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421990</b>	<b>Other miscellaneous durable goods whsle—Con.</b>						
2000	Refrigeration equipment and supplies .....	106	77 818	9 965	12.8	Z	55.3
2011	Commercial refrigerators (reach-in and walk-in) .....	35	42 733	1 477	3.5	Z	X
2012	Unit coolers for commercial refrigerators .....	6	3 172	188	5.9	Z	X
2013	Condensing units for commercial refrigerators .....	42	53 132	833	1.6	Z	X
2014	Refrigerants .....	46	54 791	1 187	2.2	Z	X
2015	Other refrigeration equipment and supplies .....	81	70 527	6 279	8.9	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	331	667 679	47 034	7.0	.1	13.2
2111	New off-highway wheel and track-laying tractors .....	293	632 619	19 539	3.1	Z	X
2115	New graders, rollers, and off-highway trucks .....	250	588 498	8 491	1.4	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	108	177 201	5 506	3.1	Z	X
2118	Used construction and mining machinery and equipment .....	175	443 187	13 070	2.9	Z	X
2200	Farm machinery, equipment, and parts .....	232	838 315	32 485	3.9	.1	2.9
2211	New tractors (farm) .....	227	837 865	8 034	1.0	Z	X
2212	New harvesting machinery .....	227	837 865	4 025	.5	Z	X
2213	New land preparation, planting, and cultivating machinery .....	227	837 865	8 034	1.0	Z	X
2214	New dairy farm and barn equipment .....	227	837 865	4 025	.5	Z	X
2216	Other new farm machinery and equipment .....	227	837 865	4 025	.5	Z	X
2218	Used farm machinery and equipment .....	227	837 865	4 025	.5	Z	X
2220	Garden machinery, equipment, and parts .....	428	2 224 236	271 570	12.2	.5	.5
2221	New power lawn mowers .....	425	2 221 907	90 498	4.1	.2	X
2222	Other new lawn and garden machinery and equipment .....	425	2 221 907	90 498	4.1	.2	X
2223	Used garden machinery and equipment .....	425	2 221 907	90 498	4.1	.2	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	113	475 544	10 336	2.2	Z	7.0
2311	Pumps .....	67	277 499	6 068	2.2	Z	X
2312	Motors .....	64	184 875	1 945	1.1	Z	X
2313	Parts for pumps and motors .....	88	315 925	2 323	.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	1 353	17 006 507	685 586	4.0	1.3	.1
2321	New pumps, compressors (air or gas), and equipment .....	947	11 562 971	177 020	1.5	.3	X
2326	New controlling, recording, and indicating instruments and access .....	675	11 548 425	135 095	1.2	.2	X
2327	All other new general-purpose industrial machinery and equipment .....	701	11 530 514	344 746	3.0	.6	X
2328	Used general-purpose industrial machinery and equipment .....	238	5 046 376	17 555	.3	.1	X
2330	Metalworking machinery, equipment, and parts .....	396	1 826 379	27 272	1.5	.1	X
2340	Materials handling machinery, equipment, and parts .....	350	249 166	21 158	8.5	Z	.6
2342	New hoists, cranes, and monorails .....	182	109 679	1 289	1.2	Z	X
2345	Used materials handling machinery, equipment, and parts .....	167	138 271	19 857	14.4	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	12	396 771	3 956	1.0	Z	X
2360	Other industrial machinery, equipment, and parts .....	115	466 281	14 081	3.0	Z	36.0
2363	New printing trades machinery, equipment, and supplies .....	46	167 378	9 600	5.7	Z	X
2365	New woodworking machinery .....	35	47 033	36	.1	Z	X
2366	Other new industrial machinery and equipment .....	51	264 086	3 604	1.4	Z	X
2367	Used industrial machinery and equipment .....	19	34 814	841	2.4	Z	X
2370	Mechanical power transmission supplies .....	115	96 253	4 621	4.8	Z	54.9
2371	Bearings and bushings .....	106	94 383	3 994	4.2	Z	X
2372	Other mechanical power transmission supplies .....	29	19 327	627	3.2	Z	X
2380	Industrial valves and fittings (except fluid-power) .....	77	41 619	7 100	17.1	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	78	449 534	26 699	5.9	Z	62.3
2391	Hydraulic valves .....	71	445 034	14 268	3.2	Z	X
2392	Pneumatic valves .....	70	429 509	12 427	2.9	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	37	409 000	16 530	4.0	Z	55.9
2411	Hydraulic cylinders and rotary actuators .....	37	409 000	12 297	3.0	Z	X
2412	Pneumatic cylinders and rotary actuators .....	37	409 000	4 231	1.0	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	36	25 135	1 470	5.8	Z	62.3
2421	Hydraulic and pneumatic connectors .....	36	25 135	1 450	5.8	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	130	104 542	4 383	4.2	Z	50.1
2431	Filters .....	123	104 270	2 430	2.3	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	119	82 816	1 949	2.4	Z	X
2440	Welding supplies (excluding gases) .....	149	83 216	8 607	10.3	Z	X
2450	Industrial containers and supplies .....	266	167 831	10 479	6.2	Z	26.3
2451	New and reconditioned drums and barrels .....	66	6 094	340	5.6	Z	X
2454	Other industrial containers and supplies .....	247	135 736	6 881	5.1	Z	X
2460	Other industrial supplies .....	789	1 077 409	70 987	6.6	.1	15.5
2461	Printing and duplicating inks .....	349	809 077	8 454	1.0	Z	X
2462	Abrasives and abrasive materials .....	322	185 046	12 739	6.9	Z	X
2463	Nylon, polyester, and synthetic rubber .....	342	284 666	9 413	3.3	Z	X
2464	Mechanical rubber goods .....	492	853 064	29 432	3.5	.1	X
2465	Strapping and tape .....	37	18 493	483	2.6	Z	X
2466	Industrial supplies, n.e.c. ....	150	130 503	10 358	7.9	Z	X
2520	Custodial (janitors') equipment and supplies .....	123	64 163	7 166	11.2	Z	11.5
2521	Custodial equipment—power equipment .....	68	12 818	703	5.5	Z	X
2522	Custodial equipment—nonpower equipment .....	122	63 890	4 392	6.9	Z	X
2523	Custodial supplies .....	68	12 818	1 962	15.3	Z	X
2530	Laundry and dry-cleaning equipment and supplies .....	12	9 560	543	5.7	Z	X
2540	Other service establishment equipment and supplies .....	28	47 620	9 081	19.1	Z	49.2
2542	Service establishment equipment and supplies, n.e.c. ....	28	47 620	9 081	19.1	Z	X
2600	Aircraft and aeronautical equipment and supplies .....	115	2 703 910	219 010	8.1	.4	X
2620	Marine machinery, equipment, and supplies .....	37	398 274	4 111	1.0	Z	X
2700	Sporting and recreational goods and supplies .....	623	3 077 458	76 841	2.5	.1	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421990</b>	<b>Other miscellaneous durable goods whse—Con.</b>						
2800	Toys and hobby goods and supplies .....	443	1 200 777	82 567	6.9	.2	.8
2811	Video games and cartridges .....	22	43 459	9 590	22.1	Z	X
2813	Crafts and craft supplies .....	368	999 815	10 331	1.0	Z	X
2814	Other hobby goods and accessories .....	368	999 815	33 199	3.3	.1	X
2900	Ferrous metal scrap .....	29	11 096 040	109 668	1.0	.2	X
2920	Nonferrous metal scrap .....	25	1 441 247	28 828	2.0	.1	X
2930	Recyclable paper and paperboard .....	76	35 268	4 657	13.2	Z	X
2940	Recyclable materials, except metal .....	15	3 432	231	6.7	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	110	199 461	32 499	16.3	.1	.7
3016	Other jewel, silverware, and plated ware (incl. jewel, where gemstones less than 50% of value, gold filled sterling, and costume jewel, and medallions) .....	36	156 770	28 612	18.3	.1	X
3030	Precious metals—gold, silver, and platinum including precious metal coins .....	28	11 093 239	217 533	2.0	.4	X
3100	Musical instruments and supplies .....	505	2 218 266	2 129 077	96.0	3.9	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	1 960	21 851 752	10 388 182	47.5	19.1	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	1 443	11 117 037	7 665 781	69.0	14.1	X
3140	Prerecorded video tapes .....	3 244	12 245 688	7 884 065	64.4	14.5	X
3150	Other durable goods .....	2 335	4 668 722	4 149 025	88.9	7.6	58.8
3151	Coin-operated games .....	278	959 164	813 008	84.8	1.5	X
3152	Luggage .....	329	971 000	879 943	90.6	1.6	X
3153	Works of art .....	326	274 409	235 250	85.7	.4	X
3154	Other durable goods, n.e.c. ....	1 627	2 662 307	2 220 818	83.4	4.1	X
3160	Fire extinguishers and fire safety equipment .....	993	999 591	829 590	83.0	1.5	X
3200	Printing and writing paper .....	216	476 711	151 257	31.7	.3	45.6
3212	Fine roll paper .....	29	30 516	326	1.1	Z	X
3213	Other printing and writing paper .....	199	422 454	147 528	34.9	.3	X
3300	Stationery, office supplies and greeting cards .....	556	1 140 233	42 180	3.7	.1	1.1
3311	Business forms .....	391	990 354	3 280	.3	Z	X
3312	Stationery, photocopy paper, and typing paper .....	413	1 040 272	8 475	.8	Z	X
3313	Inked ribbons, carbon paper, pens and pencils .....	394	838 951	8 976	1.1	Z	X
3314	Toner and cartridges .....	471	999 794	5 254	.5	Z	X
3315	Greeting cards .....	19	59 829	348	.6	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	527	1 060 672	15 426	1.5	Z	X
3400	Industrial and personal services paper and plastics .....	303	246 380	22 346	9.1	Z	4.1
3411	Paperboard and boxboard boxes .....	291	166 940	12 859	7.7	Z	X
3412	Paper dishes, cups, and napkins .....	73	40 970	1 307	3.2	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	76	3 446	146	4.2	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	252	1 017 088	76 193	7.5	.1	51.4
3512	Nonprescription pharmaceuticals .....	34	2 256	326	14.5	Z	X
3513	Cosmetics .....	83	3 126	192	6.1	Z	X
3515	Other toiletries and druggists' sundries .....	156	973 639	72 651	7.5	.1	X
3600	Piece goods, knit and woven .....	89	1 508 904	104 145	6.9	.2	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	86	54 668	1 645	3.0	Z	X
3800	Men's and boys' wear .....	194	1 455 196	20 736	1.4	Z	.3
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	40	129 689	4 443	3.4	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	145	1 315 316	13 864	1.1	Z	X
3900	Women's and children's wear .....	122	1 310 423	8 914	.7	Z	.1
3911	Infants' and children's wear (to size 6X) .....	82	1 242 126	6 074	.5	Z	X
3915	Women's and misses' underwear and sleepwear .....	9	6 204	646	10.4	Z	X
4000	Footwear .....	35	13 918	490	3.5	Z	X
4100	Frozen foods (packaged) .....	107	1 566 172	11 352	.7	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	58	39 304	831	2.1	Z	X
4600	Meat and meat products (fresh and unpackaged) .....	14	337 486	199 110	59.0	.4	62.3
4611	Beef (not killed on location) .....	14	337 486	114 737	34.0	.2	X
4614	Pork (not killed on location) .....	14	337 486	84 373	25.0	.2	X
4700	Fresh fruits and vegetables .....	86	1 226 404	17 741	1.4	Z	X
4800	Coffee, tea, and spices .....	53	18 233	541	3.0	Z	X
4830	Canned foods .....	119	1 653 481	65 784	4.0	.1	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	14	337 486	40 495	12.0	.1	X
4850	Soft drinks and bottled water .....	101	1 310 454	8 586	.7	Z	X
4860	Other grocery specialties .....	156	12 770 391	1 821 004	14.3	3.3	X
4900	Grain and beans .....	26	391 742	67 506	17.2	.1	X
5300	Plastics materials and basic shapes .....	583	3 205 330	83 094	2.6	.2	1.0
5311	Plastic pipes, rods, tubes, and shapes .....	523	3 039 764	51 304	1.7	.1	X
5312	High pressure laminates .....	13	15 671	4 945	31.6	Z	X
5314	Other plastics materials and basic shapes .....	260	725 741	17 343	2.4	Z	X
5320	Industrial gases (welding, etc.) .....	21	15 928	1 448	9.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	1 163	16 315 134	2 122 287	13.0	3.9	.3
5332	Alkalies and chlorine .....	363	439 146	4 093	.9	Z	X
5334	Organic fibers .....	8	81 218	8 291	10.2	Z	X
5335	Detergents and soaps .....	453	11 125 885	699 192	6.3	1.3	X
5336	Sanitation chemicals, polishes, and waxes .....	453	11 125 885	692 667	6.2	1.3	X
5341	Insecticides, nonagricultural .....	367	449 971	11 519	2.6	Z	X
5342	Adhesives, sealants, and glues .....	828	12 572 026	556 166	4.4	1.0	X
5344	Other chemicals and allied products .....	312	3 644 888	150 301	4.1	.3	X
5400	Petroleum products .....	257	12 472 311	671 754	5.4	1.2	X
5420	Liquified petroleum gases (excluding natural gas) .....	69	1 296 028	299 896	23.1	.6	X
5500	Crude oil .....	11	2 508	24	1.0	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421990</b>	<b>Other miscellaneous durable goods whsle—Con.</b>						
5700	Wines and distilled alcoholic beverages .....	6	15 668	3 909	24.9	Z	62.3
5712	Distilled liquor (including premixed alcoholic drinks) .....	6	15 668	3 909	24.9	Z	X
5800	Farm supplies .....	156	2 472 152	163 706	6.6	.3	10.2
5811	Hay, straw, and alfalfa .....	75	2 234 541	73 669	3.3	.1	X
5818	Other farm supplies (including harness and saddlery equipment) .....	80	235 373	89 928	38.2	.2	X
6000	Paint, paint supplies, and wallpaper .....	630	2 120 549	295 685	13.9	.5	3.8
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	626	2 083 409	292 039	14.0	.5	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	390	2 956 728	286 959	9.7	.5	2.3
6101	Books .....	174	2 851 235	270 526	9.5	.5	X
6102	Other periodicals, newspapers, and miscellaneous printed materials .....	66	130 539	12 418	9.5	Z	X
6110	Flowers and florists' supplies .....	111	810 919	22 483	2.8	Z	X
6120	Art goods (including novelties and souvenirs) .....	149	68 333	7 113	10.4	Z	33.2
6121	Art materials .....	21	25 558	932	3.6	Z	X
6122	Novelties and souvenirs .....	139	52 877	6 181	11.7	Z	X
6150	Nondurable goods, n.e.c. ....	131	1 727 103	119 111	6.9	.2	X
9700	Service receipts and labor charges (including installed parts) .....	1 669	2 635 446	339 506	12.9	.6	47.6
9701	Labor charges for repair work .....	966	1 200 459	115 380	9.6	.2	X
9702	Parts installed in repair work .....	819	623 262	64 049	10.3	.1	X
9703	Other service receipts and labor charges—Specify .....	624	1 438 443	159 974	11.1	.3	X
9720	Receipts for service contracts .....	171	148 609	21 224	14.3	Z	X
9730	Advertising specialties (paper novelties, etc.) .....	83	101 948	6 008	5.9	Z	X
9740	Receipts for installing equipment .....	110	65 465	9 225	14.1	Z	X
9810	Miscellaneous commodities .....	600	12 475 918	1 222 654	9.8	2.2	X
9940	Rental and leasing receipts .....	454	918 968	60 106	6.5	.1	.3
9941	Computer rental and leasing receipts .....	76	193 888	2 178	1.1	Z	X
9942	Photocopying machine rental .....	232	418 683	22 479	5.4	Z	X
9943	Other office machine rental receipts .....	76	193 888	6 399	3.3	Z	X
9944	Other rental receipts .....	81	22 179	1 201	5.4	Z	X
9950	Construction receipts .....	30	37 910	7 114	18.8	Z	X
9970	Receipts for printing or photocopying performed at this establishment .....	16	16 397	447	2.7	Z	X
9980	Receipts for machine shop job work .....	22	4 312	530	12.3	Z	X
<b>4219901</b>	<b>Musical instruments &amp; supplies whsle .....</b>	<b>444</b>	<b>X</b>	<b>2 155 019</b>	<b>X</b>	<b>100.0</b>	<b>61.5</b>
1600	Electronic parts and equipment, except communication .....	10	74 699	14 448	19.3	.7	X
3100	Musical instruments and supplies .....	444	2 155 019	2 124 042	98.6	98.6	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	8	5 975	302	5.1	Z	X
3140	Prerecorded video tapes .....	8	9 342	528	5.7	Z	X
3150	Other durable goods .....	6	2 684	815	30.4	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	6	3 323	86	2.6	Z	X
3800	Men's and boys' wear .....	7	3 518	558	15.9	Z	X
3900	Women's and children's wear .....	7	3 518	244	6.9	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	7	7 221	306	4.2	Z	X
9700	Service receipts and labor charges (including installed parts) .....	18	33 212	2 675	8.1	.1	X
<b>4219902</b>	<b>Forest products (except lumber) whsle .....</b>	<b>1 844</b>	<b>X</b>	<b>10 671 425</b>	<b>X</b>	<b>100.0</b>	<b>59.0</b>
0600	Lumber: rough, dressed, and finished .....	96	755 960	182 916	24.2	1.7	X
0620	Plywood and millwork .....	27	172 036	15 063	8.8	.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	6	14 254	1 640	11.5	Z	X
1120	Flat iron and steel products .....	6	9 354	449	4.8	Z	X
1140	Iron and steel wire and wire products .....	11	21 728	708	3.3	Z	X
1150	Iron and steel pipe and tubing .....	6	5 868	56	1.0	Z	X
1300	Coal and coke .....	8	19 106	380	2.0	Z	X
1700	Hardware .....	15	29 610	1 687	5.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	17	65 644	2 389	3.6	Z	X
2540	Other service establishment equipment and supplies .....	6	11 014	110	1.0	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	1 844	10 671 425	10 048 620	94.2	94.2	X
5300	Plastics materials and basic shapes .....	23	79 722	14 410	18.1	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	20	102 583	11 656	11.4	.1	X
5800	Farm supplies .....	17	225 572	89 734	39.8	.8	X
9700	Service receipts and labor charges (including installed parts) .....	70	199 004	22 972	11.5	.2	X
9730	Advertising specialties (paper novelties, etc.) .....	7	24 065	1 609	6.7	Z	X
9810	Miscellaneous commodities .....	56	155 914	8 271	5.3	.1	X
9940	Rental and leasing receipts .....	52	208 427	10 322	5.0	.1	X
<b>4219903</b>	<b>General merchandise (durable goods) whsle .....</b>	<b>2 864</b>	<b>X</b>	<b>20 154 440</b>	<b>X</b>	<b>100.0</b>	<b>60.7</b>
0100	New and used automobiles, motorcycles, etc. ....	57	42 748	1 072	2.5	Z	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	14	33 346	1 982	5.9	Z	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	29	36 560	6 048	16.5	Z	X
0200	New and rebuilt automotive parts and supplies .....	429	2 082 747	65 906	3.2	.3	.5
0211	Batteries .....	282	2 069 028	3 007	.1	Z	X
0212	Engines (complete) .....	283	1 055 041	2 102	.2	Z	X
0213	Electrical engine parts (including ignition parts) .....	282	2 069 028	12 298	.6	.1	X
0214	Brake parts (including fluid and all disk and drum parts) .....	282	2 069 028	4 623	.2	Z	X
0215	Exhaust system parts .....	282	2 069 028	3 007	.1	Z	X
0216	Glass .....	136	1 041 331	1 610	.2	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	429	2 082 747	7 440	.4	Z	X
0218	Filters (oil, air, gas, and transmission) .....	429	2 082 747	12 346	.6	.1	X
0219	Engine parts, except electrical .....	282	2 069 028	6 017	.3	Z	X
0221	Body parts and repair materials .....	136	1 041 331	1 610	.2	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	282	2 069 028	5 770	.3	Z	X
0223	Parts, n.e.c. ....	282	2 069 028	3 007	.1	Z	X
0224	Accessories .....	282	2 069 028	3 007	.1	Z	X

See footnotes at end of table.



**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4219903</b>	<b>General merchandise (durable goods) whse—Con.</b>						
0240	Used automotive parts, accessories, and equipment .....	11	14 207	1 236	8.7	Z	X
0300	Tires and tubes .....	230	2 825 123	56 655	2.0	.3	.2
0311	New tires and tubes .....	230	2 825 123	56 655	2.0	.3	X
0400	Household and lawn furniture .....	94	887 537	101 240	11.4	.5	X
0420	Office and business furniture .....	125	63 455	11 953	18.8	.1	5.4
0421	New office furniture (wooden and metal) .....	125	63 455	11 953	18.8	.1	X
0500	Household china, glassware, crockery, and plastic housewares .....	107	31 400	3 726	11.9	Z	X
0520	Linens, domestics, curtains, and draperies .....	116	107 068	3 431	3.2	Z	X
0530	Flooring and floor coverings .....	189	103 722	5 035	4.9	Z	2.8
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	189	103 722	5 035	4.9	Z	X
0540	Other home furnishings .....	544	1 859 325	85 560	4.6	.4	X
0600	Lumber: rough, dressed, and finished .....	370	1 935 200	225 816	11.7	1.1	.7
0611	Dimensional lumber (non-treated) .....	323	1 561 607	150 897	9.7	.7	X
0612	Treated lumber .....	324	1 330 912	49 869	3.7	.2	X
0613	Boards .....	161	663 384	25 049	3.8	.1	X
0620	Plywood and millwork .....	539	2 141 521	230 868	10.8	1.1	3.0
0621	Softwood plywood and oriented strand board (OSB) .....	149	858 046	43 602	5.1	.2	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	379	1 525 543	84 579	5.5	.4	X
0623	Gypsum, specialty boards, and treatments .....	246	763 221	41 438	5.4	.2	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	161	701 136	46 699	6.7	.2	X
0625	Metal millwork .....	169	208 230	10 253	4.9	.1	X
0626	Other millwork and wood siding (including trusses and wood roofing) .....	145	184 223	4 280	2.3	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	295	162 454	20 231	12.5	.1	24.0
0711	Ready-mixed or transit-mixed concrete .....	152	89 462	4 345	4.9	Z	X
0712	Cement and lime .....	150	97 177	10 078	10.4	.1	X
0713	Sand, gravel, and crushed stone .....	153	63 821	1 887	3.0	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	231	141 846	3 920	2.8	Z	X
0720	Roofing, siding, and insulation materials .....	407	422 002	55 081	13.1	.3	32.5
0721	Roofing, except wood .....	190	78 021	5 004	6.4	Z	X
0722	Siding, except wood .....	116	240 616	33 046	13.7	.2	X
0723	Insulation materials .....	319	198 131	17 031	8.6	.1	X
0730	Flat glass and other construction glass (excluding automotive) .....	150	251 230	17 513	7.0	.1	X
0740	Other construction materials .....	398	1 002 685	65 801	6.6	.3	3.3
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	83	155 096	3 135	2.0	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood) .....	64	134 281	10 738	8.0	.1	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	312	763 660	51 927	6.8	.3	X
0800	Photographic equipment and supplies (excluding video) .....	275	1 587 531	942 786	59.4	4.7	58.9
0811	Still picture photographic equipment .....	89	9 124	88	1.0	Z	X
0812	Motion picture photographic equipment .....	89	9 124	176	1.9	Z	X
0813	Photographic film .....	103	1 574 756	942 023	59.8	4.7	X
0815	Other photographic equipment and supplies .....	172	12 775	499	3.9	Z	X
0900	Office equipment .....	418	285 403	45 551	16.0	.2	6.9
0911	Typewriters and dedicated word processors .....	65	39 409	595	1.5	Z	X
0912	Calculators and accounting machines .....	65	39 409	308	.8	Z	X
0913	Copying machines and equipment .....	355	170 293	23 899	14.0	.1	X
0914	Dictating, transcribing, and recording machines .....	129	154 543	20 749	13.4	.1	X
0920	New computer equipment .....	393	1 251 675	262 204	20.9	1.3	57.4
0921	Computers .....	61	9 951	740	7.4	Z	X
0922	Computer storage devices .....	12	836	16	1.9	Z	X
0923	Computer printers .....	43	5 759	232	4.0	Z	X
0924	Other computer peripheral equipment .....	357	1 245 481	261 216	21.0	1.3	X
0930	Used computer equipment .....	23	13 869	1 495	10.8	Z	X
0950	Computer software (packaged) .....	346	1 405 518	7 967	.6	Z	X
0960	Restaurant and hotel equipment and supplies .....	111	50 963	8 021	15.7	Z	X
0970	Store machines and equipment .....	62	47 358	6 433	13.6	Z	41.3
0971	Vending machines .....	34	11 137	204	1.8	Z	X
0972	Other store machines and equipment .....	62	47 358	6 229	13.2	Z	X
1000	Medical, hospital, and surgical supplies .....	50	437 564	104 749	23.9	.5	10.8
1013	Other surgical, medical, and hospital supplies .....	50	437 564	104 749	23.9	.5	X
1030	Optical and ophthalmic goods .....	11	8 893	89	1.0	Z	X
1040	Religious and school supplies .....	67	38 273	3 189	8.3	Z	17.4
1042	School supplies .....	67	38 273	3 189	8.3	Z	X
1050	Other professional equipment and supplies .....	7	15 307	1 780	11.6	Z	60.7
1057	Professional equipment and supplies, n.e.c. ....	6	13 585	1 355	10.0	Z	X
1100	Iron and steel products (semifinished) .....	19	14 256	714	5.0	Z	60.7
1111	Sheet bars and tin plate bars .....	19	14 256	714	5.0	Z	X
1120	Flat iron and steel products .....	511	3 621 055	407 812	11.3	2.0	25.3
1124	Sheets (hot-rolled) .....	511	3 621 055	163 124	4.5	.8	X
1126	Sheets (galvanized and coated) .....	511	3 621 055	244 688	6.8	1.2	X
1140	Iron and steel wire and wire products .....	558	377 596	21 776	5.8	.1	X
1150	Iron and steel pipe and tubing .....	581	1 199 506	82 256	6.9	.4	X
1160	Other iron and steel products .....	145	110 152	7 761	7.0	Z	X
1200	Copper and brass .....	211	13 842 766	784 869	5.7	3.9	52.7
1212	Flat products (sheets, strips, and plates) .....	115	13 789 362	346 034	2.5	1.7	X
1213	Tubular products (pipes and tubes) .....	143	11 232 013	438 835	3.9	2.2	X

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4219903</b>	<b>General merchandise (durable goods) whse—Con.</b>						
1220	Aluminum shapes, forms, etc. ....	390	14 060 076	704 279	5.0	3.5	52.1
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) .....	390	14 060 076	704 279	5.0	3.5	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	54	12 536 222	463 934	3.7	2.3	X
1300	Coal and coke .....	44	1 189 324	362 810	30.5	1.8	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	28	11 093 239	1 740 138	15.7	8.6	X
1400	Electrical apparatus and equipment .....	1 289	4 750 075	375 763	7.9	1.9	.4
1412	Switchgear and switchboard apparatus .....	49	1 204 032	71 986	6.0	.4	X
1413	Motors and generators (including motor-generator sets) .....	856	2 275 526	83 635	3.7	.1	X
1415	Electric bulbs (all types) .....	98	733 902	12 368	1.7	.1	X
1416	Interior wiring (excluding conduit) .....	212	1 476 912	54 640	3.7	.3	X
1417	Exterior wiring and cable (excluding conduit) .....	160	949 461	38 110	4.0	.2	X
1418	Lighting fixtures (residential and commercial) .....	316	1 508 597	57 638	3.8	.3	X
1419	Industrial controls .....	74	213 089	5 095	2.4	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	441	1 750 336	52 242	3.0	.3	X
1500	Electrical appliances, household .....	1 000	3 866 852	410 176	10.6	2.0	.3
1511	Televisions .....	471	2 857 466	120 326	4.2	.6	X
1512	Radios, stereos, and CD players .....	672	2 917 967	94 106	3.2	.5	X
1513	V.C.R.'s and video cameras .....	846	3 127 765	113 219	3.6	.6	X
1517	Vacuum cleaners and sewing machines, household .....	149	811 970	2 249	.3	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	504	1 611 539	80 259	5.0	.4	X
1600	Electronic parts and equipment, except communication .....	1 314	15 549 336	1 801 272	11.6	8.9	.2
1612	Integrated circuits .....	107	2 325 450	9 149	.4	Z	X
1613	Capacitors and resistors .....	107	2 325 450	13 285	.6	.1	X
1615	Discrete semiconductors, etc. ....	107	2 325 450	12 463	.5	.1	X
1616	Electronic connectors and other passive electronic parts .....	831	3 236 508	126 472	3.9	.6	X
1618	Electronic parts and equipment, n.e.c. ....	669	15 259 582	1 639 902	10.7	8.1	X
1650	Communication equipment and supplies .....	104	79 588	13 266	16.7	.1	47.0
1651	Telephones .....	85	76 159	9 937	13.0	Z	X
1652	Other electronic communication equipment .....	76	64 376	3 117	4.8	Z	X
1653	Other electrical communication equipment .....	42	14 496	212	1.5	Z	X
1700	Hardware .....	1 607	4 579 799	542 398	11.8	2.7	13.2
1711	Hand tools (including power driven) .....	1 025	3 008 927	379 990	12.6	1.9	X
1712	Bolts, nuts, rivets, and fasteners .....	1 068	971 745	93 571	9.6	.5	X
1713	Cutlery .....	850	2 229 312	68 836	3.1	.3	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	849	3 044 675	332 330	10.9	1.6	21.9
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	524	817 417	34 534	4.2	.2	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	636	974 238	49 347	5.1	.2	X
1813	Plumbing fixtures .....	470	2 395 545	208 391	8.7	1.0	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	152	618 631	12 847	2.1	.1	X
1815	Boilers, radiators, and convectors .....	215	96 212	2 065	2.1	Z	X
1818	Other plumbing and heating equipment and supplies .....	241	340 185	25 147	7.4	.1	X
1900	Warm air heating and air-conditioning equipment and supplies .....	383	732 455	40 824	5.6	.2	39.7
1911	Furnaces (warm air) .....	279	680 538	11 519	1.7	.1	X
1912	Central air-conditioning (residential and commercial) .....	175	112 864	6 828	6.1	Z	X
1914	Heat pumps (residential and commercial) .....	143	62 322	1 593	2.6	Z	X
1916	Air cleaning and filtration systems .....	178	627 546	6 492	1.0	Z	X
1917	Compressors for air-conditioners .....	182	89 571	1 621	1.8	Z	X
1918	Condensing units for air-conditioners .....	94	42 172	383	.9	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	217	640 214	12 351	1.9	.1	X
2000	Refrigeration equipment and supplies .....	106	77 818	9 965	12.8	Z	53.9
2011	Commercial refrigerators (reach-in and walk-in) .....	35	42 733	1 477	3.5	Z	X
2012	Unit coolers for commercial refrigerators .....	6	3 172	188	5.9	Z	X
2013	Condensing units for commercial refrigerators .....	42	53 132	833	1.6	Z	X
2014	Refrigerants .....	46	54 791	1 187	2.2	Z	X
2015	Other refrigeration equipment and supplies .....	81	70 527	6 279	8.9	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	326	664 509	46 655	7.0	.2	12.9
2111	New off-highway wheel and track-laying tractors .....	293	632 619	19 539	3.1	.1	X
2115	New graders, rollers, and off-highway trucks .....	250	588 498	8 491	1.4	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	108	177 201	5 506	3.1	Z	X
2118	Used construction and mining machinery and equipment .....	175	443 187	13 070	2.9	.1	X
2200	Farm machinery, equipment, and parts .....	227	837 865	32 374	3.9	.2	2.8
2211	New tractors (farm) .....	227	837 865	8 034	1.0	Z	X
2212	New harvesting machinery .....	227	837 865	4 025	.5	Z	X
2213	New land preparation, planting, and cultivating machinery .....	227	837 865	8 034	1.0	Z	X
2214	New dairy farm and barn equipment .....	227	837 865	4 025	.5	Z	X
2216	Other new farm machinery and equipment .....	227	837 865	4 025	.5	Z	X
2218	Used farm machinery and equipment .....	227	837 865	4 025	.5	Z	X
2220	Garden machinery, equipment, and parts .....	425	2 221 907	271 514	12.2	1.3	.4
2221	New power lawn mowers .....	425	2 221 907	90 498	4.1	.4	X
2222	Other new lawn and garden machinery and equipment .....	425	2 221 907	90 498	4.1	.4	X
2223	Used garden machinery and equipment .....	425	2 221 907	90 498	4.1	.4	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	113	475 544	10 336	2.2	.1	6.8
2311	Pumps .....	67	277 499	6 068	2.2	Z	X
2312	Motors .....	64	184 875	1 945	1.1	Z	X
2313	Parts for pumps and motors .....	88	315 925	2 323	.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	1 294	16 836 862	674 416	4.0	3.3	.1
2321	New pumps, compressors (air or gas), and equipment .....	947	11 562 971	177 020	1.5	.9	X
2326	New controlling, recording, and indicating instruments and access .....	675	11 548 425	135 095	1.2	.7	X
2327	All other new general-purpose industrial machinery and equipment .....	701	11 530 514	344 746	3.0	1.7	X
2328	Used general-purpose industrial machinery and equipment .....	238	5 046 376	17 555	.3	.1	X
2330	Metalworking machinery, equipment, and parts .....	378	1 812 473	26 468	1.5	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4219903</b>	<b>General merchandise (durable goods) whse—Con.</b>						
2340	Materials handling machinery, equipment, and parts	348	247 950	21 146	8.5	.1	.6
2342	New hoists, cranes, and monorails	182	109 679	1 289	1.2	Z	X
2345	Used materials handling machinery, equipment, and parts	167	138 271	19 857	14.4	.1	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	12	396 771	3 956	1.0	Z	X
2360	Other industrial machinery, equipment, and parts	104	412 832	6 327	1.5	Z	8.5
2363	New printing trades machinery, equipment, and supplies	35	113 929	1 846	1.6	Z	X
2365	New woodworking machinery	35	47 033	36	.1	Z	X
2366	Other new industrial machinery and equipment	51	264 086	3 604	1.4	Z	X
2367	Used industrial machinery and equipment	19	34 814	841	2.4	Z	X
2370	Mechanical power transmission supplies	115	96 253	4 621	4.8	Z	53.5
2371	Bearings and bushings	106	94 383	3 994	4.2	Z	X
2372	Other mechanical power transmission supplies	29	19 327	627	3.2	Z	X
2380	Industrial valves and fittings (except fluid-power)	77	41 619	7 100	17.1	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves	78	449 534	26 699	5.9	.1	60.7
2391	Hydraulic valves	71	445 034	14 268	3.2	.1	X
2392	Pneumatic valves	70	429 509	12 427	2.9	.1	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	37	409 000	16 530	4.0	.1	54.5
2411	Hydraulic cylinders and rotary actuators	37	409 000	12 297	3.0	.1	X
2412	Pneumatic cylinders and rotary actuators	37	409 000	4 231	1.0	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	36	25 135	1 470	5.8	Z	60.7
2421	Hydraulic and pneumatic connectors	36	25 135	1 450	5.8	Z	X
2430	Fluid-power filters, components, accessories, and parts	130	104 542	4 383	4.2	Z	48.9
2431	Filters	123	104 270	2 430	2.3	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	119	82 816	1 949	2.4	Z	X
2440	Welding supplies (excluding gases)	149	83 216	8 607	10.3	Z	X
2450	Industrial containers and supplies	247	135 736	7 222	5.3	Z	28.8
2451	New and reconditioned drums and barrels	66	6 094	340	5.6	Z	X
2454	Other industrial containers and supplies	247	135 736	6 881	5.1	Z	X
2460	Other industrial supplies	783	1 063 565	69 610	6.5	.3	13.6
2461	Printing and duplicating inks	349	809 077	8 454	1.0	Z	X
2462	Abrasives and abrasive materials	322	185 046	12 739	6.9	.1	X
2463	Nylon, polyester, and synthetic rubber	342	284 666	9 413	3.3	Z	X
2464	Mechanical rubber goods	492	853 064	29 432	3.5	.1	X
2465	Strapping and tape	35	15 629	200	1.3	Z	X
2466	Industrial supplies, n.e.c.	146	119 523	9 264	7.8	Z	X
2520	Custodial (janitors') equipment and supplies	118	61 009	6 770	11.1	Z	11.1
2521	Custodial equipment—power equipment	68	12 818	703	5.5	Z	X
2522	Custodial equipment—nonpower equipment	118	61 009	4 105	6.7	Z	X
2523	Custodial supplies	68	12 818	1 962	15.3	Z	X
2530	Laundry and dry-cleaning equipment and supplies	12	9 560	543	5.7	Z	X
2540	Other service establishment equipment and supplies	16	12 020	2 304	19.2	Z	13.3
2542	Service establishment equipment and supplies, n.e.c.	16	12 020	2 304	19.2	Z	X
2600	Aircraft and aeronautical equipment and supplies	106	2 692 454	218 858	8.1	1.1	X
2620	Marine machinery, equipment, and supplies	37	398 274	4 111	1.0	Z	X
2700	Sporting and recreational goods and supplies	560	3 008 673	68 119	2.3	.3	X
2800	Toys and hobby goods and supplies	368	999 815	43 530	4.4	.2	.6
2813	Crafts and craft supplies	368	999 815	10 331	1.0	.1	X
2814	Other hobby goods and accessories	368	999 815	33 199	3.3	.2	X
2900	Ferrous metal scrap	28	11 093 239	108 717	1.0	.5	X
2920	Nonferrous metal scrap	25	1 441 247	28 828	2.0	.1	X
2930	Recyclable paper and paperboard	74	34 696	4 640	13.4	Z	X
2940	Recyclable materials, except metal	15	3 432	231	6.7	Z	X
3000	Jewelry, diamonds, gem stones, and watches	57	24 821	2 805	11.3	Z	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	28	11 093 239	217 533	2.0	1.1	X
3100	Musical instruments and supplies	46	37 909	729	1.9	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	69	11 132 288	327 105	2.9	1.6	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	109	97 344	3 606	3.7	Z	X
3140	Prerecorded video tapes	86	98 434	3 493	3.5	Z	X
3150	Other durable goods	52	48 204	1 370	2.8	Z	21.1
3151	Coin-operated games	52	48 204	1 043	2.2	Z	X
3152	Luggage	27	9 994	109	1.1	Z	X
3153	Works of art	27	9 994	109	1.1	Z	X
3154	Other durable goods, n.e.c.	27	9 994	109	1.1	Z	X
3160	Fire extinguishers and fire safety equipment	54	46 588	1 073	2.3	Z	X
3200	Printing and writing paper	194	83 778	3 452	4.1	Z	19.8
3212	Fine roll paper	29	30 516	326	1.1	Z	X
3213	Other printing and writing paper	194	83 778	3 126	3.7	Z	X
3300	Stationery, office supplies and greeting cards	471	999 794	29 643	3.0	.1	1.0
3311	Business forms	391	990 354	3 280	.3	Z	X
3312	Stationery, photocopy paper, and typing paper	391	990 354	8 150	.8	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	394	838 951	8 976	1.1	Z	X
3314	Toner and cartridges	471	999 794	5 254	.5	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	471	999 794	3 931	.4	Z	X
3400	Industrial and personal services paper and plastics	291	166 940	14 312	8.6	.1	6.8
3411	Paperboard and boxboard boxes	291	166 940	12 859	7.7	.1	X
3412	Paper dishes, cups, and napkins	73	40 970	1 307	3.2	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	76	3 446	146	4.2	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4219903</b>	<b>General merchandise (durable goods) whsle—Con.</b>						
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	229	892 499	70 301	7.9	.3	55.9
3512	Nonprescription pharmaceuticals .....	34	2 256	326	14.5	Z	X
3513	Cosmetics .....	83	3 126	192	6.1	Z	X
3515	Other toiletries and druggists' sundries .....	146	889 373	69 783	7.8	.3	X
3600	Piece goods, knit and woven .....	76	1 485 200	101 827	6.9	.5	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	70	24 994	760	3.0	Z	X
3800	Men's and boys' wear .....	128	1 258 091	6 027	.5	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	128	1 258 091	6 027	.5	Z	X
3900	Women's and children's wear .....	82	1 242 126	6 074	.5	Z	X
3911	Infants' and children's wear (to size 6X) .....	82	1 242 126	6 074	.5	Z	X
4000	Footwear .....	25	2 532	130	5.1	Z	X
4100	Frozen foods (packaged) .....	101	1 563 879	11 138	.7	.1	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	58	39 304	831	2.1	Z	X
4600	Meat and meat products (fresh and unpackaged) .....	14	337 486	199 110	59.0	1.0	60.7
4611	Beef (not killed on location) .....	14	337 486	114 737	34.0	.6	X
4614	Pork (not killed on location) .....	14	337 486	84 373	25.0	.4	X
4700	Fresh fruits and vegetables .....	86	1 226 404	17 741	1.4	.1	X
4800	Coffee, tea, and spices .....	52	17 454	464	2.7	Z	X
4830	Canned foods .....	111	1 574 497	64 166	4.1	.3	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	14	337 486	40 495	12.0	.2	X
4850	Soft drinks and bottled water .....	96	1 233 283	7 751	.6	Z	X
4860	Other grocery specialties .....	144	12 699 616	1 818 895	14.3	9.0	X
4900	Grain and beans .....	25	387 623	67 345	17.4	.3	X
5300	Plastics materials and basic shapes .....	519	3 022 172	59 211	2.0	.3	.1
5311	Plastic pipes, rods, tubes, and shapes .....	519	3 022 172	48 797	1.6	.2	X
5314	Other plastics materials and basic shapes .....	254	679 274	10 413	1.5	.1	X
5320	Industrial gases (welding, etc.) .....	16	10 424	1 340	12.9	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	1 114	16 177 674	2 109 699	13.0	10.5	.1
5332	Alkalies and chlorine .....	363	439 146	4 093	.9	Z	X
5335	Detergents and soaps .....	453	11 125 885	699 192	6.3	3.5	X
5336	Sanitation chemicals, polishes, and waxes .....	453	11 125 885	692 667	6.2	3.4	X
5341	Insecticides, nonagricultural .....	363	439 146	8 579	2.0	Z	X
5342	Adhesives, sealants, and glues .....	820	12 561 484	555 741	4.4	2.8	X
5344	Other chemicals and allied products .....	294	3 616 190	149 428	4.1	.7	X
5400	Petroleum products .....	249	12 448 179	668 717	5.4	3.3	X
5420	Liquified petroleum gases (excluding natural gas) .....	67	1 292 560	299 729	23.2	1.5	X
5500	Crude oil .....	11	2 508	24	1.0	Z	X
5800	Farm supplies .....	138	2 244 342	73 863	3.3	.4	9.9
5811	Hay, straw, and alfalfa .....	70	2 231 924	73 063	3.3	.4	X
5818	Other farm supplies (including harness and saddlery equipment) .....	68	12 418	800	6.4	Z	X
6000	Paint, paint supplies, and wallpaper .....	626	2 083 409	292 039	14.0	1.4	3.8
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	626	2 083 409	292 039	14.0	1.4	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	204	88 286	4 014	4.5	Z	X
6110	Flowers and florists' supplies .....	101	778 844	16 702	2.1	.1	X
6120	Art goods (including novelties and souvenirs) .....	119	51 306	4 368	8.5	Z	32.8
6121	Art materials .....	21	25 558	932	3.6	Z	X
6122	Novelties and souvenirs .....	109	35 850	3 436	9.6	Z	X
6150	Nondurable goods, n.e.c. .....	103	1 522 239	79 661	5.2	.4	X
9700	Service receipts and labor charges (including installed parts) .....	881	880 632	99 987	11.4	.5	54.7
9701	Labor charges for repair work .....	593	307 285	34 649	11.3	.2	X
9702	Parts installed in repair work .....	611	384 849	41 663	10.8	.2	X
9703	Other service receipts and labor charges—Specify .....	233	579 861	23 604	4.1	.1	X
9720	Receipts for service contracts .....	155	117 300	17 168	14.6	.1	X
9730	Advertising specialties (paper novelties, etc.) .....	54	20 577	3 166	15.4	Z	X
9740	Receipts for installing equipment .....	100	45 342	3 651	8.1	Z	X
9810	Miscellaneous commodities .....	390	12 032 617	1 190 300	9.9	5.9	X
9940	Rental and leasing receipts .....	313	440 862	32 257	7.3	.2	.5
9941	Computer rental and leasing receipts .....	76	193 888	2 178	1.1	Z	X
9942	Photocopying machine rental .....	232	418 683	22 479	5.4	.1	X
9943	Other office machine rental receipts .....	76	193 888	6 399	3.3	Z	X
9944	Other rental receipts .....	81	22 179	1 201	5.4	Z	X
9950	Construction receipts .....	30	37 910	7 114	18.8	Z	X
9970	Receipts for printing or photocopying performed at this establishment .....	16	16 397	447	2.7	Z	X
9980	Receipts for machine shop job work .....	22	4 312	530	12.3	Z	X
<b>4219904</b>	<b>Prerecorded media whsle .....</b>	<b>1 852</b>	<b>X</b>	<b>16 079 741</b>	<b>X</b>	<b>100.0</b>	<b>69.7</b>
0200	New and rebuilt automotive parts and supplies .....	12	101 714	6 192	6.1	Z	X
0250	Petroleum products marketing equipment .....	6	98 961	16 196	16.4	.1	X
0520	Linens, domestics, curtains, and draperies .....	7	14 372	829	5.8	Z	X
0540	Other home furnishings .....	6	13 513	607	4.5	Z	X
0620	Plywood and millwork .....	6	4 397	1 943	44.2	Z	X
0800	Photographic equipment and supplies (excluding video) .....	20	92 304	2 106	2.3	Z	X
0900	Office equipment .....	9	10 521	1 573	15.0	Z	X
0950	Computer software (packaged) .....	55	1 567 317	66 644	4.3	.4	X
0970	Store machines and equipment .....	6	33 760	8 641	25.6	.1	X
1400	Electrical apparatus and equipment .....	14	22 440	5 222	23.3	Z	X

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**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4219904</b>	<b>Prerecorded media whse—Con.</b>						
1500	Electrical appliances, household	8	69 583	31 593	45.4	.2	X
1600	Electronic parts and equipment, except communication	17	97 696	6 854	7.0	Z	X
1650	Communication equipment and supplies	6	6 052	676	11.2	Z	X
1700	Hardware	9	21 619	1 844	8.5	Z	X
2700	Sporting and recreational goods and supplies	12	22 587	2 721	12.0	Z	X
2800	Toys and hobby goods and supplies	22	43 459	9 590	22.1	.1	X
3000	Jewelry, diamonds, gem stones, and watches	12	15 170	572	3.8	Z	X
3100	Musical instruments and supplies	8	14 201	951	6.7	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	1 297	10 733 726	7 606 933	70.9	47.3	X
3140	Prerecorded video tapes	890	12 101 542	7 872 189	65.1	49.0	X
3150	Other durable goods	12	49 309	15 295	31.0	.1	X
3200	Printing and writing paper	7	8 112	2 889	35.6	Z	X
3300	Stationery, office supplies and greeting cards	8	16 264	337	2.1	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	11	84 988	2 957	3.5	Z	X
3800	Men's and boys' wear	24	122 923	3 055	2.5	Z	X
3900	Women's and children's wear	13	8 878	760	8.6	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	128	2 655 787	266 069	10.0	1.7	X
6120	Art goods (including novelties and souvenirs)	14	12 343	2 556	20.7	Z	X
9700	Service receipts and labor charges (including installed parts)	124	668 896	108 827	16.3	.7	X
9720	Receipts for service contracts	13	25 621	3 554	13.9	Z	X
9810	Miscellaneous commodities	74	215 152	12 681	5.9	.1	X
9940	Rental and leasing receipts	21	84 679	4 125	4.9	Z	X
<b>42199041</b>	<b>Compact discs/prerecorded audio tapes, &amp; phonograph records whse</b>	<b>1 215</b>	<b>X</b>	<b>8 766 190</b>	<b>X</b>	<b>100.0</b>	<b>63.0</b>
0200	New and rebuilt automotive parts and supplies	6	2 753	119	4.3	Z	X
0520	Linens, domestics, curtains, and draperies	6	13 593	791	5.8	Z	X
0800	Photographic equipment and supplies (excluding video)	20	92 304	2 106	2.3	Z	X
0900	Office equipment	8	7 755	1 160	15.0	Z	X
0950	Computer software (packaged)	44	1 431 516	63 957	4.5	.7	X
1400	Electrical apparatus and equipment	11	7 202	1 449	20.1	Z	X
1600	Electronic parts and equipment, except communication	16	96 958	6 781	7.0	.1	X
1700	Hardware	7	7 121	397	5.6	Z	X
2700	Sporting and recreational goods and supplies	11	21 808	2 683	12.3	Z	X
2800	Toys and hobby goods and supplies	14	16 198	442	2.7	Z	X
3000	Jewelry, diamonds, gem stones, and watches	6	13 593	130	1.0	Z	X
3100	Musical instruments and supplies	8	14 201	951	6.7	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	1 215	8 766 190	7 371 738	84.1	84.1	X
3140	Prerecorded video tapes	253	4 787 991	1 007 437	21.0	11.5	X
3150	Other durable goods	9	20 255	1 143	5.6	Z	X
3200	Printing and writing paper	7	8 112	2 889	35.6	Z	X
3300	Stationery, office supplies and greeting cards	6	14 513	250	1.7	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	10	84 266	2 868	3.4	Z	X
3800	Men's and boys' wear	22	122 453	3 043	2.5	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	98	2 602 483	257 968	9.9	2.9	X
6120	Art goods (including novelties and souvenirs)	11	5 687	592	10.4	Z	X
9700	Service receipts and labor charges (including installed parts)	101	322 111	20 014	6.2	.2	X
9720	Receipts for service contracts	9	11 758	3 355	28.5	Z	X
9810	Miscellaneous commodities	34	164 965	4 958	3.0	.1	X
9940	Rental and leasing receipts	8	72 577	1 388	1.9	Z	X
<b>42199042</b>	<b>Prerecorded video tapes whse</b>	<b>637</b>	<b>X</b>	<b>7 313 551</b>	<b>X</b>	<b>100.0</b>	<b>77.8</b>
0200	New and rebuilt automotive parts and supplies	6	98 961	6 073	6.1	.1	X
0250	Petroleum products marketing equipment	6	98 961	16 196	16.4	.2	X
0950	Computer software (packaged)	11	135 801	2 687	2.0	Z	X
2800	Toys and hobby goods and supplies	8	27 281	9 148	33.6	.1	X
3000	Jewelry, diamonds, gem stones, and watches	6	1 577	442	28.0	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	82	1 967 536	235 195	12.0	3.2	X
3140	Prerecorded video tapes	637	7 313 551	6 864 752	93.9	93.9	X
3900	Women's and children's wear	9	6 204	646	10.4	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	30	53 304	8 101	15.2	.1	X
9700	Service receipts and labor charges (including installed parts)	23	346 785	88 813	25.6	1.2	X
9810	Miscellaneous commodities	40	50 187	7 723	15.4	.1	X
9940	Rental and leasing receipts	13	12 102	2 737	22.6	Z	X
<b>4219905</b>	<b>Fire extinguishers &amp; fire safety equipment whse</b>	<b>923</b>	<b>X</b>	<b>937 818</b>	<b>X</b>	<b>100.0</b>	<b>65.9</b>
0900	Office equipment	8	6 475	791	12.2	.1	X
1000	Medical, hospital, and surgical supplies	16	19 458	5 028	25.8	.5	X
1140	Iron and steel wire and wire products	10	21 605	863	4.0	.1	X
1400	Electrical apparatus and equipment	19	21 379	3 926	18.4	.4	X
1600	Electronic parts and equipment, except communication	13	11 357	2 563	22.6	.3	X
1700	Hardware	20	37 171	3 126	8.4	.3	X
2320	General-purpose industrial machinery, equipment, and parts	10	7 775	1 161	14.9	.1	X
2330	Metalworking machinery, equipment, and parts	12	8 085	690	8.5	.1	X
2450	Industrial containers and supplies	6	15 385	2 807	18.2	.3	X
2540	Other service establishment equipment and supplies	6	24 586	6 667	27.1	.7	X
3160	Fire extinguishers and fire safety equipment	923	937 818	827 661	88.3	88.3	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	6	3 090	627	20.3	.1	X
5300	Plastics materials and basic shapes	14	41 369	7 339	17.7	.8	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	18	28 698	873	3.0	.1	X
9700	Service receipts and labor charges (including installed parts)	265	236 706	52 873	22.3	5.6	X
9740	Receipts for installing equipment	7	17 203	5 422	31.5	.6	X
9810	Miscellaneous commodities	8	6 117	508	8.3	.1	X
9940	Rental and leasing receipts	18	26 992	448	1.7	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4219906</b>	<b>Other durable goods whse</b>	<b>2 260</b>	<b>X</b>	<b>4 505 786</b>	<b>X</b>	<b>100.0</b>	<b>50.1</b>
0100	New and used automobiles, motorcycles, etc.	10	1 127	151	13.4	Z	X
0200	New and rebuilt automotive parts and supplies	29	22 244	1 615	7.3	Z	18.0
0224	Accessories	29	22 244	1 615	7.3	Z	X
0300	Tires and tubes	14	12 567	1 421	11.3	Z	X
0400	Household and lawn furniture	6	3 637	358	9.8	Z	X
0500	Household china, glassware, crockery, and plastic housewares	7	23 864	1 369	5.7	Z	X
0520	Linens, domestics, curtains, and draperies	7	6 001	471	7.8	Z	X
0540	Other home furnishings	39	98 921	13 893	14.0	.3	1.8
0543	Home furnishings, n.e.c.	39	98 921	13 893	14.0	.3	X
0600	Lumber: rough, dressed, and finished	8	20 902	613	2.9	Z	X
0740	Other construction materials	8	8 570	2 645	30.9	.1	X
0900	Office equipment	49	67 956	15 020	22.1	.3	X
0950	Computer software (packaged)	20	75 181	13 381	17.8	.3	X
0960	Restaurant and hotel equipment and supplies	9	3 618	377	10.4	Z	X
0970	Store machines and equipment	20	130 643	29 737	22.8	.7	50.1
0971	Vending machines	20	130 643	29 737	22.8	.7	X
1000	Medical, hospital, and surgical supplies	13	12 016	3 010	25.1	.1	38.7
1013	Other surgical, medical, and hospital supplies	13	12 016	3 010	25.1	.1	X
1120	Flat iron and steel products	7	2 902	130	4.5	Z	X
1140	Iron and steel wire and wire products	11	3 994	237	5.9	Z	X
1150	Iron and steel pipe and tubing	9	4 783	1 114	23.3	Z	X
1220	Aluminum shapes, forms, etc.	12	40 673	1 509	3.7	Z	30.1
1222	Sheets and coils (.006 to .249 inch)	12	40 673	1 509	3.7	Z	X
1400	Electrical apparatus and equipment	45	136 198	29 788	21.9	.7	4.9
1411	Power and distribution transformers	45	136 198	14 097	10.4	.3	X
1414	Conduit, raceway, and fittings	45	136 198	2 339	1.7	.1	X
1415	Electric bulbs (all types)	45	136 198	12 534	9.2	.3	X
1416	Interior wiring (excluding conduit)	45	136 198	771	.6	Z	X
1500	Electrical appliances, household	39	73 155	1 710	2.3	Z	X
1600	Electronic parts and equipment, except communication	63	132 286	12 769	9.7	.3	X
1700	Hardware	24	52 153	627	1.2	Z	X
2320	General-purpose industrial machinery, equipment, and parts	29	94 219	7 261	7.7	.2	X
2330	Metalworking machinery, equipment, and parts	6	5 821	114	2.0	Z	X
2360	Other industrial machinery, equipment, and parts	11	53 449	7 754	14.5	.2	50.1
2363	New printing trades machinery, equipment, and supplies	11	53 449	7 754	14.5	.2	X
2450	Industrial containers and supplies	9	991	53	5.3	Z	X
2600	Aircraft and aeronautical equipment and supplies	6	9 946	99	1.0	Z	X
2700	Sporting and recreational goods and supplies	48	38 623	5 855	15.2	.1	X
2800	Toys and hobby goods and supplies	51	156 622	29 218	18.7	.6	X
3000	Jewelry, diamonds, gem stones, and watches	36	156 770	28 612	18.3	.6	.7
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	36	156 770	28 612	18.3	.6	X
3100	Musical instruments and supplies	7	11 137	3 355	30.1	.1	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	47	48 039	12 457	25.9	.3	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	26	84 879	15 953	18.8	.4	X
3140	Prerecorded video tapes	2 260	4 505 786	7 855	21.6	.2	X
3150	Other durable goods	2 260	4 505 786	4 116 816	91.4	91.4	47.6
3151	Coin-operated games	226	910 960	811 965	89.1	18.0	X
3152	Luggage	297	931 168	865 080	92.9	19.2	X
3153	Works of art	295	260 880	234 864	90.0	5.2	X
3154	Other durable goods, n.e.c.	1 582	2 566 977	2 204 901	85.9	48.9	X
3160	Fire extinguishers and fire safety equipment	15	8 476	722	8.5	Z	X
3200	Printing and writing paper	7	42 155	413	1.0	Z	X
3300	Stationery, office supplies and greeting cards	75	120 707	12 168	10.1	.3	1.7
3312	Stationery, photocopy paper, and typing paper	22	49 918	325	.7	Z	X
3315	Greeting cards	19	59 829	348	.6	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	56	60 878	11 495	18.9	.3	X
3400	Industrial and personal services paper and plastics	8	42 736	632	1.5	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	6	36 511	2 308	6.3	.1	X
3600	Piece goods, knit and woven	12	4 313	378	8.8	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	10	26 351	799	3.0	Z	X
3800	Men's and boys' wear	34	64 461	9 237	14.3	.2	6.3
3812	Men's and boys' dress and casual shirts, slacks, and jeans	18	7 236	1 400	19.3	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	17	57 225	7 837	13.7	.2	X
3900	Women's and children's wear	19	49 698	1 094	2.2	Z	X
5300	Plastics materials and basic shapes	26	51 126	2 024	4.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	11	6 179	59	1.0	Z	X
5700	Wines and distilled alcoholic beverages	6	15 668	3 909	24.9	.1	50.1
5712	Distilled liquor (including premixed alcoholic drinks)	6	15 668	3 909	24.9	.1	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	48	203 128	15 931	7.8	.4	4.9
6101	Books	48	203 128	15 767	7.8	.4	X
6102	Other periodicals, newspapers, and miscellaneous printed materials	24	18 052	163	.9	Z	X
6120	Art goods (including novelties and souvenirs)	16	4 684	189	4.0	Z	33.9
6122	Novelties and souvenirs	16	4 684	189	4.0	Z	X
6150	Nondurable goods, n.e.c.	22	7 938	375	4.7	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4219906</b>	<b>Other durable goods whole—Con.</b>						
9700	Service receipts and labor charges (including installed parts) .....	311	616 996	52 172	8.5	1.2	41.6
9701	Labor charges for repair work .....	157	526 834	19 377	3.7	.4	X
9702	Parts installed in repair work .....	56	55 367	8 527	15.4	.2	X
9703	Other service receipts and labor charges—Specify .....	150	96 246	24 236	25.2	.5	X
9730	Advertising specialties (paper novelties, etc.) .....	18	53 361	1 064	2.0	Z	X
9810	Miscellaneous commodities .....	69	42 608	10 187	23.9	.2	X
9940	Rental and leasing receipts .....	47	152 787	12 726	8.3	.3	X
<b>422</b>	<b>Wholesale trade, nondurable goods .....</b>	<b>134 951</b>	<b>X</b>	<b>1 118 350 517</b>	<b>X</b>	<b>100.0</b>	<b>80.5</b>
0100	New and used automobiles, motorcycles, etc. ....	42	115 688	9 754	8.4	Z	22.1
0114	Motorscooters, mopeds, snowmobiles, and utility trailers .....	7	9 655	2 183	22.6	Z	X
0120	Buses, campers, and motor homes .....	7	29 002	2 967	10.2	Z	70.1
0122	Motor homes, car trailers, and campers .....	6	25 363	2 022	8.0	Z	X
0130	Light trucks and vans (14,000 lb or less) .....	6	7 640	696	9.1	Z	X
0200	New and rebuilt automotive parts and supplies .....	1 041	6 829 207	377 615	5.5	Z	5.2
0211	Batteries .....	296	2 061 876	12 732	.6	Z	X
0212	Engines (complete) .....	35	138 170	717	.5	Z	X
0213	Electrical engine parts (including ignition parts) .....	190	811 022	16 930	2.1	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	250	1 328 616	22 875	1.7	Z	X
0215	Exhaust system parts .....	46	138 379	1 764	1.3	Z	X
0216	Glass .....	42	110 130	4 246	3.9	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	310	2 165 959	16 875	.8	Z	X
0218	Filters (oil, air, gas, and transmission) .....	463	2 938 382	58 058	2.0	Z	X
0219	Engine parts, except electrical .....	185	795 085	21 300	2.7	Z	X
0221	Body parts and repair materials .....	116	428 221	18 910	4.4	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	119	1 016 847	35 947	3.5	Z	X
0223	Parts, n.e.c. ....	169	1 347 149	19 242	1.4	Z	X
0224	Accessories .....	217	1 555 960	32 723	2.1	Z	X
0240	Used automotive parts, accessories, and equipment .....	6	8 594	138	1.6	Z	X
0250	Petroleum products marketing equipment .....	383	3 283 772	65 110	2.0	Z	X
0300	Tires and tubes .....	765	4 642 444	238 882	5.1	Z	.7
0311	New tires and tubes .....	549	2 773 081	109 259	3.9	Z	X
0312	Recapped and used tires and repair materials .....	262	980 103	8 578	.9	Z	X
0400	Household and lawn furniture .....	441	1 618 129	196 113	12.1	Z	47.7
0411	Upholstered furniture .....	34	169 154	7 601	4.5	Z	X
0412	Sleep furniture and equipment .....	230	1 002 556	148 195	14.8	Z	X
0413	Lawn furniture and equipment .....	82	196 089	22 693	11.6	Z	X
0414	Other furniture (including sleep sofas) .....	93	254 571	14 523	5.7	Z	X
0420	Office and business furniture .....	1 338	9 608 349	1 387 009	14.4	.1	2.5
0421	New office furniture (wooden and metal) .....	1 252	9 327 078	1 296 808	13.9	.1	X
0422	New store and restaurant furniture .....	18	126 686	1 350	1.1	Z	X
0423	New public furniture (theater seats, church pews, park benches, and school desks) .....	45	183 917	15 127	8.2	Z	X
0424	Used office and business furniture .....	204	1 661 532	68 552	4.1	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	676	1 759 772	134 941	7.7	Z	X
0520	Linens, domestics, curtains, and draperies .....	566	1 842 490	213 451	11.6	Z	19.9
0521	Bedspreads, blankets, and bedding .....	91	565 441	40 765	7.2	Z	X
0522	Curtains and draperies .....	124	467 504	56 965	12.2	Z	X
0523	Shades and blinds .....	32	146 690	10 197	7.0	Z	X
0524	Towels and washcloths .....	351	1 112 987	42 102	3.8	Z	X
0525	Other linens and domestics .....	294	836 179	59 916	7.2	Z	X
0530	Flooring and floor coverings .....	112	256 885	49 164	19.1	Z	35.2
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	65	211 348	25 719	12.2	Z	X
0532	Hardwood flooring .....	23	99 199	4 259	4.3	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) .....	26	64 672	14 203	22.0	Z	X
0540	Other home furnishings .....	1 531	24 876 157	736 468	3.0	.1	1.1
0541	Metal flatware and kitchen utensils .....	453	1 729 579	114 906	6.6	Z	X
0542	Mirrors, lamps, and picture frames .....	148	1 024 424	67 339	6.6	Z	X
0543	Home furnishings, n.e.c. ....	196	1 155 838	64 275	5.6	Z	X
0600	Lumber: rough, dressed, and finished .....	202	1 628 083	188 060	11.6	Z	3.2
0611	Dimensional lumber (non-treated) .....	30	89 578	8 303	9.3	Z	X
0612	Treated lumber .....	9	9 513	1 547	16.3	Z	X
0613	Boards .....	9	28 564	5 437	19.0	Z	X
0620	Plywood and millwork .....	100	811 867	113 450	14.0	Z	22.7
0621	Softwood plywood and oriented strand board (OSB) .....	22	97 637	16 631	17.0	Z	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	42	206 752	25 939	12.5	Z	X
0623	Gypsum, specialty boards, and treatments .....	7	457 570	52 125	11.4	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	47	166 467	13 260	8.0	Z	X
0626	Other millwork and wood siding (including trusses and wood roofing) .....	6	28 164	1 665	5.9	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	74	292 061	36 093	12.4	Z	37.0
0711	Ready-mixed or transit-mixed concrete .....	8	22 658	2 542	11.2	Z	X
0712	Cement and lime .....	19	71 523	8 116	11.3	Z	X
0713	Sand, gravel, and crushed stone .....	23	72 643	6 321	8.7	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	26	107 223	17 649	16.5	Z	X
0720	Roofing, siding, and insulation materials .....	87	435 305	38 418	8.8	Z	25.3
0721	Roofing, except wood .....	24	166 766	7 731	4.6	Z	X
0722	Siding, except wood .....	14	66 125	15 802	23.9	Z	X
0723	Insulation materials .....	30	138 972	11 323	8.1	Z	X
0730	Flat glass and other construction glass (excluding automotive) .....	42	132 266	18 499	14.0	Z	X
0740	Other construction materials .....	167	1 440 193	65 366	4.5	Z	10.9
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	51	263 063	27 619	10.5	Z	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422</b>	<b>Wholesale trade, nondurable goods—Con.</b>						
0800	Photographic equipment and supplies (excluding video) .....	595	14 044 506	474 226	3.4	Z	.9
0813	Photographic film .....	173	853 155	45 062	5.3	Z	X
0814	Developing supplies (excluding film) .....	24	205 389	31 069	15.1	Z	X
0815	Other photographic equipment and supplies .....	210	2 232 618	206 110	9.2	Z	X
0900	Office equipment .....	1 945	13 084 759	975 573	7.5	.1	2.8
0911	Typewriters and dedicated word processors .....	603	2 242 103	69 541	3.1	Z	X
0912	Calculators and accounting machines .....	772	3 898 181	179 072	4.6	Z	X
0913	Copying machines and equipment .....	1 097	5 213 356	517 867	9.9	Z	X
0914	Dictating, transcribing, and recording machines .....	209	853 865	33 401	3.9	Z	X
0915	Mailing, letter handling, and addressing machines .....	198	1 054 761	93 695	8.9	Z	X
0920	New computer equipment .....	1 033	4 380 642	397 184	9.1	Z	8.1
0921	Computers .....	607	2 101 540	144 659	6.9	Z	X
0922	Computer storage devices .....	199	739 861	37 082	5.0	Z	X
0923	Computer printers .....	593	2 439 177	142 430	5.8	Z	X
0924	Other computer peripheral equipment .....	458	1 246 769	66 815	5.4	Z	X
0930	Used computer equipment .....	45	35 214	1 389	3.9	Z	X
0950	Computer software (packaged) .....	425	1 332 383	85 275	6.4	Z	X
0960	Restaurant and hotel equipment and supplies .....	3 271	62 314 144	4 139 884	6.6	.4	X
0970	Store machines and equipment .....	657	9 511 931	193 182	2.0	Z	.8
0971	Vending machines .....	52	489 322	21 967	4.5	Z	X
0972	Other store machines and equipment .....	436	1 066 468	63 670	6.0	Z	X
1000	Medical, hospital, and surgical supplies .....	657	12 733 823	869 255	6.8	.1	3.1
1011	Surgical and medical instruments and equipment .....	303	8 821 303	289 171	3.3	Z	X
1012	Orthopedic, and prosthetic appliances and supplies .....	134	1 962 035	24 040	1.2	Z	X
1013	Other surgical, medical, and hospital supplies .....	521	8 416 419	553 834	6.6	.1	X
1020	Dental supplies .....	10	66 518	7 457	11.2	Z	11.7
1021	Equipment (chairs, x-rays, cabinets, etc.) .....	7	8 695	4 169	47.9	Z	X
1030	Optical and ophthalmic goods .....	125	398 288	14 089	3.5	Z	53.8
1031	Ophthalmic goods .....	17	51 906	2 745	5.3	Z	X
1033	Optometric equipment and supplies .....	14	78 272	1 617	2.1	Z	X
1034	Optical goods, n.e.c. (excluding cameras) .....	90	266 233	9 616	3.6	Z	X
1040	Religious and school supplies .....	323	2 801 827	123 577	4.4	Z	3.3
1041	Religious supplies .....	13	15 350	6 967	45.4	Z	X
1042	School supplies .....	253	1 561 820	96 641	6.2	Z	X
1050	Other professional equipment and supplies .....	76	1 151 172	186 313	16.2	Z	80.5
1051	Architects' equipment and supplies .....	7	5 014	751	15.0	Z	X
1054	Laboratory equipment .....	24	40 704	6 350	15.6	Z	X
1055	Scientific instruments .....	7	13 658	717	5.3	Z	X
1056	Veterinarians' equipment and supplies .....	40	1 099 244	177 628	16.2	Z	X
1120	Flat iron and steel products .....	218	9 450 834	379 629	4.0	Z	16.7
1121	Plates .....	11	11 017	1 453	13.2	Z	X
1123	Sheets (cold-rolled) .....	28	7 585 844	277 107	3.7	Z	X
1126	Sheets (galvanized and coated) .....	14	18 339	2 167	11.8	Z	X
1128	Fabricated and structural plate products .....	58	262 091	13 595	5.2	Z	X
1140	Iron and steel wire and wire products .....	331	1 902 396	94 570	5.0	Z	5.2
1141	Wire (plain, coated, barbed, and twisted) .....	36	102 694	3 339	3.3	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	33	108 493	9 442	8.7	Z	X
1150	Iron and steel pipe and tubing .....	188	2 874 685	150 203	5.2	Z	55.7
1152	Tubing .....	47	215 246	13 818	6.4	Z	X
1153	Standard steel pipe .....	58	289 080	53 998	18.7	Z	X
1154	Other steel pipe .....	67	2 362 822	75 725	3.2	Z	X
1160	Other iron and steel products .....	32	160 033	16 165	10.1	Z	63.7
1167	Finished products, n.e.c. .....	16	31 316	2 297	7.3	Z	X
1170	Alloy steel .....	14	74 204	24 138	32.5	Z	8.0
1175	Other alloy steel .....	6	33 493	10 692	31.9	Z	X
1180	Stainless steel .....	19	2 001 341	24 650	1.2	Z	78.4
1185	Other stainless steel (including tubing) .....	19	2 001 341	24 650	1.2	Z	X
1200	Copper and brass .....	196	9 856 435	1 515 090	15.4	.1	.3
1213	Tubular products (pipes and tubes) .....	47	250 508	15 813	6.3	Z	X
1214	Rod, nonelectrical wire, extruded shapes, etc. ....	62	660 997	12 350	1.9	Z	X
1220	Aluminum shapes, forms, etc. ....	255	12 961 207	2 060 426	15.9	.2	1.2
1221	Plates (.250 inch and over) .....	9	49 249	1 694	3.4	Z	X
1222	Sheets and coils (.006 to .249 inch) .....	106	392 367	33 609	8.6	Z	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	89	326 822	12 525	3.8	Z	X
1225	Foils .....	9	160 798	2 876	1.8	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	39	2 114 564	557 003	26.3	.1	X
1300	Coal and coke .....	33	4 502 375	397 625	8.8	Z	6.9
1311	Coal .....	16	606 641	134 692	22.2	Z	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	93	11 905 700	766 906	6.4	.1	X
1400	Electrical apparatus and equipment .....	525	5 180 767	197 194	3.8	Z	4.0
1411	Power and distribution transformers .....	47	291 423	2 331	.8	Z	X
1412	Switchgear and switchboard apparatus .....	26	121 856	4 043	3.3	Z	X
1414	Conduit, raceway, and fittings .....	76	1 969 949	7 740	.4	Z	X
1415	Electric bulbs (all types) .....	105	479 427	25 625	5.3	Z	X
1416	Interior wiring (excluding conduit) .....	133	2 321 287	22 148	1.0	Z	X
1417	Exterior wiring and cable (excluding conduit) .....	25	196 962	480	.2	Z	X
1418	Lighting fixtures (residential and commercial) .....	30	69 374	3 203	4.6	Z	X
1419	Industrial controls .....	226	3 943 832	68 048	1.7	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	112	2 069 290	12 129	.6	Z	X

See footnotes at end of table.



**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422</b>	<b>Wholesale trade, nondurable goods—Con.</b>						
1500	Electrical appliances, household .....	509	2 772 410	131 118	4.7	Z	1.4
1511	Televisions .....	52	154 246	5 951	3.9	Z	X
1512	Radios, stereos, and CD players .....	26	58 094	1 914	3.3	Z	X
1513	V.C.R.'s and video cameras .....	27	95 742	1 679	1.8	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	396	2 359 909	111 529	4.7	Z	X
1600	Electronic parts and equipment, except communication .....	714	5 410 093	456 037	8.4	Z	1.5
1612	Integrated circuits .....	104	3 223 030	13 911	.4	Z	X
1615	Discrete semiconductors, etc.....	187	732 444	91 855	12.5	Z	X
1616	Electronic connectors and other passive electronic parts .....	357	4 112 089	120 122	2.9	Z	X
1618	Electronic parts and equipment, n.e.c. ....	175	3 563 209	206 919	5.8	Z	X
1650	Communication equipment and supplies .....	152	296 131	23 275	7.9	Z	16.2
1651	Telephones .....	120	244 411	6 753	2.8	Z	X
1652	Other electronic communication equipment .....	118	226 848	14 346	6.3	Z	X
1653	Other electrical communication equipment .....	9	91 351	2 072	2.3	Z	X
1700	Hardware .....	1 965	18 434 592	848 963	4.6	.1	1.5
1711	Hand tools (including power driven).....	932	4 337 951	210 267	4.8	Z	X
1712	Bolts, nuts, rivets, and fasteners .....	738	3 217 358	122 994	3.8	Z	X
1713	Cutlery.....	341	2 946 959	166 089	5.6	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	429	1 465 537	167 179	11.4	Z	30.0
1811	Plastic pipe fittings and valves (excluding pipe and tubing).....	256	675 701	80 143	11.9	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing).....	174	416 286	24 934	6.0	Z	X
1813	Plumbing fixtures.....	109	483 971	9 991	2.1	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air).....	100	220 897	6 429	2.9	Z	X
1815	Boilers, radiators, and convectors .....	20	4 404	169	3.8	Z	X
1818	Other plumbing and heating equipment and supplies.....	141	431 126	33 798	7.8	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	73	244 893	37 969	15.5	Z	59.1
1911	Furnaces (warm air) .....	40	98 666	8 291	8.4	Z	X
1912	Central air-conditioning (residential and commercial) .....	40	85 528	10 441	12.2	Z	X
1914	Heat pumps (residential and commercial) .....	10	103 542	13 948	13.5	Z	X
1916	Air cleaning and filtration systems .....	11	10 168	2 081	20.5	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	32	99 817	3 029	3.0	Z	X
2000	Refrigeration equipment and supplies .....	84	141 488	26 255	18.6	Z	25.1
2011	Commercial refrigerators (reach-in and walk-in) .....	64	49 802	2 616	5.3	Z	X
2012	Unit coolers for commercial refrigerators .....	62	46 210	2 740	5.9	Z	X
2013	Condensing units for commercial refrigerators .....	62	46 210	2 426	5.3	Z	X
2014	Refrigerants .....	49	42 872	5 098	11.9	Z	X
2015	Other refrigeration equipment and supplies .....	56	65 703	3 467	5.3	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	78	224 887	38 730	17.2	Z	20.0
2112	New power cranes, draglines, and shovels .....	16	67 437	775	1.1	Z	X
2113	New mixers, pavers, and related equipment .....	13	10 677	534	5.0	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	36	114 479	20 163	17.6	Z	X
2118	Used construction and mining machinery and equipment .....	20	21 901	1 568	7.2	Z	X
2200	Farm machinery, equipment, and parts .....	513	2 638 179	141 129	5.3	Z	2.1
2211	New tractors (farm) .....	44	177 896	4 154	2.3	Z	X
2212	New harvesting machinery .....	23	112 295	502	.4	Z	X
2213	New land preparation, planting, and cultivating machinery .....	16	91 693	7 320	8.0	Z	X
2214	New dairy farm and barn equipment .....	20	32 770	4 648	14.2	Z	X
2215	New irrigation equipment .....	76	458 166	50 439	11.0	Z	X
2216	Other new farm machinery and equipment .....	350	1 797 092	64 464	3.6	Z	X
2218	Used farm machinery and equipment .....	297	760 730	2 712	.4	Z	X
2220	Garden machinery, equipment, and parts .....	262	1 921 039	142 733	7.4	Z	4.9
2221	New power lawn mowers .....	63	48 913	2 901	5.9	Z	X
2222	Other new lawn and garden machinery and equipment .....	115	1 530 342	121 218	7.9	Z	X
2230	Food-processing machinery, equipment, and parts .....	39	599 508	83 117	13.9	Z	7.8
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	21	20 456	4 069	19.9	Z	X
2232	New packing, packaging, and bottling equipment .....	7	31 144	8 214	26.4	Z	X
2233	Used food-processing machinery and equipment .....	12	36 439	1 303	3.6	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	34	78 489	11 519	14.7	Z	27.0
2311	Pumps .....	28	71 157	10 376	14.6	Z	X
2312	Motors .....	16	11 804	202	1.7	Z	X
2313	Parts for pumps and motors .....	17	14 958	745	5.0	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	1 371	23 588 557	4 218 904	17.9	.4	16.4
2321	New pumps, compressors (air or gas), and equipment .....	365	11 008 161	2 059 351	18.7	.2	X
2323	New diesel engines (excluding automotive) .....	30	410 191	21 618	5.3	Z	X
2326	New controlling, recording, and indicating instruments and access .....	339	14 405 568	1 709 430	11.9	.2	X
2327	All other new general-purpose industrial machinery and equipment .....	531	4 062 025	123 287	3.0	Z	X
2328	Used general-purpose industrial machinery and equipment .....	301	2 791 329	220 817	7.9	Z	X
2330	Metalworking machinery, equipment, and parts .....	85	284 397	26 629	9.4	Z	X
2340	Materials handling machinery, equipment, and parts .....	111	810 563	43 307	5.3	Z	55.1
2341	New conveying equipment .....	23	592 241	3 473	.6	Z	X
2343	New forklift trucks .....	35	107 076	16 428	15.3	Z	X
2344	New industrial trucks and tractors .....	6	27 921	11 670	41.8	Z	X
2345	Used materials handling machinery, equipment, and parts .....	60	82 123	6 520	7.9	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies.....	19	238 165	38 874	16.3	Z	X
2360	Other industrial machinery, equipment, and parts .....	218	1 425 356	315 864	22.2	Z	56.9
2362	New power plant machinery (excluding electrical) .....	6	22 430	2 227	9.9	Z	X
2363	New printing trades machinery, equipment, and supplies .....	85	169 592	22 436	13.2	Z	X
2364	New textile and sewing machinery and equipment .....	6	32 075	6 049	18.9	Z	X
2366	Other new industrial machinery and equipment .....	104	919 218	196 838	21.4	Z	X
2367	Used industrial machinery and equipment .....	37	96 937	6 284	6.5	Z	X
2370	Mechanical power transmission supplies .....	8	7 359	243	3.3	Z	X
2380	Industrial valves and fittings (except fluid-power) .....	34	163 896	13 998	8.5	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422</b>	<b>Wholesale trade, nondurable goods—Con.</b>						
2390	Hydraulic and pneumatic (fluid-power) valves .....	28	40 703	2 168	5.3	Z	39.5
2391	Hydraulic valves .....	25	23 195	1 115	4.8	Z	X
2392	Pneumatic valves .....	9	13 717	170	1.2	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	30	492 027	2 510	.5	Z	77.9
2411	Hydraulic cylinders and rotary actuators .....	27	485 443	2 264	.5	Z	X
2412	Pneumatic cylinders and rotary actuators .....	7	16 123	245	1.5	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	27	62 283	10 776	17.3	Z	57.8
2421	Hydraulic and pneumatic connectors .....	24	58 770	8 761	14.9	Z	X
2422	Hydraulic and pneumatic assemblies .....	22	19 513	1 615	8.3	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	55	116 384	12 065	10.4	Z	62.1
2431	Filters .....	50	72 274	4 353	6.0	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	19	66 269	7 712	11.6	Z	X
2440	Welding supplies (excluding gases) .....	763	1 350 969	351 239	26.0	Z	X
2450	Industrial containers and supplies .....	843	7 054 408	477 631	6.8	Z	8.6
2451	New and reconditioned drums and barrels .....	209	991 292	8 466	.9	Z	X
2452	Bottles and bottlers' supplies .....	86	977 418	78 131	8.0	Z	X
2454	Other industrial containers and supplies .....	620	6 084 602	388 246	6.4	Z	X
2460	Other industrial supplies .....	2 167	15 419 419	1 240 781	8.0	.1	3.7
2461	Printing and duplicating inks .....	93	270 953	36 053	13.3	Z	X
2462	Abrasives and abrasive materials .....	475	1 926 052	83 610	4.3	Z	X
2463	Nylon, polyester, and synthetic rubber .....	55	136 675	8 409	6.2	Z	X
2464	Mechanical rubber goods .....	121	1 003 209	121 450	12.1	Z	X
2465	Strapping and tape .....	879	4 027 799	357 099	8.9	Z	X
2466	Industrial supplies, n.e.c. ....	870	7 143 527	300 924	4.2	Z	X
2500	Beauty and barber equipment and supplies .....	25	22 678	4 290	18.9	Z	41.0
2512	Supplies (combs, curlers, shampoos, etc.) .....	11	12 567	994	7.9	Z	X
2520	Custodial (janitors') equipment and supplies .....	2 247	15 370 646	1 460 068	9.5	.1	2.9
2521	Custodial equipment—power equipment .....	1 196	9 131 765	260 543	2.9	Z	X
2522	Custodial equipment—nonpower equipment .....	980	4 208 526	124 278	3.0	Z	X
2523	Custodial supplies .....	1 619	10 959 014	947 652	8.6	.1	X
2530	Laundry and dry-cleaning equipment and supplies .....	894	26 210 175	975 196	3.7	.1	X
2540	Other service establishment equipment and supplies .....	214	555 321	76 484	13.8	Z	22.0
2542	Service establishment equipment and supplies, n.e.c. ....	213	544 617	71 667	13.2	Z	X
2600	Aircraft and aeronautical equipment and supplies .....	93	3 523 268	123 356	3.5	Z	.4
2613	Other new aircraft equipment and supplies .....	91	3 521 112	122 652	3.5	Z	X
2620	Marine machinery, equipment, and supplies .....	94	512 561	23 938	4.7	Z	X
2700	Sporting and recreational goods and supplies .....	961	4 651 363	290 606	6.2	Z	7.7
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories .....	33	125 911	7 211	5.7	Z	X
2712	Bicycles and bicycle tires and tubes .....	26	67 682	6 685	9.9	Z	X
2713	Billiards, pool, bowling equipment, and accessories .....	396	573 852	34 952	6.1	Z	X
2714	Camping and fishing equipment and accessories .....	158	1 906 589	56 916	3.0	Z	X
2715	Athletic equipment and accessories .....	226	1 239 732	94 167	7.6	Z	X
2716	Skiing equipment .....	14	11 796	128	1.1	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	122	503 053	44 628	8.9	Z	X
2800	Toys and hobby goods and supplies .....	1 612	9 495 622	681 345	7.2	.1	10.9
2811	Video games and cartridges .....	110	1 862 570	96 465	5.2	Z	X
2812	Other toys and games (including fireworks and children's vehicles) .....	1 006	5 409 260	344 874	6.4	Z	X
2813	Crafts and craft supplies .....	261	384 424	36 736	9.6	Z	X
2814	Other hobby goods and accessories .....	249	1 335 504	70 612	5.3	Z	X
2900	Ferrous metal scrap .....	13	408 556	9 239	2.3	Z	X
2920	Nonferrous metal scrap .....	7	101 877	6 184	6.1	Z	X
2930	Recyclable paper and paperboard .....	176	587 529	44 264	7.5	Z	X
2940	Recyclable materials, except metal .....	46	229 728	48 938	21.3	Z	59.5
2941	Wiping cloths, waste rags, and textile waste .....	20	145 225	35 645	24.5	Z	X
2943	Recyclable plastics .....	9	13 318	3 189	23.9	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	720	5 730 286	501 065	8.7	Z	60.5
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location .....	29	140 162	13 538	9.7	Z	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location .....	10	4 077	60	1.5	Z	X
3014	Watches, clocks, and watch movements and cases .....	86	323 159	22 879	7.1	Z	X
3015	Karat gold jewelry (rings, necklaces, etc.) .....	18	3 678 328	367 730	10.0	Z	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	293	546 873	45 455	8.3	Z	X
3030	Precious metals—gold, silver, and platinum including precious metal coins .....	11	1 900 470	20 764	1.1	Z	X
3100	Musical instruments and supplies .....	28	83 610	10 885	13.0	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	101	628 460	111 104	17.7	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	323	2 737 840	103 562	3.8	Z	X
3140	Prerecorded video tapes .....	323	2 509 729	193 519	7.7	Z	X
3150	Other durable goods .....	131	485 815	24 440	5.0	Z	13.3
3152	Luggage .....	83	371 832	8 536	2.3	Z	X
3154	Other durable goods, n.e.c. ....	92	435 803	14 899	3.4	Z	X
3160	Fire extinguishers and fire safety equipment .....	14	89 836	8 398	9.3	Z	X
3200	Printing and writing paper .....	4 020	34 038 972	18 247 867	53.6	1.6	65.4
3211	Roll newsprint and rotogravure paper .....	821	9 803 305	2 367 933	24.2	.2	X
3212	Fine roll paper .....	1 051	15 025 851	5 598 233	37.3	.5	X
3213	Other printing and writing paper .....	3 381	28 033 246	10 280 119	36.7	.9	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422</b>	<b>Wholesale trade, nondurable goods—Con.</b>						
3300	Stationery, office supplies and greeting cards .....	9 246	49 442 027	17 599 956	35.6	1.6	44.0
3311	Business forms .....	5 116	17 220 735	3 625 608	21.1	.3	X
3312	Stationery, photocopy paper, and typing paper .....	4 301	25 315 119	3 063 666	12.1	.3	X
3313	Inked ribbons, carbon paper, pens and pencils .....	2 952	19 659 236	1 786 929	9.1	.2	X
3314	Toner and cartridges .....	2 895	16 632 077	2 493 019	15.0	.2	X
3315	Greeting cards .....	1 221	5 727 169	584 641	10.2	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	5 050	26 449 310	5 943 505	22.5	.5	X
3400	Industrial and personal services paper and plastics .....	10 302	148 640 681	29 070 285	19.6	2.6	15.2
3411	Paperboard and boxboard boxes .....	3 812	28 579 995	6 740 943	23.6	.6	X
3412	Paper dishes, cups, and napkins .....	4 861	83 054 342	6 326 252	7.6	.6	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	3 985	33 577 254	5 391 891	16.1	.5	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	2 696	27 720 154	3 639 234	13.1	.3	X
3415	Other industrial and personal service paper .....	2 626	20 253 031	4 326 396	21.4	.4	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	10 376	190 823 244	106 297 218	55.7	9.5	41.8
3511	Prescription drugs .....	2 440	84 708 494	71 891 741	84.9	6.4	X
3512	Nonprescription pharmaceuticals .....	3 195	83 071 728	8 842 351	10.6	.8	X
3513	Cosmetics .....	2 216	23 565 772	4 754 195	20.2	.4	X
3514	Perfumes .....	720	9 305 045	3 423 627	36.8	.3	X
3515	Other toiletries and druggists' sundries .....	4 909	113 586 177	15 818 271	13.9	1.4	X
3600	Piece goods, knit and woven .....	3 901	22 972 686	15 111 853	65.8	1.4	24.9
3611	Goods purchased grey and finished on contract .....	527	3 646 621	941 981	25.8	.1	X
3612	Cotton (including blends) .....	2 014	7 299 606	3 340 760	45.8	.3	X
3613	Synthetics (excluding synthetic knits) .....	1 788	5 570 609	2 172 863	39.0	.2	X
3614	Knit fabrics, n.e.c. (including double knit) .....	1 170	3 594 954	1 200 828	33.4	.1	X
3615	Woolen and worsted piece goods .....	675	2 270 205	738 976	32.6	.1	X
3616	Other piece goods .....	1 424	5 426 530	2 484 543	45.8	.2	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	2 100	7 991 968	2 376 481	29.7	.2	X
3800	Men's and boys' wear .....	6 702	47 959 236	23 841 827	49.7	2.1	55.1
3811	Men's and boys' suits, coats, and formal wear .....	1 364	8 941 194	3 360 916	37.6	.3	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	3 570	33 922 799	14 398 771	42.4	1.3	X
3813	Men's and boys' underwear and nightwear .....	815	4 578 349	871 474	19.0	.1	X
3814	Men's and boys' work clothing and uniforms .....	1 498	5 483 364	1 274 065	23.2	.1	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) ...	2 769	22 799 025	3 917 234	17.2	.4	X
3900	Women's and children's wear .....	9 676	53 016 491	30 868 716	58.2	2.8	58.9
3911	Infants' and children's wear (to size 6X) .....	1 779	10 326 362	3 720 749	36.0	.3	X
3912	Women's misses', and girls' dresses and blouses .....	4 406	19 235 685	10 533 210	54.8	.9	X
3913	Women's, misses', and girls' suits and coats .....	1 364	6 941 080	2 518 826	36.3	.2	X
3914	Women's and misses' outerwear .....	2 222	18 600 040	4 642 156	25.0	.4	X
3915	Women's and misses' underwear and sleepwear .....	1 250	7 748 231	2 639 737	34.1	.2	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ...	3 045	13 646 161	6 776 355	49.7	.6	X
4000	Footwear .....	2 304	28 403 314	17 217 653	60.6	1.5	49.5
4011	All athletic footwear .....	697	12 516 158	7 301 841	58.3	.7	X
4012	Infants' footwear .....	241	1 511 526	166 260	11.0	Z	X
4013	Other women's, misses', and girls' footwear .....	1 376	15 571 806	5 381 994	34.6	.5	X
4014	Other men's and boy's footwear .....	1 136	14 493 509	4 136 135	28.5	.4	X
4015	Shoe accessories .....	332	1 231 618	150 475	12.2	Z	X
4100	Frozen foods (packaged) .....	10 499	209 500 216	48 632 874	23.2	4.3	47.3
4111	Dinners (frozen) .....	2 469	96 028 753	3 690 832	3.8	.3	X
4112	Fish and seafoods (frozen packaged) .....	6 061	120 846 973	13 629 758	11.3	1.2	X
4113	Vegetables (frozen) .....	4 644	121 380 588	5 185 291	4.3	.5	X
4114	Fruits and fruit juices (frozen) .....	3 570	100 023 694	3 063 881	3.1	.3	X
4115	Meat (frozen packaged) .....	5 140	119 398 992	11 993 057	10.0	1.1	X
4116	Frozen baked goods .....	3 525	103 137 477	4 058 961	3.9	.4	X
4117	Other frozen foods (except frozen dairy products) .....	3 983	114 187 417	6 989 356	6.1	.6	X
4200	Dairy products (excluding dried or canned) .....	8 624	181 936 613	32 670 171	18.0	2.9	41.0
4211	Butter .....	4 078	99 694 942	2 389 530	2.4	.2	X
4212	Cheese .....	6 417	138 434 030	10 569 423	7.6	.9	X
4213	Milk and cream, except raw .....	2 978	74 770 477	5 187 973	6.9	.5	X
4214	Ice cream .....	2 379	70 844 356	3 332 463	4.7	.3	X
4215	Raw milk .....	318	13 520 010	4 802 680	35.5	.4	X
4216	Other dairy products .....	3 448	119 552 817	6 379 821	5.3	.6	X
4300	Poultry and poultry products .....	5 611	127 173 629	17 120 643	13.5	1.5	4.9
4311	Dressed poultry killed on location .....	515	7 193 793	1 506 814	20.9	.1	X
4312	Eggs .....	2 897	66 151 234	6 168 934	9.3	.6	X
4313	Live poultry .....	574	4 283 185	521 383	12.2	Z	X
4314	Other poultry (excluding frozen packaged) .....	2 359	31 693 235	8 073 568	25.5	.7	X
4400	Confectionery .....	6 229	101 515 745	12 061 726	11.9	1.1	5.9
4411	Candy .....	4 019	66 486 067	5 883 385	8.8	.5	X
4412	Chewing gum .....	1 226	17 624 936	491 071	2.8	Z	X
4413	Nuts .....	3 176	46 315 904	2 653 539	5.7	.2	X
4414	Chips and popcorn .....	3 124	41 665 128	1 474 642	3.5	.1	X
4415	Other confections .....	1 144	22 055 402	1 202 585	5.5	.1	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	5 082	75 800 223	14 066 297	18.6	1.3	X
4600	Meat and meat products (fresh and unpackaged) .....	7 472	153 418 434	35 916 041	23.4	3.2	41.8
4611	Beef (not killed on location) .....	5 239	114 796 434	16 246 491	14.2	1.5	X
4612	Veal (not killed on location) .....	2 030	35 062 676	1 155 094	3.3	.1	X
4613	Lamb and mutton (not killed on location) .....	1 627	32 447 124	1 098 795	3.4	.1	X
4614	Pork (not killed on location) .....	4 098	94 949 998	6 939 610	7.3	.6	X
4615	Sausage and prepared meats made on location .....	1 324	12 217 724	784 172	6.4	.1	X
4616	Sausage and prepared meats not made on location .....	3 894	91 688 263	4 447 095	4.9	.4	X
4617	Meat from animals killed on location .....	171	2 131 139	337 323	15.8	Z	X
4618	Other meat products .....	2 417	75 393 118	4 891 704	6.5	.4	X
4700	Fresh fruits and vegetables .....	9 101	150 305 826	45 853 609	30.5	4.1	18.7
4711	Fresh fruits .....	7 699	124 474 675	25 816 502	20.7	2.3	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.) .....	3 061	49 823 531	3 403 741	6.8	.3	X
4713	Other fresh vegetables .....	4 979	58 039 859	15 628 934	26.9	1.4	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422</b>	<b>Wholesale trade, nondurable goods—Con.</b>						
4800	Coffee, tea, and spices .....	7 279	152 413 201	12 803 736	8.4	1.1	39.6
4811	Coffee .....	5 056	125 920 846	8 401 870	6.7	.8	X
4812	Tea .....	3 532	78 429 236	1 501 990	1.9	.1	X
4813	Spices .....	4 137	93 750 235	2 457 840	2.6	.2	X
4820	Bread and baked goods .....	5 709	77 465 729	7 439 407	9.6	.7	51.8
4821	Breads and rolls .....	2 813	41 143 905	2 737 441	6.7	.2	X
4822	Cookies, cakes, and other baked goods .....	4 570	65 788 215	4 696 605	7.1	.4	X
4830	Canned foods .....	7 337	156 194 434	27 565 253	17.6	2.5	39.3
4831	Canned and bottled fruits, vegetables, and juices .....	6 131	139 742 914	13 289 775	9.5	1.2	X
4832	Canned and bottled baby foods .....	1 333	70 471 347	1 512 225	2.1	.1	X
4833	Canned meats .....	2 420	85 884 455	2 045 166	2.4	.2	X
4834	Canned fish and seafoods .....	3 237	87 150 947	2 594 507	3.0	.2	X
4835	Canned milk .....	1 187	45 055 140	597 848	1.3	.1	X
4836	Other canned foods .....	3 473	103 702 929	7 460 144	7.2	.7	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	3 084	48 262 228	4 207 823	8.7	.4	X
4850	Soft drinks and bottled water .....	8 182	141 919 448	11 314 073	8.0	1.0	38.1
4851	Soft drinks, packaged .....	6 140	114 084 533	7 234 516	6.3	.6	X
4852	Soft drinks, pre and post mix bulk .....	2 081	53 664 703	1 598 957	3.0	.1	X
4853	Bottled water .....	4 691	87 634 211	2 478 835	2.8	.2	X
4860	Other grocery specialties .....	11 051	193 674 087	50 517 880	26.1	4.5	43.0
4861	Pasta .....	4 642	98 465 829	3 429 392	3.5	.3	X
4862	Breakfast cereals .....	2 693	86 587 890	4 387 933	5.1	.4	X
4863	Cooking oils and margarine .....	4 793	106 896 605	4 516 870	4.2	.4	X
4864	Flour .....	4 019	90 773 653	2 645 867	2.9	.2	X
4865	Pickles, preserves, jellies, jams, and sauces .....	4 547	101 070 062	3 848 706	3.8	.3	X
4866	Sugar, refined .....	3 799	93 503 202	2 755 142	2.9	.2	X
4867	Pet foods .....	2 083	72 026 973	4 485 329	6.2	.4	X
4868	Grocery specialties, n.e.c. ....	5 736	116 743 452	24 179 537	20.7	2.2	X
4900	Grain and beans .....	8 843	157 503 403	100 394 915	63.7	9.0	50.0
4911	Corn (for grain) .....	5 766	94 247 288	35 651 755	37.8	3.2	X
4912	Oats and barley .....	2 730	37 682 380	2 083 948	5.5	.2	X
4913	Wheat .....	4 832	84 819 890	20 309 937	23.9	1.8	X
4914	Sorghum (for grain) .....	1 611	37 543 482	2 983 913	7.9	.3	X
4915	Soybeans .....	4 869	87 484 233	29 857 322	34.1	2.7	X
4916	Other grain and beans (rice and edible and inedible beans) .....	1 710	34 201 852	6 767 827	19.8	.6	X
5000	Cattle, hogs, sheep, and goats .....	1 360	10 675 719	8 668 101	81.2	.8	72.0
5011	Cattle .....	749	6 387 232	5 178 450	81.1	.5	X
5012	Hogs .....	837	6 033 013	3 374 976	55.9	.3	X
5013	Sheep .....	153	1 090 438	97 566	8.9	Z	X
5014	Goats .....	68	497 612	16 012	3.2	Z	X
5100	Hides, skins, and pelts .....	265	2 436 977	1 942 269	79.7	.2	X
5120	Leaf tobacco .....	362	9 502 601	2 307 651	24.3	.2	12.0
5121	Leaf tobacco stemmed and re-dried at this location .....	13	296 019	293 830	99.3	Z	X
5122	All other leaf tobacco .....	110	1 890 457	1 805 200	95.5	.2	X
5130	Wool, wool tops, and mohair .....	71	184 750	143 279	77.6	Z	X
5140	Other farm products, inedible .....	962	8 529 042	4 976 282	58.3	.4	75.4
5141	Raw sugar .....	25	3 355 164	2 011 993	60.0	.2	X
5142	Horses, mules, and donkeys .....	216	260 501	155 128	59.6	Z	X
5143	Farm products, n.e.c. ....	738	4 573 864	2 666 385	58.3	.2	X
5200	Raw cotton .....	351	10 396 167	9 823 652	94.5	.9	X
5300	Plastics materials and basic shapes .....	4 685	32 276 932	16 131 830	50.0	1.4	47.2
5311	Plastic pipes, rods, tubes, and shapes .....	1 233	4 629 088	2 623 107	56.7	.2	X
5312	High pressure laminates .....	426	1 443 602	406 262	28.1	Z	X
5313	Plastics raw materials .....	1 488	14 720 130	8 056 103	54.7	.7	X
5314	Other plastics materials and basic shapes .....	2 213	8 549 243	4 781 764	55.9	.4	X
5320	Industrial gases (welding, etc.) .....	919	4 342 639	1 422 656	32.8	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	13 812	140 120 709	42 239 210	30.1	3.8	20.0
5331	Gasses, compressed and liquified, except L.P. ....	732	4 633 298	1 156 070	25.0	.1	X
5332	Alkalies and chlorine .....	1 460	10 009 404	2 264 664	22.6	.2	X
5333	Organic fibers .....	198	2 992 466	461 361	15.4	Z	X
5335	Detergents and soaps .....	5 162	60 529 802	3 448 645	5.7	.3	X
5336	Sanitation chemicals, polishes, and waxes .....	2 289	9 834 562	1 292 641	13.1	.1	X
5338	Wood chemicals, naval stores, and gum .....	349	3 762 906	308 906	8.2	Z	X
5341	Insecticides, nonagricultural .....	728	2 993 676	533 405	17.8	Z	X
5342	Adhesives, sealants, and glues .....	1 316	5 368 073	1 500 754	28.0	.1	X
5343	Explosives .....	269	1 207 833	1 005 845	83.3	.1	X
5344	Other chemicals and allied products .....	6 669	51 862 282	28 238 059	54.4	2.5	X
5400	Petroleum products .....	10 769	140 779 302	104 972 362	74.6	9.4	61.6
5411	Aviation gasoline .....	821	8 789 625	1 129 080	12.8	.1	X
5412	Motor gasoline .....	7 642	109 452 127	52 070 242	47.6	4.7	X
5413	Special naphtha .....	250	2 213 148	368 417	16.6	Z	X
5414	Jet fuel (naphtha or kerosine type) .....	846	35 476 483	2 903 749	8.2	.3	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) .....	7 199	111 463 697	31 338 141	28.1	2.8	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating .....	4 256	59 500 992	3 736 225	6.3	.3	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.) .....	428	17 717 595	5 840 742	33.0	.5	X
5418	Lubricating oil and greases .....	7 505	58 091 515	7 562 544	13.0	.7	X
5420	Liquified petroleum gases (excluding natural gas) .....	1 452	25 772 918	6 015 160	23.3	.5	X
5500	Crude oil .....	286	39 792 944	26 588 222	66.8	2.4	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.) .....	460	9 182 278	2 163 783	23.6	.2	X
5600	Beer and ale .....	4 291	53 445 455	33 254 784	62.2	3.0	X
5700	Wines and distilled alcoholic beverages .....	2 878	37 806 640	24 503 845	64.8	2.2	66.0
5711	Wines .....	2 026	33 018 547	12 201 730	37.0	1.1	X
5712	Distilled liquor (including premixed alcoholic drinks) .....	1 211	25 920 468	12 181 692	47.0	1.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422</b>	<b>Wholesale trade, nondurable goods—Con.</b>						
5800	Farm supplies	10 709	79 760 264	36 453 860	45.7	3.3	43.5
5811	Hay, straw, and alfalfa	895	4 367 743	1 509 877	34.6	.1	X
5812	Feeds (poultry and livestock) not mixed on location	3 057	20 077 266	3 816 151	19.0	.3	X
5813	Prepared feeds (poultry and livestock) mixed on location	1 412	11 170 836	1 992 418	17.8	.2	X
5814	Weed killers, soil sterilizers, and soil conditioners	1 893	13 208 040	2 755 736	20.9	.2	X
5815	Insecticides, fungicides, and pesticides	2 337	16 485 940	3 948 679	24.0	.4	X
5816	Other agricultural chemicals and fertilizers	5 721	48 053 633	12 503 956	26.0	1.1	X
5817	Seeds and bulbs	3 600	26 428 181	8 106 198	30.7	.7	X
5818	Other farm supplies (including harness and saddlery equipment)	2 460	12 418 776	1 720 072	13.9	.2	X
5900	Tobacco and tobacco products	3 316	93 337 946	27 197 961	29.1	2.4	27.6
5911	Cigars	2 408	62 871 452	3 164 929	5.0	.3	X
5912	Cigarettes	2 413	49 151 673	21 471 104	43.7	1.9	X
5913	Other tobacco products (excluding leaf)	1 929	40 908 316	1 837 610	4.5	.2	X
6000	Paint, paint supplies, and wallpaper	2 181	5 786 475	3 181 247	55.0	.3	37.1
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	717	1 822 884	647 292	35.5	.1	X
6012	Industrial/OEM coatings (coatings applied by original manufacturers to products during manufacturing)	443	1 168 402	276 465	23.7	Z	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings)	861	1 600 462	1 088 898	68.0	.1	X
6014	Paint supplies	718	1 515 564	421 678	27.8	Z	X
6015	Wallpaper	345	1 149 203	734 873	63.9	.1	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	4 299	21 156 109	16 335 330	77.2	1.5	57.0
6101	Books	3 005	16 769 403	9 597 079	57.2	.9	X
6102	Other periodicals, newspapers, and miscellaneous printed materials	1 837	9 013 194	6 635 134	73.6	.6	X
6110	Flowers and florists' supplies	3 977	8 218 945	7 124 969	86.7	.6	X
6120	Art goods (including novelties and souvenirs)	5 196	11 309 607	7 128 085	63.0	.6	39.9
6121	Art materials	1 788	3 322 397	2 591 758	78.0	.2	X
6122	Novelties and souvenirs	3 587	8 424 036	4 535 605	53.8	.4	X
6130	Textile bags, bagging, and burlap	604	1 274 158	725 653	57.0	.1	X
6150	Nondurable goods, n.e.c.	6 582	18 290 225	11 899 090	65.1	1.1	X
9700	Service receipts and labor charges (including installed parts)	7 454	50 303 291	2 147 172	4.3	.2	4.9
9701	Labor charges for repair work	4 707	24 835 661	793 243	3.2	.1	X
9702	Parts installed in repair work	2 618	7 671 608	227 507	3.0	Z	X
9703	Other service receipts and labor charges—Specify	3 476	30 636 575	1 052 997	3.4	.1	X
9720	Receipts for service contracts	1 016	1 403 713	242 049	17.2	Z	X
9730	Advertising specialties (paper novelties, etc.)	444	1 594 141	130 277	8.2	Z	X
9740	Receipts for installing equipment	563	520 219	75 178	14.5	Z	X
9810	Miscellaneous commodities	8 430	101 065 162	6 948 441	6.9	.6	X
9840	Pipeline transportation receipts	20	1 030 225	7 922	.8	Z	X
9910	Receipts from Commodity Credit Corporation	291	3 484 218	24 036	.7	Z	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	1 531	15 934 108	547 334	3.4	Z	X
9930	Sales of integrated systems which you wrote or modified software	171	146 845	31 439	21.4	Z	X
9940	Rental and leasing receipts	3 044	17 526 037	601 410	3.4	.1	1.3
9941	Computer rental and leasing receipts	131	112 989	14 748	13.1	Z	X
9942	Photocopying machine rental	352	577 326	87 944	15.2	Z	X
9943	Other office machine rental receipts	488	803 093	27 978	3.5	Z	X
9944	Other rental receipts	52	20 445	257	1.3	Z	X
9950	Construction receipts	46	42 099	5 789	13.8	Z	X
9960	Custom software (designed to customer specifications)	175	139 839	20 394	14.6	Z	X
9970	Receipts for printing or photocopying performed at this establishment	222	342 119	58 171	17.0	Z	X
<b>4221</b>	<b>Paper &amp; paper product whsle</b>	<b>12 686</b>	<b>X</b>	<b>66 491 798</b>	<b>X</b>	<b>100.0</b>	<b>77.9</b>
0200	New and rebuilt automotive parts and supplies	14	6 580	636	9.7	Z	26.9
0211	Batteries	6	4 764	206	4.3	Z	X
0213	Electrical engine parts (including ignition parts)	6	174	3	1.7	Z	X
0216	Glass	6	4 764	39	.8	Z	X
0218	Filters (oil, air, gas, and transmission)	6	4 764	121	2.5	Z	X
0219	Engine parts, except electrical	6	4 764	39	.8	Z	X
0221	Body parts and repair materials	6	4 764	39	.8	Z	X
0224	Accessories	6	4 764	39	.8	Z	X
0400	Household and lawn furniture	200	921 730	141 210	15.3	.2	60.0
0412	Sleep furniture and equipment	195	912 945	140 471	15.4	.2	X
0420	Office and business furniture	1 212	9 192 575	1 334 617	14.5	2.0	1.6
0421	New office furniture (wooden and metal)	1 150	8 971 228	1 258 801	14.0	1.9	X
0422	New store and restaurant furniture	10	112 445	754	.7	Z	X
0423	New public furniture (theater seats, church pews, park benches, and school desks)	31	46 320	2 862	6.2	Z	X
0424	Used office and business furniture	204	1 661 532	68 552	4.1	.1	X
0500	Household china, glassware, crockery, and plastic housewares	22	41 193	7 967	19.3	Z	X
0530	Flooring and floor coverings	10	10 948	465	4.2	Z	X
0540	Other home furnishings	33	247 102	34 609	14.0	.1	11.3
0542	Mirrors, lamps, and picture frames	26	182 258	26 239	14.4	Z	X
0730	Flat glass and other construction glass (excluding automotive)	12	15 568	2 116	13.6	Z	X
0800	Photographic equipment and supplies (excluding video)	222	2 459 238	170 160	6.9	.3	1.0
0813	Photographic film	17	253 799	23 139	9.1	Z	X
0814	Developing supplies (excluding film)	15	199 066	30 900	15.5	Z	X
0815	Other photographic equipment and supplies	190	2 006 373	116 121	5.8	.2	X
0900	Office equipment	1 282	7 873 284	829 383	10.5	1.2	2.7
0911	Typewriters and dedicated word processors	438	1 997 406	63 153	3.2	.1	X
0912	Calculators and accounting machines	626	3 587 452	176 623	4.9	.3	X
0913	Copying machines and equipment	813	4 597 234	466 832	10.2	.7	X
0914	Dictating, transcribing, and recording machines	117	741 344	31 822	4.3	Z	X
0915	Mailing, letter handling, and addressing machines	123	884 192	87 129	9.9	.1	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4221</b>	<b>Paper &amp; paper product whse—Con.</b>						
0920	New computer equipment .....	575	3 818 775	331 407	8.7	.5	6.0
0921	Computers .....	241	1 703 834	116 200	6.8	.2	X
0922	Computer storage devices .....	107	511 797	13 867	2.7	.2	X
0923	Computer printers .....	366	2 132 808	136 203	6.4	.2	X
0924	Other computer peripheral equipment .....	185	955 776	64 119	6.7	.1	X
0930	Used computer equipment .....	17	18 928	779	4.1	Z	X
0950	Computer software (packaged) .....	194	1 002 717	69 570	6.9	.1	X
0960	Restaurant and hotel equipment and supplies .....	516	7 297 833	1 674 628	22.9	2.5	X
0970	Store machines and equipment .....	249	994 098	54 759	5.5	.1	1.8
0971	Vending machines .....	33	184 635	17 414	9.4	Z	X
0972	Other store machines and equipment .....	197	537 652	20 982	3.9	Z	X
1000	Medical, hospital, and surgical supplies .....	16	74 419	8 724	11.7	Z	17.4
1013	Other surgical, medical, and hospital supplies .....	16	74 419	8 724	11.7	Z	X
1040	Religious and school supplies .....	190	1 081 285	43 269	4.0	.1	2.7
1042	School supplies .....	164	719 136	33 560	4.7	.1	X
1140	Iron and steel wire and wire products .....	12	35 501	1 558	4.4	Z	8.7
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	12	35 501	1 558	4.4	Z	X
1220	Aluminum shapes, forms, etc. ....	6	36 442	4 613	12.7	Z	X
1400	Electrical apparatus and equipment .....	19	29 563	1 508	5.1	Z	1.7
1415	Electric bulbs (all types) .....	19	29 563	1 508	5.1	Z	X
1500	Electrical appliances, household .....	27	75 733	5 508	7.3	Z	1.8
1511	Televisions .....	22	56 686	2 960	5.2	Z	X
1600	Electronic parts and equipment, except communication .....	34	131 450	9 473	7.2	Z	5.9
1618	Electronic parts and equipment, n.e.c. ....	22	49 143	6 888	14.0	Z	X
1650	Communication equipment and supplies .....	25	43 999	2 910	6.6	Z	6.6
1652	Other electronic communication equipment .....	23	42 296	2 828	6.7	Z	X
1700	Hardware .....	48	88 121	11 696	13.3	Z	3.6
1711	Hand tools (including power driven) .....	7	9 551	1 212	12.7	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	7	7 150	349	4.9	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	61	207 826	17 946	8.6	Z	X
2340	Materials handling machinery, equipment, and parts .....	8	32 007	3 540	11.1	Z	X
2360	Other industrial machinery, equipment, and parts .....	55	99 333	14 489	14.6	Z	77.2
2363	New printing trades machinery, equipment, and supplies .....	52	75 705	10 237	13.5	Z	X
2450	Industrial containers and supplies .....	366	3 544 900	256 718	7.2	.4	3.4
2451	New and reconditioned drums and barrels .....	18	374 562	1 785	.5	Z	X
2452	Bottles and bottlers' supplies .....	31	378 270	3 760	1.0	Z	X
2454	Other industrial containers and supplies .....	353	3 541 200	251 173	7.1	.4	X
2460	Other industrial supplies .....	1 234	11 332 371	934 824	8.2	1.4	2.8
2461	Printing and duplicating inks .....	15	21 860	895	4.1	Z	X
2462	Abrasives and abrasive materials .....	79	252 902	14 211	5.6	Z	X
2463	Nylon, polyester, and synthetic rubber .....	30	72 218	1 108	1.5	Z	X
2464	Mechanical rubber goods .....	93	930 682	115 671	12.4	.2	X
2465	Strapping and tape .....	650	3 143 279	309 738	9.9	.5	X
2466	Industrial supplies, n.e.c. ....	324	4 034 779	164 667	4.1	.2	X
2520	Custodial (janitors') equipment and supplies .....	1 407	12 531 277	1 171 647	9.4	1.8	1.8
2521	Custodial equipment—power equipment .....	801	8 317 395	202 273	2.4	.3	X
2522	Custodial equipment—nonpower equipment .....	620	3 413 822	86 992	2.5	.1	X
2523	Custodial supplies .....	1 026	9 561 979	799 146	8.4	1.2	X
2530	Laundry and dry-cleaning equipment and supplies .....	48	134 973	4 327	3.2	Z	X
2540	Other service establishment equipment and supplies .....	7	16 150	1 577	9.8	Z	70.4
2542	Service establishment equipment and supplies, n.e.c. ....	7	16 150	1 577	9.8	Z	X
2700	Sporting and recreational goods and supplies .....	13	16 161	2 307	14.3	Z	12.0
2713	Billiards, pool, bowling equipment, and accessories .....	13	16 161	370	2.3	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	6	13 111	1 937	14.8	Z	X
2800	Toys and hobby goods and supplies .....	98	786 425	83 508	10.6	.1	15.0
2811	Video games and cartridges .....	12	321 273	41 330	12.9	.1	X
2812	Other toys and games (including fireworks and children's vehicles) .....	36	16 075	5 051	31.4	Z	X
2813	Crafts and craft supplies .....	23	3 889	406	10.4	Z	X
2814	Other hobby goods and accessories .....	12	3 008	80	2.7	Z	X
2930	Recyclable paper and paperboard .....	26	29 789	6 929	23.3	Z	X
2940	Recyclable materials, except metal .....	12	13 258	1 365	10.3	Z	34.8
2943	Recyclable plastics .....	6	3 152	56	1.8	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	11	139 943	10 662	7.6	Z	X
3140	Prerecorded video tapes .....	8	17 558	1 281	7.3	Z	X
3150	Other durable goods .....	9	25 453	6 333	24.9	Z	54.9
3154	Other durable goods, n.e.c. ....	9	25 453	6 333	24.9	Z	X
3200	Printing and writing paper .....	3 413	29 657 923	18 113 929	61.1	27.2	72.9
3211	Roll newsprint and rotogravure paper .....	798	9 664 631	2 361 652	24.4	3.6	X
3212	Fine roll paper .....	985	14 553 353	5 594 527	38.4	8.4	X
3213	Other printing and writing paper .....	2 825	23 827 616	10 157 751	42.6	15.3	X
3300	Stationery, office supplies and greeting cards .....	7 659	31 735 351	16 821 381	53.0	25.3	65.5
3311	Business forms .....	4 599	13 841 764	3 541 357	25.6	5.3	X
3312	Stationery, photocopy paper, and typing paper .....	3 865	22 372 383	2 993 439	13.4	4.5	X
3313	Inked ribbons, carbon paper, pens and pencils .....	2 622	15 015 886	1 646 546	11.0	2.5	X
3314	Toner and cartridges .....	2 488	11 810 764	2 387 330	20.2	3.6	X
3315	Greeting cards .....	781	1 324 659	479 306	36.2	.7	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	4 288	22 697 845	5 773 388	25.4	8.7	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4221</b>	<b>Paper &amp; paper product whse—Con.</b>						
3400	Industrial and personal services paper and plastics .....	5 639	36 430 718	21 775 073	59.8	32.7	61.2
3411	Paperboard and boxboard boxes .....	3 261	22 495 426	6 426 520	28.6	9.7	X
3412	Paper dishes, cups, and napkins .....	2 056	16 750 298	2 634 256	15.7	4.0	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	3 297	23 292 497	5 199 954	22.3	7.8	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	2 095	17 948 878	3 474 884	19.4	5.2	X
3415	Other industrial and personal service paper .....	2 225	15 761 924	4 039 473	25.6	6.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	144	1 002 799	97 467	9.7	.1	11.9
3512	Nonprescription pharmaceuticals .....	35	135 380	11 041	8.2	Z	X
3513	Cosmetics .....	11	73 027	2 453	3.4	Z	X
3515	Other toiletries and druggists' sundries .....	104	757 500	82 667	10.9	.1	X
3600	Piece goods, knit and woven .....	9	150 146	12 697	8.5	Z	31.2
3613	Synthetics (excluding synthetic knits) .....	7	147 900	6 866	4.6	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	13	20 911	1 642	7.9	Z	X
3800	Men's and boys' wear .....	8	240 413	16 014	6.7	Z	75.9
3811	Men's and boys' suits, coats, and formal wear .....	7	239 075	9 106	3.8	Z	X
3900	Women's and children's wear .....	18	349 352	94 797	27.1	.1	31.3
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	6	70 458	25 052	35.6	Z	X
4000	Footwear .....	8	140 763	14 321	10.2	Z	71.0
4013	Other women's, misses', and girls' footwear .....	6	136 469	14 231	10.4	Z	X
4100	Frozen foods (packaged) .....	17	211 998	35 053	16.5	.1	64.6
4112	Fish and seafoods (frozen packaged) .....	12	179 035	6 480	3.6	Z	X
4113	Vegetables (frozen) .....	13	179 801	13 030	7.2	Z	X
4115	Meat (frozen packaged) .....	13	179 801	8 257	4.6	Z	X
4116	Frozen baked goods .....	6	47 373	705	1.5	Z	X
4200	Dairy products (excluding dried or canned) .....	11	190 356	12 051	6.3	Z	77.9
4211	Butter .....	6	122 194	1 085	.9	Z	X
4212	Cheese .....	10	169 098	5 138	3.0	Z	X
4300	Poultry and poultry products .....	8	167 212	8 833	5.3	Z	X
4400	Confectionery .....	42	289 159	36 508	12.6	.1	4.7
4411	Candy .....	40	286 789	33 244	11.6	.1	X
4413	Nuts .....	26	58 692	2 308	3.9	Z	X
4600	Meat and meat products (fresh and unpackage) .....	6	140 769	17 940	12.7	Z	68.3
4616	Sausage and prepared meats not made on location .....	6	140 769	12 665	9.0	Z	X
4800	Coffee, tea, and spices .....	32	205 911	12 387	6.0	Z	64.0
4811	Coffee .....	26	168 201	10 933	6.5	Z	X
4812	Tea .....	7	34 055	334	1.0	Z	X
4820	Bread and baked goods .....	8	81 606	13 411	16.4	Z	71.5
4821	Breads and rolls .....	7	81 005	4 389	5.4	Z	X
4822	Cookies, cakes, and other baked goods .....	7	81 005	8 782	10.8	Z	X
4830	Canned foods .....	20	172 757	28 377	16.4	Z	76.9
4831	Canned and bottled fruits, vegetables, and juices .....	20	172 757	20 759	12.0	Z	X
4836	Other canned foods .....	7	141 332	7 190	5.1	Z	X
4850	Soft drinks and bottled water .....	20	40 708	1 647	4.0	Z	40.9
4851	Soft drinks, packaged .....	15	37 969	1 464	3.9	Z	X
4853	Bottled water .....	12	35 518	183	.5	Z	X
4860	Other grocery specialties .....	199	2 000 004	53 692	2.7	.1	2.8
4861	Pasta .....	12	167 044	173	.1	Z	X
4862	Breakfast cereals .....	24	186 484	255	.1	Z	X
4863	Cooking oils and margarine .....	37	199 392	1 955	1.0	Z	X
4864	Flour .....	37	434 889	6 017	1.4	Z	X
4865	Pickles, preserves, jellies, jams, and sauces .....	48	200 707	1 086	.5	Z	X
4866	Sugar, refined .....	37	443 919	1 901	.4	Z	X
4868	Grocery specialties, n.e.c. .....	80	409 019	28 401	6.9	Z	X
5300	Plastics materials and basic shapes .....	440	2 170 677	281 512	13.0	.4	1.0
5313	Plastics raw materials .....	66	300 079	78 913	26.3	.1	X
5314	Other plastics materials and basic shapes .....	314	1 620 596	188 743	11.6	.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	981	5 270 557	527 703	10.0	.8	2.6
5332	Alkalies and chlorine .....	52	403 381	28 114	7.0	Z	X
5334	Organic fibers .....	13	30 570	834	2.7	Z	X
5335	Detergents and soaps .....	803	4 053 162	253 314	6.3	.4	X
5336	Sanitation chemicals, polishes, and waxes .....	351	2 302 549	140 854	6.1	.2	X
5341	Insecticides, nonagricultural .....	17	29 393	789	2.7	Z	X
5342	Adhesives, sealants, and glues .....	51	493 925	30 814	6.2	Z	X
5344	Other chemicals and allied products .....	260	1 806 171	72 983	4.0	.1	X
5400	Petroleum products .....	26	503 793	142 931	28.4	.2	5.7
5418	Lubricating oil and greases .....	25	502 490	142 925	28.4	.2	X
5800	Farm supplies .....	16	6 192	811	13.1	Z	X
5900	Tobacco and tobacco products .....	42	113 435	30 601	27.0	Z	52.8
5911	Cigars .....	19	40 293	2 132	5.3	Z	X
5912	Cigarettes .....	31	47 826	7 508	15.7	Z	X
5913	Other tobacco products (excluding leaf) .....	35	109 638	20 948	19.1	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	311	2 273 400	151 995	6.7	.2	.4
6101	Books .....	235	1 600 590	70 495	4.4	.1	X
6102	Other periodicals, newspapers, and miscellaneous printed materials .....	38	76 670	14 774	19.3	Z	X
6110	Flowers and florists' supplies .....	9	12 996	2 081	16.0	Z	X
6120	Art goods (including novelties and souvenirs) .....	398	2 055 484	77 507	3.8	.1	4.1
6121	Art materials .....	68	155 744	11 181	7.2	Z	X
6122	Novelties and souvenirs .....	331	1 899 740	66 325	3.5	.1	X
6130	Textile bags, bagging, and burlap .....	23	32 044	3 210	10.0	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4221</b>	<b>Paper &amp; paper product whse—Con.</b>						
6150	Nondurable goods, n.e.c. ....	36	784 422	241 298	30.8	.4	X
9700	Service receipts and labor charges (including installed parts) .....	716	2 350 977	151 453	6.4	.2	19.9
9701	Labor charges for repair work .....	547	1 706 512	77 187	4.5	.1	X
9702	Parts installed in repair work .....	460	1 294 036	28 529	2.2	Z	X
9703	Other service receipts and labor charges—Specify .....	194	839 294	45 700	5.4	.1	X
9720	Receipts for service contracts .....	213	412 686	43 495	10.5	.1	X
9730	Advertising specialties (paper novelties, etc.) .....	15	126 774	5 495	4.3	Z	X
9740	Receipts for installing equipment .....	22	65 294	941	1.4	Z	X
9810	Miscellaneous commodities .....	795	3 661 742	295 444	8.1	.4	X
9940	Rental and leasing receipts .....	191	403 403	18 774	4.7	Z	16.9
9941	Computer rental and leasing receipts .....	15	24 841	1 130	4.5	Z	X
9942	Photocopying machine rental .....	48	110 225	4 337	3.9	Z	X
9943	Other office machine rental receipts .....	66	94 494	6 998	7.4	Z	X
9960	Custom software (designed to customer specifications) .....	19	39 720	2 035	5.1	Z	X
9970	Receipts for printing or photocopying performed at this establishment .....	146	288 255	48 641	16.9	.1	X
<b>42211</b>	<b>Printing &amp; writing paper whse</b> .....	<b>1 838</b>	<b>X</b>	<b>20 477 795</b>	<b>X</b>	<b>100.0</b>	<b>78.8</b>
0420	Office and business furniture .....	29	230 600	8 509	3.7	Z	1.8
0421	New office furniture (wooden and metal) .....	29	230 600	6 455	2.8	Z	X
0422	New store and restaurant furniture .....	10	112 445	754	.7	Z	X
0424	Used office and business furniture .....	9	71 782	1 300	1.8	Z	X
0800	Photographic equipment and supplies (excluding video) .....	34	535 717	70 810	13.2	.3	.8
0815	Other photographic equipment and supplies .....	34	535 717	70 810	13.2	.3	X
0900	Office equipment .....	40	324 795	23 465	7.2	.1	3.3
0911	Typewriters and dedicated word processors .....	6	22 980	281	1.2	Z	X
0912	Calculators and accounting machines .....	13	49 243	875	1.8	Z	X
0913	Copying machines and equipment .....	27	275 552	20 801	7.5	.1	X
0915	Mailing, letter handling, and addressing machines .....	13	99 279	1 508	1.5	Z	X
0920	New computer equipment .....	51	109 124	13 450	12.3	.1	10.7
0921	Computers .....	19	27 501	659	2.4	Z	X
0923	Computer printers .....	27	64 270	9 801	15.3	Z	X
0924	Other computer peripheral equipment .....	19	27 855	2 977	10.7	Z	X
0950	Computer software (packaged) .....	8	40 388	623	1.5	Z	X
0960	Restaurant and hotel equipment and supplies .....	42	1 971 167	199 275	10.1	1.0	X
0970	Store machines and equipment .....	19	271 811	16 363	6.0	.1	X
1040	Religious and school supplies .....	26	362 149	9 709	2.7	Z	X
2450	Industrial containers and supplies .....	39	1 708 015	90 125	5.3	.4	2.8
2454	Other industrial containers and supplies .....	39	1 708 015	90 125	5.3	.4	X
2460	Other industrial supplies .....	144	3 381 174	177 388	5.2	.9	.3
2465	Strapping and tape .....	72	471 429	73 317	15.6	.4	X
2466	Industrial supplies, n.e.c. ....	144	3 381 174	104 071	3.1	.5	X
2520	Custodial (janitors') equipment and supplies .....	118	3 282 702	152 936	4.7	.7	.2
2521	Custodial equipment—power equipment .....	39	2 525 687	2 985	.1	Z	X
2523	Custodial supplies .....	118	3 282 702	149 951	4.6	.7	X
2800	Toys and hobby goods and supplies .....	8	9 031	1 505	16.7	Z	X
3200	Printing and writing paper .....	1 838	20 477 795	16 497 448	80.6	80.6	73.5
3211	Roll newsprint and rotogravure paper .....	392	6 308 925	2 156 141	34.2	10.5	X
3212	Fine roll paper .....	669	12 078 036	5 297 256	43.9	25.9	X
3213	Other printing and writing paper .....	1 578	17 043 971	9 044 051	53.1	44.2	X
3300	Stationery, office supplies and greeting cards .....	768	7 671 029	1 596 685	20.8	7.8	73.8
3311	Business forms .....	354	3 363 544	147 011	4.4	.7	X
3312	Stationery, photocopy paper, and typing paper .....	452	6 685 747	981 358	14.7	4.8	X
3313	Linked ribbons, carbon paper, pens and pencils .....	168	1 066 956	51 879	4.9	.3	X
3314	Toner and cartridges .....	143	1 233 387	58 526	4.7	.3	X
3315	Greeting cards .....	87	188 644	4 671	2.5	.7	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	496	5 097 983	353 242	6.9	1.7	X
3400	Industrial and personal services paper and plastics .....	428	7 071 240	1 347 735	19.1	6.6	71.0
3411	Paperboard and boxboard boxes .....	184	4 373 076	355 592	8.1	1.7	X
3412	Paper dishes, cups, and napkins .....	85	2 971 145	137 970	4.6	.7	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	314	5 668 952	408 890	7.2	2.0	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	133	3 569 560	168 160	4.7	.8	X
3415	Other industrial and personal service paper .....	146	2 968 284	277 128	9.3	1.4	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	6	109 919	1 305	1.2	Z	X
5300	Plastics materials and basic shapes .....	34	337 904	35 376	10.5	.2	.5
5314	Other plastics materials and basic shapes .....	34	337 904	35 376	10.5	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	139	954 935	36 417	3.8	.2	.2
5335	Detergents and soaps .....	139	954 935	30 371	3.2	.1	X
5344	Other chemicals and allied products .....	139	954 935	6 046	.6	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	38	596 140	66 726	11.2	.3	X
6120	Art goods (including novelties and souvenirs) .....	30	101 106	10 593	10.5	.1	1.8
6122	Novelties and souvenirs .....	27	78 347	6 234	8.0	Z	X
9700	Service receipts and labor charges (including installed parts) .....	58	537 757	13 734	2.6	.1	9.0
9701	Labor charges for repair work .....	54	233 854	8 747	3.7	Z	X
9702	Parts installed in repair work .....	36	157 380	2 557	1.6	Z	X
9703	Other service receipts and labor charges—Specify .....	9	339 526	2 429	.7	Z	X
9720	Receipts for service contracts .....	10	13 539	1 897	14.0	Z	X
9810	Miscellaneous commodities .....	63	806 300	30 755	3.8	.2	X

See footnotes at end of table.



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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42211</b>	<b>Printing &amp; writing paper whse—Con.</b>						
9940	Rental and leasing receipts .....	15	10 867	1 475	13.6	Z	61.8
9941	Computer rental and leasing receipts .....	8	2 398	477	19.9	Z	X
9942	Photocopying machine rental .....	7	8 469	849	10.0	Z	X
9943	Other office machine rental receipts .....	8	2 398	149	6.2	Z	X
9960	Custom software (designed to customer specifications) .....	8	5 832	1 371	23.5	Z	X
9970	Receipts for printing or photocopying performed at this establishment .....	14	88 438	20 974	23.7	.1	X
<b>422110</b>	<b>Printing &amp; writing paper whse .....</b>	<b>1 838</b>	<b>X</b>	<b>20 477 795</b>	<b>X</b>	<b>100.0</b>	<b>78.8</b>
0420	Office and business furniture .....	29	230 600	8 509	3.7	Z	1.8
0421	New office furniture (wooden and metal) .....	29	230 600	6 455	2.8	Z	X
0422	New store and restaurant furniture .....	10	112 445	754	.7	Z	X
0424	Used office and business furniture .....	9	71 782	1 300	1.8	Z	X
0800	Photographic equipment and supplies (excluding video) .....	34	535 717	70 810	13.2	.3	.8
0815	Other photographic equipment and supplies .....	34	535 717	70 810	13.2	.3	X
0900	Office equipment .....	40	324 795	23 465	7.2	.1	3.3
0911	Typewriters and dedicated word processors .....	6	22 980	281	1.2	Z	X
0912	Calculators and accounting machines .....	13	49 243	875	1.8	Z	X
0913	Copying machines and equipment .....	27	275 552	20 801	7.5	.1	X
0915	Mailing, letter handling, and addressing machines .....	13	99 279	1 508	1.5	Z	X
0920	New computer equipment .....	51	109 124	13 450	12.3	.1	10.7
0921	Computers .....	19	27 501	659	2.4	Z	X
0923	Computer printers .....	27	64 270	9 801	15.3	Z	X
0924	Other computer peripheral equipment .....	19	27 855	2 977	10.7	Z	X
0950	Computer software (packaged) .....	8	40 388	623	1.5	Z	X
0960	Restaurant and hotel equipment and supplies .....	42	1 971 167	199 275	10.1	1.0	X
0970	Store machines and equipment .....	19	271 811	16 363	6.0	.1	X
1040	Religious and school supplies .....	26	362 149	9 709	2.7	Z	X
2450	Industrial containers and supplies .....	39	1 708 015	90 125	5.3	.4	2.8
2454	Other industrial containers and supplies .....	39	1 708 015	90 125	5.3	.4	X
2460	Other industrial supplies .....	144	3 381 174	177 388	5.2	.9	.3
2465	Strapping and tape .....	72	471 429	73 317	15.6	.4	X
2466	Industrial supplies, n.e.c. ....	144	3 381 174	104 071	3.1	.5	X
2520	Custodial (janitors') equipment and supplies .....	118	3 282 702	152 936	4.7	.7	.2
2521	Custodial equipment—power equipment .....	39	2 525 687	2 985	.1	Z	X
2523	Custodial supplies .....	118	3 282 702	149 951	4.6	.7	X
2800	Toys and hobby goods and supplies .....	8	9 031	1 505	16.7	Z	X
3200	Printing and writing paper .....	1 838	20 477 795	16 497 448	80.6	80.6	73.5
3211	Roll newsprint and rotogravure paper .....	392	6 308 925	2 156 141	34.2	10.5	X
3212	Fine roll paper .....	669	12 078 036	5 297 256	43.9	25.9	X
3213	Other printing and writing paper .....	1 578	17 043 971	9 044 051	53.1	44.2	X
3300	Stationery, office supplies and greeting cards .....	768	7 671 029	1 596 685	20.8	7.8	73.8
3311	Business forms .....	354	3 363 544	147 011	4.4	.7	X
3312	Stationery, photocopy paper, and typing paper .....	452	6 685 747	981 358	14.7	4.8	X
3313	Inked ribbons, carbon paper, pens and pencils .....	168	1 066 956	51 879	4.9	.3	X
3314	Toner and cartridges .....	143	1 233 387	58 526	4.7	.3	X
3315	Greeting cards .....	87	188 644	4 671	2.5	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	496	5 097 983	353 242	6.9	1.7	X
3400	Industrial and personal services paper and plastics .....	428	7 071 240	1 347 735	19.1	6.6	71.0
3411	Paperboard and boxboard boxes .....	184	4 373 076	355 592	8.1	1.7	X
3412	Paper dishes, cups, and napkins .....	85	2 971 145	137 970	4.6	.7	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	314	5 668 952	408 890	7.2	2.0	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	133	3 569 560	168 160	4.7	.8	X
3415	Other industrial and personal service paper .....	146	2 968 284	277 128	9.3	1.4	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	6	109 919	1 305	1.2	Z	X
5300	Plastics materials and basic shapes .....	34	337 904	35 376	10.5	.2	.5
5314	Other plastics materials and basic shapes .....	34	337 904	35 376	10.5	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	139	954 935	36 417	3.8	.2	.2
5335	Detergents and soaps .....	139	954 935	30 371	3.2	.1	X
5344	Other chemicals and allied products .....	139	954 935	6 046	.6	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	38	596 140	66 726	11.2	.3	X
6120	Art goods (including novelties and souvenirs) .....	30	101 106	10 593	10.5	.1	1.8
6122	Novelties and souvenirs .....	27	78 347	6 234	8.0	Z	X
9700	Service receipts and labor charges (including installed parts) .....	58	537 757	13 734	2.6	.1	9.0
9701	Labor charges for repair work .....	54	233 854	8 747	3.7	Z	X
9702	Parts installed in repair work .....	36	157 380	2 557	1.6	Z	X
9703	Other service receipts and labor charges—Specify .....	9	339 526	2 429	.7	Z	X
9720	Receipts for service contracts .....	10	13 539	1 897	14.0	Z	X
9810	Miscellaneous commodities .....	63	806 300	30 755	3.8	.2	X
9940	Rental and leasing receipts .....	15	10 867	1 475	13.6	Z	61.8
9941	Computer rental and leasing receipts .....	8	2 398	477	19.9	Z	X
9942	Photocopying machine rental .....	7	8 469	849	10.0	Z	X
9943	Other office machine rental receipts .....	8	2 398	149	6.2	Z	X
9960	Custom software (designed to customer specifications) .....	8	5 832	1 371	23.5	Z	X
9970	Receipts for printing or photocopying performed at this establishment .....	14	88 438	20 974	23.7	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42212</b>	<b>Stationery &amp; office supplies whsle</b>	<b>6 260</b>	<b>X</b>	<b>19 572 837</b>	<b>X</b>	<b>100.0</b>	<b>84.2</b>
0400	Household and lawn furniture	197	915 771	140 924	15.4	.7	64.7
0412	Sleep furniture and equipment	195	912 945	140 471	15.4	.7	X
0420	Office and business furniture	1 154	8 899 120	1 322 460	14.9	6.8	1.8
0421	New office furniture (wooden and metal)	1 121	8 740 628	1 252 346	14.3	6.4	X
0423	New public furniture (theater seats, church pews, park benches, and school desks)	31	46 320	2 862	6.2	Z	X
0424	Used office and business furniture	195	1 589 750	67 252	4.2	.3	X
0500	Household china, glassware, crockery, and plastic housewares	14	14 823	2 210	14.9	Z	X
0540	Other home furnishings	18	146 890	24 024	16.4	.1	.8
0542	Mirrors, lamps, and picture frames	18	146 890	24 024	16.4	.1	X
0800	Photographic equipment and supplies (excluding video)	156	1 470 656	45 311	3.1	.2	1.1
0815	Other photographic equipment and supplies	156	1 470 656	45 311	3.1	.2	X
0900	Office equipment	1 204	7 462 352	802 094	10.7	4.1	3.0
0911	Typewriters and dedicated word processors	432	1 974 426	62 872	3.2	.3	X
0912	Calculators and accounting machines	612	3 538 209	175 748	5.0	.9	X
0913	Copying machines and equipment	787	4 321 682	446 031	10.3	2.3	X
0914	Dictating, transcribing, and recording machines	117	741 344	31 822	4.3	.4	X
0915	Mailing, letter handling, and addressing machines	110	784 913	85 621	10.9	.2	X
0920	New computer equipment	512	3 658 290	316 944	8.7	1.6	6.5
0921	Computers	223	1 676 333	115 541	6.9	.6	X
0922	Computer storage devices	103	511 383	13 854	2.7	.1	X
0923	Computer printers	339	2 068 538	126 402	6.1	.6	X
0924	Other computer peripheral equipment	167	927 921	61 142	6.6	.3	X
0930	Used computer equipment	12	9 060	201	2.2	Z	X
0950	Computer software (packaged)	183	956 168	68 577	7.2	.4	X
0960	Restaurant and hotel equipment and supplies	80	137 592	13 824	10.0	.1	X
0970	Store machines and equipment	164	349 461	21 549	6.2	.1	4.6
0971	Vending machines	33	184 635	17 414	9.4	.1	X
0972	Other store machines and equipment	131	164 826	4 135	2.5	Z	X
1040	Religious and school supplies	117	204 247	20 973	10.3	.1	15.3
1042	School supplies	117	204 247	20 973	10.3	.1	X
1400	Electrical apparatus and equipment	6	3 225	141	4.4	Z	3.8
1415	Electric bulbs (all types)	6	3 225	141	4.4	Z	X
1500	Electrical appliances, household	22	56 686	2 960	5.2	Z	2.6
1511	Televisions	22	56 686	2 960	5.2	Z	X
1600	Electronic parts and equipment, except communication	22	49 143	6 888	14.0	Z	11.3
1618	Electronic parts and equipment, n.e.c.	22	49 143	6 888	14.0	Z	X
1650	Communication equipment and supplies	23	42 296	2 828	6.7	Z	7.4
1652	Other electronic communication equipment	23	42 296	2 828	6.7	Z	X
1700	Hardware	7	9 551	1 212	12.7	Z	24.4
1711	Hand tools (including power driven)	7	9 551	1 212	12.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts	7	12 992	2 232	17.2	Z	X
2360	Other industrial machinery, equipment, and parts	49	68 489	7 633	11.1	Z	84.2
2363	New printing trades machinery, equipment, and supplies	47	59 678	6 640	11.1	Z	X
2450	Industrial containers and supplies	42	106 920	4 229	4.0	Z	8.9
2454	Other industrial containers and supplies	42	106 920	4 229	4.0	Z	X
2460	Other industrial supplies	289	3 862 222	328 534	8.5	1.7	X
2520	Custodial (janitors') equipment and supplies	265	1 983 436	83 233	4.2	.4	X
2700	Sporting and recreational goods and supplies	6	13 111	2 025	15.4	Z	5.7
2713	Billiards, pool, bowling equipment, and accessories	6	13 111	88	.7	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	6	13 111	1 937	14.8	Z	X
2800	Toys and hobby goods and supplies	59	338 231	46 867	13.9	.2	26.8
2811	Video games and cartridges	12	321 273	41 330	12.9	.2	X
2812	Other toys and games (including fireworks and children's vehicles)	36	16 075	5 051	31.4	Z	X
2813	Crafts and craft supplies	23	3 889	406	10.4	Z	X
2814	Other hobby goods and accessories	12	3 008	80	2.7	Z	X
3000	Jewelry, diamonds, gem stones, and watches	11	139 943	10 662	7.6	.1	X
3150	Other durable goods	7	8 963	1 387	15.5	Z	15.2
3154	Other durable goods, n.e.c.	7	8 963	1 387	15.5	Z	X
3200	Printing and writing paper	1 032	4 227 413	808 552	19.1	4.1	76.8
3211	Roll newsprint and rotogravure paper	133	366 060	29 975	8.2	.2	X
3212	Fine roll paper	167	495 406	42 767	8.6	.2	X
3213	Other printing and writing paper	908	4 012 561	735 810	18.3	3.8	X
3300	Stationery, office supplies and greeting cards	6 260	19 572 837	14 761 130	75.4	75.4	65.4
3311	Business forms	4 022	8 376 448	3 347 944	40.0	17.1	X
3312	Stationery, photocopy paper, and typing paper	2 946	11 877 503	1 717 506	14.5	8.8	X
3313	Inked ribbons, carbon paper, pens and pencils	2 350	13 405 252	1 581 155	11.8	8.1	X
3314	Toner and cartridges	2 324	10 489 644	2 327 202	22.2	11.9	X
3315	Greeting cards	658	1 104 106	471 419	42.7	2.4	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	3 527	14 957 361	5 315 892	35.5	27.2	X
3400	Industrial and personal services paper and plastics	623	2 918 312	187 448	6.4	1.0	78.1
3411	Paperboard and boxboard boxes	298	2 063 075	58 157	2.8	.3	X
3412	Paper dishes, cups, and napkins	287	2 087 383	48 479	2.3	.2	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	213	674 505	34 282	5.1	.2	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	186	593 038	16 984	2.9	.1	X
3415	Other industrial and personal service paper	184	381 443	29 552	7.7	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	31	225 629	25 246	11.2	.1	21.0
3512	Nonprescription pharmaceuticals	11	38 908	3 773	9.7	Z	X
3513	Cosmetics	11	73 027	2 453	3.4	Z	X
3515	Other toiletries and druggists' sundries	21	186 721	19 019	10.2	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42212</b>	<b>Stationery &amp; office supplies whsle—Con.</b>						
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	7	10 103	1 123	11.1	Z	X
4400	Confectionery	6	155 010	8 289	5.3	Z	.3
4411	Candy	6	155 010	8 289	5.3	Z	X
4860	Other grocery specialties	70	1 302 400	13 904	1.1	.1	X
5300	Plastics materials and basic shapes	60	250 002	13 856	5.5	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	42	242 098	6 380	2.6	Z	1.3
5334	Organic fibers	13	30 570	834	2.7	Z	X
5342	Adhesives, sealants, and glues	15	188 698	5 373	2.8	Z	X
5344	Other chemicals and allied products	14	22 831	173	.8	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	235	1 600 590	70 495	4.4	.4	.2
6101	Books	235	1 600 590	70 495	4.4	.4	X
6120	Art goods (including novelties and souvenirs)	336	1 922 266	62 992	3.3	.3	4.4
6121	Art materials	43	111 461	3 136	2.8	Z	X
6122	Novelties and souvenirs	294	1 810 805	59 855	3.3	.3	X
6150	Nondurable goods, n.e.c.	17	32 060	6 784	21.2	Z	X
9700	Service receipts and labor charges (including installed parts)	470	1 065 806	109 524	10.3	.6	30.8
9701	Labor charges for repair work	366	916 865	57 851	6.3	.3	X
9702	Parts installed in repair work	290	553 085	14 869	2.7	.1	X
9703	Other service receipts and labor charges—Specify	158	406 786	36 791	9.0	.2	X
9720	Receipts for service contracts	190	340 665	32 594	9.6	.2	X
9730	Advertising specialties (paper novelties, etc.)	9	108 730	3 817	3.5	Z	X
9740	Receipts for installing equipment	19	61 798	743	1.2	Z	X
9810	Miscellaneous commodities	405	1 166 425	119 811	10.3	.6	X
9940	Rental and leasing receipts	101	194 506	11 035	5.7	.1	38.4
9941	Computer rental and leasing receipts	7	22 443	653	2.9	Z	X
9942	Photocopying machine rental	41	101 756	3 488	3.4	Z	X
9943	Other office machine rental receipts	58	92 096	6 849	7.4	Z	X
9960	Custom software (designed to customer specifications)	11	33 888	664	2.0	Z	X
9970	Receipts for printing or photocopying performed at this establishment	119	157 469	16 901	10.7	.1	X
<b>422120</b>	<b>Stationery &amp; office supplies whsle</b>	<b>6 260</b>	<b>X</b>	<b>19 572 837</b>	<b>X</b>	<b>100.0</b>	<b>84.2</b>
0400	Household and lawn furniture	197	915 771	140 924	15.4	.7	64.7
0412	Sleep furniture and equipment	195	912 945	140 471	15.4	.7	X
0420	Office and business furniture	1 154	8 899 120	1 322 460	14.9	6.8	1.8
0421	New office furniture (wooden and metal)	1 121	8 740 628	1 252 346	14.3	6.4	X
0423	New public furniture (theater seats, church pews, park benches, and school desks)	31	46 320	2 862	6.2	Z	X
0424	Used office and business furniture	195	1 589 750	67 252	4.2	.3	X
0500	Household china, glassware, crockery, and plastic housewares	14	14 823	2 210	14.9	Z	X
0540	Other home furnishings	18	146 890	24 024	16.4	.1	.8
0542	Mirrors, lamps, and picture frames	18	146 890	24 024	16.4	.1	X
0800	Photographic equipment and supplies (excluding video)	156	1 470 656	45 311	3.1	.2	1.1
0815	Other photographic equipment and supplies	156	1 470 656	45 311	3.1	.2	X
0900	Office equipment	1 204	7 462 352	802 094	10.7	4.1	3.0
0911	Typewriters and dedicated word processors	432	1 974 426	62 872	3.2	.3	X
0912	Calculators and accounting machines	612	3 538 209	175 748	5.0	.9	X
0913	Copying machines and equipment	787	4 321 682	446 031	10.3	2.3	X
0914	Dictating, transcribing, and recording machines	117	741 344	31 822	4.3	.2	X
0915	Mailing, letter handling, and addressing machines	110	784 913	85 621	10.9	.4	X
0920	New computer equipment	512	3 658 290	316 944	8.7	1.6	6.5
0921	Computers	223	1 676 333	115 541	6.9	.6	X
0922	Computer storage devices	103	511 383	13 854	2.7	.1	X
0923	Computer printers	339	2 068 538	126 402	6.1	.6	X
0924	Other computer peripheral equipment	167	927 921	61 142	6.6	.3	X
0930	Used computer equipment	12	9 060	201	2.2	Z	X
0950	Computer software (packaged)	183	956 168	68 577	7.2	.4	X
0960	Restaurant and hotel equipment and supplies	80	137 592	13 824	10.0	.1	X
0970	Store machines and equipment	164	349 461	21 549	6.2	.1	4.6
0971	Vending machines	33	184 635	17 414	9.4	.1	X
0972	Other store machines and equipment	131	164 826	4 135	2.5	Z	X
1040	Religious and school supplies	117	204 247	20 973	10.3	.1	15.3
1042	School supplies	117	204 247	20 973	10.3	.1	X
1400	Electrical apparatus and equipment	6	3 225	141	4.4	Z	3.8
1415	Electric bulbs (all types)	6	3 225	141	4.4	Z	X
1500	Electrical appliances, household	22	56 686	2 960	5.2	Z	2.6
1511	Televisions	22	56 686	2 960	5.2	Z	X
1600	Electronic parts and equipment, except communication	22	49 143	6 888	14.0	Z	11.3
1618	Electronic parts and equipment, n.e.c.	22	49 143	6 888	14.0	Z	X
1650	Communication equipment and supplies	23	42 296	2 828	6.7	Z	7.4
1652	Other electronic communication equipment	23	42 296	2 828	6.7	Z	X
1700	Hardware	7	9 551	1 212	12.7	Z	24.4
1711	Hand tools (including power driven)	7	9 551	1 212	12.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts	7	12 992	2 232	17.2	Z	X
2360	Other industrial machinery, equipment, and parts	49	68 489	7 633	11.1	Z	84.2
2363	New printing trades machinery, equipment, and supplies	47	59 678	6 640	11.1	Z	X
2450	Industrial containers and supplies	42	106 920	4 229	4.0	Z	8.9
2454	Other industrial containers and supplies	42	106 920	4 229	4.0	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422120</b>	<b>Stationery &amp; office supplies whsle—Con.</b>						
2460	Other industrial supplies .....	289	3 862 222	328 534	8.5	1.7	X
2520	Custodial (janitors') equipment and supplies .....	265	1 983 436	83 233	4.2	.4	X
2700	Sporting and recreational goods and supplies .....	6	13 111	2 025	15.4	Z	5.7
2713	Billiards, pool, bowling equipment, and accessories .....	6	13 111	88	.7	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	6	13 111	1 937	14.8	Z	X
2800	Toys and hobby goods and supplies .....	59	338 231	46 867	13.9	.2	26.8
2811	Video games and cartridges .....	12	321 273	41 330	12.9	Z	X
2812	Other toys and games (including fireworks and children's vehicles) .....	36	16 075	5 051	31.4	Z	X
2813	Crafts and craft supplies .....	23	3 889	406	10.4	Z	X
2814	Other hobby goods and accessories .....	12	3 008	80	2.7	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	11	139 943	10 662	7.6	.1	X
3150	Other durable goods .....	7	8 963	1 387	15.5	Z	15.2
3154	Other durable goods, n.e.c. ....	7	8 963	1 387	15.5	Z	X
3200	Printing and writing paper .....	1 032	4 227 413	808 552	19.1	4.1	76.8
3211	Roll newsprint and rotogravure paper .....	133	366 060	29 975	8.2	.2	X
3212	Fine roll paper .....	167	495 406	42 767	8.6	.2	X
3213	Other printing and writing paper .....	908	4 012 561	735 810	18.3	3.8	X
3300	Stationery, office supplies and greeting cards .....	6 260	19 572 837	14 761 130	75.4	75.4	65.4
3311	Business forms .....	4 022	8 376 448	3 347 944	40.0	17.1	X
3312	Stationery, photocopy paper, and typing paper .....	2 946	11 877 503	1 717 506	14.5	8.8	X
3313	Inked ribbons, carbon paper, pens and pencils .....	2 350	13 405 252	1 581 155	11.8	8.1	X
3314	Toner and cartridges .....	2 324	10 489 644	2 327 202	22.2	11.9	X
3315	Greeting cards .....	658	1 104 106	471 419	42.7	2.4	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	3 527	14 957 361	5 315 892	35.5	27.2	X
3400	Industrial and personal services paper and plastics .....	623	2 918 312	187 448	6.4	1.0	78.1
3411	Paperboard and boxboard boxes .....	298	2 063 075	58 157	2.8	.3	X
3412	Paper dishes, cups, and napkins .....	287	2 087 383	48 479	2.3	.2	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	213	674 505	34 282	5.1	.2	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	186	593 038	16 984	2.9	.1	X
3415	Other industrial and personal service paper .....	184	381 443	29 552	7.7	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	31	225 629	25 246	11.2	.1	21.0
3512	Nonprescription pharmaceuticals .....	11	38 908	3 773	9.7	Z	X
3513	Cosmetics .....	11	73 027	2 453	3.4	Z	X
3515	Other toiletries and druggists' sundries .....	21	186 721	19 019	10.2	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	7	10 103	1 123	11.1	Z	X
4400	Confectionery .....	6	155 010	8 289	5.3	Z	.3
4411	Candy .....	6	155 010	8 289	5.3	Z	X
4860	Other grocery specialties .....	70	1 302 400	13 904	1.1	.1	X
5300	Plastics materials and basic shapes .....	60	250 002	13 856	5.5	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	42	242 098	6 380	2.6	Z	1.3
5334	Organic fibers .....	13	30 570	834	2.7	Z	X
5342	Adhesives, sealants, and glues .....	15	188 698	5 373	2.8	Z	X
5344	Other chemicals and allied products .....	14	22 831	173	.8	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	235	1 600 590	70 495	4.4	.4	.2
6101	Books .....	235	1 600 590	70 495	4.4	.4	X
6120	Art goods (including novelties and souvenirs) .....	336	1 922 266	62 992	3.3	.3	4.4
6121	Art materials .....	43	111 461	3 136	2.8	Z	X
6122	Novelties and souvenirs .....	294	1 810 805	59 855	3.3	.3	X
6150	Nondurable goods, n.e.c. ....	17	32 060	6 784	21.2	Z	X
9700	Service receipts and labor charges (including installed parts) .....	470	1 065 806	109 524	10.3	.6	30.8
9701	Labor charges for repair work .....	366	916 865	57 851	6.3	.3	X
9702	Parts installed in repair work .....	290	553 085	14 869	2.7	.1	X
9703	Other service receipts and labor charges—Specify .....	158	406 786	36 791	9.0	.2	X
9720	Receipts for service contracts .....	190	340 665	32 594	9.6	.2	X
9730	Advertising specialties (paper novelties, etc.) .....	9	108 730	3 817	3.5	Z	X
9740	Receipts for installing equipment .....	19	61 798	743	1.2	Z	X
9810	Miscellaneous commodities .....	405	1 166 425	119 811	10.3	.6	X
9940	Rental and leasing receipts .....	101	194 506	11 035	5.7	.1	38.4
9941	Computer rental and leasing receipts .....	7	22 443	653	2.9	Z	X
9942	Photocopying machine rental .....	41	101 756	3 488	3.4	Z	X
9943	Other office machine rental receipts .....	58	92 096	6 849	7.4	Z	X
9960	Custom software (designed to customer specifications) .....	11	33 888	664	2.0	Z	X
9970	Receipts for printing or photocopying performed at this establishment .....	119	157 469	16 901	10.7	.1	X
<b>42213</b>	<b>Industrial &amp; personal service paper whsle .....</b>	<b>4 588</b>	<b>X</b>	<b>26 441 166</b>	<b>X</b>	<b>100.0</b>	<b>72.5</b>
0200	New and rebuilt automotive parts and supplies .....	11	4 938	486	9.8	Z	35.8
0211	Batteries .....	6	4 764	206	4.3	Z	X
0213	Electrical engine parts (including ignition parts) .....	6	174	3	1.7	Z	X
0216	Glass .....	6	4 764	39	.8	Z	X
0218	Filters (oil, air, gas, and transmission) .....	6	4 764	121	2.5	Z	X
0219	Engine parts, except electrical .....	6	4 764	39	.8	Z	X
0221	Body parts and repair materials .....	6	4 764	39	.8	Z	X
0224	Accessories .....	6	4 764	39	.8	Z	X
0420	Office and business furniture .....	29	62 855	3 648	5.8	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	8	26 370	5 757	21.8	Z	X
0530	Flooring and floor coverings .....	8	10 609	393	3.7	Z	X
0540	Other home furnishings .....	8	65 737	8 607	13.1	Z	X
0730	Flat glass and other construction glass (excluding automotive) .....	10	9 739	1 249	12.8	Z	X
0800	Photographic equipment and supplies (excluding video) .....	32	452 865	54 039	11.9	.2	1.1
0813	Photographic film .....	17	253 799	23 139	9.1	.1	X
0814	Developing supplies (excluding film) .....	15	199 066	30 900	15.5	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42213</b>	<b>Industrial &amp; personal service paper whse—Con.</b>						
0900	Office equipment .....	38	86 137	3 824	4.4	Z	X
0920	New computer equipment .....	12	51 361	1 013	2.0	Z	X
0960	Restaurant and hotel equipment and supplies .....	394	5 189 074	1 461 529	28.2	5.5	X
0970	Store machines and equipment .....	66	372 826	16 847	4.5	.1	.9
0972	Other store machines and equipment .....	66	372 826	16 847	4.5	.1	X
1000	Medical, hospital, and surgical supplies .....	16	74 419	8 724	11.7	Z	16.2
1013	Other surgical, medical, and hospital supplies .....	16	74 419	8 724	11.7	Z	X
1040	Religious and school supplies .....	47	514 889	12 587	2.4	Z	.2
1042	School supplies .....	47	514 889	12 587	2.4	Z	X
1140	Iron and steel wire and wire products .....	12	35 501	1 558	4.4	Z	8.1
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	12	35 501	1 558	4.4	Z	X
1400	Electrical apparatus and equipment .....	13	26 338	1 367	5.2	Z	1.3
1415	Electric bulbs (all types) .....	13	26 338	1 367	5.2	Z	X
1600	Electronic parts and equipment, except communication .....	7	18 723	1 458	7.8	Z	X
1700	Hardware .....	39	75 516	10 424	13.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	51	194 341	15 667	8.1	.1	X
2340	Materials handling machinery, equipment, and parts .....	6	23 820	2 346	9.8	Z	X
2450	Industrial containers and supplies .....	285	1 729 965	162 364	9.4	.6	3.5
2451	New and reconditioned drums and barrels .....	18	374 562	1 785	.5	Z	X
2452	Bottles and bottlers' supplies .....	31	378 270	3 760	1.0	Z	X
2454	Other industrial containers and supplies .....	272	1 726 265	156 819	9.1	.6	X
2460	Other industrial supplies .....	801	4 088 975	428 902	10.5	1.6	7.6
2461	Printing and duplicating inks .....	15	21 860	895	4.1	Z	X
2462	Abrasives and abrasive materials .....	79	252 902	14 211	5.6	.1	X
2463	Nylon, polyester, and synthetic rubber .....	30	72 218	1 108	1.5	Z	X
2464	Mechanical rubber goods .....	93	930 682	115 671	12.4	.4	X
2465	Strapping and tape .....	578	2 671 850	236 421	8.8	.9	X
2466	Industrial supplies, n.e.c. ....	180	653 605	60 596	9.3	.2	X
2520	Custodial (janitors') equipment and supplies .....	1 024	7 265 139	935 478	12.9	3.5	3.0
2521	Custodial equipment—power equipment .....	762	5 791 708	199 288	3.4	.8	X
2522	Custodial equipment—nonpower equipment .....	620	3 413 822	86 992	2.5	.3	X
2523	Custodial supplies .....	908	6 279 277	649 195	10.3	2.5	X
2530	Laundry and dry-cleaning equipment and supplies .....	47	132 824	4 221	3.2	Z	X
2700	Sporting and recreational goods and supplies .....	7	3 050	282	9.2	Z	46.1
2713	Billiards, pool, bowling equipment, and accessories .....	7	3 050	282	9.2	Z	X
2800	Toys and hobby goods and supplies .....	31	439 163	35 136	8.0	.1	X
2930	Recyclable paper and paperboard .....	23	24 329	6 279	25.8	Z	X
2940	Recyclable materials, except metal .....	10	9 146	1 154	12.6	Z	59.0
2943	Recyclable plastics .....	6	3 152	56	1.8	Z	X
3200	Printing and writing paper .....	543	4 952 715	807 929	16.3	3.1	70.2
3211	Roll newsprint and rotogravure paper .....	272	2 989 646	175 536	5.9	.7	X
3212	Fine roll paper .....	149	1 979 911	254 504	12.9	1.0	X
3213	Other printing and writing paper .....	339	2 771 084	377 890	13.6	1.4	X
3300	Stationery, office supplies and greeting cards .....	631	4 491 485	463 566	10.3	1.8	71.0
3311	Business forms .....	224	2 101 772	46 402	2.2	.2	X
3312	Stationery, photocopy paper, and typing paper .....	467	3 809 133	294 575	7.7	1.1	X
3313	Inked ribbons, carbon paper, pens and pencils .....	104	543 678	13 512	2.5	.1	X
3314	Toner and cartridges .....	22	87 733	1 602	1.8	Z	X
3315	Greeting cards .....	36	31 909	3 216	10.1	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ..	265	2 642 501	104 254	3.9	.4	X
3400	Industrial and personal services paper and plastics .....	4 588	26 441 166	20 239 890	76.5	76.5	53.1
3411	Paperboard and boxboard boxes .....	2 779	16 059 275	6 012 771	37.4	22.7	X
3412	Paper dishes, cups, and napkins .....	1 683	11 691 770	2 447 807	20.9	9.3	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	2 770	16 949 040	4 756 782	28.1	18.0	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	1 776	13 786 280	3 289 740	23.9	12.4	X
3415	Other industrial and personal service paper .....	1 895	12 412 197	3 732 793	30.1	14.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	107	667 251	70 916	10.6	.3	10.7
3512	Nonprescription pharmaceuticals .....	24	96 472	7 268	7.5	Z	X
3515	Other toiletries and druggists' sundries .....	83	570 779	63 648	11.2	.2	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	6	10 808	519	4.8	Z	X
3900	Women's and children's wear .....	10	229 038	71 935	31.4	.3	62.5
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	6	70 458	25 052	35.6	.1	X
4000	Footwear .....	6	136 469	14 231	10.4	.1	70.4
4013	Other women's, misses', and girls' footwear .....	6	136 469	14 231	10.4	.1	X
4100	Frozen foods (packaged) .....	13	179 801	33 233	18.5	.1	68.7
4112	Fish and seafoods (frozen packaged) .....	12	179 035	6 480	3.6	Z	X
4113	Vegetables (frozen) .....	13	179 801	13 030	7.2	Z	X
4115	Meat (frozen packaged) .....	13	179 801	8 257	4.6	Z	X
4116	Frozen baked goods .....	6	47 373	705	1.5	Z	X
4200	Dairy products (excluding dried or canned) .....	11	190 356	12 051	6.3	Z	72.5
4211	Butter .....	6	122 194	1 085	.9	Z	X
4212	Cheese .....	10	169 098	5 138	3.0	Z	X
4300	Poultry and poultry products .....	8	167 212	8 833	5.3	Z	X
4400	Confectionery .....	36	134 149	28 219	21.0	.1	10.1
4411	Candy .....	34	131 779	24 955	18.9	.1	X
4413	Nuts .....	26	58 692	2 308	3.9	Z	X
4600	Meat and meat products (fresh and unpackaged) .....	6	140 769	17 940	12.7	.1	63.6
4616	Sausage and prepared meats not made on location .....	6	140 769	12 665	9.0	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42213</b>	<b>Industrial &amp; personal service paper whsle—Con.</b>						
4800	Coffee, tea, and spices .....	29	204 722	11 954	5.8	Z	59.9
4811	Coffee .....	23	167 012	10 500	6.3	Z	X
4812	Tea .....	7	34 055	334	1.0	Z	X
4820	Bread and baked goods .....	7	81 005	13 171	16.3	.1	67.3
4821	Breads and rolls .....	7	81 005	4 389	5.4	Z	X
4822	Cookies, cakes, and other baked goods .....	7	81 005	8 782	10.8	Z	X
4830	Canned foods .....	17	171 342	28 308	16.5	.1	72.1
4831	Canned and bottled fruits, vegetables, and juices .....	17	171 342	20 690	12.1	.1	X
4836	Other canned foods .....	7	141 332	7 190	5.1	Z	X
4850	Soft drinks and bottled water .....	17	39 519	1 619	4.1	Z	38.8
4851	Soft drinks, packaged .....	12	36 780	1 436	3.9	Z	X
4853	Bottled water .....	12	35 518	183	.5	Z	X
4860	Other grocery specialties .....	129	697 604	39 788	5.7	.2	7.6
4861	Pasta .....	12	167 044	173	.1	Z	X
4862	Breakfast cereals .....	24	186 484	255	.1	Z	X
4863	Cooking oils and margarine .....	37	199 392	1 955	1.0	Z	X
4864	Flour .....	37	434 889	6 017	1.4	Z	X
4865	Pickles, preserves, jellies, jams, and sauces .....	48	200 707	1 086	.5	Z	X
4866	Sugar, refined .....	37	443 919	1 901	.4	Z	X
4868	Grocery specialties, n.e.c. ....	80	409 019	28 401	6.9	.1	X
5300	Plastics materials and basic shapes .....	346	1 582 771	232 280	14.7	.9	1.2
5313	Plastics raw materials .....	66	300 079	78 913	26.3	.3	X
5314	Other plastics materials and basic shapes .....	280	1 282 692	153 367	12.0	.6	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	800	4 073 524	484 906	11.9	1.8	3.2
5332	Alkalies and chlorine .....	52	403 381	28 114	7.0	.1	X
5335	Detergents and soaps .....	664	3 098 227	222 943	7.2	.8	X
5336	Sanitation chemicals, polishes, and waxes .....	351	2 302 549	140 854	6.1	.5	X
5341	Insecticides, nonagricultural .....	17	29 393	789	2.7	Z	X
5342	Adhesives, sealants, and glues .....	36	305 227	25 441	8.3	.1	X
5344	Other chemicals and allied products .....	107	828 405	66 764	8.1	.3	X
5400	Petroleum products .....	25	502 490	142 925	28.4	.5	5.4
5418	Lubricating oil and greases .....	25	502 490	142 925	28.4	.5	X
5800	Farm supplies .....	15	5 642	784	13.9	Z	X
5900	Tobacco and tobacco products .....	40	113 323	30 588	27.0	.1	49.2
5911	Cigars .....	19	40 293	2 132	5.3	Z	X
5912	Cigarettes .....	31	47 826	7 508	15.7	Z	X
5913	Other tobacco products (excluding leaf) .....	35	109 638	20 948	19.1	.1	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	38	76 670	14 774	19.3	.1	4.0
6102	Other periodicals, newspapers, and miscellaneous printed materials .....	38	76 670	14 774	19.3	.1	X
6120	Art goods (including novelties and souvenirs) .....	32	32 112	3 922	12.2	Z	9.9
6121	Art materials .....	22	21 524	3 686	17.1	Z	X
6122	Novelties and souvenirs .....	10	10 588	236	2.2	Z	X
6130	Textile bags, bagging, and burlap .....	17	24 496	2 754	11.2	Z	X
6150	Nondurable goods, n.e.c. ....	16	660 179	219 061	33.2	.8	X
9700	Service receipts and labor charges (including installed parts) .....	188	747 414	28 195	3.8	.1	14.1
9701	Labor charges for repair work .....	128	555 793	10 589	1.9	Z	X
9702	Parts installed in repair work .....	134	583 571	11 103	1.9	Z	X
9703	Other service receipts and labor charges—Specify .....	27	92 982	6 480	7.0	Z	X
9720	Receipts for service contracts .....	13	58 482	9 004	15.4	Z	X
9810	Miscellaneous commodities .....	327	1 689 017	144 878	8.6	.5	X
9940	Rental and leasing receipts .....	75	198 030	6 264	3.2	Z	X
9970	Receipts for printing or photocopying performed at this establishment .....	13	42 348	10 766	25.4	Z	X
<b>422130</b>	<b>Industrial &amp; personal service paper whsle .....</b>	<b>4 588</b>	<b>X</b>	<b>26 441 166</b>	<b>X</b>	<b>100.0</b>	<b>72.5</b>
0200	New and rebuilt automotive parts and supplies .....	11	4 938	486	9.8	Z	35.8
0211	Batteries .....	6	4 784	206	4.3	Z	X
0213	Electrical engine parts (including ignition parts) .....	6	174	3	1.7	Z	X
0216	Glass .....	6	4 764	39	.8	Z	X
0218	Filters (oil, air, gas, and transmission) .....	6	4 764	121	2.5	Z	X
0219	Engine parts, except electrical .....	6	4 764	39	.8	Z	X
0221	Body parts and repair materials .....	6	4 764	39	.8	Z	X
0224	Accessories .....	6	4 764	39	.8	Z	X
0420	Office and business furniture .....	29	62 855	3 648	5.8	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	8	26 370	5 757	21.8	Z	X
0530	Flooring and floor coverings .....	8	10 609	393	3.7	Z	X
0540	Other home furnishings .....	10	65 737	8 607	13.1	Z	X
0730	Flat glass and other construction glass (excluding automotive) .....	10	9 739	1 249	12.8	Z	X
0800	Photographic equipment and supplies (excluding video) .....	32	452 865	54 039	11.9	.2	1.1
0813	Photographic film .....	17	253 799	23 139	9.1	.1	X
0814	Developing supplies (excluding film) .....	15	199 066	30 900	15.5	.1	X
0900	Office equipment .....	38	86 137	3 824	4.4	Z	X
0920	New computer equipment .....	12	51 361	1 013	2.0	Z	X
0960	Restaurant and hotel equipment and supplies .....	394	5 189 074	1 461 529	28.2	5.5	X
0970	Store machines and equipment .....	66	372 826	16 847	4.5	.1	.9
0972	Other store machines and equipment .....	66	372 826	16 847	4.5	.1	X
1000	Medical, hospital, and surgical supplies .....	16	74 419	8 724	11.7	Z	16.2
1013	Other surgical, medical, and hospital supplies .....	16	74 419	8 724	11.7	Z	X
1040	Religious and school supplies .....	47	514 889	12 587	2.4	Z	.2
1042	School supplies .....	47	514 889	12 587	2.4	Z	X
1140	Iron and steel wire and wire products .....	12	35 501	1 558	4.4	Z	8.1
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	12	35 501	1 558	4.4	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422130</b>	<b>Industrial &amp; personal service paper whse—Con.</b>						
1400	Electrical apparatus and equipment.....	13	26 338	1 367	5.2	Z	1.3
1415	Electric bulbs (all types).....	13	26 338	1 367	5.2	Z	X
1600	Electronic parts and equipment, except communication.....	7	18 723	1 458	7.8	Z	X
1700	Hardware.....	39	75 516	10 424	13.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts.....	51	194 341	15 667	8.1	.1	X
2340	Materials handling machinery, equipment, and parts.....	6	23 820	2 346	9.8	Z	X
2450	Industrial containers and supplies.....	285	1 729 965	162 364	9.4	.6	3.5
2451	New and reconditioned drums and barrels.....	18	374 562	1 785	.5	Z	X
2452	Bottles and bottlers' supplies.....	31	378 270	3 760	1.0	Z	X
2454	Other industrial containers and supplies.....	272	1 726 265	156 819	9.1	.6	X
2460	Other industrial supplies.....	801	4 088 975	428 902	10.5	1.6	7.6
2461	Printing and duplicating inks.....	15	21 860	895	4.1	Z	X
2462	Abrasives and abrasive materials.....	79	252 902	14 211	5.6	.1	X
2463	Nylon, polyester, and synthetic rubber.....	30	72 218	1 108	1.5	Z	X
2464	Mechanical rubber goods.....	93	930 682	115 671	12.4	.4	X
2465	Strapping and tape.....	578	2 671 850	236 421	8.8	.9	X
2466	Industrial supplies, n.e.c.....	180	653 605	60 596	9.3	.2	X
2520	Custodial (janitors') equipment and supplies.....	1 024	7 265 139	935 478	12.9	3.5	3.0
2521	Custodial equipment—power equipment.....	762	5 791 708	199 288	3.4	.8	X
2522	Custodial equipment—nonpower equipment.....	620	3 413 822	86 992	2.5	.3	X
2523	Custodial supplies.....	908	6 279 277	649 195	10.3	2.5	X
2530	Laundry and dry-cleaning equipment and supplies.....	47	132 824	4 221	3.2	Z	X
2700	Sporting and recreational goods and supplies.....	7	3 050	282	9.2	Z	46.1
2713	Billiards, pool, bowling equipment, and accessories.....	7	3 050	282	9.2	Z	X
2800	Toys and hobby goods and supplies.....	31	439 163	35 136	8.0	.1	X
2930	Recyclable paper and paperboard.....	23	24 329	6 279	25.8	Z	X
2940	Recyclable materials, except metal.....	10	9 146	1 154	12.6	Z	59.0
2943	Recyclable plastics.....	6	3 152	56	1.8	Z	X
3200	Printing and writing paper.....	543	4 952 715	807 929	16.3	3.1	70.2
3211	Roll newsprint and rotogravure paper.....	272	2 989 646	175 536	5.9	.7	X
3212	Fine roll paper.....	149	1 979 911	254 504	12.9	1.0	X
3213	Other printing and writing paper.....	339	2 771 084	377 890	13.6	1.4	X
3300	Stationery, office supplies and greeting cards.....	631	4 491 485	463 566	10.3	1.8	71.0
3311	Business forms.....	224	2 101 772	46 402	2.2	.2	X
3312	Stationery, photocopy paper, and typing paper.....	467	3 809 133	294 575	7.7	1.1	X
3313	Inked ribbons, carbon paper, pens and pencils.....	104	543 678	13 512	2.5	.1	X
3314	Toner and cartridges.....	22	87 733	1 602	1.8	Z	X
3315	Greeting cards.....	36	31 909	3 216	10.1	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper).....	265	2 642 501	104 254	3.9	.4	X
3400	Industrial and personal services paper and plastics.....	4 588	26 441 166	20 239 890	76.5	76.5	53.1
3411	Paperboard and boxboard boxes.....	2 779	16 059 275	6 012 771	37.4	22.7	X
3412	Paper dishes, cups, and napkins.....	1 683	11 691 770	2 447 807	20.9	9.3	X
3413	Industrial paper (wrapping, bags, cartons, etc.).....	2 770	16 949 040	4 756 782	28.1	18.0	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies.....	1 776	13 786 280	3 289 740	23.9	12.4	X
3415	Other industrial and personal service paper.....	1 895	12 412 197	3 732 793	30.1	14.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries.....	107	667 251	70 916	10.6	.3	10.7
3512	Nonprescription pharmaceuticals.....	24	96 472	7 268	7.5	Z	X
3515	Other toiletries and druggists' sundries.....	83	570 779	63 648	11.2	.2	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.).....	6	10 808	519	4.8	Z	X
3900	Women's and children's wear.....	10	229 038	71 935	31.4	.3	62.5
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.).....	6	70 458	25 052	35.6	.1	X
4000	Footwear.....	6	136 469	14 231	10.4	.1	70.4
4013	Other women's, misses', and girls' footwear.....	6	136 469	14 231	10.4	.1	X
4100	Frozen foods (packaged).....	13	179 801	33 233	18.5	.1	68.7
4112	Fish and seafoods (frozen packaged).....	12	179 035	6 480	3.6	Z	X
4113	Vegetables (frozen).....	13	179 801	13 030	7.2	Z	X
4115	Meat (frozen packaged).....	13	179 801	8 257	4.6	Z	X
4116	Frozen baked goods.....	6	47 373	705	1.5	Z	X
4200	Dairy products (excluding dried or canned).....	11	190 356	12 051	6.3	Z	72.5
4211	Butter.....	6	122 194	1 085	.9	Z	X
4212	Cheese.....	10	169 098	5 138	3.0	Z	X
4300	Poultry and poultry products.....	8	167 212	8 833	5.3	Z	X
4400	Confectionery.....	36	134 149	28 219	21.0	.1	10.1
4411	Candy.....	34	131 779	24 955	18.9	.1	X
4413	Nuts.....	26	58 692	2 308	3.9	Z	X
4600	Meat and meat products (fresh and unpackaged).....	6	140 769	17 940	12.7	.1	63.6
4616	Sausage and prepared meats not made on location.....	6	140 769	12 665	9.0	Z	X
4800	Coffee, tea, and spices.....	29	204 722	11 954	5.8	Z	59.9
4811	Coffee.....	23	167 012	10 500	6.3	Z	X
4812	Tea.....	7	34 055	334	1.0	Z	X
4820	Bread and baked goods.....	7	81 005	13 171	16.3	.1	67.3
4821	Breads and rolls.....	7	81 005	4 389	5.4	Z	X
4822	Cookies, cakes, and other baked goods.....	7	81 005	8 782	10.8	Z	X
4830	Canned foods.....	17	171 342	28 308	16.5	.1	72.1
4831	Canned and bottled fruits, vegetables, and juices.....	17	171 342	20 690	12.1	.1	X
4836	Other canned foods.....	7	141 332	7 190	5.1	Z	X
4850	Soft drinks and bottled water.....	17	39 519	1 619	4.1	Z	38.8
4851	Soft drinks, packaged.....	12	36 780	1 436	3.9	Z	X
4853	Bottled water.....	12	35 518	183	.5	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422130</b>	<b>Industrial &amp; personal service paper whsle—Con.</b>						
4860	Other grocery specialties .....	129	697 604	39 788	5.7	.2	7.6
4861	Pasta .....	12	167 044	173	.1	Z	X
4862	Breakfast cereals .....	24	186 484	255	.1	Z	X
4863	Cooking oils and margarine .....	37	199 392	1 955	1.0	Z	X
4864	Flour .....	37	434 889	6 017	1.4	Z	X
4865	Pickles, preserves, jellies, jams, and sauces .....	48	200 707	1 086	.5	Z	X
4866	Sugar, refined .....	37	443 919	1 901	.4	Z	X
4868	Grocery specialties, n.e.c. ....	80	409 019	28 401	6.9	.1	X
5300	Plastics materials and basic shapes .....	346	1 582 771	232 280	14.7	.9	1.2
5313	Plastics raw materials .....	66	300 079	78 913	26.3	.3	X
5314	Other plastics materials and basic shapes .....	280	1 282 692	153 367	12.0	.6	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	800	4 073 524	484 906	11.9	1.8	3.2
5332	Alkalies and chlorine .....	52	403 381	28 114	7.0	.1	X
5335	Detergents and soaps .....	664	3 098 227	222 943	7.2	.8	X
5336	Sanitation chemicals, polishes, and waxes .....	351	2 302 549	140 854	6.1	.5	X
5341	Insecticides, nonagricultural .....	17	29 393	789	2.7	Z	X
5342	Adhesives, sealants, and glues .....	36	305 227	25 441	8.3	.1	X
5344	Other chemicals and allied products .....	107	828 405	66 764	8.1	.3	X
5400	Petroleum products .....	25	502 490	142 925	28.4	.5	5.4
5418	Lubricating oil and greases .....	25	502 490	142 925	28.4	.5	X
5800	Farm supplies .....	15	5 642	784	13.9	Z	X
5900	Tobacco and tobacco products .....	40	113 323	30 588	27.0	.1	49.2
5911	Cigars .....	19	40 293	2 132	5.3	Z	X
5912	Cigarettes .....	31	47 826	7 508	15.7	Z	X
5913	Other tobacco products (excluding leaf) .....	35	109 638	20 948	19.1	.1	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	38	76 670	14 774	19.3	.1	4.0
6102	Other periodicals, newspapers, and miscellaneous printed materials .....	38	76 670	14 774	19.3	.1	X
6120	Art goods (including novelties and souvenirs) .....	32	32 112	3 922	12.2	Z	9.9
6121	Art materials .....	22	21 524	3 686	17.1	Z	X
6122	Novelties and souvenirs .....	10	10 588	236	2.2	Z	X
6130	Textile bags, bagging, and burlap .....	17	24 496	2 754	11.2	Z	X
6150	Nondurable goods, n.e.c. ....	16	660 179	219 061	33.2	.8	X
9700	Service receipts and labor charges (including installed parts) .....	188	747 414	28 195	3.8	.1	14.1
9701	Labor charges for repair work .....	128	555 793	10 589	1.9	Z	X
9702	Parts installed in repair work .....	134	583 571	11 103	1.9	Z	X
9703	Other service receipts and labor charges—Specify .....	27	92 982	6 480	7.0	Z	X
9720	Receipts for service contracts .....	13	58 482	9 004	15.4	Z	X
9810	Miscellaneous commodities .....	327	1 689 017	144 878	8.6	.5	X
9940	Rental and leasing receipts .....	75	198 030	6 264	3.2	Z	X
9970	Receipts for printing or photocopying performed at this establishment .....	13	42 348	10 766	25.4	Z	X
<b>4222</b>	<b>Drugs, &amp; druggists' sundries whsle .....</b>	<b>7 250</b>	<b>X</b>	<b>107 379 498</b>	<b>X</b>	<b>100.0</b>	<b>84.2</b>
0200	New and rebuilt automotive parts and supplies .....	14	77 642	3 037	3.9	Z	57.0
0223	Parts, n.e.c. ....	7	40 159	1 837	4.6	Z	X
0400	Household and lawn furniture .....	9	38 095	6 206	16.3	Z	73.0
0412	Sleep furniture and equipment .....	6	31 570	4 659	14.8	Z	X
0420	Office and business furniture .....	7	9 048	679	7.5	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	23	231 443	11 751	5.1	Z	X
0520	Linen, domestics, curtains, and draperies .....	8	13 220	281	2.1	Z	X
0540	Other home furnishings .....	96	2 905 579	164 641	5.7	.2	.5
0541	Metal flatware and kitchen utensils .....	14	509 145	53 181	10.4	.1	X
0542	Mirrors, lamps, and picture frames .....	11	582 546	18 908	3.2	Z	X
0543	Home furnishings, n.e.c. ....	32	460 577	2 837	.6	Z	X
0800	Photographic equipment and supplies (excluding video) .....	127	7 634 819	142 970	1.9	.1	X
1000	Medical, hospital, and surgical supplies .....	422	11 739 439	724 865	6.2	.7	2.2
1011	Surgical and medical instruments and equipment .....	248	8 641 717	242 966	2.8	.2	X
1012	Orthopedic, and prosthetic appliances and supplies .....	81	1 781 334	12 580	.7	Z	X
1013	Other surgical, medical, and hospital supplies .....	356	7 684 665	469 318	6.1	.4	X
1020	Dental supplies .....	8	63 841	6 743	10.6	Z	9.8
1021	Equipment (chairs, x-rays, cabinets, etc.) .....	6	6 377	3 473	54.5	Z	X
1030	Optical and ophthalmic goods .....	28	122 419	4 415	3.6	Z	27.5
1031	Ophthalmic goods .....	11	42 973	2 446	5.7	Z	X
1033	Optometric equipment and supplies .....	14	78 272	1 617	2.1	Z	X
1040	Religious and school supplies .....	42	1 592 656	60 281	3.8	.1	.8
1042	School supplies .....	22	759 194	53 136	7.0	Z	X
1050	Other professional equipment and supplies .....	28	294 091	74 952	25.5	.1	84.2
1056	Veterinarians' equipment and supplies .....	24	282 944	73 648	26.0	.1	X
1400	Electrical apparatus and equipment .....	23	319 619	33 631	10.5	Z	61.2
1415	Electric bulbs (all types) .....	16	316 896	13 243	4.2	Z	X
1419	Industrial controls .....	11	134 290	20 348	15.2	Z	X
1500	Electrical appliances, household .....	67	1 628 551	78 614	4.8	.1	.4
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	67	1 628 551	78 614	4.8	.1	X
1600	Electronic parts and equipment, except communication .....	11	15 402	704	4.6	Z	X
1700	Hardware .....	88	3 297 015	159 600	4.8	.1	.1
1713	Cutlery .....	45	1 860 292	70 641	3.8	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	9	23 267	2 245	9.6	Z	8.0
2327	All other new general-purpose industrial machinery and equipment .....	9	23 267	2 245	9.6	Z	X
2460	Other industrial supplies .....	10	78 841	5 283	6.7	Z	69.4
2466	Industrial supplies, n.e.c. ....	10	78 841	5 283	6.7	Z	X

See footnotes at end of table.



**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4222</b>	<b>Drugs, &amp; druggists' sundries whse—Con.</b>						
2500	Beauty and barber equipment and supplies .....	9	11 312	3 447	30.5	Z	X
2520	Custodial (janitors') equipment and supplies .....	9	57 206	8 558	15.0	Z	5.0
2523	Custodial supplies .....	9	57 206	8 558	15.0	Z	X
2700	Sporting and recreational goods and supplies .....	21	111 483	18 776	16.8	Z	19.3
2714	Camping and fishing equipment and accessories .....	9	400	1	.3	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	9	27 981	2 229	8.0	Z	X
2800	Toys and hobby goods and supplies .....	150	3 764 537	128 733	3.4	.1	.7
2811	Video games and cartridges .....	15	645 556	1 616	.3	Z	X
2812	Other toys and games (including fireworks and children's vehicles) .....	82	2 199 086	50 707	2.3	Z	X
2814	Other hobby goods and accessories .....	15	645 556	814	.1	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	27	164 004	13 980	8.5	Z	19.6
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	21	157 078	12 271	7.8	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	14	28 196	1 310	4.6	Z	X
3140	Prerecorded video tapes .....	7	16 832	742	4.4	Z	X
3200	Printing and writing paper .....	6	9 896	317	3.2	Z	X
3300	Stationery, office supplies and greeting cards .....	143	4 486 451	180 811	4.0	.2	2.5
3311	Business forms .....	26	1 351 048	9 241	.7	Z	X
3312	Stationery, photocopy paper, and typing paper .....	52	1 466 678	7 513	.5	Z	X
3313	Inked ribbons, carbon paper, pens and pencils .....	29	684 290	48 347	7.1	Z	X
3315	Greeting cards .....	85	3 674 631	63 522	1.7	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	43	1 471 707	52 177	3.5	Z	X
3400	Industrial and personal services paper and plastics .....	54	1 666 955	182 936	11.0	.2	6.1
3412	Paper dishes, cups, and napkins .....	51	1 153 480	39 346	3.4	Z	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	6	202 879	2 350	1.2	Z	X
3415	Other industrial and personal service paper .....	6	699 053	106 931	15.3	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	7 250	107 379 498	102 257 715	95.2	95.2	75.5
3511	Prescription drugs .....	2 297	83 775 239	71 822 081	85.7	66.9	X
3512	Nonprescription pharmaceuticals .....	2 565	77 350 478	8 336 398	10.8	X	X
3513	Cosmetics .....	1 891	21 879 244	4 688 705	21.4	4.4	X
3514	Perfumes .....	1 677	9 092 067	3 378 042	37.2	3.1	X
3515	Other toiletries and druggists' sundries .....	3 330	77 101 296	14 032 489	18.2	13.1	X
3600	Piece goods, knit and woven .....	15	52 784	8 530	16.2	Z	55.2
3615	Woolen and worsted piece goods .....	10	50 948	6 481	12.7	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	68	1 960 078	25 920	1.3	Z	X
3800	Men's and boys' wear .....	68	1 814 426	21 964	1.2	Z	1.6
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	8	9 486	1 165	12.3	Z	X
3813	Men's and boys' underwear and nightwear .....	34	535 811	4 452	.8	Z	X
3814	Men's and boys' work clothing and uniforms .....	8	9 486	154	1.6	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	18	183 663	8 280	4.5	Z	X
3900	Women's and children's wear .....	79	2 020 042	29 949	1.5	Z	1.4
3911	Infants' and children's wear (to size 6X) .....	6	9 631	280	2.9	Z	X
3912	Women's misses', and girls' dresses and blouses .....	13	50 583	3 223	6.4	Z	X
3915	Women's and misses' underwear and sleepwear .....	53	1 671 976	19 673	1.2	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) .....	14	297 484	6 771	2.3	Z	X
4000	Footwear .....	18	152 611	9 988	6.5	Z	11.4
4013	Other women's, misses', and girls' footwear .....	18	152 611	9 988	6.5	Z	X
4100	Frozen foods (packaged) .....	9	239 196	4 009	1.7	Z	83.5
4117	Other frozen foods (except frozen dairy products) .....	6	155 461	3 059	2.0	Z	X
4200	Dairy products (excluding dried or canned) .....	7	94 786	1 222	1.3	Z	X
4400	Confectionery .....	95	2 825 791	167 006	5.9	.2	.3
4411	Candy .....	29	171 969	6 989	4.1	Z	X
4413	Nuts .....	30	1 705 325	90 775	5.3	.1	X
4414	Chips and popcorn .....	14	159 017	1 629	1.0	Z	X
4600	Meat and meat products (fresh and unpackaged) .....	11	11 333	1 716	15.1	Z	47.1
4614	Pork (not killed on location) .....	7	4 894	1 459	29.8	Z	X
4800	Coffee, tea, and spices .....	30	190 022	22 212	11.7	Z	73.8
4811	Coffee .....	6	42 685	445	1.0	Z	X
4812	Tea .....	16	57 832	1 636	2.8	Z	X
4813	Spices .....	8	89 507	20 131	22.5	Z	X
4820	Bread and baked goods .....	9	36 097	778	2.2	Z	84.2
4822	Cookies, cakes, and other baked goods .....	9	36 097	778	2.2	Z	X
4830	Canned foods .....	37	2 629 312	243 307	9.3	.2	1.0
4831	Canned and bottled fruits, vegetables, and juices .....	21	1 839 175	158 212	8.6	.1	X
4834	Canned fish and seafoods .....	7	745 165	9 444	1.3	Z	X
4835	Canned milk .....	8	856 399	11 957	1.4	Z	X
4836	Other canned foods .....	7	745 165	9 444	1.3	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	52	976 847	248 133	25.4	.2	X
4850	Soft drinks and bottled water .....	21	141 596	5 108	3.6	Z	34.6
4851	Soft drinks, packaged .....	13	77 104	2 322	3.0	Z	X
4853	Bottled water .....	10	78 986	2 786	3.5	Z	X
4860	Other grocery specialties .....	137	3 748 238	775 312	20.7	.7	20.4
4861	Pasta .....	26	237 080	2 733	1.2	Z	X
4862	Breakfast cereals .....	20	482 403	31 223	6.5	Z	X
4863	Cooking oils and margarine .....	24	190 650	1 783	.9	Z	X
4864	Flour .....	23	117 923	1 285	1.1	Z	X
4865	Pickles, preserves, jellies, jams, and sauces .....	24	202 922	787	.4	Z	X
4867	Pet foods .....	38	485 012	41 414	8.5	Z	X
4868	Grocery specialties, n.e.c. .....	75	3 335 362	695 719	20.9	.6	X

See footnotes at end of table.

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4222</b>	<b>Drugs, &amp; druggists' sundries whsle—Con.</b>						
4900	Grain and beans .....	9	108 177	1 326	1.2	Z	X
5300	Plastics materials and basic shapes .....	18	231 289	17 264	7.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	159	2 123 739	204 103	9.6	.2	11.8
5335	Detergents and soaps .....	62	693 071	12 412	1.8	Z	X
5344	Other chemicals and allied products .....	88	1 417 000	184 784	13.0	.2	X
5800	Farm supplies .....	121	746 732	145 001	19.4	.1	36.0
5812	Feeds (poultry and livestock) not mixed on location .....	9	83 011	20 672	24.9	Z	X
5815	Insecticides, fungicides, and pesticides .....	51	370 081	48 315	13.1	Z	X
5818	Other farm supplies (including harness and saddlery equipment) .....	58	454 767	59 564	13.1	.1	X
5900	Tobacco and tobacco products .....	35	3 347 849	298 207	8.9	.3	6.2
5911	Cigars .....	10	95 613	381	.4	Z	X
5912	Cigarettes .....	19	1 012 814	124 529	12.3	.1	X
5913	Other tobacco products (excluding leaf) .....	10	95 613	767	.8	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	58	193 662	5 509	2.8	Z	9.5
6101	Books .....	35	174 317	4 382	2.5	Z	X
6102	Other periodicals, newspapers, and miscellaneous printed materials .....	15	15 327	981	6.4	Z	X
6110	Flowers and florists' supplies .....	7	5 108	1 921	37.6	Z	X
6120	Art goods (including novelties and souvenirs) .....	20	30 113	3 860	12.8	Z	63.8
6122	Novelties and souvenirs .....	20	30 113	3 760	12.5	Z	X
6150	Nondurable goods, n.e.c. ....	61	730 482	62 926	8.6	.1	X
9700	Service receipts and labor charges (including installed parts) .....	156	1 279 411	107 442	8.4	.1	7.3
9701	Labor charges for repair work .....	6	12 705	49	.4	Z	X
9702	Parts installed in repair work .....	6	12 705	13	.1	Z	X
9703	Other service receipts and labor charges—Specify .....	150	1 266 706	107 380	8.5	.1	X
9720	Receipts for service contracts .....	12	45 126	2 372	5.3	Z	X
9810	Miscellaneous commodities .....	406	5 631 388	552 127	9.8	.5	X
9940	Rental and leasing receipts .....	57	264 289	7 596	2.9	Z	X
<b>42221</b>	<b>Drugs, &amp; druggists' sundries whsle .....</b>	<b>7 250</b>	<b>X</b>	<b>107 379 498</b>	<b>X</b>	<b>100.0</b>	<b>84.2</b>
0200	New and rebuilt automotive parts and supplies .....	14	77 642	3 037	3.9	Z	57.0
0223	Parts, n.e.c. ....	7	40 159	1 837	4.6	Z	X
0400	Household and lawn furniture .....	9	38 095	6 206	16.3	Z	73.0
0412	Sleep furniture and equipment .....	6	31 570	4 659	14.8	Z	X
0420	Office and business furniture .....	7	9 048	679	7.5	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	23	231 443	11 751	5.1	Z	X
0520	Linens, domestics, curtains, and draperies .....	8	13 220	281	2.1	Z	X
0540	Other home furnishings .....	96	2 905 579	164 641	5.7	.2	.5
0541	Metal flatware and kitchen utensils .....	14	509 145	53 181	10.4	.1	X
0542	Mirrors, lamps, and picture frames .....	11	582 546	18 908	3.2	Z	X
0543	Home furnishings, n.e.c. ....	32	460 577	2 837	.6	Z	X
0800	Photographic equipment and supplies (excluding video) .....	127	7 634 819	142 970	1.9	.1	X
1000	Medical, hospital, and surgical supplies .....	422	11 739 439	724 865	6.2	.7	2.2
1011	Surgical and medical instruments and equipment .....	248	8 641 717	242 966	2.8	.2	X
1012	Orthopedic, and prosthetic appliances and supplies .....	81	1 781 334	12 580	.7	Z	X
1013	Other surgical, medical, and hospital supplies .....	356	7 684 665	469 318	6.1	.4	X
1020	Dental supplies .....	8	63 841	6 743	10.6	Z	9.8
1021	Equipment (chairs, x-rays, cabinets, etc.) .....	6	6 377	3 473	54.5	Z	X
1030	Optical and ophthalmic goods .....	28	122 419	4 415	3.6	Z	27.5
1031	Ophthalmic goods .....	11	42 973	2 446	5.7	Z	X
1033	Optometric equipment and supplies .....	14	78 272	1 617	2.1	Z	X
1040	Religious and school supplies .....	42	1 592 656	60 281	3.8	.1	.8
1042	School supplies .....	22	759 194	53 136	7.0	Z	X
1050	Other professional equipment and supplies .....	28	294 091	74 952	25.5	.1	84.2
1056	Veterinarians' equipment and supplies .....	24	282 944	73 648	26.0	.1	X
1400	Electrical apparatus and equipment .....	23	319 619	33 631	10.5	Z	61.2
1415	Electric bulbs (all types) .....	16	316 896	13 243	4.2	Z	X
1419	Industrial controls .....	11	134 290	20 348	15.2	Z	X
1500	Electrical appliances, household .....	67	1 628 551	78 614	4.8	.1	.4
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	67	1 628 551	78 614	4.8	.1	X
1600	Electronic parts and equipment, except communication .....	11	15 402	704	4.6	Z	X
1700	Hardware .....	88	3 297 015	159 600	4.8	.1	.1
1713	Cutlery .....	45	1 860 292	70 641	3.8	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	9	23 267	2 245	9.6	Z	8.0
2327	All other new general-purpose industrial machinery and equipment .....	9	23 267	2 245	9.6	Z	X
2460	Other industrial supplies .....	10	78 841	5 283	6.7	Z	69.4
2466	Industrial supplies, n.e.c. ....	10	78 841	5 283	6.7	Z	X
2500	Beauty and barber equipment and supplies .....	9	11 312	3 447	30.5	Z	X
2520	Custodial (janitors') equipment and supplies .....	9	57 206	8 558	15.0	Z	5.0
2523	Custodial supplies .....	9	57 206	8 558	15.0	Z	X
2700	Sporting and recreational goods and supplies .....	21	111 483	18 776	16.8	Z	19.3
2714	Camping and fishing equipment and accessories .....	9	400	1	.3	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	9	27 981	2 229	8.0	Z	X
2800	Toys and hobby goods and supplies .....	150	3 764 537	128 733	3.4	.1	.7
2811	Video games and cartridges .....	15	645 556	1 616	.3	Z	X
2812	Other toys and games (including fireworks and children's vehicles) .....	82	2 199 086	50 707	2.3	Z	X
2814	Other hobby goods and accessories .....	15	645 556	814	.1	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42221</b>	<b>Drugs, &amp; druggists' sundries whse—Con.</b>						
3000	Jewelry, diamonds, gem stones, and watches .....	27	164 004	13 980	8.5	Z	19.6
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	21	157 078	12 271	7.8	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	14	28 196	1 310	4.6	Z	X
3140	Prerecorded video tapes .....	7	16 832	742	4.4	Z	X
3200	Printing and writing paper .....	6	9 896	317	3.2	Z	X
3300	Stationery, office supplies and greeting cards .....	143	4 486 451	180 811	4.0	.2	2.5
3311	Business forms .....	26	1 351 048	9 241	.7	Z	X
3312	Stationery, photocopy paper, and typing paper .....	52	1 466 678	7 513	.5	Z	X
3313	Inked ribbons, carbon paper, pens and pencils .....	29	684 290	48 347	7.1	Z	X
3315	Greeting cards .....	85	3 674 631	63 522	1.7	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ..	43	1 471 707	52 177	3.5	Z	X
3400	Industrial and personal services paper and plastics .....	54	1 666 955	182 936	11.0	.2	6.1
3412	Paper dishes, cups, and napkins .....	51	1 153 480	39 346	3.4	Z	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	6	202 879	2 350	1.2	Z	X
3415	Other industrial and personal service paper .....	6	699 053	106 931	15.3	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	7 250	107 379 498	102 257 715	95.2	95.2	75.5
3511	Prescription drugs .....	2 297	83 775 239	71 822 081	85.7	66.9	X
3512	Nonprescription pharmaceuticals .....	2 565	77 350 478	8 336 398	10.8	7.8	X
3513	Cosmetics .....	1 891	21 879 244	4 688 705	21.4	4.4	X
3514	Perfumes .....	677	9 092 067	3 378 042	37.2	3.1	X
3515	Other toiletries and druggists' sundries .....	3 330	77 101 296	14 032 489	18.2	13.1	X
3600	Piece goods, knit and woven .....	15	52 784	8 530	16.2	Z	55.2
3615	Woolen and worsted piece goods .....	10	50 948	6 481	12.7	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	68	1 960 078	25 920	1.3	Z	X
3800	Men's and boys' wear .....	68	1 814 426	21 964	1.2	Z	1.6
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	8	9 486	1 165	12.3	Z	X
3813	Men's and boys' underwear and nightwear .....	34	535 811	4 452	.8	Z	X
3814	Men's and boys' work clothing and uniforms .....	8	9 486	154	1.6	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	18	183 663	8 280	4.5	Z	X
3900	Women's and children's wear .....	79	2 020 042	29 949	1.5	Z	1.4
3911	Infants' and children's wear (to size 6X) .....	6	9 631	280	2.9	Z	X
3912	Women's misses', and girls' dresses and blouses .....	13	50 583	3 223	6.4	Z	X
3915	Women's and misses' underwear and sleepwear .....	53	1 671 976	19 673	1.2	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	14	297 484	6 771	2.3	Z	X
4000	Footwear .....	18	152 611	9 988	6.5	Z	11.4
4013	Other women's, misses', and girls' footwear .....	18	152 611	9 988	6.5	Z	X
4100	Frozen foods (packaged) .....	9	239 196	4 009	1.7	Z	83.5
4117	Other frozen foods (except frozen dairy products) .....	6	155 461	3 059	2.0	Z	X
4200	Dairy products (excluding dried or canned) .....	7	94 786	1 222	1.3	Z	X
4400	Confectionery .....	95	2 825 791	167 006	5.9	.2	.3
4411	Candy .....	29	171 969	6 989	4.1	Z	X
4413	Nuts .....	30	1 705 325	90 775	5.3	.1	X
4414	Chips and popcorn .....	14	159 017	1 629	1.0	Z	X
4600	Meat and meat products (fresh and unpackaged) .....	11	11 333	1 716	15.1	Z	47.1
4614	Pork (not killed on location) .....	7	4 894	1 459	29.8	Z	X
4800	Coffee, tea, and spices .....	30	190 022	22 212	11.7	Z	73.8
4811	Coffee .....	6	42 685	445	1.0	Z	X
4812	Tea .....	16	57 832	1 636	2.8	Z	X
4813	Spices .....	8	89 507	20 131	22.5	Z	X
4820	Bread and baked goods .....	9	36 097	778	2.2	Z	84.2
4822	Cookies, cakes, and other baked goods .....	9	36 097	778	2.2	Z	X
4830	Canned foods .....	37	2 629 312	243 307	9.3	.2	1.0
4831	Canned and bottled fruits, vegetables, and juices .....	21	1 839 175	158 212	8.6	.1	X
4834	Canned fish and seafoods .....	7	745 165	9 444	1.3	Z	X
4835	Canned milk .....	8	856 399	11 957	1.4	Z	X
4836	Other canned foods .....	7	745 165	9 444	1.3	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	52	976 847	248 133	25.4	.2	X
4850	Soft drinks and bottled water .....	21	141 596	5 108	3.6	Z	34.6
4851	Soft drinks, packaged .....	13	77 104	2 322	3.0	Z	X
4853	Bottled water .....	10	78 986	2 786	3.5	Z	X
4860	Other grocery specialties .....	137	3 748 238	775 312	20.7	.7	20.4
4861	Pasta .....	26	237 080	2 733	1.2	Z	X
4862	Breakfast cereals .....	20	482 403	31 223	6.5	Z	X
4863	Cooking oils and margarine .....	24	190 650	1 783	.9	Z	X
4864	Flour .....	23	117 923	1 285	1.1	Z	X
4865	Pickles, preserves, jellies, jams, and sauces .....	24	202 922	787	.4	Z	X
4867	Pet foods .....	38	485 012	41 414	8.5	Z	X
4868	Grocery specialties, n.e.c. .....	75	3 335 362	695 719	20.9	.6	X
4900	Grain and beans .....	9	108 177	1 326	1.2	Z	X
5300	Plastics materials and basic shapes .....	18	231 289	17 264	7.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	159	2 123 739	204 103	9.6	.2	11.8
5335	Detergents and soaps .....	62	693 071	12 412	1.8	Z	X
5344	Other chemicals and allied products .....	88	1 417 000	184 784	13.0	.2	X
5800	Farm supplies .....	121	746 732	145 001	19.4	.1	36.0
5812	Feeds (poultry and livestock) not mixed on location .....	9	83 011	20 672	24.9	Z	X
5815	Insecticides, fungicides, and pesticides .....	51	370 081	48 315	13.1	Z	X
5818	Other farm supplies (including harness and saddlery equipment) .....	58	454 767	59 564	13.1	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42221</b>	<b>Drugs, &amp; druggists' sundries whse—Con.</b>						
5900	Tobacco and tobacco products .....	35	3 347 849	298 207	8.9	.3	6.2
5911	Cigars .....	10	95 613	381	.4	Z	X
5912	Cigarettes .....	19	1 012 814	124 529	12.3	.1	X
5913	Other tobacco products (excluding leaf) .....	10	95 613	767	.8	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	58	193 662	5 509	2.8	Z	9.5
6101	Books .....	35	174 317	4 382	2.5	Z	X
6102	Other periodicals, newspapers, and miscellaneous printed materials .....	15	15 327	981	6.4	Z	X
6110	Flowers and florists' supplies .....	7	5 108	1 921	37.6	Z	X
6120	Art goods (including novelties and souvenirs) .....	20	30 113	3 860	12.8	Z	63.8
6122	Novelties and souvenirs .....	20	30 113	3 760	12.5	Z	X
6150	Nondurable goods, n.e.c. ....	61	730 482	62 926	8.6	.1	X
9700	Service receipts and labor charges (including installed parts) .....	156	1 279 411	107 442	8.4	.1	7.3
9701	Labor charges for repair work .....	6	12 705	49	.4	Z	X
9702	Parts installed in repair work .....	6	12 705	13	.1	Z	X
9703	Other service receipts and labor charges—Specify .....	150	1 266 706	107 380	8.5	.1	X
9720	Receipts for service contracts .....	12	45 126	2 372	5.3	Z	X
9810	Miscellaneous commodities .....	406	5 631 388	552 127	9.8	.5	X
9940	Rental and leasing receipts .....	57	264 289	7 596	2.9	Z	X
<b>422210</b>	<b>Drugs, &amp; druggists' sundries whse .....</b>	<b>7 250</b>	<b>X</b>	<b>107 379 498</b>	<b>X</b>	<b>100.0</b>	<b>84.2</b>
0200	New and rebuilt automotive parts and supplies .....	14	77 642	3 037	3.9	Z	57.0
0223	Parts, n.e.c. ....	7	40 159	1 837	4.6	Z	X
0400	Household and lawn furniture .....	9	38 095	6 206	16.3	Z	73.0
0412	Sleep furniture and equipment .....	6	31 570	4 659	14.8	Z	X
0420	Office and business furniture .....	7	9 048	679	7.5	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	23	231 443	11 751	5.1	Z	X
0520	Linens, domestics, curtains, and draperies .....	8	13 220	281	2.1	Z	X
0540	Other home furnishings .....	96	2 905 579	164 641	5.7	.2	.5
0541	Metal flatware and kitchen utensils .....	14	509 145	53 181	10.4	.1	X
0542	Mirrors, lamps, and picture frames .....	11	582 546	18 908	3.2	Z	X
0543	Home furnishings, n.e.c. ....	32	460 577	2 837	.6	Z	X
0800	Photographic equipment and supplies (excluding video) .....	127	7 634 819	142 970	1.9	.1	X
1000	Medical, hospital, and surgical supplies .....	422	11 739 439	724 865	6.2	.7	2.2
1011	Surgical and medical instruments and equipment .....	248	8 641 717	242 966	2.8	.2	X
1012	Orthopedic, and prosthetic appliances and supplies .....	81	1 781 334	12 580	.7	Z	X
1013	Other surgical, medical, and hospital supplies .....	356	7 684 665	469 318	6.1	.4	X
1020	Dental supplies .....	8	63 841	6 743	10.6	Z	9.8
1021	Equipment (chairs, x-rays, cabinets, etc.) .....	6	6 377	3 473	54.5	Z	X
1030	Optical and ophthalmic goods .....	28	122 419	4 415	3.6	Z	27.5
1031	Ophthalmic goods .....	11	42 973	2 446	5.7	Z	X
1033	Optometric equipment and supplies .....	14	78 272	1 617	2.1	Z	X
1040	Religious and school supplies .....	42	1 592 656	60 281	3.8	.1	.8
1042	School supplies .....	22	759 194	53 136	7.0	Z	X
1050	Other professional equipment and supplies .....	28	294 091	74 952	25.5	.1	84.2
1056	Veterinarians' equipment and supplies .....	24	282 944	73 648	26.0	.1	X
1400	Electrical apparatus and equipment .....	23	319 619	33 631	10.5	Z	61.2
1415	Electric bulbs (all types) .....	16	316 896	13 243	4.2	Z	X
1419	Industrial controls .....	11	134 290	20 348	15.2	Z	X
1500	Electrical appliances, household .....	67	1 628 551	78 614	4.8	.1	.4
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	67	1 628 551	78 614	4.8	.1	X
1600	Electronic parts and equipment, except communication .....	11	15 402	704	4.6	Z	X
1700	Hardware .....	88	3 297 015	159 600	4.8	.1	.1
1713	Cutlery .....	45	1 860 292	70 641	3.8	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	9	23 267	2 245	9.6	Z	8.0
2327	All other new general-purpose industrial machinery and equipment .....	9	23 267	2 245	9.6	Z	X
2460	Other industrial supplies .....	10	78 841	5 283	6.7	Z	69.4
2466	Industrial supplies, n.e.c. ....	10	78 841	5 283	6.7	Z	X
2500	Beauty and barber equipment and supplies .....	9	11 312	3 447	30.5	Z	X
2520	Custodial (janitors') equipment and supplies .....	9	57 206	8 558	15.0	Z	5.0
2523	Custodial supplies .....	9	57 206	8 558	15.0	Z	X
2700	Sporting and recreational goods and supplies .....	21	111 483	18 776	16.8	Z	19.3
2714	Camping and fishing equipment and accessories .....	9	400	1	.3	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	9	27 981	2 229	8.0	Z	X
2800	Toys and hobby goods and supplies .....	150	3 764 537	128 733	3.4	.1	.7
2811	Video games and cartridges .....	15	645 556	1 616	.3	Z	X
2812	Other toys and games (including fireworks and children's vehicles) .....	82	2 199 086	50 707	2.3	Z	X
2814	Other hobby goods and accessories .....	15	645 556	814	.1	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	27	164 004	13 980	8.5	Z	19.6
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	21	157 078	12 271	7.8	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	14	28 196	1 310	4.6	Z	X
3140	Prerecorded video tapes .....	7	16 832	742	4.4	Z	X
3200	Printing and writing paper .....	6	9 896	317	3.2	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422210</b>	<b>Drugs, &amp; druggists' sundries whse—Con.</b>						
3300	Stationery, office supplies and greeting cards .....	143	4 486 451	180 811	4.0	.2	2.5
3311	Business forms .....	26	1 351 048	9 241	.7	Z	X
3312	Stationery, photocopy paper, and typing paper .....	52	1 466 678	7 513	.5	Z	X
3313	Inked ribbons, carbon paper, pens and pencils .....	29	684 290	48 347	7.1	Z	X
3315	Greeting cards .....	85	3 674 631	63 522	1.7	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	43	1 471 707	52 177	3.5	Z	X
3400	Industrial and personal services paper and plastics .....	54	1 666 955	182 936	11.0	.2	6.1
3412	Paper dishes, cups, and napkins .....	51	1 153 480	39 346	3.4	Z	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	6	202 879	2 350	1.2	Z	X
3415	Other industrial and personal service paper .....	6	699 053	106 931	15.3	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	7 250	107 379 498	102 257 715	95.2	95.2	75.5
3511	Prescription drugs .....	2 297	83 775 239	71 822 081	85.7	66.9	X
3512	Nonprescription pharmaceuticals .....	2 565	77 350 478	8 336 398	10.8	Z	X
3513	Cosmetics .....	1 891	21 879 244	4 688 705	21.4	Z	X
3514	Perfumes .....	677	9 092 067	3 378 042	37.2	Z	X
3515	Other toiletries and druggists' sundries .....	3 330	77 101 296	14 032 489	18.2	13.1	X
3600	Piece goods, knit and woven .....	15	52 784	8 530	16.2	Z	55.2
3615	Woolen and worsted piece goods .....	10	50 948	6 481	12.7	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	68	1 960 078	25 920	1.3	Z	X
3800	Men's and boys' wear .....	68	1 814 426	21 964	1.2	Z	1.6
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	8	9 486	1 165	12.3	Z	X
3813	Men's and boys' underwear and nightwear .....	34	535 811	4 452	.8	Z	X
3814	Men's and boys' work clothing and uniforms .....	8	9 486	154	1.6	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) ...	18	183 663	8 280	4.5	Z	X
3900	Women's and children's wear .....	79	2 020 042	29 949	1.5	Z	1.4
3911	Infants' and children's wear (to size 6X) .....	6	9 631	280	2.9	Z	X
3912	Women's misses', and girls' dresses and blouses .....	13	50 583	3 223	6.4	Z	X
3915	Women's and misses' underwear and sleepwear .....	53	1 671 976	19 673	1.2	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ...	14	297 484	6 771	2.3	Z	X
4000	Footwear .....	18	152 611	9 988	6.5	Z	11.4
4013	Other women's, misses', and girls' footwear .....	18	152 611	9 988	6.5	Z	X
4100	Frozen foods (packaged) .....	9	239 196	4 009	1.7	Z	83.5
4117	Other frozen foods (except frozen dairy products) .....	6	155 461	3 059	2.0	Z	X
4200	Dairy products (excluding dried or canned) .....	7	94 786	1 222	1.3	Z	X
4400	Confectionery .....	95	2 825 791	167 006	5.9	.2	.3
4411	Candy .....	29	171 969	6 989	4.1	Z	X
4413	Nuts .....	30	1 705 325	90 775	5.3	.1	X
4414	Chips and popcorn .....	14	159 017	1 629	1.0	Z	X
4600	Meat and meat products (fresh and unpackaged) .....	11	11 333	1 716	15.1	Z	47.1
4614	Pork (not killed on location) .....	7	4 894	1 459	29.8	Z	X
4800	Coffee, tea, and spices .....	30	190 022	22 212	11.7	Z	73.8
4811	Coffee .....	6	42 685	445	1.0	Z	X
4812	Tea .....	16	57 832	1 636	2.8	Z	X
4813	Spices .....	8	89 507	20 131	22.5	Z	X
4820	Bread and baked goods .....	9	36 097	778	2.2	Z	84.2
4822	Cookies, cakes, and other baked goods .....	9	36 097	778	2.2	Z	X
4830	Canned foods .....	37	2 629 312	243 307	9.3	.2	1.0
4831	Canned and bottled fruits, vegetables, and juices .....	21	1 839 175	158 212	8.6	.1	X
4834	Canned fish and seafoods .....	7	745 165	9 444	1.3	Z	X
4835	Canned milk .....	8	856 399	11 957	1.4	Z	X
4836	Other canned foods .....	7	745 165	9 444	1.3	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	52	976 847	248 133	25.4	.2	X
4850	Soft drinks and bottled water .....	21	141 596	5 108	3.6	Z	34.6
4851	Soft drinks, packaged .....	13	77 104	2 322	3.0	Z	X
4853	Bottled water .....	10	78 986	2 786	3.5	Z	X
4860	Other grocery specialties .....	137	3 748 238	775 312	20.7	.7	20.4
4861	Pasta .....	26	237 080	2 733	1.2	Z	X
4862	Breakfast cereals .....	20	482 403	31 223	6.5	Z	X
4863	Cooking oils and margarine .....	24	190 650	1 783	.9	Z	X
4864	Flour .....	23	117 923	1 285	1.1	Z	X
4865	Pickles, preserves, jellies, jams, and sauces .....	24	202 922	787	.4	Z	X
4867	Pet foods .....	38	485 012	41 414	8.5	Z	X
4868	Grocery specialties, n.e.c. .....	75	3 335 362	695 719	20.9	.6	X
4900	Grain and beans .....	9	108 177	1 326	1.2	Z	X
5300	Plastics materials and basic shapes .....	18	231 289	17 264	7.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	159	2 123 739	204 103	9.6	.2	11.8
5335	Detergents and soaps .....	62	693 071	12 412	1.8	Z	X
5344	Other chemicals and allied products .....	88	1 417 000	184 784	13.0	.2	X
5800	Farm supplies .....	121	746 732	145 001	19.4	.1	36.0
5812	Feeds (poultry and livestock) not mixed on location .....	9	83 011	20 672	24.9	Z	X
5815	Insecticides, fungicides, and pesticides .....	51	370 081	48 315	13.1	Z	X
5818	Other farm supplies (including harness and saddlery equipment) .....	58	454 767	59 564	13.1	.1	X
5900	Tobacco and tobacco products .....	35	3 347 849	298 207	8.9	.3	6.2
5911	Cigars .....	10	95 613	381	.4	Z	X
5912	Cigarettes .....	19	1 012 814	124 529	12.3	.1	X
5913	Other tobacco products (excluding leaf) .....	10	95 613	767	.8	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	58	193 662	5 509	2.8	Z	9.5
6101	Books .....	35	174 317	4 382	2.5	Z	X
6102	Other periodicals, newspapers, and miscellaneous printed materials .....	15	15 327	981	6.4	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422210</b>	<b>Drugs, &amp; druggists' sundries whse—Con.</b>						
6110	Flowers and florists' supplies .....	7	5 108	1 921	37.6	Z	X
6120	Art goods (including novelties and souvenirs) .....	20	30 113	3 860	12.8	Z	63.8
6122	Novelties and souvenirs .....	20	30 113	3 760	12.5	Z	X
6150	Nondurable goods, n.e.c. ....	61	730 482	62 926	8.6	.1	X
9700	Service receipts and labor charges (including installed parts) .....	156	1 279 411	107 442	8.4	.1	7.3
9701	Labor charges for repair work .....	6	12 705	49	.4	Z	X
9702	Parts installed in repair work .....	6	12 705	13	.1	Z	X
9703	Other service receipts and labor charges—Specify .....	150	1 266 706	107 380	8.5	.1	X
9720	Receipts for service contracts .....	12	45 126	2 372	5.3	Z	X
9810	Miscellaneous commodities .....	406	5 631 388	552 127	9.8	.5	X
9940	Rental and leasing receipts .....	57	264 289	7 596	2.9	Z	X
<b>4222101</b>	<b>General-line drugs whse .....</b>	<b>3 283</b>	<b>X</b>	<b>79 946 995</b>	<b>X</b>	<b>100.0</b>	<b>91.7</b>
0200	New and rebuilt automotive parts and supplies .....	7	37 483	1 200	3.2	Z	X
0400	Household and lawn furniture .....	7	26 972	3 208	11.9	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	19	175 261	7 584	4.3	Z	X
0520	Linens, domestics, curtains, and draperies .....	8	13 220	281	2.1	Z	X
0540	Other home furnishings .....	57	1 552 268	74 926	4.8	.1	1.0
0541	Metal flatware and kitchen utensils .....	14	509 145	53 181	10.4	.1	X
0542	Mirrors, lamps, and picture frames .....	11	582 546	18 908	3.2	Z	X
0543	Home furnishings, n.e.c. ....	32	460 577	2 837	.6	Z	X
0800	Photographic equipment and supplies (excluding video) .....	63	4 809 968	87 264	1.8	.1	X
1000	Medical, hospital, and surgical supplies .....	272	10 179 731	602 045	5.9	.8	2.6
1011	Surgical and medical instruments and equipment .....	166	7 160 682	232 972	3.3	.3	X
1012	Orthopedic, and prosthetic appliances and supplies .....	39	502 081	8 590	1.7	Z	X
1013	Other surgical, medical, and hospital supplies .....	225	6 206 703	360 482	5.8	.5	X
1030	Optical and ophthalmic goods .....	14	44 147	2 798	6.3	Z	44.5
1031	Ophthalmic goods .....	11	42 973	2 446	5.7	Z	X
1040	Religious and school supplies .....	22	759 194	53 136	7.0	.1	2.3
1042	School supplies .....	22	759 194	53 136	7.0	.1	X
1050	Other professional equipment and supplies .....	28	294 091	74 952	25.5	.1	91.7
1056	Veterinarians' equipment and supplies .....	24	282 944	73 648	26.0	.1	X
1400	Electrical apparatus and equipment .....	21	318 809	33 591	10.5	Z	66.8
1415	Electric bulbs (all types) .....	16	316 896	13 243	4.2	Z	X
1419	Industrial controls .....	11	134 290	20 348	15.2	Z	X
1500	Electrical appliances, household .....	39	620 580	29 431	4.7	Z	1.2
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	39	620 580	29 431	4.7	Z	X
1600	Electronic parts and equipment, except communication .....	11	15 402	704	4.6	Z	X
1700	Hardware .....	45	1 860 292	70 641	3.8	.1	.2
1713	Cutlery .....	45	1 860 292	70 641	3.8	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	8	23 196	2 238	9.6	Z	8.2
2327	All other new general-purpose industrial machinery and equipment .....	8	23 196	2 238	9.6	Z	X
2460	Other industrial supplies .....	10	78 841	5 283	6.7	Z	75.6
2466	Industrial supplies, n.e.c. ....	10	78 841	5 283	6.7	Z	X
2520	Custodial (janitors') equipment and supplies .....	9	57 206	8 558	15.0	Z	5.5
2523	Custodial supplies .....	9	57 206	8 558	15.0	Z	X
2700	Sporting and recreational goods and supplies .....	17	28 381	2 230	7.9	Z	28.6
2714	Camping and fishing equipment and accessories .....	9	400	1	.3	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	9	27 981	2 229	8.0	Z	X
2800	Toys and hobby goods and supplies .....	82	2 199 086	53 137	2.4	.1	1.2
2811	Video games and cartridges .....	15	645 556	1 616	.3	Z	X
2812	Other toys and games (including fireworks and children's vehicles) .....	82	2 199 086	50 707	2.3	.1	X
2814	Other hobby goods and accessories .....	15	645 556	814	.1	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	21	157 078	12 271	7.8	Z	21.9
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	21	157 078	12 271	7.8	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	14	28 196	1 310	4.6	Z	X
3140	Prerecorded video tapes .....	7	16 832	742	4.4	Z	X
3200	Printing and writing paper .....	6	9 896	317	3.2	Z	X
3300	Stationery, office supplies and greeting cards .....	78	1 673 512	109 636	6.6	.1	4.8
3311	Business forms .....	26	1 351 048	9 241	.7	Z	X
3312	Stationery, photocopy paper, and typing paper .....	52	1 466 678	7 513	.5	Z	X
3313	Inked ribbons, carbon paper, pens and pencils .....	13	69 538	391	.6	Z	X
3315	Greeting cards .....	52	1 597 110	53 342	3.3	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ..	26	1 351 048	39 138	2.9	Z	X
3400	Industrial and personal services paper and plastics .....	39	812 016	151 060	18.6	.2	8.9
3412	Paper dishes, cups, and napkins .....	36	298 541	7 470	2.5	Z	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	6	202 879	2 350	1.2	Z	X
3415	Other industrial and personal service paper .....	6	699 053	106 931	15.3	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	3 283	79 946 995	77 003 267	96.3	96.3	84.2
3511	Prescription drugs .....	1 383	72 358 688	63 041 587	87.1	78.9	X
3512	Nonprescription pharmaceuticals .....	1 433	69 511 173	4 967 511	7.1	6.2	X
3513	Cosmetics .....	576	12 917 613	870 722	6.7	1.1	X
3514	Perfumes .....	198	3 140 374	727 438	23.2	.9	X
3515	Other toiletries and druggists' sundries .....	1 733	65 534 697	7 396 009	11.3	9.3	X
3600	Piece goods, knit and woven .....	10	39 789	7 320	18.4	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	37	711 676	12 864	1.8	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4222101</b>	<b>General-line drugs whse—Con.</b>						
3800	Men's and boys' wear.....	43	709 983	14 051	2.0	Z	4.5
3812	Men's and boys' dress and casual shirts, slacks, and jeans.....	8	9 486	1 165	12.3	Z	X
3813	Men's and boys' underwear and nightwear.....	34	535 811	4 452	.8	Z	X
3814	Men's and boys' work clothing and uniforms.....	8	9 486	154	1.6	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)....	18	183 663	8 280	4.5	Z	X
3900	Women's and children's wear.....	44	882 523	13 330	1.5	Z	3.1
3911	Infants' and children's wear (to size 6X).....	6	9 631	280	2.9	Z	X
3912	Women's misses', and girls' dresses and blouses.....	13	50 583	3 223	6.4	Z	X
3915	Women's and misses' underwear and sleepwear.....	18	534 457	3 054	.6	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)..	14	297 484	6 771	2.3	Z	X
4000	Footwear.....	18	152 611	9 988	6.5	Z	12.5
4013	Other women's, misses', and girls' footwear.....	18	152 611	9 988	6.5	Z	X
4100	Frozen foods (packaged).....	6	155 461	3 059	2.0	Z	90.8
4117	Other frozen foods (except frozen dairy products).....	6	155 461	3 059	2.0	Z	X
4400	Confectionery.....	44	1 718 272	99 393	5.8	.1	.5
4411	Candy.....	29	171 969	6 989	4.1	Z	X
4413	Nuts.....	30	1 705 325	90 775	5.3	.1	X
4414	Chips and popcorn.....	14	159 017	1 629	1.0	Z	X
4600	Meat and meat products (fresh and unpackage).....	11	11 333	1 716	15.1	Z	51.3
4614	Pork (not killed on location).....	7	4 894	1 459	29.8	Z	X
4800	Coffee, tea, and spices.....	20	101 884	2 974	2.9	Z	76.6
4812	Tea.....	14	57 751	1 611	2.8	Z	X
4820	Bread and baked goods.....	9	36 097	778	2.2	Z	91.7
4822	Cookies, cakes, and other baked goods.....	9	36 097	778	2.2	Z	X
4830	Canned foods.....	21	1 839 175	189 058	10.3	.2	1.6
4831	Canned and bottled fruits, vegetables, and juices.....	21	1 839 175	158 212	8.6	.2	X
4834	Canned fish and seafoods.....	7	745 165	9 444	1.3	Z	X
4835	Canned milk.....	8	856 399	11 957	1.4	Z	X
4836	Other canned foods.....	7	745 165	9 444	1.3	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.).....	17	276 092	68 267	24.7	.1	X
4850	Soft drinks and bottled water.....	19	137 646	5 070	3.7	Z	36.1
4851	Soft drinks, packaged.....	13	77 104	2 322	3.0	Z	X
4853	Bottled water.....	8	75 036	2 748	3.7	Z	X
4860	Other grocery specialties.....	86	1 661 685	241 281	14.5	.3	36.1
4861	Pasta.....	26	237 080	2 733	1.2	Z	X
4862	Breakfast cereals.....	20	482 403	31 223	6.5	Z	X
4863	Cooking oils and margarine.....	24	190 650	1 783	.9	Z	X
4864	Flour.....	23	117 923	1 285	1.1	Z	X
4865	Pickles, preserves, jellies, jams, and sauces.....	24	202 922	787	.4	Z	X
4867	Pet foods.....	30	400 280	8 606	2.2	Z	X
4868	Grocery specialties, n.e.c.....	32	1 333 541	194 496	14.6	.2	X
4900	Grain and beans.....	6	24 442	376	1.5	Z	X
5300	Plastics materials and basic shapes.....	7	132 011	4 448	3.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum).....	107	1 034 750	144 477	14.0	.2	20.4
5335	Detergents and soaps.....	40	117 027	8 276	7.1	Z	X
5344	Other chemicals and allied products.....	58	904 055	129 294	14.3	.2	X
5800	Farm supplies.....	66	500 684	87 191	17.4	.1	51.0
5812	Feeds (poultry and livestock) not mixed on location.....	9	83 011	20 672	24.9	Z	X
5815	Insecticides, fungicides, and pesticides.....	51	370 081	48 315	13.1	.1	X
5900	Tobacco and tobacco products.....	19	1 012 814	125 677	12.4	.2	24.0
5911	Cigars.....	10	95 613	381	.4	Z	X
5912	Cigarettes.....	19	1 012 814	124 529	12.3	.2	X
5913	Other tobacco products (excluding leaf).....	10	95 613	767	.8	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials.....	50	189 644	5 363	2.8	Z	10.5
6101	Books.....	35	174 317	4 382	2.5	Z	X
6102	Other periodicals, newspapers, and miscellaneous printed materials.....	15	15 327	981	6.4	Z	X
6110	Flowers and florists' supplies.....	6	4 815	1 897	39.4	Z	X
6120	Art goods (including novelties and souvenirs).....	17	27 724	3 812	13.8	Z	68.1
6122	Novelties and souvenirs.....	17	27 724	3 712	13.4	Z	X
6150	Nondurable goods, n.e.c.....	45	598 219	35 953	6.0	Z	X
9700	Service receipts and labor charges (including installed parts).....	95	630 551	51 555	8.2	.1	11.6
9701	Labor charges for repair work.....	6	12 705	49	.4	Z	X
9702	Parts installed in repair work.....	6	12 705	13	.1	Z	X
9703	Other service receipts and labor charges—Specify.....	89	617 846	51 493	8.3	.1	X
9720	Receipts for service contracts.....	12	45 126	2 372	5.3	Z	X
9810	Miscellaneous commodities.....	252	2 230 550	333 820	15.0	.4	X
9940	Rental and leasing receipts.....	39	232 909	6 493	2.8	Z	X
<b>4222102</b>	<b>Specialty-line drug, pharmaceutical, cosmetic, &amp; toiletries whse</b>	<b>3 967</b>	<b>X</b>	<b>27 432 503</b>	<b>X</b>	<b>100.0</b>	<b>62.2</b>
0200	New and rebuilt automotive parts and supplies.....	7	40 159	1 837	4.6	Z	62.2
0223	Parts, n.e.c.....	7	40 159	1 837	4.6	Z	X
0540	Other home furnishings.....	39	1 353 311	89 715	6.6	.3	X
0800	Photographic equipment and supplies (excluding video).....	64	2 824 851	55 706	2.0	.2	X
1000	Medical, hospital, and surgical supplies.....	150	1 559 708	122 820	7.9	.4	.9
1011	Surgical and medical instruments and equipment.....	82	1 481 035	9 994	.7	Z	X
1012	Orthopedic, and prosthetic appliances and supplies.....	41	1 279 253	3 990	.3	Z	X
1013	Other surgical, medical, and hospital supplies.....	130	1 477 962	108 836	7.4	.4	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4222102</b>	<b>Specialty-line drug, pharmaceutical, cosmetic, &amp; toiletries whsle—Con.</b>						
1030	Optical and ophthalmic goods .....	14	78 272	1 617	2.1	Z	9.1
1033	Optometric equipment and supplies .....	14	78 272	1 617	2.1	Z	X
1040	Religious and school supplies .....	20	833 462	7 145	.9	Z	X
1500	Electrical appliances, household .....	28	1 007 971	49 183	4.9	.2	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	28	1 007 971	49 183	4.9	.2	X
1700	Hardware .....	43	1 436 723	88 959	6.2	.3	X
2500	Beauty and barber equipment and supplies .....	6	9 052	3 277	36.2	Z	X
2800	Toys and hobby goods and supplies .....	68	1 565 451	75 596	4.8	.3	X
3000	Jewelry, diamonds, gem stones, and watches .....	6	6 926	1 709	24.7	Z	X
3300	Stationery, office supplies and greeting cards .....	65	2 812 939	71 175	2.5	.3	1.1
3313	Inked ribbons, carbon paper, pens and pencils .....	16	614 752	47 956	7.8	Z	X
3315	Greeting cards .....	33	2 077 521	10 180	.5	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	17	120 659	13 039	10.8	Z	X
3400	Industrial and personal services paper and plastics .....	15	854 939	31 876	3.7	.1	3.0
3412	Paper dishes, cups, and napkins .....	15	854 939	31 876	3.7	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	3 967	27 432 503	25 254 448	92.1	92.1	50.3
3511	Prescription drugs .....	914	11 416 551	8 780 494	76.9	32.0	X
3512	Nonprescription pharmaceuticals .....	1 132	7 839 305	3 368 887	43.0	12.3	X
3513	Cosmetics .....	1 316	8 961 631	3 817 983	42.6	13.9	X
3514	Perfumes .....	479	5 951 693	2 650 604	44.5	9.7	X
3515	Other toiletries and druggists' sundries .....	1 598	11 566 599	6 636 480	57.4	24.2	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	31	1 248 402	13 056	1.0	Z	X
3800	Men's and boys' wear .....	25	1 104 443	7 913	.7	Z	X
3900	Women's and children's wear .....	35	1 137 519	16 619	1.5	.1	X
3915	Women's and misses' underwear and sleepwear .....	35	1 137 519	16 619	1.5	.1	X
4400	Confectionery .....	51	1 107 519	67 613	6.1	.2	X
4800	Coffee, tea, and spices .....	10	88 138	19 238	21.8	.1	62.2
4813	Spices .....	6	84 106	19 175	22.8	.1	X
4830	Canned foods .....	16	790 137	54 249	6.9	.2	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	35	700 755	179 866	25.7	.7	X
4860	Other grocery specialties .....	51	2 086 553	534 031	25.6	1.9	7.8
4867	Pet foods .....	8	84 732	32 808	38.7	.1	X
4868	Grocery specialties, n.e.c. .....	43	2 001 821	501 223	25.0	1.8	X
5300	Plastics materials and basic shapes .....	11	99 278	12 816	12.9	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	52	1 088 989	59 626	5.5	.2	3.8
5335	Detergents and soaps .....	22	576 044	4 136	.7	Z	X
5344	Other chemicals and allied products .....	31	512 945	55 490	10.8	.2	X
5800	Farm supplies .....	55	246 048	57 810	23.5	.2	6.8
5818	Other farm supplies (including harness and saddlery equipment) .....	55	246 048	57 810	23.5	.2	X
5900	Tobacco and tobacco products .....	16	2 335 035	172 530	7.4	.6	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	8	4 018	146	3.6	Z	X
6150	Nondurable goods, n.e.c. .....	16	132 263	26 973	20.4	.1	X
9700	Service receipts and labor charges (including installed parts) .....	61	648 860	55 887	8.6	.2	.2
9703	Other service receipts and labor charges—Specify .....	61	648 860	55 887	8.6	.2	X
9810	Miscellaneous commodities .....	154	3 400 838	218 307	6.4	.8	X
9940	Rental and leasing receipts .....	18	31 380	1 103	3.5	Z	X
<b>4223</b>	<b>Apparel, piece goods, &amp; notions whsle .....</b>	<b>16 964</b>	<b>X</b>	<b>84 358 265</b>	<b>X</b>	<b>100.0</b>	<b>68.9</b>
0100	New and used automobiles, motorcycles, etc. ....	8	70 578	3 666	5.2	Z	X
0200	New and rebuilt automotive parts and supplies .....	14	26 297	6 141	23.4	Z	27.6
0224	Accessories .....	12	24 757	6 125	24.7	Z	X
0400	Household and lawn furniture .....	38	188 726	9 776	5.2	Z	53.7
0411	Upholstered furniture .....	17	147 390	6 817	4.6	Z	X
0414	Other furniture (including sleep sofas) .....	15	23 074	1 609	7.0	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	26	32 673	1 638	5.0	Z	X
0520	Linens, domestics, curtains, and draperies .....	222	969 362	167 582	17.3	.2	19.1
0521	Bedspreads, blankets, and bedding .....	61	402 041	37 260	9.3	Z	X
0522	Curtains and draperies .....	122	465 015	56 952	12.2	.1	X
0523	Shades and blinds .....	19	30 384	4 987	16.4	Z	X
0524	Towels and washcloths .....	86	505 204	38 665	7.7	Z	X
0525	Other linens and domestics .....	25	216 372	28 806	13.3	Z	X
0530	Flooring and floor coverings .....	12	19 170	6 441	33.6	Z	X
0540	Other home furnishings .....	81	145 482	7 045	4.8	Z	11.5
0541	Metal flatware and kitchen utensils .....	28	22 579	1 313	5.8	Z	X
0542	Mirrors, lamps, and picture frames .....	34	53 820	3 585	6.7	Z	X
0543	Home furnishings, n.e.c. ....	14	46 088	1 035	2.2	Z	X
0800	Photographic equipment and supplies (excluding video) .....	11	112 516	14 502	12.9	Z	X
0900	Office equipment .....	10	22 007	3 240	14.7	Z	X
0950	Computer software (packaged) .....	6	18 197	2 367	13.0	Z	X
0960	Restaurant and hotel equipment and supplies .....	12	13 145	1 061	8.1	Z	X
0970	Store machines and equipment .....	9	19 965	4 503	22.6	Z	46.4
0972	Other store machines and equipment .....	9	19 965	4 503	22.6	Z	X
1000	Medical, hospital, and surgical supplies .....	43	246 518	63 246	25.7	.1	28.9
1011	Surgical and medical instruments and equipment .....	10	66 969	27 876	41.6	Z	X
1013	Other surgical, medical, and hospital supplies .....	33	179 549	35 370	19.7	Z	X

See footnotes at end of table.



**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4223</b>	<b>Apparel, piece goods, &amp; notions whsle—Con.</b>						
1030	Optical and ophthalmic goods .....	10	19 114	1 959	10.2	Z	33.6
1031	Ophthalmic goods .....	6	8 933	299	3.3	Z	X
1120	Flat iron and steel products .....	25	21 585	2 325	10.8	Z	17.9
1121	Plates .....	11	11 017	1 453	13.2	Z	X
1400	Electrical apparatus and equipment .....	21	51 356	5 386	10.5	Z	3.1
1418	Lighting fixtures (residential and commercial) .....	7	10 078	1 713	17.0	Z	X
1500	Electrical appliances, household .....	16	25 192	1 660	6.6	Z	24.3
1512	Radios, stereos, and CD players .....	6	15 712	1 026	6.5	Z	X
1600	Electronic parts and equipment, except communication .....	24	89 394	5 827	6.5	Z	X
1700	Hardware .....	30	147 566	26 581	18.0	Z	18.8
1713	Cutlery .....	13	45 212	14 196	31.4	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	66	804 577	66 895	8.3	.1	2.7
2328	Used general-purpose industrial machinery and equipment .....	42	674 948	53 453	7.9	.1	X
2330	Metalworking machinery, equipment, and parts .....	8	69 210	7 224	10.4	Z	X
2360	Other industrial machinery, equipment, and parts .....	17	145 415	29 416	20.2	Z	X
2460	Other industrial supplies .....	17	26 294	3 263	12.4	Z	62.1
2462	Abrasives and abrasive materials .....	13	9 123	794	8.7	Z	X
2520	Custodial (janitors') equipment and supplies .....	6	24 766	7 775	31.4	Z	X
2540	Other service establishment equipment and supplies .....	164	218 147	36 296	16.6	Z	12.1
2542	Service establishment equipment and supplies, n.e.c. ....	164	218 147	36 296	16.6	Z	X
2700	Sporting and recreational goods and supplies .....	348	2 684 412	162 608	6.1	.2	8.2
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories .....	19	95 336	6 203	6.5	Z	X
2712	Bicycles and bicycle tires and tubes .....	26	67 682	6 685	9.9	Z	X
2713	Billiards, pool, bowling equipment, and accessories .....	11	11 050	83	.8	Z	X
2714	Camping and fishing equipment and accessories .....	58	1 102 666	21 682	2.0	Z	X
2715	Athletic equipment and accessories .....	211	1 162 605	93 188	8.0	.1	X
2716	Skating equipment .....	14	11 796	128	1.1	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	88	393 409	32 849	8.4	Z	X
2800	Toys and hobby goods and supplies .....	211	700 644	77 998	11.1	.1	23.1
2811	Video games and cartridges .....	10	17 161	233	1.4	Z	X
2812	Other toys and games (including fireworks and children's vehicles) .....	103	543 616	30 309	5.6	Z	X
2813	Crafts and craft supplies .....	49	187 617	17 150	9.1	Z	X
2814	Other hobby goods and accessories .....	112	382 297	30 306	7.9	Z	X
2930	Recyclable paper and paperboard .....	7	9 970	686	6.9	Z	X
2940	Recyclable materials, except metal .....	10	94 016	26 230	27.9	Z	68.9
2941	Wiping cloths, waste rags, and textile waste .....	10	94 016	26 230	27.9	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	203	477 298	36 584	7.7	Z	5.2
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location .....	7	24 325	4 683	19.3	Z	X
3014	Watches, clocks, and watch movements and cases .....	29	124 336	8 328	6.7	Z	X
3016	Other jewel, silverware, and plated ware (incl. jewel, where gemstones less than 50% of value, gold filled sterling, and costume jewel, and medallions) .....	162	323 181	23 109	7.2	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	7	1 405	426	30.3	Z	X
3140	Prerecorded video tapes .....	7	176 202	12 511	7.1	Z	X
3150	Other durable goods .....	20	28 581	3 102	10.9	Z	58.2
3152	Luggage .....	16	20 844	1 759	8.4	Z	X
3200	Printing and writing paper .....	6	7 658	320	4.2	Z	X
3300	Stationery, office supplies and greeting cards .....	47	223 420	14 977	6.7	Z	5.5
3311	Business forms .....	26	88 391	8 091	9.2	Z	X
3313	Inked ribbons, carbon paper, pens and pencils .....	9	88 160	2 742	3.1	Z	X
3315	Greeting cards .....	9	45 750	310	.7	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	15	49 314	3 722	7.5	Z	X
3400	Industrial and personal services paper and plastics .....	32	69 607	6 917	9.9	Z	16.2
3411	Paperboard and boxboard boxes .....	11	19 853	1 009	5.1	Z	X
3412	Paper dishes, cups, and napkins .....	9	28 053	2 949	10.5	Z	X
3415	Other industrial and personal service paper .....	9	18 812	2 605	13.8	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	123	469 524	94 935	20.2	.1	23.1
3511	Prescription drugs .....	27	105 256	5 317	5.1	Z	X
3512	Nonprescription pharmaceuticals .....	8	3 710	401	10.8	Z	X
3513	Cosmetics .....	15	2 970	227	7.6	Z	X
3514	Perfumes .....	9	87 107	26 775	30.7	Z	X
3515	Other toiletries and druggists' sundries .....	64	262 719	61 151	23.3	.1	X
3600	Piece goods, knit and woven .....	3 627	13 163 403	10 887 847	82.7	12.9	44.0
3611	Goods purchased grey and finished on contract .....	525	3 610 633	938 030	26.0	1.1	X
3612	Cotton (including blends) .....	1 981	7 174 924	3 336 411	46.5	4.0	X
3613	Synthetics (excluding synthetic knits) .....	1 751	5 317 241	2 162 784	40.7	2.6	X
3614	Knit fabrics, n.e.c. (including double knit) .....	1 142	3 497 185	1 196 218	34.2	1.4	X
3615	Woolen and worsted piece goods .....	665	2 219 257	732 495	33.0	.9	X
3616	Other piece goods .....	1 408	5 374 262	2 483 792	46.2	2.9	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	1 614	3 455 530	2 288 083	66.2	2.7	X
3800	Men's and boys' wear .....	5 819	38 721 856	23 258 585	60.1	27.6	59.3
3811	Men's and boys' suits, coats, and formal wear .....	1 327	8 607 695	3 346 427	38.9	4.0	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	3 187	28 877 395	14 297 436	49.5	16.9	X
3813	Men's and boys' underwear and nightwear .....	723	3 947 841	860 002	21.8	1.0	X
3814	Men's and boys' work clothing and uniforms .....	1 069	2 722 111	1 120 538	41.2	1.3	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	2 106	15 992 075	3 632 537	22.7	4.3	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4223</b>	<b>Apparel, piece goods, &amp; notions whsle—Con.</b>						
3900	Women's and children's wear . . . . .	8 804	48 896 954	30 553 731	62.5	36.2	54.2
3911	Infants' and children's wear (to size 6X) . . . . .	1 741	10 294 492	3 717 098	36.1	4.4	X
3912	Women's, misses', and girls' dresses and blouses . . . . .	4 192	18 338 244	10 451 109	57.0	12.4	X
3913	Women's, misses', and girls' suits and coats . . . . .	1 333	6 717 416	2 501 690	37.2	3.0	X
3914	Women's and misses' outerwear . . . . .	2 032	18 313 279	4 589 687	25.1	5.4	X
3915	Women's and misses' underwear and sleepwear . . . . .	1 144	5 962 502	2 613 055	43.8	3.1	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) . . . . .	2 589	12 486 091	6 675 535	53.5	7.9	X
4000	Footwear . . . . .	1 997	21 212 439	15 398 122	72.6	18.3	58.6
4011	All athletic footwear . . . . .	685	12 432 651	7 300 250	58.7	8.7	X
4012	Infants' footwear . . . . .	241	1 511 526	166 260	11.0	.2	X
4013	Other women's, misses', and girls' footwear . . . . .	1 187	9 319 132	4 510 953	48.4	5.3	X
4014	Other men's and boy's footwear . . . . .	961	8 294 771	3 274 693	39.5	3.9	X
4015	Shoe accessories . . . . .	307	1 183 448	145 963	12.3	.2	X
4830	Canned foods . . . . .	7	66 273	15 702	23.7	Z	X
4860	Other grocery specialties . . . . .	13	29 501	2 781	9.4	Z	5.7
4868	Grocery specialties, n.e.c. . . . .	10	14 521	1 962	13.5	Z	X
5200	Raw cotton . . . . .	23	23 681	1 732	7.3	Z	X
5300	Plastics materials and basic shapes . . . . .	26	91 270	4 340	4.8	Z	56.8
5311	Plastic pipes, rods, tubes, and shapes . . . . .	16	80 248	1 700	2.1	Z	X
5314	Other plastics materials and basic shapes . . . . .	6	9 674	2 469	25.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	44	536 016	115 846	21.6	.1	23.6
5334	Organic fibers . . . . .	21	411 311	76 178	18.5	.1	X
5335	Detergents and soaps . . . . .	13	29 756	2 631	8.8	Z	X
5344	Other chemicals and allied products . . . . .	21	122 893	37 037	30.1	Z	X
5400	Petroleum products . . . . .	7	73 285	1 505	2.1	Z	X
5800	Farm supplies . . . . .	8	14 614	522	3.6	Z	X
6000	Paint, paint supplies, and wallpaper . . . . .	82	262 973	25 324	9.6	Z	.9
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) . . . . .	23	108 207	2 827	2.6	Z	X
6015	Wallpaper . . . . .	73	247 852	22 162	8.9	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials . . . . .	43	142 104	6 771	4.8	Z	X
6110	Flowers and florists' supplies . . . . .	12	46 331	5 491	11.9	Z	X
6120	Art goods (including novelties and souvenirs) . . . . .	233	412 081	49 149	11.9	.1	22.5
6121	Art materials . . . . .	39	68 454	2 237	3.3	Z	X
6122	Novelties and souvenirs . . . . .	194	343 627	46 912	13.7	.1	X
6130	Textile bags, bagging, and burlap . . . . .	45	108 728	23 769	21.9	Z	X
6150	Nondurable goods, n.e.c. . . . .	214	1 315 160	304 908	23.2	.4	X
9700	Service receipts and labor charges (including installed parts) . . . . .	200	586 555	172 526	29.4	.2	6.1
9701	Labor charges for repair work . . . . .	91	450 699	156 983	34.8	Z	X
9702	Parts installed in repair work . . . . .	17	40 434	2 758	6.8	Z	X
9703	Other service receipts and labor charges—Specify . . . . .	126	168 853	12 765	7.6	Z	X
9730	Advertising specialties (paper novelties, etc.) . . . . .	77	108 262	19 652	18.2	Z	X
9810	Miscellaneous commodities . . . . .	566	3 171 819	235 533	7.4	.3	X
9940	Rental and leasing receipts . . . . .	48	284 923	7 760	2.7	Z	.6
9941	Computer rental and leasing receipts . . . . .	15	18 219	771	4.2	Z	X
<b>42231</b>	<b>Piece goods, notions, &amp; other dry goods whsle . . . . .</b>	<b>4 628</b>	<b>X</b>	<b>14 151 550</b>	<b>X</b>	<b>100.0</b>	<b>61.2</b>
0200	New and rebuilt automotive parts and supplies . . . . .	8	7 043	2 369	33.6	Z	X
0400	Household and lawn furniture . . . . .	26	183 025	9 107	5.0	.1	X
0500	Household china, glassware, crockery, and plastic housewares . . . . .	8	19 292	857	4.4	Z	X
0520	Linens, domestics, curtains, and draperies . . . . .	126	613 616	122 247	19.9	.9	X
0530	Flooring and floor coverings . . . . .	12	19 170	6 441	33.6	Z	X
0540	Other home furnishings . . . . .	15	42 054	2 447	5.8	Z	X
0800	Photographic equipment and supplies (excluding video) . . . . .	7	109 702	14 327	13.1	.1	X
0900	Office equipment . . . . .	6	6 111	303	5.0	Z	X
0950	Computer software (packaged) . . . . .	6	18 197	2 367	13.0	Z	X
0960	Restaurant and hotel equipment and supplies . . . . .	9	10 799	521	4.8	Z	X
0970	Store machines and equipment . . . . .	9	19 965	4 503	22.6	Z	X
1120	Flat iron and steel products . . . . .	25	21 585	2 325	10.8	Z	X
1400	Electrical apparatus and equipment . . . . .	7	10 078	1 713	17.0	Z	X
1600	Electronic parts and equipment, except communication . . . . .	6	9 835	1 601	16.3	Z	X
1700	Hardware . . . . .	17	52 134	14 842	28.5	.1	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	49	691 616	54 356	7.9	.4	X
2330	Metalworking machinery, equipment, and parts . . . . .	7	64 972	6 377	9.8	Z	X
2360	Other industrial machinery, equipment, and parts . . . . .	12	69 264	20 932	30.2	.1	X
2460	Other industrial supplies . . . . .	13	22 342	3 165	14.2	Z	X
2540	Other service establishment equipment and supplies . . . . .	139	192 641	32 412	16.8	.2	X
2700	Sporting and recreational goods and supplies . . . . .	10	8 473	1 760	20.8	Z	X
2800	Toys and hobby goods and supplies . . . . .	52	124 876	20 773	16.6	.1	X
2940	Recyclable materials, except metal . . . . .	8	84 760	25 861	30.5	.2	X
3000	Jewelry, diamonds, gem stones, and watches . . . . .	18	31 011	4 895	15.8	Z	X
3300	Stationery, office supplies and greeting cards . . . . .	26	88 391	11 813	13.4	.1	X
3400	Industrial and personal services paper and plastics . . . . .	20	49 001	5 758	11.8	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries . . . . .	29	180 419	52 732	29.2	.4	X
3600	Piece goods, knit and woven . . . . .	3 421	11 877 790	10 766 149	90.6	76.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) . . . . .	1 539	3 012 993	2 271 059	75.4	16.0	X
3800	Men's and boys' wear . . . . .	89	316 443	52 847	16.7	.4	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42231</b>	<b>Piece goods, notions, &amp; other dry goods whsle—Con.</b>						
3900	Women's and children's wear	139	731 905	140 037	19.1	1.0	X
4000	Footwear	19	22 934	3 251	14.2	Z	X
5200	Raw cotton	23	23 681	1 732	7.3	Z	X
5300	Plastics materials and basic shapes	18	16 401	3 251	19.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	34	440 954	83 619	19.0	.6	X
6000	Paint, paint supplies, and wallpaper	77	260 157	25 289	9.7	.2	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	13	27 274	3 498	12.8	Z	X
6110	Flowers and florists' supplies	12	46 331	5 491	11.9	Z	X
6120	Art goods (including novelties and souvenirs)	30	68 862	15 442	22.4	.1	X
6130	Textile bags, bagging, and burlap	25	88 619	20 816	23.5	.1	X
6150	Nondurable goods, n.e.c.	126	638 130	175 405	27.5	1.2	X
9700	Service receipts and labor charges (including installed parts)	52	76 057	10 149	13.3	.1	X
9730	Advertising specialties (paper novelties, etc.)	14	16 917	3 182	18.8	Z	X
9810	Miscellaneous commodities	165	923 779	83 396	9.0	.6	X
9940	Rental and leasing receipts	22	54 484	1 405	2.6	Z	X
<b>422310</b>	<b>Piece goods, notions, &amp; other dry goods whsle</b>	<b>4 628</b>	<b>X</b>	<b>14 151 550</b>	<b>X</b>	<b>100.0</b>	<b>61.2</b>
0200	New and rebuilt automotive parts and supplies	8	7 043	2 369	33.6	Z	X
0400	Household and lawn furniture	26	183 025	9 107	5.0	.1	X
0500	Household china, glassware, crockery, and plastic housewares	8	19 292	857	4.4	Z	X
0520	Linens, domestics, curtains, and draperies	126	613 616	122 247	19.9	.9	X
0530	Flooring and floor coverings	12	19 170	6 441	33.6	Z	X
0540	Other home furnishings	15	42 054	2 447	5.8	Z	X
0800	Photographic equipment and supplies (excluding video)	7	109 702	14 327	13.1	.1	X
0900	Office equipment	6	6 111	303	5.0	Z	X
0950	Computer software (packaged)	6	18 197	2 367	13.0	Z	X
0960	Restaurant and hotel equipment and supplies	9	10 799	521	4.8	Z	X
0970	Store machines and equipment	9	19 965	4 503	22.6	Z	X
1120	Flat iron and steel products	25	21 585	2 325	10.8	Z	X
1400	Electrical apparatus and equipment	7	10 078	1 713	17.0	Z	X
1600	Electronic parts and equipment, except communication	6	9 835	1 601	16.3	Z	X
1700	Hardware	17	52 134	14 842	28.5	.1	X
2320	General-purpose industrial machinery, equipment, and parts	49	691 616	54 356	7.9	.4	X
2330	Metalworking machinery, equipment, and parts	7	64 972	6 377	9.8	Z	X
2360	Other industrial machinery, equipment, and parts	12	69 264	20 932	30.2	.1	X
2460	Other industrial supplies	13	22 342	3 165	14.2	Z	X
2540	Other service establishment equipment and supplies	139	192 641	32 412	16.8	.2	X
2700	Sporting and recreational goods and supplies	10	8 473	1 760	20.8	Z	X
2800	Toys and hobby goods and supplies	52	124 876	20 773	16.6	.1	X
2940	Recyclable materials, except metal	8	84 760	25 861	30.5	.2	X
3000	Jewelry, diamonds, gem stones, and watches	18	31 011	4 895	15.8	Z	X
3300	Stationery, office supplies and greeting cards	26	88 391	11 813	13.4	.1	X
3400	Industrial and personal services paper and plastics	20	49 001	5 758	11.8	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	29	180 419	52 732	29.2	.4	X
3600	Piece goods, knit and woven	3 421	11 877 790	10 766 149	90.6	76.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	1 539	3 012 993	2 271 059	75.4	16.0	X
3800	Men's and boys' wear	89	316 443	52 847	16.7	.4	X
3900	Women's and children's wear	139	731 905	140 037	19.1	1.0	X
4000	Footwear	19	22 934	3 251	14.2	Z	X
5200	Raw cotton	23	23 681	1 732	7.3	Z	X
5300	Plastics materials and basic shapes	18	16 401	3 251	19.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	34	440 954	83 619	19.0	.6	X
6000	Paint, paint supplies, and wallpaper	77	260 157	25 289	9.7	.2	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	13	27 274	3 498	12.8	Z	X
6110	Flowers and florists' supplies	12	46 331	5 491	11.9	Z	X
6120	Art goods (including novelties and souvenirs)	30	68 862	15 442	22.4	.1	X
6130	Textile bags, bagging, and burlap	25	88 619	20 816	23.5	.1	X
6150	Nondurable goods, n.e.c.	126	638 130	175 405	27.5	1.2	X
9700	Service receipts and labor charges (including installed parts)	52	76 057	10 149	13.3	.1	X
9730	Advertising specialties (paper novelties, etc.)	14	16 917	3 182	18.8	Z	X
9810	Miscellaneous commodities	165	923 779	83 396	9.0	.6	X
9940	Rental and leasing receipts	22	54 484	1 405	2.6	Z	X
<b>4223101</b>	<b>Piece goods—jobbers</b>	<b>3 345</b>	<b>X</b>	<b>11 726 039</b>	<b>X</b>	<b>100.0</b>	<b>62.2</b>
0200	New and rebuilt automotive parts and supplies	8	7 043	2 369	33.6	Z	X
0400	Household and lawn furniture	24	171 936	8 463	4.9	.1	X
0520	Linens, domestics, curtains, and draperies	117	605 369	121 342	20.0	1.0	X
0530	Flooring and floor coverings	9	9 320	2 009	21.6	Z	X
0540	Other home furnishings	12	23 119	1 592	6.9	Z	X
0800	Photographic equipment and supplies (excluding video)	7	109 702	14 327	13.1	.1	X
0900	Office equipment	6	6 111	303	5.0	Z	X
0950	Computer software (packaged)	6	18 197	2 367	13.0	Z	X
0960	Restaurant and hotel equipment and supplies	7	10 393	388	3.7	Z	X
0970	Store machines and equipment	9	19 965	4 503	22.6	Z	X
1120	Flat iron and steel products	14	10 568	872	8.3	Z	X
1400	Electrical apparatus and equipment	7	10 078	1 713	17.0	Z	X
1700	Hardware	15	37 151	7 499	20.2	.1	X
2320	General-purpose industrial machinery, equipment, and parts	42	674 948	53 453	7.9	.5	X
2330	Metalworking machinery, equipment, and parts	7	64 972	6 377	9.8	.1	X
2360	Other industrial machinery, equipment, and parts	11	69 154	20 888	30.2	.2	X
2460	Other industrial supplies	13	22 342	3 165	14.2	Z	X
2540	Other service establishment equipment and supplies	113	164 468	29 374	17.9	.3	X
2700	Sporting and recreational goods and supplies	7	6 169	837	13.6	Z	X
2800	Toys and hobby goods and supplies	31	52 924	8 666	16.4	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4223101</b>	<b>Piece goods—jobbers—Con.</b>						
2940	Recyclable materials, except metal .....	8	84 760	25 861	30.5	.2	X
3000	Jewelry, diamonds, gem stones, and watches .....	6	5 459	431	7.9	Z	X
3300	Stationery, office supplies and greeting cards .....	15	49 314	5 152	10.4	Z	X
3400	Industrial and personal services paper and plastics .....	17	46 865	5 554	11.9	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	7	126 136	36 427	28.9	.3	X
3600	Piece goods, knit and woven .....	3 345	11 726 039	10 729 518	91.5	91.5	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	256	587 482	85 343	14.5	.7	X
3800	Men's and boys' wear .....	83	308 004	51 219	16.6	.4	X
3900	Women's and children's wear .....	126	717 486	134 490	18.7	1.1	X
4000	Footwear .....	14	19 713	2 435	12.4	Z	X
5200	Raw cotton .....	17	18 865	1 039	5.5	Z	X
5300	Plastics materials and basic shapes .....	16	16 010	3 136	19.6	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	31	439 255	83 170	18.9	.7	X
6000	Paint, paint supplies, and wallpaper .....	73	247 852	24 989	10.1	.2	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	8	7 073	590	8.3	Z	X
6110	Flowers and florists' supplies .....	8	33 397	2 612	7.8	Z	X
6120	Art goods (including novelties and souvenirs) .....	23	23 107	3 124	13.5	Z	X
6130	Textile bags, bagging, and burlap .....	23	79 679	19 931	25.0	.2	X
6150	Nondurable goods, n.e.c. ....	81	375 650	79 804	21.2	.7	X
9700	Service receipts and labor charges (including installed parts) .....	42	65 212	9 810	15.0	.1	X
9730	Advertising specialties (paper novelties, etc.) .....	11	7 916	2 738	34.6	Z	X
9810	Miscellaneous commodities .....	145	845 406	76 259	9.0	.7	X
9940	Rental and leasing receipts .....	15	18 219	771	4.2	Z	X
<b>4223102</b>	<b>Notions &amp; other dry goods whsle .....</b>	<b>1 283</b>	<b>X</b>	<b>2 425 511</b>	<b>X</b>	<b>100.0</b>	<b>56.4</b>
0520	Linens, domestics, curtains, and draperies .....	9	8 247	905	11.0	Z	X
1120	Flat iron and steel products .....	11	11 017	1 453	13.2	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	7	16 668	903	5.4	Z	X
2540	Other service establishment equipment and supplies .....	26	28 173	3 038	10.8	.1	X
2800	Toys and hobby goods and supplies .....	21	71 952	12 107	16.8	.5	X
3000	Jewelry, diamonds, gem stones, and watches .....	12	25 552	4 464	17.5	.2	X
3300	Stationery, office supplies and greeting cards .....	11	39 077	6 661	17.0	.3	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	22	54 283	16 305	30.0	.7	X
3600	Piece goods, knit and woven .....	76	151 751	36 631	24.1	1.5	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	1 283	2 425 511	2 185 716	90.1	90.1	X
3800	Men's and boys' wear .....	6	8 439	1 628	19.3	.1	X
3900	Women's and children's wear .....	13	14 419	5 547	38.5	.2	X
5200	Raw cotton .....	6	4 816	693	14.4	Z	X
6120	Art goods (including novelties and souvenirs) .....	7	45 755	12 318	26.9	.5	X
6150	Nondurable goods, n.e.c. ....	45	262 480	95 601	36.4	3.9	X
9700	Service receipts and labor charges (including installed parts) .....	10	10 845	339	3.1	Z	X
9810	Miscellaneous commodities .....	20	78 373	7 137	9.1	.3	X
9940	Rental and leasing receipts .....	7	36 265	634	1.7	Z	X
<b>42232</b>	<b>Men's &amp; boys' clothing &amp; furnishings whsle .....</b>	<b>4 144</b>	<b>X</b>	<b>22 684 344</b>	<b>X</b>	<b>100.0</b>	<b>74.8</b>
0500	Household china, glassware, crockery, and plastic housewares .....	12	9 812	641	6.5	Z	X
0520	Linens, domestics, curtains, and draperies .....	35	109 956	20 100	18.3	.1	3.5
0524	Towels and washcloths .....	35	109 956	20 100	18.3	.1	X
0540	Other home furnishings .....	28	22 579	1 313	5.8	Z	2.9
0541	Metal flatware and kitchen utensils .....	28	22 579	1 313	5.8	Z	X
1000	Medical, hospital, and surgical supplies .....	9	122 169	12 674	10.4	.1	50.8
1013	Other surgical, medical, and hospital supplies .....	9	122 169	12 674	10.4	.1	X
1030	Optical and ophthalmic goods .....	8	17 605	1 659	9.4	Z	30.8
1031	Ophthalmic goods .....	6	8 933	299	3.3	Z	X
1400	Electrical apparatus and equipment .....	12	41 169	3 646	8.9	Z	X
1500	Electrical appliances, household .....	6	15 712	1 026	6.5	Z	10.0
1512	Radios, stereos, and CD players .....	6	15 712	1 026	6.5	Z	X
1700	Hardware .....	10	77 781	9 985	12.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	14	40 057	8 876	22.2	Z	X
2540	Other service establishment equipment and supplies .....	16	13 257	2 773	20.9	Z	73.1
2542	Service establishment equipment and supplies, n.e.c. ....	16	13 257	2 773	20.9	Z	X
2700	Sporting and recreational goods and supplies .....	215	1 883 244	87 483	4.6	.4	6.8
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories .....	12	87 961	5 260	6.0	Z	X
2713	Billiards, pool, bowling equipment, and accessories .....	11	11 050	83	.8	Z	X
2714	Camping and fishing equipment and accessories .....	40	1 087 071	19 332	1.8	.1	X
2715	Athletic equipment and accessories .....	145	628 251	38 501	6.1	.2	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	61	199 918	24 306	12.2	.1	X
2800	Toys and hobby goods and supplies .....	69	283 253	30 417	10.7	.1	27.0
2812	Other toys and games (including fireworks and children's vehicles) .....	34	278 193	7 391	2.7	Z	X
2814	Other hobby goods and accessories .....	69	283 253	23 026	8.1	.1	X
3000	Jewelry, diamonds, gem stones, and watches .....	83	246 749	11 956	4.8	.1	6.3
3014	Watches, clocks, and watch movements and cases .....	10	10 964	170	1.6	Z	X
3016	Other jewel, silverware, and plated ware (incl. jewel, where gemstones less than 50% of value, gold filled sterling, and costume jewel, and medallions) .....	73	235 785	11 786	5.0	.1	X
3150	Other durable goods .....	13	18 527	1 824	9.8	Z	49.6
3152	Luggage .....	12	18 116	1 733	9.6	Z	X
3300	Stationery, office supplies and greeting cards .....	17	133 910	3 052	2.3	Z	2.2
3313	Inked ribbons, carbon paper, pens and pencils .....	9	88 160	2 742	3.1	Z	X
3315	Greeting cards .....	9	45 750	310	.7	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42232</b>	<b>Men's &amp; boys' clothing &amp; furnishings whse—Con.</b>						
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	23	100 613	31 027	30.8	.1	43.0
3512	Nonprescription pharmaceuticals .....	8	3 710	401	10.8	Z	X
3514	Perfumes .....	9	87 107	26 775	30.7	.1	X
3600	Piece goods, knit and woven .....	122	271 481	43 867	16.2	.2	19.7
3612	Cotton (including blends) .....	106	93 394	11 302	12.1	.1	X
3613	Synthetics (excluding synthetic knits) .....	99	60 239	1 626	2.7	Z	X
3614	Knit fabrics, n.e.c. (including double knit) .....	99	60 239	1 376	2.3	Z	X
3615	Woolen and worsted piece goods .....	6	17 824	869	4.9	Z	X
3616	Other piece goods .....	18	195 156	27 890	14.3	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	27	148 657	5 816	3.9	Z	X
3800	Men's and boys' wear .....	4 144	22 684 344	19 523 689	86.1	86.1	63.3
3811	Men's and boys' suits, coats, and formal wear .....	1 040	6 022 111	2 927 154	48.6	12.9	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	2 321	16 452 407	11 904 168	72.4	52.5	X
3813	Men's and boys' underwear and nightwear .....	306	2 256 324	554 700	24.6	2.4	X
3814	Men's and boys' work clothing and uniforms .....	843	2 060 632	1 003 924	48.7	4.4	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	1 550	9 476 375	3 133 744	33.1	13.8	X
3900	Women's and children's wear .....	1 580	10 355 621	2 475 499	23.9	10.9	57.3
3911	Infants' and children's wear (to size 6X) .....	455	3 962 533	453 176	11.4	2.0	X
3912	Women's misses', and girls' dresses and blouses .....	546	3 237 953	714 685	22.1	3.2	X
3913	Women's, misses', and girls' suits and coats .....	214	1 387 022	193 183	13.9	.9	X
3914	Women's and misses' outerwear .....	536	3 974 704	584 421	14.7	2.6	X
3915	Women's and misses' underwear and sleepwear .....	180	916 238	91 434	10.0	.4	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	542	2 168 607	438 592	20.2	1.9	X
4000	Footwear .....	339	1 973 014	174 637	8.9	.8	56.6
4011	All athletic footwear .....	162	1 429 411	107 405	7.5	.5	X
4012	Infants' footwear .....	15	17 280	1 336	7.7	Z	X
4013	Other women's, misses', and girls' footwear .....	75	369 297	18 484	5.0	.1	X
4014	Other men's and boy's footwear .....	198	842 676	42 617	5.0	.2	X
4015	Shoe accessories .....	58	80 561	4 792	5.9	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	14	108 912	2 433	2.2	Z	X
6120	Art goods (including novelties and souvenirs) .....	99	256 260	22 837	8.9	.1	17.1
6121	Art materials .....	13	47 284	1 158	2.4	Z	X
6122	Novelties and souvenirs .....	86	208 976	21 679	10.4	.1	X
6130	Textile bags, bagging, and burlap .....	13	11 438	1 347	11.8	Z	X
6150	Nondurable goods, n.e.c. .....	55	220 507	39 093	17.7	.2	X
9700	Service receipts and labor charges (including installed parts) .....	80	145 599	13 290	9.1	.1	7.2
9701	Labor charges for repair work .....	25	74 462	6 010	8.1	Z	X
9703	Other service receipts and labor charges—Specify .....	65	96 218	7 280	7.6	Z	X
9730	Advertising specialties (paper novelties, etc.) .....	56	85 778	15 365	17.9	.1	X
9810	Miscellaneous commodities .....	205	1 593 338	91 787	5.8	.4	X
9940	Rental and leasing receipts .....	11	15 934	2 793	17.5	Z	X
<b>422320</b>	<b>Men's &amp; boys' clothing &amp; furnishings whse .....</b>	<b>4 144</b>	<b>X</b>	<b>22 684 344</b>	<b>X</b>	<b>100.0</b>	<b>74.8</b>
0500	Household china, glassware, crockery, and plastic housewares .....	12	9 812	641	6.5	Z	X
0520	Linens, domestics, curtains, and draperies .....	35	109 956	20 100	18.3	.1	3.5
0524	Towels and washcloths .....	35	109 956	20 100	18.3	.1	X
0540	Other home furnishings .....	28	22 579	1 313	5.8	Z	2.9
0541	Metal flatware and kitchen utensils .....	28	22 579	1 313	5.8	Z	X
1000	Medical, hospital, and surgical supplies .....	9	122 169	12 674	10.4	.1	50.8
1013	Other surgical, medical, and hospital supplies .....	9	122 169	12 674	10.4	.1	X
1030	Optical and ophthalmic goods .....	8	17 605	1 659	9.4	Z	30.8
1031	Ophthalmic goods .....	6	8 933	299	3.3	Z	X
1400	Electrical apparatus and equipment .....	12	41 169	3 646	8.9	Z	X
1500	Electrical appliances, household .....	6	15 712	1 026	6.5	Z	10.0
1512	Radios, stereos, and CD players .....	6	15 712	1 026	6.5	Z	X
1700	Hardware .....	10	77 781	9 985	12.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	14	40 057	8 876	22.2	Z	X
2540	Other service establishment equipment and supplies .....	16	13 257	2 773	20.9	Z	73.1
2542	Service establishment equipment and supplies, n.e.c. .....	16	13 257	2 773	20.9	Z	X
2700	Sporting and recreational goods and supplies .....	215	1 883 244	87 483	4.6	.4	6.8
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories .....	12	87 961	5 260	6.0	Z	X
2713	Billiards, pool, bowling equipment, and accessories .....	11	11 050	83	.8	Z	X
2714	Camping and fishing equipment and accessories .....	40	1 087 071	19 332	1.8	.1	X
2715	Athletic equipment and accessories .....	145	628 251	38 501	6.1	.2	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	61	199 918	24 306	12.2	.1	X
2800	Toys and hobby goods and supplies .....	69	283 253	30 417	10.7	.1	27.0
2812	Other toys and games (including fireworks and children's vehicles) .....	34	278 193	7 391	2.7	Z	X
2814	Other hobby goods and accessories .....	69	283 253	23 026	8.1	.1	X
3000	Jewelry, diamonds, gem stones, and watches .....	83	246 749	11 956	4.8	.1	6.3
3014	Watches, clocks, and watch movements and cases .....	10	10 964	170	1.6	Z	X
3016	Other jewel, silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	73	235 785	11 786	5.0	.1	X
3150	Other durable goods .....	13	18 527	1 824	9.8	Z	49.6
3152	Luggage .....	12	18 116	1 733	9.6	Z	X
3300	Stationery, office supplies and greeting cards .....	17	133 910	3 052	2.3	Z	2.2
3313	Inked ribbons, carbon paper, pens and pencils .....	9	88 160	2 742	3.1	Z	X
3315	Greeting cards .....	9	45 750	310	.7	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422320</b>	<b>Men's &amp; boys' clothing &amp; furnishings whsle—Con.</b>						
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	23	100 613	31 027	30.8	.1	43.0
3512	Nonprescription pharmaceuticals .....	8	3 710	401	10.8	Z	X
3514	Perfumes .....	9	87 107	26 775	30.7	.1	X
3600	Piece goods, knit and woven .....	122	271 481	43 867	16.2	.2	19.7
3612	Cotton (including blends) .....	106	93 394	11 302	12.1	.1	X
3613	Synthetics (excluding synthetic knits) .....	99	60 239	1 626	2.7	Z	X
3614	Knit fabrics, n.e.c. (including double knit) .....	99	60 239	1 376	2.3	Z	X
3615	Woolen and worsted piece goods .....	6	17 824	869	4.9	Z	X
3616	Other piece goods .....	18	195 156	27 890	14.3	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	27	148 657	5 816	3.9	Z	X
3800	Men's and boys' wear .....	4 144	22 684 344	19 523 689	86.1	86.1	63.3
3811	Men's and boys' suits, coats, and formal wear .....	1 040	6 022 111	2 927 154	48.6	12.9	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	2 321	16 452 407	11 904 168	72.4	52.5	X
3813	Men's and boys' underwear and nightwear .....	306	2 256 324	554 700	24.6	2.4	X
3814	Men's and boys' work clothing and uniforms .....	843	2 060 632	1 003 924	48.7	4.4	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	1 550	9 476 375	3 133 744	33.1	13.8	X
3900	Women's and children's wear .....	1 580	10 355 621	2 475 499	23.9	10.9	57.3
3911	Infants' and children's wear (to size 6X) .....	455	3 962 533	453 176	11.4	2.0	X
3912	Women's misses', and girls' dresses and blouses .....	546	3 237 953	714 685	22.1	3.2	X
3913	Women's, misses', and girls' suits and coats .....	214	1 387 022	193 183	13.9	.9	X
3914	Women's and misses' outerwear .....	536	3 974 704	584 421	14.7	2.6	X
3915	Women's and misses' underwear and sleepwear .....	180	916 238	91 434	10.0	.4	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) .....	542	2 168 607	438 592	20.2	1.9	X
4000	Footwear .....	339	1 973 014	174 637	8.9	.8	56.6
4011	All athletic footwear .....	162	1 429 411	107 405	7.5	.5	X
4012	Infants' footwear .....	15	17 280	1 336	7.7	Z	X
4013	Other women's, misses', and girls' footwear .....	75	369 297	18 484	5.0	.1	X
4014	Other men's and boy's footwear .....	198	842 676	42 617	5.1	.2	X
4015	Shoe accessories .....	58	80 561	4 792	5.9	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	14	108 912	2 433	2.2	Z	X
6120	Art goods (including novelties and souvenirs) .....	99	256 260	22 837	8.9	.1	17.1
6121	Art materials .....	13	47 284	1 158	2.4	Z	X
6122	Novelties and souvenirs .....	86	208 976	21 679	10.4	.1	X
6130	Textile bags, bagging, and burlap .....	13	11 438	1 347	11.8	Z	X
6150	Nondurable goods, n.e.c. .....	55	220 507	39 093	17.7	.2	X
9700	Service receipts and labor charges (including installed parts) .....	80	145 599	13 290	9.1	.1	7.2
9701	Labor charges for repair work .....	25	74 462	6 010	8.1	Z	X
9703	Other service receipts and labor charges—Specify .....	65	96 218	7 280	7.6	Z	X
9730	Advertising specialties (paper novelties, etc.) .....	56	85 778	15 365	17.9	.1	X
9810	Miscellaneous commodities .....	205	1 593 338	91 787	5.8	.4	X
9940	Rental and leasing receipts .....	11	15 934	2 793	17.5	Z	X
<b>42233</b>	<b>Women's, children's, &amp; infants' clothing &amp; accessories whsle ..</b>	<b>6 781</b>	<b>X</b>	<b>29 520 620</b>	<b>X</b>	<b>100.0</b>	<b>63.1</b>
0400	Household and lawn furniture .....	12	5 701	669	11.7	Z	30.6
0414	Other furniture (including sleep sofas) .....	12	5 701	669	11.7	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	6	3 569	140	3.9	Z	X
0520	Linens, domestics, curtains, and draperies .....	58	236 742	24 036	10.2	.1	4.9
0521	Bedspreads, blankets, and bedding .....	19	6 061	1 177	19.4	Z	X
0522	Curtains and draperies .....	39	230 681	22 859	9.9	.1	X
0540	Other home furnishings .....	36	76 789	3 028	3.9	Z	3.2
0542	Mirrors, lamps, and picture frames .....	24	30 830	2 007	6.5	Z	X
0543	Home furnishings, n.e.c. .....	12	45 959	1 021	2.2	Z	X
1000	Medical, hospital, and surgical supplies .....	21	24 877	3 282	13.2	Z	28.9
1013	Other surgical, medical, and hospital supplies .....	21	24 877	3 282	13.2	Z	X
2540	Other service establishment equipment and supplies .....	9	12 249	1 111	9.1	Z	63.1
2542	Service establishment equipment and supplies, n.e.c. .....	9	12 249	1 111	9.1	Z	X
2700	Sporting and recreational goods and supplies .....	69	276 833	21 157	7.6	.1	15.2
2712	Bicycles and bicycle tires and tubes .....	12	12 241	3 162	25.8	Z	X
2714	Camping and fishing equipment and accessories .....	11	6 377	2 294	36.0	Z	X
2715	Athletic equipment and accessories .....	33	76 508	9 107	11.9	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	13	181 695	6 565	3.6	Z	X
2800	Toys and hobby goods and supplies .....	58	263 813	23 401	8.9	.1	29.9
2811	Video games and cartridges .....	10	17 161	233	1.4	Z	X
2812	Other toys and games (including fireworks and children's vehicles) .....	58	263 813	22 459	8.5	.1	X
2813	Crafts and craft supplies .....	8	64 351	709	1.1	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	97	197 152	19 660	10.0	.1	2.3
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location .....	7	24 325	4 683	19.3	Z	X
3014	Watches, clocks, and watch movements and cases .....	19	113 372	8 158	7.2	Z	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	72	59 458	6 786	11.4	Z	X
3400	Industrial and personal services paper and plastics .....	11	19 853	1 009	5.1	Z	40.4
3411	Paperboard and boxboard boxes .....	11	19 853	1 009	5.1	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	69	180 742	10 112	5.6	Z	9.1
3511	Prescription drugs .....	27	105 256	5 317	5.1	Z	X
3513	Cosmetics .....	15	2 970	227	7.6	Z	X
3515	Other toiletries and druggists' sundries .....	29	72 507	4 568	6.3	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42233</b>	<b>Women's, children's, &amp; infants' clothing &amp; accessories whse—Con.</b>						
3600	Piece goods, knit and woven .....	63	231 126	39 728	17.2	.1	12.1
3613	Synthetics (excluding synthetic knits) .....	28	85 982	5 856	6.8	Z	X
3614	Knit fabrics, n.e.c. (including double knit) .....	25	88 691	12 710	14.3	Z	X
3615	Woolen and worsted piece goods .....	28	85 982	5 856	6.8	Z	X
3616	Other piece goods .....	39	142 435	15 305	10.7	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	45	78 876	8 851	11.2	Z	X
3800	Men's and boys' wear .....	1 248	6 500 863	1 732 615	26.7	5.9	58.3
3811	Men's and boys' suits, coats, and formal wear .....	271	1 606 744	372 086	23.2	1.3	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	735	4 382 782	985 569	22.5	3.3	X
3813	Men's and boys' underwear and nightwear .....	200	903 322	61 826	6.8	.2	X
3814	Men's and boys' work clothing and uniforms .....	193	540 208	101 454	18.8	.3	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	447	1 778 726	211 674	11.9	.7	X
3900	Women's and children's wear .....	6 781	29 520 620	27 332 909	92.6	92.6	49.6
3911	Infants' and children's wear (to size 6X) .....	1 267	6 303 157	3 261 100	51.7	11.0	X
3912	Women's misses', and girls' dresses and blouses .....	3 562	14 873 580	9 653 925	64.9	32.7	X
3913	Women's, misses', and girls' suits and coats .....	1 113	5 098 156	2 301 640	45.1	7.8	X
3914	Women's and misses' outerwear .....	1 420	7 225 150	3 562 844	49.3	12.1	X
3915	Women's and misses' underwear and sleepwear .....	745	3 893 934	2 346 740	60.3	7.9	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	1 985	9 795 039	6 206 660	63.4	21.0	X
4000	Footwear .....	228	1 214 740	173 944	14.3	.6	51.7
4011	All athletic footwear .....	85	376 519	34 850	9.3	.1	X
4012	Infants' footwear .....	68	177 615	18 290	10.3	.1	X
4013	Other women's, misses', and girls' footwear .....	147	952 161	107 244	11.3	.4	X
4014	Other men's and boy's footwear .....	58	218 384	9 220	4.2	Z	X
4015	Shoe accessories .....	53	136 442	4 342	3.2	Z	X
4860	Other grocery specialties .....	10	14 521	1 962	13.5	Z	7.7
4868	Grocery specialties, n.e.c. .....	10	14 521	1 962	13.5	Z	X
5300	Plastics materials and basic shapes .....	6	73 912	1 033	1.4	Z	60.9
5311	Plastic pipes, rods, tubes, and shapes .....	6	73 912	1 033	1.4	Z	X
6120	Art goods (including novelties and souvenirs) .....	97	84 039	10 378	12.3	Z	21.5
6121	Art materials .....	19	17 110	645	3.8	Z	X
6122	Novelties and souvenirs .....	78	66 929	9 733	14.5	Z	X
6150	Nondurable goods, n.e.c. .....	27	112 816	11 868	10.5	Z	X
9700	Service receipts and labor charges (including installed parts) .....	59	48 575	2 570	5.3	Z	7.8
9701	Labor charges for repair work .....	29	26 746	909	3.4	Z	X
9703	Other service receipts and labor charges—Specify .....	30	21 829	1 661	7.6	Z	X
9730	Advertising specialties (paper novelties, etc.) .....	7	5 567	1 105	19.8	Z	X
9810	Miscellaneous commodities .....	135	244 779	37 608	15.4	.1	X
9940	Rental and leasing receipts .....	10	5 885	190	3.2	Z	X
<b>422330</b>	<b>Women's, children's, &amp; infants' clothing &amp; accessories whse ..</b>	<b>6 781</b>	<b>X</b>	<b>29 520 620</b>	<b>X</b>	<b>100.0</b>	<b>63.1</b>
0400	Household and lawn furniture .....	12	5 701	669	11.7	Z	30.6
0414	Other furniture (including sleep sofas) .....	12	5 701	669	11.7	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	6	3 569	140	3.9	Z	X
0520	Linens, domestics, curtains, and draperies .....	58	236 742	24 036	10.2	.1	4.9
0521	Bedspreads, blankets, and bedding .....	19	6 061	1 177	19.4	Z	X
0522	Curtains and draperies .....	39	230 681	22 859	9.9	.1	X
0540	Other home furnishings .....	36	76 789	3 028	3.9	Z	3.2
0542	Mirrors, lamps, and picture frames .....	24	30 830	2 007	6.5	Z	X
0543	Home furnishings, n.e.c. .....	12	45 959	1 021	2.2	Z	X
1000	Medical, hospital, and surgical supplies .....	21	24 877	3 282	13.2	Z	28.9
1013	Other surgical, medical, and hospital supplies .....	21	24 877	3 282	13.2	Z	X
2540	Other service establishment equipment and supplies .....	9	12 249	1 111	9.1	Z	63.1
2542	Service establishment equipment and supplies, n.e.c. ....	9	12 249	1 111	9.1	Z	X
2700	Sporting and recreational goods and supplies .....	69	276 833	21 157	7.6	.1	15.2
2712	Bicycles and bicycle tires and tubes .....	12	12 241	3 162	25.8	Z	X
2714	Camping and fishing equipment and accessories .....	11	6 377	2 294	36.0	Z	X
2715	Athletic equipment and accessories .....	33	76 508	9 107	11.9	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	13	181 695	6 565	3.6	Z	X
2800	Toys and hobby goods and supplies .....	58	263 813	23 401	8.9	.1	29.9
2811	Video games and cartridges .....	10	17 161	233	1.4	Z	X
2812	Other toys and games (including fireworks and children's vehicles) .....	58	263 813	22 459	8.5	.1	X
2813	Crafts and craft supplies .....	8	64 351	709	1.1	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	97	197 152	19 660	10.0	.1	2.3
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location .....	7	24 325	4 683	19.3	Z	X
3014	Watches, clocks, and watch movements and cases .....	19	113 372	8 158	7.2	Z	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	72	59 458	6 786	11.4	Z	X
3400	Industrial and personal services paper and plastics .....	11	19 853	1 009	5.1	Z	40.4
3411	Paperboard and boxboard boxes .....	11	19 853	1 009	5.1	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	69	180 742	10 112	5.6	Z	9.1
3511	Prescription drugs .....	27	105 256	5 317	5.1	Z	X
3513	Cosmetics .....	15	2 970	227	7.6	Z	X
3515	Other toiletries and druggists' sundries .....	29	72 507	4 568	6.3	Z	X
3600	Piece goods, knit and woven .....	63	231 126	39 728	17.2	.1	12.1
3613	Synthetics (excluding synthetic knits) .....	28	85 982	5 856	6.8	Z	X
3614	Knit fabrics, n.e.c. (including double knit) .....	25	88 691	12 710	14.3	Z	X
3615	Woolen and worsted piece goods .....	28	85 982	5 856	6.8	Z	X
3616	Other piece goods .....	39	142 435	15 305	10.7	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422330</b>	<b>Women's, children's, &amp; infants' clothing &amp; accessories whse—Con.</b>						
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	45	78 876	8 851	11.2	Z	X
3800	Men's and boys' wear	1 248	6 500 863	1 732 615	26.7	5.9	58.3
3811	Men's and boys' suits, coats, and formal wear	271	1 606 744	372 086	23.2	1.3	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans	735	4 382 782	985 569	22.5	3.3	X
3813	Men's and boys' underwear and nightwear	200	903 322	61 826	6.8	.2	X
3814	Men's and boys' work clothing and uniforms	193	540 208	101 454	18.8	.3	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	447	1 778 726	211 674	11.9	.7	X
3900	Women's and children's wear	6 781	29 520 620	27 332 909	92.6	92.6	49.6
3911	Infants' and children's wear (to size 6X)	1 267	6 303 157	3 261 100	51.7	11.0	X
3912	Women's misses', and girls' dresses and blouses	3 562	14 873 580	9 653 925	64.9	32.7	X
3913	Women's, misses', and girls' suits and coats	1 113	5 098 156	2 301 640	45.1	7.8	X
3914	Women's and misses' outerwear	1 420	7 225 150	3 562 844	49.3	12.1	X
3915	Women's and misses' underwear and sleepwear	745	3 893 934	2 346 740	60.3	7.9	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)	1 985	9 795 039	6 206 660	63.4	21.0	X
4000	Footwear	228	1 214 740	173 944	14.3	.6	51.7
4011	All athletic footwear	85	376 519	34 850	9.3	.1	X
4012	Infants' footwear	68	177 615	18 290	10.3	.1	X
4013	Other women's, misses', and girls' footwear	147	952 161	107 244	11.3	.4	X
4014	Other men's and boy's footwear	58	218 384	9 220	4.2	Z	X
4015	Shoe accessories	53	136 442	4 342	3.2	Z	X
4860	Other grocery specialties	10	14 521	1 962	13.5	Z	7.7
4868	Grocery specialties, n.e.c.	10	14 521	1 962	13.5	Z	X
5300	Plastics materials and basic shapes	6	73 912	1 033	1.4	Z	60.9
5311	Plastic pipes, rods, tubes, and shapes	6	73 912	1 033	1.4	Z	X
6120	Art goods (including novelties and souvenirs)	97	84 039	10 378	12.3	Z	21.5
6121	Art materials	19	17 110	645	3.8	Z	X
6122	Novelties and souvenirs	78	66 929	9 733	14.5	Z	X
6150	Nondurable goods, n.e.c.	27	112 816	11 868	10.5	Z	X
9700	Service receipts and labor charges (including installed parts)	59	48 575	2 570	5.3	Z	7.8
9701	Labor charges for repair work	29	26 746	909	3.4	Z	X
9703	Other service receipts and labor charges—Specify	30	21 829	1 661	7.6	Z	X
9730	Advertising specialties (paper novelties, etc.)	7	5 567	1 105	19.8	Z	X
9810	Miscellaneous commodities	135	244 779	37 608	15.4	.1	X
9940	Rental and leasing receipts	10	5 885	190	3.2	Z	X
<b>42234</b>	<b>Footwear whse</b>	<b>1 411</b>	<b>X</b>	<b>18 001 751</b>	<b>X</b>	<b>100.0</b>	<b>77.1</b>
1000	Medical, hospital, and surgical supplies	13	99 472	47 290	47.5	.3	18.2
1011	Surgical and medical instruments and equipment	10	66 969	27 876	41.6	.2	X
1600	Electronic parts and equipment, except communication	14	2 035	101	5.0	Z	X
2700	Sporting and recreational goods and supplies	54	515 862	52 208	10.1	.3	13.3
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories	7	7 375	943	12.8	Z	X
2712	Bicycles and bicycle tires and tubes	14	55 441	3 523	6.4	Z	X
2714	Camping and fishing equipment and accessories	7	9 218	56	.6	Z	X
2715	Athletic equipment and accessories	33	457 846	45 580	10.0	.3	X
2716	Skiing equipment	14	11 796	128	1.1	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	14	11 796	1 978	16.8	Z	X
2800	Toys and hobby goods and supplies	32	28 702	3 407	11.9	Z	1.6
2814	Other hobby goods and accessories	32	28 702	3 407	11.9	Z	X
3600	Piece goods, knit and woven	21	783 006	38 103	4.9	.2	X
3800	Men's and boys' wear	338	9 220 206	1 949 434	21.1	10.8	67.4
3811	Men's and boys' suits, coats, and formal wear	16	978 840	47 187	4.8	.3	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans	100	7 986 420	1 393 771	17.5	7.7	X
3813	Men's and boys' underwear and nightwear	201	683 288	232 376	34.0	1.3	X
3814	Men's and boys' work clothing and uniforms	19	33 521	6 284	18.7	.3	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	73	4 617 663	269 816	5.8	1.5	X
3900	Women's and children's wear	304	8 288 808	605 286	7.3	3.4	65.8
3911	Infants' and children's wear (to size 6X)	6	5 800	150	2.6	Z	X
3912	Women's misses', and girls' dresses and blouses	16	39 307	11 702	29.8	.1	X
3914	Women's and misses' outerwear	68	7 100 785	441 582	6.2	2.5	X
3915	Women's and misses' underwear and sleepwear	207	698 589	130 178	18.6	.7	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)	26	466 016	14 806	3.2	.1	X
4000	Footwear	1 411	18 001 751	15 046 290	83.6	83.6	66.3
4011	All athletic footwear	439	10 626 721	7 157 995	67.4	39.8	X
4012	Infants' footwear	158	1 316 631	146 634	11.1	.8	X
4013	Other women's, misses', and girls' footwear	954	7 980 342	4 383 790	54.9	24.4	X
4014	Other men's and boy's footwear	695	7 219 149	3 221 856	44.6	17.9	X
4015	Shoe accessories	192	963 224	136 013	14.1	.8	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	14	2 035	101	5.0	Z	X
6120	Art goods (including novelties and souvenirs)	7	2 920	492	16.8	Z	X
6150	Nondurable goods, n.e.c.	6	343 707	78 542	22.9	.4	X
9700	Service receipts and labor charges (including installed parts)	9	316 324	146 517	46.3	.8	4.7
9701	Labor charges for repair work	7	296 755	146 097	49.2	.8	X
9810	Miscellaneous commodities	61	409 923	22 742	5.5	.1	X

See footnotes at end of table.



**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422340</b>	<b>Footwear whlse</b>	<b>1 411</b>	<b>X</b>	<b>18 001 751</b>	<b>X</b>	<b>100.0</b>	<b>77.1</b>
1000	Medical, hospital, and surgical supplies	13	99 472	47 290	47.5	.3	18.2
1011	Surgical and medical instruments and equipment	10	66 969	27 876	41.6	.2	X
1600	Electronic parts and equipment, except communication	14	2 035	101	5.0	Z	X
2700	Sporting and recreational goods and supplies	54	515 862	52 208	10.1	.3	13.3
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories	7	7 375	943	12.8	Z	X
2712	Bicycles and bicycle tires and tubes	14	55 441	3 523	6.4	Z	X
2714	Camping and fishing equipment and accessories	7	9 218	56	.6	Z	X
2715	Athletic equipment and accessories	33	457 846	45 580	10.0	.3	X
2716	Skiing equipment	14	11 796	128	1.1	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	14	11 796	1 978	16.8	Z	X
2800	Toys and hobby goods and supplies	32	28 702	3 407	11.9	Z	1.6
2814	Other hobby goods and accessories	32	28 702	3 407	11.9	Z	X
3600	Piece goods, knit and woven	21	783 006	38 103	4.9	.2	X
3800	Men's and boys' wear	338	9 220 206	1 949 434	21.1	10.8	67.4
3811	Men's and boys' suits, coats, and formal wear	16	978 840	47 187	4.8	.3	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans	100	7 986 420	1 393 771	17.5	7.7	X
3813	Men's and boys' underwear and nightwear	201	683 288	232 376	34.0	1.3	X
3814	Men's and boys' work clothing and uniforms	19	33 521	6 284	18.7	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	73	4 617 663	269 816	5.8	1.5	X
3900	Women's and children's wear	304	8 288 808	605 286	7.3	3.4	65.8
3911	Infants' and children's wear (to size 6X)	6	5 800	150	2.6	Z	X
3912	Women's misses', and girls' dresses and blouses	16	39 307	11 702	29.8	.1	X
3914	Women's and misses' outerwear	68	7 100 765	441 582	6.2	2.5	X
3915	Women's and misses' underwear and sleepwear	207	698 589	130 178	18.6	.7	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)	26	466 016	14 806	3.2	.1	X
4000	Footwear	1 411	18 001 751	15 046 290	83.6	83.6	66.3
4011	All athletic footwear	439	10 626 721	7 157 995	67.4	39.8	X
4012	Infants' footwear	158	1 316 631	146 634	11.1	.8	X
4013	Other women's, misses', and girls' footwear	954	7 980 342	4 383 790	54.9	24.4	X
4014	Other men's and boy's footwear	695	7 219 149	3 221 856	44.6	17.9	X
4015	Shoe accessories	192	963 224	136 013	14.1	.8	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	14	2 035	101	5.0	Z	X
6120	Art goods (including novelties and souvenirs)	7	2 920	492	16.8	Z	X
6150	Nondurable goods, n.e.c.	6	343 707	78 542	22.9	.4	X
9700	Service receipts and labor charges (including installed parts)	9	316 324	146 517	46.3	.8	4.7
9701	Labor charges for repair work	7	296 755	146 097	49.2	.8	X
9810	Miscellaneous commodities	61	409 923	22 742	5.5	.1	X
<b>4224</b>	<b>Grocery &amp; related products whlse</b>	<b>33 343</b>	<b>X</b>	<b>330 210 735</b>	<b>X</b>	<b>100.0</b>	<b>79.4</b>
0100	New and used automobiles, motorcycles, etc.	7	11 336	520	4.6	Z	X
0200	New and rebuilt automotive parts and supplies	25	816 621	50 653	6.2	Z	X
0400	Household and lawn furniture	6	4 048	175	4.3	Z	X
0500	Household china, glassware, crockery, and plastic housewares	35	93 383	7 699	8.2	Z	X
0520	Linens, domestics, curtains, and draperies	13	107 454	2 920	2.7	Z	66.7
0525	Other linens and domestics	10	89 956	1 014	1.1	Z	X
0540	Other home furnishings	700	19 862 888	407 324	2.1	.1	.4
0541	Metal flatware and kitchen utensils	11	106 726	2 881	2.7	Z	X
0543	Home furnishings, n.e.c.	7	96 169	10 592	11.0	Z	X
0740	Other construction materials	7	37 866	2 606	6.9	Z	X
0800	Photographic equipment and supplies (excluding video)	15	150 258	1 887	1.3	Z	X
0900	Office equipment	211	4 398 299	73 326	1.7	Z	X
0960	Restaurant and hotel equipment and supplies	2 264	48 270 129	2 239 111	4.6	.7	X
0970	Store machines and equipment	187	8 184 553	103 187	1.3	Z	.2
0971	Vending machines	10	281 526	3 800	1.4	Z	X
0972	Other store machines and equipment	42	286 174	13 012	4.5	Z	X
1000	Medical, hospital, and surgical supplies	7	16 706	873	5.2	Z	X
1030	Optical and ophthalmic goods	9	6 343	2 651	41.8	Z	8.9
1034	Optical goods, n.e.c. (excluding cameras)	9	6 343	2 651	41.8	Z	X
1120	Flat iron and steel products	15	135 863	5 495	4.0	Z	X
1140	Iron and steel wire and wire products	16	132 530	1 689	1.3	Z	X
1150	Iron and steel pipe and tubing	6	25 632	890	3.5	Z	X
1400	Electrical apparatus and equipment	20	214 612	27 151	12.7	Z	X
1500	Electrical appliances, household	40	277 192	9 508	3.4	Z	1.3
1518	Other electrical household appliances (including fans, dishwashers, etc.)	28	164 141	6 748	4.1	Z	X
1600	Electronic parts and equipment, except communication	34	133 576	16 794	12.6	Z	38.4
1616	Electronic connectors and other passive electronic parts	14	62 336	9 007	14.4	Z	X
1618	Electronic parts and equipment, n.e.c.	9	30 087	3 083	10.2	Z	X
1700	Hardware	320	8 358 759	157 791	1.9	Z	.1
1711	Hand tools (including power driven)	9	84 083	2 612	3.1	Z	X
1712	Bolts, nuts, rivets, and fasteners	9	84 083	2 612	3.1	Z	X
1713	Cutlery	9	84 083	3 915	4.7	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	15	100 632	3 426	3.4	Z	73.3
1813	Plumbing fixtures	8	35 577	777	2.2	Z	X
2000	Refrigeration equipment and supplies	9	30 856	2 033	6.6	Z	79.4
2015	Other refrigeration equipment and supplies	9	30 856	1 655	5.4	Z	X
2200	Farm machinery, equipment, and parts	14	31 913	991	3.1	Z	X
2220	Garden machinery, equipment, and parts	8	17 194	177	1.0	Z	X
2230	Food-processing machinery, equipment, and parts	15	522 439	70 569	13.5	Z	.4
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	7	2 160	388	18.0	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4224</b>	<b>Grocery &amp; related products whse—Con.</b>						
2320	General-purpose industrial machinery, equipment, and parts .....	31	146 086	6 762	4.6	Z	1.6
2327	All other new general-purpose industrial machinery and equipment .....	16	101 228	3 009	3.0	Z	X
2450	Industrial containers and supplies .....	6	138 567	14 374	10.4	Z	X
2520	Custodial (janitors') equipment and supplies .....	63	999 452	31 971	3.2	Z	X
2530	Laundry and dry-cleaning equipment and supplies .....	589	24 834 759	915 611	3.7	.3	X
2600	Aircraft and aeronautical equipment and supplies .....	9	10 341	2 579	24.9	Z	79.4
2613	Other new aircraft equipment and supplies .....	9	10 341	2 579	24.9	Z	X
2620	Marine machinery, equipment, and supplies .....	75	401 095	12 055	3.0	Z	X
2700	Sporting and recreational goods and supplies .....	29	114 341	8 063	7.1	Z	X
2800	Toys and hobby goods and supplies .....	69	781 315	53 011	6.8	Z	28.5
2811	Video games and cartridges .....	11	281 316	31 660	11.3	Z	X
2813	Crafts and craft supplies .....	38	22 950	1 207	5.3	Z	X
2930	Recyclable paper and paperboard .....	12	21 193	3 684	17.4	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	7	116 508	935	.8	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	7	37 244	1 076	2.9	Z	X
3140	Prerecorded video tapes .....	10	153 629	1 810	1.2	Z	X
3200	Printing and writing paper .....	16	97 047	16 774	17.3	Z	74.7
3213	Other printing and writing paper .....	11	95 138	16 694	17.5	Z	X
3300	Stationery, office supplies and greeting cards .....	66	346 147	20 736	6.0	Z	7.0
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	23	137 764	10 678	7.8	Z	X
3400	Industrial and personal services paper and plastics .....	3 127	97 407 944	6 462 213	6.6	2.0	.4
3411	Paperboard and boxboard boxes .....	87	3 769 258	116 833	3.1	Z	X
3412	Paper dishes, cups, and napkins .....	1 798	54 739 683	3 492 162	6.4	1.1	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	34	378 463	6 122	1.6	Z	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	139	1 074 401	134 200	12.5	Z	X
3415	Other industrial and personal service paper .....	36	2 212 689	75 011	3.4	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	1 274	55 083 130	2 695 005	4.9	.8	.3
3511	Prescription drugs .....	22	145 526	11 368	7.8	Z	X
3512	Nonprescription pharmaceuticals .....	99	1 326 002	43 055	3.2	Z	X
3513	Cosmetics .....	47	1 380 517	38 933	2.8	Z	X
3515	Other toiletries and druggists' sundries .....	296	12 214 816	1 042 039	8.5	.3	X
3600	Piece goods, knit and woven .....	38	475 077	84 190	17.7	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	6	15 227	578	3.8	Z	X
3800	Men's and boys' wear .....	75	384 945	11 829	3.1	Z	21.2
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	19	215 205	8 997	4.2	Z	X
3900	Women's and children's wear .....	78	565 708	15 725	2.8	Z	15.8
3912	Women's misses', and girls' dresses and blouses .....	20	384 537	11 042	2.9	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	7	7 700	828	10.8	Z	X
4000	Footwear .....	41	582 481	80 061	13.7	Z	X
4100	Frozen foods (packaged) .....	9 714	190 518 044	47 696 045	25.0	14.4	50.6
4111	Dinners (frozen) .....	2 274	84 857 936	3 427 401	4.0	1.0	X
4112	Fish and seafoods (frozen packaged) .....	5 614	117 967 892	13 533 578	11.5	4.1	X
4113	Vegetables (frozen) .....	4 126	113 160 483	5 061 988	4.5	1.5	X
4114	Fruits and fruit juices (frozen) .....	3 141	94 817 667	3 000 423	3.2	.9	X
4115	Meat (frozen packaged) .....	4 613	110 040 352	11 775 695	10.7	3.6	X
4116	Frozen baked goods .....	3 343	97 739 965	3 980 557	4.1	1.2	X
4117	Other frozen foods (except frozen dairy products) .....	3 726	107 190 856	6 896 062	6.4	2.1	X
4200	Dairy products (excluding dried or canned) .....	7 947	169 669 298	32 238 151	19.0	9.8	42.6
4211	Butter .....	3 708	95 470 523	2 376 641	2.5	.7	X
4212	Cheese .....	5 853	129 680 362	10 376 109	8.0	3.1	X
4213	Milk and cream, except raw .....	2 793	70 355 336	5 082 142	7.2	1.5	X
4214	Ice cream .....	2 289	68 768 714	3 300 453	4.8	1.0	X
4215	Raw milk .....	290	13 405 827	4 788 421	35.7	1.5	X
4216	Other dairy products .....	3 289	113 421 146	6 311 954	5.6	1.9	X
4300	Poultry and poultry products .....	5 095	121 705 734	16 867 959	13.9	5.1	5.1
4311	Dressed poultry killed on location .....	515	7 193 793	1 506 814	20.9	.5	X
4312	Eggs .....	2 481	64 617 234	6 097 733	9.4	1.8	X
4313	Live poultry .....	121	2 219 192	402 882	18.2	.1	X
4314	Other poultry (excluding frozen packaged) .....	2 358	31 688 228	8 072 768	25.5	2.4	X
4400	Confectionery .....	4 723	68 679 127	8 890 739	12.9	2.7	7.6
4411	Candy .....	2 703	37 942 021	3 647 239	9.6	1.1	X
4412	Chewing gum .....	581	2 297 883	174 501	7.6	.1	X
4413	Nuts .....	2 729	32 966 952	2 383 818	7.2	.7	X
4414	Chips and popcorn .....	2 600	27 964 454	1 311 356	4.7	.4	X
4415	Other confections .....	921	13 031 073	1 079 576	8.3	.3	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	4 940	74 610 471	13 986 273	18.7	4.2	X
4600	Meat and meat products (fresh and unpackaged) .....	6 881	143 468 184	35 299 791	24.6	10.7	43.6
4611	Beef (not killed on location) .....	4 776	109 044 181	15 893 656	14.6	4.8	X
4612	Veal (not killed on location) .....	1 768	34 410 837	1 149 438	3.3	.3	X
4613	Lamb and mutton (not killed on location) .....	1 618	32 265 288	1 096 698	3.4	.3	X
4614	Pork (not killed on location) .....	3 785	91 682 404	6 841 433	7.5	2.1	X
4615	Sausage and prepared meats made on location .....	1 064	10 658 860	777 303	7.3	.2	X
4616	Sausage and prepared meats not made on location .....	3 748	85 892 702	4 390 913	5.1	1.3	X
4617	Meat from animals killed on location .....	171	2 131 139	337 323	15.8	.1	X
4618	Other meat products .....	2 360	72 902 162	4 812 812	6.6	1.5	X
4700	Fresh fruits and vegetables .....	8 576	147 327 821	45 598 658	31.0	13.8	18.8
4711	Fresh fruits .....	7 203	122 072 365	25 655 836	21.0	7.8	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.) .....	3 034	49 241 772	3 393 323	6.9	1.0	X
4713	Other fresh vegetables .....	4 939	57 432 432	15 614 110	27.2	4.7	X
4800	Coffee, tea, and spices .....	6 359	131 321 444	11 969 878	9.1	3.6	44.6
4811	Coffee .....	4 521	110 668 379	8 194 257	7.4	2.5	X
4812	Tea .....	3 238	69 707 794	1 395 532	2.0	.4	X
4813	Spices .....	3 618	88 201 940	2 379 065	2.7	.7	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4224</b>	<b>Grocery &amp; related products whsle—Con.</b>						
4820	Bread and baked goods .....	5 354	75 320 860	7 380 506	9.8	2.2	51.2
4821	Breads and rolls .....	2 723	40 335 032	2 725 431	6.8	.8	X
4822	Cookies, cakes, and other baked goods .....	4 235	63 711 874	4 654 844	7.3	1.4	X
4830	Canned foods .....	6 345	136 291 181	26 495 760	19.4	8.0	43.7
4831	Canned and bottled fruits, vegetables, and juices .....	5 241	121 442 691	12 624 188	10.4	3.8	X
4832	Canned and bottled baby foods .....	1 053	63 677 277	1 472 183	2.3	.4	X
4833	Canned meats .....	2 055	77 958 905	1 960 584	2.5	.6	X
4834	Canned fish and seafoods .....	2 833	81 392 938	2 544 064	3.1	.8	X
4835	Canned milk .....	1 098	40 770 610	573 552	1.4	.2	X
4836	Other canned foods .....	3 174	94 403 502	7 317 286	7.8	2.2	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	2 569	40 803 708	3 734 759	9.2	1.1	X
4850	Soft drinks and bottled water .....	5 798	99 909 416	9 695 100	9.7	2.9	52.7
4851	Soft drinks, packaged .....	4 128	82 424 892	6 174 137	7.5	1.9	X
4852	Soft drinks, pre and post mix bulk .....	1 858	45 842 172	1 506 904	3.3	.5	X
4853	Bottled water .....	3 078	57 272 280	2 013 474	3.5	.6	X
4860	Other grocery specialties .....	8 824	147 865 356	46 602 272	31.5	14.1	51.2
4861	Pasta .....	3 932	89 693 014	3 292 559	3.7	1.0	X
4862	Breakfast cereals .....	2 273	78 655 784	4 301 847	5.5	1.3	X
4863	Cooking oils and margarine .....	3 869	90 133 228	3 844 332	4.3	1.2	X
4864	Flour .....	3 254	80 441 284	2 561 707	3.2	.8	X
4865	Pickles, preserves, jellies, jams, and sauces .....	3 754	89 069 003	3 765 622	4.2	1.1	X
4866	Sugar, refined .....	2 984	79 869 876	2 449 410	3.1	.7	X
4867	Pet foods .....	1 466	64 241 757	4 258 148	6.6	1.3	X
4868	Grocery specialties, n.e.c. ....	4 785	99 248 326	22 126 902	22.3	6.7	X
4900	Grain and beans .....	1 675	33 012 384	959 228	2.9	.3	.2
4911	Corn (for grain) .....	174	2 257 979	112 491	5.0	Z	X
4912	Oats and barley .....	68	690 118	13 241	1.9	Z	X
4913	Wheat .....	349	8 269 298	124 280	1.5	Z	X
4914	Sorghum (for grain) .....	25	78 987	807	1.0	Z	X
4915	Soybeans .....	32	100 215	220	.2	Z	X
4916	Other grain and beans (rice and edible and inedible beans) .....	172	1 330 758	46 369	3.5	Z	X
5120	Leaf tobacco .....	15	128 224	8 624	6.7	Z	X
5140	Other farm products, inedible .....	12	370 495	145 225	39.2	Z	4.4
5143	Farm products, n.e.c. ....	8	11 932	2 436	20.4	Z	X
5300	Plastics materials and basic shapes .....	21	135 542	15 673	11.6	Z	1.4
5314	Other plastics materials and basic shapes .....	8	12 011	1 849	15.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	1 513	60 586 750	1 378 739	2.3	.4	1.0
5331	Gasses, compressed and liquified, except L.P. ....	7	5 014	134	2.7	Z	X
5332	Alkalies and chlorine .....	10	1 064	4	.4	Z	X
5335	Detergents and soaps .....	1 051	44 717 248	952 289	2.1	.3	X
5344	Other chemicals and allied products .....	134	2 151 793	69 298	3.2	Z	X
5400	Petroleum products .....	68	357 500	26 348	7.4	Z	1.0
5412	Motor gasoline .....	9	15 921	838	5.3	Z	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) .....	48	275 701	17 508	6.4	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	9	15 921	838	5.3	Z	X
5418	Lubricating oil and greases .....	48	275 701	930	.3	Z	X
5600	Beer and ale .....	688	5 847 944	276 298	4.7	.1	X
5700	Wines and distilled alcoholic beverages .....	696	5 764 392	208 067	3.6	.1	1.8
5711	Wines .....	72	2 132 663	53 707	2.5	Z	X
5712	Distilled liquor (including premixed alcoholic drinks) .....	74	1 951 110	36 557	1.9	Z	X
5800	Farm supplies .....	187	2 257 165	217 404	9.6	.1	17.8
5811	Hay, straw, and alfalfa .....	25	85 844	4 672	5.4	Z	X
5812	Feeds (poultry and livestock) not mixed on location .....	63	313 767	14 106	4.5	Z	X
5813	Prepared feeds (poultry and livestock) mixed on location .....	15	201 830	43 718	21.7	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners .....	35	435 009	21 039	4.8	Z	X
5815	Insecticides, fungicides, and pesticides .....	39	390 120	6 448	1.7	Z	X
5816	Other agricultural chemicals and fertilizers .....	41	398 005	15 055	3.8	Z	X
5817	Seeds and bulbs .....	52	584 799	43 387	7.4	Z	X
5818	Other farm supplies (including harness and saddlery equipment) .....	49	346 920	15 717	4.5	Z	X
5900	Tobacco and tobacco products .....	1 439	55 150 204	3 503 601	6.4	1.1	5.2
5911	Cigars .....	893	32 650 237	1 658 751	5.1	.5	X
5912	Cigarettes .....	975	16 951 281	1 007 765	5.9	.3	X
5913	Other tobacco products (excluding leaf) .....	863	14 467 159	310 432	2.1	.1	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	42	286 200	17 719	6.2	Z	X
6110	Flowers and florists' supplies .....	23	76 452	17 558	23.0	Z	X
6120	Art goods (including novelties and souvenirs) .....	56	174 628	26 381	15.1	Z	63.6
6122	Novelties and souvenirs .....	52	166 497	24 166	14.5	Z	X
6150	Nondurable goods, n.e.c. ....	107	1 614 610	155 658	9.6	Z	X
9700	Service receipts and labor charges (including installed parts) .....	544	5 783 609	292 361	5.1	.1	1.8
9701	Labor charges for repair work .....	192	1 138 545	19 675	1.7	Z	X
9702	Parts installed in repair work .....	150	911 880	2 937	.3	Z	X
9703	Other service receipts and labor charges—Specify .....	355	3 860 671	223 552	5.8	.1	X
9730	Advertising specialties (paper novelties, etc.) .....	11	11 615	410	3.5	Z	X
9810	Miscellaneous commodities .....	1 445	31 728 960	2 319 561	7.3	.7	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) .....	186	1 328 219	234 729	17.7	.1	X
9940	Rental and leasing receipts .....	531	2 656 489	155 131	5.8	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42241</b>	<b>General-line grocery whse</b> .....	<b>3 390</b>	<b>X</b>	<b>93 941 524</b>	<b>X</b>	<b>100.0</b>	<b>76.8</b>
0200	New and rebuilt automotive parts and supplies .....	7	18 988	580	3.1	Z	X
0540	Other home furnishings .....	452	12 059 537	193 549	1.6	.2	X
0900	Office equipment .....	178	4 234 954	70 296	1.7	.1	X
0960	Restaurant and hotel equipment and supplies .....	1 420	28 916 470	1 320 081	4.6	1.4	X
0970	Store machines and equipment .....	81	5 530 450	45 519	.8	Z	X
1500	Electrical appliances, household .....	6	2 132	190	8.9	Z	76.8
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	6	2 132	113	5.3	Z	X
1700	Hardware .....	226	6 049 866	60 339	1.0	.1	X
2530	Laundry and dry-cleaning equipment and supplies .....	458	18 475 544	693 354	3.8	.7	X
2800	Toys and hobby goods and supplies .....	7	19 496	1 668	8.6	Z	X
3400	Industrial and personal services paper and plastics .....	1 694	65 395 434	3 904 840	6.0	4.2	X
3412	Paper dishes, cups, and napkins .....	1 424	46 791 707	2 976 534	6.4	3.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	803	40 816 530	1 546 021	3.8	1.6	X
3800	Men's and boys' wear .....	41	145 626	2 135	1.5	Z	X
3900	Women's and children's wear .....	35	149 473	2 193	1.5	Z	X
4000	Footwear .....	26	133 077	2 506	1.9	Z	X
4100	Frozen foods (packaged) .....	2 856	84 304 729	10 074 177	12.0	10.7	44.8
4111	Dinners (frozen) .....	1 399	61 024 173	1 652 531	2.7	1.8	X
4112	Fish and seafoods (frozen packaged) .....	1 987	56 186 316	1 167 869	2.1	1.2	X
4113	Vegetables (frozen) .....	2 069	69 638 798	1 663 352	2.4	1.8	X
4114	Fruits and fruit juices (frozen) .....	1 643	61 871 037	902 218	1.5	1.0	X
4115	Meat (frozen packaged) .....	1 844	54 699 872	1 893 540	3.5	2.0	X
4116	Frozen baked goods .....	1 667	59 251 810	1 102 592	1.9	1.2	X
4117	Other frozen foods (except frozen dairy products) .....	1 665	57 476 118	1 692 046	2.9	1.8	X
4200	Dairy products (excluding dried or canned) .....	2 906	85 111 006	8 353 214	9.8	8.9	42.3
4211	Butter .....	1 915	63 055 121	967 632	1.5	1.0	X
4212	Cheese .....	2 568	77 144 152	3 373 740	4.4	3.6	X
4213	Milk and cream, except raw .....	1 138	44 971 392	1 125 374	2.5	1.2	X
4214	Ice cream .....	825	46 846 056	715 696	1.5	.8	X
4215	Raw milk .....	82	4 456 209	96 246	2.2	.1	X
4216	Other dairy products .....	1 568	69 055 939	2 074 525	3.0	2.2	X
4300	Poultry and poultry products .....	1 638	68 472 326	3 994 348	5.8	4.3	.5
4312	Eggs .....	1 146	42 652 674	2 597 167	6.1	2.8	X
4314	Other poultry (excluding frozen packaged) .....	775	3 965 128	812 265	20.5	.9	X
4400	Confectionery .....	1 594	41 309 412	1 195 835	2.9	1.3	.2
4411	Candy .....	729	19 925 664	73 892	.4	.1	X
4413	Nuts .....	1 414	24 196 693	506 335	2.1	.5	X
4414	Chips and popcorn .....	1 414	24 196 693	206 187	.9	.2	X
4415	Other confections .....	39	7 262 966	132 740	1.8	.1	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	898	41 019 998	1 688 214	4.1	1.8	X
4600	Meat and meat products (fresh and unpackaged) .....	1 993	76 734 446	10 237 724	13.3	10.9	39.6
4611	Beef (not killed on location) .....	1 440	65 205 146	4 730 842	7.3	5.0	X
4612	Veal (not killed on location) .....	376	16 016 906	162 447	1.0	.2	X
4613	Lamb and mutton (not killed on location) .....	309	13 229 289	79 017	.6	.1	X
4614	Pork (not killed on location) .....	1 094	52 950 897	1 652 326	3.1	1.8	X
4615	Sausage and prepared meats made on location .....	185	5 141 838	185 715	3.6	.2	X
4616	Sausage and prepared meats not made on location .....	1 315	52 701 646	2 002 649	3.8	2.1	X
4618	Other meat products .....	784	44 157 107	1 424 150	3.2	1.5	X
4700	Fresh fruits and vegetables .....	1 896	70 401 568	4 253 876	6.0	4.5	.1
4711	Fresh fruits .....	1 830	57 935 256	2 539 315	4.4	2.7	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.) .....	1 151	24 282 691	703 337	2.9	.7	X
4713	Other fresh vegetables .....	999	11 589 402	230 043	2.0	.2	X
4800	Coffee, tea, and spices .....	2 513	85 461 992	3 619 745	4.2	3.9	45.2
4811	Coffee .....	1 997	78 663 821	2 003 781	2.5	2.1	X
4812	Tea .....	1 671	51 740 197	655 432	1.3	.7	X
4813	Spices .....	1 974	66 111 970	960 536	1.5	1.0	X
4820	Bread and baked goods .....	1 565	43 121 550	1 663 028	3.9	1.8	60.9
4821	Breads and rolls .....	910	23 383 668	598 868	2.6	.6	X
4822	Cookies, cakes, and other baked goods .....	1 373	37 374 844	1 064 150	2.8	1.1	X
4830	Canned foods .....	2 916	89 984 775	16 635 803	18.5	17.7	44.9
4831	Canned and bottled fruits, vegetables, and juices .....	2 746	88 125 823	8 047 681	9.1	8.6	X
4832	Canned and bottled baby foods .....	845	58 973 688	1 390 326	2.4	1.5	X
4833	Canned meats .....	1 516	68 235 996	1 253 775	1.8	1.3	X
4834	Canned fish and seafoods .....	1 775	66 958 005	1 326 008	2.0	1.4	X
4835	Canned milk .....	886	36 482 490	410 964	1.1	.4	X
4836	Other canned foods .....	1 789	70 911 962	4 207 050	5.9	4.5	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	1 092	21 736 530	660 477	3.0	.7	X
4850	Soft drinks and bottled water .....	1 990	64 720 472	2 228 030	3.4	2.4	58.6
4851	Soft drinks, packaged .....	1 633	58 254 394	1 171 831	2.0	1.2	X
4852	Soft drinks, pre and post mix bulk .....	747	32 255 445	557 822	1.7	.6	X
4853	Bottled water .....	1 218	39 048 730	498 361	1.3	.5	X
4860	Other grocery specialties .....	2 483	69 576 478	16 975 776	24.4	18.1	57.2
4861	Pasta .....	2 065	63 740 764	1 576 187	2.5	1.7	X
4862	Breakfast cereals .....	1 522	62 339 558	3 685 125	5.9	3.9	X
4863	Cooking oils and margarine .....	2 036	64 793 292	1 804 100	2.8	1.9	X
4864	Flour .....	1 837	58 174 669	1 213 274	2.1	1.3	X
4865	Pickles, preserves, jellies, jams, and sauces .....	1 912	64 164 153	2 346 238	3.7	2.5	X
4866	Sugar, refined .....	1 682	61 526 691	1 261 589	2.1	1.3	X
4867	Pet foods .....	815	54 190 865	2 068 781	3.8	2.2	X
4868	Grocery specialties, n.e.c. .....	1 273	49 166 096	3 020 461	6.1	3.2	X
4900	Grain and beans .....	942	25 843 067	437 925	1.7	.5	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42241</b>	<b>General-line grocery wholesaler—Con.</b>						
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	1 050	47 643 316	1 052 973	2.2	1.1	1.0
5335	Detergents and soaps .....	939	41 254 177	878 131	2.1	.9	X
5344	Other chemicals and allied products .....	58	1 822 547	45 664	2.5	Z	X
5600	Beer and ale .....	501	2 685 193	64 488	2.4	.1	X
5700	Wines and distilled alcoholic beverages .....	518	1 854 798	34 017	1.8	Z	X
5900	Tobacco and tobacco products .....	1 075	42 125 632	2 365 657	5.6	2.5	.8
5911	Cigars .....	716	29 677 006	1 624 721	5.5	1.7	X
5912	Cigarettes .....	687	6 228 094	312 450	5.0	.3	X
5913	Other tobacco products (excluding leaf) .....	687	6 228 094	24 160	.4	Z	X
9700	Service receipts and labor charges (including installed parts) .....	84	2 693 236	68 541	2.5	.1	1.0
9701	Labor charges for repair work .....	41	712 332	2 071	.3	Z	X
9702	Parts installed in repair work .....	41	712 332	853	.1	Z	X
9703	Other service receipts and labor charges—Specify .....	39	1 689 340	37 708	2.2	Z	X
9810	Miscellaneous commodities .....	160	9 900 605	431 698	4.4	.5	X
9940	Rental and leasing receipts .....	37	487 437	7 801	1.6	Z	X
<b>422410</b>	<b>General-line grocery wholesaler</b> .....	<b>3 390</b>	<b>X</b>	<b>93 941 524</b>	<b>X</b>	<b>100.0</b>	<b>76.8</b>
0200	New and rebuilt automotive parts and supplies .....	7	18 988	580	3.1	Z	X
0540	Other home furnishings .....	452	12 059 537	193 549	1.6	.2	X
0900	Office equipment .....	178	4 234 954	70 296	1.7	.1	X
0960	Restaurant and hotel equipment and supplies .....	1 420	28 916 470	1 320 081	4.6	1.4	X
0970	Store machines and equipment .....	81	5 530 450	45 519	.8	Z	X
1500	Electrical appliances, household .....	6	2 132	190	8.9	Z	76.8
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	6	2 132	113	5.3	Z	X
1700	Hardware .....	226	6 049 866	60 339	1.0	.1	X
2530	Laundry and dry-cleaning equipment and supplies .....	458	18 475 544	693 354	3.8	.7	X
2800	Toys and hobby goods and supplies .....	7	19 496	1 668	8.6	Z	X
3400	Industrial and personal services paper and plastics .....	1 694	65 395 434	3 904 840	6.0	4.2	X
3412	Paper dishes, cups, and napkins .....	1 424	46 791 707	2 976 534	6.4	3.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	803	40 816 530	1 546 021	3.8	1.6	X
3800	Men's and boys' wear .....	41	145 626	2 135	1.5	Z	X
3900	Women's and children's wear .....	35	149 473	2 193	1.5	Z	X
4000	Footwear .....	26	133 077	2 506	1.9	Z	X
4100	Frozen foods (packaged) .....	2 856	84 304 729	10 074 177	12.0	10.7	44.8
4111	Dinners (frozen) .....	1 399	61 024 173	1 652 531	2.7	1.8	X
4112	Fish and seafoods (frozen packaged) .....	1 987	56 186 316	1 167 869	2.1	1.2	X
4113	Vegetables (frozen) .....	2 069	69 638 798	1 663 352	2.4	1.8	X
4114	Fruits and fruit juices (frozen) .....	1 643	61 871 037	902 218	1.5	1.0	X
4115	Meat (frozen packaged) .....	1 844	54 699 872	1 893 540	3.5	2.0	X
4116	Frozen baked goods .....	1 667	59 251 810	1 102 592	1.9	1.2	X
4117	Other frozen foods (except frozen dairy products) .....	1 665	57 476 118	1 692 046	2.9	1.8	X
4200	Dairy products (excluding dried or canned) .....	2 906	85 111 006	8 353 214	9.8	8.9	42.3
4211	Butter .....	1 915	63 055 121	967 632	1.5	1.0	X
4212	Cheese .....	2 568	77 144 152	3 373 740	4.4	3.6	X
4213	Milk and cream, except raw .....	1 138	44 971 392	1 125 374	2.5	1.2	X
4214	Ice cream .....	825	46 846 056	715 696	1.5	.8	X
4215	Raw milk .....	82	4 456 209	96 246	2.2	.1	X
4216	Other dairy products .....	1 568	69 055 939	2 074 525	3.0	2.2	X
4300	Poultry and poultry products .....	1 638	68 472 326	3 994 348	5.8	4.3	.5
4312	Eggs .....	1 146	42 652 674	2 597 167	6.1	2.8	X
4314	Other poultry (excluding frozen packaged) .....	775	3 965 128	812 265	20.5	.9	X
4400	Confectionery .....	1 594	41 309 412	1 195 835	2.9	1.3	.2
4411	Candy .....	729	19 925 664	73 892	.4	.1	X
4413	Nuts .....	1 414	24 196 693	506 335	2.1	.5	X
4414	Chips and popcorn .....	1 414	24 196 693	206 187	.9	.2	X
4415	Other confections .....	39	7 262 966	132 740	1.8	.1	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	898	41 019 998	1 688 214	4.1	1.8	X
4600	Meat and meat products (fresh and unpackaged) .....	1 993	76 734 446	10 237 724	13.3	10.9	39.6
4611	Beef (not killed on location) .....	1 440	65 205 146	4 730 842	7.3	5.0	X
4612	Veal (not killed on location) .....	376	16 016 906	162 447	1.0	.2	X
4613	Lamb and mutton (not killed on location) .....	309	13 229 289	79 017	.6	.1	X
4614	Pork (not killed on location) .....	1 094	52 950 897	1 652 326	3.1	1.8	X
4615	Sausage and prepared meats made on location .....	185	5 141 838	185 715	3.6	.2	X
4616	Sausage and prepared meats not made on location .....	1 315	52 701 646	2 002 649	3.8	2.1	X
4618	Other meat products .....	784	44 157 107	1 424 150	3.2	1.5	X
4700	Fresh fruits and vegetables .....	1 896	70 401 568	4 253 876	6.0	4.5	.1
4711	Fresh fruits .....	1 830	57 935 256	2 539 315	4.4	2.7	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.) .....	1 151	24 282 691	703 337	2.9	.7	X
4713	Other fresh vegetables .....	999	11 589 402	230 043	2.0	.2	X
4800	Coffee, tea, and spices .....	2 513	85 461 992	3 619 745	4.2	3.9	45.2
4811	Coffee .....	1 997	78 663 821	2 003 781	2.5	2.1	X
4812	Tea .....	1 671	51 740 197	655 432	1.3	.7	X
4813	Spices .....	1 974	66 111 970	960 536	1.5	1.0	X
4820	Bread and baked goods .....	1 565	43 121 550	1 663 028	3.9	1.8	60.9
4821	Breads and rolls .....	910	23 383 668	598 868	2.6	.6	X
4822	Cookies, cakes, and other baked goods .....	1 373	37 374 844	1 064 150	2.8	1.1	X
4830	Canned foods .....	2 916	89 984 775	16 635 803	18.5	17.7	44.9
4831	Canned and bottled fruits, vegetables, and juices .....	2 746	88 125 823	8 047 681	9.1	8.6	X
4832	Canned and bottled baby foods .....	845	58 973 688	1 390 326	2.4	1.5	X
4833	Canned meats .....	1 516	68 235 996	1 253 775	1.8	1.3	X
4834	Canned fish and seafoods .....	1 775	66 958 005	1 326 008	2.0	1.4	X
4835	Canned milk .....	886	36 482 490	410 964	1.1	.4	X
4836	Other canned foods .....	1 789	70 911 962	4 207 050	5.9	4.5	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422410</b>	<b>General-line grocery whse—Con.</b>						
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) . . . . .	1 092	21 736 530	660 477	3.0	.7	X
4850	Soft drinks and bottled water . . . . .	1 990	64 720 472	2 228 030	3.4	2.4	58.6
4851	Soft drinks, packaged . . . . .	1 633	58 254 394	1 171 831	2.0	1.2	X
4852	Soft drinks, pre and post mix bulk . . . . .	747	32 255 445	557 822	1.7	.6	X
4853	Bottled water . . . . .	1 218	39 048 730	498 361	1.3	.5	X
4860	Other grocery specialties . . . . .	2 483	69 576 478	16 975 776	24.4	18.1	57.2
4861	Pasta . . . . .	2 065	63 740 764	1 576 187	2.5	1.7	X
4862	Breakfast cereals . . . . .	1 522	62 339 558	3 685 125	5.9	3.9	X
4863	Cooking oils and margarine . . . . .	2 036	64 793 292	1 804 100	2.8	1.9	X
4864	Flour . . . . .	1 837	58 174 669	1 213 274	2.1	1.3	X
4865	Pickles, preserves, jellies, jams, and sauces . . . . .	1 912	64 164 153	2 346 238	3.7	2.5	X
4866	Sugar, refined . . . . .	1 682	61 526 691	1 261 589	2.1	1.3	X
4867	Pet foods . . . . .	815	54 190 865	2 068 781	3.8	2.2	X
4868	Grocery specialties, n.e.c. . . . .	1 273	49 166 096	3 020 461	6.1	3.2	X
4900	Grain and beans . . . . .	942	25 843 067	437 925	1.7	.5	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	1 050	47 643 316	1 052 973	2.2	1.1	1.0
5335	Detergents and soaps . . . . .	939	41 254 177	878 131	2.1	.9	X
5344	Other chemicals and allied products . . . . .	58	1 822 547	45 664	2.5	.3	X
5600	Beer and ale . . . . .	501	2 685 193	64 488	2.4	.1	X
5700	Wines and distilled alcoholic beverages . . . . .	518	1 854 798	34 017	1.8	Z	X
5900	Tobacco and tobacco products . . . . .	1 075	42 125 632	2 365 657	5.6	2.5	.8
5911	Cigars . . . . .	716	29 677 006	1 624 721	5.5	1.7	X
5912	Cigarettes . . . . .	687	6 228 094	312 450	5.0	.3	X
5913	Other tobacco products (excluding leaf) . . . . .	687	6 228 094	24 160	.4	Z	X
9700	Service receipts and labor charges (including installed parts) . . . . .	84	2 693 236	68 541	2.5	.1	1.0
9701	Labor charges for repair work . . . . .	41	712 332	2 071	.3	Z	X
9702	Parts installed in repair work . . . . .	41	712 332	853	.1	Z	X
9703	Other service receipts and labor charges—Specify . . . . .	39	1 689 340	37 708	2.2	Z	X
9810	Miscellaneous commodities . . . . .	160	9 900 605	431 698	4.4	.5	X
9940	Rental and leasing receipts . . . . .	37	487 437	7 801	1.6	Z	X
<b>4224101</b>	<b>General-line grocery whse, voluntary group . . . . .</b>	<b>186</b>	<b>X</b>	<b>16 156 029</b>	<b>X</b>	<b>100.0</b>	<b>74.8</b>
0540	Other home furnishings . . . . .	23	2 025 200	21 350	1.1	.1	X
0960	Restaurant and hotel equipment and supplies . . . . .	18	291 729	6 287	2.2	Z	X
2530	Laundry and dry-cleaning equipment and supplies . . . . .	42	2 707 865	50 370	1.9	.3	X
3400	Industrial and personal services paper and plastics . . . . .	131	12 413 666	620 287	5.0	3.8	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries . . . . .	58	5 902 735	186 116	3.2	1.2	X
4100	Frozen foods (packaged) . . . . .	180	14 525 425	1 417 496	9.8	8.8	47.3
4111	Dinners (frozen) . . . . .	116	11 626 511	274 113	2.4	1.7	X
4112	Fish and seafoods (frozen packaged) . . . . .	128	9 988 800	105 104	1.1	.7	X
4113	Vegetables (frozen) . . . . .	174	14 275 506	269 902	1.9	1.7	X
4114	Fruits and fruit juices (frozen) . . . . .	131	12 452 811	151 731	1.2	.9	X
4115	Meat (frozen packaged) . . . . .	153	9 187 095	221 382	2.4	1.4	X
4116	Frozen baked goods . . . . .	151	13 729 935	176 059	1.3	1.1	X
4117	Other frozen foods (except frozen dairy products) . . . . .	123	10 649 102	219 194	2.1	1.4	X
4200	Dairy products (excluding dried or canned) . . . . .	179	14 513 084	1 641 335	11.3	10.2	46.9
4211	Butter . . . . .	139	13 341 832	214 502	1.6	1.3	X
4212	Cheese . . . . .	176	14 254 248	679 536	4.8	4.2	X
4213	Milk and cream, except raw . . . . .	105	7 438 148	193 047	2.6	1.2	X
4214	Ice cream . . . . .	102	11 062 941	164 083	1.5	1.0	X
4215	Raw milk . . . . .	11	1 537 728	45 948	3.0	.3	X
4216	Other dairy products . . . . .	147	14 078 889	344 218	2.4	2.1	X
4300	Poultry and poultry products . . . . .	148	12 568 257	325 613	2.6	2.0	X
4400	Confectionery . . . . .	122	9 687 912	276 681	2.9	1.7	X
4500	Fish and seafoods (excluding canned and frozen packaged) . . . . .	54	7 092 896	105 486	1.5	.7	X
4600	Meat and meat products (fresh and unpackaged) . . . . .	168	14 463 633	1 765 698	12.2	10.9	44.0
4611	Beef (not killed on location) . . . . .	145	13 163 989	698 974	5.3	4.3	X
4612	Veal (not killed on location) . . . . .	23	900 656	8 462	.9	.1	X
4613	Lamb and mutton (not killed on location) . . . . .	26	1 245 294	14 612	1.2	.1	X
4614	Pork (not killed on location) . . . . .	135	12 074 804	410 115	3.4	2.5	X
4615	Sausage and prepared meats made on location . . . . .	14	26 244	752	2.9	Z	X
4616	Sausage and prepared meats not made on location . . . . .	134	12 365 219	459 539	3.7	2.8	X
4618	Other meat products . . . . .	65	7 413 051	173 243	2.3	1.1	X
4700	Fresh fruits and vegetables . . . . .	152	12 693 289	810 018	6.4	5.0	.1
4711	Fresh fruits . . . . .	152	12 693 289	202 974	1.6	1.3	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.) . . . . .	152	12 693 289	607 044	4.8	3.8	X
4800	Coffee, tea, and spices . . . . .	181	15 899 927	681 080	4.3	4.2	48.1
4811	Coffee . . . . .	155	13 958 417	409 928	2.9	2.5	X
4812	Tea . . . . .	109	10 567 748	105 210	1.0	.7	X
4813	Spices . . . . .	146	13 268 488	165 940	1.3	1.0	X
4820	Bread and baked goods . . . . .	126	8 695 826	286 007	3.3	1.8	56.1
4821	Breads and rolls . . . . .	76	4 752 026	64 521	1.4	.4	X
4822	Cookies, cakes, and other baked goods . . . . .	110	8 199 791	221 485	2.7	1.4	X
4830	Canned foods . . . . .	186	16 156 029	2 709 017	16.8	16.8	46.7
4831	Canned and bottled fruits, vegetables, and juices . . . . .	186	16 156 029	1 302 551	8.1	8.1	X
4832	Canned and bottled baby foods . . . . .	110	12 905 088	327 001	2.5	2.0	X
4833	Canned meats . . . . .	147	13 580 874	225 636	1.7	1.4	X
4834	Canned fish and seafoods . . . . .	157	13 739 207	241 899	1.8	1.5	X
4835	Canned milk . . . . .	66	5 913 842	55 102	.9	.3	X
4836	Other canned foods . . . . .	150	14 314 384	556 830	3.9	3.4	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) . . . . .	44	4 041 501	43 519	1.1	.3	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4224101</b>	<b>General-line grocery whsle, voluntary group—Con.</b>						
4850	Soft drinks and bottled water .....	167	15 902 275	648 326	4.1	4.0	44.1
4851	Soft drinks, packaged .....	145	15 593 204	427 824	2.7	2.6	X
4852	Soft drinks, pre and post mix bulk .....	84	5 923 768	93 455	1.6	.6	X
4853	Bottled water .....	126	8 918 510	127 047	1.4	.8	X
4860	Other grocery specialties .....	183	16 069 626	3 873 810	24.1	24.0	44.8
4861	Pasta .....	171	15 816 657	404 417	2.6	2.5	X
4862	Breakfast cereals .....	146	15 719 926	1 034 945	6.6	6.4	X
4863	Cooking oils and margarine .....	175	15 813 811	337 655	2.1	2.1	X
4864	Flour .....	169	14 607 831	292 819	2.0	1.8	X
4865	Pickles, preserves, jellies, jams, and sauces .....	173	16 036 274	579 115	3.6	3.6	X
4866	Sugar, refined .....	168	15 793 667	384 003	2.4	2.4	X
4867	Pet foods .....	124	15 370 128	664 454	4.3	4.1	X
4868	Grocery specialties, n.e.c. ....	119	9 397 920	176 421	1.9	1.1	X
4900	Grain and beans .....	66	6 497 721	102 056	1.6	.6	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	53	4 566 592	129 178	2.8	.8	X
5900	Tobacco and tobacco products .....	112	11 959 875	404 326	3.4	2.5	X
9810	Miscellaneous commodities .....	10	2 920 881	29 379	1.0	.2	X
<b>4224102</b>	<b>General-line grocery whsle, retail cooperative .....</b>	<b>211</b>	<b>X</b>	<b>16 142 440</b>	<b>X</b>	<b>100.0</b>	<b>62.8</b>
0540	Other home furnishings .....	120	3 176 765	33 907	1.1	.2	X
0900	Office equipment .....	60	550 141	7 923	1.4	Z	X
0960	Restaurant and hotel equipment and supplies .....	117	760 422	30 912	4.1	.2	X
0970	Store machines and equipment .....	8	1 868 360	22 044	1.2	.1	X
1700	Hardware .....	115	1 440 201	24 390	1.7	.2	X
2530	Laundry and dry-cleaning equipment and supplies .....	122	5 174 023	314 526	6.1	1.9	X
3400	Industrial and personal services paper and plastics .....	139	6 190 061	308 019	5.0	1.9	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	138	8 241 504	204 396	2.5	1.3	X
4100	Frozen foods (packaged) .....	191	13 241 268	1 041 801	7.9	6.5	42.2
4111	Dinners (frozen) .....	64	10 806 761	136 756	1.3	.8	X
4112	Fish and seafoods (frozen packaged) .....	155	9 772 428	99 180	1.0	.6	X
4113	Vegetables (frozen) .....	165	10 556 835	189 478	1.8	1.2	X
4114	Fruits and fruit juices (frozen) .....	144	11 448 119	155 890	1.4	1.0	X
4115	Meat (frozen packaged) .....	156	9 931 141	178 968	1.8	1.1	X
4116	Frozen baked goods .....	122	5 759 684	58 881	1.0	.4	X
4117	Other frozen foods (except frozen dairy products) .....	78	10 455 583	222 654	2.1	1.4	X
4200	Dairy products (excluding dried or canned) .....	180	13 602 188	1 600 017	11.8	9.9	41.3
4211	Butter .....	156	11 966 708	157 978	1.3	1.0	X
4212	Cheese .....	165	12 032 352	483 861	4.0	3.0	X
4213	Milk and cream, except raw .....	125	11 875 860	424 047	3.6	2.6	X
4214	Ice cream .....	55	10 405 303	175 055	1.7	1.1	X
4215	Raw milk .....	6	720 600	20 303	2.8	.1	X
4216	Other dairy products .....	67	12 503 239	338 779	2.7	2.1	X
4300	Poultry and poultry products .....	142	10 337 652	259 303	2.5	1.6	X
4400	Confectionery .....	58	7 424 807	133 572	1.8	.8	.2
4411	Candy .....	19	161 841	832	.5	Z	X
4415	Other confections .....	39	7 262 966	132 740	1.8	.8	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	23	1 250 560	20 754	1.7	.1	X
4600	Meat and meat products (fresh and unpackaged) .....	163	13 356 068	1 860 940	13.9	11.5	35.7
4611	Beef (not killed on location) .....	151	12 686 284	969 052	7.6	6.0	X
4612	Veal (not killed on location) .....	6	2 488 085	26 902	1.1	.2	X
4614	Pork (not killed on location) .....	130	7 378 722	281 026	3.8	1.7	X
4616	Sausage and prepared meats not made on location .....	134	6 178 939	274 090	4.4	1.7	X
4618	Other meat products .....	34	7 373 840	227 323	3.1	1.4	X
4700	Fresh fruits and vegetables .....	66	12 466 312	781 181	6.3	4.8	X
4800	Coffee, tea, and spices .....	197	15 754 085	719 317	4.6	4.5	44.6
4811	Coffee .....	167	15 577 665	474 989	3.0	2.9	X
4812	Tea .....	158	7 250 931	88 376	1.2	.5	X
4813	Spices .....	171	10 249 906	155 952	1.5	1.0	X
4820	Bread and baked goods .....	152	8 058 158	187 078	2.3	1.2	54.1
4821	Breads and rolls .....	96	4 148 497	72 185	1.7	.4	X
4822	Cookies, cakes, and other baked goods .....	147	5 880 704	114 887	2.0	.7	X
4830	Canned foods .....	201	15 786 392	2 935 346	18.6	18.2	44.6
4831	Canned and bottled fruits, vegetables, and juices .....	196	15 726 467	1 131 336	7.2	7.0	X
4832	Canned and bottled baby foods .....	58	14 021 317	257 573	1.8	1.6	X
4833	Canned meats .....	145	13 446 008	174 222	1.3	1.1	X
4834	Canned fish and seafoods .....	174	14 021 497	248 323	1.8	1.5	X
4835	Canned milk .....	130	10 264 795	132 980	1.3	.8	X
4836	Other canned foods .....	100	14 451 612	990 913	6.9	6.1	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	19	4 265 012	44 665	1.0	.3	X
4850	Soft drinks and bottled water .....	180	15 639 071	455 862	2.9	2.8	44.4
4851	Soft drinks, packaged .....	178	15 103 929	207 697	1.4	1.3	X
4852	Soft drinks, pre and post mix bulk .....	113	8 808 450	139 973	1.6	.9	X
4853	Bottled water .....	64	10 630 529	108 186	1.0	.7	X
4860	Other grocery specialties .....	206	16 111 875	4 276 823	26.5	26.5	43.2
4861	Pasta .....	180	14 867 519	301 845	2.0	1.9	X
4862	Breakfast cereals .....	96	15 579 426	941 290	6.0	5.8	X
4863	Cooking oils and margarine .....	200	16 073 602	503 617	3.1	3.1	X
4864	Flour .....	194	14 888 150	334 851	2.2	2.1	X
4865	Pickles, preserves, jellies, jams, and sauces .....	182	15 976 282	573 789	3.6	3.6	X
4866	Sugar, refined .....	193	15 893 777	301 207	1.9	1.9	X
4867	Pet foods .....	78	15 432 018	543 260	3.5	3.4	X
4868	Grocery specialties, n.e.c. ....	145	14 057 003	776 950	5.5	4.8	X
4900	Grain and beans .....	135	3 834 206	83 579	2.2	.5	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4224102</b>	<b>General-line grocery whsle, retail cooperative—Con.</b>						
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	117	2 860 778	66 062	2.3	.4	14.3
5335	Detergents and soaps . . . . .	59	1 038 231	20 398	2.0	.1	X
5344	Other chemicals and allied products . . . . .	58	1 822 547	45 664	2.5	.3	X
5900	Tobacco and tobacco products . . . . .	140	10 737 423	528 620	4.9	3.3	X
5911	Cigars . . . . .	140	10 737 423	528 620	4.9	3.3	X
9810	Miscellaneous commodities . . . . .	17	1 446 544	144 599	10.0	.9	X
<b>4224103</b>	<b>Other general-line grocery whsle . . . . .</b>	<b>2 993</b>	<b>X</b>	<b>61 643 055</b>	<b>X</b>	<b>100.0</b>	<b>81.0</b>
0200	New and rebuilt automotive parts and supplies . . . . .	7	18 988	580	3.1	Z	X
0540	Other home furnishings . . . . .	309	6 857 572	138 292	2.0	.2	X
0900	Office equipment . . . . .	118	3 684 813	62 373	1.7	.1	X
0960	Restaurant and hotel equipment and supplies . . . . .	1 285	27 864 319	1 282 882	4.6	2.1	X
0970	Store machines and equipment . . . . .	71	3 385 167	21 347	.6	Z	X
1500	Electrical appliances, household . . . . .	6	2 132	190	8.9	Z	81.0
1518	Other electrical household appliances (including fans, dishwashers, etc.) . . . . .	6	2 132	113	5.3	Z	X
1700	Hardware . . . . .	107	2 904 723	18 243	.6	Z	X
2530	Laundry and dry-cleaning equipment and supplies . . . . .	294	10 593 656	328 458	3.1	.5	X
2800	Toys and hobby goods and supplies . . . . .	7	19 496	1 668	8.6	Z	X
3400	Industrial and personal services paper and plastics . . . . .	1 424	46 791 707	2 976 534	6.4	4.8	X
3412	Paper dishes, cups, and napkins . . . . .	1 424	46 791 707	2 976 534	6.4	4.8	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries . . . . .	607	26 672 291	1 155 509	4.3	1.9	X
3800	Men's and boys' wear . . . . .	39	62 591	649	1.0	Z	X
3900	Women's and children's wear . . . . .	31	60 341	638	1.1	Z	X
4000	Footwear . . . . .	25	96 145	1 034	1.1	Z	X
4100	Frozen foods (packaged) . . . . .	2 485	56 538 036	7 614 880	13.5	12.4	45.0
4111	Dinners (frozen) . . . . .	1 219	38 590 901	1 241 662	3.2	2.0	X
4112	Fish and seafoods (frozen packaged) . . . . .	1 705	36 425 088	963 585	2.6	1.6	X
4113	Vegetables (frozen) . . . . .	1 730	44 806 457	1 203 972	2.7	2.0	X
4114	Fruits and fruit juices (frozen) . . . . .	1 369	37 970 107	594 597	1.6	1.0	X
4115	Meat (frozen packaged) . . . . .	1 535	35 581 636	1 493 190	4.2	2.4	X
4116	Frozen baked goods . . . . .	1 394	39 762 191	867 652	2.2	1.4	X
4117	Other frozen foods (except frozen dairy products) . . . . .	1 463	36 371 433	1 250 198	3.4	2.0	X
4200	Dairy products (excluding dried or canned) . . . . .	2 547	56 995 734	5 111 862	9.0	8.3	41.5
4211	Butter . . . . .	1 621	37 746 581	595 152	1.6	1.0	X
4212	Cheese . . . . .	2 227	50 857 552	2 210 343	4.3	3.6	X
4213	Milk and cream, except raw . . . . .	908	25 657 384	508 280	2.0	.8	X
4214	Ice cream . . . . .	669	25 377 812	376 558	1.5	.6	X
4215	Raw milk . . . . .	64	2 197 881	29 995	1.4	Z	X
4216	Other dairy products . . . . .	1 354	42 473 811	1 391 528	3.3	2.3	X
4300	Poultry and poultry products . . . . .	1 348	45 566 417	3 409 432	7.5	5.5	.8
4312	Eggs . . . . .	1 146	42 652 674	2 597 167	6.1	4.2	X
4314	Other poultry (excluding frozen packaged) . . . . .	775	3 965 128	812 265	20.5	1.3	X
4400	Confectionery . . . . .	1 414	24 196 693	785 582	3.2	1.3	.3
4411	Candy . . . . .	710	19 763 823	73 060	.4	.1	X
4413	Nuts . . . . .	1 414	24 196 693	506 335	2.1	.8	X
4414	Chips and popcorn . . . . .	1 414	24 196 693	206 187	.9	.3	X
4500	Fish and seafoods (excluding canned and frozen packaged) . . . . .	821	32 676 542	1 561 974	4.8	2.5	X
4600	Meat and meat products (fresh and unpackage) . . . . .	1 662	48 914 745	6 611 086	13.5	10.7	39.2
4611	Beef (not killed on location) . . . . .	1 144	39 354 893	3 062 816	7.8	5.0	X
4612	Veal (not killed on location) . . . . .	348	12 628 165	127 083	1.0	.2	X
4613	Lamb and mutton (not killed on location) . . . . .	280	11 211 427	56 055	.5	.1	X
4614	Pork (not killed on location) . . . . .	829	33 497 371	961 185	2.9	1.6	X
4615	Sausage and prepared meats made on location . . . . .	169	3 400 071	110 771	3.3	.2	X
4616	Sausage and prepared meats not made on location . . . . .	1 047	34 157 488	1 269 020	3.7	2.1	X
4618	Other meat products . . . . .	685	29 370 216	1 023 584	3.5	1.7	X
4700	Fresh fruits and vegetables . . . . .	1 678	45 241 967	2 662 677	5.9	4.3	.2
4711	Fresh fruits . . . . .	1 678	45 241 967	2 336 341	5.2	3.8	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.) . . . . .	999	11 589 402	96 293	.8	.2	X
4713	Other fresh vegetables . . . . .	999	11 589 402	230 043	2.0	.4	X
4800	Coffee, tea, and spices . . . . .	2 135	53 807 980	2 219 348	4.1	3.6	44.2
4811	Coffee . . . . .	1 675	49 127 739	1 118 864	2.3	1.8	X
4812	Tea . . . . .	1 404	33 921 518	461 846	1.4	.7	X
4813	Spices . . . . .	1 657	42 593 576	638 644	1.5	1.0	X
4820	Bread and baked goods . . . . .	1 287	26 367 566	1 189 943	4.5	1.9	63.9
4821	Breads and rolls . . . . .	738	14 483 145	462 162	3.2	.8	X
4822	Cookies, cakes, and other baked goods . . . . .	1 116	23 294 349	727 778	3.1	1.2	X
4830	Canned foods . . . . .	2 529	58 042 354	10 991 440	18.9	17.8	44.5
4831	Canned and bottled fruits, vegetables, and juices . . . . .	2 364	56 243 327	5 613 794	10.0	9.1	X
4832	Canned and bottled baby foods . . . . .	676	32 047 283	805 752	2.5	1.3	X
4833	Canned meats . . . . .	1 223	41 209 114	853 917	2.1	1.4	X
4834	Canned fish and seafoods . . . . .	1 443	39 197 301	835 786	2.1	1.4	X
4835	Canned milk . . . . .	691	20 303 853	222 882	1.1	.4	X
4836	Other canned foods . . . . .	1 539	42 145 966	2 659 307	6.3	4.3	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) . . . . .	1 029	13 430 017	572 293	4.3	.9	X
4850	Soft drinks and bottled water . . . . .	1 643	33 179 126	1 123 842	3.4	1.8	69.5
4851	Soft drinks, packaged . . . . .	1 310	27 557 261	536 310	1.9	.9	X
4852	Soft drinks, pre and post mix bulk . . . . .	550	17 523 227	324 394	1.9	.5	X
4853	Bottled water . . . . .	1 028	19 499 691	263 128	1.3	.4	X

See footnotes at end of table.



**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4224103</b>	<b>Other general-line grocery whsle—Con.</b>						
4860	Other grocery specialties .....	2 094	37 394 977	8 825 143	23.6	14.3	66.4
4861	Pasta .....	1 714	33 056 588	869 925	2.6	1.4	X
4862	Breakfast cereals .....	1 280	31 040 206	1 708 890	5.5	2.8	X
4863	Cooking oils and margarine .....	1 661	32 905 879	962 828	2.9	1.6	X
4864	Flour .....	1 474	28 678 688	585 604	2.0	1.0	X
4865	Pickles, preserves, jellies, jams, and sauces .....	1 557	32 151 597	1 193 334	3.7	1.9	X
4866	Sugar, refined .....	1 322	29 839 247	576 379	1.9	.9	X
4867	Pet foods .....	612	23 388 719	861 067	3.7	1.4	X
4868	Grocery specialties, n.e.c. ....	1 009	25 711 173	2 067 090	8.0	3.4	X
4900	Grain and beans .....	741	15 511 140	252 290	1.6	.4	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	880	40 215 946	857 733	2.1	1.4	X
5335	Detergents and soaps .....	880	40 215 946	857 733	2.1	1.4	X
5600	Beer and ale .....	495	1 638 909	50 107	3.1	.1	X
5700	Wines and distilled alcoholic beverages .....	516	1 843 664	33 919	1.8	.1	X
5900	Tobacco and tobacco products .....	823	19 428 334	1 432 711	7.4	2.3	1.7
5911	Cigars .....	576	18 939 583	1 096 101	5.8	1.8	X
5912	Cigarettes .....	687	6 228 094	312 450	5.0	.5	X
5913	Other tobacco products (excluding leaf) .....	687	6 228 094	24 160	.4	Z	X
9700	Service receipts and labor charges (including installed parts) .....	79	2 401 672	40 632	1.7	.1	1.2
9701	Labor charges for repair work .....	41	712 332	2 071	.3	Z	X
9702	Parts installed in repair work .....	41	712 332	853	.1	Z	X
9703	Other service receipts and labor charges—Specify .....	39	1 689 340	37 708	2.2	.1	X
9810	Miscellaneous commodities .....	133	5 533 180	257 720	4.7	.4	X
9940	Rental and leasing receipts .....	33	458 121	7 566	1.7	Z	X
<b>42242</b>	<b>Packaged frozen food whsle .....</b>	<b>2 897</b>	<b>X</b>	<b>44 782 680</b>	<b>X</b>	<b>100.0</b>	<b>83.5</b>
0540	Other home furnishings .....	101	4 507 827	125 457	2.8	.3	X
0960	Restaurant and hotel equipment and supplies .....	246	11 980 327	552 125	4.6	1.2	X
0970	Store machines and equipment .....	22	132 975	1 516	1.1	Z	X
1700	Hardware .....	7	15 518	695	4.5	Z	X
2530	Laundry and dry-cleaning equipment and supplies .....	18	1 419 197	19 048	1.3	Z	X
2620	Marine machinery, equipment, and supplies .....	17	289 242	7 777	2.7	Z	X
3400	Industrial and personal services paper and plastics .....	371	15 913 865	1 376 229	8.6	3.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	36	1 099 709	18 782	1.7	Z	1.5
3512	Nonprescription pharmaceuticals .....	18	906 282	15 659	1.7	Z	X
3513	Cosmetics .....	18	906 282	1 175	.1	Z	X
3515	Other toiletries and druggists' sundries .....	19	193 427	1 948	1.0	Z	X
4100	Frozen foods (packaged) .....	2 897	44 782 680	28 931 023	64.6	64.6	66.7
4111	Dinners (frozen) .....	371	9 899 244	1 282 159	13.0	2.9	X
4112	Fish and seafoods (frozen packaged) .....	1 671	34 098 552	10 350 257	30.4	23.1	X
4113	Vegetables (frozen) .....	912	22 176 455	2 711 201	12.2	6.1	X
4114	Fruits and fruit juices (frozen) .....	720	16 976 145	1 671 188	9.8	3.7	X
4115	Meat (frozen packaged) .....	1 287	29 778 968	8 243 376	27.7	18.4	X
4116	Frozen baked goods .....	763	18 287 519	1 644 315	9.0	3.7	X
4117	Other frozen foods (except frozen dairy products) .....	944	19 412 531	3 028 524	15.6	6.8	X
4200	Dairy products (excluding dried or canned) .....	657	21 131 117	1 873 185	8.9	4.2	17.1
4211	Butter .....	296	11 738 891	206 030	1.8	.5	X
4212	Cheese .....	524	17 860 019	900 340	5.0	2.0	X
4213	Milk and cream, except raw .....	185	6 970 645	172 221	2.5	.4	X
4214	Ice cream .....	160	7 587 900	406 007	5.4	.9	X
4215	Raw milk .....	24	528 913	4 896	.9	Z	X
4216	Other dairy products .....	247	9 807 383	183 686	1.9	.4	X
4300	Poultry and poultry products .....	599	16 367 136	1 643 912	10.0	3.7	3.1
4311	Dressed poultry killed on location .....	28	16 563	1 636	9.9	Z	X
4312	Eggs .....	298	8 960 971	109 566	1.2	.2	X
4313	Live poultry .....	66	1 928 331	255 841	13.3	.6	X
4314	Other poultry (excluding frozen packaged) .....	442	13 116 183	1 276 869	9.7	2.9	X
4400	Confectionery .....	185	4 200 369	208 249	5.0	.5	.2
4411	Candy .....	98	3 542 597	173 533	4.9	.4	X
4413	Nuts .....	48	217 071	3 656	1.7	Z	X
4414	Chips and popcorn .....	48	217 071	2 434	1.1	Z	X
4415	Other confections .....	87	657 772	28 626	4.4	.1	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	442	7 005 429	886 007	12.6	2.0	X
4600	Meat and meat products (fresh and unpackaged) .....	450	12 799 559	1 433 747	11.2	3.2	25.9
4611	Beef (not killed on location) .....	332	10 516 089	780 088	7.4	1.7	X
4612	Veal (not killed on location) .....	88	2 318 231	75 215	3.2	.2	X
4613	Lamb and mutton (not killed on location) .....	81	1 570 314	23 730	1.5	.1	X
4614	Pork (not killed on location) .....	245	7 651 711	261 260	3.4	.6	X
4615	Sausage and prepared meats made on location .....	93	842 996	14 240	1.7	.3	X
4616	Sausage and prepared meats not made on location .....	211	5 855 367	124 906	2.1	Z	X
4617	Meat from animals killed on location .....	11	293 918	2 484	.8	Z	X
4618	Other meat products .....	145	4 289 629	151 821	3.5	.3	X
4700	Fresh fruits and vegetables .....	444	15 989 998	831 374	5.2	1.9	1.4
4711	Fresh fruits .....	378	13 865 342	520 630	3.8	1.2	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.) .....	170	2 679 679	148 969	5.6	.3	X
4713	Other fresh vegetables .....	139	6 236 380	161 775	2.6	.4	X
4800	Coffee, tea, and spices .....	403	13 204 216	292 697	2.2	.7	19.1
4811	Coffee .....	291	9 703 817	140 833	1.5	.3	X
4812	Tea .....	167	7 491 775	86 614	1.2	.2	X
4813	Spices .....	170	6 105 508	65 239	1.1	.1	X
4820	Bread and baked goods .....	255	6 490 276	182 672	2.8	.4	22.0
4821	Breads and rolls .....	118	4 240 151	87 435	2.1	.2	X
4822	Cookies, cakes, and other baked goods .....	199	4 606 651	95 231	2.1	.2	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42242</b>	<b>Packaged frozen food whole—Con.</b>						
4830	Canned foods	548	13 787 401	1 537 704	11.2	3.4	18.9
4831	Canned and bottled fruits, vegetables, and juices	454	11 840 329	935 116	7.9	2.1	X
4832	Canned and bottled baby foods	41	783 207	5 663	.7	Z	X
4833	Canned meats	98	2 952 735	53 987	1.8	.1	X
4834	Canned fish and seafoods	191	5 533 181	90 591	1.6	.2	X
4835	Canned milk	49	1 740 559	9 008	.5	Z	X
4836	Other canned foods	250	6 776 659	443 337	6.5	1.0	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	199	9 193 401	489 483	5.3	1.1	X
4850	Soft drinks and bottled water	262	9 777 155	381 418	3.9	.9	16.7
4851	Soft drinks, packaged	151	6 614 824	208 693	3.2	.5	X
4852	Soft drinks, pre and post mix bulk	97	3 628 609	103 684	2.9	.2	X
4853	Bottled water	107	3 276 668	69 040	2.1	.2	X
4860	Other grocery specialties	595	19 019 391	2 836 367	14.9	6.3	26.2
4861	Pasta	246	7 331 163	220 081	3.0	.5	X
4862	Breakfast cereals	121	4 894 854	56 470	1.2	.1	X
4863	Cooking oils and margarine	360	9 866 921	277 368	2.8	.6	X
4864	Flour	177	5 434 705	94 220	1.7	.2	X
4865	Pickles, preserves, jellies, jams, and sauces	296	8 498 150	151 423	1.8	.3	X
4866	Sugar, refined	167	5 360 028	75 102	1.4	.2	X
4867	Pet foods	16	230 517	14 898	6.5	Z	X
4868	Grocery specialties, n.e.c.	276	11 380 002	1 946 817	17.1	4.3	X
4900	Grain and beans	75	1 472 251	124 179	8.4	.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	183	8 067 925	157 687	2.0	.4	X
5600	Beer and ale	7	28 926	453	1.6	Z	X
5700	Wines and distilled alcoholic beverages	41	702 362	56 400	8.0	.1	X
5800	Farm supplies	15	247 935	55 076	22.2	.1	82.2
5817	Seeds and bulbs	13	191 438	37 789	19.7	.1	X
5900	Tobacco and tobacco products	8	97 641	1 045	1.1	Z	X
9700	Service receipts and labor charges (including installed parts)	31	162 699	11 633	7.2	Z	.7
9701	Labor charges for repair work	31	162 699	11 633	7.2	Z	X
9810	Miscellaneous commodities	153	5 994 656	584 252	9.7	1.3	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	6	17 701	2 386	13.5	Z	X
9940	Rental and leasing receipts	37	225 937	9 208	4.1	Z	X
<b>422420</b>	<b>Packaged frozen food whole</b>	<b>2 897</b>	<b>X</b>	<b>44 782 680</b>	<b>X</b>	<b>100.0</b>	<b>83.5</b>
0540	Other home furnishings	101	4 507 827	125 457	2.8	.3	X
0960	Restaurant and hotel equipment and supplies	246	11 980 327	552 125	4.6	1.2	X
0970	Store machines and equipment	22	132 975	1 516	1.1	Z	X
1700	Hardware	7	15 518	695	4.5	Z	X
2530	Laundry and dry-cleaning equipment and supplies	18	1 419 197	19 048	1.3	Z	X
2620	Marine machinery, equipment, and supplies	17	289 242	7 777	2.7	Z	X
3400	Industrial and personal services paper and plastics	371	15 913 865	1 376 229	8.6	3.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	36	1 099 709	18 782	1.7	Z	1.5
3512	Nonprescription pharmaceuticals	18	906 282	15 659	1.7	Z	X
3513	Cosmetics	18	906 282	1 175	.1	Z	X
3515	Other toiletries and druggists' sundries	19	193 427	1 948	1.0	Z	X
4100	Frozen foods (packaged)	2 897	44 782 680	28 931 023	64.6	64.6	66.7
4111	Dinners (frozen)	371	9 899 244	1 282 159	13.0	2.9	X
4112	Fish and seafoods (frozen packaged)	1 671	34 098 552	10 350 257	30.4	23.1	X
4113	Vegetables (frozen)	912	22 176 455	2 711 201	12.2	6.1	X
4114	Fruits and fruit juices (frozen)	720	16 976 145	1 671 188	9.8	3.7	X
4115	Meat (frozen packaged)	1 287	29 778 968	8 243 376	27.7	18.4	X
4116	Frozen baked goods	763	18 287 519	1 644 315	9.0	3.7	X
4117	Other frozen foods (except frozen dairy products)	944	19 412 531	3 028 524	15.6	6.8	X
4200	Dairy products (excluding dried or canned)	657	21 131 117	1 873 185	8.9	4.2	17.1
4211	Butter	296	11 738 891	206 030	1.8	.5	X
4212	Cheese	524	17 860 019	900 340	5.0	2.0	X
4213	Milk and cream, except raw	185	6 970 645	172 221	2.5	.4	X
4214	Ice cream	160	7 587 900	406 007	5.4	.9	X
4215	Raw milk	24	528 913	4 896	.9	Z	X
4216	Other dairy products	247	9 807 383	183 686	1.9	.4	X
4300	Poultry and poultry products	599	16 367 136	1 643 912	10.0	3.7	3.1
4311	Dressed poultry killed on location	28	16 563	1 636	9.9	Z	X
4312	Eggs	298	8 960 971	109 566	1.2	.2	X
4313	Live poultry	66	1 928 331	255 841	13.3	.6	X
4314	Other poultry (excluding frozen packaged)	442	13 116 183	1 276 869	9.7	2.9	X
4400	Confectionery	185	4 200 369	208 249	5.0	.5	.2
4411	Candy	98	3 542 597	173 533	4.9	.4	X
4413	Nuts	48	217 071	3 656	1.7	Z	X
4414	Chips and popcorn	48	217 071	2 434	1.1	Z	X
4415	Other confections	87	657 772	28 626	4.4	.1	X
4500	Fish and seafoods (excluding canned and frozen packaged)	442	7 005 429	886 007	12.6	2.0	X
4600	Meat and meat products (fresh and unpackage)	450	12 799 559	1 433 747	11.2	3.2	25.9
4611	Beef (not killed on location)	332	10 516 089	780 088	7.4	1.7	X
4612	Veal (not killed on location)	88	2 318 231	75 215	3.2	.2	X
4613	Lamb and mutton (not killed on location)	81	1 570 314	23 730	1.5	.1	X
4614	Pork (not killed on location)	245	7 651 711	261 260	3.4	.6	X
4615	Sausage and prepared meats made on location	93	842 996	14 240	1.7	Z	X
4616	Sausage and prepared meats not made on location	211	5 855 367	124 906	2.1	.3	X
4617	Meat from animals killed on location	11	293 918	2 484	.8	Z	X
4618	Other meat products	145	4 289 629	151 821	3.5	.3	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422420</b>	<b>Packaged frozen food whsle—Con.</b>						
4700	Fresh fruits and vegetables .....	444	15 989 998	831 374	5.2	1.9	1.4
4711	Fresh fruits .....	378	13 865 342	520 630	3.8	1.2	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.) .....	170	2 679 679	148 969	5.6	.3	X
4713	Other fresh vegetables .....	139	6 236 380	161 775	2.6	.4	X
4800	Coffee, tea, and spices .....	403	13 204 216	292 697	2.2	.7	19.1
4811	Coffee .....	291	9 703 817	140 833	1.5	.3	X
4812	Tea .....	167	7 491 775	86 614	1.2	.2	X
4813	Spices .....	170	6 105 508	65 239	1.1	.1	X
4820	Bread and baked goods .....	255	6 490 276	182 672	2.8	.4	22.0
4821	Breads and rolls .....	118	4 240 151	87 435	2.1	.2	X
4822	Cookies, cakes, and other baked goods .....	199	4 606 651	95 231	2.1	.2	X
4830	Canned foods .....	548	13 787 401	1 537 704	11.2	3.4	18.9
4831	Canned and bottled fruits, vegetables, and juices .....	454	11 840 329	935 116	7.9	2.1	X
4832	Canned and bottled baby foods .....	41	783 207	5 663	.7	.1	X
4833	Canned meats .....	98	2 952 735	53 987	1.8	.2	X
4834	Canned fish and seafoods .....	191	5 533 181	90 591	1.6	.2	X
4835	Canned milk .....	49	1 740 559	9 008	.5	.2	X
4836	Other canned foods .....	250	6 776 659	443 337	6.5	1.0	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	199	9 193 401	489 483	5.3	1.1	X
4850	Soft drinks and bottled water .....	262	9 777 155	381 418	3.9	.9	16.7
4851	Soft drinks, packaged .....	151	6 614 824	208 693	3.2	.5	X
4852	Soft drinks, pre and post mix bulk .....	97	3 628 609	103 684	2.9	.2	X
4853	Bottled water .....	107	3 276 668	69 040	2.1	.2	X
4860	Other grocery specialties .....	595	19 019 391	2 836 367	14.9	6.3	26.2
4861	Pasta .....	246	7 331 163	220 081	3.0	.5	X
4862	Breakfast cereals .....	121	4 894 854	56 470	1.2	.1	X
4863	Cooking oils and margarine .....	360	9 866 921	277 368	2.8	.6	X
4864	Flour .....	177	5 434 705	94 220	1.7	.2	X
4865	Pickles, preserves, jellies, jams, and sauces .....	296	8 498 150	151 423	1.8	.3	X
4866	Sugar, refined .....	167	5 360 028	75 102	1.4	.2	X
4867	Pet foods .....	16	230 517	14 898	6.5	.2	X
4868	Grocery specialties, n.e.c. ....	276	11 380 002	1 946 817	17.1	4.3	X
4900	Grain and beans .....	75	1 472 251	124 179	8.4	.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	183	8 067 925	157 687	2.0	.4	X
5600	Beer and ale .....	7	28 926	453	1.6	.2	X
5700	Wines and distilled alcoholic beverages .....	41	702 362	56 400	8.0	.1	X
5800	Farm supplies .....	15	247 935	55 076	22.2	.1	82.2
5817	Seeds and bulbs .....	13	191 438	37 789	19.7	.1	X
5900	Tobacco and tobacco products .....	8	97 641	1 045	1.1	.2	X
9700	Service receipts and labor charges (including installed parts) .....	31	162 699	11 633	7.2	.2	.7
9701	Labor charges for repair work .....	31	162 699	11 633	7.2	.2	X
9810	Miscellaneous commodities .....	153	5 994 656	584 252	9.7	1.3	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) .....	6	17 701	2 386	13.5	.2	X
9940	Rental and leasing receipts .....	37	225 937	9 208	4.1	.2	X
<b>42243</b>	<b>Dairy products, (except dried or canned) whsle .....</b>	<b>2 174</b>	<b>X</b>	<b>20 315 524</b>	<b>X</b>	<b>100.0</b>	<b>78.4</b>
0960	Restaurant and hotel equipment and supplies .....	51	664 349	32 222	4.9	.2	X
3400	Industrial and personal services paper and plastics .....	89	1 089 640	81 073	7.4	.4	X
4100	Frozen foods (packaged) .....	320	3 404 645	463 838	13.6	2.3	31.0
4111	Dinners (frozen) .....	63	728 269	24 680	3.4	.1	X
4112	Fish and seafoods (frozen packaged) .....	87	963 716	31 075	3.2	.2	X
4113	Vegetables (frozen) .....	100	1 248 340	50 840	4.1	.3	X
4114	Fruits and fruit juices (frozen) .....	44	761 150	13 867	1.8	.1	X
4115	Meat (frozen packaged) .....	156	1 626 352	124 789	7.7	.6	X
4116	Frozen baked goods .....	106	1 724 083	160 518	9.3	.8	X
4117	Other frozen foods (except frozen dairy products) .....	114	1 003 283	57 850	5.8	.3	X
4200	Dairy products (excluding dried or canned) .....	2 174	20 315 524	17 642 863	86.8	86.8	69.1
4211	Butter .....	776	8 029 731	929 668	11.6	4.6	X
4212	Cheese .....	1 057	9 887 956	4 470 552	45.2	22.0	X
4213	Milk and cream, except raw .....	948	6 901 253	3 401 410	49.3	16.7	X
4214	Ice cream .....	1 002	3 982 533	1 986 070	49.9	9.8	X
4215	Raw milk .....	155	4 987 171	4 622 272	92.7	22.8	X
4216	Other dairy products .....	771	8 328 321	2 232 891	26.8	11.0	X
4300	Poultry and poultry products .....	217	2 831 037	338 976	12.0	1.7	1.6
4312	Eggs .....	217	2 831 037	338 976	12.0	1.7	X
4400	Confectionery .....	74	623 951	29 421	4.7	.1	4.3
4411	Candy .....	37	69 720	2 112	3.0	.2	X
4412	Chewing gum .....	19	14 563	19	.1	.1	X
4414	Chips and popcorn .....	38	332 573	23 506	7.1	.1	X
4415	Other confections .....	38	250 790	3 784	1.5	.2	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	76	775 507	20 255	2.6	.1	X
4600	Meat and meat products (fresh and unpackage) .....	247	3 478 600	601 932	17.3	3.0	40.8
4611	Beef (not killed on location) .....	50	1 555 989	211 076	13.6	1.0	X
4612	Veal (not killed on location) .....	10	1 492 068	11 981	.8	.1	X
4613	Lamb and mutton (not killed on location) .....	15	1 431 108	19 209	1.3	.1	X
4614	Pork (not killed on location) .....	25	1 518 731	106 024	7.0	.5	X
4615	Sausage and prepared meats made on location .....	36	111 443	13 500	12.1	.1	X
4616	Sausage and prepared meats not made on location .....	179	3 098 365	159 843	5.2	.8	X
4618	Other meat products .....	53	2 111 950	80 157	3.8	.4	X
4700	Fresh fruits and vegetables .....	87	1 369 915	96 878	7.1	.5	1.5
4711	Fresh fruits .....	85	1 361 137	96 838	7.1	.5	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42243</b>	<b>Dairy products, (except dried or canned) whsle—Con.</b>						
	Coffee, tea, and spices .....	153	1 283 416	33 500	2.6	.2	20.6
4800	Coffee .....	84	537 058	13 631	2.5	.1	X
4811	Tea .....	33	100 324	2 163	2.2	Z	X
4812	Spices .....	103	960 364	17 693	1.8	.1	X
4813							
4820	Bread and baked goods .....	143	1 102 962	56 703	5.1	.3	13.8
4821	Breads and rolls .....	98	876 233	33 369	3.8	.2	X
4822	Cookies, cakes, and other baked goods .....	83	609 200	23 126	3.8	.1	X
4830	Canned foods .....	221	3 018 286	244 393	8.1	1.2	41.0
4831	Canned and bottled fruits, vegetables, and juices .....	154	1 058 780	107 325	10.1	.5	X
4833	Canned meats .....	12	1 638 641	16 871	1.0	.1	X
4834	Canned fish and seafoods .....	49	428 548	19 460	4.5	.1	X
4836	Other canned foods .....	113	888 442	100 668	11.3	.5	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	73	736 750	34 563	4.7	.2	X
4850	Soft drinks and bottled water .....	199	1 807 608	64 822	3.6	.3	13.5
4851	Soft drinks, packaged .....	89	574 300	24 722	4.3	.1	X
4852	Soft drinks, pre and post mix bulk .....	43	357 290	8 668	2.4	Z	X
4853	Bottled water .....	97	1 174 233	30 876	2.6	.2	X
4860	Other grocery specialties .....	243	2 621 228	290 554	11.1	1.4	19.5
4861	Pasta .....	176	2 158 662	94 498	4.4	.5	X
4862	Breakfast cereals .....	8	113 998	1 159	1.0	Z	X
4863	Cooking oils and margarine .....	68	1 014 552	36 556	3.6	.2	X
4864	Flour .....	101	1 562 276	100 111	6.4	.5	X
4865	Pickles, preserves, jellies, jams, and sauces .....	62	671 847	18 769	2.8	.1	X
4866	Sugar, refined .....	38	490 260	9 353	1.9	Z	X
4867	Pet foods .....	10	192 197	6 277	3.3	Z	X
4868	Grocery specialties, n.e.c. ....	88	450 967	23 698	5.3	.1	X
4900	Grain and beans .....	9	152 818	17 866	11.7	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	19	129 336	2 518	1.9	Z	X
5800	Farm supplies .....	47	1 353 433	64 321	4.8	.3	2.8
5812	Feeds (poultry and livestock) not mixed on location .....	8	24 323	4 738	19.5	Z	X
9700	Service receipts and labor charges (including installed parts) .....	23	456 847	9 732	2.1	Z	X
9703	Other service receipts and labor charges—Specify .....	17	62 192	1 607	2.6	Z	X
9810	Miscellaneous commodities .....	102	1 324 128	158 574	12.0	.8	X
9940	Rental and leasing receipts .....	34	121 484	3 624	3.0	Z	X
<b>422430</b>	<b>Dairy products, (except dried or canned) whsle .....</b>	<b>2 174</b>	<b>X</b>	<b>20 315 524</b>	<b>X</b>	<b>100.0</b>	<b>78.4</b>
0960	Restaurant and hotel equipment and supplies .....	51	664 349	32 222	4.9	.2	X
3400	Industrial and personal services paper and plastics .....	89	1 089 640	81 073	7.4	.4	X
4100	Frozen foods (packaged) .....	320	3 404 645	463 838	13.6	2.3	31.0
4111	Dinners (frozen) .....	63	728 269	24 680	3.4	.1	X
4112	Fish and seafoods (frozen packaged) .....	87	963 716	31 075	3.2	.2	X
4113	Vegetables (frozen) .....	100	1 248 340	50 840	4.1	.3	X
4114	Fruits and fruit juices (frozen) .....	44	761 150	13 867	1.8	.1	X
4115	Meat (frozen packaged) .....	156	1 626 352	124 789	7.7	.6	X
4116	Frozen baked goods .....	106	1 724 083	160 518	9.3	.8	X
4117	Other frozen foods (except frozen dairy products) .....	114	1 003 283	57 850	5.8	.3	X
4200	Dairy products (excluding dried or canned) .....	2 174	20 315 524	17 642 863	86.8	86.8	69.1
4211	Butter .....	776	8 029 731	929 668	11.6	4.6	X
4212	Cheese .....	1 057	9 887 956	4 470 552	45.2	22.0	X
4213	Milk and cream, except raw .....	948	6 901 253	3 401 410	49.3	16.7	X
4214	Ice cream .....	1 002	3 982 533	1 986 070	49.9	9.8	X
4215	Raw milk .....	155	4 987 171	4 622 272	92.7	22.8	X
4216	Other dairy products .....	771	8 328 321	2 232 891	26.8	11.0	X
4300	Poultry and poultry products .....	217	2 831 037	338 976	12.0	1.7	1.6
4312	Eggs .....	217	2 831 037	338 976	12.0	1.7	X
4400	Confectionery .....	74	623 951	29 421	4.7	.1	4.3
4411	Candy .....	37	69 720	2 112	3.0	Z	X
4412	Chewing gum .....	19	14 563	19	.1	Z	X
4414	Chips and popcorn .....	38	332 573	23 506	7.1	.1	X
4415	Other confections .....	38	250 790	3 784	1.5	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	76	775 507	20 255	2.6	.1	X
4600	Meat and meat products (fresh and unpackaged) .....	247	3 478 600	601 932	17.3	3.0	40.8
4611	Beef (not killed on location) .....	50	1 555 989	211 076	13.6	1.0	X
4612	Veal (not killed on location) .....	10	1 492 068	11 981	.8	.1	X
4613	Lamb and mutton (not killed on location) .....	15	1 431 108	19 209	1.3	.1	X
4614	Pork (not killed on location) .....	25	1 518 731	106 024	7.0	.5	X
4615	Sausage and prepared meats made on location .....	36	111 443	13 500	12.1	.1	X
4616	Sausage and prepared meats not made on location .....	179	3 098 365	159 843	5.2	.8	X
4618	Other meat products .....	53	2 111 950	80 157	3.8	.4	X
4700	Fresh fruits and vegetables .....	87	1 369 915	96 878	7.1	.5	1.5
4711	Fresh fruits .....	85	1 361 137	96 838	7.1	.5	X
4800	Coffee, tea, and spices .....	153	1 283 416	33 500	2.6	.2	20.6
4811	Coffee .....	84	537 058	13 631	2.5	.1	X
4812	Tea .....	33	100 324	2 163	2.2	Z	X
4813	Spices .....	103	960 364	17 693	1.8	.1	X
4820	Bread and baked goods .....	143	1 102 962	56 703	5.1	.3	13.8
4821	Breads and rolls .....	98	876 233	33 369	3.8	.2	X
4822	Cookies, cakes, and other baked goods .....	83	609 200	23 126	3.8	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422430</b>	<b>Dairy products, (except dried or canned) whsle—Con.</b>						
	Canned foods .....	221	3 018 286	244 393	8.1	1.2	41.0
4830	Canned and bottled fruits, vegetables, and juices .....	154	1 058 780	107 325	10.1	.5	X
4833	Canned meats .....	12	1 638 641	16 871	1.0	.1	X
4834	Canned fish and seafoods .....	49	428 548	19 460	4.5	.1	X
4836	Other canned foods .....	113	888 442	100 668	11.3	.5	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	73	736 750	34 563	4.7	.2	X
4850	Soft drinks and bottled water .....	199	1 807 608	64 822	3.6	.3	13.5
4851	Soft drinks, packaged .....	89	574 300	24 722	4.3	.1	X
4852	Soft drinks, pre and post mix bulk .....	43	357 290	8 668	2.4	Z	X
4853	Bottled water .....	97	1 174 233	30 876	2.6	.2	X
4860	Other grocery specialties .....	243	2 621 228	290 554	11.1	1.4	19.5
4861	Pasta .....	176	2 158 662	94 498	4.4	.5	X
4862	Breakfast cereals .....	8	113 998	1 159	1.0	Z	X
4863	Cooking oils and margarine .....	68	1 014 552	36 556	3.6	.2	X
4864	Flour .....	101	1 562 276	100 111	6.4	.5	X
4865	Pickles, preserves, jellies, jams, and sauces .....	62	671 847	18 769	2.8	.1	X
4866	Sugar, refined .....	38	490 260	9 353	1.9	Z	X
4867	Pet foods .....	10	192 197	6 277	3.3	Z	X
4868	Grocery specialties, n.e.c. ....	88	450 967	23 698	5.3	.1	X
4900	Grain and beans .....	9	152 818	17 866	11.7	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	19	129 336	2 518	1.9	Z	X
5800	Farm supplies .....	47	1 353 433	64 321	4.8	.3	2.8
5812	Feeds (poultry and livestock) not mixed on location .....	8	24 323	4 738	19.5	Z	X
9700	Service receipts and labor charges (including installed parts) .....	23	456 847	9 732	2.1	Z	X
9703	Other service receipts and labor charges—Specify .....	17	62 192	1 607	2.6	Z	X
9810	Miscellaneous commodities .....	102	1 324 128	158 574	12.0	.8	X
9940	Rental and leasing receipts .....	34	121 484	3 624	3.0	Z	X
<b>4224301</b>	<b>Raw milk whsle .....</b>	<b>138</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
4200	Dairy products (excluding dried or canned) .....	138	D	D	D	D	X
5800	Farm supplies .....	35	D	D	D	D	X
9700	Service receipts and labor charges (including installed parts) .....	6	D	D	D	D	X
<b>4224302</b>	<b>Dairy product (except raw milk) whsle .....</b>	<b>2 036</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
0960	Restaurant and hotel equipment and supplies .....	51	D	D	D	D	X
3400	Industrial and personal services paper and plastics .....	89	D	D	D	D	X
4100	Frozen foods (packaged) .....	317	D	D	D	D	D
4111	Dinners (frozen) .....	63	D	D	D	D	X
4112	Fish and seafoods (frozen packaged) .....	87	D	D	D	D	X
4113	Vegetables (frozen) .....	100	D	D	D	D	X
4114	Fruits and fruit juices (frozen) .....	44	D	D	D	D	X
4115	Meat (frozen packaged) .....	156	D	D	D	D	X
4116	Frozen baked goods .....	106	D	D	D	D	X
4117	Other frozen foods (except frozen dairy products) .....	114	D	D	D	D	X
4200	Dairy products (excluding dried or canned) .....	2 036	D	D	D	D	D
4211	Butter .....	750	D	D	D	D	X
4212	Cheese .....	1 035	D	D	D	D	X
4213	Milk and cream, except raw .....	934	D	D	D	D	X
4214	Ice cream .....	990	D	D	D	D	X
4215	Raw milk .....	17	D	D	D	D	X
4216	Other dairy products .....	748	D	D	D	D	X
4300	Poultry and poultry products .....	217	D	D	D	D	D
4312	Eggs .....	217	D	D	D	D	X
4400	Confectionery .....	74	D	D	D	D	D
4411	Candy .....	37	D	D	D	D	X
4412	Chewing gum .....	19	D	D	D	D	X
4414	Chips and popcorn .....	38	D	D	D	D	X
4415	Other confections .....	38	D	D	D	D	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	76	D	D	D	D	X
4600	Meat and meat products (fresh and unpackaged) .....	244	D	D	D	D	D
4611	Beef (not killed on location) .....	50	D	D	D	D	X
4612	Veal (not killed on location) .....	10	D	D	D	D	X
4613	Lamb and mutton (not killed on location) .....	15	D	D	D	D	X
4614	Pork (not killed on location) .....	25	D	D	D	D	X
4615	Sausage and prepared meats made on location .....	36	D	D	D	D	X
4616	Sausage and prepared meats not made on location .....	179	D	D	D	D	X
4618	Other meat products .....	53	D	D	D	D	X
4700	Fresh fruits and vegetables .....	85	D	D	D	D	D
4711	Fresh fruits .....	85	D	D	D	D	X
4800	Coffee, tea, and spices .....	152	D	D	D	D	D
4811	Coffee .....	84	D	D	D	D	X
4812	Tea .....	33	D	D	D	D	X
4813	Spices .....	103	D	D	D	D	X
4820	Bread and baked goods .....	140	D	D	D	D	D
4821	Breads and rolls .....	98	D	D	D	D	X
4822	Cookies, cakes, and other baked goods .....	83	D	D	D	D	X
4830	Canned foods .....	219	D	D	D	D	D
4831	Canned and bottled fruits, vegetables, and juices .....	154	D	D	D	D	X
4833	Canned meats .....	12	D	D	D	D	X
4834	Canned fish and seafoods .....	49	D	D	D	D	X
4836	Other canned foods .....	113	D	D	D	D	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4224302</b>	<b>Dairy product (except raw milk) whsle—Con.</b>						
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) . . . . .	73	D	D	D	D	X
4850	Soft drinks and bottled water . . . . .	195	D	D	D	D	D
4851	Soft drinks, packaged . . . . .	89	D	D	D	D	X
4852	Soft drinks, pre and post mix bulk . . . . .	43	D	D	D	D	X
4853	Bottled water . . . . .	97	D	D	D	D	X
4860	Other grocery specialties . . . . .	241	D	D	D	D	D
4861	Pasta . . . . .	176	D	D	D	D	X
4862	Breakfast cereals . . . . .	8	D	D	D	D	X
4863	Cooking oils and margarine . . . . .	68	D	D	D	D	X
4864	Flour . . . . .	101	D	D	D	D	X
4865	Pickles, preserves, jellies, jams, and sauces . . . . .	62	D	D	D	D	X
4866	Sugar, refined . . . . .	38	D	D	D	D	X
4867	Pet foods . . . . .	10	D	D	D	D	X
4868	Grocery specialties, n.e.c. . . . .	88	D	D	D	D	X
4900	Grain and beans . . . . .	9	D	D	D	D	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	19	D	D	D	D	X
5800	Farm supplies . . . . .	12	D	D	D	D	D
5812	Feeds (poultry and livestock) not mixed on location . . . . .	8	D	D	D	D	X
9700	Service receipts and labor charges (including installed parts) . . . . .	17	D	D	D	D	D
9703	Other service receipts and labor charges—Specify . . . . .	17	D	D	D	D	X
9810	Miscellaneous commodities . . . . .	97	D	D	D	D	X
9940	Rental and leasing receipts . . . . .	34	D	D	D	D	X
<b>42244</b>	<b>Poultry &amp; poultry product whsle . . . . .</b>	<b>873</b>	<b>X</b>	<b>10 721 436</b>	<b>X</b>	<b>100.0</b>	<b>84.0</b>
3400	Industrial and personal services paper and plastics . . . . .	28	571 043	34 837	6.1	.3	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries . . . . .	8	27 524	2 527	9.2	.3	X
4100	Frozen foods (packaged) . . . . .	227	3 847 574	448 155	11.6	4.2	36.5
4111	Dinners (frozen) . . . . .	24	424 182	8 076	1.9	.1	X
4112	Fish and seafoods (frozen packaged) . . . . .	136	1 809 142	69 476	3.8	.6	X
4113	Vegetables (frozen) . . . . .	69	1 876 644	68 306	3.6	.6	X
4114	Fruits and fruit juices (frozen) . . . . .	29	599 147	7 678	1.3	.1	X
4115	Meat (frozen packaged) . . . . .	122	1 961 870	200 285	10.2	1.9	X
4116	Frozen baked goods . . . . .	21	264 575	3 963	1.5	.2	X
4117	Other frozen foods (except frozen dairy products) . . . . .	69	1 629 662	80 391	4.9	.8	X
4200	Dairy products (excluding dried or canned) . . . . .	149	2 232 332	245 079	11.0	2.3	7.4
4211	Butter . . . . .	41	344 983	28 754	8.3	.3	X
4212	Cheese . . . . .	128	1 857 673	129 942	7.0	1.2	X
4214	Ice cream . . . . .	9	86 829	9 359	10.8	.1	X
4216	Other dairy products . . . . .	58	1 391 683	74 257	5.3	.7	X
4300	Poultry and poultry products . . . . .	873	10 721 436	8 003 564	74.7	74.7	48.6
4311	Dressed poultry killed on location . . . . .	32	1 097 749	810 463	73.8	7.6	X
4312	Eggs . . . . .	537	4 805 471	2 781 769	57.9	25.9	X
4313	Live poultry . . . . .	55	290 861	147 041	50.6	1.4	X
4314	Other poultry (excluding frozen packaged) . . . . .	441	6 530 864	4 264 291	65.3	39.8	X
4400	Confectionery . . . . .	15	308 453	5 616	1.8	.1	X
4500	Fish and seafoods (excluding canned and frozen packaged) . . . . .	106	1 703 276	84 965	5.0	.8	X
4600	Meat and meat products (fresh and unpackaged) . . . . .	245	3 426 541	827 857	24.2	7.7	25.1
4611	Beef (not killed on location) . . . . .	183	2 106 484	296 438	14.1	2.8	X
4612	Veal (not killed on location) . . . . .	49	1 014 937	13 692	1.3	.1	X
4613	Lamb and mutton (not killed on location) . . . . .	67	1 220 555	30 534	2.5	.3	X
4614	Pork (not killed on location) . . . . .	156	2 374 593	200 141	8.4	1.9	X
4615	Sausage and prepared meats made on location . . . . .	14	84 555	3 280	3.9	.2	X
4616	Sausage and prepared meats not made on location . . . . .	124	2 073 309	132 475	6.4	1.2	X
4618	Other meat products . . . . .	68	1 401 624	151 295	10.8	1.4	X
4700	Fresh fruits and vegetables . . . . .	44	783 887	43 301	5.5	.4	X
4800	Coffee, tea, and spices . . . . .	19	1 859 823	632 213	34.0	5.9	57.5
4811	Coffee . . . . .	14	1 810 305	631 249	34.9	5.9	X
4820	Bread and baked goods . . . . .	20	376 518	9 592	2.5	.1	7.3
4821	Breads and rolls . . . . .	15	337 695	9 546	2.8	.1	X
4830	Canned foods . . . . .	61	1 556 842	148 376	9.5	1.4	32.8
4831	Canned and bottled fruits, vegetables, and juices . . . . .	45	447 076	128 515	28.7	1.2	X
4833	Canned meats . . . . .	9	2 925	19	.7	.2	X
4834	Canned fish and seafoods . . . . .	16	22 635	21	.1	.1	X
4836	Other canned foods . . . . .	8	1 042 549	16 020	1.5	.2	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) . . . . .	16	298 628	21 469	7.2	.2	X
4850	Soft drinks and bottled water . . . . .	29	596 283	19 433	3.3	.2	2.3
4851	Soft drinks, packaged . . . . .	15	510 650	17 260	3.4	.2	X
4852	Soft drinks, pre and post mix bulk . . . . .	7	11 287	277	2.5	.2	X
4853	Bottled water . . . . .	16	439 824	1 896	.4	.2	X
4860	Other grocery specialties . . . . .	66	932 485	37 316	4.0	.3	5.0
4861	Pasta . . . . .	28	287 676	13 046	4.5	.1	X
4863	Cooking oils and margarine . . . . .	35	318 539	7 358	2.3	.1	X
4864	Flour . . . . .	9	37 475	5 156	13.8	.2	X
4865	Pickles, preserves, jellies, jams, and sauces . . . . .	12	177 700	2 837	1.6	.2	X
4866	Sugar, refined . . . . .	10	68 113	542	.8	.2	X
4900	Grain and beans . . . . .	9	201 169	43 020	21.4	.4	X
5800	Farm supplies . . . . .	8	146 519	46 171	31.5	.4	68.6
5815	Insecticides, fungicides, and pesticides . . . . .	7	143 207	1 549	1.1	.2	X
9700	Service receipts and labor charges (including installed parts) . . . . .	10	26 267	1 200	4.6	.2	X
9810	Miscellaneous commodities . . . . .	38	618 907	32 161	5.2	.3	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42244</b>	<b>Poultry &amp; poultry product whsle—Con.</b>						
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) . . .	10	88 690	19 934	22.5	.2	X
9940	Rental and leasing receipts . . . . .	11	73 082	1 051	1.4	Z	X
<b>422440</b>	<b>Poultry &amp; poultry product whsle . . . . .</b>	<b>873</b>	<b>X</b>	<b>10 721 436</b>	<b>X</b>	<b>100.0</b>	<b>84.0</b>
3400	Industrial and personal services paper and plastics . . . . .	28	571 043	34 837	6.1	.3	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries . . . . .	8	27 524	2 527	9.2	Z	X
4100	Frozen foods (packaged) . . . . .	227	3 847 574	448 155	11.6	4.2	36.5
4111	Dinners (frozen) . . . . .	24	424 182	8 076	1.9	.1	X
4112	Fish and seafoods (frozen packaged) . . . . .	136	1 809 142	69 476	3.8	.6	X
4113	Vegetables (frozen) . . . . .	69	1 876 644	68 306	3.6	.6	X
4114	Fruits and fruit juices (frozen) . . . . .	29	599 147	7 678	1.3	.1	X
4115	Meat (frozen packaged) . . . . .	122	1 961 870	200 285	10.2	1.9	X
4116	Frozen baked goods . . . . .	21	264 575	3 963	1.5	Z	X
4117	Other frozen foods (except frozen dairy products) . . . . .	69	1 629 662	80 391	4.9	.8	X
4200	Dairy products (excluding dried or canned) . . . . .	149	2 232 332	245 079	11.0	2.3	7.4
4211	Butter . . . . .	41	344 983	28 754	8.3	.3	X
4212	Cheese . . . . .	128	1 857 673	129 942	7.0	1.2	X
4214	Ice cream . . . . .	9	86 829	9 359	10.8	.1	X
4216	Other dairy products . . . . .	58	1 391 683	74 257	5.3	.7	X
4300	Poultry and poultry products . . . . .	873	10 721 436	8 003 564	74.7	74.7	48.6
4311	Dressed poultry killed on location . . . . .	32	1 097 749	810 463	73.8	7.6	X
4312	Eggs . . . . .	537	4 805 471	2 781 769	57.9	25.9	X
4313	Live poultry . . . . .	55	290 861	147 041	50.6	1.4	X
4314	Other poultry (excluding frozen packaged) . . . . .	441	6 530 864	4 264 291	65.3	39.8	X
4400	Confectionery . . . . .	15	308 453	5 616	1.8	.1	X
4500	Fish and seafoods (excluding canned and frozen packaged) . . . . .	106	1 703 276	84 965	5.0	.8	X
4600	Meat and meat products (fresh and unpackaged) . . . . .	245	3 426 541	827 857	24.2	7.7	25.1
4611	Beef (not killed on location) . . . . .	183	2 106 484	296 438	14.1	2.8	X
4612	Veal (not killed on location) . . . . .	49	1 014 937	13 692	1.3	.1	X
4613	Lamb and mutton (not killed on location) . . . . .	67	1 220 555	30 534	2.5	.3	X
4614	Pork (not killed on location) . . . . .	156	2 374 593	200 141	8.4	1.9	X
4615	Sausage and prepared meats made on location . . . . .	14	84 555	3 280	3.9	Z	X
4616	Sausage and prepared meats not made on location . . . . .	124	2 073 309	132 475	6.4	1.2	X
4618	Other meat products . . . . .	68	1 401 624	151 295	10.8	1.4	X
4700	Fresh fruits and vegetables . . . . .	44	783 887	43 301	5.5	.4	X
4800	Coffee, tea, and spices . . . . .	19	1 859 823	632 213	34.0	5.9	57.5
4811	Coffee . . . . .	14	1 810 305	631 249	34.9	5.9	X
4820	Bread and baked goods . . . . .	20	376 518	9 592	2.5	.1	7.3
4821	Breads and rolls . . . . .	15	337 695	9 546	2.8	.1	X
4830	Canned foods . . . . .	61	1 556 842	148 376	9.5	1.4	32.8
4831	Canned and bottled fruits, vegetables, and juices . . . . .	45	447 076	128 515	28.7	1.2	X
4833	Canned meats . . . . .	9	2 925	19	.7	Z	X
4834	Canned fish and seafoods . . . . .	16	22 635	21	.1	Z	X
4836	Other canned foods . . . . .	8	1 042 549	16 020	1.5	.1	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) . . . . .	16	298 628	21 469	7.2	.2	X
4850	Soft drinks and bottled water . . . . .	29	596 283	19 433	3.3	.2	2.3
4851	Soft drinks, packaged . . . . .	15	510 650	17 260	3.4	.2	X
4852	Soft drinks, pre and post mix bulk . . . . .	7	11 287	277	2.5	Z	X
4853	Bottled water . . . . .	16	439 824	1 896	.4	Z	X
4860	Other grocery specialties . . . . .	66	932 485	37 316	4.0	.3	5.0
4861	Pasta . . . . .	28	287 676	13 046	4.5	.1	X
4863	Cooking oils and margarine . . . . .	35	318 539	7 358	2.3	.1	X
4864	Flour . . . . .	9	37 475	5 156	13.8	Z	X
4865	Pickles, preserves, jellies, jams, and sauces . . . . .	12	177 700	2 837	1.6	Z	X
4866	Sugar, refined . . . . .	10	68 113	542	.8	Z	X
4900	Grain and beans . . . . .	9	201 169	43 020	21.4	.4	X
5800	Farm supplies . . . . .	8	146 519	46 171	31.5	.4	68.6
5815	Insecticides, fungicides, and pesticides . . . . .	7	143 207	1 549	1.1	Z	X
9700	Service receipts and labor charges (including installed parts) . . . . .	10	26 267	1 200	4.6	Z	X
9810	Miscellaneous commodities . . . . .	38	618 907	32 161	5.2	.3	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) . . .	10	88 690	19 934	22.5	.2	X
9940	Rental and leasing receipts . . . . .	11	73 082	1 051	1.4	Z	X
<b>4224401</b>	<b>Live poultry whsle . . . . .</b>	<b>45</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
4300	Poultry and poultry products . . . . .	45	D	D	D	D	X
<b>4224402</b>	<b>Poultry &amp; poultry product (except live) whsle . . . . .</b>	<b>828</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
3400	Industrial and personal services paper and plastics . . . . .	27	D	D	D	D	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries . . . . .	8	D	D	D	D	X
4100	Frozen foods (packaged) . . . . .	226	D	D	D	D	D
4111	Dinners (frozen) . . . . .	24	D	D	D	D	X
4112	Fish and seafoods (frozen packaged) . . . . .	136	D	D	D	D	X
4113	Vegetables (frozen) . . . . .	69	D	D	D	D	X
4114	Fruits and fruit juices (frozen) . . . . .	29	D	D	D	D	X
4115	Meat (frozen packaged) . . . . .	122	D	D	D	D	X
4116	Frozen baked goods . . . . .	21	D	D	D	D	X
4117	Other frozen foods (except frozen dairy products) . . . . .	69	D	D	D	D	X
4200	Dairy products (excluding dried or canned) . . . . .	148	D	D	D	D	D
4211	Butter . . . . .	41	D	D	D	D	X
4212	Cheese . . . . .	128	D	D	D	D	X
4214	Ice cream . . . . .	9	D	D	D	D	X
4216	Other dairy products . . . . .	58	D	D	D	D	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4224402</b>	<b>Poultry &amp; poultry product (except live) whsle—Con.</b>						
4300	Poultry and poultry products .....	828	D	D	D	D	D
4311	Dressed poultry killed on location.....	29	D	D	D	D	X
4312	Eggs .....	534	D	D	D	D	X
4313	Live poultry .....	10	D	D	D	D	X
4314	Other poultry (excluding frozen packaged).....	441	D	D	D	D	X
4400	Confectionery .....	15	D	D	D	D	X
4500	Fish and seafoods (excluding canned and frozen packaged).....	106	D	D	D	D	X
4600	Meat and meat products (fresh and unpackaged).....	245	D	D	D	D	D
4611	Beef (not killed on location).....	183	D	D	D	D	X
4612	Veal (not killed on location).....	49	D	D	D	D	X
4613	Lamb and mutton (not killed on location).....	67	D	D	D	D	X
4614	Pork (not killed on location).....	156	D	D	D	D	X
4615	Sausage and prepared meats made on location.....	14	D	D	D	D	X
4616	Sausage and prepared meats not made on location.....	124	D	D	D	D	X
4618	Other meat products .....	68	D	D	D	D	X
4700	Fresh fruits and vegetables .....	43	D	D	D	D	X
4800	Coffee, tea, and spices .....	18	D	D	D	D	D
4811	Coffee .....	14	D	D	D	D	X
4820	Bread and baked goods.....	20	D	D	D	D	D
4821	Breads and rolls .....	15	D	D	D	D	X
4830	Canned foods .....	60	D	D	D	D	D
4831	Canned and bottled fruits, vegetables, and juices.....	45	D	D	D	D	X
4833	Canned meats .....	9	D	D	D	D	X
4834	Canned fish and seafoods.....	16	D	D	D	D	X
4836	Other canned foods .....	8	D	D	D	D	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.).....	16	D	D	D	D	X
4850	Soft drinks and bottled water .....	29	D	D	D	D	D
4851	Soft drinks, packaged.....	15	D	D	D	D	X
4852	Soft drinks, pre and post mix bulk .....	7	D	D	D	D	X
4853	Bottled water .....	16	D	D	D	D	X
4860	Other grocery specialties .....	64	D	D	D	D	D
4861	Pasta .....	28	D	D	D	D	X
4863	Cooking oils and margarine.....	35	D	D	D	D	X
4864	Flour .....	9	D	D	D	D	X
4865	Pickles, preserves, jellies, jams, and sauces .....	12	D	D	D	D	X
4866	Sugar, refined .....	10	D	D	D	D	X
4900	Grain and beans .....	9	D	D	D	D	X
5800	Farm supplies .....	7	D	D	D	D	D
5815	Insecticides, fungicides, and pesticides .....	7	D	D	D	D	X
9700	Service receipts and labor charges (including installed parts).....	9	D	D	D	D	X
9810	Miscellaneous commodities .....	38	D	D	D	D	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) .....	7	D	D	D	D	X
9940	Rental and leasing receipts .....	10	D	D	D	D	X
<b>42245</b>	<b>Confectionery whsle .....</b>	<b>1 962</b>	<b>X</b>	<b>7 539 889</b>	<b>X</b>	<b>100.0</b>	<b>82.1</b>
0800	Photographic equipment and supplies (excluding video).....	6	11 595	870	7.5	Z	X
0960	Restaurant and hotel equipment and supplies.....	16	122 669	24 748	20.2	.3	X
0970	Store machines and equipment .....	9	9 152	190	2.1	Z	X
1030	Optical and ophthalmic goods.....	9	6 343	2 651	41.8	Z	9.2
1034	Optical goods, n.e.c. (excluding cameras).....	9	6 343	2 651	41.8	Z	X
2520	Custodial (janitors') equipment and supplies .....	37	542 847	9 738	1.8	.1	X
2800	Toys and hobby goods and supplies .....	11	281 316	31 660	11.3	.4	.4
2811	Video games and cartridges .....	11	281 316	31 660	11.3	.4	X
3300	Stationery, office supplies and greeting cards .....	12	30 196	6 389	21.2	.1	48.9
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	12	30 196	6 389	21.2	.1	X
3400	Industrial and personal services paper and plastics .....	141	1 672 192	58 988	3.5	.8	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	84	226 332	9 609	4.2	.1	.5
3512	Nonprescription pharmaceuticals .....	43	3 452	167	4.8	Z	X
3515	Other toiletries and druggists' sundries.....	41	222 880	9 442	4.2	.1	X
3900	Women's and children's wear .....	6	13 580	1 224	9.0	Z	X
4100	Frozen foods (packaged).....	152	1 801 145	110 471	6.1	1.5	12.5
4111	Dinners (frozen) .....	23	271 236	11 383	4.2	.2	X
4112	Fish and seafoods (frozen packaged).....	14	122 837	5 861	4.8	.1	X
4113	Vegetables (frozen) .....	6	18 854	749	4.0	.0	X
4114	Fruits and fruit juices (frozen) .....	7	18 724	873	4.7	Z	X
4115	Meat (frozen packaged).....	21	130 190	18 098	13.9	.2	X
4116	Frozen baked goods .....	67	900 515	44 339	4.9	.6	X
4117	Other frozen foods (except frozen dairy products).....	50	987 165	29 179	3.0	.4	X
4200	Dairy products (excluding dried or canned) .....	62	269 904	21 867	8.1	.3	45.5
4212	Cheese .....	39	144 549	11 557	8.0	.2	X
4214	Ice cream .....	17	37 403	2 058	5.5	Z	X
4216	Other dairy products.....	21	94 109	8 079	8.6	.1	X
4400	Confectionery.....	1 962	7 539 889	6 379 287	84.6	84.6	63.0
4411	Candy .....	1 297	5 010 822	2 700 331	53.9	35.8	X
4412	Chewing gum.....	473	1 596 815	168 420	10.5	2.2	X
4413	Nuts.....	919	3 316 017	1 672 035	50.4	22.2	X
4414	Chips and popcorn .....	875	2 332 792	1 038 413	44.5	13.8	X
4415	Other confections .....	626	2 883 204	800 088	27.8	10.6	X

See footnotes at end of table.



**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42245</b>	<b>Confectionery whse—Con.</b>						
4600	Meat and meat products (fresh and unpackaged).....	74	276 021	18 265	6.6	.2	38.5
4616	Sausage and prepared meats not made on location .....	41	121 067	6 685	5.5	.1	X
4618	Other meat products.....	30	135 657	5 579	4.1	.1	X
4700	Fresh fruits and vegetables.....	6	33 778	2 404	7.1	Z	X
4800	Coffee, tea, and spices .....	180	1 849 063	238 784	12.9	3.2	9.1
4811	Coffee.....	133	1 476 522	188 140	12.7	2.5	X
4812	Tea.....	47	825 701	23 445	2.8	.3	X
4813	Spices.....	37	439 575	27 198	6.2	.4	X
4820	Bread and baked goods.....	201	1 950 539	123 439	6.3	1.6	19.5
4822	Cookies, cakes, and other baked goods.....	201	1 950 539	123 074	6.3	1.6	X
4830	Canned foods .....	118	1 460 460	28 129	1.9	.4	10.0
4831	Canned and bottled fruits, vegetables, and juices.....	82	1 224 849	23 802	1.9	.3	X
4833	Canned meats.....	11	37 463	649	1.7	Z	X
4836	Other canned foods.....	46	857 431	3 650	.4	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.).....	50	152 344	12 933	8.5	.2	X
4850	Soft drinks and bottled water .....	230	2 005 500	157 304	7.8	2.1	7.0
4851	Soft drinks, packaged.....	124	662 955	73 264	11.1	1.0	X
4852	Soft drinks, pre and post mix bulk.....	80	1 117 223	30 064	2.7	.4	X
4853	Bottled water.....	96	578 892	53 969	9.3	.7	X
4860	Other grocery specialties .....	234	707 923	112 988	16.0	1.5	27.1
4861	Pasta.....	31	112 689	1 517	1.3	Z	X
4862	Breakfast cereals.....	16	27 084	972	3.6	Z	X
4863	Cooking oils and margarine.....	28	159 331	7 023	4.4	.1	X
4864	Flour.....	21	103 017	5 723	5.6	.1	X
4865	Pickles, preserves, jellies, jams, and sauces.....	30	181 006	7 932	4.4	.1	X
4866	Sugar, refined.....	11	77 237	1 903	2.5	Z	X
4868	Grocery specialties, n.e.c.....	167	414 071	87 917	21.2	1.2	X
4900	Grain and beans.....	9	49 325	3 299	6.7	Z	X
5120	Leaf tobacco.....	6	30 284	1 333	4.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum).....	7	5 014	134	2.7	Z	5.1
5331	Gasses, compressed and liquified, except L.P.....	7	5 014	134	2.7	Z	X
5900	Tobacco and tobacco products.....	73	545 519	78 641	14.4	1.0	56.4
5911	Cigars.....	56	527 147	16 106	3.1	.2	X
5912	Cigarettes.....	67	539 265	50 300	9.3	.7	X
5913	Other tobacco products (excluding leaf).....	31	445 300	12 234	2.7	.2	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials.....	8	11 308	558	4.9	Z	X
6120	Art goods (including novelties and souvenirs).....	38	64 620	13 868	21.5	.2	44.5
6122	Novelties and souvenirs.....	36	59 375	12 161	20.5	.2	X
6150	Nondurable goods, n.e.c.....	8	18 013	937	5.2	Z	X
9700	Service receipts and labor charges (including installed parts).....	31	35 770	2 801	7.8	Z	11.7
9701	Labor charges for repair work.....	20	9 273	1 296	14.0	Z	X
9702	Parts installed in repair work.....	20	9 273	343	3.7	Z	X
9703	Other service receipts and labor charges—Specify.....	11	26 497	1 147	4.3	Z	X
9810	Miscellaneous commodities.....	173	1 062 557	46 466	4.4	.6	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.).....	6	54 635	24 217	44.3	.3	X
9940	Rental and leasing receipts.....	35	92 821	3 392	3.7	Z	X
<b>422450</b>	<b>Confectionery whse.....</b>	<b>1 962</b>	<b>X</b>	<b>7 539 889</b>	<b>X</b>	<b>100.0</b>	<b>82.1</b>
0800	Photographic equipment and supplies (excluding video).....	6	11 595	870	7.5	Z	X
0960	Restaurant and hotel equipment and supplies.....	16	122 669	24 748	20.2	.3	X
0970	Store machines and equipment.....	9	9 152	190	2.1	Z	X
1030	Optical and ophthalmic goods.....	9	6 343	2 651	41.8	Z	9.2
1034	Optical goods, n.e.c. (excluding cameras).....	9	6 343	2 651	41.8	Z	X
2520	Custodial (janitors') equipment and supplies.....	37	542 847	9 738	1.8	.1	X
2800	Toys and hobby goods and supplies.....	11	281 316	31 660	11.3	.4	.4
2811	Video games and cartridges.....	11	281 316	31 660	11.3	.4	X
3300	Stationery, office supplies and greeting cards.....	12	30 196	6 389	21.2	.1	48.9
3316	Other stationery supplies (envelopes, ruled forms, and binder paper).....	12	30 196	6 389	21.2	.1	X
3400	Industrial and personal services paper and plastics.....	141	1 672 192	58 988	3.5	.8	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries.....	84	226 332	9 609	4.2	.1	.5
3512	Nonprescription pharmaceuticals.....	43	3 452	167	4.8	Z	X
3515	Other toiletries and druggists' sundries.....	41	222 880	9 442	4.2	.1	X
3900	Women's and children's wear.....	6	13 580	1 224	9.0	Z	X
4100	Frozen foods (packaged).....	152	1 801 145	110 471	6.1	1.5	12.5
4111	Dinners (frozen).....	23	271 236	11 383	4.2	.2	X
4112	Fish and seafoods (frozen packaged).....	14	122 837	5 861	4.8	.1	X
4113	Vegetables (frozen).....	6	18 854	749	4.0	Z	X
4114	Fruits and fruit juices (frozen).....	7	18 724	873	4.7	Z	X
4115	Meat (frozen packaged).....	21	130 190	18 098	13.9	.2	X
4116	Frozen baked goods.....	67	900 515	44 339	4.9	.6	X
4117	Other frozen foods (except frozen dairy products).....	50	987 165	29 179	3.0	.4	X
4200	Dairy products (excluding dried or canned).....	62	269 904	21 867	8.1	.3	45.5
4212	Cheese.....	39	144 549	11 557	8.0	Z	X
4214	Ice cream.....	17	37 403	2 058	5.5	Z	X
4216	Other dairy products.....	21	94 109	8 079	8.6	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422450</b>	<b>Confectionery whsle—Con.</b>						
4400	Confectionery .....	1 962	7 539 889	6 379 287	84.6	84.6	63.0
4411	Candy .....	1 297	5 010 822	2 700 331	53.9	35.8	X
4412	Chewing gum .....	473	1 596 815	168 420	10.5	2.2	X
4413	Nuts .....	919	3 316 017	1 672 035	50.4	22.2	X
4414	Chips and popcorn .....	875	2 332 792	1 038 413	44.5	13.8	X
4415	Other confections .....	626	2 883 204	800 088	27.8	10.6	X
4600	Meat and meat products (fresh and unpackage	74	276 021	18 265	6.6	.2	38.5
4616	Sausage and prepared meats not made on loca	41	121 067	6 685	5.5	.1	X
4618	Other meat products .....	30	135 657	5 579	4.1	.1	X
4700	Fresh fruits and vegetables .....	6	33 778	2 404	7.1	Z	X
4800	Coffee, tea, and spices .....	180	1 849 063	238 784	12.9	3.2	9.1
4811	Coffee .....	133	1 476 522	188 140	12.7	2.5	X
4812	Tea .....	47	825 701	23 445	2.8	.3	X
4813	Spices .....	37	439 575	27 198	6.2	.4	X
4820	Bread and baked goods .....	201	1 950 539	123 439	6.3	1.6	19.5
4822	Cookies, cakes, and other baked goods .....	201	1 950 539	123 074	6.3	1.6	X
4830	Canned foods .....	118	1 460 460	28 129	1.9	.4	10.0
4831	Canned and bottled fruits, vegetables, and ju	82	1 224 849	23 802	1.9	.3	X
4833	Canned meats .....	11	37 463	649	1.7	Z	X
4836	Other canned foods .....	46	857 431	3 650	.4	Z	X
4840	Food and beverage basic materials (include	50	152 344	12 933	8.5	.2	X
4850	Soft drinks and bottled water .....	230	2 005 500	157 304	7.8	2.1	7.0
4851	Soft drinks, packaged .....	124	662 955	73 264	11.1	1.0	X
4852	Soft drinks, pre and post mix bulk .....	80	1 117 223	30 064	2.7	.4	X
4853	Bottled water .....	96	578 892	53 969	9.3	.7	X
4860	Other grocery specialties .....	234	707 923	112 988	16.0	1.5	27.1
4861	Pasta .....	31	112 689	1 517	1.3	Z	X
4862	Breakfast cereals .....	16	27 084	972	3.6	Z	X
4863	Cooking oils and margarine .....	28	159 331	7 023	4.4	.1	X
4864	Flour .....	21	103 017	5 723	5.6	.1	X
4865	Pickles, preserves, jellies, jams, and sauc	30	181 006	7 932	4.4	.1	X
4866	Sugar, refined .....	11	77 237	1 903	2.5	Z	X
4868	Grocery specialties, n.e.c. ....	167	414 071	87 917	21.2	1.2	X
4900	Grain and beans .....	9	49 325	3 299	6.7	Z	X
5120	Leaf tobacco .....	6	30 284	1 333	4.4	Z	X
5330	Chemicals and allied products (excluding ag	7	5 014	134	2.7	Z	5.1
5331	Gasses, compressed and liquified, except L	7	5 014	134	2.7	Z	X
5900	Tobacco and tobacco products .....	73	545 519	78 641	14.4	1.0	56.4
5911	Cigars .....	56	527 147	16 106	3.1	.2	X
5912	Cigarettes .....	67	539 265	50 300	9.3	.7	X
5913	Other tobacco products (excluding leaf) .....	31	445 300	12 234	2.7	.2	X
6100	Books, periodicals, newspapers, and miscel	8	11 308	558	4.9	Z	X
6120	Art goods (including novelties and souveni	38	64 620	13 868	21.5	.2	44.5
6122	Novelties and souvenirs .....	36	59 375	12 161	20.5	.2	X
6150	Nondurable goods, n.e.c. ....	8	18 013	937	5.2	Z	X
9700	Service receipts and labor charges (includ	31	35 770	2 801	7.8	Z	11.7
9701	Labor charges for repair work .....	20	9 273	1 296	14.0	Z	X
9702	Parts installed in repair work .....	20	9 273	343	3.7	Z	X
9703	Other service receipts and labor charges—	11	26 497	1 147	4.3	Z	X
9810	Miscellaneous commodities .....	173	1 062 557	46 466	4.4	.6	X
9920	Receipts for farm product preparation serv	6	54 635	24 217	44.3	.3	X
9940	Rental and leasing receipts .....	35	92 821	3 392	3.7	Z	X
<b>42246</b>	<b>Fish &amp; seafood whsle</b> .....	<b>2 828</b>	<b>X</b>	<b>11 998 240</b>	<b>X</b>	<b>100.0</b>	<b>75.2</b>
0960	Restaurant and hotel equipment and suppl	6	112 882	3 885	3.4	Z	X
2620	Marine machinery, equipment, and suppl	57	111 325	4 225	3.8	Z	X
4100	Frozen foods (packaged) .....	633	3 699 431	869 149	23.5	7.2	X
4200	Dairy products (excluding dried or canned)	41	286 231	22 309	7.8	.2	X
4300	Poultry and poultry products .....	69	570 965	56 295	9.9	.5	X
4400	Confectionery .....	24	61 610	1 952	3.2	Z	X
4500	Fish and seafoods (excluding canned and fr	2 828	11 998 240	10 885 060	90.7	90.7	X
4600	Meat and meat products (fresh and unpackage	43	226 001	18 808	8.3	.2	X
4700	Fresh fruits and vegetables .....	49	385 957	9 586	2.5	.1	X
4800	Coffee, tea, and spices .....	17	52 324	1 842	3.5	Z	X
4820	Bread and baked goods .....	25	154 053	5 393	3.5	Z	X
4830	Canned foods .....	34	196 146	24 694	12.6	.2	X
4840	Food and beverage basic materials (include	25	49 346	7 442	15.1	.1	X
4850	Soft drinks and bottled water .....	33	69 682	899	1.3	Z	X
4860	Other grocery specialties .....	61	154 170	7 835	5.1	.1	X
5400	Petroleum products .....	48	275 701	18 438	6.7	.2	X
6150	Nondurable goods, n.e.c. ....	16	171 350	1 985	1.2	Z	X
9700	Service receipts and labor charges (includ	44	107 805	3 945	3.7	Z	X
9810	Miscellaneous commodities .....	92	582 350	25 886	4.4	.2	X
9920	Receipts for farm product preparation serv	7	14 364	692	4.8	Z	X
9940	Rental and leasing receipts .....	27	72 078	2 620	3.6	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422460</b>	<b>Fish &amp; seafood whse</b> .....	<b>2 828</b>	<b>X</b>	<b>11 998 240</b>	<b>X</b>	<b>100.0</b>	<b>75.2</b>
0960	Restaurant and hotel equipment and supplies .....	6	112 882	3 885	3.4	Z	X
2620	Marine machinery, equipment, and supplies .....	57	111 325	4 225	3.8	Z	X
4100	Frozen foods (packaged) .....	633	3 699 431	869 149	23.5	7.2	X
4200	Dairy products (excluding dried or canned) .....	41	286 231	22 309	7.8	.2	X
4300	Poultry and poultry products .....	69	570 965	56 295	9.9	.5	X
4400	Confectionery .....	24	61 610	1 952	3.2	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	2 828	11 998 240	10 885 060	90.7	90.7	X
4600	Meat and meat products (fresh and unpackaged) .....	43	226 001	18 808	8.3	.2	X
4700	Fresh fruits and vegetables .....	49	385 957	9 586	2.5	.1	X
4800	Coffee, tea, and spices .....	17	52 324	1 842	3.5	Z	X
4820	Bread and baked goods .....	25	154 053	5 393	3.5	Z	X
4830	Canned foods .....	34	196 146	24 694	12.6	.2	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	25	49 346	7 442	15.1	.1	X
4850	Soft drinks and bottled water .....	33	69 682	899	1.3	Z	X
4860	Other grocery specialties .....	61	154 170	7 835	5.1	.1	X
5400	Petroleum products .....	48	275 701	18 438	6.7	.2	X
6150	Nondurable goods, n.e.c. .....	16	171 350	1 985	1.2	Z	X
9700	Service receipts and labor charges (including installed parts) .....	44	107 805	3 945	3.7	Z	X
9810	Miscellaneous commodities .....	92	582 350	25 886	4.4	.2	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) .....	7	14 364	692	4.8	Z	X
9940	Rental and leasing receipts .....	27	72 078	2 620	3.6	Z	X
<b>42247</b>	<b>Meat &amp; meat product whse</b> .....	<b>3 147</b>	<b>X</b>	<b>26 899 437</b>	<b>X</b>	<b>100.0</b>	<b>81.0</b>
0960	Restaurant and hotel equipment and supplies .....	68	1 299 759	61 380	4.7	.2	X
1600	Electronic parts and equipment, except communication .....	12	58 117	10 254	17.6	Z	70.3
1616	Electronic connectors and other passive electronic parts .....	7	40 368	7 086	17.6	Z	X
2600	Aircraft and aeronautical equipment and supplies .....	9	10 341	2 579	24.9	Z	81.0
2613	Other new aircraft equipment and supplies .....	9	10 341	2 579	24.9	Z	X
3400	Industrial and personal services paper and plastics .....	146	1 584 914	68 632	4.3	.3	.5
3412	Paper dishes, cups, and napkins .....	146	1 584 914	68 632	4.3	.3	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	15	33 092	2 843	8.6	Z	7.9
3515	Other toiletries and druggists' sundries .....	15	33 092	2 843	8.6	Z	X
4100	Frozen foods (packaged) .....	1 011	12 844 986	1 780 536	13.9	6.6	64.6
4111	Dinners (frozen) .....	91	1 802 086	86 224	4.8	.3	X
4112	Fish and seafoods (frozen packaged) .....	690	9 769 672	518 130	5.3	1.9	X
4113	Vegetables (frozen) .....	323	3 643 227	113 509	3.1	.4	X
4114	Fruits and fruit juices (frozen) .....	159	2 130 271	66 487	3.1	.2	X
4115	Meat (frozen packaged) .....	672	9 237 673	681 601	7.4	2.5	X
4116	Frozen baked goods .....	195	2 755 118	93 297	3.4	.3	X
4117	Other frozen foods (except frozen dairy products) .....	320	4 467 800	221 279	5.0	.8	X
4200	Dairy products (excluding dried or canned) .....	712	10 344 412	1 213 861	11.7	4.5	20.0
4211	Butter .....	201	1 726 244	23 053	1.3	.1	X
4212	Cheese .....	631	4 386 928	486 146	11.1	1.8	X
4213	Milk and cream, except raw .....	139	785 878	8 364	1.1	Z	X
4214	Ice cream .....	91	1 428 339	14 890	1.0	.1	X
4216	Other dairy products .....	150	5 276 256	681 408	12.9	2.5	X
4300	Poultry and poultry products .....	1 262	15 759 865	2 446 324	15.5	9.1	.4
4311	Dressed poultry killed on location .....	455	6 079 481	694 715	11.4	2.6	X
4312	Eggs .....	177	2 175 287	88 561	4.1	.3	X
4314	Other poultry (excluding frozen packaged) .....	630	7 505 088	1 663 048	22.2	6.2	X
4400	Confectionery .....	79	524 953	12 369	2.4	.5	X
4413	Nuts .....	79	524 953	8 614	1.6	Z	X
4415	Other confections .....	20	340 089	3 755	1.1	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	335	7 246 301	250 100	3.5	.9	X
4600	Meat and meat products (fresh and unpackaged) .....	3 147	26 899 437	19 659 817	73.1	73.1	65.1
4611	Beef (not killed on location) .....	2 468	21 241 553	9 340 844	44.0	34.7	X
4612	Veal (not killed on location) .....	1 155	10 342 793	838 896	8.1	3.1	X
4613	Lamb and mutton (not killed on location) .....	1 115	12 735 510	923 526	7.3	3.4	X
4614	Pork (not killed on location) .....	2 107	20 326 237	4 442 154	21.9	16.5	X
4615	Sausage and prepared meats made on location .....	658	3 955 020	546 682	13.8	2.0	X
4616	Sausage and prepared meats not made on location .....	1 544	13 906 702	1 370 067	9.9	5.1	X
4617	Meat from animals killed on location .....	152	917 736	247 473	27.0	.9	X
4618	Other meat products .....	1 096	10 082 411	1 950 173	19.3	7.3	X
4700	Fresh fruits and vegetables .....	232	3 973 942	650 515	16.4	2.4	3.0
4711	Fresh fruits .....	153	3 931 900	360 573	9.2	1.3	X
4713	Other fresh vegetables .....	154	3 761 292	289 942	7.7	1.1	X
4800	Coffee, tea, and spices .....	174	1 732 052	28 668	1.7	.1	20.5
4811	Coffee .....	126	1 318 760	12 409	.9	Z	X
4812	Tea .....	75	428 364	6 357	1.5	Z	X
4813	Spices .....	102	705 906	9 903	1.4	Z	X
4820	Bread and baked goods .....	178	1 933 822	47 534	2.5	.2	17.5
4821	Breads and rolls .....	117	1 724 926	28 783	1.7	.1	X
4822	Cookies, cakes, and other baked goods .....	138	1 614 407	18 749	1.2	.1	X
4830	Canned foods .....	333	3 173 461	198 606	6.3	.7	19.8
4831	Canned and bottled fruits, vegetables, and juices .....	204	2 101 536	73 619	3.5	.3	X
4832	Canned and bottled baby foods .....	7	10 820	36	.3	Z	X
4833	Canned meats .....	65	642 978	64 731	10.1	.2	X
4834	Canned fish and seafoods .....	162	885 257	12 697	1.4	Z	X
4836	Other canned foods .....	139	854 920	47 519	5.6	.2	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	114	1 093 376	22 821	2.1	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42247</b>	<b>Meat &amp; meat product whse—Con.</b>						
4850	Soft drinks and bottled water .....	125	1 297 434	18 813	1.5	.1	30.3
4851	Soft drinks, packaged .....	93	614 882	12 269	2.0	Z	X
4852	Soft drinks, pre and post mix bulk .....	30	674 521	4 311	.6	Z	X
4853	Bottled water .....	42	85 749	2 233	2.6	Z	X
4860	Other grocery specialties .....	375	4 057 338	165 296	4.1	.6	15.7
4861	Pasta .....	232	1 978 473	27 825	1.4	.1	X
4862	Breakfast cereals .....	101	843 264	7 355	.9	Z	X
4863	Cooking oils and margarine .....	172	1 219 999	27 989	2.3	.1	X
4864	Flour .....	162	1 691 959	19 183	1.1	.1	X
4865	Pickles, preserves, jellies, jams, and sauces .....	181	2 327 063	15 695	.7	.1	X
4866	Sugar, refined .....	157	1 493 243	15 906	1.1	.1	X
4867	Pet foods .....	32	123 223	15 249	12.4	.1	X
4868	Grocery specialties, n.e.c. ....	170	2 269 823	36 055	1.6	.1	X
4900	Grain and beans .....	25	78 987	807	1.0	Z	11.3
4914	Sorghum (for grain) .....	25	78 987	807	1.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	46	746 226	9 011	1.2	Z	1.0
5335	Detergents and soaps .....	46	746 226	9 011	1.2	Z	X
5600	Beer and ale .....	13	95 381	2 610	2.7	Z	X
5700	Wines and distilled alcoholic beverages .....	14	543 618	20 197	3.7	.1	X
5900	Tobacco and tobacco products .....	12	26 207	524	2.0	Z	29.4
5911	Cigars .....	12	26 207	524	2.0	Z	X
9700	Service receipts and labor charges (including installed parts) .....	21	85 048	8 106	9.5	Z	X
9810	Miscellaneous commodities .....	90	1 558 394	79 521	5.1	.3	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) ...	22	24 623	2 481	10.1	Z	X
9940	Rental and leasing receipts .....	16	47 766	610	1.3	Z	X
<b>422470</b>	<b>Meat &amp; meat product whse .....</b>	<b>3 147</b>	<b>X</b>	<b>26 899 437</b>	<b>X</b>	<b>100.0</b>	<b>81.0</b>
0960	Restaurant and hotel equipment and supplies .....	68	1 299 759	61 380	4.7	.2	X
1600	Electronic parts and equipment, except communication .....	12	58 117	10 254	17.6	Z	70.3
1616	Electronic connectors and other passive electronic parts .....	7	40 368	7 086	17.6	Z	X
2600	Aircraft and aeronautical equipment and supplies .....	9	10 341	2 579	24.9	Z	81.0
2613	Other new aircraft equipment and supplies .....	9	10 341	2 579	24.9	Z	X
3400	Industrial and personal services paper and plastics .....	146	1 584 914	68 632	4.3	.3	.5
3412	Paper dishes, cups, and napkins .....	146	1 584 914	68 632	4.3	.3	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	15	33 092	2 843	8.6	Z	7.9
3515	Other toiletries and druggists' sundries .....	15	33 092	2 843	8.6	Z	X
4100	Frozen foods (packaged) .....	1 011	12 844 986	1 780 536	13.9	6.6	64.6
4111	Dinners (frozen) .....	91	1 802 086	86 224	4.8	.3	X
4112	Fish and seafoods (frozen packaged) .....	690	9 769 672	518 130	5.3	1.9	X
4113	Vegetables (frozen) .....	323	3 643 227	113 509	3.1	.4	X
4114	Fruits and fruit juices (frozen) .....	159	2 130 271	66 487	3.1	.2	X
4115	Meat (frozen packaged) .....	672	9 237 673	681 601	7.4	2.5	X
4116	Frozen baked goods .....	195	2 755 118	93 297	3.4	.3	X
4117	Other frozen foods (except frozen dairy products) .....	320	4 467 800	221 279	5.0	.8	X
4200	Dairy products (excluding dried or canned) .....	712	10 344 412	1 213 861	11.7	4.5	20.0
4211	Butter .....	201	1 726 244	23 053	1.3	.1	X
4212	Cheese .....	631	4 386 928	486 146	11.1	1.8	X
4213	Milk and cream, except raw .....	139	785 878	8 364	1.1	Z	X
4214	Ice cream .....	91	1 428 339	14 890	1.0	.1	X
4216	Other dairy products .....	150	5 276 256	681 408	12.9	2.5	X
4300	Poultry and poultry products .....	1 262	15 759 865	2 446 324	15.5	9.1	.4
4311	Dressed poultry killed on location .....	455	6 079 481	694 715	11.4	2.6	X
4312	Eggs .....	177	2 175 287	88 561	4.1	.3	X
4314	Other poultry (excluding frozen packaged) .....	630	7 505 088	1 663 048	22.2	6.2	X
4400	Confectionery .....	79	524 953	12 369	2.4	Z	.5
4413	Nuts .....	79	524 953	8 614	1.6	Z	X
4415	Other confections .....	20	340 089	3 755	1.1	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	335	7 246 301	250 100	3.5	.9	X
4600	Meat and meat products (fresh and unpackaged) .....	3 147	26 899 437	19 659 817	73.1	73.1	65.1
4611	Beef (not killed on location) .....	2 468	21 241 553	9 340 844	44.0	34.7	X
4612	Veal (not killed on location) .....	1 155	10 342 793	838 896	8.1	3.1	X
4613	Lamb and mutton (not killed on location) .....	1 115	12 735 510	923 526	7.3	3.4	X
4614	Pork (not killed on location) .....	2 107	20 326 237	4 442 154	21.9	16.5	X
4615	Sausage and prepared meats made on location .....	658	3 955 020	546 682	13.8	2.0	X
4616	Sausage and prepared meats not made on location .....	1 544	13 906 702	1 370 067	9.9	5.1	X
4617	Meat from animals killed on location .....	152	917 736	247 473	27.0	.9	X
4618	Other meat products .....	1 096	10 082 411	1 950 173	19.3	7.3	X
4700	Fresh fruits and vegetables .....	232	3 973 942	650 515	16.4	2.4	3.0
4711	Fresh fruits .....	153	3 931 900	360 573	9.2	1.3	X
4713	Other fresh vegetables .....	154	3 761 292	289 942	7.7	1.1	X
4800	Coffee, tea, and spices .....	174	1 732 052	28 668	1.7	.1	20.5
4811	Coffee .....	126	1 318 760	12 409	.9	Z	X
4812	Tea .....	75	428 364	6 357	1.5	Z	X
4813	Spices .....	102	705 906	9 903	1.4	Z	X
4820	Bread and baked goods .....	178	1 933 822	47 534	2.5	.2	17.5
4821	Breads and rolls .....	117	1 724 926	28 783	1.7	.1	X
4822	Cookies, cakes, and other baked goods .....	138	1 614 407	18 749	1.2	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422470</b>	<b>Meat &amp; meat product whse—Con.</b>						
4830	Canned foods .....	333	3 173 461	198 606	6.3	.7	19.8
4831	Canned and bottled fruits, vegetables, and juices .....	204	2 101 536	73 619	3.5	.3	X
4832	Canned and bottled baby foods .....	7	10 820	36	.3	Z	X
4833	Canned meats .....	65	642 978	64 731	10.1	.2	X
4834	Canned fish and seafoods .....	162	885 257	12 697	1.4	Z	X
4836	Other canned foods .....	139	854 920	47 519	5.6	.2	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	114	1 093 376	22 821	2.1	.1	X
4850	Soft drinks and bottled water .....	125	1 297 434	18 813	1.5	.1	30.3
4851	Soft drinks, packaged .....	93	614 882	12 269	2.0	Z	X
4852	Soft drinks, pre and post mix bulk .....	30	674 521	4 311	.6	Z	X
4853	Bottled water .....	42	85 749	2 233	2.6	Z	X
4860	Other grocery specialties .....	375	4 057 338	165 296	4.1	.6	15.7
4861	Pasta .....	232	1 978 473	27 825	1.4	.1	X
4862	Breakfast cereals .....	101	843 264	7 355	.9	Z	X
4863	Cooking oils and margarine .....	172	1 219 999	27 989	2.3	.1	X
4864	Flour .....	162	1 691 959	19 183	1.1	.1	X
4865	Pickles, preserves, jellies, jams, and sauces .....	181	2 327 063	15 695	.7	.1	X
4866	Sugar, refined .....	157	1 493 243	15 906	1.1	.1	X
4867	Pet foods .....	32	123 223	15 249	12.4	.1	X
4868	Grocery specialties, n.e.c. ....	170	2 269 823	36 055	1.6	.1	X
4900	Grain and beans .....	25	78 987	807	1.0	Z	11.3
4914	Sorghum (for grain) .....	25	78 987	807	1.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	46	746 226	9 011	1.2	Z	1.0
5335	Detergents and soaps .....	46	746 226	9 011	1.2	Z	X
5600	Beer and ale .....	13	95 381	2 610	2.7	Z	X
5700	Wines and distilled alcoholic beverages .....	14	543 618	20 197	3.7	.1	X
5900	Tobacco and tobacco products .....	12	26 207	524	2.0	Z	29.4
5911	Cigars .....	12	26 207	524	2.0	Z	X
9700	Service receipts and labor charges (including installed parts) .....	21	85 048	8 106	9.5	Z	X
9810	Miscellaneous commodities .....	90	1 558 394	79 521	5.1	.3	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) .....	22	24 623	2 481	10.1	.3	X
9940	Rental and leasing receipts .....	16	47 766	610	1.3	Z	X
<b>42248</b>	<b>Fresh fruit &amp; vegetable whse .....</b>	<b>5 474</b>	<b>X</b>	<b>40 417 798</b>	<b>X</b>	<b>100.0</b>	<b>77.5</b>
0960	Restaurant and hotel equipment and supplies .....	6	33 508	757	2.3	Z	X
3400	Industrial and personal services paper and plastics .....	29	99 338	3 947	4.0	Z	.6
3412	Paper dishes, cups, and napkins .....	29	99 338	3 947	4.0	Z	X
4100	Frozen foods (packaged) .....	448	3 004 121	279 534	9.3	.7	6.3
4111	Dinners (frozen) .....	54	395 076	7 517	1.9	Z	X
4112	Fish and seafoods (frozen packaged) .....	103	1 050 107	53 148	5.1	.1	X
4113	Vegetables (frozen) .....	271	2 296 917	77 144	3.4	.2	X
4114	Fruits and fruit juices (frozen) .....	177	1 694 119	48 630	2.9	.1	X
4115	Meat (frozen packaged) .....	192	1 515 246	58 805	3.9	.1	X
4116	Frozen baked goods .....	49	663 881	11 798	1.8	Z	X
4117	Other frozen foods (except frozen dairy products) .....	62	555 195	22 494	4.1	.1	X
4200	Dairy products (excluding dried or canned) .....	329	2 275 162	121 081	5.3	.3	5.6
4211	Butter .....	186	1 207 657	19 776	1.6	Z	X
4212	Cheese .....	270	2 016 194	65 327	3.2	.2	X
4213	Milk and cream, except raw .....	113	582 756	9 635	1.7	Z	X
4214	Ice cream .....	59	210 988	1 910	.9	Z	X
4215	Raw milk .....	6	8 106	283	3.5	Z	X
4216	Other dairy products .....	121	796 671	24 148	3.0	.1	X
4300	Poultry and poultry products .....	231	1 652 416	74 313	4.5	.2	X
4400	Confectionery .....	53	512 860	22 316	4.4	.1	5.9
4411	Candy .....	36	399 803	13 386	3.3	Z	X
4413	Nuts .....	17	113 057	8 930	7.9	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	97	1 267 140	63 903	5.0	.2	X
4600	Meat and meat products (fresh and unpackaged) .....	194	1 473 817	87 720	6.0	.2	6.4
4611	Beef (not killed on location) .....	113	1 056 228	51 189	4.8	.1	X
4612	Veal (not killed on location) .....	51	291 460	10 670	3.7	Z	X
4613	Lamb and mutton (not killed on location) .....	13	141 465	1 146	.8	Z	X
4614	Pork (not killed on location) .....	43	457 275	9 543	2.1	Z	X
4615	Sausage and prepared meats made on location .....	35	232 091	4 258	1.8	Z	X
4616	Sausage and prepared meats not made on location .....	63	495 185	8 378	1.7	Z	X
4618	Other meat products .....	27	166 383	2 532	1.5	Z	X
4700	Fresh fruits and vegetables .....	5 474	40 417 798	38 674 417	95.7	95.7	66.8
4711	Fresh fruits .....	4 514	35 323 223	21 790 089	61.7	53.9	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.) .....	1 614	13 356 727	2 404 987	18.0	6.0	X
4713	Other fresh vegetables .....	3 540	26 191 636	14 479 338	55.3	35.8	X
4800	Coffee, tea, and spices .....	152	1 377 988	39 218	2.8	.1	6.8
4811	Coffee .....	61	611 892	5 112	.8	Z	X
4812	Tea .....	33	102 977	1 353	1.3	Z	X
4813	Spices .....	102	875 366	32 753	3.7	.1	X
4820	Bread and baked goods .....	99	1 221 466	154 702	12.7	.4	2.6
4821	Breads and rolls .....	72	524 658	75 473	14.4	.2	X
4822	Cookies, cakes, and other baked goods .....	47	925 433	79 229	8.6	.2	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42248</b>	<b>Fresh fruit &amp; vegetable whse—Con.</b>						
4830	Canned foods	240	1 857 482	121 921	6.6	.3	6.7
4831	Canned and bottled fruits, vegetables, and juices	202	1 472 840	60 098	4.1	.1	X
4832	Canned and bottled baby foods	7	5 060	84	1.7	Z	X
4833	Canned meats	23	74 042	831	1.1	Z	X
4834	Canned fish and seafoods	53	400 119	13 441	3.4	Z	X
4835	Canned milk	8	40 603	320	.8	Z	X
4836	Other canned foods	86	754 902	47 134	6.2	.1	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	63	1 014 163	44 145	4.4	.1	X
4850	Soft drinks and bottled water	30	117 289	3 057	2.6	Z	34.6
4851	Soft drinks, packaged	21	58 902	2 213	3.8	Z	X
4853	Bottled water	23	72 523	844	1.2	Z	X
4860	Other grocery specialties	284	1 821 249	209 825	11.5	.5	22.9
4861	Pasta	71	235 862	4 660	2.0	Z	X
4862	Breakfast cereals	25	143 304	2 243	1.6	Z	X
4863	Cooking oils and margarine	112	401 168	6 132	1.5	Z	X
4864	Flour	79	391 443	4 223	1.1	Z	X
4865	Pickles, preserves, jellies, jams, and sauces	75	330 374	4 981	1.5	Z	X
4866	Sugar, refined	68	658 636	36 388	5.5	.1	X
4868	Grocery specialties, n.e.c.	143	983 440	151 045	15.4	.4	X
4900	Grain and beans	144	760 503	26 666	3.5	.1	.3
4913	Wheat	144	760 503	26 666	3.5	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	8	53 805	403	.7	Z	5.7
5335	Detergents and soaps	8	53 805	403	.7	Z	X
5700	Wines and distilled alcoholic beverages	6	34 439	9 157	26.6	Z	X
5800	Farm supplies	65	388 121	36 125	9.3	.1	1.3
5812	Feeds (poultry and livestock) not mixed on location	27	218 345	2 405	1.1	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners	27	218 345	2 405	1.1	Z	X
5815	Insecticides, fungicides, and pesticides	27	218 345	4 891	2.2	Z	X
5816	Other agricultural chemicals and fertilizers	27	218 345	12 113	5.5	Z	X
5817	Seeds and bulbs	27	218 345	2 405	1.1	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	38	169 776	11 894	7.0	Z	X
5900	Tobacco and tobacco products	13	20 564	370	1.8	Z	X
6110	Flowers and florists' supplies	7	33 289	4 800	14.4	Z	X
9700	Service receipts and labor charges (including installed parts)	81	602 929	80 360	13.3	.2	X
9703	Other service receipts and labor charges—Specify	81	602 929	80 360	13.3	.2	X
9810	Miscellaneous commodities	146	1 826 538	120 827	6.6	.3	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	119	1 014 580	177 437	17.5	.4	X
9940	Rental and leasing receipts	67	763 400	53 864	7.1	.1	X
<b>422480</b>	<b>Fresh fruit &amp; vegetable whse</b>	<b>5 474</b>	<b>X</b>	<b>40 417 798</b>	<b>X</b>	<b>100.0</b>	<b>77.5</b>
0960	Restaurant and hotel equipment and supplies	6	33 508	757	2.3	Z	X
3400	Industrial and personal services paper and plastics	29	99 338	3 947	4.0	Z	.6
3412	Paper dishes, cups, and napkins	29	99 338	3 947	4.0	Z	X
4100	Frozen foods (packaged)	448	3 004 121	279 534	9.3	.7	6.3
4111	Dinners (frozen)	54	395 076	7 517	1.9	Z	X
4112	Fish and seafoods (frozen packaged)	103	1 050 107	53 148	5.1	.1	X
4113	Vegetables (frozen)	271	2 296 917	77 144	3.4	.2	X
4114	Fruits and fruit juices (frozen)	177	1 694 119	48 630	2.9	.1	X
4115	Meat (frozen packaged)	192	1 515 246	58 805	3.9	.1	X
4116	Frozen baked goods	49	663 881	11 798	1.8	Z	X
4117	Other frozen foods (except frozen dairy products)	62	555 195	22 494	4.1	.1	X
4200	Dairy products (excluding dried or canned)	329	2 275 162	121 081	5.3	.3	5.6
4211	Butter	186	1 207 657	19 776	1.6	Z	X
4212	Cheese	270	2 016 194	65 327	3.2	.2	X
4213	Milk and cream, except raw	113	582 756	9 635	1.7	Z	X
4214	Ice cream	59	210 988	1 910	.9	Z	X
4215	Raw milk	6	8 106	283	3.5	Z	X
4216	Other dairy products	121	796 671	24 148	3.0	.1	X
4300	Poultry and poultry products	231	1 652 416	74 313	4.5	.2	X
4400	Confectionery	53	512 860	22 316	4.4	.1	5.9
4411	Candy	36	399 803	13 386	3.3	Z	X
4413	Nuts	17	113 057	8 930	7.9	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged)	97	1 267 140	63 903	5.0	.2	X
4600	Meat and meat products (fresh and unpackaged)	194	1 473 817	87 720	6.0	.2	6.4
4611	Beef (not killed on location)	113	1 056 228	51 189	4.8	.1	X
4612	Veal (not killed on location)	51	291 460	10 670	3.7	Z	X
4613	Lamb and mutton (not killed on location)	13	141 465	1 146	.8	Z	X
4614	Pork (not killed on location)	43	457 275	9 543	2.1	Z	X
4615	Sausage and prepared meats made on location	35	232 091	4 258	1.8	Z	X
4616	Sausage and prepared meats not made on location	63	495 185	8 378	1.7	Z	X
4618	Other meat products	27	166 383	2 532	1.5	Z	X
4700	Fresh fruits and vegetables	5 474	40 417 798	38 674 417	95.7	95.7	66.8
4711	Fresh fruits	4 514	35 323 223	21 790 089	61.7	53.9	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.)	1 614	13 356 727	2 404 987	18.0	6.0	X
4713	Other fresh vegetables	3 540	26 191 636	14 479 338	55.3	35.8	X
4800	Coffee, tea, and spices	152	1 377 988	39 218	2.8	.1	6.8
4811	Coffee	61	611 892	5 112	.8	Z	X
4812	Tea	33	102 977	1 353	1.3	Z	X
4813	Spices	102	875 366	32 753	3.7	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422480</b>	<b>Fresh fruit &amp; vegetable whsle—Con.</b>						
4820	Bread and baked goods .....	99	1 221 466	154 702	12.7	.4	2.6
4821	Breads and rolls .....	72	524 658	75 473	14.4	.2	X
4822	Cookies, cakes, and other baked goods .....	47	925 433	79 229	8.6	.2	X
4830	Canned foods .....	240	1 857 482	121 921	6.6	.3	6.7
4831	Canned and bottled fruits, vegetables, and juices .....	202	1 472 840	60 098	4.1	.1	X
4832	Canned and bottled baby foods .....	7	5 060	84	1.7	Z	X
4833	Canned meats .....	23	74 042	831	1.1	Z	X
4834	Canned fish and seafoods .....	53	400 119	13 441	3.4	Z	X
4835	Canned milk .....	8	40 603	320	.8	Z	X
4836	Other canned foods .....	86	754 902	47 134	6.2	.1	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	63	1 014 163	44 145	4.4	.1	X
4850	Soft drinks and bottled water .....	30	117 289	3 057	2.6	Z	34.6
4851	Soft drinks, packaged .....	21	58 902	2 213	3.8	Z	X
4853	Bottled water .....	23	72 523	844	1.2	Z	X
4860	Other grocery specialties .....	284	1 821 249	209 825	11.5	.5	22.9
4861	Pasta .....	71	235 862	4 660	2.0	Z	X
4862	Breakfast cereals .....	25	143 304	2 243	1.6	Z	X
4863	Cooking oils and margarine .....	112	401 168	6 132	1.5	Z	X
4864	Flour .....	79	391 443	4 223	1.1	Z	X
4865	Pickles, preserves, jellies, jams, and sauces .....	75	330 374	4 981	1.5	Z	X
4866	Sugar, refined .....	68	658 636	36 388	5.5	.1	X
4868	Grocery specialties, n.e.c. ....	143	983 440	151 045	15.4	.4	X
4900	Grain and beans .....	144	760 503	26 666	3.5	.1	.3
4913	Wheat .....	144	760 503	26 666	3.5	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	8	53 805	403	.7	Z	5.7
5335	Detergents and soaps .....	8	53 805	403	.7	Z	X
5700	Wines and distilled alcoholic beverages .....	6	34 439	9 157	26.6	Z	X
5800	Farm supplies .....	65	388 121	36 125	9.3	.1	1.3
5812	Feeds (poultry and livestock) not mixed on location .....	27	218 345	2 405	1.1	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners .....	27	218 345	2 405	1.1	Z	X
5815	Insecticides, fungicides, and pesticides .....	27	218 345	4 891	2.2	Z	X
5816	Other agricultural chemicals and fertilizers .....	27	218 345	12 113	5.5	Z	X
5817	Seeds and bulbs .....	27	218 345	2 405	1.1	Z	X
5818	Other farm supplies (including harness and saddlery equipment) .....	38	169 776	11 894	7.0	Z	X
5900	Tobacco and tobacco products .....	13	20 564	370	1.8	Z	X
6110	Flowers and florists' supplies .....	7	33 289	4 800	14.4	Z	X
9700	Service receipts and labor charges (including installed parts) .....	81	602 929	80 360	13.3	.2	X
9703	Other service receipts and labor charges—Specify .....	81	602 929	80 360	13.3	.2	X
9810	Miscellaneous commodities .....	146	1 826 538	120 827	6.6	.3	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) .....	119	1 014 580	177 437	17.5	.4	X
9940	Rental and leasing receipts .....	67	763 400	53 864	7.1	.1	X
<b>42249</b>	<b>Other grocery &amp; related products whsle .....</b>	<b>10 598</b>	<b>X</b>	<b>73 594 207</b>	<b>X</b>	<b>100.0</b>	<b>80.7</b>
0200	New and rebuilt automotive parts and supplies .....	14	794 621	49 887	6.3	.1	X
0500	Household china, glassware, crockery, and plastic housewares .....	27	85 627	7 185	8.4	Z	X
0520	Linens, domestics, curtains, and draperies .....	10	89 956	2 747	3.1	Z	78.0
0525	Other linens and domestics .....	10	89 956	1 014	1.1	Z	X
0540	Other home furnishings .....	131	3 182 033	86 901	2.7	.1	2.3
0541	Metal flatware and kitchen utensils .....	7	96 169	2 641	2.7	Z	X
0543	Home furnishings, n.e.c. ....	7	96 169	10 592	11.0	Z	X
0740	Other construction materials .....	7	37 866	2 606	6.9	Z	X
0800	Photographic equipment and supplies (excluding video) .....	9	138 663	1 017	.7	Z	X
0900	Office equipment .....	25	155 645	2 815	1.8	Z	X
0960	Restaurant and hotel equipment and supplies .....	449	5 070 182	241 746	4.8	.3	X
0970	Store machines and equipment .....	68	2 433 689	47 839	2.0	.1	.5
0971	Vending machines .....	6	279 793	3 692	1.3	Z	X
0972	Other store machines and equipment .....	37	278 755	12 930	4.6	Z	X
1140	Iron and steel wire and wire products .....	9	32 490	948	2.9	Z	X
1400	Electrical apparatus and equipment .....	10	26 849	936	3.5	Z	X
1500	Electrical appliances, household .....	31	273 049	9 095	3.3	Z	.8
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	22	162 009	6 635	4.1	Z	X
1600	Electronic parts and equipment, except communication .....	10	28 645	754	2.6	Z	X
1700	Hardware .....	79	2 271 181	90 519	4.0	.1	.2
1711	Hand tools (including power driven) .....	9	84 083	2 612	3.1	Z	X
1712	Bolts, nuts, rivets, and fasteners .....	9	84 083	2 612	3.1	Z	X
1713	Cutlery .....	9	84 083	3 915	4.7	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	9	83 327	3 176	3.8	Z	X
2000	Refrigeration equipment and supplies .....	6	26 489	1 237	4.7	Z	80.7
2015	Other refrigeration equipment and supplies .....	6	26 489	1 237	4.7	Z	X
2230	Food-processing machinery, equipment, and parts .....	12	64 079	24 766	38.6	Z	6.7
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	7	2 160	388	18.0	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	16	42 203	3 345	7.9	Z	1.1
2327	All other new general-purpose industrial machinery and equipment .....	10	16 900	2 350	13.9	Z	X
2450	Industrial containers and supplies .....	6	138 567	14 374	10.4	Z	X
2520	Custodial (janitors') equipment and supplies .....	19	185 967	14 446	7.8	Z	X
2530	Laundry and dry-cleaning equipment and supplies .....	104	4 928 755	203 064	4.1	.3	X
2700	Sporting and recreational goods and supplies .....	20	70 032	3 440	4.9	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42249</b>	<b>Other grocery &amp; related products whse—Con.</b>						
2800	Toys and hobby goods and supplies .....	46	131 858	2 372	1.8	Z	4.4
2813	Crafts and craft supplies .....	38	22 950	1 207	5.3	Z	X
2930	Recyclable paper and paperboard .....	12	21 193	3 684	17.4	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	15	115 288	661	.6	Z	X
3140	Prerecorded video tapes .....	7	148 943	1 035	.7	Z	X
3200	Printing and writing paper .....	14	96 127	16 709	17.4	Z	76.6
3213	Other printing and writing paper .....	11	95 138	16 694	17.5	Z	X
3300	Stationery, office supplies and greeting cards .....	47	294 628	10 995	3.7	Z	.2
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	7	88 056	938	1.1	Z	X
3400	Industrial and personal services paper and plastics .....	625	10 961 962	928 912	8.5	1.3	2.9
3411	Paperboard and boxboard boxes .....	87	3 769 258	116 833	3.1	.2	X
3412	Paper dishes, cups, and napkins .....	199	6 263 724	443 049	7.1	.6	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	34	378 463	6 122	1.6	Z	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	139	1 074 401	134 200	12.5	.2	X
3415	Other industrial and personal service paper .....	36	2 212 689	75 011	3.4	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	322	12 853 303	1 114 555	8.7	1.5	1.2
3511	Prescription drugs .....	22	145 526	11 368	7.8	Z	X
3512	Nonprescription pharmaceuticals .....	38	416 268	27 229	6.5	Z	X
3513	Cosmetics .....	30	474 235	37 758	8.0	.1	X
3515	Other toiletries and druggists' sundries .....	222	11 765 417	1 027 806	8.7	1.4	X
3600	Piece goods, knit and woven .....	35	16 717	1 753	10.5	Z	X
3800	Men's and boys' wear .....	27	224 230	9 322	4.2	Z	35.0
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	19	215 205	8 997	4.2	Z	X
3900	Women's and children's wear .....	30	396 809	11 849	3.0	Z	22.3
3912	Women's misses', and girls' dresses and blouses .....	20	384 537	11 042	2.9	Z	X
4000	Footwear .....	11	428 313	74 944	17.5	.1	X
4100	Frozen foods (packaged) .....	1 170	32 828 733	4 729 162	14.4	6.4	46.1
4111	Dinners (frozen) .....	220	9 965 243	328 198	3.3	.4	X
4112	Fish and seafoods (frozen packaged) .....	325	10 671 789	560 474	5.3	.8	X
4113	Vegetables (frozen) .....	350	12 113 506	364 957	3.0	.5	X
4114	Fruits and fruit juices (frozen) .....	350	10 630 307	284 911	2.7	.4	X
4115	Meat (frozen packaged) .....	288	10 825 032	541 154	5.0	.7	X
4116	Frozen baked goods .....	459	13 711 913	911 910	6.7	1.2	X
4117	Other frozen foods (except frozen dairy products) .....	459	21 207 859	1 737 444	8.2	2.4	X
4200	Dairy products (excluding dried or canned) .....	917	27 703 610	2 744 692	9.9	3.7	56.0
4211	Butter .....	269	9 176 169	200 985	2.2	.3	X
4212	Cheese .....	595	16 096 660	917 652	5.7	1.2	X
4213	Milk and cream, except raw .....	240	9 895 453	363 862	3.7	.5	X
4214	Ice cream .....	126	8 588 666	164 463	1.9	.2	X
4215	Raw milk .....	24	3 425 428	64 724	1.9	.1	X
4216	Other dairy products .....	352	18 670 784	1 032 960	5.5	1.4	X
4300	Poultry and poultry products .....	201	5 312 681	309 943	5.8	.4	.1
4312	Eggs .....	107	3 191 794	181 694	5.7	.2	X
4400	Confectionery .....	737	13 597 630	1 025 694	7.5	1.4	2.3
4411	Candy .....	506	8 993 415	683 985	7.6	.9	X
4412	Chewing gum .....	90	686 505	6 062	.9	.2	X
4413	Nuts .....	253	4 599 161	184 248	4.0	.3	X
4414	Chips and popcorn .....	225	885 325	40 816	4.6	.1	X
4415	Other confections .....	113	1 636 252	110 583	6.8	.2	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	153	3 561 425	106 114	3.0	.1	X
4600	Meat and meat products (fresh and unpackaged) .....	488	18 153 762	2 413 921	13.3	3.3	46.5
4611	Beef (not killed on location) .....	166	7 244 825	477 055	6.6	.6	X
4612	Veal (not killed on location) .....	33	2 901 179	36 100	1.2	Z	X
4613	Lamb and mutton (not killed on location) .....	19	1 937 047	19 536	1.0	Z	X
4614	Pork (not killed on location) .....	93	6 225 077	158 495	2.5	.2	X
4615	Sausage and prepared meats made on location .....	44	290 917	9 628	3.3	Z	X
4616	Sausage and prepared meats not made on location .....	264	7 599 704	585 152	7.7	.8	X
4618	Other meat products .....	156	10 557 401	1 047 105	9.9	1.4	X
4700	Fresh fruits and vegetables .....	344	13 970 978	1 036 307	7.4	1.4	.6
4711	Fresh fruits .....	195	9 269 550	338 805	3.7	.5	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.) .....	99	8 922 675	136 030	1.5	.2	X
4713	Other fresh vegetables .....	106	9 653 722	453 012	4.7	.6	X
4800	Coffee, tea, and spices .....	2 748	24 500 570	7 083 211	28.9	9.6	61.3
4811	Coffee .....	1 810	16 543 372	5 199 088	31.4	7.1	X
4812	Tea .....	1 206	8 992 675	618 618	6.9	.8	X
4813	Spices .....	1 120	12 977 540	1 265 452	9.8	1.7	X
4820	Bread and baked goods .....	2 868	18 969 674	5 137 443	27.1	7.0	50.9
4821	Breads and rolls .....	1 375	9 229 865	1 891 372	20.5	2.6	X
4822	Cookies, cakes, and other baked goods .....	2 176	16 451 644	3 246 066	19.7	4.4	X
4830	Canned foods .....	1 874	21 256 328	7 556 134	35.5	10.3	62.7
4831	Canned and bottled fruits, vegetables, and juices .....	1 343	15 150 927	3 238 512	21.4	4.4	X
4832	Canned and bottled baby foods .....	152	3 904 502	76 074	1.9	.1	X
4833	Canned meats .....	322	4 374 125	569 721	13.0	.8	X
4834	Canned fish and seafoods .....	559	6 980 952	1 066 644	15.3	1.4	X
4835	Canned milk .....	154	2 506 958	153 260	6.1	.2	X
4836	Other canned foods .....	743	12 316 637	2 451 908	19.9	3.3	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	937	6 529 170	2 441 426	37.4	3.3	X
4850	Soft drinks and bottled water .....	2 900	19 517 993	6 821 324	34.9	9.3	60.3
4851	Soft drinks, packaged .....	1 970	15 064 303	4 662 986	31.0	6.3	X
4852	Soft drinks, pre and post mix bulk .....	854	7 797 797	802 078	10.3	1.1	X
4853	Bottled water .....	1 480	12 595 661	1 356 255	10.8	1.8	X

See footnotes at end of table.



**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42249</b>	<b>Other grocery &amp; related products whsle—Con.</b>						
4860	Other grocery specialties .....	4 483	48 975 094	25 966 315	53.0	35.3	58.6
4861	Pasta .....	1 082	13 847 725	1 354 745	9.8	1.8	X
4862	Breakfast cereals .....	480	10 293 722	548 523	5.3	.7	X
4863	Cooking oils and margarine .....	1 059	12 359 426	1 677 806	13.6	2.3	X
4864	Flour .....	870	13 045 740	1 119 817	8.6	1.5	X
4865	Pickles, preserves, jellies, jams, and sauces .....	1 145	12 647 092	1 212 757	9.6	1.6	X
4866	Sugar, refined .....	850	10 195 668	1 048 627	10.3	1.4	X
4867	Pet foods .....	570	9 416 417	2 149 946	22.8	2.9	X
4868	Grocery specialties, n.e.c. ....	2 663	34 307 119	16 854 050	49.1	22.9	X
4900	Grain and beans .....	462	4 454 264	305 466	6.9	.4	1.4
4911	Corn (for grain) .....	174	2 257 979	112 491	5.0	.2	X
4912	Oats and barley .....	68	690 118	13 241	1.9	Z	X
4913	Wheat .....	139	1 011 074	97 614	9.7	.1	X
4915	Soybeans .....	32	100 215	220	.2	Z	X
4916	Other grain and beans (rice and edible and inedible beans) .....	172	1 330 758	46 369	3.5	.1	X
5120	Leaf tobacco .....	6	57 065	6 863	12.0	Z	X
5140	Other farm products, inedible .....	10	359 864	145 192	40.3	.2	2.5
5143	Farm products, n.e.c. ....	7	11 071	2 410	21.8	Z	X
5300	Plastics materials and basic shapes .....	11	20 546	2 555	12.4	Z	2.0
5314	Other plastics materials and basic shapes .....	8	12 011	1 849	15.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	196	3 919 346	152 496	3.9	.2	2.0
5332	Alkalies and chlorine .....	10	1 064	4	.4	Z	X
5335	Detergents and soaps .....	58	2 663 040	64 744	2.4	.1	X
5344	Other chemicals and allied products .....	76	329 246	23 634	7.2	Z	X
5400	Petroleum products .....	15	37 454	3 036	8.1	Z	3.5
5412	Motor gasoline .....	9	15 921	838	5.3	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	9	15 921	838	5.3	Z	X
5600	Beer and ale .....	158	3 026 545	207 740	6.9	.3	X
5700	Wines and distilled alcoholic beverages .....	109	2 374 337	84 190	3.5	.1	3.3
5711	Wines .....	64	2 044 114	40 911	2.0	.1	X
5712	Distilled liquor (including premixed alcoholic drinks) .....	71	1 950 500	36 497	1.9	.1	X
5800	Farm supplies .....	40	83 638	13 401	16.0	Z	48.4
5811	Hay, straw, and alfalfa .....	23	54 378	1 530	2.8	Z	X
5812	Feeds (poultry and livestock) not mixed on location .....	28	71 099	6 963	9.8	Z	X
5813	Prepared feeds (poultry and livestock) mixed on location .....	6	36 972	1 804	4.9	Z	X
5816	Other agricultural chemicals and fertilizers .....	10	47 459	246	.5	Z	X
5817	Seeds and bulbs .....	6	28 765	275	1.0	Z	X
5818	Other farm supplies (including harness and saddlery equipment) .....	9	45 161	2 502	5.5	Z	X
5900	Tobacco and tobacco products .....	252	12 306 995	1 055 412	8.6	1.4	16.7
5911	Cigars .....	109	2 419 877	17 400	.7	Z	X
5912	Cigarettes .....	221	10 183 922	645 015	6.3	.9	X
5913	Other tobacco products (excluding leaf) .....	146	7 793 765	274 038	3.5	.4	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	25	242 694	16 451	6.8	Z	X
6110	Flowers and florists' supplies .....	16	43 163	12 758	29.6	Z	X
6120	Art goods (including novelties and souvenirs) .....	13	74 286	8 119	10.9	Z	80.0
6122	Novelties and souvenirs .....	12	73 684	8 113	11.0	Z	X
6150	Nondurable goods, n.e.c. ....	74	744 730	134 448	18.1	.2	X
9700	Service receipts and labor charges (including installed parts) .....	219	1 613 008	106 043	6.6	.1	3.5
9701	Labor charges for repair work .....	101	254 241	4 675	1.8	Z	X
9702	Parts installed in repair work .....	89	190 275	1 741	.9	Z	X
9703	Other service receipts and labor charges—Specify .....	163	1 371 908	98 785	7.2	.1	X
9730	Advertising specialties (paper novelties, etc.) .....	8	4 403	406	9.2	Z	X
9810	Miscellaneous commodities .....	491	8 860 825	840 176	9.5	1.1	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) .....	11	23 426	3 757	16.0	Z	X
9940	Rental and leasing receipts .....	267	772 484	72 961	9.4	.1	X
<b>422490</b>	<b>Other grocery &amp; related products whsle .....</b>	<b>10 598</b>	<b>X</b>	<b>73 594 207</b>	<b>X</b>	<b>100.0</b>	<b>80.7</b>
0200	New and rebuilt automotive parts and supplies .....	14	794 621	49 887	6.3	.1	X
0500	Household china, glassware, crockery, and plastic housewares .....	27	85 627	7 185	8.4	Z	X
0520	Linens, domestics, curtains, and draperies .....	10	89 956	2 747	3.1	Z	78.0
0525	Other linens and domestics .....	10	89 956	1 014	1.1	Z	X
0540	Other home furnishings .....	131	3 182 033	86 901	2.7	.1	2.3
0541	Metal flatware and kitchen utensils .....	7	96 169	2 641	2.7	Z	X
0543	Home furnishings, n.e.c. ....	7	96 169	10 592	11.0	Z	X
0740	Other construction materials .....	7	37 866	2 606	6.9	Z	X
0800	Photographic equipment and supplies (excluding video) .....	9	138 663	1 017	.7	Z	X
0900	Office equipment .....	25	155 645	2 815	1.8	Z	X
0960	Restaurant and hotel equipment and supplies .....	449	5 070 182	241 746	4.8	.3	X
0970	Store machines and equipment .....	68	2 433 689	47 839	2.0	.1	.5
0971	Vending machines .....	6	279 793	3 692	1.3	Z	X
0972	Other store machines and equipment .....	37	278 755	12 930	4.6	Z	X
1140	Iron and steel wire and wire products .....	9	32 490	948	2.9	Z	X
1400	Electrical apparatus and equipment .....	10	26 849	936	3.5	Z	X
1500	Electrical appliances, household .....	31	273 049	9 095	3.3	Z	.8
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	22	162 009	6 635	4.1	Z	X
1600	Electronic parts and equipment, except communication .....	10	28 645	754	2.6	Z	X
1700	Hardware .....	79	2 271 181	90 519	4.0	.1	.2
1711	Hand tools (including power driven) .....	9	84 083	2 612	3.1	Z	X
1712	Bolts, nuts, rivets, and fasteners .....	9	84 083	2 612	3.1	Z	X
1713	Cutlery .....	9	84 083	3 915	4.7	Z	X

See footnotes at end of table.

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422490</b>	<b>Other grocery &amp; related products whse—Con.</b>						
1800	Plumbing and heating equipment and supplies (hydronics) .....	9	83 327	3 176	3.8	Z	X
2000	Refrigeration equipment and supplies .....	6	26 489	1 237	4.7	Z	80.7
2015	Other refrigeration equipment and supplies .....	6	26 489	1 237	4.7	Z	X
2230	Food-processing machinery, equipment, and parts .....	12	64 079	24 766	38.6	Z	6.7
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	7	2 160	388	18.0	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	16	42 203	3 345	7.9	Z	1.1
2327	All other new general-purpose industrial machinery and equipment .....	10	16 900	2 350	13.9	Z	X
2450	Industrial containers and supplies .....	6	138 567	14 374	10.4	Z	X
2520	Custodial (janitors') equipment and supplies .....	19	185 967	14 446	7.8	Z	X
2530	Laundry and dry-cleaning equipment and supplies .....	104	4 928 755	203 064	4.1	.3	X
2700	Sporting and recreational goods and supplies .....	20	70 032	3 440	4.9	Z	X
2800	Toys and hobby goods and supplies .....	46	131 858	2 372	1.8	Z	4.4
2813	Crafts and craft supplies .....	38	22 950	1 207	5.3	Z	X
2930	Recyclable paper and paperboard .....	12	21 193	3 684	17.4	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	15	115 288	661	.6	Z	X
3140	Prerecorded video tapes .....	7	148 943	1 035	.7	Z	X
3200	Printing and writing paper .....	14	96 127	16 709	17.4	Z	76.6
3213	Other printing and writing paper .....	11	95 138	16 694	17.5	Z	X
3300	Stationery, office supplies and greeting cards .....	47	294 628	10 995	3.7	Z	.2
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	7	88 056	938	1.1	Z	X
3400	Industrial and personal services paper and plastics .....	625	10 961 962	928 912	8.5	1.3	2.9
3411	Paperboard and boxboard boxes .....	87	3 769 258	116 833	3.1	.2	X
3412	Paper dishes, cups, and napkins .....	199	6 263 724	443 049	7.1	.6	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	34	378 463	6 122	1.6	Z	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	139	1 074 401	134 200	12.5	.2	X
3415	Other industrial and personal service paper .....	36	2 212 689	75 011	3.4	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	322	12 853 303	1 114 555	8.7	1.5	1.2
3511	Prescription drugs .....	22	145 526	11 368	7.8	Z	X
3512	Nonprescription pharmaceuticals .....	38	416 268	27 229	6.5	Z	X
3513	Cosmetics .....	30	474 235	37 758	8.0	.1	X
3515	Other toiletries and druggists' sundries .....	222	11 765 417	1 027 806	8.7	1.4	X
3600	Piece goods, knit and woven .....	35	16 717	1 753	10.5	Z	X
3800	Men's and boys' wear .....	27	224 230	9 322	4.2	Z	35.0
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	19	215 205	8 997	4.2	Z	X
3900	Women's and children's wear .....	30	396 809	11 849	3.0	Z	22.3
3912	Women's misses', and girls' dresses and blouses .....	20	384 537	11 042	2.9	Z	X
4000	Footwear .....	11	428 313	74 944	17.5	.1	X
4100	Frozen foods (packaged) .....	1 170	32 828 733	4 729 162	14.4	6.4	46.1
4111	Dinners (frozen) .....	220	9 965 243	328 198	3.3	.4	X
4112	Fish and seafoods (frozen packaged) .....	325	10 671 789	560 474	5.3	.8	X
4113	Vegetables (frozen) .....	350	12 113 506	364 957	3.0	.5	X
4114	Fruits and fruit juices (frozen) .....	350	10 630 307	284 911	2.7	.4	X
4115	Meat (frozen packaged) .....	288	10 825 032	541 154	5.0	.7	X
4116	Frozen baked goods .....	459	13 711 913	911 910	6.7	1.2	X
4117	Other frozen foods (except frozen dairy products) .....	459	21 207 859	1 737 444	8.2	2.4	X
4200	Dairy products (excluding dried or canned) .....	917	27 703 610	2 744 692	9.9	3.7	56.0
4211	Butter .....	269	9 176 169	200 985	2.2	.3	X
4212	Cheese .....	595	16 096 660	917 652	5.7	1.2	X
4213	Milk and cream, except raw .....	240	9 895 453	363 862	3.7	.5	X
4214	Ice cream .....	126	8 588 666	164 463	1.9	.2	X
4215	Raw milk .....	24	3 425 428	64 724	1.9	.1	X
4216	Other dairy products .....	352	18 670 784	1 032 960	5.5	1.4	X
4300	Poultry and poultry products .....	201	5 312 681	309 943	5.8	.4	.1
4312	Eggs .....	107	3 191 794	181 694	5.7	.2	X
4400	Confectionery .....	737	13 597 630	1 025 694	7.5	1.4	2.3
4411	Candy .....	506	8 993 415	683 985	7.6	.9	X
4412	Chewing gum .....	90	686 505	6 062	.9	Z	X
4413	Nuts .....	253	4 599 161	184 248	4.0	.3	X
4414	Chips and popcorn .....	225	885 325	40 816	4.6	.1	X
4415	Other confections .....	113	1 636 252	110 583	6.8	.2	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	153	3 561 425	106 114	3.0	.1	X
4600	Meat and meat products (fresh and unpackaged) .....	488	18 153 762	2 413 921	13.3	3.3	46.5
4611	Beef (not killed on location) .....	166	7 244 825	477 055	6.6	.6	X
4612	Veal (not killed on location) .....	33	2 901 179	36 100	1.2	Z	X
4613	Lamb and mutton (not killed on location) .....	19	1 937 047	19 536	1.0	Z	X
4614	Pork (not killed on location) .....	93	6 225 077	158 495	2.5	.2	X
4615	Sausage and prepared meats made on location .....	44	290 917	9 628	3.3	Z	X
4616	Sausage and prepared meats not made on location .....	264	7 599 704	585 152	7.7	.8	X
4618	Other meat products .....	156	10 557 401	1 047 105	9.9	1.4	X
4700	Fresh fruits and vegetables .....	344	13 970 978	1 036 307	7.4	1.4	.6
4711	Fresh fruits .....	195	9 269 550	338 805	3.7	.5	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.) .....	99	8 922 675	136 030	1.5	.2	X
4713	Other fresh vegetables .....	106	9 653 722	453 012	4.7	.6	X
4800	Coffee, tea, and spices .....	2 748	24 500 570	7 083 211	28.9	9.6	61.3
4811	Coffee .....	1 810	16 543 372	5 199 088	31.4	7.1	X
4812	Tea .....	1 206	8 992 675	618 618	6.9	.8	X
4813	Spices .....	1 120	12 977 540	1 265 452	9.8	1.7	X
4820	Bread and baked goods .....	2 868	18 969 674	5 137 443	27.1	7.0	50.9
4821	Breads and rolls .....	1 375	9 229 865	1 891 372	20.5	2.6	X
4822	Cookies, cakes, and other baked goods .....	2 176	16 451 644	3 246 066	19.7	4.4	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422490</b>	<b>Other grocery &amp; related products whsle—Con.</b>						
4830	Canned foods .....	1 874	21 256 328	7 556 134	35.5	10.3	62.7
4831	Canned and bottled fruits, vegetables, and juices .....	1 343	15 150 927	3 238 512	21.4	4.4	X
4832	Canned and bottled baby foods .....	152	3 904 502	76 074	1.9	.1	X
4833	Canned meats .....	322	4 374 125	569 721	13.0	.8	X
4834	Canned fish and seafoods .....	559	6 980 952	1 066 644	15.3	1.4	X
4835	Canned milk .....	154	2 506 958	153 260	6.1	.2	X
4836	Other canned foods .....	743	12 316 637	2 451 908	19.9	3.3	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	937	6 529 170	2 441 426	37.4	3.3	X
4850	Soft drinks and bottled water .....	2 900	19 517 993	6 821 324	34.9	9.3	60.3
4851	Soft drinks, packaged .....	1 970	15 064 303	4 662 986	31.0	6.3	X
4852	Soft drinks, pre and post mix bulk .....	854	7 797 797	802 078	10.3	1.1	X
4853	Bottled water .....	1 480	12 595 661	1 356 255	10.8	1.8	X
4860	Other grocery specialties .....	4 483	48 975 094	25 966 315	53.0	35.3	58.6
4861	Pasta .....	1 082	13 847 725	1 354 745	9.8	1.8	X
4862	Breakfast cereals .....	480	10 293 722	548 523	5.3	.7	X
4863	Cooking oils and margarine .....	1 059	12 359 426	1 677 806	13.6	2.3	X
4864	Flour .....	870	13 045 740	1 119 817	8.6	1.5	X
4865	Pickles, preserves, jellies, jams, and sauces .....	1 145	12 647 092	1 212 757	9.6	1.6	X
4866	Sugar, refined .....	850	10 195 668	1 048 627	10.3	1.4	X
4867	Pet foods .....	570	9 416 417	2 149 946	22.8	2.9	X
4868	Grocery specialties, n.e.c. ....	2 663	34 307 119	16 854 050	49.1	22.9	X
4900	Grain and beans .....	462	4 454 264	305 466	6.9	.4	1.4
4911	Corn (for grain) .....	174	2 257 979	112 491	5.0	.2	X
4912	Oats and barley .....	68	690 118	13 241	1.9	.1	X
4913	Wheat .....	139	1 011 074	97 614	9.7	.1	X
4915	Soybeans .....	32	100 215	220	.2	.1	X
4916	Other grain and beans (rice and edible and inedible beans) .....	172	1 330 758	46 369	3.5	.1	X
5120	Leaf tobacco .....	6	57 065	6 863	12.0	Z	X
5140	Other farm products, inedible .....	10	359 864	145 192	40.3	.2	2.5
5143	Farm products, n.e.c. ....	7	11 071	2 410	21.8	Z	X
5300	Plastics materials and basic shapes .....	11	20 546	2 555	12.4	Z	2.0
5314	Other plastics materials and basic shapes .....	8	12 011	1 849	15.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	196	3 919 346	152 496	3.9	.2	2.0
5332	Alkalies and chlorine .....	10	1 064	4	.4	Z	X
5335	Detergents and soaps .....	58	2 663 040	64 744	2.4	.1	X
5344	Other chemicals and allied products .....	76	329 246	23 634	7.2	Z	X
5400	Petroleum products .....	15	37 454	3 036	8.1	Z	3.5
5412	Motor gasoline .....	9	15 921	838	5.3	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	9	15 921	838	5.3	Z	X
5600	Beer and ale .....	158	3 026 545	207 740	6.9	.3	X
5700	Wines and distilled alcoholic beverages .....	109	2 374 337	84 190	3.5	.1	3.3
5711	Wines .....	64	2 044 114	40 911	2.0	.1	X
5712	Distilled liquor (including premixed alcoholic drinks) .....	71	1 950 500	36 497	1.9	.1	X
5800	Farm supplies .....	40	83 638	13 401	16.0	Z	48.4
5811	Hay, straw, and alfalfa .....	23	54 378	1 530	2.8	Z	X
5812	Feeds (poultry and livestock) not mixed on location .....	28	71 099	6 963	9.8	Z	X
5813	Prepared feeds (poultry and livestock) mixed on location .....	6	36 972	1 804	4.9	Z	X
5816	Other agricultural chemicals and fertilizers .....	10	47 459	246	.5	Z	X
5817	Seeds and bulbs .....	6	28 765	275	1.0	Z	X
5818	Other farm supplies (including harness and saddlery equipment) .....	9	45 161	2 502	5.5	Z	X
5900	Tobacco and tobacco products .....	252	12 306 995	1 055 412	8.6	1.4	16.7
5911	Cigars .....	109	2 419 877	17 400	.7	Z	X
5912	Cigarettes .....	221	10 183 922	645 015	6.3	.9	X
5913	Other tobacco products (excluding leaf) .....	146	7 793 765	274 038	3.5	.4	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	25	242 694	16 451	6.8	Z	X
6110	Flowers and florists' supplies .....	16	43 163	12 758	29.6	Z	X
6120	Art goods (including novelties and souvenirs) .....	13	74 286	8 119	10.9	Z	80.0
6122	Novelties and souvenirs .....	12	73 684	8 113	11.0	Z	X
6150	Nondurable goods, n.e.c. ....	74	744 730	134 448	18.1	.2	X
9700	Service receipts and labor charges (including installed parts) .....	219	1 613 008	106 043	6.6	.1	3.5
9701	Labor charges for repair work .....	101	254 241	4 675	1.8	Z	X
9702	Parts installed in repair work .....	89	190 275	1 741	.9	Z	X
9703	Other service receipts and labor charges—Specify .....	163	1 371 908	98 785	7.2	.1	X
9730	Advertising specialties (paper novelties, etc.) .....	8	4 403	406	9.2	Z	X
9810	Miscellaneous commodities .....	491	8 860 825	840 176	9.5	1.1	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) .....	11	23 426	3 757	16.0	Z	X
9940	Rental and leasing receipts .....	267	772 484	72 961	9.4	.1	X
<b>4224901</b>	<b>Coffee, tea, &amp; spice whsle</b> .....	<b>1 420</b>	<b>X</b>	<b>7 087 834</b>	<b>X</b>	<b>100.0</b>	<b>77.9</b>
0540	Other home furnishings .....	12	43 471	2 231	5.1	Z	X
0960	Restaurant and hotel equipment and supplies .....	110	360 667	23 210	6.4	.3	X
0970	Store machines and equipment .....	31	98 916	7 189	7.3	.1	11.5
0972	Other store machines and equipment .....	31	98 916	7 189	7.3	.1	X
1700	Hardware .....	9	27 456	1 534	5.6	Z	X
2230	Food-processing machinery, equipment, and parts .....	6	3 107	1 092	35.1	Z	X
3400	Industrial and personal services paper and plastics .....	171	349 118	25 500	7.3	.4	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	23	120 564	12 795	10.6	.2	4.3
3515	Other toiletries and druggists' sundries .....	23	120 564	12 795	10.6	.2	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4224901</b>	<b>Coffee, tea, &amp; spice whsle—Con.</b>						
4100	Frozen foods (packaged) .....	50	547 960	80 970	14.8	1.1	75.3
4112	Fish and seafoods (frozen packaged) .....	14	90 256	15 795	17.5		X
4113	Vegetables (frozen) .....	8	73 504	3 644	5.0	.1	X
4114	Fruits and fruit juices (frozen) .....	17	101 475	15 243	15.0	.2	X
4115	Meat (frozen packaged) .....	7	73 243	19 418	26.5	.3	X
4116	Frozen baked goods .....	12	56 462	3 100	5.5	Z	X
4117	Other frozen foods (except frozen dairy products) .....	16	86 384	8 267	9.6	.1	X
4200	Dairy products (excluding dried or canned) .....	81	274 727	31 136	11.3	.4	76.1
4211	Butter .....	16	119 612	9 798	8.2	.1	X
4212	Cheese .....	31	99 361	13 620	13.7	.2	X
4213	Milk and cream, except raw .....	35	56 611	927	1.6	Z	X
4214	Ice cream .....	10	2 675	139	5.2	Z	X
4216	Other dairy products .....	26	74 232	6 630	8.9	.1	X
4300	Poultry and poultry products .....	10	17 094	929	5.4	Z	X
4400	Confectionery .....	116	228 666	15 450	6.8	.2	5.3
4411	Candy .....	88	225 219	3 708	1.6	.1	X
4413	Nuts .....	28	3 447	155	4.5	Z	X
4414	Chips and popcorn .....	60	107 243	11 587	10.8	.2	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	11	26 948	1 592	5.9	Z	X
4600	Meat and meat products (fresh and unpackaged) .....	32	479 320	167 405	34.9	2.4	77.9
4611	Beef (not killed on location) .....	8	112 805	31 944	28.3	.5	X
4616	Sausage and prepared meats not made on location .....	14	346 876	131 874	38.0	1.9	X
4618	Other meat products .....	12	31 050	2 486	8.0	Z	X
4700	Fresh fruits and vegetables .....	10	31 068	9 071	29.2	.1	28.8
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.) .....	10	31 068	8 878	28.6	.1	X
4800	Coffee, tea, and spices .....	1 420	7 087 834	6 104 508	86.1	86.1	68.6
4811	Coffee .....	983	5 829 057	4 846 263	83.1	68.4	X
4812	Tea .....	629	1 884 778	413 507	21.9	5.8	X
4813	Spices .....	445	1 149 455	844 740	73.5	11.9	X
4820	Bread and baked goods .....	88	219 366	18 525	8.4	.3	74.9
4821	Breads and rolls .....	16	13 357	847	6.3	Z	X
4822	Cookies, cakes, and other baked goods .....	85	217 323	17 676	8.1	.2	X
4830	Canned foods .....	107	245 663	25 043	10.2	.4	76.2
4831	Canned and bottled fruits, vegetables, and juices .....	80	181 726	12 693	7.0	Z	X
4833	Canned meats .....	10	20 663	863	4.2	Z	X
4834	Canned fish and seafoods .....	21	42 283	1 806	4.3	Z	X
4835	Canned milk .....	10	21 271	479	2.3	Z	X
4836	Other canned foods .....	26	52 244	9 202	17.6	.1	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	95	419 571	63 284	15.1	.9	X
4850	Soft drinks and bottled water .....	248	578 082	68 432	11.8	1.0	77.2
4851	Soft drinks, packaged .....	178	457 015	36 080	7.9	.5	X
4852	Soft drinks, pre and post mix bulk .....	71	183 900	11 123	6.0	.2	X
4853	Bottled water .....	117	269 088	21 228	7.9	.3	X
4860	Other grocery specialties .....	252	912 280	222 477	24.4	3.1	72.9
4861	Pasta .....	29	48 575	6 599	13.6	.1	X
4862	Breakfast cereals .....	14	10 134	106	1.0	Z	X
4863	Cooking oils and margarine .....	27	76 576	3 208	4.2	Z	X
4864	Flour .....	33	75 719	4 491	5.9	.1	X
4865	Pickles, preserves, jellies, jams, and sauces .....	33	87 745	4 104	4.7	.1	X
4866	Sugar, refined .....	153	353 114	18 939	5.4	.3	X
4868	Grocery specialties, n.e.c. .....	91	555 958	185 024	33.3	2.6	X
4900	Grain and beans .....	37	80 449	10 691	13.3	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	8	17 680	508	2.9	Z	X
9700	Service receipts and labor charges (including installed parts) .....	59	143 602	4 364	3.0	.1	1.2
9701	Labor charges for repair work .....	29	94 803	1 747	1.8	Z	X
9702	Parts installed in repair work .....	30	48 799	300	.6	Z	X
9703	Other service receipts and labor charges—Specify .....	30	48 799	2 317	4.7	Z	X
9810	Miscellaneous commodities .....	92	354 095	23 636	6.7	.3	X
9940	Rental and leasing receipts .....	63	141 222	6 329	4.5	.1	X
<b>4224902</b>	<b>Bread &amp; baked goods whsle</b>	<b>2 187</b>	<b>X</b>	<b>5 821 864</b>	<b>X</b>	<b>100.0</b>	<b>72.5</b>
0540	Other home furnishings .....	7	96 169	13 233	13.8	.2	X
0960	Restaurant and hotel equipment and supplies .....	10	308 367	5 601	1.8	.1	X
3300	Stationery, office supplies and greeting cards .....	7	88 056	938	1.1	Z	X
3400	Industrial and personal services paper and plastics .....	34	378 463	40 892	10.8	.7	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	12	116 463	7 385	6.3	.1	X
4100	Frozen foods (packaged) .....	156	2 492 132	412 539	16.6	7.1	X
4200	Dairy products (excluding dried or canned) .....	71	2 393 140	140 078	5.9	2.4	X
4300	Poultry and poultry products .....	22	462 284	16 124	3.5	.3	X
4400	Confectionery .....	96	1 364 317	63 595	4.7	1.1	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	13	53 208	3 253	6.1	.1	X
4600	Meat and meat products (fresh and unpackaged) .....	70	1 082 107	195 843	18.1	3.4	X
4700	Fresh fruits and vegetables .....	23	1 041 855	53 968	5.2	.9	X
4800	Coffee, tea, and spices .....	114	621 575	32 641	5.3	.6	X
4820	Bread and baked goods .....	2 187	5 821 864	4 396 239	75.5	75.5	X
4830	Canned foods .....	71	288 763	41 697	14.4	.7	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	14	57 084	9 513	16.7	.2	X
4850	Soft drinks and bottled water .....	99	548 146	27 262	5.0	.5	X
4860	Other grocery specialties .....	143	820 071	143 814	17.5	2.5	X
4900	Grain and beans .....	14	115 429	3 282	2.8	.1	X
5900	Tobacco and tobacco products .....	10	1 891 444	112 899	6.0	1.9	X
9700	Service receipts and labor charges (including installed parts) .....	10	11 459	1 352	11.8	Z	X
9810	Miscellaneous commodities .....	36	1 243 750	53 483	4.3	.9	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4224902</b>	<b>Bread &amp; baked goods whsle—Con.</b>						
9940	Rental and leasing receipts .....	10	14 396	234	1.6	Z	X
<b>4224903</b>	<b>Soft drinks whsle .....</b>	<b>2 026</b>	<b>X</b>	<b>7 507 631</b>	<b>X</b>	<b>100.0</b>	<b>77.0</b>
0540	Other home furnishings .....	9	31 668	1 084	3.4	Z	X
0960	Restaurant and hotel equipment and supplies .....	62	264 306	15 964	6.0	Z	X
0970	Store machines and equipment .....	20	71 430	12 360	17.3	Z	X
1700	Hardware .....	7	8 525	89	1.0	Z	X
2520	Custodial (janitors') equipment and supplies .....	6	8 487	586	6.9	Z	X
2530	Laundry and dry-cleaning equipment and supplies .....	10	31 569	5 190	16.4	.1	X
3400	Industrial and personal services paper and plastics .....	94	396 300	22 652	5.7	.3	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	45	220 410	10 859	4.9	.1	.9
3515	Other toiletries and druggists' sundries .....	45	220 410	10 859	4.9	.1	X
4100	Frozen foods (packaged) .....	103	1 096 196	84 613	7.7	1.1	73.3
4111	Dinners (frozen) .....	23	764 731	14 680	1.9	.2	X
4112	Fish and seafoods (frozen packaged) .....	27	46 861	1 902	4.1	Z	X
4113	Vegetables (frozen) .....	23	810 576	16 769	2.1	.2	X
4114	Fruits and fruit juices (frozen) .....	45	216 731	18 710	8.6	.2	X
4115	Meat (frozen packaged) .....	31	852 514	13 309	1.6	.2	X
4116	Frozen baked goods .....	28	811 566	9 376	1.2	.1	X
4117	Other frozen foods (except frozen dairy products) .....	32	839 595	9 801	1.2	.1	X
4200	Dairy products (excluding dried or canned) .....	86	1 046 514	167 065	16.0	2.2	74.9
4211	Butter .....	19	728 779	15 281	2.1	.2	X
4212	Cheese .....	34	856 492	19 242	2.2	.3	X
4213	Milk and cream, except raw .....	42	213 470	4 184	2.0	.1	X
4214	Ice cream .....	25	736 800	18 425	2.5	.2	X
4216	Other dairy products .....	33	762 248	109 587	14.4	1.5	X
4300	Poultry and poultry products .....	24	786 222	54 106	6.9	.7	X
4400	Confectionery .....	122	1 090 470	86 058	7.9	1.1	4.9
4411	Candy .....	98	404 154	11 079	2.7	.1	X
4412	Chewing gum .....	65	260 625	1 673	.6	Z	X
4413	Nuts .....	78	930 270	54 076	5.8	.7	X
4414	Chips and popcorn .....	93	363 328	10 304	2.8	.1	X
4415	Other confections .....	56	289 795	8 925	3.1	.1	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	15	756 537	15 374	2.0	.2	X
4600	Meat and meat products (fresh and unpackaged) .....	30	790 640	72 923	9.2	1.0	76.1
4611	Beef (not killed on location) .....	18	782 503	35 455	4.5	.5	X
4614	Pork (not killed on location) .....	10	751 127	13 986	1.9	.2	X
4616	Sausage and prepared meats not made on location .....	15	683 530	8 358	1.2	.1	X
4618	Other meat products .....	9	9 009	1 143	12.7	Z	X
4700	Fresh fruits and vegetables .....	30	797 766	54 486	6.8	.7	X
4800	Coffee, tea, and spices .....	334	2 240 560	202 207	9.0	2.7	69.7
4811	Coffee .....	285	1 827 817	112 324	6.1	1.5	X
4812	Tea .....	156	1 636 551	80 535	4.9	1.1	X
4813	Spices .....	24	754 697	9 338	1.2	.1	X
4820	Bread and baked goods .....	118	1 234 451	62 542	5.1	.8	75.5
4821	Breads and rolls .....	40	730 317	17 618	2.4	.2	X
4822	Cookies, cakes, and other baked goods .....	111	1 202 813	44 924	3.7	.6	X
4830	Canned foods .....	187	1 792 694	118 224	6.6	1.6	70.3
4831	Canned and bottled fruits, vegetables, and juices .....	175	1 693 407	88 507	5.2	1.2	X
4833	Canned meats .....	13	35 345	2 018	5.7	Z	X
4834	Canned fish and seafoods .....	14	100 572	2 333	2.3	Z	X
4836	Other canned foods .....	30	811 266	24 341	3.0	.3	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	40	72 987	6 479	8.9	.1	X
4850	Soft drinks and bottled water .....	2 026	7 507 631	6 063 232	80.8	80.8	67.7
4851	Soft drinks, packaged .....	1 348	6 033 261	4 183 714	69.3	55.7	X
4852	Soft drinks, pre and post mix bulk .....	672	4 122 460	701 676	17.0	9.3	X
4853	Bottled water .....	1 072	5 292 512	1 177 842	22.3	15.7	X
4860	Other grocery specialties .....	160	1 504 618	109 324	7.3	1.5	68.8
4861	Pasta .....	43	1 008 470	23 024	2.3	.3	X
4862	Breakfast cereals .....	27	734 358	14 494	2.0	.2	X
4863	Cooking oils and margarine .....	46	220 822	3 362	1.5	Z	X
4864	Flour .....	28	822 843	8 711	1.1	.1	X
4865	Pickles, preserves, jellies, jams, and sauces .....	56	418 735	5 742	1.4	.1	X
4866	Sugar, refined .....	40	183 688	3 121	1.7	.2	X
4867	Pet foods .....	15	713 219	14 990	2.1	.2	X
4868	Grocery specialties, n.e.c. .....	93	282 326	35 869	12.7	.5	X
4900	Grain and beans .....	12	33 532	460	1.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	20	174 874	8 856	5.1	.1	15.3
5332	Alkalies and chlorine .....	10	1 064	4	.4	Z	X
5344	Other chemicals and allied products .....	10	173 810	8 852	5.1	.1	X
5600	Beer and ale .....	97	916 959	150 629	16.4	2.0	X
5700	Wines and distilled alcoholic beverages .....	40	241 279	25 867	10.7	.3	27.8
5711	Wines .....	40	241 279	23 634	9.8	.3	X
5712	Distilled liquor (including premixed alcoholic drinks) .....	31	60 991	2 233	3.7	Z	X
5900	Tobacco and tobacco products .....	61	879 297	44 714	5.1	.6	6.6
5911	Cigars .....	28	797 306	8 003	1.0	.1	X
5912	Cigarettes .....	61	879 297	32 244	3.7	.4	X
5913	Other tobacco products (excluding leaf) .....	28	797 306	4 467	.6	.1	X
6150	Nondurable goods, n.e.c. .....	6	13 224	883	6.7	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4224903</b>	<b>Soft drinks whsle—Con.</b>						
9700	Service receipts and labor charges (including installed parts) .....	75	161 374	7 097	4.4	.1	2.7
9701	Labor charges for repair work .....	59	141 476	2 143	1.5	Z	X
9702	Parts installed in repair work .....	59	141 476	1 441	1.0	Z	X
9703	Other service receipts and labor charges—Specify .....	59	44 322	3 503	7.9	Z	X
9810	Miscellaneous commodities .....	135	750 933	37 574	5.0	.5	X
9940	Rental and leasing receipts .....	159	450 788	63 929	14.2	.9	X
<b>4224904</b>	<b>Canned goods whsle .....</b>	<b>957</b>	<b>X</b>	<b>10 184 930</b>	<b>X</b>	<b>100.0</b>	<b>70.1</b>
0540	Other home furnishings .....	24	301 034	6 368	2.1	.1	X
0960	Restaurant and hotel equipment and supplies .....	56	862 428	28 780	3.3	.3	X
1700	Hardware .....	7	20 514	619	3.0	Z	X
2530	Laundry and dry-cleaning equipment and supplies .....	23	1 331 453	27 547	2.1	.3	X
3300	Stationery, office supplies and greeting cards .....	6	26 216	996	3.8	Z	X
3400	Industrial and personal services paper and plastics .....	68	970 908	70 137	7.2	.7	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	40	1 597 676	59 330	3.7	.6	.2
3515	Other toiletries and druggists' sundries .....	40	1 597 676	59 330	3.7	.6	X
4100	Frozen foods (packaged) .....	260	4 831 880	797 909	16.5	7.8	47.4
4111	Dinners (frozen) .....	51	1 013 483	22 177	2.2	.2	X
4112	Fish and seafoods (frozen packaged) .....	100	1 873 050	133 557	7.1	1.3	X
4113	Vegetables (frozen) .....	126	1 546 217	92 651	6.0	.9	X
4114	Fruits and fruit juices (frozen) .....	87	1 137 276	44 736	3.9	.4	X
4115	Meat (frozen packaged) .....	76	1 667 253	136 107	8.2	1.3	X
4116	Frozen baked goods .....	59	1 294 832	42 274	3.3	.4	X
4117	Other frozen foods (except frozen dairy products) .....	119	3 599 075	326 400	9.1	3.2	X
4200	Dairy products (excluding dried or canned) .....	189	4 443 414	498 378	11.2	4.9	46.7
4211	Butter .....	53	953 562	26 029	2.7	.3	X
4212	Cheese .....	138	1 895 551	200 729	10.6	2.0	X
4213	Milk and cream, except raw .....	23	886 493	20 193	2.3	.2	X
4214	Ice cream .....	11	216 499	6 914	3.2	.1	X
4216	Other dairy products .....	75	3 004 135	243 155	8.1	2.4	X
4300	Poultry and poultry products .....	32	847 311	54 872	6.5	.5	X
4400	Confectionery .....	73	1 077 834	74 319	6.9	.7	1.9
4411	Candy .....	73	1 077 834	74 319	6.9	.7	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	35	915 070	20 838	2.3	.2	X
4600	Meat and meat products (fresh and unpackaged) .....	83	2 499 844	296 193	11.8	2.9	27.5
4611	Beef (not killed on location) .....	21	880 177	42 799	4.9	.4	X
4614	Pork (not killed on location) .....	23	814 803	21 034	2.6	.2	X
4616	Sausage and prepared meats not made on location .....	37	909 203	70 183	7.7	.7	X
4618	Other meat products .....	26	515 770	74 422	14.4	.7	X
4700	Fresh fruits and vegetables .....	72	2 072 617	119 072	5.7	1.2	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.) .....	72	2 072 617	30 002	1.4	.3	X
4713	Other fresh vegetables .....	72	2 072 617	89 070	4.3	.9	X
4800	Coffee, tea, and spices .....	277	3 948 864	178 332	4.5	1.8	60.4
4811	Coffee .....	157	1 835 803	52 400	2.9	.5	X
4812	Tea .....	119	1 336 434	39 903	3.0	.4	X
4813	Spices .....	173	2 558 990	86 023	3.4	.8	X
4820	Bread and baked goods .....	138	2 843 721	141 799	5.0	1.4	34.8
4821	Breads and rolls .....	20	1 198 131	19 899	1.7	.2	X
4822	Cookies, cakes, and other baked goods .....	128	2 111 735	121 899	5.8	1.2	X
4830	Canned foods .....	957	10 184 930	6 585 044	64.7	64.7	50.2
4831	Canned and bottled fruits, vegetables, and juices .....	637	5 788 301	2 716 940	46.9	26.7	X
4832	Canned and bottled baby foods .....	55	528 446	37 317	7.1	.4	X
4833	Canned meats .....	163	2 153 038	537 982	25.0	5.3	X
4834	Canned fish and seafoods .....	319	3 559 710	994 616	27.9	9.8	X
4835	Canned milk .....	69	852 395	137 294	16.1	1.3	X
4836	Other canned foods .....	415	5 544 343	2 160 887	39.0	21.2	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	51	813 344	46 038	5.7	.5	X
4850	Soft drinks and bottled water .....	149	1 758 634	109 355	6.2	1.1	56.4
4851	Soft drinks, packaged .....	117	1 361 771	57 264	4.2	.6	X
4852	Soft drinks, pre and post mix bulk .....	13	153 452	2 207	1.4	Z	X
4853	Bottled water .....	61	754 563	49 882	6.6	.5	X
4860	Other grocery specialties .....	386	4 870 609	559 279	11.5	5.5	58.3
4861	Pasta .....	229	3 111 478	108 270	3.5	1.1	X
4862	Breakfast cereals .....	135	2 456 704	86 116	3.5	.8	X
4863	Cooking oils and margarine .....	201	1 812 434	90 844	5.0	.9	X
4864	Flour .....	128	2 465 915	52 181	2.1	.5	X
4865	Pickles, preserves, jellies, jams, and sauces .....	190	2 687 902	60 575	2.3	.6	X
4866	Sugar, refined .....	142	940 483	24 663	2.6	.2	X
4867	Pet foods .....	45	1 708 787	37 743	2.2	.4	X
4868	Grocery specialties, n.e.c. .....	135	1 377 867	98 877	7.2	1.0	X
4900	Grain and beans .....	112	920 919	96 231	10.4	.9	2.5
4913	Wheat .....	74	669 163	80 862	12.1	.8	X
4916	Other grain and beans (rice and edible and inedible beans) .....	38	251 756	15 369	6.1	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	25	660 915	30 954	4.7	.3	X
5400	Petroleum products .....	6	21 533	1 352	6.3	Z	X
5600	Beer and ale .....	17	268 284	16 713	6.2	.2	X
5700	Wines and distilled alcoholic beverages .....	10	167 152	6 166	3.7	.1	X
5900	Tobacco and tobacco products .....	36	1 353 883	54 934	4.1	.5	.8
5911	Cigars .....	36	1 353 883	6 535	.5	.1	X
5912	Cigarettes .....	36	1 353 883	47 599	3.5	.5	X
5913	Other tobacco products (excluding leaf) .....	25	624 678	800	.1	Z	X
9700	Service receipts and labor charges (including installed parts) .....	6	15 406	550	3.6	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4224904</b>	<b>Canned goods whse—Con.</b>						
9810	Miscellaneous commodities	52	1 094 474	154 169	14.1	1.5	X
<b>4224905</b>	<b>Food &amp; beverage basic materials whse</b>	<b>512</b>	<b>X</b>	<b>2 687 268</b>	<b>X</b>	<b>100.0</b>	<b>70.7</b>
0540	Other home furnishings	11	126 107	3 189	2.5	.1	X
0960	Restaurant and hotel equipment and supplies	28	132 031	26 906	20.4	1.0	X
1700	Hardware	9	84 083	9 156	10.9	.3	X
3400	Industrial and personal services paper and plastics	17	243 931	35 408	14.5	1.3	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	22	239 711	27 363	11.4	2.0	X
4100	Frozen foods (packaged)	54	434 437	57 503	13.2	1.1	X
4200	Dairy products (excluding dried or canned)	45	362 393	28 662	7.9	1.1	X
4300	Poultry and poultry products	6	7 976	2 218	27.8	.1	X
4400	Confectionery	40	250 223	17 097	6.8	.6	X
4500	Fish and seafoods (excluding canned and frozen packaged)	16	77 060	7 163	9.3	.3	X
4600	Meat and meat products (fresh and unpackaged)	12	94 436	2 491	2.6	.1	X
4700	Fresh fruits and vegetables	32	204 453	8 534	4.2	.3	X
4800	Coffee, tea, and spices	45	413 184	12 106	2.9	.5	X
4820	Bread and baked goods	18	74 224	7 856	10.6	.3	X
4830	Canned foods	26	301 490	32 398	10.7	1.2	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	512	2 687 268	2 174 658	80.9	80.9	X
4850	Soft drinks and bottled water	30	253 264	23 449	9.3	.9	X
4860	Other grocery specialties	46	562 836	79 702	14.2	3.0	X
4900	Grain and beans	12	85 588	21 098	24.7	.8	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	15	196 809	32 151	16.3	1.2	X
5600	Beer and ale	22	80 559	2 485	3.1	.1	X
5700	Wines and distilled alcoholic beverages	19	76 397	615	.8	Z	X
5900	Tobacco and tobacco products	25	175 344	42 812	24.4	1.6	X
9810	Miscellaneous commodities	22	75 994	11 396	15.0	.4	X
<b>4224906</b>	<b>Other grocery specialties whse</b>	<b>3 496</b>	<b>X</b>	<b>40 304 680</b>	<b>X</b>	<b>100.0</b>	<b>86.5</b>
0200	New and rebuilt automotive parts and supplies	9	781 380	49 048	6.3	.1	X
0500	Household china, glassware, crockery, and plastic housewares	25	68 324	5 744	8.4	Z	X
0520	Linens, domestics, curtains, and draperies	8	3 549	161	4.5	Z	3.1
0525	Other linens and domestics	8	3 549	161	4.5	Z	X
0540	Other home furnishings	68	2 583 584	60 796	2.4	.2	X
0900	Office equipment	16	102 098	1 462	1.4	Z	X
0960	Restaurant and hotel equipment and supplies	183	3 142 383	141 285	4.5	.4	X
0970	Store machines and equipment	11	459 632	9 433	2.1	.2	X
0971	Vending machines	6	279 793	3 692	1.3	Z	X
0972	Other store machines and equipment	6	179 839	5 741	3.2	Z	X
1140	Iron and steel wire and wire products	7	11 530	532	4.6	Z	X
1400	Electrical apparatus and equipment	7	3 655	254	6.9	Z	X
1500	Electrical appliances, household	22	162 009	6 635	4.1	Z	1.4
1518	Other electrical household appliances (including fans, dishwashers, etc.)	22	162 009	6 635	4.1	Z	X
1700	Hardware	45	2 044 196	75 671	3.7	.2	X
2320	General-purpose industrial machinery, equipment, and parts	10	16 900	2 350	13.9	Z	1.9
2327	All other new general-purpose industrial machinery and equipment	10	16 900	2 350	13.9	Z	X
2520	Custodial (janitors') equipment and supplies	11	151 650	6 375	4.2	Z	X
2530	Laundry and dry-cleaning equipment and supplies	65	3 557 784	170 122	4.8	.4	X
2700	Sporting and recreational goods and supplies	17	65 703	3 226	4.9	Z	X
2800	Toys and hobby goods and supplies	38	22 950	1 207	5.3	Z	39.9
2813	Crafts and craft supplies	38	22 950	1 207	5.3	Z	X
2930	Recyclable paper and paperboard	9	19 749	3 566	18.1	Z	X
3000	Jewelry, diamonds, gem stones, and watches	13	114 184	566	.5	Z	X
3140	Prerecorded video tapes	6	145 976	948	.6	Z	X
3200	Printing and writing paper	11	95 138	16 694	17.5	Z	82.7
3213	Other printing and writing paper	11	95 138	16 694	17.5	Z	X
3300	Stationery, office supplies and greeting cards	28	113 407	7 182	6.3	Z	X
3400	Industrial and personal services paper and plastics	241	8 623 242	734 323	8.5	1.8	3.7
3411	Paperboard and boxboard boxes	87	3 769 258	116 833	3.1	.3	X
3412	Paper dishes, cups, and napkins	165	5 885 261	433 345	7.4	1.1	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	105	695 938	111 188	16.0	.3	X
3415	Other industrial and personal service paper	18	2 058 182	72 957	3.5	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	180	10 558 479	996 823	9.4	2.5	.9
3511	Prescription drugs	22	145 526	11 368	7.8	Z	X
3512	Nonprescription pharmaceuticals	22	286 016	12 007	4.2	Z	X
3513	Cosmetics	24	395 157	30 317	7.7	.1	X
3515	Other toiletries and druggists' sundries	111	9 731 783	943 131	9.7	2.3	X
3600	Piece goods, knit and woven	33	16 348	1 718	10.5	Z	X
3800	Men's and boys' wear	19	215 205	8 997	4.2	Z	38.4
3812	Men's and boys' dress and casual shirts, slacks, and jeans	19	215 205	8 997	4.2	Z	X
3900	Women's and children's wear	20	384 537	11 042	2.9	Z	23.6
3912	Women's misses', and girls' dresses and blouses	20	384 537	11 042	2.9	Z	X
4100	Frozen foods (packaged)	547	23 426 128	3 295 628	14.1	8.2	42.3
4111	Dinners (frozen)	120	6 750 976	226 422	3.4	.6	X
4112	Fish and seafoods (frozen packaged)	163	7 413 621	364 419	4.9	.9	X
4113	Vegetables (frozen)	174	8 614 671	208 310	2.4	.5	X
4114	Fruits and fruit juices (frozen)	182	8 009 807	161 832	2.0	.4	X
4115	Meat (frozen packaged)	153	6 730 256	314 359	4.7	.8	X
4116	Frozen baked goods	233	9 825 347	773 624	7.9	1.9	X
4117	Other frozen foods (except frozen dairy products)	226	15 356 156	1 246 652	8.1	3.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4224906</b>	<b>Other grocery specialties whse—Con.</b>						
4200	Dairy products (excluding dried or canned) .....	445	19 183 422	1 879 373	9.8	4.7	57.0
4211	Butter .....	152	7 130 181	140 831	2.0	.3	X
4212	Cheese .....	326	12 718 374	660 161	5.2	1.6	X
4213	Milk and cream, except raw .....	123	7 864 187	320 556	4.1	.8	X
4214	Ice cream .....	57	6 438 006	99 465	1.5	.2	X
4215	Raw milk .....	20	3 287 313	63 025	1.9	.2	X
4216	Other dairy products .....	186	13 577 871	595 329	4.4	1.5	X
4300	Poultry and poultry products .....	107	3 191 794	181 694	5.7	.5	.1
4312	Eggs .....	107	3 191 794	181 694	5.7	.5	X
4400	Confectionery .....	290	9 586 120	769 175	8.0	1.9	2.1
4411	Candy .....	199	6 697 962	573 163	8.6	1.4	X
4413	Nuts .....	113	3 345 077	125 993	3.8	.3	X
4415	Other confections .....	21	310 167	70 019	22.6	.2	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	63	1 732 602	57 894	3.3	.1	X
4600	Meat and meat products (fresh and unpackaged) .....	261	13 207 415	1 679 066	12.7	4.2	47.3
4611	Beef (not killed on location) .....	97	5 293 931	362 088	6.8	.9	X
4612	Veal (not killed on location) .....	24	2 027 103	26 614	1.3	.1	X
4613	Lamb and mutton (not killed on location) .....	14	1 155 966	11 019	1.0	Z	X
4614	Pork (not killed on location) .....	50	4 487 177	121 369	2.7	.3	X
4615	Sausage and prepared meats made on location .....	24	254 158	5 016	2.0	Z	X
4616	Sausage and prepared meats not made on location .....	157	5 477 776	368 918	6.7	.9	X
4618	Other meat products .....	90	9 018 885	784 041	8.7	1.9	X
4700	Fresh fruits and vegetables .....	177	9 823 219	791 176	8.1	2.0	.8
4711	Fresh fruits .....	159	9 061 111	330 078	3.6	.8	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.) .....	17	6 818 990	97 150	1.4	.2	X
4713	Other fresh vegetables .....	34	7 581 105	363 942	4.8	.9	X
4800	Coffee, tea, and spices .....	558	10 188 553	553 417	5.4	1.4	56.1
4811	Coffee .....	289	6 523 862	173 580	2.7	.4	X
4812	Tea .....	254	3 707 351	73 176	2.0	.2	X
4813	Spices .....	416	7 809 169	306 658	3.9	.8	X
4820	Bread and baked goods .....	319	8 776 048	510 482	5.8	1.3	64.0
4821	Breads and rolls .....	118	4 284 020	87 632	2.0	.2	X
4822	Cookies, cakes, and other baked goods .....	273	8 357 033	422 849	5.1	1.0	X
4830	Canned foods .....	526	8 442 788	753 728	8.9	1.9	70.6
4831	Canned and bottled fruits, vegetables, and juices .....	384	6 966 178	371 053	5.3	.9	X
4832	Canned and bottled baby foods .....	92	3 371 064	38 608	1.1	.1	X
4833	Canned meats .....	136	2 165 079	28 858	1.3	.1	X
4834	Canned fish and seafoods .....	188	3 099 060	63 413	2.0	.2	X
4835	Canned milk .....	61	1 505 863	13 645	.9	Z	X
4836	Other canned foods .....	229	5 498 425	238 142	4.3	.6	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	225	2 478 916	141 454	5.7	.4	X
4850	Soft drinks and bottled water .....	348	8 872 236	529 594	6.0	1.3	56.8
4851	Soft drinks, packaged .....	241	6 906 418	365 656	5.3	.9	X
4852	Soft drinks, pre and post mix bulk .....	63	3 153 746	73 554	2.3	.2	X
4853	Bottled water .....	173	5 810 066	90 383	1.6	.2	X
4860	Other grocery specialties .....	3 496	40 304 680	24 851 719	61.7	61.7	61.4
4861	Pasta .....	738	9 412 978	1 198 100	12.7	3.0	X
4862	Breakfast cereals .....	282	7 010 087	445 763	6.4	1.1	X
4863	Cooking oils and margarine .....	752	9 745 868	1 566 279	16.1	3.9	X
4864	Flour .....	627	8 763 614	989 869	11.3	2.5	X
4865	Pickles, preserves, jellies, jams, and sauces .....	824	9 137 814	1 132 558	12.4	2.8	X
4866	Sugar, refined .....	467	7 938 702	950 332	12.0	2.4	X
4867	Pet foods .....	508	6 962 197	2 096 915	30.1	5.2	X
4868	Grocery specialties, n.e.c. .....	2 260	31 662 525	16 471 902	52.0	40.9	X
4900	Grain and beans .....	275	3 218 347	173 704	5.4	.4	1.3
4911	Corn (for grain) .....	174	2 257 979	112 491	5.0	.3	X
4912	Oats and barley .....	68	690 118	13 241	1.9	Z	X
4913	Wheat .....	65	341 911	16 752	4.9	Z	X
4915	Soybeans .....	32	100 215	220	.2	Z	X
4916	Other grain and beans (rice and edible and inedible beans) .....	134	1 079 002	31 000	2.9	.1	X
5140	Other farm products, inedible .....	8	11 630	2 416	20.8	Z	84.2
5143	Farm products, n.e.c. .....	7	11 071	2 410	21.8	Z	X
5300	Plastics materials and basic shapes .....	8	12 011	1 849	15.4	Z	3.9
5314	Other plastics materials and basic shapes .....	8	12 011	1 849	15.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	123	2 818 476	79 526	2.8	.2	2.0
5335	Detergents and soaps .....	58	2 663 040	64 744	2.4	.2	X
5344	Other chemicals and allied products .....	66	155 436	14 782	9.5	Z	X
5400	Petroleum products .....	9	15 921	1 684	10.6	Z	7.0
5412	Motor gasoline .....	9	15 921	838	5.3	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	9	15 921	838	5.3	Z	X
5600	Beer and ale .....	16	1 756 319	37 839	2.2	.1	X
5700	Wines and distilled alcoholic beverages .....	40	1 889 509	51 542	2.7	.1	.3
5711	Wines .....	24	1 802 835	17 277	1.0	Z	X
5712	Distilled liquor (including premixed alcoholic drinks) .....	40	1 889 509	34 264	1.8	.1	X
5800	Farm supplies .....	35	74 393	13 102	17.6	Z	49.3
5811	Hay, straw, and alfalfa .....	23	54 378	1 530	2.8	Z	X
5812	Feeds (poultry and livestock) not mixed on location .....	28	71 099	6 963	9.8	Z	X
5816	Other agricultural chemicals and fertilizers .....	10	47 459	246	.5	Z	X
5817	Seeds and bulbs .....	6	28 765	275	1.0	Z	X
5818	Other farm supplies (including harness and saddlery equipment) .....	9	45 161	2 502	5.5	Z	X

See footnotes at end of table.



**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4224906</b>	<b>Other grocery specialties whse—Con.</b>						
5900	Tobacco and tobacco products .....	119	7 909 057	793 993	10.0	2.0	25.5
5911	Cigars .....	40	265 963	2 841	1.1	Z	X
5912	Cigarettes .....	99	7 775 398	524 291	6.7	1.3	X
5913	Other tobacco products (excluding leaf) .....	89	6 343 645	266 861	4.2	.7	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	23	241 778	16 449	6.8	Z	X
6110	Flowers and florists' supplies .....	12	8 048	262	3.3	Z	X
6120	Art goods (including novelties and souvenirs) .....	7	52 015	3 025	5.8	Z	86.5
6122	Novelties and souvenirs .....	6	51 413	3 019	5.9	Z	X
6150	Nondurable goods, n.e.c. ....	62	701 660	126 351	18.0	.3	X
9700	Service receipts and labor charges (including installed parts) .....	64	1 267 328	92 398	7.3	.2	3.8
9701	Labor charges for repair work .....	9	14 946	437	2.9	Z	X
9703	Other service receipts and labor charges—Specify .....	64	1 267 328	91 961	7.3	.2	X
9730	Advertising specialties (paper novelties, etc.) .....	6	3 487	403	11.6	Z	X
9810	Miscellaneous commodities .....	154	5 341 579	559 918	10.5	1.4	X
9940	Rental and leasing receipts .....	32	162 080	2 377	1.5	Z	X
<b>4225</b>	<b>Farm-product raw material whse .....</b>	<b>8 849</b>	<b>X</b>	<b>132 883 554</b>	<b>X</b>	<b>100.0</b>	<b>88.7</b>
0300	Tires and tubes .....	35	208 566	2 373	1.1	Z	X
0600	Lumber: rough, dressed, and finished .....	144	1 089 796	57 325	5.3	Z	X
0720	Roofing, siding, and insulation materials .....	6	51 874	517	1.0	Z	X
0740	Other construction materials .....	18	121 780	1 033	.8	Z	X
1140	Iron and steel wire and wire products .....	85	974 532	33 597	3.4	Z	X
1700	Hardware .....	68	432 965	16 602	3.8	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	10	64 237	12 329	19.2	Z	64.8
1916	Air cleaning and filtration systems .....	6	3 791	128	3.4	Z	X
2200	Farm machinery, equipment, and parts .....	26	109 811	1 431	1.3	Z	2.3
2211	New tractors (farm) .....	20	104 537	398	.4	Z	X
2212	New harvesting machinery .....	20	104 537	202	.2	Z	X
2216	Other new farm machinery and equipment .....	20	104 537	384	.4	Z	X
2218	Used farm machinery and equipment .....	20	104 537	202	.2	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	58	1 052 291	30 148	2.9	Z	X
2700	Sporting and recreational goods and supplies .....	20	85 695	1 505	1.8	Z	X
3400	Industrial and personal services paper and plastics .....	15	22 873	2 148	9.4	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	16	53 337	1 188	2.2	Z	37.3
3515	Other toiletries and druggists' sundries .....	16	53 337	1 188	2.2	Z	X
4000	Footwear .....	8	172 961	13 164	7.6	Z	X
4100	Frozen foods (packaged) .....	13	31 831	2 828	8.9	Z	60.8
4113	Vegetables (frozen) .....	7	11 038	201	1.8	Z	X
4200	Dairy products (excluding dried or canned) .....	25	116 509	14 888	12.8	Z	66.5
4212	Cheese .....	7	12 534	208	1.7	Z	X
4213	Milk and cream, except raw .....	6	13 622	296	2.2	Z	X
4215	Raw milk .....	13	101 635	13 534	13.3	Z	X
4300	Poultry and poultry products .....	18	81 824	3 562	4.4	Z	71.0
4313	Live poultry .....	18	81 824	3 562	4.4	Z	X
4400	Confectionery .....	6	56 444	21 069	37.3	Z	1.3
4414	Chips and popcorn .....	6	56 444	21 069	37.3	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	7	132 220	2 081	1.6	Z	X
4600	Meat and meat products (fresh and un packaged) .....	18	1 653 893	122 587	7.4	.1	X
4611	Beef (not killed on location) .....	12	1 628 607	79 884	4.9	.1	X
4618	Other meat products .....	12	1 628 607	39 390	2.4	Z	X
4700	Fresh fruits and vegetables .....	30	238 427	28 542	12.0	Z	9.7
4711	Fresh fruits .....	20	209 247	7 121	3.4	Z	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.) .....	8	183 579	6 545	3.6	Z	X
4713	Other fresh vegetables .....	20	209 247	10 345	4.9	Z	X
4800	Coffee, tea, and spices .....	53	2 296 974	99 790	4.3	.1	12.2
4811	Coffee .....	27	1 027 815	45 772	4.5	Z	X
4812	Tea .....	19	1 179 987	50 185	4.3	Z	X
4813	Spices .....	11	415 012	3 833	.9	Z	X
4820	Bread and baked goods .....	8	7 355	393	5.3	Z	5.9
4821	Breads and rolls .....	8	7 355	393	5.3	Z	X
4830	Canned foods .....	20	206 338	12 864	6.2	Z	71.3
4831	Canned and bottled fruits, vegetables, and juices .....	14	154 351	3 469	2.2	Z	X
4834	Canned fish and seafoods .....	7	10 113	205	2.0	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	6	17 333	733	4.2	Z	X
4850	Soft drinks and bottled water .....	10	124 460	2 726	2.2	Z	88.0
4851	Soft drinks, packaged .....	9	122 629	2 557	2.1	Z	X
4860	Other grocery specialties .....	103	6 716 723	745 732	11.1	.6	59.6
4861	Pasta .....	15	43 693	11 383	26.1	Z	X
4863	Cooking oils and margarine .....	18	4 630 884	444 263	9.6	.3	X
4864	Flour .....	25	178 527	24 494	13.7	Z	X
4865	Pickles, preserves, jellies, jams, and sauces .....	15	11 649	381	3.3	Z	X
4866	Sugar, refined .....	22	1 781 031	215 022	12.1	.2	X
4867	Pet foods .....	22	28 588	2 455	8.6	Z	X
4868	Grocery specialties, n.e.c. ....	40	565 505	47 075	8.3	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4225</b>	<b>Farm-product raw material whsle—Con.</b>						
4900	Grain and beans .....	6 537	105 842 534	96 821 522	91.5	72.9	78.9
4911	Corn (for grain) .....	5 250	89 381 406	35 235 298	39.4	26.5	X
4912	Oats and barley .....	2 553	36 272 205	2 056 212	5.7	1.5	X
4913	Wheat .....	4 243	74 744 745	20 128 502	26.9	15.1	X
4914	Sorghum (for grain) .....	1 529	37 253 056	2 979 027	8.0	2.2	X
4915	Soybeans .....	4 575	85 235 292	29 704 969	34.9	22.4	X
4916	Other grain and beans (rice and edible and inedible beans) .....	1 514	32 426 743	6 717 514	20.7	5.1	X
5000	Cattle, hogs, sheep, and goats .....	1 295	9 787 509	8 576 882	87.6	6.5	86.1
5011	Cattle .....	739	6 370 189	5 159 374	81.0	3.9	X
5012	Hogs .....	783	5 275 976	3 305 472	62.7	2.5	X
5013	Sheep .....	149	1 072 775	96 531	9.0	.1	X
5014	Goats .....	60	454 846	15 505	3.4	Z	X
5100	Hides, skins, and pelts .....	253	2 019 334	1 892 869	93.7	1.4	X
5120	Leaf tobacco .....	121	2 150 175	2 098 330	97.6	1.6	80.1
5121	Leaf tobacco stemmed and re-dried at this location .....	13	296 019	293 830	99.3	.2	X
5122	All other leaf tobacco .....	106	1 841 994	1 798 421	97.6	1.4	X
5130	Wool, wool tops, and mohair .....	68	182 102	143 109	78.6	.1	X
5140	Other farm products, inedible .....	891	8 030 537	4 803 637	59.8	3.6	87.8
5141	Raw sugar .....	25	3 355 184	2 011 993	60.0	1.5	X
5142	Horses, mules, and donkeys .....	198	237 057	152 516	64.3	2.0	X
5143	Farm products, n.e.c. ....	678	4 447 037	2 639 128	59.3	2.0	X
5200	Raw cotton .....	321	10 315 171	9 816 173	95.2	7.4	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	1 257	11 403 829	1 145 088	10.0	.9	X
5344	Other chemicals and allied products .....	9	129 329	15 600	12.1	Z	X
5400	Petroleum products .....	757	8 078 639	529 262	6.6	.4	1.2
5412	Motor gasoline .....	363	3 592 248	170 194	4.7	.1	X
5414	Jet fuel (naphtha or kerosine type) .....	53	373 624	37	Z	Z	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) .....	310	2 523 748	58 501	2.3	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	312	3 941 002	193 063	4.9	.1	X
5418	Lubricating oil and greases .....	739	8 020 138	106 297	1.3	.1	X
5420	Liquified petroleum gases (excluding natural gas) .....	38	301 743	12 063	4.0	Z	X
5800	Farm supplies .....	3 063	25 522 608	4 193 204	16.4	3.2	13.4
5811	Hay, straw, and alfalfa .....	273	1 706 676	147 465	8.6	.1	X
5812	Feeds (poultry and livestock) not mixed on location .....	1 548	11 788 256	905 768	7.7	.7	X
5813	Prepared feeds (poultry and livestock) mixed on location .....	1 022	8 320 960	950 608	11.4	.7	X
5814	Weed killers, soil sterilizers, and soil conditioners .....	468	4 216 962	158 291	3.8	.1	X
5815	Insecticides, fungicides, and pesticides .....	617	4 786 735	188 014	3.9	.1	X
5816	Other agricultural chemicals and fertilizers .....	1 658	14 075 754	1 337 780	9.5	1.0	X
5817	Seeds and bulbs .....	1 239	12 124 582	439 601	3.6	.3	X
5818	Other farm supplies (including harness and saddlery equipment) .....	584	5 317 545	61 242	1.2	Z	X
6000	Paint, paint supplies, and wallpaper .....	8	26 693	1 061	4.0	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	7	15 526	705	4.5	Z	X
6110	Flowers and florists' supplies .....	13	58 957	8 002	13.6	Z	X
6150	Nondurable goods, n.e.c. ....	36	392 800	54 685	13.9	Z	X
9700	Service receipts and labor charges (including installed parts) .....	1 060	19 938 290	329 211	1.7	.2	.8
9701	Labor charges for repair work .....	382	8 029 536	68 601	.9	.1	X
9703	Other service receipts and labor charges—Specify .....	907	16 973 760	257 423	1.5	.2	X
9810	Miscellaneous commodities .....	979	13 505 119	672 580	5.0	.5	X
9910	Receipts from Commodity Credit Corporation .....	275	3 386 681	23 594	.7	Z	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) .....	1 235	14 019 818	284 767	2.0	.2	X
9940	Rental and leasing receipts .....	268	3 104 418	28 300	.9	Z	X
<b>42251</b>	<b>Grain &amp; field bean whsle .....</b>	<b>6 434</b>	<b>X</b>	<b>105 267 322</b>	<b>X</b>	<b>100.0</b>	<b>92.1</b>
0300	Tires and tubes .....	34	204 696	2 083	1.0	Z	X
0600	Lumber: rough, dressed, and finished .....	141	1 078 246	56 648	5.3	.1	X
0720	Roofing, siding, and insulation materials .....	6	51 874	517	1.0	Z	X
0740	Other construction materials .....	18	121 780	1 033	.8	Z	X
1140	Iron and steel wire and wire products .....	67	889 375	29 870	3.4	Z	X
1700	Hardware .....	58	411 196	15 851	3.9	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	10	64 237	12 329	19.2	Z	67.4
1916	Air cleaning and filtration systems .....	6	3 791	128	3.4	Z	X
2200	Farm machinery, equipment, and parts .....	20	104 537	1 187	1.1	Z	1.2
2211	New tractors (farm) .....	20	104 537	398	.4	Z	X
2212	New harvesting machinery .....	20	104 537	202	.2	Z	X
2216	Other new farm machinery and equipment .....	20	104 537	384	.4	Z	X
2218	Used farm machinery and equipment .....	20	104 537	202	.2	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	49	1 020 008	29 291	2.9	Z	X
2700	Sporting and recreational goods and supplies .....	17	83 490	1 418	1.7	Z	X
3400	Industrial and personal services paper and plastics .....	15	22 873	2 148	9.4	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	10	42 053	1 078	2.6	Z	43.6
3515	Other toiletries and druggists' sundries .....	10	42 053	1 078	2.6	Z	X
4100	Frozen foods (packaged) .....	12	28 277	1 908	6.7	Z	71.7
4113	Vegetables (frozen) .....	7	11 038	201	1.8	Z	X
4200	Dairy products (excluding dried or canned) .....	15	80 600	10 407	12.9	Z	55.5
4212	Cheese .....	7	12 534	208	1.7	Z	X
4213	Milk and cream, except raw .....	6	13 622	296	2.2	Z	X
4300	Poultry and poultry products .....	13	62 655	3 111	5.0	Z	71.9
4313	Live poultry .....	13	62 655	3 111	5.0	Z	X
4400	Confectionery .....	6	56 444	21 069	37.3	Z	1.3
4414	Chips and popcorn .....	6	56 444	21 069	37.3	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	7	132 220	2 081	1.6	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42251</b>	<b>Grain &amp; field bean whsle—Con.</b>						
4600	Meat and meat products (fresh and unpackaged).....	12	1 628 607	119 274	7.3	.1	X
4611	Beef (not killed on location).....	12	1 628 607	79 884	4.9	.1	X
4618	Other meat products.....	12	1 628 607	39 390	2.4	Z	X
4700	Fresh fruits and vegetables.....	20	209 247	24 015	11.5	Z	10.7
4711	Fresh fruits.....	20	209 247	7 121	3.4	Z	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.).....	8	183 579	6 545	3.6	Z	X
4713	Other fresh vegetables.....	20	209 247	10 345	4.9	Z	X
4800	Coffee, tea, and spices.....	50	2 278 196	91 340	4.0	.1	12.5
4811	Coffee.....	24	1 009 037	37 322	3.7	Z	X
4812	Tea.....	19	1 179 987	50 185	4.3	Z	X
4813	Spices.....	11	415 012	3 833	.9	Z	X
4820	Bread and baked goods.....	8	7 355	393	5.3	Z	6.1
4821	Breads and rolls.....	8	7 355	393	5.3	Z	X
4830	Canned foods.....	16	177 541	10 179	5.7	Z	79.5
4831	Canned and bottled fruits, vegetables, and juices.....	14	154 351	3 469	2.2	Z	X
4834	Canned fish and seafoods.....	7	10 113	205	2.0	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.).....	6	17 333	733	4.2	Z	X
4850	Soft drinks and bottled water.....	10	124 460	2 726	2.2	Z	91.4
4851	Soft drinks, packaged.....	9	122 629	2 557	2.1	Z	X
4860	Other grocery specialties.....	95	5 102 753	531 753	10.4	.5	67.9
4861	Pasta.....	15	43 693	11 383	26.1	Z	X
4863	Cooking oils and margarine.....	18	4 630 884	444 263	9.6	.4	X
4864	Flour.....	25	178 527	24 494	13.7	Z	X
4865	Pickles, preserves, jellies, jams, and sauces.....	15	11 649	381	3.3	Z	X
4866	Sugar, refined.....	17	169 266	1 702	1.0	Z	X
4867	Pet foods.....	22	28 588	2 455	8.6	Z	X
4868	Grocery specialties, n.e.c.....	40	565 505	47 075	8.3	Z	X
4900	Grain and beans.....	6 434	105 267 322	96 710 597	91.9	91.9	81.9
4911	Corn (for grain).....	5 173	89 104 883	35 207 109	39.5	33.4	X
4912	Oats and barley.....	2 526	36 199 395	2 054 257	5.7	2.0	X
4913	Wheat.....	4 182	74 397 096	20 117 799	27.0	19.1	X
4914	Sorghum (for grain).....	1 515	37 139 874	2 960 593	8.0	2.8	X
4915	Soybeans.....	4 523	84 894 464	29 667 274	34.9	28.2	X
4916	Other grain and beans (rice and edible and inedible beans).....	1 496	32 154 702	6 703 564	20.8	6.4	X
5000	Cattle, hogs, sheep, and goats.....	156	1 149 270	173 484	15.1	.2	80.7
5011	Cattle.....	80	503 384	64 695	12.9	.1	X
5012	Hogs.....	126	867 331	107 888	12.4	.1	X
5140	Other farm products, inedible.....	233	3 020 356	218 335	7.2	.2	92.1
5142	Horses, mules, and donkeys.....	8	11 381	4 200	36.9	Z	X
5143	Farm products, n.e.c.....	222	1 874 668	200 766	10.7	.2	X
5200	Raw cotton.....	71	369 023	37 951	10.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum).....	1 226	11 093 977	1 093 963	9.9	1.0	X
5400	Petroleum products.....	739	8 020 138	521 998	6.5	.5	1.1
5412	Motor gasoline.....	359	3 577 711	167 450	4.7	.2	X
5414	Jet fuel (naphtha or kerosine type).....	53	373 624	37	Z	Z	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil).....	306	2 500 875	55 141	2.2	.1	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating).....	312	3 941 002	193 063	4.9	.2	X
5418	Lubricating oil and greases.....	739	8 020 138	106 297	1.3	.1	X
5420	Liquified petroleum gases (excluding natural gas).....	33	298 414	11 667	3.9	Z	X
5800	Farm supplies.....	2 938	24 776 491	4 005 215	16.2	3.8	14.1
5811	Hay, straw, and alfalfa.....	241	1 622 392	137 781	8.5	.1	X
5812	Feeds (poultry and livestock) not mixed on location.....	1 502	11 604 756	866 551	7.5	.8	X
5813	Prepared feeds (poultry and livestock) mixed on location.....	988	7 989 014	885 808	11.1	.1	X
5814	Weed killers, soil sterilizers, and soil conditioners.....	433	3 989 923	153 919	3.9	.1	X
5815	Insecticides, fungicides, and pesticides.....	576	4 537 945	178 379	3.9	.2	X
5816	Other agricultural chemicals and fertilizers.....	1 599	13 708 987	1 313 341	9.6	1.2	X
5817	Seeds and bulbs.....	1 181	11 647 671	432 949	3.7	.4	X
5818	Other farm supplies (including harness and saddlery equipment).....	542	4 935 855	36 490	.7	Z	X
6110	Flowers and florists' supplies.....	6	37 784	1 884	5.0	Z	X
6150	Nondurable goods, n.e.c.....	25	204 192	36 232	17.7	Z	X
9700	Service receipts and labor charges (including installed parts).....	1 011	18 466 001	301 368	1.6	.3	.9
9701	Labor charges for repair work.....	382	8 029 536	68 601	.9	.1	X
9703	Other service receipts and labor charges—Specify.....	882	15 795 513	232 767	1.5	.2	X
9810	Miscellaneous commodities.....	894	13 258 770	647 874	4.9	.6	X
9910	Receipts from Commodity Credit Corporation.....	245	2 740 130	20 784	.8	Z	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.).....	1 208	13 833 018	276 063	2.0	.3	X
9940	Rental and leasing receipts.....	237	2 998 299	23 624	.8	Z	X
<b>422510</b>	<b>Grain &amp; field bean whsle.....</b>	<b>6 434</b>	<b>X</b>	<b>105 267 322</b>	<b>X</b>	<b>100.0</b>	<b>92.1</b>
0300	Tires and tubes.....	34	204 696	2 083	1.0	Z	X
0600	Lumber: rough, dressed, and finished.....	141	1 078 246	56 648	5.3	.1	X
0720	Roofing, siding, and insulation materials.....	6	51 874	517	1.0	Z	X
0740	Other construction materials.....	18	121 780	1 033	.8	Z	X
1140	Iron and steel wire and wire products.....	67	889 375	29 870	3.4	Z	X
1700	Hardware.....	58	411 196	15 851	3.9	Z	X
1900	Warm air heating and air-conditioning equipment and supplies.....	10	64 237	12 329	19.2	Z	67.4
1916	Air cleaning and filtration systems.....	6	3 791	128	3.4	Z	X
2200	Farm machinery, equipment, and parts.....	20	104 537	1 187	1.1	Z	1.2
2211	New tractors (farm).....	20	104 537	398	.4	Z	X
2212	New harvesting machinery.....	20	104 537	202	.2	Z	X
2216	Other new farm machinery and equipment.....	20	104 537	384	.4	Z	X
2218	Used farm machinery and equipment.....	20	104 537	202	.2	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422510</b>	<b>Grain &amp; field bean whse—Con.</b>						
2320	General-purpose industrial machinery, equipment, and parts .....	49	1 020 008	29 291	2.9	Z	X
2700	Sporting and recreational goods and supplies .....	17	83 490	1 418	1.7	Z	X
3400	Industrial and personal services paper and plastics .....	15	22 873	2 148	9.4	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	10	42 053	1 078	2.6	Z	43.6
3515	Other toiletries and druggists' sundries .....	10	42 053	1 078	2.6	Z	X
4100	Frozen foods (packaged) .....	12	28 277	1 908	6.7	Z	71.7
4113	Vegetables (frozen) .....	7	11 038	201	1.8	Z	X
4200	Dairy products (excluding dried or canned) .....	15	80 600	10 407	12.9	Z	55.5
4212	Cheese .....	7	12 534	208	1.7	Z	X
4213	Milk and cream, except raw .....	6	13 622	296	2.2	Z	X
4300	Poultry and poultry products .....	13	62 655	3 111	5.0	Z	71.9
4313	Live poultry .....	13	62 655	3 111	5.0	Z	X
4400	Confectionery .....	6	56 444	21 069	37.3	Z	1.3
4414	Chips and popcorn .....	6	56 444	21 069	37.3	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	7	132 220	2 081	1.6	Z	X
4600	Meat and meat products (fresh and unpackage) .....	12	1 628 607	119 274	7.3	.1	X
4611	Beef (not killed on location) .....	12	1 628 607	79 884	4.9	.1	X
4618	Other meat products .....	12	1 628 607	39 390	2.4	.1	X
4700	Fresh fruits and vegetables .....	20	209 247	24 015	11.5	Z	10.7
4711	Fresh fruits .....	20	209 247	7 121	3.4	Z	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.) .....	8	183 579	6 545	3.6	Z	X
4713	Other fresh vegetables .....	20	209 247	10 345	4.9	Z	X
4800	Coffee, tea, and spices .....	50	2 278 196	91 340	4.0	.1	12.5
4811	Coffee .....	24	1 009 037	37 322	3.7	Z	X
4812	Tea .....	19	1 179 987	50 185	4.3	Z	X
4813	Spices .....	11	415 012	3 833	.9	Z	X
4820	Bread and baked goods .....	8	7 355	393	5.3	Z	6.1
4821	Breads and rolls .....	8	7 355	393	5.3	Z	X
4830	Canned foods .....	16	177 541	10 179	5.7	Z	79.5
4831	Canned and bottled fruits, vegetables, and juices .....	14	154 351	3 469	2.2	Z	X
4834	Canned fish and seafoods .....	7	10 113	205	2.0	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	6	17 333	733	4.2	Z	X
4850	Soft drinks and bottled water .....	10	124 460	2 726	2.2	Z	91.4
4851	Soft drinks, packaged .....	9	122 629	2 557	2.1	Z	X
4860	Other grocery specialties .....	95	5 102 753	531 753	10.4	.5	67.9
4861	Pasta .....	15	43 693	11 383	26.1	Z	X
4863	Cooking oils and margarine .....	18	4 630 884	444 263	9.6	.4	X
4864	Flour .....	25	178 527	24 494	13.7	Z	X
4865	Pickles, preserves, jellies, jams, and sauces .....	15	11 649	381	3.3	Z	X
4866	Sugar, refined .....	17	169 266	1 702	1.0	Z	X
4867	Pet foods .....	22	28 588	2 455	8.6	Z	X
4868	Grocery specialties, n.e.c. .....	40	565 505	47 075	8.3	Z	X
4900	Grain and beans .....	6 434	105 267 322	96 710 597	91.9	91.9	81.9
4911	Corn (for grain) .....	5 173	89 104 883	35 207 109	39.5	33.4	X
4912	Oats and barley .....	2 526	36 199 395	2 054 257	5.7	2.0	X
4913	Wheat .....	4 182	74 397 096	20 117 799	27.0	19.1	X
4914	Sorghum (for grain) .....	1 515	37 139 874	2 960 593	8.0	2.8	X
4915	Soybeans .....	4 523	84 894 464	29 667 274	34.9	28.2	X
4916	Other grain and beans (rice and edible and inedible beans) .....	1 496	32 154 702	6 703 564	20.8	6.4	X
5000	Cattle, hogs, sheep, and goats .....	156	1 149 270	173 484	15.1	.2	80.7
5011	Cattle .....	80	503 384	64 695	12.9	.1	X
5012	Hogs .....	126	867 331	107 888	12.4	.1	X
5140	Other farm products, inedible .....	233	3 020 356	218 335	7.2	.2	92.1
5142	Horses, mules, and donkeys .....	8	11 381	4 200	36.9	Z	X
5143	Farm products, n.e.c. .....	222	1 874 668	200 766	10.7	.2	X
5200	Raw cotton .....	71	369 023	37 951	10.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	1 226	11 093 977	1 093 963	9.9	1.0	X
5400	Petroleum products .....	739	8 020 138	521 998	6.5	.5	1.1
5412	Motor gasoline .....	359	3 577 711	167 450	4.7	.2	X
5414	Jet fuel (naphtha or kerosine type) .....	53	373 624	37	Z	Z	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) .....	306	2 500 875	55 141	2.2	.1	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	312	3 941 002	193 063	4.9	.2	X
5418	Lubricating oil and greases .....	739	8 020 138	106 297	1.3	.1	X
5420	Liquified petroleum gases (excluding natural gas) .....	33	298 414	11 667	3.9	Z	X
5800	Farm supplies .....	2 938	24 776 491	4 005 215	16.2	3.8	14.1
5811	Hay, straw, and alfalfa .....	241	1 622 392	137 781	8.5	.1	X
5812	Feeds (poultry and livestock) not mixed on location .....	1 502	11 604 756	866 551	7.5	.8	X
5813	Prepared feeds (poultry and livestock) mixed on location .....	988	7 989 014	885 808	11.1	.8	X
5814	Weed killers, soil sterilizers, and soil conditioners .....	433	3 989 923	153 919	3.9	.1	X
5815	Insecticides, fungicides, and pesticides .....	576	4 537 945	178 379	3.9	.2	X
5816	Other agricultural chemicals and fertilizers .....	1 599	13 708 987	1 313 341	9.6	1.2	X
5817	Seeds and bulbs .....	1 181	11 647 671	432 949	3.7	.4	X
5818	Other farm supplies (including harness and saddlery equipment) .....	542	4 935 855	36 490	.7	Z	X
6110	Flowers and florists' supplies .....	6	37 784	1 884	5.0	Z	X
6150	Nondurable goods, n.e.c. .....	25	204 192	36 232	17.7	Z	X
9700	Service receipts and labor charges (including installed parts) .....	1 011	18 466 001	301 368	1.6	.3	.9
9701	Labor charges for repair work .....	382	8 029 536	68 601	.9	.1	X
9703	Other service receipts and labor charges—Specify .....	882	15 795 513	232 767	1.5	.2	X
9810	Miscellaneous commodities .....	894	13 258 770	647 874	4.9	.6	X
9910	Receipts from Commodity Credit Corporation .....	245	2 740 130	20 784	.8	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422510</b>	<b>Grain &amp; field bean whsle—Con.</b>						
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) . . .	1 208	13 833 018	276 063	2.0	.3	X
9940	Rental and leasing receipts . . . . .	237	2 998 299	23 624	.8	Z	X
<b>42252</b>	<b>Livestock whsle . . . . .</b>	<b>1 133</b>	<b>X</b>	<b>8 630 445</b>	<b>X</b>	<b>100.0</b>	<b>74.6</b>
1700	Hardware . . . . .	6	6 740	599	8.9	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries . . . . .	6	11 284	110	1.0	Z	10.8
3515	Other toiletries and druggists' sundries . . . . .	6	11 284	110	1.0	Z	X
4200	Dairy products (excluding dried or canned) . . . . .	10	35 909	4 481	12.5	.1	74.6
4215	Raw milk . . . . .	10	35 909	4 481	12.5	.1	X
4900	Grain and beans . . . . .	41	119 325	19 579	16.4	.2	59.7
4911	Corn (for grain) . . . . .	38	116 181	9 965	8.6	.1	X
4913	Wheat . . . . .	24	53 544	825	1.5	Z	X
4915	Soybeans . . . . .	22	52 031	3 337	6.4	Z	X
4916	Other grain and beans (rice and edible and inedible beans) . . . . .	8	30 000	5 102	17.0	.1	X
5000	Cattle, hogs, sheep, and goats . . . . .	1 133	8 630 445	8 401 345	97.3	97.3	73.7
5011	Cattle . . . . .	654	5 859 677	5 092 842	86.9	59.0	X
5012	Hogs . . . . .	654	4 401 970	3 197 552	72.6	37.1	X
5013	Sheep . . . . .	141	1 036 769	95 446	9.2	1.1	X
5014	Goats . . . . .	60	454 846	15 505	3.4	.2	X
5100	Hides, skins, and pelts . . . . .	10	32 690	10 724	32.8	.1	X
5140	Other farm products, inedible . . . . .	17	70 924	6 342	8.9	.1	74.6
5142	Horses, mules, and donkeys . . . . .	16	70 712	6 239	8.8	.1	X
5800	Farm supplies . . . . .	60	459 315	131 835	28.7	1.5	4.3
5811	Hay, straw, and alfalfa . . . . .	14	71 164	8 381	11.8	.1	X
5812	Feeds (poultry and livestock) not mixed on location . . . . .	28	170 380	37 914	22.3	.4	X
5813	Prepared feeds (poultry and livestock) mixed on location . . . . .	34	331 946	64 800	19.5	.8	X
5815	Insecticides, fungicides, and pesticides . . . . .	10	50 101	4 729	9.4	.1	X
5817	Seeds and bulbs . . . . .	23	230 279	4 067	1.8	Z	X
5818	Other farm supplies (including harness and saddlery equipment) . . . . .	11	183 001	9 963	5.4	.1	X
9700	Service receipts and labor charges (including installed parts) . . . . .	19	278 914	2 886	1.0	Z	X
9810	Miscellaneous commodities . . . . .	49	135 099	8 031	5.9	.1	X
9910	Receipts from Commodity Credit Corporation . . . . .	22	50 732	371	.7	Z	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) . . .	13	118 754	5 335	4.5	.1	X
9940	Rental and leasing receipts . . . . .	20	75 320	2 806	3.7	Z	X
<b>422520</b>	<b>Livestock whsle . . . . .</b>	<b>1 133</b>	<b>X</b>	<b>8 630 445</b>	<b>X</b>	<b>100.0</b>	<b>74.6</b>
1700	Hardware . . . . .	6	6 740	599	8.9	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries . . . . .	6	11 284	110	1.0	Z	10.8
3515	Other toiletries and druggists' sundries . . . . .	6	11 284	110	1.0	Z	X
4200	Dairy products (excluding dried or canned) . . . . .	10	35 909	4 481	12.5	.1	74.6
4215	Raw milk . . . . .	10	35 909	4 481	12.5	.1	X
4900	Grain and beans . . . . .	41	119 325	19 579	16.4	.2	59.7
4911	Corn (for grain) . . . . .	38	116 181	9 965	8.6	.1	X
4913	Wheat . . . . .	24	53 544	825	1.5	Z	X
4915	Soybeans . . . . .	22	52 031	3 337	6.4	Z	X
4916	Other grain and beans (rice and edible and inedible beans) . . . . .	8	30 000	5 102	17.0	.1	X
5000	Cattle, hogs, sheep, and goats . . . . .	1 133	8 630 445	8 401 345	97.3	97.3	73.7
5011	Cattle . . . . .	654	5 859 677	5 092 842	86.9	59.0	X
5012	Hogs . . . . .	654	4 401 970	3 197 552	72.6	37.1	X
5013	Sheep . . . . .	141	1 036 769	95 446	9.2	1.1	X
5014	Goats . . . . .	60	454 846	15 505	3.4	.2	X
5100	Hides, skins, and pelts . . . . .	10	32 690	10 724	32.8	.1	X
5140	Other farm products, inedible . . . . .	17	70 924	6 342	8.9	.1	74.6
5142	Horses, mules, and donkeys . . . . .	16	70 712	6 239	8.8	.1	X
5800	Farm supplies . . . . .	60	459 315	131 835	28.7	1.5	4.3
5811	Hay, straw, and alfalfa . . . . .	14	71 164	8 381	11.8	.1	X
5812	Feeds (poultry and livestock) not mixed on location . . . . .	28	170 380	37 914	22.3	.4	X
5813	Prepared feeds (poultry and livestock) mixed on location . . . . .	34	331 946	64 800	19.5	.8	X
5815	Insecticides, fungicides, and pesticides . . . . .	10	50 101	4 729	9.4	.1	X
5817	Seeds and bulbs . . . . .	23	230 279	4 067	1.8	Z	X
5818	Other farm supplies (including harness and saddlery equipment) . . . . .	11	183 001	9 963	5.4	.1	X
9700	Service receipts and labor charges (including installed parts) . . . . .	19	278 914	2 886	1.0	Z	X
9810	Miscellaneous commodities . . . . .	49	135 099	8 031	5.9	.1	X
9910	Receipts from Commodity Credit Corporation . . . . .	22	50 732	371	.7	Z	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) . . .	13	118 754	5 335	4.5	.1	X
9940	Rental and leasing receipts . . . . .	20	75 320	2 806	3.7	Z	X
<b>42259</b>	<b>Other farm product raw material whsle . . . . .</b>	<b>1 282</b>	<b>X</b>	<b>18 985 787</b>	<b>X</b>	<b>100.0</b>	<b>75.9</b>
1140	Iron and steel wire and wire products . . . . .	16	84 881	3 721	4.4	Z	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	6	29 936	512	1.7	Z	X
4900	Grain and beans . . . . .	62	455 887	91 346	20.0	.5	75.8
4911	Corn (for grain) . . . . .	39	160 342	18 224	11.4	.1	X
4912	Oats and barley . . . . .	23	62 808	1 621	2.6	Z	X
4913	Wheat . . . . .	37	294 105	9 878	3.4	.1	X
4914	Sorghum (for grain) . . . . .	14	113 182	18 434	16.3	.1	X
4915	Soybeans . . . . .	29	288 797	34 358	11.9	.2	X
4916	Other grain and beans (rice and edible and inedible beans) . . . . .	10	242 041	8 848	3.7	Z	X
5000	Cattle, hogs, sheep, and goats . . . . .	6	7 794	2 053	26.3	Z	X
5100	Hides, skins, and pelts . . . . .	239	1 971 705	1 880 733	95.4	9.9	X
5120	Leaf tobacco . . . . .	118	2 093 201	2 092 134	99.9	11.0	68.9
5121	Leaf tobacco stemmed and re-dried at this location . . . . .	13	296 019	293 830	99.3	1.5	X
5122	All other leaf tobacco . . . . .	105	1 797 182	1 798 304	100.0	9.5	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42259</b>	<b>Other farm product raw material whsle—Con.</b>						
5130	Wool, wool tops, and mohair.....	62	162 152	142 451	87.9	.8	X
5140	Other farm products, inedible.....	631	4 939 257	4 578 960	92.7	24.1	74.4
5141	Raw sugar.....	22	2 220 859	1 998 624	90.0	10.5	X
5142	Horses, mules, and donkeys.....	174	154 964	142 077	91.7	.7	X
5143	Farm products, n.e.c.....	455	2 572 157	2 438 259	94.8	12.8	X
5200	Raw cotton.....	250	9 946 148	9 778 222	98.3	51.5	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum).....	27	298 453	46 043	15.4	.2	1.2
5344	Other chemicals and allied products.....	9	129 329	15 600	12.1	.1	X
5400	Petroleum products.....	15	56 296	7 242	12.9	Z	X
5800	Farm supplies.....	65	286 802	56 154	19.6	.3	2.3
5811	Hay, straw, and alfalfa.....	18	13 120	1 303	9.9	Z	X
5812	Feeds (poultry and livestock) not mixed on location.....	18	13 120	1 303	9.9	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners.....	31	198 689	2 660	1.3	Z	X
5815	Insecticides, fungicides, and pesticides.....	31	198 689	4 906	2.5	Z	X
5816	Other agricultural chemicals and fertilizers.....	53	259 752	24 171	9.3	.1	X
5817	Seeds and bulbs.....	35	246 632	2 585	1.0	Z	X
5818	Other farm supplies (including harness and saddlery equipment).....	31	198 689	14 789	7.4	.1	X
6110	Flowers and florists' supplies.....	7	21 173	6 118	28.9	Z	X
6150	Nondurable goods, n.e.c.....	8	153 048	3 519	2.3	Z	X
9700	Service receipts and labor charges (including installed parts).....	30	1 193 375	24 957	2.1	.1	.1
9703	Other service receipts and labor charges—Specify.....	25	1 178 247	24 656	2.1	.1	X
9810	Miscellaneous commodities.....	36	111 250	16 675	15.0	.1	X
9910	Receipts from Commodity Credit Corporation.....	8	595 819	2 439	.4	Z	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.).....	14	68 046	3 369	5.0	Z	X
9940	Rental and leasing receipts.....	11	30 799	1 870	6.1	Z	X
<b>422590</b>	<b>Other farm product raw material whsle.....</b>	<b>1 282</b>	<b>X</b>	<b>18 985 787</b>	<b>X</b>	<b>100.0</b>	<b>75.9</b>
1140	Iron and steel wire and wire products.....	16	84 881	3 721	4.4	Z	X
2320	General-purpose industrial machinery, equipment, and parts.....	6	29 936	512	1.7	Z	X
4900	Grain and beans.....	62	455 887	91 346	20.0	.5	75.8
4911	Corn (for grain).....	39	160 342	18 224	11.4	.1	X
4912	Oats and barley.....	23	62 808	1 621	2.6	Z	X
4913	Wheat.....	37	294 105	9 878	3.4	.1	X
4914	Sorghum (for grain).....	14	113 182	18 434	16.3	.1	X
4915	Soybeans.....	29	288 797	34 358	11.9	.2	X
4916	Other grain and beans (rice and edible and inedible beans).....	10	242 041	8 848	3.7	Z	X
5000	Cattle, hogs, sheep, and goats.....	6	7 794	2 053	26.3	Z	X
5100	Hides, skins, and pelts.....	239	1 971 705	1 880 733	95.4	9.9	X
5120	Leaf tobacco.....	118	2 093 201	2 092 134	99.9	11.0	68.9
5121	Leaf tobacco stemmed and re-dried at this location.....	13	296 019	293 830	99.3	1.5	X
5122	All other leaf tobacco.....	105	1 797 182	1 798 304	100.0	9.5	X
5130	Wool, wool tops, and mohair.....	62	162 152	142 451	87.9	.8	X
5140	Other farm products, inedible.....	631	4 939 257	4 578 960	92.7	24.1	74.4
5141	Raw sugar.....	22	2 220 859	1 998 624	90.0	10.5	X
5142	Horses, mules, and donkeys.....	174	154 964	142 077	91.7	.7	X
5143	Farm products, n.e.c.....	455	2 572 157	2 438 259	94.8	12.8	X
5200	Raw cotton.....	250	9 946 148	9 778 222	98.3	51.5	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum).....	27	298 453	46 043	15.4	.2	1.2
5344	Other chemicals and allied products.....	9	129 329	15 600	12.1	.1	X
5400	Petroleum products.....	15	56 296	7 242	12.9	Z	X
5800	Farm supplies.....	65	286 802	56 154	19.6	.3	2.3
5811	Hay, straw, and alfalfa.....	18	13 120	1 303	9.9	Z	X
5812	Feeds (poultry and livestock) not mixed on location.....	18	13 120	1 303	9.9	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners.....	31	198 689	2 660	1.3	Z	X
5815	Insecticides, fungicides, and pesticides.....	31	198 689	4 906	2.5	Z	X
5816	Other agricultural chemicals and fertilizers.....	53	259 752	24 171	9.3	.1	X
5817	Seeds and bulbs.....	35	246 632	2 585	1.0	Z	X
5818	Other farm supplies (including harness and saddlery equipment).....	31	198 689	14 789	7.4	.1	X
6110	Flowers and florists' supplies.....	7	21 173	6 118	28.9	Z	X
6150	Nondurable goods, n.e.c.....	8	153 048	3 519	2.3	Z	X
9700	Service receipts and labor charges (including installed parts).....	30	1 193 375	24 957	2.1	.1	.1
9703	Other service receipts and labor charges—Specify.....	25	1 178 247	24 656	2.1	.1	X
9810	Miscellaneous commodities.....	36	111 250	16 675	15.0	.1	X
9910	Receipts from Commodity Credit Corporation.....	8	595 819	2 439	.4	Z	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.).....	14	68 046	3 369	5.0	Z	X
9940	Rental and leasing receipts.....	11	30 799	1 870	6.1	Z	X
<b>4225901</b>	<b>Hides, skins, &amp; pelts whsle.....</b>	<b>234</b>	<b>X</b>	<b>1 911 853</b>	<b>X</b>	<b>100.0</b>	<b>78.4</b>
5100	Hides, skins, and pelts.....	234	1 911 853	1 856 861	97.1	97.1	X
9810	Miscellaneous commodities.....	8	26 070	2 384	9.1	.1	X
<b>4225902</b>	<b>Leaf tobacco whsle.....</b>	<b>118</b>	<b>X</b>	<b>2 093 201</b>	<b>X</b>	<b>100.0</b>	<b>61.1</b>
5120	Leaf tobacco.....	118	2 093 201	2 092 134	99.9	99.9	55.4
5121	Leaf tobacco stemmed and re-dried at this location.....	13	296 019	293 830	99.3	14.0	X
5122	All other leaf tobacco.....	105	1 797 182	1 798 304	100.0	85.9	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4225903</b>	<b>Wool, wool tops, &amp; mohair whsle</b> .....	<b>61</b>	<b>X</b>	<b>145 997</b>	<b>X</b>	<b>100.0</b>	<b>71.4</b>
5130	Wool, wool tops, and mohair .....	61	145 997	138 576	94.9	94.9	X
5800	Farm supplies .....	11	24 875	4 022	16.2	2.8	X
9810	Miscellaneous commodities .....	7	15 036	2 565	17.1	1.8	X
<b>4225904</b>	<b>Cotton whsle</b> .....	<b>244</b>	<b>X</b>	<b>9 922 477</b>	<b>X</b>	<b>100.0</b>	<b>86.7</b>
4900	Grain and beans .....	15	299 961	51 628	17.2	.5	X
5200	Raw cotton .....	244	9 922 477	9 774 554	98.5	98.5	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	9	129 329	15 600	12.1	.2	X
5800	Farm supplies .....	13	185 569	45 255	24.4	.5	X
9700	Service receipts and labor charges (including installed parts) .....	12	1 136 084	22 183	2.0	.2	X
9810	Miscellaneous commodities .....	7	23 957	1 576	6.6	.2	X
9910	Receipts from Commodity Credit Corporation .....	6	595 366	2 436	.4	Z	X
<b>4225905</b>	<b>Other farm-product raw material whsle</b> .....	<b>625</b>	<b>X</b>	<b>4 912 259</b>	<b>X</b>	<b>100.0</b>	<b>59.7</b>
1140	Iron and steel wire and wire products .....	15	83 470	3 445	4.1	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	6	29 936	512	1.7	Z	X
4900	Grain and beans .....	42	152 160	39 568	26.0	.8	59.3
4911	Corn (for grain) .....	35	128 961	17 431	13.5	.4	X
4912	Oats and barley .....	23	62 808	1 621	2.6	Z	X
4913	Wheat .....	27	61 071	3 809	6.2	.1	X
4915	Soybeans .....	15	57 252	8 876	15.5	.2	X
4916	Other grain and beans (rice and edible and inedible beans) .....	6	37 085	6 885	18.6	.1	X
5140	Other farm products, inedible .....	625	4 912 259	4 573 740	93.1	93.1	58.5
5141	Raw sugar .....	22	2 220 859	1 998 624	90.0	40.7	X
5142	Horses, mules, and donkeys .....	174	154 964	142 077	91.7	2.9	X
5143	Farm products, n.e.c. .....	449	2 545 159	2 433 039	95.6	49.5	X
5200	Raw cotton .....	6	23 671	3 668	15.5	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	15	36 307	5 454	15.0	.1	X
5400	Petroleum products .....	9	37 410	6 104	16.3	.1	X
5800	Farm supplies .....	40	74 183	6 510	8.8	.1	6.1
5811	Hay, straw, and alfalfa .....	18	13 120	1 303	9.9	Z	X
5812	Feeds (poultry and livestock) not mixed on location .....	18	13 120	1 303	9.9	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners .....	18	13 120	280	2.1	Z	X
5815	Insecticides, fungicides, and pesticides .....	18	13 120	280	2.1	Z	X
5816	Other agricultural chemicals and fertilizers .....	40	74 183	1 656	2.2	Z	X
5817	Seeds and bulbs .....	22	61 063	1 130	1.9	Z	X
5818	Other farm supplies (including harness and saddlery equipment) .....	18	13 120	512	3.9	Z	X
6110	Flowers and florists' supplies .....	7	21 173	6 118	28.9	.1	X
9700	Service receipts and labor charges (including installed parts) .....	13	42 163	2 473	5.9	.1	6.3
9703	Other service receipts and labor charges—Specify .....	13	42 163	2 473	5.9	.1	X
9810	Miscellaneous commodities .....	14	46 187	10 150	22.0	.2	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) .....	9	23 204	1 193	5.1	Z	X
9940	Rental and leasing receipts .....	7	19 915	1 019	5.1	Z	X
<b>4226</b>	<b>Chemical &amp; allied products whsle</b> .....	<b>12 249</b>	<b>X</b>	<b>56 048 362</b>	<b>X</b>	<b>100.0</b>	<b>80.1</b>
0200	New and rebuilt automotive parts and supplies .....	85	358 879	40 070	11.2	.1	13.9
0213	Electrical engine parts (including ignition parts) .....	7	3 342	62	1.9	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	26	109 994	2 097	1.9	Z	X
0215	Exhaust system parts .....	11	41 887	660	1.6	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	28	116 151	2 535	2.2	Z	X
0218	Filters (oil, air, gas, and transmission) .....	35	121 024	5 711	4.7	Z	X
0221	Body parts and repair materials .....	17	88 848	9 670	10.9	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	7	3 342	69	2.1	Z	X
0223	Parts, n.e.c. .....	17	64 126	2 660	4.1	Z	X
0224	Accessories .....	33	101 588	3 730	3.7	Z	X
0300	Tires and tubes .....	18	68 170	8 933	13.1	Z	9.6
0311	New tires and tubes .....	6	62 309	3 016	4.8	Z	X
0312	Recapped and used tires and repair materials .....	12	5 861	5 917	100.0	Z	X
0400	Household and lawn furniture .....	9	24 284	1 349	5.6	Z	3.3
0412	Sleep furniture and equipment .....	7	21 544	939	4.4	Z	X
0420	Office and business furniture .....	14	38 952	3 208	8.2	Z	4.4
0422	New store and restaurant furniture .....	6	2 883	31	1.1	Z	X
0423	New public furniture (theater seats, church pews, park benches, and school desks) .....	11	33 657	3 134	9.3	Z	X
0530	Flooring and floor coverings .....	38	117 896	35 581	30.2	.1	50.1
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	29	105 569	18 137	17.2	Z	X
0532	Hardwood flooring .....	19	98 920	4 224	4.3	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) .....	24	54 700	13 208	24.1	Z	X
0540	Other home furnishings .....	17	37 041	4 883	13.2	Z	6.0
0542	Mirrors, lamps, and picture frames .....	9	18 746	2 644	14.1	Z	X
0600	Lumber: rough, dressed, and finished .....	14	51 913	10 922	21.0	Z	X
0620	Plywood and millwork .....	61	311 459	52 858	17.0	.1	48.8
0621	Softwood plywood and oriented strand board (OSB) .....	13	85 483	16 412	19.2	Z	X
0622	Other panels products (including hardboard plywood, waterboard, and particleboard) .....	39	203 728	24 900	12.2	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	21	101 588	9 704	9.6	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	41	171 871	27 217	15.8	Z	44.7
0711	Ready-mixed or transit-mixed concrete .....	8	22 658	2 542	11.2	Z	X
0712	Cement and lime .....	9	59 409	7 427	12.5	Z	X
0713	Sand, gravel, and crushed stone .....	6	10 512	1 933	18.4	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	20	80 156	15 309	19.1	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4226</b>	<b>Chemical &amp; allied products whse—Con.</b>						
0720	Roofing, siding, and insulation materials.....	32	180 407	28 146	15.6	.1	24.5
0721	Roofing, except wood.....	7	22 511	1 695	7.5	Z	X
0722	Siding, except wood.....	7	63 388	15 622	24.6	Z	X
0723	Insulation materials.....	21	105 398	10 818	10.3	Z	X
0730	Flat glass and other construction glass (excluding automotive).....	6	16 281	3 117	19.1	Z	X
0740	Other construction materials.....	36	202 173	20 295	10.0	Z	47.3
0744	Construction materials, n.e.c. (including wire fence and construction paper).....	30	156 397	18 022	11.5	Z	X
0800	Photographic equipment and supplies (excluding video).....	11	27 754	3 887	14.0	Z	X
0900	Office equipment.....	26	62 847	2 280	3.6	Z	12.2
0913	Copying machines and equipment.....	7	37 349	868	2.3	Z	X
0915	Mailing, letter handling, and addressing machines.....	19	25 498	1 412	5.5	Z	X
0920	New computer equipment.....	19	30 459	1 348	4.4	Z	26.6
0921	Computers.....	13	26 721	597	2.2	Z	X
0924	Other computer peripheral equipment.....	13	26 721	597	2.2	Z	X
0950	Computer software (packaged).....	10	19 538	278	1.4	Z	X
0960	Restaurant and hotel equipment and supplies.....	70	156 216	19 328	12.4	Z	X
0970	Store machines and equipment.....	11	55 709	5 282	9.5	Z	X
1000	Medical, hospital, and surgical supplies.....	141	492 778	53 084	10.8	.1	8.9
1011	Surgical and medical instruments and equipment.....	37	110 132	17 714	16.1	Z	X
1012	Orthopedic, and prosthetic appliances and supplies.....	51	179 221	11 166	6.2	Z	X
1013	Other surgical, medical, and hospital supplies.....	99	365 908	24 204	6.6	Z	X
1050	Other professional equipment and supplies.....	20	31 770	7 078	22.3	Z	78.4
1054	Laboratory equipment.....	19	28 738	5 686	19.8	Z	X
1120	Flat iron and steel products.....	105	614 002	60 668	9.9	.1	2.7
1126	Sheets (galvanized and coated).....	14	18 339	2 167	11.8	Z	X
1128	Fabricated and structural plate products.....	58	262 091	13 595	5.2	Z	X
1140	Iron and steel wire and wire products.....	107	293 265	26 796	9.1	Z	.4
1141	Wire (plain, coated, barbed, and twisted).....	23	8 490	601	7.1	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties.....	21	72 992	7 884	10.8	Z	X
1150	Iron and steel pipe and tubing.....	113	509 384	94 417	18.5	.2	9.8
1152	Tubing.....	47	215 246	13 818	6.4	Z	X
1153	Standard steel pipe.....	58	289 080	53 998	18.7	.1	X
1154	Other steel pipe.....	50	194 149	26 577	13.7	Z	X
1160	Other iron and steel products.....	21	71 053	14 495	20.4	Z	49.2
1167	Finished products, n.e.c.....	14	31 212	2 288	7.3	Z	X
1170	Alloy steel.....	7	37 910	10 736	28.3	Z	14.8
1175	Other alloy steel.....	6	33 493	10 692	31.9	Z	X
1180	Stainless steel.....	12	76 434	10 121	13.2	Z	14.7
1185	Other stainless steel (including tubing).....	12	76 434	10 121	13.2	Z	X
1200	Copper and brass.....	113	914 788	28 145	3.1	.1	2.6
1213	Tubular products (pipes and tubes).....	46	249 403	15 759	6.3	Z	X
1214	Rod, nonelectrical wire, extruded shapes, etc.....	62	660 997	12 350	1.9	Z	X
1220	Aluminum shapes, forms, etc.....	145	639 426	78 210	12.2	.1	11.8
1221	Plates (.250 inch and over).....	9	49 249	1 694	3.4	Z	X
1222	Sheets and coils (.006 to .249 inch).....	104	391 176	33 252	8.5	.1	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing).....	87	325 631	12 501	3.8	Z	X
1225	Foils.....	6	52 756	1 682	3.2	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious).....	24	145 037	31 825	21.9	.1	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil).....	54	854 356	120 873	14.1	.2	X
1400	Electrical apparatus and equipment.....	88	586 866	15 376	2.6	Z	1.8
1415	Electric bulbs (all types).....	32	61 266	2 244	3.7	Z	X
1418	Lighting fixtures (residential and commercial).....	8	17 441	673	3.9	Z	X
1419	Industrial controls.....	13	430 687	3 597	.8	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods).....	36	99 341	5 812	5.9	Z	X
1500	Electrical appliances, household.....	35	74 010	4 051	5.5	Z	10.8
1511	Televisions.....	13	61 636	1 918	3.1	Z	X
1513	V.C.R.'s and video cameras.....	13	61 636	1 145	1.9	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.).....	21	12 345	982	8.0	Z	X
1600	Electronic parts and equipment, except communication.....	230	1 003 029	125 481	12.5	.2	2.7
1615	Discrete semiconductors, etc.....	184	718 001	90 337	12.6	.2	X
1616	Electronic connectors and other passive electronic parts.....	41	260 949	6 049	2.3	Z	X
1618	Electronic parts and equipment, n.e.c.....	41	260 949	27 231	10.4	Z	X
1700	Hardware.....	435	1 228 812	128 045	10.4	.2	10.4
1711	Hand tools (including power driven).....	256	835 092	59 904	7.2	.1	X
1712	Bolts, nuts, rivets, and fasteners.....	198	462 209	31 563	6.8	.1	X
1713	Cutlery.....	101	313 554	36 569	11.7	.1	X
1800	Plumbing and heating equipment and supplies (hydronics).....	216	831 521	126 826	15.3	.2	32.6
1811	Plastic pipe fittings and valves (excluding pipe and tubing).....	106	461 895	71 239	15.4	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing).....	59	212 274	19 318	9.1	Z	X
1813	Plumbing fixtures.....	58	402 212	8 392	2.1	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air).....	42	141 601	3 775	2.7	Z	X
1815	Boilers, radiators, and convectors.....	13	3 291	81	2.5	Z	X
1818	Other plumbing and heating equipment and supplies.....	93	266 669	24 020	9.0	Z	X
1900	Warm air heating and air-conditioning equipment and supplies.....	18	103 051	13 549	13.1	Z	72.5
1911	Furnaces (warm air).....	10	45 147	3 196	7.1	Z	X
1912	Central air-conditioning (residential and commercial).....	6	43 096	5 509	12.8	Z	X
1914	Heat pumps (residential and commercial).....	6	43 096	1 747	4.1	Z	X

See footnotes at end of table.



**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4226</b>	<b>Chemical &amp; allied products whse—Con.</b>						
2100	Construction and mining machinery and equipment (including parts and attachments) . . . . .	30	139 800	27 034	19.3	Z	4.8
2112	New power cranes, draglines, and shovels . . . . .	15	63 317	622	1.0	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts . . . . .	15	63 317	12 420	19.6	Z	X
2200	Farm machinery, equipment, and parts . . . . .	30	50 237	9 135	18.2	Z	11.8
2214	New dairy farm and barn equipment . . . . .	20	32 770	4 648	14.2	Z	X
2215	New irrigation equipment . . . . .	7	9 709	2 351	24.2	Z	X
2218	Used farm machinery and equipment . . . . .	12	33 747	756	2.2	Z	X
2220	Garden machinery, equipment, and parts . . . . .	14	39 872	3 885	9.7	Z	X
2230	Food-processing machinery, equipment, and parts . . . . .	7	52 908	8 193	15.5	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts . . . . .	14	61 326	10 277	16.8	Z	13.0
2311	Pumps . . . . .	12	59 353	10 186	17.2	Z	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	750	4 673 681	267 187	5.7	.5	13.4
2321	New pumps, compressors (air or gas), and equipment . . . . .	265	760 369	73 499	9.7	.1	X
2323	New diesel engines (excluding automotive) . . . . .	19	35 046	1 261	3.6	Z	X
2326	New controlling, recording, and indicating instruments and access . . . . .	160	165 867	28 617	17.3	.1	X
2327	All other new general-purpose industrial machinery and equipment . . . . .	380	3 584 580	83 792	2.3	.1	X
2328	Used general-purpose industrial machinery and equipment . . . . .	218	570 083	80 005	14.0	.1	X
2330	Metalworking machinery, equipment, and parts . . . . .	37	122 972	12 695	10.3	Z	X
2340	Materials handling machinery, equipment, and parts . . . . .	33	601 241	19 201	3.2	Z	63.1
2341	New conveying equipment . . . . .	17	534 564	2 106	.4	Z	X
2344	New industrial trucks and tractors . . . . .	6	27 921	11 670	41.8	Z	X
2345	Used materials handling machinery, equipment, and parts . . . . .	7	26 209	4 883	18.6	Z	X
2360	Other industrial machinery, equipment, and parts . . . . .	83	724 325	48 302	6.7	.1	65.0
2362	New power plant machinery (excluding electrical) . . . . .	6	22 430	2 227	9.9	Z	X
2363	New printing trades machinery, equipment, and supplies . . . . .	9	8 193	2 620	32.0	Z	X
2366	Other new industrial machinery and equipment . . . . .	60	677 617	35 013	5.2	.1	X
2367	Used industrial machinery and equipment . . . . .	23	85 453	5 191	6.1	Z	X
2380	Industrial valves and fittings (except fluid-power) . . . . .	24	92 054	9 673	10.5	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves . . . . .	9	26 694	1 688	6.3	Z	14.2
2391	Hydraulic valves . . . . .	6	9 186	772	8.4	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators . . . . .	9	473 479	1 972	.4	Z	77.4
2411	Hydraulic cylinders and rotary actuators . . . . .	7	467 008	1 843	.4	Z	X
2420	Hydraulic and pneumatic connectors and assemblies . . . . .	7	44 743	8 675	19.4	Z	X
2430	Fluid-power filters, components, accessories, and parts . . . . .	16	59 911	9 363	15.6	Z	51.6
2431	Filters . . . . .	11	15 801	1 749	11.1	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. . . . .	10	56 270	7 614	13.5	Z	X
2440	Welding supplies (excluding gases) . . . . .	722	1 256 113	340 510	27.1	.6	X
2450	Industrial containers and supplies . . . . .	374	2 760 362	146 030	5.3	.3	7.9
2451	New and reconditioned drums and barrels . . . . .	188	601 422	2 559	.4	Z	X
2452	Bottles and bottlers' supplies . . . . .	54	487 581	65 440	13.4	.1	X
2454	Other industrial containers and supplies . . . . .	179	1 996 829	78 031	3.9	.1	X
2460	Other industrial supplies . . . . .	497	2 926 801	157 718	5.4	.3	4.1
2461	Printing and duplicating inks . . . . .	15	60 421	2 039	3.4	Z	X
2462	Abrasives and abrasive materials . . . . .	220	1 395 047	41 334	3.0	.1	X
2463	Nylon, polyester, and synthetic rubber . . . . .	21	54 650	2 621	4.8	Z	X
2464	Mechanical rubber goods . . . . .	28	72 527	5 779	8.0	Z	X
2465	Strapping and tape . . . . .	115	729 033	40 328	5.5	.1	X
2466	Industrial supplies, n.e.c. . . . .	347	2 447 916	65 618	2.7	.1	X
2520	Custodial (janitors') equipment and supplies . . . . .	704	1 533 608	223 907	14.6	.4	13.1
2521	Custodial equipment—power equipment . . . . .	395	814 370	58 270	7.2	.1	X
2522	Custodial equipment—nonpower equipment . . . . .	360	794 704	37 286	4.7	.1	X
2523	Custodial supplies . . . . .	550	1 264 498	128 349	10.2	.2	X
2530	Laundry and dry-cleaning equipment and supplies . . . . .	172	886 915	36 679	4.1	.1	X
2540	Other service establishment equipment and supplies . . . . .	24	97 517	14 528	14.9	Z	34.2
2542	Service establishment equipment and supplies, n.e.c. . . . .	24	97 517	14 528	14.9	Z	X
2700	Sporting and recreational goods and supplies . . . . .	34	89 562	13 069	14.6	Z	36.5
2713	Billiards, pool, bowling equipment, and accessories . . . . .	8	16 022	3 109	19.4	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) . . . . .	8	22 010	7 106	32.3	Z	X
2800	Toys and hobby goods and supplies . . . . .	20	51 435	7 348	14.3	Z	X
2930	Recyclable paper and paperboard . . . . .	32	56 370	8 126	14.4	Z	X
2940	Recyclable materials, except metal . . . . .	10	44 216	10 726	24.3	Z	X
3000	Jewelry, diamonds, gem stones, and watches . . . . .	9	26 736	3 361	12.6	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) . . . . .	55	249 575	36 880	14.8	.1	X
3150	Other durable goods . . . . .	18	55 760	1 213	2.2	Z	1.9
3154	Other durable goods, n.e.c. . . . .	18	55 760	1 213	2.2	Z	X
3200	Printing and writing paper . . . . .	47	168 435	9 170	5.4	Z	37.9
3211	Roll newsprint and rotogravure paper . . . . .	23	138 674	6 281	4.5	Z	X
3212	Fine roll paper . . . . .	6	76 911	103	.1	Z	X
3213	Other printing and writing paper . . . . .	24	29 761	2 786	9.4	Z	X
3300	Stationery, office supplies and greeting cards . . . . .	49	125 302	8 469	6.8	Z	43.5
3311	Business forms . . . . .	9	11 580	962	8.3	Z	X
3312	Stationery, photocopy paper, and typing paper . . . . .	29	109 166	1 981	1.8	Z	X
3313	Inked ribbons, carbon paper, pens and pencils . . . . .	21	15 816	1 189	7.5	Z	X
3314	Toner and cartridges . . . . .	24	24 130	4 070	16.9	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) . . . . .	8	3 644	265	7.3	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4226</b>	<b>Chemical &amp; allied products whse—Con.</b>						
3400	Industrial and personal services paper and plastics	598	2 636 495	278 759	10.6	.5	19.1
3411	Paperboard and boxboard boxes	245	1 235 238	108 639	8.8	.2	X
3412	Paper dishes, cups, and napkins	219	828 388	15 025	1.8	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	174	745 990	58 028	7.8	.1	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	88	512 455	8 098	1.6	Z	X
3415	Other industrial and personal service paper	259	1 218 822	88 963	7.3	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	256	3 057 132	228 952	7.5	.4	1.7
3511	Prescription drugs	13	178 912	25 522	14.3	Z	X
3512	Nonprescription pharmaceuticals	57	2 733 049	187 773	6.9	.3	X
3513	Cosmetics	39	32 083	2 797	8.7	Z	X
3515	Other toiletries and druggists' sundries	150	257 866	12 048	4.7	Z	X
3600	Piece goods, knit and woven	21	569 750	142 295	25.0	.3	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	34	64 703	5 470	8.5	Z	X
4100	Frozen foods (packaged)	7	151 425	11 392	7.5	Z	.6
4117	Other frozen foods (except frozen dairy products)	6	53 531	3 564	6.7	Z	X
4200	Dairy products (excluding dried or canned)	7	7 799	400	5.1	Z	62.6
4215	Raw milk	7	7 799	400	5.1	Z	X
4800	Coffee, tea, and spices	54	477 249	394	.1	Z	X
4850	Soft drinks and bottled water	8	9 988	1 377	13.8	Z	X
4860	Other grocery specialties	35	325 548	7 172	2.2	Z	2.1
4868	Grocery specialties, n.e.c.	21	90 110	2 128	2.4	Z	X
4900	Grain and beans	30	137 106	37 268	27.2	.1	78.5
4911	Corn (for grain)	25	127 328	20 312	16.0	Z	X
4912	Oats and barley	11	32 247	560	1.7	Z	X
4913	Wheat	11	32 247	2 266	7.0	Z	X
4915	Soybeans	14	111 209	13 424	12.1	Z	X
5140	Other farm products, inedible	8	25 221	3 245	12.9	Z	80.1
5143	Farm products, n.e.c.	8	25 221	3 245	12.9	Z	X
5300	Plastics materials and basic shapes	3 830	22 155 561	15 419 683	69.6	27.5	64.9
5311	Plastic pipes, rods, tubes, and shapes	1 166	4 325 942	2 602 001	60.1	4.6	X
5312	High pressure laminates	426	1 443 602	406 262	28.1	.7	X
5313	Plastics raw materials	1 369	13 018 020	7 825 248	60.1	14.0	X
5314	Other plastics materials and basic shapes	1 869	6 885 759	4 586 170	66.6	8.2	X
5320	Industrial gases (welding, etc.)	878	2 020 859	974 078	48.2	1.7	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	8 494	40 159 877	34 196 364	85.2	61.0	63.0
5331	Gases, compressed and liquefied, except L.P.	694	3 768 778	1 081 450	28.7	1.9	X
5332	Alkalies and chlorine	1 330	9 277 564	2 232 387	24.1	4.0	X
5334	Organic fibers	146	826 948	276 028	33.4	.5	X
5335	Detergents and soaps	2 605	8 132 006	1 790 105	22.0	3.2	X
5336	Sanitation chemicals, polishes, and waxes	1 733	6 235 057	981 290	15.7	1.8	X
5338	Wood chemicals, naval stores, and gum	315	3 364 906	298 176	8.9	.5	X
5341	Insecticides, nonagricultural	694	2 859 076	531 953	18.6	.9	X
5342	Adhesives, sealants, and glues	1 153	4 100 187	1 414 836	34.5	2.5	X
5343	Explosives	268	1 186 703	1 001 981	84.4	1.8	X
5344	Other chemicals and allied products	5 458	31 612 175	24 588 153	77.8	43.9	X
5400	Petroleum products	633	5 449 148	812 591	14.9	1.5	1.2
5411	Aviation gasoline	18	13 120	3 199	24.4	.2	X
5412	Motor gasoline	113	1 470 445	131 562	8.9	.2	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	96	1 234 271	111 500	9.0	.2	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	124	1 480 698	65 015	4.4	.1	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.)	51	1 603 611	273 764	17.1	.5	X
5418	Lubricating oil and greases	453	2 134 237	220 490	10.3	.4	X
5420	Liquefied petroleum gases (excluding natural gas)	66	190 403	15 247	8.0	Z	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.)	7	299 088	64 673	21.6	.1	X
5800	Farm supplies	257	2 238 715	150 161	6.7	.3	9.6
5811	Hay, straw, and alfalfa	23	81 740	1 462	1.8	.1	X
5812	Feeds (poultry and livestock) not mixed on location	73	1 021 757	59 106	5.8	.1	X
5814	Weed killers, soil sterilizers, and soil conditioners	39	249 665	1 749	.7	Z	X
5815	Insecticides, fungicides, and pesticides	48	286 094	5 071	1.8	Z	X
5816	Other agricultural chemicals and fertilizers	163	1 006 177	53 690	5.3	.1	X
5817	Seeds and bulbs	104	176 025	1 985	1.1	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	26	101 295	882	.9	Z	X
6000	Paint, paint supplies, and wallpaper	340	1 357 773	139 325	10.3	.2	4.5
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	147	580 390	66 077	11.4	.1	X
6012	Industrial/OEM coatings (coatings applied by original manufacturers to products during manufacturing)	152	605 885	49 982	8.2	.1	X
6014	Paint supplies	58	213 761	21 042	9.8	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	22	83 275	7 595	9.1	Z	.1
6101	Books	18	49 136	1 149	2.3	Z	X
6102	Other periodicals, newspapers, and miscellaneous printed materials	18	49 136	1 149	2.3	Z	X
6120	Art goods (including novelties and souvenirs)	12	11 616	1 612	13.9	Z	69.0
6121	Art materials	7	6 965	828	11.9	Z	X
6130	Textile bags, bagging, and burlap	8	76 876	16 081	20.9	Z	X
6150	Nondurable goods, n.e.c.	12	86 984	15 442	17.8	Z	X
9700	Service receipts and labor charges (including installed parts)	1 107	2 763 740	183 819	6.7	.3	17.1
9701	Labor charges for repair work	871	2 124 162	94 633	4.5	.2	X
9702	Parts installed in repair work	558	1 372 490	45 946	3.3	.1	X
9703	Other service receipts and labor charges—Specify	297	754 600	43 232	5.7	.1	X
9720	Receipts for service contracts	25	78 877	7 002	8.9	Z	X
9740	Receipts for installing equipment	13	33 372	1 100	3.3	Z	X
9810	Miscellaneous commodities	970	4 052 451	361 667	8.9	.6	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4226</b>	<b>Chemical &amp; allied products whse—Con.</b>						
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) . . .	13	26 223	2 265	8.6	Z	X
9940	Rental and leasing receipts . . . . .	575	1 779 546	130 525	7.3	.2	.4
9943	Other office machine rental receipts . . . . .	83	403 592	12 789	3.2	Z	X
<b>42261</b>	<b>Plastics materials &amp; basic forms &amp; shapes whse . . . . .</b>	<b>3 357</b>	<b>X</b>	<b>16 733 225</b>	<b>X</b>	<b>100.0</b>	<b>78.4</b>
0200	New and rebuilt automotive parts and supplies . . . . .	8	110 979	12 849	11.6	.1	X
0420	Office and business furniture . . . . .	9	8 178	105	1.3	Z	12.1
0422	New store and restaurant furniture . . . . .	6	2 883	31	1.1	Z	X
0423	New public furniture (theater seats, church pews, park benches, and school desks) . . . . .	6	2 883	31	1.1	Z	X
0530	Flooring and floor coverings . . . . .	21	93 760	33 874	36.1	.2	56.5
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) . . . . .	16	91 678	17 210	18.8	.1	X
0532	Hardwood flooring . . . . .	14	88 675	3 516	4.0	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) . . . . .	19	44 455	13 136	29.5	.1	X
0540	Other home furnishings . . . . .	9	18 746	2 644	14.1	Z	8.0
0542	Mirrors, lamps, and picture frames . . . . .	9	18 746	2 644	14.1	Z	X
0600	Lumber: rough, dressed, and finished . . . . .	10	39 599	9 696	24.5	.1	X
0620	Plywood and millwork . . . . .	44	231 568	36 449	15.7	.2	53.6
0621	Softwood plywood and oriented strand board (OSB) . . . . .	10	71 163	13 664	19.2	.1	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) . . . . .	30	148 636	18 847	12.7	.1	X
0624	Wood millwork (doors, windows, cabinets, etc.) . . . . .	10	59 405	2 727	4.6	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel . . . . .	23	88 146	14 571	16.5	.1	56.1
0714	Brick, block, tile, clay/cement sewer pipe, etc. . . . .	16	67 192	12 488	18.6	.1	X
0720	Roofing, siding, and insulation materials . . . . .	15	55 688	8 624	15.5	.1	17.7
0723	Insulation materials . . . . .	9	39 054	4 407	11.3	Z	X
0730	Flat glass and other construction glass (excluding automotive) . . . . .	6	16 281	3 117	19.1	Z	X
0740	Other construction materials . . . . .	9	54 462	3 398	6.2	Z	X
0800	Photographic equipment and supplies (excluding video) . . . . .	11	27 754	3 887	14.0	Z	X
0900	Office equipment . . . . .	19	25 498	1 412	5.5	Z	25.7
0915	Mailing, letter handling, and addressing machines . . . . .	19	25 498	1 412	5.5	Z	X
0920	New computer equipment . . . . .	13	26 721	1 198	4.5	Z	29.0
0921	Computers . . . . .	13	26 721	597	2.2	Z	X
0924	Other computer peripheral equipment . . . . .	13	26 721	597	2.2	Z	X
0950	Computer software (packaged) . . . . .	9	19 179	260	1.4	Z	X
0960	Restaurant and hotel equipment and supplies . . . . .	10	43 952	8 139	18.5	Z	X
0970	Store machines and equipment . . . . .	10	53 558	4 767	8.9	Z	X
1000	Medical, hospital, and surgical supplies . . . . .	30	131 939	11 112	8.4	.1	7.9
1013	Other surgical, medical, and hospital supplies . . . . .	30	131 939	11 112	8.4	.1	X
1120	Flat iron and steel products . . . . .	58	262 091	15 762	6.0	.1	6.2
1126	Sheets (galvanized and coated) . . . . .	14	18 339	2 167	11.8	Z	X
1128	Fabricated and structural plate products . . . . .	58	262 091	13 595	5.2	.1	X
1140	Iron and steel wire and wire products . . . . .	40	162 692	11 193	6.9	.1	X
1150	Iron and steel pipe and tubing . . . . .	94	461 096	89 411	19.4	.5	10.5
1152	Tubing . . . . .	47	215 246	13 818	6.4	.1	X
1153	Standard steel pipe . . . . .	58	289 080	53 998	18.7	.3	X
1154	Other steel pipe . . . . .	34	148 614	21 595	14.5	.1	X
1180	Stainless steel . . . . .	8	71 231	10 044	14.1	.1	10.7
1185	Other stainless steel (including tubing) . . . . .	8	71 231	10 044	14.1	.1	X
1200	Copper and brass . . . . .	46	249 403	15 759	6.3	.1	8.4
1213	Tubular products (pipes and tubes) . . . . .	46	249 403	15 759	6.3	.1	X
1220	Aluminum shapes, forms, etc. . . . .	113	462 382	49 129	10.6	.3	16.1
1221	Plates (.250 inch and over) . . . . .	9	49 249	1 694	3.4	Z	X
1222	Sheets and coils (.006 to .249 inch) . . . . .	104	391 176	33 252	8.5	.2	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) . . . . .	87	325 631	12 501	3.8	.1	X
1225	Foils . . . . .	6	52 756	1 682	3.2	Z	X
1400	Electrical apparatus and equipment . . . . .	40	78 707	8 435	10.7	.1	12.8
1415	Electric bulbs (all types) . . . . .	32	61 266	2 244	3.7	Z	X
1418	Lighting fixtures (residential and commercial) . . . . .	8	17 441	673	3.9	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) . . . . .	8	35 821	5 518	15.4	Z	X
1500	Electrical appliances, household . . . . .	13	61 636	3 063	5.0	Z	6.0
1511	Televisions . . . . .	13	61 636	1 918	3.1	Z	X
1513	V.C.R.'s and video cameras . . . . .	13	61 636	1 145	1.9	Z	X
1600	Electronic parts and equipment, except communication . . . . .	41	260 949	33 280	12.8	.2	1.1
1616	Electronic connectors and other passive electronic parts . . . . .	41	260 949	6 049	2.3	Z	X
1618	Electronic parts and equipment, n.e.c. . . . .	41	260 949	27 231	10.4	.2	X
1700	Hardware . . . . .	198	730 429	74 694	10.2	.4	11.1
1711	Hand tools (including power driven) . . . . .	133	464 934	28 555	6.1	.2	X
1712	Bolts, nuts, rivets, and fasteners . . . . .	98	351 823	13 828	3.9	.1	X
1713	Cutlery . . . . .	63	294 566	32 302	11.0	.2	X
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	97	448 101	94 828	21.2	.6	40.8
1811	Plastic pipe fittings and valves (excluding pipe and tubing) . . . . .	80	383 742	65 702	17.1	.4	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) . . . . .	39	135 746	16 321	12.0	.1	X
1813	Plumbing fixtures . . . . .	22	139 756	3 012	2.2	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) . . . . .	14	104 571	2 081	2.0	Z	X
1818	Other plumbing and heating equipment and supplies . . . . .	20	72 754	7 694	10.6	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42261</b>	<b>Plastics materials &amp; basic forms &amp; shapes whse—Con.</b>						
1900	Warm air heating and air-conditioning equipment and supplies	6	43 096	10 328	24.0	.1	70.5
1911	Furnaces (warm air)	6	43 096	3 072	7.1	Z	X
1912	Central air-conditioning (residential and commercial)	6	43 096	5 509	12.8	Z	X
1914	Heat pumps (residential and commercial)	6	43 096	1 747	4.1	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	12	70 752	13 739	19.4	.1	X
2320	General-purpose industrial machinery, equipment, and parts	139	844 805	75 445	8.9	.5	2.9
2321	New pumps, compressors (air or gas), and equipment	73	536 254	43 309	8.1	.3	X
2327	All other new general-purpose industrial machinery and equipment	67	308 551	31 385	10.2	.2	X
2328	Used general-purpose industrial machinery and equipment	27	170 205	751	.4	Z	X
2340	Materials handling machinery, equipment, and parts	17	127 905	17 931	14.0	.1	6.2
2341	New conveying equipment	6	74 879	1 758	2.3	Z	X
2344	New industrial trucks and tractors	6	27 921	11 670	41.8	.1	X
2345	Used materials handling machinery, equipment, and parts	6	25 107	4 503	17.9	Z	X
2360	Other industrial machinery, equipment, and parts	25	67 974	11 946	17.6	.1	12.8
2366	Other new industrial machinery and equipment	9	34 039	5 414	15.9	Z	X
2367	Used industrial machinery and equipment	12	48 981	3 690	7.5	Z	X
2440	Welding supplies (excluding gases)	28	85 228	1 117	1.3	Z	X
2450	Industrial containers and supplies	96	597 143	83 242	13.9	.5	27.3
2452	Bottles and bottlers' supplies	50	483 951	65 335	13.5	.4	X
2454	Other industrial containers and supplies	52	130 257	17 907	13.7	.1	X
2460	Other industrial supplies	149	814 406	64 003	7.9	.4	2.8
2461	Printing and duplicating inks	15	60 421	2 039	3.4	Z	X
2462	Abrasives and abrasive materials	15	60 421	255	.4	Z	X
2463	Nylon, polyester, and synthetic rubber	14	15 566	2 188	14.1	Z	X
2464	Mechanical rubber goods	28	72 527	5 779	8.0	Z	X
2465	Strapping and tape	82	511 360	39 022	7.6	.2	X
2466	Industrial supplies, n.e.c.	54	495 957	14 720	3.0	.1	X
2520	Custodial (janitors') equipment and supplies	46	294 704	45 295	15.4	.3	.9
2522	Custodial equipment—nonpower equipment	46	294 704	16 994	5.8	.1	X
2523	Custodial supplies	46	294 704	28 301	9.6	.2	X
2700	Sporting and recreational goods and supplies	14	44 793	2 743	6.1	Z	X
2800	Toys and hobby goods and supplies	13	43 961	6 290	14.3	Z	X
2930	Recyclable paper and paperboard	21	50 865	7 217	14.2	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	39	169 313	20 721	12.2	.1	X
3200	Printing and writing paper	29	140 632	6 932	4.9	Z	43.5
3211	Roll newsprint and rotogravure paper	23	138 674	6 281	4.5	Z	X
3212	Fine roll paper	6	76 911	103	.1	Z	X
3213	Other printing and writing paper	6	1 958	548	28.0	Z	X
3300	Stationery, office supplies and greeting cards	37	111 118	7 400	6.7	Z	40.6
3312	Stationery, photocopy paper, and typing paper	29	109 166	1 981	1.8	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	21	15 816	1 189	7.5	Z	X
3314	Toner and cartridges	16	15 777	3 965	25.1	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	8	3 644	265	7.3	Z	X
3400	Industrial and personal services paper and plastics	149	955 367	150 188	15.7	.9	35.2
3411	Paperboard and boxboard boxes	97	801 041	104 149	13.0	.6	X
3412	Paper dishes, cups, and napkins	17	37 508	1 071	2.9	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	64	398 665	39 814	10.0	.2	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	17	115 724	1 761	1.5	Z	X
3415	Other industrial and personal service paper	42	58 983	3 387	5.7	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	13	178 912	26 561	14.8	.2	2.8
3511	Prescription drugs	13	178 912	25 522	14.3	.2	X
3512	Nonprescription pharmaceuticals	13	178 912	1 039	.6	Z	X
3600	Piece goods, knit and woven	8	175 172	35 353	20.2	.2	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	20	58 877	5 084	8.6	Z	X
5300	Plastics materials and basic shapes	3 357	16 733 225	14 851 815	88.8	88.8	60.7
5311	Plastic pipes, rods, tubes, and shapes	1 071	4 088 353	2 585 316	63.2	15.5	X
5312	High pressure laminates	418	1 425 120	405 031	28.4	2.4	X
5313	Plastics raw materials	1 120	8 388 380	7 382 312	88.0	44.1	X
5314	Other plastics materials and basic shapes	1 708	6 235 738	4 479 156	71.8	26.8	X
5320	Industrial gases (welding, etc.)	19	169 912	32 100	18.9	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	347	2 165 112	322 637	14.9	1.9	71.6
5331	Gases, compressed and liquified, except L.P.	11	73 092	16 901	23.1	.1	X
5332	Alkalies and chlorine	15	78 346	8 392	10.7	.1	X
5334	Organic fibers	14	130 441	8 619	6.6	.1	X
5335	Detergents and soaps	42	415 603	26 214	6.3	.2	X
5336	Sanitation chemicals, polishes, and waxes	32	342 695	28 338	8.3	.2	X
5338	Wood chemicals, naval stores, and gum	14	226 738	16 005	7.1	.1	X
5342	Adhesives, sealants, and glues	227	1 009 642	78 696	7.8	.5	X
5344	Other chemicals and allied products	118	1 002 459	137 925	13.8	.8	X
5400	Petroleum products	19	155 062	6 925	4.5	Z	X
5800	Farm supplies	10	126 876	26 208	20.7	.2	X
6000	Paint, paint supplies, and wallpaper	53	337 460	33 454	9.9	.2	1.4
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	28	200 804	13 106	6.5	.1	X
6014	Paint supplies	26	136 656	20 348	14.9	.1	X
6120	Art goods (including novelties and souvenirs)	6	7 594	773	10.2	Z	X
6130	Textile bags, bagging, and burlap	6	76 173	16 010	21.0	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42261</b>	<b>Plastics materials &amp; basic forms &amp; shapes whsle—Con.</b>						
9700	Service receipts and labor charges (including installed parts) .....	163	641 292	40 150	6.3	.2	14.5
9701	Labor charges for repair work .....	112	324 070	14 188	4.4	.1	X
9702	Parts installed in repair work .....	70	183 167	4 355	2.4	Z	X
9703	Other service receipts and labor charges—Specify .....	72	333 212	21 606	6.5	.1	X
9720	Receipts for service contracts .....	9	46 073	4 013	8.7	Z	X
9810	Miscellaneous commodities .....	287	1 691 261	161 429	9.5	1.0	X
9940	Rental and leasing receipts .....	83	403 592	12 789	3.2	.1	1.7
9943	Other office machine rental receipts .....	83	403 592	12 789	3.2	.1	X
<b>422610</b>	<b>Plastics materials &amp; basic forms &amp; shapes whsle .....</b>	<b>3 357</b>	<b>X</b>	<b>16 733 225</b>	<b>X</b>	<b>100.0</b>	<b>78.4</b>
0200	New and rebuilt automotive parts and supplies .....	8	110 979	12 849	11.6	.1	X
0420	Office and business furniture .....	9	8 178	105	1.3	Z	12.1
0422	New store and restaurant furniture .....	6	2 883	31	1.1	Z	X
0423	New public furniture (theater seats, church pews, park benches, and school desks) .....	6	2 883	31	1.1	Z	X
0530	Flooring and floor coverings .....	21	93 760	33 874	36.1	.2	56.5
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	16	91 678	17 210	18.8	.1	X
0532	Hardwood flooring .....	14	88 675	3 516	4.0	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) .....	19	44 455	13 136	29.5	.1	X
0540	Other home furnishings .....	9	18 746	2 644	14.1	Z	8.0
0542	Mirrors, lamps, and picture frames .....	9	18 746	2 644	14.1	Z	X
0600	Lumber: rough, dressed, and finished .....	10	39 599	9 696	24.5	.1	X
0620	Plywood and millwork .....	44	231 568	36 449	15.7	.2	53.6
0621	Softwood plywood and oriented strand board (OSB) .....	10	71 163	13 664	19.2	.1	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	30	148 636	18 847	12.7	.1	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	10	59 405	2 727	4.6	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	23	88 146	14 571	16.5	.1	56.1
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	16	67 192	12 488	18.6	.1	X
0720	Roofing, siding, and insulation materials .....	15	55 688	8 624	15.5	.1	17.7
0723	Insulation materials .....	9	39 054	4 407	11.3	Z	X
0730	Flat glass and other construction glass (excluding automotive) .....	6	16 281	3 117	19.1	Z	X
0740	Other construction materials .....	9	54 462	3 398	6.2	Z	X
0800	Photographic equipment and supplies (excluding video) .....	11	27 754	3 887	14.0	Z	X
0900	Office equipment .....	19	25 498	1 412	5.5	Z	25.7
0915	Mailing, letter handling, and addressing machines .....	19	25 498	1 412	5.5	Z	X
0920	New computer equipment .....	13	26 721	1 198	4.5	Z	29.0
0921	Computers .....	13	26 721	597	2.2	Z	X
0924	Other computer peripheral equipment .....	13	26 721	597	2.2	Z	X
0950	Computer software (packaged) .....	9	19 179	260	1.4	Z	X
0960	Restaurant and hotel equipment and supplies .....	10	43 952	8 139	18.5	Z	X
0970	Store machines and equipment .....	10	53 558	4 767	8.9	Z	X
1000	Medical, hospital, and surgical supplies .....	30	131 939	11 112	8.4	.1	7.9
1013	Other surgical, medical, and hospital supplies .....	30	131 939	11 112	8.4	.1	X
1120	Flat iron and steel products .....	58	262 091	15 762	6.0	.1	6.2
1126	Sheets (galvanized and coated) .....	14	18 339	2 167	11.8	.1	X
1128	Fabricated and structural plate products .....	58	262 091	13 595	5.2	.1	X
1140	Iron and steel wire and wire products .....	40	162 692	11 193	6.9	.1	X
1150	Iron and steel pipe and tubing .....	94	461 096	89 411	19.4	.5	10.5
1152	Tubing .....	47	215 246	13 818	6.4	.1	X
1153	Standard steel pipe .....	58	289 080	53 998	18.7	.3	X
1154	Other steel pipe .....	34	148 614	21 595	14.5	.1	X
1180	Stainless steel .....	8	71 231	10 044	14.1	.1	10.7
1185	Other stainless steel (including tubing) .....	8	71 231	10 044	14.1	.1	X
1200	Copper and brass .....	46	249 403	15 759	6.3	.1	8.4
1213	Tubular products (pipes and tubes) .....	46	249 403	15 759	6.3	.1	X
1220	Aluminum shapes, forms, etc. ....	113	462 382	49 129	10.6	.3	16.1
1221	Plates (.250 inch and over) .....	9	49 249	1 694	3.4	Z	X
1222	Sheets and coils (.006 to .249 inch) .....	104	391 176	33 252	8.5	.2	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	87	325 631	12 501	3.8	.1	X
1225	Foils .....	6	52 756	1 682	3.2	Z	X
1400	Electrical apparatus and equipment .....	40	78 707	8 435	10.7	.1	12.8
1415	Electric bulbs (all types) .....	32	61 266	2 244	3.7	Z	X
1418	Lighting fixtures (residential and commercial) .....	8	17 441	673	3.9	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	8	35 821	5 518	15.4	Z	X
1500	Electrical appliances, household .....	13	61 636	3 063	5.0	Z	6.0
1511	Televisions .....	13	61 636	1 918	3.1	Z	X
1513	V.C.R.'s and video cameras .....	13	61 636	1 145	1.9	Z	X
1600	Electronic parts and equipment, except communication .....	41	260 949	33 280	12.8	.2	1.1
1616	Electronic connectors and other passive electronic parts .....	41	260 949	6 049	2.3	Z	X
1618	Electronic parts and equipment, n.e.c. ....	41	260 949	27 231	10.4	.2	X
1700	Hardware .....	198	730 429	74 694	10.2	.4	11.1
1711	Hand tools (including power driven) .....	133	464 934	28 555	6.1	.2	X
1712	Bolts, nuts, rivets, and fasteners .....	98	351 823	13 828	3.9	.1	X
1713	Cutlery .....	63	294 566	32 302	11.0	.2	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422610</b>	<b>Plastics materials &amp; basic forms &amp; shapes whole—Con.</b>						
1800	Plumbing and heating equipment and supplies (hydronics) .....	97	448 101	94 828	21.2	.6	40.8
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	80	383 742	65 702	17.1	.4	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	39	135 746	16 321	12.0	.1	X
1813	Plumbing fixtures .....	22	139 756	3 012	2.2	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	14	104 571	2 081	2.0	Z	X
1818	Other plumbing and heating equipment and supplies .....	20	72 754	7 694	10.6	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	6	43 096	10 328	24.0	.1	70.5
1911	Furnaces (warm air) .....	6	43 096	3 072	7.1	Z	X
1912	Central air-conditioning (residential and commercial) .....	6	43 096	5 509	12.8	Z	X
1914	Heat pumps (residential and commercial) .....	6	43 096	1 747	4.1	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	12	70 752	13 739	19.4	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	139	844 805	75 445	8.9	.5	2.9
2321	New pumps, compressors (air or gas), and equipment .....	73	536 254	43 309	8.1	.3	X
2327	All other new general-purpose industrial machinery and equipment .....	67	308 551	31 385	10.2	.2	X
2328	Used general-purpose industrial machinery and equipment .....	27	170 205	751	.4	Z	X
2340	Materials handling machinery, equipment, and parts .....	17	127 905	17 931	14.0	.1	6.2
2341	New conveying equipment .....	6	74 879	1 758	2.3	Z	X
2344	New industrial trucks and tractors .....	6	27 921	11 670	41.8	.1	X
2345	Used materials handling machinery, equipment, and parts .....	6	25 107	4 503	17.9	Z	X
2360	Other industrial machinery, equipment, and parts .....	25	67 974	11 946	17.6	.1	12.8
2366	Other new industrial machinery and equipment .....	9	34 039	5 414	15.9	Z	X
2367	Used industrial machinery and equipment .....	12	48 981	3 690	7.5	Z	X
2440	Welding supplies (excluding gases) .....	28	85 228	1 117	1.3	Z	X
2450	Industrial containers and supplies .....	96	597 143	83 242	13.9	.5	27.3
2452	Bottles and bottlers' supplies .....	50	483 951	65 335	13.5	.4	X
2454	Other industrial containers and supplies .....	52	130 257	17 907	13.7	.1	X
2460	Other industrial supplies .....	149	814 406	64 003	7.9	.4	2.8
2461	Printing and duplicating inks .....	15	60 421	2 039	3.4	Z	X
2462	Abrasives and abrasive materials .....	15	60 421	255	.4	Z	X
2463	Nylon, polyester, and synthetic rubber .....	14	15 566	2 188	14.1	Z	X
2464	Mechanical rubber goods .....	28	72 527	5 779	8.0	Z	X
2465	Strapping and tape .....	82	511 360	39 022	7.6	.2	X
2466	Industrial supplies, n.e.c. .....	54	495 957	14 720	3.0	.1	X
2520	Custodial (janitors') equipment and supplies .....	46	294 704	45 295	15.4	.3	.9
2522	Custodial equipment—nonpower equipment .....	46	294 704	16 994	5.8	.1	X
2523	Custodial supplies .....	46	294 704	28 301	9.6	.2	X
2700	Sporting and recreational goods and supplies .....	14	44 793	2 743	6.1	Z	X
2800	Toys and hobby goods and supplies .....	13	43 961	6 290	14.3	Z	X
2930	Recyclable paper and paperboard .....	21	50 865	7 217	14.2	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	39	169 313	20 721	12.2	.1	X
3200	Printing and writing paper .....	29	140 632	6 932	4.9	Z	43.5
3211	Roll newsprint and rotogravure paper .....	23	138 674	6 281	4.5	Z	X
3212	Fine roll paper .....	6	76 911	103	.1	Z	X
3213	Other printing and writing paper .....	6	1 958	548	28.0	Z	X
3300	Stationery, office supplies and greeting cards .....	37	111 118	7 400	6.7	Z	40.6
3312	Stationery, photocopy paper, and typing paper .....	29	109 166	1 981	1.8	Z	X
3313	Inked ribbons, carbon paper, pens and pencils .....	21	15 816	1 189	7.5	Z	X
3314	Toner and cartridges .....	16	15 777	3 965	25.1	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	8	3 644	265	7.3	Z	X
3400	Industrial and personal services paper and plastics .....	149	955 367	150 188	15.7	.9	35.2
3411	Paperboard and boxboard boxes .....	97	801 041	104 149	13.0	.6	X
3412	Paper dishes, cups, and napkins .....	17	37 508	1 071	2.9	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	64	398 665	39 814	10.0	.2	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	17	115 724	1 761	1.5	Z	X
3415	Other industrial and personal service paper .....	42	58 983	3 387	5.7	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	13	178 912	26 561	14.8	.2	2.8
3511	Prescription drugs .....	13	178 912	25 522	14.3	.2	X
3512	Nonprescription pharmaceuticals .....	13	178 912	1 039	.6	Z	X
3600	Piece goods, knit and woven .....	8	175 172	35 353	20.2	.2	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	20	58 877	5 084	8.6	Z	X
5300	Plastics materials and basic shapes .....	3 357	16 733 225	14 851 815	88.8	88.8	60.7
5311	Plastic pipes, rods, tubes, and shapes .....	1 071	4 088 353	2 585 316	63.2	15.5	X
5312	High pressure laminates .....	418	1 425 120	405 031	28.4	2.4	X
5313	Plastics raw materials .....	1 120	8 388 380	7 382 312	88.0	44.1	X
5314	Other plastics materials and basic shapes .....	1 708	6 235 738	4 479 156	71.8	26.8	X
5320	Industrial gases (welding, etc.) .....	19	169 912	32 100	18.9	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	347	2 165 112	322 637	14.9	1.9	71.6
5331	Gasses, compressed and liquified, except L.P. .....	11	73 092	16 901	23.1	.1	X
5332	Alkalies and chlorine .....	15	78 346	8 392	10.7	.1	X
5334	Organic fibers .....	14	130 441	8 619	6.6	.1	X
5335	Detergents and soaps .....	42	415 603	26 214	6.3	.2	X
5336	Sanitation chemicals, polishes, and waxes .....	32	342 695	28 338	8.3	.2	X
5338	Wood chemicals, naval stores, and gum .....	14	226 738	16 005	7.1	.1	X
5342	Adhesives, sealants, and glues .....	227	1 009 642	78 696	7.8	.5	X
5344	Other chemicals and allied products .....	118	1 002 459	137 925	13.8	.8	X
5400	Petroleum products .....	19	155 062	6 925	4.5	Z	X
5800	Farm supplies .....	10	126 876	26 208	20.7	.2	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422610</b>	<b>Plastics materials &amp; basic forms &amp; shapes whse—Con.</b>						
6000	Paint, paint supplies, and wallpaper .....	53	337 460	33 454	9.9	.2	1.4
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	28	200 804	13 106	6.5	.1	X
6014	Paint supplies .....	26	136 656	20 348	14.9	.1	X
6120	Art goods (including novelties and souvenirs) .....	6	7 594	773	10.2	Z	X
6130	Textile bags, bagging, and burlap .....	6	76 173	16 010	21.0	.1	X
9700	Service receipts and labor charges (including installed parts) .....	163	641 292	40 150	6.3	.2	14.5
9701	Labor charges for repair work .....	112	324 070	14 188	4.4	.1	X
9702	Parts installed in repair work .....	70	183 167	4 355	2.4	Z	X
9703	Other service receipts and labor charges—Specify .....	72	333 212	21 606	6.5	.1	X
9720	Receipts for service contracts .....	9	46 073	4 013	8.7	Z	X
9810	Miscellaneous commodities .....	287	1 691 261	161 429	9.5	1.0	X
9940	Rental and leasing receipts .....	83	403 592	12 789	3.2	.1	1.7
9943	Other office machine rental receipts .....	83	403 592	12 789	3.2	.1	X
<b>42269</b>	<b>Other chemical &amp; allied products whse .....</b>	<b>8 892</b>	<b>X</b>	<b>39 315 137</b>	<b>X</b>	<b>100.0</b>	<b>80.8</b>
0200	New and rebuilt automotive parts and supplies .....	77	247 900	27 221	11.0	.1	21.3
0213	Electrical engine parts (including ignition parts) .....	7	3 342	62	1.9	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	26	109 994	2 097	1.9	Z	X
0215	Exhaust system parts .....	11	41 887	660	1.6	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	28	116 151	2 535	2.2	Z	X
0218	Filters (oil, air, gas, and transmission) .....	35	121 024	5 711	4.7	Z	X
0221	Body parts and repair materials .....	17	88 848	9 670	10.9	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	7	3 342	69	2.1	Z	X
0223	Parts, n.e.c. ....	17	64 126	2 660	4.1	Z	X
0224	Accessories .....	33	101 588	3 730	3.7	Z	X
0300	Tires and tubes .....	18	68 170	8 933	13.1	Z	9.7
0311	New tires and tubes .....	6	62 309	3 016	4.8	Z	X
0312	Recapped and used tires and repair materials .....	12	5 861	5 917	100.0	Z	X
0400	Household and lawn furniture .....	7	21 544	939	4.4	Z	3.7
0412	Sleep furniture and equipment .....	7	21 544	939	4.4	Z	X
0530	Flooring and floor coverings .....	17	24 136	1 707	7.1	Z	20.7
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	13	13 891	927	6.7	Z	X
0540	Other home furnishings .....	8	18 295	2 239	12.2	Z	X
0620	Plywood and millwork .....	17	79 891	16 409	20.5	Z	31.3
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	9	55 092	6 053	11.0	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	11	42 183	6 977	16.5	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	18	83 725	12 646	15.1	Z	30.6
0713	Sand, gravel, and crushed stone .....	6	10 512	1 933	18.4	Z	X
0720	Roofing, siding, and insulation materials .....	17	124 719	19 522	15.7	.1	27.7
0723	Insulation materials .....	12	66 344	6 411	9.7	Z	X
0740	Other construction materials .....	27	147 711	16 897	11.4	Z	36.5
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	27	147 711	16 897	11.4	Z	X
0900	Office equipment .....	7	37 349	868	2.3	Z	1.6
0913	Copying machines and equipment .....	7	37 349	868	2.3	Z	X
0920	New computer equipment .....	6	3 738	150	4.0	Z	X
0960	Restaurant and hotel equipment and supplies .....	60	112 264	11 189	10.0	Z	X
1000	Medical, hospital, and surgical supplies .....	111	360 839	41 972	11.6	.1	9.3
1011	Surgical and medical instruments and equipment .....	37	110 132	17 714	16.1	Z	X
1012	Orthopedic, and prosthetic appliances and supplies .....	51	179 221	11 166	6.2	Z	X
1013	Other surgical, medical, and hospital supplies .....	69	233 969	13 092	5.6	Z	X
1050	Other professional equipment and supplies .....	20	31 770	7 078	22.3	Z	79.1
1054	Laboratory equipment .....	19	28 738	5 686	19.8	Z	X
1120	Flat iron and steel products .....	47	351 911	44 906	12.8	.1	X
1140	Iron and steel wire and wire products .....	67	130 573	15 603	12.0	Z	.9
1141	Wire (plain, coated, barbed, and twisted) .....	23	8 490	601	7.1	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	21	72 992	7 884	10.8	Z	X
1150	Iron and steel pipe and tubing .....	19	48 288	5 006	10.4	Z	1.7
1154	Other steel pipe .....	16	45 535	4 982	10.9	Z	X
1160	Other iron and steel products .....	17	49 758	12 727	25.6	Z	44.8
1167	Finished products, n.e.c. ....	10	9 917	520	5.2	Z	X
1170	Alloy steel .....	6	33 493	10 692	31.9	Z	3.2
1175	Other alloy steel .....	6	33 493	10 692	31.9	Z	X
1200	Copper and brass .....	67	665 385	12 386	1.9	Z	.3
1214	Rod, nonelectrical wire, extruded shapes, etc. ....	62	660 997	12 350	1.9	Z	X
1220	Aluminum shapes, forms, etc. ....	32	177 044	29 081	16.4	.1	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	22	144 236	31 646	21.9	.1	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	50	770 731	110 037	14.3	.3	X
1400	Electrical apparatus and equipment .....	48	508 159	6 941	1.4	Z	.1
1419	Industrial controls .....	13	430 687	3 597	.8	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	28	63 520	294	.5	Z	X
1500	Electrical appliances, household .....	22	12 374	988	8.0	Z	34.5
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	21	12 345	982	8.0	Z	X
1600	Electronic parts and equipment, except communication .....	189	742 080	92 201	12.4	.2	3.2
1615	Discrete semiconductors, etc. ....	184	718 001	90 337	12.6	.2	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42269</b>	<b>Other chemical &amp; allied products whsle—Con.</b>						
1700	Hardware .....	237	498 383	53 351	10.7	.1	9.0
1711	Hand tools (including power driven) .....	124	370 158	31 349	8.5	.1	X
1712	Bolts, nuts, rivets, and fasteners .....	100	110 386	17 735	16.1	Z	X
1713	Cutlery .....	38	18 988	4 267	22.5	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	119	383 420	31 998	8.3	.1	21.5
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	26	78 153	5 537	7.1	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	20	76 528	2 997	3.9	Z	X
1813	Plumbing fixtures .....	36	262 456	5 380	2.1	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	28	37 030	1 694	4.6	Z	X
1815	Boilers, radiators, and convectors .....	11	1 130	64	5.7	Z	X
1818	Other plumbing and heating equipment and supplies .....	73	193 915	16 326	8.4	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	12	59 955	3 221	5.4	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	18	69 048	13 295	19.3	Z	9.4
2112	New power cranes, draglines, and shovels .....	15	63 317	622	1.0	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	15	63 317	12 420	19.6	Z	X
2200	Farm machinery, equipment, and parts .....	28	47 300	8 841	18.7	Z	9.1
2214	New dairy farm and barn equipment .....	20	32 770	4 648	14.2	Z	X
2218	Used farm machinery and equipment .....	12	33 747	756	2.2	Z	X
2220	Garden machinery, equipment, and parts .....	11	33 555	3 597	10.7	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	9	26 962	1 185	4.4	Z	20.7
2311	Pumps .....	7	24 989	1 094	4.4	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	611	3 828 876	191 742	5.0	.5	15.9
2321	New pumps, compressors (air or gas), and equipment .....	192	224 115	30 190	13.5	.1	X
2323	New diesel engines (excluding automotive) .....	19	35 046	1 261	3.6	Z	X
2326	New controlling, recording, and indicating instruments and access .....	160	165 867	28 617	17.3	.1	X
2327	All other new general-purpose industrial machinery and equipment .....	313	3 276 029	52 407	1.6	.1	X
2328	Used general-purpose industrial machinery and equipment .....	191	399 878	79 254	19.8	.2	X
2330	Metalworking machinery, equipment, and parts .....	32	113 386	11 333	10.0	Z	X
2340	Materials handling machinery, equipment, and parts .....	16	473 336	1 270	.3	Z	76.8
2341	New conveying equipment .....	12	459 685	348	.1	Z	X
2360	Other industrial machinery, equipment, and parts .....	58	656 351	36 356	5.5	.1	70.8
2362	New power plant machinery (excluding electrical) .....	6	22 430	2 227	9.9	Z	X
2366	Other new industrial machinery and equipment .....	51	643 578	29 599	4.6	.1	X
2367	Used industrial machinery and equipment .....	11	36 472	1 501	4.1	Z	X
2380	Industrial valves and fittings (except fluid-power) .....	20	84 909	9 309	11.0	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	6	43 203	8 277	19.2	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	15	59 142	9 107	15.4	Z	51.7
2431	Filters .....	11	15 801	1 749	11.1	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	9	55 501	7 358	13.3	Z	X
2440	Welding supplies (excluding gases) .....	694	1 170 885	339 393	29.0	.9	X
2450	Industrial containers and supplies .....	278	2 163 219	62 788	2.9	.2	2.6
2451	New and reconditioned drums and barrels .....	188	601 422	2 559	.4	Z	X
2454	Other industrial containers and supplies .....	127	1 866 572	60 124	3.2	.2	X
2460	Other industrial supplies .....	348	2 112 395	93 715	4.4	.2	4.6
2462	Abrasives and abrasive materials .....	205	1 334 626	41 079	3.1	.1	X
2463	Nylon, polyester, and synthetic rubber .....	7	39 084	433	1.1	Z	X
2465	Strapping and tape .....	33	217 673	1 306	.6	Z	X
2466	Industrial supplies, n.e.c. ....	293	1 951 959	50 898	2.6	.1	X
2520	Custodial (janitors') equipment and supplies .....	658	1 238 904	178 612	14.4	.5	16.5
2521	Custodial equipment—power equipment .....	395	814 370	58 270	7.2	.1	X
2522	Custodial equipment—nonpower equipment .....	314	500 000	20 292	4.1	.1	X
2523	Custodial supplies .....	504	969 794	100 048	10.3	.3	X
2530	Laundry and dry-cleaning equipment and supplies .....	169	873 729	34 797	4.0	.1	X
2540	Other service establishment equipment and supplies .....	20	87 803	13 398	15.3	Z	29.4
2542	Service establishment equipment and supplies, n.e.c. ....	20	87 803	13 398	15.3	Z	X
2700	Sporting and recreational goods and supplies .....	20	44 769	10 326	23.1	Z	62.2
2713	Billiards, pool, bowling equipment, and accessories .....	8	16 022	3 109	19.4	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	8	22 010	7 106	32.3	Z	X
2800	Toys and hobby goods and supplies .....	7	7 474	1 058	14.2	Z	X
2930	Recyclable paper and paperboard .....	11	5 505	909	16.5	Z	X
2940	Recyclable materials, except metal .....	7	34 050	7 593	22.3	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	6	22 624	2 939	13.0	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	16	80 262	16 159	20.1	Z	X
3150	Other durable goods .....	18	55 760	1 213	2.2	Z	1.9
3154	Other durable goods, n.e.c. ....	18	55 760	1 213	2.2	Z	X
3200	Printing and writing paper .....	18	27 803	2 238	8.0	Z	14.4
3213	Other printing and writing paper .....	18	27 803	2 238	8.0	Z	X
3300	Stationery, office supplies and greeting cards .....	12	14 184	1 069	7.5	Z	57.0
3311	Business forms .....	9	11 580	962	8.3	Z	X
3314	Toner and cartridges .....	7	8 353	105	1.3	Z	X
3400	Industrial and personal services paper and plastics .....	449	1 681 128	128 571	7.6	.3	8.8
3411	Paperboard and boxboard boxes .....	148	434 197	4 490	1.0	Z	X
3412	Paper dishes, cups, and napkins .....	202	790 880	13 954	1.8	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	110	347 325	18 214	5.2	Z	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	71	396 731	6 337	1.6	Z	X
3415	Other industrial and personal service paper .....	217	1 159 839	85 576	7.4	.2	X

See footnotes at end of table.



**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42269</b>	<b>Other chemical &amp; allied products whse—Con.</b>						
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	243	2 878 220	202 391	7.0	.5	1.7
3512	Nonprescription pharmaceuticals .....	44	2 554 137	186 734	7.3	.5	X
3513	Cosmetics .....	39	32 083	2 797	8.7	Z	X
3515	Other toiletries and druggists' sundries .....	150	257 866	12 048	4.7	Z	X
3600	Piece goods, knit and woven .....	13	394 578	106 942	27.1	.3	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	14	5 826	386	6.6	Z	X
4100	Frozen foods (packaged) .....	6	53 531	3 564	6.7	Z	1.8
4117	Other frozen foods (except frozen dairy products) .....	6	53 531	3 564	6.7	Z	X
4200	Dairy products (excluding dried or canned) .....	7	7 799	400	5.1	Z	63.2
4215	Raw milk .....	7	7 799	400	5.1	Z	X
4800	Coffee, tea, and spices .....	54	477 249	394	.1	Z	X
4850	Soft drinks and bottled water .....	7	8 318	1 244	15.0	Z	X
4860	Other grocery specialties .....	30	127 997	4 730	3.7	Z	6.1
4868	Grocery specialties, n.e.c. ....	21	90 110	2 128	2.4	Z	X
4900	Grain and beans .....	29	136 006	37 004	27.2	.1	80.0
4911	Corn (for grain) .....	25	127 328	20 312	16.0	.1	X
4912	Oats and barley .....	11	32 247	560	1.7	Z	X
4913	Wheat .....	11	32 247	2 266	7.0	Z	X
4915	Soybeans .....	14	111 209	13 424	12.1	Z	X
5140	Other farm products, inedible .....	8	25 221	3 245	12.9	Z	80.8
5143	Farm products, n.e.c. ....	8	25 221	3 245	12.9	Z	X
5300	Plastics materials and basic shapes .....	473	5 422 336	567 868	10.5	1.4	74.2
5311	Plastic pipes, rods, tubes, and shapes .....	95	237 589	16 685	7.0	Z	X
5312	High pressure laminates .....	7	18 482	1 231	6.7	Z	X
5313	Plastics raw materials .....	249	4 629 640	442 936	9.6	1.1	X
5314	Other plastics materials and basic shapes .....	161	650 021	107 014	16.5	.3	X
5320	Industrial gases (welding, etc.) .....	859	1 850 947	941 978	50.9	2.4	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	8 147	37 994 765	33 873 727	89.2	86.2	63.0
5331	Gases, compressed and liquified, except L.P. ....	683	3 695 686	1 064 549	28.8	2.7	X
5332	Alkalies and chlorine .....	1 316	9 199 218	2 223 995	24.2	5.7	X
5334	Organic fibers .....	132	696 507	267 409	38.4	.7	X
5335	Detergents and soaps .....	2 563	7 716 403	1 763 891	22.9	4.5	X
5336	Sanitation chemicals, polishes, and waxes .....	1 701	5 892 362	952 952	16.2	2.4	X
5338	Wood chemicals, naval stores, and gum .....	301	3 138 168	282 171	9.0	.7	X
5341	Insecticides, nonagricultural .....	690	2 758 102	530 411	19.2	1.3	X
5342	Adhesives, sealants, and glues .....	926	3 090 545	1 336 140	43.2	3.4	X
5343	Explosives .....	268	1 186 703	1 001 981	84.4	2.5	X
5344	Other chemicals and allied products .....	5 340	30 609 716	24 450 228	79.9	62.2	X
5400	Petroleum products .....	614	5 294 086	805 666	15.2	2.0	1.3
5411	Aviation gasoline .....	18	13 120	3 199	24.4	Z	X
5412	Motor gasoline .....	113	1 470 445	131 562	8.9	.3	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) .....	96	1 234 271	111 500	9.0	.3	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	124	1 480 698	65 015	4.4	.2	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.) .....	51	1 603 611	273 764	17.1	.7	X
5418	Lubricating oil and greases .....	453	2 134 237	220 490	10.3	.6	X
5420	Liquified petroleum gases (excluding natural gas) .....	66	190 403	15 247	8.0	Z	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.) .....	7	299 088	64 673	21.6	.2	X
5800	Farm supplies .....	247	2 111 839	123 953	5.9	.3	10.3
5811	Hay, straw, and alfalfa .....	23	81 740	1 462	1.8	Z	X
5812	Feeds (poultry and livestock) not mixed on location .....	73	1 021 757	59 106	5.8	.2	X
5814	Weed killers, soil sterilizers, and soil conditioners .....	39	249 665	1 749	.7	Z	X
5815	Insecticides, fungicides, and pesticides .....	48	286 094	5 071	1.8	Z	X
5816	Other agricultural chemicals and fertilizers .....	163	1 006 177	53 690	5.3	.1	X
5817	Seeds and bulbs .....	104	176 025	1 985	1.1	Z	X
5818	Other farm supplies (including harness and saddlery equipment) .....	26	101 295	882	.9	Z	X
6000	Paint, paint supplies, and wallpaper .....	287	1 020 313	105 871	10.4	.3	5.5
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	119	379 586	52 971	14.0	.1	X
6012	Industrial/OEM coatings (coatings applied by original manufacturers to products during manufacturing) .....	152	605 885	49 982	8.2	.1	X
6014	Paint supplies .....	33	77 105	694	.9	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	18	49 136	2 304	4.7	Z	.2
6101	Books .....	18	49 136	1 149	2.3	Z	X
6102	Other periodicals, newspapers, and miscellaneous printed materials .....	18	49 136	1 149	2.3	Z	X
6120	Art goods (including novelties and souvenirs) .....	6	4 022	839	20.9	Z	X
6150	Nondurable goods, n.e.c. ....	10	83 546	15 195	18.2	Z	X
9700	Service receipts and labor charges (including installed parts) .....	944	2 122 448	143 669	6.8	.4	17.8
9701	Labor charges for repair work .....	759	1 800 092	80 445	4.5	.2	X
9702	Parts installed in repair work .....	487	1 189 323	41 591	3.5	.1	X
9703	Other service receipts and labor charges—Specify .....	225	421 388	21 626	5.1	.1	X
9720	Receipts for service contracts .....	16	32 804	2 989	9.1	Z	X
9740	Receipts for installing equipment .....	12	30 966	1 077	3.5	Z	X
9810	Miscellaneous commodities .....	683	2 361 190	200 238	8.5	.5	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) .....	13	26 223	2 265	8.6	Z	X
9940	Rental and leasing receipts .....	492	1 375 954	117 736	8.6	.3	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422690</b>	<b>Other chemical &amp; allied products wholesaler</b>	<b>8 892</b>	<b>X</b>	<b>39 315 137</b>	<b>X</b>	<b>100.0</b>	<b>80.8</b>
0200	New and rebuilt automotive parts and supplies	77	247 900	27 221	11.0	.1	21.3
0213	Electrical engine parts (including ignition parts)	7	3 342	62	1.9	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	26	109 994	2 097	1.9	Z	X
0215	Exhaust system parts	11	41 887	660	1.6	Z	X
0217	Hoses, belts, gaskets, and wiper blades	28	116 151	2 535	2.2	Z	X
0218	Filters (oil, air, gas, and transmission)	35	121 024	5 711	4.7	Z	X
0221	Body parts and repair materials	17	88 848	9 670	10.9	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	7	3 342	69	2.1	Z	X
0223	Parts, n.e.c.	17	64 126	2 660	4.1	Z	X
0224	Accessories	33	101 588	3 730	3.7	Z	X
0300	Tires and tubes	18	68 170	8 933	13.1	Z	9.7
0311	New tires and tubes	6	62 309	3 016	4.8	Z	X
0312	Recapped and used tires and repair materials	12	5 861	5 917	100.0	Z	X
0400	Household and lawn furniture	7	21 544	939	4.4	Z	3.7
0412	Sleep furniture and equipment	7	21 544	939	4.4	Z	X
0530	Flooring and floor coverings	17	24 136	1 707	7.1	Z	20.7
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	13	13 891	927	6.7	Z	X
0540	Other home furnishings	8	18 295	2 239	12.2	Z	X
0620	Plywood and millwork	17	79 891	16 409	20.5	Z	31.3
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	9	55 092	6 053	11.0	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.)	11	42 183	6 977	16.5	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	18	83 725	12 646	15.1	Z	30.6
0713	Sand, gravel, and crushed stone	6	10 512	1 933	18.4	Z	X
0720	Roofing, siding, and insulation materials	17	124 719	19 522	15.7	.1	27.7
0723	Insulation materials	12	66 344	6 411	9.7	Z	X
0740	Other construction materials	27	147 711	16 897	11.4	Z	36.5
0744	Construction materials, n.e.c. (including wire fence and construction paper)	27	147 711	16 897	11.4	Z	X
0900	Office equipment	7	37 349	868	2.3	Z	1.6
0913	Copying machines and equipment	7	37 349	868	2.3	Z	X
0920	New computer equipment	6	3 738	150	4.0	Z	X
0960	Restaurant and hotel equipment and supplies	60	112 264	11 189	10.0	Z	X
1000	Medical, hospital, and surgical supplies	111	360 839	41 972	11.6	.1	9.3
1011	Surgical and medical instruments and equipment	37	110 132	17 714	16.1	Z	X
1012	Orthopedic, and prosthetic appliances and supplies	51	179 221	11 166	6.2	Z	X
1013	Other surgical, medical, and hospital supplies	69	233 969	13 092	5.6	Z	X
1050	Other professional equipment and supplies	20	31 770	7 078	22.3	Z	79.1
1054	Laboratory equipment	19	28 738	5 686	19.8	Z	X
1120	Flat iron and steel products	47	351 911	44 906	12.8	.1	X
1140	Iron and steel wire and wire products	67	130 573	15 603	12.0	Z	.9
1141	Wire (plain, coated, barbed, and twisted)	23	8 490	601	7.1	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	21	72 992	7 884	10.8	Z	X
1150	Iron and steel pipe and tubing	19	48 288	5 006	10.4	Z	1.7
1154	Other steel pipe	16	45 535	4 982	10.9	Z	X
1160	Other iron and steel products	17	49 758	12 727	25.6	Z	44.8
1167	Finished products, n.e.c.	10	9 917	520	5.2	Z	X
1170	Alloy steel	6	33 493	10 692	31.9	Z	3.2
1175	Other alloy steel	6	33 493	10 692	31.9	Z	X
1200	Copper and brass	67	665 385	12 386	1.9	Z	.3
1214	Rod, nonelectrical wire, extruded shapes, etc.	62	660 997	12 350	1.9	Z	X
1220	Aluminum shapes, forms, etc.	32	177 044	29 081	16.4	.1	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	22	144 236	31 646	21.9	.1	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	50	770 731	110 037	14.3	.3	X
1400	Electrical apparatus and equipment	48	508 159	6 941	1.4	Z	.1
1419	Industrial controls	13	430 687	3 597	.8	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	28	63 520	294	.5	Z	X
1500	Electrical appliances, household	22	12 374	988	8.0	Z	34.5
1518	Other electrical household appliances (including fans, dishwashers, etc.)	21	12 345	982	8.0	Z	X
1600	Electronic parts and equipment, except communication	189	742 080	92 201	12.4	.2	3.2
1615	Discrete semiconductors, etc.	184	718 001	90 337	12.6	.2	X
1700	Hardware	237	498 383	53 351	10.7	.1	9.0
1711	Hand tools (including power driven)	124	370 158	31 349	8.5	.1	X
1712	Bolts, nuts, rivets, and fasteners	100	110 386	17 735	16.1	Z	X
1713	Cutlery	38	18 988	4 267	22.5	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	119	383 420	31 998	8.3	.1	21.5
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	26	78 153	5 537	7.1	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	20	76 528	2 997	3.9	Z	X
1813	Plumbing fixtures	36	262 456	5 380	2.1	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	28	37 030	1 694	4.6	Z	X
1815	Boilers, radiators, and convectors	11	1 130	64	5.7	Z	X
1818	Other plumbing and heating equipment and supplies	73	193 915	16 326	8.4	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	12	59 955	3 221	5.4	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422690</b>	<b>Other chemical &amp; allied products whole—Con.</b>						
2100	Construction and mining machinery and equipment (including parts and attachments) . . . . .	18	69 048	13 295	19.3	Z	9.4
2112	New power cranes, draglines, and shovels . . . . .	15	63 317	622	1.0	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts . . . . .	15	63 317	12 420	19.6	Z	X
2200	Farm machinery, equipment, and parts . . . . .	28	47 300	8 841	18.7	Z	9.1
2214	New dairy farm and barn equipment . . . . .	20	32 770	4 648	14.2	Z	X
2218	Used farm machinery and equipment . . . . .	12	33 747	756	2.2	Z	X
2220	Garden machinery, equipment, and parts . . . . .	11	33 555	3 597	10.7	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts . . . . .	9	26 962	1 185	4.4	Z	20.7
2311	Pumps . . . . .	7	24 989	1 094	4.4	Z	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	611	3 828 876	191 742	5.0	.5	15.9
2321	New pumps, compressors (air or gas), and equipment . . . . .	192	224 115	30 190	13.5	.1	X
2323	New diesel engines (excluding automotive) . . . . .	19	35 046	1 261	3.6	Z	X
2326	New controlling, recording, and indicating instruments and access . . . . .	160	165 867	28 617	17.3	.1	X
2327	All other new general-purpose industrial machinery and equipment . . . . .	313	3 276 029	52 407	1.6	.1	X
2328	Used general-purpose industrial machinery and equipment . . . . .	191	399 878	79 254	19.8	.2	X
2330	Metalworking machinery, equipment, and parts . . . . .	32	113 386	11 333	10.0	Z	X
2340	Materials handling machinery, equipment, and parts . . . . .	16	473 336	1 270	.3	Z	76.8
2341	New conveying equipment . . . . .	12	459 685	348	.1	Z	X
2360	Other industrial machinery, equipment, and parts . . . . .	58	656 351	36 356	5.5	.1	70.8
2362	New power plant machinery (excluding electrical) . . . . .	6	22 430	2 227	9.9	Z	X
2366	Other new industrial machinery and equipment . . . . .	51	643 578	29 599	4.6	.1	X
2367	Used industrial machinery and equipment . . . . .	11	36 472	1 501	4.1	Z	X
2380	Industrial valves and fittings (except fluid-power) . . . . .	20	84 909	9 309	11.0	Z	X
2420	Hydraulic and pneumatic connectors and assemblies . . . . .	6	43 203	8 277	19.2	Z	X
2430	Fluid-power filters, components, accessories, and parts . . . . .	15	59 142	9 107	15.4	Z	51.7
2431	Filters . . . . .	11	15 801	1 749	11.1	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. . . . .	9	55 501	7 358	13.3	Z	X
2440	Welding supplies (excluding gases) . . . . .	694	1 170 885	339 393	29.0	.9	X
2450	Industrial containers and supplies . . . . .	278	2 163 219	62 788	2.9	Z	2.6
2451	New and reconditioned drums and barrels . . . . .	188	601 422	2 559	.4	.2	X
2454	Other industrial containers and supplies . . . . .	127	1 866 572	60 124	3.2	.2	X
2460	Other industrial supplies . . . . .	348	2 112 395	93 715	4.4	.2	4.6
2462	Abrasives and abrasive materials . . . . .	205	1 334 626	41 079	3.1	.1	X
2463	Nylon, polyester, and synthetic rubber . . . . .	7	39 084	433	1.1	Z	X
2465	Strapping and tape . . . . .	33	217 673	1 306	.6	Z	X
2466	Industrial supplies, n.e.c. . . . .	293	1 951 959	50 898	2.6	.1	X
2520	Custodial (janitors') equipment and supplies . . . . .	658	1 238 904	178 612	14.4	.5	16.5
2521	Custodial equipment—power equipment . . . . .	395	814 370	58 270	7.2	.1	X
2522	Custodial equipment—nonpower equipment . . . . .	314	500 000	20 292	4.1	.1	X
2523	Custodial supplies . . . . .	504	969 794	100 048	10.3	.3	X
2530	Laundry and dry-cleaning equipment and supplies . . . . .	169	873 729	34 797	4.0	.1	X
2540	Other service establishment equipment and supplies . . . . .	20	87 803	13 398	15.3	Z	29.4
2542	Service establishment equipment and supplies, n.e.c. . . . .	20	87 803	13 398	15.3	Z	X
2700	Sporting and recreational goods and supplies . . . . .	20	44 769	10 326	23.1	Z	62.2
2713	Billiards, pool, bowling equipment, and accessories . . . . .	8	16 022	3 109	19.4	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) . . . . .	8	22 010	7 106	32.3	Z	X
2800	Toys and hobby goods and supplies . . . . .	7	7 474	1 058	14.2	Z	X
2930	Recyclable paper and paperboard . . . . .	11	5 505	909	16.5	Z	X
2940	Recyclable materials, except metal . . . . .	7	34 050	7 593	22.3	Z	X
3000	Jewelry, diamonds, gem stones, and watches . . . . .	6	22 624	2 939	13.0	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) . . . . .	16	80 262	16 159	20.1	Z	X
3150	Other durable goods . . . . .	18	55 760	1 213	2.2	Z	1.9
3154	Other durable goods, n.e.c. . . . .	18	55 760	1 213	2.2	Z	X
3200	Printing and writing paper . . . . .	18	27 803	2 238	8.0	Z	14.4
3213	Other printing and writing paper . . . . .	18	27 803	2 238	8.0	Z	X
3300	Stationery, office supplies and greeting cards . . . . .	12	14 184	1 069	7.5	Z	57.0
3311	Business forms . . . . .	9	11 580	962	8.3	Z	X
3314	Toner and cartridges . . . . .	7	8 353	105	1.3	Z	X
3400	Industrial and personal services paper and plastics . . . . .	449	1 681 128	128 571	7.6	.3	8.8
3411	Paperboard and boxboard boxes . . . . .	148	434 197	4 490	1.0	Z	X
3412	Paper dishes, cups, and napkins . . . . .	202	790 880	13 954	1.8	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) . . . . .	110	347 325	18 214	5.2	Z	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies . . . . .	71	396 731	6 337	1.6	Z	X
3415	Other industrial and personal service paper . . . . .	217	1 159 839	85 576	7.4	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries . . . . .	243	2 878 220	202 391	7.0	.5	1.7
3512	Nonprescription pharmaceuticals . . . . .	44	2 554 137	186 734	7.3	.5	X
3513	Cosmetics . . . . .	39	32 083	2 797	8.7	Z	X
3515	Other toiletries and druggists' sundries . . . . .	150	257 866	12 048	4.7	Z	X
3600	Piece goods, knit and woven . . . . .	13	394 578	106 942	27.1	.3	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) . . . . .	14	5 826	386	6.6	Z	X
4100	Frozen foods (packaged) . . . . .	6	53 531	3 564	6.7	Z	1.8
4117	Other frozen foods (except frozen dairy products) . . . . .	6	53 531	3 564	6.7	Z	X
4200	Dairy products (excluding dried or canned) . . . . .	7	7 799	400	5.1	Z	63.2
4215	Raw milk . . . . .	7	7 799	400	5.1	Z	X
4800	Coffee, tea, and spices . . . . .	54	477 249	394	.1	Z	X
4850	Soft drinks and bottled water . . . . .	7	8 318	1 244	15.0	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422690</b>	<b>Other chemical &amp; allied products whsle—Con.</b>						
4860	Other grocery specialties .....	30	127 997	4 730	3.7	Z	6.1
4868	Grocery specialties, n.e.c. ....	21	90 110	2 128	2.4	Z	X
4900	Grain and beans .....	29	136 006	37 004	27.2	.1	80.0
4911	Corn (for grain) .....	25	127 328	20 312	16.0	.1	X
4912	Oats and barley .....	11	32 247	560	1.7	Z	X
4913	Wheat .....	11	32 247	2 266	7.0	Z	X
4915	Soybeans .....	14	111 209	13 424	12.1	Z	X
5140	Other farm products, inedible .....	8	25 221	3 245	12.9	Z	80.8
5143	Farm products, n.e.c. ....	8	25 221	3 245	12.9	Z	X
5300	Plastics materials and basic shapes .....	473	5 422 336	567 868	10.5	1.4	74.2
5311	Plastic pipes, rods, tubes, and shapes .....	95	237 589	16 685	7.0	Z	X
5312	High pressure laminates .....	7	18 482	1 231	6.7	Z	X
5313	Plastics raw materials .....	249	4 629 640	442 936	9.6	1.1	X
5314	Other plastics materials and basic shapes .....	161	650 021	107 014	16.5	.3	X
5320	Industrial gases (welding, etc.) .....	859	1 850 947	941 978	50.9	2.4	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	8 147	37 994 765	33 873 727	89.2	86.2	63.0
5331	Gases, compressed and liquified, except L.P. ....	683	3 695 686	1 064 549	28.8	2.7	X
5332	Alkalies and chlorine .....	1 316	9 199 218	2 223 995	24.2	5.7	X
5334	Organic fibers .....	132	696 507	267 409	38.4	.7	X
5335	Detergents and soaps .....	2 563	7 716 403	1 763 891	22.9	4.5	X
5336	Sanitation chemicals, polishes, and waxes .....	1 701	5 892 362	952 952	16.2	2.4	X
5338	Wood chemicals, naval stores, and gum .....	301	3 138 168	282 171	9.0	.7	X
5341	Insecticides, nonagricultural .....	690	2 758 102	530 411	19.2	1.3	X
5342	Adhesives, sealants, and glues .....	926	3 090 545	1 336 140	43.2	3.4	X
5343	Explosives .....	268	1 186 703	1 001 981	84.4	2.5	X
5344	Other chemicals and allied products .....	5 340	30 609 716	24 450 228	79.9	62.2	X
5400	Petroleum products .....	614	5 294 086	805 666	15.2	2.0	1.3
5411	Aviation gasoline .....	18	13 120	3 199	24.4	Z	X
5412	Motor gasoline .....	113	1 470 445	131 562	8.9	.3	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) .....	96	1 234 271	111 500	9.0	.3	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	124	1 480 698	65 015	4.4	.2	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.) .....	51	1 603 611	273 764	17.1	.7	X
5418	Lubricating oil and greases .....	453	2 134 237	220 490	10.3	.6	X
5420	Liquified petroleum gases (excluding natural gas) .....	66	190 403	15 247	8.0	Z	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.) .....	7	299 088	64 673	21.6	.2	X
5800	Farm supplies .....	247	2 111 839	123 953	5.9	.3	10.3
5811	Hay, straw, and alfalfa .....	23	81 740	1 462	1.8	Z	X
5812	Feeds (poultry and livestock) not mixed on location .....	73	1 021 757	59 106	5.8	.2	X
5814	Weed killers, soil sterilizers, and soil conditioners .....	39	249 665	1 749	.7	Z	X
5815	Insecticides, fungicides, and pesticides .....	48	286 094	5 071	1.8	Z	X
5816	Other agricultural chemicals and fertilizers .....	163	1 006 177	53 690	5.3	.1	X
5817	Seeds and bulbs .....	104	176 025	1 985	1.1	Z	X
5818	Other farm supplies (including harness and saddlery equipment) .....	26	101 295	882	.9	Z	X
6000	Paint, paint supplies, and wallpaper .....	287	1 020 313	105 871	10.4	.3	5.5
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	119	379 586	52 971	14.0	.1	X
6012	Industrial/OEM coatings (coatings applied by original manufacturers to products during manufacturing) .....	152	605 885	49 982	8.2	.1	X
6014	Paint supplies .....	33	77 105	694	.9	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	18	49 136	2 304	4.7	Z	.2
6101	Books .....	18	49 136	1 149	2.3	Z	X
6102	Other periodicals, newspapers, and miscellaneous printed materials .....	18	49 136	1 149	2.3	Z	X
6120	Art goods (including novelties and souvenirs) .....	6	4 022	839	20.9	Z	X
6150	Nondurable goods, n.e.c. ....	10	83 546	15 195	18.2	Z	X
9700	Service receipts and labor charges (including installed parts) .....	944	2 122 448	143 669	6.8	.4	17.8
9701	Labor charges for repair work .....	759	1 800 092	80 445	4.5	.2	X
9702	Parts installed in repair work .....	487	1 189 323	41 591	3.5	.1	X
9703	Other service receipts and labor charges—Specify .....	225	421 388	21 626	5.1	.1	X
9720	Receipts for service contracts .....	16	32 804	2 989	9.1	Z	X
9740	Receipts for installing equipment .....	12	30 966	1 077	3.5	Z	X
9810	Miscellaneous commodities .....	683	2 361 190	200 238	8.5	.5	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) .....	13	26 223	2 265	8.6	Z	X
9940	Rental and leasing receipts .....	492	1 375 954	117 736	8.6	.3	X
<b>4226901</b>	<b>Industrial gases (except LP) whsle</b> .....	<b>804</b>	<b>X</b>	<b>1 432 921</b>	<b>X</b>	<b>100.0</b>	<b>62.1</b>
1000	Medical, hospital, and surgical supplies .....	46	162 484	9 309	5.7	.7	X
1120	Flat iron and steel products .....	17	10 555	1 025	9.7	.1	X
1140	Iron and steel wire and wire products .....	24	49 091	7 118	14.5	.5	X
1400	Electrical apparatus and equipment .....	7	13 952	3 050	21.9	.2	X
1700	Hardware .....	29	62 628	4 748	7.6	.3	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	9	6 307	151	2.4	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	37	111 810	9 443	8.4	.7	X
2330	Metalworking machinery, equipment, and parts .....	12	52 157	5 802	11.1	.4	X
2360	Other industrial machinery, equipment, and parts .....	18	32 380	8 026	24.8	.6	X
2440	Welding supplies (excluding gases) .....	626	975 207	296 971	30.5	20.7	X
2450	Industrial containers and supplies .....	17	44 494	2 374	5.3	.2	X
2460	Other industrial supplies .....	41	89 493	7 108	7.9	.5	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	10	34 123	812	2.4	.1	X
5320	Industrial gases (welding, etc.) .....	804	1 432 921	922 847	64.4	64.4	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	59	112 549	18 695	16.6	1.3	X
5420	Liquified petroleum gases (excluding natural gas) .....	36	59 069	4 424	7.5	.3	X
6000	Paint, paint supplies, and wallpaper .....	16	34 842	2 224	6.4	.2	X
9700	Service receipts and labor charges (including installed parts) .....	173	350 902	11 012	3.1	.8	X
9810	Miscellaneous commodities .....	74	187 475	18 100	9.7	1.3	X
9940	Rental and leasing receipts .....	270	559 866	80 805	14.4	5.6	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4226902</b>	<b>Other chemical &amp; allied products whse</b>	<b>8 088</b>	<b>X</b>	<b>37 882 216</b>	<b>X</b>	<b>100.0</b>	<b>81.5</b>
0200	New and rebuilt automotive parts and supplies	77	247 900	27 221	11.0	.1	21.5
0213	Electrical engine parts (including ignition parts)	7	3 342	62	1.9	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	26	109 994	2 097	1.9	Z	X
0215	Exhaust system parts	11	41 887	660	1.6	Z	X
0217	Hoses, belts, gaskets, and wiper blades	28	116 151	2 535	2.2	Z	X
0218	Filters (oil, air, gas, and transmission)	35	121 024	5 711	4.7	Z	X
0221	Body parts and repair materials	17	88 848	9 670	10.9	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	7	3 342	69	2.1	Z	X
0223	Parts, n.e.c.	17	64 126	2 660	4.1	Z	X
0224	Accessories	33	101 588	3 730	3.7	Z	X
0300	Tires and tubes	18	68 170	8 933	13.1	Z	9.8
0311	New tires and tubes	6	62 309	3 016	4.8	Z	X
0312	Recapped and used tires and repair materials	12	5 861	5 917	100.0	Z	X
0400	Household and lawn furniture	7	21 544	939	4.4	Z	3.7
0412	Sleep furniture and equipment	7	21 544	939	4.4	Z	X
0530	Flooring and floor coverings	17	24 136	1 707	7.1	Z	20.9
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	13	13 891	927	6.7	Z	X
0540	Other home furnishings	8	18 295	2 239	12.2	Z	X
0620	Plywood and millwork	17	79 891	16 409	20.5	Z	31.6
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	9	55 092	6 053	11.0	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.)	11	42 183	6 977	16.5	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	18	83 725	12 646	15.1	Z	30.8
0713	Sand, gravel, and crushed stone	6	10 512	1 933	18.4	Z	X
0720	Roofing, siding, and insulation materials	17	124 719	19 522	15.7	.1	27.9
0723	Insulation materials	12	66 344	6 411	9.7	Z	X
0740	Other construction materials	27	147 711	16 897	11.4	Z	36.8
0744	Construction materials, n.e.c. (including wire fence and construction paper)	27	147 711	16 897	11.4	Z	X
0900	Office equipment	7	37 349	868	2.3	Z	1.6
0913	Copying machines and equipment	7	37 349	868	2.3	Z	X
0920	New computer equipment	6	3 738	150	4.0	Z	X
0960	Restaurant and hotel equipment and supplies	60	112 264	11 189	10.0	Z	X
1000	Medical, hospital, and surgical supplies	65	198 355	32 663	16.5	.1	16.2
1011	Surgical and medical instruments and equipment	37	110 132	17 714	16.1	Z	X
1013	Other surgical, medical, and hospital supplies	23	71 485	11 984	16.8	Z	X
1050	Other professional equipment and supplies	20	31 770	7 078	22.3	Z	79.8
1054	Laboratory equipment	19	28 738	5 686	19.8	Z	X
1120	Flat iron and steel products	30	341 356	43 881	12.9	.1	X
1140	Iron and steel wire and wire products	43	81 482	8 485	10.4	Z	1.4
1141	Wire (plain, coated, barbed, and twisted)	23	8 490	601	7.1	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	21	72 992	7 884	10.8	Z	X
1150	Iron and steel pipe and tubing	16	45 535	4 982	10.9	Z	1.8
1154	Other steel pipe	16	45 535	4 982	10.9	Z	X
1160	Other iron and steel products	13	46 580	12 625	27.1	Z	47.6
1167	Finished products, n.e.c.	10	9 917	520	5.2	Z	X
1170	Alloy steel	6	33 493	10 692	31.9	Z	3.3
1175	Other alloy steel	6	33 493	10 692	31.9	Z	X
1200	Copper and brass	62	660 997	12 350	1.9	Z	.4
1214	Rod, nonelectrical wire, extruded shapes, etc.	62	660 997	12 350	1.9	Z	X
1220	Aluminum shapes, forms, etc.	31	175 735	29 045	16.5	.1	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	22	144 236	31 646	21.9	.1	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	50	770 731	110 037	14.3	.3	X
1400	Electrical apparatus and equipment	41	494 207	3 891	.8	Z	.1
1419	Industrial controls	13	430 687	3 597	.8	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	28	63 520	294	.5	Z	X
1500	Electrical appliances, household	21	12 345	982	8.0	Z	34.9
1518	Other electrical household appliances (including fans, dishwashers, etc.)	21	12 345	982	8.0	Z	X
1600	Electronic parts and equipment, except communication	184	718 001	90 337	12.6	.2	3.4
1615	Discrete semiconductors, etc.	184	718 001	90 337	12.6	.2	X
1700	Hardware	208	435 755	48 603	11.2	.1	10.1
1711	Hand tools (including power driven)	124	370 158	31 349	8.5	.1	X
1712	Bolts, nuts, rivets, and fasteners	85	65 597	16 786	25.6	Z	X
1713	Cutlery	25	1 149	468	40.7	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	110	377 113	31 847	8.4	.1	22.3
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	26	78 153	5 537	7.1	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	11	70 221	2 846	4.1	Z	X
1813	Plumbing fixtures	36	262 456	5 380	2.1	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	28	37 030	1 694	4.6	Z	X
1815	Boilers, radiators, and convectors	11	1 130	64	5.7	Z	X
1818	Other plumbing and heating equipment and supplies	73	193 915	16 326	8.4	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	9	56 438	3 115	5.5	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	15	63 317	13 042	20.6	Z	10.3
2112	New power cranes, draglines, and shovels	15	63 317	622	1.0	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	15	63 317	12 420	19.6	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4226902</b>	<b>Other chemical &amp; allied products whse—Con.</b>						
2200	Farm machinery, equipment, and parts .....	28	47 300	8 841	18.7	Z	9.2
2214	New dairy farm and barn equipment .....	20	32 770	4 648	14.2	Z	X
2218	Used farm machinery and equipment .....	12	33 747	756	2.2	Z	X
2220	Garden machinery, equipment, and parts .....	11	33 555	3 597	10.7	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	7	24 989	1 094	4.4	Z	22.4
2311	Pumps .....	7	24 989	1 094	4.4	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	574	3 717 066	182 299	4.9	.5	16.4
2321	New pumps, compressors (air or gas), and equipment .....	192	224 115	30 190	13.5	.1	X
2323	New diesel engines (excluding automotive) .....	19	35 046	1 261	3.6	Z	X
2326	New controlling, recording, and indicating instruments and access .....	160	165 867	28 617	17.3	.1	X
2327	All other new general-purpose industrial machinery and equipment .....	276	3 164 219	44 846	1.4	.1	X
2328	Used general-purpose industrial machinery and equipment .....	154	288 068	77 372	26.9	.2	X
2330	Metalworking machinery, equipment, and parts .....	20	61 229	5 531	9.0	Z	X
2340	Materials handling machinery, equipment, and parts .....	13	460 787	728	.2	Z	79.4
2341	New conveying equipment .....	12	459 685	348	.1	Z	X
2360	Other industrial machinery, equipment, and parts .....	40	623 971	28 330	4.5	.1	71.8
2362	New power plant machinery (excluding electrical) .....	6	22 430	2 227	9.9	Z	X
2366	Other new industrial machinery and equipment .....	33	611 198	21 573	3.5	.1	X
2367	Used industrial machinery and equipment .....	11	36 472	1 501	4.1	Z	X
2380	Industrial valves and fittings (except fluid-power) .....	16	78 348	9 172	11.7	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	13	57 169	9 050	15.8	Z	51.2
2431	Filters .....	11	15 801	1 749	11.1	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	7	53 528	7 301	13.6	Z	X
2440	Welding supplies (excluding gases) .....	68	195 678	42 422	21.7	.1	X
2450	Industrial containers and supplies .....	261	2 118 725	60 414	2.9	.2	2.3
2451	New and reconditioned drums and barrels .....	185	594 571	2 450	.4	Z	X
2454	Other industrial containers and supplies .....	116	1 832 553	57 964	3.2	.2	X
2460	Other industrial supplies .....	307	2 022 902	86 607	4.3	.2	2.3
2462	Abrasives and abrasive materials .....	168	1 252 583	38 012	3.0	.1	X
2465	Strapping and tape .....	33	217 673	1 306	.6	Z	X
2466	Industrial supplies, n.e.c. ....	279	1 903 582	47 289	2.5	.1	X
2520	Custodial (janitors') equipment and supplies .....	658	1 238 904	178 612	14.4	.5	16.6
2521	Custodial equipment—power equipment .....	395	814 370	58 270	7.2	.2	X
2522	Custodial equipment—nonpower equipment .....	314	500 000	20 292	4.1	.1	X
2523	Custodial supplies .....	504	969 794	100 048	10.3	.3	X
2530	Laundry and dry-cleaning equipment and supplies .....	169	873 729	34 797	4.0	.1	X
2540	Other service establishment equipment and supplies .....	20	87 803	13 398	15.3	Z	29.6
2542	Service establishment equipment and supplies, n.e.c. ....	20	87 803	13 398	15.3	Z	X
2700	Sporting and recreational goods and supplies .....	19	30 696	3 995	13.0	Z	55.7
2713	Billiards, pool, bowling equipment, and accessories .....	8	16 022	3 109	19.4	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	7	7 937	775	9.8	Z	X
2800	Toys and hobby goods and supplies .....	7	7 474	1 058	14.2	Z	X
2930	Recyclable paper and paperboard .....	11	5 505	909	16.5	Z	X
2940	Recyclable materials, except metal .....	7	34 050	7 593	22.3	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	6	22 624	2 939	13.0	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	16	80 262	16 159	20.1	Z	X
3150	Other durable goods .....	18	55 760	1 213	2.2	Z	1.9
3154	Other durable goods, n.e.c. ....	18	55 760	1 213	2.2	Z	X
3200	Printing and writing paper .....	18	27 803	2 238	8.0	Z	14.6
3213	Other printing and writing paper .....	18	27 803	2 238	8.0	Z	X
3300	Stationery, office supplies and greeting cards .....	12	14 184	1 069	7.5	Z	57.5
3311	Business forms .....	9	11 580	962	8.3	Z	X
3314	Toner and cartridges .....	7	8 353	105	1.3	Z	X
3400	Industrial and personal services paper and plastics .....	449	1 681 128	128 571	7.6	.3	8.8
3411	Paperboard and boxboard boxes .....	148	434 197	4 490	1.0	Z	X
3412	Paper dishes, cups, and napkins .....	202	790 880	13 954	1.8	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	110	347 325	18 214	5.2	Z	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	71	396 731	6 337	1.6	Z	X
3415	Other industrial and personal service paper .....	217	1 159 839	85 576	7.4	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	233	2 844 097	201 579	7.1	.5	1.7
3512	Nonprescription pharmaceuticals .....	44	2 554 137	186 734	7.3	.5	X
3513	Cosmetics .....	39	32 083	2 797	8.7	Z	X
3515	Other toiletries and druggists' sundries .....	150	257 866	12 048	4.7	Z	X
3600	Piece goods, knit and woven .....	13	394 578	106 942	27.1	.3	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	14	5 826	386	6.6	Z	X
4100	Frozen foods (packaged) .....	6	53 531	3 564	6.7	Z	1.8
4117	Other frozen foods (except frozen dairy products) .....	6	53 531	3 564	6.7	Z	X
4200	Dairy products (excluding dried or canned) .....	7	7 799	400	5.1	Z	63.7
4215	Raw milk .....	7	7 799	400	5.1	Z	X
4800	Coffee, tea, and spices .....	54	477 249	394	.1	Z	X
4850	Soft drinks and bottled water .....	7	8 318	1 244	15.0	Z	X
4860	Other grocery specialties .....	30	127 997	4 730	3.7	Z	6.1
4868	Grocery specialties, n.e.c. ....	21	90 110	2 128	2.4	Z	X
4900	Grain and beans .....	29	136 006	37 004	27.2	.1	80.7
4911	Corn (for grain) .....	25	127 328	20 312	16.0	.1	X
4912	Oats and barley .....	11	32 247	560	1.7	Z	X
4913	Wheat .....	11	32 247	2 266	7.0	Z	X
4915	Soybeans .....	14	111 209	13 424	12.1	Z	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4226902</b>	<b>Other chemical &amp; allied products whse—Con.</b>						
5140	Other farm products, inedible .....	8	25 221	3 245	12.9	Z	81.5
5143	Farm products, n.e.c. ....	8	25 221	3 245	12.9	Z	X
5300	Plastics materials and basic shapes .....	469	5 407 772	562 020	10.4	1.5	74.8
5311	Plastic pipes, rods, tubes, and shapes .....	95	237 589	16 685	7.0	Z	X
5312	High pressure laminates .....	7	18 482	1 231	6.7	Z	X
5313	Plastics raw materials .....	249	4 629 640	442 936	9.6	1.2	X
5314	Other plastics materials and basic shapes .....	157	635 457	101 166	15.9	.3	X
5320	Industrial gases (welding, etc.) .....	55	418 026	19 131	4.6	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	8 088	37 882 216	33 855 032	89.4	89.4	63.6
5331	Gasses, compressed and liquified, except L.P. ....	629	3 590 165	1 046 062	29.1	2.8	X
5332	Alkalies and chlorine .....	1 316	9 199 218	2 223 995	24.2	5.9	X
5334	Organic fibers .....	132	696 507	267 409	38.4	.7	X
5335	Detergents and soaps .....	2 563	7 716 403	1 763 891	22.9	4.7	X
5336	Sanitation chemicals, polishes, and waxes .....	1 701	5 892 362	952 952	16.2	2.5	X
5338	Wood chemicals, naval stores, and gum .....	301	3 138 168	282 171	9.0	.7	X
5341	Insecticides, nonagricultural .....	690	2 758 102	530 411	19.2	1.4	X
5342	Adhesives, sealants, and glues .....	925	3 086 204	1 335 956	43.3	3.5	X
5343	Explosives .....	268	1 186 703	1 001 981	84.4	2.6	X
5344	Other chemicals and allied products .....	5 336	30 607 024	24 450 204	79.9	64.5	X
5400	Petroleum products .....	613	5 290 539	805 530	15.2	2.1	1.3
5411	Aviation gasoline .....	18	13 120	3 199	24.4	Z	X
5412	Motor gasoline .....	113	1 470 445	131 562	8.9	.3	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) .....	96	1 234 271	111 500	9.0	.3	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	124	1 480 698	65 015	4.4	.2	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.) .....	51	1 603 611	273 764	17.1	.7	X
5418	Lubricating oil and greases .....	453	2 134 237	220 490	10.3	.6	X
5420	Liquified petroleum gases (excluding natural gas) .....	30	131 334	10 823	8.2	Z	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.) .....	7	299 088	64 673	21.6	.2	X
5800	Farm supplies .....	244	2 111 427	123 946	5.9	.3	10.4
5811	Hay, straw, and alfalfa .....	23	81 740	1 462	1.8	Z	X
5812	Feeds (poultry and livestock) not mixed on location .....	73	1 021 757	59 106	5.8	.2	X
5814	Weed killers, soil sterilizers, and soil conditioners .....	39	249 665	1 749	.7	Z	X
5815	Insecticides, fungicides, and pesticides .....	48	286 094	5 071	1.8	Z	X
5816	Other agricultural chemicals and fertilizers .....	163	1 006 177	53 690	5.3	.1	X
5817	Seeds and bulbs .....	104	176 025	1 985	1.1	Z	X
5818	Other farm supplies (including harness and saddlery equipment) .....	26	101 295	882	.9	Z	X
6000	Paint, paint supplies, and wallpaper .....	271	985 471	103 647	10.5	.3	5.7
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	119	379 586	52 971	14.0	.1	X
6012	Industrial/OEM coatings (coatings applied by original manufacturers to products during manufacturing) .....	152	605 885	49 982	8.2	.1	X
6014	Paint supplies .....	33	77 105	694	.9	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	18	49 136	2 304	4.7	Z	.2
6101	Books .....	18	49 136	1 149	2.3	Z	X
6102	Other periodicals, newspapers, and miscellaneous printed materials .....	18	49 136	1 149	2.3	Z	X
6150	Nondurable goods, n.e.c. ....	9	73 840	12 764	17.3	Z	X
9700	Service receipts and labor charges (including installed parts) .....	771	1 771 546	132 657	7.5	.4	14.3
9701	Labor charges for repair work .....	614	1 478 766	74 377	5.0	.2	X
9702	Parts installed in repair work .....	424	972 345	38 473	4.0	.1	X
9703	Other service receipts and labor charges—Specify .....	150	299 711	19 803	6.6	.1	X
9720	Receipts for service contracts .....	16	32 804	2 989	9.1	Z	X
9740	Receipts for installing equipment .....	11	21 260	608	2.9	Z	X
9810	Miscellaneous commodities .....	609	2 173 715	182 138	8.4	.5	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) .....	13	26 223	2 265	8.6	Z	X
9940	Rental and leasing receipts .....	222	816 088	36 931	4.5	.1	X
<b>4227</b>	<b>Petroleum &amp; petroleum products whse .....</b>	<b>9 770</b>	<b>X</b>	<b>139 507 960</b>	<b>X</b>	<b>100.0</b>	<b>81.3</b>
0100	New and used automobiles, motorcycles, etc. ....	12	10 056	2 215	22.0	Z	51.9
0114	Motorscooters, mopeds, snowmobiles, and utility trailers .....	7	9 655	2 183	22.6	Z	X
0200	New and rebuilt automotive parts and supplies .....	664	4 621 943	199 990	4.3	.1	2.4
0211	Batteries .....	287	2 056 279	12 518	.6	Z	X
0212	Engines (complete) .....	35	138 170	717	.5	Z	X
0213	Electrical engine parts (including ignition parts) .....	172	800 681	16 731	2.1	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	219	1 211 797	19 415	1.6	Z	X
0215	Exhaust system parts .....	30	89 667	416	.5	Z	X
0216	Glass .....	30	89 667	7	.0	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	276	2 042 983	13 806	.7	Z	X
0218	Filters (oil, air, gas, and transmission) .....	417	2 805 769	51 538	1.8	Z	X
0219	Engine parts, except electrical .....	165	777 097	18 808	2.4	Z	X
0221	Body parts and repair materials .....	56	271 880	750	.3	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	107	1 006 680	35 479	3.5	Z	X
0223	Parts, n.e.c. ....	130	958 580	3 881	.4	Z	X
0224	Accessories .....	156	1 404 155	22 141	1.6	Z	X
0250	Petroleum products marketing equipment .....	369	3 264 847	60 673	1.9	Z	X
0300	Tires and tubes .....	640	3 260 968	116 200	3.6	.1	.8
0311	New tires and tubes .....	543	2 710 772	106 243	3.9	.1	X
0312	Recapped and used tires and repair materials .....	250	974 242	2 661	.3	Z	X
0600	Lumber: rough, dressed, and finished .....	6	18 367	661	3.6	Z	X
0740	Other construction materials .....	9	19 890	1 549	7.8	Z	X
1120	Flat iron and steel products .....	9	1 113 062	31 620	2.8	Z	X
1140	Iron and steel wire and wire products .....	18	30 088	2 899	9.6	Z	.5
1141	Wire (plain, coated, barbed, and twisted) .....	6	4 856	251	5.2	Z	X
1150	Iron and steel pipe and tubing .....	7	9 208	222	2.4	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4227</b>	<b>Petroleum &amp; petroleum products whse—Con.</b>						
1300	Coal and coke .....	13	735 701	37 529	5.1	Z	13.6
1311	Coal .....	7	240 013	13 071	5.4	Z	X
1400	Electrical apparatus and equipment .....	8	33 517	2 000	6.0	Z	56.3
1416	Interior wiring (excluding conduit) .....	7	32 512	1 935	6.0	Z	X
1500	Electrical appliances, household .....	31	101 711	3 603	3.5	Z	X
1700	Hardware .....	55	230 541	20 474	8.9	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	28	244 668	6 998	2.9	Z	3.0
1818	Other plumbing and heating equipment and supplies .....	14	56 625	755	1.3	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	9	34 113	5 789	17.0	Z	53.5
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	9	34 113	5 483	16.1	Z	X
2200	Farm machinery, equipment, and parts .....	12	30 871	850	2.8	Z	X
2220	Garden machinery, equipment, and parts .....	12	38 200	5 587	14.6	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	140	4 435 414	126 061	2.8	.1	70.6
2321	New pumps, compressors (air or gas), and equipment .....	27	177 171	3 287	1.9	Z	X
2323	New diesel engines (excluding automotive) .....	7	314 659	19 428	6.2	Z	X
2326	New controlling, recording, and indicating instruments and access .....	49	3 801 702	80 343	2.1	.1	X
2327	All other new general-purpose industrial machinery and equipment .....	45	84 363	4 173	4.9	Z	X
2328	Used general-purpose industrial machinery and equipment .....	6	13 207	335	2.5	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	12	217 151	38 202	17.6	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	7	28 745	579	2.0	Z	81.3
2431	Filters .....	7	28 745	579	2.0	Z	X
2460	Other industrial supplies .....	17	94 191	18 654	19.8	Z	8.4
2466	Industrial supplies, n.e.c. ....	8	59 965	12 987	21.7	Z	X
2600	Aircraft and aeronautical equipment and supplies .....	39	116 009	14 594	12.6	Z	9.8
2613	Other new aircraft equipment and supplies .....	39	116 009	13 937	12.0	Z	X
2700	Sporting and recreational goods and supplies .....	9	43 146	7 156	16.6	Z	53.0
2713	Billiards, pool, bowling equipment, and accessories .....	6	21 448	1 270	5.9	Z	X
3400	Industrial and personal services paper and plastics .....	7	43 449	393	.9	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	8	64 535	11 366	17.6	Z	40.1
3515	Other toiletries and druggists' sundries .....	8	64 535	11 349	17.7	Z	X
4400	Confectionery .....	31	115 168	1 452	1.3	Z	42.0
4411	Candy .....	31	115 168	1 452	1.3	Z	X
4850	Soft drinks and bottled water .....	35	88 865	1 189	1.3	Z	1.9
4851	Soft drinks, packaged .....	6	27 480	279	1.0	Z	X
4860	Other grocery specialties .....	196	6 563 037	426 465	6.5	.3	.7
4868	Grocery specialties, n.e.c. ....	185	1 972 309	178 616	9.1	.1	X
4900	Grain and beans .....	26	167 061	29 150	17.4	Z	37.3
4911	Corn (for grain) .....	26	167 061	15 052	9.0	Z	X
4912	Oats and barley .....	6	102 975	111	.1	Z	X
4913	Wheat .....	20	160 559	2 740	1.7	Z	X
4915	Soybeans .....	20	160 559	11 247	7.0	Z	X
5300	Plastics materials and basic shapes .....	15	1 321 393	139 696	10.6	.1	80.7
5313	Plastics raw materials .....	8	1 311 135	137 963	10.5	.1	X
5314	Other plastics materials and basic shapes .....	7	10 258	1 549	15.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	562	7 241 046	1 062 292	14.7	.8	19.5
5331	Gasses, compressed and liquified, except L.P. ....	10	517 359	46 959	9.1	Z	X
5332	Alkalies and chlorine .....	50	105 017	2 992	2.8	Z	X
5334	Organic fibers .....	9	1 605 020	107 448	6.7	.1	X
5335	Detergents and soaps .....	194	619 487	20 305	3.3	Z	X
5336	Sanitation chemicals, polishes, and waxes .....	33	74 027	4 399	5.9	Z	X
5338	Wood chemicals, naval stores, and gum .....	21	292 863	10 400	3.6	Z	X
5342	Adhesives, sealants, and glues .....	11	19 565	256	1.3	Z	X
5344	Other chemicals and allied products .....	406	4 766 014	338 428	7.1	.2	X
5400	Petroleum products .....	8 930	122 441 626	103 145 897	84.2	73.9	71.8
5411	Aviation gasoline .....	803	8 776 505	1 125 881	12.8	.8	X
5412	Motor gasoline .....	7 120	104 218 260	51 752 785	49.7	37.1	X
5413	Special naphtha .....	250	2 213 148	368 417	16.6	.3	X
5414	Jet fuel (naphtha or kerosine type) .....	786	35 087 906	2 900 143	8.3	2.1	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) .....	6 707	107 274 724	31 140 634	29.0	22.3	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	3 777	53 963 039	3 460 876	6.4	2.5	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.) .....	377	16 113 984	5 566 978	34.5	4.0	X
5418	Lubricating oil and greases .....	5 984	43 501 871	6 830 183	15.7	4.9	X
5420	Liquified petroleum gases (excluding natural gas) .....	1 292	24 657 123	5 950 444	24.1	4.3	X
5500	Crude oil .....	258	31 109 720	22 428 820	72.1	16.1	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.) .....	448	8 850 582	2 094 944	23.7	1.5	X
5800	Farm supplies .....	346	1 363 247	190 315	14.0	.1	11.7
5812	Feeds (poultry and livestock) not mixed on location .....	180	702 263	21 056	3.0	Z	X
5813	Prepared feeds (poultry and livestock) mixed on location .....	26	73 662	5 954	8.1	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners .....	158	733 304	46 552	6.3	Z	X
5815	Insecticides, fungicides, and pesticides .....	91	457 567	10 221	2.2	Z	X
5816	Other agricultural chemicals and fertilizers .....	228	1 088 337	94 484	8.7	.1	X
5817	Seeds and bulbs .....	151	511 289	7 513	1.5	Z	X
5818	Other farm supplies (including harness and saddlery equipment) .....	103	337 978	4 524	1.3	Z	X
5900	Tobacco and tobacco products .....	59	477 482	43 093	9.0	Z	53.4
5911	Cigars .....	54	467 084	43 016	9.2	Z	X
6000	Paint, paint supplies, and wallpaper .....	13	33 155	5 145	15.5	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	30	32 741	1 186	3.6	Z	X
6150	Nondurable goods, n.e.c. ....	15	100 993	15 338	15.2	Z	X

See footnotes at end of table.



**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4227</b>	<b>Petroleum &amp; petroleum products whse—Con.</b>						
9700	Service receipts and labor charges (including installed parts) .....	1 232	11 312 526	406 656	3.6	.3	6.0
9701	Labor charges for repair work .....	915	8 599 667	207 800	2.4	.1	X
9702	Parts installed in repair work .....	315	2 483 632	57 838	2.3	Z	X
9703	Other service receipts and labor charges—Specify .....	520	4 447 459	141 001	3.2	.1	X
9720	Receipts for service contracts .....	10	5 910	1 561	26.4	Z	X
9810	Miscellaneous commodities .....	833	12 364 248	1 206 187	9.8	.9	X
9840	Pipeline transportation receipts .....	20	1 030 225	7 922	.8	Z	X
9940	Rental and leasing receipts .....	546	6 894 953	133 495	1.9	.1	X
<b>42271</b>	<b>Petroleum bulk stations &amp; terminals .....</b>	<b>6 729</b>	<b>X</b>	<b>92 443 546</b>	<b>X</b>	<b>100.0</b>	<b>84.4</b>
0100	New and used automobiles, motorcycles, etc. ....	7	9 655	2 183	22.6	Z	54.5
0114	Motorcycles, mopeds, snowmobiles, and utility trailers .....	7	9 655	2 183	22.6	Z	X
0200	New and rebuilt automotive parts and supplies .....	537	3 674 789	145 402	4.0	.2	2.7
0211	Batteries .....	266	1 809 751	12 336	.7	Z	X
0212	Engines (complete) .....	35	138 170	717	.5	Z	X
0213	Electrical engine parts (including ignition parts) .....	131	726 439	8 619	1.2	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	178	1 137 555	11 303	1.0	Z	X
0215	Exhaust system parts .....	30	89 667	416	.5	Z	X
0216	Glass .....	30	89 667	7	.0	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	235	1 968 741	9 655	.5	Z	X
0218	Filters (oil, air, gas, and transmission) .....	334	2 386 895	36 370	1.5	Z	X
0219	Engine parts, except electrical .....	124	702 855	2 391	.3	Z	X
0221	Body parts and repair materials .....	56	271 880	750	.3	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	107	1 006 680	35 479	3.5	Z	X
0223	Parts, n.e.c. ....	85	430 300	1 629	.4	Z	X
0224	Accessories .....	134	1 157 627	21 959	1.9	Z	X
0250	Petroleum products marketing equipment .....	322	3 025 686	46 298	1.5	.1	X
0300	Tires and tubes .....	554	3 020 804	95 210	3.2	.1	.8
0311	New tires and tubes .....	457	2 470 608	86 273	3.5	.1	X
0312	Recapped and used tires and repair materials .....	206	802 436	1 641	.2	Z	X
0740	Other construction materials .....	7	18 898	1 540	8.1	Z	X
1120	Flat iron and steel products .....	9	1 113 062	31 620	2.8	Z	X
1140	Iron and steel wire and wire products .....	12	25 232	2 648	10.5	Z	X
1300	Coal and coke .....	7	240 013	13 071	5.4	Z	46.6
1311	Coal .....	7	240 013	13 071	5.4	Z	X
1400	Electrical apparatus and equipment .....	7	33 023	1 949	5.9	Z	58.7
1416	Interior wiring (excluding conduit) .....	7	33 023	1 935	6.0	Z	X
1500	Electrical appliances, household .....	31	101 711	3 603	3.5	Z	X
1700	Hardware .....	44	213 001	18 738	8.8	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	14	188 043	6 243	3.3	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	9	34 113	5 789	17.0	Z	55.5
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	9	34 113	5 483	16.1	Z	X
2200	Farm machinery, equipment, and parts .....	8	24 095	799	3.3	Z	X
2220	Garden machinery, equipment, and parts .....	12	38 200	5 587	14.6	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	91	4 311 784	107 670	2.5	.1	74.2
2321	New pumps, compressors (air or gas), and equipment .....	27	177 171	3 287	1.9	Z	X
2323	New diesel engines (excluding automotive) .....	7	314 659	19 428	6.2	Z	X
2326	New controlling, recording, and indicating instruments and access .....	49	3 801 702	80 343	2.1	.1	X
2327	All other new general-purpose industrial machinery and equipment .....	45	84 363	4 173	4.9	Z	X
2328	Used general-purpose industrial machinery and equipment .....	6	13 207	335	2.5	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	6	103 548	2 505	2.4	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	7	28 745	579	2.0	Z	84.4
2431	Filters .....	7	28 745	579	2.0	Z	X
2460	Other industrial supplies .....	12	69 772	17 667	25.3	Z	10.9
2466	Industrial supplies, n.e.c. ....	8	59 965	12 987	21.7	Z	X
2700	Sporting and recreational goods and supplies .....	8	40 296	7 136	17.7	Z	60.9
2713	Billiards, pool, bowling equipment, and accessories .....	6	21 448	1 270	5.9	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	8	64 535	11 366	17.6	Z	41.6
3515	Other toiletries and druggists' sundries .....	8	64 535	11 349	17.7	Z	X
4400	Confectionery .....	31	115 168	1 452	1.3	Z	43.6
4411	Candy .....	31	115 168	1 452	1.3	Z	X
4850	Soft drinks and bottled water .....	29	61 385	910	1.5	Z	X
4860	Other grocery specialties .....	164	6 179 387	410 569	6.6	.4	.4
4868	Grocery specialties, n.e.c. ....	153	1 588 659	162 720	10.2	.2	X
4900	Grain and beans .....	20	160 559	28 235	17.6	Z	38.8
4911	Corn (for grain) .....	20	160 559	14 137	8.8	Z	X
4912	Oats and barley .....	6	102 975	111	.1	Z	X
4913	Wheat .....	20	160 559	2 740	1.7	Z	X
4915	Soybeans .....	20	160 559	11 247	7.0	Z	X
5300	Plastics materials and basic shapes .....	10	1 310 789	138 152	10.5	.1	83.9
5314	Other plastics materials and basic shapes .....	7	10 258	1 549	15.1	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42271</b>	<b>Petroleum bulk stations &amp; terminals—Con.</b>						
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	424	6 613 443	950 091	14.4	1.0	20.7
5331	Gasses, compressed and liquified, except L.P. . . . .	10	517 359	46 959	9.1	.1	X
5332	Alkalies and chlorine . . . . .	50	105 017	2 992	2.8	Z	X
5334	Organic fibers . . . . .	9	1 605 020	107 448	6.7	.1	X
5335	Detergents and soaps . . . . .	150	575 620	14 621	2.5	Z	X
5336	Sanitation chemicals, polishes, and waxes . . . . .	22	47 518	810	1.7	Z	X
5338	Wood chemicals, naval stores, and gum . . . . .	21	292 863	10 400	3.6	Z	X
5342	Adhesives, sealants, and glues . . . . .	11	19 565	256	1.3	Z	X
5344	Other chemicals and allied products . . . . .	312	4 182 278	235 500	5.6	.3	X
5400	Petroleum products . . . . .	6 281	85 407 531	68 617 739	80.3	74.2	78.0
5411	Aviation gasoline . . . . .	611	5 601 406	430 944	7.7	.5	X
5412	Motor gasoline . . . . .	5 450	72 980 167	32 792 145	44.9	35.5	X
5413	Special naphtha . . . . .	208	1 951 936	119 725	6.1	.1	X
5414	Jet fuel (naphtha or kerosine type) . . . . .	574	28 771 114	1 302 330	4.5	1.4	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) . . . . .	5 249	77 748 792	22 701 437	29.2	24.6	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) . . . . .	3 080	45 722 054	2 715 682	5.9	2.9	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.) . . . . .	228	10 459 203	3 819 945	36.5	4.1	X
5418	Lubricating oil and greases . . . . .	4 701	35 865 603	4 735 531	13.2	5.1	X
5420	Liquified petroleum gases (excluding natural gas) . . . . .	1 040	18 875 259	3 353 194	17.8	3.6	X
5500	Crude oil . . . . .	119	19 444 037	14 810 664	76.2	16.0	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.) . . . . .	226	6 718 739	438 392	6.5	.5	X
5800	Farm supplies . . . . .	296	1 291 744	175 710	13.6	.2	11.8
5812	Feeds (poultry and livestock) not mixed on location . . . . .	154	667 868	19 279	2.9	Z	X
5813	Prepared feeds (poultry and livestock) mixed on location . . . . .	19	55 802	3 714	6.7	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners . . . . .	144	707 515	43 321	6.1	Z	X
5815	Insecticides, fungicides, and pesticides . . . . .	84	439 707	9 842	2.2	Z	X
5816	Other agricultural chemicals and fertilizers . . . . .	208	1 044 679	88 559	8.5	.1	X
5817	Seeds and bulbs . . . . .	125	476 894	6 762	1.4	Z	X
5818	Other farm supplies (including harness and saddlery equipment) . . . . .	79	302 797	4 230	1.4	Z	X
5900	Tobacco and tobacco products . . . . .	44	329 116	17 636	5.4	Z	60.5
5911	Cigars . . . . .	39	318 718	17 559	5.5	Z	X
6000	Paint, paint supplies, and wallpaper . . . . .	7	24 941	4 929	19.8	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials . . . . .	27	30 501	1 164	3.8	Z	X
6150	Nondurable goods, n.e.c. . . . .	9	66 930	11 128	16.6	Z	X
9700	Service receipts and labor charges (including installed parts) . . . . .	943	9 419 117	305 337	3.2	.3	6.2
9701	Labor charges for repair work . . . . .	717	7 354 244	166 848	2.3	.2	X
9702	Parts installed in repair work . . . . .	263	2 194 150	47 315	2.2	.1	X
9703	Other service receipts and labor charges—Specify . . . . .	375	3 514 380	91 169	2.6	.1	X
9810	Miscellaneous commodities . . . . .	594	10 316 888	1 062 646	10.3	1.2	X
9840	Pipeline transportation receipts . . . . .	11	945 260	6 697	.7	Z	X
9940	Rental and leasing receipts . . . . .	423	5 555 047	99 675	1.8	.1	X
<b>422710</b>	<b>Petroleum bulk stations &amp; terminals . . . . .</b>	<b>6 729</b>	<b>X</b>	<b>62 443 546</b>	<b>X</b>	<b>100.0</b>	<b>84.4</b>
0100	New and used automobiles, motorcycles, etc. . . . .	7	9 655	2 183	22.6	Z	54.5
0114	Motorscooters, mopeds, snowmobiles, and utility trailers . . . . .	7	9 655	2 183	22.6	Z	X
0200	New and rebuilt automotive parts and supplies . . . . .	537	3 674 789	145 402	4.0	.2	2.7
0211	Batteries . . . . .	266	1 809 751	12 336	.7	Z	X
0212	Engines (complete) . . . . .	35	138 170	717	.5	Z	X
0213	Electrical engine parts (including ignition parts) . . . . .	131	726 439	8 619	1.2	Z	X
0214	Brake parts (including fluid and all disk and drum parts) . . . . .	178	1 137 555	11 303	1.0	Z	X
0215	Exhaust system parts . . . . .	30	89 667	416	.5	Z	X
0216	Glass . . . . .	30	89 667	7	.0	Z	X
0217	Hoses, belts, gaskets, and wiper blades . . . . .	235	1 968 741	9 655	.5	Z	X
0218	Filters (oil, air, gas, and transmission) . . . . .	334	2 386 895	36 370	1.5	Z	X
0219	Engine parts, except electrical . . . . .	124	702 855	2 391	.3	Z	X
0221	Body parts and repair materials . . . . .	56	271 880	750	.3	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.) . . . . .	107	1 006 680	35 479	3.5	Z	X
0223	Parts, n.e.c. . . . .	85	430 300	1 629	.4	Z	X
0224	Accessories . . . . .	134	1 157 627	21 959	1.9	Z	X
0250	Petroleum products marketing equipment . . . . .	322	3 025 686	46 298	1.5	.1	X
0300	Tires and tubes . . . . .	554	3 020 804	95 210	3.2	.1	.8
0311	New tires and tubes . . . . .	457	2 470 608	86 273	3.5	.1	X
0312	Recapped and used tires and repair materials . . . . .	206	802 436	1 641	.2	Z	X
0740	Other construction materials . . . . .	7	18 898	1 540	8.1	Z	X
1120	Flat iron and steel products . . . . .	9	1 113 062	31 620	2.8	Z	X
1140	Iron and steel wire and wire products . . . . .	12	25 232	2 648	10.5	Z	X
1300	Coal and coke . . . . .	7	240 013	13 071	5.4	Z	46.6
1311	Coal . . . . .	7	240 013	13 071	5.4	Z	X
1400	Electrical apparatus and equipment . . . . .	7	33 023	1 949	5.9	Z	58.7
1416	Interior wiring (excluding conduit) . . . . .	7	33 023	1 935	6.0	Z	X
1500	Electrical appliances, household . . . . .	31	101 711	3 603	3.5	Z	X
1700	Hardware . . . . .	44	213 001	18 738	8.8	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	14	188 043	6 243	3.3	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) . . . . .	9	34 113	5 789	17.0	Z	55.5
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts . . . . .	9	34 113	5 483	16.1	Z	X
2200	Farm machinery, equipment, and parts . . . . .	8	24 095	799	3.3	Z	X
2220	Garden machinery, equipment, and parts . . . . .	12	38 200	5 587	14.6	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422710</b>	<b>Petroleum bulk stations &amp; terminals—Con.</b>						
2320	General-purpose industrial machinery, equipment, and parts .....	91	4 311 784	107 670	2.5	.1	74.2
2321	New pumps, compressors (air or gas), and equipment .....	27	177 171	3 287	1.9	Z	X
2323	New diesel engines (excluding automotive) .....	7	314 659	19 428	6.2	Z	X
2326	New controlling, recording, and indicating instruments and access .....	49	3 801 702	80 343	2.1	.1	X
2327	All other new general-purpose industrial machinery and equipment .....	45	84 363	4 173	4.9	Z	X
2328	Used general-purpose industrial machinery and equipment .....	6	13 207	335	2.5	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	6	103 548	2 505	2.4	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	7	28 745	579	2.0	Z	84.4
2431	Filters .....	7	28 745	579	2.0	Z	X
2460	Other industrial supplies .....	12	69 772	17 667	25.3	Z	10.9
2466	Industrial supplies, n.e.c. ....	8	59 965	12 987	21.7	Z	X
2700	Sporting and recreational goods and supplies .....	8	40 296	7 136	17.7	Z	60.9
2713	Billiards, pool, bowling equipment, and accessories .....	6	21 448	1 270	5.9	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	8	64 535	11 366	17.6	Z	41.6
3515	Other toiletries and druggists' sundries .....	8	64 535	11 349	17.7	Z	X
4400	Confectionery .....	31	115 168	1 452	1.3	Z	43.6
4411	Candy .....	31	115 168	1 452	1.3	Z	X
4850	Soft drinks and bottled water .....	29	61 385	910	1.5	Z	X
4860	Other grocery specialties .....	164	6 179 387	410 569	6.6	.4	.4
4868	Grocery specialties, n.e.c. ....	153	1 588 659	162 720	10.2	.2	X
4900	Grain and beans .....	20	160 559	28 235	17.6	Z	38.8
4911	Corn (for grain) .....	20	160 559	14 137	8.8	Z	X
4912	Oats and barley .....	6	102 975	111	.1	Z	X
4913	Wheat .....	20	160 559	2 740	1.7	Z	X
4915	Soybeans .....	20	160 559	11 247	7.0	Z	X
5300	Plastics materials and basic shapes .....	10	1 310 789	138 152	10.5	.1	83.9
5314	Other plastics materials and basic shapes .....	7	10 258	1 549	15.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	424	6 613 443	950 091	14.4	1.0	20.7
5331	Gases, compressed and liquified, except L.P. ....	10	517 359	46 959	9.1	.1	X
5332	Alkalies and chlorine .....	50	105 017	2 992	2.8	Z	X
5334	Organic fibers .....	9	1 605 020	107 448	6.7	.1	X
5335	Detergents and soaps .....	150	575 620	14 621	2.5	Z	X
5336	Sanitation chemicals, polishes, and waxes .....	22	47 518	810	1.7	Z	X
5338	Wood chemicals, naval stores, and gum .....	21	292 863	10 400	3.6	Z	X
5342	Adhesives, sealants, and glues .....	11	19 565	256	1.3	Z	X
5344	Other chemicals and allied products .....	312	4 182 278	235 500	5.6	.3	X
5400	Petroleum products .....	6 281	85 407 531	68 617 739	80.3	74.2	78.0
5411	Aviation gasoline .....	611	5 601 406	430 944	7.7	.5	X
5412	Motor gasoline .....	5 450	72 980 167	32 792 145	44.9	35.5	X
5413	Special naphtha .....	208	1 951 936	119 725	6.1	.1	X
5414	Jet fuel (naphtha or kerosine type) .....	574	28 771 114	1 302 330	4.5	1.4	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) .....	5 249	77 748 792	22 701 437	29.2	24.6	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	3 080	45 722 054	2 715 682	5.9	2.9	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.) .....	228	10 459 203	3 819 945	36.5	4.1	X
5418	Lubricating oil and greases .....	4 701	35 865 603	4 735 531	13.2	5.1	X
5420	Liquified petroleum gases (excluding natural gas) .....	1 040	18 875 259	3 353 194	17.8	3.6	X
5500	Crude oil .....	119	19 444 037	14 810 664	76.2	16.0	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.) .....	226	6 718 739	438 392	6.5	.5	X
5800	Farm supplies .....	296	1 291 744	175 710	13.6	.2	11.8
5812	Feeds (poultry and livestock) not mixed on location .....	154	667 868	19 279	2.9	Z	X
5813	Prepared feeds (poultry and livestock) mixed on location .....	19	55 802	3 714	6.7	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners .....	144	707 515	43 321	6.1	Z	X
5815	Insecticides, fungicides, and pesticides .....	84	439 707	9 842	2.2	Z	X
5816	Other agricultural chemicals and fertilizers .....	208	1 044 679	88 559	8.5	.1	X
5817	Seeds and bulbs .....	125	476 894	6 762	1.4	Z	X
5818	Other farm supplies (including harness and saddlery equipment) .....	79	302 797	4 230	1.4	Z	X
5900	Tobacco and tobacco products .....	44	329 116	17 636	5.4	Z	60.5
5911	Cigars .....	39	318 718	17 559	5.5	Z	X
6000	Paint, paint supplies, and wallpaper .....	7	24 941	4 929	19.8	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	27	30 501	1 164	3.8	Z	X
6150	Nondurable goods, n.e.c. ....	9	66 930	11 128	16.6	Z	X
9700	Service receipts and labor charges (including installed parts) .....	943	9 419 117	305 337	3.2	.3	6.2
9701	Labor charges for repair work .....	717	7 354 244	166 848	2.3	.2	X
9702	Parts installed in repair work .....	263	2 194 150	47 315	2.2	.1	X
9703	Other service receipts and labor charges—Specify .....	375	3 514 380	91 169	2.6	.1	X
9810	Miscellaneous commodities .....	594	10 316 888	1 062 646	10.3	1.2	X
9840	Pipeline transportation receipts .....	11	945 260	6 697	.7	Z	X
9940	Rental and leasing receipts .....	423	5 555 047	99 675	1.8	.1	X
<b>4227101</b>	<b>Petroleum bulk stations &amp; terminals (except LP) .....</b>	<b>16 337</b>	<b>X</b>	<b>188 515 507</b>	<b>X</b>	<b>100.0</b>	<b>84.9</b>
0100	New and used automobiles, motorcycles, etc. ....	7	9 655	2 183	22.6	Z	54.8
0114	Motorscooters, mopeds, snowmobiles, and utility trailers .....	7	9 655	2 183	22.6	Z	X
0200	New and rebuilt automotive parts and supplies .....	519	3 605 461	141 648	3.9	.2	2.7
0211	Batteries .....	266	1 809 751	12 336	.7	Z	X
0212	Engines (complete) .....	35	138 170	717	.5	Z	X
0213	Electrical engine parts (including ignition parts) .....	131	726 439	8 619	1.2	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	178	1 137 555	11 303	1.0	Z	X
0215	Exhaust system parts .....	30	89 667	416	.5	Z	X
0216	Glass .....	30	89 667	7	.0	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	235	1 968 741	9 655	.5	Z	X
0218	Filters (oil, air, gas, and transmission) .....	334	2 386 895	36 370	1.5	Z	X
0219	Engine parts, except electrical .....	124	702 855	2 391	.3	Z	X
0221	Body parts and repair materials .....	56	271 880	750	.3	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4227101</b>	<b>Petroleum bulk stations &amp; terminals (except LP)—Con.</b>						
0200	New and rebuilt automotive parts and supplies—Con.						
0222	Suspension parts (shocks, struts, balljoints, etc.)	107	1 006 680	35 479	3.5	Z	X
0223	Parts, n.e.c.	85	430 300	1 629	.4	Z	X
0224	Accessories	134	1 157 627	21 959	1.9	Z	X
0250	Petroleum products marketing equipment	320	3 023 320	46 138	1.5	.1	X
0300	Tires and tubes	545	2 994 491	94 224	3.1	.1	.8
0311	New tires and tubes	457	2 470 608	86 273	3.5	.1	X
0312	Recapped and used tires and repair materials	206	802 436	1 641	.2	Z	X
1120	Flat iron and steel products	9	1 113 062	31 620	2.8	Z	X
1140	Iron and steel wire and wire products	12	25 232	2 648	10.5	Z	X
1300	Coal and coke	7	240 013	13 071	5.4	Z	46.8
1311	Coal	7	240 013	13 071	5.4	Z	X
1400	Electrical apparatus and equipment	7	32 512	1 935	6.0	Z	60.3
1416	Interior wiring (excluding conduit)	7	32 512	1 935	6.0	Z	X
1700	Hardware	38	200 465	18 328	9.1	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	10	176 616	5 775	3.3	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	9	34 113	5 789	17.0	Z	55.8
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	9	34 113	5 483	16.1	Z	X
2200	Farm machinery, equipment, and parts	6	21 164	661	3.1	Z	X
2220	Garden machinery, equipment, and parts	12	38 200	5 587	14.6	Z	X
2320	General-purpose industrial machinery, equipment, and parts	89	4 306 735	107 566	2.5	.1	74.7
2321	New pumps, compressors (air or gas), and equipment	27	177 171	3 287	1.9	Z	X
2323	New diesel engines (excluding automotive)	7	314 659	19 428	6.2	Z	X
2326	New controlling, recording, and indicating instruments and access	49	3 801 702	80 343	2.1	.1	X
2327	All other new general-purpose industrial machinery and equipment	45	84 363	4 173	4.9	Z	X
2328	Used general-purpose industrial machinery and equipment	6	13 207	335	2.5	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	6	103 548	2 505	2.4	Z	X
2430	Fluid-power filters, components, accessories, and parts	7	28 745	579	2.0	Z	84.9
2431	Filters	7	28 745	579	2.0	Z	X
2460	Other industrial supplies	12	69 772	17 667	25.3	Z	10.9
2466	Industrial supplies, n.e.c.	8	59 965	12 987	21.7	Z	X
2700	Sporting and recreational goods and supplies	6	21 448	1 270	5.9	Z	40.8
2713	Billiards, pool, bowling equipment, and accessories	6	21 448	1 270	5.9	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	8	64 024	11 349	17.7	Z	42.4
3515	Other toiletries and druggists' sundries	8	64 024	11 349	17.7	Z	X
4400	Confectionery	31	115 168	1 452	1.3	Z	43.8
4411	Candy	31	115 168	1 452	1.3	Z	X
4850	Soft drinks and bottled water	29	60 874	870	1.4	Z	X
4860	Other grocery specialties	159	6 168 471	410 348	6.7	.5	.4
4868	Grocery specialties, n.e.c.	153	1 588 659	162 720	10.2	.2	X
4900	Grain and beans	20	160 559	28 235	17.6	Z	39.0
4911	Corn (for grain)	20	160 559	14 137	8.8	Z	X
4912	Oats and barley	6	102 975	111	.1	Z	X
4913	Wheat	20	160 559	2 740	1.7	Z	X
4915	Soybeans	20	160 559	11 247	7.0	Z	X
5300	Plastics materials and basic shapes	10	1 310 789	138 152	10.5	.2	84.3
5314	Other plastics materials and basic shapes	7	10 258	1 549	15.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	420	5 012 185	418 986	8.4	.5	27.2
5331	Gasses, compressed and liquified, except L.P.	10	517 359	46 959	9.1	.1	X
5332	Alkalies and chlorine	50	105 017	2 992	2.8	Z	X
5334	Organic fibers	9	1 605 020	107 448	6.7	.1	X
5335	Detergents and soaps	150	575 620	14 621	2.5	Z	X
5336	Sanitation chemicals, polishes, and waxes	22	47 518	810	1.7	Z	X
5338	Wood chemicals, naval stores, and gum	21	292 863	10 400	3.6	Z	X
5342	Adhesives, sealants, and glues	11	19 565	256	1.3	Z	X
5344	Other chemicals and allied products	312	4 182 278	235 500	5.6	.3	X
5400	Petroleum products	6 252	83 718 667	68 179 651	81.4	77.0	78.4
5411	Aviation gasoline	611	5 601 406	430 944	7.7	.5	X
5412	Motor gasoline	5 434	71 533 516	32 719 493	45.7	37.0	X
5413	Special naphtha	208	1 951 936	119 725	6.1	.1	X
5414	Jet fuel (naphtha or kerosine type)	573	27 380 122	1 298 352	4.7	1.5	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	5 231	76 307 413	22 564 383	29.6	25.5	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	3 070	44 313 335	2 684 161	6.1	3.0	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.)	224	8 860 354	3 627 737	40.9	4.1	X
5418	Lubricating oil and greases	4 682	35 820 981	4 734 856	13.2	5.3	X
5420	Liquified petroleum gases (excluding natural gas)	648	14 947 220	794 634	5.3	.9	X
5500	Crude oil	117	19 006 174	14 810 141	77.9	16.7	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.)	226	6 718 739	438 392	6.5	.5	X
5800	Farm supplies	284	1 257 112	169 623	13.5	.2	11.4
5812	Feeds (poultry and livestock) not mixed on location	154	667 868	19 279	2.9	Z	X
5813	Prepared feeds (poultry and livestock) mixed on location	19	55 802	3 714	6.7	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners	144	707 515	43 321	6.1	Z	X
5815	Insecticides, fungicides, and pesticides	84	439 707	9 842	2.2	Z	X
5816	Other agricultural chemicals and fertilizers	196	1 010 047	82 472	8.2	.1	X
5817	Seeds and bulbs	125	476 894	6 762	1.4	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	79	302 797	4 230	1.4	Z	X
5900	Tobacco and tobacco products	39	318 718	17 559	5.5	Z	62.3
5911	Cigars	39	318 718	17 559	5.5	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4227101</b>	<b>Petroleum bulk stations &amp; terminals (except LP)—Con.</b>						
6000	Paint, paint supplies, and wallpaper .....	7	24 941	4 929	19.8	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	27	30 501	1 164	3.8	Z	X
6150	Nondurable goods, n.e.c. ....	9	66 930	11 128	16.6	Z	X
9700	Service receipts and labor charges (including installed parts) .....	888	9 115 101	290 146	3.2	.3	5.5
9701	Labor charges for repair work .....	674	7 172 798	161 729	2.3	.2	X
9702	Parts installed in repair work .....	263	2 194 150	47 315	2.2	.1	X
9703	Other service receipts and labor charges—Specify .....	326	3 245 901	81 097	2.5	.1	X
9810	Miscellaneous commodities .....	567	9 627 699	1 042 531	10.8	1.2	X
9840	Pipeline transportation receipts .....	10	508 149	5 819	1.1	Z	X
9940	Rental and leasing receipts .....	414	5 468 409	96 698	1.8	.1	X
<b>42271011</b>	<b>Petroleum bulk stations (except LP) .....</b>	<b>5 784</b>	<b>X</b>	<b>43 727 608</b>	<b>X</b>	<b>100.0</b>	<b>82.1</b>
0100	New and used automobiles, motorcycles, etc. ....	7	9 655	2 183	22.6	Z	53.0
0114	Motorscooters, mopeds, snowmobiles, and utility trailers .....	7	9 655	2 183	22.6	Z	X
0200	New and rebuilt automotive parts and supplies .....	503	3 234 219	129 528	4.0	.3	1.8
0211	Batteries .....	255	1 728 476	12 156	.7	Z	X
0212	Engines (complete) .....	30	89 667	516	.6	Z	X
0213	Electrical engine parts (including ignition parts) .....	120	645 164	7 513	1.2	Z	X
0214	Brake parts (including fluid and all disk and drum parts) .....	167	1 056 280	10 874	1.0	Z	X
0215	Exhaust system parts .....	30	89 667	416	.5	Z	X
0216	Glass .....	30	89 667	7	.0	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	219	1 597 499	8 001	.5	Z	X
0218	Filters (oil, air, gas, and transmission) .....	318	2 015 653	31 594	1.6	.1	X
0219	Engine parts, except electrical .....	124	702 855	2 391	.3	Z	X
0221	Body parts and repair materials .....	56	271 880	750	.3	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	102	958 177	35 147	3.7	.1	X
0223	Parts, n.e.c. ....	80	397 526	1 153	.3	Z	X
0224	Accessories .....	129	867 660	19 003	2.2	Z	X
0250	Petroleum products marketing equipment .....	310	2 915 967	45 223	1.6	.1	X
0300	Tires and tubes .....	529	2 654 479	87 914	3.3	.2	.9
0311	New tires and tubes .....	457	2 470 608	86 273	3.5	.2	X
0312	Recapped and used tires and repair materials .....	206	802 436	1 641	.2	Z	X
1120	Flat iron and steel products .....	8	25 012	1 090	4.4	Z	X
1140	Iron and steel wire and wire products .....	12	25 232	2 648	10.5	Z	X
1400	Electrical apparatus and equipment .....	7	32 512	1 935	6.0	Z	58.4
1416	Interior wiring (excluding conduit) .....	7	32 512	1 935	6.0	Z	X
1700	Hardware .....	36	171 078	14 291	8.4	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	9	34 113	5 789	17.0	Z	54.0
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	9	34 113	5 483	16.1	Z	X
2200	Farm machinery, equipment, and parts .....	6	21 164	661	3.1	Z	X
2220	Garden machinery, equipment, and parts .....	12	38 200	5 587	14.6	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	85	589 396	34 315	5.8	.1	6.2
2321	New pumps, compressors (air or gas), and equipment .....	27	177 171	3 287	1.9	Z	X
2323	New diesel engines (excluding automotive) .....	7	314 659	19 428	6.2	Z	X
2326	New controlling, recording, and indicating instruments and access .....	45	84 363	7 092	8.4	Z	X
2327	All other new general-purpose industrial machinery and equipment .....	45	84 363	4 173	4.9	Z	X
2328	Used general-purpose industrial machinery and equipment .....	6	13 207	335	2.5	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	6	103 548	2 505	2.4	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	7	28 745	579	2.0	Z	82.1
2431	Filters .....	7	28 745	579	2.0	Z	X
2460	Other industrial supplies .....	12	69 772	17 667	25.3	Z	10.6
2466	Industrial supplies, n.e.c. ....	8	59 965	12 987	21.7	Z	X
2700	Sporting and recreational goods and supplies .....	6	21 448	1 270	5.9	Z	39.5
2713	Billiards, pool, bowling equipment, and accessories .....	6	21 448	1 270	5.9	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	8	64 024	11 349	17.7	Z	41.0
3515	Other toiletries and druggists' sundries .....	8	64 024	11 349	17.7	Z	X
4400	Confectionery .....	31	115 168	1 452	1.3	Z	42.4
4411	Candy .....	31	115 168	1 452	1.3	Z	X
4850	Soft drinks and bottled water .....	29	60 874	870	1.4	Z	X
4860	Other grocery specialties .....	153	1 588 659	162 720	10.2	.4	1.8
4868	Grocery specialties, n.e.c. ....	153	1 588 659	162 720	10.2	.4	X
4900	Grain and beans .....	20	160 559	28 235	17.6	.1	37.7
4911	Corn (for grain) .....	20	160 559	14 137	8.8	Z	X
4912	Oats and barley .....	6	102 975	111	.1	Z	X
4913	Wheat .....	20	160 559	2 740	1.7	Z	X
4915	Soybeans .....	20	160 559	11 247	7.0	Z	X
5300	Plastics materials and basic shapes .....	7	10 258	1 549	15.1	Z	2.2
5314	Other plastics materials and basic shapes .....	7	10 258	1 549	15.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	394	3 210 683	251 149	7.8	.6	6.8
5331	Gasses, compressed and liquified, except L.P. ....	10	517 359	46 959	9.1	.1	X
5332	Alkalies and chlorine .....	50	105 017	2 992	2.8	Z	X
5335	Detergents and soaps .....	150	575 620	14 621	2.5	Z	X
5336	Sanitation chemicals, polishes, and waxes .....	22	47 518	810	1.7	Z	X
5338	Wood chemicals, naval stores, and gum .....	13	257 088	9 250	3.6	Z	X
5342	Adhesives, sealants, and glues .....	11	19 565	256	1.3	Z	X
5344	Other chemicals and allied products .....	295	2 416 551	176 261	7.3	.4	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42271011</b>	<b>Petroleum bulk stations (except LP)—Con.</b>						
5400	Petroleum products	5 725	42 601 991	40 580 036	95.3	92.8	75.9
5411	Aviation gasoline	565	4 145 382	329 758	8.0	.8	X
5412	Motor gasoline	5 022	38 912 831	22 214 110	57.1	50.8	X
5413	Special naphtha	194	1 715 892	104 045	6.1	.2	X
5414	Jet fuel (naphtha or kerosine type)	495	4 274 409	619 634	14.5	1.4	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	4 771	37 066 730	11 650 970	31.4	26.6	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	2 788	21 195 173	1 211 614	5.7	2.8	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.)	139	1 614 796	215 223	13.3	.5	X
5418	Lubricating oil and greases	4 472	31 590 196	4 234 682	13.4	9.7	X
5420	Liquified petroleum gases (excluding natural gas)	591	4 461 250	368 899	8.3	.8	X
5500	Crude oil	63	1 170 134	1 144 134	97.8	2.6	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.)	203	1 909 097	56 961	3.0	.1	X
5800	Farm supplies	276	1 161 203	156 842	13.5	.4	9.2
5812	Feeds (poultry and livestock) not mixed on location	149	595 545	18 815	3.2	Z	X
5813	Prepared feeds (poultry and livestock) mixed on location	19	55 802	3 714	6.7	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners	144	707 515	43 321	6.1	.1	X
5815	Insecticides, fungicides, and pesticides	84	439 707	9 842	2.2	Z	X
5816	Other agricultural chemicals and fertilizers	188	914 138	70 155	7.7	.2	X
5817	Seeds and bulbs	125	476 894	6 762	1.4	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	79	302 797	4 230	1.4	Z	X
5900	Tobacco and tobacco products	39	318 718	17 559	5.5	Z	60.3
5911	Cigars	39	318 718	17 559	5.5	Z	X
6000	Paint, paint supplies, and wallpaper	7	24 941	4 929	19.8	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	27	30 501	1 164	3.8	Z	X
6150	Nondurable goods, n.e.c.	9	66 930	11 128	16.6	Z	X
9700	Service receipts and labor charges (including installed parts)	831	7 015 562	233 398	3.3	.5	3.2
9701	Labor charges for repair work	642	5 665 967	126 858	2.2	.3	X
9702	Parts installed in repair work	263	2 194 150	47 315	2.2	.1	X
9703	Other service receipts and labor charges—Specify	301	2 653 193	59 220	2.2	.1	X
9810	Miscellaneous commodities	536	4 143 790	189 546	4.6	.4	X
9840	Pipeline transportation receipts	10	508 149	5 819	1.1	Z	X
9940	Rental and leasing receipts	378	3 740 416	65 596	1.8	.2	X
<b>42271012</b>	<b>Petroleum bulk terminals (except LP)</b>	<b>553</b>	<b>X</b>	<b>44 787 899</b>	<b>X</b>	<b>100.0</b>	<b>87.6</b>
0200	New and rebuilt automotive parts and supplies	16	371 242	12 120	3.3	Z	11.2
0211	Batteries	11	81 275	180	.2	Z	X
0213	Electrical engine parts (including ignition parts)	11	81 275	1 106	1.4	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	11	81 275	429	.5	Z	X
0217	Hoses, belts, gaskets, and wiper blades	16	371 242	1 654	.4	Z	X
0218	Filters (oil, air, gas, and transmission)	16	371 242	4 776	1.3	Z	X
0250	Petroleum products marketing equipment	10	107 353	915	.9	Z	X
0300	Tires and tubes	16	340 012	6 310	1.9	Z	X
4860	Other grocery specialties	6	4 579 812	247 628	5.4	.6	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	26	1 801 502	167 837	9.3	.4	60.3
5334	Organic fibers	9	1 605 020	107 448	6.7	.2	X
5338	Wood chemicals, naval stores, and gum	9	35 775	1 150	3.2	Z	X
5344	Other chemicals and allied products	17	1 765 727	59 239	3.4	.1	X
5400	Petroleum products	527	41 116 676	27 599 615	67.1	61.6	80.7
5411	Aviation gasoline	46	1 456 024	101 186	6.9	.2	X
5412	Motor gasoline	412	32 620 685	10 505 383	32.2	23.5	X
5413	Special naphtha	14	236 044	15 680	6.6	Z	X
5414	Jet fuel (naphtha or kerosine type)	79	23 105 713	678 718	2.9	1.5	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	460	39 240 683	10 913 413	27.8	24.4	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	282	23 118 162	1 472 547	6.4	3.3	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.)	85	7 245 558	3 412 514	47.1	7.6	X
5418	Lubricating oil and greases	210	4 230 785	500 174	11.8	1.1	X
5420	Liquified petroleum gases (excluding natural gas)	57	10 485 970	425 735	4.1	1.0	X
5500	Crude oil	54	17 836 040	13 666 007	76.6	30.5	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.)	23	4 809 642	381 431	7.9	.9	X
5800	Farm supplies	8	95 909	12 781	13.3	Z	33.0
5816	Other agricultural chemicals and fertilizers	8	95 909	12 317	12.8	Z	X
9700	Service receipts and labor charges (including installed parts)	57	2 099 539	56 748	2.7	.1	13.0
9701	Labor charges for repair work	32	1 506 831	34 871	2.3	.1	X
9703	Other service receipts and labor charges—Specify	25	592 708	21 877	3.7	Z	X
9810	Miscellaneous commodities	31	5 483 909	852 985	15.6	1.9	X
9940	Rental and leasing receipts	36	1 727 993	31 102	1.8	.1	X
<b>4227102</b>	<b>Liquefied petroleum bulk stations &amp; terminals</b>	<b>392</b>	<b>X</b>	<b>3 928 039</b>	<b>X</b>	<b>100.0</b>	<b>73.6</b>
0200	New and rebuilt automotive parts and supplies	18	69 328	3 754	5.4	.1	X
0300	Tires and tubes	9	26 313	986	3.7	Z	X
1500	Electrical appliances, household	28	96 856	3 357	3.5	.1	X
1700	Hardware	6	12 536	410	3.3	Z	X
5400	Petroleum products	29	1 688 864	438 088	25.9	11.2	X
5420	Liquified petroleum gases (excluding natural gas)	392	3 928 039	2 558 560	65.1	65.1	X
5800	Farm supplies	12	34 632	6 087	17.6	.2	X
9700	Service receipts and labor charges (including installed parts)	55	304 016	15 191	5.0	.4	X
9810	Miscellaneous commodities	27	689 189	20 115	2.9	.5	X
9940	Rental and leasing receipts	9	86 638	2 977	3.4	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42272</b>	<b>Petroleum &amp; petroleum prod whse (exc bulk stations &amp; terminals)</b>	<b>3 041</b>	<b>X</b>	<b>47 064 414</b>	<b>X</b>	<b>100.0</b>	<b>75.2</b>
0200	New and rebuilt automotive parts and supplies	127	947 154	54 588	5.8	.1	X
0250	Petroleum products marketing equipment	47	239 161	14 375	6.0	Z	X
0300	Tires and tubes	86	240 164	20 990	8.7	Z	X
1140	Iron and steel wire and wire products	6	4 856	251	5.2	Z	X
1300	Coal and coke	6	495 688	24 458	4.9	.1	X
1700	Hardware	11	17 540	1 736	9.9	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	14	56 625	755	1.3	Z	X
2320	General-purpose industrial machinery, equipment, and parts	49	123 630	18 391	14.9	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	6	113 603	35 697	31.4	.1	X
2600	Aircraft and aeronautical equipment and supplies	34	94 931	11 310	11.9	Z	X
3400	Industrial and personal services paper and plastics	6	41 230	371	.9	Z	X
4850	Soft drinks and bottled water	6	27 480	279	1.0	Z	X
4860	Other grocery specialties	32	383 650	15 896	4.1	Z	X
4900	Grain and beans	6	6 502	915	14.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	138	627 603	112 201	17.9	.2	X
5400	Petroleum products	2 649	37 034 095	34 528 158	93.2	73.4	X
5420	Liquified petroleum gases (excluding natural gas)	252	5 781 864	2 597 250	44.9	5.5	X
5500	Crude oil	139	11 665 683	7 618 156	65.3	16.2	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.)	222	2 131 843	1 656 552	77.7	3.5	X
5800	Farm supplies	50	71 503	14 605	20.4	Z	X
5900	Tobacco and tobacco products	15	148 366	25 457	17.2	.1	X
6000	Paint, paint supplies, and wallpaper	6	8 214	216	2.6	Z	X
6150	Nondurable goods, n.e.c.	6	34 063	4 210	12.4	Z	X
9700	Service receipts and labor charges (including installed parts)	289	1 893 409	101 319	5.4	.2	X
9720	Receipts for service contracts	10	5 910	1 561	26.4	Z	X
9810	Miscellaneous commodities	239	2 047 360	143 541	7.0	.3	X
9840	Pipeline transportation receipts	9	84 965	1 225	1.4	Z	X
9940	Rental and leasing receipts	123	1 339 906	33 820	2.5	.1	X
<b>422720</b>	<b>Petroleum &amp; petroleum prod whse (exc bulk stations &amp; terminals)</b>	<b>3 041</b>	<b>X</b>	<b>47 064 414</b>	<b>X</b>	<b>100.0</b>	<b>75.2</b>
0200	New and rebuilt automotive parts and supplies	127	947 154	54 588	5.8	.1	X
0250	Petroleum products marketing equipment	47	239 161	14 375	6.0	Z	X
0300	Tires and tubes	86	240 164	20 990	8.7	Z	X
1140	Iron and steel wire and wire products	6	4 856	251	5.2	Z	X
1300	Coal and coke	6	495 688	24 458	4.9	.1	X
1700	Hardware	11	17 540	1 736	9.9	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	14	56 625	755	1.3	Z	X
2320	General-purpose industrial machinery, equipment, and parts	49	123 630	18 391	14.9	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	6	113 603	35 697	31.4	.1	X
2600	Aircraft and aeronautical equipment and supplies	34	94 931	11 310	11.9	Z	X
3400	Industrial and personal services paper and plastics	6	41 230	371	.9	Z	X
4850	Soft drinks and bottled water	6	27 480	279	1.0	Z	X
4860	Other grocery specialties	32	383 650	15 896	4.1	Z	X
4900	Grain and beans	6	6 502	915	14.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	138	627 603	112 201	17.9	.2	X
5400	Petroleum products	2 649	37 034 095	34 528 158	93.2	73.4	X
5420	Liquified petroleum gases (excluding natural gas)	252	5 781 864	2 597 250	44.9	5.5	X
5500	Crude oil	139	11 665 683	7 618 156	65.3	16.2	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.)	222	2 131 843	1 656 552	77.7	3.5	X
5800	Farm supplies	50	71 503	14 605	20.4	Z	X
5900	Tobacco and tobacco products	15	148 366	25 457	17.2	.1	X
6000	Paint, paint supplies, and wallpaper	6	8 214	216	2.6	Z	X
6150	Nondurable goods, n.e.c.	6	34 063	4 210	12.4	Z	X
9700	Service receipts and labor charges (including installed parts)	289	1 893 409	101 319	5.4	.2	X
9720	Receipts for service contracts	10	5 910	1 561	26.4	Z	X
9810	Miscellaneous commodities	239	2 047 360	143 541	7.0	.3	X
9840	Pipeline transportation receipts	9	84 965	1 225	1.4	Z	X
9940	Rental and leasing receipts	123	1 339 906	33 820	2.5	.1	X
<b>4228</b>	<b>Beer, wine, &amp; distilled alcoholic beverage whse</b>	<b>4 476</b>	<b>X</b>	<b>58 311 981</b>	<b>X</b>	<b>100.0</b>	<b>83.6</b>
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	9	43 384	9 937	22.9	Z	X
4400	Confectionery	63	258 260	12 595	4.9	Z	X
4830	Canned foods	9	38 934	1 742	4.5	Z	X
4850	Soft drinks and bottled water	1 426	19 729 021	925 940	4.7	1.6	X
4860	Other grocery specialties	76	641 891	20 553	3.2	Z	X
5600	Beer and ale	3 550	46 906 979	32 945 827	70.2	56.5	X
5700	Wines and distilled alcoholic beverages	2 121	31 289 146	24 224 356	77.4	41.5	X
5900	Tobacco and tobacco products	164	2 252 461	50 354	2.2	.1	X
9700	Service receipts and labor charges (including installed parts)	35	267 015	13 982	5.2	Z	X
9810	Miscellaneous commodities	465	4 879 277	92 320	1.9	.2	X
9940	Rental and leasing receipts	57	417 716	2 288	.5	Z	X
<b>42281</b>	<b>Beer &amp; ale whse</b>	<b>2 945</b>	<b>X</b>	<b>33 616 795</b>	<b>X</b>	<b>100.0</b>	<b>85.4</b>
4400	Confectionery	52	136 709	8 543	6.2	Z	X
4850	Soft drinks and bottled water	1 126	11 053 623	702 610	6.4	2.1	X
4860	Other grocery specialties	25	99 011	6 391	6.5	Z	X
5600	Beer and ale	2 945	33 616 795	31 897 145	94.9	94.9	X
5700	Wines and distilled alcoholic beverages	590	6 593 960	916 208	13.9	2.7	X
5900	Tobacco and tobacco products	85	364 563	15 962	4.4	Z	X
9700	Service receipts and labor charges (including installed parts)	11	173 354	4 320	2.5	Z	X
9810	Miscellaneous commodities	351	3 599 636	57 366	1.6	.2	X
9940	Rental and leasing receipts	44	362 600	2 062	.6	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422810</b>	<b>Beer &amp; ale whsle .....</b>	<b>2 945</b>	<b>X</b>	<b>33 616 795</b>	<b>X</b>	<b>100.0</b>	<b>85.4</b>
4400	Confectionery.....	52	136 709	8 543	6.2	Z	X
4850	Soft drinks and bottled water .....	1 126	11 053 623	702 610	6.4	2.1	X
4860	Other grocery specialties .....	25	99 011	6 391	6.5	Z	X
5600	Beer and ale.....	2 945	33 616 795	31 897 145	94.9	94.9	X
5700	Wines and distilled alcoholic beverages .....	590	6 593 960	916 208	13.9	2.7	X
5900	Tobacco and tobacco products .....	85	364 563	15 962	4.4	Z	X
9700	Service receipts and labor charges (including installed parts) .....	11	173 354	4 320	2.5	Z	X
9810	Miscellaneous commodities .....	351	3 599 636	57 366	1.6	.2	X
9940	Rental and leasing receipts .....	44	362 600	2 062	.6	Z	X
<b>42282</b>	<b>Wine &amp; distilled alcoholic beverage whsle .....</b>	<b>1 531</b>	<b>X</b>	<b>24 695 186</b>	<b>X</b>	<b>100.0</b>	<b>81.0</b>
4400	Confectionery.....	11	121 551	4 052	3.3	Z	X
4850	Soft drinks and bottled water .....	300	8 675 398	223 330	2.6	.9	.4
4851	Soft drinks, packaged.....	147	5 846 176	81 989	1.4	.3	X
4853	Bottled water .....	300	8 675 398	141 341	1.6	.6	X
4860	Other grocery specialties .....	51	542 880	14 162	2.6	.1	2.1
4862	Breakfast cereals .....	13	88 937	415	.5	Z	X
4863	Cooking oils and margarine.....	13	88 937	415	.5	Z	X
4868	Grocery specialties, n.e.c. ....	39	453 943	13 331	2.9	.1	X
5600	Beer and ale.....	605	13 290 184	1 048 682	7.9	4.2	X
5700	Wines and distilled alcoholic beverages .....	1 531	24 695 186	23 308 148	94.4	94.4	79.9
5711	Wines .....	1 360	24 081 706	11 372 940	47.2	46.1	X
5712	Distilled liquor (including premixed alcoholic drinks).....	953	21 705 545	11 935 207	55.0	48.3	X
5900	Tobacco and tobacco products .....	79	1 887 898	34 392	1.8	.1	X
5911	Cigars .....	79	1 887 898	34 392	1.8	.1	X
9700	Service receipts and labor charges (including installed parts) .....	24	93 661	9 662	10.3	Z	1.1
9703	Other service receipts and labor charges—Specify .....	24	93 661	9 662	10.3	Z	X
9810	Miscellaneous commodities .....	114	1 279 641	34 954	2.7	.1	X
9940	Rental and leasing receipts .....	13	55 116	226	.4	Z	X
<b>422820</b>	<b>Wine &amp; distilled alcoholic beverage whsle .....</b>	<b>1 531</b>	<b>X</b>	<b>24 695 186</b>	<b>X</b>	<b>100.0</b>	<b>81.0</b>
4400	Confectionery.....	11	121 551	4 052	3.3	Z	X
4850	Soft drinks and bottled water .....	300	8 675 398	223 330	2.6	.9	.4
4851	Soft drinks, packaged.....	147	5 846 176	81 989	1.4	.3	X
4853	Bottled water .....	300	8 675 398	141 341	1.6	.6	X
4860	Other grocery specialties .....	51	542 880	14 162	2.6	.1	2.1
4862	Breakfast cereals .....	13	88 937	415	.5	Z	X
4863	Cooking oils and margarine.....	13	88 937	415	.5	Z	X
4868	Grocery specialties, n.e.c. ....	39	453 943	13 331	2.9	.1	X
5600	Beer and ale.....	605	13 290 184	1 048 682	7.9	4.2	X
5700	Wines and distilled alcoholic beverages .....	1 531	24 695 186	23 308 148	94.4	94.4	79.9
5711	Wines .....	1 360	24 081 706	11 372 940	47.2	46.1	X
5712	Distilled liquor (including premixed alcoholic drinks).....	953	21 705 545	11 935 207	55.0	48.3	X
5900	Tobacco and tobacco products .....	79	1 887 898	34 392	1.8	.1	X
5911	Cigars .....	79	1 887 898	34 392	1.8	.1	X
9700	Service receipts and labor charges (including installed parts) .....	24	93 661	9 662	10.3	Z	1.1
9703	Other service receipts and labor charges—Specify .....	24	93 661	9 662	10.3	Z	X
9810	Miscellaneous commodities .....	114	1 279 641	34 954	2.7	.1	X
9940	Rental and leasing receipts .....	13	55 116	226	.4	Z	X
<b>4228201</b>	<b>Wine &amp; distilled alcoholic bev (licensed operation) whsle .....</b>	<b>1 409</b>	<b>X</b>	<b>24 314 784</b>	<b>X</b>	<b>100.0</b>	<b>80.8</b>
4400	Confectionery.....	11	121 551	4 052	3.3	Z	X
4850	Soft drinks and bottled water .....	300	8 675 398	223 330	2.6	.9	X
4860	Other grocery specialties .....	51	542 880	14 162	2.6	.1	X
5600	Beer and ale.....	605	13 290 184	1 048 682	7.9	4.3	X
5700	Wines and distilled alcoholic beverages .....	1 409	24 314 784	22 928 787	94.3	94.3	X
5900	Tobacco and tobacco products .....	79	1 887 898	34 392	1.8	.1	X
9700	Service receipts and labor charges (including installed parts) .....	24	93 661	9 662	10.3	Z	X
9810	Miscellaneous commodities .....	114	1 279 641	34 954	2.7	.1	X
9940	Rental and leasing receipts .....	13	55 116	226	.4	Z	X
<b>4228202</b>	<b>Wine &amp; distilled alcoholic beverage (State operated) whsle .....</b>	<b>122</b>	<b>X</b>	<b>380 402</b>	<b>X</b>	<b>100.0</b>	<b>91.3</b>
5700	Wines and distilled alcoholic beverages .....	122	380 402	379 361	99.7	99.7	88.1
5711	Wines .....	39	316 436	77 067	24.4	20.3	X
5712	Distilled liquor (including premixed alcoholic drinks).....	122	380 402	302 294	79.5	79.5	X
<b>4229</b>	<b>Miscellaneous nondurable goods whsle .....</b>	<b>29 364</b>	<b>X</b>	<b>143 158 364</b>	<b>X</b>	<b>100.0</b>	<b>78.9</b>
0100	New and used automobiles, motorcycles, etc.....	14	22 889	3 312	14.5	Z	X
0120	Buses, campers, and motor homes .....	6	25 363	2 022	8.0	Z	78.9
0122	Motor homes, car trailers, and campers .....	6	25 363	2 022	8.0	Z	X
0200	New and rebuilt automotive parts and supplies .....	223	830 011	52 927	6.4	Z	18.5
0216	Glass .....	6	15 699	4 200	26.8	Z	X
0219	Engine parts, except electrical .....	11	12 391	2 445	19.7	Z	X
0221	Body parts and repair materials .....	37	62 729	8 451	13.5	Z	X
0223	Parts, n.e.c. ....	16	284 284	10 864	3.8	Z	X
0224	Accessories .....	11	20 696	688	3.3	Z	X
0250	Petroleum products marketing equipment .....	10	9 208	2 762	30.0	Z	X
0300	Tires and tubes .....	61	1 028 180	84 180	8.2	.1	X

See footnotes at end of table.



**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4229</b>	<b>Miscellaneous nondurable goods whsle—Con.</b>						
0400	Household and lawn furniture .....	174	435 372	37 278	8.6	Z	4.1
0411	Upholstered furniture .....	14	17 418	269	1.5	Z	X
0412	Sleep furniture and equipment .....	17	29 327	1 420	4.8	Z	X
0413	Lawn furniture and equipment .....	78	188 280	22 371	11.9	Z	X
0414	Other furniture (including sleep sofas) .....	73	220 533	11 465	5.2	Z	X
0420	Office and business furniture .....	102	263 834	23 131	8.8	Z	16.6
0421	New office furniture (wooden and metal) .....	96	246 615	21 722	8.8	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	561	1 255 036	101 854	8.1	.1	X
0520	Linens, domestics, curtains, and draperies .....	319	743 051	42 573	5.7	Z	5.2
0521	Bedspreads, blankets, and bedding .....	28	76 993	2 652	3.4	Z	X
0523	Shades and blinds .....	12	113 817	5 197	4.6	Z	X
0524	Towels and washcloths .....	263	521 376	2 584	.5	Z	X
0525	Other linens and domestics .....	260	529 851	30 096	5.7	Z	X
0530	Flooring and floor coverings .....	50	98 899	5 682	5.7	Z	4.6
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	32	96 738	5 608	5.8	Z	X
0540	Other home furnishings .....	602	1 673 111	117 880	7.0	.1	11.6
0541	Metal flatware and kitchen utensils .....	397	1 059 858	53 625	5.1	Z	X
0542	Mirrors, lamps, and picture frames .....	69	187 054	15 963	8.5	Z	X
0543	Home furnishings, n.e.c. ....	140	519 435	45 347	8.7	Z	X
0600	Lumber: rough, dressed, and finished .....	31	84 162	4 803	5.7	Z	23.6
0611	Dimensional lumber (non-treated) .....	22	51 733	3 333	6.4	Z	X
0620	Plywood and millwork .....	34	476 424	59 347	12.5	Z	8.0
0621	Softwood plywood and oriented strand board (OSB) .....	9	12 154	219	1.8	Z	X
0623	Gypsum, specialty boards, and treatments .....	7	457 570	52 125	11.4	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	26	64 879	3 556	5.5	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	27	75 195	6 084	8.1	Z	11.1
0712	Cement and lime .....	10	12 114	689	5.7	Z	X
0713	Sand, gravel, and crushed stone .....	14	41 768	3 340	8.0	Z	X
0720	Roofing, siding, and insulation materials .....	41	172 323	8 028	4.7	Z	38.7
0721	Roofing, except wood .....	16	144 255	6 036	4.2	Z	X
0722	Siding, except wood .....	7	2 737	180	6.6	Z	X
0723	Insulation materials .....	8	32 856	218	.7	Z	X
0730	Flat glass and other construction glass (excluding automotive) .....	23	82 753	11 505	13.9	Z	X
0740	Other construction materials .....	94	1 050 831	37 920	3.6	Z	3.9
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	10	53 855	4 241	7.9	Z	X
0800	Photographic equipment and supplies (excluding video) .....	209	3 659 921	140 820	3.8	.1	2.7
0813	Photographic film .....	152	596 542	21 748	3.6	Z	X
0814	Developing supplies (excluding film) .....	9	6 323	169	2.7	Z	X
0815	Other photographic equipment and supplies .....	20	226 245	89 989	39.8	.1	X
0900	Office equipment .....	409	704 768	66 033	9.4	Z	26.3
0911	Typewriters and dedicated word processors .....	165	244 697	6 388	2.6	Z	X
0912	Calculators and accounting machines .....	145	307 476	1 908	.6	Z	X
0913	Copying machines and equipment .....	277	578 773	50 167	8.7	Z	X
0914	Dictating, transcribing, and recording machines .....	91	112 521	1 579	1.4	Z	X
0915	Mailing, letter handling, and addressing machines .....	55	145 071	5 154	3.6	Z	X
0920	New computer equipment .....	427	498 283	60 429	12.1	Z	54.2
0921	Computers .....	353	370 985	27 862	7.5	Z	X
0922	Computer storage devices .....	92	228 064	23 215	10.2	Z	X
0923	Computer printers .....	226	304 355	6 117	2.0	Z	X
0924	Other computer peripheral equipment .....	260	264 272	2 099	.8	Z	X
0930	Used computer equipment .....	28	16 286	610	3.7	Z	X
0950	Computer software (packaged) .....	205	255 519	11 272	4.4	Z	X
0960	Restaurant and hotel equipment and supplies .....	398	6 558 219	204 435	3.1	.1	X
0970	Store machines and equipment .....	199	257 138	25 334	9.9	Z	30.2
0971	Vending machines .....	10	23 161	753	3.3	Z	X
0972	Other store machines and equipment .....	186	220 058	24 541	11.2	Z	X
1000	Medical, hospital, and surgical supplies .....	28	163 963	18 463	11.3	Z	16.5
1011	Surgical and medical instruments and equipment .....	8	2 485	615	24.7	Z	X
1013	Other surgical, medical, and hospital supplies .....	16	98 619	15 558	15.8	Z	X
1030	Optical and ophthalmic goods .....	78	250 412	5 064	2.0	Z	74.0
1034	Optical goods, n.e.c. (excluding cameras) .....	74	248 535	4 953	2.0	Z	X
1040	Religious and school supplies .....	83	113 854	18 125	15.9	Z	39.4
1041	Religious supplies .....	11	15 074	6 913	45.9	Z	X
1042	School supplies .....	64	80 721	9 865	12.2	Z	X
1050	Other professional equipment and supplies .....	26	16 340	1 645	10.1	Z	78.9
1051	Architects' equipment and supplies .....	7	5 014	751	15.0	Z	X
1056	Veterinarians' equipment and supplies .....	13	4 297	281	6.5	Z	X
1120	Flat iron and steel products .....	60	7 549 084	279 031	3.7	.2	19.2
1123	Sheets (cold-rolled) .....	26	7 504 397	277 062	3.7	.2	X
1140	Iron and steel wire and wire products .....	88	397 862	23 444	5.9	Z	X
1150	Iron and steel pipe and tubing .....	61	2 329 061	54 673	2.3	Z	63.9
1154	Other steel pipe .....	17	2 168 673	49 148	2.3	Z	X
1200	Copper and brass .....	66	8 867 733	1 479 817	16.7	1.0	X
1220	Aluminum shapes, forms, etc. ....	91	12 115 963	1 974 774	16.3	1.4	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	7	1 875 540	521 317	27.8	.4	X
1300	Coal and coke .....	14	3 396 672	238 429	7.0	.2	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	37	10 838 862	624 787	5.8	.4	X

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**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4229</b>	<b>Miscellaneous nondurable goods whse—Con.</b>						
1400	Electrical apparatus and equipment .....	341	3 941 256	111 654	2.8	.1	.6
1411	Power and distribution transformers .....	47	291 423	2 331	.8	Z	X
1412	Switchgear and switchboard apparatus .....	26	121 856	4 043	3.3	Z	X
1414	Conduit, raceway, and fittings .....	76	1 969 949	7 740	.4	Z	X
1415	Electric bulbs (all types) .....	39	71 702	8 630	12.0	Z	X
1416	Interior wiring (excluding conduit) .....	126	2 288 775	20 213	.9	Z	X
1417	Exterior wiring and cable (excluding conduit) .....	25	196 962	480	.2	Z	X
1418	Lighting fixtures (residential and commercial) .....	15	41 855	817	2.0	Z	X
1419	Industrial controls .....	198	3 378 230	44 017	1.3	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	76	1 969 949	6 317	.3	Z	X
1500	Electrical appliances, household .....	293	590 021	28 174	4.8	Z	2.0
1511	Televisions .....	14	34 106	1 066	3.1	Z	X
1512	Radios, stereos, and CD players .....	17	40 564	822	2.0	Z	X
1513	V.C.R.'s and video cameras .....	14	34 106	534	1.6	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	277	550 276	24 959	4.5	Z	X
1600	Electronic parts and equipment, except communication .....	374	4 032 393	297 563	7.4	.2	.1
1612	Integrated circuits .....	104	3 223 030	13 911	.4	Z	X
1616	Electronic connectors and other passive electronic parts .....	300	3 781 168	103 700	2.7	.1	X
1618	Electronic parts and equipment, n.e.c. ....	104	3 223 030	169 717	5.3	.1	X
1650	Communication equipment and supplies .....	120	244 411	19 978	8.2	Z	15.9
1651	Telephones .....	120	244 411	6 753	2.8	Z	X
1652	Other electronic communication equipment .....	90	178 845	11 153	6.2	Z	X
1653	Other electrical communication equipment .....	9	91 351	2 072	2.3	Z	X
1700	Hardware .....	921	4 650 813	328 174	7.1	.2	2.7
1711	Hand tools (including power driven) .....	655	3 397 295	144 644	4.3	.1	X
1712	Bolts, nuts, rivets, and fasteners .....	531	2 671 066	88 819	3.3	.1	X
1713	Cutlery .....	172	643 818	40 768	6.3	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	165	218 599	22 846	10.5	Z	45.7
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	145	181 169	8 559	4.7	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	110	130 095	4 631	3.6	Z	X
1813	Plumbing fixtures .....	44	46 182	822	1.8	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	56	58 336	2 448	4.2	Z	X
1815	Boilers, radiators, and convectors .....	8	1 113	88	7.9	Z	X
1818	Other plumbing and heating equipment and supplies .....	31	78 392	6 159	7.9	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	39	58 060	8 363	14.4	Z	49.1
1911	Furnaces (warm air) .....	27	36 179	1 410	3.9	Z	X
1912	Central air-conditioning (residential and commercial) .....	34	42 432	4 932	11.6	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	29	46 341	356	.8	Z	X
2000	Refrigeration equipment and supplies .....	64	51 638	12 098	23.4	Z	13.3
2011	Commercial refrigerators (reach-in and walk-in) .....	62	46 210	2 578	5.6	Z	X
2012	Unit coolers for commercial refrigerators .....	62	46 210	2 740	5.9	Z	X
2013	Condensing units for commercial refrigerators .....	62	46 210	2 426	5.3	Z	X
2014	Refrigerants .....	44	31 471	1 402	4.5	Z	X
2015	Other refrigeration equipment and supplies .....	44	31 471	1 307	4.2	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	29	43 033	5 296	12.3	Z	42.0
2113	New mixers, pavers, and related equipment .....	13	10 677	534	5.0	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	12	17 049	2 260	13.3	Z	X
2118	Used construction and mining machinery and equipment .....	20	21 901	1 568	7.2	Z	X
2200	Farm machinery, equipment, and parts .....	427	2 280 129	125 211	5.5	.1	2.0
2211	New tractors (farm) .....	21	65 601	2 857	4.4	Z	X
2213	New land preparation, planting, and cultivating machinery .....	13	83 935	7 199	8.6	Z	X
2215	New irrigation equipment .....	62	433 857	47 581	11.0	Z	X
2216	Other new farm machinery and equipment .....	327	1 684 797	64 020	3.8	Z	X
2218	Used farm machinery and equipment .....	265	622 446	1 754	.3	Z	X
2220	Garden machinery, equipment, and parts .....	219	1 815 957	132 857	7.3	.1	5.0
2221	New power lawn mowers .....	58	40 381	2 693	6.7	Z	X
2222	Other new lawn and garden machinery and equipment .....	115	1 530 342	121 218	7.9	.1	X
2230	Food-processing machinery, equipment, and parts .....	14	14 778	3 620	24.5	Z	74.4
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	11	14 400	2 736	19.0	Z	X
2233	Used food-processing machinery and equipment .....	11	14 400	862	6.0	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	16	11 804	582	4.9	Z	78.9
2311	Pumps .....	16	11 804	190	1.6	Z	X
2312	Motors .....	16	11 804	202	1.7	Z	X
2313	Parts for pumps and motors .....	16	11 804	190	1.6	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	256	12 245 415	3 701 660	30.2	2.6	.3
2321	New pumps, compressors (air or gas), and equipment .....	73	10 070 621	1 982 565	19.7	1.4	X
2326	New controlling, recording, and indicating instruments and access .....	130	10 437 999	1 600 470	15.3	1.1	X
2327	All other new general-purpose industrial machinery and equipment .....	81	268 587	30 068	11.2	Z	X
2328	Used general-purpose industrial machinery and equipment .....	35	1 533 091	87 024	5.7	.1	X
2330	Metalworking machinery, equipment, and parts .....	32	68 255	6 341	9.3	Z	X
2340	Materials handling machinery, equipment, and parts .....	63	113 609	18 065	15.9	Z	55.6
2343	New forklift trucks .....	35	107 076	16 428	15.3	Z	X
2345	Used materials handling machinery, equipment, and parts .....	53	55 914	1 637	2.9	Z	X
2360	Other industrial machinery, equipment, and parts .....	55	254 748	167 661	65.8	.1	76.3
2363	New printing trades machinery, equipment, and supplies .....	19	9 543	1 095	11.5	Z	X
2366	Other new industrial machinery and equipment .....	41	235 860	161 616	68.5	.1	X
2367	Used industrial machinery and equipment .....	13	6 386	176	2.8	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	16	11 804	291	2.5	Z	78.9
2391	Hydraulic valves .....	16	11 804	196	1.7	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	16	11 804	367	3.1	Z	78.9
2411	Hydraulic cylinders and rotary actuators .....	16	11 804	272	2.3	Z	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
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<b>4229</b>	<b>Miscellaneous nondurable goods whse—Con.</b>						
2420	Hydraulic and pneumatic connectors and assemblies . . . . .	12	2 264	201	8.9	Z	78.9
2421	Hydraulic and pneumatic connectors . . . . .	12	2 264	100	4.4	Z	X
2422	Hydraulic and pneumatic assemblies . . . . .	12	2 264	100	4.4	Z	X
2430	Fluid-power filters, components, accessories, and parts . . . . .	28	22 425	1 654	7.4	Z	75.7
2431	Filters . . . . .	28	22 425	1 556	6.9	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. . . . .	9	9 999	98	1.0	Z	X
2440	Welding supplies (excluding gases) . . . . .	31	87 824	10 485	11.9	Z	X
2450	Industrial containers and supplies . . . . .	87	331 900	16 413	4.9	Z	28.0
2454	Other industrial containers and supplies . . . . .	81	259 395	14 879	5.7	Z	X
2460	Other industrial supplies . . . . .	385	932 463	119 840	12.9	.1	5.4
2461	Printing and duplicating inks . . . . .	63	188 672	33 119	17.6	Z	X
2462	Abrasives and abrasive materials . . . . .	163	268 980	27 271	10.1	Z	X
2465	Strapping and tape . . . . .	111	138 731	4 542	3.3	Z	X
2466	Industrial supplies, n.e.c. . . . .	180	520 679	51 968	10.0	Z	X
2500	Beauty and barber equipment and supplies . . . . .	9	2 869	619	21.6	Z	X
2520	Custodial (janitors') equipment and supplies . . . . .	53	217 890	15 665	7.2	Z	1.0
2523	Custodial supplies . . . . .	34	75 331	11 599	15.4	Z	X
2530	Laundry and dry-cleaning equipment and supplies . . . . .	75	329 694	17 908	5.4	Z	X
2540	Other service establishment equipment and supplies . . . . .	16	69 947	22 357	32.0	Z	78.9
2542	Service establishment equipment and supplies, n.e.c. . . . .	15	59 243	17 540	29.6	Z	X
2600	Aircraft and aeronautical equipment and supplies . . . . .	43	3 394 762	106 136	3.1	.1	X
2613	Other new aircraft equipment and supplies . . . . .	43	3 394 762	106 136	3.1	.1	X
2620	Marine machinery, equipment, and supplies . . . . .	13	32 123	2 007	6.2	Z	X
2700	Sporting and recreational goods and supplies . . . . .	484	1 499 291	76 996	5.1	.1	1.8
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories . . . . .	14	30 575	1 008	3.3	Z	X
2713	Billiards, pool, bowling equipment, and accessories . . . . .	356	506 599	30 042	5.9	Z	X
2714	Camping and fishing equipment and accessories . . . . .	87	789 019	31 142	3.9	Z	X
2715	Athletic equipment and accessories . . . . .	11	70 391	908	1.3	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) . . . . .	11	46 542	507	1.1	Z	X
2800	Toys and hobby goods and supplies . . . . .	1 057	3 364 463	327 369	9.7	.2	15.3
2811	Video games and cartridges . . . . .	62	597 264	21 626	3.6	Z	X
2812	Other toys and games (including fireworks and children's vehicles) . . . . .	777	2 293 039	239 240	10.4	.2	X
2813	Crafts and craft supplies . . . . .	148	160 037	17 761	11.1	Z	X
2814	Other hobby goods and accessories . . . . .	107	296 019	39 319	13.3	Z	X
2930	Recyclable paper and paperboard . . . . .	97	386 809	16 801	4.3	Z	X
2940	Recyclable materials, except metal . . . . .	12	75 863	10 571	13.9	Z	X
3000	Jewelry, diamonds, gem stones, and watches . . . . .	448	1 138 366	67 529	5.9	Z	7.0
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location . . . . .	22	115 837	8 855	7.6	Z	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location . . . . .	10	4 077	60	1.5	Z	X
3014	Watches, clocks, and watch movements and cases . . . . .	56	192 608	13 746	7.1	Z	X
3015	Karat gold jewelry (rings, necklaces, etc.) . . . . .	17	22 247	986	4.4	Z	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) . . . . .	107	65 854	9 848	15.0	Z	X
3030	Precious metals—gold, silver, and platinum including precious metal coins . . . . .	9	1 847 724	20 238	1.1	Z	X
3100	Musical instruments and supplies . . . . .	28	83 610	10 885	13.0	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) . . . . .	37	321 435	64 790	20.2	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records . . . . .	290	2 664 157	99 871	3.7	.1	X
3140	Prerecorded video tapes . . . . .	287	2 143 570	177 148	8.3	.1	X
3150	Other durable goods . . . . .	74	359 622	9 127	2.5	Z	6.5
3152	Luggage . . . . .	64	338 915	2 775	.8	Z	X
3154	Other durable goods, n.e.c. . . . .	60	345 834	5 703	1.6	Z	X
3160	Fire extinguishers and fire safety equipment . . . . .	6	78 244	5 540	7.1	Z	X
3200	Printing and writing paper . . . . .	530	4 090 766	106 997	2.6	.1	1.1
3212	Fine roll paper . . . . .	60	395 587	3 603	.9	Z	X
3213	Other printing and writing paper . . . . .	521	4 080 731	102 888	2.5	.1	X
3300	Stationery, office supplies and greeting cards . . . . .	1 280	12 518 460	553 503	4.4	.4	1.3
3311	Business forms . . . . .	456	1 927 952	65 957	3.4	Z	X
3312	Stationery, photocopy paper, and typing paper . . . . .	355	1 366 892	60 733	4.4	Z	X
3313	Inked ribbons, carbon paper, pens and pencils . . . . .	271	3 855 084	88 105	2.3	.1	X
3314	Toner and cartridges . . . . .	379	4 796 064	101 507	2.1	.1	X
3315	Greeting cards . . . . .	344	680 318	41 502	6.1	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) . . . . .	673	2 089 036	103 275	4.9	.1	X
3400	Industrial and personal services paper and plastics . . . . .	829	10 358 226	361 502	3.5	.3	.7
3411	Paperboard and boxboard boxes . . . . .	204	874 644	53 633	6.1	Z	X
3412	Paper dishes, cups, and napkins . . . . .	729	9 554 440	142 514	1.5	.1	X
3413	Industrial paper (wrapping, bags, cartons, etc.) . . . . .	479	9 160 304	127 787	1.4	.1	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies . . . . .	368	7 981 541	19 702	.2	Z	X
3415	Other industrial and personal service paper . . . . .	91	341 731	13 413	3.9	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries . . . . .	1 296	23 669 905	900 653	3.8	.6	1.4
3511	Prescription drugs . . . . .	80	503 561	27 453	5.5	Z	X
3512	Nonprescription pharmaceuticals . . . . .	431	1 523 109	263 683	17.3	.2	X
3513	Cosmetics . . . . .	210	183 885	18 036	9.8	Z	X
3514	Perfumes . . . . .	30	94 634	12 538	13.2	Z	X
3515	Other toiletries and druggists' sundries . . . . .	934	22 850 848	571 740	2.5	.4	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4229</b>	<b>Miscellaneous nondurable goods whse—Con.</b>						
3600	Piece goods, knit and woven .....	187	7 722 200	3 868 513	50.1	2.7	.1
3612	Cotton (including blends) .....	22	10 934	1 010	9.2	Z	X
3613	Synthetics (excluding synthetic knits) .....	29	105 468	3 213	3.0	Z	X
3614	Knit fabrics, n.e.c. (including double knit) .....	27	97 769	4 610	4.7	Z	X
3616	Other piece goods .....	16	52 268	751	1.4	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	365	2 475 519	54 788	2.2	Z	X
3800	Men's and boys' wear .....	721	6 732 741	530 855	7.9	.4	.8
3811	Men's and boys' suits, coats, and formal wear .....	29	55 131	4 992	9.1	Z	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	353	4 686 290	84 453	1.8	.1	X
3813	Men's and boys' underwear and nightwear .....	58	94 697	7 020	7.4	Z	X
3814	Men's and boys' work clothing and uniforms .....	420	2 751 767	153 373	5.6	.1	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	645	6 623 287	276 417	4.2	.2	X
3900	Women's and children's wear .....	684	1 111 265	170 091	15.3	.1	10.2
3911	Infants' and children's wear (to size 6X) .....	31	22 239	3 371	15.2	Z	X
3912	Women's misses', and girls' dresses and blouses .....	177	297 624	36 528	12.3	Z	X
3913	Women's, misses', and girls' suits and coats .....	28	65 084	1 513	2.3	Z	X
3914	Women's and misses' outerwear .....	190	286 761	52 469	18.3	Z	X
3915	Women's and misses' underwear and sleepwear .....	54	113 753	7 009	6.2	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	427	745 135	65 422	8.8	Z	X
4000	Footwear .....	226	6 120 508	1 699 993	27.8	1.2	.3
4011	All athletic footwear .....	9	66 364	951	1.4	Z	X
4013	Other women's, misses', and girls' footwear .....	165	5 963 594	846 822	14.2	.6	X
4014	Other men's and boy's footwear .....	172	6 028 281	848 340	14.1	.6	X
4015	Shoe accessories .....	23	43 072	2 932	6.8	Z	X
4100	Frozen foods (packaged) .....	732	18 261 182	891 379	4.9	.6	9.3
4111	Dinners (frozen) .....	189	11 133 458	259 070	2.3	.2	X
4112	Fish and seafoods (frozen packaged) .....	432	2 698 041	89 389	3.3	.1	X
4113	Vegetables (frozen) .....	498	8 029 266	110 072	1.4	.1	X
4114	Fruits and fruit juices (frozen) .....	425	5 186 988	63 369	1.2	Z	X
4115	Meat (frozen packaged) .....	507	9 093 099	208 051	2.3	.1	X
4116	Frozen baked goods .....	169	5 334 314	76 138	1.4	.1	X
4117	Other frozen foods (except frozen dairy products) .....	242	6 753 915	85 211	1.3	.1	X
4200	Dairy products (excluding dried or canned) .....	623	11 821 333	402 971	3.4	.3	11.8
4211	Butter .....	359	4 089 725	11 598	.3	Z	X
4212	Cheese .....	545	8 561 203	187 860	2.2	.1	X
4213	Milk and cream, except raw .....	179	4 401 519	105 535	2.4	.1	X
4214	Ice cream .....	83	2 041 765	26 706	1.3	Z	X
4215	Raw milk .....	8	4 749	325	6.8	Z	X
4216	Other dairy products .....	149	6 011 095	65 596	1.1	Z	X
4300	Poultry and poultry products .....	489	5 213 852	239 489	4.6	.2	X
4312	Eggs .....	416	1 534 000	71 201	4.6	.1	X
4313	Live poultry .....	435	1 982 169	114 939	5.8	.1	X
4400	Confectionery .....	1 264	29 274 186	2 939 056	10.0	2.1	2.3
4411	Candy .....	1 217	27 970 120	2 194 461	7.8	1.5	X
4412	Chewing gum .....	645	15 327 053	316 570	2.1	.2	X
4413	Nuts .....	337	11 434 155	168 230	1.5	.1	X
4414	Chips and popcorn .....	449	13 346 134	136 786	1.0	.1	X
4415	Other confections .....	223	9 024 329	123 009	1.4	.1	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	134	1 057 410	77 914	7.4	.1	X
4600	Meat and meat products (fresh and unpackaged) .....	552	8 045 392	453 135	5.6	.3	13.9
4611	Beef (not killed on location) .....	448	4 006 409	267 676	6.7	.2	X
4612	Veal (not killed on location) .....	262	651 839	5 656	.9	Z	X
4613	Lamb and mutton (not killed on location) .....	9	181 836	2 097	1.2	Z	X
4614	Pork (not killed on location) .....	306	3 262 700	96 718	3.0	.1	X
4615	Sausage and prepared meats made on location .....	260	1 558 864	6 869	.4	Z	X
4616	Sausage and prepared meats not made on location .....	133	5 617 421	34 614	.6	Z	X
4618	Other meat products .....	45	862 349	39 502	4.6	Z	X
4700	Fresh fruits and vegetables .....	488	2 666 463	207 474	7.8	.1	1.8
4711	Fresh fruits .....	475	2 192 986	153 507	7.0	.1	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.) .....	20	398 180	3 873	1.0	Z	X
4713	Other fresh vegetables .....	20	398 180	4 479	1.1	Z	X
4800	Coffee, tea, and spices .....	746	14 250 550	257 452	1.8	.2	8.8
4811	Coffee .....	473	14 005 109	149 503	1.1	.1	X
4812	Tea .....	251	7 442 838	54 186	.7	Z	X
4813	Spices .....	498	5 037 832	53 691	1.1	Z	X
4820	Bread and baked goods .....	322	1 952 099	39 246	2.0	Z	48.9
4821	Breads and rolls .....	76	720 513	7 228	1.0	Z	X
4822	Cookies, cakes, and other baked goods .....	316	1 943 290	32 016	1.6	Z	X
4830	Canned foods .....	895	16 776 609	763 774	4.6	.5	7.6
4831	Canned and bottled fruits, vegetables, and juices .....	826	16 095 006	481 437	3.0	.3	X
4832	Canned and bottled baby foods .....	280	6 794 070	40 042	.6	Z	X
4833	Canned meats .....	361	7 884 516	81 918	1.0	.1	X
4834	Canned fish and seafoods .....	387	4 930 180	25 982	.5	Z	X
4835	Canned milk .....	79	3 410 287	12 296	.4	Z	X
4836	Other canned foods .....	282	8 385 326	122 012	1.5	.1	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	444	6 427 248	219 358	3.4	.2	X
4850	Soft drinks and bottled water .....	862	21 874 437	680 851	3.1	.5	8.1
4851	Soft drinks, packaged .....	697	14 494 660	371 454	2.6	.3	X
4852	Soft drinks, pre and post mix bulk .....	134	5 602 628	83 052	1.5	.1	X
4853	Bottled water .....	572	14 860 943	226 343	1.5	.2	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4229</b>	<b>Miscellaneous nondurable goods whse—Con.</b>						
4860	Other grocery specialties .....	1 468	25 783 789	1 883 901	7.3	1.3	12.1
4861	Pasta .....	629	8 224 403	120 080	1.5	.1	X
4862	Breakfast cereals .....	355	7 163 276	54 069	.8	Z	X
4863	Cooking oils and margarine .....	816	11 564 914	223 389	1.9	.2	X
4864	Flour .....	658	9 476 128	49 050	.5	Z	X
4865	Pickles, preserves, jellies, jams, and sauces .....	689	11 497 181	80 097	.7	.1	X
4866	Sugar, refined .....	735	11 290 030	87 709	.8	.1	X
4867	Pet foods .....	548	7 260 610	183 188	2.5	.1	X
4868	Grocery specialties, n.e.c. ....	484	10 565 757	1 084 670	10.3	.8	X
4900	Grain and beans .....	558	18 174 066	2 545 027	14.0	1.8	3.3
4911	Corn (for grain) .....	292	2 313 514	268 602	11.6	.2	X
4912	Oats and barley .....	92	584 835	13 824	2.4	Z	X
4913	Wheat .....	209	1 613 041	52 149	3.2	Z	X
4914	Sorghum (for grain) .....	57	211 439	4 079	1.9	Z	X
4915	Soybeans .....	228	1 876 958	127 462	6.8	.1	X
4916	Other grain and beans (rice and edible and inedible beans) .....	19	432 970	3 502	.8	Z	X
5000	Cattle, hogs, sheep, and goats .....	56	755 886	86 903	11.5	.1	10.2
5012	Hogs .....	50	744 199	69 448	9.3	Z	X
5014	Goats .....	6	28 499	40	.1	Z	X
5100	Hides, skins, and pelts .....	8	14 870	5 945	40.0	Z	X
5120	Leaf tobacco .....	225	7 211 276	200 569	2.8	.1	X
5140	Other farm products, inedible .....	59	100 659	23 708	23.6	Z	78.9
5142	Horses, mules, and donkeys .....	14	10 985	2 132	19.4	Z	X
5143	Farm products, n.e.c. ....	45	89 674	21 576	24.1	Z	X
5200	Raw cotton .....	6	52 380	5 501	10.5	Z	X
5300	Plastics materials and basic shapes .....	331	6 157 281	251 474	4.1	.2	1.0
5311	Plastic pipes, rods, tubes, and shapes .....	47	217 698	18 613	8.6	Z	X
5313	Plastics raw materials .....	45	90 896	13 979	15.4	Z	X
5314	Other plastics materials and basic shapes .....	9	10 945	984	9.0	Z	X
5320	Industrial gases (welding, etc.) .....	31	87 244	18 865	21.6	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	800	12 789 781	3 608 683	28.2	2.5	1.2
5331	Gases, compressed and liquified, except L.P. ....	19	331 538	25 284	7.6	Z	X
5332	Alkalies and chlorine .....	18	222 378	1 167	.5	Z	X
5335	Detergents and soaps .....	436	2 285 072	417 589	18.3	.3	X
5336	Sanitation chemicals, polishes, and waxes .....	172	1 222 929	166 098	13.6	.1	X
5338	Wood chemicals, naval stores, and gum .....	13	105 137	330	.3	Z	X
5341	Insecticides, nonagricultural .....	17	105 207	663	.6	Z	X
5342	Adhesives, sealants, and glues .....	99	748 759	54 084	7.2	Z	X
5344	Other chemicals and allied products .....	294	9 856 907	2 931 776	29.7	2.0	X
5400	Petroleum products .....	345	3 859 981	313 298	8.1	.2	3.0
5412	Motor gasoline .....	38	155 253	14 863	9.6	Z	X
5414	Jet fuel (naphtha or kerosine type) .....	6	14 953	3 569	23.9	Z	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) .....	38	155 253	9 998	6.4	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	35	100 332	16 433	16.4	Z	X
5418	Lubricating oil and greases .....	253	3 641 748	261 189	7.2	.2	X
5420	Liquified petroleum gases (excluding natural gas) .....	56	623 649	37 406	6.0	Z	X
5500	Crude oil .....	25	8 661 115	4 157 775	48.0	2.9	X
5600	Beer and ale .....	44	610 270	25 884	4.2	Z	X
5700	Wines and distilled alcoholic beverages .....	44	552 948	34 210	6.2	Z	1.9
5711	Wines .....	25	312 337	32 779	10.5	Z	X
5800	Farm supplies .....	6 708	47 591 608	31 554 044	66.3	22.0	64.7
5811	Hay, straw, and alfalfa .....	574	2 493 483	1 356 278	54.4	.9	X
5812	Feeds (poultry and livestock) not mixed on location .....	1 182	6 162 172	2 793 556	45.3	2.0	X
5813	Prepared feeds (poultry and livestock) mixed on location .....	346	2 544 867	983 647	38.7	.7	X
5814	Weed killers, soil sterilizers, and soil conditioners .....	1 191	7 364 871	2 523 079	34.3	1.8	X
5815	Insecticides, fungicides, and pesticides .....	1 491	10 195 343	3 690 610	36.2	2.6	X
5816	Other agricultural chemicals and fertilizers .....	3 626	31 460 578	11 000 944	35.0	7.7	X
5817	Seeds and bulbs .....	2 052	13 029 604	7 612 783	58.4	5.3	X
5818	Other farm supplies (including harness and saddlery equipment) .....	1 640	5 860 271	1 578 143	26.9	1.1	X
5900	Tobacco and tobacco products .....	1 568	31 974 551	23 267 248	72.8	16.3	67.1
5911	Cigars .....	1 261	27 346 719	1 419 713	5.2	1.0	X
5912	Cigarettes .....	1 303	30 775 189	20 318 454	66.0	14.2	X
5913	Other tobacco products (excluding leaf) .....	979	25 987 728	1 504 143	5.8	1.1	X
6000	Paint, paint supplies, and wallpaper .....	1 727	4 075 319	3 007 998	73.8	2.1	50.0
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	535	1 117 896	576 067	51.5	.4	X
6012	Industrial/OEM coatings (coatings applied by original manufacturers to products during manufacturing) .....	292	562 517	226 483	40.3	.2	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) .....	857	1 596 850	1 088 703	68.2	.8	X
6014	Paint supplies .....	652	1 280 507	396 324	31.0	.3	X
6015	Wallpaper .....	272	901 351	712 711	79.1	.5	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	3 786	18 129 201	16 143 850	89.0	11.3	66.4
6101	Books .....	2 717	14 945 360	9 521 053	63.7	6.7	X
6102	Other periodicals, newspapers, and miscellaneous printed materials .....	1 766	8 872 061	6 618 230	74.6	4.6	X
6110	Flowers and florists' supplies .....	3 911	8 014 629	7 089 883	88.5	5.0	X
6120	Art goods (including novelties and souvenirs) .....	4 473	8 610 181	6 968 977	80.9	4.9	49.4
6121	Art materials .....	1 666	3 075 690	2 575 538	83.7	1.8	X
6122	Novelties and souvenirs .....	2 985	5 970 642	4 393 438	73.6	3.1	X
6130	Textile bags, bagging, and burlap .....	519	1 039 216	679 074	65.3	.5	X
6150	Nondurable goods, n.e.c. ....	6 097	13 247 323	11 047 925	83.4	7.7	X
9700	Service receipts and labor charges (including installed parts) .....	2 404	6 021 168	489 722	8.1	.3	10.2
9701	Labor charges for repair work .....	1 703	2 773 835	168 315	6.1	.1	X
9702	Parts installed in repair work .....	1 113	1 556 431	89 486	5.7	.1	X
9703	Other service receipts and labor charges—Specify .....	892	2 058 217	207 962	10.1	.1	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
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<b>4229</b>	<b>Miscellaneous nondurable goods whsle—Con.</b>						
	Receipts for service contracts .....	751	855 756	187 403	21.9	.1	X
9720	Advertising specialties (paper novelties, etc.) .....	337	336 828	54 195	16.1	Z	X
9740	Receipts for installing equipment .....	527	421 230	73 105	17.4	.1	X
9810	Miscellaneous commodities .....	1 971	22 070 158	1 213 022	5.5	.8	X
9910	Receipts from Commodity Credit Corporation .....	13	80 928	360	.4	Z	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) ...	92	475 443	22 681	4.8	Z	X
9930	Sales of integrated systems which you wrote or modified software .....	165	136 868	30 573	22.3	Z	X
9940	Rental and leasing receipts .....	771	1 720 300	117 541	6.8	.1	8.1
9941	Computer rental and leasing receipts .....	100	69 929	12 847	18.4	Z	X
9942	Photocopying machine rental .....	303	467 101	83 607	17.9	.1	X
9943	Other office machine rental receipts .....	339	305 007	8 191	2.7	Z	X
9944	Other rental receipts .....	47	12 888	213	1.7	Z	X
9950	Construction receipts .....	43	10 776	4 112	38.2	Z	X
9960	Custom software (designed to customer specifications) .....	151	93 631	18 029	19.3	Z	X
9970	Receipts for printing or photocopying performed at this establishment .....	72	49 836	9 159	18.4	Z	X
<b>42291</b>	<b>Farm supplies whsle .....</b>	<b>6 437</b>	<b>X</b>	<b>32 607 159</b>	<b>X</b>	<b>100.0</b>	<b>75.8</b>
0200	New and rebuilt automotive parts and supplies .....	75	246 804	6 891	2.8	Z	X
0300	Tires and tubes .....	43	992 675	81 370	8.2	.3	X
0540	Other home furnishings .....	7	50 334	10 870	21.6	Z	X
0600	Lumber: rough, dressed, and finished .....	18	69 444	3 729	5.4	Z	11.9
0611	Dimensional lumber (non-treated) .....	10	37 683	2 465	6.5	Z	X
0620	Plywood and millwork .....	8	411 545	41 157	10.0	.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	15	58 246	3 464	5.9	Z	8.7
0713	Sand, gravel, and crushed stone .....	12	36 933	2 857	7.7	Z	X
0740	Other construction materials .....	67	962 577	31 756	3.3	.1	X
1120	Fiat iron and steel products .....	12	10 023	262	2.6	Z	X
1140	Iron and steel wire and wire products .....	25	87 337	7 466	8.5	Z	X
1150	Iron and steel pipe and tubing .....	18	54 966	1 036	1.9	Z	X
1400	Electrical apparatus and equipment .....	11	23 601	1 672	7.1	Z	X
1600	Electronic parts and equipment, except communication .....	10	5 531	352	6.4	Z	X
1700	Hardware .....	320	2 537 587	144 113	5.7	.4	2.3
1711	Hand tools (including power driven) .....	183	2 100 370	80 566	3.8	.2	X
1712	Bolts, nuts, rivets, and fasteners .....	137	1 700 549	31 548	1.9	.1	X
1713	Cutlery .....	94	370 703	13 722	3.7	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	15	66 723	5 214	7.8	Z	68.8
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	14	64 141	3 615	5.6	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	9	15 075	319	2.1	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	9	15 075	597	4.0	Z	X
2200	Farm machinery, equipment, and parts .....	373	2 152 417	100 767	4.7	.3	1.9
2211	New tractors (farm) .....	21	65 601	2 857	4.4	Z	X
2213	New land preparation, planting, and cultivating machinery .....	13	83 935	7 199	8.6	Z	X
2215	New irrigation equipment .....	12	318 074	24 937	7.8	.1	X
2216	Other new farm machinery and equipment .....	327	1 684 797	64 020	3.8	.2	X
2218	Used farm machinery and equipment .....	265	622 446	1 754	.3	Z	X
2220	Garden machinery, equipment, and parts .....	158	1 654 537	126 335	7.6	.4	5.1
2221	New power lawn mowers .....	58	40 381	2 693	6.7	Z	X
2222	Other new lawn and garden machinery and equipment .....	115	1 530 342	121 218	7.9	.4	X
2320	General-purpose industrial machinery, equipment, and parts .....	22	73 120	13 788	18.9	Z	39.0
2326	New controlling, recording, and indicating instruments and access .....	18	12 634	1 228	9.7	Z	X
2360	Other industrial machinery, equipment, and parts .....	8	5 477	1 093	20.0	Z	75.8
2366	Other new industrial machinery and equipment .....	8	5 477	1 093	20.0	Z	X
2460	Other industrial supplies .....	10	9 027	363	4.0	Z	14.8
2466	Industrial supplies, n.e.c. ....	6	5 750	200	3.5	Z	X
2700	Sporting and recreational goods and supplies .....	47	812 993	18 446	2.3	.1	1.6
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories .....	13	29 189	389	1.3	Z	X
2714	Camping and fishing equipment and accessories .....	24	696 053	16 606	2.4	.1	X
2715	Athletic equipment and accessories .....	11	70 391	908	1.3	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	11	46 542	507	1.1	Z	X
2800	Toys and hobby goods and supplies .....	7	14 442	1 368	9.5	Z	X
2930	Recyclable paper and paperboard .....	12	68 381	2 952	4.3	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	11	45 102	8 453	18.7	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	6	5 296	1 782	33.6	Z	X
3300	Stationery, office supplies and greeting cards .....	7	2 882	94	3.3	Z	X
3400	Industrial and personal services paper and plastics .....	7	5 765	394	6.8	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	66	468 578	96 814	20.7	.3	2.8
3511	Prescription drugs .....	9	126 246	1 909	1.5	Z	X
3512	Nonprescription pharmaceuticals .....	9	126 246	55 536	44.0	.2	X
3515	Other toiletries and druggists' sundries .....	42	322 561	37 538	11.6	.1	X
3800	Men's and boys' wear .....	35	74 417	4 332	5.8	Z	4.8
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	22	53 499	3 878	7.2	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	22	53 499	353	.7	Z	X
3900	Women's and children's wear .....	6	2 500	125	5.0	Z	X
4000	Footwear .....	24	41 889	799	1.9	Z	X
4300	Poultry and poultry products .....	26	461 989	43 802	9.5	.1	.3
4313	Live poultry .....	19	448 169	43 738	9.8	.1	X
4700	Fresh fruits and vegetables .....	11	456 835	42 937	9.4	.1	X
4800	Coffee, tea, and spices .....	6	15 016	509	3.4	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42291</b>	<b>Farm supplies whse—Con.</b>						
4860	Other grocery specialties .....	268	1 595 360	181 660	11.4	.6	29.4
4863	Cooking oils and margarine .....	6	37 633	11 386	30.3	Z	X
4867	Pet foods .....	241	1 082 708	69 620	6.4	.2	X
4868	Grocery specialties, n.e.c. ....	21	475 015	100 654	21.2	.3	X
4900	Grain and beans .....	315	2 487 179	468 347	18.8	1.4	27.1
4911	Corn (for grain) .....	285	2 298 172	267 687	11.6	.8	X
4912	Oats and barley .....	85	569 493	13 525	2.4	Z	X
4913	Wheat .....	202	1 597 699	52 091	3.3	.2	X
4914	Sorghum (for grain) .....	57	211 439	4 079	1.9	Z	X
4915	Soybeans .....	228	1 876 958	127 462	6.8	.4	X
4916	Other grain and beans (rice and edible and inedible beans) .....	19	432 970	3 502	.8	Z	X
5000	Cattle, hogs, sheep, and goats .....	55	754 137	86 325	11.4	.3	9.6
5012	Hogs .....	50	744 199	69 448	9.3	Z	X
5014	Goats .....	6	28 499	40	.1	Z	X
5120	Leaf tobacco .....	6	10 361	112	1.1	Z	X
5140	Other farm products, inedible .....	16	21 294	6 256	29.4	Z	75.8
5142	Horses, mules, and donkeys .....	14	10 985	2 132	19.4	Z	X
5200	Raw cotton .....	6	52 380	5 501	10.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	108	1 108 323	91 255	8.2	.3	1.0
5331	Gasses, compressed and liquified, except L.P. ....	13	312 385	23 935	7.7	.1	X
5332	Alkalies and chlorine .....	13	105 137	330	.3	Z	X
5335	Detergents and soaps .....	44	210 489	3 603	1.7	Z	X
5336	Sanitation chemicals, polishes, and waxes .....	44	213 628	3 004	1.4	Z	X
5338	Wood chemicals, naval stores, and gum .....	13	105 137	330	.3	Z	X
5341	Insecticides, nonagricultural .....	13	105 137	662	.6	Z	X
5342	Adhesives, sealants, and glues .....	30	421 260	31 666	7.5	.1	X
5344	Other chemicals and allied products .....	44	416 141	20 811	5.0	.1	X
5400	Petroleum products .....	255	1 557 531	206 433	13.3	.6	8.1
5412	Motor gasoline .....	38	155 253	14 863	9.6	Z	X
5414	Jet fuel (naphtha or kerosine type) .....	6	14 953	3 569	23.9	Z	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) .....	38	155 253	9 998	6.4	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	35	100 332	16 433	16.4	.1	X
5418	Lubricating oil and greases .....	225	1 461 064	161 541	11.1	.5	X
5420	Liquified petroleum gases (excluding natural gas) .....	42	613 745	35 739	5.8	.1	X
5800	Farm supplies .....	6 437	32 607 159	30 224 335	92.7	92.7	65.3
5811	Hay, straw, and alfalfa .....	574	2 493 483	1 356 278	54.4	4.2	X
5812	Feeds (poultry and livestock) not mixed on location .....	1 084	5 749 439	2 741 042	47.7	8.4	X
5813	Prepared feeds (poultry and livestock) mixed on location .....	335	2 474 988	980 124	39.6	3.0	X
5814	Weed killers, soil sterilizers, and soil conditioners .....	1 162	7 261 142	2 519 089	34.7	7.7	X
5815	Insecticides, fungicides, and pesticides .....	1 458	10 076 270	3 675 192	36.5	11.3	X
5816	Other agricultural chemicals and fertilizers .....	3 518	17 327 808	9 818 289	56.7	30.1	X
5817	Seeds and bulbs .....	2 013	12 761 784	7 566 247	59.3	23.2	X
5818	Other farm supplies (including harness and saddlery equipment) .....	1 610	5 751 553	1 568 078	27.3	4.8	X
6000	Paint, paint supplies, and wallpaper .....	49	598 702	6 378	1.1	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	11	5 159	126	2.4	Z	34.4
6101	Books .....	11	5 159	124	2.4	Z	X
6110	Flowers and florists' supplies .....	78	228 995	46 459	20.3	.1	X
6120	Art goods (including novelties and souvenirs) .....	6	2 146	47	2.2	Z	10.8
6122	Novelties and souvenirs .....	6	2 146	47	2.2	Z	X
6150	Nondurable goods, n.e.c. ....	21	18 145	3 408	18.8	Z	X
9700	Service receipts and labor charges (including installed parts) .....	815	2 577 454	144 603	5.6	.4	5.8
9701	Labor charges for repair work .....	467	1 550 848	58 076	3.7	.2	X
9702	Parts installed in repair work .....	30	342 766	7 938	2.3	Z	X
9703	Other service receipts and labor charges—Specify .....	396	1 065 353	78 589	7.4	.2	X
9810	Miscellaneous commodities .....	466	2 378 561	224 231	9.4	.7	X
9910	Receipts from Commodity Credit Corporation .....	8	76 511	148	.2	Z	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) .....	88	474 123	22 089	4.7	.1	X
9940	Rental and leasing receipts .....	51	137 438	3 709	2.7	Z	X
<b>422910</b>	<b>Farm supplies whse</b> .....	<b>6 437</b>	<b>X</b>	<b>32 607 159</b>	<b>X</b>	<b>100.0</b>	<b>75.8</b>
0200	New and rebuilt automotive parts and supplies .....	75	246 804	6 891	2.8	Z	X
0300	Tires and tubes .....	43	992 675	81 370	8.2	.3	X
0540	Other home furnishings .....	7	50 334	10 870	21.6	Z	X
0600	Lumber: rough, dressed, and finished .....	18	69 444	3 729	5.4	Z	11.9
0611	Dimensional lumber (non-treated) .....	10	37 683	2 465	6.5	Z	X
0620	Plywood and millwork .....	8	411 545	41 157	10.0	.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	15	58 246	3 464	5.9	Z	8.7
0713	Sand, gravel, and crushed stone .....	12	36 933	2 857	7.7	Z	X
0740	Other construction materials .....	67	962 577	31 756	3.3	.1	X
1120	Flat iron and steel products .....	12	10 023	262	2.6	Z	X
1140	Iron and steel wire and wire products .....	25	87 337	7 466	8.5	Z	X
1150	Iron and steel pipe and tubing .....	18	54 966	1 036	1.9	Z	X
1400	Electrical apparatus and equipment .....	11	23 601	1 672	7.1	Z	X
1600	Electronic parts and equipment, except communication .....	10	5 531	352	6.4	Z	X
1700	Hardware .....	320	2 537 587	144 113	5.7	.4	2.3
1711	Hand tools (including power driven) .....	183	2 100 370	80 566	3.8	.2	X
1712	Bolts, nuts, rivets, and fasteners .....	137	1 700 549	31 548	1.9	.1	X
1713	Cutlery .....	94	370 703	13 722	3.7	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422910</b>	<b>Farm supplies whse—Con.</b>						
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	15	66 723	5 214	7.8	Z	68.8
1811	Plastic pipe fittings and valves (excluding pipe and tubing) . . . . .	14	64 141	3 615	5.6	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) . . . . .	9	15 075	319	2.1	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) . . . . .	9	15 075	597	4.0	Z	X
2200	Farm machinery, equipment, and parts . . . . .	373	2 152 417	100 767	4.7	.3	1.9
2211	New tractors (farm) . . . . .	21	65 601	2 857	4.4	Z	X
2213	New land preparation, planting, and cultivating machinery . . . . .	13	83 935	7 199	8.6	Z	X
2215	New irrigation equipment . . . . .	12	318 074	24 937	7.8	.1	X
2216	Other new farm machinery and equipment . . . . .	327	1 684 797	64 020	3.8	.2	X
2218	Used farm machinery and equipment . . . . .	265	622 446	1 754	.3	Z	X
2220	Garden machinery, equipment, and parts . . . . .	158	1 654 537	126 335	7.6	.4	5.1
2221	New power lawn mowers . . . . .	58	40 381	2 693	6.7	Z	X
2222	Other new lawn and garden machinery and equipment . . . . .	115	1 530 342	121 218	7.9	.4	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	22	73 120	13 788	18.9	Z	39.0
2326	New controlling, recording, and indicating instruments and access . . . . .	18	12 634	1 228	9.7	Z	X
2360	Other industrial machinery, equipment, and parts . . . . .	8	5 477	1 093	20.0	Z	75.8
2366	Other new industrial machinery and equipment . . . . .	8	5 477	1 093	20.0	Z	X
2460	Other industrial supplies . . . . .	10	9 027	363	4.0	Z	14.8
2466	Industrial supplies, n.e.c. . . . .	6	5 750	200	3.5	Z	X
2700	Sporting and recreational goods and supplies . . . . .	47	812 993	18 446	2.3	.1	1.6
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories . . . . .	13	29 189	389	1.3	Z	X
2714	Camping and fishing equipment and accessories . . . . .	24	696 053	16 606	2.4	.1	X
2715	Athletic equipment and accessories . . . . .	11	70 391	908	1.3	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) . . . . .	11	46 542	507	1.1	Z	X
2800	Toys and hobby goods and supplies . . . . .	7	14 442	1 368	9.5	Z	X
2930	Recyclable paper and paperboard . . . . .	12	68 381	2 952	4.3	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) . . . . .	11	45 102	8 453	18.7	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records . . . . .	6	5 296	1 782	33.6	Z	X
3300	Stationery, office supplies and greeting cards . . . . .	7	2 882	94	3.3	Z	X
3400	Industrial and personal services paper and plastics . . . . .	7	5 765	394	6.8	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries . . . . .	66	468 578	96 814	20.7	.3	2.8
3511	Prescription drugs . . . . .	9	126 246	1 909	1.5	Z	X
3512	Nonprescription pharmaceuticals . . . . .	9	126 246	55 536	44.0	.2	X
3515	Other toiletries and druggists' sundries . . . . .	42	322 561	37 538	11.6	.1	X
3800	Men's and boys' wear . . . . .	35	74 417	4 332	5.8	Z	4.8
3812	Men's and boys' dress and casual shirts, slacks, and jeans . . . . .	22	53 499	3 878	7.2	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) . . . . .	22	53 499	353	.7	Z	X
3900	Women's and children's wear . . . . .	6	2 500	125	5.0	Z	X
4000	Footwear . . . . .	24	41 889	799	1.9	Z	X
4300	Poultry and poultry products . . . . .	26	461 989	43 802	9.5	.1	.3
4313	Live poultry . . . . .	19	448 169	43 738	9.8	.1	X
4700	Fresh fruits and vegetables . . . . .	11	456 835	42 937	9.4	.1	X
4800	Coffee, tea, and spices . . . . .	6	15 016	509	3.4	Z	X
4860	Other grocery specialties . . . . .	268	1 595 360	181 660	11.4	.6	29.4
4863	Cooking oils and margarine . . . . .	6	37 633	11 386	30.3	Z	X
4867	Pet foods . . . . .	241	1 082 708	69 620	6.4	.2	X
4868	Grocery specialties, n.e.c. . . . .	21	475 015	100 654	21.2	.3	X
4900	Grain and beans . . . . .	315	2 487 179	468 347	18.8	1.4	27.1
4911	Corn (for grain) . . . . .	285	2 298 172	267 687	11.6	.8	X
4912	Oats and barley . . . . .	85	569 493	13 525	2.4	Z	X
4913	Wheat . . . . .	202	1 597 699	52 091	3.3	.2	X
4914	Sorghum (for grain) . . . . .	57	211 439	4 079	1.9	Z	X
4915	Soybeans . . . . .	228	1 876 958	127 462	6.8	.4	X
4916	Other grain and beans (rice and edible and inedible beans) . . . . .	19	432 970	3 502	.8	Z	X
5000	Cattle, hogs, sheep, and goats . . . . .	55	754 137	86 325	11.4	.3	9.6
5012	Hogs . . . . .	50	744 199	69 448	9.3	.2	X
5014	Goats . . . . .	6	28 499	40	.1	Z	X
5120	Leaf tobacco . . . . .	6	10 361	112	1.1	Z	X
5140	Other farm products, inedible . . . . .	16	21 294	6 256	29.4	Z	75.8
5142	Horses, mules, and donkeys . . . . .	14	10 985	2 132	19.4	Z	X
5200	Raw cotton . . . . .	6	52 380	5 501	10.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	108	1 108 323	91 255	8.2	.3	1.0
5331	Gasses, compressed and liquified, except L.P. . . . .	13	312 385	23 935	7.7	.1	X
5332	Alkalies and chlorine . . . . .	13	105 137	330	.3	Z	X
5335	Detergents and soaps . . . . .	44	210 489	3 603	1.7	Z	X
5336	Sanitation chemicals, polishes, and waxes . . . . .	44	213 628	3 004	1.4	Z	X
5338	Wood chemicals, naval stores, and gum . . . . .	13	105 137	330	.3	Z	X
5341	Insecticides, nonagricultural . . . . .	13	105 137	662	.6	Z	X
5342	Adhesives, sealants, and glues . . . . .	30	421 260	31 666	7.5	.1	X
5344	Other chemicals and allied products . . . . .	44	416 141	20 811	5.0	.1	X
5400	Petroleum products . . . . .	255	1 557 531	206 433	13.3	.6	8.1
5412	Motor gasoline . . . . .	38	155 253	14 863	9.6	Z	X
5414	Jet fuel (naphtha or kerosine type) . . . . .	6	14 953	3 569	23.9	Z	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) . . . . .	38	155 253	9 998	6.4	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) . . . . .	35	100 332	16 433	16.4	.1	X
5418	Lubricating oil and greases . . . . .	225	1 461 064	161 541	11.1	.5	X
5420	Liquified petroleum gases (excluding natural gas) . . . . .	42	613 745	35 739	5.8	.1	X

See footnotes at end of table.



**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422910</b>	<b>Farm supplies whse—Con.</b>						
5800	Farm supplies .....	6 437	32 607 159	30 224 335	92.7	92.7	65.3
5811	Hay, straw, and alfalfa .....	574	2 493 483	1 356 278	54.4	4.2	X
5812	Feeds (poultry and livestock) not mixed on location .....	1 084	5 749 439	2 741 042	47.7	8.4	X
5813	Prepared feeds (poultry and livestock) mixed on location .....	335	2 474 988	980 124	39.6	3.0	X
5814	Weed killers, soil sterilizers, and soil conditioners .....	1 162	7 261 142	2 519 089	34.7	7.7	X
5815	Insecticides, fungicides, and pesticides .....	1 458	10 076 270	3 675 192	36.5	11.3	X
5816	Other agricultural chemicals and fertilizers .....	3 518	17 327 808	9 818 289	56.7	30.1	X
5817	Seeds and bulbs .....	2 013	12 761 784	7 566 247	59.3	23.2	X
5818	Other farm supplies (including harness and saddlery equipment) .....	1 610	5 751 553	1 568 078	27.3	4.8	X
6000	Paint, paint supplies, and wallpaper .....	49	598 702	6 378	1.1	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	11	5 159	126	2.4	Z	34.4
6101	Books .....	11	5 159	124	2.4	Z	X
6110	Flowers and florists' supplies .....	78	228 995	46 459	20.3	.1	X
6120	Art goods (including novelties and souvenirs) .....	6	2 146	47	2.2	Z	10.8
6122	Novelties and souvenirs .....	6	2 146	47	2.2	Z	X
6150	Nondurable goods, n.e.c. ....	21	18 145	3 408	18.8	Z	X
9700	Service receipts and labor charges (including installed parts) .....	815	2 577 454	144 603	5.6	.4	5.8
9701	Labor charges for repair work .....	467	1 550 848	58 076	3.7	.2	X
9702	Parts installed in repair work .....	30	342 766	7 938	2.3	Z	X
9703	Other service receipts and labor charges—Specify .....	396	1 065 353	78 589	7.4	.2	X
9810	Miscellaneous commodities .....	466	2 378 561	224 231	9.4	.7	X
9910	Receipts from Commodity Credit Corporation .....	8	76 511	148	.2	Z	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) ...	88	474 123	22 089	4.7	.1	X
9940	Rental and leasing receipts .....	51	137 438	3 709	2.7	Z	X
<b>4229101</b>	<b>Farm supplies—farm dealers .....</b>	<b>3 363</b>	<b>X</b>	<b>9 641 439</b>	<b>X</b>	<b>100.0</b>	<b>59.3</b>
0200	New and rebuilt automotive parts and supplies .....	73	240 588	5 897	2.5	.1	X
0300	Tires and tubes .....	14	35 426	980	2.8	Z	X
0600	Lumber: rough, dressed, and finished .....	10	37 683	2 465	6.5	Z	19.1
0611	Dimensional lumber (non-treated) .....	10	37 683	2 465	6.5	Z	X
0740	Other construction materials .....	15	24 018	500	2.1	Z	X
1120	Flat iron and steel products .....	7	5 376	58	1.1	Z	X
1150	Iron and steel pipe and tubing .....	6	21 518	56	.3	Z	X
1700	Hardware .....	137	437 217	18 277	4.2	.2	X
2200	Farm machinery, equipment, and parts .....	265	622 446	20 672	3.3	.2	.1
2216	Other new farm machinery and equipment .....	265	622 446	18 918	3.0	.2	X
2218	Used farm machinery and equipment .....	265	622 446	1 754	.3	Z	X
2220	Garden machinery, equipment, and parts .....	43	124 195	2 424	2.0	Z	X
2700	Sporting and recreational goods and supplies .....	13	29 189	814	2.8	Z	1.1
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories .....	13	29 189	389	1.3	Z	X
2714	Camping and fishing equipment and accessories .....	13	29 189	389	1.3	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	15	19 771	1 831	9.3	Z	X
3800	Men's and boys' wear .....	13	20 918	101	.5	Z	X
4000	Footwear .....	24	41 889	799	1.9	Z	X
4300	Poultry and poultry products .....	7	13 820	64	.5	Z	X
4860	Other grocery specialties .....	216	742 296	82 228	11.1	.9	50.6
4867	Pet foods .....	202	355 699	8 225	2.3	.1	X
4868	Grocery specialties, n.e.c. ....	14	386 597	74 003	19.1	.8	X
4900	Grain and beans .....	164	791 703	151 112	19.1	1.6	25.6
4911	Corn (for grain) .....	164	791 703	72 640	9.2	.8	X
4912	Oats and barley .....	29	14 792	20	.1	Z	X
4913	Wheat .....	112	754 613	19 507	2.6	.2	X
4914	Sorghum (for grain) .....	29	14 792	382	2.6	.2	X
4915	Soybeans .....	138	785 742	58 563	7.5	.6	X
5000	Cattle, hogs, sheep, and goats .....	14	64 969	11 418	17.6	.1	22.9
5012	Hogs .....	14	64 969	11 418	17.6	.1	X
5120	Leaf tobacco .....	6	10 361	112	1.1	Z	X
5140	Other farm products, inedible .....	8	3 561	18	.5	Z	59.3
5142	Horses, mules, and donkeys .....	8	3 561	18	.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	13	29 826	6 909	23.2	.1	X
5400	Petroleum products .....	224	614 965	69 216	11.3	.7	21.3
5412	Motor gasoline .....	38	155 253	14 863	9.6	.2	X
5414	Jet fuel (naphtha or kerosine type) .....	6	14 953	3 569	23.9	Z	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) .....	38	155 253	9 998	6.4	.1	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	35	100 332	16 433	16.4	.2	X
5418	Lubricating oil and greases .....	194	518 498	24 324	4.7	.3	X
5420	Liquified petroleum gases (excluding natural gas) .....	28	133 339	11 878	8.9	.1	X
5800	Farm supplies .....	3 363	9 641 439	9 017 179	93.5	93.5	50.3
5811	Hay, straw, and alfalfa .....	233	658 844	500 210	75.9	5.2	X
5812	Feeds (poultry and livestock) not mixed on location .....	481	1 226 390	791 715	64.6	8.2	X
5813	Prepared feeds (poultry and livestock) mixed on location .....	159	432 479	294 799	68.2	3.1	X
5814	Weed killers, soil sterilizers, and soil conditioners .....	250	745 223	235 438	31.6	2.4	X
5815	Insecticides, fungicides, and pesticides .....	335	879 633	264 308	30.0	2.7	X
5816	Other agricultural chemicals and fertilizers .....	2 108	4 574 990	3 353 010	73.3	34.8	X
5817	Seeds and bulbs .....	662	3 297 607	2 704 873	82.0	28.1	X
5818	Other farm supplies (including harness and saddlery equipment) .....	942	1 955 715	872 830	44.6	9.1	X
6000	Paint, paint supplies, and wallpaper .....	17	30 079	139	.5	Z	X
6110	Flowers and florists' supplies .....	44	99 409	8 809	8.9	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4229101</b>	<b>Farm supplies—farm dealers—Con.</b>						
9700	Service receipts and labor charges (including installed parts) .....	662	1 556 928	100 970	6.5	1.0	7.0
9701	Labor charges for repair work .....	346	610 126	35 200	5.8	.4	X
9703	Other service receipts and labor charges—Specify .....	365	985 549	65 770	6.7	.7	X
9810	Miscellaneous commodities .....	279	657 491	117 753	17.9	1.2	X
9910	Receipts from Commodity Credit Corporation .....	6	71 592	98	.1	Z	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) ...	24	54 967	2 322	4.2	Z	X
9940	Rental and leasing receipts .....	12	18 449	231	1.3	Z	X
<b>4229102</b>	<b>Farm supplies—wholesale distributors .....</b>	<b>3 074</b>	<b>X</b>	<b>22 965 720</b>	<b>X</b>	<b>100.0</b>	<b>82.7</b>
0300	Tires and tubes .....	29	957 249	80 390	8.4	.4	X
0600	Lumber: rough, dressed, and finished .....	8	31 761	1 264	4.0	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	15	58 246	3 464	5.9	Z	9.5
0713	Sand, gravel, and crushed stone .....	12	36 933	2 857	7.7	Z	X
0740	Other construction materials .....	52	938 559	31 256	3.3	.1	X
1140	Iron and steel wire and wire products .....	21	80 938	7 389	9.1	Z	X
1150	Iron and steel pipe and tubing .....	12	33 448	980	2.9	Z	X
1400	Electrical apparatus and equipment .....	11	23 601	1 672	7.1	Z	X
1600	Electronic parts and equipment, except communication .....	9	2 949	100	3.4	Z	X
1700	Hardware .....	183	2 100 370	125 836	6.0	.5	2.7
1711	Hand tools (including power driven) .....	183	2 100 370	80 566	3.8	.4	X
1712	Bolts, nuts, rivets, and fasteners .....	137	1 700 549	31 548	1.9	.1	X
1713	Cutlery .....	94	370 703	13 722	3.7	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	14	64 141	5 087	7.9	Z	76.4
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	14	64 141	3 615	5.6	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	9	15 075	319	2.1	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	9	15 075	597	4.0	Z	X
2200	Farm machinery, equipment, and parts .....	108	1 529 971	80 095	5.2	.3	2.6
2211	New tractors (farm) .....	21	65 601	2 857	4.4	Z	X
2213	New land preparation, planting, and cultivating machinery .....	13	83 935	7 199	8.6	Z	X
2215	New irrigation equipment .....	12	318 074	24 937	7.8	.1	X
2216	Other new farm machinery and equipment .....	62	1 062 351	45 102	4.2	.2	X
2220	Garden machinery, equipment, and parts .....	115	1 530 342	123 911	8.1	.5	5.9
2221	New power lawn mowers .....	58	40 381	2 693	6.7	Z	X
2222	Other new lawn and garden machinery and equipment .....	115	1 530 342	121 218	7.9	.5	X
2320	General-purpose industrial machinery, equipment, and parts .....	22	73 120	13 788	18.9	.1	42.5
2326	New controlling, recording, and indicating instruments and access .....	18	12 634	1 228	9.7	Z	X
2360	Other industrial machinery, equipment, and parts .....	8	5 477	1 093	20.0	Z	82.7
2366	Other new industrial machinery and equipment .....	8	5 477	1 093	20.0	Z	X
2460	Other industrial supplies .....	6	5 750	200	3.5	Z	3.9
2466	Industrial supplies, n.e.c. ....	6	5 750	200	3.5	Z	X
2700	Sporting and recreational goods and supplies .....	34	783 804	17 632	2.3	.1	1.7
2714	Camping and fishing equipment and accessories .....	11	666 864	16 217	2.4	.1	X
2715	Athletic equipment and accessories .....	11	70 391	908	1.3	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	11	46 542	507	1.1	Z	X
2930	Recyclable paper and paperboard .....	12	68 381	2 952	4.3	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	11	45 102	8 453	18.7	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	6	5 296	1 782	33.6	Z	X
3300	Stationery, office supplies and greeting cards .....	7	2 882	94	3.3	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	51	448 807	94 983	21.2	.4	3.1
3511	Prescription drugs .....	9	126 246	1 909	1.5	Z	X
3512	Nonprescription pharmaceuticals .....	9	126 246	55 536	44.0	.2	X
3515	Other toiletries and druggists' sundries .....	42	322 561	37 538	11.6	.2	X
3800	Men's and boys' wear .....	22	53 499	4 231	7.9	Z	7.1
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	22	53 499	3 878	7.2	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	22	53 499	353	.7	Z	X
3900	Women's and children's wear .....	6	2 500	125	5.0	Z	X
4300	Poultry and poultry products .....	19	448 169	43 738	9.8	.2	.3
4313	Live poultry .....	19	448 169	43 738	9.8	.2	X
4700	Fresh fruits and vegetables .....	11	456 835	42 937	9.4	.2	X
4800	Coffee, tea, and spices .....	6	15 016	509	3.4	Z	X
4860	Other grocery specialties .....	52	853 064	99 432	11.7	.4	4.8
4863	Cooking oils and margarine .....	6	37 633	11 386	30.3	.1	X
4867	Pet foods .....	39	727 009	61 395	8.4	.3	X
4868	Grocery specialties, n.e.c. ....	7	88 418	26 651	30.1	.1	X
4900	Grain and beans .....	151	1 695 476	317 235	18.7	1.4	27.6
4911	Corn (for grain) .....	121	1 506 469	195 047	12.9	.8	X
4912	Oats and barley .....	56	554 701	13 505	2.4	.1	X
4913	Wheat .....	90	843 086	32 584	3.9	.1	X
4914	Sorghum (for grain) .....	28	196 647	3 697	1.9	Z	X
4915	Soybeans .....	90	1 091 216	68 899	6.3	.3	X
4916	Other grain and beans (rice and edible and inedible beans) .....	19	432 970	3 502	.8	Z	X
5000	Cattle, hogs, sheep, and goats .....	41	689 168	74 907	10.9	.3	8.9
5012	Hogs .....	36	679 230	58 030	8.5	.3	X
5014	Goats .....	6	28 499	40	.1	Z	X
5140	Other farm products, inedible .....	8	17 733	6 238	35.2	Z	82.7
5142	Horses, mules, and donkeys .....	6	7 424	2 114	28.5	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4229102</b>	<b>Farm supplies—wholesale distributors—Con.</b>						
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	95	1 078 497	84 346	7.8	.4	1.1
5331	Gases, compressed and liquified, except L.P. . . . .	13	312 385	23 935	7.7	.1	X
5332	Alkalies and chlorine . . . . .	13	105 137	330	.3	Z	X
5335	Detergents and soaps . . . . .	44	210 489	3 603	1.7	Z	X
5336	Sanitation chemicals, polishes, and waxes . . . . .	44	213 628	3 004	1.4	Z	X
5338	Wood chemicals, naval stores, and gum . . . . .	13	105 137	330	.3	Z	X
5341	Insecticides, nonagricultural . . . . .	13	105 137	662	.6	Z	X
5342	Adhesives, sealants, and glues . . . . .	30	421 260	31 666	7.5	.1	X
5344	Other chemicals and allied products . . . . .	44	416 141	20 811	5.0	.1	X
5400	Petroleum products . . . . .	31	942 566	137 217	14.6	.6	.3
5418	Lubricating oil and greases . . . . .	31	942 566	137 217	14.6	.6	X
5420	Liquified petroleum gases (excluding natural gas) . . . . .	14	480 406	23 861	5.0	.1	X
5800	Farm supplies . . . . .	3 074	22 965 720	21 207 156	92.3	92.3	71.5
5811	Hay, straw, and alfalfa . . . . .	341	1 834 639	856 068	46.7	3.7	X
5812	Feeds (poultry and livestock) not mixed on location . . . . .	604	4 523 049	1 949 327	43.1	8.5	X
5813	Prepared feeds (poultry and livestock) mixed on location . . . . .	176	2 042 509	685 325	33.6	3.0	X
5814	Weed killers, soil sterilizers, and soil conditioners . . . . .	911	6 515 919	2 283 651	35.0	9.9	X
5815	Insecticides, fungicides, and pesticides . . . . .	1 123	9 196 637	3 410 884	37.1	14.9	X
5816	Other agricultural chemicals and fertilizers . . . . .	1 409	12 752 818	6 465 279	50.7	28.2	X
5817	Seeds and bulbs . . . . .	1 351	9 464 177	4 861 374	51.4	21.2	X
5818	Other farm supplies (including harness and saddlery equipment) . . . . .	668	3 795 838	695 248	18.3	3.0	X
6000	Paint, paint supplies, and wallpaper . . . . .	32	568 623	6 239	1.1	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials . . . . .	11	5 159	126	2.4	Z	37.6
6101	Books . . . . .	11	5 159	124	2.4	Z	X
6110	Flowers and florists' supplies . . . . .	34	129 586	37 650	29.1	.2	X
6120	Art goods (including novelties and souvenirs) . . . . .	6	2 146	47	2.2	Z	11.8
6122	Novelties and souvenirs . . . . .	6	2 146	47	2.2	Z	X
6150	Nondurable goods, n.e.c. . . . .	21	18 145	3 408	18.8	Z	X
9700	Service receipts and labor charges (including installed parts) . . . . .	153	1 020 526	43 633	4.3	.2	2.3
9701	Labor charges for repair work . . . . .	121	940 722	22 876	2.4	.1	X
9702	Parts installed in repair work . . . . .	30	342 766	7 938	2.3	Z	X
9703	Other service receipts and labor charges—Specify . . . . .	32	79 804	12 819	16.1	.1	X
9810	Miscellaneous commodities . . . . .	187	1 721 070	106 478	6.2	.5	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) . . . . .	64	419 156	19 767	4.7	.1	X
9940	Rental and leasing receipts . . . . .	39	118 989	3 478	2.9	Z	X
<b>42292</b>	<b>Book, periodical, &amp; newspaper wholesaler</b>	<b>3 257</b>	<b>X</b>	<b>17 022 288</b>	<b>X</b>	<b>100.0</b>	<b>70.2</b>
0420	Office and business furniture . . . . .	9	10 166	2 307	22.7	Z	14.8
0421	New office furniture (wooden and metal) . . . . .	9	10 166	2 307	22.7	Z	X
0500	Household china, glassware, crockery, and plastic housewares . . . . .	28	328 749	8 658	2.6	.1	X
0540	Other home furnishings . . . . .	11	189 580	4 553	2.4	Z	59.2
0541	Metal flatware and kitchen utensils . . . . .	11	189 580	4 553	2.4	Z	X
0800	Photographic equipment and supplies (excluding video) . . . . .	7	4 508	195	4.3	Z	X
1040	Religious and school supplies . . . . .	12	15 137	6 926	45.8	Z	67.2
1041	Religious supplies . . . . .	11	15 074	6 913	45.9	Z	X
1400	Electrical apparatus and equipment . . . . .	14	8 388	481	5.7	Z	X
1500	Electrical appliances, household . . . . .	8	13 443	399	3.0	Z	X
1600	Electronic parts and equipment, except communication . . . . .	24	155 668	7 278	4.7	Z	X
1700	Hardware . . . . .	22	492 137	16 043	3.3	.1	X
2700	Sporting and recreational goods and supplies . . . . .	6	16 603	3 068	18.5	Z	X
2800	Toys and hobby goods and supplies . . . . .	95	1 175 424	125 067	10.6	.7	3.1
2811	Video games and cartridges . . . . .	46	577 051	20 213	3.5	.1	X
2812	Other toys and games (including fireworks and children's vehicles) . . . . .	49	598 373	104 854	17.5	.6	X
3000	Jewelry, diamonds, gem stones, and watches . . . . .	8	168 573	5 098	3.0	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records . . . . .	207	2 623 493	96 426	3.7	.6	X
3140	Prerecorded video tapes . . . . .	176	2 086 198	172 060	8.2	1.0	X
3150	Other durable goods . . . . .	6	10 939	531	4.9	Z	X
3200	Printing and writing paper . . . . .	22	23 201	1 775	7.7	Z	18.3
3213	Other printing and writing paper . . . . .	22	23 201	1 775	7.7	Z	X
3300	Stationery, office supplies and greeting cards . . . . .	219	1 096 661	120 090	11.0	.7	8.6
3311	Business forms . . . . .	148	876 247	50 876	5.8	.3	X
3312	Stationery, photocopy paper, and typing paper . . . . .	63	380 685	12 414	3.3	.1	X
3313	Inked ribbons, carbon paper, pens and pencils . . . . .	32	130 935	1 072	.8	Z	X
3314	Toner and cartridges . . . . .	35	215 167	1 028	.5	Z	X
3315	Greeting cards . . . . .	69	480 865	12 217	2.5	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) . . . . .	117	863 277	42 476	4.9	.3	X
3400	Industrial and personal services paper and plastics . . . . .	15	90 874	13 894	15.3	.1	51.2
3411	Paperboard and boxboard boxes . . . . .	9	49 615	9 592	19.3	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) . . . . .	9	72 175	5 180	7.2	Z	X
5300	Plastics materials and basic shapes . . . . .	7	10 493	1 641	15.6	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials . . . . .	3 257	17 022 288	16 085 755	94.5	94.5	61.7
6101	Books . . . . .	2 268	13 954 500	9 479 670	67.9	55.7	X
6102	Other periodicals, newspapers, and miscellaneous printed materials . . . . .	1 719	8 789 167	6 606 085	75.2	38.8	X
6110	Flowers and florists' supplies . . . . .	8	139 041	4 619	3.3	Z	X
6120	Art goods (including novelties and souvenirs) . . . . .	110	454 087	31 022	6.8	.2	5.7
6121	Art materials . . . . .	11	49 130	3 396	6.9	Z	X
6122	Novelties and souvenirs . . . . .	99	404 957	27 626	6.8	.2	X
6150	Nondurable goods, n.e.c. . . . .	7	140 092	46 347	33.1	.3	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42292</b>	<b>Book, periodical, &amp; newspaper whsle—Con.</b>						
9700	Service receipts and labor charges (including installed parts) .....	114	480 620	41 181	8.6	.2	1.3
9701	Labor charges for repair work .....	46	86 425	1 027	1.2	Z	X
9702	Parts installed in repair work .....	46	86 425	1 521	1.8	Z	X
9703	Other service receipts and labor charges—Specify .....	68	394 195	38 633	9.8	.2	X
9730	Advertising specialties (paper novelties, etc.) .....	25	47 282	7 828	16.6	Z	X
9810	Miscellaneous commodities .....	197	3 179 046	181 937	5.7	1.1	X
9940	Rental and leasing receipts .....	26	84 466	1 989	2.4	Z	X
<b>422920</b>	<b>Book, periodical, &amp; newspaper whsle .....</b>	<b>3 257</b>	<b>X</b>	<b>17 022 288</b>	<b>X</b>	<b>100.0</b>	<b>70.2</b>
0420	Office and business furniture .....	9	10 166	2 307	22.7	Z	14.8
0421	New office furniture (wooden and metal) .....	9	10 166	2 307	22.7	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	28	328 749	8 658	2.6	.1	X
0540	Other home furnishings .....	11	189 580	4 553	2.4	Z	59.2
0541	Metal flatware and kitchen utensils .....	11	189 580	4 553	2.4	Z	X
0800	Photographic equipment and supplies (excluding video) .....	7	4 508	195	4.3	Z	X
1040	Religious and school supplies .....	12	15 137	6 926	45.8	Z	67.2
1041	Religious supplies .....	11	15 074	6 913	45.9	Z	X
1400	Electrical apparatus and equipment .....	14	8 388	481	5.7	Z	X
1500	Electrical appliances, household .....	8	13 443	399	3.0	Z	X
1600	Electronic parts and equipment, except communication .....	24	155 668	7 278	4.7	Z	X
1700	Hardware .....	22	492 137	16 043	3.3	.1	X
2700	Sporting and recreational goods and supplies .....	6	16 603	3 068	18.5	Z	X
2800	Toys and hobby goods and supplies .....	95	1 175 424	125 067	10.6	.7	3.1
2811	Video games and cartridges .....	46	577 051	20 213	3.5	.1	X
2812	Other toys and games (including fireworks and children's vehicles) .....	49	598 373	104 854	17.5	.6	X
3000	Jewelry, diamonds, gem stones, and watches .....	8	168 573	5 098	3.0	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	207	2 623 493	96 426	3.7	.6	X
3140	Prerecorded video tapes .....	176	2 086 198	172 060	8.2	1.0	X
3150	Other durable goods .....	6	10 939	531	4.9	Z	X
3200	Printing and writing paper .....	22	23 201	1 775	7.7	Z	18.3
3213	Other printing and writing paper .....	22	23 201	1 775	7.7	Z	X
3300	Stationery, office supplies and greeting cards .....	219	1 096 661	120 090	11.0	.7	8.6
3311	Business forms .....	148	876 247	50 876	5.8	.3	X
3312	Stationery, photocopy paper, and typing paper .....	63	380 685	12 414	3.3	.1	X
3313	Inked ribbons, carbon paper, pens and pencils .....	32	130 935	1 072	.8	Z	X
3314	Toner and cartridges .....	35	215 167	1 028	.5	Z	X
3315	Greeting cards .....	69	480 865	12 217	2.5	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	117	863 277	42 476	4.9	.3	X
3400	Industrial and personal services paper and plastics .....	15	90 874	13 894	15.3	.1	51.2
3411	Paperboard and boxboard boxes .....	9	49 615	9 592	19.3	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	9	72 175	5 180	7.2	Z	X
5300	Plastics materials and basic shapes .....	7	10 493	1 641	15.6	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	3 257	17 022 288	16 085 755	94.5	94.5	61.7
6101	Books .....	2 268	13 954 500	9 479 670	67.9	55.7	X
6102	Other periodicals, newspapers, and miscellaneous printed materials .....	1 719	8 789 167	6 606 085	75.2	38.8	X
6110	Flowers and florists' supplies .....	8	139 041	4 619	3.3	Z	X
6120	Art goods (including novelties and souvenirs) .....	110	454 087	31 022	6.8	.2	5.7
6121	Art materials .....	11	49 130	3 396	6.9	Z	X
6122	Novelties and souvenirs .....	99	404 957	27 626	6.8	.2	X
6150	Nondurable goods, n.e.c. .....	7	140 092	46 347	33.1	.3	X
9700	Service receipts and labor charges (including installed parts) .....	114	480 620	41 181	8.6	.2	1.3
9701	Labor charges for repair work .....	46	86 425	1 027	1.2	Z	X
9702	Parts installed in repair work .....	46	86 425	1 521	1.8	Z	X
9703	Other service receipts and labor charges—Specify .....	68	394 195	38 633	9.8	.2	X
9730	Advertising specialties (paper novelties, etc.) .....	25	47 282	7 828	16.6	Z	X
9810	Miscellaneous commodities .....	197	3 179 046	181 937	5.7	1.1	X
9940	Rental and leasing receipts .....	26	84 466	1 989	2.4	Z	X
<b>42293</b>	<b>Flower, nursery stock, &amp; florists' supplies whsle .....</b>	<b>3 654</b>	<b>X</b>	<b>7 244 856</b>	<b>X</b>	<b>100.0</b>	<b>75.0</b>
0400	Household and lawn furniture .....	16	21 411	1 418	6.6	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	49	79 883	9 264	11.6	.1	X
0520	Linen, domestics, curtains, and draperies .....	7	12 872	1 740	13.5	Z	X
0540	Other home furnishings .....	21	28 908	1 835	6.3	Z	X
1200	Copper and brass .....	8	8 909	548	6.2	Z	X
1700	Hardware .....	21	153 205	15 330	10.0	.2	X
2800	Toys and hobby goods and supplies .....	63	149 697	31 335	20.9	.4	X
3300	Stationery, office supplies and greeting cards .....	18	38 479	1 049	2.7	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	11	11 316	2 872	25.4	Z	X
4400	Confectionery .....	10	19 440	729	3.8	Z	X
5800	Farm supplies .....	53	274 686	59 144	21.5	.8	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	26	57 142	831	1.5	Z	X
6110	Flowers and florists' supplies .....	3 654	7 244 856	6 998 175	96.6	96.6	X
6120	Art goods (including novelties and souvenirs) .....	63	79 841	15 690	19.7	.2	X
6150	Nondurable goods, n.e.c. .....	10	78 044	35 290	45.2	.5	X
9700	Service receipts and labor charges (including installed parts) .....	73	85 882	9 827	11.4	.1	X
9810	Miscellaneous commodities .....	62	328 902	11 676	3.6	.2	X
9940	Rental and leasing receipts .....	27	26 186	2 306	8.8	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422930</b>	<b>Flower, nursery stock, &amp; florists' supplies whsle</b> .....	<b>3 654</b>	<b>X</b>	<b>7 244 856</b>	<b>X</b>	<b>100.0</b>	<b>75.0</b>
0400	Household and lawn furniture .....	16	21 411	1 418	6.6	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	49	79 883	9 264	11.6	.1	X
0520	Linens, domestics, curtains, and draperies .....	7	12 872	1 740	13.5	Z	X
0540	Other home furnishings .....	21	28 908	1 835	6.3	Z	X
1200	Copper and brass .....	8	8 909	548	6.2	Z	X
1700	Hardware .....	21	153 205	15 330	10.0	.2	X
2800	Toys and hobby goods and supplies .....	63	149 697	31 335	20.9	.4	X
3300	Stationery, office supplies and greeting cards .....	18	38 479	1 049	2.7	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	11	11 316	2 872	25.4	Z	X
4400	Confectionery .....	10	19 440	729	3.8	Z	X
5800	Farm supplies .....	53	274 686	59 144	21.5	.8	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	26	57 142	831	1.5	Z	X
6110	Flowers and florists' supplies .....	3 654	7 244 856	6 998 175	96.6	96.6	X
6120	Art goods (including novelties and souvenirs) .....	63	79 841	15 690	19.7	.2	X
6150	Nondurable goods, n.e.c. .....	10	78 044	35 290	45.2	.5	X
9700	Service receipts and labor charges (including installed parts) .....	73	85 882	9 827	11.4	.1	X
9810	Miscellaneous commodities .....	62	328 902	11 676	3.6	.2	X
9940	Rental and leasing receipts .....	27	26 186	2 306	8.8	Z	X
<b>42294</b>	<b>Tobacco &amp; tobacco product whsle</b> .....	<b>1 466</b>	<b>X</b>	<b>31 656 394</b>	<b>X</b>	<b>100.0</b>	<b>87.5</b>
0800	Photographic equipment and supplies (excluding video) .....	43	3 056 797	28 602	.9	.1	X
0960	Restaurant and hotel equipment and supplies .....	194	5 056 023	81 797	1.6	.3	X
1700	Hardware .....	11	127 185	2 280	1.8	Z	X
2520	Custodial (janitors') equipment and supplies .....	8	48 098	1 073	2.2	Z	X
2530	Laundry and dry-cleaning equipment and supplies .....	8	112 406	1 957	1.7	Z	X
2800	Toys and hobby goods and supplies .....	8	153 799	1 820	1.2	Z	77.8
2812	Other toys and games (including fireworks and children's vehicles) .....	8	153 799	1 820	1.2	Z	X
3300	Stationery, office supplies and greeting cards .....	98	6 208 822	87 109	1.4	.3	X
3400	Industrial and personal services paper and plastics .....	384	8 789 538	208 340	2.4	.7	.1
3412	Paper dishes, cups, and napkins .....	384	8 789 538	88 242	1.0	.3	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	384	8 789 538	105 628	1.2	.3	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	320	7 779 498	14 470	.2	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	636	21 325 197	540 310	2.5	1.7	.5
3512	Nonprescription pharmaceuticals .....	215	1 035 995	128 168	12.4	.4	X
3515	Other toiletries and druggists' sundries .....	636	21 325 197	412 142	1.9	1.3	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	50	1 767 292	21 507	1.2	.1	X
4100	Frozen foods (packaged) .....	322	16 577 220	537 024	3.2	1.7	5.7
4111	Dinners (frozen) .....	143	10 093 773	234 457	2.3	.7	X
4112	Fish and seafoods (frozen packaged) .....	65	1 471 339	21 177	1.4	.1	X
4113	Vegetables (frozen) .....	140	6 905 362	63 871	.9	.2	X
4114	Fruits and fruit juices (frozen) .....	68	3 715 051	42 564	1.1	.1	X
4115	Meat (frozen packaged) .....	133	7 449 270	90 575	1.2	.3	X
4116	Frozen baked goods .....	62	4 115 090	33 880	.8	.1	X
4117	Other frozen foods (except frozen dairy products) .....	110	5 349 210	50 496	.9	.2	X
4200	Dairy products (excluding dried or canned) .....	220	9 952 003	160 949	1.6	.5	7.2
4211	Butter .....	84	3 797 219	6 446	.2	Z	X
4212	Cheese .....	161	7 083 502	25 886	.4	.1	X
4213	Milk and cream, except raw .....	77	3 620 187	82 993	2.3	.3	X
4214	Ice cream .....	23	1 835 826	24 705	1.3	.1	X
4215	Raw milk .....	8	4 749	325	6.8	Z	X
4216	Other dairy products .....	83	5 254 113	20 592	.4	.1	X
4300	Poultry and poultry products .....	47	3 217 863	53 201	1.7	.2	X
4400	Confectionery .....	989	27 050 925	2 784 577	10.3	8.8	1.3
4411	Candy .....	989	27 050 925	2 116 454	7.8	6.7	X
4412	Chewing gum .....	637	15 324 092	316 420	2.1	1.0	X
4413	Nuts .....	285	10 127 101	91 908	.9	.3	X
4414	Chips and popcorn .....	449	13 346 134	136 786	1.0	.4	X
4415	Other confections .....	223	9 024 329	123 009	1.4	.4	X
4600	Meat and meat products (fresh and unpackaged) .....	129	6 261 795	162 476	2.6	.5	9.3
4611	Beef (not killed on location) .....	36	2 446 388	75 986	3.1	.2	X
4614	Pork (not killed on location) .....	31	2 382 428	53 813	2.3	.2	X
4615	Sausage and prepared meats made on location .....	17	1 408 825	3 402	.2	Z	X
4616	Sausage and prepared meats not made on location .....	96	5 399 135	28 566	.5	.1	X
4618	Other meat products .....	18	101 457	650	.6	Z	X
4700	Fresh fruits and vegetables .....	20	398 180	11 942	3.0	Z	7.2
4711	Fresh fruits .....	20	398 180	3 572	.9	Z	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.) .....	20	398 180	3 873	1.0	Z	X
4713	Other fresh vegetables .....	20	398 180	4 479	1.1	Z	X
4800	Coffee, tea, and spices .....	339	12 703 439	201 340	1.6	.6	8.0
4811	Coffee .....	339	12 703 439	123 713	1.0	.4	X
4812	Tea .....	131	6 922 142	47 350	.7	.2	X
4813	Spices .....	107	3 802 412	30 273	.8	.1	X
4820	Bread and baked goods .....	42	1 074 264	21 145	2.0	.1	68.1
4822	Cookies, cakes, and other baked goods .....	42	1 074 264	20 665	1.9	.1	X
4830	Canned foods .....	482	15 574 329	717 214	4.6	2.3	6.4
4831	Canned and bottled fruits, vegetables, and juices .....	431	15 133 737	451 159	3.0	1.4	X
4832	Canned and bottled baby foods .....	171	6 721 674	39 325	.6	.1	X
4833	Canned meats .....	228	7 042 123	75 328	1.1	.2	X
4834	Canned fish and seafoods .....	129	4 728 013	23 573	.5	.1	X
4835	Canned milk .....	74	3 362 781	11 806	.4	Z	X
4836	Other canned foods .....	263	7 838 021	116 020	1.5	.4	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	188	6 218 828	212 952	3.4	.7	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42294</b>	<b>Tobacco &amp; tobacco product whsle—Con.</b>						
	Soft drinks and bottled water .....	637	20 154 215	614 156	3.0	1.9	6.5
4850	Soft drinks, packaged .....	510	13 521 523	323 199	2.4	1.0	X
4852	Soft drinks, pre and post mix bulk .....	31	4 515 684	73 567	1.6	.2	X
4853	Bottled water .....	423	14 027 223	217 388	1.6	.7	X
4860	Other grocery specialties .....	430	16 092 871	1 090 183	6.8	3.4	14.3
4861	Pasta .....	94	1 157 381	9 900	.9	Z	X
4862	Breakfast cereals .....	243	6 776 799	50 261	.7	.2	X
4863	Cooking oils and margarine .....	187	4 003 912	28 214	.7	.1	X
4864	Flour .....	164	3 332 459	15 753	.5	.1	X
4865	Pickles, preserves, jellies, jams, and sauces .....	164	4 872 462	32 180	.7	.1	X
4866	Sugar, refined .....	229	5 431 922	47 527	.9	.2	X
4867	Pet foods .....	273	6 122 822	112 783	1.8	.4	X
4868	Grocery specialties, n.e.c. ....	135	8 065 952	793 577	9.8	2.5	X
4900	Grain and beans .....	12	360 938	5 746	1.6	Z	X
5120	Leaf tobacco .....	216	7 200 306	200 153	2.8	.6	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	10	205 307	3 934	1.9	Z	3.2
5344	Other chemicals and allied products .....	10	205 307	3 934	1.9	Z	X
5600	Beer and ale .....	30	394 096	24 792	6.3	.1	X
5700	Wines and distilled alcoholic beverages .....	25	312 337	32 779	10.5	.1	3.8
5711	Wines .....	25	312 337	32 779	10.5	.1	X
5900	Tobacco and tobacco products .....	1 466	31 656 394	23 242 290	73.4	73.4	75.1
5911	Cigars .....	1 252	27 344 282	1 419 693	5.2	4.5	X
5912	Cigarettes .....	1 303	30 775 189	20 318 454	66.0	64.2	X
5913	Other tobacco products (excluding leaf) .....	979	25 987 728	1 504 143	5.8	4.8	X
6120	Art goods (including novelties and souvenirs) .....	11	37 048	8 526	23.0	Z	87.5
6122	Novelties and souvenirs .....	11	37 048	8 526	23.0	Z	X
6150	Nondurable goods, n.e.c. ....	11	518 092	52 280	10.1	.2	X
9700	Service receipts and labor charges (including installed parts) .....	11	1 390 416	22 572	1.6	.1	X
9810	Miscellaneous commodities .....	286	9 050 439	504 859	5.6	1.6	X
9940	Rental and leasing receipts .....	20	840 961	3 099	.4	Z	X
<b>422940</b>	<b>Tobacco &amp; tobacco product whsle .....</b>	<b>1 466</b>	<b>X</b>	<b>31 656 394</b>	<b>X</b>	<b>100.0</b>	<b>87.5</b>
0800	Photographic equipment and supplies (excluding video) .....	43	3 056 797	28 602	.9	.1	X
0960	Restaurant and hotel equipment and supplies .....	194	5 056 023	81 797	1.6	.3	X
1700	Hardware .....	11	127 185	2 280	1.8	Z	X
2520	Custodial (janitors') equipment and supplies .....	8	48 098	1 073	2.2	Z	X
2530	Laundry and dry-cleaning equipment and supplies .....	8	112 406	1 957	1.7	Z	X
2800	Toys and hobby goods and supplies .....	8	153 799	1 820	1.2	Z	77.8
2812	Other toys and games (including fireworks and children's vehicles) .....	8	153 799	1 820	1.2	Z	X
3300	Stationery, office supplies and greeting cards .....	98	6 208 822	87 109	1.4	.3	X
3400	Industrial and personal services paper and plastics .....	384	8 789 538	208 340	2.4	.7	.1
3412	Paper dishes, cups, and napkins .....	384	8 789 538	88 242	1.0	.3	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	384	8 789 538	105 628	1.2	.3	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	320	7 779 498	14 470	.2	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	636	21 325 197	540 310	2.5	1.7	.5
3512	Nonprescription pharmaceuticals .....	215	1 035 995	128 168	12.4	.4	X
3515	Other toiletries and druggists' sundries .....	636	21 325 197	412 142	1.9	1.3	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	50	1 767 292	21 507	1.2	.1	X
4100	Frozen foods (packaged) .....	322	16 577 220	537 024	3.2	1.7	5.7
4111	Dinners (frozen) .....	143	10 093 773	234 457	2.3	.7	X
4112	Fish and seafoods (frozen packaged) .....	65	1 471 339	21 177	1.4	.1	X
4113	Vegetables (frozen) .....	140	6 905 362	63 871	.9	.2	X
4114	Fruits and fruit juices (frozen) .....	68	3 715 051	42 564	1.1	.1	X
4115	Meat (frozen packaged) .....	133	7 449 270	90 575	1.2	.3	X
4116	Frozen baked goods .....	62	4 115 090	33 880	.8	.1	X
4117	Other frozen foods (except frozen dairy products) .....	110	5 349 210	50 496	.9	.2	X
4200	Dairy products (excluding dried or canned) .....	220	9 952 003	160 949	1.6	.5	7.2
4211	Butter .....	84	3 797 219	6 446	.2	Z	X
4212	Cheese .....	161	7 083 502	25 886	.4	.1	X
4213	Milk and cream, except raw .....	77	3 620 187	82 993	2.3	.3	X
4214	Ice cream .....	23	1 835 826	24 705	1.3	.1	X
4215	Raw milk .....	8	4 749	325	6.8	Z	X
4216	Other dairy products .....	83	5 254 113	20 592	.4	.1	X
4300	Poultry and poultry products .....	47	3 217 863	53 201	1.7	.2	X
4400	Confectionery .....	989	27 050 925	2 784 577	10.3	8.8	1.3
4411	Candy .....	989	27 050 925	2 116 454	7.8	6.7	X
4412	Chewing gum .....	637	15 324 092	316 420	2.1	1.0	X
4413	Nuts .....	285	10 127 101	91 908	.9	.3	X
4414	Chips and popcorn .....	449	13 346 134	136 786	1.0	.4	X
4415	Other confections .....	223	9 024 329	123 009	1.4	.4	X
4600	Meat and meat products (fresh and unpackage) .....	129	6 261 795	162 476	2.6	.5	9.3
4611	Beef (not killed on location) .....	36	2 446 388	75 986	3.1	.2	X
4614	Pork (not killed on location) .....	31	2 382 428	53 813	2.3	.2	X
4615	Sausage and prepared meats made on location .....	17	1 408 825	3 402	.2	Z	X
4616	Sausage and prepared meats not made on location .....	96	5 399 135	28 566	.5	.1	X
4618	Other meat products .....	18	101 457	650	.6	Z	X
4700	Fresh fruits and vegetables .....	20	398 180	11 942	3.0	Z	7.2
4711	Fresh fruits .....	20	398 180	3 572	.9	Z	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.) .....	20	398 180	3 873	1.0	Z	X
4713	Other fresh vegetables .....	20	398 180	4 479	1.1	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422940</b>	<b>Tobacco &amp; tobacco product whsle—Con.</b>						
4800	Coffee, tea, and spices .....	339	12 703 439	201 340	1.6	.6	8.0
4811	Coffee .....	339	12 703 439	123 713	1.0	.4	X
4812	Tea .....	131	6 922 142	47 350	.7	.2	X
4813	Spices .....	107	3 802 412	30 273	.8	.1	X
4820	Bread and baked goods .....	42	1 074 264	21 145	2.0	.1	68.1
4822	Cookies, cakes, and other baked goods .....	42	1 074 264	20 665	1.9	.1	X
4830	Canned foods .....	482	15 574 329	717 214	4.6	2.3	6.4
4831	Canned and bottled fruits, vegetables, and juices .....	431	15 133 737	451 159	3.0	1.4	X
4832	Canned and bottled baby foods .....	171	6 721 674	39 325	.6	.1	X
4833	Canned meats .....	228	7 042 123	75 328	1.1	.2	X
4834	Canned fish and seafoods .....	129	4 728 013	23 573	.5	.1	X
4835	Canned milk .....	74	3 362 781	11 806	.4	.2	X
4836	Other canned foods .....	263	7 838 021	116 020	1.5	.4	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	188	6 218 828	212 952	3.4	.7	X
4850	Soft drinks and bottled water .....	637	20 154 215	614 156	3.0	1.9	6.5
4851	Soft drinks, packaged .....	510	13 521 523	323 199	2.4	1.0	X
4852	Soft drinks, pre and post mix bulk .....	31	4 515 684	73 567	1.6	.2	X
4853	Bottled water .....	423	14 027 223	217 388	1.6	.7	X
4860	Other grocery specialties .....	430	16 092 871	1 090 183	6.8	3.4	14.3
4861	Pasta .....	94	1 157 381	9 900	.9	.2	X
4862	Breakfast cereals .....	243	6 776 799	50 261	.7	.1	X
4863	Cooking oils and margarine .....	187	4 003 912	28 214	.7	.2	X
4864	Flour .....	164	3 332 459	15 753	.5	.1	X
4865	Pickles, preserves, jellies, jams, and sauces .....	164	4 872 462	32 180	.7	.1	X
4866	Sugar, refined .....	229	5 431 922	47 527	.9	.2	X
4867	Pet foods .....	273	6 122 822	112 783	1.8	.4	X
4868	Grocery specialties, n.e.c. ....	135	8 065 952	793 577	9.8	2.5	X
4900	Grain and beans .....	12	360 938	5 746	1.6	Z	X
5120	Leaf tobacco .....	216	7 200 306	200 153	2.8	.6	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	10	205 307	3 934	1.9	Z	3.2
5344	Other chemicals and allied products .....	10	205 307	3 934	1.9	Z	X
5600	Beer and ale .....	30	394 096	24 792	6.3	.1	X
5700	Wines and distilled alcoholic beverages .....	25	312 337	32 779	10.5	.1	3.8
5711	Wines .....	25	312 337	32 779	10.5	.1	X
5900	Tobacco and tobacco products .....	1 466	31 656 394	23 242 290	73.4	73.4	75.1
5911	Cigars .....	1 252	27 344 282	1 419 693	5.2	4.5	X
5912	Cigarettes .....	1 303	30 775 189	20 318 454	66.0	64.2	X
5913	Other tobacco products (excluding leaf) .....	979	25 987 728	1 504 143	5.8	4.8	X
6120	Art goods (including novelties and souvenirs) .....	11	37 048	8 526	23.0	Z	87.5
6122	Novelties and souvenirs .....	11	37 048	8 526	23.0	Z	X
6150	Nondurable goods, n.e.c. ....	11	518 092	52 280	10.1	.2	X
9700	Service receipts and labor charges (including installed parts) .....	11	1 390 416	22 572	1.6	.1	X
9810	Miscellaneous commodities .....	286	9 050 439	504 859	5.6	1.6	X
9940	Rental and leasing receipts .....	20	840 961	3 099	.4	Z	X
<b>42295</b>	<b>Paint, varnish, &amp; supplies whsle</b>	<b>1 630</b>	<b>X</b>	<b>3 370 442</b>	<b>X</b>	<b>100.0</b>	<b>72.6</b>
0200	New and rebuilt automotive parts and supplies .....	60	104 693	25 367	24.2	.8	10.5
0216	Glass .....	6	15 699	4 200	26.8	.1	X
0219	Engine parts, except electrical .....	11	12 391	2 445	19.7	.1	X
0221	Body parts and repair materials .....	37	62 729	8 451	13.5	.3	X
0223	Parts, n.e.c. ....	12	15 690	5 770	36.8	.2	X
0224	Accessories .....	11	20 696	688	3.3	.2	X
0250	Petroleum products marketing equipment .....	10	9 208	2 762	30.0	.1	X
0400	Household and lawn furniture .....	14	17 418	839	4.8	Z	1.0
0411	Upholstered furniture .....	14	17 418	269	1.5	Z	X
0414	Other furniture (including sleep sofas) .....	14	17 418	570	3.3	Z	X
0520	Linens, domestics, curtains, and draperies .....	17	132 565	9 617	7.3	.3	.6
0523	Shades and blinds .....	10	107 730	4 408	4.1	.1	X
0525	Other linens and domestics .....	8	24 835	5 209	21.0	.2	X
0530	Flooring and floor coverings .....	29	91 732	5 459	6.0	.2	1.1
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	29	91 732	5 459	6.0	.2	X
0600	Lumber: rough, dressed, and finished .....	12	14 050	974	6.9	Z	53.5
0611	Dimensional lumber (non-treated) .....	12	14 050	868	6.2	Z	X
0620	Plywood and millwork .....	9	12 154	1 690	13.9	.1	4.2
0621	Softwood plywood and oriented strand board (OSB) .....	9	12 154	219	1.8	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	9	12 154	1 471	12.1	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	10	12 114	689	5.7	Z	3.4
0712	Cement and lime .....	10	12 114	689	5.7	Z	X
0720	Roofing, siding, and insulation materials .....	21	95 299	4 449	4.7	.1	19.5
0721	Roofing, except wood .....	14	92 562	4 051	4.4	.1	X
0722	Siding, except wood .....	7	2 737	180	6.6	Z	X
0723	Insulation materials .....	8	32 856	218	.7	Z	X
0740	Other construction materials .....	8	12 832	117	.9	Z	X
1120	Flat iron and steel products .....	13	24 861	600	2.4	Z	X
1400	Electrical apparatus and equipment .....	14	96 918	14 561	15.0	.4	X
1700	Hardware .....	96	434 522	59 128	13.6	1.8	9.3
1711	Hand tools (including power driven) .....	84	391 320	22 751	5.8	.7	X
1712	Bolts, nuts, rivets, and fasteners .....	27	218 117	10 106	4.6	.3	X
1713	Cutlery .....	45	244 994	26 267	10.7	.8	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42295</b>	<b>Paint, varnish, &amp; supplies whlse—Con.</b>						
1800	Plumbing and heating equipment and supplies (hydronics) .....	15	65 293	7 969	12.2	.2	27.5
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	11	48 410	1 784	3.7	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	8	45 811	1 393	3.0	Z	X
1818	Other plumbing and heating equipment and supplies .....	15	65 293	4 792	7.3	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	47	173 881	14 521	8.4	.4	1.5
2327	All other new general-purpose industrial machinery and equipment .....	47	173 881	14 521	8.4	.4	X
2330	Metalworking machinery, equipment, and parts .....	18	40 222	892	2.2	Z	X
2450	Industrial containers and supplies .....	6	72 505	1 534	2.1	Z	X
2460	Other industrial supplies .....	267	736 294	105 087	14.3	3.1	3.3
2461	Printing and duplicating inks .....	63	188 672	33 119	17.6	1.0	X
2462	Abrasives and abrasive materials .....	163	268 980	27 271	10.1	.8	X
2465	Strapping and tape .....	105	132 414	4 350	3.3	.1	X
2466	Industrial supplies, n.e.c. ....	93	382 792	40 340	10.5	1.2	X
3400	Industrial and personal services paper and plastics .....	8	11 191	755	6.7	Z	X
3600	Piece goods, knit and woven .....	19	52 270	6 463	12.4	.2	X
5300	Plastics materials and basic shapes .....	34	174 067	14 362	8.3	.4	40.9
5311	Plastic pipes, rods, tubes, and shapes .....	13	110 946	5 630	5.1	.2	X
5313	Plastics raw materials .....	14	59 657	8 601	14.4	.3	X
5314	Other plastics materials and basic shapes .....	7	3 464	131	3.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	113	358 053	44 998	12.6	1.3	35.1
5331	Gasses, compressed and liquified, except L.P. ....	6	19 153	1 349	7.0	Z	X
5335	Detergents and soaps .....	17	7 611	330	4.3	Z	X
5336	Sanitation chemicals, polishes, and waxes .....	10	3 911	130	3.3	Z	X
5342	Adhesives, sealants, and glues .....	60	262 305	17 843	6.8	.5	X
5344	Other chemicals and allied products .....	75	294 306	23 671	8.0	.7	X
5400	Petroleum products .....	15	41 138	2 173	5.3	.1	X
6000	Paint, paint supplies, and wallpaper .....	1 630	3 370 442	3 000 290	89.0	89.0	57.3
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	535	1 117 896	576 067	51.5	17.1	X
6012	Industrial/OEM coatings (coatings applied by original manufacturers to products during manufacturing) .....	292	562 517	226 483	40.3	6.7	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) ..	857	1 596 850	1 088 703	68.2	32.3	X
6014	Paint supplies .....	652	1 280 507	396 324	31.0	11.8	X
6015	Wallpaper .....	272	901 351	712 711	79.1	21.1	X
9700	Service receipts and labor charges (including installed parts) .....	40	83 964	5 627	6.7	.2	20.9
9701	Labor charges for repair work .....	22	58 644	2 168	3.7	.1	X
9702	Parts installed in repair work .....	21	58 651	939	1.6	Z	X
9703	Other service receipts and labor charges—Specify .....	18	25 039	2 503	10.0	.1	X
9810	Miscellaneous commodities .....	41	76 502	13 602	17.8	.4	X
9940	Rental and leasing receipts .....	8	9 107	196	2.2	Z	X
<b>422950</b>	<b>Paint, varnish, &amp; supplies whlse .....</b>	<b>1 630</b>	<b>X</b>	<b>3 370 442</b>	<b>X</b>	<b>100.0</b>	<b>72.6</b>
0200	New and rebuilt automotive parts and supplies .....	60	104 693	25 367	24.2	.8	10.5
0216	Glass .....	6	15 699	4 200	26.8	.1	X
0219	Engine parts, except electrical .....	11	12 391	2 445	19.7	.1	X
0221	Body parts and repair materials .....	37	62 729	8 451	13.5	.3	X
0223	Parts, n.e.c. ....	12	15 690	5 770	36.8	.2	X
0224	Accessories .....	11	20 696	688	3.3	Z	X
0250	Petroleum products marketing equipment .....	10	9 208	2 762	30.0	.1	X
0400	Household and lawn furniture .....	14	17 418	839	4.8	Z	1.0
0411	Upholstered furniture .....	14	17 418	269	1.5	Z	X
0414	Other furniture (including sleep sofas) .....	14	17 418	570	3.3	Z	X
0520	Linens, domestics, curtains, and draperies .....	17	132 565	9 617	7.3	.3	.6
0523	Shades and blinds .....	10	107 730	4 408	4.1	.1	X
0525	Other linens and domestics .....	8	24 835	5 209	21.0	.2	X
0530	Flooring and floor coverings .....	29	91 732	5 459	6.0	.2	1.1
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	29	91 732	5 459	6.0	.2	X
0600	Lumber: rough, dressed, and finished .....	12	14 050	974	6.9	Z	53.5
0611	Dimensional lumber (non-treated) .....	12	14 050	868	6.2	Z	X
0620	Plywood and millwork .....	9	12 154	1 690	13.9	.1	4.2
0621	Softwood plywood and oriented strand board (OSB) .....	9	12 154	219	1.8	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	9	12 154	1 471	12.1	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	10	12 114	689	5.7	Z	3.4
0712	Cement and lime .....	10	12 114	689	5.7	Z	X
0720	Roofing, siding, and insulation materials .....	21	95 299	4 449	4.7	.1	19.5
0721	Roofing, except wood .....	14	92 562	4 051	4.4	.1	X
0722	Siding, except wood .....	7	2 737	180	6.6	Z	X
0723	Insulation materials .....	8	32 856	218	.7	Z	X
0740	Other construction materials .....	8	12 832	117	.9	Z	X
1120	Flat iron and steel products .....	13	24 861	600	2.4	Z	X
1400	Electrical apparatus and equipment .....	14	96 918	14 561	15.0	.4	X
1700	Hardware .....	96	434 522	59 128	13.6	1.8	9.3
1711	Hand tools (including power driven) .....	84	391 320	22 751	5.8	.7	X
1712	Bolts, nuts, rivets, and fasteners .....	27	218 117	10 106	4.6	.3	X
1713	Cutlery .....	45	244 994	26 267	10.7	.8	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	15	65 293	7 969	12.2	.2	27.5
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	11	48 410	1 784	3.7	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	8	45 811	1 393	3.0	Z	X
1818	Other plumbing and heating equipment and supplies .....	15	65 293	4 792	7.3	.1	X

See footnotes at end of table.



**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422950</b>	<b>Paint, varnish, &amp; supplies whsle—Con.</b>						
2320	General-purpose industrial machinery, equipment, and parts .....	47	173 881	14 521	8.4	.4	1.5
2327	All other new general-purpose industrial machinery and equipment .....	47	173 881	14 521	8.4	.4	X
2330	Metalworking machinery, equipment, and parts .....	18	40 222	892	2.2	Z	X
2450	Industrial containers and supplies .....	6	72 505	1 534	2.1	Z	X
2460	Other industrial supplies .....	267	736 294	105 087	14.3	3.1	3.3
2461	Printing and duplicating inks .....	63	188 672	33 119	17.6	1.0	X
2462	Abrasives and abrasive materials .....	163	268 980	27 271	10.1	.8	X
2465	Strapping and tape .....	105	132 414	4 350	3.3	.1	X
2466	Industrial supplies, n.e.c. ....	93	382 792	40 340	10.5	1.2	X
3400	Industrial and personal services paper and plastics .....	8	11 191	755	6.7	Z	X
3600	Piece goods, knit and woven .....	19	52 270	6 463	12.4	.2	X
5300	Plastics materials and basic shapes .....	34	174 067	14 362	8.3	.4	40.9
5311	Plastic pipes, rods, tubes, and shapes .....	13	110 946	5 630	5.1	.2	X
5313	Plastics raw materials .....	14	59 657	8 601	14.4	.3	X
5314	Other plastics materials and basic shapes .....	7	3 464	131	3.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	113	358 053	44 998	12.6	1.3	35.1
5331	Gases, compressed and liquified, except L.P. ....	6	19 153	1 349	7.0	Z	X
5335	Detergents and soaps .....	17	7 611	330	4.3	Z	X
5336	Sanitation chemicals, polishes, and waxes .....	10	3 911	130	3.3	Z	X
5342	Adhesives, sealants, and glues .....	60	262 305	17 843	6.8	.5	X
5344	Other chemicals and allied products .....	75	294 306	23 671	8.0	.7	X
5400	Petroleum products .....	15	41 138	2 173	5.3	.1	X
6000	Paint, paint supplies, and wallpaper .....	1 630	3 370 442	3 000 290	89.0	89.0	57.3
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	535	1 117 896	576 067	51.5	17.1	X
6012	Industrial/OEM coatings (coatings applied by original manufacturers to products during manufacturing) .....	292	562 517	226 483	40.3	6.7	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) ..	857	1 596 850	1 088 703	68.2	32.3	X
6014	Paint supplies .....	652	1 280 507	396 324	31.0	11.8	X
6015	Wallpaper .....	272	901 351	712 711	79.1	21.1	X
9700	Service receipts and labor charges (including installed parts) .....	40	83 964	5 627	6.7	.2	20.9
9701	Labor charges for repair work .....	22	58 644	2 168	3.7	.1	X
9702	Parts installed in repair work .....	21	58 651	939	1.6	Z	X
9703	Other service receipts and labor charges—Specify .....	18	25 039	2 503	10.0	.1	X
9810	Miscellaneous commodities .....	41	76 502	13 602	17.8	.4	X
9940	Rental and leasing receipts .....	8	9 107	196	2.2	Z	X
<b>4229501</b>	<b>Paint, varnish, &amp; supplies whsle</b>	<b>1 630</b>	<b>X</b>	<b>3 370 442</b>	<b>X</b>	<b>100.0</b>	<b>72.6</b>
0200	New and rebuilt automotive parts and supplies .....	60	104 693	25 367	24.2	.8	10.5
0216	Glass .....	6	15 699	4 200	26.8	.1	X
0219	Engine parts, except electrical .....	11	12 391	2 445	19.7	.1	X
0221	Body parts and repair materials .....	37	62 729	8 451	13.5	.3	X
0223	Parts, n.e.c. ....	12	15 690	5 770	36.8	.2	X
0224	Accessories .....	11	20 696	688	3.3	Z	X
0250	Petroleum products marketing equipment .....	10	9 208	2 762	30.0	.1	X
0400	Household and lawn furniture .....	14	17 418	839	4.8	Z	1.0
0411	Upholstered furniture .....	14	17 418	269	1.5	Z	X
0414	Other furniture (including sleep sofas) .....	14	17 418	570	3.3	Z	X
0520	Linens, domestics, curtains, and draperies .....	17	132 565	9 617	7.3	.3	.6
0523	Shades and blinds .....	10	107 730	4 408	4.1	.1	X
0525	Other linens and domestics .....	8	24 835	5 209	21.0	.2	X
0530	Flooring and floor coverings .....	29	91 732	5 459	6.0	.2	1.1
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	29	91 732	5 459	6.0	.2	X
0600	Lumber: rough, dressed, and finished .....	12	14 050	974	6.9	Z	53.5
0611	Dimensional lumber (non-treated) .....	12	14 050	868	6.2	Z	X
0620	Plywood and millwork .....	9	12 154	1 690	13.9	.1	4.2
0621	Softwood plywood and oriented strand board (OSB) .....	9	12 154	219	1.8	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	9	12 154	1 471	12.1	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	10	12 114	689	5.7	Z	3.4
0712	Cement and lime .....	10	12 114	689	5.7	Z	X
0720	Roofing, siding, and insulation materials .....	21	95 299	4 449	4.7	.1	19.5
0721	Roofing, except wood .....	14	92 562	4 051	4.4	.1	X
0722	Siding, except wood .....	7	2 737	180	6.6	Z	X
0723	Insulation materials .....	8	32 856	218	.7	Z	X
0740	Other construction materials .....	8	12 832	117	.9	Z	X
1120	Flat iron and steel products .....	13	24 861	600	2.4	Z	X
1400	Electrical apparatus and equipment .....	14	96 918	14 561	15.0	.4	X
1700	Hardware .....	96	434 522	59 128	13.6	1.8	9.3
1711	Hand tools (including power driven) .....	84	391 320	22 751	5.8	.7	X
1712	Bolts, nuts, rivets, and fasteners .....	27	218 117	10 106	4.6	.3	X
1713	Cutlery .....	45	244 994	26 267	10.7	.8	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	15	65 293	7 969	12.2	.2	27.5
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	11	48 410	1 784	3.7	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	8	45 811	1 393	3.0	Z	X
1818	Other plumbing and heating equipment and supplies .....	15	65 293	4 792	7.3	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	47	173 881	14 521	8.4	.4	1.5
2327	All other new general-purpose industrial machinery and equipment .....	47	173 881	14 521	8.4	.4	X
2330	Metalworking machinery, equipment, and parts .....	18	40 222	892	2.2	Z	X
2450	Industrial containers and supplies .....	6	72 505	1 534	2.1	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4229501</b>	<b>Paint, varnish, &amp; supplies whse—Con.</b>						
2460	Other industrial supplies .....	267	736 294	105 087	14.3	3.1	3.3
2461	Printing and duplicating inks .....	63	188 672	33 119	17.6	1.0	X
2462	Abrasives and abrasive materials .....	163	268 980	27 271	10.1	.8	X
2465	Strapping and tape .....	105	132 414	4 350	3.3	.1	X
2466	Industrial supplies, n.e.c. ....	93	382 792	40 340	10.5	1.2	X
3400	Industrial and personal services paper and plastics .....	8	11 191	755	6.7	Z	X
3600	Piece goods, knit and woven .....	19	52 270	6 463	12.4	.2	X
5300	Plastics materials and basic shapes .....	34	174 067	14 362	8.3	.4	40.9
5311	Plastic pipes, rods, tubes, and shapes .....	13	110 946	5 630	5.1	.2	X
5313	Plastics raw materials .....	14	59 657	8 601	14.4	.3	X
5314	Other plastics materials and basic shapes .....	7	3 464	131	3.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	113	358 053	44 998	12.6	1.3	35.1
5331	Gasses, compressed and liquified, except L.P. ....	6	19 153	1 349	7.0	Z	X
5335	Detergents and soaps .....	17	7 611	330	4.3	Z	X
5336	Sanitation chemicals, polishes, and waxes .....	10	3 911	130	3.3	Z	X
5342	Adhesives, sealants, and glues .....	60	262 305	17 843	6.8	.5	X
5344	Other chemicals and allied products .....	75	294 306	23 671	8.0	.7	X
5400	Petroleum products .....	15	41 138	2 173	5.3	.1	X
6000	Paint, paint supplies, and wallpaper .....	1 630	3 370 442	3 000 290	89.0	89.0	57.3
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	535	1 117 896	576 067	51.5	17.1	X
6012	Industrial/OEM coatings (coatings applied by original manufacturers to products during manufacturing) .....	292	562 517	226 483	40.3	6.7	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) .	857	1 596 850	1 088 703	68.2	32.3	X
6014	Paint supplies .....	652	1 280 507	396 324	31.0	11.8	X
6015	Wallpaper .....	272	901 351	712 711	79.1	21.1	X
9700	Service receipts and labor charges (including installed parts) .....	40	83 964	5 627	6.7	.2	20.9
9701	Labor charges for repair work .....	22	58 644	2 168	3.7	.1	X
9702	Parts installed in repair work .....	21	58 651	939	1.6	Z	X
9703	Other service receipts and labor charges—Specify .....	18	25 039	2 503	10.0	.1	X
9810	Miscellaneous commodities .....	41	76 502	13 602	17.8	.4	X
9940	Rental and leasing receipts .....	8	9 107	196	2.2	Z	X
<b>42299</b>	<b>Other miscellaneous nondurable goods whse .....</b>	<b>12 920</b>	<b>X</b>	<b>51 257 225</b>	<b>X</b>	<b>100.0</b>	<b>79.4</b>
0100	New and used automobiles, motorcycles, etc. ....	10	13 041	1 812	13.9	Z	X
0120	Buses, campers, and motor homes .....	6	25 363	2 022	8.0	Z	79.4
0122	Motor homes, car trailers, and campers .....	6	25 363	2 022	8.0	Z	X
0200	New and rebuilt automotive parts and supplies .....	84	209 920	15 575	7.4	Z	X
0300	Tires and tubes .....	18	35 505	2 810	7.9	Z	X
0400	Household and lawn furniture .....	140	391 366	34 804	8.9	.1	4.6
0412	Sleep furniture and equipment .....	17	29 327	1 420	4.8	Z	X
0413	Lawn furniture and equipment .....	78	188 280	22 371	11.9	Z	X
0414	Other furniture (including sleep sofas) .....	59	203 115	10 895	5.4	Z	X
0420	Office and business furniture .....	93	253 668	20 824	8.2	Z	16.8
0421	New office furniture (wooden and metal) .....	87	236 449	19 415	8.2	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	480	819 727	82 600	10.1	.2	X
0520	Linens, domestics, curtains, and draperies .....	292	582 940	30 171	5.2	.1	3.6
0521	Bedspreads, blankets, and bedding .....	27	68 406	2 568	3.8	Z	X
0524	Towels and washcloths .....	262	512 789	2 500	.5	Z	X
0525	Other linens and domestics .....	251	496 429	24 803	5.0	Z	X
0530	Flooring and floor coverings .....	21	7 167	223	3.1	Z	X
0540	Other home furnishings .....	559	1 393 808	99 165	7.1	.2	2.1
0541	Metal flatware and kitchen utensils .....	384	860 888	48 814	5.7	.1	X
0542	Mirrors, lamps, and picture frames .....	69	187 054	15 963	8.5	Z	X
0543	Home furnishings, n.e.c. ....	134	465 930	34 104	7.3	.1	X
0620	Plywood and millwork .....	15	1 032	100	9.7	Z	47.7
0624	Wood millwork (doors, windows, cabinets, etc.) .....	15	1 032	100	9.7	Z	X
0720	Roofing, siding, and insulation materials .....	13	8 640	1 125	13.0	Z	X
0730	Flat glass and other construction glass (excluding automotive) .....	16	17 691	8 354	47.2	Z	X
0740	Other construction materials .....	17	23 729	2 072	8.7	Z	5.8
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	8	2 162	266	12.3	Z	X
0800	Photographic equipment and supplies (excluding video) .....	154	596 693	111 938	18.8	.2	23.6
0813	Photographic film .....	152	596 542	21 748	3.6	Z	X
0814	Developing supplies (excluding film) .....	9	6 323	169	2.7	Z	X
0815	Other photographic equipment and supplies .....	20	226 245	89 989	39.8	.2	X
0900	Office equipment .....	404	696 855	65 196	9.4	.1	26.8
0911	Typewriters and dedicated word processors .....	165	244 697	6 388	2.6	Z	X
0912	Calculators and accounting machines .....	145	307 476	1 908	.6	Z	X
0913	Copying machines and equipment .....	277	578 773	50 167	8.7	.1	X
0914	Dictating, transcribing, and recording machines .....	91	112 521	1 579	1.4	Z	X
0915	Mailing, letter handling, and addressing machines .....	55	145 071	5 154	3.6	Z	X
0920	New computer equipment .....	423	485 472	59 370	12.2	.1	56.3
0921	Computers .....	353	370 985	27 862	7.5	.1	X
0922	Computer storage devices .....	92	228 064	23 215	10.2	Z	X
0923	Computer printers .....	226	304 355	6 117	2.0	Z	X
0924	Other computer peripheral equipment .....	260	264 272	2 099	.8	Z	X
0930	Used computer equipment .....	28	16 286	610	3.7	Z	X
0950	Computer software (packaged) .....	202	241 797	9 284	3.8	Z	X
0960	Restaurant and hotel equipment and supplies .....	203	1 499 647	122 004	8.1	.2	X

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					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42299</b>	<b>Other miscellaneous nondurable goods whse—Con.</b>						
0970	Store machines and equipment .....	193	237 791	23 446	9.9	Z	31.5
0971	Vending machines .....	10	23 161	753	3.3	Z	X
0972	Other store machines and equipment .....	184	214 630	22 693	10.6	Z	X
1000	Medical, hospital, and surgical supplies .....	25	106 661	17 615	16.5	Z	25.6
1011	Surgical and medical instruments and equipment .....	8	2 485	615	24.7	Z	X
1013	Other surgical, medical, and hospital supplies .....	16	98 619	15 558	15.8	Z	X
1030	Optical and ophthalmic goods .....	78	250 412	5 064	2.0	Z	74.5
1034	Optical goods, n.e.c. (excluding cameras) .....	74	248 535	4 953	2.0	Z	X
1040	Religious and school supplies .....	67	83 726	10 752	12.8	Z	32.5
1042	School supplies .....	61	78 288	9 616	12.3	Z	X
1050	Other professional equipment and supplies .....	23	13 075	1 391	10.6	Z	79.4
1051	Architects' equipment and supplies .....	7	5 014	751	15.0	Z	X
1056	Veterinarians' equipment and supplies .....	12	3 402	264	7.8	Z	X
1120	Flat iron and steel products .....	34	7 511 913	278 124	3.7	.5	19.4
1123	Sheets (cold-rolled) .....	26	7 504 397	277 062	3.7	.5	X
1140	Iron and steel wire and wire products .....	53	238 646	14 071	5.9	Z	X
1150	Iron and steel pipe and tubing .....	37	2 193 046	52 160	2.4	.1	66.9
1154	Other steel pipe .....	17	2 168 673	49 148	2.3	.1	X
1200	Copper and brass .....	56	8 852 174	1 478 920	16.7	2.9	X
1220	Aluminum shapes, forms, etc. ....	87	12 104 057	1 973 592	16.3	3.9	X
1300	Coal and coke .....	10	3 391 022	238 148	7.0	.5	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	35	10 826 389	623 541	5.8	1.2	X
1400	Electrical apparatus and equipment .....	301	3 810 610	94 594	2.5	.2	.6
1411	Power and distribution transformers .....	47	291 423	2 331	.8	Z	X
1412	Switchgear and switchboard apparatus .....	26	121 856	4 043	3.3	Z	X
1414	Conduit, raceway, and fittings .....	76	1 969 949	7 740	.4	Z	X
1415	Electric bulbs (all types) .....	39	71 702	8 630	12.0	Z	X
1416	Interior wiring (excluding conduit) .....	126	2 288 775	20 213	.9	Z	X
1417	Exterior wiring and cable (excluding conduit) .....	25	196 962	480	.2	Z	X
1418	Lighting fixtures (residential and commercial) .....	15	41 855	817	2.0	Z	X
1419	Industrial controls .....	198	3 378 230	44 017	1.3	.1	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	76	1 969 949	6 317	.3	Z	X
1500	Electrical appliances, household .....	277	550 276	27 113	4.9	.1	1.7
1511	Televisions .....	14	34 106	1 066	3.1	Z	X
1512	Radios, stereos, and CD players .....	14	34 106	534	1.6	Z	X
1513	V.C.R.'s and video cameras .....	14	34 106	534	1.6	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	277	550 276	24 959	4.5	Z	X
1600	Electronic parts and equipment, except communication .....	337	3 805 207	289 288	7.6	.6	.1
1612	Integrated circuits .....	104	3 223 030	13 911	.4	Z	X
1616	Electronic connectors and other passive electronic parts .....	300	3 781 168	103 700	2.7	.2	X
1618	Electronic parts and equipment, n.e.c. ....	104	3 223 030	169 717	5.3	.3	X
1650	Communication equipment and supplies .....	120	244 411	19 978	8.2	Z	16.0
1651	Telephones .....	120	244 411	6 753	2.8	Z	X
1652	Other electronic communication equipment .....	90	178 845	11 153	6.2	Z	X
1653	Other electrical communication equipment .....	9	91 351	2 072	2.3	Z	X
1700	Hardware .....	451	906 177	91 280	10.1	.2	1.6
1711	Hand tools (including power driven) .....	367	752 400	25 997	3.5	.1	X
1712	Bolts, nuts, rivets, and fasteners .....	367	752 400	47 165	6.3	.1	X
1713	Cutlery .....	34	28 121	779	2.8	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	135	86 583	9 663	11.2	Z	30.2
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	119	68 618	3 160	4.6	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	93	69 209	2 919	4.2	Z	X
1813	Plumbing fixtures .....	39	42 145	744	1.8	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	47	43 261	1 851	4.3	Z	X
1815	Boilers, radiators, and convectors .....	8	1 113	88	7.9	Z	X
1818	Other plumbing and heating equipment and supplies .....	11	2 063	887	43.0	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	37	47 898	8 273	17.3	Z	39.4
1911	Furnaces (warm air) .....	27	36 179	1 410	3.9	Z	X
1912	Central air-conditioning (residential and commercial) .....	34	42 432	4 932	11.6	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	27	36 179	266	.7	Z	X
2000	Refrigeration equipment and supplies .....	62	46 210	10 468	22.7	Z	16.3
2011	Commercial refrigerators (reach-in and walk-in) .....	62	46 210	2 578	5.6	Z	X
2012	Unit coolers for commercial refrigerators .....	62	46 210	2 740	5.9	Z	X
2013	Condensing units for commercial refrigerators .....	62	46 210	2 426	5.3	Z	X
2014	Refrigerants .....	44	31 471	1 402	4.5	Z	X
2015	Other refrigeration equipment and supplies .....	44	31 471	1 307	4.2	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	25	27 726	4 363	15.7	Z	74.2
2113	New mixers, pavers, and related equipment .....	13	10 677	534	5.0	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	12	17 049	2 260	13.3	Z	X
2118	Used construction and mining machinery and equipment .....	20	21 901	1 568	7.2	Z	X
2200	Farm machinery, equipment, and parts .....	50	115 783	22 644	19.6	Z	1.7
2215	New irrigation equipment .....	50	115 783	22 644	19.6	Z	X
2220	Garden machinery, equipment, and parts .....	58	159 371	6 203	3.9	Z	X
2230	Food-processing machinery, equipment, and parts .....	14	14 778	3 620	24.5	Z	74.9
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	11	14 400	2 736	19.0	Z	X
2233	Used food-processing machinery and equipment .....	11	14 400	862	6.0	Z	X

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<b>42299</b>	<b>Other miscellaneous nondurable goods whse—Con.</b>						
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	16	11 804	582	4.9	Z	79.4
2311	Pumps .....	16	11 804	190	1.6	Z	X
2312	Motors .....	16	11 804	202	1.7	Z	X
2313	Parts for pumps and motors .....	16	11 804	190	1.6	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	186	11 997 916	3 673 301	30.6	7.2	.1
2321	New pumps, compressors (air or gas), and equipment .....	73	10 070 621	1 982 565	19.7	3.9	X
2326	New controlling, recording, and indicating instruments and access .....	112	10 425 365	1 599 242	15.3	3.1	X
2327	All other new general-purpose industrial machinery and equipment .....	30	34 220	3 916	11.4	Z	X
2328	Used general-purpose industrial machinery and equipment .....	35	1 533 091	87 024	5.7	.2	X
2330	Metalworking machinery, equipment, and parts .....	12	27 313	5 305	19.4	Z	X
2340	Materials handling machinery, equipment, and parts .....	59	98 400	17 486	17.8	Z	64.4
2343	New forklift trucks .....	31	91 867	15 849	17.3	Z	X
2345	Used materials handling machinery, equipment, and parts .....	53	55 914	1 637	2.9	Z	X
2360	Other industrial machinery, equipment, and parts .....	44	237 419	164 015	69.1	.3	77.6
2363	New printing trades machinery, equipment, and supplies .....	19	9 543	1 095	11.5	Z	X
2366	Other new industrial machinery and equipment .....	30	218 531	157 970	72.3	.3	X
2367	Used industrial machinery and equipment .....	13	6 386	176	2.8	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	16	11 804	291	2.5	Z	79.4
2391	Hydraulic valves .....	16	11 804	196	1.7	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	16	11 804	367	3.1	Z	79.4
2411	Hydraulic cylinders and rotary actuators .....	16	11 804	272	2.3	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	12	2 264	201	8.9	Z	79.4
2421	Hydraulic and pneumatic connectors .....	12	2 264	100	4.4	Z	X
2422	Hydraulic and pneumatic assemblies .....	12	2 264	100	4.4	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	28	22 425	1 654	7.4	Z	76.2
2431	Filters .....	28	22 425	1 556	6.9	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	9	9 999	98	1.0	Z	X
2440	Welding supplies (excluding gases) .....	27	83 304	10 442	12.5	Z	X
2450	Industrial containers and supplies .....	79	239 659	10 934	4.6	Z	33.3
2454	Other industrial containers and supplies .....	79	239 659	10 934	4.6	Z	X
2460	Other industrial supplies .....	107	186 881	14 286	7.6	Z	13.1
2466	Industrial supplies, n.e.c. ....	81	132 137	11 428	8.6	Z	X
2500	Beauty and barber equipment and supplies .....	9	2 869	619	21.6	Z	X
2520	Custodial (janitors') equipment and supplies .....	40	111 108	12 854	11.6	Z	2.5
2523	Custodial supplies .....	34	75 331	11 599	15.4	Z	X
2530	Laundry and dry-cleaning equipment and supplies .....	64	160 147	15 371	9.6	Z	X
2540	Other service establishment equipment and supplies .....	11	15 260	2 201	14.4	Z	79.4
2542	Service establishment equipment and supplies, n.e.c. ....	11	15 260	2 201	14.4	Z	X
2600	Aircraft and aeronautical equipment and supplies .....	43	3 394 762	106 136	3.1	.2	X
2613	Other new aircraft equipment and supplies .....	43	3 394 762	106 136	3.1	.2	X
2620	Marine machinery, equipment, and supplies .....	6	11 695	115	1.0	Z	X
2700	Sporting and recreational goods and supplies .....	427	666 189	54 832	8.2	.1	1.8
2713	Billiards, pool, bowling equipment, and accessories .....	355	505 570	30 021	5.9	.1	X
2714	Camping and fishing equipment and accessories .....	63	92 966	14 536	15.6	Z	X
2800	Toys and hobby goods and supplies .....	884	1 871 101	167 779	9.0	.3	12.5
2811	Video games and cartridges .....	16	20 213	1 413	7.0	Z	X
2812	Other toys and games (including fireworks and children's vehicles) .....	713	1 519 063	132 397	8.7	.3	X
2813	Crafts and craft supplies .....	90	110 790	11 711	10.6	Z	X
2814	Other hobby goods and accessories .....	67	155 099	14 203	9.2	Z	X
2930	Recyclable paper and paperboard .....	81	313 150	12 886	4.1	Z	X
2940	Recyclable materials, except metal .....	10	43 783	7 366	16.8	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	435	959 558	61 621	6.4	.1	8.5
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location .....	22	115 837	8 855	7.6	Z	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location .....	10	4 077	60	1.5	Z	X
3014	Watches, clocks, and watch movements and cases .....	56	192 608	13 746	7.1	Z	X
3015	Karat gold jewelry (rings, necklaces, etc.) .....	17	22 247	986	4.4	Z	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	107	65 854	9 848	15.0	Z	X
3030	Precious metals—gold, silver, and platinum including precious metal coins .....	9	1 847 724	20 238	1.1	Z	X
3100	Musical instruments and supplies .....	26	81 425	10 862	13.3	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	25	220 511	55 783	25.3	.1	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	77	35 368	1 663	4.7	Z	X
3140	Prerecorded video tapes .....	110	57 171	5 087	8.9	Z	X
3150	Other durable goods .....	61	337 765	7 977	2.4	Z	4.5
3152	Luggage .....	61	337 765	2 729	.8	Z	X
3154	Other durable goods, n.e.c. ....	58	336 658	5 248	1.6	Z	X
3200	Printing and writing paper .....	508	4 067 565	105 222	2.6	.2	1.0
3212	Fine roll paper .....	60	395 587	3 603	.9	Z	X
3213	Other printing and writing paper .....	499	4 057 530	101 113	2.5	.2	X
3300	Stationery, office supplies and greeting cards .....	936	5 101 997	343 097	6.7	.7	1.8
3311	Business forms .....	308	1 051 705	15 081	1.4	Z	X
3312	Stationery, photocopy paper, and typing paper .....	292	986 207	48 319	4.9	.1	X
3313	Inked ribbons, carbon paper, pens and pencils .....	239	3 724 149	87 033	2.3	.2	X
3314	Toner and cartridges .....	344	4 580 897	100 479	2.2	.2	X
3315	Greeting cards .....	275	199 453	29 285	14.7	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ..	556	1 225 759	60 799	5.0	.1	X

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42299</b>	<b>Other miscellaneous nondurable goods whse—Con.</b>						
3400	Industrial and personal services paper and plastics	413	1 453 891	137 914	9.5	.3	1.6
3411	Paperboard and boxboard boxes	193	818 062	43 905	5.4	.1	X
3412	Paper dishes, cups, and napkins	340	760 456	53 944	7.1	.1	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	92	363 040	21 749	6.0	Z	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	44	161 545	1 787	1.1	Z	X
3415	Other industrial and personal service paper	89	337 526	12 897	3.8	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	587	1 707 567	258 358	15.1	.5	18.6
3511	Prescription drugs	72	377 315	25 544	6.8	.1	X
3512	Nonprescription pharmaceuticals	208	360 868	79 979	22.2	.2	X
3513	Cosmetics	210	183 885	18 036	9.8	Z	X
3514	Perfumes	30	94 634	12 538	13.2	Z	X
3515	Other toiletries and druggists' sundries	256	1 203 090	122 060	10.1	.2	X
3600	Piece goods, knit and woven	166	7 665 678	3 860 862	50.4	7.5	.1
3612	Cotton (including blends)	22	10 934	1 010	9.2	Z	X
3613	Synthetics (excluding synthetic knits)	29	105 468	3 213	3.0	Z	X
3614	Knit fabrics, n.e.c. (including double knit)	27	97 789	4 610	4.7	Z	X
3616	Other piece goods	16	52 268	751	1.4	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	295	624 736	25 229	4.0	Z	X
3800	Men's and boys' wear	682	6 656 643	526 451	7.9	1.0	.8
3811	Men's and boys' suits, coats, and formal wear	29	55 131	4 992	9.1	Z	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans	331	4 632 791	80 575	1.7	.2	X
3813	Men's and boys' underwear and nightwear	58	94 697	7 020	7.4	Z	X
3814	Men's and boys' work clothing and uniforms	420	2 751 767	153 373	5.6	.3	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	623	6 569 788	276 064	4.2	.5	X
3900	Women's and children's wear	677	1 107 501	169 928	15.3	.3	10.3
3911	Infants' and children's wear (to size 6X)	31	22 239	3 371	15.2	Z	X
3912	Women's misses', and girls' dresses and blouses	177	297 624	36 528	12.3	.1	X
3913	Women's, misses', and girls' suits and coats	28	65 084	1 513	2.3	Z	X
3914	Women's and misses' outerwear	190	286 761	52 469	18.3	.1	X
3915	Women's and misses' underwear and sleepwear	54	113 753	7 009	6.2	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)	427	745 135	65 422	8.8	.1	X
4000	Footwear	202	6 078 619	1 699 194	28.0	3.3	.3
4011	All athletic footwear	9	66 364	951	1.4	Z	X
4013	Other women's, misses', and girls' footwear	165	5 963 594	846 822	14.2	1.7	X
4014	Other men's and boy's footwear	172	6 028 281	848 340	14.1	1.7	X
4015	Shoe accessories	23	43 072	2 932	6.8	Z	X
4100	Frozen foods (packaged)	406	1 675 871	351 752	21.0	.7	58.9
4111	Dinners (frozen)	46	1 039 685	24 613	2.4	Z	X
4112	Fish and seafoods (frozen packaged)	367	1 226 702	68 212	5.6	.1	X
4113	Vegetables (frozen)	359	1 123 904	46 201	4.1	.1	X
4114	Fruits and fruit juices (frozen)	357	1 471 937	20 805	1.4	Z	X
4115	Meat (frozen packaged)	372	1 636 839	114 893	7.0	.2	X
4116	Frozen baked goods	107	1 219 224	42 258	3.5	.1	X
4117	Other frozen foods (except frozen dairy products)	132	1 404 705	34 715	2.5	.1	X
4200	Dairy products (excluding dried or canned)	398	1 855 450	236 884	12.8	.5	45.1
4211	Butter	275	292 506	5 152	1.8	Z	X
4212	Cheese	384	1 477 701	161 974	11.0	.3	X
4213	Milk and cream, except raw	102	781 332	22 542	2.9	Z	X
4214	Ice cream	60	205 939	2 001	1.0	Z	X
4216	Other dairy products	66	756 982	45 004	5.9	.1	X
4300	Poultry and poultry products	416	1 534 000	142 486	9.3	.3	X
4312	Eggs	416	1 534 000	71 201	4.6	.1	X
4313	Live poultry	416	1 534 000	71 201	4.6	.1	X
4400	Confectionery	261	2 197 433	152 564	6.9	.3	19.2
4411	Candy	214	893 367	76 092	8.5	.1	X
4412	Chewing gum	8	2 961	150	5.1	Z	X
4413	Nuts	52	1 307 054	76 322	5.8	.1	X
4500	Fish and seafoods (excluding canned and frozen packaged)	132	1 028 898	76 929	7.5	.2	X
4600	Meat and meat products (fresh and unpackaged)	420	1 780 855	290 634	16.3	.6	35.1
4611	Beef (not killed on location)	412	1 560 021	191 690	12.3	.4	X
4612	Veal (not killed on location)	256	335 187	5 601	1.7	Z	X
4613	Lamb and mutton (not killed on location)	9	181 836	2 097	1.2	Z	X
4614	Pork (not killed on location)	275	880 272	42 905	4.9	.1	X
4615	Sausage and prepared meats made on location	243	150 039	3 467	2.3	Z	X
4616	Sausage and prepared meats not made on location	37	218 286	6 048	2.8	Z	X
4618	Other meat products	24	758 150	38 827	5.1	.1	X
4700	Fresh fruits and vegetables	455	1 794 806	149 935	8.4	.3	1.3
4711	Fresh fruits	455	1 794 806	149 935	8.4	.3	X
4800	Coffee, tea, and spices	401	1 532 095	55 603	3.6	.1	23.5
4811	Coffee	134	1 301 670	25 790	2.0	.1	X
4812	Tea	118	512 633	6 674	1.3	Z	X
4813	Spices	387	1 228 467	23 071	1.9	Z	X
4820	Bread and baked goods	280	877 835	18 101	2.1	Z	36.4
4821	Breads and rolls	71	705 730	6 748	1.0	Z	X
4822	Cookies, cakes, and other baked goods	274	869 026	11 351	1.3	Z	X
4830	Canned foods	413	1 202 280	46 560	3.9	.1	32.3
4831	Canned and bottled fruits, vegetables, and juices	396	961 269	30 278	3.2	.1	X
4832	Canned and bottled baby foods	109	72 396	717	1.0	Z	X
4833	Canned meats	133	842 393	6 590	.8	Z	X
4834	Canned fish and seafoods	258	202 167	2 409	1.2	Z	X
4836	Other canned foods	19	547 305	5 992	1.1	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	253	181 943	2 959	1.6	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42299</b>	<b>Other miscellaneous nondurable goods whse—Con.</b>						
4850	Soft drinks and bottled water .....	221	1 712 131	66 595	3.9	.1	40.6
4851	Soft drinks, packaged .....	183	965 046	48 155	5.0	.1	X
4852	Soft drinks, pre and post mix bulk .....	103	1 086 944	9 485	.9	Z	X
4853	Bottled water .....	149	833 720	8 955	1.1	Z	X
4860	Other grocery specialties .....	761	8 082 592	609 854	7.5	1.2	7.2
4861	Pasta .....	535	7 067 022	110 180	1.6	.2	X
4862	Breakfast cereals .....	113	386 477	3 808	1.0	Z	X
4863	Cooking oils and margarine .....	623	7 523 369	183 789	2.4	.4	X
4864	Flour .....	495	6 143 669	33 297	.5	.1	X
4865	Pickles, preserves, jellies, jams, and sauces .....	524	6 624 719	47 917	.7	.1	X
4866	Sugar, refined .....	506	5 858 108	40 182	.7	.1	X
4867	Pet foods .....	31	53 289	737	1.4	Z	X
4868	Grocery specialties, n.e.c. ....	326	2 023 068	189 925	9.4	.4	X
4900	Grain and beans .....	230	15 321 716	2 069 369	13.5	4.0	X
4911	Corn (for grain) .....	7	15 342	915	6.0	Z	X
4912	Oats and barley .....	7	15 342	299	1.9	Z	X
4913	Wheat .....	7	15 342	58	.4	Z	X
5100	Hides, skins, and pelts .....	8	14 870	5 945	40.0	Z	X
5140	Other farm products, inedible .....	43	79 365	17 452	22.0	Z	79.4
5143	Farm products, n.e.c. ....	43	79 365	17 452	22.0	Z	X
5300	Plastics materials and basic shapes .....	280	5 937 680	233 849	3.9	.5	.2
5311	Plastic pipes, rods, tubes, and shapes .....	31	100 893	12 890	12.8	Z	X
5313	Plastics raw materials .....	31	31 239	5 378	17.2	Z	X
5320	Industrial gases (welding, etc.) .....	29	85 795	18 851	22.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	565	11 113 530	3 467 510	31.2	6.8	.4
5335	Detergents and soaps .....	375	2 066 972	413 656	20.0	.8	X
5336	Sanitation chemicals, polishes, and waxes .....	118	1 005 390	162 964	16.2	.3	X
5342	Adhesives, sealants, and glues .....	9	65 194	4 575	7.0	Z	X
5344	Other chemicals and allied products .....	165	8 941 153	2 883 360	32.2	5.6	X
5400	Petroleum products .....	70	2 244 939	104 416	4.7	.2	X
5418	Lubricating oil and greases .....	28	2 180 684	99 648	4.6	.2	X
5420	Liquified petroleum gases (excluding natural gas) .....	14	9 904	1 667	16.8	Z	X
5500	Crude oil .....	25	8 661 115	4 157 775	48.0	8.1	X
5600	Beer and ale .....	14	216 174	1 092	.5	Z	X
5700	Wines and distilled alcoholic beverages .....	19	240 611	1 431	.6	Z	X
5800	Farm supplies .....	209	14 651 123	1 266 825	8.6	2.5	59.4
5812	Feeds (poultry and livestock) not mixed on location .....	95	385 872	51 814	13.4	.1	X
5813	Prepared feeds (poultry and livestock) mixed on location .....	11	69 879	3 523	5.0	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners .....	12	47 652	2 987	6.3	Z	X
5815	Insecticides, fungicides, and pesticides .....	12	47 652	11 440	24.0	Z	X
5816	Other agricultural chemicals and fertilizers .....	75	14 052 063	1 176 613	8.4	2.3	X
5817	Seeds and bulbs .....	12	47 652	2 987	6.3	Z	X
5818	Other farm supplies (including harness and saddlery equipment) .....	23	94 180	5 493	5.8	Z	X
5900	Tobacco and tobacco products .....	100	317 056	24 938	7.9	Z	X
6000	Paint, paint supplies, and wallpaper .....	48	106 175	1 330	1.3	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	490	1 042 410	56 919	5.5	.1	3.5
6101	Books .....	414	930 252	40 734	4.4	.1	X
6102	Other periodicals, newspapers, and miscellaneous printed materials .....	38	67 133	11 838	17.6	Z	X
6110	Flowers and florists' supplies .....	171	401 737	40 630	10.1	.1	X
6120	Art goods (including novelties and souvenirs) .....	4 278	8 031 944	6 912 887	86.1	13.5	52.6
6121	Art materials .....	1 629	3 002 764	2 569 968	85.6	5.0	X
6122	Novelties and souvenirs .....	2 816	5 453 451	4 342 918	79.6	8.5	X
6130	Textile bags, bagging, and burlap .....	509	970 385	676 277	69.7	1.3	X
6150	Nondurable goods, n.e.c. ....	6 044	12 475 979	10 905 896	87.4	21.3	X
9700	Service receipts and labor charges (including installed parts) .....	1 351	1 402 832	265 912	19.0	.5	49.6
9701	Labor charges for repair work .....	1 095	992 036	102 148	10.3	.2	X
9702	Parts installed in repair work .....	943	982 707	74 192	7.6	.1	X
9703	Other service receipts and labor charges—Specify .....	409	573 630	88 237	15.4	.2	X
9720	Receipts for service contracts .....	746	826 818	179 789	21.7	.4	X
9730	Advertising specialties (paper novelties, etc.) .....	305	277 880	45 981	16.5	.1	X
9740	Receipts for installing equipment .....	524	407 690	72 702	17.8	.1	X
9810	Miscellaneous commodities .....	919	7 056 708	276 717	3.9	.5	X
9930	Sales of integrated systems which you wrote or modified software .....	165	136 868	30 573	22.3	.1	X
9940	Rental and leasing receipts .....	639	622 142	106 242	17.1	.2	39.7
9941	Computer rental and leasing receipts .....	100	69 929	12 847	18.4	Z	X
9942	Photocopying machine rental .....	303	467 101	83 607	17.9	.2	X
9943	Other office machine rental receipts .....	339	305 007	8 191	2.7	Z	X
9944	Other rental receipts .....	47	12 888	213	1.7	Z	X
9950	Construction receipts .....	43	10 776	4 112	38.2	Z	X
9960	Custom software (designed to customer specifications) .....	151	93 631	18 029	19.3	Z	X
9970	Receipts for printing or photocopying performed at this establishment .....	68	44 448	7 397	16.6	Z	X
<b>422990</b>	<b>Other miscellaneous nondurable goods whse</b> .....	<b>12 920</b>	<b>X</b>	<b>51 257 225</b>	<b>X</b>	<b>100.0</b>	<b>79.4</b>
0100	New and used automobiles, motorcycles, etc. ....	10	13 041	1 812	13.9	Z	X
0120	Buses, campers, and motor homes .....	6	25 363	2 022	8.0	Z	79.4
0122	Motor homes, car trailers, and campers .....	6	25 363	2 022	8.0	Z	X
0200	New and rebuilt automotive parts and supplies .....	84	209 920	15 575	7.4	Z	X
0300	Tires and tubes .....	18	35 505	2 810	7.9	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422990</b>	<b>Other miscellaneous nondurable goods whse—Con.</b>						
0400	Household and lawn furniture .....	140	391 366	34 804	8.9	.1	4.6
0412	Sleep furniture and equipment .....	17	29 327	1 420	4.8	Z	X
0413	Lawn furniture and equipment .....	78	188 280	22 371	11.9	Z	X
0414	Other furniture (including sleep sofas) .....	59	203 115	10 895	5.4	Z	X
0420	Office and business furniture .....	93	253 668	20 824	8.2	Z	16.8
0421	New office furniture (wooden and metal) .....	87	236 449	19 415	8.2	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	480	819 727	82 600	10.1	.2	X
0520	Linens, domestics, curtains, and draperies .....	292	582 940	30 171	5.2	.1	3.6
0521	Bedspreads, blankets, and bedding .....	27	68 406	2 568	3.8	Z	X
0524	Towels and washcloths .....	262	512 789	2 500	.5	Z	X
0525	Other linens and domestics .....	251	496 429	24 803	5.0	Z	X
0530	Flooring and floor coverings .....	21	7 167	223	3.1	Z	X
0540	Other home furnishings .....	559	1 393 808	99 165	7.1	.2	2.1
0541	Metal flatware and kitchen utensils .....	384	860 888	48 814	5.7	.1	X
0542	Mirrors, lamps, and picture frames .....	69	187 054	15 963	8.5	Z	X
0543	Home furnishings, n.e.c. ....	134	465 930	34 104	7.3	.1	X
0620	Plywood and millwork .....	15	1 032	100	9.7	Z	47.7
0624	Wood millwork (doors, windows, cabinets, etc.) .....	15	1 032	100	9.7	Z	X
0720	Roofing, siding, and insulation materials .....	13	8 640	1 125	13.0	Z	X
0730	Flat glass and other construction glass (excluding automotive) .....	16	17 691	8 354	47.2	Z	X
0740	Other construction materials .....	17	23 729	2 072	8.7	Z	5.8
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	8	2 162	266	12.3	Z	X
0800	Photographic equipment and supplies (excluding video) .....	154	596 693	111 938	18.8	.2	23.6
0813	Photographic film .....	152	596 542	21 748	3.6	Z	X
0814	Developing supplies (excluding film) .....	9	6 323	169	2.7	Z	X
0815	Other photographic equipment and supplies .....	20	226 245	89 989	39.8	.2	X
0900	Office equipment .....	404	696 855	65 196	9.4	.1	26.8
0911	Typewriters and dedicated word processors .....	165	244 697	6 388	2.6	Z	X
0912	Calculators and accounting machines .....	145	307 476	1 908	.6	Z	X
0913	Copying machines and equipment .....	277	578 773	50 167	8.7	.1	X
0914	Dictating, transcribing, and recording machines .....	91	112 521	1 579	1.4	Z	X
0915	Mailing, letter handling, and addressing machines .....	55	145 071	5 154	3.6	Z	X
0920	New computer equipment .....	423	485 472	59 370	12.2	.1	56.3
0921	Computers .....	353	370 985	27 862	7.5	.1	X
0922	Computer storage devices .....	92	228 064	23 215	10.2	Z	X
0923	Computer printers .....	226	304 355	6 117	2.0	Z	X
0924	Other computer peripheral equipment .....	260	264 272	2 099	.8	Z	X
0930	Used computer equipment .....	28	16 286	610	3.7	Z	X
0950	Computer software (packaged) .....	202	241 797	9 284	3.8	Z	X
0960	Restaurant and hotel equipment and supplies .....	203	1 499 647	122 004	8.1	.2	X
0970	Store machines and equipment .....	193	237 791	23 446	9.9	Z	31.5
0971	Vending machines .....	10	23 161	753	3.3	Z	X
0972	Other store machines and equipment .....	184	214 630	22 693	10.6	Z	X
1000	Medical, hospital, and surgical supplies .....	25	106 661	17 615	16.5	Z	25.6
1011	Surgical and medical instruments and equipment .....	8	2 485	615	24.7	Z	X
1013	Other surgical, medical, and hospital supplies .....	16	98 619	15 558	15.8	Z	X
1030	Optical and ophthalmic goods .....	78	250 412	5 064	2.0	Z	74.5
1034	Optical goods, n.e.c. (excluding cameras) .....	74	248 535	4 953	2.0	Z	X
1040	Religious and school supplies .....	67	83 726	10 752	12.8	Z	32.5
1042	School supplies .....	61	78 288	9 616	12.3	Z	X
1050	Other professional equipment and supplies .....	23	13 075	1 391	10.6	Z	79.4
1051	Architects' equipment and supplies .....	7	5 014	751	15.0	Z	X
1056	Veterinarians' equipment and supplies .....	12	3 402	264	7.8	Z	X
1120	Flat iron and steel products .....	34	7 511 913	278 124	3.7	.5	19.4
1123	Sheets (cold-rolled) .....	26	7 504 397	277 062	3.7	.5	X
1140	Iron and steel wire and wire products .....	53	238 646	14 071	5.9	Z	X
1150	Iron and steel pipe and tubing .....	37	2 193 046	52 160	2.4	.1	66.9
1154	Other steel pipe .....	17	2 168 673	49 148	2.3	.1	X
1200	Copper and brass .....	56	8 852 174	1 478 920	16.7	2.9	X
1220	Aluminum shapes, forms, etc. ....	87	12 104 057	1 973 592	16.3	3.9	X
1300	Coal and coke .....	10	3 391 022	238 148	7.0	.5	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	35	10 826 389	623 541	5.8	1.2	X
1400	Electrical apparatus and equipment .....	301	3 810 610	94 594	2.5	.2	.6
1411	Power and distribution transformers .....	47	291 423	2 331	.8	Z	X
1412	Switchgear and switchboard apparatus .....	26	121 856	4 043	3.3	Z	X
1414	Conduit, raceway, and fittings .....	76	1 969 949	7 740	.4	Z	X
1415	Electric bulbs (all types) .....	39	71 702	8 630	12.0	Z	X
1416	Interior wiring (excluding conduit) .....	126	2 288 775	20 213	.9	Z	X
1417	Exterior wiring and cable (excluding conduit) .....	25	196 962	480	.2	Z	X
1418	Lighting fixtures (residential and commercial) .....	15	41 855	817	2.0	Z	X
1419	Industrial controls .....	198	3 378 230	44 017	1.3	.1	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	76	1 969 949	6 317	.3	Z	X
1500	Electrical appliances, household .....	277	550 276	27 113	4.9	.1	1.7
1511	Televisions .....	14	34 106	1 066	3.1	Z	X
1512	Radios, stereos, and CD players .....	14	34 106	534	1.6	Z	X
1513	V.C.R.'s and video cameras .....	14	34 106	534	1.6	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	277	550 276	24 959	4.5	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422990</b>	<b>Other miscellaneous nondurable goods whse—Con.</b>						
1600	Electronic parts and equipment, except communication .....	337	3 805 207	289 288	7.6	.6	.1
1612	Integrated circuits .....	104	3 223 030	13 911	.4	Z	X
1616	Electronic connectors and other passive electronic parts .....	300	3 781 168	103 700	2.7	.2	X
1618	Electronic parts and equipment, n.e.c. ....	104	3 223 030	169 717	5.3	.3	X
1650	Communication equipment and supplies .....	120	244 411	19 978	8.2	Z	16.0
1651	Telephones .....	120	244 411	6 753	2.8	Z	X
1652	Other electronic communication equipment .....	90	178 845	11 153	6.2	Z	X
1653	Other electrical communication equipment .....	9	91 351	2 072	2.3	Z	X
1700	Hardware .....	451	906 177	91 280	10.1	.2	1.6
1711	Hand tools (including power driven) .....	367	752 400	25 997	3.5	.1	X
1712	Bolts, nuts, rivets, and fasteners .....	367	752 400	47 165	6.3	Z	X
1713	Cutlery .....	34	28 121	779	2.8	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	135	86 583	9 663	11.2	Z	30.2
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	119	68 618	3 160	4.6	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	93	69 209	2 919	4.2	Z	X
1813	Plumbing fixtures .....	39	42 145	744	1.8	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	47	43 261	1 851	4.3	Z	X
1815	Boilers, radiators, and convectors .....	8	1 113	88	7.9	Z	X
1818	Other plumbing and heating equipment and supplies .....	11	2 063	887	43.0	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	37	47 898	8 273	17.3	Z	39.4
1911	Furnaces (warm air) .....	27	36 179	1 410	3.9	Z	X
1912	Central air-conditioning (residential and commercial) .....	34	42 432	4 932	11.6	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	27	36 179	266	.7	Z	X
2000	Refrigeration equipment and supplies .....	62	46 210	10 468	22.7	Z	16.3
2011	Commercial refrigerators (reach-in and walk-in) .....	62	46 210	2 578	5.6	Z	X
2012	Unit coolers for commercial refrigerators .....	62	46 210	2 740	5.9	Z	X
2013	Condensing units for commercial refrigerators .....	62	46 210	2 426	5.3	Z	X
2014	Refrigerants .....	44	31 471	1 402	4.5	Z	X
2015	Other refrigeration equipment and supplies .....	44	31 471	1 307	4.2	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	25	27 726	4 363	15.7	Z	74.2
2113	New mixers, pavers, and related equipment .....	13	10 677	534	5.0	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	12	17 049	2 260	13.3	Z	X
2118	Used construction and mining machinery and equipment .....	20	21 901	1 568	7.2	Z	X
2200	Farm machinery, equipment, and parts .....	50	115 783	22 644	19.6	Z	1.7
2215	New irrigation equipment .....	50	115 783	22 644	19.6	Z	X
2220	Garden machinery, equipment, and parts .....	58	159 371	6 203	3.9	Z	X
2230	Food-processing machinery, equipment, and parts .....	14	14 778	3 620	24.5	Z	74.9
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	11	14 400	2 736	19.0	Z	X
2233	Used food-processing machinery and equipment .....	11	14 400	862	6.0	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	16	11 804	582	4.9	Z	79.4
2311	Pumps .....	16	11 804	190	1.6	Z	X
2312	Motors .....	16	11 804	202	1.7	Z	X
2313	Parts for pumps and motors .....	16	11 804	190	1.6	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	186	11 997 916	3 673 301	30.6	7.2	.1
2321	New pumps, compressors (air or gas), and equipment .....	73	10 070 621	1 982 565	19.7	3.9	X
2326	New controlling, recording, and indicating instruments and access .....	112	10 425 365	1 599 242	15.3	3.1	X
2327	All other new general-purpose industrial machinery and equipment .....	30	34 220	3 916	11.4	Z	X
2328	Used general-purpose industrial machinery and equipment .....	35	1 533 091	87 024	5.7	.2	X
2330	Metalworking machinery, equipment, and parts .....	12	27 313	5 305	19.4	Z	X
2340	Materials handling machinery, equipment, and parts .....	59	98 400	17 486	17.8	Z	64.4
2343	New forklift trucks .....	31	91 867	15 849	17.3	Z	X
2345	Used materials handling machinery, equipment, and parts .....	53	55 914	1 637	2.9	Z	X
2360	Other industrial machinery, equipment, and parts .....	44	237 419	164 015	69.1	.3	77.6
2363	New printing trades machinery, equipment, and supplies .....	19	9 543	1 095	11.5	Z	X
2366	Other new industrial machinery and equipment .....	30	218 531	157 970	72.3	.3	X
2367	Used industrial machinery and equipment .....	13	6 386	176	2.8	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	16	11 804	291	2.5	Z	79.4
2391	Hydraulic valves .....	16	11 804	196	1.7	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	16	11 804	367	3.1	Z	79.4
2411	Hydraulic cylinders and rotary actuators .....	16	11 804	272	2.3	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	12	2 264	201	8.9	Z	79.4
2421	Hydraulic and pneumatic connectors .....	12	2 264	100	4.4	Z	X
2422	Hydraulic and pneumatic assemblies .....	12	2 264	100	4.4	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	28	22 425	1 654	7.4	Z	76.2
2431	Filters .....	28	22 425	1 556	6.9	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	9	9 999	98	1.0	Z	X
2440	Welding supplies (excluding gases) .....	27	83 304	10 442	12.5	Z	X
2450	Industrial containers and supplies .....	79	239 659	10 934	4.6	Z	33.3
2454	Other industrial containers and supplies .....	79	239 659	10 934	4.6	Z	X
2460	Other industrial supplies .....	107	186 881	14 286	7.6	Z	13.1
2466	Industrial supplies, n.e.c. ....	81	132 137	11 428	8.6	Z	X
2500	Beauty and barber equipment and supplies .....	9	2 869	619	21.6	Z	X
2520	Custodial (janitors') equipment and supplies .....	40	111 108	12 854	11.6	Z	2.5
2523	Custodial supplies .....	34	75 331	11 599	15.4	Z	X
2530	Laundry and dry-cleaning equipment and supplies .....	64	160 147	15 371	9.6	Z	X
2540	Other service establishment equipment and supplies .....	11	15 260	2 201	14.4	Z	79.4
2542	Service establishment equipment and supplies, n.e.c. ....	11	15 260	2 201	14.4	Z	X

See footnotes at end of table.



**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422990</b>	<b>Other miscellaneous nondurable goods whse—Con.</b>						
2600	Aircraft and aeronautical equipment and supplies	43	3 394 762	106 136	3.1	.2	X
2613	Other new aircraft equipment and supplies	43	3 394 762	106 136	3.1	.2	X
2620	Marine machinery, equipment, and supplies	6	11 695	115	1.0	Z	X
2700	Sporting and recreational goods and supplies	427	666 189	54 832	8.2	.1	1.8
2713	Billiards, pool, bowling equipment, and accessories	355	505 570	30 021	5.9	.1	X
2714	Camping and fishing equipment and accessories	63	92 966	14 536	15.6	Z	X
2800	Toys and hobby goods and supplies	884	1 871 101	167 779	9.0	.3	12.5
2811	Video games and cartridges	16	20 213	1 413	7.0	Z	X
2812	Other toys and games (including fireworks and children's vehicles)	713	1 519 063	132 397	8.7	.3	X
2813	Crafts and craft supplies	90	110 790	11 711	10.6	Z	X
2814	Other hobby goods and accessories	67	155 099	14 203	9.2	Z	X
2930	Recyclable paper and paperboard	81	313 150	12 886	4.1	Z	X
2940	Recyclable materials, except metal	10	43 783	7 366	16.8	Z	X
3000	Jewelry, diamonds, gem stones, and watches	435	959 558	61 621	6.4	.1	8.5
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location	22	115 837	8 855	7.6	Z	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location	10	4 077	60	1.5	Z	X
3014	Watches, clocks, and watch movements and cases	56	192 608	13 746	7.1	Z	X
3015	Karat gold jewelry (rings, necklaces, etc.)	17	22 247	986	4.4	Z	X
3016	Other jewel, silverware, and plated ware (incl. jewel, where gemstones less than 50% of value, gold filled sterling, and costume jewel, and medallions)	107	65 854	9 848	15.0	Z	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	9	1 847 724	20 238	1.1	Z	X
3100	Musical instruments and supplies	26	81 425	10 862	13.3	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	25	220 511	55 783	25.3	.1	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	77	35 368	1 663	4.7	Z	X
3140	Prerecorded video tapes	110	57 171	5 087	8.9	Z	X
3150	Other durable goods	61	337 765	7 977	2.4	Z	4.5
3152	Luggage	61	337 765	2 729	.8	Z	X
3154	Other durable goods, n.e.c.	58	336 658	5 248	1.6	Z	X
3200	Printing and writing paper	508	4 067 565	105 222	2.6	.2	1.0
3212	Fine roll paper	60	395 587	3 603	.9	Z	X
3213	Other printing and writing paper	499	4 057 530	101 113	2.5	.2	X
3300	Stationery, office supplies and greeting cards	936	5 101 997	343 097	6.7	.7	1.8
3311	Business forms	308	1 051 705	15 081	1.4	Z	X
3312	Stationery, photocopy paper, and typing paper	292	986 207	48 319	4.9	.1	X
3313	Inked ribbons, carbon paper, pens and pencils	239	3 724 149	87 033	2.3	.2	X
3314	Toner and cartridges	344	4 580 897	100 479	2.2	.2	X
3315	Greeting cards	275	199 453	29 285	14.7	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	556	1 225 759	60 799	5.0	.1	X
3400	Industrial and personal services paper and plastics	413	1 453 891	137 914	9.5	.3	1.6
3411	Paperboard and boxboard boxes	193	818 062	43 905	5.4	.1	X
3412	Paper dishes, cups, and napkins	340	760 456	53 944	7.1	.1	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	92	363 040	21 749	6.0	Z	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	44	161 545	1 787	1.1	Z	X
3415	Other industrial and personal service paper	89	337 526	12 897	3.8	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	587	1 707 567	258 358	15.1	.5	18.6
3511	Prescription drugs	72	377 315	25 544	6.8	.1	X
3512	Nonprescription pharmaceuticals	208	360 868	79 979	22.2	.2	X
3513	Cosmetics	210	183 885	18 036	9.8	Z	X
3514	Perfumes	30	94 634	12 538	13.2	Z	X
3515	Other toiletries and druggists' sundries	256	1 203 090	122 060	10.1	.2	X
3600	Piece goods, knit and woven	166	7 665 678	3 860 862	50.4	7.5	.1
3612	Cotton (including blends)	22	10 934	1 010	9.2	Z	X
3613	Synthetics (excluding synthetic knits)	29	105 468	3 213	3.0	Z	X
3614	Knit fabrics, n.e.c. (including double knit)	27	97 769	4 610	4.7	Z	X
3616	Other piece goods	16	52 268	751	1.4	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	295	624 736	25 229	4.0	Z	X
3800	Men's and boys' wear	682	6 656 643	526 451	7.9	1.0	.8
3811	Men's and boys' suits, coats, and formal wear	29	55 131	4 992	9.1	Z	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans	331	4 632 791	80 575	1.7	.2	X
3813	Men's and boys' underwear and nightwear	58	94 697	7 020	7.4	Z	X
3814	Men's and boys' work clothing and uniforms	420	2 751 767	153 373	5.6	.3	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	623	6 569 788	276 064	4.2	.5	X
3900	Women's and children's wear	677	1 107 501	169 928	15.3	.3	10.3
3911	Infants' and children's wear (to size 6X)	31	22 239	3 371	15.2	Z	X
3912	Women's misses', and girls' dresses and blouses	177	297 624	36 528	12.3	.1	X
3913	Women's, misses', and girls' suits and coats	28	65 084	1 513	2.3	Z	X
3914	Women's, misses' and girls' outerwear	190	286 761	52 469	18.3	.1	X
3915	Women's and misses' underwear and sleepwear	54	113 753	7 009	6.2	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)	427	745 135	65 422	8.8	.1	X
4000	Footwear	202	6 078 619	1 699 194	28.0	3.3	.3
4011	All athletic footwear	9	66 364	951	1.4	Z	X
4013	Other women's, misses', and girls' footwear	165	5 963 594	846 822	14.2	1.7	X
4014	Other men's and boy's footwear	172	6 028 281	848 340	14.1	1.7	X
4015	Shoe accessories	23	43 072	2 932	6.8	Z	X

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**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

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					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422990</b>	<b>Other miscellaneous nondurable goods whse—Con.</b>						
4100	Frozen foods (packaged) .....	406	1 675 871	351 752	21.0	.7	58.9
4111	Dinners (frozen) .....	46	1 039 685	24 613	2.4	Z	X
4112	Fish and seafoods (frozen packaged) .....	367	1 226 702	68 212	5.6	.1	X
4113	Vegetables (frozen) .....	359	1 123 904	46 201	4.1	.1	X
4114	Fruits and fruit juices (frozen) .....	357	1 471 937	20 805	1.4	Z	X
4115	Meat (frozen packaged) .....	372	1 636 839	114 893	7.0	.2	X
4116	Frozen baked goods .....	107	1 219 224	42 258	3.5	.1	X
4117	Other frozen foods (except frozen dairy products) .....	132	1 404 705	34 715	2.5	.1	X
4200	Dairy products (excluding dried or canned) .....	398	1 855 450	236 884	12.8	.5	45.1
4211	Butter .....	275	292 506	5 152	1.8	Z	X
4212	Cheese .....	384	1 477 701	161 974	11.0	.3	X
4213	Milk and cream, except raw .....	102	781 332	22 542	2.9	Z	X
4214	Ice cream .....	60	205 939	2 001	1.0	Z	X
4216	Other dairy products .....	66	756 982	45 004	5.9	.1	X
4300	Poultry and poultry products .....	416	1 534 000	142 486	9.3	.3	X
4312	Eggs .....	416	1 534 000	71 201	4.6	.1	X
4313	Live poultry .....	416	1 534 000	71 201	4.6	.1	X
4400	Confectionery .....	261	2 197 433	152 564	6.9	.3	19.2
4411	Candy .....	214	893 367	76 092	8.5	.1	X
4412	Chewing gum .....	8	2 961	150	5.1	Z	X
4413	Nuts .....	52	1 307 054	76 322	5.8	.1	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	132	1 028 898	76 929	7.5	.2	X
4600	Meat and meat products (fresh and unpackage) .....	420	1 780 855	290 634	16.3	.6	35.1
4611	Beef (not killed on location) .....	412	1 560 021	191 690	12.3	.4	X
4612	Veal (not killed on location) .....	256	335 187	5 601	1.7	Z	X
4613	Lamb and mutton (not killed on location) .....	9	181 836	2 097	1.2	Z	X
4614	Pork (not killed on location) .....	275	880 272	42 905	4.9	.1	X
4615	Sausage and prepared meats made on location .....	243	150 039	3 467	2.3	Z	X
4616	Sausage and prepared meats not made on location .....	37	218 286	6 048	2.8	Z	X
4618	Other meat products .....	24	758 150	38 827	5.1	.1	X
4700	Fresh fruits and vegetables .....	455	1 794 806	149 935	8.4	.3	1.3
4711	Fresh fruits .....	455	1 794 806	149 935	8.4	.3	X
4800	Coffee, tea, and spices .....	401	1 532 095	55 603	3.6	.1	23.5
4811	Coffee .....	134	1 301 670	25 790	2.0	.1	X
4812	Tea .....	118	512 633	6 674	1.3	Z	X
4813	Spices .....	387	1 228 467	23 071	1.9	Z	X
4820	Bread and baked goods .....	280	877 835	18 101	2.1	Z	36.4
4821	Breads and rolls .....	71	705 730	6 748	1.0	Z	X
4822	Cookies, cakes, and other baked goods .....	274	869 026	11 351	1.3	Z	X
4830	Canned foods .....	413	1 202 280	46 560	3.9	.1	32.3
4831	Canned and bottled fruits, vegetables, and juices .....	396	961 269	30 278	3.2	.1	X
4832	Canned and bottled baby foods .....	109	72 396	717	1.0	Z	X
4833	Canned meats .....	133	842 393	6 590	.8	Z	X
4834	Canned fish and seafoods .....	258	202 167	2 409	1.2	Z	X
4836	Other canned foods .....	19	547 305	5 992	1.1	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	253	181 943	2 959	1.6	Z	X
4850	Soft drinks and bottled water .....	221	1 712 131	66 595	3.9	.1	40.6
4851	Soft drinks, packaged .....	183	965 046	48 155	5.0	.1	X
4852	Soft drinks, pre and post mix bulk .....	103	1 086 944	9 485	.9	Z	X
4853	Bottled water .....	149	833 720	8 955	1.1	Z	X
4860	Other grocery specialties .....	761	8 082 592	609 854	7.5	1.2	7.2
4861	Pasta .....	535	7 067 022	110 180	1.6	.2	X
4862	Breakfast cereals .....	113	386 477	3 808	1.0	Z	X
4863	Cooking oils and margarine .....	623	7 523 369	183 789	2.4	.4	X
4864	Flour .....	495	6 143 669	33 297	.5	.1	X
4865	Pickles, preserves, jellies, jams, and sauces .....	524	6 624 719	47 917	.7	.1	X
4866	Sugar, refined .....	506	5 858 108	40 182	.7	.1	X
4867	Pet foods .....	31	53 289	737	1.4	Z	X
4868	Grocery specialties, n.e.c. .....	326	2 023 068	189 925	9.4	.4	X
4900	Grain and beans .....	230	15 321 716	2 069 369	13.5	4.0	X
4911	Corn (for grain) .....	7	15 342	915	6.0	Z	X
4912	Oats and barley .....	7	15 342	299	1.9	Z	X
4913	Wheat .....	7	15 342	58	.4	Z	X
5100	Hides, skins, and pelts .....	8	14 870	5 945	40.0	Z	X
5140	Other farm products, inedible .....	43	79 365	17 452	22.0	Z	79.4
5143	Farm products, n.e.c. .....	43	79 365	17 452	22.0	Z	X
5300	Plastics materials and basic shapes .....	280	5 937 680	233 849	3.9	.5	.2
5311	Plastic pipes, rods, tubes, and shapes .....	31	100 893	12 890	12.8	Z	X
5313	Plastics raw materials .....	31	31 239	5 378	17.2	Z	X
5320	Industrial gases (welding, etc.) .....	29	85 795	18 851	22.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	565	11 113 530	3 467 510	31.2	6.8	.4
5335	Detergents and soaps .....	375	2 066 972	413 656	20.0	.8	X
5336	Sanitation chemicals, polishes, and waxes .....	118	1 005 390	162 964	16.2	.3	X
5342	Adhesives, sealants, and glues .....	9	65 194	4 575	7.0	Z	X
5344	Other chemicals and allied products .....	165	8 941 153	2 883 360	32.2	5.6	X
5400	Petroleum products .....	70	2 244 939	104 416	4.7	.2	X
5418	Lubricating oil and greases .....	28	2 180 684	99 648	4.6	.2	X
5420	Liquified petroleum gases (excluding natural gas) .....	14	9 904	1 667	16.8	Z	X
5500	Crude oil .....	25	8 661 115	4 157 775	48.0	8.1	X
5600	Beer and ale .....	14	216 174	1 092	.5	Z	X
5700	Wines and distilled alcoholic beverages .....	19	240 611	1 431	.6	Z	X

See footnotes at end of table.

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422990</b>	<b>Other miscellaneous nondurable goods whse—Con.</b>						
5800	Farm supplies .....	209	14 651 123	1 266 825	8.6	2.5	59.4
5812	Feeds (poultry and livestock) not mixed on location .....	95	385 872	51 814	13.4	.1	X
5813	Prepared feeds (poultry and livestock) mixed on location .....	11	69 879	3 523	5.0	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners .....	12	47 652	2 987	6.3	Z	X
5815	Insecticides, fungicides, and pesticides .....	12	47 652	11 440	24.0	Z	X
5816	Other agricultural chemicals and fertilizers .....	75	14 052 063	1 176 613	8.4	2.3	X
5817	Seeds and bulbs .....	12	47 652	2 987	6.3	Z	X
5818	Other farm supplies (including harness and saddlery equipment) .....	23	94 180	5 493	5.8	Z	X
5900	Tobacco and tobacco products .....	100	317 056	24 938	7.9	Z	X
6000	Paint, paint supplies, and wallpaper .....	48	106 175	1 330	1.3	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	490	1 042 410	56 919	5.5	.1	3.5
6101	Books .....	414	930 252	40 734	4.4	.1	X
6102	Other periodicals, newspapers, and miscellaneous printed materials .....	38	67 133	11 838	17.6	Z	X
6110	Flowers and florists' supplies .....	171	401 737	40 630	10.1	.1	X
6120	Art goods (including novelties and souvenirs) .....	4 278	8 031 944	6 912 887	86.1	13.5	52.6
6121	Art materials .....	1 629	3 002 764	2 569 968	85.6	5.0	X
6122	Novelties and souvenirs .....	2 816	5 453 451	4 342 918	79.6	8.5	X
6130	Textile bags, bagging, and burlap .....	509	970 385	676 277	69.7	1.3	X
6150	Nondurable goods, n.e.c. ....	6 044	12 475 979	10 905 896	87.4	21.3	X
9700	Service receipts and labor charges (including installed parts) .....	1 351	1 402 832	265 912	19.0	.5	49.6
9701	Labor charges for repair work .....	1 095	992 036	102 148	10.3	.2	X
9702	Parts installed in repair work .....	943	982 707	74 192	7.6	.1	X
9703	Other service receipts and labor charges—Specify .....	409	573 630	88 237	15.4	.2	X
9720	Receipts for service contracts .....	746	826 818	179 789	21.7	.4	X
9730	Advertising specialties (paper novelties, etc.) .....	305	277 880	45 981	16.5	.1	X
9740	Receipts for installing equipment .....	524	407 690	72 702	17.8	.1	X
9810	Miscellaneous commodities .....	919	7 056 708	276 717	3.9	.5	X
9930	Sales of integrated systems which you wrote or modified software .....	165	136 868	30 573	22.3	.1	X
9940	Rental and leasing receipts .....	639	622 142	106 242	17.1	.2	39.7
9941	Computer rental and leasing receipts .....	100	69 929	12 847	18.4	Z	X
9942	Photocopying machine rental .....	303	467 101	83 607	17.9	.2	X
9943	Other office machine rental receipts .....	339	305 007	8 191	2.7	Z	X
9944	Other rental receipts .....	47	12 888	213	1.7	Z	X
9950	Construction receipts .....	43	10 776	4 112	38.2	Z	X
9960	Custom software (designed to customer specifications) .....	151	93 631	18 029	19.3	Z	X
9970	Receipts for printing or photocopying performed at this establishment .....	68	44 448	7 397	16.6	Z	X
<b>4229901</b>	<b>Art goods whse .....</b>	<b>3 976</b>	<b>X</b>	<b>7 426 099</b>	<b>X</b>	<b>100.0</b>	<b>68.0</b>
0400	Household and lawn furniture .....	27	171 888	9 592	5.6	.1	.3
0414	Other furniture (including sleep sofas) .....	27	171 888	9 592	5.6	.1	X
0500	Household china, glassware, crockery, and plastic housewares .....	103	405 471	38 784	9.6	.5	X
0520	Linens, domestics, curtains, and draperies .....	11	16 360	2 266	13.9	Z	4.3
0524	Towels and washcloths .....	11	16 360	2 266	13.9	Z	X
0540	Other home furnishings .....	134	450 926	38 494	8.5	.5	2.3
0541	Metal flatware and kitchen utensils .....	14	47 645	1 436	3.0	Z	X
0542	Mirrors, lamps, and picture frames .....	56	142 917	15 736	11.0	.2	X
0543	Home furnishings, n.e.c. ....	85	344 166	21 322	6.2	.3	X
0800	Photographic equipment and supplies (excluding video) .....	20	226 245	94 642	41.8	1.3	63.4
0813	Photographic film .....	20	226 245	4 484	2.0	.1	X
0814	Developing supplies (excluding film) .....	9	6 323	169	2.7	Z	X
0815	Other photographic equipment and supplies .....	20	226 245	89 989	39.8	1.2	X
0970	Store machines and equipment .....	9	19 893	1 762	8.9	Z	68.0
0972	Other store machines and equipment .....	6	16 404	1 238	7.5	Z	X
1040	Religious and school supplies .....	6	5 438	1 136	20.9	Z	X
1140	Iron and steel wire and wire products .....	18	177 723	8 407	4.7	.1	X
1200	Copper and brass .....	12	172 450	5 543	3.2	.1	X
1220	Aluminum shapes, forms, etc. ....	15	6 765	668	9.9	Z	X
1400	Electrical apparatus and equipment .....	24	14 397	1 785	12.4	Z	7.8
1415	Electric bulbs (all types) .....	24	14 397	1 785	12.4	Z	X
1500	Electrical appliances, household .....	6	10 893	159	1.5	Z	16.1
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	6	10 893	159	1.5	Z	X
1600	Electronic parts and equipment, except communication .....	8	5 182	306	5.9	Z	X
1700	Hardware .....	20	18 932	528	2.8	Z	X
2460	Other industrial supplies .....	14	35 612	983	2.8	Z	X
2700	Sporting and recreational goods and supplies .....	49	118 644	5 764	4.9	.1	1.5
2713	Billiards, pool, bowling equipment, and accessories .....	49	118 644	5 764	4.9	.1	X
2800	Toys and hobby goods and supplies .....	213	457 222	47 256	10.3	.6	7.8
2811	Video games and cartridges .....	16	20 213	1 413	7.0	Z	X
2812	Other toys and games (including fireworks and children's vehicles) .....	135	354 493	36 778	10.4	.5	X
2813	Crafts and craft supplies .....	62	82 509	8 998	10.9	.1	X
2814	Other hobby goods and accessories .....	16	3 610	67	1.9	Z	X
2930	Recyclable paper and paperboard .....	8	23 699	1 093	4.6	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	124	258 024	24 529	9.5	.3	19.0
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location .....	22	115 837	8 855	7.6	.1	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location .....	10	4 077	60	1.5	Z	X
3014	Watches, clocks, and watch movements and cases .....	43	122 982	10 488	8.5	.1	X
3015	Karat gold jewelry (rings, necklaces, etc.) .....	17	22 247	986	4.4	Z	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	67	37 379	4 127	11.0	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4229901</b>	<b>Art goods whse—Con.</b>						
3130	Compact discs, prerecorded audio tapes, and phonograph records . . . . .	15	15 429	1 013	6.6	Z	X
3140	Prerecorded video tapes . . . . .	35	34 216	2 732	8.0	Z	X
3200	Printing and writing paper . . . . .	51	50 222	5 096	10.1	.1	.7
3213	Other printing and writing paper . . . . .	51	50 222	5 096	10.1	.1	X
3300	Stationery, office supplies and greeting cards . . . . .	166	225 661	39 938	17.7	.5	11.7
3311	Business forms . . . . .	7	5 036	33	.7	Z	X
3312	Stationery, photocopy paper, and typing paper . . . . .	7	4 680	124	2.7	Z	X
3313	Inked ribbons, carbon paper, pens and pencils . . . . .	16	24 329	1 653	6.8	Z	X
3315	Greeting cards . . . . .	118	140 169	28 105	20.1	.4	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) . . . . .	50	121 600	10 023	8.2	.1	X
3400	Industrial and personal services paper and plastics . . . . .	18	15 429	1 803	11.7	Z	17.1
3412	Paper dishes, cups, and napkins . . . . .	18	15 429	1 803	11.7	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries . . . . .	45	135 963	5 705	4.2	.1	2.3
3512	Nonprescription pharmaceuticals . . . . .	16	32 486	220	.7	Z	X
3514	Perfumes . . . . .	15	77 643	4 013	5.2	.1	X
3515	Other toiletries and druggists' sundries . . . . .	30	58 320	1 472	2.5	Z	X
3600	Piece goods, knit and woven . . . . .	22	17 185	2 439	14.2	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) . . . . .	26	23 588	4 032	17.1	.1	X
3800	Men's and boys' wear . . . . .	68	89 626	12 296	13.7	.2	15.0
3812	Men's and boys' dress and casual shirts, slacks, and jeans . . . . .	36	24 928	1 490	6.0	Z	X
3813	Men's and boys' underwear and nightwear . . . . .	16	19 329	2 822	14.6	Z	X
3814	Men's and boys' work clothing and uniforms . . . . .	13	10 871	256	2.4	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) . . . . .	35	63 275	7 725	12.2	.1	X
3900	Women's and children's wear . . . . .	76	85 448	9 656	11.3	.1	10.8
3911	Infants' and children's wear (to size 6X) . . . . .	14	9 940	218	2.2	Z	X
3912	Women's misses', and girls' dresses and blouses . . . . .	22	15 014	354	2.4	Z	X
3913	Women's, misses', and girls' suits and coats . . . . .	7	4 900	163	3.3	Z	X
3914	Women's and misses' outerwear . . . . .	14	5 331	192	3.6	Z	X
3915	Women's and misses' underwear and sleepwear . . . . .	25	33 948	3 756	11.1	.1	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) . . . . .	31	42 395	4 951	11.7	.1	X
4000	Footwear . . . . .	17	34 114	1 573	4.6	Z	4.7
4015	Shoe accessories . . . . .	17	34 114	1 573	4.6	Z	X
4400	Confectionery . . . . .	20	50 416	9 269	18.4	.1	15.1
4411	Candy . . . . .	20	50 416	9 196	18.2	.1	X
4850	Soft drinks and bottled water . . . . .	7	3 970	373	9.4	Z	15.5
4851	Soft drinks, packaged . . . . .	7	3 970	373	9.4	Z	X
4860	Other grocery specialties . . . . .	19	77 933	8 740	11.2	.1	28.0
4861	Pasta . . . . .	9	59 594	3 869	6.5	.1	X
4865	Pickles, preserves, jellies, jams, and sauces . . . . .	9	59 790	3 871	6.5	.1	X
4868	Grocery specialties, n.e.c. . . . .	10	18 143	935	5.2	Z	X
5300	Plastics materials and basic shapes . . . . .	10	38 156	3 045	8.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	12	28 698	651	2.3	Z	X
5400	Petroleum products . . . . .	7	5 822	468	8.0	Z	X
5900	Tobacco and tobacco products . . . . .	7	1 336	71	5.3	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials . . . . .	186	546 647	38 528	7.0	.5	2.9
6101	Books . . . . .	186	546 647	26 690	4.9	.4	X
6102	Other periodicals, newspapers, and miscellaneous printed materials . . . . .	38	67 133	11 838	17.6	.2	X
6110	Flowers and florists' supplies . . . . .	68	248 968	26 932	10.8	.4	X
6120	Art goods (including novelties and souvenirs) . . . . .	3 976	7 426 099	6 825 910	91.9	91.9	45.9
6121	Art materials . . . . .	1 551	2 885 196	2 562 291	88.8	34.5	X
6122	Novelties and souvenirs . . . . .	2 575	4 892 296	4 263 619	87.2	57.4	X
6130	Textile bags, bagging, and burlap . . . . .	34	56 335	10 896	19.3	.1	X
6150	Nondurable goods, n.e.c. . . . .	39	148 846	12 172	8.2	.2	X
9700	Service receipts and labor charges (including installed parts) . . . . .	58	214 754	37 187	17.3	.5	16.1
9701	Labor charges for repair work . . . . .	33	4 449	271	6.1	Z	X
9703	Other service receipts and labor charges—Specify . . . . .	25	210 305	36 916	17.6	.5	X
9730	Advertising specialties (paper novelties, etc.) . . . . .	115	156 818	23 794	15.2	.3	X
9810	Miscellaneous commodities . . . . .	117	116 684	19 766	16.9	.3	X
9940	Rental and leasing receipts . . . . .	7	10 244	1 384	13.5	Z	X
<b>4229902</b>	<b>General merchandise (nondurable goods) whse</b>	<b>2 842</b>	<b>X</b>	<b>33 181 350</b>	<b>X</b>	<b>100.0</b>	<b>90.5</b>
0100	New and used automobiles, motorcycles, etc. . . . .	8	11 521	1 691	14.7	Z	X
0200	New and rebuilt automotive parts and supplies . . . . .	71	187 566	11 075	5.9	Z	X
0300	Tires and tubes . . . . .	18	35 505	2 810	7.9	Z	X
0400	Household and lawn furniture . . . . .	74	175 121	18 761	10.7	.1	2.9
0413	Lawn furniture and equipment . . . . .	74	175 121	18 761	10.7	.1	X
0420	Office and business furniture . . . . .	87	236 449	19 415	8.2	.1	9.6
0421	New office furniture (wooden and metal) . . . . .	87	236 449	19 415	8.2	.1	X
0500	Household china, glassware, crockery, and plastic housewares . . . . .	336	301 918	31 017	10.3	.1	X
0520	Linens, domestics, curtains, and draperies . . . . .	251	496 429	25 037	5.0	.1	2.9
0524	Towels and washcloths . . . . .	251	496 429	234	Z	Z	X
0525	Other linens and domestics . . . . .	251	496 429	24 803	5.0	.1	X
0530	Flooring and floor coverings . . . . .	17	1 493	41	2.7	Z	X
0540	Other home furnishings . . . . .	355	770 120	46 238	6.0	.1	.8
0541	Metal flatware and kitchen utensils . . . . .	355	770 120	46 238	6.0	.1	X
0620	Plywood and millwork . . . . .	15	1 032	100	9.7	Z	54.4
0624	Wood millwork (doors, windows, cabinets, etc.) . . . . .	15	1 032	100	9.7	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4229902</b>	<b>General merchandise (nondurable goods) whsle—Con.</b>						
0730	Flat glass and other construction glass (excluding automotive) . . . . .	8	4 565	902	19.8	Z	X
0740	Other construction materials . . . . .	9	21 567	1 806	8.4	Z	X
0800	Photographic equipment and supplies (excluding video) . . . . .	106	324 379	14 579	4.5	Z	.4
0813	Photographic film . . . . .	106	324 379	14 579	4.5	Z	X
0900	Office equipment . . . . .	393	664 651	62 425	9.4	.2	31.8
0911	Typewriters and dedicated word processors . . . . .	165	244 697	6 388	2.6	Z	X
0912	Calculators and accounting machines . . . . .	145	307 476	1 908	.6	Z	X
0913	Copying machines and equipment . . . . .	277	578 773	50 167	8.7	.2	X
0914	Dictating, transcribing, and recording machines . . . . .	91	112 521	1 579	1.4	Z	X
0915	Mailing, letter handling, and addressing machines . . . . .	44	112 867	2 383	2.1	Z	X
0920	New computer equipment . . . . .	422	484 370	59 295	12.2	.2	69.4
0921	Computers . . . . .	353	370 985	27 862	7.5	.1	X
0922	Computer storage devices . . . . .	92	228 064	23 215	10.2	.1	X
0923	Computer printers . . . . .	226	304 355	6 117	2.0	Z	X
0924	Other computer peripheral equipment . . . . .	260	264 272	2 099	.8	Z	X
0930	Used computer equipment . . . . .	28	16 286	610	3.7	Z	X
0950	Computer software (packaged) . . . . .	187	220 597	8 714	4.0	Z	X
0960	Restaurant and hotel equipment and supplies . . . . .	198	1 498 592	121 759	8.1	.4	X
0970	Store machines and equipment . . . . .	172	188 267	16 487	8.8	.1	21.3
0972	Other store machines and equipment . . . . .	172	188 267	16 487	8.8	.1	X
1000	Medical, hospital, and surgical supplies . . . . .	18	93 060	14 642	15.7	Z	36.0
1011	Surgical and medical instruments and equipment . . . . .	8	2 485	615	24.7	Z	X
1013	Other surgical, medical, and hospital supplies . . . . .	10	90 575	14 027	15.5	Z	X
1030	Optical and ophthalmic goods . . . . .	62	200 146	2 677	1.3	Z	85.3
1034	Optical goods, n.e.c. (excluding cameras) . . . . .	62	200 146	2 677	1.3	Z	X
1040	Religious and school supplies . . . . .	37	54 217	3 494	6.4	Z	26.8
1042	School supplies . . . . .	37	54 217	3 494	6.4	Z	X
1050	Other professional equipment and supplies . . . . .	17	7 416	967	13.0	Z	90.5
1051	Architects' equipment and supplies . . . . .	7	5 014	751	15.0	Z	X
1056	Veterinarians' equipment and supplies . . . . .	10	2 402	216	9.0	Z	X
1120	Flat iron and steel products . . . . .	26	7 504 397	277 062	3.7	.8	22.1
1123	Sheets (cold-rolled) . . . . .	26	7 504 397	277 062	3.7	.8	X
1140	Iron and steel wire and wire products . . . . .	15	11 386	528	4.6	Z	X
1150	Iron and steel pipe and tubing . . . . .	17	2 168 673	49 148	2.3	.1	76.9
1154	Other steel pipe . . . . .	17	2 168 673	49 148	2.3	.1	X
1200	Copper and brass . . . . .	26	8 663 156	1 472 413	17.0	4.4	X
1220	Aluminum shapes, forms, etc. . . . .	54	12 067 227	1 964 386	16.3	5.9	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) . . . . .	35	10 826 389	623 541	5.8	1.9	X
1400	Electrical apparatus and equipment . . . . .	222	3 684 188	84 464	2.3	.3	.2
1411	Power and distribution transformers . . . . .	47	291 423	2 331	.8	Z	X
1412	Switchgear and switchboard apparatus . . . . .	26	121 856	4 043	3.3	Z	X
1414	Conduit, raceway, and fittings . . . . .	76	1 969 949	7 740	.4	Z	X
1416	Interior wiring (excluding conduit) . . . . .	126	2 288 775	20 213	.9	.1	X
1417	Exterior wiring and cable (excluding conduit) . . . . .	25	196 962	480	.2	Z	X
1419	Industrial controls . . . . .	171	3 365 366	43 334	1.3	.1	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) . . . . .	76	1 969 949	6 317	.3	Z	X
1500	Electrical appliances, household . . . . .	242	499 903	22 966	4.6	.1	.4
1518	Other electrical household appliances (including fans, dishwashers, etc.) . . . . .	242	499 903	22 966	4.6	.1	X
1600	Electronic parts and equipment, except communication . . . . .	300	3 781 168	287 328	7.6	.9	.1
1612	Integrated circuits . . . . .	104	3 223 030	13 911	.4	Z	X
1616	Electronic connectors and other passive electronic parts . . . . .	300	3 781 168	103 700	2.7	.3	X
1618	Electronic parts and equipment, n.e.c. . . . .	104	3 223 030	169 717	5.3	.5	X
1650	Communication equipment and supplies . . . . .	111	194 125	18 183	9.4	.1	16.9
1651	Telephones . . . . .	111	194 125	4 958	2.6	Z	X
1652	Other electronic communication equipment . . . . .	90	178 845	11 153	6.2	Z	X
1653	Other electrical communication equipment . . . . .	9	91 351	2 072	2.3	Z	X
1700	Hardware . . . . .	367	752 400	73 941	9.8	.2	2.3
1711	Hand tools (including power driven) . . . . .	367	752 400	25 997	3.5	.1	X
1712	Bolts, nuts, rivets, and fasteners . . . . .	367	752 400	47 165	6.3	.1	X
1713	Cutlery . . . . .	34	28 121	779	2.8	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	127	69 731	8 222	11.8	Z	38.8
1811	Plastic pipe fittings and valves (excluding pipe and tubing) . . . . .	119	68 618	3 160	4.6	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) . . . . .	89	53 307	2 347	4.4	Z	X
1813	Plumbing fixtures . . . . .	39	42 145	744	1.8	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) . . . . .	47	43 261	1 851	4.3	Z	X
1815	Boilers, radiators, and convectors . . . . .	8	1 113	88	7.9	Z	X
1818	Other plumbing and heating equipment and supplies . . . . .	8	1 113	18	1.6	Z	X
1900	Warm air heating and air-conditioning equipment and supplies . . . . .	34	42 432	6 638	15.6	Z	39.6
1911	Furnaces (warm air) . . . . .	27	36 179	1 410	3.9	Z	X
1912	Central air-conditioning (residential and commercial) . . . . .	34	42 432	4 932	11.6	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation . . . . .	27	36 179	266	.7	Z	X
2000	Refrigeration equipment and supplies . . . . .	62	46 210	10 468	22.7	Z	18.6
2011	Commercial refrigerators (reach-in and walk-in) . . . . .	62	46 210	2 578	5.6	Z	X
2012	Unit coolers for commercial refrigerators . . . . .	62	46 210	2 740	5.9	Z	X
2013	Condensing units for commercial refrigerators . . . . .	62	46 210	2 426	5.3	Z	X
2014	Refrigerants . . . . .	44	31 471	1 402	4.5	Z	X
2015	Other refrigeration equipment and supplies . . . . .	44	31 471	1 307	4.2	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4229902</b>	<b>General merchandise (nondurable goods) whse—Con.</b>						
2100	Construction and mining machinery and equipment (including parts and attachments) . . . . .	25	27 726	4 363	15.7	Z	84.5
2113	New mixers, pavers, and related equipment . . . . .	13	10 677	534	5.0	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts . . . . .	12	17 049	2 260	13.3	Z	X
2118	Used construction and mining machinery and equipment . . . . .	20	21 901	1 568	7.2	Z	X
2200	Farm machinery, equipment, and parts . . . . .	50	115 783	22 644	19.6	.1	1.9
2215	New irrigation equipment . . . . .	50	115 783	22 644	19.6	.1	X
2220	Garden machinery, equipment, and parts . . . . .	35	132 559	2 590	2.0	Z	X
2230	Food-processing machinery, equipment, and parts . . . . .	11	14 400	3 598	25.0	Z	90.5
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) . . . . .	11	14 400	2 736	19.0	Z	X
2233	Used food-processing machinery and equipment . . . . .	11	14 400	862	6.0	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts . . . . .	16	11 804	582	4.9	Z	90.5
2311	Pumps . . . . .	16	11 804	190	1.6	Z	X
2312	Motors . . . . .	16	11 804	202	1.7	Z	X
2313	Parts for pumps and motors . . . . .	16	11 804	190	1.6	Z	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	147	11 958 456	3 668 835	30.7	11.1	.1
2321	New pumps, compressors (air or gas), and equipment . . . . .	73	10 070 621	1 982 565	19.7	6.0	X
2326	New controlling, recording, and indicating instruments and access . . . . .	112	10 425 365	1 599 242	15.3	4.8	X
2328	Used general-purpose industrial machinery and equipment . . . . .	35	1 533 091	87 024	5.7	.3	X
2330	Metalworking machinery, equipment, and parts . . . . .	7	26 969	5 209	19.3	Z	X
2340	Materials handling machinery, equipment, and parts . . . . .	53	55 914	9 443	16.9	Z	68.3
2343	New forklift trucks . . . . .	25	49 381	7 806	15.8	Z	X
2345	Used materials handling machinery, equipment, and parts . . . . .	53	55 914	1 637	2.9	Z	X
2360	Other industrial machinery, equipment, and parts . . . . .	38	225 393	159 243	70.7	.5	90.5
2363	New printing trades machinery, equipment, and supplies . . . . .	19	9 543	1 095	11.5	Z	X
2366	Other new industrial machinery and equipment . . . . .	30	218 531	157 970	72.3	.5	X
2367	Used industrial machinery and equipment . . . . .	13	6 386	176	2.8	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves . . . . .	16	11 804	291	2.5	Z	90.5
2391	Hydraulic valves . . . . .	16	11 804	196	1.7	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators . . . . .	16	11 804	367	3.1	Z	90.5
2411	Hydraulic cylinders and rotary actuators . . . . .	16	11 804	272	2.3	Z	X
2420	Hydraulic and pneumatic connectors and assemblies . . . . .	12	2 264	201	8.9	Z	90.5
2421	Hydraulic and pneumatic connectors . . . . .	12	2 264	100	4.4	Z	X
2422	Hydraulic and pneumatic assemblies . . . . .	12	2 264	100	4.4	Z	X
2430	Fluid-power filters, components, accessories, and parts . . . . .	28	22 425	1 654	7.4	Z	86.8
2431	Filters . . . . .	28	22 425	1 556	6.9	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. . . . .	9	9 999	98	1.0	Z	X
2440	Welding supplies (excluding gases) . . . . .	14	74 203	10 437	14.1	Z	X
2450	Industrial containers and supplies . . . . .	72	221 610	7 382	3.3	Z	31.0
2454	Other industrial containers and supplies . . . . .	72	221 610	7 382	3.3	Z	X
2460	Other industrial supplies . . . . .	79	129 097	10 672	8.3	Z	19.9
2466	Industrial supplies, n.e.c. . . . .	79	129 097	10 672	8.3	Z	X
2500	Beauty and barber equipment and supplies . . . . .	7	856	17	2.0	Z	X
2520	Custodial (janitors') equipment and supplies . . . . .	34	75 331	11 599	15.4	Z	4.1
2523	Custodial supplies . . . . .	34	75 331	11 599	15.4	Z	X
2530	Laundry and dry-cleaning equipment and supplies . . . . .	61	131 839	4 054	3.1	Z	X
2600	Aircraft and aeronautical equipment and supplies . . . . .	43	3 394 762	106 136	3.1	.3	X
2613	Other new aircraft equipment and supplies . . . . .	43	3 394 762	106 136	3.1	.3	X
2700	Sporting and recreational goods and supplies . . . . .	306	386 926	24 257	6.3	.1	1.4
2713	Billiards, pool, bowling equipment, and accessories . . . . .	306	386 926	24 257	6.3	.1	X
2800	Toys and hobby goods and supplies . . . . .	524	999 310	74 243	7.4	.2	13.4
2812	Other toys and games (including fireworks and children's vehicles) . . . . .	524	999 310	74 243	7.4	.2	X
2930	Recyclable paper and paperboard . . . . .	58	278 406	11 263	4.0	Z	X
3000	Jewelry, diamonds, gem stones, and watches . . . . .	252	577 762	22 769	3.9	.1	X
3100	Musical instruments and supplies . . . . .	9	51 101	1 041	2.0	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) . . . . .	8	213 393	55 467	26.0	.2	X
3130	Compact discs, prerecorded audio tapes, and phonograph records . . . . .	62	19 939	650	3.3	Z	X
3140	Prerecorded video tapes . . . . .	54	18 424	1 509	8.2	Z	X
3150	Other durable goods . . . . .	58	336 658	7 868	2.3	Z	4.9
3152	Luggage . . . . .	58	336 658	2 620	.8	Z	X
3154	Other durable goods, n.e.c. . . . .	58	336 658	5 248	1.6	Z	X
3200	Printing and writing paper . . . . .	448	4 007 308	99 620	2.5	.3	1.2
3212	Fine roll paper . . . . .	60	395 587	3 603	.9	.3	X
3213	Other printing and writing paper . . . . .	448	4 007 308	96 017	2.4	.3	X
3300	Stationery, office supplies and greeting cards . . . . .	712	4 746 725	287 215	6.1	.9	1.1
3311	Business forms . . . . .	273	973 251	8 867	.9	Z	X
3312	Stationery, photocopy paper, and typing paper . . . . .	273	973 251	48 064	4.9	.1	X
3313	Inked ribbons, carbon paper, pens and pencils . . . . .	223	3 699 820	85 380	2.3	.3	X
3314	Toner and cartridges . . . . .	344	4 580 897	100 479	2.2	.3	X
3315	Greeting cards . . . . .	157	59 284	1 180	2.0	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) . . . . .	478	1 030 290	43 219	4.2	.1	X
3400	Industrial and personal services paper and plastics . . . . .	374	1 359 547	129 760	9.5	.4	1.6
3411	Paperboard and boxboard boxes . . . . .	193	818 062	43 905	5.4	.1	X
3412	Paper dishes, cups, and napkins . . . . .	322	745 027	52 141	7.0	.2	X
3413	Industrial paper (wrapping, bags, cartons, etc.) . . . . .	89	337 526	18 980	5.6	.1	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies . . . . .	44	161 545	1 787	1.1	Z	X
3415	Other industrial and personal service paper . . . . .	89	337 526	12 897	3.8	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4229902</b>	<b>General merchandise (nondurable goods) whse—Con.</b>						
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	411	1 064 576	143 975	13.5	.4	30.7
3511	Prescription drugs .....	36	140 578	21 731	15.5	.1	X
3512	Nonprescription pharmaceuticals .....	140	58 033	2 650	4.6	Z	X
3513	Cosmetics .....	194	150 266	15 822	10.5	Z	X
3515	Other toiletries and druggists' sundries .....	147	893 535	103 774	11.6	.3	X
3600	Piece goods, knit and woven .....	72	7 458 464	3 844 627	51.5	11.6	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	184	410 564	13 051	3.2	Z	X
3800	Men's and boys' wear .....	532	6 350 224	494 063	7.8	1.5	.1
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	267	4 552 732	75 338	1.7	.2	X
3814	Men's and boys' work clothing and uniforms .....	395	2 737 632	152 912	5.6	.5	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	532	6 350 224	265 813	4.2	.8	X
3900	Women's and children's wear .....	483	705 401	109 657	15.5	.3	3.0
3912	Women's misses', and girls' dresses and blouses .....	124	207 336	30 403	14.7	.1	X
3914	Women's and misses' outerwear .....	122	101 239	24 732	24.4	.1	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) .....	361	604 162	54 522	9.0	.2	X
4000	Footwear .....	159	5 957 093	1 693 306	28.4	5.1	.1
4013	Other women's, misses', and girls' footwear .....	159	5 957 093	846 606	14.2	2.6	X
4014	Other men's and boy's footwear .....	159	5 957 093	846 606	14.2	2.6	X
4100	Frozen foods (packaged) .....	385	1 638 629	342 916	20.9	1.0	67.1
4111	Dinners (frozen) .....	46	1 039 685	24 613	2.4	.1	X
4112	Fish and seafoods (frozen packaged) .....	355	1 209 484	65 232	5.4	.2	X
4113	Vegetables (frozen) .....	350	1 104 683	40 502	3.7	.1	X
4114	Fruits and fruit juices (frozen) .....	357	1 471 937	20 805	1.4	.1	X
4115	Meat (frozen packaged) .....	372	1 636 839	114 893	7.0	.3	X
4116	Frozen baked goods .....	107	1 219 224	42 258	3.5	.1	X
4117	Other frozen foods (except frozen dairy products) .....	120	1 387 487	34 598	2.5	.1	X
4200	Dairy products (excluding dried or canned) .....	393	1 834 556	236 478	12.9	.7	50.9
4211	Butter .....	275	292 506	5 152	1.8	Z	X
4212	Cheese .....	384	1 477 701	161 974	11.0	.5	X
4213	Milk and cream, except raw .....	102	781 332	22 542	2.9	.1	X
4214	Ice cream .....	60	205 939	2 001	1.0	Z	X
4216	Other dairy products .....	64	737 334	44 809	6.1	.1	X
4300	Poultry and poultry products .....	416	1 534 000	142 486	9.3	.4	X
4312	Eggs .....	416	1 534 000	71 201	4.6	.2	X
4313	Live poultry .....	416	1 534 000	71 201	4.6	.2	X
4400	Confectionery .....	224	2 053 287	125 804	6.1	.4	18.7
4411	Candy .....	177	749 221	49 555	6.6	.1	X
4413	Nuts .....	48	1 304 066	76 249	5.8	.2	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	126	1 017 203	73 428	7.2	.2	X
4600	Meat and meat products (fresh and unpackaged) .....	412	1 560 021	258 325	16.6	.8	33.5
4611	Beef (not killed on location) .....	412	1 560 021	191 690	12.3	.6	X
4612	Veal (not killed on location) .....	256	335 187	5 601	1.7	Z	X
4613	Lamb and mutton (not killed on location) .....	9	181 836	2 097	1.2	Z	X
4614	Pork (not killed on location) .....	275	880 272	42 905	4.9	.1	X
4615	Sausage and prepared meats made on location .....	243	150 039	3 467	2.3	Z	X
4616	Sausage and prepared meats not made on location .....	32	198 178	5 790	2.9	Z	X
4618	Other meat products .....	21	557 424	6 776	1.2	Z	X
4700	Fresh fruits and vegetables .....	455	1 794 806	149 935	8.4	.5	1.5
4711	Fresh fruits .....	455	1 794 806	149 935	8.4	.5	X
4800	Coffee, tea, and spices .....	382	1 489 615	47 364	3.2	.1	25.8
4811	Coffee .....	115	1 259 190	20 698	1.6	.1	X
4812	Tea .....	99	470 153	3 886	.8	Z	X
4813	Spices .....	372	1 212 289	22 718	1.9	.1	X
4820	Bread and baked goods .....	271	832 368	14 900	1.8	Z	38.9
4821	Breads and rolls .....	71	705 730	6 748	1.0	Z	X
4822	Cookies, cakes, and other baked goods .....	265	823 559	8 150	1.0	Z	X
4830	Canned foods .....	407	1 193 728	46 474	3.9	.1	36.9
4831	Canned and bottled fruits, vegetables, and juices .....	396	961 269	30 278	3.2	.1	X
4832	Canned and bottled baby foods .....	109	72 396	717	1.0	Z	X
4833	Canned meats .....	133	842 393	6 590	.8	Z	X
4834	Canned fish and seafoods .....	258	202 167	2 409	1.2	Z	X
4836	Other canned foods .....	19	547 305	5 992	1.1	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	253	181 943	2 959	1.6	Z	X
4850	Soft drinks and bottled water .....	197	1 668 931	63 264	3.8	.2	45.7
4851	Soft drinks, packaged .....	159	921 846	45 126	4.9	.1	X
4852	Soft drinks, pre and post mix bulk .....	103	1 086 944	9 485	.9	Z	X
4853	Bottled water .....	143	802 693	8 653	1.1	Z	X
4860	Other grocery specialties .....	687	7 669 457	543 331	7.1	1.6	6.7
4861	Pasta .....	517	7 006 474	106 306	1.5	.3	X
4862	Breakfast cereals .....	109	384 909	3 786	1.0	Z	X
4863	Cooking oils and margarine .....	597	7 194 866	128 108	1.8	.4	X
4864	Flour .....	495	6 143 669	33 297	.5	.1	X
4865	Pickles, preserves, jellies, jams, and sauces .....	506	6 563 975	44 004	.7	.1	X
4866	Sugar, refined .....	491	5 813 047	39 878	.7	.1	X
4867	Pet foods .....	12	6 660	411	6.2	Z	X
4868	Grocery specialties, n.e.c. .....	272	1 953 163	187 543	9.6	.6	X
4900	Grain and beans .....	223	15 306 374	2 068 097	13.5	6.2	X
5140	Other farm products, inedible .....	43	79 365	17 452	22.0	.1	90.5
5143	Farm products, n.e.c. .....	43	79 365	17 452	22.0	.1	X
5300	Plastics materials and basic shapes .....	199	5 753 222	210 823	3.7	.6	X
5320	Industrial gases (welding, etc.) .....	16	76 694	17 540	22.9	.1	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4229902</b>	<b>General merchandise (nondurable goods) whsle—Con.</b>						
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	474	10 928 734	3 452 111	31.6	10.4	.3
5335	Detergents and soaps . . . . .	357	2 059 487	411 319	20.0	1.2	X
5336	Sanitation chemicals, polishes, and waxes . . . . .	118	1 005 390	162 964	16.2	.5	X
5344	Other chemicals and allied products . . . . .	117	8 869 247	2 877 828	32.4	8.7	X
5400	Petroleum products . . . . .	28	2 180 684	99 648	4.6	.3	X
5418	Lubricating oil and greases . . . . .	28	2 180 684	99 648	4.6	.3	X
5500	Crude oil . . . . .	25	8 661 115	4 157 775	48.0	12.5	X
5600	Beer and ale . . . . .	11	213 558	520	.2	Z	X
5700	Wines and distilled alcoholic beverages . . . . .	11	213 558	1 067	.5	Z	X
5800	Farm supplies . . . . .	146	14 353 737	1 220 297	8.5	3.7	68.6
5812	Feeds (poultry and livestock) not mixed on location . . . . .	82	349 326	47 263	13.5	.1	X
5816	Other agricultural chemicals and fertilizers . . . . .	64	14 004 411	1 173 034	8.4	3.5	X
5900	Tobacco and tobacco products . . . . .	71	262 621	10 608	4.0	Z	X
6000	Paint, paint supplies, and wallpaper . . . . .	36	99 310	605	.6	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials . . . . .	228	383 605	14 044	3.7	Z	5.4
6101	Books . . . . .	228	383 605	14 044	3.7	Z	X
6110	Flowers and florists' supplies . . . . .	37	71 234	4 851	6.8	Z	X
6120	Art goods (including novelties and souvenirs) . . . . .	173	206 688	21 808	10.6	.1	72.4
6121	Art materials . . . . .	38	76 914	3 308	4.3	Z	X
6122	Novelties and souvenirs . . . . .	145	181 344	18 500	10.2	.1	X
6130	Textile bags, bagging, and burlap . . . . .	39	20 835	1 081	5.2	Z	X
6150	Nondurable goods, n.e.c. . . . .	289	2 383 933	1 798 342	75.4	5.4	X
9700	Service receipts and labor charges (including installed parts) . . . . .	1 143	1 002 625	207 344	20.7	.6	74.4
9701	Labor charges for repair work . . . . .	984	907 847	100 007	11.0	.3	X
9702	Parts installed in repair work . . . . .	889	915 732	72 700	7.9	.2	X
9703	Other service receipts and labor charges—Specify . . . . .	287	232 830	34 595	14.9	.1	X
9720	Receipts for service contracts . . . . .	732	774 894	171 260	22.1	.5	X
9730	Advertising specialties (paper novelties, etc.) . . . . .	157	89 664	15 841	17.7	Z	X
9740	Receipts for installing equipment . . . . .	517	403 883	71 451	17.7	.2	X
9810	Miscellaneous commodities . . . . .	663	6 622 802	208 172	3.1	.6	X
9930	Sales of integrated systems which you wrote or modified software . . . . .	165	136 868	30 573	22.3	.1	X
9940	Rental and leasing receipts . . . . .	550	551 686	101 169	18.3	.3	50.0
9941	Computer rental and leasing receipts . . . . .	100	69 929	12 847	18.4	Z	X
9942	Photocopying machine rental . . . . .	303	467 101	83 607	17.9	.3	X
9943	Other office machine rental receipts . . . . .	257	244 795	4 502	1.8	Z	X
9944	Other rental receipts . . . . .	47	12 888	213	1.7	Z	X
9950	Construction receipts . . . . .	43	10 776	4 112	38.2	Z	X
9960	Custom software (designed to customer specifications) . . . . .	151	93 631	18 029	19.3	.1	X
9970	Receipts for printing or photocopying performed at this establishment . . . . .	64	35 078	4 687	13.4	Z	X
<b>4229903</b>	<b>Textile bags, bagging, &amp; burlap whsle</b>	<b>400</b>	<b>X</b>	<b>723 184</b>	<b>X</b>	<b>100.0</b>	<b>51.4</b>
0500	Household china, glassware, crockery, and plastic housewares . . . . .	6	5 792	576	9.9	.1	X
0540	Other home furnishings . . . . .	7	7 875	284	3.6	Z	X
2700	Sporting and recreational goods and supplies . . . . .	9	67 653	10 275	15.2	1.4	X
2800	Toys and hobby goods and supplies . . . . .	14	69 545	8 006	11.5	1.1	X
2930	Recyclable paper and paperboard . . . . .	9	9 927	419	4.2	.1	X
3300	Stationery, office supplies and greeting cards . . . . .	6	26 225	2 075	7.9	.3	X
3600	Piece goods, knit and woven . . . . .	9	28 116	4 212	15.0	.6	X
3800	Men's and boys' wear . . . . .	14	57 240	4 361	7.6	.6	X
3900	Women's and children's wear . . . . .	13	51 046	3 594	7.0	.5	X
5300	Plastics materials and basic shapes . . . . .	10	14 170	1 713	12.1	.2	X
5800	Farm supplies . . . . .	11	45 791	10 954	23.9	1.5	X
6120	Art goods (including novelties and souvenirs) . . . . .	17	33 444	8 361	25.0	1.2	X
6130	Textile bags, bagging, and burlap . . . . .	400	723 184	639 677	88.5	88.5	X
6150	Nondurable goods, n.e.c. . . . .	14	16 608	1 409	8.5	.2	X
9730	Advertising specialties (paper novelties, etc.) . . . . .	14	24 587	5 671	23.1	.8	X
9810	Miscellaneous commodities . . . . .	10	30 925	3 450	11.2	.5	X
<b>4229904</b>	<b>Other nondurable goods whsle</b>	<b>5 702</b>	<b>X</b>	<b>9 926 592</b>	<b>X</b>	<b>100.0</b>	<b>53.1</b>
0200	New and rebuilt automotive parts and supplies . . . . .	9	16 043	2 609	16.3	Z	X
0400	Household and lawn furniture . . . . .	36	43 750	6 333	14.5	.1	21.2
0412	Sleep furniture and equipment . . . . .	17	29 327	1 420	4.8	Z	X
0414	Other furniture (including sleep sofas) . . . . .	32	31 227	1 303	4.2	Z	X
0500	Household china, glassware, crockery, and plastic housewares . . . . .	35	106 546	12 223	11.5	.1	X
0520	Linens, domestics, curtains, and draperies . . . . .	27	68 406	2 568	3.8	Z	9.6
0521	Bedspreads, blankets, and bedding . . . . .	27	68 406	2 568	3.8	Z	X
0540	Other home furnishings . . . . .	63	164 887	14 149	8.6	.1	5.8
0541	Metal flatware and kitchen utensils . . . . .	15	43 123	1 140	2.6	Z	X
0542	Mirrors, lamps, and picture frames . . . . .	13	44 137	227	.5	Z	X
0543	Home furnishings, n.e.c. . . . .	49	121 764	12 782	10.5	.1	X
0720	Roofing, siding, and insulation materials . . . . .	6	4 394	831	18.9	Z	X
0730	Flat glass and other construction glass (excluding automotive) . . . . .	6	5 969	2 083	34.9	Z	X
0740	Other construction materials . . . . .	8	2 162	266	12.3	Z	53.1
0744	Construction materials, n.e.c. (including wire fence and construction paper) . . . . .	8	2 162	266	12.3	Z	X
0800	Photographic equipment and supplies (excluding video) . . . . .	26	45 918	2 685	5.8	Z	1.0
0813	Photographic film . . . . .	26	45 918	2 685	5.8	Z	X
0900	Office equipment . . . . .	11	32 204	2 771	8.6	Z	6.8
0915	Mailing, letter handling, and addressing machines . . . . .	11	32 204	2 771	8.6	Z	X
0950	Computer software (packaged) . . . . .	15	21 200	570	2.7	Z	X

See footnotes at end of table.



**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4229904</b>	<b>Other nondurable goods whse—Con.</b>						
0970	Store machines and equipment .....	12	29 631	5 197	17.5	.1	36.8
0971	Vending machines .....	7	19 672	229	1.2	Z	X
0972	Other store machines and equipment .....	6	9 959	4 968	49.9	.1	X
1000	Medical, hospital, and surgical supplies .....	6	8 044	1 531	19.0	Z	5.4
1013	Other surgical, medical, and hospital supplies .....	6	8 044	1 531	19.0	Z	X
1030	Optical and ophthalmic goods .....	12	48 389	2 276	4.7	Z	53.1
1034	Optical goods, n.e.c. (excluding cameras) .....	12	48 389	2 276	4.7	Z	X
1040	Religious and school supplies .....	24	24 071	6 122	25.4	.1	47.6
1042	School supplies .....	24	24 071	6 122	25.4	.1	X
1140	Iron and steel wire and wire products .....	16	43 061	3 211	7.5	Z	X
1150	Iron and steel pipe and tubing .....	18	24 238	3 000	12.4	Z	X
1200	Copper and brass .....	18	16 568	964	5.8	Z	X
1220	Aluminum shapes, forms, etc. ....	18	30 065	8 538	28.4	.1	X
1400	Electrical apparatus and equipment .....	55	112 025	8 345	7.4	.1	23.7
1415	Electric bulbs (all types) .....	15	57 305	6 845	11.9	.1	X
1418	Lighting fixtures (residential and commercial) .....	15	41 855	817	2.0	Z	X
1419	Industrial controls .....	27	12 864	683	5.3	Z	X
1500	Electrical appliances, household .....	29	39 480	3 988	10.1	Z	13.1
1511	Televisions .....	14	34 106	1 066	3.1	Z	X
1512	Radios, stereos, and CD players .....	14	34 106	534	1.6	Z	X
1513	V.C.R.'s and video cameras .....	14	34 106	534	1.6	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	29	39 480	1 834	4.6	Z	X
1600	Electronic parts and equipment, except communication .....	28	18 302	1 630	8.9	Z	X
1650	Communication equipment and supplies .....	9	50 286	1 795	3.6	Z	13.5
1651	Telephones .....	9	50 286	1 795	3.6	Z	X
1700	Hardware .....	62	134 710	16 799	12.5	.2	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	8	16 852	1 441	8.6	Z	X
2220	Garden machinery, equipment, and parts .....	18	17 956	1 490	8.3	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	30	34 220	3 916	11.4	Z	.7
2327	All other new general-purpose industrial machinery and equipment .....	30	34 220	3 916	11.4	Z	X
2340	Materials handling machinery, equipment, and parts .....	6	42 486	8 043	18.9	.1	53.1
2343	New forklift trucks .....	6	42 486	8 043	18.9	.1	X
2360	Other industrial machinery, equipment, and parts .....	6	12 026	4 772	39.7	Z	X
2440	Welding supplies (excluding gases) .....	13	9 101	5	.1	Z	X
2460	Other industrial supplies .....	12	19 132	1 846	9.6	Z	X
2540	Other service establishment equipment and supplies .....	7	11 403	1 237	10.8	Z	53.1
2542	Service establishment equipment and supplies, n.e.c. ....	7	11 403	1 237	10.8	Z	X
2620	Marine machinery, equipment, and supplies .....	6	11 695	115	1.0	Z	X
2700	Sporting and recreational goods and supplies .....	63	92 966	14 536	15.6	.1	4.7
2714	Camping and fishing equipment and accessories .....	63	92 966	14 536	15.6	.1	X
2800	Toys and hobby goods and supplies .....	133	345 024	38 274	11.1	.4	16.9
2812	Other toys and games (including fireworks and children's vehicles) .....	54	165 260	21 376	12.9	.2	X
2813	Crafts and craft supplies .....	28	28 281	2 713	9.6	Z	X
2814	Other hobby goods and accessories .....	51	151 489	14 136	9.3	.1	X
2930	Recyclable paper and paperboard .....	6	1 118	111	9.9	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	54	98 101	8 979	9.2	.1	17.4
3014	Watches, clocks, and watch movements and cases .....	14	69 626	3 258	4.7	Z	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	41	28 475	5 721	20.1	.1	X
3100	Musical instruments and supplies .....	16	30 097	9 741	32.4	.1	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	17	7 118	316	4.4	Z	X
3140	Prerecorded video tapes .....	21	4 531	846	18.7	Z	X
3200	Printing and writing paper .....	7	6 690	315	4.7	Z	X
3300	Stationery, office supplies and greeting cards .....	52	103 386	13 869	13.4	.1	15.3
3311	Business forms .....	28	73 418	6 181	8.4	.1	X
3312	Stationery, photocopy paper, and typing paper .....	12	8 276	131	1.6	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ..	28	73 869	7 557	10.2	.1	X
3400	Industrial and personal services paper and plastics .....	18	53 401	3 582	6.7	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	129	504 966	108 475	21.5	1.1	4.5
3511	Prescription drugs .....	36	236 737	3 813	1.6	Z	X
3512	Nonprescription pharmaceuticals .....	52	270 349	77 109	28.5	.8	X
3513	Cosmetics .....	16	33 619	2 214	6.6	Z	X
3514	Perfumes .....	15	16 991	8 525	50.2	.1	X
3515	Other toiletries and druggists' sundries .....	78	251 235	16 814	6.7	.2	X
3600	Piece goods, knit and woven .....	63	161 913	9 584	5.9	.1	5.9
3612	Cotton (including blends) .....	22	10 934	1 010	9.2	Z	X
3613	Synthetics (excluding synthetic knits) .....	29	105 468	3 213	3.0	Z	X
3614	Knit fabrics, n.e.c. (including double knit) .....	27	97 769	4 610	4.7	Z	X
3616	Other piece goods .....	16	52 288	751	1.4	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	84	190 268	8 097	4.3	.1	X
3800	Men's and boys' wear .....	68	159 553	15 731	9.9	.2	30.7
3811	Men's and boys' suits, coats, and formal wear .....	29	55 131	4 992	9.1	.1	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	29	55 131	3 747	6.8	Z	X
3813	Men's and boys' underwear and nightwear .....	42	75 368	4 198	5.6	Z	X
3814	Men's and boys' work clothing and uniforms .....	13	3 264	205	6.3	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) ..	56	156 289	2 526	1.6	Z	X

See footnotes at end of table.

**Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4229904</b>	<b>Other nondurable goods whlse—Con.</b>						
3900	Women's and children's wear . . . . .	105	265 606	47 021	17.7	.5	27.0
3911	Infants' and children's wear (to size 6X) . . . . .	17	12 299	3 153	25.6	Z	X
3912	Women's misses', and girls' dresses and blouses . . . . .	32	75 274	5 771	7.7	.1	X
3913	Women's, misses', and girls' suits and coats . . . . .	21	60 184	1 350	2.2	Z	X
3914	Women's and misses' outerwear . . . . .	54	180 191	27 545	15.3	.3	X
3915	Women's and misses' underwear and sleepwear . . . . .	29	79 805	3 253	4.1	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) . . . . .	35	98 578	5 949	6.0	.1	X
4000	Footwear . . . . .	25	86 656	4 279	4.9	Z	22.3
4011	All athletic footwear . . . . .	9	66 364	951	1.4	Z	X
4013	Other women's, misses', and girls' footwear . . . . .	6	6 501	216	3.3	Z	X
4014	Other men's and boy's footwear . . . . .	13	71 188	1 734	2.4	Z	X
4015	Shoe accessories . . . . .	6	8 958	1 359	15.2	Z	X
4100	Frozen foods (packaged) . . . . .	20	36 439	8 796	24.1	.1	38.8
4112	Fish and seafoods (frozen packaged) . . . . .	12	17 218	2 980	17.3	Z	X
4113	Vegetables (frozen) . . . . .	9	19 221	5 699	29.7	.1	X
4117	Other frozen foods (except frozen dairy products) . . . . .	12	17 218	117	.7	Z	X
4400	Confectionery . . . . .	17	93 730	17 491	18.7	.2	51.4
4411	Candy . . . . .	17	93 730	17 341	18.5	.2	X
4412	Chewing gum . . . . .	8	2 961	150	5.1	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged) . . . . .	6	11 695	3 501	29.9	Z	X
4800	Coffee, tea, and spices . . . . .	15	16 178	924	5.7	Z	9.1
4811	Coffee . . . . .	15	16 178	212	1.3	Z	X
4812	Tea . . . . .	15	16 178	353	2.2	Z	X
4813	Spices . . . . .	15	16 178	353	2.2	Z	X
4830	Canned foods . . . . .	6	8 552	86	1.0	Z	X
4850	Soft drinks and bottled water . . . . .	17	39 230	2 958	7.5	Z	48.9
4851	Soft drinks, packaged . . . . .	17	39 230	2 656	6.8	Z	X
4853	Bottled water . . . . .	6	31 027	302	1.0	Z	X
4860	Other grocery specialties . . . . .	55	335 202	57 783	17.2	.6	31.5
4861	Pasta . . . . .	9	954	5	.5	Z	X
4863	Cooking oils and margarine . . . . .	26	328 503	55 681	17.0	.6	X
4865	Pickles, preserves, jellies, jams, and sauces . . . . .	9	954	42	4.4	Z	X
4866	Sugar, refined . . . . .	15	45 061	304	.7	Z	X
4867	Pet foods . . . . .	15	45 061	304	.7	Z	X
4868	Grocery specialties, n.e.c. . . . .	44	51 762	1 447	2.8	Z	X
4900	Grain and beans . . . . .	7	15 342	1 272	8.3	Z	14.0
4911	Corn (for grain) . . . . .	7	15 342	915	6.0	Z	X
4912	Oats and barley . . . . .	7	15 342	299	1.9	Z	X
4913	Wheat . . . . .	7	15 342	58	.4	Z	X
5100	Hides, skins, and pelts . . . . .	7	14 595	5 931	40.6	.1	X
5300	Plastics materials and basic shapes . . . . .	61	132 132	18 268	13.8	.2	7.3
5311	Plastic pipes, rods, tubes, and shapes . . . . .	31	100 893	12 890	12.8	.1	X
5313	Plastics raw materials . . . . .	31	31 239	5 378	17.2	.1	X
5320	Industrial gases (welding, etc.) . . . . .	13	9 101	1 311	14.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	75	144 584	12 481	8.6	.1	8.5
5335	Detergents and soaps . . . . .	18	7 485	2 337	31.2	Z	X
5342	Adhesives, sealants, and glues . . . . .	9	65 194	4 575	7.0	Z	X
5344	Other chemicals and allied products . . . . .	49	71 906	5 532	7.7	.1	X
5400	Petroleum products . . . . .	35	58 433	4 300	7.4	Z	X
5420	Liquified petroleum gases (excluding natural gas) . . . . .	14	9 904	1 667	16.8	Z	X
5700	Wines and distilled alcoholic beverages . . . . .	6	2 799	123	4.4	Z	X
5800	Farm supplies . . . . .	47	178 371	34 566	19.4	.3	4.8
5812	Feeds (poultry and livestock) not mixed on location . . . . .	13	36 546	4 551	12.5	Z	X
5813	Prepared feeds (poultry and livestock) mixed on location . . . . .	11	69 879	3 523	5.0	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners . . . . .	12	47 652	2 987	6.3	Z	X
5815	Insecticides, fungicides, and pesticides . . . . .	12	47 652	11 440	24.0	.1	X
5816	Other agricultural chemicals and fertilizers . . . . .	12	47 652	3 579	7.5	Z	X
5817	Seeds and bulbs . . . . .	12	47 652	2 987	6.3	Z	X
5818	Other farm supplies (including harness and saddlery equipment) . . . . .	23	94 180	5 493	5.8	.1	X
5900	Tobacco and tobacco products . . . . .	22	53 099	14 259	26.9	.1	X
6000	Paint, paint supplies, and wallpaper . . . . .	9	4 726	84	1.8	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials . . . . .	72	108 682	3 437	3.2	Z	X
6110	Flowers and florists' supplies . . . . .	63	80 255	8 807	11.0	.1	X
6120	Art goods (including novelties and souvenirs) . . . . .	112	365 713	56 808	15.5	.6	11.8
6121	Art materials . . . . .	32	19 346	3 081	15.9	Z	X
6122	Novelties and souvenirs . . . . .	80	346 367	53 727	15.5	.5	X
6130	Textile bags, bagging, and burlap . . . . .	36	170 031	24 623	14.5	.2	X
6150	Nondurable goods, n.e.c. . . . .	5 702	9 926 592	9 093 973	91.6	91.6	X
9700	Service receipts and labor charges (including installed parts) . . . . .	147	182 746	20 088	11.0	.2	19.1
9701	Labor charges for repair work . . . . .	78	79 740	1 870	2.3	Z	X
9702	Parts installed in repair work . . . . .	54	66 975	1 492	2.2	Z	X
9703	Other service receipts and labor charges—Specify . . . . .	98	130 495	16 726	12.8	.2	X
9720	Receipts for service contracts . . . . .	13	22 456	1 169	5.2	Z	X
9730	Advertising specialties (paper novelties, etc.) . . . . .	19	6 811	675	9.9	Z	X
9740	Receipts for installing equipment . . . . .	7	3 807	1 251	32.9	Z	X
9810	Miscellaneous commodities . . . . .	129	286 297	45 329	15.8	.5	X
9940	Rental and leasing receipts . . . . .	82	60 212	3 689	6.1	Z	7.2
9943	Other office machine rental receipts . . . . .	82	60 212	3 689	6.1	Z	X

<sup>1</sup>Commodity line sales and line percents may not add to totals due to exclusion of selected lines to avoid disclosing data for individual companies and/or due to rounding.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0100</b>	<b>New and used automobiles, motorcycles, etc.</b>	<b>5 918</b>	<b>71 659 611</b>	<b>100.0</b>	<b>67.2</b>
421	Wholesale trade, durable goods	5 876	71 649 857	100.0	64.9
4211	Motor vehicle & motor vehicle parts & supplies whsle	5 474	71 563 495	99.9	72.8
42111	Automobile & other motor vehicle whsle	3 642	71 343 798	99.6	78.0
421110	Automobile & other motor vehicle whsle	3 642	71 343 798	99.6	78.0
4211101	Automobile & motorcycle whsle	3 331	70 932 563	99.0	80.9
4211102	Bus & recreational vehicle whsle	27	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	182	319 878	.4	67.5
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	37	D	D	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle	65	71 508	.1	76.1
42112	Motor vehicle supplies & new parts whsle	131	50 501	.1	8.0
421120	Motor vehicle supplies & new parts whsle	131	50 501	.1	8.0
4211201	Motor vehicle supplies & new parts—warehouse distributors	27	1 699	Z	18.7
4211202	Motor vehicle supplies & new parts—jobbers	104	48 802	.1	6.5
42114	Motor vehicle parts, (used) whsle	1 697	169 077	.2	3.3
421140	Motor vehicle parts, (used) whsle	1 697	169 077	.2	3.3
4215	Metal & mineral (except petroleum) whsle	15	4 150	Z	13.6
42151	Metal service centers & offices	15	4 150	Z	13.5
421510	Metal service centers & offices	15	4 150	Z	13.5
4215101	Ferrous metal service centers & sales offices	12	3 257	Z	12.4
42151011	Ferrous metal service centers	11	3 153	Z	14.5
4216	Electrical goods whsle	17	2 744	Z	X
42169	Other electronic parts & equipment whsle	8	589	Z	X
421690	Other electronic parts & equipment whsle	8	589	Z	X
4216902	Electronic parts (excluding communications equipment) whsle	8	589	Z	X
4218	Machinery, equipment, & supplies whsle	255	71 687	.1	5.0
42182	Farm & garden machinery & equipment whsle	246	70 618	.1	5.1
421820	Farm & garden machinery & equipment whsle	246	70 618	.1	5.1
4218201	Farm machinery & equipment—farm dealers	233	59 130	.1	2.2
4218202	Farm machinery & equipment—whsle distributors	8	2 601	Z	X
4219	Miscellaneous durable goods whsle	105	6 987	Z	18.0
42193	Recyclable material whsle	23	3 062	Z	7.4
421930	Recyclable material whsle	23	3 062	Z	7.4
4219301	Iron & steel scrap processors & dealers	18	958	Z	8.9
42193011	Iron & steel scrap processors (using power processing equipment)	18	958	Z	X
42199	Other miscellaneous durable goods whsle	75	1 544	Z	X
421990	Other miscellaneous durable goods whsle	75	1 544	Z	X
4219903	General merchandise (durable goods) whsle	57	1 072	Z	X
4219906	Other durable goods whsle	10	151	Z	X
422	Wholesale trade, nondurable goods	42	9 754	Z	22.1
4223	Apparel, piece goods, & notions whsle	8	3 666	Z	X
4224	Grocery & related products whsle	7	520	Z	X
4227	Petroleum & petroleum products whsle	12	2 215	Z	51.9
42271	Petroleum bulk stations & terminals	7	2 183	Z	54.5
422710	Petroleum bulk stations & terminals	7	2 183	Z	54.5
4227101	Petroleum bulk stations & terminals (except LP)	7	2 183	Z	54.8
42271011	Petroleum bulk stations (except LP)	7	2 183	Z	53.0
4229	Miscellaneous nondurable goods whsle	14	3 312	Z	X
42299	Other miscellaneous nondurable goods whsle	10	1 812	Z	X
422990	Other miscellaneous nondurable goods whsle	10	1 812	Z	X
4229902	General merchandise (nondurable goods) whsle	8	1 691	Z	X
<b>0120</b>	<b>Buses, campers, and motor homes</b>	<b>834</b>	<b>2 189 009</b>	<b>100.0</b>	<b>75.0</b>
421	Wholesale trade, durable goods	827	2 186 042	99.9	72.4
4211	Motor vehicle & motor vehicle parts & supplies whsle	783	2 176 125	99.4	80.8
42111	Automobile & other motor vehicle whsle	719	2 156 521	98.5	85.9
421110	Automobile & other motor vehicle whsle	719	2 156 521	98.5	85.9
4211101	Automobile & motorcycle whsle	167	80 504	3.7	90.6
4211102	Bus & recreational vehicle whsle	347	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	35	12 525	.6	46.2
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	32	D	D	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle	138	114 914	5.3	82.2
42112	Motor vehicle supplies & new parts whsle	23	5 079	.2	34.1
421120	Motor vehicle supplies & new parts whsle	23	5 079	.2	34.1
4211202	Motor vehicle supplies & new parts—jobbers	20	4 827	.2	27.9
42114	Motor vehicle parts, (used) whsle	41	14 525	.7	36.4
421140	Motor vehicle parts, (used) whsle	41	14 525	.7	36.4
4218	Machinery, equipment, & supplies whsle	15	8 058	.4	65.5
42181	Construction & mining (except petroleum) machinery & equip whsle	6	1 153	.1	73.7
421810	Construction & mining (except petroleum) machinery & equip whsle	6	1 153	.1	73.7
42182	Farm & garden machinery & equipment whsle	9	6 905	.3	20.1
421820	Farm & garden machinery & equipment whsle	9	6 905	.3	20.1
4218201	Farm machinery & equipment—farm dealers	8	5 846	.3	22.8
4219	Miscellaneous durable goods whsle	20	445	Z	X
42193	Recyclable material whsle	17	314	Z	X
421930	Recyclable material whsle	17	314	Z	X
4219301	Iron & steel scrap processors & dealers	14	181	Z	X
42193011	Iron & steel scrap processors (using power processing equipment)	14	181	Z	X
422	Wholesale trade, nondurable goods	7	2 967	.1	70.1
4229	Miscellaneous nondurable goods whsle	6	2 022	.1	78.9
42299	Other miscellaneous nondurable goods whsle	6	2 022	.1	79.4
422990	Other miscellaneous nondurable goods whsle	6	2 022	.1	79.4

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0130</b>	<b>Light trucks and vans (14,000 lb or less)</b>	<b>2 625</b>	<b>11 292 532</b>	<b>100.0</b>	<b>66.8</b>
421	Wholesale trade, durable goods	2 619	11 291 836	100.0	64.5
4211	Motor vehicle & motor vehicle parts & supplies whsle	2 360	11 227 600	99.4	72.6
42111	Automobile & other motor vehicle whsle	1 933	11 198 673	99.2	77.2
421110	Automobile & other motor vehicle whsle	1 933	11 198 673	99.2	77.2
4211101	Automobile & motorcycle whsle	1 116	5 523 515	48.9	77.9
4211102	Bus & recreational vehicle whsle	25	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	428	5 096 687	45.1	73.9
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	115	D	D	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle	249	394 966	3.5	81.0
42112	Motor vehicle supplies & new parts whsle	61	9 673	.1	14.2
421120	Motor vehicle supplies & new parts whsle	61	9 673	.1	14.2
4211201	Motor vehicle supplies & new parts—warehouse distributors	7	2 257	Z	6.6
4211202	Motor vehicle supplies & new parts—jobbers	54	7 416	.1	14.8
42114	Motor vehicle parts, (used) whsle	366	19 254	.2	4.3
421140	Motor vehicle parts, (used) whsle	366	19 254	.2	4.3
4218	Machinery, equipment, & supplies whsle	233	63 380	.6	1.8
42181	Construction & mining (except petroleum) machinery & equip whsle	57	13 527	.1	X
421810	Construction & mining (except petroleum) machinery & equip whsle	57	13 527	.1	X
42182	Farm & garden machinery & equipment whsle	166	43 036	.4	.8
421820	Farm & garden machinery & equipment whsle	166	43 036	.4	.8
4218201	Farm machinery & equipment—farm dealers	156	41 402	.4	.9
42183	Industrial machinery & equipment whsle	6	1 064	Z	10.2
421830	Industrial machinery & equipment whsle	6	1 064	Z	10.2
4218303	General-purpose industrial machinery & equipment whsle	6	1 064	Z	11.3
4219	Miscellaneous durable goods whsle	21	798	Z	X
42193	Recyclable material whsle	15	257	Z	X
421930	Recyclable material whsle	15	257	Z	X
4219301	Iron & steel scrap processors & dealers	14	256	Z	X
42193011	Iron & steel scrap processors (using power processing equipment)	14	256	Z	X
422	Wholesale trade, nondurable goods	6	696	Z	X
<b>0140</b>	<b>Medium trucks and tractors (14,001 to 26,000 lb)</b>	<b>1 929</b>	<b>4 096 545</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods	1 929	4 096 545	100.0	X
4211	Motor vehicle & motor vehicle parts & supplies whsle	1 636	4 014 819	98.0	X
42111	Automobile & other motor vehicle whsle	1 515	3 999 728	97.6	X
421110	Automobile & other motor vehicle whsle	1 515	3 999 728	97.6	X
4211101	Automobile & motorcycle whsle	139	92 642	2.3	X
4211102	Bus & recreational vehicle whsle	24	D	D	X
4211103	Light truck & van (14,000 lb or less) whsle	86	777 996	19.0	X
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	480	D	D	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle	786	1 215 676	29.7	X
42112	Motor vehicle supplies & new parts whsle	52	10 341	.3	X
421120	Motor vehicle supplies & new parts whsle	52	10 341	.3	X
4211202	Motor vehicle supplies & new parts—jobbers	43	9 938	.2	X
4211203	Petroleum products marketing equipment whsle	8	382	Z	X
42114	Motor vehicle parts, (used) whsle	68	4 374	.1	X
421140	Motor vehicle parts, (used) whsle	68	4 374	.1	X
4218	Machinery, equipment, & supplies whsle	273	77 796	1.9	X
42181	Construction & mining (except petroleum) machinery & equip whsle	109	44 375	1.1	X
421810	Construction & mining (except petroleum) machinery & equip whsle	109	44 375	1.1	X
42182	Farm & garden machinery & equipment whsle	152	28 945	.7	X
421820	Farm & garden machinery & equipment whsle	152	28 945	.7	X
4218201	Farm machinery & equipment—farm dealers	134	23 417	.6	X
4218202	Farm machinery & equipment—whsle distributors	17	5 485	.1	X
4219	Miscellaneous durable goods whsle	18	2 184	.1	X
42199	Other miscellaneous durable goods whsle	14	1 982	Z	X
421990	Other miscellaneous durable goods whsle	14	1 982	Z	X
4219903	General merchandise (durable goods) whsle	14	1 982	Z	X
<b>0150</b>	<b>Heavy trucks and tractors (over 26,000 lb)</b>	<b>2 934</b>	<b>15 844 757</b>	<b>100.0</b>	<b>69.3</b>
421	Wholesale trade, durable goods	2 930	15 843 303	100.0	66.8
4211	Motor vehicle & motor vehicle parts & supplies whsle	2 679	15 720 575	99.2	78.1
42111	Automobile & other motor vehicle whsle	2 539	15 672 871	98.9	82.8
421110	Automobile & other motor vehicle whsle	2 539	15 672 871	98.9	82.8
4211101	Automobile & motorcycle whsle	108	57 918	.4	73.8
4211102	Bus & recreational vehicle whsle	20	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	71	197 432	1.2	77.2
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	272	D	D	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle	2 068	15 029 838	94.9	78.9
42112	Motor vehicle supplies & new parts whsle	81	41 132	.3	58.8
421120	Motor vehicle supplies & new parts whsle	81	41 132	.3	58.8
4211202	Motor vehicle supplies & new parts—jobbers	74	40 537	.3	59.8
42114	Motor vehicle parts, (used) whsle	59	6 572	Z	2.9
421140	Motor vehicle parts, (used) whsle	59	6 572	Z	2.9
4218	Machinery, equipment, & supplies whsle	214	115 228	.7	8.0
42181	Construction & mining (except petroleum) machinery & equip whsle	152	91 274	.6	9.0
421810	Construction & mining (except petroleum) machinery & equip whsle	152	91 274	.6	9.0
42182	Farm & garden machinery & equipment whsle	49	16 812	.1	3.3
421820	Farm & garden machinery & equipment whsle	49	16 812	.1	3.3
4218201	Farm machinery & equipment—farm dealers	26	6 153	Z	X
4218202	Farm machinery & equipment—whsle distributors	22	10 525	.1	9.8
42183	Industrial machinery & equipment whsle	13	7 142	Z	X
421830	Industrial machinery & equipment whsle	13	7 142	Z	X
4218303	General-purpose industrial machinery & equipment whsle	7	2 009	Z	X
4218305	Materials handling equipment whsle	6	5 133	Z	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0150</b>	<b>Heavy trucks and tractors (over 26,000 lb)—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4219	Miscellaneous durable goods whsle . . . . .	35	7 375	Z	X
42199	Other miscellaneous durable goods whsle . . . . .	29	6 048	Z	X
421990	Other miscellaneous durable goods whsle . . . . .	29	6 048	Z	X
4219903	General merchandise (durable goods) whsle . . . . .	29	6 048	Z	X
<b>0200</b>	<b>New and rebuilt automotive parts and supplies . . . . .</b>	<b>17 855</b>	<b>44 981 618</b>	<b>100.0</b>	<b>21.2</b>
421	Wholesale trade, durable goods . . . . .	16 814	44 604 003	99.2	21.3
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	14 414	42 855 762	95.3	25.8
42111	Automobile & other motor vehicle whsle . . . . .	1 908	4 833 550	10.7	5.7
421110	Automobile & other motor vehicle whsle . . . . .	1 908	4 833 550	10.7	5.7
4211101	Automobile & motorcycle whsle . . . . .	307	1 728 057	3.8	9.9
4211102	Bus & recreational vehicle whsle . . . . .	125	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle . . . . .	129	477 376	1.1	1.2
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle . . . . .	181	D	D	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle . . . . .	1 166	2 293 480	5.1	1.2
42112	Motor vehicle supplies & new parts whsle . . . . .	10 140	37 630 125	83.7	46.5
421120	Motor vehicle supplies & new parts whsle . . . . .	10 140	37 630 125	83.7	46.5
4211201	Motor vehicle supplies & new parts—warehouse distributors . . . . .	4 357	18 148 826	40.3	52.9
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	5 732	19 466 247	43.3	40.6
4211203	Petroleum products marketing equipment whsle . . . . .	51	15 052	Z	X
42113	Tire & tube whsle . . . . .	432	140 024	.3	62.0
421130	Tire & tube whsle . . . . .	432	140 024	.3	62.0
42114	Motor vehicle parts, (used) whsle . . . . .	1 934	252 063	.6	58.6
421140	Motor vehicle parts, (used) whsle . . . . .	1 934	252 063	.6	58.6
4212	Furniture & home furnishings whsle . . . . .	6	893	Z	X
4213	Lumber & other construction materials whsle . . . . .	102	66 671	.1	7.7
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	17	1 766	Z	X
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	17	1 766	Z	X
4213101	Lumber without yard whsle . . . . .	9	443	Z	X
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	6	1 144	Z	X
42139	Other construction materials whsle . . . . .	81	64 870	.1	4.2
421390	Other construction materials whsle . . . . .	81	64 870	.1	4.2
4213901	Flat glass & other construction glass whsle . . . . .	62	50 768	.1	X
4213902	Other construction materials whsle . . . . .	19	14 102	Z	.8
4214	Professional & commercial equipment & supplies whsle . . . . .	15	13 966	Z	X
42143	Computer & computer peripheral equipment & software whsle . . . . .	10	13 756	Z	X
421430	Computer & computer peripheral equipment & software whsle . . . . .	10	13 756	Z	X
4214301	Computer & peripheral equipment whsle . . . . .	7	13 263	Z	X
42143011	Computers & peripheral equipment for resale . . . . .	7	13 263	Z	X
4215	Metal & mineral (except petroleum) whsle . . . . .	48	370 931	.8	73.7
42151	Metal service centers & offices . . . . .	47	65 217	.1	47.6
421510	Metal service centers & offices . . . . .	47	65 217	.1	47.6
4215101	Ferrous metal service centers & sales offices . . . . .	45	64 455	.1	49.6
42151011	Ferrous metal service centers . . . . .	32	56 143	.1	48.5
42151012	Ferrous metal sales offices . . . . .	13	8 312	.1	58.3
4216	Electrical goods whsle . . . . .	109	35 930	.1	12.8
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	34	10 956	Z	7.0
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	34	10 956	Z	7.0
42162	Electrical appliance, television & radio set whsle . . . . .	34	11 734	Z	3.4
421620	Electrical appliance, television & radio set whsle . . . . .	34	11 734	Z	3.4
42169	Other electronic parts & equipment whsle . . . . .	41	13 240	Z	21.4
421690	Other electronic parts & equipment whsle . . . . .	41	13 240	Z	21.4
4216901	Communications equipment & supplies whsle . . . . .	14	5 229	Z	52.0
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	27	8 011	Z	4.6
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	154	230 768	.5	3.8
42171	Hardware whsle . . . . .	132	221 994	.5	3.9
421710	Hardware whsle . . . . .	132	221 994	.5	3.9
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	6	1 610	Z	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	6	1 610	Z	X
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	9	3 635	Z	15.0
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	9	3 635	Z	15.0
42174	Refrigeration equipment & supplies whsle . . . . .	7	3 529	Z	X
421740	Refrigeration equipment & supplies whsle . . . . .	7	3 529	Z	X
4218	Machinery, equipment, & supplies whsle . . . . .	1 438	942 382	2.1	3.4
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	350	412 659	.9	2.3
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	350	412 659	.9	2.3
42182	Farm & garden machinery & equipment whsle . . . . .	580	247 000	.5	2.5
421820	Farm & garden machinery & equipment whsle . . . . .	580	247 000	.5	2.5
4218201	Farm machinery & equipment—farm dealers . . . . .	476	138 535	.3	1.4
4218202	Farm machinery & equipment—whsle distributors . . . . .	72	87 364	.2	5.9
4218203	Lawn & garden machinery & equipment whsle . . . . .	32	21 101	Z	7.8
42183	Industrial machinery & equipment whsle . . . . .	292	189 826	.4	7.1
421830	Industrial machinery & equipment whsle . . . . .	292	189 826	.4	7.1
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	49	15 625	Z	5.4
421830201	Hydraulic & pneumatic pumps & motors whsle . . . . .	18	3 544	Z	X
421830202	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	31	12 081	Z	9.0
4218303	General-purpose industrial machinery & equipment whsle . . . . .	94	95 438	.2	11.6
4218304	Metalworking machinery & equipment whsle . . . . .	16	9 278	Z	X
4218305	Materials handling equipment whsle . . . . .	75	46 982	.1	X
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	32	2 908	Z	X
4218307	Other industrial machinery & equipment whsle . . . . .	26	19 595	Z	11.7
42184	Industrial supplies whsle . . . . .	145	60 771	.1	3.4
421840	Industrial supplies whsle . . . . .	145	60 771	.1	3.4
4218401	General-line industrial supplies whsle . . . . .	76	22 587	.1	.6
4218402	Mechanical power transmission supplies whsle . . . . .	22	20 357	Z	13.5
4218403	Welding supplies whsle . . . . .	9	1 291	Z	X
4218406	Other industrial supplies whsle . . . . .	31	12 159	Z	3.0

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**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0200</b>	<b>New and rebuilt automotive parts and supplies—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4218	Machinery, equipment, & supplies whsle—Con.				
42185	Service establishment equipment & supplies whsle .....	21	7 234	Z	X
421850	Service establishment equipment & supplies whsle .....	21	7 234	Z	X
4218504	Other service establishment equipment & supplies whsle .....	18	D	D	X
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	50	24 892	.1	4.0
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	50	24 892	.1	4.0
4218601	Aircraft & aeronautical equipment & supplies whsle .....	18	4 137	Z	X
4218602	Marine machinery, equipment, & supplies whsle .....	16	14 478	Z	13.1
4218603	Other transportation equipment & supplies whsle .....	16	6 277	Z	X
4219	Miscellaneous durable goods whsle .....	528	86 700	.2	1.4
42191	Sporting & recreational goods & supplies whsle .....	15	5 072	Z	2.8
421910	Sporting & recreational goods & supplies whsle .....	15	5 072	Z	2.8
42192	Toy & hobby goods & supplies whsle .....	8	575	Z	X
421920	Toy & hobby goods & supplies whsle .....	8	575	Z	X
42193	Recyclable material whsle .....	35	7 340	Z	17.6
421930	Recyclable material whsle .....	35	7 340	Z	17.6
4219301	Iron & steel scrap processors & dealers .....	20	2 631	Z	49.7
42193011	Iron & steel scrap processors (using power processing equipment) .....	20	2 631	Z	X
4219303	Other recyclable material whsle .....	10	4 125	Z	X
42199	Other miscellaneous durable goods whsle .....	470	73 713	.2	.7
421990	Other miscellaneous durable goods whsle .....	470	73 713	.2	.7
4219903	General merchandise (durable goods) whsle .....	429	65 906	.1	.5
4219904	Prerecorded media whsle .....	12	6 192	Z	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle .....	6	119	Z	X
42199042	Prerecorded video tapes whsle .....	6	6 073	Z	X
4219906	Other durable goods whsle .....	29	1 615	Z	18.0
422	Wholesale trade, nondurable goods .....	1 041	377 615	.8	5.2
4221	Paper & paper product whsle .....	14	636	Z	26.9
42213	Industrial & personal service paper whsle .....	11	486	Z	35.8
422130	Industrial & personal service paper whsle .....	11	486	Z	35.8
4222	Drugs, & druggists' sundries whsle .....	14	3 037	Z	57.0
42221	Drugs, & druggists' sundries whsle .....	14	3 037	Z	57.0
422210	Drugs, & druggists' sundries whsle .....	14	3 037	Z	57.0
4222101	General-line drugs whsle .....	7	1 200	Z	X
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	7	1 837	Z	62.2
4223	Apparel, piece goods, & notions whsle .....	14	6 141	Z	27.6
42231	Piece goods, notions, & other dry goods whsle .....	8	2 369	Z	X
422310	Piece goods, notions, & other dry goods whsle .....	8	2 369	Z	X
4223101	Piece goods—jobbers .....	8	2 369	Z	X
4224	Grocery & related products whsle .....	25	50 653	.1	X
42241	General-line grocery whsle .....	7	580	Z	X
422410	General-line grocery whsle .....	7	580	Z	X
4224103	Other general-line grocery whsle .....	7	580	Z	X
42249	Other grocery & related products whsle .....	14	49 887	.1	X
422490	Other grocery & related products whsle .....	14	49 887	.1	X
4224906	Other grocery specialties whsle .....	9	49 048	.1	X
4226	Chemical & allied products whsle .....	85	40 070	.1	13.9
42261	Plastics materials & basic forms & shapes whsle .....	8	12 849	Z	X
422610	Plastics materials & basic forms & shapes whsle .....	8	12 849	Z	X
42269	Other chemical & allied products whsle .....	77	27 221	.1	21.3
422690	Other chemical & allied products whsle .....	77	27 221	.1	21.3
4226902	Other chemical & allied products whsle .....	77	27 221	.1	21.5
4227	Petroleum & petroleum products whsle .....	664	199 990	.4	2.4
42271	Petroleum bulk stations & terminals .....	537	145 402	.3	2.7
422710	Petroleum bulk stations & terminals .....	537	145 402	.3	2.7
4227101	Petroleum bulk stations & terminals (except LP) .....	519	141 648	.3	2.7
42271011	Petroleum bulk stations (except LP) .....	503	129 528	.3	1.8
42271012	Petroleum bulk terminals (except LP) .....	16	12 120	Z	11.2
4227102	Liquefied petroleum bulk stations & terminals .....	18	3 754	Z	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	127	54 588	.1	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	127	54 588	.1	X
4229	Miscellaneous nondurable goods whsle .....	223	52 927	.1	18.5
42291	Farm supplies whsle .....	75	6 891	Z	X
422910	Farm supplies whsle .....	75	6 891	Z	X
4229101	Farm supplies—farm dealers .....	73	5 897	Z	X
42295	Paint, varnish, & supplies whsle .....	60	25 367	.1	10.5
422950	Paint, varnish, & supplies whsle .....	60	25 367	.1	10.5
4229501	Paint, varnish, & supplies whsle .....	60	25 367	.1	10.5
42299	Other miscellaneous nondurable goods whsle .....	84	15 575	Z	X
422990	Other miscellaneous nondurable goods whsle .....	84	15 575	Z	X
4229902	General merchandise (nondurable goods) whsle .....	71	11 075	Z	X
4229904	Other nondurable goods whsle .....	9	2 609	Z	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0240</b>	<b>Used automotive parts, accessories, and equipment</b> .....	<b>8 613</b>	<b>5 052 980</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	8 607	5 052 842	100.0	X
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	8 097	4 976 880	98.5	X
42111	Automobile & other motor vehicle whsle .....	562	302 234	6.0	X
421110	Automobile & other motor vehicle whsle .....	562	302 234	6.0	X
4211101	Automobile & motorcycle whsle .....	326	183 722	3.6	X
4211102	Bus & recreational vehicle whsle .....	15	D	D	X
4211103	Light truck & van (14,000 lb or less) whsle .....	36	19 865	.4	X
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle .....	71	D	D	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	114	60 730	1.2	X
42112	Motor vehicle supplies & new parts whsle .....	393	105 130	2.1	X
421120	Motor vehicle supplies & new parts whsle .....	393	105 130	2.1	X
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	108	72 924	1.4	X
4211202	Motor vehicle supplies & new parts—jobbers .....	283	32 144	.6	X
42113	Tire & tube whsle .....	37	4 132	.1	X
421130	Tire & tube whsle .....	37	4 132	.1	X
42114	Motor vehicle parts, (used) whsle .....	7 105	4 565 384	90.4	X
421140	Motor vehicle parts, (used) whsle .....	7 105	4 565 384	90.4	X
4215	Metal & mineral (except petroleum) whsle .....	45	5 308	.1	X
42151	Metal service centers & offices .....	45	5 308	.1	X
421510	Metal service centers & offices .....	45	5 308	.1	X
4215101	Ferrous metal service centers & sales offices .....	42	5 078	.1	X
42151011	Ferrous metal service centers .....	36	4 554	.1	X
42151012	Ferrous metal sales offices .....	6	524	Z	X
4218	Machinery, equipment, & supplies whsle .....	22	9 774	.2	X
42183	Industrial machinery & equipment whsle .....	11	7 114	.1	X
421830	Industrial machinery & equipment whsle .....	11	7 114	.1	X
4218303	General-purpose industrial machinery & equipment whsle .....	9	565	Z	X
4219	Miscellaneous durable goods whsle .....	441	60 488	1.2	X
42193	Recyclable material whsle .....	430	59 252	1.2	X
421930	Recyclable material whsle .....	430	59 252	1.2	X
4219301	Iron & steel scrap processors & dealers .....	312	49 648	1.0	X
42193011	Iron & steel scrap processors (using power processing equipment) .....	178	28 700	.6	X
42193012	Iron & steel scrap processors (not using power processing equip) .....	134	20 948	.4	X
4219302	Recyclable paper & paperboard whsle .....	6	46	Z	X
4219303	Other recyclable material whsle .....	112	9 558	.2	X
42199	Other miscellaneous durable goods whsle .....	11	1 236	Z	X
421990	Other miscellaneous durable goods whsle .....	11	1 236	Z	X
4219903	General merchandise (durable goods) whsle .....	11	1 236	Z	X
422	Wholesale trade, nondurable goods .....	6	138	Z	X
<b>0250</b>	<b>Petroleum products marketing equipment</b> .....	<b>1 214</b>	<b>1 049 576</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	831	984 466	93.8	X
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	807	936 028	89.2	X
42111	Automobile & other motor vehicle whsle .....	19	985	.1	X
421110	Automobile & other motor vehicle whsle .....	19	985	.1	X
4211101	Automobile & motorcycle whsle .....	11	158	Z	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	6	786	.1	X
42112	Motor vehicle supplies & new parts whsle .....	762	934 029	89.0	X
421120	Motor vehicle supplies & new parts whsle .....	762	934 029	89.0	X
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	115	31 930	3.0	X
4211202	Motor vehicle supplies & new parts—jobbers .....	140	12 253	1.2	X
4211203	Petroleum products marketing equipment whsle .....	507	889 846	84.8	X
42113	Tire & tube whsle .....	11	779	.1	X
421130	Tire & tube whsle .....	11	779	.1	X
42114	Motor vehicle parts, (used) whsle .....	15	235	Z	X
421140	Motor vehicle parts, (used) whsle .....	15	235	Z	X
4218	Machinery, equipment, & supplies whsle .....	14	31 693	3.0	X
42183	Industrial machinery & equipment whsle .....	8	30 208	2.9	X
421830	Industrial machinery & equipment whsle .....	8	30 208	2.9	X
4219	Miscellaneous durable goods whsle .....	9	16 540	1.6	X
42199	Other miscellaneous durable goods whsle .....	9	16 540	1.6	X
421990	Other miscellaneous durable goods whsle .....	9	16 540	1.6	X
4219904	Prerecorded media whsle .....	6	16 196	1.5	X
42199042	Prerecorded video tapes whsle .....	6	16 196	1.5	X
422	Wholesale trade, nondurable goods .....	383	65 110	6.2	X
4227	Petroleum & petroleum products whsle .....	369	60 673	5.8	X
42271	Petroleum bulk stations & terminals .....	322	46 298	4.4	X
422710	Petroleum bulk stations & terminals .....	322	46 298	4.4	X
4227101	Petroleum bulk stations & terminals (except LP) .....	320	46 138	4.4	X
42271011	Petroleum bulk stations (except LP) .....	310	45 223	4.3	X
42271012	Petroleum bulk terminals (except LP) .....	10	915	.1	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	47	14 375	1.4	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	47	14 375	1.4	X
4229	Miscellaneous nondurable goods whsle .....	10	2 762	.3	X
42295	Paint, varnish, & supplies whsle .....	10	2 762	.3	X
422950	Paint, varnish, & supplies whsle .....	10	2 762	.3	X
4229501	Paint, varnish, & supplies whsle .....	10	2 762	.3	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0300</b>	<b>Tires and tubes</b> .....	<b>5 158</b>	<b>6 809 708</b>	<b>100.0</b>	<b>29.7</b>
421	Wholesale trade, durable goods .....	4 393	6 570 826	96.5	37.9
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	3 442	6 449 951	94.7	64.0
42111	Automobile & other motor vehicle whsle .....	257	48 131	.7	12.3
421110	Automobile & other motor vehicle whsle .....	257	48 131	.7	12.3
4211101	Automobile & motorcycle whsle .....	124	11 154	.2	26.1
4211103	Light truck & van (14,000 lb or less) whsle .....	21	3 122	.Z	26.5
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle .....	29	D	D	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	80	17 649	.3	2.4
42112	Motor vehicle supplies & new parts whsle .....	481	131 916	1.9	67.4
421120	Motor vehicle supplies & new parts whsle .....	481	131 916	1.9	67.4
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	205	59 512	.9	64.5
4211202	Motor vehicle supplies & new parts—jobbers .....	271	71 126	1.0	69.0
42113	Tire & tube whsle .....	1 738	6 235 397	91.6	63.6
421130	Tire & tube whsle .....	1 738	6 235 397	91.6	63.6
42114	Motor vehicle parts, (used) whsle .....	966	34 507	.5	62.4
421140	Motor vehicle parts, (used) whsle .....	966	34 507	.5	62.4
4214	Professional & commercial equipment & supplies whsle .....	10	840	Z	X
42144	Other commercial equipment whsle .....	6	306	Z	X
421440	Other commercial equipment whsle .....	6	306	Z	X
4214401	Restaurant & hotel equipment & supplies whsle .....	6	306	Z	X
4215	Metal & mineral (except petroleum) whsle .....	22	4 602	.1	.5
42151	Metal service centers & offices .....	22	4 602	.1	.5
421510	Metal service centers & offices .....	22	4 602	.1	.5
4215101	Ferrous metal service centers & sales offices .....	21	749	Z	13.9
42151011	Ferrous metal service centers .....	8	292	Z	22.9
42151012	Ferrous metal sales offices .....	13	457	Z	X
4216	Electrical goods whsle .....	17	4 535	.1	X
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	6	345	Z	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	6	345	Z	X
42169	Other electronic parts & equipment whsle .....	6	1 421	Z	X
421690	Other electronic parts & equipment whsle .....	6	1 421	Z	X
4216902	Electronic parts (excluding communications equipment) whsle .....	6	1 421	Z	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	7	219	Z	14.6
42171	Hardware whsle .....	7	219	Z	15.3
421710	Hardware whsle .....	7	219	Z	15.3
4218	Machinery, equipment, & supplies whsle .....	605	44 781	.7	1.7
42181	Construction & mining (except petroleum) machinery & equip whsle .....	11	651	Z	34.2
421810	Construction & mining (except petroleum) machinery & equip whsle .....	11	651	Z	34.2
42182	Farm & garden machinery & equipment whsle .....	542	39 810	.6	.1
421820	Farm & garden machinery & equipment whsle .....	542	39 810	.6	.1
4218201	Farm machinery & equipment—farm dealers .....	471	26 221	.4	.2
4218202	Farm machinery & equipment—whsle distributors .....	64	13 311	.2	X
4218203	Lawn & garden machinery & equipment whsle .....	7	278	Z	X
42183	Industrial machinery & equipment whsle .....	47	3 517	.1	8.4
421830	Industrial machinery & equipment whsle .....	47	3 517	.1	8.4
4218303	General-purpose industrial machinery & equipment whsle .....	39	1 514	Z	9.8
4219	Miscellaneous durable goods whsle .....	287	65 840	1.0	.9
42191	Sporting & recreational goods & supplies whsle .....	9	702	Z	2.5
421910	Sporting & recreational goods & supplies whsle .....	9	702	Z	2.5
42193	Recyclable material whsle .....	28	6 715	.1	71.2
421930	Recyclable material whsle .....	28	6 715	.1	71.2
4219301	Iron & steel scrap processors & dealers .....	21	828	Z	69.7
42193011	Iron & steel scrap processors (using power processing equipment) .....	21	828	Z	X
4219303	Other recyclable material whsle .....	7	5 887	.1	70.7
42199	Other miscellaneous durable goods whsle .....	247	58 187	.9	.2
421990	Other miscellaneous durable goods whsle .....	247	58 187	.9	.2
4219903	General merchandise (durable goods) whsle .....	230	56 655	.8	.2
4219906	Other durable goods whsle .....	14	1 421	Z	X
422	Wholesale trade, nondurable goods .....	765	238 882	3.5	.7
4225	Farm-product raw material whsle .....	35	2 373	Z	X
42251	Grain & field bean whsle .....	34	2 083	Z	X
422510	Grain & field bean whsle .....	34	2 083	Z	X
4226	Chemical & allied products whsle .....	18	8 933	.1	9.6
42269	Other chemical & allied products whsle .....	18	8 933	.1	9.7
422690	Other chemical & allied products whsle .....	18	8 933	.1	9.7
4226902	Other chemical & allied products whsle .....	18	8 933	.1	9.8
4227	Petroleum & petroleum products whsle .....	640	116 200	1.7	.8
42271	Petroleum bulk stations & terminals .....	554	95 210	1.4	.8
422710	Petroleum bulk stations & terminals .....	554	95 210	1.4	.8
4227101	Petroleum bulk stations & terminals (except LP) .....	545	94 224	1.4	.8
42271011	Petroleum bulk stations (except LP) .....	529	87 914	1.3	.9
42271012	Petroleum bulk terminals (except LP) .....	16	6 310	.1	X
4227102	Liquefied petroleum bulk stations & terminals .....	9	986	Z	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	86	20 990	.3	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	86	20 990	.3	X
4229	Miscellaneous nondurable goods whsle .....	61	84 180	1.2	X
42291	Farm supplies whsle .....	43	81 370	1.2	X
422910	Farm supplies whsle .....	43	81 370	1.2	X
4229101	Farm supplies—farm dealers .....	14	980	Z	X
4229102	Farm supplies—whsle distributors .....	29	80 390	1.2	X
42299	Other miscellaneous nondurable goods whsle .....	18	2 810	Z	X
422990	Other miscellaneous nondurable goods whsle .....	18	2 810	Z	X
4229902	General merchandise (nondurable goods) whsle .....	18	2 810	Z	X

See footnotes at end of table.



**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0400</b>	<b>Household and lawn furniture</b> .....	<b>3 609</b>	<b>5 952 662</b>	<b>100.0</b>	<b>44.1</b>
421	Wholesale trade, durable goods .....	3 168	5 756 549	96.7	42.2
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	15	2 313	Z	X
42111	Automobile & other motor vehicle whsle .....	10	145	Z	X
421110	Automobile & other motor vehicle whsle .....	10	145	Z	X
4211101	Automobile & motorcycle whsle .....	10	145	Z	X
4212	Furniture & home furnishings whsle .....	2 846	5 543 038	93.1	60.6
42121	Furniture whsle .....	2 420	5 330 281	89.5	61.2
421210	Furniture whsle .....	2 420	5 330 281	89.5	61.2
4212101	Household & lawn furniture whsle .....	2 275	5 265 325	88.5	57.8
4212102	Office & business furniture whsle .....	145	64 956	1.1	73.1
42122	Home furnishings whsle .....	426	212 757	3.6	58.5
421220	Home furnishings whsle .....	426	212 757	3.6	58.5
4212201	Household china, glassware, & crockery whsle .....	114	45 298	.8	X
4212202	Linens, domestics, draperies, & curtains whsle .....	79	55 093	.9	65.9
4212203	Floor coverings whsle .....	59	30 429	.5	70.1
4212204	Other home furnishings whsle .....	174	81 937	1.4	56.7
4213	Lumber & other construction materials whsle .....	30	4 192	.1	53.0
42131	Lumber, plywood, millwork, & wood panel whsle .....	12	1 821	Z	X
421310	Lumber, plywood, millwork, & wood panel whsle .....	12	1 821	Z	X
4213101	Lumber without yard whsle .....	8	1 093	Z	X
42139	Other construction materials whsle .....	15	588	Z	33.9
421390	Other construction materials whsle .....	15	588	Z	33.9
4213902	Other construction materials whsle .....	15	588	Z	27.5
4214	Professional & commercial equipment & supplies whsle .....	32	6 291	.1	66.7
42142	Office equipment whsle .....	11	4 065	.1	77.6
421420	Office equipment whsle .....	11	4 065	.1	77.6
42143	Computer & computer peripheral equipment & software whsle .....	6	608	Z	19.1
421430	Computer & computer peripheral equipment & software whsle .....	6	608	Z	19.1
4214301	Computer & peripheral equipment whsle .....	6	608	Z	19.1
42143012	Computers & peripheral equipment for end use .....	6	608	Z	18.7
42144	Other commercial equipment whsle .....	9	665	Z	X
421440	Other commercial equipment whsle .....	9	665	Z	X
4215	Metal & mineral (except petroleum) whsle .....	8	302	Z	X
42151	Metal service centers & offices .....	8	302	Z	X
421510	Metal service centers & offices .....	8	302	Z	X
4215101	Ferrous metal service centers & sales offices .....	7	218	Z	X
4216	Electrical goods whsle .....	42	38 370	.6	25.2
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	10	5 021	.1	.4
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	10	5 021	.1	.4
42162	Electrical appliance, television & radio set whsle .....	22	31 705	.5	30.0
421620	Electrical appliance, television & radio set whsle .....	22	31 705	.5	30.0
42169	Other electronic parts & equipment whsle .....	10	1 644	Z	X
421690	Other electronic parts & equipment whsle .....	10	1 644	Z	X
4216902	Electronic parts (excluding communications equipment) whsle .....	10	1 644	Z	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	50	43 957	.7	3.6
42171	Hardware whsle .....	31	35 562	.6	.2
421710	Hardware whsle .....	31	35 562	.6	.2
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	17	7 585	.1	49.4
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	17	7 585	.1	49.4
4218	Machinery, equipment, & supplies whsle .....	8	1 248	Z	X
4219	Miscellaneous durable goods whsle .....	137	116 838	2.0	4.0
42191	Sporting & recreational goods & supplies whsle .....	17	7 088	.1	1.2
421910	Sporting & recreational goods & supplies whsle .....	17	7 088	.1	1.2
42192	Toy & hobby goods & supplies whsle .....	13	7 975	.1	71.4
421920	Toy & hobby goods & supplies whsle .....	13	7 975	.1	71.4
42199	Other miscellaneous durable goods whsle .....	105	101 713	1.7	X
421990	Other miscellaneous durable goods whsle .....	105	101 713	1.7	X
4219903	General merchandise (durable goods) whsle .....	94	101 240	1.7	X
4219906	Other durable goods whsle .....	6	358	Z	X
422	Wholesale trade, nondurable goods .....	441	196 113	3.3	47.7
4221	Paper & paper product whsle .....	200	141 210	2.4	60.0
42212	Stationery & office supplies whsle .....	197	140 924	2.4	64.7
422120	Stationery & office supplies whsle .....	197	140 924	2.4	64.7
4222	Drugs, & druggists' sundries whsle .....	9	6 206	.1	73.0
42221	Drugs, & druggists' sundries whsle .....	9	6 206	.1	73.0
422210	Drugs, & druggists' sundries whsle .....	9	6 206	.1	73.0
4222101	General-line drugs whsle .....	7	3 208	.1	X
4223	Apparel, piece goods, & notions whsle .....	38	9 776	.2	53.7
42231	Piece goods, notions, & other dry goods whsle .....	26	9 107	.2	X
422310	Piece goods, notions, & other dry goods whsle .....	26	9 107	.2	X
4223101	Piece goods—jobbers .....	24	8 463	.1	X
42233	Women's, children's, & infants' clothing & accessories whsle .....	12	669	Z	30.6
422330	Women's, children's, & infants' clothing & accessories whsle .....	12	669	Z	30.6
4224	Grocery & related products whsle .....	6	175	Z	X
4226	Chemical & allied products whsle .....	9	1 349	Z	3.3
42269	Other chemical & allied products whsle .....	7	939	Z	3.7
422690	Other chemical & allied products whsle .....	7	939	Z	3.7
4226902	Other chemical & allied products whsle .....	7	939	Z	3.7

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0400</b>	<b>Household and lawn furniture—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4229	Miscellaneous nondurable goods whsle .....	174	37 278	.6	4.1
42293	Flower, nursery stock, & florists' supplies whsle .....	16	1 418	Z	X
422930	Flower, nursery stock, & florists' supplies whsle .....	16	1 418	Z	X
42295	Paint, varnish, & supplies whsle .....	14	839	Z	1.0
422950	Paint, varnish, & supplies whsle .....	14	839	Z	1.0
4229501	Paint, varnish, & supplies whsle .....	14	839	Z	1.0
42299	Other miscellaneous nondurable goods whsle .....	140	34 804	.6	4.6
422990	Other miscellaneous nondurable goods whsle .....	140	34 804	.6	4.6
4229901	Art goods whsle .....	27	9 592	.2	.3
4229902	General merchandise (nondurable goods) whsle .....	74	18 761	.3	2.9
4229904	Other nondurable goods whsle .....	36	6 333	.1	21.2
<b>0420</b>	<b>Office and business furniture .....</b>	<b>5 417</b>	<b>12 574 878</b>	<b>100.0</b>	<b>31.3</b>
421	Wholesale trade, durable goods .....	4 079	11 187 869	89.0	49.5
4212	Furniture & home furnishings whsle .....	2 897	10 683 394	85.0	59.2
42121	Furniture whsle .....	2 807	10 655 320	84.7	59.2
421210	Furniture whsle .....	2 807	10 655 320	84.7	59.2
4212101	Household & lawn furniture whsle .....	202	67 892	.5	66.3
4212102	Office & business furniture whsle .....	2 605	10 587 428	84.2	60.0
42122	Home furnishings whsle .....	90	28 074	.2	69.4
421220	Home furnishings whsle .....	90	28 074	.2	69.4
4212201	Household china, glassware, & crockery whsle .....	7	907	X	X
4212202	Linens, domestics, draperies, & curtains whsle .....	23	11 185	.1	64.7
4212203	Floor coverings whsle .....	27	6 094	Z	70.7
4212204	Other home furnishings whsle .....	33	9 888	.1	71.9
4214	Professional & commercial equipment & supplies whsle .....	975	464 063	3.7	2.1
42141	Photographic equipment & supplies whsle .....	11	5 015	Z	X
421410	Photographic equipment & supplies whsle .....	11	5 015	Z	X
42142	Office equipment whsle .....	445	47 600	.4	4.7
421420	Office equipment whsle .....	445	47 600	.4	4.7
42143	Computer & computer peripheral equipment & software whsle .....	248	346 514	2.8	X
421430	Computer & computer peripheral equipment & software whsle .....	248	346 514	2.8	X
4214301	Computer & peripheral equipment whsle .....	233	343 193	2.7	X
421430101	Computers & peripheral equipment for resale .....	35	261 206	2.1	X
421430102	Computers & peripheral equipment for end use .....	198	81 987	.7	X
4214302	Computer software (packaged) whsle .....	15	3 321	Z	X
42144	Other commercial equipment whsle .....	94	24 346	.2	8.0
421440	Other commercial equipment whsle .....	94	24 346	.2	8.0
4214401	Restaurant & hotel equipment & supplies whsle .....	41	6 972	.1	X
4214402	Store machines & equipment whsle .....	53	17 374	.1	7.3
42145	Medical, dental, & hospital equipment & supplies whsle .....	63	12 969	.1	X
421450	Medical, dental, & hospital equipment & supplies whsle .....	63	12 969	.1	X
4214501	Surgical, medical, & hospital supplies whsle .....	62	12 801	.1	X
42149	Other professional equipment & supplies whsle .....	113	27 210	.2	7.3
421490	Other professional equipment & supplies whsle .....	113	27 210	.2	7.3
4214901	Religious & school supplies whsle .....	19	9 034	.1	25.6
4214902	Other professional equipment & supplies whsle .....	94	18 176	.1	X
4216	Electrical goods whsle .....	29	7 009	.1	X
42169	Other electronic parts & equipment whsle .....	22	2 324	Z	X
421690	Other electronic parts & equipment whsle .....	22	2 324	Z	X
4216901	Communications equipment & supplies whsle .....	18	1 561	Z	X
4218	Machinery, equipment, & supplies whsle .....	35	14 310	.1	24.5
42183	Industrial machinery & equipment whsle .....	19	11 325	.1	40.0
421830	Industrial machinery & equipment whsle .....	19	11 325	.1	40.0
4218305	Materials handling equipment whsle .....	9	8 440	.1	39.6
42184	Industrial supplies whsle .....	9	2 603	Z	X
421840	Industrial supplies whsle .....	9	2 603	Z	X
4218401	General-line industrial supplies whsle .....	9	2 603	Z	X
42185	Service establishment equipment & supplies whsle .....	7	382	Z	X
421850	Service establishment equipment & supplies whsle .....	7	382	Z	X
4219	Miscellaneous durable goods whsle .....	133	14 991	.1	37.8
42191	Sporting & recreational goods & supplies whsle .....	6	1 798	Z	X
421910	Sporting & recreational goods & supplies whsle .....	6	1 798	Z	X
42199	Other miscellaneous durable goods whsle .....	127	13 193	.1	29.4
421990	Other miscellaneous durable goods whsle .....	127	13 193	.1	29.4
4219903	General merchandise (durable goods) whsle .....	125	11 953	.1	5.4
422	Wholesale trade, nondurable goods .....	1 338	1 387 009	11.0	2.5
4221	Paper & paper product whsle .....	1 212	1 334 617	10.6	1.6
42211	Printing & writing paper whsle .....	29	8 509	.1	1.8
422110	Printing & writing paper whsle .....	29	8 509	.1	1.8
42212	Stationery & office supplies whsle .....	1 154	1 322 460	10.5	1.8
422120	Stationery & office supplies whsle .....	1 154	1 322 460	10.5	1.8
42213	Industrial & personal service paper whsle .....	29	3 648	Z	X
422130	Industrial & personal service paper whsle .....	29	3 648	Z	X
4222	Drugs, & druggists' sundries whsle .....	7	679	Z	X
42221	Drugs, & druggists' sundries whsle .....	7	679	Z	X
422210	Drugs, & druggists' sundries whsle .....	7	679	Z	X
4226	Chemical & allied products whsle .....	14	3 208	Z	4.4
42261	Plastics materials & basic forms & shapes whsle .....	9	105	Z	12.1
422610	Plastics materials & basic forms & shapes whsle .....	9	105	Z	12.1

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0420</b>	<b>Office and business furniture—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4229	Miscellaneous nondurable goods whsle . . . . .	102	23 131	.2	16.6
42292	Book, periodical, & newspaper whsle . . . . .	9	2 307	Z	14.8
422920	Book, periodical, & newspaper whsle . . . . .	9	2 307	Z	14.8
42299	Other miscellaneous nondurable goods whsle . . . . .	93	20 824	.2	16.8
422990	Other miscellaneous nondurable goods whsle . . . . .	93	20 824	.2	16.8
4229902	General merchandise (nondurable goods) whsle . . . . .	87	19 415	.2	9.6
<b>0500</b>	<b>Household china, glassware, crockery, and plastic housewares . . . . .</b>	<b>2 327</b>	<b>3 623 055</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods . . . . .	1 651	3 488 114	96.3	X
4212	Furniture & home furnishings whsle . . . . .	1 333	3 375 179	93.2	X
42121	Furniture whsle . . . . .	110	28 055	.8	X
421210	Furniture whsle . . . . .	110	28 055	.8	X
4212101	Household & lawn furniture whsle . . . . .	104	24 227	.7	X
4212102	Office & business furniture whsle . . . . .	6	3 828	.1	X
42122	Home furnishings whsle . . . . .	1 223	3 347 124	92.4	X
421220	Home furnishings whsle . . . . .	1 223	3 347 124	92.4	X
4212201	Household china, glassware, & crockery whsle . . . . .	1 039	3 255 128	89.8	X
4212202	Linens, domestics, draperies, & curtains whsle . . . . .	50	17 553	.5	X
4212203	Floor coverings whsle . . . . .	7	1 937	.1	X
4212204	Other home furnishings whsle . . . . .	127	72 506	2.0	X
4214	Professional & commercial equipment & supplies whsle . . . . .	14	12 299	.3	X
42144	Other commercial equipment whsle . . . . .	6	10 900	.3	X
421440	Other commercial equipment whsle . . . . .	6	10 900	.3	X
4215	Metal & mineral (except petroleum) whsle . . . . .	10	6 215	.2	X
42151	Metal service centers & offices . . . . .	10	6 215	.2	X
421510	Metal service centers & offices . . . . .	10	6 215	.2	X
4215101	Ferrous metal service centers & sales offices . . . . .	7	5 552	.2	X
4216	Electrical goods whsle . . . . .	36	30 666	.8	X
42162	Electrical appliance, television & radio set whsle . . . . .	23	24 377	.7	X
421620	Electrical appliance, television & radio set whsle . . . . .	23	24 377	.7	X
42169	Other electronic parts & equipment whsle . . . . .	8	5 936	.2	X
421690	Other electronic parts & equipment whsle . . . . .	8	5 936	.2	X
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	8	5 936	.2	X
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	6	750	Z	X
42171	Hardware whsle . . . . .	6	750	Z	X
421710	Hardware whsle . . . . .	6	750	Z	X
4219	Miscellaneous durable goods whsle . . . . .	242	60 969	1.7	X
42191	Sporting & recreational goods & supplies whsle . . . . .	17	16 622	.5	X
421910	Sporting & recreational goods & supplies whsle . . . . .	17	16 622	.5	X
42192	Toy & hobby goods & supplies whsle . . . . .	48	24 948	.7	X
421920	Toy & hobby goods & supplies whsle . . . . .	48	24 948	.7	X
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	57	13 304	.4	X
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	57	13 304	.4	X
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	50	12 751	.4	X
4219402	Precious metal (excluding ores) whsle . . . . .	7	553	.4	X
42199	Other miscellaneous durable goods whsle . . . . .	120	6 095	.2	X
421990	Other miscellaneous durable goods whsle . . . . .	120	6 095	.2	X
4219903	General merchandise (durable goods) whsle . . . . .	107	3 726	.1	X
4219906	Other durable goods whsle . . . . .	7	1 369	Z	X
422	Wholesale trade, nondurable goods . . . . .	676	134 941	3.7	X
4221	Paper & paper product whsle . . . . .	22	7 967	.2	X
42212	Stationery & office supplies whsle . . . . .	14	2 210	.1	X
422120	Stationery & office supplies whsle . . . . .	14	2 210	.1	X
42213	Industrial & personal service paper whsle . . . . .	8	5 757	.2	X
422130	Industrial & personal service paper whsle . . . . .	8	5 757	.2	X
4222	Drugs, & druggists' sundries whsle . . . . .	23	11 751	.3	X
42221	Drugs, & druggists' sundries whsle . . . . .	23	11 751	.3	X
422210	Drugs, & druggists' sundries whsle . . . . .	23	11 751	.3	X
4222101	General-line drugs whsle . . . . .	19	7 584	.2	X
4223	Apparel, piece goods, & notions whsle . . . . .	26	1 638	Z	X
42231	Piece goods, notions, & other dry goods whsle . . . . .	8	857	Z	X
422310	Piece goods, notions, & other dry goods whsle . . . . .	8	857	Z	X
42232	Men's & boys' clothing & furnishings whsle . . . . .	12	641	Z	X
422320	Men's & boys' clothing & furnishings whsle . . . . .	12	641	Z	X
42233	Women's, children's, & infants' clothing & accessories whsle . . . . .	6	140	Z	X
422330	Women's, children's, & infants' clothing & accessories whsle . . . . .	6	140	Z	X
4224	Grocery & related products whsle . . . . .	35	7 699	.2	X
42249	Other grocery & related products whsle . . . . .	27	7 185	.2	X
422490	Other grocery & related products whsle . . . . .	27	7 185	.2	X
4224906	Other grocery specialties whsle . . . . .	25	5 744	.2	X
4229	Miscellaneous nondurable goods whsle . . . . .	561	101 854	2.8	X
42292	Book, periodical, & newspaper whsle . . . . .	28	8 658	.2	X
422920	Book, periodical, & newspaper whsle . . . . .	28	8 658	.2	X
42293	Flower, nursery stock, & florists' supplies whsle . . . . .	49	9 264	.3	X
422930	Flower, nursery stock, & florists' supplies whsle . . . . .	49	9 264	.3	X
42299	Other miscellaneous nondurable goods whsle . . . . .	480	82 600	2.3	X
422990	Other miscellaneous nondurable goods whsle . . . . .	480	82 600	2.3	X
4229901	Art goods whsle . . . . .	103	38 784	1.1	X
4229902	General merchandise (nondurable goods) whsle . . . . .	336	31 017	.9	X
4229903	Textile bags, bagging, & burlap whsle . . . . .	6	576	Z	X
4229904	Other nondurable goods whsle . . . . .	35	12 223	.3	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0520</b>	<b>Linens, domestics, curtains, and draperies</b>	<b>2 766</b>	<b>4 345 189</b>	<b>100.0</b>	<b>53.2</b>
421	Wholesale trade, durable goods	2 200	4 131 738	95.1	59.6
4212	Furniture & home furnishings whsle	1 958	4 100 098	94.4	61.2
42121	Furniture whsle	215	50 081	1.2	62.1
421210	Furniture whsle	215	50 081	1.2	62.1
4212101	Household & lawn furniture whsle	133	40 833	.9	69.8
4212102	Office & business furniture whsle	82	9 248	.2	50.9
42122	Home furnishings whsle	1 743	4 050 017	93.2	61.0
421220	Home furnishings whsle	1 743	4 050 017	93.2	61.0
4212201	Household china, glassware, & crockery whsle	50	13 334	.3	X
4212202	Linens, domestics, draperies, & curtains whsle	1 532	3 988 066	91.8	62.5
4212203	Floor coverings whsle	72	27 158	.6	73.3
4212204	Other home furnishings whsle	89	21 459	.5	53.0
4213	Lumber & other construction materials whsle	10	2 006	Z	69.9
42131	Lumber, plywood, millwork, & wood panel whsle	6	1 534	Z	X
421310	Lumber, plywood, millwork, & wood panel whsle	6	1 534	Z	X
4213103	Plywood, veneer, millwork, & wood panel whsle	6	1 534	Z	X
4214	Professional & commercial equipment & supplies whsle	15	4 429	.1	48.3
42144	Other commercial equipment whsle	9	3 306	.1	72.7
421440	Other commercial equipment whsle	9	3 306	.1	72.7
4214401	Restaurant & hotel equipment & supplies whsle	9	3 306	.1	X
4215	Metal & mineral (except petroleum) whsle	9	5 722	.1	77.7
42151	Metal service centers & offices	9	5 722	.1	77.2
421510	Metal service centers & offices	9	5 722	.1	77.2
4216	Electrical goods whsle	11	2 651	.1	29.9
4217	Hardware, & plumbing & heating equipment & supplies whsle	23	2 877	.1	8.6
42171	Hardware whsle	20	2 725	.1	9.4
421710	Hardware whsle	20	2 725	.1	9.4
4218	Machinery, equipment, & supplies whsle	8	1 647	Z	X
4219	Miscellaneous durable goods whsle	162	11 194	.3	13.6
42192	Toy & hobby goods & supplies whsle	25	4 850	.1	13.8
421920	Toy & hobby goods & supplies whsle	25	4 850	.1	13.8
42199	Other miscellaneous durable goods whsle	132	6 035	.1	13.6
421990	Other miscellaneous durable goods whsle	132	6 035	.1	13.6
4219903	General merchandise (durable goods) whsle	116	3 431	.1	X
4219904	Prerecorded media whsle	7	829	Z	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	6	791	Z	X
4219906	Other durable goods whsle	7	471	Z	X
422	Wholesale trade, nondurable goods	566	213 451	4.9	19.9
4222	Drugs, & druggists' sundries whsle	8	281	Z	X
42221	Drugs, & druggists' sundries whsle	8	281	Z	X
422210	Drugs, & druggists' sundries whsle	8	281	Z	X
4222101	General-line drugs whsle	8	281	Z	X
4223	Apparel, piece goods, & notions whsle	222	167 582	3.9	19.1
42231	Piece goods, notions, & other dry goods whsle	126	122 247	2.8	X
422310	Piece goods, notions, & other dry goods whsle	126	122 247	2.8	X
4223101	Piece goods—jobbers	117	121 342	2.8	X
4223102	Notions & other dry goods whsle	9	905	Z	X
42232	Men's & boys' clothing & furnishings whsle	35	20 100	.5	3.5
422320	Men's & boys' clothing & furnishings whsle	35	20 100	.5	3.5
42233	Women's, children's, & infants' clothing & accessories whsle	58	24 036	.6	4.9
422330	Women's, children's, & infants' clothing & accessories whsle	58	24 036	.6	4.9
4224	Grocery & related products whsle	13	2 920	.1	66.7
42249	Other grocery & related products whsle	10	2 747	.1	78.0
422490	Other grocery & related products whsle	10	2 747	.1	78.0
4224906	Other grocery specialties whsle	8	161	Z	3.1
4229	Miscellaneous nondurable goods whsle	319	42 573	1.0	5.2
42293	Flower, nursery stock, & florists' supplies whsle	7	1 740	Z	X
422930	Flower, nursery stock, & florists' supplies whsle	7	1 740	Z	X
42295	Paint, varnish, & supplies whsle	17	9 617	.2	.6
422950	Paint, varnish, & supplies whsle	17	9 617	.2	.6
4229501	Paint, varnish, & supplies whsle	17	9 617	.2	.6
42299	Other miscellaneous nondurable goods whsle	292	30 171	.7	3.6
422990	Other miscellaneous nondurable goods whsle	292	30 171	.7	3.6
4229901	Art goods whsle	11	2 266	.1	4.3
4229902	General merchandise (nondurable goods) whsle	251	25 037	.6	2.9
4229904	Other nondurable goods whsle	27	2 568	.1	9.6
<b>0530</b>	<b>Flooring and floor coverings</b>	<b>3 599</b>	<b>8 089 634</b>	<b>100.0</b>	<b>51.6</b>
421	Wholesale trade, durable goods	3 487	8 040 470	99.4	50.0
4212	Furniture & home furnishings whsle	2 772	7 689 548	95.1	62.1
42121	Furniture whsle	352	156 888	1.9	57.8
421210	Furniture whsle	352	156 888	1.9	57.8
4212101	Household & lawn furniture whsle	115	27 995	.3	67.2
4212102	Office & business furniture whsle	237	128 893	1.6	57.0
42122	Home furnishings whsle	2 420	7 532 660	93.1	63.1
421220	Home furnishings whsle	2 420	7 532 660	93.1	63.1
4212201	Household china, glassware, & crockery whsle	19	4 986	.1	X
4212202	Linens, domestics, draperies, & curtains whsle	98	84 510	1.0	61.4
4212203	Floor coverings whsle	2 270	7 433 768	91.9	62.7
4212204	Other home furnishings whsle	33	9 396	.1	71.9

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0530</b>	<b>Flooring and floor coverings—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4213	Lumber & other construction materials whsle . . . . .	344	231 918	2.9	3.1
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	213	125 566	1.6	1.9
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	213	125 566	1.6	1.9
4213101	Lumber without yard whsle . . . . .	34	21 060	.3	X
4213102	Lumber with yard whsle . . . . .	48	38 336	.5	4
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	131	66 170	.8	4.7
42132	Brick, stone, & related construction materials whsle . . . . .	26	22 463	.3	X
421320	Brick, stone, & related construction materials whsle . . . . .	26	22 463	.3	X
4213201	Brick, block, tile, clay/cement sewer pipe whsle . . . . .	15	14 016	.2	X
4213203	Cement, lime, & related products whsle . . . . .	9	7 870	.1	X
42133	Roofing, siding, & insulation material whsle . . . . .	43	22 881	.3	X
421330	Roofing, siding, & insulation material whsle . . . . .	43	22 881	.3	X
4213301	Roofing, siding, & insulation material whsle . . . . .	43	22 881	.3	X
42139	Other construction materials whsle . . . . .	62	61 008	.8	26.2
421390	Other construction materials whsle . . . . .	62	61 008	.8	26.2
4213902	Other construction materials whsle . . . . .	58	60 953	.8	21.3
4214	Professional & commercial equipment & supplies whsle . . . . .	8	812	Z	74.5
42144	Other commercial equipment whsle . . . . .	8	812	Z	72.7
421440	Other commercial equipment whsle . . . . .	8	812	Z	72.7
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	6	663	Z	X
4215	Metal & mineral (except petroleum) whsle . . . . .	13	835	Z	X
42151	Metal service centers & offices . . . . .	13	835	Z	X
421510	Metal service centers & offices . . . . .	13	835	Z	X
4215101	Ferrous metal service centers & sales offices . . . . .	11	489	Z	X
42151011	Ferrous metal service centers . . . . .	6	234	Z	X
4216	Electrical goods whsle . . . . .	45	50 500	.6	2.1
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	15	3 837	Z	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	15	3 837	Z	X
42162	Electrical appliance, television & radio set whsle . . . . .	23	46 124	.6	2.8
421620	Electrical appliance, television & radio set whsle . . . . .	23	46 124	.6	2.8
42169	Other electronic parts & equipment whsle . . . . .	7	539	Z	X
421690	Other electronic parts & equipment whsle . . . . .	7	539	Z	X
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	48	54 096	.7	35.4
42171	Hardware whsle . . . . .	25	10 019	.1	12.1
421710	Hardware whsle . . . . .	25	10 019	.1	12.1
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	17	41 856	.5	47.8
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	17	41 856	.5	47.8
4218	Machinery, equipment, & supplies whsle . . . . .	60	5 697	.1	10.4
42184	Industrial supplies whsle . . . . .	8	601	Z	33.5
421840	Industrial supplies whsle . . . . .	8	601	Z	33.5
4218406	Other industrial supplies whsle . . . . .	6	433	Z	40.4
42185	Service establishment equipment & supplies whsle . . . . .	43	3 934	Z	1.1
421850	Service establishment equipment & supplies whsle . . . . .	43	3 934	Z	1.1
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	40	3 764	Z	X
4219	Miscellaneous durable goods whsle . . . . .	195	5 884	.1	13.6
42199	Other miscellaneous durable goods whsle . . . . .	192	5 800	.1	10.6
421990	Other miscellaneous durable goods whsle . . . . .	192	5 800	.1	10.6
4219903	General merchandise (durable goods) whsle . . . . .	189	5 035	.1	2.8
422	Wholesale trade, nondurable goods . . . . .	112	49 164	.6	35.2
4221	Paper & paper product whsle . . . . .	10	465	Z	X
42213	Industrial & personal service paper whsle . . . . .	8	393	Z	X
422130	Industrial & personal service paper whsle . . . . .	8	393	Z	X
4223	Apparel, piece goods, & notions whsle . . . . .	12	6 441	.1	X
42231	Piece goods, notions, & other dry goods whsle . . . . .	12	6 441	.1	X
422310	Piece goods, notions, & other dry goods whsle . . . . .	12	6 441	.1	X
4223101	Piece goods—jobbers . . . . .	9	2 009	Z	X
4226	Chemical & allied products whsle . . . . .	38	35 581	.4	50.1
42261	Plastics materials & basic forms & shapes whsle . . . . .	21	33 874	.4	56.5
422610	Plastics materials & basic forms & shapes whsle . . . . .	21	33 874	.4	56.5
42269	Other chemical & allied products whsle . . . . .	17	1 707	Z	20.7
422690	Other chemical & allied products whsle . . . . .	17	1 707	Z	20.7
4226902	Other chemical & allied products whsle . . . . .	17	1 707	Z	20.9
4229	Miscellaneous nondurable goods whsle . . . . .	50	5 682	.1	4.6
42295	Paint, varnish, & supplies whsle . . . . .	29	5 459	.1	1.1
422950	Paint, varnish, & supplies whsle . . . . .	29	5 459	.1	1.1
4229501	Paint, varnish, & supplies whsle . . . . .	29	5 459	.1	1.1
42299	Other miscellaneous nondurable goods whsle . . . . .	21	223	Z	X
422990	Other miscellaneous nondurable goods whsle . . . . .	21	223	Z	X
4229902	General merchandise (nondurable goods) whsle . . . . .	17	41	Z	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0540</b>	<b>Other home furnishings</b> .....	<b>5 658</b>	<b>6 352 875</b>	<b>100.0</b>	<b>11.2</b>
421	Wholesale trade, durable goods .....	4 127	5 616 407	88.4	30.8
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	10	1 570	Z	X
42112	Motor vehicle supplies & new parts whsle .....	6	1 319	Z	X
421120	Motor vehicle supplies & new parts whsle .....	6	1 319	Z	X
4212	Furniture & home furnishings whsle .....	2 932	5 247 212	82.6	47.5
42121	Furniture whsle .....	394	127 059	2.0	68.2
421210	Furniture whsle .....	394	127 059	2.0	68.2
4212101	Household & lawn furniture whsle .....	363	121 035	1.9	65.9
4212102	Office & business furniture whsle .....	31	6 024	.1	65.3
42122	Home furnishings whsle .....	2 538	5 120 153	80.6	44.4
421220	Home furnishings whsle .....	2 538	5 120 153	80.6	44.4
4212201	Household china, glassware, & crockery whsle .....	221	123 679	1.9	X
4212202	Linens, domestics, draperies, & curtains whsle .....	91	44 982	.7	51.4
4212203	Floor coverings whsle .....	35	36 124	.6	39.2
4212204	Other home furnishings whsle .....	2 191	4 915 368	77.4	41.4
4213	Lumber & other construction materials whsle .....	24	9 483	.1	61.2
42131	Lumber, plywood, millwork, & wood panel whsle .....	7	3 076	Z	X
421310	Lumber, plywood, millwork, & wood panel whsle .....	7	3 076	Z	X
4213103	Plywood, veneer, millwork, & wood panel whsle .....	7	3 076	Z	X
42139	Other construction materials whsle .....	15	6 086	.1	34.2
421390	Other construction materials whsle .....	15	6 086	.1	34.2
4213902	Other construction materials whsle .....	10	2 727	Z	27.8
4214	Professional & commercial equipment & supplies whsle .....	163	55 904	.9	2.4
42144	Other commercial equipment whsle .....	154	49 144	.8	2.2
421440	Other commercial equipment whsle .....	154	49 144	.8	2.2
4214401	Restaurant & hotel equipment & supplies whsle .....	141	47 991	.8	X
4214402	Store machines & equipment whsle .....	13	1 153	Z	9.6
4215	Metal & mineral (except petroleum) whsle .....	10	2 750	Z	14.5
42151	Metal service centers & offices .....	10	2 750	Z	14.4
421510	Metal service centers & offices .....	10	2 750	Z	14.4
4215102	Nonferrous metal service centers & sales offices .....	10	2 700	Z	16.7
42151021	Nonferrous metal service centers .....	10	2 700	Z	16.8
4216	Electrical goods whsle .....	163	97 779	1.5	21.7
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	24	2 799	Z	39.2
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	24	2 799	Z	39.2
42162	Electrical appliance, television & radio set whsle .....	66	88 292	1.4	34.3
421620	Electrical appliance, television & radio set whsle .....	66	88 292	1.4	34.3
42169	Other electronic parts & equipment whsle .....	73	6 688	.1	6.6
421690	Other electronic parts & equipment whsle .....	73	6 688	.1	6.6
4216901	Communications equipment & supplies whsle .....	56	1 439	Z	5.9
4216902	Electronic parts (excluding communications equipment) whsle .....	17	5 249	.1	11.9
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	85	71 709	1.1	.1
42171	Hardware whsle .....	55	53 473	.8	.2
421710	Hardware whsle .....	55	53 473	.8	.2
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	19	3 227	.1	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	19	3 227	.1	X
42174	Refrigeration equipment & supplies whsle .....	9	1 462	Z	X
421740	Refrigeration equipment & supplies whsle .....	9	1 462	Z	X
4218	Machinery, equipment, & supplies whsle .....	17	3 298	.1	X
42183	Industrial machinery & equipment whsle .....	7	1 948	Z	X
421830	Industrial machinery & equipment whsle .....	7	1 948	Z	X
4218303	General-purpose industrial machinery & equipment whsle .....	6	1 398	Z	X
42184	Industrial supplies whsle .....	8	1 308	Z	X
421840	Industrial supplies whsle .....	8	1 308	Z	X
4219	Miscellaneous durable goods whsle .....	723	126 702	2.0	.8
42191	Sporting & recreational goods & supplies whsle .....	29	2 956	Z	.8
421910	Sporting & recreational goods & supplies whsle .....	29	2 956	Z	.8
42192	Toy & hobby goods & supplies whsle .....	48	15 127	.2	4.0
421920	Toy & hobby goods & supplies whsle .....	48	15 127	.2	4.0
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	52	8 497	.1	3.0
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	52	8 497	.1	3.0
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	50	8 460	.1	3.0
42199	Other miscellaneous durable goods whsle .....	592	100 078	1.6	.5
421990	Other miscellaneous durable goods whsle .....	592	100 078	1.6	.5
4219903	General merchandise (durable goods) whsle .....	544	85 560	1.3	X
4219904	Prerecorded media whsle .....	6	607	Z	X
4219906	Other durable goods whsle .....	39	13 893	.2	1.8
422	Wholesale trade, nondurable goods .....	1 531	736 468	11.6	1.1
4221	Paper & paper product whsle .....	33	34 609	.5	11.3
42212	Stationery & office supplies whsle .....	18	24 024	.4	.8
422120	Stationery & office supplies whsle .....	18	24 024	.4	.8
42213	Industrial & personal service paper whsle .....	10	8 607	.1	X
422130	Industrial & personal service paper whsle .....	10	8 607	.1	X
4222	Drugs, & druggists' sundries whsle .....	96	164 641	2.6	.5
42221	Drugs, & druggists' sundries whsle .....	96	164 641	2.6	.5
422210	Drugs, & druggists' sundries whsle .....	96	164 641	2.6	.5
4222101	General-line drugs whsle .....	57	74 926	1.2	1.0
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	39	89 715	1.4	X
4223	Apparel, piece goods, & notions whsle .....	81	7 045	.1	11.5
42231	Piece goods, notions, & other dry goods whsle .....	15	2 447	Z	X
422310	Piece goods, notions, & other dry goods whsle .....	15	2 447	Z	X
4223101	Piece goods—jobbers .....	12	1 592	Z	X
42232	Men's & boys' clothing & furnishings whsle .....	28	1 313	Z	2.9
422320	Men's & boys' clothing & furnishings whsle .....	28	1 313	Z	2.9
42233	Women's, children's, & infants' clothing & accessories whsle .....	36	3 028	Z	3.2
422330	Women's, children's, & infants' clothing & accessories whsle .....	36	3 028	Z	3.2

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0540</b>	<b>Other home furnishings—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4224	Grocery & related products whsle .....	700	407 324	6.4	.4
42241	General-line grocery whsle .....	452	193 549	3.0	X
422410	General-line grocery whsle .....	452	193 549	3.0	X
4224101	General-line grocery whsle, voluntary group .....	23	21 350	.3	X
4224102	General-line grocery whsle, retail cooperative .....	120	33 907	.5	X
4224103	Other general-line grocery whsle .....	309	138 292	2.2	X
42242	Packaged frozen food whsle .....	101	125 457	2.0	X
422420	Packaged frozen food whsle .....	101	125 457	2.0	X
42249	Other grocery & related products whsle .....	131	86 901	1.4	2.3
422490	Other grocery & related products whsle .....	131	86 901	1.4	2.3
4224901	Coffee, tea, & spice whsle .....	12	2 231	Z	X
4224902	Bread & baked goods whsle .....	7	13 233	.2	X
4224903	Soft drinks whsle .....	9	1 084	Z	X
4224904	Canned goods whsle .....	24	6 368	.1	X
4224905	Food & beverage basic materials whsle .....	11	3 189	.1	X
4224906	Other grocery specialties whsle .....	68	60 796	1.0	X
4226	Chemical & allied products whsle .....	17	4 883	.1	6.0
42261	Plastics materials & basic forms & shapes whsle .....	9	2 644	Z	8.0
422610	Plastics materials & basic forms & shapes whsle .....	9	2 644	Z	8.0
42269	Other chemical & allied products whsle .....	8	2 239	Z	X
422690	Other chemical & allied products whsle .....	8	2 239	Z	X
4226902	Other chemical & allied products whsle .....	8	2 239	Z	X
4229	Miscellaneous nondurable goods whsle .....	602	117 880	1.9	11.6
42291	Farm supplies whsle .....	7	10 870	.2	X
422910	Farm supplies whsle .....	7	10 870	.2	X
42292	Book, periodical, & newspaper whsle .....	11	4 553	.1	59.2
422920	Book, periodical, & newspaper whsle .....	11	4 553	.1	59.2
42293	Flower, nursery stock, & florists' supplies whsle .....	21	1 835	Z	X
422930	Flower, nursery stock, & florists' supplies whsle .....	21	1 835	Z	X
42299	Other miscellaneous nondurable goods whsle .....	559	99 165	1.6	2.1
422990	Other miscellaneous nondurable goods whsle .....	559	99 165	1.6	2.1
4229901	Art goods whsle .....	134	38 494	.6	2.3
4229902	General merchandise (nondurable goods) whsle .....	355	46 238	.7	.8
4229903	Textile bags, bagging, & burlap whsle .....	7	284	Z	X
4229904	Other nondurable goods whsle .....	63	14 149	.2	5.8
<b>0600</b>	<b>Lumber: rough, dressed, and finished .....</b>	<b>4 848</b>	<b>24 124 530</b>	<b>100.0</b>	<b>65.9</b>
421	Wholesale trade, durable goods .....	4 646	23 936 470	99.2	66.3
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	6	4 182	Z	51.3
4212	Furniture & home furnishings whsle .....	12	8 645	Z	52.4
42122	Home furnishings whsle .....	12	8 645	Z	52.3
421220	Home furnishings whsle .....	12	8 645	Z	52.3
4212203	Floor coverings whsle .....	10	8 565	Z	54.8
4213	Lumber & other construction materials whsle .....	3 976	23 437 929	97.2	66.5
42131	Lumber, plywood, millwork, & wood panel whsle .....	3 762	23 231 057	96.3	75.7
421310	Lumber, plywood, millwork, & wood panel whsle .....	3 762	23 231 057	96.3	75.7
4213101	Lumber without yard whsle .....	1 425	10 619 066	44.0	X
4213102	Lumber with yard whsle .....	1 499	10 376 121	43.0	69.2
4213103	Plywood, veneer, millwork, & wood panel whsle .....	838	2 235 870	9.3	73.7
42132	Brick, stone, & related construction materials whsle .....	7	4 620	Z	13.5
421320	Brick, stone, & related construction materials whsle .....	7	4 620	Z	13.5
42133	Roofing, siding, & insulation material whsle .....	127	184 144	.8	28.5
421330	Roofing, siding, & insulation material whsle .....	127	184 144	.8	28.5
4213301	Roofing, siding, & insulation material whsle .....	127	184 144	.8	28.5
42139	Other construction materials whsle .....	80	18 108	.1	34.4
421390	Other construction materials whsle .....	80	18 108	.1	34.4
4213902	Other construction materials whsle .....	75	17 956	.1	27.9
4215	Metal & mineral (except petroleum) whsle .....	109	44 540	.2	54.8
42151	Metal service centers & offices .....	109	44 540	.2	54.5
421510	Metal service centers & offices .....	109	44 540	.2	54.5
4215101	Ferrous metal service centers & sales offices .....	105	42 862	.2	53.8
42151011	Ferrous metal service centers .....	93	42 057	.2	54.8
42151012	Ferrous metal sales offices .....	12	805	Z	30.2
4216	Electrical goods whsle .....	7	1 474	Z	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	38	25 393	.1	18.2
42171	Hardware whsle .....	26	23 281	.1	6.3
421710	Hardware whsle .....	26	23 281	.1	6.3
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	10	2 110	Z	55.9
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	10	2 110	Z	55.9
4218	Machinery, equipment, & supplies whsle .....	17	3 077	Z	28.7
42183	Industrial machinery & equipment whsle .....	11	1 713	Z	38.5
421830	Industrial machinery & equipment whsle .....	11	1 713	Z	38.5
4218305	Materials handling equipment whsle .....	6	569	Z	16.0
4219	Miscellaneous durable goods whsle .....	477	409 999	1.7	3.0
42199	Other miscellaneous durable goods whsle .....	475	409 390	1.7	2.6
421990	Other miscellaneous durable goods whsle .....	475	409 390	1.7	2.6
4219902	Forest products (except lumber) whsle .....	96	182 916	.8	X
4219903	General merchandise (durable goods) whsle .....	370	225 816	.9	.7
4219906	Other durable goods whsle .....	8	613	Z	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0600</b>	<b>Lumber: rough, dressed, and finished—Con.</b>				
422	Wholesale trade, nondurable goods .....	202	188 060	.8	3.2
4225	Farm-product raw material whsle .....	144	57 325	.2	X
42251	Grain & field bean whsle .....	141	56 648	.2	X
422510	Grain & field bean whsle .....	141	56 648	.2	X
4226	Chemical & allied products whsle .....	14	10 922	Z	X
42261	Plastics materials & basic forms & shapes whsle .....	10	9 696	Z	X
422610	Plastics materials & basic forms & shapes whsle .....	10	9 696	Z	X
4227	Petroleum & petroleum products whsle .....	6	661	Z	X
4229	Miscellaneous nondurable goods whsle .....	31	4 803	Z	23.6
42291	Farm supplies whsle .....	18	3 729	Z	11.9
422910	Farm supplies whsle .....	18	3 729	Z	11.9
4229101	Farm supplies—farm dealers .....	10	2 465	Z	19.1
4229102	Farm supplies—whsle distributors .....	8	1 264	Z	X
42295	Paint, varnish, & supplies whsle .....	12	974	Z	53.5
422950	Paint, varnish, & supplies whsle .....	12	974	Z	53.5
4229501	Paint, varnish, & supplies whsle .....	12	974	Z	53.5
<b>0620</b>	<b>Plywood and millwork .....</b>	<b>5 647</b>	<b>20 924 181</b>	<b>100.0</b>	<b>62.1</b>
421	Wholesale trade, durable goods .....	5 547	20 810 731	99.5	60.6
4212	Furniture & home furnishings whsle .....	41	55 424	.3	16.5
42122	Home furnishings whsle .....	37	52 995	.3	17.4
421220	Home furnishings whsle .....	37	52 995	.3	17.4
4212203	Floor coverings whsle .....	29	47 101	.2	16.9
4213	Lumber & other construction materials whsle .....	4 402	19 982 228	95.5	63.2
42131	Lumber, plywood, millwork, & wood panel whsle .....	3 956	19 574 845	93.6	71.7
421310	Lumber, plywood, millwork, & wood panel whsle .....	3 956	19 574 845	93.6	71.7
4213101	Lumber without yard whsle .....	533	2 314 723	11.1	X
4213102	Lumber with yard whsle .....	711	1 933 867	9.2	72.0
4213103	Plywood, veneer, millwork, & wood panel whsle .....	2 712	15 326 255	73.2	62.9
42132	Brick, stone, & related construction materials whsle .....	23	10 694	.1	45.7
421320	Brick, stone, & related construction materials whsle .....	23	10 694	.1	45.7
4213201	Brick, block, tile, clay/cement sewer pipe whsle .....	10	5 978	Z	23.8
4213203	Cement, lime, & related products whsle .....	13	4 716	Z	64.0
42133	Roofing, siding, & insulation material whsle .....	318	364 677	1.7	36.3
421330	Roofing, siding, & insulation material whsle .....	318	364 677	1.7	36.3
4213301	Roofing, siding, & insulation material whsle .....	318	364 677	1.7	36.3
42139	Other construction materials whsle .....	105	32 012	.2	33.4
421390	Other construction materials whsle .....	105	32 012	.2	33.4
4213901	Flat glass & other construction glass whsle .....	31	10 753	.1	X
4213902	Other construction materials whsle .....	74	21 259	.1	27.4
4214	Professional & commercial equipment & supplies whsle .....	22	4 773	Z	19.4
42144	Other commercial equipment whsle .....	19	4 561	Z	19.3
421440	Other commercial equipment whsle .....	19	4 561	Z	19.3
4214402	Store machines & equipment whsle .....	18	4 460	Z	14.9
4215	Metal & mineral (except petroleum) whsle .....	111	63 266	.3	39.0
42151	Metal service centers & offices .....	111	63 266	.3	38.8
421510	Metal service centers & offices .....	111	63 266	.3	38.8
4215101	Ferrous metal service centers & sales offices .....	100	59 146	.3	38.4
42151011	Ferrous metal service centers .....	81	55 684	.3	38.0
42151012	Ferrous metal sales offices .....	19	3 462	Z	58.6
4215102	Nonferrous metal service centers & sales offices .....	11	4 120	Z	X
42151021	Nonferrous metal service centers .....	6	2 794	Z	X
4216	Electrical goods whsle .....	26	42 555	.2	12.2
42162	Electrical appliance, television & radio set whsle .....	18	31 733	.2	10.0
421620	Electrical appliance, television & radio set whsle .....	18	31 733	.2	10.0
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	330	396 596	1.9	14.2
42171	Hardware whsle .....	257	368 113	1.8	13.2
421710	Hardware whsle .....	257	368 113	1.8	13.2
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	42	9 512	Z	26.8
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	42	9 512	Z	26.8
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	27	16 469	.1	18.9
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	27	16 469	.1	18.9
4218	Machinery, equipment, & supplies whsle .....	36	16 051	.1	29.1
42183	Industrial machinery & equipment whsle .....	20	12 271	.1	32.0
421830	Industrial machinery & equipment whsle .....	20	12 271	.1	32.0
4218305	Materials handling equipment whsle .....	14	6 098	Z	24.1
42184	Industrial supplies whsle .....	10	1 209	Z	X
421840	Industrial supplies whsle .....	10	1 209	Z	X
4219	Miscellaneous durable goods whsle .....	576	249 592	1.2	7.6
42199	Other miscellaneous durable goods whsle .....	576	249 592	1.2	6.7
421990	Other miscellaneous durable goods whsle .....	576	249 592	1.2	6.7
4219902	Forest products (except lumber) whsle .....	27	15 063	.1	X
4219903	General merchandise (durable goods) whsle .....	539	230 868	1.1	3.0
4219904	Prerecorded media whsle .....	6	1 943	Z	X

See footnotes at end of table.



**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0620</b>	<b>Plywood and millwork—Con.</b>				
422	Wholesale trade, nondurable goods .....	100	113 450	.5	22.7
4226	Chemical & allied products whsle .....	61	52 858	.3	48.8
42261	Plastics materials & basic forms & shapes whsle .....	44	36 449	.2	53.6
422610	Plastics materials & basic forms & shapes whsle .....	44	36 449	.2	53.6
42269	Other chemical & allied products whsle .....	17	16 409	.1	31.3
422690	Other chemical & allied products whsle .....	17	16 409	.1	31.3
4226902	Other chemical & allied products whsle .....	17	16 409	.1	31.6
4229	Miscellaneous nondurable goods whsle .....	34	59 347	.3	8.0
42291	Farm supplies whsle .....	8	41 157	.2	X
422910	Farm supplies whsle .....	8	41 157	.2	X
42295	Paint, varnish, & supplies whsle .....	9	1 690	Z	4.2
422950	Paint, varnish, & supplies whsle .....	9	1 690	Z	4.2
4229501	Paint, varnish, & supplies whsle .....	9	1 690	Z	4.2
42299	Other miscellaneous nondurable goods whsle .....	15	100	Z	47.7
422990	Other miscellaneous nondurable goods whsle .....	15	100	Z	47.7
4229902	General merchandise (nondurable goods) whsle .....	15	100	Z	54.4
<b>0700</b>	<b>Brick, stone, tile, sand, block, cement, and gravel .....</b>	<b>3 154</b>	<b>4 577 844</b>	<b>100.0</b>	<b>55.5</b>
421	Wholesale trade, durable goods .....	3 080	4 541 751	99.2	54.0
4212	Furniture & home furnishings whsle .....	24	19 284	.4	68.4
42122	Home furnishings whsle .....	22	18 897	.4	68.2
421220	Home furnishings whsle .....	22	18 897	.4	68.2
4212203	Floor coverings whsle .....	22	18 897	.4	67.9
4213	Lumber & other construction materials whsle .....	2 472	4 374 275	95.6	60.2
42131	Lumber, plywood, millwork, & wood panel whsle .....	272	110 649	2.4	73.5
421310	Lumber, plywood, millwork, & wood panel whsle .....	272	110 649	2.4	73.5
4213101	Lumber without yard whsle .....	63	34 921	.8	X
4213102	Lumber with yard whsle .....	65	17 847	.4	62.3
4213103	Plywood, veneer, millwork, & wood panel whsle .....	144	57 881	1.3	63.4
42132	Brick, stone, & related construction materials whsle .....	2 094	4 220 244	92.2	39.5
421320	Brick, stone, & related construction materials whsle .....	2 094	4 220 244	92.2	39.5
4213201	Brick, block, tile, clay/cement sewer pipe whsle .....	679	1 229 060	26.8	20.4
4213202	Sand, gravel, & stone whsle .....	886	1 499 816	32.8	42.6
4213203	Cement, lime, & related products whsle .....	529	1 491 368	32.6	52.7
42133	Roofing, siding, & insulation material whsle .....	72	40 491	.9	22.6
421330	Roofing, siding, & insulation material whsle .....	72	40 491	.9	22.6
4213301	Roofing, siding, & insulation material whsle .....	72	40 491	.9	22.6
42139	Other construction materials whsle .....	34	2 891	.1	33.7
421390	Other construction materials whsle .....	34	2 891	.1	33.7
4213902	Other construction materials whsle .....	34	2 891	.1	27.4
4215	Metal & mineral (except petroleum) whsle .....	93	63 329	1.4	15.7
42151	Metal service centers & offices .....	91	62 941	1.4	14.6
421510	Metal service centers & offices .....	91	62 941	1.4	14.6
4215101	Ferrous metal service centers & sales offices .....	90	41 108	.9	30.3
42151011	Ferrous metal service centers .....	77	36 515	.8	27.5
42151012	Ferrous metal sales offices .....	13	4 593	.1	67.9
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	150	30 414	.7	9.2
42171	Hardware whsle .....	88	21 902	.5	1.6
421710	Hardware whsle .....	88	21 902	.5	1.6
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	44	6 554	.1	48.4
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	44	6 554	.1	48.4
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	18	1 958	Z	3.1
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	18	1 958	Z	3.1
4218	Machinery, equipment, & supplies whsle .....	25	28 000	.6	11.7
42183	Industrial machinery & equipment whsle .....	8	2 102	Z	1.0
421830	Industrial machinery & equipment whsle .....	8	2 102	Z	1.0
4218307	Other industrial machinery & equipment whsle .....	7	1 859	Z	2.3
42185	Service establishment equipment & supplies whsle .....	8	919	Z	63.8
421850	Service establishment equipment & supplies whsle .....	8	919	Z	63.8
4218504	Other service establishment equipment & supplies whsle .....	6	D	D	D
4219	Miscellaneous durable goods whsle .....	314	26 445	.6	39.3
42191	Sporting & recreational goods & supplies whsle .....	8	481	Z	56.1
421910	Sporting & recreational goods & supplies whsle .....	8	481	Z	56.1
42199	Other miscellaneous durable goods whsle .....	301	21 871	.5	27.9
421990	Other miscellaneous durable goods whsle .....	301	21 871	.5	27.9
4219902	Forest products (except lumber) whsle .....	6	1 640	Z	X
4219903	General merchandise (durable goods) whsle .....	295	20 231	.4	24.0
422	Wholesale trade, nondurable goods .....	74	36 093	.8	37.0
4226	Chemical & allied products whsle .....	41	27 217	.6	44.7
42261	Plastics materials & basic forms & shapes whsle .....	23	14 571	.3	56.1
422610	Plastics materials & basic forms & shapes whsle .....	23	14 571	.3	56.1
42269	Other chemical & allied products whsle .....	18	12 646	.3	30.6
422690	Other chemical & allied products whsle .....	18	12 646	.3	30.6
4226902	Other chemical & allied products whsle .....	18	12 646	.3	30.8
4229	Miscellaneous nondurable goods whsle .....	27	6 084	.1	11.1
42291	Farm supplies whsle .....	15	3 464	.1	8.7
422910	Farm supplies whsle .....	15	3 464	.1	8.7
4229102	Farm supplies—whsle distributors .....	15	3 464	.1	9.5
42295	Paint, varnish, & supplies whsle .....	10	689	Z	3.4
422950	Paint, varnish, & supplies whsle .....	10	689	Z	3.4
4229501	Paint, varnish, & supplies whsle .....	10	689	Z	3.4

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0720</b>	<b>Roofing, siding, and insulation materials</b> .....	<b>3 167</b>	<b>5 518 520</b>	<b>100.0</b>	<b>63.0</b>
421	Wholesale trade, durable goods .....	3 080	5 480 102	99.3	61.5
4212	Furniture & home furnishings whsle .....	46	23 828	.4	4.2
42122	Home furnishings whsle .....	41	22 837	.4	4.5
421220	Home furnishings whsle .....	41	22 837	.4	4.5
4212202	Linens, domestics, draperies, & curtains whsle .....	7	5 216	.1	46.3
4212203	Floor coverings whsle .....	27	12 717	.2	.6
4212204	Other home furnishings whsle .....	7	4 904	.1	X
4213	Lumber & other construction materials whsle .....	2 126	5 159 541	93.5	67.0
42131	Lumber, plywood, millwork, & wood panel whsle .....	870	1 210 065	21.9	76.2
421310	Lumber, plywood, millwork, & wood panel whsle .....	870	1 210 065	21.9	76.2
4213101	Lumber without yard whsle .....	149	340 937	6.2	X
4213102	Lumber with yard whsle .....	202	243 211	4.4	70.6
4213103	Plywood, veneer, millwork, & wood panel whsle .....	519	625 917	11.3	71.9
42132	Brick, stone, & related construction materials whsle .....	17	19 030	.3	45.3
421320	Brick, stone, & related construction materials whsle .....	17	19 030	.3	45.3
4213201	Brick, block, tile, clay/cement sewer pipe whsle .....	10	15 997	.3	23.5
42133	Roofing, siding, & insulation material whsle .....	1 069	3 883 130	70.4	45.3
421330	Roofing, siding, & insulation material whsle .....	1 069	3 883 130	70.4	45.3
4213301	Roofing, siding, & insulation material whsle .....	1 069	3 883 130	70.4	45.3
42139	Other construction materials whsle .....	170	47 316	.9	23.8
421390	Other construction materials whsle .....	170	47 316	.9	23.8
4213901	Flat glass & other construction glass whsle .....	7	63	Z	X
4213902	Other construction materials whsle .....	163	47 253	.9	19.3
4215	Metal & mineral (except petroleum) whsle .....	126	71 475	1.3	35.8
42151	Metal service centers & offices .....	126	71 475	1.3	35.6
421510	Metal service centers & offices .....	126	71 475	1.3	35.6
4215101	Ferrous metal service centers & sales offices .....	117	65 540	1.2	33.6
42151011	Ferrous metal service centers .....	109	65 231	1.2	33.9
42151012	Ferrous metal sales offices .....	8	309	Z	48.6
4215102	Nonferrous metal service centers & sales offices .....	9	5 935	.1	78.4
42151021	Nonferrous metal service centers .....	7	5 692	.1	79.2
4216	Electrical goods whsle .....	13	6 975	.1	35.4
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	10	3 250	.1	58.6
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	10	3 250	.1	58.6
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	327	154 663	2.8	5.7
42171	Hardware whsle .....	105	50 603	.9	3.1
421710	Hardware whsle .....	105	50 603	.9	3.1
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	64	23 726	.4	19.8
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	64	23 726	.4	19.8
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	153	80 290	1.5	5.7
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	153	80 290	1.5	5.7
4218	Machinery, equipment, & supplies whsle .....	25	6 294	.1	2.6
42181	Construction & mining (except petroleum) machinery & equip whsle .....	6	1 017	Z	7.4
421810	Construction & mining (except petroleum) machinery & equip whsle .....	6	1 017	Z	7.4
42183	Industrial machinery & equipment whsle .....	9	1 101	Z	.5
421830	Industrial machinery & equipment whsle .....	9	1 101	Z	.5
4218303	General-purpose industrial machinery & equipment whsle .....	8	920	Z	1.0
42184	Industrial supplies whsle .....	6	3 222	.1	X
421840	Industrial supplies whsle .....	6	3 222	.1	X
4219	Miscellaneous durable goods whsle .....	410	55 910	1.0	38.3
42199	Other miscellaneous durable goods whsle .....	409	55 584	1.0	33.7
421990	Other miscellaneous durable goods whsle .....	409	55 584	1.0	33.7
4219903	General merchandise (durable goods) whsle .....	407	55 081	1.0	32.5
422	Wholesale trade, nondurable goods .....	87	38 418	.7	25.3
4225	Farm-product raw material whsle .....	6	517	Z	X
42251	Grain & field bean whsle .....	6	517	Z	X
422510	Grain & field bean whsle .....	6	517	Z	X
4226	Chemical & allied products whsle .....	32	28 146	.5	24.5
42261	Plastics materials & basic forms & shapes whsle .....	15	8 624	.2	17.7
422610	Plastics materials & basic forms & shapes whsle .....	15	8 624	.2	17.7
42269	Other chemical & allied products whsle .....	17	19 522	.4	27.7
422690	Other chemical & allied products whsle .....	17	19 522	.4	27.7
4226902	Other chemical & allied products whsle .....	17	19 522	.4	27.9
4229	Miscellaneous nondurable goods whsle .....	41	8 028	.1	38.7
42295	Paint, varnish, & supplies whsle .....	21	4 449	.1	19.5
422950	Paint, varnish, & supplies whsle .....	21	4 449	.1	19.5
4229501	Paint, varnish, & supplies whsle .....	21	4 449	.1	19.5
42299	Other miscellaneous nondurable goods whsle .....	13	1 125	Z	X
422990	Other miscellaneous nondurable goods whsle .....	13	1 125	Z	X
4229904	Other nondurable goods whsle .....	6	831	Z	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0730</b>	<b>Flat glass and other construction glass (excluding automotive)</b> .....	<b>1 008</b>	<b>1 040 382</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	966	1 021 883	98.2	X
4211	Motor vehicle & motor vehicle parts & supplies whse .....	28	8 620	.8	X
42112	Motor vehicle supplies & new parts whse .....	22	8 398	.8	X
421120	Motor vehicle supplies & new parts whse .....	22	8 398	.8	X
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	13	7 810	.8	X
4211202	Motor vehicle supplies & new parts—jobbers .....	9	588	.1	X
42114	Motor vehicle parts, (used) whse .....	6	222	Z	X
421140	Motor vehicle parts, (used) whse .....	6	222	Z	X
4212	Furniture & home furnishings whse .....	15	30 223	2.9	X
42122	Home furnishings whse .....	15	30 223	2.9	X
421220	Home furnishings whse .....	15	30 223	2.9	X
4212201	Household china, glassware, & crockery whse .....	9	21 499	2.1	X
4212204	Other home furnishings whse .....	6	8 724	.8	X
4213	Lumber & other construction materials whse .....	690	940 580	90.4	X
42131	Lumber, plywood, millwork, & wood panel whse .....	94	36 520	3.5	X
421310	Lumber, plywood, millwork, & wood panel whse .....	94	36 520	3.5	X
4213101	Lumber without yard whse .....	19	3 471	.3	X
4213102	Lumber with yard whse .....	16	4 395	.4	X
4213103	Plywood, veneer, millwork, & wood panel whse .....	59	28 654	2.8	X
42132	Brick, stone, & related construction materials whse .....	7	13 053	1.3	X
421320	Brick, stone, & related construction materials whse .....	7	13 053	1.3	X
42133	Roofing, siding, & insulation material whse .....	33	8 509	.8	X
421330	Roofing, siding, & insulation material whse .....	33	8 509	.8	X
4213301	Roofing, siding, & insulation material whse .....	33	8 509	.8	X
42139	Other construction materials whse .....	556	882 498	84.8	X
421390	Other construction materials whse .....	556	882 498	84.8	X
4213901	Flat glass & other construction glass whse .....	523	873 034	83.9	X
4213902	Other construction materials whse .....	33	9 464	.9	X
4215	Metal & mineral (except petroleum) whse .....	47	20 120	1.9	X
42151	Metal service centers & offices .....	47	20 120	1.9	X
421510	Metal service centers & offices .....	47	20 120	1.9	X
4215101	Ferrous metal service centers & sales offices .....	8	1 845	.2	X
42151011	Ferrous metal service centers .....	6	1 746	.2	X
4215102	Nonferrous metal service centers & sales offices .....	39	18 275	1.8	X
42151021	Nonferrous metal service centers .....	25	10 002	1.0	X
42151022	Nonferrous metal sales offices .....	14	8 273	.8	X
4217	Hardware, & plumbing & heating equipment & supplies whse .....	23	1 471	.1	X
42171	Hardware whse .....	21	1 422	.1	X
421710	Hardware whse .....	21	1 422	.1	X
4218	Machinery, equipment, & supplies whse .....	8	2 986	.3	X
42183	Industrial machinery & equipment whse .....	6	2 777	.3	X
421830	Industrial machinery & equipment whse .....	6	2 777	.3	X
4219	Miscellaneous durable goods whse .....	150	17 513	1.7	X
42199	Other miscellaneous durable goods whse .....	150	17 513	1.7	X
421990	Other miscellaneous durable goods whse .....	150	17 513	1.7	X
4219903	General merchandise (durable goods) whse .....	150	17 513	1.7	X
422	Wholesale trade, nondurable goods .....	42	18 499	1.8	X
4221	Paper & paper product whse .....	12	2 116	.2	X
42213	Industrial & personal service paper whse .....	10	1 249	.1	X
422130	Industrial & personal service paper whse .....	10	1 249	.1	X
4226	Chemical & allied products whse .....	6	3 117	.3	X
42261	Plastics materials & basic forms & shapes whse .....	6	3 117	.3	X
422610	Plastics materials & basic forms & shapes whse .....	6	3 117	.3	X
4229	Miscellaneous nondurable goods whse .....	23	11 505	1.1	X
42299	Other miscellaneous nondurable goods whse .....	16	8 354	.8	X
422990	Other miscellaneous nondurable goods whse .....	16	8 354	.8	X
4229902	General merchandise (nondurable goods) whse .....	8	902	.1	X
4229904	Other nondurable goods whse .....	6	2 083	.2	X
<b>0740</b>	<b>Other construction materials</b> .....	<b>3 600</b>	<b>4 796 815</b>	<b>100.0</b>	<b>57.0</b>
421	Wholesale trade, durable goods .....	3 433	4 731 449	98.6	60.3
4211	Motor vehicle & motor vehicle parts & supplies whse .....	14	7 763	.2	79.2
42111	Automobile & other motor vehicle whse .....	6	2 165	Z	X
421110	Automobile & other motor vehicle whse .....	6	2 165	Z	X
4212	Furniture & home furnishings whse .....	32	34 093	.7	48.4
42121	Furniture whse .....	8	3 443	.1	12.6
421210	Furniture whse .....	8	3 443	.1	12.6
4212101	Household & lawn furniture whse .....	6	992	Z	8.3
42122	Home furnishings whse .....	24	30 650	.6	56.5
421220	Home furnishings whse .....	24	30 650	.6	56.5
4212203	Floor coverings whse .....	21	30 102	.6	72.1
4213	Lumber & other construction materials whse .....	2 570	4 412 655	92.0	66.7
42131	Lumber, plywood, millwork, & wood panel whse .....	470	506 619	10.6	77.0
421310	Lumber, plywood, millwork, & wood panel whse .....	470	506 619	10.6	77.0
4213101	Lumber without yard whse .....	96	92 800	1.9	X
4213102	Lumber with yard whse .....	86	95 424	2.0	71.8
4213103	Plywood, veneer, millwork, & wood panel whse .....	288	318 395	6.6	73.1
42132	Brick, stone, & related construction materials whse .....	29	12 989	.3	45.7
421320	Brick, stone, & related construction materials whse .....	29	12 989	.3	45.7
4213201	Brick, block, tile, clay/cement sewer pipe whse .....	16	11 056	.2	23.8
4213202	Sand, gravel, & stone whse .....	6	182	Z	46.0
4213203	Cement, lime, & related products whse .....	7	1 751	Z	X
42133	Roofing, siding, & insulation material whse .....	213	159 302	3.3	46.5
421330	Roofing, siding, & insulation material whse .....	213	159 302	3.3	46.5
4213301	Roofing, siding, & insulation material whse .....	213	159 302	3.3	46.5

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0740</b>	<b>Other construction materials—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4213	Lumber & other construction materials whsle—Con.				
42139	Other construction materials whsle .....	1 858	3 733 745	77.8	29.3
421390	Other construction materials whsle .....	1 858	3 733 745	77.8	29.3
4213901	Flat glass & other construction glass whsle .....	38	22 848	.5	X
4213902	Other construction materials whsle .....	1 820	3 710 897	77.4	23.8
4215	Metal & mineral (except petroleum) whsle .....	162	77 669	1.6	58.4
42151	Metal service centers & offices .....	162	77 669	1.6	58.1
421510	Metal service centers & offices .....	162	77 669	1.6	58.1
4215101	Ferrous metal service centers & sales offices .....	144	69 427	1.4	55.6
42151011	Ferrous metal service centers .....	120	66 553	1.4	55.7
42151012	Ferrous metal sales offices .....	24	2 874	.1	65.2
4215102	Nonferrous metal service centers & sales offices .....	18	8 242	.2	78.7
42151021	Nonferrous metal service centers .....	16	7 414	.2	79.2
4216	Electrical goods whsle .....	6	610	Z	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	128	98 612	2.1	24.8
42171	Hardware whsle .....	83	27 393	.6	10.0
421710	Hardware whsle .....	83	27 393	.6	10.0
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	16	41 610	.9	56.6
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	16	41 610	.9	56.6
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	26	29 278	.6	26.7
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	26	29 278	.6	26.7
4218	Machinery, equipment, & supplies whsle .....	107	31 005	.6	13.9
42182	Farm & garden machinery & equipment whsle .....	68	19 311	.4	5.4
421820	Farm & garden machinery & equipment whsle .....	68	19 311	.4	5.4
4218201	Farm machinery & equipment—farm dealers .....	52	5 675	.1	X
4218202	Farm machinery & equipment—whsle distributors .....	10	10 487	.2	11.2
4218203	Lawn & garden machinery & equipment whsle .....	6	3 149	.1	6.6
42183	Industrial machinery & equipment whsle .....	22	8 288	.2	23.3
421830	Industrial machinery & equipment whsle .....	22	8 288	.2	23.3
4218305	Materials handling equipment whsle .....	9	6 316	.1	15.4
4218307	Other industrial machinery & equipment whsle .....	9	403	Z	67.0
42184	Industrial supplies whsle .....	8	1 085	Z	X
421840	Industrial supplies whsle .....	8	1 085	Z	X
4219	Miscellaneous durable goods whsle .....	409	68 554	1.4	3.8
42199	Other miscellaneous durable goods whsle .....	409	68 554	1.4	3.3
421990	Other miscellaneous durable goods whsle .....	409	68 554	1.4	3.3
4219903	General merchandise (durable goods) whsle .....	398	65 801	1.4	3.3
4219906	Other durable goods whsle .....	8	2 645	.1	X
422	Wholesale trade, nondurable goods .....	167	65 366	1.4	10.9
4224	Grocery & related products whsle .....	7	2 606	.1	X
42249	Other grocery & related products whsle .....	7	2 606	.1	X
422490	Other grocery & related products whsle .....	7	2 606	.1	X
4225	Farm-product raw material whsle .....	18	1 033	Z	X
42251	Grain & field bean whsle .....	18	1 033	Z	X
422510	Grain & field bean whsle .....	18	1 033	Z	X
4226	Chemical & allied products whsle .....	36	20 295	.4	47.3
42261	Plastics materials & basic forms & shapes whsle .....	9	3 398	.1	X
422610	Plastics materials & basic forms & shapes whsle .....	9	3 398	.1	X
42269	Other chemical & allied products whsle .....	27	16 897	.4	36.5
422690	Other chemical & allied products whsle .....	27	16 897	.4	36.5
4226902	Other chemical & allied products whsle .....	27	16 897	.4	36.8
4227	Petroleum & petroleum products whsle .....	9	1 549	Z	X
42271	Petroleum bulk stations & terminals .....	7	1 540	Z	X
422710	Petroleum bulk stations & terminals .....	7	1 540	Z	X
4229	Miscellaneous nondurable goods whsle .....	94	37 920	.8	3.9
42291	Farm supplies whsle .....	67	31 756	.7	X
422910	Farm supplies whsle .....	67	31 756	.7	X
4229101	Farm supplies—farm dealers .....	15	500	Z	X
4229102	Farm supplies—whsle distributors .....	52	31 256	.7	X
42295	Paint, varnish, & supplies whsle .....	8	117	Z	X
422950	Paint, varnish, & supplies whsle .....	8	117	Z	X
4229501	Paint, varnish, & supplies whsle .....	8	117	Z	X
42299	Other miscellaneous nondurable goods whsle .....	17	2 072	Z	5.8
422990	Other miscellaneous nondurable goods whsle .....	17	2 072	Z	5.8
4229902	General merchandise (nondurable goods) whsle .....	9	1 806	Z	X
4229904	Other nondurable goods whsle .....	8	266	Z	53.1
<b>0800</b>	<b>Photographic equipment and supplies (excluding video)</b> .....	<b>2 591</b>	<b>9 722 943</b>	<b>100.0</b>	<b>19.2</b>
421	Wholesale trade, durable goods .....	1 996	9 248 717	95.1	33.2
4212	Furniture & home furnishings whsle .....	18	2 443	Z	X
42121	Furniture whsle .....	8	803	Z	X
421210	Furniture whsle .....	8	803	Z	X
4212102	Office & business furniture whsle .....	8	803	Z	X
42122	Home furnishings whsle .....	10	1 640	Z	X
421220	Home furnishings whsle .....	10	1 640	Z	X
4212201	Household china, glassware, & crockery whsle .....	6	389	Z	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0800</b>	<b>Photographic equipment and supplies (excluding video)—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4214	Professional & commercial equipment & supplies whsle . . . . .	1 535	8 211 919	84.5	30.6
42141	Photographic equipment & supplies whsle . . . . .	1 207	7 178 471	73.8	63.7
421410	Photographic equipment & supplies whsle . . . . .	1 207	7 178 471	73.8	63.7
42142	Office equipment whsle . . . . .	166	984 672	10.1	X
421420	Office equipment whsle . . . . .	166	984 672	10.1	X
42143	Computer & computer peripheral equipment & software whsle . . . . .	83	12 437	.1	.7
421430	Computer & computer peripheral equipment & software whsle . . . . .	83	12 437	.1	.7
4214301	Computer & peripheral equipment whsle . . . . .	76	11 309	.1	X
42143011	Computers & peripheral equipment for resale . . . . .	19	5 040	.1	X
42143012	Computers & peripheral equipment for end use . . . . .	57	6 269	.1	X
4214302	Computer software (packaged) whsle . . . . .	7	1 128	Z	X
42144	Other commercial equipment whsle . . . . .	14	2 572	Z	36.3
421440	Other commercial equipment whsle . . . . .	14	2 572	Z	36.3
4214402	Store machines & equipment whsle . . . . .	13	1 304	Z	20.6
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	22	9 875	.1	34.2
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	22	9 875	.1	34.2
4214501	Surgical, medical, & hospital supplies whsle . . . . .	22	9 875	.1	33.6
42146	Ophthalmic goods whsle . . . . .	11	9 008	.1	X
421460	Ophthalmic goods whsle . . . . .	11	9 008	.1	X
42149	Other professional equipment & supplies whsle . . . . .	32	14 884	.2	X
421490	Other professional equipment & supplies whsle . . . . .	32	14 884	.2	X
4214902	Other professional equipment & supplies whsle . . . . .	28	13 693	.1	X
4216	Electrical goods whsle . . . . .	82	58 368	.6	10.2
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	29	4 612	Z	19.0
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	29	4 612	Z	19.0
42162	Electrical appliance, television & radio set whsle . . . . .	26	40 639	.4	5.4
421620	Electrical appliance, television & radio set whsle . . . . .	26	40 639	.4	5.4
42169	Other electronic parts & equipment whsle . . . . .	27	13 117	.1	22.0
421690	Other electronic parts & equipment whsle . . . . .	27	13 117	.1	22.0
4216901	Communications equipment & supplies whsle . . . . .	11	4 353	Z	X
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	16	8 764	.1	31.2
4218	Machinery, equipment, & supplies whsle . . . . .	19	4 679	Z	60.8
42183	Industrial machinery & equipment whsle . . . . .	18	4 645	Z	62.7
421830	Industrial machinery & equipment whsle . . . . .	18	4 645	Z	62.7
4218307	Other industrial machinery & equipment whsle . . . . .	15	4 444	Z	64.5
4219	Miscellaneous durable goods whsle . . . . .	329	964 426	9.9	57.3
42191	Sporting & recreational goods & supplies whsle . . . . .	10	3 532	Z	X
421910	Sporting & recreational goods & supplies whsle . . . . .	10	3 532	Z	X
42192	Toy & hobby goods & supplies whsle . . . . .	17	3 027	Z	13.0
421920	Toy & hobby goods & supplies whsle . . . . .	17	3 027	Z	13.0
42199	Other miscellaneous durable goods whsle . . . . .	298	945 498	9.7	56.7
421990	Other miscellaneous durable goods whsle . . . . .	298	945 498	9.7	56.7
4219903	General merchandise (durable goods) whsle . . . . .	275	942 786	9.7	58.9
4219904	Prerecorded media whsle . . . . .	20	2 106	Z	X
42199041	Compact discs/pre-recorded audio tapes, & phonograph records whsle . . . . .	20	2 106	Z	X
422	Wholesale trade, nondurable goods . . . . .	595	474 226	4.9	.9
4221	Paper & paper product whsle . . . . .	222	170 160	1.8	1.0
42211	Printing & writing paper whsle . . . . .	34	70 810	.7	.8
422110	Printing & writing paper whsle . . . . .	34	70 810	.7	.8
42212	Stationery & office supplies whsle . . . . .	156	45 311	.5	1.1
422120	Stationery & office supplies whsle . . . . .	156	45 311	.5	1.1
42213	Industrial & personal service paper whsle . . . . .	32	54 039	.6	1.1
422130	Industrial & personal service paper whsle . . . . .	32	54 039	.6	1.1
4222	Drugs, & druggists' sundries whsle . . . . .	127	142 970	1.5	X
42221	Drugs, & druggists' sundries whsle . . . . .	127	142 970	1.5	X
422210	Drugs, & druggists' sundries whsle . . . . .	127	142 970	1.5	X
4222101	General-line drugs whsle . . . . .	63	87 264	.9	X
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	64	55 706	.6	X
4223	Apparel, piece goods, & notions whsle . . . . .	11	14 502	.1	X
42231	Piece goods, notions, & other dry goods whsle . . . . .	7	14 327	.1	X
422310	Piece goods, notions, & other dry goods whsle . . . . .	7	14 327	.1	X
4223101	Piece goods—jobbers . . . . .	7	14 327	.1	X
4224	Grocery & related products whsle . . . . .	15	1 887	Z	X
42245	Confectionery whsle . . . . .	6	870	Z	X
422450	Confectionery whsle . . . . .	6	870	Z	X
42249	Other grocery & related products whsle . . . . .	9	1 017	Z	X
422490	Other grocery & related products whsle . . . . .	9	1 017	Z	X
4226	Chemical & allied products whsle . . . . .	11	3 887	Z	X
42261	Plastics materials & basic forms & shapes whsle . . . . .	11	3 887	Z	X
422610	Plastics materials & basic forms & shapes whsle . . . . .	11	3 887	Z	X
4229	Miscellaneous nondurable goods whsle . . . . .	209	140 820	1.4	2.7
42292	Book, periodical, & newspaper whsle . . . . .	7	195	Z	X
422920	Book, periodical, & newspaper whsle . . . . .	7	195	Z	X
42294	Tobacco & tobacco product whsle . . . . .	43	28 602	.3	X
422940	Tobacco & tobacco product whsle . . . . .	43	28 602	.3	X
42299	Other miscellaneous nondurable goods whsle . . . . .	154	111 938	1.2	23.6
422990	Other miscellaneous nondurable goods whsle . . . . .	154	111 938	1.2	23.6
4229901	Art goods whsle . . . . .	20	94 642	1.0	63.4
4229902	General merchandise (nondurable goods) whsle . . . . .	106	14 579	.2	.4
4229904	Other nondurable goods whsle . . . . .	26	2 685	Z	1.0

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0900</b>	<b>Office equipment</b> .....	<b>10 092</b>	<b>18 814 938</b>	<b>100.0</b>	<b>29.9</b>
421	Wholesale trade, durable goods .....	8 147	17 839 365	94.8	38.9
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	6	998	Z	X
4212	Furniture & home furnishings whsle .....	149	50 375	.3	7.7
42121	Furniture whsle .....	141	48 645	.3	8.8
421210	Furniture whsle .....	141	48 645	.3	8.8
4212101	Household & lawn furniture whsle .....	10	217	Z	X
4212102	Office & business furniture whsle .....	131	48 428	.3	9.2
42122	Home furnishings whsle .....	8	1 730	Z	X
421220	Home furnishings whsle .....	8	1 730	Z	X
4212204	Other home furnishings whsle .....	7	1 188	Z	X
4213	Lumber & other construction materials whsle .....	8	1 217	Z	X
4214	Professional & commercial equipment & supplies whsle .....	7 034	16 001 140	85.0	44.9
42141	Photographic equipment & supplies whsle .....	43	20 078	.1	17.0
421410	Photographic equipment & supplies whsle .....	43	20 078	.1	17.0
42142	Office equipment whsle .....	6 291	15 285 194	81.2	46.5
421420	Office equipment whsle .....	6 291	15 285 194	81.2	46.5
42143	Computer & computer peripheral equipment & software whsle .....	573	683 030	3.6	50.3
421430	Computer & computer peripheral equipment & software whsle .....	573	683 030	3.6	50.3
4214301	Computer & peripheral equipment whsle .....	541	658 294	3.5	49.8
42143011	Computers & peripheral equipment for resale .....	154	418 159	2.2	X
42143012	Computers & peripheral equipment for end use .....	387	240 135	1.3	32.9
4214302	Computer software (packaged) whsle .....	32	24 736	.1	X
42144	Other commercial equipment whsle .....	47	3 827	Z	20.5
421440	Other commercial equipment whsle .....	47	3 827	Z	20.5
4214401	Restaurant & hotel equipment & supplies whsle .....	9	113	Z	X
4214402	Store machines & equipment whsle .....	38	3 714	Z	19.6
42145	Medical, dental, & hospital equipment & supplies whsle .....	30	2 130	Z	X
421450	Medical, dental, & hospital equipment & supplies whsle .....	30	2 130	Z	X
4214501	Surgical, medical, & hospital supplies whsle .....	27	1 336	Z	X
42149	Other professional equipment & supplies whsle .....	50	6 881	Z	6.2
421490	Other professional equipment & supplies whsle .....	50	6 881	Z	6.2
4214901	Religious & school supplies whsle .....	10	1 104	Z	X
4214902	Other professional equipment & supplies whsle .....	40	5 777	Z	10.3
4216	Electrical goods whsle .....	310	1 595 227	8.5	13.9
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	27	4 623	Z	30.9
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	27	4 623	Z	30.9
42162	Electrical appliance, television & radio set whsle .....	64	1 294 206	6.9	1.3
421620	Electrical appliance, television & radio set whsle .....	64	1 294 206	6.9	1.3
42169	Other electronic parts & equipment whsle .....	219	296 398	1.6	40.5
421690	Other electronic parts & equipment whsle .....	219	296 398	1.6	40.5
4216901	Communications equipment & supplies whsle .....	177	245 677	1.3	51.3
4216902	Electronic parts (excluding communications equipment) whsle .....	42	50 721	.3	14.7
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	13	373	Z	37.0
42171	Hardware whsle .....	9	261	Z	45.4
421710	Hardware whsle .....	9	261	Z	45.4
4218	Machinery, equipment, & supplies whsle .....	126	74 706	.4	34.4
42183	Industrial machinery & equipment whsle .....	57	63 998	.3	42.0
421830	Industrial machinery & equipment whsle .....	57	63 998	.3	42.0
4218303	General-purpose industrial machinery & equipment whsle .....	15	52 216	.3	77.5
4218305	Materials handling equipment whsle .....	7	235	Z	X
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	15	2 027	Z	X
4218307	Other industrial machinery & equipment whsle .....	15	9 503	.1	8.3
42184	Industrial supplies whsle .....	67	10 690	.1	.7
421840	Industrial supplies whsle .....	67	10 690	.1	.7
4218401	General-line industrial supplies whsle .....	33	7 934	Z	X
4218406	Other industrial supplies whsle .....	27	2 636	Z	1.2
4219	Miscellaneous durable goods whsle .....	498	115 284	.6	45.7
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	10	52 106	.3	76.5
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	10	52 106	.3	76.5
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	10	52 106	.3	72.9
42199	Other miscellaneous durable goods whsle .....	484	62 935	.3	4.9
421990	Other miscellaneous durable goods whsle .....	484	62 935	.3	4.9
4219903	General merchandise (durable goods) whsle .....	418	45 551	.2	6.9
4219904	Pre-recorded media whsle .....	9	1 573	Z	X
42199041	Compact discs/pre-recorded audio tapes, & phonograph records whsle .....	8	1 160	Z	X
4219905	Fire extinguishers & fire safety equipment whsle .....	8	791	Z	X
4219906	Other durable goods whsle .....	49	15 020	.1	X
422	Wholesale trade, nondurable goods .....	1 945	975 573	5.2	2.8
4221	Paper & paper product whsle .....	1 282	829 383	4.4	2.7
42211	Printing & writing paper whsle .....	40	23 465	.1	3.3
422110	Printing & writing paper whsle .....	40	23 465	.1	3.3
42212	Stationery & office supplies whsle .....	1 204	802 094	4.3	3.0
422120	Stationery & office supplies whsle .....	1 204	802 094	4.3	3.0
42213	Industrial & personal service paper whsle .....	38	3 824	Z	X
422130	Industrial & personal service paper whsle .....	38	3 824	Z	X
4223	Apparel, piece goods, & notions whsle .....	10	3 240	Z	X
42231	Piece goods, notions, & other dry goods whsle .....	6	303	Z	X
422310	Piece goods, notions, & other dry goods whsle .....	6	303	Z	X
4223101	Piece goods—jobbers .....	6	303	Z	X
4224	Grocery & related products whsle .....	211	73 326	.4	X
42241	General-line grocery whsle .....	178	70 296	.4	X
422410	General-line grocery whsle .....	178	70 296	.4	X
4224102	General-line grocery whsle, retail cooperative .....	60	7 923	Z	X
4224103	Other general-line grocery whsle .....	118	62 373	.3	X
42249	Other grocery & related products whsle .....	25	2 815	Z	X
422490	Other grocery & related products whsle .....	25	2 815	Z	X
4224906	Other grocery specialties whsle .....	16	1 462	Z	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0900</b>	<b>Office equipment—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4226	Chemical & allied products whsle . . . . .	26	2 280	Z	12.2
42261	Plastics materials & basic forms & shapes whsle . . . . .	19	1 412	Z	25.7
422610	Plastics materials & basic forms & shapes whsle . . . . .	19	1 412	Z	25.7
42269	Other chemical & allied products whsle . . . . .	7	868	Z	1.6
422690	Other chemical & allied products whsle . . . . .	7	868	Z	1.6
4226902	Other chemical & allied products whsle . . . . .	7	868	Z	1.6
4229	Miscellaneous nondurable goods whsle . . . . .	409	66 033	.4	26.3
42299	Other miscellaneous nondurable goods whsle . . . . .	404	65 196	.3	26.8
422990	Other miscellaneous nondurable goods whsle . . . . .	404	65 196	.3	26.8
4229902	General merchandise (nondurable goods) whsle . . . . .	393	62 425	.3	31.8
4229904	Other nondurable goods whsle . . . . .	11	2 771	Z	6.8
<b>0920</b>	<b>New computer equipment . . . . .</b>	<b>16 355</b>	<b>122 797 754</b>	<b>100.0</b>	<b>50.4</b>
421	Wholesale trade, durable goods . . . . .	15 322	122 400 570	99.7	49.7
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	13	13 211	Z	.4
42112	Motor vehicle supplies & new parts whsle . . . . .	13	13 211	Z	.4
421120	Motor vehicle supplies & new parts whsle . . . . .	13	13 211	Z	.4
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	11	12 894	Z	.4
4212	Furniture & home furnishings whsle . . . . .	82	7 108	Z	27.5
42121	Furniture whsle . . . . .	78	6 768	Z	28.1
421210	Furniture whsle . . . . .	78	6 768	Z	28.1
4212101	Household & lawn furniture whsle . . . . .	9	669	Z	X
4212102	Office & business furniture whsle . . . . .	69	6 099	Z	30.5
4213	Lumber & other construction materials whsle . . . . .	16	5 859	Z	X
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	12	5 670	Z	X
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	12	5 670	Z	X
4213102	Lumber with yard whsle . . . . .	7	3 501	Z	X
4214	Professional & commercial equipment & supplies whsle . . . . .	13 457	119 959 019	97.7	53.8
42141	Photographic equipment & supplies whsle . . . . .	94	409 795	.3	3.5
421410	Photographic equipment & supplies whsle . . . . .	94	409 795	.3	3.5
42142	Office equipment whsle . . . . .	893	2 590 989	2.1	29.9
421420	Office equipment whsle . . . . .	893	2 590 989	2.1	29.9
42143	Computer & computer peripheral equipment & software whsle . . . . .	12 235	116 924 252	95.2	56.8
421430	Computer & computer peripheral equipment & software whsle . . . . .	12 235	116 924 252	95.2	56.8
4214301	Computer & peripheral equipment whsle . . . . .	11 474	116 291 926	94.7	56.8
42143011	Computers & peripheral equipment for resale . . . . .	4 631	74 893 335	61.0	X
42143012	Computers & peripheral equipment for end use . . . . .	6 843	41 398 591	33.7	40.8
4214302	Computer software (packaged) whsle . . . . .	761	632 326	.5	X
42144	Other commercial equipment whsle . . . . .	114	11 536	Z	21.1
421440	Other commercial equipment whsle . . . . .	114	11 536	Z	21.1
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	30	2 706	Z	X
4214402	Store machines & equipment whsle . . . . .	84	8 830	Z	23.1
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	57	7 270	Z	1.9
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	57	7 270	Z	1.9
4214501	Surgical, medical, & hospital supplies whsle . . . . .	56	7 240	Z	1.9
42149	Other professional equipment & supplies whsle . . . . .	61	15 115	Z	.9
421490	Other professional equipment & supplies whsle . . . . .	61	15 115	Z	.9
4214901	Religious & school supplies whsle . . . . .	6	5 992	Z	2.9
4214902	Other professional equipment & supplies whsle . . . . .	55	9 123	Z	.8
4215	Metal & mineral (except petroleum) whsle . . . . .	7	2 022	Z	X
42151	Metal service centers & offices . . . . .	7	2 022	Z	X
421510	Metal service centers & offices . . . . .	7	2 022	Z	X
4215101	Ferrous metal service centers & sales offices . . . . .	6	1 998	Z	X
4216	Electrical goods whsle . . . . .	1 009	2 029 748	1.7	11.7
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	95	14 300	Z	8.6
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	95	14 300	Z	8.6
42162	Electrical appliance, television & radio set whsle . . . . .	108	239 773	.2	X
421620	Electrical appliance, television & radio set whsle . . . . .	108	239 773	.2	X
42169	Other electronic parts & equipment whsle . . . . .	806	1 775 675	1.4	16.9
421690	Other electronic parts & equipment whsle . . . . .	806	1 775 675	1.4	16.9
4216901	Communications equipment & supplies whsle . . . . .	357	331 082	.3	34.6
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	449	1 444 593	1.2	12.0
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	29	15 082	Z	X
42171	Hardware whsle . . . . .	26	14 946	Z	X
421710	Hardware whsle . . . . .	26	14 946	Z	X
4218	Machinery, equipment, & supplies whsle . . . . .	288	89 323	.1	14.1
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	6	265	Z	40.5
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	6	265	Z	40.5
42183	Industrial machinery & equipment whsle . . . . .	239	77 700	.1	16.3
421830	Industrial machinery & equipment whsle . . . . .	239	77 700	.1	16.3
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	13	3 220	Z	X
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	9	3 200	Z	X
4218303	General-purpose industrial machinery & equipment whsle . . . . .	95	39 636	Z	34.9
4218304	Metalworking machinery & equipment whsle . . . . .	25	8 943	Z	X
4218305	Materials handling equipment whsle . . . . .	20	2 593	Z	X
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	13	1 382	Z	X
4218307	Other industrial machinery & equipment whsle . . . . .	71	21 708	Z	4.3
42184	Industrial supplies whsle . . . . .	32	9 813	Z	X
421840	Industrial supplies whsle . . . . .	32	9 813	Z	X
4218401	General-line industrial supplies whsle . . . . .	25	911	Z	X
42185	Service establishment equipment & supplies whsle . . . . .	8	1 428	Z	X
421850	Service establishment equipment & supplies whsle . . . . .	8	1 428	Z	X
4218504	Other service establishment equipment & supplies whsle . . . . .	8	D	D	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0920</b>	<b>New computer equipment—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4219	Miscellaneous durable goods whsle . . . . .	421	279 198	.2	63.3
42191	Sporting & recreational goods & supplies whsle . . . . .	6	6 591	Z	X
421910	Sporting & recreational goods & supplies whsle . . . . .	6	6 591	Z	X
42193	Recyclable material whsle . . . . .	9	319	Z	X
421930	Recyclable material whsle . . . . .	9	319	Z	X
4219302	Recyclable paper & paperboard whsle . . . . .	7	236	Z	X
42199	Other miscellaneous durable goods whsle . . . . .	400	264 540	.2	56.8
421990	Other miscellaneous durable goods whsle . . . . .	400	264 540	.2	56.8
4219903	General merchandise (durable goods) whsle . . . . .	393	262 204	.2	57.4
422	Wholesale trade, nondurable goods . . . . .	1 033	397 184	.3	8.1
4221	Paper & paper product whsle . . . . .	575	331 407	.3	6.0
42211	Printing & writing paper whsle . . . . .	51	13 450	Z	10.7
422110	Printing & writing paper whsle . . . . .	51	13 450	Z	10.7
42212	Stationery & office supplies whsle . . . . .	512	316 944	.3	6.5
422120	Stationery & office supplies whsle . . . . .	512	316 944	.3	6.5
42213	Industrial & personal service paper whsle . . . . .	12	1 013	Z	X
422130	Industrial & personal service paper whsle . . . . .	12	1 013	Z	X
4226	Chemical & allied products whsle . . . . .	19	1 348	Z	26.6
42261	Plastics materials & basic forms & shapes whsle . . . . .	13	1 198	Z	29.0
422610	Plastics materials & basic forms & shapes whsle . . . . .	13	1 198	Z	29.0
42269	Other chemical & allied products whsle . . . . .	6	150	Z	X
422690	Other chemical & allied products whsle . . . . .	6	150	Z	X
4226902	Other chemical & allied products whsle . . . . .	6	150	Z	X
4229	Miscellaneous nondurable goods whsle . . . . .	427	60 429	Z	54.2
42299	Other miscellaneous nondurable goods whsle . . . . .	423	59 370	Z	56.3
422990	Other miscellaneous nondurable goods whsle . . . . .	423	59 370	Z	56.3
4229902	General merchandise (nondurable goods) whsle . . . . .	422	59 295	Z	69.4
<b>0930</b>	<b>Used computer equipment . . . . .</b>	<b>1 897</b>	<b>2 450 549</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods . . . . .	1 852	2 449 160	99.9	X
4214	Professional & commercial equipment & supplies whsle . . . . .	1 778	2 433 923	99.3	X
42142	Office equipment whsle . . . . .	43	2 655	.1	X
421420	Office equipment whsle . . . . .	43	2 655	.1	X
42143	Computer & computer peripheral equipment & software whsle . . . . .	1 702	2 430 797	99.2	X
421430	Computer & computer peripheral equipment & software whsle . . . . .	1 702	2 430 797	99.2	X
4214301	Computer & peripheral equipment whsle . . . . .	1 658	2 427 421	99.1	X
42143011	Computers & peripheral equipment for resale . . . . .	829	1 577 015	64.4	X
42143012	Computers & peripheral equipment for end use . . . . .	829	850 406	34.7	X
4214302	Computer software (packaged) whsle . . . . .	44	3 376	.1	X
42144	Other commercial equipment whsle . . . . .	30	431	Z	X
421440	Other commercial equipment whsle . . . . .	30	431	Z	X
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	15	243	Z	X
4214402	Store machines & equipment whsle . . . . .	15	188	Z	X
4216	Electrical goods whsle . . . . .	38	10 046	.4	X
42169	Other electronic parts & equipment whsle . . . . .	37	10 037	.4	X
421690	Other electronic parts & equipment whsle . . . . .	37	10 037	.4	X
4216901	Communications equipment & supplies whsle . . . . .	16	6 106	.2	X
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	21	3 931	.2	X
4218	Machinery, equipment, & supplies whsle . . . . .	8	3 262	.1	X
42183	Industrial machinery & equipment whsle . . . . .	6	3 223	.1	X
421830	Industrial machinery & equipment whsle . . . . .	6	3 223	.1	X
4219	Miscellaneous durable goods whsle . . . . .	25	1 710	.1	X
42199	Other miscellaneous durable goods whsle . . . . .	23	1 495	.1	X
421990	Other miscellaneous durable goods whsle . . . . .	23	1 495	.1	X
4219903	General merchandise (durable goods) whsle . . . . .	23	1 495	.1	X
422	Wholesale trade, nondurable goods . . . . .	45	1 389	.1	X
4221	Paper & paper product whsle . . . . .	17	779	Z	X
42212	Stationery & office supplies whsle . . . . .	12	201	Z	X
422120	Stationery & office supplies whsle . . . . .	12	201	Z	X
4229	Miscellaneous nondurable goods whsle . . . . .	28	610	Z	X
42299	Other miscellaneous nondurable goods whsle . . . . .	28	610	Z	X
422990	Other miscellaneous nondurable goods whsle . . . . .	28	610	Z	X
4229902	General merchandise (nondurable goods) whsle . . . . .	28	610	Z	X
<b>0950</b>	<b>Computer software (packaged) . . . . .</b>	<b>8 777</b>	<b>14 075 417</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods . . . . .	8 352	13 990 142	99.4	X
4212	Furniture & home furnishings whsle . . . . .	11	1 105	Z	X
42121	Furniture whsle . . . . .	11	1 105	Z	X
421210	Furniture whsle . . . . .	11	1 105	Z	X
4212102	Office & business furniture whsle . . . . .	11	1 105	Z	X

See footnotes at end of table.



**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0950</b>	<b>Computer software (packaged)—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4214	Professional & commercial equipment & supplies whsle . . . . .	7 276	13 699 568	97.3	X
42141	Photographic equipment & supplies whsle . . . . .	46	7 546	.1	X
421410	Photographic equipment & supplies whsle . . . . .	46	7 546	.1	X
42142	Office equipment whsle . . . . .	240	29 584	.2	X
421420	Office equipment whsle . . . . .	240	29 584	.2	X
42143	Computer & computer peripheral equipment & software whsle . . . . .	6 785	13 614 977	96.7	X
421430	Computer & computer peripheral equipment & software whsle . . . . .	6 785	13 614 977	96.7	X
4214301	Computer & peripheral equipment whsle . . . . .	4 132	5 312 979	37.7	X
42143011	Computers & peripheral equipment for resale . . . . .	1 036	3 544 967	25.2	X
42143012	Computers & peripheral equipment for end use . . . . .	3 096	1 768 012	12.6	X
4214302	Computer software (packaged) whsle . . . . .	2 653	8 301 998	59.0	X
42144	Other commercial equipment whsle . . . . .	84	9 138	.1	X
421440	Other commercial equipment whsle . . . . .	84	9 138	.1	X
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	16	707	Z	X
4214402	Store machines & equipment whsle . . . . .	68	8 431	.1	X
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	47	23 284	.2	X
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	47	23 284	.2	X
4214501	Surgical, medical, & hospital supplies whsle . . . . .	40	11 253	.1	X
4214502	Dental equipment & supplies whsle . . . . .	7	12 031	.1	X
42149	Other professional equipment & supplies whsle . . . . .	74	15 039	.1	X
421490	Other professional equipment & supplies whsle . . . . .	74	15 039	.1	X
4214902	Other professional equipment & supplies whsle . . . . .	69	12 661	.1	X
4215	Metal & mineral (except petroleum) whsle . . . . .	6	373	Z	X
42151	Metal service centers & offices . . . . .	6	373	Z	X
421510	Metal service centers & offices . . . . .	6	373	Z	X
4215101	Ferrous metal service centers & sales offices . . . . .	6	373	Z	X
4216	Electrical goods whsle . . . . .	497	148 605	1.1	X
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	146	44 716	.3	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	146	44 716	.3	X
42162	Electrical appliance, television & radio set whsle . . . . .	66	24 578	.2	X
421620	Electrical appliance, television & radio set whsle . . . . .	66	24 578	.2	X
42169	Other electronic parts & equipment whsle . . . . .	285	79 311	.6	X
421690	Other electronic parts & equipment whsle . . . . .	285	79 311	.6	X
4216901	Communications equipment & supplies whsle . . . . .	138	51 495	.4	X
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	147	27 816	.2	X
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	62	25 566	.2	X
42171	Hardware whsle . . . . .	58	25 370	.2	X
421710	Hardware whsle . . . . .	58	25 370	.2	X
4218	Machinery, equipment, & supplies whsle . . . . .	53	19 048	.1	X
42183	Industrial machinery & equipment whsle . . . . .	51	19 022	.1	X
421830	Industrial machinery & equipment whsle . . . . .	51	19 022	.1	X
4218303	General-purpose industrial machinery & equipment whsle . . . . .	35	17 751	.1	X
4218307	Other industrial machinery & equipment whsle . . . . .	13	873	Z	X
4219	Miscellaneous durable goods whsle . . . . .	437	95 052	.7	X
42199	Other miscellaneous durable goods whsle . . . . .	429	91 902	.7	X
421990	Other miscellaneous durable goods whsle . . . . .	429	91 902	.7	X
4219903	General merchandise (durable goods) whsle . . . . .	346	7 967	.1	X
4219904	Prerecorded media whsle . . . . .	55	66 644	.5	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle . . . . .	44	63 957	Z	X
42199042	Prerecorded video tapes whsle . . . . .	11	2 687	Z	X
4219906	Other durable goods whsle . . . . .	20	13 381	.1	X
422	Wholesale trade, nondurable goods . . . . .	425	85 275	.6	X
4221	Paper & paper product whsle . . . . .	194	69 570	.5	X
42211	Printing & writing paper whsle . . . . .	8	623	Z	X
422110	Printing & writing paper whsle . . . . .	8	623	Z	X
42212	Stationery & office supplies whsle . . . . .	183	68 577	.5	X
422120	Stationery & office supplies whsle . . . . .	183	68 577	.5	X
4223	Apparel, piece goods, & notions whsle . . . . .	6	2 367	Z	X
42231	Piece goods, notions, & other dry goods whsle . . . . .	6	2 367	Z	X
422310	Piece goods, notions, & other dry goods whsle . . . . .	6	2 367	Z	X
4223101	Piece goods—jobbers . . . . .	6	2 367	Z	X
4226	Chemical & allied products whsle . . . . .	10	278	Z	X
42261	Plastics materials & basic forms & shapes whsle . . . . .	9	260	Z	X
422610	Plastics materials & basic forms & shapes whsle . . . . .	9	260	Z	X
4229	Miscellaneous nondurable goods whsle . . . . .	205	11 272	.1	X
42299	Other miscellaneous nondurable goods whsle . . . . .	202	9 284	.1	X
422990	Other miscellaneous nondurable goods whsle . . . . .	202	9 284	.1	X
4229902	General merchandise (nondurable goods) whsle . . . . .	187	8 714	.1	X
4229904	Other nondurable goods whsle . . . . .	15	570	Z	X
<b>0960</b>	<b>Restaurant and hotel equipment and supplies . . . . .</b>	<b>6 918</b>	<b>11 732 969</b>	<b>100.0</b>	<b>X</b>

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0960</b>	<b>Restaurant and hotel equipment and supplies—Con.</b>				
421	Wholesale trade, durable goods .....	3 647	7 593 085	64.7	X
4212	Furniture & home furnishings whsle .....	91	52 275	.4	X
42121	Furniture whsle .....	22	7 056	.1	X
421210	Furniture whsle .....	22	7 056	.1	X
4212101	Household & lawn furniture whsle .....	17	6 156	.1	X
42122	Home furnishings whsle .....	69	45 219	.4	X
421220	Home furnishings whsle .....	69	45 219	.4	X
4212201	Household china, glassware, & crockery whsle .....	10	2 230	Z	X
4212202	Linens, domestics, draperies, & curtains whsle .....	19	24 193	.2	X
4212203	Floor coverings whsle .....	6	2 027	Z	X
4212204	Other home furnishings whsle .....	34	16 769	.1	X
4213	Lumber & other construction materials whsle .....	17	2 200	Z	X
42131	Lumber, plywood, millwork, & wood panel whsle .....	7	346	Z	X
421310	Lumber, plywood, millwork, & wood panel whsle .....	7	346	Z	X
4213101	Lumber without yard whsle .....	7	346	Z	X
42139	Other construction materials whsle .....	8	1 604	Z	X
421390	Other construction materials whsle .....	8	1 604	Z	X
4213902	Other construction materials whsle .....	8	1 604	Z	X
4214	Professional & commercial equipment & supplies whsle .....	2 798	7 353 899	62.7	X
42141	Photographic equipment & supplies whsle .....	8	4 490	Z	X
421410	Photographic equipment & supplies whsle .....	8	4 490	Z	X
42143	Computer & computer peripheral equipment & software whsle .....	17	3 939	Z	X
421430	Computer & computer peripheral equipment & software whsle .....	17	3 939	Z	X
4214301	Computer & peripheral equipment whsle .....	17	3 939	Z	X
42143011	Computers & peripheral equipment for resale .....	14	3 799	Z	X
42144	Other commercial equipment whsle .....	2 769	7 345 169	62.6	X
421440	Other commercial equipment whsle .....	2 769	7 345 169	62.6	X
4214401	Restaurant & hotel equipment & supplies whsle .....	2 689	7 303 425	62.2	X
4214402	Store machines & equipment whsle .....	80	41 744	.4	X
4216	Electrical goods whsle .....	33	4 962	Z	X
42162	Electrical appliance, television & radio set whsle .....	16	3 271	Z	X
421620	Electrical appliance, television & radio set whsle .....	16	3 271	Z	X
42169	Other electronic parts & equipment whsle .....	15	1 539	Z	X
421690	Other electronic parts & equipment whsle .....	15	1 539	Z	X
4216902	Electronic parts (excluding communications equipment) whsle .....	15	1 539	Z	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	290	78 438	.7	X
42171	Hardware whsle .....	35	5 619	Z	X
421710	Hardware whsle .....	35	5 619	Z	X
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	44	5 647	Z	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	44	5 647	Z	X
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	60	8 025	.1	X
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	60	8 025	.1	X
42174	Refrigeration equipment & supplies whsle .....	151	59 147	.5	X
421740	Refrigeration equipment & supplies whsle .....	151	59 147	.5	X
4218	Machinery, equipment, & supplies whsle .....	290	88 346	.8	X
42183	Industrial machinery & equipment whsle .....	32	9 154	.1	X
421830	Industrial machinery & equipment whsle .....	32	9 154	.1	X
4218301	Food-processing machinery & equipment whsle .....	11	6 196	.1	X
4218303	General-purpose industrial machinery & equipment whsle .....	19	1 760	Z	X
42184	Industrial supplies whsle .....	16	6 310	.1	X
421840	Industrial supplies whsle .....	16	6 310	.1	X
4218404	Industrial containers & supplies whsle .....	11	3 535	Z	X
42185	Service establishment equipment & supplies whsle .....	242	72 882	.6	X
421850	Service establishment equipment & supplies whsle .....	242	72 882	.6	X
4218502	Custodial, janitors' equipment & supplies whsle .....	198	60 888	.5	X
4218503	Laundry & dry-cleaning equipment & supplies whsle .....	31	D	D	X
4218504	Other service establishment equipment & supplies whsle .....	13	D	D	X
4219	Miscellaneous durable goods whsle .....	125	10 293	.1	X
42199	Other miscellaneous durable goods whsle .....	121	8 475	.1	X
421990	Other miscellaneous durable goods whsle .....	121	8 475	.1	X
4219903	General merchandise (durable goods) whsle .....	111	8 021	.1	X
4219906	Other durable goods whsle .....	9	377	Z	X
422	Wholesale trade, nondurable goods .....	3 271	4 139 884	35.3	X
4221	Paper & paper product whsle .....	516	1 674 628	14.3	X
42211	Printing & writing paper whsle .....	42	199 275	1.7	X
422110	Printing & writing paper whsle .....	42	199 275	1.7	X
42212	Stationery & office supplies whsle .....	80	13 824	.1	X
422120	Stationery & office supplies whsle .....	80	13 824	.1	X
42213	Industrial & personal service paper whsle .....	394	1 461 529	12.5	X
422130	Industrial & personal service paper whsle .....	394	1 461 529	12.5	X
4223	Apparel, piece goods, & notions whsle .....	12	1 061	Z	X
42231	Piece goods, notions, & other dry goods whsle .....	9	521	Z	X
422310	Piece goods, notions, & other dry goods whsle .....	9	521	Z	X
4223101	Piece goods—jobbers .....	7	388	Z	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0960</b>	<b>Restaurant and hotel equipment and supplies—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4224	Grocery & related products whsle .....	2 264	2 239 111	19.1	X
42241	General-line grocery whsle .....	1 420	1 320 081	11.3	X
422410	General-line grocery whsle .....	1 420	1 320 081	11.3	X
4224101	General-line grocery whsle, voluntary group .....	18	6 287	.1	X
4224102	General-line grocery whsle, retail cooperative .....	117	30 912	.3	X
4224103	Other general-line grocery whsle .....	1 285	1 282 882	10.9	X
42242	Packaged frozen food whsle .....	246	552 125	4.7	X
422420	Packaged frozen food whsle .....	246	552 125	4.7	X
42243	Dairy products, (except dried or canned) whsle .....	51	32 222	.3	X
422430	Dairy products, (except dried or canned) whsle .....	51	32 222	.3	X
4224302	Dairy product (except raw milk) whsle .....	51	D	D	X
42245	Confectionery whsle .....	16	24 748	.2	X
422450	Confectionery whsle .....	16	24 748	.2	X
42246	Fish & seafood whsle .....	6	3 885	Z	X
422460	Fish & seafood whsle .....	6	3 885	Z	X
42247	Meat & meat product whsle .....	68	61 380	.5	X
422470	Meat & meat product whsle .....	68	61 380	.5	X
42248	Fresh fruit & vegetable whsle .....	6	757	Z	X
422480	Fresh fruit & vegetable whsle .....	6	757	Z	X
42249	Other grocery & related products whsle .....	449	241 746	2.1	X
422490	Other grocery & related products whsle .....	449	241 746	2.1	X
4224901	Coffee, tea, & spice whsle .....	110	23 210	.2	X
4224902	Bread & baked goods whsle .....	10	5 601	Z	X
4224903	Soft drinks whsle .....	62	15 964	.1	X
4224904	Canned goods whsle .....	56	28 780	.2	X
4224905	Food & beverage basic materials whsle .....	28	26 906	.2	X
4224906	Other grocery specialties whsle .....	183	141 285	1.2	X
4226	Chemical & allied products whsle .....	70	19 328	.2	X
42261	Plastics materials & basic forms & shapes whsle .....	10	8 139	.1	X
422610	Plastics materials & basic forms & shapes whsle .....	10	8 139	.1	X
42269	Other chemical & allied products whsle .....	60	11 189	.1	X
422690	Other chemical & allied products whsle .....	60	11 189	.1	X
4226902	Other chemical & allied products whsle .....	60	11 189	.1	X
4229	Miscellaneous nondurable goods whsle .....	398	204 435	1.7	X
42294	Tobacco & tobacco product whsle .....	194	81 797	.7	X
422940	Tobacco & tobacco product whsle .....	194	81 797	.7	X
42299	Other miscellaneous nondurable goods whsle .....	203	122 004	1.0	X
422990	Other miscellaneous nondurable goods whsle .....	203	122 004	1.0	X
4229902	General merchandise (nondurable goods) whsle .....	198	121 759	1.0	X
<b>0970</b>	<b>Store machines and equipment</b>	<b>3 331</b>	<b>4 042 654</b>	<b>100.0</b>	<b>17.7</b>
421	Wholesale trade, durable goods .....	2 674	3 849 472	95.2	49.9
4212	Furniture & home furnishings whsle .....	23	20 617	.5	48.6
42121	Furniture whsle .....	17	5 719	.1	X
421210	Furniture whsle .....	17	5 719	.1	X
4212102	Office & business furniture whsle .....	17	5 719	.1	X
42122	Home furnishings whsle .....	6	14 898	.4	73.6
421220	Home furnishings whsle .....	6	14 898	.4	73.6
4213	Lumber & other construction materials whsle .....	7	1 007	Z	X
4214	Professional & commercial equipment & supplies whsle .....	2 399	3 675 708	90.9	53.3
42141	Photographic equipment & supplies whsle .....	6	4 798	.1	X
421410	Photographic equipment & supplies whsle .....	6	4 798	.1	X
42142	Office equipment whsle .....	170	20 044	.5	1.0
421420	Office equipment whsle .....	170	20 044	.5	1.0
42143	Computer & computer peripheral equipment & software whsle .....	75	23 038	.6	4.0
421430	Computer & computer peripheral equipment & software whsle .....	75	23 038	.6	4.0
4214301	Computer & peripheral equipment whsle .....	74	22 923	.6	4.1
42143011	Computers & peripheral equipment for resale .....	41	8 894	.2	X
42143012	Computers & peripheral equipment for end use .....	33	14 029	.3	11.0
42144	Other commercial equipment whsle .....	2 140	3 626 379	89.7	57.1
421440	Other commercial equipment whsle .....	2 140	3 626 379	89.7	57.1
4214401	Restaurant & hotel equipment & supplies whsle .....	171	39 484	1.0	X
4214402	Store machines & equipment whsle .....	1 969	3 586 895	88.7	50.6
4216	Electrical goods whsle .....	31	31 781	.8	6.6
42162	Electrical appliance, television & radio set whsle .....	8	5 035	.1	7.9
421620	Electrical appliance, television & radio set whsle .....	8	5 035	.1	7.9
42169	Other electronic parts & equipment whsle .....	19	26 333	.7	6.3
421690	Other electronic parts & equipment whsle .....	19	26 333	.7	6.3
4216901	Communications equipment & supplies whsle .....	7	25 332	.6	X
4216902	Electronic parts (excluding communications equipment) whsle .....	12	1 001	Z	70.0
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	37	24 564	.6	29.7
42171	Hardware whsle .....	11	7 606	.2	26.0
421710	Hardware whsle .....	11	7 606	.2	26.0
42174	Refrigeration equipment & supplies whsle .....	21	16 103	.4	39.9
421740	Refrigeration equipment & supplies whsle .....	21	16 103	.4	39.9

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0970</b>	<b>Store machines and equipment—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4218	Machinery, equipment, & supplies whsle .....	76	44 190	1.1	52.6
42183	Industrial machinery & equipment whsle .....	30	31 426	.8	69.7
421830	Industrial machinery & equipment whsle .....	30	31 426	.8	69.7
4218301	Food-processing machinery & equipment whsle .....	6	1 105	Z	36.0
4218305	Materials handling equipment whsle .....	21	29 077	.7	68.3
42184	Industrial supplies whsle .....	31	8 229	.2	42.0
421840	Industrial supplies whsle .....	31	8 229	.2	42.0
4218404	Industrial containers & supplies whsle .....	15	4 419	.1	44.6
4218406	Other industrial supplies whsle .....	12	1 053	Z	X
42185	Service establishment equipment & supplies whsle .....	15	4 535	.1	X
421850	Service establishment equipment & supplies whsle .....	15	4 535	.1	X
4218502	Custodial, janitors' equipment & supplies whsle .....	10	2 068	.1	X
4219	Miscellaneous durable goods whsle .....	98	51 192	1.3	33.3
42199	Other miscellaneous durable goods whsle .....	88	44 811	1.1	58.2
421990	Other miscellaneous durable goods whsle .....	88	44 811	1.1	58.2
4219903	General merchandise (durable goods) whsle .....	62	6 433	.2	41.3
4219904	Prerecorded media whsle .....	6	8 641	.2	X
4219906	Other durable goods whsle .....	20	29 737	.7	50.1
422	Wholesale trade, nondurable goods .....	657	193 182	4.8	.8
4221	Paper & paper product whsle .....	249	54 759	1.4	1.8
42211	Printing & writing paper whsle .....	19	16 363	.4	X
422110	Printing & writing paper whsle .....	19	16 363	.4	X
42212	Stationery & office supplies whsle .....	164	21 549	.5	4.6
422120	Stationery & office supplies whsle .....	164	21 549	.5	4.6
42213	Industrial & personal service paper whsle .....	66	16 847	.4	.9
422130	Industrial & personal service paper whsle .....	66	16 847	.4	.9
4223	Apparel, piece goods, & notions whsle .....	9	4 503	.1	46.4
42231	Piece goods, notions, & other dry goods whsle .....	9	4 503	.1	X
422310	Piece goods, notions, & other dry goods whsle .....	9	4 503	.1	X
4223101	Piece goods—jobbers .....	9	4 503	.1	X
4224	Grocery & related products whsle .....	187	103 187	2.6	.2
42241	General-line grocery whsle .....	81	45 519	1.1	X
422410	General-line grocery whsle .....	81	45 519	1.1	X
4224102	General-line grocery whsle, retail cooperative .....	8	22 044	.5	X
4224103	Other general-line grocery whsle .....	71	21 347	.5	X
42242	Packaged frozen food whsle .....	22	1 516	Z	X
422420	Packaged frozen food whsle .....	22	1 516	Z	X
42245	Confectionery whsle .....	9	190	Z	X
422450	Confectionery whsle .....	9	190	Z	X
42249	Other grocery & related products whsle .....	68	47 839	1.2	.5
422490	Other grocery & related products whsle .....	68	47 839	1.2	.5
4224901	Coffee, tea, & spice whsle .....	31	7 189	.2	11.5
4224903	Soft drinks whsle .....	20	12 360	.3	X
4224906	Other grocery specialties whsle .....	11	9 433	.2	.2
4226	Chemical & allied products whsle .....	11	5 282	.1	X
42261	Plastics materials & basic forms & shapes whsle .....	10	4 767	.1	X
422610	Plastics materials & basic forms & shapes whsle .....	10	4 767	.1	X
4229	Miscellaneous nondurable goods whsle .....	199	25 334	.6	30.2
42299	Other miscellaneous nondurable goods whsle .....	193	23 446	.6	31.5
422990	Other miscellaneous nondurable goods whsle .....	193	23 446	.6	31.5
4229901	Art goods whsle .....	9	1 762	Z	68.0
4229902	General merchandise (nondurable goods) whsle .....	172	16 487	.4	21.3
4229904	Other nondurable goods whsle .....	12	5 197	.1	36.8
<b>1000</b>	<b>Medical, hospital, and surgical supplies .....</b>	<b>8 327</b>	<b>31 678 218</b>	<b>100.0</b>	<b>48.6</b>
421	Wholesale trade, durable goods .....	7 670	30 808 963	97.3	66.2
4214	Professional & commercial equipment & supplies whsle .....	7 087	30 478 708	96.2	67.8
42141	Photographic equipment & supplies whsle .....	15	8 872	Z	63.2
421410	Photographic equipment & supplies whsle .....	15	8 872	Z	63.2
42143	Computer & computer peripheral equipment & software whsle .....	7	9 588	Z	X
421430	Computer & computer peripheral equipment & software whsle .....	7	9 588	Z	X
42144	Other commercial equipment whsle .....	9	8 997	Z	X
421440	Other commercial equipment whsle .....	9	8 997	Z	X
4214402	Store machines & equipment whsle .....	7	369	Z	X
42145	Medical, dental, & hospital equipment & supplies whsle .....	6 901	30 366 408	95.9	65.9
421450	Medical, dental, & hospital equipment & supplies whsle .....	6 901	30 366 408	95.9	65.9
4214501	Surgical, medical, & hospital supplies whsle .....	6 859	30 173 765	95.3	64.7
4214502	Dental equipment & supplies whsle .....	42	192 643	.6	80.5
42146	Ophthalmic goods whsle .....	21	13 009	Z	73.7
421460	Ophthalmic goods whsle .....	21	13 009	Z	73.7
42149	Other professional equipment & supplies whsle .....	132	71 261	.2	69.3
421490	Other professional equipment & supplies whsle .....	132	71 261	.2	69.3
4214901	Religious & school supplies whsle .....	10	13 174	Z	75.6
4214902	Other professional equipment & supplies whsle .....	122	58 087	.2	66.3
4216	Electrical goods whsle .....	163	67 493	.2	70.3
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	141	60 656	.2	73.2
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	141	60 656	.2	73.2
42169	Other electronic parts & equipment whsle .....	22	6 837	Z	61.1
421690	Other electronic parts & equipment whsle .....	22	6 837	Z	61.1
4216902	Electronic parts (excluding communications equipment) whsle .....	20	6 678	Z	62.7
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	10	4 797	Z	42.7
42171	Hardware whsle .....	9	4 682	Z	53.6
421710	Hardware whsle .....	9	4 682	Z	53.6

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1000</b>	<b>Medical, hospital, and surgical supplies—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4218	Machinery, equipment, & supplies whsle . . . . .	308	124 056	.4	18.0
42183	Industrial machinery & equipment whsle . . . . .	32	19 743	.1	51.9
421830	Industrial machinery & equipment whsle . . . . .	32	19 743	.1	51.9
4218303	General-purpose industrial machinery & equipment whsle . . . . .	18	17 072	.1	61.8
4218305	Materials handling equipment whsle . . . . .	6	79	Z	X
42184	Industrial supplies whsle . . . . .	259	96 970	.3	13.4
421840	Industrial supplies whsle . . . . .	259	96 970	.3	13.4
4218401	General-line industrial supplies whsle . . . . .	74	20 667	.1	6.1
4218403	Welding supplies whsle . . . . .	117	31 965	.1	X
4218404	Industrial containers & supplies whsle . . . . .	18	15 805	.1	X
4218406	Other industrial supplies whsle . . . . .	46	27 368	.1	57.4
42185	Service establishment equipment & supplies whsle . . . . .	14	3 867	Z	27.9
421850	Service establishment equipment & supplies whsle . . . . .	14	3 867	Z	27.9
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	6	981	Z	X
4218504	Other service establishment equipment & supplies whsle . . . . .	8	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	85	114 713	.4	32.2
42199	Other miscellaneous durable goods whsle . . . . .	79	112 787	.4	27.6
421990	Other miscellaneous durable goods whsle . . . . .	79	112 787	.4	27.6
4219903	General merchandise (durable goods) whsle . . . . .	50	104 749	.3	10.8
4219905	Fire extinguishers & fire safety equipment whsle . . . . .	16	5 028	X	X
4219906	Other durable goods whsle . . . . .	13	3 010	Z	38.7
422	Wholesale trade, nondurable goods . . . . .	657	869 255	2.7	3.1
4221	Paper & paper product whsle . . . . .	16	8 724	Z	17.4
42213	Industrial & personal service paper whsle . . . . .	16	8 724	Z	16.2
422130	Industrial & personal service paper whsle . . . . .	16	8 724	Z	16.2
4222	Drugs, & druggists' sundries whsle . . . . .	422	724 865	2.3	2.2
42221	Drugs, & druggists' sundries whsle . . . . .	422	724 865	2.3	2.2
422210	Drugs, & druggists' sundries whsle . . . . .	422	724 865	2.3	2.2
4222101	General-line drugs whsle . . . . .	272	602 045	1.9	2.6
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	150	122 820	.4	.9
4223	Apparel, piece goods, & notions whsle . . . . .	43	63 246	.2	28.9
42232	Men's & boys' clothing & furnishings whsle . . . . .	9	12 674	Z	50.8
422320	Men's & boys' clothing & furnishings whsle . . . . .	9	12 674	Z	50.8
42233	Women's, children's, & infants' clothing & accessories whsle . . . . .	21	3 282	Z	28.9
422330	Women's, children's, & infants' clothing & accessories whsle . . . . .	21	3 282	Z	28.9
42234	Footwear whsle . . . . .	13	47 290	.1	18.2
422340	Footwear whsle . . . . .	13	47 290	.1	18.2
4224	Grocery & related products whsle . . . . .	7	873	Z	X
4226	Chemical & allied products whsle . . . . .	141	53 084	.2	8.9
42261	Plastics materials & basic forms & shapes whsle . . . . .	30	11 112	Z	7.9
422610	Plastics materials & basic forms & shapes whsle . . . . .	30	11 112	Z	7.9
42269	Other chemical & allied products whsle . . . . .	111	41 972	.1	9.3
422690	Other chemical & allied products whsle . . . . .	111	41 972	.1	9.3
4226901	Industrial gases (except LP) whsle . . . . .	46	9 309	Z	X
4226902	Other chemical & allied products whsle . . . . .	65	32 663	.1	16.2
4229	Miscellaneous nondurable goods whsle . . . . .	28	18 463	.1	16.5
42299	Other miscellaneous nondurable goods whsle . . . . .	25	17 615	.1	25.6
422990	Other miscellaneous nondurable goods whsle . . . . .	25	17 615	.1	25.6
4229902	General merchandise (nondurable goods) whsle . . . . .	18	14 642	Z	36.0
4229904	Other nondurable goods whsle . . . . .	6	1 531	Z	5.4
<b>1020</b>	<b>Dental supplies . . . . .</b>	<b>1 304</b>	<b>3 722 644</b>	<b>100.0</b>	<b>67.4</b>
421	Wholesale trade, durable goods . . . . .	1 294	3 715 187	99.8	65.9
4214	Professional & commercial equipment & supplies whsle . . . . .	1 294	3 715 187	99.8	65.7
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	1 263	3 704 749	99.5	64.0
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	1 263	3 704 749	99.5	64.0
4214501	Surgical, medical, & hospital supplies whsle . . . . .	272	183 448	4.9	54.4
4214502	Dental equipment & supplies whsle . . . . .	991	3 521 301	94.6	74.9
42149	Other professional equipment & supplies whsle . . . . .	26	9 190	.2	78.3
421490	Other professional equipment & supplies whsle . . . . .	26	9 190	.2	78.3
4214902	Other professional equipment & supplies whsle . . . . .	25	7 445	.2	78.6
422	Wholesale trade, nondurable goods . . . . .	10	7 457	.2	11.7
4222	Drugs, & druggists' sundries whsle . . . . .	8	6 743	.2	9.8
42221	Drugs, & druggists' sundries whsle . . . . .	8	6 743	.2	9.8
422210	Drugs, & druggists' sundries whsle . . . . .	8	6 743	.2	9.8
<b>1030</b>	<b>Optical and ophthalmic goods . . . . .</b>	<b>1 905</b>	<b>5 707 877</b>	<b>100.0</b>	<b>67.1</b>
421	Wholesale trade, durable goods . . . . .	1 780	5 693 788	99.8	65.3
4214	Professional & commercial equipment & supplies whsle . . . . .	1 729	5 663 596	99.2	65.2
42141	Photographic equipment & supplies whsle . . . . .	12	74 787	1.3	X
421410	Photographic equipment & supplies whsle . . . . .	12	74 787	1.3	X
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	108	31 185	.5	69.0
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	108	31 185	.5	69.0
4214501	Surgical, medical, & hospital supplies whsle . . . . .	107	30 520	.5	67.8
42146	Ophthalmic goods whsle . . . . .	1 551	5 539 641	97.1	68.6
421460	Ophthalmic goods whsle . . . . .	1 551	5 539 641	97.1	68.6
42149	Other professional equipment & supplies whsle . . . . .	52	11 896	.2	75.0
421490	Other professional equipment & supplies whsle . . . . .	52	11 896	.2	75.0
4214902	Other professional equipment & supplies whsle . . . . .	51	9 869	.2	74.2
4216	Electrical goods whsle . . . . .	9	10 477	.2	X
4218	Machinery, equipment, & supplies whsle . . . . .	6	2 654	Z	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1030</b>	<b>Optical and ophthalmic goods—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4219	Miscellaneous durable goods whsle . . . . .	28	13 864	.2	63.3
42192	Toy & hobby goods & supplies whsle . . . . .	9	7 302	.1	80.4
421920	Toy & hobby goods & supplies whsle . . . . .	9	7 302	.1	80.4
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	6	5 143	.1	X
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	6	5 143	.1	X
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	6	5 143	.1	X
42199	Other miscellaneous durable goods whsle . . . . .	11	89	Z	X
421990	Other miscellaneous durable goods whsle . . . . .	11	89	Z	X
4219903	General merchandise (durable goods) whsle . . . . .	11	89	Z	X
422	Wholesale trade, nondurable goods . . . . .	125	14 089	.2	53.8
4222	Drugs, & druggists' sundries whsle . . . . .	28	4 415	.1	27.5
42221	Drugs, & druggists' sundries whsle . . . . .	28	4 415	.1	27.5
422210	Drugs, & druggists' sundries whsle . . . . .	28	4 415	.1	27.5
4222101	General-line drugs whsle . . . . .	14	2 798	Z	44.5
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	14	1 617	Z	9.1
4223	Apparel, piece goods, & notions whsle . . . . .	10	1 959	Z	33.6
42232	Men's & boys' clothing & furnishings whsle . . . . .	8	1 659	Z	30.8
422320	Men's & boys' clothing & furnishings whsle . . . . .	8	1 659	Z	30.8
4224	Grocery & related products whsle . . . . .	9	2 651	Z	8.9
42245	Confectionery whsle . . . . .	9	2 651	Z	9.2
422450	Confectionery whsle . . . . .	9	2 651	Z	9.2
4229	Miscellaneous nondurable goods whsle . . . . .	78	5 064	.1	74.0
42299	Other miscellaneous nondurable goods whsle . . . . .	78	5 064	.1	74.5
422990	Other miscellaneous nondurable goods whsle . . . . .	78	5 064	.1	74.5
4229902	General merchandise (nondurable goods) whsle . . . . .	62	2 677	Z	85.3
4229904	Other nondurable goods whsle . . . . .	12	2 276	Z	53.1
<b>1040</b>	<b>Religious and school supplies . . . . .</b>	<b>951</b>	<b>1 264 087</b>	<b>100.0</b>	<b>38.2</b>
421	Wholesale trade, durable goods . . . . .	628	1 140 510	90.2	68.9
4212	Furniture & home furnishings whsle . . . . .	17	5 144	.4	36.5
42121	Furniture whsle . . . . .	17	5 144	.4	36.6
421210	Furniture whsle . . . . .	17	5 144	.4	36.6
4212101	Household & lawn furniture whsle . . . . .	7	181	Z	49.3
4212102	Office & business furniture whsle . . . . .	10	4 963	.4	35.1
4214	Professional & commercial equipment & supplies whsle . . . . .	518	1 119 421	88.6	70.8
42142	Office equipment whsle . . . . .	9	1 434	.1	7.9
421420	Office equipment whsle . . . . .	9	1 434	.1	7.9
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	23	2 767	.2	72.3
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	23	2 767	.2	72.3
4214501	Surgical, medical, & hospital supplies whsle . . . . .	21	2 700	.2	71.1
42149	Other professional equipment & supplies whsle . . . . .	477	1 113 206	88.1	74.9
421490	Other professional equipment & supplies whsle . . . . .	477	1 113 206	88.1	74.9
4214901	Religious & school supplies whsle . . . . .	397	997 534	78.9	68.0
4214902	Other professional equipment & supplies whsle . . . . .	80	115 672	9.2	78.6
4219	Miscellaneous durable goods whsle . . . . .	89	15 692	1.2	7.2
42192	Toy & hobby goods & supplies whsle . . . . .	19	12 221	1.0	X
421920	Toy & hobby goods & supplies whsle . . . . .	19	12 221	1.0	X
42199	Other miscellaneous durable goods whsle . . . . .	67	3 189	.3	17.9
421990	Other miscellaneous durable goods whsle . . . . .	67	3 189	.3	17.9
4219903	General merchandise (durable goods) whsle . . . . .	67	3 189	.3	17.4
422	Wholesale trade, nondurable goods . . . . .	323	123 577	9.8	3.3
4221	Paper & paper product whsle . . . . .	190	43 269	3.4	2.7
42211	Printing & writing paper whsle . . . . .	26	9 709	.8	X
422110	Printing & writing paper whsle . . . . .	26	9 709	.8	X
42212	Stationery & office supplies whsle . . . . .	117	20 973	1.7	15.3
422120	Stationery & office supplies whsle . . . . .	117	20 973	1.7	15.3
42213	Industrial & personal service paper whsle . . . . .	47	12 587	1.0	.2
422130	Industrial & personal service paper whsle . . . . .	47	12 587	1.0	.2
4222	Drugs, & druggists' sundries whsle . . . . .	42	60 281	4.8	.8
42221	Drugs, & druggists' sundries whsle . . . . .	42	60 281	4.8	.8
422210	Drugs, & druggists' sundries whsle . . . . .	42	60 281	4.8	.8
4222101	General-line drugs whsle . . . . .	22	53 136	4.2	2.3
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	20	7 145	.6	X
4229	Miscellaneous nondurable goods whsle . . . . .	83	18 125	1.4	39.4
42292	Book, periodical, & newspaper whsle . . . . .	12	6 926	.5	67.2
422920	Book, periodical, & newspaper whsle . . . . .	12	6 926	.5	67.2
42299	Other miscellaneous nondurable goods whsle . . . . .	67	10 752	.9	32.5
422990	Other miscellaneous nondurable goods whsle . . . . .	67	10 752	.9	32.5
4229901	Art goods whsle . . . . .	6	1 136	.1	X
4229902	General merchandise (nondurable goods) whsle . . . . .	37	3 494	.3	26.8
4229904	Other nondurable goods whsle . . . . .	24	6 122	.5	47.6

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1050</b>	<b>Other professional equipment and supplies</b> .....	<b>2 519</b>	<b>7 319 784</b>	<b>100.0</b>	<b>73.7</b>
421	Wholesale trade, durable goods .....	2 443	7 133 471	97.5	70.6
4214	Professional & commercial equipment & supplies whsle .....	2 387	7 107 965	97.1	70.5
42145	Medical, dental, & hospital equipment & supplies whsle .....	384	344 163	4.7	71.0
421450	Medical, dental, & hospital equipment & supplies whsle .....	384	344 163	4.7	71.0
4214501	Surgical, medical, & hospital supplies whsle .....	360	313 973	4.3	70.1
4214502	Dental equipment & supplies whsle .....	24	30 190	.4	80.0
42146	Ophthalmic goods whsle .....	17	24 169	.3	37.6
421460	Ophthalmic goods whsle .....	17	24 169	.3	37.6
42149	Other professional equipment & supplies whsle .....	1 973	6 721 064	91.8	73.5
421490	Other professional equipment & supplies whsle .....	1 973	6 721 064	91.8	73.5
4214901	Religious & school supplies whsle .....	20	12 543	.2	72.3
4214902	Other professional equipment & supplies whsle .....	1 953	6 708 521	91.6	73.9
4216	Electrical goods whsle .....	11	4 616	.1	71.0
42169	Other electronic parts & equipment whsle .....	8	360	Z	70.2
421690	Other electronic parts & equipment whsle .....	8	360	Z	70.2
4216902	Electronic parts (excluding communications equipment) whsle .....	8	360	Z	70.0
4218	Machinery, equipment, & supplies whsle .....	27	8 377	.1	53.4
42183	Industrial machinery & equipment whsle .....	16	4 522	.1	56.5
421830	Industrial machinery & equipment whsle .....	16	4 522	.1	56.5
4218304	Metalworking machinery & equipment whsle .....	7	599	Z	X
4219	Miscellaneous durable goods whsle .....	8	1 792	Z	71.2
42199	Other miscellaneous durable goods whsle .....	7	1 780	Z	62.3
421990	Other miscellaneous durable goods whsle .....	7	1 780	Z	62.3
4219903	General merchandise (durable goods) whsle .....	7	1 780	Z	60.7
422	Wholesale trade, nondurable goods .....	76	186 313	2.5	80.5
4222	Drugs, & druggists' sundries whsle .....	28	74 952	1.0	84.2
42221	Drugs, & druggists' sundries whsle .....	28	74 952	1.0	84.2
422210	Drugs, & druggists' sundries whsle .....	28	74 952	1.0	84.2
4222101	General-line drugs whsle .....	28	74 952	1.0	91.7
4226	Chemical & allied products whsle .....	20	7 078	.1	78.4
42269	Other chemical & allied products whsle .....	20	7 078	.1	79.1
422690	Other chemical & allied products whsle .....	20	7 078	.1	79.1
4226902	Other chemical & allied products whsle .....	20	7 078	.1	79.8
4229	Miscellaneous nondurable goods whsle .....	26	1 645	Z	78.9
42299	Other miscellaneous nondurable goods whsle .....	23	1 391	Z	79.4
422990	Other miscellaneous nondurable goods whsle .....	23	1 391	Z	79.4
4229902	General merchandise (nondurable goods) whsle .....	17	967	Z	90.5
<b>1100</b>	<b>Iron and steel products (semifinished)</b> .....	<b>1 730</b>	<b>4 830 760</b>	<b>100.0</b>	<b>69.8</b>
421	Wholesale trade, durable goods .....	1 725	4 827 391	99.9	67.3
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	7	716	Z	X
42114	Motor vehicle parts, (used) whsle .....	7	716	Z	X
421140	Motor vehicle parts, (used) whsle .....	7	716	Z	X
4213	Lumber & other construction materials whsle .....	11	11 861	.2	37.5
42131	Lumber, plywood, millwork, & wood panel whsle .....	6	11 503	.2	45.2
421310	Lumber, plywood, millwork, & wood panel whsle .....	6	11 503	.2	45.2
4213103	Plywood, veneer, millwork, & wood panel whsle .....	6	11 503	.2	43.3
4215	Metal & mineral (except petroleum) whsle .....	1 507	4 731 568	97.9	73.4
42151	Metal service centers & offices .....	1 503	4 642 894	96.1	72.6
421510	Metal service centers & offices .....	1 503	4 642 894	96.1	72.6
4215101	Ferrous metal service centers & sales offices .....	1 453	4 614 072	95.5	72.6
42151011	Ferrous metal service centers .....	1 048	3 253 465	67.3	72.9
42151012	Ferrous metal sales offices .....	405	1 360 607	28.2	68.3
4215102	Nonferrous metal service centers & sales offices .....	50	28 822	.6	76.8
42151021	Nonferrous metal service centers .....	38	27 382	.6	78.7
42151022	Nonferrous metal sales offices .....	12	1 440	Z	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	12	15 262	.3	X
42171	Hardware whsle .....	8	8 402	.2	X
421710	Hardware whsle .....	8	8 402	.2	X
4218	Machinery, equipment, & supplies whsle .....	22	12 148	.3	55.1
42183	Industrial machinery & equipment whsle .....	12	2 347	Z	74.1
421830	Industrial machinery & equipment whsle .....	12	2 347	Z	74.1
4218303	General-purpose industrial machinery & equipment whsle .....	10	2 305	Z	81.1
42184	Industrial supplies whsle .....	8	9 052	.2	X
421840	Industrial supplies whsle .....	8	9 052	.2	X
4218405	Industrial valves & fittings (except fluid-power) whsle .....	6	3 676	.1	X
4219	Miscellaneous durable goods whsle .....	162	55 696	1.2	14.7
42193	Recyclable material whsle .....	138	52 713	1.1	15.2
421930	Recyclable material whsle .....	138	52 713	1.1	15.2
4219301	Iron & steel scrap processors & dealers .....	76	47 312	1.0	19.6
42193011	Iron & steel scrap processors (using power processing equipment) .....	70	44 067	.9	X
42193012	Iron & steel scrap processors (not using power processing equip) .....	6	3 245	.1	X
4219302	Recyclable paper & paperboard whsle .....	7	223	Z	X
4219303	Other recyclable material whsle .....	55	5 178	.1	X
42199	Other miscellaneous durable goods whsle .....	23	2 911	.1	12.3
421990	Other miscellaneous durable goods whsle .....	23	2 911	.1	12.3
4219903	General merchandise (durable goods) whsle .....	19	714	Z	60.7

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1120</b>	<b>Flat iron and steel products</b>	<b>7 039</b>	<b>26 380 153</b>	<b>100.0</b>	<b>51.1</b>
421	Wholesale trade, durable goods	6 821	26 000 524	98.6	55.4
4211	Motor vehicle & motor vehicle parts & supplies whsle	163	19 956	.1	X
42112	Motor vehicle supplies & new parts whsle	53	9 596	Z	X
421120	Motor vehicle supplies & new parts whsle	53	9 596	Z	X
4211201	Motor vehicle supplies & new parts—warehouse distributors	14	1 840	Z	X
4211202	Motor vehicle supplies & new parts—jobbers	39	7 756	Z	X
42114	Motor vehicle parts, (used) whsle	103	9 454	Z	X
421140	Motor vehicle parts, (used) whsle	103	9 454	Z	X
4212	Furniture & home furnishings whsle	16	10 391	Z	X
42121	Furniture whsle	6	855	Z	X
421210	Furniture whsle	6	855	Z	X
42122	Home furnishings whsle	10	9 536	Z	X
421220	Home furnishings whsle	10	9 536	Z	X
4213	Lumber & other construction materials whsle	170	113 503	.4	X
42131	Lumber, plywood, millwork, & wood panel whsle	87	78 459	.3	X
421310	Lumber, plywood, millwork, & wood panel whsle	87	78 459	.3	X
4213101	Lumber without yard whsle	8	15 172	.1	X
4213102	Lumber with yard whsle	30	13 588	.1	X
4213103	Plywood, veneer, millwork, & wood panel whsle	49	49 699	.2	X
42132	Brick, stone, & related construction materials whsle	12	3 084	Z	X
421320	Brick, stone, & related construction materials whsle	12	3 084	Z	X
4213201	Brick, block, tile, clay/cement sewer pipe whsle	11	3 078	Z	X
42133	Roofing, siding, & insulation material whsle	45	29 418	.1	X
421330	Roofing, siding, & insulation material whsle	45	29 418	.1	X
4213301	Roofing, siding, & insulation material whsle	45	29 418	.1	X
42139	Other construction materials whsle	26	2 542	Z	X
421390	Other construction materials whsle	26	2 542	Z	X
4213902	Other construction materials whsle	24	2 166	Z	X
4215	Metal & mineral (except petroleum) whsle	4 165	24 800 041	94.0	74.1
42151	Metal service centers & offices	4 162	24 790 284	94.0	73.5
421510	Metal service centers & offices	4 162	24 790 284	94.0	73.5
4215101	Ferrous metal service centers & sales offices	3 956	24 548 415	93.1	73.5
42151011	Ferrous metal service centers	3 136	21 885 287	83.0	74.4
42151012	Ferrous metal sales offices	820	2 663 128	10.1	66.7
4215102	Nonferrous metal service centers & sales offices	206	241 869	.9	74.5
42151021	Nonferrous metal service centers	192	239 500	.9	75.7
42151022	Nonferrous metal sales offices	14	2 369	Z	41.5
4216	Electrical goods whsle	18	51 494	.2	X
42169	Other electronic parts & equipment whsle	15	48 411	.2	X
421690	Other electronic parts & equipment whsle	15	48 411	.2	X
4216902	Electronic parts (excluding communications equipment) whsle	15	48 411	.2	X
4217	Hardware, & plumbing & heating equipment & supplies whsle	707	291 433	1.1	2.0
42171	Hardware whsle	210	120 790	.5	3.5
421710	Hardware whsle	210	120 790	.5	3.5
42172	Plumbing & heating equipment & supplies (hydronics) whsle	68	17 393	.1	.8
421720	Plumbing & heating equipment & supplies (hydronics) whsle	68	17 393	.1	.8
42173	Warm air heating & air-conditioning equipment & supplies whsle	425	152 918	.6	1.0
421730	Warm air heating & air-conditioning equipment & supplies whsle	425	152 918	.6	1.0
4218	Machinery, equipment, & supplies whsle	785	224 955	.9	2.8
42181	Construction & mining (except petroleum) machinery & equip whsle	21	7 972	Z	X
421810	Construction & mining (except petroleum) machinery & equip whsle	21	7 972	Z	X
42182	Farm & garden machinery & equipment whsle	19	2 757	Z	7.0
421820	Farm & garden machinery & equipment whsle	19	2 757	Z	7.0
4218201	Farm machinery & equipment—farm dealers	6	859	Z	45.9
4218202	Farm machinery & equipment—whsle distributors	9	1 264	Z	X
42183	Industrial machinery & equipment whsle	319	172 319	.7	1.7
421830	Industrial machinery & equipment whsle	319	172 319	.7	1.7
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	23	2 125	Z	X
42183021	Hydraulic & pneumatic pumps & motors whsle	13	807	Z	X
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	10	1 318	Z	X
4218303	General-purpose industrial machinery & equipment whsle	103	133 297	.5	2.3
4218304	Metalworking machinery & equipment whsle	73	10 659	Z	X
4218305	Materials handling equipment whsle	33	7 170	Z	X
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	48	12 746	Z	X
4218307	Other industrial machinery & equipment whsle	39	6 322	Z	X
42184	Industrial supplies whsle	407	41 218	.2	8.5
421840	Industrial supplies whsle	407	41 218	.2	8.5
4218401	General-line industrial supplies whsle	213	16 245	.1	X
4218402	Mechanical power transmission supplies whsle	22	3 336	Z	X
4218403	Welding supplies whsle	24	1 262	Z	X
4218404	Industrial containers & supplies whsle	6	4 962	Z	X
4218405	Industrial valves & fittings (except fluid-power) whsle	45	3 538	Z	X
4218406	Other industrial supplies whsle	97	11 875	Z	23.2
42185	Service establishment equipment & supplies whsle	12	574	Z	X
421850	Service establishment equipment & supplies whsle	12	574	Z	X
4218502	Custodial, janitors' equipment & supplies whsle	7	294	Z	X
42186	Transportation equipment & supplies (exc motor vehicle) whsle	7	115	Z	X
421860	Transportation equipment & supplies (exc motor vehicle) whsle	7	115	Z	X

See footnotes at end of table.



**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1120</b>	<b>Flat iron and steel products—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4219	Miscellaneous durable goods whsle .....	793	488 517	1.9	25.4
42193	Recyclable material whsle .....	263	78 282	.3	9.6
421930	Recyclable material whsle .....	263	78 282	.3	9.6
4219301	Iron & steel scrap processors & dealers .....	193	55 985	.2	12.7
42193011	Iron & steel scrap processors (using power processing equipment) .....	170	51 970	.2	X
42193012	Iron & steel scrap processors (not using power processing equip) .....	23	4 015	Z	X
4219303	Other recyclable material whsle .....	67	21 889	.1	4.3
42199	Other miscellaneous durable goods whsle .....	524	408 391	1.5	25.9
421990	Other miscellaneous durable goods whsle .....	524	408 391	1.5	25.9
4219902	Forest products (except lumber) whsle .....	6	449	Z	X
4219903	General merchandise (durable goods) whsle .....	511	407 812	1.5	25.3
4219906	Other durable goods whsle .....	7	130	Z	X
422	Wholesale trade, nondurable goods .....	218	379 629	1.4	16.7
4223	Apparel, piece goods, & notions whsle .....	25	2 325	Z	17.9
42231	Piece goods, notions, & other dry goods whsle .....	25	2 325	Z	X
422310	Piece goods, notions, & other dry goods whsle .....	25	2 325	Z	X
4223101	Piece goods—jobbers .....	14	872	Z	X
4223102	Notions & other dry goods whsle .....	11	1 453	Z	X
4224	Grocery & related products whsle .....	15	5 495	Z	X
4226	Chemical & allied products whsle .....	105	60 668	.2	2.7
42261	Plastics materials & basic forms & shapes whsle .....	58	15 762	.1	6.2
422610	Plastics materials & basic forms & shapes whsle .....	58	15 762	.1	6.2
42269	Other chemical & allied products whsle .....	47	44 906	.2	X
422690	Other chemical & allied products whsle .....	47	44 906	.2	X
4226901	Industrial gases (except LP) whsle .....	17	1 025	Z	X
4226902	Other chemical & allied products whsle .....	30	43 881	.2	X
4227	Petroleum & petroleum products whsle .....	9	31 620	.1	X
42271	Petroleum bulk stations & terminals .....	9	31 620	.1	X
422710	Petroleum bulk stations & terminals .....	9	31 620	.1	X
4227101	Petroleum bulk stations & terminals (except LP) .....	9	31 620	.1	X
42271011	Petroleum bulk stations (except LP) .....	8	1 090	Z	X
4229	Miscellaneous nondurable goods whsle .....	60	279 031	1.1	19.2
42291	Farm supplies whsle .....	12	262	Z	X
422910	Farm supplies whsle .....	12	262	Z	X
4229101	Farm supplies—farm dealers .....	7	58	Z	X
42295	Paint, varnish, & supplies whsle .....	13	600	Z	X
422950	Paint, varnish, & supplies whsle .....	13	600	Z	X
4229501	Paint, varnish, & supplies whsle .....	13	600	Z	X
42299	Other miscellaneous nondurable goods whsle .....	34	278 124	1.1	19.4
422990	Other miscellaneous nondurable goods whsle .....	34	278 124	1.1	19.4
4229902	General merchandise (nondurable goods) whsle .....	26	277 062	1.1	22.1
<b>1140</b>	<b>Iron and steel wire and wire products .....</b>	<b>4 328</b>	<b>3 154 261</b>	<b>100.0</b>	<b>32.1</b>
421	Wholesale trade, durable goods .....	3 997	3 059 691	97.0	33.4
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	13	1 099	Z	X
42112	Motor vehicle supplies & new parts whsle .....	6	161	Z	X
421120	Motor vehicle supplies & new parts whsle .....	6	161	Z	X
4211202	Motor vehicle supplies & new parts—jobbers .....	6	161	Z	X
4212	Furniture & home furnishings whsle .....	9	15 654	.5	X
42122	Home furnishings whsle .....	8	15 185	.5	X
421220	Home furnishings whsle .....	8	15 185	.5	X
4213	Lumber & other construction materials whsle .....	251	117 796	3.7	X
42131	Lumber, plywood, millwork, & wood panel whsle .....	115	36 738	1.2	X
421310	Lumber, plywood, millwork, & wood panel whsle .....	115	36 738	1.2	X
4213101	Lumber without yard whsle .....	11	1 007	Z	X
4213102	Lumber with yard whsle .....	42	22 578	.7	X
4213103	Plywood, veneer, millwork, & wood panel whsle .....	62	13 153	.4	X
42132	Brick, stone, & related construction materials whsle .....	11	3 530	.1	X
421320	Brick, stone, & related construction materials whsle .....	11	3 530	.1	X
4213201	Brick, block, tile, clay/cement sewer pipe whsle .....	7	2 372	.1	X
42133	Roofing, siding, & insulation material whsle .....	81	67 627	2.1	X
421330	Roofing, siding, & insulation material whsle .....	81	67 627	2.1	X
4213301	Roofing, siding, & insulation material whsle .....	81	67 627	2.1	X
42139	Other construction materials whsle .....	44	9 901	.3	X
421390	Other construction materials whsle .....	44	9 901	.3	X
4213902	Other construction materials whsle .....	39	9 034	.3	X
4214	Professional & commercial equipment & supplies whsle .....	23	10 394	.3	X
42142	Office equipment whsle .....	10	9 330	.3	X
421420	Office equipment whsle .....	10	9 330	.3	X
42143	Computer & computer peripheral equipment & software whsle .....	10	861	Z	X
421430	Computer & computer peripheral equipment & software whsle .....	10	861	Z	X
4214301	Computer & peripheral equipment whsle .....	10	861	Z	X
42143011	Computers & peripheral equipment for resale .....	7	631	Z	X
4215	Metal & mineral (except petroleum) whsle .....	1 669	2 520 568	79.9	67.3
42151	Metal service centers & offices .....	1 667	2 478 344	78.6	66.2
421510	Metal service centers & offices .....	1 667	2 478 344	78.6	66.2
4215101	Ferrous metal service centers & sales offices .....	1 619	2 446 864	77.6	66.5
42151011	Ferrous metal service centers .....	1 351	2 310 941	73.3	67.7
42151012	Ferrous metal sales offices .....	268	135 923	4.3	55.5
4215102	Nonferrous metal service centers & sales offices .....	48	31 480	1.0	60.8
42151021	Nonferrous metal service centers .....	40	23 349	.7	68.5
42151022	Nonferrous metal sales offices .....	8	8 131	.3	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1140</b>	<b>Iron and steel wire and wire products—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4216	Electrical goods whsle	43	14 138	.4	34.4
42161	Electrical apparatus & equip, wiring supp, & const material whsle	25	11 023	.3	39.7
421610	Electrical apparatus & equip, wiring supp, & const material whsle	25	11 023	.3	39.7
42169	Other electronic parts & equipment whsle	18	3 115	.1	13.2
421690	Other electronic parts & equipment whsle	18	3 115	.1	13.2
4216902	Electronic parts (excluding communications equipment) whsle	16	2 907	.1	13.3
4217	Hardware, & plumbing & heating equipment & supplies whsle	436	144 939	4.6	3.5
42171	Hardware whsle	301	119 439	3.8	4.1
421710	Hardware whsle	301	119 439	3.8	4.1
42172	Plumbing & heating equipment & supplies (hydronics) whsle	47	21 059	.7	1.8
421720	Plumbing & heating equipment & supplies (hydronics) whsle	47	21 059	.7	1.8
42173	Warm air heating & air-conditioning equipment & supplies whsle	87	4 389	.1	.3
421730	Warm air heating & air-conditioning equipment & supplies whsle	87	4 389	.1	.3
4218	Machinery, equipment, & supplies whsle	813	183 775	5.8	3.1
42181	Construction & mining (except petroleum) machinery & equip whsle	27	2 597	.1	11.0
421810	Construction & mining (except petroleum) machinery & equip whsle	27	2 597	.1	11.0
42182	Farm & garden machinery & equipment whsle	8	6 678	.2	X
421820	Farm & garden machinery & equipment whsle	8	6 678	.2	X
42183	Industrial machinery & equipment whsle	354	90 668	2.9	1.3
421830	Industrial machinery & equipment whsle	354	90 668	2.9	1.3
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	32	2 459	.1	X
42183021	Hydraulic & pneumatic pumps & motors whsle	7	498	Z	X
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	25	1 961	.1	X
4218303	General-purpose industrial machinery & equipment whsle	102	47 630	1.5	.7
4218304	Metalworking machinery & equipment whsle	53	7 921	.3	X
4218305	Materials handling equipment whsle	57	17 647	.6	X
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	59	9 547	.3	11.2
4218307	Other industrial machinery & equipment whsle	49	5 216	.2	1.3
42184	Industrial supplies whsle	401	81 352	2.6	9.1
421840	Industrial supplies whsle	401	81 352	2.6	9.1
4218401	General-line industrial supplies whsle	222	27 018	.9	1.5
4218402	Mechanical power transmission supplies whsle	22	5 647	.2	X
4218403	Welding supplies whsle	35	13 950	.4	X
4218404	Industrial containers & supplies whsle	9	5 416	.2	X
4218406	Other industrial supplies whsle	113	29 321	.9	29.2
42185	Service establishment equipment & supplies whsle	16	1 434	Z	X
421850	Service establishment equipment & supplies whsle	16	1 434	Z	X
4218503	Laundry & dry-cleaning equipment & supplies whsle	6	D	D	X
4218504	Other service establishment equipment & supplies whsle	6	D	D	X
42186	Transportation equipment & supplies (exc motor vehicle) whsle	7	1 046	Z	X
421860	Transportation equipment & supplies (exc motor vehicle) whsle	7	1 046	Z	X
4219	Miscellaneous durable goods whsle	740	51 328	1.6	3.8
42193	Recyclable material whsle	139	19 835	.6	6.2
421930	Recyclable material whsle	139	19 835	.6	6.2
4219301	Iron & steel scrap processors & dealers	73	15 413	.5	4.6
42193011	Iron & steel scrap processors (using power processing equipment)	56	10 825	.3	X
42193012	Iron & steel scrap processors (not using power processing equip)	17	4 588	.1	X
4219302	Recyclable paper & paperboard whsle	25	399	Z	X
4219303	Other recyclable material whsle	41	4 023	.1	17.0
42199	Other miscellaneous durable goods whsle	595	28 742	.9	X
421990	Other miscellaneous durable goods whsle	595	28 742	.9	X
4219902	Forest products (except lumber) whsle	11	708	X	X
4219903	General merchandise (durable goods) whsle	558	21 776	.7	X
4219905	Fire extinguishers & fire safety equipment whsle	10	863	Z	X
4219906	Other durable goods whsle	11	237	Z	X
422	Wholesale trade, nondurable goods	331	94 570	3.0	5.2
4221	Paper & paper product whsle	12	1 558	Z	8.7
42213	Industrial & personal service paper whsle	12	1 558	Z	8.1
422130	Industrial & personal service paper whsle	12	1 558	Z	8.1
4224	Grocery & related products whsle	16	1 689	.1	X
42249	Other grocery & related products whsle	9	948	Z	X
422490	Other grocery & related products whsle	9	948	Z	X
4224906	Other grocery specialties whsle	7	532	Z	X
4225	Farm-product raw material whsle	85	33 597	1.1	X
42251	Grain & field bean whsle	67	29 870	.9	X
422510	Grain & field bean whsle	67	29 870	.9	X
42259	Other farm product raw material whsle	16	3 721	.1	X
422590	Other farm product raw material whsle	16	3 721	.1	X
4225905	Other farm-product raw material whsle	15	3 445	.1	X
4226	Chemical & allied products whsle	107	26 796	.9	.4
42261	Plastics materials & basic forms & shapes whsle	40	11 193	.4	X
422610	Plastics materials & basic forms & shapes whsle	40	11 193	.4	X
42269	Other chemical & allied products whsle	67	15 603	.5	.9
422690	Other chemical & allied products whsle	67	15 603	.5	.9
4226901	Industrial gases (except LP) whsle	24	7 118	.2	X
4226902	Other chemical & allied products whsle	43	8 485	.3	1.4
4227	Petroleum & petroleum products whsle	18	2 899	.1	.5
42271	Petroleum bulk stations & terminals	12	2 648	.1	X
422710	Petroleum bulk stations & terminals	12	2 648	.1	X
4227101	Petroleum bulk stations & terminals (except LP)	12	2 648	.1	X
42271011	Petroleum bulk stations (except LP)	12	2 648	.1	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	6	251	Z	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	6	251	Z	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1140</b>	<b>Iron and steel wire and wire products—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4229	Miscellaneous nondurable goods whsle . . . . .	88	23 444	.7	X
42291	Farm supplies whsle . . . . .	25	7 466	.2	X
422910	Farm supplies whsle . . . . .	25	7 466	.2	X
4229102	Farm supplies—whsle distributors . . . . .	21	7 389	.2	X
42299	Other miscellaneous nondurable goods whsle . . . . .	53	14 071	.4	X
422990	Other miscellaneous nondurable goods whsle . . . . .	53	14 071	.4	X
4229901	Art goods whsle . . . . .	18	8 407	.3	X
4229902	General merchandise (nondurable goods) whsle . . . . .	15	528	Z	X
4229904	Other nondurable goods whsle . . . . .	16	3 211	.1	X
<b>1150</b>	<b>Iron and steel pipe and tubing . . . . .</b>	<b>6 853</b>	<b>10 418 398</b>	<b>100.0</b>	<b>55.0</b>
421	Wholesale trade, durable goods . . . . .	6 665	10 268 195	98.6	53.1
4213	Lumber & other construction materials whsle . . . . .	108	42 667	.4	X
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	49	20 800	.2	X
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	49	20 800	.2	X
4213101	Lumber without yard whsle . . . . .	9	455	Z	X
4213102	Lumber with yard whsle . . . . .	25	19 520	.2	X
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	15	825	Z	X
42133	Roofing, siding, & insulation material whsle . . . . .	8	529	Z	X
421330	Roofing, siding, & insulation material whsle . . . . .	8	529	Z	X
4213301	Roofing, siding, & insulation material whsle . . . . .	8	529	Z	X
42139	Other construction materials whsle . . . . .	50	21 328	.2	X
421390	Other construction materials whsle . . . . .	50	21 328	.2	X
4213901	Flat glass & other construction glass whsle . . . . .	10	485	Z	X
4213902	Other construction materials whsle . . . . .	40	20 843	.2	X
4215	Metal & mineral (except petroleum) whsle . . . . .	3 316	9 164 688	88.0	73.2
42151	Metal service centers & offices . . . . .	3 313	9 143 106	87.8	72.7
421510	Metal service centers & offices . . . . .	3 313	9 143 106	87.8	72.7
4215101	Ferrous metal service centers & sales offices . . . . .	3 183	9 101 117	87.4	72.8
42151011	Ferrous metal service centers . . . . .	2 565	7 973 383	76.5	73.9
42151012	Ferrous metal sales offices . . . . .	618	1 127 734	10.8	63.3
4215102	Nonferrous metal service centers & sales offices . . . . .	130	41 989	.4	69.9
42151021	Nonferrous metal service centers . . . . .	111	39 366	.4	71.8
42151022	Nonferrous metal sales offices . . . . .	19	2 623	Z	14.4
4216	Electrical goods whsle . . . . .	24	111 092	1.1	X
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	14	8 317	.1	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	14	8 317	.1	X
42169	Other electronic parts & equipment whsle . . . . .	8	102 592	1.0	X
421690	Other electronic parts & equipment whsle . . . . .	8	102 592	1.0	X
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	7	102 290	1.0	X
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	1 373	372 411	3.6	.3
42171	Hardware whsle . . . . .	141	33 823	.3	1.0
421710	Hardware whsle . . . . .	141	33 823	.3	1.0
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	501	262 265	2.5	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	501	262 265	2.5	X
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	474	61 872	.6	X
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	474	61 872	.6	X
42174	Refrigeration equipment & supplies whsle . . . . .	257	14 451	.1	X
421740	Refrigeration equipment & supplies whsle . . . . .	257	14 451	.1	X
4218	Machinery, equipment, & supplies whsle . . . . .	951	436 592	4.2	3.8
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	9	289	Z	X
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	9	289	Z	X
42182	Farm & garden machinery & equipment whsle . . . . .	25	6 033	.1	X
421820	Farm & garden machinery & equipment whsle . . . . .	25	6 033	.1	X
4218201	Farm machinery & equipment—farm dealers . . . . .	13	630	Z	X
4218202	Farm machinery & equipment—whsle distributors . . . . .	8	3 866	Z	X
42183	Industrial machinery & equipment whsle . . . . .	197	76 586	.7	10.8
421830	Industrial machinery & equipment whsle . . . . .	197	76 586	.7	10.8
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	45	5 233	.1	X
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	6	452	Z	X
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	39	4 781	Z	X
4218303	General-purpose industrial machinery & equipment whsle . . . . .	61	14 725	.1	27.8
4218304	Metalworking machinery & equipment whsle . . . . .	7	509	Z	X
4218305	Materials handling equipment whsle . . . . .	12	3 014	Z	X
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	59	43 885	.4	6.7
4218307	Other industrial machinery & equipment whsle . . . . .	13	9 220	.1	2.3
42184	Industrial supplies whsle . . . . .	695	349 500	3.4	2.3
421840	Industrial supplies whsle . . . . .	695	349 500	3.4	2.3
4218401	General-line industrial supplies whsle . . . . .	337	73 142	.7	X
4218402	Mechanical power transmission supplies whsle . . . . .	17	1 872	Z	X
4218403	Welding supplies whsle . . . . .	7	487	Z	X
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	263	264 120	2.5	X
4218406	Other industrial supplies whsle . . . . .	66	7 672	.1	X
42185	Service establishment equipment & supplies whsle . . . . .	20	4 123	Z	1.5
421850	Service establishment equipment & supplies whsle . . . . .	20	4 123	Z	1.5
4218504	Other service establishment equipment & supplies whsle . . . . .	18	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	886	134 354	1.3	4.7
42193	Recyclable material whsle . . . . .	285	46 540	.4	8.4
421930	Recyclable material whsle . . . . .	285	46 540	.4	8.4
4219301	Iron & steel scrap processors & dealers . . . . .	196	36 334	.3	9.6
42193011	Iron & steel scrap processors (using power processing equipment) . . . . .	175	32 180	.3	X
42193012	Iron & steel scrap processors (not using power processing equip) . . . . .	21	4 154	Z	X
4219303	Other recyclable material whsle . . . . .	87	10 201	.1	5.5
42199	Other miscellaneous durable goods whsle . . . . .	599	87 178	.8	X
421990	Other miscellaneous durable goods whsle . . . . .	599	87 178	.8	X
4219902	Forest products (except lumber) whsle . . . . .	6	56	Z	X
4219903	General merchandise (durable goods) whsle . . . . .	581	82 256	.8	X
4219906	Other durable goods whsle . . . . .	9	1 114	Z	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1150</b>	<b>Iron and steel pipe and tubing—Con.</b>				
422	Wholesale trade, nondurable goods .....	188	150 203	1.4	55.7
4224	Grocery & related products whsle .....	6	890	Z	X
4226	Chemical & allied products whsle .....	113	94 417	.9	9.8
42261	Plastics materials & basic forms & shapes whsle .....	94	89 411	.9	10.5
422610	Plastics materials & basic forms & shapes whsle .....	94	89 411	.9	10.5
42269	Other chemical & allied products whsle .....	19	5 006	Z	1.7
422690	Other chemical & allied products whsle .....	19	5 006	Z	1.7
4226902	Other chemical & allied products whsle .....	16	4 982	Z	1.8
4227	Petroleum & petroleum products whsle .....	7	222	Z	X
4229	Miscellaneous nondurable goods whsle .....	61	54 673	.5	63.9
42291	Farm supplies whsle .....	18	1 036	Z	X
422910	Farm supplies whsle .....	18	1 036	Z	X
4229101	Farm supplies—farm dealers .....	6	56	Z	X
4229102	Farm supplies—whsle distributors .....	12	980	Z	X
42299	Other miscellaneous nondurable goods whsle .....	37	52 160	.5	66.9
422990	Other miscellaneous nondurable goods whsle .....	37	52 160	.5	66.9
4229902	General merchandise (nondurable goods) whsle .....	17	49 148	.5	76.9
4229904	Other nondurable goods whsle .....	18	3 000	Z	X
<b>1160</b>	<b>Other iron and steel products .....</b>	<b>3 708</b>	<b>9 866 488</b>	<b>100.0</b>	<b>63.6</b>
421	Wholesale trade, durable goods .....	3 676	9 850 323	99.8	61.4
4213	Lumber & other construction materials whsle .....	152	99 962	1.0	.4
42131	Lumber, plywood, millwork, & wood panel whsle .....	110	85 934	.9	.5
421310	Lumber, plywood, millwork, & wood panel whsle .....	110	85 934	.9	.5
4213101	Lumber without yard whsle .....	15	28 366	.3	X
4213102	Lumber with yard whsle .....	35	11 431	.1	.2
4213103	Plywood, veneer, millwork, & wood panel whsle .....	60	46 137	.5	1.0
42132	Brick, stone, & related construction materials whsle .....	6	861	Z	X
421320	Brick, stone, & related construction materials whsle .....	6	861	Z	X
4213201	Brick, block, tile, clay/cement sewer pipe whsle .....	6	861	Z	X
42133	Roofing, siding, & insulation material whsle .....	25	12 122	.1	X
421330	Roofing, siding, & insulation material whsle .....	25	12 122	.1	X
4213301	Roofing, siding, & insulation material whsle .....	25	12 122	.1	X
42139	Other construction materials whsle .....	11	1 045	Z	X
421390	Other construction materials whsle .....	11	1 045	Z	X
4213902	Other construction materials whsle .....	11	1 045	Z	X
4215	Metal & mineral (except petroleum) whsle .....	2 869	9 620 159	97.5	74.2
42151	Metal service centers & offices .....	2 860	9 616 996	97.5	73.9
421510	Metal service centers & offices .....	2 860	9 616 996	97.5	73.9
4215101	Ferrous metal service centers & sales offices .....	2 768	9 540 977	96.7	74.3
42151011	Ferrous metal service centers .....	2 226	8 678 470	88.0	75.1
42151012	Ferrous metal sales offices .....	542	862 507	8.7	69.0
4215102	Nonferrous metal service centers & sales offices .....	92	76 019	.8	64.2
42151021	Nonferrous metal service centers .....	90	75 749	.8	64.6
42152	Coal & other mineral & ore whsle .....	9	3 163	Z	69.2
421520	Coal & other mineral & ore whsle .....	9	3 163	Z	69.2
4215201	Coal whsle .....	6	1 439	Z	64.3
4216	Electrical goods whsle .....	6	5 244	.1	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	21	10 586	.1	22.2
42171	Hardware whsle .....	16	9 985	.1	17.7
421710	Hardware whsle .....	16	9 985	.1	17.7
4218	Machinery, equipment, & supplies whsle .....	217	40 667	.4	13.0
42183	Industrial machinery & equipment whsle .....	46	25 849	.3	19.3
421830	Industrial machinery & equipment whsle .....	46	25 849	.3	19.3
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	8	968	Z	X
4218303	General-purpose industrial machinery & equipment whsle .....	19	19 821	.2	22.4
4218304	Metalworking machinery & equipment whsle .....	10	1 134	Z	X
42184	Industrial supplies whsle .....	168	14 257	.1	3.3
421840	Industrial supplies whsle .....	168	14 257	.1	3.3
4218401	General-line industrial supplies whsle .....	121	10 318	.1	X
4218402	Mechanical power transmission supplies whsle .....	19	2 369	Z	X
4218405	Industrial valves & fittings (except fluid-power) whsle .....	18	1 600	Z	X
4219	Miscellaneous durable goods whsle .....	410	73 568	.7	5.6
42193	Recyclable material whsle .....	265	65 807	.7	6.0
421930	Recyclable material whsle .....	265	65 807	.7	6.0
4219301	Iron & steel scrap processors & dealers .....	198	58 168	.6	7.8
42193011	Iron & steel scrap processors (using power processing equipment) .....	180	38 330	.4	X
42193012	Iron & steel scrap processors (not using power processing equip) .....	18	19 838	.2	X
4219303	Other recyclable material whsle .....	67	7 639	.1	X
42199	Other miscellaneous durable goods whsle .....	145	7 761	.1	X
421990	Other miscellaneous durable goods whsle .....	145	7 761	.1	X
4219903	General merchandise (durable goods) whsle .....	145	7 761	.1	X
422	Wholesale trade, nondurable goods .....	32	16 165	.2	63.7
4226	Chemical & allied products whsle .....	21	14 495	.1	49.2
42269	Other chemical & allied products whsle .....	17	12 727	.1	44.8
422690	Other chemical & allied products whsle .....	17	12 727	.1	44.8
4226902	Other chemical & allied products whsle .....	13	12 625	.1	47.6

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1170</b>	<b>Alloy steel</b> .....	<b>1 665</b>	<b>2 833 462</b>	<b>100.0</b>	<b>70.7</b>
421	Wholesale trade, durable goods .....	1 651	2 809 324	99.1	68.4
4215	Metal & mineral (except petroleum) whsle .....	1 540	2 764 156	97.6	74.9
42151	Metal service centers & offices .....	1 540	2 764 156	97.6	74.4
421510	Metal service centers & offices .....	1 540	2 764 156	97.6	74.4
4215101	Ferrous metal service centers & sales offices .....	1 387	2 666 516	94.1	75.7
42151011	Ferrous metal service centers .....	1 175	2 379 987	84.0	76.6
42151012	Ferrous metal sales offices .....	212	286 529	10.1	68.8
4215102	Nonferrous metal service centers & sales offices .....	153	97 640	3.4	62.3
42151021	Nonferrous metal service centers .....	131	95 003	3.4	62.9
42151022	Nonferrous metal sales offices .....	22	2 637	.1	41.0
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	6	4 791	.2	X
4219	Miscellaneous durable goods whsle .....	100	37 675	1.3	1.9
42193	Recyclable material whsle .....	99	37 644	1.3	2.0
421930	Recyclable material whsle .....	99	37 644	1.3	2.0
4219301	Iron & steel scrap processors & dealers .....	53	9 784	.3	.2
42193011	Iron & steel scrap processors (using power processing equipment) .....	45	8 889	.3	X
42193012	Iron & steel scrap processors (not using power processing equip) .....	8	895	Z	X
4219303	Other recyclable material whsle .....	46	27 860	1.0	3.0
422	Wholesale trade, nondurable goods .....	14	24 138	.9	8.0
4226	Chemical & allied products whsle .....	7	10 736	.4	14.8
42269	Other chemical & allied products whsle .....	6	10 692	.4	3.2
422690	Other chemical & allied products whsle .....	6	10 692	.4	3.2
4226902	Other chemical & allied products whsle .....	6	10 692	.4	3.3
<b>1180</b>	<b>Stainless steel</b> .....	<b>3 567</b>	<b>7 474 085</b>	<b>100.0</b>	<b>63.9</b>
421	Wholesale trade, durable goods .....	3 548	7 449 435	99.7	60.9
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	6	275	Z	X
4215	Metal & mineral (except petroleum) whsle .....	2 584	7 149 865	95.7	73.9
42151	Metal service centers & offices .....	2 581	7 128 107	95.4	73.3
421510	Metal service centers & offices .....	2 581	7 128 107	95.4	73.3
4215101	Ferrous metal service centers & sales offices .....	2 105	6 076 929	81.3	72.9
42151011	Ferrous metal service centers .....	1 786	5 687 572	76.1	73.5
42151012	Ferrous metal sales offices .....	319	389 357	5.2	69.5
4215102	Nonferrous metal service centers & sales offices .....	476	1 051 178	14.1	74.9
42151021	Nonferrous metal service centers .....	415	1 039 537	13.9	75.6
42151022	Nonferrous metal sales offices .....	61	11 641	.2	60.0
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	18	4 212	.1	66.4
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	12	3 723	.1	57.2
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	12	3 723	.1	57.2
4218	Machinery, equipment, & supplies whsle .....	38	69 111	.9	19.7
42183	Industrial machinery & equipment whsle .....	17	4 549	.1	61.9
421830	Industrial machinery & equipment whsle .....	17	4 549	.1	61.9
4218303	General-purpose industrial machinery & equipment whsle .....	7	3 559	Z	84.9
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	10	990	Z	32.0
42184	Industrial supplies whsle .....	21	64 562	.9	X
421840	Industrial supplies whsle .....	21	64 562	.9	X
4218405	Industrial valves & fittings (except fluid-power) whsle .....	21	64 562	.9	X
4219	Miscellaneous durable goods whsle .....	901	225 897	3.0	2.3
42193	Recyclable material whsle .....	901	225 897	3.0	2.4
421930	Recyclable material whsle .....	901	225 897	3.0	2.4
4219301	Iron & steel scrap processors & dealers .....	473	101 453	1.4	.7
42193011	Iron & steel scrap processors (using power processing equipment) .....	398	88 489	1.2	X
42193012	Iron & steel scrap processors (not using power processing equip) .....	75	12 964	.2	X
4219302	Recyclable paper & paperboard whsle .....	16	695	Z	X
4219303	Other recyclable material whsle .....	412	123 749	1.7	4.3
422	Wholesale trade, nondurable goods .....	19	24 650	.3	78.4
4226	Chemical & allied products whsle .....	12	10 121	.1	14.7
42261	Plastics materials & basic forms & shapes whsle .....	8	10 044	.1	10.7
422610	Plastics materials & basic forms & shapes whsle .....	8	10 044	.1	10.7
<b>1200</b>	<b>Copper and brass</b> .....	<b>2 956</b>	<b>7 798 997</b>	<b>100.0</b>	<b>39.7</b>
421	Wholesale trade, durable goods .....	2 760	6 283 907	80.6	51.0
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	14	3 802	Z	X
42114	Motor vehicle parts, (used) whsle .....	10	709	Z	X
421140	Motor vehicle parts, (used) whsle .....	10	709	Z	X
4212	Furniture & home furnishings whsle .....	16	14 929	.2	X
42122	Home furnishings whsle .....	14	14 607	.2	X
421220	Home furnishings whsle .....	14	14 607	.2	X
4212201	Household china, glassware, & crockery whsle .....	9	12 644	.2	X
4215	Metal & mineral (except petroleum) whsle .....	1 561	4 232 298	54.3	70.5
42151	Metal service centers & offices .....	1 559	4 232 028	54.3	70.0
421510	Metal service centers & offices .....	1 559	4 232 028	54.3	70.0
4215101	Ferrous metal service centers & sales offices .....	803	405 296	5.2	76.4
42151011	Ferrous metal service centers .....	685	387 600	5.0	77.3
42151012	Ferrous metal sales offices .....	118	17 696	.2	69.2
4215102	Nonferrous metal service centers & sales offices .....	756	3 826 732	49.1	61.2
42151021	Nonferrous metal service centers .....	582	3 517 097	45.1	62.0
42151022	Nonferrous metal sales offices .....	174	309 635	4.0	50.6
4216	Electrical goods whsle .....	14	3 070	Z	14.0
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	7	2 590	Z	22.0
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	7	2 590	Z	22.0
42169	Other electronic parts & equipment whsle .....	7	480	Z	X
421690	Other electronic parts & equipment whsle .....	7	480	Z	X
4216902	Electronic parts (excluding communications equipment) whsle .....	7	480	Z	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1200</b>	<b>Copper and brass—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4217	Hardware, & plumbing & heating equipment & supplies whsle	35	22 165	.3	31.8
42171	Hardware whsle	19	10 627	.1	21.9
421710	Hardware whsle	19	10 627	.1	21.9
42172	Plumbing & heating equipment & supplies (hydronics) whsle	7	10 168	.1	55.1
421720	Plumbing & heating equipment & supplies (hydronics) whsle	7	10 168	.1	55.1
42173	Warm air heating & air-conditioning equipment & supplies whsle	9	1 370	Z	2.8
421730	Warm air heating & air-conditioning equipment & supplies whsle	9	1 370	Z	2.8
4218	Machinery, equipment, & supplies whsle	62	8 585	.1	52.4
42183	Industrial machinery & equipment whsle	35	4 497	.1	57.0
421830	Industrial machinery & equipment whsle	35	4 497	.1	57.0
4218303	General-purpose industrial machinery & equipment whsle	28	3 024	Z	59.8
42184	Industrial supplies whsle	11	3 678	Z	48.3
421840	Industrial supplies whsle	11	3 678	Z	48.3
4218405	Industrial valves & fittings (except fluid-power) whsle	6	2 631	Z	X
42185	Service establishment equipment & supplies whsle	8	341	Z	X
421850	Service establishment equipment & supplies whsle	8	341	Z	X
4218504	Other service establishment equipment & supplies whsle	8	D	D	X
4219	Miscellaneous durable goods whsle	1 055	1 998 936	25.6	35.2
42193	Recyclable material whsle	761	434 316	5.6	1.2
421930	Recyclable material whsle	761	434 316	5.6	1.2
4219301	Iron & steel scrap processors & dealers	401	100 953	1.3	.6
42193011	Iron & steel scrap processors (using power processing equipment)	277	88 384	1.1	X
42193012	Iron & steel scrap processors (not using power processing equip)	124	12 569	.2	X
4219302	Recyclable paper & paperboard whsle	37	1 800	Z	X
4219303	Other recyclable material whsle	323	331 563	4.3	1.8
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	71	779 329	10.0	X
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	71	779 329	10.0	X
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	42	8 754	.1	X
4219402	Precious metal (excluding ores) whsle	29	770 575	9.9	X
42199	Other miscellaneous durable goods whsle	219	785 005	10.1	54.0
421990	Other miscellaneous durable goods whsle	219	785 005	10.1	54.0
4219903	General merchandise (durable goods) whsle	211	784 869	10.1	52.7
422	Wholesale trade, nondurable goods	196	1 515 090	19.4	.3
4226	Chemical & allied products whsle	113	28 145	.4	2.6
42261	Plastics materials & basic forms & shapes whsle	46	15 759	.2	8.4
422610	Plastics materials & basic forms & shapes whsle	46	15 759	.2	8.4
42269	Other chemical & allied products whsle	67	12 386	.2	.3
422690	Other chemical & allied products whsle	67	12 386	.2	.3
4226902	Other chemical & allied products whsle	62	12 350	.2	.4
4229	Miscellaneous nondurable goods whsle	66	1 479 817	19.0	X
42293	Flower, nursery stock, & florists' supplies whsle	8	548	Z	X
422930	Flower, nursery stock, & florists' supplies whsle	8	548	Z	X
42299	Other miscellaneous nondurable goods whsle	56	1 478 920	19.0	X
422990	Other miscellaneous nondurable goods whsle	56	1 478 920	19.0	X
4229901	Art goods whsle	12	5 543	.1	X
4229902	General merchandise (nondurable goods) whsle	26	1 472 413	18.9	X
4229904	Other nondurable goods whsle	18	964	Z	X
<b>1220</b>	<b>Aluminum shapes, forms, etc.</b>	<b>4 267</b>	<b>11 990 279</b>	<b>100.0</b>	<b>43.8</b>
421	Wholesale trade, durable goods	4 012	9 929 853	82.8	56.6
4211	Motor vehicle & motor vehicle parts & supplies whsle	14	29 744	.2	X
42114	Motor vehicle parts, (used) whsle	8	386	Z	X
421140	Motor vehicle parts, (used) whsle	8	386	Z	X
4213	Lumber & other construction materials whsle	181	59 526	.5	X
42131	Lumber, plywood, millwork, & wood panel whsle	72	19 146	.2	X
421310	Lumber, plywood, millwork, & wood panel whsle	72	19 146	.2	X
4213101	Lumber without yard whsle	16	4 351	Z	X
4213102	Lumber with yard whsle	11	3 572	Z	X
4213103	Plywood, veneer, millwork, & wood panel whsle	45	11 223	.1	X
42133	Roofing, siding, & insulation material whsle	62	23 965	.2	X
421330	Roofing, siding, & insulation material whsle	62	23 965	.2	X
4213301	Roofing, siding, & insulation material whsle	62	23 965	.2	X
42139	Other construction materials whsle	47	16 415	.1	X
421390	Other construction materials whsle	47	16 415	.1	X
4213901	Flat glass & other construction glass whsle	28	12 391	.1	X
4213902	Other construction materials whsle	19	4 024	Z	X
4215	Metal & mineral (except petroleum) whsle	2 800	8 568 926	71.5	71.1
42151	Metal service centers & offices	2 797	8 568 675	71.5	70.5
421510	Metal service centers & offices	2 797	8 568 675	71.5	70.5
4215101	Ferrous metal service centers & sales offices	1 431	1 877 581	15.7	74.5
42151011	Ferrous metal service centers	1 198	1 809 086	15.1	75.6
42151012	Ferrous metal sales offices	233	68 495	.6	63.8
4215102	Nonferrous metal service centers & sales offices	1 366	6 691 094	55.8	64.5
42151021	Nonferrous metal service centers	1 026	5 878 318	49.0	67.7
42151022	Nonferrous metal sales offices	340	812 776	6.8	26.6
4216	Electrical goods whsle	17	2 887	Z	X
42161	Electrical apparatus & equip, wiring supp, & const material whsle	7	866	Z	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle	7	866	Z	X
42169	Other electronic parts & equipment whsle	10	2 021	Z	X
421690	Other electronic parts & equipment whsle	10	2 021	Z	X
4216902	Electronic parts (excluding communications equipment) whsle	10	2 021	Z	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1220</b>	<b>Aluminum shapes, forms, etc.—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	234	35 874	.3	1.9
42171	Hardware whsle .....	102	20 233	.2	3.3
421710	Hardware whsle .....	102	20 233	.2	3.3
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	45	5 210	Z	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	45	5 210	Z	X
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	80	9 847	.1	X
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	80	9 847	.1	X
42174	Refrigeration equipment & supplies whsle .....	7	584	Z	X
421740	Refrigeration equipment & supplies whsle .....	7	584	Z	X
4218	Machinery, equipment, & supplies whsle .....	40	6 205	.1	39.8
42182	Farm & garden machinery & equipment whsle .....	6	562	Z	X
421820	Farm & garden machinery & equipment whsle .....	6	562	Z	X
42183	Industrial machinery & equipment whsle .....	16	4 126	Z	48.2
421830	Industrial machinery & equipment whsle .....	16	4 126	Z	48.2
4218303	General-purpose industrial machinery & equipment whsle .....	12	3 237	Z	60.0
42184	Industrial supplies whsle .....	9	488	Z	14.2
421840	Industrial supplies whsle .....	9	488	Z	14.2
4218406	Other industrial supplies whsle .....	8	444	Z	33.3
4219	Miscellaneous durable goods whsle .....	717	1 223 147	10.2	42.7
42193	Recyclable material whsle .....	287	352 367	2.9	36.1
421930	Recyclable material whsle .....	287	352 367	2.9	36.1
4219301	Iron & steel scrap processors & dealers .....	130	18 703	.2	4.1
42193011	Iron & steel scrap processors (using power processing equipment) .....	95	17 172	.1	X
42193012	Iron & steel scrap processors (not using power processing equip) .....	35	1 531	Z	X
4219302	Recyclable paper & paperboard whsle .....	21	3 056	Z	X
4219303	Other recyclable material whsle .....	136	330 608	2.8	48.9
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	22	164 128	1.4	X
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	22	164 128	1.4	X
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	16	1 135	Z	X
4219402	Precious metal (excluding ores) whsle .....	6	162 993	1.4	X
42199	Other miscellaneous durable goods whsle .....	406	706 631	5.9	53.5
421990	Other miscellaneous durable goods whsle .....	406	706 631	5.9	53.5
4219903	General merchandise (durable goods) whsle .....	390	704 279	5.9	52.1
4219906	Other durable goods whsle .....	12	1 509	Z	30.1
422	Wholesale trade, nondurable goods .....	255	2 060 426	17.2	1.2
4221	Paper & paper product whsle .....	6	4 613	Z	X
4226	Chemical & allied products whsle .....	145	78 210	.7	11.8
42261	Plastics materials & basic forms & shapes whsle .....	113	49 129	.4	16.1
422610	Plastics materials & basic forms & shapes whsle .....	113	49 129	.4	16.1
42269	Other chemical & allied products whsle .....	32	29 081	.2	X
422690	Other chemical & allied products whsle .....	32	29 081	.2	X
4226902	Other chemical & allied products whsle .....	31	29 045	.2	X
4229	Miscellaneous nondurable goods whsle .....	91	1 974 774	16.5	X
42299	Other miscellaneous nondurable goods whsle .....	87	1 973 592	16.5	X
422990	Other miscellaneous nondurable goods whsle .....	87	1 973 592	16.5	X
4229901	Art goods whsle .....	15	668	Z	X
4229902	General merchandise (nondurable goods) whsle .....	54	1 964 386	16.4	X
4229904	Other nondurable goods whsle .....	18	8 538	.1	X
<b>1230</b>	<b>Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....</b>	<b>1 454</b>	<b>5 500 434</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	1 415	4 943 431	89.9	X
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	9	1 832	Z	X
42114	Motor vehicle parts, (used) whsle .....	6	369	Z	X
421140	Motor vehicle parts, (used) whsle .....	6	369	Z	X
4215	Metal & mineral (except petroleum) whsle .....	845	4 161 841	75.7	X
42151	Metal service centers & offices .....	840	4 143 113	75.3	X
421510	Metal service centers & offices .....	840	4 143 113	75.3	X
4215101	Ferrous metal service centers & sales offices .....	297	340 825	6.2	X
42151011	Ferrous metal service centers .....	248	291 775	5.3	X
42151012	Ferrous metal sales offices .....	49	49 050	.9	X
4215102	Nonferrous metal service centers & sales offices .....	543	3 802 288	69.1	X
42151021	Nonferrous metal service centers .....	402	3 589 356	65.3	X
42151022	Nonferrous metal sales offices .....	141	212 932	3.9	X
4216	Electrical goods whsle .....	8	40 132	.7	X
42169	Other electronic parts & equipment whsle .....	6	39 851	.7	X
421690	Other electronic parts & equipment whsle .....	6	39 851	.7	X
4216902	Electronic parts (excluding communications equipment) whsle .....	6	39 851	.7	X
4218	Machinery, equipment, & supplies whsle .....	109	156 127	2.8	X
42183	Industrial machinery & equipment whsle .....	89	153 208	2.8	X
421830	Industrial machinery & equipment whsle .....	89	153 208	2.8	X
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	9	6 731	.1	X
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	9	6 731	.1	X
4218303	General-purpose industrial machinery & equipment whsle .....	29	127 404	2.3	X
4218304	Metalworking machinery & equipment whsle .....	12	8 069	.1	X
4218305	Materials handling equipment whsle .....	12	2 970	.1	X
4218307	Other industrial machinery & equipment whsle .....	24	7 922	.1	X
42184	Industrial supplies whsle .....	20	2 919	.1	X
421840	Industrial supplies whsle .....	20	2 919	.1	X
4218401	General-line industrial supplies whsle .....	9	2 456	Z	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1230</b>	<b>Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4219	Miscellaneous durable goods whsle .....	443	583 447	10.6	X
42193	Recyclable material whsle .....	386	118 659	2.2	X
421930	Recyclable material whsle .....	386	118 659	2.2	X
4219301	Iron & steel scrap processors & dealers .....	169	73 341	1.3	X
42193011	Iron & steel scrap processors (using power processing equipment) .....	144	72 238	1.3	X
42193012	Iron & steel scrap processors (not using power processing equip) .....	25	1 103	.2	X
4219302	Recyclable paper & paperboard whsle .....	15	573	.2	X
4219303	Other recyclable material whsle .....	202	44 745	.8	X
42199	Other miscellaneous durable goods whsle .....	54	463 934	8.4	X
421990	Other miscellaneous durable goods whsle .....	54	463 934	8.4	X
4219903	General merchandise (durable goods) whsle .....	54	463 934	8.4	X
422	Wholesale trade, nondurable goods .....	39	557 003	10.1	X
4226	Chemical & allied products whsle .....	24	31 825	.6	X
42269	Other chemical & allied products whsle .....	22	31 646	.6	X
422690	Other chemical & allied products whsle .....	22	31 646	.6	X
4226902	Other chemical & allied products whsle .....	22	31 646	.6	X
4229	Miscellaneous nondurable goods whsle .....	7	521 317	9.5	X
<b>1300</b>	<b>Coal and coke .....</b>	<b>462</b>	<b>5 647 375</b>	<b>100.0</b>	<b>32.4</b>
421	Wholesale trade, durable goods .....	429	5 249 750	93.0	49.0
4215	Metal & mineral (except petroleum) whsle .....	362	4 866 604	86.2	63.4
42151	Metal service centers & offices .....	19	171 428	3.0	33.0
421510	Metal service centers & offices .....	19	171 428	3.0	33.0
4215101	Ferrous metal service centers & sales offices .....	16	160 724	2.8	53.9
42151011	Ferrous metal service centers .....	9	145 767	2.6	73.0
42151012	Ferrous metal sales offices .....	7	14 957	.3	11.6
42152	Coal & other mineral & ore whsle .....	343	4 695 176	83.1	73.6
421520	Coal & other mineral & ore whsle .....	343	4 695 176	83.1	73.6
4215201	Coal whsle .....	333	4 667 243	82.6	67.7
4215202	Other mineral & ore whsle .....	10	27 933	.5	X
4219	Miscellaneous durable goods whsle .....	62	373 035	6.6	.7
42193	Recyclable material whsle .....	7	5 918	.1	73.7
421930	Recyclable material whsle .....	7	5 918	.1	73.7
4219301	Iron & steel scrap processors & dealers .....	7	5 918	.1	72.1
42193011	Iron & steel scrap processors (using power processing equipment) .....	7	5 918	.1	X
42199	Other miscellaneous durable goods whsle .....	52	363 190	6.4	X
421990	Other miscellaneous durable goods whsle .....	52	363 190	6.4	X
4219902	Forest products (except lumber) whsle .....	8	380	.2	X
4219903	General merchandise (durable goods) whsle .....	44	362 810	6.4	X
422	Wholesale trade, nondurable goods .....	33	397 625	7.0	6.9
4227	Petroleum & petroleum products whsle .....	13	37 529	.7	13.6
42271	Petroleum bulk stations & terminals .....	7	13 071	.2	46.6
422710	Petroleum bulk stations & terminals .....	7	13 071	.2	46.6
4227101	Petroleum bulk stations & terminals (except LP) .....	7	13 071	.2	46.8
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	6	24 458	.4	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	6	24 458	.4	X
4229	Miscellaneous nondurable goods whsle .....	14	238 429	4.2	X
42299	Other miscellaneous nondurable goods whsle .....	10	238 148	4.2	X
422990	Other miscellaneous nondurable goods whsle .....	10	238 148	4.2	X
<b>1320</b>	<b>Minerals and ores (excluding coal, precious stones, and crude oil) .....</b>	<b>471</b>	<b>5 630 441</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	378	4 863 535	86.4	X
4215	Metal & mineral (except petroleum) whsle .....	316	3 117 829	55.4	X
42151	Metal service centers & offices .....	37	321 881	5.7	X
421510	Metal service centers & offices .....	37	321 881	5.7	X
4215101	Ferrous metal service centers & sales offices .....	26	64 464	1.1	X
42151011	Ferrous metal service centers .....	17	59 481	1.1	X
42151012	Ferrous metal sales offices .....	9	4 983	.1	X
4215102	Nonferrous metal service centers & sales offices .....	11	257 417	4.6	X
42151021	Nonferrous metal service centers .....	8	256 992	4.6	X
42152	Coal & other mineral & ore whsle .....	279	2 795 948	49.7	X
421520	Coal & other mineral & ore whsle .....	279	2 795 948	49.7	X
4215201	Coal whsle .....	20	20 533	.4	X
4215202	Other mineral & ore whsle .....	259	2 775 415	49.3	X
4219	Miscellaneous durable goods whsle .....	56	1 744 292	31.0	X
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	24	3 910	.1	X
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	24	3 910	.1	X
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	14	3 653	.1	X
4219402	Precious metal (excluding ores) whsle .....	10	257	.2	X
42199	Other miscellaneous durable goods whsle .....	28	1 740 138	30.9	X
421990	Other miscellaneous durable goods whsle .....	28	1 740 138	30.9	X
4219903	General merchandise (durable goods) whsle .....	28	1 740 138	30.9	X
422	Wholesale trade, nondurable goods .....	93	766 906	13.6	X
4226	Chemical & allied products whsle .....	54	120 873	2.1	X
42269	Other chemical & allied products whsle .....	50	110 037	2.0	X
422690	Other chemical & allied products whsle .....	50	110 037	2.0	X
4226902	Other chemical & allied products whsle .....	50	110 037	2.0	X
4229	Miscellaneous nondurable goods whsle .....	37	624 787	11.1	X
42299	Other miscellaneous nondurable goods whsle .....	35	623 541	11.1	X
422990	Other miscellaneous nondurable goods whsle .....	35	623 541	11.1	X
4229902	General merchandise (nondurable goods) whsle .....	35	623 541	11.1	X

See footnotes at end of table.



**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1400</b>	<b>Electrical apparatus and equipment</b> .....	<b>17 501</b>	<b>38 903 758</b>	<b>100.0</b>	<b>36.1</b>
421	Wholesale trade, durable goods .....	16 976	38 706 564	99.5	37.0
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	169	44 176	.1	5.2
42112	Motor vehicle supplies & new parts whsle .....	157	43 984	.1	4.6
421120	Motor vehicle supplies & new parts whsle .....	157	43 984	.1	4.6
4211201	Motor vehicle supplies & new parts—warehouse distributors.....	62	23 071	.1	10.8
4211202	Motor vehicle supplies & new parts—jobbers .....	88	17 373	Z	X
4211203	Petroleum products marketing equipment whsle .....	7	3 540	Z	X
42114	Motor vehicle parts, (used) whsle .....	6	77	Z	X
421140	Motor vehicle parts, (used) whsle .....	6	77	Z	X
4212	Furniture & home furnishings whsle .....	32	14 106	Z	29.6
42121	Furniture whsle .....	11	10 750	Z	X
421210	Furniture whsle .....	11	10 750	Z	X
4212101	Household & lawn furniture whsle .....	8	7 933	Z	X
42122	Home furnishings whsle .....	21	3 356	Z	13.7
421220	Home furnishings whsle .....	21	3 356	Z	13.7
4212204	Other home furnishings whsle .....	11	2 274	Z	35.2
4213	Lumber & other construction materials whsle .....	184	54 110	.1	X
42131	Lumber, plywood, millwork, & wood panel whsle .....	100	32 043	.1	X
421310	Lumber, plywood, millwork, & wood panel whsle .....	100	32 043	.1	X
4213101	Lumber without yard whsle .....	16	6 265	Z	X
4213102	Lumber with yard whsle .....	14	1 188	Z	X
4213103	Plywood, veneer, millwork, & wood panel whsle .....	70	24 590	.1	X
42133	Roofing, siding, & insulation material whsle .....	21	10 395	Z	X
421330	Roofing, siding, & insulation material whsle .....	21	10 395	Z	X
4213301	Roofing, siding, & insulation material whsle .....	21	10 395	Z	X
42139	Other construction materials whsle .....	62	11 651	Z	X
421390	Other construction materials whsle .....	62	11 651	Z	X
4213901	Flat glass & other construction glass whsle .....	7	1 425	Z	X
4213902	Other construction materials whsle .....	55	10 226	Z	X
4214	Professional & commercial equipment & supplies whsle .....	257	345 120	.9	.6
42141	Photographic equipment & supplies whsle .....	15	4 137	Z	19.0
421410	Photographic equipment & supplies whsle .....	15	4 137	Z	19.0
42142	Office equipment whsle .....	40	297 244	.8	X
421420	Office equipment whsle .....	40	297 244	.8	X
42143	Computer & computer peripheral equipment & software whsle .....	127	27 482	.1	5.3
421430	Computer & computer peripheral equipment & software whsle .....	127	27 482	.1	5.3
4214301	Computer & peripheral equipment whsle .....	109	23 998	.1	5.7
42143011	Computers & peripheral equipment for resale .....	51	15 106	Z	X
42143012	Computers & peripheral equipment for end use .....	58	8 892	Z	6.0
4214302	Computer software (packaged) whsle .....	18	3 484	Z	X
42144	Other commercial equipment whsle .....	7	108	Z	X
421440	Other commercial equipment whsle .....	7	108	Z	X
4214402	Store machines & equipment whsle .....	7	108	Z	X
42145	Medical, dental, & hospital equipment & supplies whsle .....	28	3 654	Z	24.7
421450	Medical, dental, & hospital equipment & supplies whsle .....	28	3 654	Z	24.7
4214501	Surgical, medical, & hospital supplies whsle .....	26	3 634	Z	24.4
42149	Other professional equipment & supplies whsle .....	36	9 810	Z	21.1
421490	Other professional equipment & supplies whsle .....	36	9 810	Z	21.1
4214902	Other professional equipment & supplies whsle .....	36	9 810	Z	21.2
4215	Metal & mineral (except petroleum) whsle .....	238	117 171	.3	.7
42151	Metal service centers & offices .....	237	117 166	.3	.7
421510	Metal service centers & offices .....	237	117 166	.3	.7
4215101	Ferrous metal service centers & sales offices .....	202	80 863	.2	.5
42151011	Ferrous metal service centers .....	161	59 858	.2	.5
42151012	Ferrous metal sales offices .....	41	21 005	.1	X
4215102	Nonferrous metal service centers & sales offices .....	35	36 303	.1	1.4
42151021	Nonferrous metal service centers .....	27	32 588	.1	X
42151022	Nonferrous metal sales offices .....	8	3 715	Z	37.7
4216	Electrical goods whsle .....	11 013	35 760 015	91.9	58.2
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	8 857	33 327 621	85.7	59.3
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	8 857	33 327 621	85.7	59.3
42162	Electrical appliance, television & radio set whsle .....	199	234 152	.6	62.9
421620	Electrical appliance, television & radio set whsle .....	199	234 152	.6	62.9
42169	Other electronic parts & equipment whsle .....	1 957	2 198 242	5.7	60.5
421690	Other electronic parts & equipment whsle .....	1 957	2 198 242	5.7	60.5
4216901	Communications equipment & supplies whsle .....	573	754 428	1.9	50.5
4216902	Electronic parts (excluding communications equipment) whsle .....	1 384	1 443 814	3.7	67.3
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	1 159	862 004	2.2	1.9
42171	Hardware whsle .....	336	515 185	1.3	1.6
421710	Hardware whsle .....	336	515 185	1.3	1.6
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	243	198 801	.5	1.7
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	243	198 801	.5	1.7
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	459	113 211	.3	3.4
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	459	113 211	.3	3.4
42174	Refrigeration equipment & supplies whsle .....	121	34 807	.1	2.1
421740	Refrigeration equipment & supplies whsle .....	121	34 807	.1	2.1

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1400</b>	<b>Electrical apparatus and equipment—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4218	Machinery, equipment, & supplies whsle . . . . .	2 479	1 018 923	2.6	4.0
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	159	195 633	.5	4.4
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	159	195 633	.5	4.4
42182	Farm & garden machinery & equipment whsle . . . . .	234	34 333	.1	11.5
421820	Farm & garden machinery & equipment whsle . . . . .	234	34 333	.1	11.5
4218201	Farm machinery & equipment—farm dealers . . . . .	148	6 846	Z	1.0
4218202	Farm machinery & equipment—whsle distributors . . . . .	78	16 367	Z	6.2
4218203	Lawn & garden machinery & equipment whsle . . . . .	8	11 120	Z	X
42183	Industrial machinery & equipment whsle . . . . .	840	430 751	1.1	5.3
421830	Industrial machinery & equipment whsle . . . . .	840	430 751	1.1	5.3
4218301	Food-processing machinery & equipment whsle . . . . .	10	3 097	Z	.7
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	89	42 301	.1	X
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	35	19 754	.1	X
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	54	22 547	.1	X
4218303	General-purpose industrial machinery & equipment whsle . . . . .	404	229 553	.6	6.6
4218304	Metalworking machinery & equipment whsle . . . . .	35	8 891	Z	X
4218305	Materials handling equipment whsle . . . . .	125	73 762	.2	12.0
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	60	51 204	.1	X
4218307	Other industrial machinery & equipment whsle . . . . .	117	21 943	.1	1.8
42184	Industrial supplies whsle . . . . .	1 164	297 619	.8	1.0
421840	Industrial supplies whsle . . . . .	1 164	297 619	.8	1.0
4218401	General-line industrial supplies whsle . . . . .	416	69 747	.2	.9
4218402	Mechanical power transmission supplies whsle . . . . .	525	164 728	.4	.7
4218403	Welding supplies whsle . . . . .	19	5 021	Z	X
4218404	Industrial containers & supplies whsle . . . . .	12	2 278	Z	X
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	81	33 931	.1	X
4218406	Other industrial supplies whsle . . . . .	111	21 914	.1	1.3
42185	Service establishment equipment & supplies whsle . . . . .	18	1 726	Z	35.0
421850	Service establishment equipment & supplies whsle . . . . .	18	1 726	Z	35.0
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	7	681	Z	X
4218504	Other service establishment equipment & supplies whsle . . . . .	9	D	D	X
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	64	58 861	.2	X
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	64	58 861	.2	X
4218601	Aircraft & aeronautical equipment & supplies whsle . . . . .	22	48 777	.1	X
4218602	Marine machinery, equipment, & supplies whsle . . . . .	33	8 451	Z	X
4218603	Other transportation equipment & supplies whsle . . . . .	9	1 633	Z	X
4219	Miscellaneous durable goods whsle . . . . .	1 445	490 939	1.3	1.4
42191	Sporting & recreational goods & supplies whsle . . . . .	33	27 620	.1	X
421910	Sporting & recreational goods & supplies whsle . . . . .	33	27 620	.1	X
42192	Toy & hobby goods & supplies whsle . . . . .	30	39 914	.1	X
421920	Toy & hobby goods & supplies whsle . . . . .	30	39 914	.1	X
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	6	2 610	Z	75.7
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	6	2 610	Z	75.7
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	6	2 610	Z	72.1
42199	Other miscellaneous durable goods whsle . . . . .	1 372	419 869	1.1	.7
421990	Other miscellaneous durable goods whsle . . . . .	1 372	419 869	1.1	.7
4219903	General merchandise (durable goods) whsle . . . . .	1 289	375 763	1.0	.4
4219904	Prerecorded media whsle . . . . .	14	5 222	Z	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle . . . . .	11	1 449	Z	X
4219905	Fire extinguishers & fire safety equipment whsle . . . . .	19	3 926	Z	X
4219906	Other durable goods whsle . . . . .	45	29 788	.1	4.9
422	Wholesale trade, nondurable goods . . . . .	525	197 194	.5	4.0
4221	Paper & paper product whsle . . . . .	19	1 508	Z	1.7
42212	Stationery & office supplies whsle . . . . .	6	141	Z	3.8
422120	Stationery & office supplies whsle . . . . .	6	141	Z	3.8
42213	Industrial & personal service paper whsle . . . . .	13	1 367	Z	1.3
422130	Industrial & personal service paper whsle . . . . .	13	1 367	Z	1.3
4222	Drugs, & druggists' sundries whsle . . . . .	23	33 631	.1	61.2
42221	Drugs, & druggists' sundries whsle . . . . .	23	33 631	.1	61.2
422210	Drugs, & druggists' sundries whsle . . . . .	23	33 631	.1	61.2
4222101	General-line drugs whsle . . . . .	21	33 591	.1	66.8
4223	Apparel, piece goods, & notions whsle . . . . .	21	5 386	Z	3.1
42231	Piece goods, notions, & other dry goods whsle . . . . .	7	1 713	Z	X
422310	Piece goods, notions, & other dry goods whsle . . . . .	7	1 713	Z	X
4223101	Piece goods—jobbers . . . . .	7	1 713	Z	X
42232	Men's & boys' clothing & furnishings whsle . . . . .	12	3 646	Z	X
422320	Men's & boys' clothing & furnishings whsle . . . . .	12	3 646	Z	X
4224	Grocery & related products whsle . . . . .	20	27 151	.1	X
42249	Other grocery & related products whsle . . . . .	10	936	Z	X
422490	Other grocery & related products whsle . . . . .	10	936	Z	X
4224906	Other grocery specialties whsle . . . . .	7	254	Z	X
4226	Chemical & allied products whsle . . . . .	88	15 376	Z	1.8
42261	Plastics materials & basic forms & shapes whsle . . . . .	40	8 435	Z	12.8
422610	Plastics materials & basic forms & shapes whsle . . . . .	40	8 435	Z	12.8
42269	Other chemical & allied products whsle . . . . .	48	6 941	Z	.1
422690	Other chemical & allied products whsle . . . . .	48	6 941	Z	.1
4226901	Industrial gases (except LP) whsle . . . . .	7	3 050	Z	X
4226902	Other chemical & allied products whsle . . . . .	41	3 891	Z	.1
4227	Petroleum & petroleum products whsle . . . . .	8	2 000	Z	56.3
42271	Petroleum bulk stations & terminals . . . . .	7	1 949	Z	58.7
422710	Petroleum bulk stations & terminals . . . . .	7	1 949	Z	58.7
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	7	1 935	Z	60.3
42271011	Petroleum bulk stations (except LP) . . . . .	7	1 935	Z	58.4

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1400</b>	<b>Electrical apparatus and equipment—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4229	Miscellaneous nondurable goods whsle . . . . .	341	111 654	.3	.6
42291	Farm supplies whsle . . . . .	11	1 672	Z	X
422910	Farm supplies whsle . . . . .	11	1 672	Z	X
4229102	Farm supplies—whsle distributors . . . . .	11	1 672	Z	X
42292	Book, periodical, & newspaper whsle . . . . .	14	481	Z	X
422920	Book, periodical, & newspaper whsle . . . . .	14	481	Z	X
42295	Paint, varnish, & supplies whsle . . . . .	14	14 561	Z	X
422950	Paint, varnish, & supplies whsle . . . . .	14	14 561	Z	X
4229501	Paint, varnish, & supplies whsle . . . . .	14	14 561	Z	X
42299	Other miscellaneous nondurable goods whsle . . . . .	301	94 594	.2	.6
422990	Other miscellaneous nondurable goods whsle . . . . .	301	94 594	.2	.6
4229901	Art goods whsle . . . . .	24	1 785	Z	7.8
4229902	General merchandise (nondurable goods) whsle . . . . .	222	84 464	.2	.2
4229904	Other nondurable goods whsle . . . . .	55	8 345	Z	23.7
<b>1500</b>	<b>Electrical appliances, household . . . . .</b>	<b>6 574</b>	<b>36 118 526</b>	<b>100.0</b>	<b>52.3</b>
421	Wholesale trade, durable goods . . . . .	6 065	35 987 408	99.6	52.6
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	45	95 334	.3	64.8
42112	Motor vehicle supplies & new parts whsle . . . . .	27	91 571	.3	59.4
421120	Motor vehicle supplies & new parts whsle . . . . .	27	91 571	.3	59.4
4211201	Motor vehicle supplies & new parts—warehouse distributors . . . . .	6	87 920	.2	73.4
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	21	3 651	Z	X
42114	Motor vehicle parts, (used) whsle . . . . .	9	154	Z	10.1
421140	Motor vehicle parts, (used) whsle . . . . .	9	154	Z	10.1
4212	Furniture & home furnishings whsle . . . . .	142	95 328	.3	27.6
42121	Furniture whsle . . . . .	28	8 401	Z	1.7
421210	Furniture whsle . . . . .	28	8 401	Z	1.7
4212101	Household & lawn furniture whsle . . . . .	27	7 725	Z	1.7
42122	Home furnishings whsle . . . . .	114	86 927	.2	29.5
421220	Home furnishings whsle . . . . .	114	86 927	.2	29.5
4212201	Household china, glassware, & crockery whsle . . . . .	34	14 896	Z	X
4212202	Linens, domestics, draperies, & curtains whsle . . . . .	13	6 853	Z	3.2
4212203	Floor coverings whsle . . . . .	6	12 573	Z	60.7
4212204	Other home furnishings whsle . . . . .	61	52 605	.1	40.7
4213	Lumber & other construction materials whsle . . . . .	81	28 078	.1	2.5
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	65	25 797	.1	3.1
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	65	25 797	.1	3.1
4213101	Lumber without yard whsle . . . . .	14	1 334	Z	X
4213102	Lumber with yard whsle . . . . .	8	521	Z	X
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	43	23 942	.1	3.8
42139	Other construction materials whsle . . . . .	16	2 281	Z	X
421390	Other construction materials whsle . . . . .	16	2 281	Z	X
4213902	Other construction materials whsle . . . . .	16	2 281	Z	X
4214	Professional & commercial equipment & supplies whsle . . . . .	130	169 112	.5	19.7
42141	Photographic equipment & supplies whsle . . . . .	20	24 721	.1	17.3
421410	Photographic equipment & supplies whsle . . . . .	20	24 721	.1	17.3
42142	Office equipment whsle . . . . .	17	24 665	.1	67.6
421420	Office equipment whsle . . . . .	17	24 665	.1	67.6
42143	Computer & computer peripheral equipment & software whsle . . . . .	71	114 471	.3	16.1
421430	Computer & computer peripheral equipment & software whsle . . . . .	71	114 471	.3	16.1
4214301	Computer & peripheral equipment whsle . . . . .	63	97 620	.3	14.4
42143011	Computers & peripheral equipment for resale . . . . .	38	94 218	.3	X
42143012	Computers & peripheral equipment for end use . . . . .	25	3 402	Z	28.2
4214302	Computer software (packaged) whsle . . . . .	8	16 851	Z	X
42144	Other commercial equipment whsle . . . . .	21	5 241	Z	X
421440	Other commercial equipment whsle . . . . .	21	5 241	Z	X
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	19	5 237	Z	X
4215	Metal & mineral (except petroleum) whsle . . . . .	6	2 360	Z	X
42151	Metal service centers & offices . . . . .	6	2 360	Z	X
421510	Metal service centers & offices . . . . .	6	2 360	Z	X
4215101	Ferrous metal service centers & sales offices . . . . .	6	2 360	Z	X
42151011	Ferrous metal service centers . . . . .	6	2 360	Z	X
4216	Electrical goods whsle . . . . .	3 971	34 703 987	96.1	63.1
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	278	174 367	.5	43.8
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	278	174 367	.5	43.8
42162	Electrical appliance, television & radio set whsle . . . . .	3 237	33 542 256	92.9	66.7
421620	Electrical appliance, television & radio set whsle . . . . .	3 237	33 542 256	92.9	66.7
42169	Other electronic parts & equipment whsle . . . . .	456	987 364	2.7	42.7
421690	Other electronic parts & equipment whsle . . . . .	456	987 364	2.7	42.7
4216901	Communications equipment & supplies whsle . . . . .	254	149 596	.4	47.6
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	202	837 768	2.3	41.3
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	447	356 085	1.0	2.0
42171	Hardware whsle . . . . .	116	198 422	.5	1.3
421710	Hardware whsle . . . . .	116	198 422	.5	1.3
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	124	49 030	.1	1.1
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	124	49 030	.1	1.1
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	195	106 370	.3	5.4
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	195	106 370	.3	5.4
42174	Refrigeration equipment & supplies whsle . . . . .	12	2 263	Z	17.0
421740	Refrigeration equipment & supplies whsle . . . . .	12	2 263	Z	17.0

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1500</b>	<b>Electrical appliances, household—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4218	Machinery, equipment, & supplies whsle .....	119	30 019	.1	11.7
42181	Construction & mining (except petroleum) machinery & equip whsle .....	7	490	Z	31.0
421810	Construction & mining (except petroleum) machinery & equip whsle .....	7	490	Z	31.0
42182	Farm & garden machinery & equipment whsle .....	54	9 878	Z	X
421820	Farm & garden machinery & equipment whsle .....	54	9 878	Z	X
4218201	Farm machinery & equipment—farm dealers .....	46	8 125	Z	X
42183	Industrial machinery & equipment whsle .....	40	15 665	Z	21.1
421830	Industrial machinery & equipment whsle .....	40	15 665	Z	21.1
4218303	General-purpose industrial machinery & equipment whsle .....	27	5 883	Z	17.6
4218307	Other industrial machinery & equipment whsle .....	7	929	Z	X
42185	Service establishment equipment & supplies whsle .....	16	3 937	Z	X
421850	Service establishment equipment & supplies whsle .....	16	3 937	Z	X
4218501	Beauty & barber shop equipment & supplies whsle .....	13	2 283	Z	X
4219	Miscellaneous durable goods whsle .....	1 124	507 105	1.4	1.5
42191	Sporting & recreational goods & supplies whsle .....	16	13 091	Z	35.5
421910	Sporting & recreational goods & supplies whsle .....	16	13 091	Z	35.5
42192	Toy & hobby goods & supplies whsle .....	25	5 926	Z	X
421920	Toy & hobby goods & supplies whsle .....	25	5 926	Z	X
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	35	44 575	.1	.6
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	35	44 575	.1	.6
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	34	44 551	.1	.6
42199	Other miscellaneous durable goods whsle .....	1 048	443 513	1.2	1.1
421990	Other miscellaneous durable goods whsle .....	1 048	443 513	1.2	1.1
4219903	General merchandise (durable goods) whsle .....	1 000	410 176	1.1	.3
4219904	Prerecorded media whsle .....	8	31 593	.1	X
4219906	Other durable goods whsle .....	39	1 710	Z	X
422	Wholesale trade, nondurable goods .....	509	131 118	.4	1.4
4221	Paper & paper product whsle .....	27	5 508	Z	1.8
42212	Stationery & office supplies whsle .....	22	2 960	Z	2.6
422120	Stationery & office supplies whsle .....	22	2 960	Z	2.6
4222	Drugs, & druggists' sundries whsle .....	67	78 614	.2	.4
42221	Drugs, & druggists' sundries whsle .....	67	78 614	.2	.4
422210	Drugs, & druggists' sundries whsle .....	67	78 614	.2	.4
4222101	General-line drugs whsle .....	39	29 431	.1	1.2
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	28	49 183	.1	X
4223	Apparel, piece goods, & notions whsle .....	16	1 660	Z	24.3
42232	Men's & boys' clothing & furnishings whsle .....	6	1 026	Z	10.0
422320	Men's & boys' clothing & furnishings whsle .....	6	1 026	Z	10.0
4224	Grocery & related products whsle .....	40	9 508	Z	1.3
42241	General-line grocery whsle .....	6	190	Z	76.8
422410	General-line grocery whsle .....	6	190	Z	76.8
4224103	Other general-line grocery whsle .....	6	190	Z	81.0
42249	Other grocery & related products whsle .....	31	9 095	Z	.8
422490	Other grocery & related products whsle .....	31	9 095	Z	.8
4224906	Other grocery specialties whsle .....	22	6 635	Z	1.4
4226	Chemical & allied products whsle .....	35	4 051	Z	10.8
42261	Plastics materials & basic forms & shapes whsle .....	13	3 063	Z	6.0
422610	Plastics materials & basic forms & shapes whsle .....	13	3 063	Z	6.0
42269	Other chemical & allied products whsle .....	22	988	Z	34.5
422690	Other chemical & allied products whsle .....	22	988	Z	34.5
4226902	Other chemical & allied products whsle .....	21	982	Z	34.9
4227	Petroleum & petroleum products whsle .....	31	3 603	Z	X
42271	Petroleum bulk stations & terminals .....	31	3 603	Z	X
422710	Petroleum bulk stations & terminals .....	31	3 603	Z	X
4227102	Liquefied petroleum bulk stations & terminals .....	28	3 357	Z	X
4229	Miscellaneous nondurable goods whsle .....	293	28 174	.1	2.0
42292	Book, periodical, & newspaper whsle .....	8	399	Z	X
422920	Book, periodical, & newspaper whsle .....	8	399	Z	X
42299	Other miscellaneous nondurable goods whsle .....	277	27 113	.1	1.7
422990	Other miscellaneous nondurable goods whsle .....	277	27 113	.1	1.7
4229901	Art goods whsle .....	6	159	Z	16.1
4229902	General merchandise (nondurable goods) whsle .....	242	22 966	.1	.4
4229904	Other nondurable goods whsle .....	29	3 988	Z	13.1
<b>1600</b>	<b>Electronic parts and equipment, except communication .....</b>	<b>15 666</b>	<b>67 747 726</b>	<b>100.0</b>	<b>43.1</b>
421	Wholesale trade, durable goods .....	14 952	67 291 689	99.3	43.8
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	215	51 855	.1	X
42111	Automobile & other motor vehicle whsle .....	12	3 056	Z	X
421110	Automobile & other motor vehicle whsle .....	12	3 056	Z	X
4211101	Automobile & motorcycle whsle .....	8	83	Z	X
42112	Motor vehicle supplies & new parts whsle .....	166	47 678	.1	X
421120	Motor vehicle supplies & new parts whsle .....	166	47 678	.1	X
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	69	19 187	Z	X
4211202	Motor vehicle supplies & new parts—jobbers .....	86	25 121	Z	X
4211203	Petroleum products marketing equipment whsle .....	11	3 370	Z	X
42114	Motor vehicle parts, (used) whsle .....	35	864	Z	X
421140	Motor vehicle parts, (used) whsle .....	35	864	Z	X
4212	Furniture & home furnishings whsle .....	23	10 229	Z	43.8
42121	Furniture whsle .....	9	2 003	Z	X
421210	Furniture whsle .....	9	2 003	Z	X
42122	Home furnishings whsle .....	14	8 226	Z	50.0
421220	Home furnishings whsle .....	14	8 226	Z	50.0
4212203	Floor coverings whsle .....	10	6 903	Z	59.1

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1600</b>	<b>Electronic parts and equipment, except communication—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4213	Lumber & other construction materials whsle . . . . .	75	10 584	Z	.4
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	53	4 838	Z	.5
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	53	4 838	Z	.5
4213101	Lumber without yard whsle . . . . .	19	1 417	Z	X
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	32	2 789	Z	.7
42139	Other construction materials whsle . . . . .	16	3 480	Z	X
421390	Other construction materials whsle . . . . .	16	3 480	Z	X
4213902	Other construction materials whsle . . . . .	16	3 480	Z	X
4214	Professional & commercial equipment & supplies whsle . . . . .	718	1 375 048	2.0	7.2
42141	Photographic equipment & supplies whsle . . . . .	82	333 588	.5	2.6
421410	Photographic equipment & supplies whsle . . . . .	82	333 588	.5	2.6
42142	Office equipment whsle . . . . .	124	25 821	Z	19.5
421420	Office equipment whsle . . . . .	124	25 821	Z	19.5
42143	Computer & computer peripheral equipment & software whsle . . . . .	360	981 399	1.4	9.7
421430	Computer & computer peripheral equipment & software whsle . . . . .	360	981 399	1.4	9.7
4214301	Computer & peripheral equipment whsle . . . . .	333	977 774	1.4	9.7
42143011	Computers & peripheral equipment for resale . . . . .	183	930 236	1.4	X
42143012	Computers & peripheral equipment for end use . . . . .	150	47 538	.1	6.1
4214302	Computer software (packaged) whsle . . . . .	27	3 625	Z	X
42144	Other commercial equipment whsle . . . . .	64	18 182	Z	X
421440	Other commercial equipment whsle . . . . .	64	18 182	Z	X
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	18	6 312	Z	X
4214402	Store machines & equipment whsle . . . . .	46	11 870	Z	X
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	37	5 930	Z	X
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	37	5 930	Z	X
4214501	Surgical, medical, & hospital supplies whsle . . . . .	35	5 867	Z	X
42149	Other professional equipment & supplies whsle . . . . .	46	9 939	Z	X
421490	Other professional equipment & supplies whsle . . . . .	46	9 939	Z	X
4214902	Other professional equipment & supplies whsle . . . . .	41	9 075	Z	X
4215	Metal & mineral (except petroleum) whsle . . . . .	100	97 232	.1	X
42151	Metal service centers & offices . . . . .	100	97 232	.1	X
421510	Metal service centers & offices . . . . .	100	97 232	.1	X
4215101	Ferrous metal service centers & sales offices . . . . .	80	61 929	.1	X
42151011	Ferrous metal service centers . . . . .	50	57 264	.1	X
42151012	Ferrous metal sales offices . . . . .	30	4 665	.1	X
4215102	Nonferrous metal service centers & sales offices . . . . .	20	35 303	.1	X
42151021	Nonferrous metal service centers . . . . .	17	35 177	.1	X
4216	Electrical goods whsle . . . . .	9 969	62 974 490	93.0	57.1
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	756	404 928	.6	60.9
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	756	404 928	.6	60.9
42162	Electrical appliance, television & radio set whsle . . . . .	229	978 865	1.4	64.9
421620	Electrical appliance, television & radio set whsle . . . . .	229	978 865	1.4	64.9
42169	Other electronic parts & equipment whsle . . . . .	8 984	61 590 697	90.9	55.3
421690	Other electronic parts & equipment whsle . . . . .	8 984	61 590 697	90.9	55.3
4216901	Communications equipment & supplies whsle . . . . .	453	1 079 592	1.6	64.5
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	8 531	60 511 105	89.3	54.2
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	797	318 177	.5	2.1
42171	Hardware whsle . . . . .	346	210 038	.3	2.9
421710	Hardware whsle . . . . .	346	210 038	.3	2.9
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	142	34 116	.1	3.1
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	142	34 116	.1	3.1
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	266	63 739	.1	.6
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	266	63 739	.1	.6
42174	Refrigeration equipment & supplies whsle . . . . .	43	10 284	Z	.8
421740	Refrigeration equipment & supplies whsle . . . . .	43	10 284	Z	.8
4218	Machinery, equipment, & supplies whsle . . . . .	1 553	562 501	.8	3.9
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	22	2 632	Z	X
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	22	2 632	Z	X
42182	Farm & garden machinery & equipment whsle . . . . .	11	2 556	Z	X
421820	Farm & garden machinery & equipment whsle . . . . .	11	2 556	Z	X
4218202	Farm machinery & equipment—whsle distributors . . . . .	8	2 120	Z	X
42183	Industrial machinery & equipment whsle . . . . .	752	352 610	.5	6.3
421830	Industrial machinery & equipment whsle . . . . .	752	352 610	.5	6.3
4218301	Food-processing machinery & equipment whsle . . . . .	14	5 356	Z	X
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	132	97 781	.1	X
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	23	2 794	Z	X
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	109	94 987	.1	X
4218303	General-purpose industrial machinery & equipment whsle . . . . .	287	134 564	.2	14.4
4218304	Metalworking machinery & equipment whsle . . . . .	64	36 929	.1	X
4218305	Materials handling equipment whsle . . . . .	67	9 785	Z	18.1
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	31	6 184	Z	X
4218307	Other industrial machinery & equipment whsle . . . . .	157	62 011	.1	.1
42184	Industrial supplies whsle . . . . .	612	143 493	.2	.4
421840	Industrial supplies whsle . . . . .	612	143 493	.2	.4
4218401	General-line industrial supplies whsle . . . . .	268	57 487	.1	X
4218402	Mechanical power transmission supplies whsle . . . . .	265	50 107	.1	X
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	30	20 846	Z	X
4218406	Other industrial supplies whsle . . . . .	46	9 311	Z	3.7
42185	Service establishment equipment & supplies whsle . . . . .	69	11 428	Z	.2
421850	Service establishment equipment & supplies whsle . . . . .	69	11 428	Z	.2
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	12	2 490	Z	X
4218503	Laundry & dry-cleaning equipment & supplies whsle . . . . .	7	D	D	X
4218504	Other service establishment equipment & supplies whsle . . . . .	50	D	D	X
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	87	49 782	.1	1.1
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	87	49 782	.1	1.1
4218601	Aircraft & aeronautical equipment & supplies whsle . . . . .	37	26 338	Z	2.7
4218602	Marine machinery, equipment, & supplies whsle . . . . .	34	9 314	Z	X
4218603	Other transportation equipment & supplies whsle . . . . .	16	14 130	Z	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1600</b>	<b>Electronic parts and equipment, except communication—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4219	Miscellaneous durable goods whsle .....	1 502	1 891 573	2.8	1.3
42191	Sporting & recreational goods & supplies whsle .....	51	22 446	Z	20.4
421910	Sporting & recreational goods & supplies whsle .....	51	22 446	Z	20.4
42192	Toy & hobby goods & supplies whsle .....	23	27 327	Z	57.6
421920	Toy & hobby goods & supplies whsle .....	23	27 327	Z	57.6
42193	Recyclable material whsle .....	8	285	Z	X
421930	Recyclable material whsle .....	8	285	Z	X
42199	Other miscellaneous durable goods whsle .....	1 417	1 837 906	2.7	.2
421990	Other miscellaneous durable goods whsle .....	1 417	1 837 906	2.7	.2
4219901	Musical instruments & supplies whsle .....	10	14 448	Z	X
4219903	General merchandise (durable goods) whsle .....	1 314	1 801 272	2.7	.2
4219904	Prerecorded media whsle .....	17	6 854	Z	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle .....	16	6 781	Z	X
4219905	Fire extinguishers & fire safety equipment whsle .....	13	2 563	Z	X
4219906	Other durable goods whsle .....	63	12 769	Z	X
422	Wholesale trade, nondurable goods .....	714	456 037	.7	1.5
4221	Paper & paper product whsle .....	34	9 473	Z	5.9
42212	Stationery & office supplies whsle .....	22	6 888	Z	11.3
422120	Stationery & office supplies whsle .....	22	6 888	Z	11.3
42213	Industrial & personal service paper whsle .....	7	1 458	Z	X
422130	Industrial & personal service paper whsle .....	7	1 458	Z	X
4222	Drugs, & druggists' sundries whsle .....	11	704	Z	X
42221	Drugs, & druggists' sundries whsle .....	11	704	Z	X
422210	Drugs, & druggists' sundries whsle .....	11	704	Z	X
4222101	General-line drugs whsle .....	11	704	Z	X
4223	Apparel, piece goods, & notions whsle .....	24	5 827	Z	X
42231	Piece goods, notions, & other dry goods whsle .....	6	1 601	X	X
422310	Piece goods, notions, & other dry goods whsle .....	6	1 601	Z	X
42234	Footwear whsle .....	14	101	Z	X
422340	Footwear whsle .....	14	101	Z	X
4224	Grocery & related products whsle .....	34	16 794	Z	38.4
42247	Meat & meat product whsle .....	12	10 254	Z	70.3
422470	Meat & meat product whsle .....	12	10 254	Z	70.3
42249	Other grocery & related products whsle .....	10	754	Z	X
422490	Other grocery & related products whsle .....	10	754	Z	X
4226	Chemical & allied products whsle .....	230	125 481	.2	2.7
42261	Plastics materials & basic forms & shapes whsle .....	41	33 280	Z	1.1
422610	Plastics materials & basic forms & shapes whsle .....	41	33 280	Z	1.1
42269	Other chemical & allied products whsle .....	189	92 201	.1	3.2
422690	Other chemical & allied products whsle .....	189	92 201	.1	3.2
4226902	Other chemical & allied products whsle .....	184	90 337	.1	3.4
4229	Miscellaneous nondurable goods whsle .....	374	297 563	.4	.1
42291	Farm supplies whsle .....	10	352	Z	X
422910	Farm supplies whsle .....	10	352	X	X
4229102	Farm supplies—whsle distributors .....	9	100	Z	X
42292	Book, periodical, & newspaper whsle .....	24	7 278	Z	X
422920	Book, periodical, & newspaper whsle .....	24	7 278	Z	X
42299	Other miscellaneous nondurable goods whsle .....	337	289 288	.4	.1
422990	Other miscellaneous nondurable goods whsle .....	337	289 288	.4	.1
4229901	Art goods whsle .....	8	306	Z	X
4229902	General merchandise (nondurable goods) whsle .....	300	287 328	.4	.1
4229904	Other nondurable goods whsle .....	28	1 630	Z	X
<b>1650</b>	<b>Communication equipment and supplies .....</b>	<b>9 850</b>	<b>35 242 308</b>	<b>100.0</b>	<b>63.8</b>
421	Wholesale trade, durable goods .....	9 698	35 219 033	99.9	61.7
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	13	7 059	Z	8.8
42112	Motor vehicle supplies & new parts whsle .....	12	3 033	Z	18.5
421120	Motor vehicle supplies & new parts whsle .....	12	3 033	Z	18.5
4211202	Motor vehicle supplies & new parts—jobbers .....	10	2 435	Z	13.5
4214	Professional & commercial equipment & supplies whsle .....	1 046	582 471	1.7	15.1
42142	Office equipment whsle .....	448	95 196	.3	6.1
421420	Office equipment whsle .....	448	95 196	.3	6.1
42143	Computer & computer peripheral equipment & software whsle .....	590	479 436	1.4	18.5
421430	Computer & computer peripheral equipment & software whsle .....	590	479 436	1.4	18.5
4214301	Computer & peripheral equipment whsle .....	556	474 884	1.3	22.0
42143011	Computers & peripheral equipment for resale .....	215	192 241	.5	X
42143012	Computers & peripheral equipment for end use .....	341	282 643	.8	2.6
4214302	Computer software (packaged) whsle .....	34	4 552	Z	X
4216	Electrical goods whsle .....	8 344	34 521 413	98.0	65.8
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	597	860 376	2.4	71.4
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	597	860 376	2.4	71.4
42162	Electrical appliance, television & radio set whsle .....	363	1 553 090	4.4	70.0
421620	Electrical appliance, television & radio set whsle .....	363	1 553 090	4.4	70.0
42169	Other electronic parts & equipment whsle .....	7 384	32 107 947	91.1	63.1
421690	Other electronic parts & equipment whsle .....	7 384	32 107 947	91.1	63.1
4216901	Communications equipment & supplies whsle .....	6 722	31 616 420	89.7	62.9
4216902	Electronic parts (excluding communications equipment) whsle .....	662	491 527	1.4	66.7
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	26	7 219	Z	28.0
42171	Hardware whsle .....	15	4 892	Z	67.0
421710	Hardware whsle .....	15	4 892	Z	67.0
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	11	2 327	Z	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	11	2 327	Z	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1650</b>	<b>Communication equipment and supplies—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4218	Machinery, equipment, & supplies whsle . . . . .	135	75 782	.2	4.0
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	6	491	Z	X
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	6	491	Z	X
42183	Industrial machinery & equipment whsle . . . . .	125	68 737	.2	3.2
421830	Industrial machinery & equipment whsle . . . . .	125	68 737	.2	3.2
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	19	344	Z	X
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	14	137	Z	X
4218303	General-purpose industrial machinery & equipment whsle . . . . .	58	61 178	.2	3.0
4218305	Materials handling equipment whsle . . . . .	24	4 203	Z	46.9
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	16	1 041	Z	X
4218307	Other industrial machinery & equipment whsle . . . . .	8	1 971	Z	X
4219	Miscellaneous durable goods whsle . . . . .	128	24 643	.1	48.3
42193	Recyclable material whsle . . . . .	9	6 299	Z	7.9
421930	Recyclable material whsle . . . . .	9	6 299	Z	7.9
4219302	Recyclable paper & paperboard whsle . . . . .	7	6 287	Z	8.7
42199	Other miscellaneous durable goods whsle . . . . .	112	14 795	Z	49.4
421990	Other miscellaneous durable goods whsle . . . . .	112	14 795	Z	49.4
4219903	General merchandise (durable goods) whsle . . . . .	104	13 266	Z	47.0
4219904	Prerecorded media whsle . . . . .	6	676	Z	X
422	Wholesale trade, nondurable goods . . . . .	152	23 275	.1	16.2
4221	Paper & paper product whsle . . . . .	25	2 910	Z	6.6
42212	Stationery & office supplies whsle . . . . .	23	2 828	Z	7.4
422120	Stationery & office supplies whsle . . . . .	23	2 828	Z	7.4
4229	Miscellaneous nondurable goods whsle . . . . .	120	19 978	.1	15.9
42299	Other miscellaneous nondurable goods whsle . . . . .	120	19 978	.1	16.0
422990	Other miscellaneous nondurable goods whsle . . . . .	120	19 978	.1	16.0
4229902	General merchandise (nondurable goods) whsle . . . . .	111	18 183	.1	16.9
4229904	Other nondurable goods whsle . . . . .	9	1 795	Z	13.5
<b>1700</b>	<b>Hardware . . . . .</b>	<b>21 291</b>	<b>27 752 775</b>	<b>100.0</b>	<b>26.6</b>
421	Wholesale trade, durable goods . . . . .	19 326	26 903 812	96.9	32.0
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	254	74 676	.3	10.2
42111	Automobile & other motor vehicle whsle . . . . .	11	1 536	Z	X
421110	Automobile & other motor vehicle whsle . . . . .	11	1 536	Z	X
4211101	Automobile & motorcycle whsle . . . . .	7	195	Z	X
42112	Motor vehicle supplies & new parts whsle . . . . .	236	72 954	.3	9.2
421120	Motor vehicle supplies & new parts whsle . . . . .	236	72 954	.3	9.2
4211201	Motor vehicle supplies & new parts—warehouse distributors . . . . .	105	41 900	.2	10.1
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	130	30 745	.1	7.7
4212	Furniture & home furnishings whsle . . . . .	239	132 405	.5	5.1
42121	Furniture whsle . . . . .	37	4 642	Z	8.9
421210	Furniture whsle . . . . .	37	4 642	Z	8.9
4212101	Household & lawn furniture whsle . . . . .	33	3 212	Z	1.2
42122	Home furnishings whsle . . . . .	202	127 763	.5	4.9
421220	Home furnishings whsle . . . . .	202	127 763	.5	4.9
4212201	Household china, glassware, & crockery whsle . . . . .	62	41 349	.1	X
4212202	Linens, domestics, draperies, & curtains whsle . . . . .	30	8 751	Z	6.6
4212203	Floor coverings whsle . . . . .	28	13 043	Z	26.6
4212204	Other home furnishings whsle . . . . .	82	64 620	.2	X
4213	Lumber & other construction materials whsle . . . . .	772	462 788	1.7	.9
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	542	355 050	1.3	.9
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	542	355 050	1.3	.9
4213101	Lumber without yard whsle . . . . .	68	116 417	.4	X
4213102	Lumber with yard whsle . . . . .	89	62 662	.2	1.0
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	385	175 971	.6	1.5
42132	Brick, stone, & related construction materials whsle . . . . .	20	3 561	Z	7.1
421320	Brick, stone, & related construction materials whsle . . . . .	20	3 561	Z	7.1
4213201	Brick, block, tile, clay/cement sewer pipe whsle . . . . .	8	1 090	Z	X
4213203	Cement, lime, & related products whsle . . . . .	12	2 471	Z	24.1
42133	Roofing, siding, & insulation material whsle . . . . .	94	74 762	.3	.6
421330	Roofing, siding, & insulation material whsle . . . . .	94	74 762	.3	.6
4213301	Roofing, siding, & insulation material whsle . . . . .	94	74 762	.3	.6
42139	Other construction materials whsle . . . . .	116	29 415	.1	3.9
421390	Other construction materials whsle . . . . .	116	29 415	.1	3.9
4213901	Flat glass & other construction glass whsle . . . . .	30	2 901	Z	X
4213902	Other construction materials whsle . . . . .	86	26 514	.1	3.6
4214	Professional & commercial equipment & supplies whsle . . . . .	139	72 232	.3	3.6
42142	Office equipment whsle . . . . .	44	5 733	Z	24.3
421420	Office equipment whsle . . . . .	44	5 733	Z	24.3
42143	Computer & computer peripheral equipment & software whsle . . . . .	60	54 795	.2	X
421430	Computer & computer peripheral equipment & software whsle . . . . .	60	54 795	.2	X
4214301	Computer & peripheral equipment whsle . . . . .	40	19 962	.1	X
42143011	Computers & peripheral equipment for resale . . . . .	24	4 171	Z	X
42143012	Computers & peripheral equipment for end use . . . . .	16	15 791	.1	X
4214302	Computer software (packaged) whsle . . . . .	20	34 833	.1	X
42144	Other commercial equipment whsle . . . . .	7	964	Z	X
421440	Other commercial equipment whsle . . . . .	7	964	Z	X
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	23	7 434	Z	.9
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	23	7 434	Z	.9
4214501	Surgical, medical, & hospital supplies whsle . . . . .	22	6 912	Z	1.0
4215	Metal & mineral (except petroleum) whsle . . . . .	802	380 821	1.4	11.3
42151	Metal service centers & offices . . . . .	802	380 821	1.4	11.2
421510	Metal service centers & offices . . . . .	802	380 821	1.4	11.2
4215101	Ferrous metal service centers & sales offices . . . . .	700	354 531	1.3	12.5
42151011	Ferrous metal service centers . . . . .	600	337 585	1.2	12.5
42151012	Ferrous metal sales offices . . . . .	100	16 946	.1	14.9
4215102	Nonferrous metal service centers & sales offices . . . . .	102	26 290	.1	1.7
42151021	Nonferrous metal service centers . . . . .	91	24 728	.1	1.6
42151022	Nonferrous metal sales offices . . . . .	11	1 562	Z	7.4

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1700</b>	<b>Hardware—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4216	Electrical goods whsle . . . . .	1 540	1 054 752	3.8	3.8
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	810	713 432	2.6	3.0
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	810	713 432	2.6	3.0
42162	Electrical appliance, television & radio set whsle . . . . .	97	123 859	.4	1.2
421620	Electrical appliance, television & radio set whsle . . . . .	97	123 859	.4	1.2
42169	Other electronic parts & equipment whsle . . . . .	633	217 461	.8	6.2
421690	Other electronic parts & equipment whsle . . . . .	633	217 461	.8	6.2
4216901	Communications equipment & supplies whsle . . . . .	60	11 460	Z	36.0
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	573	206 001	.7	3.4
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	10 754	23 223 086	83.7	57.5
42171	Hardware whsle . . . . .	8 170	22 837 798	82.3	58.3
421710	Hardware whsle . . . . .	8 170	22 837 798	82.3	58.3
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	633	227 437	.8	47.2
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	633	227 437	.8	47.2
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	1 490	127 224	.5	67.9
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	1 490	127 224	.5	67.9
42174	Refrigeration equipment & supplies whsle . . . . .	461	30 627	.1	79.2
421740	Refrigeration equipment & supplies whsle . . . . .	461	30 627	.1	79.2
4218	Machinery, equipment, & supplies whsle . . . . .	3 048	926 919	3.3	6.2
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	231	68 957	.2	5.0
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	231	68 957	.2	5.0
42182	Farm & garden machinery & equipment whsle . . . . .	548	76 977	.3	3.3
421820	Farm & garden machinery & equipment whsle . . . . .	548	76 977	.3	3.3
4218201	Farm machinery & equipment—farm dealers . . . . .	476	47 534	.2	.8
4218202	Farm machinery & equipment—whsle distributors . . . . .	60	20 840	.1	1.9
4218203	Lawn & garden machinery & equipment whsle . . . . .	12	8 603	Z	59.0
42183	Industrial machinery & equipment whsle . . . . .	939	399 030	1.4	8.6
421830	Industrial machinery & equipment whsle . . . . .	939	399 030	1.4	8.6
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	86	7 619	Z	2.3
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	32	1 030	Z	X
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	54	6 589	Z	3.4
4218303	General-purpose industrial machinery & equipment whsle . . . . .	308	188 110	.7	5.0
4218304	Metalworking machinery & equipment whsle . . . . .	195	82 395	.3	X
4218305	Materials handling equipment whsle . . . . .	83	23 913	.1	12.2
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	142	33 166	.1	X
4218307	Other industrial machinery & equipment whsle . . . . .	120	58 555	.2	14.0
42184	Industrial supplies whsle . . . . .	1 170	333 861	1.2	4.0
421840	Industrial supplies whsle . . . . .	1 170	333 861	1.2	4.0
4218401	General-line industrial supplies whsle . . . . .	584	118 147	.4	1.2
4218402	Mechanical power transmission supplies whsle . . . . .	77	18 239	.1	X
4218403	Welding supplies whsle . . . . .	47	4 589	Z	X
4218404	Industrial containers & supplies whsle . . . . .	29	31 425	.1	15.8
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	43	9 318	Z	X
4218406	Other industrial supplies whsle . . . . .	390	152 143	.5	3.7
42185	Service establishment equipment & supplies whsle . . . . .	49	11 870	Z	3.0
421850	Service establishment equipment & supplies whsle . . . . .	49	11 870	Z	3.0
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	25	3 631	Z	X
4218504	Other service establishment equipment & supplies whsle . . . . .	21	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	111	36 224	.1	X
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	111	36 224	.1	X
4218601	Aircraft & aeronautical equipment & supplies whsle . . . . .	53	15 955	.1	X
4218602	Marine machinery, equipment, & supplies whsle . . . . .	54	19 058	.1	X
4219	Miscellaneous durable goods whsle . . . . .	1 778	576 133	2.1	15.0
42191	Sporting & recreational goods & supplies whsle . . . . .	46	14 368	.1	4.4
421910	Sporting & recreational goods & supplies whsle . . . . .	46	14 368	.1	4.4
42192	Toy & hobby goods & supplies whsle . . . . .	31	4 098	Z	X
421920	Toy & hobby goods & supplies whsle . . . . .	31	4 098	Z	X
42193	Recyclable material whsle . . . . .	9	266	Z	X
421930	Recyclable material whsle . . . . .	9	266	Z	X
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	17	7 719	Z	67.9
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	17	7 719	Z	67.9
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	11	4 596	Z	60.6
4219402	Precious metal (excluding ores) whsle . . . . .	6	3 123	Z	X
42199	Other miscellaneous durable goods whsle . . . . .	1 675	549 682	2.0	13.4
421990	Other miscellaneous durable goods whsle . . . . .	1 675	549 682	2.0	13.4
4219902	Forest products (except lumber) whsle . . . . .	15	1 687	Z	X
4219903	General merchandise (durable goods) whsle . . . . .	1 607	542 398	2.0	13.2
4219904	Prerecorded media whsle . . . . .	9	1 844	Z	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle . . . . .	7	397	Z	X
4219905	Fire extinguishers & fire safety equipment whsle . . . . .	20	3 126	Z	X
4219906	Other durable goods whsle . . . . .	24	627	Z	X

See footnotes at end of table.



**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1700</b>	<b>Hardware—Con.</b>				
422	Wholesale trade, nondurable goods .....	1 965	848 963	3.1	1.5
4221	Paper & paper product whsle .....	48	11 696	Z	3.6
42212	Stationery & office supplies whsle .....	7	1 212	Z	24.4
422120	Stationery & office supplies whsle .....	7	1 212	Z	24.4
42213	Industrial & personal service paper whsle .....	39	10 424	Z	X
422130	Industrial & personal service paper whsle .....	39	10 424	Z	X
4222	Drugs, & druggists' sundries whsle .....	88	159 600	.6	.1
42221	Drugs, & druggists' sundries whsle .....	88	159 600	.6	.1
422210	Drugs, & druggists' sundries whsle .....	88	159 600	.6	.1
4222101	General-line drugs whsle .....	45	70 641	.3	.2
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	43	88 959	.3	X
4223	Apparel, piece goods, & notions whsle .....	30	26 581	.1	18.8
42231	Piece goods, notions, & other dry goods whsle .....	17	14 842	.1	X
422310	Piece goods, notions, & other dry goods whsle .....	17	14 842	.1	X
4223101	Piece goods—jobbers .....	15	7 499	Z	X
42232	Men's & boys' clothing & furnishings whsle .....	10	9 985	Z	X
422320	Men's & boys' clothing & furnishings whsle .....	10	9 985	Z	X
4224	Grocery & related products whsle .....	320	157 791	.6	.1
42241	General-line grocery whsle .....	226	60 339	.2	X
422410	General-line grocery whsle .....	226	60 339	.2	X
4224102	General-line grocery whsle, retail cooperative .....	115	24 390	.1	X
4224103	Other general-line grocery whsle .....	107	18 243	.1	X
42242	Packaged frozen food whsle .....	7	695	Z	X
422420	Packaged frozen food whsle .....	7	695	Z	X
42249	Other grocery & related products whsle .....	79	90 519	.3	.2
422490	Other grocery & related products whsle .....	79	90 519	.3	.2
4224901	Coffee, tea, & spice whsle .....	9	1 534	Z	X
4224903	Soft drinks whsle .....	7	89	Z	X
4224904	Canned goods whsle .....	7	619	Z	X
4224905	Food & beverage basic materials whsle .....	9	9 156	Z	X
4224906	Other grocery specialties whsle .....	45	75 671	.3	X
4225	Farm-product raw material whsle .....	68	16 602	.1	X
42251	Grain & field bean whsle .....	58	15 851	.1	X
422510	Grain & field bean whsle .....	58	15 851	.1	X
42252	Livestock whsle .....	6	599	Z	X
422520	Livestock whsle .....	6	599	Z	X
4226	Chemical & allied products whsle .....	435	128 045	.5	10.4
42261	Plastics materials & basic forms & shapes whsle .....	198	74 694	.3	11.1
422610	Plastics materials & basic forms & shapes whsle .....	198	74 694	.3	11.1
42269	Other chemical & allied products whsle .....	237	53 351	.2	9.0
422690	Other chemical & allied products whsle .....	237	53 351	.2	9.0
4226901	Industrial gases (except LP) whsle .....	29	4 748	Z	X
4226902	Other chemical & allied products whsle .....	208	48 603	.2	10.1
4227	Petroleum & petroleum products whsle .....	55	20 474	.1	X
42271	Petroleum bulk stations & terminals .....	44	18 738	.1	X
422710	Petroleum bulk stations & terminals .....	44	18 738	.1	X
4227101	Petroleum bulk stations & terminals (except LP) .....	38	18 328	.1	X
42271011	Petroleum bulk stations (except LP) .....	36	14 291	.1	X
4227102	Liquefied petroleum bulk stations & terminals .....	6	410	Z	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	11	1 736	Z	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	11	1 736	Z	X
4229	Miscellaneous nondurable goods whsle .....	921	328 174	1.2	2.7
42291	Farm supplies whsle .....	320	144 113	.5	2.3
422910	Farm supplies whsle .....	320	144 113	.5	2.3
4229101	Farm supplies—farm dealers .....	137	18 277	.1	X
4229102	Farm supplies—whsle distributors .....	183	125 836	.5	2.7
42292	Book, periodical, & newspaper whsle .....	22	16 043	.1	X
422920	Book, periodical, & newspaper whsle .....	22	16 043	.1	X
42293	Flower, nursery stock, & florists' supplies whsle .....	21	15 330	.1	X
422930	Flower, nursery stock, & florists' supplies whsle .....	21	15 330	.1	X
42294	Tobacco & tobacco product whsle .....	11	2 280	Z	X
422940	Tobacco & tobacco product whsle .....	11	2 280	Z	X
42295	Paint, varnish, & supplies whsle .....	96	59 128	.2	9.3
422950	Paint, varnish, & supplies whsle .....	96	59 128	.2	9.3
4229501	Paint, varnish, & supplies whsle .....	96	59 128	.2	9.3
42299	Other miscellaneous nondurable goods whsle .....	451	91 280	.3	1.6
422990	Other miscellaneous nondurable goods whsle .....	451	91 280	.3	1.6
4229901	Art goods whsle .....	20	528	Z	X
4229902	General merchandise (nondurable goods) whsle .....	367	73 941	.3	2.3
4229904	Other nondurable goods whsle .....	62	16 799	.1	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1800</b>	<b>Plumbing and heating equipment and supplies (hydronics)</b> .....	<b>10 454</b>	<b>12 714 989</b>	<b>100.0</b>	<b>37.4</b>
421	Wholesale trade, durable goods .....	10 025	12 547 810	98.7	36.4
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	23	11 617	.1	31.3
42112	Motor vehicle supplies & new parts whsle .....	18	9 503	.1	19.7
421120	Motor vehicle supplies & new parts whsle .....	18	9 503	.1	19.7
4211202	Motor vehicle supplies & new parts—jobbers .....	13	7 147	.1	15.2
4212	Furniture & home furnishings whsle .....	27	24 611	.2	4.1
42122	Home furnishings whsle .....	26	24 551	.2	3.8
421220	Home furnishings whsle .....	26	24 551	.2	3.8
4212203	Floor coverings whsle .....	11	15 013	.1	X
4212204	Other home furnishings whsle .....	13	9 394	.1	16.0
4213	Lumber & other construction materials whsle .....	242	191 876	1.5	1.4
42131	Lumber, plywood, millwork, & wood panel whsle .....	155	102 404	.8	1.3
421310	Lumber, plywood, millwork, & wood panel whsle .....	155	102 404	.8	1.3
4213101	Lumber without yard whsle .....	16	11 472	.1	X
4213102	Lumber with yard whsle .....	26	6 992	.1	X
4213103	Plywood, veneer, millwork, & wood panel whsle .....	113	83 940	.7	2.6
42132	Brick, stone, & related construction materials whsle .....	10	7 694	.1	X
421320	Brick, stone, & related construction materials whsle .....	10	7 694	.1	X
42133	Roofing, siding, & insulation material whsle .....	19	34 735	.3	.1
421330	Roofing, siding, & insulation material whsle .....	19	34 735	.3	.1
4213301	Roofing, siding, & insulation material whsle .....	19	34 735	.3	.1
42139	Other construction materials whsle .....	58	47 043	.4	6.8
421390	Other construction materials whsle .....	58	47 043	.4	6.8
4213902	Other construction materials whsle .....	54	46 988	.4	5.5
4214	Professional & commercial equipment & supplies whsle .....	55	11 246	.1	.9
42144	Other commercial equipment whsle .....	45	10 320	.1	.3
421440	Other commercial equipment whsle .....	45	10 320	.1	.3
4214401	Restaurant & hotel equipment & supplies whsle .....	42	9 897	.1	X
42145	Medical, dental, & hospital equipment & supplies whsle .....	6	775	Z	15.2
421450	Medical, dental, & hospital equipment & supplies whsle .....	6	775	Z	15.2
4214501	Surgical, medical, & hospital supplies whsle .....	6	775	Z	14.9
4215	Metal & mineral (except petroleum) whsle .....	264	243 543	1.9	21.2
42151	Metal service centers & offices .....	264	243 543	1.9	21.0
421510	Metal service centers & offices .....	264	243 543	1.9	21.0
4215101	Ferrous metal service centers & sales offices .....	245	231 528	1.8	23.6
42151011	Ferrous metal service centers .....	209	217 526	1.7	23.7
42151012	Ferrous metal sales offices .....	36	14 002	.1	28.0
4215102	Nonferrous metal service centers & sales offices .....	19	12 015	.1	2.7
42151021	Nonferrous metal service centers .....	17	11 829	.1	1.1
4216	Electrical goods whsle .....	890	384 638	3.0	4.3
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	739	259 820	2.0	3.8
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	739	259 820	2.0	3.8
42162	Electrical appliance, television & radio set whsle .....	100	37 613	.3	2.9
421620	Electrical appliance, television & radio set whsle .....	100	37 613	.3	2.9
42169	Other electronic parts & equipment whsle .....	51	87 205	.7	11.5
421690	Other electronic parts & equipment whsle .....	51	87 205	.7	11.5
4216901	Communications equipment & supplies whsle .....	8	2 190	Z	14.7
4216902	Electronic parts (excluding communications equipment) whsle .....	43	85 015	.7	8.3
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	6 292	10 732 120	84.4	56.7
42171	Hardware whsle .....	636	780 074	6.1	60.8
421710	Hardware whsle .....	636	780 074	6.1	60.8
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	3 261	8 919 238	70.1	39.7
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	3 261	8 919 238	70.1	39.7
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	1 886	911 772	7.2	65.8
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	1 886	911 772	7.2	65.8
42174	Refrigeration equipment & supplies whsle .....	509	121 036	1.0	75.4
421740	Refrigeration equipment & supplies whsle .....	509	121 036	1.0	75.4
4218	Machinery, equipment, & supplies whsle .....	1 344	601 912	4.7	4.2
42181	Construction & mining (except petroleum) machinery & equip whsle .....	11	2 448	Z	60.2
421810	Construction & mining (except petroleum) machinery & equip whsle .....	11	2 448	Z	60.2
42182	Farm & garden machinery & equipment whsle .....	167	46 588	.4	10.1
421820	Farm & garden machinery & equipment whsle .....	167	46 588	.4	10.1
4218201	Farm machinery & equipment—farm dealers .....	75	14 097	.1	4.2
4218202	Farm machinery & equipment—whsle distributors .....	82	22 621	.2	4.3
4218203	Lawn & garden machinery & equipment whsle .....	10	9 870	.1	40.8
42183	Industrial machinery & equipment whsle .....	560	364 965	2.9	4.0
421830	Industrial machinery & equipment whsle .....	560	364 965	2.9	4.0
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	67	18 803	.1	5.0
42183021	Hydraulic & pneumatic pumps & motors whsle .....	34	11 841	.1	X
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	33	6 962	.1	8.4
4218303	General-purpose industrial machinery & equipment whsle .....	331	176 333	1.4	4.8
4218304	Metalworking machinery & equipment whsle .....	15	20 418	.2	X
4218305	Materials handling equipment whsle .....	56	120 457	.9	12.9
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	45	16 460	.1	X
4218307	Other industrial machinery & equipment whsle .....	41	11 286	.1	3.3
42184	Industrial supplies whsle .....	540	175 699	1.4	1.2
421840	Industrial supplies whsle .....	540	175 699	1.4	1.2
4218401	General-line industrial supplies whsle .....	317	68 953	.5	X
4218402	Mechanical power transmission supplies whsle .....	6	1 330	Z	X
4218404	Industrial containers & supplies whsle .....	6	2 122	Z	X
4218405	Industrial valves & fittings (except fluid-power) whsle .....	141	92 709	.7	X
4218406	Other industrial supplies whsle .....	65	10 496	.1	5.2
42185	Service establishment equipment & supplies whsle .....	66	12 212	.1	7.4
421850	Service establishment equipment & supplies whsle .....	66	12 212	.1	7.4
4218502	Custodial, janitors' equipment & supplies whsle .....	19	2 865	Z	X
4218503	Laundry & dry-cleaning equipment & supplies whsle .....	6	D	D	X
4218504	Other service establishment equipment & supplies whsle .....	41	D	D	D

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1800</b>	<b>Plumbing and heating equipment and supplies (hydronics)—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4219	Miscellaneous durable goods whsle . . . . .	888	346 247	2.7	25.2
42191	Sporting & recreational goods & supplies whsle . . . . .	32	13 009	.1	13.4
421910	Sporting & recreational goods & supplies whsle . . . . .	32	13 009	.1	13.4
42199	Other miscellaneous durable goods whsle . . . . .	850	332 661	2.6	22.5
421990	Other miscellaneous durable goods whsle . . . . .	850	332 661	2.6	22.5
4219903	General merchandise (durable goods) whsle . . . . .	849	332 330	2.6	21.9
422	Wholesale trade, nondurable goods . . . . .	429	167 179	1.3	30.0
4224	Grocery & related products whsle . . . . .	15	3 426	Z	73.3
42249	Other grocery & related products whsle . . . . .	9	3 176	Z	X
422490	Other grocery & related products whsle . . . . .	9	3 176	Z	X
4226	Chemical & allied products whsle . . . . .	216	126 826	1.0	32.6
42261	Plastics materials & basic forms & shapes whsle . . . . .	97	94 828	.7	40.8
422610	Plastics materials & basic forms & shapes whsle . . . . .	97	94 828	.7	40.8
42269	Other chemical & allied products whsle . . . . .	119	31 998	.3	21.5
422690	Other chemical & allied products whsle . . . . .	119	31 998	.3	21.5
4226901	Industrial gases (except LP) whsle . . . . .	9	151	Z	X
4226902	Other chemical & allied products whsle . . . . .	110	31 847	.3	22.3
4227	Petroleum & petroleum products whsle . . . . .	28	6 998	.1	3.0
42271	Petroleum bulk stations & terminals . . . . .	14	6 243	Z	X
422710	Petroleum bulk stations & terminals . . . . .	14	6 243	Z	X
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	10	5 775	Z	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	14	755	Z	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	14	755	Z	X
4229	Miscellaneous nondurable goods whsle . . . . .	165	22 846	.2	45.7
42291	Farm supplies whsle . . . . .	15	5 214	Z	68.8
422910	Farm supplies whsle . . . . .	15	5 214	Z	68.8
4229102	Farm supplies—whsle distributors . . . . .	14	5 087	Z	76.4
42295	Paint, varnish, & supplies whsle . . . . .	15	7 969	.1	27.5
422950	Paint, varnish, & supplies whsle . . . . .	15	7 969	.1	27.5
4229501	Paint, varnish, & supplies whsle . . . . .	15	7 969	.1	27.5
42299	Other miscellaneous nondurable goods whsle . . . . .	135	9 663	.1	30.2
422990	Other miscellaneous nondurable goods whsle . . . . .	135	9 663	.1	30.2
4229902	General merchandise (nondurable goods) whsle . . . . .	127	8 222	.1	38.8
4229904	Other nondurable goods whsle . . . . .	8	1 441	Z	X
<b>1900</b>	<b>Warm air heating and air-conditioning equipment and supplies . . . . .</b>	<b>8 138</b>	<b>13 132 498</b>	<b>100.0</b>	<b>45.8</b>
421	Wholesale trade, durable goods . . . . .	8 065	13 094 529	99.7	44.1
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	10	14 728	.1	82.5
42112	Motor vehicle supplies & new parts whsle . . . . .	9	11 407	.1	X
421120	Motor vehicle supplies & new parts whsle . . . . .	9	11 407	.1	X
4212	Furniture & home furnishings whsle . . . . .	10	16 829	.1	21.1
42121	Furniture whsle . . . . .	9	7 986	.1	44.1
421210	Furniture whsle . . . . .	9	7 986	.1	44.1
4212101	Household & lawn furniture whsle . . . . .	9	7 986	.1	42.4
4213	Lumber & other construction materials whsle . . . . .	112	50 879	.4	3.0
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	46	7 479	.1	X
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	46	7 479	.1	X
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	40	3 792	Z	X
42133	Roofing, siding, & insulation material whsle . . . . .	21	20 350	.2	2.6
421330	Roofing, siding, & insulation material whsle . . . . .	21	20 350	.2	2.6
4213301	Roofing, siding, & insulation material whsle . . . . .	21	20 350	.2	2.6
42139	Other construction materials whsle . . . . .	42	22 978	.2	29.1
421390	Other construction materials whsle . . . . .	42	22 978	.2	29.1
4213902	Other construction materials whsle . . . . .	38	22 944	.2	23.8
4214	Professional & commercial equipment & supplies whsle . . . . .	22	41 569	.3	X
42142	Office equipment whsle . . . . .	8	2 646	Z	X
421420	Office equipment whsle . . . . .	8	2 646	Z	X
42143	Computer & computer peripheral equipment & software whsle . . . . .	9	24 637	.2	X
421430	Computer & computer peripheral equipment & software whsle . . . . .	9	24 637	.2	X
4214301	Computer & peripheral equipment whsle . . . . .	9	24 637	.2	X
42143011	Computers & peripheral equipment for resale . . . . .	9	24 637	.2	X
4215	Metal & mineral (except petroleum) whsle . . . . .	34	26 976	.2	52.7
42151	Metal service centers & offices . . . . .	34	26 976	.2	52.3
421510	Metal service centers & offices . . . . .	34	26 976	.2	52.3
4215101	Ferrous metal service centers & sales offices . . . . .	34	26 976	.2	52.4
42151011	Ferrous metal service centers . . . . .	28	26 733	.2	52.4
42151012	Ferrous metal sales offices . . . . .	6	243	Z	64.6
4216	Electrical goods whsle . . . . .	1 104	834 300	6.4	2.0
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	724	506 407	3.9	3.5
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	724	506 407	3.9	3.5
42162	Electrical appliance, television & radio set whsle . . . . .	194	198 546	1.5	.7
421620	Electrical appliance, television & radio set whsle . . . . .	194	198 546	1.5	.7
42169	Other electronic parts & equipment whsle . . . . .	186	129 347	1.0	1.2
421690	Other electronic parts & equipment whsle . . . . .	186	129 347	1.0	1.2
4216901	Communications equipment & supplies whsle . . . . .	13	16 077	.1	X
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	173	113 270	.9	1.3
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	6 000	11 985 622	91.3	62.9
42171	Hardware whsle . . . . .	172	69 910	.5	63.3
421710	Hardware whsle . . . . .	172	69 910	.5	63.3
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	498	253 180	1.9	47.4
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	498	253 180	1.9	47.4
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	4 744	11 381 300	86.7	64.5
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	4 744	11 381 300	86.7	64.5
42174	Refrigeration equipment & supplies whsle . . . . .	586	281 232	2.1	75.8
421740	Refrigeration equipment & supplies whsle . . . . .	586	281 232	2.1	75.8

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1900</b>	<b>Warm air heating and air-conditioning equipment and supplies—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4218	Machinery, equipment, & supplies whsle . . . . .	390	82 802	.6	17.9
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	6	566	Z	69.8
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	6	566	Z	69.8
42182	Farm & garden machinery & equipment whsle . . . . .	63	9 952	.1	5.4
421820	Farm & garden machinery & equipment whsle . . . . .	63	9 952	.1	5.4
4218201	Farm machinery & equipment—farm dealers . . . . .	38	1 928	Z	X
4218202	Farm machinery & equipment—whsle distributors . . . . .	25	8 024	.1	10.9
42183	Industrial machinery & equipment whsle . . . . .	161	41 756	.3	35.8
421830	Industrial machinery & equipment whsle . . . . .	161	41 756	.3	35.8
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	21	1 768	Z	9.6
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	19	1 519	Z	12.4
4218303	General-purpose industrial machinery & equipment whsle . . . . .	99	35 562	.3	52.1
4218304	Metalworking machinery & equipment whsle . . . . .	8	375	Z	X
4218305	Materials handling equipment whsle . . . . .	8	683	Z	17.5
4218307	Other industrial machinery & equipment whsle . . . . .	23	3 305	Z	3.5
42184	Industrial supplies whsle . . . . .	156	30 472	.2	2.4
421840	Industrial supplies whsle . . . . .	156	30 472	.2	2.4
4218401	General-line industrial supplies whsle . . . . .	101	9 973	.1	X
4218402	Mechanical power transmission supplies whsle . . . . .	10	2 726	Z	X
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	28	14 782	.1	X
4218406	Other industrial supplies whsle . . . . .	12	2 591	Z	X
4219	Miscellaneous durable goods whsle . . . . .	383	40 824	.3	46.6
42199	Other miscellaneous durable goods whsle . . . . .	383	40 824	.3	40.7
421990	Other miscellaneous durable goods whsle . . . . .	383	40 824	.3	40.7
4219903	General merchandise (durable goods) whsle . . . . .	383	40 824	.3	39.7
422	Wholesale trade, nondurable goods . . . . .	73	37 969	.3	59.1
4225	Farm-product raw material whsle . . . . .	10	12 329	.1	64.8
42251	Grain & field bean whsle . . . . .	10	12 329	.1	67.4
422510	Grain & field bean whsle . . . . .	10	12 329	.1	67.4
4226	Chemical & allied products whsle . . . . .	18	13 549	.1	72.5
42261	Plastics materials & basic forms & shapes whsle . . . . .	6	10 328	.1	70.5
422610	Plastics materials & basic forms & shapes whsle . . . . .	6	10 328	.1	70.5
42269	Other chemical & allied products whsle . . . . .	12	3 221	Z	X
422690	Other chemical & allied products whsle . . . . .	12	3 221	Z	X
4226902	Other chemical & allied products whsle . . . . .	9	3 115	Z	X
4229	Miscellaneous nondurable goods whsle . . . . .	39	8 363	.1	49.1
42299	Other miscellaneous nondurable goods whsle . . . . .	37	8 273	.1	39.4
422990	Other miscellaneous nondurable goods whsle . . . . .	37	8 273	.1	39.4
4229902	General merchandise (nondurable goods) whsle . . . . .	34	6 638	.1	39.6
<b>2000</b>	<b>Refrigeration equipment and supplies . . . . .</b>	<b>4 172</b>	<b>3 746 152</b>	<b>100.0</b>	<b>58.5</b>
421	Wholesale trade, durable goods . . . . .	4 088	3 719 897	99.3	56.7
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	18	20 251	.5	71.2
42111	Automobile & other motor vehicle whsle . . . . .	9	9 151	.2	66.7
421110	Automobile & other motor vehicle whsle . . . . .	9	9 151	.2	66.7
42112	Motor vehicle supplies & new parts whsle . . . . .	9	11 100	.3	X
421120	Motor vehicle supplies & new parts whsle . . . . .	9	11 100	.3	X
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	7	10 001	.3	X
4214	Professional & commercial equipment & supplies whsle . . . . .	402	223 230	6.0	5.0
42144	Other commercial equipment whsle . . . . .	393	222 298	5.9	4.9
421440	Other commercial equipment whsle . . . . .	393	222 298	5.9	4.9
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	320	176 177	4.7	X
4214402	Store machines & equipment whsle . . . . .	73	46 121	1.2	7.1
4216	Electrical goods whsle . . . . .	207	64 121	1.7	20.3
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	79	22 137	.6	33.9
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	79	22 137	.6	33.9
42162	Electrical appliance, television & radio set whsle . . . . .	104	39 470	1.1	12.3
421620	Electrical appliance, television & radio set whsle . . . . .	104	39 470	1.1	12.3
42169	Other electronic parts & equipment whsle . . . . .	24	2 514	.1	14.8
421690	Other electronic parts & equipment whsle . . . . .	24	2 514	.1	14.8
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	22	2 508	.1	14.9
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	3 269	3 374 102	90.1	63.1
42171	Hardware whsle . . . . .	75	8 045	.2	35.1
421710	Hardware whsle . . . . .	75	8 045	.2	35.1
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	130	39 882	1.1	52.8
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	130	39 882	1.1	52.8
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	1 706	696 852	18.6	68.6
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	1 706	696 852	18.6	68.6
42174	Refrigeration equipment & supplies whsle . . . . .	1 358	2 629 323	70.2	67.2
421740	Refrigeration equipment & supplies whsle . . . . .	1 358	2 629 323	70.2	67.2
4218	Machinery, equipment, & supplies whsle . . . . .	73	25 836	.7	28.9
42183	Industrial machinery & equipment whsle . . . . .	67	24 484	.7	31.5
421830	Industrial machinery & equipment whsle . . . . .	67	24 484	.7	31.5
4218303	General-purpose industrial machinery & equipment whsle . . . . .	58	18 499	.5	34.0
4218305	Materials handling equipment whsle . . . . .	6	648	Z	25.7
4219	Miscellaneous durable goods whsle . . . . .	109	10 346	.3	64.0
42199	Other miscellaneous durable goods whsle . . . . .	106	9 965	.3	55.3
421990	Other miscellaneous durable goods whsle . . . . .	106	9 965	.3	55.3
4219903	General merchandise (durable goods) whsle . . . . .	106	9 965	.3	53.9

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2000</b>	<b>Refrigeration equipment and supplies—Con.</b>				
422	Wholesale trade, nondurable goods .....	84	26 255	.7	25.1
4224	Grocery & related products whsle .....	9	2 033	.1	79.4
42249	Other grocery & related products whsle .....	6	1 237	Z	80.7
422490	Other grocery & related products whsle .....	6	1 237	Z	80.7
4229	Miscellaneous nondurable goods whsle .....	64	12 098	.3	13.3
42299	Other miscellaneous nondurable goods whsle .....	62	10 468	.3	16.3
422990	Other miscellaneous nondurable goods whsle .....	62	10 468	.3	16.3
4229902	General merchandise (nondurable goods) whsle .....	62	10 468	.3	18.6
<b>2100</b>	<b>Construction and mining machinery and equipment (including parts and attachments) .....</b>	<b>7 611</b>	<b>24 971 364</b>	<b>100.0</b>	<b>51.5</b>
421	Wholesale trade, durable goods .....	7 533	24 932 634	99.8	49.8
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	252	95 564	.4	8.6
42111	Automobile & other motor vehicle whsle .....	112	53 824	.2	16.1
421110	Automobile & other motor vehicle whsle .....	112	53 824	.2	16.1
4211101	Automobile & motorcycle whsle .....	17	6 252	Z	5.8
4211103	Light truck & van (14,000 lb or less) whsle .....	6	1 398	Z	X
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle .....	18	D	D	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	69	41 257	.2	21.7
42112	Motor vehicle supplies & new parts whsle .....	123	37 966	.2	.2
421120	Motor vehicle supplies & new parts whsle .....	123	37 966	.2	.2
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	60	20 195	.1	X
4211202	Motor vehicle supplies & new parts—jobbers .....	59	16 360	.1	.7
42114	Motor vehicle parts, (used) whsle .....	15	1 569	Z	X
421140	Motor vehicle parts, (used) whsle .....	15	1 569	Z	X
4213	Lumber & other construction materials whsle .....	24	5 559	Z	13.2
42131	Lumber, plywood, millwork, & wood panel whsle .....	7	693	Z	X
421310	Lumber, plywood, millwork, & wood panel whsle .....	7	693	Z	X
4213101	Lumber without yard whsle .....	7	693	Z	X
42133	Roofing, siding, & insulation material whsle .....	13	2 508	Z	25.6
421330	Roofing, siding, & insulation material whsle .....	13	2 508	Z	25.6
4213301	Roofing, siding, & insulation material whsle .....	13	2 508	Z	25.6
4214	Professional & commercial equipment & supplies whsle .....	8	5 188	Z	X
4215	Metal & mineral (except petroleum) whsle .....	46	158 588	.6	1.2
42151	Metal service centers & offices .....	44	157 447	.6	1.2
421510	Metal service centers & offices .....	44	157 447	.6	1.2
4215101	Ferrous metal service centers & sales offices .....	44	157 447	.6	1.2
42151011	Ferrous metal service centers .....	37	156 028	.6	1.2
42151012	Ferrous metal sales offices .....	7	1 419	Z	X
4216	Electrical goods whsle .....	18	56 549	.2	.4
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	10	3 689	Z	26.5
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	10	3 689	Z	26.5
42169	Other electronic parts & equipment whsle .....	8	52 860	.2	X
421690	Other electronic parts & equipment whsle .....	8	52 860	.2	X
4216902	Electronic parts (excluding communications equipment) whsle .....	8	52 860	.2	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	203	62 498	.3	2.6
42171	Hardware whsle .....	176	58 526	.2	3.0
421710	Hardware whsle .....	176	58 526	.2	3.0
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	13	805	Z	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	13	805	Z	X
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	11	2 499	Z	X
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	11	2 499	Z	X
4218	Machinery, equipment, & supplies whsle .....	6 642	24 496 238	98.1	54.6
42181	Construction & mining (except petroleum) machinery & equip whsle .....	4 763	23 654 492	94.7	62.7
421810	Construction & mining (except petroleum) machinery & equip whsle .....	4 763	23 654 492	94.7	62.7
42182	Farm & garden machinery & equipment whsle .....	755	420 542	1.7	3.6
421820	Farm & garden machinery & equipment whsle .....	755	420 542	1.7	3.6
4218201	Farm machinery & equipment—farm dealers .....	540	191 340	.8	3.2
4218202	Farm machinery & equipment—whsle distributors .....	208	227 883	.9	4.6
4218203	Lawn & garden machinery & equipment whsle .....	7	1 319	Z	X
42183	Industrial machinery & equipment whsle .....	669	285 271	1.1	14.1
421830	Industrial machinery & equipment whsle .....	669	285 271	1.1	14.1
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	85	17 628	.1	12.4
42183021	Hydraulic & pneumatic pumps & motors whsle .....	33	2 744	Z	X
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	52	14 884	.1	20.6
4218303	General-purpose industrial machinery & equipment whsle .....	252	111 366	.4	21.8
4218304	Metalworking machinery & equipment whsle .....	34	12 017	Z	X
4218305	Materials handling equipment whsle .....	126	71 906	.3	21.9
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	61	31 327	.1	4.8
4218307	Other industrial machinery & equipment whsle .....	109	40 801	.2	X
42184	Industrial supplies whsle .....	415	122 463	.5	4.1
421840	Industrial supplies whsle .....	415	122 463	.5	4.1
4218401	General-line industrial supplies whsle .....	218	48 920	.2	X
4218402	Mechanical power transmission supplies whsle .....	48	9 809	Z	X
4218403	Welding supplies whsle .....	18	4 547	Z	X
4218404	Industrial containers & supplies whsle .....	6	1 501	Z	X
4218405	Industrial valves & fittings (except fluid-power) whsle .....	6	340	Z	X
4218406	Other industrial supplies whsle .....	119	57 346	.2	13.5
42185	Service establishment equipment & supplies whsle .....	6	2 540	Z	X
421850	Service establishment equipment & supplies whsle .....	6	2 540	Z	X
4218504	Other service establishment equipment & supplies whsle .....	6	D	D	X
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	34	10 930	Z	X
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	34	10 930	Z	X
4218602	Marine machinery, equipment, & supplies whsle .....	25	3 685	Z	X
4218603	Other transportation equipment & supplies whsle .....	7	1 195	Z	X
4219	Miscellaneous durable goods whsle .....	337	52 203	.2	17.6
42199	Other miscellaneous durable goods whsle .....	331	47 034	.2	13.2
421990	Other miscellaneous durable goods whsle .....	331	47 034	.2	13.2
4219903	General merchandise (durable goods) whsle .....	326	46 655	.2	12.9

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2100</b>	<b>Construction and mining machinery and equipment (including parts and attachments)—Con.</b>				
422	Wholesale trade, nondurable goods .....	78	38 730	.2	20.0
4221	Paper & paper product whsle .....	7	349	Z	X
4226	Chemical & allied products whsle .....	30	27 034	.1	4.8
42261	Plastics materials & basic forms & shapes whsle .....	12	13 739	.1	X
422610	Plastics materials & basic forms & shapes whsle .....	12	13 739	.1	X
42269	Other chemical & allied products whsle .....	18	13 295	.1	9.4
422690	Other chemical & allied products whsle .....	18	13 295	.1	9.4
4226902	Other chemical & allied products whsle .....	15	13 042	.1	10.3
4227	Petroleum & petroleum products whsle .....	9	5 789	Z	53.5
42271	Petroleum bulk stations & terminals .....	9	5 789	Z	55.5
422710	Petroleum bulk stations & terminals .....	9	5 789	Z	55.5
4227101	Petroleum bulk stations & terminals (except LP) .....	9	5 789	Z	55.8
42271011	Petroleum bulk stations (except LP) .....	9	5 789	Z	54.0
4229	Miscellaneous nondurable goods whsle .....	29	5 296	Z	42.0
42299	Other miscellaneous nondurable goods whsle .....	25	4 363	Z	74.2
422990	Other miscellaneous nondurable goods whsle .....	25	4 363	Z	74.2
4229902	General merchandise (nondurable goods) whsle .....	25	4 363	Z	84.5
<b>2200</b>	<b>Farm machinery, equipment, and parts .....</b>	<b>10 997</b>	<b>23 324 481</b>	<b>100.0</b>	<b>48.7</b>
421	Wholesale trade, durable goods .....	10 484	23 183 352	99.4	50.0
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	270	425 818	1.8	1.3
42111	Automobile & other motor vehicle whsle .....	106	362 982	1.6	1.7
421110	Automobile & other motor vehicle whsle .....	106	362 982	1.6	1.7
4211101	Automobile & motorcycle whsle .....	32	321 258	1.4	1.0
4211103	Light truck & van (14,000 lb or less) whsle .....	6	2 012	Z	X
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle .....	14	D	D	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	51	23 625	.1	4.3
42112	Motor vehicle supplies & new parts whsle .....	132	58 162	.2	X
421120	Motor vehicle supplies & new parts whsle .....	132	58 162	.2	X
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	57	8 048	Z	X
4211202	Motor vehicle supplies & new parts—jobbers .....	75	50 114	.2	X
42113	Tire & tube whsle .....	6	3 279	Z	3.3
421130	Tire & tube whsle .....	6	3 279	Z	3.3
42114	Motor vehicle parts, (used) whsle .....	26	1 395	Z	1.5
421140	Motor vehicle parts, (used) whsle .....	26	1 395	Z	1.5
4213	Lumber & other construction materials whsle .....	15	1 811	Z	19.3
42139	Other construction materials whsle .....	15	1 811	Z	9.5
421390	Other construction materials whsle .....	15	1 811	Z	9.5
4213902	Other construction materials whsle .....	15	1 811	Z	7.7
4214	Professional & commercial equipment & supplies whsle .....	6	462	Z	X
42144	Other commercial equipment whsle .....	6	462	Z	X
421440	Other commercial equipment whsle .....	6	462	Z	X
4214401	Restaurant & hotel equipment & supplies whsle .....	6	462	Z	X
4215	Metal & mineral (except petroleum) whsle .....	19	1 852	Z	X
42151	Metal service centers & offices .....	19	1 852	Z	X
421510	Metal service centers & offices .....	19	1 852	Z	X
4215101	Ferrous metal service centers & sales offices .....	19	1 852	Z	X
42151011	Ferrous metal service centers .....	14	1 618	Z	X
4216	Electrical goods whsle .....	6	2 079	Z	17.3
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	6	2 079	Z	17.9
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	6	2 079	Z	17.9
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	67	28 021	.1	.5
42171	Hardware whsle .....	45	15 544	.1	.7
421710	Hardware whsle .....	45	15 544	.1	.7
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	17	11 082	Z	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	17	11 082	Z	X
4218	Machinery, equipment, & supplies whsle .....	9 866	22 690 313	97.3	55.0
42181	Construction & mining (except petroleum) machinery & equip whsle .....	540	381 913	1.6	4.8
421810	Construction & mining (except petroleum) machinery & equip whsle .....	540	381 913	1.6	4.8
42182	Farm & garden machinery & equipment whsle .....	8 740	22 054 246	94.6	68.5
421820	Farm & garden machinery & equipment whsle .....	8 740	22 054 246	94.6	68.5
4218201	Farm machinery & equipment—farm dealers .....	6 789	16 539 514	70.9	71.3
4218202	Farm machinery & equipment—whsle distributors .....	1 891	5 441 363	23.3	60.1
4218203	Lawn & garden machinery & equipment whsle .....	60	73 369	.3	49.1
42183	Industrial machinery & equipment whsle .....	380	207 520	.9	14.9
421830	Industrial machinery & equipment whsle .....	380	207 520	.9	14.9
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	57	11 864	.1	6.9
42183021	Hydraulic & pneumatic pumps & motors whsle .....	24	4 116	Z	X
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	33	7 748	Z	10.1
4218303	General-purpose industrial machinery & equipment whsle .....	131	58 531	.3	13.1
4218304	Metalworking machinery & equipment whsle .....	15	9 066	Z	X
4218305	Materials handling equipment whsle .....	103	72 144	.3	X
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	34	5 125	Z	X
4218307	Other industrial machinery & equipment whsle .....	36	46 633	.2	38.0
42184	Industrial supplies whsle .....	190	45 045	.2	X
421840	Industrial supplies whsle .....	190	45 045	.2	X
4218401	General-line industrial supplies whsle .....	66	7 637	Z	X
4218402	Mechanical power transmission supplies whsle .....	72	23 024	.1	X
4218404	Industrial containers & supplies whsle .....	6	5 074	Z	X
4218406	Other industrial supplies whsle .....	42	8 889	Z	X
42185	Service establishment equipment & supplies whsle .....	9	210	Z	X
421850	Service establishment equipment & supplies whsle .....	9	210	Z	X
4218504	Other service establishment equipment & supplies whsle .....	9	D	D	X
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	7	1 379	Z	X
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	7	1 379	Z	X
4218603	Other transportation equipment & supplies whsle .....	7	1 379	Z	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2200</b>	<b>Farm machinery, equipment, and parts—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4219	Miscellaneous durable goods whsle . . . . .	234	32 978	.1	3.3
42199	Other miscellaneous durable goods whsle . . . . .	232	32 485	.1	2.9
421990	Other miscellaneous durable goods whsle . . . . .	232	32 485	.1	2.9
4219903	General merchandise (durable goods) whsle . . . . .	227	32 374	.1	2.8
422	Wholesale trade, nondurable goods . . . . .	513	141 129	.6	2.1
4224	Grocery & related products whsle . . . . .	14	991	Z	X
4225	Farm-product raw material whsle . . . . .	26	1 431	Z	2.3
42251	Grain & field bean whsle . . . . .	20	1 187	Z	1.2
422510	Grain & field bean whsle . . . . .	20	1 187	Z	1.2
4226	Chemical & allied products whsle . . . . .	30	9 135	Z	11.8
42269	Other chemical & allied products whsle . . . . .	28	8 841	Z	9.1
422690	Other chemical & allied products whsle . . . . .	28	8 841	Z	9.1
4226902	Other chemical & allied products whsle . . . . .	28	8 841	Z	9.2
4227	Petroleum & petroleum products whsle . . . . .	12	850	Z	X
42271	Petroleum bulk stations & terminals . . . . .	8	799	Z	X
422710	Petroleum bulk stations & terminals . . . . .	8	799	Z	X
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	6	661	Z	X
42271011	Petroleum bulk stations (except LP) . . . . .	6	661	Z	X
4229	Miscellaneous nondurable goods whsle . . . . .	427	125 211	.5	2.0
42291	Farm supplies whsle . . . . .	373	100 767	.4	1.9
422910	Farm supplies whsle . . . . .	373	100 767	.4	1.9
4229101	Farm supplies—farm dealers . . . . .	265	20 672	.1	.1
4229102	Farm supplies—whsle distributors . . . . .	108	80 095	.3	2.6
42299	Other miscellaneous nondurable goods whsle . . . . .	50	22 644	.1	1.7
422990	Other miscellaneous nondurable goods whsle . . . . .	50	22 644	.1	1.7
4229902	General merchandise (nondurable goods) whsle . . . . .	50	22 644	.1	1.9
<b>2220</b>	<b>Garden machinery, equipment, and parts . . . . .</b>	<b>5 661</b>	<b>4 561 546</b>	<b>100.0</b>	<b>40.3</b>
421	Wholesale trade, durable goods . . . . .	5 399	4 418 813	96.9	41.3
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	143	14 845	.3	3.7
42111	Automobile & other motor vehicle whsle . . . . .	13	4 558	.1	15.5
421110	Automobile & other motor vehicle whsle . . . . .	13	4 558	.1	15.5
4211101	Automobile & motorcycle whsle . . . . .	9	1 663	Z	77.4
42112	Motor vehicle supplies & new parts whsle . . . . .	115	3 456	.1	X
421120	Motor vehicle supplies & new parts whsle . . . . .	115	3 456	.1	X
4211201	Motor vehicle supplies & new parts—warehouse distributors . . . . .	66	2 605	.1	X
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	49	851	Z	X
42114	Motor vehicle parts, (used) whsle . . . . .	12	242	Z	X
421140	Motor vehicle parts, (used) whsle . . . . .	12	242	Z	X
4212	Furniture & home furnishings whsle . . . . .	8	5 249	.1	X
4213	Lumber & other construction materials whsle . . . . .	8	454	Z	X
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	7	346	Z	X
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	7	346	Z	X
4213101	Lumber without yard whsle . . . . .	7	346	Z	X
4216	Electrical goods whsle . . . . .	15	5 327	.1	X
42169	Other electronic parts & equipment whsle . . . . .	9	1 538	Z	X
421690	Other electronic parts & equipment whsle . . . . .	9	1 538	Z	X
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	9	1 538	Z	X
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	147	375 299	8.2	1.0
42171	Hardware whsle . . . . .	131	353 140	7.7	.5
421710	Hardware whsle . . . . .	131	353 140	7.7	.5
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	12	293	Z	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	12	293	Z	X
4218	Machinery, equipment, & supplies whsle . . . . .	4 631	3 721 481	81.6	56.0
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	189	52 071	1.1	11.2
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	189	52 071	1.1	11.2
42182	Farm & garden machinery & equipment whsle . . . . .	4 258	3 519 845	77.2	67.7
421820	Farm & garden machinery & equipment whsle . . . . .	4 258	3 519 845	77.2	67.7
4218201	Farm machinery & equipment—farm dealers . . . . .	3 327	1 058 256	23.2	71.8
4218202	Farm machinery & equipment—whsle distributors . . . . .	299	165 100	3.6	61.6
4218203	Lawn & garden machinery & equipment whsle . . . . .	632	2 296 489	50.3	53.1
42183	Industrial machinery & equipment whsle . . . . .	137	142 696	3.1	6.8
421830	Industrial machinery & equipment whsle . . . . .	137	142 696	3.1	6.8
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	18	3 152	.1	X
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	15	1 378	Z	X
4218303	General-purpose industrial machinery & equipment whsle . . . . .	78	94 020	2.1	3.2
4218305	Materials handling equipment whsle . . . . .	20	13 210	.3	X
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	6	583	Z	X
4218307	Other industrial machinery & equipment whsle . . . . .	15	31 731	.7	45.2
42184	Industrial supplies whsle . . . . .	43	6 765	.1	X
421840	Industrial supplies whsle . . . . .	43	6 765	.1	X
4218401	General-line industrial supplies whsle . . . . .	17	496	Z	X
4218402	Mechanical power transmission supplies whsle . . . . .	15	281	Z	X
4218404	Industrial containers & supplies whsle . . . . .	9	4 882	.1	X
4219	Miscellaneous durable goods whsle . . . . .	442	296 097	6.5	1.3
42191	Sporting & recreational goods & supplies whsle . . . . .	14	24 527	.5	10.9
421910	Sporting & recreational goods & supplies whsle . . . . .	14	24 527	.5	10.9
42199	Other miscellaneous durable goods whsle . . . . .	428	271 570	6.0	.5
421990	Other miscellaneous durable goods whsle . . . . .	428	271 570	6.0	.5
4219903	General merchandise (durable goods) whsle . . . . .	425	271 514	6.0	.4

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2220</b>	<b>Garden machinery, equipment, and parts—Con.</b>				
422	Wholesale trade, nondurable goods .....	262	142 733	3.1	4.9
4224	Grocery & related products whsle .....	8	177	Z	X
4226	Chemical & allied products whsle .....	14	3 885	.1	X
42269	Other chemical & allied products whsle .....	11	3 597	.1	X
422690	Other chemical & allied products whsle .....	11	3 597	.1	X
4226902	Other chemical & allied products whsle .....	11	3 597	.1	X
4227	Petroleum & petroleum products whsle .....	12	5 587	.1	X
42271	Petroleum bulk stations & terminals .....	12	5 587	.1	X
422710	Petroleum bulk stations & terminals .....	12	5 587	.1	X
4227101	Petroleum bulk stations & terminals (except LP) .....	12	5 587	.1	X
42271011	Petroleum bulk stations (except LP) .....	12	5 587	.1	X
4229	Miscellaneous nondurable goods whsle .....	219	132 857	2.9	5.0
42291	Farm supplies whsle .....	158	126 335	2.8	5.1
422910	Farm supplies whsle .....	158	126 335	2.8	5.1
4229101	Farm supplies—farm dealers .....	43	2 424	.1	X
4229102	Farm supplies—whsle distributors .....	115	123 911	2.7	5.9
42299	Other miscellaneous nondurable goods whsle .....	58	6 203	.1	X
422990	Other miscellaneous nondurable goods whsle .....	58	6 203	.1	X
4229902	General merchandise (nondurable goods) whsle .....	35	2 590	.1	X
4229904	Other nondurable goods whsle .....	18	1 490	Z	X
<b>2230</b>	<b>Food-processing machinery, equipment, and parts .....</b>	<b>1 657</b>	<b>2 770 450</b>	<b>100.0</b>	<b>62.6</b>
421	Wholesale trade, durable goods .....	1 618	2 687 333	97.0	68.1
4214	Professional & commercial equipment & supplies whsle .....	14	5 626	.2	51.3
42143	Computer & computer peripheral equipment & software whsle .....	7	429	Z	X
421430	Computer & computer peripheral equipment & software whsle .....	7	429	Z	X
4214301	Computer & peripheral equipment whsle .....	7	429	Z	X
42143011	Computers & peripheral equipment for resale .....	7	429	Z	X
42144	Other commercial equipment whsle .....	7	5 197	.2	33.4
421440	Other commercial equipment whsle .....	7	5 197	.2	33.4
4216	Electrical goods whsle .....	9	1 740	.1	56.6
42169	Other electronic parts & equipment whsle .....	9	1 740	.1	55.9
421690	Other electronic parts & equipment whsle .....	9	1 740	.1	55.9
4216902	Electronic parts (excluding communications equipment) whsle .....	6	736	Z	54.1
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	9	1 311	Z	70.6
42171	Hardware whsle .....	6	662	Z	73.9
421710	Hardware whsle .....	6	662	Z	73.9
4218	Machinery, equipment, & supplies whsle .....	1 578	2 677 954	96.7	68.4
42183	Industrial machinery & equipment whsle .....	1 530	2 663 435	96.1	70.5
421830	Industrial machinery & equipment whsle .....	1 530	2 663 435	96.1	70.5
4218301	Food-processing machinery & equipment whsle .....	1 056	2 519 412	90.9	67.2
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	65	13 648	.5	73.2
42183021	Hydraulic & pneumatic pumps & motors whsle .....	40	8 940	.3	56.2
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	25	4 708	.2	81.9
4218303	General-purpose industrial machinery & equipment whsle .....	181	51 337	1.9	84.1
4218304	Metalworking machinery & equipment whsle .....	24	5 363	.2	X
4218305	Materials handling equipment whsle .....	73	39 183	1.4	71.0
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	23	1 367	Z	75.9
4218307	Other industrial machinery & equipment whsle .....	108	33 125	1.2	66.8
42184	Industrial supplies whsle .....	36	10 106	.4	61.4
421840	Industrial supplies whsle .....	36	10 106	.4	61.4
4218401	General-line industrial supplies whsle .....	24	3 405	.1	36.1
4218404	Industrial containers & supplies whsle .....	6	2 904	.1	X
422	Wholesale trade, nondurable goods .....	39	83 117	3.0	7.8
4224	Grocery & related products whsle .....	15	70 569	2.5	.4
42249	Other grocery & related products whsle .....	12	24 766	.9	6.7
422490	Other grocery & related products whsle .....	12	24 766	.9	6.7
4224901	Coffee, tea, & spice whsle .....	6	1 092	Z	X
4226	Chemical & allied products whsle .....	7	8 193	.3	X
4229	Miscellaneous nondurable goods whsle .....	14	3 620	.1	74.4
42299	Other miscellaneous nondurable goods whsle .....	14	3 620	.1	74.9
422990	Other miscellaneous nondurable goods whsle .....	14	3 620	.1	74.9
4229902	General merchandise (nondurable goods) whsle .....	11	3 598	.1	90.5
<b>2300</b>	<b>Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....</b>	<b>4 415</b>	<b>3 377 059</b>	<b>100.0</b>	<b>55.6</b>
421	Wholesale trade, durable goods .....	4 381	3 365 540	99.7	53.8
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	7	4 040	.1	X
42112	Motor vehicle supplies & new parts whsle .....	7	4 040	.1	X
421120	Motor vehicle supplies & new parts whsle .....	7	4 040	.1	X
4214	Professional & commercial equipment & supplies whsle .....	10	557	Z	61.4
4215	Metal & mineral (except petroleum) whsle .....	23	9 962	.3	42.7
42151	Metal service centers & offices .....	23	9 962	.3	42.4
421510	Metal service centers & offices .....	23	9 962	.3	42.4
4215101	Ferrous metal service centers & sales offices .....	23	9 962	.3	42.5
42151011	Ferrous metal service centers .....	14	9 423	.3	42.5
42151012	Ferrous metal sales offices .....	9	539	Z	47.0
4216	Electrical goods whsle .....	28	7 965	.2	68.9
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	6	712	Z	73.6
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	6	712	Z	73.6
42169	Other electronic parts & equipment whsle .....	22	7 253	.2	68.0
421690	Other electronic parts & equipment whsle .....	22	7 253	.2	68.0
4216901	Communications equipment & supplies whsle .....	10	1 893	.1	70.6
4216902	Electronic parts (excluding communications equipment) whsle .....	12	5 360	.2	67.6

See footnotes at end of table.



**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2300</b>	<b>Hydraulic and pneumatic (fluid-power) pumps, motors, and parts—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	32	26 662	.8	8.8
42171	Hardware whsle .....	19	20 932	.6	4.1
421710	Hardware whsle .....	19	20 932	.6	4.1
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	7	4 834	.1	45.5
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	7	4 834	.1	45.5
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	6	896	Z	X
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	6	896	Z	X
4218	Machinery, equipment, & supplies whsle .....	4 166	3 305 969	97.9	54.5
42181	Construction & mining (except petroleum) machinery & equip whsle .....	61	5 979	.2	63.3
421810	Construction & mining (except petroleum) machinery & equip whsle .....	61	5 979	.2	63.3
42182	Farm & garden machinery & equipment whsle .....	9	2 060	.1	75.4
421820	Farm & garden machinery & equipment whsle .....	9	2 060	.1	75.4
42183	Industrial machinery & equipment whsle .....	3 213	3 162 642	93.7	64.0
421830	Industrial machinery & equipment whsle .....	3 213	3 162 642	93.7	64.0
4218301	Food-processing machinery & equipment whsle .....	37	9 181	.3	75.9
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	2 061	2 804 734	83.1	63.2
42183021	Hydraulic & pneumatic pumps & motors whsle .....	1 275	2 296 841	68.0	47.9
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	786	507 893	15.0	72.8
4218303	General-purpose industrial machinery & equipment whsle .....	606	188 025	5.6	77.1
4218304	Metalworking machinery & equipment whsle .....	101	66 888	2.0	X
4218305	Materials handling equipment whsle .....	133	29 165	.9	62.6
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	113	30 094	.9	73.1
4218307	Other industrial machinery & equipment whsle .....	162	34 555	1.0	66.1
42184	Industrial supplies whsle .....	858	116 168	3.4	7.9
421840	Industrial supplies whsle .....	858	116 168	3.4	7.9
4218401	General-line industrial supplies whsle .....	457	56 249	1.7	10.8
4218402	Mechanical power transmission supplies whsle .....	248	24 445	.7	1.0
4218405	Industrial valves & fittings (except fluid-power) whsle .....	49	23 037	.7	X
4218406	Other industrial supplies whsle .....	95	11 939	.4	4.8
42185	Service establishment equipment & supplies whsle .....	15	947	Z	39.1
421850	Service establishment equipment & supplies whsle .....	15	947	Z	39.1
4218504	Other service establishment equipment & supplies whsle .....	12	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	10	18 173	.5	73.1
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	10	18 173	.5	73.1
4218603	Other transportation equipment & supplies whsle .....	9	5 076	.2	62.5
4219	Miscellaneous durable goods whsle .....	115	10 385	.3	7.8
42199	Other miscellaneous durable goods whsle .....	113	10 336	.3	7.0
421990	Other miscellaneous durable goods whsle .....	113	10 336	.3	7.0
4219903	General merchandise (durable goods) whsle .....	113	10 336	.3	6.8
422	Wholesale trade, nondurable goods .....	34	11 519	.3	27.0
4226	Chemical & allied products whsle .....	14	10 277	.3	13.0
42269	Other chemical & allied products whsle .....	9	1 185	Z	20.7
422690	Other chemical & allied products whsle .....	9	1 185	Z	20.7
4226902	Other chemical & allied products whsle .....	7	1 094	Z	22.4
4229	Miscellaneous nondurable goods whsle .....	16	582	Z	78.9
42299	Other miscellaneous nondurable goods whsle .....	16	582	Z	79.4
422990	Other miscellaneous nondurable goods whsle .....	16	582	Z	79.4
4229902	General merchandise (nondurable goods) whsle .....	16	582	Z	90.5
<b>2320</b>	<b>General-purpose industrial machinery, equipment, and parts .....</b>	<b>19 107</b>	<b>32 122 077</b>	<b>100.0</b>	<b>26.0</b>
421	Wholesale trade, durable goods .....	17 736	27 903 173	86.9	28.5
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	414	194 107	.6	8.8
42111	Automobile & other motor vehicle whsle .....	46	13 029	Z	1.0
421110	Automobile & other motor vehicle whsle .....	46	13 029	Z	1.0
4211101	Automobile & motorcycle whsle .....	7	2 007	Z	X
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle .....	10	D	D	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	27	5 926	Z	X
42112	Motor vehicle supplies & new parts whsle .....	347	178 343	.6	9.3
421120	Motor vehicle supplies & new parts whsle .....	347	178 343	.6	9.3
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	123	25 982	.1	2.8
4211202	Motor vehicle supplies & new parts—jobbers .....	195	128 914	.4	10.3
4211203	Petroleum products marketing equipment whsle .....	29	23 447	.1	X
42113	Tire & tube whsle .....	11	2 440	Z	X
421130	Tire & tube whsle .....	11	2 440	Z	X
42114	Motor vehicle parts, (used) whsle .....	10	295	Z	X
421140	Motor vehicle parts, (used) whsle .....	10	295	Z	X
4212	Furniture & home furnishings whsle .....	33	6 723	Z	X
42121	Furniture whsle .....	9	3 790	Z	X
421210	Furniture whsle .....	9	3 790	Z	X
42122	Home furnishings whsle .....	24	2 933	Z	X
421220	Home furnishings whsle .....	24	2 933	Z	X
4212203	Floor coverings whsle .....	6	148	Z	X
4212204	Other home furnishings whsle .....	10	2 085	Z	X
4213	Lumber & other construction materials whsle .....	23	17 544	.1	X
42131	Lumber, plywood, millwork, & wood panel whsle .....	7	13 434	Z	X
421310	Lumber, plywood, millwork, & wood panel whsle .....	7	13 434	Z	X
42139	Other construction materials whsle .....	10	3 457	Z	X
421390	Other construction materials whsle .....	10	3 457	Z	X
4213902	Other construction materials whsle .....	10	3 457	Z	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2320</b>	<b>General-purpose industrial machinery, equipment, and parts—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4214	Professional & commercial equipment & supplies whsle . . . . .	342	283 768	.9	1.8
42142	Office equipment whsle . . . . .	251	193 545	.6	X
421420	Office equipment whsle . . . . .	251	193 545	.6	X
42143	Computer & computer peripheral equipment & software whsle . . . . .	47	74 607	.2	2.4
421430	Computer & computer peripheral equipment & software whsle . . . . .	47	74 607	.2	2.4
4214301	Computer & peripheral equipment whsle . . . . .	36	4 191	Z	23.1
42143011	Computers & peripheral equipment for resale . . . . .	21	1 682	Z	X
42143012	Computers & peripheral equipment for end use . . . . .	15	2 509	Z	X
4214302	Computer software (packaged) whsle . . . . .	11	70 416	.2	X
42144	Other commercial equipment whsle . . . . .	14	3 366	Z	X
421440	Other commercial equipment whsle . . . . .	14	3 366	Z	X
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	9	933	Z	X
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	20	8 578	Z	21.4
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	20	8 578	Z	21.4
4214501	Surgical, medical, & hospital supplies whsle . . . . .	19	8 479	Z	20.3
4215	Metal & mineral (except petroleum) whsle . . . . .	394	751 419	2.3	.5
42151	Metal service centers & offices . . . . .	383	745 970	2.3	.5
421510	Metal service centers & offices . . . . .	383	745 970	2.3	.5
4215101	Ferrous metal service centers & sales offices . . . . .	347	666 239	2.1	.6
42151011	Ferrous metal service centers . . . . .	261	620 080	1.9	.6
42151012	Ferrous metal sales offices . . . . .	86	46 159	.1	.4
4215102	Nonferrous metal service centers & sales offices . . . . .	36	79 731	.2	X
42151021	Nonferrous metal service centers . . . . .	33	79 271	.2	X
42152	Coal & other mineral & ore whsle . . . . .	11	5 449	Z	X
421520	Coal & other mineral & ore whsle . . . . .	11	5 449	Z	X
4215202	Other mineral & ore whsle . . . . .	7	1 444	Z	X
4216	Electrical goods whsle . . . . .	604	515 241	1.6	2.1
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	254	113 476	.4	4.6
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	254	113 476	.4	4.6
42162	Electrical appliance, television & radio set whsle . . . . .	13	2 010	Z	.7
421620	Electrical appliance, television & radio set whsle . . . . .	13	2 010	Z	.7
42169	Other electronic parts & equipment whsle . . . . .	337	399 755	1.2	1.5
421690	Other electronic parts & equipment whsle . . . . .	337	399 755	1.2	1.5
4216901	Communications equipment & supplies whsle . . . . .	39	84 709	.3	3.9
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	298	315 046	1.0	1.3
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	620	280 233	.9	7.0
42171	Hardware whsle . . . . .	351	173 725	.5	4.3
421710	Hardware whsle . . . . .	351	173 725	.5	4.3
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	146	50 607	.2	10.2
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	146	50 607	.2	10.2
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	113	50 725	.2	16.5
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	113	50 725	.2	16.5
42174	Refrigeration equipment & supplies whsle . . . . .	10	5 176	Z	28.5
421740	Refrigeration equipment & supplies whsle . . . . .	10	5 176	Z	28.5
4218	Machinery, equipment, & supplies whsle . . . . .	13 704	25 071 824	78.1	45.6
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	468	417 520	1.3	3.5
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	468	417 520	1.3	3.5
42182	Farm & garden machinery & equipment whsle . . . . .	605	286 137	.9	3.3
421820	Farm & garden machinery & equipment whsle . . . . .	605	286 137	.9	3.3
4218201	Farm machinery & equipment—farm dealers . . . . .	430	175 467	.5	.8
4218202	Farm machinery & equipment—whsle distributors . . . . .	154	90 133	.3	7.0
4218203	Lawn & garden machinery & equipment whsle . . . . .	21	20 537	.1	29.7
42183	Industrial machinery & equipment whsle . . . . .	10 863	23 852 133	74.3	56.7
421830	Industrial machinery & equipment whsle . . . . .	10 863	23 852 133	74.3	56.7
4218301	Food-processing machinery & equipment whsle . . . . .	143	81 639	.3	65.4
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	687	354 019	1.1	69.7
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	334	180 517	.6	59.5
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	353	173 502	.5	74.2
4218303	General-purpose industrial machinery & equipment whsle . . . . .	8 460	22 480 120	70.0	60.8
4218304	Metalworking machinery & equipment whsle . . . . .	343	283 257	.9	X
4218305	Materials handling equipment whsle . . . . .	490	350 749	1.1	59.8
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	350	136 698	.4	66.5
4218307	Other industrial machinery & equipment whsle . . . . .	390	165 651	.5	62.8
42184	Industrial supplies whsle . . . . .	1 568	453 644	1.4	15.0
421840	Industrial supplies whsle . . . . .	1 568	453 644	1.4	15.0
4218401	General-line industrial supplies whsle . . . . .	681	109 001	.3	15.6
4218402	Mechanical power transmission supplies whsle . . . . .	245	93 113	.3	12.9
4218403	Welding supplies whsle . . . . .	65	15 967	.1	X
4218404	Industrial containers & supplies whsle . . . . .	32	17 285	.1	24.6
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	91	68 047	.2	X
4218406	Other industrial supplies whsle . . . . .	454	150 231	.5	1.9
42185	Service establishment equipment & supplies whsle . . . . .	106	20 897	.1	11.1
421850	Service establishment equipment & supplies whsle . . . . .	106	20 897	.1	11.1
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	48	5 635	Z	X
4218503	Laundry & dry-cleaning equipment & supplies whsle . . . . .	6	D	D	X
4218504	Other service establishment equipment & supplies whsle . . . . .	52	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	94	41 493	.1	4.9
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	94	41 493	.1	4.9
4218601	Aircraft & aeronautical equipment & supplies whsle . . . . .	18	5 406	Z	X
4218602	Marine machinery, equipment, & supplies whsle . . . . .	49	24 487	.1	.5
4218603	Other transportation equipment & supplies whsle . . . . .	27	11 600	Z	23.5

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2320</b>	<b>General-purpose industrial machinery, equipment, and parts—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4219	Miscellaneous durable goods whsle . . . . .	1 602	782 314	2.4	.2
42191	Sporting & recreational goods & supplies whsle . . . . .	6	2 016	Z	X
421910	Sporting & recreational goods & supplies whsle . . . . .	6	2 016	Z	X
42192	Toy & hobby goods & supplies whsle . . . . .	6	312	Z	X
421920	Toy & hobby goods & supplies whsle . . . . .	6	312	Z	X
42193	Recyclable material whsle . . . . .	235	94 238	.3	.5
421930	Recyclable material whsle . . . . .	235	94 238	.3	.5
4219301	Iron & steel scrap processors & dealers . . . . .	74	52 096	.2	X
42193011	Iron & steel scrap processors (using power processing equipment) . . . . .	62	12 993	Z	X
42193012	Iron & steel scrap processors (not using power processing equip) . . . . .	12	39 103	.1	X
4219302	Recyclable paper & paperboard whsle . . . . .	23	5 739	Z	2.7
4219303	Other recyclable material whsle . . . . .	138	36 403	.1	.3
42199	Other miscellaneous durable goods whsle . . . . .	1 353	685 586	2.1	.1
421990	Other miscellaneous durable goods whsle . . . . .	1 353	685 586	2.1	.1
4219902	Forest products (except lumber) whsle . . . . .	17	2 389	Z	X
4219903	General merchandise (durable goods) whsle . . . . .	1 294	674 416	2.1	.1
4219905	Fire extinguishers & fire safety equipment whsle . . . . .	10	1 161	Z	X
4219906	Other durable goods whsle . . . . .	29	7 261	Z	X
422	Wholesale trade, nondurable goods . . . . .	1 371	4 218 904	13.1	16.4
4221	Paper & paper product whsle . . . . .	61	17 946	.1	X
42212	Stationery & office supplies whsle . . . . .	7	2 232	Z	X
422120	Stationery & office supplies whsle . . . . .	7	2 232	Z	X
42213	Industrial & personal service paper whsle . . . . .	51	15 667	Z	X
422130	Industrial & personal service paper whsle . . . . .	51	15 667	Z	X
4222	Drugs, & druggists' sundries whsle . . . . .	9	2 245	Z	8.0
42221	Drugs, & druggists' sundries whsle . . . . .	9	2 245	Z	8.0
422210	Drugs, & druggists' sundries whsle . . . . .	9	2 245	Z	8.0
4222101	General-line drugs whsle . . . . .	8	2 238	Z	8.2
4223	Apparel, piece goods, & notions whsle . . . . .	66	66 895	.2	2.7
42231	Piece goods, notions, & other dry goods whsle . . . . .	49	54 356	.2	X
422310	Piece goods, notions, & other dry goods whsle . . . . .	49	54 356	.2	X
4223101	Piece goods—jobbers . . . . .	42	53 453	.2	X
4223102	Notions & other dry goods whsle . . . . .	7	903	Z	X
42232	Men's & boys' clothing & furnishings whsle . . . . .	14	8 876	Z	X
422320	Men's & boys' clothing & furnishings whsle . . . . .	14	8 876	Z	X
4224	Grocery & related products whsle . . . . .	31	6 762	Z	1.6
42249	Other grocery & related products whsle . . . . .	16	3 345	Z	1.1
422490	Other grocery & related products whsle . . . . .	16	3 345	Z	1.1
4224906	Other grocery specialties whsle . . . . .	10	2 350	Z	1.9
4225	Farm-product raw material whsle . . . . .	58	30 148	.1	X
42251	Grain & field bean whsle . . . . .	49	29 291	.1	X
422510	Grain & field bean whsle . . . . .	49	29 291	.1	X
42259	Other farm product raw material whsle . . . . .	6	512	Z	X
422590	Other farm product raw material whsle . . . . .	6	512	Z	X
4225905	Other farm-product raw material whsle . . . . .	6	512	Z	X
4226	Chemical & allied products whsle . . . . .	750	267 187	.8	13.4
42261	Plastics materials & basic forms & shapes whsle . . . . .	139	75 445	.2	2.9
422610	Plastics materials & basic forms & shapes whsle . . . . .	139	75 445	.2	2.9
42269	Other chemical & allied products whsle . . . . .	611	191 742	.6	15.9
422690	Other chemical & allied products whsle . . . . .	611	191 742	.6	15.9
4226901	Industrial gases (except LP) whsle . . . . .	37	9 443	Z	X
4226902	Other chemical & allied products whsle . . . . .	574	182 299	.6	16.4
4227	Petroleum & petroleum products whsle . . . . .	140	126 061	.4	70.6
42271	Petroleum bulk stations & terminals . . . . .	91	107 670	.3	74.2
422710	Petroleum bulk stations & terminals . . . . .	91	107 670	.3	74.2
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	89	107 566	.3	74.7
42271011	Petroleum bulk stations (except LP) . . . . .	85	34 315	.1	6.2
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	49	18 391	.1	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	49	18 391	.1	X
4229	Miscellaneous nondurable goods whsle . . . . .	256	3 701 660	11.5	.3
42291	Farm supplies whsle . . . . .	22	13 788	Z	39.0
422910	Farm supplies whsle . . . . .	22	13 788	Z	39.0
4229102	Farm supplies—whsle distributors . . . . .	22	13 788	Z	42.5
42295	Paint, varnish, & supplies whsle . . . . .	47	14 521	Z	1.5
422950	Paint, varnish, & supplies whsle . . . . .	47	14 521	Z	1.5
4229501	Paint, varnish, & supplies whsle . . . . .	47	14 521	Z	1.5
42299	Other miscellaneous nondurable goods whsle . . . . .	186	3 673 301	11.4	.1
422990	Other miscellaneous nondurable goods whsle . . . . .	186	3 673 301	11.4	.1
4229902	General merchandise (nondurable goods) whsle . . . . .	147	3 668 835	11.4	.1
4229904	Other nondurable goods whsle . . . . .	30	3 916	Z	.7

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2330</b>	<b>Metalworking machinery, equipment, and parts</b>	<b>5 811</b>	<b>13 542 913</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods	5 726	13 516 284	99.8	X
4211	Motor vehicle & motor vehicle parts & supplies whsle	10	3 646	Z	X
42112	Motor vehicle supplies & new parts whsle	10	3 646	Z	X
421120	Motor vehicle supplies & new parts whsle	10	3 646	Z	X
4211202	Motor vehicle supplies & new parts—jobbers	8	3 010	Z	X
4213	Lumber & other construction materials whsle	8	2 799	Z	X
4214	Professional & commercial equipment & supplies whsle	18	4 381	Z	X
42143	Computer & computer peripheral equipment & software whsle	8	2 188	Z	X
421430	Computer & computer peripheral equipment & software whsle	8	2 188	Z	X
4214301	Computer & peripheral equipment whsle	8	2 188	Z	X
42143012	Computers & peripheral equipment for end use	6	2 106	Z	X
42145	Medical, dental, & hospital equipment & supplies whsle	9	2 077	Z	X
421450	Medical, dental, & hospital equipment & supplies whsle	9	2 077	Z	X
4214501	Surgical, medical, & hospital supplies whsle	9	2 077	Z	X
4215	Metal & mineral (except petroleum) whsle	86	24 648	.2	X
42151	Metal service centers & offices	86	24 648	.2	X
421510	Metal service centers & offices	86	24 648	.2	X
4215101	Ferrous metal service centers & sales offices	82	24 055	.2	X
42151011	Ferrous metal service centers	50	22 166	.2	X
42151012	Ferrous metal sales offices	32	1 889	Z	X
4216	Electrical goods whsle	31	8 796	.1	X
42161	Electrical apparatus & equip, wiring supp, & const material whsle	14	2 627	Z	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle	14	2 627	Z	X
42169	Other electronic parts & equipment whsle	15	6 131	Z	X
421690	Other electronic parts & equipment whsle	15	6 131	Z	X
4216902	Electronic parts (excluding communications equipment) whsle	14	5 908	Z	X
4217	Hardware, & plumbing & heating equipment & supplies whsle	333	101 401	.7	X
42171	Hardware whsle	238	83 936	.6	X
421710	Hardware whsle	238	83 936	.6	X
42172	Plumbing & heating equipment & supplies (hydronics) whsle	22	7 192	.1	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle	22	7 192	.1	X
42173	Warm air heating & air-conditioning equipment & supplies whsle	71	6 361	Z	X
421730	Warm air heating & air-conditioning equipment & supplies whsle	71	6 361	Z	X
4218	Machinery, equipment, & supplies whsle	4 839	13 339 456	98.5	X
42181	Construction & mining (except petroleum) machinery & equip whsle	26	25 269	.2	X
421810	Construction & mining (except petroleum) machinery & equip whsle	26	25 269	.2	X
42182	Farm & garden machinery & equipment whsle	14	4 097	Z	X
421820	Farm & garden machinery & equipment whsle	14	4 097	Z	X
4218202	Farm machinery & equipment—whsle distributors	6	1 773	Z	X
4218203	Lawn & garden machinery & equipment whsle	6	1 732	Z	X
42183	Industrial machinery & equipment whsle	4 077	13 111 708	96.8	X
421830	Industrial machinery & equipment whsle	4 077	13 111 708	96.8	X
4218301	Food-processing machinery & equipment whsle	26	17 256	.1	X
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	63	12 586	.1	X
42183021	Hydraulic & pneumatic pumps & motors whsle	21	1 648	Z	X
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	42	10 938	.1	X
4218303	General-purpose industrial machinery & equipment whsle	407	363 625	2.7	X
4218304	Metalworking machinery & equipment whsle	3 232	12 582 580	92.9	X
4218305	Materials handling equipment whsle	119	40 164	.3	X
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	87	36 717	.3	X
4218307	Other industrial machinery & equipment whsle	143	58 780	.4	X
42184	Industrial supplies whsle	718	198 030	1.5	X
421840	Industrial supplies whsle	718	198 030	1.5	X
4218401	General-line industrial supplies whsle	269	48 618	.4	X
4218402	Mechanical power transmission supplies whsle	38	13 420	.1	X
4218403	Welding supplies whsle	117	17 537	.1	X
4218404	Industrial containers & supplies whsle	11	2 496	Z	X
4218405	Industrial valves & fittings (except fluid-power) whsle	7	7 500	.1	X
4218406	Other industrial supplies whsle	276	108 459	.8	X
4219	Miscellaneous durable goods whsle	401	31 157	.2	X
42199	Other miscellaneous durable goods whsle	396	27 272	.2	X
421990	Other miscellaneous durable goods whsle	396	27 272	.2	X
4219903	General merchandise (durable goods) whsle	378	26 468	.2	X
4219905	Fire extinguishers & fire safety equipment whsle	12	690	X	X
4219906	Other durable goods whsle	6	114	Z	X
422	Wholesale trade, nondurable goods	85	26 629	.2	X
4223	Apparel, piece goods, & notions whsle	8	7 224	.1	X
42231	Piece goods, notions, & other dry goods whsle	7	6 377	Z	X
422310	Piece goods, notions, & other dry goods whsle	7	6 377	Z	X
4223101	Piece goods—jobbers	7	6 377	Z	X
4226	Chemical & allied products whsle	37	12 695	.1	X
42269	Other chemical & allied products whsle	32	11 333	.1	X
422690	Other chemical & allied products whsle	32	11 333	.1	X
4226901	Industrial gases (except LP) whsle	12	5 802	Z	X
4226902	Other chemical & allied products whsle	20	5 531	Z	X
4229	Miscellaneous nondurable goods whsle	32	6 341	Z	X
42295	Paint, varnish, & supplies whsle	18	892	Z	X
422950	Paint, varnish, & supplies whsle	18	892	Z	X
4229501	Paint, varnish, & supplies whsle	18	892	Z	X
42299	Other miscellaneous nondurable goods whsle	12	5 305	Z	X
422990	Other miscellaneous nondurable goods whsle	12	5 305	Z	X
4229902	General merchandise (nondurable goods) whsle	7	5 209	Z	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2340</b>	<b>Materials handling machinery, equipment, and parts</b>	<b>8 957</b>	<b>13 371 365</b>	<b>100.0</b>	<b>42.0</b>
421	Wholesale trade, durable goods	8 846	13 328 058	99.7	40.3
4211	Motor vehicle & motor vehicle parts & supplies whsle	15	2 842	Z	52.9
42111	Automobile & other motor vehicle whsle	7	748	Z	X
421110	Automobile & other motor vehicle whsle	7	748	Z	X
42112	Motor vehicle supplies & new parts whsle	8	2 094	Z	X
421120	Motor vehicle supplies & new parts whsle	8	2 094	Z	X
4213	Lumber & other construction materials whsle	11	5 079	Z	X
42131	Lumber, plywood, millwork, & wood panel whsle	10	5 032	Z	X
421310	Lumber, plywood, millwork, & wood panel whsle	10	5 032	Z	X
4213101	Lumber without yard whsle	9	594	Z	X
4214	Professional & commercial equipment & supplies whsle	60	24 581	.2	37.7
42143	Computer & computer peripheral equipment & software whsle	10	853	Z	63.8
421430	Computer & computer peripheral equipment & software whsle	10	853	Z	63.8
4214301	Computer & peripheral equipment whsle	10	853	Z	64.0
42143011	Computers & peripheral equipment for resale	10	853	Z	X
42144	Other commercial equipment whsle	39	17 297	.1	60.6
421440	Other commercial equipment whsle	39	17 297	.1	60.6
4214402	Store machines & equipment whsle	39	17 297	.1	54.5
42145	Medical, dental, & hospital equipment & supplies whsle	8	4 646	Z	5.2
421450	Medical, dental, & hospital equipment & supplies whsle	8	4 646	Z	5.2
4214501	Surgical, medical, & hospital supplies whsle	8	4 646	Z	5.1
4215	Metal & mineral (except petroleum) whsle	71	18 390	.1	46.5
42151	Metal service centers & offices	71	18 390	.1	46.2
421510	Metal service centers & offices	71	18 390	.1	46.2
4215101	Ferrous metal service centers & sales offices	59	15 674	.1	45.1
42151011	Ferrous metal service centers	42	14 278	.1	38.9
42151012	Ferrous metal sales offices	17	1 396	Z	64.4
4215102	Nonferrous metal service centers & sales offices	12	2 716	Z	78.7
42151022	Nonferrous metal sales offices	11	1 039	Z	73.3
4216	Electrical goods whsle	845	502 943	3.8	1.3
42161	Electrical apparatus & equip, wiring supp, & const material whsle	671	453 468	3.4	.3
421610	Electrical apparatus & equip, wiring supp, & const material whsle	671	453 468	3.4	.3
42162	Electrical appliance, television & radio set whsle	19	4 634	Z	13.5
421620	Electrical appliance, television & radio set whsle	19	4 634	Z	13.5
42169	Other electronic parts & equipment whsle	155	44 841	.3	6.4
421690	Other electronic parts & equipment whsle	155	44 841	.3	6.4
4216901	Communications equipment & supplies whsle	27	10 519	.1	38.4
4216902	Electronic parts (excluding communications equipment) whsle	128	34 322	.3	3.4
4217	Hardware, & plumbing & heating equipment & supplies whsle	295	64 626	.5	2.1
42171	Hardware whsle	242	53 486	.4	2.7
421710	Hardware whsle	242	53 486	.4	2.7
42172	Plumbing & heating equipment & supplies (hydronics) whsle	21	7 702	.1	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle	21	7 702	.1	X
42173	Warm air heating & air-conditioning equipment & supplies whsle	26	1 909	Z	X
421730	Warm air heating & air-conditioning equipment & supplies whsle	26	1 909	Z	X
42174	Refrigeration equipment & supplies whsle	6	1 529	Z	X
421740	Refrigeration equipment & supplies whsle	6	1 529	Z	X
4218	Machinery, equipment, & supplies whsle	7 192	12 683 792	94.9	47.2
42181	Construction & mining (except petroleum) machinery & equip whsle	426	352 258	2.6	3.2
421810	Construction & mining (except petroleum) machinery & equip whsle	426	352 258	2.6	3.2
42182	Farm & garden machinery & equipment whsle	27	16 755	.1	64.1
421820	Farm & garden machinery & equipment whsle	27	16 755	.1	64.1
4218201	Farm machinery & equipment—farm dealers	9	9 212	.1	76.4
4218202	Farm machinery & equipment—whsle distributors	14	5 890	Z	56.4
42183	Industrial machinery & equipment whsle	5 327	11 955 530	89.4	62.4
421830	Industrial machinery & equipment whsle	5 327	11 955 530	89.4	62.4
4218301	Food-processing machinery & equipment whsle	89	37 648	.3	70.8
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	172	37 677	.3	60.9
42183021	Hydraulic & pneumatic pumps & motors whsle	55	10 348	.1	58.0
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	117	27 329	.2	63.4
4218303	General-purpose industrial machinery & equipment whsle	574	322 504	2.4	72.0
4218304	Metalworking machinery & equipment whsle	156	119 282	.9	X
4218305	Materials handling equipment whsle	4 042	11 337 999	84.8	57.2
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	31	11 770	.1	72.4
4218307	Other industrial machinery & equipment whsle	263	88 650	.7	63.4
42184	Industrial supplies whsle	1 388	357 845	2.7	5.3
421840	Industrial supplies whsle	1 388	357 845	2.7	5.3
4218401	General-line industrial supplies whsle	464	135 620	1.0	9.4
4218402	Mechanical power transmission supplies whsle	438	120 985	.9	3.8
4218404	Industrial containers & supplies whsle	37	15 018	.1	11.0
4218405	Industrial valves & fittings (except fluid-power) whsle	15	970	Z	X
4218406	Other industrial supplies whsle	432	85 106	.6	1.8
42185	Service establishment equipment & supplies whsle	14	917	Z	37.0
421850	Service establishment equipment & supplies whsle	14	917	Z	37.0
4218504	Other service establishment equipment & supplies whsle	12	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	10	487	Z	X
421860	Transportation equipment & supplies (exc motor vehicle) whsle	10	487	Z	X
4218603	Other transportation equipment & supplies whsle	10	487	Z	X
4219	Miscellaneous durable goods whsle	357	25 805	.2	9.9
42193	Recyclable material whsle	7	4 647	Z	56.0
421930	Recyclable material whsle	7	4 647	Z	56.0
4219302	Recyclable paper & paperboard whsle	6	4 256	Z	80.3
42199	Other miscellaneous durable goods whsle	350	21 158	.2	.6
421990	Other miscellaneous durable goods whsle	350	21 158	.2	.6
4219903	General merchandise (durable goods) whsle	348	21 146	.2	.6

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2340</b>	<b>Materials handling machinery, equipment, and parts—Con.</b>				
422	Wholesale trade, nondurable goods .....	111	43 307	.3	55.1
4221	Paper & paper product whsle .....	8	3 540	Z	X
42213	Industrial & personal service paper whsle .....	6	2 346	Z	X
422130	Industrial & personal service paper whsle .....	6	2 346	Z	X
4226	Chemical & allied products whsle .....	33	19 201	.1	63.1
42261	Plastics materials & basic forms & shapes whsle .....	17	17 931	.1	6.2
422610	Plastics materials & basic forms & shapes whsle .....	17	17 931	.1	6.2
42269	Other chemical & allied products whsle .....	16	1 270	Z	76.8
422690	Other chemical & allied products whsle .....	16	1 270	Z	76.8
4226902	Other chemical & allied products whsle .....	13	728	Z	79.4
4229	Miscellaneous nondurable goods whsle .....	63	18 065	.1	55.6
42299	Other miscellaneous nondurable goods whsle .....	59	17 486	.1	64.4
422990	Other miscellaneous nondurable goods whsle .....	59	17 486	.1	64.4
4229902	General merchandise (nondurable goods) whsle .....	53	9 443	.1	68.3
4229904	Other nondurable goods whsle .....	6	8 043	.1	53.1
<b>2350</b>	<b>Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....</b>	<b>3 852</b>	<b>7 546 582</b>	<b>100.0</b>	<b>53.7</b>
421	Wholesale trade, durable goods .....	3 833	7 507 708	99.5	52.5
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	6	1 768	Z	X
42112	Motor vehicle supplies & new parts whsle .....	6	1 768	Z	X
421120	Motor vehicle supplies & new parts whsle .....	6	1 768	Z	X
4215	Metal & mineral (except petroleum) whsle .....	75	72 096	1.0	68.2
42151	Metal service centers & offices .....	75	72 096	1.0	67.7
421510	Metal service centers & offices .....	75	72 096	1.0	67.7
4215101	Ferrous metal service centers & sales offices .....	72	72 072	1.0	67.8
42151011	Ferrous metal service centers .....	69	71 914	1.0	68.9
4216	Electrical goods whsle .....	15	8 417	.1	39.8
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	6	4 966	.1	6.7
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	6	4 966	.1	6.7
42169	Other electronic parts & equipment whsle .....	9	3 451	Z	58.2
421690	Other electronic parts & equipment whsle .....	9	3 451	Z	58.2
4216902	Electronic parts (excluding communications equipment) whsle .....	6	3 257	Z	56.0
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	7	1 354	Z	X
4218	Machinery, equipment, & supplies whsle .....	3 712	7 418 062	98.3	52.4
42181	Construction & mining (except petroleum) machinery & equip whsle .....	86	115 615	1.5	.8
421810	Construction & mining (except petroleum) machinery & equip whsle .....	86	115 615	1.5	.8
42183	Industrial machinery & equipment whsle .....	3 153	7 148 331	94.7	64.0
421830	Industrial machinery & equipment whsle .....	3 153	7 148 331	94.7	64.0
4218301	Food-processing machinery & equipment whsle .....	7	12 660	.2	X
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	92	24 795	.3	57.8
42183021	Hydraulic & pneumatic pumps & motors whsle .....	45	9 275	.1	52.8
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	47	15 520	.2	58.9
4218303	General-purpose industrial machinery & equipment whsle .....	215	168 234	2.2	56.2
4218304	Metalworking machinery & equipment whsle .....	18	4 513	.1	X
4218305	Materials handling equipment whsle .....	71	34 043	.5	34.2
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	2 688	6 884 668	91.2	69.4
4218307	Other industrial machinery & equipment whsle .....	62	19 418	.3	56.7
42184	Industrial supplies whsle .....	452	148 900	2.0	26.9
421840	Industrial supplies whsle .....	452	148 900	2.0	26.9
4218401	General-line industrial supplies whsle .....	234	65 138	.9	22.4
4218402	Mechanical power transmission supplies whsle .....	104	13 799	.2	X
4218405	Industrial valves & fittings (except fluid-power) whsle .....	79	41 359	.5	X
4218406	Other industrial supplies whsle .....	31	28 385	.4	X
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	15	3 283	Z	X
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	15	3 283	Z	X
4218602	Marine machinery, equipment, & supplies whsle .....	10	2 812	Z	X
4219	Miscellaneous durable goods whsle .....	13	4 012	.1	X
42199	Other miscellaneous durable goods whsle .....	12	3 956	.1	X
421990	Other miscellaneous durable goods whsle .....	12	3 956	.1	X
4219903	General merchandise (durable goods) whsle .....	12	3 956	.1	X
422	Wholesale trade, nondurable goods .....	19	38 874	.5	X
4227	Petroleum & petroleum products whsle .....	12	38 202	.5	X
42271	Petroleum bulk stations & terminals .....	6	2 505	Z	X
422710	Petroleum bulk stations & terminals .....	6	2 505	Z	X
4227101	Petroleum bulk stations & terminals (except LP) .....	6	2 505	Z	X
42271011	Petroleum bulk stations (except LP) .....	6	2 505	Z	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	6	35 697	.5	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	6	35 697	.5	X
<b>2360</b>	<b>Other industrial machinery, equipment, and parts .....</b>	<b>7 656</b>	<b>18 382 358</b>	<b>100.0</b>	<b>64.3</b>
421	Wholesale trade, durable goods .....	7 438	18 066 494	98.3	62.6
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	17	10 727	.1	43.8
42112	Motor vehicle supplies & new parts whsle .....	16	9 830	.1	44.8
421120	Motor vehicle supplies & new parts whsle .....	16	9 830	.1	44.8
4211202	Motor vehicle supplies & new parts—jobbers .....	11	4 863	Z	35.8
4213	Lumber & other construction materials whsle .....	12	1 638	Z	11.5
42131	Lumber, plywood, millwork, & wood panel whsle .....	7	522	Z	3.1
421310	Lumber, plywood, millwork, & wood panel whsle .....	7	522	Z	3.1
4213103	Plywood, veneer, millwork, & wood panel whsle .....	7	522	Z	2.9

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2360</b>	<b>Other industrial machinery, equipment, and parts—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4214	Professional & commercial equipment & supplies whsle . . . . .	44	12 925	.1	50.9
42143	Computer & computer peripheral equipment & software whsle . . . . .	11	1 768	Z	70.1
421430	Computer & computer peripheral equipment & software whsle . . . . .	11	1 768	Z	70.1
4214301	Computer & peripheral equipment whsle . . . . .	11	1 768	Z	70.3
42143011	Computers & peripheral equipment for resale . . . . .	11	1 768	Z	X
42144	Other commercial equipment whsle . . . . .	9	2 656	Z	X
421440	Other commercial equipment whsle . . . . .	9	2 656	Z	X
42149	Other professional equipment & supplies whsle . . . . .	9	4 870	Z	X
421490	Other professional equipment & supplies whsle . . . . .	9	4 870	Z	X
4214902	Other professional equipment & supplies whsle . . . . .	9	4 870	Z	X
4215	Metal & mineral (except petroleum) whsle . . . . .	16	31 352	.2	15.6
42151	Metal service centers & offices . . . . .	14	10 472	.1	79.0
421510	Metal service centers & offices . . . . .	14	10 472	.1	79.0
4215101	Ferrous metal service centers & sales offices . . . . .	14	10 472	.1	79.1
42151011	Ferrous metal service centers . . . . .	10	9 918	.1	80.0
4216	Electrical goods whsle . . . . .	66	59 832	.3	34.8
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	32	12 354	.1	54.3
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	32	12 354	.1	54.3
42162	Electrical appliance, television & radio set whsle . . . . .	12	21 103	.1	34.2
421620	Electrical appliance, television & radio set whsle . . . . .	12	21 103	.1	34.2
42169	Other electronic parts & equipment whsle . . . . .	22	26 375	.1	26.2
421690	Other electronic parts & equipment whsle . . . . .	22	26 375	.1	26.2
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	19	24 592	.1	26.0
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	32	23 715	.1	68.1
42171	Hardware whsle . . . . .	28	23 708	.1	71.4
421710	Hardware whsle . . . . .	28	23 708	.1	71.4
4218	Machinery, equipment, & supplies whsle . . . . .	7 118	17 906 047	97.4	64.6
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	58	41 415	.2	50.2
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	58	41 415	.2	50.2
42182	Farm & garden machinery & equipment whsle . . . . .	12	16 403	.1	X
421820	Farm & garden machinery & equipment whsle . . . . .	12	16 403	.1	X
4218202	Farm machinery & equipment—whsle distributors . . . . .	7	11 203	.1	X
42183	Industrial machinery & equipment whsle . . . . .	6 710	17 760 044	96.6	67.2
421830	Industrial machinery & equipment whsle . . . . .	6 710	17 760 044	96.6	67.2
4218301	Food-processing machinery & equipment whsle . . . . .	42	32 233	.2	68.7
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	124	43 615	.2	73.7
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	53	23 966	.1	58.9
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	71	19 649	.1	80.9
4218303	General-purpose industrial machinery & equipment whsle . . . . .	473	159 076	.9	80.4
4218304	Metalworking machinery & equipment whsle . . . . .	174	62 352	.3	X
4218305	Materials handling equipment whsle . . . . .	270	120 276	.7	67.7
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	78	66 344	.4	58.5
4218307	Other industrial machinery & equipment whsle . . . . .	5 549	17 276 148	94.0	57.9
42184	Industrial supplies whsle . . . . .	317	82 547	.4	43.5
421840	Industrial supplies whsle . . . . .	317	82 547	.4	43.5
4218401	General-line industrial supplies whsle . . . . .	209	41 233	.2	34.8
4218402	Mechanical power transmission supplies whsle . . . . .	9	8 675	Z	3.3
4218404	Industrial containers & supplies whsle . . . . .	9	1 593	Z	28.7
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	22	6 361	Z	X
4218406	Other industrial supplies whsle . . . . .	68	24 685	.1	41.8
42185	Service establishment equipment & supplies whsle . . . . .	12	4 106	Z	50.7
421850	Service establishment equipment & supplies whsle . . . . .	12	4 106	Z	50.7
4218504	Other service establishment equipment & supplies whsle . . . . .	9	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	9	1 532	Z	X
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	9	1 532	Z	X
4218603	Other transportation equipment & supplies whsle . . . . .	7	1 382	Z	X
4219	Miscellaneous durable goods whsle . . . . .	129	14 646	.1	47.6
42193	Recyclable material whsle . . . . .	14	565	Z	73.7
421930	Recyclable material whsle . . . . .	14	565	Z	73.7
4219302	Recyclable paper & paperboard whsle . . . . .	12	557	Z	80.3
42199	Other miscellaneous durable goods whsle . . . . .	115	14 081	.1	36.0
421990	Other miscellaneous durable goods whsle . . . . .	115	14 081	.1	36.0
4219903	General merchandise (durable goods) whsle . . . . .	104	6 327	Z	8.5
4219906	Other durable goods whsle . . . . .	11	7 754	Z	50.1
422	Wholesale trade, nondurable goods . . . . .	218	315 864	1.7	56.9
4221	Paper & paper product whsle . . . . .	55	14 489	.1	77.2
42212	Stationery & office supplies whsle . . . . .	49	7 633	Z	84.2
422120	Stationery & office supplies whsle . . . . .	49	7 633	Z	84.2
4223	Apparel, piece goods, & notions whsle . . . . .	17	29 416	.2	X
42231	Piece goods, notions, & other dry goods whsle . . . . .	12	20 932	.1	X
422310	Piece goods, notions, & other dry goods whsle . . . . .	12	20 932	.1	X
4223101	Piece goods—jobbers . . . . .	11	20 888	.1	X
4226	Chemical & allied products whsle . . . . .	83	48 302	.3	65.0
42261	Plastics materials & basic forms & shapes whsle . . . . .	25	11 946	.1	12.8
422610	Plastics materials & basic forms & shapes whsle . . . . .	25	11 946	.1	12.8
42269	Other chemical & allied products whsle . . . . .	58	36 356	.2	70.8
422690	Other chemical & allied products whsle . . . . .	58	36 356	.2	70.8
4226901	Industrial gases (except LP) whsle . . . . .	18	8 026	Z	X
4226902	Other chemical & allied products whsle . . . . .	40	28 330	.2	71.8
4229	Miscellaneous nondurable goods whsle . . . . .	55	167 661	.9	76.3
42291	Farm supplies whsle . . . . .	8	1 093	Z	75.8
422910	Farm supplies whsle . . . . .	8	1 093	Z	75.8
4229102	Farm supplies—whsle distributors . . . . .	8	1 093	Z	82.7
42299	Other miscellaneous nondurable goods whsle . . . . .	44	164 015	.9	77.6
422990	Other miscellaneous nondurable goods whsle . . . . .	44	164 015	.9	77.6
4229902	General merchandise (nondurable goods) whsle . . . . .	38	159 243	.9	90.5
4229904	Other nondurable goods whsle . . . . .	6	4 772	Z	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2370</b>	<b>Mechanical power transmission supplies</b> .....	<b>4 304</b>	<b>7 467 671</b>	<b>100.0</b>	<b>54.0</b>
421	Wholesale trade, durable goods .....	4 296	7 467 428	100.0	52.1
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	27	70 413	.9	32.8
42112	Motor vehicle supplies & new parts whsle .....	27	70 413	.9	28.8
421120	Motor vehicle supplies & new parts whsle .....	27	70 413	.9	28.8
4211202	Motor vehicle supplies & new parts—jobbers .....	22	66 543	.9	25.2
4215	Metal & mineral (except petroleum) whsle .....	16	3 790	.1	79.6
42151	Metal service centers & offices .....	13	2 045	Z	79.0
421510	Metal service centers & offices .....	13	2 045	Z	79.0
4215101	Ferrous metal service centers & sales offices .....	13	2 045	Z	79.1
42151011	Ferrous metal service centers .....	9	1 993	Z	80.0
4216	Electrical goods whsle .....	43	45 196	.6	58.6
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	18	7 570	.1	62.2
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	18	7 570	.1	62.2
42169	Other electronic parts & equipment whsle .....	25	37 626	.5	57.4
421690	Other electronic parts & equipment whsle .....	25	37 626	.5	57.4
4216902	Electronic parts (excluding communications equipment) whsle .....	25	37 626	.5	57.2
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	25	5 156	.1	35.6
42171	Hardware whsle .....	18	1 514	Z	27.6
421710	Hardware whsle .....	18	1 514	Z	27.6
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	7	3 642	Z	64.1
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	7	3 642	Z	64.1
4218	Machinery, equipment, & supplies whsle .....	4 068	7 338 136	98.3	52.4
42181	Construction & mining (except petroleum) machinery & equip whsle .....	23	5 887	.1	49.7
421810	Construction & mining (except petroleum) machinery & equip whsle .....	23	5 887	.1	49.7
42183	Industrial machinery & equipment whsle .....	411	196 448	2.6	14.4
421830	Industrial machinery & equipment whsle .....	411	196 448	2.6	14.4
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	138	31 746	.4	30.3
42183021	Hydraulic & pneumatic pumps & motors whsle .....	42	8 445	.1	35.7
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	96	23 301	.3	29.6
4218303	General-purpose industrial machinery & equipment whsle .....	109	115 807	1.6	12.2
4218304	Metalworking machinery & equipment whsle .....	17	904	Z	X
4218305	Materials handling equipment whsle .....	90	29 925	.4	17.4
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	29	9 034	.1	28.8
4218307	Other industrial machinery & equipment whsle .....	26	9 002	.1	6.1
42184	Industrial supplies whsle .....	3 629	7 133 703	95.5	66.6
421840	Industrial supplies whsle .....	3 629	7 133 703	95.5	66.6
4218401	General-line industrial supplies whsle .....	849	313 458	4.2	43.1
4218402	Mechanical power transmission supplies whsle .....	2 457	6 719 969	90.0	52.3
4218405	Industrial valves & fittings (except fluid-power) whsle .....	19	3 117	Z	X
4218406	Other industrial supplies whsle .....	300	95 977	1.3	77.2
4219	Miscellaneous durable goods whsle .....	115	4 621	.1	62.8
42199	Other miscellaneous durable goods whsle .....	115	4 621	.1	54.9
421990	Other miscellaneous durable goods whsle .....	115	4 621	.1	54.9
4219903	General merchandise (durable goods) whsle .....	115	4 621	.1	53.5
422	Wholesale trade, nondurable goods .....	8	243	Z	X
<b>2380</b>	<b>Industrial valves and fittings (except fluid-power)</b> .....	<b>4 210</b>	<b>5 432 750</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	4 176	5 418 752	99.7	X
4215	Metal & mineral (except petroleum) whsle .....	135	222 371	4.1	X
42151	Metal service centers & offices .....	135	222 371	4.1	X
421510	Metal service centers & offices .....	135	222 371	4.1	X
4215101	Ferrous metal service centers & sales offices .....	133	221 744	4.1	X
42151011	Ferrous metal service centers .....	122	218 110	4.0	X
42151012	Ferrous metal sales offices .....	11	3 634	.1	X
4216	Electrical goods whsle .....	31	18 119	.3	X
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	17	7 165	.1	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	17	7 165	.1	X
42169	Other electronic parts & equipment whsle .....	14	10 954	.2	X
421690	Other electronic parts & equipment whsle .....	14	10 954	.2	X
4216902	Electronic parts (excluding communications equipment) whsle .....	14	10 954	.2	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	67	37 457	.7	X
42171	Hardware whsle .....	32	13 117	.2	X
421710	Hardware whsle .....	32	13 117	.2	X
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	30	21 648	.4	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	30	21 648	.4	X
4218	Machinery, equipment, & supplies whsle .....	3 861	5 130 208	94.4	X
42181	Construction & mining (except petroleum) machinery & equip whsle .....	18	2 531	Z	X
421810	Construction & mining (except petroleum) machinery & equip whsle .....	18	2 531	Z	X
42183	Industrial machinery & equipment whsle .....	961	314 650	5.8	X
421830	Industrial machinery & equipment whsle .....	961	314 650	5.8	X
4218301	Food-processing machinery & equipment whsle .....	14	4 952	.1	X
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	225	49 840	.9	X
42183021	Hydraulic & pneumatic pumps & motors whsle .....	65	15 122	.3	X
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	160	34 718	.6	X
4218303	General-purpose industrial machinery & equipment whsle .....	349	153 951	2.8	X
4218304	Metalworking machinery & equipment whsle .....	37	5 933	.1	X
4218305	Materials handling equipment whsle .....	32	3 363	.1	X
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	196	63 932	1.2	X
4218307	Other industrial machinery & equipment whsle .....	108	32 679	.6	X
42184	Industrial supplies whsle .....	2 870	4 809 907	88.5	X
421840	Industrial supplies whsle .....	2 870	4 809 907	88.5	X
4218401	General-line industrial supplies whsle .....	1 108	488 469	9.0	X
4218402	Mechanical power transmission supplies whsle .....	149	20 609	.4	X
4218403	Welding supplies whsle .....	35	7 347	.1	X
4218404	Industrial containers & supplies whsle .....	22	6 364	.1	X
4218405	Industrial valves & fittings (except fluid-power) whsle .....	1 279	4 223 324	77.7	X
4218406	Other industrial supplies whsle .....	277	63 794	1.2	X
42185	Service establishment equipment & supplies whsle .....	6	2 285	Z	X
421850	Service establishment equipment & supplies whsle .....	6	2 285	Z	X

See footnotes at end of table.



**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2380</b>	<b>Industrial valves and fittings (except fluid-power)—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4219	Miscellaneous durable goods whsle . . . . .	77	7 100	.1	X
42199	Other miscellaneous durable goods whsle . . . . .	77	7 100	.1	X
421990	Other miscellaneous durable goods whsle . . . . .	77	7 100	.1	X
4219903	General merchandise (durable goods) whsle . . . . .	77	7 100	.1	X
422	Wholesale trade, nondurable goods . . . . .	34	13 998	.3	X
4226	Chemical & allied products whsle . . . . .	24	9 673	.2	X
42269	Other chemical & allied products whsle . . . . .	20	9 309	.2	X
422690	Other chemical & allied products whsle . . . . .	20	9 309	.2	X
4226902	Other chemical & allied products whsle . . . . .	16	9 172	.2	X
<b>2390</b>	<b>Hydraulic and pneumatic (fluid-power) valves . . . . .</b>	<b>3 962</b>	<b>2 075 340</b>	<b>100.0</b>	<b>72.1</b>
421	Wholesale trade, durable goods . . . . .	3 934	2 073 172	99.9	69.7
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	12	6 522	.3	55.9
42112	Motor vehicle supplies & new parts whsle . . . . .	12	6 522	.3	49.1
421120	Motor vehicle supplies & new parts whsle . . . . .	12	6 522	.3	49.1
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	9	4 001	.2	20.8
4215	Metal & mineral (except petroleum) whsle . . . . .	17	4 787	.2	79.6
42151	Metal service centers & offices . . . . .	17	4 787	.2	79.0
421510	Metal service centers & offices . . . . .	17	4 787	.2	79.0
4215101	Ferrous metal service centers & sales offices . . . . .	17	4 787	.2	79.1
42151011	Ferrous metal service centers . . . . .	13	4 597	.2	80.0
4216	Electrical goods whsle . . . . .	36	9 477	.5	70.5
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	13	2 145	.1	73.6
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	13	2 145	.1	73.6
42169	Other electronic parts & equipment whsle . . . . .	23	7 332	.4	69.6
421690	Other electronic parts & equipment whsle . . . . .	23	7 332	.4	69.6
4216901	Communications equipment & supplies whsle . . . . .	6	280	Z	70.6
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	17	7 052	.3	69.3
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	40	3 767	.2	51.9
42171	Hardware whsle . . . . .	20	2 474	.1	56.9
421710	Hardware whsle . . . . .	20	2 474	.1	56.9
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	17	953	Z	56.5
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	17	953	Z	56.5
4218	Machinery, equipment, & supplies whsle . . . . .	3 744	2 021 643	97.4	69.9
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	36	2 050	.1	73.7
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	36	2 050	.1	73.7
42183	Industrial machinery & equipment whsle . . . . .	2 274	1 743 300	84.0	70.7
421830	Industrial machinery & equipment whsle . . . . .	2 274	1 743 300	84.0	70.7
4218301	Food-processing machinery & equipment whsle . . . . .	40	9 054	.4	75.7
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	1 637	1 601 046	77.1	73.8
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	293	118 694	5.7	60.8
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	1 344	1 482 352	71.4	79.2
4218303	General-purpose industrial machinery & equipment whsle . . . . .	263	57 782	2.8	79.9
4218304	Metalworking machinery & equipment whsle . . . . .	73	41 705	2.0	X
4218305	Materials handling equipment whsle . . . . .	88	8 376	.4	59.0
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	76	11 837	.6	73.8
4218307	Other industrial machinery & equipment whsle . . . . .	97	13 500	.7	66.9
42184	Industrial supplies whsle . . . . .	1 412	272 374	13.1	69.7
421840	Industrial supplies whsle . . . . .	1 412	272 374	13.1	69.7
4218401	General-line industrial supplies whsle . . . . .	839	153 632	7.4	48.9
4218402	Mechanical power transmission supplies whsle . . . . .	290	39 080	1.9	53.6
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	138	54 092	2.6	X
4218406	Other industrial supplies whsle . . . . .	141	24 335	1.2	78.4
42185	Service establishment equipment & supplies whsle . . . . .	12	545	Z	71.5
421850	Service establishment equipment & supplies whsle . . . . .	12	545	Z	71.5
4218504	Other service establishment equipment & supplies whsle . . . . .	12	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	9	2 456	.1	73.1
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	9	2 456	.1	73.1
4218603	Other transportation equipment & supplies whsle . . . . .	9	2 456	.1	62.5
4219	Miscellaneous durable goods whsle . . . . .	81	26 859	1.3	68.1
42199	Other miscellaneous durable goods whsle . . . . .	78	26 699	1.3	62.3
421990	Other miscellaneous durable goods whsle . . . . .	78	26 699	1.3	62.3
4219903	General merchandise (durable goods) whsle . . . . .	78	26 699	1.3	60.7
422	Wholesale trade, nondurable goods . . . . .	28	2 168	.1	39.5
4226	Chemical & allied products whsle . . . . .	9	1 688	.1	14.2
4229	Miscellaneous nondurable goods whsle . . . . .	16	291	Z	78.9
42299	Other miscellaneous nondurable goods whsle . . . . .	16	291	Z	79.4
422990	Other miscellaneous nondurable goods whsle . . . . .	16	291	Z	79.4
4229902	General merchandise (nondurable goods) whsle . . . . .	16	291	Z	90.5
<b>2400</b>	<b>Hydraulic and pneumatic cylinders and rotary actuators . . . . .</b>	<b>3 361</b>	<b>1 916 932</b>	<b>100.0</b>	<b>65.7</b>

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2400</b>	<b>Hydraulic and pneumatic cylinders and rotary actuators—Con.</b>				
421	Wholesale trade, durable goods .....	3 331	1 914 422	99.9	63.0
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	8	645	Z	X
4215	Metal & mineral (except petroleum) whsle .....	13	6 466	.3	79.6
42151	Metal service centers & offices .....	13	6 466	.3	79.0
421510	Metal service centers & offices .....	13	6 466	.3	79.0
4215101	Ferrous metal service centers & sales offices .....	13	6 466	.3	79.1
42151011	Ferrous metal service centers .....	7	6 041	.3	80.0
42151012	Ferrous metal sales offices .....	6	425	Z	72.0
4216	Electrical goods whsle .....	23	1 793	.1	58.1
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	8	752	Z	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	8	752	Z	X
42169	Other electronic parts & equipment whsle .....	15	1 041	.1	62.8
421690	Other electronic parts & equipment whsle .....	15	1 041	.1	62.8
4216902	Electronic parts (excluding communications equipment) whsle .....	12	1 010	.1	61.8
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	35	2 760	.1	32.7
42171	Hardware whsle .....	17	1 734	.1	60.5
421710	Hardware whsle .....	17	1 734	.1	60.5
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	7	243	Z	57.2
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	7	243	Z	57.2
42174	Refrigeration equipment & supplies whsle .....	8	329	Z	X
421740	Refrigeration equipment & supplies whsle .....	8	329	Z	X
4218	Machinery, equipment, & supplies whsle .....	3 208	1 886 168	98.4	63.2
42181	Construction & mining (except petroleum) machinery & equip whsle .....	153	42 597	2.2	2.8
421810	Construction & mining (except petroleum) machinery & equip whsle .....	153	42 597	2.2	2.8
42183	Industrial machinery & equipment whsle .....	1 965	1 665 828	86.9	69.6
421830	Industrial machinery & equipment whsle .....	1 965	1 665 828	86.9	69.6
4218301	Food-processing machinery & equipment whsle .....	25	21 477	1.1	75.6
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	1 370	1 474 044	76.9	73.3
42183021	Hydraulic & pneumatic pumps & motors whsle .....	220	53 339	2.8	59.5
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	1 150	1 420 705	74.1	78.7
4218303	General-purpose industrial machinery & equipment whsle .....	220	60 060	3.1	69.9
4218304	Metalworking machinery & equipment whsle .....	90	39 573	2.1	X
4218305	Materials handling equipment whsle .....	98	20 405	1.1	66.3
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	55	16 845	.9	77.4
4218307	Other industrial machinery & equipment whsle .....	107	33 424	1.7	66.5
42184	Industrial supplies whsle .....	1 069	176 782	9.2	69.4
421840	Industrial supplies whsle .....	1 069	176 782	9.2	69.4
4218401	General-line industrial supplies whsle .....	609	87 821	4.6	48.2
4218402	Mechanical power transmission supplies whsle .....	244	15 161	.8	54.0
4218405	Industrial valves & fittings (except fluid-power) whsle .....	108	65 858	3.4	X
4218406	Other industrial supplies whsle .....	103	7 405	.4	75.8
42185	Service establishment equipment & supplies whsle .....	12	545	Z	71.5
421850	Service establishment equipment & supplies whsle .....	12	545	Z	71.5
4218504	Other service establishment equipment & supplies whsle .....	12	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	8	258	Z	73.1
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	8	258	Z	73.1
4218603	Other transportation equipment & supplies whsle .....	8	258	Z	62.5
4219	Miscellaneous durable goods whsle .....	44	16 590	.9	61.9
42193	Recyclable material whsle .....	7	60	Z	X
421930	Recyclable material whsle .....	7	60	Z	X
42199	Other miscellaneous durable goods whsle .....	37	16 530	.9	55.9
421990	Other miscellaneous durable goods whsle .....	37	16 530	.9	55.9
4219903	General merchandise (durable goods) whsle .....	37	16 530	.9	54.5
422	Wholesale trade, nondurable goods .....	30	2 510	.1	77.9
4226	Chemical & allied products whsle .....	9	1 972	.1	77.4
4229	Miscellaneous nondurable goods whsle .....	16	367	Z	78.9
42299	Other miscellaneous nondurable goods whsle .....	16	367	Z	79.4
422990	Other miscellaneous nondurable goods whsle .....	16	367	Z	79.4
4229902	General merchandise (nondurable goods) whsle .....	16	367	Z	90.5
<b>2420</b>	<b>Hydraulic and pneumatic connectors and assemblies .....</b>	<b>4 006</b>	<b>2 084 144</b>	<b>100.0</b>	<b>72.5</b>
421	Wholesale trade, durable goods .....	3 979	2 073 368	99.5	70.1
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	10	3 153	.2	83.2
42112	Motor vehicle supplies & new parts whsle .....	10	3 153	.2	73.1
421120	Motor vehicle supplies & new parts whsle .....	10	3 153	.2	73.1
4211202	Motor vehicle supplies & new parts—jobbers .....	9	2 692	.1	71.8
4215	Metal & mineral (except petroleum) whsle .....	15	33 552	1.6	17.7
42151	Metal service centers & offices .....	15	33 552	1.6	17.6
421510	Metal service centers & offices .....	15	33 552	1.6	17.6
4215101	Ferrous metal service centers & sales offices .....	15	33 552	1.6	17.6
42151011	Ferrous metal service centers .....	12	33 501	1.6	17.2
4216	Electrical goods whsle .....	14	15 408	.7	70.4
42169	Other electronic parts & equipment whsle .....	9	712	Z	67.6
421690	Other electronic parts & equipment whsle .....	9	712	Z	67.6
4216901	Communications equipment & supplies whsle .....	6	613	Z	70.6
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	43	6 353	.3	56.3
42171	Hardware whsle .....	29	5 271	.3	57.3
421710	Hardware whsle .....	29	5 271	.3	57.3
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	11	572	Z	50.4
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	11	572	Z	50.4

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2420</b>	<b>Hydraulic and pneumatic connectors and assemblies—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4218	Machinery, equipment, & supplies whsle . . . . .	3 855	2 010 629	96.5	70.6
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	32	3 260	.2	71.0
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	32	3 260	.2	71.0
42183	Industrial machinery & equipment whsle . . . . .	1 980	1 517 607	72.8	72.0
421830	Industrial machinery & equipment whsle . . . . .	1 980	1 517 607	72.8	72.0
4218301	Food-processing machinery & equipment whsle . . . . .	20	4 804	.2	75.9
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	1 500	1 359 959	65.3	74.2
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	229	55 107	2.6	62.7
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	1 271	1 304 852	62.6	79.4
4218303	General-purpose industrial machinery & equipment whsle . . . . .	199	73 352	3.5	82.3
4218304	Metalworking machinery & equipment whsle . . . . .	43	30 176	1.4	X
4218305	Materials handling equipment whsle . . . . .	78	12 430	.6	64.9
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	73	7 678	.4	78.2
4218307	Other industrial machinery & equipment whsle . . . . .	67	29 208	1.4	66.6
42184	Industrial supplies whsle . . . . .	1 823	484 510	23.2	69.1
421840	Industrial supplies whsle . . . . .	1 823	484 510	23.2	69.1
4218401	General-line industrial supplies whsle . . . . .	1 072	307 600	14.8	47.3
4218402	Mechanical power transmission supplies whsle . . . . .	377	68 014	3.3	54.0
4218403	Welding supplies whsle . . . . .	7	205	.1	X
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	59	19 510	.9	X
4218406	Other industrial supplies whsle . . . . .	305	88 224	4.2	79.3
42185	Service establishment equipment & supplies whsle . . . . .	15	837	Z	71.5
421850	Service establishment equipment & supplies whsle . . . . .	15	837	Z	71.5
4218504	Other service establishment equipment & supplies whsle . . . . .	15	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	40	3 756	.2	71.2
42199	Other miscellaneous durable goods whsle . . . . .	36	1 470	.1	62.3
421990	Other miscellaneous durable goods whsle . . . . .	36	1 470	.1	62.3
4219903	General merchandise (durable goods) whsle . . . . .	36	1 470	.1	60.7
422	Wholesale trade, nondurable goods . . . . .	27	10 776	.5	57.8
4226	Chemical & allied products whsle . . . . .	7	8 675	.4	X
42269	Other chemical & allied products whsle . . . . .	6	8 277	.4	X
422690	Other chemical & allied products whsle . . . . .	6	8 277	.4	X
4229	Miscellaneous nondurable goods whsle . . . . .	12	201	Z	78.9
42299	Other miscellaneous nondurable goods whsle . . . . .	12	201	Z	79.4
422990	Other miscellaneous nondurable goods whsle . . . . .	12	201	Z	79.4
4229902	General merchandise (nondurable goods) whsle . . . . .	12	201	Z	90.5
<b>2430</b>	<b>Fluid-power filters, components, accessories, and parts</b>	<b>4 606</b>	<b>2 212 922</b>	<b>100.0</b>	<b>63.7</b>
421	Wholesale trade, durable goods . . . . .	4 551	2 200 857	99.5	61.5
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	23	3 393	.2	75.3
42112	Motor vehicle supplies & new parts whsle . . . . .	18	3 353	.2	73.1
421120	Motor vehicle supplies & new parts whsle . . . . .	18	3 353	.2	73.1
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	15	832	Z	71.8
4214	Professional & commercial equipment & supplies whsle . . . . .	9	753	Z	69.8
42143	Computer & computer peripheral equipment & software whsle . . . . .	7	680	Z	68.6
421430	Computer & computer peripheral equipment & software whsle . . . . .	7	680	Z	68.6
4214301	Computer & peripheral equipment whsle . . . . .	7	680	Z	68.8
42143011	Computers & peripheral equipment for resale . . . . .	7	680	Z	X
4215	Metal & mineral (except petroleum) whsle . . . . .	16	2 608	.1	79.6
42151	Metal service centers & offices . . . . .	16	2 608	.1	79.0
421510	Metal service centers & offices . . . . .	16	2 608	.1	79.0
4215101	Ferrous metal service centers & sales offices . . . . .	16	2 608	.1	79.1
42151011	Ferrous metal service centers . . . . .	13	2 522	.1	80.0
4216	Electrical goods whsle . . . . .	167	55 471	2.5	5.9
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	152	53 937	2.4	3.1
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	152	53 937	2.4	3.1
42169	Other electronic parts & equipment whsle . . . . .	15	1 534	.1	68.4
421690	Other electronic parts & equipment whsle . . . . .	15	1 534	.1	68.4
4216901	Communications equipment & supplies whsle . . . . .	6	896	Z	70.6
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	9	638	Z	67.9
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	23	1 530	.1	69.5
42171	Hardware whsle . . . . .	11	1 026	Z	73.1
421710	Hardware whsle . . . . .	11	1 026	Z	73.1
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	11	491	Z	50.4
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	11	491	Z	50.4
4218	Machinery, equipment, & supplies whsle . . . . .	4 183	2 132 719	96.4	64.9
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	147	36 963	1.7	8.5
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	147	36 963	1.7	8.5
42183	Industrial machinery & equipment whsle . . . . .	2 434	1 796 869	81.2	70.7
421830	Industrial machinery & equipment whsle . . . . .	2 434	1 796 869	81.2	70.7
4218301	Food-processing machinery & equipment whsle . . . . .	29	5 089	.2	75.7
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	1 687	1 597 081	72.2	73.4
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	283	84 691	3.8	62.7
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	1 404	1 512 390	68.3	78.4
4218303	General-purpose industrial machinery & equipment whsle . . . . .	394	121 090	5.5	78.2
4218304	Metalworking machinery & equipment whsle . . . . .	63	24 204	1.1	X
4218305	Materials handling equipment whsle . . . . .	76	12 072	.5	63.7
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	70	20 286	.9	80.8
4218307	Other industrial machinery & equipment whsle . . . . .	115	17 047	.8	65.4
42184	Industrial supplies whsle . . . . .	1 574	297 391	13.4	68.8
421840	Industrial supplies whsle . . . . .	1 574	297 391	13.4	68.8
4218401	General-line industrial supplies whsle . . . . .	816	143 715	6.5	48.2
4218402	Mechanical power transmission supplies whsle . . . . .	509	100 889	4.6	54.8
4218404	Industrial containers & supplies whsle . . . . .	12	8 687	.4	70.9
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	63	13 927	.6	X
4218406	Other industrial supplies whsle . . . . .	174	30 173	1.4	71.2
42185	Service establishment equipment & supplies whsle . . . . .	16	1 001	Z	71.5
421850	Service establishment equipment & supplies whsle . . . . .	16	1 001	Z	71.5
4218504	Other service establishment equipment & supplies whsle . . . . .	16	D	D	D

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2430</b>	<b>Fluid-power filters, components, accessories, and parts—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4218	Machinery, equipment, & supplies whsle—Con.				
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	7	154	Z	73.1
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	7	154	Z	73.1
4219	Miscellaneous durable goods whsle . . . . .	130	4 383	.2	57.3
42199	Other miscellaneous durable goods whsle . . . . .	130	4 383	.2	50.1
421990	Other miscellaneous durable goods whsle . . . . .	130	4 383	.2	50.1
4219903	General merchandise (durable goods) whsle . . . . .	130	4 383	.2	48.9
422	Wholesale trade, nondurable goods . . . . .	55	12 065	.5	62.1
4226	Chemical & allied products whsle . . . . .	16	9 363	.4	51.6
42269	Other chemical & allied products whsle . . . . .	15	9 107	.4	51.7
422690	Other chemical & allied products whsle . . . . .	15	9 107	.4	51.7
4226902	Other chemical & allied products whsle . . . . .	13	9 050	.4	51.2
4227	Petroleum & petroleum products whsle . . . . .	7	579	Z	81.3
42271	Petroleum bulk stations & terminals . . . . .	7	579	Z	84.4
422710	Petroleum bulk stations & terminals . . . . .	7	579	Z	84.4
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	7	579	Z	84.9
42271011	Petroleum bulk stations (except LP) . . . . .	7	579	Z	82.1
4229	Miscellaneous nondurable goods whsle . . . . .	28	1 654	.1	75.7
42299	Other miscellaneous nondurable goods whsle . . . . .	28	1 654	.1	76.2
422990	Other miscellaneous nondurable goods whsle . . . . .	28	1 654	.1	76.2
4229902	General merchandise (nondurable goods) whsle . . . . .	28	1 654	.1	86.8
<b>2440</b>	<b>Welding supplies (excluding gases) . . . . .</b>	<b>3 515</b>	<b>3 387 009</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods . . . . .	2 752	3 035 770	89.6	X
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	7	1 147	Z	X
42112	Motor vehicle supplies & new parts whsle . . . . .	7	1 147	Z	X
421120	Motor vehicle supplies & new parts whsle . . . . .	7	1 147	Z	X
4214	Professional & commercial equipment & supplies whsle . . . . .	12	1 285	Z	X
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	9	1 048	Z	X
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	9	1 048	Z	X
4214501	Surgical, medical, & hospital supplies whsle . . . . .	9	1 048	Z	X
4215	Metal & mineral (except petroleum) whsle . . . . .	20	3 603	.1	X
42151	Metal service centers & offices . . . . .	20	3 603	.1	X
421510	Metal service centers & offices . . . . .	20	3 603	.1	X
4215101	Ferrous metal service centers & sales offices . . . . .	20	3 603	.1	X
42151011	Ferrous metal service centers . . . . .	20	3 603	.1	X
4216	Electrical goods whsle . . . . .	10	808	Z	X
42169	Other electronic parts & equipment whsle . . . . .	6	125	Z	X
421690	Other electronic parts & equipment whsle . . . . .	6	125	Z	X
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	6	125	Z	X
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	16	1 746	.1	X
42171	Hardware whsle . . . . .	12	1 585	Z	X
421710	Hardware whsle . . . . .	12	1 585	Z	X
4218	Machinery, equipment, & supplies whsle . . . . .	2 536	3 018 299	89.1	X
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	7	222	Z	X
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	7	222	Z	X
42183	Industrial machinery & equipment whsle . . . . .	67	29 372	.9	X
421830	Industrial machinery & equipment whsle . . . . .	67	29 372	.9	X
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	9	199	Z	X
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	6	189	Z	X
4218303	General-purpose industrial machinery & equipment whsle . . . . .	30	20 587	.6	X
4218304	Metalworking machinery & equipment whsle . . . . .	23	2 427	.1	X
42184	Industrial supplies whsle . . . . .	2 456	2 986 561	88.2	X
421840	Industrial supplies whsle . . . . .	2 456	2 986 561	88.2	X
4218401	General-line industrial supplies whsle . . . . .	340	122 560	3.6	X
4218402	Mechanical power transmission supplies whsle . . . . .	82	7 519	.2	X
4218403	Welding supplies whsle . . . . .	1 876	2 830 391	83.6	X
4218404	Industrial containers & supplies whsle . . . . .	8	2 984	.1	X
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	18	1 428	Z	X
4218406	Other industrial supplies whsle . . . . .	132	21 679	.6	X
42185	Service establishment equipment & supplies whsle . . . . .	6	2 040	.1	X
421850	Service establishment equipment & supplies whsle . . . . .	6	2 040	.1	X
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	6	2 040	.1	X
4219	Miscellaneous durable goods whsle . . . . .	151	8 882	.3	X
42199	Other miscellaneous durable goods whsle . . . . .	149	8 607	.3	X
421990	Other miscellaneous durable goods whsle . . . . .	149	8 607	.3	X
4219903	General merchandise (durable goods) whsle . . . . .	149	8 607	.3	X
422	Wholesale trade, nondurable goods . . . . .	763	351 239	10.4	X
4226	Chemical & allied products whsle . . . . .	722	340 510	10.1	X
42261	Plastics materials & basic forms & shapes whsle . . . . .	28	1 117	Z	X
422610	Plastics materials & basic forms & shapes whsle . . . . .	28	1 117	Z	X
42269	Other chemical & allied products whsle . . . . .	694	339 393	10.0	X
422690	Other chemical & allied products whsle . . . . .	694	339 393	10.0	X
4226901	Industrial gases (except LP) whsle . . . . .	626	296 971	8.8	X
4226902	Other chemical & allied products whsle . . . . .	68	42 422	1.3	X
4229	Miscellaneous nondurable goods whsle . . . . .	31	10 485	.3	X
42299	Other miscellaneous nondurable goods whsle . . . . .	27	10 442	.3	X
422990	Other miscellaneous nondurable goods whsle . . . . .	27	10 442	.3	X
4229902	General merchandise (nondurable goods) whsle . . . . .	14	10 437	.3	X
4229904	Other nondurable goods whsle . . . . .	13	5	Z	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2450</b>	<b>Industrial containers and supplies</b>	<b>4 096</b>	<b>5 574 641</b>	<b>100.0</b>	<b>25.9</b>
421	Wholesale trade, durable goods	3 253	5 097 010	91.4	35.7
4211	Motor vehicle & motor vehicle parts & supplies whsle	11	2 091	Z	X
42112	Motor vehicle supplies & new parts whsle	8	653	Z	X
421120	Motor vehicle supplies & new parts whsle	8	653	Z	X
4211202	Motor vehicle supplies & new parts—jobbers	6	392	Z	X
4214	Professional & commercial equipment & supplies whsle	34	35 107	.6	40.9
42144	Other commercial equipment whsle	18	31 327	.6	40.9
421440	Other commercial equipment whsle	18	31 327	.6	40.9
4214402	Store machines & equipment whsle	14	29 347	.5	48.8
42145	Medical, dental, & hospital equipment & supplies whsle	11	2 771	.1	55.8
421450	Medical, dental, & hospital equipment & supplies whsle	11	2 771	.1	55.8
4214501	Surgical, medical, & hospital supplies whsle	10	2 753	Z	55.9
4215	Metal & mineral (except petroleum) whsle	47	10 944	.2	5.0
42151	Metal service centers & offices	44	8 916	.2	6.4
421510	Metal service centers & offices	44	8 916	.2	6.4
4215101	Ferrous metal service centers & sales offices	39	7 167	.1	7.7
42151011	Ferrous metal service centers	12	3 095	.1	6.6
42151012	Ferrous metal sales offices	27	4 072	.1	9.9
4217	Hardware, & plumbing & heating equipment & supplies whsle	144	48 257	.9	3.6
42171	Hardware whsle	123	24 561	.4	5.0
421710	Hardware whsle	123	24 561	.4	5.0
42172	Plumbing & heating equipment & supplies (hydronics) whsle	11	23 322	.4	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle	11	23 322	.4	X
42173	Warm air heating & air-conditioning equipment & supplies whsle	10	374	Z	.6
421730	Warm air heating & air-conditioning equipment & supplies whsle	10	374	Z	.6
4218	Machinery, equipment, & supplies whsle	2 735	4 985 800	89.4	37.7
42181	Construction & mining (except petroleum) machinery & equip whsle	8	10 470	.2	X
421810	Construction & mining (except petroleum) machinery & equip whsle	8	10 470	.2	X
42183	Industrial machinery & equipment whsle	332	130 860	2.3	2.6
421830	Industrial machinery & equipment whsle	332	130 860	2.3	2.6
4218301	Food-processing machinery & equipment whsle	13	4 489	.1	X
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	26	2 302	Z	28.7
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	23	2 246	Z	25.2
4218303	General-purpose industrial machinery & equipment whsle	98	73 107	1.3	1.1
4218304	Metalworking machinery & equipment whsle	22	3 735	.1	X
4218305	Materials handling equipment whsle	119	32 352	.6	7.4
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	14	1 805	Z	X
4218307	Other industrial machinery & equipment whsle	40	13 070	.2	10.1
42184	Industrial supplies whsle	2 352	4 838 334	86.8	52.8
421840	Industrial supplies whsle	2 352	4 838 334	86.8	52.8
4218401	General-line industrial supplies whsle	560	231 322	4.2	28.9
4218402	Mechanical power transmission supplies whsle	8	3 478	.1	56.0
4218403	Welding supplies whsle	74	10 280	.2	X
4218404	Industrial containers & supplies whsle	1 480	4 497 099	80.7	54.8
4218405	Industrial valves & fittings (except fluid-power) whsle	9	3 194	.1	X
4218406	Other industrial supplies whsle	221	92 961	1.7	71.1
42185	Service establishment equipment & supplies whsle	42	3 500	.1	5.2
421850	Service establishment equipment & supplies whsle	42	3 500	.1	5.2
4218502	Custodial, janitors' equipment & supplies whsle	40	3 140	.1	X
4219	Miscellaneous durable goods whsle	273	13 769	.2	32.9
42193	Recyclable material whsle	6	3 226	.1	56.6
421930	Recyclable material whsle	6	3 226	.1	56.6
42199	Other miscellaneous durable goods whsle	266	10 479	.2	26.3
421990	Other miscellaneous durable goods whsle	266	10 479	.2	26.3
4219903	General merchandise (durable goods) whsle	247	7 222	.1	28.8
4219905	Fire extinguishers & fire safety equipment whsle	6	2 807	.1	X
4219906	Other durable goods whsle	9	53	Z	X
422	Wholesale trade, nondurable goods	843	477 631	8.6	8.6
4221	Paper & paper product whsle	366	256 718	4.6	3.4
42211	Printing & writing paper whsle	39	90 125	1.6	2.8
422110	Printing & writing paper whsle	39	90 125	1.6	2.8
42212	Stationery & office supplies whsle	42	4 229	.1	8.9
422120	Stationery & office supplies whsle	42	4 229	.1	8.9
42213	Industrial & personal service paper whsle	285	162 364	2.9	3.5
422130	Industrial & personal service paper whsle	285	162 364	2.9	3.5
4224	Grocery & related products whsle	6	14 374	.3	X
42249	Other grocery & related products whsle	6	14 374	.3	X
422490	Other grocery & related products whsle	6	14 374	.3	X
4226	Chemical & allied products whsle	374	146 030	2.6	7.9
42261	Plastics materials & basic forms & shapes whsle	96	83 242	1.5	27.3
422610	Plastics materials & basic forms & shapes whsle	96	83 242	1.5	27.3
42269	Other chemical & allied products whsle	278	62 788	1.1	2.6
422690	Other chemical & allied products whsle	278	62 788	1.1	2.6
4226901	Industrial gases (except LP) whsle	17	2 374	Z	X
4226902	Other chemical & allied products whsle	261	60 414	1.1	2.3
4229	Miscellaneous nondurable goods whsle	87	16 413	.3	28.0
42295	Paint, varnish, & supplies whsle	6	1 534	Z	X
422950	Paint, varnish, & supplies whsle	6	1 534	Z	X
4229501	Paint, varnish, & supplies whsle	6	1 534	Z	X
42299	Other miscellaneous nondurable goods whsle	79	10 934	.2	33.3
422990	Other miscellaneous nondurable goods whsle	79	10 934	.2	33.3
4229902	General merchandise (nondurable goods) whsle	72	7 382	.1	31.0

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2460</b>	<b>Other industrial supplies</b> .....	<b>12 509</b>	<b>12 334 565</b>	<b>100.0</b>	<b>27.7</b>
421	Wholesale trade, durable goods .....	10 342	11 093 784	89.9	38.9
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	29	8 806	.1	15.7
42112	Motor vehicle supplies & new parts whsle .....	29	8 806	.1	13.8
421120	Motor vehicle supplies & new parts whsle .....	29	8 806	.1	13.8
4211202	Motor vehicle supplies & new parts—jobbers .....	23	7 604	.1	3.1
4212	Furniture & home furnishings whsle .....	66	19 229	.2	12.7
42121	Furniture whsle .....	29	3 724	Z	X
421210	Furniture whsle .....	29	3 724	Z	X
4212102	Office & business furniture whsle .....	24	3 234	Z	X
42122	Home furnishings whsle .....	37	15 505	.1	17.2
421220	Home furnishings whsle .....	37	15 505	.1	17.2
4212201	Household china, glassware, & crockery whsle .....	6	9 186	.1	X
4212203	Floor coverings whsle .....	12	2 691	Z	15.0
4212204	Other home furnishings whsle .....	16	3 220	Z	X
4213	Lumber & other construction materials whsle .....	120	32 366	.3	6.7
42131	Lumber, plywood, millwork, & wood panel whsle .....	38	4 700	Z	5.5
421310	Lumber, plywood, millwork, & wood panel whsle .....	38	4 700	Z	5.5
4213101	Lumber without yard whsle .....	9	716	Z	X
4213102	Lumber with yard whsle .....	10	2 976	Z	19.5
4213103	Plywood, veneer, millwork, & wood panel whsle .....	19	1 008	Z	X
42132	Brick, stone, & related construction materials whsle .....	11	9 107	.1	X
421320	Brick, stone, & related construction materials whsle .....	11	9 107	.1	X
42133	Roofing, siding, & insulation material whsle .....	24	12 457	.1	3.6
421330	Roofing, siding, & insulation material whsle .....	24	12 457	.1	3.6
4213301	Roofing, siding, & insulation material whsle .....	24	12 457	.1	3.6
42139	Other construction materials whsle .....	47	6 102	Z	X
421390	Other construction materials whsle .....	47	6 102	Z	X
4213901	Flat glass & other construction glass whsle .....	8	5 529	Z	X
4213902	Other construction materials whsle .....	39	5 573	Z	X
4214	Professional & commercial equipment & supplies whsle .....	46	40 287	.3	63.2
42142	Office equipment whsle .....	7	551	Z	X
421420	Office equipment whsle .....	7	551	Z	X
42143	Computer & computer peripheral equipment & software whsle .....	10	30 073	.2	73.8
421430	Computer & computer peripheral equipment & software whsle .....	10	30 073	.2	73.8
4214301	Computer & peripheral equipment whsle .....	8	28 259	.2	X
42145	Medical, dental, & hospital equipment & supplies whsle .....	22	6 459	.1	55.4
421450	Medical, dental, & hospital equipment & supplies whsle .....	22	6 459	.1	55.4
4214501	Surgical, medical, & hospital supplies whsle .....	22	6 459	.1	54.4
4215	Metal & mineral (except petroleum) whsle .....	295	56 598	.5	3.9
42151	Metal service centers & offices .....	291	55 540	.5	4.2
421510	Metal service centers & offices .....	291	55 540	.5	4.2
4215101	Ferrous metal service centers & sales offices .....	270	51 129	.4	3.9
42151011	Ferrous metal service centers .....	234	48 579	.4	3.9
42151012	Ferrous metal sales offices .....	36	2 550	Z	5.4
4215102	Nonferrous metal service centers & sales offices .....	21	4 411	Z	13.7
42151021	Nonferrous metal service centers .....	16	4 237	Z	14.4
4216	Electrical goods whsle .....	61	47 528	.4	35.8
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	22	29 429	.2	50.3
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	22	29 429	.2	50.3
42169	Other electronic parts & equipment whsle .....	34	9 626	.1	8.5
421690	Other electronic parts & equipment whsle .....	34	9 626	.1	8.5
4216901	Communications equipment & supplies whsle .....	13	1 092	Z	X
4216902	Electronic parts (excluding communications equipment) whsle .....	21	8 534	.1	9.5
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	1 086	284 787	2.3	3.3
42171	Hardware whsle .....	780	246 344	2.0	3.7
421710	Hardware whsle .....	780	246 344	2.0	3.7
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	109	26 051	.2	.9
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	109	26 051	.2	.9
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	184	11 368	.1	3.4
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	184	11 368	.1	3.4
42174	Refrigeration equipment & supplies whsle .....	13	1 024	Z	X
421740	Refrigeration equipment & supplies whsle .....	13	1 024	Z	X
4218	Machinery, equipment, & supplies whsle .....	7 831	10 529 397	85.4	48.9
42181	Construction & mining (except petroleum) machinery & equip whsle .....	141	33 983	.3	11.8
421810	Construction & mining (except petroleum) machinery & equip whsle .....	141	33 983	.3	11.8
42182	Farm & garden machinery & equipment whsle .....	6	1 086	Z	X
421820	Farm & garden machinery & equipment whsle .....	6	1 086	Z	X
42183	Industrial machinery & equipment whsle .....	1 213	490 603	4.0	13.7
421830	Industrial machinery & equipment whsle .....	1 213	490 603	4.0	13.7
4218301	Food-processing machinery & equipment whsle .....	20	1 377	Z	2.9
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	119	28 314	.2	48.2
42183021	Hydraulic & pneumatic pumps & motors whsle .....	20	1 944	Z	5.0
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	99	26 370	.2	59.2
4218303	General-purpose industrial machinery & equipment whsle .....	360	168 769	1.4	10.0
4218304	Metalworking machinery & equipment whsle .....	381	172 044	1.4	X
4218305	Materials handling equipment whsle .....	99	20 878	.2	13.7
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	65	17 356	.1	35.4
4218307	Other industrial machinery & equipment whsle .....	169	81 865	.7	11.3
42184	Industrial supplies whsle .....	6 350	9 978 572	80.9	61.0
421840	Industrial supplies whsle .....	6 350	9 978 572	80.9	61.0
4218401	General-line industrial supplies whsle .....	1 451	696 557	5.6	38.2
4218402	Mechanical power transmission supplies whsle .....	650	209 889	1.7	54.9
4218403	Welding supplies whsle .....	267	84 825	.7	X
4218404	Industrial containers & supplies whsle .....	115	80 734	.7	52.7
4218405	Industrial valves & fittings (except fluid-power) whsle .....	116	47 964	.4	X
4218406	Other industrial supplies whsle .....	3 751	8 858 603	71.8	69.8

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

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CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2460</b>	<b>Other industrial supplies—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4218	Machinery, equipment, & supplies whsle—Con.				
42185	Service establishment equipment & supplies whsle .....	87	16 133	.1	.2
421850	Service establishment equipment & supplies whsle .....	87	16 133	.1	.2
4218502	Custodial, janitors' equipment & supplies whsle .....	65	14 917	.1	X
4218504	Other service establishment equipment & supplies whsle .....	21	D	D	X
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	34	9 020	.1	4.5
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	34	9 020	.1	4.5
4218601	Aircraft & aeronautical equipment & supplies whsle .....	13	1 579	Z	X
4218602	Marine machinery, equipment, & supplies whsle .....	20	7 434	.1	6.5
4219	Miscellaneous durable goods whsle .....	808	74 786	.6	18.9
42193	Recyclable material whsle .....	15	2 761	Z	X
421930	Recyclable material whsle .....	15	2 761	Z	X
4219302	Recyclable paper & paperboard whsle .....	14	2 333	Z	X
42199	Other miscellaneous durable goods whsle .....	789	70 987	.6	15.5
421990	Other miscellaneous durable goods whsle .....	789	70 987	.6	15.5
4219903	General merchandise (durable goods) whsle .....	783	69 610	.6	13.6
422	Wholesale trade, nondurable goods .....	2 167	1 240 781	10.1	3.7
4221	Paper & paper product whsle .....	1 234	934 824	7.6	2.8
42211	Printing & writing paper whsle .....	144	177 388	1.4	.3
422110	Printing & writing paper whsle .....	144	177 388	1.4	.3
42212	Stationery & office supplies whsle .....	289	328 534	2.7	X
422120	Stationery & office supplies whsle .....	289	328 534	2.7	X
42213	Industrial & personal service paper whsle .....	801	428 902	3.5	7.6
422130	Industrial & personal service paper whsle .....	801	428 902	3.5	7.6
4222	Drugs, & druggists' sundries whsle .....	10	5 283	Z	69.4
42221	Drugs, & druggists' sundries whsle .....	10	5 283	Z	69.4
422210	Drugs, & druggists' sundries whsle .....	10	5 283	Z	69.4
4222101	General-line drugs whsle .....	10	5 283	Z	75.6
4223	Apparel, piece goods, & notions whsle .....	17	3 263	Z	62.1
42231	Piece goods, notions, & other dry goods whsle .....	13	3 165	Z	X
422310	Piece goods, notions, & other dry goods whsle .....	13	3 165	Z	X
4223101	Piece goods—jobbers .....	13	3 165	Z	X
4226	Chemical & allied products whsle .....	497	157 718	1.3	4.1
42261	Plastics materials & basic forms & shapes whsle .....	149	64 003	.5	2.8
422610	Plastics materials & basic forms & shapes whsle .....	149	64 003	.5	2.8
42269	Other chemical & allied products whsle .....	348	93 715	.8	4.6
422690	Other chemical & allied products whsle .....	348	93 715	.8	4.6
4226901	Industrial gases (except LP) whsle .....	41	7 108	.1	X
4226902	Other chemical & allied products whsle .....	307	86 607	.7	2.3
4227	Petroleum & petroleum products whsle .....	17	18 654	.2	8.4
42271	Petroleum bulk stations & terminals .....	12	17 667	.1	10.9
422710	Petroleum bulk stations & terminals .....	12	17 667	.1	10.9
4227101	Petroleum bulk stations & terminals (except LP) .....	12	17 667	.1	10.9
42271011	Petroleum bulk stations (except LP) .....	12	17 667	.1	10.6
4229	Miscellaneous nondurable goods whsle .....	385	119 840	1.0	5.4
42291	Farm supplies whsle .....	10	363	Z	14.8
422910	Farm supplies whsle .....	10	363	Z	14.8
4229102	Farm supplies—whsle distributors .....	6	200	Z	3.9
42295	Paint, varnish, & supplies whsle .....	267	105 087	.9	3.3
422950	Paint, varnish, & supplies whsle .....	267	105 087	.9	3.3
4229501	Paint, varnish, & supplies whsle .....	267	105 087	.9	3.3
42299	Other miscellaneous nondurable goods whsle .....	107	14 286	.1	13.1
422990	Other miscellaneous nondurable goods whsle .....	107	14 286	.1	13.1
4229901	Art goods whsle .....	14	983	Z	X
4229902	General merchandise (nondurable goods) whsle .....	79	10 672	.1	19.9
4229904	Other nondurable goods whsle .....	12	1 846	Z	X
<b>2500</b>	<b>Beauty and barber equipment and supplies .....</b>	<b>1 290</b>	<b>1 978 744</b>	<b>100.0</b>	<b>70.2</b>
421	Wholesale trade, durable goods .....	1 265	1 974 454	99.8	68.1
4216	Electrical goods whsle .....	9	1 918	.1	X
42162	Electrical appliance, television & radio set whsle .....	6	584	Z	X
421620	Electrical appliance, television & radio set whsle .....	6	584	Z	X
4218	Machinery, equipment, & supplies whsle .....	1 250	1 970 848	99.6	68.7
42185	Service establishment equipment & supplies whsle .....	1 250	1 970 848	99.6	65.6
421850	Service establishment equipment & supplies whsle .....	1 250	1 970 848	99.6	65.6
4218501	Beauty & barber shop equipment & supplies whsle .....	1 240	1 968 959	99.5	64.7
422	Wholesale trade, nondurable goods .....	25	4 290	.2	41.0
4222	Drugs, & druggists' sundries whsle .....	9	3 447	.2	X
42221	Drugs, & druggists' sundries whsle .....	9	3 447	.2	X
422210	Drugs, & druggists' sundries whsle .....	9	3 447	.2	X
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	6	3 277	.2	X
4229	Miscellaneous nondurable goods whsle .....	9	619	Z	X
42299	Other miscellaneous nondurable goods whsle .....	9	619	Z	X
422990	Other miscellaneous nondurable goods whsle .....	9	619	Z	X
4229902	General merchandise (nondurable goods) whsle .....	7	17	Z	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2520</b>	<b>Custodial (janitors') equipment and supplies</b> .....	<b>4 934</b>	<b>4 656 755</b>	<b>100.0</b>	<b>11.9</b>
421	Wholesale trade, durable goods .....	2 687	3 196 687	68.6	39.7
4212	Furniture & home furnishings whsle .....	11	8 228	.2	X
42122	Home furnishings whsle .....	6	7 800	.2	X
421220	Home furnishings whsle .....	6	7 800	.2	X
4214	Professional & commercial equipment & supplies whsle .....	190	44 529	1.0	3.5
42142	Office equipment whsle .....	7	1 003	Z	X
421420	Office equipment whsle .....	7	1 003	Z	X
42143	Computer & computer peripheral equipment & software whsle .....	7	66	Z	X
421430	Computer & computer peripheral equipment & software whsle .....	7	66	Z	X
4214301	Computer & peripheral equipment whsle .....	7	66	Z	X
42143012	Computers & peripheral equipment for end use .....	7	66	Z	X
42144	Other commercial equipment whsle .....	166	41 446	.9	3.0
421440	Other commercial equipment whsle .....	166	41 446	.9	3.0
4214401	Restaurant & hotel equipment & supplies whsle .....	164	41 445	.9	X
42145	Medical, dental, & hospital equipment & supplies whsle .....	8	1 887	Z	48.7
421450	Medical, dental, & hospital equipment & supplies whsle .....	8	1 887	Z	48.7
4214501	Surgical, medical, & hospital supplies whsle .....	8	1 887	Z	47.9
4216	Electrical goods whsle .....	21	6 374	.1	4.1
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	14	5 542	.1	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	14	5 542	.1	X
42169	Other electronic parts & equipment whsle .....	6	820	Z	49.7
421690	Other electronic parts & equipment whsle .....	6	820	Z	49.7
4216902	Electronic parts (excluding communications equipment) whsle .....	6	820	Z	49.6
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	40	26 577	.6	18.8
42171	Hardware whsle .....	18	3 011	.1	59.0
421710	Hardware whsle .....	18	3 011	.1	59.0
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	18	7 788	.2	2.8
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	18	7 788	.2	2.8
4218	Machinery, equipment, & supplies whsle .....	2 292	3 102 439	66.6	48.3
42183	Industrial machinery & equipment whsle .....	13	5 121	.1	X
421830	Industrial machinery & equipment whsle .....	13	5 121	.1	X
4218303	General-purpose industrial machinery & equipment whsle .....	8	2 456	.1	X
42184	Industrial supplies whsle .....	46	18 551	.4	4.4
421840	Industrial supplies whsle .....	46	18 551	.4	4.4
4218401	General-line industrial supplies whsle .....	21	12 107	.3	X
4218404	Industrial containers & supplies whsle .....	12	3 679	.1	9.9
4218406	Other industrial supplies whsle .....	10	1 646	Z	X
42185	Service establishment equipment & supplies whsle .....	2 233	3 078 767	66.1	48.6
421850	Service establishment equipment & supplies whsle .....	2 233	3 078 767	66.1	48.6
4218502	Custodial, janitors' equipment & supplies whsle .....	2 189	3 071 205	66.0	X
4218503	Laundry & dry-cleaning equipment & supplies whsle .....	31	D	D	X
4218504	Other service establishment equipment & supplies whsle .....	8	D	D	D
4219	Miscellaneous durable goods whsle .....	133	8 540	.2	9.5
42191	Sporting & recreational goods & supplies whsle .....	7	824	Z	X
421910	Sporting & recreational goods & supplies whsle .....	7	824	Z	X
42199	Other miscellaneous durable goods whsle .....	123	7 166	.2	11.5
421990	Other miscellaneous durable goods whsle .....	123	7 166	.2	11.5
4219903	General merchandise (durable goods) whsle .....	118	6 770	.1	11.1
422	Wholesale trade, nondurable goods .....	2 247	1 460 068	31.4	2.9
4221	Paper & paper product whsle .....	1 407	1 171 647	25.2	1.8
42211	Printing & writing paper whsle .....	118	152 936	3.3	.2
422110	Printing & writing paper whsle .....	118	152 936	3.3	.2
42212	Stationery & office supplies whsle .....	265	83 233	1.8	X
422120	Stationery & office supplies whsle .....	265	83 233	1.8	X
42213	Industrial & personal service paper whsle .....	1 024	935 478	20.1	3.0
422130	Industrial & personal service paper whsle .....	1 024	935 478	20.1	3.0
4222	Drugs, & druggists' sundries whsle .....	9	8 558	.2	5.0
42221	Drugs, & druggists' sundries whsle .....	9	8 558	.2	5.0
422210	Drugs, & druggists' sundries whsle .....	9	8 558	.2	5.0
4222101	General-line drugs whsle .....	9	8 558	.2	5.5
4223	Apparel, piece goods, & notions whsle .....	6	7 775	.2	X
4224	Grocery & related products whsle .....	63	31 971	.7	X
42245	Confectionery whsle .....	37	9 738	.2	X
422450	Confectionery whsle .....	37	9 738	.2	X
42249	Other grocery & related products whsle .....	19	14 446	.3	X
422490	Other grocery & related products whsle .....	19	14 446	.3	X
4224903	Soft drinks whsle .....	6	586	Z	X
4224906	Other grocery specialties whsle .....	11	6 375	.1	X
4226	Chemical & allied products whsle .....	704	223 907	4.8	13.1
42261	Plastics materials & basic forms & shapes whsle .....	46	45 295	1.0	.9
422610	Plastics materials & basic forms & shapes whsle .....	46	45 295	1.0	.9
42269	Other chemical & allied products whsle .....	658	178 612	3.8	16.5
422690	Other chemical & allied products whsle .....	658	178 612	3.8	16.5
4226902	Other chemical & allied products whsle .....	658	178 612	3.8	16.6
4229	Miscellaneous nondurable goods whsle .....	53	15 665	.3	1.0
42294	Tobacco & tobacco product whsle .....	8	1 073	Z	X
422940	Tobacco & tobacco product whsle .....	8	1 073	Z	X
42299	Other miscellaneous nondurable goods whsle .....	40	12 854	.3	2.5
422990	Other miscellaneous nondurable goods whsle .....	40	12 854	.3	2.5
4229902	General merchandise (nondurable goods) whsle .....	34	11 599	.2	4.1

See footnotes at end of table.



**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2530</b>	<b>Laundry and dry-cleaning equipment and supplies</b>	<b>1 715</b>	<b>2 698 487</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods	821	1 723 291	63.9	X
4214	Professional & commercial equipment & supplies whsle	23	5 414	.2	X
42144	Other commercial equipment whsle	22	5 383	.2	X
421440	Other commercial equipment whsle	22	5 383	.2	X
4214401	Restaurant & hotel equipment & supplies whsle	20	5 377	.2	X
4217	Hardware, & plumbing & heating equipment & supplies whsle	8	2 653	.1	X
42171	Hardware whsle	6	2 490	.1	X
421710	Hardware whsle	6	2 490	.1	X
4218	Machinery, equipment, & supplies whsle	770	1 714 381	63.5	X
42185	Service establishment equipment & supplies whsle	767	1 714 055	63.5	X
421850	Service establishment equipment & supplies whsle	767	1 714 055	63.5	X
4218502	Custodial, janitors' equipment & supplies whsle	109	25 261	.9	X
4218503	Laundry & dry-cleaning equipment & supplies whsle	655	D	D	X
4219	Miscellaneous durable goods whsle	12	543	Z	X
42199	Other miscellaneous durable goods whsle	12	543	Z	X
421990	Other miscellaneous durable goods whsle	12	543	Z	X
4219903	General merchandise (durable goods) whsle	12	543	Z	X
422	Wholesale trade, nondurable goods	894	975 196	36.1	X
4221	Paper & paper product whsle	48	4 327	.2	X
42213	Industrial & personal service paper whsle	47	4 221	.2	X
422130	Industrial & personal service paper whsle	47	4 221	.2	X
4224	Grocery & related products whsle	589	915 611	33.9	X
42241	General-line grocery whsle	458	693 354	25.7	X
422410	General-line grocery whsle	458	693 354	25.7	X
4224101	General-line grocery whsle, voluntary group	42	50 370	1.9	X
4224102	General-line grocery whsle, retail cooperative	122	314 526	11.7	X
4224103	Other general-line grocery whsle	294	328 458	12.2	X
42242	Packaged frozen food whsle	18	19 048	.7	X
422420	Packaged frozen food whsle	18	19 048	.7	X
42249	Other grocery & related products whsle	104	203 064	7.5	X
422490	Other grocery & related products whsle	104	203 064	7.5	X
4224903	Soft drinks whsle	10	5 190	.2	X
4224904	Canned goods whsle	23	27 547	1.0	X
4224906	Other grocery specialties whsle	65	170 122	6.3	X
4226	Chemical & allied products whsle	172	36 679	1.4	X
42269	Other chemical & allied products whsle	169	34 797	1.3	X
422690	Other chemical & allied products whsle	169	34 797	1.3	X
4226902	Other chemical & allied products whsle	169	34 797	1.3	X
4229	Miscellaneous nondurable goods whsle	75	17 908	.7	X
42294	Tobacco & tobacco product whsle	8	1 957	.1	X
422940	Tobacco & tobacco product whsle	8	1 957	.1	X
42299	Other miscellaneous nondurable goods whsle	64	15 371	.6	X
422990	Other miscellaneous nondurable goods whsle	64	15 371	.6	X
4229902	General merchandise (nondurable goods) whsle	61	4 054	.2	X
<b>2540</b>	<b>Other service establishment equipment and supplies</b>	<b>2 492</b>	<b>3 224 325</b>	<b>100.0</b>	<b>51.1</b>
421	Wholesale trade, durable goods	2 278	3 147 841	97.6	54.3
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	11 662	.4	X
4212	Furniture & home furnishings whsle	6	2 641	.1	55.0
42122	Home furnishings whsle	6	2 641	.1	54.8
421220	Home furnishings whsle	6	2 641	.1	54.8
4214	Professional & commercial equipment & supplies whsle	7	2 037	.1	49.5
4217	Hardware, & plumbing & heating equipment & supplies whsle	20	21 532	.7	70.6
42171	Hardware whsle	18	17 685	.5	73.9
421710	Hardware whsle	18	17 685	.5	73.9
4218	Machinery, equipment, & supplies whsle	2 200	3 099 099	96.1	53.7
42183	Industrial machinery & equipment whsle	20	9 040	.3	39.5
421830	Industrial machinery & equipment whsle	20	9 040	.3	39.5
4218303	General-purpose industrial machinery & equipment whsle	12	5 994	.2	43.5
42185	Service establishment equipment & supplies whsle	2 174	3 088 173	95.8	51.5
421850	Service establishment equipment & supplies whsle	2 174	3 088 173	95.8	51.5
4218502	Custodial, janitors' equipment & supplies whsle	15	2 317	.1	X
4218504	Other service establishment equipment & supplies whsle	2 149	D	D	D
4219	Miscellaneous durable goods whsle	30	9 684	.3	60.1
42199	Other miscellaneous durable goods whsle	28	9 081	.3	49.2
421990	Other miscellaneous durable goods whsle	28	9 081	.3	49.2
4219902	Forest products (except lumber) whsle	6	110	Z	X
4219903	General merchandise (durable goods) whsle	16	2 304	.1	13.3
4219905	Fire extinguishers & fire safety equipment whsle	6	6 667	.2	X
422	Wholesale trade, nondurable goods	214	76 484	2.4	22.0
4221	Paper & paper product whsle	7	1 577	Z	70.4
4223	Apparel, piece goods, & notions whsle	164	36 296	1.1	12.1
42231	Piece goods, notions, & other dry goods whsle	139	32 412	1.0	X
422310	Piece goods, notions, & other dry goods whsle	139	32 412	1.0	X
4223101	Piece goods—Jobbers	113	29 374	.9	X
4223102	Notions & other dry goods whsle	26	3 038	.1	X
42232	Men's & boys' clothing & furnishings whsle	16	2 773	.1	73.1
422320	Men's & boys' clothing & furnishings whsle	16	2 773	.1	73.1
42233	Women's, children's, & infants' clothing & accessories whsle	9	1 111	Z	63.1
422330	Women's, children's, & infants' clothing & accessories whsle	9	1 111	Z	63.1
4226	Chemical & allied products whsle	24	14 528	.5	34.2
42269	Other chemical & allied products whsle	20	13 398	.4	29.4
422690	Other chemical & allied products whsle	20	13 398	.4	29.4
4226902	Other chemical & allied products whsle	20	13 398	.4	29.6

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2540</b>	<b>Other service establishment equipment and supplies—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4229	Miscellaneous nondurable goods whsle . . . . .	16	22 357	.7	78.9
42299	Other miscellaneous nondurable goods whsle . . . . .	11	2 201	.1	79.4
422990	Other miscellaneous nondurable goods whsle . . . . .	11	2 201	.1	79.4
4229904	Other nondurable goods whsle . . . . .	7	1 237	Z	53.1
<b>2600</b>	<b>Aircraft and aeronautical equipment and supplies . . . . .</b>	<b>2 398</b>	<b>12 101 952</b>	<b>100.0</b>	<b>42.4</b>
421	Wholesale trade, durable goods . . . . .	2 305	11 978 596	99.0	52.2
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	7	464	Z	X
4216	Electrical goods whsle . . . . .	15	22 756	.2	66.4
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	6	2 297	Z	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	6	2 297	Z	X
42169	Other electronic parts & equipment whsle . . . . .	9	20 459	.2	X
421690	Other electronic parts & equipment whsle . . . . .	9	20 459	.2	X
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	7	19 606	.2	X
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	14	24 798	.2	4.5
42171	Hardware whsle . . . . .	14	24 798	.2	4.7
421710	Hardware whsle . . . . .	14	24 798	.2	4.7
4218	Machinery, equipment, & supplies whsle . . . . .	2 152	11 711 518	96.8	64.7
42183	Industrial machinery & equipment whsle . . . . .	11	17 772	.1	X
421830	Industrial machinery & equipment whsle . . . . .	11	17 772	.1	X
4218303	General-purpose industrial machinery & equipment whsle . . . . .	6	1 207	Z	X
42184	Industrial supplies whsle . . . . .	12	2 872	Z	X
421840	Industrial supplies whsle . . . . .	12	2 872	Z	X
4218401	General-line industrial supplies whsle . . . . .	12	2 872	Z	X
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	2 123	11 677 522	96.5	64.5
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	2 123	11 677 522	96.5	64.5
4218601	Aircraft & aeronautical equipment & supplies whsle . . . . .	2 092	11 587 296	95.7	65.9
4218602	Marine machinery, equipment, & supplies whsle . . . . .	16	28 668	.2	71.3
4218603	Other transportation equipment & supplies whsle . . . . .	15	61 558	.5	62.4
4219	Miscellaneous durable goods whsle . . . . .	115	219 010	1.8	X
42199	Other miscellaneous durable goods whsle . . . . .	115	219 010	1.8	X
421990	Other miscellaneous durable goods whsle . . . . .	115	219 010	1.8	X
4219903	General merchandise (durable goods) whsle . . . . .	106	218 858	1.8	X
4219906	Other durable goods whsle . . . . .	6	99	Z	X
422	Wholesale trade, nondurable goods . . . . .	93	123 356	1.0	.4
4224	Grocery & related products whsle . . . . .	9	2 579	Z	79.4
42247	Meat & meat product whsle . . . . .	9	2 579	Z	81.0
422470	Meat & meat product whsle . . . . .	9	2 579	Z	81.0
4227	Petroleum & petroleum products whsle . . . . .	39	14 594	.1	9.8
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	34	11 310	.1	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	34	11 310	.1	X
4229	Miscellaneous nondurable goods whsle . . . . .	43	106 136	.9	X
42299	Other miscellaneous nondurable goods whsle . . . . .	43	106 136	.9	X
422990	Other miscellaneous nondurable goods whsle . . . . .	43	106 136	.9	X
4229902	General merchandise (nondurable goods) whsle . . . . .	43	106 136	.9	X
<b>2620</b>	<b>Marine machinery, equipment, and supplies . . . . .</b>	<b>1 210</b>	<b>2 468 882</b>	<b>100.0</b>	<b>31.0</b>
421	Wholesale trade, durable goods . . . . .	1 116	2 444 944	99.0	32.0
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	34	55 339	2.2	.9
42111	Automobile & other motor vehicle whsle . . . . .	17	43 492	1.8	X
421110	Automobile & other motor vehicle whsle . . . . .	17	43 492	1.8	X
4211101	Automobile & motorcycle whsle . . . . .	9	35 737	1.4	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle . . . . .	6	7 625	.3	X
42112	Motor vehicle supplies & new parts whsle . . . . .	13	10 843	.4	38.3
421120	Motor vehicle supplies & new parts whsle . . . . .	13	10 843	.4	38.3
4211201	Motor vehicle supplies & new parts—warehouse distributors . . . . .	6	4 262	.2	X
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	7	6 581	.3	65.6
4215	Metal & mineral (except petroleum) whsle . . . . .	9	460	Z	X
42151	Metal service centers & offices . . . . .	9	460	Z	X
421510	Metal service centers & offices . . . . .	9	460	Z	X
4215101	Ferrous metal service centers & sales offices . . . . .	9	460	Z	X
42151011	Ferrous metal service centers . . . . .	8	388	Z	X
4216	Electrical goods whsle . . . . .	6	9 881	.4	X
4218	Machinery, equipment, & supplies whsle . . . . .	1 013	2 357 040	95.5	59.5
42183	Industrial machinery & equipment whsle . . . . .	37	18 905	.8	28.1
421830	Industrial machinery & equipment whsle . . . . .	37	18 905	.8	28.1
4218303	General-purpose industrial machinery & equipment whsle . . . . .	17	16 072	.7	32.1
4218304	Metalworking machinery & equipment whsle . . . . .	6	1 432	.1	X
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	6	746	Z	9.9
42184	Industrial supplies whsle . . . . .	109	38 799	1.6	.7
421840	Industrial supplies whsle . . . . .	109	38 799	1.6	.7
4218401	General-line industrial supplies whsle . . . . .	45	6 672	.3	X
4218402	Mechanical power transmission supplies whsle . . . . .	20	7 737	.3	X
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	8	6 443	.3	X
4218406	Other industrial supplies whsle . . . . .	36	17 947	.7	2.1
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	862	2 296 368	93.0	64.9
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	862	2 296 368	93.0	64.9
4218601	Aircraft & aeronautical equipment & supplies whsle . . . . .	22	7 836	.3	75.1
4218602	Marine machinery, equipment, & supplies whsle . . . . .	825	2 279 182	92.3	62.7
4218603	Other transportation equipment & supplies whsle . . . . .	15	9 350	.4	62.5
4219	Miscellaneous durable goods whsle . . . . .	50	20 762	.8	X
42191	Sporting & recreational goods & supplies whsle . . . . .	13	16 651	.7	X
421910	Sporting & recreational goods & supplies whsle . . . . .	13	16 651	.7	X
42199	Other miscellaneous durable goods whsle . . . . .	37	4 111	.2	X
421990	Other miscellaneous durable goods whsle . . . . .	37	4 111	.2	X
4219903	General merchandise (durable goods) whsle . . . . .	37	4 111	.2	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2620</b>	<b>Marine machinery, equipment, and supplies—Con.</b>				
422	Wholesale trade, nondurable goods .....	94	23 938	1.0	X
4224	Grocery & related products whse .....	75	12 055	.5	X
42242	Packaged frozen food whse .....	17	7 777	.3	X
422420	Packaged frozen food whse .....	17	7 777	.3	X
42246	Fish & seafood whse .....	57	4 225	.2	X
422460	Fish & seafood whse .....	57	4 225	.2	X
4229	Miscellaneous nondurable goods whse .....	13	2 007	.1	X
42299	Other miscellaneous nondurable goods whse .....	6	115	Z	X
422990	Other miscellaneous nondurable goods whse .....	6	115	Z	X
4229904	Other nondurable goods whse .....	6	115	Z	X
<b>2630</b>	<b>Other transportation equipment and supplies .....</b>	<b>789</b>	<b>1 815 650</b>	<b>100.0</b>	<b>16.8</b>
421	Wholesale trade, durable goods .....	788	1 815 560	100.0	16.2
4211	Motor vehicle & motor vehicle parts & supplies whse .....	13	13 299	.7	X
42111	Automobile & other motor vehicle whse .....	6	3 311	.2	X
421110	Automobile & other motor vehicle whse .....	6	3 311	.2	X
4211101	Automobile & motorcycle whse .....	6	3 311	.2	X
42112	Motor vehicle supplies & new parts whse .....	7	9 988	.6	X
421120	Motor vehicle supplies & new parts whse .....	7	9 988	.6	X
4218	Machinery, equipment, & supplies whse .....	759	1 752 354	96.5	19.0
42181	Construction & mining (except petroleum) machinery & equip whse .....	19	7 560	.4	X
421810	Construction & mining (except petroleum) machinery & equip whse .....	19	7 560	.4	X
42183	Industrial machinery & equipment whse .....	146	136 533	7.5	.4
421830	Industrial machinery & equipment whse .....	146	136 533	7.5	.4
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whse .....	21	4 499	.2	X
42183021	Hydraulic & pneumatic pumps & motors whse .....	15	835	Z	X
42183022	Hydraulic & pneumatic parts, accessories, & supplies whse .....	6	3 664	.2	X
4218303	General-purpose industrial machinery & equipment whse .....	43	117 573	6.5	.5
4218305	Materials handling equipment whse .....	65	8 389	.5	X
4218307	Other industrial machinery & equipment whse .....	13	5 537	.3	X
42184	Industrial supplies whse .....	7	952	.1	X
421840	Industrial supplies whse .....	7	952	.1	X
42186	Transportation equipment & supplies (exc motor vehicle) whse .....	582	1 606 129	88.5	48.2
421860	Transportation equipment & supplies (exc motor vehicle) whse .....	582	1 606 129	88.5	48.2
4218601	Aircraft & aeronautical equipment & supplies whse .....	29	9 118	.5	75.1
4218602	Marine machinery, equipment, & supplies whse .....	16	3 560	.2	71.6
4218603	Other transportation equipment & supplies whse .....	537	1 593 451	87.8	38.4
4219	Miscellaneous durable goods whse .....	7	4 501	.2	X
42193	Recyclable material whse .....	7	4 501	.2	X
421930	Recyclable material whse .....	7	4 501	.2	X
<b>2700</b>	<b>Sporting and recreational goods and supplies .....</b>	<b>7 374</b>	<b>17 053 322</b>	<b>100.0</b>	<b>37.4</b>
421	Wholesale trade, durable goods .....	6 333	16 762 716	98.3	40.9
4211	Motor vehicle & motor vehicle parts & supplies whse .....	53	71 124	.4	41.3
42111	Automobile & other motor vehicle whse .....	19	12 628	.1	22.9
421110	Automobile & other motor vehicle whse .....	19	12 628	.1	22.9
4211101	Automobile & motorcycle whse .....	15	4 573	Z	8.9
42112	Motor vehicle supplies & new parts whse .....	24	49 663	.3	X
421120	Motor vehicle supplies & new parts whse .....	24	49 663	.3	X
4211202	Motor vehicle supplies & new parts—jobbers .....	19	9 050	.1	X
42113	Tire & tube whse .....	6	7 340	Z	X
421130	Tire & tube whse .....	6	7 340	Z	X
4212	Furniture & home furnishings whse .....	87	32 200	.2	1.5
42121	Furniture whse .....	17	2 976	Z	X
421210	Furniture whse .....	17	2 976	Z	X
4212101	Household & lawn furniture whse .....	16	2 507	Z	X
42122	Home furnishings whse .....	70	29 224	.2	1.8
421220	Home furnishings whse .....	70	29 224	.2	1.8
4212201	Household china, glassware, & crockery whse .....	28	7 857	Z	X
4212202	Linens, domestics, draperies, & curtains whse .....	8	3 267	Z	1.6
4212204	Other home furnishings whse .....	34	18 100	.1	4.2
4213	Lumber & other construction materials whse .....	26	9 338	.1	49.7
42131	Lumber, plywood, millwork, & wood panel whse .....	10	7 284	Z	X
421310	Lumber, plywood, millwork, & wood panel whse .....	10	7 284	Z	X
4213101	Lumber without yard whse .....	9	1 635	Z	X
42133	Roofing, siding, & insulation material whse .....	6	151	Z	X
421330	Roofing, siding, & insulation material whse .....	6	151	Z	X
4213301	Roofing, siding, & insulation material whse .....	6	151	Z	X
42139	Other construction materials whse .....	8	1 749	Z	17.2
421390	Other construction materials whse .....	8	1 749	Z	17.2
4213902	Other construction materials whse .....	8	1 749	Z	14.0
4214	Professional & commercial equipment & supplies whse .....	35	16 755	.1	20.4
42143	Computer & computer peripheral equipment & software whse .....	14	645	Z	18.7
421430	Computer & computer peripheral equipment & software whse .....	14	645	Z	18.7
4214301	Computer & peripheral equipment whse .....	11	448	Z	26.7
42143011	Computers & peripheral equipment for resale .....	7	132	Z	X
42144	Other commercial equipment whse .....	11	2 232	Z	32.3
421440	Other commercial equipment whse .....	11	2 232	Z	32.3
4214402	Store machines & equipment whse .....	6	778	Z	46.4
4215	Metal & mineral (except petroleum) whse .....	8	12 171	.1	X
42151	Metal service centers & offices .....	8	12 171	.1	X
421510	Metal service centers & offices .....	8	12 171	.1	X
4215101	Ferrous metal service centers & sales offices .....	8	12 171	.1	X
42151011	Ferrous metal service centers .....	8	12 171	.1	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2700</b>	<b>Sporting and recreational goods and supplies—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4216	Electrical goods whsle . . . . .	153	29 387	.2	1.3
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	12	5 134	Z	24.2
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	12	5 134	Z	24.2
42162	Electrical appliance, television & radio set whsle . . . . .	53	19 781	.1	1.0
421620	Electrical appliance, television & radio set whsle . . . . .	53	19 781	.1	1.0
42169	Other electronic parts & equipment whsle . . . . .	88	4 472	Z	.4
421690	Other electronic parts & equipment whsle . . . . .	88	4 472	Z	.4
4216901	Communications equipment & supplies whsle . . . . .	63	1 910	Z	X
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	25	2 562	Z	4.6
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	99	135 154	.8	.7
42171	Hardware whsle . . . . .	80	126 093	.7	.4
421710	Hardware whsle . . . . .	80	126 093	.7	.4
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	16	7 033	Z	25.6
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	16	7 033	Z	25.6
4218	Machinery, equipment, & supplies whsle . . . . .	227	129 127	.8	10.7
42182	Farm & garden machinery & equipment whsle . . . . .	118	37 789	.2	7.7
421820	Farm & garden machinery & equipment whsle . . . . .	118	37 789	.2	7.7
4218201	Farm machinery & equipment—farm dealers . . . . .	88	27 497	.2	2.9
4218202	Farm machinery & equipment—whsle distributors . . . . .	14	1 686	Z	X
4218203	Lawn & garden machinery & equipment whsle . . . . .	16	8 606	.1	27.2
42183	Industrial machinery & equipment whsle . . . . .	27	13 859	.1	32.8
421830	Industrial machinery & equipment whsle . . . . .	27	13 859	.1	32.8
4218303	General-purpose industrial machinery & equipment whsle . . . . .	6	4 430	Z	.7
4218307	Other industrial machinery & equipment whsle . . . . .	15	7 233	Z	66.4
42184	Industrial supplies whsle . . . . .	6	967	Z	X
421840	Industrial supplies whsle . . . . .	6	967	Z	X
42185	Service establishment equipment & supplies whsle . . . . .	22	16 265	.1	40.0
421850	Service establishment equipment & supplies whsle . . . . .	22	16 265	.1	40.0
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	8	519	Z	X
4218504	Other service establishment equipment & supplies whsle . . . . .	12	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	50	59 910	.4	X
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	50	59 910	.4	X
4218601	Aircraft & aeronautical equipment & supplies whsle . . . . .	14	2 951	Z	X
4218602	Marine machinery, equipment, & supplies whsle . . . . .	31	56 123	.3	X
4219	Miscellaneous durable goods whsle . . . . .	5 685	16 327 460	95.7	50.1
42191	Sporting & recreational goods & supplies whsle . . . . .	4 961	16 153 181	94.7	63.8
421910	Sporting & recreational goods & supplies whsle . . . . .	4 961	16 153 181	94.7	63.8
42192	Toy & hobby goods & supplies whsle . . . . .	64	93 448	.5	55.4
421920	Toy & hobby goods & supplies whsle . . . . .	64	93 448	.5	55.4
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	34	3 733	Z	39.3
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	34	3 733	Z	39.3
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	34	3 733	Z	37.5
42199	Other miscellaneous durable goods whsle . . . . .	623	76 841	.5	X
421990	Other miscellaneous durable goods whsle . . . . .	623	76 841	.5	X
4219903	General merchandise (durable goods) whsle . . . . .	560	68 119	.4	X
4219904	Prerecorded media whsle . . . . .	12	2 721	Z	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle . . . . .	11	2 683	Z	X
4219906	Other durable goods whsle . . . . .	48	5 855	Z	X
422	Wholesale trade, nondurable goods . . . . .	961	290 606	1.7	7.7
4221	Paper & paper product whsle . . . . .	13	2 307	Z	12.0
42212	Stationery & office supplies whsle . . . . .	6	2 025	Z	5.7
422120	Stationery & office supplies whsle . . . . .	6	2 025	Z	5.7
42213	Industrial & personal service paper whsle . . . . .	7	282	Z	46.1
422130	Industrial & personal service paper whsle . . . . .	7	282	Z	46.1
4222	Drugs, & druggists' sundries whsle . . . . .	21	18 776	.1	19.3
42221	Drugs, & druggists' sundries whsle . . . . .	21	18 776	.1	19.3
422210	Drugs, & druggists' sundries whsle . . . . .	21	18 776	.1	19.3
4222101	General-line drugs whsle . . . . .	17	2 230	Z	28.6
4223	Apparel, piece goods, & notions whsle . . . . .	348	162 608	1.0	8.2
42231	Piece goods, notions, & other dry goods whsle . . . . .	10	1 760	Z	X
422310	Piece goods, notions, & other dry goods whsle . . . . .	10	1 760	Z	X
4223101	Piece goods—jobbers . . . . .	7	837	Z	X
42232	Men's & boys' clothing & furnishings whsle . . . . .	215	87 483	.5	6.8
422320	Men's & boys' clothing & furnishings whsle . . . . .	215	87 483	.5	6.8
42233	Women's, children's, & infants' clothing & accessories whsle . . . . .	69	21 157	.1	15.2
422330	Women's, children's, & infants' clothing & accessories whsle . . . . .	69	21 157	.1	15.2
42234	Footwear whsle . . . . .	54	52 208	.3	13.3
422340	Footwear whsle . . . . .	54	52 208	.3	13.3
4224	Grocery & related products whsle . . . . .	29	8 063	Z	X
42249	Other grocery & related products whsle . . . . .	20	3 440	Z	X
422490	Other grocery & related products whsle . . . . .	20	3 440	Z	X
4224906	Other grocery specialties whsle . . . . .	17	3 226	Z	X
4225	Farm-product raw material whsle . . . . .	20	1 505	Z	X
42251	Grain & field bean whsle . . . . .	17	1 418	Z	X
422510	Grain & field bean whsle . . . . .	17	1 418	Z	X
4226	Chemical & allied products whsle . . . . .	34	13 069	.1	36.5
42261	Plastics materials & basic forms & shapes whsle . . . . .	14	2 743	Z	X
422610	Plastics materials & basic forms & shapes whsle . . . . .	14	2 743	Z	X
42269	Other chemical & allied products whsle . . . . .	20	10 326	.1	62.2
422690	Other chemical & allied products whsle . . . . .	20	10 326	.1	62.2
4226902	Other chemical & allied products whsle . . . . .	19	3 995	Z	55.7

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2700</b>	<b>Sporting and recreational goods and supplies—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4227	Petroleum & petroleum products whse . . . . .	9	7 156	Z	53.0
42271	Petroleum bulk stations & terminals . . . . .	8	7 136	Z	60.9
422710	Petroleum bulk stations & terminals . . . . .	8	7 136	Z	60.9
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	6	1 270	Z	40.8
42271011	Petroleum bulk stations (except LP) . . . . .	6	1 270	Z	39.5
4229	Miscellaneous nondurable goods whse . . . . .	484	76 996	.5	1.8
42291	Farm supplies whse . . . . .	47	18 446	.1	1.6
422910	Farm supplies whse . . . . .	47	18 446	.1	1.6
4229101	Farm supplies—farm dealers . . . . .	13	814	Z	1.1
4229102	Farm supplies—whse distributors . . . . .	34	17 632	.1	1.7
42292	Book, periodical, & newspaper whse . . . . .	6	3 068	Z	X
422920	Book, periodical, & newspaper whse . . . . .	6	3 068	Z	X
42299	Other miscellaneous nondurable goods whse . . . . .	427	54 832	.3	1.8
422990	Other miscellaneous nondurable goods whse . . . . .	427	54 832	.3	1.8
4229901	Art goods whse . . . . .	49	5 764	Z	1.5
4229902	General merchandise (nondurable goods) whse . . . . .	306	24 257	.1	1.4
4229903	Textile bags, bagging, & burlap whse . . . . .	9	10 275	.1	X
4229904	Other nondurable goods whse . . . . .	63	14 536	.1	4.7
<b>2800</b>	<b>Toys and hobby goods and supplies . . . . .</b>	<b>5 450</b>	<b>16 565 519</b>	<b>100.0</b>	<b>43.2</b>
421	Wholesale trade, durable goods . . . . .	3 838	15 884 174	95.9	54.7
4212	Furniture & home furnishings whse . . . . .	198	118 657	.7	7.5
42121	Furniture whse . . . . .	38	13 694	.1	13.0
421210	Furniture whse . . . . .	38	13 694	.1	13.0
4212101	Household & lawn furniture whse . . . . .	34	13 442	.1	14.6
42122	Home furnishings whse . . . . .	160	104 963	.6	6.8
421220	Home furnishings whse . . . . .	160	104 963	.6	6.8
4212201	Household china, glassware, & crockery whse . . . . .	80	57 655	.3	X
4212202	Linens, domestics, draperies, & curtains whse . . . . .	14	5 531	Z	4.4
4212204	Other home furnishings whse . . . . .	66	41 777	.3	1.9
4213	Lumber & other construction materials whse . . . . .	10	4 537	Z	X
42139	Other construction materials whse . . . . .	8	4 383	Z	X
421390	Other construction materials whse . . . . .	8	4 383	Z	X
4213902	Other construction materials whse . . . . .	8	4 383	Z	X
4214	Professional & commercial equipment & supplies whse . . . . .	84	61 241	.4	20.7
42143	Computer & computer peripheral equipment & software whse . . . . .	10	31 471	.2	X
421430	Computer & computer peripheral equipment & software whse . . . . .	10	31 471	.2	X
4214301	Computer & peripheral equipment whse . . . . .	7	31 274	.2	X
42145	Medical, dental, & hospital equipment & supplies whse . . . . .	8	479	Z	X
421450	Medical, dental, & hospital equipment & supplies whse . . . . .	8	479	Z	X
4214501	Surgical, medical, & hospital supplies whse . . . . .	8	479	Z	X
42146	Ophthalmic goods whse . . . . .	12	1 385	Z	X
421460	Ophthalmic goods whse . . . . .	12	1 385	Z	X
42149	Other professional equipment & supplies whse . . . . .	43	22 151	.1	11.7
421490	Other professional equipment & supplies whse . . . . .	43	22 151	.1	11.7
4214901	Religious & school supplies whse . . . . .	18	16 651	.1	15.2
4214902	Other professional equipment & supplies whse . . . . .	25	5 500	Z	X
4216	Electrical goods whse . . . . .	133	151 600	.9	2.4
42161	Electrical apparatus & equip, wiring supp, & const material whse . . . . .	14	24 988	.2	1.0
421610	Electrical apparatus & equip, wiring supp, & const material whse . . . . .	14	24 988	.2	1.0
42162	Electrical appliance, television & radio set whse . . . . .	62	97 107	.6	2.2
421620	Electrical appliance, television & radio set whse . . . . .	62	97 107	.6	2.2
42169	Other electronic parts & equipment whse . . . . .	57	29 505	.2	3.3
421690	Other electronic parts & equipment whse . . . . .	57	29 505	.2	3.3
4216902	Electronic parts (excluding communications equipment) whse . . . . .	53	29 472	.2	3.3
4217	Hardware, & plumbing & heating equipment & supplies whse . . . . .	34	25 227	.2	3.9
42171	Hardware whse . . . . .	34	25 227	.2	4.1
421710	Hardware whse . . . . .	34	25 227	.2	4.1
4218	Machinery, equipment, & supplies whse . . . . .	29	6 909	Z	21.4
42183	Industrial machinery & equipment whse . . . . .	15	1 555	Z	X
421830	Industrial machinery & equipment whse . . . . .	15	1 555	Z	X
4219	Miscellaneous durable goods whse . . . . .	3 344	15 514 242	93.7	58.3
42191	Sporting & recreational goods & supplies whse . . . . .	77	115 943	.7	59.3
421910	Sporting & recreational goods & supplies whse . . . . .	77	115 943	.7	59.3
42192	Toy & hobby goods & supplies whse . . . . .	2 792	15 302 309	92.4	70.5
421920	Toy & hobby goods & supplies whse . . . . .	2 792	15 302 309	92.4	70.5
42194	Jewelry/watch/silverware/precious stone, & precious metal whse . . . . .	30	13 317	.1	11.9
421940	Jewelry/watch/silverware/precious stone, & precious metal whse . . . . .	30	13 317	.1	11.9
4219401	Jewelry, watch, diamonds, precious stone, & silverware whse . . . . .	27	12 111	.1	13.9
42199	Other miscellaneous durable goods whse . . . . .	443	82 567	.5	.8
421990	Other miscellaneous durable goods whse . . . . .	443	82 567	.5	.8
4219903	General merchandise (durable goods) whse . . . . .	368	43 530	.3	.6
4219904	Prerecorded media whse . . . . .	22	9 590	.1	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whse . . . . .	14	442	Z	X
42199042	Prerecorded video tapes whse . . . . .	8	9 148	.1	X
4219906	Other durable goods whse . . . . .	51	29 218	.2	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2800</b>	<b>Toys and hobby goods and supplies—Con.</b>				
422	Wholesale trade, nondurable goods .....	1 612	681 345	4.1	10.9
4221	Paper & paper product whsle .....	98	83 508	.5	15.0
42211	Printing & writing paper whsle .....	8	1 505	Z	X
422110	Printing & writing paper whsle .....	8	1 505	Z	X
42212	Stationery & office supplies whsle .....	59	46 867	.3	26.8
422120	Stationery & office supplies whsle .....	59	46 867	.3	26.8
42213	Industrial & personal service paper whsle .....	31	35 136	.2	X
422130	Industrial & personal service paper whsle .....	31	35 136	.2	X
4222	Drugs, & druggists' sundries whsle .....	150	128 733	.8	.7
42221	Drugs, & druggists' sundries whsle .....	150	128 733	.8	.7
422210	Drugs, & druggists' sundries whsle .....	150	128 733	.8	.7
4222101	General-line drugs whsle .....	82	53 137	.3	1.2
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	68	75 596	.5	X
4223	Apparel, piece goods, & notions whsle .....	211	77 998	.5	23.1
42231	Piece goods, notions, & other dry goods whsle .....	52	20 773	.1	X
422310	Piece goods, notions, & other dry goods whsle .....	52	20 773	.1	X
4223101	Piece goods—jobbers .....	31	8 666	.1	X
4223102	Notions & other dry goods whsle .....	21	12 107	.1	X
42232	Men's & boys' clothing & furnishings whsle .....	69	30 417	.2	27.0
422320	Men's & boys' clothing & furnishings whsle .....	69	30 417	.2	27.0
42233	Women's, children's, & infants' clothing & accessories whsle .....	58	23 401	.1	29.9
422330	Women's, children's, & infants' clothing & accessories whsle .....	58	23 401	.1	29.9
42234	Footwear whsle .....	32	3 407	Z	1.6
422340	Footwear whsle .....	32	3 407	Z	1.6
4224	Grocery & related products whsle .....	69	53 011	.3	28.5
42241	General-line grocery whsle .....	7	1 668	Z	X
422410	General-line grocery whsle .....	7	1 668	Z	X
4224103	Other general-line grocery whsle .....	7	1 668	Z	X
42245	Confectionery whsle .....	11	31 660	.2	.4
422450	Confectionery whsle .....	11	31 660	.2	.4
42249	Other grocery & related products whsle .....	46	2 372	Z	4.4
422490	Other grocery & related products whsle .....	46	2 372	Z	4.4
4224906	Other grocery specialties whsle .....	38	1 207	Z	39.9
4226	Chemical & allied products whsle .....	20	7 348	Z	X
42261	Plastics materials & basic forms & shapes whsle .....	13	6 290	Z	X
422610	Plastics materials & basic forms & shapes whsle .....	13	6 290	Z	X
42269	Other chemical & allied products whsle .....	7	1 058	Z	X
422690	Other chemical & allied products whsle .....	7	1 058	Z	X
4226902	Other chemical & allied products whsle .....	7	1 058	Z	X
4229	Miscellaneous nondurable goods whsle .....	1 057	327 369	2.0	15.3
42291	Farm supplies whsle .....	7	1 368	Z	X
422910	Farm supplies whsle .....	7	1 368	Z	X
42292	Book, periodical, & newspaper whsle .....	95	125 067	.8	3.1
422920	Book, periodical, & newspaper whsle .....	95	125 067	.8	3.1
42293	Flower, nursery stock, & florists' supplies whsle .....	63	31 335	.2	X
422930	Flower, nursery stock, & florists' supplies whsle .....	63	31 335	.2	X
42294	Tobacco & tobacco product whsle .....	8	1 820	Z	77.8
422940	Tobacco & tobacco product whsle .....	8	1 820	Z	77.8
42299	Other miscellaneous nondurable goods whsle .....	884	167 779	1.0	12.5
422990	Other miscellaneous nondurable goods whsle .....	884	167 779	1.0	12.5
4229901	Art goods whsle .....	213	47 256	.3	7.8
4229902	General merchandise (nondurable goods) whsle .....	524	74 243	.4	13.4
4229903	Textile bags, bagging, & burlap whsle .....	14	8 006	Z	X
4229904	Other nondurable goods whsle .....	133	38 274	.2	16.9
<b>2900</b>	<b>Ferrous metal scrap .....</b>	<b>5 335</b>	<b>15 751 110</b>	<b>100.0</b>	<b>45.6</b>
421	Wholesale trade, durable goods .....	5 322	15 741 871	99.9	43.8
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	164	41 949	.3	37.0
42112	Motor vehicle supplies & new parts whsle .....	9	1 461	Z	X
421120	Motor vehicle supplies & new parts whsle .....	9	1 461	Z	X
42114	Motor vehicle parts, (used) whsle .....	151	39 512	.3	34.7
421140	Motor vehicle parts, (used) whsle .....	151	39 512	.3	34.7
4213	Lumber & other construction materials whsle .....	7	275	Z	X
4215	Metal & mineral (except petroleum) whsle .....	327	231 639	1.5	4.2
42151	Metal service centers & offices .....	325	229 967	1.5	4.2
421510	Metal service centers & offices .....	325	229 967	1.5	4.2
4215101	Ferrous metal service centers & sales offices .....	269	220 831	1.4	3.2
42151011	Ferrous metal service centers .....	232	121 594	.8	2.8
42151012	Ferrous metal sales offices .....	37	99 237	.6	4.6
4215102	Nonferrous metal service centers & sales offices .....	56	9 136	.1	15.1
42151021	Nonferrous metal service centers .....	35	6 900	Z	13.0
42151022	Nonferrous metal sales offices .....	21	2 236	Z	73.3
4216	Electrical goods whsle .....	7	398	Z	X
4218	Machinery, equipment, & supplies whsle .....	17	36 610	.2	46.8
42183	Industrial machinery & equipment whsle .....	13	34 172	.2	53.1
421830	Industrial machinery & equipment whsle .....	13	34 172	.2	53.1
4218307	Other industrial machinery & equipment whsle .....	9	19 561	.1	11.9

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2900</b>	<b>Ferrous metal scrap—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4219	Miscellaneous durable goods whsle	4 796	15 430 694	98.0	48.2
42193	Recyclable material whsle	4 762	15 316 107	97.2	66.2
421930	Recyclable material whsle	4 762	15 316 107	97.2	66.2
4219301	Iron & steel scrap processors & dealers	3 403	14 172 735	90.0	65.0
42193011	Iron & steel scrap processors (using power processing equipment)	2 268	9 493 961	60.3	X
42193012	Iron & steel scrap processors (not using power processing equip)	1 135	4 678 774	29.7	62.7
4219302	Recyclable paper & paperboard whsle	1 195	28 758	.2	78.5
4219303	Other recyclable material whsle	1 164	1 114 614	7.1	64.7
42199	Other miscellaneous durable goods whsle	29	109 668	.7	X
421990	Other miscellaneous durable goods whsle	29	109 668	.7	X
4219903	General merchandise (durable goods) whsle	28	108 717	.7	X
422	Wholesale trade, nondurable goods	13	9 239	.1	X
<b>2920</b>	<b>Nonferrous metal scrap</b>	<b>5 542</b>	<b>12 612 537</b>	<b>100.0</b>	<b>44.5</b>
421	Wholesale trade, durable goods	5 535	12 606 353	100.0	43.0
4211	Motor vehicle & motor vehicle parts & supplies whsle	51	3 818	Z	74.4
42114	Motor vehicle parts, (used) whsle	51	3 818	Z	62.2
421140	Motor vehicle parts, (used) whsle	51	3 818	Z	62.2
4215	Metal & mineral (except petroleum) whsle	330	332 478	2.6	6.4
42151	Metal service centers & offices	328	329 413	2.6	6.4
421510	Metal service centers & offices	328	329 413	2.6	6.4
4215101	Ferrous metal service centers & sales offices	174	111 602	.9	8.4
42151011	Ferrous metal service centers	137	101 482	.8	7.0
42151012	Ferrous metal sales offices	37	10 120	.1	43.0
4215102	Nonferrous metal service centers & sales offices	154	217 811	1.7	4.7
42151021	Nonferrous metal service centers	109	200 965	1.6	4.2
42151022	Nonferrous metal sales offices	45	16 846	.1	25.2
4216	Electrical goods whsle	7	2 337	Z	X
4218	Machinery, equipment, & supplies whsle	9	14 332	.1	45.0
42183	Industrial machinery & equipment whsle	8	14 150	.1	48.6
421830	Industrial machinery & equipment whsle	8	14 150	.1	48.6
4218307	Other industrial machinery & equipment whsle	6	2 726	Z	13.3
4219	Miscellaneous durable goods whsle	5 127	12 249 157	97.1	46.4
42193	Recyclable material whsle	5 056	12 099 696	95.9	61.4
421930	Recyclable material whsle	5 056	12 099 696	95.9	61.4
4219301	Iron & steel scrap processors & dealers	2 205	2 412 930	19.1	64.3
42193011	Iron & steel scrap processors (using power processing equipment)	1 553	2 138 173	17.0	X
42193012	Iron & steel scrap processors (not using power processing equip)	652	274 757	2.2	47.0
4219302	Recyclable paper & paperboard whsle	417	138 701	1.1	80.2
4219303	Other recyclable material whsle	2 434	9 548 065	75.7	55.9
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	44	120 623	1.0	.2
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	44	120 623	1.0	.2
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	9	685	Z	X
4219402	Precious metal (excluding ores) whsle	35	119 938	1.0	X
42199	Other miscellaneous durable goods whsle	25	28 828	.2	X
421990	Other miscellaneous durable goods whsle	25	28 828	.2	X
4219903	General merchandise (durable goods) whsle	25	28 828	.2	X
422	Wholesale trade, nondurable goods	7	6 184	Z	X
<b>2930</b>	<b>Recyclable paper and paperboard</b>	<b>2 527</b>	<b>5 263 211</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods	2 351	5 218 947	99.2	X
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	2 286	Z	X
42114	Motor vehicle parts, (used) whsle	6	2 232	Z	X
421140	Motor vehicle parts, (used) whsle	6	2 232	Z	X
4212	Furniture & home furnishings whsle	8	528	Z	X
42122	Home furnishings whsle	8	528	Z	X
421220	Home furnishings whsle	8	528	Z	X
4212204	Other home furnishings whsle	6	122	Z	X
4213	Lumber & other construction materials whsle	6	266	Z	X
4215	Metal & mineral (except petroleum) whsle	20	2 620	.1	X
42151	Metal service centers & offices	20	2 620	.1	X
421510	Metal service centers & offices	20	2 620	.1	X
4215101	Ferrous metal service centers & sales offices	6	1 768	Z	X
4215102	Nonferrous metal service centers & sales offices	14	852	Z	X
42151021	Nonferrous metal service centers	10	811	Z	X
4218	Machinery, equipment, & supplies whsle	70	13 337	.3	X
42183	Industrial machinery & equipment whsle	63	12 054	.2	X
421830	Industrial machinery & equipment whsle	63	12 054	.2	X
4218303	General-purpose industrial machinery & equipment whsle	24	1 117	Z	X
4218305	Materials handling equipment whsle	7	829	Z	X
4218307	Other industrial machinery & equipment whsle	24	6 316	.1	X
4219	Miscellaneous durable goods whsle	2 230	5 199 346	98.8	X
42193	Recyclable material whsle	2 152	5 194 654	98.7	X
421930	Recyclable material whsle	2 152	5 194 654	98.7	X
4219301	Iron & steel scrap processors & dealers	172	65 473	1.2	X
42193011	Iron & steel scrap processors (using power processing equipment)	136	60 182	1.1	X
42193012	Iron & steel scrap processors (not using power processing equip)	36	5 291	.1	X
4219302	Recyclable paper & paperboard whsle	1 539	4 970 236	94.4	X
4219303	Other recyclable material whsle	441	158 945	3.0	X
42199	Other miscellaneous durable goods whsle	76	4 657	.1	X
421990	Other miscellaneous durable goods whsle	76	4 657	.1	X
4219903	General merchandise (durable goods) whsle	74	4 640	.1	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2930</b>	<b>Recyclable paper and paperboard—Con.</b>				
422	Wholesale trade, nondurable goods .....	176	44 264	.8	X
4221	Paper & paper product whsle .....	26	6 929	.1	X
42213	Industrial & personal service paper whsle .....	23	6 279	.1	X
422130	Industrial & personal service paper whsle .....	23	6 279	.1	X
4223	Apparel, piece goods, & notions whsle .....	7	686	Z	X
4224	Grocery & related products whsle .....	12	3 684	.1	X
42249	Other grocery & related products whsle .....	12	3 684	.1	X
422490	Other grocery & related products whsle .....	12	3 684	.1	X
4224906	Other grocery specialties whsle .....	9	3 566	.1	X
4226	Chemical & allied products whsle .....	32	8 126	.2	X
42261	Plastics materials & basic forms & shapes whsle .....	21	7 217	.1	X
422610	Plastics materials & basic forms & shapes whsle .....	21	7 217	.1	X
42269	Other chemical & allied products whsle .....	11	909	Z	X
422690	Other chemical & allied products whsle .....	11	909	Z	X
4226902	Other chemical & allied products whsle .....	11	909	Z	X
4229	Miscellaneous nondurable goods whsle .....	97	16 801	.3	X
42291	Farm supplies whsle .....	12	2 952	.1	X
422910	Farm supplies whsle .....	12	2 952	.1	X
4229102	Farm supplies—whsle distributors .....	12	2 952	.1	X
42299	Other miscellaneous nondurable goods whsle .....	81	12 886	.2	X
422990	Other miscellaneous nondurable goods whsle .....	81	12 886	.2	X
4229901	Art goods whsle .....	8	1 093	Z	X
4229902	General merchandise (nondurable goods) whsle .....	58	11 263	.2	X
4229903	Textile bags, bagging, & burlap whsle .....	9	419	Z	X
4229904	Other nondurable goods whsle .....	6	111	Z	X
<b>2940</b>	<b>Recyclable materials, except metal .....</b>	<b>2 564</b>	<b>2 752 486</b>	<b>100.0</b>	<b>69.9</b>
421	Wholesale trade, durable goods .....	2 518	2 703 548	98.2	67.9
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	8	313	Z	71.3
42114	Motor vehicle parts, (used) whsle .....	8	313	Z	59.6
421140	Motor vehicle parts, (used) whsle .....	8	313	Z	59.6
4215	Metal & mineral (except petroleum) whsle .....	32	7 298	.3	52.3
42151	Metal service centers & offices .....	32	7 298	.3	52.0
421510	Metal service centers & offices .....	32	7 298	.3	52.0
4215101	Ferrous metal service centers & sales offices .....	6	1 941	.1	X
42151011	Ferrous metal service centers .....	6	1 941	.1	X
4215102	Nonferrous metal service centers & sales offices .....	26	5 357	.2	78.4
42151021	Nonferrous metal service centers .....	12	1 852	.1	79.2
42151022	Nonferrous metal sales offices .....	14	3 505	.1	71.8
4218	Machinery, equipment, & supplies whsle .....	29	12 273	.4	8.5
42183	Industrial machinery & equipment whsle .....	18	5 085	.2	2.1
421830	Industrial machinery & equipment whsle .....	18	5 085	.2	2.1
4218303	General-purpose industrial machinery & equipment whsle .....	7	676	Z	9.0
42184	Industrial supplies whsle .....	8	6 087	.2	X
421840	Industrial supplies whsle .....	8	6 087	.2	X
4219	Miscellaneous durable goods whsle .....	2 441	2 681 837	97.4	65.6
42193	Recyclable material whsle .....	2 426	2 681 606	97.4	67.9
421930	Recyclable material whsle .....	2 426	2 681 606	97.4	67.9
4219301	Iron & steel scrap processors & dealers .....	93	6 719	.2	71.3
42193011	Iron & steel scrap processors (using power processing equipment) .....	72	6 139	.2	X
42193012	Iron & steel scrap processors (not using power processing equip) .....	21	580	Z	67.6
4219302	Recyclable paper & paperboard whsle .....	418	96 139	3.5	79.1
4219303	Other recyclable material whsle .....	1 915	2 578 748	93.7	64.6
42199	Other miscellaneous durable goods whsle .....	15	231	Z	X
421990	Other miscellaneous durable goods whsle .....	15	231	Z	X
4219903	General merchandise (durable goods) whsle .....	15	231	Z	X
422	Wholesale trade, nondurable goods .....	46	48 938	1.8	59.5
4221	Paper & paper product whsle .....	12	1 365	.1	34.8
42213	Industrial & personal service paper whsle .....	10	1 154	Z	59.0
422130	Industrial & personal service paper whsle .....	10	1 154	Z	59.0
4223	Apparel, piece goods, & notions whsle .....	10	26 230	1.0	68.9
42231	Piece goods, notions, & other dry goods whsle .....	8	25 861	.9	X
422310	Piece goods, notions, & other dry goods whsle .....	8	25 861	.9	X
4223101	Piece goods—jobbers .....	8	25 861	.9	X
4226	Chemical & allied products whsle .....	10	10 726	.4	X
42269	Other chemical & allied products whsle .....	7	7 593	.3	X
422690	Other chemical & allied products whsle .....	7	7 593	.3	X
4226902	Other chemical & allied products whsle .....	7	7 593	.3	X
4229	Miscellaneous nondurable goods whsle .....	12	10 571	.4	X
42299	Other miscellaneous nondurable goods whsle .....	10	7 366	.3	X
422990	Other miscellaneous nondurable goods whsle .....	10	7 366	.3	X
<b>3000</b>	<b>Jewelry, diamonds, gem stones, and watches .....</b>	<b>7 913</b>	<b>21 326 826</b>	<b>100.0</b>	<b>63.7</b>

See footnotes at end of table.



**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>3000</b>	<b>Jewelry, diamonds, gem stones, and watches—Con.</b>				
421	Wholesale trade, durable goods .....	7 193	20 825 761	97.7	63.0
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	6	13 251	.1	X
42111	Automobile & other motor vehicle whsle .....	6	13 251	.1	X
421110	Automobile & other motor vehicle whsle .....	6	13 251	.1	X
4211101	Automobile & motorcycle whsle .....	6	13 251	.1	X
4212	Furniture & home furnishings whsle .....	62	19 369	.1	.8
42121	Furniture whsle .....	6	6 098	Z	X
421210	Furniture whsle .....	6	6 098	Z	X
4212101	Household & lawn furniture whsle .....	6	6 098	Z	X
42122	Home furnishings whsle .....	56	13 271	.1	1.0
421220	Home furnishings whsle .....	56	13 271	.1	1.0
4212201	Household china, glassware, & crockery whsle .....	35	7 733	Z	X
4212204	Other home furnishings whsle .....	16	4 223	Z	X
4213	Lumber & other construction materials whsle .....	6	1 259	Z	27.5
4214	Professional & commercial equipment & supplies whsle .....	29	16 347	.1	34.8
42142	Office equipment whsle .....	10	9 856	Z	57.3
421420	Office equipment whsle .....	10	9 856	Z	57.3
42146	Ophthalmic goods whsle .....	9	5 491	Z	X
421460	Ophthalmic goods whsle .....	9	5 491	Z	X
4215	Metal & mineral (except petroleum) whsle .....	32	31 891	.2	73.2
42151	Metal service centers & offices .....	19	3 059	Z	68.2
421510	Metal service centers & offices .....	19	3 059	Z	68.2
4215102	Nonferrous metal service centers & sales offices .....	19	3 059	Z	68.0
42151021	Nonferrous metal service centers .....	11	2 412	Z	78.7
42151022	Nonferrous metal sales offices .....	8	647	Z	9.7
42152	Coal & other mineral & ore whsle .....	13	28 832	.1	X
421520	Coal & other mineral & ore whsle .....	13	28 832	.1	X
4215202	Other mineral & ore whsle .....	13	28 832	.1	X
4216	Electrical goods whsle .....	41	60 365	.3	37.6
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	8	7 489	Z	11.6
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	8	7 489	Z	11.6
42162	Electrical appliance, television & radio set whsle .....	25	46 216	.2	43.7
421620	Electrical appliance, television & radio set whsle .....	25	46 216	.2	43.7
42169	Other electronic parts & equipment whsle .....	8	6 660	Z	28.4
421690	Other electronic parts & equipment whsle .....	8	6 660	Z	28.4
4216902	Electronic parts (excluding communications equipment) whsle .....	8	6 660	Z	28.3
4219	Miscellaneous durable goods whsle .....	7 008	20 681 341	97.0	61.3
42191	Sporting & recreational goods & supplies whsle .....	43	4 306	Z	13.3
421910	Sporting & recreational goods & supplies whsle .....	43	4 306	Z	13.3
42192	Toy & hobby goods & supplies whsle .....	50	11 569	.1	1.7
421920	Toy & hobby goods & supplies whsle .....	50	11 569	.1	1.7
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	6 803	20 632 348	96.7	67.1
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	6 803	20 632 348	96.7	67.1
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	6 641	20 580 282	96.5	63.8
4219402	Precious metal (excluding ores) whsle .....	162	52 066	.2	X
42199	Other miscellaneous durable goods whsle .....	110	32 499	.2	.7
421990	Other miscellaneous durable goods whsle .....	110	32 499	.2	.7
4219903	General merchandise (durable goods) whsle .....	57	2 805	Z	X
4219904	Prerecorded media whsle .....	12	572	Z	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle .....	6	130	Z	X
42199042	Prerecorded video tapes whsle .....	6	442	Z	X
4219906	Other durable goods whsle .....	36	28 612	.1	.7
422	Wholesale trade, nondurable goods .....	720	501 065	2.3	60.5
4221	Paper & paper product whsle .....	11	10 662	.1	X
42212	Stationery & office supplies whsle .....	11	10 662	.1	X
422120	Stationery & office supplies whsle .....	11	10 662	.1	X
4222	Drugs, & druggists' sundries whsle .....	27	13 980	.1	19.6
42221	Drugs, & druggists' sundries whsle .....	27	13 980	.1	19.6
422210	Drugs, & druggists' sundries whsle .....	27	13 980	.1	19.6
4222101	General-line drugs whsle .....	21	12 271	.1	21.9
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	6	1 709	Z	X
4223	Apparel, piece goods, & notions whsle .....	203	36 584	.2	5.2
42231	Piece goods, notions, & other dry goods whsle .....	18	4 895	Z	X
422310	Piece goods, notions, & other dry goods whsle .....	18	4 895	Z	X
4223101	Piece goods—jobbers .....	6	431	Z	X
4223102	Notions & other dry goods whsle .....	12	4 464	Z	X
42232	Men's & boys' clothing & furnishings whsle .....	83	11 956	.1	6.3
422320	Men's & boys' clothing & furnishings whsle .....	83	11 956	.1	6.3
42233	Women's, children's, & infants' clothing & accessories whsle .....	97	19 660	.1	2.3
422330	Women's, children's, & infants' clothing & accessories whsle .....	97	19 660	.1	2.3
4224	Grocery & related products whsle .....	18	935	Z	X
42249	Other grocery & related products whsle .....	15	661	Z	X
422490	Other grocery & related products whsle .....	15	661	Z	X
4224906	Other grocery specialties whsle .....	13	566	Z	X
4226	Chemical & allied products whsle .....	9	3 361	Z	X
42269	Other chemical & allied products whsle .....	6	2 939	Z	X
422690	Other chemical & allied products whsle .....	6	2 939	Z	X
4226902	Other chemical & allied products whsle .....	6	2 939	Z	X
4229	Miscellaneous nondurable goods whsle .....	448	67 529	.3	7.0
42292	Book, periodical, & newspaper whsle .....	8	5 098	Z	X
422920	Book, periodical, & newspaper whsle .....	8	5 098	Z	X
42299	Other miscellaneous nondurable goods whsle .....	435	61 621	.3	8.5
422990	Other miscellaneous nondurable goods whsle .....	435	61 621	.3	8.5
4229901	Art goods whsle .....	124	24 529	.1	19.0
4229902	General merchandise (nondurable goods) whsle .....	252	22 769	.1	X
4229904	Other nondurable goods whsle .....	54	8 979	Z	17.4

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>3030</b>	<b>Precious metals—gold, silver, and platinum including precious metal coins . . .</b>	<b>884</b>	<b>9 089 318</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods . . . . .	873	9 068 554	99.8	X
4215	Metal & mineral (except petroleum) whsle . . . . .	36	170 976	1.9	X
42151	Metal service centers & offices . . . . .	36	170 976	1.9	X
421510	Metal service centers & offices . . . . .	36	170 976	1.9	X
4215101	Ferrous metal service centers & sales offices . . . . .	10	116 379	1.3	X
42151011	Ferrous metal service centers . . . . .	8	114 938	1.3	X
4215102	Nonferrous metal service centers & sales offices . . . . .	26	54 597	.6	X
42151021	Nonferrous metal service centers . . . . .	15	53 714	.6	X
42151022	Nonferrous metal sales offices . . . . .	11	883	Z	X
4219	Miscellaneous durable goods whsle . . . . .	835	8 893 303	97.8	X
42192	Toy & hobby goods & supplies whsle . . . . .	7	586	Z	X
421920	Toy & hobby goods & supplies whsle . . . . .	7	586	Z	X
42193	Recyclable material whsle . . . . .	6	4 953	.1	X
421930	Recyclable material whsle . . . . .	6	4 953	.1	X
4219303	Other recyclable material whsle . . . . .	6	4 953	.1	X
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	794	8 670 231	95.4	X
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	794	8 670 231	95.4	X
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	252	97 266	1.1	X
4219402	Precious metal (excluding ores) whsle . . . . .	542	8 572 965	94.3	X
42199	Other miscellaneous durable goods whsle . . . . .	28	217 533	2.4	X
421990	Other miscellaneous durable goods whsle . . . . .	28	217 533	2.4	X
4219903	General merchandise (durable goods) whsle . . . . .	28	217 533	2.4	X
422	Wholesale trade, nondurable goods . . . . .	11	20 764	.2	X
4229	Miscellaneous nondurable goods whsle . . . . .	9	20 238	.2	X
42299	Other miscellaneous nondurable goods whsle . . . . .	9	20 238	.2	X
422990	Other miscellaneous nondurable goods whsle . . . . .	9	20 238	.2	X
<b>3100</b>	<b>Musical instruments and supplies . . . . .</b>	<b>571</b>	<b>2 149 771</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods . . . . .	543	2 138 886	99.5	X
4213	Lumber & other construction materials whsle . . . . .	7	1 798	.1	X
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	7	1 798	.1	X
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	7	1 798	.1	X
4214	Professional & commercial equipment & supplies whsle . . . . .	18	4 739	.2	X
42142	Office equipment whsle . . . . .	16	4 729	.2	X
421420	Office equipment whsle . . . . .	16	4 729	.2	X
4216	Electrical goods whsle . . . . .	8	3 219	.2	X
42169	Other electronic parts & equipment whsle . . . . .	6	182	Z	X
421690	Other electronic parts & equipment whsle . . . . .	6	182	Z	X
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	6	182	Z	X
4219	Miscellaneous durable goods whsle . . . . .	507	2 129 111	99.0	X
42199	Other miscellaneous durable goods whsle . . . . .	505	2 129 077	99.0	X
421990	Other miscellaneous durable goods whsle . . . . .	505	2 129 077	99.0	X
4219901	Musical instruments & supplies whsle . . . . .	444	2 124 042	98.8	X
4219903	General merchandise (durable goods) whsle . . . . .	46	729	Z	X
4219904	Prerecorded media whsle . . . . .	8	951	Z	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle . . . . .	8	951	Z	X
4219906	Other durable goods whsle . . . . .	7	3 355	.2	X
422	Wholesale trade, nondurable goods . . . . .	28	10 885	.5	X
4229	Miscellaneous nondurable goods whsle . . . . .	28	10 885	.5	X
42299	Other miscellaneous nondurable goods whsle . . . . .	26	10 862	.5	X
422990	Other miscellaneous nondurable goods whsle . . . . .	26	10 862	.5	X
4229902	General merchandise (nondurable goods) whsle . . . . .	9	1 041	Z	X
4229904	Other nondurable goods whsle . . . . .	16	9 741	.5	X
<b>3120</b>	<b>Forest products, except lumber (including cordwood, hewn posts, poles, and ties) . . . . .</b>	<b>2 415</b>	<b>10 767 409</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods . . . . .	2 314	10 656 305	99.0	X
4213	Lumber & other construction materials whsle . . . . .	299	248 291	2.3	X
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	246	221 013	2.1	X
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	246	221 013	2.1	X
4213101	Lumber without yard whsle . . . . .	94	65 836	.6	X
4213102	Lumber with yard whsle . . . . .	81	93 342	.9	X
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	71	61 835	.6	X
42132	Brick, stone, & related construction materials whsle . . . . .	10	1 439	Z	X
421320	Brick, stone, & related construction materials whsle . . . . .	10	1 439	Z	X
4213202	Sand, gravel, & stone whsle . . . . .	6	1 162	Z	X
42133	Roofing, siding, & insulation material whsle . . . . .	30	19 509	.2	X
421330	Roofing, siding, & insulation material whsle . . . . .	30	19 509	.2	X
4213301	Roofing, siding, & insulation material whsle . . . . .	30	19 509	.2	X
42139	Other construction materials whsle . . . . .	13	6 330	.1	X
421390	Other construction materials whsle . . . . .	13	6 330	.1	X
4213902	Other construction materials whsle . . . . .	9	6 088	.1	X
4215	Metal & mineral (except petroleum) whsle . . . . .	21	7 811	.1	X
42151	Metal service centers & offices . . . . .	16	6 740	.1	X
421510	Metal service centers & offices . . . . .	16	6 740	.1	X
4215101	Ferrous metal service centers & sales offices . . . . .	13	6 689	.1	X
42151011	Ferrous metal service centers . . . . .	13	6 689	.1	X
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	10	6 220	.1	X
42171	Hardware whsle . . . . .	10	6 220	.1	X
421710	Hardware whsle . . . . .	10	6 220	.1	X
4218	Machinery, equipment, & supplies whsle . . . . .	23	5 538	.1	X
42182	Farm & garden machinery & equipment whsle . . . . .	15	2 978	Z	X
421820	Farm & garden machinery & equipment whsle . . . . .	15	2 978	Z	X
4218202	Farm machinery & equipment—whsle distributors . . . . .	14	2 962	Z	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>3120</b>	<b>Forest products, except lumber (including cordwood, hewn posts, poles, and ties)—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4219	Miscellaneous durable goods whsle . . . . .	1 960	10 388 182	96.5	X
42199	Other miscellaneous durable goods whsle . . . . .	1 960	10 388 182	96.5	X
421990	Other miscellaneous durable goods whsle . . . . .	1 960	10 388 182	96.5	X
4219902	Forest products (except lumber) whsle . . . . .	1 844	10 048 620	93.3	X
4219903	General merchandise (durable goods) whsle . . . . .	69	327 105	3.0	X
4219906	Other durable goods whsle . . . . .	47	12 457	.1	X
422	Wholesale trade, nondurable goods . . . . .	101	111 104	1.0	X
4226	Chemical & allied products whsle . . . . .	55	36 890	.3	X
42261	Plastics materials & basic forms & shapes whsle . . . . .	39	20 721	.2	X
422610	Plastics materials & basic forms & shapes whsle . . . . .	39	20 721	.2	X
42269	Other chemical & allied products whsle . . . . .	16	16 159	.2	X
422690	Other chemical & allied products whsle . . . . .	16	16 159	.2	X
4226902	Other chemical & allied products whsle . . . . .	16	16 159	.2	X
4229	Miscellaneous nondurable goods whsle . . . . .	37	64 790	.6	X
42291	Farm supplies whsle . . . . .	11	8 453	.1	X
422910	Farm supplies whsle . . . . .	11	8 453	.1	X
4229102	Farm supplies—whsle distributors . . . . .	11	8 453	.1	X
42299	Other miscellaneous nondurable goods whsle . . . . .	25	55 783	.5	X
422990	Other miscellaneous nondurable goods whsle . . . . .	25	55 783	.5	X
4229902	General merchandise (nondurable goods) whsle . . . . .	8	55 467	.5	X
4229904	Other nondurable goods whsle . . . . .	17	316	.2	X
<b>3130</b>	<b>Compact discs, prerecorded audio tapes, and phonograph records . . . . .</b>	<b>1 921</b>	<b>7 891 123</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods . . . . .	1 598	7 787 561	98.7	X
4212	Furniture & home furnishings whsle . . . . .	8	1 837	Z	X
42122	Home furnishings whsle . . . . .	8	1 837	Z	X
421220	Home furnishings whsle . . . . .	8	1 837	Z	X
4214	Professional & commercial equipment & supplies whsle . . . . .	18	58 215	.7	X
42143	Computer & computer peripheral equipment & software whsle . . . . .	8	55 582	.7	X
421430	Computer & computer peripheral equipment & software whsle . . . . .	8	55 582	.7	X
4214302	Computer software (packaged) whsle . . . . .	8	55 582	.7	X
4216	Electrical goods whsle . . . . .	105	50 795	.6	X
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	7	871	Z	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	7	871	Z	X
42162	Electrical appliance, television & radio set whsle . . . . .	55	17 364	.2	X
421620	Electrical appliance, television & radio set whsle . . . . .	55	17 364	.2	X
42169	Other electronic parts & equipment whsle . . . . .	43	32 560	.4	X
421690	Other electronic parts & equipment whsle . . . . .	43	32 560	.4	X
4216901	Communications equipment & supplies whsle . . . . .	8	2 376	Z	X
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	35	30 184	.4	X
4219	Miscellaneous durable goods whsle . . . . .	1 460	7 674 287	97.3	X
42192	Toy & hobby goods & supplies whsle . . . . .	12	6 502	.1	X
421920	Toy & hobby goods & supplies whsle . . . . .	12	6 502	.1	X
42199	Other miscellaneous durable goods whsle . . . . .	1 443	7 665 781	97.1	X
421990	Other miscellaneous durable goods whsle . . . . .	1 443	7 665 781	97.1	X
4219901	Musical instruments & supplies whsle . . . . .	8	302	Z	X
4219903	General merchandise (durable goods) whsle . . . . .	109	3 606	Z	X
4219904	Prerecorded media whsle . . . . .	1 297	7 606 933	96.4	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle . . . . .	1 215	7 371 738	93.4	X
42199042	Prerecorded video tapes whsle . . . . .	82	235 195	3.0	X
4219906	Other durable goods whsle . . . . .	26	15 953	.2	X
422	Wholesale trade, nondurable goods . . . . .	323	103 562	1.3	X
4222	Drugs, & druggists' sundries whsle . . . . .	14	1 310	Z	X
42221	Drugs, & druggists' sundries whsle . . . . .	14	1 310	Z	X
422210	Drugs, & druggists' sundries whsle . . . . .	14	1 310	Z	X
4222101	General-line drugs whsle . . . . .	14	1 310	Z	X
4223	Apparel, piece goods, & notions whsle . . . . .	7	426	Z	X
4224	Grocery & related products whsle . . . . .	7	1 076	Z	X
4229	Miscellaneous nondurable goods whsle . . . . .	290	99 871	1.3	X
42291	Farm supplies whsle . . . . .	6	1 782	Z	X
422910	Farm supplies whsle . . . . .	6	1 782	Z	X
4229102	Farm supplies—whsle distributors . . . . .	6	1 782	Z	X
42292	Book, periodical, & newspaper whsle . . . . .	207	96 426	1.2	X
422920	Book, periodical, & newspaper whsle . . . . .	207	96 426	1.2	X
42299	Other miscellaneous nondurable goods whsle . . . . .	77	1 663	Z	X
422990	Other miscellaneous nondurable goods whsle . . . . .	77	1 663	Z	X
4229901	Art goods whsle . . . . .	15	1 013	Z	X
4229902	General merchandise (nondurable goods) whsle . . . . .	62	650	Z	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>3140</b>	<b>Prerecorded video tapes</b> .....	<b>3 730</b>	<b>8 113 183</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	3 407	7 919 664	97.6	X
4212	Furniture & home furnishings whsle .....	13	618	Z	X
42122	Home furnishings whsle .....	10	472	Z	X
421220	Home furnishings whsle .....	10	472	Z	X
4212201	Household china, glassware, & crockery whsle .....	8	166	Z	X
4214	Professional & commercial equipment & supplies whsle .....	9	630	Z	X
4216	Electrical goods whsle .....	95	30 689	.4	X
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	11	1 791	Z	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	11	1 791	Z	X
42162	Electrical appliance, television & radio set whsle .....	41	20 224	.2	X
421620	Electrical appliance, television & radio set whsle .....	41	20 224	.2	X
42169	Other electronic parts & equipment whsle .....	43	8 674	.1	X
421690	Other electronic parts & equipment whsle .....	43	8 674	.1	X
4216901	Communications equipment & supplies whsle .....	16	3 980	Z	X
4216902	Electronic parts (excluding communications equipment) whsle .....	27	4 694	.1	X
4219	Miscellaneous durable goods whsle .....	3 280	7 887 298	97.2	X
42191	Sporting & recreational goods & supplies whsle .....	18	1 259	Z	X
421910	Sporting & recreational goods & supplies whsle .....	18	1 259	Z	X
42192	Toy & hobby goods & supplies whsle .....	14	458	Z	X
421920	Toy & hobby goods & supplies whsle .....	14	458	Z	X
42199	Other miscellaneous durable goods whsle .....	3 244	7 884 065	97.2	X
421990	Other miscellaneous durable goods whsle .....	3 244	7 884 065	97.2	X
4219901	Musical instruments & supplies whsle .....	8	528	Z	X
4219903	General merchandise (durable goods) whsle .....	86	3 493	Z	X
4219904	Prerecorded media whsle .....	890	7 872 189	97.0	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle .....	253	1 007 437	12.4	X
42199042	Prerecorded video tapes whsle .....	637	6 864 752	84.6	X
4219906	Other durable goods whsle .....	2 260	7 855	.1	X
422	Wholesale trade, nondurable goods .....	323	193 519	2.4	X
4221	Paper & paper product whsle .....	8	1 281	Z	X
4222	Drugs, & druggists' sundries whsle .....	7	742	Z	X
42221	Drugs, & druggists' sundries whsle .....	7	742	Z	X
422210	Drugs, & druggists' sundries whsle .....	7	742	Z	X
4222101	General-line drugs whsle .....	7	742	Z	X
4223	Apparel, piece goods, & notions whsle .....	7	12 511	.2	X
4224	Grocery & related products whsle .....	10	1 810	Z	X
42249	Other grocery & related products whsle .....	7	1 035	Z	X
422490	Other grocery & related products whsle .....	7	1 035	Z	X
4224906	Other grocery specialties whsle .....	6	948	Z	X
4229	Miscellaneous nondurable goods whsle .....	287	177 148	2.2	X
42292	Book, periodical, & newspaper whsle .....	176	172 060	2.1	X
422920	Book, periodical, & newspaper whsle .....	176	172 060	2.1	X
42299	Other miscellaneous nondurable goods whsle .....	110	5 087	.1	X
422990	Other miscellaneous nondurable goods whsle .....	110	5 087	.1	X
4229901	Art goods whsle .....	35	2 732	Z	X
4229902	General merchandise (nondurable goods) whsle .....	54	1 509	Z	X
4229904	Other nondurable goods whsle .....	21	846	Z	X
<b>3150</b>	<b>Other durable goods</b> .....	<b>2 565</b>	<b>4 219 206</b>	<b>100.0</b>	<b>63.7</b>
421	Wholesale trade, durable goods .....	2 434	4 194 766	99.4	68.8
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	8	5 855	.1	5.9
42112	Motor vehicle supplies & new parts whsle .....	8	5 855	.1	5.2
421120	Motor vehicle supplies & new parts whsle .....	8	5 855	.1	5.2
4211202	Motor vehicle supplies & new parts—jobbers .....	6	3 876	.1	8.1
4212	Furniture & home furnishings whsle .....	8	5 094	.1	X
42122	Home furnishings whsle .....	8	5 094	.1	X
421220	Home furnishings whsle .....	8	5 094	.1	X
4212204	Other home furnishings whsle .....	7	5 040	.1	X
4213	Lumber & other construction materials whsle .....	8	7 400	.2	53.2
42131	Lumber, plywood, millwork, & wood panel whsle .....	8	7 400	.2	59.8
421310	Lumber, plywood, millwork, & wood panel whsle .....	8	7 400	.2	59.8
4214	Professional & commercial equipment & supplies whsle .....	24	7 364	.2	68.1
42144	Other commercial equipment whsle .....	20	6 177	.1	62.0
421440	Other commercial equipment whsle .....	20	6 177	.1	62.0
4214402	Store machines & equipment whsle .....	20	6 177	.1	55.8
4215	Metal & mineral (except petroleum) whsle .....	7	7 942	.2	X
42151	Metal service centers & offices .....	7	7 942	.2	X
421510	Metal service centers & offices .....	7	7 942	.2	X
4216	Electrical goods whsle .....	8	1 550	Z	X
4218	Machinery, equipment, & supplies whsle .....	16	7 690	.2	74.9
4219	Miscellaneous durable goods whsle .....	2 353	4 151 667	98.4	67.2
42192	Toy & hobby goods & supplies whsle .....	7	716	Z	X
421920	Toy & hobby goods & supplies whsle .....	7	716	Z	X
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	6	718	Z	X
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	6	718	Z	X
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	6	718	Z	X
42199	Other miscellaneous durable goods whsle .....	2 335	4 149 025	98.3	58.8
421990	Other miscellaneous durable goods whsle .....	2 335	4 149 025	98.3	58.8
4219901	Musical instruments & supplies whsle .....	6	815	Z	X
4219903	General merchandise (durable goods) whsle .....	52	1 370	Z	21.1
4219904	Prerecorded media whsle .....	12	15 295	.4	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle .....	9	1 143	Z	X
4219906	Other durable goods whsle .....	2 260	4 116 816	97.6	47.6

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>3150</b>	<b>Other durable goods—Con.</b>				
422	Wholesale trade, nondurable goods .....	131	24 440	.6	13.3
4221	Paper & paper product whsle .....	9	6 333	.2	54.9
42212	Stationery & office supplies whsle .....	7	1 387	Z	15.2
422120	Stationery & office supplies whsle .....	7	1 387	Z	15.2
4223	Apparel, piece goods, & notions whsle .....	20	3 102	.1	58.2
42232	Men's & boys' clothing & furnishings whsle .....	13	1 824	Z	49.6
422320	Men's & boys' clothing & furnishings whsle .....	13	1 824	Z	49.6
4226	Chemical & allied products whsle .....	18	1 213	Z	1.9
42269	Other chemical & allied products whsle .....	18	1 213	Z	1.9
422690	Other chemical & allied products whsle .....	18	1 213	Z	1.9
4226902	Other chemical & allied products whsle .....	18	1 213	Z	1.9
4229	Miscellaneous nondurable goods whsle .....	74	9 127	.2	6.5
42292	Book, periodical, & newspaper whsle .....	6	531	Z	X
422920	Book, periodical, & newspaper whsle .....	6	531	Z	X
42299	Other miscellaneous nondurable goods whsle .....	61	7 977	.2	4.5
422990	Other miscellaneous nondurable goods whsle .....	61	7 977	.2	4.5
4229902	General merchandise (nondurable goods) whsle .....	58	7 868	.2	4.9
<b>3160</b>	<b>Fire extinguishers and fire safety equipment .....</b>	<b>1 044</b>	<b>857 096</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	1 030	848 698	99.0	X
4216	Electrical goods whsle .....	7	5 270	.6	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	6	6 022	.7	X
4218	Machinery, equipment, & supplies whsle .....	14	6 788	.8	X
42185	Service establishment equipment & supplies whsle .....	8	520	.1	X
421850	Service establishment equipment & supplies whsle .....	8	520	.1	X
4218504	Other service establishment equipment & supplies whsle .....	8	D	D	X
4219	Miscellaneous durable goods whsle .....	993	829 590	96.8	X
42199	Other miscellaneous durable goods whsle .....	993	829 590	96.8	X
421990	Other miscellaneous durable goods whsle .....	993	829 590	96.8	X
4219903	General merchandise (durable goods) whsle .....	54	1 073	.1	X
4219905	Fire extinguishers & fire safety equipment whsle .....	923	827 661	96.6	X
4219906	Other durable goods whsle .....	15	722	.1	X
422	Wholesale trade, nondurable goods .....	14	8 398	1.0	X
4229	Miscellaneous nondurable goods whsle .....	6	5 540	.6	X
<b>3200</b>	<b>Printing and writing paper .....</b>	<b>5 595</b>	<b>18 611 759</b>	<b>100.0</b>	<b>58.0</b>
421	Wholesale trade, durable goods .....	1 575	363 892	2.0	12.5
4212	Furniture & home furnishings whsle .....	68	14 937	.1	15.6
42121	Furniture whsle .....	48	7 589	Z	25.6
421210	Furniture whsle .....	48	7 589	Z	25.6
4212102	Office & business furniture whsle .....	48	7 589	Z	26.1
42122	Home furnishings whsle .....	20	7 348	Z	X
421220	Home furnishings whsle .....	20	7 348	Z	X
4212204	Other home furnishings whsle .....	12	5 267	Z	X
4214	Professional & commercial equipment & supplies whsle .....	1 143	167 957	.9	2.1
42141	Photographic equipment & supplies whsle .....	20	3 181	Z	15.2
421410	Photographic equipment & supplies whsle .....	20	3 181	Z	15.2
42142	Office equipment whsle .....	807	93 182	.5	1.2
421420	Office equipment whsle .....	807	93 182	.5	1.2
42143	Computer & computer peripheral equipment & software whsle .....	294	67 336	.4	3.2
421430	Computer & computer peripheral equipment & software whsle .....	294	67 336	.4	3.2
4214301	Computer & peripheral equipment whsle .....	268	64 638	.3	3.3
42143011	Computers & peripheral equipment for resale .....	89	34 037	.2	X
42143012	Computers & peripheral equipment for end use .....	179	30 601	.2	4.3
4214302	Computer software (packaged) whsle .....	26	2 698	Z	X
42144	Other commercial equipment whsle .....	22	4 258	Z	25.0
421440	Other commercial equipment whsle .....	22	4 258	Z	25.0
4214401	Restaurant & hotel equipment & supplies whsle .....	6	1 671	Z	X
4214402	Store machines & equipment whsle .....	16	2 587	Z	X
4216	Electrical goods whsle .....	35	2 572	Z	X
42169	Other electronic parts & equipment whsle .....	27	2 319	Z	X
421690	Other electronic parts & equipment whsle .....	27	2 319	Z	X
4216901	Communications equipment & supplies whsle .....	9	121	Z	X
4216902	Electronic parts (excluding communications equipment) whsle .....	18	2 198	Z	X
4218	Machinery, equipment, & supplies whsle .....	93	22 295	.1	49.6
42183	Industrial machinery & equipment whsle .....	14	3 355	Z	39.7
421830	Industrial machinery & equipment whsle .....	14	3 355	Z	39.7
4218303	General-purpose industrial machinery & equipment whsle .....	9	2 217	Z	1.8
42184	Industrial supplies whsle .....	21	13 966	.1	61.6
421840	Industrial supplies whsle .....	21	13 966	.1	61.6
4218406	Other industrial supplies whsle .....	16	10 957	.1	62.0
42185	Service establishment equipment & supplies whsle .....	58	4 974	Z	33.1
421850	Service establishment equipment & supplies whsle .....	58	4 974	Z	33.1
4218502	Custodial, janitors' equipment & supplies whsle .....	49	4 195	Z	X
4219	Miscellaneous durable goods whsle .....	225	152 755	.8	51.3
42199	Other miscellaneous durable goods whsle .....	216	151 257	.8	45.6
421990	Other miscellaneous durable goods whsle .....	216	151 257	.8	45.6
4219903	General merchandise (durable goods) whsle .....	194	3 452	Z	19.8
4219904	Prerecorded media whsle .....	7	2 889	Z	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle .....	7	2 889	Z	X
4219906	Other durable goods whsle .....	7	413	Z	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>3200</b>	<b>Printing and writing paper—Con.</b>				
422	Wholesale trade, nondurable goods .....	4 020	18 247 867	98.0	65.4
4221	Paper & paper product whsle .....	3 413	18 113 929	97.3	72.9
42211	Printing & writing paper whsle .....	1 838	16 497 448	88.6	73.5
422110	Printing & writing paper whsle .....	1 838	16 497 448	88.6	73.5
42212	Stationery & office supplies whsle .....	1 032	808 552	4.3	76.8
422120	Stationery & office supplies whsle .....	1 032	808 552	4.3	76.8
42213	Industrial & personal service paper whsle .....	543	807 929	4.3	70.2
422130	Industrial & personal service paper whsle .....	543	807 929	4.3	70.2
4222	Drugs, & druggists' sundries whsle .....	6	317	Z	X
42221	Drugs, & druggists' sundries whsle .....	6	317	Z	X
422210	Drugs, & druggists' sundries whsle .....	6	317	Z	X
4222101	General-line drugs whsle .....	6	317	Z	X
4223	Apparel, piece goods, & notions whsle .....	6	320	Z	X
4224	Grocery & related products whsle .....	16	16 774	.1	74.7
42249	Other grocery & related products whsle .....	14	16 709	.1	76.6
422490	Other grocery & related products whsle .....	14	16 709	.1	76.6
4224906	Other grocery specialties whsle .....	11	16 694	.1	82.7
4226	Chemical & allied products whsle .....	47	9 170	Z	37.9
42261	Plastics materials & basic forms & shapes whsle .....	29	6 932	Z	43.5
422610	Plastics materials & basic forms & shapes whsle .....	29	6 932	Z	43.5
42269	Other chemical & allied products whsle .....	18	2 238	Z	14.4
422690	Other chemical & allied products whsle .....	18	2 238	Z	14.4
4226902	Other chemical & allied products whsle .....	18	2 238	Z	14.6
4229	Miscellaneous nondurable goods whsle .....	530	106 997	.6	1.1
42292	Book, periodical, & newspaper whsle .....	22	1 775	Z	18.3
422920	Book, periodical, & newspaper whsle .....	22	1 775	Z	18.3
42299	Other miscellaneous nondurable goods whsle .....	508	105 222	.6	1.0
422990	Other miscellaneous nondurable goods whsle .....	508	105 222	.6	1.0
4229901	Art goods whsle .....	51	5 096	.7	
4229902	General merchandise (nondurable goods) whsle .....	448	99 620	.5	1.2
4229904	Other nondurable goods whsle .....	7	315	Z	X
<b>3300</b>	<b>Stationery, office supplies and greeting cards .....</b>	<b>12 370</b>	<b>18 795 283</b>	<b>100.0</b>	<b>37.7</b>
421	Wholesale trade, durable goods .....	3 124	1 195 327	6.4	8.0
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	7	555	Z	X
4212	Furniture & home furnishings whsle .....	335	198 739	1.1	5.8
42121	Furniture whsle .....	246	155 721	.8	8.9
421210	Furniture whsle .....	246	155 721	.8	8.9
4212101	Household & lawn furniture whsle .....	8	3 027	Z	X
4212102	Office & business furniture whsle .....	238	152 694	.8	9.2
42122	Home furnishings whsle .....	89	43 018	.2	1.8
421220	Home furnishings whsle .....	89	43 018	.2	1.8
4212201	Household china, glassware, & crockery whsle .....	42	14 971	.1	X
4212202	Linens, domestics, draperies, & curtains whsle .....	11	4 241	Z	10.1
4212204	Other home furnishings whsle .....	36	23 806	.1	.5
4214	Professional & commercial equipment & supplies whsle .....	1 956	822 810	4.4	7.0
42141	Photographic equipment & supplies whsle .....	28	17 109	.1	17.1
421410	Photographic equipment & supplies whsle .....	28	17 109	.1	17.1
42142	Office equipment whsle .....	1 278	532 749	2.8	6.5
421420	Office equipment whsle .....	1 278	532 749	2.8	6.5
42143	Computer & computer peripheral equipment & software whsle .....	409	177 654	.9	5.9
421430	Computer & computer peripheral equipment & software whsle .....	409	177 654	.9	5.9
4214301	Computer & peripheral equipment whsle .....	377	157 664	.8	6.7
42143011	Computers & peripheral equipment for resale .....	72	14 840	.1	X
42143012	Computers & peripheral equipment for end use .....	305	142 824	.8	6.9
4214302	Computer software (packaged) whsle .....	32	19 990	.1	X
42144	Other commercial equipment whsle .....	91	38 386	.2	32.8
421440	Other commercial equipment whsle .....	91	38 386	.2	32.8
4214401	Restaurant & hotel equipment & supplies whsle .....	32	18 892	.1	X
4214402	Store machines & equipment whsle .....	59	19 494	.1	33.2
42145	Medical, dental, & hospital equipment & supplies whsle .....	48	1 532	Z	X
421450	Medical, dental, & hospital equipment & supplies whsle .....	48	1 532	Z	X
4214501	Surgical, medical, & hospital supplies whsle .....	46	1 247	Z	X
42146	Ophthalmic goods whsle .....	9	2 666	Z	.8
421460	Ophthalmic goods whsle .....	9	2 666	Z	.8
42149	Other professional equipment & supplies whsle .....	93	52 714	.3	2.7
421490	Other professional equipment & supplies whsle .....	93	52 714	.3	2.7
4214901	Religious & school supplies whsle .....	45	23 952	.1	4.7
4214902	Other professional equipment & supplies whsle .....	48	28 762	.2	X
4216	Electrical goods whsle .....	39	11 889	.1	2.5
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	11	1 868	Z	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	11	1 868	Z	X
42162	Electrical appliance, television & radio set whsle .....	7	4 328	Z	9.5
421620	Electrical appliance, television & radio set whsle .....	7	4 328	Z	9.5
42169	Other electronic parts & equipment whsle .....	21	5 693	Z	X
421690	Other electronic parts & equipment whsle .....	21	5 693	Z	X
4216901	Communications equipment & supplies whsle .....	10	3 259	Z	X
4216902	Electronic parts (excluding communications equipment) whsle .....	11	2 434	Z	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	10	10 563	.1	X
42171	Hardware whsle .....	10	10 563	.1	X
421710	Hardware whsle .....	10	10 563	.1	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>3300</b>	<b>Stationery, office supplies and greeting cards—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4218	Machinery, equipment, & supplies whsle . . . . .	112	37 658	.2	57.2
42183	Industrial machinery & equipment whsle . . . . .	22	4 259	Z	X
421830	Industrial machinery & equipment whsle . . . . .	22	4 259	Z	X
4218303	General-purpose industrial machinery & equipment whsle . . . . .	12	1 745	Z	X
42184	Industrial supplies whsle . . . . .	49	20 441	.1	58.1
421840	Industrial supplies whsle . . . . .	49	20 441	.1	58.1
4218401	General-line industrial supplies whsle . . . . .	24	7 537	Z	49.6
4218404	Industrial containers & supplies whsle . . . . .	9	2 720	Z	X
4218406	Other industrial supplies whsle . . . . .	16	10 184	.1	67.0
42185	Service establishment equipment & supplies whsle . . . . .	41	12 958	.1	67.2
421850	Service establishment equipment & supplies whsle . . . . .	41	12 958	.1	67.2
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	38	12 696	.1	X
4219	Miscellaneous durable goods whsle . . . . .	657	111 383	.6	6.4
42191	Sporting & recreational goods & supplies whsle . . . . .	11	2 309	Z	X
421910	Sporting & recreational goods & supplies whsle . . . . .	11	2 309	Z	X
42192	Toy & hobby goods & supplies whsle . . . . .	65	39 880	.2	9.0
421920	Toy & hobby goods & supplies whsle . . . . .	65	39 880	.2	9.0
42193	Recyclable material whsle . . . . .	7	840	Z	6.9
421930	Recyclable material whsle . . . . .	7	840	Z	6.9
4219302	Recyclable paper & paperboard whsle . . . . .	7	840	Z	7.5
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	18	26 174	.1	50.3
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	18	26 174	.1	50.3
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	18	26 174	.1	48.0
42199	Other miscellaneous durable goods whsle . . . . .	556	42 180	.2	1.1
421990	Other miscellaneous durable goods whsle . . . . .	556	42 180	.2	1.1
4219903	General merchandise (durable goods) whsle . . . . .	471	29 643	.2	1.0
4219904	Prerecorded media whsle . . . . .	8	337	Z	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle . . . . .	6	250	Z	X
4219906	Other durable goods whsle . . . . .	75	12 168	.1	1.7
422	Wholesale trade, nondurable goods . . . . .	9 246	17 599 956	93.6	44.0
4221	Paper & paper product whsle . . . . .	7 659	16 821 381	89.5	65.5
42211	Printing & writing paper whsle . . . . .	768	1 596 685	8.5	73.8
422110	Printing & writing paper whsle . . . . .	768	1 596 685	8.5	73.8
42212	Stationery & office supplies whsle . . . . .	6 260	14 761 130	78.5	65.4
422120	Stationery & office supplies whsle . . . . .	6 260	14 761 130	78.5	65.4
42213	Industrial & personal service paper whsle . . . . .	631	463 566	2.5	71.0
422130	Industrial & personal service paper whsle . . . . .	631	463 566	2.5	71.0
4222	Drugs, & druggists' sundries whsle . . . . .	143	180 811	1.0	2.5
42221	Drugs, & druggists' sundries whsle . . . . .	143	180 811	1.0	2.5
422210	Drugs, & druggists' sundries whsle . . . . .	143	180 811	1.0	2.5
4222101	General-line drugs whsle . . . . .	78	109 636	.6	4.8
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	65	71 175	.4	1.1
4223	Apparel, piece goods, & notions whsle . . . . .	47	14 977	.1	5.5
42231	Piece goods, notions, & other dry goods whsle . . . . .	26	11 813	.1	X
422310	Piece goods, notions, & other dry goods whsle . . . . .	26	11 813	.1	X
4223101	Piece goods—jobbers . . . . .	15	5 152	Z	X
4223102	Notions & other dry goods whsle . . . . .	11	6 661	Z	X
42232	Men's & boys' clothing & furnishings whsle . . . . .	17	3 052	Z	2.2
422320	Men's & boys' clothing & furnishings whsle . . . . .	17	3 052	Z	2.2
4224	Grocery & related products whsle . . . . .	66	20 736	.1	7.0
42245	Confectionery whsle . . . . .	12	6 389	Z	48.9
422450	Confectionery whsle . . . . .	12	6 389	Z	48.9
42249	Other grocery & related products whsle . . . . .	47	10 995	.1	.2
422490	Other grocery & related products whsle . . . . .	47	10 995	.1	.2
4224902	Bread & baked goods whsle . . . . .	7	938	Z	X
4224904	Canned goods whsle . . . . .	6	996	Z	X
4224906	Other grocery specialties whsle . . . . .	28	7 182	Z	X
4226	Chemical & allied products whsle . . . . .	49	8 469	Z	43.5
42261	Plastics materials & basic forms & shapes whsle . . . . .	37	7 400	Z	40.6
422610	Plastics materials & basic forms & shapes whsle . . . . .	37	7 400	Z	40.6
42269	Other chemical & allied products whsle . . . . .	12	1 069	Z	57.0
422690	Other chemical & allied products whsle . . . . .	12	1 069	Z	57.0
4226902	Other chemical & allied products whsle . . . . .	12	1 069	Z	57.5
4229	Miscellaneous nondurable goods whsle . . . . .	1 280	553 503	2.9	1.3
42291	Farm supplies whsle . . . . .	7	94	Z	X
422910	Farm supplies whsle . . . . .	7	94	Z	X
4229102	Farm supplies—whsle distributors . . . . .	7	94	Z	X
42292	Book, periodical, & newspaper whsle . . . . .	219	120 090	.6	8.6
422920	Book, periodical, & newspaper whsle . . . . .	219	120 090	.6	8.6
42293	Flower, nursery stock, & florists' supplies whsle . . . . .	18	1 049	Z	X
422930	Flower, nursery stock, & florists' supplies whsle . . . . .	18	1 049	Z	X
42294	Tobacco & tobacco product whsle . . . . .	98	87 109	.5	X
422940	Tobacco & tobacco product whsle . . . . .	98	87 109	.5	X
42299	Other miscellaneous nondurable goods whsle . . . . .	936	343 097	1.8	1.8
422990	Other miscellaneous nondurable goods whsle . . . . .	936	343 097	1.8	1.8
4229901	Art goods whsle . . . . .	166	39 938	.2	11.7
4229902	General merchandise (nondurable goods) whsle . . . . .	712	287 215	1.5	1.1
4229903	Textile bags, bagging, & burlap whsle . . . . .	6	2 075	Z	X
4229904	Other nondurable goods whsle . . . . .	52	13 869	.1	15.3

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>3400</b>	<b>Industrial and personal services paper and plastics</b>	<b>12 151</b>	<b>29 778 114</b>	<b>100.0</b>	<b>14.9</b>
421	Wholesale trade, durable goods	1 849	707 829	2.4	23.6
4212	Furniture & home furnishings whsle	83	27 407	.1	32.3
42121	Furniture whsle	30	3 808	Z	42.5
421210	Furniture whsle	30	3 808	Z	42.5
4212102	Office & business furniture whsle	25	3 789	Z	44.9
42122	Home furnishings whsle	53	23 599	.1	30.3
421220	Home furnishings whsle	53	23 599	.1	30.3
4212201	Household china, glassware, & crockery whsle	12	8 304	Z	X
4212202	Linens, domestics, draperies, & curtains whsle	20	8 478	Z	22.1
4212204	Other home furnishings whsle	19	6 373	Z	45.5
4213	Lumber & other construction materials whsle	10	6 877	Z	52.5
42139	Other construction materials whsle	7	5 799	Z	34.4
421390	Other construction materials whsle	7	5 799	Z	34.4
4213902	Other construction materials whsle	7	5 799	Z	27.9
4214	Professional & commercial equipment & supplies whsle	214	86 777	.3	33.2
42141	Photographic equipment & supplies whsle	7	986	Z	X
421410	Photographic equipment & supplies whsle	7	986	Z	X
42142	Office equipment whsle	26	1 919	Z	28.9
421420	Office equipment whsle	26	1 919	Z	28.9
42143	Computer & computer peripheral equipment & software whsle	48	30 221	.1	28.7
421430	Computer & computer peripheral equipment & software whsle	48	30 221	.1	28.7
4214301	Computer & peripheral equipment whsle	42	21 734	.1	21.3
42143011	Computers & peripheral equipment for resale	19	12 420	Z	X
42143012	Computers & peripheral equipment for end use	23	9 314	Z	27.7
4214302	Computer software (packaged) whsle	6	8 487	Z	X
42144	Other commercial equipment whsle	114	49 098	.2	37.5
421440	Other commercial equipment whsle	114	49 098	.2	37.5
4214401	Restaurant & hotel equipment & supplies whsle	78	40 777	.1	X
4214402	Store machines & equipment whsle	36	8 321	Z	3.5
42145	Medical, dental, & hospital equipment & supplies whsle	16	3 140	Z	10.0
421450	Medical, dental, & hospital equipment & supplies whsle	16	3 140	Z	10.0
4214501	Surgical, medical, & hospital supplies whsle	16	3 140	Z	9.8
4215	Metal & mineral (except petroleum) whsle	20	3 223	Z	6.3
42151	Metal service centers & offices	19	3 093	Z	6.3
421510	Metal service centers & offices	19	3 093	Z	6.3
4215101	Ferrous metal service centers & sales offices	16	2 674	Z	10.5
42151011	Ferrous metal service centers	10	2 587	Z	11.5
42151012	Ferrous metal sales offices	6	87	Z	X
4216	Electrical goods whsle	46	9 010	Z	51.8
42161	Electrical apparatus & equip, wiring supp, & const material whsle	9	3 367	Z	68.5
421610	Electrical apparatus & equip, wiring supp, & const material whsle	9	3 367	Z	68.5
42169	Other electronic parts & equipment whsle	32	3 030	Z	X
421690	Other electronic parts & equipment whsle	32	3 030	Z	X
4216902	Electronic parts (excluding communications equipment) whsle	32	3 030	Z	X
4217	Hardware, & plumbing & heating equipment & supplies whsle	21	68 022	.2	.1
42171	Hardware whsle	17	67 794	.2	.1
421710	Hardware whsle	17	67 794	.2	.1
4218	Machinery, equipment, & supplies whsle	1 051	454 866	1.5	26.1
42183	Industrial machinery & equipment whsle	57	12 705	Z	23.1
421830	Industrial machinery & equipment whsle	57	12 705	Z	23.1
4218301	Food-processing machinery & equipment whsle	8	3 494	Z	X
4218303	General-purpose industrial machinery & equipment whsle	19	4 276	Z	X
4218305	Materials handling equipment whsle	16	4 316	Z	43.1
4218307	Other industrial machinery & equipment whsle	9	406	Z	4.7
42184	Industrial supplies whsle	494	245 496	.8	26.7
421840	Industrial supplies whsle	494	245 496	.8	26.7
4218401	General-line industrial supplies whsle	170	73 223	.2	24.9
4218402	Mechanical power transmission supplies whsle	6	60	Z	X
4218404	Industrial containers & supplies whsle	98	74 081	.2	32.9
4218406	Other industrial supplies whsle	217	97 795	.3	22.7
42185	Service establishment equipment & supplies whsle	498	196 584	.7	22.9
421850	Service establishment equipment & supplies whsle	498	196 584	.7	22.9
4218502	Custodial, janitors' equipment & supplies whsle	467	193 993	.7	X
4218503	Laundry & dry-cleaning equipment & supplies whsle	13	D	D	X
4218504	Other service establishment equipment & supplies whsle	15	D	D	X
4219	Miscellaneous durable goods whsle	399	50 636	.2	4.2
42192	Toy & hobby goods & supplies whsle	7	757	Z	2.9
421920	Toy & hobby goods & supplies whsle	7	757	Z	2.9
42193	Recyclable material whsle	79	25 174	.1	2.9
421930	Recyclable material whsle	79	25 174	.1	2.9
4219301	Iron & steel scrap processors & dealers	7	482	Z	X
4219302	Recyclable paper & paperboard whsle	25	10 870	Z	X
4219303	Other recyclable material whsle	47	13 822	Z	6.4
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	8	1 986	Z	11.4
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	8	1 986	Z	11.4
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	8	1 986	Z	10.9
42199	Other miscellaneous durable goods whsle	303	22 346	.1	4.1
421990	Other miscellaneous durable goods whsle	303	22 346	.1	4.1
4219903	General merchandise (durable goods) whsle	291	14 312	Z	6.8
4219906	Other durable goods whsle	8	632	Z	X

See footnotes at end of table.



**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>3400</b>	<b>Industrial and personal services paper and plastics—Con.</b>				
422	Wholesale trade, nondurable goods .....	10 302	29 070 285	97.6	15.2
4221	Paper & paper product whsle .....	5 639	21 775 073	73.1	61.2
42211	Printing & writing paper whsle .....	428	1 347 735	4.5	71.0
422110	Printing & writing paper whsle .....	428	1 347 735	4.5	71.0
42212	Stationery & office supplies whsle .....	623	187 448	.6	78.1
422120	Stationery & office supplies whsle .....	623	187 448	.6	78.1
42213	Industrial & personal service paper whsle .....	4 588	20 239 890	68.0	53.1
422130	Industrial & personal service paper whsle .....	4 588	20 239 890	68.0	53.1
4222	Drugs, & druggists' sundries whsle .....	54	182 936	.6	6.1
42221	Drugs, & druggists' sundries whsle .....	54	182 936	.6	6.1
422210	Drugs, & druggists' sundries whsle .....	54	182 936	.6	6.1
4222101	General-line drugs whsle .....	39	151 060	.5	8.9
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	15	31 876	.1	3.0
4223	Apparel, piece goods, & notions whsle .....	32	6 917	Z	16.2
42231	Piece goods, notions, & other dry goods whsle .....	20	5 758	Z	X
422310	Piece goods, notions, & other dry goods whsle .....	20	5 758	Z	X
4223101	Piece goods—jobbers .....	17	5 554	Z	X
42233	Women's, children's, & infants' clothing & accessories whsle .....	11	1 009	Z	40.4
422330	Women's, children's, & infants' clothing & accessories whsle .....	11	1 009	Z	40.4
4224	Grocery & related products whsle .....	3 127	6 462 213	21.7	.4
42241	General-line grocery whsle .....	1 694	3 904 840	13.1	X
422410	General-line grocery whsle .....	1 694	3 904 840	13.1	X
4224101	General-line grocery whsle, voluntary group .....	131	620 287	2.1	X
4224102	General-line grocery whsle, retail cooperative .....	139	308 019	1.0	X
4224103	Other general-line grocery whsle .....	1 424	2 976 534	10.0	X
42242	Packaged frozen food whsle .....	371	1 376 229	4.6	X
422420	Packaged frozen food whsle .....	371	1 376 229	4.6	X
42243	Dairy products, (except dried or canned) whsle .....	89	81 073	.3	X
422430	Dairy products, (except dried or canned) whsle .....	89	81 073	.3	X
4224302	Dairy product (except raw milk) whsle .....	89	D	D	X
42244	Poultry & poultry product whsle .....	28	34 837	.1	X
422440	Poultry & poultry product whsle .....	28	34 837	.1	X
4224402	Poultry & poultry product (except live) whsle .....	27	D	D	X
42245	Confectionery whsle .....	141	58 988	.2	X
422450	Confectionery whsle .....	141	58 988	.2	X
42247	Meat & meat product whsle .....	146	68 632	.2	.5
422470	Meat & meat product whsle .....	146	68 632	.2	.5
42248	Fresh fruit & vegetable whsle .....	29	3 947	Z	.6
422480	Fresh fruit & vegetable whsle .....	29	3 947	Z	.6
42249	Other grocery & related products whsle .....	625	928 912	3.1	2.9
422490	Other grocery & related products whsle .....	625	928 912	3.1	2.9
4224901	Coffee, tea, & spice whsle .....	171	25 500	.1	X
4224902	Bread & baked goods whsle .....	34	40 892	.1	X
4224903	Soft drinks whsle .....	94	22 652	.1	X
4224904	Canned goods whsle .....	68	70 137	.2	X
4224905	Food & beverage basic materials whsle .....	17	35 408	.1	X
4224906	Other grocery specialties whsle .....	241	734 323	2.5	3.7
4225	Farm-product raw material whsle .....	15	2 148	Z	X
42251	Grain & field bean whsle .....	15	2 148	Z	X
422510	Grain & field bean whsle .....	15	2 148	Z	X
4226	Chemical & allied products whsle .....	598	278 759	.9	19.1
42261	Plastics materials & basic forms & shapes whsle .....	149	150 188	.5	35.2
422610	Plastics materials & basic forms & shapes whsle .....	149	150 188	.5	35.2
42269	Other chemical & allied products whsle .....	449	128 571	.4	8.8
422690	Other chemical & allied products whsle .....	449	128 571	.4	8.8
4226902	Other chemical & allied products whsle .....	449	128 571	.4	8.8
4227	Petroleum & petroleum products whsle .....	7	393	Z	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	6	371	Z	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	6	371	Z	X
4229	Miscellaneous nondurable goods whsle .....	829	361 502	1.2	.7
42291	Farm supplies whsle .....	7	394	Z	X
422910	Farm supplies whsle .....	7	394	Z	X
42292	Book, periodical, & newspaper whsle .....	15	13 894	Z	51.2
422920	Book, periodical, & newspaper whsle .....	15	13 894	Z	51.2
42294	Tobacco & tobacco product whsle .....	384	208 340	.7	.1
422940	Tobacco & tobacco product whsle .....	384	208 340	.7	.1
42295	Paint, varnish, & supplies whsle .....	8	755	Z	X
422950	Paint, varnish, & supplies whsle .....	8	755	Z	X
4229501	Paint, varnish, & supplies whsle .....	8	755	Z	X
42299	Other miscellaneous nondurable goods whsle .....	413	137 914	.5	1.6
422990	Other miscellaneous nondurable goods whsle .....	413	137 914	.5	1.6
4229901	Art goods whsle .....	18	1 803	Z	17.1
4229902	General merchandise (nondurable goods) whsle .....	374	129 760	.4	1.6
4229904	Other nondurable goods whsle .....	18	3 582	Z	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>3500</b>	<b>Drugs, pharmaceuticals, cosmetics, and toiletries</b> .....	<b>11 290</b>	<b>106 836 586</b>	<b>100.0</b>	<b>40.2</b>
421	Wholesale trade, durable goods .....	914	539 368	.5	33.9
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	7	3 312	Z	X
4212	Furniture & home furnishings whsle .....	63	33 904	Z	1.5
42122	Home furnishings whsle .....	60	33 853	Z	1.5
421220	Home furnishings whsle .....	60	33 853	Z	1.5
4212201	Household china, glassware, & crockery whsle .....	28	22 302	Z	X
4212202	Linens, domestics, draperies, & curtains whsle .....	16	5 501	Z	X
4212204	Other home furnishings whsle .....	13	5 275	Z	5.0
4213	Lumber & other construction materials whsle .....	17	1 934	Z	X
42139	Other construction materials whsle .....	11	1 480	Z	X
421390	Other construction materials whsle .....	11	1 480	Z	X
4213902	Other construction materials whsle .....	11	1 480	Z	X
4214	Professional & commercial equipment & supplies whsle .....	338	241 721	.2	16.0
42142	Office equipment whsle .....	9	4 779	Z	4.4
421420	Office equipment whsle .....	9	4 779	Z	4.4
42144	Other commercial equipment whsle .....	10	2 136	Z	6.3
421440	Other commercial equipment whsle .....	10	2 136	Z	6.3
4214402	Store machines & equipment whsle .....	7	1 773	Z	33.1
42145	Medical, dental, & hospital equipment & supplies whsle .....	278	213 824	.2	14.2
421450	Medical, dental, & hospital equipment & supplies whsle .....	278	213 824	.2	14.2
4214501	Surgical, medical, & hospital supplies whsle .....	273	199 488	.2	14.6
42146	Ophthalmic goods whsle .....	12	975	Z	X
421460	Ophthalmic goods whsle .....	12	975	Z	X
42149	Other professional equipment & supplies whsle .....	20	8 778	Z	21.8
421490	Other professional equipment & supplies whsle .....	20	8 778	Z	21.8
4214902	Other professional equipment & supplies whsle .....	17	8 268	Z	24.1
4215	Metal & mineral (except petroleum) whsle .....	21	10 913	Z	45.2
42151	Metal service centers & offices .....	19	10 442	Z	45.1
421510	Metal service centers & offices .....	19	10 442	Z	45.1
4215102	Nonferrous metal service centers & sales offices .....	15	9 792	Z	49.4
42151021	Nonferrous metal service centers .....	8	9 085	Z	58.4
42151022	Nonferrous metal sales offices .....	7	707	Z	X
4216	Electrical goods whsle .....	40	40 867	Z	10.2
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	12	2 643	Z	24.8
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	12	2 643	Z	24.8
42162	Electrical appliance, television & radio set whsle .....	10	6 962	Z	57.9
421620	Electrical appliance, television & radio set whsle .....	10	6 962	Z	57.9
42169	Other electronic parts & equipment whsle .....	18	31 262	Z	X
421690	Other electronic parts & equipment whsle .....	18	31 262	Z	X
4216902	Electronic parts (excluding communications equipment) whsle .....	18	31 262	Z	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	18	59 331	.1	67.2
42171	Hardware whsle .....	15	59 312	.1	70.4
421710	Hardware whsle .....	15	59 312	.1	70.4
4218	Machinery, equipment, & supplies whsle .....	66	14 257	Z	12.1
42183	Industrial machinery & equipment whsle .....	10	1 076	Z	27.3
421830	Industrial machinery & equipment whsle .....	10	1 076	Z	27.3
42184	Industrial supplies whsle .....	17	903	Z	X
421840	Industrial supplies whsle .....	17	903	Z	X
4218401	General-line industrial supplies whsle .....	10	625	Z	X
4218403	Welding supplies whsle .....	6	263	Z	X
42185	Service establishment equipment & supplies whsle .....	34	10 754	Z	13.1
421850	Service establishment equipment & supplies whsle .....	34	10 754	Z	13.1
4218501	Beauty & barber shop equipment & supplies whsle .....	26	9 336	Z	21.7
4219	Miscellaneous durable goods whsle .....	344	133 129	.1	49.8
42191	Sporting & recreational goods & supplies whsle .....	22	5 838	Z	17.6
421910	Sporting & recreational goods & supplies whsle .....	22	5 838	Z	17.6
42192	Toy & hobby goods & supplies whsle .....	55	30 783	Z	20.2
421920	Toy & hobby goods & supplies whsle .....	55	30 783	Z	20.2
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	15	20 315	Z	4.7
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	15	20 315	Z	4.7
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	15	20 315	Z	4.5
42199	Other miscellaneous durable goods whsle .....	252	76 193	.1	51.4
421990	Other miscellaneous durable goods whsle .....	252	76 193	.1	51.4
4219903	General merchandise (durable goods) whsle .....	229	70 301	.1	55.9
4219904	Prerecorded media whsle .....	11	2 957	Z	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle .....	10	2 868	Z	X
4219905	Fire extinguishers & fire safety equipment whsle .....	6	627	Z	X
4219906	Other durable goods whsle .....	6	2 308	Z	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>3500</b>	<b>Drugs, pharmaceuticals, cosmetics, and toiletries—Con.</b>				
422	Wholesale trade, nondurable goods .....	10 376	106 297 218	99.5	41.8
4221	Paper & paper product whsle .....	144	97 467	.1	11.9
42211	Printing & writing paper whsle .....	6	1 305	Z	X
422110	Printing & writing paper whsle .....	6	1 305	Z	X
42212	Stationery & office supplies whsle .....	31	25 246	Z	21.0
422120	Stationery & office supplies whsle .....	31	25 246	Z	21.0
42213	Industrial & personal service paper whsle .....	107	70 916	.1	10.7
422130	Industrial & personal service paper whsle .....	107	70 916	.1	10.7
4222	Drugs, & druggists' sundries whsle .....	7 250	102 257 715	95.7	75.5
42221	Drugs, & druggists' sundries whsle .....	7 250	102 257 715	95.7	75.5
422210	Drugs, & druggists' sundries whsle .....	7 250	102 257 715	95.7	75.5
4222101	General-line drugs whsle .....	3 283	77 003 267	72.1	84.2
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	3 967	25 254 448	23.6	50.3
4223	Apparel, piece goods, & notions whsle .....	123	94 935	.1	23.1
42231	Piece goods, notions, & other dry goods whsle .....	29	52 732	Z	X
422310	Piece goods, notions, & other dry goods whsle .....	29	52 732	Z	X
4223101	Piece goods—jobbers .....	7	36 427	Z	X
4223102	Notions & other dry goods whsle .....	22	16 305	Z	X
42232	Men's & boys' clothing & furnishings whsle .....	23	31 027	Z	43.0
422320	Men's & boys' clothing & furnishings whsle .....	23	31 027	Z	43.0
42233	Women's, children's, & infants' clothing & accessories whsle .....	69	10 112	Z	9.1
422330	Women's, children's, & infants' clothing & accessories whsle .....	69	10 112	Z	9.1
4224	Grocery & related products whsle .....	1 274	2 695 005	2.5	.3
42241	General-line grocery whsle .....	803	1 546 021	1.4	X
422410	General-line grocery whsle .....	803	1 546 021	1.4	X
4224101	General-line grocery whsle, voluntary group .....	58	186 116	.2	X
4224102	General-line grocery whsle, retail cooperative .....	138	204 396	.2	X
4224103	Other general-line grocery whsle .....	607	1 155 509	1.1	X
42242	Packaged frozen food whsle .....	36	18 782	Z	1.5
422420	Packaged frozen food whsle .....	36	18 782	Z	1.5
42244	Poultry & poultry product whsle .....	8	2 527	Z	X
422440	Poultry & poultry product whsle .....	8	2 527	Z	X
4224402	Poultry & poultry product (except live) whsle .....	8	D	D	X
42245	Confectionery whsle .....	84	9 609	Z	.5
422450	Confectionery whsle .....	84	9 609	Z	.5
42247	Meat & meat product whsle .....	15	2 843	Z	7.9
422470	Meat & meat product whsle .....	15	2 843	Z	7.9
42249	Other grocery & related products whsle .....	322	1 114 555	1.0	1.2
422490	Other grocery & related products whsle .....	322	1 114 555	1.0	1.2
4224901	Coffee, tea, & spice whsle .....	23	12 795	Z	4.3
4224902	Bread & baked goods whsle .....	12	7 385	Z	X
4224903	Soft drinks whsle .....	45	10 859	Z	.9
4224904	Canned goods whsle .....	40	59 330	.1	.2
4224905	Food & beverage basic materials whsle .....	22	27 363	Z	X
4224906	Other grocery specialties whsle .....	180	996 823	.9	.9
4225	Farm-product raw material whsle .....	16	1 188	Z	37.3
42251	Grain & field bean whsle .....	10	1 078	Z	43.6
422510	Grain & field bean whsle .....	10	1 078	Z	43.6
42252	Livestock whsle .....	6	110	Z	10.8
422520	Livestock whsle .....	6	110	Z	10.8
4226	Chemical & allied products whsle .....	256	228 952	.2	1.7
42261	Plastics materials & basic forms & shapes whsle .....	13	26 561	Z	2.8
422610	Plastics materials & basic forms & shapes whsle .....	13	26 561	Z	2.8
42269	Other chemical & allied products whsle .....	243	202 391	.2	1.7
422690	Other chemical & allied products whsle .....	243	202 391	.2	1.7
4226901	Industrial gases (except LP) whsle .....	10	812	Z	X
4226902	Other chemical & allied products whsle .....	233	201 579	.2	1.7
4227	Petroleum & petroleum products whsle .....	8	11 366	Z	40.1
42271	Petroleum bulk stations & terminals .....	8	11 366	Z	41.6
422710	Petroleum bulk stations & terminals .....	8	11 366	Z	41.6
4227101	Petroleum bulk stations & terminals (except LP) .....	8	11 349	Z	42.4
42271011	Petroleum bulk stations (except LP) .....	8	11 349	Z	41.0
4228	Beer, wine, & distilled alcoholic beverage whsle .....	9	9 937	Z	X
4229	Miscellaneous nondurable goods whsle .....	1 296	900 653	.8	1.4
42291	Farm supplies whsle .....	66	96 814	.1	2.8
422910	Farm supplies whsle .....	66	96 814	.1	2.8
4229101	Farm supplies—farm dealers .....	15	1 831	Z	X
4229102	Farm supplies—whsle distributors .....	51	94 983	.1	3.1
42294	Tobacco & tobacco product whsle .....	636	540 310	.5	.5
422940	Tobacco & tobacco product whsle .....	636	540 310	.5	.5
42299	Other miscellaneous nondurable goods whsle .....	587	258 358	.2	18.6
422990	Other miscellaneous nondurable goods whsle .....	587	258 358	.2	18.6
4229901	Art goods whsle .....	45	5 705	Z	2.3
4229902	General merchandise (nondurable goods) whsle .....	411	143 975	.1	30.7
4229904	Other nondurable goods whsle .....	129	108 475	.1	4.5

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>3600</b>	<b>Piece goods, knit and woven</b> .....	<b>4 195</b>	<b>15 421 889</b>	<b>100.0</b>	<b>20.8</b>
421	Wholesale trade, durable goods .....	294	310 036	2.0	1.8
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	7	2 238	Z	X
4212	Furniture & home furnishings whsle .....	61	29 485	.2	16.4
42121	Furniture whsle .....	16	1 532	Z	9.9
421210	Furniture whsle .....	16	1 532	Z	9.9
4212101	Household & lawn furniture whsle .....	14	1 418	Z	9.6
42122	Home furnishings whsle .....	45	27 953	.2	17.3
421220	Home furnishings whsle .....	45	27 953	.2	17.3
4212201	Household china, glassware, & crockery whsle .....	8	1 708	Z	X
4212202	Linens, domestics, draperies, & curtains whsle .....	22	16 681	.1	25.0
4212203	Floor coverings whsle .....	7	7 305	Z	11.7
4212204	Other home furnishings whsle .....	8	2 259	Z	X
4214	Professional & commercial equipment & supplies whsle .....	42	45 168	.3	X
42144	Other commercial equipment whsle .....	6	446	Z	X
421440	Other commercial equipment whsle .....	6	446	Z	X
42145	Medical, dental, & hospital equipment & supplies whsle .....	25	21 754	.1	X
421450	Medical, dental, & hospital equipment & supplies whsle .....	25	21 754	.1	X
4214501	Surgical, medical, & hospital supplies whsle .....	25	21 754	.1	X
4216	Electrical goods whsle .....	18	105 644	.7	X
42169	Other electronic parts & equipment whsle .....	10	105 228	.7	X
421690	Other electronic parts & equipment whsle .....	10	105 228	.7	X
4216902	Electronic parts (excluding communications equipment) whsle .....	10	105 228	.7	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	13	284	Z	X
42171	Hardware whsle .....	12	237	Z	X
421710	Hardware whsle .....	12	237	Z	X
4218	Machinery, equipment, & supplies whsle .....	34	19 399	.1	29.4
42183	Industrial machinery & equipment whsle .....	12	1 683	Z	X
421830	Industrial machinery & equipment whsle .....	12	1 683	Z	X
4218307	Other industrial machinery & equipment whsle .....	7	658	Z	X
42185	Service establishment equipment & supplies whsle .....	16	12 182	.1	26.9
421850	Service establishment equipment & supplies whsle .....	16	12 182	.1	26.9
4218504	Other service establishment equipment & supplies whsle .....	10	D	D	D
4219	Miscellaneous durable goods whsle .....	118	107 471	.7	X
42191	Sporting & recreational goods & supplies whsle .....	13	898	Z	X
421910	Sporting & recreational goods & supplies whsle .....	13	898	Z	X
42192	Toy & hobby goods & supplies whsle .....	7	690	Z	X
421920	Toy & hobby goods & supplies whsle .....	7	690	Z	X
42193	Recyclable material whsle .....	6	1 127	Z	X
421930	Recyclable material whsle .....	6	1 127	Z	X
42199	Other miscellaneous durable goods whsle .....	89	104 145	.7	X
421990	Other miscellaneous durable goods whsle .....	89	104 145	.7	X
4219903	General merchandise (durable goods) whsle .....	76	101 827	.7	X
4219906	Other durable goods whsle .....	12	378	Z	X
422	Wholesale trade, nondurable goods .....	3 901	15 111 853	98.0	24.9
4221	Paper & paper product whsle .....	9	12 697	.1	31.2
4222	Drugs, & druggists' sundries whsle .....	15	8 530	.1	55.2
42221	Drugs, & druggists' sundries whsle .....	15	8 530	.1	55.2
422210	Drugs, & druggists' sundries whsle .....	15	8 530	.1	55.2
4222101	General-line drugs whsle .....	10	7 320	Z	X
4223	Apparel, piece goods, & notions whsle .....	3 627	10 887 847	70.6	44.0
42231	Piece goods, notions, & other dry goods whsle .....	3 421	10 766 149	69.8	X
422310	Piece goods, notions, & other dry goods whsle .....	3 421	10 766 149	69.8	X
4223101	Piece goods—jobbers .....	3 345	10 729 518	69.6	X
4223102	Notions & other dry goods whsle .....	76	36 631	.2	X
42232	Men's & boys' clothing & furnishings whsle .....	122	43 867	.3	19.7
422320	Men's & boys' clothing & furnishings whsle .....	122	43 867	.3	19.7
42233	Women's, children's, & infants' clothing & accessories whsle .....	63	39 728	.3	12.1
422330	Women's, children's, & infants' clothing & accessories whsle .....	63	39 728	.3	12.1
42234	Footwear whsle .....	21	38 103	.2	X
422340	Footwear whsle .....	21	38 103	.2	X
4224	Grocery & related products whsle .....	38	84 190	.5	X
42249	Other grocery & related products whsle .....	35	1 753	Z	X
422490	Other grocery & related products whsle .....	35	1 753	Z	X
4224906	Other grocery specialties whsle .....	33	1 718	Z	X
4226	Chemical & allied products whsle .....	21	142 295	.9	X
42261	Plastics materials & basic forms & shapes whsle .....	8	35 353	.2	X
422610	Plastics materials & basic forms & shapes whsle .....	8	35 353	.2	X
42269	Other chemical & allied products whsle .....	13	106 942	.7	X
422690	Other chemical & allied products whsle .....	13	106 942	.7	X
4226902	Other chemical & allied products whsle .....	13	106 942	.7	X
4229	Miscellaneous nondurable goods whsle .....	187	3 868 513	25.1	.1
42295	Paint, varnish, & supplies whsle .....	19	6 463	Z	X
422950	Paint, varnish, & supplies whsle .....	19	6 463	Z	X
4229501	Paint, varnish, & supplies whsle .....	19	6 463	Z	X
42299	Other miscellaneous nondurable goods whsle .....	166	3 860 862	25.0	.1
422990	Other miscellaneous nondurable goods whsle .....	166	3 860 862	25.0	.1
4229901	Art goods whsle .....	22	2 439	Z	X
4229902	General merchandise (nondurable goods) whsle .....	72	3 844 627	24.9	X
4229903	Textile bags, bagging, & burlap whsle .....	9	4 212	Z	X
4229904	Other nondurable goods whsle .....	63	9 584	.1	5.9

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>3700</b>	<b>Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) ..</b>	<b>2 357</b>	<b>2 421 571</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	257	45 090	1.9	X
4212	Furniture & home furnishings whsle .....	30	2 032	.1	X
42122	Home furnishings whsle .....	28	1 978	.1	X
421220	Home furnishings whsle .....	28	1 978	.1	X
4212201	Household china, glassware, & crockery whsle .....	8	976	Z	X
4212202	Linens, domestics, draperies, & curtains whsle .....	13	727	Z	X
4212204	Other home furnishings whsle .....	6	166	Z	X
4214	Professional & commercial equipment & supplies whsle .....	10	1 680	.1	X
4216	Electrical goods whsle .....	7	3 915	.2	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	6	446	Z	X
42171	Hardware whsle .....	6	446	Z	X
421710	Hardware whsle .....	6	446	Z	X
4218	Machinery, equipment, & supplies whsle .....	24	5 106	.2	X
42183	Industrial machinery & equipment whsle .....	13	2 573	.1	X
421830	Industrial machinery & equipment whsle .....	13	2 573	.1	X
42184	Industrial supplies whsle .....	6	1 641	.1	X
421840	Industrial supplies whsle .....	6	1 641	.1	X
4218406	Other industrial supplies whsle .....	6	1 641	.1	X
4219	Miscellaneous durable goods whsle .....	170	29 926	1.2	X
42191	Sporting & recreational goods & supplies whsle .....	16	3 060	.1	X
421910	Sporting & recreational goods & supplies whsle .....	16	3 060	.1	X
42192	Toy & hobby goods & supplies whsle .....	58	23 706	1.0	X
421920	Toy & hobby goods & supplies whsle .....	58	23 706	1.0	X
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	8	1 409	.1	X
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	8	1 409	.1	X
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	8	1 409	.1	X
42199	Other miscellaneous durable goods whsle .....	86	1 645	.1	X
421990	Other miscellaneous durable goods whsle .....	86	1 645	.1	X
4219901	Musical instruments & supplies whsle .....	6	86	Z	X
4219903	General merchandise (durable goods) whsle .....	70	760	Z	X
4219906	Other durable goods whsle .....	10	799	Z	X
<b>422</b>	<b>Wholesale trade, nondurable goods .....</b>	<b>2 100</b>	<b>2 376 481</b>	<b>98.1</b>	<b>X</b>
4221	Paper & paper product whsle .....	13	1 642	.1	X
42212	Stationery & office supplies whsle .....	7	1 123	Z	X
422120	Stationery & office supplies whsle .....	7	1 123	Z	X
42213	Industrial & personal service paper whsle .....	6	519	Z	X
422130	Industrial & personal service paper whsle .....	6	519	Z	X
4222	Drugs, & druggists' sundries whsle .....	68	25 920	1.1	X
42221	Drugs, & druggists' sundries whsle .....	68	25 920	1.1	X
422210	Drugs, & druggists' sundries whsle .....	68	25 920	1.1	X
4222101	General-line drugs whsle .....	37	12 864	.5	X
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	31	13 056	.5	X
4223	Apparel, piece goods, & notions whsle .....	1 614	2 288 083	94.5	X
42231	Piece goods, notions, & other dry goods whsle .....	1 539	2 271 059	93.8	X
422310	Piece goods, notions, & other dry goods whsle .....	1 539	2 271 059	93.8	X
4223101	Piece goods—jobbers .....	256	85 343	3.5	X
4223102	Notions & other dry goods whsle .....	1 283	2 185 716	90.3	X
42232	Men's & boys' clothing & furnishings whsle .....	27	5 816	.2	X
422320	Men's & boys' clothing & furnishings whsle .....	27	5 816	.2	X
42233	Women's, children's, & infants' clothing & accessories whsle .....	45	8 851	.4	X
422330	Women's, children's, & infants' clothing & accessories whsle .....	45	8 851	.4	X
4224	Grocery & related products whsle .....	6	578	Z	X
4226	Chemical & allied products whsle .....	34	5 470	.2	X
42261	Plastics materials & basic forms & shapes whsle .....	20	5 084	.2	X
422610	Plastics materials & basic forms & shapes whsle .....	20	5 084	.2	X
42269	Other chemical & allied products whsle .....	14	386	Z	X
422690	Other chemical & allied products whsle .....	14	386	Z	X
4226902	Other chemical & allied products whsle .....	14	386	Z	X
4229	Miscellaneous nondurable goods whsle .....	365	54 788	2.3	X
42292	Book, periodical, & newspaper whsle .....	9	5 180	.2	X
422920	Book, periodical, & newspaper whsle .....	9	5 180	.2	X
42293	Flower, nursery stock, & florists' supplies whsle .....	11	2 872	.1	X
422930	Flower, nursery stock, & florists' supplies whsle .....	11	2 872	.1	X
42294	Tobacco & tobacco product whsle .....	50	21 507	.9	X
422940	Tobacco & tobacco product whsle .....	50	21 507	.9	X
42299	Other miscellaneous nondurable goods whsle .....	295	25 229	1.0	X
422990	Other miscellaneous nondurable goods whsle .....	295	25 229	1.0	X
4229901	Art goods whsle .....	26	4 032	.2	X
4229902	General merchandise (nondurable goods) whsle .....	184	13 051	.5	X
4229904	Other nondurable goods whsle .....	84	8 097	.3	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>3800</b>	<b>Men's and boys' wear</b> .....	<b>7 439</b>	<b>24 139 986</b>	<b>100.0</b>	<b>49.8</b>
421	Wholesale trade, durable goods .....	737	298 159	1.2	11.3
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	18	12 446	.1	X
42112	Motor vehicle supplies & new parts whsle .....	16	11 178	Z	X
421120	Motor vehicle supplies & new parts whsle .....	16	11 178	Z	X
4211202	Motor vehicle supplies & new parts—jobbers .....	12	7 666	Z	X
4212	Furniture & home furnishings whsle .....	59	35 150	.1	9.8
42122	Home furnishings whsle .....	55	33 644	.1	9.9
421220	Home furnishings whsle .....	55	33 644	.1	9.9
4212201	Household china, glassware, & crockery whsle .....	11	2 134	Z	X
4212202	Linens, domestics, draperies, & curtains whsle .....	30	24 924	.1	7.8
4212204	Other home furnishings whsle .....	10	6 314	Z	36.0
4214	Professional & commercial equipment & supplies whsle .....	21	13 528	.1	44.4
42145	Medical, dental, & hospital equipment & supplies whsle .....	11	10 793	Z	64.8
421450	Medical, dental, & hospital equipment & supplies whsle .....	11	10 793	Z	64.8
4214501	Surgical, medical, & hospital supplies whsle .....	11	10 793	Z	63.7
42146	Ophthalmic goods whsle .....	7	2 572	Z	34.0
421460	Ophthalmic goods whsle .....	7	2 572	Z	34.0
4216	Electrical goods whsle .....	19	12 507	.1	28.6
42169	Other electronic parts & equipment whsle .....	15	11 986	.1	25.3
421690	Other electronic parts & equipment whsle .....	15	11 986	.1	25.3
4216902	Electronic parts (excluding communications equipment) whsle .....	13	11 825	Z	26.3
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	9	4 282	Z	37.7
42171	Hardware whsle .....	7	3 366	Z	35.1
421710	Hardware whsle .....	7	3 366	Z	35.1
4218	Machinery, equipment, & supplies whsle .....	37	9 476	Z	21.5
42182	Farm & garden machinery & equipment whsle .....	16	2 492	Z	X
421820	Farm & garden machinery & equipment whsle .....	16	2 492	Z	X
4218201	Farm machinery & equipment—farm dealers .....	14	1 623	Z	X
42183	Industrial machinery & equipment whsle .....	8	4 649	Z	X
421830	Industrial machinery & equipment whsle .....	8	4 649	Z	X
42184	Industrial supplies whsle .....	8	1 060	Z	60.4
421840	Industrial supplies whsle .....	8	1 060	Z	60.4
4219	Miscellaneous durable goods whsle .....	568	195 792	.8	4.3
42191	Sporting & recreational goods & supplies whsle .....	316	161 357	.7	9.6
421910	Sporting & recreational goods & supplies whsle .....	316	161 357	.7	9.6
42192	Toy & hobby goods & supplies whsle .....	38	7 805	Z	4.2
421920	Toy & hobby goods & supplies whsle .....	38	7 805	Z	4.2
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	20	5 894	Z	1.9
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	20	5 894	Z	1.9
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	20	5 894	Z	1.9
42199	Other miscellaneous durable goods whsle .....	194	20 736	.1	.3
421990	Other miscellaneous durable goods whsle .....	194	20 736	.1	.3
4219901	Musical instruments & supplies whsle .....	7	558	Z	X
4219903	General merchandise (durable goods) whsle .....	128	6 027	Z	X
4219904	Prerecorded media whsle .....	24	3 055	Z	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle .....	22	3 043	Z	X
4219906	Other durable goods whsle .....	34	9 237	Z	6.3
422	Wholesale trade, nondurable goods .....	6 702	23 841 827	98.8	55.1
4221	Paper & paper product whsle .....	8	16 014	.1	75.9
4222	Drugs, & druggists' sundries whsle .....	68	21 964	.1	1.6
42221	Drugs, & druggists' sundries whsle .....	68	21 964	.1	1.6
422210	Drugs, & druggists' sundries whsle .....	68	21 964	.1	1.6
4222101	General-line drugs whsle .....	43	14 051	.1	4.5
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	25	7 913	Z	X
4223	Apparel, piece goods, & notions whsle .....	5 819	23 258 585	96.3	59.3
42231	Piece goods, notions, & other dry goods whsle .....	89	52 847	.2	X
422310	Piece goods, notions, & other dry goods whsle .....	89	52 847	.2	X
4223101	Piece goods—jobbers .....	83	51 219	.2	X
4223102	Notions & other dry goods whsle .....	6	1 628	Z	X
42232	Men's & boys' clothing & furnishings whsle .....	4 144	19 523 689	80.9	63.3
422320	Men's & boys' clothing & furnishings whsle .....	4 144	19 523 689	80.9	63.3
42233	Women's, children's, & infants' clothing & accessories whsle .....	1 248	1 732 615	7.2	58.3
422330	Women's, children's, & infants' clothing & accessories whsle .....	1 248	1 732 615	7.2	58.3
42234	Footwear whsle .....	338	1 949 434	8.1	67.4
422340	Footwear whsle .....	338	1 949 434	8.1	67.4
4224	Grocery & related products whsle .....	75	11 829	Z	21.2
42241	General-line grocery whsle .....	41	2 135	Z	X
422410	General-line grocery whsle .....	41	2 135	Z	X
4224103	Other general-line grocery whsle .....	39	649	Z	X
42249	Other grocery & related products whsle .....	27	9 322	Z	35.0
422490	Other grocery & related products whsle .....	27	9 322	Z	35.0
4224906	Other grocery specialties whsle .....	19	8 997	Z	38.4
4229	Miscellaneous nondurable goods whsle .....	721	530 855	2.2	.8
42291	Farm supplies whsle .....	35	4 332	Z	4.8
422910	Farm supplies whsle .....	35	4 332	Z	4.8
4229101	Farm supplies—farm dealers .....	13	101	Z	X
4229102	Farm supplies—whsle distributors .....	22	4 231	Z	7.1
42299	Other miscellaneous nondurable goods whsle .....	682	526 451	2.2	.8
422990	Other miscellaneous nondurable goods whsle .....	682	526 451	2.2	.8
4229901	Art goods whsle .....	68	12 296	.1	15.0
4229902	General merchandise (nondurable goods) whsle .....	532	494 063	2.0	.1
4229903	Textile bags, bagging, & burlap whsle .....	14	4 361	Z	X
4229904	Other nondurable goods whsle .....	68	15 731	.1	30.7

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>3900</b>	<b>Women's and children's wear</b>	<b>10 254</b>	<b>31 058 181</b>	<b>100.0</b>	<b>54.0</b>
421	Wholesale trade, durable goods	578	189 465	.6	11.2
4211	Motor vehicle & motor vehicle parts & supplies whsle	11	1 690	Z	73.3
42112	Motor vehicle supplies & new parts whsle	9	643	Z	49.5
421120	Motor vehicle supplies & new parts whsle	9	643	Z	49.5
4211202	Motor vehicle supplies & new parts—jobbers	7	179	Z	34.7
4212	Furniture & home furnishings whsle	78	58 671	.2	6.1
42122	Home furnishings whsle	76	58 516	.2	6.2
421220	Home furnishings whsle	76	58 516	.2	6.2
4212201	Household china, glassware, & crockery whsle	19	11 898	Z	X
4212202	Linens, domestics, draperies, & curtains whsle	35	39 396	.1	4.4
4212203	Floor coverings whsle	6	278	Z	X
4212204	Other home furnishings whsle	16	6 944	Z	30.8
4214	Professional & commercial equipment & supplies whsle	15	22 368	.1	71.7
42146	Ophthalmic goods whsle	7	7 804	Z	51.4
421460	Ophthalmic goods whsle	7	7 804	Z	51.4
4215	Metal & mineral (except petroleum) whsle	8	3 074	Z	X
42151	Metal service centers & offices	8	3 074	Z	X
421510	Metal service centers & offices	8	3 074	Z	X
4215102	Nonferrous metal service centers & sales offices	8	3 074	Z	X
42151022	Nonferrous metal sales offices	6	1 892	Z	X
4216	Electrical goods whsle	28	11 537	Z	4.5
42162	Electrical appliance, television & radio set whsle	8	2 905	Z	15.9
421620	Electrical appliance, television & radio set whsle	8	2 905	Z	15.9
42169	Other electronic parts & equipment whsle	18	7 636	Z	.2
421690	Other electronic parts & equipment whsle	18	7 636	Z	.2
4216902	Electronic parts (excluding communications equipment) whsle	18	7 636	Z	.2
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	7 336	Z	51.6
4218	Machinery, equipment, & supplies whsle	12	3 467	Z	X
42183	Industrial machinery & equipment whsle	6	811	Z	X
421830	Industrial machinery & equipment whsle	6	811	Z	X
4219	Miscellaneous durable goods whsle	418	80 072	.3	3.3
42191	Sporting & recreational goods & supplies whsle	183	44 058	.1	11.3
421910	Sporting & recreational goods & supplies whsle	183	44 058	.1	11.3
42192	Toy & hobby goods & supplies whsle	34	3 886	Z	4.0
421920	Toy & hobby goods & supplies whsle	34	3 886	Z	4.0
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	78	21 714	.1	8.6
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	78	21 714	.1	8.6
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	76	21 606	.1	8.3
42199	Other miscellaneous durable goods whsle	122	8 914	Z	.1
421990	Other miscellaneous durable goods whsle	122	8 914	Z	.1
4219901	Musical instruments & supplies whsle	7	244	Z	X
4219903	General merchandise (durable goods) whsle	82	6 074	Z	X
4219904	Prerecorded media whsle	13	760	Z	X
42199042	Prerecorded video tapes whsle	9	646	Z	X
4219906	Other durable goods whsle	19	1 094	Z	X
422	Wholesale trade, nondurable goods	9 676	30 868 716	99.4	58.9
4221	Paper & paper product whsle	18	94 797	.3	31.3
42213	Industrial & personal service paper whsle	10	71 935	.2	62.5
422130	Industrial & personal service paper whsle	10	71 935	.2	62.5
4222	Drugs, & druggists' sundries whsle	79	29 949	.1	1.4
42221	Drugs, & druggists' sundries whsle	79	29 949	.1	1.4
422210	Drugs, & druggists' sundries whsle	79	29 949	.1	1.4
4222101	General-line drugs whsle	44	13 330	Z	3.1
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	35	16 619	.1	X
4223	Apparel, piece goods, & notions whsle	8 804	30 553 731	98.4	54.2
42231	Piece goods, notions, & other dry goods whsle	139	140 037	.5	X
422310	Piece goods, notions, & other dry goods whsle	139	140 037	.5	X
4223101	Piece goods—jobbers	126	134 490	.4	X
4223102	Notions & other dry goods whsle	13	5 547	X	X
42232	Men's & boys' clothing & furnishings whsle	1 580	2 475 499	8.0	57.3
422320	Men's & boys' clothing & furnishings whsle	1 580	2 475 499	8.0	57.3
42233	Women's, children's, & infants' clothing & accessories whsle	6 781	27 332 909	88.0	49.6
422330	Women's, children's, & infants' clothing & accessories whsle	6 781	27 332 909	88.0	49.6
42234	Footwear whsle	304	605 286	1.9	65.8
422340	Footwear whsle	304	605 286	1.9	65.8
4224	Grocery & related products whsle	78	15 725	.1	15.8
42241	General-line grocery whsle	35	2 193	Z	X
422410	General-line grocery whsle	35	2 193	Z	X
4224103	Other general-line grocery whsle	31	638	Z	X
42245	Confectionery whsle	6	1 224	Z	X
422450	Confectionery whsle	6	1 224	Z	X
42249	Other grocery & related products whsle	30	11 849	Z	22.3
422490	Other grocery & related products whsle	30	11 849	Z	22.3
4224906	Other grocery specialties whsle	20	11 042	Z	23.6
4229	Miscellaneous nondurable goods whsle	684	170 091	.5	10.2
42291	Farm supplies whsle	6	125	Z	X
422910	Farm supplies whsle	6	125	Z	X
4229102	Farm supplies—whsle distributors	6	125	Z	X
42299	Other miscellaneous nondurable goods whsle	677	169 928	.5	10.3
422990	Other miscellaneous nondurable goods whsle	677	169 928	.5	10.3
4229901	Art goods whsle	76	9 656	Z	10.8
4229902	General merchandise (nondurable goods) whsle	483	109 657	.4	3.0
4229903	Textile bags, bagging, & burlap whsle	13	3 594	Z	X
4229904	Other nondurable goods whsle	105	47 021	.2	27.0

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>4000</b>	<b>Footwear</b>	<b>2 662</b>	<b>17 381 365</b>	<b>100.0</b>	<b>45.8</b>
421	Wholesale trade, durable goods	358	163 712	.9	15.8
4212	Furniture & home furnishings whsle	17	6 173	Z	29.5
42122	Home furnishings whsle	17	6 173	Z	29.5
421220	Home furnishings whsle	17	6 173	Z	29.5
4212201	Household china, glassware, & crockery whsle	7	1 708	Z	X
4212202	Linens, domestics, draperies, & curtains whsle	6	2 167	Z	26.3
4213	Lumber & other construction materials whsle	8	426	Z	X
42139	Other construction materials whsle	8	426	Z	X
421390	Other construction materials whsle	8	426	Z	X
4213902	Other construction materials whsle	8	426	Z	X
4214	Professional & commercial equipment & supplies whsle	6	360	Z	71.2
42145	Medical, dental, & hospital equipment & supplies whsle	6	360	Z	69.2
421450	Medical, dental, & hospital equipment & supplies whsle	6	360	Z	69.2
4214501	Surgical, medical, & hospital supplies whsle	6	360	Z	68.1
4215	Metal & mineral (except petroleum) whsle	6	31 735	.2	X
42151	Metal service centers & offices	6	31 735	.2	X
421510	Metal service centers & offices	6	31 735	.2	X
4216	Electrical goods whsle	10	441	Z	X
42169	Other electronic parts & equipment whsle	8	221	Z	X
421690	Other electronic parts & equipment whsle	8	221	Z	X
4216902	Electronic parts (excluding communications equipment) whsle	8	221	Z	X
4217	Hardware, & plumbing & heating equipment & supplies whsle	8	5 953	Z	1.3
42171	Hardware whsle	8	5 953	Z	1.4
421710	Hardware whsle	8	5 953	Z	1.4
4218	Machinery, equipment, & supplies whsle	18	2 151	Z	X
42182	Farm & garden machinery & equipment whsle	7	378	Z	X
421820	Farm & garden machinery & equipment whsle	7	378	Z	X
4218201	Farm machinery & equipment—farm dealers	6	175	Z	X
4219	Miscellaneous durable goods whsle	283	115 718	.7	8.8
42191	Sporting & recreational goods & supplies whsle	223	113 296	.7	9.1
421910	Sporting & recreational goods & supplies whsle	223	113 296	.7	9.1
42192	Toy & hobby goods & supplies whsle	17	1 745	Z	25.5
421920	Toy & hobby goods & supplies whsle	17	1 745	Z	25.5
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	8	187	Z	11.2
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	8	187	Z	11.2
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	8	187	Z	10.6
42199	Other miscellaneous durable goods whsle	35	490	Z	X
421990	Other miscellaneous durable goods whsle	35	490	Z	X
4219903	General merchandise (durable goods) whsle	25	130	Z	X
<b>422</b>	<b>Wholesale trade, nondurable goods</b>	<b>2 304</b>	<b>17 217 653</b>	<b>99.1</b>	<b>49.5</b>
4221	Paper & paper product whsle	8	14 321	.1	71.0
42213	Industrial & personal service paper whsle	6	14 231	.1	70.4
422130	Industrial & personal service paper whsle	6	14 231	.1	70.4
4222	Drugs, & druggists' sundries whsle	18	9 988	.1	11.4
42221	Drugs, & druggists' sundries whsle	18	9 988	.1	11.4
422210	Drugs, & druggists' sundries whsle	18	9 988	.1	11.4
4222101	General-line drugs whsle	18	9 988	.1	12.5
4223	Apparel, piece goods, & notions whsle	1 997	15 398 122	88.6	58.6
42231	Piece goods, notions, & other dry goods whsle	19	3 251	Z	X
422310	Piece goods, notions, & other dry goods whsle	19	3 251	Z	X
4223101	Piece goods—jobbers	14	2 435	Z	X
42232	Men's & boys' clothing & furnishings whsle	339	174 637	1.0	56.6
422320	Men's & boys' clothing & furnishings whsle	339	174 637	1.0	56.6
42233	Women's, children's, & infants' clothing & accessories whsle	228	173 944	1.0	51.7
422330	Women's, children's, & infants' clothing & accessories whsle	228	173 944	1.0	51.7
42234	Footwear whsle	1 411	15 046 290	86.6	66.3
422340	Footwear whsle	1 411	15 046 290	86.6	66.3
4224	Grocery & related products whsle	41	80 061	.5	X
42241	General-line grocery whsle	26	2 506	Z	X
422410	General-line grocery whsle	26	2 506	Z	X
4224103	Other general-line grocery whsle	25	1 034	Z	X
42249	Other grocery & related products whsle	11	74 944	.4	X
422490	Other grocery & related products whsle	11	74 944	.4	X
4225	Farm-product raw material whsle	8	13 164	.1	X
4229	Miscellaneous nondurable goods whsle	226	1 699 993	9.8	.3
42291	Farm supplies whsle	24	799	Z	X
422910	Farm supplies whsle	24	799	Z	X
4229101	Farm supplies—farm dealers	24	799	Z	X
42299	Other miscellaneous nondurable goods whsle	202	1 699 194	9.8	.3
422990	Other miscellaneous nondurable goods whsle	202	1 699 194	9.8	.3
4229901	Art goods whsle	17	1 573	Z	4.7
4229902	General merchandise (nondurable goods) whsle	159	1 693 306	9.7	.1
4229904	Other nondurable goods whsle	25	4 279	Z	22.3

See footnotes at end of table.



**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>4100</b>	<b>Frozen foods (packaged)</b> .....	<b>10 647</b>	<b>48 745 361</b>	<b>100.0</b>	<b>45.2</b>
421	Wholesale trade, durable goods .....	148	112 487	.2	1.4
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	11	850	Z	X
42112	Motor vehicle supplies & new parts whsle .....	9	732	Z	X
421120	Motor vehicle supplies & new parts whsle .....	9	732	Z	X
4211202	Motor vehicle supplies & new parts—jobbers .....	9	732	Z	X
4214	Professional & commercial equipment & supplies whsle .....	12	93 562	.2	X
42144	Other commercial equipment whsle .....	8	92 614	.2	X
421440	Other commercial equipment whsle .....	8	92 614	.2	X
4214401	Restaurant & hotel equipment & supplies whsle .....	8	92 614	.2	X
4219	Miscellaneous durable goods whsle .....	109	11 725	Z	X
42199	Other miscellaneous durable goods whsle .....	107	11 352	Z	X
421990	Other miscellaneous durable goods whsle .....	107	11 352	Z	X
4219903	General merchandise (durable goods) whsle .....	101	11 138	Z	X
422	Wholesale trade, nondurable goods .....	10 499	48 632 874	99.8	47.3
4221	Paper & paper product whsle .....	17	35 053	.1	64.6
42213	Industrial & personal service paper whsle .....	13	33 233	.1	68.7
422130	Industrial & personal service paper whsle .....	13	33 233	.1	68.7
4222	Drugs, & druggists' sundries whsle .....	9	4 009	Z	83.5
42221	Drugs, & druggists' sundries whsle .....	9	4 009	Z	83.5
422210	Drugs, & druggists' sundries whsle .....	9	4 009	Z	83.5
4222101	General-line drugs whsle .....	6	3 059	Z	90.8
4224	Grocery & related products whsle .....	9 714	47 686 045	97.8	50.6
42241	General-line grocery whsle .....	2 856	10 074 177	20.7	44.8
422410	General-line grocery whsle .....	2 856	10 074 177	20.7	44.8
4224101	General-line grocery whsle, voluntary group .....	180	1 417 496	2.9	47.3
4224102	General-line grocery whsle, retail cooperative .....	191	1 041 801	2.1	42.2
4224103	Other general-line grocery whsle .....	2 485	7 614 880	15.6	45.0
42242	Packaged frozen food whsle .....	2 897	28 931 023	59.4	66.7
422420	Packaged frozen food whsle .....	2 897	28 931 023	59.4	66.7
42243	Dairy products, (except dried or canned) whsle .....	320	463 838	1.0	31.0
422430	Dairy products, (except dried or canned) whsle .....	320	463 838	1.0	31.0
4224302	Dairy product (except raw milk) whsle .....	317	D	D	D
42244	Poultry & poultry product whsle .....	227	448 155	.9	36.5
422440	Poultry & poultry product whsle .....	227	448 155	.9	36.5
4224402	Poultry & poultry product (except live) whsle .....	226	D	D	D
42245	Confectionery whsle .....	152	110 471	.2	12.5
422450	Confectionery whsle .....	152	110 471	.2	12.5
42246	Fish & seafood whsle .....	633	869 149	1.8	X
422460	Fish & seafood whsle .....	633	869 149	1.8	X
42247	Meat & meat product whsle .....	1 011	1 780 536	3.7	64.6
422470	Meat & meat product whsle .....	1 011	1 780 536	3.7	64.6
42248	Fresh fruit & vegetable whsle .....	448	279 534	.6	6.3
422480	Fresh fruit & vegetable whsle .....	448	279 534	.6	6.3
42249	Other grocery & related products whsle .....	1 170	4 729 162	9.7	46.1
422490	Other grocery & related products whsle .....	1 170	4 729 162	9.7	46.1
4224901	Coffee, tea, & spice whsle .....	50	80 970	.2	75.3
4224902	Bread & baked goods whsle .....	156	412 539	.8	X
4224903	Soft drinks whsle .....	103	84 613	.2	73.3
4224904	Canned goods whsle .....	260	797 909	1.6	47.4
4224905	Food & beverage basic materials whsle .....	54	57 503	.1	X
4224906	Other grocery specialties whsle .....	547	3 295 628	6.8	42.3
4225	Farm-product raw material whsle .....	13	2 828	Z	60.8
42251	Grain & field bean whsle .....	12	1 908	Z	71.7
422510	Grain & field bean whsle .....	12	1 908	Z	71.7
4226	Chemical & allied products whsle .....	7	11 392	Z	.6
42269	Other chemical & allied products whsle .....	6	3 564	Z	1.8
422690	Other chemical & allied products whsle .....	6	3 564	Z	1.8
4226902	Other chemical & allied products whsle .....	6	3 564	Z	1.8
4229	Miscellaneous nondurable goods whsle .....	732	891 379	1.8	9.3
42294	Tobacco & tobacco product whsle .....	322	537 024	1.1	5.7
422940	Tobacco & tobacco product whsle .....	322	537 024	1.1	5.7
42299	Other miscellaneous nondurable goods whsle .....	406	351 752	.7	58.9
422990	Other miscellaneous nondurable goods whsle .....	406	351 752	.7	58.9
4229902	General merchandise (nondurable goods) whsle .....	385	342 916	.7	67.1
4229904	Other nondurable goods whsle .....	20	8 796	Z	38.8
<b>4200</b>	<b>Dairy products (excluding dried or canned)</b> .....	<b>8 639</b>	<b>32 692 039</b>	<b>100.0</b>	<b>39.5</b>
421	Wholesale trade, durable goods .....	15	21 868	.1	X
4214	Professional & commercial equipment & supplies whsle .....	6	16 860	.1	X
42144	Other commercial equipment whsle .....	6	16 860	.1	X
421440	Other commercial equipment whsle .....	6	16 860	.1	X
4214401	Restaurant & hotel equipment & supplies whsle .....	6	16 860	.1	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>4200</b>	<b>Dairy products (excluding dried or canned)—Con.</b>				
422	Wholesale trade, nondurable goods .....	8 624	32 670 171	99.9	41.0
4221	Paper & paper product whsle .....	11	12 051	Z	77.9
42213	Industrial & personal service paper whsle .....	11	12 051	Z	72.5
422130	Industrial & personal service paper whsle .....	11	12 051	Z	72.5
4222	Drugs, & druggists' sundries whsle .....	7	1 222	Z	X
42221	Drugs, & druggists' sundries whsle .....	7	1 222	Z	X
422210	Drugs, & druggists' sundries whsle .....	7	1 222	Z	X
4224	Grocery & related products whsle .....	7 947	32 238 151	98.6	42.6
42241	General-line grocery whsle .....	2 906	8 353 214	25.6	42.3
422410	General-line grocery whsle .....	2 906	8 353 214	25.6	42.3
4224101	General-line grocery whsle, voluntary group .....	179	1 641 335	5.0	46.9
4224102	General-line grocery whsle, retail cooperative .....	180	1 600 017	4.9	41.3
4224103	Other general-line grocery whsle .....	2 547	5 111 862	15.6	41.5
42242	Packaged frozen food whsle .....	657	1 873 185	5.7	17.1
422420	Packaged frozen food whsle .....	657	1 873 185	5.7	17.1
42243	Dairy products, (except dried or canned) whsle .....	2 174	17 642 863	54.0	69.1
422430	Dairy products, (except dried or canned) whsle .....	2 174	17 642 863	54.0	69.1
4224301	Raw milk whsle .....	138	D	D	X
4224302	Dairy product (except raw milk) whsle .....	2 036	D	D	D
42244	Poultry & poultry product whsle .....	149	245 079	.8	7.4
422440	Poultry & poultry product whsle .....	149	245 079	.8	7.4
4224402	Poultry & poultry product (except live) whsle .....	148	D	D	D
42245	Confectionery whsle .....	62	21 867	.1	45.5
422450	Confectionery whsle .....	62	21 867	.1	45.5
42246	Fish & seafood whsle .....	41	22 309	.1	X
422460	Fish & seafood whsle .....	41	22 309	.1	X
42247	Meat & meat product whsle .....	712	1 213 861	3.7	20.0
422470	Meat & meat product whsle .....	712	1 213 861	3.7	20.0
42248	Fresh fruit & vegetable whsle .....	329	121 081	.4	5.6
422480	Fresh fruit & vegetable whsle .....	329	121 081	.4	5.6
42249	Other grocery & related products whsle .....	917	2 744 692	8.4	56.0
422490	Other grocery & related products whsle .....	917	2 744 692	8.4	56.0
4224901	Coffee, tea, & spice whsle .....	81	31 136	.1	76.1
4224902	Bread & baked goods whsle .....	71	140 078	.4	X
4224903	Soft drinks whsle .....	86	167 065	.5	74.9
4224904	Canned goods whsle .....	189	498 378	1.5	46.7
4224905	Food & beverage basic materials whsle .....	45	28 662	.1	X
4224906	Other grocery specialties whsle .....	445	1 879 373	5.7	57.0
4225	Farm-product raw material whsle .....	25	14 888	Z	66.5
42251	Grain & field bean whsle .....	15	10 407	Z	55.5
422510	Grain & field bean whsle .....	15	10 407	Z	55.5
42252	Livestock whsle .....	10	4 481	Z	74.6
422520	Livestock whsle .....	10	4 481	Z	74.6
4226	Chemical & allied products whsle .....	7	400	Z	62.6
42269	Other chemical & allied products whsle .....	7	400	Z	63.2
422690	Other chemical & allied products whsle .....	7	400	Z	63.2
4226902	Other chemical & allied products whsle .....	7	400	Z	63.7
4229	Miscellaneous nondurable goods whsle .....	623	402 971	1.2	11.8
42294	Tobacco & tobacco product whsle .....	220	160 949	.5	7.2
422940	Tobacco & tobacco product whsle .....	220	160 949	.5	7.2
42299	Other miscellaneous nondurable goods whsle .....	398	236 884	.7	45.1
422990	Other miscellaneous nondurable goods whsle .....	398	236 884	.7	45.1
4229902	General merchandise (nondurable goods) whsle .....	393	236 478	.7	50.9
<b>4300</b>	<b>Poultry and poultry products</b>	<b>5 627</b>	<b>17 136 878</b>	<b>100.0</b>	<b>4.8</b>
421	Wholesale trade, durable goods .....	16	16 235	.1	X
422	Wholesale trade, nondurable goods .....	5 611	17 120 643	99.9	4.9
4221	Paper & paper product whsle .....	8	8 833	.1	X
42213	Industrial & personal service paper whsle .....	8	8 833	.1	X
422130	Industrial & personal service paper whsle .....	8	8 833	.1	X
4224	Grocery & related products whsle .....	5 095	16 867 959	98.4	5.1
42241	General-line grocery whsle .....	1 638	3 994 348	23.3	.5
422410	General-line grocery whsle .....	1 638	3 994 348	23.3	.5
4224101	General-line grocery whsle, voluntary group .....	148	325 613	1.9	X
4224102	General-line grocery whsle, retail cooperative .....	142	259 303	1.5	X
4224103	Other general-line grocery whsle .....	1 348	3 409 432	19.9	.8
42242	Packaged frozen food whsle .....	599	1 643 912	9.6	3.1
422420	Packaged frozen food whsle .....	599	1 643 912	9.6	3.1
42243	Dairy products, (except dried or canned) whsle .....	217	338 976	2.0	1.6
422430	Dairy products, (except dried or canned) whsle .....	217	338 976	2.0	1.6
4224302	Dairy product (except raw milk) whsle .....	217	D	D	D
42244	Poultry & poultry product whsle .....	873	8 003 564	46.7	48.6
422440	Poultry & poultry product whsle .....	873	8 003 564	46.7	48.6
4224401	Live poultry whsle .....	45	D	D	X
4224402	Poultry & poultry product (except live) whsle .....	828	D	D	D
42246	Fish & seafood whsle .....	69	56 295	.3	X
422460	Fish & seafood whsle .....	69	56 295	.3	X
42247	Meat & meat product whsle .....	1 262	2 446 324	14.3	.4
422470	Meat & meat product whsle .....	1 262	2 446 324	14.3	.4
42248	Fresh fruit & vegetable whsle .....	231	74 313	.4	X
422480	Fresh fruit & vegetable whsle .....	231	74 313	.4	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>4300</b>	<b>Poultry and poultry products—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4224	Grocery & related products whsle—Con.				
42249	Other grocery & related products whsle	201	309 943	1.8	.1
422490	Other grocery & related products whsle	201	309 943	1.8	.1
4224901	Coffee, tea, & spice whsle	10	929		X
4224902	Bread & baked goods whsle	22	16 124	.1	X
4224903	Soft drinks whsle	24	54 106	.3	X
4224904	Canned goods whsle	32	54 872	.3	X
4224905	Food & beverage basic materials whsle	6	2 218	Z	X
4224906	Other grocery specialties whsle	107	181 694	1.1	.1
4225	Farm-product raw material whsle	18	3 562	Z	71.0
42251	Grain & field bean whsle	13	3 111	Z	71.9
422510	Grain & field bean whsle	13	3 111	Z	71.9
4229	Miscellaneous nondurable goods whsle	489	239 489	1.4	X
42291	Farm supplies whsle	26	43 802	.3	.3
422910	Farm supplies whsle	26	43 802	.3	.3
4229101	Farm supplies—farm dealers	7	64	Z	X
4229102	Farm supplies—whsle distributors	19	43 738	.3	.3
42294	Tobacco & tobacco product whsle	47	53 201	.3	X
422940	Tobacco & tobacco product whsle	47	53 201	.3	X
42299	Other miscellaneous nondurable goods whsle	416	142 486	.8	X
422990	Other miscellaneous nondurable goods whsle	416	142 486	.8	X
4229902	General merchandise (nondurable goods) whsle	416	142 486	.8	X
<b>4400</b>	<b>Confectionery</b>	<b>6 294</b>	<b>12 093 769</b>	<b>100.0</b>	<b>5.7</b>
421	Wholesale trade, durable goods	65	32 043	.3	11.2
4214	Professional & commercial equipment & supplies whsle	7	2 223	Z	62.2
42144	Other commercial equipment whsle	7	2 223	Z	60.7
421440	Other commercial equipment whsle	7	2 223	Z	60.7
4214401	Restaurant & hotel equipment & supplies whsle	6	2 150	Z	X
4216	Electrical goods whsle	9	258	Z	13.2
42169	Other electronic parts & equipment whsle	7	120	Z	70.2
421690	Other electronic parts & equipment whsle	7	120	Z	70.2
4216902	Electronic parts (excluding communications equipment) whsle	7	120	Z	70.0
4219	Miscellaneous durable goods whsle	36	27 545	.2	7.2
42191	Sporting & recreational goods & supplies whsle	6	3 433	Z	X
421910	Sporting & recreational goods & supplies whsle	6	3 433	Z	X
42192	Toy & hobby goods & supplies whsle	26	20 205	.2	6.1
421920	Toy & hobby goods & supplies whsle	26	20 205	.2	6.1
422	Wholesale trade, nondurable goods	6 229	12 061 726	99.7	5.9
4221	Paper & paper product whsle	42	36 508	.3	4.7
42212	Stationery & office supplies whsle	6	8 289	.1	.3
422120	Stationery & office supplies whsle	6	8 289	.1	.3
42213	Industrial & personal service paper whsle	36	28 219	.2	10.1
422130	Industrial & personal service paper whsle	36	28 219	.2	10.1
4222	Drugs, & druggists' sundries whsle	95	167 006	1.4	.3
42221	Drugs, & druggists' sundries whsle	95	167 006	1.4	.3
422210	Drugs, & druggists' sundries whsle	95	167 006	1.4	.3
4222101	General-line drugs whsle	44	99 393	.8	.5
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	51	67 613	.6	X
4224	Grocery & related products whsle	4 723	8 880 739	73.4	7.6
42241	General-line grocery whsle	1 594	1 195 835	9.9	.2
422410	General-line grocery whsle	1 594	1 195 835	9.9	.2
4224101	General-line grocery whsle, voluntary group	122	276 681	2.3	X
4224102	General-line grocery whsle, retail cooperative	58	133 572	1.1	.2
4224103	Other general-line grocery whsle	1 414	785 582	6.5	.3
42242	Packaged frozen food whsle	185	208 249	1.7	.2
422420	Packaged frozen food whsle	185	208 249	1.7	.2
42243	Dairy products, (except dried or canned) whsle	74	29 421	.2	4.3
422430	Dairy products, (except dried or canned) whsle	74	29 421	.2	4.3
4224302	Dairy product (except raw milk) whsle	74	D	D	D
42244	Poultry & poultry product whsle	15	5 616	Z	X
422440	Poultry & poultry product whsle	15	5 616	Z	X
4224402	Poultry & poultry product (except live) whsle	15	D	D	X
42245	Confectionery whsle	1 962	6 379 287	52.7	63.0
422450	Confectionery whsle	1 962	6 379 287	52.7	63.0
42246	Fish & seafood whsle	24	1 952	Z	X
422460	Fish & seafood whsle	24	1 952	Z	X
42247	Meat & meat product whsle	79	12 369	.1	.5
422470	Meat & meat product whsle	79	12 369	.1	.5
42248	Fresh fruit & vegetable whsle	53	22 316	.2	5.9
422480	Fresh fruit & vegetable whsle	53	22 316	.2	5.9
42249	Other grocery & related products whsle	737	1 025 694	8.5	2.3
422490	Other grocery & related products whsle	737	1 025 694	8.5	2.3
4224901	Coffee, tea, & spice whsle	116	15 450	.1	5.3
4224902	Bread & baked goods whsle	96	63 595	.5	X
4224903	Soft drinks whsle	122	86 058	.7	4.9
4224904	Canned goods whsle	73	74 319	.6	1.9
4224905	Food & beverage basic materials whsle	40	17 097	.1	X
4224906	Other grocery specialties whsle	290	769 175	6.4	2.1
4225	Farm-product raw material whsle	6	21 069	.2	1.3
42251	Grain & field bean whsle	6	21 069	.2	1.3
422510	Grain & field bean whsle	6	21 069	.2	1.3

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>4400</b>	<b>Confectionery—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4227	Petroleum & petroleum products whsle .....	31	1 452	Z	42.0
42271	Petroleum bulk stations & terminals .....	31	1 452	Z	43.6
422710	Petroleum bulk stations & terminals .....	31	1 452	Z	43.6
4227101	Petroleum bulk stations & terminals (except LP) .....	31	1 452	Z	43.8
42271011	Petroleum bulk stations (except LP) .....	31	1 452	Z	42.4
4228	Beer, wine, & distilled alcoholic beverage whsle .....	63	12 595	.1	X
42281	Beer & ale whsle .....	52	8 543	.1	X
422810	Beer & ale whsle .....	52	8 543	.1	X
42282	Wine & distilled alcoholic beverage whsle .....	11	4 052	Z	X
422820	Wine & distilled alcoholic beverage whsle .....	11	4 052	Z	X
4228201	Wine & distilled alcoholic bev (licensed operation) whsle .....	11	4 052	Z	X
4229	Miscellaneous nondurable goods whsle .....	1 264	2 939 056	24.3	2.3
42293	Flower, nursery stock, & florists' supplies whsle .....	10	729	Z	X
422930	Flower, nursery stock, & florists' supplies whsle .....	10	729	Z	X
42294	Tobacco & tobacco product whsle .....	989	2 784 577	23.0	1.3
422940	Tobacco & tobacco product whsle .....	989	2 784 577	23.0	1.3
42299	Other miscellaneous nondurable goods whsle .....	261	152 564	1.3	19.2
422990	Other miscellaneous nondurable goods whsle .....	261	152 564	1.3	19.2
4229901	Art goods whsle .....	20	9 269	.1	15.1
4229902	General merchandise (nondurable goods) whsle .....	224	125 804	1.0	18.7
4229904	Other nondurable goods whsle .....	17	17 491	.1	51.4
<b>4500</b>	<b>Fish and seafoods (excluding canned and frozen packaged) .....</b>	<b>5 149</b>	<b>14 068 933</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	67	2 636	Z	X
4219	Miscellaneous durable goods whsle .....	60	1 390	Z	X
42199	Other miscellaneous durable goods whsle .....	58	831	Z	X
421990	Other miscellaneous durable goods whsle .....	58	831	Z	X
4219903	General merchandise (durable goods) whsle .....	58	831	Z	X
422	Wholesale trade, nondurable goods .....	5 082	14 066 297	100.0	X
4224	Grocery & related products whsle .....	4 940	13 986 273	99.4	X
42241	General-line grocery whsle .....	898	1 688 214	12.0	X
422410	General-line grocery whsle .....	898	1 688 214	12.0	X
4224101	General-line grocery whsle, voluntary group .....	54	105 486	.8	X
4224102	General-line grocery whsle, retail cooperative .....	23	20 754	.1	X
4224103	Other general-line grocery whsle .....	821	1 561 974	11.1	X
42242	Packaged frozen food whsle .....	442	886 007	6.3	X
422420	Packaged frozen food whsle .....	442	886 007	6.3	X
42243	Dairy products, (except dried or canned) whsle .....	76	20 255	.1	X
422430	Dairy products, (except dried or canned) whsle .....	76	20 255	.1	X
4224302	Dairy product (except raw milk) whsle .....	76	D	D	X
42244	Poultry & poultry product whsle .....	106	84 965	.6	X
422440	Poultry & poultry product whsle .....	106	84 965	.6	X
4224402	Poultry & poultry product (except live) whsle .....	106	D	D	X
42246	Fish & seafood whsle .....	2 828	10 885 060	77.4	X
422460	Fish & seafood whsle .....	2 828	10 885 060	77.4	X
42247	Meat & meat product whsle .....	335	250 100	1.8	X
422470	Meat & meat product whsle .....	335	250 100	1.8	X
42248	Fresh fruit & vegetable whsle .....	97	63 903	.5	X
422480	Fresh fruit & vegetable whsle .....	97	63 903	.5	X
42249	Other grocery & related products whsle .....	153	106 114	.8	X
422490	Other grocery & related products whsle .....	153	106 114	.8	X
4224901	Coffee, tea, & spice whsle .....	11	1 592	Z	X
4224902	Bread & baked goods whsle .....	13	3 253	Z	X
4224903	Soft drinks whsle .....	15	15 374	.1	X
4224904	Canned goods whsle .....	35	20 838	.1	X
4224905	Food & beverage basic materials whsle .....	16	7 163	.1	X
4224906	Other grocery specialties whsle .....	63	57 894	.4	X
4225	Farm-product raw material whsle .....	7	2 081	Z	X
42251	Grain & field bean whsle .....	7	2 081	Z	X
422510	Grain & field bean whsle .....	7	2 081	Z	X
4229	Miscellaneous nondurable goods whsle .....	134	77 914	.6	X
42299	Other miscellaneous nondurable goods whsle .....	132	76 929	.5	X
422990	Other miscellaneous nondurable goods whsle .....	132	76 929	.5	X
4229902	General merchandise (nondurable goods) whsle .....	126	73 428	.5	X
4229904	Other nondurable goods whsle .....	6	3 501	Z	X
<b>4600</b>	<b>Meat and meat products (fresh and unpackaged) .....</b>	<b>7 506</b>	<b>36 147 580</b>	<b>100.0</b>	<b>40.4</b>
421	Wholesale trade, durable goods .....	34	231 539	.6	70.8
4214	Professional & commercial equipment & supplies whsle .....	7	13 570	Z	X
4219	Miscellaneous durable goods whsle .....	19	214 224	.6	69.2
42199	Other miscellaneous durable goods whsle .....	14	199 110	.6	62.3
421990	Other miscellaneous durable goods whsle .....	14	199 110	.6	62.3
4219903	General merchandise (durable goods) whsle .....	14	199 110	.6	60.7

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>4600</b>	<b>Meat and meat products (fresh and unpackaged)—Con.</b>				
422	Wholesale trade, nondurable goods .....	7 472	35 916 041	99.4	41.8
4221	Paper & paper product whsle .....	6	17 940	.1	68.3
42213	Industrial & personal service paper whsle .....	6	17 940	.1	63.6
422130	Industrial & personal service paper whsle .....	6	17 940	.1	63.6
4222	Drugs, & druggists' sundries whsle .....	11	1 716	Z	47.1
42221	Drugs, & druggists' sundries whsle .....	11	1 716	Z	47.1
422210	Drugs, & druggists' sundries whsle .....	11	1 716	Z	47.1
4222101	General-line drugs whsle .....	11	1 716	Z	51.3
4224	Grocery & related products whsle .....	6 881	35 299 791	97.7	43.6
42241	General-line grocery whsle .....	1 993	10 237 724	28.3	39.6
422410	General-line grocery whsle .....	1 993	10 237 724	28.3	39.6
4224101	General-line grocery whsle, voluntary group .....	168	1 765 698	4.9	44.0
4224102	General-line grocery whsle, retail cooperative .....	163	1 860 940	5.1	35.7
4224103	Other general-line grocery whsle .....	1 662	6 611 086	18.3	39.2
42242	Packaged frozen food whsle .....	450	1 433 747	4.0	25.9
422420	Packaged frozen food whsle .....	450	1 433 747	4.0	25.9
42243	Dairy products, (except dried or canned) whsle .....	247	601 932	1.7	40.8
422430	Dairy products, (except dried or canned) whsle .....	247	601 932	1.7	40.8
4224302	Dairy product (except raw milk) whsle .....	244	D	D	D
42244	Poultry & poultry product whsle .....	245	827 857	2.3	25.1
422440	Poultry & poultry product whsle .....	245	827 857	2.3	25.1
4224402	Poultry & poultry product (except live) whsle .....	245	D	D	D
42245	Confectionery whsle .....	74	18 265	.1	38.5
422450	Confectionery whsle .....	74	18 265	.1	38.5
42246	Fish & seafood whsle .....	43	18 808	.1	X
422460	Fish & seafood whsle .....	43	18 808	.1	X
42247	Meat & meat product whsle .....	3 147	19 659 817	54.4	65.1
422470	Meat & meat product whsle .....	3 147	19 659 817	54.4	65.1
42248	Fresh fruit & vegetable whsle .....	194	87 720	.2	6.4
422480	Fresh fruit & vegetable whsle .....	194	87 720	.2	6.4
42249	Other grocery & related products whsle .....	488	2 413 921	6.7	46.5
422490	Other grocery & related products whsle .....	488	2 413 921	6.7	46.5
4224901	Coffee, tea, & spice whsle .....	32	167 405	.5	77.9
4224902	Bread & baked goods whsle .....	70	195 843	.5	X
4224903	Soft drinks whsle .....	30	72 923	.2	76.1
4224904	Canned goods whsle .....	83	296 193	.8	27.5
4224905	Food & beverage basic materials whsle .....	12	2 491	Z	X
4224906	Other grocery specialties whsle .....	261	1 679 066	4.6	47.3
4225	Farm-product raw material whsle .....	18	122 587	.3	X
42251	Grain & field bean whsle .....	12	119 274	.3	X
422510	Grain & field bean whsle .....	12	119 274	.3	X
4229	Miscellaneous nondurable goods whsle .....	552	453 135	1.3	13.9
42294	Tobacco & tobacco product whsle .....	129	162 476	.4	9.3
422940	Tobacco & tobacco product whsle .....	129	162 476	.4	9.3
42299	Other miscellaneous nondurable goods whsle .....	420	290 634	.8	35.1
422990	Other miscellaneous nondurable goods whsle .....	420	290 634	.8	35.1
4229902	General merchandise (nondurable goods) whsle .....	412	258 325	.7	33.5
<b>4700</b>	<b>Fresh fruits and vegetables</b> .....	<b>9 197</b>	<b>45 880 613</b>	<b>100.0</b>	<b>17.8</b>
421	Wholesale trade, durable goods .....	96	27 004	.1	X
4219	Miscellaneous durable goods whsle .....	88	18 673	Z	X
42199	Other miscellaneous durable goods whsle .....	86	17 741	Z	X
421990	Other miscellaneous durable goods whsle .....	86	17 741	Z	X
4219903	General merchandise (durable goods) whsle .....	86	17 741	Z	X
422	Wholesale trade, nondurable goods .....	9 101	45 853 609	99.9	18.7
4224	Grocery & related products whsle .....	8 576	45 598 658	99.4	18.8
42241	General-line grocery whsle .....	1 896	4 253 876	9.3	.1
422410	General-line grocery whsle .....	1 896	4 253 876	9.3	.1
4224101	General-line grocery whsle, voluntary group .....	152	810 018	1.8	.1
4224102	General-line grocery whsle, retail cooperative .....	66	781 181	1.7	X
4224103	Other general-line grocery whsle .....	1 678	2 662 677	5.8	.2
42242	Packaged frozen food whsle .....	444	831 374	1.8	1.4
422420	Packaged frozen food whsle .....	444	831 374	1.8	1.4
42243	Dairy products, (except dried or canned) whsle .....	87	96 878	.2	1.5
422430	Dairy products, (except dried or canned) whsle .....	87	96 878	.2	1.5
4224302	Dairy product (except raw milk) whsle .....	85	D	D	D
42244	Poultry & poultry product whsle .....	44	43 301	.1	X
422440	Poultry & poultry product whsle .....	44	43 301	.1	X
4224402	Poultry & poultry product (except live) whsle .....	43	D	D	X
42245	Confectionery whsle .....	6	2 404	Z	X
422450	Confectionery whsle .....	6	2 404	Z	X
42246	Fish & seafood whsle .....	49	9 586	Z	X
422460	Fish & seafood whsle .....	49	9 586	Z	X
42247	Meat & meat product whsle .....	232	650 515	1.4	3.0
422470	Meat & meat product whsle .....	232	650 515	1.4	3.0
42248	Fresh fruit & vegetable whsle .....	5 474	38 674 417	84.3	66.8
422480	Fresh fruit & vegetable whsle .....	5 474	38 674 417	84.3	66.8
42249	Other grocery & related products whsle .....	344	1 036 307	2.3	.6
422490	Other grocery & related products whsle .....	344	1 036 307	2.3	.6
4224901	Coffee, tea, & spice whsle .....	10	9 071	Z	28.8
4224902	Bread & baked goods whsle .....	23	53 968	.1	X
4224903	Soft drinks whsle .....	30	54 486	.1	X
4224904	Canned goods whsle .....	72	119 072	.3	X
4224905	Food & beverage basic materials whsle .....	32	8 534	Z	X
4224906	Other grocery specialties whsle .....	177	791 176	1.7	.8

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>4700</b>	<b>Fresh fruits and vegetables—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4225	Farm-product raw material whsle .....	30	28 542	.1	9.7
42251	Grain & field bean whsle .....	20	24 015	.1	10.7
422510	Grain & field bean whsle .....	20	24 015	.1	10.7
4229	Miscellaneous nondurable goods whsle .....	488	207 474	.5	1.8
42291	Farm supplies whsle .....	11	42 937	.1	X
422910	Farm supplies whsle .....	11	42 937	.1	X
4229102	Farm supplies—whsle distributors .....	11	42 937	.1	X
42294	Tobacco & tobacco product whsle .....	20	11 942	Z	7.2
422940	Tobacco & tobacco product whsle .....	20	11 942	Z	7.2
42299	Other miscellaneous nondurable goods whsle .....	455	149 935	.3	1.3
422990	Other miscellaneous nondurable goods whsle .....	455	149 935	.3	1.3
4229902	General merchandise (nondurable goods) whsle .....	455	149 935	.3	1.5
<b>4800</b>	<b>Coffee, tea, and spices .....</b>	<b>7 380</b>	<b>12 845 554</b>	<b>100.0</b>	<b>38.1</b>
421	Wholesale trade, durable goods .....	101	41 818	.3	60.6
4214	Professional & commercial equipment & supplies whsle .....	34	6 718	.1	66.8
42144	Other commercial equipment whsle .....	33	6 505	.1	64.4
421440	Other commercial equipment whsle .....	33	6 505	.1	64.4
4214401	Restaurant & hotel equipment & supplies whsle .....	24	5 500	Z	X
4214402	Store machines & equipment whsle .....	9	1 005	Z	65.4
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	6	31 002	.2	68.1
42171	Hardware whsle .....	6	31 002	.2	71.3
421710	Hardware whsle .....	6	31 002	.2	71.3
4219	Miscellaneous durable goods whsle .....	54	804	Z	X
42199	Other miscellaneous durable goods whsle .....	53	541	Z	X
421990	Other miscellaneous durable goods whsle .....	53	541	Z	X
4219903	General merchandise (durable goods) whsle .....	52	464	Z	X
422	Wholesale trade, nondurable goods .....	7 279	12 803 736	99.7	39.6
4221	Paper & paper product whsle .....	32	12 387	.1	64.0
42213	Industrial & personal service paper whsle .....	29	11 954	.1	59.9
422130	Industrial & personal service paper whsle .....	29	11 954	.1	59.9
4222	Drugs, & druggists' sundries whsle .....	30	22 212	.2	73.8
42221	Drugs, & druggists' sundries whsle .....	30	22 212	.2	73.8
422210	Drugs, & druggists' sundries whsle .....	30	22 212	.2	73.8
4222101	General-line drugs whsle .....	20	2 974	Z	76.6
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	10	19 238	.2	62.2
4224	Grocery & related products whsle .....	6 359	11 969 878	93.2	44.6
42241	General-line grocery whsle .....	2 513	3 619 745	28.2	45.2
422410	General-line grocery whsle .....	2 513	3 619 745	28.2	45.2
4224101	General-line grocery whsle, voluntary group .....	181	681 080	5.3	48.1
4224102	General-line grocery whsle, retail cooperative .....	197	719 317	5.6	44.6
4224103	Other general-line grocery whsle .....	2 135	2 219 348	17.3	44.2
42242	Packaged frozen food whsle .....	403	292 697	2.3	19.1
422420	Packaged frozen food whsle .....	403	292 697	2.3	19.1
42243	Dairy products, (except dried or canned) whsle .....	153	33 500	.3	20.6
422430	Dairy products, (except dried or canned) whsle .....	153	33 500	.3	20.6
4224302	Dairy product (except raw milk) whsle .....	152	D	D	D
42244	Poultry & poultry product whsle .....	19	632 213	4.9	57.5
422440	Poultry & poultry product whsle .....	19	632 213	4.9	57.5
4224402	Poultry & poultry product (except live) whsle .....	18	D	D	D
42245	Confectionery whsle .....	180	238 784	1.9	9.1
422450	Confectionery whsle .....	180	238 784	1.9	9.1
42246	Fish & seafood whsle .....	17	1 842	Z	X
422460	Fish & seafood whsle .....	17	1 842	Z	X
42247	Meat & meat product whsle .....	174	28 668	.2	20.5
422470	Meat & meat product whsle .....	174	28 668	.2	20.5
42248	Fresh fruit & vegetable whsle .....	152	39 218	.3	6.8
422480	Fresh fruit & vegetable whsle .....	152	39 218	.3	6.8
42249	Other grocery & related products whsle .....	2 748	7 083 211	55.1	61.3
422490	Other grocery & related products whsle .....	2 748	7 083 211	55.1	61.3
4224901	Coffee, tea, & spice whsle .....	1 420	6 104 508	47.5	68.6
4224902	Bread & baked goods whsle .....	114	32 641	.3	X
4224903	Soft drinks whsle .....	334	202 207	1.6	69.7
4224904	Canned goods whsle .....	277	178 332	1.4	60.4
4224905	Food & beverage basic materials whsle .....	45	12 106	.1	X
4224906	Other grocery specialties whsle .....	558	553 417	4.3	56.1
4225	Farm-product raw material whsle .....	53	99 790	.8	12.2
42251	Grain & field bean whsle .....	50	91 340	.7	12.5
422510	Grain & field bean whsle .....	50	91 340	.7	12.5
4226	Chemical & allied products whsle .....	54	394	Z	X
42269	Other chemical & allied products whsle .....	54	394	Z	X
422690	Other chemical & allied products whsle .....	54	394	Z	X
4226902	Other chemical & allied products whsle .....	54	394	Z	X
4229	Miscellaneous nondurable goods whsle .....	746	257 452	2.0	8.8
42291	Farm supplies whsle .....	6	509	Z	X
422910	Farm supplies whsle .....	6	509	Z	X
4229102	Farm supplies—whsle distributors .....	6	509	Z	X
42294	Tobacco & tobacco product whsle .....	339	201 340	1.6	8.0
422940	Tobacco & tobacco product whsle .....	339	201 340	1.6	8.0
42299	Other miscellaneous nondurable goods whsle .....	401	55 603	.4	23.5
422990	Other miscellaneous nondurable goods whsle .....	401	55 603	.4	23.5
4229902	General merchandise (nondurable goods) whsle .....	382	47 364	.4	25.8
4229904	Other nondurable goods whsle .....	15	924	Z	9.1

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>4820</b>	<b>Bread and baked goods</b> .....	<b>5 730</b>	<b>7 447 562</b>	<b>100.0</b>	<b>49.9</b>
421	Wholesale trade, durable goods .....	21	8 155	.1	53.1
4214	Professional & commercial equipment & supplies whse .....	8	665	Z	72.6
422	Wholesale trade, nondurable goods .....	5 709	7 439 407	99.9	51.8
4221	Paper & paper product whse .....	8	13 411	.2	71.5
42213	Industrial & personal service paper whse .....	7	13 171	.2	67.3
422130	Industrial & personal service paper whse .....	7	13 171	.2	67.3
4222	Drugs, & druggists' sundries whse .....	9	778	Z	84.2
42221	Drugs, & druggists' sundries whse .....	9	778	Z	84.2
422210	Drugs, & druggists' sundries whse .....	9	778	Z	84.2
4222101	General-line drugs whse .....	9	778	Z	91.7
4224	Grocery & related products whse .....	5 354	7 380 506	99.1	51.2
42241	General-line grocery whse .....	1 565	1 663 028	22.3	60.9
422410	General-line grocery whse .....	1 565	1 663 028	22.3	60.9
4224101	General-line grocery whse, voluntary group .....	126	286 007	3.8	56.1
4224102	General-line grocery whse, retail cooperative .....	152	187 078	2.5	54.1
4224103	Other general-line grocery whse .....	1 287	1 189 943	16.0	63.9
42242	Packaged frozen food whse .....	255	182 672	2.5	22.0
422420	Packaged frozen food whse .....	255	182 672	2.5	22.0
42243	Dairy products, (except dried or canned) whse .....	143	56 703	.8	13.8
422430	Dairy products, (except dried or canned) whse .....	143	56 703	.8	13.8
4224302	Dairy product (except raw milk) whse .....	140	D	D	D
42244	Poultry & poultry product whse .....	20	9 592	.1	7.3
422440	Poultry & poultry product whse .....	20	9 592	.1	7.3
4224402	Poultry & poultry product (except live) whse .....	20	D	D	D
42245	Confectionery whse .....	201	123 439	1.7	19.5
422450	Confectionery whse .....	201	123 439	1.7	19.5
42246	Fish & seafood whse .....	25	5 393	.1	X
422460	Fish & seafood whse .....	25	5 393	.1	X
42247	Meat & meat product whse .....	178	47 534	.6	17.5
422470	Meat & meat product whse .....	178	47 534	.6	17.5
42248	Fresh fruit & vegetable whse .....	99	154 702	2.1	2.6
422480	Fresh fruit & vegetable whse .....	99	154 702	2.1	2.6
42249	Other grocery & related products whse .....	2 868	5 137 443	69.0	50.9
422490	Other grocery & related products whse .....	2 868	5 137 443	69.0	50.9
4224901	Coffee, tea, & spice whse .....	88	18 525	.2	74.9
4224902	Bread & baked goods whse .....	2 187	4 396 239	59.0	X
4224903	Soft drinks whse .....	118	62 542	.8	75.5
4224904	Canned goods whse .....	138	141 799	1.9	34.8
4224905	Food & beverage basic materials whse .....	18	7 856	.1	X
4224906	Other grocery specialties whse .....	319	510 482	6.9	64.0
4225	Farm-product raw material whse .....	8	393	Z	5.9
42251	Grain & field bean whse .....	8	393	Z	6.1
422510	Grain & field bean whse .....	8	393	Z	6.1
4229	Miscellaneous nondurable goods whse .....	322	39 246	.5	48.9
42294	Tobacco & tobacco product whse .....	42	21 145	.3	68.1
422940	Tobacco & tobacco product whse .....	42	21 145	.3	68.1
42299	Other miscellaneous nondurable goods whse .....	280	18 101	.2	36.4
422990	Other miscellaneous nondurable goods whse .....	280	18 101	.2	36.4
4229902	General merchandise (nondurable goods) whse .....	271	14 900	.2	38.9
<b>4830</b>	<b>Canned foods</b> .....	<b>7 520</b>	<b>27 664 015</b>	<b>100.0</b>	<b>37.4</b>
421	Wholesale trade, durable goods .....	183	98 762	.4	4.0
4214	Professional & commercial equipment & supplies whse .....	15	2 724	Z	35.8
42144	Other commercial equipment whse .....	11	1 586	Z	33.9
421440	Other commercial equipment whse .....	11	1 586	Z	33.9
4214401	Restaurant & hotel equipment & supplies whse .....	11	1 586	Z	X
4218	Machinery, equipment, & supplies whse .....	24	23 163	.1	29.2
42183	Industrial machinery & equipment whse .....	6	2 414	Z	X
421830	Industrial machinery & equipment whse .....	6	2 414	Z	X
42184	Industrial supplies whse .....	12	17 450	.1	X
421840	Industrial supplies whse .....	12	17 450	.1	X
4218406	Other industrial supplies whse .....	10	17 411	.1	X
42185	Service establishment equipment & supplies whse .....	6	3 299	Z	71.5
421850	Service establishment equipment & supplies whse .....	6	3 299	Z	71.5
4218503	Laundry & dry-cleaning equipment & supplies whse .....	6	D	D	X
4219	Miscellaneous durable goods whse .....	125	69 252	.3	X
42199	Other miscellaneous durable goods whse .....	119	65 784	.2	X
421990	Other miscellaneous durable goods whse .....	119	65 784	.2	X
4219903	General merchandise (durable goods) whse .....	111	64 166	.2	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>4830</b>	<b>Canned foods—Con.</b>				
422	Wholesale trade, nondurable goods .....	7 337	27 565 253	99.6	39.3
4221	Paper & paper product whsle .....	20	28 377	.1	76.9
42213	Industrial & personal service paper whsle .....	17	28 308	.1	72.1
422130	Industrial & personal service paper whsle .....	17	28 308	.1	72.1
4222	Drugs, & druggists' sundries whsle .....	37	243 307	.9	1.0
42221	Drugs, & druggists' sundries whsle .....	37	243 307	.9	1.0
422210	Drugs, & druggists' sundries whsle .....	37	243 307	.9	1.0
4222101	General-line drugs whsle .....	21	189 058	.7	1.6
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	16	54 249	.2	X
4223	Apparel, piece goods, & notions whsle .....	7	15 702	.1	X
4224	Grocery & related products whsle .....	6 345	26 495 760	95.8	43.7
42241	General-line grocery whsle .....	2 916	16 635 803	60.1	44.9
422410	General-line grocery whsle .....	2 916	16 635 803	60.1	44.9
4224101	General-line grocery whsle, voluntary group .....	186	2 709 017	9.8	46.7
4224102	General-line grocery whsle, retail cooperative .....	201	2 935 346	10.6	44.6
4224103	Other general-line grocery whsle .....	2 529	10 991 440	39.7	44.5
42242	Packaged frozen food whsle .....	548	1 537 704	5.6	18.9
422420	Packaged frozen food whsle .....	548	1 537 704	5.6	18.9
42243	Dairy products, (except dried or canned) whsle .....	221	244 393	.9	41.0
422430	Dairy products, (except dried or canned) whsle .....	221	244 393	.9	41.0
4224302	Dairy product (except raw milk) whsle .....	219	D	D	D
42244	Poultry & poultry product whsle .....	61	148 376	.5	32.8
422440	Poultry & poultry product whsle .....	61	148 376	.5	32.8
4224402	Poultry & poultry product (except live) whsle .....	60	D	D	D
42245	Confectionery whsle .....	118	28 129	.1	10.0
422450	Confectionery whsle .....	118	28 129	.1	10.0
42246	Fish & seafood whsle .....	34	24 694	.1	X
422460	Fish & seafood whsle .....	34	24 694	.1	X
42247	Meat & meat product whsle .....	333	198 606	.7	19.8
422470	Meat & meat product whsle .....	333	198 606	.7	19.8
42248	Fresh fruit & vegetable whsle .....	240	121 921	.4	6.7
422480	Fresh fruit & vegetable whsle .....	240	121 921	.4	6.7
42249	Other grocery & related products whsle .....	1 874	7 556 134	27.3	62.7
422490	Other grocery & related products whsle .....	1 874	7 556 134	27.3	62.7
4224901	Coffee, tea, & spice whsle .....	107	25 043	.1	76.2
4224902	Bread & baked goods whsle .....	71	41 697	.2	X
4224903	Soft drinks whsle .....	187	118 224	.4	70.3
4224904	Canned goods whsle .....	957	6 585 044	23.8	50.2
4224905	Food & beverage basic materials whsle .....	26	32 398	.1	X
4224906	Other grocery specialties whsle .....	526	753 728	2.7	70.6
4225	Farm-product raw material whsle .....	20	12 864	Z	71.3
42251	Grain & field bean whsle .....	16	10 179	Z	79.5
422510	Grain & field bean whsle .....	16	10 179	Z	79.5
4228	Beer, wine, & distilled alcoholic beverage whsle .....	9	1 742	Z	X
4229	Miscellaneous nondurable goods whsle .....	895	763 774	2.8	7.6
42294	Tobacco & tobacco product whsle .....	482	717 214	2.6	6.4
422940	Tobacco & tobacco product whsle .....	482	717 214	2.6	6.4
42299	Other miscellaneous nondurable goods whsle .....	413	46 560	.2	32.3
422990	Other miscellaneous nondurable goods whsle .....	413	46 560	.2	32.3
4229902	General merchandise (nondurable goods) whsle .....	407	46 474	.2	36.9
4229904	Other nondurable goods whsle .....	6	86	Z	X
<b>4840</b>	<b>Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)</b>	<b>3 125</b>	<b>4 261 070</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	41	53 247	1.3	X
4214	Professional & commercial equipment & supplies whsle .....	15	736	Z	X
42144	Other commercial equipment whsle .....	14	705	Z	X
421440	Other commercial equipment whsle .....	14	705	Z	X
4214401	Restaurant & hotel equipment & supplies whsle .....	8	374	Z	X
4214402	Store machines & equipment whsle .....	6	331	Z	X
4219	Miscellaneous durable goods whsle .....	16	40 682	1.0	X
42199	Other miscellaneous durable goods whsle .....	14	40 495	1.0	X
421990	Other miscellaneous durable goods whsle .....	14	40 495	1.0	X
4219903	General merchandise (durable goods) whsle .....	14	40 495	1.0	X
422	Wholesale trade, nondurable goods .....	3 084	4 207 823	98.8	X
4222	Drugs, & druggists' sundries whsle .....	52	248 133	5.8	X
42221	Drugs, & druggists' sundries whsle .....	52	248 133	5.8	X
422210	Drugs, & druggists' sundries whsle .....	52	248 133	5.8	X
4222101	General-line drugs whsle .....	17	68 267	1.6	X
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	35	179 866	4.2	X

See footnotes at end of table.



**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>4840</b>	<b>Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4224	Grocery & related products whsle .....	2 569	3 734 759	87.6	X
42241	General-line grocery whsle .....	1 092	660 477	15.5	X
422410	General-line grocery whsle .....	1 092	660 477	15.5	X
4224101	General-line grocery whsle, voluntary group .....	44	43 519	1.0	X
4224102	General-line grocery whsle, retail cooperative .....	19	44 665	1.0	X
4224103	Other general-line grocery whsle .....	1 029	572 293	13.4	X
42242	Packaged frozen food whsle .....	199	489 483	11.5	X
422420	Packaged frozen food whsle .....	199	489 483	11.5	X
42243	Dairy products, (except dried or canned) whsle .....	73	34 563	.8	X
422430	Dairy products, (except dried or canned) whsle .....	73	34 563	.8	X
4224302	Dairy product (except raw milk) whsle .....	73	D	D	X
42244	Poultry & poultry product whsle .....	16	21 469	.5	X
422440	Poultry & poultry product whsle .....	16	21 469	.5	X
4224402	Poultry & poultry product (except live) whsle .....	16	D	D	X
42245	Confectionery whsle .....	50	12 933	.3	X
422450	Confectionery whsle .....	50	12 933	.3	X
42246	Fish & seafood whsle .....	25	7 442	.2	X
422460	Fish & seafood whsle .....	25	7 442	.2	X
42247	Meat & meat product whsle .....	114	22 821	.5	X
422470	Meat & meat product whsle .....	114	22 821	.5	X
42248	Fresh fruit & vegetable whsle .....	63	44 145	1.0	X
422480	Fresh fruit & vegetable whsle .....	63	44 145	1.0	X
42249	Other grocery & related products whsle .....	937	2 441 426	57.3	X
422490	Other grocery & related products whsle .....	937	2 441 426	57.3	X
4224901	Coffee, tea, & spice whsle .....	95	63 284	1.5	X
4224902	Bread & baked goods whsle .....	14	9 513	.2	X
4224903	Soft drinks whsle .....	40	6 479	.2	X
4224904	Canned goods whsle .....	51	46 038	1.1	X
4224905	Food & beverage basic materials whsle .....	512	2 174 658	51.0	X
4224906	Other grocery specialties whsle .....	225	141 454	3.3	X
4225	Farm-product raw material whsle .....	6	733	Z	X
42251	Grain & field bean whsle .....	6	733	Z	X
422510	Grain & field bean whsle .....	6	733	Z	X
4229	Miscellaneous nondurable goods whsle .....	444	219 358	5.1	X
42294	Tobacco & tobacco product whsle .....	188	212 952	5.0	X
422940	Tobacco & tobacco product whsle .....	188	212 952	5.0	X
42299	Other miscellaneous nondurable goods whsle .....	253	2 959	.1	X
422990	Other miscellaneous nondurable goods whsle .....	253	2 959	.1	X
4229902	General merchandise (nondurable goods) whsle .....	253	2 959	.1	X
<b>4850</b>	<b>Soft drinks and bottled water</b>	<b>8 306</b>	<b>11 334 092</b>	<b>100.0</b>	<b>36.4</b>
421	Wholesale trade, durable goods .....	124	20 019	.2	3.9
4214	Professional & commercial equipment & supplies whsle .....	7	1 318	Z	X
42144	Other commercial equipment whsle .....	6	1 015	Z	X
421440	Other commercial equipment whsle .....	6	1 015	Z	X
4214401	Restaurant & hotel equipment & supplies whsle .....	6	1 015	Z	X
4218	Machinery, equipment, & supplies whsle .....	8	6 338	.1	X
42185	Service establishment equipment & supplies whsle .....	7	6 147	.1	X
421850	Service establishment equipment & supplies whsle .....	7	6 147	.1	X
4219	Miscellaneous durable goods whsle .....	105	9 230	.1	X
42199	Other miscellaneous durable goods whsle .....	101	8 586	.1	X
421990	Other miscellaneous durable goods whsle .....	101	8 586	.1	X
4219903	General merchandise (durable goods) whsle .....	96	7 751	.1	X
422	Wholesale trade, nondurable goods .....	8 182	11 314 073	99.8	38.1
4221	Paper & paper product whsle .....	20	1 647	Z	40.9
42213	Industrial & personal service paper whsle .....	17	1 619	Z	38.8
422130	Industrial & personal service paper whsle .....	17	1 619	Z	38.8
4222	Drugs, & druggists' sundries whsle .....	21	5 108	Z	34.6
42221	Drugs, & druggists' sundries whsle .....	21	5 108	Z	34.6
422210	Drugs, & druggists' sundries whsle .....	21	5 108	Z	34.6
4222101	General-line drugs whsle .....	19	5 070	Z	36.1
4224	Grocery & related products whsle .....	5 798	9 695 100	85.5	52.7
42241	General-line grocery whsle .....	1 990	2 228 030	19.7	58.6
422410	General-line grocery whsle .....	1 990	2 228 030	19.7	58.6
4224101	General-line grocery whsle, voluntary group .....	167	648 326	5.7	44.1
4224102	General-line grocery whsle, retail cooperative .....	180	455 862	4.0	44.4
4224103	Other general-line grocery whsle .....	1 643	1 123 842	9.9	69.5
42242	Packaged frozen food whsle .....	262	381 418	3.4	16.7
422420	Packaged frozen food whsle .....	262	381 418	3.4	16.7
42243	Dairy products, (except dried or canned) whsle .....	199	64 822	.6	13.5
422430	Dairy products, (except dried or canned) whsle .....	199	64 822	.6	13.5
4224302	Dairy product (except raw milk) whsle .....	195	D	D	D
42244	Poultry & poultry product whsle .....	29	19 433	.2	2.3
422440	Poultry & poultry product whsle .....	29	19 433	.2	2.3
4224402	Poultry & poultry product (except live) whsle .....	29	D	D	D
42245	Confectionery whsle .....	230	157 304	1.4	7.0
422450	Confectionery whsle .....	230	157 304	1.4	7.0
42246	Fish & seafood whsle .....	33	899	Z	X
422460	Fish & seafood whsle .....	33	899	Z	X
42247	Meat & meat product whsle .....	125	18 813	.2	30.3
422470	Meat & meat product whsle .....	125	18 813	.2	30.3
42248	Fresh fruit & vegetable whsle .....	30	3 057	Z	34.6
422480	Fresh fruit & vegetable whsle .....	30	3 057	Z	34.6

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>4850</b>	<b>Soft drinks and bottled water—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4224	Grocery & related products whsle—Con.				
42249	Other grocery & related products whsle .....	2 900	6 821 324	60.2	60.3
422490	Other grocery & related products whsle .....	2 900	6 821 324	60.2	60.3
4224901	Coffee, tea, & spice whsle .....	248	68 432	.6	77.2
4224902	Bread & baked goods whsle .....	99	27 262	.2	X
4224903	Soft drinks whsle .....	2 026	6 063 232	53.5	67.7
4224904	Canned goods whsle .....	149	109 355	1.0	56.4
4224905	Food & beverage basic materials whsle .....	30	23 449	.2	X
4224906	Other grocery specialties whsle .....	348	529 594	4.7	56.8
4225	Farm-product raw material whsle .....	10	2 726	Z	88.0
42251	Grain & field bean whsle .....	10	2 726	Z	91.4
422510	Grain & field bean whsle .....	10	2 726	Z	91.4
4226	Chemical & allied products whsle .....	8	1 377	Z	X
42269	Other chemical & allied products whsle .....	7	1 244	Z	X
422690	Other chemical & allied products whsle .....	7	1 244	Z	X
4226902	Other chemical & allied products whsle .....	7	1 244	Z	X
4227	Petroleum & petroleum products whsle .....	35	1 189	Z	1.9
42271	Petroleum bulk stations & terminals .....	29	910	Z	X
422710	Petroleum bulk stations & terminals .....	29	910	Z	X
4227101	Petroleum bulk stations & terminals (except LP) .....	29	870	Z	X
42271011	Petroleum bulk stations (except LP) .....	29	870	Z	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	6	279	Z	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	6	279	Z	X
4228	Beer, wine, & distilled alcoholic beverage whsle .....	1 426	925 940	8.2	X
42281	Beer & ale whsle .....	1 126	702 610	6.2	X
422810	Beer & ale whsle .....	1 126	702 610	6.2	X
42282	Wine & distilled alcoholic beverage whsle .....	300	223 330	2.0	.4
422820	Wine & distilled alcoholic beverage whsle .....	300	223 330	2.0	.4
4228201	Wine & distilled alcoholic bev (licensed operation) whsle .....	300	223 330	2.0	X
4229	Miscellaneous nondurable goods whsle .....	862	680 851	6.0	8.1
42294	Tobacco & tobacco product whsle .....	637	614 156	5.4	6.5
422940	Tobacco & tobacco product whsle .....	637	614 156	5.4	6.5
42299	Other miscellaneous nondurable goods whsle .....	221	66 595	.6	40.6
422990	Other miscellaneous nondurable goods whsle .....	221	66 595	.6	40.6
4229901	Art goods whsle .....	7	373	.7	15.5
4229902	General merchandise (nondurable goods) whsle .....	197	63 264	.6	45.7
4229904	Other nondurable goods whsle .....	17	2 958	Z	48.9
<b>4860</b>	<b>Other grocery specialties .....</b>	<b>11 358</b>	<b>52 535 151</b>	<b>100.0</b>	<b>39.5</b>
421	Wholesale trade, durable goods .....	307	2 017 271	3.8	2.1
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	11	1 015	Z	X
4212	Furniture & home furnishings whsle .....	24	4 714	Z	35.2
42122	Home furnishings whsle .....	24	4 714	Z	35.1
421220	Home furnishings whsle .....	24	4 714	Z	35.1
4212201	Household china, glassware, & crockery whsle .....	8	241	Z	X
4212204	Other home furnishings whsle .....	11	2 081	Z	40.7
4214	Professional & commercial equipment & supplies whsle .....	26	61 015	.1	13.4
42144	Other commercial equipment whsle .....	6	391	Z	X
421440	Other commercial equipment whsle .....	6	391	Z	X
42145	Medical, dental, & hospital equipment & supplies whsle .....	17	59 921	.1	13.1
421450	Medical, dental, & hospital equipment & supplies whsle .....	17	59 921	.1	13.1
4214501	Surgical, medical, & hospital supplies whsle .....	17	59 921	.1	12.9
4215	Metal & mineral (except petroleum) whsle .....	10	7 532	Z	X
42151	Metal service centers & offices .....	9	7 454	Z	X
421510	Metal service centers & offices .....	9	7 454	Z	X
4215101	Ferrous metal service centers & sales offices .....	9	7 454	Z	X
42151011	Ferrous metal service centers .....	6	7 307	Z	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	6	92 326	.2	X
42171	Hardware whsle .....	6	92 326	.2	X
421710	Hardware whsle .....	6	92 326	.2	X
4218	Machinery, equipment, & supplies whsle .....	40	24 276	Z	39.8
42182	Farm & garden machinery & equipment whsle .....	16	2 047	Z	7.4
421820	Farm & garden machinery & equipment whsle .....	16	2 047	Z	7.4
4218201	Farm machinery & equipment—farm dealers .....	14	722	Z	9.1
42185	Service establishment equipment & supplies whsle .....	14	15 982	Z	38.7
421850	Service establishment equipment & supplies whsle .....	14	15 982	Z	38.7
4218502	Custodial, janitors' equipment & supplies whsle .....	6	9 924	Z	X
4218503	Laundry & dry-cleaning equipment & supplies whsle .....	8	D	D	X
4219	Miscellaneous durable goods whsle .....	181	1 825 669	3.5	.7
42191	Sporting & recreational goods & supplies whsle .....	6	2 012	Z	X
421910	Sporting & recreational goods & supplies whsle .....	6	2 012	Z	X
42192	Toy & hobby goods & supplies whsle .....	11	1 302	Z	44.0
421920	Toy & hobby goods & supplies whsle .....	11	1 302	Z	44.0
42199	Other miscellaneous durable goods whsle .....	156	1 821 004	3.5	X
421990	Other miscellaneous durable goods whsle .....	156	1 821 004	3.5	X
4219903	General merchandise (durable goods) whsle .....	144	1 818 895	3.5	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>4860</b>	<b>Other grocery specialties—Con.</b>				
422	Wholesale trade, nondurable goods .....	11 051	50 517 880	96.2	43.0
4221	Paper & paper product whsle .....	199	53 692	.1	2.8
42212	Stationery & office supplies whsle .....	70	13 904	Z	X
422120	Stationery & office supplies whsle .....	70	13 904	Z	X
42213	Industrial & personal service paper whsle .....	129	39 788	.1	7.6
422130	Industrial & personal service paper whsle .....	129	39 788	.1	7.6
4222	Drugs, & druggists' sundries whsle .....	137	775 312	1.5	20.4
42221	Drugs, & druggists' sundries whsle .....	137	775 312	1.5	20.4
422210	Drugs, & druggists' sundries whsle .....	137	775 312	1.5	20.4
4222101	General-line drugs whsle .....	86	241 281	.5	36.1
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	51	534 031	1.0	7.8
4223	Apparel, piece goods, & notions whsle .....	13	2 781	Z	5.7
42233	Women's, children's, & infants' clothing & accessories whsle .....	10	1 962	Z	7.7
422330	Women's, children's, & infants' clothing & accessories whsle .....	10	1 962	Z	7.7
4224	Grocery & related products whsle .....	8 824	46 602 272	88.7	51.2
42241	General-line grocery whsle .....	2 483	16 975 776	32.3	57.2
422410	General-line grocery whsle .....	2 483	16 975 776	32.3	57.2
4224101	General-line grocery whsle, voluntary group .....	183	3 873 810	7.4	44.8
4224102	General-line grocery whsle, retail cooperative .....	206	4 276 823	8.1	43.2
4224103	Other general-line grocery whsle .....	2 094	8 825 143	16.8	66.4
42242	Packaged frozen food whsle .....	595	2 836 367	5.4	26.2
422420	Packaged frozen food whsle .....	595	2 836 367	5.4	26.2
42243	Dairy products, (except dried or canned) whsle .....	243	290 554	.6	19.5
422430	Dairy products, (except dried or canned) whsle .....	243	290 554	.6	19.5
4224302	Dairy product (except raw milk) whsle .....	241	D	D	D
42244	Poultry & poultry product whsle .....	66	37 316	.1	5.0
422440	Poultry & poultry product whsle .....	66	37 316	.1	5.0
4224402	Poultry & poultry product (except live) whsle .....	64	D	D	D
42245	Confectionery whsle .....	234	112 988	.2	27.1
422450	Confectionery whsle .....	234	112 988	.2	27.1
42246	Fish & seafood whsle .....	61	7 835	Z	X
422460	Fish & seafood whsle .....	61	7 835	Z	X
42247	Meat & meat product whsle .....	375	165 296	.3	15.7
422470	Meat & meat product whsle .....	375	165 296	.3	15.7
42248	Fresh fruit & vegetable whsle .....	284	209 825	.4	22.9
422480	Fresh fruit & vegetable whsle .....	284	209 825	.4	22.9
42249	Other grocery & related products whsle .....	4 483	25 966 315	49.4	58.6
422490	Other grocery & related products whsle .....	4 483	25 966 315	49.4	58.6
4224901	Coffee, tea, & spice whsle .....	252	222 477	.4	72.9
4224902	Bread & baked goods whsle .....	143	143 814	.3	X
4224903	Soft drinks whsle .....	160	109 324	.2	68.8
4224904	Canned goods whsle .....	386	559 279	1.1	58.3
4224905	Food & beverage basic materials whsle .....	46	79 702	.2	X
4224906	Other grocery specialties whsle .....	3 496	24 851 719	47.3	61.4
4225	Farm-product raw material whsle .....	103	745 732	1.4	59.6
42251	Grain & field bean whsle .....	95	531 753	1.0	67.9
422510	Grain & field bean whsle .....	95	531 753	1.0	67.9
4226	Chemical & allied products whsle .....	35	7 172	Z	2.1
42269	Other chemical & allied products whsle .....	30	4 730	Z	6.1
422690	Other chemical & allied products whsle .....	30	4 730	Z	6.1
4226902	Other chemical & allied products whsle .....	30	4 730	Z	6.1
4227	Petroleum & petroleum products whsle .....	196	426 465	.8	.7
42271	Petroleum bulk stations & terminals .....	164	410 569	.8	.4
422710	Petroleum bulk stations & terminals .....	164	410 569	.8	.4
4227101	Petroleum bulk stations & terminals (except LP) .....	159	410 348	.8	.4
42271011	Petroleum bulk stations (except LP) .....	153	162 720	.3	1.8
42271012	Petroleum bulk terminals (except LP) .....	6	247 628	.5	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	32	15 896	Z	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	32	15 896	Z	X
4228	Beer, wine, & distilled alcoholic beverage whsle .....	76	20 553	Z	X
42281	Beer & ale whsle .....	25	6 391	Z	X
422810	Beer & ale whsle .....	25	6 391	Z	X
42282	Wine & distilled alcoholic beverage whsle .....	51	14 162	Z	2.1
422820	Wine & distilled alcoholic beverage whsle .....	51	14 162	Z	2.1
4228201	Wine & distilled alcoholic bev (licensed operation) whsle .....	51	14 162	Z	X
4229	Miscellaneous nondurable goods whsle .....	1 468	1 883 901	3.6	12.1
42291	Farm supplies whsle .....	268	181 660	.3	29.4
422910	Farm supplies whsle .....	268	181 660	.3	29.4
4229101	Farm supplies—farm dealers .....	216	82 228	.2	50.6
4229102	Farm supplies—whsle distributors .....	52	99 432	.2	4.8
42294	Tobacco & tobacco product whsle .....	430	1 090 183	2.1	14.3
422940	Tobacco & tobacco product whsle .....	430	1 090 183	2.1	14.3
42299	Other miscellaneous nondurable goods whsle .....	761	609 854	1.2	7.2
422990	Other miscellaneous nondurable goods whsle .....	761	609 854	1.2	7.2
4229901	Art goods whsle .....	19	8 740	Z	28.0
4229902	General merchandise (nondurable goods) whsle .....	687	543 331	1.0	6.7
4229904	Other nondurable goods whsle .....	55	57 783	.1	31.5

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>4900</b>	<b>Grain and beans</b> .....	<b>8 898</b>	<b>100 592 186</b>	<b>100.0</b>	<b>47.9</b>
421	Wholesale trade, durable goods .....	55	197 271	.2	X
4215	Metal & mineral (except petroleum) whsle .....	6	109 903	.1	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	11	893	Z	X
42171	Hardware whsle .....	8	480	Z	X
421710	Hardware whsle .....	8	480	Z	X
4219	Miscellaneous durable goods whsle .....	28	67 705	.1	X
42199	Other miscellaneous durable goods whsle .....	26	67 506	.1	X
421990	Other miscellaneous durable goods whsle .....	26	67 506	.1	X
4219903	General merchandise (durable goods) whsle .....	25	67 345	.1	X
422	Wholesale trade, nondurable goods .....	8 843	100 394 915	99.8	50.0
4222	Drugs, & druggists' sundries whsle .....	9	1 326	Z	X
42221	Drugs, & druggists' sundries whsle .....	9	1 326	Z	X
422210	Drugs, & druggists' sundries whsle .....	9	1 326	Z	X
4222101	General-line drugs whsle .....	6	376	Z	X
4224	Grocery & related products whsle .....	1 675	959 228	1.0	.2
42241	General-line grocery whsle .....	942	437 925	.4	X
422410	General-line grocery whsle .....	942	437 925	.4	X
4224101	General-line grocery whsle, voluntary group .....	66	102 056	.1	X
4224102	General-line grocery whsle, retail cooperative .....	135	83 579	.1	X
4224103	Other general-line grocery whsle .....	741	252 290	.3	X
42242	Packaged frozen food whsle .....	75	124 179	.1	X
422420	Packaged frozen food whsle .....	75	124 179	.1	X
42243	Dairy products, (except dried or canned) whsle .....	9	17 866	Z	X
422430	Dairy products, (except dried or canned) whsle .....	9	17 866	Z	X
4224302	Dairy product (except raw milk) whsle .....	9	D	D	X
42244	Poultry & poultry product whsle .....	9	43 020	Z	X
422440	Poultry & poultry product whsle .....	9	43 020	Z	X
4224402	Poultry & poultry product (except live) whsle .....	9	D	D	X
42245	Confectionery whsle .....	9	3 299	Z	X
422450	Confectionery whsle .....	9	3 299	Z	X
42247	Meat & meat product whsle .....	25	807	Z	11.3
422470	Meat & meat product whsle .....	25	807	Z	11.3
42248	Fresh fruit & vegetable whsle .....	144	26 666	Z	.3
422480	Fresh fruit & vegetable whsle .....	144	26 666	Z	.3
42249	Other grocery & related products whsle .....	462	305 466	.3	1.4
422490	Other grocery & related products whsle .....	462	305 466	.3	1.4
4224901	Coffee, tea, & spice whsle .....	37	10 691	Z	X
4224902	Bread & baked goods whsle .....	14	3 282	Z	X
4224903	Soft drinks whsle .....	12	460	Z	X
4224904	Canned goods whsle .....	112	96 231	.1	2.5
4224905	Food & beverage basic materials whsle .....	12	21 098	Z	X
4224906	Other grocery specialties whsle .....	275	173 704	.2	1.3
4225	Farm-product raw material whsle .....	6 537	96 821 522	96.3	78.9
42251	Grain & field bean whsle .....	6 434	96 710 597	96.1	81.9
422510	Grain & field bean whsle .....	6 434	96 710 597	96.1	81.9
42252	Livestock whsle .....	41	19 579	Z	59.7
422520	Livestock whsle .....	41	19 579	Z	59.7
42259	Other farm product raw material whsle .....	62	91 346	.1	75.8
422590	Other farm product raw material whsle .....	62	91 346	.1	75.8
4225904	Cotton whsle .....	15	51 628	.1	X
4225905	Other farm-product raw material whsle .....	42	39 568	Z	59.3
4226	Chemical & allied products whsle .....	30	37 268	Z	78.5
42269	Other chemical & allied products whsle .....	29	37 004	Z	80.0
422690	Other chemical & allied products whsle .....	29	37 004	Z	80.0
4226902	Other chemical & allied products whsle .....	29	37 004	Z	80.7
4227	Petroleum & petroleum products whsle .....	26	29 150	Z	37.3
42271	Petroleum bulk stations & terminals .....	20	28 235	Z	38.8
422710	Petroleum bulk stations & terminals .....	20	28 235	Z	38.8
4227101	Petroleum bulk stations & terminals (except LP) .....	20	28 235	Z	39.0
42271011	Petroleum bulk stations (except LP) .....	20	28 235	Z	37.7
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	6	915	Z	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	6	915	Z	X
4229	Miscellaneous nondurable goods whsle .....	558	2 545 027	2.5	3.3
42291	Farm supplies whsle .....	315	468 347	.5	27.1
422910	Farm supplies whsle .....	315	468 347	.5	27.1
4229101	Farm supplies—farm dealers .....	164	151 112	.2	25.6
4229102	Farm supplies—whsle distributors .....	151	317 235	.3	27.6
42294	Tobacco & tobacco product whsle .....	12	5 746	Z	X
422940	Tobacco & tobacco product whsle .....	12	5 746	Z	X
42299	Other miscellaneous nondurable goods whsle .....	230	2 069 369	2.1	X
422990	Other miscellaneous nondurable goods whsle .....	230	2 069 369	2.1	X
4229902	General merchandise (nondurable goods) whsle .....	223	2 068 097	2.1	X
4229904	Other nondurable goods whsle .....	7	1 272	Z	14.0

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>5000</b>	<b>Cattle, hogs, sheep, and goats</b> .....	<b>1 366</b>	<b>8 689 417</b>	<b>100.0</b>	<b>67.9</b>
421	Wholesale trade, durable goods .....	6	21 316	.2	X
422	Wholesale trade, nondurable goods .....	1 360	8 668 101	99.8	72.0
4225	Farm-product raw material whsle .....	1 295	8 576 882	98.7	86.1
42251	Grain & field bean whsle .....	156	173 484	2.0	80.7
422510	Grain & field bean whsle .....	156	173 484	2.0	80.7
42252	Livestock whsle .....	1 133	8 401 345	96.7	73.7
422520	Livestock whsle .....	1 133	8 401 345	96.7	73.7
42259	Other farm product raw material whsle .....	6	2 053	Z	X
422590	Other farm product raw material whsle .....	6	2 053	Z	X
4229	Miscellaneous nondurable goods whsle .....	56	86 903	1.0	10.2
42291	Farm supplies whsle .....	55	86 325	1.0	9.6
422910	Farm supplies whsle .....	55	86 325	1.0	9.6
4229101	Farm supplies—farm dealers .....	14	11 418	.1	22.9
4229102	Farm supplies—whsle distributors .....	41	74 907	.9	8.9
<b>5100</b>	<b>Hides, skins, and pelts</b> .....	<b>276</b>	<b>1 946 721</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	11	4 452	.2	X
4219	Miscellaneous durable goods whsle .....	6	1 615	.1	X
42193	Recyclable material whsle .....	6	1 615	.1	X
421930	Recyclable material whsle .....	6	1 615	.1	X
422	Wholesale trade, nondurable goods .....	265	1 942 269	99.8	X
4225	Farm-product raw material whsle .....	253	1 892 869	97.2	X
42252	Livestock whsle .....	10	10 724	.6	X
422520	Livestock whsle .....	10	10 724	.6	X
42259	Other farm product raw material whsle .....	239	1 880 733	96.6	X
422590	Other farm product raw material whsle .....	239	1 880 733	96.6	X
4225901	Hides, skins, & pelts whsle .....	234	1 856 861	95.4	X
4229	Miscellaneous nondurable goods whsle .....	8	5 945	.3	X
42299	Other miscellaneous nondurable goods whsle .....	8	5 945	.3	X
422990	Other miscellaneous nondurable goods whsle .....	8	5 945	.3	X
4229904	Other nondurable goods whsle .....	7	5 931	.3	X
<b>5120</b>	<b>Leaf tobacco</b> .....	<b>362</b>	<b>2 307 672</b>	<b>100.0</b>	<b>11.5</b>
422	Wholesale trade, nondurable goods .....	362	2 307 651	100.0	12.0
4224	Grocery & related products whsle .....	15	8 624	.4	X
42245	Confectionery whsle .....	6	1 333	.1	X
422450	Confectionery whsle .....	6	1 333	.1	X
42249	Other grocery & related products whsle .....	6	6 863	.3	X
422490	Other grocery & related products whsle .....	6	6 863	.3	X
4225	Farm-product raw material whsle .....	121	2 098 330	90.9	80.1
42259	Other farm product raw material whsle .....	118	2 092 134	90.7	68.9
422590	Other farm product raw material whsle .....	118	2 092 134	90.7	68.9
4225902	Leaf tobacco whsle .....	118	2 092 134	90.7	55.4
4229	Miscellaneous nondurable goods whsle .....	225	200 569	8.7	X
42291	Farm supplies whsle .....	6	112	Z	X
422910	Farm supplies whsle .....	6	112	Z	X
4229101	Farm supplies—farm dealers .....	6	112	Z	X
42294	Tobacco & tobacco product whsle .....	216	200 153	8.7	X
422940	Tobacco & tobacco product whsle .....	216	200 153	8.7	X
<b>5130</b>	<b>Wool, wool tops, and mohair</b> .....	<b>71</b>	<b>143 279</b>	<b>100.0</b>	<b>X</b>
422	Wholesale trade, nondurable goods .....	71	143 279	100.0	X
4225	Farm-product raw material whsle .....	68	143 109	99.9	X
42259	Other farm product raw material whsle .....	62	142 451	99.4	X
422590	Other farm product raw material whsle .....	62	142 451	99.4	X
4225903	Wool, wool tops, & mohair whsle .....	61	138 576	96.7	X
<b>5140</b>	<b>Other farm products, inedible</b> .....	<b>996</b>	<b>5 012 279</b>	<b>100.0</b>	<b>72.7</b>
421	Wholesale trade, durable goods .....	34	35 997	.7	74.8
4213	Lumber & other construction materials whsle .....	6	1 233	Z	69.9
4218	Machinery, equipment, & supplies whsle .....	26	34 522	.7	74.9
42183	Industrial machinery & equipment whsle .....	23	33 367	.7	76.9
421830	Industrial machinery & equipment whsle .....	23	33 367	.7	76.9
4218307	Other industrial machinery & equipment whsle .....	20	6 097	.1	67.0
422	Wholesale trade, nondurable goods .....	962	4 976 282	99.3	75.4
4224	Grocery & related products whsle .....	12	145 225	2.9	4.4
42249	Other grocery & related products whsle .....	10	145 192	2.9	2.5
422490	Other grocery & related products whsle .....	10	145 192	2.9	2.5
4224906	Other grocery specialties whsle .....	8	2 416	Z	84.2
4225	Farm-product raw material whsle .....	881	4 803 637	95.8	87.8
42251	Grain & field bean whsle .....	233	218 335	4.4	92.1
422510	Grain & field bean whsle .....	233	218 335	4.4	92.1
42252	Livestock whsle .....	17	6 342	.1	74.6
422520	Livestock whsle .....	17	6 342	.1	74.6
42259	Other farm product raw material whsle .....	631	4 578 960	91.4	74.4
422590	Other farm product raw material whsle .....	631	4 578 960	91.4	74.4
4225905	Other farm-product raw material whsle .....	625	4 573 740	91.3	58.5
4226	Chemical & allied products whsle .....	8	3 245	.1	80.1
42269	Other chemical & allied products whsle .....	8	3 245	.1	80.8
422690	Other chemical & allied products whsle .....	8	3 245	.1	80.8
4226902	Other chemical & allied products whsle .....	8	3 245	.1	81.5

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>5140</b>	<b>Other farm products, inedible—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4229	Miscellaneous nondurable goods whsle . . . . .	59	23 708	.5	78.9
42291	Farm supplies whsle . . . . .	16	6 256	.1	75.8
422910	Farm supplies whsle . . . . .	16	6 256	.1	75.8
4229101	Farm supplies—farm dealers . . . . .	8	18	Z	59.3
4229102	Farm supplies—whsle distributors . . . . .	8	6 238	.1	82.7
42299	Other miscellaneous nondurable goods whsle . . . . .	43	17 452	.3	79.4
422990	Other miscellaneous nondurable goods whsle . . . . .	43	17 452	.3	79.4
4229902	General merchandise (nondurable goods) whsle . . . . .	43	17 452	.3	90.5
<b>5200</b>	<b>Raw cotton . . . . .</b>	<b>352</b>	<b>9 823 761</b>	<b>100.0</b>	<b>X</b>
422	Wholesale trade, nondurable goods . . . . .	351	9 823 652	100.0	X
4223	Apparel, piece goods, & notions whsle . . . . .	23	1 732	Z	X
42231	Piece goods, notions, & other dry goods whsle . . . . .	23	1 732	Z	X
422310	Piece goods, notions, & other dry goods whsle . . . . .	23	1 732	Z	X
4223101	Piece goods—jobbers . . . . .	17	1 039	Z	X
4223102	Notions & other dry goods whsle . . . . .	6	693	Z	X
4225	Farm-product raw material whsle . . . . .	321	9 816 173	99.9	X
42251	Grain & field bean whsle . . . . .	71	37 951	.4	X
422510	Grain & field bean whsle . . . . .	71	37 951	.4	X
42259	Other farm product raw material whsle . . . . .	250	9 778 222	99.5	X
422590	Other farm product raw material whsle . . . . .	250	9 778 222	99.5	X
4225904	Cotton whsle . . . . .	244	9 774 554	99.5	X
4225905	Other farm-product raw material whsle . . . . .	6	3 668	Z	X
4229	Miscellaneous nondurable goods whsle . . . . .	6	5 501	.1	X
42291	Farm supplies whsle . . . . .	6	5 501	.1	X
422910	Farm supplies whsle . . . . .	6	5 501	.1	X
<b>5300</b>	<b>Plastics materials and basic shapes . . . . .</b>	<b>8 115</b>	<b>17 544 548</b>	<b>100.0</b>	<b>29.6</b>
421	Wholesale trade, durable goods . . . . .	3 430	1 412 718	8.1	2.9
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	16	15 905	.1	79.6
42112	Motor vehicle supplies & new parts whsle . . . . .	16	15 905	.1	69.9
421120	Motor vehicle supplies & new parts whsle . . . . .	16	15 905	.1	69.9
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	16	15 905	.1	68.7
4212	Furniture & home furnishings whsle . . . . .	33	35 333	.2	X
42122	Home furnishings whsle . . . . .	32	33 786	.2	X
421220	Home furnishings whsle . . . . .	32	33 786	.2	X
4212203	Floor coverings whsle . . . . .	12	22 984	.1	X
4212204	Other home furnishings whsle . . . . .	15	7 246	Z	X
4213	Lumber & other construction materials whsle . . . . .	343	182 659	1.0	.3
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	199	138 161	.8	.2
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	199	138 161	.8	.2
4213101	Lumber without yard whsle . . . . .	6	8 115	Z	X
4213102	Lumber with yard whsle . . . . .	65	40 969	.2	X
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	128	89 077	.5	.4
42133	Roofing, siding, & insulation material whsle . . . . .	76	17 650	.1	1.4
421330	Roofing, siding, & insulation material whsle . . . . .	76	17 650	.1	1.4
4213301	Roofing, siding, & insulation material whsle . . . . .	76	17 650	.1	1.4
42139	Other construction materials whsle . . . . .	64	26 039	.1	X
421390	Other construction materials whsle . . . . .	64	26 039	.1	X
4213901	Flat glass & other construction glass whsle . . . . .	28	6 859	Z	X
4213902	Other construction materials whsle . . . . .	36	19 180	.1	X
4214	Professional & commercial equipment & supplies whsle . . . . .	44	8 278	Z	14.8
42141	Photographic equipment & supplies whsle . . . . .	6	1 009	Z	X
421410	Photographic equipment & supplies whsle . . . . .	6	1 009	Z	X
42144	Other commercial equipment whsle . . . . .	9	1 013	Z	X
421440	Other commercial equipment whsle . . . . .	9	1 013	Z	X
4214402	Store machines & equipment whsle . . . . .	7	932	Z	X
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	14	1 278	Z	X
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	14	1 278	Z	X
4214501	Surgical, medical, & hospital supplies whsle . . . . .	14	1 278	Z	X
42149	Other professional equipment & supplies whsle . . . . .	7	1 533	Z	40.0
421490	Other professional equipment & supplies whsle . . . . .	7	1 533	Z	40.0
4214902	Other professional equipment & supplies whsle . . . . .	6	1 485	Z	41.1
4215	Metal & mineral (except petroleum) whsle . . . . .	681	365 158	2.1	2.3
42151	Metal service centers & offices . . . . .	672	354 804	2.0	1.4
421510	Metal service centers & offices . . . . .	672	354 804	2.0	1.4
4215101	Ferrous metal service centers & sales offices . . . . .	494	281 137	1.6	.9
42151011	Ferrous metal service centers . . . . .	411	255 524	1.5	.6
42151012	Ferrous metal sales offices . . . . .	83	25 613	.1	6.6
4215102	Nonferrous metal service centers & sales offices . . . . .	178	73 667	.4	3.6
42151021	Nonferrous metal service centers . . . . .	145	66 686	.4	3.7
42151022	Nonferrous metal sales offices . . . . .	33	6 981	Z	X
42152	Coal & other mineral & ore whsle . . . . .	9	10 354	.1	X
421520	Coal & other mineral & ore whsle . . . . .	9	10 354	.1	X
4215202	Other mineral & ore whsle . . . . .	7	8 794	.1	X
4216	Electrical goods whsle . . . . .	70	33 542	.2	24.6
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	18	11 539	.1	4.2
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	18	11 539	.1	4.2
42169	Other electronic parts & equipment whsle . . . . .	50	21 911	.1	40.3
421690	Other electronic parts & equipment whsle . . . . .	50	21 911	.1	40.3
4216901	Communications equipment & supplies whsle . . . . .	13	2 354	Z	50.0
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	37	19 557	.1	39.2

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>5300</b>	<b>Plastics materials and basic shapes—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4217	Hardware, & plumbing & heating equipment & supplies whsle	680	328 260	1.9	.8
42171	Hardware whsle	137	75 326	.4	1.8
421710	Hardware whsle	137	75 326	.4	1.8
42172	Plumbing & heating equipment & supplies (hydronics) whsle	387	219 252	1.3	.4
421720	Plumbing & heating equipment & supplies (hydronics) whsle	387	219 252	1.3	.4
42173	Warm air heating & air-conditioning equipment & supplies whsle	128	31 266	.2	X
421730	Warm air heating & air-conditioning equipment & supplies whsle	128	31 266	.2	X
42174	Refrigeration equipment & supplies whsle	28	2 416	Z	X
421740	Refrigeration equipment & supplies whsle	28	2 416	Z	X
4218	Machinery, equipment, & supplies whsle	914	343 617	2.0	3.0
42182	Farm & garden machinery & equipment whsle	10	5 730	Z	X
421820	Farm & garden machinery & equipment whsle	10	5 730	Z	X
4218203	Lawn & garden machinery & equipment whsle	6	4 674	Z	X
42183	Industrial machinery & equipment whsle	294	121 030	.7	1.8
421830	Industrial machinery & equipment whsle	294	121 030	.7	1.8
4218301	Food-processing machinery & equipment whsle	11	6 897	Z	X
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	39	7 030	Z	X
42183021	Hydraulic & pneumatic pumps & motors whsle	11	4 691	Z	X
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	28	2 339	Z	X
4218303	General-purpose industrial machinery & equipment whsle	138	77 643	.4	1.6
4218304	Metalworking machinery & equipment whsle	18	2 375	Z	X
4218305	Materials handling equipment whsle	21	4 325	Z	X
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	7	550	Z	X
4218307	Other industrial machinery & equipment whsle	60	22 210	.1	6.1
42184	Industrial supplies whsle	537	184 664	1.1	3.6
421840	Industrial supplies whsle	537	184 664	1.1	3.6
4218401	General-line industrial supplies whsle	198	43 445	.2	.4
4218402	Mechanical power transmission supplies whsle	29	915	Z	X
4218403	Welding supplies whsle	8	2 019	Z	X
4218404	Industrial containers & supplies whsle	48	16 250	.1	13.6
4218405	Industrial valves & fittings (except fluid-power) whsle	30	19 938	.1	X
4218406	Other industrial supplies whsle	224	102 097	.6	4.3
42185	Service establishment equipment & supplies whsle	59	29 329	.2	19.7
421850	Service establishment equipment & supplies whsle	59	29 329	.2	19.7
4218502	Custodial, janitors' equipment & supplies whsle	44	12 013	.1	X
4218504	Other service establishment equipment & supplies whsle	13	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	9	1 016	Z	X
421860	Transportation equipment & supplies (exc motor vehicle) whsle	9	1 016	Z	X
4219	Miscellaneous durable goods whsle	649	99 966	.6	1.3
42191	Sporting & recreational goods & supplies whsle	9	4 214	Z	23.6
421910	Sporting & recreational goods & supplies whsle	9	4 214	Z	23.6
42192	Toy & hobby goods & supplies whsle	13	3 442	Z	X
421920	Toy & hobby goods & supplies whsle	13	3 442	Z	X
42193	Recyclable material whsle	44	9 216	.1	X
421930	Recyclable material whsle	44	9 216	.1	X
4219302	Recyclable paper & paperboard whsle	32	7 256	Z	X
4219303	Other recyclable material whsle	12	1 960	Z	X
42199	Other miscellaneous durable goods whsle	583	83 094	.5	1.0
421990	Other miscellaneous durable goods whsle	583	83 094	.5	1.0
4219902	Forest products (except lumber) whsle	23	14 410	.1	X
4219903	General merchandise (durable goods) whsle	519	59 211	.3	.1
4219905	Fire extinguishers & fire safety equipment whsle	14	7 339	Z	X
4219906	Other durable goods whsle	26	2 024	Z	X
422	Wholesale trade, nondurable goods	4 685	16 131 830	91.9	47.2
4221	Paper & paper product whsle	440	281 512	1.6	1.0
42211	Printing & writing paper whsle	34	35 376	.2	.5
422110	Printing & writing paper whsle	34	35 376	.2	.5
42212	Stationery & office supplies whsle	60	13 856	.1	X
422120	Stationery & office supplies whsle	60	13 856	.1	X
42213	Industrial & personal service paper whsle	346	232 280	1.3	1.2
422130	Industrial & personal service paper whsle	346	232 280	1.3	1.2
4222	Drugs, & druggists' sundries whsle	18	17 264	.1	X
42221	Drugs, & druggists' sundries whsle	18	17 264	.1	X
422210	Drugs, & druggists' sundries whsle	18	17 264	.1	X
4222101	General-line drugs whsle	7	4 448	Z	X
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	11	12 816	.1	X
4223	Apparel, piece goods, & notions whsle	26	4 340	Z	56.8
42231	Piece goods, notions, & other dry goods whsle	18	3 251	Z	X
422310	Piece goods, notions, & other dry goods whsle	18	3 251	Z	X
4223101	Piece goods—jobbers	16	3 136	Z	X
42233	Women's, children's, & infants' clothing & accessories whsle	6	1 033	Z	60.9
422330	Women's, children's, & infants' clothing & accessories whsle	6	1 033	Z	60.9
4224	Grocery & related products whsle	21	15 673	.1	1.4
42249	Other grocery & related products whsle	11	2 555	Z	2.0
422490	Other grocery & related products whsle	11	2 555	Z	2.0
4224906	Other grocery specialties whsle	8	1 849	Z	3.9
4226	Chemical & allied products whsle	3 830	15 419 683	87.9	64.9
42261	Plastics materials & basic forms & shapes whsle	3 357	14 851 815	84.7	60.7
422610	Plastics materials & basic forms & shapes whsle	3 357	14 851 815	84.7	60.7
42269	Other chemical & allied products whsle	473	567 868	3.2	74.2
422690	Other chemical & allied products whsle	473	567 868	3.2	74.2
4226902	Other chemical & allied products whsle	469	562 020	3.2	74.8

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>5300</b>	<b>Plastics materials and basic shapes—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4227	Petroleum & petroleum products whsle .....	15	139 696	.8	80.7
42271	Petroleum bulk stations & terminals .....	10	138 152	.8	83.9
422710	Petroleum bulk stations & terminals .....	10	138 152	.8	83.9
4227101	Petroleum bulk stations & terminals (except LP) .....	10	138 152	.8	84.3
42271011	Petroleum bulk stations (except LP) .....	7	1 549	Z	2.2
4229	Miscellaneous nondurable goods whsle .....	331	251 474	1.4	1.0
42292	Book, periodical, & newspaper whsle .....	7	1 641	Z	X
422920	Book, periodical, & newspaper whsle .....	7	1 641	Z	X
42295	Paint, varnish, & supplies whsle .....	34	14 362	.1	40.9
422950	Paint, varnish, & supplies whsle .....	34	14 362	.1	40.9
4229501	Paint, varnish, & supplies whsle .....	34	14 362	.1	40.9
42299	Other miscellaneous nondurable goods whsle .....	280	233 849	1.3	.2
422990	Other miscellaneous nondurable goods whsle .....	280	233 849	1.3	.2
4229901	Art goods whsle .....	10	3 045	Z	X
4229902	General merchandise (nondurable goods) whsle .....	199	210 823	1.2	X
4229903	Textile bags, bagging, & burlap whsle .....	10	1 713	Z	X
4229904	Other nondurable goods whsle .....	61	18 268	.1	7.3
<b>5320</b>	<b>Industrial gases (welding, etc.) .....</b>	<b>2 691</b>	<b>2 376 109</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	1 772	953 453	40.1	X
4215	Metal & mineral (except petroleum) whsle .....	12	3 427	.1	X
42151	Metal service centers & offices .....	12	3 427	.1	X
421510	Metal service centers & offices .....	12	3 427	.1	X
4215101	Ferrous metal service centers & sales offices .....	12	3 427	.1	X
42151011	Ferrous metal service centers .....	10	3 411	.1	X
4218	Machinery, equipment, & supplies whsle .....	1 736	948 151	39.9	X
42183	Industrial machinery & equipment whsle .....	55	37 319	1.6	X
421830	Industrial machinery & equipment whsle .....	55	37 319	1.6	X
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	12	3 707	.2	X
42183022	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	8	3 651	.2	X
4218303	General-purpose industrial machinery & equipment whsle .....	29	7 684	.3	X
4218304	Metalworking machinery & equipment whsle .....	6	4 218	.2	X
4218307	Other industrial machinery & equipment whsle .....	6	10 648	.4	X
42184	Industrial supplies whsle .....	1 671	909 001	38.3	X
421840	Industrial supplies whsle .....	1 671	909 001	38.3	X
4218401	General-line industrial supplies whsle .....	142	50 957	2.1	X
4218403	Welding supplies whsle .....	1 509	854 096	35.9	X
4218406	Other industrial supplies whsle .....	12	2 020	.1	X
42185	Service establishment equipment & supplies whsle .....	8	1 609	.1	X
421850	Service establishment equipment & supplies whsle .....	8	1 609	.1	X
4218502	Custodial, janitors' equipment & supplies whsle .....	8	1 609	.1	X
4219	Miscellaneous durable goods whsle .....	21	1 448	.1	X
42199	Other miscellaneous durable goods whsle .....	21	1 448	.1	X
421990	Other miscellaneous durable goods whsle .....	21	1 448	.1	X
4219903	General merchandise (durable goods) whsle .....	16	1 340	.1	X
422	Wholesale trade, nondurable goods .....	919	1 422 656	59.9	X
4226	Chemical & allied products whsle .....	878	974 078	41.0	X
42261	Plastics materials & basic forms & shapes whsle .....	19	32 100	1.4	X
422610	Plastics materials & basic forms & shapes whsle .....	19	32 100	1.4	X
42269	Other chemical & allied products whsle .....	859	941 978	39.6	X
422690	Other chemical & allied products whsle .....	859	941 978	39.6	X
4226901	Industrial gases (except LP) whsle .....	804	922 847	38.8	X
4226902	Other chemical & allied products whsle .....	55	19 131	.8	X
4229	Miscellaneous nondurable goods whsle .....	31	18 865	.8	X
42299	Other miscellaneous nondurable goods whsle .....	29	18 851	.8	X
422990	Other miscellaneous nondurable goods whsle .....	29	18 851	.8	X
4229902	General merchandise (nondurable goods) whsle .....	16	17 540	.7	X
4229904	Other nondurable goods whsle .....	13	1 311	.1	X
<b>5330</b>	<b>Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....</b>	<b>20 695</b>	<b>46 692 185</b>	<b>100.0</b>	<b>16.5</b>
421	Wholesale trade, durable goods .....	6 883	4 452 975	9.5	4.7
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	935	199 416	.4	1.9
42112	Motor vehicle supplies & new parts whsle .....	723	187 799	.4	1.7
421120	Motor vehicle supplies & new parts whsle .....	723	187 799	.4	1.7
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	287	131 235	.3	.3
4211202	Motor vehicle supplies & new parts—jobbers .....	431	51 493	.1	5.5
42113	Tire & tube whsle .....	39	3 760	Z	2.1
421130	Tire & tube whsle .....	39	3 760	Z	2.1
42114	Motor vehicle parts, (used) whsle .....	170	7 680	Z	1.0
421140	Motor vehicle parts, (used) whsle .....	170	7 680	Z	1.0
4212	Furniture & home furnishings whsle .....	53	24 636	.1	28.0
42121	Furniture whsle .....	6	1 560	Z	X
421210	Furniture whsle .....	6	1 560	Z	X
42122	Home furnishings whsle .....	47	23 076	Z	31.3
421220	Home furnishings whsle .....	47	23 076	Z	31.3
4212201	Household china, glassware, & crockery whsle .....	13	4 470	Z	X
4212202	Linens, domestics, draperies, & curtains whsle .....	11	3 203	Z	49.1
4212203	Floor coverings whsle .....	19	7 525	Z	58.9

See footnotes at end of table.



**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>5330</b>	<b>Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4213	Lumber & other construction materials whsle . . . . .	158	62 443	.1	10.5
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	66	27 456	.1	14.1
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	66	27 456	.1	14.1
4213101	Lumber without yard whsle . . . . .	11	3 500	Z	X
4213102	Lumber with yard whsle . . . . .	12	3 488	Z	11.8
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	43	20 468	Z	13.9
42132	Brick, stone, & related construction materials whsle . . . . .	29	9 951	Z	2.1
421320	Brick, stone, & related construction materials whsle . . . . .	29	9 951	Z	2.1
4213201	Brick, block, tile, clay/cement sewer pipe whsle . . . . .	14	4 867	Z	X
4213203	Cement, lime, & related products whsle . . . . .	12	4 746	Z	4.1
42133	Roofing, siding, & insulation material whsle . . . . .	28	18 155	Z	6.6
421330	Roofing, siding, & insulation material whsle . . . . .	28	18 155	Z	6.6
4213301	Roofing, siding, & insulation material whsle . . . . .	28	18 155	Z	6.6
42139	Other construction materials whsle . . . . .	35	6 881	Z	2.7
421390	Other construction materials whsle . . . . .	35	6 881	Z	2.7
4213901	Flat glass & other construction glass whsle . . . . .	7	195	Z	X
4213902	Other construction materials whsle . . . . .	28	6 686	Z	X
4214	Professional & commercial equipment & supplies whsle . . . . .	568	331 575	.7	1.7
42141	Photographic equipment & supplies whsle . . . . .	45	24 720	.1	X
421410	Photographic equipment & supplies whsle . . . . .	45	24 720	.1	X
42142	Office equipment whsle . . . . .	183	125 203	.3	X
421420	Office equipment whsle . . . . .	183	125 203	.3	X
42143	Computer & computer peripheral equipment & software whsle . . . . .	29	6 410	Z	28.7
421430	Computer & computer peripheral equipment & software whsle . . . . .	29	6 410	Z	28.7
4214301	Computer & peripheral equipment whsle . . . . .	26	6 213	Z	34.5
42143011	Computers & peripheral equipment for resale . . . . .	12	4 968	Z	X
42143012	Computers & peripheral equipment for end use . . . . .	14	1 245	Z	2.7
42144	Other commercial equipment whsle . . . . .	72	15 541	Z	X
421440	Other commercial equipment whsle . . . . .	72	15 541	Z	X
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	70	15 406	Z	X
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	137	31 866	.1	2.7
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	137	31 866	.1	2.7
4214501	Surgical, medical, & hospital supplies whsle . . . . .	134	30 922	.1	2.5
42149	Other professional equipment & supplies whsle . . . . .	102	127 835	.3	2.1
421490	Other professional equipment & supplies whsle . . . . .	102	127 835	.3	2.1
4214902	Other professional equipment & supplies whsle . . . . .	102	127 835	.3	2.1
4215	Metal & mineral (except petroleum) whsle . . . . .	248	389 668	.8	5.0
42151	Metal service centers & offices . . . . .	214	289 541	.6	2.4
421510	Metal service centers & offices . . . . .	214	289 541	.6	2.4
4215101	Ferrous metal service centers & sales offices . . . . .	177	263 283	.6	2.1
42151011	Ferrous metal service centers . . . . .	157	258 399	.6	2.0
42151012	Ferrous metal sales offices . . . . .	20	4 884	Z	18.2
4215102	Nonferrous metal service centers & sales offices . . . . .	37	26 258	.1	3.1
42151021	Nonferrous metal service centers . . . . .	31	25 332	.1	2.9
42151022	Nonferrous metal sales offices . . . . .	6	926	Z	14.2
42152	Coal & other mineral & ore whsle . . . . .	34	100 127	.2	12.5
421520	Coal & other mineral & ore whsle . . . . .	34	100 127	.2	12.5
4215202	Other mineral & ore whsle . . . . .	32	81 165	.2	X
4216	Electrical goods whsle . . . . .	251	242 232	.5	33.7
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	184	75 486	.2	64.2
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	184	75 486	.2	64.2
42162	Electrical appliance, television & radio set whsle . . . . .	18	2 910	Z	18.3
421620	Electrical appliance, television & radio set whsle . . . . .	18	2 910	Z	18.3
42169	Other electronic parts & equipment whsle . . . . .	49	163 836	.4	7.1
421690	Other electronic parts & equipment whsle . . . . .	49	163 836	.4	7.1
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	47	163 687	.4	7.1
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	927	205 716	.4	1.2
42171	Hardware whsle . . . . .	393	114 470	.2	1.5
421710	Hardware whsle . . . . .	393	114 470	.2	1.5
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	221	75 857	.2	.7
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	221	75 857	.2	.7
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	219	11 186	Z	1.4
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	219	11 186	Z	1.4
42174	Refrigeration equipment & supplies whsle . . . . .	94	4 203	Z	X
421740	Refrigeration equipment & supplies whsle . . . . .	94	4 203	Z	X
4218	Machinery, equipment, & supplies whsle . . . . .	2 482	822 336	1.8	7.0
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	23	2 168	Z	X
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	23	2 168	Z	X
42182	Farm & garden machinery & equipment whsle . . . . .	122	36 106	.1	X
421820	Farm & garden machinery & equipment whsle . . . . .	122	36 106	.1	X
4218201	Farm machinery & equipment—farm dealers . . . . .	62	12 841	Z	X
4218202	Farm machinery & equipment—whsle distributors . . . . .	41	15 401	Z	X
4218203	Lawn & garden machinery & equipment whsle . . . . .	19	7 864	Z	X
42183	Industrial machinery & equipment whsle . . . . .	830	265 130	.6	3.7
421830	Industrial machinery & equipment whsle . . . . .	830	265 130	.6	3.7
4218301	Food-processing machinery & equipment whsle . . . . .	25	6 895	Z	8.9
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	66	11 244	Z	X
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	30	7 660	Z	X
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	36	3 584	Z	X
4218303	General-purpose industrial machinery & equipment whsle . . . . .	365	146 537	.3	3.4
4218304	Metalworking machinery & equipment whsle . . . . .	137	30 568	.1	X
4218305	Materials handling equipment whsle . . . . .	21	2 330	Z	X
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	39	16 906	Z	X
4218307	Other industrial machinery & equipment whsle . . . . .	177	50 650	.1	10.4

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>5330</b>	<b>Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4218	Machinery, equipment, & supplies whsle—Con.				
42184	Industrial supplies whsle	657	167 471	.4	10.3
421840	Industrial supplies whsle	657	167 471	.4	10.3
4218401	General-line industrial supplies whsle	258	40 194	.1	5.4
4218402	Mechanical power transmission supplies whsle	23	3 111	Z	X
4218403	Welding supplies whsle	73	23 067	X	X
4218404	Industrial containers & supplies whsle	31	19 694	Z	4.7
4218405	Industrial valves & fittings (except fluid-power) whsle	11	11 891	Z	X
4218406	Other industrial supplies whsle	261	69 514	.1	10.8
42185	Service establishment equipment & supplies whsle	846	345 492	.7	9.3
421850	Service establishment equipment & supplies whsle	846	345 492	.7	9.3
4218502	Custodial, janitors' equipment & supplies whsle	585	231 296	.5	X
4218503	Laundry & dry-cleaning equipment & supplies whsle	123	D	D	X
4218504	Other service establishment equipment & supplies whsle	136	D	D	D
4219	Miscellaneous durable goods whsle	1 261	2 174 953	4.7	.5
42191	Sporting & recreational goods & supplies whsle	61	46 730	.1	10.3
421910	Sporting & recreational goods & supplies whsle	61	46 730	.1	10.3
42193	Recyclable material whsle	33	5 730	Z	19.5
421930	Recyclable material whsle	33	5 730	Z	19.5
4219302	Recyclable paper & paperboard whsle	15	2 461	Z	5.7
4219303	Other recyclable material whsle	18	3 269	Z	44.7
42199	Other miscellaneous durable goods whsle	1 163	2 122 287	4.5	.3
421990	Other miscellaneous durable goods whsle	1 163	2 122 287	4.5	.3
4219902	Forest products (except lumber) whsle	20	11 656	Z	X
4219903	General merchandise (durable goods) whsle	1 114	2 109 699	4.5	.1
4219905	Fire extinguishers & fire safety equipment whsle	18	873	Z	X
4219906	Other durable goods whsle	11	59	Z	X
422	Wholesale trade, nondurable goods	13 812	42 239 210	90.5	20.0
4221	Paper & paper product whsle	981	527 703	1.1	2.6
42211	Printing & writing paper whsle	139	36 417	.1	.2
422110	Printing & writing paper whsle	139	36 417	.1	.2
42212	Stationery & office supplies whsle	42	6 380	Z	1.3
422120	Stationery & office supplies whsle	42	6 380	Z	1.3
42213	Industrial & personal service paper whsle	800	484 906	1.0	3.2
422130	Industrial & personal service paper whsle	800	484 906	1.0	3.2
4222	Drugs, & druggists' sundries whsle	159	204 103	.4	11.8
42221	Drugs, & druggists' sundries whsle	159	204 103	.4	11.8
422210	Drugs, & druggists' sundries whsle	159	204 103	.4	11.8
4222101	General-line drugs whsle	107	144 477	.3	20.4
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	52	59 626	.1	3.8
4223	Apparel, piece goods, & notions whsle	44	115 846	.2	23.6
42231	Piece goods, notions, & other dry goods whsle	34	83 619	.2	X
422310	Piece goods, notions, & other dry goods whsle	34	83 619	.2	X
4223101	Piece goods—jobbers	31	83 170	.2	X
4224	Grocery & related products whsle	1 513	1 378 739	3.0	1.0
42241	General-line grocery whsle	1 050	1 052 973	2.3	1.0
422410	General-line grocery whsle	1 050	1 052 973	2.3	1.0
4224101	General-line grocery whsle, voluntary group	53	129 178	.3	X
4224102	General-line grocery whsle, retail cooperative	117	66 062	.1	14.3
4224103	Other general-line grocery whsle	880	857 733	1.8	X
42242	Packaged frozen food whsle	183	157 687	.3	X
422420	Packaged frozen food whsle	183	157 687	.3	X
42243	Dairy products, (except dried or canned) whsle	19	2 518	Z	X
422430	Dairy products, (except dried or canned) whsle	19	2 518	Z	X
4224302	Dairy product (except raw milk) whsle	19	D	D	X
42245	Confectionery whsle	7	134	Z	5.1
422450	Confectionery whsle	7	134	Z	5.1
42247	Meat & meat product whsle	46	9 011	Z	1.0
422470	Meat & meat product whsle	46	9 011	Z	1.0
42248	Fresh fruit & vegetable whsle	8	403	Z	5.7
422480	Fresh fruit & vegetable whsle	8	403	Z	5.7
42249	Other grocery & related products whsle	196	152 496	.3	2.0
422490	Other grocery & related products whsle	196	152 496	.3	2.0
4224901	Coffee, tea, & spice whsle	8	508	Z	X
4224903	Soft drinks whsle	20	8 856	Z	15.3
4224904	Canned goods whsle	25	30 954	.1	X
4224905	Food & beverage basic materials whsle	15	32 151	.1	X
4224906	Other grocery specialties whsle	123	79 526	.2	2.0
4225	Farm-product raw material whsle	1 257	1 145 088	2.5	X
42251	Grain & field bean whsle	1 226	1 093 963	2.3	X
422510	Grain & field bean whsle	1 226	1 093 963	2.3	X
42259	Other farm product raw material whsle	27	46 043	.1	1.2
422590	Other farm product raw material whsle	27	46 043	.1	1.2
4225904	Cotton whsle	9	15 600	Z	X
4225905	Other farm-product raw material whsle	15	5 454	Z	X
4226	Chemical & allied products whsle	8 494	34 196 364	73.2	63.0
42261	Plastics materials & basic forms & shapes whsle	347	322 637	.7	71.6
422610	Plastics materials & basic forms & shapes whsle	347	322 637	.7	71.6
42269	Other chemical & allied products whsle	8 147	33 873 727	72.5	63.0
422690	Other chemical & allied products whsle	8 147	33 873 727	72.5	63.0
4226901	Industrial gases (except LP) whsle	59	18 695	Z	X
4226902	Other chemical & allied products whsle	8 088	33 855 032	72.5	63.6

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>5330</b>	<b>Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4227	Petroleum & petroleum products whsle .....	562	1 062 292	2.3	19.5
42271	Petroleum bulk stations & terminals .....	424	950 091	2.0	20.7
422710	Petroleum bulk stations & terminals .....	424	950 091	2.0	20.7
4227101	Petroleum bulk stations & terminals (except LP) .....	420	418 986	.9	27.2
42271011	Petroleum bulk stations (except LP) .....	394	251 149	.5	6.8
42271012	Petroleum bulk terminals (except LP) .....	26	167 837	.4	60.3
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	138	112 201	.2	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	138	112 201	.2	X
4229	Miscellaneous nondurable goods whsle .....	800	3 608 683	7.7	1.2
42291	Farm supplies whsle .....	108	91 255	.2	1.0
422910	Farm supplies whsle .....	108	91 255	.2	1.0
4229101	Farm supplies—farm dealers .....	13	6 909	Z	X
4229102	Farm supplies—whsle distributors .....	95	84 346	.2	1.1
42294	Tobacco & tobacco product whsle .....	10	3 934	Z	3.2
422940	Tobacco & tobacco product whsle .....	10	3 934	Z	3.2
42295	Paint, varnish, & supplies whsle .....	113	44 998	.1	35.1
422950	Paint, varnish, & supplies whsle .....	113	44 998	.1	35.1
4229501	Paint, varnish, & supplies whsle .....	113	44 998	.1	35.1
42299	Other miscellaneous nondurable goods whsle .....	565	3 467 510	7.4	.4
422990	Other miscellaneous nondurable goods whsle .....	565	3 467 510	7.4	.4
4229901	Art goods whsle .....	12	851	Z	X
4229902	General merchandise (nondurable goods) whsle .....	474	3 452 111	7.4	.3
4229904	Other nondurable goods whsle .....	75	12 481	Z	8.5
<b>5400</b>	<b>Petroleum products .....</b>	<b>12 747</b>	<b>106 001 117</b>	<b>100.0</b>	<b>53.4</b>
421	Wholesale trade, durable goods .....	1 978	1 028 755	1.0	1.8
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	950	142 715	.1	3.8
42111	Automobile & other motor vehicle whsle .....	144	16 977	Z	.2
421110	Automobile & other motor vehicle whsle .....	144	16 977	Z	.2
4211101	Automobile & motorcycle whsle .....	20	1 661	Z	.4
4211103	Light truck & van (14,000 lb or less) whsle .....	7	740	Z	X
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle .....	18	D	D	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	95	11 584	Z	X
42112	Motor vehicle supplies & new parts whsle .....	628	96 962	.1	8.9
421120	Motor vehicle supplies & new parts whsle .....	628	96 962	.1	8.9
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	174	51 338	Z	1.8
4211202	Motor vehicle supplies & new parts—jobbers .....	448	39 028	Z	19.5
4211203	Petroleum products marketing equipment whsle .....	6	6 596	Z	X
42113	Tire & tube whsle .....	47	23 888	Z	17.5
421130	Tire & tube whsle .....	47	23 888	Z	17.5
42114	Motor vehicle parts, (used) whsle .....	131	4 888	Z	7.4
421140	Motor vehicle parts, (used) whsle .....	131	4 888	Z	7.4
4213	Lumber & other construction materials whsle .....	11	1 201	Z	X
42139	Other construction materials whsle .....	8	127	Z	X
421390	Other construction materials whsle .....	8	127	Z	X
4213902	Other construction materials whsle .....	8	127	Z	X
4215	Metal & mineral (except petroleum) whsle .....	44	62 280	.1	X
42151	Metal service centers & offices .....	32	43 672	Z	X
421510	Metal service centers & offices .....	32	43 672	Z	X
4215101	Ferrous metal service centers & sales offices .....	30	27 765	Z	X
42151011	Ferrous metal service centers .....	28	27 643	Z	X
42152	Coal & other mineral & ore whsle .....	12	18 608	Z	X
421520	Coal & other mineral & ore whsle .....	12	18 608	Z	X
4215202	Other mineral & ore whsle .....	10	15 026	Z	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	36	4 533	Z	.6
42171	Hardware whsle .....	34	3 868	Z	.8
421710	Hardware whsle .....	34	3 868	Z	.8
4218	Machinery, equipment, & supplies whsle .....	666	141 318	.1	5.1
42181	Construction & mining (except petroleum) machinery & equip whsle .....	79	16 809	Z	X
421810	Construction & mining (except petroleum) machinery & equip whsle .....	79	16 809	Z	X
42182	Farm & garden machinery & equipment whsle .....	444	31 841	Z	.8
421820	Farm & garden machinery & equipment whsle .....	444	31 841	Z	.8
4218201	Farm machinery & equipment—farm dealers .....	398	27 480	Z	.9
4218202	Farm machinery & equipment—whsle distributors .....	44	2 837	Z	.2
42183	Industrial machinery & equipment whsle .....	62	36 542	Z	15.1
421830	Industrial machinery & equipment whsle .....	62	36 542	Z	15.1
4218303	General-purpose industrial machinery & equipment whsle .....	36	11 163	Z	12.0
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	14	12 883	Z	41.5
42184	Industrial supplies whsle .....	22	4 857	Z	12.7
421840	Industrial supplies whsle .....	22	4 857	Z	12.7
4218401	General-line industrial supplies whsle .....	6	1 022	Z	49.6
4218406	Other industrial supplies whsle .....	13	3 702	Z	.5
42185	Service establishment equipment & supplies whsle .....	9	2 169	Z	X
421850	Service establishment equipment & supplies whsle .....	9	2 169	Z	X
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	50	49 100	Z	12.6
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	50	49 100	Z	12.6
4218601	Aircraft & aeronautical equipment & supplies whsle .....	35	48 072	Z	13.6
4218602	Marine machinery, equipment, & supplies whsle .....	15	1 028	Z	X
4219	Miscellaneous durable goods whsle .....	266	676 584	.6	.2
42191	Sporting & recreational goods & supplies whsle .....	6	4 069	Z	36.7
421910	Sporting & recreational goods & supplies whsle .....	6	4 069	Z	36.7
42199	Other miscellaneous durable goods whsle .....	257	671 754	.6	X
421990	Other miscellaneous durable goods whsle .....	257	671 754	.6	X
4219903	General merchandise (durable goods) whsle .....	249	668 717	.6	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>5400</b>	<b>Petroleum products—Con.</b>				
422	Wholesale trade, nondurable goods .....	10 769	104 972 362	99.0	61.6
4221	Paper & paper product whsle .....	26	142 931	.1	5.7
42213	Industrial & personal service paper whsle .....	25	142 925	.1	5.4
422130	Industrial & personal service paper whsle .....	25	142 925	.1	5.4
4223	Apparel, piece goods, & notions whsle .....	7	1 505	Z	X
4224	Grocery & related products whsle .....	68	26 348	Z	1.0
42246	Fish & seafood whsle .....	48	18 438	Z	X
422460	Fish & seafood whsle .....	48	18 438	Z	X
42249	Other grocery & related products whsle .....	15	3 036	Z	3.5
422490	Other grocery & related products whsle .....	15	3 036	Z	3.5
4224904	Canned goods whsle .....	6	1 352	Z	X
4224906	Other grocery specialties whsle .....	9	1 684	Z	7.0
4225	Farm-product raw material whsle .....	757	529 262	.5	1.2
42251	Grain & field bean whsle .....	739	521 998	.5	1.1
422510	Grain & field bean whsle .....	739	521 998	.5	1.1
42259	Other farm product raw material whsle .....	15	7 242	Z	X
422590	Other farm product raw material whsle .....	15	7 242	Z	X
4225905	Other farm-product raw material whsle .....	9	6 104	Z	X
4226	Chemical & allied products whsle .....	633	812 591	.8	1.2
42261	Plastics materials & basic forms & shapes whsle .....	19	6 925	Z	X
422610	Plastics materials & basic forms & shapes whsle .....	19	6 925	Z	X
42269	Other chemical & allied products whsle .....	614	805 666	.8	1.3
422690	Other chemical & allied products whsle .....	614	805 666	.8	1.3
4226902	Other chemical & allied products whsle .....	613	805 530	.8	1.3
4227	Petroleum & petroleum products whsle .....	8 930	103 145 897	97.3	71.8
42271	Petroleum bulk stations & terminals .....	6 281	68 617 739	64.7	78.0
422710	Petroleum bulk stations & terminals .....	6 281	68 617 739	64.7	78.0
4227101	Petroleum bulk stations & terminals (except LP) .....	6 252	68 179 651	64.3	78.4
42271011	Petroleum bulk stations (except LP) .....	5 725	40 580 036	38.3	75.9
42271012	Petroleum bulk terminals (except LP) .....	527	27 599 615	26.0	80.7
4227102	Liquefied petroleum bulk stations & terminals .....	29	438 088	.4	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	2 649	34 528 158	32.6	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	2 649	34 528 158	32.6	X
4229	Miscellaneous nondurable goods whsle .....	345	313 298	.3	3.0
42291	Farm supplies whsle .....	255	206 433	.2	8.1
422910	Farm supplies whsle .....	255	206 433	.2	8.1
4229101	Farm supplies—farm dealers .....	224	69 216	—	21.3
4229102	Farm supplies—whsle distributors .....	31	137 217	.1	.3
42295	Paint, varnish, & supplies whsle .....	15	2 173	Z	X
422950	Paint, varnish, & supplies whsle .....	15	2 173	Z	X
4229501	Paint, varnish, & supplies whsle .....	15	2 173	Z	X
42299	Other miscellaneous nondurable goods whsle .....	70	104 416	.1	X
422990	Other miscellaneous nondurable goods whsle .....	70	104 416	.1	X
4229901	Art goods whsle .....	7	468	Z	X
4229902	General merchandise (nondurable goods) whsle .....	28	99 648	.1	X
4229904	Other nondurable goods whsle .....	35	4 300	Z	X
<b>5420</b>	<b>Liquified petroleum gases (excluding natural gas)</b> .....	<b>1 567</b>	<b>6 337 500</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	115	322 340	5.1	X
4218	Machinery, equipment, & supplies whsle .....	39	10 332	.2	X
42184	Industrial supplies whsle .....	34	6 438	.1	X
421840	Industrial supplies whsle .....	34	6 438	.1	X
4218403	Welding supplies whsle .....	32	5 959	.1	X
4219	Miscellaneous durable goods whsle .....	69	299 896	4.7	X
42199	Other miscellaneous durable goods whsle .....	69	299 896	4.7	X
421990	Other miscellaneous durable goods whsle .....	69	299 896	4.7	X
4219903	General merchandise (durable goods) whsle .....	67	299 729	4.7	X
422	Wholesale trade, nondurable goods .....	1 452	6 015 160	94.9	X
4225	Farm-product raw material whsle .....	38	12 063	.2	X
42251	Grain & field bean whsle .....	33	11 667	.2	X
422510	Grain & field bean whsle .....	33	11 667	.2	X
4226	Chemical & allied products whsle .....	66	15 247	.2	X
42269	Other chemical & allied products whsle .....	66	15 247	.2	X
422690	Other chemical & allied products whsle .....	66	15 247	.2	X
4226901	Industrial gases (except LP) whsle .....	36	4 424	.1	X
4226902	Other chemical & allied products whsle .....	30	10 823	.2	X
4227	Petroleum & petroleum products whsle .....	1 292	5 950 444	93.9	X
42271	Petroleum bulk stations & terminals .....	1 040	3 353 194	52.9	X
422710	Petroleum bulk stations & terminals .....	1 040	3 353 194	52.9	X
4227101	Petroleum bulk stations & terminals (except LP) .....	648	794 634	12.5	X
42271011	Petroleum bulk stations (except LP) .....	591	368 899	5.8	X
42271012	Petroleum bulk terminals (except LP) .....	57	425 735	6.7	X
4227102	Liquefied petroleum bulk stations & terminals .....	392	2 558 560	40.4	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	252	2 597 250	41.0	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	252	2 597 250	41.0	X
4229	Miscellaneous nondurable goods whsle .....	56	37 406	.6	X
42291	Farm supplies whsle .....	42	35 739	.6	X
422910	Farm supplies whsle .....	42	35 739	.6	X
4229101	Farm supplies—farm dealers .....	28	11 878	.2	X
4229102	Farm supplies—whsle distributors .....	14	23 861	.4	X
42299	Other miscellaneous nondurable goods whsle .....	14	1 667	Z	X
422990	Other miscellaneous nondurable goods whsle .....	14	1 667	Z	X
4229904	Other nondurable goods whsle .....	14	1 667	Z	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>5500</b>	<b>Crude oil</b> .....	<b>302</b>	<b>26 588 532</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	16	310	Z	X
4219	Miscellaneous durable goods whsle .....	11	24	Z	X
42199	Other miscellaneous durable goods whsle .....	11	24	Z	X
421990	Other miscellaneous durable goods whsle .....	11	24	Z	X
4219903	General merchandise (durable goods) whsle .....	11	24	Z	X
422	Wholesale trade, nondurable goods .....	286	26 588 222	100.0	X
4227	Petroleum & petroleum products whsle .....	258	22 428 820	84.4	X
42271	Petroleum bulk stations & terminals .....	119	14 810 664	55.7	X
422710	Petroleum bulk stations & terminals .....	119	14 810 664	55.7	X
4227101	Petroleum bulk stations & terminals (except LP) .....	117	14 810 141	55.7	X
42271011	Petroleum bulk stations (except LP) .....	63	1 144 134	4.3	X
42271012	Petroleum bulk terminals (except LP) .....	54	13 666 007	51.4	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	139	7 618 156	28.7	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	139	7 618 156	28.7	X
4229	Miscellaneous nondurable goods whsle .....	25	4 157 775	15.6	X
42299	Other miscellaneous nondurable goods whsle .....	25	4 157 775	15.6	X
422990	Other miscellaneous nondurable goods whsle .....	25	4 157 775	15.6	X
4229902	General merchandise (nondurable goods) whsle .....	25	4 157 775	15.6	X
<b>5520</b>	<b>Other petroleum products (including asphalt, road oil, wax, etc.)</b> .....	<b>464</b>	<b>2 166 661</b>	<b>100.0</b>	<b>X</b>
422	Wholesale trade, nondurable goods .....	460	2 163 783	99.9	X
4226	Chemical & allied products whsle .....	7	64 673	3.0	X
42269	Other chemical & allied products whsle .....	7	64 673	3.0	X
422690	Other chemical & allied products whsle .....	7	64 673	3.0	X
4226902	Other chemical & allied products whsle .....	7	64 673	3.0	X
4227	Petroleum & petroleum products whsle .....	448	2 094 944	96.7	X
42271	Petroleum bulk stations & terminals .....	226	438 392	20.2	X
422710	Petroleum bulk stations & terminals .....	226	438 392	20.2	X
4227101	Petroleum bulk stations & terminals (except LP) .....	226	438 392	20.2	X
42271011	Petroleum bulk stations (except LP) .....	203	56 961	2.6	X
42271012	Petroleum bulk terminals (except LP) .....	23	381 431	17.6	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	222	1 656 552	76.5	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	222	1 656 552	76.5	X
<b>5600</b>	<b>Beer and ale</b> .....	<b>4 297</b>	<b>33 256 306</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	6	1 522	Z	X
422	Wholesale trade, nondurable goods .....	4 291	33 254 784	100.0	X
4224	Grocery & related products whsle .....	688	276 298	.8	X
42241	General-line grocery whsle .....	501	64 488	.2	X
422410	General-line grocery whsle .....	501	64 488	.2	X
4224103	Other general-line grocery whsle .....	495	50 107	.2	X
42242	Packaged frozen food whsle .....	7	453	Z	X
422420	Packaged frozen food whsle .....	7	453	Z	X
42247	Meat & meat product whsle .....	13	2 610	Z	X
422470	Meat & meat product whsle .....	13	2 610	Z	X
42249	Other grocery & related products whsle .....	158	207 740	.6	X
422490	Other grocery & related products whsle .....	158	207 740	.6	X
4224903	Soft drinks whsle .....	97	150 629	.5	X
4224904	Canned goods whsle .....	17	16 713	.1	X
4224905	Food & beverage basic materials whsle .....	22	2 485	Z	X
4224906	Other grocery specialties whsle .....	16	37 839	.1	X
4228	Beer, wine, & distilled alcoholic beverage whsle .....	3 550	32 945 827	99.1	X
42281	Beer & ale whsle .....	2 945	31 897 145	95.9	X
422810	Beer & ale whsle .....	2 945	31 897 145	95.9	X
42282	Wine & distilled alcoholic beverage whsle .....	605	1 048 682	3.2	X
422820	Wine & distilled alcoholic beverage whsle .....	605	1 048 682	3.2	X
4228201	Wine & distilled alcoholic bev (licensed operation) whsle .....	605	1 048 682	3.2	X
4229	Miscellaneous nondurable goods whsle .....	44	25 884	.1	X
42294	Tobacco & tobacco product whsle .....	30	24 792	.1	X
422940	Tobacco & tobacco product whsle .....	30	24 792	.1	X
42299	Other miscellaneous nondurable goods whsle .....	14	1 092	Z	X
422990	Other miscellaneous nondurable goods whsle .....	14	1 092	Z	X
4229902	General merchandise (nondurable goods) whsle .....	11	520	Z	X
<b>5700</b>	<b>Wines and distilled alcoholic beverages</b> .....	<b>2 896</b>	<b>24 508 316</b>	<b>100.0</b>	<b>63.5</b>
421	Wholesale trade, durable goods .....	18	4 471	Z	28.9
4218	Machinery, equipment, & supplies whsle .....	7	104	Z	X
42184	Industrial supplies whsle .....	7	104	Z	X
421840	Industrial supplies whsle .....	7	104	Z	X
4218404	Industrial containers & supplies whsle .....	7	104	Z	X
4219	Miscellaneous durable goods whsle .....	9	4 031	Z	36.6
42199	Other miscellaneous durable goods whsle .....	6	3 909	Z	62.3
421990	Other miscellaneous durable goods whsle .....	6	3 909	Z	62.3
4219906	Other durable goods whsle .....	6	3 909	Z	50.1

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>5700</b>	<b>Wines and distilled alcoholic beverages—Con.</b>				
422	Wholesale trade, nondurable goods .....	2 878	24 503 845	100.0	66.0
4224	Grocery & related products whsle .....	696	208 067	.8	1.8
42241	General-line grocery whsle .....	518	34 017	.1	X
422410	General-line grocery whsle .....	518	34 017	.1	X
4224103	Other general-line grocery whsle .....	516	33 919	.1	X
42242	Packaged frozen food whsle .....	41	56 400	.2	X
422420	Packaged frozen food whsle .....	41	56 400	.2	X
42247	Meat & meat product whsle .....	14	20 197	.1	X
422470	Meat & meat product whsle .....	14	20 197	.1	X
42248	Fresh fruit & vegetable whsle .....	6	9 157	Z	X
422480	Fresh fruit & vegetable whsle .....	6	9 157	Z	X
42249	Other grocery & related products whsle .....	109	84 190	.3	3.3
422490	Other grocery & related products whsle .....	109	84 190	.3	3.3
4224903	Soft drinks whsle .....	40	25 867	.1	27.8
4224904	Canned goods whsle .....	10	6 166	Z	X
4224905	Food & beverage basic materials whsle .....	19	615	Z	X
4224906	Other grocery specialties whsle .....	40	51 542	.2	.3
4228	Beer, wine, & distilled alcoholic beverage whsle .....	2 121	24 224 356	98.8	X
42281	Beer & ale whsle .....	590	916 208	3.7	X
422810	Beer & ale whsle .....	590	916 208	3.7	X
42282	Wine & distilled alcoholic beverage whsle .....	1 531	23 308 148	95.1	79.9
422820	Wine & distilled alcoholic beverage whsle .....	1 531	23 308 148	95.1	79.9
4228201	Wine & distilled alcoholic bev (licensed operation) whsle .....	1 409	22 928 787	93.6	X
4228202	Wine & distilled alcoholic beverage (State operated) whsle .....	122	379 361	1.5	88.1
4229	Miscellaneous nondurable goods whsle .....	44	34 210	.1	1.9
42294	Tobacco & tobacco product whsle .....	25	32 779	.1	3.8
422940	Tobacco & tobacco product whsle .....	25	32 779	.1	3.8
42299	Other miscellaneous nondurable goods whsle .....	19	1 431	Z	X
422990	Other miscellaneous nondurable goods whsle .....	19	1 431	Z	X
4229902	General merchandise (nondurable goods) whsle .....	11	1 067	Z	X
4229904	Other nondurable goods whsle .....	6	123	Z	X
<b>5800</b>	<b>Farm supplies .....</b>	<b>12 541</b>	<b>37 370 142</b>	<b>100.0</b>	<b>38.4</b>
421	Wholesale trade, durable goods .....	1 832	916 282	2.5	6.2
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	17	682	Z	59.6
42112	Motor vehicle supplies & new parts whsle .....	14	338	Z	30.4
421120	Motor vehicle supplies & new parts whsle .....	14	338	Z	30.4
4211202	Motor vehicle supplies & new parts—jobbers .....	14	338	Z	29.9
4212	Furniture & home furnishings whsle .....	19	9 997	Z	23.7
42122	Home furnishings whsle .....	16	5 575	Z	35.6
421220	Home furnishings whsle .....	16	5 575	Z	35.6
4212204	Other home furnishings whsle .....	12	3 793	Z	20.2
4213	Lumber & other construction materials whsle .....	24	18 141	Z	48.1
42131	Lumber, plywood, millwork, & wood panel whsle .....	6	746	Z	X
421310	Lumber, plywood, millwork, & wood panel whsle .....	6	746	Z	X
42133	Roofing, siding, & insulation material whsle .....	7	8 277	Z	X
421330	Roofing, siding, & insulation material whsle .....	7	8 277	Z	X
4213301	Roofing, siding, & insulation material whsle .....	7	8 277	Z	X
42139	Other construction materials whsle .....	11	9 118	Z	31.5
421390	Other construction materials whsle .....	11	9 118	Z	31.5
4213902	Other construction materials whsle .....	11	9 118	Z	25.6
4214	Professional & commercial equipment & supplies whsle .....	24	26 053	.1	X
42144	Other commercial equipment whsle .....	8	431	Z	X
421440	Other commercial equipment whsle .....	8	431	Z	X
4214401	Restaurant & hotel equipment & supplies whsle .....	8	431	Z	X
42149	Other professional equipment & supplies whsle .....	14	24 872	.1	X
421490	Other professional equipment & supplies whsle .....	14	24 872	.1	X
4214902	Other professional equipment & supplies whsle .....	12	13 583	Z	X
4215	Metal & mineral (except petroleum) whsle .....	14	114 553	.3	3.2
42151	Metal service centers & offices .....	11	12 563	Z	65.7
421510	Metal service centers & offices .....	11	12 563	Z	65.7
4215101	Ferrous metal service centers & sales offices .....	11	12 563	Z	65.8
42151011	Ferrous metal service centers .....	8	744	Z	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	83	38 045	.1	3.8
42171	Hardware whsle .....	61	36 603	.1	3.6
421710	Hardware whsle .....	61	36 603	.1	3.6
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	19	1 407	Z	12.3
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	19	1 407	Z	12.3
4218	Machinery, equipment, & supplies whsle .....	1 468	538 911	1.4	3.2
42181	Construction & mining (except petroleum) machinery & equip whsle .....	10	3 490	Z	10.8
421810	Construction & mining (except petroleum) machinery & equip whsle .....	10	3 490	Z	10.8
42182	Farm & garden machinery & equipment whsle .....	1 406	505 494	1.4	2.7
421820	Farm & garden machinery & equipment whsle .....	1 406	505 494	1.4	2.7
4218201	Farm machinery & equipment—farm dealers .....	1 290	440 295	1.2	1.2
4218202	Farm machinery & equipment—whsle distributors .....	100	36 299	.1	5.5
4218203	Lawn & garden machinery & equipment whsle .....	16	28 900	.1	53.0
42183	Industrial machinery & equipment whsle .....	28	7 928	Z	4.3
421830	Industrial machinery & equipment whsle .....	28	7 928	Z	4.3
4218303	General-purpose industrial machinery & equipment whsle .....	25	7 530	Z	4.9
42184	Industrial supplies whsle .....	19	21 047	.1	44.4
421840	Industrial supplies whsle .....	19	21 047	.1	44.4
4218404	Industrial containers & supplies whsle .....	14	20 916	.1	50.1

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>5800</b>	<b>Farm supplies—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4219	Miscellaneous durable goods whsle . . . . .	182	169 873	.5	11.6
42191	Sporting & recreational goods & supplies whsle . . . . .	18	5 679	Z	7.8
421910	Sporting & recreational goods & supplies whsle . . . . .	18	5 679	Z	7.8
42199	Other miscellaneous durable goods whsle . . . . .	156	163 706	.4	10.2
421990	Other miscellaneous durable goods whsle . . . . .	156	163 706	.4	10.2
4219902	Forest products (except lumber) whsle . . . . .	17	89 734	.2	X
4219903	General merchandise (durable goods) whsle . . . . .	138	73 863	.2	9.9
422	Wholesale trade, nondurable goods . . . . .	10 709	36 453 860	97.5	43.5
4221	Paper & paper product whsle . . . . .	16	811	Z	X
42213	Industrial & personal service paper whsle . . . . .	15	784	Z	X
422130	Industrial & personal service paper whsle . . . . .	15	784	Z	X
4222	Drugs, & druggists' sundries whsle . . . . .	121	145 001	.4	36.0
42221	Drugs, & druggists' sundries whsle . . . . .	121	145 001	.4	36.0
422210	Drugs, & druggists' sundries whsle . . . . .	121	145 001	.4	36.0
4222101	General-line drugs whsle . . . . .	66	87 191	.2	51.0
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	55	57 810	.2	6.8
4223	Apparel, piece goods, & notions whsle . . . . .	8	522	Z	X
4224	Grocery & related products whsle . . . . .	187	217 404	.6	17.8
42242	Packaged frozen food whsle . . . . .	15	55 076	.1	82.2
422420	Packaged frozen food whsle . . . . .	15	55 076	.1	82.2
42243	Dairy products, (except dried or canned) whsle . . . . .	47	64 321	.2	2.8
422430	Dairy products, (except dried or canned) whsle . . . . .	47	64 321	.2	2.8
4224301	Raw milk whsle . . . . .	35	D	D	X
4224302	Dairy product (except raw milk) whsle . . . . .	12	D	D	D
42244	Poultry & poultry product whsle . . . . .	8	46 171	.1	68.6
422440	Poultry & poultry product whsle . . . . .	8	46 171	.1	68.6
4224402	Poultry & poultry product (except live) whsle . . . . .	7	D	D	D
42248	Fresh fruit & vegetable whsle . . . . .	65	36 125	.1	1.3
422480	Fresh fruit & vegetable whsle . . . . .	65	36 125	.1	1.3
42249	Other grocery & related products whsle . . . . .	40	13 401	Z	48.4
422490	Other grocery & related products whsle . . . . .	40	13 401	Z	48.4
4224906	Other grocery specialties whsle . . . . .	35	13 102	Z	49.3
4225	Farm-product raw material whsle . . . . .	3 063	4 193 204	11.2	13.4
42251	Grain & field bean whsle . . . . .	2 938	4 005 215	10.7	14.1
422510	Grain & field bean whsle . . . . .	2 938	4 005 215	10.7	14.1
42252	Livestock whsle . . . . .	60	131 835	.4	4.3
422520	Livestock whsle . . . . .	60	131 835	.4	4.3
42259	Other farm product raw material whsle . . . . .	65	56 154	.2	2.3
422590	Other farm product raw material whsle . . . . .	65	56 154	.2	2.3
4225903	Wool, wool tops, & mohair whsle . . . . .	11	4 022	Z	X
4225904	Cotton whsle . . . . .	13	45 255	.1	X
4225905	Other farm-product raw material whsle . . . . .	40	6 510	Z	6.1
4226	Chemical & allied products whsle . . . . .	257	150 161	.4	9.6
42261	Plastics materials & basic forms & shapes whsle . . . . .	10	26 208	.1	X
422610	Plastics materials & basic forms & shapes whsle . . . . .	10	26 208	.1	X
42269	Other chemical & allied products whsle . . . . .	247	123 953	.3	10.3
422690	Other chemical & allied products whsle . . . . .	247	123 953	.3	10.3
4226902	Other chemical & allied products whsle . . . . .	244	123 946	.3	10.4
4227	Petroleum & petroleum products whsle . . . . .	346	190 315	.5	11.7
42271	Petroleum bulk stations & terminals . . . . .	296	175 710	.5	11.8
422710	Petroleum bulk stations & terminals . . . . .	296	175 710	.5	11.8
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	284	169 623	.5	11.4
42271011	Petroleum bulk stations (except LP) . . . . .	276	156 842	.4	9.2
42271012	Petroleum bulk terminals (except LP) . . . . .	8	12 781	Z	33.0
4227102	Liquefied petroleum bulk stations & terminals . . . . .	12	6 087	Z	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	50	14 605	Z	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	50	14 605	Z	X
4229	Miscellaneous nondurable goods whsle . . . . .	6 708	31 554 044	84.4	64.7
42291	Farm supplies whsle . . . . .	6 437	30 224 335	80.9	65.3
422910	Farm supplies whsle . . . . .	6 437	30 224 335	80.9	65.3
4229101	Farm supplies—farm dealers . . . . .	3 363	9 017 179	24.1	50.3
4229102	Farm supplies—whsle distributors . . . . .	3 074	21 207 156	56.7	71.5
42293	Flower, nursery stock, & florists' supplies whsle . . . . .	53	59 144	.2	X
422930	Flower, nursery stock, & florists' supplies whsle . . . . .	53	59 144	.2	X
42299	Other miscellaneous nondurable goods whsle . . . . .	209	1 266 825	3.4	59.4
422990	Other miscellaneous nondurable goods whsle . . . . .	209	1 266 825	3.4	59.4
4229902	General merchandise (nondurable goods) whsle . . . . .	146	1 220 297	3.3	68.6
4229903	Textile bags, bagging, & burlap whsle . . . . .	11	10 954	Z	X
4229904	Other nondurable goods whsle . . . . .	47	34 566	.1	4.8

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>5900</b>	<b>Tobacco and tobacco products</b> .....	<b>3 342</b>	<b>27 205 642</b>	<b>100.0</b>	<b>26.6</b>
421	Wholesale trade, durable goods .....	26	7 681	Z	X
4218	Machinery, equipment, & supplies whsle .....	6	1 372	Z	X
4219	Miscellaneous durable goods whsle .....	13	2 512	Z	X
422	Wholesale trade, nondurable goods .....	3 316	27 197 961	100.0	27.6
4221	Paper & paper product whsle .....	42	30 601	.1	52.8
42213	Industrial & personal service paper whsle .....	40	30 588	.1	49.2
422130	Industrial & personal service paper whsle .....	40	30 588	.1	49.2
4222	Drugs, & druggists' sundries whsle .....	35	298 207	1.1	6.2
42221	Drugs, & druggists' sundries whsle .....	35	298 207	1.1	6.2
422210	Drugs, & druggists' sundries whsle .....	35	298 207	1.1	6.2
4222101	General-line drugs whsle .....	19	125 677	.5	24.0
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	16	172 530	.6	X
4224	Grocery & related products whsle .....	1 439	3 503 601	12.9	5.2
42241	General-line grocery whsle .....	1 075	2 365 657	8.7	.8
422410	General-line grocery whsle .....	1 075	2 365 657	8.7	.8
4224101	General-line grocery whsle, voluntary group .....	112	404 326	X	X
4224102	General-line grocery whsle, retail cooperative .....	140	528 620	1.9	X
4224103	Other general-line grocery whsle .....	823	1 432 711	5.3	1.7
42242	Packaged frozen food whsle .....	8	1 045	Z	X
422420	Packaged frozen food whsle .....	8	1 045	Z	X
42245	Confectionery whsle .....	73	78 641	.3	56.4
422450	Confectionery whsle .....	73	78 641	.3	56.4
42247	Meat & meat product whsle .....	12	524	Z	29.4
422470	Meat & meat product whsle .....	12	524	Z	29.4
42248	Fresh fruit & vegetable whsle .....	13	370	Z	X
422480	Fresh fruit & vegetable whsle .....	13	370	Z	X
42249	Other grocery & related products whsle .....	252	1 055 412	3.9	16.7
422490	Other grocery & related products whsle .....	252	1 055 412	3.9	16.7
4224902	Bread & baked goods whsle .....	10	112 899	.4	X
4224903	Soft drinks whsle .....	61	44 714	.2	6.6
4224904	Canned goods whsle .....	36	54 934	.2	.8
4224905	Food & beverage basic materials whsle .....	25	42 812	.2	X
4224906	Other grocery specialties whsle .....	119	793 993	2.9	25.5
4227	Petroleum & petroleum products whsle .....	59	43 093	.2	53.4
42271	Petroleum bulk stations & terminals .....	44	17 636	.1	60.5
422710	Petroleum bulk stations & terminals .....	44	17 636	.1	60.5
4227101	Petroleum bulk stations & terminals (except LP) .....	39	17 559	.1	62.3
42271011	Petroleum bulk stations (except LP) .....	39	17 559	.1	60.3
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	15	25 457	.1	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	15	25 457	.1	X
4228	Beer, wine, & distilled alcoholic beverage whsle .....	164	50 354	.2	X
42281	Beer & ale whsle .....	85	15 962	.1	X
422810	Beer & ale whsle .....	85	15 962	.1	X
42282	Wine & distilled alcoholic beverage whsle .....	79	34 392	.1	X
422820	Wine & distilled alcoholic beverage whsle .....	79	34 392	.1	X
4228201	Wine & distilled alcoholic bev (licensed operation) whsle .....	79	34 392	.1	X
4229	Miscellaneous nondurable goods whsle .....	1 568	23 267 248	85.5	67.1
42294	Tobacco & tobacco product whsle .....	1 466	23 242 290	85.4	75.1
422940	Tobacco & tobacco product whsle .....	1 466	23 242 290	85.4	75.1
42299	Other miscellaneous nondurable goods whsle .....	100	24 938	.1	X
422990	Other miscellaneous nondurable goods whsle .....	100	24 938	.1	X
4229901	Art goods whsle .....	7	71	Z	X
4229902	General merchandise (nondurable goods) whsle .....	71	10 608	Z	X
4229904	Other nondurable goods whsle .....	22	14 259	.1	X
<b>6000</b>	<b>Paint, paint supplies, and wallpaper</b> .....	<b>4 972</b>	<b>4 500 193</b>	<b>100.0</b>	<b>9.9</b>
421	Wholesale trade, durable goods .....	2 971	1 318 946	29.3	1.4
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	109	12 339	.3	25.3
42112	Motor vehicle supplies & new parts whsle .....	77	12 077	.3	27.1
421120	Motor vehicle supplies & new parts whsle .....	77	12 077	.3	27.1
4211202	Motor vehicle supplies & new parts—jobbers .....	71	9 071	.2	25.8
42114	Motor vehicle parts, (used) whsle .....	31	248	Z	X
421140	Motor vehicle parts, (used) whsle .....	31	248	Z	X
4212	Furniture & home furnishings whsle .....	204	53 656	1.2	4.1
42121	Furniture whsle .....	108	10 341	.2	.3
421210	Furniture whsle .....	108	10 341	.2	.3
4212101	Household & lawn furniture whsle .....	60	6 136	.1	.6
4212102	Office & business furniture whsle .....	48	4 205	.1	X
42122	Home furnishings whsle .....	96	43 315	1.0	7.3
421220	Home furnishings whsle .....	96	43 315	1.0	7.3
4212201	Household china, glassware, & crockery whsle .....	9	976	Z	X
4212202	Linens, domestics, draperies, & curtains whsle .....	38	27 347	.6	3.4
4212203	Floor coverings whsle .....	40	7 441	.2	27.3
4212204	Other home furnishings whsle .....	9	7 551	.2	X
4213	Lumber & other construction materials whsle .....	304	119 585	2.7	.4
42131	Lumber, plywood, millwork, & wood panel whsle .....	188	86 708	1.9	.4
421310	Lumber, plywood, millwork, & wood panel whsle .....	188	86 708	1.9	.4
4213101	Lumber without yard whsle .....	37	47 255	1.1	X
4213102	Lumber with yard whsle .....	57	26 051	.6	.5
4213103	Plywood, veneer, millwork, & wood panel whsle .....	94	13 402	.3	1.6
42133	Roofing, siding, & insulation material whsle .....	47	11 952	.3	X
421330	Roofing, siding, & insulation material whsle .....	47	11 952	.3	X
4213301	Roofing, siding, & insulation material whsle .....	47	11 952	.3	X
42139	Other construction materials whsle .....	66	20 823	.5	2.1
421390	Other construction materials whsle .....	66	20 823	.5	2.1
4213901	Flat glass & other construction glass whsle .....	9	5 826	.1	X
4213902	Other construction materials whsle .....	57	14 997	.3	X

See footnotes at end of table.



**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>6000</b>	<b>Paint, paint supplies, and wallpaper—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4214	Professional & commercial equipment & supplies whsle . . . . .	24	1 884	Z	X
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	8	156	Z	X
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	8	156	Z	X
4214501	Surgical, medical, & hospital supplies whsle . . . . .	8	156	Z	X
42149	Other professional equipment & supplies whsle . . . . .	6	890	Z	X
421490	Other professional equipment & supplies whsle . . . . .	6	890	Z	X
4214902	Other professional equipment & supplies whsle . . . . .	6	890	Z	X
4215	Metal & mineral (except petroleum) whsle . . . . .	76	11 248	.3	5.6
42151	Metal service centers & offices . . . . .	76	11 248	.3	5.6
421510	Metal service centers & offices . . . . .	76	11 248	.3	5.6
4215101	Ferrous metal service centers & sales offices . . . . .	74	10 667	.2	4.9
42151011	Ferrous metal service centers . . . . .	68	10 263	.2	5.0
42151012	Ferrous metal sales offices . . . . .	6	404	Z	X
4216	Electrical goods whsle . . . . .	19	4 301	.1	X
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	16	3 756	.1	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	16	3 756	.1	X
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	578	712 862	15.8	.1
42171	Hardware whsle . . . . .	404	680 687	15.1	.1
421710	Hardware whsle . . . . .	404	680 687	15.1	.1
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	142	30 544	.7	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	142	30 544	.7	X
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	31	1 222	Z	X
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	31	1 222	Z	X
4218	Machinery, equipment, & supplies whsle . . . . .	802	103 825	2.3	1.5
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	16	4 437	.1	X
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	16	4 437	.1	X
42182	Farm & garden machinery & equipment whsle . . . . .	158	7 799	.2	.1
421820	Farm & garden machinery & equipment whsle . . . . .	158	7 799	.2	.1
4218201	Farm machinery & equipment—farm dealers . . . . .	136	6 346	.1	.2
4218202	Farm machinery & equipment—whsle distributors . . . . .	18	688	Z	X
42183	Industrial machinery & equipment whsle . . . . .	86	20 462	.5	1.0
421830	Industrial machinery & equipment whsle . . . . .	86	20 462	.5	1.0
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	6	2 800	.1	X
4218303	General-purpose industrial machinery & equipment whsle . . . . .	25	5 026	.1	6.0
4218304	Metalworking machinery & equipment whsle . . . . .	15	2 154	.1	X
4218305	Materials handling equipment whsle . . . . .	20	5 200	.1	X
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	18	5 142	.1	X
42184	Industrial supplies whsle . . . . .	532	69 777	1.6	2.2
421840	Industrial supplies whsle . . . . .	532	69 777	1.6	2.2
4218401	General-line industrial supplies whsle . . . . .	235	15 859	.4	X
4218402	Mechanical power transmission supplies whsle . . . . .	40	3 066	.1	X
4218403	Welding supplies whsle . . . . .	41	3 196	.1	X
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	14	4 164	.1	X
4218406	Other industrial supplies whsle . . . . .	198	40 291	.9	5.7
42185	Service establishment equipment & supplies whsle . . . . .	10	1 350	Z	X
421850	Service establishment equipment & supplies whsle . . . . .	10	1 350	Z	X
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	6	804	Z	X
4219	Miscellaneous durable goods whsle . . . . .	675	299 246	6.7	5.5
42191	Sporting & recreational goods & supplies whsle . . . . .	9	914	Z	72.2
421910	Sporting & recreational goods & supplies whsle . . . . .	9	914	Z	72.2
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	33	2 201	Z	76.6
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	33	2 201	Z	76.6
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	33	2 201	Z	73.1
42199	Other miscellaneous durable goods whsle . . . . .	630	295 685	6.6	3.8
421990	Other miscellaneous durable goods whsle . . . . .	630	295 685	6.6	3.8
4219903	General merchandise (durable goods) whsle . . . . .	626	292 039	6.5	3.8
422	Wholesale trade, nondurable goods . . . . .	2 181	3 181 247	70.7	37.1
4223	Apparel, piece goods, & notions whsle . . . . .	82	25 324	.6	.9
42231	Piece goods, notions, & other dry goods whsle . . . . .	77	25 289	.6	X
422310	Piece goods, notions, & other dry goods whsle . . . . .	77	25 289	.6	X
4223101	Piece goods—jobbers . . . . .	73	24 989	.6	X
4225	Farm-product raw material whsle . . . . .	8	1 061	Z	X
4226	Chemical & allied products whsle . . . . .	340	139 325	3.1	4.5
42261	Plastics materials & basic forms & shapes whsle . . . . .	53	33 454	.7	1.4
422610	Plastics materials & basic forms & shapes whsle . . . . .	53	33 454	.7	1.4
42269	Other chemical & allied products whsle . . . . .	287	105 871	2.4	5.5
422690	Other chemical & allied products whsle . . . . .	287	105 871	2.4	5.5
4226901	Industrial gases (except LP) whsle . . . . .	16	2 224	Z	X
4226902	Other chemical & allied products whsle . . . . .	271	103 647	2.3	5.7
4227	Petroleum & petroleum products whsle . . . . .	13	5 145	.1	X
42271	Petroleum bulk stations & terminals . . . . .	7	4 929	.1	X
422710	Petroleum bulk stations & terminals . . . . .	7	4 929	.1	X
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	7	4 929	.1	X
42271011	Petroleum bulk stations (except LP) . . . . .	7	4 929	.1	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	6	216	Z	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	6	216	Z	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>6000</b>	<b>Paint, paint supplies, and wallpaper—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4229	Miscellaneous nondurable goods whsle . . . . .	1 727	3 007 998	66.8	50.0
42291	Farm supplies whsle . . . . .	49	6 378	.1	X
422910	Farm supplies whsle . . . . .	49	6 378	.1	X
4229101	Farm supplies—farm dealers . . . . .	17	139	Z	X
4229102	Farm supplies—whsle distributors . . . . .	32	6 239	.1	X
42295	Paint, varnish, & supplies whsle . . . . .	1 630	3 000 290	66.7	57.3
422950	Paint, varnish, & supplies whsle . . . . .	1 630	3 000 290	66.7	57.3
4229501	Paint, varnish, & supplies whsle . . . . .	1 630	3 000 290	66.7	57.3
42299	Other miscellaneous nondurable goods whsle . . . . .	48	1 330	Z	X
422990	Other miscellaneous nondurable goods whsle . . . . .	48	1 330	Z	X
4229902	General merchandise (nondurable goods) whsle . . . . .	36	605	Z	X
4229904	Other nondurable goods whsle . . . . .	9	84	Z	X
<b>6100</b>	<b>Books, periodicals, newspapers, and miscellaneous printed materials . . . . .</b>	<b>4 978</b>	<b>16 760 401</b>	<b>100.0</b>	<b>47.0</b>
421	Wholesale trade, durable goods . . . . .	679	425 071	2.5	6.0
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	9	733	Z	X
42112	Motor vehicle supplies & new parts whsle . . . . .	7	731	Z	X
421120	Motor vehicle supplies & new parts whsle . . . . .	7	731	Z	X
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	7	731	Z	X
4212	Furniture & home furnishings whsle . . . . .	32	2 337	Z	3.7
42122	Home furnishings whsle . . . . .	29	2 204	Z	4.3
421220	Home furnishings whsle . . . . .	29	2 204	Z	4.3
4212201	Household china, glassware, & crockery whsle . . . . .	9	1 185	Z	X
4212204	Other home furnishings whsle . . . . .	14	737	Z	X
4214	Professional & commercial equipment & supplies whsle . . . . .	26	62 261	.4	64.4
42142	Office equipment whsle . . . . .	6	295	Z	X
421420	Office equipment whsle . . . . .	6	295	Z	X
42143	Computer & computer peripheral equipment & software whsle . . . . .	7	54 834	.3	X
421430	Computer & computer peripheral equipment & software whsle . . . . .	7	54 834	.3	X
4215	Metal & mineral (except petroleum) whsle . . . . .	6	341	Z	X
4216	Electrical goods whsle . . . . .	17	2 065	Z	X
42169	Other electronic parts & equipment whsle . . . . .	9	478	Z	X
421690	Other electronic parts & equipment whsle . . . . .	9	478	Z	X
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	9	478	Z	X
4218	Machinery, equipment, & supplies whsle . . . . .	7	2 669	Z	X
4219	Miscellaneous durable goods whsle . . . . .	577	354 502	2.1	2.2
42191	Sporting & recreational goods & supplies whsle . . . . .	50	3 047	Z	X
421910	Sporting & recreational goods & supplies whsle . . . . .	50	3 047	Z	X
42192	Toy & hobby goods & supplies whsle . . . . .	120	57 644	.3	.1
421920	Toy & hobby goods & supplies whsle . . . . .	120	57 644	.3	.1
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	14	2 981	Z	19.0
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	14	2 981	Z	19.0
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	13	2 791	Z	21.7
42199	Other miscellaneous durable goods whsle . . . . .	390	286 959	1.7	2.3
421990	Other miscellaneous durable goods whsle . . . . .	390	286 959	1.7	2.3
4219901	Musical instruments & supplies whsle . . . . .	7	306	Z	X
4219903	General merchandise (durable goods) whsle . . . . .	204	4 014	Z	X
4219904	Prerecorded media whsle . . . . .	128	266 069	1.6	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle . . . . .	98	257 968	1.5	X
42199042	Prerecorded video tapes whsle . . . . .	30	8 101	Z	X
4219906	Other durable goods whsle . . . . .	48	15 931	.1	4.9
422	Wholesale trade, nondurable goods . . . . .	4 299	16 335 330	97.5	57.0
4221	Paper & paper product whsle . . . . .	311	151 995	.9	.4
42211	Printing & writing paper whsle . . . . .	38	66 726	.4	X
422110	Printing & writing paper whsle . . . . .	38	66 726	.4	X
42212	Stationery & office supplies whsle . . . . .	235	70 495	.4	.2
422120	Stationery & office supplies whsle . . . . .	235	70 495	.4	.2
42213	Industrial & personal service paper whsle . . . . .	38	14 774	.1	4.0
422130	Industrial & personal service paper whsle . . . . .	38	14 774	.1	4.0
4222	Drugs, & druggists' sundries whsle . . . . .	58	5 509	Z	9.5
42221	Drugs, & druggists' sundries whsle . . . . .	58	5 509	Z	9.5
422210	Drugs, & druggists' sundries whsle . . . . .	58	5 509	Z	9.5
4222101	General-line drugs whsle . . . . .	50	5 363	Z	10.5
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	8	146	Z	X
4223	Apparel, piece goods, & notions whsle . . . . .	43	6 771	Z	X
42231	Piece goods, notions, & other dry goods whsle . . . . .	13	3 498	Z	X
422310	Piece goods, notions, & other dry goods whsle . . . . .	13	3 498	Z	X
4223101	Piece goods—jobbers . . . . .	8	590	Z	X
42232	Men's & boys' clothing & furnishings whsle . . . . .	14	2 433	Z	X
422320	Men's & boys' clothing & furnishings whsle . . . . .	14	2 433	Z	X
42234	Footwear whsle . . . . .	14	101	Z	X
422340	Footwear whsle . . . . .	14	101	Z	X
4224	Grocery & related products whsle . . . . .	42	17 719	.1	X
42245	Confectionery whsle . . . . .	8	558	Z	X
422450	Confectionery whsle . . . . .	8	558	Z	X
42249	Other grocery & related products whsle . . . . .	25	16 451	.1	X
422490	Other grocery & related products whsle . . . . .	25	16 451	.1	X
4224906	Other grocery specialties whsle . . . . .	23	16 449	.1	X
4225	Farm-product raw material whsle . . . . .	7	705	Z	X
4226	Chemical & allied products whsle . . . . .	22	7 595	Z	.1
42269	Other chemical & allied products whsle . . . . .	18	2 304	Z	.2
422690	Other chemical & allied products whsle . . . . .	18	2 304	Z	.2
4226902	Other chemical & allied products whsle . . . . .	18	2 304	Z	.2

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>6100</b>	<b>Books, periodicals, newspapers, and miscellaneous printed materials—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4227	Petroleum & petroleum products whsle	30	1 186	Z	X
42271	Petroleum bulk stations & terminals	27	1 164	Z	X
422710	Petroleum bulk stations & terminals	27	1 164	Z	X
4227101	Petroleum bulk stations & terminals (except LP)	27	1 164	Z	X
42271011	Petroleum bulk stations (except LP)	27	1 164	Z	X
4229	Miscellaneous nondurable goods whsle	3 786	16 143 850	96.3	66.4
42291	Farm supplies whsle	11	126	Z	34.4
422910	Farm supplies whsle	11	126	Z	34.4
4229102	Farm supplies—whsle distributors	11	126	Z	37.6
42292	Book, periodical, & newspaper whsle	3 257	16 085 755	96.0	61.7
422920	Book, periodical, & newspaper whsle	3 257	16 085 755	96.0	61.7
42293	Flower, nursery stock, & florists' supplies whsle	26	831	Z	X
422930	Flower, nursery stock, & florists' supplies whsle	26	831	Z	X
42299	Other miscellaneous nondurable goods whsle	490	56 919	.3	3.5
422990	Other miscellaneous nondurable goods whsle	490	56 919	.3	3.5
4229901	Art goods whsle	186	38 528	.2	2.9
4229902	General merchandise (nondurable goods) whsle	228	14 044	.1	5.4
4229904	Other nondurable goods whsle	72	3 437	Z	X
<b>6110</b>	<b>Flowers and florists' supplies</b>	<b>4 239</b>	<b>7 213 102</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods	262	88 133	1.2	X
4212	Furniture & home furnishings whsle	49	31 071	.4	X
42122	Home furnishings whsle	46	29 702	.4	X
421220	Home furnishings whsle	46	29 702	.4	X
4212201	Household china, glassware, & crockery whsle	25	20 609	.3	X
4212204	Other home furnishings whsle	16	7 126	.1	X
4216	Electrical goods whsle	10	299	Z	X
42169	Other electronic parts & equipment whsle	6	87	Z	X
421690	Other electronic parts & equipment whsle	6	87	Z	X
4216902	Electronic parts (excluding communications equipment) whsle	6	87	Z	X
4217	Hardware, & plumbing & heating equipment & supplies whsle	7	2 286	Z	X
42171	Hardware whsle	7	2 286	Z	X
421710	Hardware whsle	7	2 286	Z	X
4218	Machinery, equipment, & supplies whsle	56	28 403	.4	X
42182	Farm & garden machinery & equipment whsle	51	27 712	.4	X
421820	Farm & garden machinery & equipment whsle	51	27 712	.4	X
4218201	Farm machinery & equipment—farm dealers	17	1 146	Z	X
4218202	Farm machinery & equipment—whsle distributors	32	26 548	.4	X
4219	Miscellaneous durable goods whsle	140	26 074	.4	X
42192	Toy & hobby goods & supplies whsle	23	3 426	Z	X
421920	Toy & hobby goods & supplies whsle	23	3 426	Z	X
42199	Other miscellaneous durable goods whsle	111	22 483	.3	X
421990	Other miscellaneous durable goods whsle	111	22 483	.3	X
4219903	General merchandise (durable goods) whsle	101	16 702	.2	X
422	Wholesale trade, nondurable goods	3 977	7 124 969	98.8	X
4221	Paper & paper product whsle	9	2 081	Z	X
4222	Drugs, & druggists' sundries whsle	7	1 921	Z	X
42221	Drugs, & druggists' sundries whsle	7	1 921	Z	X
422210	Drugs, & druggists' sundries whsle	7	1 921	Z	X
4222101	General-line drugs whsle	6	1 897	Z	X
4223	Apparel, piece goods, & notions whsle	12	5 491	.1	X
42231	Piece goods, notions, & other dry goods whsle	12	5 491	.1	X
422310	Piece goods, notions, & other dry goods whsle	12	5 491	.1	X
4223101	Piece goods—jobbers	8	2 612	Z	X
4224	Grocery & related products whsle	23	17 558	.2	X
42248	Fresh fruit & vegetable whsle	7	4 800	.1	X
422480	Fresh fruit & vegetable whsle	7	4 800	.1	X
42249	Other grocery & related products whsle	16	12 758	.2	X
422490	Other grocery & related products whsle	16	12 758	.2	X
4224906	Other grocery specialties whsle	12	262	Z	X
4225	Farm-product raw material whsle	13	8 002	.1	X
42251	Grain & field bean whsle	6	1 884	Z	X
422510	Grain & field bean whsle	6	1 884	Z	X
42259	Other farm product raw material whsle	7	6 118	.1	X
422590	Other farm product raw material whsle	7	6 118	.1	X
4225905	Other farm-product raw material whsle	7	6 118	.1	X
4229	Miscellaneous nondurable goods whsle	3 911	7 089 883	98.3	X
42291	Farm supplies whsle	78	46 459	.6	X
422910	Farm supplies whsle	78	46 459	.6	X
4229101	Farm supplies—farm dealers	44	8 809	.1	X
4229102	Farm supplies—whsle distributors	34	37 650	.5	X
42292	Book, periodical, & newspaper whsle	8	4 619	.1	X
422920	Book, periodical, & newspaper whsle	8	4 619	.1	X
42293	Flower, nursery stock, & florists' supplies whsle	3 654	6 998 175	97.0	X
422930	Flower, nursery stock, & florists' supplies whsle	3 654	6 998 175	97.0	X
42299	Other miscellaneous nondurable goods whsle	171	40 630	.6	X
422990	Other miscellaneous nondurable goods whsle	171	40 630	.6	X
4229901	Art goods whsle	68	26 932	.4	X
4229902	General merchandise (nondurable goods) whsle	37	4 851	.1	X
4229904	Other nondurable goods whsle	63	8 807	.1	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>6120</b>	<b>Art goods (including novelties and souvenirs)</b>	<b>6 006</b>	<b>7 379 542</b>	<b>100.0</b>	<b>36.6</b>
421	Wholesale trade, durable goods	810	251 457	3.4	24.4
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	2 225	Z	83.2
4212	Furniture & home furnishings whsle	246	103 946	1.4	26.2
42121	Furniture whsle	63	12 319	.2	9.4
421210	Furniture whsle	63	12 319	.2	9.4
4212101	Household & lawn furniture whsle	36	11 091	.2	15.9
4212102	Office & business furniture whsle	27	1 228	Z	X
42122	Home furnishings whsle	183	91 627	1.2	30.6
421220	Home furnishings whsle	183	91 627	1.2	30.6
4212201	Household china, glassware, & crockery whsle	46	18 219	.2	X
4212202	Linens, domestics, draperies, & curtains whsle	14	8 324	.1	50.4
4212204	Other home furnishings whsle	122	62 740	.9	18.3
4213	Lumber & other construction materials whsle	14	1 902	Z	X
42139	Other construction materials whsle	8	633	Z	X
421390	Other construction materials whsle	8	633	Z	X
4213902	Other construction materials whsle	8	633	Z	X
4214	Professional & commercial equipment & supplies whsle	42	6 380	.1	51.0
42142	Office equipment whsle	11	412	Z	X
421420	Office equipment whsle	11	412	Z	X
42144	Other commercial equipment whsle	10	1 984	Z	X
421440	Other commercial equipment whsle	10	1 984	Z	X
4214402	Store machines & equipment whsle	10	1 984	Z	X
42149	Other professional equipment & supplies whsle	19	3 791	.1	75.2
421490	Other professional equipment & supplies whsle	19	3 791	.1	75.2
4214901	Religious & school supplies whsle	10	1 119	Z	74.6
4214902	Other professional equipment & supplies whsle	9	2 672	Z	53.5
4215	Metal & mineral (except petroleum) whsle	22	4 186	.1	4.8
42151	Metal service centers & offices	21	4 181	.1	4.9
421510	Metal service centers & offices	21	4 181	.1	4.9
4215102	Nonferrous metal service centers & sales offices	16	2 347	Z	4.7
42151021	Nonferrous metal service centers	6	1 224	Z	9.1
42151022	Nonferrous metal sales offices	10	1 123	Z	X
4216	Electrical goods whsle	28	23 309	.3	13.4
42162	Electrical appliance, television & radio set whsle	11	20 143	.3	13.9
421620	Electrical appliance, television & radio set whsle	11	20 143	.3	13.9
42169	Other electronic parts & equipment whsle	12	2 564	Z	X
421690	Other electronic parts & equipment whsle	12	2 564	Z	X
4216902	Electronic parts (excluding communications equipment) whsle	12	2 564	Z	X
4217	Hardware, & plumbing & heating equipment & supplies whsle	24	3 311	Z	52.5
42171	Hardware whsle	24	3 311	Z	54.9
421710	Hardware whsle	24	3 311	Z	54.9
4218	Machinery, equipment, & supplies whsle	13	8 641	.1	X
42184	Industrial supplies whsle	7	4 840	.1	X
421840	Industrial supplies whsle	7	4 840	.1	X
4219	Miscellaneous durable goods whsle	415	97 557	1.3	20.4
42191	Sporting & recreational goods & supplies whsle	32	5 384	.1	11.5
421910	Sporting & recreational goods & supplies whsle	32	5 384	.1	11.5
42192	Toy & hobby goods & supplies whsle	104	45 034	.6	38.4
421920	Toy & hobby goods & supplies whsle	104	45 034	.6	38.4
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	125	39 867	.5	4.5
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	125	39 867	.5	4.5
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	112	34 675	.5	6.9
4219402	Precious metal (excluding ores) whsle	13	5 192	.1	X
42199	Other miscellaneous durable goods whsle	149	7 113	.1	33.2
421990	Other miscellaneous durable goods whsle	149	7 113	.1	33.2
4219903	General merchandise (durable goods) whsle	119	4 368	.1	32.8
4219904	Prerecorded media whsle	14	2 556	Z	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	11	592	Z	X
4219906	Other durable goods whsle	16	189	Z	33.9
<b>422</b>	<b>Wholesale trade, nondurable goods</b>	<b>5 196</b>	<b>7 128 085</b>	<b>96.6</b>	<b>39.9</b>
4221	Paper & paper product whsle	398	77 507	1.1	4.1
42211	Printing & writing paper whsle	30	10 593	.1	1.8
422110	Printing & writing paper whsle	30	10 593	.1	1.8
42212	Stationery & office supplies whsle	336	62 992	.9	4.4
422120	Stationery & office supplies whsle	336	62 992	.9	4.4
42213	Industrial & personal service paper whsle	32	3 922	.1	9.9
422130	Industrial & personal service paper whsle	32	3 922	.1	9.9
4222	Drugs, & druggists' sundries whsle	20	3 860	.1	63.8
42221	Drugs, & druggists' sundries whsle	20	3 860	.1	63.8
422210	Drugs, & druggists' sundries whsle	20	3 860	.1	63.8
4222101	General-line drugs whsle	17	3 812	.1	68.1
4223	Apparel, piece goods, & notions whsle	233	49 149	.7	22.5
42231	Piece goods, notions, & other dry goods whsle	30	15 442	.2	X
422310	Piece goods, notions, & other dry goods whsle	30	15 442	.2	X
4223101	Piece goods—jobbers	23	3 124	Z	X
4223102	Notions & other dry goods whsle	7	12 318	.2	X
42232	Men's & boys' clothing & furnishings whsle	99	22 837	.3	17.1
422320	Men's & boys' clothing & furnishings whsle	99	22 837	.3	17.1
42233	Women's, children's, & infants' clothing & accessories whsle	97	10 378	.1	21.5
422330	Women's, children's, & infants' clothing & accessories whsle	97	10 378	.1	21.5
42234	Footwear whsle	7	492	Z	X
422340	Footwear whsle	7	492	Z	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>6120</b>	<b>Art goods (including novelties and souvenirs)—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4224	Grocery & related products whsle .....	56	26 381	.4	63.6
42245	Confectionery whsle .....	38	13 868	.2	44.5
422450	Confectionery .....	38	13 868	.2	44.5
42249	Other grocery & related products whsle .....	13	8 119	.1	80.0
422490	Other grocery & related products whsle .....	13	8 119	.1	80.0
4224906	Other grocery specialties whsle .....	7	3 025	Z	86.5
4226	Chemical & allied products whsle .....	12	1 612	Z	69.0
42261	Plastics materials & basic forms & shapes whsle .....	6	773	Z	X
422610	Plastics materials & basic forms & shapes whsle .....	6	773	Z	X
42269	Other chemical & allied products whsle .....	6	839	Z	X
422690	Other chemical & allied products whsle .....	6	839	Z	X
4229	Miscellaneous nondurable goods whsle .....	4 473	6 968 977	94.4	49.4
42291	Farm supplies whsle .....	6	47	Z	10.8
422910	Farm supplies whsle .....	6	47	Z	10.8
4229102	Farm supplies—whsle distributors .....	6	47	Z	11.8
42292	Book, periodical, & newspaper whsle .....	110	31 022	.4	5.7
422920	Book, periodical, & newspaper whsle .....	110	31 022	.4	5.7
42293	Flower, nursery stock, & florists' supplies whsle .....	63	15 690	.2	X
422930	Flower, nursery stock, & florists' supplies whsle .....	63	15 690	.2	X
42294	Tobacco & tobacco product whsle .....	11	8 526	.1	87.5
422940	Tobacco & tobacco product whsle .....	11	8 526	.1	87.5
42299	Other miscellaneous nondurable goods whsle .....	4 278	6 912 887	93.7	52.6
422990	Other miscellaneous nondurable goods whsle .....	4 278	6 912 887	93.7	52.6
4229901	Art goods whsle .....	3 976	6 825 910	92.5	45.9
4229902	General merchandise (nondurable goods) whsle .....	173	21 808	.3	72.4
4229903	Textile bags, bagging, & burlap whsle .....	17	8 361	.1	X
4229904	Other nondurable goods whsle .....	112	56 808	.8	11.8
<b>6130</b>	<b>Textile bags, bagging, and burlap .....</b>	<b>659</b>	<b>744 440</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	55	18 787	2.5	X
4212	Furniture & home furnishings whsle .....	10	592	.1	X
42122	Home furnishings whsle .....	10	592	.1	X
421220	Home furnishings whsle .....	10	592	.1	X
4212201	Household china, glassware, & crockery whsle .....	7	182	Z	X
4215	Metal & mineral (except petroleum) whsle .....	8	3 703	.5	X
42151	Metal service centers & offices .....	8	3 703	.5	X
421510	Metal service centers & offices .....	8	3 703	.5	X
4218	Machinery, equipment, & supplies whsle .....	7	716	.1	X
4219	Miscellaneous durable goods whsle .....	23	10 068	1.4	X
42192	Toy & hobby goods & supplies whsle .....	6	1 763	.2	X
421920	Toy & hobby goods & supplies whsle .....	6	1 763	.2	X
422	Wholesale trade, nondurable goods .....	604	725 653	97.5	X
4221	Paper & paper product whsle .....	23	3 210	.4	X
42213	Industrial & personal service paper whsle .....	17	2 754	.4	X
422130	Industrial & personal service paper whsle .....	17	2 754	.4	X
4223	Apparel, piece goods, & notions whsle .....	45	23 769	3.2	X
42231	Piece goods, notions, & other dry goods whsle .....	25	20 816	2.8	X
422310	Piece goods, notions, & other dry goods whsle .....	25	20 816	2.8	X
4223101	Piece goods—jobbers .....	23	19 931	2.7	X
42232	Men's & boys' clothing & furnishings whsle .....	13	1 347	.2	X
422320	Men's & boys' clothing & furnishings whsle .....	13	1 347	.2	X
4226	Chemical & allied products whsle .....	8	16 081	2.2	X
42261	Plastics materials & basic forms & shapes whsle .....	6	16 010	2.2	X
422610	Plastics materials & basic forms & shapes whsle .....	6	16 010	2.2	X
4229	Miscellaneous nondurable goods whsle .....	519	679 074	91.2	X
42299	Other miscellaneous nondurable goods whsle .....	509	676 277	90.8	X
422990	Other miscellaneous nondurable goods whsle .....	509	676 277	90.8	X
4229901	Art goods whsle .....	34	10 896	1.5	X
4229902	General merchandise (nondurable goods) whsle .....	39	1 081	.1	X
4229903	Textile bags, bagging, & burlap whsle .....	400	639 677	85.9	X
4229904	Other nondurable goods whsle .....	36	24 623	3.3	X
<b>6150</b>	<b>Nondurable goods, n.e.c.....</b>	<b>6 980</b>	<b>12 202 253</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	398	303 163	2.5	X
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	14	6 634	.1	X
42112	Motor vehicle supplies & new parts whsle .....	10	6 511	.1	X
421120	Motor vehicle supplies & new parts whsle .....	10	6 511	.1	X
4211202	Motor vehicle supplies & new parts—jobbers .....	7	5 991	Z	X
4212	Furniture & home furnishings whsle .....	33	18 758	.2	X
42121	Furniture whsle .....	9	11 016	.1	X
421210	Furniture whsle .....	9	11 016	.1	X
4212101	Household & lawn furniture whsle .....	8	10 752	.1	X
42122	Home furnishings whsle .....	24	7 742	.1	X
421220	Home furnishings whsle .....	24	7 742	.1	X
4212201	Household china, glassware, & crockery whsle .....	8	2 182	Z	X
4212204	Other home furnishings whsle .....	14	3 632	Z	X
4213	Lumber & other construction materials whsle .....	21	9 500	.1	X
42131	Lumber, plywood, millwork, & wood panel whsle .....	10	4 168	Z	X
421310	Lumber, plywood, millwork, & wood panel whsle .....	10	4 168	Z	X
42139	Other construction materials whsle .....	8	4 424	Z	X
421390	Other construction materials whsle .....	8	4 424	Z	X
4213901	Flat glass & other construction glass whsle .....	8	4 424	Z	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>6150</b>	<b>Nondurable goods, n.e.c.—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4214	Professional & commercial equipment & supplies whse . . . . .	36	42 288	.3	X
42142	Office equipment whse . . . . .	10	15 195	.1	X
421420	Office equipment whse . . . . .	10	15 195	.1	X
42144	Other commercial equipment whse . . . . .	6	9 416	.1	X
421440	Other commercial equipment whse . . . . .	6	9 416	.1	X
42146	Ophthalmic goods whse . . . . .	7	9 261	.1	X
421460	Ophthalmic goods whse . . . . .	7	9 261	.1	X
4216	Electrical goods whse . . . . .	23	19 391	.2	X
42161	Electrical apparatus & equip, wiring supp, & const material whse . . . . .	8	2 374	Z	X
421610	Electrical apparatus & equip, wiring supp, & const material whse . . . . .	8	2 374	Z	X
42162	Electrical appliance, television & radio set whse . . . . .	8	12 035	.1	X
421620	Electrical appliance, television & radio set whse . . . . .	8	12 035	.1	X
42169	Other electronic parts & equipment whse . . . . .	7	4 982	Z	X
421690	Other electronic parts & equipment whse . . . . .	7	4 982	Z	X
4216902	Electronic parts (excluding communications equipment) whse . . . . .	7	4 982	Z	X
4217	Hardware, & plumbing & heating equipment & supplies whse . . . . .	8	6 120	.1	X
4218	Machinery, equipment, & supplies whse . . . . .	45	51 905	.4	X
42183	Industrial machinery & equipment whse . . . . .	13	24 236	.2	X
421830	Industrial machinery & equipment whse . . . . .	13	24 236	.2	X
4218307	Other industrial machinery & equipment whse . . . . .	11	23 212	.2	X
42184	Industrial supplies whse . . . . .	8	1 830	Z	X
421840	Industrial supplies whse . . . . .	8	1 830	Z	X
42185	Service establishment equipment & supplies whse . . . . .	16	5 835	Z	X
421850	Service establishment equipment & supplies whse . . . . .	16	5 835	Z	X
4218501	Beauty & barber shop equipment & supplies whse . . . . .	7	2 327	Z	X
4218504	Other service establishment equipment & supplies whse . . . . .	6	D	D	X
4219	Miscellaneous durable goods whse . . . . .	214	143 297	1.2	X
42191	Sporting & recreational goods & supplies whse . . . . .	11	419	Z	X
421910	Sporting & recreational goods & supplies whse . . . . .	11	419	Z	X
42192	Toy & hobby goods & supplies whse . . . . .	45	9 967	.1	X
421920	Toy & hobby goods & supplies whse . . . . .	45	9 967	.1	X
42193	Recyclable material whse . . . . .	6	8 564	.1	X
421930	Recyclable material whse . . . . .	6	8 564	.1	X
4219303	Other recyclable material whse . . . . .	6	8 564	.1	X
42194	Jewelry/watch/silverware/precious stone, & precious metal whse . . . . .	21	5 236	Z	X
421940	Jewelry/watch/silverware/precious stone, & precious metal whse . . . . .	21	5 236	Z	X
4219401	Jewelry, watch, diamonds, precious stone, & silverware whse . . . . .	17	4 191	Z	X
42199	Other miscellaneous durable goods whse . . . . .	131	119 111	1.0	X
421990	Other miscellaneous durable goods whse . . . . .	131	119 111	1.0	X
4219903	General merchandise (durable goods) whse . . . . .	103	79 661	.7	X
4219906	Other durable goods whse . . . . .	22	375	Z	X
422	Wholesale trade, nondurable goods . . . . .	6 582	11 899 090	97.5	X
4221	Paper & paper product whse . . . . .	36	241 298	2.0	X
42212	Stationery & office supplies whse . . . . .	17	6 784	.1	X
422120	Stationery & office supplies whse . . . . .	17	6 784	.1	X
42213	Industrial & personal service paper whse . . . . .	16	219 061	1.8	X
422130	Industrial & personal service paper whse . . . . .	16	219 061	1.8	X
4222	Drugs, & druggists' sundries whse . . . . .	61	62 926	.5	X
42221	Drugs, & druggists' sundries whse . . . . .	61	62 926	.5	X
422210	Drugs, & druggists' sundries whse . . . . .	61	62 926	.5	X
4222101	General-line drugs whse . . . . .	45	35 953	.3	X
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whse . . . . .	16	26 973	.2	X
4223	Apparel, piece goods, & notions whse . . . . .	214	304 908	2.5	X
42231	Piece goods, notions, & other dry goods whse . . . . .	126	175 405	1.4	X
422310	Piece goods, notions, & other dry goods whse . . . . .	126	175 405	1.4	X
4223101	Piece goods—jobbers . . . . .	81	79 804	.7	X
4223102	Notions & other dry goods whse . . . . .	45	95 601	.8	X
42232	Men's & boys' clothing & furnishings whse . . . . .	55	39 093	.3	X
422320	Men's & boys' clothing & furnishings whse . . . . .	55	39 093	.3	X
42233	Women's, children's, & infants' clothing & accessories whse . . . . .	27	11 868	.1	X
422330	Women's, children's, & infants' clothing & accessories whse . . . . .	27	11 868	.1	X
42234	Footwear whse . . . . .	6	78 542	.6	X
422340	Footwear whse . . . . .	6	78 542	.6	X
4224	Grocery & related products whse . . . . .	107	155 658	1.3	X
42245	Confectionery whse . . . . .	8	937	Z	X
422450	Confectionery whse . . . . .	8	937	Z	X
42246	Fish & seafood whse . . . . .	16	1 985	Z	X
422460	Fish & seafood whse . . . . .	16	1 985	Z	X
42249	Other grocery & related products whse . . . . .	74	134 448	1.1	X
422490	Other grocery & related products whse . . . . .	74	134 448	1.1	X
4224903	Soft drinks whse . . . . .	6	883	Z	X
4224906	Other grocery specialties whse . . . . .	62	126 351	1.0	X
4225	Farm-product raw material whse . . . . .	36	54 685	.4	X
42251	Grain & field bean whse . . . . .	25	36 232	.3	X
422510	Grain & field bean whse . . . . .	25	36 232	.3	X
42259	Other farm product raw material whse . . . . .	8	3 519	Z	X
422590	Other farm product raw material whse . . . . .	8	3 519	Z	X
4226	Chemical & allied products whse . . . . .	12	15 442	.1	X
42269	Other chemical & allied products whse . . . . .	10	15 195	.1	X
422690	Other chemical & allied products whse . . . . .	10	15 195	.1	X
4226902	Other chemical & allied products whse . . . . .	9	12 764	.1	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>6150</b>	<b>Nondurable goods, n.e.c.—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4227	Petroleum & petroleum products whse .....	15	15 338	.1	X
42271	Petroleum bulk stations & terminals .....	9	11 128	.1	X
422710	Petroleum bulk stations & terminals .....	9	11 128	.1	X
4227101	Petroleum bulk stations & terminals (except LP) .....	9	11 128	.1	X
42271011	Petroleum bulk stations (except LP) .....	9	11 128	.1	X
42272	Petroleum & petroleum prod whse (exc bulk stations & terminals) .....	6	4 210	Z	X
422720	Petroleum & petroleum prod whse (exc bulk stations & terminals) .....	6	4 210	Z	X
4229	Miscellaneous nondurable goods whse .....	6 097	11 047 925	90.5	X
42291	Farm supplies whse .....	21	3 408	Z	X
422910	Farm supplies whse .....	21	3 408	Z	X
4229102	Farm supplies—whse distributors .....	21	3 408	Z	X
42292	Book, periodical, & newspaper whse .....	7	46 347	.4	X
422920	Book, periodical, & newspaper whse .....	7	46 347	.4	X
42293	Flower, nursery stock, & florists' supplies whse .....	10	35 290	.3	X
422930	Flower, nursery stock, & florists' supplies whse .....	10	35 290	.3	X
42294	Tobacco & tobacco product whse .....	11	52 280	.4	X
422940	Tobacco & tobacco product whse .....	11	52 280	.4	X
42299	Other miscellaneous nondurable goods whse .....	6 044	10 905 896	89.4	X
422990	Other miscellaneous nondurable goods whse .....	6 044	10 905 896	89.4	X
4229901	Art goods whse .....	39	12 172	.1	X
4229902	General merchandise (nondurable goods) whse .....	289	1 798 342	14.7	X
4229903	Textile bags, bagging, & burlap whse .....	14	1 409	Z	X
4229904	Other nondurable goods whse .....	5 702	9 093 973	74.5	X
<b>9700</b>	<b>Service receipts and labor charges (including installed parts) .....</b>	<b>52 555</b>	<b>26 590 344</b>	<b>100.0</b>	<b>53.9</b>
421	Wholesale trade, durable goods .....	45 101	24 443 172	91.9	64.9
4211	Motor vehicle & motor vehicle parts & supplies whse .....	5 359	3 819 666	14.4	80.3
42111	Automobile & other motor vehicle whse .....	2 350	3 025 177	11.4	86.0
421110	Automobile & other motor vehicle whse .....	2 350	3 025 177	11.4	86.0
4211101	Automobile & motorcycle whse .....	349	114 870	.4	85.8
4211102	Bus & recreational vehicle whse .....	148	D	D	D
4211103	Light truck & van (14,000 lb or less) whse .....	143	158 740	.6	75.0
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whse .....	299	D	D	X
4211105	Heavy truck & tractor (over 26,000 lb) whse .....	1 411	2 428 986	9.1	82.5
42112	Motor vehicle supplies & new parts whse .....	1 468	555 304	2.1	64.4
421120	Motor vehicle supplies & new parts whse .....	1 468	555 304	2.1	64.4
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	423	146 700	.6	69.8
4211202	Motor vehicle supplies & new parts—jobbers .....	869	314 172	1.2	59.1
4211203	Petroleum products marketing equipment whse .....	176	94 432	.4	X
42113	Tire & tube whse .....	591	149 840	.6	70.5
421130	Tire & tube whse .....	591	149 840	.6	70.5
42114	Motor vehicle parts, (used) whse .....	950	89 345	.3	54.1
421140	Motor vehicle parts, (used) whse .....	950	89 345	.3	54.1
4212	Furniture & home furnishings whse .....	1 133	604 509	2.3	67.1
42121	Furniture whse .....	730	470 850	1.8	69.1
421210	Furniture whse .....	730	470 850	1.8	69.1
4212101	Household & lawn furniture whse .....	85	10 283	Z	60.0
4212102	Office & business furniture whse .....	645	460 567	1.7	70.6
42122	Home furnishings whse .....	403	133 659	.5	56.8
421220	Home furnishings whse .....	403	133 659	.5	56.8
4212201	Household china, glassware, & crockery whse .....	18	1 476	Z	X
4212202	Linens, domestics, draperies, & curtains whse .....	97	15 709	.1	62.5
4212203	Floor coverings whse .....	199	101 895	.4	54.1
4212204	Other home furnishings whse .....	89	14 579	.1	60.5
4213	Lumber & other construction materials whse .....	821	214 214	.8	67.3
42131	Lumber, plywood, millwork, & wood panel whse .....	268	69 461	.3	77.5
421310	Lumber, plywood, millwork, & wood panel whse .....	268	69 461	.3	77.5
4213101	Lumber without yard whse .....	29	19 122	.1	X
4213102	Lumber with yard whse .....	64	22 168	.1	73.1
4213103	Plywood, veneer, millwork, & wood panel whse .....	175	28 171	.1	74.0
42132	Brick, stone, & related construction materials whse .....	113	40 929	.2	37.9
421320	Brick, stone, & related construction materials whse .....	113	40 929	.2	37.9
4213201	Brick, block, tile, clay/cement sewer pipe whse .....	21	5 287	Z	23.8
4213202	Sand, gravel, & stone whse .....	76	30 793	.1	35.8
4213203	Cement, lime, & related products whse .....	16	4 849	Z	55.9
42133	Roofing, siding, & insulation material whse .....	40	33 010	.1	28.1
421330	Roofing, siding, & insulation material whse .....	40	33 010	.1	28.1
4213301	Roofing, siding, & insulation material whse .....	40	33 010	.1	28.1
42139	Other construction materials whse .....	400	70 814	.3	28.7
421390	Other construction materials whse .....	400	70 814	.3	28.7
4213901	Flat glass & other construction glass whse .....	42	7 886	Z	X
4213902	Other construction materials whse .....	358	62 928	.2	21.1

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>9700</b>	<b>Service receipts and labor charges (including installed parts)—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4214	Professional & commercial equipment & supplies whsle . . . . .	11 138	5 870 853	22.1	57.8
42141	Photographic equipment & supplies whsle . . . . .	280	121 207	.5	72.3
421410	Photographic equipment & supplies whsle . . . . .	280	121 207	.5	72.3
42142	Office equipment whsle . . . . .	3 891	1 637 055	6.2	74.6
421420	Office equipment whsle . . . . .	3 891	1 637 055	6.2	74.6
42143	Computer & computer peripheral equipment & software whsle . . . . .	4 444	3 000 218	11.3	50.1
421430	Computer & computer peripheral equipment & software whsle . . . . .	4 444	3 000 218	11.3	50.1
4214301	Computer & peripheral equipment whsle . . . . .	3 939	2 745 434	10.3	49.5
42143011	Computers & peripheral equipment for resale . . . . .	810	511 138	1.9	X
42143012	Computers & peripheral equipment for end use . . . . .	3 129	2 234 296	8.4	39.1
4214302	Computer software (packaged) whsle . . . . .	505	254 784	1.0	X
42144	Other commercial equipment whsle . . . . .	981	276 523	1.0	64.7
421440	Other commercial equipment whsle . . . . .	981	276 523	1.0	64.7
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	404	112 892	.4	X
4214402	Store machines & equipment whsle . . . . .	577	163 631	.6	55.9
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	976	473 748	1.8	67.8
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	976	473 748	1.8	67.8
4214501	Surgical, medical, & hospital supplies whsle . . . . .	790	402 741	1.5	65.0
4214502	Dental equipment & supplies whsle . . . . .	186	71 007	.3	82.2
42146	Ophthalmic goods whsle . . . . .	70	29 781	.1	70.7
421460	Ophthalmic goods whsle . . . . .	70	29 781	.1	70.7
42149	Other professional equipment & supplies whsle . . . . .	496	332 321	1.3	67.3
421490	Other professional equipment & supplies whsle . . . . .	496	332 321	1.3	67.3
4214901	Religious & school supplies whsle . . . . .	14	2 260	Z	61.9
4214902	Other professional equipment & supplies whsle . . . . .	482	330 061	1.2	67.7
4215	Metal & mineral (except petroleum) whsle . . . . .	686	275 868	1.0	8.1
42151	Metal service centers & offices . . . . .	670	264 110	1.0	8.4
421510	Metal service centers & offices . . . . .	670	264 110	1.0	8.4
4215101	Ferrous metal service centers & sales offices . . . . .	588	241 379	.9	7.6
42151011	Ferrous metal service centers . . . . .	512	230 767	.9	7.5
42151012	Ferrous metal sales offices . . . . .	76	10 612	Z	15.4
4215102	Nonferrous metal service centers & sales offices . . . . .	82	22 731	.1	19.3
42151021	Nonferrous metal service centers . . . . .	58	15 127	.1	18.2
42151022	Nonferrous metal sales offices . . . . .	24	7 604	Z	55.8
42152	Coal & other mineral & ore whsle . . . . .	16	11 758	Z	X
421520	Coal & other mineral & ore whsle . . . . .	16	11 758	Z	X
4215202	Other mineral & ore whsle . . . . .	11	9 783	Z	X
4216	Electrical goods whsle . . . . .	3 916	2 451 555	9.2	61.0
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	785	323 041	1.2	55.8
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	785	323 041	1.2	55.8
42162	Electrical appliance, television & radio set whsle . . . . .	424	304 444	1.1	65.1
421620	Electrical appliance, television & radio set whsle . . . . .	424	304 444	1.1	65.1
42169	Other electronic parts & equipment whsle . . . . .	2 707	1 824 070	6.9	60.8
421690	Other electronic parts & equipment whsle . . . . .	2 707	1 824 070	6.9	60.8
4216901	Communications equipment & supplies whsle . . . . .	1 874	1 308 111	4.9	60.6
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	833	515 959	1.9	61.2
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	1 405	427 489	1.6	63.5
42171	Hardware whsle . . . . .	656	155 047	.6	65.0
421710	Hardware whsle . . . . .	656	155 047	.6	65.0
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	160	45 959	.2	48.0
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	160	45 959	.2	48.0
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	373	106 286	.4	64.8
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	373	106 286	.4	64.8
42174	Refrigeration equipment & supplies whsle . . . . .	216	120 197	.5	77.3
421740	Refrigeration equipment & supplies whsle . . . . .	216	120 197	.5	77.3
4218	Machinery, equipment, & supplies whsle . . . . .	17 707	10 114 604	38.0	70.9
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	2 499	3 156 462	11.9	72.0
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	2 499	3 156 462	11.9	72.0
42182	Farm & garden machinery & equipment whsle . . . . .	5 359	2 454 956	9.2	73.1
421820	Farm & garden machinery & equipment whsle . . . . .	5 359	2 454 956	9.2	73.1
4218201	Farm machinery & equipment—farm dealers . . . . .	4 793	2 285 616	8.6	74.9
4218202	Farm machinery & equipment—whsle distributors . . . . .	457	141 530	.5	66.9
4218203	Lawn & garden machinery & equipment whsle . . . . .	109	27 810	.1	61.7
42183	Industrial machinery & equipment whsle . . . . .	6 516	3 558 669	13.4	72.8
421830	Industrial machinery & equipment whsle . . . . .	6 516	3 558 669	13.4	72.8
4218301	Food-processing machinery & equipment whsle . . . . .	203	72 349	.3	74.5
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	520	145 857	.5	73.3
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	214	57 631	.2	59.0
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	306	88 226	.3	79.8
4218303	General-purpose industrial machinery & equipment whsle . . . . .	2 131	1 032 562	3.9	79.2
4218304	Metallworking machinery & equipment whsle . . . . .	384	127 555	.5	X
4218305	Materials handling equipment whsle . . . . .	1 568	1 561 483	5.9	67.6
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	374	91 694	.3	75.8
4218307	Other industrial machinery & equipment whsle . . . . .	1 336	527 169	2.0	63.9
42184	Industrial supplies whsle . . . . .	1 796	293 382	1.1	62.3
421840	Industrial supplies whsle . . . . .	1 796	293 382	1.1	62.3
4218401	General-line industrial supplies whsle . . . . .	381	46 342	.2	41.8
4218402	Mechanical power transmission supplies whsle . . . . .	206	62 510	.2	53.7
4218403	Welding supplies whsle . . . . .	686	52 014	.2	X
4218404	Industrial containers & supplies whsle . . . . .	69	17 011	.1	58.8
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	65	40 545	.2	X
4218406	Other industrial supplies whsle . . . . .	389	74 960	.3	79.7
42185	Service establishment equipment & supplies whsle . . . . .	1 042	224 150	.8	60.3
421850	Service establishment equipment & supplies whsle . . . . .	1 042	224 150	.8	60.3
4218501	Beauty & barber shop equipment & supplies whsle . . . . .	49	14 138	.1	32.1
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	422	54 776	.2	X
4218503	Laundry & dry-cleaning equipment & supplies whsle . . . . .	143	D	D	X
4218504	Other service establishment equipment & supplies whsle . . . . .	428	D	D	D

See footnotes at end of table.



**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>9700</b>	<b>Service receipts and labor charges (including installed parts)—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4218	Machinery, equipment, & supplies whsle—Con.				
421860	Transportation equipment & supplies (exc motor vehicle) whsle	495	426 985	1.6	57.8
4218601	Transportation equipment & supplies (exc motor vehicle) whsle	495	426 985	1.6	57.8
4218602	Aircraft & aeronautical equipment & supplies whsle	216	257 964	1.0	54.9
4218603	Marine machinery, equipment, & supplies whsle	142	80 649	.3	60.3
4219	Miscellaneous durable goods whsle	2 936	664 414	2.5	56.1
42191	Sporting & recreational goods & supplies whsle	299	57 324	.2	71.7
421910	Sporting & recreational goods & supplies whsle	299	57 324	.2	71.7
42192	Toy & hobby goods & supplies whsle	64	12 030	Z	70.4
421920	Toy & hobby goods & supplies whsle	64	12 030	Z	70.4
42193	Recyclable material whsle	698	234 533	.9	66.5
421930	Recyclable material whsle	698	234 533	.9	66.5
4219301	Iron & steel scrap processors & dealers	264	84 667	.3	66.9
42193011	Iron & steel scrap processors (using power processing equipment)	218	74 594	.3	X
42193012	Iron & steel scrap processors (not using power processing equip)	46	10 073	Z	66.6
4219302	Recyclable paper & paperboard whsle	149	59 577	.2	77.4
4219303	Other recyclable material whsle	285	90 289	.3	59.2
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	206	21 021	.1	2.2
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	206	21 021	.1	2.2
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	183	15 828	.1	2.8
4219402	Precious metal (excluding ores) whsle	23	5 193	Z	X
42199	Other miscellaneous durable goods whsle	1 669	339 506	1.3	47.6
421990	Other miscellaneous durable goods whsle	1 669	339 506	1.3	47.6
4219901	Musical instruments & supplies whsle	18	2 675	Z	X
4219902	Forest products (except lumber) whsle	70	22 972	.1	X
4219903	General merchandise (durable goods) whsle	881	99 987	.4	54.7
4219904	Prerecorded media whsle	124	108 827	.4	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	101	20 014	.1	X
42199042	Prerecorded video tapes whsle	23	88 813	.3	X
4219905	Fire extinguishers & fire safety equipment whsle	265	52 973	.2	X
4219906	Other durable goods whsle	311	52 172	.2	41.6
422	Wholesale trade, nondurable goods	7 454	2 147 172	8.1	4.9
4221	Paper & paper product whsle	716	151 453	.6	19.9
42211	Printing & writing paper whsle	58	13 734	.1	9.0
422110	Printing & writing paper whsle	58	13 734	.1	9.0
42212	Stationery & office supplies whsle	470	109 524	.4	30.8
422120	Stationery & office supplies whsle	470	109 524	.4	30.8
42213	Industrial & personal service paper whsle	188	28 195	.1	14.1
422130	Industrial & personal service paper whsle	188	28 195	.1	14.1
4222	Drugs, & druggists' sundries whsle	156	107 442	.4	7.3
42221	Drugs, & druggists' sundries whsle	156	107 442	.4	7.3
422210	Drugs, & druggists' sundries whsle	156	107 442	.4	7.3
4222101	General-line drugs whsle	95	51 555	.2	11.6
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	61	55 887	.2	.2
4223	Apparel, piece goods, & notions whsle	200	172 526	.6	6.1
42231	Piece goods, notions, & other dry goods whsle	52	10 149	Z	X
422310	Piece goods, notions, & other dry goods whsle	52	10 149	Z	X
4223101	Piece goods—jobbers	42	9 810	Z	X
4223102	Notions & other dry goods whsle	10	339	Z	X
42232	Men's & boys' clothing & furnishings whsle	80	13 290	.1	7.2
422320	Men's & boys' clothing & furnishings whsle	80	13 290	.1	7.2
42233	Women's, children's, & infants' clothing & accessories whsle	59	2 570	Z	7.8
422330	Women's, children's, & infants' clothing & accessories whsle	59	2 570	Z	7.8
42234	Footwear whsle	9	146 517	.6	4.7
422340	Footwear whsle	9	146 517	.6	4.7
4224	Grocery & related products whsle	544	292 361	1.1	1.8
42241	General-line grocery whsle	84	68 541	.3	1.0
422410	General-line grocery whsle	84	68 541	.3	1.0
4224103	Other general-line grocery whsle	79	40 632	.2	1.2
42242	Packaged frozen food whsle	31	11 633	Z	.7
422420	Packaged frozen food whsle	31	11 633	Z	.7
42243	Dairy products, (except dried or canned) whsle	23	9 732	Z	X
422430	Dairy products, (except dried or canned) whsle	23	9 732	Z	X
4224301	Raw milk whsle	6	D	D	X
4224302	Dairy product (except raw milk) whsle	17	D	D	D
42244	Poultry & poultry product whsle	10	1 200	Z	X
422440	Poultry & poultry product whsle	10	1 200	Z	X
4224402	Poultry & poultry product (except live) whsle	9	D	D	X
42245	Confectionery whsle	31	2 801	Z	11.7
422450	Confectionery whsle	31	2 801	Z	11.7
42246	Fish & seafood whsle	44	3 945	Z	X
422460	Fish & seafood whsle	44	3 945	Z	X
42247	Meat & meat product whsle	21	8 106	Z	X
422470	Meat & meat product whsle	21	8 106	Z	X
42248	Fresh fruit & vegetable whsle	81	80 360	.3	X
422480	Fresh fruit & vegetable whsle	81	80 360	.3	X
42249	Other grocery & related products whsle	219	106 043	.4	3.5
422490	Other grocery & related products whsle	219	106 043	.4	3.5
4224901	Coffee, tea, & spice whsle	59	4 364	Z	1.2
4224902	Bread & baked goods whsle	10	1 352	Z	X
4224903	Soft drinks whsle	75	7 097	Z	2.7
4224904	Canned goods whsle	6	550	Z	X
4224906	Other grocery specialties whsle	64	92 398	.3	3.8

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>9700</b>	<b>Service receipts and labor charges (including installed parts)—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4225	Farm-product raw material whsle .....	1 060	329 211	1.2	.8
42251	Grain & field bean whsle .....	1 011	301 368	1.1	.9
422510	Grain & field bean whsle .....	1 011	301 368	1.1	.9
42252	Livestock whsle .....	19	2 886	Z	X
422520	Livestock whsle .....	19	2 886	Z	X
42259	Other farm product raw material whsle .....	30	24 957	.1	.1
422590	Other farm product raw material whsle .....	30	24 957	.1	.1
4225904	Cotton whsle .....	12	22 183	.1	X
4225905	Other farm-product raw material whsle .....	13	2 473	Z	6.3
4226	Chemical & allied products whsle .....	1 107	183 819	.7	17.1
42261	Plastics materials & basic forms & shapes whsle .....	163	40 150	.2	14.5
422610	Plastics materials & basic forms & shapes whsle .....	163	40 150	.2	14.5
42269	Other chemical & allied products whsle .....	944	143 669	.5	17.8
422690	Other chemical & allied products whsle .....	944	143 669	.5	17.8
4226901	Industrial gases (except LP) whsle .....	173	11 012	Z	X
4226902	Other chemical & allied products whsle .....	771	132 657	.5	14.3
4227	Petroleum & petroleum products whsle .....	1 232	406 656	1.5	6.0
42271	Petroleum bulk stations & terminals .....	943	305 337	1.1	6.2
422710	Petroleum bulk stations & terminals .....	943	305 337	1.1	6.2
4227101	Petroleum bulk stations & terminals (except LP) .....	888	290 146	1.1	5.5
42271011	Petroleum bulk stations (except LP) .....	831	233 398	.9	3.2
42271012	Petroleum bulk terminals (except LP) .....	57	56 748	.2	13.0
4227102	Liquefied petroleum bulk stations & terminals .....	55	15 191	.1	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	289	101 319	.4	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	289	101 319	.4	X
4228	Beer, wine, & distilled alcoholic beverage whsle .....	35	13 982	.1	X
42281	Beer & ale whsle .....	11	4 320	Z	X
422810	Beer & ale whsle .....	11	4 320	Z	X
42282	Wine & distilled alcoholic beverage whsle .....	24	9 662	Z	1.1
422820	Wine & distilled alcoholic beverage whsle .....	24	9 662	Z	1.1
4228201	Wine & distilled alcoholic bev (licensed operation) whsle .....	24	9 662	Z	X
4229	Miscellaneous nondurable goods whsle .....	2 404	489 722	1.8	10.2
42291	Farm supplies whsle .....	815	144 603	.5	5.8
422910	Farm supplies whsle .....	815	144 603	.5	5.8
4229101	Farm supplies—farm dealers .....	662	100 970	.4	7.0
4229102	Farm supplies—whsle distributors .....	153	43 633	.2	2.3
42292	Book, periodical, & newspaper whsle .....	114	41 181	.2	1.3
422920	Book, periodical, & newspaper whsle .....	114	41 181	.2	1.3
42293	Flower, nursery stock, & florists' supplies whsle .....	73	9 827	Z	X
422930	Flower, nursery stock, & florists' supplies whsle .....	73	9 827	Z	X
42294	Tobacco & tobacco product whsle .....	11	22 572	.1	X
422940	Tobacco & tobacco product whsle .....	11	22 572	.1	X
42295	Paint, varnish, & supplies whsle .....	40	5 627	Z	20.9
422950	Paint, varnish, & supplies whsle .....	40	5 627	Z	20.9
4229501	Paint, varnish, & supplies whsle .....	40	5 627	Z	20.9
42299	Other miscellaneous nondurable goods whsle .....	1 351	265 912	1.0	49.6
422990	Other miscellaneous nondurable goods whsle .....	1 351	265 912	1.0	49.6
4229901	Art goods whsle .....	58	37 187	.1	16.1
4229902	General merchandise (nondurable goods) whsle .....	1 143	207 344	.8	74.4
4229904	Other nondurable goods whsle .....	147	20 088	.1	19.1
<b>9720</b>	<b>Receipts for service contracts .....</b>	<b>9 619</b>	<b>4 201 005</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	8 603	3 958 956	94.2	X
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	151	30 546	.7	X
42111	Automobile & other motor vehicle whsle .....	132	28 208	.7	X
421110	Automobile & other motor vehicle whsle .....	132	28 208	.7	X
4211101	Automobile & motorcycle whsle .....	53	10 629	.3	X
4211102	Bus & recreational vehicle whsle .....	12	D	D	X
4211103	Light truck & van (14,000 lb or less) whsle .....	8	1 243	Z	X
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle .....	8	D	D	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	41	9 930	.2	X
42112	Motor vehicle supplies & new parts whsle .....	19	2 338	.1	X
421120	Motor vehicle supplies & new parts whsle .....	19	2 338	.1	X
4211202	Motor vehicle supplies & new parts—jobbers .....	15	2 166	.1	X
4212	Furniture & home furnishings whsle .....	37	16 914	.4	X
42121	Furniture whsle .....	37	16 914	.4	X
421210	Furniture whsle .....	37	16 914	.4	X
4212102	Office & business furniture whsle .....	35	16 652	.4	X
4214	Professional & commercial equipment & supplies whsle .....	5 208	3 121 999	74.3	X
42141	Photographic equipment & supplies whsle .....	27	13 348	.3	X
421410	Photographic equipment & supplies whsle .....	27	13 348	.3	X
42142	Office equipment whsle .....	2 570	1 646 840	39.2	X
421420	Office equipment whsle .....	2 570	1 646 840	39.2	X
42143	Computer & computer peripheral equipment & software whsle .....	2 281	1 290 112	30.7	X
421430	Computer & computer peripheral equipment & software whsle .....	2 281	1 290 112	30.7	X
4214301	Computer & peripheral equipment whsle .....	1 822	853 256	20.3	X
42143011	Computers & peripheral equipment for resale .....	298	117 422	2.8	X
42143012	Computers & peripheral equipment for end use .....	1 524	735 834	17.5	X
4214302	Computer software (packaged) whsle .....	459	436 856	10.4	X
42144	Other commercial equipment whsle .....	92	12 409	.3	X
421440	Other commercial equipment whsle .....	92	12 409	.3	X
4214401	Restaurant & hotel equipment & supplies whsle .....	9	388	Z	X
4214402	Store machines & equipment whsle .....	83	12 021	.3	X
42145	Medical, dental, & hospital equipment & supplies whsle .....	152	78 623	1.9	X
421450	Medical, dental, & hospital equipment & supplies whsle .....	152	78 623	1.9	X
4214501	Surgical, medical, & hospital supplies whsle .....	151	78 622	1.9	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>9720</b>	<b>Receipts for service contracts—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4214	Professional & commercial equipment & supplies whsle—Con.				
42149	Other professional equipment & supplies whsle . . . . .	83	80 194	1.9	X
421490	Other professional equipment & supplies whsle . . . . .	83	80 194	1.9	X
4214902	Other professional equipment & supplies whsle . . . . .	81	79 517	1.9	X
4215	Metal & mineral (except petroleum) whsle . . . . .	14	1 828	Z	X
42151	Metal service centers & offices . . . . .	14	1 828	Z	X
421510	Metal service centers & offices . . . . .	14	1 828	Z	X
4215101	Ferrous metal service centers & sales offices . . . . .	11	1 350	Z	X
42151012	Ferrous metal sales offices . . . . .	8	1 209	Z	X
4216	Electrical goods whsle . . . . .	1 640	435 337	10.4	X
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	188	42 698	1.0	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	188	42 698	1.0	X
42162	Electrical appliance, television & radio set whsle . . . . .	52	58 026	1.4	X
421620	Electrical appliance, television & radio set whsle . . . . .	52	58 026	1.4	X
42169	Other electronic parts & equipment whsle . . . . .	1 400	334 613	8.0	X
421690	Other electronic parts & equipment whsle . . . . .	1 400	334 613	8.0	X
4216901	Communications equipment & supplies whsle . . . . .	1 175	238 456	5.7	X
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	225	96 157	2.3	X
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	180	46 810	1.1	X
42171	Hardware whsle . . . . .	29	9 034	.2	X
421710	Hardware whsle . . . . .	29	9 034	.2	X
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	21	3 862	.1	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	21	3 862	.1	X
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	101	18 656	.4	X
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	101	18 656	.4	X
42174	Refrigeration equipment & supplies whsle . . . . .	29	15 258	.4	X
421740	Refrigeration equipment & supplies whsle . . . . .	29	15 258	.4	X
4218	Machinery, equipment, & supplies whsle . . . . .	1 184	280 514	6.7	X
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	87	52 565	1.3	X
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	87	52 565	1.3	X
42182	Farm & garden machinery & equipment whsle . . . . .	115	16 641	.4	X
421820	Farm & garden machinery & equipment whsle . . . . .	115	16 641	.4	X
4218201	Farm machinery & equipment—farm dealers . . . . .	94	14 357	.3	X
4218202	Farm machinery & equipment—whsle distributors . . . . .	13	2 065	Z	X
4218203	Lawn & garden machinery & equipment whsle . . . . .	8	219	Z	X
42183	Industrial machinery & equipment whsle . . . . .	905	183 220	4.4	X
421830	Industrial machinery & equipment whsle . . . . .	905	183 220	4.4	X
4218301	Food-processing machinery & equipment whsle . . . . .	39	5 821	.1	X
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	43	4 690	.1	X
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	21	1 344	Z	X
42183022	Hydraulic & pneumatic pumps, accessories, & supplies whsle . . . . .	22	3 346	.1	X
4218303	General-purpose industrial machinery & equipment whsle . . . . .	290	53 349	1.3	X
4218304	Metalworking machinery & equipment whsle . . . . .	33	8 463	.2	X
4218305	Materials handling equipment whsle . . . . .	285	59 960	1.4	X
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	31	7 821	.2	X
4218307	Other industrial machinery & equipment whsle . . . . .	184	43 116	1.0	X
42184	Industrial supplies whsle . . . . .	7	2 039	Z	X
421840	Industrial supplies whsle . . . . .	7	2 039	Z	X
42185	Service establishment equipment & supplies whsle . . . . .	15	2 500	.1	X
421850	Service establishment equipment & supplies whsle . . . . .	15	2 500	.1	X
4218504	Other service establishment equipment & supplies whsle . . . . .	7	D	D	X
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	55	23 549	.6	X
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	55	23 549	.6	X
4218601	Aircraft & aeronautical equipment & supplies whsle . . . . .	25	18 881	.4	X
4218602	Marine machinery, equipment, & supplies whsle . . . . .	18	2 044	Z	X
4218603	Other transportation equipment & supplies whsle . . . . .	12	2 624	.1	X
4219	Miscellaneous durable goods whsle . . . . .	186	24 734	.6	X
42193	Recyclable material whsle . . . . .	8	2 547	.1	X
421930	Recyclable material whsle . . . . .	8	2 547	.1	X
42199	Other miscellaneous durable goods whsle . . . . .	171	21 224	.5	X
421990	Other miscellaneous durable goods whsle . . . . .	171	21 224	.5	X
4219903	General merchandise (durable goods) whsle . . . . .	155	17 168	.4	X
4219904	Prerecorded media whsle . . . . .	13	3 554	.1	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle . . . . .	9	3 355	.1	X
422	Wholesale trade, nondurable goods . . . . .	1 016	242 049	5.8	X
4221	Paper & paper product whsle . . . . .	213	43 495	1.0	X
42211	Printing & writing paper whsle . . . . .	10	1 897	Z	X
422110	Printing & writing paper whsle . . . . .	10	1 897	Z	X
42212	Stationery & office supplies whsle . . . . .	190	32 594	.8	X
422120	Stationery & office supplies whsle . . . . .	190	32 594	.8	X
42213	Industrial & personal service paper whsle . . . . .	13	9 004	.2	X
422130	Industrial & personal service paper whsle . . . . .	13	9 004	.2	X
4222	Drugs, & druggists' sundries whsle . . . . .	12	2 372	.1	X
42221	Drugs, & druggists' sundries whsle . . . . .	12	2 372	.1	X
422210	Drugs, & druggists' sundries whsle . . . . .	12	2 372	.1	X
4222101	General-line drugs whsle . . . . .	12	2 372	.1	X
4226	Chemical & allied products whsle . . . . .	25	7 002	.2	X
42261	Plastics materials & basic forms & shapes whsle . . . . .	9	4 013	.1	X
422610	Plastics materials & basic forms & shapes whsle . . . . .	9	4 013	.1	X
42269	Other chemical & allied products whsle . . . . .	16	2 989	.1	X
422690	Other chemical & allied products whsle . . . . .	16	2 989	.1	X
4226902	Other chemical & allied products whsle . . . . .	16	2 989	.1	X
4227	Petroleum & petroleum products whsle . . . . .	10	1 561	Z	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	10	1 561	Z	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	10	1 561	Z	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>9720</b>	<b>Receipts for service contracts—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4229	Miscellaneous nondurable goods whsle . . . . .	751	187 403	4.5	X
42299	Other miscellaneous nondurable goods whsle . . . . .	746	179 789	4.3	X
422990	Other miscellaneous nondurable goods whsle . . . . .	746	179 789	4.3	X
4229902	General merchandise (nondurable goods) whsle . . . . .	732	171 260	4.1	X
4229904	Other nondurable goods whsle . . . . .	13	1 169	Z	X
<b>9730</b>	<b>Advertising specialties (paper novelties, etc.) . . . . .</b>	<b>644</b>	<b>171 304</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods . . . . .	200	41 027	24.0	X
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	8	104	.1	X
4212	Furniture & home furnishings whsle . . . . .	7	1 298	.8	X
42122	Home furnishings whsle . . . . .	7	1 298	.8	X
421220	Home furnishings whsle . . . . .	7	1 298	.8	X
4214	Professional & commercial equipment & supplies whsle . . . . .	11	1 094	.6	X
4219	Miscellaneous durable goods whsle . . . . .	163	36 889	21.5	X
42191	Sporting & recreational goods & supplies whsle . . . . .	43	18 556	10.8	X
421910	Sporting & recreational goods & supplies whsle . . . . .	43	18 556	10.8	X
42192	Toy & hobby goods & supplies whsle . . . . .	24	11 527	6.7	X
421920	Toy & hobby goods & supplies whsle . . . . .	24	11 527	6.7	X
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	8	736	.4	X
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	8	736	.4	X
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	8	736	.4	X
42199	Other miscellaneous durable goods whsle . . . . .	83	6 008	3.5	X
421990	Other miscellaneous durable goods whsle . . . . .	83	6 008	3.5	X
4219902	Forest products (except lumber) whsle . . . . .	7	1 609	.9	X
4219903	General merchandise (durable goods) whsle . . . . .	54	3 166	1.8	X
4219906	Other durable goods whsle . . . . .	18	1 064	.6	X
422	Wholesale trade, nondurable goods . . . . .	444	130 277	76.1	X
4221	Paper & paper product whsle . . . . .	15	5 495	3.2	X
42212	Stationery & office supplies whsle . . . . .	9	3 817	2.2	X
422120	Stationery & office supplies whsle . . . . .	9	3 817	2.2	X
4223	Apparel, piece goods, & notions whsle . . . . .	77	19 652	11.5	X
42231	Piece goods, notions, & other dry goods whsle . . . . .	14	3 182	1.9	X
422310	Piece goods, notions, & other dry goods whsle . . . . .	14	3 182	1.9	X
4223101	Piece goods—jobbers . . . . .	11	2 738	1.6	X
42232	Men's & boys' clothing & furnishings whsle . . . . .	56	15 365	9.0	X
422320	Men's & boys' clothing & furnishings whsle . . . . .	56	15 365	9.0	X
42233	Women's, children's, & infants' clothing & accessories whsle . . . . .	7	1 105	.6	X
422330	Women's, children's, & infants' clothing & accessories whsle . . . . .	7	1 105	.6	X
4224	Grocery & related products whsle . . . . .	11	410	.2	X
42249	Other grocery & related products whsle . . . . .	8	406	.2	X
422490	Other grocery & related products whsle . . . . .	8	406	.2	X
4224906	Other grocery specialties whsle . . . . .	6	403	.2	X
4229	Miscellaneous nondurable goods whsle . . . . .	337	54 195	31.6	X
42292	Book, periodical, & newspaper whsle . . . . .	25	7 828	4.6	X
422920	Book, periodical, & newspaper whsle . . . . .	25	7 828	4.6	X
42299	Other miscellaneous nondurable goods whsle . . . . .	305	45 981	26.8	X
422990	Other miscellaneous nondurable goods whsle . . . . .	305	45 981	26.8	X
4229901	Art goods whsle . . . . .	115	23 794	13.9	X
4229902	General merchandise (nondurable goods) whsle . . . . .	157	15 841	9.2	X
4229903	Textile bags, bagging, & burlap whsle . . . . .	14	5 671	3.3	X
4229904	Other nondurable goods whsle . . . . .	19	675	.4	X
<b>9740</b>	<b>Receipts for installing equipment . . . . .</b>	<b>6 756</b>	<b>1 695 216</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods . . . . .	6 193	1 620 038	95.6	X
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	21	4 960	.3	X
42112	Motor vehicle supplies & new parts whsle . . . . .	21	4 960	.3	X
421120	Motor vehicle supplies & new parts whsle . . . . .	21	4 960	.3	X
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	11	1 393	.1	X
4211203	Petroleum products marketing equipment whsle . . . . .	6	2 453	.1	X
4212	Furniture & home furnishings whsle . . . . .	39	4 862	.3	X
42121	Furniture whsle . . . . .	38	4 703	.3	X
421210	Furniture whsle . . . . .	38	4 703	.3	X
4212102	Office & business furniture whsle . . . . .	38	4 703	.3	X
4213	Lumber & other construction materials whsle . . . . .	11	1 649	.1	X
4214	Professional & commercial equipment & supplies whsle . . . . .	2 653	553 790	32.7	X
42141	Photographic equipment & supplies whsle . . . . .	51	10 800	.6	X
421410	Photographic equipment & supplies whsle . . . . .	51	10 800	.6	X
42142	Office equipment whsle . . . . .	700	111 441	6.6	X
421420	Office equipment whsle . . . . .	700	111 441	6.6	X
42143	Computer & computer peripheral equipment & software whsle . . . . .	1 385	362 119	21.4	X
421430	Computer & computer peripheral equipment & software whsle . . . . .	1 385	362 119	21.4	X
4214301	Computer & peripheral equipment whsle . . . . .	1 240	331 024	19.5	X
42143011	Computers & peripheral equipment for resale . . . . .	192	47 030	2.8	X
42143012	Computers & peripheral equipment for end use . . . . .	1 048	283 994	16.8	X
4214302	Computer software (packaged) whsle . . . . .	145	31 095	1.8	X
42144	Other commercial equipment whsle . . . . .	386	58 037	3.4	X
421440	Other commercial equipment whsle . . . . .	386	58 037	3.4	X
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	198	30 908	1.8	X
4214402	Store machines & equipment whsle . . . . .	188	27 129	1.6	X
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	95	6 562	.4	X
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	95	6 562	.4	X
4214501	Surgical, medical, & hospital supplies whsle . . . . .	95	6 562	.4	X
42149	Other professional equipment & supplies whsle . . . . .	36	4 831	.3	X
421490	Other professional equipment & supplies whsle . . . . .	36	4 831	.3	X
4214902	Other professional equipment & supplies whsle . . . . .	34	4 788	.3	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>9740</b>	<b>Receipts for installing equipment—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4215	Metal & mineral (except petroleum) whsle . . . . .	31	8 058	.5	X
42151	Metal service centers & offices . . . . .	31	8 058	.5	X
421510	Metal service centers & offices . . . . .	31	8 058	.5	X
4215101	Ferrous metal service centers & sales offices . . . . .	31	8 058	.5	X
42151011	Ferrous metal service centers . . . . .	21	6 641	.4	X
42151012	Ferrous metal sales offices . . . . .	10	1 417	.1	X
4216	Electrical goods whsle . . . . .	1 505	614 924	36.3	X
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	237	36 015	2.1	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	237	36 015	2.1	X
42162	Electrical appliance, television & radio set whsle . . . . .	112	196 193	11.6	X
421620	Electrical appliance, television & radio set whsle . . . . .	112	196 193	11.6	X
42169	Other electronic parts & equipment whsle . . . . .	1 156	382 716	22.6	X
421690	Other electronic parts & equipment whsle . . . . .	1 156	382 716	22.6	X
4216901	Communications equipment & supplies whsle . . . . .	900	260 765	15.4	X
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	256	121 951	7.2	X
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	243	69 128	4.1	X
42171	Hardware whsle . . . . .	42	6 243	.4	X
421710	Hardware whsle . . . . .	42	6 243	.4	X
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	28	5 544	.3	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	28	5 544	.3	X
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	109	26 229	1.5	X
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	109	26 229	1.5	X
42174	Refrigeration equipment & supplies whsle . . . . .	64	31 112	1.8	X
421740	Refrigeration equipment & supplies whsle . . . . .	64	31 112	1.8	X
4218	Machinery, equipment, & supplies whsle . . . . .	1 577	353 161	20.8	X
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	13	12 273	.7	X
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	13	12 273	.7	X
42182	Farm & garden machinery & equipment whsle . . . . .	37	4 710	.3	X
421820	Farm & garden machinery & equipment whsle . . . . .	37	4 710	.3	X
4218201	Farm machinery & equipment—farm dealers . . . . .	17	3 296	.2	X
4218202	Farm machinery & equipment—whsle distributors . . . . .	20	1 414	.1	X
42183	Industrial machinery & equipment whsle . . . . .	1 326	298 083	17.6	X
421830	Industrial machinery & equipment whsle . . . . .	1 326	298 083	17.6	X
4218301	Food-processing machinery & equipment whsle . . . . .	84	22 619	1.3	X
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	63	7 364	.4	X
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	37	5 096	.3	X
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	26	2 268	.1	X
4218303	General-purpose industrial machinery & equipment whsle . . . . .	387	62 968	3.7	X
4218304	Metalworking machinery & equipment whsle . . . . .	34	10 105	.6	X
4218305	Materials handling equipment whsle . . . . .	428	121 896	7.2	X
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	32	6 537	.4	X
4218307	Other industrial machinery & equipment whsle . . . . .	298	66 594	3.9	X
42184	Industrial supplies whsle . . . . .	23	2 187	.1	X
421840	Industrial supplies whsle . . . . .	23	2 187	.1	X
4218401	General-line industrial supplies whsle . . . . .	12	684	Z	X
4218404	Industrial containers & supplies whsle . . . . .	6	239	Z	X
42185	Service establishment equipment & supplies whsle . . . . .	171	32 118	1.9	X
421850	Service establishment equipment & supplies whsle . . . . .	171	32 118	1.9	X
4218503	Laundry & dry-cleaning equipment & supplies whsle . . . . .	87	D	D	X
4218504	Other service establishment equipment & supplies whsle . . . . .	78	D	D	X
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	7	3 790	.2	X
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	7	3 790	.2	X
4218603	Other transportation equipment & supplies whsle . . . . .	7	3 790	.2	X
4219	Miscellaneous durable goods whsle . . . . .	113	9 506	.6	X
42199	Other miscellaneous durable goods whsle . . . . .	110	9 225	.5	X
421990	Other miscellaneous durable goods whsle . . . . .	110	9 225	.5	X
4219903	General merchandise (durable goods) whsle . . . . .	100	3 651	.2	X
4219905	Fire extinguishers & fire safety equipment whsle . . . . .	7	5 422	.3	X
422	Wholesale trade, nondurable goods . . . . .	563	75 178	4.4	X
4221	Paper & paper product whsle . . . . .	22	941	.1	X
42212	Stationery & office supplies whsle . . . . .	19	743	Z	X
422120	Stationery & office supplies whsle . . . . .	19	743	Z	X
4226	Chemical & allied products whsle . . . . .	13	1 100	.1	X
42269	Other chemical & allied products whsle . . . . .	12	1 077	.1	X
422690	Other chemical & allied products whsle . . . . .	12	1 077	.1	X
4226902	Other chemical & allied products whsle . . . . .	11	608	Z	X
4229	Miscellaneous nondurable goods whsle . . . . .	527	73 105	4.3	X
42299	Other miscellaneous nondurable goods whsle . . . . .	524	72 702	4.3	X
422990	Other miscellaneous nondurable goods whsle . . . . .	524	72 702	4.3	X
4229902	General merchandise (nondurable goods) whsle . . . . .	517	71 451	4.2	X
4229904	Other nondurable goods whsle . . . . .	7	1 251	.1	X
<b>9750</b>	<b>Reconditioning of drums or barrels . . . . .</b>	<b>52</b>	<b>24 903</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods . . . . .	51	24 740	99.3	X
4218	Machinery, equipment, & supplies whsle . . . . .	50	24 730	99.3	X
42184	Industrial supplies whsle . . . . .	48	24 303	97.6	X
421840	Industrial supplies whsle . . . . .	48	24 303	97.6	X
4218401	General-line industrial supplies whsle . . . . .	8	499	2.0	X
4218404	Industrial containers & supplies whsle . . . . .	37	23 767	95.4	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>9810</b>	<b>Miscellaneous commodities</b> .....	<b>18 832</b>	<b>13 435 396</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	10 402	6 486 955	48.3	X
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	835	552 621	4.1	X
42111	Automobile & other motor vehicle whsle .....	231	357 162	2.7	X
421110	Automobile & other motor vehicle whsle .....	231	357 162	2.7	X
4211101	Automobile & motorcycle whsle .....	51	251 076	1.9	X
4211102	Bus & recreational vehicle whsle .....	16	D	D	X
4211103	Light truck & van (14,000 lb or less) whsle .....	13	34 856	.3	X
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle .....	45	D	D	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	106	51 124	.4	X
42112	Motor vehicle supplies & new parts whsle .....	287	131 429	1.0	X
421120	Motor vehicle supplies & new parts whsle .....	287	131 429	1.0	X
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	110	44 725	.3	X
4211202	Motor vehicle supplies & new parts—jobbers .....	164	82 470	.6	X
4211203	Petroleum products marketing equipment whsle .....	13	4 234	Z	X
42113	Tire & tube whsle .....	86	36 414	.3	X
421130	Tire & tube whsle .....	86	36 414	.3	X
42114	Motor vehicle parts, (used) whsle .....	231	27 616	.2	X
421140	Motor vehicle parts, (used) whsle .....	231	27 616	.2	X
4212	Furniture & home furnishings whsle .....	370	121 808	.9	X
42121	Furniture whsle .....	122	33 366	.2	X
421210	Furniture whsle .....	122	33 366	.2	X
4212101	Household & lawn furniture whsle .....	66	9 931	.1	X
4212102	Office & business furniture whsle .....	56	23 435	.2	X
42122	Home furnishings whsle .....	248	88 442	.7	X
421220	Home furnishings whsle .....	248	88 442	.7	X
4212201	Household china, glassware, & crockery whsle .....	41	16 917	.1	X
4212202	Linens, domestics, draperies, & curtains whsle .....	53	10 381	.1	X
4212203	Floor coverings whsle .....	105	49 453	.4	X
4212204	Other home furnishings whsle .....	49	11 691	.1	X
4213	Lumber & other construction materials whsle .....	621	381 743	2.8	X
42131	Lumber, plywood, millwork, & wood panel whsle .....	296	216 195	1.6	X
421310	Lumber, plywood, millwork, & wood panel whsle .....	296	216 195	1.6	X
4213101	Lumber without yard whsle .....	31	14 946	.1	X
4213102	Lumber with yard whsle .....	91	107 353	.8	X
4213103	Plywood, veneer, millwork, & wood panel whsle .....	174	93 896	.7	X
42132	Brick, stone, & related construction materials whsle .....	78	19 880	.1	X
421320	Brick, stone, & related construction materials whsle .....	78	19 880	.1	X
4213201	Brick, block, tile, clay/cement sewer pipe whsle .....	16	7 057	.1	X
4213202	Sand, gravel, & stone whsle .....	47	11 166	.1	X
4213203	Cement, lime, & related products whsle .....	15	1 657	Z	X
42133	Roofing, siding, & insulation material whsle .....	169	134 012	1.0	X
421330	Roofing, siding, & insulation material whsle .....	169	134 012	1.0	X
4213301	Roofing, siding, & insulation material whsle .....	169	134 012	1.0	X
42139	Other construction materials whsle .....	78	11 656	.1	X
421390	Other construction materials whsle .....	78	11 656	.1	X
4213901	Flat glass & other construction glass whsle .....	27	2 290	Z	X
4213902	Other construction materials whsle .....	51	9 366	.1	X
4214	Professional & commercial equipment & supplies whsle .....	1 714	542 487	4.0	X
42141	Photographic equipment & supplies whsle .....	52	19 643	.1	X
421410	Photographic equipment & supplies whsle .....	52	19 643	.1	X
42142	Office equipment whsle .....	688	137 118	1.0	X
421420	Office equipment whsle .....	688	137 118	1.0	X
42143	Computer & computer peripheral equipment & software whsle .....	532	223 368	1.7	X
421430	Computer & computer peripheral equipment & software whsle .....	532	223 368	1.7	X
4214301	Computer & peripheral equipment whsle .....	427	204 010	1.5	X
42143011	Computers & peripheral equipment for resale .....	110	50 472	.4	X
42143012	Computers & peripheral equipment for end use .....	317	153 538	1.1	X
4214302	Computer software (packaged) whsle .....	105	19 358	.1	X
42144	Other commercial equipment whsle .....	193	40 827	.3	X
421440	Other commercial equipment whsle .....	193	40 827	.3	X
4214401	Restaurant & hotel equipment & supplies whsle .....	50	9 209	.1	X
4214402	Store machines & equipment whsle .....	143	31 618	.2	X
42145	Medical, dental, & hospital equipment & supplies whsle .....	144	47 631	.4	X
421450	Medical, dental, & hospital equipment & supplies whsle .....	144	47 631	.4	X
4214501	Surgical, medical, & hospital supplies whsle .....	136	46 166	.3	X
4214502	Dental equipment & supplies whsle .....	8	1 465	Z	X
42146	Ophthalmic goods whsle .....	16	50 623	.4	X
421460	Ophthalmic goods whsle .....	16	50 623	.4	X
42149	Other professional equipment & supplies whsle .....	89	23 277	.2	X
421490	Other professional equipment & supplies whsle .....	89	23 277	.2	X
4214901	Religious & school supplies whsle .....	12	1 711	Z	X
4214902	Other professional equipment & supplies whsle .....	77	21 566	.2	X
4215	Metal & mineral (except petroleum) whsle .....	762	483 581	3.6	X
42151	Metal service centers & offices .....	731	470 153	3.5	X
421510	Metal service centers & offices .....	731	470 153	3.5	X
4215101	Ferrous metal service centers & sales offices .....	546	359 430	2.7	X
42151011	Ferrous metal service centers .....	472	308 764	2.3	X
42151012	Ferrous metal sales offices .....	74	50 666	.4	X
4215102	Nonferrous metal service centers & sales offices .....	185	110 723	.8	X
42151021	Nonferrous metal service centers .....	168	104 714	.8	X
42151022	Nonferrous metal sales offices .....	17	6 009	Z	X
42152	Coal & other mineral & ore whsle .....	31	13 428	.1	X
421520	Coal & other mineral & ore whsle .....	31	13 428	.1	X
4215201	Coal whsle .....	15	6 451	Z	X
4215202	Other mineral & ore whsle .....	16	6 977	.1	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>9810</b>	<b>Miscellaneous commodities—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4216	Electrical goods whsle . . . . .	1 300	1 595 191	11.9	X
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	623	573 030	4.3	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	623	573 030	4.3	X
42162	Electrical appliance, television & radio set whsle . . . . .	136	279 149	2.1	X
421620	Electrical appliance, television & radio set whsle . . . . .	136	279 149	2.1	X
42169	Other electronic parts & equipment whsle . . . . .	541	743 012	5.5	X
421690	Other electronic parts & equipment whsle . . . . .	541	743 012	5.5	X
4216901	Communications equipment & supplies whsle . . . . .	161	496 391	3.7	X
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	380	246 621	1.8	X
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	769	397 166	3.0	X
42171	Hardware whsle . . . . .	384	241 899	1.8	X
421710	Hardware whsle . . . . .	384	241 899	1.8	X
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	161	81 752	.6	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	161	81 752	.6	X
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	185	66 644	.5	X
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	185	66 644	.5	X
42174	Refrigeration equipment & supplies whsle . . . . .	39	6 871	.1	X
421740	Refrigeration equipment & supplies whsle . . . . .	39	6 871	.1	X
4218	Machinery, equipment, & supplies whsle . . . . .	2 643	919 394	6.8	X
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	217	88 533	.7	X
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	217	88 533	.7	X
42182	Farm & garden machinery & equipment whsle . . . . .	513	168 523	1.3	X
421820	Farm & garden machinery & equipment whsle . . . . .	513	168 523	1.3	X
4218201	Farm machinery & equipment—farm dealers . . . . .	414	138 075	1.0	X
4218202	Farm machinery & equipment—whsle distributors . . . . .	79	21 130	.2	X
4218203	Lawn & garden machinery & equipment whsle . . . . .	20	9 318	.1	X
42183	Industrial machinery & equipment whsle . . . . .	876	356 762	2.7	X
421830	Industrial machinery & equipment whsle . . . . .	876	356 762	2.7	X
4218301	Food-processing machinery & equipment whsle . . . . .	40	16 919	.1	X
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	116	44 159	.3	X
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	32	7 567	.1	X
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	84	36 592	.3	X
4218303	General-purpose industrial machinery & equipment whsle . . . . .	282	105 270	.8	X
4218304	Metalworking machinery & equipment whsle . . . . .	59	36 914	.3	X
4218305	Materials handling equipment whsle . . . . .	176	87 152	.6	X
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	34	11 578	.1	X
4218307	Other industrial machinery & equipment whsle . . . . .	169	54 770	.4	X
42184	Industrial supplies whsle . . . . .	811	246 395	1.8	X
421840	Industrial supplies whsle . . . . .	811	246 395	1.8	X
4218401	General-line industrial supplies whsle . . . . .	182	33 384	.2	X
4218402	Mechanical power transmission supplies whsle . . . . .	126	39 459	.3	X
4218403	Welding supplies whsle . . . . .	204	36 167	.3	X
4218404	Industrial containers & supplies whsle . . . . .	39	8 779	.1	X
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	105	85 085	.6	X
4218406	Other industrial supplies whsle . . . . .	155	43 521	.3	X
42185	Service establishment equipment & supplies whsle . . . . .	141	22 926	.2	X
421850	Service establishment equipment & supplies whsle . . . . .	141	22 926	.2	X
4218501	Beauty & barber shop equipment & supplies whsle . . . . .	17	491	.2	X
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	67	10 480	.1	X
4218504	Other service establishment equipment & supplies whsle . . . . .	52	D	D	X
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	85	36 255	.3	X
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	85	36 255	.3	X
4218601	Aircraft & aeronautical equipment & supplies whsle . . . . .	40	20 995	.2	X
4218602	Marine machinery, equipment, & supplies whsle . . . . .	29	7 529	.1	X
4218603	Other transportation equipment & supplies whsle . . . . .	16	7 731	.1	X
4219	Miscellaneous durable goods whsle . . . . .	1 388	1 492 964	11.1	X
42191	Sporting & recreational goods & supplies whsle . . . . .	119	80 340	.6	X
421910	Sporting & recreational goods & supplies whsle . . . . .	119	80 340	.6	X
42192	Toy & hobby goods & supplies whsle . . . . .	74	30 891	.2	X
421920	Toy & hobby goods & supplies whsle . . . . .	74	30 891	.2	X
42193	Recyclable material whsle . . . . .	328	70 768	.5	X
421930	Recyclable material whsle . . . . .	328	70 768	.5	X
4219301	Iron & steel scrap processors & dealers . . . . .	117	35 547	.3	X
42193011	Iron & steel scrap processors (using power processing equipment) . . . . .	103	24 296	.2	X
42193012	Iron & steel scrap processors (not using power processing equip) . . . . .	14	11 251	.1	X
4219302	Recyclable paper & paperboard whsle . . . . .	76	15 400	.1	X
4219303	Other recyclable material whsle . . . . .	135	19 821	.1	X
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	267	88 311	.7	X
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	267	88 311	.7	X
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	226	67 196	.5	X
4219402	Precious metal (excluding ores) whsle . . . . .	41	21 115	.2	X
42199	Other miscellaneous durable goods whsle . . . . .	600	1 222 654	9.1	X
421990	Other miscellaneous durable goods whsle . . . . .	600	1 222 654	9.1	X
4219902	Forest products (except lumber) whsle . . . . .	56	8 271	.1	X
4219903	General merchandise (durable goods) whsle . . . . .	390	1 190 300	8.9	X
4219904	Prerecorded media whsle . . . . .	74	12 681	.1	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle . . . . .	34	4 958	.2	X
42199042	Prerecorded video tapes whsle . . . . .	40	7 723	.1	X
4219905	Fire extinguishers & fire safety equipment whsle . . . . .	8	508	.2	X
4219906	Other durable goods whsle . . . . .	69	10 187	.1	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>9810</b>	<b>Miscellaneous commodities—Con.</b>				
422	Wholesale trade, nondurable goods .....	8 430	6 948 441	51.7	X
4221	Paper & paper product whsle .....	795	295 444	2.2	X
42211	Printing & writing paper whsle .....	63	30 755	.2	X
422110	Printing & writing paper whsle .....	63	30 755	.2	X
42212	Stationery & office supplies whsle .....	405	119 811	.9	X
422120	Stationery & office supplies whsle .....	405	119 811	.9	X
42213	Industrial & personal service paper whsle .....	327	144 878	1.1	X
422130	Industrial & personal service paper whsle .....	327	144 878	1.1	X
4222	Drugs, & druggists' sundries whsle .....	406	552 127	4.1	X
42221	Drugs, & druggists' sundries whsle .....	406	552 127	4.1	X
422210	Drugs, & druggists' sundries whsle .....	406	552 127	4.1	X
4222101	General-line drugs whsle .....	252	333 820	2.5	X
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	154	218 307	1.6	X
4223	Apparel, piece goods, & notions whsle .....	566	235 533	1.8	X
42231	Piece goods, notions, & other dry goods whsle .....	165	83 396	.6	X
422310	Piece goods, notions, & other dry goods whsle .....	165	83 396	.6	X
4223101	Piece goods—jobbers .....	145	76 259	.6	X
4223102	Notions & other dry goods whsle .....	20	7 137	.1	X
42232	Men's & boys' clothing & furnishings whsle .....	205	91 787	.7	X
422320	Men's & boys' clothing & furnishings whsle .....	205	91 787	.7	X
42233	Women's, children's, & infants' clothing & accessories whsle .....	135	37 608	.3	X
422330	Women's, children's, & infants' clothing & accessories whsle .....	135	37 608	.3	X
42234	Footwear whsle .....	61	22 742	.2	X
422340	Footwear whsle .....	61	22 742	.2	X
4224	Grocery & related products whsle .....	1 445	2 319 561	17.3	X
42241	General-line grocery whsle .....	160	431 698	3.2	X
422410	General-line grocery whsle .....	160	431 698	3.2	X
4224101	General-line grocery whsle, voluntary group .....	10	29 379	.2	X
4224102	General-line grocery whsle, retail cooperative .....	17	144 599	1.1	X
4224103	Other general-line grocery whsle .....	133	257 720	1.9	X
42242	Packaged frozen food whsle .....	153	584 252	4.3	X
422420	Packaged frozen food whsle .....	153	584 252	4.3	X
42243	Dairy products, (except dried or canned) whsle .....	102	158 574	1.2	X
422430	Dairy products, (except dried or canned) whsle .....	102	158 574	1.2	X
4224302	Dairy product (except raw milk) whsle .....	97	D	D	X
42244	Poultry & poultry product whsle .....	38	32 161	.2	X
422440	Poultry & poultry product whsle .....	38	32 161	.2	X
4224402	Poultry & poultry product (except live) whsle .....	38	D	D	X
42245	Confectionery whsle .....	173	46 466	.3	X
422450	Confectionery whsle .....	173	46 466	.3	X
42246	Fish & seafood whsle .....	92	25 886	.2	X
422460	Fish & seafood whsle .....	92	25 886	.2	X
42247	Meat & meat product whsle .....	90	79 521	.6	X
422470	Meat & meat product whsle .....	90	79 521	.6	X
42248	Fresh fruit & vegetable whsle .....	146	120 827	.9	X
422480	Fresh fruit & vegetable whsle .....	146	120 827	.9	X
42249	Other grocery & related products whsle .....	491	840 176	6.3	X
422490	Other grocery & related products whsle .....	491	840 176	6.3	X
4224901	Coffee, tea, & spice whsle .....	92	23 636	.2	X
4224902	Bread & baked goods whsle .....	36	53 483	.4	X
4224903	Soft drinks whsle .....	135	37 574	.3	X
4224904	Canned goods whsle .....	52	154 169	1.1	X
4224905	Food & beverage basic materials whsle .....	22	11 396	.1	X
4224906	Other grocery specialties whsle .....	154	559 918	4.2	X
4225	Farm-product raw material whsle .....	979	672 580	5.0	X
42251	Grain & field bean whsle .....	894	647 874	4.8	X
422510	Grain & field bean whsle .....	894	647 874	4.8	X
42252	Livestock whsle .....	49	8 031	.1	X
422520	Livestock whsle .....	49	8 031	.1	X
42259	Other farm product raw material whsle .....	36	16 675	.1	X
422590	Other farm product raw material whsle .....	36	16 675	.1	X
4225901	Hides, skins, & pelts whsle .....	8	2 384	Z	X
4225903	Wool, wool tops, & mohair whsle .....	7	2 565	Z	X
4225904	Cotton whsle .....	7	1 576	Z	X
4225905	Other farm-product raw material whsle .....	14	10 150	.1	X
4226	Chemical & allied products whsle .....	970	361 667	2.7	X
42261	Plastics materials & basic forms & shapes whsle .....	287	161 429	1.2	X
422610	Plastics materials & basic forms & shapes whsle .....	287	161 429	1.2	X
42269	Other chemical & allied products whsle .....	683	200 238	1.5	X
422690	Other chemical & allied products whsle .....	683	200 238	1.5	X
4226901	Industrial gases (except LP) whsle .....	74	18 100	.1	X
4226902	Other chemical & allied products whsle .....	609	182 138	1.4	X
4227	Petroleum & petroleum products whsle .....	833	1 206 187	9.0	X
42271	Petroleum bulk stations & terminals .....	594	1 062 646	7.9	X
422710	Petroleum bulk stations & terminals .....	594	1 062 646	7.9	X
4227101	Petroleum bulk stations & terminals (except LP) .....	567	1 042 531	7.8	X
42271011	Petroleum bulk stations (except LP) .....	536	189 546	1.4	X
42271012	Petroleum bulk terminals (except LP) .....	31	852 985	6.3	X
4227102	Liquefied petroleum bulk stations & terminals .....	27	20 115	.2	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	239	143 541	1.1	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	239	143 541	1.1	X

See footnotes at end of table.



**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>9810</b>	<b>Miscellaneous commodities—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4228	Beer, wine, & distilled alcoholic beverage whsle	465	92 320	.7	X
42281	Beer & ale whsle	351	57 366	.4	X
422810	Beer & ale whsle	351	57 366	.4	X
42282	Wine & distilled alcoholic beverage whsle	114	34 954	.3	X
422820	Wine & distilled alcoholic beverage whsle	114	34 954	.3	X
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	114	34 954	.3	X
4229	Miscellaneous nondurable goods whsle	1 971	1 213 022	9.0	X
42291	Farm supplies whsle	466	224 231	1.7	X
422910	Farm supplies whsle	466	224 231	1.7	X
4229101	Farm supplies—farm dealers	279	117 753	.9	X
4229102	Farm supplies—whsle distributors	187	106 478	.8	X
42292	Book, periodical, & newspaper whsle	197	181 937	1.4	X
422920	Book, periodical, & newspaper whsle	197	181 937	1.4	X
42293	Flower, nursery stock, & florists' supplies whsle	62	11 676	.1	X
422930	Flower, nursery stock, & florists' supplies whsle	62	11 676	.1	X
42294	Tobacco & tobacco product whsle	286	504 859	3.8	X
422940	Tobacco & tobacco product whsle	286	504 859	3.8	X
42295	Paint, varnish, & supplies whsle	41	13 602	.1	X
422950	Paint, varnish, & supplies whsle	41	13 602	.1	X
4229501	Paint, varnish, & supplies whsle	41	13 602	.1	X
42299	Other miscellaneous nondurable goods whsle	919	276 717	2.1	X
422990	Other miscellaneous nondurable goods whsle	919	276 717	2.1	X
4229901	Art goods whsle	117	19 766	.1	X
4229902	General merchandise (nondurable goods) whsle	663	208 172	1.5	X
4229903	Textile bags, bagging, & burlap whsle	10	3 450	.2	X
4229904	Other nondurable goods whsle	129	45 329	.3	X
<b>9830</b>	<b>Flight training and charter service</b>	<b>46</b>	<b>48 357</b>	<b>100.0</b>	<b>53.5</b>
421	Wholesale trade, durable goods	41	42 184	87.2	51.5
4218	Machinery, equipment, & supplies whsle	39	41 007	84.8	52.0
42186	Transportation equipment & supplies (exc motor vehicle) whsle	39	41 007	84.8	50.8
421860	Transportation equipment & supplies (exc motor vehicle) whsle	39	41 007	84.8	50.8
4218601	Aircraft & aeronautical equipment & supplies whsle	36	40 248	83.2	52.8
<b>9840</b>	<b>Pipeline transportation receipts</b>	<b>23</b>	<b>8 094</b>	<b>100.0</b>	<b>X</b>
422	Wholesale trade, nondurable goods	20	7 922	97.9	X
4227	Petroleum & petroleum products whsle	20	7 922	97.9	X
42271	Petroleum bulk stations & terminals	11	6 697	82.7	X
422710	Petroleum bulk stations & terminals	11	6 697	82.7	X
4227101	Petroleum bulk stations & terminals (except LP)	10	5 819	71.9	X
42271011	Petroleum bulk stations (except LP)	10	5 819	71.9	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	9	1 225	15.1	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	9	1 225	15.1	X
<b>9910</b>	<b>Receipts from Commodity Credit Corporation</b>	<b>297</b>	<b>28 030</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods	6	3 994	14.2	X
4218	Machinery, equipment, & supplies whsle	6	3 994	14.2	X
422	Wholesale trade, nondurable goods	291	24 036	85.8	X
4225	Farm-product raw material whsle	275	23 594	84.2	X
42251	Grain & field bean whsle	245	20 784	74.1	X
422510	Grain & field bean whsle	245	20 784	74.1	X
42252	Livestock whsle	22	371	1.3	X
422520	Livestock whsle	22	371	1.3	X
42259	Other farm product raw material whsle	8	2 439	8.7	X
422590	Other farm product raw material whsle	8	2 439	8.7	X
4225904	Cotton whsle	6	2 436	8.7	X
4229	Miscellaneous nondurable goods whsle	13	360	1.3	X
42291	Farm supplies whsle	8	148	.5	X
422910	Farm supplies whsle	8	148	.5	X
4229101	Farm supplies—farm dealers	6	98	.4	X
<b>9920</b>	<b>Receipts for farm product preparation services (cleaning, shelling, etc.)</b>	<b>1 533</b>	<b>547 551</b>	<b>100.0</b>	<b>X</b>
422	Wholesale trade, nondurable goods	1 531	547 334	100.0	X
4224	Grocery & related products whsle	186	234 729	42.9	X
42242	Packaged frozen food whsle	6	2 386	.4	X
422420	Packaged frozen food whsle	6	2 386	.4	X
42244	Poultry & poultry product whsle	10	19 934	3.6	X
422440	Poultry & poultry product whsle	10	19 934	3.6	X
4224402	Poultry & poultry product (except live) whsle	7	D	D	X
42245	Confectionery whsle	6	24 217	4.4	X
422450	Confectionery whsle	6	24 217	4.4	X
42246	Fish & seafood whsle	7	692	.1	X
422460	Fish & seafood whsle	7	692	.1	X
42247	Meat & meat product whsle	22	2 481	.5	X
422470	Meat & meat product whsle	22	2 481	.5	X
42248	Fresh fruit & vegetable whsle	119	177 437	32.4	X
422480	Fresh fruit & vegetable whsle	119	177 437	32.4	X
42249	Other grocery & related products whsle	11	3 757	.7	X
422490	Other grocery & related products whsle	11	3 757	.7	X

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**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>9920</b>	<b>Receipts for farm product preparation services (cleaning, shelling, etc.)—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4225	Farm-product raw material whsle .....	1 235	284 767	52.0	X
42251	Grain & field bean whsle .....	1 208	276 063	50.4	X
422510	Grain & field bean whsle .....	1 208	276 063	50.4	X
42252	Livestock whsle .....	13	5 335	1.0	X
422520	Livestock whsle .....	13	5 335	1.0	X
42259	Other farm product raw material whsle .....	14	3 369	.6	X
422590	Other farm product raw material whsle .....	14	3 369	.6	X
4225905	Other farm-product raw material whsle .....	9	1 193	.2	X
4226	Chemical & allied products whsle .....	13	2 265	.4	X
42269	Other chemical & allied products whsle .....	13	2 265	.4	X
422690	Other chemical & allied products whsle .....	13	2 265	.4	X
4226902	Other chemical & allied products whsle .....	13	2 265	.4	X
4229	Miscellaneous nondurable goods whsle .....	92	22 681	4.1	X
42291	Farm supplies whsle .....	88	22 089	4.0	X
422910	Farm supplies whsle .....	88	22 089	4.0	X
4229101	Farm supplies—farm dealers .....	24	2 322	.4	X
4229102	Farm supplies—whsle distributors .....	64	19 767	3.6	X
<b>9930</b>	<b>Sales of integrated systems which you wrote or modified software .....</b>	<b>867</b>	<b>389 517</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	696	358 078	91.9	X
4214	Professional & commercial equipment & supplies whsle .....	677	349 631	89.8	X
42142	Office equipment whsle .....	203	12 279	3.2	X
421420	Office equipment whsle .....	203	12 279	3.2	X
42143	Computer & computer peripheral equipment & software whsle .....	470	337 284	86.6	X
421430	Computer & computer peripheral equipment & software whsle .....	470	337 284	86.6	X
4214301	Computer & peripheral equipment whsle .....	396	316 304	81.2	X
42143011	Computers & peripheral equipment for resale .....	78	102 320	26.3	X
42143012	Computers & peripheral equipment for end use .....	318	213 984	54.9	X
4214302	Computer software (packaged) whsle .....	74	20 980	5.4	X
4216	Electrical goods whsle .....	16	8 345	2.1	X
42169	Other electronic parts & equipment whsle .....	13	8 031	2.1	X
421690	Other electronic parts & equipment whsle .....	13	8 031	2.1	X
4216901	Communications equipment & supplies whsle .....	11	7 998	2.1	X
422	Wholesale trade, nondurable goods .....	171	31 439	8.1	X
4229	Miscellaneous nondurable goods whsle .....	165	30 573	7.8	X
42299	Other miscellaneous nondurable goods whsle .....	165	30 573	7.8	X
422990	Other miscellaneous nondurable goods whsle .....	165	30 573	7.8	X
4229902	General merchandise (nondurable goods) whsle .....	165	30 573	7.8	X
<b>9940</b>	<b>Rental and leasing receipts .....</b>	<b>16 330</b>	<b>5 865 216</b>	<b>100.0</b>	<b>13.0</b>
421	Wholesale trade, durable goods .....	13 286	5 263 806	89.7	15.6
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	648	346 546	5.9	X
42111	Automobile & other motor vehicle whsle .....	484	334 200	5.7	X
421110	Automobile & other motor vehicle whsle .....	484	334 200	5.7	X
4211101	Automobile & motorcycle whsle .....	58	50 839	.9	X
4211102	Bus & recreational vehicle whsle .....	46	D	D	X
4211103	Light truck & van (14,000 lb or less) whsle .....	13	7 046	.1	X
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle .....	61	D	D	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	306	238 471	4.1	X
42112	Motor vehicle supplies & new parts whsle .....	67	8 879	.2	X
421120	Motor vehicle supplies & new parts whsle .....	67	8 879	.2	X
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	19	1 362	Z	X
4211202	Motor vehicle supplies & new parts—jobbers .....	40	7 113	.1	X
4211203	Petroleum products marketing equipment whsle .....	8	404	Z	X
42114	Motor vehicle parts, (used) whsle .....	95	2 639	Z	X
421140	Motor vehicle parts, (used) whsle .....	95	2 639	Z	X
4212	Furniture & home furnishings whsle .....	120	20 483	.3	3.3
42121	Furniture whsle .....	98	17 844	.3	3.5
421210	Furniture whsle .....	98	17 844	.3	3.5
4212101	Household & lawn furniture whsle .....	12	985	Z	X
4212102	Office & business furniture whsle .....	86	16 859	.3	3.7
42122	Home furnishings whsle .....	22	2 639	Z	X
421220	Home furnishings whsle .....	22	2 639	Z	X
4212203	Floor coverings whsle .....	12	1 168	Z	X
4213	Lumber & other construction materials whsle .....	149	27 916	.5	.3
42131	Lumber, plywood, millwork, & wood panel whsle .....	58	4 115	.1	.4
421310	Lumber, plywood, millwork, & wood panel whsle .....	58	4 115	.1	.4
4213101	Lumber without yard whsle .....	10	424	Z	X
4213102	Lumber with yard whsle .....	12	303	Z	X
4213103	Plywood, veneer, millwork, & wood panel whsle .....	36	3 388	.1	.9
42132	Brick, stone, & related construction materials whsle .....	34	9 527	.2	X
421320	Brick, stone, & related construction materials whsle .....	34	9 527	.2	X
4213202	Sand, gravel, & stone whsle .....	26	8 990	.2	X
42133	Roofing, siding, & insulation material whsle .....	19	458	Z	X
421330	Roofing, siding, & insulation material whsle .....	19	458	Z	X
4213301	Roofing, siding, & insulation material whsle .....	19	458	Z	X
42139	Other construction materials whsle .....	38	13 816	.2	X
421390	Other construction materials whsle .....	38	13 816	.2	X
4213901	Flat glass & other construction glass whsle .....	9	7 484	.1	X
4213902	Other construction materials whsle .....	29	6 332	.1	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>9940</b>	<b>Rental and leasing receipts—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4214	Professional & commercial equipment & supplies whsle . . . . .	3 776	890 805	15.2	63.9
42141	Photographic equipment & supplies whsle . . . . .	77	29 138	.5	11.9
421410	Photographic equipment & supplies whsle . . . . .	77	29 138	.5	11.9
42142	Office equipment whsle . . . . .	2 540	520 394	8.9	76.1
421420	Office equipment whsle . . . . .	2 540	520 394	8.9	76.1
42143	Computer & computer peripheral equipment & software whsle . . . . .	538	226 578	3.9	61.4
421430	Computer & computer peripheral equipment & software whsle . . . . .	538	226 578	3.9	61.4
4214301	Computer & peripheral equipment whsle . . . . .	511	219 322	3.7	58.4
42143011	Computers & peripheral equipment for resale . . . . .	120	18 994	.3	X
42143012	Computers & peripheral equipment for end use . . . . .	391	200 328	3.4	57.2
4214302	Computer software (packaged) whsle . . . . .	27	7 256	.1	X
42144	Other commercial equipment whsle . . . . .	300	27 254	.5	7.3
421440	Other commercial equipment whsle . . . . .	300	27 254	.5	7.3
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	117	14 375	.2	X
4214402	Store machines & equipment whsle . . . . .	183	12 879	.2	12.6
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	166	68 328	1.2	X
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	166	68 328	1.2	X
4214501	Surgical, medical, & hospital supplies whsle . . . . .	164	68 301	1.2	X
42149	Other professional equipment & supplies whsle . . . . .	150	18 810	.3	X
421490	Other professional equipment & supplies whsle . . . . .	150	18 810	.3	X
4214902	Other professional equipment & supplies whsle . . . . .	149	18 496	.3	X
4215	Metal & mineral (except petroleum) whsle . . . . .	104	26 592	.5	X
42151	Metal service centers & offices . . . . .	99	25 345	.4	X
421510	Metal service centers & offices . . . . .	99	25 345	.4	X
4215101	Ferrous metal service centers & sales offices . . . . .	71	18 628	.3	X
42151011	Ferrous metal service centers . . . . .	59	17 806	.3	X
42151012	Ferrous metal sales offices . . . . .	12	822	.3	X
4215102	Nonferrous metal service centers & sales offices . . . . .	28	6 717	.1	X
42151021	Nonferrous metal service centers . . . . .	18	4 778	.1	X
42151022	Nonferrous metal sales offices . . . . .	10	1 939	.1	X
4216	Electrical goods whsle . . . . .	686	131 672	2.2	9.3
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	90	15 333	.3	.8
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	90	15 333	.3	.8
42162	Electrical appliance, television & radio set whsle . . . . .	60	15 555	.3	4.2
421620	Electrical appliance, television & radio set whsle . . . . .	60	15 555	.3	4.2
42169	Other electronic parts & equipment whsle . . . . .	536	100 784	1.7	11.2
421690	Other electronic parts & equipment whsle . . . . .	536	100 784	1.7	11.2
4216901	Communications equipment & supplies whsle . . . . .	367	72 187	1.2	15.5
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	169	28 597	.5	6.1
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	237	60 886	1.0	X
42171	Hardware whsle . . . . .	118	36 688	.6	X
421710	Hardware whsle . . . . .	118	36 688	.6	X
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	31	6 573	.1	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	31	6 573	.1	X
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	41	1 356	Z	X
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	41	1 356	Z	X
42174	Refrigeration equipment & supplies whsle . . . . .	47	16 269	.3	X
421740	Refrigeration equipment & supplies whsle . . . . .	47	16 269	.3	X
4218	Machinery, equipment, & supplies whsle . . . . .	6 826	3 657 347	62.4	.1
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	1 795	2 130 601	36.3	X
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	1 795	2 130 601	36.3	X
42182	Farm & garden machinery & equipment whsle . . . . .	1 550	202 678	3.5	X
421820	Farm & garden machinery & equipment whsle . . . . .	1 550	202 678	3.5	X
4218201	Farm machinery & equipment—farm dealers . . . . .	1 403	181 996	3.1	X
4218202	Farm machinery & equipment—whsle distributors . . . . .	133	20 201	.3	X
4218203	Lawn & garden machinery & equipment whsle . . . . .	14	481	Z	X
42183	Industrial machinery & equipment whsle . . . . .	2 001	929 467	15.8	.4
421830	Industrial machinery & equipment whsle . . . . .	2 001	929 467	15.8	.4
4218301	Food-processing machinery & equipment whsle . . . . .	40	12 243	.2	X
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	52	15 755	.3	X
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	26	12 485	.2	X
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	26	3 270	.1	X
4218303	General-purpose industrial machinery & equipment whsle . . . . .	557	194 499	3.3	1.2
4218304	Metalworking machinery & equipment whsle . . . . .	70	7 152	.1	X
4218305	Materials handling equipment whsle . . . . .	917	596 669	10.2	.1
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	118	34 012	.6	X
4218307	Other industrial machinery & equipment whsle . . . . .	247	69 137	1.2	X
42184	Industrial supplies whsle . . . . .	1 154	266 126	4.5	X
421840	Industrial supplies whsle . . . . .	1 154	266 126	4.5	X
4218401	General-line industrial supplies whsle . . . . .	135	13 375	.2	X
4218402	Mechanical power transmission supplies whsle . . . . .	10	298	Z	X
4218403	Welding supplies whsle . . . . .	913	225 637	3.8	X
4218404	Industrial containers & supplies whsle . . . . .	21	14 042	.2	X
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	6	782	Z	X
4218406	Other industrial supplies whsle . . . . .	69	11 992	.2	X
42185	Service establishment equipment & supplies whsle . . . . .	184	21 289	.4	.7
421850	Service establishment equipment & supplies whsle . . . . .	184	21 289	.4	.7
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	84	2 509	Z	X
4218503	Laundry & dry-cleaning equipment & supplies whsle . . . . .	20	D	D	X
4218504	Other service establishment equipment & supplies whsle . . . . .	78	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	142	107 186	1.8	X
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	142	107 186	1.8	X
4218601	Aircraft & aeronautical equipment & supplies whsle . . . . .	65	88 822	1.5	X
4218602	Marine machinery, equipment, & supplies whsle . . . . .	15	2 601	Z	X
4218603	Other transportation equipment & supplies whsle . . . . .	62	15 763	.3	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

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<b>9940</b>	<b>Rental and leasing receipts—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4219	Miscellaneous durable goods whsle . . . . .	740	101 559	1.7	.2
42191	Sporting & recreational goods & supplies whsle . . . . .	32	4 957	.1	X
421910	Sporting & recreational goods & supplies whsle . . . . .	32	4 957	.1	X
42192	Toy & hobby goods & supplies whsle . . . . .	13	441	Z	X
421920	Toy & hobby goods & supplies whsle . . . . .	13	441	Z	X
42193	Recyclable material whsle . . . . .	205	30 870	.5	X
421930	Recyclable material whsle . . . . .	205	30 870	.5	X
4219301	Iron & steel scrap processors & dealers . . . . .	100	9 635	.2	X
42193011	Iron & steel scrap processors (using power processing equipment) . . . . .	73	8 789	.2	X
42193012	Iron & steel scrap processors (not using power processing equip) . . . . .	27	846	Z	X
4219302	Recyclable paper & paperboard whsle . . . . .	25	4 189	.1	X
4219303	Other recyclable material whsle . . . . .	80	17 046	.3	X
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	36	5 185	.1	X
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	36	5 185	.1	X
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	25	4 409	.1	X
4219402	Precious metal (excluding ores) whsle . . . . .	11	776	Z	X
42199	Other miscellaneous durable goods whsle . . . . .	454	60 106	1.0	.3
421990	Other miscellaneous durable goods whsle . . . . .	454	60 106	1.0	.3
4219902	Forest products (except lumber) whsle . . . . .	52	10 322	.2	X
4219903	General merchandise (durable goods) whsle . . . . .	313	32 257	.6	.5
4219904	Prerecorded media whsle . . . . .	21	4 125	.1	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle . . . . .	8	1 388	Z	X
42199042	Prerecorded video tapes whsle . . . . .	13	2 737	Z	X
4219905	Fire extinguishers & fire safety equipment whsle . . . . .	18	448	Z	X
4219906	Other durable goods whsle . . . . .	47	12 726	.2	X
422	Wholesale trade, nondurable goods . . . . .	3 044	601 410	10.3	1.3
4221	Paper & paper product whsle . . . . .	191	18 774	.3	16.9
42211	Printing & writing paper whsle . . . . .	15	1 475	Z	61.8
422110	Printing & writing paper whsle . . . . .	15	1 475	Z	61.8
42212	Stationery & office supplies whsle . . . . .	101	11 035	.2	38.4
422120	Stationery & office supplies whsle . . . . .	101	11 035	.2	38.4
42213	Industrial & personal service paper whsle . . . . .	75	6 264	.1	X
422130	Industrial & personal service paper whsle . . . . .	75	6 264	.1	X
4222	Drugs, & druggists' sundries whsle . . . . .	57	7 596	.1	X
42221	Drugs, & druggists' sundries whsle . . . . .	57	7 596	.1	X
422210	Drugs, & druggists' sundries whsle . . . . .	57	7 596	.1	X
4222101	General-line drugs whsle . . . . .	39	6 493	.1	X
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	18	1 103	Z	X
4223	Apparel, piece goods, & notions whsle . . . . .	48	7 760	.1	.6
42231	Piece goods, notions, & other dry goods whsle . . . . .	22	1 405	Z	X
422310	Piece goods, notions, & other dry goods whsle . . . . .	22	1 405	Z	X
4223101	Piece goods—jobbers . . . . .	15	771	Z	X
4223102	Notions & other dry goods whsle . . . . .	7	634	Z	X
42232	Men's & boys' clothing & furnishings whsle . . . . .	11	2 793	Z	X
422320	Men's & boys' clothing & furnishings whsle . . . . .	11	2 793	Z	X
42233	Women's, children's, & infants' clothing & accessories whsle . . . . .	10	190	Z	X
422330	Women's, children's, & infants' clothing & accessories whsle . . . . .	10	190	Z	X
4224	Grocery & related products whsle . . . . .	531	155 131	2.6	X
42241	General-line grocery whsle . . . . .	37	7 801	.1	X
422410	General-line grocery whsle . . . . .	37	7 801	.1	X
4224103	Other general-line grocery whsle . . . . .	33	7 566	.1	X
42242	Packaged frozen food whsle . . . . .	37	9 208	.2	X
422420	Packaged frozen food whsle . . . . .	37	9 208	.2	X
42243	Dairy products, (except dried or canned) whsle . . . . .	34	3 624	.1	X
422430	Dairy products, (except dried or canned) whsle . . . . .	34	3 624	.1	X
4224302	Dairy product (except raw milk) whsle . . . . .	34	D	D	X
42244	Poultry & poultry product whsle . . . . .	11	1 051	Z	X
422440	Poultry & poultry product whsle . . . . .	11	1 051	Z	X
4224402	Poultry & poultry product (except live) whsle . . . . .	10	D	D	X
42245	Confectionery whsle . . . . .	35	3 392	.1	X
422450	Confectionery whsle . . . . .	35	3 392	.1	X
42246	Fish & seafood whsle . . . . .	27	2 620	Z	X
422460	Fish & seafood whsle . . . . .	27	2 620	Z	X
42247	Meat & meat product whsle . . . . .	16	610	Z	X
422470	Meat & meat product whsle . . . . .	16	610	Z	X
42248	Fresh fruit & vegetable whsle . . . . .	67	53 864	.9	X
422480	Fresh fruit & vegetable whsle . . . . .	67	53 864	.9	X
42249	Other grocery & related products whsle . . . . .	267	72 961	1.2	X
422490	Other grocery & related products whsle . . . . .	267	72 961	1.2	X
4224901	Coffee, tea, & spice whsle . . . . .	63	6 329	.1	X
4224902	Bread & baked goods whsle . . . . .	10	234	Z	X
4224903	Soft drinks whsle . . . . .	159	63 929	1.1	X
4224906	Other grocery specialties whsle . . . . .	32	2 377	Z	X
4225	Farm-product raw material whsle . . . . .	268	28 300	.5	X
42251	Grain & field bean whsle . . . . .	237	23 624	.4	X
422510	Grain & field bean whsle . . . . .	237	23 624	.4	X
42252	Livestock whsle . . . . .	20	2 806	Z	X
422520	Livestock whsle . . . . .	20	2 806	Z	X
42259	Other farm product raw material whsle . . . . .	11	1 870	Z	X
422590	Other farm product raw material whsle . . . . .	11	1 870	Z	X
4225905	Other farm-product raw material whsle . . . . .	7	1 019	Z	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

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CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>9940</b>	<b>Rental and leasing receipts—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4226	Chemical & allied products whsle .....	575	130 525	2.2	.4
42261	Plastics materials & basic forms & shapes whsle .....	83	12 789	.2	1.7
422610	Plastics materials & basic forms & shapes whsle .....	83	12 789	.2	1.7
42269	Other chemical & allied products whsle .....	492	117 736	2.0	X
422690	Other chemical & allied products whsle .....	492	117 736	2.0	X
4226901	Industrial gases (except LP) whsle .....	270	80 805	1.4	X
4226902	Other chemical & allied products whsle .....	222	36 931	.6	X
4227	Petroleum & petroleum products whsle .....	546	133 495	2.3	X
42271	Petroleum bulk stations & terminals .....	423	99 675	1.7	X
422710	Petroleum bulk stations & terminals .....	423	99 675	1.7	X
4227101	Petroleum bulk stations & terminals (except LP) .....	414	96 698	1.6	X
42271011	Petroleum bulk stations (except LP) .....	378	65 596	1.1	X
42271012	Petroleum bulk terminals (except LP) .....	36	31 102	.5	X
4227102	Liquefied petroleum bulk stations & terminals .....	9	2 977	.1	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	123	33 820	.6	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	123	33 820	.6	X
4228	Beer, wine, & distilled alcoholic beverage whsle .....	57	2 288	Z	X
42281	Beer & ale whsle .....	44	2 062	Z	X
422810	Beer & ale whsle .....	44	2 062	Z	X
42282	Wine & distilled alcoholic beverage whsle .....	13	226	Z	X
422820	Wine & distilled alcoholic beverage whsle .....	13	226	Z	X
4228201	Wine & distilled alcoholic bev (licensed operation) whsle .....	13	226	Z	X
4229	Miscellaneous nondurable goods whsle .....	771	117 541	2.0	8.1
42291	Farm supplies whsle .....	51	3 709	.1	X
422910	Farm supplies whsle .....	51	3 709	.1	X
4229101	Farm supplies—farm dealers .....	12	231	Z	X
4229102	Farm supplies—whsle distributors .....	39	3 478	.1	X
42292	Book, periodical, & newspaper whsle .....	26	1 989	Z	X
422920	Book, periodical, & newspaper whsle .....	26	1 989	Z	X
42293	Flower, nursery stock, & florists' supplies whsle .....	27	2 306	Z	X
422930	Flower, nursery stock, & florists' supplies whsle .....	27	2 306	Z	X
42294	Tobacco & tobacco product whsle .....	20	3 099	.1	X
422940	Tobacco & tobacco product whsle .....	20	3 099	.1	X
42295	Paint, varnish, & supplies whsle .....	8	196	Z	X
422950	Paint, varnish, & supplies whsle .....	8	196	Z	X
4229501	Paint, varnish, & supplies whsle .....	8	196	Z	X
42299	Other miscellaneous nondurable goods whsle .....	639	106 242	1.8	39.7
422990	Other miscellaneous nondurable goods whsle .....	639	106 242	1.8	39.7
4229901	Art goods whsle .....	7	1 384	Z	X
4229902	General merchandise (nondurable goods) whsle .....	550	101 169	1.7	50.0
4229904	Other nondurable goods whsle .....	82	3 689	.1	7.2
<b>9950</b>	<b>Construction receipts .....</b>	<b>281</b>	<b>86 735</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	235	80 946	93.3	X
4213	Lumber & other construction materials whsle .....	80	22 634	26.1	X
42131	Lumber, plywood, millwork, & wood panel whsle .....	12	3 094	3.6	X
421310	Lumber, plywood, millwork, & wood panel whsle .....	12	3 094	3.6	X
4213103	Plywood, veneer, millwork, & wood panel whsle .....	6	305	.4	X
42132	Brick, stone, & related construction materials whsle .....	16	7 141	8.2	X
421320	Brick, stone, & related construction materials whsle .....	16	7 141	8.2	X
4213202	Sand, gravel, & stone whsle .....	13	6 343	7.3	X
42133	Roofing, siding, & insulation material whsle .....	6	588	.7	X
421330	Roofing, siding, & insulation material whsle .....	6	588	.7	X
4213301	Roofing, siding, & insulation material whsle .....	6	588	.7	X
42139	Other construction materials whsle .....	46	11 811	13.6	X
421390	Other construction materials whsle .....	46	11 811	13.6	X
4213902	Other construction materials whsle .....	43	10 293	11.9	X
4215	Metal & mineral (except petroleum) whsle .....	22	24 206	27.9	X
42151	Metal service centers & offices .....	22	24 206	27.9	X
421510	Metal service centers & offices .....	22	24 206	27.9	X
4215101	Ferrous metal service centers & sales offices .....	19	20 421	23.5	X
42151011	Ferrous metal service centers .....	12	18 665	21.5	X
42151012	Ferrous metal sales offices .....	7	1 756	2.0	X
4216	Electrical goods whsle .....	8	692	.8	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	44	14 220	16.4	X
42171	Hardware whsle .....	12	1 259	1.5	X
421710	Hardware whsle .....	12	1 259	1.5	X
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	20	6 485	7.5	X
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	20	6 485	7.5	X
42174	Refrigeration equipment & supplies whsle .....	10	5 163	6.0	X
421740	Refrigeration equipment & supplies whsle .....	10	5 163	6.0	X
4218	Machinery, equipment, & supplies whsle .....	12	6 061	7.0	X
42183	Industrial machinery & equipment whsle .....	7	4 828	5.6	X
421830	Industrial machinery & equipment whsle .....	7	4 828	5.6	X
4219	Miscellaneous durable goods whsle .....	65	10 992	12.7	X
42193	Recyclable material whsle .....	35	3 878	4.5	X
421930	Recyclable material whsle .....	35	3 878	4.5	X
4219301	Iron & steel scrap processors & dealers .....	18	3 024	3.5	X
42193011	Iron & steel scrap processors (using power processing equipment) .....	17	3 009	3.5	X
4219303	Other recyclable material whsle .....	12	618	.7	X
42199	Other miscellaneous durable goods whsle .....	30	7 114	8.2	X
421990	Other miscellaneous durable goods whsle .....	30	7 114	8.2	X
4219903	General merchandise (durable goods) whsle .....	30	7 114	8.2	X

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>9950</b>	<b>Construction receipts—Con.</b>				
422	Wholesale trade, nondurable goods .....	46	5 789	6.7	X
4229	Miscellaneous nondurable goods whsle .....	43	4 112	4.7	X
42299	Other miscellaneous nondurable goods whsle .....	43	4 112	4.7	X
422990	Other miscellaneous nondurable goods whsle .....	43	4 112	4.7	X
4229902	General merchandise (nondurable goods) whsle .....	43	4 112	4.7	X
<b>9960</b>	<b>Custom software (designed to customer specifications) .....</b>	<b>1 218</b>	<b>304 255</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	1 043	283 861	93.3	X
4214	Professional & commercial equipment & supplies whsle .....	1 009	280 024	92.0	X
42142	Office equipment whsle .....	32	1 648	.5	X
421420	Office equipment whsle .....	32	1 648	.5	X
42143	Computer & computer peripheral equipment & software whsle .....	966	278 068	91.4	X
421430	Computer & computer peripheral equipment & software whsle .....	966	278 068	91.4	X
4214301	Computer & peripheral equipment whsle .....	680	163 207	53.6	X
42143011	Computers & peripheral equipment for resale .....	156	29 826	9.8	X
42143012	Computers & peripheral equipment for end use .....	524	133 381	43.8	X
4214302	Computer software (packaged) whsle .....	286	114 861	37.8	X
42144	Other commercial equipment whsle .....	11	308	.1	X
421440	Other commercial equipment whsle .....	11	308	.1	X
4214402	Store machines & equipment whsle .....	11	308	.1	X
4216	Electrical goods whsle .....	26	3 141	1.0	X
42169	Other electronic parts & equipment whsle .....	22	2 932	1.0	X
421690	Other electronic parts & equipment whsle .....	22	2 932	1.0	X
4216901	Communications equipment & supplies whsle .....	11	1 825	.6	X
4216902	Electronic parts (excluding communications equipment) whsle .....	11	1 107	.4	X
422	Wholesale trade, nondurable goods .....	175	20 394	6.7	X
4221	Paper & paper product whsle .....	19	2 035	.7	X
42211	Printing & writing paper whsle .....	8	1 371	.5	X
422110	Printing & writing paper whsle .....	8	1 371	.5	X
42212	Stationery & office supplies whsle .....	11	664	.2	X
422120	Stationery & office supplies whsle .....	11	664	.2	X
4229	Miscellaneous nondurable goods whsle .....	151	18 029	5.9	X
42299	Other miscellaneous nondurable goods whsle .....	151	18 029	5.9	X
422990	Other miscellaneous nondurable goods whsle .....	151	18 029	5.9	X
4229902	General merchandise (nondurable goods) whsle .....	151	18 029	5.9	X
<b>9970</b>	<b>Receipts for printing or photocopying performed at this establishment .....</b>	<b>298</b>	<b>87 898</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	76	29 727	33.8	X
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	14	4 204	4.8	X
42111	Automobile & other motor vehicle whsle .....	12	3 807	4.3	X
421110	Automobile & other motor vehicle whsle .....	12	3 807	4.3	X
4212	Furniture & home furnishings whsle .....	15	1 996	2.3	X
42121	Furniture whsle .....	15	1 996	2.3	X
421210	Furniture whsle .....	15	1 996	2.3	X
4212102	Office & business furniture whsle .....	12	1 963	2.2	X
4214	Professional & commercial equipment & supplies whsle .....	22	21 402	24.3	X
42142	Office equipment whsle .....	9	290	.3	X
421420	Office equipment whsle .....	9	290	.3	X
42143	Computer & computer peripheral equipment & software whsle .....	9	1 132	1.3	X
421430	Computer & computer peripheral equipment & software whsle .....	9	1 132	1.3	X
4214301	Computer & peripheral equipment whsle .....	9	1 132	1.3	X
42143012	Computers & peripheral equipment for end use .....	7	642	.7	X
4219	Miscellaneous durable goods whsle .....	16	447	.5	X
42199	Other miscellaneous durable goods whsle .....	16	447	.5	X
421990	Other miscellaneous durable goods whsle .....	16	447	.5	X
4219903	General merchandise (durable goods) whsle .....	16	447	.5	X
422	Wholesale trade, nondurable goods .....	222	58 171	66.2	X
4221	Paper & paper product whsle .....	146	48 641	55.3	X
42211	Printing & writing paper whsle .....	14	20 974	23.9	X
422110	Printing & writing paper whsle .....	14	20 974	23.9	X
42212	Stationery & office supplies whsle .....	119	16 901	19.2	X
422120	Stationery & office supplies whsle .....	119	16 901	19.2	X
42213	Industrial & personal service paper whsle .....	13	10 766	12.2	X
422130	Industrial & personal service paper whsle .....	13	10 766	12.2	X
4229	Miscellaneous nondurable goods whsle .....	72	9 159	10.4	X
42299	Other miscellaneous nondurable goods whsle .....	68	7 397	8.4	X
422990	Other miscellaneous nondurable goods whsle .....	68	7 397	8.4	X
4229902	General merchandise (nondurable goods) whsle .....	64	4 687	5.3	X
<b>9980</b>	<b>Receipts for machine shop job work .....</b>	<b>550</b>	<b>64 012</b>	<b>100.0</b>	<b>X</b>

See footnotes at end of table.

**Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>9980</b>	<b>Receipts for machine shop job work—Con.</b>				
421	Wholesale trade, durable goods .....	547	63 824	99.7	X
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	484	57 398	89.7	X
42111	Automobile & other motor vehicle whsle .....	129	24 512	38.3	X
421110	Automobile & other motor vehicle whsle .....	129	24 512	38.3	X
4211101	Automobile & motorcycle whsle .....	31	1 114	1.7	X
4211103	Light truck & van (14,000 lb or less) whsle .....	8	3 703	5.8	X
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle .....	17	D	D	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	69	14 796	23.1	X
42112	Motor vehicle supplies & new parts whsle .....	269	28 324	44.2	X
421120	Motor vehicle supplies & new parts whsle .....	269	28 324	44.2	X
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	134	11 258	17.6	X
4211202	Motor vehicle supplies & new parts—jobbers .....	135	17 066	26.7	X
42114	Motor vehicle parts, (used) whsle .....	84	4 498	7.0	X
421140	Motor vehicle parts, (used) whsle .....	84	4 498	7.0	X
4218	Machinery, equipment, & supplies whsle .....	36	5 215	8.1	X
42181	Construction & mining (except petroleum) machinery & equip whsle .....	7	165	.3	X
421810	Construction & mining (except petroleum) machinery & equip whsle .....	7	165	.3	X
42182	Farm & garden machinery & equipment whsle .....	8	950	1.5	X
421820	Farm & garden machinery & equipment whsle .....	8	950	1.5	X
42183	Industrial machinery & equipment whsle .....	8	3 199	5.0	X
421830	Industrial machinery & equipment whsle .....	8	3 199	5.0	X
4218303	General-purpose industrial machinery & equipment whsle .....	8	3 199	5.0	X
42185	Service establishment equipment & supplies whsle .....	9	34	.1	X
421850	Service establishment equipment & supplies whsle .....	9	34	.1	X
4218504	Other service establishment equipment & supplies whsle .....	9	D	D	X
4219	Miscellaneous durable goods whsle .....	24	826	1.3	X
42199	Other miscellaneous durable goods whsle .....	22	530	.8	X
421990	Other miscellaneous durable goods whsle .....	22	530	.8	X
4219903	General merchandise (durable goods) whsle .....	22	530	.8	X

<sup>1</sup>Commodity line percents by kind of business may not sum to 100.0 because of rounding.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
	<b>Manufacturers' sales branches and sales offices .....</b>	<b>'29 305</b>	<b>X</b>	<b>'1 258 874 769</b>	<b>X</b>	<b>100.0</b>	<b>79.3</b>
0100	New and used automobiles, motorcycles, etc.....	219	248 447 042	124 572 599	50.1	9.9	66.6
0111	New automobiles.....	199	246 530 538	121 890 064	49.4	9.7	X
0113	Motorcycles.....	15	21 780 250	1 957 248	9.0	.2	X
0114	Motorscooters, mopeds, snowmobiles, and utility trailers.....	33	20 133 384	725 287	3.6	.1	X
0120	Buses, campers, and motor homes.....	51	67 156 759	2 720 722	4.1	.2	79.3
0121	Buses.....	51	67 156 759	1 719 231	2.6	.1	X
0122	Motor homes, car trailers, and campers.....	22	64 180 146	1 001 487	1.6	.1	X
0130	Light trucks and vans (14,000 lb or less).....	147	194 943 157	117 080 909	60.1	9.3	63.2
0131	New light trucks.....	145	194 931 037	113 009 857	58.0	9.0	X
0133	Vans and cargo vans (new and used).....	61	102 304 466	4 067 488	4.0	.3	X
0140	Medium trucks and tractors (14,001 to 26,000 lb).....	99	83 063 278	3 184 876	3.8	.3	X
0150	Heavy trucks and tractors (over 26,000 lb).....	165	71 004 574	5 400 979	7.6	.4	78.9
0151	New heavy trucks (one piece).....	92	69 464 192	4 044 375	5.8	.3	X
0152	New heavy truck tractors.....	18	550 989	192 359	34.9	Z	X
0153	New truck trailers.....	64	1 178 301	890 157	75.5	.1	X
0155	Used heavy trucks, tractors, and trailers.....	87	1 645 231	247 220	15.0	Z	X
0200	New and rebuilt automotive parts and supplies.....	1 142	59 659 349	27 473 042	46.1	2.2	24.6
0211	Batteries.....	220	1 444 699	1 250 808	86.6	.1	X
0212	Engines (complete).....	107	5 005 233	2 164 118	43.2	.2	X
0213	Electrical engine parts (including ignition parts).....	74	13 606 330	5 012 195	36.8	.4	X
0214	Brake parts (including fluid and all disk and drum parts).....	114	10 633 426	996 913	9.4	.1	X
0215	Exhaust system parts.....	90	11 107 571	491 974	4.4	Z	X
0216	Glass.....	89	1 532 828	558 196	36.4	Z	X
0217	Hoses, belts, gaskets, and wiper blades.....	131	11 220 355	972 531	8.7	.1	X
0218	Filters (oil, air, gas, and transmission).....	61	6 446 834	339 932	5.3	Z	X
0219	Engine parts, except electrical.....	155	14 710 451	2 049 561	13.9	.2	X
0221	Body parts and repair materials.....	51	9 427 437	3 042 293	32.3	.2	X
0222	Suspension parts (shocks, struts, balljoints, etc.).....	98	12 897 332	1 698 843	13.2	.1	X
0223	Parts, n.e.c.....	302	13 897 383	5 222 196	37.6	.4	X
0224	Accessories.....	466	11 821 456	1 483 742	12.6	.1	X
0240	Used automotive parts, accessories, and equipment.....	126	879 023	59 093	6.7	Z	X
0250	Petroleum products marketing equipment.....	20	347 941	135 583	39.0	Z	X
0300	Tires and tubes.....	254	13 649 188	9 886 945	72.4	.8	38.3
0311	New tires and tubes.....	215	10 406 474	9 720 957	93.4	.8	X
0312	Recapped and used tires and repair materials.....	84	294 613	163 844	55.6	Z	X
0400	Household and lawn furniture.....	97	1 643 095	1 551 629	94.4	.1	73.8
0411	Upholstered furniture.....	73	1 440 048	687 927	47.8	.1	X
0412	Sleep furniture and equipment.....	60	1 089 054	141 517	13.0	Z	X
0414	Other furniture (including sleep sofas).....	70	1 046 328	705 731	67.4	.1	X
0420	Office and business furniture.....	187	6 107 655	5 521 541	90.4	.4	76.2
0421	New office furniture (wooden and metal).....	175	5 717 716	5 442 000	95.2	.4	X
0500	Household china, glassware, crockery, and plastic housewares.....	22	1 709 002	524 230	30.7	Z	X
0520	Linens, domestics, curtains, and draperies.....	110	5 793 722	4 099 923	70.8	.3	54.2
0521	Bedspreads, blankets, and bedding.....	74	3 327 312	1 844 410	55.4	.1	X
0522	Curtains and draperies.....	32	813 363	191 617	23.6	Z	X
0523	Shades and blinds.....	28	521 953	206 034	39.5	Z	X
0524	Towels and washcloths.....	47	2 958 899	1 164 713	39.4	.1	X
0525	Other linens and domestics.....	20	2 296 181	585 092	25.5	Z	X
0530	Flooring and floor coverings.....	118	10 164 669	8 178 993	80.5	.7	66.4
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads).....	97	9 460 246	7 425 635	78.5	.6	X
0532	Hardwood flooring.....	13	98 524	47 681	48.4	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods).....	21	1 795 220	694 962	38.7	.1	X
0540	Other home furnishings.....	97	3 773 601	989 409	26.2	.1	69.8
0541	Metal flatware and kitchen utensils.....	14	775 453	319 063	41.1	Z	X
0542	Mirrors, lamps, and picture frames.....	42	429 400	93 186	21.7	Z	X
0543	Home furnishings, n.e.c.....	41	2 419 140	564 112	23.3	Z	X
0600	Lumber: rough, dressed, and finished.....	215	7 999 839	4 690 205	58.6	.4	70.7
0611	Dimensional lumber (non-treated).....	192	7 696 554	4 106 709	53.4	.3	X
0612	Treated lumber.....	56	2 344 039	245 576	10.5	Z	X
0613	Boards.....	74	4 536 780	329 368	7.3	Z	X
0620	Plywood and millwork.....	601	9 896 142	5 159 329	52.1	.4	74.4
0621	Softwood plywood and oriented strand board (OSB).....	137	6 327 957	1 712 569	27.1	.1	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard).....	163	4 186 409	846 692	20.2	.1	X
0623	Gypsum, specialty boards, and treatments.....	71	814 340	168 815	20.7	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.).....	337	5 104 058	1 598 890	31.3	.1	X
0625	Metal millwork.....	123	2 026 629	526 194	26.0	Z	X
0626	Other millwork and wood siding (including trusses and wood roofing).....	80	2 328 647	302 648	13.0	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel.....	774	5 961 884	5 805 507	97.4	.5	66.7
0711	Ready-mixed or transit-mixed concrete.....	19	139 968	40 031	28.6	Z	X
0712	Cement and lime.....	313	3 366 174	2 948 666	87.6	.2	X
0713	Sand, gravel, and crushed stone.....	144	767 680	339 847	44.3	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.....	481	2 644 239	2 470 978	93.4	.2	X
0720	Roofing, siding, and insulation materials.....	321	6 363 169	3 210 124	50.4	.3	76.8
0721	Roofing, except wood.....	208	4 360 945	1 749 218	40.1	.1	X
0722	Siding, except wood.....	235	3 843 275	753 714	19.6	.1	X
0723	Insulation materials.....	163	4 065 304	700 885	17.2	.1	X
0730	Flat glass and other construction glass (excluding automotive).....	192	1 531 426	760 530	49.7	.1	X

See footnotes at end of table.



**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>Manufacturers' sales branches and sales offices—Con.</b>							
0740	Other construction materials	485	3 978 029	1 326 181	33.3	.1	73.6
0741	Rain-carrying equipment (down spouts, gutters, etc.)	134	1 231 885	95 047	7.7	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	323	2 699 000	1 223 918	45.3	.1	X
0800	Photographic equipment and supplies (excluding video)	89	8 671 357	7 016 972	80.9	.6	54.6
0811	Still picture photographic equipment	43	7 192 737	524 307	7.3	Z	X
0812	Motion picture photographic equipment	7	3 607 383	15 681	.4	Z	X
0813	Photographic film	56	7 800 713	4 016 765	51.5	.3	X
0814	Developing supplies (excluding film)	54	7 257 604	1 811 507	25.0	.1	X
0815	Other photographic equipment and supplies	61	7 495 174	585 691	7.8	Z	X
0900	Office equipment	698	31 214 548	4 906 504	15.7	.4	60.5
0911	Typewriters and dedicated word processors	20	156 924	40 164	25.6	Z	X
0912	Calculators and accounting machines	8	12 873 696	130 026	1.0	Z	X
0913	Copying machines and equipment	383	8 670 548	3 614 414	41.7	.3	X
0914	Dictating, transcribing, and recording machines	133	185 831	191 759	100.0	Z	X
0915	Mailing, letter handling, and addressing machines	157	2 277 912	785 742	34.5	.1	X
0920	New computer equipment	1 964	83 725 353	57 778 800	69.0	4.6	64.0
0921	Computers	1 403	67 850 643	39 801 288	58.7	3.2	X
0922	Computer storage devices	825	54 960 143	6 917 481	12.6	.5	X
0923	Computer printers	805	46 571 061	7 051 639	15.1	.6	X
0924	Other computer peripheral equipment	665	31 522 409	3 977 497	12.6	.3	X
0930	Used computer equipment	50	469 325	53 232	11.3	Z	X
0950	Computer software (packaged)	870	40 560 770	6 550 690	16.2	.5	X
0960	Restaurant and hotel equipment and supplies	80	1 883 025	466 344	24.8	Z	X
0970	Store machines and equipment	426	21 637 519	1 143 895	5.3	.1	1.1
0971	Vending machines	33	253 768	240 467	94.8	Z	X
0972	Other store machines and equipment	61	347 955	281 340	80.9	Z	X
1000	Medical, hospital, and surgical supplies	486	30 918 287	19 725 611	63.8	1.6	43.0
1011	Surgical and medical instruments and equipment	293	14 793 686	11 371 181	76.9	.9	X
1012	Orthopedic, and prosthetic appliances and supplies	18	1 893 188	1 275 884	67.4	.1	X
1013	Other surgical, medical, and hospital supplies	177	6 824 146	5 767 520	84.5	.5	X
1020	Dental supplies	28	1 241 769	266 525	21.5	Z	77.8
1022	Instruments and other supplies	27	1 100 865	246 804	22.4	Z	X
1030	Optical and ophthalmic goods	68	899 518	858 391	95.4	.1	62.7
1031	Ophthalmic goods	55	621 604	581 651	93.6	Z	X
1033	Optometric equipment and supplies	10	142 525	92 582	65.0	Z	X
1034	Optical goods, n.e.c. (excluding cameras)	10	200 088	156 136	78.0	Z	X
1040	Religious and school supplies	17	436 176	217 743	49.9	Z	.3
1041	Religious supplies	9	211 078	210 991	100.0	Z	X
1050	Other professional equipment and supplies	136	4 214 081	1 311 531	31.1	.1	78.9
1051	Architects' equipment and supplies	6	14 625	2 196	15.0	Z	X
1052	Drafting instruments	6	14 625	730	5.0	Z	X
1053	Engineers' equipment and supplies	8	96 272	43 566	45.3	Z	X
1054	Laboratory equipment	37	821 578	293 631	35.7	Z	X
1055	Scientific instruments	83	2 524 275	648 452	25.7	.1	X
1056	Veterinarians' equipment and supplies	9	937 063	53 744	5.7	Z	X
1057	Professional equipment and supplies, n.e.c.	33	714 713	269 205	37.7	Z	X
1100	Iron and steel products (semifinished)	154	3 999 148	1 749 435	43.7	.1	66.6
1111	Sheet bars and tin plate bars	47	338 561	222 715	65.8	Z	X
1113	Rough castings and foundry products	54	1 016 338	627 247	61.7	.1	X
1114	Forgings	18	1 286 579	359 889	28.0	Z	X
1116	Other semifinished iron and steel products	44	1 294 644	537 980	41.6	Z	X
1120	Flat iron and steel products	267	21 288 864	19 457 751	91.4	1.5	70.6
1121	Plates	72	4 876 093	1 314 808	27.0	.1	X
1122	Strips (hot-rolled and cold-rolled)	44	1 814 355	1 006 074	55.5	.1	X
1123	Sheets (cold-rolled)	111	17 730 731	4 587 679	25.9	.4	X
1124	Sheets (hot-rolled)	115	17 386 029	4 342 333	25.0	.3	X
1126	Sheets (galvanized and coated)	115	17 737 104	7 235 633	40.8	.6	X
1127	Tin plate and terneplate	28	8 818 727	245 330	2.8	Z	X
1128	Fabricated and structural plate products	63	1 443 908	78 302	5.4	Z	X
1129	Other flat iron and steel products	53	8 510 386	618 083	7.3	Z	X
1140	Iron and steel wire and wire products	197	4 413 099	1 436 659	32.6	.1	31.4
1141	Wire (plain, coated, barbed, and twisted)	36	1 652 982	290 910	17.6	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	92	1 098 794	664 712	60.5	.1	X
1150	Iron and steel pipe and tubing	260	6 133 497	3 080 816	50.2	.2	67.7
1152	Tubing	68	2 393 079	452 813	18.9	Z	X
1153	Standard steel pipe	52	2 150 852	1 660 201	77.2	.1	X
1154	Other steel pipe	109	2 423 588	709 141	29.3	.1	X
1160	Other iron and steel products	210	5 521 919	2 455 835	44.5	.2	68.6
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled	35	2 972 485	822 339	27.7	.1	X
1163	Bars and bar-size shapes: cold finished	31	465 385	196 189	42.2	Z	X
1164	Concrete reinforcement bars	25	693 114	427 977	61.7	Z	X
1165	Structural shapes (excluding bar-size shapes)	48	920 939	162 384	17.6	Z	X
1167	Finished products, n.e.c.	107	1 101 692	840 922	76.3	.1	X
1170	Alloy steel	120	3 765 489	1 267 111	33.7	.1	72.3
1171	Bars, hot-rolled or cold-finished	97	3 237 832	654 210	20.2	.1	X
1173	Pipe, tubing, and plates	18	1 587 243	319 548	20.1	Z	X
1175	Other alloy steel	48	1 016 974	293 353	28.8	Z	X
1180	Stainless steel	170	3 191 951	1 741 639	54.6	.1	79.0
1181	Plates	62	1 448 090	287 427	19.8	Z	X
1182	Strip	33	911 294	196 238	21.5	Z	X
1183	Sheets	68	1 566 510	373 494	23.8	Z	X
1184	Bars and bar-size shapes	99	2 041 768	557 689	27.3	Z	X
1185	Other stainless steel (including tubing)	98	2 252 952	326 791	14.5	Z	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>Manufacturers' sales branches and sales offices—Con.</b>							
1200	Copper and brass .....	107	4 197 136	2 620 091	62.4	.2	75.4
1211	Copper wire mill products (structural only) .....	11	1 519 983	810 434	53.3	.1	X
1212	Flat products (sheets, strips, and plates) .....	54	1 423 191	844 128	59.3	.1	X
1213	Tubular products (pipes and tubes) .....	58	1 571 274	691 005	44.0	.1	X
1214	Rod, nonelectrical wire, extruded shapes, etc. ....	51	2 685 889	251 845	9.4	Z	X
1220	Aluminum shapes, forms, etc. ....	277	8 742 729	5 090 458	58.2	.4	71.3
1221	Plates (.250 inch and over) .....	122	3 488 469	941 835	27.0	.1	X
1222	Sheets and coils (.006 to .249 inch) .....	124	4 232 383	1 948 237	46.0	.2	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) .....	141	5 912 976	1 783 967	30.2	.1	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	101	4 256 760	268 164	6.3	Z	X
1225	Foils .....	20	905 466	102 931	11.4	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	68	2 531 445	1 714 273	67.7	.1	X
1300	Coal and coke .....	38	3 781 980	3 733 323	98.7	.3	79.2
1311	Coal .....	28	3 342 417	3 315 179	99.2	.3	X
1312	Coke .....	7	434 830	418 128	96.2	Z	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	10	1 086 963	978 118	90.0	.1	X
1400	Electrical apparatus and equipment .....	2 091	42 233 790	25 653 661	60.7	2.0	47.9
1411	Power and distribution transformers .....	629	10 999 006	2 480 627	22.6	.2	X
1412	Switchgear and switchboard apparatus .....	523	6 993 292	2 174 470	31.1	.2	X
1413	Motors and generators (including motor-generator sets) .....	542	6 338 279	2 881 729	45.5	.2	X
1414	Conduit, raceway, and fittings .....	450	4 405 953	552 530	12.5	Z	X
1415	Electric bulbs (all types) .....	196	5 811 844	2 695 216	46.4	.2	X
1416	Interior wiring (excluding conduit) .....	299	3 659 140	880 895	24.1	.1	X
1417	Exterior wiring and cable (excluding conduit) .....	174	2 294 948	458 516	20.0	Z	X
1418	Lighting fixtures (residential and commercial) .....	220	2 590 114	751 648	29.0	.1	X
1419	Industrial controls .....	1 103	16 013 433	8 622 143	53.8	.7	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	790	14 369 842	3 510 783	24.4	.3	X
1500	Electrical appliances, household .....	164	12 268 848	9 714 244	79.2	.8	56.6
1512	Radios, stereos, and CD players .....	12	504 617	430 420	85.3	Z	X
1514	Electrical household ranges and ovens .....	85	7 893 122	2 204 229	27.9	.2	X
1515	Refrigerators and freezers, household .....	86	8 103 833	2 425 130	29.9	.2	X
1516	Household laundry equipment .....	81	8 010 386	1 945 924	24.3	.2	X
1517	Vacuum cleaners and sewing machines, household .....	44	883 542	716 341	81.1	.1	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	100	8 381 527	1 545 181	18.4	.1	X
1600	Electronic parts and equipment, except communication .....	1 220	46 260 760	26 410 329	57.1	2.1	40.2
1612	Integrated circuits .....	421	13 254 724	9 141 170	69.0	.7	X
1613	Capacitors and resistors .....	149	5 255 265	649 071	12.4	.1	X
1615	Discrete semiconductors, etc. ....	253	16 107 884	7 701 926	47.8	.6	X
1616	Electronic connectors and other passive electronic parts .....	267	6 293 265	3 601 009	57.2	.3	X
1618	Electronic parts and equipment, n.e.c. ....	415	9 821 828	5 185 633	52.8	.4	X
1650	Communication equipment and supplies .....	2 276	71 352 182	47 307 534	66.3	3.8	41.8
1651	Telephones .....	1 374	13 099 223	6 900 034	52.7	.5	X
1652	Other electronic communication equipment .....	1 893	45 242 805	26 541 958	58.7	2.1	X
1653	Other electrical communication equipment .....	385	27 052 430	13 452 546	49.7	1.1	X
1700	Hardware .....	538	12 053 148	7 303 668	60.6	.6	44.2
1711	Hand tools (including power driven) .....	262	7 461 510	4 686 619	62.8	.4	X
1712	Bolts, nuts, rivets, and fasteners .....	122	1 569 460	902 262	57.5	.1	X
1713	Cutlery .....	86	3 542 213	1 485 866	41.9	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	261	4 585 237	3 724 639	81.2	.3	72.7
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	77	628 895	97 701	15.5	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	170	3 001 121	1 101 862	36.7	.1	X
1813	Plumbing fixtures .....	140	3 233 753	1 989 557	61.5	.2	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	44	212 640	19 298	9.1	Z	X
1815	Boilers, radiators, and convectors .....	35	279 580	213 460	76.4	Z	X
1818	Other plumbing and heating equipment and supplies .....	128	2 403 763	267 870	11.1	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	317	7 141 023	3 279 433	45.9	.3	44.6
1911	Furnaces (warm air) .....	55	1 423 323	355 194	25.0	Z	X
1912	Central air-conditioning (residential and commercial) .....	182	3 186 916	1 766 677	55.4	.1	X
1914	Heat pumps (residential and commercial) .....	42	1 370 842	124 444	9.1	Z	X
1916	Air cleaning and filtration systems .....	132	1 946 600	382 070	19.6	Z	X
1917	Compressors for air-conditioners .....	112	1 668 439	86 266	5.2	Z	X
1918	Condensing units for air-conditioners .....	99	2 576 209	364 939	14.2	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	92	1 454 861	75 258	5.2	Z	X
2000	Refrigeration equipment and supplies .....	121	2 020 823	1 072 517	53.1	.1	70.1
2011	Commercial refrigerators (reach-in and walk-in) .....	24	807 595	415 843	51.5	Z	X
2012	Unit coolers for commercial refrigerators .....	52	1 212 299	107 099	8.8	Z	X
2013	Condensing units for commercial refrigerators .....	37	852 082	58 240	6.8	Z	X
2014	Refrigerants .....	7	31 728	5 151	16.2	Z	X
2015	Other refrigeration equipment and supplies .....	74	1 317 058	481 192	36.5	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	326	12 678 206	11 294 408	89.1	.9	54.4
2111	New off-highway wheel and track-laying tractors .....	69	7 397 702	2 000 454	27.0	.2	X
2112	New power cranes, draglines, and shovels .....	25	672 353	262 731	39.1	Z	X
2113	New mixers, pavers, and related equipment .....	65	6 343 529	276 391	4.4	Z	X
2114	New tractor shovel loaders .....	30	5 784 194	615 979	10.6	Z	X
2115	New graders, rollers, and off-highway trucks .....	76	6 242 636	1 083 782	17.4	.1	X
2116	New mining machinery .....	89	1 438 742	382 252	26.6	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	215	9 859 166	6 418 821	65.1	.5	X
2118	Used construction and mining machinery and equipment .....	101	1 500 096	187 269	12.5	Z	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
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<b>Manufacturers' sales branches and sales offices—Con.</b>							
2200	Farm machinery, equipment, and parts	208	30 254 214	6 470 473	21.4	.5	15.9
2211	New tractors (farm)	39	7 400 965	2 688 482	36.3	.2	X
2212	New harvesting machinery	51	7 432 152	1 556 245	20.9	.1	X
2213	New land preparation, planting, and cultivating machinery	41	7 520 339	708 852	9.4	.1	X
2214	New dairy farm and barn equipment	51	445 505	28 413	6.4	Z	X
2215	New irrigation equipment	16	229 666	166 075	72.3	Z	X
2216	Other new farm machinery and equipment	102	9 001 093	891 345	9.9	.1	X
2218	Used farm machinery and equipment	27	1 367 315	29 305	2.1	Z	X
2220	Garden machinery, equipment, and parts	329	7 639 312	1 756 294	23.0	.1	73.6
2221	New power lawn mowers	26	5 692 843	509 975	9.0	Z	X
2222	Other new lawn and garden machinery and equipment	32	6 592 747	999 607	15.2	.1	X
2223	Used garden machinery and equipment	10	240 911	5 470	2.3	Z	X
2230	Food-processing machinery, equipment, and parts	44	468 254	322 654	68.9	Z	76.3
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	22	282 201	188 501	66.8	Z	X
2232	New packing, packaging, and bottling equipment	26	223 978	133 813	59.7	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	227	1 768 616	1 134 083	64.1	.1	75.5
2311	Pumps	175	1 258 773	871 871	69.3	.1	X
2312	Motors	54	450 599	70 516	15.6	Z	X
2313	Parts for pumps and motors	118	811 354	191 694	23.6	Z	X
2320	General-purpose industrial machinery, equipment, and parts	1 252	19 884 616	7 820 349	39.3	.6	35.8
2321	New pumps, compressors (air or gas), and equipment	281	3 165 984	1 968 936	62.2	.2	X
2323	New diesel engines (excluding automotive)	16	120 581	55 977	46.4	Z	X
2326	New controlling, recording, and indicating instruments and access	342	5 284 726	2 727 145	51.6	.2	X
2327	All other new general-purpose industrial machinery and equipment	390	3 760 009	1 972 621	52.5	.2	X
2328	Used general-purpose industrial machinery and equipment	36	815 463	38 368	4.7	Z	X
2330	Metalworking machinery, equipment, and parts	142	2 491 431	2 269 524	91.1	.2	X
2340	Materials handling machinery, equipment, and parts	357	5 002 901	2 404 827	48.1	.2	33.6
2341	New conveying equipment	185	1 960 735	862 212	44.0	.1	X
2342	New hoists, cranes, and monorails	64	995 943	184 340	18.5	Z	X
2343	New forklift trucks	62	1 574 215	1 022 631	65.0	.1	X
2345	Used materials handling machinery, equipment, and parts	53	1 531 930	172 116	11.2	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	654	3 425 482	2 830 665	82.6	.2	66.4
2351	New oil refining and pipeline machinery, equipment, and supplies	121	488 342	367 144	75.2	Z	X
2352	New oil field machinery, equipment, and supplies (including drilling bits)	503	2 588 416	2 329 460	90.0	.2	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies	71	279 401	89 165	31.9	Z	X
2360	Other industrial machinery, equipment, and parts	465	8 015 956	6 927 645	86.4	.6	58.5
2362	New power plant machinery (excluding electrical)	8	90 462	24 562	27.2	Z	X
2363	New printing trades machinery, equipment, and supplies	179	3 398 074	3 066 280	90.2	.2	X
2364	New textile and sewing machinery and equipment	34	590 185	572 694	97.0	Z	X
2366	Other new industrial machinery and equipment	240	3 888 177	3 102 863	79.8	.2	X
2367	Used industrial machinery and equipment	22	500 955	67 437	13.5	Z	X
2370	Mechanical power transmission supplies	370	7 770 352	5 122 984	65.9	.4	75.6
2371	Bearings and bushings	220	5 186 636	3 774 032	72.8	.3	X
2372	Other mechanical power transmission supplies	271	4 733 321	1 348 509	28.5	.1	X
2380	Industrial valves and fittings (except fluid-power)	123	1 124 499	691 176	61.5	.1	X
2390	Hydraulic and pneumatic (fluid-power) valves	49	286 829	92 772	32.3	Z	77.6
2391	Hydraulic valves	41	222 144	43 928	19.8	Z	X
2392	Pneumatic valves	42	254 116	48 840	19.2	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	53	508 138	68 252	13.4	Z	28.9
2411	Hydraulic cylinders and rotary actuators	29	160 298	26 779	16.7	Z	X
2412	Pneumatic cylinders and rotary actuators	36	399 981	36 821	9.2	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	76	1 068 022	690 947	64.7	.1	71.6
2421	Hydraulic and pneumatic connectors	67	848 941	509 493	60.0	Z	X
2422	Hydraulic and pneumatic assemblies	51	747 256	162 283	21.7	Z	X
2430	Fluid-power filters, components, accessories, and parts	50	374 784	72 749	19.4	Z	76.5
2431	Filters	36	252 744	37 994	15.0	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	37	274 687	34 268	12.5	Z	X
2440	Welding supplies (excluding gases)	527	2 908 365	618 826	21.3	Z	X
2450	Industrial containers and supplies	152	5 649 160	4 260 907	75.4	.3	26.8
2451	New and reconditioned drums and barrels	10	59 927	42 561	71.0	Z	X
2452	Bottles and bottlers' supplies	21	3 194 393	3 073 856	96.2	.2	X
2454	Other industrial containers and supplies	59	1 491 544	1 049 027	70.3	.1	X
2460	Other industrial supplies	563	16 692 309	12 656 643	75.8	1.0	41.8
2461	Printing and duplicating inks	101	3 670 580	3 212 221	87.5	.3	X
2462	Abrasives and abrasive materials	55	1 426 899	594 033	41.6	Z	X
2463	Nylon, polyester, and synthetic rubber	18	511 113	348 721	68.2	Z	X
2464	Mechanical rubber goods	45	1 060 973	841 805	79.3	.1	X
2465	Strapping and tape	39	879 953	658 711	74.9	.1	X
2466	Industrial supplies, n.e.c.	308	8 110 888	6 906 216	85.1	.5	X
2520	Custodial (janitors') equipment and supplies	167	4 041 193	368 015	9.1	Z	1.2
2521	Custodial equipment—power equipment	12	39 925	4 017	10.1	Z	X
2523	Custodial supplies	140	2 076 248	307 816	14.8	Z	X
2530	Laundry and dry-cleaning equipment and supplies	91	18 831 027	5 617 086	29.8	.4	X
2540	Other service establishment equipment and supplies	142	1 110 817	1 091 381	98.3	.1	62.9
2541	Undertakers' equipment and supplies	123	968 554	957 392	98.8	.1	X
2542	Service establishment equipment and supplies, n.e.c.	19	142 263	133 989	94.2	Z	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>Manufacturers' sales branches and sales offices—Con.</b>							
2600	Aircraft and aeronautical equipment and supplies.....	63	2 829 307	2 463 026	87.1	.2	71.6
2611	New aircraft .....	12	1 975 535	1 631 918	82.6	.1	X
2612	New aircraft engines and engine parts .....	25	427 099	236 860	55.5	Z	X
2613	Other new aircraft equipment and supplies .....	38	2 385 572	565 081	23.7	Z	X
2614	Used aircraft and aeronautical equipment and supplies .....	18	178 499	28 925	16.2	Z	X
2620	Marine machinery, equipment, and supplies .....	36	851 785	491 485	57.7	Z	57.1
2622	New marine propulsion machinery and equipment .....	19	435 292	289 482	66.5	Z	X
2623	New marine supplies .....	24	469 181	187 373	39.9	Z	X
2630	Other transportation equipment and supplies .....	9	254 899	138 078	54.2	Z	75.5
2631	New transportation equipment (excluding automotive) .....	9	254 899	131 812	51.7	Z	X
2700	Sporting and recreational goods and supplies .....	96	3 931 063	3 723 620	94.7	.3	54.6
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories .....	7	159 426	107 141	67.2	Z	X
2712	Bicycles and bicycle tires and tubes .....	7	513 469	510 413	99.4	Z	X
2714	Camping and fishing equipment and accessories .....	13	199 393	87 414	43.8	Z	X
2715	Athletic equipment and accessories .....	12	2 200 422	2 091 227	95.0	.2	X
2717	Marine pleasure craft, equipment, and accessories .....	12	933 002	796 295	85.3	.1	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	13	114 803	114 057	99.4	Z	X
2800	Toys and hobby goods and supplies .....	40	3 167 023	1 499 421	47.3	.1	28.8
2812	Other toys and games (including fireworks and children's vehicles) .....	12	855 240	778 049	91.0	.1	X
2813	Crafts and craft supplies .....	7	160 625	8 019	5.0	Z	X
2814	Other hobby goods and accessories .....	8	347 537	327 534	94.2	Z	X
2900	Ferrous metal scrap .....	17	1 003 270	10 780	1.1	Z	X
2920	Nonferrous metal scrap .....	20	1 095 188	20 469	1.9	Z	5.7
2921	Aluminum scrap .....	10	434 348	11 470	2.6	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	56	2 528 311	731 572	28.9	.1	13.0
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location .....	15	14 270	12 344	86.5	Z	X
3013	Diamonds, diamond jewelry, gem stones, and pearl jewelry where lapidary work was performed at this location .....	8	298 081	107 339	36.0	Z	X
3015	Karat gold jewelry (rings, necklaces, etc.) .....	21	519 167	280 891	54.1	Z	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	18	332 425	37 913	11.4	Z	X
3030	Precious metals—gold, silver, and platinum including precious metal coins .....	9	109 211	109 211	100.0	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	21	822 503	101 954	12.4	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	87	6 909 670	5 758 404	83.3	Z	X
3140	Prerecorded video tapes .....	37	3 515 926	1 228 785	34.9	.1	X
3150	Other durable goods .....	23	437 183	378 040	86.5	Z	71.1
3151	Coin-operated games .....	10	237 642	231 700	97.5	Z	X
3154	Other durable goods, n.e.c. ....	8	26 596	7 172	27.0	Z	X
3160	Fire extinguishers and fire safety equipment .....	21	80 289	79 395	98.9	Z	X
3200	Printing and writing paper .....	445	32 841 183	15 588 717	47.5	1.2	33.9
3211	Roll newsprint and rotogravure paper .....	58	4 040 036	919 663	22.8	.1	X
3212	Fine roll paper .....	155	10 098 956	6 320 121	62.6	.5	X
3213	Other printing and writing paper .....	320	12 649 683	8 207 321	64.9	.7	X
3300	Stationery, office supplies and greeting cards .....	1 374	22 489 903	11 552 245	51.4	.9	43.3
3311	Business forms .....	1 134	9 169 883	4 619 903	50.4	.4	X
3312	Stationery, photocopy paper, and typing paper .....	368	8 273 823	906 706	11.0	.1	X
3313	Inked ribbons, carbon paper, pens and pencils .....	300	7 791 805	1 350 559	17.3	.1	X
3314	Toner and cartridges .....	158	1 617 235	369 145	22.8	Z	X
3315	Greeting cards .....	42	4 739 150	3 326 834	70.2	.3	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	478	4 747 848	919 029	19.4	.1	X
3400	Industrial and personal services paper and plastics .....	476	25 858 441	14 916 854	57.7	1.2	55.9
3411	Paperboard and boxboard boxes .....	170	7 647 552	5 385 180	70.4	.4	X
3412	Paper dishes, cups, and napkins .....	79	7 071 482	562 599	8.0	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	223	8 054 715	3 255 192	40.4	.3	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	57	1 655 575	219 107	13.2	Z	X
3415	Other industrial and personal service paper .....	118	7 727 931	5 371 688	69.5	.4	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	393	93 940 205	80 219 107	85.4	6.4	35.3
3511	Prescription drugs .....	183	70 451 501	60 460 475	85.8	4.8	X
3512	Nonprescription pharmaceuticals .....	78	22 498 331	4 746 239	21.1	.4	X
3513	Cosmetics .....	72	10 160 219	4 208 567	41.4	.3	X
3514	Perfumes .....	40	5 999 593	1 357 947	22.6	.1	X
3515	Other toiletries and druggists' sundries .....	158	28 231 297	9 389 726	33.3	.7	X
3600	Piece goods, knit and woven .....	209	8 205 317	6 365 776	77.6	.5	58.2
3611	Goods purchased grey and finished on contract .....	6	91 853	24 804	27.0	Z	X
3612	Cotton (including blends) .....	79	2 312 239	1 455 423	62.9	.1	X
3613	Synthetics (excluding synthetic knits) .....	71	1 957 568	1 212 479	61.9	.1	X
3614	Knit fabrics, n.e.c. (including double knit) .....	42	2 511 818	2 261 039	90.0	.2	X
3615	Woolen and worsted piece goods .....	28	1 909 770	816 781	42.8	.1	X
3616	Other piece goods .....	54	804 336	521 657	64.9	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	64	716 884	673 975	94.0	.1	X
3800	Men's and boys' wear .....	309	13 367 822	7 639 873	57.2	.6	32.6
3811	Men's and boys' suits, coats, and formal wear .....	17	398 950	251 572	63.1	Z	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	144	5 399 398	3 883 378	71.9	.3	X
3813	Men's and boys' underwear and nightwear .....	20	1 056 289	571 718	54.1	Z	X
3814	Men's and boys' work clothing and uniforms .....	123	2 408 583	2 043 314	84.8	.2	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	96	2 518 847	682 868	27.1	.1	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>Manufacturers' sales branches and sales offices—Con.</b>							
3900	Women's and children's wear . . . . .	328	14 581 597	7 059 650	48.4	.6	42.8
3911	Infants' and children's wear (to size 6X) . . . . .	33	1 584 058	859 910	54.3	.1	X
3912	Women's, misses', and girls' dresses and blouses . . . . .	121	5 242 044	1 746 883	33.3	.1	X
3913	Women's, misses', and girls' suits and coats . . . . .	26	1 197 410	561 814	46.9	Z	X
3914	Women's and misses' outerwear . . . . .	98	3 702 840	1 459 780	39.4	.1	X
3915	Women's and misses' underwear and sleepwear . . . . .	85	2 194 969	1 520 624	69.3	.1	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) . . . . .	70	1 961 211	469 489	23.9	Z	X
4000	Footwear . . . . .	94	4 181 807	2 161 794	51.7	.2	60.1
4011	All athletic footwear . . . . .	7	1 034 154	846 348	81.8	.1	X
4012	Infants' footwear . . . . .	6	228 203	74 572	32.7	Z	X
4013	Other women's, misses', and girls' footwear . . . . .	37	1 558 971	523 375	33.6	Z	X
4014	Other men's and boy's footwear . . . . .	85	1 804 182	651 121	36.1	.1	X
4015	Shoe accessories . . . . .	12	878 491	58 429	6.7	Z	X
4100	Frozen foods (packaged) . . . . .	459	29 501 811	9 062 682	30.7	.7	74.0
4111	Dinners (frozen) . . . . .	50	4 963 147	283 367	5.7	Z	X
4112	Fish and seafoods (frozen packaged) . . . . .	49	1 041 645	491 424	47.2	Z	X
4113	Vegetables (frozen) . . . . .	48	4 095 232	308 042	7.5	Z	X
4114	Fruits and fruit juices (frozen) . . . . .	76	14 120 488	1 092 095	7.7	.1	X
4115	Meat (frozen packaged) . . . . .	68	1 695 409	803 756	47.4	.1	X
4116	Frozen baked goods . . . . .	184	8 847 576	2 729 705	30.9	.2	X
4117	Other frozen foods (except frozen dairy products) . . . . .	250	7 990 955	3 353 340	42.0	.3	X
4200	Dairy products (excluding dried or canned) . . . . .	659	37 549 456	17 180 044	45.8	1.4	70.0
4211	Butter . . . . .	207	2 716 793	542 963	20.0	Z	X
4212	Cheese . . . . .	251	19 466 542	7 061 057	36.3	.6	X
4213	Milk and cream, except raw . . . . .	335	2 969 037	1 715 271	57.8	.1	X
4214	Ice cream . . . . .	380	4 559 120	2 831 987	62.1	.2	X
4216	Other dairy products . . . . .	475	31 148 884	4 960 913	15.9	.4	X
4300	Poultry and poultry products . . . . .	131	3 488 735	1 591 202	45.6	.1	24.1
4312	Eggs . . . . .	60	839 796	364 594	43.4	Z	X
4314	Other poultry (excluding frozen packaged) . . . . .	42	1 130 537	982 227	86.9	.1	X
4400	Confectionery . . . . .	317	22 420 146	17 361 900	77.4	1.4	55.6
4411	Candy . . . . .	78	8 134 883	6 676 113	82.1	.5	X
4412	Chewing gum . . . . .	34	1 981 308	963 094	48.6	.1	X
4413	Nuts . . . . .	29	1 044 843	716 385	68.6	.1	X
4414	Chips and popcorn . . . . .	226	11 080 343	7 752 784	70.0	.6	X
4415	Other confections . . . . .	40	1 470 598	399 164	27.1	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged) . . . . .	37	916 653	355 300	38.8	Z	X
4600	Meat and meat products (fresh and unpackage) . . . . .	162	32 795 761	20 446 500	62.3	1.6	32.7
4611	Beef (not killed on location) . . . . .	91	14 353 227	10 338 249	72.0	.8	X
4613	Lamb and mutton (not killed on location) . . . . .	12	1 997 335	28 085	1.4	Z	X
4614	Pork (not killed on location) . . . . .	87	10 370 040	2 620 368	25.3	.2	X
4616	Sausage and prepared meats not made on location . . . . .	105	20 598 279	6 690 733	32.5	.5	X
4618	Other meat products . . . . .	36	6 521 598	728 306	11.2	.1	X
4800	Coffee, tea, and spices . . . . .	614	34 604 913	6 343 720	18.3	.5	67.7
4811	Coffee . . . . .	398	30 178 555	4 807 633	15.9	.4	X
4812	Tea . . . . .	239	4 892 347	546 816	11.2	Z	X
4813	Spices . . . . .	87	1 391 018	914 622	65.8	.1	X
4820	Bread and baked goods . . . . .	833	27 973 537	13 137 164	47.0	1.0	74.1
4821	Breads and rolls . . . . .	412	4 493 150	3 350 437	74.6	.3	X
4822	Cookies, cakes, and other baked goods . . . . .	648	25 509 504	9 660 468	37.9	.8	X
4830	Canned foods . . . . .	302	21 397 374	11 025 604	51.5	.9	57.9
4831	Canned and bottled fruits, vegetables, and juices . . . . .	230	15 548 298	8 677 979	55.8	.7	X
4832	Canned and bottled baby foods . . . . .	47	2 414 986	1 002 733	41.5	.1	X
4836	Other canned foods . . . . .	75	6 981 114	820 639	11.8	.1	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) . . . . .	132	2 264 003	1 235 978	54.6	.1	X
4850	Soft drinks and bottled water . . . . .	1 170	34 286 663	21 595 960	63.0	1.7	68.5
4851	Soft drinks, packaged . . . . .	1 140	33 696 768	19 721 152	58.5	1.6	X
4852	Soft drinks, pre and post mix bulk . . . . .	902	18 167 209	1 437 901	7.9	.1	X
4853	Bottled water . . . . .	742	14 686 050	410 379	2.8	Z	X
4860	Other grocery specialties . . . . .	577	62 224 276	27 493 856	44.2	2.2	63.4
4861	Pasta . . . . .	68	5 855 819	1 153 486	19.7	.1	X
4862	Breakfast cereals . . . . .	129	26 284 912	10 110 782	38.5	.8	X
4863	Cooking oils and margarine . . . . .	116	20 378 648	865 236	4.2	.1	X
4864	Flour . . . . .	85	12 457 971	1 403 036	11.3	.1	X
4865	Pickles, preserves, jellies, jams, and sauces . . . . .	110	14 137 681	1 597 886	11.3	.1	X
4866	Sugar, refined . . . . .	28	551 862	306 042	55.5	Z	X
4867	Pet foods . . . . .	28	1 521 724	1 464 538	96.2	.1	X
4868	Grocery specialties, n.e.c. . . . .	340	38 292 357	10 580 213	27.6	.8	X
4900	Grain and beans . . . . .	72	868 608	276 268	31.8	Z	17.9
4911	Corn (for grain) . . . . .	54	684 103	169 281	24.7	Z	X
4912	Oats and barley . . . . .	41	717 237	33 702	4.7	Z	X
4913	Wheat . . . . .	53	280 320	6 990	2.5	Z	X
4915	Soybeans . . . . .	35	163 266	23 832	14.6	Z	X
4916	Other grain and beans (rice and edible and inedible beans) . . . . .	60	303 818	42 456	14.0	Z	X
5300	Plastics materials and basic shapes . . . . .	455	22 533 530	15 280 481	67.8	1.2	49.6
5311	Plastic pipes, rods, tubes, and shapes . . . . .	122	2 267 523	1 321 596	58.3	.1	X
5312	High pressure laminates . . . . .	77	2 326 553	1 755 905	75.5	.1	X
5313	Plastics raw materials . . . . .	104	13 988 127	8 727 618	62.4	.7	X
5314	Other plastics materials and basic shapes . . . . .	188	7 066 187	3 376 662	47.8	.3	X
5320	Industrial gases (welding, etc.) . . . . .	525	1 792 818	1 127 012	62.9	.1	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>Manufacturers' sales branches and sales offices—Con.</b>							
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	2 078	67 201 745	50 173 384	74.7	4.0	44.2
5331	Gases, compressed and liquified, except L.P.	275	8 474 739	2 154 257	25.4	.2	X
5332	Alkalies and chlorine	178	11 297 788	7 551 170	66.8	.6	X
5334	Organic fibers	20	4 088 439	3 447 917	84.3	.3	X
5335	Detergents and soaps	511	18 624 405	9 000 865	48.3	.7	X
5336	Sanitation chemicals, polishes, and waxes	202	5 637 763	1 130 702	20.1	.1	X
5338	Wood chemicals, naval stores, and gum	34	736 238	347 595	47.2	.2	X
5341	Insecticides, nonagricultural	151	3 538 677	294 943	8.3	Z	X
5342	Adhesives, sealants, and glues	109	4 423 021	832 161	18.8	.1	X
5343	Explosives	117	902 790	842 765	93.4	.1	X
5344	Other chemicals and allied products	1 155	32 090 611	23 650 777	73.7	1.9	X
5400	Petroleum products	1 195	97 608 494	93 328 788	95.6	7.4	72.7
5411	Aviation gasoline	162	8 775 327	392 006	4.5	Z	X
5412	Motor gasoline	870	86 926 664	60 962 146	70.1	4.8	X
5413	Special naphtha	16	1 998 687	71 325	3.6	Z	X
5414	Jet fuel (naphtha or kerosine type)	265	31 061 588	2 259 042	7.3	.2	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	780	75 488 919	16 267 046	21.5	1.3	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	314	42 933 014	3 725 289	8.7	.3	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.)	80	10 377 562	1 699 641	16.4	.1	X
5418	Lubricating oil and greases	423	15 085 622	7 762 543	51.5	.6	X
5420	Liquified petroleum gases (excluding natural gas)	99	6 204 890	2 186 964	35.2	.2	X
5500	Crude oil	40	19 259 508	17 563 261	91.2	1.4	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.)	250	9 470 874	2 140 839	22.6	.2	X
5600	Beer and ale	35	1 641 726	1 273 520	77.6	.1	X
5700	Wines and distilled alcoholic beverages	140	8 205 817	7 899 708	96.3	.6	44.0
5711	Wines	77	4 537 515	2 216 155	48.8	.2	X
5712	Distilled liquor (including premixed alcoholic drinks)	117	7 715 443	5 683 553	73.7	.5	X
5800	Farm supplies	761	19 195 125	18 311 248	95.4	1.5	37.3
5811	Hay, straw, and alfalfa	68	266 921	17 175	6.4	Z	X
5812	Feeds (poultry and livestock) not mixed on location	129	4 695 430	1 976 965	42.1	.2	X
5813	Prepared feeds (poultry and livestock) mixed on location	25	469 328	43 537	9.3	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners	438	6 917 063	3 667 024	53.0	.3	X
5815	Insecticides, fungicides, and pesticides	421	5 727 915	1 878 895	32.8	.1	X
5816	Other agricultural chemicals and fertilizers	603	13 397 986	10 501 789	78.4	.8	X
5817	Seeds and bulbs	347	2 020 017	109 721	5.4	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	92	475 524	69 868	14.7	Z	X
5900	Tobacco and tobacco products	69	18 645 592	18 550 931	99.5	1.5	65.6
5911	Cigars	35	3 257 061	2 835 153	87.0	.2	X
5912	Cigarettes	29	13 571 868	13 568 083	100.0	1.1	X
5913	Other tobacco products (excluding leaf)	6	2 458 205	2 145 810	87.3	.2	X
6000	Paint, paint supplies, and wallpaper	439	4 449 039	2 868 020	64.5	.2	40.2
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	246	1 987 723	1 311 860	66.0	.1	X
6012	Industrial/OEM coatings (coatings applied by original manufacturers to products during manufacturing)	122	1 244 200	655 552	52.7	.1	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings)	131	1 014 633	523 282	51.6	Z	X
6014	Paint supplies	193	746 379	200 335	26.8	Z	X
6015	Wallpaper	95	221 416	124 464	56.2	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	700	15 352 116	14 148 031	92.2	1.1	56.1
6101	Books	176	7 106 268	6 141 712	86.4	.5	X
6102	Other periodicals, newspapers, and miscellaneous printed materials	566	9 004 011	7 938 835	88.2	.6	X
6110	Flowers and florists' supplies	13	85 743	80 709	94.1	Z	X
6120	Art goods (including novelties and souvenirs)	27	1 716 840	703 176	41.0	.1	22.5
6121	Art materials	14	651 980	626 686	96.1	.1	X
6130	Textile bags, bagging, and burlap	6	25 170	25 170	100.0	Z	X
6150	Nondurable goods, n.e.c.	127	6 239 348	2 999 503	48.1	.2	X
9700	Service receipts and labor charges (including installed parts)	2 702	50 911 774	7 183 922	14.1	.6	58.7
9701	Labor charges for repair work	1 962	30 753 001	4 371 829	14.2	.3	X
9702	Parts installed in repair work	1 093	23 569 828	947 889	4.0	.1	X
9703	Other service receipts and labor charges—Specify	900	21 366 564	1 596 707	7.5	.1	X
9720	Receipts for service contracts	1 167	24 995 634	2 693 785	10.8	.2	X
9740	Receipts for installing equipment	645	9 347 960	1 401 159	15.0	.1	X
9810	Miscellaneous commodities	1 715	101 658 163	8 651 939	8.5	.7	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	6	81 476	1 423	1.7	Z	X
9930	Sales of integrated systems which you wrote or modified software	49	354 435	82 789	23.4	Z	X
9940	Rental and leasing receipts	1 221	45 814 129	2 569 663	5.6	.2	51.7
9941	Computer rental and leasing receipts	329	21 719 213	687 636	3.2	.1	X
9942	Photocopying machine rental	299	6 990 337	430 562	6.2	Z	X
9943	Other office machine rental receipts	164	2 182 700	931 043	42.7	.1	X
9950	Construction receipts	27	267 121	36 971	13.8	Z	X
9960	Custom software (designed to customer specifications)	228	2 849 087	121 393	4.3	Z	X
9970	Receipts for printing or photocopying performed at this establishment	7	100 045	7 191	7.2	Z	X
9980	Receipts for machine shop job work	1	202 724	46 523	22.9	Z	X
<b>421</b>	<b>Wholesale trade, durable goods</b>	<b>17 228</b>	<b>X</b>	<b>707 565 616</b>	<b>X</b>	<b>100.0</b>	<b>78.3</b>
0100	New and used automobiles, motorcycles, etc.	219	248 447 042	124 572 599	50.1	17.6	65.8
0111	New automobiles	199	246 530 538	121 890 064	49.4	17.2	X
0113	Motorcycles	15	21 780 250	1 957 248	9.0	.3	X
0114	Motorscooters, mopeds, snowmobiles, and utility trailers	33	20 133 384	725 287	3.6	.1	X
0120	Buses, campers, and motor homes	51	67 156 759	2 720 722	4.1	.4	78.3
0121	Buses	51	67 156 759	1 719 231	2.6	.2	X
0122	Motor homes, car trailers, and campers	22	64 180 146	1 001 487	1.6	.1	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421</b>	<b>Wholesale trade, durable goods—Con.</b>						
0130	Light trucks and vans (14,000 lb or less) .....	147	194 943 157	117 080 909	60.1	16.5	62.4
0131	New light trucks .....	145	194 931 037	113 009 857	58.0	16.0	X
0133	Vans and cargo vans (new and used) .....	61	102 304 466	4 067 488	4.0	.6	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	99	83 063 278	3 184 876	3.8	.5	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	165	71 004 574	5 400 979	7.6	.8	77.9
0151	New heavy trucks (one piece) .....	92	69 464 192	4 044 375	5.8	.6	X
0152	New heavy truck tractors .....	18	550 989	192 359	34.9	.2	X
0153	New truck trailers .....	64	1 178 301	890 157	75.5	.1	X
0155	Used heavy trucks, tractors, and trailers .....	87	1 645 231	247 220	15.0	.2	X
0200	New and rebuilt automotive parts and supplies .....	1 004	52 617 470	27 235 783	51.8	3.8	26.3
0211	Batteries .....	218	1 411 323	1 249 473	88.5	.2	X
0212	Engines (complete) .....	107	5 005 233	2 164 118	43.2	.3	X
0213	Electrical engine parts (including ignition parts) .....	74	13 606 330	5 012 195	36.8	.7	X
0214	Brake parts (including fluid and all disk and drum parts) .....	112	10 600 050	994 909	9.4	.1	X
0215	Exhaust system parts .....	88	11 074 195	490 639	4.4	.1	X
0216	Glass .....	89	1 532 828	558 196	36.4	.1	X
0217	Hoses, belts, gaskets, and wiper blades .....	129	11 186 979	972 196	8.7	.1	X
0218	Filters (oil, air, gas, and transmission) .....	60	6 433 625	339 801	5.3	.3	X
0219	Engine parts, except electrical .....	154	14 690 284	2 049 362	14.0	.3	X
0221	Body parts and repair materials .....	51	9 427 437	3 042 293	32.3	.4	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	98	12 897 332	1 698 843	13.2	.2	X
0223	Parts, n.e.c. .....	300	13 864 007	5 217 192	37.6	.7	X
0224	Accessories .....	466	11 821 456	1 483 742	12.6	.2	X
0240	Used automotive parts, accessories, and equipment .....	126	879 023	59 093	6.7	.2	X
0250	Petroleum products marketing equipment .....	17	299 979	133 772	44.6	.2	X
0300	Tires and tubes .....	226	10 409 318	9 878 252	94.9	1.4	48.1
0311	New tires and tubes .....	213	10 373 098	9 713 947	93.6	1.4	X
0312	Recapped and used tires and repair materials .....	84	294 613	163 844	55.6	.2	X
0400	Household and lawn furniture .....	96	1 640 079	1 551 328	94.6	.2	72.9
0411	Upholstered furniture .....	73	1 440 048	687 927	47.8	.1	X
0412	Sleep furniture and equipment .....	60	1 089 054	141 517	13.0	.2	X
0414	Other furniture (including sleep sofas) .....	70	1 046 328	705 731	67.4	.1	X
0420	Office and business furniture .....	182	5 992 825	5 511 725	92.0	.8	76.2
0421	New office furniture (wooden and metal) .....	175	5 717 716	5 442 000	95.2	.8	X
0500	Household china, glassware, crockery, and plastic housewares .....	21	1 675 664	520 220	31.0	.1	X
0520	Linens, domestics, curtains, and draperies .....	108	5 717 651	4 083 599	71.4	.6	53.4
0521	Bedspreads, blankets, and bedding .....	72	3 251 241	1 840 264	56.6	.3	X
0522	Curtains and draperies .....	30	737 292	179 439	24.3	.2	X
0523	Shades and blinds .....	28	521 953	206 034	39.5	.2	X
0524	Towels and washcloths .....	47	2 958 899	1 164 713	39.4	.2	X
0525	Other linens and domestics .....	20	2 296 181	585 092	25.5	.1	X
0530	Flooring and floor coverings .....	113	9 855 320	8 055 992	81.7	1.1	65.1
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	94	9 158 893	7 302 872	79.7	1.0	X
0532	Hardwood flooring .....	13	98 524	47 681	48.4	.2	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) .....	21	1 795 220	694 962	38.7	.1	X
0540	Other home furnishings .....	95	3 767 750	989 357	26.3	.1	69.1
0541	Metal flatware and kitchen utensils .....	14	775 453	319 063	41.1	.2	X
0542	Mirrors, lamps, and picture frames .....	42	429 400	93 186	21.7	.2	X
0543	Home furnishings, n.e.c. .....	41	2 419 140	564 112	23.3	.1	X
0600	Lumber: rough, dressed, and finished .....	214	7 999 816	4 690 205	58.6	.7	69.8
0611	Dimensional lumber (non-treated) .....	192	7 696 554	4 106 709	53.4	.6	X
0612	Treated lumber .....	56	2 344 039	245 576	10.5	.2	X
0613	Boards .....	74	4 536 780	329 368	7.3	.2	X
0620	Plywood and millwork .....	558	9 407 729	5 124 136	54.5	.7	73.7
0621	Softwood plywood and oriented strand board (OSB) .....	129	5 905 835	1 678 446	28.4	.2	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	163	4 186 409	846 692	20.2	.1	X
0623	Gypsum, specialty boards, and treatments .....	71	814 340	168 815	20.7	.2	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	335	5 088 289	1 598 745	31.4	.2	X
0625	Metal millwork .....	123	2 026 629	526 194	26.0	.1	X
0626	Other millwork and wood siding (including trusses and wood roofing) .....	80	2 328 647	302 648	13.0	.2	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	772	5 956 033	5 805 076	97.5	.8	66.0
0711	Ready-mixed or transit-mixed concrete .....	19	139 968	40 031	28.6	.2	X
0712	Cement and lime .....	313	3 366 174	2 948 666	87.6	.4	X
0713	Sand, gravel, and crushed stone .....	144	767 680	339 847	44.3	.2	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	481	2 644 239	2 470 978	93.4	.3	X
0720	Roofing, siding, and insulation materials .....	314	6 331 634	3 201 278	50.6	.5	76.0
0721	Roofing, except wood .....	203	4 335 261	1 740 531	40.1	.2	X
0722	Siding, except wood .....	235	3 843 275	753 714	19.6	.1	X
0723	Insulation materials .....	163	4 065 304	700 885	17.2	.1	X
0730	Flat glass and other construction glass (excluding automotive) .....	192	1 531 426	760 530	49.7	.1	X
0740	Other construction materials .....	448	3 892 777	1 323 467	34.0	.2	74.9
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	134	1 231 885	95 047	7.7	.2	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	323	2 699 000	1 223 918	45.3	.2	X
0800	Photographic equipment and supplies (excluding video) .....	79	8 300 733	6 969 904	84.0	1.0	56.2
0811	Still picture photographic equipment .....	43	7 192 737	524 307	7.3	.1	X
0812	Motion picture photographic equipment .....	7	3 607 383	15 681	.4	.2	X
0813	Photographic film .....	56	7 800 713	4 016 765	51.5	.6	X
0814	Developing supplies (excluding film) .....	54	7 257 604	1 811 507	25.0	.3	X
0815	Other photographic equipment and supplies .....	61	7 495 174	585 691	7.8	.1	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421</b>	<b>Wholesale trade, durable goods—Con.</b>						
0900	Office equipment . . . . .	663	30 597 410	4 749 492	15.5	.7	60.3
0911	Typewriters and dedicated word processors . . . . .	20	156 924	40 164	25.6	Z	X
0912	Calculators and accounting machines . . . . .	8	12 873 696	130 026	1.0	Z	X
0913	Copying machines and equipment . . . . .	348	8 053 410	3 457 402	42.9	.5	X
0914	Dictating, transcribing, and recording machines . . . . .	133	185 831	191 759	100.0	Z	X
0915	Mailing, letter handling, and addressing machines . . . . .	157	2 277 912	785 742	34.5	.1	X
0920	New computer equipment . . . . .	1 930	82 881 729	57 678 495	69.6	8.2	63.5
0921	Computers . . . . .	1 403	67 850 643	39 801 288	58.7	5.6	X
0922	Computer storage devices . . . . .	825	54 960 143	6 917 481	12.6	1.0	X
0923	Computer printers . . . . .	773	45 853 852	6 958 283	15.2	1.0	X
0924	Other computer peripheral equipment . . . . .	665	31 522 409	3 977 497	12.6	.6	X
0930	Used computer equipment . . . . .	50	469 325	53 232	11.3	Z	X
0950	Computer software (packaged) . . . . .	841	40 182 555	6 513 073	16.2	.9	X
0960	Restaurant and hotel equipment and supplies . . . . .	40	653 697	407 954	62.4	.1	X
0970	Store machines and equipment . . . . .	367	20 989 453	1 131 128	5.4	.2	1.1
0971	Vending machines . . . . .	33	253 768	240 467	94.8	Z	X
0972	Other store machines and equipment . . . . .	60	341 368	279 167	81.8	Z	X
1000	Medical, hospital, and surgical supplies . . . . .	453	18 691 418	17 908 189	95.8	2.5	74.2
1011	Surgical and medical instruments and equipment . . . . .	292	12 760 310	10 862 840	85.1	1.5	X
1012	Orthopedic, and prosthetic appliances and supplies . . . . .	18	1 893 188	1 275 884	67.4	.2	X
1013	Other surgical, medical, and hospital supplies . . . . .	177	6 824 146	5 767 520	84.5	.8	X
1020	Dental supplies . . . . .	28	1 241 769	266 525	21.5	Z	76.7
1022	Instruments and other supplies . . . . .	27	1 100 865	246 804	22.4	Z	X
1030	Optical and ophthalmic goods . . . . .	68	899 518	858 391	95.4	.1	61.9
1031	Ophthalmic goods . . . . .	55	621 604	581 651	93.6	.1	X
1033	Optometric equipment and supplies . . . . .	10	142 525	92 582	65.0	Z	X
1034	Optical goods, n.e.c. (excluding cameras) . . . . .	10	200 088	156 136	78.0	Z	X
1040	Religious and school supplies . . . . .	11	214 350	211 048	98.5	Z	3.2
1041	Religious supplies . . . . .	9	211 078	210 991	100.0	Z	X
1050	Other professional equipment and supplies . . . . .	136	4 214 081	1 311 531	31.1	.2	77.9
1051	Architects' equipment and supplies . . . . .	6	14 625	2 196	15.0	Z	X
1052	Drafting instruments . . . . .	6	14 625	730	5.0	Z	X
1053	Engineers' equipment and supplies . . . . .	8	96 272	43 566	45.3	Z	X
1054	Laboratory equipment . . . . .	37	821 578	293 631	35.7	Z	X
1055	Scientific instruments . . . . .	83	2 524 275	648 452	25.7	.1	X
1056	Veterinarians' equipment and supplies . . . . .	9	937 063	53 744	5.7	Z	X
1057	Professional equipment and supplies, n.e.c. . . . .	33	714 713	269 205	37.7	Z	X
1100	Iron and steel products (semifinished) . . . . .	154	3 999 148	1 749 435	43.7	.2	65.8
1111	Sheet bars and tin plate bars . . . . .	47	338 561	222 715	65.8	Z	X
1113	Rough castings and foundry products . . . . .	54	1 016 338	627 247	61.7	.1	X
1114	Forgings . . . . .	18	1 286 579	359 889	28.0	.1	X
1116	Other semifinished iron and steel products . . . . .	44	1 294 644	537 980	41.6	.1	X
1120	Flat iron and steel products . . . . .	265	21 276 896	19 456 468	91.4	2.8	69.7
1121	Plates . . . . .	72	4 876 093	1 314 808	27.0	.2	X
1122	Strips (hot-rolled and cold-rolled) . . . . .	44	1 814 355	1 006 074	55.5	.1	X
1123	Sheets (cold-rolled) . . . . .	111	17 730 731	4 587 679	25.9	.6	X
1124	Sheets (hot-rolled) . . . . .	115	17 386 029	4 342 333	25.0	.6	X
1126	Sheets (galvanized and coated) . . . . .	115	17 737 104	7 235 633	40.8	1.0	X
1127	Tin plate and terneplate . . . . .	28	8 818 727	245 330	2.8	Z	X
1128	Fabricated and structural plate products . . . . .	63	1 443 908	78 302	5.4	Z	X
1129	Other flat iron and steel products . . . . .	53	8 510 386	618 083	7.3	.1	X
1140	Iron and steel wire and wire products . . . . .	191	4 405 790	1 436 260	32.6	.2	31.0
1141	Wire (plain, coated, barbed, and twisted) . . . . .	36	1 652 982	290 910	17.6	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties . . . . .	92	1 098 794	664 712	60.5	.1	X
1150	Iron and steel pipe and tubing . . . . .	258	6 127 646	3 080 709	50.3	.4	66.9
1152	Tubing . . . . .	68	2 393 079	452 813	18.9	.1	X
1153	Standard steel pipe . . . . .	52	2 150 852	1 660 201	77.2	.2	X
1154	Other steel pipe . . . . .	109	2 423 588	709 141	29.3	.2	X
1160	Other iron and steel products . . . . .	210	5 521 919	2 455 835	44.5	.3	67.7
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled . . . . .	35	2 972 485	822 339	27.7	.1	X
1163	Bars and bar-size shapes: cold finished . . . . .	31	465 385	196 189	42.2	Z	X
1164	Concrete reinforcement bars . . . . .	25	693 114	427 977	61.7	.1	X
1165	Structural shapes (excluding bar-size shapes) . . . . .	48	920 939	162 384	17.6	Z	X
1167	Finished products, n.e.c. . . . .	107	1 101 692	840 922	76.3	.1	X
1170	Alloy steel . . . . .	120	3 765 489	1 267 111	33.7	.2	71.3
1171	Bars, hot-rolled or cold-finished . . . . .	97	3 237 832	654 210	20.2	.1	X
1173	Pipe, tubing, and plates . . . . .	18	1 587 243	319 548	20.1	Z	X
1175	Other alloy steel . . . . .	48	1 016 974	293 353	28.8	Z	X
1180	Stainless steel . . . . .	170	3 191 951	1 741 639	54.6	.2	78.0
1181	Plates . . . . .	62	1 448 090	287 427	19.8	Z	X
1182	Strip . . . . .	33	911 294	196 238	21.5	Z	X
1183	Sheets . . . . .	68	1 566 510	373 494	23.8	.1	X
1184	Bars and bar-size shapes . . . . .	99	2 041 768	557 689	27.3	.1	X
1185	Other stainless steel (including tubing) . . . . .	98	2 252 952	326 791	14.5	Z	X
1200	Copper and brass . . . . .	95	4 078 702	2 597 412	63.7	.4	75.7
1211	Copper wire mill products (structural only) . . . . .	11	1 519 983	810 434	53.3	Z	X
1212	Flat products (sheets, strips, and plates) . . . . .	54	1 423 191	844 128	59.3	.1	X
1213	Tubular products (pipes and tubes) . . . . .	58	1 571 274	691 005	44.0	.1	X
1214	Rod, nonelectrical wire, extruded shapes, etc. . . . .	51	2 685 889	251 845	9.4	Z	X

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421</b>	<b>Wholesale trade, durable goods—Con.</b>						
1220	Aluminum shapes, forms, etc.	272	8 623 517	5 088 779	59.0	.7	71.3
1221	Plates (.250 inch and over)	122	3 488 469	941 835	27.0	.1	X
1222	Sheets and coils (.006 to .249 inch)	124	4 232 383	1 948 237	46.0	.3	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	141	5 912 976	1 783 967	30.2	.3	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing)	101	4 256 760	268 164	6.3	Z	X
1225	Foils	20	905 466	102 931	11.4	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	68	2 531 445	1 714 273	67.7	.2	X
1300	Coal and coke	34	3 777 247	3 733 307	98.8	.5	78.3
1311	Coal	28	3 342 417	3 315 179	99.2	.5	X
1312	Coke	7	434 830	418 128	96.2	.1	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	9	991 851	975 267	98.3	.1	X
1400	Electrical apparatus and equipment	2 089	42 227 939	25 653 177	60.7	3.6	47.2
1411	Power and distribution transformers	629	10 999 006	2 480 627	22.6	.4	X
1412	Switchgear and switchboard apparatus	523	6 993 292	2 174 470	31.1	.3	X
1413	Motors and generators (including motor-generator sets)	542	6 338 279	2 881 729	45.5	.4	X
1414	Conduit, raceway, and fittings	450	4 405 953	552 530	12.5	.1	X
1415	Electric bulbs (all types)	196	5 811 844	2 695 216	46.4	.4	X
1416	Interior wiring (excluding conduit)	299	3 659 140	880 895	24.1	.1	X
1417	Exterior wiring and cable (excluding conduit)	174	2 294 948	458 516	20.0	.1	X
1418	Lighting fixtures (residential and commercial)	220	2 590 114	751 648	29.0	.1	X
1419	Industrial controls	1 103	16 013 433	8 622 143	53.8	1.2	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	790	14 369 842	3 510 783	24.4	.5	X
1500	Electrical appliances, household	148	12 241 139	9 713 743	79.4	1.4	55.9
1512	Radios, stereos, and CD players	12	504 617	430 420	85.3	.1	X
1514	Electrical household ranges and ovens	85	7 893 122	2 204 229	27.9	.3	X
1515	Refrigerators and freezers, household	86	8 103 833	2 425 130	29.9	.3	X
1516	Household laundry equipment	81	8 010 386	1 945 924	24.3	.3	X
1517	Vacuum cleaners and sewing machines, household	29	855 967	715 844	83.6	.3	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	100	8 381 527	1 545 181	18.4	.2	X
1600	Electronic parts and equipment, except communication	1 210	46 129 510	26 399 773	57.2	3.7	39.8
1612	Integrated circuits	421	13 254 724	9 141 170	69.0	1.3	X
1613	Capacitors and resistors	149	5 255 265	649 071	12.4	.1	X
1615	Discrete semiconductors, etc.	253	16 107 884	7 701 926	47.8	1.1	X
1616	Electronic connectors and other passive electronic parts	267	6 293 285	3 601 009	57.2	.5	X
1618	Electronic parts and equipment, n.e.c.	415	9 821 828	5 185 633	52.8	.7	X
1650	Communication equipment and supplies	2 276	71 352 182	47 307 534	66.3	6.7	41.3
1651	Telephones	1 374	13 099 223	6 900 034	52.7	1.0	X
1652	Other electronic communication equipment	1 893	45 242 805	26 541 958	58.7	3.8	X
1653	Other electrical communication equipment	385	27 052 430	13 452 546	49.7	1.9	X
1700	Hardware	464	11 474 159	7 266 164	63.3	1.0	45.4
1711	Hand tools (including power driven)	253	7 437 871	4 684 370	63.0	.7	X
1712	Bolts, nuts, rivets, and fasteners	118	1 562 232	902 086	57.7	.1	X
1713	Cutlery	82	3 534 985	1 485 778	42.0	.2	X
1800	Plumbing and heating equipment and supplies (hydronics)	259	4 579 386	3 724 155	81.3	.5	71.8
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	75	623 044	97 539	15.7	.2	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	168	2 995 270	1 101 810	36.8	.2	X
1813	Plumbing fixtures	138	3 227 902	1 989 505	61.6	.3	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	42	206 789	19 246	9.3	Z	X
1815	Boilers, radiators, and convectors	35	279 580	213 460	76.4	Z	X
1818	Other plumbing and heating equipment and supplies	126	2 397 912	267 708	11.2	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	316	7 140 988	3 279 432	45.9	.5	44.0
1911	Furnaces (warm air)	55	1 423 323	355 194	25.0	.1	X
1912	Central air-conditioning (residential and commercial)	182	3 186 916	1 766 677	55.4	.3	X
1914	Heat pumps (residential and commercial)	42	1 370 842	124 444	9.1	Z	X
1916	Air cleaning and filtration systems	131	1 946 565	382 069	19.6	.1	X
1917	Compressors for air-conditioners	112	1 668 439	86 266	5.2	Z	X
1918	Condensing units for air-conditioners	99	2 576 209	364 939	14.2	.1	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	92	1 454 861	75 258	5.2	Z	X
2000	Refrigeration equipment and supplies	120	2 007 386	1 070 904	53.3	.2	69.5
2011	Commercial refrigerators (reach-in and walk-in)	24	807 595	415 843	51.5	.1	X
2012	Unit coolers for commercial refrigerators	52	1 212 299	107 099	8.8	Z	X
2013	Condensing units for commercial refrigerators	37	852 082	58 240	6.8	Z	X
2014	Refrigerants	7	31 728	5 151	16.2	Z	X
2015	Other refrigeration equipment and supplies	74	1 317 058	481 192	36.5	.1	X
2100	Construction and mining machinery and equipment (including parts and attachments)	325	12 496 983	11 287 159	90.3	1.6	54.5
2111	New off-highway wheel and track-laying tractors	69	7 397 702	2 000 454	27.0	.3	X
2112	New power cranes, draglines, and shovels	25	672 353	262 731	39.1	Z	X
2113	New mixers, pavers, and related equipment	65	6 343 529	276 391	4.4	Z	X
2114	New tractor shovel loaders	30	5 784 194	615 979	10.6	.1	X
2115	New graders, rollers, and off-highway trucks	76	6 242 636	1 083 782	17.4	.2	X
2116	New mining machinery	89	1 438 742	382 252	26.6	.1	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	215	9 859 166	6 418 821	65.1	.9	X
2118	Used construction and mining machinery and equipment	101	1 500 096	187 269	12.5	Z	X
2200	Farm machinery, equipment, and parts	157	29 807 281	6 446 417	21.6	.9	15.8
2211	New tractors (farm)	39	7 400 965	2 688 482	36.3	.4	X
2212	New harvesting machinery	51	7 432 152	1 556 245	20.9	.2	X
2213	New land preparation, planting, and cultivating machinery	41	7 520 339	708 852	9.4	.1	X
2215	New irrigation equipment	16	229 666	166 075	72.3	Z	X
2216	Other new farm machinery and equipment	102	9 001 093	891 345	9.9	.1	X
2218	Used farm machinery and equipment	27	1 367 315	29 305	2.1	Z	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421</b>	<b>Wholesale trade, durable goods—Con.</b>						
2220	Garden machinery, equipment, and parts	38	6 660 444	1 515 454	22.8	.2	75.7
2221	New power lawn mowers	26	5 692 843	509 975	9.0	.1	X
2222	Other new lawn and garden machinery and equipment	32	6 592 747	999 607	15.2	.1	X
2223	Used garden machinery and equipment	10	240 911	5 470	2.3		X
2230	Food-processing machinery, equipment, and parts	43	454 817	320 102	70.4	Z	75.2
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	22	282 201	188 501	66.8	Z	X
2232	New packing, packaging, and bottling equipment	25	210 541	131 261	62.3	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	227	1 768 616	1 134 083	64.1	.2	74.6
2311	Pumps	175	1 258 773	871 871	69.3	.1	X
2312	Motors	54	450 599	70 516	15.6	Z	X
2313	Parts for pumps and motors	118	811 354	191 694	23.6	Z	X
2320	General-purpose industrial machinery, equipment, and parts	1 168	18 870 316	7 727 904	41.0	1.1	37.2
2321	New pumps, compressors (air or gas), and equipment	281	3 165 984	1 968 936	62.2	.3	X
2323	New diesel engines (excluding automotive)	16	120 581	55 977	46.4	Z	X
2326	New controlling, recording, and indicating instruments and access	342	5 284 726	2 727 145	51.6	.4	X
2327	All other new general-purpose industrial machinery and equipment	390	3 760 009	1 972 621	52.5	.3	X
2328	Used general-purpose industrial machinery and equipment	36	815 463	38 368	4.7	Z	X
2330	Metalworking machinery, equipment, and parts	142	2 491 431	2 269 524	91.1	.3	X
2340	Materials handling machinery, equipment, and parts	355	5 001 512	2 404 668	48.1	.3	33.1
2341	New conveying equipment	185	1 960 735	862 212	44.0	.1	X
2342	New hoists, cranes, and monorails	64	995 943	184 340	18.5	Z	X
2343	New forklift trucks	62	1 574 215	1 022 631	65.0	.1	X
2345	Used materials handling machinery, equipment, and parts	53	1 531 930	172 116	11.2	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	638	3 317 062	2 818 955	85.0	.4	67.9
2351	New oil refining and pipeline machinery, equipment, and supplies	121	488 342	367 144	75.2	.1	X
2352	New oil field machinery, equipment, and supplies (including drilling bits)	503	2 588 416	2 329 460	90.0	.3	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies	71	279 401	89 165	31.9	Z	X
2360	Other industrial machinery, equipment, and parts	455	7 831 843	6 911 392	88.2	1.0	57.2
2362	New power plant machinery (excluding electrical)	8	90 462	24 562	27.2	Z	X
2363	New printing trades machinery, equipment, and supplies	176	3 294 162	3 061 028	92.9	.4	X
2364	New textile and sewing machinery and equipment	34	590 185	572 694	97.0	.1	X
2366	Other new industrial machinery and equipment	238	3 836 777	3 097 211	80.7	.4	X
2367	Used industrial machinery and equipment	22	500 955	67 437	13.5	Z	X
2370	Mechanical power transmission supplies	370	7 770 352	5 122 984	65.9	.7	74.6
2371	Bearings and bushings	220	5 186 636	3 774 032	72.8	.5	X
2372	Other mechanical power transmission supplies	271	4 733 321	1 348 509	28.5	.2	X
2380	Industrial valves and fittings (except fluid-power)	123	1 124 499	691 176	61.5	.1	X
2390	Hydraulic and pneumatic (fluid-power) valves	49	286 829	92 772	32.3	Z	76.6
2391	Hydraulic valves	41	222 144	43 928	19.8	Z	X
2392	Pneumatic valves	42	254 116	48 840	19.2	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	51	472 153	65 354	13.8	Z	29.3
2411	Hydraulic cylinders and rotary actuators	29	160 298	26 779	16.7	Z	X
2412	Pneumatic cylinders and rotary actuators	36	399 981	36 821	9.2	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	76	1 068 022	690 947	64.7	.1	70.7
2421	Hydraulic and pneumatic connectors	67	848 941	509 493	60.0	.1	X
2422	Hydraulic and pneumatic assemblies	51	747 256	162 283	21.7	Z	X
2430	Fluid-power filters, components, accessories, and parts	50	374 784	72 749	19.4	Z	75.5
2431	Filters	36	252 744	37 994	15.0	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	37	274 687	34 268	12.5	Z	X
2440	Welding supplies (excluding gases)	251	1 555 215	370 209	23.8	.1	X
2450	Industrial containers and supplies	117	5 089 120	4 225 158	83.0	.6	27.9
2451	New and reconditioned drums and barrels	10	59 927	42 561	71.0	Z	X
2452	Bottles and bottlers' supplies	21	3 194 393	3 073 856	96.2	.4	X
2454	Other industrial containers and supplies	38	1 147 960	1 021 653	89.0	.1	X
2460	Other industrial supplies	522	15 457 602	12 566 877	81.3	1.8	54.1
2461	Printing and duplicating inks	101	3 670 580	3 212 221	87.5	.5	X
2462	Abrasives and abrasive materials	55	1 426 899	594 033	41.6	.1	X
2463	Nylon, polyester, and synthetic rubber	18	511 113	348 721	68.2	Z	X
2464	Mechanical rubber goods	45	1 060 973	841 805	79.3	.1	X
2465	Strapping and tape	39	879 953	658 711	74.9	.1	X
2466	Industrial supplies, n.e.c.	305	7 915 627	6 880 249	86.9	1.0	X
2520	Custodial (janitors') equipment and supplies	16	246 225	47 092	19.1	Z	4.0
2521	Custodial equipment—power equipment	12	39 925	4 017	10.1	Z	X
2523	Custodial supplies	12	39 925	31 751	79.5	Z	X
2530	Laundry and dry-cleaning equipment and supplies	27	2 174 972	893 664	41.1	.1	X
2540	Other service establishment equipment and supplies	141	1 106 550	1 089 886	98.5	.2	62.1
2541	Undertakers' equipment and supplies	122	964 287	955 897	99.1	.1	X
2542	Service establishment equipment and supplies, n.e.c.	19	142 263	133 989	94.2	Z	X
2600	Aircraft and aeronautical equipment and supplies	63	2 829 307	2 463 026	87.1	.3	70.7
2611	New aircraft	12	1 975 535	1 631 918	82.6	.2	X
2612	New aircraft engines and engine parts	25	427 099	236 860	55.5	Z	X
2613	Other new aircraft equipment and supplies	38	2 385 572	565 081	23.7	.1	X
2614	Used aircraft and aeronautical equipment and supplies	18	178 499	28 925	16.2	Z	X
2620	Marine machinery, equipment, and supplies	34	753 441	486 811	64.6	.1	64.3
2622	New marine propulsion machinery and equipment	19	435 292	289 482	66.5	Z	X
2623	New marine supplies	24	469 181	187 373	39.9	Z	X
2630	Other transportation equipment and supplies	9	254 899	138 078	54.2	Z	74.5
2631	New transportation equipment (excluding automotive)	9	254 899	131 812	51.7	Z	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421</b>	<b>Wholesale trade, durable goods—Con.</b>						
2700	Sporting and recreational goods and supplies	62	3 864 068	3 719 533	96.3	.5	56.0
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories	7	159 426	107 141	67.2	Z	X
2712	Bicycles and bicycle tires and tubes	7	513 469	510 413	99.4	.1	X
2714	Camping and fishing equipment and accessories	13	199 393	87 414	43.8	Z	X
2715	Athletic equipment and accessories	12	2 200 422	2 091 227	95.0	.3	X
2717	Marine pleasure craft, equipment, and accessories	12	933 002	796 295	85.3	.1	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	13	114 803	114 057	99.4	Z	X
2800	Toys and hobby goods and supplies	27	1 253 284	1 114 275	88.9	.2	72.5
2812	Other toys and games (including fireworks and children's vehicles)	10	842 563	774 628	91.9	.1	X
2813	Crafts and craft supplies	7	160 625	8 019	5.0	Z	X
2814	Other hobby goods and accessories	6	334 860	327 156	97.7	Z	X
2900	Ferrous metal scrap	17	1 003 270	10 780	1.1	Z	X
2920	Nonferrous metal scrap	20	1 095 188	20 469	1.9	Z	5.6
2921	Aluminum scrap	10	434 348	11 470	2.6	Z	X
3000	Jewelry, diamonds, gem stones, and watches	47	567 873	505 752	89.1	.1	77.0
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location	15	14 270	12 344	86.5	Z	X
3013	Diamonds, diamond jewelry, gem stones, and pearl jewelry where lapidary work was performed at this location	8	298 081	107 339	36.0	Z	X
3015	Karat gold jewelry (rings, necklaces, etc.)	21	519 167	280 891	54.1	Z	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	18	332 425	37 913	11.4	Z	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	9	109 211	109 211	100.0	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	13	299 309	48 157	16.1	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	80	6 807 893	5 745 141	84.4	.8	X
3140	Prerecorded video tapes	31	3 362 160	1 227 144	36.5	.2	X
3150	Other durable goods	23	437 183	378 040	86.5	.1	70.2
3151	Coin-operated games	10	237 642	231 700	97.5	Z	X
3154	Other durable goods, n.e.c.	8	26 596	7 172	27.0	Z	X
3160	Fire extinguishers and fire safety equipment	21	80 289	79 395	98.9	Z	X
3200	Printing and writing paper	16	12 884 391	142 484	1.1	Z	X
3300	Stationery, office supplies and greeting cards	225	7 081 899	1 249 451	17.6	.2	.1
3311	Business forms	108	565 805	46 427	8.2	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	212	6 759 731	1 102 429	16.3	.2	X
3314	Toner and cartridges	108	565 805	46 427	8.2	Z	X
3400	Industrial and personal services paper and plastics	13	254 682	43 494	17.1	Z	X
3600	Piece goods, knit and woven	15	2 305 374	651 822	28.3	.1	X
3800	Men's and boys' wear	12	1 870 753	172 232	9.2	Z	X
3900	Women's and children's wear	6	1 824 517	223 152	12.2	Z	X
4860	Other grocery specialties	27	2 171 378	340 416	15.7	Z	12.7
4868	Grocery specialties, n.e.c.	26	2 169 659	340 415	15.7	Z	X
5300	Plastics materials and basic shapes	81	1 407 856	102 943	7.3	Z	5.4
5314	Other plastics materials and basic shapes	9	48 880	9 176	18.8	Z	X
5320	Industrial gases (welding, etc.)	230	446 125	97 356	21.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	168	5 711 895	977 726	17.1	.1	37.9
5331	Gasses, compressed and liquified, except L.P.	11	29 051	10 842	37.3	Z	X
5332	Alkalies and chlorine	9	579 990	55 980	9.7	Z	X
5335	Detergents and soaps	25	2 066 384	199 478	9.7	Z	X
5336	Sanitation chemicals, polishes, and waxes	16	1 486 394	143 499	9.7	Z	X
5341	Insecticides, nonagricultural	25	2 066 384	99 738	4.8	Z	X
5342	Adhesives, sealants, and glues	13	765 635	26 067	3.4	Z	X
5344	Other chemicals and allied products	25	364 583	20 547	5.6	Z	X
5400	Petroleum products	30	571 369	52 484	9.2	Z	39.8
5418	Lubricating oil and greases	24	438 687	45 746	10.4	Z	X
6000	Paint, paint supplies, and wallpaper	31	298 583	5 411	1.8	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	9	562 067	182 308	32.4	Z	X
6150	Nondurable goods, n.e.c.	34	3 569 739	403 714	11.3	.1	X
9700	Service receipts and labor charges (including installed parts)	2 536	48 647 274	6 918 772	14.2	1.0	60.6
9701	Labor charges for repair work	1 931	30 481 085	4 370 548	14.3	.6	X
9702	Parts installed in repair work	1 089	23 551 298	947 566	4.0	.1	X
9703	Other service receipts and labor charges—Specify	860	20 877 904	1 573 034	7.5	.2	X
9720	Receipts for service contracts	1 161	24 496 983	2 595 254	10.6	.4	X
9740	Receipts for installing equipment	645	9 347 960	1 401 159	15.0	.2	X
9810	Miscellaneous commodities	950	42 318 365	4 490 094	10.6	.6	X
9930	Sales of integrated systems which you wrote or modified software	48	353 367	82 334	23.3	Z	X
9940	Rental and leasing receipts	1 038	38 558 190	2 337 470	6.1	.3	60.1
9941	Computer rental and leasing receipts	329	21 719 213	687 636	3.2	.1	X
9942	Photocopying machine rental	299	6 990 337	430 562	6.2	.1	X
9943	Other office machine rental receipts	164	2 182 700	931 043	42.7	.1	X
9950	Construction receipts	27	267 121	36 971	13.8	Z	X
9960	Custom software (designed to customer specifications)	227	2 848 019	121 179	4.3	Z	X
9980	Receipts for machine shop job work	14	202 724	46 523	22.9	Z	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4211</b>	<b>Motor vehicle &amp; motor vehicle parts &amp; supplies whse</b> .....	<b>1 425</b>	<b>X</b>	<b>291 207 541</b>	<b>X</b>	<b>100.0</b>	<b>94.7</b>
0100	New and used automobiles, motorcycles, etc. ....	219	248 447 042	124 572 599	50.1	42.8	79.5
0111	New automobiles .....	199	246 530 538	121 890 064	49.4	41.9	X
0113	Motorcycles .....	15	21 780 250	1 957 248	9.0	.7	X
0114	Motorscooters, mopeds, snowmobiles, and utility trailers .....	33	20 133 384	725 287	3.6	.2	X
0120	Buses, campers, and motor homes .....	51	67 156 759	2 720 722	4.1	.9	94.7
0121	Buses .....	51	67 156 759	1 719 231	2.6	.6	X
0122	Motor homes, car trailers, and campers .....	22	64 180 146	1 001 487	1.6	.3	X
0130	Light trucks and vans (14,000 lb or less) .....	147	194 943 157	117 080 909	60.1	40.2	75.4
0131	New light trucks .....	145	194 931 037	113 009 857	58.0	38.8	X
0133	Vans and cargo vans (new and used) .....	61	102 304 466	4 067 488	4.0	1.4	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	99	83 063 278	3 184 876	3.8	1.1	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	160	70 929 027	5 397 204	7.6	1.9	94.3
0151	New heavy trucks (one piece) .....	92	69 464 192	4 044 375	5.8	1.4	X
0152	New heavy truck tractors .....	18	550 989	192 359	34.9	.1	X
0153	New truck trailers .....	64	1 178 301	890 157	75.5	.3	X
0155	Used heavy trucks, tractors, and trailers .....	87	1 645 231	247 220	15.0	.1	X
0200	New and rebuilt automotive parts and supplies .....	966	51 587 874	27 079 168	52.5	9.3	31.9
0211	Batteries .....	218	1 411 323	1 249 473	88.5	.4	X
0212	Engines (complete) .....	106	4 971 043	2 160 015	43.5	.7	X
0213	Electrical engine parts (including ignition parts) .....	74	13 606 330	5 012 195	36.8	1.7	X
0214	Brake parts (including fluid and all disk and drum parts) .....	111	10 597 944	994 446	9.4	.3	X
0215	Exhaust system parts .....	88	11 074 195	490 639	4.4	.2	X
0216	Glass .....	83	1 467 977	545 755	37.2	.2	X
0217	Hoses, belts, gaskets, and wiper blades .....	126	11 070 544	937 540	8.5	.3	X
0218	Filters (oil, air, gas, and transmission) .....	60	6 433 625	339 801	5.3	.1	X
0219	Engine parts, except electrical .....	151	14 436 737	2 025 737	14.0	.7	X
0221	Body parts and repair materials .....	51	9 427 437	3 042 293	32.3	1.0	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	98	12 897 332	1 698 843	13.2	.6	X
0223	Parts, n.e.c. ....	299	13 855 563	5 213 900	37.6	1.8	X
0224	Accessories .....	466	11 821 456	1 483 742	12.6	.5	X
0240	Used automotive parts, accessories, and equipment .....	126	879 023	59 093	6.7	.7	X
0250	Petroleum products marketing equipment .....	17	299 979	133 772	44.6	Z	X
0300	Tires and tubes .....	225	10 398 089	9 877 791	95.0	3.4	58.3
0311	New tires and tubes .....	213	10 373 098	9 713 947	93.6	3.3	X
0312	Recapped and used tires and repair materials .....	84	294 613	163 844	55.6	.1	X
1400	Electrical apparatus and equipment .....	7	4 717 514	90 238	1.9	Z	X
1600	Electronic parts and equipment, except communication .....	7	178 392	7 077	4.0	Z	34.6
1618	Electronic parts and equipment, n.e.c. ....	6	175 277	7 016	4.0	Z	X
2200	Farm machinery, equipment, and parts .....	14	20 017 224	400 737	2.0	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	9	178 776	34 476	19.3	Z	X
2700	Sporting and recreational goods and supplies .....	8	82 698	8 972	10.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	20	285 161	8 863	3.1	Z	22.0
5344	Other chemicals and allied products .....	20	285 161	8 863	3.1	Z	X
5400	Petroleum products .....	20	148 734	2 199	1.5	Z	6.7
5418	Lubricating oil and greases .....	19	143 876	1 713	1.2	Z	X
9700	Service receipts and labor charges (including installed parts) .....	227	3 377 521	256 012	7.6	.1	88.5
9701	Labor charges for repair work .....	208	3 005 036	166 451	5.5	.1	X
9702	Parts installed in repair work .....	124	1 669 017	73 600	4.4	Z	X
9703	Other service receipts and labor charges—Specify .....	33	882 899	15 951	1.8	Z	X
9810	Miscellaneous commodities .....	17	2 077 085	154 179	7.4	.1	X
9940	Rental and leasing receipts .....	27	601 687	22 564	3.8	Z	X
9980	Receipts for machine shop job work .....	14	202 724	46 523	22.9	Z	X
<b>42111</b>	<b>Automobile &amp; other motor vehicle whse</b> .....	<b>380</b>	<b>X</b>	<b>255 902 304</b>	<b>X</b>	<b>100.0</b>	<b>97.0</b>
0100	New and used automobiles, motorcycles, etc. ....	219	248 447 042	124 572 599	50.1	48.7	81.5
0111	New automobiles .....	199	246 530 538	121 890 064	49.4	47.6	X
0113	Motorcycles .....	15	21 780 250	1 957 248	9.0	.8	X
0114	Motorscooters, mopeds, snowmobiles, and utility trailers .....	33	20 133 384	725 287	3.6	.3	X
0120	Buses, campers, and motor homes .....	51	67 156 759	2 720 722	4.1	1.1	97.0
0121	Buses .....	51	67 156 759	1 719 231	2.6	.7	X
0122	Motor homes, car trailers, and campers .....	22	64 180 146	1 001 487	1.6	.4	X
0130	Light trucks and vans (14,000 lb or less) .....	147	194 943 157	117 080 909	60.1	45.8	77.3
0131	New light trucks .....	145	194 931 037	113 009 857	58.0	44.2	X
0133	Vans and cargo vans (new and used) .....	61	102 304 466	4 067 488	4.0	1.6	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	98	83 059 567	3 184 171	3.8	1.2	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	160	70 929 027	5 397 204	7.6	2.1	96.6
0151	New heavy trucks (one piece) .....	92	69 464 192	4 044 375	5.8	1.6	X
0152	New heavy truck tractors .....	18	550 989	192 359	34.9	.1	X
0153	New truck trailers .....	64	1 178 301	890 157	75.5	.3	X
0155	Used heavy trucks, tractors, and trailers .....	87	1 645 231	247 220	15.0	.1	X
0200	New and rebuilt automotive parts and supplies .....	69	26 046 630	2 179 310	8.4	.9	.5
0212	Engines (complete) .....	21	91 384	17 665	19.3	Z	X
0215	Exhaust system parts .....	22	1 707 653	2 633	.2	Z	X
0218	Filters (oil, air, gas, and transmission) .....	22	1 707 653	9 857	.6	Z	X
0219	Engine parts, except electrical .....	22	1 707 653	16 825	1.0	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	23	1 719 755	15 014	.9	Z	X
0223	Parts, n.e.c. ....	23	1 744 195	157 201	9.0	.1	X
0224	Accessories .....	23	1 730 296	74 394	4.3	Z	X
0240	Used automotive parts, accessories, and equipment .....	27	482 484	50 628	10.5	Z	X
2200	Farm machinery, equipment, and parts .....	13	19 997 570	399 950	2.0	.2	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42111</b>	<b>Automobile &amp; other motor vehicle whse—Con.</b>						
9700	Service receipts and labor charges (including installed parts) .....	102	2 677 135	162 001	6.1	.1	95.5
9701	Labor charges for repair work .....	89	2 412 103	115 349	4.8	Z	X
9702	Parts installed in repair work .....	46	1 146 429	38 490	3.4	Z	X
9703	Other service receipts and labor charges—Specify .....	24	693 816	8 161	1.2	Z	X
9940	Rental and leasing receipts .....	27	601 687	22 564	3.8	Z	X
<b>421110</b>	<b>Automobile &amp; other motor vehicle whse .....</b>	<b>380</b>	<b>X</b>	<b>255 902 304</b>	<b>X</b>	<b>100.0</b>	<b>97.0</b>
	New and used automobiles, motorcycles, etc. ....	219	248 447 042	124 572 599	50.1	48.7	81.5
0111	New automobiles .....	199	246 530 538	121 890 064	49.4	47.6	X
0113	Motorcycles .....	15	21 780 250	1 957 248	9.0	.8	X
0114	Motorscooters, mopeds, snowmobiles, and utility trailers .....	33	20 133 384	725 287	3.6	.3	X
0120	Buses, campers, and motor homes .....	51	67 156 759	2 720 722	4.1	1.1	97.0
0121	Buses .....	51	67 156 759	1 719 231	2.6	.7	X
0122	Motor homes, car trailers, and campers .....	22	64 180 146	1 001 487	1.6	.4	X
0130	Light trucks and vans (14,000 lb or less) .....	147	194 943 157	117 080 909	60.1	45.8	77.3
0131	New light trucks .....	145	194 931 037	113 009 857	58.0	44.2	X
0133	Vans and cargo vans (new and used) .....	61	102 304 466	4 067 488	4.0	1.6	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	98	83 059 567	3 184 171	3.8	1.2	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	160	70 929 027	5 397 204	7.6	2.1	96.6
0151	New heavy trucks (one piece) .....	92	69 464 192	4 044 375	5.8	1.6	X
0152	New heavy truck tractors .....	18	550 989	192 359	34.9	.1	X
0153	New truck trailers .....	64	1 178 301	890 157	75.5	.3	X
0155	Used heavy trucks, tractors, and trailers .....	87	1 645 231	247 220	15.0	.1	X
0200	New and rebuilt automotive parts and supplies .....	69	26 046 630	2 179 310	8.4	.9	.5
0212	Engines (complete) .....	21	91 384	17 665	19.3	Z	X
0215	Exhaust system parts .....	22	1 707 653	2 633	.2	Z	X
0218	Filters (oil, air, gas, and transmission) .....	22	1 707 653	9 857	.6	Z	X
0219	Engine parts, except electrical .....	22	1 707 653	16 825	1.0	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	23	1 719 755	15 014	.9	Z	X
0223	Parts, n.e.c. ....	23	1 744 195	157 201	9.0	.1	X
0224	Accessories .....	23	1 730 296	74 394	4.3	Z	X
0240	Used automotive parts, accessories, and equipment .....	27	482 484	50 628	10.5	Z	X
2200	Farm machinery, equipment, and parts .....	13	19 997 570	399 950	2.0	.2	X
9700	Service receipts and labor charges (including installed parts) .....	102	2 677 135	162 001	6.1	.1	95.5
9701	Labor charges for repair work .....	89	2 412 103	115 349	4.8	Z	X
9702	Parts installed in repair work .....	46	1 146 429	38 490	3.4	Z	X
9703	Other service receipts and labor charges—Specify .....	24	693 816	8 161	1.2	Z	X
9940	Rental and leasing receipts .....	27	601 687	22 564	3.8	Z	X
<b>4211101</b>	<b>Automobile &amp; motorcycle whse .....</b>	<b>124</b>	<b>X</b>	<b>95 851 919</b>	<b>X</b>	<b>100.0</b>	<b>97.2</b>
0100	New and used automobiles, motorcycles, etc. ....	124	95 851 919	78 894 343	82.3	82.3	97.2
0111	New automobiles .....	104	93 935 415	76 211 808	81.1	79.5	X
0113	Motorcycles .....	15	21 780 250	1 957 248	9.0	2.0	X
0114	Motorscooters, mopeds, snowmobiles, and utility trailers .....	33	20 133 384	725 287	3.6	.8	X
0130	Light trucks and vans (14,000 lb or less) .....	46	42 224 148	14 168 012	33.6	14.8	97.2
0131	New light trucks .....	46	42 224 148	12 846 195	30.4	13.4	X
0133	Vans and cargo vans (new and used) .....	23	21 843 103	1 321 817	6.1	1.4	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	22	18 614 891	372 299	2.0	.4	X
0200	New and rebuilt automotive parts and supplies .....	22	24 185 220	1 882 814	7.8	2.0	X
2200	Farm machinery, equipment, and parts .....	13	19 997 570	399 950	2.0	.4	X
9700	Service receipts and labor charges (including installed parts) .....	10	88 340	1 037	1.2	Z	97.2
9701	Labor charges for repair work .....	9	73 117	885	1.2	Z	X
9940	Rental and leasing receipts .....	15	117 822	3 193	2.7	Z	X
<b>4211102</b>	<b>Bus &amp; recreational vehicle whse .....</b>	<b>14</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
0120	Buses, campers, and motor homes .....	14	D	D	D	D	D
0121	Buses .....	14	D	D	D	D	D
9700	Service receipts and labor charges (including installed parts) .....	10	D	D	D	D	D
9701	Labor charges for repair work .....	6	D	D	D	D	X
9702	Parts installed in repair work .....	10	D	D	D	D	X
9703	Other service receipts and labor charges—Specify .....	6	D	D	D	D	X
<b>4211103</b>	<b>Light truck &amp; van (14,000 lb or less) whse .....</b>	<b>99</b>	<b>X</b>	<b>152 661 486</b>	<b>X</b>	<b>100.0</b>	<b>97.8</b>
0100	New and used automobiles, motorcycles, etc. ....	94	152 575 066	45 674 243	29.9	29.9	72.4
0111	New automobiles .....	94	152 575 066	45 674 243	29.9	29.9	X
0120	Buses, campers, and motor homes .....	20	64 146 303	1 861 219	2.9	1.2	97.8
0121	Buses .....	20	64 146 303	860 064	1.3	.6	X
0122	Motor homes, car trailers, and campers .....	20	64 146 303	1 001 151	1.6	.7	X
0130	Light trucks and vans (14,000 lb or less) .....	99	152 661 486	102 895 638	67.4	67.4	72.4
0131	New light trucks .....	97	152 649 366	100 149 281	65.6	65.6	X
0133	Vans and cargo vans (new and used) .....	38	80 461 363	2 745 671	3.4	1.8	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	19	61 281 253	1 585 398	2.6	1.0	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	20	64 146 303	642 032	1.0	.4	97.8
0151	New heavy trucks (one piece) .....	20	64 146 303	642 032	1.0	.4	X
<b>4211104</b>	<b>Medium truck &amp; tractor (14,001 lb to 26,000 lb) whse .....</b>	<b>20</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
0120	Buses, campers, and motor homes .....	6	D	D	D	D	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	20	D	D	D	D	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	17	D	D	D	D	X
0200	New and rebuilt automotive parts and supplies .....	6	D	D	D	D	X
9700	Service receipts and labor charges (including installed parts) .....	6	D	D	D	D	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4211105</b>	<b>Heavy truck &amp; tractor (over 26,000 lb) whsle</b> .....	<b>123</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
0120	Buses, campers, and motor homes .....	11	D	D	D	D	D
0121	Buses .....	11	D	D	D	D	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	35	D	D	D	D	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	123	D	D	D	D	D
0151	New heavy trucks (one piece) .....	56	D	D	D	D	X
0152	New heavy truck tractors .....	16	D	D	D	D	X
0153	New truck trailers .....	64	D	D	D	D	X
0155	Used heavy trucks, tractors, and trailers .....	85	D	D	D	D	X
0200	New and rebuilt automotive parts and supplies .....	39	D	D	D	D	D
0212	Engines (complete) .....	19	D	D	D	D	X
0215	Exhaust system parts .....	20	D	D	D	D	X
0218	Filters (oil, air, gas, and transmission) .....	20	D	D	D	D	X
0219	Engine parts, except electrical .....	20	D	D	D	D	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	20	D	D	D	D	X
0223	Parts, n.e.c. .....	20	D	D	D	D	X
0224	Accessories .....	20	D	D	D	D	X
0240	Used automotive parts, accessories, and equipment .....	27	D	D	D	D	X
9700	Service receipts and labor charges (including installed parts) .....	75	D	D	D	D	D
9701	Labor charges for repair work .....	68	D	D	D	D	X
9702	Parts installed in repair work .....	30	D	D	D	D	X
9703	Other service receipts and labor charges—Specify .....	15	D	D	D	D	X
<b>42112</b>	<b>Motor vehicle supplies &amp; new parts whsle</b> .....	<b>895</b>	<b>X</b>	<b>25 607 316</b>	<b>X</b>	<b>100.0</b>	<b>76.0</b>
0200	New and rebuilt automotive parts and supplies .....	884	25 465 365	24 895 793	97.8	97.2	57.7
0211	Batteries .....	218	1 411 323	1 249 473	88.5	4.9	X
0212	Engines (complete) .....	85	4 879 659	2 142 350	43.9	8.4	X
0213	Electrical engine parts (including ignition parts) .....	73	13 595 923	5 011 775	36.9	19.6	X
0214	Brake parts (including fluid and all disk and drum parts) .....	109	10 586 473	993 952	9.4	3.9	X
0215	Exhaust system parts .....	67	9 366 542	488 006	5.2	1.9	X
0216	Glass .....	83	1 467 977	545 755	37.2	2.1	X
0217	Hoses, belts, gaskets, and wiper blades .....	125	11 060 137	937 434	8.5	3.7	X
0218	Filters (oil, air, gas, and transmission) .....	37	4 724 908	329 916	7.0	1.3	X
0219	Engine parts, except electrical .....	129	12 729 084	2 008 912	15.8	7.8	X
0221	Body parts and repair materials .....	51	9 427 437	3 042 293	32.3	11.9	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	75	11 177 577	1 683 829	15.1	6.6	X
0223	Parts, n.e.c. .....	263	12 035 489	5 054 507	42.0	19.7	X
0224	Accessories .....	441	10 085 303	1 407 592	14.0	5.5	X
0240	Used automotive parts, accessories, and equipment .....	96	297 569	6 505	2.2	Z	X
0250	Petroleum products marketing equipment .....	15	192 981	133 253	69.1	.5	X
0300	Tires and tubes .....	75	700 168	214 959	30.7	.8	21.1
0311	New tires and tubes .....	75	700 168	214 959	30.7	.8	X
1400	Electrical apparatus and equipment .....	6	2 951 360	54 916	1.9	.2	X
1600	Electronic parts and equipment, except communication .....	7	178 392	7 077	4.0	Z	27.8
1618	Electronic parts and equipment, n.e.c. .....	6	175 277	7 016	4.0	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	8	173 918	33 018	19.0	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	20	285 161	8 863	3.1	Z	17.6
5344	Other chemicals and allied products .....	20	285 161	8 863	3.1	Z	X
5400	Petroleum products .....	18	142 003	1 620	1.1	Z	4.7
5418	Lubricating oil and greases .....	18	142 003	1 620	1.1	Z	X
9700	Service receipts and labor charges (including installed parts) .....	31	455 334	65 808	14.5	.3	75.3
9701	Labor charges for repair work .....	25	347 881	33 185	9.5	.1	X
9702	Parts installed in repair work .....	28	371 071	24 824	6.7	.1	X
9703	Other service receipts and labor charges—Specify .....	8	189 083	7 790	4.1	Z	X
9810	Miscellaneous commodities .....	8	253 542	64 797	25.6	.3	X
9880	Receipts for machine shop job work .....	11	176 238	46 433	26.3	.2	X
<b>421120</b>	<b>Motor vehicle supplies &amp; new parts whsle</b> .....	<b>895</b>	<b>X</b>	<b>25 607 316</b>	<b>X</b>	<b>100.0</b>	<b>76.0</b>
0200	New and rebuilt automotive parts and supplies .....	884	25 465 365	24 895 793	97.8	97.2	57.7
0211	Batteries .....	218	1 411 323	1 249 473	88.5	4.9	X
0212	Engines (complete) .....	85	4 879 659	2 142 350	43.9	8.4	X
0213	Electrical engine parts (including ignition parts) .....	73	13 595 923	5 011 775	36.9	19.6	X
0214	Brake parts (including fluid and all disk and drum parts) .....	109	10 586 473	993 952	9.4	3.9	X
0215	Exhaust system parts .....	67	9 366 542	488 006	5.2	1.9	X
0216	Glass .....	83	1 467 977	545 755	37.2	2.1	X
0217	Hoses, belts, gaskets, and wiper blades .....	125	11 060 137	937 434	8.5	3.7	X
0218	Filters (oil, air, gas, and transmission) .....	37	4 724 908	329 916	7.0	1.3	X
0219	Engine parts, except electrical .....	129	12 729 084	2 008 912	15.8	7.8	X
0221	Body parts and repair materials .....	51	9 427 437	3 042 293	32.3	11.9	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	75	11 177 577	1 683 829	15.1	6.6	X
0223	Parts, n.e.c. .....	263	12 035 489	5 054 507	42.0	19.7	X
0224	Accessories .....	441	10 085 303	1 407 592	14.0	5.5	X
0240	Used automotive parts, accessories, and equipment .....	96	297 569	6 505	2.2	Z	X
0250	Petroleum products marketing equipment .....	15	192 981	133 253	69.1	.5	X
0300	Tires and tubes .....	75	700 168	214 959	30.7	.8	21.1
0311	New tires and tubes .....	75	700 168	214 959	30.7	.8	X
1400	Electrical apparatus and equipment .....	6	2 951 360	54 916	1.9	.2	X
1600	Electronic parts and equipment, except communication .....	7	178 392	7 077	4.0	Z	27.8
1618	Electronic parts and equipment, n.e.c. .....	6	175 277	7 016	4.0	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	8	173 918	33 018	19.0	.1	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421120</b>	<b>Motor vehicle supplies &amp; new parts whsle—Con.</b>						
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	20	285 161	8 863	3.1	Z	17.6
5344	Other chemicals and allied products .....	20	285 161	8 863	3.1	Z	X
5400	Petroleum products .....	18	142 003	1 620	1.1	Z	4.7
5418	Lubricating oil and greases .....	18	142 003	1 620	1.1	Z	X
9700	Service receipts and labor charges (including installed parts) .....	31	455 334	65 808	14.5	.3	75.3
9701	Labor charges for repair work .....	25	347 881	33 185	9.5	.1	X
9702	Parts installed in repair work .....	28	371 071	24 824	6.7	.1	X
9703	Other service receipts and labor charges—Specify .....	8	189 083	7 790	4.1	Z	X
9810	Miscellaneous commodities .....	8	253 542	64 797	25.6	.3	X
9980	Receipts for machine shop job work .....	11	176 238	46 433	26.3	.2	X
<b>4211201</b>	<b>Motor vehicle supplies &amp; new parts—warehouse distributors ..</b>	<b>343</b>	<b>X</b>	<b>6 640 896</b>	<b>X</b>	<b>100.0</b>	<b>49.4</b>
0200	New and rebuilt automotive parts and supplies .....	343	6 640 896	6 327 131	95.3	95.3	48.4
0211	Batteries .....	35	148 662	144 762	97.4	2.2	X
0213	Electrical engine parts (including ignition parts) .....	7	979 499	660 168	67.4	9.9	X
0214	Brake parts (including fluid and all disk and drum parts) .....	32	890 967	484 810	54.4	7.3	X
0216	Glass .....	70	476 993	477 122	100.0	7.2	X
0217	Hoses, belts, gaskets, and wiper blades .....	37	809 341	493 619	61.0	7.4	X
0219	Engine parts, except electrical .....	31	568 463	351 945	61.9	5.3	X
0223	Parts, n.e.c. ....	106	1 673 555	1 618 109	96.7	24.4	X
0224	Accessories .....	152	756 983	378 903	50.1	5.7	X
0300	Tires and tubes .....	69	646 883	203 877	31.5	3.1	8.2
0311	New tires and tubes .....	69	646 883	203 877	31.5	3.1	X
9700	Service receipts and labor charges (including installed parts) .....	7	163 356	8 421	5.2	.1	47.7
9702	Parts installed in repair work .....	6	101 615	4 005	3.9	.1	X
<b>4211202</b>	<b>Motor vehicle supplies &amp; new parts—jobbers .....</b>	<b>541</b>	<b>X</b>	<b>18 824 469</b>	<b>X</b>	<b>100.0</b>	<b>85.7</b>
0200	New and rebuilt automotive parts and supplies .....	541	18 824 469	18 568 662	98.6	98.6	61.2
0211	Batteries .....	183	1 262 661	1 104 711	87.5	5.9	X
0212	Engines (complete) .....	82	4 609 149	2 065 256	44.8	11.0	X
0213	Electrical engine parts (including ignition parts) .....	66	12 616 424	4 351 607	34.5	23.1	X
0214	Brake parts (including fluid and all disk and drum parts) .....	77	9 695 506	509 142	5.3	2.7	X
0215	Exhaust system parts .....	65	9 269 090	390 501	4.2	2.1	X
0216	Glass .....	13	990 984	68 633	6.9	.4	X
0217	Hoses, belts, gaskets, and wiper blades .....	88	10 250 796	443 815	4.3	2.4	X
0218	Filters (oil, air, gas, and transmission) .....	36	4 078 149	305 019	7.5	1.6	X
0219	Engine parts, except electrical .....	98	12 160 621	1 656 967	13.6	8.8	X
0221	Body parts and repair materials .....	47	9 363 423	2 978 264	31.8	15.8	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	70	9 663 936	229 661	2.4	1.2	X
0223	Parts, n.e.c. ....	157	10 361 934	3 436 398	33.2	18.3	X
0224	Accessories .....	288	9 328 320	1 028 689	11.0	5.5	X
0240	Used automotive parts, accessories, and equipment .....	94	294 095	6 340	2.2	Z	X
0300	Tires and tubes .....	6	53 285	11 082	20.8	.1	85.7
0311	New tires and tubes .....	6	53 285	11 082	20.8	.1	X
1600	Electronic parts and equipment, except communication .....	6	175 277	7 016	4.0	Z	31.8
1618	Electronic parts and equipment, n.e.c. ....	6	175 277	7 016	4.0	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	6	82 144	2 816	3.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	20	285 161	8 863	3.1	Z	19.9
5344	Other chemicals and allied products .....	20	285 161	8 863	3.1	Z	X
5400	Petroleum products .....	18	142 003	1 620	1.1	Z	5.3
5418	Lubricating oil and greases .....	18	142 003	1 620	1.1	Z	X
9700	Service receipts and labor charges (including installed parts) .....	21	228 136	49 463	21.7	.3	85.7
9701	Labor charges for repair work .....	19	217 820	24 195	11.1	.1	X
9702	Parts installed in repair work .....	20	225 268	18 688	8.3	.1	X
9703	Other service receipts and labor charges—Specify .....	6	127 342	6 579	5.2	Z	X
9980	Receipts for machine shop job work .....	11	176 238	46 433	26.3	.2	X
<b>4211203</b>	<b>Petroleum products marketing equipment whsle .....</b>	<b>11</b>	<b>X</b>	<b>141 951</b>	<b>X</b>	<b>100.0</b>	<b>47.2</b>
0250	Petroleum products marketing equipment .....	11	141 951	131 080	92.3	92.3	X
<b>42113</b>	<b>Tire &amp; tube whsle .....</b>	<b>150</b>	<b>X</b>	<b>9 697 921</b>	<b>X</b>	<b>100.0</b>	<b>82.0</b>
0200	New and rebuilt automotive parts and supplies .....	13	75 879	4 065	5.4	Z	79.2
0223	Parts, n.e.c. ....	13	75 879	2 192	2.9	Z	X
0300	Tires and tubes .....	150	9 697 921	9 662 832	99.6	99.6	51.7
0311	New tires and tubes .....	138	9 672 930	9 498 988	98.2	97.9	X
0312	Recapped and used tires and repair materials .....	84	294 613	163 844	55.6	1.7	X
9700	Service receipts and labor charges (including installed parts) .....	94	245 052	28 203	11.5	.3	22.3
9701	Labor charges for repair work .....	94	245 052	17 917	7.3	.2	X
9702	Parts installed in repair work .....	51	151 517	10 286	6.8	.1	X
9810	Miscellaneous commodities .....	7	34 862	767	2.2	Z	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421130</b>	<b>Tire &amp; tube whsle</b> .....	<b>150</b>	<b>X</b>	<b>9 697 921</b>	<b>X</b>	<b>100.0</b>	<b>82.0</b>
0200	New and rebuilt automotive parts and supplies .....	13	75 879	4 065	5.4	Z	79.2
0223	Parts, n.e.c. ....	13	75 879	2 192	2.9	Z	X
0300	Tires and tubes .....	150	9 697 921	9 662 832	99.6	99.6	51.7
0311	New tires and tubes .....	138	9 672 930	9 498 988	98.2	97.9	X
0312	Recapped and used tires and repair materials .....	84	294 613	163 844	55.6	1.7	X
9700	Service receipts and labor charges (including installed parts) .....	94	245 052	28 203	11.5	.3	22.3
9701	Labor charges for repair work .....	94	245 052	17 917	7.3	.2	X
9702	Parts installed in repair work .....	51	151 517	10 286	6.8	.1	X
9810	Miscellaneous commodities .....	7	34 862	767	2.2	Z	X
<b>4212</b>	<b>Furniture &amp; home furnishings whsle</b> .....	<b>485</b>	<b>X</b>	<b>21 729 080</b>	<b>X</b>	<b>100.0</b>	<b>62.1</b>
0400	Household and lawn furniture .....	91	1 584 873	1 542 590	97.3	7.1	57.7
0411	Upholstered furniture .....	73	1 440 048	687 927	47.8	3.2	X
0412	Sleep furniture and equipment .....	55	1 033 848	132 779	12.8	.6	X
0414	Other furniture (including sleep sofas) .....	70	1 046 328	705 731	67.4	3.2	X
0420	Office and business furniture .....	177	5 758 591	5 482 734	95.2	25.2	61.8
0421	New office furniture (wooden and metal) .....	175	5 717 716	5 442 000	95.2	25.0	X
0500	Household china, glassware, crockery, and plastic housewares .....	14	597 661	484 205	81.0	2.2	X
0520	Linens, domestics, curtains, and draperies .....	107	5 699 341	4 083 234	71.6	18.8	42.5
0521	Bedspreads, blankets, and bedding .....	72	3 251 241	1 840 264	56.6	8.5	X
0522	Curtains and draperies .....	30	737 292	179 439	24.3	.8	X
0523	Shades and blinds .....	28	521 953	206 034	39.5	.9	X
0524	Towels and washcloths .....	47	2 958 899	1 164 713	39.4	5.4	X
0525	Other linens and domestics .....	20	2 296 181	585 092	25.5	2.7	X
0530	Flooring and floor coverings .....	104	9 628 699	8 042 007	83.5	37.0	52.5
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	93	9 041 957	7 299 364	80.7	33.6	X
0532	Hardwood flooring .....	13	98 524	47 681	48.4	.2	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) .....	21	1 795 220	694 962	38.7	3.2	X
0540	Other home furnishings .....	87	3 355 021	943 013	28.1	4.3	61.1
0541	Metal flatware and kitchen utensils .....	14	775 453	319 063	41.1	1.5	X
0542	Mirrors, lamps, and picture frames .....	42	429 400	93 186	21.7	.4	X
0543	Home furnishings, n.e.c. ....	36	2 320 307	530 764	22.9	2.4	X
0600	Lumber: rough, dressed, and finished .....	9	86 879	8 549	9.8	.7	X
3800	Men's and boys' wear .....	8	1 819 723	161 299	8.9	Z	X
9700	Service receipts and labor charges (including installed parts) .....	18	902 962	47 083	5.2	.2	62.1
9703	Other service receipts and labor charges—Specify .....	13	808 247	22 656	2.8	.1	X
<b>42121</b>	<b>Furniture whsle</b> .....	<b>247</b>	<b>X</b>	<b>7 242 080</b>	<b>X</b>	<b>100.0</b>	<b>82.6</b>
0400	Household and lawn furniture .....	91	1 584 873	1 542 590	97.3	21.3	76.7
0411	Upholstered furniture .....	73	1 440 048	687 927	47.8	9.5	X
0412	Sleep furniture and equipment .....	55	1 033 848	132 779	12.8	1.8	X
0414	Other furniture (including sleep sofas) .....	70	1 046 328	705 731	67.4	9.7	X
0420	Office and business furniture .....	177	5 758 591	5 482 734	95.2	75.7	82.1
0421	New office furniture (wooden and metal) .....	175	5 717 716	5 442 000	95.2	75.1	X
0540	Other home furnishings .....	26	136 327	18 395	13.5	.3	82.6
0542	Mirrors, lamps, and picture frames .....	25	120 465	17 920	14.9	.2	X
0600	Lumber: rough, dressed, and finished .....	9	86 879	8 549	9.8	.1	X
9700	Service receipts and labor charges (including installed parts) .....	12	660 262	42 791	6.5	.6	82.6
9703	Other service receipts and labor charges—Specify .....	9	584 748	20 093	3.4	.3	X
<b>421210</b>	<b>Furniture whsle</b> .....	<b>247</b>	<b>X</b>	<b>7 242 080</b>	<b>X</b>	<b>100.0</b>	<b>82.6</b>
0400	Household and lawn furniture .....	91	1 584 873	1 542 590	97.3	21.3	76.7
0411	Upholstered furniture .....	73	1 440 048	687 927	47.8	9.5	X
0412	Sleep furniture and equipment .....	55	1 033 848	132 779	12.8	1.8	X
0414	Other furniture (including sleep sofas) .....	70	1 046 328	705 731	67.4	9.7	X
0420	Office and business furniture .....	177	5 758 591	5 482 734	95.2	75.7	82.1
0421	New office furniture (wooden and metal) .....	175	5 717 716	5 442 000	95.2	75.1	X
0540	Other home furnishings .....	26	136 327	18 395	13.5	.3	82.6
0542	Mirrors, lamps, and picture frames .....	25	120 465	17 920	14.9	.2	X
0600	Lumber: rough, dressed, and finished .....	9	86 879	8 549	9.8	.1	X
9700	Service receipts and labor charges (including installed parts) .....	12	660 262	42 791	6.5	.6	82.6
9703	Other service receipts and labor charges—Specify .....	9	584 748	20 093	3.4	.3	X
<b>4212101</b>	<b>Household &amp; lawn furniture whsle</b> .....	<b>91</b>	<b>X</b>	<b>1 584 873</b>	<b>X</b>	<b>100.0</b>	<b>79.0</b>
0400	Household and lawn furniture .....	91	1 584 873	1 542 590	97.3	97.3	73.5
0411	Upholstered furniture .....	73	1 440 048	687 927	47.8	43.4	X
0412	Sleep furniture and equipment .....	55	1 033 848	132 779	12.8	8.4	X
0414	Other furniture (including sleep sofas) .....	70	1 046 328	705 731	67.4	44.5	X
0420	Office and business furniture .....	21	101 384	12 274	12.1	.8	79.0
0421	New office furniture (wooden and metal) .....	21	101 384	12 274	12.1	.8	X
0540	Other home furnishings .....	26	136 327	18 395	13.5	1.2	79.0
0542	Mirrors, lamps, and picture frames .....	25	120 465	17 920	14.9	1.1	X
0600	Lumber: rough, dressed, and finished .....	9	86 879	8 549	9.8	.5	X

See footnotes at end of table.



**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4212102</b>	<b>Office &amp; business furniture whsle</b> .....	<b>156</b>	<b>X</b>	<b>5 657 207</b>	<b>X</b>	<b>100.0</b>	<b>83.6</b>
0420	Office and business furniture .....	156	5 657 207	5 470 460	96.7	96.7	83.1
0421	New office furniture (wooden and metal) .....	154	5 616 332	5 429 726	96.7	96.0	X
9700	Service receipts and labor charges (including installed parts) .....	12	660 262	42 791	6.5	.8	83.6
9703	Other service receipts and labor charges—Specify .....	9	584 748	20 093	3.4	.4	X
<b>42122</b>	<b>Home furnishings whsle</b> .....	<b>238</b>	<b>X</b>	<b>14 487 000</b>	<b>X</b>	<b>100.0</b>	<b>51.9</b>
0500	Household china, glassware, crockery, and plastic housewares .....	14	597 661	484 205	81.0	3.3	X
0520	Linens, domestics, curtains, and draperies .....	104	5 480 436	3 973 779	72.5	27.4	37.6
0521	Bedspreads, blankets, and bedding .....	71	3 247 715	1 838 501	56.6	12.7	X
0522	Curtains and draperies .....	30	737 292	179 439	24.3	1.2	X
0523	Shades and blinds .....	28	521 953	206 034	39.5	1.4	X
0524	Towels and washcloths .....	47	2 958 899	1 164 713	39.4	8.0	X
0525	Other linens and domestics .....	20	2 296 181	585 092	25.5	4.0	X
0530	Flooring and floor coverings .....	102	9 575 404	8 041 476	84.0	55.5	43.7
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	91	8 988 662	7 298 833	81.2	50.4	X
0532	Hardwood flooring .....	13	98 524	47 681	48.4	.3	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) .....	21	1 795 220	694 962	38.7	4.8	X
0540	Other home furnishings .....	61	3 218 694	924 618	28.7	6.4	51.0
0541	Metal flatware and kitchen utensils .....	14	775 453	319 063	41.1	2.2	X
0542	Mirrors, lamps, and picture frames .....	17	308 935	75 266	24.4	.5	X
0543	Home furnishings, n.e.c. .....	35	2 304 445	530 289	23.0	3.7	X
3800	Men's and boys' wear .....	8	1 819 723	161 299	8.9	1.1	X
9700	Service receipts and labor charges (including installed parts) .....	6	242 700	4 292	1.8	Z	X
<b>421220</b>	<b>Home furnishings whsle</b> .....	<b>238</b>	<b>X</b>	<b>14 487 000</b>	<b>X</b>	<b>100.0</b>	<b>51.9</b>
0500	Household china, glassware, crockery, and plastic housewares .....	14	597 661	484 205	81.0	3.3	X
0520	Linens, domestics, curtains, and draperies .....	104	5 480 436	3 973 779	72.5	27.4	37.6
0521	Bedspreads, blankets, and bedding .....	71	3 247 715	1 838 501	56.6	12.7	X
0522	Curtains and draperies .....	30	737 292	179 439	24.3	1.2	X
0523	Shades and blinds .....	28	521 953	206 034	39.5	1.4	X
0524	Towels and washcloths .....	47	2 958 899	1 164 713	39.4	8.0	X
0525	Other linens and domestics .....	20	2 296 181	585 092	25.5	4.0	X
0530	Flooring and floor coverings .....	102	9 575 404	8 041 476	84.0	55.5	43.7
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	91	8 988 662	7 298 833	81.2	50.4	X
0532	Hardwood flooring .....	13	98 524	47 681	48.4	.3	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) .....	21	1 795 220	694 962	38.7	4.8	X
0540	Other home furnishings .....	61	3 218 694	924 618	28.7	6.4	51.0
0541	Metal flatware and kitchen utensils .....	14	775 453	319 063	41.1	2.2	X
0542	Mirrors, lamps, and picture frames .....	17	308 935	75 266	24.4	.5	X
0543	Home furnishings, n.e.c. .....	35	2 304 445	530 289	23.0	3.7	X
3800	Men's and boys' wear .....	8	1 819 723	161 299	8.9	1.1	X
9700	Service receipts and labor charges (including installed parts) .....	6	242 700	4 292	1.8	Z	X
<b>4212201</b>	<b>Household china, glassware, &amp; crockery whsle</b> .....	<b>14</b>	<b>X</b>	<b>597 661</b>	<b>X</b>	<b>100.0</b>	<b>81.7</b>
0500	Household china, glassware, crockery, and plastic housewares .....	14	597 661	484 205	81.0	81.0	X
0540	Other home furnishings .....	13	589 245	84 326	14.3	14.1	X
<b>4212202</b>	<b>Linens, domestics, draperies, &amp; curtains whsle</b> .....	<b>102</b>	<b>X</b>	<b>5 437 338</b>	<b>X</b>	<b>100.0</b>	<b>55.5</b>
0520	Linens, domestics, curtains, and draperies .....	102	5 437 338	3 954 388	72.7	72.7	40.1
0521	Bedspreads, blankets, and bedding .....	71	3 247 715	1 838 501	56.6	33.8	X
0522	Curtains and draperies .....	28	694 194	170 822	24.6	3.1	X
0523	Shades and blinds .....	28	521 953	206 034	39.5	3.8	X
0524	Towels and washcloths .....	45	2 915 801	1 153 939	39.6	21.2	X
0525	Other linens and domestics .....	20	2 296 181	585 092	25.5	10.8	X
0530	Flooring and floor coverings .....	6	1 710 767	202 331	11.8	3.7	55.5
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	6	1 710 767	202 331	11.8	3.7	X
0540	Other home furnishings .....	20	1 998 987	270 940	13.6	5.0	55.5
0543	Home furnishings, n.e.c. .....	20	1 998 987	270 940	13.6	5.0	X
3800	Men's and boys' wear .....	8	1 819 723	161 299	8.9	3.0	X
<b>4212203</b>	<b>Floor coverings whsle</b> .....	<b>96</b>	<b>X</b>	<b>7 864 637</b>	<b>X</b>	<b>100.0</b>	<b>45.8</b>
0530	Flooring and floor coverings .....	96	7 864 637	7 839 145	99.7	99.7	37.0
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	85	7 277 895	7 096 502	97.5	90.2	X
0532	Hardwood flooring .....	13	98 524	47 681	48.4	.6	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) .....	21	1 795 220	694 962	38.7	8.8	X
<b>4212204</b>	<b>Other home furnishings whsle</b> .....	<b>26</b>	<b>X</b>	<b>587 364</b>	<b>X</b>	<b>100.0</b>	<b>69.3</b>
0540	Other home furnishings .....	26	587 364	565 906	96.3	96.3	63.5
0542	Mirrors, lamps, and picture frames .....	10	84 852	73 410	86.5	12.5	X
0543	Home furnishings, n.e.c. .....	13	262 360	255 903	97.5	43.6	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4213</b>	<b>Lumber &amp; other construction materials whsle</b> . . . . .	<b>1 728</b>	<b>X</b>	<b>21 380 553</b>	<b>X</b>	<b>100.0</b>	<b>54.1</b>
0200	New and rebuilt automotive parts and supplies . . . . .	6	64 851	12 441	19.2	.1	3.3
0216	Glass . . . . .	6	64 851	12 441	19.2	.1	X
0530	Flooring and floor coverings . . . . .	6	105 466	10 475	9.9	Z	X
0600	Lumber: rough, dressed, and finished . . . . .	200	7 860 541	4 679 526	59.5	21.9	49.5
0611	Dimensional lumber (non-treated) . . . . .	187	7 644 158	4 104 579	53.7	19.2	X
0612	Treated lumber . . . . .	56	2 344 039	245 576	10.5	1.1	X
0613	Boards . . . . .	74	4 536 780	329 368	7.3	1.5	X
0620	Plywood and millwork . . . . .	544	9 276 329	5 112 978	55.1	23.9	51.0
0621	Softwood plywood and oriented strand board (OSB) . . . . .	129	5 905 835	1 678 446	28.4	7.9	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) . . . . .	158	4 163 002	843 184	20.3	3.9	X
0623	Gypsum, specialty boards, and treatments . . . . .	66	793 920	164 799	20.8	.8	X
0624	Wood millwork (doors, windows, cabinets, etc.) . . . . .	330	5 012 400	1 597 707	31.9	7.5	X
0625	Metal millwork . . . . .	123	2 026 629	526 194	26.0	2.5	X
0626	Other millwork and wood siding (including trusses and wood roofing) . . . . .	80	2 328 647	302 648	13.0	1.4	X
0700	Brick, stone, tile, sand, block, cement, and gravel . . . . .	769	5 912 714	5 798 890	98.1	27.1	45.8
0711	Ready-mixed or transit-mixed concrete . . . . .	19	139 968	40 031	28.6	.2	X
0712	Cement and lime . . . . .	311	3 355 530	2 948 146	87.9	13.8	X
0713	Sand, gravel, and crushed stone . . . . .	144	767 680	339 847	44.3	1.6	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. . . . .	480	2 639 990	2 470 865	93.6	11.6	X
0720	Roofing, siding, and insulation materials . . . . .	303	6 261 968	3 187 856	50.9	14.9	53.3
0721	Roofing, except wood . . . . .	202	4 322 821	1 734 311	40.1	8.1	X
0722	Siding, except wood . . . . .	235	3 843 275	753 714	19.6	3.5	X
0723	Insulation materials . . . . .	162	4 061 055	699 831	17.2	3.3	X
0730	Flat glass and other construction glass (excluding automotive) . . . . .	179	1 382 827	750 647	54.3	3.5	X
0740	Other construction materials . . . . .	439	3 832 793	1 316 796	34.4	6.2	52.3
0741	Rain-carrying equipment (down spouts, gutters, etc.) . . . . .	133	1 225 490	94 983	7.8	.4	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) . . . . .	317	2 676 404	1 219 050	45.5	5.7	X
1120	Flat iron and steel products . . . . .	13	148 324	4 813	3.2	Z	X
1220	Aluminum shapes, forms, etc. . . . .	70	495 219	42 975	8.7	.2	X
1700	Hardware . . . . .	76	1 447 524	35 511	2.5	.2	3.3
1711	Hand tools (including power driven) . . . . .	50	990 744	15 131	1.5	.1	X
1900	Warm air heating and air-conditioning equipment and supplies . . . . .	6	42 201	1 224	2.9	Z	X
2460	Other industrial supplies . . . . .	11	538 620	1 010	.2	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) . . . . .	12	289 332	47 557	16.4	.2	X
5300	Plastics materials and basic shapes . . . . .	22	753 290	50 747	6.7	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	16	793 941	31 263	3.9	.1	9.3
5342	Adhesives, sealants, and glues . . . . .	13	765 635	26 067	3.4	.1	X
6000	Paint, paint supplies, and wallpaper . . . . .	28	260 720	2 065	.8	Z	X
9700	Service receipts and labor charges (including installed parts) . . . . .	36	184 350	18 418	10.0	.1	52.2
9701	Labor charges for repair work . . . . .	20	65 527	3 493	5.3	Z	X
9702	Parts installed in repair work . . . . .	8	13 993	2 242	16.0	Z	X
9703	Other service receipts and labor charges—Specify . . . . .	16	118 823	12 683	10.7	.1	X
9810	Miscellaneous commodities . . . . .	185	2 522 354	190 095	7.5	.9	X
9950	Construction receipts . . . . .	23	87 074	26 682	30.6	.1	X
<b>42131</b>	<b>Lumber, plywood, millwork, &amp; wood panel whsle</b> . . . . .	<b>501</b>	<b>X</b>	<b>10 261 254</b>	<b>X</b>	<b>100.0</b>	<b>59.8</b>
0530	Flooring and floor coverings . . . . .	6	105 466	10 475	9.9	.1	X
0600	Lumber: rough, dressed, and finished . . . . .	192	7 694 812	4 671 134	60.7	45.5	54.6
0611	Dimensional lumber (non-treated) . . . . .	180	7 489 159	4 101 828	54.8	40.0	X
0612	Treated lumber . . . . .	55	2 343 562	245 530	10.5	2.4	X
0613	Boards . . . . .	67	4 382 673	323 776	7.4	3.2	X
0620	Plywood and millwork . . . . .	449	8 435 729	4 985 432	59.1	48.6	56.4
0621	Softwood plywood and oriented strand board (OSB) . . . . .	122	5 744 218	1 629 395	28.4	15.9	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) . . . . .	152	4 013 596	836 989	20.9	8.2	X
0623	Gypsum, specialty boards, and treatments . . . . .	58	675 524	127 471	18.9	1.2	X
0624	Wood millwork (doors, windows, cabinets, etc.) . . . . .	254	4 323 568	1 569 968	36.3	15.3	X
0625	Metal millwork . . . . .	118	2 018 473	526 007	26.1	5.1	X
0626	Other millwork and wood siding (including trusses and wood roofing) . . . . .	75	2 302 630	295 602	12.8	2.9	X
0700	Brick, stone, tile, sand, block, cement, and gravel . . . . .	6	48 314	853	1.8	Z	X
0720	Roofing, siding, and insulation materials . . . . .	65	2 804 484	292 492	10.4	2.9	59.8
0721	Roofing, except wood . . . . .	45	2 062 926	129 137	6.3	1.3	X
0722	Siding, except wood . . . . .	56	2 670 460	111 433	4.2	1.1	X
0723	Insulation materials . . . . .	54	2 682 917	51 922	1.9	.5	X
0730	Flat glass and other construction glass (excluding automotive) . . . . .	19	221 210	7 945	3.6	.1	X
0740	Other construction materials . . . . .	28	1 165 969	38 707	3.3	.4	59.8
0744	Construction materials, n.e.c. (including wire fence and construction paper) . . . . .	24	708 752	37 906	5.3	.4	X
1120	Flat iron and steel products . . . . .	13	148 324	4 813	3.2	Z	X
1700	Hardware . . . . .	49	1 105 832	18 040	1.6	.2	.5
1711	Hand tools (including power driven) . . . . .	36	905 337	13 628	1.5	.1	X
2460	Other industrial supplies . . . . .	11	538 620	1 010	.2	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) . . . . .	12	289 332	47 557	16.4	.5	X
5300	Plastics materials and basic shapes . . . . .	21	635 553	15 179	2.4	.1	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42131</b>	<b>Lumber, plywood, millwork, &amp; wood panel whsle—Con.</b>						
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	13	765 635	26 067	3.4	.3	10.0
5342	Adhesives, sealants, and glues .....	13	765 635	26 067	3.4	.3	X
6000	Paint, paint supplies, and wallpaper .....	28	260 720	2 065	.8	Z	X
9700	Service receipts and labor charges (including installed parts) .....	16	96 578	10 970	11.4	.1	57.6
9701	Labor charges for repair work .....	9	28 115	2 119	7.5	Z	X
9703	Other service receipts and labor charges—Specify .....	7	68 463	8 845	12.9	.1	X
9810	Miscellaneous commodities .....	24	1 522 799	104 466	6.9	1.0	X
<b>421310</b>	<b>Lumber, plywood, millwork, &amp; wood panel whsle .....</b>	<b>501</b>	<b>X</b>	<b>10 261 254</b>	<b>X</b>	<b>100.0</b>	<b>59.8</b>
0530	Flooring and floor coverings .....	6	105 466	10 475	9.9	.1	X
0600	Lumber: rough, dressed, and finished .....	192	7 694 812	4 671 134	60.7	45.5	54.6
0611	Dimensional lumber (non-treated) .....	180	7 489 159	4 101 828	54.8	40.0	X
0612	Treated lumber .....	55	2 343 562	245 530	10.5	2.4	X
0613	Boards .....	67	4 382 673	323 776	7.4	3.2	X
0620	Plywood and millwork .....	449	8 435 729	4 985 432	59.1	48.6	56.4
0621	Softwood plywood and oriented strand board (OSB) .....	122	5 744 218	1 629 395	28.4	15.9	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	152	4 013 596	836 989	20.9	8.2	X
0623	Gypsum, specialty boards, and treatments .....	58	675 524	127 471	18.9	1.2	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	254	4 323 568	1 569 968	36.3	15.3	X
0625	Metal millwork .....	118	2 018 473	526 007	26.1	5.1	X
0626	Other millwork and wood siding (including trusses and wood roofing) ...	75	2 302 630	295 602	12.8	2.9	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	6	48 314	853	1.8	Z	X
0720	Roofing, siding, and insulation materials .....	65	2 804 484	292 492	10.4	2.9	59.8
0721	Roofing, except wood .....	45	2 062 926	129 137	6.3	1.3	X
0722	Siding, except wood .....	56	2 670 460	111 433	4.2	1.1	X
0723	Insulation materials .....	54	2 682 917	51 922	1.9	.5	X
0730	Flat glass and other construction glass (excluding automotive) .....	19	221 210	7 945	3.6	.1	X
0740	Other construction materials .....	28	1 165 969	38 707	3.3	.4	59.8
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	24	708 752	37 906	5.3	.4	X
1120	Flat iron and steel products .....	13	148 324	4 813	3.2	Z	X
1700	Hardware .....	49	1 105 832	18 040	1.6	.2	.5
1711	Hand tools (including power driven) .....	36	905 337	13 628	1.5	.1	X
2460	Other industrial supplies .....	11	538 620	1 010	.2	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	12	289 332	47 557	16.4	.5	X
5300	Plastics materials and basic shapes .....	21	635 553	15 179	2.4	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	13	765 635	26 067	3.4	.3	10.0
5342	Adhesives, sealants, and glues .....	13	765 635	26 067	3.4	.3	X
6000	Paint, paint supplies, and wallpaper .....	28	260 720	2 065	.8	Z	X
9700	Service receipts and labor charges (including installed parts) .....	16	96 578	10 970	11.4	.1	57.6
9701	Labor charges for repair work .....	9	28 115	2 119	7.5	Z	X
9703	Other service receipts and labor charges—Specify .....	7	68 463	8 845	12.9	.1	X
9810	Miscellaneous commodities .....	24	1 522 799	104 466	6.9	1.0	X
<b>4213101</b>	<b>Lumber without yard whsle .....</b>	<b>42</b>	<b>X</b>	<b>2 568 618</b>	<b>X</b>	<b>100.0</b>	<b>50.7</b>
0600	Lumber: rough, dressed, and finished .....	42	2 568 618	2 171 608	84.5	84.5	X
0620	Plywood and millwork .....	15	1 399 347	381 912	27.3	14.9	X
0720	Roofing, siding, and insulation materials .....	6	105 496	5 920	5.6	.2	X
<b>4213102</b>	<b>Lumber with yard whsle .....</b>	<b>96</b>	<b>X</b>	<b>2 240 878</b>	<b>X</b>	<b>100.0</b>	<b>82.7</b>
0600	Lumber: rough, dressed, and finished .....	96	2 240 878	1 815 741	81.0	81.0	69.1
0611	Dimensional lumber (non-treated) .....	86	2 083 186	1 520 632	73.0	67.9	X
0612	Treated lumber .....	30	579 316	118 886	20.5	5.3	X
0613	Boards .....	24	561 025	176 223	31.4	7.9	X
0620	Plywood and millwork .....	71	1 584 624	379 784	24.0	16.9	78.4
0621	Softwood plywood and oriented strand board (OSB) .....	41	1 273 246	166 464	13.1	7.4	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	67	851 132	120 860	14.2	5.4	X
0623	Gypsum, specialty boards, and treatments .....	7	88 199	4 146	4.7	.2	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	36	377 466	31 434	8.3	1.4	X
0626	Other millwork and wood siding (including trusses and wood roofing) ...	18	952 008	56 536	5.9	2.5	X
0720	Roofing, siding, and insulation materials .....	14	259 626	21 762	8.4	1.0	82.7
0721	Roofing, except wood .....	12	203 655	8 107	4.0	.4	X
0722	Siding, except wood .....	10	220 399	6 512	3.0	.3	X
0723	Insulation materials .....	14	259 626	7 143	2.8	.3	X
1700	Hardware .....	9	135 314	3 225	2.4	.1	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	7	176 662	7 897	4.5	.4	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4213103</b>	<b>Plywood, veneer, millwork, &amp; wood panel whse . . . . .</b>	<b>363</b>	<b>X</b>	<b>5 451 758</b>	<b>X</b>	<b>100.0</b>	<b>54.6</b>
0600	Lumber: rough, dressed, and finished . . . . .	54	2 885 316	683 785	23.7	12.5	51.5
0611	Dimensional lumber (non-treated) . . . . .	53	2 848 314	502 999	17.7	9.2	X
0612	Treated lumber . . . . .	15	1 565 641	106 434	6.8	2.0	X
0613	Boards . . . . .	33	2 491 304	74 352	3.0	1.4	X
0620	Plywood and millwork . . . . .	363	5 451 758	4 223 736	77.5	77.5	50.7
0621	Softwood plywood and oriented strand board (OSB) . . . . .	70	3 087 276	1 097 053	35.5	20.1	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) . . . . .	76	3 038 629	708 232	23.3	13.0	X
0623	Gypsum, specialty boards, and treatments . . . . .	46	550 881	120 761	21.9	2.2	X
0624	Wood millwork (doors, windows, cabinets, etc.) . . . . .	207	3 824 956	1 535 007	40.1	28.2	X
0625	Metal millwork . . . . .	113	1 982 253	525 662	26.5	9.6	X
0626	Other millwork and wood siding (including trusses and wood roofing) . . . . .	54	1 331 372	237 021	17.8	4.3	X
0720	Roofing, siding, and insulation materials . . . . .	45	2 439 362	264 810	10.9	4.9	54.6
0721	Roofing, except wood . . . . .	32	1 818 327	120 901	6.6	2.2	X
0722	Siding, except wood . . . . .	43	2 389 867	100 038	4.2	1.8	X
0723	Insulation materials . . . . .	36	2 337 044	43 871	1.9	.8	X
0730	Flat glass and other construction glass (excluding automotive) . . . . .	17	164 514	2 440	1.5	Z	X
0740	Other construction materials . . . . .	20	1 042 292	35 950	3.4	.7	54.6
0744	Construction materials, n.e.c. (including wire fence and construction paper) . . . . .	16	585 075	35 367	6.0	.6	X
1120	Flat iron and steel products . . . . .	13	148 324	4 813	3.2	.1	X
1700	Hardware . . . . .	36	905 337	13 628	1.5	.3	.6
1711	Hand tools (including power driven) . . . . .	36	905 337	13 628	1.5	.3	X
2460	Other industrial supplies . . . . .	11	538 620	1 010	.2	Z	X
5300	Plastics materials and basic shapes . . . . .	19	621 805	15 174	2.4	.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	13	765 635	26 067	3.4	.5	9.1
5342	Adhesives, sealants, and glues . . . . .	13	765 635	26 067	3.4	.5	X
6000	Paint, paint supplies, and wallpaper . . . . .	26	223 969	1 795	.8	Z	X
9700	Service receipts and labor charges (including installed parts) . . . . .	16	96 578	10 970	11.4	.2	52.6
9701	Labor charges for repair work . . . . .	9	28 115	2 119	7.5	Z	X
9703	Other service receipts and labor charges—Specify . . . . .	7	68 463	8 845	12.9	.2	X
9810	Miscellaneous commodities . . . . .	23	1 486 780	101 175	6.8	1.9	X
<b>42132</b>	<b>Brick, stone, &amp; related construction materials whse . . . . .</b>	<b>761</b>	<b>X</b>	<b>5 848 872</b>	<b>X</b>	<b>100.0</b>	<b>41.5</b>
0700	Brick, stone, tile, sand, block, cement, and gravel . . . . .	761	5 848 872	5 796 485	99.1	99.1	35.0
0711	Ready-mixed or transit-mixed concrete . . . . .	15	118 510	39 574	33.4	.7	X
0712	Cement and lime . . . . .	310	3 339 925	2 947 758	88.3	50.4	X
0713	Sand, gravel, and crushed stone . . . . .	143	762 884	339 367	44.5	5.8	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. . . . .	478	2 618 007	2 469 785	94.3	42.2	X
0740	Other construction materials . . . . .	128	425 590	25 357	6.0	.4	41.5
0744	Construction materials, n.e.c. (including wire fence and construction paper) . . . . .	128	425 590	25 357	6.0	.4	X
9810	Miscellaneous commodities . . . . .	14	180 133	5 367	3.0	.1	X
<b>421320</b>	<b>Brick, stone, &amp; related construction materials whse . . . . .</b>	<b>761</b>	<b>X</b>	<b>5 848 872</b>	<b>X</b>	<b>100.0</b>	<b>41.5</b>
0700	Brick, stone, tile, sand, block, cement, and gravel . . . . .	761	5 848 872	5 796 485	99.1	99.1	35.0
0711	Ready-mixed or transit-mixed concrete . . . . .	15	118 510	39 574	33.4	.7	X
0712	Cement and lime . . . . .	310	3 339 925	2 947 758	88.3	50.4	X
0713	Sand, gravel, and crushed stone . . . . .	143	762 884	339 367	44.5	5.8	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. . . . .	478	2 618 007	2 469 785	94.3	42.2	X
0740	Other construction materials . . . . .	128	425 590	25 357	6.0	.4	41.5
0744	Construction materials, n.e.c. (including wire fence and construction paper) . . . . .	128	425 590	25 357	6.0	.4	X
9810	Miscellaneous commodities . . . . .	14	180 133	5 367	3.0	.1	X
<b>4213201</b>	<b>Brick, block, tile, clay/cement sewer pipe whse . . . . .</b>	<b>431</b>	<b>X</b>	<b>2 150 812</b>	<b>X</b>	<b>100.0</b>	<b>16.7</b>
0700	Brick, stone, tile, sand, block, cement, and gravel . . . . .	431	2 150 812	2 110 215	98.1	98.1	16.7
0711	Ready-mixed or transit-mixed concrete . . . . .	10	106 375	38 497	36.2	1.8	X
0712	Cement and lime . . . . .	62	384 518	49 524	12.9	2.3	X
0713	Sand, gravel, and crushed stone . . . . .	38	189 806	11 792	6.2	.5	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. . . . .	431	2 150 812	2 010 401	93.5	93.5	X
0740	Other construction materials . . . . .	128	425 590	25 357	6.0	1.2	16.7
0744	Construction materials, n.e.c. (including wire fence and construction paper) . . . . .	128	425 590	25 357	6.0	1.2	X
<b>4213202</b>	<b>Sand, gravel, &amp; stone whse . . . . .</b>	<b>88</b>	<b>X</b>	<b>309 282</b>	<b>X</b>	<b>100.0</b>	<b>56.0</b>
0700	Brick, stone, tile, sand, block, cement, and gravel . . . . .	88	309 282	308 209	99.7	99.7	56.0
0713	Sand, gravel, and crushed stone . . . . .	88	309 282	304 576	98.5	98.5	X
<b>4213203</b>	<b>Cement, lime, &amp; related products whse . . . . .</b>	<b>242</b>	<b>X</b>	<b>3 388 778</b>	<b>X</b>	<b>100.0</b>	<b>56.0</b>
0700	Brick, stone, tile, sand, block, cement, and gravel . . . . .	242	3 388 778	3 378 061	99.7	99.7	44.8
0712	Cement and lime . . . . .	242	3 388 778	2 896 607	98.4	85.5	X
0713	Sand, gravel, and crushed stone . . . . .	17	263 796	22 999	8.7	.7	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. . . . .	44	460 724	457 501	99.3	13.5	X
9810	Miscellaneous commodities . . . . .	12	163 697	2 657	1.6	.1	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42133</b>	<b>Roofing, siding, &amp; insulation material whsle</b>	<b>222</b>	<b>X</b>	<b>3 268 532</b>	<b>X</b>	<b>100.0</b>	<b>57.9</b>
0620	Plywood and millwork	71	493 863	23 606	4.8	.7	53.5
0624	Wood millwork (doors, windows, cabinets, etc.)	62	460 968	16 373	3.6	.5	X
0720	Roofing, siding, and insulation materials	222	3 268 532	2 866 532	87.7	87.7	56.5
0721	Roofing, except wood	152	2 214 273	1 603 514	72.4	49.1	X
0722	Siding, except wood	173	1 122 984	626 591	55.8	19.2	X
0723	Insulation materials	93	1 189 663	636 427	53.5	19.5	X
0730	Flat glass and other construction glass (excluding automotive)	62	435 532	111 720	25.7	3.4	X
0740	Other construction materials	129	891 003	108 854	12.2	3.3	57.9
0741	Rain-carrying equipment (down spouts, gutters, etc.)	119	693 034	89 996	13.0	2.8	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	18	224 506	17 394	7.7	.5	X
1220	Aluminum shapes, forms, etc.	61	421 822	36 176	8.6	1.1	X
1700	Hardware	10	51 491	689	1.3	Z	57.9
1711	Hand tools (including power driven)	10	51 491	689	1.3	Z	X
9810	Miscellaneous commodities	141	790 433	78 696	10.0	2.4	X
<b>421330</b>	<b>Roofing, siding, &amp; insulation material whsle</b>	<b>222</b>	<b>X</b>	<b>3 268 532</b>	<b>X</b>	<b>100.0</b>	<b>57.9</b>
0620	Plywood and millwork	71	493 863	23 606	4.8	.7	53.5
0624	Wood millwork (doors, windows, cabinets, etc.)	62	460 968	16 373	3.6	.5	X
0720	Roofing, siding, and insulation materials	222	3 268 532	2 866 532	87.7	87.7	56.5
0721	Roofing, except wood	152	2 214 273	1 603 514	72.4	49.1	X
0722	Siding, except wood	173	1 122 984	626 591	55.8	19.2	X
0723	Insulation materials	93	1 189 663	636 427	53.5	19.5	X
0730	Flat glass and other construction glass (excluding automotive)	62	435 532	111 720	25.7	3.4	X
0740	Other construction materials	129	891 003	108 854	12.2	3.3	57.9
0741	Rain-carrying equipment (down spouts, gutters, etc.)	119	693 034	89 996	13.0	2.8	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	18	224 506	17 394	7.7	.5	X
1220	Aluminum shapes, forms, etc.	61	421 822	36 176	8.6	1.1	X
1700	Hardware	10	51 491	689	1.3	Z	57.9
1711	Hand tools (including power driven)	10	51 491	689	1.3	Z	X
9810	Miscellaneous commodities	141	790 433	78 696	10.0	2.4	X
<b>4213301</b>	<b>Roofing, siding, &amp; insulation material whsle</b>	<b>222</b>	<b>X</b>	<b>3 268 532</b>	<b>X</b>	<b>100.0</b>	<b>57.9</b>
0620	Plywood and millwork	71	493 863	23 606	4.8	.7	53.5
0624	Wood millwork (doors, windows, cabinets, etc.)	62	460 968	16 373	3.6	.5	X
0720	Roofing, siding, and insulation materials	222	3 268 532	2 866 532	87.7	87.7	56.5
0721	Roofing, except wood	152	2 214 273	1 603 514	72.4	49.1	X
0722	Siding, except wood	173	1 122 984	626 591	55.8	19.2	X
0723	Insulation materials	93	1 189 663	636 427	53.5	19.5	X
0730	Flat glass and other construction glass (excluding automotive)	62	435 532	111 720	25.7	3.4	X
0740	Other construction materials	129	891 003	108 854	12.2	3.3	57.9
0741	Rain-carrying equipment (down spouts, gutters, etc.)	119	693 034	89 996	13.0	2.8	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	18	224 506	17 394	7.7	.5	X
1220	Aluminum shapes, forms, etc.	61	421 822	36 176	8.6	1.1	X
1700	Hardware	10	51 491	689	1.3	Z	57.9
1711	Hand tools (including power driven)	10	51 491	689	1.3	Z	X
9810	Miscellaneous commodities	141	790 433	78 696	10.0	2.4	X
<b>42139</b>	<b>Other construction materials whsle</b>	<b>244</b>	<b>X</b>	<b>2 001 895</b>	<b>X</b>	<b>100.0</b>	<b>55.5</b>
0200	New and rebuilt automotive parts and supplies	6	64 851	12 441	19.2	.6	3.4
0216	Glass	6	64 851	12 441	19.2	.6	X
0600	Lumber: rough, dressed, and finished	7	154 999	5 173	3.3	.3	55.5
0611	Dimensional lumber (non-treated)	7	154 999	2 751	1.8	.1	X
0613	Boards	6	143 377	2 373	1.7	.1	X
0620	Plywood and millwork	24	346 737	103 940	30.0	5.2	53.0
0621	Softwood plywood and oriented strand board (OSB)	7	161 617	49 051	30.4	2.5	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	6	149 406	6 195	4.1	.3	X
0623	Gypsum, specialty boards, and treatments	9	118 396	37 328	31.5	1.9	X
0624	Wood millwork (doors, windows, cabinets, etc.)	14	227 864	11 366	5.0	.6	X
0720	Roofing, siding, and insulation materials	16	188 952	28 832	15.3	1.4	55.5
0721	Roofing, except wood	6	45 622	1 660	3.6	.1	X
0722	Siding, except wood	7	49 831	15 690	31.5	.8	X
0723	Insulation materials	15	188 475	11 482	6.1	.6	X
0730	Flat glass and other construction glass (excluding automotive)	97	712 348	627 549	88.1	31.3	X
0740	Other construction materials	154	1 350 231	1 143 878	84.7	57.1	51.4
0741	Rain-carrying equipment (down spouts, gutters, etc.)	9	63 988	4 186	6.5	.2	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	147	1 317 556	1 138 393	86.4	56.9	X
1220	Aluminum shapes, forms, etc.	9	73 397	6 799	9.3	.3	X
1700	Hardware	13	209 087	7 051	3.4	.4	X
9700	Service receipts and labor charges (including installed parts)	14	50 972	5 643	11.1	.3	52.2
9701	Labor charges for repair work	6	8 193	287	3.5	Z	X
9702	Parts installed in repair work	6	8 193	2 194	26.8	.1	X
9703	Other service receipts and labor charges—Specify	8	42 779	3 162	7.4	.2	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42139</b>	<b>Other construction materials whse—Con.</b>						
9810	Miscellaneous commodities	6	28 989	1 566	5.4	.1	X
9950	Construction receipts	21	80 897	24 736	30.6	1.2	X
<b>421390</b>	<b>Other construction materials whse</b>	<b>244</b>	<b>X</b>	<b>2 001 895</b>	<b>X</b>	<b>100.0</b>	<b>55.5</b>
0200	New and rebuilt automotive parts and supplies	6	64 851	12 441	19.2	.6	3.4
0216	Glass	6	64 851	12 441	19.2	.6	X
0600	Lumber: rough, dressed, and finished	7	154 999	5 173	3.3	.3	55.5
0611	Dimensional lumber (non-treated)	7	154 999	2 751	1.8	.1	X
0613	Boards	6	143 377	2 373	1.7	.1	X
0620	Plywood and millwork	24	346 737	103 940	30.0	5.2	53.0
0621	Softwood plywood and oriented strand board (OSB)	7	161 617	49 051	30.4	2.5	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	6	149 406	6 195	4.1	.3	X
0623	Gypsum, specialty boards, and treatments	9	118 396	37 328	31.5	1.9	X
0624	Wood millwork (doors, windows, cabinets, etc.)	14	227 864	11 366	5.0	.6	X
0720	Roofing, siding, and insulation materials	16	188 952	28 832	15.3	1.4	55.5
0721	Roofing, except wood	6	45 622	1 660	3.6	.1	X
0722	Siding, except wood	7	49 831	15 690	31.5	.8	X
0723	Insulation materials	15	188 475	11 482	6.1	.6	X
0730	Flat glass and other construction glass (excluding automotive)	97	712 348	627 549	88.1	31.3	X
0740	Other construction materials	154	1 350 231	1 143 878	84.7	57.1	51.4
0741	Rain-carrying equipment (down spouts, gutters, etc.)	9	63 988	4 186	6.5	.2	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	147	1 317 556	1 138 393	86.4	56.9	X
1220	Aluminum shapes, forms, etc.	9	73 397	6 799	9.3	.3	X
1700	Hardware	13	209 087	7 051	3.4	.4	X
9700	Service receipts and labor charges (including installed parts)	14	50 972	5 643	11.1	.3	52.2
9701	Labor charges for repair work	6	8 193	287	3.5	Z	X
9702	Parts installed in repair work	6	8 193	2 194	26.8	.1	X
9703	Other service receipts and labor charges—Specify	8	42 779	3 162	7.4	.2	X
9810	Miscellaneous commodities	6	28 989	1 566	5.4	.1	X
9950	Construction receipts	21	80 897	24 736	30.6	1.2	X
<b>4213901</b>	<b>Flat glass &amp; other construction glass whse</b>	<b>97</b>	<b>X</b>	<b>712 348</b>	<b>X</b>	<b>100.0</b>	<b>41.4</b>
0200	New and rebuilt automotive parts and supplies	6	64 851	12 441	19.2	1.7	X
0620	Plywood and millwork	6	45 622	2 482	5.4	.3	X
0720	Roofing, siding, and insulation materials	7	49 831	18 872	37.9	2.6	X
0730	Flat glass and other construction glass (excluding automotive)	97	712 348	627 549	88.1	88.1	X
0740	Other construction materials	7	60 684	7 190	11.8	1.0	X
1220	Aluminum shapes, forms, etc.	8	60 198	4 557	7.6	.6	X
9700	Service receipts and labor charges (including installed parts)	6	8 193	2 481	30.3	.3	X
9810	Miscellaneous commodities	6	28 989	1 566	5.4	.2	X
<b>4213902</b>	<b>Other construction materials whse</b>	<b>147</b>	<b>X</b>	<b>1 289 547</b>	<b>X</b>	<b>100.0</b>	<b>63.4</b>
0600	Lumber: rough, dressed, and finished	6	154 522	5 064	3.3	.4	63.4
0611	Dimensional lumber (non-treated)	6	154 522	2 705	1.8	.2	X
0620	Plywood and millwork	18	301 115	101 458	33.7	7.9	60.3
0621	Softwood plywood and oriented strand board (OSB)	6	161 140	49 029	30.4	3.8	X
0623	Gypsum, specialty boards, and treatments	9	118 396	37 328	31.5	2.9	X
0624	Wood millwork (doors, windows, cabinets, etc.)	9	182 719	8 916	4.9	.7	X
0720	Roofing, siding, and insulation materials	9	139 121	9 960	7.2	.8	63.4
0723	Insulation materials	9	139 121	9 960	7.2	.8	X
0740	Other construction materials	147	1 289 547	1 136 688	88.1	88.1	59.1
0744	Construction materials, n.e.c. (including wire fence and construction paper)	143	1 284 921	1 132 136	88.1	87.8	X
1700	Hardware	9	175 171	6 237	3.6	.5	X
9700	Service receipts and labor charges (including installed parts)	8	42 779	3 162	7.4	.2	58.0
9703	Other service receipts and labor charges—Specify	8	42 779	3 162	7.4	.2	X
9950	Construction receipts	21	80 897	24 736	30.6	1.9	X
<b>4214</b>	<b>Professional &amp; commercial equipment &amp; supplies whse</b>	<b>3 160</b>	<b>X</b>	<b>112 786 674</b>	<b>X</b>	<b>100.0</b>	<b>72.8</b>
0800	Photographic equipment and supplies (excluding video)	76	8 110 404	6 954 675	85.8	6.2	52.4
0811	Still picture photographic equipment	43	7 192 737	524 307	7.3	.5	X
0812	Motion picture photographic equipment	7	3 607 383	15 681	.4	Z	X
0813	Photographic film	56	7 800 713	4 016 765	51.5	3.6	X
0814	Developing supplies (excluding film)	54	7 257 604	1 811 507	25.0	1.6	X
0815	Other photographic equipment and supplies	61	7 495 174	585 691	7.8	.5	X
0900	Office equipment	658	30 473 809	4 733 824	15.5	4.2	56.3
0911	Typewriters and dedicated word processors	20	156 924	40 164	25.6	Z	X
0912	Calculators and accounting machines	8	12 873 696	130 026	1.0	.1	X
0913	Copying machines and equipment	348	8 053 410	3 457 402	42.9	3.1	X
0914	Dictating, transcribing, and recording machines	133	185 831	191 759	100.0	.2	X
0915	Mailing, letter handling, and addressing machines	157	2 277 912	785 742	34.5	.7	X
0920	New computer equipment	1 851	80 469 252	57 390 534	71.3	50.9	59.7
0921	Computers	1 326	65 449 602	39 586 197	60.5	35.1	X
0922	Computer storage devices	784	53 296 268	6 854 600	12.9	6.1	X
0923	Computer printers	773	45 853 852	6 958 283	15.2	6.2	X
0924	Other computer peripheral equipment	639	30 695 099	3 969 466	12.9	3.5	X
0930	Used computer equipment	50	469 325	53 232	11.3	Z	X
0950	Computer software (packaged)	660	37 346 185	6 425 582	17.2	5.7	X
0960	Restaurant and hotel equipment and supplies	38	420 448	396 291	94.3	.4	X

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4214</b>	<b>Professional &amp; commercial equipment &amp; supplies whsle—Con.</b>						
0970	Store machines and equipment .....	367	20 989 453	1 131 128	5.4	1.0	1.0
0971	Vending machines .....	33	253 788	240 467	94.8	.2	X
0972	Other store machines and equipment .....	60	341 368	279 167	81.8	.2	X
1000	Medical, hospital, and surgical supplies .....	444	18 634 433	17 906 244	96.1	15.9	69.2
1011	Surgical and medical instruments and equipment .....	292	12 760 310	10 862 840	85.1	9.6	X
1012	Orthopedic, and prosthetic appliances and supplies .....	18	1 893 188	1 275 884	67.4	1.1	X
1013	Other surgical, medical, and hospital supplies .....	177	6 824 146	5 767 520	84.5	5.1	X
1020	Dental supplies .....	28	1 241 769	266 525	21.5	.2	71.4
1022	Instruments and other supplies .....	27	1 100 865	246 804	22.4	.2	X
1030	Optical and ophthalmic goods .....	68	899 518	858 391	95.4	.8	57.5
1031	Ophthalmic goods .....	55	621 604	581 651	93.6	.5	X
1033	Optometric equipment and supplies .....	10	142 525	92 582	65.0	.1	X
1034	Optical goods, n.e.c. (excluding cameras) .....	10	200 088	156 136	78.0	.1	X
1040	Religious and school supplies .....	11	214 350	211 048	98.5	.2	2.9
1041	Religious supplies .....	9	211 078	210 991	100.0	.2	X
1050	Other professional equipment and supplies .....	99	2 598 282	1 295 345	49.9	1.1	72.2
1051	Architects' equipment and supplies .....	6	14 625	2 196	15.0	Z	X
1052	Drafting instruments .....	6	14 625	730	5.0	Z	X
1053	Engineers' equipment and supplies .....	8	96 272	43 566	45.3	Z	X
1054	Laboratory equipment .....	37	821 578	293 631	35.7	.3	X
1055	Scientific instruments .....	46	908 476	632 266	69.6	.6	X
1056	Veterinarians' equipment and supplies .....	9	937 063	53 744	5.7	Z	X
1057	Professional equipment and supplies, n.e.c. .....	33	714 713	269 205	37.7	.2	X
1400	Electrical apparatus and equipment .....	233	4 115 778	494 324	12.0	.4	X
1600	Electronic parts and equipment, except communication .....	248	11 078 823	104 920	.9	.1	X
1650	Communication equipment and supplies .....	284	20 611 152	412 531	2.0	.4	X
2320	General-purpose industrial machinery, equipment, and parts .....	11	29 130	8 360	28.7	Z	X
3200	Printing and writing paper .....	16	12 884 391	142 484	1.1	.1	X
3300	Stationery, office supplies and greeting cards .....	223	6 969 564	1 230 851	17.7	1.1	.1
3311	Business forms .....	108	565 805	46 427	8.2	Z	X
3313	Inked ribbons, carbon paper, pens and pencils .....	212	6 759 731	1 102 429	16.3	1.0	X
3314	Toner and cartridges .....	108	565 805	46 427	8.2	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	8	542 415	98 519	18.2	.1	X
9700	Service receipts and labor charges (including installed parts) .....	1 233	26 055 802	4 437 618	17.0	3.9	52.9
9701	Labor charges for repair work .....	803	12 965 826	2 972 592	22.9	2.6	X
9702	Parts installed in repair work .....	401	11 878 914	243 027	2.0	.2	X
9703	Other service receipts and labor charges—Specify .....	584	14 748 806	1 221 991	8.3	1.1	X
9720	Receipts for service contracts .....	778	14 740 382	1 391 166	9.4	1.2	X
9740	Receipts for installing equipment .....	124	3 894 430	1 058 426	27.2	.9	X
9810	Miscellaneous commodities .....	399	24 425 714	3 235 540	13.2	2.9	X
9930	Sales of integrated systems which you wrote or modified software .....	48	353 367	82 334	23.3	.1	X
9940	Rental and leasing receipts .....	772	35 751 140	2 067 026	5.8	1.8	60.5
9941	Computer rental and leasing receipts .....	316	21 611 297	685 747	3.2	.6	X
9942	Photocopying machine rental .....	299	6 990 337	430 562	6.2	.4	X
9943	Other office machine rental receipts .....	164	2 182 700	931 043	42.7	.8	X
9960	Custom software (designed to customer specifications) .....	227	2 848 019	121 179	4.3	.1	X
<b>42141</b>	<b>Photographic equipment &amp; supplies whsle .....</b>	<b>74</b>	<b>X</b>	<b>8 103 149</b>	<b>X</b>	<b>100.0</b>	<b>75.4</b>
0800	Photographic equipment and supplies (excluding video) .....	74	8 103 149	6 953 951	85.8	85.8	54.3
0811	Still picture photographic equipment .....	43	7 192 737	524 307	7.3	6.5	X
0812	Motion picture photographic equipment .....	7	3 607 383	15 681	.4	.2	X
0813	Photographic film .....	56	7 800 713	4 016 765	51.5	49.6	X
0814	Developing supplies (excluding film) .....	54	7 257 604	1 811 507	25.0	22.4	X
0815	Other photographic equipment and supplies .....	61	7 495 174	585 691	7.8	7.2	X
0900	Office equipment .....	30	7 103 809	128 370	1.8	1.6	X
0920	New computer equipment .....	28	7 075 480	21 981	.3	.3	X
0950	Computer software (packaged) .....	22	4 747 885	3 716	.1	Z	X
1600	Electronic parts and equipment, except communication .....	29	7 103 424	62 051	.9	.8	X
9700	Service receipts and labor charges (including installed parts) .....	32	7 388 062	508 225	6.9	6.3	52.2
9702	Parts installed in repair work .....	32	7 388 062	38 707	.5	.5	X
9703	Other service receipts and labor charges—Specify .....	32	7 388 062	469 518	6.4	5.8	X
9810	Miscellaneous commodities .....	41	7 118 112	416 151	5.8	5.1	X
9940	Rental and leasing receipts .....	22	4 747 885	6 720	.1	.1	X
<b>421410</b>	<b>Photographic equipment &amp; supplies whsle .....</b>	<b>74</b>	<b>X</b>	<b>8 103 149</b>	<b>X</b>	<b>100.0</b>	<b>75.4</b>
0800	Photographic equipment and supplies (excluding video) .....	74	8 103 149	6 953 951	85.8	85.8	54.3
0811	Still picture photographic equipment .....	43	7 192 737	524 307	7.3	6.5	X
0812	Motion picture photographic equipment .....	7	3 607 383	15 681	.4	.2	X
0813	Photographic film .....	56	7 800 713	4 016 765	51.5	49.6	X
0814	Developing supplies (excluding film) .....	54	7 257 604	1 811 507	25.0	22.4	X
0815	Other photographic equipment and supplies .....	61	7 495 174	585 691	7.8	7.2	X
0900	Office equipment .....	30	7 103 809	128 370	1.8	1.6	X
0920	New computer equipment .....	28	7 075 480	21 981	.3	.3	X
0950	Computer software (packaged) .....	22	4 747 885	3 716	.1	Z	X
1600	Electronic parts and equipment, except communication .....	29	7 103 424	62 051	.9	.8	X
9700	Service receipts and labor charges (including installed parts) .....	32	7 388 062	508 225	6.9	6.3	52.2
9702	Parts installed in repair work .....	32	7 388 062	38 707	.5	.5	X
9703	Other service receipts and labor charges—Specify .....	32	7 388 062	469 518	6.4	5.8	X
9810	Miscellaneous commodities .....	41	7 118 112	416 151	5.8	5.1	X
9940	Rental and leasing receipts .....	22	4 747 885	6 720	.1	.1	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42142</b>	<b>Office equipment whse</b>	<b>624</b>	<b>X</b>	<b>10 554 896</b>	<b>X</b>	<b>100.0</b>	<b>77.2</b>
0900	Office equipment	624	10 554 896	4 475 735	42.4	42.4	75.5
0911	Typewriters and dedicated word processors	20	156 924	40 164	25.6	4	X
0912	Calculators and accounting machines	6	65 847	668	1.0	Z	X
0913	Copying machines and equipment	348	8 053 410	3 457 402	42.9	32.8	X
0914	Dictating, transcribing, and recording machines	133	185 831	191 759	100.0	1.8	X
0915	Mailing, letter handling, and addressing machines	157	2 277 912	785 742	34.5	7.4	X
0920	New computer equipment	155	2 207 621	65 573	3.0	.6	77.0
0921	Computers	153	2 202 422	43 819	2.0	.4	X
0924	Other computer peripheral equipment	148	2 166 493	21 650	1.0	.2	X
0950	Computer software (packaged)	148	2 172 914	88 391	4.1	.8	X
2320	General-purpose industrial machinery, equipment, and parts	11	29 130	8 360	28.7	.1	X
3200	Printing and writing paper	12	73 270	12 253	16.7	.1	X
3300	Stationery, office supplies and greeting cards	212	6 759 731	1 195 283	17.7	11.3	.1
3311	Business forms	108	565 805	46 427	8.2	.4	X
3313	Inked ribbons, carbon paper, pens and pencils	212	6 759 731	1 102 429	16.3	10.4	X
3314	Toner and cartridges	108	565 805	46 427	8.2	.4	X
9700	Service receipts and labor charges (including installed parts)	437	9 039 893	2 572 825	28.5	24.4	77.0
9701	Labor charges for repair work	402	8 548 596	2 401 652	28.1	22.8	X
9702	Parts installed in repair work	214	2 491 451	48 673	2.0	.5	X
9703	Other service receipts and labor charges—Specify	57	539 348	122 495	22.7	1.2	X
9720	Receipts for service contracts	394	9 271 710	710 577	7.7	6.7	X
9810	Miscellaneous commodities	13	33 906	8 289	24.4	.1	X
9940	Rental and leasing receipts	433	9 016 596	1 356 034	15.0	12.8	77.1
9941	Computer rental and leasing receipts	20	169 714	4 503	2.7	Z	X
9942	Photocopying machine rental	292	6 795 524	420 486	6.2	4.0	X
9943	Other office machine rental receipts	164	2 182 700	931 043	42.7	8.8	X
9960	Custom software (designed to customer specifications)	147	2 160 000	43 174	2.0	.4	X
<b>421420</b>	<b>Office equipment whse</b>	<b>624</b>	<b>X</b>	<b>10 554 896</b>	<b>X</b>	<b>100.0</b>	<b>77.2</b>
0900	Office equipment	624	10 554 896	4 475 735	42.4	42.4	75.5
0911	Typewriters and dedicated word processors	20	156 924	40 164	25.6	4	X
0912	Calculators and accounting machines	6	65 847	668	1.0	Z	X
0913	Copying machines and equipment	348	8 053 410	3 457 402	42.9	32.8	X
0914	Dictating, transcribing, and recording machines	133	185 831	191 759	100.0	1.8	X
0915	Mailing, letter handling, and addressing machines	157	2 277 912	785 742	34.5	7.4	X
0920	New computer equipment	155	2 207 621	65 573	3.0	.6	77.0
0921	Computers	153	2 202 422	43 819	2.0	.4	X
0924	Other computer peripheral equipment	148	2 166 493	21 650	1.0	.2	X
0950	Computer software (packaged)	148	2 172 914	88 391	4.1	.8	X
2320	General-purpose industrial machinery, equipment, and parts	11	29 130	8 360	28.7	.1	X
3200	Printing and writing paper	12	73 270	12 253	16.7	.1	X
3300	Stationery, office supplies and greeting cards	212	6 759 731	1 195 283	17.7	11.3	.1
3311	Business forms	108	565 805	46 427	8.2	.4	X
3313	Inked ribbons, carbon paper, pens and pencils	212	6 759 731	1 102 429	16.3	10.4	X
3314	Toner and cartridges	108	565 805	46 427	8.2	.4	X
9700	Service receipts and labor charges (including installed parts)	437	9 039 893	2 572 825	28.5	24.4	77.0
9701	Labor charges for repair work	402	8 548 596	2 401 652	28.1	22.8	X
9702	Parts installed in repair work	214	2 491 451	48 673	2.0	.5	X
9703	Other service receipts and labor charges—Specify	57	539 348	122 495	22.7	1.2	X
9720	Receipts for service contracts	394	9 271 710	710 577	7.7	6.7	X
9810	Miscellaneous commodities	13	33 906	8 289	24.4	.1	X
9940	Rental and leasing receipts	433	9 016 596	1 356 034	15.0	12.8	77.1
9941	Computer rental and leasing receipts	20	169 714	4 503	2.7	Z	X
9942	Photocopying machine rental	292	6 795 524	420 486	6.2	4.0	X
9943	Other office machine rental receipts	164	2 182 700	931 043	42.7	8.8	X
9960	Custom software (designed to customer specifications)	147	2 160 000	43 174	2.0	.4	X
<b>42143</b>	<b>Computer &amp; computer peripheral equipment &amp; software whse</b>	<b>1 713</b>	<b>X</b>	<b>72 042 268</b>	<b>X</b>	<b>100.0</b>	<b>76.5</b>
0920	New computer equipment	1 666	71 181 932	57 302 974	80.5	79.5	68.7
0921	Computers	1 173	63 247 180	39 542 378	62.5	54.9	X
0922	Computer storage devices	782	53 291 069	6 854 496	12.9	9.5	X
0923	Computer printers	773	45 853 852	6 958 283	15.2	9.7	X
0924	Other computer peripheral equipment	491	28 528 606	3 947 816	13.8	5.5	X
0930	Used computer equipment	50	469 325	53 232	11.3	.1	X
0950	Computer software (packaged)	488	30 421 167	6 333 473	20.8	8.8	X
0970	Store machines and equipment	275	20 394 317	611 494	3.0	.8	X
1400	Electrical apparatus and equipment	226	4 081 121	484 766	11.9	.7	X
1600	Electronic parts and equipment, except communication	216	3 955 251	39 552	1.0	.1	X
1650	Communication equipment and supplies	282	20 606 933	412 527	2.0	.6	X
3300	Stationery, office supplies and greeting cards	6	194 720	33 703	17.3	Z	X
9700	Service receipts and labor charges (including installed parts)	628	7 436 973	1 012 659	13.6	1.4	31.0
9701	Labor charges for repair work	292	2 602 811	412 949	15.9	.6	X
9702	Parts installed in repair work	50	583 735	16 879	2.9	Z	X
9703	Other service receipts and labor charges—Specify	465	6 605 515	582 831	8.8	.8	X
9720	Receipts for service contracts	374	5 102 814	641 629	12.6	.9	X
9740	Receipts for installing equipment	120	3 860 827	1 054 399	27.3	1.5	X
9810	Miscellaneous commodities	342	17 224 532	2 806 231	16.3	3.9	X
9930	Sales of integrated systems which you wrote or modified software	47	352 493	82 221	23.3	.1	X
9940	Rental and leasing receipts	301	21 636 396	694 215	3.2	1.0	74.3
9941	Computer rental and leasing receipts	296	21 441 583	681 244	3.2	.9	X
9942	Photocopying machine rental	7	194 813	10 076	5.2	Z	X
9960	Custom software (designed to customer specifications)	79	687 145	77 996	11.4	.1	X

See footnotes at end of table.



**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421430</b>	<b>Computer &amp; computer peripheral equipment &amp; software wholesaler</b>	<b>1 713</b>	<b>X</b>	<b>72 042 268</b>	<b>X</b>	<b>100.0</b>	<b>76.5</b>
0920	New computer equipment	1 666	71 181 932	57 302 974	80.5	79.5	68.7
0921	Computers	1 173	63 247 180	39 542 378	62.5	54.9	X
0922	Computer storage devices	782	53 291 069	6 854 496	12.9	9.5	X
0923	Computer printers	773	45 853 852	6 958 283	15.2	9.7	X
0924	Other computer peripheral equipment	491	28 528 606	3 947 816	13.8	5.5	X
0930	Used computer equipment	50	469 325	53 232	11.3	.1	X
0950	Computer software (packaged)	488	30 421 167	6 333 473	20.8	8.8	X
0970	Store machines and equipment	275	20 394 317	611 494	3.0	.8	X
1400	Electrical apparatus and equipment	226	4 081 121	484 766	11.9	.7	X
1600	Electronic parts and equipment, except communication	216	3 955 251	39 552	1.0	.1	X
1650	Communication equipment and supplies	282	20 606 933	412 527	2.0	.6	X
3300	Stationery, office supplies and greeting cards	6	194 720	33 703	17.3	Z	X
9700	Service receipts and labor charges (including installed parts)	628	7 436 973	1 012 659	13.6	1.4	31.0
9701	Labor charges for repair work	292	2 602 811	412 949	15.9	.6	X
9702	Parts installed in repair work	50	583 735	16 879	2.9	Z	X
9703	Other service receipts and labor charges—Specify	465	6 605 515	582 831	8.8	.8	X
9720	Receipts for service contracts	374	5 102 814	641 629	12.6	.9	X
9740	Receipts for installing equipment	120	3 860 827	1 054 399	27.3	1.5	X
9810	Miscellaneous commodities	342	17 224 532	2 806 231	16.3	3.9	X
9930	Sales of integrated systems which you wrote or modified software	47	352 493	82 221	23.3	.1	X
9940	Rental and leasing receipts	301	21 636 396	694 215	3.2	1.0	74.3
9941	Computer rental and leasing receipts	296	21 441 583	681 244	3.2	.9	X
9942	Photocopying machine rental	7	194 813	10 076	5.2	Z	X
9960	Custom software (designed to customer specifications)	79	687 145	77 996	11.4	.1	X
<b>4214301</b>	<b>Computer &amp; peripheral equipment wholesaler</b>	<b>1 665</b>	<b>X</b>	<b>71 175 956</b>	<b>X</b>	<b>100.0</b>	<b>76.4</b>
0920	New computer equipment	1 665	71 175 956	57 302 377	80.5	80.5	68.7
0921	Computers	1 173	63 247 180	39 542 378	62.5	55.6	X
0922	Computer storage devices	782	53 291 069	6 854 496	12.9	9.6	X
0923	Computer printers	773	45 853 852	6 958 283	15.2	9.8	X
0924	Other computer peripheral equipment	490	28 522 630	3 947 219	13.8	5.5	X
0930	Used computer equipment	50	469 325	53 232	11.3	.1	X
0950	Computer software (packaged)	440	29 554 855	5 479 450	18.5	7.7	X
0970	Store machines and equipment	275	20 394 317	611 494	3.0	.9	X
1400	Electrical apparatus and equipment	225	4 009 058	477 562	11.9	.7	X
1600	Electronic parts and equipment, except communication	216	3 955 251	39 552	1.0	.1	X
1650	Communication equipment and supplies	282	20 606 933	412 527	2.0	.6	X
3300	Stationery, office supplies and greeting cards	6	194 720	33 703	17.3	Z	X
9700	Service receipts and labor charges (including installed parts)	625	7 425 293	1 010 413	13.6	1.4	30.8
9701	Labor charges for repair work	292	2 602 811	412 949	15.9	.6	X
9702	Parts installed in repair work	50	583 735	16 879	2.9	Z	X
9703	Other service receipts and labor charges—Specify	462	6 593 835	580 585	8.8	.8	X
9720	Receipts for service contracts	371	5 091 134	639 430	12.6	.9	X
9740	Receipts for installing equipment	120	3 860 827	1 054 399	27.3	1.5	X
9810	Miscellaneous commodities	341	17 217 361	2 806 188	16.3	3.9	X
9930	Sales of integrated systems which you wrote or modified software	47	352 493	82 221	23.3	.1	X
9940	Rental and leasing receipts	301	21 636 396	694 215	3.2	1.0	74.2
9941	Computer rental and leasing receipts	296	21 441 583	681 244	3.2	1.0	X
9942	Photocopying machine rental	7	194 813	10 076	5.2	Z	X
9960	Custom software (designed to customer specifications)	79	687 145	77 996	11.4	.1	X
<b>42143011</b>	<b>Computers &amp; peripheral equipment for resale</b>	<b>476</b>	<b>X</b>	<b>27 387 050</b>	<b>X</b>	<b>100.0</b>	<b>73.8</b>
0920	New computer equipment	476	27 387 050	23 350 477	85.3	85.3	X
0950	Computer software (packaged)	22	8 077 243	260 389	3.2	1.0	X
9700	Service receipts and labor charges (including installed parts)	195	1 754 707	438 842	25.0	1.6	X
9720	Receipts for service contracts	82	2 228 442	317 097	14.2	1.2	X
9810	Miscellaneous commodities	48	12 972 549	2 617 231	20.2	9.6	X
9960	Custom software (designed to customer specifications)	9	59 976	5 980	10.0	Z	X
<b>42143012</b>	<b>Computers &amp; peripheral equipment for end use</b>	<b>1 189</b>	<b>X</b>	<b>43 788 906</b>	<b>X</b>	<b>100.0</b>	<b>78.1</b>
0920	New computer equipment	1 189	43 788 906	33 951 900	77.5	77.5	66.3
0921	Computers	999	38 144 141	24 063 498	63.1	55.0	X
0922	Computer storage devices	698	33 956 365	6 014 092	17.7	13.7	X
0923	Computer printers	624	31 788 323	1 140 988	3.6	2.6	X
0924	Other computer peripheral equipment	341	10 577 686	2 733 321	25.8	6.2	X
0930	Used computer equipment	50	469 325	53 232	11.3	.1	X
0950	Computer software (packaged)	418	21 477 612	5 219 061	24.3	11.9	X
0970	Store machines and equipment	275	20 394 317	611 494	3.0	1.4	X
1400	Electrical apparatus and equipment	225	4 009 058	477 562	11.9	1.1	X
1600	Electronic parts and equipment, except communication	216	3 955 251	39 552	1.0	.1	X
1650	Communication equipment and supplies	282	20 606 933	412 527	2.0	.9	X
3300	Stationery, office supplies and greeting cards	6	194 720	33 703	17.3	.1	X
9700	Service receipts and labor charges (including installed parts)	430	5 670 586	571 571	10.1	1.3	27.0
9701	Labor charges for repair work	107	908 080	117 063	12.9	.3	X
9702	Parts installed in repair work	12	430 103	10 720	2.5	Z	X
9703	Other service receipts and labor charges—Specify	333	5 073 108	443 788	8.7	1.0	X
9720	Receipts for service contracts	289	2 862 692	322 333	11.3	.7	X
9740	Receipts for installing equipment	120	3 860 827	1 054 399	27.3	2.4	X
9810	Miscellaneous commodities	293	4 244 812	188 957	4.5	.4	X
9930	Sales of integrated systems which you wrote or modified software	47	352 493	82 221	23.3	.2	X
9940	Rental and leasing receipts	301	21 636 396	694 215	3.2	1.6	75.8
9941	Computer rental and leasing receipts	296	21 441 583	681 244	3.2	1.6	X
9942	Photocopying machine rental	7	194 813	10 076	5.2	Z	X
9960	Custom software (designed to customer specifications)	70	627 169	72 016	11.5	.2	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4214302</b>	<b>Computer software (packaged) whsle</b> .....	<b>48</b>	<b>X</b>	<b>866 312</b>	<b>X</b>	<b>100.0</b>	<b>84.2</b>
0950	Computer software (packaged) .....	48	866 312	854 023	98.6	98.6	X
<b>42144</b>	<b>Other commercial equipment whsle</b> .....	<b>128</b>	<b>X</b>	<b>1 012 149</b>	<b>X</b>	<b>100.0</b>	<b>53.9</b>
0960	Restaurant and hotel equipment and supplies .....	38	420 448	396 291	94.3	39.2	X
0970	Store machines and equipment .....	90	591 701	519 395	87.8	51.3	50.7
0971	Vending machines .....	33	253 768	240 467	94.8	23.8	X
0972	Other store machines and equipment .....	58	337 933	278 928	82.5	27.6	X
9700	Service receipts and labor charges (including installed parts) .....	75	377 672	70 055	18.5	6.9	53.9
9701	Labor charges for repair work .....	50	191 003	13 112	6.9	1.3	X
9702	Parts installed in repair work .....	49	190 426	10 640	5.6	1.1	X
9703	Other service receipts and labor charges—Specify .....	29	195 944	46 302	23.6	4.6	X
9940	Rental and leasing receipts .....	12	28 308	4 175	14.7	.4	X
<b>421440</b>	<b>Other commercial equipment whsle</b> .....	<b>128</b>	<b>X</b>	<b>1 012 149</b>	<b>X</b>	<b>100.0</b>	<b>53.9</b>
0960	Restaurant and hotel equipment and supplies .....	38	420 448	396 291	94.3	39.2	X
0970	Store machines and equipment .....	90	591 701	519 395	87.8	51.3	50.7
0971	Vending machines .....	33	253 768	240 467	94.8	23.8	X
0972	Other store machines and equipment .....	58	337 933	278 928	82.5	27.6	X
9700	Service receipts and labor charges (including installed parts) .....	75	377 672	70 055	18.5	6.9	53.9
9701	Labor charges for repair work .....	50	191 003	13 112	6.9	1.3	X
9702	Parts installed in repair work .....	49	190 426	10 640	5.6	1.1	X
9703	Other service receipts and labor charges—Specify .....	29	195 944	46 302	23.6	4.6	X
9940	Rental and leasing receipts .....	12	28 308	4 175	14.7	.4	X
<b>4214401</b>	<b>Restaurant &amp; hotel equipment &amp; supplies whsle</b> .....	<b>38</b>	<b>X</b>	<b>420 448</b>	<b>X</b>	<b>100.0</b>	<b>71.3</b>
0960	Restaurant and hotel equipment and supplies .....	38	420 448	396 291	94.3	94.3	X
<b>4214402</b>	<b>Store machines &amp; equipment whsle</b> .....	<b>90</b>	<b>X</b>	<b>591 701</b>	<b>X</b>	<b>100.0</b>	<b>41.6</b>
0970	Store machines and equipment .....	90	591 701	519 395	87.8	87.8	39.1
0971	Vending machines .....	33	253 768	240 467	94.8	40.6	X
0972	Other store machines and equipment .....	58	337 933	278 928	82.5	47.1	X
9700	Service receipts and labor charges (including installed parts) .....	74	367 033	65 390	17.8	11.1	41.6
9701	Labor charges for repair work .....	49	180 364	9 847	5.5	1.7	X
9702	Parts installed in repair work .....	48	179 787	9 240	5.1	1.6	X
9703	Other service receipts and labor charges—Specify .....	29	195 944	46 302	23.6	7.8	X
9940	Rental and leasing receipts .....	11	17 669	1 275	7.2	.2	X
<b>42145</b>	<b>Medical, dental, &amp; hospital equipment &amp; supplies whsle</b> .....	<b>459</b>	<b>X</b>	<b>18 700 334</b>	<b>X</b>	<b>100.0</b>	<b>58.7</b>
1000	Medical, hospital, and surgical supplies .....	441	18 547 534	17 868 261	96.3	95.6	55.8
1011	Surgical and medical instruments and equipment .....	289	12 673 411	10 824 857	85.4	57.9	X
1012	Orthopedic, and prosthetic appliances and supplies .....	18	1 893 188	1 275 884	67.4	6.8	X
1013	Other surgical, medical, and hospital supplies .....	177	6 824 146	5 767 520	84.5	30.8	X
1020	Dental supplies .....	28	1 241 769	266 525	21.5	1.4	57.6
1022	Instruments and other supplies .....	27	1 100 865	246 804	22.4	1.3	X
1050	Other professional equipment and supplies .....	11	1 250 375	90 909	7.3	.5	58.7
1056	Veterinarians' equipment and supplies .....	9	937 063	53 744	5.7	.3	X
9700	Service receipts and labor charges (including installed parts) .....	57	1 607 515	269 617	16.8	1.4	27.7
9701	Labor charges for repair work .....	57	1 607 515	143 610	8.9	.8	X
9702	Parts installed in repair work .....	52	1 032 460	125 935	12.2	.7	X
9720	Receipts for service contracts .....	8	340 710	38 323	11.2	.2	X
<b>421450</b>	<b>Medical, dental, &amp; hospital equipment &amp; supplies whsle</b> .....	<b>459</b>	<b>X</b>	<b>18 700 334</b>	<b>X</b>	<b>100.0</b>	<b>58.7</b>
1000	Medical, hospital, and surgical supplies .....	441	18 547 534	17 868 261	96.3	95.6	55.8
1011	Surgical and medical instruments and equipment .....	289	12 673 411	10 824 857	85.4	57.9	X
1012	Orthopedic, and prosthetic appliances and supplies .....	18	1 893 188	1 275 884	67.4	6.8	X
1013	Other surgical, medical, and hospital supplies .....	177	6 824 146	5 767 520	84.5	30.8	X
1020	Dental supplies .....	28	1 241 769	266 525	21.5	1.4	57.6
1022	Instruments and other supplies .....	27	1 100 865	246 804	22.4	1.3	X
1050	Other professional equipment and supplies .....	11	1 250 375	90 909	7.3	.5	58.7
1056	Veterinarians' equipment and supplies .....	9	937 063	53 744	5.7	.3	X
9700	Service receipts and labor charges (including installed parts) .....	57	1 607 515	269 617	16.8	1.4	27.7
9701	Labor charges for repair work .....	57	1 607 515	143 610	8.9	.8	X
9702	Parts installed in repair work .....	52	1 032 460	125 935	12.2	.7	X
9720	Receipts for service contracts .....	8	340 710	38 323	11.2	.2	X
<b>4214501</b>	<b>Surgical, medical, &amp; hospital supplies whsle</b> .....	<b>439</b>	<b>X</b>	<b>18 453 838</b>	<b>X</b>	<b>100.0</b>	<b>58.3</b>
1000	Medical, hospital, and surgical supplies .....	439	18 453 838	17 857 606	96.8	96.8	55.4
1011	Surgical and medical instruments and equipment .....	287	12 579 715	10 814 202	86.0	58.6	X
1012	Orthopedic, and prosthetic appliances and supplies .....	18	1 893 188	1 275 884	67.4	6.9	X
1013	Other surgical, medical, and hospital supplies .....	177	6 824 146	5 767 520	84.5	31.3	X
1020	Dental supplies .....	8	995 273	31 176	3.1	.2	58.3
1022	Instruments and other supplies .....	7	854 369	17 081	2.0	.1	X
1050	Other professional equipment and supplies .....	11	1 250 375	90 909	7.3	.5	58.3
1056	Veterinarians' equipment and supplies .....	9	937 063	53 744	5.7	.3	X
9700	Service receipts and labor charges (including installed parts) .....	56	1 600 485	269 125	16.8	1.5	27.3
9701	Labor charges for repair work .....	56	1 600 485	143 400	9.0	.8	X
9702	Parts installed in repair work .....	51	1 025 430	125 725	12.3	.7	X
9720	Receipts for service contracts .....	8	340 710	38 323	11.2	.2	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4214502</b>	<b>Dental equipment &amp; supplies whsle</b> .....	<b>20</b>	<b>X</b>	<b>246 496</b>	<b>X</b>	<b>100.0</b>	<b>89.4</b>
1020	Dental supplies .....	20	246 496	235 349	95.5	95.5	82.2
1022	Instruments and other supplies .....	20	246 496	229 723	93.2	93.2	X
<b>42146</b>	<b>Ophthalmic goods whsle</b> .....	<b>66</b>	<b>X</b>	<b>886 679</b>	<b>X</b>	<b>100.0</b>	<b>23.4</b>
1030	Optical and ophthalmic goods .....	66	886 679	851 973	96.1	96.1	18.4
1031	Ophthalmic goods .....	55	621 604	581 651	93.6	65.6	X
1033	Optometric equipment and supplies .....	10	142 525	92 582	65.0	10.4	X
1034	Optical goods, n.e.c. (excluding cameras) .....	8	187 249	149 718	80.0	16.9	X
<b>421460</b>	<b>Ophthalmic goods whsle</b> .....	<b>66</b>	<b>X</b>	<b>886 679</b>	<b>X</b>	<b>100.0</b>	<b>23.4</b>
1030	Optical and ophthalmic goods .....	66	886 679	851 973	96.1	96.1	18.4
1031	Ophthalmic goods .....	55	621 604	581 651	93.6	65.6	X
1033	Optometric equipment and supplies .....	10	142 525	92 582	65.0	10.4	X
1034	Optical goods, n.e.c. (excluding cameras) .....	8	187 249	149 718	80.0	16.9	X
<b>42149</b>	<b>Other professional equipment &amp; supplies whsle</b> .....	<b>96</b>	<b>X</b>	<b>1 487 199</b>	<b>X</b>	<b>100.0</b>	<b>67.6</b>
1040	Religious and school supplies .....	9	211 078	210 991	100.0	14.2	3.3
1041	Religious supplies .....	9	211 078	210 991	100.0	14.2	X
1050	Other professional equipment and supplies .....	87	1 276 121	1 175 721	92.1	79.1	66.7
1051	Architects' equipment and supplies .....	6	14 625	2 196	15.0	.1	X
1052	Drafting instruments .....	6	14 625	730	5.0	Z	X
1053	Engineers' equipment and supplies .....	8	96 272	43 566	45.3	2.9	X
1054	Laboratory equipment .....	32	353 782	242 111	68.4	16.3	X
1055	Scientific instruments .....	46	908 476	632 266	69.6	42.5	X
1057	Professional equipment and supplies, n.e.c. .....	32	642 927	254 850	39.6	17.1	X
<b>421490</b>	<b>Other professional equipment &amp; supplies whsle</b> .....	<b>96</b>	<b>X</b>	<b>1 487 199</b>	<b>X</b>	<b>100.0</b>	<b>67.6</b>
1040	Religious and school supplies .....	9	211 078	210 991	100.0	14.2	3.3
1041	Religious supplies .....	9	211 078	210 991	100.0	14.2	X
1050	Other professional equipment and supplies .....	87	1 276 121	1 175 721	92.1	79.1	66.7
1051	Architects' equipment and supplies .....	6	14 625	2 196	15.0	.1	X
1052	Drafting instruments .....	6	14 625	730	5.0	Z	X
1053	Engineers' equipment and supplies .....	8	96 272	43 566	45.3	2.9	X
1054	Laboratory equipment .....	32	353 782	242 111	68.4	16.3	X
1055	Scientific instruments .....	46	908 476	632 266	69.6	42.5	X
1057	Professional equipment and supplies, n.e.c. .....	32	642 927	254 850	39.6	17.1	X
<b>4214901</b>	<b>Religious &amp; school supplies whsle</b> .....	<b>9</b>	<b>X</b>	<b>211 078</b>	<b>X</b>	<b>100.0</b>	<b>6.9</b>
1040	Religious and school supplies .....	9	211 078	210 991	100.0	100.0	.3
1041	Religious supplies .....	9	211 078	210 991	100.0	100.0	X
<b>4214902</b>	<b>Other professional equipment &amp; supplies whsle</b> .....	<b>87</b>	<b>X</b>	<b>1 276 121</b>	<b>X</b>	<b>100.0</b>	<b>77.6</b>
1050	Other professional equipment and supplies .....	87	1 276 121	1 175 721	92.1	92.1	76.6
1051	Architects' equipment and supplies .....	6	14 625	2 196	15.0	.2	X
1052	Drafting instruments .....	6	14 625	730	5.0	.1	X
1053	Engineers' equipment and supplies .....	8	96 272	43 566	45.3	3.4	X
1054	Laboratory equipment .....	32	353 782	242 111	68.4	19.0	X
1055	Scientific instruments .....	46	908 476	632 266	69.6	49.5	X
1057	Professional equipment and supplies, n.e.c. .....	32	642 927	254 850	39.6	20.0	X
<b>4215</b>	<b>Metal &amp; mineral (except petroleum) whsle</b> .....	<b>1 045</b>	<b>X</b>	<b>45 511 177</b>	<b>X</b>	<b>100.0</b>	<b>79.3</b>
1100	Iron and steel products (semifinished) .....	154	3 999 148	1 749 435	43.7	3.8	66.6
1111	Sheet bars and tin plate bars .....	47	338 561	222 715	65.8	.5	X
1113	Rough castings and foundry products .....	54	1 016 338	627 247	61.7	1.4	X
1114	Forgings .....	18	1 286 579	359 889	28.0	.8	X
1116	Other semifinished iron and steel products .....	44	1 294 644	537 980	41.6	1.2	X
1120	Flat iron and steel products .....	237	20 966 606	19 428 242	92.7	42.7	71.7
1121	Plates .....	72	4 876 093	1 314 808	27.0	2.9	X
1122	Strips (hot-rolled and cold-rolled) .....	44	1 814 355	1 006 074	55.5	2.2	X
1123	Sheets (cold-rolled) .....	111	17 730 731	4 587 679	25.9	10.1	X
1124	Sheets (hot-rolled) .....	115	17 386 029	4 342 333	25.0	9.5	X
1126	Sheets (galvanized and coated) .....	115	17 737 104	7 235 633	40.8	15.9	X
1127	Tin plate and terneplate .....	28	8 818 727	245 330	2.8	.5	X
1128	Fabricated and structural plate products .....	63	1 443 908	78 302	5.4	.2	X
1129	Other flat iron and steel products .....	53	8 510 386	618 083	7.3	1.4	X
1140	Iron and steel wire and wire products .....	125	2 882 517	1 090 316	37.8	2.4	47.6
1141	Wire (plain, coated, barbed, and twisted) .....	36	1 652 982	290 910	17.6	.6	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	92	1 098 794	664 712	60.5	1.5	X
1150	Iron and steel pipe and tubing .....	180	4 382 736	2 809 670	64.1	6.2	77.6
1152	Tubing .....	66	1 770 354	440 358	24.9	1.0	X
1153	Standard steel pipe .....	52	2 150 852	1 660 201	77.2	3.6	X
1154	Other steel pipe .....	108	2 422 556	709 110	29.3	1.6	X
1160	Other iron and steel products .....	201	4 833 625	2 431 127	50.3	5.3	68.2
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled .....	33	2 349 760	803 655	34.2	1.8	X
1163	Bars and bar-size shapes: cold finished .....	31	465 385	196 189	42.2	.4	X
1164	Concrete reinforcement bars .....	25	693 114	427 977	61.7	.9	X
1165	Structural shapes (excluding bar-size shapes) .....	48	920 939	162 384	17.6	.4	X
1167	Finished products, n.e.c. .....	107	1 101 692	840 922	76.3	1.8	X
1170	Alloy steel .....	113	2 982 731	978 804	32.8	2.2	74.2
1171	Bars, hot-rolled or cold-finished .....	90	2 455 074	568 018	23.1	1.2	X
1173	Pipe, tubing, and plates .....	13	828 286	117 433	14.2	.3	X
1175	Other alloy steel .....	48	1 016 974	293 353	28.8	.6	X
1180	Stainless steel .....	168	3 154 136	1 729 291	54.8	3.8	79.0
1181	Plates .....	62	1 448 090	287 427	19.8	.6	X
1182	Strip .....	33	911 294	196 238	21.5	.4	X
1183	Sheets .....	68	1 566 510	373 494	23.8	.8	X
1184	Bars and bar-size shapes .....	98	2 036 628	557 433	27.4	1.2	X
1185	Other stainless steel (including tubing) .....	97	2 220 277	314 699	14.2	.7	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4215</b>	<b>Metal &amp; mineral (except petroleum) whsle—Con.</b>						
1200	Copper and brass .....	88	4 060 190	2 595 202	63.9	5.7	76.6
1211	Copper wire mill products (structural only) .....	11	1 519 983	810 434	53.3	1.8	X
1212	Flat products (sheets, strips, and plates) .....	53	1 419 962	843 809	59.4	1.9	X
1213	Tubular products (pipes and tubes) .....	51	1 552 762	689 273	44.4	1.5	X
1214	Rod, nonelectrical wire, extruded shapes, etc. ....	50	2 682 660	251 686	9.4	.6	X
1220	Aluminum shapes, forms, etc. ....	200	8 113 880	5 045 134	62.2	11.1	74.8
1221	Plates (.250 inch and over) .....	122	3 488 469	941 835	27.0	2.1	X
1222	Sheets and coils (.006 to .249 inch) .....	124	4 232 383	1 948 237	46.0	4.3	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) .....	141	5 912 976	1 783 967	30.2	3.9	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	101	4 256 760	268 164	6.3	.6	X
1225	Foils .....	20	905 466	102 931	11.4	.2	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	68	2 531 445	1 714 273	67.7	3.8	X
1300	Coal and coke .....	34	3 777 247	3 733 307	98.8	8.2	79.3
1311	Coal .....	28	3 342 417	3 315 179	99.2	7.3	X
1312	Coke .....	7	434 830	418 128	96.2	.9	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	9	991 851	975 267	98.3	2.1	X
1400	Electrical apparatus and equipment .....	9	1 084 553	55 436	5.1	.1	X
1600	Electronic parts and equipment, except communication .....	9	61 261	1 250	2.0	Z	X
1700	Hardware .....	47	487 190	58 583	12.0	.1	31.0
1711	Hand tools (including power driven) .....	21	204 090	23 796	11.7	.1	X
1712	Bolts, nuts, rivets, and fasteners .....	14	47 760	4 758	10.0	Z	X
1713	Cutlery .....	11	8 957	727	8.1	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	41	1 465 263	413 003	28.2	.9	15.7
2326	New controlling, recording, and indicating instruments and access .....	18	315 749	59 678	18.9	.1	X
2460	Other industrial supplies .....	19	169 455	37 454	22.1	.1	5.1
2465	Strapping and tape .....	7	60 910	5 658	9.3	Z	X
2466	Industrial supplies, n.e.c. ....	12	108 545	31 796	29.3	.1	X
2900	Ferrous metal scrap .....	16	970 595	10 455	1.1	Z	X
2920	Nonferrous metal scrap .....	19	1 091 959	20 405	1.9	Z	5.7
2921	Aluminum scrap .....	10	434 348	11 470	2.6	Z	X
5300	Plastics materials and basic shapes .....	17	201 866	12 291	6.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	17	778 001	52 751	6.8	.1	X
9700	Service receipts and labor charges (including installed parts) .....	25	1 166 260	45 980	3.9	.1	1.9
9703	Other service receipts and labor charges—Specify .....	17	772 391	24 176	3.1	.1	X
9810	Miscellaneous commodities .....	66	2 783 899	259 183	9.3	.6	X
<b>42151</b>	<b>Metal service centers &amp; offices .....</b>	<b>1 004</b>	<b>X</b>	<b>40 775 671</b>	<b>X</b>	<b>100.0</b>	<b>77.9</b>
1100	Iron and steel products (semifinished) .....	154	3 999 148	1 749 435	43.7	4.3	65.5
1111	Sheet bars and tin plate bars .....	47	338 561	222 715	65.8	.5	X
1113	Rough castings and foundry products .....	54	1 016 338	627 247	61.7	1.5	X
1114	Forgings .....	18	1 286 579	359 889	28.0	.9	X
1116	Other semifinished iron and steel products .....	44	1 294 644	537 980	41.6	1.3	X
1120	Flat iron and steel products .....	237	20 966 606	19 428 242	92.7	47.6	70.5
1121	Plates .....	72	4 876 093	1 314 808	27.0	3.2	X
1122	Strips (hot-rolled and cold-rolled) .....	44	1 814 355	1 006 074	55.5	2.5	X
1123	Sheets (cold-rolled) .....	111	17 730 731	4 587 679	25.9	11.3	X
1124	Sheets (hot-rolled) .....	115	17 386 029	4 342 333	25.0	10.6	X
1126	Sheets (galvanized and coated) .....	115	17 737 104	7 235 633	40.8	17.7	X
1127	Tin plate and terneplate .....	28	8 818 727	245 330	2.8	.6	X
1128	Fabricated and structural plate products .....	63	1 443 908	78 302	5.4	.2	X
1129	Other flat iron and steel products .....	53	8 510 386	618 083	7.3	1.5	X
1140	Iron and steel wire and wire products .....	125	2 882 517	1 090 316	37.8	2.7	46.8
1141	Wire (plain, coated, barbed, and twisted) .....	36	1 652 982	290 910	17.6	.7	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	92	1 098 794	664 712	60.5	1.6	X
1150	Iron and steel pipe and tubing .....	180	4 382 736	2 809 670	64.1	6.9	76.2
1152	Tubing .....	66	1 770 354	440 358	24.9	1.1	X
1153	Standard steel pipe .....	52	2 150 852	1 660 201	77.2	4.1	X
1154	Other steel pipe .....	108	2 422 556	709 110	29.3	1.7	X
1160	Other iron and steel products .....	201	4 833 625	2 431 127	50.3	6.0	67.0
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled ..	33	2 349 760	803 655	34.2	2.0	X
1163	Bars and bar-size shapes: cold finished .....	31	465 385	196 189	42.2	.5	X
1164	Concrete reinforcement bars .....	25	693 114	427 977	61.7	1.1	X
1165	Structural shapes (excluding bar-size shapes) .....	48	920 939	162 384	17.6	.4	X
1167	Finished products, n.e.c. ....	107	1 101 692	840 922	76.3	2.1	X
1170	Alloy steel .....	113	2 982 731	978 804	32.8	2.4	72.9
1171	Bars, hot-rolled or cold-finished .....	90	2 455 074	568 018	23.1	1.4	X
1173	Pipe, tubing, and plates .....	13	828 286	117 433	14.2	.3	X
1175	Other alloy steel .....	48	1 016 974	293 353	28.8	.7	X
1180	Stainless steel .....	168	3 154 136	1 729 291	54.8	4.2	77.6
1181	Plates .....	62	1 448 090	287 427	19.8	.7	X
1182	Strip .....	33	911 294	196 238	21.5	.5	X
1183	Sheets .....	68	1 566 510	373 494	23.8	.9	X
1184	Bars and bar-size shapes .....	98	2 036 628	557 433	27.4	1.4	X
1185	Other stainless steel (including tubing) .....	97	2 220 277	314 699	14.2	.8	X
1200	Copper and brass .....	88	4 060 190	2 595 202	63.9	6.4	75.3
1211	Copper wire mill products (structural only) .....	11	1 519 983	810 434	53.3	2.0	X
1212	Flat products (sheets, strips, and plates) .....	53	1 419 962	843 809	59.4	2.1	X
1213	Tubular products (pipes and tubes) .....	51	1 552 762	689 273	44.4	1.7	X
1214	Rod, nonelectrical wire, extruded shapes, etc. ....	50	2 682 660	251 686	9.4	.6	X

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**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42151</b>	<b>Metal service centers &amp; offices—Con.</b>						
1220	Aluminum shapes, forms, etc.	200	8 113 880	5 045 134	62.2	12.4	73.4
1221	Plates (.250 inch and over)	122	3 488 469	941 835	27.0	2.3	X
1222	Sheets and coils (.006 to .249 inch)	124	4 232 383	1 948 237	46.0	4.8	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	141	5 912 976	1 783 967	30.2	4.4	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing)	101	4 256 760	268 164	6.3	.7	X
1225	Foils	20	905 466	102 931	11.4	.3	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	68	2 531 445	1 714 273	67.7	4.2	X
1400	Electrical apparatus and equipment	9	1 084 553	55 436	5.1	.1	X
1600	Electronic parts and equipment, except communication	9	61 261	1 250	2.0	Z	X
1700	Hardware	47	487 190	58 583	12.0	.1	30.4
1711	Hand tools (including power driven)	21	204 090	23 796	11.7	.1	X
1712	Bolts, nuts, rivets, and fasteners	14	47 760	4 758	10.0	Z	X
1713	Cutlery	11	8 957	727	8.1	Z	X
2320	General-purpose industrial machinery, equipment, and parts	41	1 465 263	413 003	28.2	1.0	15.4
2326	New controlling, recording, and indicating instruments and access	18	315 749	59 678	18.9	.1	X
2460	Other industrial supplies	19	169 455	37 454	22.1	.1	5.0
2465	Strapping and tape	7	60 910	5 658	9.3	Z	X
2466	Industrial supplies, n.e.c.	12	108 545	31 796	29.3	.1	X
2900	Ferrous metal scrap	16	970 595	10 455	1.1	Z	X
2920	Nonferrous metal scrap	19	1 091 959	20 405	1.9	.1	5.6
2921	Aluminum scrap	10	434 348	11 470	2.6	Z	X
5300	Plastics materials and basic shapes	17	201 866	12 291	6.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	17	778 001	52 751	6.8	.1	X
9700	Service receipts and labor charges (including installed parts)	24	988 278	26 401	2.7	.1	2.3
9703	Other service receipts and labor charges—Specify	17	772 391	24 176	3.1	.1	X
9810	Miscellaneous commodities	65	2 618 668	256 864	9.8	.6	X
<b>421510</b>	<b>Metal service centers &amp; offices</b>	<b>1 004</b>	<b>X</b>	<b>40 775 671</b>	<b>X</b>	<b>100.0</b>	<b>77.9</b>
1100	Iron and steel products (semifinished)	154	3 999 148	1 749 435	43.7	4.3	65.5
1111	Sheet bars and tin plate bars	47	338 561	222 715	65.8	.5	X
1113	Rough castings and foundry products	54	1 016 338	627 247	61.7	1.5	X
1114	Forgings	18	1 286 579	359 889	28.0	.9	X
1116	Other semifinished iron and steel products	44	1 294 644	537 980	41.6	1.3	X
1120	Flat iron and steel products	237	20 966 606	19 428 242	92.7	47.6	70.5
1121	Plates	72	4 876 093	1 314 808	27.0	3.2	X
1122	Strips (hot-rolled and cold-rolled)	44	1 814 355	1 006 074	55.5	2.5	X
1123	Sheets (cold-rolled)	111	17 730 731	4 587 679	25.9	11.3	X
1124	Sheets (hot-rolled)	115	17 386 029	4 342 333	25.0	10.6	X
1126	Sheets (galvanized and coated)	115	17 737 104	7 235 633	40.8	17.7	X
1127	Tin plate and terneplate	28	8 818 727	245 330	2.8	.6	X
1128	Fabricated and structural plate products	63	1 443 908	78 302	5.4	.2	X
1129	Other flat iron and steel products	53	8 510 386	618 083	7.3	1.5	X
1140	Iron and steel wire and wire products	125	2 882 517	1 090 316	37.8	2.7	46.8
1141	Wire (plain, coated, barbed, and twisted)	36	1 652 982	290 910	17.6	.7	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	92	1 098 794	664 712	60.5	1.6	X
1150	Iron and steel pipe and tubing	180	4 382 736	2 809 670	64.1	6.9	76.2
1152	Tubing	66	1 770 354	440 358	24.9	1.1	X
1153	Standard steel pipe	52	2 150 852	1 660 201	77.2	4.1	X
1154	Other steel pipe	108	2 422 556	709 110	29.3	1.7	X
1160	Other iron and steel products	201	4 833 625	2 431 127	50.3	6.0	67.0
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled	33	2 349 760	803 655	34.2	2.0	X
1163	Bars and bar-size shapes: cold finished	31	465 385	196 189	42.2	.5	X
1164	Concrete reinforcement bars	25	693 114	427 977	61.7	1.4	X
1165	Structural shapes (excluding bar-size shapes)	48	920 939	162 384	17.6	.4	X
1167	Finished products, n.e.c.	107	1 101 692	840 922	76.3	2.1	X
1170	Alloy steel	113	2 982 731	978 804	32.8	2.4	72.9
1171	Bars, hot-rolled or cold-finished	90	2 455 074	568 018	23.1	1.4	X
1173	Pipe, tubing, and plates	13	828 286	117 433	14.2	.3	X
1175	Other alloy steel	48	1 016 974	293 353	28.8	.7	X
1180	Stainless steel	168	3 154 136	1 729 291	54.8	4.2	77.6
1181	Plates	62	1 448 090	287 427	19.8	.7	X
1182	Strip	33	911 294	196 238	21.5	.5	X
1183	Sheets	68	1 566 510	373 494	23.8	.9	X
1184	Bars and bar-size shapes	98	2 036 628	557 433	27.4	1.4	X
1185	Other stainless steel (including tubing)	97	2 220 277	314 699	14.2	.8	X
1200	Copper and brass	88	4 060 190	2 595 202	63.9	6.4	75.3
1211	Copper wire mill products (structural only)	11	1 519 983	810 434	53.3	2.0	X
1212	Flat products (sheets, strips, and plates)	53	1 419 962	843 809	59.4	2.1	X
1213	Tubular products (pipes and tubes)	51	1 552 782	689 273	44.4	1.7	X
1214	Rod, nonelectrical wire, extruded shapes, etc.	50	2 682 660	251 686	9.4	.6	X
1220	Aluminum shapes, forms, etc.	200	8 113 880	5 045 134	62.2	12.4	73.4
1221	Plates (.250 inch and over)	122	3 488 469	941 835	27.0	2.3	X
1222	Sheets and coils (.006 to .249 inch)	124	4 232 383	1 948 237	46.0	4.8	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	141	5 912 976	1 783 967	30.2	4.4	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing)	101	4 256 760	268 164	6.3	.7	X
1225	Foils	20	905 466	102 931	11.4	.3	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	68	2 531 445	1 714 273	67.7	4.2	X
1400	Electrical apparatus and equipment	9	1 084 553	55 436	5.1	.1	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421510</b>	<b>Metal service centers &amp; offices—Con.</b>						
1600	Electronic parts and equipment, except communication .....	9	61 261	1 250	2.0	Z	X
1700	Hardware .....	47	487 190	58 583	12.0	.1	30.4
1711	Hand tools (including power driven).....	21	204 090	23 796	11.7	.1	X
1712	Bolts, nuts, rivets, and fasteners .....	14	47 760	4 758	10.0	Z	X
1713	Cutlery.....	11	8 957	727	8.1	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	41	1 465 263	413 003	28.2	1.0	15.4
2326	New controlling, recording, and indicating instruments and access.....	18	315 749	59 678	18.9	.1	X
2460	Other industrial supplies .....	19	169 455	37 454	22.1	.1	5.0
2465	Strapping and tape .....	7	60 910	5 658	9.3	Z	X
2466	Industrial supplies, n.e.c.....	12	108 545	31 796	29.3	.1	X
2900	Ferrous metal scrap .....	16	970 595	10 455	1.1	Z	X
2920	Nonferrous metal scrap .....	19	1 091 959	20 405	1.9	.1	5.6
2921	Aluminum scrap.....	10	434 348	11 470	2.6	Z	X
5300	Plastics materials and basic shapes .....	17	201 866	12 291	6.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	17	778 001	52 751	6.8	.1	X
9700	Service receipts and labor charges (including installed parts) .....	24	988 278	26 401	2.7	.1	2.3
9703	Other service receipts and labor charges—Specify .....	17	772 391	24 176	3.1	.1	X
9810	Miscellaneous commodities .....	65	2 618 668	256 864	9.8	.6	X
<b>4215101</b>	<b>Ferrous metal service centers &amp; sales offices .....</b>	<b>785</b>	<b>X</b>	<b>30 866 626</b>	<b>X</b>	<b>100.0</b>	<b>79.6</b>
1100	Iron and steel products (semifinished) .....	141	2 313 353	1 397 445	60.4	4.5	79.2
1111	Sheet bars and tin plate bars .....	45	280 064	218 052	77.9	.7	X
1113	Rough castings and foundry products .....	53	513 451	496 496	96.7	1.6	X
1114	Forgings .....	8	162 168	143 313	88.4	.5	X
1116	Other semifinished iron and steel products .....	44	1 294 644	537 980	41.6	1.7	X
1120	Flat iron and steel products .....	231	20 731 769	19 420 441	93.7	62.9	72.0
1121	Plates .....	72	4 876 093	1 314 808	27.0	4.3	X
1122	Strips (hot-rolled and cold-rolled) .....	43	1 782 419	1 002 242	56.2	3.2	X
1123	Sheets (cold-rolled) .....	108	17 590 058	4 586 093	26.1	14.9	X
1124	Sheets (hot-rolled) .....	115	17 386 029	4 342 333	25.0	14.1	X
1126	Sheets (galvanized and coated) .....	111	17 603 775	7 233 273	41.1	23.4	X
1127	Tin plate and terneplate .....	28	8 818 727	245 330	2.8	.8	X
1128	Fabricated and structural plate products .....	63	1 443 908	78 302	5.4	.3	X
1129	Other flat iron and steel products .....	52	8 471 219	618 060	7.3	2.0	X
1140	Iron and steel wire and wire products .....	120	2 219 627	1 083 585	48.8	3.5	39.7
1141	Wire (plain, coated, barbed, and twisted) .....	34	1 110 931	285 740	25.7	.9	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	89	977 955	663 151	67.8	2.1	X
1150	Iron and steel pipe and tubing .....	175	4 185 798	2 808 267	67.1	9.1	78.7
1152	Tubing .....	61	1 573 416	438 955	27.9	1.4	X
1153	Standard steel pipe.....	52	2 150 852	1 660 201	77.2	5.4	X
1154	Other steel pipe.....	108	2 422 556	709 110	29.3	2.3	X
1160	Other iron and steel products .....	198	4 700 181	2 430 266	51.7	7.9	68.3
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled .....	32	2 317 825	803 013	34.6	2.6	X
1163	Bars and bar-size shapes: cold finished .....	29	363 876	195 970	53.9	.6	X
1164	Concrete reinforcement bars .....	25	693 114	427 977	61.7	1.4	X
1165	Structural shapes (excluding bar-size shapes) .....	48	920 939	162 384	17.6	.5	X
1167	Finished products, n.e.c.....	107	1 101 692	840 922	76.3	2.7	X
1170	Alloy steel .....	108	2 799 650	977 440	34.9	3.2	74.4
1171	Bars, hot-rolled or cold-finished .....	86	2 306 753	566 692	24.6	1.8	X
1173	Pipe, tubing, and plates .....	11	778 651	117 395	15.1	.4	X
1175	Other alloy steel .....	48	1 016 974	293 353	28.8	1.0	X
1180	Stainless steel .....	137	2 329 238	1 548 751	66.5	5.0	79.3
1181	Plates .....	42	897 302	260 225	29.0	.8	X
1182	Strip .....	33	911 294	196 238	21.5	.6	X
1183	Sheets .....	39	856 813	252 696	29.5	.8	X
1184	Bars and bar-size shapes .....	80	1 536 857	532 352	34.6	1.7	X
1185	Other stainless steel (including tubing) .....	79	1 691 884	307 240	18.2	1.0	X
1200	Copper and brass .....	22	325 734	28 899	8.9	.1	78.6
1212	Flat products (sheets, strips, and plates) .....	15	164 506	4 303	2.6	Z	X
1213	Tubular products (pipes and tubes) .....	13	251 539	22 220	8.8	.1	X
1214	Rod, nonelectrical wire, extruded shapes, etc. ....	8	76 579	1 451	1.9	Z	X
1220	Aluminum shapes, forms, etc. ....	51	1 179 013	158 095	13.4	.5	72.9
1221	Plates (.250 inch and over) .....	28	445 117	21 272	4.8	.1	X
1222	Sheets and coils (.006 to .249 inch) .....	31	860 682	104 184	12.1	.3	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) .....	28	424 818	19 462	4.6	.1	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	26	416 129	13 177	3.2	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	14	279 982	11 127	4.0	Z	X
1400	Electrical apparatus and equipment .....	9	1 084 553	55 436	5.1	.2	X
1600	Electronic parts and equipment, except communication .....	9	61 261	1 250	2.0	Z	X
1700	Hardware .....	32	213 047	24 718	11.6	.1	37.7
1711	Hand tools (including power driven).....	21	204 090	23 796	11.7	.1	X
1712	Bolts, nuts, rivets, and fasteners .....	11	26 500	194	.7	Z	X
1713	Cutlery.....	11	8 957	727	8.1	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	41	1 465 263	413 003	28.2	1.3	15.8
2326	New controlling, recording, and indicating instruments and access.....	18	315 749	59 678	18.9	.2	X
2460	Other industrial supplies .....	19	169 455	37 454	22.1	.1	5.1
2465	Strapping and tape .....	7	60 910	5 658	9.3	Z	X
2466	Industrial supplies, n.e.c.....	12	108 545	31 796	29.3	.1	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4215101</b>	<b>Ferrous metal service centers &amp; sales offices—Con.</b>						
2900	Ferrous metal scrap .....	13	822 580	9 753	1.2	Z	X
5300	Plastics materials and basic shapes .....	11	71 372	3 210	4.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	15	711 264	43 407	6.1	.1	X
9700	Service receipts and labor charges (including installed parts) .....	19	866 210	23 594	2.7	.1	.5
9703	Other service receipts and labor charges—Specify .....	12	650 323	21 369	3.3	.1	X
9810	Miscellaneous commodities .....	57	1 133 080	151 529	13.4	.5	X
<b>42151011</b>	<b>Ferrous metal service centers .....</b>	<b>517</b>	<b>X</b>	<b>8 999 281</b>	<b>X</b>	<b>100.0</b>	<b>76.3</b>
1100	Iron and steel products (semifinished) .....	106	1 281 323	1 038 106	81.0	11.5	75.5
1111	Sheet bars and tin plate bars .....	40	279 662	217 648	77.8	2.4	X
1113	Rough castings and foundry products .....	50	511 719	494 754	96.7	5.5	X
1116	Other semifinished iron and steel products .....	19	359 312	275 866	76.8	3.1	X
1120	Flat iron and steel products .....	109	2 572 569	2 274 622	88.4	25.3	69.1
1121	Plates .....	25	333 057	72 850	21.9	.8	X
1122	Strips (hot-rolled and cold-rolled) .....	37	1 097 737	944 193	86.0	10.5	X
1123	Sheets (cold-rolled) .....	53	1 467 395	447 518	30.5	5.0	X
1124	Sheets (hot-rolled) .....	48	1 195 211	316 400	26.5	3.5	X
1126	Sheets (galvanized and coated) .....	55	1 469 797	329 544	22.4	3.7	X
1128	Fabricated and structural plate products .....	13	97 843	9 947	10.2	.1	X
1129	Other flat iron and steel products .....	28	322 865	151 952	47.1	1.7	X
1140	Iron and steel wire and wire products .....	104	1 760 049	1 004 908	57.1	11.2	27.9
1141	Wire (plain, coated, barbed, and twisted) .....	26	657 293	216 893	33.0	2.4	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	78	967 273	653 329	67.5	7.3	X
1150	Iron and steel pipe and tubing .....	75	1 127 315	552 054	49.0	6.1	72.9
1152	Tubing .....	44	890 021	330 638	37.1	3.7	X
1153	Standard steel pipe .....	27	256 648	36 465	14.2	.4	X
1154	Other steel pipe .....	31	222 836	184 950	83.0	2.1	X
1160	Other iron and steel products .....	131	1 681 798	1 105 731	65.7	12.3	72.6
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled ....	15	495 519	78 198	15.8	.9	X
1163	Bars and bar-size shapes: cold finished .....	15	251 561	65 453	26.0	.7	X
1164	Concrete reinforcement bars .....	24	546 376	354 547	64.9	3.9	X
1165	Structural shapes (excluding bar-size shapes) .....	29	191 226	61 596	32.2	.7	X
1167	Finished products, n.e.c. ....	84	747 640	545 937	73.0	6.1	X
1170	Alloy steel .....	98	1 697 163	487 859	28.7	5.4	68.7
1171	Bars, hot-rolled or cold-finished .....	79	1 514 764	346 409	22.9	3.8	X
1173	Pipe, tubing, and plates .....	6	281 060	35 372	12.6	.4	X
1175	Other alloy steel .....	46	831 651	106 078	12.8	1.2	X
1180	Stainless steel .....	133	2 262 873	1 519 605	67.2	16.9	75.9
1181	Plates .....	42	897 302	260 225	29.0	2.9	X
1182	Strip .....	31	884 123	195 470	22.1	2.2	X
1183	Sheets .....	38	834 036	251 560	30.2	2.8	X
1184	Bars and bar-size shapes .....	80	1 536 857	532 352	34.6	5.9	X
1185	Other stainless steel (including tubing) .....	76	1 629 909	279 998	17.2	3.1	X
1200	Copper and brass .....	22	325 734	28 899	8.9	.3	75.3
1212	Flat products (sheets, strips, and plates) .....	15	164 506	4 303	2.6	Z	X
1213	Tubular products (pipes and tubes) .....	13	251 539	22 220	8.8	.2	X
1214	Rod, nonelectrical wire, extruded shapes, etc. ....	8	76 579	1 451	1.9	Z	X
1220	Aluminum shapes, forms, etc. ....	42	1 060 763	153 391	14.5	1.7	69.0
1221	Plates (.250 inch and over) .....	28	445 117	21 272	4.8	.2	X
1222	Sheets and coils (.006 to .249 inch) .....	31	860 682	104 184	12.1	1.2	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) .....	22	341 190	15 794	4.6	.2	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	23	381 507	12 141	3.2	.1	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	14	279 982	11 127	4.0	.1	X
1400	Electrical apparatus and equipment .....	9	1 084 553	55 436	5.1	.6	X
1600	Electronic parts and equipment, except communication .....	9	61 261	1 250	2.0	Z	X
1700	Hardware .....	32	213 047	24 718	11.6	.3	36.1
1711	Hand tools (including power driven) .....	21	204 090	23 796	11.7	.3	X
1712	Bolts, nuts, rivets, and fasteners .....	11	26 500	194	.7	Z	X
1713	Cutlery .....	11	8 957	727	8.1	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	23	1 149 514	353 325	30.7	3.9	X
2460	Other industrial supplies .....	19	169 455	37 454	22.1	.4	4.9
2465	Strapping and tape .....	7	60 910	5 658	9.3	.1	X
2466	Industrial supplies, n.e.c. ....	12	108 545	31 796	29.3	.4	X
2900	Ferrous metal scrap .....	11	445 755	8 568	1.9	.1	X
5300	Plastics materials and basic shapes .....	11	71 372	3 210	4.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	8	97 082	7 217	7.4	.1	X
9700	Service receipts and labor charges (including installed parts) .....	12	650 323	21 369	3.3	.2	.5
9703	Other service receipts and labor charges—Specify .....	12	650 323	21 369	3.3	.2	X
9810	Miscellaneous commodities .....	33	563 821	124 952	22.2	1.4	X
<b>42151012</b>	<b>Ferrous metal sales offices .....</b>	<b>268</b>	<b>X</b>	<b>21 867 345</b>	<b>X</b>	<b>100.0</b>	<b>81.0</b>
1100	Iron and steel products (semifinished) .....	35	1 032 030	359 339	34.8	1.6	80.9
1116	Other semifinished iron and steel products .....	25	935 332	262 114	28.0	1.2	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42151012</b>	<b>Ferrous metal sales offices—Con.</b>						
1120	Flat iron and steel products	122	18 159 200	17 145 819	94.4	78.4	73.2
1121	Plates	47	4 543 036	1 241 958	27.3	5.7	X
1122	Strips (hot-rolled and cold-rolled)	6	684 682	58 049	8.5	.3	X
1123	Sheets (cold-rolled)	55	16 122 663	4 138 575	25.7	18.9	X
1124	Sheets (hot-rolled)	67	16 190 818	4 025 933	24.9	18.4	X
1126	Sheets (galvanized and coated)	57	16 133 978	6 903 729	42.8	31.6	X
1127	Tin plate and terneplate	27	8 795 091	243 113	2.8	1.1	X
1128	Fabricated and structural plate products	50	1 346 065	68 355	5.1	.3	X
1129	Other flat iron and steel products	25	8 148 354	466 108	5.7	2.1	X
1140	Iron and steel wire and wire products	16	459 578	78 677	17.1	4.1	81.0
1141	Wire (plain, coated, barbed, and twisted)	7	453 638	68 847	15.2	.3	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	11	10 682	9 822	91.9	Z	X
1150	Iron and steel pipe and tubing	100	3 058 483	2 256 213	73.8	10.3	81.0
1152	Tubing	16	683 395	108 317	15.9	.5	X
1153	Standard steel pipe	24	1 894 204	1 623 736	85.7	7.4	X
1154	Other steel pipe	78	2 199 720	524 160	23.8	2.4	X
1160	Other iron and steel products	67	3 018 383	1 324 535	43.9	6.1	64.9
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled	16	1 822 306	724 815	39.8	3.3	X
1163	Bars and bar-size shapes: cold finished	14	1 112 315	130 517	100.0	.6	X
1165	Structural shapes (excluding bar-size shapes)	18	729 713	100 788	13.8	.5	X
1167	Finished products, n.e.c.	23	354 052	294 985	83.3	1.3	X
1170	Alloy steel	10	1 102 487	489 581	44.4	2.2	80.0
1171	Bars, hot-rolled or cold-finished	7	791 989	220 283	27.8	1.0	X
1220	Aluminum shapes, forms, etc.	9	118 250	4 704	4.0	Z	81.0
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	6	83 628	3 668	4.4	Z	X
2320	General-purpose industrial machinery, equipment, and parts	18	315 749	59 678	18.9	.3	68.9
2326	New controlling, recording, and indicating instruments and access	18	315 749	59 678	18.9	.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	7	614 182	36 190	5.9	.2	X
9700	Service receipts and labor charges (including installed parts)	7	215 887	2 225	1.0	Z	X
9810	Miscellaneous commodities	24	569 259	26 577	4.7	.1	X
<b>4215102</b>	<b>Nonferrous metal service centers &amp; sales offices</b>	<b>219</b>	<b>X</b>	<b>9 909 045</b>	<b>X</b>	<b>100.0</b>	<b>72.6</b>
1100	Iron and steel products (semifinished)	13	1 685 795	351 990	20.9	3.6	45.0
1114	Forgings	10	1 124 411	216 576	19.3	2.2	X
1120	Flat iron and steel products	6	234 837	7 801	3.3	.1	X
1180	Stainless steel	31	824 898	180 540	21.9	1.8	72.6
1181	Plates	20	550 788	27 202	4.9	.3	X
1183	Sheets	29	709 697	120 798	17.0	1.2	X
1184	Bars and bar-size shapes	18	499 771	25 081	5.0	.3	X
1185	Other stainless steel (including tubing)	18	528 393	7 459	1.4	.1	X
1200	Copper and brass	66	3 734 456	2 566 303	68.7	25.9	70.0
1211	Copper wire mill products (structural only)	9	1 483 709	809 509	54.6	8.2	X
1212	Flat products (sheets, strips, and plates)	3	1 255 456	839 506	66.9	8.5	X
1213	Tubular products (pipes and tubes)	38	1 301 223	667 053	51.3	6.7	X
1214	Rod, nonelectrical wire, extruded shapes, etc.	41	2 606 081	250 235	9.6	2.5	X
1220	Aluminum shapes, forms, etc.	149	6 934 867	4 887 039	70.5	49.3	68.8
1221	Plates (.250 inch and over)	93	3 043 352	920 563	30.2	9.3	X
1222	Sheets and coils (.006 to .249 inch)	93	3 371 701	1 844 053	54.7	18.6	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	113	5 488 158	1 764 505	32.2	17.8	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing)	75	3 840 631	254 987	6.6	2.6	X
1225	Foils	20	905 466	102 931	11.4	1.0	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	54	2 251 463	1 703 146	75.6	17.2	X
1700	Hardware	15	274 143	33 865	12.4	.3	X
2920	Nonferrous metal scrap	16	997 810	19 334	1.9	.2	5.7
2921	Aluminum scrap	10	434 348	11 470	2.6	.1	X
5300	Plastics materials and basic shapes	6	130 494	9 081	7.0	.1	X
9810	Miscellaneous commodities	8	1 485 588	105 335	7.1	1.1	X
<b>42151021</b>	<b>Nonferrous metal service centers</b>	<b>151</b>	<b>X</b>	<b>6 405 017</b>	<b>X</b>	<b>100.0</b>	<b>67.0</b>
1120	Flat iron and steel products	6	234 837	7 801	3.3	.1	X
1180	Stainless steel	31	824 898	180 540	21.9	2.8	67.0
1181	Plates	20	550 788	27 202	4.9	.4	X
1183	Sheets	29	709 697	120 798	17.0	1.9	X
1184	Bars and bar-size shapes	18	499 771	25 081	5.0	.4	X
1185	Other stainless steel (including tubing)	18	528 393	7 459	1.4	.1	X
1200	Copper and brass	44	2 511 791	1 660 818	66.1	25.9	65.0
1211	Copper wire mill products (structural only)	9	1 483 709	809 509	54.6	12.6	X
1212	Flat products (sheets, strips, and plates)	24	914 784	547 748	59.9	8.6	X
1213	Tubular products (pipes and tubes)	24	540 614	211 094	39.0	3.3	X
1214	Rod, nonelectrical wire, extruded shapes, etc.	20	1 811 355	92 467	5.1	1.4	X
1220	Aluminum shapes, forms, etc.	101	4 093 005	2 910 320	71.1	45.4	62.5
1221	Plates (.250 inch and over)	65	1 354 852	337 698	24.9	5.3	X
1222	Sheets and coils (.006 to .249 inch)	75	1 785 197	914 587	51.2	14.3	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	81	3 209 178	1 421 802	44.3	22.2	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing)	46	1 562 744	191 719	12.3	3.0	X
1225	Foils	9	163 463	44 514	27.2	.7	X

See footnotes at end of table.



**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42151021</b>	<b>Nonferrous metal service centers—Con.</b>						
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	45	1 978 094	1 429 777	72.3	22.3	X
1700	Hardware .....	12	252 883	29 301	11.6	.5	X
2920	Nonferrous metal scrap .....	10	434 348	11 470	2.6	.2	15.9
2921	Aluminum scrap .....	10	434 348	11 470	2.6	.2	X
<b>42151022</b>	<b>Nonferrous metal sales offices .....</b>	<b>68</b>	<b>X</b>	<b>3 504 028</b>	<b>X</b>	<b>100.0</b>	<b>82.7</b>
1100	Iron and steel products (semifinished) .....	10	1 124 411	216 576	19.3	6.2	34.2
1114	Forgings .....	10	1 124 411	216 576	19.3	6.2	X
1200	Copper and brass .....	22	1 222 665	905 485	74.1	25.8	79.1
1212	Flat products (sheets, strips, and plates) .....	15	340 672	291 758	85.6	8.3	X
1213	Tubular products (pipes and tubes) .....	15	760 609	455 959	59.9	13.0	X
1214	Rod, nonelectrical wire, extruded shapes, etc. ....	21	794 726	157 768	19.9	4.5	X
1220	Aluminum shapes, forms, etc. ....	48	2 841 862	1 976 719	69.6	56.4	80.0
1221	Plates (.250 inch and over) .....	28	1 688 500	582 865	34.5	16.6	X
1222	Sheets and coils (.006 to .249 inch) .....	18	1 586 504	929 466	58.6	26.5	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) .....	33	2 278 980	342 703	15.0	9.8	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	29	2 277 887	63 268	2.8	1.8	X
1225	Foils .....	11	742 003	58 417	7.9	1.7	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	9	273 369	273 369	100.0	7.8	X
2920	Nonferrous metal scrap .....	6	563 462	7 864	1.4	.2	X
<b>42152</b>	<b>Coal &amp; other mineral &amp; ore whsle .....</b>	<b>41</b>	<b>X</b>	<b>4 735 506</b>	<b>X</b>	<b>100.0</b>	<b>91.2</b>
1300	Coal and coke .....	33	3 760 451	3 733 213	99.3	78.8	91.2
1311	Coal .....	28	3 342 417	3 315 179	99.2	70.0	X
1312	Coke .....	6	418 034	418 034	100.0	8.8	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	8	975 055	975 055	100.0	20.6	X
<b>421520</b>	<b>Coal &amp; other mineral &amp; ore whsle .....</b>	<b>41</b>	<b>X</b>	<b>4 735 506</b>	<b>X</b>	<b>100.0</b>	<b>91.2</b>
1300	Coal and coke .....	33	3 760 451	3 733 213	99.3	78.8	91.2
1311	Coal .....	28	3 342 417	3 315 179	99.2	70.0	X
1312	Coke .....	6	418 034	418 034	100.0	8.8	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	8	975 055	975 055	100.0	20.6	X
<b>4215201</b>	<b>Coal whsle .....</b>	<b>33</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
1300	Coal and coke .....	33	D	D	D	D	D
1311	Coal .....	28	D	D	D	D	X
1312	Coke .....	6	D	D	D	D	X
<b>4215202</b>	<b>Other mineral &amp; ore whsle .....</b>	<b>8</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	8	D	D	D	D	X
<b>4216</b>	<b>Electrical goods whsle .....</b>	<b>4 235</b>	<b>X</b>	<b>109 430 432</b>	<b>X</b>	<b>100.0</b>	<b>61.3</b>
0920	New computer equipment .....	78	2 402 690	286 003	11.9	.3	14.0
0921	Computers .....	77	2 401 041	215 091	9.0	.2	X
0922	Computer storage devices .....	41	1 663 875	62 881	3.8	.1	X
0924	Other computer peripheral equipment .....	26	827 310	8 031	1.0	Z	X
0950	Computer software (packaged) .....	180	2 805 783	85 962	3.1	.1	X
1050	Other professional equipment and supplies .....	37	1 615 799	16 186	1.0	Z	61.3
1055	Scientific instruments .....	37	1 615 799	16 186	1.0	Z	X
1400	Electrical apparatus and equipment .....	1 717	29 991 603	24 835 562	82.8	22.7	56.8
1411	Power and distribution transformers .....	621	10 819 888	2 456 271	22.7	2.2	X
1412	Switchgear and switchboard apparatus .....	513	6 809 955	2 173 216	31.9	2.0	X
1413	Motors and generators (including motor-generator sets) .....	496	5 277 445	2 819 258	53.4	2.6	X
1414	Conduit, raceway, and fittings .....	418	4 179 087	545 867	13.1	.5	X
1415	Electric bulbs (all types) .....	190	3 512 630	2 663 218	75.8	2.4	X
1416	Interior wiring (excluding conduit) .....	298	3 587 077	873 691	24.4	.8	X
1417	Exterior wiring and cable (excluding conduit) .....	174	2 294 948	458 516	20.0	.4	X
1418	Lighting fixtures (residential and commercial) .....	186	2 359 029	748 884	31.7	.7	X
1419	Industrial controls .....	1 099	15 933 766	8 599 780	54.0	7.9	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	747	11 714 441	3 496 855	29.9	3.2	X
1500	Electrical appliances, household .....	136	9 522 964	9 275 550	97.4	8.5	59.1
1512	Radios, stereos, and CD players .....	11	439 953	429 774	97.7	.4	X
1514	Electrical household ranges and ovens .....	85	7 893 122	2 204 229	27.9	2.0	X
1515	Refrigerators and freezers, household .....	86	8 103 833	2 425 130	29.9	2.2	X
1516	Household laundry equipment .....	81	8 010 386	1 945 924	24.3	1.8	X
1517	Vacuum cleaners and sewing machines, household .....	29	855 967	715 844	83.6	.7	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	100	8 381 527	1 545 181	18.4	1.4	X
1600	Electronic parts and equipment, except communication .....	907	34 331 851	26 185 648	76.3	23.9	47.4
1612	Integrated circuits .....	421	13 254 724	9 141 170	69.0	8.4	X
1613	Capacitors and resistors .....	149	5 255 265	649 071	12.4	.6	X
1615	Discrete semiconductors, etc. ....	253	16 107 884	7 701 926	47.8	7.0	X
1616	Electronic connectors and other passive electronic parts .....	259	6 111 564	3 587 412	58.7	3.3	X
1618	Electronic parts and equipment, n.e.c. ....	389	9 366 992	5 106 063	54.5	4.7	X
1650	Communication equipment and supplies .....	1 990	50 670 437	46 877 835	92.5	42.8	47.0
1651	Telephones .....	1 371	13 030 340	6 899 383	52.9	6.3	X
1652	Other electronic communication equipment .....	1 892	45 178 141	26 525 792	58.7	24.2	X
1653	Other electrical communication equipment .....	385	27 052 430	13 452 546	49.7	12.3	X
1700	Hardware .....	35	715 769	43 695	6.1	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	6	54 497	16 566	30.4	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	51	3 280 751	122 515	3.7	.1	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4216</b>	<b>Electrical goods whsle—Con.</b>						
2320	General-purpose industrial machinery, equipment, and parts .....	213	4 483 789	298 730	6.7	.3	2.8
2321	New pumps, compressors (air or gas), and equipment .....	11	198 755	48 984	24.6	Z	X
2326	New controlling, recording, and indicating instruments and access .....	56	1 333 094	187 666	14.1	.2	X
2340	Materials handling machinery, equipment, and parts .....	99	1 436 089	74 453	5.2	.1	X
9700	Service receipts and labor charges (including installed parts) .....	398	6 238 287	575 511	9.2	.5	49.0
9701	Labor charges for repair work .....	382	5 307 474	299 471	5.6	.3	X
9702	Parts installed in repair work .....	122	1 866 576	128 365	6.9	.1	X
9703	Other service receipts and labor charges—Specify .....	72	1 588 389	147 665	9.3	.1	X
9720	Receipts for service contracts .....	320	7 496 972	430 704	5.7	.4	X
9740	Receipts for installing equipment .....	345	4 191 306	190 567	4.5	.2	X
9810	Miscellaneous commodities .....	74	1 131 719	63 803	5.6	.1	X
<b>42161</b>	<b>Electrical apparatus &amp; equip, wiring supp, &amp; const material whsle</b>	<b>1 608</b>	<b>X</b>	<b>25 132 554</b>	<b>X</b>	<b>100.0</b>	<b>55.5</b>
0920	New computer equipment .....	41	1 663 875	275 048	16.5	1.1	13.7
0921	Computers .....	41	1 663 875	204 351	12.3	.8	X
0922	Computer storage devices .....	41	1 663 875	62 881	3.8	.3	X
0924	Other computer peripheral equipment .....	25	825 661	7 816	.9	Z	X
0950	Computer software (packaged) .....	96	1 409 884	28 197	2.0	.1	X
1050	Other professional equipment and supplies .....	37	1 615 799	16 186	1.0	.1	55.5
1055	Scientific instruments .....	37	1 615 799	16 186	1.0	.1	X
1400	Electrical apparatus and equipment .....	1 608	25 132 554	23 710 250	94.3	94.3	50.5
1411	Power and distribution transformers .....	539	6 219 792	1 635 709	26.3	6.5	X
1412	Switchgear and switchboard apparatus .....	479	6 100 535	2 072 014	34.0	8.2	X
1413	Motors and generators (including motor-generator sets) .....	496	5 277 445	2 819 258	53.4	11.2	X
1414	Conduit, raceway, and fittings .....	398	4 040 252	522 597	12.9	2.1	X
1415	Electric bulbs (all types) .....	190	3 512 630	2 663 218	75.8	10.6	X
1416	Interior wiring (excluding conduit) .....	258	2 725 884	815 572	29.9	3.2	X
1417	Exterior wiring and cable (excluding conduit) .....	173	2 215 225	450 546	20.3	1.8	X
1418	Lighting fixtures (residential and commercial) .....	152	1 649 609	734 421	44.5	2.9	X
1419	Industrial controls .....	1 063	15 141 939	8 576 939	56.6	34.1	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	688	10 836 205	3 419 976	31.6	13.6	X
1600	Electronic parts and equipment, except communication .....	235	3 671 104	211 000	5.7	.8	55.3
1612	Integrated circuits .....	83	1 919 881	21 235	1.1	.1	X
1613	Capacitors and resistors .....	28	213 266	8 768	4.1	Z	X
1615	Discrete semiconductors, etc. ....	21	189 066	3 817	2.0	Z	X
1616	Electronic connectors and other passive electronic parts .....	49	309 331	14 256	4.6	.1	X
1618	Electronic parts and equipment, n.e.c. ....	149	1 821 072	162 918	8.9	.6	X
1650	Communication equipment and supplies .....	73	1 800 882	69 877	3.9	.3	54.0
1652	Other electronic communication equipment .....	71	1 797 868	53 481	3.0	.2	X
1653	Other electrical communication equipment .....	58	1 634 029	16 388	1.0	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	146	2 951 940	62 080	2.1	.2	X
2340	Materials handling machinery, equipment, and parts .....	98	1 427 473	71 007	5.0	.3	X
9700	Service receipts and labor charges (including installed parts) .....	268	3 736 788	387 032	10.4	1.5	35.5
9701	Labor charges for repair work .....	254	2 853 377	183 285	6.4	.7	X
9702	Parts installed in repair work .....	91	965 368	81 672	8.5	.3	X
9703	Other service receipts and labor charges—Specify .....	65	1 255 058	122 076	9.7	.5	X
9720	Receipts for service contracts .....	130	1 940 031	109 393	5.6	.4	X
9740	Receipts for installing equipment .....	227	2 608 868	87 205	3.3	.3	X
9810	Miscellaneous commodities .....	70	1 001 520	52 276	5.2	.2	X
<b>421610</b>	<b>Electrical apparatus &amp; equip, wiring supp, &amp; const material whsle</b>	<b>1 608</b>	<b>X</b>	<b>25 132 554</b>	<b>X</b>	<b>100.0</b>	<b>55.5</b>
0920	New computer equipment .....	41	1 663 875	275 048	16.5	1.1	13.7
0921	Computers .....	41	1 663 875	204 351	12.3	.8	X
0922	Computer storage devices .....	41	1 663 875	62 881	3.8	.3	X
0924	Other computer peripheral equipment .....	25	825 661	7 816	.9	Z	X
0950	Computer software (packaged) .....	96	1 409 884	28 197	2.0	.1	X
1050	Other professional equipment and supplies .....	37	1 615 799	16 186	1.0	.1	55.5
1055	Scientific instruments .....	37	1 615 799	16 186	1.0	.1	X
1400	Electrical apparatus and equipment .....	1 608	25 132 554	23 710 250	94.3	94.3	50.5
1411	Power and distribution transformers .....	539	6 219 792	1 635 709	26.3	6.5	X
1412	Switchgear and switchboard apparatus .....	479	6 100 535	2 072 014	34.0	8.2	X
1413	Motors and generators (including motor-generator sets) .....	496	5 277 445	2 819 258	53.4	11.2	X
1414	Conduit, raceway, and fittings .....	398	4 040 252	522 597	12.9	2.1	X
1415	Electric bulbs (all types) .....	190	3 512 630	2 663 218	75.8	10.6	X
1416	Interior wiring (excluding conduit) .....	258	2 725 884	815 572	29.9	3.2	X
1417	Exterior wiring and cable (excluding conduit) .....	173	2 215 225	450 546	20.3	1.8	X
1418	Lighting fixtures (residential and commercial) .....	152	1 649 609	734 421	44.5	2.9	X
1419	Industrial controls .....	1 063	15 141 939	8 576 939	56.6	34.1	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	688	10 836 205	3 419 976	31.6	13.6	X
1600	Electronic parts and equipment, except communication .....	235	3 671 104	211 000	5.7	.8	55.3
1612	Integrated circuits .....	83	1 919 881	21 235	1.1	.1	X
1613	Capacitors and resistors .....	28	213 266	8 768	4.1	Z	X
1615	Discrete semiconductors, etc. ....	21	189 066	3 817	2.0	Z	X
1616	Electronic connectors and other passive electronic parts .....	49	309 331	14 256	4.6	.1	X
1618	Electronic parts and equipment, n.e.c. ....	149	1 821 072	162 918	8.9	.6	X
1650	Communication equipment and supplies .....	73	1 800 882	69 877	3.9	.3	54.0
1652	Other electronic communication equipment .....	71	1 797 868	53 481	3.0	.2	X
1653	Other electrical communication equipment .....	58	1 634 029	16 388	1.0	.1	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421610</b>	<b>Electrical apparatus &amp; equip, wiring supp, &amp; const material whsle—Con.</b>						
2320	General-purpose industrial machinery, equipment, and parts .....	146	2 951 940	62 080	2.1	.2	X
2340	Materials handling machinery, equipment, and parts .....	98	1 427 473	71 007	5.0	.3	X
9700	Service receipts and labor charges (including installed parts) .....	268	3 736 788	387 032	10.4	1.5	35.5
9701	Labor charges for repair work .....	254	2 853 377	183 285	6.4	.7	X
9702	Parts installed in repair work .....	91	965 368	81 672	8.5	.3	X
9703	Other service receipts and labor charges—Specify .....	65	1 255 058	122 076	9.7	.5	X
9720	Receipts for service contracts .....	130	1 940 031	109 393	5.6	.4	X
9740	Receipts for installing equipment .....	227	2 608 868	87 205	3.3	.3	X
9810	Miscellaneous commodities .....	70	1 001 520	52 276	5.2	.2	X
<b>42162</b>	<b>Electrical appliance, television &amp; radio set whsle .....</b>	<b>131</b>	<b>X</b>	<b>9 429 517</b>	<b>X</b>	<b>100.0</b>	<b>69.4</b>
1500	Electrical appliances, household .....	131	9 429 517	9 251 203	98.1	98.1	67.6
1512	Radios, stereos, and CD players .....	11	439 953	429 774	97.7	4.6	X
1514	Electrical household ranges and ovens .....	80	7 799 675	2 186 520	28.0	23.2	X
1515	Refrigerators and freezers, household .....	81	8 010 386	2 422 916	30.2	25.7	X
1516	Household laundry equipment .....	81	8 010 386	1 945 924	24.3	20.6	X
1517	Vacuum cleaners and sewing machines, household .....	29	855 967	715 844	83.6	7.6	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	95	8 288 080	1 540 757	18.6	16.3	X
1900	Warm air heating and air-conditioning equipment and supplies .....	16	2 551 791	86 456	3.4	.9	X
<b>421620</b>	<b>Electrical appliance, television &amp; radio set whsle .....</b>	<b>131</b>	<b>X</b>	<b>9 429 517</b>	<b>X</b>	<b>100.0</b>	<b>69.4</b>
1500	Electrical appliances, household .....	131	9 429 517	9 251 203	98.1	98.1	67.6
1512	Radios, stereos, and CD players .....	11	439 953	429 774	97.7	4.6	X
1514	Electrical household ranges and ovens .....	80	7 799 675	2 186 520	28.0	23.2	X
1515	Refrigerators and freezers, household .....	81	8 010 386	2 422 916	30.2	25.7	X
1516	Household laundry equipment .....	81	8 010 386	1 945 924	24.3	20.6	X
1517	Vacuum cleaners and sewing machines, household .....	29	855 967	715 844	83.6	7.6	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	95	8 288 080	1 540 757	18.6	16.3	X
1900	Warm air heating and air-conditioning equipment and supplies .....	16	2 551 791	86 456	3.4	.9	X
<b>42169</b>	<b>Other electronic parts &amp; equipment whsle .....</b>	<b>2 496</b>	<b>X</b>	<b>74 868 361</b>	<b>X</b>	<b>100.0</b>	<b>62.2</b>
0920	New computer equipment .....	37	738 815	10 955	1.5	Z	7.4
0921	Computers .....	36	737 166	10 740	1.5	Z	X
0950	Computer software (packaged) .....	84	1 395 899	57 765	4.1	.1	X
1400	Electrical apparatus and equipment .....	109	4 859 049	1 125 312	23.2	1.5	62.2
1411	Power and distribution transformers .....	83	4 600 096	820 562	17.8	1.1	X
1412	Switchgear and switchboard apparatus .....	34	709 420	101 202	14.3	.1	X
1414	Conduit, raceway, and fittings .....	20	138 835	23 270	16.8	Z	X
1416	Interior wiring (excluding conduit) .....	41	861 193	58 119	6.7	.1	X
1418	Lighting fixtures (residential and commercial) .....	34	709 420	14 463	2.0	Z	X
1419	Industrial controls .....	36	791 827	22 841	2.9	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	59	878 236	76 879	8.8	.1	X
1600	Electronic parts and equipment, except communication .....	672	30 660 747	25 974 648	84.7	34.7	46.3
1612	Integrated circuits .....	338	11 334 843	9 119 935	80.5	12.2	X
1613	Capacitors and resistors .....	120	5 041 999	640 303	12.7	.9	X
1615	Discrete semiconductors, etc. ....	231	15 918 818	7 698 109	48.4	10.3	X
1616	Electronic connectors and other passive electronic parts .....	210	5 802 233	3 573 156	61.6	4.8	X
1618	Electronic parts and equipment, n.e.c. ....	241	7 545 920	4 943 145	65.5	6.6	X
1650	Communication equipment and supplies .....	1 917	48 869 555	46 807 958	95.8	62.5	47.3
1651	Telephones .....	1 371	13 030 340	6 899 383	52.9	9.2	X
1652	Other electronic communication equipment .....	1 821	43 380 273	26 472 311	61.0	35.4	X
1653	Other electrical communication equipment .....	327	25 418 401	13 436 158	52.9	17.9	X
1700	Hardware .....	35	715 769	43 695	6.1	.1	X
1900	Warm air heating and air-conditioning equipment and supplies .....	33	709 422	28 932	4.1	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	67	1 531 849	236 650	15.4	.3	16.2
2321	New pumps, compressors (air or gas), and equipment .....	11	198 755	48 984	24.6	.1	X
2326	New controlling, recording, and indicating instruments and access .....	56	1 333 094	187 666	14.1	.3	X
9700	Service receipts and labor charges (including installed parts) .....	128	2 172 755	108 108	5.0	.1	62.2
9701	Labor charges for repair work .....	126	2 125 353	57 169	2.7	.1	X
9702	Parts installed in repair work .....	29	572 464	25 339	4.4	Z	X
9703	Other service receipts and labor charges—Specify .....	7	333 331	25 589	7.7	Z	X
9720	Receipts for service contracts .....	190	5 556 941	321 311	5.8	.4	X
9740	Receipts for installing equipment .....	118	1 582 438	103 362	6.5	.1	X
<b>421690</b>	<b>Other electronic parts &amp; equipment whsle .....</b>	<b>2 496</b>	<b>X</b>	<b>74 868 361</b>	<b>X</b>	<b>100.0</b>	<b>62.2</b>
0920	New computer equipment .....	37	738 815	10 955	1.5	Z	7.4
0921	Computers .....	36	737 166	10 740	1.5	Z	X
0950	Computer software (packaged) .....	84	1 395 899	57 765	4.1	.1	X
1400	Electrical apparatus and equipment .....	109	4 859 049	1 125 312	23.2	1.5	62.2
1411	Power and distribution transformers .....	83	4 600 096	820 562	17.8	1.1	X
1412	Switchgear and switchboard apparatus .....	34	709 420	101 202	14.3	.1	X
1414	Conduit, raceway, and fittings .....	20	138 835	23 270	16.8	Z	X
1416	Interior wiring (excluding conduit) .....	41	861 193	58 119	6.7	.1	X
1418	Lighting fixtures (residential and commercial) .....	34	709 420	14 463	2.0	Z	X
1419	Industrial controls .....	36	791 827	22 841	2.9	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	59	878 236	76 879	8.8	.1	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421690</b>	<b>Other electronic parts &amp; equipment whsle—Con.</b>						
1600	Electronic parts and equipment, except communication	672	30 660 747	25 974 648	84.7	34.7	46.3
1612	Integrated circuits	338	11 334 843	9 119 935	80.5	12.2	X
1613	Capacitors and resistors	120	5 041 999	640 303	12.7	.9	X
1615	Discrete semiconductors, etc.	231	15 918 818	7 698 109	48.4	10.3	X
1616	Electronic connectors and other passive electronic parts	210	5 802 233	3 573 156	61.6	4.8	X
1618	Electronic parts and equipment, n.e.c.	241	7 545 920	4 943 145	65.5	6.6	X
1650	Communication equipment and supplies	1 917	48 869 555	46 807 958	95.8	62.5	47.3
1651	Telephones	1 371	13 030 340	6 899 383	52.9	9.2	X
1652	Other electronic communication equipment	1 821	43 380 273	26 472 311	61.0	35.4	X
1653	Other electrical communication equipment	327	25 418 401	13 436 158	52.9	17.9	X
1700	Hardware	35	715 769	43 695	6.1	.1	X
1900	Warm air heating and air-conditioning equipment and supplies	33	709 422	28 932	4.1	Z	X
2320	General-purpose industrial machinery, equipment, and parts	67	1 531 849	236 650	15.4	.3	16.2
2321	New pumps, compressors (air or gas), and equipment	11	198 755	48 984	24.6	.1	X
2326	New controlling, recording, and indicating instruments and access	56	1 333 094	187 666	14.1	.3	X
9700	Service receipts and labor charges (including installed parts)	128	2 172 755	108 108	5.0	.1	62.2
9701	Labor charges for repair work	126	2 125 353	57 169	2.7	.1	X
9702	Parts installed in repair work	29	572 464	25 339	4.4	Z	X
9703	Other service receipts and labor charges—Specify	7	333 331	25 589	7.7	Z	X
9720	Receipts for service contracts	190	5 556 941	321 311	5.8	.4	X
9740	Receipts for installing equipment	118	1 582 438	103 362	6.5	.1	X
<b>4216901</b>	<b>Communications equipment &amp; supplies whsle</b>	<b>1 884</b>	<b>X</b>	<b>48 149 700</b>	<b>X</b>	<b>100.0</b>	<b>72.7</b>
0950	Computer software (packaged)	82	1 393 224	57 635	4.1	.1	X
1400	Electrical apparatus and equipment	61	3 972 953	790 263	19.9	1.6	72.7
1411	Power and distribution transformers	47	3 884 322	776 869	20.0	1.6	X
1414	Conduit, raceway, and fittings	14	87 019	8 957	10.3	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	15	80 887	4 437	5.5	Z	X
1600	Electronic parts and equipment, except communication	60	3 942 086	397 751	10.1	.8	72.7
1615	Discrete semiconductors, etc.	49	3 884 323	388 434	10.0	.8	X
1616	Electronic connectors and other passive electronic parts	11	12 766	5 474	42.9	Z	X
1650	Communication equipment and supplies	1 884	48 149 700	46 581 851	96.7	96.7	55.3
1651	Telephones	1 339	12 311 435	6 849 953	55.6	14.2	X
1652	Other electronic communication equipment	1 788	42 660 418	26 295 634	61.6	54.6	X
1653	Other electrical communication equipment	327	25 418 401	13 436 158	52.9	27.9	X
9700	Service receipts and labor charges (including installed parts)	95	1 516 441	34 590	2.3	.1	72.7
9701	Labor charges for repair work	95	1 516 441	33 666	2.2	.1	X
9720	Receipts for service contracts	163	5 150 726	265 537	5.2	.6	X
9740	Receipts for installing equipment	97	1 195 261	21 829	1.8	Z	X
<b>4216902</b>	<b>Electronic parts (excluding communications equipment) whsle</b>	<b>612</b>	<b>X</b>	<b>26 718 661</b>	<b>X</b>	<b>100.0</b>	<b>43.3</b>
0920	New computer equipment	36	737 166	10 740	1.5	Z	4.9
0921	Computers	36	737 166	10 740	1.5	Z	X
1400	Electrical apparatus and equipment	48	886 096	335 049	37.8	1.3	43.3
1411	Power and distribution transformers	36	715 774	43 693	6.1	.2	X
1412	Switchgear and switchboard apparatus	34	709 420	101 202	14.3	.4	X
1414	Conduit, raceway, and fittings	6	51 816	14 313	27.6	.1	X
1416	Interior wiring (excluding conduit)	41	861 193	58 119	6.7	.2	X
1418	Lighting fixtures (residential and commercial)	34	709 420	14 463	2.0	.1	X
1419	Industrial controls	36	791 827	22 841	2.9	.1	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	44	797 349	72 442	9.1	.3	X
1600	Electronic parts and equipment, except communication	612	26 718 661	25 576 897	95.7	95.7	29.2
1612	Integrated circuits	338	11 334 843	9 119 935	80.5	34.1	X
1613	Capacitors and resistors	119	5 038 149	640 264	12.7	2.4	X
1615	Discrete semiconductors, etc.	182	12 034 495	7 309 675	60.7	27.4	X
1616	Electronic connectors and other passive electronic parts	199	5 789 467	3 567 682	61.6	13.4	X
1618	Electronic parts and equipment, n.e.c.	238	7 504 772	4 939 341	65.8	18.5	X
1650	Communication equipment and supplies	33	719 855	226 107	31.4	.8	43.3
1651	Telephones	32	718 905	49 430	6.9	.2	X
1652	Other electronic communication equipment	33	719 855	176 677	24.5	.7	X
1700	Hardware	35	715 769	43 695	6.1	.2	X
1900	Warm air heating and air-conditioning equipment and supplies	33	709 422	28 932	4.1	.1	X
2320	General-purpose industrial machinery, equipment, and parts	67	1 531 849	236 650	15.4	.9	11.3
2321	New pumps, compressors (air or gas), and equipment	11	198 755	48 984	24.6	.2	X
2326	New controlling, recording, and indicating instruments and access	56	1 333 094	187 666	14.1	.7	X
9700	Service receipts and labor charges (including installed parts)	33	656 314	73 518	11.2	.3	43.3
9701	Labor charges for repair work	31	608 912	23 503	3.9	.1	X
9702	Parts installed in repair work	27	542 385	24 449	4.5	.1	X
9720	Receipts for service contracts	27	406 215	55 774	13.7	.2	X
9740	Receipts for installing equipment	21	387 177	81 533	21.1	.3	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4217</b>	<b>Hardware, &amp; plumbing &amp; heating equipment &amp; supplies whsle</b>	<b>767</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
0720	Roofing, siding, and insulation materials.....	9	D	D	D	D	X
1120	Flat iron and steel products.....	10	D	D	D	D	X
1150	Iron and steel pipe and tubing.....	72	D	D	D	D	X
1200	Copper and brass.....	6	D	D	D	D	D
1213	Tubular products (pipes and tubes).....	6	D	D	D	D	X
1400	Electrical apparatus and equipment.....	15	D	D	D	D	D
1411	Power and distribution transformers.....	8	D	D	D	D	X
1412	Switchgear and switchboard apparatus.....	8	D	D	D	D	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods).....	7	D	D	D	D	X
1600	Electronic parts and equipment, except communication.....	9	D	D	D	D	X
1700	Hardware.....	270	D	D	D	D	D
1711	Hand tools (including power driven).....	173	D	D	D	D	X
1712	Bolts, nuts, rivets, and fasteners.....	100	D	D	D	D	X
1713	Cutlery.....	72	D	D	D	D	X
1800	Plumbing and heating equipment and supplies (hydronics).....	233	D	D	D	D	D
1811	Plastic pipe fittings and valves (excluding pipe and tubing).....	74	D	D	D	D	X
1812	Metal pipe fittings and valves (excluding pipe and tubing).....	166	D	D	D	D	X
1813	Plumbing fixtures.....	138	D	D	D	D	X
1814	Furnaces, stoves, water heaters (except electric and warm air).....	42	D	D	D	D	X
1815	Boilers, radiators, and convectors.....	34	D	D	D	D	X
1818	Other plumbing and heating equipment and supplies.....	124	D	D	D	D	X
1900	Warm air heating and air-conditioning equipment and supplies.....	257	D	D	D	D	D
1911	Furnaces (warm air).....	55	D	D	D	D	X
1912	Central air-conditioning (residential and commercial).....	182	D	D	D	D	X
1914	Heat pumps (residential and commercial).....	42	D	D	D	D	X
1916	Air cleaning and filtration systems.....	131	D	D	D	D	X
1917	Compressors for air-conditioners.....	111	D	D	D	D	X
1918	Condensing units for air-conditioners.....	98	D	D	D	D	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation.....	91	D	D	D	D	X
2000	Refrigeration equipment and supplies.....	117	D	D	D	D	D
2011	Commercial refrigerators (reach-in and walk-in).....	24	D	D	D	D	X
2012	Unit coolers for commercial refrigerators.....	52	D	D	D	D	X
2013	Condensing units for commercial refrigerators.....	37	D	D	D	D	X
2014	Refrigerants.....	7	D	D	D	D	X
2015	Other refrigeration equipment and supplies.....	74	D	D	D	D	X
2100	Construction and mining machinery and equipment (including parts and attachments).....	8	D	D	D	D	D
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts.....	7	D	D	D	D	X
2118	Used construction and mining machinery and equipment.....	7	D	D	D	D	X
2320	General-purpose industrial machinery, equipment, and parts.....	8	D	D	D	D	X
2450	Industrial containers and supplies.....	54	D	D	D	D	X
5300	Plastics materials and basic shapes.....	15	D	D	D	D	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum).....	8	D	D	D	D	X
9700	Service receipts and labor charges (including installed parts).....	120	D	D	D	D	D
9701	Labor charges for repair work.....	101	D	D	D	D	X
9702	Parts installed in repair work.....	101	D	D	D	D	X
9703	Other service receipts and labor charges—Specify.....	18	D	D	D	D	X
9720	Receipts for service contracts.....	12	D	D	D	D	X
9740	Receipts for installing equipment.....	33	D	D	D	D	X
9810	Miscellaneous commodities.....	6	D	D	D	D	X
9940	Rental and leasing receipts.....	14	D	D	D	D	X
<b>42171</b>	<b>Hardware whsle</b>	<b>255</b>	<b>X</b>	<b>7 531 815</b>	<b>X</b>	<b>100.0</b>	<b>85.1</b>
0720	Roofing, siding, and insulation materials.....	9		52 977	11.6	.1	X
1700	Hardware.....	255		7 531 815	92.8	92.8	61.3
1711	Hand tools (including power driven).....	159		6 017 627	76.9	61.4	X
1712	Bolts, nuts, rivets, and fasteners.....	91		1 347 714	65.9	11.8	X
1713	Cutlery.....	69		3 485 590	42.3	19.6	X
2100	Construction and mining machinery and equipment (including parts and attachments).....	7		41 328	23.9	.1	53.8
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts.....	7		41 328	21.3	.1	X
2118	Used construction and mining machinery and equipment.....	7		41 328	2.6	Z	X
9700	Service receipts and labor charges (including installed parts).....	37		112 875	7.5	.1	83.6
9701	Labor charges for repair work.....	35		89 852	3.0	Z	X
9702	Parts installed in repair work.....	35		105 537	4.7	.1	X
9940	Rental and leasing receipts.....	9		58 990	11.5	.1	X
<b>421710</b>	<b>Hardware whsle</b>	<b>255</b>	<b>X</b>	<b>7 531 815</b>	<b>X</b>	<b>100.0</b>	<b>85.1</b>
0720	Roofing, siding, and insulation materials.....	9		52 977	11.6	.1	X
1700	Hardware.....	255		7 531 815	92.8	92.8	61.3
1711	Hand tools (including power driven).....	159		6 017 627	76.9	61.4	X
1712	Bolts, nuts, rivets, and fasteners.....	91		1 347 714	65.9	11.8	X
1713	Cutlery.....	69		3 485 590	42.3	19.6	X
2100	Construction and mining machinery and equipment (including parts and attachments).....	7		41 328	23.9	.1	53.8
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts.....	7		41 328	21.3	.1	X
2118	Used construction and mining machinery and equipment.....	7		41 328	2.6	Z	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421710</b>	<b>Hardware whsle—Con.</b>						
9700	Service receipts and labor charges (including installed parts) .....	37	112 875	8 496	7.5	.1	83.6
9701	Labor charges for repair work .....	35	89 852	2 677	3.0	Z	X
9702	Parts installed in repair work .....	35	105 537	5 007	4.7	.1	X
9940	Rental and leasing receipts .....	9	58 990	6 797	11.5	.1	X
<b>42172</b>	<b>Plumbing &amp; heating equipment &amp; supplies (hydronics) whsle ..</b>	<b>212</b>	<b>X</b>	<b>4 212 982</b>	<b>X</b>	<b>100.0</b>	<b>64.1</b>
1120	Flat iron and steel products .....	9	48 325	12 083	25.0	.3	X
1150	Iron and steel pipe and tubing .....	71	1 072 125	251 068	23.4	6.0	X
1200	Copper and brass .....	6	15 283	763	5.0	Z	64.1
1213	Tubular products (pipes and tubes) .....	6	15 283	763	5.0	Z	X
1700	Hardware .....	9	151 343	15 235	10.1	.4	56.7
1711	Hand tools (including power driven) .....	8	115 073	1 418	1.2	Z	X
1712	Bolts, nuts, rivets, and fasteners .....	7	113 778	2 562	2.3	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	212	4 212 982	3 665 374	87.0	87.0	61.1
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	70	558 664	95 091	17.0	2.3	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	150	2 875 941	1 094 748	38.1	26.0	X
1813	Plumbing fixtures .....	138	3 227 902	1 989 505	61.6	47.2	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	39	168 902	19 015	11.3	.5	X
1815	Boilers, radiators, and convectors .....	34	269 498	212 959	79.0	5.1	X
1818	Other plumbing and heating equipment and supplies .....	121	2 336 098	254 054	10.9	6.0	X
1900	Warm air heating and air-conditioning equipment and supplies .....	15	137 177	9 286	6.8	.2	64.1
1911	Furnaces (warm air) .....	12	37 768	3 227	8.5	.1	X
1912	Central air-conditioning (residential and commercial) .....	9	19 963	1 184	5.9	Z	X
1914	Heat pumps (residential and commercial) .....	9	19 963	25	.1	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	13	120 513	4 851	4.0	.1	X
2450	Industrial containers and supplies .....	52	891 613	86 549	9.7	2.1	X
5300	Plastics materials and basic shapes .....	6	111 552	5 739	5.1	.1	X
9700	Service receipts and labor charges (including installed parts) .....	6	97 852	47 050	48.1	1.1	3.4
9701	Labor charges for repair work .....	6	97 852	18 719	19.1	.4	X
9702	Parts installed in repair work .....	6	97 852	28 331	29.0	.7	X
<b>421720</b>	<b>Plumbing &amp; heating equipment &amp; supplies (hydronics) whsle ..</b>	<b>212</b>	<b>X</b>	<b>4 212 982</b>	<b>X</b>	<b>100.0</b>	<b>64.1</b>
1120	Flat iron and steel products .....	9	48 325	12 083	25.0	.3	X
1150	Iron and steel pipe and tubing .....	71	1 072 125	251 068	23.4	6.0	X
1200	Copper and brass .....	6	15 283	763	5.0	Z	64.1
1213	Tubular products (pipes and tubes) .....	6	15 283	763	5.0	Z	X
1700	Hardware .....	9	151 343	15 235	10.1	.4	56.7
1711	Hand tools (including power driven) .....	8	115 073	1 418	1.2	Z	X
1712	Bolts, nuts, rivets, and fasteners .....	7	113 778	2 562	2.3	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	212	4 212 982	3 665 374	87.0	87.0	61.1
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	70	558 664	95 091	17.0	2.3	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	150	2 875 941	1 094 748	38.1	26.0	X
1813	Plumbing fixtures .....	138	3 227 902	1 989 505	61.6	47.2	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	39	168 902	19 015	11.3	.5	X
1815	Boilers, radiators, and convectors .....	34	269 498	212 959	79.0	5.1	X
1818	Other plumbing and heating equipment and supplies .....	121	2 336 098	254 054	10.9	6.0	X
1900	Warm air heating and air-conditioning equipment and supplies .....	15	137 177	9 286	6.8	.2	64.1
1911	Furnaces (warm air) .....	12	37 768	3 227	8.5	.1	X
1912	Central air-conditioning (residential and commercial) .....	9	19 963	1 184	5.9	Z	X
1914	Heat pumps (residential and commercial) .....	9	19 963	25	.1	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	13	120 513	4 851	4.0	.1	X
2450	Industrial containers and supplies .....	52	891 613	86 549	9.7	2.1	X
5300	Plastics materials and basic shapes .....	6	111 552	5 739	5.1	.1	X
9700	Service receipts and labor charges (including installed parts) .....	6	97 852	47 050	48.1	1.1	3.4
9701	Labor charges for repair work .....	6	97 852	18 719	19.1	.4	X
9702	Parts installed in repair work .....	6	97 852	28 331	29.0	.7	X
<b>42173</b>	<b>Warm air heating &amp; air-conditioning equipment &amp; supplies whsle .....</b>	<b>221</b>	<b>X</b>	<b>3 572 401</b>	<b>X</b>	<b>100.0</b>	<b>75.3</b>
1400	Electrical apparatus and equipment .....	8	179 118	26 404	14.7	.7	13.9
1411	Power and distribution transformers .....	8	179 118	24 356	13.6	.7	X
1412	Switchgear and switchboard apparatus .....	8	179 118	1 242	.7	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	7	133 540	716	.5	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	221	3 572 401	3 114 213	87.2	87.2	73.6
1911	Furnaces (warm air) .....	40	1 379 616	351 757	25.5	9.8	X
1912	Central air-conditioning (residential and commercial) .....	171	3 162 785	1 765 160	55.8	49.4	X
1914	Heat pumps (residential and commercial) .....	33	1 350 879	124 419	9.2	3.5	X
1916	Air cleaning and filtration systems .....	127	1 910 502	371 689	19.5	10.4	X
1917	Compressors for air-conditioners .....	94	1 599 430	67 383	4.2	1.9	X
1918	Condensing units for air-conditioners .....	95	2 558 327	363 995	14.2	10.2	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	78	1 322 405	69 810	5.3	2.0	X
2000	Refrigeration equipment and supplies .....	36	511 322	47 471	9.3	1.3	75.3
2012	Unit coolers for commercial refrigerators .....	34	496 904	47 438	9.5	1.3	X
9700	Service receipts and labor charges (including installed parts) .....	68	1 380 710	363 274	26.3	10.2	74.6
9701	Labor charges for repair work .....	52	1 275 533	237 638	18.6	6.7	X
9702	Parts installed in repair work .....	52	1 231 763	121 783	9.9	3.4	X
9703	Other service receipts and labor charges—Specify .....	9	24 098	3 853	16.0	.1	X
9740	Receipts for installing equipment .....	12	83 489	3 933	4.7	.1	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421730</b>	<b>Warm air heating &amp; air-conditioning equipment &amp; supplies whsle</b>	<b>221</b>	<b>X</b>	<b>3 572 401</b>	<b>X</b>	<b>100.0</b>	<b>75.3</b>
1400	Electrical apparatus and equipment	8	179 118	26 404	14.7	.7	13.9
1411	Power and distribution transformers	8	179 118	24 356	13.6	.7	X
1412	Switchgear and switchboard apparatus	8	179 118	1 242	.7	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	7	133 540	716	.5	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	221	3 572 401	3 114 213	87.2	87.2	73.6
1911	Furnaces (warm air)	40	1 379 616	351 757	25.5	9.8	X
1912	Central air-conditioning (residential and commercial)	171	3 162 785	1 765 160	55.8	49.4	X
1914	Heat pumps (residential and commercial)	33	1 350 879	124 419	9.2	3.5	X
1916	Air cleaning and filtration systems	127	1 910 502	371 689	19.5	10.4	X
1917	Compressors for air-conditioners	94	1 599 430	67 383	4.2	1.9	X
1918	Condensing units for air-conditioners	95	2 558 327	363 995	14.2	10.2	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	78	1 322 405	69 810	5.3	2.0	X
2000	Refrigeration equipment and supplies	36	511 322	47 471	9.3	1.3	75.3
2012	Unit coolers for commercial refrigerators	34	496 904	47 438	9.5	1.3	X
9700	Service receipts and labor charges (including installed parts)	68	1 380 710	363 274	26.3	10.2	74.6
9701	Labor charges for repair work	52	1 275 533	237 638	18.6	6.7	X
9702	Parts installed in repair work	52	1 231 783	121 783	9.9	3.4	X
9703	Other service receipts and labor charges—Specify	9	24 098	3 853	16.0	.1	X
9740	Receipts for installing equipment	12	83 489	3 933	4.7	.1	X
<b>42174</b>	<b>Refrigeration equipment &amp; supplies whsle</b>	<b>79</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
1800	Plumbing and heating equipment and supplies (hydronics)	15	D	D	D	D	D
1812	Metal pipe fittings and valves (excluding pipe and tubing)	14	D	D	D	D	X
1900	Warm air heating and air-conditioning equipment and supplies	17	D	D	D	D	D
1917	Compressors for air-conditioners	17	D	D	D	D	X
2000	Refrigeration equipment and supplies	79	D	D	D	D	D
2011	Commercial refrigerators (reach-in and walk-in)	24	D	D	D	D	X
2012	Unit coolers for commercial refrigerators	18	D	D	D	D	X
2013	Condensing units for commercial refrigerators	37	D	D	D	D	X
2015	Other refrigeration equipment and supplies	72	D	D	D	D	X
9700	Service receipts and labor charges (including installed parts)	9	D	D	D	D	D
9701	Labor charges for repair work	8	D	D	D	D	X
9702	Parts installed in repair work	8	D	D	D	D	X
9720	Receipts for service contracts	7	D	D	D	D	X
9740	Receipts for installing equipment	19	D	D	D	D	X
<b>421740</b>	<b>Refrigeration equipment &amp; supplies whsle</b>	<b>79</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
1800	Plumbing and heating equipment and supplies (hydronics)	15	D	D	D	D	D
1812	Metal pipe fittings and valves (excluding pipe and tubing)	14	D	D	D	D	X
1900	Warm air heating and air-conditioning equipment and supplies	17	D	D	D	D	D
1917	Compressors for air-conditioners	17	D	D	D	D	X
2000	Refrigeration equipment and supplies	79	D	D	D	D	D
2011	Commercial refrigerators (reach-in and walk-in)	24	D	D	D	D	X
2012	Unit coolers for commercial refrigerators	18	D	D	D	D	X
2013	Condensing units for commercial refrigerators	37	D	D	D	D	X
2015	Other refrigeration equipment and supplies	72	D	D	D	D	X
9700	Service receipts and labor charges (including installed parts)	9	D	D	D	D	D
9701	Labor charges for repair work	8	D	D	D	D	X
9702	Parts installed in repair work	8	D	D	D	D	X
9720	Receipts for service contracts	7	D	D	D	D	X
9740	Receipts for installing equipment	19	D	D	D	D	X
<b>4218</b>	<b>Machinery, equipment, &amp; supplies whsle</b>	<b>4 120</b>	<b>X</b>	<b>75 691 801</b>	<b>X</b>	<b>100.0</b>	<b>62.0</b>
0200	New and rebuilt automotive parts and supplies	26	879 765	134 186	15.3	.2	X
1000	Medical, hospital, and surgical supplies	7	41 090	1 792	4.4	Z	X
1140	Iron and steel wire and wire products	60	1 409 796	329 333	23.4	.4	X
1150	Iron and steel pipe and tubing	6	639 064	14 914	2.3	Z	X
1400	Electrical apparatus and equipment	101	2 045 908	138 180	6.8	.2	7.7
1413	Motors and generators (including motor-generator sets)	45	1 015 256	62 381	6.1	.1	X
1414	Conduit, raceway, and fittings	29	205 568	5 469	2.7	Z	X
1418	Lighting fixtures (residential and commercial)	29	205 568	2 167	1.1	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	29	205 568	913	.4	Z	X
1600	Electronic parts and equipment, except communication	27	254 592	34 791	13.7	Z	14.7
1618	Electronic parts and equipment, n.e.c.	13	118 597	21 154	17.8	Z	X
1700	Hardware	25	944 632	102 917	10.9	.1	3.5
1711	Hand tools (including power driven)	9	88 295	18 549	21.0	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	13	92 640	12 736	13.7	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	315	12 428 932	11 276 751	90.7	14.9	43.3
2111	New off-highway wheel and track-laying tractors	69	7 397 702	2 000 454	27.0	2.6	X
2112	New power cranes, draglines, and shovels	25	672 353	262 731	39.1	.3	X
2113	New mixers, pavers, and related equipment	65	6 343 529	276 391	4.4	.4	X
2114	New tractor shovel loaders	30	5 784 194	615 979	10.6	.8	X
2115	New graders, rollers, and off-highway trucks	76	6 242 636	1 083 782	17.4	1.4	X
2116	New mining machinery	89	1 438 742	382 252	26.6	.5	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	208	9 817 838	6 410 007	65.3	8.5	X
2118	Used construction and mining machinery and equipment	94	1 458 768	186 204	12.8	.2	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218</b>	<b>Machinery, equipment, &amp; supplies whsle—Con.</b>						
2200	Farm machinery, equipment, and parts	143	9 790 057	6 045 680	61.8	8.0	39.2
2211	New tractors (farm)	39	7 400 965	2 688 482	36.3	3.6	X
2212	New harvesting machinery	51	7 432 152	1 556 245	20.9	2.1	X
2213	New land preparation, planting, and cultivating machinery	41	7 520 339	708 852	9.4	.9	X
2215	New irrigation equipment	16	229 666	166 075	72.3	.2	X
2216	Other new farm machinery and equipment	102	9 001 093	891 345	9.9	1.2	X
2218	Used farm machinery and equipment	27	1 367 315	29 305	2.1	Z	X
2220	Garden machinery, equipment, and parts	37	6 657 936	1 515 080	22.8	2.0	60.0
2221	New power lawn mowers	26	5 692 843	509 975	9.0	.7	X
2222	Other new lawn and garden machinery and equipment	32	6 592 747	999 607	15.2	1.3	X
2223	Used garden machinery and equipment	10	240 911	5 470	2.3	Z	X
2230	Food-processing machinery, equipment, and parts	42	441 781	319 980	72.4	.4	59.4
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	21	269 165	188 379	70.0	.2	X
2232	New packing, packaging, and bottling equipment	25	210 541	131 261	62.3	.2	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	226	1 755 580	1 130 429	64.4	1.5	59.0
2311	Pumps	174	1 245 737	869 435	69.8	1.1	X
2312	Motors	53	437 563	69 298	15.8	.1	X
2313	Parts for pumps and motors	118	811 354	191 694	23.6	.3	X
2320	General-purpose industrial machinery, equipment, and parts	884	12 548 068	6 956 128	55.4	9.2	38.4
2321	New pumps, compressors (air or gas), and equipment	267	2 916 109	1 918 272	65.8	2.5	X
2323	New diesel engines (excluding automotive)	13	89 557	54 841	61.2	.1	X
2326	New controlling, recording, and indicating instruments and access	268	3 635 883	2 479 801	68.2	3.3	X
2327	All other new general-purpose industrial machinery and equipment	387	3 719 769	1 970 845	53.0	2.6	X
2328	Used general-purpose industrial machinery and equipment	33	775 223	36 592	4.7	Z	X
2330	Metalworking machinery, equipment, and parts	141	2 477 303	2 268 112	91.6	3.0	X
2340	Materials handling machinery, equipment, and parts	254	3 561 245	2 330 174	65.4	3.1	34.7
2341	New conveying equipment	185	1 960 735	862 212	44.0	1.1	X
2342	New hoists, cranes, and monorails	64	995 943	184 340	18.5	.2	X
2343	New forklift trucks	62	1 574 215	1 022 631	65.0	1.4	X
2345	Used materials handling machinery, equipment, and parts	53	1 531 930	172 116	11.2	.2	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	636	3 306 059	2 816 314	85.2	3.7	54.0
2351	New oil refining and pipeline machinery, equipment, and supplies	121	488 342	367 144	75.2	.5	X
2352	New oil field machinery, equipment, and supplies (including drilling bits)	503	2 588 416	2 329 460	90.0	3.1	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies	71	279 401	89 165	31.9	.1	X
2360	Other industrial machinery, equipment, and parts	453	7 817 305	6 909 368	88.4	9.1	45.4
2362	New power plant machinery (excluding electrical)	8	90 462	24 562	27.2	Z	X
2363	New printing trades machinery, equipment, and supplies	176	3 294 162	3 061 028	92.9	4.0	X
2364	New textile and sewing machinery and equipment	34	590 185	572 694	97.0	.8	X
2366	Other new industrial machinery and equipment	238	3 836 777	3 097 211	80.7	4.1	X
2367	Used industrial machinery and equipment	22	500 955	67 437	13.5	.1	X
2370	Mechanical power transmission supplies	363	6 350 749	4 940 215	77.8	6.5	58.6
2371	Bearings and bushings	217	4 775 594	3 670 510	76.9	4.8	X
2372	Other mechanical power transmission supplies	269	3 746 689	1 269 705	33.9	1.7	X
2380	Industrial valves and fittings (except fluid-power)	120	1 094 052	683 680	62.5	.9	X
2390	Hydraulic and pneumatic (fluid-power) valves	49	286 829	92 772	32.3	.1	60.7
2391	Hydraulic valves	41	222 144	43 928	19.8	.1	X
2392	Pneumatic valves	42	254 116	48 840	19.2	.1	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	49	457 509	62 650	13.7	.1	22.0
2411	Hydraulic cylinders and rotary actuators	28	147 262	25 196	17.1	Z	X
2412	Pneumatic cylinders and rotary actuators	35	386 945	36 212	9.4	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	75	991 359	671 779	67.8	.9	61.7
2421	Hydraulic and pneumatic connectors	67	848 941	509 493	60.0	.7	X
2422	Hydraulic and pneumatic assemblies	51	747 256	162 283	21.7	.2	X
2430	Fluid-power filters, components, accessories, and parts	50	374 784	72 749	19.4	.1	59.8
2431	Filters	36	252 744	37 994	15.0	.1	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	37	274 687	34 268	12.5	Z	X
2440	Welding supplies (excluding gases)	248	554 119	342 187	61.8	.5	X
2450	Industrial containers and supplies	63	4 179 845	4 138 605	99.0	5.5	26.9
2451	New and reconditioned drums and barrels	10	59 927	42 561	71.0	.1	X
2452	Bottles and bottlers' supplies	21	3 194 393	3 073 856	96.2	4.1	X
2454	Other industrial containers and supplies	38	1 147 960	1 021 653	89.0	1.4	X
2460	Other industrial supplies	482	14 685 680	12 515 261	85.2	16.5	46.6
2461	Printing and duplicating inks	101	3 670 580	3 212 221	87.5	4.2	X
2462	Abrasives and abrasive materials	55	1 426 899	594 033	41.6	.8	X
2463	Nylon, polyester, and synthetic rubber	18	511 113	348 721	68.2	.5	X
2464	Mechanical rubber goods	43	1 059 158	841 462	79.4	1.1	X
2465	Strapping and tape	30	802 348	652 722	81.4	.9	X
2466	Industrial supplies, n.e.c.	291	7 803 730	6 847 614	87.7	9.0	X
2520	Custodial (janitors') equipment and supplies	15	228 840	45 702	20.0	.1	3.4
2521	Custodial equipment—power equipment	12	39 925	4 017	10.1	Z	X
2523	Custodial supplies	12	39 925	31 751	79.5	Z	X
2530	Laundry and dry-cleaning equipment and supplies	27	2 174 972	893 664	41.1	1.2	X
2540	Other service establishment equipment and supplies	140	1 105 953	1 089 623	98.5	1.4	49.2
2541	Undertakers' equipment and supplies	121	963 690	955 634	99.2	1.3	X
2542	Service establishment equipment and supplies, n.e.c.	19	142 263	133 989	94.2	.2	X

See footnotes at end of table.



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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218</b>	<b>Machinery, equipment, &amp; supplies whsle—Con.</b>						
2600	Aircraft and aeronautical equipment and supplies.....	62	2 824 449	2 462 784	87.2	3.3	56.1
2611	New aircraft .....	12	1 975 535	1 631 918	82.6	2.2	X
2612	New aircraft engines and engine parts .....	25	427 099	236 860	55.5	.3	X
2613	Other new aircraft equipment and supplies .....	38	2 385 572	565 081	23.7	.7	X
2614	Used aircraft and aeronautical equipment and supplies .....	18	178 499	28 925	16.2	Z	X
2620	Marine machinery, equipment, and supplies .....	33	749 372	486 485	64.9	.6	51.3
2622	New marine propulsion machinery and equipment .....	19	435 292	289 482	66.5	.4	X
2623	New marine supplies .....	24	469 181	187 373	39.9	.2	X
2630	Other transportation equipment and supplies .....	9	254 899	138 078	54.2	.2	59.0
2631	New transportation equipment (excluding automotive) .....	9	254 899	131 812	51.7	.2	X
3600	Piece goods, knit and woven .....	6	292 984	43 739	14.9	.1	X
4860	Other grocery specialties .....	26	2 169 659	340 415	15.7	.5	10.1
4868	Grocery specialties, n.e.c. ....	26	2 169 659	340 415	15.7	.5	X
5300	Plastics materials and basic shapes .....	11	171 811	17 339	10.1	Z	X
5320	Industrial gases (welding, etc.) .....	226	400 896	95 604	23.8	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	96	3 131 926	771 529	24.6	1.0	41.7
5331	Gases, compressed and liquified, except L.P. ....	11	29 051	10 842	37.3	Z	X
5332	Alkalies and chlorine .....	9	579 990	55 980	9.7	.1	X
5335	Detergents and soaps .....	25	2 066 384	199 478	9.7	.3	X
5336	Sanitation chemicals, polishes, and waxes .....	16	1 486 394	143 499	9.7	.2	X
5341	Insecticides, nonagricultural .....	25	2 066 384	99 738	4.8	.1	X
5400	Petroleum products .....	8	401 715	50 161	12.5	.1	X
6150	Nondurable goods, n.e.c. ....	23	1 899 353	340 961	18.0	.5	X
9700	Service receipts and labor charges (including installed parts) .....	467	8 258 744	1 062 830	12.9	1.4	57.3
9701	Labor charges for repair work .....	407	7 165 279	629 680	8.8	.8	X
9702	Parts installed in repair work .....	322	6 171 089	326 779	5.3	.4	X
9703	Other service receipts and labor charges—Specify .....	101	1 536 920	106 358	6.9	.1	X
9720	Receipts for service contracts .....	48	1 915 754	751 393	39.2	1.0	X
9740	Receipts for installing equipment .....	142	519 786	89 086	13.3	.1	X
9810	Miscellaneous commodities .....	198	6 631 867	427 698	6.4	.6	X
9940	Rental and leasing receipts .....	216	1 892 840	215 178	11.4	.3	.1
9941	Computer rental and leasing receipts .....	13	107 916	1 889	1.8	Z	X
<b>42181</b>	<b>Construction &amp; mining (except petroleum) machinery &amp; equip whsle .....</b>	<b>281</b>	<b>X</b>	<b>11 913 590</b>	<b>X</b>	<b>100.0</b>	<b>92.4</b>
0200	New and rebuilt automotive parts and supplies .....	14	388 691	62 181	16.0	.5	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	281	11 913 590	11 190 382	93.9	93.9	66.4
2111	New off-highway wheel and track-laying tractors .....	69	7 397 702	2 000 454	27.0	16.8	X
2112	New power cranes, draglines, and shovels .....	25	672 353	262 731	39.1	2.2	X
2113	New mixers, pavers, and related equipment .....	65	6 343 529	276 391	4.4	2.3	X
2114	New tractor shovel loaders .....	30	5 784 194	615 979	10.6	5.2	X
2115	New graders, rollers, and off-highway trucks .....	76	6 242 636	1 083 782	17.4	9.1	X
2116	New mining machinery .....	87	1 360 949	373 554	27.4	3.1	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	198	9 653 895	6 391 625	66.2	53.7	X
2118	Used construction and mining machinery and equipment .....	93	1 453 897	185 866	12.8	1.6	X
2200	Farm machinery, equipment, and parts .....	24	2 930 351	55 136	1.9	.5	1.2
2216	Other new farm machinery and equipment .....	18	2 523 881	38 067	1.5	.3	X
2218	Used farm machinery and equipment .....	7	1 259 649	8 609	.7	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	20	531 281	37 471	7.1	.3	X
2340	Materials handling machinery, equipment, and parts .....	26	456 813	23 148	5.1	.2	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	16	248 327	29 798	12.0	.3	X
2380	Industrial valves and fittings (except fluid-power) .....	15	240 322	40 768	17.0	.3	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	7	237 883	6 556	2.8	.1	.3
2412	Pneumatic cylinders and rotary actuators .....	7	237 883	6 556	2.8	.1	X
9700	Service receipts and labor charges (including installed parts) .....	103	1 252 202	184 819	14.8	1.6	89.1
9701	Labor charges for repair work .....	94	1 176 850	95 931	8.2	.8	X
9702	Parts installed in repair work .....	93	1 175 742	68 185	5.8	.6	X
9703	Other service receipts and labor charges—Specify .....	44	500 532	20 700	4.1	.2	X
9810	Miscellaneous commodities .....	29	2 848 298	80 464	2.8	.7	X
9940	Rental and leasing receipts .....	84	1 289 542	164 908	12.8	1.4	X
<b>421810</b>	<b>Construction &amp; mining (except petroleum) machinery &amp; equip whsle .....</b>	<b>281</b>	<b>X</b>	<b>11 913 590</b>	<b>X</b>	<b>100.0</b>	<b>92.4</b>
0200	New and rebuilt automotive parts and supplies .....	14	388 691	62 181	16.0	.5	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	281	11 913 590	11 190 382	93.9	93.9	66.4
2111	New off-highway wheel and track-laying tractors .....	69	7 397 702	2 000 454	27.0	16.8	X
2112	New power cranes, draglines, and shovels .....	25	672 353	262 731	39.1	2.2	X
2113	New mixers, pavers, and related equipment .....	65	6 343 529	276 391	4.4	2.3	X
2114	New tractor shovel loaders .....	30	5 784 194	615 979	10.6	5.2	X
2115	New graders, rollers, and off-highway trucks .....	76	6 242 636	1 083 782	17.4	9.1	X
2116	New mining machinery .....	87	1 360 949	373 554	27.4	3.1	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	198	9 653 895	6 391 625	66.2	53.7	X
2118	Used construction and mining machinery and equipment .....	93	1 453 897	185 866	12.8	1.6	X
2200	Farm machinery, equipment, and parts .....	24	2 930 351	55 136	1.9	.5	1.2
2216	Other new farm machinery and equipment .....	18	2 523 881	38 067	1.5	.3	X
2218	Used farm machinery and equipment .....	7	1 259 649	8 609	.7	.1	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421810</b>	<b>Construction &amp; mining (except petroleum) machinery &amp; equipment—Con.</b>						
2320	General-purpose industrial machinery, equipment, and parts .....	20	531 281	37 471	7.1	.3	X
2340	Materials handling machinery, equipment, and parts .....	26	456 813	23 148	5.1	.2	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	16	248 327	29 798	12.0	.3	X
2380	Industrial valves and fittings (except fluid-power) .....	15	240 322	40 768	17.0	.3	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	7	237 883	6 556	2.8	.1	.3
2412	Pneumatic cylinders and rotary actuators .....	7	237 883	6 556	2.8	.1	X
9700	Service receipts and labor charges (including installed parts) .....	103	1 252 202	184 819	14.8	1.6	89.1
9701	Labor charges for repair work .....	94	1 176 850	95 931	8.2	.8	X
9702	Parts installed in repair work .....	93	1 175 742	68 185	5.8	.6	X
9703	Other service receipts and labor charges—Specify .....	44	500 532	20 700	4.1	.2	X
9810	Miscellaneous commodities .....	29	2 848 298	80 464	2.8	.7	X
9940	Rental and leasing receipts .....	84	1 289 542	164 908	12.8	1.4	X
<b>42182</b>	<b>Farm &amp; garden machinery &amp; equipment whsle .....</b>	<b>132</b>	<b>X</b>	<b>7 823 700</b>	<b>X</b>	<b>100.0</b>	<b>93.9</b>
2100	Construction and mining machinery and equipment (including parts and attachments) .....	9	198 652	39 679	20.0	.5	X
2200	Farm machinery, equipment, and parts .....	113	6 846 534	5 989 586	87.5	76.6	83.2
2211	New tractors (farm) .....	36	6 424 352	2 683 774	41.8	34.3	X
2212	New harvesting machinery .....	48	6 455 539	1 554 546	24.1	19.9	X
2213	New land preparation, planting, and cultivating machinery .....	36	6 420 290	706 806	11.0	9.0	X
2215	New irrigation equipment .....	16	229 666	166 075	72.3	2.1	X
2216	Other new farm machinery and equipment .....	84	6 477 212	853 278	13.2	10.9	X
2218	Used farm machinery and equipment .....	21	107 666	20 696	19.2	.3	X
2220	Garden machinery, equipment, and parts .....	36	6 655 031	1 515 052	22.8	19.4	90.9
2221	New power lawn mowers .....	26	5 692 843	509 975	9.0	6.5	X
2222	Other new lawn and garden machinery and equipment .....	32	6 592 747	999 607	15.2	12.8	X
2223	Used garden machinery and equipment .....	10	240 911	5 470	2.3	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	8	6 337	2 599	41.0	Z	X
9700	Service receipts and labor charges (including installed parts) .....	38	176 948	11 270	6.4	.1	93.9
9701	Labor charges for repair work .....	36	163 506	7 253	4.4	.1	X
9702	Parts installed in repair work .....	24	89 884	3 881	4.3	.1	X
9810	Miscellaneous commodities .....	10	1 135 016	27 635	2.4	.4	X
9940	Rental and leasing receipts .....	9	68 926	5 889	8.5	.1	X
<b>421820</b>	<b>Farm &amp; garden machinery &amp; equipment whsle .....</b>	<b>132</b>	<b>X</b>	<b>7 823 700</b>	<b>X</b>	<b>100.0</b>	<b>93.9</b>
2100	Construction and mining machinery and equipment (including parts and attachments) .....	9	198 652	39 679	20.0	.5	X
2200	Farm machinery, equipment, and parts .....	113	6 846 534	5 989 586	87.5	76.6	83.2
2211	New tractors (farm) .....	36	6 424 352	2 683 774	41.8	34.3	X
2212	New harvesting machinery .....	48	6 455 539	1 554 546	24.1	19.9	X
2213	New land preparation, planting, and cultivating machinery .....	36	6 420 290	706 806	11.0	9.0	X
2215	New irrigation equipment .....	16	229 666	166 075	72.3	2.1	X
2216	Other new farm machinery and equipment .....	84	6 477 212	853 278	13.2	10.9	X
2218	Used farm machinery and equipment .....	21	107 666	20 696	19.2	.3	X
2220	Garden machinery, equipment, and parts .....	36	6 655 031	1 515 052	22.8	19.4	90.9
2221	New power lawn mowers .....	26	5 692 843	509 975	9.0	6.5	X
2222	Other new lawn and garden machinery and equipment .....	32	6 592 747	999 607	15.2	12.8	X
2223	Used garden machinery and equipment .....	10	240 911	5 470	2.3	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	8	6 337	2 599	41.0	Z	X
9700	Service receipts and labor charges (including installed parts) .....	38	176 948	11 270	6.4	.1	93.9
9701	Labor charges for repair work .....	36	163 506	7 253	4.4	.1	X
9702	Parts installed in repair work .....	24	89 884	3 881	4.3	.1	X
9810	Miscellaneous commodities .....	10	1 135 016	27 635	2.4	.4	X
9940	Rental and leasing receipts .....	9	68 926	5 889	8.5	.1	X
<b>4218201</b>	<b>Farm machinery &amp; equipment—farm dealers .....</b>	<b>42</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
2200	Farm machinery, equipment, and parts .....	42	D	D	D	D	D
2211	New tractors (farm) .....	19	D	D	D	D	X
2212	New harvesting machinery .....	26	D	D	D	D	X
2213	New land preparation, planting, and cultivating machinery .....	17	D	D	D	D	X
2216	Other new farm machinery and equipment .....	31	D	D	D	D	X
2218	Used farm machinery and equipment .....	19	D	D	D	D	X
2220	Garden machinery, equipment, and parts .....	7	D	D	D	D	D
2221	New power lawn mowers .....	7	D	D	D	D	X
9700	Service receipts and labor charges (including installed parts) .....	33	D	D	D	D	D
9701	Labor charges for repair work .....	31	D	D	D	D	X
9702	Parts installed in repair work .....	20	D	D	D	D	X
9940	Rental and leasing receipts .....	9	D	D	D	D	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218202</b>	<b>Farm machinery &amp; equipment—whse distributors</b>	<b>70</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
2100	Construction and mining machinery and equipment (including parts and attachments)	7	D	D	D	D	X
2200	Farm machinery, equipment, and parts	70	D	D	D	D	D
2211	New tractors (farm)	17	D	D	D	D	X
2212	New harvesting machinery	22	D	D	D	D	X
2213	New land preparation, planting, and cultivating machinery	19	D	D	D	D	X
2215	New irrigation equipment	11	D	D	D	D	X
2216	Other new farm machinery and equipment	53	D	D	D	D	X
2220	Garden machinery, equipment, and parts	9	D	D	D	D	D
2221	New power lawn mowers	8	D	D	D	D	X
2222	Other new lawn and garden machinery and equipment	9	D	D	D	D	X
<b>4218203</b>	<b>Lawn &amp; garden machinery &amp; equipment whse</b>	<b>20</b>	<b>X</b>	<b>1 036 338</b>	<b>X</b>	<b>100.0</b>	<b>100.0</b>
2220	Garden machinery, equipment, and parts	20	1 036 338	970 170	93.6	93.6	80.0
2221	New power lawn mowers	11	930 037	369 416	39.7	35.6	X
2222	Other new lawn and garden machinery and equipment	18	994 218	595 518	59.9	57.5	X
2223	Used garden machinery and equipment	8	224 800	5 236	2.3	.5	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	7	5 712	2 337	40.9	.2	X
9810	Miscellaneous commodities	7	5 712	645	11.3	.1	X
<b>42183</b>	<b>Industrial machinery &amp; equipment whse</b>	<b>2 332</b>	<b>X</b>	<b>25 170 814</b>	<b>X</b>	<b>100.0</b>	<b>60.8</b>
1140	Iron and steel wire and wire products	60	1 409 796	329 333	23.4	1.3	X
1400	Electrical apparatus and equipment	76	1 757 550	98 155	5.6	.4	7.3
1413	Motors and generators (including motor-generator sets)	44	1 014 225	62 340	6.1	.2	X
1414	Conduit, raceway, and fittings	29	205 568	5 469	2.7	Z	X
1418	Lighting fixtures (residential and commercial)	29	205 568	2 167	1.1	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	29	205 568	913	.4	Z	X
1600	Electronic parts and equipment, except communication	22	242 507	33 861	14.0	.1	14.7
1618	Electronic parts and equipment, n.e.c.	13	118 597	21 154	17.8	.1	X
1700	Hardware	6	585 539	55 675	9.5	.2	X
1800	Plumbing and heating equipment and supplies (hydronics)	8	74 958	9 199	12.3	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	18	166 487	18 948	11.4	.1	5.0
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	9	113 000	6 663	5.9	Z	X
2200	Farm machinery, equipment, and parts	6	13 172	958	7.3	Z	X
2230	Food-processing machinery, equipment, and parts	42	441 781	319 980	72.4	1.3	58.2
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	21	269 165	188 379	70.0	.7	X
2232	New packing, packaging, and bottling equipment	25	210 541	131 261	62.3	.5	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	225	1 754 873	1 130 358	64.4	4.5	57.8
2311	Pumps	173	1 245 030	869 400	69.8	3.5	X
2312	Motors	52	436 856	69 263	15.9	.3	X
2313	Parts for pumps and motors	118	811 354	191 694	23.6	.8	X
2320	General-purpose industrial machinery, equipment, and parts	797	9 348 631	6 454 875	69.0	25.6	45.9
2321	New pumps, compressors (air or gas), and equipment	265	2 899 022	1 915 136	66.1	7.6	X
2323	New diesel engines (excluding automotive)	13	89 557	54 841	61.2	.2	X
2326	New controlling, recording, and indicating instruments and access	268	3 635 883	2 479 801	68.2	9.9	X
2327	All other new general-purpose industrial machinery and equipment	369	3 644 319	1 968 502	54.0	7.8	X
2328	Used general-purpose industrial machinery and equipment	33	775 223	36 592	4.7	.1	X
2330	Metalworking machinery, equipment, and parts	140	2 469 044	2 266 414	91.8	9.0	X
2340	Materials handling machinery, equipment, and parts	196	2 782 873	2 262 519	81.3	9.0	40.5
2341	New conveying equipment	159	1 819 579	837 966	46.1	3.3	X
2342	New hoists, cranes, and monorails	64	995 943	184 340	18.5	.7	X
2343	New forklift trucks	62	1 574 215	1 022 631	65.0	4.1	X
2345	Used materials handling machinery, equipment, and parts	53	1 531 930	172 116	11.2	.7	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	617	3 050 962	2 785 820	91.3	11.1	58.7
2351	New oil refining and pipeline machinery, equipment, and supplies	121	488 342	367 144	75.2	1.5	X
2352	New oil field machinery, equipment, and supplies (including drilling bits)	503	2 588 416	2 329 460	90.0	9.3	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies	71	279 401	89 165	31.9	.4	X
2360	Other industrial machinery, equipment, and parts	448	7 406 514	6 840 343	92.4	27.2	48.3
2362	New power plant machinery (excluding electrical)	8	90 462	24 562	27.2	.1	X
2363	New printing trades machinery, equipment, and supplies	176	3 294 162	3 061 028	92.9	12.2	X
2364	New textile and sewing machinery and equipment	34	590 185	572 694	97.0	2.3	X
2366	Other new industrial machinery and equipment	236	3 831 190	3 095 048	80.8	12.3	X
2367	Used industrial machinery and equipment	22	500 955	67 437	13.5	.3	X
2370	Mechanical power transmission supplies	54	961 754	81 868	8.5	.3	50.6
2372	Other mechanical power transmission supplies	54	961 754	81 868	8.5	.3	X
2380	Industrial valves and fittings (except fluid-power)	7	198 864	45 175	22.7	.2	X
2390	Hydraulic and pneumatic (fluid-power) valves	49	286 829	92 772	32.3	.4	59.4
2391	Hydraulic valves	41	222 144	43 928	19.8	.2	X
2392	Pneumatic valves	42	254 116	48 840	19.2	.2	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	31	161 199	47 595	29.5	.2	55.0
2411	Hydraulic cylinders and rotary actuators	24	104 709	23 244	22.2	.1	X
2412	Pneumatic cylinders and rotary actuators	17	90 635	23 119	25.5	.1	X
2420	Hydraulic and pneumatic connectors and assemblies	63	851 016	635 488	74.7	2.5	60.3
2421	Hydraulic and pneumatic connectors	56	718 191	475 006	66.1	1.9	X
2422	Hydraulic and pneumatic assemblies	44	715 928	160 479	22.4	.6	X

See footnotes at end of table.

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42183</b>	<b>Industrial machinery &amp; equipment whsle—Con.</b>						
2430	Fluid-power filters, components, accessories, and parts	38	277 164	62 701	22.6	.2	58.4
2431	Filters	35	252 037	37 959	15.1	.2	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	26	177 774	24 255	13.6	.1	X
2460	Other industrial supplies	25	1 040 398	134 745	13.0	.5	25.1
2462	Abrasives and abrasive materials	18	435 185	95 688	22.0	.4	X
2466	Industrial supplies, n.e.c.	11	134 147	3 616	2.7	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	48	386 535	12 924	3.3	.1	X
9700	Service receipts and labor charges (including installed parts)	240	3 677 737	430 315	11.7	1.7	56.7
9701	Labor charges for repair work	219	2 974 982	216 846	7.3	.9	X
9702	Parts installed in repair work	157	2 494 952	142 673	5.7	.6	X
9703	Other service receipts and labor charges—Specify	37	907 280	70 794	7.8	.3	X
9720	Receipts for service contracts	38	1 884 913	748 619	39.7	3.0	X
9740	Receipts for installing equipment	134	491 919	65 379	13.3	.3	X
9810	Miscellaneous commodities	82	1 134 343	66 579	5.9	.3	X
9940	Rental and leasing receipts	33	311 710	24 531	7.9	.1	.6
9941	Computer rental and leasing receipts	13	107 916	1 889	1.8	Z	X
<b>421830</b>	<b>Industrial machinery &amp; equipment whsle</b>	<b>2 332</b>	<b>X</b>	<b>25 170 814</b>	<b>X</b>	<b>100.0</b>	<b>60.8</b>
1140	Iron and steel wire and wire products	60	1 409 796	329 333	23.4	1.3	X
1400	Electrical apparatus and equipment	76	1 757 550	98 155	5.6	.4	7.3
1413	Motors and generators (including motor-generator sets)	44	1 014 225	62 340	6.1	.2	X
1414	Conduit, raceway, and fittings	29	205 568	5 469	2.7	Z	X
1418	Lighting fixtures (residential and commercial)	29	205 568	2 167	1.1	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	29	205 568	913	.4	Z	X
1600	Electronic parts and equipment, except communication	22	242 507	33 861	14.0	.1	14.7
1618	Electronic parts and equipment, n.e.c.	13	118 597	21 154	17.8	.1	X
1700	Hardware	6	585 539	55 675	9.5	.2	X
1800	Plumbing and heating equipment and supplies (hydronics)	8	74 958	9 199	12.3	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	18	166 487	18 948	11.4	.1	5.0
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	9	113 000	6 663	5.9	Z	X
2200	Farm machinery, equipment, and parts	6	13 172	958	7.3	Z	X
2230	Food-processing machinery, equipment, and parts	42	441 781	319 980	72.4	1.3	58.2
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	21	269 165	188 379	70.0	.7	X
2232	New packing, packaging, and bottling equipment	25	210 541	131 261	62.3	.5	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	225	1 754 873	1 130 358	64.4	4.5	57.8
2311	Pumps	173	1 245 030	869 400	69.8	3.5	X
2312	Motors	52	436 856	69 263	15.9	.3	X
2313	Parts for pumps and motors	118	811 354	191 694	23.6	.8	X
2320	General-purpose industrial machinery, equipment, and parts	797	9 348 631	6 454 875	69.0	25.6	45.9
2321	New pumps, compressors (air or gas), and equipment	265	2 899 022	1 915 136	66.1	7.6	X
2323	New diesel engines (excluding automotive)	13	89 557	54 841	61.2	.2	X
2326	New controlling, recording, and indicating instruments and access	268	3 635 883	2 479 801	68.2	9.9	X
2327	All other new general-purpose industrial machinery and equipment	369	3 644 319	1 968 502	54.0	7.8	X
2328	Used general-purpose industrial machinery and equipment	33	775 223	36 592	4.7	.1	X
2330	Metalworking machinery, equipment, and parts	140	2 469 044	2 266 414	91.8	9.0	X
2340	Materials handling machinery, equipment, and parts	196	2 782 873	2 262 519	81.3	9.0	40.5
2341	New conveying equipment	159	1 819 579	837 966	46.1	3.3	X
2342	New hoists, cranes, and monorails	64	995 943	184 340	18.5	.7	X
2343	New forklift trucks	62	1 574 215	1 022 631	65.0	4.1	X
2345	Used materials handling machinery, equipment, and parts	53	1 531 930	172 116	11.2	.7	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	617	3 050 962	2 785 820	91.3	11.1	58.7
2351	New oil refining and pipeline machinery, equipment, and supplies	121	488 342	367 144	75.2	1.5	X
2352	New oil field machinery, equipment, and supplies (including drilling bits)	503	2 588 416	2 329 460	90.0	9.3	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies	71	279 401	89 165	31.9	.4	X
2360	Other industrial machinery, equipment, and parts	448	7 406 514	6 840 343	92.4	27.2	48.3
2362	New power plant machinery (excluding electrical)	8	90 462	24 562	27.2	.1	X
2363	New printing trades machinery, equipment, and supplies	176	3 294 162	3 061 028	92.9	12.2	X
2364	New textile and sewing machinery and equipment	34	590 185	572 694	97.0	2.3	X
2366	Other new industrial machinery and equipment	236	3 831 190	3 095 048	80.8	12.3	X
2367	Used industrial machinery and equipment	22	500 955	67 437	13.5	.3	X
2370	Mechanical power transmission supplies	54	961 754	81 868	8.5	.3	50.6
2372	Other mechanical power transmission supplies	54	961 754	81 868	8.5	.3	X
2380	Industrial valves and fittings (except fluid-power)	7	198 864	45 175	22.7	.2	X
2390	Hydraulic and pneumatic (fluid-power) valves	49	286 829	92 772	32.3	.4	59.4
2391	Hydraulic valves	41	222 144	43 928	19.8	.2	X
2392	Pneumatic valves	42	254 116	48 840	19.2	.2	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	31	161 199	47 595	29.5	.2	55.0
2411	Hydraulic cylinders and rotary actuators	24	104 709	23 244	22.2	.1	X
2412	Pneumatic cylinders and rotary actuators	17	90 635	23 119	25.5	.1	X
2420	Hydraulic and pneumatic connectors and assemblies	63	851 016	635 488	74.7	2.5	60.3
2421	Hydraulic and pneumatic connectors	56	718 191	475 006	66.1	1.9	X
2422	Hydraulic and pneumatic assemblies	44	715 928	160 479	22.4	.6	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421830</b>	<b>Industrial machinery &amp; equipment whsle—Con.</b>						
2430	Fluid-power filters, components, accessories, and parts .....	38	277 164	62 701	22.6	.2	58.4
2431	Filters .....	35	252 037	37 959	15.1	.2	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	26	177 774	24 255	13.6	.1	X
2460	Other industrial supplies .....	25	1 040 398	134 745	13.0	.5	25.1
2462	Abrasives and abrasive materials .....	18	435 185	95 688	22.0	.4	X
2466	Industrial supplies, n.e.c. ....	11	134 147	3 616	2.7	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	48	386 535	12 924	3.3	.1	X
9700	Service receipts and labor charges (including installed parts) .....	240	3 677 737	430 315	11.7	1.7	56.7
9701	Labor charges for repair work .....	219	2 974 982	216 846	7.3	.9	X
9702	Parts installed in repair work .....	157	2 494 952	142 673	5.7	.6	X
9703	Other service receipts and labor charges—Specify .....	37	907 280	70 794	7.8	.3	X
9720	Receipts for service contracts .....	38	1 884 913	748 619	39.7	3.0	X
9740	Receipts for installing equipment .....	134	491 919	65 379	13.3	.3	X
9810	Miscellaneous commodities .....	82	1 134 343	66 579	5.9	.3	X
9940	Rental and leasing receipts .....	33	311 710	24 531	7.9	.1	.6
9941	Computer rental and leasing receipts .....	13	107 916	1 889	1.8	Z	X
<b>4218301</b>	<b>Food-processing machinery &amp; equipment whsle .....</b>	<b>33</b>	<b>X</b>	<b>337 285</b>	<b>X</b>	<b>100.0</b>	<b>42.3</b>
2230	Food-processing machinery, equipment, and parts .....	33	337 285	299 601	88.8	88.8	39.9
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	18	208 456	183 068	87.8	54.3	X
2232	New packing, packaging, and bottling equipment .....	19	166 754	116 193	69.7	34.5	X
<b>4218302</b>	<b>Hydraulic &amp; pneumatic (fluid-power) machinery &amp; equipment whsle .....</b>	<b>264</b>	<b>X</b>	<b>2 063 142</b>	<b>X</b>	<b>100.0</b>	<b>60.1</b>
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	208	1 231 266	1 103 714	89.6	53.5	55.4
2311	Pumps .....	169	1 119 466	864 421	77.2	41.9	X
2312	Motors .....	52	436 856	69 263	15.9	3.4	X
2313	Parts for pumps and motors .....	105	413 311	170 029	41.1	8.2	X
2320	General-purpose industrial machinery, equipment, and parts .....	73	567 966	41 394	7.3	2.0	60.1
2321	New pumps, compressors (air or gas), and equipment .....	59	462 921	18 843	4.1	.9	X
2326	New controlling, recording, and indicating instruments and access .....	15	88 509	9 033	10.2	.4	X
2327	All other new general-purpose industrial machinery and equipment .....	60	479 457	13 516	2.8	.7	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	48	282 344	92 596	32.8	4.5	58.7
2391	Hydraulic valves .....	40	217 659	43 752	20.1	2.1	X
2392	Pneumatic valves .....	42	254 116	48 840	19.2	2.4	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	29	154 836	46 364	29.9	2.2	56.8
2411	Hydraulic cylinders and rotary actuators .....	24	104 709	23 244	22.2	1.1	X
2412	Pneumatic cylinders and rotary actuators .....	17	90 635	23 119	25.5	1.1	X
2420	Hydraulic and pneumatic connectors and assemblies .....	62	845 144	635 434	75.2	30.8	59.6
2421	Hydraulic and pneumatic connectors .....	55	712 319	474 952	66.7	23.0	X
2422	Hydraulic and pneumatic assemblies .....	44	715 928	160 479	22.4	7.8	X
2430	Fluid-power filters, components, accessories, and parts .....	34	176 833	41 291	23.4	2.0	58.4
2431	Filters .....	33	174 885	28 401	16.2	1.4	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	24	122 764	12 888	10.5	.6	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	42	324 654	8 051	2.5	.4	X
9700	Service receipts and labor charges (including installed parts) .....	14	35 828	7 876	22.0	.4	60.1
9701	Labor charges for repair work .....	9	24 173	5 360	22.2	.3	X
9702	Parts installed in repair work .....	9	24 173	2 279	9.4	.1	X
<b>42183021</b>	<b>Hydraulic &amp; pneumatic pumps &amp; motors whsle .....</b>	<b>204</b>	<b>X</b>	<b>1 185 714</b>	<b>X</b>	<b>100.0</b>	<b>53.0</b>
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	204	1 185 714	1 099 285	92.7	92.7	48.9
2311	Pumps .....	165	1 073 914	860 928	80.2	72.6	X
2312	Motors .....	48	391 304	68 327	17.5	5.8	X
2313	Parts for pumps and motors .....	105	413 311	170 029	41.1	14.3	X
2320	General-purpose industrial machinery, equipment, and parts .....	69	506 467	31 497	6.2	2.7	53.0
2321	New pumps, compressors (air or gas), and equipment .....	57	428 934	17 142	4.0	1.4	X
2326	New controlling, recording, and indicating instruments and access .....	13	54 522	4 956	9.1	.4	X
2327	All other new general-purpose industrial machinery and equipment .....	58	451 945	9 399	2.1	.8	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	27	110 121	17 242	15.7	1.5	52.3
2391	Hydraulic valves .....	27	110 121	9 932	9.0	.8	X
2392	Pneumatic valves .....	25	107 307	7 307	6.8	.6	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	12	50 050	5 221	10.4	.4	51.8
2411	Hydraulic cylinders and rotary actuators .....	12	50 050	5 043	10.1	.4	X
2420	Hydraulic and pneumatic connectors and assemblies .....	20	67 047	5 677	8.5	.5	52.0
2421	Hydraulic and pneumatic connectors .....	20	67 047	2 853	4.3	.2	X
2422	Hydraulic and pneumatic assemblies .....	15	55 373	2 821	5.1	.2	X
2430	Fluid-power filters, components, accessories, and parts .....	16	60 922	9 720	16.0	.8	53.0
2431	Filters .....	16	60 922	4 920	8.1	.4	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	11	49 266	4 798	9.7	.4	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	42	324 654	8 051	2.5	.7	X
9700	Service receipts and labor charges (including installed parts) .....	14	35 828	7 876	22.0	.7	53.0
9701	Labor charges for repair work .....	9	24 173	5 360	22.2	.5	X
9702	Parts installed in repair work .....	9	24 173	2 279	9.4	.2	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42183022</b>	<b>Hydraulic &amp; pneumatic parts, accessories, &amp; supplies whsle . . .</b>	<b>60</b>	<b>X</b>	<b>877 428</b>	<b>X</b>	<b>100.0</b>	<b>69.6</b>
2390	Hydraulic and pneumatic (fluid-power) valves . . . . .	21	172 223	75 354	43.8	8.6	67.8
2391	Hydraulic valves . . . . .	13	107 538	33 820	31.4	3.9	X
2392	Pneumatic valves . . . . .	18	146 809	41 533	28.3	4.7	X
2400	Hydraulic and pneumatic cylinders and rotary actuators . . . . .	17	104 786	41 143	39.3	4.7	65.2
2411	Hydraulic cylinders and rotary actuators . . . . .	12	54 659	18 201	33.3	2.1	X
2412	Pneumatic cylinders and rotary actuators . . . . .	14	88 142	22 942	26.0	2.6	X
2420	Hydraulic and pneumatic connectors and assemblies . . . . .	42	778 097	629 757	80.9	71.8	69.2
2421	Hydraulic and pneumatic connectors . . . . .	35	645 272	472 099	73.2	53.8	X
2422	Hydraulic and pneumatic assemblies . . . . .	29	660 555	157 658	23.9	18.0	X
2430	Fluid-power filters, components, accessories, and parts . . . . .	18	115 911	31 571	27.2	3.6	67.2
2431	Filters . . . . .	17	113 963	23 481	20.6	2.7	X
2432	Other fluid-power components, accessories, and parts, n.e.c. . . . .	13	73 498	8 090	11.0	.9	X
<b>4218303</b>	<b>General-purpose industrial machinery &amp; equipment whsle . . . . .</b>	<b>679</b>	<b>X</b>	<b>7 711 350</b>	<b>X</b>	<b>100.0</b>	<b>75.8</b>
1140	Iron and steel wire and wire products . . . . .	59	903 973	238 872	26.4	3.1	X
1400	Electrical apparatus and equipment . . . . .	73	1 219 793	70 889	5.8	.9	14.3
1413	Motors and generators (including motor-generator sets) . . . . .	44	1 014 225	62 340	6.1	.8	X
1414	Conduit, raceway, and fittings . . . . .	29	205 568	5 469	2.7	.1	X
1418	Lighting fixtures (residential and commercial) . . . . .	29	205 568	2 167	1.1	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) . . . . .	29	205 568	913	.4	Z	X
1600	Electronic parts and equipment, except communication . . . . .	13	118 597	28 903	24.4	.4	36.5
1618	Electronic parts and equipment, n.e.c. . . . .	13	118 597	21 154	17.8	.3	X
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	8	74 958	9 199	12.3	.1	X
2100	Construction and mining machinery and equipment (including parts and attachments) . . . . .	7	81 279	4 436	5.5	.1	1.5
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts . . . . .	7	81 279	4 436	5.5	.1	X
2230	Food-processing machinery, equipment, and parts . . . . .	6	43 787	15 068	34.4	.2	75.8
2232	New packing, packaging, and bottling equipment . . . . .	6	43 787	15 068	34.4	.2	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts . . . . .	15	373 523	20 758	5.6	.3	75.8
2313	Parts for pumps and motors . . . . .	11	247 959	15 779	6.4	.2	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	679	7 711 350	6 199 491	80.4	80.4	60.0
2321	New pumps, compressors (air or gas), and equipment . . . . .	200	2 372 460	1 876 986	79.1	24.3	X
2323	New diesel engines (excluding automotive) . . . . .	13	89 557	54 841	61.2	.7	X
2326	New controlling, recording, and indicating instruments and access . . . . .	240	3 484 460	2 457 592	70.5	31.9	X
2327	All other new general-purpose industrial machinery and equipment . . . . .	298	2 290 467	1 794 580	78.4	23.3	X
2328	Used general-purpose industrial machinery and equipment . . . . .	16	177 843	15 491	8.7	.2	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies . . . . .	8	48 756	15 375	31.5	.2	62.2
2351	New oil refining and pipeline machinery, equipment, and supplies . . . . .	7	18 893	7 360	39.0	.1	X
2370	Mechanical power transmission supplies . . . . .	52	807 497	39 605	4.9	.5	71.8
2372	Other mechanical power transmission supplies . . . . .	52	807 497	39 605	4.9	.5	X
2460	Other industrial supplies . . . . .	6	163 382	36 539	22.4	.5	75.8
2462	Abrasives and abrasive materials . . . . .	6	163 382	36 539	22.4	.5	X
9700	Service receipts and labor charges (including installed parts) . . . . .	97	684 744	116 714	17.0	1.5	64.5
9701	Labor charges for repair work . . . . .	94	628 981	91 270	14.5	1.2	X
9702	Parts installed in repair work . . . . .	57	298 676	24 368	8.2	.3	X
9703	Other service receipts and labor charges—Specify . . . . .	7	82 137	1 077	1.3	Z	X
9720	Receipts for service contracts . . . . .	14	1 636 420	708 612	43.3	9.2	X
9740	Receipts for installing equipment . . . . .	10	64 846	9 462	14.6	.1	X
9810	Miscellaneous commodities . . . . .	65	954 967	56 827	6.0	.7	X
9940	Rental and leasing receipts . . . . .	13	107 916	1 889	1.8	Z	2.0
9941	Computer rental and leasing receipts . . . . .	13	107 916	1 889	1.8	Z	X
<b>4218304</b>	<b>Metalworking machinery &amp; equipment whsle . . . . .</b>	<b>133</b>	<b>X</b>	<b>2 386 799</b>	<b>X</b>	<b>100.0</b>	<b>78.2</b>
1600	Electronic parts and equipment, except communication . . . . .	9	123 910	4 958	4.0	.2	X
2330	Metalworking machinery, equipment, and parts . . . . .	133	2 386 799	2 257 294	94.6	94.6	X
9810	Miscellaneous commodities . . . . .	9	123 910	3 717	3.0	.2	X
<b>4218305</b>	<b>Materials handling equipment whsle . . . . .</b>	<b>188</b>	<b>X</b>	<b>2 721 654</b>	<b>X</b>	<b>100.0</b>	<b>72.6</b>
2340	Materials handling machinery, equipment, and parts . . . . .	188	2 721 654	2 249 643	82.7	82.7	47.9
2341	New conveying equipment . . . . .	156	1 811 607	837 192	46.2	30.8	X
2342	New hoists, cranes, and monorails . . . . .	62	955 829	175 117	18.3	6.4	X
2343	New forklift trucks . . . . .	60	1 567 170	1 021 233	65.2	37.5	X
2345	Used materials handling machinery, equipment, and parts . . . . .	50	1 518 797	170 656	11.2	6.3	X
9700	Service receipts and labor charges (including installed parts) . . . . .	58	797 948	150 715	18.9	5.5	72.2
9701	Labor charges for repair work . . . . .	56	782 385	84 488	10.8	3.1	X
9702	Parts installed in repair work . . . . .	53	773 920	60 972	7.9	2.2	X
9720	Receipts for service contracts . . . . .	15	76 801	3 799	4.9	.1	X
9740	Receipts for installing equipment . . . . .	50	216 802	33 184	15.3	1.2	X
9940	Rental and leasing receipts . . . . .	9	100 418	11 381	11.3	.4	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218306</b>	<b>Oilwell, oil refinery, &amp; pipeline mach, equip, &amp; supplies whse . .</b>	<b>599</b>	<b>X</b>	<b>2 860 833</b>	<b>X</b>	<b>100.0</b>	<b>72.3</b>
2100	Construction and mining machinery and equipment (including parts and attachments) . . . . .	7	25 017	1 724	6.9	.1	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	27	176 644	40 407	22.9	1.4	71.5
2326	New controlling, recording, and indicating instruments and access . . . . .	11	37 178	1 853	5.0	.1	X
2328	Used general-purpose industrial machinery and equipment . . . . .	15	68 360	11 253	16.5	.4	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies . . . . .	599	2 860 833	2 740 384	95.8	95.8	70.0
2351	New oil refining and pipeline machinery, equipment, and supplies . . . . .	109	393 012	339 702	86.4	11.9	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) . . . . .	496	2 480 180	2 311 517	93.2	80.8	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies . . . . .	71	279 401	89 165	31.9	3.1	X
9700	Service receipts and labor charges (including installed parts) . . . . .	17	146 769	32 015	21.8	1.1	72.3
9701	Labor charges for repair work . . . . .	17	146 769	20 532	14.0	.7	X
9702	Parts installed in repair work . . . . .	8	71 614	8 382	11.7	.3	X
9740	Receipts for installing equipment . . . . .	71	130 304	12 637	9.7	.4	X
9940	Rental and leasing receipts . . . . .	9	91 068	10 701	11.8	.4	X
<b>4218307</b>	<b>Other industrial machinery &amp; equipment whse . . . . .</b>	<b>436</b>	<b>X</b>	<b>7 089 751</b>	<b>X</b>	<b>100.0</b>	<b>30.4</b>
2320	General-purpose industrial machinery, equipment, and parts . . . . .	9	153 594	48 522	31.6	.7	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies . . . . .	8	118 194	28 184	23.8	.4	X
2360	Other industrial machinery, equipment, and parts . . . . .	436	7 089 751	6 769 028	95.5	95.5	23.5
2362	New power plant machinery (excluding electrical) . . . . .	6	59 230	20 151	34.0	.3	X
2363	New printing trades machinery, equipment, and supplies . . . . .	176	3 294 162	3 061 028	92.9	43.2	X
2364	New textile and sewing machinery and equipment . . . . .	34	590 185	572 694	97.0	8.1	X
2366	Other new industrial machinery and equipment . . . . .	229	3 613 433	3 034 922	84.0	42.8	X
2367	Used industrial machinery and equipment . . . . .	22	500 955	67 437	13.5	1.0	X
2460	Other industrial supplies . . . . .	13	171 700	56 775	33.1	.8	24.3
2462	Abrasives and abrasive materials . . . . .	11	140 027	40 883	29.2	.6	X
2466	Industrial supplies, n.e.c. . . . .	8	123 070	1 191	1.0	Z	X
9700	Service receipts and labor charges (including installed parts) . . . . .	49	1 909 020	115 342	6.0	1.6	28.2
9701	Labor charges for repair work . . . . .	39	1 317 251	8 038	.6	.1	X
9702	Parts installed in repair work . . . . .	28	1 290 915	46 178	3.6	.7	X
9703	Other service receipts and labor charges—Specify . . . . .	18	667 015	61 126	9.2	.9	X
<b>42184</b>	<b>Industrial supplies whse . . . . .</b>	<b>1 097</b>	<b>X</b>	<b>23 846 292</b>	<b>X</b>	<b>100.0</b>	<b>32.0</b>
1000	Medical, hospital, and surgical supplies . . . . .	7	41 090	1 792	4.4	Z	X
1400	Electrical apparatus and equipment . . . . .	21	189 938	35 844	18.9	.2	X
1700	Hardware . . . . .	13	223 306	24 486	11.0	.1	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	60	1 756 399	291 000	16.6	1.2	.7
2327	All other new general-purpose industrial machinery and equipment . . . . .	15	69 594	1 273	1.8	Z	X
2340	Materials handling machinery, equipment, and parts . . . . .	32	321 559	44 507	13.8	.2	7.5
2341	New conveying equipment . . . . .	26	141 156	24 246	17.2	.1	X
2370	Mechanical power transmission supplies . . . . .	309	5 388 995	4 858 347	90.2	20.4	31.0
2371	Bearings and bushings . . . . .	217	4 775 594	3 670 510	76.9	15.4	X
2372	Other mechanical power transmission supplies . . . . .	215	2 784 935	1 187 837	42.7	5.0	X
2380	Industrial valves and fittings (except fluid-power) . . . . .	98	654 866	597 737	91.3	2.5	X
2400	Hydraulic and pneumatic cylinders and rotary actuators . . . . .	11	58 427	8 499	14.5	Z	27.2
2412	Pneumatic cylinders and rotary actuators . . . . .	11	58 427	6 537	11.2	Z	X
2420	Hydraulic and pneumatic connectors and assemblies . . . . .	12	140 343	36 291	25.9	.2	32.0
2421	Hydraulic and pneumatic connectors . . . . .	11	130 750	34 487	26.4	.1	X
2422	Hydraulic and pneumatic assemblies . . . . .	7	31 328	1 804	5.8	Z	X
2430	Fluid-power filters, components, accessories, and parts . . . . .	11	96 913	10 013	10.3	Z	32.0
2432	Other fluid-power components, accessories, and parts, n.e.c. . . . .	11	96 913	10 013	10.3	Z	X
2440	Welding supplies (excluding gases) . . . . .	248	554 119	342 187	61.8	1.4	X
2450	Industrial containers and supplies . . . . .	63	4 179 845	4 138 605	99.0	17.4	13.9
2451	New and reconditioned drums and barrels . . . . .	10	59 927	42 561	71.0	.2	X
2452	Bottles and bottlers' supplies . . . . .	21	3 194 393	3 073 856	96.2	12.9	X
2454	Other industrial containers and supplies . . . . .	38	1 147 960	1 021 653	89.0	4.3	X
2460	Other industrial supplies . . . . .	452	13 544 777	12 371 103	91.3	51.9	30.5
2461	Printing and duplicating inks . . . . .	98	3 638 906	3 197 520	87.9	13.4	X
2462	Abrasives and abrasive materials . . . . .	37	991 714	498 345	50.3	2.1	X
2463	Nylon, polyester, and synthetic rubber . . . . .	17	454 473	337 483	74.3	1.4	X
2464	Mechanical rubber goods . . . . .	41	1 057 245	841 456	79.6	3.5	X
2465	Strapping and tape . . . . .	30	802 348	652 722	81.4	2.7	X
2466	Industrial supplies, n.e.c. . . . .	279	7 667 367	6 843 577	89.3	28.7	X
3600	Piece goods, knit and woven . . . . .	6	292 984	43 739	14.9	.2	X
5300	Plastics materials and basic shapes . . . . .	8	157 815	11 313	7.2	Z	X
5320	Industrial gases (welding, etc.) . . . . .	224	398 261	94 930	23.8	.4	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	14	667 434	255 688	38.3	1.1	17.3
5331	Gasses, compressed and liquified, except L.P. . . . .	11	29 051	10 842	37.3	Z	X
9700	Service receipts and labor charges (including installed parts) . . . . .	51	617 049	83 681	13.6	.4	15.6
9701	Labor charges for repair work . . . . .	30	472 719	63 205	13.4	.3	X
9702	Parts installed in repair work . . . . .	24	262 294	8 642	3.3	Z	X
9703	Other service receipts and labor charges—Specify . . . . .	15	80 656	11 830	14.7	.1	X
9810	Miscellaneous commodities . . . . .	64	723 920	158 974	22.0	.7	X
9940	Rental and leasing receipts . . . . .	88	201 670	19 436	9.6	.1	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421840</b>	<b>Industrial supplies whsle</b> .....	<b>1 097</b>	<b>X</b>	<b>23 846 292</b>	<b>X</b>	<b>100.0</b>	<b>32.0</b>
1000	Medical, hospital, and surgical supplies .....	7	41 090	1 792	4.4	Z	X
1400	Electrical apparatus and equipment .....	21	189 938	35 844	18.9	.2	X
1700	Hardware .....	13	223 306	24 486	11.0	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	60	1 756 399	291 000	16.6	1.2	.7
2327	All other new general-purpose industrial machinery and equipment .....	15	69 594	1 273	1.8	Z	X
2340	Materials handling machinery, equipment, and parts .....	32	321 559	44 507	13.8	.2	7.5
2341	New conveying equipment .....	26	141 156	24 246	17.2	.1	X
2370	Mechanical power transmission supplies .....	309	5 388 995	4 858 347	90.2	20.4	31.0
2371	Bearings and bushings .....	217	4 775 594	3 670 510	76.9	15.4	X
2372	Other mechanical power transmission supplies .....	215	2 784 935	1 187 837	42.7	5.0	X
2380	Industrial valves and fittings (except fluid-power) .....	98	654 866	597 737	91.3	2.5	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	11	58 427	8 499	14.5	Z	27.2
2412	Pneumatic cylinders and rotary actuators .....	11	58 427	6 537	11.2	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	12	140 343	36 291	25.9	.2	32.0
2421	Hydraulic and pneumatic connectors .....	11	130 750	34 487	26.4	.1	X
2422	Hydraulic and pneumatic assemblies .....	7	31 328	1 804	5.8	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	11	96 913	10 013	10.3	Z	32.0
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	11	96 913	10 013	10.3	Z	X
2440	Welding supplies (excluding gases) .....	248	554 119	342 187	61.8	1.4	X
2450	Industrial containers and supplies .....	63	4 179 845	4 138 605	99.0	17.4	13.9
2451	New and reconditioned drums and barrels .....	10	59 927	42 561	71.0	.2	X
2452	Bottles and bottlers' supplies .....	21	3 194 393	3 073 856	96.2	12.9	X
2454	Other industrial containers and supplies .....	38	1 147 960	1 021 653	89.0	4.3	X
2460	Other industrial supplies .....	452	13 544 777	12 371 103	91.3	51.9	30.5
2461	Printing and duplicating inks .....	98	3 638 906	3 197 520	87.9	13.4	X
2462	Abrasives and abrasive materials .....	37	991 714	498 345	50.3	2.1	X
2463	Nylon, polyester, and synthetic rubber .....	17	454 473	337 483	74.3	1.4	X
2464	Mechanical rubber goods .....	41	1 057 245	841 456	79.6	3.5	X
2465	Strapping and tape .....	30	802 348	652 722	81.4	2.7	X
2466	Industrial supplies, n.e.c. ....	279	7 667 367	6 843 577	89.3	28.7	X
3600	Piece goods, knit and woven .....	6	292 984	43 739	14.9	.2	X
5300	Plastics materials and basic shapes .....	8	157 815	11 313	7.2	Z	X
5320	Industrial gases (welding, etc.) .....	224	398 261	94 930	23.8	.4	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	14	667 434	255 688	38.3	1.1	17.3
5331	Gasses, compressed and liquified, except L.P. ....	11	29 051	10 842	37.3	Z	X
9700	Service receipts and labor charges (including installed parts) .....	51	617 049	83 681	13.6	.4	15.6
9701	Labor charges for repair work .....	30	472 719	63 205	13.4	.3	X
9702	Parts installed in repair work .....	24	262 294	8 642	3.3	Z	X
9703	Other service receipts and labor charges—Specify .....	15	80 656	11 830	14.7	.1	X
9810	Miscellaneous commodities .....	64	723 920	158 974	22.0	.7	X
9940	Rental and leasing receipts .....	88	201 670	19 436	9.6	.1	X
<b>4218402</b>	<b>Mechanical power transmission supplies whsle</b> .....	<b>301</b>	<b>X</b>	<b>5 311 517</b>	<b>X</b>	<b>100.0</b>	<b>62.8</b>
2340	Materials handling machinery, equipment, and parts .....	26	141 156	24 246	17.2	.5	21.3
2341	New conveying equipment .....	26	141 156	24 246	17.2	.5	X
2370	Mechanical power transmission supplies .....	301	5 311 517	4 856 252	91.4	91.4	60.8
2371	Bearings and bushings .....	217	4 775 594	3 670 510	76.9	69.1	X
2372	Other mechanical power transmission supplies .....	207	2 707 457	1 185 742	43.8	22.3	X
2440	Welding supplies (excluding gases) .....	6	84 628	25 969	30.7	.5	X
2460	Other industrial supplies .....	12	160 856	31 546	19.6	.6	62.8
2464	Mechanical rubber goods .....	6	38 544	5 135	13.3	.1	X
2466	Industrial supplies, n.e.c. ....	7	107 330	21 974	20.5	.4	X
9700	Service receipts and labor charges (including installed parts) .....	6	47 149	15 126	32.1	.3	55.9
9701	Labor charges for repair work .....	6	47 149	15 126	32.1	.3	X
<b>4218403</b>	<b>Welding supplies whsle</b> .....	<b>241</b>	<b>X</b>	<b>451 429</b>	<b>X</b>	<b>100.0</b>	<b>87.5</b>
1400	Electrical apparatus and equipment .....	14	28 135	2 251	8.0	.5	X
2320	General-purpose industrial machinery, equipment, and parts .....	15	69 594	1 273	1.8	.3	X
2440	Welding supplies (excluding gases) .....	241	451 429	316 155	70.0	70.0	X
2450	Industrial containers and supplies .....	6	33 971	534	1.6	.1	X
2460	Other industrial supplies .....	37	66 003	3 779	5.7	.8	X
5320	Industrial gases (welding, etc.) .....	222	389 712	92 527	23.7	20.5	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	11	29 051	10 842	37.3	2.4	X
9700	Service receipts and labor charges (including installed parts) .....	23	80 648	469	.6	.1	X
9810	Miscellaneous commodities .....	39	107 120	1 671	1.6	.4	X
9940	Rental and leasing receipts .....	88	201 670	19 436	9.6	4.3	X
<b>4218404</b>	<b>Industrial containers &amp; supplies whsle</b> .....	<b>57</b>	<b>X</b>	<b>4 145 874</b>	<b>X</b>	<b>100.0</b>	<b>50.2</b>
2450	Industrial containers and supplies .....	57	4 145 874	4 138 071	99.8	99.8	22.1
2451	New and reconditioned drums and barrels .....	10	59 927	42 561	71.0	1.0	X
2452	Bottles and bottlers' supplies .....	21	3 194 393	3 073 856	96.2	74.1	X
2454	Other industrial containers and supplies .....	38	1 147 960	1 021 653	89.0	24.6	X
<b>4218405</b>	<b>Industrial valves &amp; fittings (except fluid-power) whsle</b> .....	<b>98</b>	<b>X</b>	<b>654 866</b>	<b>X</b>	<b>100.0</b>	<b>46.0</b>
2380	Industrial valves and fittings (except fluid-power) .....	98	654 866	597 737	91.3	91.3	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	8	47 854	7 627	15.9	1.2	X
2420	Hydraulic and pneumatic connectors and assemblies .....	6	21 735	3 816	17.6	.6	X
9700	Service receipts and labor charges (including installed parts) .....	10	161 532	10 584	6.6	1.6	X

See footnotes at end of table.



**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218406</b>	<b>Other industrial supplies whsle</b> .....	<b>400</b>	<b>X</b>	<b>13 282 606</b>	<b>X</b>	<b>100.0</b>	<b>11.5</b>
1700	Hardware .....	8	204 579	20 170	9.9	.2	X
2320	General-purpose industrial machinery, equipment, and parts .....	43	1 669 718	286 591	17.2	2.2	X
2340	Materials handling machinery, equipment, and parts .....	6	180 403	20 261	11.2	.2	X
2370	Mechanical power transmission supplies .....	8	77 478	2 095	2.7	Z	8.9
2372	Other mechanical power transmission supplies .....	8	77 478	2 095	2.7	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	8	77 478	5 651	7.3	Z	11.5
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	8	77 478	5 651	7.3	Z	X
2460	Other industrial supplies .....	400	13 282 606	12 332 822	92.8	92.8	11.0
2461	Printing and duplicating inks .....	98	3 638 906	3 197 520	87.9	24.1	X
2462	Abrasives and abrasive materials .....	15	953 356	497 024	52.1	3.7	X
2463	Nylon, polyester, and synthetic rubber .....	15	420 054	333 046	79.3	2.5	X
2464	Mechanical rubber goods .....	35	1 018 701	836 321	82.1	6.3	X
2465	Strapping and tape .....	28	777 184	650 072	83.6	4.9	X
2466	Industrial supplies, n.e.c. ....	256	7 522 244	6 818 839	90.6	51.3	X
3600	Piece goods, knit and woven .....	6	292 984	43 739	14.9	.3	X
9700	Service receipts and labor charges (including installed parts) .....	12	327 720	57 502	17.5	.4	2.1
9701	Labor charges for repair work .....	9	290 944	39 982	13.7	.3	X
9810	Miscellaneous commodities .....	23	591 636	155 977	26.4	1.2	X
<b>42185</b>	<b>Service establishment equipment &amp; supplies whsle</b> .....	<b>182</b>	<b>X</b>	<b>3 466 042</b>	<b>X</b>	<b>100.0</b>	<b>83.4</b>
2520	Custodial (janitors') equipment and supplies .....	15	228 840	45 702	20.0	1.3	4.6
2521	Custodial equipment—power equipment .....	12	39 925	4 017	10.1	.1	X
2523	Custodial supplies .....	12	39 925	31 751	79.5	.9	X
2530	Laundry and dry-cleaning equipment and supplies .....	27	2 174 972	893 664	41.1	25.8	X
2540	Other service establishment equipment and supplies .....	140	1 105 953	1 089 623	98.5	31.4	66.1
2541	Undertakers' equipment and supplies .....	121	963 690	955 634	99.2	27.6	X
2542	Service establishment equipment and supplies, n.e.c. ....	19	142 263	133 989	94.2	3.9	X
4860	Other grocery specialties .....	26	2 169 659	340 415	15.7	9.8	13.6
4868	Grocery specialties, n.e.c. ....	26	2 169 659	340 415	15.7	9.8	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	26	2 071 620	500 318	24.2	14.4	62.7
5332	Alkalies and chlorine .....	9	579 990	55 980	9.7	1.6	X
5335	Detergents and soaps .....	25	2 066 384	199 478	9.7	5.8	X
5336	Sanitation chemicals, polishes, and waxes .....	16	1 486 394	143 499	9.7	4.1	X
5341	Insecticides, nonagricultural .....	25	2 066 384	99 738	4.8	2.9	X
6150	Nondurable goods, n.e.c. ....	23	1 899 353	340 961	18.0	9.8	X
9700	Service receipts and labor charges (including installed parts) .....	12	35 142	4 247	12.1	.1	83.4
9701	Labor charges for repair work .....	10	34 629	1 533	4.4	Z	X
9702	Parts installed in repair work .....	9	30 452	2 574	8.5	.1	X
9720	Receipts for service contracts .....	8	27 847	2 632	9.5	.1	X
9740	Receipts for installing equipment .....	8	27 847	3 707	13.3	.1	X
9810	Miscellaneous commodities .....	9	755 487	91 898	12.2	2.7	X
<b>421850</b>	<b>Service establishment equipment &amp; supplies whsle</b> .....	<b>182</b>	<b>X</b>	<b>3 466 042</b>	<b>X</b>	<b>100.0</b>	<b>83.4</b>
2520	Custodial (janitors') equipment and supplies .....	15	228 840	45 702	20.0	1.3	4.6
2521	Custodial equipment—power equipment .....	12	39 925	4 017	10.1	.1	X
2523	Custodial supplies .....	12	39 925	31 751	79.5	.9	X
2530	Laundry and dry-cleaning equipment and supplies .....	27	2 174 972	893 664	41.1	25.8	X
2540	Other service establishment equipment and supplies .....	140	1 105 953	1 089 623	98.5	31.4	66.1
2541	Undertakers' equipment and supplies .....	121	963 690	955 634	99.2	27.6	X
2542	Service establishment equipment and supplies, n.e.c. ....	19	142 263	133 989	94.2	3.9	X
4860	Other grocery specialties .....	26	2 169 659	340 415	15.7	9.8	13.6
4868	Grocery specialties, n.e.c. ....	26	2 169 659	340 415	15.7	9.8	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	26	2 071 620	500 318	24.2	14.4	62.7
5332	Alkalies and chlorine .....	9	579 990	55 980	9.7	1.6	X
5335	Detergents and soaps .....	25	2 066 384	199 478	9.7	5.8	X
5336	Sanitation chemicals, polishes, and waxes .....	16	1 486 394	143 499	9.7	4.1	X
5341	Insecticides, nonagricultural .....	25	2 066 384	99 738	4.8	2.9	X
6150	Nondurable goods, n.e.c. ....	23	1 899 353	340 961	18.0	9.8	X
9700	Service receipts and labor charges (including installed parts) .....	12	35 142	4 247	12.1	.1	83.4
9701	Labor charges for repair work .....	10	34 629	1 533	4.4	Z	X
9702	Parts installed in repair work .....	9	30 452	2 574	8.5	.1	X
9720	Receipts for service contracts .....	8	27 847	2 632	9.5	.1	X
9740	Receipts for installing equipment .....	8	27 847	3 707	13.3	.1	X
9810	Miscellaneous commodities .....	9	755 487	91 898	12.2	2.7	X
<b>4218501</b>	<b>Beauty &amp; barber shop equipment &amp; supplies whsle</b> .....	<b>3</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>X</b>
<b>4218502</b>	<b>Custodial, janitors' equipment &amp; supplies whsle</b> .....	<b>12</b>	<b>X</b>	<b>39 925</b>	<b>X</b>	<b>100.0</b>	<b>95.3</b>
2520	Custodial (janitors') equipment and supplies .....	12	39 925	36 363	91.1	91.1	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218503</b>	<b>Laundry &amp; dry-cleaning equipment &amp; supplies whsle</b> .....	<b>27</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
2530	Laundry and dry-cleaning equipment and supplies .....	27	D	D	D	D	X
4860	Other grocery specialties .....	26	D	D	D	D	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	25	D	D	D	D	X
6150	Nondurable goods, n.e.c. ....	23	D	D	D	D	X
9810	Miscellaneous commodities .....	9	D	D	D	D	X
<b>4218504</b>	<b>Other service establishment equipment &amp; supplies whsle</b> .....	<b>140</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
2540	Other service establishment equipment and supplies .....	140	D	D	D	D	D
2541	Undertakers' equipment and supplies .....	121	D	D	D	D	X
2542	Service establishment equipment and supplies, n.e.c. ....	19	D	D	D	D	X
9700	Service receipts and labor charges (including installed parts) .....	11	D	D	D	D	D
9701	Labor charges for repair work .....	9	D	D	D	D	X
9702	Parts installed in repair work .....	8	D	D	D	D	X
9720	Receipts for service contracts .....	8	D	D	D	D	X
9740	Receipts for installing equipment .....	8	D	D	D	D	X
<b>42186</b>	<b>Transportation equipment &amp; supplies (exc motor vehicle) whsle</b> .....	<b>96</b>	<b>X</b>	<b>3 471 363</b>	<b>X</b>	<b>100.0</b>	<b>79.9</b>
2600	Aircraft and aeronautical equipment and supplies .....	62	2 824 449	2 462 784	87.2	70.9	72.3
2611	New aircraft .....	12	1 975 535	1 631 918	82.6	47.0	X
2612	New aircraft engines and engine parts .....	25	427 099	236 860	55.5	6.8	X
2613	Other new aircraft equipment and supplies .....	38	2 385 572	565 081	23.7	16.3	X
2614	Used aircraft and aeronautical equipment and supplies .....	18	178 499	28 925	16.2	.8	X
2620	Marine machinery, equipment, and supplies .....	29	564 585	478 430	84.7	13.8	75.0
2622	New marine propulsion machinery and equipment .....	19	435 292	289 482	66.5	8.3	X
2623	New marine supplies .....	23	431 271	184 719	42.8	5.3	X
2630	Other transportation equipment and supplies .....	8	170 830	135 558	79.4	3.9	75.7
2631	New transportation equipment (excluding automotive) .....	8	170 830	129 292	75.7	3.7	X
9700	Service receipts and labor charges (including installed parts) .....	23	2 499 666	348 498	13.9	10.0	75.1
9701	Labor charges for repair work .....	18	2 342 593	244 912	10.5	7.1	X
9702	Parts installed in repair work .....	15	2 117 765	100 824	4.8	2.9	X
<b>421860</b>	<b>Transportation equipment &amp; supplies (exc motor vehicle) whsle</b> .....	<b>96</b>	<b>X</b>	<b>3 471 363</b>	<b>X</b>	<b>100.0</b>	<b>79.9</b>
2600	Aircraft and aeronautical equipment and supplies .....	62	2 824 449	2 462 784	87.2	70.9	72.3
2611	New aircraft .....	12	1 975 535	1 631 918	82.6	47.0	X
2612	New aircraft engines and engine parts .....	25	427 099	236 860	55.5	6.8	X
2613	Other new aircraft equipment and supplies .....	38	2 385 572	565 081	23.7	16.3	X
2614	Used aircraft and aeronautical equipment and supplies .....	18	178 499	28 925	16.2	.8	X
2620	Marine machinery, equipment, and supplies .....	29	564 585	478 430	84.7	13.8	75.0
2622	New marine propulsion machinery and equipment .....	19	435 292	289 482	66.5	8.3	X
2623	New marine supplies .....	23	431 271	184 719	42.8	5.3	X
2630	Other transportation equipment and supplies .....	8	170 830	135 558	79.4	3.9	75.7
2631	New transportation equipment (excluding automotive) .....	8	170 830	129 292	75.7	3.7	X
9700	Service receipts and labor charges (including installed parts) .....	23	2 499 666	348 498	13.9	10.0	75.1
9701	Labor charges for repair work .....	18	2 342 593	244 912	10.5	7.1	X
9702	Parts installed in repair work .....	15	2 117 765	100 824	4.8	2.9	X
<b>4218601</b>	<b>Aircraft &amp; aeronautical equipment &amp; supplies whsle</b> .....	<b>62</b>	<b>X</b>	<b>2 824 449</b>	<b>X</b>	<b>100.0</b>	<b>75.7</b>
2600	Aircraft and aeronautical equipment and supplies .....	62	2 824 449	2 462 784	87.2	87.2	68.5
2611	New aircraft .....	12	1 975 535	1 631 918	82.6	57.8	X
2612	New aircraft engines and engine parts .....	25	427 099	236 860	55.5	8.4	X
2613	Other new aircraft equipment and supplies .....	38	2 385 572	565 081	23.7	20.0	X
2614	Used aircraft and aeronautical equipment and supplies .....	18	178 499	28 925	16.2	1.0	X
9700	Service receipts and labor charges (including installed parts) .....	15	2 333 004	318 889	13.7	11.3	75.7
9701	Labor charges for repair work .....	15	2 333 004	244 726	10.5	8.7	X
9702	Parts installed in repair work .....	9	1 952 541	71 401	3.7	2.5	X
<b>4218602</b>	<b>Marine machinery, equipment, &amp; supplies whsle</b> .....	<b>27</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
2620	Marine machinery, equipment, and supplies .....	27	D	D	D	D	D
2622	New marine propulsion machinery and equipment .....	19	D	D	D	D	X
2623	New marine supplies .....	23	D	D	D	D	X
<b>4218603</b>	<b>Other transportation equipment &amp; supplies whsle</b> .....	<b>7</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
2630	Other transportation equipment and supplies .....	7	D	D	D	D	D
2631	New transportation equipment (excluding automotive) .....	7	D	D	D	D	X
<b>4219</b>	<b>Miscellaneous durable goods whsle</b> .....	<b>263</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
2700	Sporting and recreational goods and supplies .....	53	D	D	D	D	D
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories .....	7	D	D	D	D	X
2712	Bicycles and bicycle tires and tubes .....	7	D	D	D	D	X
2714	Camping and fishing equipment and accessories .....	13	D	D	D	D	X
2715	Athletic equipment and accessories .....	7	D	D	D	D	X
2717	Marine pleasure craft, equipment, and accessories .....	12	D	D	D	D	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	13	D	D	D	D	X
2800	Toys and hobby goods and supplies .....	25	D	D	D	D	D
2812	Other toys and games (including fireworks and children's vehicles) .....	10	D	D	D	D	X
2813	Crafts and craft supplies .....	7	D	D	D	D	X
2814	Other hobby goods and accessories .....	6	D	D	D	D	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4219</b>	<b>Miscellaneous durable goods whsle—Con.</b>						
3000	Jewelry, diamonds, gem stones, and watches .....	47	D	D	D	D	D
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location .....	15	D	D	D	D	X
3013	Diamonds, diamond jewelry, gem stones, and pearl jewelry where lapidary work was performed at this location .....	8	D	D	D	D	X
3015	Karat gold jewelry (rings, necklaces, etc.) .....	21	D	D	D	D	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	18	D	D	D	D	X
3030	Precious metals—gold, silver, and platinum including precious metal coins .....	9	D	D	D	D	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	80	D	D	D	D	X
3140	Prerecorded video tapes .....	31	D	D	D	D	X
3150	Other durable goods .....	19	D	D	D	D	D
3151	Coin-operated games .....	10	D	D	D	D	X
3154	Other durable goods, n.e.c .....	7	D	D	D	D	X
3160	Fire extinguishers and fire safety equipment .....	21	D	D	D	D	X
9700	Service receipts and labor charges (including installed parts) .....	12	D	D	D	D	D
9702	Parts installed in repair work .....	6	D	D	D	D	X
<b>42191</b>	<b>Sporting &amp; recreational goods &amp; supplies whsle .....</b>	<b>'53</b>	<b>X</b>	<b>'3 778 496</b>	<b>X</b>	<b>100.0</b>	<b>29.5</b>
2700	Sporting and recreational goods and supplies .....	53	3 778 496	3 709 704	98.2	98.2	21.4
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories .....	7	159 426	107 141	67.2	2.8	X
2712	Bicycles and bicycle tires and tubes .....	7	513 469	510 413	99.4	13.5	X
2714	Camping and fishing equipment and accessories .....	13	199 393	87 414	43.8	2.3	X
2715	Athletic equipment and accessories .....	7	2 155 476	2 088 295	96.9	55.3	X
2717	Marine pleasure craft, equipment, and accessories .....	12	933 002	796 295	85.3	21.1	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	13	114 803	114 057	99.4	3.0	X
9700	Service receipts and labor charges (including installed parts) .....	8	130 699	15 218	11.6	.4	X
<b>421910</b>	<b>Sporting &amp; recreational goods &amp; supplies whsle .....</b>	<b>'53</b>	<b>X</b>	<b>'3 778 496</b>	<b>X</b>	<b>100.0</b>	<b>29.5</b>
2700	Sporting and recreational goods and supplies .....	53	3 778 496	3 709 704	98.2	98.2	21.4
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories .....	7	159 426	107 141	67.2	2.8	X
2712	Bicycles and bicycle tires and tubes .....	7	513 469	510 413	99.4	13.5	X
2714	Camping and fishing equipment and accessories .....	13	199 393	87 414	43.8	2.3	X
2715	Athletic equipment and accessories .....	7	2 155 476	2 088 295	96.9	55.3	X
2717	Marine pleasure craft, equipment, and accessories .....	12	933 002	796 295	85.3	21.1	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	13	114 803	114 057	99.4	3.0	X
9700	Service receipts and labor charges (including installed parts) .....	8	130 699	15 218	11.6	.4	X
<b>42192</b>	<b>Toy &amp; hobby goods &amp; supplies whsle .....</b>	<b>24</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
2800	Toys and hobby goods and supplies .....	24	D	D	D	D	D
2812	Other toys and games (including fireworks and children's vehicles) .....	10	D	D	D	D	X
2813	Crafts and craft supplies .....	7	D	D	D	D	X
2814	Other hobby goods and accessories .....	6	D	D	D	D	X
<b>421920</b>	<b>Toy &amp; hobby goods &amp; supplies whsle .....</b>	<b>24</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
2800	Toys and hobby goods and supplies .....	24	D	D	D	D	D
2812	Other toys and games (including fireworks and children's vehicles) .....	10	D	D	D	D	X
2813	Crafts and craft supplies .....	7	D	D	D	D	X
2814	Other hobby goods and accessories .....	6	D	D	D	D	X
<b>42194</b>	<b>Jewelry/watch/silverware/precious stone, &amp; precious metal whsle .....</b>	<b>55</b>	<b>X</b>	<b>669 717</b>	<b>X</b>	<b>100.0</b>	<b>56.2</b>
3000	Jewelry, diamonds, gem stones, and watches .....	46	560 506	505 602	90.2	75.5	56.2
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location .....	15	14 270	12 344	86.5	1.8	X
3013	Diamonds, diamond jewelry, gem stones, and pearl jewelry where lapidary work was performed at this location .....	8	298 081	107 339	36.0	16.0	X
3015	Karat gold jewelry (rings, necklaces, etc.) .....	21	519 167	280 891	54.1	41.9	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	18	332 425	37 913	11.4	5.7	X
3030	Precious metals—gold, silver, and platinum including precious metal coins .....	9	109 211	109 211	100.0	16.3	X
<b>421940</b>	<b>Jewelry/watch/silverware/precious stone, &amp; precious metal whsle .....</b>	<b>55</b>	<b>X</b>	<b>669 717</b>	<b>X</b>	<b>100.0</b>	<b>56.2</b>
3000	Jewelry, diamonds, gem stones, and watches .....	46	560 506	505 602	90.2	75.5	56.2
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location .....	15	14 270	12 344	86.5	1.8	X
3013	Diamonds, diamond jewelry, gem stones, and pearl jewelry where lapidary work was performed at this location .....	8	298 081	107 339	36.0	16.0	X
3015	Karat gold jewelry (rings, necklaces, etc.) .....	21	519 167	280 891	54.1	41.9	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	18	332 425	37 913	11.4	5.7	X
3030	Precious metals—gold, silver, and platinum including precious metal coins .....	9	109 211	109 211	100.0	16.3	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4219401</b>	<b>Jewelry, watch, diamonds, precious stone, &amp; silverware whsle .</b>	<b>46</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
3000	Jewelry, diamonds, gem stones, and watches . . . . .	46	D	D	D	D	D
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location . . . . .	15	D	D	D	D	X
3013	Diamonds, diamond jewelry, gem stones, and pearl jewelry where lapidary work was performed at this location . . . . .	8	D	D	D	D	X
3015	Karat gold jewelry (rings, necklaces, etc.) . . . . .	21	D	D	D	D	X
3016	Other jewel, silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) . . . . .	18	D	D	D	D	X
<b>4219402</b>	<b>Precious metal (excluding ores) whsle . . . . .</b>	<b>9</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
3030	Precious metals—gold, silver, and platinum including precious metal coins . . . . .	9	D	D	D	D	X
<b>42199</b>	<b>Other miscellaneous durable goods whsle . . . . .</b>	<b>131</b>	<b>X</b>	<b>7 704 440</b>	<b>X</b>	<b>100.0</b>	<b>70.6</b>
3130	Compact discs, prerecorded audio tapes, and phonograph records . . . . .	80	6 807 893	5 745 141	84.4	74.6	X
3140	Prerecorded video tapes . . . . .	31	3 362 160	1 227 144	36.5	15.9	X
3150	Other durable goods . . . . .	19	374 524	368 595	98.4	4.8	70.1
3151	Coin-operated games . . . . .	10	237 642	231 700	97.5	3.0	X
3154	Other durable goods, n.e.c . . . . .	7	1 689	1 689	100.0	Z	X
3160	Fire extinguishers and fire safety equipment . . . . .	21	80 289	79 395	98.9	1.0	X
<b>421990</b>	<b>Other miscellaneous durable goods whsle . . . . .</b>	<b>131</b>	<b>X</b>	<b>7 704 440</b>	<b>X</b>	<b>100.0</b>	<b>70.6</b>
3130	Compact discs, prerecorded audio tapes, and phonograph records . . . . .	80	6 807 893	5 745 141	84.4	74.6	X
3140	Prerecorded video tapes . . . . .	31	3 362 160	1 227 144	36.5	15.9	X
3150	Other durable goods . . . . .	19	374 524	368 595	98.4	4.8	70.1
3151	Coin-operated games . . . . .	10	237 642	231 700	97.5	3.0	X
3154	Other durable goods, n.e.c . . . . .	7	1 689	1 689	100.0	Z	X
3160	Fire extinguishers and fire safety equipment . . . . .	21	80 289	79 395	98.9	1.0	X
<b>4219901</b>	<b>Musical instruments &amp; supplies whsle . . . . .</b>	<b>4</b>	<b>X</b>	<b>198 784</b>	<b>X</b>	<b>100.0</b>	<b>X</b>
<b>4219903</b>	<b>General merchandise (durable goods) whsle . . . . .</b>	<b>4</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>X</b>
<b>4219904</b>	<b>Prerecorded media whsle . . . . .</b>	<b>83</b>	<b>X</b>	<b>7 023 150</b>	<b>X</b>	<b>100.0</b>	<b>70.5</b>
3130	Compact discs, prerecorded audio tapes, and phonograph records . . . . .	80	6 807 893	5 745 141	84.4	81.8	X
3140	Prerecorded video tapes . . . . .	31	3 362 160	1 227 144	36.5	17.5	X
<b>42199041</b>	<b>Compact discs/prerecorded audio tapes, &amp; phonograph records whsle . . . . .</b>	<b>79</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
3130	Compact discs, prerecorded audio tapes, and phonograph records . . . . .	79	D	D	D	D	X
3140	Prerecorded video tapes . . . . .	27	D	D	D	D	X
<b>42199042</b>	<b>Prerecorded video tapes whsle . . . . .</b>	<b>4</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>X</b>
<b>4219905</b>	<b>Fire extinguishers &amp; fire safety equipment whsle . . . . .</b>	<b>21</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
3160	Fire extinguishers and fire safety equipment . . . . .	21	D	D	D	D	X
<b>4219906</b>	<b>Other durable goods whsle . . . . .</b>	<b>19</b>	<b>X</b>	<b>374 524</b>	<b>X</b>	<b>100.0</b>	<b>79.7</b>
3150	Other durable goods . . . . .	19	374 524	368 595	98.4	98.4	79.1
3151	Coin-operated games . . . . .	10	237 642	231 700	97.5	61.9	X
3154	Other durable goods, n.e.c . . . . .	7	1 689	1 689	100.0	.5	X
<b>422</b>	<b>Wholesale trade, nondurable goods . . . . .</b>	<b>12 077</b>	<b>X</b>	<b>551 309 153</b>	<b>X</b>	<b>100.0</b>	<b>80.6</b>
0200	New and rebuilt automotive parts and supplies . . . . .	138	7 041 879	237 259	3.4	Z	X
0300	Tires and tubes . . . . .	28	3 239 870	8 693	.3	Z	X
0620	Plywood and millwork . . . . .	43	488 413	35 193	7.2	Z	71.0
0621	Softwood plywood and oriented strand board (OSB) . . . . .	8	422 122	34 123	8.1	Z	X
0720	Roofing, siding, and insulation materials . . . . .	7	31 535	8 846	28.1	Z	X
0740	Other construction materials . . . . .	37	85 252	2 714	3.2	Z	X
0800	Photographic equipment and supplies (excluding video) . . . . .	10	370 624	47 068	12.7	Z	X
0900	Office equipment . . . . .	35	617 138	157 012	25.4	Z	31.8
0913	Copying machines and equipment . . . . .	35	617 138	157 012	25.4	Z	X
0920	New computer equipment . . . . .	34	843 624	100 305	11.9	Z	32.0
0923	Computer printers . . . . .	32	717 209	93 356	13.0	Z	X
0950	Computer software (packaged) . . . . .	29	378 215	37 617	9.9	Z	X
0960	Restaurant and hotel equipment and supplies . . . . .	40	1 229 328	58 390	4.8	Z	X
0970	Store machines and equipment . . . . .	59	648 066	12 767	2.0	Z	X
1000	Medical, hospital, and surgical supplies . . . . .	33	12 226 869	1 817 422	14.9	.3	X
1040	Religious and school supplies . . . . .	6	221 826	6 695	3.0	Z	X
1140	Iron and steel wire and wire products . . . . .	6	7 309	399	5.5	Z	X
1200	Copper and brass . . . . .	12	118 434	22 679	19.1	Z	X
1500	Electrical appliances, household . . . . .	16	27 709	501	1.8	Z	9.1
1517	Vacuum cleaners and sewing machines, household . . . . .	15	27 575	497	1.8	Z	X
1600	Electronic parts and equipment, except communication . . . . .	10	131 250	10 556	8.0	Z	X
1700	Hardware . . . . .	74	578 989	37 504	6.5	Z	2.0
1711	Hand tools (including power driven) . . . . .	9	23 639	2 249	9.5	Z	X
2200	Farm machinery, equipment, and parts . . . . .	51	446 933	24 056	5.4	Z	1.3
2214	New dairy farm and barn equipment . . . . .	49	441 082	24 004	5.4	Z	X
2220	Garden machinery, equipment, and parts . . . . .	291	978 868	240 840	24.6	Z	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	84	1 014 300	92 445	9.1	Z	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422</b>	<b>Wholesale trade, nondurable goods—Con.</b>						
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies . . . . .	16	108 420	11 710	10.8	Z	X
2360	Other industrial machinery, equipment, and parts . . . . .	10	184 113	16 253	8.8	Z	X
2440	Welding supplies (excluding gases) . . . . .	276	1 353 150	248 617	18.4	Z	X
2450	Industrial containers and supplies . . . . .	35	560 040	35 749	6.4	Z	16.3
2454	Other industrial containers and supplies . . . . .	21	343 584	27 374	8.0	Z	X
2460	Other industrial supplies . . . . .	41	1 234 707	89 766	7.3	Z	X
2520	Custodial (janitors') equipment and supplies . . . . .	151	3 794 968	320 923	8.5	.1	1.0
2523	Custodial supplies . . . . .	128	2 036 323	276 065	13.6	.1	X
2530	Laundry and dry-cleaning equipment and supplies . . . . .	64	16 656 055	4 723 422	28.4	.9	X
2700	Sporting and recreational goods and supplies . . . . .	34	66 995	4 087	6.1	Z	X
2800	Toys and hobby goods and supplies . . . . .	13	1 913 739	385 146	20.1	.1	X
3000	Jewelry, diamonds, gem stones, and watches . . . . .	9	1 960 438	225 820	11.5	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) . . . . .	8	523 194	53 797	10.3	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records . . . . .	7	101 777	13 263	13.0	Z	X
3140	Prerecorded video tapes . . . . .	6	153 766	1 641	1.1	Z	X
3200	Printing and writing paper . . . . .	429	19 956 792	15 446 233	77.4	2.8	60.4
3211	Roll newsprint and rotogravure paper . . . . .	58	4 040 036	919 663	22.8	.2	X
3212	Fine roll paper . . . . .	155	10 098 956	6 320 121	62.6	1.1	X
3213	Other printing and writing paper . . . . .	318	12 646 411	8 206 448	64.9	1.5	X
3300	Stationery, office supplies and greeting cards . . . . .	1 149	15 408 004	10 302 794	66.9	1.9	66.5
3311	Business forms . . . . .	1 026	8 604 078	4 573 476	53.2	.8	X
3312	Stationery, photocopy paper, and typing paper . . . . .	366	8 270 551	906 499	11.0	.2	X
3313	Linked ribbons, carbon paper, pens and pencils . . . . .	88	1 032 074	248 130	24.0	Z	X
3314	Toner and cartridges . . . . .	50	1 051 430	322 718	30.7	.1	X
3315	Greeting cards . . . . .	42	4 739 150	3 326 834	70.2	.6	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) . . . . .	476	4 744 576	918 182	19.4	.2	X
3400	Industrial and personal services paper and plastics . . . . .	463	25 603 759	14 873 360	58.1	2.7	57.4
3411	Paperboard and boxboard boxes . . . . .	170	7 647 552	5 385 180	70.4	1.0	X
3412	Paper dishes, cups, and napkins . . . . .	79	7 071 482	562 599	8.0	.1	X
3413	Industrial paper (wrapping, bags, cartons, etc.) . . . . .	220	8 034 278	3 253 241	40.5	.6	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies . . . . .	57	1 655 575	219 107	13.2	Z	X
3415	Other industrial and personal service paper . . . . .	118	7 727 931	5 371 688	69.5	1.0	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries . . . . .	390	93 753 657	80 167 994	85.5	14.5	35.9
3511	Prescription drugs . . . . .	183	70 451 501	60 460 475	85.8	11.0	X
3512	Nonprescription pharmaceuticals . . . . .	78	22 498 331	4 746 239	21.1	.9	X
3513	Cosmetics . . . . .	72	10 160 219	4 208 567	41.4	.8	X
3514	Perfumes . . . . .	40	5 999 593	1 357 947	22.6	.2	X
3515	Other toiletries and druggists' sundries . . . . .	157	28 177 354	9 378 397	33.3	1.7	X
3600	Piece goods, knit and woven . . . . .	194	5 899 943	5 713 954	96.8	1.0	58.6
3611	Goods purchased grey and finished on contract . . . . .	6	91 853	24 804	27.0	Z	X
3612	Cotton (including blends) . . . . .	79	2 312 239	1 455 423	62.9	.3	X
3613	Synthetics (excluding synthetic knits) . . . . .	71	1 957 568	1 212 479	61.9	.2	X
3614	Knit fabrics, n.e.c. (including double knit) . . . . .	42	2 511 818	2 261 039	90.0	.4	X
3615	Woolen and worsted piece goods . . . . .	25	346 994	238 552	68.7	Z	X
3616	Other piece goods . . . . .	54	804 336	521 657	64.9	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) . . . . .	64	716 884	673 975	94.0	.1	X
3800	Men's and boys' wear . . . . .	297	11 497 069	7 467 641	65.0	1.4	37.3
3811	Men's and boys' suits, coats, and formal wear . . . . .	17	398 950	251 572	63.1	Z	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans . . . . .	144	5 399 398	3 883 378	71.9	.7	X
3813	Men's and boys' underwear and nightwear . . . . .	20	1 056 289	571 718	54.1	.1	X
3814	Men's and boys' work clothing and uniforms . . . . .	123	2 408 583	2 043 314	84.8	.4	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) . . . . .	96	2 518 847	682 868	27.1	.1	X
3900	Women's and children's wear . . . . .	322	12 757 080	6 836 498	53.6	1.2	48.1
3911	Infants' and children's wear (to size 6X) . . . . .	33	1 584 058	859 910	54.3	.2	X
3912	Women's misses', and girls' dresses and blouses . . . . .	121	5 242 044	1 746 883	33.3	.3	X
3913	Women's, misses', and girls' suits and coats . . . . .	26	1 197 410	561 814	46.9	.1	X
3914	Women's and misses' outerwear . . . . .	98	3 702 840	1 459 780	39.4	.3	X
3915	Women's and misses' underwear and sleepwear . . . . .	85	2 194 969	1 520 624	69.3	.3	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) . . . . .	70	1 961 211	469 489	23.9	.1	X
4000	Footwear . . . . .	93	2 674 879	2 153 849	80.5	.4	80.6
4011	All athletic footwear . . . . .	7	1 034 154	846 348	81.8	.2	X
4012	Infants' footwear . . . . .	6	228 203	74 572	32.7	Z	X
4013	Other women's, misses', and girls' footwear . . . . .	37	1 558 971	523 378	33.6	.1	X
4014	Other men's and boy's footwear . . . . .	85	1 804 182	651 121	36.1	.1	X
4015	Shoe accessories . . . . .	12	878 491	58 429	6.7	Z	X
4100	Frozen foods (packaged) . . . . .	459	29 501 811	9 062 682	30.7	1.6	75.3
4111	Dinners (frozen) . . . . .	50	4 963 147	283 367	5.7	.1	X
4112	Fish and seafoods (frozen packaged) . . . . .	49	1 041 645	491 424	47.2	.1	X
4113	Vegetables (frozen) . . . . .	48	4 095 232	308 042	7.5	.1	X
4114	Fruits and fruit juices (frozen) . . . . .	76	14 120 488	1 092 095	7.7	.2	X
4115	Meat (frozen packaged) . . . . .	68	1 695 409	803 756	47.4	.1	X
4116	Frozen baked goods . . . . .	184	8 847 576	2 729 705	30.9	.5	X
4117	Other frozen foods (except frozen dairy products) . . . . .	250	7 990 955	3 353 340	42.0	.6	X
4200	Dairy products (excluding dried or canned) . . . . .	659	37 549 456	17 180 044	45.8	3.1	71.1
4211	Butter . . . . .	207	2 716 793	542 963	20.0	.1	X
4212	Cheese . . . . .	251	19 466 542	7 061 057	36.3	1.3	X
4213	Milk and cream, except raw . . . . .	335	2 969 037	1 715 271	57.8	.3	X
4214	Ice cream . . . . .	380	4 559 120	2 831 987	62.1	.5	X
4216	Other dairy products . . . . .	475	31 148 884	4 960 913	15.9	.9	X
4300	Poultry and poultry products . . . . .	131	3 488 735	1 591 202	45.6	.3	24.5
4312	Eggs . . . . .	60	839 796	364 594	43.4	.1	X
4314	Other poultry (excluding frozen packaged) . . . . .	42	1 130 537	982 227	86.9	.2	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422</b>	<b>Wholesale trade, nondurable goods—Con.</b>						
4400	Confectionery .....	317	22 420 146	17 361 900	77.4	3.1	56.6
4411	Candy .....	78	8 134 883	6 676 113	82.1	1.2	X
4412	Chewing gum .....	34	1 981 308	963 094	48.6	.2	X
4413	Nuts .....	29	1 044 843	716 385	68.6	.1	X
4414	Chips and popcorn .....	226	11 080 343	7 752 784	70.0	1.4	X
4415	Other confections .....	40	1 470 598	399 164	27.1	.1	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	37	916 653	355 300	38.8	.1	X
4600	Meat and meat products (fresh and unpackaged) .....	162	32 795 761	20 446 500	62.3	3.7	33.3
4611	Beef (not killed on location) .....	91	14 353 227	10 338 249	72.0	1.9	X
4613	Lamb and mutton (not killed on location) .....	12	1 997 335	28 085	1.4	Z	X
4614	Pork (not killed on location) .....	87	10 370 040	2 620 368	25.3	.5	X
4616	Sausage and prepared meats not made on location .....	105	20 598 279	6 690 733	32.5	1.2	X
4618	Other meat products .....	36	6 521 598	728 306	11.2	.1	X
4800	Coffee, tea, and spices .....	614	34 604 913	6 343 720	18.3	1.2	68.9
4811	Coffee .....	398	30 178 555	4 807 633	15.9	.9	X
4812	Tea .....	239	4 892 347	546 816	11.2	.1	X
4813	Spices .....	87	1 391 018	914 622	65.8	.2	X
4820	Bread and baked goods .....	833	27 973 537	13 137 164	47.0	2.4	75.3
4821	Breads and rolls .....	412	4 493 150	3 350 437	74.6	.6	X
4822	Cookies, cakes, and other baked goods .....	648	25 509 504	9 660 468	37.9	1.8	X
4830	Canned foods .....	302	21 397 374	11 025 604	51.5	2.0	58.8
4831	Canned and bottled fruits, vegetables, and juices .....	230	15 548 298	8 677 979	55.8	1.6	X
4832	Canned and bottled baby foods .....	47	2 414 986	1 002 733	41.5	.2	X
4836	Other canned foods .....	75	6 981 114	820 639	11.8	.1	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	132	2 264 003	1 235 978	54.6	.2	X
4850	Soft drinks and bottled water .....	1 170	34 286 663	21 595 960	63.0	3.9	69.6
4851	Soft drinks, packaged .....	1 140	33 696 768	19 721 152	58.5	3.6	X
4852	Soft drinks, pre and post mix bulk .....	902	18 167 209	1 437 901	7.9	.3	X
4853	Bottled water .....	742	14 686 050	410 379	2.8	.1	X
4860	Other grocery specialties .....	550	60 052 898	27 153 440	45.2	4.9	66.4
4861	Pasta .....	68	5 855 819	1 153 486	19.7	.2	X
4862	Breakfast cereals .....	129	26 284 912	10 110 782	38.5	1.8	X
4863	Cooking oils and margarine .....	116	20 378 648	865 236	4.2	.2	X
4864	Flour .....	85	12 457 971	1 403 036	11.3	.3	X
4865	Pickles, preserves, jellies, jams, and sauces .....	110	14 137 681	1 597 886	11.3	.3	X
4866	Sugar, refined .....	28	551 862	306 042	55.5	.1	X
4867	Pet foods .....	28	1 521 724	1 464 538	96.2	.3	X
4868	Grocery specialties, n.e.c. .....	314	36 122 698	10 239 798	28.3	1.9	X
4900	Grain and beans .....	72	868 608	276 268	31.8	.1	18.2
4911	Corn (for grain) .....	54	684 103	169 281	24.7	Z	X
4912	Oats and barley .....	41	717 237	33 702	4.7	Z	X
4913	Wheat .....	53	280 320	6 990	2.5	Z	X
4915	Soybeans .....	35	163 266	23 832	14.6	Z	X
4916	Other grain and beans (rice and edible and inedible beans) .....	60	303 818	42 456	14.0	Z	X
5300	Plastics materials and basic shapes .....	374	21 125 674	15 177 538	71.8	2.8	51.8
5311	Plastic pipes, rods, tubes, and shapes .....	117	2 245 682	1 318 895	58.7	.2	X
5312	High pressure laminates .....	77	2 326 553	1 755 905	75.5	.3	X
5313	Plastics raw materials .....	103	13 979 918	8 724 255	62.4	1.6	X
5314	Other plastics materials and basic shapes .....	179	7 017 307	3 367 486	48.0	.6	X
5320	Industrial gases (welding, etc.) .....	295	1 346 693	1 029 656	76.5	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	1 910	61 489 850	49 195 658	80.0	8.9	45.4
5331	Gasses, compressed and liquified, except L.P. .....	264	8 445 688	2 143 415	25.4	.4	X
5332	Alkalies and chlorine .....	170	10 717 798	7 495 190	69.9	1.4	X
5334	Organic fibers .....	20	4 088 439	3 447 917	84.3	.6	X
5335	Detergents and soaps .....	486	16 558 021	8 801 387	53.2	1.6	X
5336	Sanitation chemicals, polishes, and waxes .....	185	4 151 369	987 203	23.8	.2	X
5338	Wood chemicals, naval stores, and gum .....	34	736 238	347 595	47.2	.1	X
5341	Insecticides, nonagricultural .....	126	1 472 293	195 205	13.3	Z	X
5342	Adhesives, sealants, and glues .....	96	3 657 386	806 094	22.0	.1	X
5343	Explosives .....	117	902 790	842 765	93.4	.2	X
5344	Other chemicals and allied products .....	1 130	31 726 028	23 630 230	74.5	4.3	X
5400	Petroleum products .....	1 165	97 037 125	93 276 304	96.1	16.9	74.1
5411	Aviation gasoline .....	162	8 775 327	392 006	4.5	.1	X
5412	Motor gasoline .....	870	86 926 664	60 962 146	70.1	11.1	X
5413	Special naphtha .....	16	1 998 687	71 325	3.6	Z	X
5414	Jet fuel (naphtha or kerosine type) .....	265	31 061 588	2 259 042	7.3	.4	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) .....	780	75 488 919	16 267 046	21.5	3.0	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	314	42 933 014	3 725 289	8.7	.7	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.) .....	80	10 377 562	1 699 641	16.4	.3	X
5418	Lubricating oil and greases .....	399	14 646 935	7 716 797	52.7	1.4	X
5420	Liquified petroleum gases (excluding natural gas) .....	98	6 203 456	2 186 850	35.3	.4	X
5500	Crude oil .....	40	19 259 508	17 563 261	91.2	3.2	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.) .....	250	9 470 874	2 140 839	22.6	.4	X
5600	Beer and ale .....	35	1 641 726	1 273 520	77.6	.2	X
5700	Wines and distilled alcoholic beverages .....	140	8 205 817	7 899 708	96.3	1.4	44.7
5711	Wines .....	77	4 537 515	2 216 155	48.8	.4	X
5712	Distilled liquor (including premixed alcoholic drinks) .....	117	7 715 443	5 683 553	73.7	1.0	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
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<b>422</b>	<b>Wholesale trade, nondurable goods—Con.</b>						
5800	Farm supplies	760	19 180 060	18 303 717	95.4	3.3	37.9
5811	Hay, straw, and alfalfa	68	266 921	17 175	6.4	Z	X
5812	Feeds (poultry and livestock) not mixed on location	128	4 680 365	1 969 434	42.1	.4	X
5813	Prepared feeds (poultry and livestock) mixed on location	25	469 328	43 537	9.3	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners	438	6 917 063	3 667 024	53.0	.7	X
5815	Insecticides, fungicides, and pesticides	421	5 727 915	1 878 895	32.8	.3	X
5816	Other agricultural chemicals and fertilizers	603	13 397 986	10 501 789	78.4	1.9	X
5817	Seeds and bulbs	347	2 020 017	109 721	5.4	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	92	475 524	69 868	14.7	Z	X
5900	Tobacco and tobacco products	69	18 645 592	18 550 931	99.5	3.4	66.7
5911	Cigars	35	3 257 061	2 835 153	87.0	.5	X
5912	Cigarettes	29	13 571 868	13 568 083	100.0	2.5	X
5913	Other tobacco products (excluding leaf)	6	2 458 205	2 145 810	87.3	2.4	X
6000	Paint, paint supplies, and wallpaper	408	4 150 456	2 862 609	69.0	.5	44.1
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	245	1 969 413	1 311 495	66.6	.2	X
6012	Industrial/OEM coatings (coatings applied by original manufacturers to products during manufacturing)	121	1 225 890	653 901	53.3	.1	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings)	130	996 323	522 735	52.5	.1	X
6014	Paint supplies	193	746 379	200 335	26.8	Z	X
6015	Wallpaper	95	221 416	124 464	56.2	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	691	14 790 049	13 965 723	94.4	2.5	57.7
6101	Books	174	6 853 291	6 015 226	87.8	1.1	X
6102	Other periodicals, newspapers, and miscellaneous printed materials	562	8 945 074	7 932 943	88.7	1.4	X
6110	Flowers and florists' supplies	12	79 855	79 826	100.0	Z	X
6120	Art goods (including novelties and souvenirs)	24	1 362 077	690 961	50.7	.1	28.5
6121	Art materials	14	651 980	626 686	96.1	.1	X
6130	Textile bags, bagging, and burlap	6	25 170	25 170	100.0	Z	X
6150	Nondurable goods, n.e.c.	93	2 669 609	2 595 789	97.2	.5	X
9700	Service receipts and labor charges (including installed parts)	166	2 264 500	265 150	11.7	Z	2.8
9701	Labor charges for repair work	31	271 916	1 281	.5	Z	X
9703	Other service receipts and labor charges—Specify	40	488 660	23 673	4.8	Z	X
9720	Receipts for service contracts	6	498 651	98 531	19.8	Z	X
9810	Miscellaneous commodities	765	59 339 798	4 161 845	7.0	.8	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	6	81 476	1 423	1.7	Z	X
9940	Rental and leasing receipts	183	7 255 939	232 193	3.2	Z	X
<b>4221</b>	<b>Paper &amp; paper product whsle</b>	<b>1 596</b>	<b>X</b>	<b>42 967 916</b>	<b>X</b>	<b>100.0</b>	<b>75.7</b>
0800	Photographic equipment and supplies (excluding video)	8	218 202	28 986	13.3	.1	X
0900	Office equipment	35	617 138	157 012	25.4	.4	29.8
0913	Copying machines and equipment	35	617 138	157 012	25.4	.4	X
0920	New computer equipment	34	843 624	100 305	11.9	.2	30.0
0923	Computer printers	32	717 209	93 356	13.0	.2	X
0950	Computer software (packaged)	29	378 215	37 617	9.9	.1	X
0960	Restaurant and hotel equipment and supplies	6	114 292	4 928	4.3	Z	X
2450	Industrial containers and supplies	17	270 888	10 477	3.9	Z	X
2460	Other industrial supplies	32	876 255	38 090	4.3	.1	X
2520	Custodial (janitors') equipment and supplies	45	2 239 064	193 852	8.7	.5	.1
2523	Custodial supplies	25	636 307	164 108	25.8	.4	X
3200	Printing and writing paper	423	19 797 412	15 416 306	77.9	35.9	56.5
3211	Roll newsprint and rotogravure paper	58	4 040 036	919 663	22.8	2.1	X
3212	Fine roll paper	149	9 939 576	6 306 739	63.5	14.7	X
3213	Other printing and writing paper	312	12 487 031	8 189 903	65.6	19.1	X
3300	Stationery, office supplies and greeting cards	1 128	15 082 197	10 228 518	67.8	23.8	62.9
3311	Business forms	1 020	8 509 939	4 550 536	53.5	10.6	X
3312	Stationery, photocopy paper, and typing paper	360	8 111 171	898 324	11.1	2.1	X
3313	Inked ribbons, carbon paper, pens and pencils	82	1 015 140	247 290	24.4	.6	X
3314	Toner and cartridges	50	1 051 430	322 718	30.7	.8	X
3315	Greeting cards	42	4 739 150	3 326 834	70.2	7.7	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	462	4 467 350	882 822	19.8	2.1	X
3400	Industrial and personal services paper and plastics	336	23 191 760	14 648 419	63.2	34.1	58.3
3411	Paperboard and boxboard boxes	167	7 566 500	5 383 620	71.2	12.5	X
3412	Paper dishes, cups, and napkins	75	7 043 828	560 798	8.0	1.3	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	180	7 581 473	3 143 425	41.5	7.3	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	51	1 496 195	215 286	14.4	.5	X
3415	Other industrial and personal service paper	108	7 540 897	5 345 290	70.9	12.4	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	14	608 366	92 169	15.2	.2	29.1
5342	Adhesives, sealants, and glues	7	518 881	88 053	17.0	.2	X
5400	Petroleum products	23	483 557	145 070	30.0	.3	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	16	758 290	17 416	2.3	Z	X
6120	Art goods (including novelties and souvenirs)	8	709 529	63 729	9.0	.1	X
9700	Service receipts and labor charges (including installed parts)	6	295 332	50 979	17.3	.1	X
9810	Miscellaneous commodities	39	4 962 545	1 001 769	20.2	2.3	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42211</b>	<b>Printing &amp; writing paper whsle</b> .....	<b>294</b>	<b>X</b>	<b>16 541 542</b>	<b>X</b>	<b>100.0</b>	<b>78.0</b>
0800	Photographic equipment and supplies (excluding video) .....	7	199 475	28 900	14.5	.2	X
2460	Other industrial supplies .....	12	319 932	15 570	4.9	.1	X
2520	Custodial (janitors') equipment and supplies .....	17	1 306 913	11 046	.8	.1	X
3200	Printing and writing paper .....	294	16 541 542	15 156 043	91.6	91.6	54.8
3211	Roll newsprint and rotogravure paper .....	52	3 921 508	918 283	23.4	5.6	X
3212	Fine roll paper .....	130	9 346 797	6 206 720	66.4	37.5	X
3213	Other printing and writing paper .....	200	9 453 666	8 031 039	85.0	48.6	X
3300	Stationery, office supplies and greeting cards .....	62	3 342 217	696 083	20.8	4.2	54.7
3311	Business forms .....	48	2 716 567	205 562	7.6	1.2	X
3312	Stationery, photocopy paper, and typing paper .....	61	3 277 296	445 622	13.6	2.7	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	17	887 851	40 270	4.5	.2	X
3400	Industrial and personal services paper and plastics .....	63	3 251 884	586 751	18.0	3.5	53.1
3411	Paperboard and boxboard boxes .....	25	1 190 708	37 222	3.1	.2	X
3412	Paper dishes, cups, and napkins .....	16	758 274	11 801	1.6	.1	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	60	3 050 840	471 659	15.5	2.9	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	13	516 824	22 923	4.4	.1	X
3415	Other industrial and personal service paper .....	14	612 079	43 146	7.0	.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	7	89 485	4 116	4.6	Z	X
<b>422110</b>	<b>Printing &amp; writing paper whsle</b> .....	<b>294</b>	<b>X</b>	<b>16 541 542</b>	<b>X</b>	<b>100.0</b>	<b>78.0</b>
0800	Photographic equipment and supplies (excluding video) .....	7	199 475	28 900	14.5	.2	X
2460	Other industrial supplies .....	12	319 932	15 570	4.9	.1	X
2520	Custodial (janitors') equipment and supplies .....	17	1 306 913	11 046	.8	.1	X
3200	Printing and writing paper .....	294	16 541 542	15 156 043	91.6	91.6	54.8
3211	Roll newsprint and rotogravure paper .....	52	3 921 508	918 283	23.4	5.6	X
3212	Fine roll paper .....	130	9 346 797	6 206 720	66.4	37.5	X
3213	Other printing and writing paper .....	200	9 453 666	8 031 039	85.0	48.6	X
3300	Stationery, office supplies and greeting cards .....	62	3 342 217	696 083	20.8	4.2	54.7
3311	Business forms .....	48	2 716 567	205 562	7.6	1.2	X
3312	Stationery, photocopy paper, and typing paper .....	61	3 277 296	445 622	13.6	2.7	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	17	887 851	40 270	4.5	.2	X
3400	Industrial and personal services paper and plastics .....	63	3 251 884	586 751	18.0	3.5	53.1
3411	Paperboard and boxboard boxes .....	25	1 190 708	37 222	3.1	.2	X
3412	Paper dishes, cups, and napkins .....	16	758 274	11 801	1.6	.1	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	60	3 050 840	471 659	15.5	2.9	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	13	516 824	22 923	4.4	.1	X
3415	Other industrial and personal service paper .....	14	612 079	43 146	7.0	.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	7	89 485	4 116	4.6	Z	X
<b>42212</b>	<b>Stationery &amp; office supplies whsle</b> .....	<b>1 051</b>	<b>X</b>	<b>11 496 650</b>	<b>X</b>	<b>100.0</b>	<b>73.6</b>
0900	Office equipment .....	35	617 138	157 012	25.4	1.4	29.0
0913	Copying machines and equipment .....	35	617 138	157 012	25.4	1.4	X
0920	New computer equipment .....	32	717 209	93 356	13.0	.8	35.3
0923	Computer printers .....	32	717 209	93 356	13.0	.8	X
0950	Computer software (packaged) .....	29	378 215	37 617	9.9	.3	X
3200	Printing and writing paper .....	111	2 950 146	168 493	5.7	1.5	73.6
3213	Other printing and writing paper .....	109	2 934 715	130 277	4.4	1.1	X
3300	Stationery, office supplies and greeting cards .....	1 051	11 496 650	9 512 950	82.7	82.7	63.9
3311	Business forms .....	957	5 550 042	4 341 715	78.2	37.8	X
3312	Stationery, photocopy paper, and typing paper .....	285	4 590 545	436 873	9.5	3.8	X
3313	Inked ribbons, carbon paper, pens and pencils .....	79	830 924	243 888	29.4	2.1	X
3314	Toner and cartridges .....	48	973 090	321 876	33.1	2.8	X
3315	Greeting cards .....	41	4 735 340	3 326 449	70.2	28.9	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	442	3 565 619	842 157	23.6	7.3	X
3400	Industrial and personal services paper and plastics .....	22	5 010 152	311 572	6.2	2.7	66.2
3412	Paper dishes, cups, and napkins .....	20	4 966 641	232 796	4.7	2.0	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	9	672 093	37 585	5.6	.3	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	16	758 290	17 416	2.3	.2	X
6120	Art goods (including novelties and souvenirs) .....	8	709 529	63 729	9.0	.6	X
9810	Miscellaneous commodities .....	28	4 740 384	988 433	20.9	8.6	X
<b>422120</b>	<b>Stationery &amp; office supplies whsle</b> .....	<b>1 051</b>	<b>X</b>	<b>11 496 650</b>	<b>X</b>	<b>100.0</b>	<b>73.6</b>
0900	Office equipment .....	35	617 138	157 012	25.4	1.4	29.0
0913	Copying machines and equipment .....	35	617 138	157 012	25.4	1.4	X
0920	New computer equipment .....	32	717 209	93 356	13.0	.8	35.3
0923	Computer printers .....	32	717 209	93 356	13.0	.8	X
0950	Computer software (packaged) .....	29	378 215	37 617	9.9	.3	X
3200	Printing and writing paper .....	111	2 950 146	168 493	5.7	1.5	73.6
3213	Other printing and writing paper .....	109	2 934 715	130 277	4.4	1.1	X
3300	Stationery, office supplies and greeting cards .....	1 051	11 496 650	9 512 950	82.7	82.7	63.9
3311	Business forms .....	957	5 550 042	4 341 715	78.2	37.8	X
3312	Stationery, photocopy paper, and typing paper .....	285	4 590 545	436 873	9.5	3.8	X
3313	Inked ribbons, carbon paper, pens and pencils .....	79	830 924	243 888	29.4	2.1	X
3314	Toner and cartridges .....	48	973 090	321 876	33.1	2.8	X
3315	Greeting cards .....	41	4 735 340	3 326 449	70.2	28.9	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	442	3 565 619	842 157	23.6	7.3	X
3400	Industrial and personal services paper and plastics .....	22	5 010 152	311 572	6.2	2.7	66.2
3412	Paper dishes, cups, and napkins .....	20	4 966 641	232 796	4.7	2.0	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	9	672 093	37 585	5.6	.3	X

See footnotes at end of table.



**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422120</b>	<b>Stationery &amp; office supplies whsle—Con.</b>						
6100	Books, periodicals, newspapers, and miscellaneous printed materials . . . . .	16	758 290	17 416	2.3	.2	X
6120	Art goods (including novelties and souvenirs) . . . . .	8	709 529	63 729	9.0	.6	X
9810	Miscellaneous commodities . . . . .	28	4 740 384	988 433	20.9	8.6	X
<b>42213</b>	<b>Industrial &amp; personal service paper whsle . . . . .</b>	<b>251</b>	<b>X</b>	<b>14 929 724</b>	<b>X</b>	<b>100.0</b>	<b>74.7</b>
2450	Industrial containers and supplies . . . . .	9	80 149	6 663	8.3	Z	X
2460	Other industrial supplies . . . . .	19	279 545	14 217	5.1	.1	X
2520	Custodial (janitors') equipment and supplies . . . . .	25	636 307	164 108	25.8	1.1	.4
2523	Custodial supplies . . . . .	25	636 307	164 108	25.8	1.1	X
3200	Printing and writing paper . . . . .	18	305 724	91 770	30.0	.6	74.7
3211	Roll newsprint and rotogravure paper . . . . .	6	118 528	1 380	1.2	Z	X
3212	Fine roll paper . . . . .	15	300 569	61 803	20.6	.4	X
3300	Stationery, office supplies and greeting cards . . . . .	15	243 330	19 485	8.0	.1	74.7
3311	Business forms . . . . .	15	243 330	3 259	1.3	Z	X
3312	Stationery, photocopy paper, and typing paper . . . . .	15	243 330	15 829	6.5	.1	X
3400	Industrial and personal services paper and plastics . . . . .	251	14 929 724	13 750 096	92.1	92.1	55.8
3411	Paperboard and boxboard boxes . . . . .	140	6 332 028	5 344 134	84.4	35.8	X
3412	Paper dishes, cups, and napkins . . . . .	39	1 318 913	316 201	24.0	2.1	X
3413	Industrial paper (wrapping, bags, cartons, etc.) . . . . .	111	3 858 540	2 634 181	68.3	17.6	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies . . . . .	36	675 614	176 144	26.1	1.2	X
3415	Other industrial and personal service paper . . . . .	93	6 625 061	5 279 436	79.7	35.4	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	7	518 881	88 053	17.0	.6	33.0
5342	Adhesives, sealants, and glues . . . . .	7	518 881	88 053	17.0	.6	X
5400	Petroleum products . . . . .	23	483 557	145 070	30.0	1.0	X
9810	Miscellaneous commodities . . . . .	6	87 915	4 968	5.7	Z	X
<b>422130</b>	<b>Industrial &amp; personal service paper whsle . . . . .</b>	<b>251</b>	<b>X</b>	<b>14 929 724</b>	<b>X</b>	<b>100.0</b>	<b>74.7</b>
2450	Industrial containers and supplies . . . . .	9	80 149	6 663	8.3	Z	X
2460	Other industrial supplies . . . . .	19	279 545	14 217	5.1	.1	X
2520	Custodial (janitors') equipment and supplies . . . . .	25	636 307	164 108	25.8	1.1	.4
2523	Custodial supplies . . . . .	25	636 307	164 108	25.8	1.1	X
3200	Printing and writing paper . . . . .	18	305 724	91 770	30.0	.6	74.7
3211	Roll newsprint and rotogravure paper . . . . .	6	118 528	1 380	1.2	Z	X
3212	Fine roll paper . . . . .	15	300 569	61 803	20.6	.4	X
3300	Stationery, office supplies and greeting cards . . . . .	15	243 330	19 485	8.0	.1	74.7
3311	Business forms . . . . .	15	243 330	3 259	1.3	Z	X
3312	Stationery, photocopy paper, and typing paper . . . . .	15	243 330	15 829	6.5	.1	X
3400	Industrial and personal services paper and plastics . . . . .	251	14 929 724	13 750 096	92.1	92.1	55.8
3411	Paperboard and boxboard boxes . . . . .	140	6 332 028	5 344 134	84.4	35.8	X
3412	Paper dishes, cups, and napkins . . . . .	39	1 318 913	316 201	24.0	2.1	X
3413	Industrial paper (wrapping, bags, cartons, etc.) . . . . .	111	3 858 540	2 634 181	68.3	17.6	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies . . . . .	36	675 614	176 144	26.1	1.2	X
3415	Other industrial and personal service paper . . . . .	93	6 625 061	5 279 436	79.7	35.4	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	7	518 881	88 053	17.0	.6	33.0
5342	Adhesives, sealants, and glues . . . . .	7	518 881	88 053	17.0	.6	X
5400	Petroleum products . . . . .	23	483 557	145 070	30.0	1.0	X
9810	Miscellaneous commodities . . . . .	6	87 915	4 968	5.7	Z	X
<b>4222</b>	<b>Drugs, &amp; druggists' sundries whsle . . . . .</b>	<b>358</b>	<b>X</b>	<b>90 317 145</b>	<b>X</b>	<b>100.0</b>	<b>93.1</b>
1000	Medical, hospital, and surgical supplies . . . . .	18	9 645 549	1 302 734	13.5	1.4	X
2530	Laundry and dry-cleaning equipment and supplies . . . . .	55	16 399 528	4 667 011	28.5	5.2	X
2800	Toys and hobby goods and supplies . . . . .	6	1 842 896	371 803	20.2	.4	X
3000	Jewelry, diamonds, gem stones, and watches . . . . .	6	1 842 896	224 613	12.2	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries . . . . .	358	90 317 145	79 771 781	88.3	88.3	42.9
3511	Prescription drugs . . . . .	183	70 451 501	60 460 475	85.8	66.9	X
3512	Nonprescription pharmaceuticals . . . . .	78	22 498 331	4 746 239	21.1	5.3	X
3513	Cosmetics . . . . .	72	10 160 219	4 208 567	41.4	4.7	X
3514	Perfumes . . . . .	40	5 999 593	1 357 947	22.6	1.5	X
3515	Other toiletries and druggists' sundries . . . . .	135	24 946 697	8 998 553	36.1	10.0	X
3900	Women's and children's wear . . . . .	6	1 842 896	199 773	10.8	.2	X
4100	Frozen foods (packaged) . . . . .	53	12 867 992	474 524	3.7	.5	93.1
4114	Fruits and fruit juices (frozen) . . . . .	53	12 867 992	474 524	3.7	.5	X
4800	Coffee, tea, and spices . . . . .	53	12 867 992	1 140 770	8.9	1.3	93.1
4811	Coffee . . . . .	53	12 867 992	1 140 770	8.9	1.3	X
4820	Bread and baked goods . . . . .	53	12 867 992	183 267	1.4	.2	93.1
4822	Cookies, cakes, and other baked goods . . . . .	53	12 867 992	183 267	1.4	.2	X
4860	Other grocery specialties . . . . .	55	16 399 528	351 048	2.1	.4	93.1
4863	Cooking oils and margarine . . . . .	55	16 399 528	351 048	2.1	.4	X
9810	Miscellaneous commodities . . . . .	64	20 464 253	863 771	4.2	1.0	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42221</b>	<b>Drugs, &amp; druggists' sundries whsle</b> .....	<b>358</b>	<b>X</b>	<b>90 317 145</b>	<b>X</b>	<b>100.0</b>	<b>93.1</b>
1000	Medical, hospital, and surgical supplies .....	18	9 645 549	1 302 734	13.5	1.4	X
2530	Laundry and dry-cleaning equipment and supplies .....	55	16 399 528	4 667 011	28.5	5.2	X
2800	Toys and hobby goods and supplies .....	6	1 842 896	371 803	20.2	.4	X
3000	Jewelry, diamonds, gem stones, and watches .....	6	1 842 896	224 613	12.2	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	358	90 317 145	79 771 781	88.3	88.3	42.9
3511	Prescription drugs .....	183	70 451 501	60 460 475	85.8	66.9	X
3512	Nonprescription pharmaceuticals .....	78	22 498 331	4 746 239	21.1	5.3	X
3513	Cosmetics .....	72	10 160 219	4 208 567	41.4	4.7	X
3514	Perfumes .....	40	5 999 593	1 357 947	22.6	1.5	X
3515	Other toiletries and druggists' sundries .....	135	24 946 697	8 998 553	36.1	10.0	X
3900	Women's and children's wear .....	6	1 842 896	199 773	10.8	.2	X
4100	Frozen foods (packaged) .....	53	12 867 992	474 524	3.7	.5	93.1
4114	Fruits and fruit juices (frozen) .....	53	12 867 992	474 524	3.7	.5	X
4800	Coffee, tea, and spices .....	53	12 867 992	1 140 770	8.9	1.3	93.1
4811	Coffee .....	53	12 867 992	1 140 770	8.9	1.3	X
4820	Bread and baked goods .....	53	12 867 992	183 267	1.4	.2	93.1
4822	Cookies, cakes, and other baked goods .....	53	12 867 992	183 267	1.4	.2	X
4860	Other grocery specialties .....	55	16 399 528	351 048	2.1	.4	93.1
4863	Cooking oils and margarine .....	55	16 399 528	351 048	2.1	.4	X
9810	Miscellaneous commodities .....	64	20 464 253	863 771	4.2	1.0	X
<b>422210</b>	<b>Drugs, &amp; druggists' sundries whsle</b> .....	<b>358</b>	<b>X</b>	<b>90 317 145</b>	<b>X</b>	<b>100.0</b>	<b>93.1</b>
1000	Medical, hospital, and surgical supplies .....	18	9 645 549	1 302 734	13.5	1.4	X
2530	Laundry and dry-cleaning equipment and supplies .....	55	16 399 528	4 667 011	28.5	5.2	X
2800	Toys and hobby goods and supplies .....	6	1 842 896	371 803	20.2	.4	X
3000	Jewelry, diamonds, gem stones, and watches .....	6	1 842 896	224 613	12.2	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	358	90 317 145	79 771 781	88.3	88.3	42.9
3511	Prescription drugs .....	183	70 451 501	60 460 475	85.8	66.9	X
3512	Nonprescription pharmaceuticals .....	78	22 498 331	4 746 239	21.1	5.3	X
3513	Cosmetics .....	72	10 160 219	4 208 567	41.4	4.7	X
3514	Perfumes .....	40	5 999 593	1 357 947	22.6	1.5	X
3515	Other toiletries and druggists' sundries .....	135	24 946 697	8 998 553	36.1	10.0	X
3900	Women's and children's wear .....	6	1 842 896	199 773	10.8	.2	X
4100	Frozen foods (packaged) .....	53	12 867 992	474 524	3.7	.5	93.1
4114	Fruits and fruit juices (frozen) .....	53	12 867 992	474 524	3.7	.5	X
4800	Coffee, tea, and spices .....	53	12 867 992	1 140 770	8.9	1.3	93.1
4811	Coffee .....	53	12 867 992	1 140 770	8.9	1.3	X
4820	Bread and baked goods .....	53	12 867 992	183 267	1.4	.2	93.1
4822	Cookies, cakes, and other baked goods .....	53	12 867 992	183 267	1.4	.2	X
4860	Other grocery specialties .....	55	16 399 528	351 048	2.1	.4	93.1
4863	Cooking oils and margarine .....	55	16 399 528	351 048	2.1	.4	X
9810	Miscellaneous commodities .....	64	20 464 253	863 771	4.2	1.0	X
<b>4222102</b>	<b>Specialty-line drug, pharmaceutical, cosmetic, &amp; toiletries whsle</b> .....	<b>358</b>	<b>X</b>	<b>90 317 145</b>	<b>X</b>	<b>100.0</b>	<b>93.1</b>
1000	Medical, hospital, and surgical supplies .....	18	9 645 549	1 302 734	13.5	1.4	X
2530	Laundry and dry-cleaning equipment and supplies .....	55	16 399 528	4 667 011	28.5	5.2	X
2800	Toys and hobby goods and supplies .....	6	1 842 896	371 803	20.2	.4	X
3000	Jewelry, diamonds, gem stones, and watches .....	6	1 842 896	224 613	12.2	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	358	90 317 145	79 771 781	88.3	88.3	42.9
3511	Prescription drugs .....	183	70 451 501	60 460 475	85.8	66.9	X
3512	Nonprescription pharmaceuticals .....	78	22 498 331	4 746 239	21.1	5.3	X
3513	Cosmetics .....	72	10 160 219	4 208 567	41.4	4.7	X
3514	Perfumes .....	40	5 999 593	1 357 947	22.6	1.5	X
3515	Other toiletries and druggists' sundries .....	135	24 946 697	8 998 553	36.1	10.0	X
3900	Women's and children's wear .....	6	1 842 896	199 773	10.8	.2	X
4100	Frozen foods (packaged) .....	53	12 867 992	474 524	3.7	.5	93.1
4114	Fruits and fruit juices (frozen) .....	53	12 867 992	474 524	3.7	.5	X
4800	Coffee, tea, and spices .....	53	12 867 992	1 140 770	8.9	1.3	93.1
4811	Coffee .....	53	12 867 992	1 140 770	8.9	1.3	X
4820	Bread and baked goods .....	53	12 867 992	183 267	1.4	.2	93.1
4822	Cookies, cakes, and other baked goods .....	53	12 867 992	183 267	1.4	.2	X
4860	Other grocery specialties .....	55	16 399 528	351 048	2.1	.4	93.1
4863	Cooking oils and margarine .....	55	16 399 528	351 048	2.1	.4	X
9810	Miscellaneous commodities .....	64	20 464 253	863 771	4.2	1.0	X
<b>4223</b>	<b>Apparel, piece goods, &amp; notions whsle</b> .....	<b>709</b>	<b>X</b>	<b>22 808 180</b>	<b>X</b>	<b>100.0</b>	<b>65.1</b>
3600	Piece goods, knit and woven .....	194	5 899 943	5 713 954	96.8	25.1	47.3
3611	Goods purchased grey and finished on contract .....	6	91 853	24 804	27.0	.1	X
3612	Cotton (including blends) .....	79	2 312 239	1 455 423	62.9	6.4	X
3613	Synthetics (excluding synthetic knits) .....	71	1 957 568	1 212 479	61.9	5.3	X
3614	Knit fabrics, n.e.c. (including double knit) .....	42	2 511 818	2 261 039	90.0	9.9	X
3615	Woolen and worsted piece goods .....	25	346 994	238 552	68.7	1.0	X
3616	Other piece goods .....	54	804 336	521 657	64.9	2.3	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	64	716 884	673 975	94.0	3.0	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4223</b>	<b>Apparel, piece goods, &amp; notions whole—Con.</b>						
3800	Men's and boys' wear.....	292	10 098 552	7 430 953	73.6	32.6	36.2
3811	Men's and boys' suits, coats, and formal wear .....	16	361 081	242 484	67.2	1.1	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	143	5 361 529	3 878 833	72.3	17.0	X
3813	Men's and boys' underwear and nightwear .....	20	1 056 289	571 718	54.1	2.5	X
3814	Men's and boys' work clothing and uniforms .....	123	2 408 583	2 043 314	84.8	9.0	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)....	96	2 518 847	682 868	27.1	3.0	X
3900	Women's and children's wear .....	315	10 902 985	6 636 169	60.9	29.1	47.9
3911	Infants' and children's wear (to size 6X) .....	33	1 584 058	859 910	54.3	3.8	X
3912	Women's misses', and girls' dresses and blouses .....	121	5 242 044	1 746 883	33.3	7.7	X
3913	Women's, misses', and girls' suits and coats .....	26	1 197 410	561 814	46.9	2.5	X
3914	Women's and misses' outerwear .....	98	3 702 840	1 459 780	39.4	6.4	X
3915	Women's and misses' underwear and sleepwear .....	85	2 194 969	1 520 624	69.3	6.7	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)..	70	1 961 211	469 489	23.9	2.1	X
4000	Footwear .....	93	2 674 879	2 153 849	80.5	9.4	65.1
4011	All athletic footwear .....	7	1 034 154	846 348	81.8	3.7	X
4012	Infants' footwear .....	6	228 203	74 572	32.7	.3	X
4013	Other women's, misses', and girls' footwear .....	37	1 558 971	523 378	33.6	2.3	X
4014	Other men's and boy's footwear .....	85	1 804 182	651 121	36.1	2.9	X
4015	Shoe accessories .....	12	878 491	58 429	6.7	.3	X
9700	Service receipts and labor charges (including installed parts) .....	6	253 005	9 175	3.6	Z	X
9810	Miscellaneous commodities .....	7	186 173	4 079	2.2	Z	X
<b>42231</b>	<b>Piece goods, notions, &amp; other dry goods whole .....</b>	<b>245</b>	<b>X</b>	<b>6 592 566</b>	<b>X</b>	<b>100.0</b>	<b>58.2</b>
3600	Piece goods, knit and woven .....	194	5 899 943	5 713 954	96.8	86.7	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	53	692 778	673 481	97.2	10.2	X
<b>422310</b>	<b>Piece goods, notions, &amp; other dry goods whole .....</b>	<b>245</b>	<b>X</b>	<b>6 592 566</b>	<b>X</b>	<b>100.0</b>	<b>58.2</b>
3600	Piece goods, knit and woven .....	194	5 899 943	5 713 954	96.8	86.7	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	53	692 778	673 481	97.2	10.2	X
<b>4223101</b>	<b>Piece goods—jobbers .....</b>	<b>194</b>	<b>X</b>	<b>5 899 943</b>	<b>X</b>	<b>100.0</b>	<b>59.5</b>
3600	Piece goods, knit and woven .....	194	5 899 943	5 713 954	96.8	96.8	X
<b>4223102</b>	<b>Notions &amp; other dry goods whole .....</b>	<b>51</b>	<b>X</b>	<b>692 623</b>	<b>X</b>	<b>100.0</b>	<b>47.7</b>
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	51	692 623	673 444	97.2	97.2	X
<b>42232</b>	<b>Men's &amp; boys' clothing &amp; furnishings whole .....</b>	<b>202</b>	<b>X</b>	<b>7 748 425</b>	<b>X</b>	<b>100.0</b>	<b>62.1</b>
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	11	24 106	494	2.0	Z	X
3800	Men's and boys' wear.....	202	7 748 425	6 892 529	89.0	89.0	28.6
3811	Men's and boys' suits, coats, and formal wear .....	16	361 081	242 484	67.2	3.1	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	65	4 041 297	3 396 200	84.0	43.8	X
3813	Men's and boys' underwear and nightwear .....	18	1 033 168	561 485	54.3	7.2	X
3814	Men's and boys' work clothing and uniforms .....	118	2 351 459	2 025 257	86.1	26.1	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)....	92	1 953 338	667 103	34.2	8.6	X
3900	Women's and children's wear .....	75	3 998 231	765 246	19.1	9.9	31.1
3911	Infants' and children's wear (to size 6X) .....	11	704 984	31 787	4.5	.4	X
3912	Women's misses', and girls' dresses and blouses .....	37	2 711 802	267 008	9.8	3.4	X
3913	Women's, misses', and girls' suits and coats .....	14	78 578	6 156	7.8	.1	X
3914	Women's and misses' outerwear .....	53	2 446 048	293 437	12.0	3.8	X
3915	Women's and misses' underwear and sleepwear .....	14	768 877	101 641	13.2	1.3	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)..	26	1 129 605	65 216	5.8	.8	X
4000	Footwear .....	64	555 242	68 701	12.4	.9	62.1
4013	Other women's, misses', and girls' footwear .....	15	321 810	27 200	8.5	.4	X
4014	Other men's and boy's footwear .....	64	555 242	41 492	7.5	.5	X
<b>422320</b>	<b>Men's &amp; boys' clothing &amp; furnishings whole .....</b>	<b>202</b>	<b>X</b>	<b>7 748 425</b>	<b>X</b>	<b>100.0</b>	<b>62.1</b>
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	11	24 106	494	2.0	Z	X
3800	Men's and boys' wear.....	202	7 748 425	6 892 529	89.0	89.0	28.6
3811	Men's and boys' suits, coats, and formal wear .....	16	361 081	242 484	67.2	3.1	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	65	4 041 297	3 396 200	84.0	43.8	X
3813	Men's and boys' underwear and nightwear .....	18	1 033 168	561 485	54.3	7.2	X
3814	Men's and boys' work clothing and uniforms .....	118	2 351 459	2 025 257	86.1	26.1	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)....	92	1 953 338	667 103	34.2	8.6	X
3900	Women's and children's wear .....	75	3 998 231	765 246	19.1	9.9	31.1
3911	Infants' and children's wear (to size 6X) .....	11	704 984	31 787	4.5	.4	X
3912	Women's misses', and girls' dresses and blouses .....	37	2 711 802	267 008	9.8	3.4	X
3913	Women's, misses', and girls' suits and coats .....	14	78 578	6 156	7.8	.1	X
3914	Women's and misses' outerwear .....	53	2 446 048	293 437	12.0	3.8	X
3915	Women's and misses' underwear and sleepwear .....	14	768 877	101 641	13.2	1.3	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)..	26	1 129 605	65 216	5.8	.8	X
4000	Footwear .....	64	555 242	68 701	12.4	.9	62.1
4013	Other women's, misses', and girls' footwear .....	15	321 810	27 200	8.5	.4	X
4014	Other men's and boy's footwear .....	64	555 242	41 492	7.5	.5	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42233</b>	<b>Women's, children's, &amp; infants' clothing &amp; accessories whole . . .</b>	<b>233</b>	<b>X</b>	<b>6 347 552</b>	<b>X</b>	<b>100.0</b>	<b>68.6</b>
3800	Men's and boys' wear . . . . .	82	1 400 477	510 923	36.5	8.0	65.9
3812	Men's and boys' dress and casual shirts, slacks, and jeans . . . . .	78	1 320 232	482 633	36.6	7.6	X
3900	Women's and children's wear . . . . .	233	6 347 552	5 835 730	91.9	91.9	62.0
3911	Infants' and children's wear (to size 6X) . . . . .	22	879 074	828 123	94.2	13.0	X
3912	Women's misses', and girls' dresses and blouses . . . . .	84	2 530 242	1 479 875	58.5	23.3	X
3913	Women's, misses', and girls' suits and coats . . . . .	11	1 017 988	555 501	54.6	8.8	X
3914	Women's and misses' outerwear . . . . .	44	1 256 792	1 166 343	92.8	18.4	X
3915	Women's and misses' underwear and sleepwear . . . . .	71	1 426 092	1 418 983	99.5	22.4	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) . .	41	658 545	386 905	58.8	6.1	X
<b>422330</b>	<b>Women's, children's, &amp; infants' clothing &amp; accessories whole . . .</b>	<b>233</b>	<b>X</b>	<b>6 347 552</b>	<b>X</b>	<b>100.0</b>	<b>68.6</b>
3800	Men's and boys' wear . . . . .	82	1 400 477	510 923	36.5	8.0	65.9
3812	Men's and boys' dress and casual shirts, slacks, and jeans . . . . .	78	1 320 232	482 633	36.6	7.6	X
3900	Women's and children's wear . . . . .	233	6 347 552	5 835 730	91.9	91.9	62.0
3911	Infants' and children's wear (to size 6X) . . . . .	22	879 074	828 123	94.2	13.0	X
3912	Women's misses', and girls' dresses and blouses . . . . .	84	2 530 242	1 479 875	58.5	23.3	X
3913	Women's, misses', and girls' suits and coats . . . . .	11	1 017 988	555 501	54.6	8.8	X
3914	Women's and misses' outerwear . . . . .	44	1 256 792	1 166 343	92.8	18.4	X
3915	Women's and misses' underwear and sleepwear . . . . .	71	1 426 092	1 418 983	99.5	22.4	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) . .	41	658 545	386 905	58.8	6.1	X
<b>42234</b>	<b>Footwear whole . . . . .</b>	<b>29</b>	<b>X</b>	<b>2 119 637</b>	<b>X</b>	<b>100.0</b>	<b>87.2</b>
4000	Footwear . . . . .	29	2 119 637	2 085 148	98.4	98.4	87.2
4011	All athletic footwear . . . . .	7	1 034 154	846 348	81.8	39.9	X
4012	Infants' footwear . . . . .	6	228 203	74 572	32.7	3.5	X
4013	Other women's, misses', and girls' footwear . . . . .	22	1 237 161	496 178	40.1	23.4	X
4014	Other men's and boy's footwear . . . . .	21	1 248 940	609 629	48.8	28.8	X
4015	Shoe accessories . . . . .	11	877 611	58 421	6.7	2.8	X
<b>422340</b>	<b>Footwear whole . . . . .</b>	<b>29</b>	<b>X</b>	<b>2 119 637</b>	<b>X</b>	<b>100.0</b>	<b>87.2</b>
4000	Footwear . . . . .	29	2 119 637	2 085 148	98.4	98.4	87.2
4011	All athletic footwear . . . . .	7	1 034 154	846 348	81.8	39.9	X
4012	Infants' footwear . . . . .	6	228 203	74 572	32.7	3.5	X
4013	Other women's, misses', and girls' footwear . . . . .	22	1 237 161	496 178	40.1	23.4	X
4014	Other men's and boy's footwear . . . . .	21	1 248 940	609 629	48.8	28.8	X
4015	Shoe accessories . . . . .	11	877 611	58 421	6.7	2.8	X
<b>4224</b>	<b>Grocery &amp; related products whole . . . . .</b>	<b>3 765</b>	<b>X</b>	<b>145 608 857</b>	<b>X</b>	<b>100.0</b>	<b>79.2</b>
0960	Restaurant and hotel equipment and supplies . . . . .	31	955 669	46 155	4.8	Z	X
0970	Store machines and equipment . . . . .	50	563 209	6 380	1.1	Z	X
3400	Industrial and personal services paper and plastics . . . . .	80	1 884 228	68 079	3.6	Z	X
4100	Frozen foods (packaged) . . . . .	405	16 538 707	8 587 208	51.9	5.9	68.6
4111	Dinners (frozen) . . . . .	50	4 963 147	283 367	5.7	.2	X
4112	Fish and seafoods (frozen packaged) . . . . .	49	1 041 645	491 424	47.2	.3	X
4113	Vegetables (frozen) . . . . .	48	4 095 232	308 042	7.5	.2	X
4114	Fruits and fruit juices (frozen) . . . . .	23	1 252 496	617 571	49.3	.4	X
4115	Meat (frozen packaged) . . . . .	68	1 695 409	803 756	47.4	.6	X
4116	Frozen baked goods . . . . .	184	8 847 576	2 729 705	30.9	1.9	X
4117	Other frozen foods (except frozen dairy products) . . . . .	250	7 990 955	3 353 340	42.0	2.3	X
4200	Dairy products (excluding dried or canned) . . . . .	659	37 549 456	17 180 044	45.8	11.8	69.9
4211	Butter . . . . .	207	2 716 793	542 963	20.0	.4	X
4212	Cheese . . . . .	251	19 466 542	7 061 057	36.3	4.8	X
4213	Milk and cream, except raw . . . . .	335	2 969 037	1 715 271	57.8	1.2	X
4214	Ice cream . . . . .	380	4 559 120	2 831 987	62.1	1.9	X
4216	Other dairy products . . . . .	475	31 148 884	4 960 913	15.9	3.4	X
4300	Poultry and poultry products . . . . .	131	3 488 735	1 591 202	45.6	1.1	24.1
4312	Eggs . . . . .	60	839 796	364 594	43.4	.3	X
4314	Other poultry (excluding frozen packaged) . . . . .	42	1 130 537	982 227	86.9	.7	X
4400	Confectionery . . . . .	314	17 581 671	16 623 161	94.5	11.4	71.8
4411	Candy . . . . .	78	8 134 883	6 676 113	82.1	4.6	X
4412	Chewing gum . . . . .	34	1 981 308	963 094	48.6	.7	X
4413	Nuts . . . . .	29	1 044 843	716 385	68.6	.5	X
4414	Chips and popcorn . . . . .	226	11 080 343	7 752 784	70.0	5.3	X
4415	Other confections . . . . .	40	1 470 598	399 164	27.1	.3	X
4500	Fish and seafoods (excluding canned and frozen packaged) . . . . .	37	916 653	355 300	38.8	.2	X
4600	Meat and meat products (fresh and unpackage) . . . . .	162	32 795 761	20 446 500	62.3	14.0	32.7
4611	Beef (not killed on location) . . . . .	91	14 353 227	10 338 249	72.0	7.1	X
4613	Lamb and mutton (not killed on location) . . . . .	12	1 997 335	28 085	1.4	Z	X
4614	Pork (not killed on location) . . . . .	87	10 370 040	2 620 368	25.3	1.8	X
4616	Sausage and prepared meats not made on location . . . . .	105	20 598 279	6 690 733	32.5	4.6	X
4618	Other meat products . . . . .	36	6 521 598	728 306	11.2	.5	X
4800	Coffee, tea, and spices . . . . .	561	21 736 921	5 202 950	23.9	3.6	58.8
4811	Coffee . . . . .	345	17 310 563	3 666 863	21.2	2.5	X
4812	Tea . . . . .	239	4 892 347	546 816	11.2	.4	X
4813	Spices . . . . .	87	1 391 018	914 622	65.8	.6	X
4820	Bread and baked goods . . . . .	780	15 105 545	12 953 897	85.8	8.9	66.2
4821	Breads and rolls . . . . .	412	4 493 150	3 350 437	74.6	2.3	X
4822	Cookies, cakes, and other baked goods . . . . .	595	12 641 512	9 477 201	75.0	6.5	X
4830	Canned foods . . . . .	288	19 339 677	10 589 873	54.8	7.3	63.3
4831	Canned and bottled fruits, vegetables, and juices . . . . .	230	15 548 298	8 677 979	55.8	6.0	X
4832	Canned and bottled baby foods . . . . .	47	2 414 986	1 002 733	41.5	.7	X
4836	Other canned foods . . . . .	75	6 981 114	820 639	11.8	.6	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) . . . . .	130	2 223 500	1 221 802	54.9	.8	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4224</b>	<b>Grocery &amp; related products whole—Con.</b>						
4850	Soft drinks and bottled water .....	1 163	34 125 623	21 583 878	63.2	14.8	68.7
4851	Soft drinks, packaged .....	1 134	33 537 032	19 709 804	58.8	13.5	X
4852	Soft drinks, pre and post mix bulk .....	902	18 167 209	1 437 901	7.9	1.0	X
4853	Bottled water .....	736	14 526 314	409 708	2.8	.3	X
4860	Other grocery specialties .....	484	43 298 736	26 789 737	61.9	18.4	59.2
4861	Pasta .....	68	5 855 819	1 153 486	19.7	.8	X
4862	Breakfast cereals .....	129	26 284 912	10 110 782	38.5	6.9	X
4863	Cooking oils and margarine .....	61	3 979 120	514 188	12.9	.4	X
4864	Flour .....	85	12 457 971	1 403 036	11.3	1.0	X
4865	Pickles, preserves, jellies, jams, and sauces .....	110	14 137 681	1 597 886	11.3	1.1	X
4866	Sugar, refined .....	28	551 862	306 042	55.5	.2	X
4867	Pet foods .....	25	1 493 279	1 463 807	98.0	1.0	X
4868	Grocery specialties, n.e.c. ....	314	36 122 698	10 239 798	28.3	7.0	X
4900	Grain and beans .....	6	660 930	218 834	33.1	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	6	140 203	12 508	8.9	Z	X
5900	Tobacco and tobacco products .....	7	95 389	1 885	2.0	Z	X
9700	Service receipts and labor charges (including installed parts) .....	7	202 039	4 419	2.2	Z	X
9810	Miscellaneous commodities .....	190	20 946 315	1 871 115	8.9	1.3	X
9940	Rental and leasing receipts .....	64	907 821	140 075	15.4	.1	X
<b>42242</b>	<b>Packaged frozen food whole .....</b>	<b>262</b>	<b>X</b>	<b>7 449 295</b>	<b>X</b>	<b>100.0</b>	<b>50.2</b>
3400	Industrial and personal services paper and plastics .....	7	242 611	5 355	2.2	.1	X
4100	Frozen foods (packaged) .....	262	7 449 295	6 661 252	89.4	89.4	43.0
4111	Dinners (frozen) .....	26	845 102	165 901	19.6	2.2	X
4112	Fish and seafoods (frozen packaged) .....	37	575 357	455 571	79.2	6.1	X
4113	Vegetables (frozen) .....	27	593 329	33 325	5.6	.4	X
4114	Fruits and fruit juices (frozen) .....	18	674 717	535 477	79.4	7.2	X
4115	Meat (frozen packaged) .....	30	828 785	659 282	79.5	8.9	X
4116	Frozen baked goods .....	118	3 129 791	1 877 267	60.0	25.2	X
4117	Other frozen foods (except frozen dairy products) .....	202	3 563 258	2 934 429	82.4	39.4	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	6	130 772	13 198	10.1	.2	X
4800	Coffee, tea, and spices .....	94	1 083 511	74 470	6.9	1.0	X
4830	Canned foods .....	22	244 040	59 918	24.6	.8	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	23	267 000	89 640	33.6	1.2	X
4860	Other grocery specialties .....	31	1 083 242	396 164	36.6	5.3	1.9
4868	Grocery specialties, n.e.c. ....	31	1 083 242	396 164	36.6	5.3	X
9810	Miscellaneous commodities .....	10	500 292	78 760	15.7	1.1	X
<b>422420</b>	<b>Packaged frozen food whole .....</b>	<b>262</b>	<b>X</b>	<b>7 449 295</b>	<b>X</b>	<b>100.0</b>	<b>50.2</b>
3400	Industrial and personal services paper and plastics .....	7	242 611	5 355	2.2	.1	X
4100	Frozen foods (packaged) .....	262	7 449 295	6 661 252	89.4	89.4	43.0
4111	Dinners (frozen) .....	26	845 102	165 901	19.6	2.2	X
4112	Fish and seafoods (frozen packaged) .....	37	575 357	455 571	79.2	6.1	X
4113	Vegetables (frozen) .....	27	593 329	33 325	5.6	.4	X
4114	Fruits and fruit juices (frozen) .....	18	674 717	535 477	79.4	7.2	X
4115	Meat (frozen packaged) .....	30	828 785	659 282	79.5	8.9	X
4116	Frozen baked goods .....	118	3 129 791	1 877 267	60.0	25.2	X
4117	Other frozen foods (except frozen dairy products) .....	202	3 563 258	2 934 429	82.4	39.4	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	6	130 772	13 198	10.1	.2	X
4800	Coffee, tea, and spices .....	94	1 083 511	74 470	6.9	1.0	X
4830	Canned foods .....	22	244 040	59 918	24.6	.8	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	23	267 000	89 640	33.6	1.2	X
4860	Other grocery specialties .....	31	1 083 242	396 164	36.6	5.3	1.9
4868	Grocery specialties, n.e.c. ....	31	1 083 242	396 164	36.6	5.3	X
9810	Miscellaneous commodities .....	10	500 292	78 760	15.7	1.1	X
<b>42243</b>	<b>Dairy products, (except dried or canned) whole .....</b>	<b>507</b>	<b>X</b>	<b>12 804 977</b>	<b>X</b>	<b>100.0</b>	<b>77.5</b>
4100	Frozen foods (packaged) .....	27	323 134	46 275	14.3	.4	11.1
4115	Meat (frozen packaged) .....	27	323 134	46 275	14.3	.4	X
4200	Dairy products (excluding dried or canned) .....	507	12 804 977	12 428 843	97.1	97.1	69.0
4211	Butter .....	200	2 588 972	537 056	20.7	4.2	X
4212	Cheese .....	203	6 215 730	4 003 839	64.4	31.3	X
4213	Milk and cream, except raw .....	329	2 940 205	1 715 010	58.3	13.4	X
4214	Ice cream .....	377	4 523 736	2 831 251	62.6	22.1	X
4216	Other dairy products .....	354	7 683 438	3 318 456	43.2	25.9	X
4300	Poultry and poultry products .....	28	187 092	1 542	.8	Z	46.6
4312	Eggs .....	28	187 092	1 542	.8	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	15	134 988	8 252	6.1	.1	X
4850	Soft drinks and bottled water .....	89	701 111	17 977	2.6	.1	.7
4851	Soft drinks, packaged .....	89	701 111	17 977	2.6	.1	X
9810	Miscellaneous commodities .....	67	2 417 775	259 499	10.7	2.0	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422430</b>	<b>Dairy products, (except dried or canned) whsle</b> .....	<b>507</b>	<b>X</b>	<b>12 804 977</b>	<b>X</b>	<b>100.0</b>	<b>77.5</b>
4100	Frozen foods (packaged) .....	27	323 134	46 275	14.3	.4	11.1
4115	Meat (frozen packaged) .....	27	323 134	46 275	14.3	.4	X
4200	Dairy products (excluding dried or canned) .....	507	12 804 977	12 428 843	97.1	97.1	69.0
4211	Butter .....	200	2 588 972	537 056	20.7	4.2	X
4212	Cheese .....	203	6 215 730	4 003 839	64.4	31.3	X
4213	Milk and cream, except raw .....	329	2 940 205	1 715 010	58.3	13.4	X
4214	Ice cream .....	377	4 523 736	2 831 251	62.6	22.1	X
4216	Other dairy products .....	354	7 683 438	3 318 456	43.2	25.9	X
4300	Poultry and poultry products .....	28	187 092	1 542	.8	Z	46.6
4312	Eggs .....	28	187 092	1 542	.8	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	15	134 988	8 252	6.1	.1	X
4850	Soft drinks and bottled water .....	89	701 111	17 977	2.6	.1	.7
4851	Soft drinks, packaged .....	89	701 111	17 977	2.6	.1	X
9810	Miscellaneous commodities .....	67	2 417 775	259 499	10.7	2.0	X
<b>4224302</b>	<b>Dairy product (except raw milk) whsle</b> .....	<b>507</b>	<b>X</b>	<b>12 804 977</b>	<b>X</b>	<b>100.0</b>	<b>77.5</b>
4100	Frozen foods (packaged) .....	27	323 134	46 275	14.3	.4	11.1
4115	Meat (frozen packaged) .....	27	323 134	46 275	14.3	.4	X
4200	Dairy products (excluding dried or canned) .....	507	12 804 977	12 428 843	97.1	97.1	69.0
4211	Butter .....	200	2 588 972	537 056	20.7	4.2	X
4212	Cheese .....	203	6 215 730	4 003 839	64.4	31.3	X
4213	Milk and cream, except raw .....	329	2 940 205	1 715 010	58.3	13.4	X
4214	Ice cream .....	377	4 523 736	2 831 251	62.6	22.1	X
4216	Other dairy products .....	354	7 683 438	3 318 456	43.2	25.9	X
4300	Poultry and poultry products .....	28	187 092	1 542	.8	Z	46.6
4312	Eggs .....	28	187 092	1 542	.8	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	15	134 988	8 252	6.1	.1	X
4850	Soft drinks and bottled water .....	89	701 111	17 977	2.6	.1	.7
4851	Soft drinks, packaged .....	89	701 111	17 977	2.6	.1	X
9810	Miscellaneous commodities .....	67	2 417 775	259 499	10.7	2.0	X
<b>42244</b>	<b>Poultry &amp; poultry product whsle</b> .....	<b>54</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
4300	Poultry and poultry products .....	54	D	D	D	D	D
4312	Eggs .....	29	D	D	D	D	X
4314	Other poultry (excluding frozen packaged) .....	39	D	D	D	D	X
4600	Meat and meat products (fresh and unpackaged) .....	12	D	D	D	D	D
4611	Beef (not killed on location) .....	8	D	D	D	D	X
4614	Pork (not killed on location) .....	8	D	D	D	D	X
<b>422440</b>	<b>Poultry &amp; poultry product whsle</b> .....	<b>54</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
4300	Poultry and poultry products .....	54	D	D	D	D	D
4312	Eggs .....	29	D	D	D	D	X
4314	Other poultry (excluding frozen packaged) .....	39	D	D	D	D	X
4600	Meat and meat products (fresh and unpackaged) .....	12	D	D	D	D	D
4611	Beef (not killed on location) .....	8	D	D	D	D	X
4614	Pork (not killed on location) .....	8	D	D	D	D	X
<b>4224402</b>	<b>Poultry &amp; poultry product (except live) whsle</b> .....	<b>54</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
4300	Poultry and poultry products .....	54	D	D	D	D	D
4312	Eggs .....	29	D	D	D	D	X
4314	Other poultry (excluding frozen packaged) .....	39	D	D	D	D	X
4600	Meat and meat products (fresh and unpackaged) .....	12	D	D	D	D	D
4611	Beef (not killed on location) .....	8	D	D	D	D	X
4614	Pork (not killed on location) .....	8	D	D	D	D	X
<b>42245</b>	<b>Confectionery whsle</b> .....	<b>302</b>	<b>X</b>	<b>16 592 178</b>	<b>X</b>	<b>100.0</b>	<b>92.4</b>
4400	Confectionery .....	302	16 592 178	16 507 540	99.5	99.5	88.5
4411	Candy .....	78	8 134 883	6 676 113	82.1	40.2	X
4412	Chewing gum .....	34	1 981 308	963 094	48.6	5.8	X
4413	Nuts .....	29	1 044 843	716 385	68.6	4.3	X
4414	Chips and popcorn .....	226	11 080 343	7 752 784	70.0	46.7	X
4415	Other confections .....	40	1 470 598	399 164	27.1	2.4	X
<b>422450</b>	<b>Confectionery whsle</b> .....	<b>302</b>	<b>X</b>	<b>16 592 178</b>	<b>X</b>	<b>100.0</b>	<b>92.4</b>
4400	Confectionery .....	302	16 592 178	16 507 540	99.5	99.5	88.5
4411	Candy .....	78	8 134 883	6 676 113	82.1	40.2	X
4412	Chewing gum .....	34	1 981 308	963 094	48.6	5.8	X
4413	Nuts .....	29	1 044 843	716 385	68.6	4.3	X
4414	Chips and popcorn .....	226	11 080 343	7 752 784	70.0	46.7	X
4415	Other confections .....	40	1 470 598	399 164	27.1	2.4	X
<b>42246</b>	<b>Fish &amp; seafood whsle</b> .....	<b>24</b>	<b>X</b>	<b>334 555</b>	<b>X</b>	<b>100.0</b>	<b>76.8</b>
4500	Fish and seafoods (excluding canned and frozen packaged) .....	24	334 555	312 040	93.3	93.3	X
<b>422460</b>	<b>Fish &amp; seafood whsle</b> .....	<b>24</b>	<b>X</b>	<b>334 555</b>	<b>X</b>	<b>100.0</b>	<b>76.8</b>
4500	Fish and seafoods (excluding canned and frozen packaged) .....	24	334 555	312 040	93.3	93.3	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42247</b>	<b>Meat &amp; meat product whse</b> .....	<b>112</b>	<b>X</b>	<b>20 272 965</b>	<b>X</b>	<b>100.0</b>	<b>92.2</b>
4100	Frozen foods (packaged) .....	16	1 460 745	257 745	17.6	1.3	73.2
4112	Fish and seafoods (frozen packaged) .....	6	361 367	11 962	3.3	.1	X
4115	Meat (frozen packaged) .....	9	340 984	81 668	24.0	.4	X
4200	Dairy products (excluding dried or canned) .....	7	478 654	37 106	7.8	.2	X
4300	Poultry and poultry products .....	43	1 614 044	218 645	13.5	1.1	X
4600	Meat and meat products (fresh and unpackaged) .....	112	20 272 965	18 358 845	90.6	90.6	23.1
4611	Beef (not killed on location) .....	82	14 113 211	10 275 598	72.8	50.7	X
4613	Lamb and mutton (not killed on location) .....	12	1 997 335	28 085	1.4	.1	X
4614	Pork (not killed on location) .....	78	10 130 024	2 612 589	25.8	12.9	X
4616	Sausage and prepared meats not made on location .....	73	8 738 378	4 688 824	53.7	23.1	X
4618	Other meat products .....	32	6 517 454	728 181	11.2	3.6	X
<b>422470</b>	<b>Meat &amp; meat product whse</b> .....	<b>112</b>	<b>X</b>	<b>20 272 965</b>	<b>X</b>	<b>100.0</b>	<b>92.2</b>
4100	Frozen foods (packaged) .....	16	1 460 610	257 745	17.6	1.3	73.2
4112	Fish and seafoods (frozen packaged) .....	6	361 367	11 962	3.3	.1	X
4115	Meat (frozen packaged) .....	9	340 984	81 668	24.0	.4	X
4200	Dairy products (excluding dried or canned) .....	7	478 654	37 106	7.8	.2	X
4300	Poultry and poultry products .....	43	1 614 044	218 645	13.5	1.1	X
4600	Meat and meat products (fresh and unpackaged) .....	112	20 272 965	18 358 845	90.6	90.6	23.1
4611	Beef (not killed on location) .....	82	14 113 211	10 275 598	72.8	50.7	X
4613	Lamb and mutton (not killed on location) .....	12	1 997 335	28 085	1.4	.1	X
4614	Pork (not killed on location) .....	78	10 130 024	2 612 589	25.8	12.9	X
4616	Sausage and prepared meats not made on location .....	73	8 738 378	4 688 824	53.7	23.1	X
4618	Other meat products .....	32	6 517 454	728 181	11.2	3.6	X
<b>42249</b>	<b>Other grocery &amp; related products whse</b> .....	<b>2 504</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
0960	Restaurant and hotel equipment and supplies .....	29	D	D	D	D	X
0970	Store machines and equipment .....	50	D	D	D	D	X
3400	Industrial and personal services paper and plastics .....	72	D	D	D	D	X
4100	Frozen foods (packaged) .....	94	D	D	D	D	D
4111	Dinners (frozen) .....	22	D	D	D	D	X
4113	Vegetables (frozen) .....	20	D	D	D	D	X
4116	Frozen baked goods .....	67	D	D	D	D	X
4117	Other frozen foods (except frozen dairy products) .....	47	D	D	D	D	X
4200	Dairy products (excluding dried or canned) .....	139	D	D	D	D	D
4211	Butter .....	7	D	D	D	D	X
4212	Cheese .....	46	D	D	D	D	X
4213	Milk and cream, except raw .....	6	D	D	D	D	X
4216	Other dairy products .....	121	D	D	D	D	X
4400	Confectionery .....	10	D	D	D	D	X
4600	Meat and meat products (fresh and unpackaged) .....	32	D	D	D	D	D
4616	Sausage and prepared meats not made on location .....	28	D	D	D	D	X
4800	Coffee, tea, and spices .....	465	D	D	D	D	D
4811	Coffee .....	345	D	D	D	D	X
4812	Tea .....	239	D	D	D	D	X
4813	Spices .....	87	D	D	D	D	X
4820	Bread and baked goods .....	767	D	D	D	D	D
4821	Breads and rolls .....	410	D	D	D	D	X
4822	Cookies, cakes, and other baked goods .....	595	D	D	D	D	X
4830	Canned foods .....	262	D	D	D	D	D
4831	Canned and bottled fruits, vegetables, and juices .....	227	D	D	D	D	X
4832	Canned and bottled baby foods .....	47	D	D	D	D	X
4836	Other canned foods .....	75	D	D	D	D	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	92	D	D	D	D	X
4850	Soft drinks and bottled water .....	1 070	D	D	D	D	D
4851	Soft drinks, packaged .....	1 045	D	D	D	D	X
4852	Soft drinks, pre and post mix bulk .....	902	D	D	D	D	X
4853	Bottled water .....	736	D	D	D	D	X
4860	Other grocery specialties .....	447	D	D	D	D	D
4861	Pasta .....	68	D	D	D	D	X
4862	Breakfast cereals .....	129	D	D	D	D	X
4863	Cooking oils and margarine .....	56	D	D	D	D	X
4864	Flour .....	85	D	D	D	D	X
4865	Pickles, preserves, jellies, jams, and sauces .....	110	D	D	D	D	X
4866	Sugar, refined .....	28	D	D	D	D	X
4867	Pet foods .....	25	D	D	D	D	X
4868	Grocery specialties, n.e.c. .....	283	D	D	D	D	X
4900	Grain and beans .....	6	D	D	D	D	X
9810	Miscellaneous commodities .....	107	D	D	D	D	X
9940	Rental and leasing receipts .....	61	D	D	D	D	X
<b>422490</b>	<b>Other grocery &amp; related products whse</b> .....	<b>2 504</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
0960	Restaurant and hotel equipment and supplies .....	29	D	D	D	D	X
0970	Store machines and equipment .....	50	D	D	D	D	X
3400	Industrial and personal services paper and plastics .....	72	D	D	D	D	X
4100	Frozen foods (packaged) .....	94	D	D	D	D	D
4111	Dinners (frozen) .....	22	D	D	D	D	X
4113	Vegetables (frozen) .....	20	D	D	D	D	X
4116	Frozen baked goods .....	67	D	D	D	D	X
4117	Other frozen foods (except frozen dairy products) .....	47	D	D	D	D	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422490</b>	<b>Other grocery &amp; related products whsle—Con.</b>						
4200	Dairy products (excluding dried or canned) .....	139	D	D	D	D	D
4211	Butter .....	7	D	D	D	D	X
4212	Cheese .....	46	D	D	D	D	X
4213	Milk and cream, except raw .....	6	D	D	D	D	X
4216	Other dairy products .....	121	D	D	D	D	X
4400	Confectionery .....	10	D	D	D	D	X
4600	Meat and meat products (fresh and unpackageg) .....	32	D	D	D	D	D
4616	Sausage and prepared meats not made on location .....	28	D	D	D	D	X
4800	Coffee, tea, and spices .....	465	D	D	D	D	D
4811	Coffee .....	345	D	D	D	D	X
4812	Tea .....	239	D	D	D	D	X
4813	Spices .....	87	D	D	D	D	X
4820	Bread and baked goods .....	767	D	D	D	D	D
4821	Breads and rolls .....	410	D	D	D	D	X
4822	Cookies, cakes, and other baked goods .....	595	D	D	D	D	X
4830	Canned foods .....	262	D	D	D	D	D
4831	Canned and bottled fruits, vegetables, and juices .....	227	D	D	D	D	X
4832	Canned and bottled baby foods .....	47	D	D	D	D	X
4836	Other canned foods .....	75	D	D	D	D	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	92	D	D	D	D	X
4850	Soft drinks and bottled water .....	1 070	D	D	D	D	D
4851	Soft drinks, packaged .....	1 045	D	D	D	D	X
4852	Soft drinks, pre and post mix bulk .....	902	D	D	D	D	X
4853	Bottled water .....	736	D	D	D	D	X
4860	Other grocery specialties .....	447	D	D	D	D	D
4861	Pasta .....	68	D	D	D	D	X
4862	Breakfast cereals .....	129	D	D	D	D	X
4863	Cooking oils and margarine .....	56	D	D	D	D	X
4864	Flour .....	85	D	D	D	D	X
4865	Pickles, preserves, jellies, jams, and sauces .....	110	D	D	D	D	X
4866	Sugar, refined .....	28	D	D	D	D	X
4867	Pet foods .....	25	D	D	D	D	X
4868	Grocery specialties, n.e.c. .....	283	D	D	D	D	X
4900	Grain and beans .....	6	D	D	D	D	X
9810	Miscellaneous commodities .....	107	D	D	D	D	X
9940	Rental and leasing receipts .....	61	D	D	D	D	X
<b>4224901</b>	<b>Coffee, tea, &amp; spice whsle .....</b>	<b>253</b>	<b>X</b>	<b>4 860 320</b>	<b>X</b>	<b>100.0</b>	<b>59.6</b>
0960	Restaurant and hotel equipment and supplies .....	23		2 528	1.1	.1	X
3400	Industrial and personal services paper and plastics .....	38		293 929	11.1	.7	X
4200	Dairy products (excluding dried or canned) .....	23	2 085 483	58 209	2.8	1.2	20.8
4216	Other dairy products .....	23	2 085 483	58 209	2.8	1.2	X
4800	Coffee, tea, and spices .....	253	4 860 320	3 650 149	75.1	75.1	40.9
4811	Coffee .....	227	3 789 521	2 402 431	63.4	49.4	X
4812	Tea .....	146	2 540 112	335 245	13.2	6.9	X
4813	Spices .....	80	1 346 184	912 473	67.8	18.8	X
4830	Canned foods .....	23	2 085 483	584 314	28.0	12.0	20.8
4831	Canned and bottled fruits, vegetables, and juices .....	23	2 085 483	584 314	28.0	12.0	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	37	228 357	83 811	36.7	1.7	X
4860	Other grocery specialties .....	70	2 368 299	433 114	18.3	8.9	25.5
4865	Pickles, preserves, jellies, jams, and sauces .....	34	415 465	13 000	3.1	.3	X
4866	Sugar, refined .....	6	9 874	297	3.0	Z	X
4868	Grocery specialties, n.e.c. .....	32	1 901 069	418 892	22.0	8.6	X
9810	Miscellaneous commodities .....	6	8 928	556	6.2	Z	X
<b>4224902</b>	<b>Bread &amp; baked goods whsle .....</b>	<b>752</b>	<b>X</b>	<b>12 763 211</b>	<b>X</b>	<b>100.0</b>	<b>51.6</b>
4100	Frozen foods (packaged) .....	6	63 717	18 093	28.4	.1	X
4820	Bread and baked goods .....	752	12 763 211	12 737 334	99.8	99.8	X
<b>4224903</b>	<b>Soft drinks whsle .....</b>	<b>1 034</b>	<b>X</b>	<b>21 211 495</b>	<b>X</b>	<b>100.0</b>	<b>79.7</b>
0970	Store machines and equipment .....	50	563 209	6 380	1.1	Z	X
3400	Industrial and personal services paper and plastics .....	31	834 300	8 397	1.0	Z	X
4800	Coffee, tea, and spices .....	152	3 192 711	238 557	7.5	1.1	79.4
4811	Coffee .....	70	1 016 250	31 161	3.1	.1	X
4812	Tea .....	88	2 331 958	207 395	8.9	1.0	X
4830	Canned foods .....	120	2 374 964	66 989	2.8	.3	79.7
4831	Canned and bottled fruits, vegetables, and juices .....	119	2 344 471	66 686	2.8	.3	X
4850	Soft drinks and bottled water .....	1 034	21 211 495	20 649 880	97.4	97.4	78.3
4851	Soft drinks, packaged .....	1 012	20 963 789	18 802 711	89.7	88.6	X
4852	Soft drinks, pre and post mix bulk .....	901	18 156 030	1 437 570	7.9	6.8	X
4853	Bottled water .....	735	14 515 135	409 599	2.8	1.9	X
9810	Miscellaneous commodities .....	95	2 129 912	42 739	2.0	.2	X
9940	Rental and leasing receipts .....	59	808 350	139 654	17.3	.7	X

See footnotes at end of table.



**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4224904</b>	<b>Canned goods whse</b> .....	<b>88</b>	<b>X</b>	<b>10 565 606</b>	<b>X</b>	<b>100.0</b>	<b>90.4</b>
4100	Frozen foods (packaged) .....	21	1 199 857	190 532	15.9	1.8	88.1
4117	Other frozen foods (except frozen dairy products) .....	16	523 738	58 996	11.3	.6	X
4830	Canned foods .....	88	10 565 606	9 174 393	86.8	86.8	78.4
4831	Canned and bottled fruits, vegetables, and juices .....	69	9 552 237	7 819 160	81.9	74.0	X
4832	Canned and bottled baby foods .....	41	1 673 888	882 499	52.7	8.4	X
4836	Other canned foods .....	46	2 983 172	444 288	14.9	4.2	X
4860	Other grocery specialties .....	39	2 669 670	995 403	37.3	9.4	71.8
4863	Cooking oils and margarine .....	33	2 088 183	235 443	11.3	2.2	X
4865	Pickles, preserves, jellies, jams, and sauces .....	33	2 208 408	148 264	6.7	1.4	X
4868	Grocery specialties, n.e.c. ....	37	2 646 917	604 917	22.9	5.7	X
<b>4224905</b>	<b>Food &amp; beverage basic materials whse</b> .....	<b>52</b>	<b>X</b>	<b>1 323 153</b>	<b>X</b>	<b>100.0</b>	<b>55.2</b>
4100	Frozen foods (packaged) .....	29	647 866	200 969	31.0	15.2	X
4200	Dairy products (excluding dried or canned) .....	9	171 862	7 481	4.4	.6	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	52	1 323 153	1 022 415	77.3	77.3	X
4860	Other grocery specialties .....	9	171 862	31 975	18.6	2.4	X
<b>4224906</b>	<b>Other grocery specialties whse</b> .....	<b>325</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
4100	Frozen foods (packaged) .....	35	D	D	D	D	D
4111	Dinners (frozen) .....	19	D	D	D	D	X
4113	Vegetables (frozen) .....	19	D	D	D	D	X
4116	Frozen baked goods .....	34	D	D	D	D	X
4117	Other frozen foods (except frozen dairy products) .....	24	D	D	D	D	X
4200	Dairy products (excluding dried or canned) .....	100	D	D	D	D	D
4212	Cheese .....	43	D	D	D	D	X
4216	Other dairy products .....	94	D	D	D	D	X
4600	Meat and meat products (fresh and unpackage) .....	28	D	D	D	D	D
4616	Sausage and prepared meats not made on location .....	28	D	D	D	D	X
4800	Coffee, tea, and spices .....	49	D	D	D	D	D
4811	Coffee .....	45	D	D	D	D	X
4820	Bread and baked goods .....	11	D	D	D	D	D
4822	Cookies, cakes, and other baked goods .....	11	D	D	D	D	X
4830	Canned foods .....	28	D	D	D	D	D
4831	Canned and bottled fruits, vegetables, and juices .....	16	D	D	D	D	X
4836	Other canned foods .....	26	D	D	D	D	X
4850	Soft drinks and bottled water .....	31	D	D	D	D	D
4851	Soft drinks, packaged .....	30	D	D	D	D	X
4860	Other grocery specialties .....	325	D	D	D	D	D
4861	Pasta .....	68	D	D	D	D	X
4862	Breakfast cereals .....	129	D	D	D	D	X
4863	Cooking oils and margarine .....	15	D	D	D	D	X
4864	Flour .....	79	D	D	D	D	X
4865	Pickles, preserves, jellies, jams, and sauces .....	43	D	D	D	D	X
4866	Sugar, refined .....	11	D	D	D	D	X
4867	Pet foods .....	24	D	D	D	D	X
4868	Grocery specialties, n.e.c. ....	213	D	D	D	D	X
<b>4226</b>	<b>Chemical &amp; allied products whse</b> .....	<b>2 281</b>	<b>X</b>	<b>66 366 082</b>	<b>X</b>	<b>100.0</b>	<b>73.9</b>
0620	Plywood and millwork .....	10	437 891	34 268	7.8	.1	73.9
0621	Softwood plywood and oriented strand board (OSB) .....	8	422 122	34 123	8.1	.1	X
1000	Medical, hospital, and surgical supplies .....	14	547 944	6 347	1.2	Z	X
1200	Copper and brass .....	9	47 325	8 460	17.9	Z	X
1600	Electronic parts and equipment, except communication .....	10	131 250	10 556	8.0	Z	X
1700	Hardware .....	25	379 178	28 870	7.6	Z	X
2220	Garden machinery, equipment, and parts .....	262	919 089	239 825	26.1	.4	X
2320	General-purpose industrial machinery, equipment, and parts .....	74	839 760	60 330	7.2	.1	X
2360	Other industrial machinery, equipment, and parts .....	7	80 201	11 001	13.7	Z	X
2440	Welding supplies (excluding gases) .....	276	1 353 150	248 617	18.4	.4	X
2450	Industrial containers and supplies .....	17	257 505	18 311	7.1	Z	18.4
2454	Other industrial containers and supplies .....	17	257 505	18 311	7.1	Z	X
2520	Custodial (janitors') equipment and supplies .....	104	1 403 482	112 579	8.0	.2	2.5
2523	Custodial supplies .....	103	1 400 016	111 957	8.0	.2	X
2530	Laundry and dry-cleaning equipment and supplies .....	8	205 523	36 009	17.5	.1	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	6	103 506	3 131	3.0	Z	X
3400	Industrial and personal services paper and plastics .....	38	321 079	108 078	33.7	.2	10.3
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	34	293 425	99 812	34.0	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	25	3 239 910	381 018	11.8	.6	.1
3515	Other toiletries and druggists' sundries .....	22	3 230 657	379 844	11.8	.6	X
4830	Canned foods .....	14	2 057 697	435 731	21.2	.7	X
4900	Grain and beans .....	16	42 500	9 066	21.3	Z	61.9
4911	Corn (for grain) .....	10	31 057	4 008	12.9	Z	X
4912	Oats and barley .....	14	30 361	1 594	5.3	Z	X
4913	Wheat .....	10	21 292	549	2.6	Z	X
4916	Other grain and beans (rice and edible and inedible beans) .....	13	34 234	1 276	3.7	Z	X
5300	Plastics materials and basic shapes .....	361	20 356 145	14 901 720	73.2	22.5	46.8
5311	Plastic pipes, rods, tubes, and shapes .....	117	2 245 682	1 318 895	58.7	2.0	X
5312	High pressure laminates .....	77	2 326 553	1 755 905	75.5	2.6	X
5313	Plastics raw materials .....	101	13 347 143	8 459 434	63.4	12.7	X
5314	Other plastics materials and basic shapes .....	179	7 017 307	3 367 486	48.0	5.1	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4226</b>	<b>Chemical &amp; allied products whsle—Con.</b>						
5320	Industrial gases (welding, etc.)	295	1 346 693	1 029 656	76.5	1.6	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	1 677	52 211 796	48 135 093	92.2	72.5	46.1
5331	Gasses, compressed and liquified, except L.P.	206	3 390 319	1 692 325	49.9	2.6	X
5332	Alkalies and chlorine	170	10 717 798	7 495 190	69.9	11.3	X
5334	Organic fibers	20	4 088 439	3 447 917	84.3	5.2	X
5335	Detergents and soaps	486	16 558 021	8 801 387	53.2	13.3	X
5336	Sanitation chemicals, polishes, and waxes	185	4 151 369	987 203	23.8	1.5	X
5338	Wood chemicals, naval stores, and gum	34	736 238	347 595	47.2	.5	X
5341	Insecticides, nonagricultural	126	1 472 293	195 205	13.3	.3	X
5342	Adhesives, sealants, and glues	89	3 138 505	718 041	22.9	1.1	X
5343	Explosives	117	902 790	842 765	93.4	1.3	X
5344	Other chemicals and allied products	1 017	31 339 047	23 607 465	75.3	35.6	X
5400	Petroleum products	11	733 347	36 128	4.9	.1	X
5420	Liquified petroleum gases (excluding natural gas)	8	502 482	7 283	1.4	Z	X
5800	Farm supplies	29	248 945	61 503	24.7	.1	.1
5811	Hay, straw, and alfalfa	25	82 915	15 253	18.4	Z	X
6000	Paint, paint supplies, and wallpaper	14	795 291	41 871	5.3	.1	X
9700	Service receipts and labor charges (including installed parts)	43	501 831	36 739	7.3	.1	7.6
9701	Labor charges for repair work	24	108 472	954	.9	Z	X
9703	Other service receipts and labor charges—Specify	32	319 010	14 827	4.6	Z	X
9810	Miscellaneous commodities	330	2 870 585	241 291	8.4	.4	X
9940	Rental and leasing receipts	68	322 708	50 726	15.7	.1	X
<b>42261</b>	<b>Plastics materials &amp; basic forms &amp; shapes whsle</b>	<b>338</b>	<b>X</b>	<b>14 689 127</b>	<b>X</b>	<b>100.0</b>	<b>80.3</b>
0620	Plywood and millwork	10	437 891	34 268	7.8	.2	80.3
0621	Softwood plywood and oriented strand board (OSB)	8	422 122	34 123	8.1	.2	X
1600	Electronic parts and equipment, except communication	6	9 731	2 464	25.3	Z	X
5300	Plastics materials and basic shapes	338	14 689 127	14 226 906	96.9	96.9	45.6
5311	Plastic pipes, rods, tubes, and shapes	117	2 245 682	1 318 895	58.7	9.0	X
5312	High pressure laminates	76	2 213 309	1 753 009	79.2	11.9	X
5313	Plastics raw materials	86	8 539 530	7 875 932	92.2	53.6	X
5314	Other plastics materials and basic shapes	171	6 044 661	3 279 070	54.2	22.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	23	1 827 000	279 774	15.3	1.9	71.7
5342	Adhesives, sealants, and glues	18	1 328 917	72 548	5.5	.5	X
6000	Paint, paint supplies, and wallpaper	8	422 124	19 204	4.5	.1	X
9700	Service receipts and labor charges (including installed parts)	9	221 618	13 035	5.9	.1	5.7
9703	Other service receipts and labor charges—Specify	9	221 618	13 035	5.9	.1	X
9810	Miscellaneous commodities	11	230 803	10 029	4.3	.1	X
<b>422610</b>	<b>Plastics materials &amp; basic forms &amp; shapes whsle</b>	<b>338</b>	<b>X</b>	<b>14 689 127</b>	<b>X</b>	<b>100.0</b>	<b>80.3</b>
0620	Plywood and millwork	10	437 891	34 268	7.8	.2	80.3
0621	Softwood plywood and oriented strand board (OSB)	8	422 122	34 123	8.1	.2	X
1600	Electronic parts and equipment, except communication	6	9 731	2 464	25.3	Z	X
5300	Plastics materials and basic shapes	338	14 689 127	14 226 906	96.9	96.9	45.6
5311	Plastic pipes, rods, tubes, and shapes	117	2 245 682	1 318 895	58.7	9.0	X
5312	High pressure laminates	76	2 213 309	1 753 009	79.2	11.9	X
5313	Plastics raw materials	86	8 539 530	7 875 932	92.2	53.6	X
5314	Other plastics materials and basic shapes	171	6 044 661	3 279 070	54.2	22.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	23	1 827 000	279 774	15.3	1.9	71.7
5342	Adhesives, sealants, and glues	18	1 328 917	72 548	5.5	.5	X
6000	Paint, paint supplies, and wallpaper	8	422 124	19 204	4.5	.1	X
9700	Service receipts and labor charges (including installed parts)	9	221 618	13 035	5.9	.1	5.7
9703	Other service receipts and labor charges—Specify	9	221 618	13 035	5.9	.1	X
9810	Miscellaneous commodities	11	230 803	10 029	4.3	.1	X
<b>42269</b>	<b>Other chemical &amp; allied products whsle</b>	<b>1 943</b>	<b>X</b>	<b>51 676 955</b>	<b>X</b>	<b>100.0</b>	<b>72.1</b>
1000	Medical, hospital, and surgical supplies	13	547 064	6 330	1.2	Z	X
1200	Copper and brass	8	43 058	8 333	19.4	Z	X
1700	Hardware	22	356 478	28 475	8.0	.1	X
2220	Garden machinery, equipment, and parts	262	919 089	239 825	26.1	.5	X
2320	General-purpose industrial machinery, equipment, and parts	69	808 711	55 310	6.8	.1	X
2440	Welding supplies (excluding gases)	276	1 353 150	248 617	18.4	.5	X
2450	Industrial containers and supplies	12	228 704	11 825	5.2	Z	10.9
2454	Other industrial containers and supplies	12	228 704	11 825	5.2	Z	X
2520	Custodial (janitors') equipment and supplies	104	1 403 482	112 579	8.0	.2	2.4
2523	Custodial supplies	103	1 400 016	111 957	8.0	.2	X
2530	Laundry and dry-cleaning equipment and supplies	8	205 523	36 009	17.5	.1	X
3400	Industrial and personal services paper and plastics	34	293 425	99 812	34.0	.2	9.3
3413	Industrial paper (wrapping, bags, cartons, etc.)	34	293 425	99 812	34.0	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	25	3 239 910	381 018	11.8	.7	.1
3515	Other toiletries and druggists' sundries	22	3 230 657	379 844	11.8	.7	X
4830	Canned foods	14	2 057 697	435 731	21.2	.8	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42269</b>	<b>Other chemical &amp; allied products whsle—Con.</b>						
4900	Grain and beans	16	42 500	9 066	21.3	Z	60.4
4911	Corn (for grain)	10	31 057	4 008	12.9	Z	X
4912	Oats and barley	14	30 361	1 594	5.3	Z	X
4913	Wheat	10	21 292	549	2.6	Z	X
4916	Other grain and beans (rice and edible and inedible beans)	13	34 234	1 276	3.7	Z	X
5300	Plastics materials and basic shapes	23	5 667 018	674 814	11.9	1.3	58.6
5313	Plastics raw materials	16	4 807 613	583 502	12.1	1.1	X
5314	Other plastics materials and basic shapes	9	972 646	88 416	9.1	.2	X
5320	Industrial gases (welding, etc.)	295	1 346 693	1 029 656	76.5	2.0	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	1 654	50 384 796	47 855 319	95.0	92.6	44.1
5331	Gasses, compressed and liquified, except L.P.	206	3 390 319	1 692 325	49.9	3.3	X
5332	Alkalies and chlorine	170	10 717 798	7 495 190	69.9	14.5	X
5334	Organic fibers	17	4 083 361	3 441 358	84.3	6.7	X
5335	Detergents and soaps	483	16 459 545	8 792 949	53.4	17.0	X
5336	Sanitation chemicals, polishes, and waxes	185	4 151 369	987 203	23.8	.7	X
5338	Wood chemicals, naval stores, and gum	34	736 238	347 595	47.2	.7	X
5341	Insecticides, nonagricultural	126	1 472 293	195 205	13.3	.4	X
5342	Adhesives, sealants, and glues	71	1 809 588	645 493	35.7	1.2	X
5343	Explosives	117	902 790	842 765	93.4	1.6	X
5344	Other chemicals and allied products	1 013	30 295 689	23 415 236	77.3	45.3	X
5400	Petroleum products	10	185 542	15 836	8.5	Z	X
5420	Liquified petroleum gases (excluding natural gas)	7	29 690	2 556	8.6	Z	X
5800	Farm supplies	25	82 915	15 253	18.4	Z	.4
5811	Hay, straw, and alfalfa	25	82 915	15 253	18.4	Z	X
6000	Paint, paint supplies, and wallpaper	6	373 167	22 667	6.1	Z	X
9700	Service receipts and labor charges (including installed parts)	34	280 213	23 704	8.5	Z	9.9
9701	Labor charges for repair work	24	108 472	954	.9	Z	X
9703	Other service receipts and labor charges—Specify	23	97 392	1 792	1.8	Z	X
9810	Miscellaneous commodities	319	2 639 782	231 262	8.8	.4	X
9940	Rental and leasing receipts	68	322 708	50 726	15.7	.1	X
<b>422690</b>	<b>Other chemical &amp; allied products whsle</b>	<b>1 943</b>	<b>X</b>	<b>51 676 955</b>	<b>X</b>	<b>100.0</b>	<b>72.1</b>
1000	Medical, hospital, and surgical supplies	13	547 064	6 330	1.2	Z	X
1200	Copper and brass	8	43 058	8 333	19.4	Z	X
1700	Hardware	22	356 478	28 475	8.0	.1	X
2220	Garden machinery, equipment, and parts	262	919 089	239 825	26.1	.5	X
2320	General-purpose industrial machinery, equipment, and parts	69	808 711	55 310	6.8	.1	X
2440	Welding supplies (excluding gases)	276	1 353 150	248 617	18.4	.5	X
2450	Industrial containers and supplies	12	228 704	11 825	5.2	Z	10.9
2454	Other industrial containers and supplies	12	228 704	11 825	5.2	Z	X
2520	Custodial (janitors') equipment and supplies	104	1 403 482	112 579	8.0	.2	2.4
2523	Custodial supplies	103	1 400 016	111 957	8.0	.2	X
2530	Laundry and dry-cleaning equipment and supplies	8	205 523	36 009	17.5	.1	X
3400	Industrial and personal services paper and plastics	34	293 425	99 812	34.0	.2	9.3
3413	Industrial paper (wrapping, bags, cartons, etc.)	34	293 425	99 812	34.0	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	25	3 239 910	381 018	11.8	.7	.1
3515	Other toiletries and druggists' sundries	22	3 230 657	379 844	11.8	.7	X
4830	Canned foods	14	2 057 697	435 731	21.2	.8	X
4900	Grain and beans	16	42 500	9 066	21.3	Z	60.4
4911	Corn (for grain)	10	31 057	4 008	12.9	Z	X
4912	Oats and barley	14	30 361	1 594	5.3	Z	X
4913	Wheat	10	21 292	549	2.6	Z	X
4916	Other grain and beans (rice and edible and inedible beans)	13	34 234	1 276	3.7	Z	X
5300	Plastics materials and basic shapes	23	5 667 018	674 814	11.9	1.3	58.6
5313	Plastics raw materials	16	4 807 613	583 502	12.1	1.1	X
5314	Other plastics materials and basic shapes	9	972 646	88 416	9.1	.2	X
5320	Industrial gases (welding, etc.)	295	1 346 693	1 029 656	76.5	2.0	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	1 654	50 384 796	47 855 319	95.0	92.6	44.1
5331	Gasses, compressed and liquified, except L.P.	206	3 390 319	1 692 325	49.9	3.3	X
5332	Alkalies and chlorine	170	10 717 798	7 495 190	69.9	14.5	X
5334	Organic fibers	17	4 083 361	3 441 358	84.3	6.7	X
5335	Detergents and soaps	483	16 459 545	8 792 949	53.4	17.0	X
5336	Sanitation chemicals, polishes, and waxes	185	4 151 369	987 203	23.8	.7	X
5338	Wood chemicals, naval stores, and gum	34	736 238	347 595	47.2	.7	X
5341	Insecticides, nonagricultural	126	1 472 293	195 205	13.3	.4	X
5342	Adhesives, sealants, and glues	71	1 809 588	645 493	35.7	1.2	X
5343	Explosives	117	902 790	842 765	93.4	1.6	X
5344	Other chemicals and allied products	1 013	30 295 689	23 415 236	77.3	45.3	X
5400	Petroleum products	10	185 542	15 836	8.5	Z	X
5420	Liquified petroleum gases (excluding natural gas)	7	29 690	2 556	8.6	Z	X
5800	Farm supplies	25	82 915	15 253	18.4	Z	.4
5811	Hay, straw, and alfalfa	25	82 915	15 253	18.4	Z	X
6000	Paint, paint supplies, and wallpaper	6	373 167	22 667	6.1	Z	X
9700	Service receipts and labor charges (including installed parts)	34	280 213	23 704	8.5	Z	9.9
9701	Labor charges for repair work	24	108 472	954	.9	Z	X
9703	Other service receipts and labor charges—Specify	23	97 392	1 792	1.8	Z	X
9810	Miscellaneous commodities	319	2 639 782	231 262	8.8	.4	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422690</b>	<b>Other chemical &amp; allied products whsle—Con.</b>						
9940	Rental and leasing receipts .....	68	322 708	50 726	15.7	.1	X
<b>4226901</b>	<b>Industrial gases (except LP) whsle .....</b>	<b>291</b>	<b>X</b>	<b>1 302 718</b>	<b>X</b>	<b>100.0</b>	<b>56.2</b>
1000	Medical, hospital, and surgical supplies .....	11	57 265	1 433	2.5	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	7	39 044	683	1.7	.1	X
2440	Welding supplies (excluding gases) .....	181	693 557	208 627	30.1	16.0	X
2450	Industrial containers and supplies .....	7	33 265	219	.7	Z	X
5320	Industrial gases (welding, etc.) .....	291	1 302 718	1 021 227	78.4	78.4	X
9700	Service receipts and labor charges (including installed parts) .....	28	127 002	3 069	2.4	.2	X
9810	Miscellaneous commodities .....	46	234 624	8 622	3.7	.7	X
9940	Rental and leasing receipts .....	64	321 250	50 653	15.8	3.9	X
<b>4226902</b>	<b>Other chemical &amp; allied products whsle .....</b>	<b>1 652</b>	<b>X</b>	<b>50 374 237</b>	<b>X</b>	<b>100.0</b>	<b>72.5</b>
1200	Copper and brass .....	8	43 058	8 333	19.4	Z	X
1700	Hardware .....	17	340 067	26 314	7.7	.1	X
2220	Garden machinery, equipment, and parts .....	262	919 089	239 825	26.1	.5	X
2320	General-purpose industrial machinery, equipment, and parts .....	62	769 667	54 627	7.1	.1	X
2440	Welding supplies (excluding gases) .....	95	659 593	39 990	6.1	.1	X
2520	Custodial (janitors') equipment and supplies .....	103	1 400 016	111 957	8.0	.2	2.4
2523	Custodial supplies .....	103	1 400 016	111 957	8.0	.2	X
2530	Laundry and dry-cleaning equipment and supplies .....	8	205 523	36 009	17.5	.1	X
3400	Industrial and personal services paper and plastics .....	34	293 425	99 812	34.0	.2	9.3
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	34	293 425	99 812	34.0	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	22	3 230 657	379 844	11.8	.8	.1
3515	Other toiletries and druggists' sundries .....	22	3 230 657	379 844	11.8	.8	X
4830	Canned foods .....	14	2 057 697	435 731	21.2	.9	X
4900	Grain and beans .....	16	42 500	9 066	21.3	Z	60.8
4911	Corn (for grain) .....	10	31 057	4 008	12.9	Z	X
4912	Oats and barley .....	14	30 361	1 594	5.3	Z	X
4913	Wheat .....	10	21 292	549	2.6	Z	X
4916	Other grain and beans (rice and edible and inedible beans) .....	13	34 234	1 276	3.7	Z	X
5300	Plastics materials and basic shapes .....	23	5 667 018	674 814	11.9	1.3	58.9
5313	Plastics raw materials .....	16	4 807 613	583 502	12.1	1.2	X
5314	Other plastics materials and basic shapes .....	9	972 646	88 416	9.1	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	1 652	50 374 237	47 855 179	95.0	95.0	44.4
5331	Gasses, compressed and liquified, except L.P. ....	204	3 379 760	1 692 185	50.1	3.4	X
5332	Alkalies and chlorine .....	170	10 717 798	7 495 190	69.9	14.9	X
5334	Organic fibers .....	17	4 083 361	3 441 358	84.3	6.8	X
5335	Detergents and soaps .....	483	16 459 545	8 792 949	53.4	17.5	X
5336	Sanitation chemicals, polishes, and waxes .....	185	4 151 369	987 203	23.8	2.0	X
5338	Wood chemicals, naval stores, and gum .....	34	736 238	347 595	47.2	.7	X
5341	Insecticides, nonagricultural .....	126	1 472 293	195 205	13.3	.4	X
5342	Adhesives, sealants, and glues .....	71	1 809 588	645 493	35.7	1.3	X
5343	Explosives .....	117	902 790	842 765	93.4	1.7	X
5344	Other chemicals and allied products .....	1 013	30 295 689	23 415 236	77.3	46.5	X
5400	Petroleum products .....	10	185 542	15 836	8.5	Z	X
5800	Farm supplies .....	25	82 915	15 253	18.4	Z	.4
5811	Hay, straw, and alfalfa .....	25	82 915	15 253	18.4	Z	X
6000	Paint, paint supplies, and wallpaper .....	6	373 167	22 667	6.1	Z	X
9700	Service receipts and labor charges (including installed parts) .....	6	153 211	20 635	13.5	Z	X
9810	Miscellaneous commodities .....	273	2 405 158	222 640	9.3	.4	X
<b>4227</b>	<b>Petroleum &amp; petroleum products whsle .....</b>	<b>1 271</b>	<b>X</b>	<b>116 162 796</b>	<b>X</b>	<b>100.0</b>	<b>81.7</b>
0200	New and rebuilt automotive parts and supplies .....	135	7 000 802	226 527	3.2	.2	X
0300	Tires and tubes .....	11	3 178 833	1 546	Z	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	16	108 420	11 710	10.8	Z	X
4860	Other grocery specialties .....	6	197 012	4 914	2.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	195	6 253 142	505 060	8.1	.4	8.8
5331	Gasses, compressed and liquified, except L.P. ....	59	5 055 369	451 090	8.9	.4	X
5344	Other chemicals and allied products .....	108	280 727	10 379	3.7	Z	X
5400	Petroleum products .....	1 126	95 702 147	93 087 191	97.3	80.1	76.3
5411	Aviation gasoline .....	162	8 775 327	392 006	4.5	.3	X
5412	Motor gasoline .....	866	86 899 233	60 960 458	70.2	52.5	X
5413	Special naphtha .....	16	1 998 687	71 325	3.6	.1	X
5414	Jet fuel (naphtha or kerosine type) .....	265	31 061 588	2 259 042	7.3	1.9	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) .....	776	75 461 488	16 263 062	21.6	14.0	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	310	42 905 583	3 725 081	8.7	3.2	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.) .....	80	10 377 562	1 699 641	16.4	1.5	X
5418	Lubricating oil and greases .....	395	14 619 504	7 716 576	52.8	6.6	X
5420	Liquified petroleum gases (excluding natural gas) .....	55	5 627 190	2 177 863	38.7	1.9	X
5500	Crude oil .....	40	19 259 508	17 563 261	91.2	15.1	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.) .....	250	9 470 874	2 140 839	22.6	1.8	X
5800	Farm supplies .....	9	112 152	21 404	19.1	Z	10.8
5811	Hay, straw, and alfalfa .....	6	98 288	524	.5	Z	X
5812	Feeds (poultry and livestock) not mixed on location .....	6	98 288	1 054	1.1	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners .....	6	98 288	3 709	3.8	Z	X
5816	Other agricultural chemicals and fertilizers .....	9	112 152	14 003	12.5	Z	X
5817	Seeds and bulbs .....	6	98 288	524	.5	Z	X
5818	Other farm supplies (including harness and saddlery equipment) .....	6	98 288	1 590	1.6	Z	X
9700	Service receipts and labor charges (including installed parts) .....	40	383 543	24 497	6.4	Z	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4227</b>	<b>Petroleum &amp; petroleum products whse—Con.</b>						
9810	Miscellaneous commodities .....	71	8 931 104	96 809	1.1	.1	X
9940	Rental and leasing receipts .....	37	5 500 374	30 110	.5	Z	X
<b>42271</b>	<b>Petroleum bulk stations &amp; terminals .....</b>	<b>892</b>	<b>X</b>	<b>83 944 314</b>	<b>X</b>	<b>100.0</b>	<b>85.5</b>
0200	New and rebuilt automotive parts and supplies .....	23	1 261 710	83 549	6.6	.1	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	16	108 420	11 710	10.8	Z	X
4860	Other grocery specialties .....	6	197 012	4 914	2.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	28	917 046	43 591	4.8	.1	X
5400	Petroleum products .....	844	67 220 248	65 847 119	98.0	78.4	84.0
5411	Aviation gasoline .....	35	5 457 706	262 202	4.8	.3	X
5412	Motor gasoline .....	697	61 924 118	46 483 866	75.1	55.4	X
5413	Special naphtha .....	12	1 389 109	52 522	3.8	.1	X
5414	Jet fuel (naphtha or kerosine type) .....	131	14 719 847	2 015 024	13.7	2.4	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) .....	603	50 344 959	11 004 098	21.9	13.1	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	287	26 530 280	1 788 426	6.7	2.1	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.) .....	67	5 894 274	1 404 680	23.8	1.7	X
5418	Lubricating oil and greases .....	149	4 449 877	2 836 301	63.7	3.4	X
5420	Liquified petroleum gases (excluding natural gas) .....	45	3 574 788	1 882 522	52.7	2.2	X
5500	Crude oil .....	27	16 990 845	15 669 075	92.2	18.7	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.) .....	34	4 144 614	248 798	6.0	.3	X
5800	Farm supplies .....	6	98 288	19 055	19.4	Z	10.4
5811	Hay, straw, and alfalfa .....	6	98 288	524	.5	Z	X
5812	Feeds (poultry and livestock) not mixed on location .....	6	98 288	1 054	1.1	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners .....	6	98 288	3 709	3.8	Z	X
5816	Other agricultural chemicals and fertilizers .....	6	98 288	11 654	11.9	Z	X
5817	Seeds and bulbs .....	6	98 288	524	.5	Z	X
5818	Other farm supplies (including harness and saddlery equipment) .....	6	98 288	1 590	1.6	Z	X
9700	Service receipts and labor charges (including installed parts) .....	38	378 355	22 751	6.0	Z	X
9810	Miscellaneous commodities .....	63	5 838 816	90 656	1.6	.1	X
9940	Rental and leasing receipts .....	29	2 724 608	13 436	.5	Z	X
<b>422710</b>	<b>Petroleum bulk stations &amp; terminals .....</b>	<b>892</b>	<b>X</b>	<b>83 944 314</b>	<b>X</b>	<b>100.0</b>	<b>85.5</b>
0200	New and rebuilt automotive parts and supplies .....	23	1 261 710	83 549	6.6	.1	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	16	108 420	11 710	10.8	Z	X
4860	Other grocery specialties .....	6	197 012	4 914	2.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	28	917 046	43 591	4.8	.1	X
5400	Petroleum products .....	844	67 220 248	65 847 119	98.0	78.4	84.0
5411	Aviation gasoline .....	35	5 457 706	262 202	4.8	.3	X
5412	Motor gasoline .....	697	61 924 118	46 483 866	75.1	55.4	X
5413	Special naphtha .....	12	1 389 109	52 522	3.8	.1	X
5414	Jet fuel (naphtha or kerosine type) .....	131	14 719 847	2 015 024	13.7	2.4	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) .....	603	50 344 959	11 004 098	21.9	13.1	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	287	26 530 280	1 788 426	6.7	2.1	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.) .....	67	5 894 274	1 404 680	23.8	1.7	X
5418	Lubricating oil and greases .....	149	4 449 877	2 836 301	63.7	3.4	X
5420	Liquified petroleum gases (excluding natural gas) .....	45	3 574 788	1 882 522	52.7	2.2	X
5500	Crude oil .....	27	16 990 845	15 669 075	92.2	18.7	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.) .....	34	4 144 614	248 798	6.0	.3	X
5800	Farm supplies .....	6	98 288	19 055	19.4	Z	10.4
5811	Hay, straw, and alfalfa .....	6	98 288	524	.5	Z	X
5812	Feeds (poultry and livestock) not mixed on location .....	6	98 288	1 054	1.1	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners .....	6	98 288	3 709	3.8	Z	X
5816	Other agricultural chemicals and fertilizers .....	6	98 288	11 654	11.9	Z	X
5817	Seeds and bulbs .....	6	98 288	524	.5	Z	X
5818	Other farm supplies (including harness and saddlery equipment) .....	6	98 288	1 590	1.6	Z	X
9700	Service receipts and labor charges (including installed parts) .....	38	378 355	22 751	6.0	Z	X
9810	Miscellaneous commodities .....	63	5 838 816	90 656	1.6	.1	X
9940	Rental and leasing receipts .....	29	2 724 608	13 436	.5	Z	X
<b>4227101</b>	<b>Petroleum bulk stations &amp; terminals (except LP) .....</b>	<b>865</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
0200	New and rebuilt automotive parts and supplies .....	23	D	D	D	D	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	16	D	D	D	D	X
4860	Other grocery specialties .....	6	D	D	D	D	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	28	D	D	D	D	X
5400	Petroleum products .....	844	D	D	D	D	D
5411	Aviation gasoline .....	35	D	D	D	D	X
5412	Motor gasoline .....	697	D	D	D	D	X
5413	Special naphtha .....	12	D	D	D	D	X
5414	Jet fuel (naphtha or kerosine type) .....	131	D	D	D	D	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) .....	603	D	D	D	D	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	287	D	D	D	D	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.) .....	67	D	D	D	D	X
5418	Lubricating oil and greases .....	149	D	D	D	D	X
5420	Liquified petroleum gases (excluding natural gas) .....	18	D	D	D	D	X
5500	Crude oil .....	27	D	D	D	D	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.) .....	34	D	D	D	D	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4227101</b>	<b>Petroleum bulk stations &amp; terminals (except LP)—Con.</b>						
5800	Farm supplies . . . . .	6	D	D	D	D	D
5811	Hay, straw, and alfalfa . . . . .	6	D	D	D	D	X
5812	Feeds (poultry and livestock) not mixed on location . . . . .	6	D	D	D	D	X
5814	Weed killers, soil sterilizers, and soil conditioners . . . . .	6	D	D	D	D	X
5816	Other agricultural chemicals and fertilizers . . . . .	6	D	D	D	D	X
5817	Seeds and bulbs . . . . .	6	D	D	D	D	X
5818	Other farm supplies (including harness and saddlery equipment) . . . . .	6	D	D	D	D	X
9700	Service receipts and labor charges (including installed parts) . . . . .	32	D	D	D	D	X
9810	Miscellaneous commodities . . . . .	62	D	D	D	D	X
9940	Rental and leasing receipts . . . . .	29	D	D	D	D	X
<b>42271011</b>	<b>Petroleum bulk stations (except LP) . . . . .</b>	<b>198</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
0200	New and rebuilt automotive parts and supplies . . . . .	22	D	D	D	D	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	26	D	D	D	D	X
5400	Petroleum products . . . . .	195	D	D	D	D	D
5412	Motor gasoline . . . . .	93	D	D	D	D	X
5414	Jet fuel (naphtha or kerosine type) . . . . .	13	D	D	D	D	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) . . . . .	65	D	D	D	D	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) . . . . .	31	D	D	D	D	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.) . . . . .	20	D	D	D	D	X
5418	Lubricating oil and greases . . . . .	130	D	D	D	D	X
5420	Liquified petroleum gases (excluding natural gas) . . . . .	7	D	D	D	D	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.) . . . . .	11	D	D	D	D	X
5800	Farm supplies . . . . .	6	D	D	D	D	D
5811	Hay, straw, and alfalfa . . . . .	6	D	D	D	D	X
5812	Feeds (poultry and livestock) not mixed on location . . . . .	6	D	D	D	D	X
5814	Weed killers, soil sterilizers, and soil conditioners . . . . .	6	D	D	D	D	X
5816	Other agricultural chemicals and fertilizers . . . . .	6	D	D	D	D	X
5817	Seeds and bulbs . . . . .	6	D	D	D	D	X
5818	Other farm supplies (including harness and saddlery equipment) . . . . .	6	D	D	D	D	X
9700	Service receipts and labor charges (including installed parts) . . . . .	14	D	D	D	D	X
9810	Miscellaneous commodities . . . . .	14	D	D	D	D	X
<b>42271012</b>	<b>Petroleum bulk terminals (except LP) . . . . .</b>	<b>667</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies . . . . .	14	D	D	D	D	X
5400	Petroleum products . . . . .	649	D	D	D	D	D
5411	Aviation gasoline . . . . .	32	D	D	D	D	X
5412	Motor gasoline . . . . .	604	D	D	D	D	X
5413	Special naphtha . . . . .	12	D	D	D	D	X
5414	Jet fuel (naphtha or kerosine type) . . . . .	118	D	D	D	D	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) . . . . .	538	D	D	D	D	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) . . . . .	256	D	D	D	D	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.) . . . . .	46	D	D	D	D	X
5418	Lubricating oil and greases . . . . .	18	D	D	D	D	X
5420	Liquified petroleum gases (excluding natural gas) . . . . .	11	D	D	D	D	X
5500	Crude oil . . . . .	25	D	D	D	D	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.) . . . . .	23	D	D	D	D	X
9700	Service receipts and labor charges (including installed parts) . . . . .	18	D	D	D	D	X
9810	Miscellaneous commodities . . . . .	48	D	D	D	D	X
9940	Rental and leasing receipts . . . . .	27	D	D	D	D	X
<b>4227102</b>	<b>Liquefied petroleum bulk stations &amp; terminals . . . . .</b>	<b>27</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
5420	Liquified petroleum gases (excluding natural gas) . . . . .	27	D	D	D	D	X
9700	Service receipts and labor charges (including installed parts) . . . . .	6	D	D	D	D	X
<b>42272</b>	<b>Petroleum &amp; petroleum prod whse (exc bulk stations &amp; terminals) . . . . .</b>	<b>379</b>	<b>X</b>	<b>32 218 482</b>	<b>X</b>	<b>100.0</b>	<b>72.0</b>
0200	New and rebuilt automotive parts and supplies . . . . .	112	5 739 092	142 978	2.5	.4	X
0300	Tires and tubes . . . . .	8	3 107 715	652	Z	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	167	5 336 096	461 469	8.6	1.4	X
5400	Petroleum products . . . . .	282	28 481 899	27 240 072	95.6	84.5	X
5420	Liquified petroleum gases (excluding natural gas) . . . . .	10	2 052 402	295 341	14.4	.9	X
5500	Crude oil . . . . .	13	2 268 663	1 894 186	83.5	5.9	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.) . . . . .	216	5 326 260	1 892 041	35.5	5.9	X
9810	Miscellaneous commodities . . . . .	8	3 092 288	6 153	.2	Z	X
9940	Rental and leasing receipts . . . . .	8	2 775 766	16 674	.6	.1	X
<b>422720</b>	<b>Petroleum &amp; petroleum prod whse (exc bulk stations &amp; terminals) . . . . .</b>	<b>379</b>	<b>X</b>	<b>32 218 482</b>	<b>X</b>	<b>100.0</b>	<b>72.0</b>
0200	New and rebuilt automotive parts and supplies . . . . .	112	5 739 092	142 978	2.5	.4	X
0300	Tires and tubes . . . . .	8	3 107 715	652	Z	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	167	5 336 096	461 469	8.6	1.4	X
5400	Petroleum products . . . . .	282	28 481 899	27 240 072	95.6	84.5	X
5420	Liquified petroleum gases (excluding natural gas) . . . . .	10	2 052 402	295 341	14.4	.9	X
5500	Crude oil . . . . .	13	2 268 663	1 894 186	83.5	5.9	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.) . . . . .	216	5 326 260	1 892 041	35.5	5.9	X
9810	Miscellaneous commodities . . . . .	8	3 092 288	6 153	.2	Z	X
9940	Rental and leasing receipts . . . . .	8	2 775 766	16 674	.6	.1	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4228</b>	<b>Beer, wine, &amp; distilled alcoholic beverage whse</b> .....	<b>161</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
4850	Soft drinks and bottled water .....	7	D	D	D	D	X
5600	Beer and ale .....	31	D	D	D	D	X
5700	Wines and distilled alcoholic beverages .....	137	D	D	D	D	X
9810	Miscellaneous commodities .....	8	D	D	D	D	X
<b>42281</b>	<b>Beer &amp; ale whse</b> .....	<b>28</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
4850	Soft drinks and bottled water .....	6	D	D	D	D	X
5600	Beer and ale .....	28	D	D	D	D	X
9810	Miscellaneous commodities .....	6	D	D	D	D	X
<b>422810</b>	<b>Beer &amp; ale whse</b> .....	<b>28</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
4850	Soft drinks and bottled water .....	6	D	D	D	D	X
5600	Beer and ale .....	28	D	D	D	D	X
9810	Miscellaneous commodities .....	6	D	D	D	D	X
<b>42282</b>	<b>Wine &amp; distilled alcoholic beverage whse</b> .....	<b>133</b>	<b>X</b>	<b>8 055 507</b>	<b>X</b>	<b>100.0</b>	<b>80.0</b>
5700	Wines and distilled alcoholic beverages .....	133	8 055 507	7 890 425	98.0	98.0	43.7
5711	Wines .....	71	4 391 958	2 207 131	50.3	27.4	X
5712	Distilled liquor (including premixed alcoholic drinks) .....	114	7 707 898	5 683 294	73.7	70.6	X
<b>422820</b>	<b>Wine &amp; distilled alcoholic beverage whse</b> .....	<b>133</b>	<b>X</b>	<b>8 055 507</b>	<b>X</b>	<b>100.0</b>	<b>80.0</b>
5700	Wines and distilled alcoholic beverages .....	133	8 055 507	7 890 425	98.0	98.0	43.7
5711	Wines .....	71	4 391 958	2 207 131	50.3	27.4	X
5712	Distilled liquor (including premixed alcoholic drinks) .....	114	7 707 898	5 683 294	73.7	70.6	X
<b>4228201</b>	<b>Wine &amp; distilled alcoholic bev (licensed operation) whse</b> .....	<b>133</b>	<b>X</b>	<b>8 055 507</b>	<b>X</b>	<b>100.0</b>	<b>80.0</b>
5700	Wines and distilled alcoholic beverages .....	133	8 055 507	7 890 425	98.0	98.0	X
<b>4229</b>	<b>Miscellaneous nondurable goods whse</b> .....	<b>1 936</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
0300	Tires and tubes .....	15	D	D	D	D	X
0620	Plywood and millwork .....	33	D	D	D	D	X
0720	Roofing, siding, and insulation materials .....	7	D	D	D	D	X
0740	Other construction materials .....	37	D	D	D	D	X
1500	Electrical appliances, household .....	15	D	D	D	D	D
1517	Vacuum cleaners and sewing machines, household .....	15	D	D	D	D	X
1700	Hardware .....	41	D	D	D	D	X
2200	Farm machinery, equipment, and parts .....	51	D	D	D	D	D
2214	New dairy farm and barn equipment .....	49	D	D	D	D	X
2220	Garden machinery, equipment, and parts .....	29	D	D	D	D	X
2700	Sporting and recreational goods and supplies .....	34	D	D	D	D	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	7	D	D	D	D	X
3140	Prerecorded video tapes .....	6	D	D	D	D	X
3200	Printing and writing paper .....	6	D	D	D	D	D
3212	Fine roll paper .....	6	D	D	D	D	X
3213	Other printing and writing paper .....	6	D	D	D	D	X
3300	Stationery, office supplies and greeting cards .....	21	D	D	D	D	D
3311	Business forms .....	7	D	D	D	D	X
3312	Stationery, photocopy paper, and typing paper .....	6	D	D	D	D	X
3313	Inked ribbons, carbon paper, pens and pencils .....	6	D	D	D	D	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	15	D	D	D	D	X
3400	Industrial and personal services paper and plastics .....	8	D	D	D	D	D
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	6	D	D	D	D	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	6	D	D	D	D	X
3415	Other industrial and personal service paper .....	6	D	D	D	D	X
4900	Grain and beans .....	49	D	D	D	D	D
4911	Corn (for grain) .....	41	D	D	D	D	X
4912	Oats and barley .....	21	D	D	D	D	X
4913	Wheat .....	40	D	D	D	D	X
4915	Soybeans .....	32	D	D	D	D	X
4916	Other grain and beans (rice and edible and inedible beans) .....	44	D	D	D	D	X
5300	Plastics materials and basic shapes .....	6	D	D	D	D	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	17	D	D	D	D	X
5420	Liquified petroleum gases (excluding natural gas) .....	35	D	D	D	D	X
5800	Farm supplies .....	718	D	D	D	D	D
5811	Hay, straw, and alfalfa .....	37	D	D	D	D	X
5812	Feeds (poultry and livestock) not mixed on location .....	122	D	D	D	D	X
5813	Prepared feeds (poultry and livestock) mixed on location .....	25	D	D	D	D	X
5814	Weed killers, soil sterilizers, and soil conditioners .....	432	D	D	D	D	X
5815	Insecticides, fungicides, and pesticides .....	421	D	D	D	D	X
5816	Other agricultural chemicals and fertilizers .....	594	D	D	D	D	X
5817	Seeds and bulbs .....	339	D	D	D	D	X
5818	Other farm supplies (including harness and saddlery equipment) .....	84	D	D	D	D	X
5900	Tobacco and tobacco products .....	62	D	D	D	D	D
5911	Cigars .....	35	D	D	D	D	X
5912	Cigarettes .....	29	D	D	D	D	X
5913	Other tobacco products (excluding leaf) .....	6	D	D	D	D	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4229</b>	<b>Miscellaneous nondurable goods whsle—Con.</b>						
6000	Paint, paint supplies, and wallpaper	390	D	D	D	D	D
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	245	D	D	D	D	X
6012	Industrial/OEM coatings (coatings applied by original manufacturers to products during manufacturing)	121	D	D	D	D	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings)	130	D	D	D	D	X
6014	Paint supplies	193	D	D	D	D	X
6015	Wallpaper	95	D	D	D	D	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	675	D	D	D	D	D
6101	Books	174	D	D	D	D	D
6102	Other periodicals, newspapers, and miscellaneous printed materials	562	D	D	D	D	X
6110	Flowers and florists' supplies	12	D	D	D	D	X
6120	Art goods (including novelties and souvenirs)	16	D	D	D	D	D
6121	Art materials	14	D	D	D	D	X
6130	Textile bags, bagging, and burlap	6	D	D	D	D	X
6150	Nondurable goods, n.e.c.	85	D	D	D	D	X
9700	Service receipts and labor charges (including installed parts)	62	D	D	D	D	X
9810	Miscellaneous commodities	56	D	D	D	D	X
<b>42291</b>	<b>Farm supplies whsle</b>	<b>718</b>	<b>X</b>	<b>18 788 908</b>	<b>X</b>	<b>100.0</b>	<b>76.4</b>
0300	Tires and tubes	15	27 661	137	.5	Z	X
0620	Plywood and millwork	33	50 522	925	1.8	Z	X
0740	Other construction materials	37	85 252	2 714	3.2	Z	X
1500	Electrical appliances, household	15	27 575	497	1.8	Z	8.7
1517	Vacuum cleaners and sewing machines, household	15	27 575	497	1.8	Z	X
1700	Hardware	40	82 241	1 647	2.0	Z	X
2200	Farm machinery, equipment, and parts	51	446 933	24 056	5.4	.1	1.3
2214	New dairy farm and barn equipment	49	441 082	24 004	5.4	.1	X
2220	Garden machinery, equipment, and parts	29	59 779	1 015	1.7	Z	X
2700	Sporting and recreational goods and supplies	34	66 995	4 087	6.1	Z	X
4900	Grain and beans	49	156 404	45 933	29.4	.2	49.2
4911	Corn (for grain)	41	151 506	17 337	11.4	.1	X
4912	Oats and barley	21	21 865	585	2.7	Z	X
4913	Wheat	40	86 783	2 053	2.4	Z	X
4915	Soybeans	32	147 175	21 411	14.5	.1	X
4916	Other grain and beans (rice and edible and inedible beans)	44	101 420	4 547	4.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	15	2 270 304	450 217	19.8	2.4	X
5420	Liquified petroleum gases (excluding natural gas)	35	73 784	1 704	2.3	Z	X
5800	Farm supplies	718	18 788 908	18 215 702	96.9	96.9	36.5
5811	Hay, straw, and alfalfa	37	85 718	1 398	1.6	Z	X
5812	Feeds (poultry and livestock) not mixed on location	122	4 582 077	1 968 380	43.0	10.5	X
5813	Prepared feeds (poultry and livestock) mixed on location	25	469 328	43 537	9.3	.2	X
5814	Weed killers, soil sterilizers, and soil conditioners	432	6 818 775	3 663 315	53.7	19.5	X
5815	Insecticides, fungicides, and pesticides	421	5 727 915	1 878 895	32.8	10.0	X
5816	Other agricultural chemicals and fertilizers	594	13 285 834	10 487 786	78.9	55.8	X
5817	Seeds and bulbs	339	1 892 867	108 601	5.7	.6	X
5818	Other farm supplies (including harness and saddlery equipment)	84	348 374	63 789	18.3	.3	X
6000	Paint, paint supplies, and wallpaper	34	58 962	731	1.2	Z	X
9700	Service receipts and labor charges (including installed parts)	47	91 003	4 906	5.4	Z	X
9810	Miscellaneous commodities	38	339 579	16 886	5.0	.1	X
<b>422910</b>	<b>Farm supplies whsle</b>	<b>718</b>	<b>X</b>	<b>18 788 908</b>	<b>X</b>	<b>100.0</b>	<b>76.4</b>
0300	Tires and tubes	15	27 661	137	.5	Z	X
0620	Plywood and millwork	33	50 522	925	1.8	Z	X
0740	Other construction materials	37	85 252	2 714	3.2	Z	X
1500	Electrical appliances, household	15	27 575	497	1.8	Z	8.7
1517	Vacuum cleaners and sewing machines, household	15	27 575	497	1.8	Z	X
1700	Hardware	40	82 241	1 647	2.0	Z	X
2200	Farm machinery, equipment, and parts	51	446 933	24 056	5.4	.1	1.3
2214	New dairy farm and barn equipment	49	441 082	24 004	5.4	.1	X
2220	Garden machinery, equipment, and parts	29	59 779	1 015	1.7	Z	X
2700	Sporting and recreational goods and supplies	34	66 995	4 087	6.1	Z	X
4900	Grain and beans	49	156 404	45 933	29.4	.2	49.2
4911	Corn (for grain)	41	151 506	17 337	11.4	.1	X
4912	Oats and barley	21	21 865	585	2.7	Z	X
4913	Wheat	40	86 783	2 053	2.4	Z	X
4915	Soybeans	32	147 175	21 411	14.5	.1	X
4916	Other grain and beans (rice and edible and inedible beans)	44	101 420	4 547	4.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	15	2 270 304	450 217	19.8	2.4	X
5420	Liquified petroleum gases (excluding natural gas)	35	73 784	1 704	2.3	Z	X
5800	Farm supplies	718	18 788 908	18 215 702	96.9	96.9	36.5
5811	Hay, straw, and alfalfa	37	85 718	1 398	1.6	Z	X
5812	Feeds (poultry and livestock) not mixed on location	122	4 582 077	1 968 380	43.0	10.5	X
5813	Prepared feeds (poultry and livestock) mixed on location	25	469 328	43 537	9.3	.2	X
5814	Weed killers, soil sterilizers, and soil conditioners	432	6 818 775	3 663 315	53.7	19.5	X
5815	Insecticides, fungicides, and pesticides	421	5 727 915	1 878 895	32.8	10.0	X
5816	Other agricultural chemicals and fertilizers	594	13 285 834	10 487 786	78.9	55.8	X
5817	Seeds and bulbs	339	1 892 867	108 601	5.7	.6	X
5818	Other farm supplies (including harness and saddlery equipment)	84	348 374	63 789	18.3	.3	X

See footnotes at end of table.



**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422910</b>	<b>Farm supplies whsle—Con.</b>						
6000	Paint, paint supplies, and wallpaper .....	34	58 962	731	1.2	Z	X
9700	Service receipts and labor charges (including installed parts) .....	47	91 003	4 906	5.4	Z	X
9810	Miscellaneous commodities .....	38	339 579	16 886	5.0	.1	X
<b>4229101</b>	<b>Farm supplies—farm dealers .....</b>	<b>510</b>	<b>X</b>	<b>3 131 362</b>	<b>X</b>	<b>100.0</b>	<b>73.9</b>
0300	Tires and tubes .....	15	27 661	137	.5	Z	X
0620	Plywood and millwork .....	31	44 671	818	1.8	Z	X
0740	Other construction materials .....	35	79 401	1 633	2.1	.1	X
1500	Electrical appliances, household .....	15	27 575	497	1.8	Z	8.4
1517	Vacuum cleaners and sewing machines, household .....	15	27 575	497	1.8	Z	X
1700	Hardware .....	36	75 013	1 295	1.7	Z	X
2200	Farm machinery, equipment, and parts .....	49	441 082	24 004	5.4	.8	1.2
2214	New dairy farm and barn equipment .....	49	441 082	24 004	5.4	.8	X
2220	Garden machinery, equipment, and parts .....	29	59 779	1 015	1.7	Z	X
2700	Sporting and recreational goods and supplies .....	32	61 144	3 980	6.5	.1	X
4900	Grain and beans .....	48	114 054	28 428	24.9	.9	38.4
4911	Corn (for grain) .....	40	109 156	5 692	5.2	.2	X
4912	Oats and barley .....	21	21 865	585	2.7	Z	X
4913	Wheat .....	40	86 783	2 053	2.4	.1	X
4915	Soybeans .....	31	104 825	15 551	14.8	.5	X
4916	Other grain and beans (rice and edible and inedible beans) .....	44	101 420	4 547	4.5	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	10	28 736	2 146	7.5	.1	X
5420	Liquified petroleum gases (excluding natural gas) .....	35	73 784	1 704	2.3	.1	X
5800	Farm supplies .....	510	3 131 362	3 050 970	97.4	97.4	68.6
5811	Hay, straw, and alfalfa .....	37	85 718	1 398	1.6	Z	X
5812	Feeds (poultry and livestock) not mixed on location .....	95	701 385	562 036	80.1	17.9	X
5813	Prepared feeds (poultry and livestock) mixed on location .....	21	107 860	39 933	37.0	1.3	X
5814	Weed killers, soil sterilizers, and soil conditioners .....	345	2 323 130	787 015	33.9	25.1	X
5815	Insecticides, fungicides, and pesticides .....	344	1 837 685	558 283	30.4	17.8	X
5816	Other agricultural chemicals and fertilizers .....	448	2 168 239	955 029	44.0	30.5	X
5817	Seeds and bulbs .....	318	1 529 637	89 427	5.8	2.9	X
5818	Other farm supplies (including harness and saddlery equipment) .....	82	342 512	57 848	16.9	1.8	X
6000	Paint, paint supplies, and wallpaper .....	32	53 111	464	.9	Z	X
9700	Service receipts and labor charges (including installed parts) .....	42	78 156	3 329	4.3	.1	X
9810	Miscellaneous commodities .....	33	60 861	3 118	5.1	.1	X
<b>4229102</b>	<b>Farm supplies—whsle distributors .....</b>	<b>208</b>	<b>X</b>	<b>15 657 546</b>	<b>X</b>	<b>100.0</b>	<b>76.9</b>
5800	Farm supplies .....	208	15 657 546	15 164 732	96.9	96.9	30.1
5812	Feeds (poultry and livestock) not mixed on location .....	27	3 880 692	1 406 344	36.2	9.0	X
5814	Weed killers, soil sterilizers, and soil conditioners .....	87	4 495 645	2 876 300	64.0	18.4	X
5815	Insecticides, fungicides, and pesticides .....	77	3 890 230	1 320 612	33.9	8.4	X
5816	Other agricultural chemicals and fertilizers .....	146	11 117 595	9 532 757	85.7	60.9	X
5817	Seeds and bulbs .....	21	363 230	19 174	5.3	.1	X
<b>42292</b>	<b>Book, periodical, &amp; newspaper whsle .....</b>	<b>674</b>	<b>X</b>	<b>14 024 800</b>	<b>X</b>	<b>100.0</b>	<b>73.1</b>
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	7	101 777	13 263	13.0	.1	X
3300	Stationery, office supplies and greeting cards .....	12	111 073	35 258	31.7	.3	5.3
3311	Business forms .....	7	94 139	22 940	24.4	.2	X
3313	Inked ribbons, carbon paper, pens and pencils .....	6	16 934	840	5.0	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	7	94 139	11 478	12.2	.1	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	674	14 024 800	13 948 169	99.5	99.5	56.0
6101	Books .....	174	6 853 291	6 015 226	87.8	42.9	X
6102	Other periodicals, newspapers, and miscellaneous printed materials .....	562	8 945 074	7 932 943	88.7	56.6	X
9810	Miscellaneous commodities .....	9	185 313	6 063	3.3	Z	X
<b>422920</b>	<b>Book, periodical, &amp; newspaper whsle .....</b>	<b>674</b>	<b>X</b>	<b>14 024 800</b>	<b>X</b>	<b>100.0</b>	<b>73.1</b>
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	7	101 777	13 263	13.0	.1	X
3300	Stationery, office supplies and greeting cards .....	12	111 073	35 258	31.7	.3	5.3
3311	Business forms .....	7	94 139	22 940	24.4	.2	X
3313	Inked ribbons, carbon paper, pens and pencils .....	6	16 934	840	5.0	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	7	94 139	11 478	12.2	.1	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	674	14 024 800	13 948 169	99.5	99.5	56.0
6101	Books .....	174	6 853 291	6 015 226	87.8	42.9	X
6102	Other periodicals, newspapers, and miscellaneous printed materials .....	562	8 945 074	7 932 943	88.7	56.6	X
9810	Miscellaneous commodities .....	9	185 313	6 063	3.3	Z	X
<b>42293</b>	<b>Flower, nursery stock, &amp; florists' supplies whsle .....</b>	<b>12</b>	<b>X</b>	<b>79 855</b>	<b>X</b>	<b>100.0</b>	<b>80.5</b>
6110	Flowers and florists' supplies .....	12	79 855	79 826	100.0	100.0	X
<b>422930</b>	<b>Flower, nursery stock, &amp; florists' supplies whsle .....</b>	<b>12</b>	<b>X</b>	<b>79 855</b>	<b>X</b>	<b>100.0</b>	<b>80.5</b>
6110	Flowers and florists' supplies .....	12	79 855	79 826	100.0	100.0	X
<b>42294</b>	<b>Tobacco &amp; tobacco product whsle .....</b>	<b>62</b>	<b>X</b>	<b>18 550 203</b>	<b>X</b>	<b>100.0</b>	<b>98.4</b>
5900	Tobacco and tobacco products .....	62	18 550 203	18 549 046	100.0	100.0	81.6
5911	Cigars .....	35	3 257 061	2 835 153	87.0	15.3	X
5912	Cigarettes .....	29	13 571 868	13 568 083	100.0	73.1	X
5913	Other tobacco products (excluding leaf) .....	6	2 458 205	2 145 810	87.3	11.6	X

See footnotes at end of table.

**Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422940</b>	<b>Tobacco &amp; tobacco product whsle</b> .....	<b>62</b>	<b>X</b>	<b>18 550 203</b>	<b>X</b>	<b>100.0</b>	<b>98.4</b>
5900	Tobacco and tobacco products .....	62		18 550 203	100.0	100.0	81.6
5911	Cigars .....	35		3 257 061	87.0	15.3	X
5912	Cigarettes .....	29		13 571 868	100.0	73.1	X
5913	Other tobacco products (excluding leaf) .....	6		2 458 205	87.3	11.6	X
<b>42295</b>	<b>Paint, varnish, &amp; supplies whsle</b> .....	<b>356</b>	<b>X</b>	<b>2 987 359</b>	<b>X</b>	<b>100.0</b>	<b>51.0</b>
6000	Paint, paint supplies, and wallpaper .....	356		2 987 359	94.2	94.2	42.6
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	245		1 969 413	66.6	43.9	X
6012	Industrial/OEM coatings (coatings applied by original manufacturers to products during manufacturing) .....	121		1 225 890	53.3	21.9	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) ..	130		996 323	52.5	17.5	X
6014	Paint supplies .....	193		746 379	26.8	6.7	X
6015	Wallpaper .....	95		221 416	56.2	4.2	X
9700	Service receipts and labor charges (including installed parts) .....	10		338 346	39.0	4.4	X
9810	Miscellaneous commodities .....	7		4 450	3.3	Z	X
<b>422950</b>	<b>Paint, varnish, &amp; supplies whsle</b> .....	<b>356</b>	<b>X</b>	<b>2 987 359</b>	<b>X</b>	<b>100.0</b>	<b>51.0</b>
6000	Paint, paint supplies, and wallpaper .....	356		2 987 359	94.2	94.2	42.6
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	245		1 969 413	66.6	43.9	X
6012	Industrial/OEM coatings (coatings applied by original manufacturers to products during manufacturing) .....	121		1 225 890	53.3	21.9	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) ..	130		996 323	52.5	17.5	X
6014	Paint supplies .....	193		746 379	26.8	6.7	X
6015	Wallpaper .....	95		221 416	56.2	4.2	X
9700	Service receipts and labor charges (including installed parts) .....	10		338 346	39.0	4.4	X
9810	Miscellaneous commodities .....	7		4 450	3.3	Z	X
<b>4229501</b>	<b>Paint, varnish, &amp; supplies whsle</b> .....	<b>356</b>	<b>X</b>	<b>2 987 359</b>	<b>X</b>	<b>100.0</b>	<b>51.0</b>
6000	Paint, paint supplies, and wallpaper .....	356		2 987 359	94.2	94.2	42.6
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	245		1 969 413	66.6	43.9	X
6012	Industrial/OEM coatings (coatings applied by original manufacturers to products during manufacturing) .....	121		1 225 890	53.3	21.9	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) ..	130		996 323	52.5	17.5	X
6014	Paint supplies .....	193		746 379	26.8	6.7	X
6015	Wallpaper .....	95		221 416	56.2	4.2	X
9700	Service receipts and labor charges (including installed parts) .....	10		338 346	39.0	4.4	X
9810	Miscellaneous commodities .....	7		4 450	3.3	Z	X
<b>42299</b>	<b>Other miscellaneous nondurable goods whsle</b> .....	<b>114</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
3200	Printing and writing paper .....	6	D	D	D	D	D
3212	Fine roll paper .....	6	D	D	D	D	X
3213	Other printing and writing paper .....	6	D	D	D	D	X
3300	Stationery, office supplies and greeting cards .....	9	D	D	D	D	D
3312	Stationery, photocopy paper, and typing paper .....	6	D	D	D	D	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	8	D	D	D	D	X
3400	Industrial and personal services paper and plastics .....	6	D	D	D	D	D
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	6	D	D	D	D	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	6	D	D	D	D	X
3415	Other industrial and personal service paper .....	6	D	D	D	D	X
6120	Art goods (including novelties and souvenirs) .....	16	D	D	D	D	D
6121	Art materials .....	14	D	D	D	D	X
6130	Textile bags, bagging, and burlap .....	6	D	D	D	D	X
6150	Nondurable goods, n.e.c. .....	85	D	D	D	D	X
<b>422990</b>	<b>Other miscellaneous nondurable goods whsle</b> .....	<b>114</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
3200	Printing and writing paper .....	6	D	D	D	D	D
3212	Fine roll paper .....	6	D	D	D	D	X
3213	Other printing and writing paper .....	6	D	D	D	D	X
3300	Stationery, office supplies and greeting cards .....	9	D	D	D	D	D
3312	Stationery, photocopy paper, and typing paper .....	6	D	D	D	D	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	8	D	D	D	D	X
3400	Industrial and personal services paper and plastics .....	6	D	D	D	D	D
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	6	D	D	D	D	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	6	D	D	D	D	X
3415	Other industrial and personal service paper .....	6	D	D	D	D	X
6120	Art goods (including novelties and souvenirs) .....	16	D	D	D	D	D
6121	Art materials .....	14	D	D	D	D	X
6130	Textile bags, bagging, and burlap .....	6	D	D	D	D	X
6150	Nondurable goods, n.e.c. .....	85	D	D	D	D	X
<b>4229901</b>	<b>Art goods whsle</b> .....	<b>16</b>	<b>X</b>	<b>652 548</b>	<b>X</b>	<b>100.0</b>	<b>64.3</b>
6120	Art goods (including novelties and souvenirs) .....	16		652 548	96.1	96.1	59.6
6121	Art materials .....	14		651 980	96.1	96.0	X

See footnotes at end of table.

Table 5. **Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4229902</b>	<b>General merchandise (nondurable goods) whsle .....</b>	<b>8</b>	<b>X</b>	<b>630 129</b>	<b>X</b>	<b>100.0</b>	<b>71.8</b>
3200	Printing and writing paper .....	6	159 380	29 927	18.8	4.7	68.7
3212	Fine roll paper .....	6	159 380	13 382	8.4	2.1	X
3213	Other printing and writing paper .....	6	159 380	16 545	10.4	2.6	X
3300	Stationery, office supplies and greeting cards .....	6	159 380	20 675	13.0	3.3	68.7
3312	Stationery, photocopy paper, and typing paper .....	6	159 380	8 175	5.1	1.3	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ..	6	159 380	12 500	7.8	2.0	X
3400	Industrial and personal services paper and plastics .....	6	159 380	35 318	22.2	5.6	68.7
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	6	159 380	10 004	6.3	1.6	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	6	159 380	3 821	2.4	.6	X
3415	Other industrial and personal service paper .....	6	159 380	19 933	12.5	3.2	X
<b>4229903</b>	<b>Textile bags, bagging, &amp; burlap whsle .....</b>	<b>6</b>	<b>X</b>	<b>25 170</b>	<b>X</b>	<b>100.0</b>	<b>59.6</b>
6130	Textile bags, bagging, and burlap .....	6	25 170	25 170	100.0	100.0	X
<b>4229904</b>	<b>Other nondurable goods whsle .....</b>	<b>84</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
6150	Nondurable goods, n.e.c. ....	84	D	D	D	D	X

<sup>1</sup>Commodity line sales and line percents may not add to totals due to exclusion of selected lines to avoid disclosing data for individual companies and/or due to rounding.

**Table 6. Manufacturers' Sales Branches and Offices by Broad Commodity Line and Kind of Business: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0100</b>	<b>New and used automobiles, motorcycles, etc.</b>	<b>219</b>	<b>124 572 599</b>	<b>100.0</b>	<b>66.6</b>
421	Wholesale trade, durable goods	219	124 572 599	100.0	65.8
4211	Motor vehicle & motor vehicle parts & supplies whsle	219	124 572 599	100.0	79.5
42111	Automobile & other motor vehicle whsle	219	124 572 599	100.0	81.5
421110	Automobile & other motor vehicle whsle	219	124 572 599	100.0	81.5
4211101	Automobile & motorcycle whsle	124	78 894 343	63.3	97.2
4211103	Light truck & van (14,000 lb or less) whsle	94	45 674 243	36.7	72.4
<b>0120</b>	<b>Buses, campers, and motor homes</b>	<b>51</b>	<b>2 720 722</b>	<b>100.0</b>	<b>79.3</b>
421	Wholesale trade, durable goods	51	2 720 722	100.0	78.3
4211	Motor vehicle & motor vehicle parts & supplies whsle	51	2 720 722	100.0	94.7
42111	Automobile & other motor vehicle whsle	51	2 720 722	100.0	97.0
421110	Automobile & other motor vehicle whsle	51	2 720 722	100.0	97.0
4211102	Bus & recreational vehicle whsle	14	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	20	1 861 219	68.4	97.8
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	6	D	D	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle	11	D	D	D
<b>0130</b>	<b>Light trucks and vans (14,000 lb or less)</b>	<b>147</b>	<b>117 080 909</b>	<b>100.0</b>	<b>63.2</b>
421	Wholesale trade, durable goods	147	117 080 909	100.0	62.4
4211	Motor vehicle & motor vehicle parts & supplies whsle	147	117 080 909	100.0	75.4
42111	Automobile & other motor vehicle whsle	147	117 080 909	100.0	77.3
421110	Automobile & other motor vehicle whsle	147	117 080 909	100.0	77.3
4211101	Automobile & motorcycle whsle	46	14 168 012	12.1	97.2
4211103	Light truck & van (14,000 lb or less) whsle	99	102 895 638	87.9	72.4
<b>0140</b>	<b>Medium trucks and tractors (14,001 to 26,000 lb)</b>	<b>99</b>	<b>3 184 876</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods	99	3 184 876	100.0	X
4211	Motor vehicle & motor vehicle parts & supplies whsle	99	3 184 876	100.0	X
42111	Automobile & other motor vehicle whsle	98	3 184 171	100.0	X
421110	Automobile & other motor vehicle whsle	98	3 184 171	100.0	X
4211101	Automobile & motorcycle whsle	22	372 299	11.7	X
4211103	Light truck & van (14,000 lb or less) whsle	19	1 585 398	49.8	X
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	20	D	D	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle	35	D	D	X
<b>0150</b>	<b>Heavy trucks and tractors (over 26,000 lb)</b>	<b>165</b>	<b>5 400 979</b>	<b>100.0</b>	<b>78.9</b>
421	Wholesale trade, durable goods	165	5 400 979	100.0	77.9
4211	Motor vehicle & motor vehicle parts & supplies whsle	160	5 397 204	99.9	94.3
42111	Automobile & other motor vehicle whsle	160	5 397 204	99.9	96.6
421110	Automobile & other motor vehicle whsle	160	5 397 204	99.9	96.6
4211103	Light truck & van (14,000 lb or less) whsle	20	642 032	11.9	97.8
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	17	D	D	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle	123	D	D	D
<b>0200</b>	<b>New and rebuilt automotive parts and supplies</b>	<b>1 142</b>	<b>27 473 042</b>	<b>100.0</b>	<b>24.6</b>
421	Wholesale trade, durable goods	1 004	27 235 783	99.1	26.3
4211	Motor vehicle & motor vehicle parts & supplies whsle	966	27 079 168	98.6	31.9
42111	Automobile & other motor vehicle whsle	69	2 179 310	7.9	.5
421110	Automobile & other motor vehicle whsle	69	2 179 310	7.9	.5
4211101	Automobile & motorcycle whsle	22	1 882 814	6.9	X
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	6	D	D	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle	39	D	D	D
42112	Motor vehicle supplies & new parts whsle	884	24 895 793	90.6	57.7
421120	Motor vehicle supplies & new parts whsle	884	24 895 793	90.6	57.7
4211201	Motor vehicle supplies & new parts—warehouse distributors	343	6 327 131	23.0	48.4
4211202	Motor vehicle supplies & new parts—jobbers	541	18 568 662	67.6	61.2
42113	Tire & tube whsle	13	4 065	Z	79.2
421130	Tire & tube whsle	13	4 065	Z	79.2
4213	Lumber & other construction materials whsle	6	12 441	Z	3.3
42139	Other construction materials whsle	6	12 441	Z	3.4
421390	Other construction materials whsle	6	12 441	Z	3.4
4213901	Flat glass & other construction glass whsle	6	12 441	Z	X
4218	Machinery, equipment, & supplies whsle	26	134 186	.5	X
42181	Construction & mining (except petroleum) machinery & equip whsle	14	62 181	.2	X
421810	Construction & mining (except petroleum) machinery & equip whsle	14	62 181	.2	X
422	Wholesale trade, nondurable goods	138	237 259	.9	X
4227	Petroleum & petroleum products whsle	135	226 527	.8	X
42271	Petroleum bulk stations & terminals	23	83 549	.3	X
422710	Petroleum bulk stations & terminals	23	83 549	.3	X
4227101	Petroleum bulk stations & terminals (except LP)	23	D	D	X
42271011	Petroleum bulk stations (except LP)	22	D	D	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	112	142 978	.5	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	112	142 978	.5	X
<b>0240</b>	<b>Used automotive parts, accessories, and equipment</b>	<b>126</b>	<b>59 093</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods	126	59 093	100.0	X
4211	Motor vehicle & motor vehicle parts & supplies whsle	126	59 093	100.0	X
42111	Automobile & other motor vehicle whsle	27	50 628	85.7	X
421110	Automobile & other motor vehicle whsle	27	50 628	85.7	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle	27	D	D	X
42112	Motor vehicle supplies & new parts whsle	96	6 505	11.0	X
421120	Motor vehicle supplies & new parts whsle	96	6 505	11.0	X
4211202	Motor vehicle supplies & new parts—jobbers	94	6 340	10.7	X

See footnotes at end of table.

**Table 6. Manufacturers' Sales Branches and Offices by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0250</b>	<b>Petroleum products marketing equipment</b> .....	<b>20</b>	<b>135 583</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	17	133 772	98.7	X
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	17	133 772	98.7	X
42112	Motor vehicle supplies & new parts whsle .....	15	133 253	98.3	X
421120	Motor vehicle supplies & new parts whsle .....	15	133 253	98.3	X
4211203	Petroleum products marketing equipment whsle .....	11	131 080	96.7	X
<b>0300</b>	<b>Tires and tubes</b> .....	<b>254</b>	<b>9 886 945</b>	<b>100.0</b>	<b>38.3</b>
421	Wholesale trade, durable goods .....	226	9 878 252	99.9	48.1
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	225	9 877 791	99.9	58.3
42112	Motor vehicle supplies & new parts whsle .....	75	214 959	2.2	21.1
421120	Motor vehicle supplies & new parts whsle .....	75	214 959	2.2	21.1
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	69	203 877	2.1	8.2
4211202	Motor vehicle supplies & new parts—jobbers .....	6	11 082	.1	85.7
42113	Tire & tube whsle .....	150	9 662 832	97.7	51.7
421130	Tire & tube whsle .....	150	9 662 832	97.7	51.7
422	Wholesale trade, nondurable goods .....	28	8 693	.1	X
4227	Petroleum & petroleum products whsle .....	11	1 546	Z	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	8	652	Z	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	8	652	Z	X
4229	Miscellaneous nondurable goods whsle .....	15	D	D	X
42291	Farm supplies whsle .....	15	137	Z	X
422910	Farm supplies whsle .....	15	137	Z	X
4229101	Farm supplies—farm dealers .....	15	137	Z	X
<b>0400</b>	<b>Household and lawn furniture</b> .....	<b>97</b>	<b>1 551 629</b>	<b>100.0</b>	<b>73.8</b>
421	Wholesale trade, durable goods .....	96	1 551 328	100.0	72.9
4212	Furniture & home furnishings whsle .....	91	1 542 590	99.4	57.7
42121	Furniture whsle .....	91	1 542 590	99.4	76.7
421210	Furniture whsle .....	91	1 542 590	99.4	76.7
4212101	Household & lawn furniture whsle .....	91	1 542 590	99.4	73.5
<b>0420</b>	<b>Office and business furniture</b> .....	<b>187</b>	<b>5 521 541</b>	<b>100.0</b>	<b>76.2</b>
421	Wholesale trade, durable goods .....	182	5 511 725	99.8	76.2
4212	Furniture & home furnishings whsle .....	177	5 482 734	99.3	61.8
42121	Furniture whsle .....	177	5 482 734	99.3	82.1
421210	Furniture whsle .....	177	5 482 734	99.3	82.1
4212101	Household & lawn furniture whsle .....	21	12 274	.2	79.0
4212102	Office & business furniture whsle .....	156	5 470 460	99.1	83.1
<b>0500</b>	<b>Household china, glassware, crockery, and plastic housewares</b> .....	<b>22</b>	<b>524 230</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	21	520 220	99.2	X
4212	Furniture & home furnishings whsle .....	14	484 205	92.4	X
42122	Home furnishings whsle .....	14	484 205	92.4	X
421220	Home furnishings whsle .....	14	484 205	92.4	X
4212201	Household china, glassware, & crockery whsle .....	14	484 205	92.4	X
<b>0520</b>	<b>Linens, domestics, curtains, and draperies</b> .....	<b>110</b>	<b>4 099 923</b>	<b>100.0</b>	<b>54.2</b>
421	Wholesale trade, durable goods .....	108	4 083 599	99.6	53.4
4212	Furniture & home furnishings whsle .....	107	4 083 234	99.6	42.5
42122	Home furnishings whsle .....	104	3 973 779	96.9	37.6
421220	Home furnishings whsle .....	104	3 973 779	96.9	37.6
4212202	Linens, domestics, draperies, & curtains whsle .....	102	3 954 388	96.5	40.1
<b>0530</b>	<b>Flooring and floor coverings</b> .....	<b>118</b>	<b>8 178 993</b>	<b>100.0</b>	<b>66.4</b>
421	Wholesale trade, durable goods .....	113	8 055 992	98.5	65.1
4212	Furniture & home furnishings whsle .....	104	8 042 007	98.3	52.5
42122	Home furnishings whsle .....	102	8 041 476	98.3	43.7
421220	Home furnishings whsle .....	102	8 041 476	98.3	43.7
4212202	Linens, domestics, draperies, & curtains whsle .....	6	202 331	2.5	55.5
4212203	Floor coverings whsle .....	96	7 839 145	95.8	37.0
4213	Lumber & other construction materials whsle .....	6	10 475	.1	X
42131	Lumber, plywood, millwork, & wood panel whsle .....	6	10 475	.1	X
421310	Lumber, plywood, millwork, & wood panel whsle .....	6	10 475	.1	X
<b>0540</b>	<b>Other home furnishings</b> .....	<b>97</b>	<b>989 409</b>	<b>100.0</b>	<b>69.8</b>
421	Wholesale trade, durable goods .....	95	989 357	100.0	69.1
4212	Furniture & home furnishings whsle .....	87	943 013	95.3	61.1
42121	Furniture whsle .....	26	18 395	1.9	82.6
421210	Furniture whsle .....	26	18 395	1.9	82.6
4212101	Household & lawn furniture whsle .....	26	18 395	1.9	79.0
42122	Home furnishings whsle .....	61	924 618	93.5	51.0
421220	Home furnishings whsle .....	61	924 618	93.5	51.0
4212201	Household china, glassware, & crockery whsle .....	13	84 326	8.5	X
4212202	Linens, domestics, draperies, & curtains whsle .....	20	270 940	27.4	55.5
4212204	Other home furnishings whsle .....	26	565 906	57.2	63.5

See footnotes at end of table.

**Table 6. Manufacturers' Sales Branches and Offices by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0600</b>	<b>Lumber: rough, dressed, and finished</b> .....	<b>215</b>	<b>4 690 205</b>	<b>100.0</b>	<b>70.7</b>
421	Wholesale trade, durable goods .....	214	4 690 205	100.0	69.8
4212	Furniture & home furnishings whsle .....	9	8 549	.2	X
42121	Furniture whsle .....	9	8 549	.2	X
421210	Furniture whsle .....	9	8 549	.2	X
4212101	Household & lawn furniture whsle .....	9	8 549	.2	X
4213	Lumber & other construction materials whsle .....	200	4 679 526	99.8	49.5
42131	Lumber, plywood, millwork, & wood panel whsle .....	192	4 671 134	99.6	54.6
421310	Lumber, plywood, millwork, & wood panel whsle .....	192	4 671 134	99.6	54.6
4213101	Lumber without yard whsle .....	42	2 171 608	46.3	X
4213102	Lumber with yard whsle .....	96	1 815 741	38.7	69.1
4213103	Plywood, veneer, millwork, & wood panel whsle .....	54	683 785	14.6	51.5
42139	Other construction materials whsle .....	7	5 173	.1	55.5
421390	Other construction materials whsle .....	7	5 173	.1	55.5
4213902	Other construction materials whsle .....	6	5 064	.1	63.4
<b>0620</b>	<b>Plywood and millwork</b> .....	<b>601</b>	<b>5 159 329</b>	<b>100.0</b>	<b>74.4</b>
421	Wholesale trade, durable goods .....	558	5 124 136	99.3	73.7
4213	Lumber & other construction materials whsle .....	544	5 112 978	99.1	51.0
42131	Lumber, plywood, millwork, & wood panel whsle .....	449	4 985 432	96.6	56.4
421310	Lumber, plywood, millwork, & wood panel whsle .....	449	4 985 432	96.6	56.4
4213101	Lumber without yard whsle .....	15	381 912	7.4	X
4213102	Lumber with yard whsle .....	71	379 784	7.4	78.4
4213103	Plywood, veneer, millwork, & wood panel whsle .....	363	4 223 736	81.9	50.7
42133	Roofing, siding, & insulation material whsle .....	71	23 606	.5	53.5
421330	Roofing, siding, & insulation material whsle .....	71	23 606	.5	53.5
4213301	Roofing, siding, & insulation material whsle .....	71	23 606	.5	53.5
42139	Other construction materials whsle .....	24	103 940	2.0	53.0
421390	Other construction materials whsle .....	24	103 940	2.0	53.0
4213901	Flat glass & other construction glass whsle .....	6	2 482	Z	X
4213902	Other construction materials whsle .....	18	101 458	2.0	60.3
422	Wholesale trade, nondurable goods .....	43	35 193	.7	71.0
4226	Chemical & allied products whsle .....	10	34 268	.7	73.9
42261	Plastics materials & basic forms & shapes whsle .....	10	34 268	.7	80.3
422610	Plastics materials & basic forms & shapes whsle .....	10	34 268	.7	80.3
4229	Miscellaneous nondurable goods whsle .....	33	D	D	X
42291	Farm supplies whsle .....	33	925	Z	X
422910	Farm supplies whsle .....	33	925	Z	X
4229101	Farm supplies—farm dealers .....	31	818	Z	X
<b>0700</b>	<b>Brick, stone, tile, sand, block, cement, and gravel</b> .....	<b>774</b>	<b>5 805 507</b>	<b>100.0</b>	<b>66.7</b>
421	Wholesale trade, durable goods .....	772	5 805 076	100.0	66.0
4213	Lumber & other construction materials whsle .....	769	5 798 890	99.9	45.8
42131	Lumber, plywood, millwork, & wood panel whsle .....	6	853	Z	X
421310	Lumber, plywood, millwork, & wood panel whsle .....	6	853	Z	X
42132	Brick, stone, & related construction materials whsle .....	761	5 796 485	99.8	35.0
421320	Brick, stone, & related construction materials whsle .....	761	5 796 485	99.8	35.0
4213201	Brick, block, tile, clay/cement sewer pipe whsle .....	431	2 110 215	36.3	16.7
4213202	Sand, gravel, & stone whsle .....	88	308 209	5.3	56.0
4213203	Cement, lime, & related products whsle .....	242	3 378 061	58.2	44.8
<b>0720</b>	<b>Roofing, siding, and insulation materials</b> .....	<b>321</b>	<b>3 210 124</b>	<b>100.0</b>	<b>76.8</b>
421	Wholesale trade, durable goods .....	314	3 201 278	99.7	76.0
4213	Lumber & other construction materials whsle .....	303	3 187 856	99.3	53.3
42131	Lumber, plywood, millwork, & wood panel whsle .....	65	292 492	9.1	59.8
421310	Lumber, plywood, millwork, & wood panel whsle .....	65	292 492	9.1	59.8
4213101	Lumber without yard whsle .....	6	5 920	.2	X
4213102	Lumber with yard whsle .....	14	21 762	.7	82.7
4213103	Plywood, veneer, millwork, & wood panel whsle .....	45	264 810	8.2	54.6
42133	Roofing, siding, & insulation material whsle .....	222	2 866 532	89.3	56.5
421330	Roofing, siding, & insulation material whsle .....	222	2 866 532	89.3	56.5
4213301	Roofing, siding, & insulation material whsle .....	222	2 866 532	89.3	56.5
42139	Other construction materials whsle .....	16	28 832	.9	55.5
421390	Other construction materials whsle .....	16	28 832	.9	55.5
4213901	Flat glass & other construction glass whsle .....	7	18 872	.6	X
4213902	Other construction materials whsle .....	9	9 960	.3	63.4
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	9	D	D	X
42171	Hardware whsle .....	9	6 148	.2	X
421710	Hardware whsle .....	9	6 148	.2	X
422	Wholesale trade, nondurable goods .....	7	8 846	.3	X
4229	Miscellaneous nondurable goods whsle .....	7	D	D	X
<b>0730</b>	<b>Flat glass and other construction glass (excluding automotive)</b> .....	<b>192</b>	<b>760 530</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	192	760 530	100.0	X
4213	Lumber & other construction materials whsle .....	179	750 647	98.7	X
42131	Lumber, plywood, millwork, & wood panel whsle .....	19	7 945	1.0	X
421310	Lumber, plywood, millwork, & wood panel whsle .....	19	7 945	1.0	X
4213103	Plywood, veneer, millwork, & wood panel whsle .....	17	2 440	.3	X
42133	Roofing, siding, & insulation material whsle .....	62	111 720	14.7	X
421330	Roofing, siding, & insulation material whsle .....	62	111 720	14.7	X
4213301	Roofing, siding, & insulation material whsle .....	62	111 720	14.7	X
42139	Other construction materials whsle .....	97	627 549	82.5	X
421390	Other construction materials whsle .....	97	627 549	82.5	X
4213901	Flat glass & other construction glass whsle .....	97	627 549	82.5	X

See footnotes at end of table.

**Table 6. Manufacturers' Sales Branches and Offices by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0740</b>	<b>Other construction materials</b> .....	<b>485</b>	<b>1 326 181</b>	<b>100.0</b>	<b>73.6</b>
421	Wholesale trade, durable goods .....	448	1 323 467	99.8	74.9
4213	Lumber & other construction materials whsle .....	439	1 316 796	99.3	52.3
42131	Lumber, plywood, millwork, & wood panel whsle .....	28	38 707	2.9	59.8
421310	Lumber, plywood, millwork, & wood panel whsle .....	28	38 707	2.9	59.8
4213103	Plywood, veneer, millwork, & wood panel whsle .....	20	35 950	2.7	54.6
42132	Brick, stone, & related construction materials whsle .....	128	25 357	1.9	41.5
421320	Brick, stone, & related construction materials whsle .....	128	25 357	1.9	41.5
4213201	Brick, block, tile, clay/cement sewer pipe whsle .....	128	25 357	1.9	16.7
42133	Roofing, siding, & insulation material whsle .....	129	108 854	8.2	57.9
421330	Roofing, siding, & insulation material whsle .....	129	108 854	8.2	57.9
4213301	Roofing, siding, & insulation material whsle .....	129	108 854	8.2	57.9
42139	Other construction materials whsle .....	154	1 143 878	86.3	51.4
421390	Other construction materials whsle .....	154	1 143 878	86.3	51.4
4213901	Flat glass & other construction glass whsle .....	7	7 190	.5	X
4213902	Other construction materials whsle .....	147	1 136 688	85.7	59.1
422	Wholesale trade, nondurable goods .....	37	2 714	.2	X
4229	Miscellaneous nondurable goods whsle .....	37	D	D	X
42291	Farm supplies whsle .....	37	2 714	.2	X
422910	Farm supplies whsle .....	37	2 714	.2	X
4229101	Farm supplies—farm dealers .....	35	1 633	.1	X
<b>0800</b>	<b>Photographic equipment and supplies (excluding video)</b> .....	<b>89</b>	<b>7 016 972</b>	<b>100.0</b>	<b>54.6</b>
421	Wholesale trade, durable goods .....	79	6 969 904	99.3	56.2
4214	Professional & commercial equipment & supplies whsle .....	76	6 954 675	99.1	52.4
42141	Photographic equipment & supplies whsle .....	74	6 953 951	99.1	54.3
421410	Photographic equipment & supplies whsle .....	74	6 953 951	99.1	54.3
422	Wholesale trade, nondurable goods .....	10	47 068	.7	X
4221	Paper & paper product whsle .....	8	28 986	.4	X
42211	Printing & writing paper whsle .....	7	28 900	.4	X
422110	Printing & writing paper whsle .....	7	28 900	.4	X
<b>0900</b>	<b>Office equipment</b> .....	<b>698</b>	<b>4 906 504</b>	<b>100.0</b>	<b>60.5</b>
421	Wholesale trade, durable goods .....	663	4 749 492	96.8	60.3
4214	Professional & commercial equipment & supplies whsle .....	658	4 733 824	96.5	56.3
42141	Photographic equipment & supplies whsle .....	30	128 370	2.6	X
421410	Photographic equipment & supplies whsle .....	30	128 370	2.6	X
42142	Office equipment whsle .....	624	4 475 735	91.2	75.5
421420	Office equipment whsle .....	624	4 475 735	91.2	75.5
422	Wholesale trade, nondurable goods .....	35	157 012	3.2	31.8
4221	Paper & paper product whsle .....	35	157 012	3.2	29.8
42212	Stationery & office supplies whsle .....	35	157 012	3.2	29.0
422120	Stationery & office supplies whsle .....	35	157 012	3.2	29.0
<b>0920</b>	<b>New computer equipment</b> .....	<b>1 964</b>	<b>57 778 800</b>	<b>100.0</b>	<b>64.0</b>
421	Wholesale trade, durable goods .....	1 930	57 678 495	99.8	63.5
4214	Professional & commercial equipment & supplies whsle .....	1 851	57 390 534	99.3	59.7
42141	Photographic equipment & supplies whsle .....	28	21 981	Z	X
421410	Photographic equipment & supplies whsle .....	28	21 981	Z	X
42142	Office equipment whsle .....	155	65 573	.1	77.0
421420	Office equipment whsle .....	155	65 573	.1	77.0
42143	Computer & computer peripheral equipment & software whsle .....	1 666	57 302 974	99.2	68.7
421430	Computer & computer peripheral equipment & software whsle .....	1 666	57 302 974	99.2	68.7
4214301	Computer & peripheral equipment whsle .....	1 665	57 302 377	99.2	68.7
42143011	Computers & peripheral equipment for resale .....	476	23 350 477	40.4	X
42143012	Computers & peripheral equipment for end use .....	1 189	33 951 900	58.8	66.3
4216	Electrical goods whsle .....	78	286 003	.5	14.0
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	41	275 048	.5	13.7
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	41	275 048	.5	13.7
42169	Other electronic parts & equipment whsle .....	37	10 955	Z	7.4
421690	Other electronic parts & equipment whsle .....	37	10 955	Z	7.4
4216902	Electronic parts (excluding communications equipment) whsle .....	36	10 740	Z	4.9
422	Wholesale trade, nondurable goods .....	34	100 305	.2	32.0
4221	Paper & paper product whsle .....	34	100 305	.2	30.0
42212	Stationery & office supplies whsle .....	32	93 356	.2	35.3
422120	Stationery & office supplies whsle .....	32	93 356	.2	35.3
<b>0930</b>	<b>Used computer equipment</b> .....	<b>50</b>	<b>53 232</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	50	53 232	100.0	X
4214	Professional & commercial equipment & supplies whsle .....	50	53 232	100.0	X
42143	Computer & computer peripheral equipment & software whsle .....	50	53 232	100.0	X
421430	Computer & computer peripheral equipment & software whsle .....	50	53 232	100.0	X
4214301	Computer & peripheral equipment whsle .....	50	53 232	100.0	X
42143012	Computers & peripheral equipment for end use .....	50	53 232	100.0	X

See footnotes at end of table.

**Table 6. Manufacturers' Sales Branches and Offices by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0950</b>	<b>Computer software (packaged)</b> .....	<b>870</b>	<b>6 550 690</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	841	6 513 073	99.4	X
4214	Professional & commercial equipment & supplies whsle .....	660	6 425 582	98.1	X
42141	Photographic equipment & supplies whsle .....	22	3 716	.1	X
421410	Photographic equipment & supplies whsle .....	22	3 716	.1	X
42142	Office equipment whsle .....	148	88 391	1.3	X
421420	Office equipment whsle .....	148	88 391	1.3	X
42143	Computer & computer peripheral equipment & software whsle .....	488	6 333 473	96.7	X
421430	Computer & computer peripheral equipment & software whsle .....	488	6 333 473	96.7	X
4214301	Computer & peripheral equipment whsle .....	440	5 479 450	83.6	X
42143011	Computers & peripheral equipment for resale .....	22	260 389	4.0	X
42143012	Computers & peripheral equipment for end use .....	418	5 219 061	79.7	X
4214302	Computer software (packaged) whsle .....	48	854 023	13.0	X
4216	Electrical goods whsle .....	180	85 962	1.3	X
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	96	28 197	.4	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	96	28 197	.4	X
42169	Other electronic parts & equipment whsle .....	84	57 765	.9	X
421690	Other electronic parts & equipment whsle .....	84	57 765	.9	X
4216901	Communications equipment & supplies whsle .....	82	57 635	.9	X
422	Wholesale trade, nondurable goods .....	29	37 617	.6	X
4221	Paper & paper product whsle .....	29	37 617	.6	X
42212	Stationery & office supplies whsle .....	29	37 617	.6	X
422120	Stationery & office supplies whsle .....	29	37 617	.6	X
<b>0960</b>	<b>Restaurant and hotel equipment and supplies</b> .....	<b>80</b>	<b>466 344</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	40	407 954	87.5	X
4214	Professional & commercial equipment & supplies whsle .....	38	396 291	85.0	X
42144	Other commercial equipment whsle .....	38	396 291	85.0	X
421440	Other commercial equipment whsle .....	38	396 291	85.0	X
4214401	Restaurant & hotel equipment & supplies whsle .....	38	396 291	85.0	X
422	Wholesale trade, nondurable goods .....	40	58 390	12.5	X
4221	Paper & paper product whsle .....	6	4 928	1.1	X
4224	Grocery & related products whsle .....	31	46 155	9.9	X
42249	Other grocery & related products whsle .....	29	D	D	X
422490	Other grocery & related products whsle .....	29	D	D	X
4224901	Coffee, tea, & spice whsle .....	23	2 528	.5	X
<b>0970</b>	<b>Store machines and equipment</b> .....	<b>426</b>	<b>1 143 895</b>	<b>100.0</b>	<b>1.1</b>
421	Wholesale trade, durable goods .....	367	1 131 128	98.9	1.1
4214	Professional & commercial equipment & supplies whsle .....	367	1 131 128	98.9	1.0
42143	Computer & computer peripheral equipment & software whsle .....	275	611 494	53.5	X
421430	Computer & computer peripheral equipment & software whsle .....	275	611 494	53.5	X
4214301	Computer & peripheral equipment whsle .....	275	611 494	53.5	X
42143012	Computers & peripheral equipment for end use .....	275	611 494	53.5	X
42144	Other commercial equipment whsle .....	90	519 395	45.4	50.7
421440	Other commercial equipment whsle .....	90	519 395	45.4	50.7
4214402	Store machines & equipment whsle .....	90	519 395	45.4	39.1
422	Wholesale trade, nondurable goods .....	59	12 767	1.1	X
4224	Grocery & related products whsle .....	50	6 380	.6	X
42249	Other grocery & related products whsle .....	50	D	D	X
422490	Other grocery & related products whsle .....	50	D	D	X
4224903	Soft drinks whsle .....	50	6 380	.6	X
<b>1000</b>	<b>Medical, hospital, and surgical supplies</b> .....	<b>486</b>	<b>19 725 611</b>	<b>100.0</b>	<b>43.0</b>
421	Wholesale trade, durable goods .....	453	17 908 189	90.8	74.2
4214	Professional & commercial equipment & supplies whsle .....	444	17 906 244	90.8	69.2
42145	Medical, dental, & hospital equipment & supplies whsle .....	441	17 868 261	90.6	55.8
421450	Medical, dental, & hospital equipment & supplies whsle .....	441	17 868 261	90.6	55.8
4214501	Surgical, medical, & hospital supplies whsle .....	439	17 857 606	90.5	55.4
4218	Machinery, equipment, & supplies whsle .....	7	1 792	Z	X
42184	Industrial supplies whsle .....	7	1 792	Z	X
421840	Industrial supplies whsle .....	7	1 792	Z	X
422	Wholesale trade, nondurable goods .....	33	1 817 422	9.2	X
4222	Drugs, & druggists' sundries whsle .....	18	1 302 734	6.6	X
42221	Drugs, & druggists' sundries whsle .....	18	1 302 734	6.6	X
422210	Drugs, & druggists' sundries whsle .....	18	1 302 734	6.6	X
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	18	1 302 734	6.6	X
4226	Chemical & allied products whsle .....	14	6 347	Z	X
42269	Other chemical & allied products whsle .....	13	6 330	Z	X
422690	Other chemical & allied products whsle .....	13	6 330	Z	X
4226901	Industrial gases (except LP) whsle .....	11	1 433	Z	X
<b>1020</b>	<b>Dental supplies</b> .....	<b>28</b>	<b>266 525</b>	<b>100.0</b>	<b>77.8</b>
421	Wholesale trade, durable goods .....	28	266 525	100.0	76.7
4214	Professional & commercial equipment & supplies whsle .....	28	266 525	100.0	71.4
42145	Medical, dental, & hospital equipment & supplies whsle .....	28	266 525	100.0	57.6
421450	Medical, dental, & hospital equipment & supplies whsle .....	28	266 525	100.0	57.6
4214501	Surgical, medical, & hospital supplies whsle .....	8	31 176	11.7	58.3
4214502	Dental equipment & supplies whsle .....	20	235 349	88.3	82.2
<b>1030</b>	<b>Optical and ophthalmic goods</b> .....	<b>68</b>	<b>858 391</b>	<b>100.0</b>	<b>62.7</b>
421	Wholesale trade, durable goods .....	68	858 391	100.0	61.9
4214	Professional & commercial equipment & supplies whsle .....	68	858 391	100.0	57.5
42146	Ophthalmic goods whsle .....	66	851 973	99.3	18.4
421460	Ophthalmic goods whsle .....	66	851 973	99.3	18.4

See footnotes at end of table.



**Table 6. Manufacturers' Sales Branches and Offices by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1040</b>	<b>Religious and school supplies</b> .....	<b>17</b>	<b>217 743</b>	<b>100.0</b>	<b>.3</b>
421	Wholesale trade, durable goods .....	11	211 048	96.9	3.2
4214	Professional & commercial equipment & supplies whsle .....	11	211 048	96.9	2.9
42149	Other professional equipment & supplies whsle .....	9	210 991	96.9	3.3
421490	Other professional equipment & supplies whsle .....	9	210 991	96.9	3.3
4214901	Religious & school supplies whsle .....	9	210 991	96.9	.3
422	Wholesale trade, nondurable goods .....	6	6 695	3.1	X
<b>1050</b>	<b>Other professional equipment and supplies</b> .....	<b>136</b>	<b>1 311 531</b>	<b>100.0</b>	<b>78.9</b>
421	Wholesale trade, durable goods .....	136	1 311 531	100.0	77.9
4214	Professional & commercial equipment & supplies whsle .....	99	1 295 345	98.8	72.2
42145	Medical, dental, & hospital equipment & supplies whsle .....	11	90 909	6.9	58.7
421450	Medical, dental, & hospital equipment & supplies whsle .....	11	90 909	6.9	58.7
4214501	Surgical, medical, & hospital supplies whsle .....	11	90 909	6.9	58.3
42149	Other professional equipment & supplies whsle .....	87	1 175 721	89.6	66.7
421490	Other professional equipment & supplies whsle .....	87	1 175 721	89.6	66.7
4214902	Other professional equipment & supplies whsle .....	87	1 175 721	89.6	76.6
4216	Electrical goods whsle .....	37	16 186	1.2	61.3
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	37	16 186	1.2	55.5
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	37	16 186	1.2	55.5
<b>1100</b>	<b>Iron and steel products (semifinished)</b> .....	<b>154</b>	<b>1 749 435</b>	<b>100.0</b>	<b>66.6</b>
421	Wholesale trade, durable goods .....	154	1 749 435	100.0	65.8
4215	Metal & mineral (except petroleum) whsle .....	154	1 749 435	100.0	66.6
42151	Metal service centers & offices .....	154	1 749 435	100.0	65.5
421510	Metal service centers & offices .....	154	1 749 435	100.0	65.5
4215101	Ferrous metal service centers & sales offices .....	141	1 397 445	79.9	79.2
42151011	Ferrous metal service centers .....	106	1 038 106	59.3	75.5
42151012	Ferrous metal sales offices .....	35	359 339	20.5	80.9
4215102	Nonferrous metal service centers & sales offices .....	13	351 990	20.1	45.0
42151022	Nonferrous metal sales offices .....	10	216 576	12.4	34.2
<b>1120</b>	<b>Flat iron and steel products</b> .....	<b>267</b>	<b>19 457 751</b>	<b>100.0</b>	<b>70.6</b>
421	Wholesale trade, durable goods .....	265	19 456 468	100.0	69.7
4213	Lumber & other construction materials whsle .....	13	4 813	Z	X
42131	Lumber, plywood, millwork, & wood panel whsle .....	13	4 813	Z	X
421310	Lumber, plywood, millwork, & wood panel whsle .....	13	4 813	Z	X
4213103	Plywood, veneer, millwork, & wood panel whsle .....	13	4 813	Z	X
4215	Metal & mineral (except petroleum) whsle .....	237	19 428 242	99.8	71.7
42151	Metal service centers & offices .....	237	19 428 242	99.8	70.5
421510	Metal service centers & offices .....	237	19 428 242	99.8	70.5
4215101	Ferrous metal service centers & sales offices .....	231	19 420 441	99.8	72.0
42151011	Ferrous metal service centers .....	109	2 274 622	11.7	69.1
42151012	Ferrous metal sales offices .....	122	17 145 819	88.1	73.2
4215102	Nonferrous metal service centers & sales offices .....	6	7 801	Z	X
42151021	Nonferrous metal service centers .....	6	7 801	Z	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	10	D	D	X
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	9	12 083	.1	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	9	12 083	.1	X
<b>1140</b>	<b>Iron and steel wire and wire products</b> .....	<b>197</b>	<b>1 436 659</b>	<b>100.0</b>	<b>31.4</b>
421	Wholesale trade, durable goods .....	191	1 436 260	100.0	31.0
4215	Metal & mineral (except petroleum) whsle .....	125	1 090 316	75.9	47.6
42151	Metal service centers & offices .....	125	1 090 316	75.9	46.8
421510	Metal service centers & offices .....	125	1 090 316	75.9	46.8
4215101	Ferrous metal service centers & sales offices .....	120	1 083 585	75.4	39.7
42151011	Ferrous metal service centers .....	104	1 004 908	69.9	27.9
42151012	Ferrous metal sales offices .....	16	78 677	5.5	81.0
4218	Machinery, equipment, & supplies whsle .....	60	329 333	22.9	X
42183	Industrial machinery & equipment whsle .....	60	329 333	22.9	X
421830	Industrial machinery & equipment whsle .....	60	329 333	22.9	X
4218303	General-purpose industrial machinery & equipment whsle .....	59	238 872	16.6	X
422	Wholesale trade, nondurable goods .....	6	399	Z	X
<b>1150</b>	<b>Iron and steel pipe and tubing</b> .....	<b>260</b>	<b>3 080 816</b>	<b>100.0</b>	<b>67.7</b>
421	Wholesale trade, durable goods .....	258	3 080 709	100.0	66.9
4215	Metal & mineral (except petroleum) whsle .....	180	2 809 670	91.2	77.6
42151	Metal service centers & offices .....	180	2 809 670	91.2	76.2
421510	Metal service centers & offices .....	180	2 809 670	91.2	76.2
4215101	Ferrous metal service centers & sales offices .....	175	2 808 267	91.2	78.7
42151011	Ferrous metal service centers .....	75	552 054	17.9	72.9
42151012	Ferrous metal sales offices .....	100	2 256 213	73.2	81.0
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	72	D	D	X
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	71	251 068	8.1	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	71	251 068	8.1	X
4218	Machinery, equipment, & supplies whsle .....	6	14 914	.5	X
<b>1160</b>	<b>Other iron and steel products</b> .....	<b>210</b>	<b>2 455 835</b>	<b>100.0</b>	<b>68.6</b>
421	Wholesale trade, durable goods .....	210	2 455 835	100.0	67.7
4215	Metal & mineral (except petroleum) whsle .....	201	2 431 127	99.0	68.2
42151	Metal service centers & offices .....	201	2 431 127	99.0	67.0
421510	Metal service centers & offices .....	201	2 431 127	99.0	67.0
4215101	Ferrous metal service centers & sales offices .....	198	2 430 266	99.0	68.3
42151011	Ferrous metal service centers .....	131	1 105 731	45.0	72.6
42151012	Ferrous metal sales offices .....	67	1 324 535	53.9	64.9

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CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1170</b>	<b>Alloy steel</b> .....	<b>120</b>	<b>1 267 111</b>	<b>100.0</b>	<b>72.3</b>
421	Wholesale trade, durable goods .....	120	1 267 111	100.0	71.3
4215	Metal & mineral (except petroleum) whsle .....	113	978 804	77.2	74.2
42151	Metal service centers & offices .....	113	978 804	77.2	72.9
421510	Metal service centers & offices .....	113	978 804	77.2	72.9
4215101	Ferrous metal service centers & sales offices .....	108	977 440	77.1	74.4
42151011	Ferrous metal service centers .....	98	487 859	38.5	68.7
42151012	Ferrous metal sales offices .....	10	489 581	38.6	80.0
<b>1180</b>	<b>Stainless steel</b> .....	<b>170</b>	<b>1 741 639</b>	<b>100.0</b>	<b>79.0</b>
421	Wholesale trade, durable goods .....	170	1 741 639	100.0	78.0
4215	Metal & mineral (except petroleum) whsle .....	168	1 729 291	99.3	79.0
42151	Metal service centers & offices .....	168	1 729 291	99.3	77.6
421510	Metal service centers & offices .....	168	1 729 291	99.3	77.6
4215101	Ferrous metal service centers & sales offices .....	137	1 548 751	88.9	79.3
42151011	Ferrous metal service centers .....	133	1 519 605	87.3	75.9
4215102	Nonferrous metal service centers & sales offices .....	31	180 540	10.4	72.6
42151021	Nonferrous metal service centers .....	31	180 540	10.4	67.0
<b>1200</b>	<b>Copper and brass</b> .....	<b>107</b>	<b>2 620 091</b>	<b>100.0</b>	<b>75.4</b>
421	Wholesale trade, durable goods .....	95	2 597 412	99.1	75.7
4215	Metal & mineral (except petroleum) whsle .....	88	2 595 202	99.1	76.6
42151	Metal service centers & offices .....	88	2 595 202	99.1	75.3
421510	Metal service centers & offices .....	88	2 595 202	99.1	75.3
4215101	Ferrous metal service centers & sales offices .....	22	28 899	1.1	78.6
42151011	Ferrous metal service centers .....	22	28 899	1.1	75.3
4215102	Nonferrous metal service centers & sales offices .....	66	2 566 303	97.9	70.0
42151021	Nonferrous metal service centers .....	44	1 660 818	63.4	65.0
42151022	Nonferrous metal sales offices .....	22	905 485	34.6	79.1
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	6	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	6	763	Z	64.1
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	6	763	Z	64.1
422	Wholesale trade, nondurable goods .....	12	22 679	.9	X
4226	Chemical & allied products whsle .....	9	8 460	.3	X
42269	Other chemical & allied products whsle .....	8	8 333	.3	X
422690	Other chemical & allied products whsle .....	8	8 333	.3	X
4226902	Other chemical & allied products whsle .....	8	8 333	.3	X
<b>1220</b>	<b>Aluminum shapes, forms, etc.</b> .....	<b>277</b>	<b>5 090 458</b>	<b>100.0</b>	<b>71.3</b>
421	Wholesale trade, durable goods .....	272	5 088 779	100.0	71.3
4213	Lumber & other construction materials whsle .....	70	42 975	.8	X
42133	Roofing, siding, & insulation material whsle .....	61	36 176	.7	X
421330	Roofing, siding, & insulation material whsle .....	61	36 176	.7	X
4213301	Roofing, siding, & insulation material whsle .....	61	36 176	.7	X
42139	Other construction materials whsle .....	9	6 799	.1	X
421390	Other construction materials whsle .....	9	6 799	.1	X
4213901	Flat glass & other construction glass whsle .....	8	4 557	.1	X
4215	Metal & mineral (except petroleum) whsle .....	200	5 045 134	99.1	74.8
42151	Metal service centers & offices .....	200	5 045 134	99.1	73.4
421510	Metal service centers & offices .....	200	5 045 134	99.1	73.4
4215101	Ferrous metal service centers & sales offices .....	51	158 095	3.1	72.9
42151011	Ferrous metal service centers .....	42	153 391	3.0	69.0
42151012	Ferrous metal sales offices .....	9	4 704	.1	81.0
4215102	Nonferrous metal service centers & sales offices .....	149	4 887 039	96.0	68.8
42151021	Nonferrous metal service centers .....	101	2 910 320	57.2	62.5
42151022	Nonferrous metal sales offices .....	48	1 976 719	38.8	80.0
<b>1230</b>	<b>Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)</b> .....	<b>68</b>	<b>1 714 273</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	68	1 714 273	100.0	X
4215	Metal & mineral (except petroleum) whsle .....	68	1 714 273	100.0	X
42151	Metal service centers & offices .....	68	1 714 273	100.0	X
421510	Metal service centers & offices .....	68	1 714 273	100.0	X
4215101	Ferrous metal service centers & sales offices .....	14	11 127	.6	X
42151011	Ferrous metal service centers .....	14	11 127	.6	X
4215102	Nonferrous metal service centers & sales offices .....	54	1 703 146	99.4	X
42151021	Nonferrous metal service centers .....	45	1 429 777	83.4	X
42151022	Nonferrous metal sales offices .....	9	273 369	15.9	X
<b>1300</b>	<b>Coal and coke</b> .....	<b>38</b>	<b>3 733 323</b>	<b>100.0</b>	<b>79.2</b>
421	Wholesale trade, durable goods .....	34	3 733 307	100.0	78.3
4215	Metal & mineral (except petroleum) whsle .....	34	3 733 307	100.0	79.3
42152	Coal & other mineral & ore whsle .....	33	3 733 213	100.0	91.2
421520	Coal & other mineral & ore whsle .....	33	3 733 213	100.0	91.2
4215201	Coal whsle .....	33	D	D	D
<b>1320</b>	<b>Minerals and ores (excluding coal, precious stones, and crude oil)</b> .....	<b>10</b>	<b>978 118</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	9	975 267	99.7	X
4215	Metal & mineral (except petroleum) whsle .....	9	975 267	99.7	X
42152	Coal & other mineral & ore whsle .....	8	975 055	99.7	X
421520	Coal & other mineral & ore whsle .....	8	975 055	99.7	X
4215202	Other mineral & ore whsle .....	8	D	D	X

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CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1400</b>	<b>Electrical apparatus and equipment</b> .....	<b>2 091</b>	<b>25 653 661</b>	<b>100.0</b>	<b>47.9</b>
421	Wholesale trade, durable goods .....	2 089	25 653 177	100.0	47.2
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	7	90 238	.4	X
42112	Motor vehicle supplies & new parts whsle .....	6	54 916	.2	X
421120	Motor vehicle supplies & new parts whsle .....	6	54 916	.2	X
4214	Professional & commercial equipment & supplies whsle .....	233	494 324	1.9	X
42143	Computer & computer peripheral equipment & software whsle .....	226	484 766	1.9	X
421430	Computer & computer peripheral equipment & software whsle .....	226	484 766	1.9	X
4214301	Computer & peripheral equipment whsle .....	225	477 562	1.9	X
42143012	Computers & peripheral equipment for end use .....	225	477 562	1.9	X
4215	Metal & mineral (except petroleum) whsle .....	9	55 436	.2	X
42151	Metal service centers & offices .....	9	55 436	.2	X
421510	Metal service centers & offices .....	9	55 436	.2	X
4215101	Ferrous metal service centers & sales offices .....	9	55 436	.2	X
42151011	Ferrous metal service centers .....	9	55 436	.2	X
4216	Electrical goods whsle .....	1 717	24 835 562	96.8	56.8
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	1 608	23 710 250	92.4	50.5
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	1 608	23 710 250	92.4	50.5
42169	Other electronic parts & equipment whsle .....	109	1 125 312	4.4	62.2
421690	Other electronic parts & equipment whsle .....	109	1 125 312	4.4	62.2
4216901	Communications equipment & supplies whsle .....	61	790 263	3.1	72.7
4216902	Electronic parts (excluding communications equipment) whsle .....	48	335 049	1.3	43.3
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	15	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	8	26 404	.1	13.9
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	8	26 404	.1	13.9
4218	Machinery, equipment, & supplies whsle .....	101	138 180	.5	7.7
42183	Industrial machinery & equipment whsle .....	76	98 155	.4	7.3
421830	Industrial machinery & equipment whsle .....	76	98 155	.4	7.3
4218303	General-purpose industrial machinery & equipment whsle .....	73	70 889	.3	14.3
42184	Industrial supplies whsle .....	21	35 844	.1	X
421840	Industrial supplies whsle .....	21	35 844	.1	X
4218403	Welding supplies whsle .....	14	2 251	Z	X
<b>1500</b>	<b>Electrical appliances, household</b> .....	<b>164</b>	<b>9 714 244</b>	<b>100.0</b>	<b>56.6</b>
421	Wholesale trade, durable goods .....	148	9 713 743	100.0	55.9
4216	Electrical goods whsle .....	136	9 275 550	95.5	59.1
42162	Electrical appliance, television & radio set whsle .....	131	9 251 203	95.2	67.6
421620	Electrical appliance, television & radio set whsle .....	131	9 251 203	95.2	67.6
422	Wholesale trade, nondurable goods .....	16	501	Z	9.1
4229	Miscellaneous nondurable goods whsle .....	15	D	D	D
42291	Farm supplies whsle .....	15	497	Z	8.7
422910	Farm supplies whsle .....	15	497	Z	8.7
4229101	Farm supplies—farm dealers .....	15	497	Z	8.4
<b>1600</b>	<b>Electronic parts and equipment, except communication</b> .....	<b>1 220</b>	<b>26 410 329</b>	<b>100.0</b>	<b>40.2</b>
421	Wholesale trade, durable goods .....	1 210	26 399 773	100.0	39.8
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	7	7 077	Z	34.6
42112	Motor vehicle supplies & new parts whsle .....	7	7 077	Z	27.8
421120	Motor vehicle supplies & new parts whsle .....	7	7 077	Z	27.8
4211202	Motor vehicle supplies & new parts—jobbers .....	6	7 016	Z	31.8
4214	Professional & commercial equipment & supplies whsle .....	248	104 920	.4	X
42141	Photographic equipment & supplies whsle .....	29	62 051	.2	X
421410	Photographic equipment & supplies whsle .....	29	62 051	.2	X
42143	Computer & computer peripheral equipment & software whsle .....	216	39 552	.2	X
421430	Computer & computer peripheral equipment & software whsle .....	216	39 552	.2	X
4214301	Computer & peripheral equipment whsle .....	216	39 552	.2	X
42143012	Computers & peripheral equipment for end use .....	216	39 552	.2	X
4215	Metal & mineral (except petroleum) whsle .....	9	1 250	Z	X
42151	Metal service centers & offices .....	9	1 250	Z	X
421510	Metal service centers & offices .....	9	1 250	Z	X
4215101	Ferrous metal service centers & sales offices .....	9	1 250	Z	X
42151011	Ferrous metal service centers .....	9	1 250	Z	X
4216	Electrical goods whsle .....	907	26 185 648	99.1	47.4
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	235	211 000	.8	55.3
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	235	211 000	.8	55.3
42169	Other electronic parts & equipment whsle .....	672	25 974 648	98.4	46.3
421690	Other electronic parts & equipment whsle .....	672	25 974 648	98.4	46.3
4216901	Communications equipment & supplies whsle .....	60	397 751	1.5	72.7
4216902	Electronic parts (excluding communications equipment) whsle .....	612	25 576 897	96.8	29.2
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	9	D	D	X
4218	Machinery, equipment, & supplies whsle .....	27	34 791	.1	14.7
42183	Industrial machinery & equipment whsle .....	22	33 861	.1	14.7
421830	Industrial machinery & equipment whsle .....	22	33 861	.1	14.7
4218303	General-purpose industrial machinery & equipment whsle .....	13	28 903	.1	36.5
4218304	Metalworking machinery & equipment whsle .....	9	4 958	Z	X
422	Wholesale trade, nondurable goods .....	10	10 556	Z	X
4226	Chemical & allied products whsle .....	10	10 556	Z	X
42261	Plastics materials & basic forms & shapes whsle .....	6	2 464	Z	X
422610	Plastics materials & basic forms & shapes whsle .....	6	2 464	Z	X

See footnotes at end of table.

**Table 6. Manufacturers' Sales Branches and Offices by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1650</b>	<b>Communication equipment and supplies</b> .....	<b>2 276</b>	<b>47 307 534</b>	<b>100.0</b>	<b>41.8</b>
421	Wholesale trade, durable goods .....	2 276	47 307 534	100.0	41.3
4214	Professional & commercial equipment & supplies whsle .....	284	412 531	.9	X
42143	Computer & computer peripheral equipment & software whsle .....	282	412 527	.9	X
421430	Computer & computer peripheral equipment & software whsle .....	282	412 527	.9	X
4214301	Computer & peripheral equipment whsle .....	282	412 527	.9	X
42143012	Computers & peripheral equipment for end use .....	282	412 527	.9	X
4216	Electrical goods whsle .....	1 990	46 877 835	99.1	47.0
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	73	69 877	.1	54.0
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	73	69 877	.1	54.0
42169	Other electronic parts & equipment whsle .....	1 917	46 807 958	98.9	47.3
421690	Other electronic parts & equipment whsle .....	1 917	46 807 958	98.9	47.3
4216901	Communications equipment & supplies whsle .....	1 884	46 581 851	98.5	55.3
4216902	Electronic parts (excluding communications equipment) whsle .....	33	226 107	.5	43.3
<b>1700</b>	<b>Hardware</b> .....	<b>538</b>	<b>7 303 668</b>	<b>100.0</b>	<b>44.2</b>
421	Wholesale trade, durable goods .....	464	7 266 164	99.5	45.4
4213	Lumber & other construction materials whsle .....	76	35 511	.5	3.3
42131	Lumber, plywood, millwork, & wood panel whsle .....	49	18 040	.2	.5
421310	Lumber, plywood, millwork, & wood panel whsle .....	49	18 040	.2	.5
4213102	Lumber with yard whsle .....	9	3 225	Z	X
4213103	Plywood, veneer, millwork, & wood panel whsle .....	36	13 628	.2	.6
42133	Roofing, siding, & insulation material whsle .....	10	689	Z	57.9
421330	Roofing, siding, & insulation material whsle .....	10	689	Z	57.9
4213301	Roofing, siding, & insulation material whsle .....	10	689	Z	57.9
42139	Other construction materials whsle .....	13	7 051	.1	X
421390	Other construction materials whsle .....	13	7 051	.1	X
4213902	Other construction materials whsle .....	9	6 237	.1	X
4215	Metal & mineral (except petroleum) whsle .....	47	58 583	.8	31.0
42151	Metal service centers & offices .....	47	58 583	.8	30.4
421510	Metal service centers & offices .....	47	58 583	.8	30.4
4215101	Ferrous metal service centers & sales offices .....	32	24 718	.3	37.7
42151011	Ferrous metal service centers .....	32	24 718	.3	36.1
4215102	Nonferrous metal service centers & sales offices .....	15	33 865	.5	X
42151021	Nonferrous metal service centers .....	12	29 301	.4	X
4216	Electrical goods whsle .....	35	43 695	.6	X
42169	Other electronic parts & equipment whsle .....	35	43 695	.6	X
421690	Other electronic parts & equipment whsle .....	35	43 695	.6	X
4216902	Electronic parts (excluding communications equipment) whsle .....	35	43 695	.6	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	270	D	D	D
42171	Hardware whsle .....	255	6 987 645	95.7	61.3
421710	Hardware whsle .....	255	6 987 645	95.7	61.3
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	9	15 235	.2	56.7
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	9	15 235	.2	56.7
4218	Machinery, equipment, & supplies whsle .....	25	102 917	1.4	3.5
42183	Industrial machinery & equipment whsle .....	6	55 675	.8	X
421830	Industrial machinery & equipment whsle .....	6	55 675	.8	X
42184	Industrial supplies whsle .....	13	24 486	.3	X
421840	Industrial supplies whsle .....	13	24 486	.3	X
4218406	Other industrial supplies whsle .....	8	20 170	.3	X
422	Wholesale trade, nondurable goods .....	74	37 504	.5	2.0
4226	Chemical & allied products whsle .....	25	28 870	.4	X
42269	Other chemical & allied products whsle .....	22	28 475	.4	X
422690	Other chemical & allied products whsle .....	22	28 475	.4	X
4226902	Other chemical & allied products whsle .....	17	26 314	.4	X
4229	Miscellaneous nondurable goods whsle .....	41	D	D	X
42291	Farm supplies whsle .....	40	1 647	Z	X
422910	Farm supplies whsle .....	40	1 647	Z	X
4229101	Farm supplies—farm dealers .....	36	1 295	Z	X
<b>1800</b>	<b>Plumbing and heating equipment and supplies (hydronics)</b> .....	<b>261</b>	<b>3 724 639</b>	<b>100.0</b>	<b>72.7</b>
421	Wholesale trade, durable goods .....	259	3 724 155	100.0	71.8
4216	Electrical goods whsle .....	6	16 566	.4	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	233	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	212	3 665 374	98.4	61.1
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	212	3 665 374	98.4	61.1
42174	Refrigeration equipment & supplies whsle .....	15	D	D	D
421740	Refrigeration equipment & supplies whsle .....	15	D	D	D
4218	Machinery, equipment, & supplies whsle .....	13	12 736	.3	X
42183	Industrial machinery & equipment whsle .....	8	9 199	.2	X
421830	Industrial machinery & equipment whsle .....	8	9 199	.2	X
4218303	General-purpose industrial machinery & equipment whsle .....	8	9 199	.2	X

See footnotes at end of table.

**Table 6. Manufacturers' Sales Branches and Offices by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1900</b>	<b>Warm air heating and air-conditioning equipment and supplies</b> .....	<b>317</b>	<b>3 279 433</b>	<b>100.0</b>	<b>44.6</b>
421	Wholesale trade, durable goods .....	316	3 279 432	100.0	44.0
4213	Lumber & other construction materials whsle .....	6	1 224	Z	X
4216	Electrical goods whsle .....	51	122 515	3.7	X
42162	Electrical appliance, television & radio set whsle .....	16	86 456	2.6	X
421620	Electrical appliance, television & radio set whsle .....	16	86 456	2.6	X
42169	Other electronic parts & equipment whsle .....	33	28 932	.9	X
421690	Other electronic parts & equipment whsle .....	33	28 932	.9	X
4216902	Electronic parts (excluding communications equipment) whsle .....	33	28 932	.9	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	257	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	15	9 286	.3	64.1
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	15	9 286	.3	64.1
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	221	3 114 213	95.0	73.6
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	221	3 114 213	95.0	73.6
42174	Refrigeration equipment & supplies whsle .....	17	D	D	D
421740	Refrigeration equipment & supplies whsle .....	17	D	D	D
<b>2000</b>	<b>Refrigeration equipment and supplies</b> .....	<b>121</b>	<b>1 072 517</b>	<b>100.0</b>	<b>70.1</b>
421	Wholesale trade, durable goods .....	120	1 070 904	99.9	69.5
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	117	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	36	47 471	4.4	75.3
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	36	47 471	4.4	75.3
42174	Refrigeration equipment & supplies whsle .....	79	D	D	D
421740	Refrigeration equipment & supplies whsle .....	79	D	D	D
<b>2100</b>	<b>Construction and mining machinery and equipment (including parts and attachments)</b> .....	<b>326</b>	<b>11 294 408</b>	<b>100.0</b>	<b>54.4</b>
421	Wholesale trade, durable goods .....	325	11 287 159	99.9	54.5
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	8	D	D	D
42171	Hardware whsle .....	7	9 879	.1	53.8
421710	Hardware whsle .....	7	9 879	.1	53.8
4218	Machinery, equipment, & supplies whsle .....	315	11 276 751	99.8	43.3
42181	Construction & mining (except petroleum) machinery & equip whsle .....	281	11 190 382	99.1	66.4
421810	Construction & mining (except petroleum) machinery & equip whsle .....	281	11 190 382	99.1	66.4
42182	Farm & garden machinery & equipment whsle .....	9	39 679	.4	X
421820	Farm & garden machinery & equipment whsle .....	9	39 679	.4	X
4218202	Farm machinery & equipment—whsle distributors .....	7	D	D	X
42183	Industrial machinery & equipment whsle .....	18	18 948	.2	5.0
421830	Industrial machinery & equipment whsle .....	18	18 948	.2	5.0
4218303	General-purpose industrial machinery & equipment whsle .....	7	4 436	Z	1.5
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	7	1 724	Z	X
<b>2200</b>	<b>Farm machinery, equipment, and parts</b> .....	<b>208</b>	<b>6 470 473</b>	<b>100.0</b>	<b>15.9</b>
421	Wholesale trade, durable goods .....	157	6 446 417	99.6	15.8
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	14	400 737	6.2	X
42111	Automobile & other motor vehicle whsle .....	13	399 950	6.2	X
421110	Automobile & other motor vehicle whsle .....	13	399 950	6.2	X
4211101	Automobile & motorcycle whsle .....	13	399 950	6.2	X
4218	Machinery, equipment, & supplies whsle .....	143	6 045 680	93.4	39.2
42181	Construction & mining (except petroleum) machinery & equip whsle .....	24	55 136	.9	1.2
421810	Construction & mining (except petroleum) machinery & equip whsle .....	24	55 136	.9	1.2
42182	Farm & garden machinery & equipment whsle .....	113	5 989 586	92.6	83.2
421820	Farm & garden machinery & equipment whsle .....	113	5 989 586	92.6	83.2
4218201	Farm machinery & equipment—farm dealers .....	42	D	D	D
4218202	Farm machinery & equipment—whsle distributors .....	70	D	D	D
42183	Industrial machinery & equipment whsle .....	6	958	Z	X
421830	Industrial machinery & equipment whsle .....	6	958	Z	X
422	Wholesale trade, nondurable goods .....	51	24 056	.4	1.3
4229	Miscellaneous nondurable goods whsle .....	51	D	D	D
42291	Farm supplies whsle .....	51	24 056	.4	1.3
422910	Farm supplies whsle .....	51	24 056	.4	1.3
4229101	Farm supplies—farm dealers .....	49	24 004	.4	1.2
<b>2220</b>	<b>Garden machinery, equipment, and parts</b> .....	<b>329</b>	<b>1 756 294</b>	<b>100.0</b>	<b>73.6</b>
421	Wholesale trade, durable goods .....	38	1 515 454	86.3	75.7
4218	Machinery, equipment, & supplies whsle .....	37	1 515 080	86.3	60.0
42182	Farm & garden machinery & equipment whsle .....	36	1 515 052	86.3	90.9
421820	Farm & garden machinery & equipment whsle .....	36	1 515 052	86.3	90.9
4218201	Farm machinery & equipment—farm dealers .....	7	D	D	D
4218202	Farm machinery & equipment—whsle distributors .....	9	D	D	D
4218203	Lawn & garden machinery & equipment whsle .....	20	970 170	55.2	80.0
422	Wholesale trade, nondurable goods .....	291	240 840	13.7	X
4226	Chemical & allied products whsle .....	262	239 825	13.7	X
42269	Other chemical & allied products whsle .....	262	239 825	13.7	X
422690	Other chemical & allied products whsle .....	262	239 825	13.7	X
4226902	Other chemical & allied products whsle .....	262	239 825	13.7	X
4229	Miscellaneous nondurable goods whsle .....	29	D	D	X
42291	Farm supplies whsle .....	29	1 015	.1	X
422910	Farm supplies whsle .....	29	1 015	.1	X
4229101	Farm supplies—farm dealers .....	29	1 015	.1	X

See footnotes at end of table.

**Table 6. Manufacturers' Sales Branches and Offices by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2230</b>	<b>Food-processing machinery, equipment, and parts</b>	<b>44</b>	<b>322 654</b>	<b>100.0</b>	<b>76.3</b>
421	Wholesale trade, durable goods	43	320 102	99.2	75.2
4218	Machinery, equipment, & supplies whsle	42	319 980	99.2	59.4
42183	Industrial machinery & equipment whsle	42	319 980	99.2	58.2
421830	Industrial machinery & equipment whsle	42	319 980	99.2	58.2
4218301	Food-processing machinery & equipment whsle	33	299 601	92.9	39.9
4218303	General-purpose industrial machinery & equipment whsle	6	15 068	4.7	75.8
<b>2300</b>	<b>Hydraulic and pneumatic (fluid-power) pumps, motors, and parts</b>	<b>227</b>	<b>1 134 083</b>	<b>100.0</b>	<b>75.5</b>
421	Wholesale trade, durable goods	227	1 134 083	100.0	74.6
4218	Machinery, equipment, & supplies whsle	226	1 130 429	99.7	59.0
42183	Industrial machinery & equipment whsle	225	1 130 358	99.7	57.8
421830	Industrial machinery & equipment whsle	225	1 130 358	99.7	57.8
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	208	1 103 714	97.3	55.4
42183021	Hydraulic & pneumatic pumps & motors whsle	204	1 099 285	96.9	48.9
4218303	General-purpose industrial machinery & equipment whsle	15	20 758	1.8	75.8
<b>2320</b>	<b>General-purpose industrial machinery, equipment, and parts</b>	<b>1 252</b>	<b>7 820 349</b>	<b>100.0</b>	<b>35.8</b>
421	Wholesale trade, durable goods	1 168	7 727 904	98.8	37.2
4211	Motor vehicle & motor vehicle parts & supplies whsle	9	34 476	.4	X
42112	Motor vehicle supplies & new parts whsle	8	33 018	.4	X
421120	Motor vehicle supplies & new parts whsle	8	33 018	.4	X
4211202	Motor vehicle supplies & new parts—jockers	6	2 816	Z	X
4214	Professional & commercial equipment & supplies whsle	11	8 360	.1	X
42142	Office equipment whsle	11	8 360	.1	X
421420	Office equipment whsle	11	8 360	.1	X
4215	Metal & mineral (except petroleum) whsle	41	413 003	5.3	15.7
42151	Metal service centers & offices	41	413 003	5.3	15.4
421510	Metal service centers & offices	41	413 003	5.3	15.4
4215101	Ferrous metal service centers & sales offices	41	413 003	5.3	15.8
42151011	Ferrous metal service centers	23	353 325	4.5	X
42151012	Ferrous metal sales offices	18	59 678	.8	68.9
4216	Electrical goods whsle	213	298 730	3.8	2.8
42161	Electrical apparatus & equip, wiring supp, & const material whsle	146	62 080	.8	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle	146	62 080	.8	X
42169	Other electronic parts & equipment whsle	67	236 650	3.0	16.2
421690	Other electronic parts & equipment whsle	67	236 650	3.0	16.2
4216902	Electronic parts (excluding communications equipment) whsle	67	236 650	3.0	11.3
4217	Hardware, & plumbing & heating equipment & supplies whsle	8	D	D	X
4218	Machinery, equipment, & supplies whsle	884	6 956 128	88.9	38.4
42181	Construction & mining (except petroleum) machinery & equip whsle	20	37 471	.5	X
421810	Construction & mining (except petroleum) machinery & equip whsle	20	37 471	.5	X
42183	Industrial machinery & equipment whsle	797	6 454 875	82.5	45.9
421830	Industrial machinery & equipment whsle	797	6 454 875	82.5	45.9
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	73	41 394	.5	60.1
42183021	Hydraulic & pneumatic pumps & motors whsle	69	31 497	.4	53.0
4218303	General-purpose industrial machinery & equipment whsle	679	6 199 491	79.3	60.0
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	27	40 407	.5	71.5
4218307	Other industrial machinery & equipment whsle	9	48 522	.6	X
42184	Industrial supplies whsle	60	291 000	3.7	.7
421840	Industrial supplies whsle	60	291 000	3.7	.7
4218403	Welding supplies whsle	15	1 273	Z	X
4218406	Other industrial supplies whsle	43	286 591	3.7	X
422	Wholesale trade, nondurable goods	84	92 445	1.2	X
4226	Chemical & allied products whsle	74	60 330	.8	X
42269	Other chemical & allied products whsle	69	55 310	.7	X
422690	Other chemical & allied products whsle	69	55 310	.7	X
4226901	Industrial gases (except LP) whsle	7	683	Z	X
4226902	Other chemical & allied products whsle	62	54 627	.7	X
<b>2330</b>	<b>Metalworking machinery, equipment, and parts</b>	<b>142</b>	<b>2 269 524</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods	142	2 269 524	100.0	X
4218	Machinery, equipment, & supplies whsle	141	2 268 112	99.9	X
42183	Industrial machinery & equipment whsle	140	2 266 414	99.9	X
421830	Industrial machinery & equipment whsle	140	2 266 414	99.9	X
4218304	Metalworking machinery & equipment whsle	133	2 257 294	99.5	X
<b>2340</b>	<b>Materials handling machinery, equipment, and parts</b>	<b>357</b>	<b>2 404 827</b>	<b>100.0</b>	<b>33.6</b>
421	Wholesale trade, durable goods	355	2 404 668	100.0	33.1
4216	Electrical goods whsle	99	74 453	3.1	X
42161	Electrical apparatus & equip, wiring supp, & const material whsle	98	71 007	3.0	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle	98	71 007	3.0	X
4218	Machinery, equipment, & supplies whsle	254	2 330 174	96.9	34.7
42181	Construction & mining (except petroleum) machinery & equip whsle	26	23 148	1.0	X
421810	Construction & mining (except petroleum) machinery & equip whsle	26	23 148	1.0	X
42183	Industrial machinery & equipment whsle	196	2 262 519	94.1	40.5
421830	Industrial machinery & equipment whsle	196	2 262 519	94.1	40.5
4218305	Materials handling equipment whsle	188	2 249 643	93.5	47.9
42184	Industrial supplies whsle	32	44 507	1.9	7.5
421840	Industrial supplies whsle	32	44 507	1.9	7.5
4218402	Mechanical power transmission supplies whsle	26	24 246	1.0	21.3
4218406	Other industrial supplies whsle	6	20 261	.8	X

See footnotes at end of table.

**Table 6. Manufacturers' Sales Branches and Offices by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2350</b>	<b>Oil well, oil refinery, and pipeline machinery, equipment, and supplies</b> .....	<b>654</b>	<b>2 830 665</b>	<b>100.0</b>	<b>66.4</b>
421	Wholesale trade, durable goods .....	638	2 818 955	99.6	67.9
4218	Machinery, equipment, & supplies whsle .....	636	2 816 314	99.5	54.0
42181	Construction & mining (except petroleum) machinery & equip whsle .....	16	29 798	1.1	X
421810	Construction & mining (except petroleum) machinery & equip whsle .....	16	29 798	1.1	X
42183	Industrial machinery & equipment whsle .....	617	2 785 820	98.4	58.7
421830	Industrial machinery & equipment whsle .....	617	2 785 820	98.4	58.7
4218303	General-purpose industrial machinery & equipment whsle .....	8	15 375	.5	62.2
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	599	2 740 384	96.8	70.0
4218307	Other industrial machinery & equipment whsle .....	8	28 184	1.0	X
422	Wholesale trade, nondurable goods .....	16	11 710	.4	X
4227	Petroleum & petroleum products whsle .....	16	11 710	.4	X
42271	Petroleum bulk stations & terminals .....	16	11 710	.4	X
422710	Petroleum bulk stations & terminals .....	16	11 710	.4	X
4227101	Petroleum bulk stations & terminals (except LP) .....	16	D	D	X
42271012	Petroleum bulk terminals (except LP) .....	14	D	D	X
<b>2360</b>	<b>Other industrial machinery, equipment, and parts</b> .....	<b>465</b>	<b>6 927 645</b>	<b>100.0</b>	<b>58.5</b>
421	Wholesale trade, durable goods .....	455	6 911 392	99.8	57.2
4218	Machinery, equipment, & supplies whsle .....	453	6 909 368	99.7	45.4
42183	Industrial machinery & equipment whsle .....	448	6 840 343	98.7	48.3
421830	Industrial machinery & equipment whsle .....	448	6 840 343	98.7	48.3
4218307	Other industrial machinery & equipment whsle .....	436	6 769 028	97.7	23.5
422	Wholesale trade, nondurable goods .....	10	16 253	.2	X
4226	Chemical & allied products whsle .....	7	11 001	.2	X
<b>2370</b>	<b>Mechanical power transmission supplies</b> .....	<b>370</b>	<b>5 122 984</b>	<b>100.0</b>	<b>75.6</b>
421	Wholesale trade, durable goods .....	370	5 122 984	100.0	74.6
4218	Machinery, equipment, & supplies whsle .....	363	4 940 215	96.4	58.6
42183	Industrial machinery & equipment whsle .....	54	81 868	1.6	50.6
421830	Industrial machinery & equipment whsle .....	54	81 868	1.6	50.6
4218303	General-purpose industrial machinery & equipment whsle .....	52	39 605	.8	71.8
42184	Industrial supplies whsle .....	309	4 858 347	94.8	31.0
421840	Industrial supplies whsle .....	309	4 858 347	94.8	31.0
4218402	Mechanical power transmission supplies whsle .....	301	4 856 252	94.8	60.8
4218406	Other industrial supplies whsle .....	8	2 095	Z	8.9
<b>2380</b>	<b>Industrial valves and fittings (except fluid-power)</b> .....	<b>123</b>	<b>691 176</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	123	691 176	100.0	X
4218	Machinery, equipment, & supplies whsle .....	120	683 680	98.9	X
42181	Construction & mining (except petroleum) machinery & equip whsle .....	15	40 768	5.9	X
421810	Construction & mining (except petroleum) machinery & equip whsle .....	15	40 768	5.9	X
42183	Industrial machinery & equipment whsle .....	7	45 175	6.5	X
421830	Industrial machinery & equipment whsle .....	7	45 175	6.5	X
42184	Industrial supplies whsle .....	98	597 737	86.5	X
421840	Industrial supplies whsle .....	98	597 737	86.5	X
4218405	Industrial valves & fittings (except fluid-power) whsle .....	98	597 737	86.5	X
<b>2390</b>	<b>Hydraulic and pneumatic (fluid-power) valves</b> .....	<b>49</b>	<b>92 772</b>	<b>100.0</b>	<b>77.6</b>
421	Wholesale trade, durable goods .....	49	92 772	100.0	76.6
4218	Machinery, equipment, & supplies whsle .....	49	92 772	100.0	60.7
42183	Industrial machinery & equipment whsle .....	49	92 772	100.0	59.4
421830	Industrial machinery & equipment whsle .....	49	92 772	100.0	59.4
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	48	92 596	99.8	58.7
42183021	Hydraulic & pneumatic pumps & motors whsle .....	27	17 242	18.6	52.3
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	21	75 354	81.2	67.8
<b>2400</b>	<b>Hydraulic and pneumatic cylinders and rotary actuators</b> .....	<b>53</b>	<b>68 252</b>	<b>100.0</b>	<b>28.9</b>
421	Wholesale trade, durable goods .....	53	65 354	95.8	29.3
4218	Machinery, equipment, & supplies whsle .....	49	62 650	91.8	22.0
42181	Construction & mining (except petroleum) machinery & equip whsle .....	7	6 556	9.6	.3
421810	Construction & mining (except petroleum) machinery & equip whsle .....	7	6 556	9.6	.3
42183	Industrial machinery & equipment whsle .....	31	47 595	69.7	55.0
421830	Industrial machinery & equipment whsle .....	31	47 595	69.7	55.0
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	29	46 364	67.9	56.8
42183021	Hydraulic & pneumatic pumps & motors whsle .....	12	5 221	7.7	51.8
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	17	41 143	60.3	65.2
42184	Industrial supplies whsle .....	11	8 499	12.5	27.2
421840	Industrial supplies whsle .....	11	8 499	12.5	27.2
4218405	Industrial valves & fittings (except fluid-power) whsle .....	8	7 627	11.2	X
<b>2420</b>	<b>Hydraulic and pneumatic connectors and assemblies</b> .....	<b>76</b>	<b>690 947</b>	<b>100.0</b>	<b>71.6</b>
421	Wholesale trade, durable goods .....	76	690 947	100.0	70.7
4218	Machinery, equipment, & supplies whsle .....	75	671 779	97.2	61.7
42183	Industrial machinery & equipment whsle .....	63	635 488	92.0	60.3
421830	Industrial machinery & equipment whsle .....	63	635 488	92.0	60.3
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	62	635 434	92.0	59.6
42183021	Hydraulic & pneumatic pumps & motors whsle .....	20	5 677	.8	52.0
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	42	629 757	91.1	69.2
42184	Industrial supplies whsle .....	12	36 291	5.3	32.0
421840	Industrial supplies whsle .....	12	36 291	5.3	32.0
4218405	Industrial valves & fittings (except fluid-power) whsle .....	6	3 816	.6	X

See footnotes at end of table.

**Table 6. Manufacturers' Sales Branches and Offices by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2430</b>	<b>Fluid-power filters, components, accessories, and parts</b> .....	<b>50</b>	<b>72 749</b>	<b>100.0</b>	<b>76.5</b>
421	Wholesale trade, durable goods .....	50	72 749	100.0	75.5
4218	Machinery, equipment, & supplies whse .....	50	72 749	100.0	59.8
42183	Industrial machinery & equipment whse .....	38	62 701	86.2	58.4
421830	Industrial machinery & equipment whse .....	38	62 701	86.2	58.4
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whse .....	34	41 291	56.8	58.4
42183021	Hydraulic & pneumatic pumps & motors whse .....	16	9 720	13.4	53.0
42183022	Hydraulic & pneumatic parts, accessories, & supplies whse .....	18	31 571	43.4	67.2
42184	Industrial supplies whse .....	11	10 013	13.8	32.0
421840	Industrial supplies whse .....	11	10 013	13.8	32.0
4218406	Other industrial supplies whse .....	8	5 651	7.8	11.5
<b>2440</b>	<b>Welding supplies (excluding gases)</b> .....	<b>527</b>	<b>618 826</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	251	370 209	59.8	X
4218	Machinery, equipment, & supplies whse .....	248	342 187	55.3	X
42184	Industrial supplies whse .....	248	342 187	55.3	X
421840	Industrial supplies whse .....	248	342 187	55.3	X
4218402	Mechanical power transmission supplies whse .....	6	25 969	4.2	X
4218403	Welding supplies whse .....	241	316 155	51.1	X
422	Wholesale trade, nondurable goods .....	276	248 617	40.2	X
4226	Chemical & allied products whse .....	276	248 617	40.2	X
42269	Other chemical & allied products whse .....	276	248 617	40.2	X
422690	Other chemical & allied products whse .....	276	248 617	40.2	X
4226901	Industrial gases (except LP) whse .....	181	208 627	33.7	X
4226902	Other chemical & allied products whse .....	95	39 990	6.5	X
<b>2450</b>	<b>Industrial containers and supplies</b> .....	<b>152</b>	<b>4 260 907</b>	<b>100.0</b>	<b>26.8</b>
421	Wholesale trade, durable goods .....	117	4 225 158	99.2	27.9
4217	Hardware, & plumbing & heating equipment & supplies whse .....	54	D	D	X
42172	Plumbing & heating equipment & supplies (hydronics) whse .....	52	86 549	2.0	X
421720	Plumbing & heating equipment & supplies (hydronics) whse .....	52	86 549	2.0	X
4218	Machinery, equipment, & supplies whse .....	63	4 138 605	97.1	26.9
42184	Industrial supplies whse .....	63	4 138 605	97.1	13.9
421840	Industrial supplies whse .....	63	4 138 605	97.1	13.9
4218403	Welding supplies whse .....	6	534	Z	X
4218404	Industrial containers & supplies whse .....	57	4 138 071	97.1	22.1
422	Wholesale trade, nondurable goods .....	35	35 749	.8	16.3
4221	Paper & paper product whse .....	17	10 477	.2	X
42213	Industrial & personal service paper whse .....	9	6 663	.2	X
422130	Industrial & personal service paper whse .....	9	6 663	.2	X
4226	Chemical & allied products whse .....	17	18 311	.4	18.4
42269	Other chemical & allied products whse .....	12	11 825	.3	10.9
422690	Other chemical & allied products whse .....	12	11 825	.3	10.9
4226901	Industrial gases (except LP) whse .....	7	219	Z	X
<b>2460</b>	<b>Other industrial supplies</b> .....	<b>563</b>	<b>12 656 643</b>	<b>100.0</b>	<b>41.8</b>
421	Wholesale trade, durable goods .....	522	12 566 877	99.3	54.1
4213	Lumber & other construction materials whse .....	11	1 010	Z	X
42131	Lumber, plywood, millwork, & wood panel whse .....	11	1 010	Z	X
421310	Lumber, plywood, millwork, & wood panel whse .....	11	1 010	Z	X
4213103	Plywood, veneer, millwork, & wood panel whse .....	11	1 010	Z	X
4215	Metal & mineral (except petroleum) whse .....	19	37 454	.3	5.1
42151	Metal service centers & offices .....	19	37 454	.3	5.0
421510	Metal service centers & offices .....	19	37 454	.3	5.0
4215101	Ferrous metal service centers & sales offices .....	19	37 454	.3	5.1
42151011	Ferrous metal service centers .....	19	37 454	.3	4.9
4218	Machinery, equipment, & supplies whse .....	482	12 515 261	98.9	46.6
42183	Industrial machinery & equipment whse .....	25	134 745	1.1	25.1
421830	Industrial machinery & equipment whse .....	25	134 745	1.1	25.1
4218303	General-purpose industrial machinery & equipment whse .....	6	36 539	.3	75.8
4218307	Other industrial machinery & equipment whse .....	13	56 775	.4	24.3
42184	Industrial supplies whse .....	452	12 371 103	97.7	30.5
421840	Industrial supplies whse .....	452	12 371 103	97.7	30.5
4218402	Mechanical power transmission supplies whse .....	12	31 546	.2	62.8
4218403	Welding supplies whse .....	37	3 779	Z	X
4218406	Other industrial supplies whse .....	400	12 332 822	97.4	11.0
422	Wholesale trade, nondurable goods .....	41	89 766	.7	X
4221	Paper & paper product whse .....	32	38 090	.3	X
42211	Printing & writing paper whse .....	12	15 570	.1	X
422110	Printing & writing paper whse .....	12	15 570	.1	X
42213	Industrial & personal service paper whse .....	19	14 217	.1	X
422130	Industrial & personal service paper whse .....	19	14 217	.1	X

See footnotes at end of table.



**Table 6. Manufacturers' Sales Branches and Offices by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2520</b>	<b>Custodial (janitors') equipment and supplies</b> .....	<b>167</b>	<b>368 015</b>	<b>100.0</b>	<b>1.2</b>
421	Wholesale trade, durable goods .....	16	47 092	12.8	4.0
4218	Machinery, equipment, & supplies whsle .....	15	45 702	12.4	3.4
42185	Service establishment equipment & supplies whsle .....	15	45 702	12.4	4.6
421850	Service establishment equipment & supplies whsle .....	15	45 702	12.4	4.6
4218502	Custodial, janitors' equipment & supplies whsle .....	12	36 363	9.9	X
422	Wholesale trade, nondurable goods .....	151	320 923	87.2	1.0
4221	Paper & paper product whsle .....	45	193 852	52.7	.1
42211	Printing & writing paper whsle .....	17	11 046	3.0	X
422110	Printing & writing paper whsle .....	17	11 046	3.0	X
42213	Industrial & personal service paper whsle .....	25	164 108	44.6	.4
422130	Industrial & personal service paper whsle .....	25	164 108	44.6	.4
4226	Chemical & allied products whsle .....	104	112 579	30.6	2.5
42269	Other chemical & allied products whsle .....	104	112 579	30.6	2.4
422690	Other chemical & allied products whsle .....	104	112 579	30.6	2.4
4226902	Other chemical & allied products whsle .....	103	111 957	30.4	2.4
<b>2530</b>	<b>Laundry and dry-cleaning equipment and supplies</b> .....	<b>91</b>	<b>5 617 086</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	27	893 664	15.9	X
4218	Machinery, equipment, & supplies whsle .....	27	893 664	15.9	X
42185	Service establishment equipment & supplies whsle .....	27	893 664	15.9	X
421850	Service establishment equipment & supplies whsle .....	27	893 664	15.9	X
4218503	Laundry & dry-cleaning equipment & supplies whsle .....	27	D	D	X
422	Wholesale trade, nondurable goods .....	64	4 723 422	84.1	X
4222	Drugs, & druggists' sundries whsle .....	55	4 667 011	83.1	X
42221	Drugs, & druggists' sundries whsle .....	55	4 667 011	83.1	X
422210	Drugs, & druggists' sundries whsle .....	55	4 667 011	83.1	X
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	55	4 667 011	83.1	X
4226	Chemical & allied products whsle .....	8	36 009	.6	X
42269	Other chemical & allied products whsle .....	8	36 009	.6	X
422690	Other chemical & allied products whsle .....	8	36 009	.6	X
4226902	Other chemical & allied products whsle .....	8	36 009	.6	X
<b>2540</b>	<b>Other service establishment equipment and supplies</b> .....	<b>142</b>	<b>1 091 381</b>	<b>100.0</b>	<b>62.9</b>
421	Wholesale trade, durable goods .....	141	1 089 886	99.9	62.1
4218	Machinery, equipment, & supplies whsle .....	140	1 089 623	99.8	49.2
42185	Service establishment equipment & supplies whsle .....	140	1 089 623	99.8	66.1
421850	Service establishment equipment & supplies whsle .....	140	1 089 623	99.8	66.1
4218504	Other service establishment equipment & supplies whsle .....	140	D	D	D
<b>2600</b>	<b>Aircraft and aeronautical equipment and supplies</b> .....	<b>63</b>	<b>2 463 026</b>	<b>100.0</b>	<b>71.6</b>
421	Wholesale trade, durable goods .....	63	2 463 026	100.0	70.7
4218	Machinery, equipment, & supplies whsle .....	62	2 462 784	100.0	56.1
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	62	2 462 784	100.0	72.3
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	62	2 462 784	100.0	72.3
4218601	Aircraft & aeronautical equipment & supplies whsle .....	62	2 462 784	100.0	68.5
<b>2620</b>	<b>Marine machinery, equipment, and supplies</b> .....	<b>36</b>	<b>491 485</b>	<b>100.0</b>	<b>57.1</b>
421	Wholesale trade, durable goods .....	34	486 811	99.0	64.3
4218	Machinery, equipment, & supplies whsle .....	33	486 485	99.0	51.3
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	29	478 430	97.3	75.0
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	29	478 430	97.3	75.0
4218602	Marine machinery, equipment, & supplies whsle .....	27	D	D	D
<b>2630</b>	<b>Other transportation equipment and supplies</b> .....	<b>9</b>	<b>138 078</b>	<b>100.0</b>	<b>75.5</b>
421	Wholesale trade, durable goods .....	9	138 078	100.0	74.5
4218	Machinery, equipment, & supplies whsle .....	9	138 078	100.0	59.0
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	8	135 558	98.2	75.7
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	8	135 558	98.2	75.7
4218603	Other transportation equipment & supplies whsle .....	7	D	D	D
<b>2700</b>	<b>Sporting and recreational goods and supplies</b> .....	<b>96</b>	<b>3 723 620</b>	<b>100.0</b>	<b>54.6</b>
421	Wholesale trade, durable goods .....	62	3 719 533	99.9	56.0
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	8	8 972	.2	X
4219	Miscellaneous durable goods whsle .....	53	D	D	D
42191	Sporting & recreational goods & supplies whsle .....	53	3 709 704	99.6	21.4
421910	Sporting & recreational goods & supplies whsle .....	53	3 709 704	99.6	21.4
422	Wholesale trade, nondurable goods .....	34	4 087	.1	X
4229	Miscellaneous nondurable goods whsle .....	34	D	D	X
42291	Farm supplies whsle .....	34	4 087	.1	X
422910	Farm supplies whsle .....	34	4 087	.1	X
4229101	Farm supplies—farm dealers .....	32	3 980	.1	X
<b>2800</b>	<b>Toys and hobby goods and supplies</b> .....	<b>40</b>	<b>1 499 421</b>	<b>100.0</b>	<b>28.8</b>
421	Wholesale trade, durable goods .....	27	1 114 275	74.3	72.5
4219	Miscellaneous durable goods whsle .....	25	D	D	D
42192	Toy & hobby goods & supplies whsle .....	24	D	D	D
421920	Toy & hobby goods & supplies whsle .....	24	D	D	D
422	Wholesale trade, nondurable goods .....	13	385 146	25.7	X
4222	Drugs, & druggists' sundries whsle .....	6	371 803	24.8	X
42221	Drugs, & druggists' sundries whsle .....	6	371 803	24.8	X
422210	Drugs, & druggists' sundries whsle .....	6	371 803	24.8	X
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	6	371 803	24.8	X

See footnotes at end of table.

**Table 6. Manufacturers' Sales Branches and Offices by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2900</b>	<b>Ferrous metal scrap</b> .....	<b>17</b>	<b>10 780</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	17	10 780	100.0	X
4215	Metal & mineral (except petroleum) whsle .....	16	10 455	97.0	X
42151	Metal service centers & offices .....	16	10 455	97.0	X
421510	Metal service centers & offices .....	16	10 455	97.0	X
4215101	Ferrous metal service centers & sales offices .....	13	9 753	90.5	X
42151011	Ferrous metal service centers .....	11	8 568	79.5	X
<b>2920</b>	<b>Nonferrous metal scrap</b> .....	<b>20</b>	<b>20 469</b>	<b>100.0</b>	<b>5.7</b>
421	Wholesale trade, durable goods .....	20	20 469	100.0	5.6
4215	Metal & mineral (except petroleum) whsle .....	19	20 405	99.7	5.7
42151	Metal service centers & offices .....	19	20 405	99.7	5.6
421510	Metal service centers & offices .....	19	20 405	99.7	5.6
4215102	Nonferrous metal service centers & sales offices .....	16	19 334	94.5	5.7
42151021	Nonferrous metal service centers .....	10	11 470	56.0	15.9
42151022	Nonferrous metal sales offices .....	6	7 864	38.4	X
<b>3000</b>	<b>Jewelry, diamonds, gem stones, and watches</b> .....	<b>56</b>	<b>731 572</b>	<b>100.0</b>	<b>13.0</b>
421	Wholesale trade, durable goods .....	47	505 752	69.1	77.0
4219	Miscellaneous durable goods whsle .....	47	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	46	505 602	69.1	56.2
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	46	505 602	69.1	56.2
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	46	D	D	D
422	Wholesale trade, nondurable goods .....	9	225 820	30.9	X
4222	Drugs, & druggists' sundries whsle .....	6	224 613	30.7	X
42221	Drugs, & druggists' sundries whsle .....	6	224 613	30.7	X
422210	Drugs, & druggists' sundries whsle .....	6	224 613	30.7	X
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	6	224 613	30.7	X
<b>3030</b>	<b>Precious metals—gold, silver, and platinum including precious metal coins</b> .....	<b>9</b>	<b>109 211</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	9	109 211	100.0	X
4219	Miscellaneous durable goods whsle .....	9	D	D	X
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	9	109 211	100.0	X
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	9	109 211	100.0	X
4219402	Precious metal (excluding ores) whsle .....	9	D	D	X
<b>3120</b>	<b>Forest products, except lumber (including cordwood, hewn posts, poles, and ties)</b> .....	<b>21</b>	<b>101 954</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	13	48 157	47.2	X
4213	Lumber & other construction materials whsle .....	12	47 557	46.6	X
42131	Lumber, plywood, millwork, & wood panel whsle .....	12	47 557	46.6	X
421310	Lumber, plywood, millwork, & wood panel whsle .....	12	47 557	46.6	X
4213102	Lumber with yard whsle .....	7	7 897	7.7	X
422	Wholesale trade, nondurable goods .....	8	53 797	52.8	X
4226	Chemical & allied products whsle .....	6	3 131	3.1	X
<b>3130</b>	<b>Compact discs, prerecorded audio tapes, and phonograph records</b> .....	<b>87</b>	<b>5 758 404</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	80	5 745 141	99.8	X
4219	Miscellaneous durable goods whsle .....	80	D	D	X
42199	Other miscellaneous durable goods whsle .....	80	5 745 141	99.8	X
421990	Other miscellaneous durable goods whsle .....	80	5 745 141	99.8	X
4219904	Prerecorded media whsle .....	80	5 745 141	99.8	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle .....	79	D	D	X
422	Wholesale trade, nondurable goods .....	7	13 263	.2	X
4229	Miscellaneous nondurable goods whsle .....	7	D	D	X
42292	Book, periodical, & newspaper whsle .....	7	13 263	.2	X
422920	Book, periodical, & newspaper whsle .....	7	13 263	.2	X
<b>3140</b>	<b>Prerecorded video tapes</b> .....	<b>37</b>	<b>1 228 785</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	31	1 227 144	99.9	X
4219	Miscellaneous durable goods whsle .....	31	D	D	X
42199	Other miscellaneous durable goods whsle .....	31	1 227 144	99.9	X
421990	Other miscellaneous durable goods whsle .....	31	1 227 144	99.9	X
4219904	Prerecorded media whsle .....	31	1 227 144	99.9	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle .....	27	D	D	X
422	Wholesale trade, nondurable goods .....	6	1 641	.1	X
4229	Miscellaneous nondurable goods whsle .....	6	D	D	X
<b>3150</b>	<b>Other durable goods</b> .....	<b>23</b>	<b>378 040</b>	<b>100.0</b>	<b>71.1</b>
421	Wholesale trade, durable goods .....	23	378 040	100.0	70.2
4219	Miscellaneous durable goods whsle .....	19	D	D	D
42199	Other miscellaneous durable goods whsle .....	19	368 595	97.5	70.1
421990	Other miscellaneous durable goods whsle .....	19	368 595	97.5	70.1
4219906	Other durable goods whsle .....	19	368 595	97.5	79.1
<b>3160</b>	<b>Fire extinguishers and fire safety equipment</b> .....	<b>21</b>	<b>79 395</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	21	79 395	100.0	X
4219	Miscellaneous durable goods whsle .....	21	D	D	X
42199	Other miscellaneous durable goods whsle .....	21	79 395	100.0	X
421990	Other miscellaneous durable goods whsle .....	21	79 395	100.0	X
4219905	Fire extinguishers & fire safety equipment whsle .....	21	D	D	X

See footnotes at end of table.

**Table 6. Manufacturers' Sales Branches and Offices by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>3200</b>	<b>Printing and writing paper</b> .....	<b>445</b>	<b>15 588 717</b>	<b>100.0</b>	<b>33.9</b>
421	Wholesale trade, durable goods .....	16	142 484	.9	X
4214	Professional & commercial equipment & supplies whsle .....	16	142 484	.9	X
42142	Office equipment whsle .....	12	12 253	.1	X
421420	Office equipment whsle .....	12	12 253	.1	X
422	Wholesale trade, nondurable goods .....	429	15 446 233	99.1	60.4
4221	Paper & paper product whsle .....	423	15 416 306	98.9	56.5
42211	Printing & writing paper whsle .....	294	15 156 043	97.2	54.8
422110	Printing & writing paper whsle .....	294	15 156 043	97.2	54.8
42212	Stationery & office supplies whsle .....	111	168 493	1.1	73.6
422120	Stationery & office supplies whsle .....	111	168 493	1.1	73.6
42213	Industrial & personal service paper whsle .....	18	91 770	.6	74.7
422130	Industrial & personal service paper whsle .....	18	91 770	.6	74.7
4229	Miscellaneous nondurable goods whsle .....	6	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	6	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	6	D	D	D
4229902	General merchandise (nondurable goods) whsle .....	6	29 927	.2	68.7
<b>3300</b>	<b>Stationery, office supplies and greeting cards</b> .....	<b>1 374</b>	<b>11 552 245</b>	<b>100.0</b>	<b>43.3</b>
421	Wholesale trade, durable goods .....	225	1 249 451	10.8	.1
4214	Professional & commercial equipment & supplies whsle .....	223	1 230 851	10.7	.1
42142	Office equipment whsle .....	212	1 195 283	10.3	.1
421420	Office equipment whsle .....	212	1 195 283	10.3	.1
42143	Computer & computer peripheral equipment & software whsle .....	6	33 703	.3	X
421430	Computer & computer peripheral equipment & software whsle .....	6	33 703	.3	X
4214301	Computer & peripheral equipment whsle .....	6	33 703	.3	X
42143012	Computers & peripheral equipment for end use .....	6	33 703	.3	X
422	Wholesale trade, nondurable goods .....	1 149	10 302 794	89.2	66.5
4221	Paper & paper product whsle .....	1 128	10 228 518	88.5	62.9
42211	Printing & writing paper whsle .....	62	696 083	6.0	54.7
422110	Printing & writing paper whsle .....	62	696 083	6.0	54.7
42212	Stationery & office supplies whsle .....	1 051	9 512 950	82.3	63.9
422120	Stationery & office supplies whsle .....	1 051	9 512 950	82.3	63.9
42213	Industrial & personal service paper whsle .....	15	19 485	.2	74.7
422130	Industrial & personal service paper whsle .....	15	19 485	.2	74.7
4229	Miscellaneous nondurable goods whsle .....	21	D	D	D
42292	Book, periodical, & newspaper whsle .....	12	35 258	.3	5.3
422920	Book, periodical, & newspaper whsle .....	12	35 258	.3	5.3
42299	Other miscellaneous nondurable goods whsle .....	9	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	9	D	D	D
4229902	General merchandise (nondurable goods) whsle .....	6	20 675	.2	68.7
<b>3400</b>	<b>Industrial and personal services paper and plastics</b> .....	<b>476</b>	<b>14 916 854</b>	<b>100.0</b>	<b>55.9</b>
421	Wholesale trade, durable goods .....	13	43 494	.3	X
422	Wholesale trade, nondurable goods .....	463	14 873 360	99.7	57.4
4221	Paper & paper product whsle .....	336	14 648 419	98.2	58.3
42211	Printing & writing paper whsle .....	63	586 751	3.9	53.1
422110	Printing & writing paper whsle .....	63	586 751	3.9	53.1
42212	Stationery & office supplies whsle .....	22	311 572	2.1	66.2
422120	Stationery & office supplies whsle .....	22	311 572	2.1	66.2
42213	Industrial & personal service paper whsle .....	251	13 750 096	92.2	55.8
422130	Industrial & personal service paper whsle .....	251	13 750 096	92.2	55.8
4224	Grocery & related products whsle .....	80	68 079	.5	X
42242	Packaged frozen food whsle .....	7	5 355	Z	X
422420	Packaged frozen food whsle .....	7	5 355	Z	X
42249	Other grocery & related products whsle .....	72	D	D	X
422490	Other grocery & related products whsle .....	72	D	D	X
4224901	Coffee, tea, & spice whsle .....	38	32 754	.2	X
4224903	Soft drinks whsle .....	31	8 397	.1	X
4226	Chemical & allied products whsle .....	38	108 078	.7	10.3
42269	Other chemical & allied products whsle .....	34	99 812	.7	9.3
422690	Other chemical & allied products whsle .....	34	99 812	.7	9.3
4226902	Other chemical & allied products whsle .....	34	99 812	.7	9.3
4229	Miscellaneous nondurable goods whsle .....	8	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	6	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	6	D	D	D
4229902	General merchandise (nondurable goods) whsle .....	6	35 318	.2	68.7
<b>3500</b>	<b>Drugs, pharmaceuticals, cosmetics, and toiletries</b> .....	<b>393</b>	<b>80 219 107</b>	<b>100.0</b>	<b>35.3</b>
422	Wholesale trade, nondurable goods .....	390	80 167 994	99.9	35.9
4222	Drugs, & druggists' sundries whsle .....	358	79 771 781	99.4	42.9
42221	Drugs, & druggists' sundries whsle .....	358	79 771 781	99.4	42.9
422210	Drugs, & druggists' sundries whsle .....	358	79 771 781	99.4	42.9
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	358	79 771 781	99.4	42.9
4226	Chemical & allied products whsle .....	25	381 018	.5	.1
42269	Other chemical & allied products whsle .....	25	381 018	.5	.1
422690	Other chemical & allied products whsle .....	25	381 018	.5	.1
4226902	Other chemical & allied products whsle .....	22	379 844	.5	.1

See footnotes at end of table.

**Table 6. Manufacturers' Sales Branches and Offices by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>3600</b>	<b>Piece goods, knit and woven</b> .....	<b>209</b>	<b>6 365 776</b>	<b>100.0</b>	<b>58.2</b>
421	Wholesale trade, durable goods .....	15	651 822	10.2	X
4218	Machinery, equipment, & supplies whsle .....	6	43 739	.7	X
42184	Industrial supplies whsle .....	6	43 739	.7	X
421840	Industrial supplies whsle .....	6	43 739	.7	X
4218406	Other industrial supplies whsle .....	6	43 739	.7	X
422	Wholesale trade, nondurable goods .....	194	5 713 954	89.8	58.6
4223	Apparel, piece goods, & notions whsle .....	194	5 713 954	89.8	47.3
42231	Piece goods, notions, & other dry goods whsle .....	194	5 713 954	89.8	X
422310	Piece goods, notions, & other dry goods whsle .....	194	5 713 954	89.8	X
4223101	Piece goods—jobbers .....	194	5 713 954	89.8	X
<b>3700</b>	<b>Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)</b> ..	<b>64</b>	<b>673 975</b>	<b>100.0</b>	<b>X</b>
422	Wholesale trade, nondurable goods .....	64	673 975	100.0	X
4223	Apparel, piece goods, & notions whsle .....	64	673 975	100.0	X
42231	Piece goods, notions, & other dry goods whsle .....	53	673 481	99.9	X
422310	Piece goods, notions, & other dry goods whsle .....	53	673 481	99.9	X
4223102	Notions & other dry goods whsle .....	51	673 444	99.9	X
42232	Men's & boys' clothing & furnishings whsle .....	11	494	.1	X
422320	Men's & boys' clothing & furnishings whsle .....	11	494	.1	X
<b>3800</b>	<b>Men's and boys' wear</b> .....	<b>309</b>	<b>7 639 873</b>	<b>100.0</b>	<b>32.6</b>
421	Wholesale trade, durable goods .....	12	172 232	2.3	X
4212	Furniture & home furnishings whsle .....	8	161 299	2.1	X
42122	Home furnishings whsle .....	8	161 299	2.1	X
421220	Home furnishings whsle .....	8	161 299	2.1	X
4212202	Linens, domestics, draperies, & curtains whsle .....	8	161 299	2.1	X
422	Wholesale trade, nondurable goods .....	297	7 467 641	97.7	37.3
4223	Apparel, piece goods, & notions whsle .....	292	7 430 953	97.3	36.2
42232	Men's & boys' clothing & furnishings whsle .....	202	6 892 529	90.2	28.6
422320	Men's & boys' clothing & furnishings whsle .....	202	6 892 529	90.2	28.6
42233	Women's, children's, & infants' clothing & accessories whsle .....	82	510 923	6.7	65.9
422330	Women's, children's, & infants' clothing & accessories whsle .....	82	510 923	6.7	65.9
<b>3900</b>	<b>Women's and children's wear</b> .....	<b>328</b>	<b>7 059 650</b>	<b>100.0</b>	<b>42.8</b>
421	Wholesale trade, durable goods .....	6	223 152	3.2	X
422	Wholesale trade, nondurable goods .....	322	6 836 498	96.8	48.1
4222	Drugs, & druggists' sundries whsle .....	6	199 773	2.8	X
42221	Drugs, & druggists' sundries whsle .....	6	199 773	2.8	X
422210	Drugs, & druggists' sundries whsle .....	6	199 773	2.8	X
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	6	199 773	2.8	X
4223	Apparel, piece goods, & notions whsle .....	315	6 636 169	94.0	47.9
42232	Men's & boys' clothing & furnishings whsle .....	75	765 246	10.8	31.1
422320	Men's & boys' clothing & furnishings whsle .....	75	765 246	10.8	31.1
42233	Women's, children's, & infants' clothing & accessories whsle .....	233	5 835 730	82.7	62.0
422330	Women's, children's, & infants' clothing & accessories whsle .....	233	5 835 730	82.7	62.0
<b>4000</b>	<b>Footwear</b> .....	<b>94</b>	<b>2 161 794</b>	<b>100.0</b>	<b>60.1</b>
422	Wholesale trade, nondurable goods .....	93	2 153 849	99.6	80.6
4223	Apparel, piece goods, & notions whsle .....	93	2 153 849	99.6	65.1
42232	Men's & boys' clothing & furnishings whsle .....	64	68 701	3.2	62.1
422320	Men's & boys' clothing & furnishings whsle .....	64	68 701	3.2	62.1
42234	Footwear whsle .....	29	2 085 148	96.5	87.2
422340	Footwear whsle .....	29	2 085 148	96.5	87.2
<b>4100</b>	<b>Frozen foods (packaged)</b> .....	<b>459</b>	<b>9 062 682</b>	<b>100.0</b>	<b>74.0</b>
422	Wholesale trade, nondurable goods .....	459	9 062 682	100.0	75.3
4222	Drugs, & druggists' sundries whsle .....	53	474 524	5.2	93.1
42221	Drugs, & druggists' sundries whsle .....	53	474 524	5.2	93.1
422210	Drugs, & druggists' sundries whsle .....	53	474 524	5.2	93.1
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	53	474 524	5.2	93.1
4224	Grocery & related products whsle .....	405	8 587 208	94.8	68.6
42242	Packaged frozen food whsle .....	262	6 661 252	73.5	43.0
422420	Packaged frozen food whsle .....	262	6 661 252	73.5	43.0
42243	Dairy products, (except dried or canned) whsle .....	27	46 275	.5	11.1
422430	Dairy products, (except dried or canned) whsle .....	27	46 275	.5	11.1
4224302	Dairy product (except raw milk) whsle .....	27	46 275	.5	11.1
42247	Meat & meat product whsle .....	16	257 745	2.8	73.2
422470	Meat & meat product whsle .....	16	257 745	2.8	73.2
42249	Other grocery & related products whsle .....	94	D	D	D
422490	Other grocery & related products whsle .....	94	D	D	D
4224902	Bread & baked goods whsle .....	6	18 093	.2	X
4224904	Canned goods whsle .....	21	190 532	2.1	88.1
4224905	Food & beverage basic materials whsle .....	29	200 969	2.2	X
4224906	Other grocery specialties whsle .....	35	D	D	D

See footnotes at end of table.

**Table 6. Manufacturers' Sales Branches and Offices by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>4200</b>	<b>Dairy products (excluding dried or canned)</b> .....	<b>659</b>	<b>17 180 044</b>	<b>100.0</b>	<b>70.0</b>
422	Wholesale trade, nondurable goods .....	659	17 180 044	100.0	71.1
4224	Grocery & related products whsle .....	659	17 180 044	100.0	69.9
42243	Dairy products, (except dried or canned) whsle .....	507	12 428 843	72.3	69.0
422430	Dairy products, (except dried or canned) whsle .....	507	12 428 843	72.3	69.0
4224302	Dairy product (except raw milk) whsle .....	507	12 428 843	72.3	69.0
42247	Meat & meat product whsle .....	7	37 106	.2	X
422470	Meat & meat product whsle .....	7	37 106	.2	X
42249	Other grocery & related products whsle .....	139	D	D	D
422490	Other grocery & related products whsle .....	139	D	D	D
4224901	Coffee, tea, & spice whsle .....	23	58 209	.3	20.8
4224905	Food & beverage basic materials whsle .....	9	7 481	Z	X
4224906	Other grocery specialties whsle .....	100	D	D	D
<b>4300</b>	<b>Poultry and poultry products</b> .....	<b>131</b>	<b>1 591 202</b>	<b>100.0</b>	<b>24.1</b>
422	Wholesale trade, nondurable goods .....	131	1 591 202	100.0	24.5
4224	Grocery & related products whsle .....	131	1 591 202	100.0	24.1
42243	Dairy products, (except dried or canned) whsle .....	28	1 542	.1	46.6
422430	Dairy products, (except dried or canned) whsle .....	28	1 542	.1	46.6
4224302	Dairy product (except raw milk) whsle .....	28	1 542	.1	46.6
42244	Poultry & poultry product whsle .....	54	D	D	D
422440	Poultry & poultry product whsle .....	54	D	D	D
4224402	Poultry & poultry product (except live) whsle .....	54	D	D	D
42247	Meat & meat product whsle .....	43	218 645	13.7	X
422470	Meat & meat product whsle .....	43	218 645	13.7	X
<b>4400</b>	<b>Confectionery</b> .....	<b>317</b>	<b>17 361 900</b>	<b>100.0</b>	<b>55.6</b>
422	Wholesale trade, nondurable goods .....	317	17 361 900	100.0	56.6
4224	Grocery & related products whsle .....	314	16 623 161	95.7	71.8
42245	Confectionery whsle .....	302	16 507 540	95.1	88.5
422450	Confectionery whsle .....	302	16 507 540	95.1	88.5
42249	Other grocery & related products whsle .....	10	D	D	X
422490	Other grocery & related products whsle .....	10	D	D	X
<b>4500</b>	<b>Fish and seafoods (excluding canned and frozen packaged)</b> .....	<b>37</b>	<b>355 300</b>	<b>100.0</b>	<b>X</b>
422	Wholesale trade, nondurable goods .....	37	355 300	100.0	X
4224	Grocery & related products whsle .....	37	355 300	100.0	X
42242	Packaged frozen food whsle .....	6	13 198	3.7	X
422420	Packaged frozen food whsle .....	6	13 198	3.7	X
42246	Fish & seafood whsle .....	24	312 040	87.8	X
422460	Fish & seafood whsle .....	24	312 040	87.8	X
<b>4600</b>	<b>Meat and meat products (fresh and unpackaged)</b> .....	<b>162</b>	<b>20 446 500</b>	<b>100.0</b>	<b>32.7</b>
422	Wholesale trade, nondurable goods .....	162	20 446 500	100.0	33.3
4224	Grocery & related products whsle .....	162	20 446 500	100.0	32.7
42244	Poultry & poultry product whsle .....	12	D	D	D
422440	Poultry & poultry product whsle .....	12	D	D	D
4224402	Poultry & poultry product (except live) whsle .....	12	D	D	D
42247	Meat & meat product whsle .....	112	18 358 845	89.8	23.1
422470	Meat & meat product whsle .....	112	18 358 845	89.8	23.1
42249	Other grocery & related products whsle .....	32	D	D	D
422490	Other grocery & related products whsle .....	32	D	D	D
4224906	Other grocery specialties whsle .....	28	D	D	D
<b>4800</b>	<b>Coffee, tea, and spices</b> .....	<b>614</b>	<b>6 343 720</b>	<b>100.0</b>	<b>67.7</b>
422	Wholesale trade, nondurable goods .....	614	6 343 720	100.0	68.9
4222	Drugs, & druggists' sundries whsle .....	53	1 140 770	18.0	93.1
42221	Drugs, & druggists' sundries whsle .....	53	1 140 770	18.0	93.1
422210	Drugs, & druggists' sundries whsle .....	53	1 140 770	18.0	93.1
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	53	1 140 770	18.0	93.1
4224	Grocery & related products whsle .....	561	5 202 950	82.0	58.8
42242	Packaged frozen food whsle .....	94	74 470	1.2	X
422420	Packaged frozen food whsle .....	94	74 470	1.2	X
42249	Other grocery & related products whsle .....	465	D	D	D
422490	Other grocery & related products whsle .....	465	D	D	D
4224901	Coffee, tea, & spice whsle .....	253	3 650 149	57.5	40.9
4224903	Soft drinks whsle .....	152	238 557	3.8	79.4
4224906	Other grocery specialties whsle .....	49	D	D	D
<b>4820</b>	<b>Bread and baked goods</b> .....	<b>833</b>	<b>13 137 164</b>	<b>100.0</b>	<b>74.1</b>
422	Wholesale trade, nondurable goods .....	833	13 137 164	100.0	75.3
4222	Drugs, & druggists' sundries whsle .....	53	183 267	1.4	93.1
42221	Drugs, & druggists' sundries whsle .....	53	183 267	1.4	93.1
422210	Drugs, & druggists' sundries whsle .....	53	183 267	1.4	93.1
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	53	183 267	1.4	93.1
4224	Grocery & related products whsle .....	780	12 953 897	98.6	66.2
42249	Other grocery & related products whsle .....	767	D	D	D
422490	Other grocery & related products whsle .....	767	D	D	D
4224902	Bread & baked goods whsle .....	752	12 737 334	97.0	X
4224906	Other grocery specialties whsle .....	11	D	D	D

See footnotes at end of table.

**Table 6. Manufacturers' Sales Branches and Offices by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>4830</b>	<b>Canned foods</b> .....	<b>302</b>	<b>11 025 604</b>	<b>100.0</b>	<b>57.9</b>
422	Wholesale trade, nondurable goods .....	302	11 025 604	100.0	58.8
4224	Grocery & related products whsle .....	288	10 589 873	96.0	63.3
42242	Packaged frozen food whsle .....	22	59 918	.5	X
422420	Packaged frozen food whsle .....	22	59 918	.5	X
42249	Other grocery & related products whsle .....	262	D	D	D
422490	Other grocery & related products whsle .....	262	D	D	D
4224901	Coffee, tea, & spice whsle .....	23	584 314	5.3	20.8
4224903	Soft drinks whsle .....	120	66 989	.6	79.7
4224904	Canned goods whsle .....	88	9 174 393	83.2	78.4
4224906	Other grocery specialties whsle .....	28	D	D	D
4226	Chemical & allied products whsle .....	14	435 731	4.0	X
42269	Other chemical & allied products whsle .....	14	435 731	4.0	X
422690	Other chemical & allied products whsle .....	14	435 731	4.0	X
4226902	Other chemical & allied products whsle .....	14	435 731	4.0	X
<b>4840</b>	<b>Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)</b> .....	<b>132</b>	<b>1 235 978</b>	<b>100.0</b>	<b>X</b>
422	Wholesale trade, nondurable goods .....	132	1 235 978	100.0	X
4224	Grocery & related products whsle .....	130	1 221 802	98.9	X
42242	Packaged frozen food whsle .....	23	89 640	7.3	X
422420	Packaged frozen food whsle .....	23	89 640	7.3	X
42243	Dairy products, (except dried or canned) whsle .....	15	8 252	.7	X
422430	Dairy products, (except dried or canned) whsle .....	15	8 252	.7	X
4224302	Dairy product (except raw milk) whsle .....	15	8 252	.7	X
42249	Other grocery & related products whsle .....	92	D	D	X
422490	Other grocery & related products whsle .....	92	D	D	X
4224901	Coffee, tea, & spice whsle .....	37	83 811	6.8	X
4224905	Food & beverage basic materials whsle .....	52	1 022 415	82.7	X
<b>4850</b>	<b>Soft drinks and bottled water</b> .....	<b>1 170</b>	<b>21 595 960</b>	<b>100.0</b>	<b>68.5</b>
422	Wholesale trade, nondurable goods .....	1 170	21 595 960	100.0	69.6
4224	Grocery & related products whsle .....	1 163	21 583 878	99.9	68.7
42243	Dairy products, (except dried or canned) whsle .....	89	17 977	.1	.7
422430	Dairy products, (except dried or canned) whsle .....	89	17 977	.1	.7
4224302	Dairy product (except raw milk) whsle .....	89	17 977	.1	.7
42249	Other grocery & related products whsle .....	1 070	D	D	D
422490	Other grocery & related products whsle .....	1 070	D	D	D
4224903	Soft drinks whsle .....	1 034	20 649 880	95.6	78.3
4224906	Other grocery specialties whsle .....	31	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle .....	7	D	D	X
42281	Beer & ale whsle .....	6	D	D	X
422810	Beer & ale whsle .....	6	D	D	X
<b>4860</b>	<b>Other grocery specialties</b> .....	<b>577</b>	<b>27 493 856</b>	<b>100.0</b>	<b>63.4</b>
421	Wholesale trade, durable goods .....	27	340 416	1.2	12.7
4218	Machinery, equipment, & supplies whsle .....	26	340 415	1.2	10.1
42185	Service establishment equipment & supplies whsle .....	26	340 415	1.2	13.6
421850	Service establishment equipment & supplies whsle .....	26	340 415	1.2	13.6
4218503	Laundry & dry-cleaning equipment & supplies whsle .....	26	D	D	X
422	Wholesale trade, nondurable goods .....	550	27 153 440	98.8	66.4
4222	Drugs, & druggists' sundries whsle .....	55	351 048	1.3	93.1
42221	Drugs, & druggists' sundries whsle .....	55	351 048	1.3	93.1
422210	Drugs, & druggists' sundries whsle .....	55	351 048	1.3	93.1
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	55	351 048	1.3	93.1
4224	Grocery & related products whsle .....	484	26 789 737	97.4	59.2
42242	Packaged frozen food whsle .....	31	396 164	1.4	1.9
422420	Packaged frozen food whsle .....	31	396 164	1.4	1.9
42249	Other grocery & related products whsle .....	447	D	D	D
422490	Other grocery & related products whsle .....	447	D	D	D
4224901	Coffee, tea, & spice whsle .....	70	433 114	1.6	25.5
4224904	Canned goods whsle .....	39	995 403	3.6	71.8
4224905	Food & beverage basic materials whsle .....	9	31 975	.1	X
4224906	Other grocery specialties whsle .....	325	D	D	D
4227	Petroleum & petroleum products whsle .....	6	4 914	Z	X
42271	Petroleum bulk stations & terminals .....	6	4 914	Z	X
422710	Petroleum bulk stations & terminals .....	6	4 914	Z	X
4227101	Petroleum bulk stations & terminals (except LP) .....	6	D	D	X
<b>4900</b>	<b>Grain and beans</b> .....	<b>72</b>	<b>276 268</b>	<b>100.0</b>	<b>17.9</b>
422	Wholesale trade, nondurable goods .....	72	276 268	100.0	18.2
4224	Grocery & related products whsle .....	6	218 834	79.2	X
42249	Other grocery & related products whsle .....	6	D	D	X
422490	Other grocery & related products whsle .....	6	D	D	X
4226	Chemical & allied products whsle .....	16	9 066	3.3	61.9
42269	Other chemical & allied products whsle .....	16	9 066	3.3	60.4
422690	Other chemical & allied products whsle .....	16	9 066	3.3	60.4
4226902	Other chemical & allied products whsle .....	16	9 066	3.3	60.8
4229	Miscellaneous nondurable goods whsle .....	49	D	D	D
42291	Farm supplies whsle .....	49	45 933	16.6	49.2
422910	Farm supplies whsle .....	49	45 933	16.6	49.2
4229101	Farm supplies—farm dealers .....	48	28 428	10.3	38.4

See footnotes at end of table.

**Table 6. Manufacturers' Sales Branches and Offices by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>5300</b>	<b>Plastics materials and basic shapes</b> .....	<b>455</b>	<b>15 280 481</b>	<b>100.0</b>	<b>49.6</b>
421	Wholesale trade, durable goods .....	81	102 943	.7	5.4
4213	Lumber & other construction materials whse .....	22	50 747	.3	X
42131	Lumber, plywood, millwork, & wood panel whse .....	21	15 179	.1	X
421310	Lumber, plywood, millwork, & wood panel whse .....	21	15 179	.1	X
4213103	Plywood, veneer, millwork, & wood panel whse .....	19	15 174	.1	X
4215	Metal & mineral (except petroleum) whse .....	17	12 291	.1	X
42151	Metal service centers & offices .....	17	12 291	.1	X
421510	Metal service centers & offices .....	17	12 291	.1	X
4215101	Ferrous metal service centers & sales offices .....	11	3 210	Z	X
42151011	Ferrous metal service centers .....	11	3 210	Z	X
4215102	Nonferrous metal service centers & sales offices .....	6	9 081	.1	X
4217	Hardware, & plumbing & heating equipment & supplies whse .....	15	D	D	X
42172	Plumbing & heating equipment & supplies (hydronics) whse .....	6	5 739	Z	X
421720	Plumbing & heating equipment & supplies (hydronics) whse .....	6	5 739	Z	X
4218	Machinery, equipment, & supplies whse .....	11	17 339	.1	X
42184	Industrial supplies whse .....	8	11 313	.1	X
421840	Industrial supplies whse .....	8	11 313	.1	X
422	Wholesale trade, nondurable goods .....	374	15 177 538	99.3	51.8
4226	Chemical & allied products whse .....	361	14 901 720	97.5	46.8
42261	Plastics materials & basic forms & shapes whse .....	338	14 226 906	93.1	45.6
422610	Plastics materials & basic forms & shapes whse .....	338	14 226 906	93.1	45.6
42269	Other chemical & allied products whse .....	23	674 814	4.4	58.6
422690	Other chemical & allied products whse .....	23	674 814	4.4	58.6
4226902	Other chemical & allied products whse .....	23	674 814	4.4	58.9
4229	Miscellaneous nondurable goods whse .....	6	D	D	X
<b>5320</b>	<b>Industrial gases (welding, etc.)</b> .....	<b>525</b>	<b>1 127 012</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	230	97 356	8.6	X
4218	Machinery, equipment, & supplies whse .....	226	95 604	8.5	X
42184	Industrial supplies whse .....	224	94 930	8.4	X
421840	Industrial supplies whse .....	224	94 930	8.4	X
4218403	Welding supplies whse .....	222	92 527	8.2	X
422	Wholesale trade, nondurable goods .....	295	1 029 656	91.4	X
4226	Chemical & allied products whse .....	295	1 029 656	91.4	X
42269	Other chemical & allied products whse .....	295	1 029 656	91.4	X
422690	Other chemical & allied products whse .....	295	1 029 656	91.4	X
4226901	Industrial gases (except LP) whse .....	291	1 021 227	90.6	X
<b>5330</b>	<b>Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)</b> .....	<b>2 078</b>	<b>50 173 384</b>	<b>100.0</b>	<b>44.2</b>
421	Wholesale trade, durable goods .....	168	977 726	1.9	37.9
4211	Motor vehicle & motor vehicle parts & supplies whse .....	20	8 863	Z	22.0
42112	Motor vehicle supplies & new parts whse .....	20	8 863	Z	17.6
421120	Motor vehicle supplies & new parts whse .....	20	8 863	Z	17.6
4211202	Motor vehicle supplies & new parts—jobbers .....	20	8 863	Z	19.9
4213	Lumber & other construction materials whse .....	16	31 263	.1	9.3
42131	Lumber, plywood, millwork, & wood panel whse .....	13	26 067	.1	10.0
421310	Lumber, plywood, millwork, & wood panel whse .....	13	26 067	.1	10.0
4213103	Plywood, veneer, millwork, & wood panel whse .....	13	26 067	.1	9.1
4214	Professional & commercial equipment & supplies whse .....	8	98 519	.2	X
4215	Metal & mineral (except petroleum) whse .....	17	52 751	.1	X
42151	Metal service centers & offices .....	17	52 751	.1	X
421510	Metal service centers & offices .....	17	52 751	.1	X
4215101	Ferrous metal service centers & sales offices .....	15	43 407	.1	X
42151011	Ferrous metal service centers .....	8	7 217	Z	X
42151012	Ferrous metal sales offices .....	7	36 190	.1	X
4217	Hardware, & plumbing & heating equipment & supplies whse .....	8	D	D	X
4218	Machinery, equipment, & supplies whse .....	96	771 529	1.5	41.7
42182	Farm & garden machinery & equipment whse .....	8	2 599	Z	X
421820	Farm & garden machinery & equipment whse .....	8	2 599	Z	X
4218203	Lawn & garden machinery & equipment whse .....	7	2 337	Z	X
42183	Industrial machinery & equipment whse .....	48	12 924	Z	X
421830	Industrial machinery & equipment whse .....	48	12 924	Z	X
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whse .....	42	8 051	Z	X
42183021	Hydraulic & pneumatic pumps & motors .....	42	8 051	Z	X
42184	Industrial supplies whse .....	14	255 688	.5	17.3
421840	Industrial supplies whse .....	14	255 688	.5	17.3
4218403	Welding supplies whse .....	11	10 842	Z	X
42185	Service establishment equipment & supplies whse .....	26	500 318	1.0	62.7
421850	Service establishment equipment & supplies whse .....	26	500 318	1.0	62.7
4218503	Laundry & dry-cleaning equipment & supplies whse .....	25	D	D	X

See footnotes at end of table.

**Table 6. Manufacturers' Sales Branches and Offices by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>5330</b>	<b>Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)—Con.</b>				
422	Wholesale trade, nondurable goods .....	1 910	49 195 658	98.1	45.4
4221	Paper & paper product whsle .....	14	92 169	.2	29.1
42211	Printing & writing paper whsle .....	7	4 116	Z	X
422110	Printing & writing paper whsle .....	7	4 116	Z	X
42213	Industrial & personal service paper whsle .....	7	88 053	.2	33.0
422130	Industrial & personal service paper whsle .....	7	88 053	.2	33.0
4224	Grocery & related products whsle .....	6	12 508	Z	X
4226	Chemical & allied products whsle .....	1 677	48 135 093	95.9	46.1
42261	Plastics materials & basic forms & shapes whsle .....	23	279 774	.6	71.7
422610	Plastics materials & basic forms & shapes whsle .....	23	279 774	.6	71.7
42269	Other chemical & allied products whsle .....	1 654	47 855 319	95.4	44.1
422690	Other chemical & allied products whsle .....	1 654	47 855 319	95.4	44.1
4226902	Other chemical & allied products whsle .....	1 654	47 855 319	95.4	44.4
4227	Petroleum & petroleum products whsle .....	195	505 060	1.0	8.8
42271	Petroleum bulk stations & terminals .....	28	43 591	.1	X
422710	Petroleum bulk stations & terminals .....	28	43 591	.1	X
4227101	Petroleum bulk stations & terminals (except LP) .....	28	D	D	X
42271011	Petroleum bulk stations (except LP) .....	26	D	D	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	167	461 469	.9	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	167	461 469	.9	X
4229	Miscellaneous nondurable goods whsle .....	17	D	D	X
42291	Farm supplies whsle .....	15	450 217	.9	X
422910	Farm supplies whsle .....	15	450 217	.9	X
4229101	Farm supplies—farm dealers .....	10	2 146	Z	X
<b>5400</b>	<b>Petroleum products .....</b>	<b>1 195</b>	<b>93 328 788</b>	<b>100.0</b>	<b>72.7</b>
421	Wholesale trade, durable goods .....	30	52 484	.1	39.8
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	20	2 199	Z	6.7
42112	Motor vehicle supplies & new parts whsle .....	18	1 620	Z	4.7
421120	Motor vehicle supplies & new parts whsle .....	18	1 620	Z	4.7
4211202	Motor vehicle supplies & new parts—jobbers .....	18	1 620	Z	5.3
4218	Machinery, equipment, & supplies whsle .....	8	50 161	.1	X
422	Wholesale trade, nondurable goods .....	1 165	93 276 304	99.9	74.1
4221	Paper & paper product whsle .....	23	145 070	.2	X
42213	Industrial & personal service paper whsle .....	23	145 070	.2	X
422130	Industrial & personal service paper whsle .....	23	145 070	.2	X
4226	Chemical & allied products whsle .....	11	36 128	Z	X
42269	Other chemical & allied products whsle .....	10	15 836	Z	X
422690	Other chemical & allied products whsle .....	10	15 836	Z	X
4226902	Other chemical & allied products whsle .....	10	15 836	Z	X
4227	Petroleum & petroleum products whsle .....	1 126	93 087 191	99.7	76.3
42271	Petroleum bulk stations & terminals .....	844	65 847 119	70.6	84.0
422710	Petroleum bulk stations & terminals .....	844	65 847 119	70.6	84.0
4227101	Petroleum bulk stations & terminals (except LP) .....	844	D	D	D
42271011	Petroleum bulk stations (except LP) .....	195	D	D	D
42271012	Petroleum bulk terminals (except LP) .....	649	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	282	27 240 072	29.2	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	282	27 240 072	29.2	X
<b>5420</b>	<b>Liquefied petroleum gases (excluding natural gas) .....</b>	<b>99</b>	<b>2 186 964</b>	<b>100.0</b>	<b>X</b>
422	Wholesale trade, nondurable goods .....	98	2 186 850	100.0	X
4226	Chemical & allied products whsle .....	8	7 283	.3	X
42269	Other chemical & allied products whsle .....	7	2 556	.1	X
422690	Other chemical & allied products whsle .....	7	2 556	.1	X
4227	Petroleum & petroleum products whsle .....	55	2 177 863	99.6	X
42271	Petroleum bulk stations & terminals .....	45	1 882 522	86.1	X
422710	Petroleum bulk stations & terminals .....	45	1 882 522	86.1	X
4227101	Petroleum bulk stations & terminals (except LP) .....	18	D	D	X
42271011	Petroleum bulk stations (except LP) .....	7	D	D	X
42271012	Petroleum bulk terminals (except LP) .....	11	D	D	X
4227102	Liquefied petroleum bulk stations & terminals .....	27	D	D	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	10	295 341	13.5	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	10	295 341	13.5	X
4229	Miscellaneous nondurable goods whsle .....	35	D	D	X
42291	Farm supplies whsle .....	35	1 704	.1	X
422910	Farm supplies whsle .....	35	1 704	.1	X
4229101	Farm supplies—farm dealers .....	35	1 704	.1	X
<b>5500</b>	<b>Crude oil .....</b>	<b>40</b>	<b>17 563 261</b>	<b>100.0</b>	<b>X</b>
422	Wholesale trade, nondurable goods .....	40	17 563 261	100.0	X
4227	Petroleum & petroleum products whsle .....	40	17 563 261	100.0	X
42271	Petroleum bulk stations & terminals .....	27	15 669 075	89.2	X
422710	Petroleum bulk stations & terminals .....	27	15 669 075	89.2	X
4227101	Petroleum bulk stations & terminals (except LP) .....	27	D	D	X
42271012	Petroleum bulk terminals (except LP) .....	25	D	D	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	13	1 894 186	10.8	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	13	1 894 186	10.8	X

See footnotes at end of table.



**Table 6. Manufacturers' Sales Branches and Offices by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>5520</b>	<b>Other petroleum products (including asphalt, road oil, wax, etc.)</b> .....	<b>250</b>	<b>2 140 839</b>	<b>100.0</b>	<b>X</b>
422	Wholesale trade, nondurable goods .....	250	2 140 839	100.0	X
4227	Petroleum & petroleum products whsle .....	250	2 140 839	100.0	X
42271	Petroleum bulk stations & terminals .....	34	248 798	11.6	X
422710	Petroleum bulk stations & terminals .....	34	248 798	11.6	X
4227101	Petroleum bulk stations & terminals (except LP) .....	34	D	D	X
42271011	Petroleum bulk stations (except LP) .....	11	D	D	X
42271012	Petroleum bulk terminals (except LP) .....	23	D	D	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	216	1 892 041	88.4	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	216	1 892 041	88.4	X
<b>5600</b>	<b>Beer and ale</b> .....	<b>35</b>	<b>1 273 520</b>	<b>100.0</b>	<b>X</b>
422	Wholesale trade, nondurable goods .....	35	1 273 520	100.0	X
4228	Beer, wine, & distilled alcoholic beverage whsle .....	31	D	D	X
42281	Beer & ale whsle .....	28	D	D	X
422810	Beer & ale whsle .....	28	D	D	X
<b>5700</b>	<b>Wines and distilled alcoholic beverages</b> .....	<b>140</b>	<b>7 899 708</b>	<b>100.0</b>	<b>44.0</b>
422	Wholesale trade, nondurable goods .....	140	7 899 708	100.0	44.7
4228	Beer, wine, & distilled alcoholic beverage whsle .....	137	D	D	X
42282	Wine & distilled alcoholic beverage whsle .....	133	7 890 425	99.9	43.7
422820	Wine & distilled alcoholic beverage whsle .....	133	7 890 425	99.9	43.7
4228201	Wine & distilled alcoholic bev (licensed operation) whsle .....	133	7 890 425	99.9	X
<b>5800</b>	<b>Farm supplies</b> .....	<b>761</b>	<b>18 311 248</b>	<b>100.0</b>	<b>37.3</b>
422	Wholesale trade, nondurable goods .....	760	18 303 717	100.0	37.9
4226	Chemical & allied products whsle .....	29	61 503	.3	.1
42269	Other chemical & allied products whsle .....	25	15 253	.1	.4
422690	Other chemical & allied products whsle .....	25	15 253	.1	.4
4226902	Other chemical & allied products whsle .....	25	15 253	.1	.4
4227	Petroleum & petroleum products whsle .....	9	21 404	.1	10.8
42271	Petroleum bulk stations & terminals .....	6	19 055	.1	10.4
422710	Petroleum bulk stations & terminals .....	6	19 055	.1	10.4
4227101	Petroleum bulk stations & terminals (except LP) .....	6	D	D	D
42271011	Petroleum bulk stations (except LP) .....	6	D	D	D
4229	Miscellaneous nondurable goods whsle .....	718	D	D	D
42291	Farm supplies whsle .....	718	18 215 702	99.5	36.5
422910	Farm supplies whsle .....	718	18 215 702	99.5	36.5
4229101	Farm supplies—farm dealers .....	510	3 050 970	16.7	68.6
4229102	Farm supplies—whsle distributors .....	208	15 164 732	82.8	30.1
<b>5900</b>	<b>Tobacco and tobacco products</b> .....	<b>69</b>	<b>18 550 931</b>	<b>100.0</b>	<b>65.6</b>
422	Wholesale trade, nondurable goods .....	69	18 550 931	100.0	66.7
4224	Grocery & related products whsle .....	7	1 885	Z	X
4229	Miscellaneous nondurable goods whsle .....	62	D	D	D
42294	Tobacco & tobacco product whsle .....	62	18 549 046	100.0	81.6
422940	Tobacco & tobacco product whsle .....	62	18 549 046	100.0	81.6
<b>6000</b>	<b>Paint, paint supplies, and wallpaper</b> .....	<b>439</b>	<b>2 868 020</b>	<b>100.0</b>	<b>40.2</b>
421	Wholesale trade, durable goods .....	31	5 411	.2	X
4213	Lumber & other construction materials whsle .....	28	2 065	.1	X
42131	Lumber, plywood, millwork, & wood panel whsle .....	28	2 065	.1	X
421310	Lumber, plywood, millwork, & wood panel whsle .....	28	2 065	.1	X
4213103	Plywood, veneer, millwork, & wood panel whsle .....	26	1 795	.1	X
422	Wholesale trade, nondurable goods .....	408	2 862 609	99.8	44.1
4226	Chemical & allied products whsle .....	14	41 871	1.5	X
42261	Plastics materials & basic forms & shapes whsle .....	8	19 204	.7	X
422610	Plastics materials & basic forms & shapes whsle .....	8	19 204	.7	X
42269	Other chemical & allied products whsle .....	6	22 667	.8	X
422690	Other chemical & allied products whsle .....	6	22 667	.8	X
4226902	Other chemical & allied products whsle .....	6	22 667	.8	X
4229	Miscellaneous nondurable goods whsle .....	390	D	D	D
42291	Farm supplies whsle .....	34	731	Z	X
422910	Farm supplies whsle .....	34	731	Z	X
4229101	Farm supplies—farm dealers .....	32	464	Z	X
42295	Paint, varnish, & supplies whsle .....	356	2 812 930	98.1	42.6
422950	Paint, varnish, & supplies whsle .....	356	2 812 930	98.1	42.6
4229501	Paint, varnish, & supplies whsle .....	356	2 812 930	98.1	42.6
<b>6100</b>	<b>Books, periodicals, newspapers, and miscellaneous printed materials</b> .....	<b>700</b>	<b>14 148 031</b>	<b>100.0</b>	<b>56.1</b>
421	Wholesale trade, durable goods .....	9	182 308	1.3	X
422	Wholesale trade, nondurable goods .....	691	13 965 723	98.7	57.7
4221	Paper & paper product whsle .....	16	17 416	.1	X
42212	Stationery & office supplies whsle .....	16	17 416	.1	X
422120	Stationery & office supplies whsle .....	16	17 416	.1	X
4229	Miscellaneous nondurable goods whsle .....	675	D	D	D
42292	Book, periodical, & newspaper whsle .....	674	13 948 169	98.6	56.0
422920	Book, periodical, & newspaper whsle .....	674	13 948 169	98.6	56.0
<b>6110</b>	<b>Flowers and florists' supplies</b> .....	<b>13</b>	<b>80 709</b>	<b>100.0</b>	<b>X</b>
422	Wholesale trade, nondurable goods .....	12	79 826	98.9	X
4229	Miscellaneous nondurable goods whsle .....	12	D	D	X
42293	Flower, nursery stock, & florists' supplies whsle .....	12	79 826	98.9	X
422930	Flower, nursery stock, & florists' supplies whsle .....	12	79 826	98.9	X

See footnotes at end of table.

**Table 6. Manufacturers' Sales Branches and Offices by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>6120</b>	<b>Art goods (including novelties and souvenirs) .....</b>	<b>27</b>	<b>703 176</b>	<b>100.0</b>	<b>22.5</b>
422	Wholesale trade, nondurable goods .....	24	690 961	98.3	28.5
4221	Paper & paper product whsle .....	8	63 729	9.1	X
42212	Stationery & office supplies whsle .....	8	63 729	9.1	X
422120	Stationery & office supplies whsle .....	8	63 729	9.1	X
4229	Miscellaneous nondurable goods whsle .....	16	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	16	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	16	D	D	D
4229901	Art goods whsle .....	16	627 232	89.2	59.6
<b>6130</b>	<b>Textile bags, bagging, and burlap .....</b>	<b>6</b>	<b>25 170</b>	<b>100.0</b>	<b>X</b>
422	Wholesale trade, nondurable goods .....	6	25 170	100.0	X
4229	Miscellaneous nondurable goods whsle .....	6	D	D	X
42299	Other miscellaneous nondurable goods whsle .....	6	D	D	X
422990	Other miscellaneous nondurable goods whsle .....	6	D	D	X
4229903	Textile bags, bagging, & burlap whsle .....	6	25 170	100.0	X
<b>6150</b>	<b>Nondurable goods, n.e.c. ....</b>	<b>127</b>	<b>2 999 503</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	34	403 714	13.5	X
4218	Machinery, equipment, & supplies whsle .....	23	340 961	11.4	X
42185	Service establishment equipment & supplies whsle .....	23	340 961	11.4	X
421850	Service establishment equipment & supplies whsle .....	23	340 961	11.4	X
4218503	Laundry & dry-cleaning equipment & supplies whsle .....	23	D	D	X
422	Wholesale trade, nondurable goods .....	93	2 595 789	86.5	X
4229	Miscellaneous nondurable goods whsle .....	85	D	D	X
42299	Other miscellaneous nondurable goods whsle .....	85	D	D	X
422990	Other miscellaneous nondurable goods whsle .....	85	D	D	X
4229904	Other nondurable goods whsle .....	84	D	D	X
<b>9700</b>	<b>Service receipts and labor charges (including installed parts) .....</b>	<b>2 702</b>	<b>7 183 922</b>	<b>100.0</b>	<b>58.7</b>
421	Wholesale trade, durable goods .....	2 536	6 918 772	96.3	60.6
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	227	256 012	3.6	88.5
42111	Automobile & other motor vehicle whsle .....	102	162 001	2.3	95.5
421110	Automobile & other motor vehicle whsle .....	102	162 001	2.3	95.5
4211101	Automobile & motorcycle whsle .....	10	1 037	Z	97.2
4211102	Bus & recreational vehicle whsle .....	10	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle .....	6	D	D	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	75	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	31	65 808	.9	75.3
421120	Motor vehicle supplies & new parts whsle .....	31	65 808	.9	75.3
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	7	8 421	.1	47.7
4211202	Motor vehicle supplies & new parts—jobbers .....	21	49 463	.7	85.7
42113	Tire & tube whsle .....	94	28 203	.4	22.3
421130	Tire & tube whsle .....	94	28 203	.4	22.3
4212	Furniture & home furnishings whsle .....	18	47 083	.7	62.1
42121	Furniture whsle .....	12	42 791	.6	82.6
421210	Furniture whsle .....	12	42 791	.6	82.6
4212102	Office & business furniture whsle .....	12	42 791	.6	83.6
42122	Home furnishings whsle .....	6	4 292	.1	X
421220	Home furnishings whsle .....	6	4 292	.1	X
4213	Lumber & other construction materials whsle .....	36	18 418	.3	52.2
42131	Lumber, plywood, millwork, & wood panel whsle .....	16	10 970	.2	57.6
421310	Lumber, plywood, millwork, & wood panel whsle .....	16	10 970	.2	57.6
4213103	Plywood, veneer, millwork, & wood panel whsle .....	16	10 970	.2	52.6
42139	Other construction materials whsle .....	14	5 643	.1	52.2
421390	Other construction materials whsle .....	14	5 643	.1	52.2
4213901	Flat glass & other construction glass whsle .....	6	2 481	Z	X
4213902	Other construction materials whsle .....	8	3 162	Z	58.0
4214	Professional & commercial equipment & supplies whsle .....	1 233	4 437 618	61.8	52.9
42141	Photographic equipment & supplies whsle .....	32	508 225	7.1	52.2
421410	Photographic equipment & supplies whsle .....	32	508 225	7.1	52.2
42142	Office equipment whsle .....	437	2 572 825	35.8	77.0
421420	Office equipment whsle .....	437	2 572 825	35.8	77.0
42143	Computer & computer peripheral equipment & software whsle .....	628	1 012 659	14.1	31.0
421430	Computer & computer peripheral equipment & software whsle .....	628	1 012 659	14.1	31.0
4214301	Computer & peripheral equipment whsle .....	625	1 010 413	14.1	30.8
42143011	Computers & peripheral equipment for resale .....	195	438 842	6.1	X
42143012	Computers & peripheral equipment for end use .....	430	571 571	8.0	27.0
42144	Other commercial equipment whsle .....	75	70 055	1.0	53.9
421440	Other commercial equipment whsle .....	75	70 055	1.0	53.9
4214402	Store machines & equipment whsle .....	74	65 390	.9	41.6
42145	Medical, dental, & hospital equipment & supplies whsle .....	57	269 617	3.8	27.7
421450	Medical, dental, & hospital equipment & supplies whsle .....	57	269 617	3.8	27.7
4214501	Surgical, medical, & hospital supplies whsle .....	56	269 125	3.7	27.3
4215	Metal & mineral (except petroleum) whsle .....	25	45 980	.6	1.9
42151	Metal service centers & offices .....	24	26 401	.4	2.3
421510	Metal service centers & offices .....	24	26 401	.4	2.3
4215101	Ferrous metal service centers & sales offices .....	19	23 594	.3	.5
42151011	Ferrous metal service centers .....	12	21 369	.3	.5
42151012	Ferrous metal sales offices .....	7	2 225	Z	X
4216	Electrical goods whsle .....	398	575 511	8.0	49.0
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	268	387 032	5.4	35.5
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	268	387 032	5.4	35.5
42169	Other electronic parts & equipment whsle .....	128	108 108	1.5	62.2
421690	Other electronic parts & equipment whsle .....	128	108 108	1.5	62.2
4216901	Communications equipment & supplies whsle .....	95	34 590	.5	72.7
4216902	Electronic parts (excluding communications equipment) whsle .....	33	73 518	1.0	43.3

See footnotes at end of table.

**Table 6. Manufacturers' Sales Branches and Offices by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>9700</b>	<b>Service receipts and labor charges (including installed parts)—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	120	D	D	D
42171	Hardware whsle .....	37	8 496	.1	83.6
421710	Hardware whsle .....	37	8 496	.1	83.6
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	6	47 050	.7	3.4
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	6	47 050	.7	3.4
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	68	363 274	5.1	74.6
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	68	363 274	5.1	74.6
42174	Refrigeration equipment & supplies whsle .....	9	D	D	D
421740	Refrigeration equipment & supplies whsle .....	9	D	D	D
4218	Machinery, equipment, & supplies whsle .....	467	1 062 830	14.8	57.3
42181	Construction & mining (except petroleum) machinery & equip whsle .....	103	184 819	2.6	89.1
421810	Construction & mining (except petroleum) machinery & equip whsle .....	103	184 819	2.6	89.1
42182	Farm & garden machinery & equipment whsle .....	38	11 270	.2	93.9
421820	Farm & garden machinery & equipment whsle .....	38	11 270	.2	93.9
4218201	Farm machinery & equipment—farm dealers .....	33	D	D	D
42183	Industrial machinery & equipment whsle .....	240	430 315	6.0	56.7
421830	Industrial machinery & equipment whsle .....	240	430 315	6.0	56.7
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	14	7 876	.1	60.1
42183021	Hydraulic & pneumatic pumps & motors whsle .....	14	7 876	.1	53.0
4218303	General-purpose industrial machinery & equipment whsle .....	97	116 714	1.6	64.5
4218305	Materials handling equipment whsle .....	58	150 715	2.1	72.2
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	17	32 015	.4	72.3
4218307	Other industrial machinery & equipment whsle .....	49	115 342	1.6	28.2
42184	Industrial supplies whsle .....	51	83 681	1.2	15.6
421840	Industrial supplies whsle .....	51	83 681	1.2	15.6
4218402	Mechanical power transmission supplies whsle .....	6	15 126	.2	55.9
4218403	Welding supplies whsle .....	23	469	Z	X
4218405	Industrial valves & fittings (except fluid-power) whsle .....	10	10 584	.1	X
4218406	Other industrial supplies whsle .....	12	57 502	.8	2.1
42185	Service establishment equipment & supplies whsle .....	12	4 247	.1	83.4
421850	Service establishment equipment & supplies whsle .....	12	4 247	.1	83.4
4218504	Other service establishment equipment & supplies whsle .....	11	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	23	348 498	4.9	75.1
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	23	348 498	4.9	75.1
4218601	Aircraft & aeronautical equipment & supplies whsle .....	15	318 889	4.4	75.7
4219	Miscellaneous durable goods whsle .....	12	D	D	D
42191	Sporting & recreational goods & supplies whsle .....	8	15 218	.2	X
421910	Sporting & recreational goods & supplies whsle .....	8	15 218	.2	X
422	Wholesale trade, nondurable goods .....	166	265 150	3.7	2.8
4221	Paper & paper product whsle .....	6	50 979	.7	X
4223	Apparel, piece goods, & notions whsle .....	6	9 175	.1	X
4224	Grocery & related products whsle .....	7	4 419	.1	X
4226	Chemical & allied products whsle .....	43	36 739	.5	7.6
42261	Plastics materials & basic forms & shapes whsle .....	9	13 035	.2	5.7
422610	Plastics materials & basic forms & shapes whsle .....	9	13 035	.2	5.7
42269	Other chemical & allied products whsle .....	34	23 704	.3	9.9
422690	Other chemical & allied products whsle .....	34	23 704	.3	9.9
4226901	Industrial gases (except LP) whsle .....	28	3 069	Z	X
4226902	Other chemical & allied products whsle .....	6	20 635	.3	X
4227	Petroleum & petroleum products whsle .....	40	24 497	.3	X
42271	Petroleum bulk stations & terminals .....	38	22 751	.3	X
422710	Petroleum bulk stations & terminals .....	38	22 751	.3	X
4227101	Petroleum bulk stations & terminals (except LP) .....	32	D	D	X
42271011	Petroleum bulk stations (except LP) .....	14	D	D	X
42271012	Petroleum bulk terminals (except LP) .....	18	D	D	X
4227102	Liquefied petroleum bulk stations & terminals .....	6	D	D	X
4229	Miscellaneous nondurable goods whsle .....	62	D	D	X
42291	Farm supplies whsle .....	47	4 906	.1	X
422910	Farm supplies whsle .....	47	4 906	.1	X
4229101	Farm supplies—farm dealers .....	42	3 329	Z	X
42295	Paint, varnish, & supplies whsle .....	10	131 956	1.8	X
422950	Paint, varnish, & supplies whsle .....	10	131 956	1.8	X
4229501	Paint, varnish, & supplies whsle .....	10	131 956	1.8	X
<b>9720</b>	<b>Receipts for service contracts .....</b>	<b>1 167</b>	<b>2 693 785</b>	<b>100.0</b>	<b>X</b>

See footnotes at end of table.

**Table 6. Manufacturers' Sales Branches and Offices by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>9720</b>	<b>Receipts for service contracts—Con.</b>				
421	Wholesale trade, durable goods .....	1 161	2 595 254	96.3	X
4214	Professional & commercial equipment & supplies whsle .....	778	1 391 166	51.6	X
42142	Office equipment whsle .....	394	710 577	26.4	X
421420	Office equipment whsle .....	394	710 577	26.4	X
42143	Computer & computer peripheral equipment & software whsle .....	374	641 629	23.8	X
421430	Computer & computer peripheral equipment & software whsle .....	374	641 629	23.8	X
4214301	Computer & peripheral equipment whsle .....	371	639 430	23.7	X
42143011	Computers & peripheral equipment for resale .....	82	317 097	11.8	X
42143012	Computers & peripheral equipment for end use .....	289	322 333	12.0	X
42145	Medical, dental, & hospital equipment & supplies whsle .....	8	38 323	1.4	X
421450	Medical, dental, & hospital equipment & supplies whsle .....	8	38 323	1.4	X
4214501	Surgical, medical, & hospital supplies whsle .....	8	38 323	1.4	X
4216	Electrical goods whsle .....	320	430 704	16.0	X
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	130	109 393	4.1	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	130	109 393	4.1	X
42169	Other electronic parts & equipment whsle .....	190	321 311	11.9	X
421690	Other electronic parts & equipment whsle .....	190	321 311	11.9	X
4216901	Communications equipment & supplies whsle .....	163	265 537	9.9	X
4216902	Electronic parts (excluding communications equipment) whsle .....	27	55 774	2.1	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	12	D	D	X
42174	Refrigeration equipment & supplies whsle .....	7	D	D	X
421740	Refrigeration equipment & supplies whsle .....	7	D	D	X
4218	Machinery, equipment, & supplies whsle .....	48	751 393	27.9	X
42183	Industrial machinery & equipment whsle .....	38	748 619	27.8	X
421830	Industrial machinery & equipment whsle .....	38	748 619	27.8	X
4218303	General-purpose industrial machinery & equipment whsle .....	14	708 612	26.3	X
4218305	Materials handling equipment whsle .....	15	3 799	.1	X
42185	Service establishment equipment & supplies whsle .....	8	2 632	.1	X
421850	Service establishment equipment & supplies whsle .....	8	2 632	.1	X
4218504	Other service establishment equipment & supplies whsle .....	8	D	D	X
422	Wholesale trade, nondurable goods .....	6	98 531	3.7	X
<b>9740</b>	<b>Receipts for installing equipment .....</b>	<b>645</b>	<b>1 401 159</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	645	1 401 159	100.0	X
4214	Professional & commercial equipment & supplies whsle .....	124	1 058 426	75.5	X
42143	Computer & computer peripheral equipment & software whsle .....	120	1 054 399	75.3	X
421430	Computer & computer peripheral equipment & software whsle .....	120	1 054 399	75.3	X
4214301	Computer & peripheral equipment whsle .....	120	1 054 399	75.3	X
42143012	Computers & peripheral equipment for end use .....	120	1 054 399	75.3	X
4216	Electrical goods whsle .....	345	190 567	13.6	X
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	227	87 205	6.2	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	227	87 205	6.2	X
42169	Other electronic parts & equipment whsle .....	118	103 362	7.4	X
421690	Other electronic parts & equipment whsle .....	118	103 362	7.4	X
4216901	Communications equipment & supplies whsle .....	97	21 829	1.6	X
4216902	Electronic parts (excluding communications equipment) whsle .....	21	81 533	5.8	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	33	D	D	X
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	12	3 933	.3	X
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	12	3 933	.3	X
42174	Refrigeration equipment & supplies whsle .....	19	D	D	X
421740	Refrigeration equipment & supplies whsle .....	19	D	D	X
4218	Machinery, equipment, & supplies whsle .....	142	69 086	4.9	X
42183	Industrial machinery & equipment whsle .....	134	65 379	4.7	X
421830	Industrial machinery & equipment whsle .....	134	65 379	4.7	X
4218303	General-purpose industrial machinery & equipment whsle .....	10	9 462	.7	X
4218305	Materials handling equipment whsle .....	50	33 184	2.4	X
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	71	12 637	.9	X
42185	Service establishment equipment & supplies whsle .....	8	3 707	.3	X
421850	Service establishment equipment & supplies whsle .....	8	3 707	.3	X
4218504	Other service establishment equipment & supplies whsle .....	8	D	D	X
<b>9810</b>	<b>Miscellaneous commodities .....</b>	<b>1 715</b>	<b>8 651 939</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	950	4 490 094	51.9	X
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	17	154 179	1.8	X
42112	Motor vehicle supplies & new parts whsle .....	8	64 797	.7	X
421120	Motor vehicle supplies & new parts whsle .....	8	64 797	.7	X
42113	Tire & tube whsle .....	7	767	Z	X
421130	Tire & tube whsle .....	7	767	Z	X
4213	Lumber & other construction materials whsle .....	185	190 095	2.2	X
42131	Lumber, plywood, millwork, & wood panel whsle .....	24	104 466	1.2	X
421310	Lumber, plywood, millwork, & wood panel whsle .....	24	104 466	1.2	X
4213103	Plywood, veneer, millwork, & wood panel whsle .....	23	101 175	1.2	X
42132	Brick, stone, & related construction materials whsle .....	14	5 367	.1	X
421320	Brick, stone, & related construction materials whsle .....	14	5 367	.1	X
4213203	Cement, lime, & related products whsle .....	12	2 657	Z	X
42133	Roofing, siding, & insulation material whsle .....	141	78 696	.9	X
421330	Roofing, siding, & insulation material whsle .....	141	78 696	.9	X
4213301	Roofing, siding, & insulation material whsle .....	141	78 696	.9	X
42139	Other construction materials whsle .....	6	1 566	Z	X
421390	Other construction materials whsle .....	6	1 566	Z	X
4213901	Flat glass & other construction glass whsle .....	6	1 566	Z	X

See footnotes at end of table.

**Table 6. Manufacturers' Sales Branches and Offices by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>9810</b>	<b>Miscellaneous commodities—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4214	Professional & commercial equipment & supplies whsle . . . . .	399	3 235 540	37.4	X
42141	Photographic equipment & supplies whsle . . . . .	41	416 151	4.8	X
421410	Photographic equipment & supplies whsle . . . . .	41	416 151	4.8	X
42142	Office equipment whsle . . . . .	13	8 289	.1	X
421420	Office equipment whsle . . . . .	13	8 289	.1	X
42143	Computer & computer peripheral equipment & software whsle . . . . .	342	2 806 231	32.4	X
421430	Computer & computer peripheral equipment & software whsle . . . . .	342	2 806 231	32.4	X
4214301	Computer & peripheral equipment whsle . . . . .	341	2 806 188	32.4	X
42143011	Computers & peripheral equipment for resale . . . . .	48	2 617 231	30.3	X
42143012	Computers & peripheral equipment for end use . . . . .	293	188 957	2.2	X
4215	Metal & mineral (except petroleum) whsle . . . . .	66	259 183	3.0	X
42151	Metal service centers & offices . . . . .	65	256 864	3.0	X
421510	Metal service centers & offices . . . . .	65	256 864	3.0	X
4215101	Ferrous metal service centers & sales offices . . . . .	57	151 529	1.8	X
42151011	Ferrous metal service centers . . . . .	33	124 952	1.4	X
42151012	Ferrous metal sales offices . . . . .	24	26 577	.3	X
4215102	Nonferrous metal service centers & sales offices . . . . .	8	105 335	1.2	X
4216	Electrical goods whsle . . . . .	74	63 803	.7	X
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	70	52 276	.6	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	70	52 276	.6	X
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	6	D	D	X
4218	Machinery, equipment, & supplies whsle . . . . .	198	427 698	4.9	X
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	29	80 464	.9	X
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	29	80 464	.9	X
42182	Farm & garden machinery & equipment whsle . . . . .	10	27 635	.3	X
421820	Farm & garden machinery & equipment whsle . . . . .	10	27 635	.3	X
4218203	Lawn & garden machinery & equipment whsle . . . . .	7	645	Z	X
42183	Industrial machinery & equipment whsle . . . . .	82	66 579	.8	X
421830	Industrial machinery & equipment whsle . . . . .	82	66 579	.8	X
4218303	General-purpose industrial machinery & equipment whsle . . . . .	65	56 827	.7	X
4218304	Metalworking machinery & equipment whsle . . . . .	9	3 717	Z	X
42184	Industrial supplies whsle . . . . .	64	158 974	1.8	X
421840	Industrial supplies whsle . . . . .	64	158 974	1.8	X
4218403	Welding supplies whsle . . . . .	39	1 671	Z	X
4218406	Other industrial supplies whsle . . . . .	23	155 977	1.8	X
42185	Service establishment equipment & supplies whsle . . . . .	9	91 898	1.1	X
421850	Service establishment equipment & supplies whsle . . . . .	9	91 898	1.1	X
4218503	Laundry & dry-cleaning equipment & supplies whsle . . . . .	9	D	D	X
422	Wholesale trade, nondurable goods . . . . .	765	4 161 845	48.1	X
4221	Paper & paper product whsle . . . . .	39	1 001 769	11.6	X
42212	Stationery & office supplies whsle . . . . .	28	988 433	11.4	X
422120	Stationery & office supplies whsle . . . . .	28	988 433	11.4	X
42213	Industrial & personal service paper whsle . . . . .	6	4 968	.1	X
422130	Industrial & personal service paper whsle . . . . .	6	4 968	.1	X
4222	Drugs, & druggists' sundries whsle . . . . .	64	863 771	10.0	X
42221	Drugs, & druggists' sundries whsle . . . . .	64	863 771	10.0	X
422210	Drugs, & druggists' sundries whsle . . . . .	64	863 771	10.0	X
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	64	863 771	10.0	X
4223	Apparel, piece goods, & notions whsle . . . . .	7	4 079	Z	X
4224	Grocery & related products whsle . . . . .	190	1 871 115	21.6	X
42242	Packaged frozen food whsle . . . . .	10	78 760	.9	X
422420	Packaged frozen food whsle . . . . .	10	78 760	.9	X
42243	Dairy products, (except dried or canned) whsle . . . . .	67	259 499	3.0	X
422430	Dairy products, (except dried or canned) whsle . . . . .	67	259 499	3.0	X
4224302	Dairy product (except raw milk) whsle . . . . .	67	259 499	3.0	X
42249	Other grocery & related products whsle . . . . .	107	D	D	X
422490	Other grocery & related products whsle . . . . .	107	D	D	X
4224901	Coffee, tea, & spice whsle . . . . .	6	556	Z	X
4224903	Soft drinks whsle . . . . .	95	42 739	.5	X
4226	Chemical & allied products whsle . . . . .	330	241 291	2.8	X
42261	Plastics materials & basic forms & shapes whsle . . . . .	11	10 029	.1	X
422610	Plastics materials & basic forms & shapes whsle . . . . .	11	10 029	.1	X
42269	Other chemical & allied products whsle . . . . .	319	231 262	2.7	X
422690	Other chemical & allied products whsle . . . . .	319	231 262	2.7	X
4226901	Industrial gases (except LP) whsle . . . . .	46	8 622	.1	X
4226902	Other chemical & allied products whsle . . . . .	273	222 640	2.6	X
4227	Petroleum & petroleum products whsle . . . . .	71	96 809	1.1	X
42271	Petroleum bulk stations & terminals . . . . .	63	90 656	1.0	X
422710	Petroleum bulk stations & terminals . . . . .	63	90 656	1.0	X
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	62	D	D	X
42271011	Petroleum bulk stations (except LP) . . . . .	14	D	D	X
42271012	Petroleum bulk terminals (except LP) . . . . .	48	D	D	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	8	6 153	.1	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	8	6 153	.1	X
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	8	D	D	X
42281	Beer & ale whsle . . . . .	6	D	D	X
422810	Beer & ale whsle . . . . .	6	D	D	X

See footnotes at end of table.

**Table 6. Manufacturers' Sales Branches and Offices by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>9810</b>	<b>Miscellaneous commodities—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4229	Miscellaneous nondurable goods whsle . . . . .	56	D	D	X
42291	Farm supplies whsle . . . . .	38	16 886	.2	X
422910	Farm supplies whsle . . . . .	38	16 886	.2	X
4229101	Farm supplies—farm dealers . . . . .	33	3 118	Z	X
42292	Book, periodical, & newspaper whsle . . . . .	9	6 063	.1	X
422920	Book, periodical, & newspaper whsle . . . . .	9	6 063	.1	X
42295	Paint, varnish, & supplies whsle . . . . .	7	147	Z	X
422950	Paint, varnish, & supplies whsle . . . . .	7	147	Z	X
4229501	Paint, varnish, & supplies whsle . . . . .	7	147	Z	X
<b>9920</b>	<b>Receipts for farm product preparation services (cleaning, shelling, etc.) . . . . .</b>	<b>6</b>	<b>1 423</b>	<b>100.0</b>	<b>X</b>
422	Wholesale trade, nondurable goods . . . . .	6	1 423	100.0	X
<b>9930</b>	<b>Sales of integrated systems which you wrote or modified software . . . . .</b>	<b>49</b>	<b>82 789</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods . . . . .	48	82 334	99.5	X
4214	Professional & commercial equipment & supplies whsle . . . . .	48	82 334	99.5	X
42143	Computer & computer peripheral equipment & software whsle . . . . .	47	82 221	99.3	X
421430	Computer & computer peripheral equipment & software whsle . . . . .	47	82 221	99.3	X
4214301	Computer & peripheral equipment whsle . . . . .	47	82 221	99.3	X
42143012	Computers & peripheral equipment for end use . . . . .	47	82 221	99.3	X
<b>9940</b>	<b>Rental and leasing receipts . . . . .</b>	<b>1 221</b>	<b>2 569 663</b>	<b>100.0</b>	<b>51.7</b>
421	Wholesale trade, durable goods . . . . .	1 038	2 337 470	91.0	60.1
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	27	22 564	.9	X
42111	Automobile & other motor vehicle whsle . . . . .	27	22 564	.9	X
421110	Automobile & other motor vehicle whsle . . . . .	27	22 564	.9	X
4211101	Automobile & motorcycle whsle . . . . .	15	3 193	.1	X
4214	Professional & commercial equipment & supplies whsle . . . . .	772	2 067 026	80.4	60.5
42141	Photographic equipment & supplies whsle . . . . .	22	6 720	.3	X
421410	Photographic equipment & supplies whsle . . . . .	22	6 720	.3	X
42142	Office equipment whsle . . . . .	433	1 356 034	52.8	77.1
421420	Office equipment whsle . . . . .	433	1 356 034	52.8	77.1
42143	Computer & computer peripheral equipment & software whsle . . . . .	301	694 215	27.0	74.3
421430	Computer & computer peripheral equipment & software whsle . . . . .	301	694 215	27.0	74.3
4214301	Computer & peripheral equipment whsle . . . . .	301	694 215	27.0	74.2
42143012	Computers & peripheral equipment for end use . . . . .	301	694 215	27.0	75.8
42144	Other commercial equipment whsle . . . . .	12	4 175	.2	X
421440	Other commercial equipment whsle . . . . .	12	4 175	.2	X
4214402	Store machines & equipment whsle . . . . .	11	1 275	.1	X
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	14	D	D	X
42171	Hardware whsle . . . . .	9	6 797	.3	X
421710	Hardware whsle . . . . .	9	6 797	.3	X
4218	Machinery, equipment, & supplies whsle . . . . .	216	215 178	8.4	.1
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	84	164 908	6.4	X
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	84	164 908	6.4	X
42182	Farm & garden machinery & equipment whsle . . . . .	9	5 889	.2	X
421820	Farm & garden machinery & equipment whsle . . . . .	9	5 889	.2	X
4218201	Farm machinery & equipment—farm dealers . . . . .	9	D	D	X
42183	Industrial machinery & equipment whsle . . . . .	33	24 531	1.0	.6
421830	Industrial machinery & equipment whsle . . . . .	33	24 531	1.0	.6
4218303	General-purpose industrial machinery & equipment whsle . . . . .	13	1 889	.1	2.0
4218305	Materials handling equipment whsle . . . . .	9	11 381	.4	X
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	9	10 701	.4	X
42184	Industrial supplies whsle . . . . .	88	19 436	.8	X
421840	Industrial supplies whsle . . . . .	88	19 436	.8	X
4218403	Welding supplies whsle . . . . .	88	19 436	.8	X
422	Wholesale trade, nondurable goods . . . . .	183	232 193	9.0	X
4224	Grocery & related products whsle . . . . .	64	140 075	5.5	X
42249	Other grocery & related products whsle . . . . .	61	D	D	X
422490	Other grocery & related products whsle . . . . .	61	D	D	X
4224903	Soft drinks whsle . . . . .	59	139 654	5.4	X
4226	Chemical & allied products whsle . . . . .	68	50 726	2.0	X
42269	Other chemical & allied products whsle . . . . .	68	50 726	2.0	X
422690	Other chemical & allied products whsle . . . . .	68	50 726	2.0	X
4226901	Industrial gases (except LP) whsle . . . . .	64	50 653	2.0	X
4227	Petroleum & petroleum products whsle . . . . .	37	30 110	1.2	X
42271	Petroleum bulk stations & terminals . . . . .	29	13 436	.5	X
422710	Petroleum bulk stations & terminals . . . . .	29	13 436	.5	X
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	29	D	D	X
42271012	Petroleum bulk terminals (except LP) . . . . .	27	D	D	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	8	16 674	.6	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	8	16 674	.6	X
<b>9950</b>	<b>Construction receipts . . . . .</b>	<b>27</b>	<b>36 971</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods . . . . .	27	36 971	100.0	X
4213	Lumber & other construction materials whsle . . . . .	23	26 682	72.2	X
42139	Other construction materials whsle . . . . .	21	24 736	66.9	X
421390	Other construction materials whsle . . . . .	21	24 736	66.9	X
4213902	Other construction materials whsle . . . . .	21	24 736	66.9	X

See footnotes at end of table.

Table 6. **Manufacturers' Sales Branches and Offices by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>9960</b>	<b>Custom software (designed to customer specifications) .....</b>	<b>228</b>	<b>121 393</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	227	121 179	99.8	X
4214	Professional & commercial equipment & supplies whsle .....	227	121 179	99.8	X
42142	Office equipment whsle .....	147	43 174	35.6	X
421420	Office equipment whsle .....	147	43 174	35.6	X
42143	Computer & computer peripheral equipment & software whsle .....	79	77 996	64.3	X
421430	Computer & computer peripheral equipment & software whsle .....	79	77 996	64.3	X
4214301	Computer & peripheral equipment whsle .....	79	77 996	64.3	X
42143011	Computers & peripheral equipment for resale .....	9	5 980	4.9	X
42143012	Computers & peripheral equipment for end use .....	70	72 016	59.3	X
<b>9970</b>	<b>Receipts for printing or photocopying performed at this establishment .....</b>	<b>7</b>	<b>7 191</b>	<b>100.0</b>	<b>X</b>
<b>9980</b>	<b>Receipts for machine shop job work .....</b>	<b>14</b>	<b>46 523</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	14	46 523	100.0	X
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	14	46 523	100.0	X
42112	Motor vehicle supplies & new parts whsle .....	11	46 433	99.8	X
421120	Motor vehicle supplies & new parts whsle .....	11	46 433	99.8	X
4211202	Motor vehicle supplies & new parts—jobbers .....	11	46 433	99.8	X

<sup>1</sup>Commodity line percents by kind of business may not sum to 100.0 because of rounding.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
	<b>Agents, brokers, and commission merchants</b> .....	<b>'47 835</b>	<b>X</b>	<b>'467 651 822</b>	<b>X</b>	<b>100.0</b>	<b>77.7</b>
0100	New and used automobiles, motorcycles, etc. ....	543	57 788 572	44 271 708	76.6	9.5	74.9
0111	New automobiles .....	48	327 017	207 526	63.5	Z	X
0112	Used automobiles .....	486	57 423 796	43 998 840	76.6	9.4	X
0113	Motorcycles .....	48	1 055 356	33 184	3.1	Z	X
0114	Motor scooters, mopeds, snowmobiles, and utility trailers .....	42	690 932	26 244	3.8	Z	X
0120	Buses, campers, and motor homes .....	84	1 976 113	329 958	16.7	.1	68.0
0121	Buses .....	17	419 253	72 727	17.3	Z	X
0122	Motor homes, car trailers, and campers .....	72	1 895 667	257 065	13.6	.1	X
0130	Light trucks and vans (14,000 lb or less) .....	312	34 582 648	12 670 354	36.6	2.7	73.7
0131	New light trucks .....	32	156 317	51 884	33.2	Z	X
0132	Used light trucks .....	278	34 411 706	6 792 355	19.7	1.5	X
0133	Vans and cargo vans (new and used) .....	213	31 483 466	5 823 156	18.5	1.2	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	64	1 098 949	128 391	11.7	Z	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	107	2 393 754	537 034	22.4	.1	69.5
0151	New heavy trucks (one piece) .....	43	175 676	78 372	44.6	Z	X
0152	New heavy truck tractors .....	7	58 684	23 505	40.1	Z	X
0153	New truck trailers .....	10	10 753	4 800	44.6	Z	X
0154	New truck bodies .....	45	482 363	323 793	67.1	.1	X
0155	Used heavy trucks, tractors, and trailers .....	45	1 854 460	96 705	5.2	Z	X
0200	New and rebuilt automotive parts and supplies .....	1 314	19 691 938	15 770 586	80.1	3.4	58.0
0211	Batteries .....	81	1 531 125	857 694	56.0	.2	X
0212	Engines (complete) .....	57	792 411	220 700	27.9	Z	X
0213	Electrical engine parts (including ignition parts) .....	312	4 735 388	1 335 977	28.2	.3	X
0214	Brake parts (including fluid and all disk and drum parts) .....	376	6 565 180	776 990	11.8	.2	X
0215	Exhaust system parts .....	160	3 341 160	282 964	8.5	.1	X
0216	Glass .....	17	406 555	38 408	9.4	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	215	3 917 917	602 520	15.4	.1	X
0218	Filters (oil, air, gas, and transmission) .....	186	4 033 594	401 211	9.9	.1	X
0219	Engine parts, except electrical .....	359	7 036 747	1 916 902	27.2	.4	X
0221	Body parts and repair materials .....	213	3 925 564	1 623 391	41.4	.3	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	224	4 188 898	589 862	14.1	.1	X
0223	Parts, n.e.c. ....	406	7 526 993	3 830 625	50.9	.8	X
0224	Accessories .....	559	9 495 874	3 190 594	33.6	.7	X
0240	Used automotive parts, accessories, and equipment .....	33	241 586	36 374	15.1	Z	X
0250	Petroleum products marketing equipment .....	96	545 696	240 175	44.0	.1	X
0300	Tires and tubes .....	103	683 160	219 871	32.2	Z	61.1
0311	New tires and tubes .....	55	470 537	143 956	30.6	Z	X
0312	Recapped and used tires and repair materials .....	30	154 738	70 435	45.5	Z	X
0400	Household and lawn furniture .....	1 306	8 672 967	4 790 542	55.2	1.0	50.2
0411	Upholstered furniture .....	710	3 520 478	1 611 021	45.8	.3	X
0412	Sleep furniture and equipment .....	320	1 663 076	545 500	32.8	.1	X
0413	Lawn furniture and equipment .....	239	2 330 746	681 431	29.2	.1	X
0414	Other furniture (including sleep sofas) .....	784	4 046 682	1 843 088	45.5	.4	X
0420	Office and business furniture .....	939	5 049 068	2 736 864	54.2	.6	51.3
0421	New office furniture (wooden and metal) .....	799	4 295 168	2 333 544	54.3	.5	X
0422	New store and restaurant furniture .....	130	771 953	201 975	26.2	Z	X
0423	New public furniture (theater seats, church pews, park benches, and school desks) .....	119	530 974	136 119	25.6	Z	X
0424	Used office and business furniture .....	74	227 632	26 360	11.6	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	734	4 364 718	1 859 125	42.6	.4	X
0520	Linens, domestics, curtains, and draperies .....	557	3 414 190	1 457 223	42.7	.3	44.1
0521	Bedspreads, blankets, and bedding .....	228	1 478 683	520 093	35.2	.1	X
0522	Curtains and draperies .....	130	914 497	142 464	15.6	Z	X
0523	Shades and blinds .....	49	303 616	150 957	49.7	Z	X
0524	Towels and washcloths .....	122	572 819	171 700	30.0	Z	X
0525	Other linens and domestics .....	232	1 578 118	429 423	27.2	.1	X
0530	Flooring and floor coverings .....	455	1 938 756	764 840	39.5	.2	48.0
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	371	1 504 570	579 410	38.5	.1	X
0532	Hardwood flooring .....	26	87 512	9 548	10.9	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) .....	88	547 788	148 255	27.1	Z	X
0540	Other home furnishings .....	1 410	14 168 575	2 675 546	18.9	.6	19.9
0541	Metal flatware and kitchen utensils .....	242	1 930 535	384 089	19.9	.1	X
0542	Mirrors, lamps, and picture frames .....	688	3 718 556	573 313	15.4	.1	X
0543	Home furnishings, n.e.c. ....	561	3 241 464	1 487 586	45.9	.3	X
0600	Lumber: rough, dressed, and finished .....	204	1 003 956	763 943	76.1	.2	62.9
0611	Dimensional lumber (non-treated) .....	165	822 920	625 437	76.0	.1	X
0612	Treated lumber .....	48	307 999	81 267	26.4	Z	X
0613	Boards .....	36	140 344	46 807	33.4	Z	X
0620	Plywood and millwork .....	647	4 749 663	3 022 806	63.6	.6	54.0
0621	Softwood plywood and oriented strand board (OSB) .....	89	870 388	307 638	35.3	.1	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	137	803 876	583 611	72.6	.1	X
0623	Gypsum, specialty boards, and treatments .....	75	536 556	260 598	48.6	.1	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	363	2 439 304	1 544 112	63.3	.3	X
0625	Metal millwork .....	74	532 647	188 413	35.4	Z	X
0626	Other millwork and wood siding (including trusses and wood roofing) .....	47	270 055	71 446	26.5	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	224	730 327	426 914	58.5	.1	44.9
0711	Ready-mixed or transit-mixed concrete .....	32	251 730	154 784	61.5	Z	X
0712	Cement and lime .....	75	96 164	32 509	33.8	Z	X
0713	Sand, gravel, and crushed stone .....	47	107 561	74 589	69.3	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	143	263 279	159 297	60.5	Z	X

See footnotes at end of table.



**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>Agents, brokers, and commission merchants—Con.</b>							
0720	Roofing, siding, and insulation materials.....	441	2 322 833	1 280 404	55.1	.3	50.1
0721	Roofing, except wood.....	260	1 120 082	656 627	58.6	.1	X
0722	Siding, except wood.....	58	256 450	134 867	52.6	Z	X
0723	Insulation materials.....	234	1 426 845	472 011	33.1	.1	X
0730	Flat glass and other construction glass (excluding automotive).....	79	439 456	255 739	58.2	.1	X
0740	Other construction materials.....	380	1 866 512	788 557	42.2	.2	48.7
0741	Rain-carrying equipment (down spouts, gutters, etc.).....	51	483 903	19 726	4.1	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood).....	84	309 428	238 801	77.2	.1	X
0743	Manufactured (mobile) homes.....	12	21 071	11 249	53.4	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper).....	220	971 699	450 753	46.4	.1	X
0800	Photographic equipment and supplies (excluding video).....	371	1 445 631	241 685	16.7	.1	7.9
0811	Still picture photographic equipment.....	46	128 312	49 199	38.3	Z	X
0812	Motion picture photographic equipment.....	9	19 495	18 443	94.6	Z	X
0813	Photographic film.....	21	63 160	13 632	21.6	Z	X
0814	Developing supplies (excluding film).....	36	89 167	6 536	7.3	Z	X
0815	Other photographic equipment and supplies.....	81	158 621	90 233	56.9	Z	X
0900	Office equipment.....	757	4 827 483	1 709 891	35.4	.4	22.7
0911	Typewriters and dedicated word processors.....	33	527 699	43 277	8.2	Z	X
0912	Calculators and accounting machines.....	84	1 989 094	281 407	14.1	.1	X
0913	Copying machines and equipment.....	479	2 545 652	1 255 458	49.3	.3	X
0915	Mailing, letter handling, and addressing machines.....	16	36 519	10 847	29.7	Z	X
0920	New computer equipment.....	855	8 525 612	5 454 908	64.0	1.2	52.0
0921	Computers.....	544	5 887 915	2 758 382	46.8	.6	X
0922	Computer storage devices.....	295	2 813 719	629 849	22.4	.1	X
0923	Computer printers.....	293	1 958 940	373 196	19.1	.1	X
0924	Other computer peripheral equipment.....	541	5 442 805	1 682 653	30.9	.4	X
0930	Used computer equipment.....	83	173 705	90 681	52.2	Z	X
0950	Computer software (packaged).....	466	4 828 654	954 319	19.8	.2	X
0960	Restaurant and hotel equipment and supplies.....	633	6 600 634	2 363 691	35.8	.5	X
0970	Store machines and equipment.....	199	664 640	462 267	69.6	.1	44.1
0971	Vending machines.....	18	40 461	39 286	97.1	Z	X
0972	Other store machines and equipment.....	155	503 764	413 326	82.0	.1	X
1000	Medical, hospital, and surgical supplies.....	1 484	4 710 587	4 146 100	88.0	.9	66.8
1011	Surgical and medical instruments and equipment.....	874	2 478 794	1 657 622	66.9	.4	X
1012	Orthopedic, and prosthetic appliances and supplies.....	591	1 942 628	1 529 043	78.7	.3	X
1013	Other surgical, medical, and hospital supplies.....	563	1 605 944	897 998	55.9	.2	X
1020	Dental supplies.....	102	365 528	263 638	72.1	.1	46.9
1021	Equipment (chairs, x-rays, cabinets, etc.).....	47	154 754	126 497	81.7	Z	X
1022	Instruments and other supplies.....	76	209 587	134 431	64.1	Z	X
1030	Optical and ophthalmic goods.....	183	314 709	264 783	84.1	.1	73.3
1031	Ophthalmic goods.....	76	115 134	94 232	81.8	Z	X
1032	Prescription grinding.....	7	44 159	7 903	17.9	Z	X
1033	Optometric equipment and supplies.....	30	46 659	29 889	64.1	Z	X
1034	Optical goods, n.e.c. (excluding cameras).....	79	163 264	130 833	80.1	Z	X
1040	Religious and school supplies.....	110	447 298	173 828	38.9	Z	32.8
1041	Religious supplies.....	14	76 440	33 801	44.2	Z	X
1042	School supplies.....	65	287 210	135 880	47.3	Z	X
1050	Other professional equipment and supplies.....	359	1 013 492	653 432	64.5	.1	56.1
1051	Architects' equipment and supplies.....	12	39 629	23 237	58.6	Z	X
1053	Engineers' equipment and supplies.....	32	133 888	60 143	44.9	Z	X
1054	Laboratory equipment.....	162	420 366	183 921	43.8	Z	X
1055	Scientific instruments.....	178	462 062	243 403	52.7	.1	X
1056	Veterinarians' equipment and supplies.....	25	108 672	40 478	37.2	Z	X
1057	Professional equipment and supplies, n.e.c.....	71	166 447	87 505	52.6	Z	X
1100	Iron and steel products (semifinished).....	444	5 012 012	2 656 606	53.0	.6	71.6
1111	Sheet bars and tin plate bars.....	53	476 706	82 625	17.3	Z	X
1112	Wire rods.....	29	690 405	213 134	30.9	Z	X
1113	Rough castings and foundry products.....	263	2 369 280	1 335 334	56.4	.3	X
1114	Forgings.....	145	2 064 537	465 097	22.5	.1	X
1116	Other semifinished iron and steel products.....	129	1 144 508	547 757	47.9	.1	X
1120	Flat iron and steel products.....	595	6 815 826	2 297 757	33.7	.5	43.9
1121	Plates.....	105	503 953	87 288	17.3	Z	X
1122	Strips (hot-rolled and cold-rolled).....	90	782 857	177 990	22.7	Z	X
1123	Sheets (cold-rolled).....	164	1 904 224	390 888	20.5	.1	X
1124	Sheets (hot-rolled).....	114	806 803	141 140	17.5	Z	X
1126	Sheets (galvanized and coated).....	140	2 257 624	780 718	34.6	.2	X
1127	Tin plate and terneplate.....	30	233 845	137 156	58.7	Z	X
1128	Fabricated and structural plate products.....	132	1 000 497	342 044	34.2	.1	X
1129	Other flat iron and steel products.....	85	512 225	94 037	18.4	Z	X
1140	Iron and steel wire and wire products.....	374	3 839 339	778 357	20.3	.2	36.9
1141	Wire (plain, coated, barbed, and twisted).....	185	2 350 989	550 718	23.4	.1	X
1142	Nails.....	8	30 179	14 403	47.7	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties.....	76	676 866	121 947	18.0	Z	X
1150	Iron and steel pipe and tubing.....	389	3 856 285	1 308 439	33.9	.3	48.4
1152	Tubing.....	261	2 463 013	803 345	32.6	.2	X
1153	Standard steel pipe.....	78	903 492	284 667	31.5	.1	X
1154	Other steel pipe.....	99	815 049	142 530	17.5	Z	X
1160	Other iron and steel products.....	277	2 985 919	977 949	32.8	.2	67.5
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled.....	48	1 112 257	208 956	18.8	Z	X
1163	Bars and bar-size shapes: cold finished.....	83	687 089	118 281	17.2	Z	X
1164	Concrete reinforcement bars.....	17	111 906	43 264	38.7	Z	X
1165	Structural shapes (excluding bar-size shapes).....	29	1 137 500	166 265	14.6	Z	X
1167	Finished products, n.e.c.....	151	914 232	374 171	40.9	.1	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>Agents, brokers, and commission merchants—Con.</b>							
1170	Alloy steel . . . . .	97	1 179 518	347 309	29.4	.1	72.6
1171	Bars, hot-rolled or cold-finished . . . . .	63	747 438	166 420	22.3	Z	X
1173	Pipe, tubing, and plates . . . . .	32	276 235	21 621	7.8	Z	X
1175	Other alloy steel . . . . .	37	364 287	159 266	43.7	Z	X
1180	Stainless steel . . . . .	211	1 773 937	551 383	31.1	.1	75.6
1181	Plates . . . . .	33	312 022	24 955	8.0	Z	X
1182	Strip . . . . .	35	379 120	147 557	38.9	Z	X
1183	Sheets . . . . .	44	299 764	48 646	16.2	Z	X
1184	Bars and bar-size shapes . . . . .	42	222 423	33 952	15.3	Z	X
1185	Other stainless steel (including tubing) . . . . .	146	1 177 700	296 120	25.1	.1	X
1200	Copper and brass . . . . .	211	1 905 590	716 217	37.6	.2	54.4
1211	Copper wire mill products (structural only) . . . . .	20	152 671	20 643	13.5	Z	X
1212	Flat products (sheets, strips, and plates) . . . . .	56	816 826	416 044	50.9	.1	X
1213	Tubular products (pipes and tubes) . . . . .	62	810 141	168 825	20.8	Z	X
1214	Rod, nonelectrical wire, extruded shapes, etc. . . . .	48	516 293	84 890	16.4	Z	X
1220	Aluminum shapes, forms, etc. . . . .	455	3 084 740	959 875	31.1	.2	42.8
1221	Plates (.250 inch and over) . . . . .	47	311 970	51 564	16.5	Z	X
1222	Sheets and coils (.006 to .249 inch) . . . . .	85	624 466	223 228	35.7	Z	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) . . . . .	192	1 115 015	351 768	31.5	.1	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) . . . . .	106	702 883	161 672	23.0	Z	X
1225	Foils . . . . .	41	531 496	99 528	18.7	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) . . . . .	118	1 349 492	600 375	44.5	.1	X
1300	Coal and coke . . . . .	89	1 317 015	1 146 881	87.1	.2	73.4
1311	Coal . . . . .	89	1 317 015	1 115 589	84.7	.2	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) . . . . .	56	786 295	333 090	42.4	.1	X
1400	Electrical apparatus and equipment . . . . .	4 110	31 517 015	22 195 726	70.4	4.7	60.0
1411	Power and distribution transformers . . . . .	975	8 708 701	1 679 026	19.3	.4	X
1412	Switchgear and switchboard apparatus . . . . .	574	3 953 966	785 302	19.9	.2	X
1413	Motors and generators (including motor-generator sets) . . . . .	541	3 541 162	1 273 067	36.0	.3	X
1414	Conduit, raceway, and fittings . . . . .	647	7 878 386	1 830 257	23.2	.4	X
1415	Electric bulbs (all types) . . . . .	516	4 602 867	356 071	7.7	.1	X
1416	Interior wiring (excluding conduit) . . . . .	675	8 437 559	2 261 872	26.8	.5	X
1417	Exterior wiring and cable (excluding conduit) . . . . .	636	7 298 604	1 688 386	23.1	.4	X
1418	Lighting fixtures (residential and commercial) . . . . .	1 190	10 829 701	5 021 018	46.4	1.1	X
1419	Industrial controls . . . . .	1 164	6 750 882	1 911 174	28.3	.4	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) . . . . .	1 558	14 890 767	5 178 891	34.8	1.1	X
1500	Electrical appliances, household . . . . .	1 182	13 361 360	5 390 481	40.3	1.2	40.2
1511	Televisions . . . . .	262	5 303 675	625 917	11.8	.1	X
1512	Radios, stereos, and CD players . . . . .	442	5 578 498	2 028 819	36.4	.4	X
1513	V.C.R.'s and video cameras . . . . .	206	2 435 038	456 220	18.7	.1	X
1514	Electrical household ranges and ovens . . . . .	68	786 598	204 839	26.0	Z	X
1515	Refrigerators and freezers, household . . . . .	42	682 393	112 022	16.4	Z	X
1516	Household laundry equipment . . . . .	9	32 398	5 291	16.3	Z	X
1517	Vacuum cleaners and sewing machines, household . . . . .	58	1 039 314	178 678	17.2	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) . . . . .	386	4 968 551	1 494 608	30.1	.3	X
1600	Electronic parts and equipment, except communication . . . . .	3 627	41 777 218	34 651 346	82.9	7.4	63.0
1612	Integrated circuits . . . . .	1 185	20 740 305	12 632 453	60.9	2.7	X
1613	Capacitors and resistors . . . . .	1 063	14 091 966	2 762 952	19.6	.6	X
1615	Discrete semiconductors, etc. . . . .	970	16 901 763	4 439 389	26.3	.9	X
1616	Electronic connectors and other passive electronic parts . . . . .	1 752	20 015 174	6 766 417	33.8	1.4	X
1618	Electronic parts and equipment, n.e.c. . . . .	2 166	20 194 830	7 869 428	39.0	1.7	X
1650	Communication equipment and supplies . . . . .	1 081	9 470 598	3 865 749	40.8	.8	64.6
1651	Telephones . . . . .	307	3 852 044	1 054 082	27.4	.2	X
1652	Other electronic communication equipment . . . . .	745	5 664 056	2 244 439	39.6	.5	X
1653	Other electrical communication equipment . . . . .	241	2 550 350	552 636	21.7	.1	X
1700	Hardware . . . . .	2 395	20 835 234	7 875 260	37.8	1.7	29.8
1711	Hand tools (including power driven) . . . . .	1 103	10 223 632	2 608 129	25.5	.6	X
1712	Bolts, nuts, rivets, and fasteners . . . . .	968	6 520 972	1 956 497	30.0	.4	X
1713	Cutlery . . . . .	951	8 044 062	2 977 010	37.0	.6	X
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	1 769	12 149 644	7 514 982	61.9	1.6	61.6
1811	Plastic pipe fittings and valves (excluding pipe and tubing) . . . . .	478	4 246 895	868 066	20.4	.2	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) . . . . .	513	3 969 125	960 057	24.2	.2	X
1813	Plumbing fixtures . . . . .	711	6 457 447	2 276 859	35.3	.5	X
1814	Furnaces, stoves, water heaters (except electric and warm air) . . . . .	301	2 727 286	581 602	21.3	.1	X
1815	Boilers, radiators, and convectors . . . . .	307	1 436 676	346 421	24.1	.1	X
1818	Other plumbing and heating equipment and supplies . . . . .	1 050	7 332 050	2 431 716	33.2	.5	X
1900	Warm air heating and air-conditioning equipment and supplies . . . . .	952	5 373 259	2 367 328	44.1	.5	56.9
1911	Furnaces (warm air) . . . . .	315	1 803 587	450 766	25.0	.1	X
1912	Central air-conditioning (residential and commercial) . . . . .	416	1 934 129	790 528	40.9	.2	X
1914	Heat pumps (residential and commercial) . . . . .	205	930 874	104 263	11.2	Z	X
1916	Air cleaning and filtration systems . . . . .	318	1 655 817	364 621	22.0	.1	X
1917	Compressors for air-conditioners . . . . .	112	1 115 575	128 323	11.5	Z	X
1918	Condensing units for air-conditioners . . . . .	162	753 388	89 915	11.9	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation . . . . .	282	1 580 750	414 153	26.2	.1	X
2000	Refrigeration equipment and supplies . . . . .	334	1 917 216	623 188	32.5	.1	48.7
2011	Commercial refrigerators (reach-in and walk-in) . . . . .	97	550 952	101 112	18.4	Z	X
2012	Unit coolers for commercial refrigerators . . . . .	77	611 785	56 590	9.3	Z	X
2013	Condensing units for commercial refrigerators . . . . .	71	510 403	68 212	13.4	Z	X
2014	Refrigerants . . . . .	37	212 197	12 956	6.1	Z	X
2015	Other refrigeration equipment and supplies . . . . .	225	1 084 073	352 195	32.5	.1	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>Agents, brokers, and commission merchants—Con.</b>							
2100	Construction and mining machinery and equipment (including parts and attachments) .....	443	3 375 938	1 199 250	35.5	.3	14.3
2111	New off-highway wheel and track-laying tractors .....	42	149 441	69 272	46.4	Z	X
2112	New power cranes, draglines, and shovels .....	13	106 499	31 903	30.0	Z	X
2113	New mixers, pavers, and related equipment .....	63	387 269	96 388	24.9	Z	X
2114	New tractor shovel loaders .....	16	126 312	18 651	14.8	Z	X
2115	New graders, rollers, and off-highway trucks .....	18	126 135	17 874	14.2	Z	X
2116	New mining machinery .....	67	254 852	173 263	68.0	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	191	1 047 769	519 345	49.6	.1	X
2118	Used construction and mining machinery and equipment .....	96	375 940	148 170	39.4	Z	X
2200	Farm machinery, equipment, and parts .....	355	2 603 576	784 106	30.1	.2	16.7
2211	New tractors (farm) .....	41	161 594	28 370	17.6	Z	X
2212	New harvesting machinery .....	41	197 786	84 403	42.7	Z	X
2213	New land preparation, planting, and cultivating machinery .....	65	225 076	44 581	19.8	Z	X
2214	New dairy farm and barn equipment .....	44	39 811	16 506	41.5	Z	X
2215	New irrigation equipment .....	47	302 007	118 704	39.3	Z	X
2216	Other new farm machinery and equipment .....	169	498 199	208 034	41.8	Z	X
2218	Used farm machinery and equipment .....	99	481 653	239 866	49.8	.1	X
2220	Garden machinery, equipment, and parts .....	331	2 419 116	678 506	28.0	.1	14.8
2221	New power lawn mowers .....	58	502 814	170 453	33.9	Z	X
2222	Other new lawn and garden machinery and equipment .....	125	1 435 036	422 549	29.4	.1	X
2223	Used garden machinery and equipment .....	14	114 279	4 750	4.2	Z	X
2230	Food-processing machinery, equipment, and parts .....	432	1 778 855	935 463	52.6	.2	73.3
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	274	1 134 045	537 042	47.4	.1	X
2232	New packing, packaging, and bottling equipment .....	214	801 587	363 180	45.3	.1	X
2233	Used food-processing machinery and equipment .....	58	264 017	33 300	12.6	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	351	1 341 954	557 153	41.5	.1	59.7
2311	Pumps .....	249	952 522	292 220	30.7	.1	X
2312	Motors .....	159	558 986	121 051	21.7	Z	X
2313	Parts for pumps and motors .....	162	635 713	132 390	20.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	3 045	15 756 342	6 994 855	44.4	1.5	35.3
2321	New pumps, compressors (air or gas), and equipment .....	709	3 304 794	1 021 394	30.9	.2	X
2323	New diesel engines (excluding automotive) .....	29	222 545	14 006	6.3	Z	X
2326	New controlling, recording, and indicating instruments and access .....	916	4 147 829	1 447 877	34.9	.3	X
2327	All other new general-purpose industrial machinery and equipment .....	1 784	6 934 222	3 863 930	55.7	.8	X
2328	Used general-purpose industrial machinery and equipment .....	303	839 733	296 530	35.3	.1	X
2330	Metalworking machinery, equipment, and parts .....	1 040	4 004 006	2 758 151	68.9	.6	X
2340	Materials handling machinery, equipment, and parts .....	952	3 217 721	1 100 898	34.2	.2	50.4
2341	New conveying equipment .....	672	2 178 592	777 053	35.7	.2	X
2342	New hoists, cranes, and monorails .....	174	628 710	120 950	19.2	Z	X
2343	New forklift trucks .....	34	152 266	23 813	15.6	Z	X
2344	New industrial trucks and tractors .....	24	157 111	17 799	11.3	Z	X
2345	Used materials handling machinery, equipment, and parts .....	142	420 625	118 399	28.1	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	403	5 329 515	3 198 969	60.0	.7	25.5
2351	New oil refining and pipeline machinery, equipment, and supplies .....	232	1 268 615	776 847	61.2	.2	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) .....	170	445 828	217 178	48.7	Z	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	63	152 293	45 591	29.9	Z	X
2360	Other industrial machinery, equipment, and parts .....	1 447	5 801 570	3 926 196	67.7	.8	60.6
2361	New metal smelting and refining machinery, and equipment .....	113	378 442	94 604	25.0	Z	X
2362	New power plant machinery (excluding electrical) .....	262	1 272 057	527 362	41.5	.1	X
2363	New printing trades machinery, equipment, and supplies .....	162	516 414	295 697	57.3	.1	X
2364	New textile and sewing machinery and equipment .....	114	478 796	306 655	64.0	.1	X
2365	New woodworking machinery .....	83	229 557	80 066	34.9	Z	X
2366	Other new industrial machinery and equipment .....	920	3 885 929	2 484 656	63.9	.5	X
2367	Used industrial machinery and equipment .....	234	548 603	132 920	24.2	Z	X
2370	Mechanical power transmission supplies .....	293	1 247 685	701 816	56.2	.2	48.6
2371	Bearings and bushings .....	169	742 915	219 723	29.6	Z	X
2372	Other mechanical power transmission supplies .....	224	1 050 763	480 567	45.7	.1	X
2380	Industrial valves and fittings (except fluid-power) .....	475	2 071 553	944 112	45.6	.2	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	334	1 410 169	310 244	22.0	.1	72.3
2391	Hydraulic valves .....	211	908 001	159 061	17.5	Z	X
2392	Pneumatic valves .....	227	896 212	149 356	16.7	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	209	989 742	138 850	14.0	Z	71.2
2411	Hydraulic cylinders and rotary actuators .....	121	614 555	71 969	11.7	Z	X
2412	Pneumatic cylinders and rotary actuators .....	140	642 787	57 675	9.0	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	127	448 316	84 618	18.9	Z	72.5
2421	Hydraulic and pneumatic connectors .....	97	354 044	61 773	17.4	Z	X
2422	Hydraulic and pneumatic assemblies .....	64	215 524	22 486	10.4	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	224	906 644	140 145	15.5	Z	75.2
2431	Filters .....	156	671 468	62 794	9.4	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	112	406 079	77 271	19.0	Z	X
2440	Welding supplies (excluding gases) .....	54	233 912	71 424	30.5	Z	X
2450	Industrial containers and supplies .....	388	1 809 905	910 475	50.3	.2	32.1
2451	New and reconditioned drums and barrels .....	30	57 855	20 030	34.6	Z	X
2452	Bottles and bottlers' supplies .....	50	308 881	254 511	82.4	.1	X
2454	Other industrial containers and supplies .....	269	1 045 917	573 462	54.8	.1	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>Agents, brokers, and commission merchants—Con.</b>							
2460	Other industrial supplies . . . . .	880	4 118 406	1 398 397	34.0	.3	28.4
2461	Printing and duplicating inks . . . . .	50	64 353	33 648	52.3	Z	X
2462	Abrasives and abrasive materials . . . . .	186	679 897	175 550	25.8	Z	X
2463	Nylon, polyester, and synthetic rubber . . . . .	44	212 549	112 348	52.9	Z	X
2464	Mechanical rubber goods . . . . .	184	733 702	234 618	32.0	.1	X
2465	Strapping and tape . . . . .	114	496 747	104 824	21.1	Z	X
2466	Industrial supplies, n.e.c. . . . .	372	1 616 148	677 389	41.9	.1	X
2500	Beauty and barber equipment and supplies . . . . .	56	274 924	260 071	94.6	.1	72.3
2511	Equipment (furniture, dryers, etc.) . . . . .	15	35 247	20 225	57.4	Z	X
2512	Supplies (combs, curlers, shampoos, etc.) . . . . .	53	254 353	237 402	93.3	.1	X
2520	Custodial (janitors') equipment and supplies . . . . .	286	1 400 122	610 020	43.6	.1	27.1
2521	Custodial equipment—power equipment . . . . .	113	647 800	109 386	16.9	Z	X
2522	Custodial equipment—nonpower equipment . . . . .	105	705 920	83 085	11.8	Z	X
2523	Custodial supplies . . . . .	202	1 078 658	387 910	36.0	.1	X
2530	Laundry and dry-cleaning equipment and supplies . . . . .	220	16 077 362	764 121	4.8	.2	X
2540	Other service establishment equipment and supplies . . . . .	180	691 874	589 670	85.2	.1	54.1
2541	Undertakers' equipment and supplies . . . . .	17	12 949	12 766	98.6	Z	X
2542	Service establishment equipment and supplies, n.e.c. . . . .	162	666 528	574 598	86.2	.1	X
2600	Aircraft and aeronautical equipment and supplies . . . . .	327	2 991 375	2 666 715	89.1	.6	69.6
2611	New aircraft . . . . .	47	708 188	364 136	51.4	.1	X
2612	New aircraft engines and engine parts . . . . .	56	427 837	149 760	35.0	Z	X
2613	Other new aircraft equipment and supplies . . . . .	120	1 048 103	922 362	88.0	.2	X
2614	Used aircraft and aeronautical equipment and supplies . . . . .	157	1 476 968	1 196 077	81.0	.3	X
2620	Marine machinery, equipment, and supplies . . . . .	136	1 229 008	561 754	45.7	.1	55.5
2621	New ships and boats (excluding pleasure boats) . . . . .	15	448 707	162 608	36.2	Z	X
2622	New marine propulsion machinery and equipment . . . . .	39	99 065	54 081	54.6	Z	X
2623	New marine supplies . . . . .	82	350 149	226 391	64.7	Z	X
2624	Used marine machinery, equipment, and supplies . . . . .	29	146 565	105 070	71.7	Z	X
2630	Other transportation equipment and supplies . . . . .	95	564 238	437 051	77.5	.1	64.3
2631	New transportation equipment (excluding automotive) . . . . .	76	432 090	298 660	69.1	.1	X
2632	Used transportation equipment (excluding automotive) . . . . .	40	253 828	136 714	53.9	Z	X
2700	Sporting and recreational goods and supplies . . . . .	1 695	11 540 468	7 235 898	62.7	1.5	49.6
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories . . . . .	243	2 823 369	1 440 060	51.0	.3	X
2712	Bicycles and bicycle tires and tubes . . . . .	103	1 504 123	386 079	25.7	.1	X
2713	Billiards, pool, bowling equipment, and accessories . . . . .	84	1 080 560	183 315	17.0	Z	X
2714	Camping and fishing equipment and accessories . . . . .	639	5 233 737	1 523 857	29.1	.3	X
2715	Athletic equipment and accessories . . . . .	640	4 431 476	1 533 854	34.6	.3	X
2716	Skiing equipment . . . . .	117	673 046	275 505	40.9	.1	X
2717	Marine pleasure craft, equipment, and accessories . . . . .	262	2 453 756	614 526	25.0	.1	X
2718	Other sporting and recreational goods (go carts, bait, etc.) . . . . .	653	4 165 712	1 161 299	27.9	.2	X
2800	Toys and hobby goods and supplies . . . . .	1 055	6 783 924	3 214 117	47.4	.7	40.8
2811	Video games and cartridges . . . . .	170	1 717 416	624 899	36.4	.1	X
2812	Other toys and games (including fireworks and children's vehicles) . . . . .	504	3 782 085	2 035 997	53.8	.4	X
2813	Crafts and craft supplies . . . . .	162	967 707	235 492	24.3	.1	X
2814	Other hobby goods and accessories . . . . .	137	724 383	204 890	28.3	Z	X
2900	Ferrous metal scrap . . . . .	109	1 167 326	799 111	68.5	.2	37.7
2911	Prepared ferrous metal scrap (processed by this establishment) . . . . .	41	227 825	83 472	36.6	Z	X
2912	Prepared ferrous metal scrap (not processed by this establishment) . . . . .	44	791 032	686 812	86.8	.1	X
2913	Unprepared ferrous metal scrap including bimetal cans . . . . .	23	39 950	4 267	10.7	Z	X
2920	Nonferrous metal scrap . . . . .	113	674 533	350 093	51.9	.1	30.5
2921	Aluminum scrap . . . . .	94	402 981	147 093	36.5	Z	X
2922	Copper and copper alloy scrap . . . . .	48	274 331	176 838	64.5	Z	X
2923	Lead scrap . . . . .	10	44 017	2 755	6.3	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals) . . . . .	43	94 300	8 939	9.5	Z	X
2930	Recyclable paper and paperboard . . . . .	95	589 703	211 077	35.8	Z	X
2940	Recyclable materials, except metal . . . . .	94	128 396	62 480	48.7	Z	58.7
2941	Wiping cloths, waste rags, and textile waste . . . . .	19	25 631	26 472	100.0	Z	X
2943	Recyclable plastics . . . . .	32	35 305	16 037	45.4	Z	X
2944	Recyclable glass . . . . .	18	20 277	4 066	20.1	Z	X
2945	Other recyclable materials (including rubber and bones) . . . . .	14	22 311	14 418	64.6	Z	X
3000	Jewelry, diamonds, gem stones, and watches . . . . .	722	1 741 665	889 789	51.1	.2	34.8
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location . . . . .	162	277 934	128 614	46.3	Z	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location . . . . .	120	278 549	122 437	44.0	Z	X
3013	Diamonds, diamond jewelry, gem stones, and pearl jewelry where lapidary work was performed at this location . . . . .	24	17 038	7 134	41.9	Z	X
3014	Watches, clocks, and watch movements and cases . . . . .	164	442 142	168 782	38.2	Z	X
3015	Karat gold jewelry (rings, necklaces, etc.) . . . . .	135	263 365	148 737	56.5	Z	X
3016	Other jewel-, silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) . . . . .	241	518 394	260 216	50.2	.1	X
3030	Precious metals—gold, silver, and platinum including precious metal coins . . . . .	34	77 372	47 555	61.5	Z	X
3100	Musical instruments and supplies . . . . .	72	166 027	125 517	75.6	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) . . . . .	222	840 633	728 689	86.7	.2	X
3130	Compact discs, prerecorded audio tapes, and phonograph records . . . . .	217	554 192	254 882	46.0	.1	X
3140	Prerecorded video tapes . . . . .	530	1 643 670	135 661	8.3	Z	X
3150	Other durable goods . . . . .	508	1 562 869	1 074 020	68.7	.2	74.7
3152	Luggage . . . . .	118	252 941	143 198	56.6	Z	X
3153	Works of art . . . . .	59	196 078	23 609	12.0	Z	X
3154	Other durable goods, n.e.c. . . . .	405	1 184 145	901 363	76.1	.2	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>Agents, brokers, and commission merchants—Con.</b>							
3160	Fire extinguishers and fire safety equipment .....	78	149 746	116 532	77.8	Z	X
3200	Printing and writing paper .....	380	2 335 940	1 419 080	60.8	.3	61.3
3211	Roll newsprint and rotogravure paper .....	80	913 491	772 853	84.6	Z	X
3212	Fine roll paper .....	64	391 330	170 661	43.6	Z	X
3213	Other printing and writing paper .....	245	1 047 163	453 412	43.3	.1	X
3300	Stationery, office supplies and greeting cards .....	1 351	5 144 390	2 146 863	41.7	.5	29.3
3311	Business forms .....	585	1 191 752	623 371	52.3	.1	X
3312	Stationery, photocopy paper, and typing paper .....	442	1 459 077	307 343	21.1	.1	X
3313	Inked ribbons, carbon paper, pens and pencils .....	368	1 459 549	268 781	18.4	.1	X
3314	Toner and cartridges .....	266	651 749	56 806	8.7	Z	X
3315	Greeting cards .....	183	1 341 763	209 054	15.6	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	493	2 032 431	606 137	29.8	.1	X
3400	Industrial and personal services paper and plastics .....	1 545	48 033 319	6 071 579	12.6	1.3	7.1
3411	Paperboard and boxboard boxes .....	353	1 686 944	818 420	48.5	.2	X
3412	Paper dishes, cups, and napkins .....	264	3 817 564	637 974	16.7	.1	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	376	2 818 816	789 077	28.0	.2	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	296	3 695 783	1 409 095	38.1	.3	X
3415	Other industrial and personal service paper .....	196	1 360 192	485 434	35.7	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	1 316	55 718 865	9 201 348	16.5	2.0	5.3
3511	Prescription drugs .....	59	547 202	281 001	51.4	.1	X
3512	Nonprescription pharmaceuticals .....	223	4 515 644	997 187	22.1	.2	X
3513	Cosmetics .....	327	7 279 821	1 507 599	20.7	.3	X
3514	Perfumes .....	161	5 867 777	502 119	8.6	.1	X
3515	Other toiletries and druggists' sundries .....	504	11 261 146	2 784 071	24.7	.6	X
3600	Piece goods, knit and woven .....	816	5 475 104	4 559 229	83.3	1.0	50.6
3611	Goods purchased grey and finished on contract .....	60	272 274	58 502	21.5	Z	X
3612	Cotton (including blends) .....	377	2 352 125	1 317 726	56.0	.3	X
3613	Synthetics (excluding synthetic knits) .....	344	2 428 287	1 477 885	60.9	.3	X
3614	Knit fabrics, n.e.c. (including double knit) .....	212	1 072 287	513 545	47.9	.1	X
3615	Woolen and worsted piece goods .....	171	951 120	324 316	34.1	.1	X
3616	Other piece goods .....	240	1 349 224	731 266	54.2	.2	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	262	1 198 824	572 991	47.8	.1	X
3800	Men's and boys' wear .....	1 304	5 894 692	2 852 795	48.4	.6	46.2
3811	Men's and boys' suits, coats, and formal wear .....	266	1 239 844	597 667	48.2	.1	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	595	2 741 439	1 213 352	44.3	.3	X
3813	Men's and boys' underwear and nightwear .....	105	1 065 606	246 502	23.1	.1	X
3814	Men's and boys' work clothing and uniforms .....	95	361 256	110 249	30.5	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	382	2 026 346	637 646	31.5	.1	X
3900	Women's and children's wear .....	1 744	9 203 208	5 381 765	58.5	1.2	43.1
3911	Infants' and children's wear (to size 6X) .....	428	1 937 410	726 914	37.5	.2	X
3912	Women's misses', and girls' dresses and blouses .....	692	3 711 437	2 076 411	55.9	.4	X
3913	Women's, misses', and girls' suits and coats .....	250	1 433 305	359 559	25.1	.1	X
3914	Women's and misses' outerwear .....	297	1 638 145	419 451	25.6	.1	X
3915	Women's and misses' underwear and sleepwear .....	192	1 295 999	341 351	26.3	.1	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) .....	546	3 028 037	1 369 508	45.2	.3	X
4000	Footwear .....	606	5 804 694	3 817 229	65.8	.8	50.7
4011	All athletic footwear .....	171	2 833 971	1 246 485	44.0	.3	X
4012	Infants' footwear .....	70	606 455	49 856	8.2	Z	X
4013	Other women's, misses', and girls' footwear .....	282	2 581 791	1 899 645	73.6	.4	X
4014	Other men's and boy's footwear .....	226	1 312 659	463 345	35.3	.1	X
4015	Shoe accessories .....	51	432 829	117 978	27.3	Z	X
4100	Frozen foods (packaged) .....	1 980	83 985 884	23 952 192	28.5	5.1	61.6
4111	Dinners (frozen) .....	776	51 683 589	3 280 129	6.3	.7	X
4112	Fish and seafoods (frozen packaged) .....	888	49 198 532	2 340 319	4.8	.5	X
4113	Vegetables (frozen) .....	948	59 283 188	5 073 438	8.6	1.1	X
4114	Fruits and fruit juices (frozen) .....	831	51 067 258	2 411 848	4.7	.5	X
4115	Meat (frozen packaged) .....	789	33 655 080	3 174 199	9.4	.7	X
4116	Frozen baked goods .....	1 098	58 396 901	3 194 420	5.5	.7	X
4117	Other frozen foods (except frozen dairy products) .....	804	47 991 169	4 469 883	9.3	1.0	X
4200	Dairy products (excluding dried or canned) .....	1 220	64 475 646	6 734 969	10.4	1.4	62.5
4211	Butter .....	484	32 920 823	942 312	2.9	.2	X
4212	Cheese .....	778	46 202 943	2 344 801	5.1	.5	X
4213	Milk and cream, except raw .....	211	4 344 501	234 418	5.4	.1	X
4214	Ice cream .....	538	38 220 598	1 565 183	4.1	.3	X
4215	Raw milk .....	44	1 333 299	70 965	5.3	Z	X
4216	Other dairy products .....	606	35 873 081	1 571 109	4.4	.3	X
4300	Poultry and poultry products .....	771	31 585 824	4 336 315	13.7	.9	2.4
4311	Dressed poultry killed on location .....	158	3 343 363	569 877	17.0	.1	X
4312	Eggs .....	119	2 074 793	314 394	15.2	.1	X
4313	Live poultry .....	17	249 911	153 766	61.5	Z	X
4314	Other poultry (excluding frozen packaged) .....	266	9 181 398	1 574 019	17.1	.3	X
4400	Confectionery .....	1 117	50 525 420	5 562 343	11.0	1.2	7.3
4411	Candy .....	367	7 426 398	2 007 347	27.0	.4	X
4412	Chewing gum .....	126	1 730 397	152 709	8.8	Z	X
4413	Nuts .....	278	6 520 495	923 037	14.2	.2	X
4414	Chips and popcorn .....	597	35 101 794	1 956 454	5.6	.4	X
4415	Other confections .....	172	2 390 167	191 244	8.0	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	405	18 628 220	1 355 895	7.3	.3	X
4600	Meat and meat products (fresh and unpackaged) .....	1 022	40 449 859	5 088 224	12.6	1.1	55.8
4611	Beef (not killed on location) .....	482	21 691 344	1 426 524	6.6	.3	X
4612	Veal (not killed on location) .....	71	1 566 455	58 907	3.8	Z	X
4613	Lamb and mutton (not killed on location) .....	50	964 578	52 234	5.4	Z	X
4614	Pork (not killed on location) .....	276	7 661 515	1 064 403	13.9	.2	X
4615	Sausage and prepared meats made on location .....	100	3 163 508	215 744	6.8	Z	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>Agents, brokers, and commission merchants—Con.</b>							
<b>Meat and meat products (fresh and unpackaged)—Con.</b>							
4600	Sausage and prepared meats not made on location .....	320	7 442 147	1 176 161	15.8	.3	X
4616	Other meat products .....	246	10 092 353	1 073 012	10.6	.2	X
4700	Fresh fruits and vegetables .....	898	24 922 802	6 488 486	26.0	1.4	19.3
4711	Fresh fruits .....	665	22 696 822	4 187 886	18.5	.9	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.) .....	73	1 067 334	258 683	24.2	.1	X
4713	Other fresh vegetables .....	369	4 356 611	1 951 843	44.8	.4	X
4800	Coffee, tea, and spices .....	1 074	53 816 577	2 921 812	5.4	.6	53.4
4811	Coffee .....	534	23 644 756	744 308	3.1	.2	X
4812	Tea .....	589	34 547 683	586 145	1.7	.1	X
4813	Spices .....	628	36 814 279	1 587 730	4.3	.3	X
4820	Bread and baked goods .....	945	26 212 470	3 171 724	12.1	.7	46.1
4821	Breads and rolls .....	368	9 910 765	669 191	6.8	.1	X
4822	Cookies, cakes, and other baked goods .....	787	23 311 226	2 502 072	10.7	.5	X
4830	Canned foods .....	1 476	75 700 716	18 000 869	23.8	3.8	55.6
4831	Canned and bottled fruits, vegetables, and juices .....	1 225	65 868 266	10 634 496	16.1	2.3	X
4832	Canned and bottled baby foods .....	362	25 900 203	644 280	2.5	.1	X
4833	Canned meats .....	476	32 554 126	1 054 858	3.2	.2	X
4834	Canned fish and seafoods .....	742	48 637 140	1 779 795	3.7	.4	X
4835	Canned milk .....	264	20 662 747	459 916	2.2	.1	X
4836	Other canned foods .....	706	47 559 631	3 416 807	7.2	.7	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	449	19 438 336	2 596 260	13.4	.6	X
4850	Soft drinks and bottled water .....	942	54 355 658	2 282 890	4.2	.5	60.5
4851	Soft drinks, packaged .....	534	21 956 467	1 047 282	4.8	.2	X
4852	Soft drinks, pre and post mix bulk .....	99	8 845 570	249 520	2.8	.1	X
4853	Bottled water .....	640	42 751 288	985 035	2.3	.2	X
4860	Other grocery specialties .....	1 923	82 115 732	20 537 657	25.0	4.4	56.2
4861	Pasta .....	891	56 135 949	2 037 033	3.6	.4	X
4862	Breakfast cereals .....	688	44 358 745	2 050 070	4.6	.4	X
4863	Cooking oils and margarine .....	681	35 737 378	1 908 875	5.3	.4	X
4864	Flour .....	349	17 106 767	684 529	4.0	.1	X
4865	Pickles, preserves, jellies, jams, and sauces .....	959	59 941 929	2 588 633	4.3	.6	X
4866	Sugar, refined .....	448	27 009 599	1 751 450	6.5	.4	X
4867	Pet foods .....	601	40 674 850	1 694 064	4.2	.4	X
4868	Grocery specialties, n.e.c. ....	1 038	45 511 832	7 806 406	17.2	1.7	X
4900	Grain and beans .....	463	31 934 235	13 386 420	41.9	2.9	15.3
4911	Corn (for grain) .....	82	14 385 841	6 378 010	44.3	1.4	X
4912	Oats and barley .....	32	433 400	78 116	18.0	Z	X
4913	Wheat .....	63	982 793	146 265	14.9	Z	X
4914	Sorghum (for grain) .....	33	13 566 630	681 055	5.0	.1	X
4915	Soybeans .....	106	12 922 434	2 598 490	20.1	.6	X
4916	Other grain and beans (rice and edible and inedible beans) .....	76	11 218 453	3 241 289	28.9	.7	X
5000	Cattle, hogs, sheep, and goats .....	966	15 531 165	15 267 778	98.3	3.3	75.5
5011	Cattle .....	895	15 146 654	13 644 901	90.1	2.9	X
5012	Hogs .....	525	7 639 901	1 191 597	15.6	.3	X
5013	Sheep .....	381	5 619 153	310 444	5.5	.1	X
5014	Goats .....	277	3 385 906	119 310	3.5	Z	X
5100	Hides, skins, and pelts .....	37	249 479	201 507	80.8	Z	X
5120	Leaf tobacco .....	212	1 599 627	1 577 115	98.6	.3	72.0
5121	Leaf tobacco stemmed and re-dried at this location .....	15	120 662	120 664	100.0	Z	X
5122	All other leaf tobacco .....	196	1 444 531	1 439 232	99.6	.3	X
5130	Wool, wool tops, and mohair .....	20	60 543	53 675	88.7	Z	X
5140	Other farm products, inedible .....	200	5 742 928	1 928 499	33.6	.4	77.2
5142	Horses, mules, and donkeys .....	135	1 705 601	432 329	25.3	.1	X
5143	Farm products, n.e.c. ....	67	4 056 255	1 495 496	36.9	.3	X
5200	Raw cotton .....	57	797 171	698 433	87.6	.1	X
5300	Plastics materials and basic shapes .....	1 581	10 310 831	4 271 229	41.4	.9	23.1
5311	Plastic pipes, rods, tubes, and shapes .....	299	2 243 583	824 009	36.7	.2	X
5312	High pressure laminates .....	58	348 400	79 259	22.7	Z	X
5313	Plastics raw materials .....	212	1 548 847	1 048 093	67.7	.2	X
5314	Other plastics materials and basic shapes .....	584	3 981 683	1 821 201	45.7	.4	X
5320	Industrial gases (welding, etc.) .....	18	87 358	73 198	83.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	1 671	30 023 296	4 430 755	14.8	.9	7.8
5331	Gasses, compressed and liquified, except L.P. ....	16	24 426	19 764	80.9	Z	X
5332	Alkalies and chlorine .....	53	129 361	15 937	12.3	Z	X
5333	Organic fibers .....	24	77 668	60 055	77.3	Z	X
5335	Detergents and soaps .....	419	19 292 601	1 151 238	6.0	.2	X
5336	Sanitation chemicals, polishes, and waxes .....	194	630 453	173 774	27.6	Z	X
5338	Wood chemicals, naval stores, and gum .....	15	45 956	28 764	62.6	Z	X
5341	Insecticides, nonagricultural .....	42	84 709	25 740	30.4	Z	X
5342	Adhesives, sealants, and glues .....	230	1 312 134	254 606	19.4	.1	X
5343	Explosives .....	6	15 757	15 804	100.0	Z	X
5344	Other chemicals and allied products .....	667	3 666 585	1 918 334	52.3	.4	X
5400	Petroleum products .....	314	8 897 422	6 695 015	75.2	1.4	57.8
5411	Aviation gasoline .....	17	2 065 474	2 032 853	98.4	.4	X
5412	Motor gasoline .....	123	4 990 125	1 440 461	28.9	.3	X
5414	Jet fuel (naphtha or kerosine type) .....	26	4 023 169	254 789	6.3	.1	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) .....	102	2 991 552	1 237 091	41.4	.3	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	72	4 367 746	578 610	13.2	.1	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.) .....	23	1 062 480	845 660	79.6	.2	X
5418	Lubricating oil and greases .....	152	405 166	201 800	49.8	Z	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>Agents, brokers, and commission merchants—Con.</b>							
5420	Liquified petroleum gases (excluding natural gas) .....	14	98 494	68 826	69.9	Z	X
5500	Crude oil .....	16	5 428 766	3 020 303	55.6	.6	X
5600	Beer and ale .....	75	1 021 053	227 537	22.3	Z	X
5700	Wines and distilled alcoholic beverages .....	200	4 199 494	1 998 206	47.6	.4	34.4
5711	Wines .....	162	1 286 851	713 492	55.4	.2	X
5712	Distilled liquor (including premixed alcoholic drinks) .....	85	1 748 294	1 257 820	71.9	.3	X
5800	Farm supplies .....	366	14 188 012	3 480 061	24.5	.7	9.8
5811	Hay, straw, and alfalfa .....	47	1 718 290	89 728	5.2	Z	X
5812	Feeds (poultry and livestock) not mixed on location .....	80	2 340 001	255 965	10.9	.1	X
5813	Prepared feeds (poultry and livestock) mixed on location .....	21	1 302 650	36 297	2.8	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners .....	29	173 612	69 698	40.1	Z	X
5815	Insecticides, fungicides, and pesticides .....	44	339 961	109 853	32.3	Z	X
5816	Other agricultural chemicals and fertilizers .....	86	1 804 487	1 659 571	92.0	.4	X
5817	Seeds and bulbs .....	50	10 355 579	1 006 651	9.7	.2	X
5818	Other farm supplies (including harness and saddlery equipment) .....	43	268 973	109 049	40.5	Z	X
5900	Tobacco and tobacco products .....	108	1 021 795	93 694	9.2	Z	2.2
5911	Cigars .....	22	55 249	1 718	3.1	Z	X
5912	Cigarettes .....	28	61 408	53 126	86.5	Z	X
5913	Other tobacco products (excluding leaf) .....	27	179 738	18 126	10.1	Z	X
6000	Paint, paint supplies, and wallpaper .....	483	3 279 567	1 126 214	34.3	.2	17.6
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	146	1 100 295	298 407	27.1	.1	X
6012	Industrial/OEM coatings (coatings applied by original manufacturers to products during manufacturing) .....	54	175 354	101 590	57.9	Z	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) .....	36	169 444	56 122	33.1	Z	X
6014	Paint supplies .....	146	1 190 017	493 442	41.5	.1	X
6015	Wallpaper .....	48	152 941	39 969	26.1	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	601	3 663 615	2 584 584	70.5	.6	21.7
6101	Books .....	324	1 867 882	1 389 684	74.4	.3	X
6102	Other periodicals, newspapers, and miscellaneous printed materials .....	139	1 415 094	1 140 432	80.6	.2	X
6110	Flowers and florists' supplies .....	336	1 133 126	655 402	57.8	.1	X
6120	Art goods (including novelties and souvenirs) .....	940	3 341 945	1 577 187	47.2	.3	43.4
6121	Art materials .....	206	912 746	209 821	23.0	Z	X
6122	Novelties and souvenirs .....	787	2 411 228	1 355 741	56.2	.3	X
6130	Textile bags, bagging, and burlap .....	119	290 158	79 261	27.3	Z	X
6150	Nondurable goods, n.e.c. .....	854	4 720 857	3 636 230	77.0	.8	X
9700	Service receipts and labor charges (including installed parts) .....	1 463	36 247 536	1 649 888	4.6	.4	13.9
9701	Labor charges for repair work .....	808	29 387 028	534 557	1.8	.1	X
9702	Parts installed in repair work .....	562	9 993 860	171 423	1.7	Z	X
9703	Other service receipts and labor charges—Specify .....	609	10 751 246	675 577	6.3	.1	X
9720	Receipts for service contracts .....	316	2 083 513	194 247	9.3	Z	X
9730	Advertising specialties (paper novelties, etc.) .....	164	462 386	62 375	13.5	Z	X
9740	Receipts for installing equipment .....	315	1 281 618	86 830	6.8	Z	X
9810	Miscellaneous commodities .....	1 734	23 738 753	2 333 499	9.8	.5	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) .....	11	154 016	14 370	9.3	Z	X
9930	Sales of integrated systems which you wrote or modified software .....	10	154 499	3 638	2.4	Z	X
9940	Rental and leasing receipts .....	289	2 466 792	123 552	5.0	Z	2.4
9941	Computer rental and leasing receipts .....	12	22 746	258	1.1	Z	X
9942	Photocopying machine rental .....	27	47 864	3 465	7.2	Z	X
9943	Other office machine rental receipts .....	8	37 350	919	2.5	Z	X
9944	Other rental receipts .....	8	28 244	522	1.8	Z	X
9950	Construction receipts .....	11	37 701	6 579	17.5	Z	X
9960	Custom software (designed to customer specifications) .....	15	222 841	16 802	7.5	Z	X
9970	Receipts for printing or photocopying performed at this establishment .....	10	13 199	361	2.7	Z	X
9980	Receipts for machine shop job work .....	13	40 402	10 860	26.9	Z	X
<b>421</b>	<b>Wholesale trade, durable goods .....</b>	<b>'32 022</b>	<b>X</b>	<b>'257 371 090</b>	<b>X</b>	<b>100.0</b>	<b>81.7</b>
0100	New and used automobiles, motorcycles, etc. ....	535	57 764 715	44 271 265	76.6	17.2	78.8
0111	New automobiles .....	48	327 017	207 526	63.5	.1	X
0112	Used automobiles .....	486	57 423 796	43 998 840	76.6	17.1	X
0113	Motorcycles .....	48	1 055 356	33 184	3.1	Z	X
0114	Motorscooters, mopeds, snowmobiles, and utility trailers .....	42	690 932	26 244	3.8	Z	X
0120	Buses, campers, and motor homes .....	84	1 976 113	329 958	16.7	.1	71.5
0121	Buses .....	17	419 253	72 727	17.3	Z	X
0122	Motor homes, car trailers, and campers .....	72	1 895 667	257 065	13.6	.1	X
0130	Light trucks and vans (14,000 lb or less) .....	312	34 582 648	12 670 354	36.6	4.9	77.6
0131	New light trucks .....	32	156 317	51 884	33.2	Z	X
0132	Used light trucks .....	278	34 411 706	6 792 355	19.7	2.6	X
0133	Vans and cargo vans (new and used) .....	213	31 483 466	5 823 156	18.5	2.3	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	64	1 098 949	128 391	11.7	.1	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	106	2 393 596	536 991	22.4	.2	73.1
0151	New heavy trucks (one piece) .....	43	175 676	78 372	44.6	Z	X
0152	New heavy truck tractors .....	7	58 684	23 505	40.1	Z	X
0153	New truck trailers .....	10	10 753	4 800	44.6	Z	X
0154	New truck bodies .....	45	482 363	323 793	67.1	.1	X
0155	Used heavy trucks, tractors, and trailers .....	45	1 854 460	96 705	5.2	Z	X

See footnotes at end of table.

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421</b>	<b>Wholesale trade, durable goods—Con.</b>						
0200	New and rebuilt automotive parts and supplies	1 283	19 542 112	15 748 187	80.6	6.1	61.4
0211	Batteries	78	1 520 285	857 201	56.4	.3	X
0212	Engines (complete)	57	792 411	220 700	27.9	.1	X
0213	Electrical engine parts (including ignition parts)	307	4 722 920	1 335 471	28.3	.5	X
0214	Brake parts (including fluid and all disk and drum parts)	368	6 548 126	776 484	11.9	.3	X
0215	Exhaust system parts	153	3 327 937	282 388	8.5	.1	X
0216	Glass	17	406 555	38 408	9.4	.2	X
0217	Hoses, belts, gaskets, and wiper blades	210	3 909 500	602 334	15.4	.7	X
0218	Filters (oil, air, gas, and transmission)	182	4 022 666	400 548	10.0	.2	X
0219	Engine parts, except electrical	349	7 016 357	1 914 107	27.3	.7	X
0221	Body parts and repair materials	213	3 925 564	1 623 391	41.4	.6	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	219	4 180 481	589 640	14.1	.2	X
0223	Parts, n.e.c.	406	7 526 993	3 830 625	50.9	1.5	X
0224	Accessories	553	9 480 227	3 190 259	33.7	1.2	X
0240	Used automotive parts, accessories, and equipment	33	241 586	36 374	15.1	Z	X
0250	Petroleum products marketing equipment	95	542 186	240 139	44.3	.1	X
0300	Tires and tubes	101	677 139	219 104	32.4	.1	64.5
0311	New tires and tubes	54	466 706	143 190	30.7	.1	X
0312	Recapped and used tires and repair materials	30	154 738	70 435	45.5	Z	X
0400	Household and lawn furniture	1 247	8 069 644	4 748 826	58.8	1.8	55.7
0411	Upholstered furniture	692	3 396 131	1 594 202	46.9	.6	X
0412	Sleep furniture and equipment	301	1 383 802	538 412	38.9	.2	X
0413	Lawn furniture and equipment	217	2 059 396	675 883	32.8	.3	X
0414	Other furniture (including sleep sofas)	767	3 974 777	1 835 059	46.2	.7	X
0420	Office and business furniture	843	4 427 012	2 653 982	60.0	1.0	59.3
0421	New office furniture (wooden and metal)	718	3 722 805	2 259 137	60.7	.9	X
0422	New store and restaurant furniture	130	771 953	201 975	26.2	.1	X
0423	New public furniture (theater seats, church pews, park benches, and school desks)	116	516 651	134 261	26.0	.1	X
0424	Used office and business furniture	58	215 316	24 853	11.5	Z	X
0500	Household china, glassware, crockery, and plastic housewares	542	3 801 036	1 800 159	47.4	.7	X
0520	Linens, domestics, curtains, and draperies	492	2 885 805	1 417 369	49.1	.6	53.4
0521	Bedspreads, blankets, and bedding	213	1 374 865	510 392	37.1	.2	X
0522	Curtains and draperies	130	914 497	142 464	15.6	.1	X
0523	Shades and blinds	46	282 806	149 505	52.9	.1	X
0524	Towels and washcloths	122	572 819	171 700	30.0	.1	X
0525	Other linens and domestics	214	1 297 800	418 566	32.3	.2	X
0530	Flooring and floor coverings	410	1 743 020	738 706	42.4	.3	53.3
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	333	1 321 967	559 072	42.3	.2	X
0532	Hardwood flooring	25	87 120	9 529	10.9	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	85	450 833	145 571	32.3	.1	X
0540	Other home furnishings	1 173	7 281 124	2 474 241	34.0	1.0	38.9
0541	Metal flatware and kitchen utensils	233	1 879 075	374 578	19.9	.1	X
0542	Mirrors, lamps, and picture frames	620	3 469 018	563 876	16.3	.2	X
0543	Home furnishings, n.e.c.	520	2 896 474	1 460 396	50.4	.6	X
0600	Lumber: rough, dressed, and finished	202	999 217	763 642	76.4	.3	66.5
0611	Dimensional lumber (non-treated)	165	822 920	625 437	76.0	.2	X
0612	Treated lumber	48	307 999	81 267	26.4	Z	X
0613	Boards	36	140 344	46 807	33.4	Z	X
0620	Plywood and millwork	615	4 342 146	2 972 269	68.5	1.2	60.7
0621	Softwood plywood and oriented strand board (OSB)	89	870 388	307 638	35.3	.1	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	137	803 876	583 611	72.6	.2	X
0623	Gypsum, specialty boards, and treatments	74	526 686	258 979	49.2	.1	X
0624	Wood millwork (doors, windows, cabinets, etc.)	358	2 412 488	1 539 396	63.8	.6	X
0625	Metal millwork	72	523 266	185 912	35.5	.1	X
0626	Other millwork and wood siding (including trusses and wood roofing)	47	270 055	71 446	26.5	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	212	669 716	420 322	62.8	.2	50.4
0711	Ready-mixed or transit-mixed concrete	28	196 298	149 777	76.3	.1	X
0712	Cement and lime	74	95 661	32 384	33.9	Z	X
0713	Sand, gravel, and crushed stone	47	107 561	74 589	69.3	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	143	263 279	159 297	60.5	.1	X
0720	Roofing, siding, and insulation materials	421	2 204 373	1 262 641	57.3	.5	55.0
0721	Roofing, except wood	244	1 010 073	640 903	63.5	.2	X
0722	Siding, except wood	58	256 450	134 867	52.6	.1	X
0723	Insulation materials	229	1 418 394	469 972	33.1	.2	X
0730	Flat glass and other construction glass (excluding automotive)	75	428 242	254 733	59.5	.1	X
0740	Other construction materials	360	1 745 248	777 793	44.6	.3	52.8
0741	Rain-carrying equipment (down spouts, gutters, etc.)	51	483 903	19 726	4.1	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood)	84	309 428	238 801	77.2	.1	X
0743	Manufactured (mobile) homes	12	21 071	11 249	53.4	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	213	934 358	445 686	47.7	.2	X
0800	Photographic equipment and supplies (excluding video)	284	939 995	216 461	23.0	.1	10.8
0811	Still picture photographic equipment	46	128 312	49 199	38.3	Z	X
0812	Motion picture photographic equipment	9	19 495	18 443	94.6	Z	X
0813	Photographic film	19	56 595	12 088	21.4	Z	X
0814	Developing supplies (excluding film)	36	89 167	6 536	7.3	Z	X
0815	Other photographic equipment and supplies	81	158 621	90 233	56.9	Z	X

See footnotes at end of table.



**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421</b>	<b>Wholesale trade, durable goods—Con.</b>						
0900	Office equipment . . . . .	685	4 489 720	1 670 353	37.2	.6	25.7
0911	Typewriters and dedicated word processors . . . . .	33	527 699	43 277	8.2	Z	X
0912	Calculators and accounting machines . . . . .	83	1 987 952	281 177	14.1	.1	X
0913	Copying machines and equipment . . . . .	438	2 252 621	1 220 694	54.2	.5	X
0915	Mailing, letter handling, and addressing machines . . . . .	16	36 519	10 847	29.7	Z	X
0920	New computer equipment . . . . .	833	8 443 709	5 449 826	64.5	2.1	55.2
0921	Computers . . . . .	542	5 887 053	2 758 352	46.9	1.1	X
0922	Computer storage devices . . . . .	294	2 813 472	629 837	22.4	.2	X
0923	Computer printers . . . . .	283	1 897 500	371 204	19.6	.1	X
0924	Other computer peripheral equipment . . . . .	537	5 429 888	1 682 345	31.0	.7	X
0930	Used computer equipment . . . . .	81	173 150	90 577	52.3	Z	X
0950	Computer software (packaged) . . . . .	439	4 746 636	953 248	20.1	.4	X
0960	Restaurant and hotel equipment and supplies . . . . .	544	2 732 122	2 115 764	77.4	.8	X
0970	Store machines and equipment . . . . .	184	601 003	460 891	76.7	.2	52.7
0971	Vending machines . . . . .	18	40 461	39 286	97.1	Z	X
0972	Other store machines and equipment . . . . .	151	502 688	413 250	82.2	.2	X
1000	Medical, hospital, and surgical supplies . . . . .	1 471	4 616 863	4 133 809	89.5	1.6	71.4
1011	Surgical and medical instruments and equipment . . . . .	874	2 478 794	1 657 622	66.9	.6	X
1012	Orthopedic, and prosthetic appliances and supplies . . . . .	591	1 942 628	1 529 043	78.7	.6	X
1013	Other surgical, medical, and hospital supplies . . . . .	555	1 586 415	893 894	56.3	.3	X
1020	Dental supplies . . . . .	102	365 528	263 638	72.1	.1	49.3
1021	Equipment (chairs, x-rays, cabinets, etc.) . . . . .	47	154 754	126 497	81.7	Z	X
1022	Instruments and other supplies . . . . .	76	209 587	134 431	64.1	.1	X
1030	Optical and ophthalmic goods . . . . .	180	312 186	264 546	84.7	.1	77.4
1031	Ophthalmic goods . . . . .	76	115 134	94 232	81.8	Z	X
1032	Prescription grinding . . . . .	7	44 159	7 903	17.9	Z	X
1033	Optometric equipment and supplies . . . . .	30	46 659	29 889	64.1	Z	X
1034	Optical goods, n.e.c. (excluding cameras) . . . . .	76	160 741	130 596	81.2	.1	X
1040	Religious and school supplies . . . . .	59	223 218	156 516	70.1	.1	50.3
1041	Religious supplies . . . . .	14	76 440	33 801	44.2	Z	X
1042	School supplies . . . . .	41	141 535	121 447	85.8	Z	X
1050	Other professional equipment and supplies . . . . .	355	945 535	649 022	68.6	.3	60.6
1051	Architects' equipment and supplies . . . . .	12	39 629	23 237	58.6	Z	X
1053	Engineers' equipment and supplies . . . . .	32	133 888	60 143	44.9	Z	X
1054	Laboratory equipment . . . . .	162	420 366	183 921	43.8	.1	X
1055	Scientific instruments . . . . .	176	428 156	242 385	56.6	.1	X
1056	Veterinarians' equipment and supplies . . . . .	25	108 672	40 478	37.2	Z	X
1057	Professional equipment and supplies, n.e.c. . . . .	70	166 216	87 495	52.6	Z	X
1100	Iron and steel products (semifinished) . . . . .	434	4 932 761	2 652 673	53.8	1.0	76.3
1111	Sheet bars and tin plate bars . . . . .	53	476 706	82 625	17.3	Z	X
1112	Wire rods . . . . .	29	690 405	213 134	30.9	.1	X
1113	Rough castings and foundry products . . . . .	259	2 362 097	1 334 867	56.5	.5	X
1114	Forgings . . . . .	145	2 064 537	465 097	22.5	.2	X
1116	Other semifinished iron and steel products . . . . .	129	1 144 508	547 757	47.9	.2	X
1120	Flat iron and steel products . . . . .	557	6 590 054	2 259 396	34.3	.9	47.4
1121	Plates . . . . .	105	503 953	87 288	17.3	Z	X
1122	Strips (hot-rolled and cold-rolled) . . . . .	90	782 857	177 990	22.7	.1	X
1123	Sheets (cold-rolled) . . . . .	157	1 812 735	370 660	20.4	.1	X
1124	Sheets (hot-rolled) . . . . .	107	778 456	137 126	17.6	.1	X
1126	Sheets (galvanized and coated) . . . . .	140	2 257 624	780 718	34.6	.3	X
1127	Tin plate and terneplate . . . . .	30	233 845	137 156	58.7	.1	X
1128	Fabricated and structural plate products . . . . .	132	1 000 497	342 044	34.2	.1	X
1129	Other flat iron and steel products . . . . .	85	512 225	94 037	18.4	Z	X
1140	Iron and steel wire and wire products . . . . .	338	3 664 328	750 072	20.5	.3	40.6
1141	Wire (plain, coated, barbed, and twisted) . . . . .	169	2 212 877	524 955	23.7	.2	X
1142	Nails . . . . .	8	30 179	14 403	47.7	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties . . . . .	76	676 866	121 947	18.0	Z	X
1150	Iron and steel pipe and tubing . . . . .	375	3 718 570	1 286 627	34.6	.5	52.4
1152	Tubing . . . . .	249	2 326 338	781 671	33.6	.3	X
1153	Standard steel pipe . . . . .	78	903 492	284 667	31.5	.1	X
1154	Other steel pipe . . . . .	99	815 049	142 530	17.5	.1	X
1160	Other iron and steel products . . . . .	274	2 936 023	970 467	33.1	.4	71.1
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled . . . . .	48	1 112 257	208 956	18.8	.1	X
1163	Bars and bar-size shapes: cold finished . . . . .	83	687 089	118 281	17.2	Z	X
1164	Concrete reinforcement bars . . . . .	17	111 906	43 264	38.7	Z	X
1165	Structural shapes (excluding bar-size shapes) . . . . .	29	1 137 500	166 265	14.6	.1	X
1167	Finished products, n.e.c. . . . .	148	864 336	366 689	42.4	.1	X
1170	Alloy steel . . . . .	97	1 179 518	347 309	29.4	.1	76.3
1171	Bars, hot-rolled or cold-finished . . . . .	63	747 438	166 420	22.3	.1	X
1173	Pipe, tubing, and plates . . . . .	32	276 235	21 621	7.8	Z	X
1175	Other alloy steel . . . . .	37	364 287	159 266	43.7	.1	X
1180	Stainless steel . . . . .	210	1 754 519	550 414	31.4	.2	79.5
1181	Plates . . . . .	33	312 022	24 955	8.0	Z	X
1182	Strip . . . . .	35	379 120	147 557	38.9	.1	X
1183	Sheets . . . . .	43	280 346	47 677	17.0	Z	X
1184	Bars and bar-size shapes . . . . .	42	222 423	33 952	15.3	Z	X
1185	Other stainless steel (including tubing) . . . . .	146	1 177 700	296 120	25.1	.1	X
1200	Copper and brass . . . . .	186	1 766 113	703 402	39.8	.3	60.8
1211	Copper wire mill products (structural only) . . . . .	20	152 671	20 643	13.5	Z	X
1212	Flat products (sheets, strips, and plates) . . . . .	56	816 826	416 044	50.9	.2	X
1213	Tubular products (pipes and tubes) . . . . .	62	810 141	168 825	20.8	.1	X
1214	Rod, nonelectrical wire, extruded shapes, etc. . . . .	48	516 293	84 890	16.4	Z	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421</b>	<b>Wholesale trade, durable goods—Con.</b>						
1220	Aluminum shapes, forms, etc.	419	2 841 417	927 996	32.7	.4	46.4
1221	Plates (.250 inch and over)	47	311 970	51 564	16.5	Z	X
1222	Sheets and coils (.006 to .249 inch)	85	624 466	223 228	35.7	.1	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	182	1 024 636	339 567	33.1	.1	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing)	101	697 001	159 428	22.9	.1	X
1225	Foils	34	469 603	86 755	18.5	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	115	1 329 746	597 051	44.9	.2	X
1300	Coal and coke	89	1 317 015	1 146 881	87.1	.4	77.2
1311	Coal	89	1 317 015	1 115 589	84.7	.4	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	43	645 391	307 609	47.7	.1	X
1400	Electrical apparatus and equipment	4 054	31 214 268	22 141 683	70.9	8.6	63.6
1411	Power and distribution transformers	975	8 708 701	1 679 026	19.3	.7	X
1412	Switchgear and switchboard apparatus	553	3 953 181	785 261	19.9	.3	X
1413	Motors and generators (including motor-generator sets)	541	3 541 162	1 273 067	36.0	.5	X
1414	Conduit, raceway, and fittings	647	7 878 386	1 830 257	23.2	.7	X
1415	Electric bulbs (all types)	516	4 602 867	356 071	7.7	.1	X
1416	Interior wiring (excluding conduit)	668	8 394 684	2 258 839	26.9	.9	X
1417	Exterior wiring and cable (excluding conduit)	624	7 083 374	1 642 279	23.2	.6	X
1418	Lighting fixtures (residential and commercial)	1 190	10 829 701	5 021 018	46.4	2.0	X
1419	Industrial controls	1 164	6 750 882	1 911 174	28.3	.7	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	1 537	14 889 982	5 178 884	34.8	2.0	X
1500	Electrical appliances, household	1 113	12 384 843	5 299 557	42.8	2.1	45.2
1511	Televisions	249	4 661 570	609 881	13.1	.2	X
1512	Radios, stereos, and CD players	429	4 936 393	2 002 081	40.6	.8	X
1513	V.C.R.'s and video cameras	203	2 427 447	456 089	18.8	.2	X
1514	Electrical household ranges and ovens	68	786 598	204 839	26.0	.1	X
1515	Refrigerators and freezers, household	42	682 393	112 022	16.4	Z	X
1516	Household laundry equipment	9	32 398	5 291	16.3	Z	X
1517	Vacuum cleaners and sewing machines, household	58	1 039 314	178 678	17.2	.1	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	377	4 949 839	1 492 133	30.1	.6	X
1600	Electronic parts and equipment, except communication	3 545	41 456 996	34 600 770	83.5	13.4	66.6
1612	Integrated circuits	1 185	20 740 305	12 632 453	60.9	4.9	X
1613	Capacitors and resistors	1 063	14 091 966	2 762 952	19.6	1.1	X
1615	Discrete semiconductors, etc.	970	16 901 763	4 439 389	26.3	1.7	X
1616	Electronic connectors and other passive electronic parts	1 752	20 015 174	6 766 417	33.8	2.6	X
1618	Electronic parts and equipment, n.e.c.	2 124	20 046 899	7 850 417	39.2	3.1	X
1650	Communication equipment and supplies	1 062	9 357 653	3 853 871	41.2	1.5	67.9
1651	Telephones	299	3 740 839	1 042 296	27.9	.4	X
1652	Other electronic communication equipment	745	5 664 056	2 244 439	39.6	.9	X
1653	Other electrical communication equipment	233	2 549 813	552 631	21.7	.2	X
1700	Hardware	2 174	17 409 434	7 603 916	43.7	3.0	36.2
1711	Hand tools (including power driven)	1 011	9 428 506	2 481 545	26.3	1.0	X
1712	Bolts, nuts, rivets, and fasteners	920	6 461 511	1 952 200	30.2	.8	X
1713	Cutlery	889	7 810 751	2 937 526	37.6	1.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	1 715	11 553 616	7 432 374	64.3	2.9	64.7
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	460	4 080 517	855 250	21.0	.3	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	489	3 669 044	943 037	25.7	.4	X
1813	Plumbing fixtures	692	6 310 815	2 259 986	35.8	.9	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	292	2 727 045	581 599	21.3	.2	X
1815	Boilers, radiators, and convectors	297	1 411 595	342 958	24.3	.1	X
1818	Other plumbing and heating equipment and supplies	1 024	7 113 601	2 402 526	33.8	.9	X
1900	Warm air heating and air-conditioning equipment and supplies	937	5 335 766	2 361 768	44.3	.9	59.7
1911	Furnaces (warm air)	315	1 803 587	450 766	25.0	.2	X
1912	Central air-conditioning (residential and commercial)	412	1 928 974	789 456	40.9	.3	X
1914	Heat pumps (residential and commercial)	203	930 474	104 223	11.2	Z	X
1916	Air cleaning and filtration systems	316	1 629 389	361 979	22.2	.1	X
1917	Compressors for air-conditioners	112	1 115 575	128 323	11.5	.1	X
1918	Condensing units for air-conditioners	157	753 147	89 911	11.9	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	272	1 574 096	412 351	26.2	.2	X
2000	Refrigeration equipment and supplies	331	1 916 087	623 020	32.5	.2	51.2
2011	Commercial refrigerators (reach-in and walk-in)	97	550 952	101 112	18.4	Z	X
2012	Unit coolers for commercial refrigerators	77	611 785	56 590	9.3	Z	X
2013	Condensing units for commercial refrigerators	71	510 403	68 212	13.4	Z	X
2014	Refrigerants	37	212 197	12 956	6.1	Z	X
2015	Other refrigeration equipment and supplies	222	1 082 944	352 027	32.5	.1	X
2100	Construction and mining machinery and equipment (including parts and attachments)	440	3 356 790	1 196 435	35.6	.5	15.2
2111	New off-highway wheel and track-laying tractors	42	149 441	69 272	46.4	Z	X
2112	New power cranes, draglines, and shovels	13	106 499	31 903	30.0	Z	X
2113	New mixers, pavers, and related equipment	63	387 289	96 388	24.9	Z	X
2114	New tractor shovel loaders	16	126 312	18 651	14.8	Z	X
2115	New graders, rollers, and off-highway trucks	18	126 135	17 874	14.2	Z	X
2116	New mining machinery	67	254 852	173 263	68.0	.1	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	191	1 047 769	519 345	49.6	.2	X
2118	Used construction and mining machinery and equipment	96	375 940	148 170	39.4	.1	X
2200	Farm machinery, equipment, and parts	348	2 576 306	778 345	30.2	.3	17.3
2211	New tractors (farm)	41	161 594	28 370	17.6	Z	X
2212	New harvesting machinery	39	177 111	83 440	47.1	Z	X
2213	New land preparation, planting, and cultivating machinery	63	204 401	43 618	21.3	Z	X
2214	New dairy farm and barn equipment	44	39 811	16 506	41.5	Z	X
2215	New irrigation equipment	47	302 007	118 704	39.3	Z	X
2216	Other new farm machinery and equipment	167	477 524	206 110	43.2	.1	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
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<b>421</b>	<b>Wholesale trade, durable goods—Con.</b>						
2200	Farm machinery, equipment, and parts—Con.						
2218	Used farm machinery and equipment .....	99	481 653	239 866	49.8	.1	X
2220	Garden machinery, equipment, and parts .....	269	2 202 830	656 948	29.8	.3	14.2
2221	New power lawn mowers .....	58	502 814	170 453	33.9	.1	X
2222	Other new lawn and garden machinery and equipment .....	122	1 372 761	406 958	29.6	.2	X
2223	Used garden machinery and equipment .....	14	114 279	4 750	4.2	Z	X
2230	Food-processing machinery, equipment, and parts .....	430	1 762 199	934 577	53.0	.4	77.6
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	273	1 130 517	536 689	47.5	.2	X
2232	New packing, packaging, and bottling equipment .....	214	801 587	363 180	45.3	.1	X
2233	Used food-processing machinery and equipment .....	58	264 017	33 300	12.6	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	345	1 319 086	554 883	42.1	.2	63.0
2311	Pumps .....	247	945 349	292 079	30.9	.1	X
2312	Motors .....	157	551 813	120 910	21.9	Z	X
2313	Parts for pumps and motors .....	158	620 865	131 878	21.2	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	2 936	15 039 646	6 895 905	45.9	2.7	38.4
2321	New pumps, compressors (air or gas), and equipment .....	696	3 262 879	1 016 680	31.2	.4	X
2323	New diesel engines (excluding automotive) .....	29	222 545	14 006	6.3	Z	X
2326	New controlling, recording, and indicating instruments and access .....	887	3 829 308	1 398 585	36.5	.5	X
2327	All other new general-purpose industrial machinery and equipment .....	1 740	6 833 493	3 846 002	56.3	1.5	X
2328	Used general-purpose industrial machinery and equipment .....	303	839 733	296 530	35.3	.1	X
2330	Metalworking machinery, equipment, and parts .....	1 029	3 972 228	2 754 601	69.3	1.1	X
2340	Materials handling machinery, equipment, and parts .....	940	3 163 348	1 095 684	34.6	.4	53.6
2341	New conveying equipment .....	669	2 170 849	776 238	35.8	.3	X
2342	New hoists, cranes, and monorails .....	174	628 710	120 950	19.2	Z	X
2343	New forklift trucks .....	34	152 266	23 813	15.6	Z	X
2344	New industrial trucks and tractors .....	24	157 111	17 799	11.3	Z	X
2345	Used materials handling machinery, equipment, and parts .....	142	420 625	118 399	28.1	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	396	1 739 423	1 054 346	60.6	.4	65.1
2351	New oil refining and pipeline machinery, equipment, and supplies .....	232	1 268 615	776 847	61.2	.3	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) .....	170	445 828	217 178	48.7	.1	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	63	152 293	45 591	29.9	Z	X
2360	Other industrial machinery, equipment, and parts .....	1 434	5 672 991	3 914 417	69.0	1.5	63.9
2361	New metal smelting and refining machinery, and equipment .....	113	378 442	94 604	25.0	Z	X
2362	New power plant machinery (excluding electrical) .....	260	1 264 389	527 212	41.7	.2	X
2363	New printing trades machinery, equipment, and supplies .....	161	511 508	293 245	57.3	.1	X
2364	New textile and sewing machinery and equipment .....	111	437 076	304 011	69.6	.1	X
2365	New woodworking machinery .....	81	184 414	78 725	42.7	Z	X
2366	Other new industrial machinery and equipment .....	913	3 811 644	2 479 628	65.1	1.0	X
2367	Used industrial machinery and equipment .....	232	547 045	132 765	24.3	.1	X
2370	Mechanical power transmission supplies .....	291	1 243 724	701 090	56.4	.3	51.0
2371	Bearings and bushings .....	167	738 954	219 045	29.6	.1	X
2372	Other mechanical power transmission supplies .....	222	1 046 802	480 519	45.9	.2	X
2380	Industrial valves and fittings (except fluid-power) .....	473	2 063 884	943 731	45.7	.4	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	331	1 349 443	293 207	21.7	.1	75.7
2391	Hydraulic valves .....	210	854 448	142 738	16.7	.1	X
2392	Pneumatic valves .....	225	889 039	148 642	16.7	.1	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	206	984 039	138 624	14.1	.1	74.9
2411	Hydraulic cylinders and rotary actuators .....	119	610 594	71 811	11.8	Z	X
2412	Pneumatic cylinders and rotary actuators .....	139	641 045	57 607	9.0	Z	X
2420	Hydraulic and pneumatic connectors and assemblies .....	126	444 788	84 265	18.9	Z	76.9
2421	Hydraulic and pneumatic connectors .....	97	354 044	61 773	17.4	Z	X
2422	Hydraulic and pneumatic assemblies .....	64	215 524	22 486	10.4	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	220	819 854	140 097	17.1	.1	78.8
2431	Filters .....	152	584 678	62 746	10.7	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	112	406 079	77 271	19.0	Z	X
2440	Welding supplies (excluding gases) .....	49	176 638	69 980	39.6	Z	X
2450	Industrial containers and supplies .....	349	1 543 418	859 775	55.7	.3	37.9
2451	New and reconditioned drums and barrels .....	30	57 855	20 030	34.6	Z	X
2452	Bottles and bottlers' supplies .....	50	308 881	254 511	82.4	.1	X
2454	Other industrial containers and supplies .....	233	815 087	524 640	64.4	.2	X
2460	Other industrial supplies .....	763	3 215 154	1 311 631	40.8	.5	37.5
2461	Printing and duplicating inks .....	50	64 353	33 648	52.3	Z	X
2462	Abrasives and abrasive materials .....	175	610 576	161 244	26.4	.1	X
2463	Nylon, polyester, and synthetic rubber .....	44	212 549	112 348	52.9	Z	X
2464	Mechanical rubber goods .....	179	710 206	230 373	32.4	.1	X
2465	Strapping and tape .....	114	496 747	104 824	21.1	Z	X
2466	Industrial supplies, n.e.c. ....	343	1 246 283	638 186	51.2	.2	X
2500	Beauty and barber equipment and supplies .....	55	265 134	257 627	97.2	.1	78.9
2511	Equipment (furniture, dryers, etc.) .....	15	35 247	20 225	57.4	Z	X
2512	Supplies (combs, curlers, shampoos, etc.) .....	53	254 353	237 402	93.3	.1	X
2520	Custodial (janitors') equipment and supplies .....	197	860 969	546 891	63.5	.2	41.1
2521	Custodial equipment—power equipment .....	85	342 320	106 635	31.2	Z	X
2522	Custodial equipment—nonpower equipment .....	77	400 440	82 492	20.6	Z	X
2523	Custodial supplies .....	145	732 391	341 797	46.7	.1	X
2530	Laundry and dry-cleaning equipment and supplies .....	19	37 073	23 165	62.5	Z	X
2540	Other service establishment equipment and supplies .....	176	689 218	589 436	85.5	.2	56.9
2541	Undertakers' equipment and supplies .....	17	12 949	12 766	98.6	Z	X
2542	Service establishment equipment and supplies, n.e.c. ....	161	665 951	574 553	86.3	.2	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421</b>	<b>Wholesale trade, durable goods—Con.</b>						
2600	Aircraft and aeronautical equipment and supplies.....	322	2 982 784	2 665 876	89.4	1.0	73.2
2611	New aircraft.....	47	708 188	364 136	51.4	.1	X
2612	New aircraft engines and engine parts.....	54	421 325	149 110	35.4	.1	X
2613	Other new aircraft equipment and supplies.....	117	1 046 024	922 173	88.2	.4	X
2614	Used aircraft and aeronautical equipment and supplies.....	157	1 476 968	1 196 077	81.0	.5	X
2620	Marine machinery, equipment, and supplies.....	136	1 229 008	561 754	45.7	.2	58.4
2621	New ships and boats (excluding pleasure boats).....	15	448 707	162 608	36.2	.1	X
2622	New marine propulsion machinery and equipment.....	39	99 065	54 081	54.6	Z	X
2623	New marine supplies.....	82	350 149	226 391	64.7	.1	X
2624	Used marine machinery, equipment, and supplies.....	29	146 565	105 070	71.7	Z	X
2630	Other transportation equipment and supplies.....	95	564 238	437 051	77.5	.2	67.6
2631	New transportation equipment (excluding automotive).....	76	432 090	298 660	69.1	.1	X
2632	Used transportation equipment (excluding automotive).....	40	253 828	136 714	53.9	.1	X
2700	Sporting and recreational goods and supplies.....	1 482	10 586 239	7 103 017	67.1	2.8	53.2
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories.....	242	2 822 348	1 439 855	51.0	.6	X
2712	Bicycles and bicycle tires and tubes.....	102	1 503 102	386 072	25.7	.2	X
2713	Billiards, pool, bowling equipment, and accessories.....	80	1 070 390	182 535	17.1	.1	X
2714	Camping and fishing equipment and accessories.....	625	5 203 121	1 515 996	29.1	.6	X
2715	Athletic equipment and accessories.....	551	3 847 877	1 455 912	37.8	.6	X
2716	Skiing equipment.....	113	665 156	274 299	41.2	.1	X
2717	Marine pleasure craft, equipment, and accessories.....	259	2 450 450	614 368	25.1	.2	X
2718	Other sporting and recreational goods (go carts, bait, etc.).....	627	3 998 687	1 140 986	28.5	.4	X
2800	Toys and hobby goods and supplies.....	740	5 633 930	3 101 302	55.0	1.2	47.8
2811	Video games and cartridges.....	170	1 717 416	624 899	36.4	.2	X
2812	Other toys and games (including fireworks and children's vehicles).....	442	3 485 528	2 008 359	57.6	.8	X
2813	Crafts and craft supplies.....	142	875 596	218 646	25.0	.1	X
2814	Other hobby goods and accessories.....	109	604 961	188 332	31.1	.1	X
2900	Ferrous metal scrap.....	109	1 167 326	799 111	68.5	.3	39.6
2911	Prepared ferrous metal scrap (processed by this establishment).....	41	227 825	83 472	36.6	Z	X
2912	Prepared ferrous metal scrap (not processed by this establishment).....	44	791 032	686 812	86.8	.3	X
2913	Unprepared ferrous metal scrap including bimetal cans.....	23	39 950	4 267	10.7	Z	X
2920	Nonferrous metal scrap.....	113	674 533	350 093	51.9	.1	32.1
2921	Aluminum scrap.....	94	402 981	147 093	36.5	.1	X
2922	Copper and copper alloy scrap.....	48	274 331	176 838	64.5	.1	X
2923	Lead scrap.....	10	44 017	2 755	6.3	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals).....	43	94 300	8 939	9.5	Z	X
2930	Recyclable paper and paperboard.....	70	285 232	165 980	58.2	.1	X
2940	Recyclable materials, except metal.....	84	102 161	61 980	60.7	Z	68.0
2941	Wiping cloths, waste rags, and textile waste.....	19	25 631	26 472	100.0	Z	X
2943	Recyclable plastics.....	32	35 305	16 037	45.4	Z	X
2944	Recyclable glass.....	18	20 277	4 066	20.1	Z	X
2945	Other recyclable materials (including rubber and bones).....	14	22 311	14 418	64.6	Z	X
3000	Jewelry, diamonds, gem stones, and watches.....	594	1 565 446	865 370	55.3	.3	39.2
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location.....	162	277 934	128 614	46.3	.1	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location.....	120	278 549	122 437	44.0	Z	X
3013	Diamonds, diamond jewelry, gem stones, and pearl jewelry where lapidary work was performed at this location.....	24	17 038	7 134	41.9	Z	X
3014	Watches, clocks, and watch movements and cases.....	158	433 156	165 981	38.3	.1	X
3015	Karat gold jewelry (rings, necklaces, etc.).....	135	263 365	148 737	56.5	.1	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions).....	191	434 899	249 156	57.3	.1	X
3030	Precious metals—gold, silver, and platinum including precious metal coins.....	32	71 933	45 923	63.8	Z	X
3100	Musical instruments and supplies.....	72	166 027	125 517	75.6	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties).....	219	829 182	726 462	87.6	.3	X
3130	Compact discs, prerecorded audio tapes, and phonograph records.....	172	408 528	242 948	59.5	.1	X
3140	Prerecorded video tapes.....	478	888 820	123 986	14.0	Z	X
3150	Other durable goods.....	500	1 549 712	1 072 373	69.2	.4	78.9
3152	Luggage.....	117	248 454	142 304	57.3	.1	X
3153	Works of art.....	57	193 665	23 395	12.1	Z	X
3154	Other durable goods, n.e.c.....	400	1 177 888	900 824	76.5	.4	X
3160	Fire extinguishers and fire safety equipment.....	78	149 746	116 532	77.8	Z	X
3200	Printing and writing paper.....	65	288 441	49 540	17.2	Z	38.2
3211	Roll newsprint and rotogravure paper.....	6	74 020	12 977	17.5	Z	X
3213	Other printing and writing paper.....	9	81 945	12 190	14.9	Z	X
3300	Stationery, office supplies and greeting cards.....	255	1 567 052	199 308	12.7	.1	23.5
3311	Business forms.....	21	109 029	4 833	4.4	Z	X
3312	Stationery, photocopy paper, and typing paper.....	22	146 940	10 981	7.5	Z	X
3313	Inked ribbons, carbon paper, pens and pencils.....	85	485 337	26 522	5.5	Z	X
3314	Toner and cartridges.....	29	209 129	5 447	2.6	Z	X
3315	Greeting cards.....	23	309 804	26 816	8.7	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper).....	104	691 845	94 816	13.7	Z	X
3400	Industrial and personal services paper and plastics.....	100	615 968	110 714	18.0	Z	17.2
3411	Paperboard and boxboard boxes.....	30	83 403	22 696	27.2	Z	X
3412	Paper dishes, cups, and napkins.....	12	27 737	744	2.7	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.).....	10	95 798	21 290	22.2	Z	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies.....	24	38 843	6 436	16.6	Z	X
3415	Other industrial and personal service paper.....	17	80 914	6 832	8.4	Z	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421</b>	<b>Wholesale trade, durable goods—Con.</b>						
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	119	721 297	134 175	18.6	.1	7.3
3513	Cosmetics .....	6	22 330	2 130	9.5	Z	X
3515	Other toiletries and druggists' sundries .....	43	261 857	69 755	26.6	Z	X
3600	Piece goods, knit and woven .....	55	295 821	90 588	30.6	Z	15.6
3612	Cotton (including blends) .....	13	42 762	12 893	30.2	Z	X
3613	Synthetics (excluding synthetic knits) .....	10	23 361	5 522	23.6	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	17	49 783	7 414	14.9	Z	X
3800	Men's and boys' wear .....	237	939 395	118 583	12.6	Z	5.3
3811	Men's and boys' suits, coats, and formal wear .....	16	141 281	5 301	3.8	Z	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	29	159 626	9 830	6.2	Z	X
3813	Men's and boys' underwear and nightwear .....	16	176 742	2 298	1.3	Z	X
3814	Men's and boys' work clothing and uniforms .....	7	101 070	18 390	18.2	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	48	267 477	57 599	21.5	Z	X
3900	Women's and children's wear .....	142	709 493	84 078	11.9	Z	14.8
3911	Infants' and children's wear (to size 6X) .....	14	199 968	20 528	10.3	Z	X
3912	Women's misses', and girls' dresses and blouses .....	17	54 579	10 188	18.7	Z	X
3914	Women's and misses' outerwear .....	20	71 957	9 257	12.9	Z	X
3915	Women's and misses' underwear and sleepwear .....	19	150 251	4 922	3.3	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	24	136 512	21 489	15.7	Z	X
4000	Footwear .....	79	499 571	84 374	16.9	Z	16.4
4011	All athletic footwear .....	30	402 381	66 161	16.4	Z	X
4013	Other women's, misses', and girls' footwear .....	15	29 820	2 940	9.9	Z	X
4014	Other men's and boy's footwear .....	16	32 650	6 725	20.6	Z	X
4015	Shoe accessories .....	15	79 964	1 910	2.4	Z	X
4100	Frozen foods (packaged) .....	37	95 739	8 353	8.7	Z	X
4200	Dairy products (excluding dried or canned) .....	6	35 022	8 270	23.6	Z	X
4300	Poultry and poultry products .....	6	28 032	4 689	16.7	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	6	26 853	2 556	9.5	Z	X
4800	Coffee, tea, and spices .....	22	182 582	4 076	2.2	Z	X
4830	Canned foods .....	26	73 807	8 193	11.1	Z	X
4860	Other grocery specialties .....	23	196 413	16 912	8.6	Z	X
5300	Plastics materials and basic shapes .....	665	5 227 510	814 559	15.6	.3	4.8
5311	Plastic pipes, rods, tubes, and shapes .....	86	1 123 847	132 809	11.8	.1	X
5312	High pressure laminates .....	19	104 285	14 656	14.1	Z	X
5314	Other plastics materials and basic shapes .....	203	1 926 579	303 843	15.8	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	511	4 649 404	803 822	17.3	.3	2.6
5335	Detergents and soaps .....	49	71 461	8 294	11.6	Z	X
5336	Sanitation chemicals, polishes, and waxes .....	83	333 734	67 762	20.3	Z	X
5338	Wood chemicals, naval stores, and gum .....	7	1 661	62	3.7	Z	X
5341	Insecticides, nonagricultural .....	19	24 809	236	1.0	Z	X
5342	Adhesives, sealants, and glues .....	62	323 015	26 115	8.1	Z	X
5344	Other chemicals and allied products .....	102	718 073	59 576	8.3	Z	X
5400	Petroleum products .....	48	1 040 091	51 969	5.0	Z	X
5800	Farm supplies .....	59	851 998	140 558	16.5	.1	4.3
5814	Weed killers, soil sterilizers, and soil conditioners .....	6	92 426	24 248	26.2	Z	X
6000	Paint, paint supplies, and wallpaper .....	206	1 792 573	205 400	11.5	.1	1.7
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	37	522 059	34 319	6.6	Z	X
6014	Paint supplies .....	36	416 562	54 727	13.1	Z	X
6015	Wallpaper .....	8	17 083	3 072	18.0	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	105	517 607	53 989	10.4	Z	2.9
6101	Books .....	30	111 073	21 130	19.0	Z	X
6110	Flowers and florists' supplies .....	42	233 428	27 084	11.6	Z	X
6120	Art goods (including novelties and souvenirs) .....	111	814 053	151 837	18.7	.1	34.8
6121	Art materials .....	28	177 821	13 440	7.6	Z	X
6122	Novelties and souvenirs .....	65	579 182	134 845	23.3	.1	X
6130	Textile bags, bagging, and burlap .....	7	54 943	1 647	3.0	Z	X
6150	Nondurable goods, n.e.c. .....	46	797 748	171 808	21.5	.1	X
9700	Service receipts and labor charges (including installed parts) .....	1 196	33 158 892	1 177 451	3.6	.5	15.1
9701	Labor charges for repair work .....	764	29 116 764	527 680	1.8	.2	X
9702	Parts installed in repair work .....	516	9 882 930	169 639	1.7	.1	X
9703	Other service receipts and labor charges—Specify .....	480	9 772 799	460 067	4.7	.2	X
9720	Receipts for service contracts .....	266	2 038 706	189 455	9.3	.1	X
9730	Advertising specialties (paper novelties, etc.) .....	50	198 352	20 251	10.2	Z	X
9740	Receipts for installing equipment .....	292	1 273 929	86 260	6.8	Z	X
9810	Miscellaneous commodities .....	1 030	6 101 221	721 735	11.8	.3	X
9930	Sales of integrated systems which you wrote or modified software .....	10	154 499	3 638	2.4	Z	X
9940	Rental and leasing receipts .....	237	1 285 206	98 807	7.7	Z	4.6
9941	Computer rental and leasing receipts .....	12	22 746	258	1.1	Z	X
9942	Photocopying machine rental .....	23	42 257	3 363	8.0	Z	X
9943	Other office machine rental receipts .....	8	37 350	919	2.5	Z	X
9944	Other rental receipts .....	8	28 244	522	1.8	Z	X
9950	Construction receipts .....	10	32 730	4 441	13.6	Z	X
9960	Custom software (designed to customer specifications) .....	15	222 841	16 802	7.5	Z	X
9980	Receipts for machine shop job work .....	13	40 402	10 860	26.9	Z	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4211</b>	<b>Motor vehicle &amp; motor vehicle parts &amp; supplies whse</b> .....	<b>1 810</b>	<b>X</b>	<b>75 470 396</b>	<b>X</b>	<b>100.0</b>	<b>90.7</b>
0100	New and used automobiles, motorcycles, etc. ....	518	57 693 906	44 252 672	76.7	58.6	87.5
0111	New automobiles .....	48	327 017	207 526	63.5	.3	X
0112	Used automobiles .....	486	57 423 796	43 998 840	76.6	58.3	X
0113	Motorcycles .....	48	1 055 356	33 184	3.1	Z	X
0114	Motor scooters, mopeds, snowmobiles, and utility trailers .....	38	643 150	12 346	1.9	Z	X
0120	Buses, campers, and motor homes .....	83	1 970 655	329 851	16.7	.4	79.6
0121	Buses .....	17	419 253	72 727	17.3	.1	X
0122	Motor homes, car trailers, and campers .....	72	1 895 667	257 065	13.6	.3	X
0130	Light trucks and vans (14,000 lb or less) .....	307	34 577 806	12 670 222	36.6	16.8	86.1
0131	New light trucks .....	32	156 317	51 884	33.2	.1	X
0132	Used light trucks .....	278	34 411 706	6 792 355	19.7	9.0	X
0133	Vans and cargo vans (new and used) .....	213	31 483 466	5 823 156	18.5	7.7	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	62	1 090 892	128 233	11.8	.2	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	96	2 308 289	529 520	22.9	.7	83.1
0151	New heavy trucks (one piece) .....	43	175 676	78 372	44.6	.1	X
0152	New heavy truck tractors .....	7	58 684	23 505	40.1	Z	X
0153	New truck trailers .....	10	10 753	4 800	44.6	Z	X
0154	New truck bodies .....	36	400 166	317 254	79.3	.4	X
0155	Used heavy trucks, tractors, and trailers .....	45	1 854 460	96 705	5.2	.1	X
0200	New and rebuilt automotive parts and supplies .....	1 092	17 670 926	15 460 283	87.5	20.5	72.7
0211	Batteries .....	78	1 520 285	857 201	56.4	1.1	X
0212	Engines (complete) .....	57	792 411	220 700	27.9	.3	X
0213	Electrical engine parts (including ignition parts) .....	305	4 714 205	1 335 024	28.3	1.8	X
0214	Brake parts (including fluid and all disk and drum parts) .....	367	6 543 296	776 243	11.9	1.0	X
0215	Exhaust system parts .....	153	3 327 937	282 388	8.5	.4	X
0216	Glass .....	15	389 451	31 687	8.1	Z	X
0217	Hoses, belts, gaskets, and wiper blades .....	210	3 909 500	602 334	15.4	.8	X
0218	Filters (oil, air, gas, and transmission) .....	182	4 022 666	400 548	10.0	.5	X
0219	Engine parts, except electrical .....	345	6 973 921	1 911 529	27.4	2.5	X
0221	Body parts and repair materials .....	205	3 785 795	1 603 646	42.4	2.1	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	213	4 127 428	588 778	14.3	.8	X
0223	Parts, n.e.c. .....	381	6 974 140	3 777 910	54.2	5.0	X
0224	Accessories .....	456	8 587 730	3 058 931	35.6	4.1	X
0240	Used automotive parts, accessories, and equipment .....	30	224 018	34 128	15.2	Z	X
0250	Petroleum products marketing equipment .....	95	542 186	240 139	44.3	.3	X
0300	Tires and tubes .....	75	620 621	213 909	34.5	.3	72.9
0311	New tires and tubes .....	54	466 706	143 190	30.7	.2	X
0312	Recapped and used tires and repair materials .....	30	154 738	70 435	45.5	.1	X
1400	Electrical apparatus and equipment .....	27	476 206	52 537	11.0	.1	4.1
1415	Electric bulbs (all types) .....	10	212 787	37 648	17.7	.1	X
1600	Electronic parts and equipment, except communication .....	31	474 741	57 931	12.2	.1	5.2
1618	Electronic parts and equipment, n.e.c. .....	23	400 300	50 778	12.7	.1	X
1700	Hardware .....	44	931 536	109 958	11.8	.1	12.5
1711	Hand tools (including power driven) .....	22	615 055	29 947	4.9	Z	X
1712	Bolts, nuts, rivets, and fasteners .....	24	604 157	57 976	9.6	.1	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	16	1 249 437	46 619	3.7	.1	X
2200	Farm machinery, equipment, and parts .....	14	1 253 094	28 034	2.2	Z	X
2220	Garden machinery, equipment, and parts .....	10	148 197	16 132	10.9	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	44	2 374 996	205 490	8.7	.3	X
5300	Plastics materials and basic shapes .....	7	84 910	17 879	21.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	93	1 657 962	225 442	13.6	.3	X
5400	Petroleum products .....	32	671 149	32 946	4.9	Z	X
5800	Farm supplies .....	8	87 517	20 243	23.1	Z	X
9700	Service receipts and labor charges (including installed parts) .....	143	28 204 206	521 542	1.8	.7	8.6
9701	Labor charges for repair work .....	88	26 253 939	278 816	1.1	.4	X
9702	Parts installed in repair work .....	62	8 090 667	72 577	.9	.1	X
9703	Other service receipts and labor charges—Specify .....	70	7 622 226	170 149	2.2	.2	X
9810	Miscellaneous commodities .....	66	1 054 470	65 983	6.3	.1	X
9940	Rental and leasing receipts .....	7	295 723	34 346	11.6	Z	X
9980	Receipts for machine shop job work .....	11	31 580	8 512	27.0	Z	X
<b>42111</b>	<b>Automobile &amp; other motor vehicle whse</b> .....	<b>630</b>	<b>X</b>	<b>58 536 229</b>	<b>X</b>	<b>100.0</b>	<b>95.7</b>
0100	New and used automobiles, motorcycles, etc. ....	516	57 691 474	44 251 896	76.7	75.6	92.3
0111	New automobiles .....	48	327 017	207 526	63.5	.4	X
0112	Used automobiles .....	486	57 423 796	43 998 840	76.6	75.2	X
0113	Motorcycles .....	48	1 055 356	33 184	3.1	.1	X
0114	Motor scooters, mopeds, snowmobiles, and utility trailers .....	38	643 150	12 346	1.9	Z	X
0120	Buses, campers, and motor homes .....	80	1 967 567	329 794	16.8	.6	84.1
0121	Buses .....	17	419 253	72 727	17.3	.1	X
0122	Motor homes, car trailers, and campers .....	72	1 895 667	257 065	13.6	.4	X
0130	Light trucks and vans (14,000 lb or less) .....	306	34 577 150	12 670 058	36.6	21.6	90.8
0131	New light trucks .....	32	156 317	51 884	33.2	.1	X
0132	Used light trucks .....	278	34 411 706	6 792 355	19.7	11.6	X
0133	Vans and cargo vans (new and used) .....	213	31 483 466	5 823 156	18.5	9.9	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	58	1 085 933	127 796	11.8	.2	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	93	2 298 039	526 273	22.9	.9	87.9
0151	New heavy trucks (one piece) .....	43	175 676	78 372	44.6	.1	X
0152	New heavy truck tractors .....	7	58 684	23 505	40.1	Z	X
0153	New truck trailers .....	10	10 753	4 800	44.6	Z	X
0154	New truck bodies .....	36	400 166	317 254	79.3	.5	X
0155	Used heavy trucks, tractors, and trailers .....	45	1 854 460	96 705	5.2	.2	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42111</b>	<b>Automobile &amp; other motor vehicle whse—Con.</b>						
0200	New and rebuilt automotive parts and supplies .....	22	1 135 775	106 144	9.3	.2	90.8
0214	Brake parts (including fluid and all disk and drum parts) .....	12	1 057 095	14 319	1.4	Z	X
0215	Exhaust system parts .....	7	1 049 713	10 590	1.0	Z	X
0218	Filters (oil, air, gas, and transmission) .....	7	1 049 713	10 590	1.0	Z	X
0223	Parts, n.e.c. ....	7	1 049 713	52 991	5.0	.1	X
9700	Service receipts and labor charges (including installed parts) .....	119	27 971 601	428 217	1.5	.7	8.8
9701	Labor charges for repair work .....	73	26 243 066	277 503	1.1	.5	X
9702	Parts installed in repair work .....	48	7 995 060	42 038	.5	.1	X
9703	Other service receipts and labor charges—Specify .....	65	7 487 015	108 676	1.5	.2	X
9810	Miscellaneous commodities .....	18	495 075	10 024	2.0	Z	X
9940	Rental and leasing receipts .....	6	294 945	34 160	11.6	.1	X
<b>421110</b>	<b>Automobile &amp; other motor vehicle whse .....</b>	<b>630</b>	<b>X</b>	<b>'58 536 229</b>	<b>X</b>	<b>100.0</b>	<b>95.7</b>
0100	New and used automobiles, motorcycles, etc. ....	516	57 691 474	44 251 896	76.7	75.6	92.3
0111	New automobiles .....	48	327 017	207 526	63.5	.4	X
0112	Used automobiles .....	486	57 423 796	43 998 840	76.6	75.2	X
0113	Motorcycles .....	48	1 055 356	33 184	3.1	.1	X
0114	Motorscooters, mopeds, snowmobiles, and utility trailers .....	38	643 150	12 346	1.9	Z	X
0120	Buses, campers, and motor homes .....	80	1 967 567	329 794	16.8	.6	84.1
0121	Buses .....	17	419 253	72 727	17.3	.1	X
0122	Motor homes, car trailers, and campers .....	72	1 895 667	257 065	13.6	.4	X
0130	Light trucks and vans (14,000 lb or less) .....	306	34 577 150	12 670 058	36.6	21.6	90.8
0131	New light trucks .....	32	156 317	51 884	33.2	.1	X
0132	Used light trucks .....	278	34 411 706	6 792 355	19.7	11.6	X
0133	Vans and cargo vans (new and used) .....	213	31 483 466	5 823 156	18.5	9.9	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	58	1 085 933	127 796	11.8	.2	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	93	2 298 039	526 273	22.9	.9	87.9
0151	New heavy trucks (one piece) .....	43	175 676	78 372	44.6	.1	X
0152	New heavy truck tractors .....	7	58 684	23 505	40.1	Z	X
0153	New truck trailers .....	10	10 753	4 800	44.6	Z	X
0154	New truck bodies .....	36	400 166	317 254	79.3	.5	X
0155	Used heavy trucks, tractors, and trailers .....	45	1 854 460	96 705	5.2	.2	X
0200	New and rebuilt automotive parts and supplies .....	22	1 135 775	106 144	9.3	.2	90.8
0214	Brake parts (including fluid and all disk and drum parts) .....	12	1 057 095	14 319	1.4	Z	X
0215	Exhaust system parts .....	7	1 049 713	10 590	1.0	Z	X
0218	Filters (oil, air, gas, and transmission) .....	7	1 049 713	10 590	1.0	Z	X
0223	Parts, n.e.c. ....	7	1 049 713	52 991	5.0	.1	X
9700	Service receipts and labor charges (including installed parts) .....	119	27 971 601	428 217	1.5	.7	8.8
9701	Labor charges for repair work .....	73	26 243 066	277 503	1.1	.5	X
9702	Parts installed in repair work .....	48	7 995 060	42 038	.5	.1	X
9703	Other service receipts and labor charges—Specify .....	65	7 487 015	108 676	1.5	.2	X
9810	Miscellaneous commodities .....	18	495 075	10 024	2.0	Z	X
9940	Rental and leasing receipts .....	6	294 945	34 160	11.6	.1	X
<b>4211101</b>	<b>Automobile &amp; motorcycle whse .....</b>	<b>497</b>	<b>X</b>	<b>'57 491 226</b>	<b>X</b>	<b>100.0</b>	<b>96.4</b>
0100	New and used automobiles, motorcycles, etc. ....	497	57 491 226	44 181 174	76.8	76.8	93.0
0111	New automobiles .....	35	275 282	193 556	70.3	.3	X
0112	Used automobiles .....	475	57 273 142	43 943 013	76.7	76.4	X
0113	Motorcycles .....	43	962 795	32 259	3.4	.1	X
0114	Motorscooters, mopeds, snowmobiles, and utility trailers .....	38	643 150	12 346	1.9	Z	X
0120	Buses, campers, and motor homes .....	49	1 584 503	51 225	3.2	.1	84.4
0121	Buses .....	6	338 375	3 378	1.0	Z	X
0122	Motor homes, car trailers, and campers .....	49	1 584 503	47 846	3.0	.1	X
0130	Light trucks and vans (14,000 lb or less) .....	281	34 354 155	12 552 727	36.5	21.8	91.5
0131	New light trucks .....	20	109 971	26 910	24.5	Z	X
0132	Used light trucks .....	267	34 259 829	6 737 694	19.7	11.7	X
0133	Vans and cargo vans (new and used) .....	200	31 321 320	5 788 113	18.5	10.1	X
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	25	797 066	27 430	3.4	Z	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	17	1 796 813	80 626	4.5	.1	96.4
0155	Used heavy trucks, tractors, and trailers .....	17	1 796 813	80 626	4.5	.1	X
0200	New and rebuilt automotive parts and supplies .....	12	1 057 095	88 490	8.4	.2	94.9
0214	Brake parts (including fluid and all disk and drum parts) .....	12	1 057 095	14 319	1.4	Z	X
0215	Exhaust system parts .....	7	1 049 713	10 590	1.0	Z	X
0218	Filters (oil, air, gas, and transmission) .....	7	1 049 713	10 590	1.0	Z	X
0223	Parts, n.e.c. ....	7	1 049 713	52 991	5.0	.1	X
9700	Service receipts and labor charges (including installed parts) .....	114	27 927 727	419 115	1.5	.7	8.8
9701	Labor charges for repair work .....	68	26 199 192	270 514	1.0	.5	X
9702	Parts installed in repair work .....	44	7 954 565	39 925	.5	.1	X
9703	Other service receipts and labor charges—Specify .....	65	7 487 015	108 676	1.5	.2	X
9810	Miscellaneous commodities .....	13	474 353	8 614	1.8	Z	X
<b>4211102</b>	<b>Bus &amp; recreational vehicle whse .....</b>	<b>26</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
0120	Buses, campers, and motor homes .....	26	D	D	D	D	D
0121	Buses .....	7	D	D	D	D	X
0122	Motor homes, car trailers, and campers .....	19	D	D	D	D	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4211103</b>	<b>Light truck &amp; van (14,000 lb or less) whsle</b> .....	<b>21</b>	<b>X</b>	<b>196 491</b>	<b>X</b>	<b>100.0</b>	<b>72.0</b>
0100	New and used automobiles, motorcycles, etc. ....	16	187 668	69 466	37.0	35.4	72.0
0111	New automobiles .....	10	39 155	12 714	32.5	6.5	X
0112	Used automobiles .....	11	150 654	55 827	37.1	28.4	X
0130	Light trucks and vans (14,000 lb or less) .....	21	196 491	114 678	58.4	58.4	72.0
0131	New light trucks .....	12	46 346	24 974	53.9	12.7	X
0132	Used light trucks .....	11	151 877	54 661	36.0	27.8	X
0133	Vans and cargo vans (new and used) .....	13	162 146	35 043	21.6	17.8	X
<b>4211104</b>	<b>Medium truck &amp; tractor (14,001 lb to 26,000 lb) whsle</b> .....	<b>16</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	16	D	D	D	D	X
<b>4211105</b>	<b>Heavy truck &amp; tractor (over 26,000 lb) whsle</b> .....	<b>70</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
0140	Medium trucks and tractors (14,001 to 26,000 lb) .....	12	D	D	D	D	X
0150	Heavy trucks and tractors (over 26,000 lb) .....	70	D	D	D	D	D
0151	New heavy trucks (one piece) .....	42	D	D	D	D	X
0152	New heavy truck tractors .....	6	D	D	D	D	X
0153	New truck trailers .....	10	D	D	D	D	X
0154	New truck bodies .....	36	D	D	D	D	X
0155	Used heavy trucks, tractors, and trailers .....	26	D	D	D	D	X
0200	New and rebuilt automotive parts and supplies .....	8	D	D	D	D	X
<b>42112</b>	<b>Motor vehicle supplies &amp; new parts whsle</b> .....	<b>1 129</b>	<b>X</b>	<b>'16 750 610</b>	<b>X</b>	<b>100.0</b>	<b>73.2</b>
0200	New and rebuilt automotive parts and supplies .....	1 064	16 529 902	15 353 384	92.9	91.7	57.7
0211	Batteries .....	75	1 518 386	857 169	56.5	5.1	X
0212	Engines (complete) .....	57	792 411	220 700	27.9	1.3	X
0213	Electrical engine parts (including ignition parts) .....	305	4 714 205	1 335 024	28.3	8.0	X
0214	Brake parts (including fluid and all disk and drum parts) .....	352	5 482 851	761 525	13.9	4.5	X
0215	Exhaust system parts .....	146	2 278 224	271 798	11.9	1.6	X
0216	Glass .....	15	389 451	31 687	8.1	.2	X
0217	Hoses, belts, gaskets, and wiper blades .....	210	3 909 500	602 334	15.4	3.6	X
0218	Filters (oil, air, gas, and transmission) .....	176	2 972 953	389 958	13.1	2.3	X
0219	Engine parts, except electrical .....	345	6 973 921	1 911 529	27.4	11.4	X
0221	Body parts and repair materials .....	205	3 785 795	1 603 646	42.4	9.6	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	210	4 124 078	588 455	14.3	3.5	X
0223	Parts, n.e.c. .....	374	5 924 427	3 724 919	62.9	22.2	X
0224	Accessories .....	454	8 570 204	3 054 634	35.6	18.2	X
0240	Used automotive parts, accessories, and equipment .....	28	216 093	33 880	15.7	.2	X
0250	Petroleum products marketing equipment .....	95	542 186	240 139	44.3	1.4	X
0300	Tires and tubes .....	19	427 958	32 809	7.7	.2	61.6
0311	New tires and tubes .....	11	335 564	15 748	4.7	.1	X
0312	Recapped and used tires and repair materials .....	8	92 394	17 061	18.5	.1	X
1400	Electrical apparatus and equipment .....	26	475 709	52 513	11.0	.3	3.3
1415	Electric bulbs (all types) .....	10	212 787	37 648	17.7	.2	X
1600	Electronic parts and equipment, except communication .....	31	474 741	57 931	12.2	.3	4.2
1618	Electronic parts and equipment, n.e.c. .....	23	400 300	50 778	12.7	.3	X
1700	Hardware .....	44	931 536	109 958	11.8	.7	10.1
1711	Hand tools (including power driven) .....	22	615 055	29 947	4.9	.2	X
1712	Bolts, nuts, rivets, and fasteners .....	24	604 157	57 976	9.6	.3	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	13	215 189	25 794	12.0	.2	X
2200	Farm machinery, equipment, and parts .....	10	82 376	5 959	7.2	.1	X
2220	Garden machinery, equipment, and parts .....	10	148 197	16 132	10.9	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	4	2 374 996	205 490	8.7	1.2	X
5300	Plastics materials and basic shapes .....	7	84 910	17 879	21.1	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	93	1 657 962	225 442	13.6	1.3	X
5400	Petroleum products .....	30	664 963	32 736	4.9	.2	X
5800	Farm supplies .....	6	84 378	19 615	23.2	.1	X
9700	Service receipts and labor charges (including installed parts) .....	20	230 150	92 826	40.3	.6	48.5
9701	Labor charges for repair work .....	11	8 418	814	9.7	.2	X
9702	Parts installed in repair work .....	14	95 607	30 539	31.9	.2	X
9810	Miscellaneous commodities .....	46	556 608	55 061	9.9	.3	X
9980	Receipts for machine shop job work .....	10	30 864	8 406	27.2	.1	X
<b>421120</b>	<b>Motor vehicle supplies &amp; new parts whsle</b> .....	<b>1 129</b>	<b>X</b>	<b>'16 750 610</b>	<b>X</b>	<b>100.0</b>	<b>73.2</b>
0200	New and rebuilt automotive parts and supplies .....	1 064	16 529 902	15 353 384	92.9	91.7	57.7
0211	Batteries .....	75	1 518 386	857 169	56.5	5.1	X
0212	Engines (complete) .....	57	792 411	220 700	27.9	1.3	X
0213	Electrical engine parts (including ignition parts) .....	305	4 714 205	1 335 024	28.3	8.0	X
0214	Brake parts (including fluid and all disk and drum parts) .....	352	5 482 851	761 525	13.9	4.5	X
0215	Exhaust system parts .....	146	2 278 224	271 798	11.9	1.6	X
0216	Glass .....	15	389 451	31 687	8.1	.2	X
0217	Hoses, belts, gaskets, and wiper blades .....	210	3 909 500	602 334	15.4	3.6	X
0218	Filters (oil, air, gas, and transmission) .....	176	2 972 953	389 958	13.1	2.3	X
0219	Engine parts, except electrical .....	345	6 973 921	1 911 529	27.4	11.4	X
0221	Body parts and repair materials .....	205	3 785 795	1 603 646	42.4	9.6	X
0222	Suspension parts (shocks, struts, balljoints, etc.) .....	210	4 124 078	588 455	14.3	3.5	X
0223	Parts, n.e.c. .....	374	5 924 427	3 724 919	62.9	22.2	X
0224	Accessories .....	454	8 570 204	3 054 634	35.6	18.2	X
0240	Used automotive parts, accessories, and equipment .....	28	216 093	33 880	15.7	.2	X
0250	Petroleum products marketing equipment .....	95	542 186	240 139	44.3	1.4	X
0300	Tires and tubes .....	19	427 958	32 809	7.7	.2	61.6
0311	New tires and tubes .....	11	335 564	15 748	4.7	.1	X
0312	Recapped and used tires and repair materials .....	8	92 394	17 061	18.5	.1	X

See footnotes at end of table.



**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421120</b>	<b>Motor vehicle supplies &amp; new parts whse—Con.</b>						
1400	Electrical apparatus and equipment.....	26	475 709	52 513	11.0	.3	3.3
1415	Electric bulbs (all types).....	10	212 787	37 648	17.7	.2	X
1600	Electronic parts and equipment, except communication.....	31	474 741	57 931	12.2	.3	4.2
1618	Electronic parts and equipment, n.e.c.....	23	400 300	50 778	12.7	.3	X
1700	Hardware.....	44	931 536	109 958	11.8	.7	10.1
1711	Hand tools (including power driven).....	22	615 055	29 947	4.9	.2	X
1712	Bolts, nuts, rivets, and fasteners.....	24	604 157	57 976	9.6	.3	X
2100	Construction and mining machinery and equipment (including parts and attachments).....	13	215 189	25 794	12.0	.2	X
2200	Farm machinery, equipment, and parts.....	10	82 376	5 959	7.2	.1	X
2220	Garden machinery, equipment, and parts.....	10	148 197	16 132	10.9	.2	X
2320	General-purpose industrial machinery, equipment, and parts.....	44	2 374 996	205 490	8.7	1.2	X
5300	Plastics materials and basic shapes.....	7	84 910	17 879	21.1	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum).....	93	1 657 962	225 442	13.6	1.3	X
5400	Petroleum products.....	30	664 963	32 736	4.9	.2	X
5800	Farm supplies.....	6	84 378	19 615	23.2	.1	X
9700	Service receipts and labor charges (including installed parts).....	20	230 150	92 826	40.3	.6	48.5
9701	Labor charges for repair work.....	11	8 418	814	9.7	Z	X
9702	Parts installed in repair work.....	14	95 607	30 539	31.9	.2	X
9810	Miscellaneous commodities.....	46	556 608	55 061	9.9	.3	X
9980	Receipts for machine shop job work.....	10	30 864	8 406	27.2	.1	X
<b>4211201</b>	<b>Motor vehicle supplies &amp; new parts—warehouse distributors ..</b>	<b>395</b>	<b>X</b>	<b>4 646 827</b>	<b>X</b>	<b>100.0</b>	<b>62.4</b>
0200	New and rebuilt automotive parts and supplies.....	395	4 646 827	4 168 035	89.7	89.7	56.7
0211	Batteries.....	16	44 212	20 179	45.6	.4	X
0212	Engines (complete).....	23	165 447	33 147	20.0	.7	X
0213	Electrical engine parts (including ignition parts).....	141	1 272 434	193 714	15.2	4.2	X
0214	Brake parts (including fluid and all disk and drum parts).....	162	1 651 223	309 336	18.7	6.7	X
0215	Exhaust system parts.....	58	656 383	47 672	7.3	1.0	X
0216	Glass.....	6	25 585	2 015	7.9	Z	X
0217	Hoses, belts, gaskets, and wiper blades.....	92	1 231 013	200 337	16.3	4.3	X
0218	Filters (oil, air, gas, and transmission).....	83	1 108 271	114 399	10.3	2.5	X
0219	Engine parts, except electrical.....	145	2 810 235	544 656	19.4	11.7	X
0221	Body parts and repair materials.....	70	511 329	135 083	26.4	2.9	X
0222	Suspension parts (shocks, struts, balljoints, etc.).....	88	1 304 313	158 880	12.2	3.4	X
0223	Parts, n.e.c.....	132	2 611 449	1 673 324	64.1	36.0	X
0224	Accessories.....	201	3 181 244	735 292	23.1	15.8	X
0240	Used automotive parts, accessories, and equipment.....	17	136 826	21 418	15.7	.5	X
0250	Petroleum products marketing equipment.....	14	128 163	11 487	9.0	.2	X
0300	Tires and tubes.....	7	92 132	17 053	18.5	.4	46.9
0312	Recapped and used tires and repair materials.....	7	92 132	17 053	18.5	.4	X
1400	Electrical apparatus and equipment.....	10	212 787	37 648	17.7	.8	6.3
1415	Electric bulbs (all types).....	10	212 787	37 648	17.7	.8	X
1600	Electronic parts and equipment, except communication.....	8	74 441	7 153	9.6	.2	X
1700	Hardware.....	12	158 179	22 035	13.9	.5	X
2320	General-purpose industrial machinery, equipment, and parts.....	12	1 532 551	159 126	10.4	3.4	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum).....	41	528 177	67 254	12.7	1.4	X
5400	Petroleum products.....	15	168 189	15 977	9.5	.3	X
9700	Service receipts and labor charges (including installed parts).....	6	88 711	30 069	33.9	.6	21.9
9702	Parts installed in repair work.....	6	88 711	30 069	33.9	.6	X
9810	Miscellaneous commodities.....	20	141 928	17 890	12.6	.4	X
<b>4211202</b>	<b>Motor vehicle supplies &amp; new parts—jobbers ..</b>	<b>669</b>	<b>X</b>	<b>11 883 075</b>	<b>X</b>	<b>100.0</b>	<b>77.8</b>
0200	New and rebuilt automotive parts and supplies.....	669	11 883 075	11 185 349	94.1	94.1	58.4
0211	Batteries.....	59	1 474 174	836 990	56.8	7.0	X
0212	Engines (complete).....	35	626 964	187 553	29.9	1.6	X
0213	Electrical engine parts (including ignition parts).....	164	3 441 771	1 141 310	33.2	9.6	X
0214	Brake parts (including fluid and all disk and drum parts).....	190	3 831 628	452 189	11.8	3.8	X
0215	Exhaust system parts.....	88	1 621 841	224 126	13.8	1.9	X
0216	Glass.....	9	363 866	29 672	8.2	.3	X
0217	Hoses, belts, gaskets, and wiper blades.....	118	2 678 487	401 997	15.0	3.4	X
0218	Filters (oil, air, gas, and transmission).....	93	1 864 682	275 559	14.8	2.3	X
0219	Engine parts, except electrical.....	200	4 163 686	1 366 873	32.8	11.5	X
0221	Body parts and repair materials.....	135	3 274 466	1 468 563	44.8	12.4	X
0222	Suspension parts (shocks, struts, balljoints, etc.).....	122	2 819 765	429 575	15.2	3.6	X
0223	Parts, n.e.c.....	242	3 312 978	2 051 595	61.9	17.3	X
0224	Accessories.....	254	5 388 960	2 319 342	43.0	19.5	X
0240	Used automotive parts, accessories, and equipment.....	11	79 267	12 462	15.7	.1	X
0250	Petroleum products marketing equipment.....	16	193 315	15 703	8.1	.1	X
0300	Tires and tubes.....	12	335 826	15 756	4.7	.1	77.8
0311	New tires and tubes.....	11	335 564	15 748	4.7	.1	X
1400	Electrical apparatus and equipment.....	16	262 922	14 865	5.7	.1	X
1600	Electronic parts and equipment, except communication.....	23	400 300	50 778	12.7	.4	5.3
1618	Electronic parts and equipment, n.e.c.....	23	400 300	50 778	12.7	.4	X
1700	Hardware.....	32	773 357	87 923	11.4	.7	12.5
1711	Hand tools (including power driven).....	22	615 055	29 947	4.9	.3	X
1712	Bolts, nuts, rivets, and fasteners.....	24	604 157	57 976	9.6	.5	X
2100	Construction and mining machinery and equipment (including parts and attachments).....	11	198 035	24 938	12.6	.2	X
2200	Farm machinery, equipment, and parts.....	8	73 932	4 730	6.4	Z	X
2220	Garden machinery, equipment, and parts.....	9	140 403	15 978	11.4	.1	X

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**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4211202</b>	<b>Motor vehicle supplies &amp; new parts—jobbers—Con.</b>						
2320	General-purpose industrial machinery, equipment, and parts	29	826 223	38 955	4.7	.3	X
5300	Plastics materials and basic shapes	6	77 622	16 644	21.4	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	52	1 129 785	158 188	14.0	1.3	X
5400	Petroleum products	15	496 774	16 759	3.4	.1	X
5800	Farm supplies	6	84 378	19 615	23.2	.2	X
9700	Service receipts and labor charges (including installed parts)	13	140 269	62 407	44.5	.5	61.2
9701	Labor charges for repair work	10	7 248	464	6.4	Z	X
9702	Parts installed in repair work	8	6 896	470	6.8	Z	X
9810	Miscellaneous commodities	26	414 680	37 171	9.0	.3	X
9980	Receipts for machine shop job work	10	30 864	8 406	27.2	.1	X
<b>4211203</b>	<b>Petroleum products marketing equipment whsle</b>	<b>65</b>	<b>X</b>	<b>220 708</b>	<b>X</b>	<b>100.0</b>	<b>50.9</b>
0250	Petroleum products marketing equipment	65	220 708	212 949	96.5	96.5	X
<b>42113</b>	<b>Tire &amp; tube whsle</b>	<b>51</b>	<b>X</b>	<b>183 557</b>	<b>X</b>	<b>100.0</b>	<b>88.9</b>
0200	New and rebuilt automotive parts and supplies	6	5 249	755	14.4	.4	X
0300	Tires and tubes	51	183 557	180 816	98.5	98.5	73.1
0311	New tires and tubes	43	131 142	127 442	97.2	69.4	X
0312	Recapped and used tires and repair materials	22	62 344	53 374	85.6	29.1	X
<b>421130</b>	<b>Tire &amp; tube whsle</b>	<b>51</b>	<b>X</b>	<b>183 557</b>	<b>X</b>	<b>100.0</b>	<b>88.9</b>
0200	New and rebuilt automotive parts and supplies	6	5 249	755	14.4	.4	X
0300	Tires and tubes	51	183 557	180 816	98.5	98.5	73.1
0311	New tires and tubes	43	131 142	127 442	97.2	69.4	X
0312	Recapped and used tires and repair materials	22	62 344	53 374	85.6	29.1	X
<b>4212</b>	<b>Furniture &amp; home furnishings whsle</b>	<b>2 849</b>	<b>X</b>	<b>14 278 989</b>	<b>X</b>	<b>100.0</b>	<b>77.5</b>
0400	Household and lawn furniture	1 151	6 578 097	4 576 690	69.6	32.1	64.0
0411	Upholstered furniture	691	3 388 673	1 594 129	47.0	11.2	X
0412	Sleep furniture and equipment	296	1 348 820	534 342	39.6	3.7	X
0413	Lawn furniture and equipment	182	1 866 785	653 211	35.0	4.6	X
0414	Other furniture (including sleep sofas)	747	3 444 735	1 795 009	52.1	12.6	X
0420	Office and business furniture	774	3 321 926	2 454 536	73.9	17.2	60.6
0421	New office furniture (wooden and metal)	682	3 001 582	2 108 553	70.2	14.8	X
0422	New store and restaurant furniture	119	651 040	191 390	29.4	1.3	X
0423	New public furniture (theater seats, church pews, park benches, and school desks)	110	422 427	129 738	30.7	.9	X
0424	Used office and business furniture	58	215 316	24 853	11.5	.2	X
0500	Household china, glassware, crockery, and plastic housewares	432	3 151 740	1 710 528	54.3	12.0	X
0520	Linens, domestics, curtains, and draperies	411	2 491 549	1 384 727	55.6	9.7	53.1
0521	Bedspreads, blankets, and bedding	209	1 334 863	506 006	37.9	3.5	X
0522	Curtains and draperies	130	914 497	142 464	15.6	1.0	X
0523	Shades and blinds	44	274 376	149 086	54.3	1.0	X
0524	Towels and washcloths	120	557 269	168 590	30.3	1.2	X
0525	Other linens and domestics	214	1 297 800	418 566	32.3	2.9	X
0530	Flooring and floor coverings	324	1 236 036	685 387	55.5	4.8	60.7
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	300	1 129 726	539 290	47.7	3.8	X
0532	Hardwood flooring	23	78 688	9 446	12.0	.1	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	62	272 711	136 651	50.1	1.0	X
0540	Other home furnishings	831	4 327 648	2 096 051	48.4	14.7	56.8
0541	Metal flatware and kitchen utensils	184	1 030 675	301 046	29.2	2.1	X
0542	Mirrors, lamps, and picture frames	393	1 777 745	437 118	24.6	3.1	X
0543	Home furnishings, n.e.c.	474	2 598 056	1 357 885	52.3	9.5	X
0800	Photographic equipment and supplies (excluding video)	6	21 257	1 512	7.1	Z	X
0900	Office equipment	45	312 384	40 016	12.8	.3	15.5
0913	Copying machines and equipment	14	76 375	15 752	20.6	.1	X
0930	Used computer equipment	10	30 428	3 044	10.0	Z	X
0960	Restaurant and hotel equipment and supplies	21	93 488	13 916	14.9	.1	X
1400	Electrical apparatus and equipment	12	156 887	36 016	23.0	.3	17.0
1418	Lighting fixtures (residential and commercial)	8	43 031	19 984	46.4	.1	X
1500	Electrical appliances, household	75	746 155	111 675	15.0	.8	17.0
1512	Radios, stereos, and CD players	6	207 227	8 478	4.1	.1	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	36	497 305	54 900	11.0	.4	X
1600	Electronic parts and equipment, except communication	8	26 533	3 708	14.0	Z	29.3
1618	Electronic parts and equipment, n.e.c.	8	26 533	3 708	14.0	Z	X
1700	Hardware	90	817 937	130 474	16.0	.9	7.6
1711	Hand tools (including power driven)	52	398 884	53 327	13.4	.4	X
1712	Bolts, nuts, rivets, and fasteners	7	124 512	11 056	8.9	.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	7	109 736	35 472	32.3	.2	X
2320	General-purpose industrial machinery, equipment, and parts	9	58 068	3 236	5.6	Z	X
2700	Sporting and recreational goods and supplies	37	505 937	72 361	14.3	.5	5.6
2714	Camping and fishing equipment and accessories	14	328 310	31 756	9.7	.2	X
2800	Toys and hobby goods and supplies	69	440 499	23 399	5.3	.2	2.2
2812	Other toys and games (including fireworks and children's vehicles)	13	166 561	4 439	2.7	Z	X
3000	Jewelry, diamonds, gem stones, and watches	33	254 144	23 893	9.4	.2	.8
3014	Watches, clocks, and watch movements and cases	6	109 290	9 110	8.3	.1	X

See footnotes at end of table.

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					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4212</b>	<b>Furniture &amp; home furnishings whse—Con.</b>						
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	12	51 905	2 724	5.2	Z	X
3200	Printing and writing paper .....	6	76 187	14 281	18.7	.1	X
3300	Stationery, office supplies and greeting cards .....	78	620 667	96 536	15.6	.7	20.0
3312	Stationery, photocopy paper, and typing paper .....	8	61 427	7 842	12.8	.1	X
3313	Inked ribbons, carbon paper, pens and pencils .....	31	360 727	18 245	5.1	.1	X
3314	Toner and cartridges .....	9	164 680	4 774	2.9	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	31	277 315	48 909	17.6	.3	X
3400	Industrial and personal services paper and plastics .....	11	125 380	26 144	20.9	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	41	221 974	40 741	18.4	.3	10.9
3513	Cosmetics .....	6	22 330	2 130	9.5	Z	X
3515	Other toiletries and druggists' sundries .....	26	178 105	32 794	18.4	.2	X
3600	Piece goods, knit and woven .....	30	216 946	78 393	36.1	.5	19.3
3612	Cotton (including blends) .....	13	42 762	12 893	30.2	.1	X
3613	Synthetics (excluding synthetic knits) .....	10	23 361	5 522	23.6	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	6	21 127	2 151	10.2	Z	X
3800	Men's and boys' wear .....	11	23 190	4 692	20.2	Z	X
3900	Women's and children's wear .....	21	95 102	21 547	22.7	.2	39.7
3915	Women's and misses' underwear and sleepwear .....	11	17 005	3 019	17.8	Z	X
5300	Plastics materials and basic shapes .....	16	147 818	18 143	12.3	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	22	199 166	37 926	19.0	.3	X
6000	Paint, paint supplies, and wallpaper .....	29	213 346	21 535	10.1	.2	X
6015	Wallpaper .....	8	17 083	3 072	18.0	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	34	293 363	26 099	8.9	.2	X
6110	Flowers and florists' supplies .....	25	131 541	11 801	9.0	.1	X
6120	Art goods (including novelties and souvenirs) .....	55	467 716	119 036	25.5	.8	23.0
6121	Art materials .....	17	124 399	7 069	5.7	.1	X
6122	Novelties and souvenirs .....	35	338 960	110 988	32.7	.8	X
6150	Nondurable goods, n.e.c. .....	17	157 498	17 862	11.3	.1	X
9700	Service receipts and labor charges (including installed parts) .....	60	225 263	30 566	13.6	.2	51.6
9701	Labor charges for repair work .....	14	79 637	4 938	6.2	Z	X
9703	Other service receipts and labor charges—Specify .....	46	165 974	23 394	14.1	.2	X
9810	Miscellaneous commodities .....	88	427 643	48 790	11.4	.3	X
<b>42121</b>	<b>Furniture whse .....</b>	<b>1 570</b>	<b>X</b>	<b>7 397 432</b>	<b>X</b>	<b>100.0</b>	<b>75.4</b>
0400	Household and lawn furniture .....	992	5 064 687	4 229 413	83.5	57.2	61.3
0411	Upholstered furniture .....	615	3 027 642	1 528 950	50.5	20.7	X
0412	Sleep furniture and equipment .....	275	1 288 259	530 079	41.1	7.2	X
0413	Lawn furniture and equipment .....	128	759 677	416 277	54.8	5.6	X
0414	Other furniture (including sleep sofas) .....	661	3 128 043	1 754 106	56.1	23.7	X
0420	Office and business furniture .....	729	3 126 993	2 425 802	77.6	32.8	60.0
0421	New office furniture (wooden and metal) .....	657	2 855 870	2 090 395	73.2	28.3	X
0422	New store and restaurant furniture .....	111	627 430	186 882	29.8	2.5	X
0423	New public furniture (theater seats, church pews, park benches, and school desks) .....	100	405 475	128 032	31.6	1.7	X
0424	Used office and business furniture .....	50	194 779	20 491	10.5	.3	X
0500	Household china, glassware, crockery, and plastic housewares .....	30	232 637	38 995	16.8	.5	X
0520	Linens, domestics, curtains, and draperies .....	46	242 260	25 263	10.4	.3	59.9
0521	Bedsprads, blankets, and bedding .....	30	172 034	15 270	8.9	.2	X
0522	Curtains and draperies .....	16	117 190	5 402	4.6	.1	X
0523	Shades and blinds .....	9	23 226	1 122	4.8	.1	X
0525	Other linens and domestics .....	9	17 716	3 342	18.9	Z	X
0530	Flooring and floor coverings .....	58	296 086	64 221	21.7	.9	41.0
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	57	291 786	62 530	21.4	.8	X
0540	Other home furnishings .....	149	1 055 330	146 853	13.9	2.0	62.2
0541	Metal flatware and kitchen utensils .....	8	21 262	3 348	15.7	Z	X
0542	Mirrors, lamps, and picture frames .....	106	677 968	60 853	9.0	.8	X
0543	Home furnishings, n.e.c. .....	68	528 042	82 650	15.7	1.1	X
0900	Office equipment .....	27	232 470	24 152	10.4	.3	X
0960	Restaurant and hotel equipment and supplies .....	8	42 126	5 784	13.7	.1	X
1500	Electrical appliances, household .....	11	299 859	44 364	14.8	.6	41.9
1512	Radios, stereos, and CD players .....	6	207 227	8 478	4.1	.1	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	9	253 046	15 815	6.3	.2	X
1700	Hardware .....	13	142 664	12 354	8.7	.2	23.2
1712	Bolts, nuts, rivets, and fasteners .....	7	124 512	11 056	8.9	.1	X
2700	Sporting and recreational goods and supplies .....	9	267 926	30 884	11.5	.4	3.8
2714	Camping and fishing equipment and accessories .....	9	267 926	30 884	11.5	.4	X
2800	Toys and hobby goods and supplies .....	15	166 655	4 456	2.7	.1	6.0
2812	Other toys and games (including fireworks and children's vehicles) .....	13	166 561	4 439	2.7	.1	X
3000	Jewelry, diamonds, gem stones, and watches .....	6	109 290	9 110	8.3	.1	1.7
3014	Watches, clocks, and watch movements and cases .....	6	109 290	9 110	8.3	.1	X
3300	Stationery, office supplies and greeting cards .....	32	303 124	61 344	20.2	.8	34.8
3312	Stationery, photocopy paper, and typing paper .....	8	61 427	7 842	12.8	.1	X
3313	Inked ribbons, carbon paper, pens and pencils .....	17	200 353	10 569	5.3	.1	X
3314	Toner and cartridges .....	9	164 680	4 774	2.9	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	17	228 309	36 227	15.9	.5	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42121</b>	<b>Furniture whsle—Con.</b>						
3600	Piece goods, knit and woven	12	156 763	55 525	35.4	.8	X
5300	Plastics materials and basic shapes	8	121 743	11 791	9.7	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	8	62 832	5 996	9.5	.1	X
6000	Paint, paint supplies, and wallpaper	9	57 213	2 534	4.4	Z	X
6120	Art goods (including novelties and souvenirs)	10	60 524	2 920	4.8	Z	1.6
6121	Art materials	7	56 167	1 941	3.5	Z	X
9700	Service receipts and labor charges (including installed parts)	37	123 794	14 712	11.9	.2	72.1
9701	Labor charges for repair work	14	79 637	4 938	6.2	.1	X
9703	Other service receipts and labor charges—Specify	25	70 715	8 356	11.8	.1	X
9810	Miscellaneous commodities	22	107 232	9 770	9.1	.1	X
<b>421210</b>	<b>Furniture whsle</b>	<b>1 570</b>	<b>X</b>	<b>7 397 432</b>	<b>X</b>	<b>100.0</b>	<b>75.4</b>
0400	Household and lawn furniture	992	5 064 687	4 229 413	83.5	57.2	61.3
0411	Upholstered furniture	615	3 027 642	1 528 950	50.5	20.7	X
0412	Sleep furniture and equipment	275	1 288 259	530 079	41.1	7.2	X
0413	Lawn furniture and equipment	128	759 677	416 277	54.8	5.6	X
0414	Other furniture (including sleep sofas)	661	3 128 043	1 754 106	56.1	23.7	X
0420	Office and business furniture	729	3 126 993	2 425 802	77.6	32.8	60.0
0421	New office furniture (wooden and metal)	657	2 855 870	2 090 395	73.2	28.3	X
0422	New store and restaurant furniture	111	627 430	186 882	29.8	2.5	X
0423	New public furniture (theater seats, church pews, park benches, and school desks)	100	405 475	128 032	31.6	1.7	X
0424	Used office and business furniture	50	194 779	20 491	10.5	.3	X
0500	Household china, glassware, crockery, and plastic housewares	30	232 637	38 995	16.8	.5	X
0520	Linens, domestics, curtains, and draperies	46	242 260	25 263	10.4	.3	59.9
0521	Bedspreads, blankets, and bedding	30	172 034	15 270	8.9	.2	X
0522	Curtains and draperies	16	117 190	5 402	4.6	.1	X
0523	Shades and blinds	9	23 226	1 122	4.8	Z	X
0525	Other linens and domestics	9	17 716	3 342	18.9	Z	X
0530	Flooring and floor coverings	58	296 086	64 221	21.7	.9	41.0
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	57	291 786	62 530	21.4	.8	X
0540	Other home furnishings	149	1 055 330	146 853	13.9	2.0	62.2
0541	Metal flatware and kitchen utensils	8	21 262	3 348	15.7	Z	X
0542	Mirrors, lamps, and picture frames	106	677 968	60 853	9.0	.8	X
0543	Home furnishings, n.e.c.	68	528 042	82 650	15.7	1.1	X
0900	Office equipment	27	232 470	24 152	10.4	.3	X
0960	Restaurant and hotel equipment and supplies	8	42 126	5 784	13.7	.1	X
1500	Electrical appliances, household	11	299 859	44 364	14.8	.6	41.9
1512	Radios, stereos, and CD players	6	207 227	8 478	4.1	.1	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	9	253 046	15 815	6.3	.2	X
1700	Hardware	13	142 664	12 354	8.7	.2	23.2
1712	Bolts, nuts, rivets, and fasteners	7	124 512	11 056	8.9	.1	X
2700	Sporting and recreational goods and supplies	9	267 926	30 884	11.5	.4	3.8
2714	Camping and fishing equipment and accessories	9	267 926	30 884	11.5	.4	X
2800	Toys and hobby goods and supplies	15	166 655	4 456	2.7	.1	6.0
2812	Other toys and games (including fireworks and children's vehicles)	13	166 561	4 439	2.7	.1	X
3000	Jewelry, diamonds, gem stones, and watches	6	109 290	9 110	8.3	.1	1.7
3014	Watches, clocks, and watch movements and cases	6	109 290	9 110	8.3	.1	X
3300	Stationery, office supplies and greeting cards	32	303 124	61 344	20.2	.8	34.8
3312	Stationery, photocopy paper, and typing paper	8	61 427	7 842	12.8	.1	X
3313	Inked ribbons, carbon paper, pens and pencils	17	200 353	10 569	5.3	.1	X
3314	Toner and cartridges	9	164 680	4 774	2.9	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	17	228 309	36 227	15.9	.5	X
3600	Piece goods, knit and woven	12	156 763	55 525	35.4	.8	X
5300	Plastics materials and basic shapes	8	121 743	11 791	9.7	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	8	62 832	5 996	9.5	.1	X
6000	Paint, paint supplies, and wallpaper	9	57 213	2 534	4.4	Z	X
6120	Art goods (including novelties and souvenirs)	10	60 524	2 920	4.8	Z	1.6
6121	Art materials	7	56 167	1 941	3.5	Z	X
9700	Service receipts and labor charges (including installed parts)	37	123 794	14 712	11.9	.2	72.1
9701	Labor charges for repair work	14	79 637	4 938	6.2	.1	X
9703	Other service receipts and labor charges—Specify	25	70 715	8 356	11.8	.1	X
9810	Miscellaneous commodities	22	107 232	9 770	9.1	.1	X
<b>4212101</b>	<b>Household &amp; lawn furniture whsle</b>	<b>938</b>	<b>X</b>	<b>4 824 140</b>	<b>X</b>	<b>100.0</b>	<b>72.7</b>
0400	Household and lawn furniture	938	4 824 140	4 188 304	86.8	86.8	58.3
0411	Upholstered furniture	580	2 912 985	1 520 292	52.2	31.5	X
0412	Sleep furniture and equipment	265	1 238 453	526 853	42.5	10.9	X
0413	Lawn furniture and equipment	114	689 209	413 646	60.0	8.6	X
0414	Other furniture (including sleep sofas)	636	2 970 286	1 727 513	58.2	35.8	X
0420	Office and business furniture	97	553 701	91 944	16.6	1.9	72.6
0421	New office furniture (wooden and metal)	88	527 796	84 583	16.0	1.8	X
0422	New store and restaurant furniture	15	115 008	5 505	4.8	.1	X
0424	Used office and business furniture	6	7 837	1 016	13.0	Z	X
0500	Household china, glassware, crockery, and plastic housewares	30	232 637	38 995	16.8	.8	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4212101</b>	<b>Household &amp; lawn furniture whsle—Con.</b>						
0520	Linens, domestics, curtains, and draperies .....	39	197 545	23 844	12.1	.5	55.6
0521	Bedspreads, blankets, and bedding .....	30	172 034	15 270	8.9	.3	X
0522	Curtains and draperies .....	10	72 980	4 055	5.6	.1	X
0523	Shades and blinds .....	7	22 721	1 050	4.6	Z	X
0525	Other linens and domestics .....	9	17 716	3 342	18.9	.1	X
0530	Flooring and floor coverings .....	41	227 524	42 762	18.8	.9	44.7
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	40	223 224	41 071	18.4	.9	X
0540	Other home furnishings .....	131	943 305	136 131	14.4	2.8	58.2
0541	Metal flatware and kitchen utensils .....	8	21 262	3 348	15.7	.1	X
0542	Mirrors, lamps, and picture frames .....	96	580 634	55 275	9.5	1.1	X
0543	Home furnishings, n.e.c. ....	58	510 036	77 506	15.2	1.6	X
1500	Electrical appliances, household .....	9	253 046	27 979	11.1	.6	50.3
1512	Radios, stereos, and CD players .....	6	207 227	8 478	4.1	.2	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	9	253 046	15 815	6.3	.3	X
1700	Hardware .....	13	142 664	12 354	8.7	.3	22.4
1712	Bolts, nuts, rivets, and fasteners .....	7	124 512	11 056	8.9	.2	X
2700	Sporting and recreational goods and supplies .....	9	267 926	30 884	11.5	.6	3.7
2714	Camping and fishing equipment and accessories .....	9	267 926	30 884	11.5	.6	X
2800	Toys and hobby goods and supplies .....	13	166 561	4 439	2.7	.1	5.8
2812	Other toys and games (including fireworks and children's vehicles) .....	13	166 561	4 439	2.7	.1	X
3000	Jewelry, diamonds, gem stones, and watches .....	6	109 290	9 110	8.3	.2	1.7
3014	Watches, clocks, and watch movements and cases .....	6	109 290	9 110	8.3	.2	X
3600	Piece goods, knit and woven .....	8	153 337	54 591	35.6	1.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	8	62 832	5 996	9.5	.1	X
6000	Paint, paint supplies, and wallpaper .....	9	57 213	2 534	4.4	.1	X
6120	Art goods (including novelties and souvenirs) .....	7	56 167	1 941	3.5	Z	1.7
6121	Art materials .....	7	56 167	1 941	3.5	Z	X
9810	Miscellaneous commodities .....	14	91 782	6 145	6.7	.1	X
<b>4212102</b>	<b>Office &amp; business furniture whsle .....</b>	<b>632</b>	<b>X</b>	<b>2 573 292</b>	<b>X</b>	<b>100.0</b>	<b>80.5</b>
0400	Household and lawn furniture .....	54	240 547	41 109	17.1	1.6	80.0
0411	Upholstered furniture .....	35	114 657	8 658	7.6	.3	X
0412	Sleep furniture and equipment .....	10	49 806	3 226	6.5	.1	X
0413	Lawn furniture and equipment .....	14	70 468	2 631	3.7	.1	X
0414	Other furniture (including sleep sofas) .....	25	157 757	26 593	16.9	1.0	X
0420	Office and business furniture .....	632	2 573 292	2 333 858	90.7	90.7	60.8
0421	New office furniture (wooden and metal) .....	569	2 328 074	2 005 812	86.2	77.9	X
0422	New store and restaurant furniture .....	96	512 422	181 377	35.4	7.0	X
0423	New public furniture (theater seats, church pews, park benches, and school desks) .....	95	397 485	127 192	32.0	4.9	X
0424	Used office and business furniture .....	44	186 942	19 475	10.4	.8	X
0520	Linens, domestics, curtains, and draperies .....	7	44 715	1 419	3.2	.1	X
0530	Flooring and floor coverings .....	17	68 562	21 459	31.3	.8	27.6
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	17	68 562	21 459	31.3	.8	X
0540	Other home furnishings .....	18	112 025	10 722	9.6	.4	79.6
0542	Mirrors, lamps, and picture frames .....	10	97 334	5 578	5.7	.2	X
0543	Home furnishings, n.e.c. ....	10	18 006	5 144	28.6	.2	X
0900	Office equipment .....	25	208 865	23 691	11.3	.9	X
3300	Stationery, office supplies and greeting cards .....	30	264 433	59 412	22.5	2.3	39.4
3312	Stationery, photocopy paper, and typing paper .....	8	61 427	7 842	12.8	.3	X
3313	Inked ribbons, carbon paper, pens and pencils .....	17	200 353	10 569	5.3	.4	X
3314	Toner and cartridges .....	9	164 680	4 774	2.9	.2	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	17	228 309	36 227	15.9	1.4	X
9700	Service receipts and labor charges (including installed parts) .....	32	97 150	13 608	14.0	.5	76.5
9701	Labor charges for repair work .....	12	59 383	4 027	6.8	.2	X
9703	Other service receipts and labor charges—Specify .....	22	64 325	8 163	12.7	.3	X
9810	Miscellaneous commodities .....	8	15 450	3 625	23.5	.1	X
<b>42122</b>	<b>Home furnishings whsle .....</b>	<b>1 279</b>	<b>X</b>	<b>6 881 557</b>	<b>X</b>	<b>100.0</b>	<b>79.8</b>
0400	Household and lawn furniture .....	159	1 513 410	347 277	22.9	5.0	68.6
0411	Upholstered furniture .....	75	361 031	65 179	18.1	.9	X
0412	Sleep furniture and equipment .....	21	60 561	4 263	7.0	.1	X
0413	Lawn furniture and equipment .....	53	1 107 108	236 934	21.4	3.4	X
0414	Other furniture (including sleep sofas) .....	86	316 692	40 903	12.9	.6	X
0420	Office and business furniture .....	45	194 933	28 734	14.7	.4	47.9
0421	New office furniture (wooden and metal) .....	26	145 712	18 158	12.5	.3	X
0422	New store and restaurant furniture .....	8	23 610	4 508	19.1	.1	X
0423	New public furniture (theater seats, church pews, park benches, and school desks) .....	10	16 952	1 706	10.1	Z	X
0424	Used office and business furniture .....	8	20 537	4 362	21.2	.1	X
0500	Household china, glassware, crockery, and plastic housewares .....	402	2 919 103	1 671 533	57.3	24.3	X
0520	Linens, domestics, curtains, and draperies .....	365	2 249 289	1 359 464	60.4	19.8	53.7
0521	Bedspreads, blankets, and bedding .....	179	1 162 829	490 736	42.2	7.1	X
0522	Curtains and draperies .....	114	797 307	137 062	17.2	2.0	X
0523	Shades and blinds .....	36	251 150	147 964	58.9	2.2	X
0524	Towels and washcloths .....	117	554 721	168 464	30.4	2.4	X
0525	Other linens and domestics .....	205	1 280 084	415 224	32.4	6.0	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42122</b>	<b>Home furnishings whse—Con.</b>						
0530	Flooring and floor coverings	266	939 950	621 166	66.1	9.0	68.0
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	243	837 940	476 760	56.9	6.9	X
0532	Hardwood flooring	23	78 688	9 446	12.0	.1	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	61	268 411	134 960	50.3	2.0	X
0540	Other home furnishings	682	3 272 318	1 949 198	59.6	28.3	56.2
0541	Metal flatware and kitchen utensils	176	1 009 413	297 698	29.5	4.3	X
0542	Mirrors, lamps, and picture frames	286	1 099 777	376 265	34.2	5.5	X
0543	Home furnishings, n.e.c.	406	2 070 014	1 275 235	61.6	18.5	X
0900	Office equipment	18	79 914	15 864	19.9	.2	45.4
0913	Copying machines and equipment	14	76 375	15 752	20.6	.2	X
0930	Used computer equipment	10	30 428	3 044	10.0	Z	X
0960	Restaurant and hotel equipment and supplies	13	51 362	8 132	15.8	.1	X
1400	Electrical apparatus and equipment	9	125 042	35 066	28.0	.5	X
1500	Electrical appliances, household	64	446 296	67 311	15.1	1.0	1.3
1518	Other electrical household appliances (including fans, dishwashers, etc.)	27	244 259	39 085	16.0	.6	X
1700	Hardware	77	675 273	118 120	17.5	1.7	4.9
1711	Hand tools (including power driven)	48	388 904	52 834	13.6	.8	X
2320	General-purpose industrial machinery, equipment, and parts	8	46 353	2 065	4.5	Z	X
2700	Sporting and recreational goods and supplies	28	238 011	41 477	17.4	.6	X
2800	Toys and hobby goods and supplies	54	273 844	18 943	6.9	.3	X
3000	Jewelry, diamonds, gem stones, and watches	27	144 854	14 783	10.2	.2	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	10	49 244	2 672	5.4	Z	X
3300	Stationery, office supplies and greeting cards	46	317 543	35 192	11.1	.5	3.9
3313	Inked ribbons, carbon paper, pens and pencils	14	160 374	7 676	4.8	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	14	49 006	12 682	25.9	.2	X
3400	Industrial and personal services paper and plastics	11	125 380	26 144	20.9	.4	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	41	221 974	40 741	18.4	.6	11.2
3513	Cosmetics	6	22 330	2 130	9.5	Z	X
3515	Other toiletries and druggists' sundries	26	178 105	32 794	18.4	.5	X
3600	Piece goods, knit and woven	18	60 183	22 868	38.0	.3	52.0
3612	Cotton (including blends)	13	42 762	12 893	30.2	.2	X
3613	Synthetics (excluding synthetic knits)	10	23 361	5 522	23.6	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	6	21 127	2 151	10.2	Z	X
3800	Men's and boys' wear	11	23 190	4 692	20.2	.1	X
3900	Women's and children's wear	16	33 453	3 936	11.8	.1	.4
3915	Women's and misses' underwear and sleepwear	11	17 005	3 019	17.8	Z	X
5300	Plastics materials and basic shapes	8	26 075	6 352	24.4	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	14	136 334	31 930	23.4	.5	X
6000	Paint, paint supplies, and wallpaper	20	156 133	19 001	12.2	.3	X
6015	Wallpaper	8	17 083	3 072	18.0	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	32	193 824	18 703	9.6	.3	X
6110	Flowers and florists' supplies	20	121 627	9 112	7.5	.1	X
6120	Art goods (including novelties and souvenirs)	45	407 192	116 116	28.5	1.7	26.9
6121	Art materials	10	68 232	5 128	7.5	.1	X
6122	Novelties and souvenirs	35	338 960	110 988	32.7	1.6	X
6150	Nondurable goods, n.e.c.	15	150 944	16 313	10.8	.2	X
9700	Service receipts and labor charges (including installed parts)	23	101 469	15 854	15.6	.2	20.1
9703	Other service receipts and labor charges—Specify	21	95 259	15 038	15.8	.2	X
9810	Miscellaneous commodities	66	320 411	39 020	12.2	.6	X
<b>421220</b>	<b>Home furnishings whse</b>	<b>1 279</b>	<b>X</b>	<b>6 881 557</b>	<b>X</b>	<b>100.0</b>	<b>79.8</b>
0400	Household and lawn furniture	159	1 513 410	347 277	22.9	5.0	68.6
0411	Upholstered furniture	75	361 031	65 179	18.1	.9	X
0412	Sleep furniture and equipment	21	60 561	4 263	7.0	.1	X
0413	Lawn furniture and equipment	53	1 107 108	236 934	21.4	3.4	X
0414	Other furniture (including sleep sofas)	86	316 692	40 903	12.9	.6	X
0420	Office and business furniture	45	194 933	28 734	14.7	.4	47.9
0421	New office furniture (wooden and metal)	26	145 712	18 158	12.5	.3	X
0422	New store and restaurant furniture	8	23 610	4 508	19.1	.1	X
0423	New public furniture (theater seats, church pews, park benches, and school desks)	10	16 952	1 706	10.1	Z	X
0424	Used office and business furniture	8	20 537	4 362	21.2	.1	X
0500	Household china, glassware, crockery, and plastic housewares	402	2 919 103	1 671 533	57.3	24.3	X
0520	Linens, domestics, curtains, and draperies	365	2 249 289	1 359 464	60.4	19.8	53.7
0521	Bedspreads, blankets, and bedding	179	1 162 829	490 736	42.2	7.1	X
0522	Curtains and draperies	114	797 307	137 062	17.2	2.0	X
0523	Shades and blinds	36	251 150	147 964	58.9	2.2	X
0524	Towels and washcloths	117	554 721	168 464	30.4	2.4	X
0525	Other linens and domestics	205	1 280 084	415 224	32.4	6.0	X
0530	Flooring and floor coverings	266	939 950	621 166	66.1	9.0	68.0
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	243	837 940	476 760	56.9	6.9	X
0532	Hardwood flooring	23	78 688	9 446	12.0	.1	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	61	268 411	134 960	50.3	2.0	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421220</b>	<b>Home furnishings whse—Con.</b>						
0540	Other home furnishings .....	682	3 272 318	1 949 198	59.6	28.3	56.2
0541	Metal flatware and kitchen utensils .....	176	1 009 413	297 698	29.5	4.3	X
0542	Mirrors, lamps, and picture frames .....	286	1 099 777	376 265	34.2	5.5	X
0543	Home furnishings, n.e.c. ....	406	2 070 014	1 275 235	61.6	18.5	X
0900	Office equipment .....	18	79 914	15 864	19.9	.2	45.4
0913	Copying machines and equipment .....	14	76 375	15 752	20.6	.2	X
0930	Used computer equipment .....	10	30 428	3 044	10.0	Z	X
0960	Restaurant and hotel equipment and supplies .....	13	51 362	8 132	15.8	.1	X
1400	Electrical apparatus and equipment .....	9	125 042	35 066	28.0	.5	X
1500	Electrical appliances, household .....	64	446 296	67 311	15.1	1.0	1.3
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	27	244 259	39 085	16.0	.6	X
1700	Hardware .....	77	675 273	118 120	17.5	1.7	4.9
1711	Hand tools (including power driven) .....	48	388 904	52 834	13.6	.8	X
2320	General-purpose industrial machinery, equipment, and parts .....	8	46 353	2 065	4.5	Z	X
2700	Sporting and recreational goods and supplies .....	28	238 011	41 477	17.4	.6	X
2800	Toys and hobby goods and supplies .....	54	273 844	18 943	6.9	.3	X
3000	Jewelry, diamonds, gem stones, and watches .....	27	144 854	14 783	10.2	.2	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	10	49 244	2 672	5.4	Z	X
3300	Stationery, office supplies and greeting cards .....	46	317 543	35 192	11.1	.5	3.9
3313	Inked ribbons, carbon paper, pens and pencils .....	14	160 374	7 676	4.8	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	14	49 006	12 682	25.9	.2	X
3400	Industrial and personal services paper and plastics .....	11	125 380	26 144	20.9	.4	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	41	221 974	40 741	18.4	.6	11.2
3513	Cosmetics .....	6	22 330	2 130	9.5	Z	X
3515	Other toiletries and druggists' sundries .....	26	178 105	32 794	18.4	.5	X
3600	Piece goods, knit and woven .....	18	60 183	22 868	38.0	.3	52.0
3612	Cotton (including blends) .....	13	42 782	12 893	30.2	.2	X
3613	Synthetics (excluding synthetic knits) .....	10	23 361	5 522	23.6	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	6	21 127	2 151	10.2	Z	X
3800	Men's and boys' wear .....	11	23 190	4 692	20.2	.1	X
3900	Women's and children's wear .....	16	33 453	3 936	11.8	.1	.4
3915	Women's and misses' underwear and sleepwear .....	11	17 005	3 019	17.8	Z	X
5300	Plastics materials and basic shapes .....	8	26 075	6 352	24.4	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	14	136 334	31 930	23.4	.5	X
6000	Paint, paint supplies, and wallpaper .....	20	156 133	19 001	12.2	.3	X
6015	Wallpaper .....	8	17 083	3 072	18.0	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	32	193 824	18 703	9.6	.3	X
6110	Flowers and florists' supplies .....	20	121 627	9 112	7.5	.1	X
6120	Art goods (including novelties and souvenirs) .....	45	407 192	116 116	28.5	1.7	26.9
6121	Art materials .....	10	68 232	5 128	7.5	.1	X
6122	Novelties and souvenirs .....	35	338 960	110 988	32.7	1.6	X
6150	Nondurable goods, n.e.c. ....	15	150 944	16 313	10.8	.2	X
9700	Service receipts and labor charges (including installed parts) .....	23	101 469	15 854	15.6	.2	20.1
9703	Other service receipts and labor charges—Specify .....	21	95 259	15 038	15.8	.2	X
9810	Miscellaneous commodities .....	66	320 411	39 020	12.2	.6	X
<b>4212201</b>	<b>Household china, glassware, &amp; crockery whse .....</b>	<b>279</b>	<b>X</b>	<b>2 350 666</b>	<b>X</b>	<b>100.0</b>	<b>83.0</b>
0400	Household and lawn furniture .....	33	924 120	269 327	29.1	11.5	X
0420	Office and business furniture .....	7	74 329	7 460	10.0	.3	X
0500	Household china, glassware, crockery, and plastic housewares .....	279	2 350 666	1 586 819	67.5	67.5	X
0520	Linens, domestics, curtains, and draperies .....	58	397 706	58 744	14.8	.7	X
0530	Flooring and floor coverings .....	9	114 065	16 561	14.5	2.5	X
0540	Other home furnishings .....	106	691 605	115 604	16.7	4.9	X
1500	Electrical appliances, household .....	25	167 941	20 604	12.3	.9	X
1700	Hardware .....	26	279 503	65 004	23.3	2.8	X
2700	Sporting and recreational goods and supplies .....	10	98 933	12 134	12.3	.5	X
2800	Toys and hobby goods and supplies .....	15	53 043	3 059	5.8	.1	X
3000	Jewelry, diamonds, gem stones, and watches .....	11	81 366	4 710	5.8	.2	X
3300	Stationery, office supplies and greeting cards .....	15	91 388	14 006	15.3	.6	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	16	100 698	13 711	13.6	.6	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	10	75 200	9 120	12.1	.4	X
6110	Flowers and florists' supplies .....	7	23 510	1 761	7.5	.1	X
6120	Art goods (including novelties and souvenirs) .....	20	84 323	10 013	11.9	.4	X
9810	Miscellaneous commodities .....	11	114 095	10 553	9.2	.4	X
<b>4212202</b>	<b>Linens, domestics, draperies, &amp; curtains whse .....</b>	<b>242</b>	<b>X</b>	<b>1 461 021</b>	<b>X</b>	<b>100.0</b>	<b>80.8</b>
0400	Household and lawn furniture .....	26	74 886	16 602	22.2	1.1	54.4
0411	Upholstered furniture .....	11	25 544	4 509	17.7	.3	X
0413	Lawn furniture and equipment .....	7	17 760	3 836	21.6	.3	X
0414	Other furniture (including sleep sofas) .....	14	42 659	7 046	16.5	.5	X
0500	Household china, glassware, crockery, and plastic housewares .....	24	113 547	13 268	11.7	.9	X
0520	Linens, domestics, curtains, and draperies .....	242	1 461 021	1 257 060	86.0	86.0	52.5
0521	Bedspreads, blankets, and bedding .....	134	964 194	470 002	48.7	32.2	X
0522	Curtains and draperies .....	90	632 743	121 518	19.2	8.3	X
0523	Shades and blinds .....	30	245 004	147 869	60.4	10.1	X
0524	Towels and washcloths .....	82	429 343	159 248	37.1	10.9	X
0525	Other linens and domestics .....	143	784 037	358 423	45.7	24.5	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4212202</b>	<b>Linens, domestics, draperies, &amp; curtains whsle—Con.</b>						
0530	Flooring and floor coverings	22	115 236	23 855	20.7	1.6	80.4
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	21	114 121	23 800	20.9	1.6	X
0540	Other home furnishings	33	152 815	16 686	10.9	1.1	34.5
0542	Mirrors, lamps, and picture frames	20	105 796	7 309	6.9		X
0543	Home furnishings, n.e.c.	20	86 810	9 049	10.4	.6	X
2700	Sporting and recreational goods and supplies	6	39 471	11 818	29.9	.8	X
2800	Toys and hobby goods and supplies	8	36 914	926	2.5	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	6	16 382	5 348	32.6	.4	X
3600	Piece goods, knit and woven	13	42 762	20 197	47.2	1.4	73.6
3612	Cotton (including blends)	13	42 762	12 893	30.2	.9	X
3613	Synthetics (excluding synthetic knits)	10	23 361	5 522	23.6	.4	X
3800	Men's and boys' wear	6	9 415	695	7.4	Z	X
3900	Women's and children's wear	11	17 005	3 019	17.8	.2	.8
3915	Women's and misses' underwear and sleepwear	11	17 005	3 019	17.8	.2	X
6000	Paint, paint supplies, and wallpaper	8	17 083	3 072	18.0	.2	.5
6015	Wallpaper	8	17 083	3 072	18.0	.2	X
6120	Art goods (including novelties and souvenirs)	8	111 674	31 820	28.5	2.2	38.5
6122	Novelties and souvenirs	7	97 908	30 780	31.4	2.1	X
9810	Miscellaneous commodities	15	32 392	9 700	29.9	.7	X
<b>4212203</b>	<b>Floor coverings whsle</b>	<b>225</b>	<b>X</b>	<b>660 505</b>	<b>X</b>	<b>100.0</b>	<b>81.0</b>
0400	Household and lawn furniture	15	50 857	8 140	16.0	1.2	79.3
0411	Upholstered furniture	9	14 885	1 418	9.5	.2	X
0413	Lawn furniture and equipment	9	11 758	1 335	11.4	.2	X
0414	Other furniture (including sleep sofas)	9	39 475	5 001	12.7	.8	X
0420	Office and business furniture	15	31 248	6 281	20.1	1.0	41.7
0422	New store and restaurant furniture	7	21 220	4 389	20.7	.7	X
0500	Household china, glassware, crockery, and plastic housewares	15	30 600	6 880	22.5	1.0	X
0520	Linens, domestics, curtains, and draperies	23	123 092	27 301	22.2	4.1	68.2
0521	Bedspreads, blankets, and bedding	18	98 092	15 050	15.3	2.3	X
0522	Curtains and draperies	12	59 697	7 106	11.9	1.1	X
0524	Towels and washcloths	7	26 112	1 955	7.5	.3	X
0525	Other linens and domestics	8	49 600	3 172	6.4	.5	X
0530	Flooring and floor coverings	225	660 505	575 801	87.2	87.2	63.8
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	203	559 610	438 721	78.4	66.4	X
0532	Hardwood flooring	23	78 688	9 446	12.0	1.4	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	57	207 690	127 634	61.5	19.3	X
0540	Other home furnishings	10	18 533	1 882	10.2	.3	81.0
0542	Mirrors, lamps, and picture frames	7	12 556	436	3.5	.1	X
0543	Home furnishings, n.e.c.	7	10 953	1 407	12.8	.2	X
1500	Electrical appliances, household	9	14 913	899	6.0	.1	X
2700	Sporting and recreational goods and supplies	7	39 223	11 415	29.1	1.7	X
9700	Service receipts and labor charges (including installed parts)	11	11 995	2 022	16.9	.3	50.4
9703	Other service receipts and labor charges—Specify	11	11 995	2 022	16.9	.3	X
9810	Miscellaneous commodities	10	16 495	4 357	26.4	.7	X
<b>4212204</b>	<b>Other home furnishings whsle</b>	<b>533</b>	<b>X</b>	<b>2 409 365</b>	<b>X</b>	<b>100.0</b>	<b>75.8</b>
0400	Household and lawn furniture	85	463 547	53 208	11.5	2.2	53.4
0411	Upholstered furniture	45	178 704	24 696	13.8	1.0	X
0412	Sleep furniture and equipment	7	40 788	1 238	3.0	.1	X
0413	Lawn furniture and equipment	19	240 997	17 211	7.1	.7	X
0414	Other furniture (including sleep sofas)	45	96 460	10 064	10.4	.4	X
0420	Office and business furniture	20	82 401	13 593	16.5	.6	31.2
0421	New office furniture (wooden and metal)	13	66 276	9 492	14.3	.4	X
0500	Household china, glassware, crockery, and plastic housewares	84	424 290	64 566	15.2	2.7	X
0520	Linens, domestics, curtains, and draperies	42	267 470	16 359	6.1	.7	41.5
0521	Bedspreads, blankets, and bedding	13	70 412	4 312	6.1	.2	X
0524	Towels and washcloths	9	35 055	2 466	7.0	.1	X
0525	Other linens and domestics	17	186 287	9 138	4.9	.4	X
0530	Flooring and floor coverings	10	50 144	4 949	9.9	.2	75.8
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	10	50 144	4 949	9.9	.2	X
0540	Other home furnishings	533	2 409 365	1 815 026	75.3	75.3	52.3
0541	Metal flatware and kitchen utensils	79	517 280	227 280	43.9	9.4	X
0542	Mirrors, lamps, and picture frames	232	751 684	349 076	46.4	14.5	X
0543	Home furnishings, n.e.c.	360	1 817 657	1 238 670	68.1	51.4	X
0900	Office equipment	14	76 375	15 752	20.6	.7	44.1
0913	Copying machines and equipment	14	76 375	15 752	20.6	.7	X
0930	Used computer equipment	10	30 428	3 044	10.0	.1	X
1400	Electrical apparatus and equipment	7	89 356	27 931	31.3	1.2	X
1500	Electrical appliances, household	27	244 259	39 085	16.0	1.6	2.2
1518	Other electrical household appliances (including fans, dishwashers, etc.)	27	244 259	39 085	16.0	1.6	X
1700	Hardware	44	348 107	52 034	14.9	2.2	.5
1711	Hand tools (including power driven)	44	348 107	52 034	14.9	2.2	X

See footnotes at end of table.



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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4212204</b>	<b>Other home furnishings whsle—Con.</b>						
2800	Toys and hobby goods and supplies .....	27	179 155	14 762	8.2	.6	X
3000	Jewelry, diamonds, gem stones, and watches .....	11	34 652	6 301	18.2	.3	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	7	7 512	887	11.8	Z	X
3300	Stationery, office supplies and greeting cards .....	27	209 380	20 358	9.7	.8	6.1
3313	Inked ribbons, carbon paper, pens and pencils .....	14	160 374	7 676	4.8	.3	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	14	49 006	12 682	25.9	.5	X
3400	Industrial and personal services paper and plastics .....	7	108 183	25 502	23.6	1.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	16	99 737	21 213	21.3	.9	14.0
3513	Cosmetics .....	6	22 330	2 130	9.5	.1	X
3515	Other toiletries and druggists' sundries .....	10	77 407	19 083	24.7	.8	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	10	124 848	31 082	24.9	1.3	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	17	48 313	5 767	11.9	.2	X
6110	Flowers and florists' supplies .....	9	28 553	3 848	13.5	.2	X
6120	Art goods (including novelties and souvenirs) .....	17	211 195	74 283	35.2	3.1	5.7
6122	Novelties and souvenirs .....	12	181 871	70 489	38.8	2.9	X
6150	Nondurable goods, n.e.c. ....	8	75 015	12 070	16.1	.5	X
9700	Service receipts and labor charges (including installed parts) .....	8	53 861	10 814	20.1	.4	16.8
9703	Other service receipts and labor charges—Specify .....	8	53 861	10 814	20.1	.4	X
9810	Miscellaneous commodities .....	30	157 429	14 410	9.2	.6	X
<b>4213</b>	<b>Lumber &amp; other construction materials whsle .....</b>	<b>1 397</b>	<b>X</b>	<b>6 492 752</b>	<b>X</b>	<b>100.0</b>	<b>74.1</b>
0200	New and rebuilt automotive parts and supplies .....	12	138 390	10 211	7.4	.2	X
0530	Flooring and floor coverings .....	34	170 287	21 677	12.7	.3	X
0600	Lumber: rough, dressed, and finished .....	192	921 062	745 444	80.9	11.5	61.5
0611	Dimensional lumber (non-treated) .....	165	822 920	625 437	76.0	9.6	X
0612	Treated lumber .....	48	307 999	81 267	26.4	1.3	X
0613	Boards .....	32	90 110	38 740	43.0	.6	X
0620	Plywood and millwork .....	553	3 526 316	2 848 709	80.8	43.9	62.1
0621	Softwood plywood and oriented strand board (OSB) .....	76	591 835	302 504	51.1	4.7	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	129	758 504	572 893	75.5	8.8	X
0623	Gypsum, specialty boards, and treatments .....	68	454 098	249 387	54.9	3.8	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	329	1 946 194	1 504 503	77.3	23.2	X
0625	Metal millwork .....	64	321 431	159 002	49.5	2.4	X
0626	Other millwork and wood siding (including trusses and wood roofing) ...	41	183 371	60 415	32.9	.9	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	196	549 993	405 805	73.8	6.3	53.8
0711	Ready-mixed or transit-mixed concrete .....	28	196 298	149 777	76.3	2.3	X
0712	Cement and lime .....	74	95 661	32 384	33.9	.5	X
0713	Sand, gravel, and crushed stone .....	47	107 561	74 589	69.3	1.1	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	134	219 932	149 057	67.8	2.3	X
0720	Roofing, siding, and insulation materials .....	349	1 578 912	1 227 895	77.8	18.9	64.8
0721	Roofing, except wood .....	235	950 702	636 985	67.0	9.8	X
0722	Siding, except wood .....	56	244 418	134 422	55.0	2.1	X
0723	Insulation materials .....	200	1 000 391	453 053	45.3	7.0	X
0730	Flat glass and other construction glass (excluding automotive) .....	60	326 876	218 977	67.0	3.4	X
0740	Other construction materials .....	301	971 101	674 551	69.5	10.4	68.5
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	34	128 320	16 783	13.1	.3	X
0742	Prefabricated buildings and structural assemblies (nonwood) .....	82	300 910	237 993	79.1	3.7	X
0743	Manufactured (mobile) homes .....	12	21 071	11 249	53.4	.2	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	193	567 948	408 526	71.9	6.3	X
1120	Flat iron and steel products .....	10	68 510	1 691	2.5	Z	X
1140	Iron and steel wire and wire products .....	7	54 106	6 198	11.5	.1	X
1220	Aluminum shapes, forms, etc. ....	50	245 525	23 368	9.5	.4	X
1400	Electrical apparatus and equipment .....	22	76 451	7 895	10.3	.1	24.5
1411	Power and distribution transformers .....	10	53 183	361	.7	Z	X
1416	Interior wiring (excluding conduit) .....	10	53 183	4 373	8.2	.1	X
1418	Lighting fixtures (residential and commercial) .....	6	15 092	2 045	13.6	Z	X
1500	Electrical appliances, household .....	20	220 197	14 957	6.8	.2	X
1600	Electronic parts and equipment, except communication .....	8	30 979	2 643	8.5	Z	X
1700	Hardware .....	90	609 497	90 066	14.8	1.4	19.1
1711	Hand tools (including power driven) .....	39	280 842	30 844	11.0	.5	X
1712	Bolts, nuts, rivets, and fasteners .....	13	66 341	9 967	15.0	.2	X
1713	Cutlery .....	40	289 782	49 046	16.9	.8	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	14	141 905	20 346	14.3	.3	20.5
1813	Plumbing fixtures .....	8	65 219	5 904	9.1	.1	X
1900	Warm air heating and air-conditioning equipment and supplies .....	9	20 904	2 316	11.1	Z	X
2460	Other industrial supplies .....	13	94 500	10 833	11.5	.2	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	6	20 492	3 404	16.6	.1	X
5300	Plastics materials and basic shapes .....	34	271 453	43 983	16.2	.7	3.3
5314	Other plastics materials and basic shapes .....	21	114 687	11 183	9.8	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	17	44 341	4 808	10.8	.1	X
6000	Paint, paint supplies, and wallpaper .....	24	125 055	19 105	15.3	.3	X
9700	Service receipts and labor charges (including installed parts) .....	21	35 097	5 543	15.8	.1	60.0
9701	Labor charges for repair work .....	7	8 509	387	4.5	Z	X
9703	Other service receipts and labor charges—Specify .....	19	33 188	5 151	15.5	.1	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4213</b>	<b>Lumber &amp; other construction materials whsle—Con.</b>						
9810	Miscellaneous commodities .....	56	362 152	38 511	10.6	.6	X
9950	Construction receipts .....	7	9 257	3 487	37.7	.1	X
<b>42131</b>	<b>Lumber, plywood, millwork, &amp; wood panel whsle .....</b>	<b>630</b>	<b>X</b>	<b>3 768 321</b>	<b>X</b>	<b>100.0</b>	<b>68.6</b>
0530	Flooring and floor coverings .....	15	92 466	11 064	12.0	.3	X
0600	Lumber: rough, dressed, and finished .....	188	897 088	743 138	82.8	19.7	56.4
0611	Dimensional lumber (non-treated) .....	162	821 572	625 421	76.1	16.6	X
0612	Treated lumber .....	46	284 468	78 996	27.8	2.1	X
0613	Boards .....	31	89 205	38 721	43.4	1.0	X
0620	Plywood and millwork .....	509	3 251 963	2 813 024	86.5	74.6	58.0
0621	Softwood plywood and oriented strand board (OSB) .....	73	589 047	302 183	51.3	8.0	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	126	724 186	564 022	77.9	15.0	X
0623	Gypsum, specialty boards, and treatments .....	50	290 143	238 636	82.2	6.3	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	307	1 818 449	1 495 730	82.3	39.7	X
0625	Metal millwork .....	56	296 589	153 050	51.6	4.1	X
0626	Other millwork and wood siding (including trusses and wood roofing) ...	36	155 238	59 402	38.3	1.6	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	13	63 319	9 416	14.9	.3	57.3
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	11	31 930	4 880	15.3	.1	X
0720	Roofing, siding, and insulation materials .....	30	145 206	15 278	10.5	.4	64.1
0721	Roofing, except wood .....	9	50 518	3 958	7.8	.1	X
0722	Siding, except wood .....	7	38 479	7 558	19.6	.2	X
0723	Insulation materials .....	21	72 983	3 761	5.2	.1	X
0730	Flat glass and other construction glass (excluding automotive) .....	7	42 067	10 327	24.5	.3	X
0740	Other construction materials .....	23	104 234	18 298	17.6	.5	63.0
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	8	52 602	9 061	17.2	.2	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	10	37 146	7 112	19.1	.2	X
1140	Iron and steel wire and wire products .....	6	50 954	4 938	9.7	.1	X
1220	Aluminum shapes, forms, etc. ....	22	88 762	10 505	11.8	.3	X
1400	Electrical apparatus and equipment .....	11	54 049	4 777	8.8	.1	17.3
1411	Power and distribution transformers .....	10	53 183	361	.7	Z	X
1416	Interior wiring (excluding conduit) .....	10	53 183	4 373	8.2	.1	X
1700	Hardware .....	62	350 073	54 329	15.5	1.4	8.6
1711	Hand tools (including power driven) .....	25	137 089	11 259	8.2	.3	X
1712	Bolts, nuts, rivets, and fasteners .....	13	66 341	9 967	15.0	.3	X
1713	Cutlery .....	23	145 246	32 894	22.6	.9	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	7	48 263	5 250	10.9	.1	17.0
1813	Plumbing fixtures .....	6	47 397	5 207	11.0	.1	X
2460	Other industrial supplies .....	6	37 741	6 117	16.2	.2	X
5300	Plastics materials and basic shapes .....	19	110 603	12 940	11.7	.3	6.4
5314	Other plastics materials and basic shapes .....	18	102 878	10 236	10.0	.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	6	23 350	2 388	10.2	.1	X
6000	Paint, paint supplies, and wallpaper .....	9	34 875	3 155	9.0	.1	X
9700	Service receipts and labor charges (including installed parts) .....	12	17 811	2 880	16.2	.1	49.0
9703	Other service receipts and labor charges—Specify .....	11	16 228	2 803	17.3	.1	X
9810	Miscellaneous commodities .....	25	232 162	20 697	8.9	.5	X
<b>421310</b>	<b>Lumber, plywood, millwork, &amp; wood panel whsle .....</b>	<b>630</b>	<b>X</b>	<b>3 768 321</b>	<b>X</b>	<b>100.0</b>	<b>68.6</b>
0530	Flooring and floor coverings .....	15	92 466	11 064	12.0	.3	X
0600	Lumber: rough, dressed, and finished .....	188	897 088	743 138	82.8	19.7	56.4
0611	Dimensional lumber (non-treated) .....	162	821 572	625 421	76.1	16.6	X
0612	Treated lumber .....	46	284 468	78 996	27.8	2.1	X
0613	Boards .....	31	89 205	38 721	43.4	1.0	X
0620	Plywood and millwork .....	509	3 251 963	2 813 024	86.5	74.6	58.0
0621	Softwood plywood and oriented strand board (OSB) .....	73	589 047	302 183	51.3	8.0	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	126	724 186	564 022	77.9	15.0	X
0623	Gypsum, specialty boards, and treatments .....	50	290 143	238 636	82.2	6.3	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	307	1 818 449	1 495 730	82.3	39.7	X
0625	Metal millwork .....	56	296 589	153 050	51.6	4.1	X
0626	Other millwork and wood siding (including trusses and wood roofing) ...	36	155 238	59 402	38.3	1.6	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	13	63 319	9 416	14.9	.3	57.3
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	11	31 930	4 880	15.3	.1	X
0720	Roofing, siding, and insulation materials .....	30	145 206	15 278	10.5	.4	64.1
0721	Roofing, except wood .....	9	50 518	3 958	7.8	.1	X
0722	Siding, except wood .....	7	38 479	7 558	19.6	.2	X
0723	Insulation materials .....	21	72 983	3 761	5.2	.1	X
0730	Flat glass and other construction glass (excluding automotive) .....	7	42 067	10 327	24.5	.3	X
0740	Other construction materials .....	23	104 234	18 298	17.6	.5	63.0
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	8	52 602	9 061	17.2	.2	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	10	37 146	7 112	19.1	.2	X
1140	Iron and steel wire and wire products .....	6	50 954	4 938	9.7	.1	X
1220	Aluminum shapes, forms, etc. ....	22	88 762	10 505	11.8	.3	X
1400	Electrical apparatus and equipment .....	11	54 049	4 777	8.8	.1	17.3
1411	Power and distribution transformers .....	10	53 183	361	.7	Z	X
1416	Interior wiring (excluding conduit) .....	10	53 183	4 373	8.2	.1	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421310</b>	<b>Lumber, plywood, millwork, &amp; wood panel whse—Con.</b>						
1700	Hardware .....	62	350 073	54 329	15.5	1.4	8.6
1711	Hand tools (including power driven).....	25	137 089	11 259	8.2	.3	X
1712	Bolts, nuts, rivets, and fasteners .....	13	66 341	9 967	15.0	.3	X
1713	Cutlery.....	23	145 246	32 894	22.6	.9	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	7	48 263	5 250	10.9	.1	17.0
1813	Plumbing fixtures.....	6	47 397	5 207	11.0	.1	X
2460	Other industrial supplies .....	6	37 741	6 117	16.2	.2	X
5300	Plastics materials and basic shapes .....	19	110 603	12 940	11.7	.3	6.4
5314	Other plastics materials and basic shapes .....	18	102 878	10 236	10.0	.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	6	23 350	2 388	10.2	.1	X
6000	Paint, paint supplies, and wallpaper .....	9	34 875	3 155	9.0	.1	X
9700	Service receipts and labor charges (including installed parts) .....	12	17 811	2 880	16.2	.1	49.0
9703	Other service receipts and labor charges—Specify .....	11	16 228	2 803	17.3	.1	X
9810	Miscellaneous commodities .....	25	232 162	20 697	8.9	.5	X
<b>4213101</b>	<b>Lumber without yard whse .....</b>	<b>160</b>	<b>X</b>	<b>780 039</b>	<b>X</b>	<b>100.0</b>	<b>64.4</b>
0600	Lumber: rough, dressed, and finished .....	160	780 039	692 857	88.8	88.8	X
0620	Plywood and millwork.....	43	298 253	65 801	22.1	8.4	X
9810	Miscellaneous commodities .....	6	131 535	10 493	8.0	1.3	X
<b>4213102</b>	<b>Lumber with yard whse .....</b>	<b>4</b>	<b>X</b>	<b>34 572</b>	<b>X</b>	<b>100.0</b>	<b>X</b>
<b>4213103</b>	<b>Plywood, veneer, millwork, &amp; wood panel whse .....</b>	<b>466</b>	<b>X</b>	<b>2 953 710</b>	<b>X</b>	<b>100.0</b>	<b>70.0</b>
0530	Flooring and floor coverings .....	14	91 600	11 021	12.0	.4	X
0600	Lumber: rough, dressed, and finished .....	24	82 477	17 969	21.8	.6	70.0
0611	Dimensional lumber (non-treated) .....	17	65 260	10 802	16.6	.4	X
0612	Treated lumber .....	6	11 671	301	2.6	Z	X
0613	Boards.....	7	24 031	6 866	28.6	.2	X
0620	Plywood and millwork .....	466	2 953 710	2 747 223	93.0	93.0	59.8
0621	Softwood plywood and oriented strand board (OSB) .....	47	337 830	269 078	79.6	9.1	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard).....	108	652 972	548 518	84.0	18.6	X
0623	Gypsum, specialty boards, and treatments .....	48	288 983	238 580	82.6	8.1	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	298	1 788 794	1 480 056	82.7	50.1	X
0625	Metal millwork .....	54	295 429	153 032	51.8	5.2	X
0626	Other millwork and wood siding (including trusses and wood roofing) ...	27	139 731	57 959	41.5	2.0	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	13	63 319	9 416	14.9	.3	58.4
0714	Brick, block, tile, clay/cement sewer pipe, etc.....	11	31 930	4 880	15.3	.2	X
0720	Roofing, siding, and insulation materials.....	25	137 983	14 067	10.2	.5	67.2
0721	Roofing, except wood .....	7	47 829	3 425	7.2	.1	X
0722	Siding, except wood .....	7	38 479	7 558	19.6	.3	X
0723	Insulation materials .....	16	65 760	3 083	4.7	.1	X
0730	Flat glass and other construction glass (excluding automotive) .....	7	42 067	10 327	24.5	.4	X
0740	Other construction materials .....	22	103 368	18 186	17.6	.6	64.3
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	7	51 736	8 984	17.4	.3	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	9	36 280	7 077	19.5	.2	X
1220	Aluminum shapes, forms, etc. ....	21	87 896	10 414	11.8	.4	X
1400	Electrical apparatus and equipment.....	10	53 183	4 734	8.9	.2	18.1
1411	Power and distribution transformers .....	10	53 183	361	.7	Z	X
1416	Interior wiring (excluding conduit).....	10	53 183	4 373	8.2	.1	X
1700	Hardware .....	60	348 678	54 120	15.5	1.8	8.8
1711	Hand tools (including power driven).....	25	137 089	11 259	8.2	.4	X
1712	Bolts, nuts, rivets, and fasteners .....	13	66 341	9 967	15.0	.3	X
1713	Cutlery.....	23	145 246	32 894	22.6	1.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	6	47 397	5 207	11.0	.2	17.6
1813	Plumbing fixtures.....	6	47 397	5 207	11.0	.2	X
5300	Plastics materials and basic shapes .....	18	102 878	10 236	10.0	.3	7.0
5314	Other plastics materials and basic shapes .....	18	102 878	10 236	10.0	.3	X
6000	Paint, paint supplies, and wallpaper .....	9	34 875	3 155	9.0	.1	X
9700	Service receipts and labor charges (including installed parts) .....	12	17 811	2 880	16.2	.1	50.0
9703	Other service receipts and labor charges—Specify .....	11	16 228	2 803	17.3	.1	X
9810	Miscellaneous commodities .....	19	100 627	10 204	10.1	.3	X
<b>42132</b>	<b>Brick, stone, &amp; related construction materials whse.....</b>	<b>171</b>	<b>X</b>	<b>418 402</b>	<b>X</b>	<b>100.0</b>	<b>79.5</b>
0700	Brick, stone, tile, sand, block, cement, and gravel .....	171	418 402	393 879	94.1	94.1	53.3
0711	Ready-mixed or transit-mixed concrete .....	23	161 382	144 654	89.6	34.6	X
0712	Cement and lime .....	67	58 569	31 550	53.9	7.5	X
0713	Sand, gravel, and crushed stone .....	47	107 561	74 589	69.3	17.8	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.....	117	151 901	143 089	94.2	34.2	X
0720	Roofing, siding, and insulation materials.....	8	31 150	3 900	12.5	.9	5.4
0721	Roofing, except wood.....	6	1 537	364	23.7	.1	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421320</b>	<b>Brick, stone, &amp; related construction materials whsle</b> .....	<b>171</b>	<b>X</b>	<b>418 402</b>	<b>X</b>	<b>100.0</b>	<b>79.5</b>
0700	Brick, stone, tile, sand, block, cement, and gravel .....	171	418 402	393 879	94.1	94.1	53.3
0711	Ready-mixed or transit-mixed concrete .....	23	161 382	144 654	89.6	34.6	X
0712	Cement and lime .....	67	58 569	31 550	53.9	7.5	X
0713	Sand, gravel, and crushed stone .....	47	107 561	74 589	69.3	17.8	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	117	151 901	143 089	94.2	34.2	X
0720	Roofing, siding, and insulation materials .....	8	31 150	3 900	12.5	.9	5.4
0721	Roofing, except wood .....	6	1 537	364	23.7	.1	X
<b>4213201</b>	<b>Brick, block, tile, clay/cement sewer pipe whsle</b> .....	<b>74</b>	<b>X</b>	<b>75 029</b>	<b>X</b>	<b>100.0</b>	<b>50.2</b>
0700	Brick, stone, tile, sand, block, cement, and gravel .....	74	75 029	74 326	99.1	99.1	44.1
0711	Ready-mixed or transit-mixed concrete .....	8	6 725	5 740	85.4	7.7	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	74	75 029	68 371	98.5	91.1	X
<b>4213202</b>	<b>Sand, gravel, &amp; stone whsle</b> .....	<b>38</b>	<b>X</b>	<b>117 711</b>	<b>X</b>	<b>100.0</b>	<b>81.9</b>
0700	Brick, stone, tile, sand, block, cement, and gravel .....	38	117 711	98 150	83.4	83.4	51.2
0711	Ready-mixed or transit-mixed concrete .....	6	33 544	21 878	65.2	18.6	X
0712	Cement and lime .....	6	24 008	7 751	32.3	6.6	X
0713	Sand, gravel, and crushed stone .....	38	117 711	68 041	81.4	57.8	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	6	811	480	59.2	.4	X
<b>4213203</b>	<b>Cement, lime, &amp; related products whsle</b> .....	<b>59</b>	<b>X</b>	<b>225 662</b>	<b>X</b>	<b>100.0</b>	<b>88.0</b>
0700	Brick, stone, tile, sand, block, cement, and gravel .....	59	225 662	221 403	98.1	98.1	57.5
0711	Ready-mixed or transit-mixed concrete .....	8	121 113	117 036	96.6	51.9	X
0712	Cement and lime .....	59	225 662	23 690	70.8	10.5	X
0713	Sand, gravel, and crushed stone .....	6	22 863	6 439	28.2	2.9	X
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	37	81 689	74 238	90.9	32.9	X
<b>42133</b>	<b>Roofing, siding, &amp; insulation material whsle</b> .....	<b>293</b>	<b>X</b>	<b>1 339 534</b>	<b>X</b>	<b>100.0</b>	<b>85.1</b>
0620	Plywood and millwork .....	19	144 481	19 462	13.5	1.5	75.2
0623	Gypsum, specialty boards, and treatments .....	7	81 612	3 859	4.7	.3	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	7	46 289	4 000	8.6	.3	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	11	61 623	2 180	3.5	.2	85.1
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	6	36 101	1 088	3.0	.1	X
0720	Roofing, siding, and insulation materials .....	293	1 339 534	1 195 841	89.3	89.3	75.4
0721	Roofing, except wood .....	211	862 512	627 177	72.7	46.8	X
0722	Siding, except wood .....	45	199 266	126 641	63.6	9.5	X
0723	Insulation materials .....	172	885 232	442 022	49.9	33.0	X
0740	Other construction materials .....	22	118 793	11 847	10.0	.9	79.2
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	12	45 514	2 579	5.7	.2	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	11	53 770	8 283	15.4	.6	X
1220	Aluminum shapes, forms, etc. ....	8	99 620	3 195	3.2	.2	X
1700	Hardware .....	11	110 762	17 580	15.9	1.3	20.1
1711	Hand tools (including power driven) .....	7	97 045	12 590	13.0	.9	X
1713	Cutlery .....	7	42 579	4 990	11.7	.4	X
5300	Plastics materials and basic shapes .....	8	113 543	26 395	23.2	2.0	X
9810	Miscellaneous commodities .....	18	102 161	14 165	13.9	1.1	X
9950	Construction receipts .....	6	7 412	3 005	40.5	.2	X
<b>421330</b>	<b>Roofing, siding, &amp; insulation material whsle</b> .....	<b>293</b>	<b>X</b>	<b>1 339 534</b>	<b>X</b>	<b>100.0</b>	<b>85.1</b>
0620	Plywood and millwork .....	19	144 481	19 462	13.5	1.5	75.2
0623	Gypsum, specialty boards, and treatments .....	7	81 612	3 859	4.7	.3	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	7	46 289	4 000	8.6	.3	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	11	61 623	2 180	3.5	.2	85.1
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	6	36 101	1 088	3.0	.1	X
0720	Roofing, siding, and insulation materials .....	293	1 339 534	1 195 841	89.3	89.3	75.4
0721	Roofing, except wood .....	211	862 512	627 177	72.7	46.8	X
0722	Siding, except wood .....	45	199 266	126 641	63.6	9.5	X
0723	Insulation materials .....	172	885 232	442 022	49.9	33.0	X
0740	Other construction materials .....	22	118 793	11 847	10.0	.9	79.2
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	12	45 514	2 579	5.7	.2	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	11	53 770	8 283	15.4	.6	X
1220	Aluminum shapes, forms, etc. ....	8	99 620	3 195	3.2	.2	X
1700	Hardware .....	11	110 762	17 580	15.9	1.3	20.1
1711	Hand tools (including power driven) .....	7	97 045	12 590	13.0	.9	X
1713	Cutlery .....	7	42 579	4 990	11.7	.4	X
5300	Plastics materials and basic shapes .....	8	113 543	26 395	23.2	2.0	X
9810	Miscellaneous commodities .....	18	102 161	14 165	13.9	1.1	X
9950	Construction receipts .....	6	7 412	3 005	40.5	.2	X
<b>4213301</b>	<b>Roofing, siding, &amp; insulation material whsle</b> .....	<b>293</b>	<b>X</b>	<b>1 339 534</b>	<b>X</b>	<b>100.0</b>	<b>85.1</b>
0620	Plywood and millwork .....	19	144 481	19 462	13.5	1.5	75.2
0623	Gypsum, specialty boards, and treatments .....	7	81 612	3 859	4.7	.3	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	7	46 289	4 000	8.6	.3	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	11	61 623	2 180	3.5	.2	85.1
0714	Brick, block, tile, clay/cement sewer pipe, etc. ....	6	36 101	1 088	3.0	.1	X
0720	Roofing, siding, and insulation materials .....	293	1 339 534	1 195 841	89.3	89.3	75.4
0721	Roofing, except wood .....	211	862 512	627 177	72.7	46.8	X
0722	Siding, except wood .....	45	199 266	126 641	63.6	9.5	X
0723	Insulation materials .....	172	885 232	442 022	49.9	33.0	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4213301</b>	<b>Roofing, siding, &amp; insulation material whsle—Con.</b>						
0740	Other construction materials .....	22	118 793	11 847	10.0	.9	79.2
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	12	45 514	2 579	5.7	.2	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	11	53 770	8 283	15.4	.6	X
1220	Aluminum shapes, forms, etc. ....	8	99 620	3 195	3.2	.2	X
1700	Hardware .....	11	110 762	17 580	15.9	1.3	20.1
1711	Hand tools (including power driven) .....	7	97 045	12 590	13.0	.9	X
1713	Cutlery .....	7	42 579	4 990	11.7	.4	X
5300	Plastics materials and basic shapes .....	8	113 543	26 395	23.2	2.0	X
9810	Miscellaneous commodities .....	18	102 161	14 165	13.9	1.1	X
9950	Construction receipts .....	6	7 412	3 005	40.5	.2	X
<b>42139</b>	<b>Other construction materials whsle .....</b>	<b>303</b>	<b>X</b>	<b>966 495</b>	<b>X</b>	<b>100.0</b>	<b>78.0</b>
0200	New and rebuilt automotive parts and supplies .....	11	127 829	9 791	7.7	1.0	X
0530	Flooring and floor coverings .....	11	38 403	8 509	22.2	.9	X
0620	Plywood and millwork .....	20	123 844	15 979	12.9	1.7	36.3
0623	Gypsum, specialty boards, and treatments .....	8	76 858	6 811	8.9	.7	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	13	80 933	4 610	5.7	.5	X
0720	Roofing, siding, and insulation materials .....	18	63 022	12 876	20.4	1.3	69.6
0721	Roofing, except wood .....	10	36 135	5 486	15.2	.6	X
0723	Insulation materials .....	7	41 164	7 167	17.4	.7	X
0730	Flat glass and other construction glass (excluding automotive) .....	50	224 945	199 594	88.7	20.7	X
0740	Other construction materials .....	255	747 063	644 306	86.2	66.7	72.1
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	13	30 204	5 143	17.0	.5	X
0742	Prefabricated buildings and structural assemblies (nonwood) .....	76	264 748	236 225	89.2	24.4	X
0743	Manufactured (mobile) homes .....	9	11 489	9 907	86.2	1.0	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	172	476 021	393 031	82.6	40.7	X
1220	Aluminum shapes, forms, etc. ....	20	57 143	9 668	16.9	1.0	X
1400	Electrical apparatus and equipment .....	7	17 508	2 770	15.8	.3	59.9
1418	Lighting fixtures (residential and commercial) .....	6	15 092	2 045	13.6	.2	X
1500	Electrical appliances, household .....	14	180 156	12 659	7.0	1.3	X
1700	Hardware .....	16	120 061	15 870	13.2	1.6	49.9
1711	Hand tools (including power driven) .....	6	18 107	4 708	26.0	.5	X
1713	Cutlery .....	10	101 957	11 162	10.9	1.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	6	14 234	1 367	9.6	.1	X
6000	Paint, paint supplies, and wallpaper .....	8	18 626	3 022	16.2	.3	X
9700	Service receipts and labor charges (including installed parts) .....	6	6 926	1 539	22.2	.2	54.0
9701	Labor charges for repair work .....	6	6 926	310	4.5	Z	X
9810	Miscellaneous commodities .....	8	15 283	2 501	16.4	.3	X
<b>421390</b>	<b>Other construction materials whsle .....</b>	<b>303</b>	<b>X</b>	<b>966 495</b>	<b>X</b>	<b>100.0</b>	<b>78.0</b>
0200	New and rebuilt automotive parts and supplies .....	11	127 829	9 791	7.7	1.0	X
0530	Flooring and floor coverings .....	11	38 403	8 509	22.2	.9	X
0620	Plywood and millwork .....	20	123 844	15 979	12.9	1.7	36.3
0623	Gypsum, specialty boards, and treatments .....	8	76 858	6 811	8.9	.7	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	13	80 933	4 610	5.7	.5	X
0720	Roofing, siding, and insulation materials .....	18	63 022	12 876	20.4	1.3	69.6
0721	Roofing, except wood .....	10	36 135	5 486	15.2	.6	X
0723	Insulation materials .....	7	41 164	7 167	17.4	.7	X
0730	Flat glass and other construction glass (excluding automotive) .....	50	224 945	199 594	88.7	20.7	X
0740	Other construction materials .....	255	747 063	644 306	86.2	66.7	72.1
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	13	30 204	5 143	17.0	.5	X
0742	Prefabricated buildings and structural assemblies (nonwood) .....	76	264 748	236 225	89.2	24.4	X
0743	Manufactured (mobile) homes .....	9	11 489	9 907	86.2	1.0	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	172	476 021	393 031	82.6	40.7	X
1220	Aluminum shapes, forms, etc. ....	20	57 143	9 668	16.9	1.0	X
1400	Electrical apparatus and equipment .....	7	17 508	2 770	15.8	.3	59.9
1418	Lighting fixtures (residential and commercial) .....	6	15 092	2 045	13.6	.2	X
1500	Electrical appliances, household .....	14	180 156	12 659	7.0	1.3	X
1700	Hardware .....	16	120 061	15 870	13.2	1.6	49.9
1711	Hand tools (including power driven) .....	6	18 107	4 708	26.0	.5	X
1713	Cutlery .....	10	101 957	11 162	10.9	1.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	6	14 234	1 367	9.6	.1	X
6000	Paint, paint supplies, and wallpaper .....	8	18 626	3 022	16.2	.3	X
9700	Service receipts and labor charges (including installed parts) .....	6	6 926	1 539	22.2	.2	54.0
9701	Labor charges for repair work .....	6	6 926	310	4.5	Z	X
9810	Miscellaneous commodities .....	8	15 283	2 501	16.4	.3	X
<b>4213901</b>	<b>Flat glass &amp; other construction glass whsle .....</b>	<b>49</b>	<b>X</b>	<b>220 957</b>	<b>X</b>	<b>100.0</b>	<b>87.6</b>
0620	Plywood and millwork .....	6	19 895	3 791	19.1	1.7	X
0730	Flat glass and other construction glass (excluding automotive) .....	49	220 957	199 520	90.3	90.3	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4213902</b>	<b>Other construction materials whsle</b>	<b>254</b>	<b>X</b>	<b>745 538</b>	<b>X</b>	<b>100.0</b>	<b>75.2</b>
0200	New and rebuilt automotive parts and supplies	9	110 725	3 070	2.8	.4	X
0530	Flooring and floor coverings	10	35 987	8 268	23.0	1.1	X
0620	Plywood and millwork	14	103 949	12 188	11.7	1.6	24.8
0623	Gypsum, specialty boards, and treatments	8	76 858	6 811	8.9	.9	X
0624	Wood millwork (doors, windows, cabinets, etc.)	10	76 106	4 405	5.8	.6	X
0720	Roofing, siding, and insulation materials	18	63 022	12 876	20.4	1.7	67.1
0721	Roofing, except wood	10	36 135	5 486	15.2	.7	X
0723	Insulation materials	7	41 164	7 167	17.4	1.0	X
0740	Other construction materials	254	745 538	644 001	86.4	86.4	69.5
0741	Rain-carrying equipment (down spouts, gutters, etc.)	13	30 204	5 143	17.0	.7	X
0742	Prefabricated buildings and structural assemblies (nonwood)	76	264 748	236 225	89.2	31.7	X
0743	Manufactured (mobile) homes	9	11 489	9 907	86.2	1.3	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	171	474 496	392 726	82.8	52.7	X
1220	Aluminum shapes, forms, etc.	15	27 676	4 171	15.1	.6	X
1400	Electrical apparatus and equipment	6	15 092	2 045	13.6	.3	51.4
1418	Lighting fixtures (residential and commercial)	6	15 092	2 045	13.6	.3	X
1500	Electrical appliances, household	14	180 156	12 659	7.0	1.7	X
1700	Hardware	13	114 808	15 221	13.3	2.0	50.7
1711	Hand tools (including power driven)	6	18 107	4 708	26.0	.6	X
1713	Cutlery	7	96 704	10 513	10.9	1.4	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	6	14 234	1 367	9.6	.2	X
6000	Paint, paint supplies, and wallpaper	7	16 210	2 539	15.7	.3	X
9810	Miscellaneous commodities	6	7 839	1 877	23.9	.3	X
<b>4214</b>	<b>Professional &amp; commercial equipment &amp; supplies whsle</b>	<b>3 825</b>	<b>X</b>	<b>17 418 779</b>	<b>X</b>	<b>100.0</b>	<b>72.9</b>
0400	Household and lawn furniture	7	51 756	7 245	14.0	Z	X
0420	Office and business furniture	52	751 002	115 157	15.3	.7	31.1
0421	New office furniture (wooden and metal)	34	437 745	73 868	16.9	.4	X
0422	New store and restaurant furniture	8	110 875	7 952	7.2	Z	X
0530	Flooring and floor coverings	6	87 984	14 013	15.9	.1	72.9
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	6	87 984	13 198	15.0	.1	X
0540	Other home furnishings	17	91 683	5 731	6.3	Z	X
0800	Photographic equipment and supplies (excluding video)	112	376 641	184 110	48.9	1.1	19.0
0811	Still picture photographic equipment	46	128 312	49 199	38.3	.3	X
0812	Motion picture photographic equipment	9	19 495	18 443	94.6	.1	X
0813	Photographic film	19	56 595	12 088	21.4	.1	X
0814	Developing supplies (excluding film)	36	89 167	6 536	7.3	Z	X
0815	Other photographic equipment and supplies	79	146 362	89 403	61.1	.5	X
0900	Office equipment	443	2 571 416	1 417 226	55.1	8.1	40.5
0911	Typewriters and dedicated word processors	33	527 699	43 277	8.2	.2	X
0912	Calculators and accounting machines	46	1 326 939	204 822	15.4	1.2	X
0913	Copying machines and equipment	409	1 828 511	1 158 276	63.3	6.7	X
0915	Mailing, letter handling, and addressing machines	16	36 519	10 847	29.7	.1	X
0920	New computer equipment	696	7 326 344	5 295 747	72.3	30.4	56.8
0921	Computers	446	5 145 951	2 682 514	52.1	15.4	X
0922	Computer storage devices	277	2 807 612	628 932	22.4	3.6	X
0923	Computer printers	264	1 890 716	369 568	19.5	2.1	X
0924	Other computer peripheral equipment	476	4 928 346	1 612 188	32.7	9.3	X
0930	Used computer equipment	71	142 722	87 533	61.3	.5	X
0950	Computer software (packaged)	309	3 704 991	845 643	22.8	4.9	X
0960	Restaurant and hotel equipment and supplies	465	2 281 776	2 055 940	90.1	11.8	X
0970	Store machines and equipment	170	546 289	451 168	82.6	2.6	49.7
0971	Vending machines	18	40 461	39 286	97.1	.2	X
0972	Other store machines and equipment	145	489 250	410 945	84.0	2.4	X
1000	Medical, hospital, and surgical supplies	1 444	4 421 748	4 104 602	92.8	23.6	65.2
1011	Surgical and medical instruments and equipment	869	2 449 398	1 652 332	67.5	9.5	X
1012	Orthopedic, and prosthetic appliances and supplies	591	1 942 628	1 529 043	78.7	8.8	X
1013	Other surgical, medical, and hospital supplies	553	1 584 154	893 332	56.4	5.1	X
1020	Dental supplies	101	338 413	260 928	77.1	1.5	48.4
1021	Equipment (chairs, x-rays, cabinets, etc.)	47	154 754	126 497	81.7	.7	X
1022	Instruments and other supplies	76	209 587	134 431	64.1	.8	X
1030	Optical and ophthalmic goods	179	309 539	264 019	85.3	1.5	69.7
1031	Ophthalmic goods	76	115 134	94 232	81.8	.5	X
1032	Prescription grinding	7	44 159	7 903	17.9	Z	X
1033	Optometric equipment and supplies	30	46 659	29 889	64.1	.2	X
1034	Optical goods, n.e.c. (excluding cameras)	76	160 741	130 596	81.2	.8	X
1040	Religious and school supplies	58	181 322	156 098	86.1	.9	60.5
1041	Religious supplies	14	76 440	33 801	44.2	.2	X
1042	School supplies	41	141 535	121 447	85.8	.7	X
1050	Other professional equipment and supplies	337	833 410	638 662	76.6	3.7	54.8
1051	Architects' equipment and supplies	12	39 629	23 237	58.6	.1	X
1053	Engineers' equipment and supplies	30	126 128	59 345	47.1	.3	X
1054	Laboratory equipment	156	376 668	182 586	48.5	1.0	X
1055	Scientific instruments	171	417 846	241 890	57.9	1.4	X
1056	Veterinarians' equipment and supplies	25	108 672	40 478	37.2	.2	X
1057	Professional equipment and supplies, n.e.c.	68	130 801	86 273	66.0	.5	X

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					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4214</b>	<b>Professional &amp; commercial equipment &amp; supplies whsle—Con.</b>						
1400	Electrical apparatus and equipment .....	50	247 003	40 047	16.2	.2	17.4
1419	Industrial controls .....	19	153 839	16 485	10.7	.1	X
1500	Electrical appliances, household .....	47	2 003 677	147 896	7.4	.8	25.7
1511	Televisions .....	14	1 487 665	48 061	3.2	.3	X
1512	Radios, stereos, and CD players .....	8	236 934	55 481	23.4	.3	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	6	138 799	9 305	6.7	.1	X
1600	Electronic parts and equipment, except communication .....	59	1 196 846	345 615	28.9	2.0	17.1
1618	Electronic parts and equipment, n.e.c. ....	27	1 080 996	317 441	29.4	1.8	X
1650	Communication equipment and supplies .....	77	1 472 422	140 931	9.6	.8	35.1
1651	Telephones .....	52	1 283 678	65 410	5.1	.4	X
1652	Other electronic communication equipment .....	46	1 192 242	60 794	5.1	.3	X
1653	Other electrical communication equipment .....	17	336 812	14 660	4.4	.1	X
1700	Hardware .....	31	421 621	55 647	13.2	.3	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	7	26 067	3 601	13.8	Z	X
2000	Refrigeration equipment and supplies .....	53	310 008	51 622	16.7	.3	4.7
2011	Commercial refrigerators (reach-in and walk-in) .....	47	254 658	33 574	13.2	.2	X
2012	Unit coolers for commercial refrigerators .....	14	102 481	6 993	6.8	Z	X
2014	Refrigerants .....	15	18 845	1 841	9.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	17	778 431	101 807	13.1	.6	3.2
2326	New controlling, recording, and indicating instruments and access .....	12	738 372	97 451	13.2	.6	X
2460	Other industrial supplies .....	7	14 377	1 744	12.1	Z	X
2520	Custodial (janitors') equipment and supplies .....	13	78 060	27 642	35.4	.2	9.0
2522	Custodial equipment—nonpower equipment .....	8	67 147	6 838	10.2	Z	X
2523	Custodial supplies .....	8	67 147	20 507	30.5	.1	X
3100	Musical instruments and supplies .....	6	16 741	1 391	8.3	Z	X
3200	Printing and writing paper .....	24	85 367	7 687	9.0	Z	X
3300	Stationery, office supplies and greeting cards .....	52	337 956	46 642	13.8	.3	18.7
3311	Business forms .....	13	108 785	4 760	4.4	Z	X
3312	Stationery, photocopy paper, and typing paper .....	14	85 513	3 139	3.7	Z	X
3313	Inked ribbons, carbon paper, pens and pencils .....	15	65 887	2 153	3.3	Z	X
3314	Toner and cartridges .....	18	43 742	666	1.5	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	26	258 681	29 650	11.5	.2	X
3400	Industrial and personal services paper and plastics .....	12	29 704	5 944	20.0	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	16	54 802	28 850	52.6	.2	.1
3515	Other toiletries and druggists' sundries .....	9	46 360	26 547	57.3	.2	X
3800	Men's and boys' wear .....	10	8 728	2 037	23.3	Z	X
4200	Dairy products (excluding dried or canned) .....	6	35 022	8 270	23.6	Z	X
4300	Poultry and poultry products .....	6	28 032	4 689	16.7	Z	X
4860	Other grocery specialties .....	6	15 477	2 340	15.1	Z	X
5300	Plastics materials and basic shapes .....	7	53 278	9 214	17.3	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	27	61 129	7 498	12.3	Z	10.4
5335	Detergents and soaps .....	10	6 303	765	12.1	Z	X
6120	Art goods (including novelties and souvenirs) .....	7	14 443	1 073	7.4	Z	X
9700	Service receipts and labor charges (including installed parts) .....	208	660 356	83 242	12.6	.5	60.5
9701	Labor charges for repair work .....	140	473 819	37 684	8.0	.2	X
9702	Parts installed in repair work .....	90	363 640	14 311	3.9	.1	X
9703	Other service receipts and labor charges—Specify .....	77	217 831	29 808	13.7	.2	X
9720	Receipts for service contracts .....	86	951 840	110 887	11.7	.6	X
9740	Receipts for installing equipment .....	74	271 046	8 910	3.3	.1	X
9810	Miscellaneous commodities .....	70	316 620	34 188	10.8	.2	X
9930	Sales of integrated systems which you wrote or modified software .....	10	154 499	3 638	2.4	Z	X
9940	Rental and leasing receipts .....	60	131 776	6 866	5.2	Z	40.3
9941	Computer rental and leasing receipts .....	7	11 155	145	1.3	Z	X
9942	Photocopying machine rental .....	23	42 257	3 363	8.0	Z	X
9943	Other office machine rental receipts .....	8	37 350	919	2.5	Z	X
9960	Custom software (designed to customer specifications) .....	14	221 693	16 712	7.5	.1	X
<b>42141</b>	<b>Photographic equipment &amp; supplies whsle .....</b>	<b>98</b>	<b>X</b>	<b>228 240</b>	<b>X</b>	<b>100.0</b>	<b>76.5</b>
0540	Other home furnishings .....	8	33 162	1 672	5.0	.7	X
0800	Photographic equipment and supplies (excluding video) .....	98	228 240	175 669	77.0	77.0	33.7
0811	Still picture photographic equipment .....	46	128 312	49 199	38.3	21.6	X
0812	Motion picture photographic equipment .....	9	19 495	18 443	94.6	8.1	X
0813	Photographic film .....	19	56 595	12 088	21.4	5.3	X
0814	Developing supplies (excluding film) .....	36	89 167	6 536	7.3	2.9	X
0815	Other photographic equipment and supplies .....	79	146 362	89 403	61.1	39.2	X
1500	Electrical appliances, household .....	7	57 744	17 601	30.5	7.7	X
<b>421410</b>	<b>Photographic equipment &amp; supplies whsle .....</b>	<b>98</b>	<b>X</b>	<b>228 240</b>	<b>X</b>	<b>100.0</b>	<b>76.5</b>
0540	Other home furnishings .....	8	33 162	1 672	5.0	.7	X
0800	Photographic equipment and supplies (excluding video) .....	98	228 240	175 669	77.0	77.0	33.7
0811	Still picture photographic equipment .....	46	128 312	49 199	38.3	21.6	X
0812	Motion picture photographic equipment .....	9	19 495	18 443	94.6	8.1	X
0813	Photographic film .....	19	56 595	12 088	21.4	5.3	X
0814	Developing supplies (excluding film) .....	36	89 167	6 536	7.3	2.9	X
0815	Other photographic equipment and supplies .....	79	146 362	89 403	61.1	39.2	X
1500	Electrical appliances, household .....	7	57 744	17 601	30.5	7.7	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42142</b>	<b>Office equipment whsle</b> .....	<b>404</b>	<b>X</b>	<b>1 595 240</b>	<b>X</b>	<b>100.0</b>	<b>60.5</b>
0420	Office and business furniture .....	19	135 891	48 068	35.4	3.0	30.2
0421	New office furniture (wooden and metal) .....	19	135 891	48 068	35.4	3.0	X
0900	Office equipment .....	404	1 595 240	1 257 331	78.8	78.8	34.7
0911	Typewriters and dedicated word processors .....	20	254 474	28 317	11.1	1.8	X
0912	Calculators and accounting machines .....	16	364 384	77 474	21.3	4.9	X
0913	Copying machines and equipment .....	392	1 545 425	1 141 744	73.9	71.6	X
0915	Mailing, letter handling, and addressing machines .....	9	27 487	9 796	35.6	.6	X
0920	New computer equipment .....	49	480 713	94 561	19.7	5.9	40.5
0921	Computers .....	15	70 044	11 039	15.8	.7	X
0923	Computer printers .....	38	165 396	18 153	11.0	1.1	X
0924	Other computer peripheral equipment .....	16	358 629	39 316	11.0	2.5	X
0970	Store machines and equipment .....	6	10 674	328	3.1	Z	X
1400	Electrical apparatus and equipment .....	9	27 528	4 945	18.0	.3	X
1500	Electrical appliances, household .....	12	50 927	11 113	21.8	.7	X
1600	Electronic parts and equipment, except communication .....	12	38 162	5 026	13.2	.3	X
1650	Communication equipment and supplies .....	19	217 461	16 773	7.7	1.1	17.1
1651	Telephones .....	19	217 461	7 143	3.3	.4	X
1652	Other electronic communication equipment .....	9	169 212	4 806	2.8	.3	X
1653	Other electrical communication equipment .....	9	169 212	4 806	2.8	.3	X
3100	Musical instruments and supplies .....	6	16 741	1 391	8.3	.1	X
3200	Printing and writing paper .....	13	62 250	5 504	8.8	.3	X
3300	Stationery, office supplies and greeting cards .....	31	212 440	21 652	10.2	1.4	15.8
3311	Business forms .....	9	53 872	378	.7	Z	X
3312	Stationery, photocopy paper, and typing paper .....	12	38 686	247	.6	Z	X
3313	Inked ribbons, carbon paper, pens and pencils .....	12	56 462	332	.6	Z	X
3314	Toner and cartridges .....	16	41 628	563	1.4	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	20	188 152	20 132	10.7	1.3	X
9700	Service receipts and labor charges (including installed parts) .....	46	93 651	10 024	10.7	.6	55.2
9701	Labor charges for repair work .....	30	62 979	4 251	6.8	.3	X
9702	Parts installed in repair work .....	19	23 962	1 946	8.1	.1	X
9703	Other service receipts and labor charges—Specify .....	17	29 985	3 827	12.8	.2	X
9720	Receipts for service contracts .....	19	51 895	8 822	17.0	.6	X
9740	Receipts for installing equipment .....	6	2 900	592	20.4	Z	X
9810	Miscellaneous commodities .....	24	140 202	5 362	3.8	.3	X
9940	Rental and leasing receipts .....	29	75 883	4 199	5.5	.3	53.9
9942	Photocopying machine rental .....	22	40 395	3 285	8.1	.2	X
9943	Other office machine rental receipts .....	7	35 488	913	2.6	.1	X
<b>421420</b>	<b>Office equipment whsle</b> .....	<b>404</b>	<b>X</b>	<b>1 595 240</b>	<b>X</b>	<b>100.0</b>	<b>60.5</b>
0420	Office and business furniture .....	19	135 891	48 068	35.4	3.0	30.2
0421	New office furniture (wooden and metal) .....	19	135 891	48 068	35.4	3.0	X
0900	Office equipment .....	404	1 595 240	1 257 331	78.8	78.8	34.7
0911	Typewriters and dedicated word processors .....	20	254 474	28 317	11.1	1.8	X
0912	Calculators and accounting machines .....	16	364 384	77 474	21.3	4.9	X
0913	Copying machines and equipment .....	392	1 545 425	1 141 744	73.9	71.6	X
0915	Mailing, letter handling, and addressing machines .....	9	27 487	9 796	35.6	.6	X
0920	New computer equipment .....	49	480 713	94 561	19.7	5.9	40.5
0921	Computers .....	15	70 044	11 039	15.8	.7	X
0923	Computer printers .....	38	165 396	18 153	11.0	1.1	X
0924	Other computer peripheral equipment .....	16	358 629	39 316	11.0	2.5	X
0970	Store machines and equipment .....	6	10 674	328	3.1	Z	X
1400	Electrical apparatus and equipment .....	9	27 528	4 945	18.0	.3	X
1500	Electrical appliances, household .....	12	50 927	11 113	21.8	.7	X
1600	Electronic parts and equipment, except communication .....	12	38 162	5 026	13.2	.3	X
1650	Communication equipment and supplies .....	19	217 461	16 773	7.7	1.1	17.1
1651	Telephones .....	19	217 461	7 143	3.3	.4	X
1652	Other electronic communication equipment .....	9	169 212	4 806	2.8	.3	X
1653	Other electrical communication equipment .....	9	169 212	4 806	2.8	.3	X
3100	Musical instruments and supplies .....	6	16 741	1 391	8.3	.1	X
3200	Printing and writing paper .....	13	62 250	5 504	8.8	.3	X
3300	Stationery, office supplies and greeting cards .....	31	212 440	21 652	10.2	1.4	15.8
3311	Business forms .....	9	53 872	378	.7	Z	X
3312	Stationery, photocopy paper, and typing paper .....	12	38 686	247	.6	Z	X
3313	Inked ribbons, carbon paper, pens and pencils .....	12	56 462	332	.6	Z	X
3314	Toner and cartridges .....	16	41 628	563	1.4	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	20	188 152	20 132	10.7	1.3	X
9700	Service receipts and labor charges (including installed parts) .....	46	93 651	10 024	10.7	.6	55.2
9701	Labor charges for repair work .....	30	62 979	4 251	6.8	.3	X
9702	Parts installed in repair work .....	19	23 962	1 946	8.1	.1	X
9703	Other service receipts and labor charges—Specify .....	17	29 985	3 827	12.8	.2	X
9720	Receipts for service contracts .....	19	51 895	8 822	17.0	.6	X
9740	Receipts for installing equipment .....	6	2 900	592	20.4	Z	X
9810	Miscellaneous commodities .....	24	140 202	5 362	3.8	.3	X
9940	Rental and leasing receipts .....	29	75 883	4 199	5.5	.3	53.9
9942	Photocopying machine rental .....	22	40 395	3 285	8.1	.2	X
9943	Other office machine rental receipts .....	7	35 488	913	2.6	.1	X

See footnotes at end of table.



**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42143</b>	<b>Computer &amp; computer peripheral equipment &amp; software wholesaler</b>	<b>757</b>	<b>X</b>	<b>7 345 635</b>	<b>X</b>	<b>100.0</b>	<b>64.1</b>
0420	Office and business furniture	13	476 356	47 085	9.9	.6	X
0900	Office equipment	38	975 916	159 893	16.4	2.2	33.8
0911	Typewriters and dedicated word processors	13	273 225	14 960	5.5	.2	X
0912	Calculators and accounting machines	30	962 555	127 348	13.2	1.7	X
0913	Copying machines and equipment	16	283 086	16 532	5.8	.2	X
0915	Mailing, letter handling, and addressing machines	7	9 032	1 051	11.6	Z	X
0920	New computer equipment	626	6 765 560	5 193 699	76.8	70.7	50.8
0921	Computers	431	5 075 907	2 671 475	52.6	36.4	X
0922	Computer storage devices	273	2 503 698	602 881	24.1	8.2	X
0923	Computer printers	215	1 708 127	349 010	20.4	4.8	X
0924	Other computer peripheral equipment	457	4 544 359	1 570 333	34.6	21.4	X
0930	Used computer equipment	65	136 659	87 117	63.7	1.2	X
0950	Computer software (packaged)	289	3 330 124	814 000	24.4	11.1	X
1400	Electrical apparatus and equipment	21	137 460	11 898	8.7	.2	14.8
1419	Industrial controls	11	114 463	9 639	8.4	.1	X
1500	Electrical appliances, household	26	1 885 865	117 813	6.2	1.6	24.4
1511	Televisions	14	1 487 665	48 061	3.2	.7	X
1512	Radios, stereos, and CD players	8	236 934	55 481	23.4	.8	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	6	138 799	9 305	6.7	.1	X
1600	Electronic parts and equipment, except communication	30	1 087 239	318 294	29.3	4.3	16.4
1618	Electronic parts and equipment, n.e.c.	27	1 080 996	317 441	29.4	4.3	X
1650	Communication equipment and supplies	55	1 250 007	122 924	9.8	1.7	33.9
1651	Telephones	30	1 061 263	57 033	5.4	.8	X
1652	Other electronic communication equipment	37	1 023 030	55 988	5.5	.8	X
1653	Other electrical communication equipment	8	167 600	9 854	5.9	.1	X
1700	Hardware	18	359 419	38 911	10.8	.5	X
2320	General-purpose industrial machinery, equipment, and parts	13	772 733	100 143	13.0	1.4	2.6
2326	New controlling, recording, and indicating instruments and access	8	732 674	95 787	13.1	1.3	X
3200	Printing and writing paper	11	23 117	2 183	9.4	Z	X
3300	Stationery, office supplies and greeting cards	9	37 913	7 422	19.6	.1	X
9700	Service receipts and labor charges (including installed parts)	82	338 658	31 036	9.2	.4	62.7
9701	Labor charges for repair work	58	265 983	15 882	6.0	.2	X
9702	Parts installed in repair work	32	234 669	6 102	2.6	.1	X
9703	Other service receipts and labor charges—Specify	31	93 028	9 038	9.7	.1	X
9720	Receipts for service contracts	55	881 212	100 659	11.4	1.4	X
9740	Receipts for installing equipment	35	207 824	4 478	2.2	.1	X
9810	Miscellaneous commodities	19	105 469	11 026	10.5	.2	X
9930	Sales of integrated systems which you wrote or modified software	10	154 499	3 638	2.4	.1	X
9940	Rental and leasing receipts	7	11 155	229	2.1	Z	64.1
9941	Computer rental and leasing receipts	7	11 155	145	1.3	Z	X
9960	Custom software (designed to customer specifications)	14	221 693	16 712	7.5	.2	X
<b>421430</b>	<b>Computer &amp; computer peripheral equipment &amp; software wholesaler</b>	<b>757</b>	<b>X</b>	<b>7 345 635</b>	<b>X</b>	<b>100.0</b>	<b>64.1</b>
0420	Office and business furniture	13	476 356	47 085	9.9	.6	X
0900	Office equipment	38	975 916	159 893	16.4	2.2	33.8
0911	Typewriters and dedicated word processors	13	273 225	14 960	5.5	.2	X
0912	Calculators and accounting machines	30	962 555	127 348	13.2	1.7	X
0913	Copying machines and equipment	16	283 086	16 532	5.8	.2	X
0915	Mailing, letter handling, and addressing machines	7	9 032	1 051	11.6	Z	X
0920	New computer equipment	626	6 765 560	5 193 699	76.8	70.7	50.8
0921	Computers	431	5 075 907	2 671 475	52.6	36.4	X
0922	Computer storage devices	273	2 503 698	602 881	24.1	8.2	X
0923	Computer printers	215	1 708 127	349 010	20.4	4.8	X
0924	Other computer peripheral equipment	457	4 544 359	1 570 333	34.6	21.4	X
0930	Used computer equipment	65	136 659	87 117	63.7	1.2	X
0950	Computer software (packaged)	289	3 330 124	814 000	24.4	11.1	X
1400	Electrical apparatus and equipment	21	137 460	11 898	8.7	.2	14.8
1419	Industrial controls	11	114 463	9 639	8.4	.1	X
1500	Electrical appliances, household	26	1 885 865	117 813	6.2	1.6	24.4
1511	Televisions	14	1 487 665	48 061	3.2	.7	X
1512	Radios, stereos, and CD players	8	236 934	55 481	23.4	.8	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	6	138 799	9 305	6.7	.1	X
1600	Electronic parts and equipment, except communication	30	1 087 239	318 294	29.3	4.3	16.4
1618	Electronic parts and equipment, n.e.c.	27	1 080 996	317 441	29.4	4.3	X
1650	Communication equipment and supplies	55	1 250 007	122 924	9.8	1.7	33.9
1651	Telephones	30	1 061 263	57 033	5.4	.8	X
1652	Other electronic communication equipment	37	1 023 030	55 988	5.5	.8	X
1653	Other electrical communication equipment	8	167 600	9 854	5.9	.1	X
1700	Hardware	18	359 419	38 911	10.8	.5	X
2320	General-purpose industrial machinery, equipment, and parts	13	772 733	100 143	13.0	1.4	2.6
2326	New controlling, recording, and indicating instruments and access	8	732 674	95 787	13.1	1.3	X
3200	Printing and writing paper	11	23 117	2 183	9.4	Z	X
3300	Stationery, office supplies and greeting cards	9	37 913	7 422	19.6	.1	X
9700	Service receipts and labor charges (including installed parts)	82	338 658	31 036	9.2	.4	62.7
9701	Labor charges for repair work	58	265 983	15 882	6.0	.2	X
9702	Parts installed in repair work	32	234 669	6 102	2.6	.1	X
9703	Other service receipts and labor charges—Specify	31	93 028	9 038	9.7	.1	X
9720	Receipts for service contracts	55	881 212	100 659	11.4	1.4	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421430</b>	<b>Computer &amp; computer peripheral equipment &amp; software whse —Con.</b>						
9740	Receipts for installing equipment . . . . .	35	207 824	4 478	2.2	.	X
9810	Miscellaneous commodities . . . . .	19	105 469	11 026	10.5	.2	X
9930	Sales of integrated systems which you wrote or modified software . . . . .	10	154 499	3 638	2.4	.1	X
9940	Rental and leasing receipts . . . . .	7	11 155	229	2.1	Z	64.1
9941	Computer rental and leasing receipts . . . . .	7	11 155	145	1.3	Z	X
9960	Custom software (designed to customer specifications) . . . . .	14	221 693	16 712	7.5	.2	X
<b>4214301</b>	<b>Computer &amp; peripheral equipment whse</b>	<b>609</b>	<b>X</b>	<b>6 670 157</b>	<b>X</b>	<b>100.0</b>	<b>61.8</b>
0420	Office and business furniture . . . . .	11	470 824	46 808	9.9	.7	X
0900	Office equipment . . . . .	36	970 384	158 511	16.3	2.4	32.4
0911	Typewriters and dedicated word processors . . . . .	13	273 225	14 960	5.5	.2	X
0912	Calculators and accounting machines . . . . .	28	957 023	126 517	13.2	1.9	X
0913	Copying machines and equipment . . . . .	16	283 086	16 532	5.8	.2	X
0920	New computer equipment . . . . .	588	6 621 008	5 161 208	78.0	77.4	48.8
0921	Computers . . . . .	404	4 960 552	2 645 696	53.3	39.7	X
0922	Computer storage devices . . . . .	265	2 491 229	602 527	24.2	9.0	X
0923	Computer printers . . . . .	200	1 662 714	346 623	20.8	5.2	X
0924	Other computer peripheral equipment . . . . .	427	4 479 840	1 566 362	35.0	23.5	X
0930	Used computer equipment . . . . .	65	136 659	87 117	63.7	1.3	X
0950	Computer software (packaged) . . . . .	141	2 654 646	230 412	8.7	3.5	X
1400	Electrical apparatus and equipment . . . . .	21	137 460	11 898	8.7	.2	14.2
1419	Industrial controls . . . . .	11	114 463	9 639	8.4	.1	X
1500	Electrical appliances, household . . . . .	25	1 880 429	115 773	6.2	1.7	23.3
1511	Televisions . . . . .	13	1 482 229	47 386	3.2	.7	X
1512	Radios, stereos, and CD players . . . . .	7	231 498	54 806	23.7	.8	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) . . . . .	6	138 799	9 305	6.7	.1	X
1600	Electronic parts and equipment, except communication . . . . .	24	1 047 330	310 924	29.7	4.7	15.3
1618	Electronic parts and equipment, n.e.c. . . . .	24	1 047 330	310 924	29.7	4.7	X
1650	Communication equipment and supplies . . . . .	54	1 245 004	122 875	9.9	1.8	33.0
1651	Telephones . . . . .	30	1 061 283	57 033	5.4	.9	X
1652	Other electronic communication equipment . . . . .	37	1 023 030	55 988	5.5	.8	X
1653	Other electrical communication equipment . . . . .	8	167 600	9 854	5.9	.1	X
1700	Hardware . . . . .	18	359 419	38 911	10.8	.6	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	10	766 144	99 095	12.9	1.5	X
3200	Printing and writing paper . . . . .	11	23 117	2 183	9.4	Z	X
3300	Stationery, office supplies and greeting cards . . . . .	7	35 799	7 212	20.1	.1	X
9700	Service receipts and labor charges (including installed parts) . . . . .	59	275 453	24 426	8.9	.4	61.6
9701	Labor charges for repair work . . . . .	46	256 156	14 977	5.8	.2	X
9702	Parts installed in repair work . . . . .	32	234 669	6 102	2.6	.1	X
9703	Other service receipts and labor charges—Specify . . . . .	15	33 980	3 333	9.8	.1	X
9720	Receipts for service contracts . . . . .	39	794 988	77 693	9.8	1.2	X
9740	Receipts for installing equipment . . . . .	27	170 730	3 228	1.9	Z	X
9810	Miscellaneous commodities . . . . .	14	70 828	8 122	11.5	.1	X
9930	Sales of integrated systems which you wrote or modified software . . . . .	8	149 165	3 324	2.2	.1	X
9940	Rental and leasing receipts . . . . .	6	10 249	202	2.0	Z	61.8
9941	Computer rental and leasing receipts . . . . .	6	10 249	118	1.2	Z	X
9960	Custom software (designed to customer specifications) . . . . .	10	178 470	6 953	3.9	.1	X
<b>42143011</b>	<b>Computers &amp; peripheral equipment for resale</b>	<b>320</b>	<b>X</b>	<b>4 896 105</b>	<b>X</b>	<b>100.0</b>	<b>57.1</b>
0420	Office and business furniture . . . . .	6	295 361	27 669	9.4	.6	X
0900	Office equipment . . . . .	24	948 683	155 997	16.4	3.2	X
0920	New computer equipment . . . . .	305	4 867 710	3 686 377	75.7	75.3	X
0930	Used computer equipment . . . . .	42	88 270	56 790	64.3	1.2	X
0950	Computer software (packaged) . . . . .	62	2 209 985	196 076	8.9	4.0	X
1400	Electrical apparatus and equipment . . . . .	7	22 116	2 176	9.8	Z	X
1500	Electrical appliances, household . . . . .	22	1 845 712	111 690	6.1	2.3	X
1600	Electronic parts and equipment, except communication . . . . .	8	903 535	271 356	30.0	5.5	X
1650	Communication equipment and supplies . . . . .	27	1 067 912	92 577	8.7	1.9	X
1700	Hardware . . . . .	9	303 847	32 735	10.8	.7	X
3200	Printing and writing paper . . . . .	8	15 572	1 984	12.7	Z	X
9700	Service receipts and labor charges (including installed parts) . . . . .	22	32 229	7 818	24.3	.2	X
9720	Receipts for service contracts . . . . .	6	62 914	3 235	5.1	.1	X
9810	Miscellaneous commodities . . . . .	9	44 513	5 980	13.4	.1	X
<b>42143012</b>	<b>Computers &amp; peripheral equipment for end use</b>	<b>289</b>	<b>X</b>	<b>1 774 052</b>	<b>X</b>	<b>100.0</b>	<b>74.9</b>
0900	Office equipment . . . . .	12	21 701	2 514	11.6	.1	57.7
0913	Copying machines and equipment . . . . .	7	18 201	1 779	9.8	.1	X
0920	New computer equipment . . . . .	283	1 753 298	1 474 831	84.1	83.1	58.9
0921	Computers . . . . .	216	1 530 508	1 147 704	75.0	64.7	X
0922	Computer storage devices . . . . .	125	638 192	120 332	18.9	6.8	X
0923	Computer printers . . . . .	115	486 276	29 278	6.0	1.7	X
0924	Other computer peripheral equipment . . . . .	174	769 166	177 517	23.1	10.0	X
0930	Used computer equipment . . . . .	23	48 389	30 327	62.7	1.7	X
0950	Computer software (packaged) . . . . .	79	444 661	34 336	7.7	1.9	X
1400	Electrical apparatus and equipment . . . . .	14	115 344	9 722	8.4	.5	19.5
1419	Industrial controls . . . . .	11	114 463	9 639	8.4	.5	X
1600	Electronic parts and equipment, except communication . . . . .	16	143 795	39 568	27.5	2.2	11.1
1618	Electronic parts and equipment, n.e.c. . . . .	16	143 795	39 568	27.5	2.2	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42143012</b>	<b>Computers &amp; peripheral equipment for end use—Con.</b>						
1650	Communication equipment and supplies	27	177 092	30 298	17.1	1.7	12.3
1651	Telephones	6	2 918	291	10.0	Z	X
1652	Other electronic communication equipment	21	174 174	20 153	11.6	1.1	X
1653	Other electrical communication equipment	8	167 600	9 854	5.9	.6	X
1700	Hardware	9	55 572	6 176	11.1	.3	X
9700	Service receipts and labor charges (including installed parts)	37	243 224	16 608	6.8	.9	74.7
9701	Labor charges for repair work	31	229 420	11 329	4.9	.6	X
9702	Parts installed in repair work	24	214 117	4 715	2.2	.3	X
9703	Other service receipts and labor charges—Specify	6	12 546	562	4.5	Z	X
9720	Receipts for service contracts	33	732 074	74 458	10.2	4.2	X
9740	Receipts for installing equipment	26	170 526	3 218	1.9	.2	X
9930	Sales of integrated systems which you wrote or modified software	8	149 165	3 324	2.2	.2	X
9960	Custom software (designed to customer specifications)	6	168 818	6 335	3.8	.4	X
<b>4214302</b>	<b>Computer software (packaged) whsle</b>	<b>148</b>	<b>X</b>	<b>675 478</b>	<b>X</b>	<b>100.0</b>	<b>86.3</b>
0920	New computer equipment	38	144 552	32 491	22.5	4.8	X
0950	Computer software (packaged)	148	675 478	583 588	86.4	86.4	X
1600	Electronic parts and equipment, except communication	6	39 909	7 370	18.5	1.1	X
9700	Service receipts and labor charges (including installed parts)	23	63 205	6 610	10.5	1.0	X
9720	Receipts for service contracts	16	86 224	22 966	26.6	3.4	X
9740	Receipts for installing equipment	8	37 094	1 250	3.4	.2	X
<b>42144</b>	<b>Other commercial equipment whsle</b>	<b>594</b>	<b>X</b>	<b>2 686 765</b>	<b>X</b>	<b>100.0</b>	<b>80.9</b>
0420	Office and business furniture	12	133 524	19 013	14.2	.7	61.3
0421	New office furniture (wooden and metal)	10	126 391	6 661	5.3	.2	X
0422	New store and restaurant furniture	8	110 875	7 952	7.2	.3	X
0530	Flooring and floor coverings	6	87 984	14 013	15.9	.5	80.9
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	6	87 984	13 198	15.0	.5	X
0540	Other home furnishings	6	43 912	2 942	6.7	.1	X
0920	New computer equipment	9	31 799	3 886	12.2	.1	80.9
0923	Computer printers	6	6 441	1 347	20.9	.1	X
0960	Restaurant and hotel equipment and supplies	461	2 268 949	2 053 241	90.5	76.4	X
0970	Store machines and equipment	159	524 405	449 543	85.7	16.7	56.7
0971	Vending machines	18	40 461	39 286	97.1	1.5	X
0972	Other store machines and equipment	143	483 944	410 257	84.8	15.3	X
1400	Electrical apparatus and equipment	6	6 436	1 348	20.9	.1	80.9
1419	Industrial controls	6	6 436	1 348	20.9	.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	7	26 067	3 601	13.8	.1	X
2000	Refrigeration equipment and supplies	49	301 017	49 244	16.4	1.8	4.6
2011	Commercial refrigerators (reach-in and walk-in)	43	245 667	31 196	12.7	1.2	X
2012	Unit coolers for commercial refrigerators	14	102 481	6 993	6.8	.3	X
2014	Refrigerants	15	18 845	1 841	9.8	.1	X
2520	Custodial (janitors') equipment and supplies	8	67 147	27 345	40.7	1.0	11.0
2522	Custodial equipment—nonpower equipment	8	67 147	6 838	10.2	.3	X
2523	Custodial supplies	8	67 147	20 507	30.5	.8	X
3400	Industrial and personal services paper and plastics	6	22 324	5 447	24.4	.2	X
4200	Dairy products (excluding dried or canned)	6	35 022	8 270	23.6	.3	X
4300	Poultry and poultry products	6	28 032	4 689	16.7	.2	X
4860	Other grocery specialties	6	15 477	2 340	15.1	.1	X
9700	Service receipts and labor charges (including installed parts)	23	57 022	9 333	16.4	.3	80.9
9701	Labor charges for repair work	15	46 860	3 554	7.6	.1	X
9702	Parts installed in repair work	13	44 025	2 850	6.5	.1	X
9703	Other service receipts and labor charges—Specify	11	16 383	2 925	17.9	.1	X
9740	Receipts for installing equipment	24	54 760	3 631	6.6	.1	X
9810	Miscellaneous commodities	8	30 046	9 121	30.4	.3	X
<b>421440</b>	<b>Other commercial equipment whsle</b>	<b>594</b>	<b>X</b>	<b>2 686 765</b>	<b>X</b>	<b>100.0</b>	<b>80.9</b>
0420	Office and business furniture	12	133 524	19 013	14.2	.7	61.3
0421	New office furniture (wooden and metal)	10	126 391	6 661	5.3	.2	X
0422	New store and restaurant furniture	8	110 875	7 952	7.2	.3	X
0530	Flooring and floor coverings	6	87 984	14 013	15.9	.5	80.9
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	6	87 984	13 198	15.0	.5	X
0540	Other home furnishings	6	43 912	2 942	6.7	.1	X
0920	New computer equipment	9	31 799	3 886	12.2	.1	80.9
0923	Computer printers	6	6 441	1 347	20.9	.1	X
0960	Restaurant and hotel equipment and supplies	461	2 268 949	2 053 241	90.5	76.4	X
0970	Store machines and equipment	159	524 405	449 543	85.7	16.7	56.7
0971	Vending machines	18	40 461	39 286	97.1	1.5	X
0972	Other store machines and equipment	143	483 944	410 257	84.8	15.3	X
1400	Electrical apparatus and equipment	6	6 436	1 348	20.9	.1	80.9
1419	Industrial controls	6	6 436	1 348	20.9	.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	7	26 067	3 601	13.8	.1	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421440</b>	<b>Other commercial equipment whsle—Con.</b>						
2000	Refrigeration equipment and supplies .....	49	301 017	49 244	16.4	1.8	4.6
2011	Commercial refrigerators (reach-in and walk-in) .....	43	245 667	31 196	12.7	1.2	X
2012	Unit coolers for commercial refrigerators .....	14	102 481	6 993	6.8	.3	X
2014	Refrigerants .....	15	18 845	1 841	9.8	.1	X
2520	Custodial (janitors') equipment and supplies .....	8	67 147	27 345	40.7	1.0	11.0
2522	Custodial equipment—nonpower equipment .....	8	67 147	6 838	10.2	.3	X
2523	Custodial supplies .....	8	67 147	20 507	30.5	.8	X
3400	Industrial and personal services paper and plastics .....	6	22 324	5 447	24.4	.2	X
4200	Dairy products (excluding dried or canned) .....	6	35 022	8 270	23.6	.3	X
4300	Poultry and poultry products .....	6	28 032	4 689	16.7	.2	X
4860	Other grocery specialties .....	6	15 477	2 340	15.1	.1	X
9700	Service receipts and labor charges (including installed parts) .....	23	57 022	9 333	16.4	.3	80.9
9701	Labor charges for repair work .....	15	46 860	3 554	7.6	.1	X
9702	Parts installed in repair work .....	13	44 025	2 850	6.5	.1	X
9703	Other service receipts and labor charges—Specify .....	11	16 383	2 925	17.9	.1	X
9740	Receipts for installing equipment .....	24	54 760	3 631	6.6	.1	X
9810	Miscellaneous commodities .....	8	30 046	9 121	30.4	.3	X
<b>4214401</b>	<b>Restaurant &amp; hotel equipment &amp; supplies whsle .....</b>	<b>438</b>	<b>X</b>	<b>2 172 270</b>	<b>X</b>	<b>100.0</b>	<b>84.2</b>
0420	Office and business furniture .....	10	119 701	17 234	14.4	.8	X
0530	Flooring and floor coverings .....	6	87 984	14 013	15.9	.6	X
0540	Other home furnishings .....	6	43 912	2 942	6.7	.1	X
0960	Restaurant and hotel equipment and supplies .....	438	2 172 270	2 025 277	93.2	93.2	X
2000	Refrigeration equipment and supplies .....	43	245 667	40 030	16.3	1.8	X
2520	Custodial (janitors') equipment and supplies .....	8	67 147	27 345	40.7	1.3	X
9740	Receipts for installing equipment .....	11	27 630	1 544	5.6	.1	X
9810	Miscellaneous commodities .....	7	28 365	8 957	31.6	.4	X
<b>4214402</b>	<b>Store machines &amp; equipment whsle .....</b>	<b>156</b>	<b>X</b>	<b>514 495</b>	<b>X</b>	<b>100.0</b>	<b>67.3</b>
0920	New computer equipment .....	9	31 799	3 886	12.2	.8	67.3
0923	Computer printers .....	6	6 441	1 347	20.9	.3	X
0960	Restaurant and hotel equipment and supplies .....	23	96 679	27 964	28.9	5.4	X
0970	Store machines and equipment .....	156	514 495	449 242	87.3	87.3	46.7
0971	Vending machines .....	18	40 461	39 286	97.1	7.6	X
0972	Other store machines and equipment .....	140	474 034	409 956	86.5	79.7	X
1400	Electrical apparatus and equipment .....	6	6 436	1 348	20.9	.3	67.3
1419	Industrial controls .....	6	6 436	1 348	20.9	.3	X
2000	Refrigeration equipment and supplies .....	6	55 350	9 214	16.6	1.8	X
9700	Service receipts and labor charges (including installed parts) .....	20	53 490	8 271	15.5	1.6	67.3
9701	Labor charges for repair work .....	12	43 328	2 843	6.6	.6	X
9702	Parts installed in repair work .....	10	40 493	2 499	6.2	.5	X
9703	Other service receipts and labor charges—Specify .....	11	16 383	2 925	17.9	.6	X
9740	Receipts for installing equipment .....	13	27 130	2 087	7.7	.4	X
<b>42145</b>	<b>Medical, dental, &amp; hospital equipment &amp; supplies whsle .....</b>	<b>1 473</b>	<b>X</b>	<b>4 492 032</b>	<b>X</b>	<b>100.0</b>	<b>87.1</b>
1000	Medical, hospital, and surgical supplies .....	1 425	4 285 172	4 066 673	94.9	90.5	79.3
1011	Surgical and medical instruments and equipment .....	857	2 429 785	1 647 897	67.8	36.7	X
1012	Orthopedic, and prosthetic appliances and supplies .....	588	1 936 658	1 528 347	78.9	34.0	X
1013	Other surgical, medical, and hospital supplies .....	547	1 567 183	890 428	56.8	19.8	X
1020	Dental supplies .....	100	333 543	260 687	78.2	5.8	57.3
1021	Equipment (chairs, x-rays, cabinets, etc.) .....	47	154 754	126 497	81.7	2.8	X
1022	Instruments and other supplies .....	75	204 717	134 190	65.5	3.0	X
1030	Optical and ophthalmic goods .....	8	9 706	844	8.7	Z	87.1
1031	Ophthalmic goods .....	6	6 794	594	8.7	Z	X
1050	Other professional equipment and supplies .....	50	192 307	71 060	37.0	1.6	32.2
1054	Laboratory equipment .....	24	80 744	22 121	27.4	.5	X
1055	Scientific instruments .....	12	19 113	4 630	24.2	.1	X
1056	Veterinarians' equipment and supplies .....	18	94 880	27 110	28.6	.6	X
1057	Professional equipment and supplies, n.e.c. .....	10	39 038	17 192	44.0	.4	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	9	46 360	26 547	57.3	.6	.2
3515	Other toiletries and druggists' sundries .....	9	46 360	26 547	57.3	.6	X
3800	Men's and boys' wear .....	8	5 408	1 486	27.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	10	6 303	765	12.1	Z	76.2
5335	Detergents and soaps .....	10	6 303	765	12.1	Z	X
9700	Service receipts and labor charges (including installed parts) .....	35	144 559	28 799	19.9	.6	34.2
9701	Labor charges for repair work .....	25	79 268	12 448	15.7	.3	X
9702	Parts installed in repair work .....	20	52 868	3 164	6.0	.1	X
9703	Other service receipts and labor charges—Specify .....	12	71 016	13 185	18.6	.3	X
9940	Rental and leasing receipts .....	20	41 591	1 856	4.5	Z	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421450</b>	<b>Medical, dental, &amp; hospital equipment &amp; supplies whsle</b> .....	<b>1 473</b>	<b>X</b>	<b>4 492 032</b>	<b>X</b>	<b>100.0</b>	<b>87.1</b>
1000	Medical, hospital, and surgical supplies .....	1 425	4 285 172	4 066 673	94.9	90.5	79.3
1011	Surgical and medical instruments and equipment .....	857	2 429 785	1 647 897	67.8	36.7	X
1012	Orthopedic, and prosthetic appliances and supplies .....	588	1 936 658	1 528 347	78.9	34.0	X
1013	Other surgical, medical, and hospital supplies .....	547	1 567 183	890 428	56.8	19.8	X
1020	Dental supplies .....	100	333 543	260 687	78.2	5.8	57.3
1021	Equipment (chairs, x-rays, cabinets, etc.) .....	47	154 754	126 497	81.7	2.8	X
1022	Instruments and other supplies .....	75	204 717	134 190	65.5	3.0	X
1030	Optical and ophthalmic goods .....	8	9 706	844	8.7	Z	87.1
1031	Ophthalmic goods .....	6	6 794	594	8.7	Z	X
1050	Other professional equipment and supplies .....	50	192 307	71 060	37.0	1.6	32.2
1054	Laboratory equipment .....	24	80 744	22 121	27.4	.5	X
1055	Scientific instruments .....	12	19 113	4 630	24.2	.1	X
1056	Veterinarians' equipment and supplies .....	18	94 880	27 110	28.6	.6	X
1057	Professional equipment and supplies, n.e.c. ....	10	39 038	17 192	44.0	.4	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	9	46 360	26 547	57.3	.6	.2
3515	Other toiletries and druggists' sundries .....	9	46 360	26 547	57.3	.6	X
3800	Men's and boys' wear .....	8	5 408	1 486	27.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	10	6 303	765	12.1	Z	76.2
5335	Detergents and soaps .....	10	6 303	765	12.1	Z	X
9700	Service receipts and labor charges (including installed parts) .....	35	144 559	28 799	19.9	.6	34.2
9701	Labor charges for repair work .....	25	79 268	12 448	15.7	.3	X
9702	Parts installed in repair work .....	20	52 868	3 164	6.0	.1	X
9703	Other service receipts and labor charges—Specify .....	12	71 016	13 185	18.6	.3	X
9940	Rental and leasing receipts .....	20	41 591	1 856	4.5	Z	X
<b>4214501</b>	<b>Surgical, medical, &amp; hospital supplies whsle</b> .....	<b>1 423</b>	<b>X</b>	<b>4 284 750</b>	<b>X</b>	<b>100.0</b>	<b>88.0</b>
1000	Medical, hospital, and surgical supplies .....	1 423	4 284 750	4 066 505	94.9	94.9	80.1
1011	Surgical and medical instruments and equipment .....	857	2 429 785	1 647 897	67.8	38.5	X
1012	Orthopedic, and prosthetic appliances and supplies .....	588	1 936 658	1 528 347	78.9	35.7	X
1013	Other surgical, medical, and hospital supplies .....	545	1 566 761	890 260	56.8	20.8	X
1020	Dental supplies .....	50	126 261	53 991	42.8	1.3	17.0
1021	Equipment (chairs, x-rays, cabinets, etc.) .....	15	24 568	8 763	35.7	.2	X
1022	Instruments and other supplies .....	36	101 693	45 228	44.5	1.1	X
1030	Optical and ophthalmic goods .....	8	9 706	844	8.7	Z	88.0
1031	Ophthalmic goods .....	6	6 794	594	8.7	Z	X
1050	Other professional equipment and supplies .....	50	192 307	71 060	37.0	1.7	32.5
1054	Laboratory equipment .....	24	80 744	22 121	27.4	.5	X
1055	Scientific instruments .....	12	19 113	4 630	24.2	.1	X
1056	Veterinarians' equipment and supplies .....	18	94 880	27 110	28.6	.6	X
1057	Professional equipment and supplies, n.e.c. ....	10	39 038	17 192	44.0	.4	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	9	46 360	26 547	57.3	.6	.2
3515	Other toiletries and druggists' sundries .....	9	46 360	26 547	57.3	.6	X
3800	Men's and boys' wear .....	8	5 408	1 486	27.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	10	6 303	765	12.1	Z	77.0
5335	Detergents and soaps .....	10	6 303	765	12.1	Z	X
9700	Service receipts and labor charges (including installed parts) .....	32	140 133	28 538	20.4	.7	33.1
9701	Labor charges for repair work .....	23	75 061	12 366	16.5	.3	X
9702	Parts installed in repair work .....	17	48 442	2 997	6.2	.1	X
9703	Other service receipts and labor charges—Specify .....	11	69 611	13 173	18.9	.3	X
9940	Rental and leasing receipts .....	19	38 787	1 826	4.7	Z	X
<b>4214502</b>	<b>Dental equipment &amp; supplies whsle</b> .....	<b>50</b>	<b>X</b>	<b>207 282</b>	<b>X</b>	<b>100.0</b>	<b>68.8</b>
1020	Dental supplies .....	50	207 282	206 696	99.7	99.7	68.5
1021	Equipment (chairs, x-rays, cabinets, etc.) .....	32	130 186	117 734	90.4	56.8	X
1022	Instruments and other supplies .....	39	103 024	88 962	86.4	42.9	X
<b>42146</b>	<b>Ophthalmic goods whsle</b> .....	<b>164</b>	<b>X</b>	<b>264 765</b>	<b>X</b>	<b>100.0</b>	<b>75.7</b>
1000	Medical, hospital, and surgical supplies .....	6	4 968	1 249	25.1	.5	X
1030	Optical and ophthalmic goods .....	164	264 765	255 438	96.5	96.5	73.6
1031	Ophthalmic goods .....	69	103 467	93 397	90.3	35.3	X
1033	Optometric equipment and supplies .....	28	39 125	29 436	75.2	11.1	X
1034	Optical goods, n.e.c. (excluding cameras) .....	73	136 115	126 893	93.2	47.9	X
<b>421460</b>	<b>Ophthalmic goods whsle</b> .....	<b>164</b>	<b>X</b>	<b>264 765</b>	<b>X</b>	<b>100.0</b>	<b>75.7</b>
1000	Medical, hospital, and surgical supplies .....	6	4 968	1 249	25.1	.5	X
1030	Optical and ophthalmic goods .....	164	264 765	255 438	96.5	96.5	73.6
1031	Ophthalmic goods .....	69	103 467	93 397	90.3	35.3	X
1033	Optometric equipment and supplies .....	28	39 125	29 436	75.2	11.1	X
1034	Optical goods, n.e.c. (excluding cameras) .....	73	136 115	126 893	93.2	47.9	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42149</b>	<b>Other professional equipment &amp; supplies whsle</b> .....	<b>335</b>	<b>X</b>	<b>806 102</b>	<b>X</b>	<b>100.0</b>	<b>69.3</b>
0920	New computer equipment .....	6	32 344	2 439	7.5	.3	X
1000	Medical, hospital, and surgical supplies .....	12	31 963	6 787	21.2	.8	69.3
1011	Surgical and medical instruments and equipment .....	7	15 366	3 686	24.0	.5	X
1040	Religious and school supplies .....	52	179 560	155 248	86.5	19.3	58.2
1041	Religious supplies .....	14	76 440	33 801	44.2	4.2	X
1042	School supplies .....	41	141 535	121 447	85.8	15.1	X
1050	Other professional equipment and supplies .....	286	641 045	567 573	88.5	70.4	61.6
1051	Architects' equipment and supplies .....	12	39 629	23 237	58.6	2.9	X
1053	Engineers' equipment and supplies .....	30	126 128	59 345	47.1	7.4	X
1054	Laboratory equipment .....	132	295 924	160 465	54.2	19.9	X
1055	Scientific instruments .....	159	398 733	237 260	59.5	29.4	X
1056	Veterinarians' equipment and supplies .....	7	13 792	13 368	96.9	1.7	X
1057	Professional equipment and supplies, n.e.c. ....	58	91 763	69 081	75.3	8.6	X
1400	Electrical apparatus and equipment .....	10	38 492	14 706	38.2	1.8	X
1600	Electronic parts and equipment, except communication .....	17	71 445	22 295	31.2	2.8	X
9700	Service receipts and labor charges (including installed parts) .....	17	21 973	2 615	11.9	.3	69.3
9701	Labor charges for repair work .....	12	18 729	1 549	8.3	.2	X
9702	Parts installed in repair work .....	7	8 116	249	3.1	Z	X
9740	Receipts for installing equipment .....	6	2 545	123	4.8	Z	X
9810	Miscellaneous commodities .....	9	14 335	2 205	15.4	.3	X
<b>421490</b>	<b>Other professional equipment &amp; supplies whsle</b> .....	<b>335</b>	<b>X</b>	<b>806 102</b>	<b>X</b>	<b>100.0</b>	<b>69.3</b>
0920	New computer equipment .....	6	32 344	2 439	7.5	.3	X
1000	Medical, hospital, and surgical supplies .....	12	31 963	6 787	21.2	.8	69.3
1011	Surgical and medical instruments and equipment .....	7	15 366	3 686	24.0	.5	X
1040	Religious and school supplies .....	52	179 560	155 248	86.5	19.3	58.2
1041	Religious supplies .....	14	76 440	33 801	44.2	4.2	X
1042	School supplies .....	41	141 535	121 447	85.8	15.1	X
1050	Other professional equipment and supplies .....	286	641 045	567 573	88.5	70.4	61.6
1051	Architects' equipment and supplies .....	12	39 629	23 237	58.6	2.9	X
1053	Engineers' equipment and supplies .....	30	126 128	59 345	47.1	7.4	X
1054	Laboratory equipment .....	132	295 924	160 465	54.2	19.9	X
1055	Scientific instruments .....	159	398 733	237 260	59.5	29.4	X
1056	Veterinarians' equipment and supplies .....	7	13 792	13 368	96.9	1.7	X
1057	Professional equipment and supplies, n.e.c. ....	58	91 763	69 081	75.3	8.6	X
1400	Electrical apparatus and equipment .....	10	38 492	14 706	38.2	1.8	X
1600	Electronic parts and equipment, except communication .....	17	71 445	22 295	31.2	2.8	X
9700	Service receipts and labor charges (including installed parts) .....	17	21 973	2 615	11.9	.3	69.3
9701	Labor charges for repair work .....	12	18 729	1 549	8.3	.2	X
9702	Parts installed in repair work .....	7	8 116	249	3.1	Z	X
9740	Receipts for installing equipment .....	6	2 545	123	4.8	Z	X
9810	Miscellaneous commodities .....	9	14 335	2 205	15.4	.3	X
<b>4214901</b>	<b>Religious &amp; school supplies whsle</b> .....	<b>50</b>	<b>X</b>	<b>174 015</b>	<b>X</b>	<b>100.0</b>	<b>65.2</b>
1040	Religious and school supplies .....	50	174 015	154 420	88.7	88.7	54.4
1041	Religious supplies .....	14	76 440	33 801	44.2	19.4	X
1042	School supplies .....	39	135 990	120 619	88.7	69.3	X
<b>4214902</b>	<b>Other professional equipment &amp; supplies whsle</b> .....	<b>285</b>	<b>X</b>	<b>632 087</b>	<b>X</b>	<b>100.0</b>	<b>70.5</b>
1000	Medical, hospital, and surgical supplies .....	12	31 963	6 787	21.2	1.1	70.5
1011	Surgical and medical instruments and equipment .....	7	15 366	3 686	24.0	.6	X
1050	Other professional equipment and supplies .....	285	632 087	563 093	89.1	89.1	63.5
1051	Architects' equipment and supplies .....	12	39 629	23 237	58.6	3.7	X
1053	Engineers' equipment and supplies .....	30	126 128	59 345	47.1	9.4	X
1054	Laboratory equipment .....	132	295 924	160 465	54.2	25.4	X
1055	Scientific instruments .....	159	398 733	237 260	59.5	37.5	X
1056	Veterinarians' equipment and supplies .....	7	13 792	13 368	96.9	2.1	X
1057	Professional equipment and supplies, n.e.c. ....	58	91 763	69 081	75.3	10.9	X
1400	Electrical apparatus and equipment .....	10	38 492	14 706	38.2	2.3	X
1600	Electronic parts and equipment, except communication .....	17	71 445	22 295	31.2	3.5	X
9700	Service receipts and labor charges (including installed parts) .....	16	21 610	2 596	12.0	.4	70.5
9701	Labor charges for repair work .....	11	18 366	1 534	8.4	.2	X
9702	Parts installed in repair work .....	6	7 753	246	3.2	Z	X
9810	Miscellaneous commodities .....	8	13 789	2 022	14.7	.3	X
<b>4215</b>	<b>Metal &amp; mineral (except petroleum) whsle</b> .....	<b>1 459</b>	<b>X</b>	<b>13 429 232</b>	<b>X</b>	<b>100.0</b>	<b>79.6</b>
0200	New and rebuilt automotive parts and supplies .....	8	67 931	15 404	22.7	.1	35.5
0223	Parts, n.e.c. ....	6	41 267	5 831	14.1	Z	X
0620	Plywood and millwork .....	14	146 848	21 414	14.6	.2	46.8
0624	Wood millwork (doors, windows, cabinets, etc.) .....	7	59 661	11 836	19.8	.1	X
0720	Roofing, siding, and insulation materials .....	6	43 031	4 023	9.3	Z	X
0730	Flat glass and other construction glass (excluding automotive) .....	14	71 582	24 438	34.1	.2	X
0740	Other construction materials .....	11	26 785	3 878	14.5	Z	79.6
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	9	22 965	3 052	13.3	Z	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4215</b>	<b>Metal &amp; mineral (except petroleum) whsle—Con.</b>						
1100	Iron and steel products (semifinished) .....	415	4 753 123	2 620 392	55.1	19.5	74.7
1111	Sheet bars and tin plate bars .....	53	476 706	82 625	17.3	.6	X
1112	Wire rods .....	29	690 405	213 134	30.9	1.6	X
1113	Rough castings and foundry products .....	248	2 251 466	1 314 774	58.4	9.8	X
1114	Forgings .....	142	1 997 656	463 226	23.2	3.4	X
1116	Other semifinished iron and steel products .....	128	1 137 025	544 764	47.9	4.1	X
1120	Flat iron and steel products .....	433	4 436 081	2 125 826	47.9	15.8	61.8
1121	Plates .....	105	503 953	87 288	17.3	.7	X
1122	Strips (hot-rolled and cold-rolled) .....	88	782 103	177 839	22.7	1.3	X
1123	Sheets (cold-rolled) .....	157	1 812 735	370 660	20.4	2.8	X
1124	Sheets (hot-rolled) .....	107	778 456	137 126	17.6	1.0	X
1126	Sheets (galvanized and coated) .....	140	2 257 624	780 718	34.6	5.8	X
1127	Tin plate and terneplate .....	30	233 845	137 156	58.7	1.0	X
1128	Fabricated and structural plate products .....	132	1 000 497	342 044	34.2	2.5	X
1129	Other flat iron and steel products .....	78	489 426	92 988	19.0	.7	X
1140	Iron and steel wire and wire products .....	192	2 221 010	617 063	27.8	4.6	58.3
1141	Wire (plain, coated, barbed, and twisted) .....	145	1 972 223	511 731	25.9	3.8	X
1142	Nails .....	8	30 179	14 403	47.7	.1	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	53	354 999	88 567	24.9	.7	X
1150	Iron and steel pipe and tubing .....	268	2 708 105	1 134 131	41.9	8.4	66.5
1152	Tubing .....	235	2 234 623	764 812	34.2	5.7	X
1153	Standard steel pipe .....	78	903 492	284 667	31.5	2.1	X
1154	Other steel pipe .....	37	295 922	84 580	28.6	.6	X
1160	Other iron and steel products .....	257	2 875 811	960 138	33.4	7.2	69.7
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled .....	48	1 112 257	208 956	18.8	1.6	X
1163	Bars and bar-size shapes: cold finished .....	83	687 089	118 281	17.2	.9	X
1164	Concrete reinforcement bars .....	17	111 906	43 264	38.7	.3	X
1165	Structural shapes (excluding bar-size shapes) .....	29	1 137 500	166 265	14.6	1.2	X
1167	Finished products, n.e.c. ....	141	838 688	358 983	42.8	2.7	X
1170	Alloy steel .....	97	1 179 518	347 309	29.4	2.6	74.3
1171	Bars, hot-rolled or cold-finished .....	63	747 438	166 420	22.3	1.2	X
1173	Pipe, tubing, and plates .....	32	276 235	21 621	7.8	.2	X
1175	Other alloy steel .....	37	364 287	159 266	43.7	1.2	X
1180	Stainless steel .....	203	1 739 480	549 333	31.6	4.1	77.6
1181	Plates .....	33	912 022	24 955	8.0	.2	X
1182	Strip .....	34	377 468	147 328	39.0	1.1	X
1183	Sheets .....	43	280 346	47 677	17.0	.4	X
1184	Bars and bar-size shapes .....	42	222 423	33 952	15.3	.3	X
1185	Other stainless steel (including tubing) .....	144	1 167 917	295 430	25.3	2.2	X
1200	Copper and brass .....	143	1 561 217	672 991	43.1	5.0	62.4
1211	Copper wire mill products (structural only) .....	20	152 671	20 643	13.5	.2	X
1212	Flat products (sheets, strips, and plates) .....	56	816 826	416 044	50.9	3.1	X
1213	Tubular products (pipes and tubes) .....	57	729 842	153 483	21.0	1.1	X
1214	Rod, nonelectrical wire, extruded shapes, etc. ....	46	497 544	82 813	16.6	.6	X
1220	Aluminum shapes, forms, etc. ....	308	2 120 906	855 458	40.3	6.4	59.1
1221	Plates (.250 inch and over) .....	45	297 290	50 084	16.8	.4	X
1222	Sheets and coils (.006 to .249 inch) .....	83	609 786	221 748	36.4	1.7	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) .....	182	1 024 636	339 567	33.1	2.5	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	99	682 321	157 948	23.1	1.2	X
1225	Foils .....	32	454 923	86 015	18.9	.6	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	99	1 263 388	592 482	46.9	4.4	X
1300	Coal and coke .....	89	1 317 015	1 146 881	87.1	8.5	75.2
1311	Coal .....	89	1 317 015	1 115 589	84.7	8.3	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	39	640 633	306 693	47.9	2.3	X
1400	Electrical apparatus and equipment .....	20	276 966	47 245	17.1	.4	1.6
1414	Conduit, raceway, and fittings .....	6	19 400	1 647	8.5	Z	X
1419	Industrial controls .....	7	16 943	3 164	18.7	Z	X
1600	Electronic parts and equipment, except communication .....	36	188 672	26 394	14.0	.2	11.1
1613	Capacitors and resistors .....	10	59 503	4 271	7.2	Z	X
1615	Discrete semiconductors, etc. ....	9	68 584	11 652	17.0	.1	X
1616	Electronic connectors and other passive electronic parts .....	10	12 698	3 129	24.6	Z	X
1700	Hardware .....	88	623 333	106 138	17.0	.8	22.3
1711	Hand tools (including power driven) .....	12	33 419	1 285	3.8	Z	X
1712	Bolts, nuts, rivets, and fasteners .....	67	380 268	69 048	18.2	.5	X
1713	Cutlery .....	23	345 748	35 805	10.4	.3	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	23	95 029	16 558	17.4	.1	23.7
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	9	56 997	7 077	12.4	.1	X
1813	Plumbing fixtures .....	6	25 130	2 847	11.3	Z	X
1818	Other plumbing and heating equipment and supplies .....	13	47 373	6 021	12.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	66	1 444 621	201 182	13.9	1.5	5.4
2321	New pumps, compressors (air or gas), and equipment .....	8	819 687	64 965	7.9	.5	X
2327	All other new general-purpose industrial machinery and equipment .....	55	414 740	75 710	18.3	.6	X
2330	Metalworking machinery, equipment, and parts .....	31	262 073	35 814	13.7	.3	X
2360	Other industrial machinery, equipment, and parts .....	14	126 635	20 633	16.3	.2	2.7
2362	New power plant machinery (excluding electrical) .....	6	43 057	8 674	20.1	.1	X
2366	Other new industrial machinery and equipment .....	8	83 578	10 696	12.8	.1	X
2367	Used industrial machinery and equipment .....	6	49 516	1 263	2.6	Z	X
2370	Mechanical power transmission supplies .....	10	51 663	10 259	19.9	.1	8.1
2371	Bearings and bushings .....	10	51 663	5 534	10.7	Z	X
2380	Industrial valves and fittings (except fluid-power) .....	8	71 084	11 297	15.9	.1	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4215</b>	<b>Metal &amp; mineral (except petroleum) whsle—Con.</b>						
2390	Hydraulic and pneumatic (fluid-power) valves	6	83 026	21 715	26.2	.2	17.6
2392	Pneumatic valves	6	83 026	19 794	23.8	.1	X
2460	Other industrial supplies	40	201 238	25 759	12.8	.2	30.5
2464	Mechanical rubber goods	24	116 726	9 695	8.3	.1	X
2466	Industrial supplies, n.e.c.	8	51 279	10 879	21.2	.1	X
2900	Ferrous metal scrap	7	306 070	20 999	6.9	.2	X
2920	Nonferrous metal scrap	9	274 185	20 959	7.6	.2	X
3900	Women's and children's wear	6	111 513	12 256	11.0	.1	X
5300	Plastics materials and basic shapes	169	1 866 655	347 544	18.6	2.6	8.2
5311	Plastic pipes, rods, tubes, and shapes	49	716 656	87 933	12.3	.7	X
5312	High pressure laminates	13	64 069	7 875	12.3	.1	X
5314	Other plastics materials and basic shapes	106	1 210 075	227 285	18.8	1.7	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	33	923 929	311 611	33.7	2.3	.7
5344	Other chemicals and allied products	11	32 621	1 668	5.1	Z	X
6000	Paint, paint supplies, and wallpaper	6	25 364	2 042	8.1	Z	X
9700	Service receipts and labor charges (including installed parts)	35	148 095	10 784	7.3	.1	16.0
9701	Labor charges for repair work	6	38 288	1 356	3.5	Z	X
9702	Parts installed in repair work	6	38 288	724	1.9	Z	X
9703	Other service receipts and labor charges—Specify	27	90 464	8 119	9.0	.1	X
9810	Miscellaneous commodities	92	923 628	95 418	10.3	.7	X
9940	Rental and leasing receipts	8	19 641	2 889	14.7	Z	X
<b>42151</b>	<b>Metal service centers &amp; offices</b>	<b>1 336</b>	<b>X</b>	<b>11 795 201</b>	<b>X</b>	<b>100.0</b>	<b>79.5</b>
0200	New and rebuilt automotive parts and supplies	8	67 931	15 404	22.7	.1	35.4
0223	Parts, n.e.c.	6	41 267	5 831	14.1	Z	X
0620	Plywood and millwork	14	146 848	21 414	14.6	.2	46.8
0624	Wood millwork (doors, windows, cabinets, etc.)	7	59 661	11 836	19.8	.1	X
0720	Roofing, siding, and insulation materials	6	43 031	4 023	9.3	Z	X
0730	Flat glass and other construction glass (excluding automotive)	14	71 582	24 438	34.1	.2	X
0740	Other construction materials	11	26 785	3 878	14.5	Z	79.5
0744	Construction materials, n.e.c. (including wire fence and construction paper)	9	22 965	3 052	13.3	Z	X
1100	Iron and steel products (semifinished)	414	4 746 683	2 618 525	55.2	22.2	74.8
1111	Sheet bars and tin plate bars	53	476 706	82 625	17.3	.7	X
1112	Wire rods	29	690 405	213 134	30.9	1.8	X
1113	Rough castings and foundry products	248	2 251 466	1 314 774	58.4	11.1	X
1114	Forgings	142	1 997 656	463 226	23.2	3.9	X
1116	Other semifinished iron and steel products	128	1 137 025	544 764	47.9	4.6	X
1120	Flat iron and steel products	433	4 436 081	2 125 826	47.9	18.0	61.7
1121	Plates	105	503 953	87 288	17.3	.7	X
1122	Strips (hot-rolled and cold-rolled)	88	782 103	177 839	22.7	1.5	X
1123	Sheets (cold-rolled)	157	1 812 735	370 660	20.4	3.1	X
1124	Sheets (hot-rolled)	107	778 456	137 126	17.6	1.2	X
1126	Sheets (galvanized and coated)	140	2 257 624	780 718	34.6	6.6	X
1127	Tin plate and terneplate	30	233 845	137 156	58.7	1.2	X
1128	Fabricated and structural plate products	132	1 000 497	342 044	34.2	2.9	X
1129	Other flat iron and steel products	78	489 426	92 988	19.0	.8	X
1140	Iron and steel wire and wire products	192	2 221 010	617 063	27.8	5.2	58.2
1141	Wire (plain, coated, barbed, and twisted)	145	1 972 223	511 731	25.9	4.3	X
1142	Nails	8	30 179	14 403	47.7	.1	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	53	354 999	88 567	24.9	.8	X
1150	Iron and steel pipe and tubing	267	2 699 312	1 134 059	42.0	9.6	66.6
1152	Tubing	235	2 234 623	764 812	34.2	6.5	X
1153	Standard steel pipe	78	903 492	284 667	31.5	2.4	X
1154	Other steel pipe	37	295 922	84 580	28.6	.7	X
1160	Other iron and steel products	256	2 674 590	895 749	33.5	7.6	75.4
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled	48	1 112 257	208 956	18.8	1.8	X
1163	Bars and bar-size shapes: cold finished	83	687 089	118 281	17.2	1.0	X
1164	Concrete reinforcement bars	17	111 906	43 264	38.7	.4	X
1165	Structural shapes (excluding bar-size shapes)	29	1 137 500	166 265	14.6	1.4	X
1167	Finished products, n.e.c.	141	838 688	358 983	42.8	3.0	X
1170	Alloy steel	97	1 179 518	347 309	29.4	2.9	74.3
1171	Bars, hot-rolled or cold-finished	63	747 438	166 420	22.3	1.4	X
1173	Pipe, tubing, and plates	32	276 235	21 621	7.8	.2	X
1175	Other alloy steel	37	364 287	159 266	43.7	1.4	X
1180	Stainless steel	203	1 739 480	549 333	31.6	4.7	77.5
1181	Plates	33	312 022	24 955	8.0	.2	X
1182	Strip	34	377 468	147 328	39.0	1.2	X
1183	Sheets	43	280 346	47 677	17.0	.4	X
1184	Bars and bar-size shapes	42	222 423	33 952	15.3	.3	X
1185	Other stainless steel (including tubing)	144	1 167 917	295 430	25.3	2.5	X
1200	Copper and brass	143	1 561 217	672 991	43.1	5.7	62.4
1211	Copper wire mill products (structural only)	20	152 671	20 643	13.5	.2	X
1212	Flat products (sheets, strips, and plates)	56	816 826	416 044	50.9	3.5	X
1213	Tubular products (pipes and tubes)	57	729 842	153 483	21.0	1.3	X
1214	Rod, nonelectrical wire, extruded shapes, etc.	46	497 544	82 813	16.6	.7	X

See footnotes at end of table.



**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42151</b>	<b>Metal service centers &amp; offices—Con.</b>						
1220	Aluminum shapes, forms, etc.	307	2 112 113	855 365	40.5	7.3	59.3
1221	Plates (.250 inch and over)	45	297 290	50 084	16.8	.4	X
1222	Sheets and coils (.006 to .249 inch)	83	609 786	221 748	36.4	1.9	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	182	1 024 636	339 567	33.1	2.9	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing)	99	682 321	157 948	23.1	1.3	X
1225	Foils	32	454 923	86 015	18.9	.7	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	98	1 254 595	592 319	47.2	5.0	X
1400	Electrical apparatus and equipment	20	276 966	47 245	17.1	.4	1.6
1414	Conduit, raceway, and fittings	6	19 400	1 647	8.5	Z	X
1419	Industrial controls	7	16 943	3 164	18.7	Z	X
1600	Electronic parts and equipment, except communication	35	186 752	26 280	14.1	.2	11.1
1613	Capacitors and resistors	10	59 503	4 271	7.0	Z	X
1615	Discrete semiconductors, etc.	9	68 584	11 652	17.2	.1	X
1616	Electronic connectors and other passive electronic parts	10	12 698	3 129	24.6	Z	X
1700	Hardware	88	623 333	106 138	17.0	.9	22.3
1711	Hand tools (including power driven)	12	33 419	1 285	3.8	Z	X
1712	Bolts, nuts, rivets, and fasteners	67	380 268	69 048	18.2	.6	X
1713	Cutlery	23	345 748	35 805	10.4	.3	X
1800	Plumbing and heating equipment and supplies (hydronics)	23	95 029	16 558	17.4	.1	23.7
1812	Metal pipe fittings and valves (excluding pipe and tubing)	9	56 997	7 077	12.4	.1	X
1813	Plumbing fixtures	6	25 130	2 847	11.3	Z	X
1818	Other plumbing and heating equipment and supplies	13	47 373	6 021	12.7	.1	X
2320	General-purpose industrial machinery, equipment, and parts	63	1 234 427	142 158	11.5	1.2	6.5
2321	New pumps, compressors (air or gas), and equipment	8	819 687	64 965	7.9	.6	X
2327	All other new general-purpose industrial machinery and equipment	55	414 740	75 710	18.3	.6	X
2330	Metalworking machinery, equipment, and parts	31	262 073	35 814	13.7	.3	X
2360	Other industrial machinery, equipment, and parts	14	126 635	20 633	16.3	.2	2.7
2362	New power plant machinery (excluding electrical)	6	43 057	8 674	20.1	.1	X
2366	Other new industrial machinery and equipment	8	83 578	10 696	12.8	.1	X
2367	Used industrial machinery and equipment	6	49 516	1 263	2.6	Z	X
2370	Mechanical power transmission supplies	10	51 663	10 259	19.9	.1	8.1
2371	Bearings and bushings	10	51 663	5 534	10.7	Z	X
2380	Industrial valves and fittings (except fluid-power)	8	71 084	11 297	15.9	.1	X
2390	Hydraulic and pneumatic (fluid-power) valves	6	83 026	21 715	26.2	.2	17.6
2392	Pneumatic valves	6	83 026	19 794	23.8	.2	X
2460	Other industrial supplies	40	201 238	25 759	12.8	.2	30.5
2464	Mechanical rubber goods	24	116 726	9 695	8.3	.1	X
2466	Industrial supplies, n.e.c.	8	51 279	10 879	21.2	.1	X
2920	Nonferrous metal scrap	6	62 873	17 816	28.3	.2	X
5300	Plastics materials and basic shapes	168	1 857 573	344 911	18.6	2.9	7.8
5311	Plastic pipes, rods, tubes, and shapes	49	716 656	87 933	12.3	.7	X
5312	High pressure laminates	13	64 069	7 875	12.3	.1	X
5314	Other plastics materials and basic shapes	106	1 210 075	227 285	18.8	1.9	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	29	864 906	301 078	34.8	2.6	.8
5344	Other chemicals and allied products	11	32 621	1 668	5.1	Z	X
6000	Paint, paint supplies, and wallpaper	6	25 364	2 042	8.1	Z	X
9700	Service receipts and labor charges (including installed parts)	30	116 203	9 975	8.6	.1	15.3
9703	Other service receipts and labor charges—Specify	27	90 464	8 119	9.0	.1	X
9810	Miscellaneous commodities	87	616 932	84 750	13.7	.7	X
9940	Rental and leasing receipts	7	15 885	2 817	17.7	Z	X
<b>421510</b>	<b>Metal service centers &amp; offices</b>	<b>1 336</b>	<b>X</b>	<b>11 795 201</b>	<b>X</b>	<b>100.0</b>	<b>79.5</b>
0200	New and rebuilt automotive parts and supplies	8	67 931	15 404	22.7	.1	35.4
0223	Parts, n.e.c.	6	41 267	5 831	14.1	Z	X
0620	Plywood and millwork	14	146 848	21 414	14.6	.2	46.8
0624	Wood millwork (doors, windows, cabinets, etc.)	7	59 661	11 836	19.8	.1	X
0720	Roofing, siding, and insulation materials	6	43 031	4 023	9.3	Z	X
0730	Flat glass and other construction glass (excluding automotive)	14	71 582	24 438	34.1	.2	X
0740	Other construction materials	11	26 785	3 878	14.5	Z	79.5
0744	Construction materials, n.e.c. (including wire fence and construction paper)	9	22 965	3 052	13.3	Z	X
1100	Iron and steel products (semifinished)	414	4 746 683	2 618 525	55.2	22.2	74.8
1111	Sheet bars and tin plate bars	53	476 706	82 625	17.3	.7	X
1112	Wire rods	29	690 405	213 134	30.9	1.8	X
1113	Rough castings and foundry products	248	2 251 466	1 314 774	58.4	11.1	X
1114	Forgings	142	1 997 656	463 226	23.2	3.9	X
1116	Other semifinished iron and steel products	128	1 137 025	544 764	47.9	4.6	X
1120	Flat iron and steel products	433	4 436 081	2 125 826	47.9	18.0	61.7
1121	Plates	105	503 953	87 288	17.3	.7	X
1122	Strips (hot-rolled and cold-rolled)	88	782 103	177 839	22.7	1.5	X
1123	Sheets (cold-rolled)	157	1 812 735	370 660	20.4	3.1	X
1124	Sheets (hot-rolled)	107	778 456	137 126	17.6	1.2	X
1126	Sheets (galvanized and coated)	140	2 257 624	780 718	34.6	6.6	X
1127	Tin plate and terneplate	30	233 845	137 156	58.7	1.2	X
1128	Fabricated and structural plate products	132	1 000 497	342 044	34.2	2.9	X
1129	Other flat iron and steel products	78	489 426	92 988	19.0	.8	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421510</b>	<b>Metal service centers &amp; offices—Con.</b>						
1140	Iron and steel wire and wire products .....	192	2 221 010	617 063	27.8	5.2	58.2
1141	Wire (plain, coated, barbed, and twisted) .....	145	1 972 223	511 731	25.9	4.3	X
1142	Nails .....	8	30 179	14 403	47.7	.1	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	53	354 999	88 567	24.9	.8	X
1150	Iron and steel pipe and tubing .....	267	2 699 312	1 134 059	42.0	9.6	66.6
1152	Tubing .....	235	2 234 623	764 812	34.2	6.5	X
1153	Standard steel pipe .....	78	903 492	284 667	31.5	2.4	X
1154	Other steel pipe .....	37	295 922	84 580	28.6	.7	X
1160	Other iron and steel products .....	256	2 674 590	895 749	33.5	7.6	75.4
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled .....	48	1 112 257	208 956	18.8	1.8	X
1163	Bars and bar-size shapes: cold finished .....	83	687 089	118 281	17.2	1.0	X
1164	Concrete reinforcement bars .....	17	111 906	43 264	38.7	.4	X
1165	Structural shapes (excluding bar-size shapes) .....	29	1 137 500	166 265	14.6	1.4	X
1167	Finished products, n.e.c. ....	141	838 688	358 983	42.8	3.0	X
1170	Alloy steel .....	97	1 179 518	347 309	29.4	2.9	74.3
1171	Bars, hot-rolled or cold-finished .....	63	747 438	166 420	22.3	1.4	X
1173	Pipe, tubing, and plates .....	32	276 235	21 621	7.8	.2	X
1175	Other alloy steel .....	37	364 287	159 266	43.7	1.4	X
1180	Stainless steel .....	203	1 739 480	549 333	31.6	4.7	77.5
1181	Plates .....	33	312 022	24 955	8.0	.2	X
1182	Strip .....	34	377 468	147 328	39.0	1.2	X
1183	Sheets .....	43	280 346	47 677	17.0	.4	X
1184	Bars and bar-size shapes .....	42	222 423	33 952	15.3	.3	X
1185	Other stainless steel (including tubing) .....	144	1 167 917	295 430	25.3	2.5	X
1200	Copper and brass .....	143	1 561 217	672 991	43.1	5.7	62.4
1211	Copper wire mill products (structural only) .....	20	152 671	20 643	13.5	.2	X
1212	Flat products (sheets, strips, and plates) .....	56	816 826	416 044	50.9	3.5	X
1213	Tubular products (pipes and tubes) .....	57	729 842	153 483	21.0	1.3	X
1214	Rod, nonelectrical wire, extruded shapes, etc. ....	46	497 544	82 813	16.6	.7	X
1220	Aluminum shapes, forms, etc. ....	307	2 112 113	855 365	40.5	7.3	59.3
1221	Plates (.250 inch and over) .....	45	297 290	50 084	16.8	.4	X
1222	Sheets and coils (.006 to .249 inch) .....	83	609 786	221 748	36.4	1.9	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) .....	182	1 024 636	339 567	33.1	2.9	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	99	682 321	157 948	23.1	1.3	X
1225	Foils .....	32	454 923	86 015	18.9	.7	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	98	1 254 595	592 319	47.2	5.0	X
1400	Electrical apparatus and equipment .....	20	276 966	47 245	17.1	.4	1.6
1414	Conduit, raceway, and fittings .....	6	19 400	1 647	8.5	Z	X
1419	Industrial controls .....	7	16 943	3 164	18.7	Z	X
1600	Electronic parts and equipment, except communication .....	35	186 752	26 280	14.1	.2	11.1
1613	Capacitors and resistors (excluding electrical) .....	10	59 503	4 271	7.2	Z	X
1615	Discrete semiconductors, etc. ....	9	68 584	11 652	17.0	.1	X
1616	Electronic connectors and other passive electronic parts .....	10	12 698	3 129	24.6	Z	X
1700	Hardware .....	88	623 333	106 138	17.0	.9	22.3
1711	Hand tools (including power driven) .....	12	33 419	1 285	3.8	Z	X
1712	Bolts, nuts, rivets, and fasteners .....	67	380 268	69 048	18.2	.6	X
1713	Cutlery .....	23	345 748	35 805	10.4	.3	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	23	95 029	16 558	17.4	.1	23.7
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	9	56 997	7 077	12.4	.1	X
1813	Plumbing fixtures .....	6	25 130	2 847	11.3	Z	X
1818	Other plumbing and heating equipment and supplies .....	13	47 373	6 021	12.7	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	63	1 234 427	142 158	11.5	1.2	6.5
2321	New pumps, compressors (air or gas), and equipment .....	8	819 687	64 965	7.9	.6	X
2327	All other new general-purpose industrial machinery and equipment .....	55	414 740	75 710	18.3	.6	X
2330	Metalworking machinery, equipment, and parts .....	31	262 073	35 814	13.7	.3	X
2360	Other industrial machinery, equipment, and parts .....	14	126 635	20 633	16.3	.2	2.7
2362	New power plant machinery (excluding electrical) .....	6	43 057	8 674	20.1	.1	X
2366	Other new industrial machinery and equipment .....	8	83 578	10 696	12.8	.1	X
2367	Used industrial machinery and equipment .....	6	49 516	1 263	2.6	Z	X
2370	Mechanical power transmission supplies .....	10	51 663	10 259	19.9	.1	8.1
2371	Bearings and bushings .....	10	51 663	5 534	10.7	Z	X
2380	Industrial valves and fittings (except fluid-power) .....	8	71 084	11 297	15.9	.1	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	6	83 026	21 715	26.2	.2	17.6
2392	Pneumatic valves .....	6	83 026	19 794	23.8	.2	X
2460	Other industrial supplies .....	40	201 238	25 759	12.8	.2	30.5
2464	Mechanical rubber goods .....	24	116 726	9 695	8.3	.1	X
2466	Industrial supplies, n.e.c. ....	8	51 279	10 879	21.2	.1	X
2920	Nonferrous metal scrap .....	6	62 873	17 816	28.3	.2	X
5300	Plastics materials and basic shapes .....	168	1 857 573	344 911	18.6	2.9	7.8
5311	Plastic pipes, rods, tubes, and shapes .....	49	716 656	87 933	12.3	.7	X
5312	High pressure laminates .....	13	64 069	7 875	12.3	.1	X
5314	Other plastics materials and basic shapes .....	106	1 210 075	227 285	18.8	1.9	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	29	864 906	301 078	34.8	2.6	.8
5344	Other chemicals and allied products .....	11	32 621	1 668	5.1	Z	X
6000	Paint, paint supplies, and wallpaper .....	6	25 364	2 042	8.1	Z	X
9700	Service receipts and labor charges (including installed parts) .....	30	116 203	9 975	8.6	.1	15.3
9703	Other service receipts and labor charges—Specify .....	27	90 464	8 119	9.0	.1	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421510</b>	<b>Metal service centers &amp; offices—Con.</b>						
9810	Miscellaneous commodities .....	87	616 932	84 750	13.7	.7	X
9940	Rental and leasing receipts .....	7	15 885	2 817	17.7	Z	X
<b>4215101</b>	<b>Ferrous metal service centers &amp; sales offices .....</b>	<b>1 057</b>	<b>X</b>	<b>9 516 171</b>	<b>X</b>	<b>100.0</b>	<b>78.9</b>
0200	New and rebuilt automotive parts and supplies .....	6	41 267	7 754	18.8	.1	68.9
0223	Parts, n.e.c. ....	6	41 267	5 831	14.1	.1	X
1100	Iron and steel products (semifinished) .....	393	4 630 571	2 602 390	56.2	27.3	74.4
1111	Sheet bars and tin plate bars .....	53	476 706	82 625	17.3	.9	X
1112	Wire rods .....	29	690 405	213 134	30.9	2.2	X
1113	Rough castings and foundry products .....	235	2 181 206	1 303 069	59.7	13.7	X
1114	Forgings .....	136	1 972 776	462 047	23.4	4.9	X
1116	Other semifinished iron and steel products .....	122	1 105 267	541 513	49.0	5.7	X
1120	Flat iron and steel products .....	409	4 286 891	2 109 872	49.2	22.2	61.4
1121	Plates .....	105	503 953	87 288	17.3	.9	X
1122	Strips (hot-rolled and cold-rolled) .....	86	779 831	177 401	22.7	1.9	X
1123	Sheets (cold-rolled) .....	157	1 812 735	370 660	20.4	3.9	X
1124	Sheets (hot-rolled) .....	107	778 456	137 126	17.6	1.4	X
1126	Sheets (galvanized and coated) .....	133	2 238 916	776 669	34.7	8.2	X
1127	Tin plate and terneplate .....	30	233 845	137 156	58.7	1.4	X
1128	Fabricated and structural plate products .....	122	943 488	334 976	35.5	3.5	X
1129	Other flat iron and steel products .....	72	418 228	88 596	21.2	.9	X
1140	Iron and steel wire and wire products .....	182	2 198 508	614 701	28.0	6.5	58.4
1141	Wire (plain, coated, barbed, and twisted) .....	145	1 972 223	511 731	25.9	5.4	X
1142	Nails .....	8	30 179	14 403	47.7	.2	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	53	354 999	88 567	24.9	.9	X
1150	Iron and steel pipe and tubing .....	254	2 580 520	1 121 617	43.5	11.8	68.5
1152	Tubing .....	225	2 118 312	753 176	35.6	7.9	X
1153	Standard steel pipe .....	75	900 629	284 280	31.6	3.0	X
1154	Other steel pipe .....	34	293 441	84 161	28.7	.9	X
1160	Other iron and steel products .....	244	2 602 436	885 105	34.0	9.3	74.8
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled .....	46	1 091 650	206 928	19.0	2.2	X
1163	Bars and bar-size shapes: cold finished .....	82	678 026	116 512	17.2	1.2	X
1164	Concrete reinforcement bars .....	17	111 906	43 264	38.7	.5	X
1165	Structural shapes (excluding bar-size shapes) .....	28	1 126 823	165 537	14.7	1.7	X
1167	Finished products, n.e.c. ....	134	806 878	352 864	43.7	3.7	X
1170	Alloy steel .....	95	1 167 300	345 786	29.6	3.6	73.6
1171	Bars, hot-rolled or cold-finished .....	62	739 083	165 169	22.3	1.7	X
1173	Pipe, tubing, and plates .....	32	276 235	21 621	7.8	.2	X
1175	Other alloy steel .....	36	360 424	158 994	44.1	1.7	X
1180	Stainless steel .....	178	1 584 605	529 179	33.4	5.6	77.6
1181	Plates .....	29	279 186	23 819	8.5	.3	X
1182	Strip .....	34	377 468	147 328	39.0	1.5	X
1183	Sheets .....	41	274 333	47 399	17.3	.5	X
1184	Bars and bar-size shapes .....	37	204 418	32 084	15.7	.3	X
1185	Other stainless steel (including tubing) .....	124	1 054 099	278 558	26.4	2.9	X
1200	Copper and brass .....	74	799 147	78 068	9.8	.8	66.0
1211	Copper wire mill products (structural only) .....	13	137 510	11 868	8.6	.1	X
1212	Flat products (sheets, strips, and plates) .....	31	278 134	31 942	11.5	.3	X
1213	Tubular products (pipes and tubes) .....	25	388 654	22 693	5.8	.2	X
1214	Rod, nonelectrical wire, extruded shapes, etc. ....	24	225 355	11 557	5.1	.1	X
1220	Aluminum shapes, forms, etc. ....	114	930 644	87 894	9.4	.9	63.9
1221	Plates (.250 inch and over) .....	24	118 509	7 680	6.5	.1	X
1222	Sheets and coils (.006 to .249 inch) .....	30	127 929	11 871	9.3	.1	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) .....	64	409 457	34 454	8.4	.4	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	39	337 220	26 598	7.9	.3	X
1225	Foils .....	6	96 192	7 289	7.6	.1	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	45	543 736	87 849	16.2	.9	X
1400	Electrical apparatus and equipment .....	13	36 343	4 811	13.2	.1	11.7
1414	Conduit, raceway, and fittings .....	6	19 400	1 647	8.5	Z	X
1419	Industrial controls .....	7	16 943	3 164	18.7	Z	X
1600	Electronic parts and equipment, except communication .....	28	140 785	19 052	13.5	.2	15.2
1613	Capacitors and resistors .....	10	59 503	4 271	7.2	Z	X
1615	Discrete semiconductors, etc. ....	9	68 584	11 652	17.0	.1	X
1616	Electronic connectors and other passive electronic parts .....	10	12 698	3 129	24.6	Z	X
1700	Hardware .....	63	400 717	72 019	18.0	.8	22.1
1712	Bolts, nuts, rivets, and fasteners .....	59	368 525	68 484	18.6	.7	X
1713	Cutlery .....	15	136 098	2 315	1.7	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	20	83 493	13 263	15.9	.1	20.7
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	9	56 997	7 077	12.4	.1	X
1813	Plumbing fixtures .....	6	25 130	2 847	11.3	Z	X
1818	Other plumbing and heating equipment and supplies .....	11	38 079	3 150	8.3	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	47	1 049 096	98 243	9.4	1.0	3.9
2321	New pumps, compressors (air or gas), and equipment .....	8	819 687	64 965	7.9	.7	X
2327	All other new general-purpose industrial machinery and equipment .....	39	229 409	31 795	13.9	.3	X
2330	Metalworking machinery, equipment, and parts .....	20	152 060	23 895	15.7	.3	X
2360	Other industrial machinery, equipment, and parts .....	12	92 573	11 200	12.1	.1	2.9
2362	New power plant machinery (excluding electrical) .....	6	43 057	8 674	20.1	.1	X
2366	Other new industrial machinery and equipment .....	6	49 516	1 263	2.6	Z	X
2367	Used industrial machinery and equipment .....	6	49 516	1 263	2.6	Z	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4215101</b>	<b>Ferrous metal service centers &amp; sales offices—Con.</b>						
2370	Mechanical power transmission supplies .....	10	51 663	10 259	19.9	.1	8.1
2371	Bearings and bushings .....	10	51 663	5 534	10.7	.1	X
2380	Industrial valves and fittings (except fluid-power) .....	8	71 084	11 297	15.9	.1	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	6	83 026	21 715	26.2	.2	17.5
2392	Pneumatic valves .....	6	83 026	19 794	23.8	.2	X
2460	Other industrial supplies .....	30	173 333	23 679	13.7	.2	34.9
2464	Mechanical rubber goods .....	17	93 343	7 751	8.3	.1	X
2466	Industrial supplies, n.e.c. ....	8	51 279	10 879	21.2	.1	X
5300	Plastics materials and basic shapes .....	117	1 299 161	252 828	19.5	2.7	9.6
5311	Plastic pipes, rods, tubes, and shapes .....	28	288 022	31 241	10.8	.3	X
5312	High pressure laminates .....	13	64 069	7 875	12.3	.1	X
5314	Other plastics materials and basic shapes .....	83	1 093 224	196 435	18.0	2.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	14	764 794	288 958	37.8	3.0	.9
5344	Other chemicals and allied products .....	11	32 621	1 668	5.1	Z	X
9700	Service receipts and labor charges (including installed parts) .....	21	93 436	6 572	7.0	.1	11.4
9703	Other service receipts and labor charges—Specify .....	18	67 697	4 716	7.0	.1	X
9810	Miscellaneous commodities .....	64	461 864	71 282	15.4	.7	X
<b>42151011</b>	<b>Ferrous metal service centers</b> .....	<b>68</b>	<b>X</b>	<b>1 245 827</b>	<b>X</b>	<b>100.0</b>	<b>90.1</b>
1100	Iron and steel products (semifinished) .....	19	917 879	211 784	23.1	17.0	90.1
1113	Rough castings and foundry products .....	15	180 358	99 441	55.1	8.0	X
1114	Forgings .....	11	811 779	102 248	12.6	8.2	X
1120	Flat iron and steel products .....	31	926 144	203 036	21.9	16.3	84.5
1123	Sheets (cold-rolled) .....	10	798 264	61 684	7.7	5.0	X
1124	Sheets (hot-rolled) .....	8	56 476	6 742	11.9	.5	X
1126	Sheets (galvanized and coated) .....	21	880 709	116 086	13.2	9.3	X
1128	Fabricated and structural plate products .....	9	65 766	15 511	23.6	1.2	X
1140	Iron and steel wire and wire products .....	18	936 343	142 552	15.2	11.4	86.5
1141	Wire (plain, coated, barbed, and twisted) .....	15	908 653	102 504	11.3	8.2	X
1150	Iron and steel pipe and tubing .....	18	200 141	78 267	39.1	6.3	65.0
1152	Tubing .....	11	86 191	56 363	65.4	4.5	X
1153	Standard steel pipe .....	9	116 770	21 904	18.8	1.8	X
1160	Other iron and steel products .....	16	822 588	157 782	19.2	12.7	89.3
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled ....	6	761 848	99 157	13.0	8.0	X
1163	Bars and bar-size shapes: cold finished .....	7	53 928	1 537	2.9	.1	X
1167	Finished products, n.e.c. ....	6	51 910	8 459	16.3	.7	X
1170	Alloy steel .....	9	134 499	18 867	14.0	1.5	90.1
1171	Bars, hot-rolled or cold-finished .....	6	83 243	10 780	13.0	.9	X
1180	Stainless steel .....	9	104 157	16 985	16.3	1.4	X
1220	Aluminum shapes, forms, etc. ....	8	71 970	8 586	11.9	.7	X
1700	Hardware .....	8	65 031	10 694	16.4	.9	X
5300	Plastics materials and basic shapes .....	10	141 053	17 277	12.2	1.4	X
9700	Service receipts and labor charges (including installed parts) .....	7	35 231	2 177	6.2	.2	X
<b>42151012</b>	<b>Ferrous metal sales offices</b> .....	<b>989</b>	<b>X</b>	<b>8 270 344</b>	<b>X</b>	<b>100.0</b>	<b>77.2</b>
0200	New and rebuilt automotive parts and supplies .....	6	41 267	7 754	18.8	.1	67.4
0223	Parts, n.e.c. ....	6	41 267	5 831	14.1	.1	X
1100	Iron and steel products (semifinished) .....	374	3 712 692	2 390 606	64.4	28.9	71.5
1111	Sheet bars and tin plate bars .....	52	476 634	82 605	17.3	1.0	X
1112	Wire rods .....	28	659 298	206 915	31.4	2.5	X
1113	Rough castings and foundry products .....	220	2 000 848	1 203 628	60.2	14.6	X
1114	Forgings .....	125	1 160 997	359 799	31.0	4.4	X
1116	Other semifinished iron and steel products .....	117	1 036 530	537 658	51.9	6.5	X
1120	Flat iron and steel products .....	378	3 360 747	1 906 836	56.7	23.1	56.2
1121	Plates .....	100	496 066	84 732	17.1	1.0	X
1122	Strips (hot-rolled and cold-rolled) .....	83	777 700	177 176	22.8	2.1	X
1123	Sheets (cold-rolled) .....	146	1 014 471	308 976	30.5	3.7	X
1124	Sheets (hot-rolled) .....	100	721 980	130 384	18.1	1.6	X
1126	Sheets (galvanized and coated) .....	112	1 358 207	660 583	48.6	8.0	X
1127	Tin plate and terneplate .....	30	233 845	137 156	58.7	1.7	X
1128	Fabricated and structural plate products .....	113	877 722	319 465	36.4	3.9	X
1129	Other flat iron and steel products .....	71	413 858	88 368	21.4	1.1	X
1140	Iron and steel wire and wire products .....	164	1 262 165	472 149	37.4	5.7	42.4
1141	Wire (plain, coated, barbed, and twisted) .....	130	1 063 570	409 227	38.5	4.9	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	48	285 093	61 458	21.6	.7	X
1150	Iron and steel pipe and tubing .....	236	2 380 379	1 043 350	43.8	12.6	68.1
1152	Tubing .....	214	2 032 121	696 813	34.3	8.4	X
1153	Standard steel pipe .....	66	783 859	262 376	33.5	3.2	X
1154	Other steel pipe .....	34	293 441	84 161	28.7	1.0	X
1160	Other iron and steel products .....	228	1 779 848	727 323	40.9	8.8	71.4
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled ....	40	329 802	107 771	32.7	1.3	X
1163	Bars and bar-size shapes: cold finished .....	75	624 098	114 975	18.4	1.4	X
1164	Concrete reinforcement bars .....	14	93 749	42 145	45.0	.5	X
1165	Structural shapes (excluding bar-size shapes) .....	23	404 954	118 027	29.1	1.4	X
1167	Finished products, n.e.c. ....	127	754 968	344 405	45.6	4.2	X
1170	Alloy steel .....	86	1 032 801	326 919	31.7	4.0	71.5
1171	Bars, hot-rolled or cold-finished .....	56	655 840	154 389	23.5	1.9	X
1173	Pipe, tubing, and plates .....	29	195 437	14 599	7.5	.2	X
1175	Other alloy steel .....	35	358 857	157 929	44.0	1.9	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity**  
**Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42151012</b>	<b>Ferrous metal sales offices—Con.</b>						
1180	Stainless steel .....	169	1 480 448	512 194	34.6	6.2	75.8
1181	Plates .....	27	277 118	23 793	8.6	.3	X
1182	Strip .....	32	373 709	145 542	38.9	1.8	X
1183	Sheets .....	38	238 747	46 012	19.3	.6	X
1184	Bars and bar-size shapes .....	33	154 268	28 879	18.7	.3	X
1185	Other stainless steel (including tubing) .....	120	971 304	267 969	27.6	3.2	X
1200	Copper and brass .....	69	741 527	72 051	9.7	.9	63.5
1211	Copper wire mill products (structural only) .....	13	137 510	11 868	8.6	.1	X
1212	Flat products (sheets, strips, and plates) .....	29	272 583	30 918	11.3	.4	X
1213	Tubular products (pipes and tubes) .....	22	336 585	17 700	5.3	.2	X
1214	Rod, nonelectrical wire, extruded shapes, etc. ....	24	225 355	11 557	5.1	.1	X
1220	Aluminum shapes, forms, etc. ....	106	858 674	79 308	9.2	1.0	62.7
1221	Plates (.250 inch and over) .....	21	115 903	7 647	6.6	.1	X
1222	Sheets and coils (.006 to .249 inch) .....	26	118 425	11 545	9.7	.1	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) .....	62	406 851	34 398	8.5	.4	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	35	272 333	18 427	6.8	.2	X
1225	Foils .....	6	96 192	7 289	7.6	.1	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	44	539 494	87 425	16.2	1.1	X
1400	Electrical apparatus and equipment .....	13	36 343	4 811	13.2	.1	11.4
1414	Conduit, raceway, and fittings .....	6	19 400	1 647	8.5	Z	X
1419	Industrial controls .....	7	16 943	3 164	18.7	Z	X
1600	Electronic parts and equipment, except communication .....	28	140 785	19 052	13.5	.2	14.8
1613	Capacitors and resistors .....	10	59 503	4 271	7.2	.1	X
1615	Discrete semiconductors, etc. ....	9	68 584	11 652	17.0	.1	X
1616	Electronic connectors and other passive electronic parts .....	10	12 698	3 129	24.6	Z	X
1700	Hardware .....	55	335 686	61 325	18.3	.7	23.9
1712	Bolts, nuts, rivets, and fasteners .....	55	335 686	60 005	17.9	.7	X
1713	Cutlery .....	11	103 259	1 320	1.3	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	16	71 685	10 664	14.9	.1	14.0
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	9	56 997	7 077	12.4	.1	X
1818	Other plumbing and heating equipment and supplies .....	7	26 271	1 678	6.4	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	44	318 057	34 760	10.9	.4	12.8
2327	All other new general-purpose industrial machinery and equipment .....	39	229 409	31 795	13.9	.4	X
2330	Metalworking machinery, equipment, and parts .....	20	152 060	23 895	15.7	.3	X
2360	Other industrial machinery, equipment, and parts .....	12	92 573	11 200	12.1	.1	2.8
2362	New power plant machinery (excluding electrical) .....	6	43 057	8 674	20.1	.1	X
2366	Other new industrial machinery and equipment .....	6	49 516	1 263	2.6	Z	X
2367	Used industrial machinery and equipment .....	6	49 516	1 263	2.6	Z	X
2370	Mechanical power transmission supplies .....	10	51 663	10 259	19.9	.1	7.9
2371	Bearings and bushings .....	10	51 663	5 534	10.7	.1	X
2380	Industrial valves and fittings (except fluid-power) .....	6	21 394	1 359	6.4	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	6	83 026	21 715	26.2	.3	17.1
2392	Pneumatic valves .....	6	83 026	19 794	23.8	.2	X
2460	Other industrial supplies .....	26	158 821	22 561	14.2	.3	36.6
2464	Mechanical rubber goods .....	17	93 343	7 751	8.3	.1	X
5300	Plastics materials and basic shapes .....	107	1 158 108	235 551	20.3	2.8	10.5
5311	Plastic pipes, rods, tubes, and shapes .....	28	288 022	31 241	10.8	.4	X
5312	High pressure laminates .....	13	64 069	7 875	12.3	.1	X
5314	Other plastics materials and basic shapes .....	83	1 093 224	196 435	18.0	2.4	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	11	32 621	5 004	15.3	.1	24.3
5344	Other chemicals and allied products .....	11	32 621	1 668	5.1	Z	X
9700	Service receipts and labor charges (including installed parts) .....	14	58 205	4 395	7.6	.1	13.9
9703	Other service receipts and labor charges—Specify .....	14	58 205	4 395	7.6	.1	X
9810	Miscellaneous commodities .....	59	432 003	66 858	15.5	.8	X
<b>4215102</b>	<b>Nonferrous metal service centers &amp; sales offices .....</b>	<b>279</b>	<b>X</b>	<b>2 279 030</b>	<b>X</b>	<b>100.0</b>	<b>82.0</b>
0620	Plywood and millwork .....	9	77 178	12 781	16.6	.6	13.0
0624	Wood millwork (doors, windows, cabinets, etc.) .....	7	59 661	11 836	19.8	.5	X
0730	Flat glass and other construction glass (excluding automotive) .....	11	28 854	7 917	27.4	.3	X
0740	Other construction materials .....	8	14 592	1 016	7.0	Z	82.0
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	7	14 320	899	6.3	Z	X
1100	Iron and steel products (semifinished) .....	21	116 112	16 135	13.9	.7	68.0
1113	Rough castings and foundry products .....	13	70 260	11 705	16.7	.5	X
1114	Forgings .....	6	24 880	1 179	4.7	.1	X
1116	Other semifinished iron and steel products .....	6	31 758	3 251	10.2	.1	X
1120	Flat iron and steel products .....	24	149 190	15 954	10.7	.7	59.5
1126	Sheets (galvanized and coated) .....	7	18 708	4 049	21.6	.2	X
1128	Fabricated and structural plate products .....	10	57 009	7 068	12.4	.3	X
1129	Other flat iron and steel products .....	6	71 198	4 392	6.2	.2	X
1140	Iron and steel wire and wire products .....	10	22 502	2 362	10.5	.1	X
1150	Iron and steel pipe and tubing .....	13	118 792	12 442	10.5	.5	35.4
1152	Tubing .....	10	116 311	11 636	10.0	.5	X
1160	Other iron and steel products .....	12	72 154	10 644	14.8	.5	78.4
1167	Finished products, n.e.c. ....	8	31 810	6 119	19.2	.3	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4215102</b>	<b>Nonferrous metal service centers &amp; sales offices—Con.</b>						
1180	Stainless steel .....	25	154 875	20 154	13.0	.9	71.8
1185	Other stainless steel (including tubing) .....	19	113 818	16 872	14.8	.7	X
1200	Copper and brass .....	69	762 070	594 923	78.1	26.1	60.5
1211	Copper wire mill products (structural only) .....	7	15 161	8 775	57.9	.4	X
1212	Flat products (sheets, strips, and plates) .....	25	538 692	384 102	71.3	16.9	X
1213	Tubular products (pipes and tubes) .....	32	341 188	130 790	38.3	5.7	X
1214	Rod, nonelectrical wire, extruded shapes, etc. ....	22	272 189	71 256	26.2	3.1	X
1220	Aluminum shapes, forms, etc. ....	193	1 181 469	767 471	65.0	33.7	56.6
1221	Plates (.250 inch and over) .....	21	178 781	42 404	23.7	1.9	X
1222	Sheets and coils (.006 to .249 inch) .....	53	481 857	209 877	43.6	9.2	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) .....	117	615 179	305 113	49.6	13.4	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	60	345 101	131 350	38.1	5.8	X
1225	Foils .....	26	358 731	78 726	21.9	3.5	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	53	710 859	504 470	71.0	22.1	X
1400	Electrical apparatus and equipment .....	7	240 623	42 434	17.6	1.9	X
1600	Electronic parts and equipment, except communication .....	7	45 967	7 228	15.7	.3	X
1700	Hardware .....	25	222 616	34 119	15.3	1.5	23.2
1711	Hand tools (including power driven) .....	8	1 227	65	5.3	Z	X
1712	Bolts, nuts, rivets, and fasteners .....	8	11 743	564	4.8	Z	X
1713	Cutlery .....	8	209 650	33 490	16.0	1.5	X
2320	General-purpose industrial machinery, equipment, and parts .....	16	185 331	43 915	23.7	1.9	31.3
2327	All other new general-purpose industrial machinery and equipment .....	16	185 331	43 915	23.7	1.9	X
2330	Metalworking machinery, equipment, and parts .....	11	110 013	11 919	10.8	.5	X
2460	Other industrial supplies .....	10	27 905	2 080	7.5	.1	.6
2464	Mechanical rubber goods .....	7	23 383	1 944	8.3	.1	X
5300	Plastics materials and basic shapes .....	51	558 412	92 083	16.5	4.0	4.1
5311	Plastic pipes, rods, tubes, and shapes .....	22	428 634	56 692	13.2	2.5	X
5314	Other plastics materials and basic shapes .....	24	116 851	30 850	26.4	1.4	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	15	100 112	12 120	12.1	.5	X
9700	Service receipts and labor charges (including installed parts) .....	9	22 767	3 403	14.9	.1	32.2
9703	Other service receipts and labor charges—Specify .....	9	22 767	3 403	14.9	.1	X
9810	Miscellaneous commodities .....	23	155 068	13 468	8.7	.6	X
<b>42151021</b>	<b>Nonferrous metal service centers .....</b>	<b>25</b>	<b>X</b>	<b>128 172</b>	<b>X</b>	<b>100.0</b>	<b>90.8</b>
1200	Copper and brass .....	7	40 662	24 787	61.0	19.3	X
1220	Aluminum shapes, forms, etc. ....	11	39 854	30 939	77.6	24.1	79.3
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) .....	7	10 463	5 148	49.2	4.0	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	8	48 422	37 887	78.2	29.6	X
5300	Plastics materials and basic shapes .....	6	12 927	4 541	35.1	3.5	X
<b>42151022</b>	<b>Nonferrous metal sales offices .....</b>	<b>254</b>	<b>X</b>	<b>2 150 858</b>	<b>X</b>	<b>100.0</b>	<b>81.5</b>
0620	Plywood and millwork .....	9	77 178	12 781	16.6	.6	12.9
0624	Wood millwork (doors, windows, cabinets, etc.) .....	7	59 661	11 836	19.8	.6	X
0730	Flat glass and other construction glass (excluding automotive) .....	11	28 854	7 917	27.4	.4	X
0740	Other construction materials .....	8	14 592	1 016	7.0	Z	81.5
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	7	14 320	899	6.3	Z	X
1100	Iron and steel products (semifinished) .....	20	113 870	15 965	14.0	.7	67.1
1113	Rough castings and foundry products .....	12	68 018	11 535	17.0	.5	X
1114	Forgings .....	6	24 880	1 179	4.7	.1	X
1116	Other semifinished iron and steel products .....	6	31 758	3 251	10.2	.2	X
1120	Flat iron and steel products .....	24	149 190	15 954	10.7	.7	59.1
1126	Sheets (galvanized and coated) .....	7	18 708	4 049	21.6	.2	X
1128	Fabricated and structural plate products .....	10	57 009	7 068	12.4	.3	X
1129	Other flat iron and steel products .....	6	71 198	4 392	6.2	.2	X
1140	Iron and steel wire and wire products .....	10	22 502	2 362	10.5	.1	X
1150	Iron and steel pipe and tubing .....	13	118 792	12 442	10.5	.6	35.2
1152	Tubing .....	10	116 311	11 636	10.0	.5	X
1160	Other iron and steel products .....	12	72 154	10 644	14.8	.5	77.9
1167	Finished products, n.e.c. ....	8	31 810	6 119	19.2	.3	X
1180	Stainless steel .....	23	148 862	18 555	12.5	.9	70.7
1185	Other stainless steel (including tubing) .....	18	110 048	16 797	15.3	.8	X
1200	Copper and brass .....	62	721 408	570 136	79.0	26.5	63.0
1212	Flat products (sheets, strips, and plates) .....	23	507 931	363 577	71.6	16.9	X
1213	Tubular products (pipes and tubes) .....	32	341 188	130 790	38.3	6.1	X
1214	Rod, nonelectrical wire, extruded shapes, etc. ....	20	269 310	69 336	25.7	3.2	X
1220	Aluminum shapes, forms, etc. ....	182	1 141 615	736 532	64.5	34.2	55.7
1221	Plates (.250 inch and over) .....	19	170 554	38 206	22.4	1.8	X
1222	Sheets and coils (.006 to .249 inch) .....	53	481 857	209 877	43.6	9.8	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) .....	110	604 716	299 965	49.6	13.9	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	58	323 938	109 757	33.9	5.1	X
1225	Foils .....	26	358 731	78 726	21.9	3.7	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42151022</b>	<b>Nonferrous metal sales offices—Con.</b>						
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	45	662 437	466 583	70.4	21.7	X
1400	Electrical apparatus and equipment .....	7	240 623	42 434	17.6	2.0	X
1600	Electronic parts and equipment, except communication .....	6	12 654	2 564	20.3	.1	X
1700	Hardware .....	25	222 616	34 119	15.3	1.6	23.0
1711	Hand tools (including power driven) .....	8	1 227	65	5.3	Z	X
1712	Bolts, nuts, rivets, and fasteners .....	8	11 743	564	4.8	Z	X
1713	Cutlery .....	8	209 650	33 490	16.0	1.6	X
2320	General-purpose industrial machinery, equipment, and parts .....	13	164 728	40 092	24.3	1.9	24.8
2327	All other new general-purpose industrial machinery and equipment .....	13	164 728	40 092	24.3	1.9	X
2330	Metalworking machinery, equipment, and parts .....	11	110 013	11 919	10.8	.6	X
2460	Other industrial supplies .....	7	23 383	1 944	8.3	.1	.6
2464	Mechanical rubber goods .....	7	23 383	1 944	8.3	.1	X
5300	Plastics materials and basic shapes .....	45	545 485	87 542	16.0	4.1	4.1
5311	Plastic pipes, rods, tubes, and shapes .....	22	428 634	56 692	13.2	2.6	X
5314	Other plastics materials and basic shapes .....	24	116 851	30 850	26.4	1.4	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	13	98 211	11 951	12.2	.6	X
9700	Service receipts and labor charges (including installed parts) .....	6	18 245	3 086	16.9	.1	28.3
9703	Other service receipts and labor charges—Specify .....	6	18 245	3 086	16.9	.1	X
9810	Miscellaneous commodities .....	19	149 148	12 106	8.1	.6	X
<b>42152</b>	<b>Coal &amp; other mineral &amp; ore whsle .....</b>	<b>123</b>	<b>X</b>	<b>1 634 031</b>	<b>X</b>	<b>100.0</b>	<b>80.2</b>
1300	Coal and coke .....	89	1 317 015	1 146 881	87.1	70.2	75.8
1311	Coal .....	89	1 317 015	1 115 589	84.7	68.3	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	38	546 070	301 169	55.2	18.4	X
<b>421520</b>	<b>Coal &amp; other mineral &amp; ore whsle .....</b>	<b>123</b>	<b>X</b>	<b>1 634 031</b>	<b>X</b>	<b>100.0</b>	<b>80.2</b>
1300	Coal and coke .....	89	1 317 015	1 146 881	87.1	70.2	75.8
1311	Coal .....	89	1 317 015	1 115 589	84.7	68.3	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	38	546 070	301 169	55.2	18.4	X
<b>4215201</b>	<b>Coal whsle .....</b>	<b>86</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
1300	Coal and coke .....	86	D	D	D	D	D
1311	Coal .....	86	D	D	D	D	X
<b>4215202</b>	<b>Other mineral &amp; ore whsle .....</b>	<b>37</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	37	D	D	D	D	X
<b>4216</b>	<b>Electrical goods whsle .....</b>	<b>6 652</b>	<b>X</b>	<b>65 926 580</b>	<b>X</b>	<b>100.0</b>	<b>78.9</b>
0400	Household and lawn furniture .....	11	114 801	20 744	18.1	Z	27.4
0413	Lawn furniture and equipment .....	8	92 276	14 379	15.6	Z	X
0420	Office and business furniture .....	6	17 305	5 147	29.7	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	18	129 912	18 018	13.9	Z	X
0530	Flooring and floor coverings .....	13	98 062	8 408	8.6	Z	24.1
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	8	64 779	4 355	6.7	Z	X
0540	Other home furnishings .....	68	1 101 818	195 042	17.7	.3	3.5
0541	Metal flatware and kitchen utensils .....	27	423 425	39 393	9.3	.1	X
0542	Mirrors, lamps, and picture frames .....	26	387 199	10 081	2.6	Z	X
0543	Home furnishings, n.e.c. .....	27	199 811	85 235	42.7	.1	X
0800	Photographic equipment and supplies (excluding video) .....	15	113 384	7 124	6.3	Z	X
0900	Office equipment .....	58	1 048 049	128 648	12.3	.2	.8
0912	Calculators and accounting machines .....	37	661 013	76 355	11.6	.1	X
0913	Copying machines and equipment .....	15	347 735	46 666	13.4	.1	X
0920	New computer equipment .....	96	848 416	139 122	16.4	.2	12.6
0921	Computers .....	66	525 641	66 424	12.6	.1	X
0922	Computer storage devices .....	17	5 860	905	15.4	Z	X
0923	Computer printers .....	19	6 784	1 636	24.1	Z	X
0924	Other computer peripheral equipment .....	61	501 542	70 157	14.0	.1	X
0950	Computer software (packaged) .....	75	542 546	35 402	6.5	.1	X
1120	Flat iron and steel products .....	10	40 601	6 782	16.7	Z	X
1140	Iron and steel wire and wire products .....	10	71 109	11 994	16.9	Z	X
1220	Aluminum shapes, forms, etc. .....	6	94 987	9 087	9.6	Z	X
1400	Electrical apparatus and equipment .....	3 327	26 356 663	21 553 686	81.8	32.7	69.8
1411	Power and distribution transformers .....	915	8 383 694	1 657 742	19.8	2.5	X
1412	Switchgear and switchboard apparatus .....	543	3 907 078	777 866	19.9	1.2	X
1413	Motors and generators (including motor-generator sets) .....	497	3 346 329	1 262 375	37.7	1.9	X
1414	Conduit, raceway, and fittings .....	606	7 735 868	1 825 642	23.6	2.8	X
1415	Electric bulbs (all types) .....	474	4 175 562	307 681	7.4	.5	X
1416	Interior wiring (excluding conduit) .....	641	7 635 432	2 229 832	29.2	3.4	X
1417	Exterior wiring and cable (excluding conduit) .....	602	6 952 201	1 637 292	23.6	2.5	X
1418	Lighting fixtures (residential and commercial) .....	1 103	9 347 756	4 907 516	52.5	7.4	X
1419	Industrial controls .....	1 022	6 186 213	1 844 446	29.8	2.8	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	1 444	13 725 600	5 103 296	37.2	7.7	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4216</b>	<b>Electrical goods wholes—Con.</b>						
1500	Electrical appliances, household	718	7 126 528	4 686 625	65.8	7.1	61.1
1511	Televisions	219	2 472 541	507 951	20.5	.8	X
1512	Radios, stereos, and CD players	401	3 869 362	1 897 647	49.0	2.9	X
1513	V.C.R.'s and video cameras	185	1 909 467	425 358	22.3	.6	X
1514	Electrical household ranges and ovens	67	781 796	203 877	26.1	.3	X
1515	Refrigerators and freezers, household	42	682 393	112 022	16.4	.2	X
1516	Household laundry equipment	9	32 398	5 291	16.3	.2	X
1517	Vacuum cleaners and sewing machines, household	55	842 535	176 284	20.9	.3	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	303	3 539 521	1 358 202	38.4	2.1	X
1600	Electronic parts and equipment, except communication	2 940	37 149 734	33 856 042	91.1	51.4	70.1
1612	Integrated circuits	1 124	20 704 609	12 626 789	61.0	19.2	X
1613	Capacitors and resistors	1 051	14 012 692	2 758 169	19.7	4.2	X
1615	Discrete semiconductors, etc.	947	16 828 080	4 427 637	26.3	6.7	X
1616	Electronic connectors and other passive electronic parts	1 616	19 074 361	6 684 070	35.0	10.1	X
1618	Electronic parts and equipment, n.e.c.	1 849	17 544 862	7 359 371	41.9	11.2	X
1650	Communication equipment and supplies	915	7 313 968	3 619 512	49.5	5.5	70.8
1651	Telephones	232	2 300 508	926 054	40.3	1.4	X
1652	Other electronic communication equipment	672	4 175 614	2 156 869	51.7	3.3	X
1653	Other electrical communication equipment	212	2 201 275	536 587	24.4	.8	X
1700	Hardware	174	2 018 702	262 763	13.0	.4	12.3
1711	Hand tools (including power driven)	96	784 692	51 466	6.6	.1	X
1712	Bolts, nuts, rivets, and fasteners	69	881 297	66 303	7.5	.1	X
1713	Cutlery	74	987 444	107 362	10.9	.2	X
1800	Plumbing and heating equipment and supplies (hydronics)	64	643 854	94 606	14.7	.1	35.8
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	15	46 299	4 326	9.3	.2	X
1813	Plumbing fixtures	17	431 468	57 838	13.4	.1	X
1818	Other plumbing and heating equipment and supplies	40	323 670	32 251	10.0	.2	X
1900	Warm air heating and air-conditioning equipment and supplies	92	936 200	123 322	13.2	.2	12.7
1911	Furnaces (warm air)	6	33 027	9 473	28.7	.2	X
1912	Central air-conditioning (residential and commercial)	22	73 702	15 957	21.7	.2	X
1914	Heat pumps (residential and commercial)	7	23 666	2 624	11.1	.2	X
1916	Air cleaning and filtration systems	33	109 179	3 874	3.5	.2	X
1917	Compressors for air-conditioners	19	469 962	71 126	15.1	.1	X
1918	Condensing units for air-conditioners	7	23 666	965	4.1	.2	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	6	10 400	271	2.6	.2	X
2000	Refrigeration equipment and supplies	20	270 205	41 570	15.4	.1	38.9
2012	Unit coolers for commercial refrigerators	8	192 437	12 324	6.4	.2	X
2013	Condensing units for commercial refrigerators	8	192 437	13 479	7.0	.2	X
2015	Other refrigeration equipment and supplies	10	83 696	12 415	14.8	.2	X
2100	Construction and mining machinery and equipment (including parts and attachments)	7	50 278	6 010	12.0	.2	2.3
2113	New mixers, pavers, and related equipment	6	39 621	470	1.2	.2	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	6	39 621	2 345	5.9	.2	X
2220	Garden machinery, equipment, and parts	8	44 950	7 353	16.4	.2	X
2320	General-purpose industrial machinery, equipment, and parts	153	682 037	113 109	16.6	.2	12.7
2321	New pumps, compressors (air or gas), and equipment	41	95 556	10 271	10.7	.2	X
2326	New controlling, recording, and indicating instruments and access	93	423 523	72 865	17.2	.1	X
2327	All other new general-purpose industrial machinery and equipment	50	231 340	28 465	12.3	.2	X
2328	Used general-purpose industrial machinery and equipment	12	21 683	1 508	7.0	.2	X
2330	Metalworking machinery, equipment, and parts	11	34 964	5 859	16.8	.2	X
2340	Materials handling machinery, equipment, and parts	45	229 223	31 616	13.8	.2	.3
2341	New conveying equipment	14	57 249	8 679	15.2	.2	X
2360	Other industrial machinery, equipment, and parts	11	52 623	14 026	26.7	.2	38.2
2366	Other new industrial machinery and equipment	8	42 802	12 207	28.5	.2	X
2370	Mechanical power transmission supplies	34	185 493	39 955	21.5	.1	45.0
2371	Bearings and bushings	10	29 600	16 647	56.2	.2	X
2372	Other mechanical power transmission supplies	27	166 117	23 308	14.0	.2	X
2380	Industrial valves and fittings (except fluid-power)	15	133 176	25 591	19.2	.2	X
2390	Hydraulic and pneumatic (fluid-power) valves	7	55 746	4 863	8.7	.2	X
2460	Other industrial supplies	12	54 041	7 855	14.5	.2	59.5
2466	Industrial supplies, n.e.c.	10	43 757	6 807	15.6	.2	X
2600	Aircraft and aeronautical equipment and supplies	11	82 814	25 126	30.3	.2	X
2700	Sporting and recreational goods and supplies	56	552 096	68 593	12.4	.1	2.8
2712	Bicycles and bicycle tires and tubes	17	128 110	35 883	28.0	.1	X
2714	Camping and fishing equipment and accessories	29	348 970	2 464	.7	.2	X
2717	Marine pleasure craft, equipment, and accessories	29	348 970	7 425	2.1	.2	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	29	348 970	17 318	5.0	.2	X
2800	Toys and hobby goods and supplies	36	484 461	81 020	16.7	.1	21.4
2811	Video games and cartridges	30	454 831	78 783	17.3	.1	X
3000	Jewelry, diamonds, gem stones, and watches	19	157 715	14 277	9.1	.2	1.8
3014	Watches, clocks, and watch movements and cases	6	40 826	8 873	21.7	.2	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	6	22 683	1 653	7.3	.2	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	8	27 152	2 710	10.0	.2	X
3140	Prerecorded video tapes	21	517 133	37 704	7.3	.1	X
3150	Other durable goods	6	20 346	6 473	31.8	.2	X
3300	Stationery, office supplies and greeting cards	11	63 624	7 466	11.7	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	10	56 831	14 373	25.3	.2	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
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<b>4216</b>	<b>Electrical goods whsle—Con.</b>						
5300	Plastics materials and basic shapes .....	26	320 642	77 942	24.3	.1	1.5
5314	Other plastics materials and basic shapes .....	14	53 254	4 141	7.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	33	90 097	17 001	18.9	Z	12.8
5342	Adhesives, sealants, and glues .....	6	28 421	1 425	5.0	Z	X
6000	Paint, paint supplies, and wallpaper .....	11	187 592	18 946	10.1	Z	X
9700	Service receipts and labor charges (including installed parts) .....	145	801 809	90 959	11.3	.1	50.9
9701	Labor charges for repair work .....	90	423 118	45 246	10.7	.1	X
9702	Parts installed in repair work .....	59	241 395	14 365	6.0	Z	X
9703	Other service receipts and labor charges—Specify .....	60	371 635	31 347	8.4	Z	X
9720	Receipts for service contracts .....	70	435 270	25 674	5.9	Z	X
9730	Advertising specialties (paper novelties, etc.) .....	9	41 276	4 263	10.3	Z	X
9740	Receipts for installing equipment .....	58	235 893	17 911	7.6	Z	X
9810	Miscellaneous commodities .....	161	1 060 319	180 787	17.1	.3	X
9940	Rental and leasing receipts .....	23	148 174	5 540	3.7	Z	6.1
9944	Other rental receipts .....	7	28 047	521	1.9	Z	X
<b>42161</b>	<b>Electrical apparatus &amp; equip, wiring supp, &amp; const material whsle</b>	<b>2 966</b>	<b>X</b>	<b>22 378 291</b>	<b>X</b>	<b>100.0</b>	<b>81.3</b>
0920	New computer equipment .....	21	109 517	19 009	17.4	.1	16.9
0921	Computers .....	8	28 274	1 046	3.7	Z	X
0924	Other computer peripheral equipment .....	13	81 243	17 963	22.1	.1	X
0950	Computer software (packaged) .....	19	96 470	5 199	5.4	Z	X
1140	Iron and steel wire and wire products .....	7	33 751	9 687	28.7	Z	X
1400	Electrical apparatus and equipment .....	2 966	22 378 291	20 897 388	93.4	93.4	71.6
1411	Power and distribution transformers .....	775	6 769 976	1 474 623	21.8	6.6	X
1412	Switchgear and switchboard apparatus .....	516	3 710 360	758 939	20.5	3.4	X
1413	Motors and generators (including motor-generator sets) .....	441	2 671 004	1 186 652	44.4	5.3	X
1414	Conduit, raceway, and fittings .....	586	7 520 903	1 810 104	24.1	8.1	X
1415	Electric bulbs (all types) .....	446	3 789 475	287 944	7.6	1.3	X
1416	Interior wiring (excluding conduit) .....	581	7 194 928	2 185 224	30.4	9.8	X
1417	Exterior wiring and cable (excluding conduit) .....	562	6 597 952	1 603 761	24.3	7.2	X
1418	Lighting fixtures (residential and commercial) .....	1 084	8 828 347	4 884 443	55.3	21.8	X
1419	Industrial controls .....	938	5 624 191	1 755 969	31.2	7.8	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	1 360	12 650 851	4 949 730	39.1	22.1	X
1500	Electrical appliances, household .....	122	784 170	219 407	28.0	1.0	40.2
1512	Radios, stereos, and CD players .....	21	33 511	12 341	36.8	.1	X
1514	Electrical household ranges and ovens .....	10	66 594	23 544	35.4	.1	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	90	683 582	173 755	25.4	.8	X
1600	Electronic parts and equipment, except communication .....	243	1 436 432	370 124	25.8	1.7	67.6
1612	Integrated circuits .....	30	132 494	12 520	9.4	.1	X
1613	Capacitors and resistors .....	48	204 493	17 483	8.5	.1	X
1615	Discrete semiconductors, etc. ....	23	98 178	10 101	10.3	Z	X
1616	Electronic connectors and other passive electronic parts .....	146	851 084	154 443	18.1	.7	X
1618	Electronic parts and equipment, n.e.c. ....	143	827 620	175 572	21.2	.8	X
1650	Communication equipment and supplies .....	97	1 304 818	184 154	14.1	.8	75.5
1652	Other electronic communication equipment .....	60	534 329	62 720	11.7	.3	X
1653	Other electrical communication equipment .....	61	888 060	120 934	13.6	.5	X
1700	Hardware .....	52	446 656	50 050	11.2	.2	7.3
1711	Hand tools (including power driven) .....	52	446 656	27 108	6.1	.1	X
1712	Bolts, nuts, rivets, and fasteners .....	26	382 349	16 581	4.3	.1	X
1713	Cutlery .....	26	382 349	6 361	1.7	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	30	331 855	47 226	14.2	.2	37.7
1813	Plumbing fixtures .....	8	257 647	40 745	15.8	.2	X
1818	Other plumbing and heating equipment and supplies .....	23	74 208	6 481	8.7	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	65	642 452	93 690	14.6	.4	18.5
1912	Central air-conditioning (residential and commercial) .....	22	73 702	15 957	21.7	.1	X
1914	Heat pumps (residential and commercial) .....	7	23 666	2 624	11.1	Z	X
1916	Air cleaning and filtration systems .....	27	98 779	3 018	3.1	Z	X
1917	Compressors for air-conditioners .....	19	469 962	71 126	15.1	.3	X
1918	Condensing units for air-conditioners .....	7	23 666	965	4.1	Z	X
2000	Refrigeration equipment and supplies .....	14	220 565	38 221	17.3	.2	45.6
2012	Unit coolers for commercial refrigerators .....	8	192 437	12 324	6.4	.1	X
2013	Condensing units for commercial refrigerators .....	8	192 437	13 479	7.0	.1	X
2015	Other refrigeration equipment and supplies .....	10	83 696	12 415	14.8	.1	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	6	39 621	2 815	7.1	Z	3.1
2113	New mixers, pavers, and related equipment .....	6	39 621	470	1.2	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	6	39 621	2 345	5.9	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	81	360 574	57 097	15.8	.3	15.0
2321	New pumps, compressors (air or gas), and equipment .....	11	27 170	3 292	12.1	Z	X
2326	New controlling, recording, and indicating instruments and access .....	44	224 455	35 177	15.7	.2	X
2327	All other new general-purpose industrial machinery and equipment .....	26	108 945	18 628	17.1	.1	X
2330	Metalworking machinery, equipment, and parts .....	6	24 141	2 841	11.8	Z	X
2340	Materials handling machinery, equipment, and parts .....	26	149 155	18 555	12.4	.1	X
2360	Other industrial machinery, equipment, and parts .....	7	30 135	5 922	19.7	Z	63.5
2366	Other new industrial machinery and equipment .....	6	25 147	4 905	19.5	Z	X
2370	Mechanical power transmission supplies .....	21	79 794	17 218	21.6	.1	58.8
2372	Other mechanical power transmission supplies .....	20	77 604	16 932	21.8	.1	X
2460	Other industrial supplies .....	7	22 069	3 205	14.5	Z	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42161</b>	<b>Electrical apparatus &amp; equip, wiring supp, &amp; const material whsle—Con.</b>						
2700	Sporting and recreational goods and supplies .....	7	55 131	4 568	8.3	Z	X
5300	Plastics materials and basic shapes .....	11	256 731	73 270	28.5	.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	23	46 518	7 941	17.1	Z	X
9700	Service receipts and labor charges (including installed parts) .....	68	395 309	39 764	10.1	.2	58.7
9701	Labor charges for repair work .....	34	114 605	12 538	10.9	.1	X
9702	Parts installed in repair work .....	27	96 053	5 707	5.9	Z	X
9703	Other service receipts and labor charges—Specify .....	36	286 190	21 519	7.5	.1	X
9720	Receipts for service contracts .....	38	328 052	16 640	5.1	.1	X
9740	Receipts for installing equipment .....	34	173 888	10 819	6.2	Z	X
9810	Miscellaneous commodities .....	60	453 197	56 322	12.4	.3	X
9940	Rental and leasing receipts .....	7	28 047	521	1.9	Z	35.4
9944	Other rental receipts .....	7	28 047	521	1.9	Z	X
<b>421610</b>	<b>Electrical apparatus &amp; equip, wiring supp, &amp; const material whsle .....</b>	<b>2 966</b>	<b>X</b>	<b>22 378 291</b>	<b>X</b>	<b>100.0</b>	<b>81.3</b>
0920	New computer equipment .....	21	109 517	19 009	17.4	.1	16.9
0921	Computers .....	8	28 274	1 046	3.7	Z	X
0924	Other computer peripheral equipment .....	13	81 243	17 963	22.1	.1	X
0950	Computer software (packaged) .....	19	96 470	5 199	5.4	Z	X
1140	Iron and steel wire and wire products .....	7	33 751	9 687	28.7	Z	X
1400	Electrical apparatus and equipment .....	2 966	22 378 291	20 897 388	93.4	93.4	71.6
1411	Power and distribution transformers .....	775	6 769 976	1 474 623	21.8	6.6	X
1412	Switchgear and switchboard apparatus .....	516	3 710 360	758 939	20.5	3.4	X
1413	Motors and generators (including motor-generator sets) .....	441	2 671 004	1 186 652	44.4	5.3	X
1414	Conduit, raceway, and fittings .....	586	7 520 903	1 810 104	24.1	8.1	X
1415	Electric bulbs (all types) .....	446	3 789 475	287 944	7.6	1.3	X
1416	Interior wiring (excluding conduit) .....	581	7 194 928	2 185 224	30.4	9.8	X
1417	Exterior wiring and cable (excluding conduit) .....	562	6 597 952	1 603 761	24.3	7.2	X
1418	Lighting fixtures (residential and commercial) .....	1 084	8 828 347	4 884 443	55.3	21.8	X
1419	Industrial controls .....	938	5 624 191	1 755 969	31.2	7.8	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	1 360	12 650 851	4 949 730	39.1	22.1	X
1500	Electrical appliances, household .....	122	784 170	219 407	28.0	1.0	40.2
1512	Radios, stereos, and CD players .....	21	33 511	12 341	36.8	.1	X
1514	Electrical household ranges and ovens .....	10	66 594	23 544	35.4	.1	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	90	683 582	173 755	25.4	.8	X
1600	Electronic parts and equipment, except communication .....	243	1 436 432	370 124	25.8	1.7	67.6
1612	Integrated circuits .....	30	132 494	12 520	9.4	.1	X
1613	Capacitors and resistors .....	48	204 493	17 483	8.5	.1	X
1615	Discrete semiconductors, etc. ....	23	98 178	10 101	10.3	Z	X
1616	Electronic connectors and other passive electronic parts .....	146	851 084	154 443	18.1	.7	X
1618	Electronic parts and equipment, n.e.c. ....	143	827 620	175 572	21.2	.8	X
1650	Communication equipment and supplies .....	97	1 304 818	184 154	14.1	.8	75.5
1652	Other electronic communication equipment .....	60	534 329	62 720	11.7	.3	X
1653	Other electrical communication equipment .....	61	888 060	120 934	13.6	.5	X
1700	Hardware .....	52	446 656	50 050	11.2	.2	7.3
1711	Hand tools (including power driven) .....	52	446 656	27 108	6.1	.1	X
1712	Bolts, nuts, rivets, and fasteners .....	26	382 349	16 581	4.3	.1	X
1713	Cutlery .....	26	382 349	6 361	1.7	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	30	331 855	47 226	14.2	.2	37.7
1813	Plumbing fixtures .....	8	257 647	40 745	15.8	.2	X
1818	Other plumbing and heating equipment and supplies .....	23	74 208	6 481	8.7	.2	X
1900	Warm air heating and air-conditioning equipment and supplies .....	65	642 452	93 690	14.6	.4	18.5
1912	Central air-conditioning (residential and commercial) .....	22	73 702	15 957	21.7	.1	X
1914	Heat pumps (residential and commercial) .....	7	23 666	2 624	11.1	Z	X
1916	Air cleaning and filtration systems .....	27	98 779	3 018	3.1	Z	X
1917	Compressors for air-conditioners .....	19	469 962	71 126	15.1	.3	X
1918	Condensing units for air-conditioners .....	7	23 666	965	4.1	Z	X
2000	Refrigeration equipment and supplies .....	14	220 565	38 221	17.3	.2	45.6
2012	Unit coolers for commercial refrigerators .....	8	192 437	12 324	6.4	.1	X
2013	Condensing units for commercial refrigerators .....	8	192 437	13 479	7.0	.1	X
2015	Other refrigeration equipment and supplies .....	10	83 696	12 415	14.8	.1	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	6	39 621	2 815	7.1	Z	3.1
2113	New mixers, pavers, and related equipment .....	6	39 621	470	1.2	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	6	39 621	2 345	5.9	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	81	360 574	57 097	15.8	.3	15.0
2321	New pumps, compressors (air or gas), and equipment .....	11	27 170	3 292	12.1	Z	X
2326	New controlling, recording, and indicating instruments and access .....	44	224 455	35 177	15.7	.2	X
2327	All other new general-purpose industrial machinery and equipment .....	26	108 945	18 628	17.1	.1	X
2330	Metalworking machinery, equipment, and parts .....	6	24 141	2 841	11.8	Z	X
2340	Materials handling machinery, equipment, and parts .....	26	149 155	18 555	12.4	.1	X
2360	Other industrial machinery, equipment, and parts .....	7	30 135	5 922	19.7	Z	63.5
2366	Other new industrial machinery and equipment .....	6	25 147	4 905	19.5	Z	X
2370	Mechanical power transmission supplies .....	21	79 794	17 218	21.6	.1	58.8
2372	Other mechanical power transmission supplies .....	20	77 604	16 932	21.8	.1	X
2460	Other industrial supplies .....	7	22 069	3 205	14.5	Z	X
2700	Sporting and recreational goods and supplies .....	7	55 131	4 568	8.3	Z	X
5300	Plastics materials and basic shapes .....	11	256 731	73 270	28.5	.3	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421610</b>	<b>Electrical apparatus &amp; equip, wiring supp, &amp; const material whsle—Con.</b>						
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	23	46 518	7 941	17.1	Z	X
9700	Service receipts and labor charges (including installed parts) .....	68	395 309	39 764	10.1	.2	58.7
9701	Labor charges for repair work .....	34	114 605	12 538	10.9	.1	X
9702	Parts installed in repair work .....	27	96 053	5 707	5.9	Z	X
9703	Other service receipts and labor charges—Specify .....	36	286 190	21 519	7.5	.1	X
9720	Receipts for service contracts .....	38	328 052	16 640	5.1	.1	X
9740	Receipts for installing equipment .....	34	173 888	10 819	6.2	Z	X
9810	Miscellaneous commodities .....	60	453 197	56 322	12.4	.3	X
9940	Rental and leasing receipts .....	7	28 047	521	1.9	Z	35.4
9944	Other rental receipts .....	7	28 047	521	1.9	Z	X
<b>42162</b>	<b>Electrical appliance, television &amp; radio set whsle .....</b>	<b>527</b>	<b>X</b>	<b>5 536 904</b>	<b>X</b>	<b>100.0</b>	<b>72.6</b>
0400	Household and lawn furniture .....	8	92 276	15 838	17.2	.3	14.6
0413	Lawn furniture and equipment .....	8	92 276	14 379	15.6	.3	X
0500	Household china, glassware, crockery, and plastic housewares .....	17	116 120	17 055	14.7	.3	X
0540	Other home furnishings .....	52	831 233	134 709	16.2	2.4	4.3
0541	Metal flatware and kitchen utensils .....	27	423 425	39 393	9.3	.7	X
0542	Mirrors, lamps, and picture frames .....	26	387 199	10 081	2.6	.2	X
0543	Home furnishings, n.e.c. ....	27	199 811	85 235	42.7	1.5	X
0800	Photographic equipment and supplies (excluding video) .....	9	77 615	4 773	6.2	.1	X
0900	Office equipment .....	34	651 846	75 778	11.6	1.4	.6
0912	Calculators and accounting machines .....	34	651 846	75 778	11.6	1.4	X
0920	New computer equipment .....	20	314 427	40 259	12.8	.7	2.5
0921	Computers .....	20	314 427	40 259	12.8	.7	X
0950	Computer software (packaged) .....	13	173 474	8 063	4.6	.1	X
1400	Electrical apparatus and equipment .....	47	593 003	83 001	14.0	1.5	59.3
1412	Switchgear and switchboard apparatus .....	6	52 283	3 204	6.1	.1	X
1415	Electric bulbs (all types) .....	7	178 737	8 329	4.7	.2	X
1416	Interior wiring (excluding conduit) .....	24	145 184	21 220	14.6	.4	X
1418	Lighting fixtures (residential and commercial) .....	14	233 772	18 058	7.7	.3	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	10	137 244	16 349	11.9	.3	X
1500	Electrical appliances, household .....	527	5 536 904	4 360 931	78.8	78.8	57.3
1511	Televisions .....	199	2 122 945	494 995	23.3	8.9	X
1512	Radios, stereos, and CD players .....	342	3 474 230	1 840 590	53.0	33.2	X
1513	V.C.R.'s and video cameras .....	173	1 885 301	423 385	22.5	7.6	X
1514	Electrical household ranges and ovens .....	47	655 289	176 320	26.9	3.2	X
1515	Refrigerators and freezers, household .....	35	373 249	104 138	27.9	1.9	X
1516	Household laundry equipment .....	9	32 398	5 291	16.3	.1	X
1517	Vacuum cleaners and sewing machines, household .....	51	804 521	168 574	21.0	3.0	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	193	2 448 314	1 147 641	46.9	20.7	X
1600	Electronic parts and equipment, except communication .....	35	380 464	78 872	20.7	1.4	55.9
1616	Electronic connectors and other passive electronic parts .....	10	117 448	18 590	15.8	.3	X
1618	Electronic parts and equipment, n.e.c. ....	31	362 662	60 282	16.6	1.1	X
1650	Communication equipment and supplies .....	87	1 232 186	262 107	21.3	4.7	59.6
1651	Telephones .....	62	927 610	197 113	21.3	3.6	X
1652	Other electronic communication equipment .....	38	372 112	59 514	16.0	1.1	X
1700	Hardware .....	51	840 748	136 272	16.2	2.5	24.1
1711	Hand tools (including power driven) .....	19	167 368	14 646	8.8	.3	X
1712	Bolts, nuts, rivets, and fasteners .....	19	372 865	30 336	8.1	.5	X
1713	Cutlery .....	23	434 427	91 289	21.0	1.6	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	18	197 369	29 270	14.8	.5	38.5
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	9	23 548	782	3.3	Z	X
1813	Plumbing fixtures .....	10	173 821	17 093	9.8	.3	X
1818	Other plumbing and heating equipment and supplies .....	10	173 821	11 395	6.6	.2	X
1900	Warm air heating and air-conditioning equipment and supplies .....	15	250 321	19 032	7.6	.3	X
2700	Sporting and recreational goods and supplies .....	29	348 970	27 207	7.8	.5	3.8
2714	Camping and fishing equipment and accessories .....	29	348 970	2 464	.7	Z	X
2717	Marine pleasure craft, equipment, and accessories .....	29	348 970	7 425	2.1	.1	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	29	348 970	17 318	5.0	.3	X
2800	Toys and hobby goods and supplies .....	17	323 956	68 162	21.0	1.2	28.7
2811	Video games and cartridges .....	17	323 956	68 162	21.0	1.2	X
3000	Jewelry, diamonds, gem stones, and watches .....	11	63 509	10 526	16.6	.2	4.3
3014	Watches, clocks, and watch movements and cases .....	6	40 826	8 873	21.7	.2	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	6	22 683	1 653	7.3	Z	X
3140	Prerecorded video tapes .....	14	190 468	13 982	7.3	.3	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	6	34 486	8 230	23.9	.1	X
9700	Service receipts and labor charges (including installed parts) .....	10	69 037	11 380	16.5	.2	48.3
9701	Labor charges for repair work .....	7	53 855	6 470	12.0	.1	X
9702	Parts installed in repair work .....	7	53 855	3 378	6.3	.1	X
9810	Miscellaneous commodities .....	27	270 643	56 779	21.0	1.0	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421620</b>	<b>Electrical appliance, television &amp; radio set whsle</b> .....	<b>527</b>	<b>X</b>	<b>5 536 904</b>	<b>X</b>	<b>100.0</b>	<b>72.6</b>
0400	Household and lawn furniture .....	8	92 276	15 838	17.2	.3	14.6
0413	Lawn furniture and equipment .....	8	92 276	14 379	15.6	.3	X
0500	Household china, glassware, crockery, and plastic housewares .....	17	116 120	17 055	14.7	.3	X
0540	Other home furnishings .....	52	831 233	134 709	16.2	2.4	4.3
0541	Metal flatware and kitchen utensils .....	27	423 425	39 393	9.3	.7	X
0542	Mirrors, lamps, and picture frames .....	26	387 199	10 081	2.6	.2	X
0543	Home furnishings, n.e.c. ....	27	199 811	85 235	42.7	1.5	X
0800	Photographic equipment and supplies (excluding video) .....	9	77 615	4 773	6.2	.1	X
0900	Office equipment .....	34	651 846	75 778	11.6	1.4	.6
0912	Calculators and accounting machines .....	34	651 846	75 778	11.6	1.4	X
0920	New computer equipment .....	20	314 427	40 259	12.8	.7	2.5
0921	Computers .....	20	314 427	40 259	12.8	.7	X
0950	Computer software (packaged) .....	13	173 474	8 063	4.6	.1	X
1400	Electrical apparatus and equipment .....	47	593 003	83 001	14.0	1.5	59.3
1412	Switchgear and switchboard apparatus .....	6	52 283	3 204	6.1	.1	X
1415	Electric bulbs (all types) .....	7	178 737	8 329	4.7	.2	X
1416	Interior wiring (excluding conduit) .....	24	145 184	21 220	14.6	.4	X
1418	Lighting fixtures (residential and commercial) .....	14	233 772	18 058	7.7	.3	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	10	137 244	16 349	11.9	.3	X
1500	Electrical appliances, household .....	527	5 536 904	4 360 931	78.8	78.8	57.3
1511	Televisions .....	199	2 122 945	494 995	23.3	8.9	X
1512	Radios, stereos, and CD players .....	342	3 474 230	1 840 590	53.0	33.2	X
1513	V.C.R.'s and video cameras .....	173	1 885 301	423 385	22.5	7.6	X
1514	Electrical household ranges and ovens .....	47	655 269	176 320	26.9	3.2	X
1515	Refrigerators and freezers, household .....	35	373 249	104 138	27.9	1.9	X
1516	Household laundry equipment .....	9	32 398	5 291	16.3	.1	X
1517	Vacuum cleaners and sewing machines, household .....	51	804 521	168 574	21.0	3.0	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	193	2 448 314	1 147 641	46.9	20.7	X
1600	Electronic parts and equipment, except communication .....	35	380 464	78 872	20.7	1.4	55.9
1616	Electronic connectors and other passive electronic parts .....	10	117 448	18 590	15.8	.3	X
1618	Electronic parts and equipment, n.e.c. ....	31	362 662	60 282	16.6	1.1	X
1650	Communication equipment and supplies .....	87	1 232 186	262 107	21.3	4.7	59.6
1651	Telephones .....	62	927 610	197 113	21.3	3.6	X
1652	Other electronic communication equipment .....	38	372 112	59 514	16.0	1.1	X
1700	Hardware .....	51	840 748	136 272	16.2	2.5	24.1
1711	Hand tools (including power driven) .....	19	167 368	14 646	8.8	.3	X
1712	Bolts, nuts, rivets, and fasteners .....	19	372 865	30 336	8.1	.5	X
1713	Cutlery .....	23	434 427	91 289	21.0	1.6	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	18	197 369	29 270	14.8	.5	38.5
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	9	23 548	782	3.3	Z	X
1813	Plumbing fixtures .....	10	173 821	17 093	9.8	.3	X
1818	Other plumbing and heating equipment and supplies .....	10	173 821	11 395	6.6	.2	X
1900	Warm air heating and air-conditioning equipment and supplies .....	15	250 321	19 032	7.6	.3	X
2700	Sporting and recreational goods and supplies .....	29	348 970	27 207	7.8	.5	3.8
2714	Camping and fishing equipment and accessories .....	29	348 970	2 464	.7	Z	X
2717	Marine pleasure craft, equipment, and accessories .....	29	348 970	7 425	2.1	.1	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	29	348 970	17 318	5.0	.3	X
2800	Toys and hobby goods and supplies .....	17	323 956	68 162	21.0	1.2	28.7
2811	Video games and cartridges .....	17	323 956	68 162	21.0	1.2	X
3000	Jewelry, diamonds, gem stones, and watches .....	11	63 509	10 526	16.6	.2	4.3
3014	Watches, clocks, and watch movements and cases .....	6	40 826	8 873	21.7	.2	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	6	22 683	1 653	7.3	Z	X
3140	Prerecorded video tapes .....	14	190 468	13 982	7.3	.3	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	6	34 486	8 230	23.9	.1	X
9700	Service receipts and labor charges (including installed parts) .....	10	69 037	11 380	16.5	.2	48.3
9701	Labor charges for repair work .....	7	53 855	6 470	12.0	.1	X
9702	Parts installed in repair work .....	7	53 855	3 378	6.3	.1	X
9810	Miscellaneous commodities .....	27	270 643	56 779	21.0	1.0	X
<b>42169</b>	<b>Other electronic parts &amp; equipment whsle</b> .....	<b>3 159</b>	<b>X</b>	<b>38 011 385</b>	<b>X</b>	<b>100.0</b>	<b>78.4</b>
0530	Flooring and floor coverings .....	8	64 779	4 355	6.7	Z	24.4
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	8	64 779	4 355	6.7	Z	X
0540	Other home furnishings .....	11	129 069	23 029	17.8	.1	X
0900	Office equipment .....	21	387 036	51 714	13.4	.1	.1
0913	Copying machines and equipment .....	12	338 568	46 089	13.6	.1	X
0920	New computer equipment .....	55	424 472	79 854	18.8	.2	18.1
0921	Computers .....	39	182 940	25 119	13.7	.1	X
0922	Computer storage devices .....	17	5 860	905	15.4	Z	X
0923	Computer printers .....	19	6 784	1 636	24.1	Z	X
0924	Other computer peripheral equipment .....	48	420 299	52 194	12.4	.1	X
0950	Computer software (packaged) .....	43	272 602	22 140	8.1	.1	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42169</b>	<b>Other electronic parts &amp; equipment whsle—Con.</b>						
1400	Electrical apparatus and equipment	314	3 385 369	573 297	16.9	1.5	72.5
1411	Power and distribution transformers	136	1 599 403	182 980	11.4	.5	X
1412	Switchgear and switchboard apparatus	22	144 435	15 723	10.9	Z	X
1413	Motors and generators (including motor-generator sets)	56	675 325	75 723	11.2	.2	X
1414	Conduit, raceway, and fittings	19	212 336	15 513	7.3	Z	X
1415	Electric bulbs (all types)	21	207 350	11 408	5.5	Z	X
1416	Interior wiring (excluding conduit)	36	295 320	23 388	7.9	.1	X
1417	Exterior wiring and cable (excluding conduit)	34	330 961	33 133	10.0	.1	X
1419	Industrial controls	80	501 489	73 195	14.6	.2	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	74	937 505	137 217	14.6	.4	X
1500	Electrical appliances, household	69	805 454	106 287	13.2	.3	73.9
1511	Televisions	20	349 596	12 956	3.7	Z	X
1512	Radios, stereos, and CD players	38	361 621	44 716	12.4	.1	X
1513	V.C.R.'s and video cameras	10	18 082	916	5.1	Z	X
1514	Electrical household ranges and ovens	10	59 933	4 013	6.7	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	20	407 625	36 806	9.0	.1	X
1600	Electronic parts and equipment, except communication	2 662	35 332 838	33 407 046	94.6	87.9	69.9
1612	Integrated circuits	1 094	20 572 115	12 614 269	61.3	33.2	X
1613	Capacitors and resistors	1 002	13 808 199	2 740 686	19.8	7.2	X
1615	Discrete semiconductors, etc.	924	16 729 902	4 417 536	26.4	11.6	X
1616	Electronic connectors and other passive electronic parts	1 459	18 105 829	6 511 037	36.0	17.1	X
1618	Electronic parts and equipment, n.e.c.	1 676	16 354 580	7 123 517	43.6	18.7	X
1650	Communication equipment and supplies	731	4 776 964	3 173 251	66.4	8.3	71.2
1651	Telephones	168	1 362 795	728 441	53.5	1.9	X
1652	Other electronic communication equipment	574	3 269 173	2 034 635	62.2	5.4	X
1653	Other electrical communication equipment	148	1 264 591	410 173	32.4	1.1	X
1700	Hardware	71	731 298	76 441	10.5	.2	.9
1711	Hand tools (including power driven)	25	170 668	9 712	5.7	Z	X
1712	Bolts, nuts, rivets, and fasteners	24	126 083	19 386	15.4	.1	X
1713	Cutlery	25	170 668	9 712	5.7	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	16	114 630	18 110	15.8	Z	20.3
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	7	22 751	3 544	15.6	Z	X
1818	Other plumbing and heating equipment and supplies	8	75 641	14 375	19.0	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	12	43 427	10 600	24.4	Z	4.1
1911	Furnaces (warm air)	6	33 027	9 473	28.7	Z	X
1916	Air cleaning and filtration systems	6	10 400	856	8.2	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	6	10 400	271	2.6	Z	X
2320	General-purpose industrial machinery, equipment, and parts	67	298 688	54 435	18.2	.1	9.0
2321	New pumps, compressors (air or gas), and equipment	29	68 386	6 979	10.2	Z	X
2326	New controlling, recording, and indicating instruments and access	43	176 293	36 111	20.5	.1	X
2327	All other new general-purpose industrial machinery and equipment	24	122 395	9 837	8.0	Z	X
2328	Used general-purpose industrial machinery and equipment	12	21 683	1 508	7.0	Z	X
2340	Materials handling machinery, equipment, and parts	18	76 807	12 410	16.2	Z	1.3
2341	New conveying equipment	14	57 249	8 679	15.2	Z	X
2370	Mechanical power transmission supplies	13	105 699	22 737	21.5	.1	33.1
2371	Bearings and bushings	6	17 186	16 361	95.2	Z	X
2372	Other mechanical power transmission supplies	7	88 513	6 376	7.2	Z	X
2380	Industrial valves and fittings (except fluid-power)	10	125 372	23 267	18.6	.1	X
2600	Aircraft and aeronautical equipment and supplies	10	66 728	18 694	28.0	Z	X
2700	Sporting and recreational goods and supplies	20	147 995	36 818	24.9	.1	.8
2712	Bicycles and bicycle tires and tubes	17	128 110	35 883	28.0	.1	X
2800	Toys and hobby goods and supplies	15	148 824	11 373	7.6	Z	.1
2811	Video games and cartridges	13	130 875	10 621	8.1	Z	X
3140	Prerecorded video tapes	7	326 665	23 722	7.3	.1	X
3300	Stationery, office supplies and greeting cards	6	17 114	2 215	12.9	Z	X
5300	Plastics materials and basic shapes	14	53 254	4 141	7.8	Z	11.1
5314	Other plastics materials and basic shapes	14	53 254	4 141	7.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	9	38 850	6 983	18.0	Z	20.5
5342	Adhesives, sealants, and glues	6	28 421	1 425	5.0	Z	X
9700	Service receipts and labor charges (including installed parts)	67	337 463	39 815	11.8	.1	41.1
9701	Labor charges for repair work	49	254 658	26 238	10.3	.1	X
9702	Parts installed in repair work	25	91 487	5 280	5.8	Z	X
9703	Other service receipts and labor charges—Specify	19	69 774	8 296	11.9	Z	X
9720	Receipts for service contracts	32	107 218	9 034	8.4	Z	X
9740	Receipts for installing equipment	21	53 574	7 007	13.1	Z	X
9810	Miscellaneous commodities	74	336 479	67 686	20.1	.2	X
9940	Rental and leasing receipts	11	54 857	2 709	4.9	Z	X
<b>421690</b>	<b>Other electronic parts &amp; equipment whsle</b>	<b>3 159</b>	<b>X</b>	<b>38 011 385</b>	<b>X</b>	<b>100.0</b>	<b>78.4</b>
0530	Flooring and floor coverings	8	64 779	4 355	6.7	Z	24.4
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	8	64 779	4 355	6.7	Z	X
0540	Other home furnishings	11	129 069	23 029	17.8	.1	X
0900	Office equipment	21	387 036	51 714	13.4	.1	.1
0913	Copying machines and equipment	12	338 568	46 089	13.6	.1	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421690</b>	<b>Other electronic parts &amp; equipment whsle—Con.</b>						
0920	New computer equipment .....	55	424 472	79 854	18.8	.2	18.1
0921	Computers .....	39	182 940	25 119	13.7	.1	X
0922	Computer storage devices .....	17	5 860	905	15.4	Z	X
0923	Computer printers .....	19	6 784	1 636	24.1	Z	X
0924	Other computer peripheral equipment .....	48	420 299	52 194	12.4	.1	X
0950	Computer software (packaged) .....	43	272 602	22 140	8.1	.1	X
1400	Electrical apparatus and equipment .....	314	3 385 369	573 297	16.9	1.5	72.5
1411	Power and distribution transformers .....	136	1 599 403	182 980	11.4	.5	X
1412	Switchgear and switchboard apparatus .....	22	144 435	15 723	10.9	Z	X
1413	Motors and generators (including motor-generator sets) .....	56	675 325	75 723	11.2	.2	X
1414	Conduit, raceway, and fittings .....	19	212 336	15 513	7.3	Z	X
1415	Electric bulbs (all types) .....	21	207 350	11 408	5.5	Z	X
1416	Interior wiring (excluding conduit) .....	36	295 320	23 388	7.9	.1	X
1417	Exterior wiring and cable (excluding conduit) .....	34	330 961	33 133	10.0	.1	X
1419	Industrial controls .....	80	501 489	73 195	14.6	.2	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	74	937 505	137 217	14.6	.4	X
1500	Electrical appliances, household .....	69	805 454	106 287	13.2	.3	73.9
1511	Televisions .....	20	349 596	12 956	3.7	Z	X
1512	Radios, stereos, and CD players .....	38	361 621	44 716	12.4	.1	X
1513	V.C.R.'s and video cameras .....	10	18 082	916	5.1	Z	X
1514	Electrical household ranges and ovens .....	10	59 933	4 013	6.7	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	20	407 625	36 806	9.0	.1	X
1600	Electronic parts and equipment, except communication .....	2 662	35 332 838	33 407 046	94.6	87.9	69.9
1612	Integrated circuits .....	1 094	20 572 115	12 614 269	61.3	33.2	X
1613	Capacitors and resistors .....	1 002	13 808 199	2 740 686	19.8	7.2	X
1615	Discrete semiconductors, etc. ....	924	16 729 902	4 417 536	26.4	11.6	X
1616	Electronic connectors and other passive electronic parts .....	1 459	18 105 829	6 511 037	36.0	17.1	X
1618	Electronic parts and equipment, n.e.c. ....	1 676	16 354 580	7 123 517	43.6	18.7	X
1650	Communication equipment and supplies .....	731	4 776 964	3 173 251	66.4	8.3	71.2
1651	Telephones .....	168	1 362 795	728 441	53.5	1.9	X
1652	Other electronic communication equipment .....	574	3 269 173	2 034 635	62.2	5.4	X
1653	Other electrical communication equipment .....	148	1 264 591	410 173	32.4	1.1	X
1700	Hardware .....	71	731 298	76 441	10.5	.2	.9
1711	Hand tools (including power driven) .....	25	170 668	9 712	5.7	Z	X
1712	Bolts, nuts, rivets, and fasteners .....	24	126 083	19 386	15.4	.1	X
1713	Cutlery .....	25	170 668	9 712	5.7	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	16	114 630	18 110	15.8	Z	20.3
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	7	22 751	3 544	15.6	Z	X
1818	Other plumbing and heating equipment and supplies .....	8	75 641	14 375	19.0	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	12	43 427	10 600	24.4	Z	4.1
1911	Furnaces (warm air) .....	6	33 027	9 473	28.7	Z	X
1916	Air cleaning and filtration systems .....	6	10 400	856	8.2	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	6	10 400	271	2.6	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	67	298 688	54 435	18.2	.1	9.0
2321	New pumps, compressors (air or gas), and equipment .....	29	68 386	6 979	10.2	Z	X
2326	New controlling, recording, and indicating instruments and access .....	43	176 293	36 111	20.5	.1	X
2327	All other new general-purpose industrial machinery and equipment .....	24	122 395	9 837	8.0	Z	X
2328	Used general-purpose industrial machinery and equipment .....	12	21 683	1 508	7.0	Z	X
2340	Materials handling machinery, equipment, and parts .....	18	76 807	12 410	16.2	Z	1.3
2341	New conveying equipment .....	14	57 249	8 679	15.2	Z	X
2370	Mechanical power transmission supplies .....	13	105 699	22 737	21.5	.1	33.1
2371	Bearings and bushings .....	6	17 186	16 361	95.2	Z	X
2372	Other mechanical power transmission supplies .....	7	88 513	6 376	7.2	Z	X
2380	Industrial valves and fittings (except fluid-power) .....	10	125 372	23 267	18.6	.1	X
2600	Aircraft and aeronautical equipment and supplies .....	10	66 728	18 694	28.0	Z	X
2700	Sporting and recreational goods and supplies .....	20	147 995	36 818	24.9	.1	.8
2712	Bicycles and bicycle tires and tubes .....	17	128 110	35 883	28.0	.1	X
2800	Toys and hobby goods and supplies .....	15	148 824	11 373	7.6	Z	.1
2811	Video games and cartridges .....	13	130 875	10 621	8.1	Z	X
3140	Prerecorded video tapes .....	7	326 665	23 722	7.3	.1	X
3300	Stationery, office supplies and greeting cards .....	6	17 114	2 215	12.9	Z	X
5300	Plastics materials and basic shapes .....	14	53 254	4 141	7.8	Z	11.1
5314	Other plastics materials and basic shapes .....	14	53 254	4 141	7.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	9	38 850	6 983	18.0	Z	20.5
5342	Adhesives, sealants, and glues .....	6	28 421	1 425	5.0	Z	X
9700	Service receipts and labor charges (including installed parts) .....	67	337 463	39 815	11.8	.1	41.1
9701	Labor charges for repair work .....	49	254 658	26 238	10.3	.1	X
9702	Parts installed in repair work .....	25	91 487	5 280	5.8	Z	X
9703	Other service receipts and labor charges—Specify .....	19	69 774	8 296	11.9	Z	X
9720	Receipts for service contracts .....	32	107 218	9 034	8.4	Z	X
9740	Receipts for installing equipment .....	21	53 574	7 007	13.1	Z	X
9810	Miscellaneous commodities .....	74	336 479	67 686	20.1	.2	X
9940	Rental and leasing receipts .....	11	54 857	2 709	4.9	Z	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4216901</b>	<b>Communications equipment &amp; supplies whsle</b> .....	<b>574</b>	<b>X</b>	<b>3 451 513</b>	<b>X</b>	<b>100.0</b>	<b>84.3</b>
0540	Other home furnishings .....	7	47 682	3 427	7.2	.1	X
0900	Office equipment .....	12	338 568	46 089	13.6	1.3	.1
0913	Copying machines and equipment .....	12	338 568	46 089	13.6	1.3	X
0920	New computer equipment .....	17	158 499	28 954	18.3	.8	9.4
0921	Computers .....	10	154 326	9 460	6.1	.3	X
0922	Computer storage devices .....	8	4 174	585	14.0	Z	X
0924	Other computer peripheral equipment .....	10	154 326	18 909	12.3	.5	X
1400	Electrical apparatus and equipment .....	48	566 796	52 383	9.2	1.5	82.9
1411	Power and distribution transformers .....	15	124 098	6 568	5.3	.2	X
1412	Switchgear and switchboard apparatus .....	9	50 257	5 305	10.6	.2	X
1414	Conduit, raceway, and fittings .....	8	56 850	3 388	6.0	.1	X
1416	Interior wiring (excluding conduit) .....	10	30 316	5 904	19.5	.2	X
1417	Exterior wiring and cable (excluding conduit) .....	6	38 580	5 032	13.0	.1	X
1419	Industrial controls .....	9	32 794	3 105	9.5	.1	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	7	97 492	18 134	18.6	.5	X
1500	Electrical appliances, household .....	42	577 361	86 939	15.1	2.5	84.2
1511	Televisions .....	11	280 478	11 224	4.0	.3	X
1512	Radios, stereos, and CD players .....	23	178 221	32 418	18.2	.9	X
1513	V.C.R.'s and video cameras .....	10	18 082	916	5.1	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	18	388 905	32 391	8.3	.9	X
1600	Electronic parts and equipment, except communication .....	77	772 966	149 482	19.3	4.3	82.9
1612	Integrated circuits .....	8	27 158	3 240	11.9	.1	X
1613	Capacitors and resistors .....	13	124 678	13 581	10.9	.4	X
1616	Electronic connectors and other passive electronic parts .....	47	606 646	51 907	8.6	1.5	X
1618	Electronic parts and equipment, n.e.c. ....	54	307 343	80 609	26.2	2.3	X
1650	Communication equipment and supplies .....	574	3 451 513	2 960 745	85.8	85.8	78.7
1651	Telephones .....	154	1 202 078	711 405	59.2	20.6	X
1652	Other electronic communication equipment .....	445	2 371 665	1 895 024	79.9	54.9	X
1653	Other electrical communication equipment .....	112	860 831	354 315	41.2	10.3	X
1700	Hardware .....	22	434 547	37 631	8.7	1.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	8	65 354	6 667	10.2	.2	7.0
2327	All other new general-purpose industrial machinery and equipment .....	8	65 354	6 667	10.2	.2	X
9700	Service receipts and labor charges (including installed parts) .....	31	175 325	21 709	12.4	.6	28.9
9701	Labor charges for repair work .....	18	103 757	12 211	11.8	.4	X
9702	Parts installed in repair work .....	7	20 152	1 924	9.5	.1	X
9703	Other service receipts and labor charges—Specify .....	11	57 161	7 574	13.3	.2	X
9720	Receipts for service contracts .....	13	38 816	2 903	7.5	.1	X
9740	Receipts for installing equipment .....	13	42 246	6 372	15.1	.2	X
9810	Miscellaneous commodities .....	16	126 620	18 704	14.8	.5	X
<b>4216902</b>	<b>Electronic parts (excluding communications equipment) whsle</b> .....	<b>2 585</b>	<b>X</b>	<b>34 559 872</b>	<b>X</b>	<b>100.0</b>	<b>77.8</b>
0530	Flooring and floor coverings .....	8	64 779	4 355	6.7	Z	24.2
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	8	64 779	4 355	6.7	Z	X
0900	Office equipment .....	9	48 468	5 625	11.6	.1	X
0920	New computer equipment .....	38	265 973	50 900	19.1	Z	24.0
0921	Computers .....	29	28 614	15 659	54.7	Z	X
0922	Computer storage devices .....	9	1 686	320	19.0	Z	X
0923	Computer printers .....	19	6 784	1 636	24.1	Z	X
0924	Other computer peripheral equipment .....	38	265 973	33 285	12.5	.1	X
0950	Computer software (packaged) .....	41	271 982	22 110	8.1	.1	X
1400	Electrical apparatus and equipment .....	266	2 818 573	520 914	18.5	1.5	70.9
1411	Power and distribution transformers .....	121	1 475 305	176 412	12.0	.5	X
1412	Switchgear and switchboard apparatus .....	12	94 178	10 418	11.1	Z	X
1413	Motors and generators (including motor-generator sets) .....	51	652 410	73 590	11.3	.2	X
1414	Conduit, raceway, and fittings .....	10	155 486	12 125	7.8	Z	X
1415	Electric bulbs (all types) .....	17	203 596	11 388	5.6	Z	X
1416	Interior wiring (excluding conduit) .....	26	265 004	17 484	6.6	.1	X
1417	Exterior wiring and cable (excluding conduit) .....	28	292 381	28 101	9.6	.1	X
1419	Industrial controls .....	71	468 695	70 090	15.0	.2	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	67	840 013	119 083	14.2	.3	X
1500	Electrical appliances, household .....	27	228 093	19 348	8.5	.1	57.9
1511	Televisions .....	9	69 118	1 732	2.5	Z	X
1512	Radios, stereos, and CD players .....	15	183 400	12 298	6.7	Z	X
1514	Electrical household ranges and ovens .....	6	14 274	903	6.3	Z	X
1600	Electronic parts and equipment, except communication .....	2 585	34 559 872	33 257 564	96.2	96.2	69.2
1612	Integrated circuits .....	1 085	20 544 957	12 611 029	61.4	36.5	X
1613	Capacitors and resistors .....	990	13 683 521	2 727 105	19.9	7.9	X
1615	Discrete semiconductors, etc. ....	922	16 726 922	4 417 391	26.4	12.8	X
1616	Electronic connectors and other passive electronic parts .....	1 412	17 499 183	6 459 130	36.9	18.7	X
1618	Electronic parts and equipment, n.e.c. ....	1 622	16 047 237	7 042 908	43.9	20.4	X
1650	Communication equipment and supplies .....	157	1 325 451	212 506	16.0	.6	65.0
1651	Telephones .....	14	160 717	17 036	10.6	Z	X
1652	Other electronic communication equipment .....	129	897 508	139 611	15.6	.4	X
1653	Other electrical communication equipment .....	35	403 760	55 858	13.8	.2	X
1700	Hardware .....	49	296 751	38 810	13.1	.1	2.2
1711	Hand tools (including power driven) .....	25	170 668	9 712	5.7	Z	X
1712	Bolts, nuts, rivets, and fasteners .....	24	126 083	19 386	15.4	.1	X
1713	Cutlery .....	25	170 668	9 712	5.7	Z	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4216902</b>	<b>Electronic parts (excluding communications equipment) whsle—Con.</b>						
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	15	98 392	17 952	18.2	.1	24.4
1811	Plastic pipe fittings and valves (excluding pipe and tubing) . . . . .	7	22 751	3 544	15.6	Z	X
1818	Other plumbing and heating equipment and supplies . . . . .	8	75 641	14 375	19.0	Z	X
1900	Warm air heating and air-conditioning equipment and supplies . . . . .	12	43 427	10 600	24.4	Z	4.1
1911	Furnaces (warm air) . . . . .	6	33 027	9 473	28.7	Z	X
1916	Air cleaning and filtration systems . . . . .	6	10 400	856	8.2	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation . . . . .	6	10 400	271	2.6	Z	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	59	233 334	47 768	20.5	.1	9.7
2321	New pumps, compressors (air or gas), and equipment . . . . .	29	68 386	6 979	10.2	Z	X
2326	New controlling, recording, and indicating instruments and access . . . . .	43	176 293	36 111	20.5	.1	X
2327	All other new general-purpose industrial machinery and equipment . . . . .	16	57 041	3 170	5.6	Z	X
2328	Used general-purpose industrial machinery and equipment . . . . .	12	21 683	1 508	7.0	Z	X
2340	Materials handling machinery, equipment, and parts . . . . .	14	57 249	8 679	15.2	Z	1.8
2341	New conveying equipment . . . . .	14	57 249	8 679	15.2	Z	X
2370	Mechanical power transmission supplies . . . . .	13	105 699	22 737	21.5	.1	32.8
2371	Bearings and bushings . . . . .	6	17 186	16 361	95.2	Z	X
2372	Other mechanical power transmission supplies . . . . .	7	88 513	6 376	7.2	Z	X
2380	Industrial valves and fittings (except fluid-power) . . . . .	10	125 372	23 267	18.6	.1	X
2600	Aircraft and aeronautical equipment and supplies . . . . .	10	66 728	18 694	28.0	.1	X
2700	Sporting and recreational goods and supplies . . . . .	17	128 110	35 883	28.0	.1	1.0
2712	Bicycles and bicycle tires and tubes . . . . .	17	128 110	35 883	28.0	.1	X
2800	Toys and hobby goods and supplies . . . . .	13	130 875	10 621	8.1	Z	.1
2811	Video games and cartridges . . . . .	13	130 875	10 621	8.1	Z	X
5300	Plastics materials and basic shapes . . . . .	14	53 254	4 141	7.8	Z	11.0
5314	Other plastics materials and basic shapes . . . . .	14	53 254	4 141	7.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	9	38 850	6 983	18.0	Z	20.3
5342	Adhesives, sealants, and glues . . . . .	6	28 421	1 425	5.0	Z	X
9700	Service receipts and labor charges (including installed parts) . . . . .	36	162 138	18 106	11.2	.1	61.1
9701	Labor charges for repair work . . . . .	31	150 901	14 027	9.3	Z	X
9702	Parts installed in repair work . . . . .	19	71 335	3 356	4.7	Z	X
9703	Other service receipts and labor charges—Specify . . . . .	8	12 613	722	5.7	Z	X
9720	Receipts for service contracts . . . . .	19	68 402	6 131	9.0	Z	X
9740	Receipts for installing equipment . . . . .	8	11 328	635	5.6	Z	X
9810	Miscellaneous commodities . . . . .	58	209 859	48 982	23.3	.1	X
9940	Rental and leasing receipts . . . . .	7	52 718	2 425	4.6	Z	X
<b>4217</b>	<b>Hardware, &amp; plumbing &amp; heating equipment &amp; supplies whsle .</b>	<b>2 894</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
0200	New and rebuilt automotive parts and supplies . . . . .	21	D	D	D	D	D
0222	Suspension parts (shocks, struts, balljoints, etc.) . . . . .	6	D	D	D	D	X
0223	Parts, n.e.c. . . . .	14	D	D	D	D	X
0224	Accessories . . . . .	15	D	D	D	D	X
0400	Household and lawn furniture . . . . .	25	D	D	D	D	D
0414	Other furniture (including sleep sofas) . . . . .	17	D	D	D	D	X
0500	Household china, glassware, crockery, and plastic housewares . . . . .	7	D	D	D	D	X
0530	Flooring and floor coverings . . . . .	12	D	D	D	D	D
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) . . . . .	8	D	D	D	D	X
0540	Other home furnishings . . . . .	27	D	D	D	D	D
0541	Metal flatware and kitchen utensils . . . . .	11	D	D	D	D	X
0542	Mirrors, lamps, and picture frames . . . . .	14	D	D	D	D	X
0543	Home furnishings, n.e.c. . . . .	6	D	D	D	D	X
0620	Plywood and millwork . . . . .	27	D	D	D	D	D
0621	Softwood plywood and oriented strand board (OSB) . . . . .	11	D	D	D	D	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) . . . . .	6	D	D	D	D	X
0624	Wood millwork (doors, windows, cabinets, etc.) . . . . .	17	D	D	D	D	X
0625	Metal millwork . . . . .	7	D	D	D	D	X
0700	Brick, stone, tile, sand, block, cement, and gravel . . . . .	6	D	D	D	D	X
0720	Roofing, siding, and insulation materials . . . . .	28	D	D	D	D	D
0723	Insulation materials . . . . .	22	D	D	D	D	X
0740	Other construction materials . . . . .	18	D	D	D	D	D
0741	Rain-carrying equipment (down spouts, gutters, etc.) . . . . .	13	D	D	D	D	X
0744	Construction materials, n.e.c. (including wire fence and construction paper) . . . . .	9	D	D	D	D	X
0950	Computer software (packaged) . . . . .	7	D	D	D	D	X
0960	Restaurant and hotel equipment and supplies . . . . .	27	D	D	D	D	X
1120	Flat iron and steel products . . . . .	35	D	D	D	D	X
1140	Iron and steel wire and wire products . . . . .	48	D	D	D	D	D
1141	Wire (plain, coated, barbed, and twisted) . . . . .	24	D	D	D	D	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties . . . . .	23	D	D	D	D	X
1150	Iron and steel pipe and tubing . . . . .	70	D	D	D	D	D
1152	Tubing . . . . .	7	D	D	D	D	X
1154	Other steel pipe . . . . .	56	D	D	D	D	X
1200	Copper and brass . . . . .	6	D	D	D	D	X
1220	Aluminum shapes, forms, etc. . . . .	29	D	D	D	D	X

See footnotes at end of table.



**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4217</b>	<b>Hardware, &amp; plumbing &amp; heating equipment &amp; supplies whsle —Con.</b>						
1400	Electrical apparatus and equipment . . . . .	182	D	D	D	D	D
1411	Power and distribution transformers . . . . .	27	D	D	D	D	X
1413	Motors and generators (including motor-generator sets) . . . . .	14	D	D	D	D	X
1414	Conduit, raceway, and fittings . . . . .	35	D	D	D	D	X
1415	Electric bulbs (all types) . . . . .	21	D	D	D	D	X
1416	Interior wiring (excluding conduit) . . . . .	17	D	D	D	D	X
1417	Exterior wiring and cable (excluding conduit) . . . . .	15	D	D	D	D	X
1418	Lighting fixtures (residential and commercial) . . . . .	61	D	D	D	D	X
1419	Industrial controls . . . . .	28	D	D	D	D	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) . . . . .	60	D	D	D	D	X
1500	Electrical appliances, household . . . . .	37	D	D	D	D	D
1518	Other electrical household appliances (including fans, dishwashers, etc.) . . . . .	29	D	D	D	D	X
1600	Electronic parts and equipment, except communication . . . . .	78	D	D	D	D	D
1612	Integrated circuits . . . . .	14	D	D	D	D	X
1615	Discrete semiconductors, etc. . . . .	14	D	D	D	D	X
1616	Electronic connectors and other passive electronic parts . . . . .	42	D	D	D	D	X
1618	Electronic parts and equipment, n.e.c. . . . .	12	D	D	D	D	X
1700	Hardware . . . . .	1 230	D	D	D	D	D
1711	Hand tools (including power driven) . . . . .	604	D	D	D	D	D
1712	Bolts, nuts, rivets, and fasteners . . . . .	614	D	D	D	D	X
1713	Cutlery . . . . .	621	D	D	D	D	X
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	1 413	D	D	D	D	D
1811	Plastic pipe fittings and valves (excluding pipe and tubing) . . . . .	433	D	D	D	D	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) . . . . .	467	D	D	D	D	X
1813	Plumbing fixtures . . . . .	609	D	D	D	D	X
1814	Furnaces, stoves, water heaters (except electric and warm air) . . . . .	275	D	D	D	D	X
1815	Boilers, radiators, and convectors . . . . .	287	D	D	D	D	X
1818	Other plumbing and heating equipment and supplies . . . . .	906	D	D	D	D	X
1900	Warm air heating and air-conditioning equipment and supplies . . . . .	737	D	D	D	D	D
1911	Furnaces (warm air) . . . . .	304	D	D	D	D	X
1912	Central air-conditioning (residential and commercial) . . . . .	363	D	D	D	D	X
1914	Heat pumps (residential and commercial) . . . . .	195	D	D	D	D	X
1916	Air cleaning and filtration systems . . . . .	264	D	D	D	D	X
1917	Compressors for air-conditioners . . . . .	91	D	D	D	D	X
1918	Condensing units for air-conditioners . . . . .	150	D	D	D	D	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation . . . . .	226	D	D	D	D	X
2000	Refrigeration equipment and supplies . . . . .	238	D	D	D	D	D
2011	Commercial refrigerators (reach-in and walk-in) . . . . .	41	D	D	D	D	X
2012	Unit coolers for commercial refrigerators . . . . .	47	D	D	D	D	X
2013	Condensing units for commercial refrigerators . . . . .	62	D	D	D	D	X
2014	Refrigerants . . . . .	22	D	D	D	D	X
2015	Other refrigeration equipment and supplies . . . . .	206	D	D	D	D	X
2100	Construction and mining machinery and equipment (including parts and attachments) . . . . .	21	D	D	D	D	X
2200	Farm machinery, equipment, and parts . . . . .	8	D	D	D	D	X
2220	Garden machinery, equipment, and parts . . . . .	36	D	D	D	D	D
2222	Other new lawn and garden machinery and equipment . . . . .	27	D	D	D	D	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	67	D	D	D	D	D
2321	New pumps, compressors (air or gas), and equipment . . . . .	23	D	D	D	D	X
2326	New controlling, recording, and indicating instruments and access . . . . .	17	D	D	D	D	X
2327	All other new general-purpose industrial machinery and equipment . . . . .	39	D	D	D	D	X
2330	Metalworking machinery, equipment, and parts . . . . .	30	D	D	D	D	X
2340	Materials handling machinery, equipment, and parts . . . . .	21	D	D	D	D	X
2450	Industrial containers and supplies . . . . .	14	D	D	D	D	X
2460	Other industrial supplies . . . . .	94	D	D	D	D	D
2462	Abrasives and abrasive materials . . . . .	8	D	D	D	D	X
2464	Mechanical rubber goods . . . . .	31	D	D	D	D	X
2465	Strapping and tape . . . . .	16	D	D	D	D	X
2466	Industrial supplies, n.e.c. . . . .	24	D	D	D	D	X
2700	Sporting and recreational goods and supplies . . . . .	29	D	D	D	D	D
2714	Camping and fishing equipment and accessories . . . . .	21	D	D	D	D	X
2717	Marine pleasure craft, equipment, and accessories . . . . .	6	D	D	D	D	X
2718	Other sporting and recreational goods (go carts, bait, etc.) . . . . .	9	D	D	D	D	X
2800	Toys and hobby goods and supplies . . . . .	10	D	D	D	D	X
3400	Industrial and personal services paper and plastics . . . . .	6	D	D	D	D	X
5300	Plastics materials and basic shapes . . . . .	130	D	D	D	D	D
5311	Plastic pipes, rods, tubes, and shapes . . . . .	19	D	D	D	D	X
5314	Other plastics materials and basic shapes . . . . .	38	D	D	D	D	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	84	D	D	D	D	D
5336	Sanitation chemicals, polishes, and waxes . . . . .	13	D	D	D	D	X
5342	Adhesives, sealants, and glues . . . . .	42	D	D	D	D	X
5344	Other chemicals and allied products . . . . .	46	D	D	D	D	X
5400	Petroleum products . . . . .	6	D	D	D	D	X
5800	Farm supplies . . . . .	17	D	D	D	D	D
5814	Weed killers, soil sterilizers, and soil conditioners . . . . .	6	D	D	D	D	X
6000	Paint, paint supplies, and wallpaper . . . . .	60	D	D	D	D	D
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) . . . . .	29	D	D	D	D	X
6014	Paint supplies . . . . .	29	D	D	D	D	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4217</b>	<b>Hardware, &amp; plumbing &amp; heating equipment &amp; supplies whsle —Con.</b>						
9700	Service receipts and labor charges (including installed parts) .....	74	D	D	D	D	D
9701	Labor charges for repair work .....	51	D	D	D	D	X
9702	Parts installed in repair work .....	38	D	D	D	D	X
9703	Other service receipts and labor charges—Specify .....	19	D	D	D	D	X
9720	Receipts for service contracts .....	24	D	D	D	D	X
9740	Receipts for installing equipment .....	27	D	D	D	D	X
9810	Miscellaneous commodities .....	123	D	D	D	D	X
9940	Rental and leasing receipts .....	11	D	D	D	D	X
<b>42171</b>	<b>Hardware whsle .....</b>	<b>1 048</b>	<b>X</b>	<b>7 750 213</b>	<b>X</b>	<b>100.0</b>	<b>82.3</b>
0200	New and rebuilt automotive parts and supplies .....	19	477 544	106 047	22.2	1.4	34.5
0223	Parts, n.e.c. ....	14	429 321	42 519	9.9	.5	X
0224	Accessories .....	15	474 239	62 809	13.2	.8	X
0400	Household and lawn furniture .....	17	507 517	35 144	6.9	.5	2.7
0414	Other furniture (including sleep sofas) .....	17	507 517	35 144	6.9	.5	X
0500	Household china, glassware, crockery, and plastic housewares .....	6	36 689	1 584	4.3	Z	X
0530	Flooring and floor coverings .....	10	87 769	4 987	5.7	.1	30.1
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	7	28 287	1 552	5.5	Z	X
0540	Other home furnishings .....	24	434 504	57 509	13.2	.7	8.8
0541	Metal flatware and kitchen utensils .....	11	142 726	16 502	11.6	.2	X
0542	Mirrors, lamps, and picture frames .....	14	339 913	31 376	9.2	.4	X
0543	Home furnishings, n.e.c. ....	6	62 649	9 631	15.4	.1	X
0620	Plywood and millwork .....	14	117 302	23 580	20.1	.3	49.1
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	6	27 855	10 246	36.8	.1	X
0720	Roofing, siding, and insulation materials .....	14	309 963	7 421	2.4	.1	15.6
0723	Insulation materials .....	11	271 623	5 880	2.2	.1	X
0740	Other construction materials .....	13	348 995	22 689	6.5	.3	13.3
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	13	348 995	2 826	.8	Z	X
0950	Computer software (packaged) .....	7	70 936	6 551	9.2	.1	X
0960	Restaurant and hotel equipment and supplies .....	6	83 204	3 854	4.6	.1	X
1120	Flat iron and steel products .....	19	197 898	17 983	9.1	.2	X
1140	Iron and steel wire and wire products .....	35	425 947	46 604	10.9	.6	8.9
1141	Wire (plain, coated, barbed, and twisted) .....	24	240 654	13 224	5.5	.2	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	23	321 867	33 380	10.4	.4	X
1150	Iron and steel pipe and tubing .....	7	71 666	15 208	21.2	.2	17.9
1152	Tubing .....	7	71 666	15 208	21.2	.2	X
1220	Aluminum shapes, forms, etc. ....	19	214 131	17 809	8.3	.2	X
1400	Electrical apparatus and equipment .....	50	1 039 165	90 180	8.7	1.2	32.2
1415	Electric bulbs (all types) .....	11	13 513	1 185	8.8	Z	X
1416	Interior wiring (excluding conduit) .....	6	615 846	24 026	3.9	.3	X
1418	Lighting fixtures (residential and commercial) .....	28	875 064	28 209	3.2	.4	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	16	696 128	25 648	3.7	.3	X
1500	Electrical appliances, household .....	15	440 870	40 727	9.2	.5	1.6
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	15	440 870	40 727	9.2	.5	X
1600	Electronic parts and equipment, except communication .....	27	311 475	44 897	14.4	.6	2.5
1616	Electronic connectors and other passive electronic parts .....	27	311 475	27 504	8.8	.4	X
1618	Electronic parts and equipment, n.e.c. ....	12	173 799	17 393	10.0	.2	X
1700	Hardware .....	1 048	7 750 213	6 320 078	81.5	81.5	49.0
1711	Hand tools (including power driven) .....	475	4 443 485	2 058 213	46.3	26.6	X
1712	Bolts, nuts, rivets, and fasteners .....	548	3 278 662	1 609 525	49.1	20.8	X
1713	Cutlery .....	561	4 872 857	2 652 339	54.4	34.2	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	84	921 922	121 704	13.2	1.6	57.4
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	19	273 491	17 833	6.5	.2	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	8	10 464	1 343	12.8	Z	X
1813	Plumbing fixtures .....	26	391 802	39 930	10.2	.5	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	9	176 690	5 706	3.2	.1	X
1818	Other plumbing and heating equipment and supplies .....	53	516 328	56 889	11.0	.7	X
1900	Warm air heating and air-conditioning equipment and supplies .....	29	501 430	58 336	11.6	.8	70.2
1911	Furnaces (warm air) .....	13	304 747	30 020	9.9	.4	X
1916	Air cleaning and filtration systems .....	11	183 844	19 715	10.7	.3	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	11	76 159	4 705	6.2	.1	X
2000	Refrigeration equipment and supplies .....	9	95 447	8 151	8.5	.1	74.7
2015	Other refrigeration equipment and supplies .....	6	86 268	7 924	9.2	.1	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	18	176 791	9 920	5.6	.1	X
2200	Farm machinery, equipment, and parts .....	8	48 097	7 102	14.8	.1	X
2220	Garden machinery, equipment, and parts .....	27	582 941	75 373	12.9	1.0	2.1
2222	Other new lawn and garden machinery and equipment .....	27	582 941	75 373	12.9	1.0	X
2320	General-purpose industrial machinery, equipment, and parts .....	41	278 902	29 048	10.4	.4	2.3
2321	New pumps, compressors (air or gas), and equipment .....	13	52 688	1 454	2.8	Z	X
2326	New controlling, recording, and indicating instruments and access .....	13	208 031	5 849	2.8	.1	X
2327	All other new general-purpose industrial machinery and equipment .....	28	70 871	21 745	30.7	.3	X
2330	Metalworking machinery, equipment, and parts .....	21	129 711	21 999	17.0	.3	X
2340	Materials handling machinery, equipment, and parts .....	11	52 362	5 109	9.8	.1	X

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42171</b>	<b>Hardware whsle—Con.</b>						
2450	Industrial containers and supplies .....	12	158 260	13 978	8.8	.2	X
2460	Other industrial supplies .....	63	544 465	65 415	12.0	.8	11.6
2462	Abrasives and abrasive materials .....	8	24 744	2 276	9.2	Z	X
2464	Mechanical rubber goods .....	14	50 603	3 731	7.4	Z	X
2465	Strapping and tape .....	16	295 011	13 484	4.6	.2	X
2466	Industrial supplies, n.e.c. ....	24	174 111	45 924	26.4	.6	X
2700	Sporting and recreational goods and supplies .....	18	341 857	27 501	8.0	.4	6.8
2714	Camping and fishing equipment and accessories .....	18	341 857	22 836	6.7	.3	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	9	299 699	4 665	1.6	.1	X
2800	Toys and hobby goods and supplies .....	9	92 205	12 113	13.1	.2	X
3400	Industrial and personal services paper and plastics .....	6	65 938	3 279	5.0	Z	X
5300	Plastics materials and basic shapes .....	54	705 902	73 230	10.4	.9	4.5
5311	Plastic pipes, rods, tubes, and shapes .....	19	273 184	35 251	12.9	.5	X
5314	Other plastics materials and basic shapes .....	36	432 718	37 979	8.8	.5	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	42	248 310	23 249	9.4	.3	7.1
5336	Sanitation chemicals, polishes, and waxes .....	13	15 573	869	5.6	Z	X
5342	Adhesives, sealants, and glues .....	42	248 310	19 798	8.0	.3	X
5344	Other chemicals and allied products .....	14	78 094	2 582	3.3	Z	X
5400	Petroleum products .....	6	105 221	8 572	8.1	.1	X
5800	Farm supplies .....	17	158 969	35 323	22.2	.5	18.3
5814	Weed killers, soil sterilizers, and soil conditioners .....	6	92 426	24 248	26.2	.3	X
6000	Paint, paint supplies, and wallpaper .....	45	582 126	66 449	11.4	.9	.9
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	16	215 752	15 463	7.2	.2	X
6014	Paint supplies .....	29	366 374	50 986	13.9	.7	X
9700	Service receipts and labor charges (including installed parts) .....	14	229 487	95 876	41.8	1.2	14.6
9703	Other service receipts and labor charges—Specify .....	12	206 137	90 368	43.8	1.2	X
9810	Miscellaneous commodities .....	67	476 681	67 810	14.2	.9	X
<b>421710</b>	<b>Hardware whsle .....</b>	<b>1 048</b>	<b>X</b>	<b>7 750 213</b>	<b>X</b>	<b>100.0</b>	<b>82.3</b>
0200	New and rebuilt automotive parts and supplies .....	19	477 544	106 047	22.2	1.4	34.5
0223	Parts, n.e.c. ....	14	429 321	42 519	9.9	.5	X
0224	Accessories .....	15	474 239	62 809	13.2	.8	X
0400	Household and lawn furniture .....	17	507 517	35 144	6.9	.5	2.7
0414	Other furniture (including sleep sofas) .....	17	507 517	35 144	6.9	.5	X
0500	Household china, glassware, crockery, and plastic housewares .....	6	36 689	1 584	4.3	Z	X
0530	Flooring and floor coverings .....	10	87 769	4 987	5.7	.1	30.1
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	7	28 287	1 552	5.5	Z	X
0540	Other home furnishings .....	24	434 504	57 509	13.2	.7	8.8
0541	Metal flatware and kitchen utensils .....	11	142 726	16 502	11.6	.2	X
0542	Mirrors, lamps, and picture frames .....	14	339 913	31 376	9.2	.4	X
0543	Home furnishings, n.e.c. ....	6	62 649	9 631	15.4	.1	X
0620	Plywood and millwork .....	14	117 302	23 580	20.1	.3	49.1
0622	Other panels products (including hardwood plywood, waterboard, and particleboard) .....	6	27 855	10 246	36.8	.1	X
0720	Roofing, siding, and insulation materials .....	14	309 963	7 421	2.4	.1	15.6
0723	Insulation materials .....	11	271 623	5 880	2.2	.1	X
0740	Other construction materials .....	13	348 995	22 689	6.5	.3	13.3
0741	Rain-carrying equipment (down spouts, gutters, etc.) .....	13	348 995	2 826	.8	Z	X
0950	Computer software (packaged) .....	7	70 936	6 551	9.2	.1	X
0960	Restaurant and hotel equipment and supplies .....	6	83 204	3 854	4.6	.1	X
1120	Flat iron and steel products .....	19	197 898	17 983	9.1	.2	X
1140	Iron and steel wire and wire products .....	35	425 947	46 604	10.9	.6	8.9
1141	Wire (plain, coated, barbed, and twisted) .....	24	240 654	13 224	5.5	.2	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties .....	23	321 867	33 380	10.4	.4	X
1150	Iron and steel pipe and tubing .....	7	71 666	15 208	21.2	.2	17.9
1152	Tubing .....	7	71 666	15 208	21.2	.2	X
1220	Aluminum shapes, forms, etc. ....	19	214 131	17 809	8.3	.2	X
1400	Electrical apparatus and equipment .....	50	1 039 165	90 180	8.7	1.2	32.2
1415	Electric bulbs (all types) .....	11	13 513	1 185	8.8	Z	X
1416	Interior wiring (excluding conduit) .....	6	615 846	24 026	3.9	.3	X
1418	Lighting fixtures (residential and commercial) .....	28	875 064	28 209	3.2	.4	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	16	696 128	25 648	3.7	.3	X
1500	Electrical appliances, household .....	15	440 870	40 727	9.2	.5	1.6
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	15	440 870	40 727	9.2	.5	X
1600	Electronic parts and equipment, except communication .....	27	311 475	44 897	14.4	.6	2.5
1616	Electronic connectors and other passive electronic parts .....	27	311 475	27 504	8.8	.4	X
1618	Electronic parts and equipment, n.e.c. ....	12	173 799	17 393	10.0	.2	X
1700	Hardware .....	1 048	7 750 213	6 320 078	81.5	81.5	49.0
1711	Hand tools (including power driven) .....	475	4 443 485	2 058 213	46.3	26.6	X
1712	Bolts, nuts, rivets, and fasteners .....	548	3 278 662	1 609 525	49.1	20.8	X
1713	Cutlery .....	561	4 872 857	2 652 339	54.4	34.2	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421710</b>	<b>Hardware whsle—Con.</b>						
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	84	921 922	121 704	13.2	1.6	57.4
1811	Plastic pipe fittings and valves (excluding pipe and tubing) . . . . .	19	273 491	17 833	6.5	.2	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) . . . . .	8	10 464	1 343	12.8	Z	X
1813	Plumbing fixtures . . . . .	26	391 802	39 930	10.2	.5	X
1814	Furnaces, stoves, water heaters (except electric and warm air) . . . . .	9	176 690	5 706	3.2	.7	X
1818	Other plumbing and heating equipment and supplies . . . . .	53	516 328	56 889	11.0	.1	X
1900	Warm air heating and air-conditioning equipment and supplies . . . . .	29	501 430	58 336	11.6	.8	70.2
1911	Furnaces (warm air) . . . . .	13	304 747	30 020	9.9	.4	X
1916	Air cleaning and filtration systems . . . . .	11	183 844	19 715	10.7	.3	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation . . . . .	11	76 159	4 705	6.2	.1	X
2000	Refrigeration equipment and supplies . . . . .	9	95 447	8 151	8.5	.1	74.7
2015	Other refrigeration equipment and supplies . . . . .	6	86 268	7 924	9.2	.1	X
2100	Construction and mining machinery and equipment (including parts and attachments) . . . . .	18	176 791	9 920	5.6	.1	X
2200	Farm machinery, equipment, and parts . . . . .	8	48 097	7 102	14.8	.1	X
2220	Garden machinery, equipment, and parts . . . . .	27	582 941	75 373	12.9	1.0	2.1
2222	Other new lawn and garden machinery and equipment . . . . .	27	582 941	75 373	12.9	1.0	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	41	278 902	29 048	10.4	.4	2.3
2321	New pumps, compressors (air or gas), and equipment . . . . .	13	52 688	1 454	2.8	Z	X
2326	New controlling, recording, and indicating instruments and access . . . . .	13	208 031	5 849	2.8	.1	X
2327	All other new general-purpose industrial machinery and equipment . . . . .	28	70 871	21 745	30.7	.3	X
2330	Metalworking machinery, equipment, and parts . . . . .	21	129 711	21 999	17.0	.3	X
2340	Materials handling machinery, equipment, and parts . . . . .	11	52 362	5 109	9.8	.1	X
2450	Industrial containers and supplies . . . . .	12	158 260	13 978	8.8	.2	X
2460	Other industrial supplies . . . . .	63	544 465	65 415	12.0	.8	11.6
2462	Abrasives and abrasive materials . . . . .	8	24 744	2 276	9.2	Z	X
2464	Mechanical rubber goods . . . . .	14	50 603	3 731	7.4	Z	X
2465	Strapping and tape . . . . .	16	295 011	13 484	4.6	.2	X
2466	Industrial supplies, n.e.c. . . . .	24	174 111	45 924	26.4	.6	X
2700	Sporting and recreational goods and supplies . . . . .	18	341 857	27 501	8.0	.4	6.8
2714	Camping and fishing equipment and accessories . . . . .	18	341 857	22 836	6.7	.3	X
2718	Other sporting and recreational goods (go carts, bait, etc.) . . . . .	9	299 699	4 665	1.6	.1	X
2800	Toys and hobby goods and supplies . . . . .	9	92 205	12 113	13.1	.2	X
3400	Industrial and personal services paper and plastics . . . . .	6	65 938	3 279	5.0	Z	X
5300	Plastics materials and basic shapes . . . . .	54	705 902	73 230	10.4	.9	4.5
5311	Plastic pipes, rods, tubes, and shapes . . . . .	19	273 184	35 251	12.9	.5	X
5314	Other plastics materials and basic shapes . . . . .	36	432 718	37 979	8.8	.5	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	42	248 310	23 249	9.4	.3	7.1
5336	Sanitation chemicals, polishes, and waxes . . . . .	13	15 573	869	5.6	Z	X
5342	Adhesives, sealants, and glues . . . . .	42	248 310	19 798	8.0	.3	X
5344	Other chemicals and allied products . . . . .	14	78 094	2 582	3.3	Z	X
5400	Petroleum products . . . . .	6	105 221	8 572	8.1	.1	X
5800	Farm supplies . . . . .	17	158 969	35 323	22.2	.5	18.3
5814	Weed killers, soil sterilizers, and soil conditioners . . . . .	6	92 426	24 248	26.2	.3	X
6000	Paint, paint supplies, and wallpaper . . . . .	45	582 126	66 449	11.4	.9	.9
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) . . . . .	16	215 752	15 463	7.2	.2	X
6014	Paint supplies . . . . .	29	366 374	50 986	13.9	.7	X
9700	Service receipts and labor charges (including installed parts) . . . . .	14	229 487	95 876	41.8	1.2	14.6
9703	Other service receipts and labor charges—Specify . . . . .	12	206 137	90 368	43.8	1.2	X
9810	Miscellaneous commodities . . . . .	67	476 681	67 810	14.2	.9	X
<b>42172</b>	<b>Plumbing &amp; heating equipment &amp; supplies (hydronics) whsle . .</b>	<b>1 152</b>	<b>X</b>	<b>7 864 360</b>	<b>X</b>	<b>100.0</b>	<b>88.4</b>
0400	Household and lawn furniture . . . . .	8	327 454	36 421	11.1	.5	X
0620	Plywood and millwork . . . . .	13	338 777	45 817	13.5	.6	5.1
0621	Softwood plywood and oriented strand board (OSB) . . . . .	7	184 318	1 526	.8	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) . . . . .	13	338 777	17 853	5.3	.2	X
0625	Metal millwork . . . . .	7	184 318	26 438	14.3	.3	X
0720	Roofing, siding, and insulation materials . . . . .	11	107 344	7 097	6.6	.1	1.6
0723	Insulation materials . . . . .	11	107 344	7 097	6.6	.1	X
0960	Restaurant and hotel equipment and supplies . . . . .	9	18 315	903	4.9	Z	X
1120	Flat iron and steel products . . . . .	6	91 644	3 786	4.1	Z	X
1150	Iron and steel pipe and tubing . . . . .	56	503 046	56 694	11.3	.7	10.0
1154	Other steel pipe . . . . .	56	503 046	56 694	11.3	.7	X
1220	Aluminum shapes, forms, etc. . . . .	7	34 997	2 518	7.2	Z	X
1400	Electrical apparatus and equipment . . . . .	55	493 018	71 832	14.6	.9	23.7
1411	Power and distribution transformers . . . . .	11	90 223	4 860	5.4	.1	X
1414	Conduit, raceway, and fittings . . . . .	22	92 817	1 854	2.0	Z	X
1415	Electric bulbs (all types) . . . . .	11	90 223	608	.7	Z	X
1416	Interior wiring (excluding conduit) . . . . .	11	90 223	608	.7	Z	X
1417	Exterior wiring and cable (excluding conduit) . . . . .	11	90 223	1 215	1.3	Z	X
1418	Lighting fixtures (residential and commercial) . . . . .	33	483 237	59 857	12.4	.8	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) . . . . .	22	97 419	2 830	2.9	Z	X
1500	Electrical appliances, household . . . . .	14	213 820	19 542	9.1	.2	.3
1518	Other electrical household appliances (including fans, dishwashers, etc.) . . . . .	14	213 820	19 542	9.1	.2	X
1600	Electronic parts and equipment, except communication . . . . .	17	153 632	22 351	14.5	.3	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42172</b>	<b>Plumbing &amp; heating equipment &amp; supplies (hydronics) whse—Con.</b>						
1700	Hardware .....	130	1 437 347	200 360	13.9	2.5	64.7
1711	Hand tools (including power driven) .....	85	1 073 782	99 132	9.2	1.3	X
1712	Bolts, nuts, rivets, and fasteners .....	36	380 152	33 086	8.7	.4	X
1713	Cutlery .....	48	399 887	68 140	17.0	.9	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	1 152	7 864 360	6 932 623	88.2	88.2	76.7
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	391	3 608 959	822 264	22.8	10.5	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	415	3 197 789	910 257	28.5	11.6	X
1813	Plumbing fixtures .....	574	5 008 158	2 122 113	42.4	27.0	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	234	2 368 764	548 315	23.1	7.0	X
1815	Boilers, radiators, and convectors .....	206	1 039 529	305 567	29.4	3.9	X
1818	Other plumbing and heating equipment and supplies .....	781	5 510 972	2 224 106	40.4	28.3	X
1900	Warm air heating and air-conditioning equipment and supplies .....	114	952 343	161 298	16.9	2.1	67.7
1911	Furnaces (warm air) .....	40	440 907	55 968	12.7	.7	X
1912	Central air-conditioning (residential and commercial) .....	23	132 672	13 937	10.5	.2	X
1914	Heat pumps (residential and commercial) .....	14	48 342	12 048	24.9	.2	X
1916	Air cleaning and filtration systems .....	31	159 511	9 808	6.1	.1	X
1917	Compressors for air-conditioners .....	6	39 229	6 183	15.8	.1	X
1918	Condensing units for air-conditioners .....	6	11 886	2 068	17.4	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	43	497 633	61 281	12.3	.8	X
2000	Refrigeration equipment and supplies .....	26	113 211	13 222	11.7	.2	59.2
2015	Other refrigeration equipment and supplies .....	22	86 792	10 670	12.3	.1	X
2220	Garden machinery, equipment, and parts .....	9	100 787	15 934	15.8	.2	X
2320	General-purpose industrial machinery, equipment, and parts .....	13	53 170	5 472	10.3	.1	29.2
2321	New pumps, compressors (air or gas), and equipment .....	10	50 146	5 007	10.0	.1	X
2460	Other industrial supplies .....	12	78 509	2 836	3.6	Z	X
2700	Sporting and recreational goods and supplies .....	11	246 652	15 371	6.2	.2	12.9
2717	Marine pleasure craft, equipment, and accessories .....	6	92 346	1 668	1.8	Z	X
5300	Plastics materials and basic shapes .....	70	923 737	114 094	12.4	1.5	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	27	312 245	17 540	5.6	.2	.3
5344	Other chemicals and allied products .....	27	312 245	17 540	5.6	.2	X
6000	Paint, paint supplies, and wallpaper .....	13	250 816	8 551	3.4	.1	4.4
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	13	250 816	8 551	3.4	.1	X
9700	Service receipts and labor charges (including installed parts) .....	26	72 302	12 532	17.3	.2	42.6
9701	Labor charges for repair work .....	21	38 509	6 207	16.1	.1	X
9702	Parts installed in repair work .....	14	39 689	3 716	9.4	Z	X
9740	Receipts for installing equipment .....	8	26 562	1 479	5.6	Z	X
9810	Miscellaneous commodities .....	33	234 558	29 022	12.4	.4	X
<b>421720</b>	<b>Plumbing &amp; heating equipment &amp; supplies (hydronics) whse ..</b>	<b>1 152</b>	<b>X</b>	<b>7 864 360</b>	<b>X</b>	<b>100.0</b>	<b>88.4</b>
0400	Household and lawn furniture .....	8	327 454	36 421	11.1	.5	X
0620	Plywood and millwork .....	13	338 777	45 817	13.5	.6	5.1
0621	Softwood plywood and oriented strand board (OSB) .....	7	184 318	1 526	.8	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.) .....	13	338 777	17 853	5.3	.2	X
0625	Metal millwork .....	7	184 318	26 438	14.3	.3	X
0720	Roofing, siding, and insulation materials .....	11	107 344	7 097	6.6	.1	1.6
0723	Insulation materials .....	11	107 344	7 097	6.6	.1	X
0960	Restaurant and hotel equipment and supplies .....	9	18 315	903	4.9	Z	X
1120	Flat iron and steel products .....	6	91 644	3 786	4.1	Z	X
1150	Iron and steel pipe and tubing .....	56	503 046	56 694	11.3	.7	10.0
1154	Other steel pipe .....	56	503 046	56 694	11.3	.7	X
1220	Aluminum shapes, forms, etc. ....	7	34 997	2 518	7.2	Z	X
1400	Electrical apparatus and equipment .....	55	493 018	71 832	14.6	.9	23.7
1411	Power and distribution transformers .....	11	90 223	4 860	5.4	.1	X
1414	Conduit, raceway, and fittings .....	22	92 817	1 854	2.0	Z	X
1415	Electric bulbs (all types) .....	11	90 223	608	.7	Z	X
1416	Interior wiring (excluding conduit) .....	11	90 223	608	.7	Z	X
1417	Exterior wiring and cable (excluding conduit) .....	11	90 223	1 215	1.3	Z	X
1418	Lighting fixtures (residential and commercial) .....	33	483 237	59 857	12.4	.8	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	22	97 419	2 830	2.9	Z	X
1500	Electrical appliances, household .....	14	213 820	19 542	9.1	.2	.3
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	14	213 820	19 542	9.1	.2	X
1600	Electronic parts and equipment, except communication .....	17	153 632	22 351	14.5	.3	X
1700	Hardware .....	130	1 437 347	200 360	13.9	2.5	64.7
1711	Hand tools (including power driven) .....	85	1 073 782	99 132	9.2	1.3	X
1712	Bolts, nuts, rivets, and fasteners .....	36	380 152	33 086	8.7	.4	X
1713	Cutlery .....	48	399 887	68 140	17.0	.9	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	1 152	7 864 360	6 932 623	88.2	88.2	76.7
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	391	3 608 959	822 264	22.8	10.5	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	415	3 197 789	910 257	28.5	11.6	X
1813	Plumbing fixtures .....	574	5 008 158	2 122 113	42.4	27.0	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	234	2 368 764	548 315	23.1	7.0	X
1815	Boilers, radiators, and convectors .....	206	1 039 529	305 567	29.4	3.9	X
1818	Other plumbing and heating equipment and supplies .....	781	5 510 972	2 224 106	40.4	28.3	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421720</b>	<b>Plumbing &amp; heating equipment &amp; supplies (hydronics) whse—Con.</b>						
1900	Warm air heating and air-conditioning equipment and supplies .....	114	952 343	161 298	16.9	2.1	67.7
1911	Furnaces (warm air) .....	40	440 907	55 968	12.7	.7	X
1912	Central air-conditioning (residential and commercial) .....	23	132 672	13 937	10.5	.2	X
1914	Heat pumps (residential and commercial) .....	14	48 342	12 048	24.9	.2	X
1916	Air cleaning and filtration systems .....	31	159 511	9 808	6.1	.1	X
1917	Compressors for air-conditioners .....	6	39 229	6 183	15.8	.1	X
1918	Condensing units for air-conditioners .....	6	11 886	2 068	17.4	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	43	497 633	61 281	12.3	.8	X
2000	Refrigeration equipment and supplies .....	26	113 211	13 222	11.7	.2	59.2
2015	Other refrigeration equipment and supplies .....	22	86 792	10 670	12.3	.1	X
2220	Garden machinery, equipment, and parts .....	9	100 787	15 934	15.8	.2	X
2320	General-purpose industrial machinery, equipment, and parts .....	13	53 170	5 472	10.3	.1	29.2
2321	New pumps, compressors (air or gas), and equipment .....	10	50 146	5 007	10.0	.1	X
2460	Other industrial supplies .....	12	78 509	2 836	3.6	Z	X
2700	Sporting and recreational goods and supplies .....	11	246 652	15 371	6.2	.2	12.9
2717	Marine pleasure craft, equipment, and accessories .....	6	92 346	1 668	1.8	Z	X
5300	Plastics materials and basic shapes .....	70	923 737	114 094	12.4	1.5	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	27	312 245	17 540	5.6	.2	.3
5344	Other chemicals and allied products .....	27	312 245	17 540	5.6	.2	X
6000	Paint, paint supplies, and wallpaper .....	13	250 816	8 551	3.4	.1	4.4
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	13	250 816	8 551	3.4	.1	X
9700	Service receipts and labor charges (including installed parts) .....	26	72 302	12 532	17.3	.2	42.6
9701	Labor charges for repair work .....	21	38 509	6 207	16.1	.1	X
9702	Parts installed in repair work .....	14	39 689	3 716	9.4	Z	X
9740	Receipts for installing equipment .....	8	26 562	1 479	5.6	Z	X
9810	Miscellaneous commodities .....	33	234 558	29 022	12.4	.4	X
<b>42173</b>	<b>Warm air heating &amp; air-conditioning equipment &amp; supplies whse</b>	<b>559</b>	<b>X</b>	<b>2 304 902</b>	<b>X</b>	<b>100.0</b>	<b>82.8</b>
1120	Flat iron and steel products .....	8	121 047	3 551	2.9	.2	X
1140	Iron and steel wire and wire products .....	8	136 822	7 544	5.5	.3	X
1400	Electrical apparatus and equipment .....	66	310 176	44 702	14.4	1.9	3.0
1411	Power and distribution transformers .....	12	32 867	9 126	27.8	.4	X
1413	Motors and generators (including motor-generator sets) .....	9	9 121	528	5.8	Z	X
1414	Conduit, raceway, and fittings .....	9	22 797	154	.7	Z	X
1419	Industrial controls .....	23	21 404	3 594	16.8	.2	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	22	246 786	31 300	12.7	1.4	X
1500	Electrical appliances, household .....	8	95 539	5 202	5.4	.2	X
1600	Electronic parts and equipment, except communication .....	28	95 791	14 448	15.1	.6	4.7
1612	Integrated circuits .....	14	5 099	1 000	19.6	Z	X
1615	Discrete semiconductors, etc. ....	14	5 099	100	2.0	Z	X
1616	Electronic connectors and other passive electronic parts .....	15	90 692	13 348	14.7	.6	X
1700	Hardware .....	39	319 210	25 955	8.1	1.1	73.6
1711	Hand tools (including power driven) .....	33	300 347	14 227	4.7	.6	X
1712	Bolts, nuts, rivets, and fasteners .....	27	274 441	9 348	3.4	.4	X
1713	Cutlery .....	12	84 372	2 379	2.8	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	150	699 677	111 682	16.0	4.8	74.6
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	19	53 105	5 759	10.8	.3	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	37	192 389	9 990	5.2	.4	X
1813	Plumbing fixtures .....	9	19 876	2 914	14.7	.1	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	31	126 292	18 895	15.0	.8	X
1815	Boilers, radiators, and convectors .....	78	323 678	35 033	10.8	1.5	X
1818	Other plumbing and heating equipment and supplies .....	56	271 072	39 089	14.4	1.7	X
1900	Warm air heating and air-conditioning equipment and supplies .....	559	2 304 902	1 922 726	83.4	83.4	75.8
1911	Furnaces (warm air) .....	239	948 738	346 858	36.6	15.0	X
1912	Central air-conditioning (residential and commercial) .....	321	1 419 610	722 808	50.9	31.4	X
1914	Heat pumps (residential and commercial) .....	172	797 802	87 671	11.0	3.8	X
1916	Air cleaning and filtration systems .....	215	1 036 230	313 886	30.3	13.6	X
1917	Compressors for air-conditioners .....	77	511 909	33 946	6.6	1.5	X
1918	Condensing units for air-conditioners .....	139	679 569	85 101	12.5	3.7	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	163	737 225	332 456	45.1	14.4	X
2000	Refrigeration equipment and supplies .....	68	401 088	55 992	14.0	2.4	79.1
2011	Commercial refrigerators (reach-in and walk-in) .....	7	66 725	5 354	8.0	.2	X
2012	Unit coolers for commercial refrigerators .....	7	29 829	1 747	5.9	.1	X
2013	Condensing units for commercial refrigerators .....	7	27 663	2 540	9.2	.1	X
2014	Refrigerants .....	10	123 037	3 219	2.6	.1	X
2015	Other refrigeration equipment and supplies .....	61	357 043	43 132	12.1	1.9	X
2320	General-purpose industrial machinery, equipment, and parts .....	11	11 534	2 775	24.1	.1	39.1
2327	All other new general-purpose industrial machinery and equipment .....	11	11 534	2 775	24.1	.1	X
2330	Metalworking machinery, equipment, and parts .....	7	29 567	1 035	3.5	Z	X
2340	Materials handling machinery, equipment, and parts .....	7	10 822	1 382	12.8	.1	X
2460	Other industrial supplies .....	17	153 528	8 507	5.5	.4	.2
2464	Mechanical rubber goods .....	17	153 528	8 507	5.5	.4	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42173</b>	<b>Warm air heating &amp; air-conditioning equipment &amp; supplies whsle—Con.</b>						
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	10	188 081	5 308	2.8	.2	X
9700	Service receipts and labor charges (including installed parts) .....	27	220 297	31 892	14.5	1.4	82.2
9701	Labor charges for repair work .....	24	160 602	17 734	11.0	.8	X
9702	Parts installed in repair work .....	20	144 640	9 351	6.5	.4	X
9720	Receipts for service contracts .....	15	194 378	16 667	8.6	.7	X
9740	Receipts for installing equipment .....	12	34 036	1 592	4.7	.1	X
9810	Miscellaneous commodities .....	19	96 265	4 594	4.8	.2	X
<b>421730</b>	<b>Warm air heating &amp; air-conditioning equipment &amp; supplies whsle .....</b>	<b>559</b>	<b>X</b>	<b>2 304 902</b>	<b>X</b>	<b>100.0</b>	<b>82.8</b>
1120	Flat iron and steel products .....	8	121 047	3 551	2.9	.2	X
1140	Iron and steel wire and wire products .....	8	136 822	7 544	5.5	.3	X
1400	Electrical apparatus and equipment .....	66	310 176	44 702	14.4	1.9	3.0
1411	Power and distribution transformers .....	12	32 867	9 126	27.8	.4	X
1413	Motors and generators (including motor-generator sets) .....	9	9 121	528	5.8	Z	X
1414	Conduit, raceway, and fittings .....	9	22 797	154	.7	Z	X
1419	Industrial controls .....	23	21 404	3 594	16.8	.2	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	22	246 786	31 300	12.7	1.4	X
1500	Electrical appliances, household .....	8	95 539	5 202	5.4	.2	X
1600	Electronic parts and equipment, except communication .....	28	95 791	14 448	15.1	.6	4.7
1612	Integrated circuits .....	14	5 099	1 000	19.6	Z	X
1615	Discrete semiconductors, etc. ....	14	5 099	100	2.0	Z	X
1616	Electronic connectors and other passive electronic parts .....	15	90 692	13 348	14.7	.6	X
1700	Hardware .....	39	319 210	25 955	8.1	1.1	73.6
1711	Hand tools (including power driven) .....	33	300 347	14 227	4.7	.6	X
1712	Bolts, nuts, rivets, and fasteners .....	27	274 441	9 348	3.4	.4	X
1713	Cutlery .....	12	84 372	2 379	2.8	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	150	699 677	111 682	16.0	4.8	74.6
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	19	53 105	5 759	10.8	.3	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	37	192 389	9 990	5.2	.4	X
1813	Plumbing fixtures .....	9	19 876	2 914	14.7	.1	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	31	126 292	18 895	15.0	.8	X
1815	Boilers, radiators, and convectors .....	78	323 678	35 033	10.8	1.5	X
1818	Other plumbing and heating equipment and supplies .....	56	271 072	39 089	14.4	1.7	X
1900	Warm air heating and air-conditioning equipment and supplies .....	559	2 304 902	1 922 726	83.4	83.4	75.8
1911	Furnaces (warm air) .....	239	948 738	346 858	36.6	15.0	X
1912	Central air-conditioning (residential and commercial) .....	321	1 419 610	722 808	50.9	31.4	X
1914	Heat pumps (residential and commercial) .....	172	797 802	87 671	11.0	3.8	X
1916	Air cleaning and filtration systems .....	215	1 036 230	313 886	30.3	13.6	X
1917	Compressors for air-conditioners .....	77	511 909	33 946	6.6	1.5	X
1918	Condensing units for air-conditioners .....	139	679 569	85 101	12.5	3.7	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	163	737 225	332 456	45.1	14.4	X
2000	Refrigeration equipment and supplies .....	68	401 088	55 992	14.0	2.4	79.1
2011	Commercial refrigerators (reach-in and walk-in) .....	7	66 725	5 354	8.0	.2	X
2012	Unit coolers for commercial refrigerators .....	7	29 829	1 747	5.9	.1	X
2013	Condensing units for commercial refrigerators .....	7	27 663	2 540	9.2	.1	X
2014	Refrigerants .....	10	123 037	3 219	2.6	.1	X
2015	Other refrigeration equipment and supplies .....	61	357 043	43 132	12.1	1.9	X
2320	General-purpose industrial machinery, equipment, and parts .....	11	11 534	2 775	24.1	.1	39.1
2327	All other new general-purpose industrial machinery and equipment .....	11	11 534	2 775	24.1	.1	X
2330	Metalworking machinery, equipment, and parts .....	7	29 567	1 035	3.5	Z	X
2340	Materials handling machinery, equipment, and parts .....	7	10 822	1 382	12.8	.1	X
2460	Other industrial supplies .....	17	153 528	8 507	5.5	.4	.2
2464	Mechanical rubber goods .....	17	153 528	8 507	5.5	.4	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	10	188 081	5 308	2.8	.2	X
9700	Service receipts and labor charges (including installed parts) .....	27	220 297	31 892	14.5	1.4	82.2
9701	Labor charges for repair work .....	24	160 602	17 734	11.0	.8	X
9702	Parts installed in repair work .....	20	144 640	9 351	6.5	.4	X
9720	Receipts for service contracts .....	15	194 378	16 667	8.6	.7	X
9740	Receipts for installing equipment .....	12	34 036	1 592	4.7	.1	X
9810	Miscellaneous commodities .....	19	96 265	4 594	4.8	.2	X
<b>42174</b>	<b>Refrigeration equipment &amp; supplies whsle .....</b>	<b>135</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
0960	Restaurant and hotel equipment and supplies .....	8	D	D	D	D	X
1400	Electrical apparatus and equipment .....	11	D	D	D	D	X
1600	Electronic parts and equipment, except communication .....	6	D	D	D	D	X
1700	Hardware .....	13	D	D	D	D	D
1711	Hand tools (including power driven) .....	12	D	D	D	D	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	27	D	D	D	D	D
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	7	D	D	D	D	X
1818	Other plumbing and heating equipment and supplies .....	16	D	D	D	D	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42174</b>	<b>Refrigeration equipment &amp; supplies whse—Con.</b>						
1900	Warm air heating and air-conditioning equipment and supplies	35	D	D	D	D	D
1911	Furnaces (warm air)	11	D	D	D	D	X
1912	Central air-conditioning (residential and commercial)	18	D	D	D	D	X
1914	Heat pumps (residential and commercial)	9	D	D	D	D	X
1916	Air cleaning and filtration systems	7	D	D	D	D	X
1917	Compressors for air-conditioners	8	D	D	D	D	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	9	D	D	D	D	X
2000	Refrigeration equipment and supplies	135	D	D	D	D	D
2011	Commercial refrigerators (reach-in and walk-in)	29	D	D	D	D	X
2012	Unit coolers for commercial refrigerators	39	D	D	D	D	X
2013	Condensing units for commercial refrigerators	51	D	D	D	D	X
2014	Refrigerants	11	D	D	D	D	X
2015	Other refrigeration equipment and supplies	117	D	D	D	D	X
9700	Service receipts and labor charges (including installed parts)	7	D	D	D	D	D
9701	Labor charges for repair work	6	D	D	D	D	X
9740	Receipts for installing equipment	7	D	D	D	D	X
<b>421740</b>	<b>Refrigeration equipment &amp; supplies whse</b>	<b>135</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
0960	Restaurant and hotel equipment and supplies	8	D	D	D	D	X
1400	Electrical apparatus and equipment	11	D	D	D	D	X
1600	Electronic parts and equipment, except communication	6	D	D	D	D	X
1700	Hardware	13	D	D	D	D	D
1711	Hand tools (including power driven)	12	D	D	D	D	X
1800	Plumbing and heating equipment and supplies (hydronics)	27	D	D	D	D	D
1812	Metal pipe fittings and valves (excluding pipe and tubing)	7	D	D	D	D	X
1818	Other plumbing and heating equipment and supplies	16	D	D	D	D	X
1900	Warm air heating and air-conditioning equipment and supplies	35	D	D	D	D	D
1911	Furnaces (warm air)	11	D	D	D	D	X
1912	Central air-conditioning (residential and commercial)	18	D	D	D	D	X
1914	Heat pumps (residential and commercial)	9	D	D	D	D	X
1916	Air cleaning and filtration systems	7	D	D	D	D	X
1917	Compressors for air-conditioners	8	D	D	D	D	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	9	D	D	D	D	X
2000	Refrigeration equipment and supplies	135	D	D	D	D	D
2011	Commercial refrigerators (reach-in and walk-in)	29	D	D	D	D	X
2012	Unit coolers for commercial refrigerators	39	D	D	D	D	X
2013	Condensing units for commercial refrigerators	51	D	D	D	D	X
2014	Refrigerants	11	D	D	D	D	X
2015	Other refrigeration equipment and supplies	117	D	D	D	D	X
9700	Service receipts and labor charges (including installed parts)	7	D	D	D	D	D
9701	Labor charges for repair work	6	D	D	D	D	X
9740	Receipts for installing equipment	7	D	D	D	D	X
<b>4218</b>	<b>Machinery, equipment, &amp; supplies whse</b>	<b>7 572</b>	<b>X</b>	<b>29 427 233</b>	<b>X</b>	<b>100.0</b>	<b>80.3</b>
0100	New and used automobiles, motorcycles, etc.	6	58 465	14 240	24.4	Z	X
0150	Heavy trucks and tractors (over 26,000 lb)	10	85 307	7 471	8.8	Z	5.5
0154	New truck bodies	9	82 197	6 539	8.0	Z	X
0200	New and rebuilt automotive parts and supplies	69	414 119	48 783	11.8	.2	6.5
0221	Body parts and repair materials	7	51 228	2 920	5.7	Z	X
0224	Accessories	13	29 851	3 169	10.6	Z	X
0400	Household and lawn furniture	6	42 986	6 100	14.2	Z	X
0530	Flooring and floor coverings	10	41 761	2 806	6.7	Z	X
0540	Other home furnishings	6	149 847	6 819	4.6	Z	X
0900	Office equipment	7	26 879	1 299	4.8	Z	X
0920	New computer equipment	37	237 691	12 228	5.1	Z	2.3
0921	Computers	29	211 065	9 131	4.3	Z	X
0960	Restaurant and hotel equipment and supplies	21	158 030	23 508	14.9	.1	X
1000	Medical, hospital, and surgical supplies	6	47 830	5 032	10.5	Z	X
1100	Iron and steel products (semifinished)	7	44 770	9 494	21.2	Z	X
1120	Flat iron and steel products	57	263 912	30 200	11.4	.1	.8
1129	Other flat iron and steel products	7	22 799	1 049	4.6	Z	X
1140	Iron and steel wire and wire products	39	227 206	15 246	6.7	.1	X
1150	Iron and steel pipe and tubing	18	69 270	9 452	13.6	Z	2.3
1152	Tubing	6	16 081	1 256	7.8	Z	X
1154	Other steel pipe	6	16 081	1 256	7.8	Z	X
1200	Copper and brass	6	28 164	3 498	12.4	Z	X
1220	Aluminum shapes, forms, etc.	15	43 216	7 333	17.0	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	10	35 414	2 017	5.7	Z	X
1400	Electrical apparatus and equipment	244	1 077 847	128 455	11.9	.4	9.1
1411	Power and distribution transformers	24	99 917	5 012	5.0	Z	X
1412	Switchgear and switchboard apparatus	10	46 103	7 395	16.0	Z	X
1413	Motors and generators (including motor-generator sets)	27	173 779	9 425	5.4	Z	X
1415	Electric bulbs (all types)	6	767	60	7.8	Z	X
1417	Exterior wiring and cable (excluding conduit)	6	18 380	2 406	13.1	Z	X
1418	Lighting fixtures (residential and commercial)	9	53 193	1 346	2.5	Z	X
1419	Industrial controls	82	308 574	33 897	11.0	.1	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	33	124 049	15 810	12.7	.1	X

See footnotes at end of table.



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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218</b>	<b>Machinery, equipment, &amp; supplies whsle—Con.</b>						
1500	Electrical appliances, household	7	74 752	4 815	6.4	Z	X
1600	Electronic parts and equipment, except communication	224	1 264 377	147 273	11.6	.5	4.6
1612	Integrated circuits	44	24 354	3 811	15.6	Z	X
1616	Electronic connectors and other passive electronic parts	80	497 996	36 564	7.3	.1	X
1618	Electronic parts and equipment, n.e.c.	44	306 600	30 963	10.1	.1	X
1650	Communication equipment and supplies	42	233 242	14 979	6.4	.1	5.9
1652	Other electronic communication equipment	22	163 961	9 604	5.9	Z	X
1700	Hardware	177	1 040 339	153 460	14.8	.5	25.2
1711	Hand tools (including power driven)	74	595 302	86 672	14.6	.3	X
1712	Bolts, nuts, rivets, and fasteners	25	124 384	16 785	13.5	.1	X
1713	Cutlery	12	237 788	6 045	2.5	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	113	578 244	56 599	9.8	.2	21.5
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	7	66 478	2 253	3.4	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	11	171 141	9 476	5.5	Z	X
1813	Plumbing fixtures	19	184 893	5 377	2.9	Z	X
1815	Boilers, radiators, and convectors	8	41 488	2 059	5.0	Z	X
1818	Other plumbing and heating equipment and supplies	35	164 872	18 628	11.3	.1	X
1900	Warm air heating and air-conditioning equipment and supplies	30	115 063	17 580	15.3	.1	43.6
1916	Air cleaning and filtration systems	16	46 216	8 754	18.9	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	8	26 574	2 707	10.2	Z	X
2000	Refrigeration equipment and supplies	10	61 696	7 145	11.6	Z	38.5
2015	Other refrigeration equipment and supplies	6	25 094	2 031	8.1	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	388	1 841 114	1 127 704	61.3	3.8	32.0
2111	New off-highway wheel and track-laying tractors	42	149 441	69 272	46.4	.2	X
2112	New power cranes, draglines, and shovels	13	106 499	31 903	30.0	.1	X
2113	New mixers, pavers, and related equipment	57	347 648	95 918	27.6	.3	X
2114	New tractor shovel loaders	16	126 312	18 651	14.8	.1	X
2115	New graders, rollers, and off-highway trucks	18	126 135	17 874	14.2	.1	X
2116	New mining machinery	67	254 852	173 263	68.0	.6	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	182	1 001 510	515 893	51.5	1.8	X
2118	Used construction and mining machinery and equipment	95	375 623	148 021	39.4	.5	X
2200	Farm machinery, equipment, and parts	320	1 231 535	740 104	60.1	2.5	40.1
2211	New tractors (farm)	41	161 594	28 370	17.6	.1	X
2212	New harvesting machinery	39	177 111	83 440	47.1	.3	X
2213	New land preparation, planting, and cultivating machinery	59	167 160	41 167	24.6	.1	X
2214	New dairy farm and barn equipment	44	39 811	16 506	41.5	.1	X
2215	New irrigation equipment	46	298 344	118 182	39.6	.4	X
2216	Other new farm machinery and equipment	167	477 524	206 110	43.2	.7	X
2218	Used farm machinery and equipment	99	481 653	239 866	49.8	.8	X
2220	Garden machinery, equipment, and parts	127	971 531	503 379	51.8	1.7	28.4
2221	New power lawn mowers	58	502 814	170 453	33.9	.6	X
2222	Other new lawn and garden machinery and equipment	90	754 903	325 230	43.1	1.1	X
2223	Used garden machinery and equipment	14	114 279	4 750	4.2	Z	X
2230	Food-processing machinery, equipment, and parts	420	1 708 033	931 037	54.5	3.2	76.5
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	265	1 089 909	534 922	49.1	1.8	X
2232	New packing, packaging, and bottling equipment	213	796 333	362 814	45.6	1.2	X
2233	Used food-processing machinery and equipment	58	264 017	33 300	12.6	.1	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	335	1 243 892	545 424	43.8	1.9	63.7
2311	Pumps	239	894 612	289 058	32.3	1.0	X
2312	Motors	156	548 397	120 814	22.0	.4	X
2313	Parts for pumps and motors	157	617 449	131 813	21.3	.4	X
2320	General-purpose industrial machinery, equipment, and parts	2 503	9 086 613	6 195 229	68.2	21.1	55.3
2321	New pumps, compressors (air or gas), and equipment	624	2 244 802	934 983	41.7	3.2	X
2323	New diesel engines (excluding automotive)	24	133 897	12 524	9.4	Z	X
2326	New controlling, recording, and indicating instruments and access	765	2 451 862	1 221 732	49.8	4.2	X
2327	All other new general-purpose industrial machinery and equipment	1 591	6 064 949	3 712 951	61.2	12.6	X
2328	Used general-purpose industrial machinery and equipment	291	818 050	295 022	36.1	1.0	X
2330	Metalworking machinery, equipment, and parts	937	3 471 987	2 685 655	77.4	9.1	X
2340	Materials handling machinery, equipment, and parts	859	2 795 080	1 051 460	37.6	3.6	58.8
2341	New conveying equipment	647	2 064 739	764 504	37.0	2.6	X
2342	New hoists, cranes, and monorails	167	616 922	119 576	19.4	.4	X
2343	New forklift trucks	34	152 266	23 813	15.6	.1	X
2344	New industrial trucks and tractors	24	157 111	17 799	11.3	.1	X
2345	Used materials handling machinery, equipment, and parts	139	416 708	118 107	28.3	.4	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	389	1 661 239	1 048 342	63.1	.6	66.7
2351	New oil refining and pipeline machinery, equipment, and supplies	229	1 254 449	773 937	61.7	2.6	X
2352	New oil field machinery, equipment, and supplies (including drilling bits)	170	445 828	217 178	48.7	.7	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies	63	152 293	45 591	29.9	.2	X
2360	Other industrial machinery, equipment, and parts	1 399	5 292 107	3 842 113	72.6	13.1	67.5
2361	New metal smelting and refining machinery, and equipment	113	378 442	94 604	25.0	.3	X
2362	New power plant machinery (excluding electrical)	254	1 221 332	518 538	42.5	1.8	X
2363	New printing trades machinery, equipment, and supplies	159	506 675	292 443	57.7	1.0	X
2364	New textile and sewing machinery and equipment	108	426 834	302 786	70.9	1.0	X
2365	New woodworking machinery	81	184 414	78 725	42.7	.3	X
2366	Other new industrial machinery and equipment	890	3 493 360	2 419 734	69.3	8.2	X
2367	Used industrial machinery and equipment	226	497 529	131 502	26.4	.4	X
2370	Mechanical power transmission supplies	244	993 049	648 840	65.3	2.2	53.9
2371	Bearings and bushings	147	657 691	196 864	29.9	.7	X
2372	Other mechanical power transmission supplies	189	833 168	451 456	54.2	1.5	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218</b>	<b>Machinery, equipment, &amp; supplies whsle—Con.</b>						
2380	Industrial valves and fittings (except fluid-power) . . . . .	441	1 835 248	900 694	49.1	3.1	X
2390	Hydraulic and pneumatic (fluid-power) valves . . . . .	314	1 189 920	264 162	22.2	.9	77.7
2391	Hydraulic valves . . . . .	200	784 740	136 051	17.3	.5	X
2392	Pneumatic valves . . . . .	213	767 196	126 284	16.5	.4	X
2400	Hydraulic and pneumatic cylinders and rotary actuators . . . . .	194	893 675	126 915	14.2	.4	74.7
2411	Hydraulic cylinders and rotary actuators . . . . .	117	595 243	67 974	11.4	.2	X
2412	Pneumatic cylinders and rotary actuators . . . . .	134	576 805	50 596	8.8	.2	X
2420	Hydraulic and pneumatic connectors and assemblies . . . . .	121	422 116	82 959	19.7	.3	75.4
2421	Hydraulic and pneumatic connectors . . . . .	94	339 382	60 945	18.0	.2	X
2422	Hydraulic and pneumatic assemblies . . . . .	62	207 514	22 008	10.6	.1	X
2430	Fluid-power filters, components, accessories, and parts . . . . .	214	798 082	136 363	17.1	.5	77.3
2431	Filters . . . . .	149	580 780	62 466	10.8	.2	X
2432	Other fluid-power components, accessories, and parts, n.e.c. . . . .	108	387 566	73 817	19.0	.3	X
2440	Welding supplies (excluding gases) . . . . .	46	153 452	67 585	44.0	.2	X
2450	Industrial containers and supplies . . . . .	303	1 194 680	816 568	68.4	2.8	47.8
2451	New and reconditioned drums and barrels . . . . .	30	57 855	20 030	34.6	.1	X
2452	Bottles and bottlers' supplies . . . . .	50	308 881	254 511	82.4	.9	X
2454	Other industrial containers and supplies . . . . .	230	813 057	524 499	64.5	1.8	X
2460	Other industrial supplies . . . . .	570	1 879 033	1 176 596	62.6	4.0	56.3
2461	Printing and duplicating inks . . . . .	48	60 776	32 577	53.6	.1	X
2462	Abrasives and abrasive materials . . . . .	162	548 502	157 249	28.7	.5	X
2463	Nylon, polyester, and synthetic rubber . . . . .	35	154 126	107 193	69.5	.4	X
2464	Mechanical rubber goods . . . . .	124	389 349	208 440	53.5	.7	X
2465	Strapping and tape . . . . .	92	194 976	90 552	46.4	.3	X
2466	Industrial supplies, n.e.c. . . . .	301	977 136	574 576	58.8	2.0	X
2500	Beauty and barber equipment and supplies . . . . .	53	255 148	254 301	99.7	.9	77.5
2511	Equipment (furniture, dryers, etc.) . . . . .	15	35 247	20 225	57.4	.1	X
2512	Supplies (combs, curlers, shampoos, etc.) . . . . .	51	244 367	234 076	95.8	.8	X
2520	Custodial (janitors') equipment and supplies . . . . .	173	673 008	492 865	73.2	1.7	42.5
2521	Custodial equipment—power equipment . . . . .	85	342 320	106 635	31.2	.2	X
2522	Custodial equipment—nonpower equipment . . . . .	67	258 422	71 877	27.8	.2	X
2523	Custodial supplies . . . . .	135	590 373	307 440	52.1	1.0	X
2530	Laundry and dry-cleaning equipment and supplies . . . . .	19	37 073	23 165	62.5	.1	X
2540	Other service establishment equipment and supplies . . . . .	169	609 551	576 528	94.6	2.0	54.8
2541	Undertakers' equipment and supplies . . . . .	17	12 949	12 766	98.6	Z	X
2542	Service establishment equipment and supplies, n.e.c. . . . .	155	596 868	563 762	94.5	1.9	X
2600	Aircraft and aeronautical equipment and supplies . . . . .	294	2 796 842	2 626 886	93.9	8.9	74.7
2611	New aircraft . . . . .	46	693 081	360 357	52.0	1.2	X
2612	New aircraft engines and engine parts . . . . .	53	406 218	148 658	36.6	.5	X
2613	Other new aircraft equipment and supplies . . . . .	116	1 030 917	921 872	89.4	3.1	X
2614	Used aircraft and aeronautical equipment and supplies . . . . .	156	1 461 861	1 195 776	81.8	4.1	X
2620	Marine machinery, equipment, and supplies . . . . .	126	967 160	557 530	57.6	1.9	73.5
2621	New ships and boats (excluding pleasure boats) . . . . .	14	433 600	161 850	37.3	.6	X
2622	New marine propulsion machinery and equipment . . . . .	38	83 958	53 931	64.2	.2	X
2623	New marine supplies . . . . .	75	320 942	225 603	70.3	.8	X
2624	Used marine machinery, equipment, and supplies . . . . .	28	131 458	104 920	79.8	.4	X
2630	Other transportation equipment and supplies . . . . .	91	533 391	434 188	81.4	1.5	68.7
2631	New transportation equipment (excluding automotive) . . . . .	73	405 884	296 968	73.2	1.0	X
2632	Used transportation equipment (excluding automotive) . . . . .	37	227 622	136 375	59.9	.5	X
2700	Sporting and recreational goods and supplies . . . . .	23	193 407	37 274	19.3	.1	X
2800	Toys and hobby goods and supplies . . . . .	11	14 418	242	1.7	Z	9.8
2812	Other toys and games (including fireworks and children's vehicles) . . . . .	7	2 584	98	3.8	Z	X
2930	Recyclable paper and paperboard . . . . .	10	23 792	2 716	11.4	Z	X
3300	Stationery, office supplies and greeting cards . . . . .	34	24 412	3 311	13.6	Z	53.9
3311	Business forms . . . . .	8	244	73	29.9	Z	X
3313	Inked ribbons, carbon paper, pens and pencils . . . . .	23	23 540	3 121	13.3	Z	X
3400	Industrial and personal services paper and plastics . . . . .	44	145 084	45 174	31.1	.2	41.4
3411	Paperboard and boxboard boxes . . . . .	25	37 511	12 334	32.9	Z	X
3412	Paper dishes, cups, and napkins . . . . .	12	27 737	744	2.7	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) . . . . .	20	95 798	21 290	22.2	.1	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies . . . . .	14	38 843	6 436	16.6	Z	X
3415	Other industrial and personal service paper . . . . .	13	61 915	1 714	2.8	Z	X
5300	Plastics materials and basic shapes . . . . .	129	470 640	70 698	15.0	.2	8.9
5311	Plastic pipes, rods, tubes, and shapes . . . . .	18	134 007	9 625	7.2	Z	X
5314	Other plastics materials and basic shapes . . . . .	24	111 340	21 867	19.6	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	178	763 184	138 474	18.1	.5	7.8
5335	Detergents and soaps . . . . .	37	56 977	6 544	11.5	Z	X
5336	Sanitation chemicals, polishes, and waxes . . . . .	70	318 161	66 893	21.0	.2	X
5338	Wood chemicals, naval stores, and gum . . . . .	7	1 661	62	3.7	Z	X
5341	Insecticides, nonagricultural . . . . .	19	24 809	236	1.0	Z	X
5344	Other chemicals and allied products . . . . .	28	197 599	20 712	10.5	.1	X
5400	Petroleum products . . . . .	7	43 964	2 259	5.1	Z	X
5800	Farm supplies . . . . .	23	66 605	5 104	7.7	Z	X
6000	Paint, paint supplies, and wallpaper . . . . .	33	220 102	42 402	19.3	.1	5.5
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) . . . . .	7	48 741	8 959	18.4	Z	X
6014	Paint supplies . . . . .	7	50 188	3 741	7.5	Z	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218</b>	<b>Machinery, equipment, &amp; supplies whsle—Con.</b>						
9700	Service receipts and labor charges (including installed parts) .....	423	2 323 301	232 143	10.0	.8	75.9
9701	Labor charges for repair work .....	341	1 542 713	121 924	7.9	.4	X
9702	Parts installed in repair work .....	227	868 060	42 440	4.9	.1	X
9703	Other service receipts and labor charges—Specify .....	106	848 633	50 657	6.0	.2	X
9720	Receipts for service contracts .....	81	356 417	22 194	6.2	.1	X
9740	Receipts for installing equipment .....	123	658 012	51 275	7.8	.2	X
9810	Miscellaneous commodities .....	209	774 089	101 359	13.1	.3	X
9940	Rental and leasing receipts .....	75	535 145	39 010	7.3	.1	X
<b>42181</b>	<b>Construction &amp; mining (except petroleum) machinery &amp; equip whsle</b>	<b>277</b>	<b>X</b>	<b>1 251 107</b>	<b>X</b>	<b>100.0</b>	<b>61.5</b>
0150	Heavy trucks and tractors (over 26,000 lb) .....	9	82 197	6 539	8.0	.5	4.4
0154	New truck bodies .....	9	82 197	6 539	8.0	.5	X
0200	New and rebuilt automotive parts and supplies .....	6	20 694	3 115	15.1	.2	34.8
0224	Accessories .....	6	20 694	2 668	12.9	.2	X
1400	Electrical apparatus and equipment .....	7	33 423	2 294	6.9	.2	X
1700	Hardware .....	7	51 613	18 842	36.5	1.5	16.3
1711	Hand tools (including power driven) .....	7	51 613	17 101	33.1	1.4	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	6	36 843	3 319	9.0	.3	18.4
1818	Other plumbing and heating equipment and supplies .....	6	36 843	3 319	9.0	.3	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	277	1 251 107	1 033 158	82.6	82.6	33.9
2111	New off-highway wheel and track-laying tractors .....	42	149 441	69 272	46.4	5.5	X
2112	New power cranes, draglines, and shovels .....	13	106 499	31 903	30.0	2.6	X
2113	New mixers, pavers, and related equipment .....	38	268 354	83 882	31.3	6.7	X
2114	New tractor shovel loaders .....	16	126 312	18 651	14.8	1.5	X
2115	New graders, rollers, and off-highway trucks .....	18	126 135	17 874	14.2	1.4	X
2116	New mining machinery .....	67	254 852	173 263	68.0	13.8	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	142	761 739	490 292	64.4	39.2	X
2118	Used construction and mining machinery and equipment .....	95	375 623	148 021	39.4	11.8	X
2200	Farm machinery, equipment, and parts .....	13	278 752	55 951	20.1	4.5	4.2
2215	New irrigation equipment .....	6	172 121	31 861	18.5	2.5	X
2218	Used farm machinery and equipment .....	7	106 631	24 090	22.6	1.9	X
2220	Garden machinery, equipment, and parts .....	7	120 621	13 089	10.9	1.0	7.1
2222	Other new lawn and garden machinery and equipment .....	7	120 621	13 089	10.9	1.0	X
2320	General-purpose industrial machinery, equipment, and parts .....	32	186 920	37 008	19.8	3.0	6.2
2326	New controlling, recording, and indicating instruments and access .....	9	93 369	22 398	24.0	1.8	X
2327	All other new general-purpose industrial machinery and equipment .....	16	83 622	13 013	15.6	1.0	X
2328	Used general-purpose industrial machinery and equipment .....	7	9 927	1 597	16.1	.1	X
2340	Materials handling machinery, equipment, and parts .....	18	142 899	12 925	9.0	1.0	21.9
2345	Used materials handling machinery, equipment, and parts .....	18	142 899	12 925	9.0	1.0	X
2460	Other industrial supplies .....	12	68 352	5 717	8.4	.5	X
9700	Service receipts and labor charges (including installed parts) .....	24	97 320	15 631	16.1	1.2	55.7
9701	Labor charges for repair work .....	20	89 383	9 245	10.3	.7	X
9702	Parts installed in repair work .....	13	62 552	5 693	9.1	.5	X
9703	Other service receipts and labor charges—Specify .....	9	21 423	691	3.2	.1	X
9810	Miscellaneous commodities .....	11	40 955	5 977	14.6	.5	X
9940	Rental and leasing receipts .....	13	74 275	10 297	13.9	.8	X
<b>421810</b>	<b>Construction &amp; mining (except petroleum) machinery &amp; equip whsle</b>	<b>277</b>	<b>X</b>	<b>1 251 107</b>	<b>X</b>	<b>100.0</b>	<b>61.5</b>
0150	Heavy trucks and tractors (over 26,000 lb) .....	9	82 197	6 539	8.0	.5	4.4
0154	New truck bodies .....	9	82 197	6 539	8.0	.5	X
0200	New and rebuilt automotive parts and supplies .....	6	20 694	3 115	15.1	.2	34.8
0224	Accessories .....	6	20 694	2 668	12.9	.2	X
1400	Electrical apparatus and equipment .....	7	33 423	2 294	6.9	.2	X
1700	Hardware .....	7	51 613	18 842	36.5	1.5	16.3
1711	Hand tools (including power driven) .....	7	51 613	17 101	33.1	1.4	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	6	36 843	3 319	9.0	.3	18.4
1818	Other plumbing and heating equipment and supplies .....	6	36 843	3 319	9.0	.3	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	277	1 251 107	1 033 158	82.6	82.6	33.9
2111	New off-highway wheel and track-laying tractors .....	42	149 441	69 272	46.4	5.5	X
2112	New power cranes, draglines, and shovels .....	13	106 499	31 903	30.0	2.6	X
2113	New mixers, pavers, and related equipment .....	38	268 354	83 882	31.3	6.7	X
2114	New tractor shovel loaders .....	16	126 312	18 651	14.8	1.5	X
2115	New graders, rollers, and off-highway trucks .....	18	126 135	17 874	14.2	1.4	X
2116	New mining machinery .....	67	254 852	173 263	68.0	13.8	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	142	761 739	490 292	64.4	39.2	X
2118	Used construction and mining machinery and equipment .....	95	375 623	148 021	39.4	11.8	X
2200	Farm machinery, equipment, and parts .....	13	278 752	55 951	20.1	4.5	4.2
2215	New irrigation equipment .....	6	172 121	31 861	18.5	2.5	X
2218	Used farm machinery and equipment .....	7	106 631	24 090	22.6	1.9	X
2220	Garden machinery, equipment, and parts .....	7	120 621	13 089	10.9	1.0	7.1
2222	Other new lawn and garden machinery and equipment .....	7	120 621	13 089	10.9	1.0	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421810</b>	<b>Construction &amp; mining (except petroleum) machinery &amp; equipment whse—Con.</b>						
2320	General-purpose industrial machinery, equipment, and parts .....	32	186 920	37 008	19.8	3.0	6.2
2326	New controlling, recording, and indicating instruments and access .....	9	93 369	22 398	24.0	1.8	X
2327	All other new general-purpose industrial machinery and equipment .....	16	83 622	13 013	15.6	1.0	X
2328	Used general-purpose industrial machinery and equipment .....	7	9 927	1 597	16.1	.1	X
2340	Materials handling machinery, equipment, and parts .....	18	142 899	12 925	9.0	1.0	21.9
2345	Used materials handling machinery, equipment, and parts .....	18	142 899	12 925	9.0	1.0	X
2460	Other industrial supplies .....	12	68 352	5 717	8.4	.5	X
9700	Service receipts and labor charges (including installed parts) .....	24	97 320	15 631	16.1	1.2	55.7
9701	Labor charges for repair work .....	20	89 383	9 245	10.3	.7	X
9702	Parts installed in repair work .....	13	62 552	5 693	9.1	.5	X
9703	Other service receipts and labor charges—Specify .....	9	21 423	691	3.2	.1	X
9810	Miscellaneous commodities .....	11	40 955	5 977	14.6	.5	X
9940	Rental and leasing receipts .....	13	74 275	10 297	13.9	.8	X
<b>42182</b>	<b>Farm &amp; garden machinery &amp; equipment whse .....</b>	<b>338</b>	<b>X</b>	<b>1 352 959</b>	<b>X</b>	<b>100.0</b>	<b>69.7</b>
0400	Household and lawn furniture .....	6	42 986	6 100	14.2	.5	X
1600	Electronic parts and equipment, except communication .....	6	153 190	15 565	10.2	1.2	X
1700	Hardware .....	22	361 378	52 631	14.6	3.9	33.0
1711	Hand tools (including power driven) .....	19	307 697	42 029	13.7	3.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	8	135 849	6 473	4.8	.5	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	10	99 564	14 408	14.5	1.1	X
2200	Farm machinery, equipment, and parts .....	270	806 308	661 449	82.0	48.9	52.0
2211	New tractors (farm) .....	24	77 103	15 169	19.7	1.1	X
2212	New harvesting machinery .....	39	177 111	83 440	47.1	6.2	X
2213	New land preparation, planting, and cultivating machinery .....	59	167 160	41 167	24.6	3.0	X
2214	New dairy farm and barn equipment .....	44	39 811	16 506	41.5	1.2	X
2215	New irrigation equipment .....	40	126 223	86 321	68.4	6.4	X
2216	Other new farm machinery and equipment .....	150	393 033	204 450	52.0	15.1	X
2218	Used farm machinery and equipment .....	75	290 531	214 395	73.8	15.8	X
2220	Garden machinery, equipment, and parts .....	105	773 607	484 952	62.7	35.8	27.9
2221	New power lawn mowers .....	55	484 797	170 335	35.1	12.6	X
2222	Other new lawn and garden machinery and equipment .....	78	609 051	311 531	51.2	23.0	X
2223	Used garden machinery and equipment .....	9	62 468	3 081	4.9	.2	X
2320	General-purpose industrial machinery, equipment, and parts .....	12	66 156	8 326	12.6	.6	X
2360	Other industrial machinery, equipment, and parts .....	6	40 049	12 119	30.3	.9	44.1
2366	Other new industrial machinery and equipment .....	6	40 049	12 119	30.3	.9	X
5800	Farm supplies .....	10	42 593	3 554	8.3	.3	X
9700	Service receipts and labor charges (including installed parts) .....	17	36 360	7 618	21.0	.6	55.7
9701	Labor charges for repair work .....	16	32 762	2 934	9.0	.2	X
9702	Parts installed in repair work .....	9	20 810	1 459	7.0	.1	X
9810	Miscellaneous commodities .....	6	6 767	1 372	20.3	.1	X
<b>421820</b>	<b>Farm &amp; garden machinery &amp; equipment whse .....</b>	<b>338</b>	<b>X</b>	<b>1 352 959</b>	<b>X</b>	<b>100.0</b>	<b>69.7</b>
0400	Household and lawn furniture .....	6	42 986	6 100	14.2	.5	X
1600	Electronic parts and equipment, except communication .....	6	153 190	15 565	10.2	1.2	X
1700	Hardware .....	22	361 378	52 631	14.6	3.9	33.0
1711	Hand tools (including power driven) .....	19	307 697	42 029	13.7	3.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	8	135 849	6 473	4.8	.5	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	10	99 564	14 408	14.5	1.1	X
2200	Farm machinery, equipment, and parts .....	270	806 308	661 449	82.0	48.9	52.0
2211	New tractors (farm) .....	24	77 103	15 169	19.7	1.1	X
2212	New harvesting machinery .....	39	177 111	83 440	47.1	6.2	X
2213	New land preparation, planting, and cultivating machinery .....	59	167 160	41 167	24.6	3.0	X
2214	New dairy farm and barn equipment .....	44	39 811	16 506	41.5	1.2	X
2215	New irrigation equipment .....	40	126 223	86 321	68.4	6.4	X
2216	Other new farm machinery and equipment .....	150	393 033	204 450	52.0	15.1	X
2218	Used farm machinery and equipment .....	75	290 531	214 395	73.8	15.8	X
2220	Garden machinery, equipment, and parts .....	105	773 607	484 952	62.7	35.8	27.9
2221	New power lawn mowers .....	55	484 797	170 335	35.1	12.6	X
2222	Other new lawn and garden machinery and equipment .....	78	609 051	311 531	51.2	23.0	X
2223	Used garden machinery and equipment .....	9	62 468	3 081	4.9	.2	X
2320	General-purpose industrial machinery, equipment, and parts .....	12	66 156	8 326	12.6	.6	X
2360	Other industrial machinery, equipment, and parts .....	6	40 049	12 119	30.3	.9	44.1
2366	Other new industrial machinery and equipment .....	6	40 049	12 119	30.3	.9	X
5800	Farm supplies .....	10	42 593	3 554	8.3	.3	X
9700	Service receipts and labor charges (including installed parts) .....	17	36 360	7 618	21.0	.6	55.7
9701	Labor charges for repair work .....	16	32 762	2 934	9.0	.2	X
9702	Parts installed in repair work .....	9	20 810	1 459	7.0	.1	X
9810	Miscellaneous commodities .....	6	6 767	1 372	20.3	.1	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218201</b>	<b>Farm machinery &amp; equipment—farm dealers</b> .....	<b>100</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
2200	Farm machinery, equipment, and parts .....	100	D	D	D	D	D
2211	New tractors (farm) .....	15	D	D	D	D	X
2212	New harvesting machinery .....	14	D	D	D	D	X
2213	New land preparation, planting, and cultivating machinery .....	16	D	D	D	D	X
2214	New dairy farm and barn equipment .....	31	D	D	D	D	X
2215	New irrigation equipment .....	8	D	D	D	D	X
2216	Other new farm machinery and equipment .....	34	D	D	D	D	X
2218	Used farm machinery and equipment .....	54	D	D	D	D	X
2220	Garden machinery, equipment, and parts .....	8	D	D	D	D	X
9700	Service receipts and labor charges (including installed parts) .....	16	D	D	D	D	D
9701	Labor charges for repair work .....	16	D	D	D	D	X
9702	Parts installed in repair work .....	9	D	D	D	D	X
<b>4218202</b>	<b>Farm machinery &amp; equipment—wholesale distributors</b> .....	<b>161</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
2100	Construction and mining machinery and equipment (including parts and attachments) .....	7	D	D	D	D	X
2200	Farm machinery, equipment, and parts .....	161	D	D	D	D	D
2211	New tractors (farm) .....	6	D	D	D	D	X
2212	New harvesting machinery .....	23	D	D	D	D	X
2213	New land preparation, planting, and cultivating machinery .....	41	D	D	D	D	X
2214	New dairy farm and barn equipment .....	13	D	D	D	D	X
2215	New irrigation equipment .....	30	D	D	D	D	X
2216	Other new farm machinery and equipment .....	110	D	D	D	D	X
2218	Used farm machinery and equipment .....	21	D	D	D	D	X
2220	Garden machinery, equipment, and parts .....	20	D	D	D	D	D
2221	New power lawn mowers .....	8	D	D	D	D	X
2222	Other new lawn and garden machinery and equipment .....	10	D	D	D	D	X
2320	General-purpose industrial machinery, equipment, and parts .....	8	D	D	D	D	X
<b>4218203</b>	<b>Lawn &amp; garden machinery &amp; equipment wholesale</b> .....	<b>77</b>	<b>X</b>	<b>616 615</b>	<b>X</b>	<b>100.0</b>	<b>74.7</b>
0400	Household and lawn furniture .....	6	42 986	6 100	14.2	1.0	X
1600	Electronic parts and equipment, except communication .....	6	153 190	15 565	10.2	2.5	X
1700	Hardware .....	19	307 697	44 625	14.5	7.2	42.4
1711	Hand tools (including power driven) .....	19	307 697	42 029	13.7	6.8	X
2200	Farm machinery, equipment, and parts .....	9	69 964	11 116	15.9	1.8	58.2
2216	Other new farm machinery and equipment .....	7	46 247	5 179	11.2	.8	X
2220	Garden machinery, equipment, and parts .....	77	616 615	468 452	76.0	76.0	27.3
2221	New power lawn mowers .....	42	407 780	163 472	40.1	26.5	X
2222	Other new lawn and garden machinery and equipment .....	67	563 596	304 980	54.1	49.5	X
<b>42183</b>	<b>Industrial machinery &amp; equipment wholesale</b> .....	<b>5 021</b>	<b>X</b>	<b>17 593 135</b>	<b>X</b>	<b>100.0</b>	<b>84.1</b>
0200	New and rebuilt automotive parts and supplies .....	35	183 132	12 101	6.6	.1	5.9
0221	Body parts and repair materials .....	7	51 228	2 920	5.7	Z	X
0224	Accessories .....	6	9 119	491	5.4	Z	X
0920	New computer equipment .....	30	213 174	9 414	4.4	.1	1.2
0921	Computers .....	24	199 474	8 902	4.5	.1	X
1100	Iron and steel products (semifinished) .....	6	37 287	6 501	17.4	Z	X
1120	Flat iron and steel products .....	31	151 058	11 204	7.4	.1	1.2
1129	Other flat iron and steel products .....	7	22 799	1 049	4.6	Z	X
1140	Iron and steel wire and wire products .....	22	54 163	5 650	10.4	Z	X
1150	Iron and steel pipe and tubing .....	12	44 885	6 869	15.3	Z	3.5
1152	Tubing .....	6	16 081	1 256	7.8	Z	X
1154	Other steel pipe .....	6	16 081	1 256	7.8	Z	X
1220	Aluminum shapes, forms, etc. .....	8	23 026	2 001	8.7	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	9	34 502	2 009	5.8	Z	X
1400	Electrical apparatus and equipment .....	167	673 250	79 675	11.8	.5	12.8
1411	Power and distribution transformers .....	24	99 917	5 012	5.0	Z	X
1412	Switchgear and switchboard apparatus .....	10	46 103	7 395	16.0	Z	X
1413	Motors and generators (including motor-generator sets) .....	27	173 779	9 425	5.4	.1	X
1415	Electric bulbs (all types) .....	6	767	60	7.8	Z	X
1418	Lighting fixtures (residential and commercial) .....	9	53 193	1 346	2.5	Z	X
1419	Industrial controls .....	81	307 189	33 553	10.9	.2	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	33	124 049	15 810	12.7	.1	X
1600	Electronic parts and equipment, except communication .....	149	730 908	76 137	10.4	.4	7.0
1612	Integrated circuits .....	44	24 354	3 811	15.6	Z	X
1616	Electronic connectors and other passive electronic parts .....	69	441 834	31 033	7.0	.2	X
1618	Electronic parts and equipment, n.e.c. .....	31	248 150	27 202	11.0	.2	X
1650	Communication equipment and supplies .....	36	178 721	10 685	6.0	.1	5.0
1652	Other electronic communication equipment .....	21	159 581	8 882	5.6	.1	X
1700	Hardware .....	72	325 749	36 222	11.1	.2	24.0
1711	Hand tools (including power driven) .....	38	206 900	21 476	10.4	.1	X
1712	Bolts, nuts, rivets, and fasteners .....	13	44 846	6 866	15.3	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	74	286 686	26 492	9.2	.2	3.4
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	6	50 718	1 472	2.9	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	6	50 718	5 900	11.6	Z	X
1813	Plumbing fixtures .....	13	55 351	1 948	3.5	Z	X
1815	Boilers, radiators, and convectors .....	8	41 488	2 059	5.0	Z	X
1818	Other plumbing and heating equipment and supplies .....	25	116 545	11 109	9.5	.1	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42183</b>	<b>Industrial machinery &amp; equipment whsle—Con.</b>						
1900	Warm air heating and air-conditioning equipment and supplies .....	23	82 107	15 165	18.5	.1	45.8
1916	Air cleaning and filtration systems .....	13	39 983	8 026	20.1	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	7	10 814	1 920	17.8	Z	X
2000	Refrigeration equipment and supplies .....	7	42 035	2 878	6.8	Z	42.0
2015	Other refrigeration equipment and supplies .....	6	25 094	2 031	8.1	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	57	286 151	39 859	13.9	.2	15.3
2113	New mixers, pavers, and related equipment .....	19	79 294	12 036	15.2	.1	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	34	222 844	24 121	10.8	.1	X
2200	Farm machinery, equipment, and parts .....	30	122 515	21 642	17.7	.1	3.6
2211	New tractors (farm) .....	17	84 491	13 201	15.6	.1	X
2216	Other new farm machinery and equipment .....	17	84 491	1 660	2.0	Z	X
2218	Used farm machinery and equipment .....	17	84 491	1 381	1.6	Z	X
2220	Garden machinery, equipment, and parts .....	10	59 540	2 444	4.1	Z	X
2230	Food-processing machinery, equipment, and parts .....	413	1 686 118	927 493	55.0	5.3	80.1
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	264	1 084 468	534 377	49.3	3.0	X
2232	New packing, packaging, and bottling equipment .....	206	774 418	359 815	46.5	2.0	X
2233	Used food-processing machinery and equipment .....	58	264 017	33 300	12.6	.2	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	303	1 120 141	530 497	47.4	3.0	68.9
2311	Pumps .....	221	838 867	279 890	33.4	1.6	X
2312	Motors .....	155	541 937	120 752	22.3	.7	X
2313	Parts for pumps and motors .....	149	568 970	129 851	22.8	.7	X
2320	General-purpose industrial machinery, equipment, and parts .....	2 344	8 176 479	6 034 601	73.8	34.3	60.5
2321	New pumps, compressors (air or gas), and equipment .....	584	2 050 887	898 608	43.8	5.1	X
2323	New diesel engines (excluding automotive) .....	24	133 897	12 524	9.4	.1	X
2326	New controlling, recording, and indicating instruments and access .....	722	2 194 777	1 175 143	53.5	6.7	X
2327	All other new general-purpose industrial machinery and equipment .....	1 529	5 677 822	3 655 725	64.4	20.8	X
2328	Used general-purpose industrial machinery and equipment .....	272	722 083	292 604	40.5	1.7	X
2330	Metalworking machinery, equipment, and parts .....	898	3 245 622	2 653 029	81.7	15.1	X
2340	Materials handling machinery, equipment, and parts .....	782	2 436 531	1 009 131	41.4	5.7	65.2
2341	New conveying equipment .....	605	1 926 567	748 578	38.9	4.3	X
2342	New hoists, cranes, and monorails .....	141	546 689	113 752	20.8	.6	X
2343	New forklift trucks .....	34	152 266	23 813	15.6	.1	X
2344	New industrial trucks and tractors .....	24	157 111	17 799	11.3	.1	X
2345	Used materials handling machinery, equipment, and parts .....	121	273 809	105 182	38.4	.6	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	367	1 570 602	1 036 706	66.0	5.9	73.0
2351	New oil refining and pipeline machinery, equipment, and supplies .....	229	1 254 449	773 937	61.7	4.4	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) .....	170	445 828	217 178	48.7	1.2	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	63	152 293	45 591	29.9	.3	X
2360	Other industrial machinery, equipment, and parts .....	1 357	5 137 633	3 805 437	74.1	21.6	71.9
2361	New metal smelting and refining machinery, and equipment .....	111	363 382	90 030	24.8	.5	X
2362	New power plant machinery (excluding electrical) .....	252	1 213 721	518 002	42.7	2.9	X
2363	New printing trades machinery, equipment, and supplies .....	143	472 278	283 102	59.9	1.6	X
2364	New textile and sewing machinery and equipment .....	108	426 834	302 786	70.9	1.7	X
2365	New woodworking machinery .....	79	177 522	77 817	43.8	.4	X
2366	Other new industrial machinery and equipment .....	872	3 404 743	2 402 815	70.6	13.7	X
2367	Used industrial machinery and equipment .....	210	469 265	130 867	27.9	.7	X
2370	Mechanical power transmission supplies .....	42	166 384	20 844	12.5	.1	11.3
2372	Other mechanical power transmission supplies .....	31	139 851	16 220	11.6	.1	X
2380	Industrial valves and fittings (except fluid-power) .....	150	623 368	81 174	13.0	.5	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	233	858 913	210 054	24.5	1.2	83.0
2391	Hydraulic valves .....	162	596 439	111 597	18.7	.6	X
2392	Pneumatic valves .....	147	556 273	98 446	17.7	.6	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	142	677 286	100 984	14.9	.6	81.0
2411	Hydraulic cylinders and rotary actuators .....	99	535 872	61 658	11.5	.4	X
2412	Pneumatic cylinders and rotary actuators .....	93	421 520	39 315	9.3	.2	X
2420	Hydraulic and pneumatic connectors and assemblies .....	88	281 618	59 321	21.1	.3	82.2
2421	Hydraulic and pneumatic connectors .....	69	242 935	44 857	18.5	.3	X
2422	Hydraulic and pneumatic assemblies .....	47	145 864	14 458	9.9	.1	X
2430	Fluid-power filters, components, accessories, and parts .....	143	628 300	113 100	18.0	.6	81.4
2431	Filters .....	112	484 909	53 269	11.0	.3	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	66	295 264	59 826	20.3	.3	X
2450	Industrial containers and supplies .....	29	121 922	23 034	18.9	.1	.3
2454	Other industrial containers and supplies .....	13	45 750	5 505	12.0	Z	X
2460	Other industrial supplies .....	74	285 030	43 375	15.2	.2	21.2
2462	Abrasives and abrasive materials .....	38	154 382	8 854	5.7	.1	X
2464	Mechanical rubber goods .....	10	56 105	19 085	34.0	.1	X
2465	Strapping and tape .....	23	62 354	7 391	11.9	Z	X
2466	Industrial supplies, n.e.c. ....	34	78 645	8 045	10.2	Z	X
2600	Aircraft and aeronautical equipment and supplies .....	19	119 670	20 406	17.1	.1	43.6
2614	Used aircraft and aeronautical equipment and supplies .....	10	82 195	14 806	18.0	.1	X
2620	Marine machinery, equipment, and supplies .....	6	387 443	123 217	31.8	.7	X
2700	Sporting and recreational goods and supplies .....	9	7 762	435	5.6	Z	X
2800	Toys and hobby goods and supplies .....	11	14 418	242	1.7	Z	10.2
2812	Other toys and games (including fireworks and children's vehicles) .....	7	2 584	98	3.8	Z	X
2930	Recyclable paper and paperboard .....	8	23 528	2 703	11.5	Z	X

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42183</b>	<b>Industrial machinery &amp; equipment whsle—Con.</b>						
3300	Stationery, office supplies and greeting cards .....	23	23 783	3 183	13.4	Z	56.3
3313	Inked ribbons, carbon paper, pens and pencils .....	22	23 342	3 112	13.3	Z	X
3400	Industrial and personal services paper and plastics .....	6	8 345	3 208	38.4	Z	X
5300	Plastics materials and basic shapes .....	78	216 415	29 316	13.5	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	95	319 819	50 140	15.7	.3	3.7
5335	Detergents and soaps .....	18	716	4	.6	Z	X
5336	Sanitation chemicals, polishes, and waxes .....	18	716	4	.6	Z	X
5344	Other chemicals and allied products .....	18	144 025	17 480	12.1	.1	X
5800	Farm supplies .....	11	14 967	1 450	9.7	Z	X
6000	Paint, paint supplies, and wallpaper .....	7	57 738	9 783	16.9	.1	X
9700	Service receipts and labor charges (including installed parts) .....	327	1 855 683	149 208	8.0	.8	80.6
9701	Labor charges for repair work .....	266	1 217 433	92 848	7.6	.5	X
9702	Parts installed in repair work .....	186	700 304	32 408	4.6	.2	X
9703	Other service receipts and labor charges—Specify .....	80	721 361	23 947	3.3	.1	X
9720	Receipts for service contracts .....	69	297 313	19 768	6.6	.1	X
9740	Receipts for installing equipment .....	116	645 938	50 608	7.8	.3	X
9810	Miscellaneous commodities .....	136	462 757	54 776	11.8	.3	X
9940	Rental and leasing receipts .....	46	183 757	15 742	8.6	.1	X
<b>421830</b>	<b>Industrial machinery &amp; equipment whsle .....</b>	<b>5 021</b>	<b>X</b>	<b>17 593 135</b>	<b>X</b>	<b>100.0</b>	<b>84.1</b>
0200	New and rebuilt automotive parts and supplies .....	35	183 132	12 101	6.6	.1	5.9
0221	Body parts and repair materials .....	7	51 228	2 920	5.7	Z	X
0224	Accessories .....	6	9 119	491	5.4	Z	X
0920	New computer equipment .....	30	213 174	9 414	4.4	.1	1.2
0921	Computers .....	24	199 474	8 902	4.5	.1	X
1100	Iron and steel products (semifinished) .....	6	37 287	6 501	17.4	Z	X
1120	Flat iron and steel products .....	31	151 058	11 204	7.4	.1	1.2
1129	Other flat iron and steel products .....	7	22 799	1 049	4.6	Z	X
1140	Iron and steel wire and wire products .....	22	54 163	5 650	10.4	Z	X
1150	Iron and steel pipe and tubing .....	12	44 885	6 869	15.3	Z	3.5
1152	Tubing .....	6	16 081	1 256	7.8	Z	X
1154	Other steel pipe .....	6	16 081	1 256	7.8	Z	X
1220	Aluminum shapes, forms, etc. ....	8	23 026	2 001	8.7	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) .....	9	34 502	2 009	5.8	Z	X
1400	Electrical apparatus and equipment .....	167	673 250	79 675	11.8	.5	12.8
1411	Power and distribution transformers .....	24	99 917	5 012	5.0	Z	X
1412	Switchgear and switchboard apparatus .....	10	46 103	7 395	16.0	Z	X
1413	Motors and generators (including motor-generator sets) .....	27	173 779	9 425	5.4	.1	X
1415	Electric bulbs (all types) .....	6	767	60	7.8	Z	X
1418	Lighting fixtures (residential and commercial) .....	9	53 193	1 346	2.5	Z	X
1419	Industrial controls .....	81	307 189	33 553	10.9	.2	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	33	124 049	15 810	12.7	.1	X
1600	Electronic parts and equipment, except communication .....	149	730 908	76 137	10.4	.4	7.0
1612	Integrated circuits .....	44	24 354	3 811	15.6	Z	X
1616	Electronic connectors and other passive electronic parts .....	69	441 834	31 033	7.0	.2	X
1618	Electronic parts and equipment, n.e.c. ....	31	248 150	27 202	11.0	.2	X
1650	Communication equipment and supplies .....	36	178 721	10 685	6.0	.1	5.0
1652	Other electronic communication equipment .....	21	159 581	8 882	5.6	.1	X
1700	Hardware .....	72	325 749	36 222	11.1	.2	24.0
1711	Hand tools (including power driven) .....	38	206 900	21 476	10.4	.1	X
1712	Bolts, nuts, rivets, and fasteners .....	13	44 846	6 866	15.3	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	74	286 686	26 492	9.2	.2	3.4
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	6	50 718	1 472	2.9	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	6	50 718	5 900	11.6	Z	X
1813	Plumbing fixtures .....	13	55 351	1 948	3.5	Z	X
1815	Boilers, radiators, and convectors .....	8	41 488	2 059	5.0	Z	X
1818	Other plumbing and heating equipment and supplies .....	25	116 545	11 109	9.5	.1	X
1900	Warm air heating and air-conditioning equipment and supplies .....	23	82 107	15 165	18.5	.1	45.8
1916	Air cleaning and filtration systems .....	13	39 983	8 026	20.1	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	7	10 814	1 920	17.8	Z	X
2000	Refrigeration equipment and supplies .....	7	42 035	2 878	6.8	Z	42.0
2015	Other refrigeration equipment and supplies .....	6	25 094	2 031	8.1	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	57	286 151	39 859	13.9	.2	15.3
2113	New mixers, pavers, and related equipment .....	19	79 294	12 036	15.2	.1	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	34	222 844	24 121	10.8	.1	X
2200	Farm machinery, equipment, and parts .....	30	122 515	21 642	17.7	.1	3.6
2211	New tractors (farm) .....	17	84 491	13 201	15.6	.1	X
2216	Other new farm machinery and equipment .....	17	84 491	1 660	2.0	Z	X
2218	Used farm machinery and equipment .....	17	84 491	1 381	1.6	Z	X
2220	Garden machinery, equipment, and parts .....	10	59 540	2 444	4.1	Z	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421830</b>	<b>Industrial machinery &amp; equipment whse—Con.</b>						
2230	Food-processing machinery, equipment, and parts	413	1 686 118	927 493	55.0	5.3	80.1
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	264	1 084 468	534 377	49.3	3.0	X
2232	New packing, packaging, and bottling equipment	206	774 418	359 815	46.5	2.0	X
2233	Used food-processing machinery and equipment	58	264 017	33 300	12.6	.2	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	303	1 120 141	530 497	47.4	3.0	68.9
2311	Pumps	221	838 867	279 890	33.4	1.6	X
2312	Motors	155	541 937	120 752	22.3	.7	X
2313	Parts for pumps and motors	149	568 970	129 851	22.8	.7	X
2320	General-purpose industrial machinery, equipment, and parts	2 344	8 176 479	6 034 601	73.8	34.3	60.5
2321	New pumps, compressors (air or gas), and equipment	584	2 050 887	898 608	43.8	5.1	X
2323	New diesel engines (excluding automotive)	24	133 897	12 524	9.4	.1	X
2326	New controlling, recording, and indicating instruments and access	722	2 194 777	1 175 143	53.5	6.7	X
2327	All other new general-purpose industrial machinery and equipment	1 529	5 677 822	3 655 725	64.4	20.8	X
2328	Used general-purpose industrial machinery and equipment	272	722 083	292 604	40.5	1.7	X
2330	Metalworking machinery, equipment, and parts	898	3 245 622	2 653 029	81.7	15.1	X
2340	Materials handling machinery, equipment, and parts	782	2 436 531	1 009 131	41.4	5.7	65.2
2341	New conveying equipment	605	1 926 567	748 578	38.9	4.3	X
2342	New hoists, cranes, and monorails	141	546 689	113 752	20.8	.6	X
2343	New forklift trucks	34	152 266	23 813	15.6	.1	X
2344	New industrial trucks and tractors	24	157 111	17 799	11.3	.1	X
2345	Used materials handling machinery, equipment, and parts	121	273 809	105 182	38.4	.6	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	367	1 570 602	1 036 706	66.0	5.9	73.0
2351	New oil refining and pipeline machinery, equipment, and supplies	229	1 254 449	773 937	61.7	4.4	X
2352	New oil field machinery, equipment, and supplies (including drilling bits)	170	445 828	217 178	48.7	1.2	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies	63	152 293	45 591	29.9	.3	X
2360	Other industrial machinery, equipment, and parts	1 357	5 137 633	3 805 437	74.1	21.6	71.9
2361	New metal smelting and refining machinery, and equipment	111	363 382	90 030	24.8	.5	X
2362	New power plant machinery (excluding electrical)	252	1 213 721	518 002	42.7	2.9	X
2363	New printing trades machinery, equipment, and supplies	143	472 278	283 102	59.9	1.6	X
2364	New textile and sewing machinery and equipment	108	426 834	302 786	70.9	1.7	X
2365	New woodworking machinery	79	177 522	77 817	43.8	.4	X
2366	Other new industrial machinery and equipment	872	3 404 743	2 402 815	70.6	13.7	X
2367	Used industrial machinery and equipment	210	469 265	130 867	27.9	.7	X
2370	Mechanical power transmission supplies	42	166 384	20 844	12.5	.1	11.3
2372	Other mechanical power transmission supplies	31	139 851	16 220	11.6	.1	X
2380	Industrial valves and fittings (except fluid-power)	150	623 368	81 174	13.0	.5	X
2390	Hydraulic and pneumatic (fluid-power) valves	233	858 913	210 054	24.5	1.2	83.0
2391	Hydraulic valves	162	596 439	111 597	18.7	.6	X
2392	Pneumatic valves	147	556 273	98 446	17.7	.6	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	142	677 286	100 984	14.9	.6	81.0
2411	Hydraulic cylinders and rotary actuators	99	535 872	61 658	11.5	.4	X
2412	Pneumatic cylinders and rotary actuators	93	421 520	39 315	9.3	.2	X
2420	Hydraulic and pneumatic connectors and assemblies	88	281 618	59 321	21.1	.3	82.2
2421	Hydraulic and pneumatic connectors	69	242 935	44 857	18.5	.3	X
2422	Hydraulic and pneumatic assemblies	47	145 864	14 458	9.9	.1	X
2430	Fluid-power filters, components, accessories, and parts	143	628 300	113 100	18.0	.6	81.4
2431	Filters	112	484 909	53 269	11.0	.3	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	66	295 264	59 826	20.3	.3	X
2450	Industrial containers and supplies	29	121 922	23 034	18.9	.1	.3
2454	Other industrial containers and supplies	13	45 750	5 505	12.0	.0	X
2460	Other industrial supplies	74	285 030	43 375	15.2	.2	21.2
2462	Abrasives and abrasive materials	38	154 382	8 854	5.7	.1	X
2464	Mechanical rubber goods	10	56 105	19 085	34.0	.1	X
2465	Strapping and tape	23	62 354	7 391	11.9	Z	X
2466	Industrial supplies, n.e.c.	34	78 645	8 045	10.2	Z	X
2600	Aircraft and aeronautical equipment and supplies	19	119 670	20 406	17.1	.1	43.6
2614	Used aircraft and aeronautical equipment and supplies	10	82 195	14 806	18.0	.1	X
2620	Marine machinery, equipment, and supplies	6	387 443	123 217	31.8	.7	X
2700	Sporting and recreational goods and supplies	9	7 762	435	5.6	Z	X
2800	Toys and hobby goods and supplies	11	14 418	242	1.7	Z	10.2
2812	Other toys and games (including fireworks and children's vehicles)	7	2 584	98	3.8	Z	X
2930	Recyclable paper and paperboard	8	23 528	2 703	11.5	Z	X
3300	Stationery, office supplies and greeting cards	23	23 783	3 183	13.4	Z	56.3
3313	Inked ribbons, carbon paper, pens and pencils	22	23 342	3 112	13.3	Z	X
3400	Industrial and personal services paper and plastics	6	8 345	3 208	38.4	Z	X
5300	Plastics materials and basic shapes	78	216 415	29 316	13.5	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	95	319 819	50 140	15.7	.3	3.7
5335	Detergents and soaps	18	716	4	.6	Z	X
5336	Sanitation chemicals, polishes, and waxes	18	716	4	.6	Z	X
5344	Other chemicals and allied products	18	144 025	17 480	12.1	.1	X
5800	Farm supplies	11	14 967	1 450	9.7	Z	X
6000	Paint, paint supplies, and wallpaper	7	57 738	9 783	16.9	.1	X
9700	Service receipts and labor charges (including installed parts)	327	1 855 683	149 208	8.0	.8	80.6
9701	Labor charges for repair work	266	1 217 433	92 848	7.6	.5	X
9702	Parts installed in repair work	186	700 304	32 408	4.6	.2	X
9703	Other service receipts and labor charges—Specify	80	721 361	23 947	3.3	.1	X

See footnotes at end of table.



**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421830</b>	<b>Industrial machinery &amp; equipment whsle—Con.</b>						
9720	Receipts for service contracts .....	69	297 313	19 768	6.6	.1	X
9740	Receipts for installing equipment .....	116	645 938	50 608	7.8	.3	X
9810	Miscellaneous commodities .....	136	462 757	54 776	11.8	.3	X
9940	Rental and leasing receipts .....	46	183 757	15 742	8.6	.1	X
<b>4218301</b>	<b>Food-processing machinery &amp; equipment whsle .....</b>	<b>244</b>	<b>X</b>	<b>977 042</b>	<b>X</b>	<b>100.0</b>	<b>86.9</b>
2230	Food-processing machinery, equipment, and parts .....	244	977 042	861 679	88.2	88.2	81.3
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	135	600 926	489 196	81.4	50.1	X
2232	New packing, packaging, and bottling equipment .....	140	482 604	343 433	71.2	35.2	X
2233	Used food-processing machinery and equipment .....	35	192 665	29 050	15.1	3.0	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	7	8 670	509	5.9	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	31	84 352	22 675	26.9	2.3	66.4
2321	New pumps, compressors (air or gas), and equipment .....	12	16 036	3 313	20.7	.3	X
2326	New controlling, recording, and indicating instruments and access .....	11	12 860	428	3.3	Z	X
2327	All other new general-purpose industrial machinery and equipment .....	20	45 756	14 209	31.1	1.5	X
2328	Used general-purpose industrial machinery and equipment .....	7	36 358	4 726	13.0	.5	X
2340	Materials handling machinery, equipment, and parts .....	34	105 757	20 396	19.3	2.1	84.5
2341	New conveying equipment .....	31	83 966	15 571	18.5	1.6	X
2345	Used materials handling machinery, equipment, and parts .....	6	28 493	4 494	15.8	.5	X
2360	Other industrial machinery, equipment, and parts .....	6	17 306	2 513	14.5	.3	X
5300	Plastics materials and basic shapes .....	8	39 989	7 550	18.9	.8	X
9700	Service receipts and labor charges (including installed parts) .....	17	71 805	16 736	23.3	1.7	86.9
9701	Labor charges for repair work .....	12	49 230	1 414	2.9	.1	X
9702	Parts installed in repair work .....	10	38 568	4 273	11.1	.4	X
9703	Other service receipts and labor charges—Specify .....	8	46 451	11 049	23.8	1.1	X
9740	Receipts for installing equipment .....	8	45 729	1 799	3.9	.2	X
9810	Miscellaneous commodities .....	6	11 769	3 007	25.6	.3	X
<b>4218302</b>	<b>Hydraulic &amp; pneumatic (fluid-power) machinery &amp; equipment whsle .....</b>	<b>308</b>	<b>X</b>	<b>1 007 357</b>	<b>X</b>	<b>100.0</b>	<b>70.2</b>
1400	Electrical apparatus and equipment .....	6	20 713	1 907	9.2	.2	X
1600	Electronic parts and equipment, except communication .....	14	81 464	13 948	17.1	1.4	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	188	687 338	468 486	68.2	46.5	50.0
2311	Pumps .....	145	527 851	246 251	46.7	24.4	X
2312	Motors .....	97	323 072	101 718	31.5	10.1	X
2313	Parts for pumps and motors .....	104	334 039	120 515	36.1	12.0	X
2320	General-purpose industrial machinery, equipment, and parts .....	44	249 767	62 485	25.0	6.2	69.3
2321	New pumps, compressors (air or gas), and equipment .....	19	54 556	7 332	13.4	.7	X
2326	New controlling, recording, and indicating instruments and access .....	23	126 233	25 134	19.9	2.5	X
2327	All other new general-purpose industrial machinery and equipment .....	16	127 396	28 553	22.4	2.8	X
2330	Metalworking machinery, equipment, and parts .....	7	7 052	1 467	20.8	.1	X
2340	Materials handling machinery, equipment, and parts .....	8	24 973	1 565	6.3	.2	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	9	76 241	14 576	19.1	1.4	53.4
2351	New oil refining and pipeline machinery, equipment, and supplies .....	7	65 951	7 837	11.9	.8	X
2360	Other industrial machinery, equipment, and parts .....	10	40 999	6 213	15.2	.6	40.4
2366	Other new industrial machinery and equipment .....	8	26 944	5 465	20.3	.5	X
2370	Mechanical power transmission supplies .....	9	42 434	5 847	13.8	.6	X
2380	Industrial valves and fittings (except fluid-power) .....	13	82 271	7 056	8.6	.7	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	118	387 625	165 087	42.6	16.4	69.8
2391	Hydraulic valves .....	91	286 485	88 986	31.1	8.8	X
2392	Pneumatic valves .....	68	215 932	76 094	35.2	7.6	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	60	279 349	73 128	26.2	7.3	69.3
2411	Hydraulic cylinders and rotary actuators .....	47	227 515	45 425	20.0	4.5	X
2412	Pneumatic cylinders and rotary actuators .....	35	141 602	27 700	19.6	2.8	X
2420	Hydraulic and pneumatic connectors and assemblies .....	58	171 589	54 559	31.8	5.4	70.2
2421	Hydraulic and pneumatic connectors .....	48	153 400	42 692	27.8	4.2	X
2422	Hydraulic and pneumatic assemblies .....	28	52 821	11 865	22.5	1.2	X
2430	Fluid-power filters, components, accessories, and parts .....	72	260 632	84 087	32.3	8.3	69.9
2431	Filters .....	48	168 360	29 383	17.5	2.9	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	44	162 608	54 703	33.6	5.4	X
2460	Other industrial supplies .....	8	44 892	15 861	35.3	1.6	X
9700	Service receipts and labor charges (including installed parts) .....	16	132 029	5 553	4.2	.6	70.2
9701	Labor charges for repair work .....	16	132 029	4 622	3.5	.5	X
9702	Parts installed in repair work .....	7	92 566	931	1.0	.1	X
9810	Miscellaneous commodities .....	19	76 888	9 870	12.8	1.0	X
<b>42183021</b>	<b>Hydraulic &amp; pneumatic pumps &amp; motors whsle .....</b>	<b>157</b>	<b>X</b>	<b>531 948</b>	<b>X</b>	<b>100.0</b>	<b>67.3</b>
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	157	531 948	449 135	84.4	84.4	44.9
2311	Pumps .....	119	392 181	232 798	59.4	43.8	X
2312	Motors .....	81	257 481	97 314	37.8	18.3	X
2313	Parts for pumps and motors .....	92	304 109	119 021	39.1	22.4	X
2320	General-purpose industrial machinery, equipment, and parts .....	19	65 704	19 723	30.0	3.7	65.0
2321	New pumps, compressors (air or gas), and equipment .....	9	9 483	3 169	33.4	.6	X
2326	New controlling, recording, and indicating instruments and access .....	8	20 296	3 849	19.0	.7	X
2327	All other new general-purpose industrial machinery and equipment .....	6	46 512	11 522	24.8	2.2	X
2340	Materials handling machinery, equipment, and parts .....	6	20 717	838	4.0	.2	X

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					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42183021</b>	<b>Hydraulic &amp; pneumatic pumps &amp; motors whse—Con.</b>						
2390	Hydraulic and pneumatic (fluid-power) valves .....	21	70 561	13 764	19.5	2.6	67.3
2391	Hydraulic valves .....	18	70 196	12 224	17.4	2.3	X
2392	Pneumatic valves .....	9	22 817	1 539	6.7	.3	X
2430	Fluid-power filters, components, accessories, and parts .....	10	44 292	9 629	21.7	1.8	67.3
2431	Filters .....	6	23 045	2 584	11.2	.5	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	7	38 905	7 045	18.1	1.3	X
9700	Service receipts and labor charges (including installed parts) .....	8	59 910	1 450	2.4	.3	67.3
9701	Labor charges for repair work .....	8	59 910	1 040	1.7	.2	X
9810	Miscellaneous commodities .....	8	31 860	3 948	12.4	.7	X
<b>42183022</b>	<b>Hydraulic &amp; pneumatic parts, accessories, &amp; supplies whse ...</b>	<b>151</b>	<b>X</b>	<b>475 409</b>	<b>X</b>	<b>100.0</b>	<b>73.4</b>
1600	Electronic parts and equipment, except communication .....	11	67 975	11 023	16.2	2.3	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	31	155 390	19 351	12.5	4.1	61.4
2311	Pumps .....	26	135 670	13 453	9.9	2.8	X
2312	Motors .....	15	65 591	4 404	6.7	.9	X
2313	Parts for pumps and motors .....	12	29 930	1 494	5.0	.3	X
2320	General-purpose industrial machinery, equipment, and parts .....	25	184 063	42 762	23.2	9.0	72.7
2321	New pumps, compressors (air or gas), and equipment .....	10	45 073	4 163	9.2	.9	X
2326	New controlling, recording, and indicating instruments and access .....	14	105 937	21 285	20.1	4.5	X
2327	All other new general-purpose industrial machinery and equipment .....	10	80 884	17 031	21.1	3.6	X
2360	Other industrial machinery, equipment, and parts .....	9	37 707	5 225	13.9	1.1	39.3
2366	Other new industrial machinery and equipment .....	7	23 652	4 642	19.6	1.0	X
2380	Industrial valves and fittings (except fluid-power) .....	12	80 512	7 007	8.7	1.5	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	97	317 064	151 323	47.7	31.8	72.8
2391	Hydraulic valves .....	73	216 289	76 762	35.5	16.1	X
2392	Pneumatic valves .....	59	193 115	74 555	38.6	15.7	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	57	276 124	72 497	26.3	15.2	72.5
2411	Hydraulic cylinders and rotary actuators .....	44	224 290	44 859	20.0	9.4	X
2412	Pneumatic cylinders and rotary actuators .....	34	140 261	27 635	19.7	5.8	X
2420	Hydraulic and pneumatic connectors and assemblies .....	55	166 795	53 881	32.3	11.3	73.4
2421	Hydraulic and pneumatic connectors .....	45	148 606	42 145	28.4	8.9	X
2422	Hydraulic and pneumatic assemblies .....	27	51 479	11 734	22.8	2.5	X
2430	Fluid-power filters, components, accessories, and parts .....	62	216 340	74 458	34.4	15.7	73.0
2431	Filters .....	42	145 315	26 799	18.4	5.6	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	37	123 703	47 658	38.5	10.0	X
9700	Service receipts and labor charges (including installed parts) .....	8	72 119	4 103	5.7	.9	73.4
9701	Labor charges for repair work .....	8	72 119	3 582	5.0	.8	X
9810	Miscellaneous commodities .....	11	45 028	5 922	13.2	1.2	X
<b>4218303</b>	<b>General-purpose industrial machinery &amp; equipment whse .....</b>	<b>1 962</b>	<b>X</b>	<b>6 670 352</b>	<b>X</b>	<b>100.0</b>	<b>89.5</b>
0200	New and rebuilt automotive parts and supplies .....	16	134 898	7 393	5.5	.1	8.5
0221	Body parts and repair materials .....	7	51 228	2 920	5.7	Z	X
0224	Accessories .....	6	9 119	491	5.4	Z	X
0920	New computer equipment .....	15	148 887	6 909	4.6	.1	.7
0921	Computers .....	15	148 887	6 909	4.6	.1	X
1120	Flat iron and steel products .....	9	84 705	6 091	7.2	.1	X
1140	Iron and steel wire and wire products .....	9	19 532	2 034	10.4	Z	X
1150	Iron and steel pipe and tubing .....	6	16 081	2 518	15.7	Z	10.8
1152	Tubing .....	6	16 081	1 256	7.8	Z	X
1154	Other steel pipe .....	6	16 081	1 256	7.8	Z	X
1400	Electrical apparatus and equipment .....	94	398 188	51 663	13.0	.8	18.4
1411	Power and distribution transformers .....	16	85 696	2 603	3.0	Z	X
1413	Motors and generators (including motor-generator sets) .....	15	40 233	2 679	6.7	Z	X
1415	Electric bulbs (all types) .....	6	787	60	7.8	Z	X
1418	Lighting fixtures (residential and commercial) .....	9	53 193	1 346	2.5	Z	X
1419	Industrial controls .....	57	263 843	28 625	10.8	.4	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	27	101 588	10 568	10.4	.2	X
1600	Electronic parts and equipment, except communication .....	70	320 736	28 183	8.8	.4	10.0
1612	Integrated circuits .....	41	10 865	886	8.2	Z	X
1616	Electronic connectors and other passive electronic parts .....	16	165 865	2 210	1.3	Z	X
1618	Electronic parts and equipment, n.e.c. ....	20	219 878	25 087	11.4	.4	X
1650	Communication equipment and supplies .....	19	153 361	8 467	5.5	.1	.2
1652	Other electronic communication equipment .....	19	153 361	8 467	5.5	.1	X
1700	Hardware .....	29	143 515	14 418	10.0	.2	19.2
1711	Hand tools (including power driven) .....	21	102 605	12 516	12.2	.2	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	33	158 033	13 168	8.3	.2	4.7
1815	Boilers, radiators, and convectors .....	8	41 488	2 059	5.0	Z	X
1818	Other plumbing and heating equipment and supplies .....	25	116 545	11 109	9.5	.2	X
1900	Warm air heating and air-conditioning equipment and supplies .....	17	65 314	10 155	15.5	.2	48.3
1916	Air cleaning and filtration systems .....	9	26 488	3 378	12.8	.1	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	7	10 814	1 920	17.8	Z	X
2000	Refrigeration equipment and supplies .....	6	25 094	2 031	8.1	Z	9.4
2015	Other refrigeration equipment and supplies .....	6	25 094	2 031	8.1	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	27	169 539	21 543	12.7	.3	.9
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	27	169 539	21 543	12.7	.3	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218303</b>	<b>General-purpose industrial machinery &amp; equipment whsle— Con.</b>						
2200	Farm machinery, equipment, and parts .....	17	84 491	16 242	19.2	.2	5.5
2211	New tractors (farm) .....	17	84 491	13 201	15.6	.2	X
2216	Other new farm machinery and equipment .....	17	84 491	1 660	2.0	Z	X
2218	Used farm machinery and equipment .....	17	84 491	1 381	1.6	Z	X
2220	Garden machinery, equipment, and parts .....	8	59 024	2 397	4.1	Z	X
2230	Food-processing machinery, equipment, and parts .....	88	325 094	31 535	9.7	.5	89.5
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	67	280 367	22 024	7.9	.3	X
2232	New packing, packaging, and bottling equipment .....	27	80 059	6 540	8.2	.1	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	58	262 279	30 172	11.5	.5	86.5
2311	Pumps .....	35	187 999	12 181	6.5	.2	X
2312	Motors .....	24	126 613	12 378	9.8	.2	X
2313	Parts for pumps and motors .....	27	165 584	5 613	3.4	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	1 962	6 670 352	5 700 836	85.5	85.5	61.3
2321	New pumps, compressors (air or gas), and equipment .....	442	1 564 435	812 926	52.0	12.2	X
2323	New diesel engines (excluding automotive) .....	19	124 869	11 210	9.0	.2	X
2326	New controlling, recording, and indicating instruments and access .....	603	1 776 537	1 112 640	62.6	16.7	X
2327	All other new general-purpose industrial machinery and equipment .....	1 316	4 843 609	3 490 563	72.1	52.3	X
2328	Used general-purpose industrial machinery and equipment .....	230	567 667	273 497	48.2	4.1	X
2330	Metalworking machinery, equipment, and parts .....	93	283 160	47 118	16.6	.7	X
2340	Materials handling machinery, equipment, and parts .....	172	678 089	111 749	16.5	1.7	73.3
2341	New conveying equipment .....	151	566 913	90 214	15.9	1.4	X
2342	New hoists, cranes, and monorails .....	26	163 463	6 449	3.9	.1	X
2343	New forklift trucks .....	7	96 928	2 520	2.6	Z	X
2345	Used materials handling machinery, equipment, and parts .....	14	51 511	8 740	17.0	.1	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	70	293 777	53 231	18.1	.8	76.0
2351	New oil refining and pipeline machinery, equipment, and supplies .....	55	223 797	30 413	13.6	.5	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) .....	19	158 629	17 658	11.1	.3	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	9	73 999	5 160	7.0	.1	X
2360	Other industrial machinery, equipment, and parts .....	133	511 608	97 159	19.0	1.5	86.7
2361	New metal smelting and refining machinery, and equipment .....	14	32 189	1 845	5.7	Z	X
2362	New power plant machinery (excluding electrical) .....	58	224 212	30 139	13.4	.5	X
2363	New printing trades machinery, equipment, and supplies .....	17	84 687	9 538	11.3	.1	X
2366	Other new industrial machinery and equipment .....	72	254 832	44 244	17.4	.7	X
2367	Used industrial machinery and equipment .....	13	12 953	2 730	21.1	Z	X
2370	Mechanical power transmission supplies .....	20	94 082	9 833	10.5	.1	4.1
2372	Other mechanical power transmission supplies .....	20	94 082	9 833	10.5	.1	X
2380	Industrial valves and fittings (except fluid-power) .....	71	291 298	38 920	13.4	.6	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	62	228 606	24 034	10.5	.4	89.5
2391	Hydraulic valves .....	41	153 566	12 022	7.8	.2	X
2392	Pneumatic valves .....	39	193 449	12 011	6.2	.2	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	37	208 075	13 823	6.6	.2	82.6
2411	Hydraulic cylinders and rotary actuators .....	21	144 544	6 475	4.5	.1	X
2412	Pneumatic cylinders and rotary actuators .....	27	190 077	7 344	3.9	.1	X
2420	Hydraulic and pneumatic connectors and assemblies .....	14	82 491	3 054	3.7	Z	89.5
2421	Hydraulic and pneumatic connectors .....	8	63 586	995	1.6	Z	X
2422	Hydraulic and pneumatic assemblies .....	11	78 156	2 057	2.6	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	34	192 108	12 396	6.5	.2	89.5
2431	Filters .....	28	141 356	9 083	6.4	.1	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	11	104 790	3 312	3.2	.1	X
2450	Industrial containers and supplies .....	6	21 231	2 998	14.1	Z	X
2460	Other industrial supplies .....	22	107 265	10 184	9.5	.2	18.9
2465	Strapping and tape .....	8	2 175	70	3.2	Z	X
2466	Industrial supplies, n.e.c. ....	12	14 363	1 026	7.1	Z	X
2600	Aircraft and aeronautical equipment and supplies .....	10	82 195	14 806	18.0	.2	28.9
2614	Used aircraft and aeronautical equipment and supplies .....	10	82 195	14 806	18.0	.2	X
3300	Stationery, office supplies and greeting cards .....	23	23 783	3 183	13.4	Z	60.0
3313	Inked ribbons, carbon paper, pens and pencils .....	22	23 342	3 112	13.3	Z	X
5300	Plastics materials and basic shapes .....	25	60 781	6 146	10.1	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	35	144 741	17 488	12.1	.3	8.3
5335	Detergents and soaps .....	18	716	4	.6	Z	X
5336	Sanitation chemicals, polishes, and waxes .....	18	716	4	.6	Z	X
5344	Other chemicals and allied products .....	18	144 025	17 480	12.1	.3	X
9700	Service receipts and labor charges (including installed parts) .....	125	709 262	43 973	6.2	.7	82.2
9701	Labor charges for repair work .....	100	277 146	20 627	7.4	.3	X
9702	Parts installed in repair work .....	77	210 729	14 935	7.1	.2	X
9703	Other service receipts and labor charges—Specify .....	27	448 969	8 408	1.9	.1	X
9720	Receipts for service contracts .....	29	96 332	5 862	6.1	.1	X
9740	Receipts for installing equipment .....	35	94 834	4 363	4.6	.1	X
9810	Miscellaneous commodities .....	56	206 630	18 497	9.0	.3	X
9940	Rental and leasing receipts .....	20	92 623	3 085	3.3	Z	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218304</b>	<b>Metalworking machinery &amp; equipment whse</b>	<b>727</b>	<b>X</b>	<b>2 696 380</b>	<b>X</b>	<b>100.0</b>	<b>87.3</b>
1120	Flat iron and steel products	7	13 162	1 543	11.7	.1	X
1400	Electrical apparatus and equipment	12	33 552	5 517	16.4	.2	X
1600	Electronic parts and equipment, except communication	11	69 145	6 255	9.0	.2	X
1700	Hardware	15	66 483	9 629	14.5	.4	X
2230	Food-processing machinery, equipment, and parts	7	21 546	2 114	9.8	.1	X
2320	General-purpose industrial machinery, equipment, and parts	60	234 364	45 714	19.5	1.7	X
2330	Metalworking machinery, equipment, and parts	727	2 696 380	2 548 076	94.5	94.5	X
2340	Materials handling machinery, equipment, and parts	37	138 881	12 561	9.0	.5	X
2360	Other industrial machinery, equipment, and parts	30	104 225	15 749	15.1	.6	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	9	26 473	2 059	7.8	.1	X
2430	Fluid-power filters, components, accessories, and parts	8	17 474	2 926	16.7	.1	X
2460	Other industrial supplies	19	48 944	9 196	18.8	.3	X
5300	Plastics materials and basic shapes	6	19 745	5 186	26.3	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	18	37 484	3 225	8.6	.1	X
9700	Service receipts and labor charges (including installed parts)	30	182 959	5 765	3.2	.2	X
9740	Receipts for installing equipment	7	94 575	575	.6	Z	X
9810	Miscellaneous commodities	9	41 181	5 452	13.2	.2	X
<b>4218305</b>	<b>Materials handling equipment whse</b>	<b>412</b>	<b>X</b>	<b>982 086</b>	<b>X</b>	<b>100.0</b>	<b>79.4</b>
1400	Electrical apparatus and equipment	20	53 196	9 987	18.8	1.0	11.1
1411	Power and distribution transformers	8	14 221	2 409	16.9	.2	X
1412	Switchgear and switchboard apparatus	6	16 511	1 825	11.1	.2	X
1419	Industrial controls	8	14 221	511	3.6	.1	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	6	22 461	5 242	23.3	.5	X
1600	Electronic parts and equipment, except communication	11	28 272	2 161	7.6	.2	22.9
1616	Electronic connectors and other passive electronic parts	6	11 925	46	.4	Z	X
1618	Electronic parts and equipment, n.e.c.	11	28 272	2 115	7.5	.2	X
1650	Communication equipment and supplies	6	17 946	1 799	10.0	.2	X
1700	Hardware	8	66 881	6 003	9.0	.6	16.8
1711	Hand tools (including power driven)	8	66 881	5 966	8.9	.6	X
1800	Plumbing and heating equipment and supplies (hydronics)	11	52 906	8 997	17.0	.9	2.5
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	6	50 718	1 472	2.9	.2	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	6	50 718	5 900	11.6	.6	X
1813	Plumbing fixtures	11	52 906	1 625	3.1	.2	X
2100	Construction and mining machinery and equipment (including parts and attachments)	7	53 305	6 191	11.6	.6	62.3
2113	New mixers, pavers, and related equipment	7	53 305	3 613	6.8	.4	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	7	53 305	2 578	4.8	.3	X
2230	Food-processing machinery, equipment, and parts	26	66 738	9 606	14.4	1.0	77.9
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	18	50 338	5 528	11.0	.6	X
2232	New packing, packaging, and bottling equipment	14	37 819	3 860	10.2	.4	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	10	30 940	3 478	11.2	.4	79.4
2311	Pumps	7	22 371	1 940	8.7	.2	X
2312	Motors	6	17 672	811	4.6	.1	X
2320	General-purpose industrial machinery, equipment, and parts	52	174 721	25 182	14.4	2.6	45.6
2321	New pumps, compressors (air or gas), and equipment	16	50 855	4 204	8.3	.4	X
2326	New controlling, recording, and indicating instruments and access	14	30 393	2 459	8.1	.3	X
2327	All other new general-purpose industrial machinery and equipment	36	97 898	12 466	12.7	1.3	X
2328	Used general-purpose industrial machinery and equipment	7	32 052	6 048	18.9	.6	X
2330	Metalworking machinery, equipment, and parts	26	86 965	12 101	13.9	1.2	X
2340	Materials handling machinery, equipment, and parts	412	982 086	802 745	81.7	81.7	47.5
2341	New conveying equipment	312	763 774	584 889	76.6	59.6	X
2342	New hoists, cranes, and monorails	82	211 091	98 363	46.6	10.0	X
2343	New forklift trucks	23	51 324	21 111	41.1	2.2	X
2344	New industrial trucks and tractors	12	19 489	12 555	64.4	1.3	X
2345	Used materials handling machinery, equipment, and parts	79	150 766	85 827	56.9	8.7	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	7	8 009	3 898	48.7	.4	1.6
2351	New oil refining and pipeline machinery, equipment, and supplies	7	8 009	3 898	48.7	.4	X
2360	Other industrial machinery, equipment, and parts	38	120 480	28 259	23.5	2.9	77.6
2361	New metal smelting and refining machinery, and equipment	6	34 937	6 290	18.0	.6	X
2362	New power plant machinery (excluding electrical)	14	53 004	14 000	26.4	1.4	X
2366	Other new industrial machinery and equipment	24	43 582	6 164	14.1	.6	X
2370	Mechanical power transmission supplies	6	23 278	4 874	20.9	.5	33.6
2372	Other mechanical power transmission supplies	6	23 278	4 874	20.9	.5	X
2380	Industrial valves and fittings (except fluid-power)	9	42 860	4 100	9.6	.4	X
2390	Hydraulic and pneumatic (fluid-power) valves	6	18 113	2 255	12.5	.2	68.4
2392	Pneumatic valves	6	18 113	1 871	10.3	.2	X
2450	Industrial containers and supplies	13	45 750	5 505	12.0	.6	.7
2454	Other industrial containers and supplies	13	45 750	5 505	12.0	.6	X
5300	Plastics materials and basic shapes	12	22 468	1 608	7.2	.2	X
9700	Service receipts and labor charges (including installed parts)	43	105 955	15 364	14.5	1.6	77.6
9701	Labor charges for repair work	35	98 185	9 740	9.9	1.0	X
9702	Parts installed in repair work	28	71 080	4 893	6.9	.5	X
9703	Other service receipts and labor charges—Specify	11	14 866	731	4.9	.1	X
9720	Receipts for service contracts	6	20 898	691	3.3	.1	X
9740	Receipts for installing equipment	21	79 160	4 942	6.2	.5	X
9810	Miscellaneous commodities	12	65 949	8 129	12.3	.8	X

See footnotes at end of table.

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218305</b>	<b>Materials handling equipment whsle—Con.</b>						
9940	Rental and leasing receipts .....	6	15 471	310	2.0	Z	X
<b>4218306</b>	<b>Oilwell, oil refinery, &amp; pipeline mach, equip, &amp; supplies whsle ..</b>	<b>249</b>	<b>X</b>	<b>1 070 405</b>	<b>X</b>	<b>100.0</b>	<b>78.2</b>
1400	Electrical apparatus and equipment .....	11	23 609	1 132	4.8	.1	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	6	10 492	117	1.1	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	12	32 372	2 293	7.1	.2	56.2
2311	Pumps .....	8	10 629	292	2.7	Z	X
2312	Motors .....	6	22 612	1 979	8.8	.2	X
2320	General-purpose industrial machinery, equipment, and parts .....	42	179 882	45 734	25.4	4.3	72.6
2321	New pumps, compressors (air or gas), and equipment .....	19	84 424	27 180	32.2	2.5	X
2326	New controlling, recording, and indicating instruments and access .....	15	29 881	4 769	16.0	.4	X
2327	All other new general-purpose industrial machinery and equipment .....	17	96 816	13 785	14.2	1.3	X
2330	Metalworking machinery, equipment, and parts .....	11	40 452	11 709	28.9	1.1	X
2340	Materials handling machinery, equipment, and parts .....	9	68 481	3 252	4.7	.3	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	249	1 070 405	943 931	88.2	88.2	70.6
2351	New oil refining and pipeline machinery, equipment, and supplies .....	134	849 093	711 093	83.7	66.4	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) .....	142	262 338	192 669	73.4	18.0	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	53	76 863	40 169	52.3	3.8	X
2360	Other industrial machinery, equipment, and parts .....	21	153 502	16 745	10.9	1.6	72.8
2361	New metal smelting and refining machinery, and equipment .....	6	19 548	2 307	11.8	.2	X
2362	New power plant machinery (excluding electrical) .....	6	107 698	5 335	5.0	.5	X
2366	Other new industrial machinery and equipment .....	15	49 395	9 024	18.3	.8	X
2380	Industrial valves and fittings (except fluid-power) .....	15	38 332	5 684	14.8	.5	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	18	64 276	6 069	9.4	.6	78.2
2391	Hydraulic valves .....	17	60 964	3 808	6.2	.4	X
2392	Pneumatic valves .....	8	28 975	2 260	7.8	.2	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	11	30 841	3 783	12.3	.4	77.3
2411	Hydraulic cylinders and rotary actuators .....	11	30 841	1 996	6.5	.2	X
2412	Pneumatic cylinders and rotary actuators .....	6	20 883	1 786	8.6	.2	X
2430	Fluid-power filters, components, accessories, and parts .....	8	27 744	2 745	9.9	.3	78.2
2431	Filters .....	8	27 744	1 388	5.0	.1	X
9700	Service receipts and labor charges (including installed parts) .....	15	147 548	1 679	1.1	.2	78.2
9701	Labor charges for repair work .....	10	18 271	845	4.6	.1	X
9702	Parts installed in repair work .....	9	15 185	578	3.8	.1	X
9810	Miscellaneous commodities .....	9	21 648	4 646	21.5	.4	X
9940	Rental and leasing receipts .....	6	8 393	427	5.1	Z	X
<b>4218307</b>	<b>Other industrial machinery &amp; equipment whsle .....</b>	<b>1 119</b>	<b>X</b>	<b>4 189 513</b>	<b>X</b>	<b>100.0</b>	<b>78.8</b>
0200	New and rebuilt automotive parts and supplies .....	16	43 668	3 882	8.9	.1	X
0920	New computer equipment .....	9	50 587	1 993	3.9	Z	3.4
0921	Computers .....	9	50 587	1 993	3.9	Z	X
1120	Flat iron and steel products .....	7	22 799	1 049	4.6	Z	8.0
1129	Other flat iron and steel products .....	7	22 799	1 049	4.6	Z	X
1400	Electrical apparatus and equipment .....	23	143 193	9 311	6.5	.2	4.2
1413	Motors and generators (including motor-generator sets) .....	12	133 546	6 746	5.1	.2	X
1419	Industrial controls .....	11	9 647	2 565	26.6	.1	X
1600	Electronic parts and equipment, except communication .....	37	194 899	22 522	11.6	.5	.2
1616	Electronic connectors and other passive electronic parts .....	37	194 899	22 522	11.6	.5	X
1650	Communication equipment and supplies .....	8	5 615	240	4.3	Z	X
1700	Hardware .....	17	39 704	5 888	14.8	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	20	39 690	2 083	5.2	.1	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	12	25 989	8 423	32.4	.2	26.8
2113	New mixers, pavers, and related equipment .....	12	25 989	8 423	32.4	.2	X
2200	Farm machinery, equipment, and parts .....	8	3 685	139	3.8	Z	X
2230	Food-processing machinery, equipment, and parts .....	42	264 783	21 171	8.0	.5	73.9
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) .....	34	123 027	16 163	13.1	.4	X
2232	New packing, packaging, and bottling equipment .....	24	168 843	4 754	2.8	.1	X
2233	Used food-processing machinery and equipment .....	14	23 549	253	1.1	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	25	95 595	25 275	26.4	.6	78.8
2311	Pumps .....	22	83 590	18 786	22.5	.4	X
2312	Motors .....	16	45 880	3 656	8.0	.1	X
2313	Parts for pumps and motors .....	9	52 150	2 833	5.4	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	153	583 041	131 975	22.6	3.2	76.0
2321	New pumps, compressors (air or gas), and equipment .....	65	256 170	41 542	16.2	1.0	X
2326	New controlling, recording, and indicating instruments and access .....	38	108 972	13 338	12.2	.3	X
2327	All other new general-purpose industrial machinery and equipment .....	90	364 758	73 804	20.2	1.8	X
2328	Used general-purpose industrial machinery and equipment .....	10	24 411	3 256	13.3	.1	X
2330	Metalworking machinery, equipment, and parts .....	33	109 919	29 305	26.7	.7	X
2340	Materials handling machinery, equipment, and parts .....	110	438 264	56 863	13.0	1.4	75.4
2341	New conveying equipment .....	84	357 589	49 027	13.7	1.2	X
2342	New hoists, cranes, and monorails .....	18	72 147	4 297	6.0	.1	X
2345	Used materials handling machinery, equipment, and parts .....	10	13 480	3 456	25.6	.1	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	26	94 523	13 817	14.6	.3	66.7
2351	New oil refining and pipeline machinery, equipment, and supplies .....	21	86 772	13 780	15.9	.3	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218307</b>	<b>Other industrial machinery &amp; equipment whsle—Con.</b>						
2360	Other industrial machinery, equipment, and parts .....	1 119	4 189 513	3 638 799	86.9	86.9	65.7
2361	New metal smelting and refining machinery, and equipment .....	75	233 169	77 413	33.2	1.8	X
2362	New power plant machinery (excluding electrical) .....	167	793 933	466 911	58.8	11.1	X
2363	New printing trades machinery, equipment, and supplies .....	125	383 122	272 908	71.2	6.5	X
2364	New textile and sewing machinery and equipment .....	100	368 035	299 194	81.3	7.1	X
2365	New woodworking machinery .....	69	125 331	70 884	56.6	1.7	X
2366	Other new industrial machinery and equipment .....	743	2 996 596	2 326 921	77.7	55.5	X
2367	Used industrial machinery and equipment .....	179	402 877	124 568	30.9	3.0	X
2380	Industrial valves and fittings (except fluid-power) .....	40	160 993	24 796	15.4	.6	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	24	148 975	12 432	8.3	.3	75.8
2391	Hydraulic valves .....	10	82 551	6 354	7.7	.2	X
2392	Pneumatic valves .....	21	88 486	6 078	6.9	.1	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	16	101 559	6 598	6.5	.2	78.6
2411	Hydraulic cylinders and rotary actuators .....	10	90 741	5 605	6.2	.1	X
2412	Pneumatic cylinders and rotary actuators .....	11	35 750	992	2.8	Z	X
2430	Fluid-power filters, components, accessories, and parts .....	16	108 883	9 744	8.9	.2	63.3
2431	Filters .....	15	108 516	9 665	8.9	.2	X
2460	Other industrial supplies .....	19	70 503	7 749	11.0	.2	8.2
2462	Abrasives and abrasive materials .....	10	23 481	781	3.3	Z	X
2465	Strapping and tape .....	10	47 022	6 968	14.8	.2	X
2600	Aircraft and aeronautical equipment and supplies .....	6	1 168	80	6.8	Z	X
2700	Sporting and recreational goods and supplies .....	6	1 168	57	4.9	Z	X
2800	Toys and hobby goods and supplies .....	7	2 584	98	3.8	Z	45.6
2812	Other toys and games (including fireworks and children's vehicles) .....	7	2 584	98	3.8	Z	X
5300	Plastics materials and basic shapes .....	27	73 432	8 826	12.0	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	34	84 765	16 088	19.0	.4	X
5800	Farm supplies .....	6	1 168	114	9.8	Z	X
9700	Service receipts and labor charges (including installed parts) .....	81	506 125	60 138	11.9	1.4	76.8
9701	Labor charges for repair work .....	68	475 827	52 167	11.0	1.2	X
9702	Parts installed in repair work .....	42	213 287	5 223	2.4	.1	X
9703	Other service receipts and labor charges—Specify .....	22	62 240	2 746	4.4	.1	X
9720	Receipts for service contracts .....	23	94 369	11 147	11.8	.3	X
9740	Receipts for installing equipment .....	42	327 205	38 741	11.8	.9	X
9810	Miscellaneous commodities .....	25	38 692	5 175	13.4	.1	X
9940	Rental and leasing receipts .....	6	24 286	1 015	4.2	Z	X
<b>42184</b>	<b>Industrial supplies whsle</b>	<b>1 090</b>	<b>X</b>	<b>4 126 000</b>	<b>X</b>	<b>100.0</b>	<b>71.2</b>
0200	New and rebuilt automotive parts and supplies .....	14	140 963	24 987	17.7	.6	X
0900	Office equipment .....	6	24 301	1 239	5.1	Z	X
1120	Flat iron and steel products .....	20	104 073	18 097	17.4	.4	X
1140	Iron and steel wire and wire products .....	14	162 784	8 248	5.1	.2	X
1150	Iron and steel pipe and tubing .....	6	24 385	2 583	10.6	.1	X
1400	Electrical apparatus and equipment .....	56	295 964	39 911	13.5	1.0	X
1600	Electronic parts and equipment, except communication .....	40	211 521	38 426	18.2	.9	4.1
1616	Electronic connectors and other passive electronic parts .....	11	56 162	5 531	9.8	.1	X
1618	Electronic parts and equipment, n.e.c. .....	13	58 450	3 761	6.4	.1	X
1700	Hardware .....	62	225 004	33 173	14.7	.8	14.9
1711	Hand tools (including power driven) .....	10	29 092	6 066	20.9	.1	X
1712	Bolts, nuts, rivets, and fasteners .....	12	79 538	9 919	12.5	.2	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	17	87 786	13 395	15.3	.3	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	42	200 560	40 254	20.1	1.0	.8
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	6	16 927	1 480	8.7	Z	X
2200	Farm machinery, equipment, and parts .....	7	23 960	1 062	4.4	Z	X
2230	Food-processing machinery, equipment, and parts .....	7	21 915	3 544	16.2	.1	69.2
2232	New packing, packaging, and bottling equipment .....	7	21 915	2 999	13.7	.1	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	27	87 458	11 986	13.7	.3	20.3
2311	Pumps .....	13	31 503	7 071	22.4	.2	X
2320	General-purpose industrial machinery, equipment, and parts .....	89	488 034	95 338	19.5	2.3	30.5
2321	New pumps, compressors (air or gas), and equipment .....	30	153 045	26 073	17.0	.6	X
2326	New controlling, recording, and indicating instruments and access .....	27	116 830	19 695	16.9	.5	X
2327	All other new general-purpose industrial machinery and equipment .....	43	300 529	43 683	14.5	1.1	X
2328	Used general-purpose industrial machinery and equipment .....	12	86 040	821	1.0	Z	X
2330	Metalworking machinery, equipment, and parts .....	32	112 846	20 619	18.3	.5	X
2340	Materials handling machinery, equipment, and parts .....	58	209 190	29 277	14.0	.7	20.4
2341	New conveying equipment .....	41	131 712	15 799	12.0	.4	X
2342	New hoists, cranes, and monorails .....	26	70 233	5 824	8.3	.1	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	11	31 216	6 275	20.1	.2	X
2360	Other industrial machinery, equipment, and parts .....	29	80 710	18 444	22.9	.4	14.7
2363	New printing trades machinery, equipment, and supplies .....	16	34 397	9 341	27.2	.2	X
2366	Other new industrial machinery and equipment .....	10	37 496	3 558	9.5	.1	X
2367	Used industrial machinery and equipment .....	15	26 731	376	1.4	Z	X
2370	Mechanical power transmission supplies .....	198	816 633	626 845	76.8	15.2	57.8
2371	Bearings and bushings .....	141	634 247	192 530	30.4	4.7	X
2372	Other mechanical power transmission supplies .....	155	687 897	434 315	63.1	10.5	X
2380	Industrial valves and fittings (except fluid-power) .....	290	1 207 016	818 303	67.8	19.8	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42184</b>	<b>Industrial supplies whse—Con.</b>						
2390	Hydraulic and pneumatic (fluid-power) valves .....	78	308 513	53 021	17.2	1.3	62.1
2391	Hydraulic valves .....	35	165 807	23 435	14.1	.6	X
2392	Pneumatic valves .....	66	204 463	27 779	13.6	.7	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	48	178 299	17 598	9.9	.4	69.1
2411	Hydraulic cylinders and rotary actuators .....	18	59 371	6 316	10.6	.2	X
2412	Pneumatic cylinders and rotary actuators .....	42	155 285	11 281	7.3	.3	X
2420	Hydraulic and pneumatic connectors and assemblies .....	33	140 498	23 638	16.8	.6	59.3
2421	Hydraulic and pneumatic connectors .....	25	96 447	16 088	16.7	.4	X
2422	Hydraulic and pneumatic assemblies .....	15	61 650	7 550	12.2	.2	X
2430	Fluid-power filters, components, accessories, and parts .....	70	168 235	23 188	13.8	.6	67.5
2431	Filters .....	37	95 871	9 197	9.6	.2	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	42	92 302	13 991	15.2	.3	X
2440	Welding supplies (excluding gases) .....	46	153 452	67 585	44.0	1.6	X
2450	Industrial containers and supplies .....	274	1 072 758	793 534	74.0	19.2	47.8
2451	New and reconditioned drums and barrels .....	30	57 855	20 030	34.6	.5	X
2452	Bottles and bottlers' supplies .....	50	308 881	254 511	82.4	6.2	X
2454	Other industrial containers and supplies .....	217	767 307	518 994	67.6	12.6	X
2460	Other industrial supplies .....	483	1 519 799	1 127 213	74.2	27.3	59.3
2461	Printing and duplicating inks .....	48	60 776	32 577	53.6	.8	X
2462	Abrasives and abrasive materials .....	125	394 120	148 395	37.7	3.6	X
2463	Nylon, polyester, and synthetic rubber .....	35	154 126	107 193	69.5	2.6	X
2464	Mechanical rubber goods .....	114	333 244	189 355	56.8	4.6	X
2465	Strapping and tape .....	69	132 622	83 161	62.7	2.0	X
2466	Industrial supplies, n.e.c. ....	267	898 491	566 531	63.1	13.7	X
2620	Marine machinery, equipment, and supplies .....	6	50 714	11 012	21.7	.3	X
3300	Stationery, office supplies and greeting cards .....	9	442	82	18.6	Z	71.2
3311	Business forms .....	8	244	73	29.9	Z	X
3400	Industrial and personal services paper and plastics .....	18	48 041	22 530	46.9	.5	66.1
3411	Paperboard and boxboard boxes .....	15	21 949	10 347	47.1	.3	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	6	25 549	12 064	47.2	.3	X
5300	Plastics materials and basic shapes .....	44	230 961	35 623	15.4	.9	14.0
5311	Plastic pipes, rods, tubes, and shapes .....	18	134 007	9 625	7.2	.2	X
5314	Other plastics materials and basic shapes .....	19	89 790	16 407	18.3	.4	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	24	102 245	11 089	10.8	.3	X
6000	Paint, paint supplies, and wallpaper .....	21	97 944	15 472	15.8	.4	10.3
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	6	45 565	8 426	18.5	.2	X
6014	Paint supplies .....	6	1 781	109	6.1	Z	X
9700	Service receipts and labor charges (including installed parts) .....	30	131 735	16 882	12.8	.4	64.8
9701	Labor charges for repair work .....	23	107 229	9 324	8.7	.2	X
9702	Parts installed in repair work .....	8	20 796	1 010	4.9	Z	X
9703	Other service receipts and labor charges—Specify .....	7	24 506	6 546	26.7	.2	X
9810	Miscellaneous commodities .....	37	112 901	22 337	19.8	.5	X
<b>421840</b>	<b>Industrial supplies whse</b> .....	<b>1 090</b>	<b>X</b>	<b>4 126 000</b>	<b>X</b>	<b>100.0</b>	<b>71.2</b>
0200	New and rebuilt automotive parts and supplies .....	14	140 963	24 987	17.7	.6	X
0900	Office equipment .....	6	24 301	1 239	5.1	Z	X
1120	Flat iron and steel products .....	20	104 073	18 097	17.4	.4	X
1140	Iron and steel wire and wire products .....	14	162 784	8 248	5.1	.2	X
1150	Iron and steel pipe and tubing .....	6	24 385	2 583	10.6	.1	X
1400	Electrical apparatus and equipment .....	56	295 964	39 911	13.5	1.0	X
1600	Electronic parts and equipment, except communication .....	40	211 521	38 426	18.2	.9	4.1
1616	Electronic connectors and other passive electronic parts .....	11	56 162	5 531	9.8	.1	X
1618	Electronic parts and equipment, n.e.c. ....	13	58 450	3 761	6.4	.1	X
1700	Hardware .....	62	225 004	33 173	14.7	.8	14.9
1711	Hand tools (including power driven) .....	10	29 092	6 066	20.9	.1	X
1712	Bolts, nuts, rivets, and fasteners .....	12	79 538	9 919	12.5	.2	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	17	87 786	13 395	15.3	.3	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	42	200 560	40 254	20.1	1.0	.8
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	6	16 927	1 480	8.7	Z	X
2200	Farm machinery, equipment, and parts .....	7	23 960	1 062	4.4	Z	X
2230	Food-processing machinery, equipment, and parts .....	7	21 915	3 544	16.2	.1	69.2
2232	New packing, packaging, and bottling equipment .....	7	21 915	2 999	13.7	.1	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	27	87 458	11 986	13.7	.3	20.3
2311	Pumps .....	13	31 503	7 071	22.4	.2	X
2320	General-purpose industrial machinery, equipment, and parts .....	89	488 034	95 338	19.5	2.3	30.5
2321	New pumps, compressors (air or gas), and equipment .....	30	153 045	26 073	17.0	.6	X
2326	New controlling, recording, and indicating instruments and access .....	27	116 830	19 695	16.9	.5	X
2327	All other new general-purpose industrial machinery and equipment .....	43	300 529	43 683	14.5	1.1	X
2328	Used general-purpose industrial machinery and equipment .....	12	86 040	821	1.0	Z	X
2330	Metalworking machinery, equipment, and parts .....	32	112 846	20 619	18.3	.5	X
2340	Materials handling machinery, equipment, and parts .....	58	209 190	29 277	14.0	.7	20.4
2341	New conveying equipment .....	41	131 712	15 799	12.0	.4	X
2342	New hoists, cranes, and monorails .....	26	70 233	5 824	8.3	.1	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	11	31 216	6 275	20.1	.2	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421840</b>	<b>Industrial supplies whsle—Con.</b>						
2360	Other industrial machinery, equipment, and parts .....	29	80 710	18 444	22.9	.4	14.7
2363	New printing trades machinery, equipment, and supplies .....	16	34 397	9 341	27.2	.2	X
2366	Other new industrial machinery and equipment .....	10	37 496	3 558	9.5	.1	X
2367	Used industrial machinery and equipment .....	15	26 731	376	1.4	.7	X
2370	Mechanical power transmission supplies .....	198	816 633	626 845	76.8	15.2	57.8
2371	Bearings and bushings .....	141	634 247	192 530	30.4	4.7	X
2372	Other mechanical power transmission supplies .....	155	687 897	434 315	63.1	10.5	X
2380	Industrial valves and fittings (except fluid-power) .....	290	1 207 016	818 303	67.8	19.8	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	78	308 513	53 021	17.2	1.3	62.1
2391	Hydraulic valves .....	35	165 807	23 435	14.1	.6	X
2392	Pneumatic valves .....	66	204 463	27 779	13.6	.7	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	48	178 299	17 598	9.9	.4	69.1
2411	Hydraulic cylinders and rotary actuators .....	18	59 371	6 316	10.6	.2	X
2412	Pneumatic cylinders and rotary actuators .....	42	155 285	11 281	7.3	.3	X
2420	Hydraulic and pneumatic connectors and assemblies .....	33	140 498	23 638	16.8	.6	59.3
2421	Hydraulic and pneumatic connectors .....	25	96 447	16 088	16.7	.4	X
2422	Hydraulic and pneumatic assemblies .....	15	61 650	7 550	12.2	.2	X
2430	Fluid-power filters, components, accessories, and parts .....	70	168 235	23 188	13.8	.6	67.5
2431	Filters .....	37	95 871	9 197	9.6	.2	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	42	92 302	13 991	15.2	.3	X
2440	Welding supplies (excluding gases) .....	46	153 452	67 585	44.0	1.6	X
2450	Industrial containers and supplies .....	274	1 072 758	793 534	74.0	19.2	47.8
2451	New and reconditioned drums and barrels .....	30	57 855	20 030	34.6	.5	X
2452	Bottles and bottlers' supplies .....	50	308 881	254 511	82.4	6.2	X
2454	Other industrial containers and supplies .....	217	767 307	518 994	67.6	12.6	X
2460	Other industrial supplies .....	483	1 519 799	1 127 213	74.2	27.3	59.3
2461	Printing and duplicating inks .....	48	60 776	32 577	53.6	.8	X
2462	Abrasives and abrasive materials .....	125	394 120	148 395	37.7	3.6	X
2463	Nylon, polyester, and synthetic rubber .....	35	154 126	107 193	69.5	2.6	X
2464	Mechanical rubber goods .....	114	333 244	189 355	56.8	4.6	X
2465	Strapping and tape .....	69	132 622	83 161	62.7	2.0	X
2466	Industrial supplies, n.e.c. ....	267	898 491	566 531	63.1	13.7	X
2620	Marine machinery, equipment, and supplies .....	6	50 714	11 012	21.7	.3	X
3300	Stationery, office supplies and greeting cards .....	9	442	82	18.6	Z	71.2
3311	Business forms .....	8	244	73	29.9	Z	X
3400	Industrial and personal services paper and plastics .....	18	48 041	22 530	46.9	.5	66.1
3411	Paperboard and boxboard boxes .....	15	21 949	10 347	47.1	.3	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	6	25 549	12 064	47.2	.3	X
5300	Plastics materials and basic shapes .....	44	230 961	35 623	15.4	.9	14.0
5311	Plastic pipes, rods, tubes, and shapes .....	18	134 007	9 625	7.2	.2	X
5314	Other plastics materials and basic shapes .....	19	89 790	16 407	18.3	.4	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	24	102 245	11 089	10.8	.3	X
6000	Paint, paint supplies, and wallpaper .....	21	97 944	15 472	15.8	.4	10.3
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	6	45 565	8 426	18.5	.2	X
6014	Paint supplies .....	6	1 781	109	6.1	Z	X
9700	Service receipts and labor charges (including installed parts) .....	30	131 735	16 882	12.8	.4	64.8
9701	Labor charges for repair work .....	23	107 229	9 324	8.7	.2	X
9702	Parts installed in repair work .....	8	20 796	1 010	4.9	Z	X
9703	Other service receipts and labor charges—Specify .....	7	24 506	6 546	26.7	.2	X
9810	Miscellaneous commodities .....	37	112 901	22 337	19.8	.5	X
<b>4218401</b>	<b>General-line industrial supplies whsle</b> .....	<b>151</b>	<b>X</b>	<b>427 104</b>	<b>X</b>	<b>100.0</b>	<b>30.2</b>
0200	New and rebuilt automotive parts and supplies .....	9	132 079	23 600	17.9	5.5	X
1120	Flat iron and steel products .....	11	36 456	1 081	3.0	.3	X
1140	Iron and steel wire and wire products .....	6	118 358	4 787	4.0	1.1	X
1400	Electrical apparatus and equipment .....	29	168 846	16 672	9.9	3.9	X
1600	Electronic parts and equipment, except communication .....	7	69 071	16 426	23.8	3.8	X
1700	Hardware .....	35	90 936	13 962	15.4	3.3	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	24	106 912	20 866	19.5	4.9	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	17	50 149	8 252	16.5	1.9	22.3
2311	Pumps .....	13	31 503	7 071	22.4	1.7	X
2320	General-purpose industrial machinery, equipment, and parts .....	45	251 286	57 141	22.7	13.4	23.1
2321	New pumps, compressors (air or gas), and equipment .....	22	129 213	23 486	18.2	5.5	X
2326	New controlling, recording, and indicating instruments and access .....	10	21 886	2 949	13.5	.7	X
2327	All other new general-purpose industrial machinery and equipment .....	24	186 226	29 885	16.0	7.0	X
2328	Used general-purpose industrial machinery and equipment .....	12	86 040	821	1.0	.2	X
2340	Materials handling machinery, equipment, and parts .....	17	49 246	7 189	14.6	1.7	10.9
2341	New conveying equipment .....	17	49 246	3 582	7.3	.8	X
2342	New hoists, cranes, and monorails .....	17	49 246	3 582	7.3	.8	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	6	18 153	2 482	13.7	.6	X
2360	Other industrial machinery, equipment, and parts .....	15	26 731	8 949	33.5	2.1	8.6
2363	New printing trades machinery, equipment, and supplies .....	15	26 731	8 573	32.1	2.0	X
2367	Used industrial machinery and equipment .....	15	26 731	376	1.4	.1	X
2370	Mechanical power transmission supplies .....	34	104 862	23 417	22.3	5.5	18.6
2371	Bearings and bushings .....	30	96 963	17 951	18.5	4.2	X
2372	Other mechanical power transmission supplies .....	15	61 916	5 466	8.8	1.3	X

See footnotes at end of table.



**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218401</b>	<b>General-line industrial supplies whsle—Con.</b>						
2380	Industrial valves and fittings (except fluid-power) .....	99	291 094	64 866	22.3	15.2	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	37	140 667	27 135	19.3	6.4	29.1
2391	Hydraulic valves .....	25	130 167	21 439	16.5	5.0	X
2392	Pneumatic valves .....	30	51 291	5 693	11.1	1.3	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	12	47 170	6 312	13.4	1.5	30.2
2412	Pneumatic cylinders and rotary actuators .....	12	47 170	5 104	10.8	1.2	X
2420	Hydraulic and pneumatic connectors and assemblies .....	7	21 705	1 225	5.6	.3	X
2430	Fluid-power filters, components, accessories, and parts .....	33	83 931	12 823	15.3	3.0	29.4
2431	Filters .....	17	54 628	7 203	13.2	1.7	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	18	29 303	5 620	19.2	1.3	X
2440	Welding supplies (excluding gases) .....	7	8 962	3 398	37.9	.8	X
2450	Industrial containers and supplies .....	32	132 101	32 618	24.7	7.6	6.0
2454	Other industrial containers and supplies .....	32	132 101	32 618	24.7	7.6	X
2460	Other industrial supplies .....	99	186 442	35 119	18.8	8.2	17.6
2461	Printing and duplicating inks .....	22	10 763	77	.7	.5	X
2462	Abrasives and abrasive materials .....	11	20 031	2 305	11.5	.5	X
2463	Nylon, polyester, and synthetic rubber .....	8	20 524	1 562	7.6	.4	X
2464	Mechanical rubber goods .....	42	63 177	11 103	17.6	2.6	X
2465	Strapping and tape .....	22	10 763	77	.7	.2	X
2466	Industrial supplies, n.e.c. ....	56	104 125	19 995	19.2	4.7	X
3300	Stationery, office supplies and greeting cards .....	8	244	73	29.9	Z	30.2
3311	Business forms .....	8	244	73	29.9	Z	X
3400	Industrial and personal services paper and plastics .....	11	1 212	338	27.9	.1	30.2
3411	Paperboard and boxboard boxes .....	11	1 212	247	20.4	.1	X
5300	Plastics materials and basic shapes .....	13	72 360	6 673	9.2	1.6	2.0
5311	Plastic pipes, rods, tubes, and shapes .....	13	72 360	6 673	9.2	1.6	X
6000	Paint, paint supplies, and wallpaper .....	7	27 242	6 312	23.2	1.5	X
9700	Service receipts and labor charges (including installed parts) .....	6	50 706	7 497	14.8	1.8	X
9810	Miscellaneous commodities .....	9	22 733	5 977	26.3	1.4	X
<b>4218402</b>	<b>Mechanical power transmission supplies whsle .....</b>	<b>159</b>	<b>X</b>	<b>700 311</b>	<b>X</b>	<b>100.0</b>	<b>76.9</b>
1400	Electrical apparatus and equipment .....	13	65 033	12 842	19.7	1.8	X
1600	Electronic parts and equipment, except communication .....	11	56 162	9 219	16.4	1.3	13.6
1616	Electronic connectors and other passive electronic parts .....	11	56 162	5 531	9.8	.8	X
1618	Electronic parts and equipment, n.e.c. ....	11	56 162	3 688	6.6	.5	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	9	40 849	11 692	28.6	1.7	X
2340	Materials handling machinery, equipment, and parts .....	15	61 933	9 783	15.8	1.4	42.7
2341	New conveying equipment .....	15	61 933	9 783	15.8	1.4	X
2370	Mechanical power transmission supplies .....	159	700 311	602 406	86.0	86.0	63.2
2371	Bearings and bushings .....	108	532 570	174 300	32.7	24.9	X
2372	Other mechanical power transmission supplies .....	137	616 635	428 106	69.4	61.1	X
2430	Fluid-power filters, components, accessories, and parts .....	9	30 760	5 785	18.8	.8	76.9
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	8	29 554	5 738	19.4	.8	X
<b>4218403</b>	<b>Welding supplies whsle .....</b>	<b>24</b>	<b>X</b>	<b>60 895</b>	<b>X</b>	<b>100.0</b>	<b>29.4</b>
2440	Welding supplies (excluding gases) .....	24	60 895	52 787	86.7	86.7	X
<b>4218404</b>	<b>Industrial containers &amp; supplies whsle .....</b>	<b>226</b>	<b>X</b>	<b>817 235</b>	<b>X</b>	<b>100.0</b>	<b>80.2</b>
1700	Hardware .....	9	46 223	8 733	18.9	1.1	13.3
1712	Bolts, nuts, rivets, and fasteners .....	9	46 223	8 733	18.9	1.1	X
2230	Food-processing machinery, equipment, and parts .....	6	16 474	2 727	16.6	.3	77.3
2232	New packing, packaging, and bottling equipment .....	6	16 474	2 727	16.6	.3	X
2320	General-purpose industrial machinery, equipment, and parts .....	9	24 875	5 066	20.4	.6	X
2340	Materials handling machinery, equipment, and parts .....	6	41 258	6 858	16.6	.8	X
2450	Industrial containers and supplies .....	226	817 235	743 289	91.0	91.0	54.1
2451	New and reconditioned drums and barrels .....	27	46 592	14 741	31.6	1.8	X
2452	Bottles and bottlers' supplies .....	48	266 684	254 302	95.4	31.1	X
2454	Other industrial containers and supplies .....	173	564 547	474 247	84.0	58.0	X
2460	Other industrial supplies .....	16	22 219	1 846	8.3	.2	72.6
2465	Strapping and tape .....	16	22 219	1 846	8.3	.2	X
3400	Industrial and personal services paper and plastics .....	6	45 319	22 073	48.7	2.7	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	6	17 305	2 654	15.3	.3	X
9810	Miscellaneous commodities .....	6	21 852	5 600	25.6	.7	X
<b>4218405</b>	<b>Industrial valves &amp; fittings (except fluid-power) whsle .....</b>	<b>175</b>	<b>X</b>	<b>873 594</b>	<b>X</b>	<b>100.0</b>	<b>73.5</b>
1600	Electronic parts and equipment, except communication .....	14	72 966	11 573	15.9	1.3	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	14	69 008	10 823	15.7	1.2	X
2320	General-purpose industrial machinery, equipment, and parts .....	17	94 944	18 704	19.7	2.1	X
2360	Other industrial machinery, equipment, and parts .....	12	45 107	8 668	19.2	1.0	X
2380	Industrial valves and fittings (except fluid-power) .....	175	873 594	747 566	85.6	85.6	X
2390	Hydraulic and pneumatic (fluid-power) valves .....	31	133 980	21 304	15.9	2.4	X
2400	Hydraulic and pneumatic cylinders and rotary actuators .....	31	107 123	7 014	6.5	.8	X
2420	Hydraulic and pneumatic connectors and assemblies .....	7	10 797	898	8.3	.1	X
2430	Fluid-power filters, components, accessories, and parts .....	16	24 708	2 965	12.0	.3	X
2460	Other industrial supplies .....	8	49 834	3 720	7.5	.4	X
9700	Service receipts and labor charges (including installed parts) .....	11	54 057	3 701	6.8	.4	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4218406</b>	<b>Other industrial supplies whsle</b> .....	<b>355</b>	<b>X</b>	<b>1 246 861</b>	<b>X</b>	<b>100.0</b>	<b>76.7</b>
1600	Electronic parts and equipment, except communication .....	6	11 034	1 135	10.3	.1	X
1700	Hardware .....	13	62 407	7 252	11.6	.6	36.1
1711	Hand tools (including power driven) .....	10	29 092	6 066	20.9	.5	X
2100	Construction and mining machinery and equipment (including parts and attachments) .....	6	16 927	1 480	8.7	.1	5.4
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts .....	6	16 927	1 480	8.7	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	14	101 444	12 324	12.1	1.0	1.5
2327	All other new general-purpose industrial machinery and equipment .....	14	101 444	12 324	12.1	1.0	X
2330	Metalworking machinery, equipment, and parts .....	19	34 865	8 424	24.2	.7	X
2340	Materials handling machinery, equipment, and parts .....	18	41 503	4 676	11.3	.4	10.0
2341	New conveying equipment .....	9	20 533	2 434	11.9	.2	X
2342	New hoists, cranes, and monorails .....	9	20 987	2 242	10.7	.2	X
2380	Industrial valves and fittings (except fluid-power) .....	12	28 454	3 936	13.8	.3	X
2420	Hydraulic and pneumatic connectors and assemblies .....	14	85 080	13 980	16.4	1.1	76.7
2421	Hydraulic and pneumatic connectors .....	10	41 546	6 736	16.2	.5	X
2422	Hydraulic and pneumatic assemblies .....	6	52 226	7 244	13.9	.6	X
2430	Fluid-power filters, components, accessories, and parts .....	12	28 836	1 615	5.6	.1	63.8
2431	Filters .....	7	23 783	839	3.5	.1	X
2432	Other fluid-power components, accessories, and parts, n.e.c. ....	7	18 192	776	4.3	.1	X
2440	Welding supplies (excluding gases) .....	10	48 485	7 835	16.2	.6	X
2450	Industrial containers and supplies .....	6	63 868	4 454	7.0	.4	X
2460	Other industrial supplies .....	355	1 246 861	1 085 863	87.1	87.1	64.1
2461	Printing and duplicating inks .....	26	50 013	32 500	65.0	2.6	X
2462	Abrasives and abrasive materials .....	112	353 045	145 670	41.3	11.7	X
2463	Nylon, polyester, and synthetic rubber .....	28	133 602	105 631	79.1	8.5	X
2464	Mechanical rubber goods .....	65	248 189	177 223	71.4	14.2	X
2465	Strapping and tape .....	31	99 640	81 238	81.5	6.5	X
2466	Industrial supplies, n.e.c. ....	204	751 766	543 600	72.3	43.6	X
2620	Marine machinery, equipment, and supplies .....	6	50 714	11 012	21.7	.9	X
5300	Plastics materials and basic shapes .....	24	130 006	26 140	20.1	2.1	22.2
5314	Other plastics materials and basic shapes .....	19	89 790	16 407	18.3	1.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	11	33 753	5 401	16.0	.4	X
6000	Paint, paint supplies, and wallpaper .....	11	47 346	8 535	18.0	.7	20.5
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	6	45 565	8 426	18.5	.7	X
6014	Paint supplies .....	6	1 781	109	6.1	Z	X
9700	Service receipts and labor charges (including installed parts) .....	9	14 006	3 834	27.4	.3	X
9810	Miscellaneous commodities .....	14	40 936	6 012	14.7	.5	X
<b>42185</b>	<b>Service establishment equipment &amp; supplies whsle</b> .....	<b>393</b>	<b>X</b>	<b>1 527 838</b>	<b>X</b>	<b>100.0</b>	<b>80.5</b>
0530	Flooring and floor coverings .....	7	34 037	1 967	5.8	.1	X
0960	Restaurant and hotel equipment and supplies .....	20	155 839	23 399	15.0	1.5	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	8	31 080	6 920	22.3	.5	X
2320	General-purpose industrial machinery, equipment, and parts .....	9	17 387	1 800	10.4	.1	X
2500	Beauty and barber equipment and supplies .....	53	255 148	254 301	99.7	16.6	77.6
2511	Equipment (furniture, dryers, etc.) .....	15	35 247	20 225	57.4	1.3	X
2512	Supplies (combs, curlers, shampoos, etc.) .....	51	244 367	234 076	95.8	15.3	X
2520	Custodial (janitors') equipment and supplies .....	166	653 767	487 687	74.6	31.9	43.9
2521	Custodial equipment—power equipment .....	85	342 320	106 635	31.2	7.0	X
2522	Custodial equipment—nonpower equipment .....	66	256 569	71 511	27.9	4.7	X
2523	Custodial supplies .....	135	590 373	307 440	52.1	20.1	X
2530	Laundry and dry-cleaning equipment and supplies .....	18	33 167	23 011	69.4	1.5	X
2540	Other service establishment equipment and supplies .....	168	600 425	573 791	95.6	37.6	54.5
2541	Undertakers' equipment and supplies .....	17	12 949	12 766	98.6	.8	X
2542	Service establishment equipment and supplies, n.e.c. ....	154	587 742	561 025	95.5	36.7	X
3400	Industrial and personal services paper and plastics .....	20	88 698	19 436	21.9	1.3	23.2
3411	Paperboard and boxboard boxes .....	8	13 811	1 313	9.5	.1	X
3412	Paper dishes, cups, and napkins .....	12	27 737	744	2.7	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	15	70 249	9 226	13.1	.6	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	14	38 843	6 436	16.6	.4	X
3415	Other industrial and personal service paper .....	13	61 915	1 714	2.8	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	53	318 181	74 994	23.6	4.9	15.2
5335	Detergents and soaps .....	20	56 261	6 540	11.6	.4	X
5336	Sanitation chemicals, polishes, and waxes .....	52	317 445	66 889	21.1	4.4	X
5338	Wood chemicals, naval stores, and gum .....	7	1 661	62	3.7	Z	X
5341	Insecticides, nonagricultural .....	19	24 809	236	1.0	Z	X
5344	Other chemicals and allied products .....	8	51 539	1 196	2.3	.1	X
9700	Service receipts and labor charges (including installed parts) .....	21	160 754	27 055	16.8	1.8	78.1
9701	Labor charges for repair work .....	15	85 090	7 140	8.4	.5	X
9702	Parts installed in repair work .....	10	63 598	1 870	2.9	.1	X
9703	Other service receipts and labor charges—Specify .....	6	75 664	18 045	23.8	1.2	X
9740	Receipts for installing equipment .....	6	10 944	601	5.5	Z	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421850</b>	<b>Service establishment equipment &amp; supplies whsle</b>	<b>393</b>	<b>X</b>	<b>1 527 838</b>	<b>X</b>	<b>100.0</b>	<b>80.5</b>
0530	Flooring and floor coverings	7	34 037	1 967	5.8	.1	X
0960	Restaurant and hotel equipment and supplies	20	155 839	23 399	15.0	1.5	X
1800	Plumbing and heating equipment and supplies (hydronics)	8	31 080	6 920	22.3	.5	X
2320	General-purpose industrial machinery, equipment, and parts	9	17 387	1 800	10.4	.1	X
2500	Beauty and barber equipment and supplies	53	255 148	254 301	99.7	16.6	77.6
2511	Equipment (furniture, dryers, etc.)	15	35 247	20 225	57.4	1.3	X
2512	Supplies (combs, curlers, shampoos, etc.)	51	244 367	234 076	95.8	15.3	X
2520	Custodial (janitors') equipment and supplies	166	653 767	487 687	74.6	31.9	43.9
2521	Custodial equipment—power equipment	85	342 320	106 635	31.2	7.0	X
2522	Custodial equipment—nonpower equipment	66	256 569	71 511	27.9	4.7	X
2523	Custodial supplies	135	590 373	307 440	52.1	20.1	X
2530	Laundry and dry-cleaning equipment and supplies	18	33 167	23 011	69.4	1.5	X
2540	Other service establishment equipment and supplies	168	600 425	573 791	95.6	37.6	54.5
2541	Undertakers' equipment and supplies	17	12 949	12 766	98.6	.8	X
2542	Service establishment equipment and supplies, n.e.c.	154	587 742	561 025	95.5	36.7	X
3400	Industrial and personal services paper and plastics	20	88 698	19 436	21.9	1.3	23.2
3411	Paperboard and boxboard boxes	8	13 811	1 313	9.5	.1	X
3412	Paper dishes, cups, and napkins	12	27 737	744	2.7	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	15	70 249	9 226	13.1	.6	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	14	38 843	6 436	16.6	.4	X
3415	Other industrial and personal service paper	13	61 915	1 714	2.8	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	53	318 181	74 994	23.6	4.9	15.2
5335	Detergents and soaps	20	56 261	6 540	11.6	.4	X
5336	Sanitation chemicals, polishes, and waxes	52	317 445	66 889	21.1	4.4	X
5338	Wood chemicals, naval stores, and gum	7	1 661	236	3.7	Z	X
5341	Insecticides, nonagricultural	19	24 809	236	1.0	Z	X
5344	Other chemicals and allied products	8	51 539	1 196	2.3	.1	X
9700	Service receipts and labor charges (including installed parts)	21	160 754	27 055	16.8	1.8	78.1
9701	Labor charges for repair work	15	85 090	7 140	8.4	.5	X
9702	Parts installed in repair work	10	63 598	1 870	2.9	.1	X
9703	Other service receipts and labor charges—Specify	6	75 664	18 045	23.8	1.2	X
9740	Receipts for installing equipment	6	10 944	601	5.5	Z	X
<b>4218501</b>	<b>Beauty &amp; barber shop equipment &amp; supplies whsle</b>	<b>53</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
2500	Beauty and barber equipment and supplies	53	D	D	D	D	D
2511	Equipment (furniture, dryers, etc.)	15	D	D	D	D	X
2512	Supplies (combs, curlers, shampoos, etc.)	51	D	D	D	D	X
<b>4218502</b>	<b>Custodial, janitors' equipment &amp; supplies whsle</b>	<b>155</b>	<b>X</b>	<b>645 361</b>	<b>X</b>	<b>100.0</b>	<b>79.7</b>
0530	Flooring and floor coverings	7	34 037	1 967	5.8	.3	X
0960	Restaurant and hotel equipment and supplies	19	155 598	23 391	15.0	3.6	X
2520	Custodial (janitors') equipment and supplies	155	645 361	485 586	75.2	75.2	X
3400	Industrial and personal services paper and plastics	20	88 698	19 436	21.9	3.0	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	52	317 445	74 923	23.6	11.6	X
<b>4218503</b>	<b>Laundry &amp; dry-cleaning equipment &amp; supplies whsle</b>	<b>17</b>	<b>X</b>	<b>26 904</b>	<b>X</b>	<b>100.0</b>	<b>80.6</b>
2520	Custodial (janitors') equipment and supplies	11	8 406	2 101	25.0	7.8	X
2530	Laundry and dry-cleaning equipment and supplies	17	26 904	21 790	81.0	81.0	X
<b>4218504</b>	<b>Other service establishment equipment &amp; supplies whsle</b>	<b>168</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
1800	Plumbing and heating equipment and supplies (hydronics)	7	D	D	D	D	X
2540	Other service establishment equipment and supplies	168	D	D	D	D	D
2541	Undertakers' equipment and supplies	17	D	D	D	D	X
2542	Service establishment equipment and supplies, n.e.c.	154	D	D	D	D	X
9700	Service receipts and labor charges (including installed parts)	17	D	D	D	D	D
9701	Labor charges for repair work	12	D	D	D	D	X
9702	Parts installed in repair work	8	D	D	D	D	X
<b>42186</b>	<b>Transportation equipment &amp; supplies (exc motor vehicle) whsle</b>	<b>453</b>	<b>X</b>	<b>3 576 194</b>	<b>X</b>	<b>100.0</b>	<b>82.8</b>
0200	New and rebuilt automotive parts and supplies	10	26 030	3 860	14.8	.1	X
1400	Electrical apparatus and equipment	10	55 184	3 316	6.0	.1	X
1600	Electronic parts and equipment, except communication	26	123 523	14 672	11.9	.4	X
1700	Hardware	10	62 838	10 975	17.5	.3	X
2320	General-purpose industrial machinery, equipment, and parts	17	151 637	18 156	12.0	.5	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	8	48 259	5 191	10.8	.1	X
2600	Aircraft and aeronautical equipment and supplies	275	2 677 172	2 606 480	97.4	72.9	78.5
2611	New aircraft	46	693 081	360 357	52.0	10.1	X
2612	New aircraft engines and engine parts	52	370 390	146 867	39.7	4.1	X
2613	Other new aircraft equipment and supplies	115	995 089	918 286	92.3	25.7	X
2614	Used aircraft and aeronautical equipment and supplies	146	1 379 666	1 180 970	85.6	33.0	X
2620	Marine machinery, equipment, and supplies	113	526 759	423 191	80.3	11.8	75.6
2621	New ships and boats (excluding pleasure boats)	10	50 448	39 270	77.8	1.1	X
2622	New marine propulsion machinery and equipment	37	81 809	53 505	65.4	1.5	X
2623	New marine supplies	74	318 793	225 496	70.7	6.3	X
2624	Used marine machinery, equipment, and supplies	28	131 458	104 920	79.8	2.9	X
2630	Other transportation equipment and supplies	83	501 734	431 274	86.0	12.1	72.8
2631	New transportation equipment (excluding automotive)	68	384 774	294 899	76.6	8.2	X
2632	Used transportation equipment (excluding automotive)	37	227 622	136 375	59.9	3.8	X
2700	Sporting and recreational goods and supplies	6	35 364	4 973	14.1	.1	X
9810	Miscellaneous commodities	16	149 980	16 808	11.2	.5	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42186</b>	<b>Transportation equipment &amp; supplies (exc motor vehicle) whsle—Con.</b>						
9940	Rental and leasing receipts .....	6	239 889	11 285	4.7	.3	X
<b>421860</b>	<b>Transportation equipment &amp; supplies (exc motor vehicle) whsle .....</b>	<b>453</b>	<b>X</b>	<b>3 576 194</b>	<b>X</b>	<b>100.0</b>	<b>82.8</b>
0200	New and rebuilt automotive parts and supplies .....	10	26 030	3 860	14.8	.1	X
1400	Electrical apparatus and equipment .....	10	55 184	3 316	6.0	.1	X
1600	Electronic parts and equipment, except communication .....	26	123 523	14 672	11.9	.4	X
1700	Hardware .....	10	62 838	10 975	17.5	.3	X
2320	General-purpose industrial machinery, equipment, and parts .....	17	151 637	18 156	12.0	.5	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	8	48 259	5 191	10.8	.1	X
2600	Aircraft and aeronautical equipment and supplies .....	275	2 677 172	2 606 480	97.4	72.9	78.5
2611	New aircraft .....	46	693 081	360 357	52.0	10.1	X
2612	New aircraft engines and engine parts .....	52	370 390	146 867	39.7	4.1	X
2613	Other new aircraft equipment and supplies .....	115	995 089	918 286	92.3	25.7	X
2614	Used aircraft and aeronautical equipment and supplies .....	146	1 379 666	1 180 970	85.6	33.0	X
2620	Marine machinery, equipment, and supplies .....	113	526 759	423 191	80.3	11.8	75.6
2621	New ships and boats (excluding pleasure boats) .....	10	50 448	39 270	77.8	1.1	X
2622	New marine propulsion machinery and equipment .....	37	81 809	53 505	65.4	1.5	X
2623	New marine supplies .....	74	318 793	225 496	70.7	6.3	X
2624	Used marine machinery, equipment, and supplies .....	28	131 458	104 920	79.8	2.9	X
2630	Other transportation equipment and supplies .....	83	501 734	431 274	86.0	12.1	72.8
2631	New transportation equipment (excluding automotive) .....	68	384 774	294 899	76.6	8.2	X
2632	Used transportation equipment (excluding automotive) .....	37	227 622	136 375	59.9	3.8	X
2700	Sporting and recreational goods and supplies .....	6	35 364	4 973	14.1	.1	X
9810	Miscellaneous commodities .....	16	149 980	16 808	11.2	.5	X
9940	Rental and leasing receipts .....	6	239 889	11 285	4.7	.3	X
<b>4218601</b>	<b>Aircraft &amp; aeronautical equipment &amp; supplies whsle .....</b>	<b>274</b>	<b>X</b>	<b>2 670 245</b>	<b>X</b>	<b>100.0</b>	<b>88.2</b>
0200	New and rebuilt automotive parts and supplies .....	8	18 873	2 165	11.5	.1	X
1400	Electrical apparatus and equipment .....	7	49 287	2 652	5.4	.1	X
1600	Electronic parts and equipment, except communication .....	23	105 276	14 182	13.5	.5	X
1700	Hardware .....	7	41 029	8 982	21.9	.3	X
2320	General-purpose industrial machinery, equipment, and parts .....	12	123 748	9 049	7.3	.3	X
2600	Aircraft and aeronautical equipment and supplies .....	274	2 670 245	2 604 401	97.5	97.5	83.6
2611	New aircraft .....	45	686 154	358 278	52.2	13.4	X
2612	New aircraft engines and engine parts .....	52	370 390	146 867	39.7	5.5	X
2613	Other new aircraft equipment and supplies .....	115	995 089	918 286	92.3	34.4	X
2614	Used aircraft and aeronautical equipment and supplies .....	146	1 379 666	1 180 970	85.6	44.2	X
2620	Marine machinery, equipment, and supplies .....	10	42 802	6 778	15.8	.3	85.1
2623	New marine supplies .....	6	16 599	3 128	18.8	.1	X
9810	Miscellaneous commodities .....	7	100 776	10 278	10.2	.4	X
<b>4218602</b>	<b>Marine machinery, equipment, &amp; supplies whsle .....</b>	<b>100</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
2620	Marine machinery, equipment, and supplies .....	100	D	D	D	D	D
2621	New ships and boats (excluding pleasure boats) .....	8	D	D	D	D	X
2622	New marine propulsion machinery and equipment .....	32	D	D	D	D	X
2623	New marine supplies .....	66	D	D	D	D	X
2624	Used marine machinery, equipment, and supplies .....	26	D	D	D	D	X
9810	Miscellaneous commodities .....	7	D	D	D	D	X
<b>4218603</b>	<b>Other transportation equipment &amp; supplies whsle .....</b>	<b>79</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
2630	Other transportation equipment and supplies .....	79	D	D	D	D	D
2631	New transportation equipment (excluding automotive) .....	65	D	D	D	D	X
2632	Used transportation equipment (excluding automotive) .....	36	D	D	D	D	X
<b>4219</b>	<b>Miscellaneous durable goods whsle .....</b>	<b>13 564</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
0100	New and used automobiles, motorcycles, etc. ....	10	D	D	D	D	X
0200	New and rebuilt automotive parts and supplies .....	72	D	D	D	D	D
0224	Accessories .....	69	D	D	D	D	X
0300	Tires and tubes .....	25	D	D	D	D	X
0400	Household and lawn furniture .....	42	D	D	D	D	D
0413	Lawn furniture and equipment .....	23	D	D	D	D	X
0420	Office and business furniture .....	7	D	D	D	D	X
0500	Household china, glassware, crockery, and plastic housewares .....	81	D	D	D	D	X
0520	Linens, domestics, curtains, and draperies .....	72	D	D	D	D	X
0530	Flooring and floor coverings .....	10	D	D	D	D	D
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	10	D	D	D	D	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) .....	10	D	D	D	D	X
0540	Other home furnishings .....	219	D	D	D	D	D
0541	Metal flatware and kitchen utensils .....	8	D	D	D	D	X
0542	Mirrors, lamps, and picture frames .....	183	D	D	D	D	X
0543	Home furnishings, n.e.c. ....	10	D	D	D	D	X
0620	Plywood and millwork .....	13	D	D	D	D	X
0720	Roofing, siding, and insulation materials .....	27	D	D	D	D	X
0740	Other construction materials .....	21	D	D	D	D	X
0800	Photographic equipment and supplies (excluding video) .....	148	D	D	D	D	X
0900	Office equipment .....	130	D	D	D	D	X
0950	Computer software (packaged) .....	41	D	D	D	D	X
0960	Restaurant and hotel equipment and supplies .....	9	D	D	D	D	X
1000	Medical, hospital, and surgical supplies .....	13	D	D	D	D	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4219</b>	<b>Miscellaneous durable goods whse—Con.</b>						
1050	Other professional equipment and supplies	9	D	D	D	D	X
1140	Iron and steel wire and wire products	37	D	D	D	D	X
1150	Iron and steel pipe and tubing	9	D	D	D	D	X
1200	Copper and brass	25	D	D	D	D	X
1220	Aluminum shapes, forms, etc.	6	D	D	D	D	X
1400	Electrical apparatus and equipment	170	D	D	D	D	D
1419	Industrial controls	6	D	D	D	D	X
1500	Electrical appliances, household	203	D	D	D	D	D
1511	Televisions	13	D	D	D	D	X
1512	Radios, stereos, and CD players	13	D	D	D	D	X
1513	V.C.R.'s and video cameras	10	D	D	D	D	X
1600	Electronic parts and equipment, except communication	161	D	D	D	D	D
1618	Electronic parts and equipment, n.e.c.	156	D	D	D	D	X
1650	Communication equipment and supplies	15	D	D	D	D	D
1651	Telephones	14	D	D	D	D	X
1700	Hardware	250	D	D	D	D	D
1711	Hand tools (including power driven)	108	D	D	D	D	X
1712	Bolts, nuts, rivets, and fasteners	102	D	D	D	D	X
1713	Cutlery	116	D	D	D	D	X
1800	Plumbing and heating equipment and supplies (hydronics)	69	D	D	D	D	D
1813	Plumbing fixtures	29	D	D	D	D	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	15	D	D	D	D	X
1818	Other plumbing and heating equipment and supplies	25	D	D	D	D	X
1900	Warm air heating and air-conditioning equipment and supplies	57	D	D	D	D	D
1912	Central air-conditioning (residential and commercial)	26	D	D	D	D	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	29	D	D	D	D	X
2000	Refrigeration equipment and supplies	8	D	D	D	D	D
2011	Commercial refrigerators (reach-in and walk-in)	8	D	D	D	D	X
2012	Unit coolers for commercial refrigerators	8	D	D	D	D	X
2220	Garden machinery, equipment, and parts	82	D	D	D	D	X
2320	General-purpose industrial machinery, equipment, and parts	74	D	D	D	D	X
2330	Metalworking machinery, equipment, and parts	17	D	D	D	D	X
2450	Industrial containers and supplies	21	D	D	D	D	X
2460	Other industrial supplies	21	D	D	D	D	X
2520	Custodial (janitors') equipment and supplies	9	D	D	D	D	X
2600	Aircraft and aeronautical equipment and supplies	11	D	D	D	D	X
2700	Sporting and recreational goods and supplies	1 328	D	D	D	D	D
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories	242	D	D	D	D	X
2712	Bicycles and bicycle tires and tubes	85	D	D	D	D	X
2713	Billiards, pool, bowling equipment, and accessories	77	D	D	D	D	X
2714	Camping and fishing equipment and accessories	561	D	D	D	D	X
2715	Athletic equipment and accessories	546	D	D	D	D	X
2716	Skating equipment	113	D	D	D	D	X
2717	Marine pleasure craft, equipment, and accessories	224	D	D	D	D	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	589	D	D	D	D	X
2800	Toys and hobby goods and supplies	609	D	D	D	D	D
2811	Video games and cartridges	140	D	D	D	D	X
2812	Other toys and games (including fireworks and children's vehicles)	422	D	D	D	D	X
2813	Crafts and craft supplies	142	D	D	D	D	X
2814	Other hobby goods and accessories	109	D	D	D	D	X
2900	Ferrous metal scrap	101	D	D	D	D	D
2911	Prepared ferrous metal scrap (processed by this establishment)	41	D	D	D	D	X
2912	Prepared ferrous metal scrap (not processed by this establishment)	44	D	D	D	D	X
2913	Unprepared ferrous metal scrap including bimetal cans	22	D	D	D	D	X
2920	Nonferrous metal scrap	102	D	D	D	D	D
2921	Aluminum scrap	92	D	D	D	D	X
2922	Copper and copper alloy scrap	45	D	D	D	D	X
2923	Lead scrap	8	D	D	D	D	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals)	41	D	D	D	D	X
2930	Recyclable paper and paperboard	54	D	D	D	D	X
2940	Recyclable materials, except metal	78	D	D	D	D	D
2941	Wiping cloths, waste rags, and textile waste	19	D	D	D	D	X
2943	Recyclable plastics	31	D	D	D	D	X
2944	Recyclable glass	18	D	D	D	D	X
2945	Other recyclable materials (including rubber and bones)	14	D	D	D	D	X
3000	Jewelry, diamonds, gem stones, and watches	534	D	D	D	D	D
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location	162	D	D	D	D	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location	120	D	D	D	D	X
3013	Diamonds, diamond jewelry, gem stones, and pearl jewelry where lapidary work was performed at this location	24	D	D	D	D	X
3014	Watches, clocks, and watch movements and cases	146	D	D	D	D	X
3015	Karat gold jewelry (rings, necklaces, etc.)	135	D	D	D	D	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	182	D	D	D	D	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	30	D	D	D	D	X
3100	Musical instruments and supplies	64	D	D	D	D	X

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<b>4219</b>	<b>Miscellaneous durable goods whsle—Con.</b>						
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	204	D	D	D	D	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	152	D	D	D	D	X
3140	Prerecorded video tapes .....	451	D	D	D	D	X
3150	Other durable goods .....	488	D	D	D	D	D
3152	Luggage .....	115	D	D	D	D	X
3153	Works of art .....	57	D	D	D	D	X
3154	Other durable goods, n.e.c. ....	392	D	D	D	D	X
3160	Fire extinguishers and fire safety equipment .....	73	D	D	D	D	X
3200	Printing and writing paper .....	28	D	D	D	D	X
3300	Stationery, office supplies and greeting cards .....	76	D	D	D	D	D
3313	Inked ribbons, carbon paper, pens and pencils .....	11	D	D	D	D	X
3315	Greeting cards .....	23	D	D	D	D	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	46	D	D	D	D	X
3400	Industrial and personal services paper and plastics .....	20	D	D	D	D	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	44	D	D	D	D	X
3600	Piece goods, knit and woven .....	20	D	D	D	D	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	10	D	D	D	D	X
3800	Men's and boys' wear .....	204	D	D	D	D	D
3811	Men's and boys' suits, coats, and formal wear .....	16	D	D	D	D	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	29	D	D	D	D	X
3813	Men's and boys' underwear and nightwear .....	16	D	D	D	D	X
3814	Men's and boys' work clothing and uniforms .....	7	D	D	D	D	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) ...	43	D	D	D	D	X
3900	Women's and children's wear .....	105	D	D	D	D	D
3911	Infants' and children's wear (to size 6X) .....	8	D	D	D	D	X
3912	Women's misses', and girls' dresses and blouses .....	16	D	D	D	D	X
3914	Women's and misses' outerwear .....	20	D	D	D	D	X
3915	Women's and misses' underwear and sleepwear .....	8	D	D	D	D	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	21	D	D	D	D	X
4000	Footwear .....	67	D	D	D	D	D
4011	All athletic footwear .....	28	D	D	D	D	X
4013	Other women's, misses', and girls' footwear .....	15	D	D	D	D	X
4014	Other men's and boy's footwear .....	15	D	D	D	D	X
4015	Shoe accessories .....	15	D	D	D	D	X
4100	Frozen foods (packaged) .....	30	D	D	D	D	X
4800	Coffee, tea, and spices .....	18	D	D	D	D	X
4830	Canned foods .....	17	D	D	D	D	X
4860	Other grocery specialties .....	7	D	D	D	D	X
5300	Plastics materials and basic shapes .....	147	D	D	D	D	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	24	D	D	D	D	X
6000	Paint, paint supplies, and wallpaper .....	40	D	D	D	D	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	67	D	D	D	D	D
6101	Books .....	30	D	D	D	D	X
6110	Flowers and florists' supplies .....	13	D	D	D	D	X
6120	Art goods (including novelties and souvenirs) .....	43	D	D	D	D	D
6121	Art materials .....	7	D	D	D	D	X
6122	Novelties and souvenirs .....	28	D	D	D	D	X
6150	Nondurable goods, n.e.c. ....	15	D	D	D	D	X
9700	Service receipts and labor charges (including installed parts) .....	87	D	D	D	D	D
9701	Labor charges for repair work .....	27	D	D	D	D	X
9702	Parts installed in repair work .....	31	D	D	D	D	X
9703	Other service receipts and labor charges—Specify .....	58	D	D	D	D	X
9730	Advertising specialties (paper novelties, etc.) .....	36	D	D	D	D	X
9810	Miscellaneous commodities .....	165	D	D	D	D	X
9940	Rental and leasing receipts .....	50	D	D	D	D	X
<b>42191</b>	<b>Sporting &amp; recreational goods &amp; supplies whsle .....</b>	<b>1 066</b>	<b>X</b>	<b>7 396 183</b>	<b>X</b>	<b>100.0</b>	<b>76.2</b>
0400	Household and lawn furniture .....	14	353 723	55 456	15.7	.8	X
0500	Household china, glassware, crockery, and plastic housewares .....	8	222 794	44 045	19.8	.6	X
0540	Other home furnishings .....	8	249 875	23 704	9.5	.3	9.0
0541	Metal flatware and kitchen utensils .....	8	249 875	15 803	6.3	.2	X
0542	Mirrors, lamps, and picture frames .....	8	249 875	7 901	3.2	.1	X
0800	Photographic equipment and supplies (excluding video) .....	9	192 827	4 692	2.4	.1	X
1400	Electrical apparatus and equipment .....	14	258 035	17 130	6.6	.2	X
1500	Electrical appliances, household .....	10	495 280	105 914	21.4	1.4	28.3
1511	Televisions .....	10	495 280	43 824	8.8	.6	X
1512	Radios, stereos, and CD players .....	10	495 280	32 868	6.6	.4	X
1513	V.C.R.'s and video cameras .....	10	495 280	29 217	5.9	.4	X
1700	Hardware .....	14	435 037	28 274	6.5	.4	2.0
1713	Cutlery .....	10	108 386	5 454	5.0	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	10	28 424	5 232	18.4	.1	7.2
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	10	28 424	5 232	18.4	.1	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42191</b>	<b>Sporting &amp; recreational goods &amp; supplies whsle—Con.</b>						
2700	Sporting and recreational goods and supplies . . . . .	1 066	7 396 183	6 656 610	90.0	90.0	63.6
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories . . . . .	239	2 819 899	1 439 647	51.1	19.5	X
2712	Bicycles and bicycle tires and tubes . . . . .	74	1 017 365	279 606	27.5	3.8	X
2713	Billiards, pool, bowling equipment, and accessories . . . . .	74	925 416	169 205	18.3	2.3	X
2714	Camping and fishing equipment and accessories . . . . .	348	3 421 480	1 395 542	40.8	18.9	X
2715	Athletic equipment and accessories . . . . .	338	3 046 303	1 434 895	47.1	19.4	X
2716	Skiing equipment . . . . .	113	665 156	274 299	41.2	3.7	X
2717	Marine pleasure craft, equipment, and accessories . . . . .	224	2 009 134	605 275	30.1	8.2	X
2718	Other sporting and recreational goods (go carts, bait, etc.) . . . . .	372	2 518 851	1 058 143	42.0	14.3	X
2800	Toys and hobby goods and supplies . . . . .	32	733 512	117 972	16.1	1.6	68.5
2812	Other toys and games (including fireworks and children's vehicles) . . . . .	29	687 006	104 293	15.2	1.4	X
2814	Other hobby goods and accessories . . . . .	7	54 075	9 989	18.5	.1	X
3800	Men's and boys' wear . . . . .	59	445 774	79 835	17.9	1.1	5.2
3811	Men's and boys' suits, coats, and formal wear . . . . .	16	141 281	5 301	3.8	.1	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans . . . . .	18	123 764	5 971	4.8	.1	X
3813	Men's and boys' underwear and nightwear . . . . .	16	176 742	2 298	1.3	Z	X
3814	Men's and boys' work clothing and uniforms . . . . .	7	101 070	18 390	18.2	.2	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) . . . . .	36	167 959	47 876	28.5	.6	X
3900	Women's and children's wear . . . . .	32	220 733	19 851	9.0	.3	3.7
3911	Infants' and children's wear (to size 6X) . . . . .	8	133 246	1 903	1.4	Z	X
3912	Women's misses', and girls' dresses and blouses . . . . .	8	27 171	1 923	7.1	Z	X
3914	Women's and misses' outerwear . . . . .	17	62 549	6 971	11.1	.1	X
3915	Women's and misses' underwear and sleepwear . . . . .	8	133 246	1 903	1.4	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) . . . . .	7	24 943	7 144	28.6	.1	X
4000	Footwear . . . . .	43	381 027	65 084	17.1	.9	6.6
4011	All athletic footwear . . . . .	28	351 207	54 724	15.6	.7	X
4013	Other women's, misses', and girls' footwear . . . . .	15	29 820	2 940	9.9	Z	X
4014	Other men's and boy's footwear . . . . .	15	29 820	5 510	18.5	.1	X
4015	Shoe accessories . . . . .	15	79 964	1 910	2.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	8	21 175	1 620	7.7	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials . . . . .	7	30 848	1 847	6.0	Z	X
9700	Service receipts and labor charges (including installed parts) . . . . .	29	120 478	31 545	26.2	.4	54.8
9701	Labor charges for repair work . . . . .	11	54 462	1 962	3.6	Z	X
9702	Parts installed in repair work . . . . .	7	25 788	1 426	5.5	Z	X
9703	Other service receipts and labor charges—Specify . . . . .	22	73 605	28 157	38.3	.4	X
9730	Advertising specialties (paper novelties, etc.) . . . . .	7	46 116	3 205	7.0	Z	X
9810	Miscellaneous commodities . . . . .	28	123 003	11 893	9.7	.2	X
<b>421910</b>	<b>Sporting &amp; recreational goods &amp; supplies whsle . . . . .</b>	<b>1 066</b>	<b>X</b>	<b>7 396 183</b>	<b>X</b>	<b>100.0</b>	<b>76.2</b>
0400	Household and lawn furniture . . . . .	14	353 723	55 456	15.7	.8	X
0500	Household china, glassware, crockery, and plastic housewares . . . . .	8	222 794	44 045	19.8	.6	X
0540	Other home furnishings . . . . .	8	249 875	23 704	9.5	.3	9.0
0541	Metal flatware and kitchen utensils . . . . .	8	249 875	15 803	6.3	.2	X
0542	Mirrors, lamps, and picture frames . . . . .	8	249 875	7 901	3.2	.1	X
0800	Photographic equipment and supplies (excluding video) . . . . .	9	192 827	4 692	2.4	.1	X
1400	Electrical apparatus and equipment . . . . .	14	258 035	17 130	6.6	.2	X
1500	Electrical appliances, household . . . . .	10	495 280	105 914	21.4	1.4	28.3
1511	Televisions . . . . .	10	495 280	43 824	8.8	.6	X
1512	Radios, stereos, and CD players . . . . .	10	495 280	32 868	6.6	.4	X
1513	V.C.R.'s and video cameras . . . . .	10	495 280	29 217	5.9	.4	X
1700	Hardware . . . . .	14	435 037	28 274	6.5	.4	2.0
1713	Cutlery . . . . .	10	108 386	5 454	5.0	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	10	28 424	5 232	18.4	.1	7.2
1814	Furnaces, stoves, water heaters (except electric and warm air) . . . . .	10	28 424	5 232	18.4	.1	X
2700	Sporting and recreational goods and supplies . . . . .	1 066	7 396 183	6 656 610	90.0	90.0	63.6
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories . . . . .	239	2 819 899	1 439 647	51.1	19.5	X
2712	Bicycles and bicycle tires and tubes . . . . .	74	1 017 365	279 606	27.5	3.8	X
2713	Billiards, pool, bowling equipment, and accessories . . . . .	74	925 416	169 205	18.3	2.3	X
2714	Camping and fishing equipment and accessories . . . . .	348	3 421 480	1 395 542	40.8	18.9	X
2715	Athletic equipment and accessories . . . . .	338	3 046 303	1 434 895	47.1	19.4	X
2716	Skiing equipment . . . . .	113	665 156	274 299	41.2	3.7	X
2717	Marine pleasure craft, equipment, and accessories . . . . .	224	2 009 134	605 275	30.1	8.2	X
2718	Other sporting and recreational goods (go carts, bait, etc.) . . . . .	372	2 518 851	1 058 143	42.0	14.3	X
2800	Toys and hobby goods and supplies . . . . .	32	733 512	117 972	16.1	1.6	68.5
2812	Other toys and games (including fireworks and children's vehicles) . . . . .	29	687 006	104 293	15.2	1.4	X
2814	Other hobby goods and accessories . . . . .	7	54 075	9 989	18.5	.1	X
3800	Men's and boys' wear . . . . .	59	445 774	79 835	17.9	1.1	5.2
3811	Men's and boys' suits, coats, and formal wear . . . . .	16	141 281	5 301	3.8	.1	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans . . . . .	18	123 764	5 971	4.8	.1	X
3813	Men's and boys' underwear and nightwear . . . . .	16	176 742	2 298	1.3	Z	X
3814	Men's and boys' work clothing and uniforms . . . . .	7	101 070	18 390	18.2	.2	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) . . . . .	36	167 959	47 876	28.5	.6	X
3900	Women's and children's wear . . . . .	32	220 733	19 851	9.0	.3	3.7
3911	Infants' and children's wear (to size 6X) . . . . .	8	133 246	1 903	1.4	Z	X
3912	Women's misses', and girls' dresses and blouses . . . . .	8	27 171	1 923	7.1	Z	X
3914	Women's and misses' outerwear . . . . .	17	62 549	6 971	11.1	.1	X
3915	Women's and misses' underwear and sleepwear . . . . .	8	133 246	1 903	1.4	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) . . . . .	7	24 943	7 144	28.6	.1	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421910</b>	<b>Sporting &amp; recreational goods &amp; supplies whsle—Con.</b>						
4000	Footwear . . . . .	43	381 027	65 084	17.1	.9	6.6
4011	All athletic footwear . . . . .	28	351 207	54 724	15.6	.7	X
4013	Other women's, misses', and girls' footwear . . . . .	15	29 820	2 940	9.9	Z	X
4014	Other men's and boy's footwear . . . . .	15	29 820	5 510	18.5	.1	X
4015	Shoe accessories . . . . .	15	79 964	1 910	2.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	8	21 175	1 620	7.7	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials . . . . .	7	30 848	1 847	6.0	Z	X
9700	Service receipts and labor charges (including installed parts) . . . . .	29	120 478	31 545	26.2	.4	54.8
9701	Labor charges for repair work . . . . .	11	54 462	1 962	3.6	Z	X
9702	Parts installed in repair work . . . . .	7	25 788	1 426	5.5	Z	X
9703	Other service receipts and labor charges—Specify . . . . .	22	73 605	28 157	38.3	.4	X
9730	Advertising specialties (paper novelties, etc.) . . . . .	7	46 116	3 205	7.0	Z	X
9810	Miscellaneous commodities . . . . .	28	123 003	11 893	9.7	.2	X
<b>42192</b>	<b>Toy &amp; hobby goods &amp; supplies whsle . . . . .</b>	<b>413</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
0540	Other home furnishings . . . . .	12	D	D	D	D	D
0542	Mirrors, lamps, and picture frames . . . . .	6	D	D	D	D	X
0543	Home furnishings, n.e.c. . . . .	6	D	D	D	D	X
0800	Photographic equipment and supplies (excluding video) . . . . .	6	D	D	D	D	X
1700	Hardware . . . . .	9	D	D	D	D	X
2700	Sporting and recreational goods and supplies . . . . .	28	D	D	D	D	D
2712	Bicycles and bicycle tires and tubes . . . . .	11	D	D	D	D	X
2714	Camping and fishing equipment and accessories . . . . .	7	D	D	D	D	X
2718	Other sporting and recreational goods (go carts, bait, etc.) . . . . .	9	D	D	D	D	X
2800	Toys and hobby goods and supplies . . . . .	413	D	D	D	D	D
2811	Video games and cartridges . . . . .	66	D	D	D	D	X
2812	Other toys and games (including fireworks and children's vehicles) . . . . .	312	D	D	D	D	X
2813	Crafts and craft supplies . . . . .	134	D	D	D	D	X
2814	Other hobby goods and accessories . . . . .	103	D	D	D	D	X
3300	Stationery, office supplies and greeting cards . . . . .	26	D	D	D	D	D
3313	Inked ribbons, carbon paper, pens and pencils . . . . .	11	D	D	D	D	X
3315	Greeting cards . . . . .	15	D	D	D	D	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) . . . . .	11	D	D	D	D	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials . . . . .	15	D	D	D	D	D
6101	Books . . . . .	15	D	D	D	D	X
6110	Flowers and florists' supplies . . . . .	10	D	D	D	D	X
6120	Art goods (including novelties and souvenirs) . . . . .	17	D	D	D	D	D
6121	Art materials . . . . .	7	D	D	D	D	X
6122	Novelties and souvenirs . . . . .	10	D	D	D	D	X
6150	Nondurable goods, n.e.c. . . . .	9	D	D	D	D	X
9700	Service receipts and labor charges (including installed parts) . . . . .	8	D	D	D	D	D
9703	Other service receipts and labor charges—Specify . . . . .	7	D	D	D	D	X
9810	Miscellaneous commodities . . . . .	19	D	D	D	D	X
<b>421920</b>	<b>Toy &amp; hobby goods &amp; supplies whsle . . . . .</b>	<b>413</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
0540	Other home furnishings . . . . .	12	D	D	D	D	D
0542	Mirrors, lamps, and picture frames . . . . .	6	D	D	D	D	X
0543	Home furnishings, n.e.c. . . . .	6	D	D	D	D	X
0800	Photographic equipment and supplies (excluding video) . . . . .	6	D	D	D	D	X
1700	Hardware . . . . .	9	D	D	D	D	X
2700	Sporting and recreational goods and supplies . . . . .	28	D	D	D	D	D
2712	Bicycles and bicycle tires and tubes . . . . .	11	D	D	D	D	X
2714	Camping and fishing equipment and accessories . . . . .	7	D	D	D	D	X
2718	Other sporting and recreational goods (go carts, bait, etc.) . . . . .	9	D	D	D	D	X
2800	Toys and hobby goods and supplies . . . . .	413	D	D	D	D	D
2811	Video games and cartridges . . . . .	66	D	D	D	D	X
2812	Other toys and games (including fireworks and children's vehicles) . . . . .	312	D	D	D	D	X
2813	Crafts and craft supplies . . . . .	134	D	D	D	D	X
2814	Other hobby goods and accessories . . . . .	103	D	D	D	D	X
3300	Stationery, office supplies and greeting cards . . . . .	26	D	D	D	D	D
3313	Inked ribbons, carbon paper, pens and pencils . . . . .	11	D	D	D	D	X
3315	Greeting cards . . . . .	15	D	D	D	D	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) . . . . .	11	D	D	D	D	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials . . . . .	15	D	D	D	D	D
6101	Books . . . . .	15	D	D	D	D	X
6110	Flowers and florists' supplies . . . . .	10	D	D	D	D	X
6120	Art goods (including novelties and souvenirs) . . . . .	17	D	D	D	D	D
6121	Art materials . . . . .	7	D	D	D	D	X
6122	Novelties and souvenirs . . . . .	10	D	D	D	D	X
6150	Nondurable goods, n.e.c. . . . .	9	D	D	D	D	X
9700	Service receipts and labor charges (including installed parts) . . . . .	8	D	D	D	D	D
9703	Other service receipts and labor charges—Specify . . . . .	7	D	D	D	D	X
9810	Miscellaneous commodities . . . . .	19	D	D	D	D	X

See footnotes at end of table.



**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42193</b>	<b>Recyclable material whsle</b> .....	<b>255</b>	<b>X</b>	<b>1 390 512</b>	<b>X</b>	<b>100.0</b>	<b>64.6</b>
2320	General-purpose industrial machinery, equipment, and parts .....	12	32 500	4 322	13.3	.3	X
2900	Ferrous metal scrap .....	99	840 585	774 334	92.1	55.7	53.2
2911	Prepared ferrous metal scrap (processed by this establishment) .....	41	227 825	83 472	36.6	6.0	X
2912	Prepared ferrous metal scrap (not processed by this establishment) .....	44	791 032	686 812	86.8	49.4	X
2913	Unprepared ferrous metal scrap including bimetal cans .....	22	30 789	4 050	13.2	.3	X
2920	Nonferrous metal scrap .....	101	371 673	324 559	87.3	23.3	46.4
2921	Aluminum scrap .....	92	368 308	144 591	39.3	10.4	X
2922	Copper and copper alloy scrap .....	45	235 409	173 277	73.6	12.5	X
2923	Lead scrap .....	8	9 344	253	2.7	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals) .....	41	59 627	6 437	10.8	.5	X
2930	Recyclable paper and paperboard .....	54	232 696	160 118	68.8	11.5	X
2940	Recyclable materials, except metal .....	78	89 544	60 823	67.9	4.4	63.3
2941	Wiping cloths, waste rags, and textile waste .....	19	25 631	26 472	100.0	1.9	X
2943	Recyclable plastics .....	31	33 602	15 867	47.2	1.1	X
2944	Recyclable glass .....	18	20 277	4 066	20.1	.3	X
2945	Other recyclable materials (including rubber and bones) .....	14	22 311	14 418	64.6	1.0	X
3400	Industrial and personal services paper and plastics .....	12	62 776	10 693	17.0	.8	X
9700	Service receipts and labor charges (including installed parts) .....	8	21 725	5 490	25.3	.4	64.6
9703	Other service receipts and labor charges—Specify .....	8	21 725	5 490	25.3	.4	X
<b>421930</b>	<b>Recyclable material whsle</b> .....	<b>255</b>	<b>X</b>	<b>1 390 512</b>	<b>X</b>	<b>100.0</b>	<b>64.6</b>
2320	General-purpose industrial machinery, equipment, and parts .....	12	32 500	4 322	13.3	.3	X
2900	Ferrous metal scrap .....	99	840 585	774 334	92.1	55.7	53.2
2911	Prepared ferrous metal scrap (processed by this establishment) .....	41	227 825	83 472	36.6	6.0	X
2912	Prepared ferrous metal scrap (not processed by this establishment) .....	44	791 032	686 812	86.8	49.4	X
2913	Unprepared ferrous metal scrap including bimetal cans .....	22	30 789	4 050	13.2	.3	X
2920	Nonferrous metal scrap .....	101	371 673	324 559	87.3	23.3	46.4
2921	Aluminum scrap .....	92	368 308	144 591	39.3	10.4	X
2922	Copper and copper alloy scrap .....	45	235 409	173 277	73.6	12.5	X
2923	Lead scrap .....	8	9 344	253	2.7	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals) .....	41	59 627	6 437	10.8	.5	X
2930	Recyclable paper and paperboard .....	54	232 696	160 118	68.8	11.5	X
2940	Recyclable materials, except metal .....	78	89 544	60 823	67.9	4.4	63.3
2941	Wiping cloths, waste rags, and textile waste .....	19	25 631	26 472	100.0	1.9	X
2943	Recyclable plastics .....	31	33 602	15 867	47.2	1.1	X
2944	Recyclable glass .....	18	20 277	4 066	20.1	.3	X
2945	Other recyclable materials (including rubber and bones) .....	14	22 311	14 418	64.6	1.0	X
3400	Industrial and personal services paper and plastics .....	12	62 776	10 693	17.0	.8	X
9700	Service receipts and labor charges (including installed parts) .....	8	21 725	5 490	25.3	.4	64.6
9703	Other service receipts and labor charges—Specify .....	8	21 725	5 490	25.3	.4	X
<b>4219301</b>	<b>Iron &amp; steel scrap processors &amp; dealers</b> .....	<b>77</b>	<b>X</b>	<b>775 486</b>	<b>X</b>	<b>100.0</b>	<b>47.1</b>
2900	Ferrous metal scrap .....	77	775 486	770 948	99.4	99.4	38.5
2911	Prepared ferrous metal scrap (processed by this establishment) .....	40	227 474	83 421	36.7	10.8	X
2912	Prepared ferrous metal scrap (not processed by this establishment) .....	42	754 284	684 738	90.8	88.3	X
<b>42193011</b>	<b>Iron &amp; steel scrap processors (using power processing equipment)</b> .....	<b>40</b>	<b>X</b>	<b>227 474</b>	<b>X</b>	<b>100.0</b>	<b>72.5</b>
2900	Ferrous metal scrap .....	40	227 474	224 170	98.5	98.5	X
<b>42193012</b>	<b>Iron &amp; steel scrap processors (not using power processing equip)</b> .....	<b>37</b>	<b>X</b>	<b>548 012</b>	<b>X</b>	<b>100.0</b>	<b>36.6</b>
2900	Ferrous metal scrap .....	37	548 012	546 778	99.8	99.8	36.6
2912	Prepared ferrous metal scrap (not processed by this establishment) .....	34	545 223	543 989	99.8	99.3	X
<b>4219302</b>	<b>Recyclable paper &amp; paperboard whsle</b> .....	<b>49</b>	<b>X</b>	<b>207 845</b>	<b>X</b>	<b>100.0</b>	<b>98.4</b>
2930	Recyclable paper and paperboard .....	49	207 845	157 401	75.7	75.7	X
<b>4219303</b>	<b>Other recyclable material whsle</b> .....	<b>129</b>	<b>X</b>	<b>407 181</b>	<b>X</b>	<b>100.0</b>	<b>80.6</b>
2320	General-purpose industrial machinery, equipment, and parts .....	12	32 500	4 322	13.3	1.1	X
2900	Ferrous metal scrap .....	21	64 748	3 335	5.2	.8	73.4
2913	Unprepared ferrous metal scrap including bimetal cans .....	19	28 000	1 261	4.5	.3	X
2920	Nonferrous metal scrap .....	96	365 808	322 817	88.2	79.3	57.6
2921	Aluminum scrap .....	87	362 443	143 424	39.6	35.2	X
2922	Copper and copper alloy scrap .....	43	232 694	172 950	74.3	42.5	X
2923	Lead scrap .....	8	9 344	253	2.7	.1	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals) .....	39	56 912	6 189	10.9	1.5	X
2940	Recyclable materials, except metal .....	76	88 404	60 694	68.7	14.9	78.9
2941	Wiping cloths, waste rags, and textile waste .....	19	25 631	26 472	100.0	6.5	X
2943	Recyclable plastics .....	29	32 482	15 754	48.5	3.9	X
2944	Recyclable glass .....	17	19 926	4 050	20.3	1.0	X
2945	Other recyclable materials (including rubber and bones) .....	14	22 311	14 418	64.6	3.5	X
3400	Industrial and personal services paper and plastics .....	8	21 725	424	2.0	.1	X
9700	Service receipts and labor charges (including installed parts) .....	8	21 725	5 490	25.3	1.3	80.6
9703	Other service receipts and labor charges—Specify .....	8	21 725	5 490	25.3	1.3	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42194</b>	<b>Jewelry/watch/silverware/precious stone, &amp; precious metal whsle</b>	<b>451</b>	<b>X</b>	<b>904 350</b>	<b>X</b>	<b>100.0</b>	<b>66.5</b>
0500	Household china, glassware, crockery, and plastic housewares	11	27 636	1 410	5.1	.2	X
3000	Jewelry, diamonds, gem stones, and watches	431	862 929	800 686	92.8	88.5	51.7
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location	162	277 934	128 614	46.3	14.2	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location	120	278 549	122 437	44.0	13.5	X
3013	Diamonds, diamond jewelry, gem stones, and pearl jewelry where lapidary work was performed at this location	24	17 038	7 134	41.9	.8	X
3014	Watches, clocks, and watch movements and cases	146	283 040	147 998	52.3	16.4	X
3015	Karat gold jewelry (rings, necklaces, etc.)	135	263 365	148 737	56.5	16.4	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	182	355 158	245 766	69.2	27.2	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	30	62 603	41 558	66.4	4.6	X
3800	Men's and boys' wear	7	29 634	2 849	9.6	.3	25.9
3812	Men's and boys' dress and casual shirts, slacks, and jeans	7	29 634	2 849	9.6	.3	X
3900	Women's and children's wear	21	57 766	15 810	27.4	1.7	27.4
3912	Women's misses', and girls' dresses and blouses	8	26 758	8 199	30.6	.9	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)	11	21 599	5 325	24.7	.6	X
6120	Art goods (including novelties and souvenirs)	14	9 098	2 878	31.6	.3	19.1
6122	Novelties and souvenirs	14	9 098	2 878	31.6	.3	X
9810	Miscellaneous commodities	24	43 034	12 308	28.6	1.4	X
<b>421940</b>	<b>Jewelry/watch/silverware/precious stone, &amp; precious metal whsle</b>	<b>451</b>	<b>X</b>	<b>904 350</b>	<b>X</b>	<b>100.0</b>	<b>66.5</b>
0500	Household china, glassware, crockery, and plastic housewares	11	27 636	1 410	5.1	.2	X
3000	Jewelry, diamonds, gem stones, and watches	431	862 929	800 686	92.8	88.5	51.7
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location	162	277 934	128 614	46.3	14.2	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location	120	278 549	122 437	44.0	13.5	X
3013	Diamonds, diamond jewelry, gem stones, and pearl jewelry where lapidary work was performed at this location	24	17 038	7 134	41.9	.8	X
3014	Watches, clocks, and watch movements and cases	146	283 040	147 998	52.3	16.4	X
3015	Karat gold jewelry (rings, necklaces, etc.)	135	263 365	148 737	56.5	16.4	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	182	355 158	245 766	69.2	27.2	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	30	62 603	41 558	66.4	4.6	X
3800	Men's and boys' wear	7	29 634	2 849	9.6	.3	25.9
3812	Men's and boys' dress and casual shirts, slacks, and jeans	7	29 634	2 849	9.6	.3	X
3900	Women's and children's wear	21	57 766	15 810	27.4	1.7	27.4
3912	Women's misses', and girls' dresses and blouses	8	26 758	8 199	30.6	.9	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)	11	21 599	5 325	24.7	.6	X
6120	Art goods (including novelties and souvenirs)	14	9 098	2 878	31.6	.3	19.1
6122	Novelties and souvenirs	14	9 098	2 878	31.6	.3	X
9810	Miscellaneous commodities	24	43 034	12 308	28.6	1.4	X
<b>4219401</b>	<b>Jewelry, watch, diamonds, precious stone, &amp; silverware whsle</b>	<b>429</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
0500	Household china, glassware, crockery, and plastic housewares	11	D	D	D	D	X
3000	Jewelry, diamonds, gem stones, and watches	429	D	D	D	D	D
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location	160	D	D	D	D	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location	118	D	D	D	D	X
3013	Diamonds, diamond jewelry, gem stones, and pearl jewelry where lapidary work was performed at this location	24	D	D	D	D	X
3014	Watches, clocks, and watch movements and cases	146	D	D	D	D	X
3015	Karat gold jewelry (rings, necklaces, etc.)	135	D	D	D	D	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	182	D	D	D	D	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	8	D	D	D	D	X
3800	Men's and boys' wear	7	D	D	D	D	D
3812	Men's and boys' dress and casual shirts, slacks, and jeans	7	D	D	D	D	X
3900	Women's and children's wear	21	D	D	D	D	D
3912	Women's misses', and girls' dresses and blouses	8	D	D	D	D	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)	11	D	D	D	D	X
6120	Art goods (including novelties and souvenirs)	14	D	D	D	D	D
6122	Novelties and souvenirs	14	D	D	D	D	X
9810	Miscellaneous commodities	24	D	D	D	D	X
<b>4219402</b>	<b>Precious metal (excluding ores) whsle</b>	<b>22</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
3030	Precious metals—gold, silver, and platinum including precious metal coins	22	D	D	D	D	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42199</b>	<b>Other miscellaneous durable goods whole .....</b>	<b>1 379</b>	<b>X</b>	<b>3 700 167</b>	<b>X</b>	<b>100.0</b>	<b>40.9</b>
0100	New and used automobiles, motorcycles, etc. ....	10	5 722	1 043	18.2	Z	X
0200	New and rebuilt automotive parts and supplies .....	69	388 407	65 350	16.8	1.8	15.5
0224	Accessories .....	69	388 407	65 350	16.8	1.8	X
0300	Tires and tubes .....	25	32 344	3 502	10.8	.1	X
0400	Household and lawn furniture .....	23	53 049	1 316	2.5	Z	24.1
0413	Lawn furniture and equipment .....	23	53 049	1 316	2.5	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	57	123 545	18 589	15.0	.5	X
0520	Linens, domestics, curtains, and draperies .....	70	326 276	23 906	7.3	.6	X
0530	Flooring and floor coverings .....	10	9 681	960	9.9	Z	40.9
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	10	9 681	459	4.7	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) .....	10	9 681	459	4.7	Z	X
0540	Other home furnishings .....	195	553 460	71 560	12.9	1.9	.3
0542	Mirrors, lamps, and picture frames .....	169	523 875	69 346	13.2	1.9	X
0620	Plywood and millwork .....	12	127 273	25 275	19.9	.7	X
0720	Roofing, siding, and insulation materials .....	27	25 971	3 627	14.0	.1	X
0740	Other construction materials .....	19	165 050	41 165	24.9	1.1	X
0800	Photographic equipment and supplies (excluding video) .....	129	195 512	14 529	7.4	.4	X
0900	Office equipment .....	130	513 803	82 463	16.1	2.2	X
0950	Computer software (packaged) .....	39	233 225	25 210	10.8	.7	X
0960	Restaurant and hotel equipment and supplies .....	9	35 030	8 757	25.0	.2	X
1000	Medical, hospital, and surgical supplies .....	9	64 216	12 842	20.0	.3	X
1050	Other professional equipment and supplies .....	9	64 216	6 416	10.0	.2	X
1140	Iron and steel wire and wire products .....	36	430 236	36 665	8.5	1.0	X
1150	Iron and steel pipe and tubing .....	9	219 027	43 803	20.0	1.2	X
1200	Copper and brass .....	17	31 252	307	1.0	Z	X
1400	Electrical apparatus and equipment .....	150	351 401	44 502	12.7	1.2	X
1500	Electrical appliances, household .....	184	718 830	118 119	16.4	3.2	X
1600	Electronic parts and equipment, except communication .....	155	509 121	70 360	13.8	1.9	13.4
1618	Electronic parts and equipment, n.e.c. ....	153	500 940	69 785	13.9	1.9	X
1650	Communication equipment and supplies .....	14	40 008	10 008	25.0	.3	40.9
1651	Telephones .....	14	40 008	10 008	25.0	.3	X
1700	Hardware .....	223	832 206	103 636	12.5	2.8	11.8
1711	Hand tools (including power driven) .....	104	469 711	23 548	5.0	.6	X
1712	Bolts, nuts, rivets, and fasteners .....	101	333 682	66 232	19.8	1.8	X
1713	Cutlery .....	104	469 711	9 422	2.0	.3	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	54	226 274	13 747	6.1	.4	38.8
1813	Plumbing fixtures .....	29	137 604	8 392	6.1	.2	X
1818	Other plumbing and heating equipment and supplies .....	25	88 670	5 355	6.0	.1	X
1900	Warm air heating and air-conditioning equipment and supplies .....	57	239 024	24 527	10.3	.7	38.0
1912	Central air-conditioning (residential and commercial) .....	26	94 012	19 834	21.1	.5	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	29	136 831	4 366	3.2	.1	X
2000	Refrigeration equipment and supplies .....	8	85 797	8 492	9.9	.2	40.9
2011	Commercial refrigerators (reach-in and walk-in) .....	8	85 797	2 544	3.0	.1	X
2012	Unit coolers for commercial refrigerators .....	8	85 797	5 948	6.9	.2	X
2220	Garden machinery, equipment, and parts .....	77	221 580	11 983	5.4	.3	X
2320	General-purpose industrial machinery, equipment, and parts .....	60	220 447	30 814	14.0	.8	X
2330	Metalworking machinery, equipment, and parts .....	15	22 263	1 796	8.1	Z	X
2450	Industrial containers and supplies .....	21	116 256	16 883	14.5	.5	X
2460	Other industrial supplies .....	19	98 346	9 290	9.4	.3	X
2520	Custodial (janitors') equipment and supplies .....	9	35 030	8 757	25.0	.2	X
2600	Aircraft and aeronautical equipment and supplies .....	9	64 216	3 211	5.0	.1	X
2700	Sporting and recreational goods and supplies .....	230	790 335	129 079	16.3	3.5	1.8
2714	Camping and fishing equipment and accessories .....	207	734 876	59 892	8.2	1.6	X
2715	Athletic equipment and accessories .....	207	734 876	15 218	2.1	.4	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	207	734 876	49 308	6.7	1.3	X
2800	Toys and hobby goods and supplies .....	159	530 654	56 871	10.7	1.5	22.2
2811	Video games and cartridges .....	74	405 964	52 300	12.9	1.4	X
2812	Other toys and games (including fireworks and children's vehicles) .....	77	113 625	1 933	1.7	.1	X
2813	Crafts and craft supplies .....	6	10 889	2 624	24.1	.1	X
3000	Jewelry, diamonds, gem stones, and watches .....	98	181 715	16 419	9.0	.4	X
3100	Musical instruments and supplies .....	64	120 890	117 119	96.9	3.2	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	203	747 827	711 603	95.2	19.2	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	151	323 574	237 340	73.4	6.4	X
3140	Prerecorded video tapes .....	450	154 504	74 932	48.5	2.0	X
3150	Other durable goods .....	486	1 458 749	1 054 094	72.3	28.5	39.7
3152	Luggage .....	113	231 814	138 727	59.8	3.7	X
3153	Works of art .....	57	193 665	23 395	12.1	.6	X
3154	Other durable goods, n.e.c. ....	392	1 130 817	891 970	78.9	24.1	X
3160	Fire extinguishers and fire safety equipment .....	72	118 312	111 771	94.5	3.0	X
3200	Printing and writing paper .....	25	32 344	3 404	10.5	.1	X
3300	Stationery, office supplies and greeting cards .....	46	127 167	14 975	11.8	.4	32.3
3315	Greeting cards .....	8	12 965	2 531	19.5	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	35	113 573	12 439	11.0	.3	X
3400	Industrial and personal services paper and plastics .....	8	82 657	6 009	7.3	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	34	253 062	22 844	9.0	.6	X
3600	Piece goods, knit and woven .....	15	40 730	2 411	5.9	.1	X
3800	Men's and boys' wear .....	134	307 795	15 232	4.9	.4	X

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42199</b>	<b>Other miscellaneous durable goods whse—Con.</b>						
3900	Women's and children's wear .....	50	195 979	12 694	6.5	.3	X
4000	Footwear .....	23	32 355	2 714	8.4	.1	X
4100	Frozen foods (packaged) .....	30	50 515	5 525	10.9	.1	X
4800	Coffee, tea, and spices .....	18	163 188	1 623	1.0	.2	X
4830	Canned foods .....	17	59 113	7 298	12.3	.2	X
4860	Other grocery specialties .....	6	19 734	193	1.0	.Z	X
5300	Plastics materials and basic shapes .....	145	310 335	39 064	12.6	1.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	15	94 106	8 805	9.4	.2	X
6000	Paint, paint supplies, and wallpaper .....	37	145 051	20 764	14.3	.6	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	44	56 400	4 197	7.4	.1	.8
6101	Books .....	15	9 301	1 629	17.5	.Z	X
6120	Art goods (including novelties and souvenirs) .....	8	17 531	868	5.0	.Z	X
9700	Service receipts and labor charges (including installed parts) .....	40	55 442	20 913	37.7	.6	29.6
9701	Labor charges for repair work .....	14	12 430	8 674	69.8	.2	X
9702	Parts installed in repair work .....	23	9 031	3 683	40.8	.1	X
9703	Other service receipts and labor charges—Specify .....	21	37 438	8 515	22.7	.2	X
9730	Advertising specialties (paper novelties, etc.) .....	25	71 772	3 570	5.0	.1	X
9810	Miscellaneous commodities .....	94	124 900	16 213	13.0	.4	X
9940	Rental and leasing receipts .....	46	39 682	6 310	15.9	.2	X
<b>421990</b>	<b>Other miscellaneous durable goods whse .....</b>	<b>1 379</b>	<b>X</b>	<b>3 700 167</b>	<b>X</b>	<b>100.0</b>	<b>40.9</b>
0100	New and used automobiles, motorcycles, etc. ....	10	5 722	1 043	18.2	.Z	X
0200	New and rebuilt automotive parts and supplies .....	69	388 407	65 350	16.8	1.8	15.5
0224	Accessories .....	69	388 407	65 350	16.8	1.8	X
0300	Tires and tubes .....	25	32 344	3 502	10.8	.1	X
0400	Household and lawn furniture .....	23	53 049	1 316	2.5	.Z	24.1
0413	Lawn furniture and equipment .....	23	53 049	1 316	2.5	.Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	57	123 545	18 589	15.0	.5	X
0520	Linens, domestics, curtains, and draperies .....	70	326 276	23 906	7.3	.6	X
0530	Flooring and floor coverings .....	10	9 681	960	9.9	.Z	40.9
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	10	9 681	459	4.7	.Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods) .....	10	9 681	459	4.7	.Z	X
0540	Other home furnishings .....	195	553 460	71 560	12.9	1.9	.3
0542	Mirrors, lamps, and picture frames .....	169	523 875	69 346	13.2	1.9	X
0620	Plywood and millwork .....	12	127 273	25 275	19.9	.7	X
0720	Roofing, siding, and insulation materials .....	27	25 971	3 627	14.0	.7	X
0740	Other construction materials .....	19	165 050	41 165	24.9	1.1	X
0800	Photographic equipment and supplies (excluding video) .....	129	195 512	14 529	7.4	.4	X
0900	Office equipment .....	130	513 803	82 463	16.1	2.2	X
0950	Computer software (packaged) .....	39	233 225	25 210	10.8	.7	X
0960	Restaurant and hotel equipment and supplies .....	9	35 030	8 757	25.0	.2	X
1000	Medical, hospital, and surgical supplies .....	9	64 216	12 842	20.0	.3	X
1050	Other professional equipment and supplies .....	9	64 216	6 416	10.0	.2	X
1140	Iron and steel wire and wire products .....	36	430 236	36 665	8.5	1.0	X
1150	Iron and steel pipe and tubing .....	9	219 027	43 803	20.0	1.2	X
1200	Copper and brass .....	17	31 252	307	1.0	.Z	X
1400	Electrical apparatus and equipment .....	150	351 401	44 502	12.7	1.2	X
1500	Electrical appliances, household .....	184	718 830	118 119	16.4	3.2	X
1600	Electronic parts and equipment, except communication .....	155	509 121	70 360	13.8	1.9	13.4
1618	Electronic parts and equipment, n.e.c. ....	153	500 940	69 785	13.9	1.9	X
1650	Communication equipment and supplies .....	14	40 008	10 008	25.0	.3	40.9
1651	Telephones .....	14	40 008	10 008	25.0	.3	X
1700	Hardware .....	223	832 206	103 636	12.5	2.8	11.8
1711	Hand tools (including power driven) .....	104	469 711	23 548	5.0	.6	X
1712	Bolts, nuts, rivets, and fasteners .....	101	333 682	66 232	19.8	1.8	X
1713	Cutlery .....	104	469 711	9 422	2.0	.3	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	54	226 274	13 747	6.1	.4	38.8
1813	Plumbing fixtures .....	29	137 604	8 392	6.1	.1	X
1818	Other plumbing and heating equipment and supplies .....	25	88 670	5 355	6.0	.2	X
1900	Warm air heating and air-conditioning equipment and supplies .....	57	239 024	24 527	10.3	.7	38.0
1912	Central air-conditioning (residential and commercial) .....	26	94 012	19 834	21.1	.5	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	29	136 831	4 366	3.2	.1	X
2000	Refrigeration equipment and supplies .....	8	85 797	8 492	9.9	.2	40.9
2011	Commercial refrigerators (reach-in and walk-in) .....	8	85 797	2 544	3.0	.1	X
2012	Unit coolers for commercial refrigerators .....	8	85 797	5 948	6.9	.2	X
2220	Garden machinery, equipment, and parts .....	77	221 580	11 983	5.4	.3	X
2320	General-purpose industrial machinery, equipment, and parts .....	60	220 447	30 814	14.0	.8	X
2330	Metalworking machinery, equipment, and parts .....	15	22 263	1 796	8.1	.Z	X
2450	Industrial containers and supplies .....	21	116 256	16 883	14.5	.5	X
2460	Other industrial supplies .....	19	98 346	9 290	9.4	.3	X
2520	Custodial (janitors') equipment and supplies .....	9	35 030	8 757	25.0	.2	X
2600	Aircraft and aeronautical equipment and supplies .....	9	64 216	3 211	5.0	.1	X
2700	Sporting and recreational goods and supplies .....	230	790 335	129 079	16.3	3.5	1.8
2714	Camping and fishing equipment and accessories .....	207	734 876	59 892	8.2	1.6	X
2715	Athletic equipment and accessories .....	207	734 876	15 218	2.1	.4	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	207	734 876	49 308	6.7	1.3	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>421990</b>	<b>Other miscellaneous durable goods whse—Con.</b>						
2800	Toys and hobby goods and supplies	159	530 654	56 871	10.7	1.5	22.2
2811	Video games and cartridges	74	405 964	52 300	12.9	1.4	X
2812	Other toys and games (including fireworks and children's vehicles)	77	113 625	1 933	1.7	.1	X
2813	Crafts and craft supplies	6	10 889	2 624	24.1	.1	X
3000	Jewelry, diamonds, gem stones, and watches	98	181 715	16 419	9.0	.4	X
3100	Musical instruments and supplies	64	120 890	117 119	96.9	3.2	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	203	747 827	711 603	95.2	19.2	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	151	323 574	237 340	73.4	6.4	X
3140	Prerecorded video tapes	450	154 504	74 932	48.5	2.0	X
3150	Other durable goods	486	1 458 749	1 054 094	72.3	28.5	39.7
3152	Luggage	113	231 814	138 727	59.8	3.7	X
3153	Works of art	57	193 665	23 395	12.1	.6	X
3154	Other durable goods, n.e.c.	392	1 130 817	891 970	78.9	24.1	X
3160	Fire extinguishers and fire safety equipment	72	118 312	111 771	94.5	3.0	X
3200	Printing and writing paper	25	32 344	3 404	10.5	.1	X
3300	Stationery, office supplies and greeting cards	46	127 167	14 975	11.8	.4	32.3
3315	Greeting cards	8	12 965	2 531	19.5	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	35	113 573	12 439	11.0	.3	X
3400	Industrial and personal services paper and plastics	8	82 657	6 009	7.3	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	34	253 062	22 844	9.0	.6	X
3600	Piece goods, knit and woven	15	40 730	2 411	5.9	.1	X
3800	Men's and boys' wear	134	307 795	15 232	4.9	.4	X
3900	Women's and children's wear	50	195 979	12 694	6.5	.3	X
4000	Footwear	23	32 355	2 714	8.4	.1	X
4100	Frozen foods (packaged)	30	50 515	5 525	10.9	.1	X
4800	Coffee, tea, and spices	18	163 188	1 623	1.0	.2	X
4830	Canned foods	17	59 113	7 298	12.3	.2	X
4860	Other grocery specialties	6	19 734	193	1.0	.2	X
5300	Plastics materials and basic shapes	145	310 335	39 064	12.6	1.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	15	94 106	8 805	9.4	.2	X
6000	Paint, paint supplies, and wallpaper	37	145 051	20 764	14.3	.6	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	44	56 400	4 197	7.4	.1	.8
6101	Books	15	9 301	1 629	17.5	.2	X
6120	Art goods (including novelties and souvenirs)	8	17 531	868	5.0	.2	X
9700	Service receipts and labor charges (including installed parts)	40	55 442	20 913	37.7	.6	29.6
9701	Labor charges for repair work	14	12 430	8 674	69.8	.2	X
9702	Parts installed in repair work	23	9 031	3 683	40.8	.1	X
9703	Other service receipts and labor charges—Specify	21	37 438	8 515	22.7	.2	X
9730	Advertising specialties (paper novelties, etc.)	25	71 772	3 570	5.0	.1	X
9810	Miscellaneous commodities	94	124 900	16 213	13.0	.4	X
9940	Rental and leasing receipts	46	39 682	6 310	15.9	.2	X
<b>4219901</b>	<b>Musical instruments &amp; supplies whse</b>	<b>64</b>	<b>X</b>	<b>120 890</b>	<b>X</b>	<b>100.0</b>	<b>72.7</b>
3100	Musical instruments and supplies	64	120 890	117 119	96.9	96.9	X
<b>4219902</b>	<b>Forest products (except lumber) whse</b>	<b>188</b>	<b>X</b>	<b>715 205</b>	<b>X</b>	<b>100.0</b>	<b>60.7</b>
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	188	715 205	703 109	98.3	98.3	X
<b>4219903</b>	<b>General merchandise (durable goods) whse</b>	<b>514</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
0100	New and used automobiles, motorcycles, etc.	9	D	D	D	D	X
0200	New and rebuilt automotive parts and supplies	69	D	D	D	D	D
0224	Accessories	69	D	D	D	D	X
0300	Tires and tubes	25	D	D	D	D	X
0400	Household and lawn furniture	23	D	D	D	D	D
0413	Lawn furniture and equipment	23	D	D	D	D	X
0500	Household china, glassware, crockery, and plastic housewares	57	D	D	D	D	X
0520	Linens, domestics, curtains, and draperies	53	D	D	D	D	X
0530	Flooring and floor coverings	10	D	D	D	D	D
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	10	D	D	D	D	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	10	D	D	D	D	X
0540	Other home furnishings	169	D	D	D	D	D
0542	Mirrors, lamps, and picture frames	169	D	D	D	D	X
0620	Plywood and millwork	11	D	D	D	D	X
0720	Roofing, siding, and insulation materials	24	D	D	D	D	X
0740	Other construction materials	18	D	D	D	D	X
0800	Photographic equipment and supplies (excluding video)	123	D	D	D	D	X
0900	Office equipment	127	D	D	D	D	X
0950	Computer software (packaged)	36	D	D	D	D	X
0960	Restaurant and hotel equipment and supplies	9	D	D	D	D	X
1000	Medical, hospital, and surgical supplies	9	D	D	D	D	X
1050	Other professional equipment and supplies	9	D	D	D	D	X
1140	Iron and steel wire and wire products	36	D	D	D	D	X
1150	Iron and steel pipe and tubing	9	D	D	D	D	X
1200	Copper and brass	17	D	D	D	D	X
1400	Electrical apparatus and equipment	128	D	D	D	D	X
1500	Electrical appliances, household	167	D	D	D	D	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4219903</b>	<b>General merchandise (durable goods) whsle—Con.</b>						
1600	Electronic parts and equipment, except communication	152	D	D	D	D	D
1618	Electronic parts and equipment, n.e.c.	152	D	D	D	D	X
1650	Communication equipment and supplies	14	D	D	D	D	D
1651	Telephones	14	D	D	D	D	X
1700	Hardware	204	D	D	D	D	D
1711	Hand tools (including power driven)	104	D	D	D	D	X
1712	Bolts, nuts, rivets, and fasteners	101	D	D	D	D	X
1713	Cutlery	104	D	D	D	D	X
1800	Plumbing and heating equipment and supplies (hydronics)	54	D	D	D	D	D
1813	Plumbing fixtures	29	D	D	D	D	X
1818	Other plumbing and heating equipment and supplies	25	D	D	D	D	X
1900	Warm air heating and air-conditioning equipment and supplies	55	D	D	D	D	D
1912	Central air-conditioning (residential and commercial)	26	D	D	D	D	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	29	D	D	D	D	X
2000	Refrigeration equipment and supplies	8	D	D	D	D	D
2011	Commercial refrigerators (reach-in and walk-in)	8	D	D	D	D	X
2012	Unit coolers for commercial refrigerators	8	D	D	D	D	X
2220	Garden machinery, equipment, and parts	77	D	D	D	D	X
2320	General-purpose industrial machinery, equipment, and parts	59	D	D	D	D	X
2330	Metalworking machinery, equipment, and parts	14	D	D	D	D	X
2450	Industrial containers and supplies	21	D	D	D	D	X
2460	Other industrial supplies	16	D	D	D	D	X
2520	Custodial (janitors') equipment and supplies	9	D	D	D	D	X
2600	Aircraft and aeronautical equipment and supplies	9	D	D	D	D	X
2700	Sporting and recreational goods and supplies	207	D	D	D	D	D
2714	Camping and fishing equipment and accessories	207	D	D	D	D	X
2715	Athletic equipment and accessories	207	D	D	D	D	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	207	D	D	D	D	X
2800	Toys and hobby goods and supplies	150	D	D	D	D	D
2811	Video games and cartridges	74	D	D	D	D	X
2812	Other toys and games (including fireworks and children's vehicles)	77	D	D	D	D	X
3000	Jewelry, diamonds, gem stones, and watches	94	D	D	D	D	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	26	D	D	D	D	X
3150	Other durable goods	83	D	D	D	D	D
3152	Luggage	42	D	D	D	D	X
3153	Works of art	26	D	D	D	D	X
3154	Other durable goods, n.e.c.	42	D	D	D	D	X
3200	Printing and writing paper	25	D	D	D	D	X
3300	Stationery, office supplies and greeting cards	35	D	D	D	D	D
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	35	D	D	D	D	X
3400	Industrial and personal services paper and plastics	7	D	D	D	D	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	29	D	D	D	D	X
3600	Piece goods, knit and woven	14	D	D	D	D	X
3800	Men's and boys' wear	117	D	D	D	D	X
3900	Women's and children's wear	43	D	D	D	D	X
4000	Footwear	20	D	D	D	D	X
4100	Frozen foods (packaged)	29	D	D	D	D	X
4800	Coffee, tea, and spices	18	D	D	D	D	X
4830	Canned foods	14	D	D	D	D	X
5300	Plastics materials and basic shapes	144	D	D	D	D	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	7	D	D	D	D	X
6000	Paint, paint supplies, and wallpaper	37	D	D	D	D	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	26	D	D	D	D	X
9700	Service receipts and labor charges (including installed parts)	22	D	D	D	D	D
9701	Labor charges for repair work	9	D	D	D	D	X
9702	Parts installed in repair work	22	D	D	D	D	X
9703	Other service receipts and labor charges—Specify	9	D	D	D	D	X
9730	Advertising specialties (paper novelties, etc.)	24	D	D	D	D	X
9810	Miscellaneous commodities	75	D	D	D	D	X
9940	Rental and leasing receipts	42	D	D	D	D	X
<b>4219904</b>	<b>Prerecorded media whsle</b>	<b>140</b>	<b>X</b>	<b>321 738</b>	<b>X</b>	<b>100.0</b>	<b>41.0</b>
2800	Toys and hobby goods and supplies	6	10 889	2 624	24.1	.8	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	124	268 021	230 050	85.8	71.5	X
3140	Prerecorded video tapes	44	144 846	74 847	51.7	23.3	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	17	11 068	2 485	22.5	.8	X
9810	Miscellaneous commodities	11	19 618	3 918	20.0	1.2	X
<b>42199041</b>	<b>Compact discs/prerecorded audio tapes, &amp; phonograph records whsle</b>	<b>124</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
2800	Toys and hobby goods and supplies	6	D	D	D	D	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	124	D	D	D	D	X
3140	Prerecorded video tapes	18	D	D	D	D	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	25	D	D	D	D	X
9810	Miscellaneous commodities	10	D	D	D	D	X
<b>42199042</b>	<b>Prerecorded video tapes whsle</b>	<b>16</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
3140	Prerecorded video tapes	16	D	D	D	D	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
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<b>4219905</b>	<b>Fire extinguishers &amp; fire safety equipment whole</b> .....	<b>72</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
3160	Fire extinguishers and fire safety equipment .....	72	D	D	D	D	X
<b>4219906</b>	<b>Other durable goods whole</b> .....	<b>401</b>	<b>X</b>	<b>1 010 358</b>	<b>X</b>	<b>100.0</b>	<b>33.6</b>
0520	Linens, domestics, curtains, and draperies .....	17	17 001	3 712	21.8	.4	X
0540	Other home furnishings .....	26	29 585	2 214	7.5	.2	X
0800	Photographic equipment and supplies (excluding video) .....	6	33 557	5 022	15.0	.5	X
1400	Electrical apparatus and equipment .....	19	37 707	3 675	9.7	.4	X
1500	Electrical appliances, household .....	13	42 782	6 067	14.2	.6	X
1700	Hardware .....	12	23 521	3 173	13.5	.3	X
2700	Sporting and recreational goods and supplies .....	22	55 084	4 655	8.5	.5	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) .....	15	32 622	8 494	26.0	.8	X
3140	Prerecorded video tapes .....	401	1 010 358	6	.8	Z	X
3150	Other durable goods .....	401	1 010 358	943 495	93.4	93.4	32.2
3152	Luggage .....	72	167 702	134 895	80.4	13.4	X
3153	Works of art .....	31	30 480	7 077	23.2	.7	X
3154	Other durable goods, n.e.c. ....	349	878 468	801 523	91.2	79.3	X
3300	Stationery, office supplies and greeting cards .....	8	12 965	2 531	19.5	.3	3.0
3315	Greeting cards .....	8	12 965	2 531	19.5	.3	X
3800	Men's and boys' wear .....	10	18 162	996	5.5	.1	X
9700	Service receipts and labor charges (including installed parts) .....	17	46 411	16 413	35.4	1.6	22.4
9703	Other service receipts and labor charges—Specify .....	12	35 998	8 243	22.9	.8	X
<b>422</b>	<b>Wholesale trade, nondurable goods</b> .....	<b>15 813</b>	<b>X</b>	<b>'210 280 732</b>	<b>X</b>	<b>100.0</b>	<b>72.8</b>
0100	New and used automobiles, motorcycles, etc. ....	8	23 857	443	1.9	Z	X
0200	New and rebuilt automotive parts and supplies .....	31	149 826	22 399	15.0	Z	8.9
0214	Brake parts (including fluid and all disk and drum parts) .....	8	17 054	506	3.0	Z	X
0215	Exhaust system parts .....	7	13 223	576	4.4	Z	X
0219	Engine parts, except electrical .....	10	20 390	2 795	13.7	Z	X
0224	Accessories .....	6	15 647	335	2.1	Z	X
0400	Household and lawn furniture .....	59	603 323	41 716	6.9	Z	8.5
0411	Upholstered furniture .....	19	124 347	16 819	13.5	Z	X
0412	Sleep furniture and equipment .....	19	279 274	7 088	2.5	Z	X
0413	Lawn furniture and equipment .....	23	271 350	5 548	2.0	Z	X
0414	Other furniture (including sleep sofas) .....	17	71 905	8 029	11.2	Z	X
0420	Office and business furniture .....	96	622 056	82 882	13.3	Z	6.9
0421	New office furniture (wooden and metal) .....	81	572 363	74 407	13.0	Z	X
0424	Used office and business furniture .....	16	12 316	1 507	12.2	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	192	563 682	58 966	10.5	Z	X
0520	Linens, domestics, curtains, and draperies .....	65	528 385	39 854	7.5	Z	6.5
0521	Bedspreads, blankets, and bedding .....	15	103 818	9 701	9.3	Z	X
0525	Other linens and domestics .....	18	280 318	10 857	3.9	Z	X
0530	Flooring and floor coverings .....	45	195 736	26 134	13.4	Z	21.1
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	38	182 603	20 338	11.1	Z	X
0540	Other home furnishings .....	237	6 887 451	201 305	2.9	.1	1.2
0541	Metal flatware and kitchen utensils .....	9	51 480	9 511	18.5	Z	X
0542	Mirrors, lamps, and picture frames .....	68	249 538	9 437	3.8	Z	X
0543	Home furnishings, n.e.c. ....	40	344 990	27 190	7.9	Z	X
0620	Plywood and millwork .....	32	407 517	50 537	12.4	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	12	60 611	6 592	10.9	Z	X
0720	Roofing, siding, and insulation materials .....	20	118 460	17 763	15.0	Z	11.9
0721	Roofing, except wood .....	16	110 009	15 724	14.3	Z	X
0740	Other construction materials .....	20	121 264	10 764	8.9	Z	25.9
0744	Construction materials, n.e.c. (including wire fence and construction paper) .....	7	37 341	5 067	13.6	Z	X
0800	Photographic equipment and supplies (excluding video) .....	87	505 636	25 224	5.0	Z	X
0900	Office equipment .....	72	337 763	39 538	11.7	Z	1.1
0913	Copying machines and equipment .....	41	293 031	34 764	11.9	Z	X
0920	New computer equipment .....	22	81 903	5 082	6.2	Z	8.8
0923	Computer printers .....	11	61 440	1 992	3.2	Z	X
0950	Computer software (packaged) .....	27	82 018	1 071	1.3	Z	X
0960	Restaurant and hotel equipment and supplies .....	89	3 868 512	247 927	6.4	.1	X
0970	Store machines and equipment .....	15	63 637	1 376	2.2	Z	X
1000	Medical, hospital, and surgical supplies .....	13	93 724	12 291	13.1	Z	9.0
1013	Other surgical, medical, and hospital supplies .....	8	19 529	4 104	21.0	Z	X
1040	Religious and school supplies .....	51	224 080	17 312	7.7	Z	17.6
1042	School supplies .....	24	145 675	14 433	9.9	Z	X
1100	Iron and steel products (semifinished) .....	10	79 251	3 933	5.0	Z	X
1120	Flat iron and steel products .....	38	225 772	38 361	17.0	Z	8.9
1123	Sheets (cold-rolled) .....	7	91 489	20 228	22.1	Z	X
1124	Sheets (hot-rolled) .....	7	28 347	4 014	14.2	Z	X
1140	Iron and steel wire and wire products .....	36	175 011	28 285	16.2	Z	2.6
1141	Wire (plain, coated, barbed, and twisted) .....	16	138 112	25 763	18.7	Z	X
1150	Iron and steel pipe and tubing .....	14	137 715	21 812	15.8	Z	7.1
1152	Tubing .....	12	136 675	21 674	15.9	Z	X
1200	Copper and brass .....	25	139 477	12 815	9.2	Z	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422</b>	<b>Wholesale trade, nondurable goods—Con.</b>						
1220	Aluminum shapes, forms, etc. ....	36	243 323	31 879	13.1	Z	24.8
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) .....	11	90 379	12 201	13.5	Z	X
1225	Foils .....	7	61 893	12 773	20.6	Z	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	13	140 904	25 481	18.1	Z	X
1400	Electrical apparatus and equipment .....	56	302 747	54 043	17.9	Z	14.4
1412	Switchgear and switchboard apparatus .....	21	785	41	5.2	Z	X
1416	Interior wiring (excluding conduit) .....	7	42 875	3 033	7.1	Z	X
1417	Exterior wiring and cable (excluding conduit) .....	12	215 230	46 107	21.4	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	21	785	7	.9	Z	X
1500	Electrical appliances, household .....	69	976 517	90 924	9.3	Z	6.6
1511	Televisions .....	13	642 105	16 036	2.5	Z	X
1512	Radios, stereos, and CD players .....	13	642 105	26 738	4.2	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) .....	9	18 712	2 475	13.2	Z	X
1600	Electronic parts and equipment, except communication .....	82	320 222	50 576	15.8	Z	20.4
1618	Electronic parts and equipment, n.e.c. ....	42	147 931	19 011	12.9	Z	X
1650	Communication equipment and supplies .....	19	112 945	11 878	10.5	Z	71.7
1651	Telephones .....	8	111 205	11 786	10.6	Z	X
1653	Other electrical communication equipment .....	8	537	5	.9	Z	X
1700	Hardware .....	221	3 425 800	271 344	7.9	.1	5.5
1711	Hand tools (including power driven) .....	92	795 126	126 584	15.9	.1	X
1712	Bolts, nuts, rivets, and fasteners .....	48	59 461	4 297	7.2	Z	X
1713	Cutlery .....	62	233 311	39 484	16.9	Z	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	54	596 028	82 608	13.9	Z	61.7
1811	Plastic pipe fittings and valves (excluding pipe and tubing) .....	18	166 378	12 816	7.7	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	24	300 081	17 020	5.7	Z	X
1813	Plumbing fixtures .....	19	146 632	16 873	11.5	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) .....	9	241	3	1.2	Z	X
1815	Boilers, radiators, and convectors .....	10	25 081	3 463	13.8	Z	X
1818	Other plumbing and heating equipment and supplies .....	26	218 449	29 190	13.4	Z	X
1900	Warm air heating and air-conditioning equipment and supplies .....	15	37 493	5 560	14.8	Z	72.8
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation .....	10	6 654	1 802	27.1	Z	X
2200	Farm machinery, equipment, and parts .....	7	27 270	5 761	21.1	Z	X
2220	Garden machinery, equipment, and parts .....	62	216 286	21 558	10.0	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	6	22 868	2 270	9.9	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	109	716 696	98 950	13.8	Z	10.4
2321	New pumps, compressors (air or gas), and equipment .....	12	41 915	4 714	11.2	Z	X
2326	New controlling, recording, and indicating instruments and access .....	29	318 521	49 292	15.5	Z	X
2327	All other new general-purpose industrial machinery and equipment .....	44	100 729	17 928	17.8	Z	X
2330	Metalworking machinery, equipment, and parts .....	11	31 778	3 550	11.2	Z	X
2340	Materials handling machinery, equipment, and parts .....	12	54 373	5 214	9.6	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	7	3 590 092	2 144 623	59.7	1.0	X
2360	Other industrial machinery, equipment, and parts .....	13	128 579	11 779	9.2	Z	50.8
2366	Other new industrial machinery and equipment .....	7	74 285	5 028	6.8	Z	X
2450	Industrial containers and supplies .....	39	266 487	50 700	19.0	Z	8.7
2454	Other industrial containers and supplies .....	36	230 830	48 822	21.2	Z	X
2460	Other industrial supplies .....	117	903 252	86 766	9.6	Z	4.4
2462	Abrasives and abrasive materials .....	11	69 321	14 306	20.6	Z	X
2466	Industrial supplies, n.e.c. ....	29	369 865	39 203	10.6	Z	X
2520	Custodial (janitors') equipment and supplies .....	89	539 153	63 129	11.7	Z	1.4
2521	Custodial equipment—power equipment .....	28	305 480	2 751	.9	Z	X
2522	Custodial equipment—nonpower equipment .....	28	305 480	593	.2	Z	X
2523	Custodial supplies .....	57	346 267	46 113	13.3	Z	X
2530	Laundry and dry-cleaning equipment and supplies .....	201	16 040 289	740 956	4.6	.4	X
2700	Sporting and recreational goods and supplies .....	213	954 229	132 881	13.9	.1	35.8
2714	Camping and fishing equipment and accessories .....	14	30 616	7 861	25.7	Z	X
2715	Athletic equipment and accessories .....	88	583 599	77 942	13.4	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	26	167 025	20 313	12.2	Z	X
2800	Toys and hobby goods and supplies .....	315	1 149 994	112 815	9.8	.1	10.2
2812	Other toys and games (including fireworks and children's vehicles) .....	62	296 557	27 638	9.3	Z	X
2813	Crafts and craft supplies .....	20	92 111	16 846	18.3	Z	X
2814	Other hobby goods and accessories .....	27	119 422	16 558	13.9	Z	X
2930	Recyclable paper and paperboard .....	25	304 471	45 097	14.8	Z	X
2940	Recyclable materials, except metal .....	10	26 235	500	1.9	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	128	176 219	24 419	13.9	Z	8.2
3014	Watches, clocks, and watch movements and cases .....	6	8 986	2 801	31.2	Z	X
3016	Other jewel, silverware, and plated ware (incl. jewel, where gemstones less than 50% of value, gold filled sterling, and costume jewel, and medallions) .....	50	83 495	11 060	13.2	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	45	145 664	11 934	8.2	Z	X
3140	Prerecorded video tapes .....	52	754 850	11 675	1.5	Z	X
3150	Other durable goods .....	8	13 157	1 647	12.5	Z	X
3200	Printing and writing paper .....	315	2 047 499	1 369 540	66.9	.7	60.0
3211	Roll newsprint and rotogravure paper .....	74	839 471	759 876	90.5	.4	X
3212	Fine roll paper .....	60	341 725	165 700	48.5	.1	X
3213	Other printing and writing paper .....	236	965 218	441 222	45.7	.2	X

See footnotes at end of table.



**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422</b>	<b>Wholesale trade, nondurable goods—Con.</b>						
3300	Stationery, office supplies and greeting cards	1 096	3 577 338	1 947 555	54.4	.9	30.5
3311	Business forms	565	1 062 723	618 538	57.1	.3	X
3312	Stationery, photocopy paper, and typing paper	420	1 312 137	296 362	22.6	.1	X
3313	Linked ribbons, carbon paper, pens and pencils	283	974 212	242 259	24.9	.1	X
3314	Toner and cartridges	237	442 620	51 359	11.6	.2	X
3315	Greeting cards	160	1 031 959	182 238	17.7	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	389	1 340 586	511 321	38.1	.2	X
3400	Industrial and personal services paper and plastics	1 445	47 417 351	5 960 865	12.6	2.8	6.6
3411	Paperboard and boxboard boxes	323	1 603 541	795 724	49.6	.4	X
3412	Paper dishes, cups, and napkins	253	3 789 827	637 230	16.8	.3	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	356	2 723 018	767 787	28.2	.4	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	282	3 656 940	1 402 659	38.4	.7	X
3415	Other industrial and personal service paper	180	1 279 278	478 602	37.4	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	1 197	54 997 568	9 067 173	16.5	4.3	4.9
3511	Prescription drugs	59	547 202	281 001	51.4	.1	X
3512	Nonprescription pharmaceuticals	222	4 513 100	996 680	22.1	.5	X
3513	Cosmetics	322	7 257 491	1 505 469	20.7	.7	X
3514	Perfumes	161	5 867 777	502 119	8.6	.2	X
3515	Other toiletries and druggists' sundries	460	10 999 289	2 714 316	24.7	1.3	X
3600	Piece goods, knit and woven	761	5 179 283	4 468 641	86.3	2.1	48.9
3611	Goods purchased grey and finished on contract	58	257 184	56 721	22.1	Z	X
3612	Cotton (including blends)	364	2 309 363	1 304 833	56.5	.6	X
3613	Synthetics (excluding synthetic knits)	334	2 404 926	1 472 363	61.2	.7	X
3614	Knit fabrics, n.e.c. (including double knit)	212	1 072 287	513 545	47.9	.2	X
3615	Woolen and worsted piece goods	171	951 120	324 316	34.1	.2	X
3616	Other piece goods	240	1 349 224	731 266	54.2	.3	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	245	1 149 041	565 577	49.2	.3	X
3800	Men's and boys' wear	1 067	4 955 297	2 734 212	55.2	1.3	48.5
3811	Men's and boys' suits, coats, and formal wear	250	1 098 563	592 366	53.9	.3	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans	566	2 581 813	1 203 522	46.6	.6	X
3813	Men's and boys' underwear and nightwear	89	888 864	244 204	27.5	.1	X
3814	Men's and boys' work clothing and uniforms	88	260 186	91 859	35.3	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	334	1 758 869	580 047	33.0	.3	X
3900	Women's and children's wear	1 602	8 493 715	5 297 687	62.4	2.5	42.2
3911	Infants' and children's wear (to size 6X)	414	1 737 442	706 386	40.7	.3	X
3912	Women's misses', and girls' dresses and blouses	675	3 656 858	2 066 223	56.5	1.0	X
3913	Women's, misses', and girls' suits and coats	250	1 433 305	359 559	25.1	.2	X
3914	Women's and misses' outerwear	277	1 566 188	410 194	26.2	.2	X
3915	Women's and misses' underwear and sleepwear	172	1 145 748	336 429	29.4	.6	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)	522	2 891 525	1 348 019	46.6	.6	X
4000	Footwear	527	5 305 123	3 732 855	70.4	1.8	50.6
4011	All athletic footwear	141	2 431 590	1 180 324	48.5	.6	X
4012	Infants' footwear	70	606 455	49 856	8.2	Z	X
4013	Other women's, misses', and girls' footwear	267	2 551 971	1 896 705	74.3	.9	X
4014	Other men's and boy's footwear	210	1 280 009	456 620	35.7	.2	X
4015	Shoe accessories	36	352 865	116 068	32.9	.1	X
4100	Frozen foods (packaged)	1 943	83 890 145	23 943 839	28.5	11.4	57.7
4111	Dinners (frozen)	776	51 683 589	3 280 129	6.3	1.6	X
4112	Fish and seafoods (frozen packaged)	888	49 198 532	2 340 319	4.8	1.1	X
4113	Vegetables (frozen)	948	59 283 188	5 073 438	8.6	2.4	X
4114	Fruits and fruit juices (frozen)	831	51 067 258	2 411 848	4.7	1.1	X
4115	Meat (frozen packaged)	787	33 636 389	3 173 282	9.4	1.5	X
4116	Frozen baked goods	1 097	58 391 798	3 194 319	5.5	1.5	X
4117	Other frozen foods (except frozen dairy products)	803	47 986 066	4 469 579	9.3	2.1	X
4200	Dairy products (excluding dried or canned)	1 214	64 440 624	6 726 699	10.4	3.2	58.5
4211	Butter	484	32 920 823	942 312	2.9	.4	X
4212	Cheese	774	46 193 602	2 344 291	5.1	1.1	X
4213	Milk and cream, except raw	207	4 335 160	233 395	5.4	.1	X
4214	Ice cream	536	38 216 534	1 564 576	4.1	.7	X
4215	Raw milk	44	1 333 299	70 965	5.3	Z	X
4216	Other dairy products	606	35 873 081	1 571 109	4.4	.7	X
4300	Poultry and poultry products	765	31 557 792	4 331 626	13.7	2.1	2.2
4311	Dressed poultry killed on location	158	3 343 363	569 877	17.0	.3	X
4312	Eggs	119	2 074 793	314 394	15.2	.2	X
4313	Live poultry	17	249 911	153 766	61.5	.1	X
4314	Other poultry (excluding frozen packaged)	266	9 181 398	1 574 019	17.1	.7	X
4400	Confectionery	1 112	50 442 316	5 548 296	11.0	2.6	6.8
4411	Candy	364	7 391 991	2 000 293	27.1	1.0	X
4412	Chewing gum	126	1 730 397	152 709	8.8	.1	X
4413	Nuts	278	6 520 495	923 037	14.2	.4	X
4414	Chips and popcorn	597	35 101 794	1 956 454	5.6	.9	X
4415	Other confections	172	2 390 167	191 244	8.0	.1	X
4500	Fish and seafoods (excluding canned and frozen packaged)	399	18 601 367	1 353 339	7.3	.6	X
4600	Meat and meat products (fresh and unpackage)	1 020	40 429 038	5 086 846	12.6	2.4	52.2
4611	Beef (not killed on location)	482	21 691 344	1 426 524	6.6	.7	X
4612	Veal (not killed on location)	71	1 566 455	58 907	3.8	Z	X
4613	Lamb and mutton (not killed on location)	49	950 991	52 099	5.5	Z	X
4614	Pork (not killed on location)	276	7 661 515	1 064 403	13.9	.5	X
4615	Sausage and prepared meats made on location	100	3 163 508	215 744	6.8	.1	X
4616	Sausage and prepared meats not made on location	319	7 434 913	1 174 918	15.8	.6	X
4618	Other meat products	246	10 092 353	1 073 012	10.6	.5	X
4700	Fresh fruits and vegetables	896	24 920 285	6 487 983	26.0	3.1	18.1
4711	Fresh fruits	665	22 696 822	4 187 886	18.5	2.0	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.)	73	1 067 334	258 683	24.2	.1	X
4713	Other fresh vegetables	369	4 356 611	1 951 843	44.8	.9	X

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
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<b>422</b>	<b>Wholesale trade, nondurable goods—Con.</b>						
4800	Coffee, tea, and spices .....	1 052	53 633 995	2 917 736	5.4	1.4	50.1
4811	Coffee .....	532	23 643 022	743 793	3.1	.4	X
4812	Tea .....	589	34 547 683	586 145	1.7	.3	X
4813	Spices .....	628	36 814 279	1 587 730	4.3	.8	X
4820	Bread and baked goods .....	943	26 194 958	3 171 550	12.1	1.5	43.2
4821	Breads and rolls .....	367	9 906 840	669 152	6.8	.3	X
4822	Cookies, cakes, and other baked goods .....	787	23 311 226	2 502 072	10.7	1.2	X
4830	Canned foods .....	1 450	75 626 909	17 992 676	23.8	8.6	52.1
4831	Canned and bottled fruits, vegetables, and juices .....	1 224	65 863 162	10 634 293	16.1	5.1	X
4832	Canned and bottled baby foods .....	362	25 900 203	644 280	2.5	.3	X
4833	Canned meats .....	476	32 554 126	1 054 858	3.2	.5	X
4834	Canned fish and seafoods .....	742	48 637 140	1 779 795	3.7	.8	X
4835	Canned milk .....	264	20 662 747	459 916	2.2	.2	X
4836	Other canned foods .....	705	47 554 527	3 416 706	7.2	1.6	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	449	19 438 336	2 596 260	13.4	1.2	X
4850	Soft drinks and bottled water .....	939	54 336 553	2 282 702	4.2	1.1	56.7
4851	Soft drinks, packaged .....	534	21 956 467	1 047 282	4.8	.5	X
4852	Soft drinks, pre and post mix bulk .....	99	8 845 570	249 520	2.8	.1	X
4853	Bottled water .....	640	42 751 288	985 035	2.3	.5	X
4860	Other grocery specialties .....	1 900	81 919 319	20 520 745	25.1	9.8	52.8
4861	Pasta .....	891	56 135 949	2 037 033	3.6	1.0	X
4862	Breakfast cereals .....	688	44 358 745	2 050 070	4.6	1.0	X
4863	Cooking oils and margarine .....	679	35 731 242	1 908 588	5.3	.9	X
4864	Flour .....	349	17 106 767	684 529	4.0	.3	X
4865	Pickles, preserves, jellies, jams, and sauces .....	959	59 941 929	2 588 633	4.3	1.2	X
4866	Sugar, refined .....	448	27 009 599	1 751 450	6.5	.8	X
4867	Pet foods .....	601	40 674 850	1 694 064	4.2	.8	X
4868	Grocery specialties, n.e.c. ....	1 034	45 502 491	7 804 353	17.2	3.7	X
4900	Grain and beans .....	463	31 934 235	13 386 420	41.9	6.4	14.4
4911	Corn (for grain) .....	82	14 385 841	6 378 010	44.3	3.0	X
4912	Oats and barley .....	32	433 400	78 116	18.0	Z	X
4913	Wheat .....	63	982 793	146 265	14.9	.1	X
4914	Sorghum (for grain) .....	33	13 566 630	681 055	5.0	.3	X
4915	Soybeans .....	106	12 922 434	2 598 490	20.1	1.2	X
4916	Other grain and beans (rice and edible and inedible beans) .....	76	11 218 453	3 241 289	28.9	1.5	X
5000	Cattle, hogs, sheep, and goats .....	965	15 524 684	15 266 874	98.3	7.3	70.7
5011	Cattle .....	895	15 146 654	13 644 901	90.1	6.5	X
5012	Hogs .....	525	7 639 901	1 191 597	15.6	.6	X
5013	Sheep .....	381	5 619 153	310 444	5.5	.1	X
5014	Goats .....	277	3 385 906	119 310	3.5	.1	X
5100	Hides, skins, and pelts .....	37	249 479	201 507	80.8	.1	X
5120	Leaf tobacco .....	212	1 599 627	1 577 115	98.6	.8	67.4
5121	Leaf tobacco stemmed and re-dried at this location .....	15	120 662	120 664	100.0	.1	X
5122	All other leaf tobacco .....	196	1 444 531	1 439 232	99.6	.7	X
5130	Wool, wool tops, and mohair .....	20	60 543	53 675	88.7	Z	X
5140	Other farm products, inedible .....	198	5 740 052	1 927 781	33.6	.9	72.3
5142	Horses, mules, and donkeys .....	135	1 705 601	432 329	25.3	.2	X
5143	Farm products, n.e.c. ....	65	4 053 379	1 494 778	36.9	.7	X
5200	Raw cotton .....	57	797 171	698 433	87.6	.3	X
5300	Plastics materials and basic shapes .....	916	5 083 321	3 456 670	68.0	1.6	39.2
5311	Plastic pipes, rods, tubes, and shapes .....	213	1 119 736	691 200	61.7	.3	X
5312	High pressure laminates .....	40	244 115	64 603	26.5	Z	X
5313	Plastics raw materials .....	208	1 534 617	1 044 915	68.1	.5	X
5314	Other plastics materials and basic shapes .....	381	2 055 104	1 517 358	73.8	.7	X
5320	Industrial gases (welding, etc.) .....	14	75 362	72 616	96.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	1 160	25 373 892	3 626 933	14.3	1.7	8.5
5331	Gasses, compressed and liquified, except L.P. ....	16	24 426	19 764	80.9	Z	X
5332	Alkalies and chlorine .....	53	129 361	15 937	12.3	Z	X
5334	Organic fibers .....	24	77 668	60 055	77.3	Z	X
5335	Detergents and soaps .....	369	19 221 140	1 142 944	5.9	.5	X
5336	Sanitation chemicals, polishes, and waxes .....	111	296 719	106 012	35.7	.1	X
5338	Wood chemicals, naval stores, and gum .....	8	44 295	28 702	64.8	Z	X
5341	Insecticides, nonagricultural .....	23	59 900	25 504	42.6	Z	X
5342	Adhesives, sealants, and glues .....	168	989 119	228 491	23.1	.1	X
5343	Explosives .....	6	15 757	15 804	100.0	Z	X
5344	Other chemicals and allied products .....	565	2 948 512	1 858 758	63.0	.9	X
5400	Petroleum products .....	266	7 857 331	6 643 046	84.5	3.2	63.3
5411	Aviation gasoline .....	17	2 065 474	2 032 853	98.4	1.0	X
5412	Motor gasoline .....	123	4 990 125	1 440 461	28.9	.7	X
5414	Jet fuel (naphtha or kerosine type) .....	26	4 023 169	254 789	6.3	.1	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) .....	102	2 991 552	1 237 091	41.4	.6	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	72	4 367 746	578 610	13.2	.3	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.) .....	23	1 062 480	845 660	79.6	.4	X
5418	Lubricating oil and greases .....	152	405 166	201 800	49.8	.1	X
5420	Liquified petroleum gases (excluding natural gas) .....	12	97 074	68 766	70.8	Z	X
5500	Crude oil .....	15	5 428 498	3 020 301	55.6	1.4	X
5600	Beer and ale .....	75	1 021 053	227 537	22.3	.1	X
5700	Wines and distilled alcoholic beverages .....	200	4 199 494	1 998 206	47.6	1.0	32.2
5711	Wines .....	162	1 286 851	713 492	55.4	.3	X
5712	Distilled liquor (including premixed alcoholic drinks) .....	85	1 748 294	1 257 820	71.9	.6	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422</b>	<b>Wholesale trade, nondurable goods—Con.</b>						
5800	Farm supplies	307	13 336 014	3 339 503	25.0	1.6	9.6
5811	Hay, straw, and alfalfa	47	1 718 290	89 728	5.2	1	X
5812	Feeds (poultry and livestock) not mixed on location	80	2 340 001	255 965	10.9	1.1	X
5813	Prepared feeds (poultry and livestock) mixed on location	21	1 302 650	36 297	2.8	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners	23	81 186	45 450	56.0	Z	X
5815	Insecticides, fungicides, and pesticides	39	302 855	99 577	32.9	Z	X
5816	Other agricultural chemicals and fertilizers	81	1 775 049	1 658 772	93.4	.8	X
5817	Seeds and bulbs	50	10 355 579	1 006 651	9.7	.5	X
5818	Other farm supplies (including harness and saddlery equipment)	39	241 131	106 111	44.0	.1	X
5900	Tobacco and tobacco products	104	1 018 179	93 290	9.2	Z	2.0
5911	Cigars	22	55 249	1 718	3.1	Z	X
5912	Cigarettes	28	61 408	53 126	86.5	Z	X
5913	Other tobacco products (excluding leaf)	27	179 738	18 126	10.1	Z	X
6000	Paint, paint supplies, and wallpaper	277	1 486 994	920 814	61.9	.4	35.6
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	110	578 236	264 088	45.7	.1	X
6012	Industrial/OEM coatings (coatings applied by original manufacturers to products during manufacturing)	54	175 354	101 590	57.9	Z	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings)	33	117 861	51 541	43.7	Z	X
6014	Paint supplies	109	773 455	438 715	56.7	.2	X
6015	Wallpaper	40	135 858	36 897	27.2	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	496	3 146 008	2 530 595	80.4	1.2	23.1
6101	Books	294	1 756 809	1 368 554	77.9	.7	X
6102	Other periodicals, newspapers, and miscellaneous printed materials	139	1 415 094	1 140 432	80.6	.5	X
6110	Flowers and florists' supplies	294	899 698	628 318	69.8	.3	X
6120	Art goods (including novelties and souvenirs)	829	2 527 892	1 425 350	56.4	.7	44.4
6121	Art materials	178	734 925	196 381	26.7	.1	X
6122	Novelties and souvenirs	722	1 832 046	1 220 896	66.6	.6	X
6130	Textile bags, bagging, and burlap	112	235 215	77 614	33.0	Z	X
6150	Nondurable goods, n.e.c.	808	3 923 109	3 464 422	88.3	1.6	X
9700	Service receipts and labor charges (including installed parts)	267	3 088 644	472 437	15.3	.2	7.3
9701	Labor charges for repair work	44	270 264	6 877	2.5	Z	X
9702	Parts installed in repair work	46	110 930	1 784	1.6	Z	X
9703	Other service receipts and labor charges—Specify	129	978 447	215 510	22.0	.1	X
9720	Receipts for service contracts	50	44 807	4 792	10.7	Z	X
9730	Advertising specialties (paper novelties, etc.)	114	264 034	42 124	16.0	Z	X
9740	Receipts for installing equipment	23	7 689	570	7.4	Z	X
9810	Miscellaneous commodities	704	17 637 532	1 611 764	9.1	.8	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	11	154 016	14 370	9.3	Z	X
9940	Rental and leasing receipts	52	1 181 586	24 745	2.1	Z	X
9970	Receipts for printing or photocopying performed at this establishment	8	8 211	314	3.8	Z	X
<b>4221</b>	<b>Paper &amp; paper product whsle</b>	<b>1 566</b>	<b>X</b>	<b>7 602 771</b>	<b>X</b>	<b>100.0</b>	<b>78.1</b>
0420	Office and business furniture	85	581 974	76 106	13.1	1.0	5.2
0421	New office furniture (wooden and metal)	81	572 363	74 407	13.0	1.0	X
0424	Used office and business furniture	16	12 316	1 507	12.2	Z	X
0500	Household china, glassware, crockery, and plastic housewares	12	114 338	10 596	9.3	.1	X
0540	Other home furnishings	18	162 878	12 432	7.6	.2	4.0
0542	Mirrors, lamps, and picture frames	8	106 310	2 698	2.5	Z	X
0543	Home furnishings, n.e.c.	9	106 193	4 510	4.2	.1	X
0800	Photographic equipment and supplies (excluding video)	6	44 220	2 095	4.7	Z	X
0900	Office equipment	46	299 775	36 022	12.0	.5	1.0
0913	Copying machines and equipment	41	293 031	34 764	11.9	.5	X
0920	New computer equipment	14	74 357	2 318	3.1	Z	10.3
0923	Computer printers	11	61 440	1 992	3.2	Z	X
0950	Computer software (packaged)	25	81 164	1 054	1.3	Z	X
0960	Restaurant and hotel equipment and supplies	36	336 739	25 873	7.7	.3	X
1040	Religious and school supplies	19	101 320	10 256	10.1	.1	.2
1042	School supplies	19	101 320	10 256	10.1	.1	X
1500	Electrical appliances, household	8	130 727	12 352	9.4	.2	X
1700	Hardware	9	39 528	7 706	19.5	.1	X
2450	Industrial containers and supplies	16	133 137	31 473	23.6	.4	2.0
2454	Other industrial containers and supplies	15	132 590	31 347	23.6	.4	X
2460	Other industrial supplies	38	129 989	10 611	8.2	.1	X
2520	Custodial (janitors') equipment and supplies	41	368 932	40 614	11.0	.5	1.3
2521	Custodial equipment—power equipment	18	293 767	2 153	.7	Z	X
2522	Custodial equipment—nonpower equipment	18	293 767	41	Z	Z	X
2523	Custodial supplies	36	305 877	37 759	12.3	.5	X
2800	Toys and hobby goods and supplies	31	314 119	23 311	7.4	.3	X
3200	Printing and writing paper	278	1 798 388	1 359 392	75.6	17.9	72.5
3211	Roll newsprint and rotogravure paper	72	838 118	759 837	90.7	10.0	X
3212	Fine roll paper	60	341 725	165 700	48.5	2.2	X
3213	Other printing and writing paper	214	917 345	433 855	47.3	5.7	X
3300	Stationery, office supplies and greeting cards	807	2 390 070	1 802 275	75.4	23.7	46.7
3311	Business forms	549	1 029 855	611 989	59.4	8.1	X
3312	Stationery, photocopy paper, and typing paper	256	1 008 104	281 264	27.9	3.7	X
3313	Inked ribbons, carbon paper, pens and pencils	155	851 437	234 244	27.5	3.1	X
3314	Toner and cartridges	111	322 604	47 593	14.8	.6	X
3315	Greeting cards	91	398 393	136 519	34.3	1.8	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	365	1 270 582	490 665	38.6	6.5	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4221</b>	<b>Paper &amp; paper product whse—Con.</b>						
3400	Industrial and personal services paper and plastics .....	702	4 339 589	3 802 915	87.6	50.0	63.3
3411	Paperboard and boxboard boxes .....	306	1 527 711	781 211	51.1	10.3	X
3412	Paper dishes, cups, and napkins .....	174	1 875 812	556 005	29.6	7.3	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	270	1 439 591	718 668	49.9	9.5	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	230	2 134 795	1 292 492	60.5	17.0	X
3415	Other industrial and personal service paper .....	163	985 253	454 528	46.1	6.0	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	15	150 091	17 760	11.8	.2	40.7
3515	Other toiletries and druggists' sundries .....	8	108 004	12 698	11.8	.2	X
4100	Frozen foods (packaged) .....	10	69 133	9 474	13.7	.1	78.1
4116	Frozen baked goods .....	7	36 335	5 132	14.1	.1	X
4830	Canned foods .....	6	159 054	16 249	10.2	.2	11.0
4831	Canned and bottled fruits, vegetables, and juices .....	6	159 054	11 095	7.0	.1	X
4860	Other grocery specialties .....	23	122 193	24 453	20.0	.3	25.2
4861	Pasta .....	6	67 010	1 493	2.2	Z	X
4862	Breakfast cereals .....	6	67 010	991	1.5	Z	X
4863	Cooking oils and margarine .....	6	67 010	991	1.5	Z	X
4864	Flour .....	10	79 129	4 888	6.2	.1	X
4865	Pickles, preserves, jellies, jams, and sauces .....	12	91 029	7 723	8.5	.1	X
4868	Grocery specialties, n.e.c. ....	10	84 933	8 148	9.6	.1	X
5300	Plastics materials and basic shapes .....	45	181 508	36 337	20.0	.5	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	36	315 174	22 095	7.0	.3	46.5
5335	Detergents and soaps .....	19	93 163	17 809	19.1	.2	X
5342	Adhesives, sealants, and glues .....	18	222 011	4 286	1.9	.1	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	37	171 513	12 838	7.5	.2	X
6120	Art goods (including novelties and souvenirs) .....	43	323 569	28 034	8.7	.4	30.4
6121	Art materials .....	11	203 498	3 972	2.0	.1	X
6122	Novelties and souvenirs .....	35	118 679	23 824	20.1	.3	X
6150	Nondurable goods, n.e.c. ....	6	74 345	22 562	30.3	.3	X
9700	Service receipts and labor charges (including installed parts) .....	26	119 656	34 710	29.0	.5	11.1
9701	Labor charges for repair work .....	16	63 887	2 589	4.1	Z	X
9702	Parts installed in repair work .....	11	31 640	867	2.7	Z	X
9703	Other service receipts and labor charges—Specify .....	7	52 974	30 266	57.1	.4	X
9720	Receipts for service contracts .....	7	12 834	291	2.3	Z	X
9730	Advertising specialties (paper novelties, etc.) .....	8	49 044	12 121	24.7	.2	X
9810	Miscellaneous commodities .....	108	398 138	54 198	13.6	.7	X
9970	Receipts for printing or photocopying performed at this establishment .....	8	8 211	314	3.8	Z	X
<b>42211</b>	<b>Printing &amp; writing paper whse .....</b>	<b>177</b>	<b>X</b>	<b>1 378 150</b>	<b>X</b>	<b>100.0</b>	<b>84.0</b>
0420	Office and business furniture .....	7	8 658	1 382	16.0	.1	35.7
0421	New office furniture (wooden and metal) .....	7	8 658	1 382	16.0	.1	X
3200	Printing and writing paper .....	177	1 378 150	1 321 758	95.9	95.9	78.1
3211	Roll newsprint and rotogravure paper .....	67	826 665	758 642	91.8	55.0	X
3212	Fine roll paper .....	51	311 669	165 179	53.0	12.0	X
3213	Other printing and writing paper .....	120	529 109	397 937	75.2	28.9	X
3300	Stationery, office supplies and greeting cards .....	34	69 072	17 822	25.8	1.3	78.7
3311	Business forms .....	24	18 507	3 395	18.3	.2	X
3312	Stationery, photocopy paper, and typing paper .....	12	27 964	9 737	34.8	.7	X
3313	Inked ribbons, carbon paper, pens and pencils .....	8	3 328	158	4.7	Z	X
3314	Toner and cartridges .....	8	5 911	227	3.8	Z	X
3315	Greeting cards .....	7	36 449	3 896	10.7	.3	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	12	16 844	409	2.4	Z	X
3400	Industrial and personal services paper and plastics .....	14	119 171	24 313	20.4	1.8	71.9
3411	Paperboard and boxboard boxes .....	9	114 716	6 889	6.0	.5	X
3412	Paper dishes, cups, and napkins .....	7	103 982	6 835	6.6	.5	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	6	101 302	2 021	2.0	.1	X
9810	Miscellaneous commodities .....	6	38 831	5 897	15.2	.4	X
<b>422110</b>	<b>Printing &amp; writing paper whse .....</b>	<b>177</b>	<b>X</b>	<b>1 378 150</b>	<b>X</b>	<b>100.0</b>	<b>84.0</b>
0420	Office and business furniture .....	7	8 658	1 382	16.0	.1	35.7
0421	New office furniture (wooden and metal) .....	7	8 658	1 382	16.0	.1	X
3200	Printing and writing paper .....	177	1 378 150	1 321 758	95.9	95.9	78.1
3211	Roll newsprint and rotogravure paper .....	67	826 665	758 642	91.8	55.0	X
3212	Fine roll paper .....	51	311 669	165 179	53.0	12.0	X
3213	Other printing and writing paper .....	120	529 109	397 937	75.2	28.9	X
3300	Stationery, office supplies and greeting cards .....	34	69 072	17 822	25.8	1.3	78.7
3311	Business forms .....	24	18 507	3 395	18.3	.2	X
3312	Stationery, photocopy paper, and typing paper .....	12	27 964	9 737	34.8	.7	X
3313	Inked ribbons, carbon paper, pens and pencils .....	8	3 328	158	4.7	Z	X
3314	Toner and cartridges .....	8	5 911	227	3.8	Z	X
3315	Greeting cards .....	7	36 449	3 896	10.7	.3	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	12	16 844	409	2.4	Z	X
3400	Industrial and personal services paper and plastics .....	14	119 171	24 313	20.4	1.8	71.9
3411	Paperboard and boxboard boxes .....	9	114 716	6 889	6.0	.5	X
3412	Paper dishes, cups, and napkins .....	7	103 982	6 835	6.6	.5	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	6	101 302	2 021	2.0	.1	X
9810	Miscellaneous commodities .....	6	38 831	5 897	15.2	.4	X

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**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

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		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42212</b>	<b>Stationery &amp; office supplies whsle</b>	<b>735</b>	<b>X</b>	<b>2 201 547</b>	<b>X</b>	<b>100.0</b>	<b>71.7</b>
0420	Office and business furniture	74	563 705	74 532	13.2	3.4	4.5
0421	New office furniture (wooden and metal)	74	563 705	73 025	13.0	3.3	X
0424	Used office and business furniture	16	12 316	1 507	12.2	.1	X
0500	Household china, glassware, crockery, and plastic housewares	9	105 005	7 917	7.5	.4	X
0540	Other home furnishings	16	161 793	12 229	7.6	.6	3.7
0542	Mirrors, lamps, and picture frames	8	106 310	2 698	2.5	.1	X
0543	Home furnishings, n.e.c.	9	106 193	4 510	4.2	.2	X
0900	Office equipment	41	293 031	34 764	11.9	1.6	.9
0913	Copying machines and equipment	41	293 031	34 764	11.9	1.6	X
0920	New computer equipment	13	73 742	2 288	3.1	.1	8.7
0923	Computer printers	11	61 440	1 992	3.2	.1	X
0950	Computer software (packaged)	23	78 330	423	.5	Z	X
0960	Restaurant and hotel equipment and supplies	11	64 083	620	1.0	Z	X
1040	Religious and school supplies	19	101 320	10 256	10.1	.5	.2
1042	School supplies	19	101 320	10 256	10.1	.5	X
1500	Electrical appliances, household	6	129 642	12 180	9.4	.6	X
2460	Other industrial supplies	7	40 511	2 262	5.6	.1	X
2800	Toys and hobby goods and supplies	31	314 119	23 311	7.4	1.1	X
3200	Printing and writing paper	77	296 677	26 362	8.9	1.2	66.3
3213	Other printing and writing paper	75	293 865	24 822	8.4	1.1	X
3300	Stationery, office supplies and greeting cards	735	2 201 547	1 772 373	80.5	80.5	41.0
3311	Business forms	500	929 473	602 898	64.9	27.4	X
3312	Stationery, photocopy paper, and typing paper	235	960 276	269 000	28.0	12.2	X
3313	Inked ribbons, carbon paper, pens and pencils	145	847 584	234 008	27.6	10.6	X
3314	Toner and cartridges	104	316 693	47 366	15.0	2.2	X
3315	Greeting cards	81	343 634	131 291	38.2	6.0	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	331	1 201 293	487 809	40.6	22.2	X
3400	Industrial and personal services paper and plastics	34	197 344	35 220	17.8	1.6	46.5
3411	Paperboard and boxboard boxes	10	80 099	14 061	17.6	.6	X
3412	Paper dishes, cups, and napkins	11	93 354	11 984	12.8	.5	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	8	29 543	4 678	15.8	.2	X
3415	Other industrial and personal service paper	11	12 806	4 496	35.1	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	8	108 004	12 698	11.8	.6	54.7
3515	Other toiletries and druggists' sundries	8	108 004	12 698	11.8	.6	X
5300	Plastics materials and basic shapes	8	28 814	4 073	14.1	.2	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	29	157 345	12 137	7.7	.6	X
6120	Art goods (including novelties and souvenirs)	41	318 652	27 796	8.7	1.3	28.5
6121	Art materials	11	203 498	3 972	2.0	.2	X
6122	Novelties and souvenirs	35	118 679	23 824	20.1	1.1	X
9700	Service receipts and labor charges (including installed parts)	23	116 861	33 722	28.9	1.5	10.5
9701	Labor charges for repair work	16	63 887	2 589	4.1	.1	X
9702	Parts installed in repair work	11	31 640	867	2.7	Z	X
9703	Other service receipts and labor charges—Specify	7	52 974	30 266	57.1	1.4	X
9720	Receipts for service contracts	7	12 834	291	2.3	Z	X
9730	Advertising specialties (paper novelties, etc.)	6	48 522	12 021	24.8	.5	X
9810	Miscellaneous commodities	65	273 107	33 128	12.1	1.5	X
9970	Receipts for printing or photocopying performed at this establishment	7	7 418	243	3.3	Z	X
<b>422120</b>	<b>Stationery &amp; office supplies whsle</b>	<b>735</b>	<b>X</b>	<b>2 201 547</b>	<b>X</b>	<b>100.0</b>	<b>71.7</b>
0420	Office and business furniture	74	563 705	74 532	13.2	3.4	4.5
0421	New office furniture (wooden and metal)	74	563 705	73 025	13.0	3.3	X
0424	Used office and business furniture	16	12 316	1 507	12.2	.1	X
0500	Household china, glassware, crockery, and plastic housewares	9	105 005	7 917	7.5	.4	X
0540	Other home furnishings	16	161 793	12 229	7.6	.6	3.7
0542	Mirrors, lamps, and picture frames	8	106 310	2 698	2.5	.1	X
0543	Home furnishings, n.e.c.	9	106 193	4 510	4.2	.2	X
0900	Office equipment	41	293 031	34 764	11.9	1.6	.9
0913	Copying machines and equipment	41	293 031	34 764	11.9	1.6	X
0920	New computer equipment	13	73 742	2 288	3.1	.1	8.7
0923	Computer printers	11	61 440	1 992	3.2	.1	X
0950	Computer software (packaged)	23	78 330	423	.5	Z	X
0960	Restaurant and hotel equipment and supplies	11	64 083	620	1.0	Z	X
1040	Religious and school supplies	19	101 320	10 256	10.1	.5	.2
1042	School supplies	19	101 320	10 256	10.1	.5	X
1500	Electrical appliances, household	6	129 642	12 180	9.4	.6	X
2460	Other industrial supplies	7	40 511	2 262	5.6	.1	X
2800	Toys and hobby goods and supplies	31	314 119	23 311	7.4	1.1	X
3200	Printing and writing paper	77	296 677	26 362	8.9	1.2	66.3
3213	Other printing and writing paper	75	293 865	24 822	8.4	1.1	X
3300	Stationery, office supplies and greeting cards	735	2 201 547	1 772 373	80.5	80.5	41.0
3311	Business forms	500	929 473	602 898	64.9	27.4	X
3312	Stationery, photocopy paper, and typing paper	235	960 276	269 000	28.0	12.2	X
3313	Inked ribbons, carbon paper, pens and pencils	145	847 584	234 008	27.6	10.6	X
3314	Toner and cartridges	104	316 693	47 366	15.0	2.2	X
3315	Greeting cards	81	343 634	131 291	38.2	6.0	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	331	1 201 293	487 809	40.6	22.2	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422120</b>	<b>Stationery &amp; office supplies whsle—Con.</b>						
3400	Industrial and personal services paper and plastics	34	197 344	35 220	17.8	1.6	46.5
3411	Paperboard and boxboard boxes	10	80 099	14 061	17.6	.6	X
3412	Paper dishes, cups, and napkins	11	93 354	11 984	12.8	.5	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	8	29 543	4 678	15.8	.2	X
3415	Other industrial and personal service paper	11	12 806	4 496	35.1	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	8	108 004	12 698	11.8	.6	54.7
3515	Other toiletries and druggists' sundries	8	108 004	12 698	11.8	.6	X
5300	Plastics materials and basic shapes	8	28 814	4 073	14.1	.2	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	29	157 345	12 137	7.7	.6	X
6120	Art goods (including novelties and souvenirs)	41	318 652	27 796	8.7	1.3	28.5
6121	Art materials	11	203 498	3 972	2.0	.2	X
6122	Novelties and souvenirs	35	118 679	23 824	20.1	1.1	X
9700	Service receipts and labor charges (including installed parts)	23	116 861	33 722	28.9	1.5	10.5
9701	Labor charges for repair work	16	63 887	2 589	4.1	.1	X
9702	Parts installed in repair work	11	31 640	867	2.7	Z	X
9703	Other service receipts and labor charges—Specify	7	52 974	30 266	57.1	1.4	X
9720	Receipts for service contracts	7	12 834	291	2.3	Z	X
9730	Advertising specialties (paper novelties, etc.)	6	48 522	12 021	24.8	.5	X
9810	Miscellaneous commodities	65	273 107	33 128	12.1	1.5	X
9970	Receipts for printing or photocopying performed at this establishment	7	7 418	243	3.3	Z	X
<b>42213</b>	<b>Industrial &amp; personal service paper whsle</b>	<b>654</b>	<b>X</b>	<b>4 023 074</b>	<b>X</b>	<b>100.0</b>	<b>79.5</b>
0960	Restaurant and hotel equipment and supplies	25	272 656	25 253	9.3	.6	X
1700	Hardware	6	17 105	3 306	19.3	.1	X
2450	Industrial containers and supplies	15	132 590	31 347	23.6	.8	2.0
2454	Other industrial containers and supplies	15	132 590	31 347	23.6	.8	X
2460	Other industrial supplies	29	82 913	6 805	8.2	.2	X
2520	Custodial (janitors') equipment and supplies	36	305 877	39 953	13.1	1.0	1.6
2521	Custodial equipment—power equipment	18	293 767	2 153	.7	.1	X
2522	Custodial equipment—nonpower equipment	18	293 767	41	Z	Z	X
2523	Custodial supplies	36	305 877	37 759	12.3	.9	X
3200	Printing and writing paper	24	123 561	11 272	9.1	.3	72.8
3213	Other printing and writing paper	20	94 371	11 096	11.8	.3	X
3300	Stationery, office supplies and greeting cards	38	119 451	12 080	10.1	.3	65.0
3311	Business forms	25	81 875	5 696	7.0	.1	X
3312	Stationery, photocopy paper, and typing paper	9	19 864	2 527	12.7	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	21	52 445	2 447	4.7	.1	X
3400	Industrial and personal services paper and plastics	654	4 023 074	3 743 382	93.0	93.0	64.9
3411	Paperboard and boxboard boxes	287	1 332 896	760 261	57.0	18.9	X
3412	Paper dishes, cups, and napkins	156	1 678 476	537 186	32.0	13.4	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	255	1 308 746	711 969	54.4	17.7	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	225	2 034 381	1 285 832	63.2	32.0	X
3415	Other industrial and personal service paper	148	872 033	448 131	51.4	11.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	7	42 087	5 062	12.0	.1	X
4100	Frozen foods (packaged)	10	69 133	9 474	13.7	.2	79.5
4116	Frozen baked goods	7	36 335	5 132	14.1	.1	X
4830	Canned foods	6	159 054	16 249	10.2	.4	11.2
4831	Canned and bottled fruits, vegetables, and juices	6	159 054	11 095	7.0	.3	X
4860	Other grocery specialties	21	121 071	24 229	20.0	.6	25.8
4861	Pasta	6	67 010	1 493	2.2	Z	X
4862	Breakfast cereals	6	67 010	991	1.5	Z	X
4863	Cooking oils and margarine	6	67 010	991	1.5	Z	X
4864	Flour	10	79 129	4 888	6.2	.1	X
4865	Pickles, preserves, jellies, jams, and sauces	12	91 029	7 723	8.5	.2	X
4868	Grocery specialties, n.e.c.	10	84 933	8 148	9.6	.2	X
5300	Plastics materials and basic shapes	36	152 633	32 261	21.1	.8	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	36	315 174	22 095	7.0	.5	47.4
5335	Detergents and soaps	19	93 163	17 809	19.1	.4	X
5342	Adhesives, sealants, and glues	18	222 011	4 286	1.9	.1	X
9810	Miscellaneous commodities	37	86 200	15 173	17.6	.4	X
<b>422130</b>	<b>Industrial &amp; personal service paper whsle</b>	<b>654</b>	<b>X</b>	<b>4 023 074</b>	<b>X</b>	<b>100.0</b>	<b>79.5</b>
0960	Restaurant and hotel equipment and supplies	25	272 656	25 253	9.3	.6	X
1700	Hardware	6	17 105	3 306	19.3	.1	X
2450	Industrial containers and supplies	15	132 590	31 347	23.6	.8	2.0
2454	Other industrial containers and supplies	15	132 590	31 347	23.6	.8	X
2460	Other industrial supplies	29	82 913	6 805	8.2	.2	X
2520	Custodial (janitors') equipment and supplies	36	305 877	39 953	13.1	1.0	1.6
2521	Custodial equipment—power equipment	18	293 767	2 153	.7	.1	X
2522	Custodial equipment—nonpower equipment	18	293 767	41	Z	Z	X
2523	Custodial supplies	36	305 877	37 759	12.3	.9	X
3200	Printing and writing paper	24	123 561	11 272	9.1	.3	72.8
3213	Other printing and writing paper	20	94 371	11 096	11.8	.3	X
3300	Stationery, office supplies and greeting cards	38	119 451	12 080	10.1	.3	65.0
3311	Business forms	25	81 875	5 696	7.0	.1	X
3312	Stationery, photocopy paper, and typing paper	9	19 864	2 527	12.7	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	21	52 445	2 447	4.7	.1	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422130</b>	<b>Industrial &amp; personal service paper whsle—Con.</b>						
3400	Industrial and personal services paper and plastics	654	4 023 074	3 743 382	93.0	93.0	64.9
3411	Paperboard and boxboard boxes	287	1 332 896	760 261	57.0	18.9	X
3412	Paper dishes, cups, and napkins	156	1 678 476	537 186	32.0	13.4	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	255	1 308 746	711 969	54.4	17.7	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	225	2 034 381	1 285 832	63.2	32.0	X
3415	Other industrial and personal service paper	148	872 033	448 131	51.4	11.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	7	42 087	5 062	12.0	.1	X
4100	Frozen foods (packaged)	10	69 133	9 474	13.7	.2	79.5
4116	Frozen baked goods	7	36 335	5 132	14.1	.1	X
4830	Canned foods	6	159 054	16 249	10.2	.4	11.2
4831	Canned and bottled fruits, vegetables, and juices	6	159 054	11 095	7.0	.3	X
4860	Other grocery specialties	21	121 071	24 229	20.0	.6	25.8
4861	Pasta	6	67 010	1 493	2.2	Z	X
4862	Breakfast cereals	6	67 010	991	1.5	Z	X
4863	Cooking oils and margarine	6	67 010	991	1.5	Z	X
4864	Flour	10	79 129	4 888	6.2	.1	X
4865	Pickles, preserves, jellies, jams, and sauces	12	91 029	7 723	8.5	.2	X
4868	Grocery specialties, n.e.c.	10	84 933	8 148	9.6	.2	X
5300	Plastics materials and basic shapes	36	152 633	32 261	21.1	.8	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	36	315 174	22 095	7.0	.5	47.4
5335	Detergents and soaps	19	93 163	17 809	19.1	.4	X
5342	Adhesives, sealants, and glues	18	222 011	4 286	1.9	.1	X
9810	Miscellaneous commodities	37	86 200	15 173	17.6	.4	X
<b>4222</b>	<b>Drugs, &amp; druggists' sundries whsle</b>	<b>445</b>	<b>X</b>	<b>5 451 128</b>	<b>X</b>	<b>100.0</b>	<b>70.0</b>
0540	Other home furnishings	10	545 512	30 442	5.6	.6	X
1000	Medical, hospital, and surgical supplies	6	17 994	3 895	21.6	.1	41.4
1013	Other surgical, medical, and hospital supplies	6	17 994	3 895	21.6	.1	X
1500	Electrical appliances, household	13	642 105	42 774	6.7	.8	8.1
1511	Televisions	13	642 105	16 036	2.5	.3	X
1512	Radios, stereos, and CD players	13	642 105	26 738	4.2	.5	X
1600	Electronic parts and equipment, except communication	6	104 633	17 789	17.0	.3	70.0
1618	Electronic parts and equipment, n.e.c.	6	104 633	17 789	17.0	.3	X
1650	Communication equipment and supplies	6	104 633	10 463	10.0	.2	70.0
1651	Telephones	6	104 633	10 463	10.0	.2	X
1700	Hardware	7	253 362	23 414	9.2	.4	X
2800	Toys and hobby goods and supplies	9	43 383	7 165	16.5	.1	X
3300	Stationery, office supplies and greeting cards	14	308 550	17 260	5.6	.3	1.5
3315	Greeting cards	14	308 550	17 260	5.6	.3	X
3400	Industrial and personal services paper and plastics	16	290 663	40 306	13.9	.7	3.7
3412	Paper dishes, cups, and napkins	16	290 663	40 306	13.9	.7	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	445	5 451 128	4 999 106	91.7	91.7	43.3
3511	Prescription drugs	59	547 202	281 001	51.4	5.2	X
3512	Nonprescription pharmaceuticals	147	3 056 723	948 070	31.0	17.4	X
3513	Cosmetics	215	2 350 989	1 154 021	49.1	21.2	X
3514	Perfumes	105	1 230 950	305 534	24.8	5.6	X
3515	Other toiletries and druggists' sundries	263	3 825 811	2 310 480	60.4	42.4	X
4400	Confectionery	13	414 216	69 479	16.8	1.3	7.7
4411	Candy	13	414 216	23 159	5.6	.4	X
4412	Chewing gum	13	414 216	46 320	11.2	.9	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	14	339 030	45 076	13.3	.8	X
4860	Other grocery specialties	11	186 612	8 799	4.7	.2	28.9
4861	Pasta	11	186 612	672	.4	Z	X
4863	Cooking oils and margarine	11	186 612	3 376	1.8	.1	X
4865	Pickles, preserves, jellies, jams, and sauces	11	186 612	3 376	1.8	.1	X
4867	Pet foods	11	186 612	1 350	.7	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	11	133 964	12 728	9.5	.2	X
9700	Service receipts and labor charges (including installed parts)	7	62 111	2 086	3.4	Z	X
9810	Miscellaneous commodities	27	430 272	62 198	14.5	1.1	X
<b>42221</b>	<b>Drugs, &amp; druggists' sundries whsle</b>	<b>445</b>	<b>X</b>	<b>5 451 128</b>	<b>X</b>	<b>100.0</b>	<b>70.0</b>
0540	Other home furnishings	10	545 512	30 442	5.6	.6	X
1000	Medical, hospital, and surgical supplies	6	17 994	3 895	21.6	.1	41.4
1013	Other surgical, medical, and hospital supplies	6	17 994	3 895	21.6	.1	X
1500	Electrical appliances, household	13	642 105	42 774	6.7	.8	8.1
1511	Televisions	13	642 105	16 036	2.5	.3	X
1512	Radios, stereos, and CD players	13	642 105	26 738	4.2	.5	X
1600	Electronic parts and equipment, except communication	6	104 633	17 789	17.0	.3	70.0
1618	Electronic parts and equipment, n.e.c.	6	104 633	17 789	17.0	.3	X
1650	Communication equipment and supplies	6	104 633	10 463	10.0	.2	70.0
1651	Telephones	6	104 633	10 463	10.0	.2	X
1700	Hardware	7	253 362	23 414	9.2	.4	X
2800	Toys and hobby goods and supplies	9	43 383	7 165	16.5	.1	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42221</b>	<b>Drugs, &amp; druggists' sundries whsle—Con.</b>						
3300	Stationery, office supplies and greeting cards .....	14	308 550	17 260	5.6	.3	1.5
3315	Greeting cards .....	14	308 550	17 260	5.6	.3	X
3400	Industrial and personal services paper and plastics .....	16	290 663	40 306	13.9	.7	3.7
3412	Paper dishes, cups, and napkins .....	16	290 663	40 306	13.9	.7	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	445	5 451 128	4 999 106	91.7	91.7	43.3
3511	Prescription drugs .....	59	547 202	281 001	51.4	5.2	X
3512	Nonprescription pharmaceuticals .....	147	3 056 723	948 070	31.0	17.4	X
3513	Cosmetics .....	215	2 350 989	1 154 021	49.1	21.2	X
3514	Perfumes .....	105	1 230 950	305 534	24.8	5.6	X
3515	Other toiletries and druggists' sundries .....	263	3 825 811	2 310 480	60.4	42.4	X
4400	Confectionery .....	13	414 216	69 479	16.8	1.3	7.7
4411	Candy .....	13	414 216	23 159	5.6	.4	X
4412	Chewing gum .....	13	414 216	46 320	11.2	.9	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	14	339 030	45 076	13.3	.8	X
4860	Other grocery specialties .....	11	186 612	8 799	4.7	.2	28.9
4861	Pasta .....	11	186 612	672	.4	Z	X
4863	Cooking oils and margarine .....	11	186 612	3 376	1.8	.1	X
4865	Pickles, preserves, jellies, jams, and sauces .....	11	186 612	3 376	1.8	.1	X
4867	Pet foods .....	11	186 612	1 350	.7	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	11	133 964	12 728	9.5	.2	X
9700	Service receipts and labor charges (including installed parts) .....	7	62 111	2 086	3.4	Z	X
9810	Miscellaneous commodities .....	27	430 272	62 198	14.5	1.1	X
<b>422210</b>	<b>Drugs, &amp; druggists' sundries whsle .....</b>	<b>445</b>	<b>X</b>	<b>5 451 128</b>	<b>X</b>	<b>100.0</b>	<b>70.0</b>
0540	Other home furnishings .....	10	545 512	30 442	5.6	.6	X
1000	Medical, hospital, and surgical supplies .....	6	17 994	3 895	21.6	.1	41.4
1013	Other surgical, medical, and hospital supplies .....	6	17 994	3 895	21.6	.1	X
1500	Electrical appliances, household .....	13	642 105	42 774	6.7	.8	8.1
1511	Televisions .....	13	642 105	16 036	2.5	.3	X
1512	Radios, stereos, and CD players .....	13	642 105	26 738	4.2	.5	X
1600	Electronic parts and equipment, except communication .....	6	104 633	17 789	17.0	.3	70.0
1618	Electronic parts and equipment, n.e.c. ....	6	104 633	17 789	17.0	.3	X
1650	Communication equipment and supplies .....	6	104 633	10 463	10.0	.2	70.0
1651	Telephones .....	6	104 633	10 463	10.0	.2	X
1700	Hardware .....	7	253 362	23 414	9.2	.4	X
2800	Toys and hobby goods and supplies .....	9	43 383	7 165	16.5	.1	X
3300	Stationery, office supplies and greeting cards .....	14	308 550	17 260	5.6	.3	1.5
3315	Greeting cards .....	14	308 550	17 260	5.6	.3	X
3400	Industrial and personal services paper and plastics .....	16	290 663	40 306	13.9	.7	3.7
3412	Paper dishes, cups, and napkins .....	16	290 663	40 306	13.9	.7	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	445	5 451 128	4 999 106	91.7	91.7	43.3
3511	Prescription drugs .....	59	547 202	281 001	51.4	5.2	X
3512	Nonprescription pharmaceuticals .....	147	3 056 723	948 070	31.0	17.4	X
3513	Cosmetics .....	215	2 350 989	1 154 021	49.1	21.2	X
3514	Perfumes .....	105	1 230 950	305 534	24.8	5.6	X
3515	Other toiletries and druggists' sundries .....	263	3 825 811	2 310 480	60.4	42.4	X
4400	Confectionery .....	13	414 216	69 479	16.8	1.3	7.7
4411	Candy .....	13	414 216	23 159	5.6	.4	X
4412	Chewing gum .....	13	414 216	46 320	11.2	.9	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	14	339 030	45 076	13.3	.8	X
4860	Other grocery specialties .....	11	186 612	8 799	4.7	.2	28.9
4861	Pasta .....	11	186 612	672	.4	Z	X
4863	Cooking oils and margarine .....	11	186 612	3 376	1.8	.1	X
4865	Pickles, preserves, jellies, jams, and sauces .....	11	186 612	3 376	1.8	.1	X
4867	Pet foods .....	11	186 612	1 350	.7	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	11	133 964	12 728	9.5	.2	X
9700	Service receipts and labor charges (including installed parts) .....	7	62 111	2 086	3.4	Z	X
9810	Miscellaneous commodities .....	27	430 272	62 198	14.5	1.1	X
<b>4222102</b>	<b>Specialty-line drug, pharmaceutical, cosmetic, &amp; toiletries whsle .....</b>	<b>445</b>	<b>X</b>	<b>5 451 128</b>	<b>X</b>	<b>100.0</b>	<b>70.0</b>
0540	Other home furnishings .....	10	545 512	30 442	5.6	.6	X
1000	Medical, hospital, and surgical supplies .....	6	17 994	3 895	21.6	.1	41.4
1013	Other surgical, medical, and hospital supplies .....	6	17 994	3 895	21.6	.1	X
1500	Electrical appliances, household .....	13	642 105	42 774	6.7	.8	8.1
1511	Televisions .....	13	642 105	16 036	2.5	.3	X
1512	Radios, stereos, and CD players .....	13	642 105	26 738	4.2	.5	X
1600	Electronic parts and equipment, except communication .....	6	104 633	17 789	17.0	.3	70.0
1618	Electronic parts and equipment, n.e.c. ....	6	104 633	17 789	17.0	.3	X
1650	Communication equipment and supplies .....	6	104 633	10 463	10.0	.2	70.0
1651	Telephones .....	6	104 633	10 463	10.0	.2	X
1700	Hardware .....	7	253 362	23 414	9.2	.4	X
2800	Toys and hobby goods and supplies .....	9	43 383	7 165	16.5	.1	X

See footnotes at end of table.



**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4222102</b>	<b>Specialty-line drug, pharmaceutical, cosmetic, &amp; toiletries whsle—Con.</b>						
3300	Stationery, office supplies and greeting cards .....	14	308 550	17 260	5.6	.3	1.5
3315	Greeting cards .....	14	308 550	17 260	5.6	.3	X
3400	Industrial and personal services paper and plastics .....	16	290 663	40 306	13.9	.7	3.7
3412	Paper dishes, cups, and napkins .....	16	290 663	40 306	13.9	.7	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	445	5 451 128	4 999 106	91.7	91.7	43.3
3511	Prescription drugs .....	59	547 202	281 001	51.4	5.2	X
3512	Nonprescription pharmaceuticals .....	147	3 056 723	948 070	31.0	17.4	X
3513	Cosmetics .....	215	2 350 989	1 154 021	49.1	21.2	X
3514	Perfumes .....	105	1 230 950	305 534	24.8	5.6	X
3515	Other toiletries and druggists' sundries .....	263	3 825 811	2 310 480	60.4	42.4	X
4400	Confectionery .....	13	414 216	69 479	16.8	1.3	7.7
4411	Candy .....	13	414 216	23 159	5.6	.4	X
4412	Chewing gum .....	13	414 216	46 320	11.2	.9	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	14	339 030	45 076	13.3	.8	X
4860	Other grocery specialties .....	11	186 612	8 799	4.7	.2	28.9
4861	Pasta .....	11	186 612	672	.4	Z	X
4863	Cooking oils and margarine .....	11	186 612	3 376	1.8	.1	X
4865	Pickles, preserves, jellies, jams, and sauces .....	11	186 612	3 376	1.8	.1	X
4867	Pet foods .....	11	186 612	1 350	.7	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	11	133 964	12 728	9.5	.2	X
9700	Service receipts and labor charges (including installed parts) .....	7	62 111	2 086	3.4	Z	X
9810	Miscellaneous commodities .....	27	430 272	62 198	14.5	1.1	X
<b>4223</b>	<b>Apparel, piece goods, &amp; notions whsle .....</b>	<b>3 034</b>	<b>X</b>	<b>16 937 975</b>	<b>X</b>	<b>100.0</b>	<b>76.9</b>
0400	Household and lawn furniture .....	19	82 244	20 312	24.7	.1	41.7
0411	Upholstered furniture .....	7	42 472	10 293	24.2	.1	X
0413	Lawn furniture and equipment .....	8	9 430	854	9.1	Z	X
0414	Other furniture (including sleep sofas) .....	7	49 866	4 727	9.5	Z	X
0520	Linens, domestics, curtains, and draperies .....	30	348 940	25 634	7.3	.2	5.8
0525	Other linens and domestics .....	7	260 921	9 128	3.5	.1	X
0540	Other home furnishings .....	12	91 063	4 884	5.4	Z	X
2700	Sporting and recreational goods and supplies .....	106	573 750	102 622	17.9	.6	37.4
2714	Camping and fishing equipment and accessories .....	13	29 595	7 740	26.2	Z	X
2715	Athletic equipment and accessories .....	83	533 835	76 030	14.2	.4	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	24	113 686	16 662	14.7	.1	X
2800	Toys and hobby goods and supplies .....	31	140 199	13 841	9.9	.1	14.5
2812	Other toys and games (including fireworks and children's vehicles) .....	14	107 366	7 149	6.7	Z	X
3000	Jewelry, diamonds, gem stones, and watches .....	33	57 957	5 591	9.6	Z	6.3
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	23	32 322	3 693	11.4	Z	X
3300	Stationery, office supplies and greeting cards .....	20	41 064	7 149	17.4	Z	X
3600	Piece goods, knit and woven .....	694	4 866 376	4 437 203	91.2	26.2	53.4
3611	Goods purchased grey and finished on contract .....	57	238 139	54 491	22.9	.3	X
3612	Cotton (including blends) .....	359	2 288 072	1 304 106	57.0	7.7	X
3613	Synthetics (excluding synthetic knits) .....	322	2 313 488	1 460 124	63.1	8.6	X
3614	Knit fabrics, n.e.c. (including double knit) .....	202	943 708	507 667	53.8	3.0	X
3615	Woolen and worsted piece goods .....	171	951 120	324 316	34.1	1.9	X
3616	Other piece goods .....	240	1 349 224	731 266	54.2	4.3	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	178	923 031	534 448	57.9	3.2	X
3800	Men's and boys' wear .....	861	4 081 870	2 708 218	66.3	16.0	60.1
3811	Men's and boys' suits, coats, and formal wear .....	250	1 098 563	592 366	53.9	3.5	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	555	2 540 727	1 201 421	47.3	7.1	X
3813	Men's and boys' underwear and nightwear .....	88	883 958	242 736	27.5	1.4	X
3814	Men's and boys' work clothing and uniforms .....	88	260 186	91 859	35.3	.5	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	323	1 737 598	579 663	33.4	3.4	X
3900	Women's and children's wear .....	1 484	7 016 771	5 232 503	74.6	30.9	53.9
3911	Infants' and children's wear (to size 6X) .....	404	1 700 211	704 382	41.4	4.2	X
3912	Women's misses', and girls' dresses and blouses .....	666	3 643 132	2 065 489	56.7	12.2	X
3913	Women's, misses', and girls' suits and coats .....	250	1 433 305	359 559	25.1	2.1	X
3914	Women's and misses' outerwear .....	277	1 566 188	410 194	26.2	2.4	X
3915	Women's and misses' underwear and sleepwear .....	172	1 145 748	336 429	29.4	2.0	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) .....	522	2 891 525	1 348 019	46.6	8.0	X
4000	Footwear .....	465	4 668 874	3 699 581	79.2	21.8	59.7
4011	All athletic footwear .....	141	2 431 590	1 180 324	48.5	7.0	X
4012	Infants' footwear .....	70	606 455	49 856	8.2	.3	X
4013	Other women's, misses', and girls' footwear .....	267	2 551 971	1 896 705	74.3	11.2	X
4014	Other men's and boy's footwear .....	210	1 280 009	456 620	35.7	2.7	X
4015	Shoe accessories .....	36	352 865	116 068	32.9	.7	X
5300	Plastics materials and basic shapes .....	13	44 141	8 778	19.9	.1	X
6000	Paint, paint supplies, and wallpaper .....	21	62 286	10 143	16.3	.1	38.5
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) .....	6	4 287	632	14.7	Z	X
6014	Paint supplies .....	7	17 944	2 726	15.2	Z	X
6015	Wallpaper .....	8	28 251	1 831	6.5	Z	X
6120	Art goods (including novelties and souvenirs) .....	22	65 067	7 096	10.9	Z	22.1
6122	Novelties and souvenirs .....	18	53 177	6 273	11.8	Z	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4223</b>	<b>Apparel, piece goods, &amp; notions whse—Con.</b>						
6130	Textile bags, bagging, and burlap .....	6	12 715	1 906	15.0	Z	X
6150	Nondurable goods, n.e.c. ....	26	82 626	10 934	13.2	.1	X
9700	Service receipts and labor charges (including installed parts) .....	19	160 700	16 305	10.1	.1	1.5
9701	Labor charges for repair work .....	8	124 849	3 240	2.6	Z	X
9703	Other service receipts and labor charges—Specify .....	8	124 849	4 864	3.9	Z	X
9730	Advertising specialties (paper novelties, etc.) .....	9	28 349	6 608	23.3	Z	X
9810	Miscellaneous commodities .....	71	418 599	55 353	13.2	.3	X
9940	Rental and leasing receipts .....	10	41 577	1 412	3.4	Z	X
<b>42231</b>	<b>Piece goods, notions, &amp; other dry goods whse .....</b>	<b>793</b>	<b>X</b>	<b>5 032 811</b>	<b>X</b>	<b>100.0</b>	<b>79.1</b>
0400	Household and lawn furniture .....	11	42 819	14 523	33.9	.3	X
0520	Linens, domestics, curtains, and draperies .....	19	75 506	14 712	19.5	.3	X
2800	Toys and hobby goods and supplies .....	8	12 870	3 519	27.3	.1	X
3300	Stationery, office supplies and greeting cards .....	11	27 870	5 679	20.4	.1	X
3600	Piece goods, knit and woven .....	662	4 538 256	4 372 663	96.4	86.9	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	172	679 315	533 829	78.6	10.6	X
3800	Men's and boys' wear .....	11	46 801	7 602	16.2	.2	X
3900	Women's and children's wear .....	9	36 221	8 435	23.3	.2	X
5300	Plastics materials and basic shapes .....	8	28 701	8 523	29.7	.2	X
6000	Paint, paint supplies, and wallpaper .....	20	50 487	5 189	10.3	.1	X
6150	Nondurable goods, n.e.c. ....	13	48 045	6 712	14.0	.1	X
9700	Service receipts and labor charges (including installed parts) .....	10	127 162	8 773	6.9	.2	X
9810	Miscellaneous commodities .....	26	251 159	30 214	12.0	.6	X
<b>422310</b>	<b>Piece goods, notions, &amp; other dry goods whse .....</b>	<b>793</b>	<b>X</b>	<b>5 032 811</b>	<b>X</b>	<b>100.0</b>	<b>79.1</b>
0400	Household and lawn furniture .....	11	42 819	14 523	33.9	.3	X
0520	Linens, domestics, curtains, and draperies .....	19	75 506	14 712	19.5	.3	X
2800	Toys and hobby goods and supplies .....	8	12 870	3 519	27.3	.1	X
3300	Stationery, office supplies and greeting cards .....	11	27 870	5 679	20.4	.1	X
3600	Piece goods, knit and woven .....	662	4 538 256	4 372 663	96.4	86.9	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	172	679 315	533 829	78.6	10.6	X
3800	Men's and boys' wear .....	11	46 801	7 602	16.2	.2	X
3900	Women's and children's wear .....	9	36 221	8 435	23.3	.2	X
5300	Plastics materials and basic shapes .....	8	28 701	8 523	29.7	.2	X
6000	Paint, paint supplies, and wallpaper .....	20	50 487	5 189	10.3	.1	X
6150	Nondurable goods, n.e.c. ....	13	48 045	6 712	14.0	.1	X
9700	Service receipts and labor charges (including installed parts) .....	10	127 162	8 773	6.9	.2	X
9810	Miscellaneous commodities .....	26	251 159	30 214	12.0	.6	X
<b>4223101</b>	<b>Piece goods—jobbers .....</b>	<b>652</b>	<b>X</b>	<b>4 499 955</b>	<b>X</b>	<b>100.0</b>	<b>80.0</b>
0400	Household and lawn furniture .....	11	42 819	14 523	33.9	.3	X
0520	Linens, domestics, curtains, and draperies .....	19	75 506	14 712	19.5	.3	X
3600	Piece goods, knit and woven .....	652	4 499 955	4 364 270	97.0	97.0	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	31	146 459	20 032	13.7	.4	X
3800	Men's and boys' wear .....	10	44 452	7 438	16.7	.2	X
3900	Women's and children's wear .....	9	36 221	8 435	23.3	.2	X
5300	Plastics materials and basic shapes .....	7	26 993	7 955	29.5	.2	X
6000	Paint, paint supplies, and wallpaper .....	20	50 487	5 189	10.3	.1	X
6150	Nondurable goods, n.e.c. ....	13	48 045	6 712	14.0	.1	X
9700	Service receipts and labor charges (including installed parts) .....	8	124 849	8 104	6.5	.2	X
9810	Miscellaneous commodities .....	21	241 266	29 075	12.1	.6	X
<b>4223102</b>	<b>Notions &amp; other dry goods whse .....</b>	<b>141</b>	<b>X</b>	<b>532 856</b>	<b>X</b>	<b>100.0</b>	<b>71.3</b>
3300	Stationery, office supplies and greeting cards .....	7	16 595	4 018	24.2	.8	X
3600	Piece goods, knit and woven .....	10	38 301	8 393	21.9	1.6	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	141	532 856	513 797	96.4	96.4	X
<b>42232</b>	<b>Men's &amp; boys' clothing &amp; furnishings whse .....</b>	<b>660</b>	<b>X</b>	<b>2 927 495</b>	<b>X</b>	<b>100.0</b>	<b>81.8</b>
2700	Sporting and recreational goods and supplies .....	56	241 611	37 530	15.5	1.3	19.4
2715	Athletic equipment and accessories .....	44	223 391	20 398	9.1	.7	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	12	84 006	13 420	16.0	.5	X
2800	Toys and hobby goods and supplies .....	8	10 513	2 231	21.2	.1	X
3000	Jewelry, diamonds, gem stones, and watches .....	7	17 984	1 527	8.5	.1	X
3600	Piece goods, knit and woven .....	18	69 958	9 310	13.3	.3	8.8
3615	Woolen and worsted piece goods .....	18	69 958	9 310	13.3	.3	X
3800	Men's and boys' wear .....	660	2 927 495	2 483 104	84.8	84.8	65.7
3811	Men's and boys' suits, coats, and formal wear .....	188	881 163	548 536	62.3	18.7	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	420	1 673 079	1 091 680	65.3	37.3	X
3813	Men's and boys' underwear and nightwear .....	65	425 885	220 388	51.7	7.5	X
3814	Men's and boys' work clothing and uniforms .....	81	248 479	90 617	36.5	3.1	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	252	1 115 570	531 881	47.7	18.2	X
3900	Women's and children's wear .....	255	1 197 512	316 815	26.5	10.8	61.0
3911	Infants' and children's wear (to size 6X) .....	84	229 502	22 924	10.0	.8	X
3912	Women's misses' and girls' dresses and blouses .....	88	294 423	81 228	27.6	2.8	X
3913	Women's misses', and girls' suits and coats .....	31	94 816	24 804	26.2	.8	X
3914	Women's and misses' outerwear .....	72	343 800	69 294	20.2	2.4	X
3915	Women's and misses' underwear and sleepwear .....	14	41 131	9 277	22.6	.3	X
3916	Other women's, misses', and girl's wear (furs, sweaters, millinery, etc.) .....	77	543 621	109 292	20.1	3.7	X
4000	Footwear .....	44	263 698	33 616	12.7	1.1	64.1
4011	All athletic footwear .....	29	156 282	15 031	9.6	.5	X
4013	Other women's, misses', and girls' footwear .....	7	36 212	4 777	13.2	.2	X
4014	Other men's and boy's footwear .....	12	75 391	7 599	10.1	.3	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42232</b>	<b>Men's &amp; boys' clothing &amp; furnishings whse—Con.</b>						
6120	Art goods (including novelties and souvenirs) .....	13	37 835	3 739	9.9	.1	16.1
6122	Novelties and souvenirs .....	13	37 835	3 739	9.9	.1	X
6150	Nondurable goods, n.e.c. ....	6	22 652	3 134	13.8	.1	X
9730	Advertising specialties (paper novelties, etc.) .....	9	28 349	6 608	23.3	.2	X
9810	Miscellaneous commodities .....	19	37 603	9 530	25.3	.3	X
<b>422320</b>	<b>Men's &amp; boys' clothing &amp; furnishings whse .....</b>	<b>660</b>	<b>X</b>	<b>2 927 495</b>	<b>X</b>	<b>100.0</b>	<b>81.8</b>
2700	Sporting and recreational goods and supplies .....	56	241 611	37 530	15.5	1.3	19.4
2715	Athletic equipment and accessories .....	44	223 391	20 398	9.1	.7	X
2718	Other sporting and recreational goods (go carts, bait, etc.) .....	12	84 006	13 420	16.0	.5	X
2800	Toys and hobby goods and supplies .....	8	10 513	2 231	21.2	.1	X
3000	Jewelry, diamonds, gem stones, and watches .....	7	17 984	1 527	8.5	.1	X
3600	Piece goods, knit and woven .....	18	69 958	9 310	13.3	.3	8.8
3615	Woolen and worsted piece goods .....	18	69 958	9 310	13.3	.3	X
3800	Men's and boys' wear .....	660	2 927 495	2 483 104	84.8	84.8	65.7
3811	Men's and boys' suits, coats, and formal wear .....	188	881 163	548 536	62.3	18.7	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	420	1 673 079	1 091 680	65.3	37.3	X
3813	Men's and boys' underwear and nightwear .....	65	425 885	220 388	51.7	7.5	X
3814	Men's and boys' work clothing and uniforms .....	81	248 479	90 617	36.5	3.1	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	252	1 115 570	531 881	47.7	18.2	X
3900	Women's and children's wear .....	255	1 197 512	316 815	26.5	10.8	61.0
3911	Infants' and children's wear (to size 6X) .....	84	229 502	22 924	10.0	.8	X
3912	Women's misses', and girls' dresses and blouses .....	88	294 423	81 228	27.6	2.8	X
3913	Women's, misses', and girls' suits and coats .....	31	94 816	24 804	26.2	.8	X
3914	Women's and misses' outerwear .....	72	343 800	69 294	20.2	2.4	X
3915	Women's and misses' underwear and sleepwear .....	14	41 131	9 277	22.6	.3	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	77	543 621	109 292	20.1	3.7	X
4000	Footwear .....	44	263 698	33 616	12.7	1.1	64.1
4011	All athletic footwear .....	29	156 282	15 031	9.6	.5	X
4013	Other women's, misses', and girls' footwear .....	7	36 212	4 777	13.2	.2	X
4014	Other men's and boy's footwear .....	12	75 391	7 599	10.1	.3	X
6120	Art goods (including novelties and souvenirs) .....	13	37 835	3 739	9.9	.1	16.1
6122	Novelties and souvenirs .....	13	37 835	3 739	9.9	.1	X
6150	Nondurable goods, n.e.c. ....	6	22 652	3 134	13.8	.1	X
9730	Advertising specialties (paper novelties, etc.) .....	9	28 349	6 608	23.3	.2	X
9810	Miscellaneous commodities .....	19	37 603	9 530	25.3	.3	X
<b>42233</b>	<b>Women's, children's, &amp; infants' clothing &amp; accessories whse ..</b>	<b>1 203</b>	<b>X</b>	<b>4 735 312</b>	<b>X</b>	<b>100.0</b>	<b>68.0</b>
0400	Household and lawn furniture .....	6	35 937	5 680	15.8	.1	X
0520	Linens, domestics, curtains, and draperies .....	8	263 473	9 110	3.5	.2	X
0540	Other home furnishings .....	7	82 334	4 055	4.9	.1	X
2700	Sporting and recreational goods and supplies .....	13	33 920	2 902	8.6	.1	25.1
2715	Athletic equipment and accessories .....	13	33 920	2 902	8.6	.1	X
2800	Toys and hobby goods and supplies .....	14	107 366	7 149	6.7	.2	11.2
2812	Other toys and games (including fireworks and children's vehicles) .....	14	107 366	7 149	6.7	.2	X
3000	Jewelry, diamonds, gem stones, and watches .....	23	32 322	3 693	11.4	.1	10.7
3016	Other jewel, silverware, and plated ware (incl. jewel, where gemstones less than 50% of value, gold filled sterling, and costume jewel, and medallions) .....	23	32 322	3 693	11.4	.1	X
3600	Piece goods, knit and woven .....	10	252 681	54 709	21.7	1.2	X
3800	Men's and boys' wear .....	173	957 688	178 531	18.6	3.8	58.5
3811	Men's and boys' suits, coats, and formal wear .....	60	208 472	41 119	19.7	.9	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	122	776 664	81 492	10.5	1.7	X
3813	Men's and boys' underwear and nightwear .....	23	458 073	22 348	4.9	.5	X
3814	Men's and boys' work clothing and uniforms .....	7	11 707	1 242	10.6	.2	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	59	527 607	32 323	6.1	.7	X
3900	Women's and children's wear .....	1 203	4 735 312	4 423 654	93.4	93.4	61.0
3911	Infants' and children's wear (to size 6X) .....	317	1 289 192	618 541	48.0	13.1	X
3912	Women's misses', and girls' dresses and blouses .....	574	2 939 832	1 695 905	57.7	35.8	X
3913	Women's, misses', and girls' suits and coats .....	218	1 257 466	315 591	25.1	6.7	X
3914	Women's and misses' outerwear .....	205	1 222 388	340 900	27.9	7.2	X
3915	Women's and misses' underwear and sleepwear .....	157	1 020 152	311 154	30.5	6.6	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	437	1 971 602	1 141 563	57.9	24.1	X
4000	Footwear .....	43	162 819	18 131	11.1	.4	60.0
4011	All athletic footwear .....	10	50 798	12 644	24.9	.3	X
4012	Infants' footwear .....	12	20 325	979	4.8	.2	X
4013	Other women's, misses', and girls' footwear .....	28	111 503	3 983	3.6	.1	X
9810	Miscellaneous commodities .....	18	98 322	10 183	10.4	.2	X
<b>422330</b>	<b>Women's, children's, &amp; infants' clothing &amp; accessories whse ..</b>	<b>1 203</b>	<b>X</b>	<b>4 735 312</b>	<b>X</b>	<b>100.0</b>	<b>68.0</b>
0400	Household and lawn furniture .....	6	35 937	5 680	15.8	.1	X
0520	Linens, domestics, curtains, and draperies .....	8	263 473	9 110	3.5	.2	X
0540	Other home furnishings .....	7	82 334	4 055	4.9	.1	X
2700	Sporting and recreational goods and supplies .....	13	33 920	2 902	8.6	.1	25.1
2715	Athletic equipment and accessories .....	13	33 920	2 902	8.6	.1	X
2800	Toys and hobby goods and supplies .....	14	107 366	7 149	6.7	.2	11.2
2812	Other toys and games (including fireworks and children's vehicles) .....	14	107 366	7 149	6.7	.2	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422330</b>	<b>Women's, children's, &amp; infants' clothing &amp; accessories whsle—Con.</b>						
3000	Jewelry, diamonds, gem stones, and watches . . . . .	23	32 322	3 693	11.4	.1	10.7
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) . . . . .	23	32 322	3 693	11.4	.1	X
3600	Piece goods, knit and woven . . . . .	10	252 681	54 709	21.7	1.2	X
3800	Men's and boys' wear . . . . .	173	957 688	178 531	18.6	3.8	58.5
3811	Men's and boys' suits, coats, and formal wear . . . . .	60	208 472	41 119	19.7	.9	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans . . . . .	122	776 664	81 492	10.5	1.7	X
3813	Men's and boys' underwear and nightwear . . . . .	23	458 073	22 348	4.9	.5	X
3814	Men's and boys' work clothing and uniforms . . . . .	7	11 707	1 242	10.6	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) . . . . .	59	527 607	32 323	6.1	.7	X
3900	Women's and children's wear . . . . .	1 203	4 735 312	4 423 654	93.4	93.4	61.0
3911	Infants' and children's wear (to size 6X) . . . . .	317	1 289 192	618 541	48.0	13.1	X
3912	Women's misses', and girls' dresses and blouses . . . . .	574	2 939 832	1 695 905	57.7	35.8	X
3913	Women's, misses', and girls' suits and coats . . . . .	218	1 257 466	315 591	25.1	6.7	X
3914	Women's and misses' outerwear . . . . .	205	1 222 388	340 900	27.9	7.2	X
3915	Women's and misses' underwear and sleepwear . . . . .	157	1 020 152	311 154	30.5	6.6	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) . . . . .	437	1 971 602	1 141 563	57.9	24.1	X
4000	Footwear . . . . .	43	162 819	18 131	11.1	.4	60.0
4011	All athletic footwear . . . . .	10	50 798	12 644	24.9	.3	X
4012	Infants' footwear . . . . .	12	20 325	979	4.8	Z	X
4013	Other women's, misses', and girls' footwear . . . . .	28	111 503	3 983	3.6	.1	X
9810	Miscellaneous commodities . . . . .	18	98 322	10 183	10.4	.2	X
<b>42234</b>	<b>Footwear whsle . . . . .</b>	<b>378</b>	<b>X</b>	<b>4 242 357</b>	<b>X</b>	<b>100.0</b>	<b>80.9</b>
2700	Sporting and recreational goods and supplies . . . . .	36	297 763	62 144	20.9	1.5	56.8
2714	Camping and fishing equipment and accessories . . . . .	8	20 034	4 808	24.0	.1	X
2715	Athletic equipment and accessories . . . . .	27	276 524	52 730	19.1	1.2	X
2718	Other sporting and recreational goods (go carts, bait, etc.) . . . . .	11	29 680	3 242	10.9	.1	X
3800	Men's and boys' wear . . . . .	17	149 886	38 981	26.0	.9	19.4
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) . . . . .	13	94 421	15 459	16.4	.4	X
3900	Women's and children's wear . . . . .	17	1 047 726	483 599	46.2	11.4	2.1
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) . . . . .	8	376 302	97 164	25.8	2.3	X
4000	Footwear . . . . .	378	4 242 357	3 647 834	86.0	86.0	62.5
4011	All athletic footwear . . . . .	102	2 224 510	1 152 649	51.8	27.2	X
4012	Infants' footwear . . . . .	59	586 130	48 877	8.3	1.2	X
4013	Other women's, misses', and girls' footwear . . . . .	233	2 404 256	1 887 945	78.5	44.5	X
4014	Other men's and boy's footwear . . . . .	192	1 191 849	448 718	37.6	10.6	X
4015	Shoe accessories . . . . .	30	338 015	109 644	32.4	2.6	X
9810	Miscellaneous commodities . . . . .	8	31 515	5 426	17.2	.1	X
<b>422340</b>	<b>Footwear whsle . . . . .</b>	<b>378</b>	<b>X</b>	<b>4 242 357</b>	<b>X</b>	<b>100.0</b>	<b>80.9</b>
2700	Sporting and recreational goods and supplies . . . . .	36	297 763	62 144	20.9	1.5	56.8
2714	Camping and fishing equipment and accessories . . . . .	8	20 034	4 808	24.0	.1	X
2715	Athletic equipment and accessories . . . . .	27	276 524	52 730	19.1	1.2	X
2718	Other sporting and recreational goods (go carts, bait, etc.) . . . . .	11	29 680	3 242	10.9	.1	X
3800	Men's and boys' wear . . . . .	17	149 886	38 981	26.0	.9	19.4
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) . . . . .	13	94 421	15 459	16.4	.4	X
3900	Women's and children's wear . . . . .	17	1 047 726	483 599	46.2	11.4	2.1
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) . . . . .	8	376 302	97 164	25.8	2.3	X
4000	Footwear . . . . .	378	4 242 357	3 647 834	86.0	86.0	62.5
4011	All athletic footwear . . . . .	102	2 224 510	1 152 649	51.8	27.2	X
4012	Infants' footwear . . . . .	59	586 130	48 877	8.3	1.2	X
4013	Other women's, misses', and girls' footwear . . . . .	233	2 404 256	1 887 945	78.5	44.5	X
4014	Other men's and boy's footwear . . . . .	192	1 191 849	448 718	37.6	10.6	X
4015	Shoe accessories . . . . .	30	338 015	109 644	32.4	2.6	X
9810	Miscellaneous commodities . . . . .	8	31 515	5 426	17.2	.1	X
<b>4224</b>	<b>Grocery &amp; related products whsle . . . . .</b>	<b>4 652</b>	<b>X</b>	<b>113 150 470</b>	<b>X</b>	<b>100.0</b>	<b>69.3</b>
0540	Other home furnishings . . . . .	43	5 605 865	99 328	1.8	.1	X
0960	Restaurant and hotel equipment and supplies . . . . .	48	3 522 455	220 820	6.3	.2	X
1700	Hardware . . . . .	21	1 927 893	42 864	2.2	.2	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	6	4 142	784	18.9	Z	X
2520	Custodial (janitors') equipment and supplies . . . . .	7	60 289	8 810	14.6	Z	X
2530	Laundry and dry-cleaning equipment and supplies . . . . .	195	16 037 259	740 722	4.6	.7	X
2800	Toys and hobby goods and supplies . . . . .	9	107 647	6 265	5.8	Z	X
3300	Stationery, office supplies and greeting cards . . . . .	10	44 828	16 435	36.7	Z	X
3400	Industrial and personal services paper and plastics . . . . .	617	42 270 386	2 046 645	4.8	1.8	.1
3412	Paper dishes, cups, and napkins . . . . .	55	1 617 194	39 675	2.5	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.) . . . . .	17	1 147 382	29 376	2.6	Z	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies . . . . .	39	1 475 888	107 404	7.3	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries . . . . .	624	48 993 774	3 999 671	8.2	3.5	.2
3512	Nonprescription pharmaceuticals . . . . .	42	1 439 957	48 376	3.4	Z	X
3513	Cosmetics . . . . .	50	4 737 613	329 304	7.0	.3	X
3514	Perfumes . . . . .	22	4 620 407	196 236	4.2	.2	X
3515	Other toiletries and druggists' sundries . . . . .	94	6 882 279	378 794	5.5	.3	X
3800	Men's and boys' wear . . . . .	7	606 367	6 277	1.0	Z	X
3900	Women's and children's wear . . . . .	13	1 237 564	45 619	3.7	Z	X
4000	Footwear . . . . .	10	582 111	30 397	5.2	Z	X

See footnotes at end of table.

Table 7. **Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4224</b>	<b>Grocery &amp; related products whole—Con.</b>						
4100	Frozen foods (packaged) . . . . .	1 922	83 764 835	23 923 318	28.6	21.1	54.9
4111	Dinners (frozen) . . . . .	775	51 634 826	3 275 245	6.3	2.9	X
4112	Fish and seafoods (frozen packaged) . . . . .	885	49 132 558	2 338 004	4.8	2.1	X
4113	Vegetables (frozen) . . . . .	947	59 234 425	5 070 999	8.6	4.5	X
4114	Fruits and fruit juices (frozen) . . . . .	829	51 018 324	2 411 360	4.7	2.1	X
4115	Meat (frozen packaged) . . . . .	783	33 590 925	3 171 111	9.4	2.8	X
4116	Frozen baked goods . . . . .	1 090	58 355 463	3 189 187	5.5	2.8	X
4117	Other frozen foods (except frozen dairy products) . . . . .	793	47 960 832	4 467 398	9.3	3.9	X
4200	Dairy products (excluding dried or canned) . . . . .	1 186	64 382 251	6 716 971	10.4	5.9	55.7
4211	Butter . . . . .	472	32 912 910	942 158	2.9	.8	X
4212	Cheese . . . . .	761	46 176 338	2 343 297	5.1	2.1	X
4213	Milk and cream, except raw . . . . .	193	4 314 691	229 473	5.3	.2	X
4214	Ice cream . . . . .	536	38 216 534	1 564 576	4.1	1.4	X
4215	Raw milk . . . . .	30	1 300 311	70 650	5.4	.1	X
4216	Other dairy products . . . . .	581	35 849 134	1 566 766	4.4	1.4	X
4300	Poultry and poultry products . . . . .	741	31 480 948	4 321 833	13.7	3.8	2.1
4311	Dressed poultry killed on location . . . . .	158	3 343 363	569 877	17.0	.5	X
4312	Eggs . . . . .	119	2 074 793	314 394	15.2	.3	X
4313	Live poultry . . . . .	10	233 924	153 310	65.5	.1	X
4314	Other poultry (excluding frozen packaged) . . . . .	266	9 181 398	1 574 019	17.1	1.4	X
4400	Confectionery . . . . .	1 061	49 965 452	5 474 992	11.0	4.8	6.4
4411	Candy . . . . .	347	6 973 928	1 976 982	28.3	1.7	X
4412	Chewing gum . . . . .	113	1 316 181	106 389	8.1	.1	X
4413	Nuts . . . . .	277	6 518 770	922 174	14.1	.8	X
4414	Chips and popcorn . . . . .	597	35 101 794	1 956 454	5.6	1.7	X
4415	Other confections . . . . .	168	2 386 320	191 207	8.0	.2	X
4500	Fish and seafoods (excluding canned and frozen packaged) . . . . .	391	18 593 459	1 352 947	7.3	1.2	X
4600	Meat and meat products (fresh and un packaged) . . . . .	988	40 032 123	5 061 960	12.6	4.5	49.8
4611	Beef (not killed on location) . . . . .	480	21 478 211	1 422 267	6.6	1.3	X
4612	Veal (not killed on location) . . . . .	59	1 558 542	58 759	3.8	.1	X
4613	Lamb and mutton (not killed on location) . . . . .	49	950 991	52 099	5.5	Z	X
4614	Pork (not killed on location) . . . . .	276	7 661 515	1 064 403	13.9	.9	X
4615	Sausage and prepared meats made on location . . . . .	88	3 155 595	215 596	6.8	.2	X
4616	Sausage and prepared meats not made on location . . . . .	305	7 294 917	1 166 446	16.0	1.0	X
4618	Other meat products . . . . .	221	10 079 097	1 071 251	10.6	.9	X
4700	Fresh fruits and vegetables . . . . .	879	24 644 944	6 473 039	26.3	5.7	17.4
4711	Fresh fruits . . . . .	665	22 696 822	4 187 886	18.5	3.7	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.) . . . . .	69	1 031 171	255 219	24.8	.2	X
4713	Other fresh vegetables . . . . .	369	4 356 611	1 951 843	44.8	1.7	X
4800	Coffee, tea, and spices . . . . .	1 041	53 259 689	2 910 734	5.5	2.6	47.6
4811	Coffee . . . . .	526	23 488 818	742 555	3.2	.7	X
4812	Tea . . . . .	583	34 305 468	581 000	1.7	.5	X
4813	Spices . . . . .	626	36 786 029	1 587 170	4.3	1.4	X
4820	Bread and baked goods . . . . .	925	25 933 384	3 165 649	12.2	2.8	40.8
4821	Breads and rolls . . . . .	365	9 693 707	667 024	6.9	.6	X
4822	Cookies, cakes, and other baked goods . . . . .	775	23 266 632	2 498 604	10.7	2.2	X
4830	Canned foods . . . . .	1 424	75 072 657	17 926 598	23.9	15.8	49.7
4831	Canned and bottled fruits, vegetables, and juices . . . . .	1 209	65 406 135	10 581 828	16.2	9.4	X
4832	Canned and bottled baby foods . . . . .	362	25 900 203	644 280	2.5	.6	X
4833	Canned meats . . . . .	472	32 383 248	1 050 823	3.2	.9	X
4834	Canned fish and seafoods . . . . .	740	48 542 895	1 776 014	3.7	1.6	X
4835	Canned milk . . . . .	264	20 662 747	459 916	2.2	.4	X
4836	Other canned foods . . . . .	700	47 383 649	3 411 700	7.2	3.0	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) . . . . .	421	19 074 416	2 546 956	13.4	2.3	X
4850	Soft drinks and bottled water . . . . .	896	53 464 826	2 224 377	4.2	2.0	54.0
4851	Soft drinks, packaged . . . . .	512	21 354 509	998 855	4.7	.9	X
4852	Soft drinks, pre and post mix bulk . . . . .	91	8 732 158	245 110	2.8	.2	X
4853	Bottled water . . . . .	625	42 255 687	980 399	2.3	.9	X
4860	Other grocery specialties . . . . .	1 803	81 023 422	20 404 903	25.2	18.0	50.3
4861	Pasta . . . . .	874	55 882 327	2 034 868	3.6	1.8	X
4862	Breakfast cereals . . . . .	675	44 053 885	2 045 591	4.6	1.8	X
4863	Cooking oils and margarine . . . . .	646	35 085 849	1 891 885	5.4	1.7	X
4864	Flour . . . . .	316	16 972 110	673 544	4.0	.6	X
4865	Pickles, preserves, jellies, jams, and sauces . . . . .	922	59 319 171	2 561 768	4.3	2.3	X
4866	Sugar, refined . . . . .	430	27 001 311	1 751 292	6.5	1.5	X
4867	Pet foods . . . . .	588	40 487 652	1 692 635	4.2	1.5	X
4868	Grocery specialties, n.e.c. . . . .	1 005	45 243 440	7 753 323	17.1	6.9	X
4900	Grain and beans . . . . .	303	16 470 734	488 478	3.0	.4	1.3
4915	Soybeans . . . . .	42	2 027 068	227 097	11.2	.2	X
5140	Other farm products, inedible . . . . .	6	65 536	20 616	31.5	Z	69.3
5143	Farm products, n.e.c. . . . .	6	65 536	20 616	31.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	276	21 579 217	1 199 389	5.6	1.1	.2
5335	Detergents and soaps . . . . .	193	18 841 721	1 051 421	5.6	.9	X
5344	Other chemicals and allied products . . . . .	38	495 285	39 827	8.0	Z	X
5600	Beer and ale . . . . .	8	553 198	11 420	2.1	Z	X
5700	Wines and distilled alcoholic beverages . . . . .	13	2 123 744	29 342	1.4	Z	X
5800	Farm supplies . . . . .	12	65 422	3 370	5.2	Z	X
5900	Tobacco and tobacco products . . . . .	54	914 631	33 444	3.7	Z	.4
5913	Other tobacco products (excluding leaf) . . . . .	15	173 739	17 854	10.3	Z	X
9700	Service receipts and labor charges (including installed parts) . . . . .	36	1 459 749	215 658	14.8	.2	X
9810	Miscellaneous commodities . . . . .	306	15 395 061	1 288 503	8.4	1.1	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4224</b>	<b>Grocery &amp; related products whole—Con.</b>						
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) . . .	7	128 042	10 366	8.1	Z	X
9940	Rental and leasing receipts . . . . .	9	946 930	18 207	1.9	Z	X
<b>42241</b>	<b>General-line grocery whole . . . . .</b>	<b>748</b>	<b>X</b>	<b>52 747 762</b>	<b>X</b>	<b>100.0</b>	<b>58.7</b>
0540	Other home furnishings . . . . .	31	3 823 162	49 625	1.3	.1	X
0960	Restaurant and hotel equipment and supplies . . . . .	16	1 626 919	134 186	8.2	.3	X
1700	Hardware . . . . .	12	809 788	10 748	1.3	Z	X
2530	Laundry and dry-cleaning equipment and supplies . . . . .	176	13 784 294	649 899	4.7	1.2	X
3400	Industrial and personal services paper and plastics . . . . .	439	31 169 682	1 383 271	4.4	2.6	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries . . . . .	456	36 617 912	2 449 790	6.7	4.6	X
3900	Women's and children's wear . . . . .	12	1 227 361	43 579	3.6	.1	X
4100	Frozen foods (packaged) . . . . .	697	50 648 773	10 154 475	20.0	19.3	45.4
4111	Dinners (frozen) . . . . .	468	38 725 803	1 919 650	5.0	3.6	X
4112	Fish and seafoods (frozen packaged) . . . . .	394	32 980 682	815 773	2.5	1.5	X
4113	Vegetables (frozen) . . . . .	529	42 882 808	2 889 678	6.7	5.5	X
4114	Fruits and fruit juices (frozen) . . . . .	443	36 306 253	1 178 055	3.2	2.2	X
4115	Meat (frozen packaged) . . . . .	224	16 725 592	640 549	3.8	1.2	X
4116	Frozen baked goods . . . . .	556	39 122 663	1 070 362	2.7	2.0	X
4117	Other frozen foods (except frozen dairy products) . . . . .	326	28 973 364	1 640 405	5.7	3.1	X
4200	Dairy products (excluding dried or canned) . . . . .	545	41 480 415	3 544 370	8.5	6.7	53.8
4211	Butter . . . . .	336	25 270 948	691 591	2.7	1.3	X
4212	Cheese . . . . .	347	28 657 308	1 008 442	3.5	1.9	X
4213	Milk and cream, except raw . . . . .	81	2 532 663	44 149	1.7	.1	X
4214	Ice cream . . . . .	389	31 197 301	1 212 222	3.9	2.3	X
4215	Raw milk . . . . .	11	742 913	19 150	2.6	Z	X
4216	Other dairy products . . . . .	327	23 248 785	568 818	2.4	1.1	X
4300	Poultry and poultry products . . . . .	234	16 587 641	1 596 959	9.6	3.0	X
4400	Confectionery . . . . .	462	33 539 251	1 869 625	5.6	3.5	.1
4414	Chips and popcorn . . . . .	462	33 539 251	1 869 625	5.6	3.5	X
4500	Fish and seafoods (excluding canned and frozen packaged) . . . . .	161	12 478 027	262 392	2.1	.5	X
4600	Meat and meat products (fresh and unpackaged) . . . . .	403	25 246 480	911 139	3.6	1.7	40.9
4611	Beef (not killed on location) . . . . .	216	15 568 476	309 443	2.0	.6	X
4612	Veal (not killed on location) . . . . .	12	467 551	28 495	6.1	.1	X
4614	Pork (not killed on location) . . . . .	58	2 989 541	193 281	6.5	.4	X
4615	Sausage and prepared meats made on location . . . . .	25	1 765 360	63 684	3.6	.1	X
4616	Sausage and prepared meats not made on location . . . . .	113	2 873 445	121 772	4.2	.2	X
4618	Other meat products . . . . .	45	3 871 098	194 464	5.0	.4	X
4700	Fresh fruits and vegetables . . . . .	160	15 260 997	481 802	3.2	.9	X
4711	Fresh fruits . . . . .	160	15 260 997	481 802	3.2	.9	X
4800	Coffee, tea, and spices . . . . .	550	35 947 781	1 057 148	2.9	2.0	39.8
4811	Coffee . . . . .	277	15 134 056	218 170	1.4	.4	X
4812	Tea . . . . .	394	26 721 774	313 848	1.2	.6	X
4813	Spices . . . . .	388	28 086 785	525 121	1.9	1.0	X
4820	Bread and baked goods . . . . .	259	13 209 475	1 270 996	9.6	2.4	43.0
4821	Breads and rolls . . . . .	90	4 561 006	262 047	5.7	.5	X
4822	Cookies, cakes, and other baked goods . . . . .	238	12 165 871	1 008 949	8.3	1.9	X
4830	Canned foods . . . . .	727	51 026 160	12 858 092	25.2	24.4	44.8
4831	Canned and bottled fruits, vegetables, and juices . . . . .	681	48 486 313	7 581 220	15.6	14.4	X
4832	Canned and bottled baby foods . . . . .	327	24 376 420	599 117	2.5	1.1	X
4833	Canned meats . . . . .	343	27 836 131	895 455	3.2	1.7	X
4834	Canned fish and seafoods . . . . .	521	39 757 502	1 418 925	3.6	2.7	X
4835	Canned milk . . . . .	238	18 420 078	424 531	2.3	.8	X
4836	Other canned foods . . . . .	502	38 037 227	1 938 843	5.1	3.7	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) . . . . .	136	13 523 610	382 073	2.8	.7	X
4850	Soft drinks and bottled water . . . . .	541	38 612 271	1 271 453	3.3	2.4	48.8
4851	Soft drinks, packaged . . . . .	252	12 310 107	551 723	4.5	1.0	X
4852	Soft drinks, pre and post mix bulk . . . . .	49	5 353 782	150 420	2.8	.3	X
4853	Bottled water . . . . .	448	32 091 463	569 307	1.8	1.1	X
4860	Other grocery specialties . . . . .	709	49 607 786	9 980 697	20.1	18.9	45.5
4861	Pasta . . . . .	590	43 698 682	1 250 345	2.9	2.4	X
4862	Breakfast cereals . . . . .	488	33 709 303	1 221 633	3.6	2.3	X
4863	Cooking oils and margarine . . . . .	425	27 484 332	1 094 229	4.0	2.1	X
4864	Flour . . . . .	194	13 904 693	410 827	3.0	.8	X
4865	Pickles, preserves, jellies, jams, and sauces . . . . .	554	40 283 416	1 567 179	3.9	3.0	X
4866	Sugar, refined . . . . .	295	21 459 617	556 995	2.6	1.1	X
4867	Pet foods . . . . .	401	30 409 630	989 260	3.3	1.9	X
4868	Grocery specialties, n.e.c. . . . .	408	28 399 049	2 890 238	10.2	5.5	X
4900	Grain and beans . . . . .	216	13 991 983	241 802	1.7	.5	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	192	18 835 358	1 049 644	5.6	2.0	.2
5335	Detergents and soaps . . . . .	192	18 835 358	1 049 644	5.6	2.0	X
5700	Wines and distilled alcoholic beverages . . . . .	9	1 145 089	17 376	1.5	Z	X
5900	Tobacco and tobacco products . . . . .	37	649 167	14 372	2.2	Z	X
9810	Miscellaneous commodities . . . . .	142	11 447 543	982 520	8.6	1.9	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422410</b>	<b>General-line grocery whsle</b>	<b>748</b>	<b>X</b>	<b>52 747 762</b>	<b>X</b>	<b>100.0</b>	<b>58.7</b>
0540	Other home furnishings	31	3 823 162	49 625	1.3	.1	X
0960	Restaurant and hotel equipment and supplies	16	1 626 919	134 186	8.2	.3	X
1700	Hardware	12	809 788	10 748	1.3	Z	X
2530	Laundry and dry-cleaning equipment and supplies	176	13 784 294	649 899	4.7	1.2	X
3400	Industrial and personal services paper and plastics	439	31 169 682	1 383 271	4.4	2.6	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	456	36 617 912	2 449 790	6.7	4.6	X
3900	Women's and children's wear	12	1 227 361	43 579	3.6	.1	X
4100	Frozen foods (packaged)	697	50 648 773	10 154 475	20.0	19.3	45.4
4111	Dinners (frozen)	468	38 725 803	1 919 650	5.0	3.6	X
4112	Fish and seafoods (frozen packaged)	394	32 980 682	815 773	2.5	1.5	X
4113	Vegetables (frozen)	529	42 882 808	2 889 678	6.7	5.5	X
4114	Fruits and fruit juices (frozen)	443	36 306 253	1 178 055	3.2	2.2	X
4115	Meat (frozen packaged)	224	16 725 592	640 549	3.8	1.2	X
4116	Frozen baked goods	556	39 122 663	1 070 362	2.7	2.0	X
4117	Other frozen foods (except frozen dairy products)	326	28 973 364	1 640 405	5.7	3.1	X
4200	Dairy products (excluding dried or canned)	545	41 480 415	3 544 370	8.5	6.7	53.8
4211	Butter	336	25 270 948	691 591	2.7	1.3	X
4212	Cheese	347	28 657 308	1 008 442	3.5	1.9	X
4213	Milk and cream, except raw	81	2 532 663	44 149	1.7	.1	X
4214	Ice cream	389	31 197 301	1 212 222	3.9	2.3	X
4215	Raw milk	11	742 913	19 150	2.6	Z	X
4216	Other dairy products	327	23 248 785	568 818	2.4	1.1	X
4300	Poultry and poultry products	234	16 587 641	1 596 959	9.6	3.0	X
4400	Confectionery	462	33 539 251	1 869 625	5.6	3.5	.1
4414	Chips and popcorn	462	33 539 251	1 869 625	5.6	3.5	X
4500	Fish and seafoods (excluding canned and frozen packaged)	161	12 478 027	262 392	2.1	.5	X
4600	Meat and meat products (fresh and unpackage)	403	25 246 480	911 139	3.6	1.7	40.9
4611	Beef (not killed on location)	216	15 568 476	309 443	2.0	.6	X
4612	Veal (not killed on location)	12	467 551	28 495	6.1	.1	X
4614	Pork (not killed on location)	58	2 989 541	193 281	6.5	.4	X
4615	Sausage and prepared meats made on location	25	1 765 360	63 684	3.6	.1	X
4616	Sausage and prepared meats not made on location	113	2 873 445	121 772	4.2	.2	X
4618	Other meat products	45	3 871 098	194 464	5.0	.4	X
4700	Fresh fruits and vegetables	160	15 260 997	481 802	3.2	.9	X
4711	Fresh fruits	160	15 260 997	481 802	3.2	.9	X
4800	Coffee, tea, and spices	550	35 947 781	1 057 148	2.9	2.0	39.8
4811	Coffee	277	15 134 056	218 170	1.4	.4	X
4812	Tea	394	26 721 774	313 848	1.2	.6	X
4813	Spices	388	28 086 785	525 121	1.9	1.0	X
4820	Bread and baked goods	259	13 209 475	1 270 996	9.6	2.4	43.0
4821	Breads and rolls	90	4 561 006	262 047	5.7	.5	X
4822	Cookies, cakes, and other baked goods	238	12 165 871	1 008 949	8.3	1.9	X
4830	Canned foods	727	51 026 160	12 858 092	25.2	24.4	44.8
4831	Canned and bottled fruits, vegetables, and juices	681	48 486 313	7 581 220	15.6	14.4	X
4832	Canned and bottled baby foods	327	24 376 420	599 117	2.5	1.1	X
4833	Canned meats	343	27 836 131	895 455	3.2	1.7	X
4834	Canned fish and seafoods	521	39 757 502	1 418 925	3.6	2.7	X
4835	Canned milk	238	18 420 078	424 531	2.3	.8	X
4836	Other canned foods	502	38 037 227	1 938 843	5.1	3.7	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	136	13 523 610	382 073	2.8	.7	X
4850	Soft drinks and bottled water	541	38 612 271	1 271 453	3.3	2.4	48.8
4851	Soft drinks, packaged	252	12 310 107	551 723	4.5	1.0	X
4852	Soft drinks, pre and post mix bulk	49	5 353 782	150 420	2.8	.3	X
4853	Bottled water	448	32 091 463	569 307	1.8	1.1	X
4860	Other grocery specialties	709	49 607 786	9 980 697	20.1	18.9	45.5
4861	Pasta	590	43 698 682	1 250 345	2.9	2.4	X
4862	Breakfast cereals	488	33 709 303	1 221 633	3.6	2.3	X
4863	Cooking oils and margarine	425	27 484 332	1 094 229	4.0	2.1	X
4864	Flour	194	13 904 693	410 827	3.0	.8	X
4865	Pickles, preserves, jellies, jams, and sauces	554	40 283 416	1 567 179	3.9	3.0	X
4866	Sugar, refined	295	21 459 617	556 995	2.6	1.1	X
4867	Pet foods	401	30 409 630	989 260	3.3	1.9	X
4868	Grocery specialties, n.e.c.	408	28 399 049	2 890 238	10.2	5.5	X
4900	Grain and beans	216	13 991 983	241 802	1.7	.5	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	192	18 835 358	1 049 644	5.6	2.0	.2
5335	Detergents and soaps	192	18 835 358	1 049 644	5.6	2.0	X
5700	Wines and distilled alcoholic beverages	9	1 145 089	17 376	1.5	Z	X
5900	Tobacco and tobacco products	37	649 167	14 372	2.2	Z	X
9810	Miscellaneous commodities	142	11 447 543	982 520	8.6	1.9	X
<b>4224103</b>	<b>Other general-line grocery whsle</b>	<b>748</b>	<b>X</b>	<b>52 747 762</b>	<b>X</b>	<b>100.0</b>	<b>58.7</b>
0540	Other home furnishings	31	3 823 162	49 625	1.3	.1	X
0960	Restaurant and hotel equipment and supplies	16	1 626 919	134 186	8.2	.3	X
1700	Hardware	12	809 788	10 748	1.3	Z	X
2530	Laundry and dry-cleaning equipment and supplies	176	13 784 294	649 899	4.7	1.2	X
3400	Industrial and personal services paper and plastics	439	31 169 682	1 383 271	4.4	2.6	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	456	36 617 912	2 449 790	6.7	4.6	X
3900	Women's and children's wear	12	1 227 361	43 579	3.6	.1	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4224103</b>	<b>Other general-line grocery whsle—Con.</b>						
4100	Frozen foods (packaged) .....	697	50 648 773	10 154 475	20.0	19.3	45.4
4111	Dinners (frozen) .....	468	38 725 803	1 919 650	5.0	3.6	X
4112	Fish and seafoods (frozen packaged) .....	394	32 980 682	815 773	2.5	1.5	X
4113	Vegetables (frozen) .....	529	42 882 808	2 889 678	6.7	5.5	X
4114	Fruits and fruit juices (frozen) .....	443	36 306 253	1 178 055	3.2	2.2	X
4115	Meat (frozen packaged) .....	224	16 725 592	640 549	3.8	1.2	X
4116	Frozen baked goods .....	556	39 122 663	1 070 362	2.7	2.0	X
4117	Other frozen foods (except frozen dairy products) .....	326	28 973 364	1 640 405	5.7	3.1	X
4200	Dairy products (excluding dried or canned) .....	545	41 480 415	3 544 370	8.5	6.7	53.8
4211	Butter .....	336	25 270 948	691 591	2.7	1.3	X
4212	Cheese .....	347	28 657 308	1 008 442	3.5	1.9	X
4213	Milk and cream, except raw .....	81	2 532 663	44 149	1.7	.1	X
4214	Ice cream .....	389	31 197 301	1 212 222	3.9	2.3	X
4215	Raw milk .....	11	742 913	19 150	2.6	Z	X
4216	Other dairy products .....	327	23 248 785	568 818	2.4	1.1	X
4300	Poultry and poultry products .....	234	16 587 641	1 596 959	9.6	3.0	X
4400	Confectionery .....	462	33 539 251	1 869 625	5.6	3.5	.1
4414	Chips and popcorn .....	462	33 539 251	1 869 625	5.6	3.5	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	161	12 478 027	262 392	2.1	.5	X
4600	Meat and meat products (fresh and un packaged) .....	403	25 246 480	911 139	3.6	1.7	40.9
4611	Beef (not killed on location) .....	216	15 568 476	309 443	2.0	.6	X
4612	Veal (not killed on location) .....	12	467 551	28 495	6.1	.1	X
4614	Pork (not killed on location) .....	58	2 989 541	193 281	6.5	.4	X
4615	Sausage and prepared meats made on location .....	25	1 765 360	63 684	3.6	.1	X
4616	Sausage and prepared meats not made on location .....	113	2 873 445	121 772	4.2	.2	X
4618	Other meat products .....	45	3 871 098	194 464	5.0	.4	X
4700	Fresh fruits and vegetables .....	160	15 260 997	481 802	3.2	.9	X
4711	Fresh fruits .....	160	15 260 997	481 802	3.2	.9	X
4800	Coffee, tea, and spices .....	550	35 947 781	1 057 148	2.9	2.0	39.8
4811	Coffee .....	277	15 134 056	218 170	1.4	.4	X
4812	Tea .....	394	26 721 774	313 848	1.2	.6	X
4813	Spices .....	388	28 086 785	525 121	1.9	1.0	X
4820	Bread and baked goods .....	259	13 209 475	1 270 996	9.6	2.4	43.0
4821	Breads and rolls .....	90	4 561 006	262 047	5.7	.5	X
4822	Cookies, cakes, and other baked goods .....	238	12 165 871	1 008 949	8.3	1.9	X
4830	Canned foods .....	727	51 026 160	12 858 092	25.2	24.4	44.8
4831	Canned and bottled fruits, vegetables, and juices .....	681	48 486 313	7 581 220	15.6	14.4	X
4832	Canned and bottled baby foods .....	327	24 376 420	599 117	2.5	1.1	X
4833	Canned meats .....	343	27 836 131	895 455	3.2	1.7	X
4834	Canned fish and seafoods .....	521	39 757 502	1 418 925	3.6	2.7	X
4835	Canned milk .....	238	18 420 078	424 531	2.3	.8	X
4836	Other canned foods .....	502	38 037 227	1 938 843	5.1	3.7	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	136	13 523 610	382 073	2.8	.7	X
4850	Soft drinks and bottled water .....	541	38 612 271	1 271 453	3.3	2.4	48.8
4851	Soft drinks, packaged .....	252	12 310 107	551 723	4.5	1.0	X
4852	Soft drinks, pre and post mix bulk .....	49	5 353 782	150 420	2.8	.3	X
4853	Bottled water .....	448	32 091 463	569 307	1.8	1.1	X
4860	Other grocery specialties .....	709	49 607 786	9 980 697	20.1	18.9	45.5
4861	Pasta .....	590	43 698 682	1 250 345	2.9	2.4	X
4862	Breakfast cereals .....	488	33 709 303	1 221 633	3.6	2.3	X
4863	Cooking oils and margarine .....	425	27 484 332	1 094 229	4.0	2.1	X
4864	Flour .....	194	13 904 693	410 827	3.0	.8	X
4865	Pickles, preserves, jellies, jams, and sauces .....	554	40 283 416	1 567 179	3.9	3.0	X
4866	Sugar, refined .....	295	21 459 617	556 995	2.6	1.1	X
4867	Pet foods .....	401	30 409 630	989 260	3.3	1.9	X
4868	Grocery specialties, n.e.c. .....	408	28 399 049	2 890 238	10.2	5.5	X
4900	Grain and beans .....	216	13 991 983	241 802	1.7	.5	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	192	18 835 358	1 049 644	5.6	2.0	.2
5335	Detergents and soaps .....	192	18 835 358	1 049 644	5.6	2.0	X
5700	Wines and distilled alcoholic beverages .....	9	1 145 089	17 376	1.5	Z	X
5900	Tobacco and tobacco products .....	37	649 167	14 372	2.2	Z	X
9810	Miscellaneous commodities .....	142	11 447 543	982 520	8.6	1.9	X
<b>42242</b>	<b>Packaged frozen food whsle .....</b>	<b>679</b>	<b>X</b>	<b>16 882 856</b>	<b>X</b>	<b>100.0</b>	<b>80.6</b>
0960	Restaurant and hotel equipment and supplies .....	15	1 731 645	77 687	4.5	.5	X
2530	Laundry and dry-cleaning equipment and supplies .....	7	545 856	13 123	2.4	.1	X
3400	Industrial and personal services paper and plastics .....	60	4 331 414	280 450	6.5	1.7	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	11	707 751	48 175	6.8	.3	X
4100	Frozen foods (packaged) .....	679	16 882 856	11 107 438	65.8	65.8	72.8
4111	Dinners (frozen) .....	162	6 526 768	825 303	12.6	4.9	X
4112	Fish and seafoods (frozen packaged) .....	361	12 087 350	1 381 353	11.4	8.2	X
4113	Vegetables (frozen) .....	271	10 478 892	1 841 343	17.6	10.9	X
4114	Fruits and fruit juices (frozen) .....	265	10 164 400	1 068 354	10.5	6.3	X
4115	Meat (frozen packaged) .....	364	11 380 440	2 125 922	18.7	12.6	X
4116	Frozen baked goods .....	349	12 441 291	1 651 413	13.3	9.8	X
4117	Other frozen foods (except frozen dairy products) .....	286	9 801 702	2 213 752	22.6	13.1	X

See footnotes at end of table.



**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42242</b>	<b>Packaged frozen food whsle—Con.</b>						
4200	Dairy products (excluding dried or canned) .....	177	9 162 490	651 332	7.1	3.9	26.0
4211	Butter .....	46	3 932 037	96 635	2.5	.6	X
4212	Cheese .....	127	7 254 164	284 174	3.9	1.7	X
4214	Ice cream .....	20	2 372 348	92 369	3.9	.5	X
4215	Raw milk .....	8	401 701	12 690	3.2	.1	X
4216	Other dairy products .....	71	3 785 601	161 010	4.3	1.0	X
4300	Poultry and poultry products .....	204	7 517 524	1 005 709	13.4	6.0	1.4
4311	Dressed poultry killed on location.....	41	918 686	79 795	8.7	.5	X
4312	Eggs .....	83	1 728 609	80 018	4.6	.5	X
4314	Other poultry (excluding frozen packaged).....	163	6 598 838	845 895	12.8	5.0	X
4400	Confectionery .....	80	4 191 250	174 220	4.2	1.0	.8
4413	Nuts .....	54	3 511 525	158 079	4.5	.9	X
4414	Chips and popcorn .....	26	679 725	4 848	.7	Z	X
4415	Other confections .....	26	679 725	11 293	1.7	.1	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	58	2 734 561	130 630	4.8	.8	X
4600	Meat and meat products (fresh and unpackaged) .....	106	4 479 620	369 684	8.3	2.2	37.4
4611	Beef (not killed on location) .....	62	2 320 047	86 852	3.7	.5	X
4612	Veal (not killed on location) .....	14	133 056	4 756	3.6	Z	X
4614	Pork (not killed on location) .....	48	2 022 074	136 426	6.7	.8	X
4615	Sausage and prepared meats made on location .....	24	1 004 450	30 028	3.0	.2	X
4616	Sausage and prepared meats not made on location .....	31	1 345 925	61 745	4.6	.4	X
4618	Other meat products .....	23	1 236 392	49 703	4.0	.3	X
4700	Fresh fruits and vegetables .....	32	2 407 723	95 957	4.0	.6	.7
4711	Fresh fruits .....	32	2 407 723	67 711	2.8	.4	X
4713	Other fresh vegetables .....	10	1 155 348	28 246	2.4	.2	X
4800	Coffee, tea, and spices .....	117	5 863 585	229 461	3.9	1.4	24.0
4811	Coffee .....	55	3 289 313	125 094	3.8	.7	X
4812	Tea .....	47	1 640 830	36 230	2.2	.2	X
4813	Spices .....	51	2 336 121	68 137	2.9	.4	X
4820	Bread and baked goods .....	116	5 338 814	313 594	5.9	1.9	25.5
4821	Breads and rolls .....	69	3 174 616	107 517	3.4	.6	X
4822	Cookies, cakes, and other baked goods .....	90	4 136 320	206 075	5.0	1.2	X
4830	Canned foods .....	199	9 318 093	1 037 104	11.1	6.1	26.1
4831	Canned and bottled fruits, vegetables, and juices .....	158	7 825 137	669 550	8.6	4.0	X
4832	Canned and bottled baby foods .....	10	430 365	19 555	4.5	.1	X
4833	Canned meats .....	53	2 492 079	44 414	1.8	.3	X
4834	Canned fish and seafoods .....	47	3 569 342	90 450	2.5	.5	X
4835	Canned milk .....	10	1 583 614	17 990	1.1	.1	X
4836	Other canned foods .....	60	3 526 989	195 145	5.5	1.2	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	53	1 862 036	47 554	2.6	.3	X
4850	Soft drinks and bottled water .....	101	6 109 407	184 817	3.0	1.1	33.0
4851	Soft drinks, packaged .....	64	3 464 645	59 501	1.7	.4	X
4852	Soft drinks, pre and post mix bulk .....	18	1 969 818	46 742	2.4	.3	X
4853	Bottled water .....	48	3 978 052	78 574	2.0	.5	X
4860	Other grocery specialties .....	185	8 612 850	929 625	10.8	5.5	28.1
4861	Pasta .....	85	5 263 174	216 975	4.1	1.3	X
4862	Breakfast cereals .....	73	4 397 337	179 806	4.1	1.1	X
4863	Cooking oils and margarine .....	56	2 096 499	51 506	2.5	.3	X
4864	Flour .....	20	280 942	15 390	5.5	.1	X
4865	Pickles, preserves, jellies, jams, and sauces .....	100	6 492 304	210 440	3.2	1.2	X
4866	Sugar, refined .....	27	989 966	48 253	4.9	.3	X
4867	Pet foods .....	33	3 358 709	89 233	2.7	.5	X
4868	Grocery specialties, n.e.c. ....	59	3 239 263	118 021	3.6	.7	X
4900	Grain and beans .....	9	197 760	6 260	3.2	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	28	2 064 518	96 360	4.7	.6	X
9810	Miscellaneous commodities .....	26	735 713	61 655	8.4	.4	X
<b>422420</b>	<b>Packaged frozen food whsle .....</b>	<b>679</b>	<b>X</b>	<b>16 882 856</b>	<b>X</b>	<b>100.0</b>	<b>80.6</b>
0960	Restaurant and hotel equipment and supplies .....	15	1 731 645	77 687	4.5	.5	X
2530	Laundry and dry-cleaning equipment and supplies .....	7	545 856	13 123	2.4	.1	X
3400	Industrial and personal services paper and plastics .....	60	4 331 414	280 450	6.5	1.7	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	11	707 751	48 175	6.8	.3	X
4100	Frozen foods (packaged) .....	679	16 882 856	11 107 438	65.8	65.8	72.8
4111	Dinners (frozen) .....	162	6 526 788	825 303	12.6	4.9	X
4112	Fish and seafoods (frozen packaged) .....	361	12 087 350	1 381 353	11.4	8.2	X
4113	Vegetables (frozen) .....	271	10 478 892	1 841 343	17.6	10.9	X
4114	Fruits and fruit juices (frozen) .....	265	10 164 400	1 068 354	10.5	6.3	X
4115	Meat (frozen packaged) .....	349	11 380 440	2 125 922	18.7	12.6	X
4116	Frozen baked goods .....	349	12 441 291	1 651 413	13.3	9.8	X
4117	Other frozen foods (except frozen dairy products) .....	286	9 801 702	2 213 752	22.6	13.1	X
4200	Dairy products (excluding dried or canned) .....	177	9 162 490	651 332	7.1	3.9	26.0
4211	Butter .....	46	3 932 037	96 635	2.5	.6	X
4212	Cheese .....	127	7 254 164	284 174	3.9	1.7	X
4214	Ice cream .....	20	2 372 348	92 369	3.9	.5	X
4215	Raw milk .....	8	401 701	12 690	3.2	.1	X
4216	Other dairy products .....	71	3 785 601	161 010	4.3	1.0	X
4300	Poultry and poultry products .....	204	7 517 524	1 005 709	13.4	6.0	1.4
4311	Dressed poultry killed on location.....	41	918 686	79 795	8.7	.5	X
4312	Eggs .....	83	1 728 609	80 018	4.6	.5	X
4314	Other poultry (excluding frozen packaged).....	163	6 598 838	845 895	12.8	5.0	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422420</b>	<b>Packaged frozen food whsle—Con.</b>						
4400	Confectionery.....	80	4 191 250	174 220	4.2	1.0	.8
4413	Nuts.....	54	3 511 525	158 079	4.5	.9	X
4414	Chips and popcorn.....	26	679 725	4 848	.7	Z	X
4415	Other confections.....	26	679 725	11 293	1.7	.1	X
4500	Fish and seafoods (excluding canned and frozen packaged).....	58	2 734 561	130 630	4.8	.8	X
4600	Meat and meat products (fresh and unpackaged).....	106	4 479 620	369 684	8.3	2.2	37.4
4611	Beef (not killed on location).....	62	2 320 047	86 852	3.7	.5	X
4612	Veal (not killed on location).....	14	133 056	4 756	3.6	Z	X
4614	Pork (not killed on location).....	48	2 022 074	136 426	6.7	.8	X
4615	Sausage and prepared meats made on location.....	24	1 004 450	30 028	3.0	.2	X
4616	Sausage and prepared meats not made on location.....	31	1 345 925	61 745	4.6	.4	X
4618	Other meat products.....	23	1 236 392	49 703	4.0	.3	X
4700	Fresh fruits and vegetables.....	32	2 407 723	95 957	4.0	.6	.7
4711	Fresh fruits.....	32	2 407 723	67 711	2.8	.4	X
4713	Other fresh vegetables.....	10	1 155 348	28 246	2.4	.2	X
4800	Coffee, tea, and spices.....	117	5 863 585	229 461	3.9	1.4	24.0
4811	Coffee.....	55	3 289 313	125 094	3.8	.7	X
4812	Tea.....	47	1 640 830	36 230	2.2	.2	X
4813	Spices.....	51	2 336 121	68 137	2.9	.4	X
4820	Bread and baked goods.....	116	5 338 814	313 594	5.9	1.9	25.5
4821	Breads and rolls.....	69	3 174 616	107 517	3.4	.6	X
4822	Cookies, cakes, and other baked goods.....	90	4 136 320	206 075	5.0	1.2	X
4830	Canned foods.....	199	9 318 093	1 037 104	11.1	6.1	26.1
4831	Canned and bottled fruits, vegetables, and juices.....	158	7 825 137	669 550	8.6	4.0	X
4832	Canned and bottled baby foods.....	10	430 365	19 555	4.5	.1	X
4833	Canned meats.....	53	2 492 079	44 414	1.8	.3	X
4834	Canned fish and seafoods.....	47	3 569 342	90 450	2.5	.5	X
4835	Canned milk.....	10	1 583 614	17 990	1.1	.1	X
4836	Other canned foods.....	60	3 526 989	195 145	5.5	1.2	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.).....	53	1 862 036	47 554	2.6	.3	X
4850	Soft drinks and bottled water.....	101	6 109 407	184 817	3.0	1.1	33.0
4851	Soft drinks, packaged.....	64	3 464 645	59 501	1.7	.4	X
4852	Soft drinks, pre and post mix bulk.....	18	1 969 818	46 742	2.4	.3	X
4853	Bottled water.....	48	3 978 052	78 574	2.0	.5	X
4860	Other grocery specialties.....	185	8 612 850	929 625	10.8	5.5	28.1
4861	Pasta.....	85	5 263 174	216 975	4.1	1.3	X
4862	Breakfast cereals.....	73	4 397 337	179 806	4.1	1.1	X
4863	Cooking oils and margarine.....	56	2 096 499	51 506	2.5	.3	X
4864	Flour.....	20	280 942	15 390	5.5	.1	X
4865	Pickles, preserves, jellies, jams, and sauces.....	100	6 492 304	210 440	3.2	1.2	X
4866	Sugar, refined.....	27	989 966	48 253	4.9	.3	X
4867	Pet foods.....	33	3 358 709	89 233	2.7	.5	X
4868	Grocery specialties, n.e.c.....	59	3 239 263	118 021	3.6	.7	X
4900	Grain and beans.....	9	197 760	6 260	3.2	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum).....	28	2 064 518	96 360	4.7	.6	X
9810	Miscellaneous commodities.....	26	735 713	61 655	8.4	.4	X
<b>42243</b>	<b>Dairy products, (except dried or canned) whsle.....</b>	<b>181</b>	<b>X</b>	<b>1 474 278</b>	<b>X</b>	<b>100.0</b>	<b>92.0</b>
4100	Frozen foods (packaged).....	31	430 998	46 721	10.8	3.2	24.7
4111	Dinners (frozen).....	8	156 160	15 919	10.2	1.1	X
4112	Fish and seafoods (frozen packaged).....	8	143 598	3 932	2.7	.3	X
4114	Fruits and fruit juices (frozen).....	8	81 299	1 229	1.5	.1	X
4115	Meat (frozen packaged).....	13	216 390	11 229	5.2	.8	X
4116	Frozen baked goods.....	11	179 601	5 992	3.3	.4	X
4117	Other frozen foods (except frozen dairy products).....	14	173 299	8 417	4.9	.6	X
4200	Dairy products (excluding dried or canned).....	181	1 474 278	1 053 774	71.5	71.5	75.5
4211	Butter.....	49	280 628	35 782	12.8	2.4	X
4212	Cheese.....	112	1 067 129	539 442	50.6	36.6	X
4213	Milk and cream, except raw.....	71	559 035	103 020	18.4	7.0	X
4214	Ice cream.....	59	385 998	46 492	12.0	3.2	X
4216	Other dairy products.....	74	789 549	296 631	37.6	20.1	X
4300	Poultry and poultry products.....	20	487 161	48 661	10.0	3.3	X
4400	Confectionery.....	6	40 370	2 811	7.0	.2	X
4500	Fish and seafoods (excluding canned and frozen packaged).....	8	250 909	44 536	17.8	3.0	X
4600	Meat and meat products (fresh and unpackaged).....	33	394 221	66 720	16.9	4.5	24.9
4611	Beef (not killed on location).....	10	15 465	2 637	17.1	.2	X
4614	Pork (not killed on location).....	15	222 715	18 089	8.1	1.2	X
4616	Sausage and prepared meats not made on location.....	8	59 230	8 645	14.6	.6	X
4618	Other meat products.....	7	182 737	35 697	19.5	2.4	X
4800	Coffee, tea, and spices.....	10	101 577	6 964	6.9	.5	16.6
4813	Spices.....	6	68 451	6 122	8.9	.4	X
4820	Bread and baked goods.....	8	189 023	10 157	5.4	.7	4.4
4822	Cookies, cakes, and other baked goods.....	8	189 023	10 041	5.3	.7	X
4830	Canned foods.....	12	126 776	16 193	12.8	1.1	33.4
4831	Canned and bottled fruits, vegetables, and juices.....	12	126 776	15 196	12.0	1.0	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.).....	6	27 734	1 130	4.1	.1	X
4850	Soft drinks and bottled water.....	6	109 328	9 438	8.6	.6	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42243</b>	<b>Dairy products, (except dried or canned) whsle—Con.</b>						
4860	Other grocery specialties	26	434 512	127 098	29.3	8.6	50.5
4863	Cooking oils and margarine	6	8 815	53	.6	Z	X
4864	Flour	11	13 848	187	1.4	Z	X
4868	Grocery specialties, n.e.c.	11	388 162	126 241	32.5	8.6	X
9810	Miscellaneous commodities	7	43 722	5 970	13.7	.4	X
<b>422430</b>	<b>Dairy products, (except dried or canned) whsle</b>	<b>181</b>	<b>X</b>	<b>1 474 278</b>	<b>X</b>	<b>100.0</b>	<b>92.0</b>
4100	Frozen foods (packaged)	31	430 998	46 721	10.8	3.2	24.7
4111	Dinners (frozen)	8	156 160	15 919	10.2	1.1	X
4112	Fish and seafoods (frozen packaged)	8	143 598	3 932	2.7	.3	X
4114	Fruits and fruit juices (frozen)	8	81 299	1 229	1.5	.1	X
4115	Meat (frozen packaged)	13	216 390	11 229	5.2	.8	X
4116	Frozen baked goods	11	179 601	5 992	3.3	.4	X
4117	Other frozen foods (except frozen dairy products)	14	173 299	8 417	4.9	.6	X
4200	Dairy products (excluding dried or canned)	181	1 474 278	1 053 774	71.5	71.5	75.5
4211	Butter	49	280 628	35 782	12.8	2.4	X
4212	Cheese	112	1 067 129	539 442	50.6	36.6	X
4213	Milk and cream, except raw	71	559 035	103 020	18.4	7.0	X
4214	Ice cream	59	385 998	46 492	12.0	3.2	X
4216	Other dairy products	74	789 549	296 631	37.6	20.1	X
4300	Poultry and poultry products	20	487 161	48 661	10.0	3.3	X
4400	Confectionery	6	40 370	2 811	7.0	.2	X
4500	Fish and seafoods (excluding canned and frozen packaged)	8	250 909	44 536	17.8	3.0	X
4600	Meat and meat products (fresh and unpackaged)	33	394 221	66 720	16.9	4.5	24.9
4611	Beef (not killed on location)	10	15 465	2 637	17.1	.2	X
4614	Pork (not killed on location)	15	222 715	18 089	8.1	1.2	X
4616	Sausage and prepared meats not made on location	8	59 230	8 645	14.6	.6	X
4618	Other meat products	7	182 737	35 697	19.5	2.4	X
4800	Coffee, tea, and spices	10	101 577	6 964	6.9	.5	16.6
4813	Spices	6	68 451	6 122	8.9	.4	X
4820	Bread and baked goods	8	189 023	10 157	5.4	.7	4.4
4822	Cookies, cakes, and other baked goods	8	189 023	10 041	5.3	.7	X
4830	Canned foods	12	126 776	16 193	12.8	1.1	33.4
4831	Canned and bottled fruits, vegetables, and juices	12	126 776	15 196	12.0	1.0	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	6	27 734	1 130	4.1	.1	X
4850	Soft drinks and bottled water	6	109 328	9 438	8.6	.6	X
4860	Other grocery specialties	26	434 512	127 098	29.3	8.6	50.5
4863	Cooking oils and margarine	6	8 815	53	.6	Z	X
4864	Flour	11	13 848	187	1.4	Z	X
4868	Grocery specialties, n.e.c.	11	388 162	126 241	32.5	8.6	X
9810	Miscellaneous commodities	7	43 722	5 970	13.7	.4	X
<b>4224301</b>	<b>Raw milk whsle</b>	<b>2</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>X</b>
<b>4224302</b>	<b>Dairy product (except raw milk) whsle</b>	<b>179</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
4100	Frozen foods (packaged)	29	D	D	D	D	D
4111	Dinners (frozen)	8	D	D	D	D	X
4112	Fish and seafoods (frozen packaged)	8	D	D	D	D	X
4114	Fruits and fruit juices (frozen)	6	D	D	D	D	X
4115	Meat (frozen packaged)	11	D	D	D	D	X
4116	Frozen baked goods	11	D	D	D	D	X
4117	Other frozen foods (except frozen dairy products)	12	D	D	D	D	X
4200	Dairy products (excluding dried or canned)	179	D	D	D	D	D
4211	Butter	49	D	D	D	D	X
4212	Cheese	112	D	D	D	D	X
4213	Milk and cream, except raw	69	D	D	D	D	X
4214	Ice cream	57	D	D	D	D	X
4216	Other dairy products	72	D	D	D	D	X
4300	Poultry and poultry products	18	D	D	D	D	X
4400	Confectionery	6	D	D	D	D	X
4500	Fish and seafoods (excluding canned and frozen packaged)	8	D	D	D	D	X
4600	Meat and meat products (fresh and unpackaged)	31	D	D	D	D	D
4611	Beef (not killed on location)	10	D	D	D	D	X
4614	Pork (not killed on location)	15	D	D	D	D	X
4616	Sausage and prepared meats not made on location	6	D	D	D	D	X
4618	Other meat products	7	D	D	D	D	X
4800	Coffee, tea, and spices	10	D	D	D	D	D
4813	Spices	6	D	D	D	D	X
4820	Bread and baked goods	8	D	D	D	D	D
4822	Cookies, cakes, and other baked goods	8	D	D	D	D	X
4830	Canned foods	10	D	D	D	D	D
4831	Canned and bottled fruits, vegetables, and juices	10	D	D	D	D	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	6	D	D	D	D	X
4860	Other grocery specialties	24	D	D	D	D	D
4863	Cooking oils and margarine	6	D	D	D	D	X
4864	Flour	11	D	D	D	D	X
4868	Grocery specialties, n.e.c.	11	D	D	D	D	X
9810	Miscellaneous commodities	7	D	D	D	D	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42244</b>	<b>Poultry &amp; poultry product whsle</b>	<b>113</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
4100	Frozen foods (packaged)	38	D	D	D	D	D
4114	Fruits and fruit juices (frozen)	6	D	D	D	D	X
4115	Meat (frozen packaged)	25	D	D	D	D	X
4116	Frozen baked goods	12	D	D	D	D	X
4117	Other frozen foods (except frozen dairy products)	16	D	D	D	D	X
4200	Dairy products (excluding dried or canned)	11	D	D	D	D	D
4212	Cheese	11	D	D	D	D	X
4300	Poultry and poultry products	113	D	D	D	D	D
4311	Dressed poultry killed on location	34	D	D	D	D	X
4312	Eggs	27	D	D	D	D	X
4313	Live poultry	10	D	D	D	D	X
4314	Other poultry (excluding frozen packaged)	58	D	D	D	D	X
4500	Fish and seafoods (excluding canned and frozen packaged)	13	D	D	D	D	X
4600	Meat and meat products (fresh and unpackaged)	33	D	D	D	D	D
4611	Beef (not killed on location)	16	D	D	D	D	X
4612	Veal (not killed on location)	8	D	D	D	D	X
4613	Lamb and mutton (not killed on location)	9	D	D	D	D	X
4614	Pork (not killed on location)	12	D	D	D	D	X
4615	Sausage and prepared meats made on location	11	D	D	D	D	X
4616	Sausage and prepared meats not made on location	10	D	D	D	D	X
4820	Bread and baked goods	6	D	D	D	D	D
4821	Breads and rolls	6	D	D	D	D	X
4830	Canned foods	7	D	D	D	D	D
4831	Canned and bottled fruits, vegetables, and juices	6	D	D	D	D	X
4860	Other grocery specialties	12	D	D	D	D	D
4868	Grocery specialties, n.e.c.	10	D	D	D	D	X
9810	Miscellaneous commodities	9	D	D	D	D	X
<b>422440</b>	<b>Poultry &amp; poultry product whsle</b>	<b>113</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
4100	Frozen foods (packaged)	38	D	D	D	D	D
4114	Fruits and fruit juices (frozen)	6	D	D	D	D	X
4115	Meat (frozen packaged)	25	D	D	D	D	X
4116	Frozen baked goods	12	D	D	D	D	X
4117	Other frozen foods (except frozen dairy products)	16	D	D	D	D	X
4200	Dairy products (excluding dried or canned)	11	D	D	D	D	D
4212	Cheese	11	D	D	D	D	X
4300	Poultry and poultry products	113	D	D	D	D	D
4311	Dressed poultry killed on location	34	D	D	D	D	X
4312	Eggs	27	D	D	D	D	X
4313	Live poultry	10	D	D	D	D	X
4314	Other poultry (excluding frozen packaged)	58	D	D	D	D	X
4500	Fish and seafoods (excluding canned and frozen packaged)	13	D	D	D	D	X
4600	Meat and meat products (fresh and unpackaged)	33	D	D	D	D	D
4611	Beef (not killed on location)	16	D	D	D	D	X
4612	Veal (not killed on location)	8	D	D	D	D	X
4613	Lamb and mutton (not killed on location)	9	D	D	D	D	X
4614	Pork (not killed on location)	12	D	D	D	D	X
4615	Sausage and prepared meats made on location	11	D	D	D	D	X
4616	Sausage and prepared meats not made on location	10	D	D	D	D	X
4820	Bread and baked goods	6	D	D	D	D	D
4821	Breads and rolls	6	D	D	D	D	X
4830	Canned foods	7	D	D	D	D	D
4831	Canned and bottled fruits, vegetables, and juices	6	D	D	D	D	X
4860	Other grocery specialties	12	D	D	D	D	D
4868	Grocery specialties, n.e.c.	10	D	D	D	D	X
9810	Miscellaneous commodities	9	D	D	D	D	X
<b>4224401</b>	<b>Live poultry whsle</b>	<b>5</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>X</b>
<b>4224402</b>	<b>Poultry &amp; poultry product (except live) whsle</b>	<b>108</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
4100	Frozen foods (packaged)	38	D	D	D	D	D
4114	Fruits and fruit juices (frozen)	6	D	D	D	D	X
4115	Meat (frozen packaged)	25	D	D	D	D	X
4116	Frozen baked goods	12	D	D	D	D	X
4117	Other frozen foods (except frozen dairy products)	16	D	D	D	D	X
4200	Dairy products (excluding dried or canned)	11	D	D	D	D	D
4212	Cheese	11	D	D	D	D	X
4300	Poultry and poultry products	108	D	D	D	D	D
4311	Dressed poultry killed on location	34	D	D	D	D	X
4312	Eggs	27	D	D	D	D	X
4314	Other poultry (excluding frozen packaged)	58	D	D	D	D	X
4500	Fish and seafoods (excluding canned and frozen packaged)	13	D	D	D	D	X
4600	Meat and meat products (fresh and unpackaged)	33	D	D	D	D	D
4611	Beef (not killed on location)	16	D	D	D	D	X
4612	Veal (not killed on location)	8	D	D	D	D	X
4613	Lamb and mutton (not killed on location)	9	D	D	D	D	X
4614	Pork (not killed on location)	12	D	D	D	D	X
4615	Sausage and prepared meats made on location	11	D	D	D	D	X
4616	Sausage and prepared meats not made on location	10	D	D	D	D	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4224402</b>	<b>Poultry &amp; poultry product (except live) whsle—Con.</b>						
4820	Bread and baked goods .....	6	D	D	D	D	D
4821	Breads and rolls .....	6	D	D	D	D	X
4830	Canned foods .....	7	D	D	D	D	D
4831	Canned and bottled fruits, vegetables, and juices .....	6	D	D	D	D	X
4860	Other grocery specialties .....	12	D	D	D	D	D
4868	Grocery specialties, n.e.c. ....	10	D	D	D	D	X
9810	Miscellaneous commodities .....	9	D	D	D	D	X
<b>42245</b>	<b>Confectionery whsle .....</b>	<b>357</b>	<b>X</b>	<b>3 037 847</b>	<b>X</b>	<b>100.0</b>	<b>74.7</b>
3400	Industrial and personal services paper and plastics .....	16	185 552	6 839	3.7	.2	5.4
3412	Paper dishes, cups, and napkins .....	16	185 552	6 839	3.7	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	25	287 887	32 579	11.3	1.1	X
4100	Frozen foods (packaged) .....	24	331 921	30 818	9.3	1.0	19.4
4113	Vegetables (frozen) .....	8	140 904	10 269	7.3	.3	X
4116	Frozen baked goods .....	9	103 803	18 488	17.8	.6	X
4117	Other frozen foods (except frozen dairy products) .....	8	122 235	848	.7	Z	X
4200	Dairy products (excluding dried or canned) .....	17	108 786	16 030	14.7	.5	68.5
4212	Cheese .....	13	43 589	2 167	5.0	.1	X
4216	Other dairy products .....	6	33 123	1 259	3.8	Z	X
4400	Confectionery .....	357	3 037 847	2 670 712	87.9	87.9	63.0
4411	Candy .....	274	2 232 671	1 664 033	74.5	54.8	X
4412	Chewing gum .....	104	1 129 283	95 134	8.4	3.1	X
4413	Nuts .....	161	1 556 673	663 817	42.6	21.9	X
4414	Chips and popcorn .....	95	851 103	77 676	9.1	2.6	X
4415	Other confections .....	129	967 753	170 053	17.6	5.6	X
4600	Meat and meat products (fresh and unpackaged) .....	13	101 487	14 504	14.3	.5	X
4800	Coffee, tea, and spices .....	33	383 637	18 218	4.7	.6	8.6
4811	Coffee .....	28	234 335	7 182	3.1	.2	X
4812	Tea .....	20	205 014	3 243	1.6	.1	X
4813	Spices .....	14	204 613	7 793	3.8	.3	X
4820	Bread and baked goods .....	34	271 363	20 788	7.7	.7	7.4
4822	Cookies, cakes, and other baked goods .....	31	270 681	20 680	7.6	.7	X
4830	Canned foods .....	16	262 881	47 189	18.0	1.6	1.8
4831	Canned and bottled fruits, vegetables, and juices .....	6	38 535	36 268	94.1	1.2	X
4833	Canned meats .....	6	164 263	4 372	2.7	.1	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	14	145 059	19 687	13.6	.6	X
4850	Soft drinks and bottled water .....	29	391 197	34 764	8.9	1.1	4.1
4851	Soft drinks, packaged .....	19	283 795	26 600	9.4	.9	X
4853	Bottled water .....	10	107 402	8 164	7.6	.3	X
4860	Other grocery specialties .....	45	597 473	39 280	6.6	1.3	24.8
4861	Pasta .....	22	95 518	1 735	1.8	.1	X
4865	Pickles, preserves, jellies, jams, and sauces .....	17	93 930	2 239	2.4	.1	X
4867	Pet foods .....	7	52 177	2 469	4.7	.1	X
4868	Grocery specialties, n.e.c. ....	20	365 094	21 279	5.8	.7	X
5900	Tobacco and tobacco products .....	15	173 739	17 854	10.3	.6	1.8
5913	Other tobacco products (excluding leaf) .....	15	173 739	17 854	10.3	.6	X
9810	Miscellaneous commodities .....	35	419 198	25 046	6.0	.8	X
<b>422450</b>	<b>Confectionery whsle .....</b>	<b>357</b>	<b>X</b>	<b>3 037 847</b>	<b>X</b>	<b>100.0</b>	<b>74.7</b>
3400	Industrial and personal services paper and plastics .....	16	185 552	6 839	3.7	.2	5.4
3412	Paper dishes, cups, and napkins .....	16	185 552	6 839	3.7	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	25	287 887	32 579	11.3	1.1	X
4100	Frozen foods (packaged) .....	24	331 921	30 818	9.3	1.0	19.4
4113	Vegetables (frozen) .....	8	140 904	10 269	7.3	.3	X
4116	Frozen baked goods .....	9	103 803	18 488	17.8	.6	X
4117	Other frozen foods (except frozen dairy products) .....	8	122 235	848	.7	Z	X
4200	Dairy products (excluding dried or canned) .....	17	108 786	16 030	14.7	.5	68.5
4212	Cheese .....	13	43 589	2 167	5.0	.1	X
4216	Other dairy products .....	6	33 123	1 259	3.8	Z	X
4400	Confectionery .....	357	3 037 847	2 670 712	87.9	87.9	63.0
4411	Candy .....	274	2 232 671	1 664 033	74.5	54.8	X
4412	Chewing gum .....	104	1 129 283	95 134	8.4	3.1	X
4413	Nuts .....	161	1 556 673	663 817	42.6	21.9	X
4414	Chips and popcorn .....	95	851 103	77 676	9.1	2.6	X
4415	Other confections .....	129	967 753	170 053	17.6	5.6	X
4600	Meat and meat products (fresh and unpackaged) .....	13	101 487	14 504	14.3	.5	X
4800	Coffee, tea, and spices .....	33	383 637	18 218	4.7	.6	8.6
4811	Coffee .....	28	234 335	7 182	3.1	.2	X
4812	Tea .....	20	205 014	3 243	1.6	.1	X
4813	Spices .....	14	204 613	7 793	3.8	.3	X
4820	Bread and baked goods .....	34	271 363	20 788	7.7	.7	7.4
4822	Cookies, cakes, and other baked goods .....	31	270 681	20 680	7.6	.7	X
4830	Canned foods .....	16	262 881	47 189	18.0	1.6	1.8
4831	Canned and bottled fruits, vegetables, and juices .....	6	38 535	36 268	94.1	1.2	X
4833	Canned meats .....	6	164 263	4 372	2.7	.1	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	14	145 059	19 687	13.6	.6	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422450</b>	<b>Confectionery whse—Con.</b>						
4850	Soft drinks and bottled water .....	29	391 197	34 764	8.9	1.1	4.1
4851	Soft drinks, packaged .....	19	283 795	26 600	9.4	.9	X
4853	Bottled water .....	10	107 402	8 164	7.6	.3	X
4860	Other grocery specialties .....	45	597 473	39 280	6.6	1.3	24.8
4861	Pasta .....	22	95 518	1 735	1.8	.1	X
4865	Pickles, preserves, jellies, jams, and sauces .....	17	93 930	2 239	2.4	.1	X
4867	Pet foods .....	7	52 177	2 469	4.7	.1	X
4868	Grocery specialties, n.e.c. ....	20	365 094	21 279	5.8	.7	X
5900	Tobacco and tobacco products .....	15	173 739	17 854	10.3	.6	1.8
5913	Other tobacco products (excluding leaf) .....	15	173 739	17 854	10.3	.6	X
9810	Miscellaneous commodities .....	35	419 198	25 046	6.0	.8	X
<b>42246</b>	<b>Fish &amp; seafood whse</b> .....	<b>108</b>	<b>X</b>	<b>832 985</b>	<b>X</b>	<b>100.0</b>	<b>54.8</b>
4100	Frozen foods (packaged) .....	19	77 248	19 210	24.9	2.3	X
4300	Poultry and poultry products .....	6	75 000	16 891	22.5	2.0	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	108	832 985	782 918	94.0	94.0	X
<b>422460</b>	<b>Fish &amp; seafood whse</b> .....	<b>108</b>	<b>X</b>	<b>832 985</b>	<b>X</b>	<b>100.0</b>	<b>54.8</b>
4100	Frozen foods (packaged) .....	19	77 248	19 210	24.9	2.3	X
4300	Poultry and poultry products .....	6	75 000	16 891	22.5	2.0	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	108	832 985	782 918	94.0	94.0	X
<b>42247</b>	<b>Meat &amp; meat product whse</b> .....	<b>298</b>	<b>X</b>	<b>4 154 013</b>	<b>X</b>	<b>100.0</b>	<b>76.4</b>
4100	Frozen foods (packaged) .....	89	1 421 370	245 159	17.2	5.9	73.6
4111	Dinners (frozen) .....	17	338 463	55 169	16.3	1.3	X
4112	Fish and seafoods (frozen packaged) .....	32	795 217	28 993	3.6	.7	X
4115	Meat (frozen packaged) .....	32	755 109	104 995	13.9	2.5	X
4116	Frozen baked goods .....	16	334 587	27 086	8.1	.7	X
4117	Other frozen foods (except frozen dairy products) .....	21	387 089	27 264	7.0	.7	X
4200	Dairy products (excluding dried or canned) .....	50	1 002 478	116 495	11.6	2.8	19.5
4211	Butter .....	6	100 050	7 455	.7	Z	X
4212	Cheese .....	37	928 469	93 541	10.1	2.3	X
4214	Ice cream .....	7	23 549	10 018	42.5	.2	X
4216	Other dairy products .....	10	371 141	12 191	3.3	.3	X
4300	Poultry and poultry products .....	84	1 958 163	240 423	12.3	5.8	.9
4311	Dressed poultry killed on location .....	84	1 958 163	240 423	12.3	5.8	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	22	914 463	67 222	7.4	1.6	X
4600	Meat and meat products (fresh and unpackaged) .....	298	4 154 013	3 295 659	79.3	79.3	72.2
4611	Beef (not killed on location) .....	138	1 872 951	915 234	48.9	22.0	X
4612	Veal (not killed on location) .....	27	714 584	22 896	3.2	.6	X
4613	Lamb and mutton (not killed on location) .....	36	654 106	41 413	6.3	1.0	X
4614	Pork (not killed on location) .....	123	1 941 312	664 839	34.2	16.0	X
4615	Sausage and prepared meats made on location .....	21	209 051	103 511	49.5	2.5	X
4616	Sausage and prepared meats not made on location .....	119	1 790 256	829 765	46.3	20.0	X
4618	Other meat products .....	90	1 628 915	709 158	43.5	17.1	X
4700	Fresh fruits and vegetables .....	8	115 537	11 417	9.9	.3	X
4800	Coffee, tea, and spices .....	12	241 111	23 555	9.8	.6	72.6
4811	Coffee .....	9	124 387	6 192	5.0	.1	X
4813	Spices .....	6	179 373	12 305	6.9	.3	X
4820	Bread and baked goods .....	17	266 879	15 596	5.8	.4	25.5
4821	Breads and rolls .....	11	170 327	6 930	4.1	.2	X
4822	Cookies, cakes, and other baked goods .....	11	190 795	8 665	4.5	.2	X
4830	Canned foods .....	10	108 059	11 692	10.8	.3	49.2
4831	Canned and bottled fruits, vegetables, and juices .....	10	108 059	7 702	7.1	.2	X
4860	Other grocery specialties .....	6	763 642	105 643	13.8	2.5	68.1
4865	Pickles, preserves, jellies, jams, and sauces .....	16	72 718	6 216	8.5	.2	X
9810	Miscellaneous commodities .....	16	124 073	16 247	13.1	.4	X
<b>422470</b>	<b>Meat &amp; meat product whse</b> .....	<b>298</b>	<b>X</b>	<b>4 154 013</b>	<b>X</b>	<b>100.0</b>	<b>76.4</b>
4100	Frozen foods (packaged) .....	89	1 421 370	245 159	17.2	5.9	73.6
4111	Dinners (frozen) .....	17	338 463	55 169	16.3	1.3	X
4112	Fish and seafoods (frozen packaged) .....	32	795 217	28 993	3.6	.7	X
4115	Meat (frozen packaged) .....	32	755 109	104 995	13.9	2.5	X
4116	Frozen baked goods .....	16	334 587	27 086	8.1	.7	X
4117	Other frozen foods (except frozen dairy products) .....	21	387 089	27 264	7.0	.7	X
4200	Dairy products (excluding dried or canned) .....	50	1 002 478	116 495	11.6	2.8	19.5
4211	Butter .....	6	100 050	7 455	.7	Z	X
4212	Cheese .....	37	928 469	93 541	10.1	2.3	X
4214	Ice cream .....	7	23 549	10 018	42.5	.2	X
4216	Other dairy products .....	10	371 141	12 191	3.3	.3	X
4300	Poultry and poultry products .....	84	1 958 163	240 423	12.3	5.8	.9
4311	Dressed poultry killed on location .....	84	1 958 163	240 423	12.3	5.8	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	22	914 463	67 222	7.4	1.6	X
4600	Meat and meat products (fresh and unpackaged) .....	298	4 154 013	3 295 659	79.3	79.3	72.2
4611	Beef (not killed on location) .....	138	1 872 951	915 234	48.9	22.0	X
4612	Veal (not killed on location) .....	27	714 584	22 896	3.2	.6	X
4613	Lamb and mutton (not killed on location) .....	36	654 106	41 413	6.3	1.0	X
4614	Pork (not killed on location) .....	123	1 941 312	664 839	34.2	16.0	X
4615	Sausage and prepared meats made on location .....	21	209 051	103 511	49.5	2.5	X
4616	Sausage and prepared meats not made on location .....	119	1 790 256	829 765	46.3	20.0	X
4618	Other meat products .....	90	1 628 915	709 158	43.5	17.1	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422470</b>	<b>Meat &amp; meat product whse—Con.</b>						
4700	Fresh fruits and vegetables	8	115 537	11 417	9.9	.3	X
4800	Coffee, tea, and spices	12	241 111	23 555	9.8	.6	72.6
4811	Coffee	9	124 387	6 192	5.0	.1	X
4813	Spices	6	179 373	12 305	6.9	.3	X
4820	Bread and baked goods	17	266 879	15 596	5.8	.4	25.5
4821	Breads and rolls	11	170 327	6 930	4.1	.2	X
4822	Cookies, cakes, and other baked goods	11	190 795	8 665	4.5	.2	X
4830	Canned foods	10	108 059	11 692	10.8	.3	49.2
4831	Canned and bottled fruits, vegetables, and juices	10	108 059	7 702	7.1	.2	X
4860	Other grocery specialties	16	763 642	105 643	13.8	2.5	68.1
4865	Pickles, preserves, jellies, jams, and sauces	6	72 718	6 216	8.5	.2	X
9810	Miscellaneous commodities	16	124 073	16 247	13.1	.4	X
<b>42248</b>	<b>Fresh fruit &amp; vegetable whse</b>	<b>647</b>	<b>X</b>	<b>5 923 035</b>	<b>X</b>	<b>100.0</b>	<b>81.8</b>
4100	Frozen foods (packaged)	23	141 589	38 590	27.3	.7	1.8
4113	Vegetables (frozen)	14	61 226	6 804	11.1	.1	X
4116	Frozen baked goods	9	80 363	31 786	39.6	.5	X
4300	Poultry and poultry products	9	34 564	730	2.1	Z	2.0
4312	Eggs	9	34 564	730	2.1	Z	X
4700	Fresh fruits and vegetables	647	5 923 035	5 815 894	98.2	98.2	70.8
4711	Fresh fruits	472	5 022 925	3 637 078	72.4	61.4	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.)	69	1 031 171	255 219	24.8	4.3	X
4713	Other fresh vegetables	359	3 201 263	1 923 597	60.1	32.5	X
4860	Other grocery specialties	14	62 533	3 434	5.5	.1	40.9
4868	Grocery specialties, n.e.c.	9	52 491	3 362	6.4	.1	X
4900	Grain and beans	8	51 849	3 559	6.9	.1	X
5800	Farm supplies	11	65 207	3 261	5.0	.1	X
9700	Service receipts and labor charges (including installed parts)	13	155 774	20 457	13.1	.3	X
9810	Miscellaneous commodities	12	214 532	13 266	6.2	.2	X
<b>422480</b>	<b>Fresh fruit &amp; vegetable whse</b>	<b>647</b>	<b>X</b>	<b>5 923 035</b>	<b>X</b>	<b>100.0</b>	<b>81.8</b>
4100	Frozen foods (packaged)	23	141 589	38 590	27.3	.7	1.8
4113	Vegetables (frozen)	14	61 226	6 804	11.1	.1	X
4116	Frozen baked goods	9	80 363	31 786	39.6	.5	X
4300	Poultry and poultry products	9	34 564	730	2.1	Z	2.0
4312	Eggs	9	34 564	730	2.1	Z	X
4700	Fresh fruits and vegetables	647	5 923 035	5 815 894	98.2	98.2	70.8
4711	Fresh fruits	472	5 022 925	3 637 078	72.4	61.4	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.)	69	1 031 171	255 219	24.8	4.3	X
4713	Other fresh vegetables	359	3 201 263	1 923 597	60.1	32.5	X
4860	Other grocery specialties	14	62 533	3 434	5.5	.1	40.9
4868	Grocery specialties, n.e.c.	9	52 491	3 362	6.4	.1	X
4900	Grain and beans	8	51 849	3 559	6.9	.1	X
5800	Farm supplies	11	65 207	3 261	5.0	.1	X
9700	Service receipts and labor charges (including installed parts)	13	155 774	20 457	13.1	.3	X
9810	Miscellaneous commodities	12	214 532	13 266	6.2	.2	X
<b>42249</b>	<b>Other grocery &amp; related products whse</b>	<b>1 521</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
0540	Other home furnishings	7	D	D	D	D	X
0960	Restaurant and hotel equipment and supplies	16	D	D	D	D	X
1700	Hardware	7	D	D	D	D	X
2320	General-purpose industrial machinery, equipment, and parts	6	D	D	D	D	X
2530	Laundry and dry-cleaning equipment and supplies	12	D	D	D	D	X
2800	Toys and hobby goods and supplies	8	D	D	D	D	X
3300	Stationery, office supplies and greeting cards	6	D	D	D	D	X
3400	Industrial and personal services paper and plastics	91	D	D	D	D	D
3412	Paper dishes, cups, and napkins	37	D	D	D	D	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	17	D	D	D	D	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	37	D	D	D	D	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	128	D	D	D	D	D
3512	Nonprescription pharmaceuticals	42	D	D	D	D	X
3513	Cosmetics	50	D	D	D	D	X
3514	Perfumes	22	D	D	D	D	X
3515	Other toiletries and druggists' sundries	94	D	D	D	D	X
4100	Frozen foods (packaged)	322	D	D	D	D	D
4111	Dinners (frozen)	109	D	D	D	D	X
4112	Fish and seafoods (frozen packaged)	69	D	D	D	D	X
4113	Vegetables (frozen)	118	D	D	D	D	X
4114	Fruits and fruit juices (frozen)	101	D	D	D	D	X
4115	Meat (frozen packaged)	94	D	D	D	D	X
4116	Frozen baked goods	127	D	D	D	D	X
4117	Other frozen foods (except frozen dairy products)	120	D	D	D	D	X
4200	Dairy products (excluding dried or canned)	200	D	D	D	D	D
4211	Butter	32	D	D	D	D	X
4212	Cheese	110	D	D	D	D	X
4213	Milk and cream, except raw	32	D	D	D	D	X
4214	Ice cream	61	D	D	D	D	X
4215	Raw milk	6	D	D	D	D	X
4216	Other dairy products	93	D	D	D	D	X
4300	Poultry and poultry products	70	D	D	D	D	D
4314	Other poultry (excluding frozen packaged)	39	D	D	D	D	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42249</b>	<b>Other grocery &amp; related products whsle—Con.</b>						
4400	Confectionery.....	147	D	D	D	D	D
4411	Candy.....	68	D	D	D	D	X
4412	Chewing gum.....	9	D	D	D	D	X
4413	Nuts.....	62	D	D	D	D	X
4414	Chips and popcorn.....	13	D	D	D	D	X
4415	Other confections.....	12	D	D	D	D	X
4500	Fish and seafoods (excluding canned and frozen packaged).....	18	D	D	D	D	X
4600	Meat and meat products (fresh and unpackaged).....	95	D	D	D	D	D
4611	Beef (not killed on location).....	32	D	D	D	D	X
4614	Pork (not killed on location).....	14	D	D	D	D	X
4616	Sausage and prepared meats not made on location.....	17	D	D	D	D	X
4618	Other meat products.....	50	D	D	D	D	X
4700	Fresh fruits and vegetables.....	23	D	D	D	D	X
4800	Coffee, tea, and spices.....	313	D	D	D	D	D
4811	Coffee.....	156	D	D	D	D	X
4812	Tea.....	115	D	D	D	D	X
4813	Spices.....	157	D	D	D	D	X
4820	Bread and baked goods.....	478	D	D	D	D	D
4821	Breads and rolls.....	178	D	D	D	D	X
4822	Cookies, cakes, and other baked goods.....	388	D	D	D	D	X
4830	Canned foods.....	445	D	D	D	D	D
4831	Canned and bottled fruits, vegetables, and juices.....	333	D	D	D	D	X
4832	Canned and bottled baby foods.....	25	D	D	D	D	X
4833	Canned meats.....	62	D	D	D	D	X
4834	Canned fish and seafoods.....	160	D	D	D	D	X
4835	Canned milk.....	15	D	D	D	D	X
4836	Other canned foods.....	130	D	D	D	D	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.).....	204	D	D	D	D	X
4850	Soft drinks and bottled water.....	212	D	D	D	D	D
4851	Soft drinks, packaged.....	171	D	D	D	D	X
4852	Soft drinks, pre and post mix bulk.....	24	D	D	D	D	X
4853	Bottled water.....	111	D	D	D	D	X
4860	Other grocery specialties.....	793	D	D	D	D	D
4861	Pasta.....	167	D	D	D	D	X
4862	Breakfast cereals.....	111	D	D	D	D	X
4863	Cooking oils and margarine.....	152	D	D	D	D	X
4864	Flour.....	88	D	D	D	D	X
4865	Pickles, preserves, jellies, jams, and sauces.....	238	D	D	D	D	X
4866	Sugar, refined.....	97	D	D	D	D	X
4867	Pet foods.....	145	D	D	D	D	X
4868	Grocery specialties, n.e.c.....	480	D	D	D	D	X
4900	Grain and beans.....	62	D	D	D	D	D
4915	Soybeans.....	42	D	D	D	D	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum).....	54	D	D	D	D	D
5344	Other chemicals and allied products.....	38	D	D	D	D	X
9700	Service receipts and labor charges (including installed parts).....	10	D	D	D	D	X
9810	Miscellaneous commodities.....	59	D	D	D	D	X
<b>422490</b>	<b>Other grocery &amp; related products whsle.....</b>	<b>1 521</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
0540	Other home furnishings.....	7	D	D	D	D	X
0960	Restaurant and hotel equipment and supplies.....	16	D	D	D	D	X
1700	Hardware.....	7	D	D	D	D	X
2320	General-purpose industrial machinery, equipment, and parts.....	6	D	D	D	D	X
2530	Laundry and dry-cleaning equipment and supplies.....	12	D	D	D	D	X
2800	Toys and hobby goods and supplies.....	8	D	D	D	D	X
3300	Stationery, office supplies and greeting cards.....	6	D	D	D	D	X
3400	Industrial and personal services paper and plastics.....	91	D	D	D	D	D
3412	Paper dishes, cups, and napkins.....	37	D	D	D	D	X
3413	Industrial paper (wrapping, bags, cartons, etc.).....	17	D	D	D	D	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies.....	37	D	D	D	D	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries.....	128	D	D	D	D	D
3512	Nonprescription pharmaceuticals.....	42	D	D	D	D	X
3513	Cosmetics.....	50	D	D	D	D	X
3514	Perfumes.....	22	D	D	D	D	X
3515	Other toiletries and druggists' sundries.....	94	D	D	D	D	X
4100	Frozen foods (packaged).....	322	D	D	D	D	D
4111	Dinners (frozen).....	109	D	D	D	D	X
4112	Fish and seafoods (frozen packaged).....	69	D	D	D	D	X
4113	Vegetables (frozen).....	118	D	D	D	D	X
4114	Fruits and fruit juices (frozen).....	101	D	D	D	D	X
4115	Meat (frozen packaged).....	94	D	D	D	D	X
4116	Frozen baked goods.....	127	D	D	D	D	X
4117	Other frozen foods (except frozen dairy products).....	120	D	D	D	D	X
4200	Dairy products (excluding dried or canned).....	200	D	D	D	D	D
4211	Butter.....	32	D	D	D	D	X
4212	Cheese.....	110	D	D	D	D	X
4213	Milk and cream, except raw.....	32	D	D	D	D	X
4214	Ice cream.....	61	D	D	D	D	X
4215	Raw milk.....	6	D	D	D	D	X
4216	Other dairy products.....	93	D	D	D	D	X

See footnotes at end of table.



**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422490</b>	<b>Other grocery &amp; related products whsle—Con.</b>						
4300	Poultry and poultry products . . . . .	70	D	D	D	D	D
4314	Other poultry (excluding frozen packaged) . . . . .	39	D	D	D	D	X
4400	Confectionery . . . . .	147	D	D	D	D	D
4411	Candy . . . . .	68	D	D	D	D	X
4412	Chewing gum . . . . .	9	D	D	D	D	X
4413	Nuts . . . . .	62	D	D	D	D	X
4414	Chips and popcorn . . . . .	13	D	D	D	D	X
4415	Other confections . . . . .	12	D	D	D	D	X
4500	Fish and seafoods (excluding canned and frozen packaged) . . . . .	18	D	D	D	D	X
4600	Meat and meat products (fresh and unpackaged) . . . . .	95	D	D	D	D	D
4611	Beef (not killed on location) . . . . .	32	D	D	D	D	X
4614	Pork (not killed on location) . . . . .	14	D	D	D	D	X
4616	Sausage and prepared meats not made on location . . . . .	17	D	D	D	D	X
4618	Other meat products . . . . .	50	D	D	D	D	X
4700	Fresh fruits and vegetables . . . . .	23	D	D	D	D	X
4800	Coffee, tea, and spices . . . . .	313	D	D	D	D	D
4811	Coffee . . . . .	156	D	D	D	D	X
4812	Tea . . . . .	115	D	D	D	D	X
4813	Spices . . . . .	157	D	D	D	D	X
4820	Bread and baked goods . . . . .	478	D	D	D	D	D
4821	Breads and rolls . . . . .	178	D	D	D	D	X
4822	Cookies, cakes, and other baked goods . . . . .	388	D	D	D	D	X
4830	Canned foods . . . . .	445	D	D	D	D	D
4831	Canned and bottled fruits, vegetables, and juices . . . . .	333	D	D	D	D	X
4832	Canned and bottled baby foods . . . . .	25	D	D	D	D	X
4833	Canned meats . . . . .	62	D	D	D	D	X
4834	Canned fish and seafoods . . . . .	160	D	D	D	D	X
4835	Canned milk . . . . .	15	D	D	D	D	X
4836	Other canned foods . . . . .	130	D	D	D	D	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) . . . . .	204	D	D	D	D	X
4850	Soft drinks and bottled water . . . . .	212	D	D	D	D	D
4851	Soft drinks, packaged . . . . .	171	D	D	D	D	X
4852	Soft drinks, pre and post mix bulk . . . . .	24	D	D	D	D	X
4853	Bottled water . . . . .	111	D	D	D	D	X
4860	Other grocery specialties . . . . .	793	D	D	D	D	D
4861	Pasta . . . . .	167	D	D	D	D	X
4862	Breakfast cereals . . . . .	111	D	D	D	D	X
4863	Cooking oils and margarine . . . . .	152	D	D	D	D	X
4864	Flour . . . . .	88	D	D	D	D	X
4865	Pickles, preserves, jellies, jams, and sauces . . . . .	238	D	D	D	D	X
4866	Sugar, refined . . . . .	97	D	D	D	D	X
4867	Pet foods . . . . .	145	D	D	D	D	X
4868	Grocery specialties, n.e.c. . . . .	480	D	D	D	D	X
4900	Grain and beans . . . . .	62	D	D	D	D	D
4915	Soybeans . . . . .	42	D	D	D	D	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	54	D	D	D	D	D
5344	Other chemicals and allied products . . . . .	38	D	D	D	D	X
9700	Service receipts and labor charges (including installed parts) . . . . .	10	D	D	D	D	X
9810	Miscellaneous commodities . . . . .	59	D	D	D	D	X
<b>4224901</b>	<b>Coffee, tea, &amp; spice whsle . . . . .</b>	<b>115</b>	<b>X</b>	<b>1 472 900</b>	<b>X</b>	<b>100.0</b>	<b>79.7</b>
4100	Frozen foods (packaged) . . . . .	17	523 322	119 110	22.8	8.1	75.6
4111	Dinners (frozen) . . . . .	8	451 970	9 881	2.2	.7	X
4116	Frozen baked goods . . . . .	9	451 118	22 019	4.9	1.5	X
4200	Dairy products (excluding dried or canned) . . . . .	6	406 442	52 759	13.0	3.6	X
4400	Confectionery . . . . .	12	509 618	37 334	7.3	2.5	18.4
4413	Nuts . . . . .	12	509 618	37 334	7.3	2.5	X
4800	Coffee, tea, and spices . . . . .	115	1 472 900	981 139	66.6	66.6	76.4
4811	Coffee . . . . .	51	746 428	295 753	39.6	20.1	X
4812	Tea . . . . .	21	551 178	76 859	13.9	5.2	X
4813	Spices . . . . .	73	1 147 040	608 527	53.1	41.3	X
4820	Bread and baked goods . . . . .	10	472 549	30 751	6.5	2.1	79.7
4822	Cookies, cakes, and other baked goods . . . . .	10	472 549	30 751	6.5	2.1	X
4830	Canned foods . . . . .	17	133 024	16 209	12.2	1.1	74.2
4831	Canned and bottled fruits, vegetables, and juices . . . . .	12	114 456	14 279	12.5	1.0	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) . . . . .	8	35 658	3 028	8.5	.2	X
4850	Soft drinks and bottled water . . . . .	13	495 065	20 413	4.1	1.4	79.6
4851	Soft drinks, packaged . . . . .	10	406 286	12 592	3.1	.9	X
4860	Other grocery specialties . . . . .	30	673 113	73 907	11.0	5.0	78.5
4861	Pasta . . . . .	11	59 494	4 083	6.9	.3	X
4868	Grocery specialties, n.e.c. . . . .	17	241 332	15 760	6.5	1.1	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4224902</b>	<b>Bread &amp; baked goods whsle</b>	<b>351</b>	<b>X</b>	<b>1 690 138</b>	<b>X</b>	<b>100.0</b>	<b>87.0</b>
4100	Frozen foods (packaged)	30	971 005	172 064	17.7	10.2	X
4200	Dairy products (excluding dried or canned)	11	196 652	12 514	6.4	7.0	X
4300	Poultry and poultry products	6	177 785	17 152	9.6	1.7	X
4400	Confectionery	16	191 239	27 963	14.6	1.7	X
4600	Meat and meat products (fresh and unpackaged)	17	173 894	22 363	12.9	1.3	X
4800	Coffee, tea, and spices	20	223 929	16 872	7.5	1.0	X
4820	Bread and baked goods	351	1 690 138	1 246 136	73.7	73.7	X
4830	Canned foods	15	183 392	13 347	7.3	.8	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	7	51 089	7 288	14.3	.4	X
4850	Soft drinks and bottled water	8	158 468	9 263	5.8	.5	X
4860	Other grocery specialties	25	308 611	42 834	13.9	2.5	X
<b>4224903</b>	<b>Soft drinks whsle</b>	<b>90</b>	<b>X</b>	<b>423 591</b>	<b>X</b>	<b>100.0</b>	<b>67.9</b>
4200	Dairy products (excluding dried or canned)	6	330 039	101 174	30.7	23.9	X
4800	Coffee, tea, and spices	6	323 835	13 432	4.1	3.2	X
4820	Bread and baked goods	6	323 687	13 427	4.1	3.2	.3
4822	Cookies, cakes, and other baked goods	6	323 687	13 427	4.1	3.2	X
4830	Canned foods	8	326 485	13 695	4.2	3.2	.9
4831	Canned and bottled fruits, vegetables, and juices	6	241 837	10 151	4.2	2.4	X
4850	Soft drinks and bottled water	90	423 591	183 552	43.3	43.3	11.3
4851	Soft drinks, packaged	85	413 882	169 260	40.9	40.0	X
4852	Soft drinks, pre and post mix bulk	11	54 475	5 660	10.4	1.3	X
4853	Bottled water	27	125 091	8 632	6.9	2.0	X
4860	Other grocery specialties	8	324 083	53 565	16.5	12.6	.3
4865	Pickles, preserves, jellies, jams, and sauces	6	261 462	15 799	6.0	3.7	X
<b>4224904</b>	<b>Canned goods whsle</b>	<b>238</b>	<b>X</b>	<b>6 882 311</b>	<b>X</b>	<b>100.0</b>	<b>90.3</b>
0960	Restaurant and hotel equipment and supplies	7	46 823	3 778	8.1	.1	X
3400	Industrial and personal services paper and plastics	25	3 313 246	153 505	4.6	2.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	26	3 854 481	434 519	11.3	6.3	X
4100	Frozen foods (packaged)	104	3 334 227	566 728	17.0	8.2	85.3
4111	Dinners (frozen)	44	2 114 162	181 742	8.6	2.6	X
4112	Fish and seafoods (frozen packaged)	31	737 986	25 156	3.4	.4	X
4113	Vegetables (frozen)	48	2 183 217	133 060	6.1	1.9	X
4114	Fruits and fruit juices (frozen)	40	1 048 149	37 946	3.6	.6	X
4115	Meat (frozen packaged)	33	650 850	33 947	5.2	.5	X
4116	Frozen baked goods	32	1 022 596	47 763	4.7	.7	X
4117	Other frozen foods (except frozen dairy products)	34	1 840 019	107 111	5.8	1.6	X
4200	Dairy products (excluding dried or canned)	74	4 587 185	635 382	13.9	9.2	86.2
4211	Butter	17	2 407 783	74 044	3.1	1.1	X
4212	Cheese	31	2 991 925	198 412	6.6	2.9	X
4213	Milk and cream, except raw	8	146 403	7 636	5.2	.1	X
4214	Ice cream	13	1 092 522	27 767	2.5	.4	X
4216	Other dairy products	37	3 499 542	327 521	9.4	4.8	X
4300	Poultry and poultry products	18	586 497	22 532	3.8	.3	X
4400	Confectionery	31	3 686 128	317 017	8.6	4.6	X
4600	Meat and meat products (fresh and unpackaged)	22	1 315 373	62 717	4.8	.9	77.5
4611	Beef (not killed on location)	13	476 824	19 262	4.0	.3	X
4618	Other meat products	7	789 155	25 323	3.2	.4	X
4800	Coffee, tea, and spices	63	3 247 573	304 269	9.4	4.4	84.4
4811	Coffee	31	773 216	11 099	1.4	.2	X
4812	Tea	29	2 357 672	90 425	3.8	1.3	X
4813	Spices	34	2 317 160	202 745	8.8	2.9	X
4820	Bread and baked goods	42	813 421	82 773	10.2	1.2	86.9
4821	Breads and rolls	11	293 133	22 244	7.6	.3	X
4822	Cookies, cakes, and other baked goods	37	754 478	60 529	8.0	.9	X
4830	Canned foods	238	6 882 311	3 278 135	47.6	47.6	82.3
4831	Canned and bottled fruits, vegetables, and juices	188	4 147 454	1 940 388	46.8	28.2	X
4833	Canned meats	41	917 108	84 737	9.2	1.2	X
4834	Canned fish and seafoods	92	2 086 377	170 332	8.2	2.5	X
4835	Canned milk	10	431 153	14 043	3.3	.2	X
4836	Other canned foods	72	3 419 665	1 059 736	31.0	15.4	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	17	470 701	33 445	7.1	.5	X
4850	Soft drinks and bottled water	32	3 001 279	220 320	7.3	3.2	88.9
4851	Soft drinks, packaged	14	449 961	13 893	3.1	.2	X
4853	Bottled water	23	2 597 458	205 588	7.9	3.0	X
4860	Other grocery specialties	125	5 414 148	703 720	13.0	10.2	84.5
4861	Pasta	46	3 360 740	265 806	7.9	3.9	X
4862	Breakfast cereals	19	635 554	39 689	6.2	.6	X
4863	Cooking oils and margarine	41	1 159 716	40 804	3.5	.6	X
4864	Flour	11	655 834	18 725	2.9	.3	X
4865	Pickles, preserves, jellies, jams, and sauces	65	4 488 541	135 603	3.0	2.0	X
4866	Sugar, refined	15	490 686	14 078	2.9	.2	X
4867	Pet foods	29	1 168 734	77 656	6.6	1.1	X
4868	Grocery specialties, n.e.c.	41	707 992	111 357	15.7	1.6	X
4900	Grain and beans	16	120 254	4 693	3.9	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	13	158 414	8 816	5.6	.1	X
9810	Miscellaneous commodities	8	50 017	7 061	14.1	.1	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4224905</b>	<b>Food &amp; beverage basic materials whsle</b> .....	<b>139</b>	<b>X</b>	<b>2 320 600</b>	<b>X</b>	<b>100.0</b>	<b>62.0</b>
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	7	236 996	50 989	21.5	2.2	X
4100	Frozen foods (packaged) .....	15	320 192	34 752	10.9	1.5	X
4200	Dairy products (excluding dried or canned) .....	18	202 455	19 585	9.7	.8	X
4400	Confectionery .....	13	134 810	13 963	10.4	.6	X
4600	Meat and meat products (fresh and unpackaged) .....	6	71 363	2 354	3.3	.1	X
4800	Coffee, tea, and spices .....	17	199 452	23 837	12.0	1.0	X
4830	Canned foods .....	7	220 503	18 069	8.2	.8	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	139	2 320 600	1 993 576	85.9	85.9	X
4860	Other grocery specialties .....	17	214 898	46 790	21.8	2.0	X
9810	Miscellaneous commodities .....	9	335 385	52 595	15.7	2.3	X
<b>4224906</b>	<b>Other grocery specialties whsle</b> .....	<b>588</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
0960	Restaurant and hotel equipment and supplies .....	7	D	D	D	D	D
2320	General-purpose industrial machinery, equipment, and parts .....	6	D	D	D	D	X
2530	Laundry and dry-cleaning equipment and supplies .....	9	D	D	D	D	X
2800	Toys and hobby goods and supplies .....	6	D	D	D	D	X
3400	Industrial and personal services paper and plastics .....	54	D	D	D	D	D
3412	Paper dishes, cups, and napkins .....	37	D	D	D	D	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	17	D	D	D	D	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	37	D	D	D	D	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	86	D	D	D	D	D
3512	Nonprescription pharmaceuticals .....	42	D	D	D	D	X
3513	Cosmetics .....	43	D	D	D	D	X
3514	Perfumes .....	22	D	D	D	D	X
3515	Other toiletries and druggists' sundries .....	86	D	D	D	D	X
4100	Frozen foods (packaged) .....	153	D	D	D	D	D
4111	Dinners (frozen) .....	52	D	D	D	D	X
4112	Fish and seafoods (frozen packaged) .....	36	D	D	D	D	X
4113	Vegetables (frozen) .....	60	D	D	D	D	X
4114	Fruits and fruit juices (frozen) .....	46	D	D	D	D	X
4115	Meat (frozen packaged) .....	55	D	D	D	D	X
4116	Frozen baked goods .....	59	D	D	D	D	X
4117	Other frozen foods (except frozen dairy products) .....	74	D	D	D	D	X
4200	Dairy products (excluding dried or canned) .....	85	D	D	D	D	D
4211	Butter .....	6	D	D	D	D	X
4212	Cheese .....	62	D	D	D	D	X
4213	Milk and cream, except raw .....	11	D	D	D	D	X
4214	Ice cream .....	37	D	D	D	D	X
4216	Other dairy products .....	41	D	D	D	D	X
4300	Poultry and poultry products .....	39	D	D	D	D	D
4314	Other poultry (excluding frozen packaged) .....	39	D	D	D	D	X
4400	Confectionery .....	73	D	D	D	D	D
4411	Candy .....	43	D	D	D	D	X
4412	Chewing gum .....	9	D	D	D	D	X
4413	Nuts .....	43	D	D	D	D	X
4414	Chips and popcorn .....	9	D	D	D	D	X
4415	Other confections .....	12	D	D	D	D	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	10	D	D	D	D	X
4600	Meat and meat products (fresh and unpackaged) .....	46	D	D	D	D	D
4611	Beef (not killed on location) .....	14	D	D	D	D	X
4614	Pork (not killed on location) .....	7	D	D	D	D	X
4616	Sausage and prepared meats not made on location .....	7	D	D	D	D	X
4618	Other meat products .....	31	D	D	D	D	X
4700	Fresh fruits and vegetables .....	15	D	D	D	D	X
4800	Coffee, tea, and spices .....	92	D	D	D	D	D
4811	Coffee .....	50	D	D	D	D	X
4812	Tea .....	50	D	D	D	D	X
4813	Spices .....	33	D	D	D	D	X
4820	Bread and baked goods .....	64	D	D	D	D	D
4821	Breads and rolls .....	16	D	D	D	D	X
4822	Cookies, cakes, and other baked goods .....	59	D	D	D	D	X
4830	Canned foods .....	160	D	D	D	D	D
4831	Canned and bottled fruits, vegetables, and juices .....	114	D	D	D	D	X
4832	Canned and bottled baby foods .....	19	D	D	D	D	X
4833	Canned meats .....	18	D	D	D	D	X
4834	Canned fish and seafoods .....	60	D	D	D	D	X
4836	Other canned foods .....	45	D	D	D	D	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	31	D	D	D	D	X
4850	Soft drinks and bottled water .....	68	D	D	D	D	D
4851	Soft drinks, packaged .....	56	D	D	D	D	X
4852	Soft drinks, pre and post mix bulk .....	8	D	D	D	D	X
4853	Bottled water .....	50	D	D	D	D	X
4860	Other grocery specialties .....	588	D	D	D	D	D
4861	Pasta .....	98	D	D	D	D	X
4862	Breakfast cereals .....	85	D	D	D	D	X
4863	Cooking oils and margarine .....	105	D	D	D	D	X
4864	Flour .....	71	D	D	D	D	X
4865	Pickles, preserves, jellies, jams, and sauces .....	153	D	D	D	D	X
4866	Sugar, refined .....	67	D	D	D	D	X
4867	Pet foods .....	112	D	D	D	D	X
4868	Grocery specialties, n.e.c. .....	407	D	D	D	D	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4224906</b>	<b>Other grocery specialties whsle—Con.</b>						
4900	Grain and beans .....	42	D	D	D	D	D
4915	Soybeans .....	42	D	D	D	D	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	38	D	D	D	D	D
5344	Other chemicals and allied products .....	38	D	D	D	D	X
9810	Miscellaneous commodities .....	31	D	D	D	D	X
<b>4225</b>	<b>Farm-product raw material whsle .....</b>	<b>1 494</b>	<b>X</b>	<b>33 902 691</b>	<b>X</b>	<b>100.0</b>	<b>82.7</b>
2320	General-purpose industrial machinery, equipment, and parts .....	8	189 480	10 815	5.7	Z	X
4300	Poultry and poultry products .....	7	15 987	456	2.9	Z	82.7
4313	Live poultry .....	7	15 987	456	2.9	Z	X
4600	Meat and meat products (fresh and unpackaged) .....	7	172 391	18 974	11.0	.1	X
4700	Fresh fruits and vegetables .....	6	53 320	8 235	15.4	Z	X
4860	Other grocery specialties .....	10	153 921	23 536	15.3	.1	11.0
4863	Cooking oils and margarine .....	10	153 921	5 363	3.5	Z	X
4900	Grain and beans .....	144	15 405 632	12 895 077	83.7	38.0	26.3
4911	Corn (for grain) .....	82	14 385 841	6 378 010	44.3	18.8	X
4912	Oats and barley .....	32	433 400	78 116	18.0	.2	X
4913	Wheat .....	63	982 793	146 265	14.9	.4	X
4914	Sorghum (for grain) .....	33	13 566 630	681 055	5.0	2.0	X
4915	Soybeans .....	64	10 895 366	2 371 393	21.8	7.0	X
4916	Other grain and beans (rice and edible and inedible beans) .....	72	11 204 957	3 240 240	28.9	9.6	X
5000	Cattle, hogs, sheep, and goats .....	964	15 518 487	15 266 252	98.4	45.0	80.4
5011	Cattle .....	895	15 146 654	13 644 901	90.1	40.2	X
5012	Hogs .....	525	7 639 901	1 191 597	15.6	3.5	X
5013	Sheep .....	381	5 619 153	310 444	5.5	.9	X
5014	Goats .....	277	3 385 906	119 310	3.5	.4	X
5100	Hides, skins, and pelts .....	37	249 479	201 507	80.8	.6	X
5120	Leaf tobacco .....	212	1 599 627	1 577 115	98.6	4.7	76.6
5121	Leaf tobacco stemmed and re-dried at this location .....	15	120 662	120 664	100.0	.4	X
5122	All other leaf tobacco .....	196	1 444 531	1 439 232	99.6	4.2	X
5130	Wool, wool tops, and mohair .....	19	56 823	51 813	91.2	.2	X
5140	Other farm products, inedible .....	192	5 674 516	1 907 165	33.6	5.6	82.1
5142	Horses, mules, and donkeys .....	135	1 705 601	432 329	25.3	1.3	X
5143	Farm products, n.e.c. .....	59	3 987 843	1 474 162	37.0	4.3	X
5200	Raw cotton .....	54	782 842	697 519	89.1	2.1	X
5800	Farm supplies .....	49	10 732 730	1 140 844	10.6	3.4	.2
5811	Hay, straw, and alfalfa .....	27	1 684 985	65 888	3.9	.2	X
5812	Feeds (poultry and livestock) not mixed on location .....	10	2 021 281	88 310	4.4	.3	X
5817	Seeds and bulbs .....	17	10 295 250	965 746	9.4	2.8	X
9700	Service receipts and labor charges (including installed parts) .....	16	514 403	26 307	5.1	.1	9.2
9703	Other service receipts and labor charges—Specify .....	9	222 984	22 654	10.2	.1	X
9810	Miscellaneous commodities .....	25	370 125	57 515	15.5	.2	X
9940	Rental and leasing receipts .....	11	106 391	3 966	3.7	Z	X
<b>42251</b>	<b>Grain &amp; field bean whsle .....</b>	<b>135</b>	<b>X</b>	<b>15 045 234</b>	<b>X</b>	<b>100.0</b>	<b>97.7</b>
4900	Grain and beans .....	135	15 045 234	12 885 002	85.6	85.6	30.2
4911	Corn (for grain) .....	80	14 381 945	6 377 941	44.3	42.4	X
4912	Oats and barley .....	31	430 188	78 053	18.1	.5	X
4913	Wheat .....	60	966 010	144 484	15.0	1.0	X
4914	Sorghum (for grain) .....	33	13 566 630	681 055	5.0	4.5	X
4915	Soybeans .....	64	10 895 366	2 371 393	21.8	15.8	X
4916	Other grain and beans (rice and edible and inedible beans) .....	66	10 861 342	3 232 078	29.8	21.5	X
5800	Farm supplies .....	16	10 294 899	1 071 128	10.4	7.1	.3
5812	Feeds (poultry and livestock) not mixed on location .....	10	2 021 281	88 310	4.4	.6	X
5817	Seeds and bulbs .....	16	10 294 899	965 629	9.4	6.4	X
9700	Service receipts and labor charges (including installed parts) .....	9	222 984	22 654	10.2	.2	20.0
9703	Other service receipts and labor charges—Specify .....	9	222 984	22 654	10.2	.2	X
<b>422510</b>	<b>Grain &amp; field bean whsle .....</b>	<b>135</b>	<b>X</b>	<b>15 045 234</b>	<b>X</b>	<b>100.0</b>	<b>97.7</b>
4900	Grain and beans .....	135	15 045 234	12 885 002	85.6	85.6	30.2
4911	Corn (for grain) .....	80	14 381 945	6 377 941	44.3	42.4	X
4912	Oats and barley .....	31	430 188	78 053	18.1	.5	X
4913	Wheat .....	60	966 010	144 484	15.0	1.0	X
4914	Sorghum (for grain) .....	33	13 566 630	681 055	5.0	4.5	X
4915	Soybeans .....	64	10 895 366	2 371 393	21.8	15.8	X
4916	Other grain and beans (rice and edible and inedible beans) .....	66	10 861 342	3 232 078	29.8	21.5	X
5800	Farm supplies .....	16	10 294 899	1 071 128	10.4	7.1	.3
5812	Feeds (poultry and livestock) not mixed on location .....	10	2 021 281	88 310	4.4	.6	X
5817	Seeds and bulbs .....	16	10 294 899	965 629	9.4	6.4	X
9700	Service receipts and labor charges (including installed parts) .....	9	222 984	22 654	10.2	.2	20.0
9703	Other service receipts and labor charges—Specify .....	9	222 984	22 654	10.2	.2	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42252</b>	<b>Livestock whsle</b> .....	<b>957</b>	<b>X</b>	<b>15 468 016</b>	<b>X</b>	<b>100.0</b>	<b>69.6</b>
4300	Poultry and poultry products .....	7	15 987	456	2.9	Z	69.6
4313	Live poultry .....	7	15 987	456	2.9	Z	X
4900	Grain and beans .....	6	343 615	8 287	2.4	.1	69.6
4916	Other grain and beans (rice and edible and inedible beans) .....	6	343 615	8 162	2.4	.1	X
5000	Cattle, hogs, sheep, and goats .....	957	15 468 016	15 261 594	98.7	98.7	67.7
5011	Cattle .....	889	15 098 053	13 641 532	90.4	88.2	X
5012	Hogs .....	524	7 630 573	1 190 477	15.6	7.7	X
5013	Sheep .....	380	5 617 283	310 275	5.5	2.0	X
5014	Goats .....	277	3 385 906	119 310	3.5	.8	X
5100	Hides, skins, and pelts .....	10	55 704	15 436	27.7	.1	X
5140	Other farm products, inedible .....	95	1 635 933	63 891	3.9	.4	68.9
5142	Horses, mules, and donkeys .....	89	1 325 491	57 207	4.3	.4	X
5143	Farm products, n.e.c. ....	10	330 074	6 684	2.0	Z	X
5800	Farm supplies .....	22	409 289	63 037	15.4	.4	.3
5811	Hay, straw, and alfalfa .....	22	409 289	63 037	15.4	.4	X
9700	Service receipts and labor charges (including installed parts) .....	6	205 984	927	.5	Z	X
9810	Miscellaneous commodities .....	19	235 841	14 064	6.0	.1	X
9940	Rental and leasing receipts .....	7	42 976	3 344	7.8	Z	X
<b>422520</b>	<b>Livestock whsle</b> .....	<b>957</b>	<b>X</b>	<b>15 468 016</b>	<b>X</b>	<b>100.0</b>	<b>69.6</b>
4300	Poultry and poultry products .....	7	15 987	456	2.9	Z	69.6
4313	Live poultry .....	7	15 987	456	2.9	Z	X
4900	Grain and beans .....	6	343 615	8 287	2.4	.1	69.6
4916	Other grain and beans (rice and edible and inedible beans) .....	6	343 615	8 162	2.4	.1	X
5000	Cattle, hogs, sheep, and goats .....	957	15 468 016	15 261 594	98.7	98.7	67.7
5011	Cattle .....	889	15 098 053	13 641 532	90.4	88.2	X
5012	Hogs .....	524	7 630 573	1 190 477	15.6	7.7	X
5013	Sheep .....	380	5 617 283	310 275	5.5	2.0	X
5014	Goats .....	277	3 385 906	119 310	3.5	.8	X
5100	Hides, skins, and pelts .....	10	55 704	15 436	27.7	.1	X
5140	Other farm products, inedible .....	95	1 635 933	63 891	3.9	.4	68.9
5142	Horses, mules, and donkeys .....	89	1 325 491	57 207	4.3	.4	X
5143	Farm products, n.e.c. ....	10	330 074	6 684	2.0	Z	X
5800	Farm supplies .....	22	409 289	63 037	15.4	.4	.3
5811	Hay, straw, and alfalfa .....	22	409 289	63 037	15.4	.4	X
9700	Service receipts and labor charges (including installed parts) .....	6	205 984	927	.5	Z	X
9810	Miscellaneous commodities .....	19	235 841	14 064	6.0	.1	X
9940	Rental and leasing receipts .....	7	42 976	3 344	7.8	Z	X
<b>42259</b>	<b>Other farm product raw material whsle</b> .....	<b>402</b>	<b>X</b>	<b>3 389 441</b>	<b>X</b>	<b>100.0</b>	<b>75.5</b>
5100	Hides, skins, and pelts .....	26	184 450	183 135	99.3	5.4	X
5120	Leaf tobacco .....	210	1 565 193	1 559 896	99.7	46.0	71.1
5121	Leaf tobacco stemmed and re-dried at this location .....	15	120 662	120 664	100.0	3.6	X
5122	All other leaf tobacco .....	196	1 444 531	1 439 232	99.6	42.5	X
5130	Wool, wool tops, and mohair .....	19	56 823	51 813	91.2	1.5	X
5140	Other farm products, inedible .....	94	887 015	866 287	97.7	25.6	72.9
5142	Horses, mules, and donkeys .....	46	380 110	375 122	98.7	11.1	X
5143	Farm products, n.e.c. ....	46	506 201	490 491	96.9	14.5	X
5200	Raw cotton .....	53	695 960	695 866	100.0	20.5	X
5800	Farm supplies .....	11	28 542	6 679	23.4	.2	X
<b>422590</b>	<b>Other farm product raw material whsle</b> .....	<b>402</b>	<b>X</b>	<b>3 389 441</b>	<b>X</b>	<b>100.0</b>	<b>75.5</b>
5100	Hides, skins, and pelts .....	26	184 450	183 135	99.3	5.4	X
5120	Leaf tobacco .....	210	1 565 193	1 559 896	99.7	46.0	71.1
5121	Leaf tobacco stemmed and re-dried at this location .....	15	120 662	120 664	100.0	3.6	X
5122	All other leaf tobacco .....	196	1 444 531	1 439 232	99.6	42.5	X
5130	Wool, wool tops, and mohair .....	19	56 823	51 813	91.2	1.5	X
5140	Other farm products, inedible .....	94	887 015	866 287	97.7	25.6	72.9
5142	Horses, mules, and donkeys .....	46	380 110	375 122	98.7	11.1	X
5143	Farm products, n.e.c. ....	46	506 201	490 491	96.9	14.5	X
5200	Raw cotton .....	53	695 960	695 866	100.0	20.5	X
5800	Farm supplies .....	11	28 542	6 679	23.4	.2	X
<b>4225901</b>	<b>Hides, skins, &amp; pelts whsle</b> .....	<b>26</b>	<b>X</b>	<b>184 450</b>	<b>X</b>	<b>100.0</b>	<b>86.0</b>
5100	Hides, skins, and pelts .....	26	184 450	183 135	99.3	99.3	X
<b>4225902</b>	<b>Leaf tobacco whsle</b> .....	<b>210</b>	<b>X</b>	<b>1 565 193</b>	<b>X</b>	<b>100.0</b>	<b>68.1</b>
5120	Leaf tobacco .....	210	1 565 193	1 559 896	99.7	99.7	64.1
5121	Leaf tobacco stemmed and re-dried at this location .....	15	120 662	120 664	100.0	7.7	X
5122	All other leaf tobacco .....	196	1 444 531	1 439 232	99.6	92.0	X
<b>4225903</b>	<b>Wool, wool tops, &amp; mohair whsle</b> .....	<b>19</b>	<b>X</b>	<b>56 823</b>	<b>X</b>	<b>100.0</b>	<b>70.3</b>
5130	Wool, wool tops, and mohair .....	19	56 823	51 813	91.2	91.2	X
5800	Farm supplies .....	6	13 474	4 774	35.4	8.4	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4225904</b>	<b>Cotton whsle</b> .....	<b>53</b>	<b>X</b>	<b>695 960</b>	<b>X</b>	<b>100.0</b>	<b>90.6</b>
5200	Raw cotton .....	53	695 960	695 866	100.0	100.0	X
<b>4225905</b>	<b>Other farm-product raw material whsle</b> .....	<b>94</b>	<b>X</b>	<b>887 015</b>	<b>X</b>	<b>100.0</b>	<b>74.9</b>
5140	Other farm products, inedible .....	94	887 015	866 287	97.7	97.7	72.3
5142	Horses, mules, and donkeys .....	46	380 110	375 122	98.7	42.3	X
5143	Farm products, n.e.c. ....	46	506 201	490 491	96.9	55.3	X
<b>4226</b>	<b>Chemical &amp; allied products whsle</b> .....	<b>1 390</b>	<b>X</b>	<b>6 509 052</b>	<b>X</b>	<b>100.0</b>	<b>81.2</b>
0200	New and rebuilt automotive parts and supplies .....	14	93 490	12 331	13.2	Z	3.8
0214	Brake parts (including fluid and all disk and drum parts) .....	7	13 223	353	2.7	Z	X
0215	Exhaust system parts .....	7	13 223	576	4.4	Z	X
0219	Engine parts, except electrical .....	7	13 223	408	3.1	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	10	18 625	2 203	11.8	Z	X
0540	Other home furnishings .....	9	38 115	3 312	8.7	.1	X
0620	Plywood and millwork .....	8	46 067	8 836	19.2	.1	X
0720	Roofing, siding, and insulation materials .....	9	17 790	2 988	16.8	Z	X
1120	Flat iron and steel products .....	15	128 116	24 323	19.0	.4	15.3
1123	Sheets (cold-rolled) .....	7	91 489	20 228	22.1	.3	X
1124	Sheets (hot-rolled) .....	7	28 347	4 014	14.2	.1	X
1140	Iron and steel wire and wire products .....	18	145 781	25 913	17.8	.4	3.3
1141	Wire (plain, coated, barbed, and twisted) .....	16	138 112	25 763	18.7	.4	X
1150	Iron and steel pipe and tubing .....	12	136 675	21 674	15.9	.3	8.0
1152	Tubing .....	12	136 675	21 674	15.9	.3	X
1200	Copper and brass .....	9	82 319	10 450	12.7	.2	X
1220	Aluminum shapes, forms, etc. ....	30	193 012	30 421	15.8	.5	32.8
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) .....	11	90 379	12 201	13.5	.2	X
1225	Foils .....	7	61 893	12 773	20.6	.2	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	10	96 078	20 026	20.8	.3	X
1400	Electrical apparatus and equipment .....	13	49 145	7 027	14.3	.1	18.6
1416	Interior wiring (excluding conduit) .....	7	42 875	3 033	7.1	Z	X
1417	Exterior wiring and cable (excluding conduit) .....	7	42 875	3 033	7.1	Z	X
1600	Electronic parts and equipment, except communication .....	32	107 647	26 097	24.2	.4	X
1700	Hardware .....	37	306 435	53 268	17.4	.8	7.2
1711	Hand tools (including power driven) .....	30	292 550	49 867	17.0	.8	X
1713	Cutlery .....	7	13 885	3 401	24.5	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	19	92 767	16 517	17.8	.3	33.5
1812	Metal pipe fittings and valves (excluding pipe and tubing) .....	7	32 029	5 428	16.9	.1	X
1900	Warm air heating and air-conditioning equipment and supplies .....	6	10 424	2 873	27.6	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts .....	6	22 868	2 270	9.9	Z	X
2320	General-purpose industrial machinery, equipment, and parts .....	66	401 465	60 710	15.1	.9	18.9
2321	New pumps, compressors (air or gas), and equipment .....	10	40 662	4 241	10.4	.1	X
2326	New controlling, recording, and indicating instruments and access .....	29	318 521	49 292	15.5	.8	X
2327	All other new general-purpose industrial machinery and equipment .....	33	47 061	7 177	15.3	.1	X
2330	Metalworking machinery, equipment, and parts .....	9	29 703	2 947	9.9	Z	X
2340	Materials handling machinery, equipment, and parts .....	6	22 341	1 790	8.0	Z	X
2360	Other industrial machinery, equipment, and parts .....	10	74 705	8 839	11.8	.1	X
2450	Industrial containers and supplies .....	20	91 705	15 515	16.9	.2	12.7
2454	Other industrial containers and supplies .....	20	91 705	15 515	16.9	.2	X
2460	Other industrial supplies .....	32	236 030	49 338	20.9	.8	18.6
2462	Abrasives and abrasive materials .....	11	69 321	14 306	20.6	.2	X
2466	Industrial supplies, n.e.c. ....	16	143 213	30 787	21.5	.5	X
2520	Custodial (janitors') equipment and supplies .....	30	78 594	11 718	14.9	.2	4.2
2521	Custodial equipment—power equipment .....	10	11 713	598	5.1	Z	X
2522	Custodial equipment—nonpower equipment .....	10	11 713	552	4.7	Z	X
2523	Custodial supplies .....	21	40 390	8 354	20.7	.1	X
3300	Stationery, office supplies and greeting cards .....	7	56 904	6 896	12.1	.1	X
3400	Industrial and personal services paper and plastics .....	36	381 769	40 138	10.5	.6	19.4
3411	Paperboard and boxboard boxes .....	14	73 612	14 282	19.4	.2	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	9	43 777	3 978	9.1	.1	X
3415	Other industrial and personal service paper .....	16	281 351	19 890	7.1	.3	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	22	82 455	17 257	20.9	.3	.2
3513	Cosmetics .....	21	70 587	10 851	15.4	.2	X
3515	Other toiletries and druggists' sundries .....	21	70 587	4 627	6.6	.1	X
4830	Canned foods .....	6	239 690	38 801	16.2	.6	72.6
4831	Canned and bottled fruits, vegetables, and juices .....	6	239 690	38 801	16.2	.6	X
4860	Other grocery specialties .....	9	244 257	14 084	5.8	.2	71.1
4862	Breakfast cereals .....	7	237 850	3 488	1.5	.1	X
4863	Cooking oils and margarine .....	7	237 850	6 973	2.9	.1	X
4865	Pickles, preserves, jellies, jams, and sauces .....	7	237 850	3 488	1.5	.1	X
4900	Grain and beans .....	6	21 711	1 869	8.6	Z	X
5300	Plastics materials and basic shapes .....	696	4 121 959	3 311 321	80.3	50.9	48.8
5311	Plastic pipes, rods, tubes, and shapes .....	213	1 119 736	691 200	61.7	10.6	X
5312	High pressure laminates .....	40	244 115	64 603	26.5	1.0	X
5313	Plastics raw materials .....	203	1 421 909	1 040 353	73.2	16.0	X
5314	Other plastics materials and basic shapes .....	377	2 033 164	1 515 165	74.5	23.3	X
5320	Industrial gases (welding, etc.) .....	14	75 362	72 616	96.4	1.1	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4226</b>	<b>Chemical &amp; allied products whsle—Con.</b>						
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	768	3 017 109	2 359 212	78.2	36.2	54.7
5331	Gasses, compressed and liquified, except L.P. ....	16	24 426	19 764	80.9	.3	X
5332	Alkalies and chlorine .....	50	125 010	15 730	12.6	.2	X
5334	Organic fibers .....	24	77 668	60 055	77.3	.9	X
5335	Detergents and soaps .....	153	280 741	73 133	26.1	1.1	X
5336	Sanitation chemicals, polishes, and waxes .....	103	232 981	99 305	42.6	1.5	X
5338	Wood chemicals, naval stores, and gum .....	8	44 295	28 702	64.8	.4	X
5341	Insecticides, nonagricultural .....	23	59 900	25 504	42.6	.4	X
5342	Adhesives, sealants, and glues .....	143	650 159	211 081	32.5	3.2	X
5343	Explosives .....	6	15 757	15 804	100.0	.2	X
5344	Other chemicals and allied products .....	511	2 346 487	1 810 137	77.1	27.8	X
5400	Petroleum products .....	20	67 136	12 921	19.2	.2	8.6
5418	Lubricating oil and greases .....	18	36 638	7 899	21.6	.1	X
6000	Paint, paint supplies, and wallpaper .....	16	25 655	7 526	29.3	.1	44.8
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	8	16 809	1 923	11.4	Z	X
6120	Art goods (including novelties and souvenirs) .....	7	76 571	13 186	17.2	.2	81.2
6121	Art materials .....	6	64 703	12 594	19.5	.2	X
6150	Nondurable goods, n.e.c. ....	12	25 666	9 358	36.5	.1	X
9700	Service receipts and labor charges (including installed parts) .....	34	114 708	15 814	13.8	.2	42.9
9701	Labor charges for repair work .....	18	80 634	691	.9	Z	X
9702	Parts installed in repair work .....	13	75 376	195	.3	Z	X
9703	Other service receipts and labor charges—Specify .....	23	107 080	14 928	13.9	.2	X
9720	Receipts for service contracts .....	7	17 786	774	4.4	Z	X
9810	Miscellaneous commodities .....	63	353 425	54 925	15.5	.8	X
9940	Rental and leasing receipts .....	11	73 179	328	.4	Z	X
<b>42261</b>	<b>Plastics materials &amp; basic forms &amp; shapes whsle .....</b>	<b>654</b>	<b>X</b>	<b>3 770 919</b>	<b>X</b>	<b>100.0</b>	<b>85.2</b>
0200	New and rebuilt automotive parts and supplies .....	7	80 267	10 242	12.8	.3	X
1120	Flat iron and steel products .....	14	119 836	24 242	20.2	.6	17.3
1123	Sheets (cold-rolled) .....	7	91 489	20 228	22.1	.5	X
1124	Sheets (hot-rolled) .....	7	28 347	4 014	14.2	.1	X
1140	Iron and steel wire and wire products .....	16	138 112	25 763	18.7	.7	3.6
1141	Wire (plain, coated, barbed, and twisted) .....	16	138 112	25 763	18.7	.7	X
1150	Iron and steel pipe and tubing .....	12	136 675	21 674	15.9	.6	8.4
1152	Tubing .....	12	136 675	21 674	15.9	.6	X
1200	Copper and brass .....	6	77 845	9 705	12.5	.3	X
1220	Aluminum shapes, forms, etc. ....	23	158 160	27 225	17.2	.7	38.1
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) .....	11	90 379	12 201	13.5	.3	X
1225	Foil .....	7	61 893	12 773	20.6	.3	X
1400	Electrical apparatus and equipment .....	7	42 875	6 081	14.2	.2	22.1
1416	Interior wiring (excluding conduit) .....	7	42 875	3 033	7.1	.1	X
1417	Exterior wiring and cable (excluding conduit) .....	7	42 875	3 033	7.1	.1	X
1600	Electronic parts and equipment, except communication .....	18	69 313	15 100	21.8	.4	X
1700	Hardware .....	22	265 672	47 530	17.9	1.3	5.0
1711	Hand tools (including power driven) .....	22	265 672	47 530	17.9	1.3	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	9	65 494	11 189	17.1	.3	X
2320	General-purpose industrial machinery, equipment, and parts .....	17	68 478	9 909	14.5	.3	21.8
2327	All other new general-purpose industrial machinery and equipment .....	9	8 658	2 502	28.9	.1	X
2330	Metalworking machinery, equipment, and parts .....	6	20 407	2 477	12.1	.1	X
2450	Industrial containers and supplies .....	6	28 230	8 645	30.6	.2	31.4
2454	Other industrial containers and supplies .....	6	28 230	8 645	30.6	.2	X
2460	Other industrial supplies .....	21	166 709	35 032	21.0	.9	22.3
2466	Industrial supplies, n.e.c. ....	16	143 213	30 787	21.5	.8	X
3400	Industrial and personal services paper and plastics .....	22	112 893	20 640	18.3	.5	62.4
3411	Paperboard and boxboard boxes .....	14	73 612	14 282	19.4	.4	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	9	43 777	3 978	9.1	.1	X
5300	Plastics materials and basic shapes .....	654	3 770 919	3 220 250	85.4	85.4	51.4
5311	Plastic pipes, rods, tubes, and shapes .....	207	1 091 796	686 289	62.9	18.2	X
5312	High pressure laminates .....	40	244 115	64 603	26.5	1.7	X
5313	Plastics raw materials .....	178	1 149 239	965 659	84.0	25.6	X
5314	Other plastics materials and basic shapes .....	365	1 980 398	1 503 699	75.9	39.9	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	43	350 217	90 482	25.8	2.4	42.1
5342	Adhesives, sealants, and glues .....	22	172 546	31 342	18.2	.8	X
5344	Other chemicals and allied products .....	17	155 725	57 634	37.0	1.5	X
9700	Service receipts and labor charges (including installed parts) .....	7	73 006	13 150	18.0	.3	56.7
9701	Labor charges for repair work .....	7	73 006	579	.8	Z	X
9702	Parts installed in repair work .....	7	73 006	115	.2	Z	X
9703	Other service receipts and labor charges—Specify .....	7	73 006	12 456	17.1	.3	X
9810	Miscellaneous commodities .....	34	254 259	41 556	16.3	1.1	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422610</b>	<b>Plastics materials &amp; basic forms &amp; shapes whsle</b> .....	<b>654</b>	<b>X</b>	<b>3 770 919</b>	<b>X</b>	<b>100.0</b>	<b>85.2</b>
0200	New and rebuilt automotive parts and supplies .....	7	80 267	10 242	12.8	.3	X
1120	Flat iron and steel products .....	14	119 836	24 242	20.2	.6	17.3
1123	Sheets (cold-rolled) .....	7	91 489	20 228	22.1	.5	X
1124	Sheets (hot-rolled) .....	7	28 347	4 014	14.2		X
1140	Iron and steel wire and wire products .....	16	138 112	25 763	18.7	.7	3.6
1141	Wire (plain, coated, barbed, and twisted) .....	16	138 112	25 763	18.7	.7	X
1150	Iron and steel pipe and tubing .....	12	136 675	21 674	15.9	.6	8.4
1152	Tubing .....	12	136 675	21 674	15.9	.6	X
1200	Copper and brass .....	6	77 845	9 705	12.5	.3	X
1220	Aluminum shapes, forms, etc. ....	23	158 160	27 225	17.2	.7	38.1
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) .....	11	90 379	12 201	13.5	.3	X
1225	Foils .....	7	61 893	12 773	20.6	.3	X
1400	Electrical apparatus and equipment .....	7	42 875	6 081	14.2	.2	22.1
1416	Interior wiring (excluding conduit) .....	7	42 875	3 033	7.1	.1	X
1417	Exterior wiring and cable (excluding conduit) .....	7	42 875	3 033	7.1	.1	X
1600	Electronic parts and equipment, except communication .....	18	69 313	15 100	21.8	.4	X
1700	Hardware .....	22	265 672	47 530	17.9	1.3	5.0
1711	Hand tools (including power driven) .....	22	265 672	47 530	17.9	1.3	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	9	65 494	11 189	17.1	.3	X
2320	General-purpose industrial machinery, equipment, and parts .....	17	68 478	9 909	14.5	.3	21.8
2327	All other new general-purpose industrial machinery and equipment .....	9	8 658	2 502	28.9	.1	X
2330	Metalworking machinery, equipment, and parts .....	6	20 407	2 477	12.1	.1	X
2450	Industrial containers and supplies .....	6	28 230	8 645	30.6	.2	31.4
2454	Other industrial containers and supplies .....	6	28 230	8 645	30.6	.2	X
2460	Other industrial supplies .....	21	166 709	35 032	21.0	.9	22.3
2466	Industrial supplies, n.e.c. ....	16	143 213	30 787	21.5	.8	X
3400	Industrial and personal services paper and plastics .....	22	112 893	20 640	18.3	.5	62.4
3411	Paperboard and boxboard boxes .....	14	73 612	14 282	19.4	.4	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	9	43 777	3 978	9.1	.1	X
5300	Plastics materials and basic shapes .....	654	3 770 919	3 220 250	85.4	85.4	51.4
5311	Plastic pipes, rods, tubes, and shapes .....	207	1 091 796	686 289	62.9	18.2	X
5312	High pressure laminates .....	40	244 115	64 603	26.5	1.7	X
5313	Plastics raw materials .....	178	1 149 239	965 659	84.0	25.6	X
5314	Other plastics materials and basic shapes .....	365	1 980 398	1 503 699	75.9	39.9	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	43	350 217	90 482	25.8	2.4	42.1
5342	Adhesives, sealants, and glues .....	22	172 546	31 342	18.2	.8	X
5344	Other chemicals and allied products .....	17	155 725	57 634	37.0	1.5	X
9700	Service receipts and labor charges (including installed parts) .....	7	73 006	13 150	18.0	.3	56.7
9701	Labor charges for repair work .....	7	73 006	579	.8	Z	X
9702	Parts installed in repair work .....	7	73 006	115	.2	Z	X
9703	Other service receipts and labor charges—Specify .....	7	73 006	12 456	17.1	.3	X
9810	Miscellaneous commodities .....	34	254 259	41 556	16.3	1.1	X
<b>42269</b>	<b>Other chemical &amp; allied products whsle</b> .....	<b>736</b>	<b>X</b>	<b>2 738 133</b>	<b>X</b>	<b>100.0</b>	<b>75.7</b>
0200	New and rebuilt automotive parts and supplies .....	7	13 223	2 089	15.8	.1	22.8
0214	Brake parts (including fluid and all disk and drum parts) .....	7	13 223	353	2.7	Z	X
0215	Exhaust system parts .....	7	13 223	576	4.4	Z	X
0219	Engine parts, except electrical .....	7	13 223	408	3.1	Z	X
0500	Household china, glassware, crockery, and plastic housewares .....	10	18 625	2 203	11.8	.1	X
0540	Other home furnishings .....	6	18 031	1 301	7.2	Z	X
0720	Roofing, siding, and insulation materials .....	7	10 811	1 021	9.4	Z	X
1220	Aluminum shapes, forms, etc. ....	7	34 852	3 196	9.2	.1	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil) .....	9	68 174	8 866	13.0	.3	X
1400	Electrical apparatus and equipment .....	6	6 270	946	15.1	Z	X
1600	Electronic parts and equipment, except communication .....	14	38 334	10 997	28.7	.4	X
1700	Hardware .....	15	40 763	5 738	14.1	.2	21.6
1711	Hand tools (including power driven) .....	8	26 878	2 337	8.7	.1	X
1713	Cutlery .....	7	13 885	3 401	24.5	.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	10	27 273	5 328	19.5	.2	X
1900	Warm air heating and air-conditioning equipment and supplies .....	6	10 424	2 873	27.6	.1	X
2320	General-purpose industrial machinery, equipment, and parts .....	49	332 987	50 801	15.3	1.9	17.2
2321	New pumps, compressors (air or gas), and equipment .....	6	27 745	2 646	9.5	.1	X
2326	New controlling, recording, and indicating instruments and access .....	25	271 622	43 480	16.0	1.6	X
2327	All other new general-purpose industrial machinery and equipment .....	25	38 403	4 675	12.2	.2	X
2360	Other industrial machinery, equipment, and parts .....	6	18 510	2 162	11.7	.1	X
2450	Industrial containers and supplies .....	14	63 475	6 870	10.8	.3	2.7
2454	Other industrial containers and supplies .....	14	63 475	6 870	10.8	.3	X
2460	Other industrial supplies .....	11	69 321	14 306	20.6	.5	5.7
2462	Abrasives and abrasive materials .....	11	69 321	14 306	20.6	.5	X
2520	Custodial (janitors') equipment and supplies .....	26	42 704	9 504	22.3	.3	10.2
2521	Custodial equipment—power equipment .....	10	11 713	598	5.1	Z	X
2522	Custodial equipment—nonpower equipment .....	10	11 713	552	4.7	Z	X
2523	Custodial supplies .....	21	40 390	8 354	20.7	.3	X
3400	Industrial and personal services paper and plastics .....	14	268 876	19 498	7.3	.7	2.1
3415	Other industrial and personal service paper .....	14	268 876	19 498	7.3	.7	X

See footnotes at end of table.



**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42269</b>	<b>Other chemical &amp; allied products whsle—Con.</b>						
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	21	70 587	15 478	21.9	.6	.2
3513	Cosmetics	21	70 587	10 851	15.4	.4	X
3515	Other toiletries and druggists' sundries	21	70 587	4 627	6.6	.2	X
4830	Canned foods	6	239 690	38 801	16.2	1.4	67.7
4831	Canned and bottled fruits, vegetables, and juices	6	239 690	38 801	16.2	1.4	X
4860	Other grocery specialties	7	237 850	13 957	5.9	.5	68.0
4862	Breakfast cereals	7	237 850	3 488	1.5	.1	X
4863	Cooking oils and margarine	7	237 850	6 973	2.9	.3	X
4865	Pickles, preserves, jellies, jams, and sauces	7	237 850	3 488	1.5	.1	X
5300	Plastics materials and basic shapes	42	351 040	91 071	25.9	3.3	43.2
5311	Plastic pipes, rods, tubes, and shapes	7	27 940	4 911	17.6	.2	X
5313	Plastics raw materials	26	272 670	74 694	27.4	2.7	X
5314	Other plastics materials and basic shapes	12	52 766	11 466	21.7	.4	X
5320	Industrial gases (welding, etc.)	11	71 241	71 241	100.0	2.6	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	725	2 666 892	2 268 730	85.1	82.9	53.0
5331	Gasses, compressed and liquified, except L.P.	16	24 426	19 764	80.9	.7	X
5332	Alkalies and chlorine	50	125 010	15 730	12.6	.6	X
5334	Organic fibers	24	77 668	60 055	77.3	2.2	X
5335	Detergents and soaps	150	274 517	72 147	26.3	2.6	X
5336	Sanitation chemicals, polishes, and waxes	102	217 260	98 785	45.5	3.6	X
5338	Wood chemicals, naval stores, and gum	8	44 295	28 702	64.8	1.0	X
5341	Insecticides, nonagricultural	23	59 900	25 504	42.6	.9	X
5342	Adhesives, sealants, and glues	120	477 613	179 739	37.6	6.6	X
5343	Explosives	6	15 757	15 804	100.0	.6	X
5344	Other chemicals and allied products	494	2 190 762	1 752 503	80.0	64.0	X
5400	Petroleum products	18	36 638	7 899	21.6	.3	15.1
5418	Lubricating oil and greases	18	36 638	7 899	21.6	.3	X
6000	Paint, paint supplies, and wallpaper	13	17 357	5 212	30.0	.2	61.8
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	8	16 809	1 923	11.4	.1	X
6150	Nondurable goods, n.e.c.	11	25 090	9 329	37.2	.3	X
9700	Service receipts and labor charges (including installed parts)	27	41 702	2 664	6.4	.1	11.1
9701	Labor charges for repair work	11	7 628	112	1.5	Z	X
9702	Parts installed in repair work	6	2 370	80	3.4	Z	X
9703	Other service receipts and labor charges—Specify	16	34 074	2 472	7.3	.1	X
9720	Receipts for service contracts	6	16 445	608	3.7	Z	X
9810	Miscellaneous commodities	29	99 166	13 369	13.5	.5	X
9940	Rental and leasing receipts	8	37 924	60	.2	Z	X
<b>422690</b>	<b>Other chemical &amp; allied products whsle</b>	<b>736</b>	<b>X</b>	<b>2 738 133</b>	<b>X</b>	<b>100.0</b>	<b>75.7</b>
0200	New and rebuilt automotive parts and supplies	7	13 223	2 089	15.8	.1	22.8
0214	Brake parts (including fluid and all disk and drum parts)	7	13 223	353	2.7	Z	X
0215	Exhaust system parts	7	13 223	576	4.4	Z	X
0219	Engine parts, except electrical	7	13 223	408	3.1	Z	X
0500	Household china, glassware, crockery, and plastic housewares	10	18 625	2 203	11.8	.1	X
0540	Other home furnishings	6	18 031	1 301	7.2	Z	X
0720	Roofing, siding, and insulation materials	7	10 811	1 021	9.4	Z	X
1220	Aluminum shapes, forms, etc.	7	34 852	3 196	9.2	.1	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	9	68 174	8 866	13.0	.3	X
1400	Electrical apparatus and equipment	6	6 270	946	15.1	Z	X
1600	Electronic parts and equipment, except communication	14	38 334	10 997	28.7	.4	X
1700	Hardware	15	40 763	5 738	14.1	.2	21.6
1711	Hand tools (including power driven)	8	26 878	2 337	8.7	.1	X
1713	Cutlery	7	13 885	3 401	24.5	.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	10	27 273	5 328	19.5	.2	X
1900	Warm air heating and air-conditioning equipment and supplies	6	10 424	2 873	27.6	.1	X
2320	General-purpose industrial machinery, equipment, and parts	49	332 987	50 801	15.3	1.9	17.2
2321	New pumps, compressors (air or gas), and equipment	6	27 745	2 646	9.5	.1	X
2326	New controlling, recording, and indicating instruments and access	25	271 622	43 480	16.0	1.6	X
2327	All other new general-purpose industrial machinery and equipment	25	38 403	4 675	12.2	.2	X
2360	Other industrial machinery, equipment, and parts	6	18 510	2 162	11.7	.1	X
2450	Industrial containers and supplies	14	63 475	6 870	10.8	.3	2.7
2454	Other industrial containers and supplies	14	63 475	6 870	10.8	.3	X
2460	Other industrial supplies	11	69 321	14 306	20.6	.5	5.7
2462	Abrasives and abrasive materials	11	69 321	14 306	20.6	.5	X
2520	Custodial (janitors') equipment and supplies	26	42 704	9 504	22.3	.3	10.2
2521	Custodial equipment—power equipment	10	11 713	598	5.1	Z	X
2522	Custodial equipment—nonpower equipment	10	11 713	552	4.7	Z	X
2523	Custodial supplies	21	40 390	8 354	20.7	.3	X
3400	Industrial and personal services paper and plastics	14	268 876	19 498	7.3	.7	2.1
3415	Other industrial and personal service paper	14	268 876	19 498	7.3	.7	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	21	70 587	15 478	21.9	.6	.2
3513	Cosmetics	21	70 587	10 851	15.4	.4	X
3515	Other toiletries and druggists' sundries	21	70 587	4 627	6.6	.2	X
4830	Canned foods	6	239 690	38 801	16.2	1.4	67.7
4831	Canned and bottled fruits, vegetables, and juices	6	239 690	38 801	16.2	1.4	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422690</b>	<b>Other chemical &amp; allied products whsle—Con.</b>						
4860	Other grocery specialties	7	237 850	13 957	5.9	.5	68.0
4862	Breakfast cereals	7	237 850	3 488	1.5	.1	X
4863	Cooking oils and margarine	7	237 850	6 973	2.9	.3	X
4865	Pickles, preserves, jellies, jams, and sauces	7	237 850	3 488	1.5	.1	X
5300	Plastics materials and basic shapes	42	351 040	91 071	25.9	3.3	43.2
5311	Plastic pipes, rods, tubes, and shapes	7	27 940	4 911	17.6	.2	X
5313	Plastics raw materials	26	272 670	74 694	27.4	2.7	X
5314	Other plastics materials and basic shapes	12	52 766	11 466	21.7	.4	X
5320	Industrial gases (welding, etc.)	11	71 241	71 241	100.0	2.6	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	725	2 666 892	2 268 730	85.1	82.9	53.0
5331	Gasses, compressed and liquified, except L.P.	16	24 426	19 764	80.9	.7	X
5332	Alkalies and chlorine	50	125 010	15 730	12.6	.6	X
5334	Organic fibers	24	77 668	60 055	77.3	2.2	X
5335	Detergents and soaps	150	274 517	72 147	26.3	2.6	X
5336	Sanitation chemicals, polishes, and waxes	102	217 260	98 785	45.5	3.6	X
5338	Wood chemicals, naval stores, and gum	8	44 295	28 702	64.8	1.0	X
5341	Insecticides, nonagricultural	23	59 900	25 504	42.6	.9	X
5342	Adhesives, sealants, and glues	120	477 613	179 739	37.6	6.6	X
5343	Explosives	6	15 757	15 804	100.0	.6	X
5344	Other chemicals and allied products	494	2 190 762	1 752 503	80.0	64.0	X
5400	Petroleum products	18	36 638	7 899	21.6	.3	15.1
5418	Lubricating oil and greases	18	36 638	7 899	21.6	.3	X
6000	Paint, paint supplies, and wallpaper	13	17 357	5 212	30.0	.2	61.8
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	8	16 809	1 923	11.4	.1	X
6150	Nondurable goods, n.e.c.	11	25 090	9 329	37.2	.3	X
9700	Service receipts and labor charges (including installed parts)	27	41 702	2 664	6.4	1.1	11.1
9701	Labor charges for repair work	11	7 628	112	1.5	Z	X
9702	Parts installed in repair work	6	2 370	80	3.4	Z	X
9703	Other service receipts and labor charges—Specify	16	34 074	2 472	7.3	.1	X
9720	Receipts for service contracts	6	16 445	608	3.7	Z	X
9810	Miscellaneous commodities	29	99 166	13 369	13.5	.5	X
9940	Rental and leasing receipts	8	37 924	60	.2	Z	X
<b>4226901</b>	<b>Industrial gases (except LP) whsle</b>	<b>11</b>	<b>X</b>	<b>71 241</b>	<b>X</b>	<b>100.0</b>	<b>70.5</b>
5320	Industrial gases (welding, etc.)	11	71 241	71 241	100.0	100.0	X
<b>4226902</b>	<b>Other chemical &amp; allied products whsle</b>	<b>725</b>	<b>X</b>	<b>2 666 892</b>	<b>X</b>	<b>100.0</b>	<b>75.8</b>
0200	New and rebuilt automotive parts and supplies	7	13 223	2 089	15.8	.1	22.8
0214	Brake parts (including fluid and all disk and drum parts)	7	13 223	353	2.7	Z	X
0215	Exhaust system parts	7	13 223	576	4.4	Z	X
0219	Engine parts, except electrical	7	13 223	408	3.1	Z	X
0500	Household china, glassware, crockery, and plastic housewares	10	18 625	2 203	11.8	.1	X
0540	Other home furnishings	6	18 031	1 301	7.2	Z	X
0720	Roofing, siding, and insulation materials	7	10 811	1 021	9.4	Z	X
1220	Aluminum shapes, forms, etc.	7	34 852	3 196	9.2	.1	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	9	68 174	8 866	13.0	.3	X
1400	Electrical apparatus and equipment	6	6 270	946	15.1	Z	X
1600	Electronic parts and equipment, except communication	14	38 334	10 997	28.7	.4	X
1700	Hardware	15	40 763	5 738	14.1	.2	21.6
1711	Hand tools (including power driven)	8	26 878	2 337	8.7	.1	X
1713	Cutlery	7	13 885	3 401	24.5	.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	10	27 273	5 328	19.5	.2	X
1900	Warm air heating and air-conditioning equipment and supplies	6	10 424	2 873	27.6	.1	X
2320	General-purpose industrial machinery, equipment, and parts	49	332 987	50 801	15.3	1.9	17.2
2321	New pumps, compressors (air or gas), and equipment	6	27 745	2 646	9.5	.1	X
2326	New controlling, recording, and indicating instruments and access	25	271 622	43 480	16.0	1.6	X
2327	All other new general-purpose industrial machinery and equipment	25	38 403	4 675	12.2	.2	X
2360	Other industrial machinery, equipment, and parts	6	18 510	2 162	11.7	.1	X
2450	Industrial containers and supplies	14	63 475	6 870	10.8	.3	2.7
2454	Other industrial containers and supplies	14	63 475	6 870	10.8	.3	X
2460	Other industrial supplies	11	69 321	14 306	20.6	.5	5.7
2462	Abrasives and abrasive materials	11	69 321	14 306	20.6	.5	X
2520	Custodial (janitors') equipment and supplies	26	42 704	9 504	22.3	.4	10.2
2521	Custodial equipment—power equipment	10	11 713	598	5.1	Z	X
2522	Custodial equipment—nonpower equipment	10	11 713	552	4.7	Z	X
2523	Custodial supplies	21	40 390	8 354	20.7	.3	X
3400	Industrial and personal services paper and plastics	14	268 876	19 498	7.3	.7	2.1
3415	Other industrial and personal service paper	14	268 876	19 498	7.3	.7	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	21	70 587	15 478	21.9	.6	.2
3513	Cosmetics	21	70 587	10 851	15.4	.4	X
3515	Other toiletries and druggists' sundries	21	70 587	4 627	6.6	.2	X
4830	Canned foods	6	239 690	38 801	16.2	1.5	67.8
4831	Canned and bottled fruits, vegetables, and juices	6	239 690	38 801	16.2	1.5	X
4860	Other grocery specialties	7	237 850	13 957	5.9	.5	68.1
4862	Breakfast cereals	7	237 850	3 488	1.5	.1	X
4863	Cooking oils and margarine	7	237 850	6 973	2.9	.3	X
4865	Pickles, preserves, jellies, jams, and sauces	7	237 850	3 488	1.5	.1	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4226902</b>	<b>Other chemical &amp; allied products whsle—Con.</b>						
5300	Plastics materials and basic shapes .....	42	351 040	91 071	25.9	3.4	43.3
5311	Plastic pipes, rods, tubes, and shapes .....	7	27 940	4 911	17.6	.2	X
5313	Plastics raw materials .....	26	272 670	74 694	27.4	2.8	X
5314	Other plastics materials and basic shapes .....	12	52 766	11 466	21.7	.4	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	725	2 666 892	2 268 730	85.1	85.1	53.1
5331	Gasses, compressed and liquified, except L.P. ....	16	24 426	19 764	80.9	.7	X
5332	Alkalies and chlorine .....	50	125 010	15 730	12.6	.6	X
5334	Organic fibers .....	24	77 668	60 055	77.3	2.3	X
5335	Detergents and soaps .....	150	274 517	72 147	26.3	2.7	X
5336	Sanitation chemicals, polishes, and waxes .....	102	217 260	98 785	45.5	3.7	X
5338	Wood chemicals, naval stores, and gum .....	8	44 295	28 702	64.8	1.1	X
5341	Insecticides, nonagricultural .....	23	59 900	25 504	42.6	1.0	X
5342	Adhesives, sealants, and glues .....	120	477 613	179 739	37.6	6.7	X
5343	Explosives .....	6	15 757	15 804	100.0	.6	X
5344	Other chemicals and allied products .....	494	2 190 762	1 752 503	80.0	65.7	X
5400	Petroleum products .....	18	36 638	7 899	21.6	.3	15.2
5418	Lubricating oil and greases .....	18	36 638	7 899	21.6	.3	X
6000	Paint, paint supplies, and wallpaper .....	13	17 357	5 212	30.0	.2	61.9
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	8	16 809	1 923	11.4	.1	X
6150	Nondurable goods, n.e.c. ....	11	25 090	9 329	37.2	.4	X
9700	Service receipts and labor charges (including installed parts) .....	27	41 702	2 664	6.4	.1	11.1
9701	Labor charges for repair work .....	11	7 628	112	1.5	Z	X
9702	Parts installed in repair work .....	6	2 370	80	3.4	Z	X
9703	Other service receipts and labor charges—Specify .....	16	34 074	2 472	7.3	.1	X
9720	Receipts for service contracts .....	6	16 445	608	3.7	Z	X
9810	Miscellaneous commodities .....	29	99 166	13 369	13.5	.5	X
9940	Rental and leasing receipts .....	8	37 924	60	.2	Z	X
<b>4227</b>	<b>Petroleum &amp; petroleum products whsle .....</b>	<b>256</b>	<b>X</b>	<b>'11 953 186</b>	<b>X</b>	<b>100.0</b>	<b>64.0</b>
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .....	7	3 590 092	2 144 623	59.7	17.9	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	17	100 081	9 354	9.3	.1	51.5
5344	Other chemicals and allied products .....	8	25 169	2 556	10.2	Z	X
5400	Petroleum products .....	237	7 743 046	6 629 437	85.6	55.5	56.7
5411	Aviation gasoline .....	17	2 065 474	2 032 853	98.4	17.0	X
5412	Motor gasoline .....	123	4 990 125	1 440 461	28.9	12.1	X
5414	Jet fuel (naphtha or kerosine type) .....	26	4 023 169	254 789	6.3	2.1	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) .....	102	2 991 552	1 237 091	41.4	10.3	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	72	4 367 746	578 610	13.2	4.8	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.) .....	23	1 062 480	845 660	79.6	7.1	X
5418	Lubricating oil and greases .....	133	367 259	193 839	52.8	1.6	X
5420	Liquified petroleum gases (excluding natural gas) .....	12	97 074	68 766	70.8	.6	X
5500	Crude oil .....	14	5 428 133	3 020 247	55.6	25.3	X
9700	Service receipts and labor charges (including installed parts) .....	9	125 117	6 136	4.9	.1	X
9810	Miscellaneous commodities .....	7	5 984	618	10.3	Z	X
<b>42271</b>	<b>Petroleum bulk stations &amp; terminals .....</b>	<b>69</b>	<b>X</b>	<b>331 386</b>	<b>X</b>	<b>100.0</b>	<b>61.0</b>
5400	Petroleum products .....	68	326 967	313 183	95.8	94.5	57.4
5412	Motor gasoline .....	56	201 552	60 674	30.1	18.3	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) .....	50	163 087	86 129	52.8	26.0	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	27	107 197	11 117	10.4	3.4	X
5418	Lubricating oil and greases .....	53	280 167	120 113	42.9	36.2	X
9700	Service receipts and labor charges (including installed parts) .....	6	122 921	5 986	4.9	1.8	X
<b>422710</b>	<b>Petroleum bulk stations &amp; terminals .....</b>	<b>69</b>	<b>X</b>	<b>331 386</b>	<b>X</b>	<b>100.0</b>	<b>61.0</b>
5400	Petroleum products .....	68	326 967	313 183	95.8	94.5	57.4
5412	Motor gasoline .....	56	201 552	60 674	30.1	18.3	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) .....	50	163 087	86 129	52.8	26.0	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	27	107 197	11 117	10.4	3.4	X
5418	Lubricating oil and greases .....	53	280 167	120 113	42.9	36.2	X
9700	Service receipts and labor charges (including installed parts) .....	6	122 921	5 986	4.9	1.8	X
<b>4227101</b>	<b>Petroleum bulk stations &amp; terminals (except LP) .....</b>	<b>68</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
5400	Petroleum products .....	68	D	D	D	D	D
5412	Motor gasoline .....	56	D	D	D	D	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) .....	50	D	D	D	D	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	27	D	D	D	D	X
5418	Lubricating oil and greases .....	53	D	D	D	D	X
9700	Service receipts and labor charges (including installed parts) .....	6	D	D	D	D	X
<b>42271011</b>	<b>Petroleum bulk stations (except LP) .....</b>	<b>63</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
5400	Petroleum products .....	63	D	D	D	D	D
5412	Motor gasoline .....	56	D	D	D	D	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) .....	47	D	D	D	D	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating) .....	27	D	D	D	D	X
5418	Lubricating oil and greases .....	48	D	D	D	D	X
<b>42271012</b>	<b>Petroleum bulk terminals (except LP) .....</b>	<b>5</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>X</b>
<b>4227102</b>	<b>Liquefied petroleum bulk stations &amp; terminals .....</b>	<b>1</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>X</b>

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42272</b>	<b>Petroleum &amp; petroleum prod whsle (exc bulk stations &amp; terminals) .....</b>	<b>187</b>	<b>X</b>	<b>'11 621 800</b>	<b>X</b>	<b>100.0</b>	<b>64.1</b>
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	13	79 455	7 466	9.4	.1	X
5400	Petroleum products .....	169	7 416 079	6 316 254	85.2	54.3	X
5420	Liquified petroleum gases (excluding natural gas) .....	7	66 978	66 736	99.6	.6	X
5500	Crude oil .....	14	5 428 133	3 020 247	55.6	26.0	X
<b>422720</b>	<b>Petroleum &amp; petroleum prod whsle (exc bulk stations &amp; terminals) .....</b>	<b>187</b>	<b>X</b>	<b>'11 621 800</b>	<b>X</b>	<b>100.0</b>	<b>64.1</b>
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	13	79 455	7 466	9.4	.1	X
5400	Petroleum products .....	169	7 416 079	6 316 254	85.2	54.3	X
5420	Liquified petroleum gases (excluding natural gas) .....	7	66 978	66 736	99.6	.6	X
5500	Crude oil .....	14	5 428 133	3 020 247	55.6	26.0	X
<b>4228</b>	<b>Beer, wine, &amp; distilled alcoholic beverage whsle .....</b>	<b>213</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
4850	Soft drinks and bottled water .....	13	D	D	D	D	X
5600	Beer and ale .....	67	D	D	D	D	X
5700	Wines and distilled alcoholic beverages .....	187	D	D	D	D	X
9810	Miscellaneous commodities .....	10	D	D	D	D	X
<b>42281</b>	<b>Beer &amp; ale whsle .....</b>	<b>40</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
5600	Beer and ale .....	40	D	D	D	D	X
5700	Wines and distilled alcoholic beverages .....	14	D	D	D	D	X
<b>422810</b>	<b>Beer &amp; ale whsle .....</b>	<b>40</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
5600	Beer and ale .....	40	D	D	D	D	X
5700	Wines and distilled alcoholic beverages .....	14	D	D	D	D	X
<b>42282</b>	<b>Wine &amp; distilled alcoholic beverage whsle .....</b>	<b>173</b>	<b>X</b>	<b>1 955 271</b>	<b>X</b>	<b>100.0</b>	<b>76.8</b>
4850	Soft drinks and bottled water .....	8	113 412	4 410	3.9	.1	X
4852	Soft drinks, pre and post mix bulk .....	8	113 412	4 410	3.9	.2	X
5600	Beer and ale .....	27	229 827	26 193	11.4	1.3	X
5700	Wines and distilled alcoholic beverages .....	173	1 955 271	1 923 076	98.4	98.4	72.9
5711	Wines .....	147	1 140 696	667 175	58.5	34.1	X
5712	Distilled liquor (including premixed alcoholic drinks) .....	78	1 717 081	1 255 901	73.1	64.2	X
9810	Miscellaneous commodities .....	9	19 125	1 542	8.1	.1	X
<b>422820</b>	<b>Wine &amp; distilled alcoholic beverage whsle .....</b>	<b>173</b>	<b>X</b>	<b>1 955 271</b>	<b>X</b>	<b>100.0</b>	<b>76.8</b>
4850	Soft drinks and bottled water .....	8	113 412	4 410	3.9	.2	X
4852	Soft drinks, pre and post mix bulk .....	8	113 412	4 410	3.9	.2	X
5600	Beer and ale .....	27	229 827	26 193	11.4	1.3	X
5700	Wines and distilled alcoholic beverages .....	173	1 955 271	1 923 076	98.4	98.4	72.9
5711	Wines .....	147	1 140 696	667 175	58.5	34.1	X
5712	Distilled liquor (including premixed alcoholic drinks) .....	78	1 717 081	1 255 901	73.1	64.2	X
9810	Miscellaneous commodities .....	9	19 125	1 542	8.1	.1	X
<b>4228201</b>	<b>Wine &amp; distilled alcoholic bev (licensed operation) whsle .....</b>	<b>173</b>	<b>X</b>	<b>1 955 271</b>	<b>X</b>	<b>100.0</b>	<b>76.8</b>
4850	Soft drinks and bottled water .....	8	113 412	4 410	3.9	.2	X
5600	Beer and ale .....	27	229 827	26 193	11.4	1.3	X
5700	Wines and distilled alcoholic beverages .....	173	1 955 271	1 923 076	98.4	98.4	X
9810	Miscellaneous commodities .....	9	19 125	1 542	8.1	.1	X
<b>4229</b>	<b>Miscellaneous nondurable goods whsle .....</b>	<b>2 763</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
0100	New and used automobiles, motorcycles, etc. ....	7	D	D	D	D	X
0200	New and rebuilt automotive parts and supplies .....	9	D	D	D	D	X
0400	Household and lawn furniture .....	38	D	D	D	D	D
0411	Upholstered furniture .....	12	D	D	D	D	X
0412	Sleep furniture and equipment .....	15	D	D	D	D	X
0413	Lawn furniture and equipment .....	15	D	D	D	D	X
0414	Other furniture (including sleep sofas) .....	10	D	D	D	D	X
0420	Office and business furniture .....	10	D	D	D	D	X
0500	Household china, glassware, crockery, and plastic housewares .....	159	D	D	D	D	X
0520	Linens, domestics, curtains, and draperies .....	31	D	D	D	D	D
0521	Bedspreads, blankets, and bedding .....	12	D	D	D	D	X
0525	Other linens and domestics .....	11	D	D	D	D	X
0530	Flooring and floor coverings .....	37	D	D	D	D	D
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	37	D	D	D	D	X
0540	Other home furnishings .....	144	D	D	D	D	D
0542	Mirrors, lamps, and picture frames .....	59	D	D	D	D	X
0543	Home furnishings, n.e.c. ....	26	D	D	D	D	X
0620	Plywood and millwork .....	24	D	D	D	D	X
0700	Brick, stone, tile, sand, block, cement, and gravel .....	9	D	D	D	D	X
0720	Roofing, siding, and insulation materials .....	11	D	D	D	D	D
0721	Roofing, except wood .....	11	D	D	D	D	X
0740	Other construction materials .....	11	D	D	D	D	X
0800	Photographic equipment and supplies (excluding video) .....	74	D	D	D	D	X
0900	Office equipment .....	25	D	D	D	D	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4229</b>	<b>Miscellaneous nondurable goods whsle—Con.</b>						
0920	New computer equipment . . . . .	6	D	D	D	D	X
0970	Store machines and equipment . . . . .	9	D	D	D	D	X
1040	Religious and school supplies . . . . .	28	D	D	D	D	X
1120	Flat iron and steel products . . . . .	20	D	D	D	D	X
1140	Iron and steel wire and wire products . . . . .	14	D	D	D	D	X
1200	Copper and brass . . . . .	14	D	D	D	D	X
1220	Aluminum shapes, forms, etc. . . . .	6	D	D	D	D	X
1400	Electrical apparatus and equipment . . . . .	29	D	D	D	D	D
1412	Switchgear and switchboard apparatus . . . . .	21	D	D	D	D	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) . . . . .	21	D	D	D	D	X
1500	Electrical appliances, household . . . . .	36	D	D	D	D	X
1600	Electronic parts and equipment, except communication . . . . .	38	D	D	D	D	D
1618	Electronic parts and equipment, n.e.c. . . . .	36	D	D	D	D	X
1650	Communication equipment and supplies . . . . .	13	D	D	D	D	D
1653	Other electrical communication equipment . . . . .	8	D	D	D	D	X
1700	Hardware . . . . .	138	D	D	D	D	D
1711	Hand tools (including power driven) . . . . .	59	D	D	D	D	X
1712	Bolts, nuts, rivets, and fasteners . . . . .	45	D	D	D	D	X
1713	Cutlery . . . . .	55	D	D	D	D	X
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	31	D	D	D	D	D
1811	Plastic pipe fittings and valves (excluding pipe and tubing) . . . . .	13	D	D	D	D	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) . . . . .	14	D	D	D	D	X
1813	Plumbing fixtures . . . . .	14	D	D	D	D	X
1814	Furnaces, stoves, water heaters (except electric and warm air) . . . . .	9	D	D	D	D	X
1818	Other plumbing and heating equipment and supplies . . . . .	26	D	D	D	D	X
2220	Garden machinery, equipment, and parts . . . . .	55	D	D	D	D	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	20	D	D	D	D	D
2327	All other new general-purpose industrial machinery and equipment . . . . .	10	D	D	D	D	X
2460	Other industrial supplies . . . . .	39	D	D	D	D	D
2466	Industrial supplies, n.e.c. . . . .	9	D	D	D	D	X
2520	Custodial (janitors') equipment and supplies . . . . .	11	D	D	D	D	X
2700	Sporting and recreational goods and supplies . . . . .	101	D	D	D	D	X
2800	Toys and hobby goods and supplies . . . . .	233	D	D	D	D	D
2812	Other toys and games (including fireworks and children's vehicles) . . . . .	47	D	D	D	D	X
2813	Crafts and craft supplies . . . . .	16	D	D	D	D	X
2814	Other hobby goods and accessories . . . . .	26	D	D	D	D	X
2930	Recyclable paper and paperboard . . . . .	15	D	D	D	D	X
2940	Recyclable materials, except metal . . . . .	9	D	D	D	D	X
3000	Jewelry, diamonds, gem stones, and watches . . . . .	89	D	D	D	D	D
3014	Watches, clocks, and watch movements and cases . . . . .	6	D	D	D	D	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) . . . . .	27	D	D	D	D	X
3130	Compact discs, prerecorded audio tapes, and phonograph records . . . . .	37	D	D	D	D	X
3140	Prerecorded video tapes . . . . .	48	D	D	D	D	X
3150	Other durable goods . . . . .	6	D	D	D	D	X
3200	Printing and writing paper . . . . .	32	D	D	D	D	D
3213	Other printing and writing paper . . . . .	22	D	D	D	D	X
3300	Stationery, office supplies and greeting cards . . . . .	238	D	D	D	D	D
3311	Business forms . . . . .	12	D	D	D	D	X
3312	Stationery, photocopy paper, and typing paper . . . . .	164	D	D	D	D	X
3313	Inked ribbons, carbon paper, pens and pencils . . . . .	126	D	D	D	D	X
3314	Toner and cartridges . . . . .	126	D	D	D	D	X
3315	Greeting cards . . . . .	52	D	D	D	D	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) . . . . .	17	D	D	D	D	X
3400	Industrial and personal services paper and plastics . . . . .	69	D	D	D	D	D
3412	Paper dishes, cups, and napkins . . . . .	6	D	D	D	D	X
3413	Industrial paper (wrapping, bags, cartons, etc.) . . . . .	59	D	D	D	D	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies . . . . .	7	D	D	D	D	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries . . . . .	87	D	D	D	D	D
3512	Nonprescription pharmaceuticals . . . . .	34	D	D	D	D	X
3513	Cosmetics . . . . .	37	D	D	D	D	X
3514	Perfumes . . . . .	34	D	D	D	D	X
3515	Other toiletries and druggists' sundries . . . . .	72	D	D	D	D	X
3600	Piece goods, knit and woven . . . . .	60	D	D	D	D	D
3613	Synthetics (excluding synthetic knits) . . . . .	9	D	D	D	D	X
3614	Knit fabrics, n.e.c. (including double knit) . . . . .	9	D	D	D	D	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) . . . . .	61	D	D	D	D	X
3800	Men's and boys' wear . . . . .	195	D	D	D	D	D
3812	Men's and boys' dress and casual shirts, slacks, and jeans . . . . .	11	D	D	D	D	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) . . . . .	11	D	D	D	D	X
3900	Women's and children's wear . . . . .	92	D	D	D	D	D
3911	Infants' and children's wear (to size 6X) . . . . .	10	D	D	D	D	X
3912	Women's misses', and girls' dresses and blouses . . . . .	10	D	D	D	D	X
4000	Footwear . . . . .	50	D	D	D	D	X
4100	Frozen foods (packaged) . . . . .	7	D	D	D	D	D
4117	Other frozen foods (except frozen dairy products) . . . . .	7	D	D	D	D	X

See footnotes at end of table.

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NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4229</b>	<b>Miscellaneous nondurable goods whsle—Con.</b>						
4200	Dairy products (excluding dried or canned) .....	23	D	D	D	D	D
4211	Butter .....	12	D	D	D	D	X
4212	Cheese .....	12	D	D	D	D	X
4213	Milk and cream, except raw .....	12	D	D	D	D	X
4215	Raw milk .....	12	D	D	D	D	X
4216	Other dairy products .....	23	D	D	D	D	X
4300	Poultry and poultry products .....	12	D	D	D	D	X
4400	Confectionery .....	37	D	D	D	D	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	8	D	D	D	D	X
4600	Meat and meat products (fresh and unpackage) .....	23	D	D	D	D	D
4612	Veal (not killed on location) .....	12	D	D	D	D	X
4615	Sausage and prepared meats made on location .....	12	D	D	D	D	X
4616	Sausage and prepared meats not made on location .....	12	D	D	D	D	X
4618	Other meat products .....	23	D	D	D	D	X
4700	Fresh fruits and vegetables .....	9	D	D	D	D	X
4820	Bread and baked goods .....	11	D	D	D	D	D
4822	Cookies, cakes, and other baked goods .....	7	D	D	D	D	X
4830	Canned foods .....	10	D	D	D	D	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	9	D	D	D	D	X
4850	Soft drinks and bottled water .....	16	D	D	D	D	D
4851	Soft drinks, packaged .....	7	D	D	D	D	X
4860	Other grocery specialties .....	41	D	D	D	D	D
4864	Flour .....	18	D	D	D	D	X
4866	Sugar, refined .....	18	D	D	D	D	X
4868	Grocery specialties, n.e.c. ....	19	D	D	D	D	X
4900	Grain and beans .....	8	D	D	D	D	X
5300	Plastics materials and basic shapes .....	152	D	D	D	D	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	48	D	D	D	D	D
5342	Adhesives, sealants, and glues .....	6	D	D	D	D	X
5344	Other chemicals and allied products .....	8	D	D	D	D	X
5400	Petroleum products .....	6	D	D	D	D	X
5800	Farm supplies .....	239	D	D	D	D	D
5811	Hay, straw, and alfalfa .....	18	D	D	D	D	X
5812	Feeds (poultry and livestock) not mixed on location .....	70	D	D	D	D	X
5813	Prepared feeds (poultry and livestock) mixed on location .....	16	D	D	D	D	X
5814	Weed killers, soil sterilizers, and soil conditioners .....	23	D	D	D	D	X
5815	Insecticides, fungicides, and pesticides .....	39	D	D	D	D	X
5816	Other agricultural chemicals and fertilizers .....	80	D	D	D	D	X
5817	Seeds and bulbs .....	33	D	D	D	D	X
5818	Other farm supplies (including harness and saddlery equipment) .....	39	D	D	D	D	X
5900	Tobacco and tobacco products .....	49	D	D	D	D	D
5911	Cigars .....	22	D	D	D	D	X
5912	Cigarettes .....	28	D	D	D	D	X
5913	Other tobacco products (excluding leaf) .....	12	D	D	D	D	X
6000	Paint, paint supplies, and wallpaper .....	239	D	D	D	D	D
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	101	D	D	D	D	X
6012	Industrial/OEM coatings (coatings applied by original manufacturers to products during manufacturing) .....	54	D	D	D	D	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) .....	22	D	D	D	D	X
6014	Paint supplies .....	98	D	D	D	D	X
6015	Wallpaper .....	32	D	D	D	D	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	447	D	D	D	D	D
6101	Books .....	291	D	D	D	D	X
6102	Other periodicals, newspapers, and miscellaneous printed materials .....	139	D	D	D	D	X
6110	Flowers and florists' supplies .....	287	D	D	D	D	X
6120	Art goods (including novelties and souvenirs) .....	748	D	D	D	D	D
6121	Art materials .....	159	D	D	D	D	X
6122	Novelties and souvenirs .....	662	D	D	D	D	X
6130	Textile bags, bagging, and burlap .....	104	D	D	D	D	X
6150	Nondurable goods, n.e.c. ....	754	D	D	D	D	X
9700	Service receipts and labor charges (including installed parts) .....	120	D	D	D	D	D
9702	Parts installed in repair work .....	20	D	D	D	D	X
9703	Other service receipts and labor charges—Specify .....	81	D	D	D	D	X
9720	Receipts for service contracts .....	36	D	D	D	D	X
9730	Advertising specialties (paper novelties, etc.) .....	94	D	D	D	D	X
9740	Receipts for installing equipment .....	22	D	D	D	D	X
9810	Miscellaneous commodities .....	87	D	D	D	D	X
9940	Rental and leasing receipts .....	6	D	D	D	D	X
<b>42291</b>	<b>Farm supplies whsle</b> .....	<b>223</b>	<b>X</b>	<b>2 238 242</b>	<b>X</b>	<b>100.0</b>	<b>77.7</b>
1700	Hardware .....	13		165 727		22 826	13.8
						1.0	

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42291</b>	<b>Farm supplies whsle—Con.</b>						
5800	Farm supplies	223	2 238 242	2 152 328	96.2	96.2	68.5
5811	Hay, straw, and alfalfa	18	32 398	23 477	72.5	1.0	X
5812	Feeds (poultry and livestock) not mixed on location	70	318 720	167 655	52.6	7.5	X
5813	Prepared feeds (poultry and livestock) mixed on location	16	26 954	21 959	81.5	1.0	X
5814	Weed killers, soil sterilizers, and soil conditioners	23	81 186	45 450	56.0	2.0	X
5815	Insecticides, fungicides, and pesticides	37	241 994	96 237	39.8	4.3	X
5816	Other agricultural chemicals and fertilizers	77	1 766 685	1 657 524	93.8	74.1	X
5817	Seeds and bulbs	33	60 329	40 905	67.8	1.8	X
5818	Other farm supplies (including harness and saddlery equipment)	36	224 939	99 120	44.1	4.4	X
9810	Miscellaneous commodities	8	13 149	5 703	43.4	.3	X
<b>422910</b>	<b>Farm supplies whsle</b>	<b>223</b>	<b>X</b>	<b>2 238 242</b>	<b>X</b>	<b>100.0</b>	<b>77.7</b>
1700	Hardware	13	165 727	22 826	13.8	1.0	X
5800	Farm supplies	223	2 238 242	2 152 328	96.2	96.2	68.5
5811	Hay, straw, and alfalfa	18	32 398	23 477	72.5	1.0	X
5812	Feeds (poultry and livestock) not mixed on location	70	318 720	167 655	52.6	7.5	X
5813	Prepared feeds (poultry and livestock) mixed on location	16	26 954	21 959	81.5	1.0	X
5814	Weed killers, soil sterilizers, and soil conditioners	23	81 186	45 450	56.0	2.0	X
5815	Insecticides, fungicides, and pesticides	37	241 994	96 237	39.8	4.3	X
5816	Other agricultural chemicals and fertilizers	77	1 766 685	1 657 524	93.8	74.1	X
5817	Seeds and bulbs	33	60 329	40 905	67.8	1.8	X
5818	Other farm supplies (including harness and saddlery equipment)	36	224 939	99 120	44.1	4.4	X
9810	Miscellaneous commodities	8	13 149	5 703	43.4	.3	X
<b>4229102</b>	<b>Farm supplies—whsle distributors</b>	<b>223</b>	<b>X</b>	<b>2 238 242</b>	<b>X</b>	<b>100.0</b>	<b>77.7</b>
1700	Hardware	13	165 727	22 826	13.8	1.0	X
5800	Farm supplies	223	2 238 242	2 152 328	96.2	96.2	68.5
5811	Hay, straw, and alfalfa	18	32 398	23 477	72.5	1.0	X
5812	Feeds (poultry and livestock) not mixed on location	70	318 720	167 655	52.6	7.5	X
5813	Prepared feeds (poultry and livestock) mixed on location	16	26 954	21 959	81.5	1.0	X
5814	Weed killers, soil sterilizers, and soil conditioners	23	81 186	45 450	56.0	2.0	X
5815	Insecticides, fungicides, and pesticides	37	241 994	96 237	39.8	4.3	X
5816	Other agricultural chemicals and fertilizers	77	1 766 685	1 657 524	93.8	74.1	X
5817	Seeds and bulbs	33	60 329	40 905	67.8	1.8	X
5818	Other farm supplies (including harness and saddlery equipment)	36	224 939	99 120	44.1	4.4	X
9810	Miscellaneous commodities	8	13 149	5 703	43.4	.3	X
<b>42292</b>	<b>Book, periodical, &amp; newspaper whsle</b>	<b>334</b>	<b>X</b>	<b>2 583 212</b>	<b>X</b>	<b>100.0</b>	<b>87.4</b>
2800	Toys and hobby goods and supplies	25	100 127	12 483	12.5	.5	2.8
2812	Other toys and games (including fireworks and children's vehicles)	25	100 127	12 483	12.5	.5	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	25	77 320	2 746	3.6	.1	X
3140	Prerecorded video tapes	22	131 688	5 235	4.0	.2	X
3300	Stationery, office supplies and greeting cards	24	113 828	16 718	14.7	.6	7.0
3311	Business forms	12	5 168	109	2.1	Z	X
3312	Stationery, photocopy paper, and typing paper	12	5 168	53	1.0	Z	X
3315	Greeting cards	13	108 660	16 556	15.2	.6	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	334	2 583 212	2 483 651	96.1	96.1	31.9
6101	Books	251	1 517 899	1 343 219	88.5	52.0	X
6102	Other periodicals, newspapers, and miscellaneous printed materials	139	1 415 094	1 140 432	80.6	44.1	X
6120	Art goods (including novelties and souvenirs)	12	62 798	14 098	22.5	.5	13.0
6122	Novelties and souvenirs	12	62 798	14 098	22.5	.5	X
9700	Service receipts and labor charges (including installed parts)	10	40 098	7 534	18.8	.3	X
9810	Miscellaneous commodities	20	107 642	14 492	13.5	.6	X
<b>422920</b>	<b>Book, periodical, &amp; newspaper whsle</b>	<b>334</b>	<b>X</b>	<b>2 583 212</b>	<b>X</b>	<b>100.0</b>	<b>87.4</b>
2800	Toys and hobby goods and supplies	25	100 127	12 483	12.5	.5	2.8
2812	Other toys and games (including fireworks and children's vehicles)	25	100 127	12 483	12.5	.5	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	25	77 320	2 746	3.6	.1	X
3140	Prerecorded video tapes	22	131 688	5 235	4.0	.2	X
3300	Stationery, office supplies and greeting cards	24	113 828	16 718	14.7	.6	7.0
3311	Business forms	12	5 168	109	2.1	Z	X
3312	Stationery, photocopy paper, and typing paper	12	5 168	53	1.0	Z	X
3315	Greeting cards	13	108 660	16 556	15.2	.6	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	334	2 583 212	2 483 651	96.1	96.1	31.9
6101	Books	251	1 517 899	1 343 219	88.5	52.0	X
6102	Other periodicals, newspapers, and miscellaneous printed materials	139	1 415 094	1 140 432	80.6	44.1	X
6120	Art goods (including novelties and souvenirs)	12	62 798	14 098	22.5	.5	13.0
6122	Novelties and souvenirs	12	62 798	14 098	22.5	.5	X
9700	Service receipts and labor charges (including installed parts)	10	40 098	7 534	18.8	.3	X
9810	Miscellaneous commodities	20	107 642	14 492	13.5	.6	X
<b>42293</b>	<b>Flower, nursery stock, &amp; florists' supplies whsle</b>	<b>234</b>	<b>X</b>	<b>678 119</b>	<b>X</b>	<b>100.0</b>	<b>79.6</b>
0400	Household and lawn furniture	10	22 039	3 302	15.0	.5	X
0500	Household china, glassware, crockery, and plastic housewares	11	26 152	1 848	7.1	.3	X
1700	Hardware	7	13 618	2 042	15.0	.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	7	13 618	682	5.0	.1	X
5800	Farm supplies	6	23 592	7 982	33.8	1.2	X
6110	Flowers and florists' supplies	234	678 119	608 017	89.7	89.7	X
6120	Art goods (including novelties and souvenirs)	6	40 121	5 297	13.2	.8	X
9810	Miscellaneous commodities	6	17 964	3 871	21.5	.6	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422930</b>	<b>Flower, nursery stock, &amp; florists' supplies whsle</b> .....	<b>234</b>	<b>X</b>	<b>678 119</b>	<b>X</b>	<b>100.0</b>	<b>79.6</b>
0400	Household and lawn furniture .....	10	22 039	3 302	15.0	.5	X
0500	Household china, glassware, crockery, and plastic housewares .....	11	26 152	1 848	7.1	.3	X
1700	Hardware .....	7	13 618	2 042	15.0	.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	7	13 618	682	5.0	.1	X
5800	Farm supplies .....	6	23 592	7 982	33.8	1.2	X
6110	Flowers and florists' supplies .....	234	678 119	608 017	89.7	89.7	X
6120	Art goods (including novelties and souvenirs) .....	6	40 121	5 297	13.2	.8	X
9810	Miscellaneous commodities .....	6	17 964	3 871	21.5	.6	X
<b>42294</b>	<b>Tobacco &amp; tobacco product whsle</b> .....	<b>33</b>	<b>X</b>	<b>62 175</b>	<b>X</b>	<b>100.0</b>	<b>50.1</b>
4400	Confectionery .....	9	27 831	1 239	4.5	2.0	X
5900	Tobacco and tobacco products .....	33	62 175	55 116	88.6	88.6	24.0
5911	Cigars .....	22	55 249	1 718	3.1	2.8	X
5912	Cigarettes .....	28	61 408	53 126	86.5	85.4	X
5913	Other tobacco products (excluding leaf) .....	12	5 999	272	4.5	.4	X
<b>422940</b>	<b>Tobacco &amp; tobacco product whsle</b> .....	<b>33</b>	<b>X</b>	<b>62 175</b>	<b>X</b>	<b>100.0</b>	<b>50.1</b>
4400	Confectionery .....	9	27 831	1 239	4.5	2.0	X
5900	Tobacco and tobacco products .....	33	62 175	55 116	88.6	88.6	24.0
5911	Cigars .....	22	55 249	1 718	3.1	2.8	X
5912	Cigarettes .....	28	61 408	53 126	86.5	85.4	X
5913	Other tobacco products (excluding leaf) .....	12	5 999	272	4.5	.4	X
<b>42295</b>	<b>Paint, varnish, &amp; supplies whsle</b> .....	<b>206</b>	<b>X</b>	<b>1 152 666</b>	<b>X</b>	<b>100.0</b>	<b>81.1</b>
0530	Flooring and floor coverings .....	12	154 231	19 046	12.3	1.7	22.2
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	12	154 231	16 362	10.6	1.4	X
0720	Roofing, siding, and insulation materials .....	11	100 670	14 775	14.7	1.3	2.2
0721	Roofing, except wood .....	11	100 670	14 775	14.7	1.3	X
1700	Hardware .....	25	328 521	67 955	20.7	5.9	29.6
1711	Hand tools (including power driven) .....	15	169 973	30 425	17.9	2.6	X
1713	Cutlery .....	14	219 098	36 080	16.5	3.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	7	143 375	29 546	20.6	2.6	X
2460	Other industrial supplies .....	23	294 627	17 903	6.1	1.6	X
5300	Plastics materials and basic shapes .....	6	89 822	3 545	3.9	.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	10	128 518	14 812	11.5	1.3	70.8
5342	Adhesives, sealants, and glues .....	6	85 132	8 891	10.4	.8	X
5344	Other chemicals and allied products .....	7	80 429	5 920	7.4	.5	X
6000	Paint, paint supplies, and wallpaper .....	206	1 152 666	877 476	76.1	76.1	43.8
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	101	549 628	257 211	46.8	22.3	X
6012	Industrial/OEM coatings (coatings applied by original manufacturers to products during manufacturing) .....	54	175 354	101 590	57.9	8.8	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) .....	22	113 026	50 672	44.8	4.4	X
6014	Paint supplies .....	98	742 671	432 937	58.3	37.6	X
6015	Wallpaper .....	32	107 607	35 066	32.6	3.0	X
9810	Miscellaneous commodities .....	9	52 705	3 263	6.2	.3	X
<b>422950</b>	<b>Paint, varnish, &amp; supplies whsle</b> .....	<b>206</b>	<b>X</b>	<b>1 152 666</b>	<b>X</b>	<b>100.0</b>	<b>81.1</b>
0530	Flooring and floor coverings .....	12	154 231	19 046	12.3	1.7	22.2
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	12	154 231	16 362	10.6	1.4	X
0720	Roofing, siding, and insulation materials .....	11	100 670	14 775	14.7	1.3	2.2
0721	Roofing, except wood .....	11	100 670	14 775	14.7	1.3	X
1700	Hardware .....	25	328 521	67 955	20.7	5.9	29.6
1711	Hand tools (including power driven) .....	15	169 973	30 425	17.9	2.6	X
1713	Cutlery .....	14	219 098	36 080	16.5	3.1	X
1800	Plumbing and heating equipment and supplies (hydronics) .....	7	143 375	29 546	20.6	2.6	X
2460	Other industrial supplies .....	23	294 627	17 903	6.1	1.6	X
5300	Plastics materials and basic shapes .....	6	89 822	3 545	3.9	.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	10	128 518	14 812	11.5	1.3	70.8
5342	Adhesives, sealants, and glues .....	6	85 132	8 891	10.4	.8	X
5344	Other chemicals and allied products .....	7	80 429	5 920	7.4	.5	X
6000	Paint, paint supplies, and wallpaper .....	206	1 152 666	877 476	76.1	76.1	43.8
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers) .....	101	549 628	257 211	46.8	22.3	X
6012	Industrial/OEM coatings (coatings applied by original manufacturers to products during manufacturing) .....	54	175 354	101 590	57.9	8.8	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) .....	22	113 026	50 672	44.8	4.4	X
6014	Paint supplies .....	98	742 671	432 937	58.3	37.6	X
6015	Wallpaper .....	32	107 607	35 066	32.6	3.0	X
9810	Miscellaneous commodities .....	9	52 705	3 263	6.2	.3	X

See footnotes at end of table.



**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4229501</b>	<b>Paint, varnish, &amp; supplies whse</b>	<b>206</b>	<b>X</b>	<b>1 152 666</b>	<b>X</b>	<b>100.0</b>	<b>81.1</b>
0530	Flooring and floor coverings	12	154 231	19 046	12.3	1.7	22.2
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	12	154 231	16 362	10.6	1.4	X
0720	Roofing, siding, and insulation materials	11	100 670	14 775	14.7	1.3	2.2
0721	Roofing, except wood	11	100 670	14 775	14.7	1.3	X
1700	Hardware	25	328 521	67 955	20.7	5.9	29.6
1711	Hand tools (including power driven)	15	169 973	30 425	17.9	2.6	X
1713	Cutlery	14	219 098	36 080	16.5	3.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	7	143 375	29 546	20.6	2.6	X
2460	Other industrial supplies	23	294 627	17 903	6.1	1.6	X
5300	Plastics materials and basic shapes	6	89 822	3 545	3.9	.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	10	128 518	14 812	11.5	1.3	70.8
5342	Adhesives, sealants, and glues	6	85 132	8 891	10.4	.8	X
5344	Other chemicals and allied products	7	80 429	5 920	7.4	.5	X
6000	Paint, paint supplies, and wallpaper	206	1 152 666	877 476	76.1	76.1	43.8
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	101	549 628	257 211	46.8	22.3	X
6012	Industrial/OEM coatings (coatings applied by original manufacturers to products during manufacturing)	54	175 354	101 590	57.9	8.8	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings)	22	113 026	50 672	44.8	4.4	X
6014	Paint supplies	98	742 671	432 937	58.3	37.6	X
6015	Wallpaper	32	107 607	35 066	32.6	3.0	X
9810	Miscellaneous commodities	9	52 705	3 263	6.2	.3	X
<b>42299</b>	<b>Other miscellaneous nondurable goods whse</b>	<b>1 733</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
0100	New and used automobiles, motorcycles, etc.	7	D	D	D	D	X
0200	New and rebuilt automotive parts and supplies	8	D	D	D	D	X
0400	Household and lawn furniture	23	D	D	D	D	D
0411	Upholstered furniture	7	D	D	D	D	X
0412	Sleep furniture and equipment	10	D	D	D	D	X
0413	Lawn furniture and equipment	10	D	D	D	D	X
0420	Office and business furniture	7	D	D	D	D	X
0500	Household china, glassware, crockery, and plastic housewares	146	D	D	D	D	X
0520	Linens, domestics, curtains, and draperies	28	D	D	D	D	D
0521	Bedspreads, blankets, and bedding	12	D	D	D	D	X
0525	Other linens and domestics	11	D	D	D	D	X
0530	Flooring and floor coverings	25	D	D	D	D	D
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	25	D	D	D	D	X
0540	Other home furnishings	135	D	D	D	D	D
0542	Mirrors, lamps, and picture frames	56	D	D	D	D	X
0543	Home furnishings, n.e.c.	22	D	D	D	D	X
0620	Plywood and millwork	19	D	D	D	D	X
0800	Photographic equipment and supplies (excluding video)	70	D	D	D	D	X
0900	Office equipment	24	D	D	D	D	X
0920	New computer equipment	6	D	D	D	D	X
0970	Store machines and equipment	8	D	D	D	D	X
1040	Religious and school supplies	25	D	D	D	D	X
1120	Flat iron and steel products	10	D	D	D	D	X
1140	Iron and steel wire and wire products	11	D	D	D	D	X
1200	Copper and brass	14	D	D	D	D	X
1220	Aluminum shapes, forms, etc.	6	D	D	D	D	X
1400	Electrical apparatus and equipment	24	D	D	D	D	D
1412	Switchgear and switchboard apparatus	21	D	D	D	D	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	21	D	D	D	D	X
1500	Electrical appliances, household	35	D	D	D	D	X
1600	Electronic parts and equipment, except communication	36	D	D	D	D	D
1618	Electronic parts and equipment, n.e.c.	36	D	D	D	D	X
1650	Communication equipment and supplies	13	D	D	D	D	D
1653	Other electrical communication equipment	8	D	D	D	D	X
1700	Hardware	89	D	D	D	D	D
1711	Hand tools (including power driven)	44	D	D	D	D	X
1712	Bolts, nuts, rivets, and fasteners	41	D	D	D	D	X
1713	Cutlery	41	D	D	D	D	X
1800	Plumbing and heating equipment and supplies (hydronics)	19	D	D	D	D	D
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	9	D	D	D	D	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	9	D	D	D	D	X
1813	Plumbing fixtures	9	D	D	D	D	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	9	D	D	D	D	X
1818	Other plumbing and heating equipment and supplies	19	D	D	D	D	X
2220	Garden machinery, equipment, and parts	49	D	D	D	D	X
2320	General-purpose industrial machinery, equipment, and parts	16	D	D	D	D	D
2327	All other new general-purpose industrial machinery and equipment	10	D	D	D	D	X
2460	Other industrial supplies	15	D	D	D	D	D
2466	Industrial supplies, n.e.c.	9	D	D	D	D	X
2520	Custodial (janitors') equipment and supplies	10	D	D	D	D	X
2700	Sporting and recreational goods and supplies	95	D	D	D	D	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42299</b>	<b>Other miscellaneous nondurable goods whlse—Con.</b>						
2800	Toys and hobby goods and supplies .....	204	D	D	D	D	D
2812	Other toys and games (including fireworks and children's vehicles) .....	22	D	D	D	D	X
2813	Crafts and craft supplies .....	12	D	D	D	D	X
2814	Other hobby goods and accessories .....	25	D	D	D	D	X
2930	Recyclable paper and paperboard .....	15	D	D	D	D	X
2940	Recyclable materials, except metal .....	9	D	D	D	D	X
3000	Jewelry, diamonds, gem stones, and watches .....	88	D	D	D	D	D
3014	Watches, clocks, and watch movements and cases .....	6	D	D	D	D	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	27	D	D	D	D	X
3130	Compact discs, prerecorded audio tapes, and phonograph records .....	12	D	D	D	D	X
3140	Prerecorded video tapes .....	26	D	D	D	D	X
3200	Printing and writing paper .....	29	D	D	D	D	D
3213	Other printing and writing paper .....	22	D	D	D	D	X
3300	Stationery, office supplies and greeting cards .....	205	D	D	D	D	D
3312	Stationery, photocopy paper, and typing paper .....	153	D	D	D	D	X
3313	Inked ribbons, carbon paper, pens and pencils .....	126	D	D	D	D	X
3314	Toner and cartridges .....	126	D	D	D	D	X
3315	Greeting cards .....	39	D	D	D	D	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	17	D	D	D	D	X
3400	Industrial and personal services paper and plastics .....	66	D	D	D	D	D
3412	Paper dishes, cups, and napkins .....	6	D	D	D	D	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	57	D	D	D	D	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	6	D	D	D	D	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	79	D	D	D	D	D
3512	Nonprescription pharmaceuticals .....	34	D	D	D	D	X
3513	Cosmetics .....	37	D	D	D	D	X
3514	Perfumes .....	34	D	D	D	D	X
3515	Other toiletries and druggists' sundries .....	72	D	D	D	D	X
3600	Piece goods, knit and woven .....	56	D	D	D	D	D
3613	Synthetics (excluding synthetic knits) .....	9	D	D	D	D	X
3614	Knit fabrics, n.e.c. (including double knit) .....	9	D	D	D	D	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	54	D	D	D	D	X
3800	Men's and boys' wear .....	195	D	D	D	D	D
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	11	D	D	D	D	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	11	D	D	D	D	X
3900	Women's and children's wear .....	92	D	D	D	D	D
3911	Infants' and children's wear (to size 6X) .....	10	D	D	D	D	X
3912	Women's misses', and girls' dresses and blouses .....	10	D	D	D	D	X
4000	Footwear .....	50	D	D	D	D	X
4100	Frozen foods (packaged) .....	7	D	D	D	D	D
4117	Other frozen foods (except frozen dairy products) .....	7	D	D	D	D	X
4200	Dairy products (excluding dried or canned) .....	23	D	D	D	D	D
4211	Butter .....	12	D	D	D	D	X
4212	Cheese .....	12	D	D	D	D	X
4213	Milk and cream, except raw .....	12	D	D	D	D	X
4215	Raw milk .....	12	D	D	D	D	X
4216	Other dairy products .....	23	D	D	D	D	X
4300	Poultry and poultry products .....	11	D	D	D	D	X
4400	Confectionery .....	27	D	D	D	D	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	8	D	D	D	D	X
4600	Meat and meat products (fresh and unpackaged) .....	23	D	D	D	D	D
4612	Veal (not killed on location) .....	12	D	D	D	D	X
4615	Sausage and prepared meats made on location .....	12	D	D	D	D	X
4616	Sausage and prepared meats not made on location .....	12	D	D	D	D	X
4618	Other meat products .....	23	D	D	D	D	X
4700	Fresh fruits and vegetables .....	8	D	D	D	D	X
4820	Bread and baked goods .....	11	D	D	D	D	D
4822	Cookies, cakes, and other baked goods .....	7	D	D	D	D	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	9	D	D	D	D	X
4850	Soft drinks and bottled water .....	11	D	D	D	D	D
4851	Soft drinks, packaged .....	7	D	D	D	D	X
4860	Other grocery specialties .....	39	D	D	D	D	D
4864	Flour .....	18	D	D	D	D	X
4866	Sugar, refined .....	18	D	D	D	D	X
4868	Grocery specialties, n.e.c. .....	17	D	D	D	D	X
4900	Grain and beans .....	8	D	D	D	D	X
5300	Plastics materials and basic shapes .....	144	D	D	D	D	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	25	D	D	D	D	X
5800	Farm supplies .....	8	D	D	D	D	X
5900	Tobacco and tobacco products .....	16	D	D	D	D	X
6000	Paint, paint supplies, and wallpaper .....	29	D	D	D	D	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	111	D	D	D	D	D
6101	Books .....	40	D	D	D	D	X
6110	Flowers and florists' supplies .....	51	D	D	D	D	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>42299</b>	<b>Other miscellaneous nondurable goods whse—Con.</b>						
6120	Art goods (including novelties and souvenirs) . . . . .	730	D	D	D	D	D
6121	Art materials . . . . .	159	D	D	D	D	X
6122	Novelties and souvenirs . . . . .	650	D	D	D	D	X
6130	Textile bags, bagging, and burlap . . . . .	104	D	D	D	D	X
6150	Nondurable goods, n.e.c. . . . .	752	D	D	D	D	X
9700	Service receipts and labor charges (including installed parts) . . . . .	106	D	D	D	D	D
9702	Parts installed in repair work . . . . .	20	D	D	D	D	X
9703	Other service receipts and labor charges—Specify . . . . .	80	D	D	D	D	X
9720	Receipts for service contracts . . . . .	36	D	D	D	D	X
9730	Advertising specialties (paper novelties, etc.) . . . . .	93	D	D	D	D	X
9740	Receipts for installing equipment . . . . .	22	D	D	D	D	X
9810	Miscellaneous commodities . . . . .	43	D	D	D	D	X
<b>422990</b>	<b>Other miscellaneous nondurable goods whse . . . . .</b>	<b>1 733</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
0100	New and used automobiles, motorcycles, etc. . . . .	7	D	D	D	D	X
0200	New and rebuilt automotive parts and supplies . . . . .	8	D	D	D	D	X
0400	Household and lawn furniture . . . . .	23	D	D	D	D	D
0411	Upholstered furniture . . . . .	7	D	D	D	D	X
0412	Sleep furniture and equipment . . . . .	10	D	D	D	D	X
0413	Lawn furniture and equipment . . . . .	10	D	D	D	D	X
0420	Office and business furniture . . . . .	7	D	D	D	D	X
0500	Household china, glassware, crockery, and plastic housewares . . . . .	146	D	D	D	D	X
0520	Linens, domestics, curtains, and draperies . . . . .	28	D	D	D	D	D
0521	Bedspreads, blankets, and bedding . . . . .	12	D	D	D	D	X
0525	Other linens and domestics . . . . .	11	D	D	D	D	X
0530	Flooring and floor coverings . . . . .	25	D	D	D	D	D
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) . . . . .	25	D	D	D	D	X
0540	Other home furnishings . . . . .	135	D	D	D	D	D
0542	Mirrors, lamps, and picture frames . . . . .	56	D	D	D	D	X
0543	Home furnishings, n.e.c. . . . .	22	D	D	D	D	X
0620	Plywood and millwork . . . . .	19	D	D	D	D	X
0800	Photographic equipment and supplies (excluding video) . . . . .	70	D	D	D	D	X
0900	Office equipment . . . . .	24	D	D	D	D	X
0920	New computer equipment . . . . .	6	D	D	D	D	X
0970	Store machines and equipment . . . . .	8	D	D	D	D	X
1040	Religious and school supplies . . . . .	25	D	D	D	D	X
1120	Flat iron and steel products . . . . .	10	D	D	D	D	X
1140	Iron and steel wire and wire products . . . . .	11	D	D	D	D	X
1200	Copper and brass . . . . .	14	D	D	D	D	X
1220	Aluminum shapes, forms, etc. . . . .	6	D	D	D	D	X
1400	Electrical apparatus and equipment . . . . .	24	D	D	D	D	D
1412	Switchgear and switchboard apparatus . . . . .	21	D	D	D	D	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) . . . . .	21	D	D	D	D	X
1500	Electrical appliances, household . . . . .	35	D	D	D	D	X
1600	Electronic parts and equipment, except communication . . . . .	36	D	D	D	D	D
1618	Electronic parts and equipment, n.e.c. . . . .	36	D	D	D	D	X
1650	Communication equipment and supplies . . . . .	13	D	D	D	D	D
1653	Other electrical communication equipment . . . . .	8	D	D	D	D	X
1700	Hardware . . . . .	89	D	D	D	D	D
1711	Hand tools (including power driven) . . . . .	44	D	D	D	D	X
1712	Bolts, nuts, rivets, and fasteners . . . . .	41	D	D	D	D	X
1713	Cutlery . . . . .	41	D	D	D	D	X
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	19	D	D	D	D	D
1811	Plastic pipe fittings and valves (excluding pipe and tubing) . . . . .	9	D	D	D	D	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) . . . . .	9	D	D	D	D	X
1813	Plumbing fixtures . . . . .	9	D	D	D	D	X
1814	Furnaces, stoves, water heaters (except electric and warm air) . . . . .	9	D	D	D	D	X
1818	Other plumbing and heating equipment and supplies . . . . .	19	D	D	D	D	X
2220	Garden machinery, equipment, and parts . . . . .	49	D	D	D	D	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	16	D	D	D	D	D
2327	All other new general-purpose industrial machinery and equipment . . . . .	10	D	D	D	D	X
2460	Other industrial supplies . . . . .	15	D	D	D	D	D
2466	Industrial supplies, n.e.c. . . . .	9	D	D	D	D	X
2520	Custodial (janitors') equipment and supplies . . . . .	10	D	D	D	D	X
2700	Sporting and recreational goods and supplies . . . . .	95	D	D	D	D	X
2800	Toys and hobby goods and supplies . . . . .	204	D	D	D	D	D
2812	Other toys and games (including fireworks and children's vehicles) . . . . .	22	D	D	D	D	X
2813	Crafts and craft supplies . . . . .	12	D	D	D	D	X
2814	Other hobby goods and accessories . . . . .	25	D	D	D	D	X
2930	Recyclable paper and paperboard . . . . .	15	D	D	D	D	X
2940	Recyclable materials, except metal . . . . .	9	D	D	D	D	X
3000	Jewelry, diamonds, gem stones, and watches . . . . .	88	D	D	D	D	D
3014	Watches, clocks, and watch movements and cases . . . . .	6	D	D	D	D	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) . . . . .	27	D	D	D	D	X
3130	Compact discs, prerecorded audio tapes, and phonograph records . . . . .	12	D	D	D	D	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422990</b>	<b>Other miscellaneous nondurable goods whse—Con.</b>						
3140	Prerecorded video tapes .....	26	D	D	D	D	X
3200	Printing and writing paper .....	29	D	D	D	D	D
3213	Other printing and writing paper .....	22	D	D	D	D	X
3300	Stationery, office supplies and greeting cards .....	205	D	D	D	D	D
3312	Stationery, photocopy paper, and typing paper .....	153	D	D	D	D	X
3313	Inked ribbons, carbon paper, pens and pencils .....	126	D	D	D	D	X
3314	Toner and cartridges .....	126	D	D	D	D	X
3315	Greeting cards .....	39	D	D	D	D	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	17	D	D	D	D	X
3400	Industrial and personal services paper and plastics .....	66	D	D	D	D	D
3412	Paper dishes, cups, and napkins .....	6	D	D	D	D	X
3413	Industrial paper (wrapping, bags, cartons, etc.) .....	57	D	D	D	D	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	6	D	D	D	D	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	79	D	D	D	D	D
3512	Nonprescription pharmaceuticals .....	34	D	D	D	D	X
3513	Cosmetics .....	37	D	D	D	D	X
3514	Perfumes .....	34	D	D	D	D	X
3515	Other toiletries and druggists' sundries .....	72	D	D	D	D	X
3600	Piece goods, knit and woven .....	56	D	D	D	D	D
3613	Synthetics (excluding synthetic knits) .....	9	D	D	D	D	X
3614	Knit fabrics, n.e.c. (including double knit) .....	9	D	D	D	D	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	54	D	D	D	D	X
3800	Men's and boys' wear .....	195	D	D	D	D	D
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	11	D	D	D	D	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) ....	11	D	D	D	D	X
3900	Women's and children's wear .....	92	D	D	D	D	D
3911	Infants' and children's wear (to size 6X) .....	10	D	D	D	D	X
3912	Women's misses', and girls' dresses and blouses .....	10	D	D	D	D	X
4000	Footwear .....	50	D	D	D	D	X
4100	Frozen foods (packaged) .....	7	D	D	D	D	D
4117	Other frozen foods (except frozen dairy products) .....	7	D	D	D	D	X
4200	Dairy products (excluding dried or canned) .....	23	D	D	D	D	D
4211	Butter .....	12	D	D	D	D	X
4212	Cheese .....	12	D	D	D	D	X
4213	Milk and cream, except raw .....	12	D	D	D	D	X
4215	Raw milk .....	12	D	D	D	D	X
4216	Other dairy products .....	23	D	D	D	D	X
4300	Poultry and poultry products .....	11	D	D	D	D	X
4400	Confectionery .....	27	D	D	D	D	X
4500	Fish and seafoods (excluding canned and frozen packaged) .....	8	D	D	D	D	X
4600	Meat and meat products (fresh and unpackaged) .....	23	D	D	D	D	D
4612	Veal (not killed on location) .....	12	D	D	D	D	X
4615	Sausage and prepared meats made on location .....	12	D	D	D	D	X
4616	Sausage and prepared meats not made on location .....	12	D	D	D	D	X
4618	Other meat products .....	23	D	D	D	D	X
4700	Fresh fruits and vegetables .....	8	D	D	D	D	X
4820	Bread and baked goods .....	11	D	D	D	D	D
4822	Cookies, cakes, and other baked goods .....	7	D	D	D	D	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) .....	9	D	D	D	D	X
4850	Soft drinks and bottled water .....	11	D	D	D	D	D
4851	Soft drinks, packaged .....	7	D	D	D	D	X
4860	Other grocery specialties .....	39	D	D	D	D	D
4864	Flour .....	18	D	D	D	D	X
4866	Sugar, refined .....	18	D	D	D	D	X
4868	Grocery specialties, n.e.c. .....	17	D	D	D	D	X
4900	Grain and beans .....	8	D	D	D	D	X
5300	Plastics materials and basic shapes .....	144	D	D	D	D	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....	25	D	D	D	D	X
5800	Farm supplies .....	8	D	D	D	D	X
5900	Tobacco and tobacco products .....	16	D	D	D	D	X
6000	Paint, paint supplies, and wallpaper .....	29	D	D	D	D	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	111	D	D	D	D	D
6101	Books .....	40	D	D	D	D	X
6110	Flowers and florists' supplies .....	51	D	D	D	D	X
6120	Art goods (including novelties and souvenirs) .....	730	D	D	D	D	D
6121	Art materials .....	159	D	D	D	D	X
6122	Novelties and souvenirs .....	650	D	D	D	D	X
6130	Textile bags, bagging, and burlap .....	104	D	D	D	D	X
6150	Nondurable goods, n.e.c. .....	752	D	D	D	D	X
9700	Service receipts and labor charges (including installed parts) .....	106	D	D	D	D	D
9702	Parts installed in repair work .....	20	D	D	D	D	X
9703	Other service receipts and labor charges—Specify .....	80	D	D	D	D	X
9720	Receipts for service contracts .....	36	D	D	D	D	X
9730	Advertising specialties (paper novelties, etc.) .....	93	D	D	D	D	X
9740	Receipts for installing equipment .....	22	D	D	D	D	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>422990</b>	<b>Other miscellaneous nondurable goods whsle—Con.</b>						
9810	Miscellaneous commodities .....	43	D	D	D	D	X
<b>4229901</b>	<b>Art goods whsle .....</b>	<b>591</b>	<b>X</b>	<b>1 517 846</b>	<b>X</b>	<b>100.0</b>	<b>66.8</b>
0400	Household and lawn furniture .....	7	27 590	1 193	4.3	.1	2.7
0411	Upholstered furniture .....	7	27 590	1 193	4.3	.1	X
0500	Household china, glassware, crockery, and plastic housewares .....	53	177 620	27 332	15.4	1.8	X
0520	Linens, domestics, curtains, and draperies .....	23	111 891	10 038	9.0	.7	4.7
0521	Bedspreads, blankets, and bedding .....	12	92 494	8 309	9.0	.5	X
0525	Other linens and domestics .....	11	19 397	1 729	8.9	.1	X
0540	Other home furnishings .....	68	267 175	26 739	10.0	1.8	8.2
0542	Mirrors, lamps, and picture frames .....	56	128 265	5 702	4.4	.4	X
0543	Home furnishings, n.e.c. ....	22	195 630	21 037	10.8	1.4	X
0800	Photographic equipment and supplies (excluding video) .....	6	24 145	1 007	4.2	.1	X
1200	Copper and brass .....	9	25 278	917	3.6	.1	X
2700	Sporting and recreational goods and supplies .....	11	36 846	1 534	4.2	.1	X
2800	Toys and hobby goods and supplies .....	47	159 329	22 686	14.2	1.5	10.4
2812	Other toys and games (including fireworks and children's vehicles) .....	22	46 727	5 890	12.6	.4	X
2813	Crafts and craft supplies .....	12	30 727	1 498	4.9	.1	X
2814	Other hobby goods and accessories .....	25	112 602	15 298	13.6	1.0	X
3000	Jewelry, diamonds, gem stones, and watches .....	27	51 173	7 367	14.4	.5	.8
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions) .....	27	51 173	7 367	14.4	.5	X
3300	Stationery, office supplies and greeting cards .....	63	246 555	27 616	11.2	1.8	7.4
3312	Stationery, photocopy paper, and typing paper .....	27	178 849	11 279	6.3	.7	X
3315	Greeting cards .....	39	214 663	11 780	5.5	.8	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) .....	17	29 906	4 544	15.2	.3	X
3400	Industrial and personal services paper and plastics .....	9	7 307	2 038	27.9	.1	33.2
3412	Paper dishes, cups, and napkins .....	6	4 465	1 169	26.2	.1	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	6	6 243	758	12.1	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries .....	11	78 663	11 256	14.3	.7	1.4
3515	Other toiletries and druggists' sundries .....	6	29 114	3 454	11.9	.2	X
3900	Women's and children's wear .....	10	37 231	2 450	6.6	.2	8.4
3911	Infants' and children's wear (to size 6X) .....	10	37 231	2 004	5.4	.1	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	40	234 001	23 797	10.2	1.6	3.7
6101	Books .....	40	234 001	23 797	10.2	1.6	X
6110	Flowers and florists' supplies .....	24	73 893	7 499	10.1	.5	X
6120	Art goods (including novelties and souvenirs) .....	591	1 517 846	1 311 309	86.4	86.4	42.2
6121	Art materials .....	99	193 423	153 545	79.4	10.1	X
6122	Novelties and souvenirs .....	516	1 361 989	1 157 764	85.0	76.3	X
6150	Nondurable goods, n.e.c. ....	6	17 993	8 664	48.2	.6	X
9730	Advertising specialties (paper novelties, etc.) .....	10	19 257	2 071	10.8	.1	X
9810	Miscellaneous commodities .....	18	35 495	7 529	21.2	.5	X
<b>4229902</b>	<b>General merchandise (nondurable goods) whsle .....</b>	<b>398</b>	<b>X</b>	<b>785 925</b>	<b>X</b>	<b>100.0</b>	<b>26.3</b>
0100	New and used automobiles, motorcycles, etc. ....	7	23 337	237	1.0	Z	X
0200	New and rebuilt automotive parts and supplies .....	7	23 337	237	1.0	Z	X
0400	Household and lawn furniture .....	6	197 987	3 291	1.7	.4	X
0420	Office and business furniture .....	7	24 541	4 907	20.0	.6	X
0500	Household china, glassware, crockery, and plastic housewares .....	76	133 627	4 394	3.3	.6	X
0530	Flooring and floor coverings .....	23	19 270	3 766	19.5	.5	24.7
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads) .....	23	19 270	3 766	19.5	.5	X
0540	Other home furnishings .....	59	88 645	12 160	13.7	1.5	X
0620	Plywood and millwork .....	19	198 233	26 403	13.3	3.4	X
0800	Photographic equipment and supplies (excluding video) .....	59	128 546	9 988	7.8	1.3	X
0900	Office equipment .....	23	32 451	2 610	8.0	.3	X
0920	New computer equipment .....	6	1 129	275	24.4	Z	X
0970	Store machines and equipment .....	8	7 908	154	1.9	Z	X
1040	Religious and school supplies .....	23	31 103	1 303	4.2	.2	X
1140	Iron and steel wire and wire products .....	7	7 646	221	2.9	Z	X
1400	Electrical apparatus and equipment .....	21	785	48	6.1	Z	12.5
1412	Switchgear and switchboard apparatus .....	21	785	41	5.2	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods) .....	21	785	7	.9	Z	X
1500	Electrical appliances, household .....	32	96 594	24 148	25.0	3.1	X
1600	Electronic parts and equipment, except communication .....	36	43 298	1 222	2.8	.2	.2
1618	Electronic parts and equipment, n.e.c. ....	36	43 298	1 222	2.8	.2	X
1650	Communication equipment and supplies .....	8	537	5	.9	Z	26.3
1653	Other electrical communication equipment .....	8	537	5	.9	Z	X
1700	Hardware .....	85	279 135	39 656	14.2	5.0	19.2
1711	Hand tools (including power driven) .....	44	278 807	39 650	14.2	5.0	X
1712	Bolts, nuts, rivets, and fasteners .....	41	328	3	.9	Z	X
1713	Cutlery .....	41	328	3	.9	Z	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4229902</b>	<b>General merchandise (nondurable goods) whole—Con.</b>						
1800	Plumbing and heating equipment and supplies (hydronics) . . . . .	19	198 233	26 430	13.3	3.4	26.3
1811	Plastic pipe fittings and valves (excluding pipe and tubing) . . . . .	9	241	3	1.2	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing) . . . . .	9	241	3	1.2	Z	X
1813	Plumbing fixtures . . . . .	9	241	7	2.9	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air) . . . . .	9	241	3	1.2	Z	X
1818	Other plumbing and heating equipment and supplies . . . . .	19	198 233	26 414	13.3	3.4	X
2220	Garden machinery, equipment, and parts . . . . .	45	96 838	1 936	2.0	.2	X
2320	General-purpose industrial machinery, equipment, and parts . . . . .	6	49 304	12 324	25.0	1.6	X
2520	Custodial (janitors') equipment and supplies . . . . .	10	18 664	1 862	10.0	.2	X
2700	Sporting and recreational goods and supplies . . . . .	77	145 382	12 531	8.6	1.6	X
2800	Toys and hobby goods and supplies . . . . .	144	190 525	9 474	5.0	1.2	X
2930	Recyclable paper and paperboard . . . . .	10	34 882	6 975	20.0	.9	X
2940	Recyclable materials, except metal . . . . .	7	23 337	237	1.0	Z	X
3000	Jewelry, diamonds, gem stones, and watches . . . . .	55	44 772	5 489	12.3	.7	X
3130	Compact discs, prerecorded audio tapes, and phonograph records . . . . .	7	23 337	237	1.0	Z	X
3140	Prerecorded video tapes . . . . .	24	29 918	370	1.2	Z	X
3200	Printing and writing paper . . . . .	22	47 873	7 367	15.4	.9	13.3
3213	Other printing and writing paper . . . . .	22	47 873	7 367	15.4	.9	X
3300	Stationery, office supplies and greeting cards . . . . .	126	120 016	15 020	12.5	1.9	6.1
3312	Stationery, photocopy paper, and typing paper . . . . .	126	120 016	3 766	3.1	.5	X
3313	Inked ribbons, carbon paper, pens and pencils . . . . .	126	120 016	7 463	6.2	1.0	X
3314	Toner and cartridges . . . . .	126	120 016	3 766	3.1	.5	X
3400	Industrial and personal services paper and plastics . . . . .	55	86 321	15 110	17.5	1.9	10.8
3413	Industrial paper (wrapping, bags, cartons, etc.) . . . . .	55	86 321	15 110	17.5	1.9	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries . . . . .	65	65 173	8 101	12.4	1.0	16.7
3512	Nonprescription pharmaceuticals . . . . .	34	16 420	234	1.4	Z	X
3513	Cosmetics . . . . .	32	48 753	3 491	7.2	.4	X
3514	Perfumes . . . . .	34	16 420	349	2.1	Z	X
3515	Other toiletries and druggists' sundries . . . . .	65	65 173	3 988	6.1	.5	X
3600	Piece goods, knit and woven . . . . .	36	48 797	3 526	7.2	.4	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) . . . . .	43	67 207	10 086	15.0	1.3	X
3800	Men's and boys' wear . . . . .	175	200 603	14 888	7.4	1.9	X
3900	Women's and children's wear . . . . .	75	63 703	6 474	10.2	.8	X
4000	Footwear . . . . .	43	50 216	2 562	5.1	.3	X
4100	Frozen foods (packaged) . . . . .	7	3 478	866	24.9	.1	26.3
4117	Other frozen foods (except frozen dairy products) . . . . .	7	3 478	866	24.9	.1	X
4200	Dairy products (excluding dried or canned) . . . . .	23	11 391	2 448	21.5	.3	26.3
4211	Butter . . . . .	12	7 913	154	1.9	Z	X
4212	Cheese . . . . .	12	7 913	154	1.9	Z	X
4213	Milk and cream, except raw . . . . .	12	7 913	154	1.9	Z	X
4215	Raw milk . . . . .	12	7 913	154	1.9	Z	X
4216	Other dairy products . . . . .	23	11 391	1 832	16.1	.2	X
4300	Poultry and poultry products . . . . .	8	7 908	392	5.0	.1	X
4400	Confectionery . . . . .	23	16 527	643	3.9	.1	X
4500	Fish and seafoods (excluding canned and frozen packaged) . . . . .	8	7 908	392	5.0	.1	X
4600	Meat and meat products (fresh and un packaged) . . . . .	23	11 391	1 655	14.5	.2	26.3
4612	Veal (not killed on location) . . . . .	12	7 913	148	1.9	Z	X
4615	Sausage and prepared meats made on location . . . . .	12	7 913	148	1.9	Z	X
4616	Sausage and prepared meats not made on location . . . . .	12	7 913	148	1.9	Z	X
4618	Other meat products . . . . .	23	11 391	1 173	10.3	.1	X
4700	Fresh fruits and vegetables . . . . .	8	7 908	1 974	25.0	.3	X
4820	Bread and baked goods . . . . .	7	3 478	866	24.9	.1	26.3
4822	Cookies, cakes, and other baked goods . . . . .	7	3 478	866	24.9	.1	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) . . . . .	8	7 908	789	10.0	.1	X
4850	Soft drinks and bottled water . . . . .	7	165 297	41 324	25.0	5.3	26.3
4851	Soft drinks, packaged . . . . .	7	165 297	41 324	25.0	5.3	X
4860	Other grocery specialties . . . . .	35	181 820	43 194	23.8	5.5	25.2
4864	Flour . . . . .	18	8 288	158	1.9	Z	X
4866	Sugar, refined . . . . .	18	8 288	158	1.9	Z	X
4868	Grocery specialties, n.e.c. . . . .	17	173 532	42 877	24.7	5.5	X
4900	Grain and beans . . . . .	8	7 908	154	1.9	Z	X
5300	Plastics materials and basic shapes . . . . .	131	447 437	67 598	15.1	8.6	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) . . . . .	23	18 915	1 876	9.9	.2	X
5800	Farm supplies . . . . .	6	197 987	29 692	15.0	3.8	X
5900	Tobacco and tobacco products . . . . .	8	19 413	3 879	20.0	.5	X
6000	Paint, paint supplies, and wallpaper . . . . .	29	198 835	13 221	6.6	1.7	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials . . . . .	63	43 620	4 057	9.3	.5	X
6110	Flowers and florists' supplies . . . . .	25	58 219	5 432	9.3	.7	X
6120	Art goods (including novelties and souvenirs) . . . . .	130	170 990	11 608	6.8	1.5	14.9
6121	Art materials . . . . .	54	52 539	2 185	4.2	.3	X
6122	Novelties and souvenirs . . . . .	130	170 990	9 423	5.5	1.2	X
6130	Textile bags, bagging, and burlap . . . . .	59	127 592	19 787	15.5	2.5	X
6150	Nondurable goods, n.e.c. . . . .	37	99 980	76 533	76.5	9.7	X
9700	Service receipts and labor charges (including installed parts) . . . . .	100	438 456	139 988	31.9	17.8	14.5
9702	Parts installed in repair work . . . . .	20	1 718	572	33.3	.1	X
9703	Other service receipts and labor charges—Specify . . . . .	80	436 738	139 416	31.9	17.7	X
9720	Receipts for service contracts . . . . .	32	1 928	545	28.3	.1	X
9730	Advertising specialties (paper novelties, etc.) . . . . .	78	133 832	18 683	14.0	2.4	X
9740	Receipts for installing equipment . . . . .	22	1 672	437	26.1	.1	X

See footnotes at end of table.

**Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount <sup>1</sup> (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry <sup>1</sup>	
<b>4229902</b>	<b>General merchandise (nondurable goods) whsle—Con.</b>						
9810	Miscellaneous commodities .....	20	9 223	1 597	17.3	.2	X
<b>4229903</b>	<b>Textile bags, bagging, &amp; burlap whsle .....</b>	<b>40</b>	<b>X</b>	<b>54 043</b>	<b>X</b>	<b>100.0</b>	<b>57.1</b>
6130	Textile bags, bagging, and burlap .....	40	54 043	47 674	88.2	88.2	X
<b>4229904</b>	<b>Other nondurable goods whsle .....</b>	<b>704</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>D</b>
0400	Household and lawn furniture .....	10	D	D	D	D	D
0412	Sleep furniture and equipment .....	10	D	D	D	D	X
0413	Lawn furniture and equipment .....	10	D	D	D	D	X
0500	Household china, glassware, crockery, and plastic housewares .....	17	D	D	D	D	X
0540	Other home furnishings .....	8	D	D	D	D	X
2320	General-purpose industrial machinery, equipment, and parts .....	10	D	D	D	D	D
2327	All other new general-purpose industrial machinery and equipment .....	10	D	D	D	D	X
2460	Other industrial supplies .....	9	D	D	D	D	D
2466	Industrial supplies, n.e.c. ....	9	D	D	D	D	X
2700	Sporting and recreational goods and supplies .....	7	D	D	D	D	X
2800	Toys and hobby goods and supplies .....	12	D	D	D	D	X
3000	Jewelry, diamonds, gem stones, and watches .....	6	D	D	D	D	D
3014	Watches, clocks, and watch movements and cases .....	6	D	D	D	D	X
3300	Stationery, office supplies and greeting cards .....	16	D	D	D	D	X
3600	Piece goods, knit and woven .....	18	D	D	D	D	D
3613	Synthetics (excluding synthetic knits) .....	9	D	D	D	D	X
3614	Knit fabrics, n.e.c. (including double knit) .....	9	D	D	D	D	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) .....	10	D	D	D	D	X
3800	Men's and boys' wear .....	16	D	D	D	D	D
3812	Men's and boys' dress and casual shirts, slacks, and jeans .....	8	D	D	D	D	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) .....	8	D	D	D	D	X
3900	Women's and children's wear .....	6	D	D	D	D	D
3912	Women's misses', and girls' dresses and blouses .....	6	D	D	D	D	X
5300	Plastics materials and basic shapes .....	13	D	D	D	D	X
5900	Tobacco and tobacco products .....	8	D	D	D	D	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials .....	8	D	D	D	D	X
6120	Art goods (including novelties and souvenirs) .....	8	D	D	D	D	D
6121	Art materials .....	6	D	D	D	D	X
6150	Nondurable goods, n.e.c. ....	704	D	D	D	D	X

<sup>1</sup>Commodity line sales and line percents may not add to totals due to exclusion of selected lines to avoid disclosing data for individual companies and/or due to rounding.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0100</b>	<b>New and used automobiles, motorcycles, etc.</b>	<b>543</b>	<b>44 271 708</b>	<b>100.0</b>	<b>74.9</b>
421	Wholesale trade, durable goods	535	44 271 265	100.0	78.8
4211	Motor vehicle & motor vehicle parts & supplies whsle	518	44 252 672	100.0	87.5
42111	Automobile & other motor vehicle whsle	516	44 251 896	100.0	92.3
421110	Automobile & other motor vehicle whsle	516	44 251 896	100.0	92.3
4211101	Automobile & motorcycle whsle	497	44 181 174	99.8	93.0
4211103	Light truck & van (14,000 lb or less) whsle	16	69 466	.2	72.0
4218	Machinery, equipment, & supplies whsle	6	14 240	Z	X
4219	Miscellaneous durable goods whsle	10	D	D	X
42199	Other miscellaneous durable goods whsle	10	1 043	Z	X
421990	Other miscellaneous durable goods whsle	10	1 043	Z	X
4219903	General merchandise (durable goods) whsle	9	D	D	X
422	Wholesale trade, nondurable goods	8	443	Z	X
4229	Miscellaneous nondurable goods whsle	7	D	D	X
42299	Other miscellaneous nondurable goods whsle	7	D	D	X
422990	Other miscellaneous nondurable goods whsle	7	D	D	X
4229902	General merchandise (nondurable goods) whsle	7	237	Z	X
<b>0120</b>	<b>Buses, campers, and motor homes</b>	<b>84</b>	<b>329 958</b>	<b>100.0</b>	<b>68.0</b>
421	Wholesale trade, durable goods	84	329 958	100.0	71.5
4211	Motor vehicle & motor vehicle parts & supplies whsle	83	329 851	100.0	79.6
42111	Automobile & other motor vehicle whsle	80	329 794	100.0	84.1
421110	Automobile & other motor vehicle whsle	80	329 794	100.0	84.1
4211101	Automobile & motorcycle whsle	49	51 225	15.5	84.4
4211102	Bus & recreational vehicle whsle	26	D	D	D
<b>0130</b>	<b>Light trucks and vans (14,000 lb or less)</b>	<b>312</b>	<b>12 670 354</b>	<b>100.0</b>	<b>73.7</b>
421	Wholesale trade, durable goods	312	12 670 354	100.0	77.6
4211	Motor vehicle & motor vehicle parts & supplies whsle	307	12 670 222	100.0	86.1
42111	Automobile & other motor vehicle whsle	306	12 670 058	100.0	90.8
421110	Automobile & other motor vehicle whsle	306	12 670 058	100.0	90.8
4211101	Automobile & motorcycle whsle	281	12 552 727	99.1	91.5
4211103	Light truck & van (14,000 lb or less) whsle	21	114 678	.9	72.0
<b>0140</b>	<b>Medium trucks and tractors (14,001 to 26,000 lb)</b>	<b>64</b>	<b>128 391</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods	64	128 391	100.0	X
4211	Motor vehicle & motor vehicle parts & supplies whsle	62	128 233	99.9	X
42111	Automobile & other motor vehicle whsle	58	127 796	99.5	X
421110	Automobile & other motor vehicle whsle	58	127 796	99.5	X
4211101	Automobile & motorcycle whsle	25	27 430	21.4	X
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	16	D	D	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle	12	D	D	X
<b>0150</b>	<b>Heavy trucks and tractors (over 26,000 lb)</b>	<b>107</b>	<b>537 034</b>	<b>100.0</b>	<b>69.5</b>
421	Wholesale trade, durable goods	106	536 991	100.0	73.1
4211	Motor vehicle & motor vehicle parts & supplies whsle	96	529 520	98.6	83.1
42111	Automobile & other motor vehicle whsle	93	526 273	98.0	87.9
421110	Automobile & other motor vehicle whsle	93	526 273	98.0	87.9
4211101	Automobile & motorcycle whsle	17	80 626	15.0	96.4
4211105	Heavy truck & tractor (over 26,000 lb) whsle	70	D	D	D
4218	Machinery, equipment, & supplies whsle	10	7 471	1.4	5.5
42181	Construction & mining (except petroleum) machinery & equip whsle	9	6 539	1.2	4.4
421810	Construction & mining (except petroleum) machinery & equip whsle	9	6 539	1.2	4.4
<b>0200</b>	<b>New and rebuilt automotive parts and supplies</b>	<b>1 314</b>	<b>15 770 586</b>	<b>100.0</b>	<b>58.0</b>
421	Wholesale trade, durable goods	1 283	15 748 187	99.9	61.4
4211	Motor vehicle & motor vehicle parts & supplies whsle	1 092	15 460 283	98.0	72.7
42111	Automobile & other motor vehicle whsle	22	106 144	.7	90.8
421110	Automobile & other motor vehicle whsle	22	106 144	.7	90.8
4211101	Automobile & motorcycle whsle	12	88 490	.6	94.9
4211105	Heavy truck & tractor (over 26,000 lb) whsle	8	D	D	X
42112	Motor vehicle supplies & new parts whsle	1 064	15 353 384	97.4	57.7
421120	Motor vehicle supplies & new parts whsle	1 064	15 353 384	97.4	57.7
4211201	Motor vehicle supplies & new parts—warehouse distributors	395	4 168 035	26.4	56.7
4211202	Motor vehicle supplies & new parts—jobbers	669	11 185 349	70.9	58.4
42113	Tire & tube whsle	6	755	Z	X
421130	Tire & tube whsle	6	755	Z	X
4213	Lumber & other construction materials whsle	12	10 211	.1	X
42139	Other construction materials whsle	11	9 791	.1	X
421390	Other construction materials whsle	11	9 791	.1	X
4213902	Other construction materials whsle	9	3 070	Z	X
4215	Metal & mineral (except petroleum) whsle	8	15 404	.1	35.5
42151	Metal service centers & offices	8	15 404	.1	35.4
421510	Metal service centers & offices	8	15 404	.1	35.4
4215101	Ferrous metal service centers & sales offices	6	7 754	Z	68.9
42151012	Ferrous metal sales offices	6	7 754	Z	67.4
4217	Hardware, & plumbing & heating equipment & supplies whsle	21	D	D	D
42171	Hardware whsle	19	106 047	.7	34.5
421710	Hardware whsle	19	106 047	.7	34.5

See footnotes at end of table.



**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0200</b>	<b>New and rebuilt automotive parts and supplies—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4218	Machinery, equipment, & supplies whsle . . . . .	69	48 783	.3	6.5
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	6	3 115	Z	34.8
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	6	3 115	Z	34.8
42183	Industrial machinery & equipment whsle . . . . .	35	12 101	.1	5.9
421830	Industrial machinery & equipment whsle . . . . .	35	12 101	.1	5.9
4218303	General-purpose industrial machinery & equipment whsle . . . . .	16	7 393	Z	8.5
4218307	Other industrial machinery & equipment whsle . . . . .	16	3 882	Z	X
42184	Industrial supplies whsle . . . . .	14	24 987	.2	X
421840	Industrial supplies whsle . . . . .	14	24 987	.2	X
4218401	General-line industrial supplies whsle . . . . .	9	23 600	.2	X
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	10	3 860	Z	X
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	10	3 860	Z	X
4218601	Aircraft & aeronautical equipment & supplies whsle . . . . .	8	2 165	Z	X
4219	Miscellaneous durable goods whsle . . . . .	72	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	69	65 350	.4	15.5
421990	Other miscellaneous durable goods whsle . . . . .	69	65 350	.4	15.5
4219903	General merchandise (durable goods) whsle . . . . .	69	D	D	D
422	Wholesale trade, nondurable goods . . . . .	31	22 399	.1	8.9
4226	Chemical & allied products whsle . . . . .	14	12 331	.1	3.8
42261	Plastics materials & basic forms & shapes whsle . . . . .	7	10 242	.1	X
422610	Plastics materials & basic forms & shapes whsle . . . . .	7	10 242	.1	X
42269	Other chemical & allied products whsle . . . . .	7	2 089	Z	22.8
422690	Other chemical & allied products whsle . . . . .	7	2 089	Z	22.8
4226902	Other chemical & allied products whsle . . . . .	7	2 089	Z	22.8
4229	Miscellaneous nondurable goods whsle . . . . .	9	D	D	X
42299	Other miscellaneous nondurable goods whsle . . . . .	8	D	D	X
422990	Other miscellaneous nondurable goods whsle . . . . .	8	D	D	X
4229902	General merchandise (nondurable goods) whsle . . . . .	7	237	Z	X
<b>0240</b>	<b>Used automotive parts, accessories, and equipment . . . . .</b>	<b>33</b>	<b>36 374</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods . . . . .	33	36 374	100.0	X
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	30	34 128	93.8	X
42112	Motor vehicle supplies & new parts whsle . . . . .	28	33 880	93.1	X
421120	Motor vehicle supplies & new parts whsle . . . . .	28	33 880	93.1	X
4211201	Motor vehicle supplies & new parts—warehouse distributors . . . . .	17	21 418	58.9	X
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	11	12 462	34.3	X
<b>0250</b>	<b>Petroleum products marketing equipment . . . . .</b>	<b>96</b>	<b>240 175</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods . . . . .	95	240 139	100.0	X
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	95	240 139	100.0	X
42112	Motor vehicle supplies & new parts whsle . . . . .	95	240 139	100.0	X
421120	Motor vehicle supplies & new parts whsle . . . . .	95	240 139	100.0	X
4211201	Motor vehicle supplies & new parts—warehouse distributors . . . . .	14	11 487	4.8	X
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	16	15 703	6.5	X
4211203	Petroleum products marketing equipment whsle . . . . .	65	212 949	88.7	X
<b>0300</b>	<b>Tires and tubes . . . . .</b>	<b>103</b>	<b>219 871</b>	<b>100.0</b>	<b>61.1</b>
421	Wholesale trade, durable goods . . . . .	101	219 104	99.7	64.5
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	75	213 909	97.3	72.9
42112	Motor vehicle supplies & new parts whsle . . . . .	19	32 809	14.9	61.6
421120	Motor vehicle supplies & new parts whsle . . . . .	19	32 809	14.9	61.6
4211201	Motor vehicle supplies & new parts—warehouse distributors . . . . .	7	17 053	7.8	46.9
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	12	15 756	7.2	77.8
42113	Tire & tube whsle . . . . .	51	180 816	82.2	73.1
421130	Tire & tube whsle . . . . .	51	180 816	82.2	73.1
4219	Miscellaneous durable goods whsle . . . . .	25	D	D	X
42199	Other miscellaneous durable goods whsle . . . . .	25	3 502	1.6	X
421990	Other miscellaneous durable goods whsle . . . . .	25	3 502	1.6	X
4219903	General merchandise (durable goods) whsle . . . . .	25	D	D	X
<b>0400</b>	<b>Household and lawn furniture . . . . .</b>	<b>1 306</b>	<b>4 790 542</b>	<b>100.0</b>	<b>50.2</b>
421	Wholesale trade, durable goods . . . . .	1 247	4 748 826	99.1	55.7
4212	Furniture & home furnishings whsle . . . . .	1 151	4 576 690	95.5	64.0
42121	Furniture whsle . . . . .	992	4 229 413	88.3	61.3
421210	Furniture whsle . . . . .	992	4 229 413	88.3	61.3
4212101	Household & lawn furniture whsle . . . . .	938	4 188 304	87.4	58.3
4212102	Office & business furniture whsle . . . . .	54	41 109	.9	80.0
42122	Home furnishings whsle . . . . .	159	347 277	7.2	68.6
421220	Home furnishings whsle . . . . .	159	347 277	7.2	68.6
4212201	Household china, glassware, & crockery whsle . . . . .	33	269 327	5.6	X
4212202	Linens, domestics, draperies, & curtains whsle . . . . .	26	16 602	.3	54.4
4212203	Floor coverings whsle . . . . .	15	8 140	.2	79.3
4212204	Other home furnishings whsle . . . . .	85	53 208	1.1	53.4
4214	Professional & commercial equipment & supplies whsle . . . . .	7	7 245	.2	X
4216	Electrical goods whsle . . . . .	11	20 744	.4	27.4
42162	Electrical appliance, television & radio set whsle . . . . .	8	15 838	.3	14.6
421620	Electrical appliance, television & radio set whsle . . . . .	8	15 838	.3	14.6
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	25	D	D	D
42171	Hardware whsle . . . . .	17	35 144	.7	2.7
421710	Hardware whsle . . . . .	17	35 144	.7	2.7
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	8	36 421	.8	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	8	36 421	.8	X

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0400</b>	<b>Household and lawn furniture—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4218	Machinery, equipment, & supplies whsle . . . . .	6	6 100	.1	X
42182	Farm & garden machinery & equipment whsle . . . . .	6	6 100	.1	X
421820	Farm & garden machinery & equipment whsle . . . . .	6	6 100	.1	X
4218203	Lawn & garden machinery & equipment whsle . . . . .	6	6 100	.1	X
4219	Miscellaneous durable goods whsle . . . . .	42	D	D	D
42191	Sporting & recreational goods & supplies whsle . . . . .	14	55 456	1.2	X
421910	Sporting & recreational goods & supplies whsle . . . . .	14	55 456	1.2	X
42199	Other miscellaneous durable goods whsle . . . . .	23	1 316	Z	24.1
421990	Other miscellaneous durable goods whsle . . . . .	23	1 316	Z	24.1
4219903	General merchandise (durable goods) whsle . . . . .	23	D	D	D
422	Wholesale trade, nondurable goods . . . . .	59	41 716	.9	8.5
4223	Apparel, piece goods, & notions whsle . . . . .	19	20 312	.4	41.7
42231	Piece goods, notions, & other dry goods whsle . . . . .	11	14 523	.3	X
422310	Piece goods, notions, & other dry goods whsle . . . . .	11	14 523	.3	X
4223101	Piece goods—jobbers . . . . .	11	14 523	.3	X
42233	Women's, children's, & infants' clothing & accessories whsle . . . . .	6	5 680	.1	X
422330	Women's, children's, & infants' clothing & accessories whsle . . . . .	6	5 680	.1	X
4229	Miscellaneous nondurable goods whsle . . . . .	38	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle . . . . .	10	3 302	.1	X
422930	Flower, nursery stock, & florists' supplies whsle . . . . .	10	3 302	.1	X
42299	Other miscellaneous nondurable goods whsle . . . . .	23	D	D	D
422990	Other miscellaneous nondurable goods whsle . . . . .	23	D	D	D
4229901	Art goods whsle . . . . .	7	1 193	Z	2.7
4229902	General merchandise (nondurable goods) whsle . . . . .	6	3 291	.1	X
4229904	Other nondurable goods whsle . . . . .	10	D	D	D
<b>0420</b>	<b>Office and business furniture . . . . .</b>	<b>939</b>	<b>2 736 864</b>	<b>100.0</b>	<b>51.3</b>
421	Wholesale trade, durable goods . . . . .	843	2 653 982	97.0	59.3
4212	Furniture & home furnishings whsle . . . . .	774	2 454 536	89.7	60.6
42121	Furniture whsle . . . . .	729	2 425 802	88.6	60.0
421210	Furniture whsle . . . . .	729	2 425 802	88.6	60.0
4212101	Household & lawn furniture whsle . . . . .	97	91 944	3.4	72.6
4212102	Office & business furniture whsle . . . . .	632	2 333 858	85.3	60.8
42122	Home furnishings whsle . . . . .	45	28 734	1.1	47.9
421220	Home furnishings whsle . . . . .	45	28 734	1.1	47.9
4212201	Household china, glassware, & crockery whsle . . . . .	7	7 460	.3	X
4212202	Floor coverings whsle . . . . .	15	6 281	.2	41.7
4212204	Other home furnishings whsle . . . . .	20	13 593	.5	31.2
4214	Professional & commercial equipment & supplies whsle . . . . .	52	115 157	4.2	31.1
42142	Office equipment whsle . . . . .	19	48 068	1.8	30.2
421420	Office equipment whsle . . . . .	19	48 068	1.8	30.2
42143	Computer & computer peripheral equipment & software whsle . . . . .	13	47 085	1.7	X
421430	Computer & computer peripheral equipment & software whsle . . . . .	13	47 085	1.7	X
4214301	Computer & peripheral equipment whsle . . . . .	11	46 808	1.7	X
42143011	Computers & peripheral equipment for resale . . . . .	6	27 669	1.0	X
42144	Other commercial equipment whsle . . . . .	12	19 013	.7	61.3
421440	Other commercial equipment whsle . . . . .	12	19 013	.7	61.3
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	10	17 234	.6	X
4216	Electrical goods whsle . . . . .	6	5 147	.2	X
4219	Miscellaneous durable goods whsle . . . . .	7	D	D	X
422	Wholesale trade, nondurable goods . . . . .	96	82 882	3.0	6.9
4221	Paper & paper product whsle . . . . .	85	76 106	2.8	5.2
42211	Printing & writing paper whsle . . . . .	7	1 382	.1	35.7
422110	Printing & writing paper whsle . . . . .	7	1 382	.1	35.7
42212	Stationery & office supplies whsle . . . . .	74	74 532	2.7	4.5
422120	Stationery & office supplies whsle . . . . .	74	74 532	2.7	4.5
4229	Miscellaneous nondurable goods whsle . . . . .	10	D	D	X
42299	Other miscellaneous nondurable goods whsle . . . . .	7	D	D	X
422990	Other miscellaneous nondurable goods whsle . . . . .	7	D	D	X
4229902	General merchandise (nondurable goods) whsle . . . . .	7	4 907	.2	X
<b>0500</b>	<b>Household china, glassware, crockery, and plastic housewares . . . . .</b>	<b>734</b>	<b>1 859 125</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods . . . . .	542	1 800 159	96.8	X
4212	Furniture & home furnishings whsle . . . . .	432	1 710 528	92.0	X
42121	Furniture whsle . . . . .	30	38 995	2.1	X
421210	Furniture whsle . . . . .	30	38 995	2.1	X
4212101	Household & lawn furniture whsle . . . . .	30	38 995	2.1	X
42122	Home furnishings whsle . . . . .	402	1 671 533	89.9	X
421220	Home furnishings whsle . . . . .	402	1 671 533	89.9	X
4212201	Household china, glassware, & crockery whsle . . . . .	279	1 586 819	85.4	X
4212202	Linens, domestics, draperies, & curtains whsle . . . . .	24	13 268	.7	X
4212203	Floor coverings whsle . . . . .	15	6 880	.4	X
4212204	Other home furnishings whsle . . . . .	84	64 566	3.5	X
4216	Electrical goods whsle . . . . .	18	18 018	1.0	X
42162	Electrical appliance, television & radio set whsle . . . . .	17	17 055	.9	X
421620	Electrical appliance, television & radio set whsle . . . . .	17	17 055	.9	X
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	7	D	D	X
42171	Hardware whsle . . . . .	6	1 584	.1	X
421710	Hardware whsle . . . . .	6	1 584	.1	X

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0500</b>	<b>Household china, glassware, crockery, and plastic housewares—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4219	Miscellaneous durable goods whsle . . . . .	81	D	D	X
42191	Sporting & recreational goods & supplies whsle . . . . .	8	44 045	2.4	X
421910	Sporting & recreational goods & supplies whsle . . . . .	8	44 045	2.4	X
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	11	1 410	.1	X
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	11	1 410	.1	X
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	11	D	D	X
42199	Other miscellaneous durable goods whsle . . . . .	57	18 589	1.0	X
421990	Other miscellaneous durable goods whsle . . . . .	57	18 589	1.0	X
4219903	General merchandise (durable goods) whsle . . . . .	57	D	D	X
422	Wholesale trade, nondurable goods . . . . .	192	58 966	3.2	X
4221	Paper & paper product whsle . . . . .	12	10 596	.6	X
42212	Stationery & office supplies whsle . . . . .	9	7 917	.4	X
422120	Stationery & office supplies whsle . . . . .	9	7 917	.4	X
4226	Chemical & allied products whsle . . . . .	10	2 203	.1	X
42269	Other chemical & allied products whsle . . . . .	10	2 203	.1	X
422690	Other chemical & allied products whsle . . . . .	10	2 203	.1	X
4226902	Other chemical & allied products whsle . . . . .	10	2 203	.1	X
4229	Miscellaneous nondurable goods whsle . . . . .	159	D	D	X
42293	Flower, nursery stock, & florists' supplies whsle . . . . .	11	1 848	.1	X
422930	Flower, nursery stock, & florists' supplies whsle . . . . .	11	1 848	.1	X
42299	Other miscellaneous nondurable goods whsle . . . . .	146	D	D	X
422990	Other miscellaneous nondurable goods whsle . . . . .	146	D	D	X
4229901	Art goods whsle . . . . .	53	27 332	1.5	X
4229902	General merchandise (nondurable goods) whsle . . . . .	76	4 394	.2	X
4229904	Other nondurable goods whsle . . . . .	17	D	D	X
<b>0520</b>	<b>Linens, domestics, curtains, and draperies . . . . .</b>	<b>557</b>	<b>1 457 223</b>	<b>100.0</b>	<b>44.1</b>
421	Wholesale trade, durable goods . . . . .	492	1 417 369	97.3	53.4
4212	Furniture & home furnishings whsle . . . . .	411	1 384 727	95.0	53.1
42121	Furniture whsle . . . . .	46	25 263	1.7	59.9
421210	Furniture whsle . . . . .	46	25 263	1.7	59.9
4212101	Household & lawn furniture whsle . . . . .	39	23 844	1.6	55.6
4212102	Office & business furniture whsle . . . . .	7	1 419	.1	X
42122	Home furnishings whsle . . . . .	365	1 359 464	93.3	53.7
421220	Home furnishings whsle . . . . .	365	1 359 464	93.3	53.7
4212201	Household china, glassware, & crockery whsle . . . . .	58	58 744	4.0	X
4212202	Linens, domestics, draperies, & curtains whsle . . . . .	242	1 257 060	86.3	52.5
4212203	Floor coverings whsle . . . . .	23	27 301	1.9	68.2
4212204	Other home furnishings whsle . . . . .	42	16 359	1.1	41.5
4219	Miscellaneous durable goods whsle . . . . .	72	D	D	X
42199	Other miscellaneous durable goods whsle . . . . .	70	23 906	1.6	X
421990	Other miscellaneous durable goods whsle . . . . .	70	23 906	1.6	X
4219903	General merchandise (durable goods) whsle . . . . .	53	D	D	X
4219906	Other durable goods whsle . . . . .	17	3 712	.3	X
422	Wholesale trade, nondurable goods . . . . .	65	39 854	2.7	6.5
4223	Apparel, piece goods, & notions whsle . . . . .	30	25 634	1.8	5.8
42231	Piece goods, notions, & other dry goods whsle . . . . .	19	14 712	1.0	X
422310	Piece goods, notions, & other dry goods whsle . . . . .	19	14 712	1.0	X
4223101	Piece goods—jobbers . . . . .	19	14 712	1.0	X
42233	Women's, children's, & infants' clothing & accessories whsle . . . . .	8	9 110	.6	X
422330	Women's, children's, & infants' clothing & accessories whsle . . . . .	8	9 110	.6	X
4229	Miscellaneous nondurable goods whsle . . . . .	31	D	D	D
42299	Other miscellaneous nondurable goods whsle . . . . .	28	D	D	D
422990	Other miscellaneous nondurable goods whsle . . . . .	28	D	D	D
4229901	Art goods whsle . . . . .	23	10 038	.7	4.7
<b>0530</b>	<b>Flooring and floor coverings . . . . .</b>	<b>455</b>	<b>764 840</b>	<b>100.0</b>	<b>48.0</b>
421	Wholesale trade, durable goods . . . . .	410	738 706	96.6	53.3
4212	Furniture & home furnishings whsle . . . . .	324	685 387	89.6	60.7
42121	Furniture whsle . . . . .	58	64 221	8.4	41.0
421210	Furniture whsle . . . . .	58	64 221	8.4	41.0
4212101	Household & lawn furniture whsle . . . . .	41	42 762	5.6	44.7
4212102	Office & business furniture whsle . . . . .	17	21 459	2.8	27.6
42122	Home furnishings whsle . . . . .	266	621 166	81.2	68.0
421220	Home furnishings whsle . . . . .	266	621 166	81.2	68.0
4212201	Household china, glassware, & crockery whsle . . . . .	9	16 561	2.2	X
4212202	Linens, domestics, draperies, & curtains whsle . . . . .	22	23 855	3.1	80.4
4212203	Floor coverings whsle . . . . .	225	575 801	75.3	63.8
4212204	Other home furnishings whsle . . . . .	10	4 949	.6	75.8
4213	Lumber & other construction materials whsle . . . . .	34	21 677	2.8	X
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	15	11 064	1.4	X
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	15	11 064	1.4	X
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	14	11 021	1.4	X
42139	Other construction materials whsle . . . . .	11	8 509	1.1	X
421390	Other construction materials whsle . . . . .	11	8 509	1.1	X
4213902	Other construction materials whsle . . . . .	10	8 268	1.1	X
4214	Professional & commercial equipment & supplies whsle . . . . .	6	14 013	1.8	72.9
42144	Other commercial equipment whsle . . . . .	6	14 013	1.8	80.9
421440	Other commercial equipment whsle . . . . .	6	14 013	1.8	80.9
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	6	14 013	1.8	X
4216	Electrical goods whsle . . . . .	13	8 408	1.1	24.1
42169	Other electronic parts & equipment whsle . . . . .	8	4 355	.6	24.4
421690	Other electronic parts & equipment whsle . . . . .	8	4 355	.6	24.4
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	8	4 355	.6	24.2

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0530</b>	<b>Flooring and floor coverings—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4217	Hardware, & plumbing & heating equipment & supplies whsle	12	D	D	D
42171	Hardware whsle	10	4 987	.7	30.1
421710	Hardware whsle	10	4 987	.7	30.1
4218	Machinery, equipment, & supplies whsle	10	2 806	.4	X
42185	Service establishment equipment & supplies whsle	7	1 967	.3	X
421850	Service establishment equipment & supplies whsle	7	1 967	.3	X
4218502	Custodial, janitors' equipment & supplies whsle	7	1 967	.3	X
4219	Miscellaneous durable goods whsle	10	D	D	D
42199	Other miscellaneous durable goods whsle	10	960	.1	40.9
421990	Other miscellaneous durable goods whsle	10	960	.1	40.9
4219903	General merchandise (durable goods) whsle	10	D	D	D
422	Wholesale trade, nondurable goods	45	26 134	3.4	21.1
4229	Miscellaneous nondurable goods whsle	37	D	D	D
42295	Paint, varnish, & supplies whsle	12	19 046	2.5	22.2
422950	Paint, varnish, & supplies whsle	12	19 046	2.5	22.2
4229501	Paint, varnish, & supplies whsle	12	19 046	2.5	22.2
42299	Other miscellaneous nondurable goods whsle	25	D	D	D
422990	Other miscellaneous nondurable goods whsle	25	D	D	D
4229902	General merchandise (nondurable goods) whsle	23	3 766	.5	24.7
<b>0540</b>	<b>Other home furnishings</b>	<b>1 410</b>	<b>2 675 546</b>	<b>100.0</b>	<b>19.9</b>
421	Wholesale trade, durable goods	1 173	2 474 241	92.5	38.9
4212	Furniture & home furnishings whsle	831	2 096 051	78.3	56.8
42121	Furniture whsle	149	146 853	5.5	62.2
421210	Furniture whsle	149	146 853	5.5	62.2
4212101	Household & lawn furniture whsle	131	136 131	5.1	58.2
4212102	Office & business furniture whsle	18	10 722	.4	79.6
42122	Home furnishings whsle	682	1 949 198	72.9	56.2
421220	Home furnishings whsle	682	1 949 198	72.9	56.2
4212201	Household china, glassware, & crockery whsle	106	115 604	4.3	X
4212202	Linens, domestics, draperies, & curtains whsle	33	16 686	.6	34.5
4212203	Floor coverings whsle	10	1 882	.1	81.0
4212204	Other home furnishings whsle	533	1 815 026	67.8	52.3
4214	Professional & commercial equipment & supplies whsle	17	5 731	.2	X
42141	Photographic equipment & supplies whsle	8	1 672	.1	X
421410	Photographic equipment & supplies whsle	8	1 672	.1	X
42144	Other commercial equipment whsle	6	2 942	.1	X
421440	Other commercial equipment whsle	6	2 942	.1	X
4214401	Restaurant & hotel equipment & supplies whsle	6	2 942	.1	X
4216	Electrical goods whsle	68	195 042	7.3	3.5
42162	Electrical appliance, television & radio set whsle	52	134 709	5.0	4.3
421620	Electrical appliance, television & radio set whsle	52	134 709	5.0	4.3
42169	Other electronic parts & equipment whsle	11	23 029	.9	X
421690	Other electronic parts & equipment whsle	11	23 029	.9	X
4216901	Communications equipment & supplies whsle	7	3 427	.1	X
4217	Hardware, & plumbing & heating equipment & supplies whsle	27	D	D	D
42171	Hardware whsle	24	57 509	2.1	8.8
421710	Hardware whsle	24	57 509	2.1	8.8
4218	Machinery, equipment, & supplies whsle	6	6 819	.3	X
4219	Miscellaneous durable goods whsle	219	D	D	D
42191	Sporting & recreational goods & supplies whsle	8	23 704	.9	9.0
421910	Sporting & recreational goods & supplies whsle	8	23 704	.9	9.0
42192	Toy & hobby goods & supplies whsle	12	D	D	D
421920	Toy & hobby goods & supplies whsle	12	D	D	D
42199	Other miscellaneous durable goods whsle	195	71 560	2.7	.3
421990	Other miscellaneous durable goods whsle	195	71 560	2.7	.3
4219903	General merchandise (durable goods) whsle	169	D	D	D
4219906	Other durable goods whsle	26	2 214	.1	X
422	Wholesale trade, nondurable goods	237	201 305	7.5	1.2
4221	Paper & paper product whsle	18	12 432	.5	4.0
42212	Stationery & office supplies whsle	16	12 229	.5	3.7
422120	Stationery & office supplies whsle	16	12 229	.5	3.7
4222	Drugs, & druggists' sundries whsle	10	30 442	1.1	X
42221	Drugs, & druggists' sundries whsle	10	30 442	1.1	X
422210	Drugs, & druggists' sundries whsle	10	30 442	1.1	X
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	10	30 442	1.1	X
4223	Apparel, piece goods, & notions whsle	12	4 884	.2	X
42233	Women's, children's, & infants' clothing & accessories whsle	7	4 055	.2	X
422330	Women's, children's, & infants' clothing & accessories whsle	7	4 055	.2	X
4224	Grocery & related products whsle	43	99 328	3.7	X
42241	General-line grocery whsle	31	49 625	1.9	X
422410	General-line grocery whsle	31	49 625	1.9	X
4224103	Other general-line grocery whsle	31	49 625	1.9	X
42249	Other grocery & related products whsle	7	D	D	X
422490	Other grocery & related products whsle	7	D	D	X
4226	Chemical & allied products whsle	9	3 312	.1	X
42269	Other chemical & allied products whsle	6	1 301	Z	X
422690	Other chemical & allied products whsle	6	1 301	Z	X
4226902	Other chemical & allied products whsle	6	1 301	Z	X

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0540</b>	<b>Other home furnishings—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4229	Miscellaneous nondurable goods whsle . . . . .	144	D	D	D
42299	Other miscellaneous nondurable goods whsle . . . . .	135	D	D	D
422990	Other miscellaneous nondurable goods whsle . . . . .	135	D	D	D
4229901	Art goods whsle . . . . .	68	26 739	1.0	8.2
4229902	General merchandise (nondurable goods) whsle . . . . .	59	12 160	.5	X
4229904	Other nondurable goods whsle . . . . .	8	D	D	X
<b>0600</b>	<b>Lumber: rough, dressed, and finished . . . . .</b>	<b>204</b>	<b>763 943</b>	<b>100.0</b>	<b>62.9</b>
421	Wholesale trade, durable goods . . . . .	202	763 642	100.0	66.5
4213	Lumber & other construction materials whsle . . . . .	192	745 444	97.6	61.5
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	188	743 138	97.3	56.4
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	188	743 138	97.3	56.4
4213101	Lumber without yard whsle . . . . .	160	692 857	90.7	X
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	24	17 969	2.4	70.0
<b>0620</b>	<b>Plywood and millwork . . . . .</b>	<b>647</b>	<b>3 022 806</b>	<b>100.0</b>	<b>54.0</b>
421	Wholesale trade, durable goods . . . . .	615	2 972 269	98.3	60.7
4213	Lumber & other construction materials whsle . . . . .	553	2 848 709	94.2	62.1
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	509	2 813 024	93.1	58.0
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	509	2 813 024	93.1	58.0
4213101	Lumber without yard whsle . . . . .	43	65 801	2.2	X
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	466	2 747 223	90.9	59.8
42133	Roofing, siding, & insulation material whsle . . . . .	19	19 462	.6	75.2
421330	Roofing, siding, & insulation material whsle . . . . .	19	19 462	.6	75.2
4213301	Roofing, siding, & insulation material whsle . . . . .	19	19 462	.6	75.2
42139	Other construction materials whsle . . . . .	20	15 979	.5	36.3
421390	Other construction materials whsle . . . . .	20	15 979	.5	36.3
4213901	Flat glass & other construction glass whsle . . . . .	6	3 791	.1	X
4213902	Other construction materials whsle . . . . .	14	12 188	.4	24.8
4215	Metal & mineral (except petroleum) whsle . . . . .	14	21 414	.7	46.8
42151	Metal service centers & offices . . . . .	14	21 414	.7	46.8
421510	Metal service centers & offices . . . . .	14	21 414	.7	46.8
4215102	Nonferrous metal service centers & sales offices . . . . .	9	12 781	.4	13.0
42151022	Nonferrous metal sales offices . . . . .	9	12 781	.4	12.9
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	27	D	D	D
42171	Hardware whsle . . . . .	14	23 580	.8	49.1
421710	Hardware whsle . . . . .	14	23 580	.8	49.1
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	13	45 817	1.5	5.1
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	13	45 817	1.5	5.1
4219	Miscellaneous durable goods whsle . . . . .	13	D	D	X
42199	Other miscellaneous durable goods whsle . . . . .	12	25 275	.8	X
421990	Other miscellaneous durable goods whsle . . . . .	12	25 275	.8	X
4219903	General merchandise (durable goods) whsle . . . . .	11	D	D	X
422	Wholesale trade, nondurable goods . . . . .	32	50 537	1.7	X
4226	Chemical & allied products whsle . . . . .	8	8 836	.3	X
4229	Miscellaneous nondurable goods whsle . . . . .	24	D	D	X
42299	Other miscellaneous nondurable goods whsle . . . . .	19	D	D	X
422990	Other miscellaneous nondurable goods whsle . . . . .	19	D	D	X
4229902	General merchandise (nondurable goods) whsle . . . . .	19	26 403	.9	X
<b>0700</b>	<b>Brick, stone, tile, sand, block, cement, and gravel . . . . .</b>	<b>224</b>	<b>426 914</b>	<b>100.0</b>	<b>44.9</b>
421	Wholesale trade, durable goods . . . . .	212	420 322	98.5	50.4
4213	Lumber & other construction materials whsle . . . . .	196	405 805	95.1	53.8
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	13	9 416	2.2	57.3
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	13	9 416	2.2	57.3
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	13	9 416	2.2	58.4
42132	Brick, stone, & related construction materials whsle . . . . .	171	393 879	92.3	53.3
421320	Brick, stone, & related construction materials whsle . . . . .	171	393 879	92.3	53.3
4213201	Brick, block, tile, clay/cement sewer pipe whsle . . . . .	74	74 326	17.4	44.1
4213202	Sand, gravel, & stone whsle . . . . .	38	98 150	23.0	51.2
4213203	Cement, lime, & related products whsle . . . . .	59	221 403	51.9	57.5
42133	Roofing, siding, & insulation material whsle . . . . .	11	2 180	.5	85.1
421330	Roofing, siding, & insulation material whsle . . . . .	11	2 180	.5	85.1
4213301	Roofing, siding, & insulation material whsle . . . . .	11	2 180	.5	85.1
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	6	D	D	X
422	Wholesale trade, nondurable goods . . . . .	12	6 592	1.5	X
4229	Miscellaneous nondurable goods whsle . . . . .	9	D	D	X
<b>0720</b>	<b>Roofing, siding, and insulation materials . . . . .</b>	<b>441</b>	<b>1 280 404</b>	<b>100.0</b>	<b>50.1</b>

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0720</b>	<b>Roofing, siding, and insulation materials—Con.</b>				
421	Wholesale trade, durable goods .....	421	1 262 641	98.6	55.0
4213	Lumber & other construction materials whsle .....	349	1 227 895	95.9	64.8
42131	Lumber, plywood, millwork, & wood panel whsle .....	30	15 278	1.2	64.1
421310	Lumber, plywood, millwork, & wood panel whsle .....	30	15 278	1.2	64.1
4213103	Plywood, veneer, millwork, & wood panel whsle .....	25	14 067	1.1	67.2
42132	Brick, stone, & related construction materials whsle .....	8	3 900	.3	5.4
421320	Brick, stone, & related construction materials whsle .....	8	3 900	.3	5.4
42133	Roofing, siding, & insulation material whsle .....	293	1 195 841	93.4	75.4
421330	Roofing, siding, & insulation material whsle .....	293	1 195 841	93.4	75.4
4213301	Roofing, siding, & insulation material whsle .....	293	1 195 841	93.4	75.4
42139	Other construction materials whsle .....	18	12 876	1.0	69.6
421390	Other construction materials whsle .....	18	12 876	1.0	69.6
4213902	Other construction materials whsle .....	18	12 876	1.0	67.1
4215	Metal & mineral (except petroleum) whsle .....	6	4 023	.3	X
42151	Metal service centers & offices .....	6	4 023	.3	X
421510	Metal service centers & offices .....	6	4 023	.3	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	28	D	D	D
42171	Hardware whsle .....	14	7 421	.6	15.6
421710	Hardware whsle .....	14	7 421	.6	15.6
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	11	7 097	.6	1.6
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	11	7 097	.6	1.6
4219	Miscellaneous durable goods whsle .....	27	D	D	X
42199	Other miscellaneous durable goods whsle .....	27	3 627	.3	X
421990	Other miscellaneous durable goods whsle .....	27	3 627	.3	X
4219903	General merchandise (durable goods) whsle .....	24	D	D	X
422	Wholesale trade, nondurable goods .....	20	17 763	1.4	11.9
4226	Chemical & allied products whsle .....	9	2 988	.2	X
42269	Other chemical & allied products whsle .....	7	1 021	.1	X
422690	Other chemical & allied products whsle .....	7	1 021	.1	X
4226902	Other chemical & allied products whsle .....	7	1 021	.1	X
4229	Miscellaneous nondurable goods whsle .....	11	D	D	D
42295	Paint, varnish, & supplies whsle .....	11	14 775	1.2	2.2
422950	Paint, varnish, & supplies whsle .....	11	14 775	1.2	2.2
4229501	Paint, varnish, & supplies whsle .....	11	14 775	1.2	2.2
<b>0730</b>	<b>Flat glass and other construction glass (excluding automotive) .....</b>	<b>79</b>	<b>255 739</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	75	254 733	99.6	X
4213	Lumber & other construction materials whsle .....	60	218 977	85.6	X
42131	Lumber, plywood, millwork, & wood panel whsle .....	7	10 327	4.0	X
421310	Lumber, plywood, millwork, & wood panel whsle .....	7	10 327	4.0	X
4213103	Plywood, veneer, millwork, & wood panel whsle .....	7	10 327	4.0	X
42139	Other construction materials whsle .....	50	199 594	78.0	X
421390	Other construction materials whsle .....	50	199 594	78.0	X
4213901	Flat glass & other construction glass whsle .....	49	199 520	78.0	X
4215	Metal & mineral (except petroleum) whsle .....	14	24 438	9.6	X
42151	Metal service centers & offices .....	14	24 438	9.6	X
421510	Metal service centers & offices .....	14	24 438	9.6	X
4215102	Nonferrous metal service centers & sales offices .....	11	7 917	3.1	X
42151022	Nonferrous metal sales offices .....	11	7 917	3.1	X
<b>0740</b>	<b>Other construction materials .....</b>	<b>380</b>	<b>788 557</b>	<b>100.0</b>	<b>48.7</b>
421	Wholesale trade, durable goods .....	360	777 793	98.6	52.8
4213	Lumber & other construction materials whsle .....	301	674 551	85.5	68.5
42131	Lumber, plywood, millwork, & wood panel whsle .....	23	18 298	2.3	63.0
421310	Lumber, plywood, millwork, & wood panel whsle .....	23	18 298	2.3	63.0
4213103	Plywood, veneer, millwork, & wood panel whsle .....	22	18 186	2.3	64.3
42133	Roofing, siding, & insulation material whsle .....	22	11 847	1.5	79.2
421330	Roofing, siding, & insulation material whsle .....	22	11 847	1.5	79.2
4213301	Roofing, siding, & insulation material whsle .....	22	11 847	1.5	79.2
42139	Other construction materials whsle .....	255	644 306	81.7	72.1
421390	Other construction materials whsle .....	255	644 306	81.7	72.1
4213902	Other construction materials whsle .....	254	644 001	81.7	69.5
4215	Metal & mineral (except petroleum) whsle .....	11	3 878	.5	79.6
42151	Metal service centers & offices .....	11	3 878	.5	79.5
421510	Metal service centers & offices .....	11	3 878	.5	79.5
4215102	Nonferrous metal service centers & sales offices .....	8	1 016	.1	82.0
42151022	Nonferrous metal sales offices .....	8	1 016	.1	81.5
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	18	D	D	D
42171	Hardware whsle .....	13	22 689	2.9	13.3
421710	Hardware whsle .....	13	22 689	2.9	13.3
4219	Miscellaneous durable goods whsle .....	21	D	D	X
42199	Other miscellaneous durable goods whsle .....	19	41 165	5.2	X
421990	Other miscellaneous durable goods whsle .....	19	41 165	5.2	X
4219903	General merchandise (durable goods) whsle .....	18	D	D	X
422	Wholesale trade, nondurable goods .....	20	10 764	1.4	25.9
4229	Miscellaneous nondurable goods whsle .....	11	D	D	X

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0800</b>	<b>Photographic equipment and supplies (excluding video)</b> .....	<b>371</b>	<b>241 685</b>	<b>100.0</b>	<b>7.9</b>
421	Wholesale trade, durable goods .....	284	216 461	89.6	10.8
4212	Furniture & home furnishings whsle .....	6	1 512	.6	X
4214	Professional & commercial equipment & supplies whsle .....	112	184 110	76.2	19.0
42141	Photographic equipment & supplies whsle .....	98	175 669	72.7	33.7
421410	Photographic equipment & supplies whsle .....	98	175 669	72.7	33.7
4216	Electrical goods whsle .....	15	7 124	2.9	X
42162	Electrical appliance, television & radio set whsle .....	9	4 773	2.0	X
421620	Electrical appliance, television & radio set whsle .....	9	4 773	2.0	X
4219	Miscellaneous durable goods whsle .....	148	D	D	X
42191	Sporting & recreational goods & supplies whsle .....	9	4 692	1.9	X
421910	Sporting & recreational goods & supplies whsle .....	9	4 692	1.9	X
42192	Toy & hobby goods & supplies whsle .....	6	D	D	X
421920	Toy & hobby goods & supplies whsle .....	6	D	D	X
42199	Other miscellaneous durable goods whsle .....	129	14 529	6.0	X
421990	Other miscellaneous durable goods whsle .....	129	14 529	6.0	X
4219903	General merchandise (durable goods) whsle .....	123	D	D	X
4219906	Other durable goods whsle .....	6	5 022	2.1	X
422	Wholesale trade, nondurable goods .....	87	25 224	10.4	X
4221	Paper & paper product whsle .....	6	2 095	.9	X
4229	Miscellaneous nondurable goods whsle .....	74	D	D	X
42299	Other miscellaneous nondurable goods whsle .....	70	D	D	X
422990	Other miscellaneous nondurable goods whsle .....	70	D	D	X
4229901	Art goods whsle .....	6	1 007	.4	X
4229902	General merchandise (nondurable goods) whsle .....	59	9 988	4.1	X
<b>0900</b>	<b>Office equipment</b> .....	<b>757</b>	<b>1 709 891</b>	<b>100.0</b>	<b>22.7</b>
421	Wholesale trade, durable goods .....	685	1 670 353	97.7	25.7
4212	Furniture & home furnishings whsle .....	45	40 016	2.3	15.5
42121	Furniture whsle .....	27	24 152	1.4	X
421210	Furniture whsle .....	27	24 152	1.4	X
4212102	Office & business furniture whsle .....	25	23 691	1.4	X
42122	Home furnishings whsle .....	18	15 864	.9	45.4
421220	Home furnishings whsle .....	18	15 864	.9	45.4
4212204	Other home furnishings whsle .....	14	15 752	.9	44.1
4214	Professional & commercial equipment & supplies whsle .....	443	1 417 226	82.9	40.5
42142	Office equipment whsle .....	404	1 257 331	73.5	34.7
421420	Office equipment whsle .....	404	1 257 331	73.5	34.7
42143	Computer & computer peripheral equipment & software whsle .....	38	159 893	9.4	33.8
421430	Computer & computer peripheral equipment & software whsle .....	38	159 893	9.4	33.8
4214301	Computer & peripheral equipment whsle .....	36	158 511	9.3	32.4
42143011	Computers & peripheral equipment for resale .....	24	155 997	9.1	X
42143012	Computers & peripheral equipment for end use .....	12	2 514	.1	57.7
4216	Electrical goods whsle .....	58	128 648	7.5	.8
42162	Electrical appliance, television & radio set whsle .....	34	75 778	4.4	.6
421620	Electrical appliance, television & radio set whsle .....	34	75 778	4.4	.6
42169	Other electronic parts & equipment whsle .....	21	51 714	3.0	.1
421690	Other electronic parts & equipment whsle .....	21	51 714	3.0	.1
4216901	Communications equipment & supplies whsle .....	12	46 089	2.7	.1
4216902	Electronic parts (excluding communications equipment) whsle .....	9	5 625	.3	X
4218	Machinery, equipment, & supplies whsle .....	7	1 299	.1	X
42184	Industrial supplies whsle .....	6	1 239	.1	X
421840	Industrial supplies whsle .....	6	1 239	.1	X
4219	Miscellaneous durable goods whsle .....	130	D	D	X
42199	Other miscellaneous durable goods whsle .....	130	82 463	4.8	X
421990	Other miscellaneous durable goods whsle .....	130	82 463	4.8	X
4219903	General merchandise (durable goods) whsle .....	127	D	D	X
422	Wholesale trade, nondurable goods .....	72	39 538	2.3	1.1
4221	Paper & paper product whsle .....	46	36 022	2.1	1.0
42212	Stationery & office supplies whsle .....	41	34 764	2.0	.9
422120	Stationery & office supplies whsle .....	41	34 764	2.0	.9
4229	Miscellaneous nondurable goods whsle .....	25	D	D	X
42299	Other miscellaneous nondurable goods whsle .....	24	D	D	X
422990	Other miscellaneous nondurable goods whsle .....	24	D	D	X
4229902	General merchandise (nondurable goods) whsle .....	23	2 610	.2	X
<b>0920</b>	<b>New computer equipment</b> .....	<b>855</b>	<b>5 454 908</b>	<b>100.0</b>	<b>52.0</b>

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0920</b>	<b>New computer equipment—Con.</b>				
421	Wholesale trade, durable goods .....	833	5 449 826	99.9	55.2
4214	Professional & commercial equipment & supplies whsle .....	696	5 295 747	97.1	56.8
42142	Office equipment whsle .....	49	94 561	1.7	40.5
421420	Office equipment whsle .....	49	94 561	1.7	40.5
42143	Computer & computer peripheral equipment & software whsle .....	626	5 193 699	95.2	50.8
421430	Computer & computer peripheral equipment & software whsle .....	626	5 193 699	95.2	50.8
4214301	Computer & peripheral equipment whsle .....	588	5 161 208	94.6	48.8
42143011	Computers & peripheral equipment for resale .....	305	3 686 377	67.6	X
42143012	Computers & peripheral equipment for end use .....	283	1 474 831	27.0	58.9
4214302	Computer software (packaged) whsle .....	38	32 491	.6	X
42144	Other commercial equipment whsle .....	9	3 886	.1	80.9
421440	Other commercial equipment whsle .....	9	3 886	.1	80.9
4214402	Store machines & equipment whsle .....	9	3 886	.1	67.3
42149	Other professional equipment & supplies whsle .....	6	2 439	Z	X
421490	Other professional equipment & supplies whsle .....	6	2 439	Z	X
4216	Electrical goods whsle .....	96	139 122	2.6	12.6
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	21	19 009	.3	16.9
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	21	19 009	.3	16.9
42162	Electrical appliance, television & radio set whsle .....	20	40 259	.7	2.5
421620	Electrical appliance, television & radio set whsle .....	20	40 259	.7	2.5
42169	Other electronic parts & equipment whsle .....	55	79 854	1.5	18.1
421690	Other electronic parts & equipment whsle .....	55	79 854	1.5	18.1
4216901	Communications equipment & supplies whsle .....	17	28 954	.5	9.4
4216902	Electronic parts (excluding communications equipment) whsle .....	38	50 900	.9	24.0
4218	Machinery, equipment, & supplies whsle .....	37	12 228	.2	2.3
42183	Industrial machinery & equipment whsle .....	30	9 414	.2	1.2
421830	Industrial machinery & equipment whsle .....	30	9 414	.2	1.2
4218303	General-purpose industrial machinery & equipment whsle .....	15	6 909	.1	.7
4218307	Other industrial machinery & equipment whsle .....	9	1 993	Z	3.4
422	Wholesale trade, nondurable goods .....	22	5 082	.1	8.8
4221	Paper & paper product whsle .....	14	2 318	Z	10.3
42212	Stationery & office supplies whsle .....	13	2 288	Z	8.7
422120	Stationery & office supplies whsle .....	13	2 288	Z	8.7
4229	Miscellaneous nondurable goods whsle .....	6	D	D	X
42299	Other miscellaneous nondurable goods whsle .....	6	D	D	X
422990	Other miscellaneous nondurable goods whsle .....	6	D	D	X
4229902	General merchandise (nondurable goods) whsle .....	6	275	Z	X
<b>0930</b>	<b>Used computer equipment .....</b>	<b>83</b>	<b>90 681</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	81	90 577	99.9	X
4212	Furniture & home furnishings whsle .....	10	3 044	3.4	X
42122	Home furnishings whsle .....	10	3 044	3.4	X
421220	Home furnishings whsle .....	10	3 044	3.4	X
4212204	Other home furnishings whsle .....	10	3 044	3.4	X
4214	Professional & commercial equipment & supplies whsle .....	71	87 533	96.5	X
42143	Computer & computer peripheral equipment & software whsle .....	65	87 117	96.1	X
421430	Computer & computer peripheral equipment & software whsle .....	65	87 117	96.1	X
4214301	Computer & peripheral equipment whsle .....	65	87 117	96.1	X
42143011	Computers & peripheral equipment for resale .....	42	56 790	62.6	X
42143012	Computers & peripheral equipment for end use .....	23	30 327	33.4	X
<b>0950</b>	<b>Computer software (packaged) .....</b>	<b>466</b>	<b>954 319</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	439	953 248	99.9	X
4214	Professional & commercial equipment & supplies whsle .....	309	845 643	88.6	X
42143	Computer & computer peripheral equipment & software whsle .....	289	814 000	85.3	X
421430	Computer & computer peripheral equipment & software whsle .....	289	814 000	85.3	X
4214301	Computer & peripheral equipment whsle .....	141	230 412	24.1	X
42143011	Computers & peripheral equipment for resale .....	62	196 076	20.5	X
42143012	Computers & peripheral equipment for end use .....	79	34 336	3.6	X
4214302	Computer software (packaged) whsle .....	148	583 588	61.2	X
4216	Electrical goods whsle .....	75	35 402	3.7	X
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	19	5 199	.5	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	19	5 199	.5	X
42162	Electrical appliance, television & radio set whsle .....	13	8 063	.8	X
421620	Electrical appliance, television & radio set whsle .....	13	8 063	.8	X
42169	Other electronic parts & equipment whsle .....	43	22 140	2.3	X
421690	Other electronic parts & equipment whsle .....	43	22 140	2.3	X
4216902	Electronic parts (excluding communications equipment) whsle .....	41	22 110	2.3	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	7	D	D	X
42171	Hardware whsle .....	7	6 551	.7	X
421710	Hardware whsle .....	7	6 551	.7	X
4219	Miscellaneous durable goods whsle .....	41	D	D	X
42199	Other miscellaneous durable goods whsle .....	39	25 210	2.6	X
421990	Other miscellaneous durable goods whsle .....	39	25 210	2.6	X
4219903	General merchandise (durable goods) whsle .....	36	D	D	X
422	Wholesale trade, nondurable goods .....	27	1 071	.1	X
4221	Paper & paper product whsle .....	25	1 054	.1	X
42212	Stationery & office supplies whsle .....	23	423	Z	X
422120	Stationery & office supplies whsle .....	23	423	Z	X

See footnotes at end of table.



**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>0960</b>	<b>Restaurant and hotel equipment and supplies</b>	<b>633</b>	<b>2 363 691</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods	544	2 115 764	89.5	X
4212	Furniture & home furnishings whsle	21	13 916	.6	X
42121	Furniture whsle	8	5 784	.2	X
421210	Furniture whsle	8	5 784	.2	X
42122	Home furnishings whsle	13	8 132	.3	X
421220	Home furnishings whsle	13	8 132	.3	X
4214	Professional & commercial equipment & supplies whsle	465	2 055 940	87.0	X
42144	Other commercial equipment whsle	461	2 053 241	86.9	X
421440	Other commercial equipment whsle	461	2 053 241	86.9	X
4214401	Restaurant & hotel equipment & supplies whsle	438	2 025 277	85.7	X
4214402	Store machines & equipment whsle	23	27 964	1.2	X
4217	Hardware, & plumbing & heating equipment & supplies whsle	27	D	D	X
42171	Hardware whsle	6	3 854	.2	X
421710	Hardware whsle	6	3 854	.2	X
42172	Plumbing & heating equipment & supplies (hydronics) whsle	9	903	Z	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle	9	903	Z	X
42174	Refrigeration equipment & supplies whsle	8	D	D	X
421740	Refrigeration equipment & supplies whsle	8	D	D	X
4218	Machinery, equipment, & supplies whsle	21	23 508	1.0	X
42185	Service establishment equipment & supplies whsle	20	23 399	1.0	X
421850	Service establishment equipment & supplies whsle	20	23 399	1.0	X
4218502	Custodial, janitors' equipment & supplies whsle	19	23 391	1.0	X
4219	Miscellaneous durable goods whsle	9	D	D	X
42199	Other miscellaneous durable goods whsle	9	8 757	.4	X
421990	Other miscellaneous durable goods whsle	9	8 757	.4	X
4219903	General merchandise (durable goods) whsle	9	D	D	X
422	Wholesale trade, nondurable goods	89	247 927	10.5	X
4221	Paper & paper product whsle	36	25 873	1.1	X
42212	Stationery & office supplies whsle	11	620	Z	X
422120	Stationery & office supplies whsle	11	620	Z	X
42213	Industrial & personal service paper whsle	25	25 253	1.1	X
422130	Industrial & personal service paper whsle	25	25 253	1.1	X
4224	Grocery & related products whsle	48	220 820	9.3	X
42241	General-line grocery whsle	16	134 186	5.7	X
422410	General-line grocery whsle	16	134 186	5.7	X
4224103	Other general-line grocery whsle	16	134 186	5.7	X
42242	Packaged frozen food whsle	15	77 687	3.3	X
422420	Packaged frozen food whsle	15	77 687	3.3	X
42249	Other grocery & related products whsle	16	D	D	X
422490	Other grocery & related products whsle	16	D	D	X
4224904	Canned goods whsle	7	3 778	.2	X
4224906	Other grocery specialties whsle	7	D	D	X
<b>0970</b>	<b>Store machines and equipment</b>	<b>199</b>	<b>462 267</b>	<b>100.0</b>	<b>44.1</b>
421	Wholesale trade, durable goods	184	460 891	99.7	52.7
4214	Professional & commercial equipment & supplies whsle	170	451 168	97.6	49.7
42142	Office equipment whsle	6	328	.1	X
421420	Office equipment whsle	6	328	.1	X
42144	Other commercial equipment whsle	159	449 543	97.2	56.7
421440	Other commercial equipment whsle	159	449 543	97.2	56.7
4214402	Store machines & equipment whsle	156	449 242	97.2	46.7
422	Wholesale trade, nondurable goods	15	1 376	.3	X
4229	Miscellaneous nondurable goods whsle	9	D	D	X
42299	Other miscellaneous nondurable goods whsle	8	D	D	X
422990	Other miscellaneous nondurable goods whsle	8	D	D	X
4229902	General merchandise (nondurable goods) whsle	8	154	Z	X
<b>1000</b>	<b>Medical, hospital, and surgical supplies</b>	<b>1 484</b>	<b>4 146 100</b>	<b>100.0</b>	<b>66.8</b>
421	Wholesale trade, durable goods	1 471	4 133 809	99.7	71.4
4214	Professional & commercial equipment & supplies whsle	1 444	4 104 602	99.0	65.2
42145	Medical, dental, & hospital equipment & supplies whsle	1 425	4 066 673	98.1	79.3
421450	Medical, dental, & hospital equipment & supplies whsle	1 425	4 066 673	98.1	79.3
4214501	Surgical, medical, & hospital supplies whsle	1 423	4 066 505	98.1	80.1
42146	Ophthalmic goods whsle	6	1 249	Z	X
421460	Ophthalmic goods whsle	6	1 249	Z	X
42149	Other professional equipment & supplies whsle	12	6 787	.2	69.3
421490	Other professional equipment & supplies whsle	12	6 787	.2	69.3
4214902	Other professional equipment & supplies whsle	12	6 787	.2	70.5
4218	Machinery, equipment, & supplies whsle	6	5 032	.1	X
4219	Miscellaneous durable goods whsle	13	D	D	X
42199	Other miscellaneous durable goods whsle	9	12 842	.3	X
421990	Other miscellaneous durable goods whsle	9	12 842	.3	X
4219903	General merchandise (durable goods) whsle	9	D	D	X
422	Wholesale trade, nondurable goods	13	12 291	.3	9.0
4222	Drugs, & druggists' sundries whsle	6	3 895	.1	41.4
42221	Drugs, & druggists' sundries whsle	6	3 895	.1	41.4
422210	Drugs, & druggists' sundries whsle	6	3 895	.1	41.4
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	6	3 895	.1	41.4

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1020</b>	<b>Dental supplies</b> .....	<b>102</b>	<b>263 638</b>	<b>100.0</b>	<b>46.9</b>
421	Wholesale trade, durable goods .....	102	263 638	100.0	49.3
4214	Professional & commercial equipment & supplies whsle .....	101	260 928	99.0	48.4
42145	Medical, dental, & hospital equipment & supplies whsle .....	100	260 687	98.9	57.3
421450	Medical, dental, & hospital equipment & supplies whsle .....	100	260 687	98.9	57.3
4214501	Surgical, medical, & hospital supplies whsle .....	50	53 991	20.5	17.0
4214502	Dental equipment & supplies whsle .....	50	206 696	78.4	68.5
<b>1030</b>	<b>Optical and ophthalmic goods</b> .....	<b>183</b>	<b>264 783</b>	<b>100.0</b>	<b>73.3</b>
421	Wholesale trade, durable goods .....	180	264 546	99.9	77.4
4214	Professional & commercial equipment & supplies whsle .....	179	264 019	99.7	69.7
42145	Medical, dental, & hospital equipment & supplies whsle .....	8	844	.3	87.1
421450	Medical, dental, & hospital equipment & supplies whsle .....	8	844	.3	87.1
4214501	Surgical, medical, & hospital supplies whsle .....	8	844	.3	88.0
42146	Ophthalmic goods whsle .....	164	255 438	96.5	73.6
421460	Ophthalmic goods whsle .....	164	255 438	96.5	73.6
<b>1040</b>	<b>Religious and school supplies</b> .....	<b>110</b>	<b>173 828</b>	<b>100.0</b>	<b>32.8</b>
421	Wholesale trade, durable goods .....	59	156 516	90.0	50.3
4214	Professional & commercial equipment & supplies whsle .....	58	156 098	89.8	60.5
42149	Other professional equipment & supplies whsle .....	52	155 248	89.3	58.2
421490	Other professional equipment & supplies whsle .....	52	155 248	89.3	58.2
4214901	Religious & school supplies whsle .....	50	154 420	88.8	54.4
422	Wholesale trade, nondurable goods .....	51	17 312	10.0	17.6
4221	Paper & paper product whsle .....	19	10 256	5.9	.2
42212	Stationery & office supplies whsle .....	19	10 256	5.9	.2
422120	Stationery & office supplies whsle .....	19	10 256	5.9	.2
4229	Miscellaneous nondurable goods whsle .....	28	D	D	X
42299	Other miscellaneous nondurable goods whsle .....	25	D	D	X
422990	Other miscellaneous nondurable goods whsle .....	25	D	D	X
4229902	General merchandise (nondurable goods) whsle .....	23	1 303	.8	X
<b>1050</b>	<b>Other professional equipment and supplies</b> .....	<b>359</b>	<b>653 432</b>	<b>100.0</b>	<b>56.1</b>
421	Wholesale trade, durable goods .....	355	649 022	99.3	60.6
4214	Professional & commercial equipment & supplies whsle .....	337	638 662	97.7	54.8
42145	Medical, dental, & hospital equipment & supplies whsle .....	50	71 060	10.9	32.2
421450	Medical, dental, & hospital equipment & supplies whsle .....	50	71 060	10.9	32.2
4214501	Surgical, medical, & hospital supplies whsle .....	50	71 060	10.9	32.5
42149	Other professional equipment & supplies whsle .....	286	567 573	86.9	61.6
421490	Other professional equipment & supplies whsle .....	286	567 573	86.9	61.6
4214902	Other professional equipment & supplies whsle .....	285	563 093	86.2	63.5
4219	Miscellaneous durable goods whsle .....	9	D	D	X
42199	Other miscellaneous durable goods whsle .....	9	6 416	1.0	X
421990	Other miscellaneous durable goods whsle .....	9	6 416	1.0	X
4219903	General merchandise (durable goods) whsle .....	9	D	D	X
<b>1100</b>	<b>Iron and steel products (semifinished)</b> .....	<b>444</b>	<b>2 656 606</b>	<b>100.0</b>	<b>71.6</b>
421	Wholesale trade, durable goods .....	434	2 652 673	99.9	76.3
4215	Metal & mineral (except petroleum) whsle .....	415	2 620 392	98.6	74.7
42151	Metal service centers & offices .....	414	2 618 525	98.6	74.8
421510	Metal service centers & offices .....	414	2 618 525	98.6	74.8
4215101	Ferrous metal service centers & sales offices .....	393	2 602 390	98.0	74.4
42151011	Ferrous metal service centers .....	19	211 784	8.0	90.1
42151012	Ferrous metal sales offices .....	374	2 390 606	90.0	71.5
4215102	Nonferrous metal service centers & sales offices .....	21	16 135	.6	68.0
42151022	Nonferrous metal sales offices .....	20	15 965	.6	67.1
4218	Machinery, equipment, & supplies whsle .....	7	9 494	.4	X
42183	Industrial machinery & equipment whsle .....	6	6 501	.2	X
421830	Industrial machinery & equipment whsle .....	6	6 501	.2	X
422	Wholesale trade, nondurable goods .....	10	3 933	.1	X
<b>1120</b>	<b>Flat iron and steel products</b> .....	<b>595</b>	<b>2 297 757</b>	<b>100.0</b>	<b>43.9</b>
421	Wholesale trade, durable goods .....	557	2 259 396	98.3	47.4
4213	Lumber & other construction materials whsle .....	10	1 691	.1	X
4215	Metal & mineral (except petroleum) whsle .....	433	2 125 826	92.5	61.8
42151	Metal service centers & offices .....	433	2 125 826	92.5	61.7
421510	Metal service centers & offices .....	433	2 125 826	92.5	61.7
4215101	Ferrous metal service centers & sales offices .....	409	2 109 872	91.8	61.4
42151011	Ferrous metal service centers .....	31	203 036	8.8	84.5
42151012	Ferrous metal sales offices .....	378	1 906 836	83.0	56.2
4215102	Nonferrous metal service centers & sales offices .....	24	15 954	.7	59.5
42151022	Nonferrous metal sales offices .....	24	15 954	.7	59.1
4216	Electrical goods whsle .....	10	6 782	.3	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	35	D	D	X
42171	Hardware whsle .....	19	17 983	.8	X
421710	Hardware whsle .....	19	17 983	.8	X
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	6	3 786	.2	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	6	3 786	.2	X
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	8	3 551	.2	X
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	8	3 551	.2	X

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1120</b>	<b>Flat iron and steel products—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4218	Machinery, equipment, & supplies whsle . . . . .	57	30 200	1.3	.8
42183	Industrial machinery & equipment whsle . . . . .	31	11 204	.5	1.2
421830	Industrial machinery & equipment whsle . . . . .	31	11 204	.5	1.2
4218303	General-purpose industrial machinery & equipment whsle . . . . .	9	6 091	.3	X
4218304	Metalworking machinery & equipment whsle . . . . .	7	1 543	.1	X
4218307	Other industrial machinery & equipment whsle . . . . .	7	1 049	Z	8.0
42184	Industrial supplies whsle . . . . .	20	18 097	.8	X
421840	Industrial supplies whsle . . . . .	20	18 097	.8	X
4218401	General-line industrial supplies whsle . . . . .	11	1 081	Z	X
422	Wholesale trade, nondurable goods . . . . .	38	38 361	1.7	8.9
4226	Chemical & allied products whsle . . . . .	15	24 323	1.1	15.3
42261	Plastics materials & basic forms & shapes whsle . . . . .	14	24 242	1.1	17.3
422610	Plastics materials & basic forms & shapes whsle . . . . .	14	24 242	1.1	17.3
4229	Miscellaneous nondurable goods whsle . . . . .	20	D	D	X
42299	Other miscellaneous nondurable goods whsle . . . . .	10	D	D	X
422990	Other miscellaneous nondurable goods whsle . . . . .	10	D	D	X
<b>1140</b>	<b>Iron and steel wire and wire products . . . . .</b>	<b>374</b>	<b>778 357</b>	<b>100.0</b>	<b>36.9</b>
421	Wholesale trade, durable goods . . . . .	338	750 072	96.4	40.6
4213	Lumber & other construction materials whsle . . . . .	7	6 198	.8	X
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	6	4 938	.6	X
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	6	4 938	.6	X
4215	Metal & mineral (except petroleum) whsle . . . . .	192	617 063	79.3	58.3
42151	Metal service centers & offices . . . . .	192	617 063	79.3	58.2
421510	Metal service centers & offices . . . . .	192	617 063	79.3	58.2
4215101	Ferrous metal service centers & sales offices . . . . .	182	614 701	79.0	58.4
42151011	Ferrous metal service centers . . . . .	18	142 552	18.3	86.5
42151012	Ferrous metal sales offices . . . . .	164	472 149	60.7	42.4
4215102	Nonferrous metal service centers & sales offices . . . . .	10	2 362	.3	X
42151022	Nonferrous metal sales offices . . . . .	10	2 362	.3	X
4216	Electrical goods whsle . . . . .	10	11 994	1.5	X
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	7	9 687	1.2	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	7	9 687	1.2	X
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	48	D	D	D
42171	Hardware whsle . . . . .	35	46 604	6.0	8.9
421710	Hardware whsle . . . . .	35	46 604	6.0	8.9
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	8	7 544	1.0	X
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	8	7 544	1.0	X
4218	Machinery, equipment, & supplies whsle . . . . .	39	15 246	2.0	X
42183	Industrial machinery & equipment whsle . . . . .	22	5 650	.7	X
421830	Industrial machinery & equipment whsle . . . . .	22	5 650	.7	X
4218303	General-purpose industrial machinery & equipment whsle . . . . .	9	2 034	.3	X
42184	Industrial supplies whsle . . . . .	14	8 248	1.1	X
421840	Industrial supplies whsle . . . . .	14	8 248	1.1	X
4218401	General-line industrial supplies whsle . . . . .	6	4 787	.6	X
4219	Miscellaneous durable goods whsle . . . . .	37	D	D	X
42199	Other miscellaneous durable goods whsle . . . . .	36	36 665	4.7	X
421990	Other miscellaneous durable goods whsle . . . . .	36	36 665	4.7	X
4219903	General merchandise (durable goods) whsle . . . . .	36	D	D	X
422	Wholesale trade, nondurable goods . . . . .	36	28 285	3.6	2.6
4226	Chemical & allied products whsle . . . . .	18	25 913	3.3	3.3
42261	Plastics materials & basic forms & shapes whsle . . . . .	16	25 763	3.3	3.6
422610	Plastics materials & basic forms & shapes whsle . . . . .	16	25 763	3.3	3.6
4229	Miscellaneous nondurable goods whsle . . . . .	14	D	D	X
42299	Other miscellaneous nondurable goods whsle . . . . .	11	D	D	X
422990	Other miscellaneous nondurable goods whsle . . . . .	11	D	D	X
4229902	General merchandise (nondurable goods) whsle . . . . .	7	221	Z	X
<b>1150</b>	<b>Iron and steel pipe and tubing . . . . .</b>	<b>389</b>	<b>1 308 439</b>	<b>100.0</b>	<b>48.4</b>
421	Wholesale trade, durable goods . . . . .	375	1 286 627	98.3	52.4
4215	Metal & mineral (except petroleum) whsle . . . . .	268	1 134 131	86.7	66.5
42151	Metal service centers & offices . . . . .	267	1 134 059	86.7	66.6
421510	Metal service centers & offices . . . . .	267	1 134 059	86.7	66.6
4215101	Ferrous metal service centers & sales offices . . . . .	254	1 121 617	85.7	68.5
42151011	Ferrous metal service centers . . . . .	18	78 267	6.0	65.0
42151012	Ferrous metal sales offices . . . . .	236	1 043 350	79.7	68.1
4215102	Nonferrous metal service centers & sales offices . . . . .	13	12 442	1.0	35.4
42151022	Nonferrous metal sales offices . . . . .	13	12 442	1.0	35.2
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	70	D	D	D
42171	Hardware whsle . . . . .	7	15 208	1.2	17.9
421710	Hardware whsle . . . . .	7	15 208	1.2	17.9
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	56	56 694	4.3	10.0
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	56	56 694	4.3	10.0
4218	Machinery, equipment, & supplies whsle . . . . .	18	9 452	.7	2.3
42183	Industrial machinery & equipment whsle . . . . .	12	6 869	.5	3.5
421830	Industrial machinery & equipment whsle . . . . .	12	6 869	.5	3.5
4218303	General-purpose industrial machinery & equipment whsle . . . . .	6	2 518	.2	10.8
42184	Industrial supplies whsle . . . . .	6	2 583	.2	X
421840	Industrial supplies whsle . . . . .	6	2 583	.2	X
4219	Miscellaneous durable goods whsle . . . . .	9	D	D	X
42199	Other miscellaneous durable goods whsle . . . . .	9	43 803	3.3	X
421990	Other miscellaneous durable goods whsle . . . . .	9	43 803	3.3	X
4219903	General merchandise (durable goods) whsle . . . . .	9	D	D	X

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1150</b>	<b>Iron and steel pipe and tubing—Con.</b>				
422	Wholesale trade, nondurable goods .....	14	21 812	1.7	7.1
4226	Chemical & allied products whsle .....	12	21 674	1.7	8.0
42261	Plastics materials & basic forms & shapes whsle .....	12	21 674	1.7	8.4
422610	Plastics materials & basic forms & shapes whsle .....	12	21 674	1.7	8.4
<b>1160</b>	<b>Other iron and steel products .....</b>	<b>277</b>	<b>977 949</b>	<b>100.0</b>	<b>67.5</b>
421	Wholesale trade, durable goods .....	274	970 467	99.2	71.1
4215	Metal & mineral (except petroleum) whsle .....	257	960 138	98.2	69.7
42151	Metal service centers & offices .....	256	895 749	91.6	75.4
421510	Metal service centers & offices .....	256	895 749	91.6	75.4
4215101	Ferrous metal service centers & sales offices .....	244	885 105	90.5	74.8
42151011	Ferrous metal service centers .....	16	157 782	16.1	89.3
42151012	Ferrous metal sales offices .....	228	727 323	74.4	71.4
4215102	Nonferrous metal service centers & sales offices .....	12	10 644	1.1	78.4
42151022	Nonferrous metal sales offices .....	12	10 644	1.1	77.9
<b>1170</b>	<b>Alloy steel .....</b>	<b>97</b>	<b>347 309</b>	<b>100.0</b>	<b>72.6</b>
421	Wholesale trade, durable goods .....	97	347 309	100.0	76.3
4215	Metal & mineral (except petroleum) whsle .....	97	347 309	100.0	74.3
42151	Metal service centers & offices .....	97	347 309	100.0	74.3
421510	Metal service centers & offices .....	97	347 309	100.0	74.3
4215101	Ferrous metal service centers & sales offices .....	95	345 786	99.6	73.6
42151011	Ferrous metal service centers .....	9	18 867	5.4	90.1
42151012	Ferrous metal sales offices .....	86	326 919	94.1	71.5
<b>1180</b>	<b>Stainless steel .....</b>	<b>211</b>	<b>551 383</b>	<b>100.0</b>	<b>75.6</b>
421	Wholesale trade, durable goods .....	210	550 414	99.8	79.5
4215	Metal & mineral (except petroleum) whsle .....	203	549 333	99.6	77.6
42151	Metal service centers & offices .....	203	549 333	99.6	77.5
421510	Metal service centers & offices .....	203	549 333	99.6	77.5
4215101	Ferrous metal service centers & sales offices .....	178	529 179	96.0	77.6
42151011	Ferrous metal service centers .....	9	16 985	3.1	X
42151012	Ferrous metal sales offices .....	169	512 194	92.9	75.8
4215102	Nonferrous metal service centers & sales offices .....	25	20 154	3.7	71.8
42151022	Nonferrous metal sales offices .....	23	18 555	3.4	70.7
<b>1200</b>	<b>Copper and brass .....</b>	<b>211</b>	<b>716 217</b>	<b>100.0</b>	<b>54.4</b>
421	Wholesale trade, durable goods .....	186	703 402	98.2	60.8
4215	Metal & mineral (except petroleum) whsle .....	143	672 991	94.0	62.4
42151	Metal service centers & offices .....	143	672 991	94.0	62.4
421510	Metal service centers & offices .....	143	672 991	94.0	62.4
4215101	Ferrous metal service centers & sales offices .....	74	78 068	10.9	66.0
42151012	Ferrous metal sales offices .....	69	72 051	10.1	63.5
4215102	Nonferrous metal service centers & sales offices .....	69	594 923	83.1	60.5
42151021	Nonferrous metal service centers .....	7	24 787	3.5	X
42151022	Nonferrous metal sales offices .....	62	570 136	79.6	63.0
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	6	D	D	X
4218	Machinery, equipment, & supplies whsle .....	6	3 498	.5	X
4219	Miscellaneous durable goods whsle .....	25	D	D	X
42199	Other miscellaneous durable goods whsle .....	17	307	Z	X
421990	Other miscellaneous durable goods whsle .....	17	307	Z	X
4219903	General merchandise (durable goods) whsle .....	17	D	D	X
422	Wholesale trade, nondurable goods .....	25	12 815	1.8	X
4226	Chemical & allied products whsle .....	9	10 450	1.5	X
42261	Plastics materials & basic forms & shapes whsle .....	6	9 705	1.4	X
422610	Plastics materials & basic forms & shapes whsle .....	6	9 705	1.4	X
4229	Miscellaneous nondurable goods whsle .....	14	D	D	X
42299	Other miscellaneous nondurable goods whsle .....	14	D	D	X
422990	Other miscellaneous nondurable goods whsle .....	14	D	D	X
4229901	Art goods whsle .....	9	917	.1	X
<b>1220</b>	<b>Aluminum shapes, forms, etc. ....</b>	<b>455</b>	<b>959 875</b>	<b>100.0</b>	<b>42.8</b>
421	Wholesale trade, durable goods .....	419	927 996	96.7	46.4
4213	Lumber & other construction materials whsle .....	50	23 368	2.4	X
42131	Lumber, plywood, millwork, & wood panel whsle .....	22	10 505	1.1	X
421310	Lumber, plywood, millwork, & wood panel whsle .....	22	10 505	1.1	X
4213103	Plywood, veneer, millwork, & wood panel whsle .....	21	10 414	1.1	X
42133	Roofing, siding, & insulation material whsle .....	8	3 195	.3	X
421330	Roofing, siding, & insulation material whsle .....	8	3 195	.3	X
4213301	Roofing, siding, & insulation material whsle .....	8	3 195	.3	X
42139	Other construction materials whsle .....	20	9 668	1.0	X
421390	Other construction materials whsle .....	20	9 668	1.0	X
4213902	Other construction materials whsle .....	15	4 171	.4	X
4215	Metal & mineral (except petroleum) whsle .....	308	855 458	89.1	59.1
42151	Metal service centers & offices .....	307	855 365	89.1	59.3
421510	Metal service centers & offices .....	307	855 365	89.1	59.3
4215101	Ferrous metal service centers & sales offices .....	114	87 894	9.2	63.9
42151011	Ferrous metal service centers .....	8	8 586	.9	X
42151012	Ferrous metal sales offices .....	106	79 308	8.3	62.7
4215102	Nonferrous metal service centers & sales offices .....	193	767 471	80.0	56.6
42151021	Nonferrous metal service centers .....	11	30 939	3.2	79.3
42151022	Nonferrous metal sales offices .....	182	736 532	76.7	55.7
4216	Electrical goods whsle .....	6	9 087	.9	X

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1220</b>	<b>Aluminum shapes, forms, etc.—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	29	D	D	X
42171	Hardware whsle .....	19	17 809	1.9	X
421710	Hardware whsle .....	19	17 809	1.9	X
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	7	2 518	.3	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	7	2 518	.3	X
4218	Machinery, equipment, & supplies whsle .....	15	7 333	.8	X
42183	Industrial machinery & equipment whsle .....	8	2 001	.2	X
421830	Industrial machinery & equipment whsle .....	8	2 001	.2	X
4219	Miscellaneous durable goods whsle .....	6	D	D	X
422	Wholesale trade, nondurable goods .....	36	31 879	3.3	24.8
4226	Chemical & allied products whsle .....	30	30 421	3.2	32.8
42261	Plastics materials & basic forms & shapes whsle .....	23	27 225	2.8	38.1
422610	Plastics materials & basic forms & shapes whsle .....	23	27 225	2.8	38.1
42269	Other chemical & allied products whsle .....	7	3 196	.3	X
422690	Other chemical & allied products whsle .....	7	3 196	.3	X
4226902	Other chemical & allied products whsle .....	7	3 196	.3	X
4229	Miscellaneous nondurable goods whsle .....	6	D	D	X
42299	Other miscellaneous nondurable goods whsle .....	6	D	D	X
422990	Other miscellaneous nondurable goods whsle .....	6	D	D	X
<b>1230</b>	<b>Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious).....</b>	<b>118</b>	<b>600 375</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	115	597 051	99.4	X
4215	Metal & mineral (except petroleum) whsle .....	99	592 482	98.7	X
42151	Metal service centers & offices .....	98	592 319	98.7	X
421510	Metal service centers & offices .....	98	592 319	98.7	X
4215101	Ferrous metal service centers & sales offices .....	45	87 849	14.6	X
42151012	Ferrous metal sales offices .....	44	87 425	14.6	X
4215102	Nonferrous metal service centers & sales offices .....	53	504 470	84.0	X
42151021	Nonferrous metal service centers .....	8	37 887	6.3	X
42151022	Nonferrous metal sales offices .....	45	466 583	77.7	X
4218	Machinery, equipment, & supplies whsle .....	10	2 017	.3	X
42183	Industrial machinery & equipment whsle .....	9	2 009	.3	X
421830	Industrial machinery & equipment whsle .....	9	2 009	.3	X
<b>1300</b>	<b>Coal and coke .....</b>	<b>89</b>	<b>1 146 881</b>	<b>100.0</b>	<b>73.4</b>
421	Wholesale trade, durable goods .....	89	1 146 881	100.0	77.2
4215	Metal & mineral (except petroleum) whsle .....	89	1 146 881	100.0	75.2
42152	Coal & other mineral & ore whsle .....	89	1 146 881	100.0	75.8
421520	Coal & other mineral & ore whsle .....	89	1 146 881	100.0	75.8
4215201	Coal whsle .....	86	D	D	D
<b>1320</b>	<b>Minerals and ores (excluding coal, precious stones, and crude oil) .....</b>	<b>56</b>	<b>333 090</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	43	307 609	92.4	X
4215	Metal & mineral (except petroleum) whsle .....	39	306 693	92.1	X
42152	Coal & other mineral & ore whsle .....	38	301 169	90.4	X
421520	Coal & other mineral & ore whsle .....	38	301 169	90.4	X
4215202	Other mineral & ore whsle .....	37	D	D	X
422	Wholesale trade, nondurable goods .....	13	25 481	7.7	X
4226	Chemical & allied products whsle .....	10	20 026	6.0	X
42269	Other chemical & allied products whsle .....	9	8 866	2.7	X
422690	Other chemical & allied products whsle .....	9	8 866	2.7	X
4226902	Other chemical & allied products whsle .....	9	8 866	2.7	X
<b>1400</b>	<b>Electrical apparatus and equipment .....</b>	<b>4 110</b>	<b>22 195 726</b>	<b>100.0</b>	<b>60.0</b>
421	Wholesale trade, durable goods .....	4 054	22 141 683	99.8	63.6
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	27	52 537	.2	4.1
42112	Motor vehicle supplies & new parts whsle .....	26	52 513	.2	3.3
421120	Motor vehicle supplies & new parts whsle .....	26	52 513	.2	3.3
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	10	37 648	.2	6.3
4211202	Motor vehicle supplies & new parts—jobbers .....	16	14 865	.1	X
4212	Furniture & home furnishings whsle .....	12	36 016	.2	17.0
42122	Home furnishings whsle .....	9	35 066	.2	X
421220	Home furnishings whsle .....	9	35 066	.2	X
4212204	Other home furnishings whsle .....	7	27 931	.1	X
4213	Lumber & other construction materials whsle .....	22	7 895	Z	24.5
42131	Lumber, plywood, millwork, & wood panel whsle .....	11	4 777	Z	17.3
421310	Lumber, plywood, millwork, & wood panel whsle .....	11	4 777	Z	17.3
4213103	Plywood, veneer, millwork, & wood panel whsle .....	10	4 734	Z	18.1
42139	Other construction materials whsle .....	7	2 770	Z	59.9
421390	Other construction materials whsle .....	7	2 770	Z	59.9
4213902	Other construction materials whsle .....	6	2 045	Z	51.4

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1400</b>	<b>Electrical apparatus and equipment—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4214	Professional & commercial equipment & supplies whsle . . . . .	50	40 047	.2	17.4
42142	Office equipment whsle . . . . .	9	4 945	Z	X
421420	Office equipment whsle . . . . .	9	4 945	Z	X
42143	Computer & computer peripheral equipment & software whsle . . . . .	21	11 898	.1	14.8
421430	Computer & computer peripheral equipment & software whsle . . . . .	21	11 898	.1	14.8
4214301	Computer & peripheral equipment whsle . . . . .	21	11 898	.1	14.2
42143011	Computers & peripheral equipment for resale . . . . .	7	2 176	Z	X
42143012	Computers & peripheral equipment for end use . . . . .	14	9 722	Z	19.5
42144	Other commercial equipment whsle . . . . .	6	1 348	Z	80.9
421440	Other commercial equipment whsle . . . . .	6	1 348	Z	80.9
4214402	Store machines & equipment whsle . . . . .	6	1 348	Z	67.3
42149	Other professional equipment & supplies whsle . . . . .	10	14 706	.1	X
421490	Other professional equipment & supplies whsle . . . . .	10	14 706	.1	X
4214902	Other professional equipment & supplies whsle . . . . .	10	14 706	.1	X
4215	Metal & mineral (except petroleum) whsle . . . . .	20	47 245	.2	1.6
42151	Metal service centers & offices . . . . .	20	47 245	.2	1.6
421510	Metal service centers & offices . . . . .	20	47 245	.2	1.6
4215101	Ferrous metal service centers & sales offices . . . . .	13	4 811	Z	11.7
42151012	Ferrous metal sales offices . . . . .	13	4 811	Z	11.4
4215102	Nonferrous metal service centers & sales offices . . . . .	7	42 434	.2	X
42151022	Nonferrous metal sales offices . . . . .	7	42 434	.2	X
4216	Electrical goods whsle . . . . .	3 327	21 553 686	97.1	69.8
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	2 966	20 897 388	94.2	71.6
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	2 966	20 897 388	94.2	71.6
42162	Electrical appliance, television & radio set whsle . . . . .	47	83 001	.4	59.3
421620	Electrical appliance, television & radio set whsle . . . . .	47	83 001	.4	59.3
42169	Other electronic parts & equipment whsle . . . . .	314	573 297	2.6	72.5
421690	Other electronic parts & equipment whsle . . . . .	314	573 297	2.6	72.5
4216901	Communications equipment & supplies whsle . . . . .	48	52 383	.2	82.9
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	266	520 914	2.3	70.9
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	182	D	D	D
42171	Hardware whsle . . . . .	50	90 180	.4	32.2
421710	Hardware whsle . . . . .	50	90 180	.4	32.2
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	55	71 832	.3	23.7
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	55	71 832	.3	23.7
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	66	44 702	.2	3.0
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	66	44 702	.2	3.0
42174	Refrigeration equipment & supplies whsle . . . . .	11	D	D	X
421740	Refrigeration equipment & supplies whsle . . . . .	11	D	D	X
4218	Machinery, equipment, & supplies whsle . . . . .	244	128 455	.6	9.1
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	7	2 294	Z	X
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	7	2 294	Z	X
42183	Industrial machinery & equipment whsle . . . . .	167	79 675	.4	12.8
421830	Industrial machinery & equipment whsle . . . . .	167	79 675	.4	12.8
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	6	1 907	Z	X
4218303	General-purpose industrial machinery & equipment whsle . . . . .	94	51 663	.2	18.4
4218304	Metalworking machinery & equipment whsle . . . . .	12	5 517	Z	X
4218305	Materials handling equipment whsle . . . . .	20	9 987	Z	11.1
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	11	1 132	Z	X
4218307	Other industrial machinery & equipment whsle . . . . .	23	9 311	Z	4.2
42184	Industrial supplies whsle . . . . .	56	39 911	.2	X
421840	Industrial supplies whsle . . . . .	56	39 911	.2	X
4218401	General-line industrial supplies whsle . . . . .	29	16 672	.1	X
4218402	Mechanical power transmission supplies whsle . . . . .	13	12 842	.1	X
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	10	3 316	Z	X
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	10	3 316	Z	X
4218601	Aircraft & aeronautical equipment & supplies whsle . . . . .	7	2 652	Z	X
4219	Miscellaneous durable goods whsle . . . . .	170	D	D	D
42191	Sporting & recreational goods & supplies whsle . . . . .	14	17 130	.1	X
421910	Sporting & recreational goods & supplies whsle . . . . .	14	17 130	.1	X
42199	Other miscellaneous durable goods whsle . . . . .	150	44 502	.2	X
421990	Other miscellaneous durable goods whsle . . . . .	150	44 502	.2	X
4219903	General merchandise (durable goods) whsle . . . . .	128	D	D	X
4219906	Other durable goods whsle . . . . .	19	3 675	Z	X
422	Wholesale trade, nondurable goods . . . . .	56	54 043	.2	14.4
4226	Chemical & allied products whsle . . . . .	13	7 027	Z	18.6
42261	Plastics materials & basic forms & shapes whsle . . . . .	7	6 081	Z	22.1
422610	Plastics materials & basic forms & shapes whsle . . . . .	7	6 081	Z	22.1
42269	Other chemical & allied products whsle . . . . .	6	946	Z	X
422690	Other chemical & allied products whsle . . . . .	6	946	Z	X
4226902	Other chemical & allied products whsle . . . . .	6	946	Z	X
4229	Miscellaneous nondurable goods whsle . . . . .	29	D	D	D
42299	Other miscellaneous nondurable goods whsle . . . . .	24	D	D	D
422990	Other miscellaneous nondurable goods whsle . . . . .	24	D	D	D
4229902	General merchandise (nondurable goods) whsle . . . . .	21	48	Z	12.5

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1500</b>	<b>Electrical appliances, household</b>	<b>1 182</b>	<b>5 390 481</b>	<b>100.0</b>	<b>40.2</b>
421	Wholesale trade, durable goods	1 113	5 299 557	98.3	45.2
4212	Furniture & home furnishings whsle	75	111 675	2.1	17.0
42121	Furniture whsle	11	44 364	.8	41.9
421210	Furniture whsle	11	44 364	.8	41.9
4212101	Household & lawn furniture whsle	9	27 979	.5	50.3
42122	Home furnishings whsle	64	67 311	1.2	1.3
421220	Home furnishings whsle	64	67 311	1.2	1.3
4212201	Household china, glassware, & crockery whsle	25	20 604	.4	X
4212203	Floor coverings whsle	9	899	Z	X
4212204	Other home furnishings whsle	27	39 085	.7	2.2
4213	Lumber & other construction materials whsle	20	14 957	.3	X
42139	Other construction materials whsle	14	12 659	.2	X
421390	Other construction materials whsle	14	12 659	.2	X
4213902	Other construction materials whsle	14	12 659	.2	X
4214	Professional & commercial equipment & supplies whsle	47	147 896	2.7	25.7
42141	Photographic equipment & supplies whsle	7	17 601	.3	X
421410	Photographic equipment & supplies whsle	7	17 601	.3	X
42142	Office equipment whsle	12	11 113	.2	X
421420	Office equipment whsle	12	11 113	.2	X
42143	Computer & computer peripheral equipment & software whsle	26	117 813	2.2	24.4
421430	Computer & computer peripheral equipment & software whsle	26	117 813	2.2	24.4
4214301	Computer & peripheral equipment whsle	25	115 773	2.1	23.3
42143011	Computers & peripheral equipment for resale	22	111 690	2.1	X
4216	Electrical goods whsle	718	4 686 625	86.9	61.1
42161	Electrical apparatus & equip, wiring supp, & const material whsle	122	219 407	4.1	40.2
421610	Electrical apparatus & equip, wiring supp, & const material whsle	122	219 407	4.1	40.2
42162	Electrical appliance, television & radio set whsle	527	4 360 931	80.9	57.3
421620	Electrical appliance, television & radio set whsle	527	4 360 931	80.9	57.3
42169	Other electronic parts & equipment whsle	69	106 287	2.0	73.9
421690	Other electronic parts & equipment whsle	69	106 287	2.0	73.9
4216901	Communications equipment & supplies whsle	42	86 939	1.6	84.2
4216902	Electronic parts (excluding communications equipment) whsle	27	19 348	.4	57.9
4217	Hardware, & plumbing & heating equipment & supplies whsle	37	D	D	D
42171	Hardware whsle	15	40 727	.8	1.6
421710	Hardware whsle	15	40 727	.8	1.6
42172	Plumbing & heating equipment & supplies (hydronics) whsle	14	19 542	.4	.3
421720	Plumbing & heating equipment & supplies (hydronics) whsle	14	19 542	.4	.3
42173	Warm air heating & air-conditioning equipment & supplies whsle	8	5 202	.1	X
421730	Warm air heating & air-conditioning equipment & supplies whsle	8	5 202	.1	X
4218	Machinery, equipment, & supplies whsle	7	4 815	.1	X
4219	Miscellaneous durable goods whsle	203	D	D	D
42191	Sporting & recreational goods & supplies whsle	10	105 914	2.0	28.3
421910	Sporting & recreational goods & supplies whsle	10	105 914	2.0	28.3
42199	Other miscellaneous durable goods whsle	184	118 119	2.2	X
421990	Other miscellaneous durable goods whsle	184	118 119	2.2	X
4219903	General merchandise (durable goods) whsle	167	D	D	X
4219906	Other durable goods whsle	13	6 067	.1	X
422	Wholesale trade, nondurable goods	69	90 924	1.7	6.6
4221	Paper & paper product whsle	8	12 352	.2	X
42212	Stationery & office supplies whsle	6	12 180	.2	X
422120	Stationery & office supplies whsle	6	12 180	.2	X
4222	Drugs, & druggists' sundries whsle	13	42 774	.8	8.1
42221	Drugs, & druggists' sundries whsle	13	42 774	.8	8.1
422210	Drugs, & druggists' sundries whsle	13	42 774	.8	8.1
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	13	42 774	.8	8.1
4229	Miscellaneous nondurable goods whsle	36	D	D	X
42299	Other miscellaneous nondurable goods whsle	35	D	D	X
422990	Other miscellaneous nondurable goods whsle	35	D	D	X
4229902	General merchandise (nondurable goods) whsle	32	24 148	.4	X
<b>1600</b>	<b>Electronic parts and equipment, except communication</b>	<b>3 627</b>	<b>34 651 346</b>	<b>100.0</b>	<b>63.0</b>
421	Wholesale trade, durable goods	3 545	34 600 770	99.9	66.6
4211	Motor vehicle & motor vehicle parts & supplies whsle	31	57 931	.2	5.2
42112	Motor vehicle supplies & new parts whsle	31	57 931	.2	4.2
421120	Motor vehicle supplies & new parts whsle	31	57 931	.2	4.2
4211201	Motor vehicle supplies & new parts—warehouse distributors	8	7 153	Z	X
4211202	Motor vehicle supplies & new parts—jobbers	23	50 778	.1	5.3
4212	Furniture & home furnishings whsle	8	3 708	Z	29.3
4213	Lumber & other construction materials whsle	8	2 643	Z	X
4214	Professional & commercial equipment & supplies whsle	59	345 615	1.0	17.1
42142	Office equipment whsle	12	5 026	Z	X
421420	Office equipment whsle	12	5 026	Z	X
42143	Computer & computer peripheral equipment & software whsle	30	318 294	.9	16.4
421430	Computer & computer peripheral equipment & software whsle	30	318 294	.9	16.4
4214301	Computer & peripheral equipment whsle	24	310 924	.9	15.3
42143011	Computers & peripheral equipment for resale	8	271 356	.8	X
42143012	Computers & peripheral equipment for end use	16	39 568	.1	11.1
4214302	Computer software (packaged) whsle	6	7 370	Z	X
42149	Other professional equipment & supplies whsle	17	22 295	.1	X
421490	Other professional equipment & supplies whsle	17	22 295	.1	X
4214902	Other professional equipment & supplies whsle	17	22 295	.1	X

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1600</b>	<b>Electronic parts and equipment, except communication—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4215	Metal & mineral (except petroleum) whsle . . . . .	36	26 394	.1	11.1
42151	Metal service centers & offices . . . . .	35	26 280	.1	11.1
421510	Metal service centers & offices . . . . .	35	26 280	.1	11.1
4215101	Ferrous metal service centers & sales offices . . . . .	28	19 052	.1	15.2
42151012	Ferrous metal sales offices . . . . .	28	19 052	.1	14.8
4215102	Nonferrous metal service centers & sales offices . . . . .	7	7 228	Z	X
42151022	Nonferrous metal sales offices . . . . .	6	2 564	Z	X
4216	Electrical goods whsle . . . . .	2 940	33 856 042	97.7	70.1
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	243	370 124	1.1	67.6
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	243	370 124	1.1	67.6
42162	Electrical appliance, television & radio set whsle . . . . .	35	78 872	.2	55.9
421620	Electrical appliance, television & radio set whsle . . . . .	35	78 872	.2	55.9
42169	Other electronic parts & equipment whsle . . . . .	2 662	33 407 046	96.4	69.9
421690	Other electronic parts & equipment whsle . . . . .	2 662	33 407 046	96.4	69.9
4216901	Communications equipment & supplies whsle . . . . .	77	149 482	.4	82.9
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	2 585	33 257 564	96.0	69.2
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	78	D	D	D
42171	Hardware whsle . . . . .	27	44 897	.1	2.5
421710	Hardware whsle . . . . .	27	44 897	.1	2.5
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	17	22 351	.1	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	17	22 351	.1	X
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	28	14 448	Z	4.7
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	28	14 448	Z	4.7
42174	Refrigeration equipment & supplies whsle . . . . .	6	D	D	X
421740	Refrigeration equipment & supplies whsle . . . . .	6	D	D	X
4218	Machinery, equipment, & supplies whsle . . . . .	224	147 273	.4	4.6
42182	Farm & garden machinery & equipment whsle . . . . .	6	15 565	Z	X
421820	Farm & garden machinery & equipment whsle . . . . .	6	15 565	Z	X
4218203	Lawn & garden machinery & equipment whsle . . . . .	6	15 565	Z	X
42183	Industrial machinery & equipment whsle . . . . .	149	76 137	.2	7.0
421830	Industrial machinery & equipment whsle . . . . .	149	76 137	.2	7.0
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	14	13 948	Z	X
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	11	11 023	Z	X
4218303	General-purpose industrial machinery & equipment whsle . . . . .	70	28 183	.1	10.0
4218304	Metalworking machinery & equipment whsle . . . . .	11	6 255	Z	X
4218305	Materials handling equipment whsle . . . . .	11	2 161	Z	22.9
4218307	Other industrial machinery & equipment whsle . . . . .	37	22 522	.1	.2
42184	Industrial supplies whsle . . . . .	40	38 426	.1	4.1
421840	Industrial supplies whsle . . . . .	40	38 426	.1	4.1
4218401	General-line industrial supplies whsle . . . . .	7	16 426	Z	X
4218402	Mechanical power transmission supplies whsle . . . . .	11	9 219	Z	13.6
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	14	11 573	Z	X
4218406	Other industrial supplies whsle . . . . .	6	1 135	Z	X
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	26	14 672	Z	X
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	26	14 672	Z	X
4218601	Aircraft & aeronautical equipment & supplies whsle . . . . .	23	14 182	Z	X
4219	Miscellaneous durable goods whsle . . . . .	161	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	155	70 360	.2	13.4
421990	Other miscellaneous durable goods whsle . . . . .	155	70 360	.2	13.4
4219903	General merchandise (durable goods) whsle . . . . .	152	D	D	D
422	Wholesale trade, nondurable goods . . . . .	82	50 576	.1	20.4
4222	Drugs, & druggists' sundries whsle . . . . .	6	17 789	.1	70.0
42221	Drugs, & druggists' sundries whsle . . . . .	6	17 789	.1	70.0
422210	Drugs, & druggists' sundries whsle . . . . .	6	17 789	.1	70.0
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	6	17 789	.1	70.0
4226	Chemical & allied products whsle . . . . .	32	26 097	.1	X
42261	Plastics materials & basic forms & shapes whsle . . . . .	18	15 100	Z	X
422610	Plastics materials & basic forms & shapes whsle . . . . .	18	15 100	Z	X
42269	Other chemical & allied products whsle . . . . .	14	10 997	Z	X
422690	Other chemical & allied products whsle . . . . .	14	10 997	Z	X
4226902	Other chemical & allied products whsle . . . . .	14	10 997	Z	X
4229	Miscellaneous nondurable goods whsle . . . . .	38	D	D	D
42299	Other miscellaneous nondurable goods whsle . . . . .	36	D	D	D
422990	Other miscellaneous nondurable goods whsle . . . . .	36	D	D	D
4229902	General merchandise (nondurable goods) whsle . . . . .	36	1 222	Z	.2
<b>1650</b>	<b>Communication equipment and supplies . . . . .</b>	<b>1 081</b>	<b>3 865 749</b>	<b>100.0</b>	<b>64.6</b>
421	Wholesale trade, durable goods . . . . .	1 062	3 853 871	99.7	67.9
4214	Professional & commercial equipment & supplies whsle . . . . .	77	140 931	3.6	35.1
42142	Office equipment whsle . . . . .	19	16 773	.4	17.1
421420	Office equipment whsle . . . . .	19	16 773	.4	17.1
42143	Computer & computer peripheral equipment & software whsle . . . . .	55	122 924	3.2	33.9
421430	Computer & computer peripheral equipment & software whsle . . . . .	55	122 924	3.2	33.9
4214301	Computer & peripheral equipment whsle . . . . .	54	122 875	3.2	33.0
42143011	Computers & peripheral equipment for resale . . . . .	27	92 577	2.4	X
42143012	Computers & peripheral equipment for end use . . . . .	27	30 298	.8	12.3

See footnotes at end of table.



**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1650</b>	<b>Communication equipment and supplies—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4216	Electrical goods whsle . . . . .	915	3 619 512	93.6	70.8
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	97	184 154	4.8	75.5
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	97	184 154	4.8	75.5
42162	Electrical appliance, television & radio set whsle . . . . .	87	262 107	6.8	59.6
421620	Electrical appliance, television & radio set whsle . . . . .	87	262 107	6.8	59.6
42169	Other electronic parts & equipment whsle . . . . .	731	3 173 251	82.1	71.2
421690	Other electronic parts & equipment whsle . . . . .	731	3 173 251	82.1	71.2
4216901	Communications equipment & supplies whsle . . . . .	574	2 960 745	76.6	78.7
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	157	212 506	5.5	65.0
4218	Machinery, equipment, & supplies whsle . . . . .	42	14 979	.4	5.9
42183	Industrial machinery & equipment whsle . . . . .	36	10 685	.3	5.0
421830	Industrial machinery & equipment whsle . . . . .	36	10 685	.3	5.0
4218303	General-purpose industrial machinery & equipment whsle . . . . .	19	8 467	.2	.2
4218305	Materials handling equipment whsle . . . . .	6	1 799	Z	X
4218307	Other industrial machinery & equipment whsle . . . . .	8	240	Z	X
4219	Miscellaneous durable goods whsle . . . . .	15	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	14	10 008	.3	40.9
421990	Other miscellaneous durable goods whsle . . . . .	14	10 008	.3	40.9
4219903	General merchandise (durable goods) whsle . . . . .	14	D	D	D
422	Wholesale trade, nondurable goods . . . . .	19	11 878	.3	71.7
4222	Drugs, & druggists' sundries whsle . . . . .	6	10 463	.3	70.0
42221	Drugs, & druggists' sundries whsle . . . . .	6	10 463	.3	70.0
422210	Drugs, & druggists' sundries whsle . . . . .	6	10 463	.3	70.0
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	6	10 463	.3	70.0
4229	Miscellaneous nondurable goods whsle . . . . .	13	D	D	D
42299	Other miscellaneous nondurable goods whsle . . . . .	13	D	D	D
422990	Other miscellaneous nondurable goods whsle . . . . .	13	D	D	D
4229902	General merchandise (nondurable goods) whsle . . . . .	8	5	Z	26.3
<b>1700</b>	<b>Hardware . . . . .</b>	<b>2 395</b>	<b>7 875 260</b>	<b>100.0</b>	<b>29.8</b>
421	Wholesale trade, durable goods . . . . .	2 174	7 603 916	96.6	36.2
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	44	109 958	1.4	12.5
42112	Motor vehicle supplies & new parts whsle . . . . .	44	109 958	1.4	10.1
421120	Motor vehicle supplies & new parts whsle . . . . .	44	109 958	1.4	10.1
4211201	Motor vehicle supplies & new parts—warehouse distributors . . . . .	12	22 035	.3	X
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	32	87 923	1.1	12.5
4212	Furniture & home furnishings whsle . . . . .	90	130 474	1.7	7.6
42121	Furniture whsle . . . . .	13	12 354	.2	23.2
421210	Furniture whsle . . . . .	13	12 354	.2	23.2
4212101	Household & lawn furniture whsle . . . . .	13	12 354	.2	22.4
42122	Home furnishings whsle . . . . .	77	118 120	1.5	4.9
421220	Home furnishings whsle . . . . .	77	118 120	1.5	4.9
4212201	Household china, glassware, & crockery whsle . . . . .	26	65 004	.8	X
4212204	Other home furnishings whsle . . . . .	44	52 034	.7	.5
4213	Lumber & other construction materials whsle . . . . .	90	90 066	1.1	19.1
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	62	54 329	.7	8.6
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	62	54 329	.7	8.6
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	60	54 120	.7	8.8
42133	Roofing, siding, & insulation material whsle . . . . .	11	17 580	.2	20.1
421330	Roofing, siding, & insulation material whsle . . . . .	11	17 580	.2	20.1
4213301	Roofing, siding, & insulation material whsle . . . . .	11	17 580	.2	20.1
42139	Other construction materials whsle . . . . .	16	15 870	.2	49.9
421390	Other construction materials whsle . . . . .	16	15 870	.2	49.9
4213902	Other construction materials whsle . . . . .	13	15 221	.2	50.7
4214	Professional & commercial equipment & supplies whsle . . . . .	31	55 647	.7	X
42143	Computer & computer peripheral equipment & software whsle . . . . .	18	38 911	.5	X
421430	Computer & computer peripheral equipment & software whsle . . . . .	18	38 911	.5	X
4214301	Computer & peripheral equipment whsle . . . . .	18	38 911	.5	X
42143011	Computers & peripheral equipment for resale . . . . .	9	32 735	.4	X
42143012	Computers & peripheral equipment for end use . . . . .	9	6 176	.1	X
4215	Metal & mineral (except petroleum) whsle . . . . .	88	106 138	1.3	22.3
42151	Metal service centers & offices . . . . .	88	106 138	1.3	22.3
421510	Metal service centers & offices . . . . .	88	106 138	1.3	22.3
4215101	Ferrous metal service centers & sales offices . . . . .	63	72 019	.9	22.1
42151011	Ferrous metal service centers . . . . .	8	10 694	.1	X
42151012	Ferrous metal sales offices . . . . .	55	61 325	.8	23.9
4215102	Nonferrous metal service centers & sales offices . . . . .	25	34 119	.4	23.2
42151022	Nonferrous metal sales offices . . . . .	25	34 119	.4	23.0
4216	Electrical goods whsle . . . . .	174	262 763	3.3	12.3
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	52	50 050	.6	7.3
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	52	50 050	.6	7.3
42162	Electrical appliance, television & radio set whsle . . . . .	51	136 272	1.7	24.1
421620	Electrical appliance, television & radio set whsle . . . . .	51	136 272	1.7	24.1
42169	Other electronic parts & equipment whsle . . . . .	71	76 441	1.0	.9
421690	Other electronic parts & equipment whsle . . . . .	71	76 441	1.0	.9
4216901	Communications equipment & supplies whsle . . . . .	22	37 631	.5	X
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	49	38 810	.5	2.2

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1700</b>	<b>Hardware—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	1 230	D	D	D
42171	Hardware whsle . . . . .	1 048	6 320 078	80.3	49.0
421710	Hardware whsle . . . . .	1 048	6 320 078	80.3	49.0
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	130	200 360	2.5	64.7
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	130	200 360	2.5	64.7
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	39	25 955	.3	73.6
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	39	25 955	.3	73.6
42174	Refrigeration equipment & supplies whsle . . . . .	13	D	D	D
421740	Refrigeration equipment & supplies whsle . . . . .	13	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	177	153 460	1.9	25.2
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	7	18 842	.2	16.3
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	7	18 842	.2	16.3
42182	Farm & garden machinery & equipment whsle . . . . .	22	52 631	.7	33.0
421820	Farm & garden machinery & equipment whsle . . . . .	22	52 631	.7	33.0
4218203	Lawn & garden machinery & equipment whsle . . . . .	19	44 625	.6	42.4
42183	Industrial machinery & equipment whsle . . . . .	72	36 222	.5	24.0
421830	Industrial machinery & equipment whsle . . . . .	72	36 222	.5	24.0
4218303	General-purpose industrial machinery & equipment whsle . . . . .	29	14 418	.2	19.2
4218304	Metalworking machinery & equipment whsle . . . . .	15	9 629	.1	X
4218305	Materials handling equipment whsle . . . . .	8	6 003	.1	16.8
4218307	Other industrial machinery & equipment whsle . . . . .	17	5 888	.1	X
42184	Industrial supplies whsle . . . . .	62	33 173	.4	14.9
421840	Industrial supplies whsle . . . . .	62	33 173	.4	14.9
4218401	General-line industrial supplies whsle . . . . .	35	13 962	.2	X
4218404	Industrial containers & supplies whsle . . . . .	9	8 733	.1	13.3
4218406	Other industrial supplies whsle . . . . .	13	7 252	.1	36.1
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	10	10 975	.1	X
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	10	10 975	.1	X
4218601	Aircraft & aeronautical equipment & supplies whsle . . . . .	7	8 992	.1	X
4219	Miscellaneous durable goods whsle . . . . .	250	D	D	D
42191	Sporting & recreational goods & supplies whsle . . . . .	14	28 274	.4	2.0
421910	Sporting & recreational goods & supplies whsle . . . . .	14	28 274	.4	2.0
42192	Toy & hobby goods & supplies whsle . . . . .	9	D	D	X
421920	Toy & hobby goods & supplies whsle . . . . .	9	D	D	X
42199	Other miscellaneous durable goods whsle . . . . .	223	103 636	1.3	11.8
421990	Other miscellaneous durable goods whsle . . . . .	223	103 636	1.3	11.8
4219903	General merchandise (durable goods) whsle . . . . .	204	D	D	D
4219906	Other durable goods whsle . . . . .	12	3 173	Z	X
422	Wholesale trade, nondurable goods . . . . .	221	271 344	3.4	5.5
4221	Paper & paper product whsle . . . . .	9	7 706	.1	X
42213	Industrial & personal service paper whsle . . . . .	6	3 306	Z	X
422130	Industrial & personal service paper whsle . . . . .	6	3 306	Z	X
4222	Drugs, & druggists' sundries whsle . . . . .	7	23 414	.3	X
42221	Drugs, & druggists' sundries whsle . . . . .	7	23 414	.3	X
422210	Drugs, & druggists' sundries whsle . . . . .	7	23 414	.3	X
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	7	23 414	.3	X
4224	Grocery & related products whsle . . . . .	21	42 884	.5	X
42241	General-line grocery whsle . . . . .	12	10 748	.1	X
422410	General-line grocery whsle . . . . .	12	10 748	.1	X
4224103	Other general-line grocery whsle . . . . .	12	10 748	.1	X
42249	Other grocery & related products whsle . . . . .	7	D	D	X
422490	Other grocery & related products whsle . . . . .	7	D	D	X
4226	Chemical & allied products whsle . . . . .	37	53 268	.7	7.2
42261	Plastics materials & basic forms & shapes whsle . . . . .	22	47 530	.6	5.0
422610	Plastics materials & basic forms & shapes whsle . . . . .	22	47 530	.6	5.0
42269	Other chemical & allied products whsle . . . . .	15	5 738	.1	21.6
422690	Other chemical & allied products whsle . . . . .	15	5 738	.1	21.6
4226902	Other chemical & allied products whsle . . . . .	15	5 738	.1	21.6
4229	Miscellaneous nondurable goods whsle . . . . .	138	D	D	D
42291	Farm supplies whsle . . . . .	13	22 826	.3	X
422910	Farm supplies whsle . . . . .	13	22 826	.3	X
4229102	Farm supplies—whsle distributors . . . . .	13	22 826	.3	X
42293	Flower, nursery stock, & florists' supplies whsle . . . . .	7	2 042	Z	X
422930	Flower, nursery stock, & florists' supplies whsle . . . . .	7	2 042	Z	X
42295	Paint, varnish, & supplies whsle . . . . .	25	67 955	.9	29.6
422950	Paint, varnish, & supplies whsle . . . . .	25	67 955	.9	29.6
4229501	Paint, varnish, & supplies whsle . . . . .	25	67 955	.9	29.6
42299	Other miscellaneous nondurable goods whsle . . . . .	89	D	D	D
422990	Other miscellaneous nondurable goods whsle . . . . .	89	D	D	D
4229902	General merchandise (nondurable goods) whsle . . . . .	85	39 656	.5	19.2

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1800</b>	<b>Plumbing and heating equipment and supplies (hydronics) .....</b>	<b>1 769</b>	<b>7 514 982</b>	<b>100.0</b>	<b>61.6</b>
421	Wholesale trade, durable goods .....	1 715	7 432 374	98.9	64.7
4212	Furniture & home furnishings whsle .....	7	35 472	.5	X
4213	Lumber & other construction materials whsle .....	14	20 346	.3	20.5
42131	Lumber, plywood, millwork, & wood panel whsle .....	7	5 250	.1	17.0
421310	Lumber, plywood, millwork, & wood panel whsle .....	7	5 250	.1	17.0
4213103	Plywood, veneer, millwork, & wood panel whsle .....	6	5 207	.1	17.6
4214	Professional & commercial equipment & supplies whsle .....	7	3 601	Z	X
42144	Other commercial equipment whsle .....	7	3 601	Z	X
421440	Other commercial equipment whsle .....	7	3 601	Z	X
4215	Metal & mineral (except petroleum) whsle .....	23	16 558	.2	23.7
42151	Metal service centers & offices .....	23	16 558	.2	23.7
421510	Metal service centers & offices .....	23	16 558	.2	23.7
4215101	Ferrous metal service centers & sales offices .....	20	13 263	.2	20.7
42151012	Ferrous metal sales offices .....	16	10 664	.1	14.0
4216	Electrical goods whsle .....	64	94 606	1.3	35.8
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	30	47 226	.6	37.7
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	30	47 226	.6	37.7
42162	Electrical appliance, television & radio set whsle .....	18	29 270	.4	38.5
421620	Electrical appliance, television & radio set whsle .....	18	29 270	.4	38.5
42169	Other electronic parts & equipment whsle .....	16	18 110	.2	20.3
421690	Other electronic parts & equipment whsle .....	16	18 110	.2	20.3
4216902	Electronic parts (excluding communications equipment) whsle .....	15	17 952	.2	24.4
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	1 413	D	D	D
42171	Hardware whsle .....	84	121 704	1.6	57.4
421710	Hardware whsle .....	84	121 704	1.6	57.4
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	1 152	6 932 623	92.3	76.7
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	1 152	6 932 623	92.3	76.7
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	150	111 682	1.5	74.6
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	150	111 682	1.5	74.6
42174	Refrigeration equipment & supplies whsle .....	27	D	D	D
421740	Refrigeration equipment & supplies whsle .....	27	D	D	D
4218	Machinery, equipment, & supplies whsle .....	113	56 599	.8	21.5
42181	Construction & mining (except petroleum) machinery & equip whsle .....	6	3 319	Z	18.4
421810	Construction & mining (except petroleum) machinery & equip whsle .....	6	3 319	Z	18.4
42182	Farm & garden machinery & equipment whsle .....	8	6 473	.1	X
421820	Farm & garden machinery & equipment whsle .....	8	6 473	.1	X
42183	Industrial machinery & equipment whsle .....	74	26 492	.4	3.4
421830	Industrial machinery & equipment whsle .....	74	26 492	.4	3.4
4218303	General-purpose industrial machinery & equipment whsle .....	33	13 168	.2	4.7
4218305	Materials handling equipment whsle .....	11	8 997	.1	2.5
4218307	Other industrial machinery & equipment whsle .....	20	2 083	Z	X
42184	Industrial supplies whsle .....	17	13 395	.2	X
421840	Industrial supplies whsle .....	17	13 395	.2	X
4218405	Industrial valves & fittings (except fluid-power) whsle .....	14	10 823	.1	X
42185	Service establishment equipment & supplies whsle .....	8	6 920	.1	X
421850	Service establishment equipment & supplies whsle .....	8	6 920	.1	X
4218504	Other service establishment equipment & supplies whsle .....	7	D	D	X
4219	Miscellaneous durable goods whsle .....	69	D	D	D
42191	Sporting & recreational goods & supplies whsle .....	10	5 232	.1	7.2
421910	Sporting & recreational goods & supplies whsle .....	10	5 232	.1	7.2
42199	Other miscellaneous durable goods whsle .....	54	13 747	.2	38.8
421990	Other miscellaneous durable goods whsle .....	54	13 747	.2	38.8
4219903	General merchandise (durable goods) whsle .....	54	D	D	D
422	Wholesale trade, nondurable goods .....	54	82 608	1.1	61.7
4226	Chemical & allied products whsle .....	19	16 517	.2	33.5
42261	Plastics materials & basic forms & shapes whsle .....	9	11 189	.1	X
422610	Plastics materials & basic forms & shapes whsle .....	9	11 189	.1	X
42269	Other chemical & allied products whsle .....	10	5 328	.1	X
422690	Other chemical & allied products whsle .....	10	5 328	.1	X
4226902	Other chemical & allied products whsle .....	10	5 328	.1	X
4229	Miscellaneous nondurable goods whsle .....	31	D	D	D
42295	Paint, varnish, & supplies whsle .....	7	29 546	.4	X
422950	Paint, varnish, & supplies whsle .....	7	29 546	.4	X
4229501	Paint, varnish, & supplies whsle .....	7	29 546	.4	X
42299	Other miscellaneous nondurable goods whsle .....	19	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	19	D	D	D
4229902	General merchandise (nondurable goods) whsle .....	19	26 430	.4	26.3

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>1900</b>	<b>Warm air heating and air-conditioning equipment and supplies</b> .....	<b>952</b>	<b>2 367 328</b>	<b>100.0</b>	<b>56.9</b>
421	Wholesale trade, durable goods .....	937	2 361 768	99.8	59.7
4213	Lumber & other construction materials whsle .....	9	2 316	.1	X
4216	Electrical goods whsle .....	92	123 322	5.2	12.7
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	65	93 690	4.0	18.5
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	65	93 690	4.0	18.5
42162	Electrical appliance, television & radio set whsle .....	15	19 032	.8	X
421620	Electrical appliance, television & radio set whsle .....	15	19 032	.8	X
42169	Other electronic parts & equipment whsle .....	12	10 600	.4	4.1
421690	Other electronic parts & equipment whsle .....	12	10 600	.4	4.1
4216902	Electronic parts (excluding communications equipment) whsle .....	12	10 600	.4	4.1
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	737	D	D	D
42171	Hardware whsle .....	29	58 336	2.5	70.2
421710	Hardware whsle .....	29	58 336	2.5	70.2
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	114	161 298	6.8	67.7
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	114	161 298	6.8	67.7
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	559	1 922 726	81.2	75.8
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	559	1 922 726	81.2	75.8
42174	Refrigeration equipment & supplies whsle .....	35	D	D	D
421740	Refrigeration equipment & supplies whsle .....	35	D	D	D
4218	Machinery, equipment, & supplies whsle .....	30	17 580	.7	43.6
42183	Industrial machinery & equipment whsle .....	23	15 165	.6	45.8
421830	Industrial machinery & equipment whsle .....	23	15 165	.6	45.8
4218303	General-purpose industrial machinery & equipment whsle .....	17	10 155	.4	48.3
4219	Miscellaneous durable goods whsle .....	57	D	D	D
42199	Other miscellaneous durable goods whsle .....	57	24 527	1.0	38.0
421990	Other miscellaneous durable goods whsle .....	57	24 527	1.0	38.0
4219903	General merchandise (durable goods) whsle .....	55	D	D	D
422	Wholesale trade, nondurable goods .....	15	5 560	.2	72.8
4226	Chemical & allied products whsle .....	6	2 873	.1	X
42269	Other chemical & allied products whsle .....	6	2 873	.1	X
422690	Other chemical & allied products whsle .....	6	2 873	.1	X
4226902	Other chemical & allied products whsle .....	6	2 873	.1	X
<b>2000</b>	<b>Refrigeration equipment and supplies</b> .....	<b>334</b>	<b>623 188</b>	<b>100.0</b>	<b>48.7</b>
421	Wholesale trade, durable goods .....	331	623 020	100.0	51.2
4214	Professional & commercial equipment & supplies whsle .....	53	51 622	8.3	4.7
42144	Other commercial equipment whsle .....	49	49 244	7.9	4.6
421440	Other commercial equipment whsle .....	49	49 244	7.9	4.6
4214401	Restaurant & hotel equipment & supplies whsle .....	43	40 030	6.4	X
4214402	Store machines & equipment whsle .....	6	9 214	1.5	X
4216	Electrical goods whsle .....	20	41 570	6.7	38.9
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	14	38 221	6.1	45.6
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	14	38 221	6.1	45.6
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	238	D	D	D
42171	Hardware whsle .....	9	8 151	1.3	74.7
421710	Hardware whsle .....	9	8 151	1.3	74.7
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	26	13 222	2.1	59.2
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	26	13 222	2.1	59.2
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	68	55 992	9.0	79.1
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	68	55 992	9.0	79.1
42174	Refrigeration equipment & supplies whsle .....	135	D	D	D
421740	Refrigeration equipment & supplies whsle .....	135	D	D	D
4218	Machinery, equipment, & supplies whsle .....	10	7 145	1.1	38.5
42183	Industrial machinery & equipment whsle .....	7	2 878	.5	42.0
421830	Industrial machinery & equipment whsle .....	7	2 878	.5	42.0
4218303	General-purpose industrial machinery & equipment whsle .....	6	2 031	.3	9.4
4219	Miscellaneous durable goods whsle .....	8	D	D	D
42199	Other miscellaneous durable goods whsle .....	8	8 492	1.4	40.9
421990	Other miscellaneous durable goods whsle .....	8	8 492	1.4	40.9
4219903	General merchandise (durable goods) whsle .....	8	D	D	D
<b>2100</b>	<b>Construction and mining machinery and equipment (including parts and attachments)</b> .....	<b>443</b>	<b>1 199 250</b>	<b>100.0</b>	<b>14.3</b>
421	Wholesale trade, durable goods .....	440	1 196 435	99.8	15.2
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	16	46 619	3.9	X
42112	Motor vehicle supplies & new parts whsle .....	13	25 794	2.2	X
421120	Motor vehicle supplies & new parts whsle .....	13	25 794	2.2	X
4211202	Motor vehicle supplies & new parts—jobbers .....	11	24 938	2.1	X
4216	Electrical goods whsle .....	7	6 010	.5	2.3
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	6	2 815	.2	3.1
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	6	2 815	.2	3.1
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	21	D	D	X
42171	Hardware whsle .....	18	9 920	.8	X
421710	Hardware whsle .....	18	9 920	.8	X

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2100</b>	<b>Construction and mining machinery and equipment (including parts and attachments)—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4218	Machinery, equipment, & supplies whsle . . . . .	388	1 127 704	94.0	32.0
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	277	1 033 158	86.2	33.9
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	277	1 033 158	86.2	33.9
42182	Farm & garden machinery & equipment whsle . . . . .	10	14 408	1.2	X
421820	Farm & garden machinery & equipment whsle . . . . .	10	14 408	1.2	X
4218202	Farm machinery & equipment—whsle distributors . . . . .	7	D	D	X
42183	Industrial machinery & equipment whsle . . . . .	57	39 859	3.3	15.3
421830	Industrial machinery & equipment whsle . . . . .	57	39 859	3.3	15.3
4218303	General-purpose industrial machinery & equipment whsle . . . . .	27	21 543	1.8	.9
4218305	Materials handling equipment whsle . . . . .	7	6 191	.5	62.3
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	6	117	Z	X
4218307	Other industrial machinery & equipment whsle . . . . .	12	8 423	.7	26.8
42184	Industrial supplies whsle . . . . .	42	40 254	3.4	.8
421840	Industrial supplies whsle . . . . .	42	40 254	3.4	.8
4218401	General-line industrial supplies whsle . . . . .	24	20 866	1.7	X
4218402	Mechanical power transmission supplies whsle . . . . .	9	11 692	1.0	X
4218406	Other industrial supplies whsle . . . . .	6	1 480	.1	5.4
<b>2200</b>	<b>Farm machinery, equipment, and parts . . . . .</b>	<b>355</b>	<b>784 106</b>	<b>100.0</b>	<b>16.7</b>
421	Wholesale trade, durable goods . . . . .	348	778 345	99.3	17.3
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	14	28 034	3.6	X
42112	Motor vehicle supplies & new parts whsle . . . . .	10	5 959	.8	X
421120	Motor vehicle supplies & new parts whsle . . . . .	10	5 959	.8	X
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	8	4 730	.6	X
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	8	D	D	X
42171	Hardware whsle . . . . .	8	7 102	.9	X
421710	Hardware whsle . . . . .	8	7 102	.9	X
4218	Machinery, equipment, & supplies whsle . . . . .	320	740 104	94.4	40.1
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	13	55 951	7.1	4.2
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	13	55 951	7.1	4.2
42182	Farm & garden machinery & equipment whsle . . . . .	270	661 449	84.4	52.0
421820	Farm & garden machinery & equipment whsle . . . . .	270	661 449	84.4	52.0
4218201	Farm machinery & equipment—farm dealers . . . . .	100	D	D	D
4218202	Farm machinery & equipment—whsle distributors . . . . .	161	D	D	D
4218203	Lawn & garden machinery & equipment whsle . . . . .	9	11 116	1.4	58.2
42183	Industrial machinery & equipment whsle . . . . .	30	21 642	2.8	3.6
421830	Industrial machinery & equipment whsle . . . . .	30	21 642	2.8	3.6
4218303	General-purpose industrial machinery & equipment whsle . . . . .	17	16 242	2.1	5.5
4218307	Other industrial machinery & equipment whsle . . . . .	8	139	Z	X
42184	Industrial supplies whsle . . . . .	7	1 062	.1	X
421840	Industrial supplies whsle . . . . .	7	1 062	.1	X
422	Wholesale trade, nondurable goods . . . . .	7	5 761	.7	X
<b>2220</b>	<b>Garden machinery, equipment, and parts . . . . .</b>	<b>331</b>	<b>678 506</b>	<b>100.0</b>	<b>14.8</b>
421	Wholesale trade, durable goods . . . . .	269	656 948	96.8	14.2
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	10	16 132	2.4	X
42112	Motor vehicle supplies & new parts whsle . . . . .	10	16 132	2.4	X
421120	Motor vehicle supplies & new parts whsle . . . . .	10	16 132	2.4	X
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	9	15 978	2.4	X
4216	Electrical goods whsle . . . . .	8	7 353	1.1	X
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	36	D	D	D
42171	Hardware whsle . . . . .	27	75 373	11.1	2.1
421710	Hardware whsle . . . . .	27	75 373	11.1	2.1
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	9	15 934	2.3	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	9	15 934	2.3	X
4218	Machinery, equipment, & supplies whsle . . . . .	127	503 379	74.2	28.4
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	7	13 089	1.9	7.1
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	7	13 089	1.9	7.1
42182	Farm & garden machinery & equipment whsle . . . . .	105	484 952	71.5	27.9
421820	Farm & garden machinery & equipment whsle . . . . .	105	484 952	71.5	27.9
4218201	Farm machinery & equipment—farm dealers . . . . .	8	D	D	X
4218202	Farm machinery & equipment—whsle distributors . . . . .	20	D	D	D
4218203	Lawn & garden machinery & equipment whsle . . . . .	77	468 452	69.0	27.3
42183	Industrial machinery & equipment whsle . . . . .	10	2 444	.4	X
421830	Industrial machinery & equipment whsle . . . . .	10	2 444	.4	X
4218303	General-purpose industrial machinery & equipment whsle . . . . .	8	2 397	.4	X
4219	Miscellaneous durable goods whsle . . . . .	82	D	D	X
42199	Other miscellaneous durable goods whsle . . . . .	77	11 983	1.8	X
421990	Other miscellaneous durable goods whsle . . . . .	77	11 983	1.8	X
4219903	General merchandise (durable goods) whsle . . . . .	77	D	D	X
422	Wholesale trade, nondurable goods . . . . .	62	21 558	3.2	X
4229	Miscellaneous nondurable goods whsle . . . . .	55	D	D	X
42299	Other miscellaneous nondurable goods whsle . . . . .	49	D	D	X
422990	Other miscellaneous nondurable goods whsle . . . . .	49	D	D	X
4229902	General merchandise (nondurable goods) whsle . . . . .	45	1 936	.3	X

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2230</b>	<b>Food-processing machinery, equipment, and parts</b>	<b>432</b>	<b>935 463</b>	<b>100.0</b>	<b>73.3</b>
421	Wholesale trade, durable goods	430	934 577	99.9	77.6
4218	Machinery, equipment, & supplies whsle	420	931 037	99.5	76.5
42183	Industrial machinery & equipment whsle	413	927 493	99.1	80.1
421830	Industrial machinery & equipment whsle	413	927 493	99.1	80.1
4218301	Food-processing machinery & equipment whsle	244	861 679	92.1	81.3
4218303	General-purpose industrial machinery & equipment whsle	88	31 535	3.4	89.5
4218304	Metalworking machinery & equipment whsle	7	2 114	.2	X
4218305	Materials handling equipment whsle	26	9 606	1.0	77.9
4218307	Other industrial machinery & equipment whsle	42	21 171	2.3	42.9
42184	Industrial supplies whsle	7	3 544	.4	69.2
421840	Industrial supplies whsle	7	3 544	.4	69.2
4218404	Industrial containers & supplies whsle	6	2 727	.3	77.3
<b>2300</b>	<b>Hydraulic and pneumatic (fluid-power) pumps, motors, and parts</b>	<b>351</b>	<b>557 153</b>	<b>100.0</b>	<b>59.7</b>
421	Wholesale trade, durable goods	345	554 883	99.6	63.0
4218	Machinery, equipment, & supplies whsle	335	545 424	97.9	63.7
42183	Industrial machinery & equipment whsle	303	530 497	95.2	68.9
421830	Industrial machinery & equipment whsle	303	530 497	95.2	68.9
4218301	Food-processing machinery & equipment whsle	7	509	.1	X
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	188	468 486	84.1	50.0
42183021	Hydraulic & pneumatic pumps & motors whsle	157	449 135	80.6	44.9
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	31	19 351	3.5	61.4
4218303	General-purpose industrial machinery & equipment whsle	58	30 172	5.4	86.5
4218305	Materials handling equipment whsle	10	3 478	.6	79.4
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	12	2 293	.4	56.2
4218307	Other industrial machinery & equipment whsle	25	25 275	4.5	78.8
42184	Industrial supplies whsle	27	11 986	2.2	20.3
421840	Industrial supplies whsle	27	11 986	2.2	20.3
4218401	General-line industrial supplies whsle	17	8 252	1.5	22.3
422	Wholesale trade, nondurable goods	6	2 270	.4	X
4226	Chemical & allied products whsle	6	2 270	.4	X
<b>2320</b>	<b>General-purpose industrial machinery, equipment, and parts</b>	<b>3 045</b>	<b>6 994 855</b>	<b>100.0</b>	<b>35.3</b>
421	Wholesale trade, durable goods	2 936	6 895 905	98.6	38.4
4211	Motor vehicle & motor vehicle parts & supplies whsle	44	205 490	2.9	X
42112	Motor vehicle supplies & new parts whsle	44	205 490	2.9	X
421120	Motor vehicle supplies & new parts whsle	44	205 490	2.9	X
4211201	Motor vehicle supplies & new parts—warehouse distributors	12	159 126	2.3	X
4211202	Motor vehicle supplies & new parts—jobbers	29	38 955	.6	X
4212	Furniture & home furnishings whsle	9	3 236	Z	X
42122	Home furnishings whsle	8	2 065	Z	X
421220	Home furnishings whsle	8	2 065	Z	X
4214	Professional & commercial equipment & supplies whsle	17	101 807	1.5	3.2
42143	Computer & computer peripheral equipment & software whsle	13	100 143	1.4	2.6
421430	Computer & computer peripheral equipment & software whsle	13	100 143	1.4	2.6
4214301	Computer & peripheral equipment whsle	10	99 095	1.4	X
4215	Metal & mineral (except petroleum) whsle	66	201 182	2.9	5.4
42151	Metal service centers & offices	63	142 158	2.0	6.5
421510	Metal service centers & offices	63	142 158	2.0	6.5
4215101	Ferrous metal service centers & sales offices	47	98 243	1.4	3.9
42151012	Ferrous metal sales offices	44	34 760	.5	12.8
4215102	Nonferrous metal service centers & sales offices	16	43 915	.6	31.3
42151022	Nonferrous metal sales offices	13	40 092	.6	24.8
4216	Electrical goods whsle	153	113 109	1.6	12.7
42161	Electrical apparatus & equip, wiring supp, & const material whsle	81	57 097	.8	15.0
421610	Electrical apparatus & equip, wiring supp, & const material whsle	81	57 097	.8	15.0
42169	Other electronic parts & equipment whsle	67	54 435	.8	9.0
421690	Other electronic parts & equipment whsle	67	54 435	.8	9.0
4216901	Communications equipment & supplies whsle	8	6 667	.1	7.0
4216902	Electronic parts (excluding communications equipment) whsle	59	47 768	.7	9.7
4217	Hardware, & plumbing & heating equipment & supplies whsle	67	D	D	D
42171	Hardware whsle	41	29 048	.4	2.3
421710	Hardware whsle	41	29 048	.4	2.3
42172	Plumbing & heating equipment & supplies (hydronics) whsle	13	5 472	.1	29.2
421720	Plumbing & heating equipment & supplies (hydronics) whsle	13	5 472	.1	29.2
42173	Warm air heating & air-conditioning equipment & supplies whsle	11	2 775	Z	39.1
421730	Warm air heating & air-conditioning equipment & supplies whsle	11	2 775	Z	39.1
4218	Machinery, equipment, & supplies whsle	2 503	6 195 229	88.6	55.3
42181	Construction & mining (except petroleum) machinery & equip whsle	32	37 008	.5	6.2
421810	Construction & mining (except petroleum) machinery & equip whsle	32	37 008	.5	6.2
42182	Farm & garden machinery & equipment whsle	12	8 326	.1	X
421820	Farm & garden machinery & equipment whsle	12	8 326	.1	X
4218202	Farm machinery & equipment—whsle distributors	8	D	D	X
42183	Industrial machinery & equipment whsle	2 344	6 034 601	86.3	60.5
421830	Industrial machinery & equipment whsle	2 344	6 034 601	86.3	60.5
4218301	Food-processing machinery & equipment whsle	31	22 675	.3	66.4
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	44	62 485	.9	69.3
42183021	Hydraulic & pneumatic pumps & motors whsle	19	19 723	.3	65.0
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	25	42 762	.6	72.7
4218303	General-purpose industrial machinery & equipment whsle	1 962	5 700 836	81.5	61.3
4218304	Metalworking machinery & equipment whsle	60	45 714	.7	X
4218305	Materials handling equipment whsle	52	25 182	.4	45.6
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	42	45 734	.7	72.6
4218307	Other industrial machinery & equipment whsle	153	131 975	1.9	76.0

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2320</b>	<b>General-purpose industrial machinery, equipment, and parts—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4218	Machinery, equipment, & supplies whsle—Con.				
42184	Industrial supplies whsle	89	95 338	1.4	30.5
421840	Industrial supplies whsle	89	95 338	1.4	30.5
4218401	General-line industrial supplies whsle	45	57 141	.8	23.1
4218404	Industrial containers & supplies whsle	9	5 066	.1	X
4218405	Industrial valves & fittings (except fluid-power) whsle	17	18 704	.3	X
4218406	Other industrial supplies whsle	14	12 324	.2	1.5
42185	Service establishment equipment & supplies whsle	9	1 800	Z	X
421850	Service establishment equipment & supplies whsle	9	1 800	Z	X
42186	Transportation equipment & supplies (exc motor vehicle) whsle	17	18 156	.3	X
421860	Transportation equipment & supplies (exc motor vehicle) whsle	17	18 156	.3	X
4218601	Aircraft & aeronautical equipment & supplies whsle	12	9 049	.1	X
4219	Miscellaneous durable goods whsle	74	D	D	X
42193	Recyclable material whsle	12	4 322	.1	X
421930	Recyclable material whsle	12	4 322	.1	X
4219303	Other recyclable material whsle	12	4 322	.1	X
42199	Other miscellaneous durable goods whsle	60	30 814	.4	X
421990	Other miscellaneous durable goods whsle	60	30 814	.4	X
4219903	General merchandise (durable goods) whsle	59	D	D	X
422	Wholesale trade, nondurable goods	109	98 950	1.4	10.4
4224	Grocery & related products whsle	6	784	Z	X
42249	Other grocery & related products whsle	6	D	D	X
422490	Other grocery & related products whsle	6	D	D	X
4224906	Other grocery specialties whsle	6	D	D	X
4225	Farm-product raw material whsle	8	10 815	.2	X
4226	Chemical & allied products whsle	66	60 710	.9	18.9
42261	Plastics materials & basic forms & shapes whsle	17	9 909	.1	21.8
422610	Plastics materials & basic forms & shapes whsle	17	9 909	.1	21.8
42269	Other chemical & allied products whsle	49	50 801	.7	17.2
422690	Other chemical & allied products whsle	49	50 801	.7	17.2
4226902	Other chemical & allied products whsle	49	50 801	.7	17.2
4229	Miscellaneous nondurable goods whsle	20	D	D	D
42299	Other miscellaneous nondurable goods whsle	16	D	D	D
422990	Other miscellaneous nondurable goods whsle	16	D	D	D
4229902	General merchandise (nondurable goods) whsle	6	12 324	.2	X
4229904	Other nondurable goods whsle	10	D	D	D
<b>2330</b>	<b>Metalworking machinery, equipment, and parts</b>	<b>1 040</b>	<b>2 758 151</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods	1 029	2 754 601	99.9	X
4215	Metal & mineral (except petroleum) whsle	31	35 814	1.3	X
42151	Metal service centers & offices	31	35 814	1.3	X
421510	Metal service centers & offices	31	35 814	1.3	X
4215101	Ferrous metal service centers & sales offices	20	23 895	.9	X
42151012	Ferrous metal sales offices	20	23 895	.9	X
4215102	Nonferrous metal service centers & sales offices	11	11 919	.4	X
42151022	Nonferrous metal sales offices	11	11 919	.4	X
4216	Electrical goods whsle	11	5 859	.2	X
42161	Electrical apparatus & equip, wiring supp, & const material whsle	6	2 841	.1	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle	6	2 841	.1	X
4217	Hardware, & plumbing & heating equipment & supplies whsle	30	D	D	X
42171	Hardware whsle	21	21 999	.8	X
421710	Hardware whsle	21	21 999	.8	X
42173	Warm air heating & air-conditioning equipment & supplies whsle	7	1 035	Z	X
421730	Warm air heating & air-conditioning equipment & supplies whsle	7	1 035	Z	X
4218	Machinery, equipment, & supplies whsle	937	2 685 655	97.4	X
42183	Industrial machinery & equipment whsle	898	2 653 029	96.2	X
421830	Industrial machinery & equipment whsle	898	2 653 029	96.2	X
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	7	1 467	.1	X
4218303	General-purpose industrial machinery & equipment whsle	93	47 118	1.7	X
4218304	Metalworking machinery & equipment whsle	727	2 548 076	92.4	X
4218305	Materials handling equipment whsle	26	12 101	.4	X
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	11	11 709	.4	X
4218307	Other industrial machinery & equipment whsle	33	29 305	1.1	X
42184	Industrial supplies whsle	32	20 619	.7	X
421840	Industrial supplies whsle	32	20 619	.7	X
4218406	Other industrial supplies whsle	19	8 424	.3	X
4219	Miscellaneous durable goods whsle	17	D	D	X
42199	Other miscellaneous durable goods whsle	15	1 796	.1	X
421990	Other miscellaneous durable goods whsle	15	1 796	.1	X
4219903	General merchandise (durable goods) whsle	14	D	D	X
422	Wholesale trade, nondurable goods	11	3 550	.1	X
4226	Chemical & allied products whsle	9	2 947	.1	X
42261	Plastics materials & basic forms & shapes whsle	6	2 477	.1	X
422610	Plastics materials & basic forms & shapes whsle	6	2 477	.1	X

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2340</b>	<b>Materials handling machinery, equipment, and parts</b>	<b>952</b>	<b>1 100 898</b>	<b>100.0</b>	<b>50.4</b>
421	Wholesale trade, durable goods	940	1 095 684	99.5	53.6
4216	Electrical goods whsle	45	31 616	2.9	.3
42161	Electrical apparatus & equip, wiring supp, & const material whsle	26	18 555	1.7	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle	26	18 555	1.7	X
42169	Other electronic parts & equipment whsle	18	12 410	1.1	1.3
421690	Other electronic parts & equipment whsle	18	12 410	1.1	1.3
4216902	Electronic parts (excluding communications equipment) whsle	14	8 679	.8	1.8
4217	Hardware, & plumbing & heating equipment & supplies whsle	21	D	D	X
42171	Hardware whsle	11	5 109	.5	X
421710	Hardware whsle	11	5 109	.5	X
42173	Warm air heating & air-conditioning equipment & supplies whsle	7	1 382	.1	X
421730	Warm air heating & air-conditioning equipment & supplies whsle	7	1 382	.1	X
4218	Machinery, equipment, & supplies whsle	859	1 051 460	95.5	58.8
42181	Construction & mining (except petroleum) machinery & equip whsle	18	12 925	1.2	21.9
421810	Construction & mining (except petroleum) machinery & equip whsle	18	12 925	1.2	21.9
42183	Industrial machinery & equipment whsle	782	1 009 131	91.7	65.2
421830	Industrial machinery & equipment whsle	782	1 009 131	91.7	65.2
4218301	Food-processing machinery & equipment whsle	34	20 396	1.9	84.5
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	8	1 565	.1	X
42183021	Hydraulic & pneumatic pumps & motors whsle	6	838	.1	X
4218303	General-purpose industrial machinery & equipment whsle	172	111 749	10.2	73.3
4218304	Metalworking machinery & equipment whsle	37	12 561	1.1	X
4218305	Materials handling equipment whsle	412	802 745	72.9	47.5
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	9	3 252	.3	X
4218307	Other industrial machinery & equipment whsle	110	56 863	5.2	75.4
42184	Industrial supplies whsle	58	29 277	2.7	20.4
421840	Industrial supplies whsle	58	29 277	2.7	20.4
4218401	General-line industrial supplies whsle	17	7 189	.7	10.9
4218402	Mechanical power transmission supplies whsle	15	9 783	.9	42.7
4218404	Industrial containers & supplies whsle	6	6 858	.6	X
4218406	Other industrial supplies whsle	18	4 676	.4	10.0
422	Wholesale trade, nondurable goods	12	5 214	.5	X
4226	Chemical & allied products whsle	6	1 790	.2	X
<b>2350</b>	<b>Oil well, oil refinery, and pipeline machinery, equipment, and supplies</b>	<b>403</b>	<b>3 198 969</b>	<b>100.0</b>	<b>25.5</b>
421	Wholesale trade, durable goods	396	1 054 346	33.0	65.1
4218	Machinery, equipment, & supplies whsle	389	1 048 342	32.8	66.7
42183	Industrial machinery & equipment whsle	367	1 036 706	32.4	73.0
421830	Industrial machinery & equipment whsle	367	1 036 706	32.4	73.0
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	9	14 576	.5	53.4
4218303	General-purpose industrial machinery & equipment whsle	70	53 231	1.7	76.0
4218305	Materials handling equipment whsle	7	3 898	.1	1.6
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	249	943 931	29.5	70.6
4218307	Other industrial machinery & equipment whsle	26	13 817	.4	66.7
42184	Industrial supplies whsle	11	6 275	.2	X
421840	Industrial supplies whsle	11	6 275	.2	X
4218401	General-line industrial supplies whsle	6	2 482	.1	X
42186	Transportation equipment & supplies (exc motor vehicle) whsle	8	5 191	.2	X
421860	Transportation equipment & supplies (exc motor vehicle) whsle	8	5 191	.2	X
422	Wholesale trade, nondurable goods	7	2 144 623	67.0	X
4227	Petroleum & petroleum products whsle	7	2 144 623	67.0	X
<b>2360</b>	<b>Other industrial machinery, equipment, and parts</b>	<b>1 447</b>	<b>3 926 196</b>	<b>100.0</b>	<b>60.6</b>
421	Wholesale trade, durable goods	1 434	3 914 417	99.7	63.9
4215	Metal & mineral (except petroleum) whsle	14	20 633	.5	2.7
42151	Metal service centers & offices	14	20 633	.5	2.7
421510	Metal service centers & offices	14	20 633	.5	2.7
4215101	Ferrous metal service centers & sales offices	12	11 200	.3	2.9
42151012	Ferrous metal sales offices	12	11 200	.3	2.8
4216	Electrical goods whsle	11	14 026	.4	38.2
42161	Electrical apparatus & equip, wiring supp, & const material whsle	7	5 922	.2	63.5
421610	Electrical apparatus & equip, wiring supp, & const material whsle	7	5 922	.2	63.5
4218	Machinery, equipment, & supplies whsle	1 399	3 842 113	97.9	67.5
42182	Farm & garden machinery & equipment whsle	6	12 119	.3	44.1
421820	Farm & garden machinery & equipment whsle	6	12 119	.3	44.1
42183	Industrial machinery & equipment whsle	1 357	3 805 437	96.9	71.9
421830	Industrial machinery & equipment whsle	1 357	3 805 437	96.9	71.9
4218301	Food-processing machinery & equipment whsle	6	2 513	.1	X
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	10	6 213	.2	40.4
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	9	5 225	.1	39.3
4218303	General-purpose industrial machinery & equipment whsle	133	97 159	2.5	86.7
4218304	Metalworking machinery & equipment whsle	30	15 749	.4	X
4218305	Materials handling equipment whsle	38	28 259	.7	77.6
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	21	16 745	.4	72.8
4218307	Other industrial machinery & equipment whsle	1 119	3 638 799	92.7	65.7
42184	Industrial supplies whsle	29	18 444	.5	14.7
421840	Industrial supplies whsle	29	18 444	.5	14.7
4218401	General-line industrial supplies whsle	15	8 949	.2	8.6
4218405	Industrial valves & fittings (except fluid-power) whsle	12	8 668	.2	X
422	Wholesale trade, nondurable goods	13	11 779	.3	50.8
4226	Chemical & allied products whsle	10	8 839	.2	X
42269	Other chemical & allied products whsle	6	2 162	.1	X
422690	Other chemical & allied products whsle	6	2 162	.1	X
4226902	Other chemical & allied products whsle	6	2 162	.1	X

See footnotes at end of table.



**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2370</b>	<b>Mechanical power transmission supplies</b> .....	<b>293</b>	<b>701 816</b>	<b>100.0</b>	<b>48.6</b>
421	Wholesale trade, durable goods .....	291	701 090	99.9	51.0
4215	Metal & mineral (except petroleum) whsle .....	10	10 259	1.5	8.1
42151	Metal service centers & offices .....	10	10 259	1.5	8.1
421510	Metal service centers & offices .....	10	10 259	1.5	8.1
4215101	Ferrous metal service centers & sales offices .....	10	10 259	1.5	8.1
42151012	Ferrous metal sales offices .....	10	10 259	1.5	7.9
4216	Electrical goods whsle .....	34	39 955	5.7	45.0
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	21	17 218	2.5	58.8
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	21	17 218	2.5	58.8
42169	Other electronic parts & equipment whsle .....	13	22 737	3.2	33.1
421690	Other electronic parts & equipment whsle .....	13	22 737	3.2	33.1
4216902	Electronic parts (excluding communications equipment) whsle .....	13	22 737	3.2	32.8
4218	Machinery, equipment, & supplies whsle .....	244	648 840	92.5	53.9
42183	Industrial machinery & equipment whsle .....	42	20 844	3.0	11.3
421830	Industrial machinery & equipment whsle .....	42	20 844	3.0	11.3
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	9	5 847	.8	X
4218303	General-purpose industrial machinery & equipment whsle .....	20	9 833	1.4	4.1
4218305	Materials handling equipment whsle .....	6	4 874	.7	33.6
42184	Industrial supplies whsle .....	198	626 845	89.3	57.8
421840	Industrial supplies whsle .....	198	626 845	89.3	57.8
4218401	General-line industrial supplies whsle .....	34	23 417	3.3	18.6
4218402	Mechanical power transmission supplies whsle .....	159	602 406	85.8	63.2
<b>2380</b>	<b>Industrial valves and fittings (except fluid-power)</b> .....	<b>475</b>	<b>944 112</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	473	943 731	100.0	X
4215	Metal & mineral (except petroleum) whsle .....	8	11 297	1.2	X
42151	Metal service centers & offices .....	8	11 297	1.2	X
421510	Metal service centers & offices .....	8	11 297	1.2	X
4215101	Ferrous metal service centers & sales offices .....	8	11 297	1.2	X
42151012	Ferrous metal sales offices .....	6	1 359	.1	X
4216	Electrical goods whsle .....	15	25 591	2.7	X
42169	Other electronic parts & equipment whsle .....	10	23 267	2.5	X
421690	Other electronic parts & equipment whsle .....	10	23 267	2.5	X
4216902	Electronic parts (excluding communications equipment) whsle .....	10	23 267	2.5	X
4218	Machinery, equipment, & supplies whsle .....	441	900 694	95.4	X
42183	Industrial machinery & equipment whsle .....	150	81 174	8.6	X
421830	Industrial machinery & equipment whsle .....	150	81 174	8.6	X
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	13	7 056	.7	X
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	12	7 007	.7	X
4218303	General-purpose industrial machinery & equipment whsle .....	71	38 920	4.1	X
4218305	Materials handling equipment whsle .....	9	4 100	.4	X
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	15	5 684	.6	X
4218307	Other industrial machinery & equipment whsle .....	40	24 796	2.6	X
42184	Industrial supplies whsle .....	290	818 303	86.7	X
421840	Industrial supplies whsle .....	290	818 303	86.7	X
4218401	General-line industrial supplies whsle .....	99	64 866	6.9	X
4218405	Industrial valves & fittings (except fluid-power) whsle .....	175	747 566	79.2	X
4218406	Other industrial supplies whsle .....	12	3 936	.4	X
<b>2390</b>	<b>Hydraulic and pneumatic (fluid-power) valves</b> .....	<b>334</b>	<b>310 244</b>	<b>100.0</b>	<b>72.3</b>
421	Wholesale trade, durable goods .....	331	293 207	94.5	75.7
4215	Metal & mineral (except petroleum) whsle .....	6	21 715	7.0	17.6
42151	Metal service centers & offices .....	6	21 715	7.0	17.6
421510	Metal service centers & offices .....	6	21 715	7.0	17.6
4215101	Ferrous metal service centers & sales offices .....	6	21 715	7.0	17.5
42151012	Ferrous metal sales offices .....	6	21 715	7.0	17.1
4216	Electrical goods whsle .....	7	4 863	1.6	X
4218	Machinery, equipment, & supplies whsle .....	314	264 162	85.1	77.7
42183	Industrial machinery & equipment whsle .....	233	210 054	67.7	83.0
421830	Industrial machinery & equipment whsle .....	233	210 054	67.7	83.0
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	118	165 087	53.2	69.8
42183021	Hydraulic & pneumatic pumps & motors whsle .....	21	13 764	4.4	67.3
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	97	151 323	48.8	72.8
4218303	General-purpose industrial machinery & equipment whsle .....	62	24 034	7.7	89.5
4218305	Materials handling equipment whsle .....	6	2 255	.7	68.4
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	18	6 069	2.0	78.2
4218307	Other industrial machinery & equipment whsle .....	24	12 432	4.0	75.8
42184	Industrial supplies whsle .....	78	53 021	17.1	62.1
421840	Industrial supplies whsle .....	78	53 021	17.1	62.1
4218401	General-line industrial supplies whsle .....	37	27 135	8.7	29.1
4218405	Industrial valves & fittings (except fluid-power) whsle .....	31	21 304	6.9	X
<b>2400</b>	<b>Hydraulic and pneumatic cylinders and rotary actuators</b> .....	<b>209</b>	<b>138 850</b>	<b>100.0</b>	<b>71.2</b>
421	Wholesale trade, durable goods .....	206	138 624	99.8	74.9
4218	Machinery, equipment, & supplies whsle .....	194	126 915	91.4	74.7
42183	Industrial machinery & equipment whsle .....	142	100 984	72.7	81.0
421830	Industrial machinery & equipment whsle .....	142	100 984	72.7	81.0
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	60	73 128	52.7	69.3
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	57	72 497	52.2	72.5
4218303	General-purpose industrial machinery & equipment whsle .....	37	13 823	10.0	82.6
4218304	Metalworking machinery & equipment whsle .....	9	2 059	1.5	X
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	11	3 783	2.7	77.3
4218307	Other industrial machinery & equipment whsle .....	16	6 598	4.8	78.6
42184	Industrial supplies whsle .....	48	17 598	12.7	69.1
421840	Industrial supplies whsle .....	48	17 598	12.7	69.1
4218401	General-line industrial supplies whsle .....	12	6 312	4.5	30.2
4218405	Industrial valves & fittings (except fluid-power) whsle .....	31	7 014	5.1	X

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2420</b>	<b>Hydraulic and pneumatic connectors and assemblies</b> .....	<b>127</b>	<b>84 618</b>	<b>100.0</b>	<b>72.5</b>
421	Wholesale trade, durable goods .....	126	84 265	99.6	76.9
4218	Machinery, equipment, & supplies whsle .....	121	82 959	98.0	75.4
42183	Industrial machinery & equipment whsle .....	88	59 321	70.1	82.2
421830	Industrial machinery & equipment whsle .....	88	59 321	70.1	82.2
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	58	54 559	64.5	70.2
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	55	53 881	63.7	73.4
4218303	General-purpose industrial machinery & equipment whsle .....	14	3 054	3.6	89.5
42184	Industrial supplies whsle .....	33	23 638	27.9	59.3
421840	Industrial supplies whsle .....	33	23 638	27.9	59.3
4218401	General-line industrial supplies whsle .....	7	1 225	1.4	X
4218405	Industrial valves & fittings (except fluid-power) whsle .....	7	898	1.1	X
4218406	Other industrial supplies whsle .....	14	13 980	16.5	76.7
<b>2430</b>	<b>Fluid-power filters, components, accessories, and parts</b> .....	<b>224</b>	<b>140 145</b>	<b>100.0</b>	<b>75.2</b>
421	Wholesale trade, durable goods .....	220	140 097	100.0	78.8
4218	Machinery, equipment, & supplies whsle .....	214	136 363	97.3	77.3
42183	Industrial machinery & equipment whsle .....	143	113 100	80.7	81.4
421830	Industrial machinery & equipment whsle .....	143	113 100	80.7	81.4
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	72	84 087	60.0	69.9
42183021	Hydraulic & pneumatic pumps & motors whsle .....	10	9 629	6.9	67.3
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	62	74 458	53.1	73.0
4218303	General-purpose industrial machinery & equipment whsle .....	34	12 396	8.8	89.5
4218304	Metalworking machinery & equipment whsle .....	8	2 926	2.1	X
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	8	2 745	2.0	78.2
4218307	Other industrial machinery & equipment whsle .....	16	9 744	7.0	63.3
42184	Industrial supplies whsle .....	70	23 188	16.5	67.5
421840	Industrial supplies whsle .....	70	23 188	16.5	67.5
4218401	General-line industrial supplies whsle .....	33	12 823	9.2	29.4
4218402	Mechanical power transmission supplies whsle .....	9	5 785	4.1	76.9
4218405	Industrial valves & fittings (except fluid-power) whsle .....	16	2 965	2.1	X
4218406	Other industrial supplies whsle .....	12	1 615	1.2	63.8
<b>2440</b>	<b>Welding supplies (excluding gases)</b> .....	<b>54</b>	<b>71 424</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	49	69 980	98.0	X
4218	Machinery, equipment, & supplies whsle .....	46	67 585	94.6	X
42184	Industrial supplies whsle .....	46	67 585	94.6	X
421840	Industrial supplies whsle .....	46	67 585	94.6	X
4218401	General-line industrial supplies whsle .....	7	3 398	4.8	X
4218403	Welding supplies whsle .....	24	52 787	73.9	X
4218406	Other industrial supplies whsle .....	10	7 835	11.0	X
<b>2450</b>	<b>Industrial containers and supplies</b> .....	<b>388</b>	<b>910 475</b>	<b>100.0</b>	<b>32.1</b>
421	Wholesale trade, durable goods .....	349	859 775	94.4	37.9
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	14	D	D	X
42171	Hardware whsle .....	12	13 978	1.5	X
421710	Hardware whsle .....	12	13 978	1.5	X
4218	Machinery, equipment, & supplies whsle .....	303	816 568	89.7	47.8
42183	Industrial machinery & equipment whsle .....	29	23 034	2.5	.3
421830	Industrial machinery & equipment whsle .....	29	23 034	2.5	.3
4218303	General-purpose industrial machinery & equipment whsle .....	6	2 998	.3	X
4218305	Materials handling equipment whsle .....	13	5 505	.6	7
42184	Industrial supplies whsle .....	274	793 534	87.2	47.8
421840	Industrial supplies whsle .....	274	793 534	87.2	47.8
4218401	General-line industrial supplies whsle .....	32	32 618	3.6	6.0
4218404	Industrial containers & supplies whsle .....	226	743 289	81.6	54.1
4218406	Other industrial supplies whsle .....	6	4 454	.5	X
4219	Miscellaneous durable goods whsle .....	21	D	D	X
42199	Other miscellaneous durable goods whsle .....	21	16 883	1.9	X
421990	Other miscellaneous durable goods whsle .....	21	16 883	1.9	X
4219903	General merchandise (durable goods) whsle .....	21	D	D	X
422	Wholesale trade, nondurable goods .....	39	50 700	5.6	8.7
4221	Paper & paper product whsle .....	16	31 473	3.5	2.0
42213	Industrial & personal service paper whsle .....	15	31 347	3.4	2.0
422130	Industrial & personal service paper whsle .....	15	31 347	3.4	2.0
4226	Chemical & allied products whsle .....	20	15 515	1.7	12.7
42261	Plastics materials & basic forms & shapes whsle .....	6	8 645	1.0	31.4
422610	Plastics materials & basic forms & shapes whsle .....	6	8 645	1.0	31.4
42269	Other chemical & allied products whsle .....	14	6 870	.8	2.7
422690	Other chemical & allied products whsle .....	14	6 870	.8	2.7
4226902	Other chemical & allied products whsle .....	14	6 870	.8	2.7
<b>2460</b>	<b>Other industrial supplies</b> .....	<b>880</b>	<b>1 398 397</b>	<b>100.0</b>	<b>28.4</b>
421	Wholesale trade, durable goods .....	763	1 311 631	93.8	37.5
4213	Lumber & other construction materials whsle .....	13	10 833	.8	X
42131	Lumber, plywood, millwork, & wood panel whsle .....	6	6 117	.4	X
421310	Lumber, plywood, millwork, & wood panel whsle .....	6	6 117	.4	X
4214	Professional & commercial equipment & supplies whsle .....	7	1 744	.1	X
4215	Metal & mineral (except petroleum) whsle .....	40	25 759	1.8	30.5
42151	Metal service centers & offices .....	40	25 759	1.8	30.5
421510	Metal service centers & offices .....	40	25 759	1.8	30.5
4215101	Ferrous metal service centers & sales offices .....	30	23 679	1.7	34.9
42151012	Ferrous metal sales offices .....	26	22 561	1.6	36.6
4215102	Nonferrous metal service centers & sales offices .....	10	2 080	.1	.6
42151022	Nonferrous metal sales offices .....	7	1 944	.1	.6
4216	Electrical goods whsle .....	12	7 855	.6	59.5
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	7	3 205	.2	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	7	3 205	.2	X

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2460</b>	<b>Other industrial supplies—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4217	Hardware, & plumbing & heating equipment & supplies whsle	94	D	D	D
42171	Hardware whsle	63	65 415	4.7	11.6
421710	Hardware whsle	63	65 415	4.7	11.6
42172	Plumbing & heating equipment & supplies (hydronics) whsle	12	2 836	.2	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle	12	2 836	.2	X
42173	Warm air heating & air-conditioning equipment & supplies whsle	17	8 507	.6	.2
421730	Warm air heating & air-conditioning equipment & supplies whsle	17	8 507	.6	.2
4218	Machinery, equipment, & supplies whsle	570	1 176 596	84.1	56.3
42181	Construction & mining (except petroleum) machinery & equip whsle	12	5 717	.4	X
421810	Construction & mining (except petroleum) machinery & equip whsle	12	5 717	.4	X
42183	Industrial machinery & equipment whsle	74	43 375	3.1	21.2
421830	Industrial machinery & equipment whsle	74	43 375	3.1	21.2
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	8	15 861	1.1	X
4218303	General-purpose industrial machinery & equipment whsle	22	10 184	.7	18.9
4218304	Metalworking machinery & equipment whsle	19	9 196	.7	X
4218307	Other industrial machinery & equipment whsle	19	7 749	.6	8.2
42184	Industrial supplies whsle	483	1 127 213	80.6	59.3
421840	Industrial supplies whsle	483	1 127 213	80.6	59.3
4218401	General-line industrial supplies whsle	99	35 119	2.5	17.6
4218404	Industrial containers & supplies whsle	16	1 846	.1	72.6
4218405	Industrial valves & fittings (except fluid-power) whsle	8	3 720	.3	X
4218406	Other industrial supplies whsle	355	1 085 863	77.7	64.1
4219	Miscellaneous durable goods whsle	21	D	D	X
42199	Other miscellaneous durable goods whsle	19	9 290	.7	X
421990	Other miscellaneous durable goods whsle	19	9 290	.7	X
4219903	General merchandise (durable goods) whsle	16	D	D	X
422	Wholesale trade, nondurable goods	117	86 766	6.2	4.4
4221	Paper & paper product whsle	38	10 611	.8	X
42212	Stationery & office supplies whsle	7	2 262	.2	X
422120	Stationery & office supplies whsle	7	2 262	.2	X
42213	Industrial & personal service paper whsle	29	6 805	.5	X
422130	Industrial & personal service paper whsle	29	6 805	.5	X
4226	Chemical & allied products whsle	32	49 338	3.5	18.6
42261	Plastics materials & basic forms & shapes whsle	21	35 032	2.5	22.3
422610	Plastics materials & basic forms & shapes whsle	21	35 032	2.5	22.3
42269	Other chemical & allied products whsle	11	14 306	1.0	5.7
422690	Other chemical & allied products whsle	11	14 306	1.0	5.7
4226902	Other chemical & allied products whsle	11	14 306	1.0	5.7
4229	Miscellaneous nondurable goods whsle	39	D	D	D
42295	Paint, varnish, & supplies whsle	23	17 903	1.3	X
422950	Paint, varnish, & supplies whsle	23	17 903	1.3	X
4229501	Paint, varnish, & supplies whsle	23	17 903	1.3	X
42299	Other miscellaneous nondurable goods whsle	15	D	D	D
422990	Other miscellaneous nondurable goods whsle	15	D	D	D
4229904	Other nondurable goods whsle	9	D	D	D
<b>2500</b>	<b>Beauty and barber equipment and supplies</b>	<b>56</b>	<b>260 071</b>	<b>100.0</b>	<b>72.3</b>
421	Wholesale trade, durable goods	55	257 627	99.1	78.9
4218	Machinery, equipment, & supplies whsle	53	254 301	97.8	77.5
42185	Service establishment equipment & supplies whsle	53	254 301	97.8	77.6
421850	Service establishment equipment & supplies whsle	53	254 301	97.8	77.6
4218501	Beauty & barber shop equipment & supplies whsle	53	D	D	D
<b>2520</b>	<b>Custodial (janitors') equipment and supplies</b>	<b>286</b>	<b>610 020</b>	<b>100.0</b>	<b>27.1</b>
421	Wholesale trade, durable goods	197	546 891	89.7	41.1
4214	Professional & commercial equipment & supplies whsle	13	27 642	4.5	9.0
42144	Other commercial equipment whsle	8	27 345	4.5	11.0
421440	Other commercial equipment whsle	8	27 345	4.5	11.0
4214401	Restaurant & hotel equipment & supplies whsle	8	27 345	4.5	X
4218	Machinery, equipment, & supplies whsle	173	492 865	80.8	42.5
42185	Service establishment equipment & supplies whsle	166	487 687	79.9	43.9
421850	Service establishment equipment & supplies whsle	166	487 687	79.9	43.9
4218502	Custodial, janitors' equipment & supplies whsle	155	485 586	79.6	X
4218503	Laundry & dry-cleaning equipment & supplies whsle	11	2 101	.3	X
4219	Miscellaneous durable goods whsle	9	D	D	X
42199	Other miscellaneous durable goods whsle	9	8 757	1.4	X
421990	Other miscellaneous durable goods whsle	9	8 757	1.4	X
4219903	General merchandise (durable goods) whsle	9	D	D	X
422	Wholesale trade, nondurable goods	89	63 129	10.3	1.4
4221	Paper & paper product whsle	41	40 614	6.7	1.3
42213	Industrial & personal service paper whsle	36	39 953	6.5	1.6
422130	Industrial & personal service paper whsle	36	39 953	6.5	1.6
4224	Grocery & related products whsle	7	8 810	1.4	X
4226	Chemical & allied products whsle	30	11 718	1.9	4.2
42269	Other chemical & allied products whsle	26	9 504	1.6	10.2
422690	Other chemical & allied products whsle	26	9 504	1.6	10.2
4226902	Other chemical & allied products whsle	26	9 504	1.6	10.2
4229	Miscellaneous nondurable goods whsle	11	D	D	X
42299	Other miscellaneous nondurable goods whsle	10	D	D	X
422990	Other miscellaneous nondurable goods whsle	10	D	D	X
4229902	General merchandise (nondurable goods) whsle	10	1 862	.3	X

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2530</b>	<b>Laundry and dry-cleaning equipment and supplies</b>	<b>220</b>	<b>764 121</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods	19	23 165	3.0	X
4218	Machinery, equipment, & supplies whsle	19	23 165	3.0	X
42185	Service establishment equipment & supplies whsle	18	23 011	3.0	X
421850	Service establishment equipment & supplies whsle	18	23 011	3.0	X
4218503	Laundry & dry-cleaning equipment & supplies whsle	17	21 790	2.9	X
422	Wholesale trade, nondurable goods	201	740 956	97.0	X
4224	Grocery & related products whsle	195	740 722	96.9	X
42241	General-line grocery whsle	176	649 899	85.1	X
422410	General-line grocery whsle	176	649 899	85.1	X
4224103	Other general-line grocery whsle	176	649 899	85.1	X
42242	Packaged frozen food whsle	7	13 123	1.7	X
422420	Packaged frozen food whsle	7	13 123	1.7	X
42249	Other grocery & related products whsle	12	D	D	X
422490	Other grocery & related products whsle	12	D	D	X
4224906	Other grocery specialties whsle	9	D	D	X
<b>2540</b>	<b>Other service establishment equipment and supplies</b>	<b>180</b>	<b>589 670</b>	<b>100.0</b>	<b>54.1</b>
421	Wholesale trade, durable goods	176	589 436	100.0	56.9
4218	Machinery, equipment, & supplies whsle	169	576 528	97.8	54.8
42185	Service establishment equipment & supplies whsle	168	573 791	97.3	54.5
421850	Service establishment equipment & supplies whsle	168	573 791	97.3	54.5
4218504	Other service establishment equipment & supplies whsle	168	D	D	D
<b>2600</b>	<b>Aircraft and aeronautical equipment and supplies</b>	<b>327</b>	<b>2 666 715</b>	<b>100.0</b>	<b>69.6</b>
421	Wholesale trade, durable goods	322	2 665 876	100.0	73.2
4216	Electrical goods whsle	11	25 126	.9	X
42169	Other electronic parts & equipment whsle	10	18 694	.7	X
421690	Other electronic parts & equipment whsle	10	18 694	.7	X
4216902	Electronic parts (excluding communications equipment) whsle	10	18 694	.7	X
4218	Machinery, equipment, & supplies whsle	294	2 626 886	98.5	74.7
42183	Industrial machinery & equipment whsle	19	20 406	.8	43.6
421830	Industrial machinery & equipment whsle	19	20 406	.8	43.6
4218303	General-purpose industrial machinery & equipment whsle	10	14 806	.6	28.9
4218307	Other industrial machinery & equipment whsle	6	80	Z	X
42186	Transportation equipment & supplies (exc motor vehicle) whsle	275	2 606 480	97.7	78.5
421860	Transportation equipment & supplies (exc motor vehicle) whsle	275	2 606 480	97.7	78.5
4218601	Aircraft & aeronautical equipment & supplies whsle	274	2 604 401	97.7	83.6
4219	Miscellaneous durable goods whsle	11	D	D	X
42199	Other miscellaneous durable goods whsle	9	3 211	.1	X
421990	Other miscellaneous durable goods whsle	9	3 211	.1	X
4219903	General merchandise (durable goods) whsle	9	D	D	X
<b>2620</b>	<b>Marine machinery, equipment, and supplies</b>	<b>136</b>	<b>561 754</b>	<b>100.0</b>	<b>55.5</b>
421	Wholesale trade, durable goods	136	561 754	100.0	58.4
4218	Machinery, equipment, & supplies whsle	126	557 530	99.2	73.5
42183	Industrial machinery & equipment whsle	6	123 217	21.9	X
421830	Industrial machinery & equipment whsle	6	123 217	21.9	X
42184	Industrial supplies whsle	6	11 012	2.0	X
421840	Industrial supplies whsle	6	11 012	2.0	X
4218406	Other industrial supplies whsle	6	11 012	2.0	X
42186	Transportation equipment & supplies (exc motor vehicle) whsle	113	423 191	75.3	75.6
421860	Transportation equipment & supplies (exc motor vehicle) whsle	113	423 191	75.3	75.6
4218601	Aircraft & aeronautical equipment & supplies whsle	10	6 778	1.2	85.1
4218602	Marine machinery, equipment, & supplies whsle	100	D	D	D
<b>2630</b>	<b>Other transportation equipment and supplies</b>	<b>95</b>	<b>437 051</b>	<b>100.0</b>	<b>64.3</b>
421	Wholesale trade, durable goods	95	437 051	100.0	67.6
4218	Machinery, equipment, & supplies whsle	91	434 188	99.3	68.7
42186	Transportation equipment & supplies (exc motor vehicle) whsle	83	431 274	98.7	72.8
421860	Transportation equipment & supplies (exc motor vehicle) whsle	83	431 274	98.7	72.8
4218603	Other transportation equipment & supplies whsle	79	D	D	D
<b>2700</b>	<b>Sporting and recreational goods and supplies</b>	<b>1 695</b>	<b>7 235 898</b>	<b>100.0</b>	<b>49.6</b>
421	Wholesale trade, durable goods	1 482	7 103 017	98.2	53.2
4212	Furniture & home furnishings whsle	37	72 361	1.0	5.6
42121	Furniture whsle	9	30 884	.4	3.8
421210	Furniture whsle	9	30 884	.4	3.8
4212101	Household & lawn furniture whsle	9	30 884	.4	3.7
42122	Home furnishings whsle	28	41 477	.6	X
421220	Home furnishings whsle	28	41 477	.6	X
4212201	Household china, glassware, & crockery whsle	10	12 134	.2	X
4212202	Linens, domestics, draperies, & curtains whsle	6	11 818	.2	X
4212203	Floor coverings whsle	7	11 415	.2	X
4216	Electrical goods whsle	56	68 593	.9	2.8
42161	Electrical apparatus & equip, wiring supp, & const material whsle	7	4 568	.1	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle	7	4 568	.1	X
42162	Electrical appliance, television & radio set whsle	29	27 207	.4	3.8
421620	Electrical appliance, television & radio set whsle	29	27 207	.4	3.8
42169	Other electronic parts & equipment whsle	20	36 818	.5	.8
421690	Other electronic parts & equipment whsle	20	36 818	.5	.8
4216902	Electronic parts (excluding communications equipment) whsle	17	35 883	.5	1.0

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2700</b>	<b>Sporting and recreational goods and supplies—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	29	D	D	D
42171	Hardware whsle .....	18	27 501	.4	6.8
421710	Hardware whsle .....	18	27 501	.4	6.8
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	11	15 371	.2	12.9
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	11	15 371	.2	12.9
4218	Machinery, equipment, & supplies whsle .....	23	37 274	.5	X
42183	Industrial machinery & equipment whsle .....	9	435	Z	X
421830	Industrial machinery & equipment whsle .....	9	435	Z	X
4218307	Other industrial machinery & equipment whsle .....	6	57	Z	X
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	6	4 973	.1	X
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	6	4 973	.1	X
4219	Miscellaneous durable goods whsle .....	1 328	D	D	D
42191	Sporting & recreational goods & supplies whsle .....	1 066	6 656 610	92.0	63.6
421910	Sporting & recreational goods & supplies whsle .....	1 066	6 656 610	92.0	63.6
42192	Toy & hobby goods & supplies whsle .....	28	D	D	D
421920	Toy & hobby goods & supplies whsle .....	28	D	D	D
42199	Other miscellaneous durable goods whsle .....	230	129 079	1.8	1.8
421990	Other miscellaneous durable goods whsle .....	230	129 079	1.8	1.8
4219903	General merchandise (durable goods) whsle .....	207	D	D	D
4219906	Other durable goods whsle .....	22	4 655	.1	X
422	Wholesale trade, nondurable goods .....	213	132 881	1.8	35.8
4223	Apparel, piece goods, & notions whsle .....	106	102 622	1.4	37.4
42232	Men's & boys' clothing & furnishings whsle .....	56	37 530	.5	19.4
422320	Men's & boys' clothing & furnishings whsle .....	56	37 530	.5	19.4
42233	Women's, children's, & infants' clothing & accessories whsle .....	13	2 902	Z	25.1
422330	Women's, children's, & infants' clothing & accessories whsle .....	13	2 902	Z	25.1
42234	Footwear whsle .....	36	62 144	.9	56.8
422340	Footwear whsle .....	36	62 144	.9	56.8
4229	Miscellaneous nondurable goods whsle .....	101	D	D	X
42299	Other miscellaneous nondurable goods whsle .....	95	D	D	X
422990	Other miscellaneous nondurable goods whsle .....	95	D	D	X
4229901	Art goods whsle .....	11	1 534	Z	X
4229902	General merchandise (nondurable goods) whsle .....	77	12 531	.2	X
4229904	Other nondurable goods whsle .....	7	D	D	X
<b>2800</b>	<b>Toys and hobby goods and supplies .....</b>	<b>1 055</b>	<b>3 214 117</b>	<b>100.0</b>	<b>40.8</b>
421	Wholesale trade, durable goods .....	740	3 101 302	96.5	47.8
4212	Furniture & home furnishings whsle .....	69	23 399	.7	2.2
42121	Furniture whsle .....	15	4 456	.1	6.0
421210	Furniture whsle .....	15	4 456	.1	6.0
4212101	Household & lawn furniture whsle .....	13	4 439	.1	5.8
42122	Home furnishings whsle .....	54	18 943	.6	X
421220	Home furnishings whsle .....	54	18 943	.6	X
4212201	Household china, glassware, & crockery whsle .....	15	3 059	.1	X
4212202	Linens, domestics, draperies, & curtains whsle .....	8	926	Z	X
4212204	Other home furnishings whsle .....	27	14 762	.5	X
4216	Electrical goods whsle .....	36	81 020	2.5	21.4
42162	Electrical appliance, television & radio set whsle .....	17	68 162	2.1	28.7
421620	Electrical appliance, television & radio set whsle .....	17	68 162	2.1	28.7
42169	Other electronic parts & equipment whsle .....	15	11 373	.4	.1
421690	Other electronic parts & equipment whsle .....	15	11 373	.4	.1
4216902	Electronic parts (excluding communications equipment) whsle .....	13	10 621	.3	.1
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	10	D	D	X
42171	Hardware whsle .....	9	12 113	.4	X
421710	Hardware whsle .....	9	12 113	.4	X
4218	Machinery, equipment, & supplies whsle .....	11	242	Z	9.8
42183	Industrial machinery & equipment whsle .....	11	242	Z	10.2
421830	Industrial machinery & equipment whsle .....	11	242	Z	10.2
4218307	Other industrial machinery & equipment whsle .....	7	98	Z	45.6
4219	Miscellaneous durable goods whsle .....	609	D	D	D
42191	Sporting & recreational goods & supplies whsle .....	32	117 972	3.7	68.5
421910	Sporting & recreational goods & supplies whsle .....	32	117 972	3.7	68.5
42192	Toy & hobby goods & supplies whsle .....	413	D	D	D
421920	Toy & hobby goods & supplies whsle .....	413	D	D	D
42199	Other miscellaneous durable goods whsle .....	159	56 871	1.8	22.2
421990	Other miscellaneous durable goods whsle .....	159	56 871	1.8	22.2
4219903	General merchandise (durable goods) whsle .....	150	D	D	D
4219904	Prerecorded media whsle .....	6	2 624	.1	X
42199041	Compact discs/pre-recorded audio tapes, & phonograph records whsle .....	6	D	D	X

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>2800</b>	<b>Toys and hobby goods and supplies—Con.</b>				
422	Wholesale trade, nondurable goods .....	315	112 815	3.5	10.2
4221	Paper & paper product whsle .....	31	23 311	.7	X
42212	Stationery & office supplies whsle .....	31	23 311	.7	X
422120	Stationery & office supplies whsle .....	31	23 311	.7	X
4222	Drugs, & druggists' sundries whsle .....	9	7 165	.2	X
42221	Drugs, & druggists' sundries whsle .....	9	7 165	.2	X
422210	Drugs, & druggists' sundries whsle .....	9	7 165	.2	X
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	9	7 165	.2	X
4223	Apparel, piece goods, & notions whsle .....	31	13 841	.4	14.5
42231	Piece goods, notions, & other dry goods whsle .....	8	3 519	.1	X
422310	Piece goods, notions, & other dry goods whsle .....	8	3 519	.1	X
42232	Men's & boys' clothing & furnishings whsle .....	8	2 231	.1	X
422320	Men's & boys' clothing & furnishings whsle .....	8	2 231	.1	X
42233	Women's, children's, & infants' clothing & accessories whsle .....	14	7 149	.2	11.2
422330	Women's, children's, & infants' clothing & accessories whsle .....	14	7 149	.2	11.2
4224	Grocery & related products whsle .....	9	6 265	.2	X
42249	Other grocery & related products whsle .....	8	D	D	X
422490	Other grocery & related products whsle .....	8	D	D	X
4224906	Other grocery specialties whsle .....	6	D	D	X
4229	Miscellaneous nondurable goods whsle .....	233	D	D	D
42292	Book, periodical, & newspaper whsle .....	25	12 483	.4	2.8
422920	Book, periodical, & newspaper whsle .....	25	12 483	.4	2.8
42299	Other miscellaneous nondurable goods whsle .....	204	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	204	D	D	D
4229901	Art goods whsle .....	47	22 686	.7	10.4
4229902	General merchandise (nondurable goods) whsle .....	144	9 474	.3	X
4229904	Other nondurable goods whsle .....	12	D	D	X
<b>2900</b>	<b>Ferrous metal scrap .....</b>	<b>109</b>	<b>799 111</b>	<b>100.0</b>	<b>37.7</b>
421	Wholesale trade, durable goods .....	109	799 111	100.0	39.6
4215	Metal & mineral (except petroleum) whsle .....	7	20 999	2.6	X
4219	Miscellaneous durable goods whsle .....	101	D	D	D
42193	Recyclable material whsle .....	99	774 334	96.9	53.2
421930	Recyclable material whsle .....	99	774 334	96.9	53.2
4219301	Iron & steel scrap processors & dealers .....	77	770 948	96.5	38.5
42193011	Iron & steel scrap processors (using power processing equipment) .....	40	224 170	28.1	X
42193012	Iron & steel scrap processors (not using power processing equip) .....	37	546 778	68.4	36.6
4219303	Other recyclable material whsle .....	21	3 335	.4	73.4
<b>2920</b>	<b>Nonferrous metal scrap .....</b>	<b>113</b>	<b>350 093</b>	<b>100.0</b>	<b>30.5</b>
421	Wholesale trade, durable goods .....	113	350 093	100.0	32.1
4215	Metal & mineral (except petroleum) whsle .....	9	20 959	6.0	X
42151	Metal service centers & offices .....	6	17 816	5.1	X
421510	Metal service centers & offices .....	6	17 816	5.1	X
4219	Miscellaneous durable goods whsle .....	102	D	D	D
42193	Recyclable material whsle .....	101	324 559	92.7	46.4
421930	Recyclable material whsle .....	101	324 559	92.7	46.4
4219303	Other recyclable material whsle .....	96	322 817	92.2	57.6
<b>2930</b>	<b>Recyclable paper and paperboard .....</b>	<b>95</b>	<b>211 077</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	70	165 980	78.6	X
4218	Machinery, equipment, & supplies whsle .....	10	2 716	1.3	X
42183	Industrial machinery & equipment whsle .....	8	2 703	1.3	X
421830	Industrial machinery & equipment whsle .....	8	2 703	1.3	X
4219	Miscellaneous durable goods whsle .....	54	D	D	X
42193	Recyclable material whsle .....	54	160 118	75.9	X
421930	Recyclable material whsle .....	54	160 118	75.9	X
4219302	Recyclable paper & paperboard whsle .....	49	157 401	74.6	X
422	Wholesale trade, nondurable goods .....	25	45 097	21.4	X
4229	Miscellaneous nondurable goods whsle .....	15	D	D	X
42299	Other miscellaneous nondurable goods whsle .....	15	D	D	X
422990	Other miscellaneous nondurable goods whsle .....	15	D	D	X
4229902	General merchandise (nondurable goods) whsle .....	10	6 975	3.3	X
<b>2940</b>	<b>Recyclable materials, except metal .....</b>	<b>94</b>	<b>62 480</b>	<b>100.0</b>	<b>58.7</b>
421	Wholesale trade, durable goods .....	84	61 980	99.2	68.0
4219	Miscellaneous durable goods whsle .....	78	D	D	D
42193	Recyclable material whsle .....	78	60 823	97.3	63.3
421930	Recyclable material whsle .....	78	60 823	97.3	63.3
4219303	Other recyclable material whsle .....	76	60 694	97.1	78.9
422	Wholesale trade, nondurable goods .....	10	500	.8	X
4229	Miscellaneous nondurable goods whsle .....	9	D	D	X
42299	Other miscellaneous nondurable goods whsle .....	9	D	D	X
422990	Other miscellaneous nondurable goods whsle .....	9	D	D	X
4229902	General merchandise (nondurable goods) whsle .....	7	237	.4	X

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>3000</b>	<b>Jewelry, diamonds, gem stones, and watches</b> .....	<b>722</b>	<b>889 789</b>	<b>100.0</b>	<b>34.8</b>
421	Wholesale trade, durable goods .....	594	865 370	97.3	39.2
4212	Furniture & home furnishings whsle .....	33	23 893	2.7	.8
42121	Furniture whsle .....	6	9 110	1.0	1.7
421210	Furniture whsle .....	6	9 110	1.0	1.7
4212101	Household & lawn furniture whsle .....	6	9 110	1.0	1.7
42122	Home furnishings whsle .....	27	14 783	1.7	X
421220	Home furnishings whsle .....	27	14 783	1.7	X
4212201	Household china, glassware, & crockery whsle .....	11	4 710	.5	X
4212204	Other home furnishings whsle .....	11	6 301	.7	X
4216	Electrical goods whsle .....	19	14 277	1.6	1.8
42162	Electrical appliance, television & radio set whsle .....	11	10 526	1.2	4.3
421620	Electrical appliance, television & radio set whsle .....	11	10 526	1.2	4.3
4219	Miscellaneous durable goods whsle .....	534	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	431	800 686	90.0	51.7
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	431	800 686	90.0	51.7
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	429	D	D	D
42199	Other miscellaneous durable goods whsle .....	98	16 419	1.8	X
421990	Other miscellaneous durable goods whsle .....	98	16 419	1.8	X
4219903	General merchandise (durable goods) whsle .....	94	D	D	X
422	Wholesale trade, nondurable goods .....	128	24 419	2.7	8.2
4223	Apparel, piece goods, & notions whsle .....	33	5 591	.6	6.3
42232	Men's & boys' clothing & furnishings whsle .....	7	1 527	.2	X
422320	Men's & boys' clothing & furnishings whsle .....	7	1 527	.2	X
42233	Women's, children's, & infants' clothing & accessories whsle .....	23	3 693	.4	10.7
422330	Women's, children's, & infants' clothing & accessories whsle .....	23	3 693	.4	10.7
4229	Miscellaneous nondurable goods whsle .....	89	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	88	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	88	D	D	D
4229901	Art goods whsle .....	27	7 367	.8	.8
4229902	General merchandise (nondurable goods) whsle .....	55	5 489	.6	X
4229904	Other nondurable goods whsle .....	6	D	D	D
<b>3030</b>	<b>Precious metals—gold, silver, and platinum including precious metal coins</b> .....	<b>34</b>	<b>47 555</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	32	45 923	96.6	X
4219	Miscellaneous durable goods whsle .....	30	D	D	X
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	30	41 558	87.4	X
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	30	41 558	87.4	X
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	8	D	D	X
4219402	Precious metal (excluding ores) whsle .....	22	D	D	X
<b>3100</b>	<b>Musical instruments and supplies</b> .....	<b>72</b>	<b>125 517</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	72	125 517	100.0	X
4214	Professional & commercial equipment & supplies whsle .....	6	1 391	1.1	X
42142	Office equipment whsle .....	6	1 391	1.1	X
421420	Office equipment whsle .....	6	1 391	1.1	X
4219	Miscellaneous durable goods whsle .....	64	D	D	X
42199	Other miscellaneous durable goods whsle .....	64	117 119	93.3	X
421990	Other miscellaneous durable goods whsle .....	64	117 119	93.3	X
4219901	Musical instruments & supplies whsle .....	64	117 119	93.3	X
<b>3120</b>	<b>Forest products, except lumber (including cordwood, hewn posts, poles, and ties)</b> .....	<b>222</b>	<b>728 689</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	219	726 462	99.7	X
4213	Lumber & other construction materials whsle .....	6	3 404	.5	X
4219	Miscellaneous durable goods whsle .....	204	D	D	X
42199	Other miscellaneous durable goods whsle .....	203	711 603	97.7	X
421990	Other miscellaneous durable goods whsle .....	203	711 603	97.7	X
4219902	Forest products (except lumber) whsle .....	188	703 109	96.5	X
4219906	Other durable goods whsle .....	15	8 494	1.2	X
<b>3130</b>	<b>Compact discs, prerecorded audio tapes, and phonograph records</b> .....	<b>217</b>	<b>254 882</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	172	242 948	95.3	X
4212	Furniture & home furnishings whsle .....	12	2 724	1.1	X
42122	Home furnishings whsle .....	10	2 672	1.0	X
421220	Home furnishings whsle .....	10	2 672	1.0	X
4212204	Other home furnishings whsle .....	7	887	.3	X
4216	Electrical goods whsle .....	8	2 710	1.1	X
4219	Miscellaneous durable goods whsle .....	152	D	D	X
42199	Other miscellaneous durable goods whsle .....	151	237 340	93.1	X
421990	Other miscellaneous durable goods whsle .....	151	237 340	93.1	X
4219903	General merchandise (durable goods) whsle .....	26	D	D	X
4219904	Prerecorded media whsle .....	124	230 050	90.3	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle .....	124	D	D	X
422	Wholesale trade, nondurable goods .....	45	11 934	4.7	X
4229	Miscellaneous nondurable goods whsle .....	37	D	D	X
42292	Book, periodical, & newspaper whsle .....	25	2 746	1.1	X
422920	Book, periodical, & newspaper whsle .....	25	2 746	1.1	X
42299	Other miscellaneous nondurable goods whsle .....	12	D	D	X
422990	Other miscellaneous nondurable goods whsle .....	12	D	D	X
4229902	General merchandise (nondurable goods) whsle .....	7	237	.1	X

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>3140</b>	<b>Prerecorded video tapes</b> .....	<b>530</b>	<b>135 661</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	478	123 986	91.4	X
4216	Electrical goods whsle .....	21	37 704	27.8	X
42162	Electrical appliance, television & radio set whsle .....	14	13 982	10.3	X
421620	Electrical appliance, television & radio set whsle .....	14	13 982	10.3	X
42169	Other electronic parts & equipment whsle .....	7	23 722	17.5	X
421690	Other electronic parts & equipment whsle .....	7	23 722	17.5	X
4219	Miscellaneous durable goods whsle .....	451	D	D	X
42199	Other miscellaneous durable goods whsle .....	450	74 932	55.2	X
421990	Other miscellaneous durable goods whsle .....	450	74 932	55.2	X
4219904	Prerecorded media whsle .....	44	74 847	55.2	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle .....	28	D	D	X
42199042	Prerecorded video tapes whsle .....	16	D	D	X
4219906	Other durable goods whsle .....	401	6	Z	X
422	Wholesale trade, nondurable goods .....	52	11 675	8.6	X
4229	Miscellaneous nondurable goods whsle .....	48	D	D	X
42292	Book, periodical, & newspaper whsle .....	22	5 235	3.9	X
422920	Book, periodical, & newspaper whsle .....	22	5 235	3.9	X
42299	Other miscellaneous nondurable goods whsle .....	26	D	D	X
422990	Other miscellaneous nondurable goods whsle .....	26	D	D	X
4229902	General merchandise (nondurable goods) whsle .....	24	370	.3	X
<b>3150</b>	<b>Other durable goods</b> .....	<b>508</b>	<b>1 074 020</b>	<b>100.0</b>	<b>74.7</b>
421	Wholesale trade, durable goods .....	500	1 072 373	99.8	78.9
4216	Electrical goods whsle .....	6	6 473	.6	X
4219	Miscellaneous durable goods whsle .....	488	D	D	D
42199	Other miscellaneous durable goods whsle .....	486	1 054 094	98.1	39.7
421990	Other miscellaneous durable goods whsle .....	486	1 054 094	98.1	39.7
4219903	General merchandise (durable goods) whsle .....	83	D	D	D
4219906	Other durable goods whsle .....	401	943 495	87.8	32.2
422	Wholesale trade, nondurable goods .....	8	1 647	.2	X
4229	Miscellaneous nondurable goods whsle .....	6	D	D	X
<b>3160</b>	<b>Fire extinguishers and fire safety equipment</b> .....	<b>78</b>	<b>116 532</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	78	116 532	100.0	X
4219	Miscellaneous durable goods whsle .....	73	D	D	X
42199	Other miscellaneous durable goods whsle .....	72	111 771	95.9	X
421990	Other miscellaneous durable goods whsle .....	72	111 771	95.9	X
4219905	Fire extinguishers & fire safety equipment whsle .....	72	D	D	X
<b>3200</b>	<b>Printing and writing paper</b> .....	<b>380</b>	<b>1 419 080</b>	<b>100.0</b>	<b>61.3</b>
421	Wholesale trade, durable goods .....	65	49 540	3.5	38.2
4212	Furniture & home furnishings whsle .....	6	14 281	1.0	X
4214	Professional & commercial equipment & supplies whsle .....	24	7 687	.5	X
42142	Office equipment whsle .....	13	5 504	.4	X
421420	Office equipment whsle .....	13	5 504	.4	X
42143	Computer & computer peripheral equipment & software whsle .....	11	2 183	.2	X
421430	Computer & computer peripheral equipment & software whsle .....	11	2 183	.2	X
4214301	Computer & peripheral equipment whsle .....	11	2 183	.2	X
42143011	Computers & peripheral equipment for resale .....	8	1 984	.1	X
4219	Miscellaneous durable goods whsle .....	28	D	D	X
42199	Other miscellaneous durable goods whsle .....	25	3 404	.2	X
421990	Other miscellaneous durable goods whsle .....	25	3 404	.2	X
4219903	General merchandise (durable goods) whsle .....	25	D	D	X
422	Wholesale trade, nondurable goods .....	315	1 369 540	96.5	60.0
4221	Paper & paper product whsle .....	278	1 359 392	95.8	72.5
42211	Printing & writing paper whsle .....	177	1 321 758	93.1	78.1
422110	Printing & writing paper whsle .....	177	1 321 758	93.1	78.1
42212	Stationery & office supplies whsle .....	77	26 362	1.9	66.3
422120	Stationery & office supplies whsle .....	77	26 362	1.9	66.3
42213	Industrial & personal service paper whsle .....	24	11 272	.8	72.8
422130	Industrial & personal service paper whsle .....	24	11 272	.8	72.8
4229	Miscellaneous nondurable goods whsle .....	32	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	29	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	29	D	D	D
4229902	General merchandise (nondurable goods) whsle .....	22	7 367	.5	13.3
<b>3300</b>	<b>Stationery, office supplies and greeting cards</b> .....	<b>1 351</b>	<b>2 146 863</b>	<b>100.0</b>	<b>29.3</b>

See footnotes at end of table.



**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>3300</b>	<b>Stationery, office supplies and greeting cards—Con.</b>				
421	Wholesale trade, durable goods .....	255	199 308	9.3	23.5
4212	Furniture & home furnishings whsle .....	78	96 536	4.5	20.0
42121	Furniture whsle .....	32	61 344	2.9	34.8
421210	Furniture whsle .....	32	61 344	2.9	34.8
4212102	Office & business furniture whsle .....	30	59 412	2.8	39.4
42122	Home furnishings whsle .....	46	35 192	1.6	3.9
421220	Home furnishings whsle .....	46	35 192	1.6	3.9
4212201	Household china, glassware, & crockery whsle .....	15	14 006	.7	X
4212204	Other home furnishings whsle .....	27	20 358	.9	6.1
4214	Professional & commercial equipment & supplies whsle .....	52	46 642	2.2	18.7
42142	Office equipment whsle .....	31	21 652	1.0	15.8
421420	Office equipment whsle .....	31	21 652	1.0	15.8
42143	Computer & computer peripheral equipment & software whsle .....	9	7 422	.3	X
421430	Computer & computer peripheral equipment & software whsle .....	9	7 422	.3	X
4214301	Computer & peripheral equipment whsle .....	7	7 212	.3	X
4216	Electrical goods whsle .....	11	7 466	.3	X
42169	Other electronic parts & equipment whsle .....	6	2 215	.1	X
421690	Other electronic parts & equipment whsle .....	6	2 215	.1	X
4218	Machinery, equipment, & supplies whsle .....	34	3 311	.2	53.9
42183	Industrial machinery & equipment whsle .....	23	3 183	.1	56.3
421830	Industrial machinery & equipment whsle .....	23	3 183	.1	56.3
4218303	General-purpose industrial machinery & equipment whsle .....	23	3 183	.1	60.0
42184	Industrial supplies whsle .....	9	82	Z	71.2
421840	Industrial supplies whsle .....	9	82	Z	71.2
4218401	General-line industrial supplies whsle .....	8	73	Z	30.2
4219	Miscellaneous durable goods whsle .....	76	D	D	D
42192	Toy & hobby goods & supplies whsle .....	26	D	D	D
421920	Toy & hobby goods & supplies whsle .....	26	D	D	D
42199	Other miscellaneous durable goods whsle .....	46	14 975	.7	32.3
421990	Other miscellaneous durable goods whsle .....	46	14 975	.7	32.3
4219903	General merchandise (durable goods) whsle .....	35	D	D	D
4219906	Other durable goods whsle .....	8	2 531	.1	3.0
422	Wholesale trade, nondurable goods .....	1 096	1 947 555	90.7	30.5
4221	Paper & paper product whsle .....	807	1 802 275	83.9	46.7
42211	Printing & writing paper whsle .....	34	17 822	.8	78.7
422110	Printing & writing paper whsle .....	34	17 822	.8	78.7
42212	Stationery & office supplies whsle .....	735	1 772 373	82.6	41.0
422120	Stationery & office supplies whsle .....	735	1 772 373	82.6	41.0
42213	Industrial & personal service paper whsle .....	38	12 080	.6	65.0
422130	Industrial & personal service paper whsle .....	38	12 080	.6	65.0
4222	Drugs, & druggists' sundries whsle .....	14	17 260	.8	1.5
42221	Drugs, & druggists' sundries whsle .....	14	17 260	.8	1.5
422210	Drugs, & druggists' sundries whsle .....	14	17 260	.8	1.5
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	14	17 260	.8	1.5
4223	Apparel, piece goods, & notions whsle .....	20	7 149	.3	X
42231	Piece goods, notions, & other dry goods whsle .....	11	5 679	.3	X
422310	Piece goods, notions, & other dry goods whsle .....	11	5 679	.3	X
4223102	Notions & other dry goods whsle .....	7	4 018	.2	X
4224	Grocery & related products whsle .....	10	16 435	.8	X
42249	Other grocery & related products whsle .....	6	D	D	X
422490	Other grocery & related products whsle .....	6	D	D	X
4226	Chemical & allied products whsle .....	7	6 896	.3	X
4229	Miscellaneous nondurable goods whsle .....	238	D	D	D
42292	Book, periodical, & newspaper whsle .....	24	16 718	.8	7.0
422920	Book, periodical, & newspaper whsle .....	24	16 718	.8	7.0
42299	Other miscellaneous nondurable goods whsle .....	205	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	205	D	D	D
4229901	Art goods whsle .....	63	27 616	1.3	7.4
4229902	General merchandise (nondurable goods) whsle .....	126	15 020	.7	6.1
4229904	Other nondurable goods whsle .....	16	D	D	X
<b>3400</b>	<b>Industrial and personal services paper and plastics</b> .....	<b>1 545</b>	<b>6 071 579</b>	<b>100.0</b>	<b>7.1</b>
421	Wholesale trade, durable goods .....	100	110 719	1.8	17.2
4212	Furniture & home furnishings whsle .....	11	26 144	.4	X
42122	Home furnishings whsle .....	11	26 144	.4	X
421220	Home furnishings whsle .....	11	26 144	.4	X
4212204	Other home furnishings whsle .....	7	25 502	.4	X
4214	Professional & commercial equipment & supplies whsle .....	12	5 944	.1	X
42144	Other commercial equipment whsle .....	6	5 447	.1	X
421440	Other commercial equipment whsle .....	6	5 447	.1	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	6	D	D	X
42171	Hardware whsle .....	6	3 279	.1	X
421710	Hardware whsle .....	6	3 279	.1	X
4218	Machinery, equipment, & supplies whsle .....	44	45 174	.7	41.4
42183	Industrial machinery & equipment whsle .....	6	3 208	.1	X
421830	Industrial machinery & equipment whsle .....	6	3 208	.1	X
42184	Industrial supplies whsle .....	18	22 530	.4	66.1
421840	Industrial supplies whsle .....	18	22 530	.4	66.1
4218401	General-line industrial supplies whsle .....	11	338	Z	30.2
4218404	Industrial containers & supplies whsle .....	6	22 073	.4	X
42185	Service establishment equipment & supplies whsle .....	20	19 436	.3	23.2
421850	Service establishment equipment & supplies whsle .....	20	19 436	.3	23.2
4218502	Custodial, janitors' equipment & supplies whsle .....	20	19 436	.3	X

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>3400</b>	<b>Industrial and personal services paper and plastics—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4219	Miscellaneous durable goods whse .....	20	D	D	X
42193	Recyclable material whse .....	12	10 693	.2	X
421930	Recyclable material whse .....	12	10 693	.2	X
4219303	Other recyclable material whse .....	8	424	Z	X
42199	Other miscellaneous durable goods whse .....	8	6 009	.1	X
421990	Other miscellaneous durable goods whse .....	8	6 009	.1	X
4219903	General merchandise (durable goods) whse .....	7	D	D	X
422	Wholesale trade, nondurable goods .....	1 445	5 960 865	98.2	6.6
4221	Paper & paper product whse .....	702	3 802 915	62.6	63.3
42211	Printing & writing paper whse .....	14	24 313	.4	71.9
422110	Printing & writing paper whse .....	14	24 313	.4	71.9
42212	Stationery & office supplies whse .....	34	35 220	.6	46.5
422120	Stationery & office supplies whse .....	34	35 220	.6	46.5
42213	Industrial & personal service paper whse .....	654	3 743 382	61.7	64.9
422130	Industrial & personal service paper whse .....	654	3 743 382	61.7	64.9
4222	Drugs, & druggists' sundries whse .....	16	40 306	.7	3.7
42221	Drugs, & druggists' sundries whse .....	16	40 306	.7	3.7
422210	Drugs, & druggists' sundries whse .....	16	40 306	.7	3.7
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whse .....	16	40 306	.7	3.7
4224	Grocery & related products whse .....	617	2 046 645	33.7	.1
42241	General-line grocery whse .....	439	1 383 271	22.8	X
422410	General-line grocery whse .....	439	1 383 271	22.8	X
4224103	Other general-line grocery whse .....	439	1 383 271	22.8	X
42242	Packaged frozen food whse .....	60	280 450	4.6	X
422420	Packaged frozen food whse .....	60	280 450	4.6	X
42245	Confectionery whse .....	16	6 839	.1	5.4
422450	Confectionery whse .....	16	6 839	.1	5.4
42249	Other grocery & related products whse .....	91	D	D	D
422490	Other grocery & related products whse .....	91	D	D	D
4224904	Canned goods whse .....	25	153 505	2.5	X
4224906	Other grocery specialties whse .....	54	D	D	D
4226	Chemical & allied products whse .....	36	40 138	.7	19.4
42261	Plastics materials & basic forms & shapes whse .....	22	20 640	.3	62.4
422610	Plastics materials & basic forms & shapes whse .....	22	20 640	.3	62.4
42269	Other chemical & allied products whse .....	14	19 498	.3	2.1
422690	Other chemical & allied products whse .....	14	19 498	.3	2.1
4226902	Other chemical & allied products whse .....	14	19 498	.3	2.1
4229	Miscellaneous nondurable goods whse .....	69	D	D	D
42299	Other miscellaneous nondurable goods whse .....	66	D	D	D
422990	Other miscellaneous nondurable goods whse .....	66	D	D	D
4229901	Art goods whse .....	9	2 038	Z	33.2
4229902	General merchandise (nondurable goods) whse .....	55	15 110	.2	10.8
<b>3500</b>	<b>Drugs, pharmaceuticals, cosmetics, and toiletries .....</b>	<b>1 316</b>	<b>9 201 348</b>	<b>100.0</b>	<b>5.3</b>
421	Wholesale trade, durable goods .....	119	134 175	1.5	7.3
4212	Furniture & home furnishings whse .....	41	40 741	.4	10.9
42122	Home furnishings whse .....	41	40 741	.4	11.2
421220	Home furnishings whse .....	41	40 741	.4	11.2
4212201	Household china, glassware, & crockery whse .....	16	13 711	.1	X
4212202	Linens, domestics, draperies, & curtains whse .....	6	5 348	.1	X
4212204	Other home furnishings whse .....	16	21 213	.2	14.0
4214	Professional & commercial equipment & supplies whse .....	16	28 850	.3	.1
42145	Medical, dental, & hospital equipment & supplies whse .....	9	26 547	.3	.2
421450	Medical, dental, & hospital equipment & supplies whse .....	9	26 547	.3	.2
4214501	Surgical, medical, & hospital supplies whse .....	9	26 547	.3	.2
4216	Electrical goods whse .....	10	14 373	.2	X
42162	Electrical appliance, television & radio set whse .....	6	8 230	.1	X
421620	Electrical appliance, television & radio set whse .....	6	8 230	.1	X
4219	Miscellaneous durable goods whse .....	44	D	D	X
42199	Other miscellaneous durable goods whse .....	34	22 844	.2	X
421990	Other miscellaneous durable goods whse .....	34	22 844	.2	X
4219903	General merchandise (durable goods) whse .....	29	D	D	X
422	Wholesale trade, nondurable goods .....	1 197	9 067 173	98.5	4.9
4221	Paper & paper product whse .....	15	17 760	.2	40.7
42212	Stationery & office supplies whse .....	8	12 698	.1	54.7
422120	Stationery & office supplies whse .....	8	12 698	.1	54.7
42213	Industrial & personal service paper whse .....	7	5 062	.1	X
422130	Industrial & personal service paper whse .....	7	5 062	.1	X
4222	Drugs, & druggists' sundries whse .....	445	4 999 106	54.3	43.3
42221	Drugs, & druggists' sundries whse .....	445	4 999 106	54.3	43.3
422210	Drugs, & druggists' sundries whse .....	445	4 999 106	54.3	43.3
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whse .....	445	4 999 106	54.3	43.3

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>3500</b>	<b>Drugs, pharmaceuticals, cosmetics, and toiletries—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4224	Grocery & related products whsle .....	624	3 999 671	43.5	.2
42241	General-line grocery whsle .....	456	2 449 790	26.6	X
422410	General-line grocery whsle .....	456	2 449 790	26.6	X
4224103	Other general-line grocery whsle .....	456	2 449 790	26.6	X
42242	Packaged frozen food whsle .....	11	48 175	.5	X
422420	Packaged frozen food whsle .....	11	48 175	.5	X
42245	Confectionery whsle .....	25	32 579	.4	X
422450	Confectionery whsle .....	25	32 579	.4	X
42249	Other grocery & related products whsle .....	128	D	D	D
422490	Other grocery & related products whsle .....	128	D	D	D
4224904	Canned goods whsle .....	26	434 519	4.7	X
4224905	Food & beverage basic materials whsle .....	7	50 989	.6	X
4224906	Other grocery specialties whsle .....	86	D	D	D
4226	Chemical & allied products whsle .....	22	17 257	.2	.2
42269	Other chemical & allied products whsle .....	21	15 478	.2	.2
422690	Other chemical & allied products whsle .....	21	15 478	.2	.2
4226902	Other chemical & allied products whsle .....	21	15 478	.2	.2
4229	Miscellaneous nondurable goods whsle .....	87	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	79	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	79	D	D	D
4229901	Art goods whsle .....	11	11 256	.1	1.4
4229902	General merchandise (nondurable goods) whsle .....	65	8 101	.1	16.7
<b>3600</b>	<b>Piece goods, knit and woven .....</b>	<b>816</b>	<b>4 559 229</b>	<b>100.0</b>	<b>50.6</b>
421	Wholesale trade, durable goods .....	55	90 588	2.0	15.6
4212	Furniture & home furnishings whsle .....	30	78 393	1.7	19.3
42121	Furniture whsle .....	12	55 525	1.2	X
421210	Furniture whsle .....	12	55 525	1.2	X
4212101	Household & lawn furniture whsle .....	8	54 591	1.2	X
42122	Home furnishings whsle .....	18	22 868	.5	52.0
421220	Home furnishings whsle .....	18	22 868	.5	52.0
4212202	Linens, domestics, draperies, & curtains whsle .....	13	20 197	.4	73.6
4219	Miscellaneous durable goods whsle .....	20	D	D	X
42199	Other miscellaneous durable goods whsle .....	15	2 411	.1	X
421990	Other miscellaneous durable goods whsle .....	15	2 411	.1	X
4219903	General merchandise (durable goods) whsle .....	14	D	D	X
422	Wholesale trade, nondurable goods .....	761	4 468 641	98.0	48.9
4223	Apparel, piece goods, & notions whsle .....	694	4 437 203	97.3	53.4
42231	Piece goods, notions, & other dry goods whsle .....	662	4 372 663	95.9	X
422310	Piece goods, notions, & other dry goods whsle .....	662	4 372 663	95.9	X
4223101	Piece goods—jobbers .....	652	4 364 270	95.7	X
4223102	Notions & other dry goods whsle .....	10	8 393	.2	X
42232	Men's & boys' clothing & furnishings whsle .....	18	9 310	.2	8.8
422320	Men's & boys' clothing & furnishings whsle .....	18	9 310	.2	8.8
42233	Women's, children's, & infants' clothing & accessories whsle .....	10	54 709	1.2	X
422330	Women's, children's, & infants' clothing & accessories whsle .....	10	54 709	1.2	X
4229	Miscellaneous nondurable goods whsle .....	60	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	56	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	56	D	D	D
4229902	General merchandise (nondurable goods) whsle .....	36	3 526	.1	X
4229904	Other nondurable goods whsle .....	18	D	D	D
<b>3700</b>	<b>Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) ..</b>	<b>262</b>	<b>572 991</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	17	7 414	1.3	X
4212	Furniture & home furnishings whsle .....	6	2 151	.4	X
42122	Home furnishings whsle .....	6	2 151	.4	X
421220	Home furnishings whsle .....	6	2 151	.4	X
4219	Miscellaneous durable goods whsle .....	10	D	D	X
422	Wholesale trade, nondurable goods .....	245	565 577	98.7	X
4223	Apparel, piece goods, & notions whsle .....	178	534 448	93.3	X
42231	Piece goods, notions, & other dry goods whsle .....	172	533 829	93.2	X
422310	Piece goods, notions, & other dry goods whsle .....	172	533 829	93.2	X
4223101	Piece goods—jobbers .....	31	20 032	3.5	X
4223102	Notions & other dry goods whsle .....	141	513 797	89.7	X
4229	Miscellaneous nondurable goods whsle .....	61	D	D	X
42299	Other miscellaneous nondurable goods whsle .....	54	D	D	X
422990	Other miscellaneous nondurable goods whsle .....	54	D	D	X
4229902	General merchandise (nondurable goods) whsle .....	43	10 086	1.8	X
4229904	Other nondurable goods whsle .....	10	D	D	X

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>3800</b>	<b>Men's and boys' wear</b> .....	<b>1 304</b>	<b>2 852 795</b>	<b>100.0</b>	<b>46.2</b>
421	Wholesale trade, durable goods .....	237	118 583	4.2	5.3
4212	Furniture & home furnishings whsle .....	11	4 692	.2	X
42122	Home furnishings whsle .....	11	4 692	.2	X
421220	Home furnishings whsle .....	11	4 692	.2	X
4212202	Linens, domestics, draperies, & curtains whsle .....	6	695	Z	X
4214	Professional & commercial equipment & supplies whsle .....	10	2 037	.1	X
42145	Medical, dental, & hospital equipment & supplies whsle .....	8	1 486	.1	X
421450	Medical, dental, & hospital equipment & supplies whsle .....	8	1 486	.1	X
4214501	Surgical, medical, & hospital supplies whsle .....	8	1 486	.1	X
4219	Miscellaneous durable goods whsle .....	204	D	D	D
42191	Sporting & recreational goods & supplies whsle .....	59	79 835	2.8	5.2
421910	Sporting & recreational goods & supplies whsle .....	59	79 835	2.8	5.2
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	7	2 849	.1	25.9
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	7	2 849	.1	25.9
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	7	D	D	D
42199	Other miscellaneous durable goods whsle .....	134	15 232	.5	X
421990	Other miscellaneous durable goods whsle .....	134	15 232	.5	X
4219903	General merchandise (durable goods) whsle .....	117	D	D	X
4219906	Other durable goods whsle .....	10	996	Z	X
422	Wholesale trade, nondurable goods .....	1 067	2 734 212	95.8	48.5
4223	Apparel, piece goods, & notions whsle .....	861	2 708 218	94.9	60.1
42231	Piece goods, notions, & other dry goods whsle .....	11	7 602	.3	X
422310	Piece goods, notions, & other dry goods whsle .....	11	7 602	.3	X
4223101	Piece goods—jobbers .....	10	7 438	.3	X
42232	Men's & boys' clothing & furnishings whsle .....	660	2 483 104	87.0	65.7
422320	Men's & boys' clothing & furnishings whsle .....	660	2 483 104	87.0	65.7
42233	Women's, children's, & infants' clothing & accessories whsle .....	173	178 531	6.3	58.5
422330	Women's, children's, & infants' clothing & accessories whsle .....	173	178 531	6.3	58.5
42234	Footwear whsle .....	17	38 981	1.4	19.4
422340	Footwear whsle .....	17	38 981	1.4	19.4
4224	Grocery & related products whsle .....	7	6 277	.2	X
4229	Miscellaneous nondurable goods whsle .....	195	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	195	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	195	D	D	D
4229902	General merchandise (nondurable goods) whsle .....	175	14 888	.5	X
4229904	Other nondurable goods whsle .....	16	D	D	D
<b>3900</b>	<b>Women's and children's wear</b> .....	<b>1 744</b>	<b>5 381 765</b>	<b>100.0</b>	<b>43.1</b>
421	Wholesale trade, durable goods .....	142	84 078	1.6	14.8
4212	Furniture & home furnishings whsle .....	21	21 547	.4	39.7
42122	Home furnishings whsle .....	16	3 936	.1	.4
421220	Home furnishings whsle .....	16	3 936	.1	.4
4212202	Linens, domestics, draperies, & curtains whsle .....	11	3 019	.1	.8
4215	Metal & mineral (except petroleum) whsle .....	6	12 256	.2	X
4219	Miscellaneous durable goods whsle .....	105	D	D	D
42191	Sporting & recreational goods & supplies whsle .....	32	19 851	.4	3.7
421910	Sporting & recreational goods & supplies whsle .....	32	19 851	.4	3.7
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	21	15 810	.3	27.4
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	21	15 810	.3	27.4
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	21	D	D	D
42199	Other miscellaneous durable goods whsle .....	50	12 694	.2	X
421990	Other miscellaneous durable goods whsle .....	50	12 694	.2	X
4219903	General merchandise (durable goods) whsle .....	43	D	D	X
422	Wholesale trade, nondurable goods .....	1 602	5 297 687	98.4	42.2
4223	Apparel, piece goods, & notions whsle .....	1 484	5 232 503	97.2	53.9
42231	Piece goods, notions, & other dry goods whsle .....	9	8 435	.2	X
422310	Piece goods, notions, & other dry goods whsle .....	9	8 435	.2	X
4223101	Piece goods—jobbers .....	9	8 435	.2	X
42232	Men's & boys' clothing & furnishings whsle .....	255	316 815	5.9	61.0
422320	Men's & boys' clothing & furnishings whsle .....	255	316 815	5.9	61.0
42233	Women's, children's, & infants' clothing & accessories whsle .....	1 203	4 423 654	82.2	61.0
422330	Women's, children's, & infants' clothing & accessories whsle .....	1 203	4 423 654	82.2	61.0
42234	Footwear whsle .....	17	483 599	9.0	2.1
422340	Footwear whsle .....	17	483 599	9.0	2.1
4224	Grocery & related products whsle .....	13	45 619	.8	X
42241	General-line grocery whsle .....	12	43 579	.8	X
422410	General-line grocery whsle .....	12	43 579	.8	X
4224103	Other general-line grocery whsle .....	12	43 579	.8	X
4229	Miscellaneous nondurable goods whsle .....	92	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	92	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	92	D	D	D
4229901	Art goods whsle .....	10	2 450	Z	8.4
4229902	General merchandise (nondurable goods) whsle .....	75	6 474	.1	X
4229904	Other nondurable goods whsle .....	6	D	D	D

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>4000</b>	<b>Footwear</b> .....	<b>606</b>	<b>3 817 229</b>	<b>100.0</b>	<b>50.7</b>
421	Wholesale trade, durable goods .....	79	84 374	2.2	16.4
4219	Miscellaneous durable goods whsle .....	67	D	D	D
42191	Sporting & recreational goods & supplies whsle .....	43	65 084	1.7	6.6
421910	Sporting & recreational goods & supplies whsle .....	43	65 084	1.7	6.6
42199	Other miscellaneous durable goods whsle .....	23	2 714	.1	X
421990	Other miscellaneous durable goods whsle .....	23	2 714	.1	X
4219903	General merchandise (durable goods) whsle .....	20	D	D	X
422	Wholesale trade, nondurable goods .....	527	3 732 855	97.8	50.6
4223	Apparel, piece goods, & notions whsle .....	465	3 699 581	96.9	59.7
42232	Men's & boys' clothing & furnishings whsle .....	44	33 616	.9	64.1
422320	Men's & boys' clothing & furnishings whsle .....	44	33 616	.9	64.1
42233	Women's, children's, & infants' clothing & accessories whsle .....	43	18 131	.5	60.0
422330	Women's, children's, & infants' clothing & accessories whsle .....	43	18 131	.5	60.0
42234	Footwear whsle .....	378	3 647 834	95.6	62.5
422340	Footwear whsle .....	378	3 647 834	95.6	62.5
4224	Grocery & related products whsle .....	10	30 397	.8	X
4229	Miscellaneous nondurable goods whsle .....	50	D	D	X
42299	Other miscellaneous nondurable goods whsle .....	50	D	D	X
422990	Other miscellaneous nondurable goods whsle .....	50	D	D	X
4229902	General merchandise (nondurable goods) whsle .....	43	2 562	.1	X
<b>4100</b>	<b>Frozen foods (packaged)</b> .....	<b>1 980</b>	<b>23 952 192</b>	<b>100.0</b>	<b>61.6</b>
421	Wholesale trade, durable goods .....	37	8 353	Z	X
4219	Miscellaneous durable goods whsle .....	30	D	D	X
42199	Other miscellaneous durable goods whsle .....	30	5 525	Z	X
421990	Other miscellaneous durable goods whsle .....	30	5 525	Z	X
4219903	General merchandise (durable goods) whsle .....	29	D	D	X
422	Wholesale trade, nondurable goods .....	1 943	23 943 839	100.0	57.7
4221	Paper & paper product whsle .....	10	9 474	Z	78.1
42213	Industrial & personal service paper whsle .....	10	9 474	Z	79.5
422130	Industrial & personal service paper whsle .....	10	9 474	Z	79.5
4224	Grocery & related products whsle .....	1 922	23 923 318	99.9	54.9
42241	General-line grocery whsle .....	697	10 154 475	42.4	45.4
422410	General-line grocery whsle .....	697	10 154 475	42.4	45.4
4224103	Other general-line grocery whsle .....	697	10 154 475	42.4	45.4
42242	Packaged frozen food whsle .....	679	11 107 438	46.4	72.8
422420	Packaged frozen food whsle .....	679	11 107 438	46.4	72.8
42243	Dairy products, (except dried or canned) whsle .....	31	46 721	.2	24.7
422430	Dairy products, (except dried or canned) whsle .....	31	46 721	.2	24.7
4224302	Dairy product (except raw milk) whsle .....	29	D	D	D
42244	Poultry & poultry product whsle .....	38	D	D	D
422440	Poultry & poultry product whsle .....	38	D	D	D
4224402	Poultry & poultry product (except live) whsle .....	38	D	D	D
42245	Confectionery whsle .....	24	30 818	.1	19.4
422450	Confectionery whsle .....	24	30 818	.1	19.4
42246	Fish & seafood whsle .....	19	19 210	.1	X
422460	Fish & seafood whsle .....	19	19 210	.1	X
42247	Meat & meat product whsle .....	89	245 159	1.0	73.6
422470	Meat & meat product whsle .....	89	245 159	1.0	73.6
42248	Fresh fruit & vegetable whsle .....	23	38 590	.2	1.8
422480	Fresh fruit & vegetable whsle .....	23	38 590	.2	1.8
42249	Other grocery & related products whsle .....	322	D	D	D
422490	Other grocery & related products whsle .....	322	D	D	D
4224901	Coffee, tea, & spice whsle .....	17	119 110	.5	75.6
4224902	Bread & baked goods whsle .....	30	172 064	.7	X
4224904	Canned goods whsle .....	104	566 728	2.4	85.3
4224905	Food & beverage basic materials whsle .....	15	34 752	.1	X
4224906	Other grocery specialties whsle .....	153	D	D	D
4229	Miscellaneous nondurable goods whsle .....	7	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	7	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	7	D	D	D
4229902	General merchandise (nondurable goods) whsle .....	7	866	Z	26.3
<b>4200</b>	<b>Dairy products (excluding dried or canned)</b> .....	<b>1 220</b>	<b>6 734 969</b>	<b>100.0</b>	<b>62.5</b>
421	Wholesale trade, durable goods .....	6	8 270	.1	X
4214	Professional & commercial equipment & supplies whsle .....	6	8 270	.1	X
42144	Other commercial equipment whsle .....	6	8 270	.1	X
421440	Other commercial equipment whsle .....	6	8 270	.1	X

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>4200</b>	<b>Dairy products (excluding dried or canned)—Con.</b>				
422	Wholesale trade, nondurable goods .....	1 214	6 726 699	99.9	58.5
4224	Grocery & related products whsle .....	1 186	6 716 971	99.7	55.7
42241	General-line grocery whsle .....	545	3 544 370	52.6	53.8
422410	General-line grocery whsle .....	545	3 544 370	52.6	53.8
4224103	Other general-line grocery whsle .....	545	3 544 370	52.6	53.8
42242	Packaged frozen food whsle .....	177	651 332	9.7	26.0
422420	Packaged frozen food whsle .....	177	651 332	9.7	26.0
42243	Dairy products, (except dried or canned) whsle .....	181	1 053 774	15.6	75.5
422430	Dairy products, (except dried or canned) whsle .....	181	1 053 774	15.6	75.5
4224302	Dairy product (except raw milk) whsle .....	179	D	D	D
42244	Poultry & poultry product whsle .....	11	D	D	D
422440	Poultry & poultry product whsle .....	11	D	D	D
4224402	Poultry & poultry product (except live) whsle .....	11	D	D	D
42245	Confectionery whsle .....	17	16 030	.2	68.5
422450	Confectionery whsle .....	17	16 030	.2	68.5
42247	Meat & meat product whsle .....	50	116 495	1.7	19.5
422470	Meat & meat product whsle .....	50	116 495	1.7	19.5
42249	Other grocery & related products whsle .....	200	D	D	D
422490	Other grocery & related products whsle .....	200	D	D	D
4224901	Coffee, tea, & spice whsle .....	6	52 759	.8	X
4224902	Bread & baked goods whsle .....	11	12 514	.2	X
4224903	Soft drinks whsle .....	6	101 174	1.5	X
4224904	Canned goods whsle .....	74	635 382	9.4	86.2
4224905	Food & beverage basic materials whsle .....	18	19 585	.3	X
4224906	Other grocery specialties whsle .....	85	D	D	D
4229	Miscellaneous nondurable goods whsle .....	23	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	23	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	23	D	D	D
4229902	General merchandise (nondurable goods) whsle .....	23	2 448	Z	26.3
<b>4300</b>	<b>Poultry and poultry products .....</b>	<b>771</b>	<b>4 336 315</b>	<b>100.0</b>	<b>2.4</b>
421	Wholesale trade, durable goods .....	6	4 689	.1	X
4214	Professional & commercial equipment & supplies whsle .....	6	4 689	.1	X
42144	Other commercial equipment whsle .....	6	4 689	.1	X
421440	Other commercial equipment whsle .....	6	4 689	.1	X
422	Wholesale trade, nondurable goods .....	765	4 331 626	99.9	2.2
4224	Grocery & related products whsle .....	741	4 321 833	99.7	2.1
42241	General-line grocery whsle .....	234	1 596 959	36.8	X
422410	General-line grocery whsle .....	234	1 596 959	36.8	X
4224103	Other general-line grocery whsle .....	234	1 596 959	36.8	X
42242	Packaged frozen food whsle .....	204	1 005 709	23.2	1.4
422420	Packaged frozen food whsle .....	204	1 005 709	23.2	1.4
42243	Dairy products, (except dried or canned) whsle .....	20	48 661	1.1	X
422430	Dairy products, (except dried or canned) whsle .....	20	48 661	1.1	X
4224302	Dairy product (except raw milk) whsle .....	18	D	D	X
42244	Poultry & poultry product whsle .....	113	D	D	D
422440	Poultry & poultry product whsle .....	113	D	D	D
4224402	Poultry & poultry product (except live) whsle .....	108	D	D	D
42246	Fish & seafood whsle .....	6	16 891	.4	X
422460	Fish & seafood whsle .....	6	16 891	.4	X
42247	Meat & meat product whsle .....	84	240 423	5.5	.9
422470	Meat & meat product whsle .....	84	240 423	5.5	.9
42248	Fresh fruit & vegetable whsle .....	9	730	Z	2.0
422480	Fresh fruit & vegetable whsle .....	9	730	Z	2.0
42249	Other grocery & related products whsle .....	70	D	D	D
422490	Other grocery & related products whsle .....	70	D	D	D
4224902	Bread & baked goods whsle .....	6	17 152	.4	X
4224904	Canned goods whsle .....	18	22 532	.5	X
4224906	Other grocery specialties whsle .....	39	D	D	D
4225	Farm-product raw material whsle .....	7	456	Z	82.7
42252	Livestock whsle .....	7	456	Z	69.6
422520	Livestock whsle .....	7	456	Z	69.6
4229	Miscellaneous nondurable goods whsle .....	12	D	D	X
42299	Other miscellaneous nondurable goods whsle .....	11	D	D	X
422990	Other miscellaneous nondurable goods whsle .....	11	D	D	X
4229902	General merchandise (nondurable goods) whsle .....	8	392	Z	X

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>4400</b>	<b>Confectionery</b> .....	<b>1 117</b>	<b>5 562 343</b>	<b>100.0</b>	<b>7.3</b>
422	Wholesale trade, nondurable goods .....	1 112	5 548 296	99.7	6.8
4222	Drugs, & druggists' sundries whsle .....	13	69 479	1.2	7.7
42221	Drugs, & druggists' sundries whsle .....	13	69 479	1.2	7.7
422210	Drugs, & druggists' sundries whsle .....	13	69 479	1.2	7.7
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	13	69 479	1.2	7.7
4224	Grocery & related products whsle .....	1 061	5 474 992	98.4	6.4
42241	General-line grocery whsle .....	462	1 869 625	33.6	.1
422410	General-line grocery whsle .....	462	1 869 625	33.6	.1
4224103	Other general-line grocery whsle .....	462	1 869 625	33.6	.1
42242	Packaged frozen food whsle .....	80	174 220	3.1	.8
422420	Packaged frozen food whsle .....	80	174 220	3.1	.8
42243	Dairy products, (except dried or canned) whsle .....	6	2 811	.1	X
422430	Dairy products, (except dried or canned) whsle .....	6	2 811	.1	X
4224302	Dairy product (except raw milk) whsle .....	6	D	D	X
42245	Confectionery whsle .....	357	2 670 712	48.0	63.0
422450	Confectionery whsle .....	357	2 670 712	48.0	63.0
42249	Other grocery & related products whsle .....	147	D	D	D
422490	Other grocery & related products whsle .....	147	D	D	D
4224901	Coffee, tea, & spice whsle .....	12	37 334	.7	18.4
4224902	Bread & baked goods whsle .....	16	27 963	.5	X
4224904	Canned goods whsle .....	31	317 017	5.7	X
4224905	Food & beverage basic materials whsle .....	13	13 963	.3	X
4224906	Other grocery specialties whsle .....	73	D	D	D
4229	Miscellaneous nondurable goods whsle .....	37	D	D	X
42294	Tobacco & tobacco product whsle .....	9	1 239	Z	X
422940	Tobacco & tobacco product whsle .....	9	1 239	Z	X
42299	Other miscellaneous nondurable goods whsle .....	27	D	D	X
422990	Other miscellaneous nondurable goods whsle .....	27	D	D	X
4229902	General merchandise (nondurable goods) whsle .....	23	643	Z	X
<b>4500</b>	<b>Fish and seafoods (excluding canned and frozen packaged)</b> .....	<b>405</b>	<b>1 355 895</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	6	2 556	.2	X
422	Wholesale trade, nondurable goods .....	399	1 353 339	99.8	X
4224	Grocery & related products whsle .....	391	1 352 947	99.8	X
42241	General-line grocery whsle .....	161	262 392	19.4	X
422410	General-line grocery whsle .....	161	262 392	19.4	X
4224103	Other general-line grocery whsle .....	161	262 392	19.4	X
42242	Packaged frozen food whsle .....	58	130 630	9.6	X
422420	Packaged frozen food whsle .....	58	130 630	9.6	X
42243	Dairy products, (except dried or canned) whsle .....	8	44 536	3.3	X
422430	Dairy products, (except dried or canned) whsle .....	8	44 536	3.3	X
4224302	Dairy product (except raw milk) whsle .....	8	D	D	X
42244	Poultry & poultry product whsle .....	13	D	D	X
422440	Poultry & poultry product whsle .....	13	D	D	X
4224402	Poultry & poultry product (except live) whsle .....	13	D	D	X
42246	Fish & seafood whsle .....	108	782 918	57.7	X
422460	Fish & seafood whsle .....	108	782 918	57.7	X
42247	Meat & meat product whsle .....	22	67 222	5.0	X
422470	Meat & meat product whsle .....	22	67 222	5.0	X
42249	Other grocery & related products whsle .....	18	D	D	X
422490	Other grocery & related products whsle .....	18	D	D	X
4224906	Other grocery specialties whsle .....	10	D	D	X
4229	Miscellaneous nondurable goods whsle .....	8	D	D	X
42299	Other miscellaneous nondurable goods whsle .....	8	D	D	X
422990	Other miscellaneous nondurable goods whsle .....	8	D	D	X
4229902	General merchandise (nondurable goods) whsle .....	8	392	Z	X
<b>4600</b>	<b>Meat and meat products (fresh and unpackaged)</b> .....	<b>1 022</b>	<b>5 088 224</b>	<b>100.0</b>	<b>55.8</b>
422	Wholesale trade, nondurable goods .....	1 020	5 086 846	100.0	52.2
4224	Grocery & related products whsle .....	988	5 061 960	99.5	49.8
42241	General-line grocery whsle .....	403	911 139	17.9	40.9
422410	General-line grocery whsle .....	403	911 139	17.9	40.9
4224103	Other general-line grocery whsle .....	403	911 139	17.9	40.9
42242	Packaged frozen food whsle .....	106	369 684	7.3	37.4
422420	Packaged frozen food whsle .....	106	369 684	7.3	37.4
42243	Dairy products, (except dried or canned) whsle .....	33	66 720	1.3	24.9
422430	Dairy products, (except dried or canned) whsle .....	33	66 720	1.3	24.9
4224302	Dairy product (except raw milk) whsle .....	31	D	D	D
42244	Poultry & poultry product whsle .....	33	D	D	D
422440	Poultry & poultry product whsle .....	33	D	D	D
4224402	Poultry & poultry product (except live) whsle .....	33	D	D	D
42245	Confectionery whsle .....	13	14 504	.3	X
422450	Confectionery whsle .....	13	14 504	.3	X
42247	Meat & meat product whsle .....	298	3 295 659	64.8	72.2
422470	Meat & meat product whsle .....	298	3 295 659	64.8	72.2
42249	Other grocery & related products whsle .....	95	D	D	D
422490	Other grocery & related products whsle .....	95	D	D	D
4224902	Bread & baked goods whsle .....	17	22 363	.4	X
4224904	Canned goods whsle .....	22	62 717	1.2	77.5
4224905	Food & beverage basic materials whsle .....	6	2 354	Z	X
4224906	Other grocery specialties whsle .....	46	D	D	D
4225	Farm-product raw material whsle .....	7	18 974	.4	X

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>4600</b>	<b>Meat and meat products (fresh and unpackaged)—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4229	Miscellaneous nondurable goods whsle . . . . .	23	D	D	D
42299	Other miscellaneous nondurable goods whsle . . . . .	23	D	D	D
422990	Other miscellaneous nondurable goods whsle . . . . .	23	D	D	D
4229902	General merchandise (nondurable goods) whsle . . . . .	23	1 655	Z	26.3
<b>4700</b>	<b>Fresh fruits and vegetables . . . . .</b>	<b>898</b>	<b>6 488 486</b>	<b>100.0</b>	<b>19.3</b>
422	Wholesale trade, nondurable goods . . . . .	896	6 487 983	100.0	18.1
4224	Grocery & related products whsle . . . . .	879	6 473 039	99.8	17.4
42241	General-line grocery whsle . . . . .	160	481 802	7.4	X
422410	General-line grocery whsle . . . . .	160	481 802	7.4	X
4224103	Other general-line grocery whsle . . . . .	160	481 802	7.4	X
42242	Packaged frozen food whsle . . . . .	32	95 957	1.5	.7
422420	Packaged frozen food whsle . . . . .	32	95 957	1.5	.7
42247	Meat & meat product whsle . . . . .	8	11 417	.2	X
422470	Meat & meat product whsle . . . . .	8	11 417	.2	X
42248	Fresh fruit & vegetable whsle . . . . .	647	5 815 894	89.6	70.8
422480	Fresh fruit & vegetable whsle . . . . .	647	5 815 894	89.6	70.8
42249	Other grocery & related products whsle . . . . .	23	D	D	X
422490	Other grocery & related products whsle . . . . .	23	D	D	X
4224906	Other grocery specialties whsle . . . . .	15	D	D	X
4225	Farm-product raw material whsle . . . . .	6	8 235	.1	X
4229	Miscellaneous nondurable goods whsle . . . . .	9	D	D	X
42299	Other miscellaneous nondurable goods whsle . . . . .	8	D	D	X
422990	Other miscellaneous nondurable goods whsle . . . . .	8	D	D	X
4229902	General merchandise (nondurable goods) whsle . . . . .	8	1 974	Z	X
<b>4800</b>	<b>Coffee, tea, and spices . . . . .</b>	<b>1 074</b>	<b>2 921 812</b>	<b>100.0</b>	<b>53.4</b>
421	Wholesale trade, durable goods . . . . .	22	4 076	.1	X
4219	Miscellaneous durable goods whsle . . . . .	18	D	D	X
42199	Other miscellaneous durable goods whsle . . . . .	18	1 623	.1	X
421990	Other miscellaneous durable goods whsle . . . . .	18	1 623	.1	X
4219903	General merchandise (durable goods) whsle . . . . .	18	D	D	X
422	Wholesale trade, nondurable goods . . . . .	1 052	2 917 736	99.9	50.1
4224	Grocery & related products whsle . . . . .	1 041	2 910 734	99.6	47.6
42241	General-line grocery whsle . . . . .	550	1 057 148	36.2	39.8
422410	General-line grocery whsle . . . . .	550	1 057 148	36.2	39.8
4224103	Other general-line grocery whsle . . . . .	550	1 057 148	36.2	39.8
42242	Packaged frozen food whsle . . . . .	117	229 461	7.9	24.0
422420	Packaged frozen food whsle . . . . .	117	229 461	7.9	24.0
42243	Dairy products, (except dried or canned) whsle . . . . .	10	6 964	.2	16.6
422430	Dairy products, (except dried or canned) whsle . . . . .	10	6 964	.2	16.6
4224302	Dairy product (except raw milk) whsle . . . . .	10	D	D	D
42245	Confectionery whsle . . . . .	33	18 218	.6	8.6
422450	Confectionery whsle . . . . .	33	18 218	.6	8.6
42247	Meat & meat product whsle . . . . .	12	23 555	.8	72.6
422470	Meat & meat product whsle . . . . .	12	23 555	.8	72.6
42249	Other grocery & related products whsle . . . . .	313	D	D	D
422490	Other grocery & related products whsle . . . . .	313	D	D	D
4224901	Coffee, tea, & spice whsle . . . . .	115	981 139	33.6	76.4
4224902	Bread & baked goods whsle . . . . .	20	16 872	.6	X
4224903	Soft drinks whsle . . . . .	6	13 432	.5	X
4224904	Canned goods whsle . . . . .	63	304 269	10.4	84.4
4224905	Food & beverage basic materials whsle . . . . .	17	23 837	.8	X
4224906	Other grocery specialties whsle . . . . .	92	D	D	D
<b>4820</b>	<b>Bread and baked goods . . . . .</b>	<b>945</b>	<b>3 171 724</b>	<b>100.0</b>	<b>46.1</b>
422	Wholesale trade, nondurable goods . . . . .	943	3 171 550	100.0	43.2
4224	Grocery & related products whsle . . . . .	925	3 165 649	99.8	40.8
42241	General-line grocery whsle . . . . .	259	1 270 996	40.1	43.0
422410	General-line grocery whsle . . . . .	259	1 270 996	40.1	43.0
4224103	Other general-line grocery whsle . . . . .	259	1 270 996	40.1	43.0
42242	Packaged frozen food whsle . . . . .	116	313 594	9.9	25.5
422420	Packaged frozen food whsle . . . . .	116	313 594	9.9	25.5
42243	Dairy products, (except dried or canned) whsle . . . . .	8	10 157	.3	4.4
422430	Dairy products, (except dried or canned) whsle . . . . .	8	10 157	.3	4.4
4224302	Dairy product (except raw milk) whsle . . . . .	8	D	D	D
42244	Poultry & poultry product whsle . . . . .	6	D	D	D
422440	Poultry & poultry product whsle . . . . .	6	D	D	D
4224402	Poultry & poultry product (except live) whsle . . . . .	6	D	D	D
42245	Confectionery whsle . . . . .	34	20 788	.7	7.4
422450	Confectionery whsle . . . . .	34	20 788	.7	7.4
42247	Meat & meat product whsle . . . . .	17	15 596	.5	25.5
422470	Meat & meat product whsle . . . . .	17	15 596	.5	25.5
42249	Other grocery & related products whsle . . . . .	478	D	D	D
422490	Other grocery & related products whsle . . . . .	478	D	D	D
4224901	Coffee, tea, & spice whsle . . . . .	10	30 751	1.0	79.7
4224902	Bread & baked goods whsle . . . . .	351	1 246 136	39.3	X
4224903	Soft drinks whsle . . . . .	6	13 427	.4	.3
4224904	Canned goods whsle . . . . .	42	82 773	2.6	86.9
4224906	Other grocery specialties whsle . . . . .	64	D	D	D

See footnotes at end of table.



**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>4820</b>	<b>Bread and baked goods—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4229	Miscellaneous nondurable goods whsle . . . . .	11	D	D	D
42299	Other miscellaneous nondurable goods whsle . . . . .	11	D	D	D
422990	Other miscellaneous nondurable goods whsle . . . . .	11	D	D	D
4229902	General merchandise (nondurable goods) whsle . . . . .	7	866	Z	26.3
<b>4830</b>	<b>Canned foods . . . . .</b>	<b>1 476</b>	<b>18 000 869</b>	<b>100.0</b>	<b>55.6</b>
421	Wholesale trade, durable goods . . . . .	26	8 193	Z	X
4219	Miscellaneous durable goods whsle . . . . .	17	D	D	X
42199	Other miscellaneous durable goods whsle . . . . .	17	7 298	Z	X
421990	Other miscellaneous durable goods whsle . . . . .	17	7 298	Z	X
4219903	General merchandise (durable goods) whsle . . . . .	14	D	D	X
422	Wholesale trade, nondurable goods . . . . .	1 450	17 992 676	100.0	52.1
4221	Paper & paper product whsle . . . . .	6	16 249	.1	11.0
42213	Industrial & personal service paper whsle . . . . .	6	16 249	.1	11.2
422130	Industrial & personal service paper whsle . . . . .	6	16 249	.1	11.2
4224	Grocery & related products whsle . . . . .	1 424	17 926 598	99.6	49.7
42241	General-line grocery whsle . . . . .	727	12 858 092	71.4	44.8
422410	General-line grocery whsle . . . . .	727	12 858 092	71.4	44.8
4224103	Other general-line grocery whsle . . . . .	727	12 858 092	71.4	44.8
42242	Packaged frozen food whsle . . . . .	199	1 037 104	5.8	26.1
422420	Packaged frozen food whsle . . . . .	199	1 037 104	5.8	26.1
42243	Dairy products, (except dried or canned) whsle . . . . .	12	16 193	.1	33.4
422430	Dairy products, (except dried or canned) whsle . . . . .	12	16 193	.1	33.4
4224302	Dairy product (except raw milk) whsle . . . . .	10	D	D	D
42244	Poultry & poultry product whsle . . . . .	7	D	D	D
422440	Poultry & poultry product whsle . . . . .	7	D	D	D
4224402	Poultry & poultry product (except live) whsle . . . . .	7	D	D	D
42245	Confectionery whsle . . . . .	16	47 189	.3	1.8
422450	Confectionery whsle . . . . .	16	47 189	.3	1.8
42247	Meat & meat product whsle . . . . .	10	11 692	.1	49.2
422470	Meat & meat product whsle . . . . .	10	11 692	.1	49.2
42249	Other grocery & related products whsle . . . . .	445	D	D	D
422490	Other grocery & related products whsle . . . . .	445	D	D	D
4224901	Coffee, tea, & spice whsle . . . . .	17	16 209	.1	74.2
4224902	Bread & baked goods whsle . . . . .	15	13 347	.1	X
4224903	Soft drinks whsle . . . . .	8	13 695	.1	.9
4224904	Canned goods whsle . . . . .	238	3 278 135	18.2	82.3
4224905	Food & beverage basic materials whsle . . . . .	7	18 069	.1	X
4224906	Other grocery specialties whsle . . . . .	160	D	D	D
4226	Chemical & allied products whsle . . . . .	6	38 801	.2	72.6
42269	Other chemical & allied products whsle . . . . .	6	38 801	.2	67.7
422690	Other chemical & allied products whsle . . . . .	6	38 801	.2	67.7
4226902	Other chemical & allied products whsle . . . . .	6	38 801	.2	67.8
4229	Miscellaneous nondurable goods whsle . . . . .	10	D	D	X
<b>4840</b>	<b>Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.) . . . . .</b>	<b>449</b>	<b>2 596 260</b>	<b>100.0</b>	<b>X</b>
422	Wholesale trade, nondurable goods . . . . .	449	2 596 260	100.0	X
4222	Drugs, & druggists' sundries whsle . . . . .	14	45 076	1.7	X
42221	Drugs, & druggists' sundries whsle . . . . .	14	45 076	1.7	X
422210	Drugs, & druggists' sundries whsle . . . . .	14	45 076	1.7	X
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	14	45 076	1.7	X
4224	Grocery & related products whsle . . . . .	421	2 546 956	98.1	X
42241	General-line grocery whsle . . . . .	136	382 073	14.7	X
422410	General-line grocery whsle . . . . .	136	382 073	14.7	X
4224103	Other general-line grocery whsle . . . . .	136	382 073	14.7	X
42242	Packaged frozen food whsle . . . . .	53	47 554	1.8	X
422420	Packaged frozen food whsle . . . . .	53	47 554	1.8	X
42243	Dairy products, (except dried or canned) whsle . . . . .	6	1 130	Z	X
422430	Dairy products, (except dried or canned) whsle . . . . .	6	1 130	Z	X
4224302	Dairy product (except raw milk) whsle . . . . .	6	D	D	X
42245	Confectionery whsle . . . . .	14	19 687	.8	X
422450	Confectionery whsle . . . . .	14	19 687	.8	X
42249	Other grocery & related products whsle . . . . .	204	D	D	X
422490	Other grocery & related products whsle . . . . .	204	D	D	X
4224901	Coffee, tea, & spice whsle . . . . .	8	3 028	.1	X
4224902	Bread & baked goods whsle . . . . .	7	7 288	.3	X
4224904	Canned goods whsle . . . . .	17	33 445	1.3	X
4224905	Food & beverage basic materials whsle . . . . .	139	1 993 576	76.8	X
4224906	Other grocery specialties whsle . . . . .	31	D	D	X
4229	Miscellaneous nondurable goods whsle . . . . .	9	D	D	X
42299	Other miscellaneous nondurable goods whsle . . . . .	9	D	D	X
422990	Other miscellaneous nondurable goods whsle . . . . .	9	D	D	X
4229902	General merchandise (nondurable goods) whsle . . . . .	8	789	Z	X

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>4850</b>	<b>Soft drinks and bottled water</b> .....	<b>942</b>	<b>2 282 890</b>	<b>100.0</b>	<b>60.5</b>
422	Wholesale trade, nondurable goods .....	939	2 282 702	100.0	56.7
4224	Grocery & related products whsle .....	896	2 224 377	97.4	54.0
42241	General-line grocery whsle .....	541	1 271 453	55.7	48.8
422410	General-line grocery whsle .....	541	1 271 453	55.7	48.8
4224103	Other general-line grocery whsle .....	541	1 271 453	55.7	48.8
42242	Packaged frozen food whsle .....	101	184 817	8.1	33.0
422420	Packaged frozen food whsle .....	101	184 817	8.1	33.0
42243	Dairy products, (except dried or canned) whsle .....	6	9 438	.4	X
422430	Dairy products, (except dried or canned) whsle .....	6	9 438	.4	X
42245	Confectionery whsle .....	29	34 764	1.5	4.1
422450	Confectionery whsle .....	29	34 764	1.5	4.1
42249	Other grocery & related products whsle .....	212	D	D	D
422490	Other grocery & related products whsle .....	212	D	D	D
4224901	Coffee, tea, & spice whsle .....	13	20 413	.9	79.6
4224902	Bread & baked goods whsle .....	8	9 263	.4	X
4224903	Soft drinks whsle .....	90	183 552	8.0	11.3
4224904	Canned goods whsle .....	32	220 320	9.7	88.9
4224906	Other grocery specialties whsle .....	68	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle .....	13	D	D	X
42282	Wine & distilled alcoholic beverage whsle .....	8	4 410	.2	.1
422820	Wine & distilled alcoholic beverage whsle .....	8	4 410	.2	.1
4228201	Wine & distilled alcoholic bev (licensed operation) whsle .....	8	4 410	.2	X
4229	Miscellaneous nondurable goods whsle .....	16	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	11	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	11	D	D	D
4229902	General merchandise (nondurable goods) whsle .....	7	41 324	1.8	26.3
<b>4860</b>	<b>Other grocery specialties</b> .....	<b>1 923</b>	<b>20 537 657</b>	<b>100.0</b>	<b>56.2</b>
421	Wholesale trade, durable goods .....	23	16 912	.1	X
4214	Professional & commercial equipment & supplies whsle .....	6	2 340	Z	X
42144	Other commercial equipment whsle .....	6	2 340	Z	X
421440	Other commercial equipment whsle .....	6	2 340	Z	X
4219	Miscellaneous durable goods whsle .....	7	D	D	X
42199	Other miscellaneous durable goods whsle .....	6	193	Z	X
421990	Other miscellaneous durable goods whsle .....	6	193	Z	X
422	Wholesale trade, nondurable goods .....	1 900	20 520 745	99.9	52.8
4221	Paper & paper product whsle .....	23	24 453	.1	25.2
42213	Industrial & personal service paper whsle .....	21	24 229	.1	25.8
422130	Industrial & personal service paper whsle .....	21	24 229	.1	25.8
4222	Drugs, & druggists' sundries whsle .....	11	8 799	Z	28.9
42221	Drugs, & druggists' sundries whsle .....	11	8 799	Z	28.9
422210	Drugs, & druggists' sundries whsle .....	11	8 799	Z	28.9
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	11	8 799	Z	28.9
4224	Grocery & related products whsle .....	1 803	20 404 903	99.4	50.3
42241	General-line grocery whsle .....	709	9 980 697	48.6	45.5
422410	General-line grocery whsle .....	709	9 980 697	48.6	45.5
4224103	Other general-line grocery whsle .....	709	9 980 697	48.6	45.5
42242	Packaged frozen food whsle .....	185	929 625	4.5	28.1
422420	Packaged frozen food whsle .....	185	929 625	4.5	28.1
42243	Dairy products, (except dried or canned) whsle .....	26	127 098	.6	50.5
422430	Dairy products, (except dried or canned) whsle .....	26	127 098	.6	50.5
4224302	Dairy product (except raw milk) whsle .....	24	D	D	D
42244	Poultry & poultry product whsle .....	12	D	D	D
422440	Poultry & poultry product whsle .....	12	D	D	D
4224402	Poultry & poultry product (except live) whsle .....	12	D	D	D
42245	Confectionery whsle .....	45	39 280	.2	24.8
422450	Confectionery whsle .....	45	39 280	.2	24.8
42247	Meat & meat product whsle .....	16	105 643	.5	68.1
422470	Meat & meat product whsle .....	16	105 643	.5	68.1
42248	Fresh fruit & vegetable whsle .....	14	3 434	Z	40.9
422480	Fresh fruit & vegetable whsle .....	14	3 434	Z	40.9
42249	Other grocery & related products whsle .....	793	D	D	D
422490	Other grocery & related products whsle .....	793	D	D	D
4224901	Coffee, tea, & spice whsle .....	30	73 907	.4	78.5
4224902	Bread & baked goods whsle .....	25	42 834	.2	X
4224903	Soft drinks whsle .....	8	53 565	.3	.3
4224904	Canned goods whsle .....	125	703 720	3.4	84.5
4224905	Food & beverage basic materials whsle .....	17	46 790	.2	X
4224906	Other grocery specialties whsle .....	588	D	D	D
4225	Farm-product raw material whsle .....	10	23 536	.1	11.0
4226	Chemical & allied products whsle .....	9	14 084	.1	71.1
42269	Other chemical & allied products whsle .....	7	13 957	.1	68.0
422690	Other chemical & allied products whsle .....	7	13 957	.1	68.0
4226902	Other chemical & allied products whsle .....	7	13 957	.1	68.1
4229	Miscellaneous nondurable goods whsle .....	41	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	39	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	39	D	D	D
4229902	General merchandise (nondurable goods) whsle .....	35	43 194	.2	25.2

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>4900</b>	<b>Grain and beans</b> .....	<b>463</b>	<b>13 386 420</b>	<b>100.0</b>	<b>15.3</b>
422	Wholesale trade, nondurable goods .....	463	13 386 420	100.0	14.4
4224	Grocery & related products whsle .....	303	488 478	3.6	1.3
42241	General-line grocery whsle .....	216	241 802	1.8	X
422410	General-line grocery whsle .....	216	241 802	1.8	X
4224103	Other general-line grocery whsle .....	216	241 802	1.8	X
42242	Packaged frozen food whsle .....	9	6 260	Z	X
422420	Packaged frozen food whsle .....	9	6 260	Z	X
42248	Fresh fruit & vegetable whsle .....	8	3 559	Z	X
422480	Fresh fruit & vegetable whsle .....	8	3 559	Z	X
42249	Other grocery & related products whsle .....	62	D	D	D
422490	Other grocery & related products whsle .....	62	D	D	D
4224904	Canned goods whsle .....	16	4 693	Z	X
4224906	Other grocery specialties whsle .....	42	D	D	D
4225	Farm-product raw material whsle .....	144	12 895 077	96.3	26.3
42251	Grain & field bean whsle .....	135	12 885 002	96.3	30.2
422510	Grain & field bean whsle .....	135	12 885 002	96.3	30.2
42252	Livestock whsle .....	6	8 287	.1	69.6
422520	Livestock whsle .....	6	8 287	.1	69.6
4226	Chemical & allied products whsle .....	6	1 869	Z	X
4229	Miscellaneous nondurable goods whsle .....	8	D	D	X
42299	Other miscellaneous nondurable goods whsle .....	8	D	D	X
422990	Other miscellaneous nondurable goods whsle .....	8	D	D	X
4229902	General merchandise (nondurable goods) whsle .....	8	154	Z	X
<b>5000</b>	<b>Cattle, hogs, sheep, and goats</b> .....	<b>966</b>	<b>15 267 778</b>	<b>100.0</b>	<b>75.5</b>
422	Wholesale trade, nondurable goods .....	965	15 266 874	100.0	70.7
4225	Farm-product raw material whsle .....	964	15 266 252	100.0	80.4
42252	Livestock whsle .....	957	15 261 594	100.0	67.7
422520	Livestock whsle .....	957	15 261 594	100.0	67.7
<b>5100</b>	<b>Hides, skins, and pelts</b> .....	<b>37</b>	<b>201 507</b>	<b>100.0</b>	<b>X</b>
422	Wholesale trade, nondurable goods .....	37	201 507	100.0	X
4225	Farm-product raw material whsle .....	37	201 507	100.0	X
42252	Livestock whsle .....	10	15 436	7.7	X
422520	Livestock whsle .....	10	15 436	7.7	X
42259	Other farm product raw material whsle .....	26	183 135	90.9	X
422590	Other farm product raw material whsle .....	26	183 135	90.9	X
4225901	Hides, skins, & pelts whsle .....	26	183 135	90.9	X
<b>5120</b>	<b>Leaf tobacco</b> .....	<b>212</b>	<b>1 577 115</b>	<b>100.0</b>	<b>72.0</b>
422	Wholesale trade, nondurable goods .....	212	1 577 115	100.0	67.4
4225	Farm-product raw material whsle .....	212	1 577 115	100.0	76.6
42259	Other farm product raw material whsle .....	210	1 559 896	98.9	71.1
422590	Other farm product raw material whsle .....	210	1 559 896	98.9	71.1
4225902	Leaf tobacco whsle .....	210	1 559 896	98.9	64.1
<b>5130</b>	<b>Wool, wool tops, and mohair</b> .....	<b>20</b>	<b>53 675</b>	<b>100.0</b>	<b>X</b>
422	Wholesale trade, nondurable goods .....	20	53 675	100.0	X
4225	Farm-product raw material whsle .....	19	51 813	96.5	X
42259	Other farm product raw material whsle .....	19	51 813	96.5	X
422590	Other farm product raw material whsle .....	19	51 813	96.5	X
4225903	Wool, wool tops, & mohair whsle .....	19	51 813	96.5	X
<b>5140</b>	<b>Other farm products, inedible</b> .....	<b>200</b>	<b>1 928 499</b>	<b>100.0</b>	<b>77.2</b>
422	Wholesale trade, nondurable goods .....	198	1 927 781	100.0	72.3
4224	Grocery & related products whsle .....	6	20 616	1.1	69.3
4225	Farm-product raw material whsle .....	192	1 907 165	98.9	82.1
42252	Livestock whsle .....	95	63 891	3.3	68.9
422520	Livestock whsle .....	95	63 891	3.3	68.9
42259	Other farm product raw material whsle .....	94	866 287	44.9	72.9
422590	Other farm product raw material whsle .....	94	866 287	44.9	72.9
4225905	Other farm-product raw material whsle .....	94	866 287	44.9	72.3
<b>5200</b>	<b>Raw cotton</b> .....	<b>57</b>	<b>698 433</b>	<b>100.0</b>	<b>X</b>
422	Wholesale trade, nondurable goods .....	57	698 433	100.0	X
4225	Farm-product raw material whsle .....	54	697 519	99.9	X
42259	Other farm product raw material whsle .....	53	695 866	99.6	X
422590	Other farm product raw material whsle .....	53	695 866	99.6	X
4225904	Cotton whsle .....	53	695 866	99.6	X

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>5300</b>	<b>Plastics materials and basic shapes</b> .....	<b>1 581</b>	<b>4 271 229</b>	<b>100.0</b>	<b>23.1</b>
421	Wholesale trade, durable goods .....	665	814 559	19.1	4.8
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	7	17 879	.4	X
42112	Motor vehicle supplies & new parts whsle .....	7	17 879	.4	X
421120	Motor vehicle supplies & new parts whsle .....	7	17 879	.4	X
4211202	Motor vehicle supplies & new parts—jobbers .....	6	16 644	.4	X
4212	Furniture & home furnishings whsle .....	16	18 143	.4	X
42121	Furniture whsle .....	8	11 791	.3	X
421210	Furniture whsle .....	8	11 791	.3	X
42122	Home furnishings whsle .....	8	6 352	.1	X
421220	Home furnishings whsle .....	8	6 352	.1	X
4213	Lumber & other construction materials whsle .....	34	43 983	1.0	3.3
42131	Lumber, plywood, millwork, & wood panel whsle .....	19	12 940	.3	6.4
421310	Lumber, plywood, millwork, & wood panel whsle .....	19	12 940	.3	6.4
4213103	Plywood, veneer, millwork, & wood panel whsle .....	18	10 236	.2	7.0
42133	Roofing, siding, & insulation material whsle .....	8	26 395	.6	X
421330	Roofing, siding, & insulation material whsle .....	8	26 395	.6	X
4213301	Roofing, siding, & insulation material whsle .....	8	26 395	.6	X
4214	Professional & commercial equipment & supplies whsle .....	7	9 214	.2	X
4215	Metal & mineral (except petroleum) whsle .....	169	347 544	8.1	8.2
42151	Metal service centers & offices .....	168	344 911	8.1	7.8
421510	Metal service centers & offices .....	168	344 911	8.1	7.8
4215101	Ferrous metal service centers & sales offices .....	117	252 828	5.9	9.6
42151011	Ferrous metal service centers .....	10	17 277	.4	X
42151012	Ferrous metal sales offices .....	107	235 551	5.5	10.5
4215102	Nonferrous metal service centers & sales offices .....	51	92 083	2.2	4.1
42151021	Nonferrous metal service centers .....	6	4 541	.1	X
42151022	Nonferrous metal sales offices .....	45	87 542	2.1	4.1
4216	Electrical goods whsle .....	26	77 942	1.8	1.5
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	11	73 270	1.7	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	11	73 270	1.7	X
42169	Other electronic parts & equipment whsle .....	14	4 141	.1	11.1
421690	Other electronic parts & equipment whsle .....	14	4 141	.1	11.1
4216902	Electronic parts (excluding communications equipment) whsle .....	14	4 141	.1	11.0
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	130	D	D	D
42171	Hardware whsle .....	54	73 230	1.7	4.5
421710	Hardware whsle .....	54	73 230	1.7	4.5
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	70	114 094	2.7	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	70	114 094	2.7	X
4218	Machinery, equipment, & supplies whsle .....	129	70 698	1.7	8.9
42183	Industrial machinery & equipment whsle .....	78	29 316	.7	X
421830	Industrial machinery & equipment whsle .....	78	29 316	.7	X
4218301	Food-processing machinery & equipment whsle .....	8	7 550	.2	X
4218303	General-purpose industrial machinery & equipment whsle .....	25	6 146	.1	X
4218304	Metalworking machinery & equipment whsle .....	6	5 186	.1	X
4218305	Materials handling equipment whsle .....	12	1 608	Z	X
4218307	Other industrial machinery & equipment whsle .....	27	8 826	.2	X
42184	Industrial supplies whsle .....	44	35 623	.8	14.0
421840	Industrial supplies whsle .....	44	35 623	.8	14.0
4218401	General-line industrial supplies whsle .....	13	6 673	.2	2.0
4218406	Other industrial supplies whsle .....	24	26 140	.6	22.2
4219	Miscellaneous durable goods whsle .....	147	D	D	X
42199	Other miscellaneous durable goods whsle .....	145	39 064	.9	X
421990	Other miscellaneous durable goods whsle .....	145	39 064	.9	X
4219903	General merchandise (durable goods) whsle .....	144	D	D	X
422	Wholesale trade, nondurable goods .....	916	3 456 670	80.9	39.2
4221	Paper & paper product whsle .....	45	36 337	.9	X
42212	Stationery & office supplies whsle .....	8	4 073	.1	X
422120	Stationery & office supplies whsle .....	8	4 073	.1	X
42213	Industrial & personal service paper whsle .....	36	32 261	.8	X
422130	Industrial & personal service paper whsle .....	36	32 261	.8	X
4223	Apparel, piece goods, & notions whsle .....	13	8 778	.2	X
42231	Piece goods, notions, & other dry goods whsle .....	8	8 523	.2	X
422310	Piece goods, notions, & other dry goods whsle .....	8	8 523	.2	X
4223101	Piece goods—jobbers .....	7	7 955	.2	X
4226	Chemical & allied products whsle .....	696	3 311 321	77.5	48.8
42261	Plastics materials & basic forms & shapes whsle .....	654	3 220 250	75.4	51.4
422610	Plastics materials & basic forms & shapes whsle .....	654	3 220 250	75.4	51.4
42269	Other chemical & allied products whsle .....	42	91 071	2.1	43.2
422690	Other chemical & allied products whsle .....	42	91 071	2.1	43.2
4226902	Other chemical & allied products whsle .....	42	91 071	2.1	43.3
4229	Miscellaneous nondurable goods whsle .....	152	D	D	X
42295	Paint, varnish, & supplies whsle .....	6	3 545	.1	X
422950	Paint, varnish, & supplies whsle .....	6	3 545	.1	X
4229501	Paint, varnish, & supplies whsle .....	6	3 545	.1	X
42299	Other miscellaneous nondurable goods whsle .....	144	D	D	X
422990	Other miscellaneous nondurable goods whsle .....	144	D	D	X
4229902	General merchandise (nondurable goods) whsle .....	131	67 598	1.6	X
4229904	Other nondurable goods whsle .....	13	D	D	X
<b>5320</b>	<b>Industrial gases (welding, etc.)</b> .....	<b>18</b>	<b>73 198</b>	<b>100.0</b>	<b>X</b>
422	Wholesale trade, nondurable goods .....	14	72 616	99.2	X
4226	Chemical & allied products whsle .....	14	72 616	99.2	X
42269	Other chemical & allied products whsle .....	11	71 241	97.3	X
422690	Other chemical & allied products whsle .....	11	71 241	97.3	X
4226901	Industrial gases (except LP) whsle .....	11	71 241	97.3	X

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>5330</b>	<b>Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) .....</b>	<b>1 671</b>	<b>4 430 755</b>	<b>100.0</b>	<b>7.8</b>
421	Wholesale trade, durable goods .....	511	803 822	18.1	2.6
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	93	225 442	5.1	X
42112	Motor vehicle supplies & new parts whsle .....	93	225 442	5.1	X
421120	Motor vehicle supplies & new parts whsle .....	93	225 442	5.1	X
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	41	67 254	1.5	X
4211202	Motor vehicle supplies & new parts—jobbers .....	52	158 188	3.6	X
4212	Furniture & home furnishings whsle .....	22	37 926	.9	X
42121	Furniture whsle .....	8	5 996	.1	X
421210	Furniture whsle .....	8	5 996	.1	X
4212101	Household & lawn furniture whsle .....	8	5 996	.1	X
42122	Home furnishings whsle .....	14	31 930	.7	X
421220	Home furnishings whsle .....	14	31 930	.7	X
4212204	Other home furnishings whsle .....	10	31 082	.7	X
4213	Lumber & other construction materials whsle .....	17	4 808	.1	X
42131	Lumber, plywood, millwork, & wood panel whsle .....	6	2 388	.1	X
421310	Lumber, plywood, millwork, & wood panel whsle .....	6	2 388	.1	X
42139	Other construction materials whsle .....	6	1 367	Z	X
421390	Other construction materials whsle .....	6	1 367	Z	X
4213902	Other construction materials whsle .....	6	1 367	Z	X
4214	Professional & commercial equipment & supplies whsle .....	27	7 498	.2	10.4
42145	Medical, dental, & hospital equipment & supplies whsle .....	10	765	Z	76.2
421450	Medical, dental, & hospital equipment & supplies whsle .....	10	765	Z	76.2
4214501	Surgical, medical, & hospital supplies whsle .....	10	765	Z	77.0
4215	Metal & mineral (except petroleum) whsle .....	33	311 611	7.0	.7
42151	Metal service centers & offices .....	29	301 078	6.8	.8
421510	Metal service centers & offices .....	29	301 078	6.8	.8
4215101	Ferrous metal service centers & sales offices .....	14	288 958	6.5	.9
42151012	Ferrous metal sales offices .....	11	5 004	.1	24.3
4215102	Nonferrous metal service centers & sales offices .....	15	12 120	.3	X
42151022	Nonferrous metal sales offices .....	13	11 951	.3	X
4216	Electrical goods whsle .....	33	17 001	.4	12.8
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	23	7 941	.2	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	23	7 941	.2	X
42169	Other electronic parts & equipment whsle .....	9	6 983	.2	20.5
421690	Other electronic parts & equipment whsle .....	9	6 983	.2	20.5
4216902	Electronic parts (excluding communications equipment) whsle .....	9	6 983	.2	20.3
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	84	D	D	D
42171	Hardware whsle .....	42	23 249	.5	7.1
421710	Hardware whsle .....	42	23 249	.5	7.1
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	27	17 540	.4	.3
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	27	17 540	.4	.3
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	10	5 308	.1	X
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	10	5 308	.1	X
4218	Machinery, equipment, & supplies whsle .....	178	138 474	3.1	7.8
42183	Industrial machinery & equipment whsle .....	95	50 140	1.1	3.7
421830	Industrial machinery & equipment whsle .....	95	50 140	1.1	3.7
4218303	General-purpose industrial machinery & equipment whsle .....	35	17 488	.4	8.3
4218304	Metalworking machinery & equipment whsle .....	18	3 225	.1	X
4218307	Other industrial machinery & equipment whsle .....	34	16 088	.4	X
42184	Industrial supplies whsle .....	24	11 089	.3	X
421840	Industrial supplies whsle .....	24	11 089	.3	X
4218404	Industrial containers & supplies whsle .....	6	2 654	.1	X
4218406	Other industrial supplies whsle .....	11	5 401	.1	X
42185	Service establishment equipment & supplies whsle .....	53	74 994	1.7	15.2
421850	Service establishment equipment & supplies whsle .....	53	74 994	1.7	15.2
4218502	Custodial, janitors' equipment & supplies whsle .....	52	74 923	1.7	X
4219	Miscellaneous durable goods whsle .....	24	D	D	X
42191	Sporting & recreational goods & supplies whsle .....	8	1 620	Z	X
421910	Sporting & recreational goods & supplies whsle .....	8	1 620	Z	X
42199	Other miscellaneous durable goods whsle .....	15	8 805	.2	X
421990	Other miscellaneous durable goods whsle .....	15	8 805	.2	X
4219903	General merchandise (durable goods) whsle .....	7	D	D	X
422	Wholesale trade, nondurable goods .....	1 160	3 626 933	81.9	8.5
4221	Paper & paper product whsle .....	36	22 095	.5	46.5
42213	Industrial & personal service paper whsle .....	36	22 095	.5	47.4
422130	Industrial & personal service paper whsle .....	36	22 095	.5	47.4
4222	Drugs, & druggists' sundries whsle .....	11	12 728	.3	X
42221	Drugs, & druggists' sundries whsle .....	11	12 728	.3	X
422210	Drugs, & druggists' sundries whsle .....	11	12 728	.3	X
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	11	12 728	.3	X
4224	Grocery & related products whsle .....	276	1 199 389	27.1	.2
42241	General-line grocery whsle .....	192	1 049 644	23.7	.2
422410	General-line grocery whsle .....	192	1 049 644	23.7	.2
4224103	Other general-line grocery whsle .....	192	1 049 644	23.7	.2
42242	Packaged frozen food whsle .....	28	96 360	2.2	X
422420	Packaged frozen food whsle .....	28	96 360	2.2	X
42249	Other grocery & related products whsle .....	54	D	D	D
422490	Other grocery & related products whsle .....	54	D	D	D
4224904	Canned goods whsle .....	13	8 816	.2	X
4224906	Other grocery specialties whsle .....	38	D	D	D

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>5330</b>	<b>Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4226	Chemical & allied products whsle . . . . .	768	2 359 212	53.2	54.7
42261	Plastics materials & basic forms & shapes whsle . . . . .	43	90 482	2.0	42.1
422610	Plastics materials & basic forms & shapes whsle . . . . .	43	90 482	2.0	42.1
42269	Other chemical & allied products whsle . . . . .	725	2 268 730	51.2	53.0
422690	Other chemical & allied products whsle . . . . .	725	2 268 730	51.2	53.0
4226902	Other chemical & allied products whsle . . . . .	725	2 268 730	51.2	53.1
4227	Petroleum & petroleum products whsle . . . . .	17	9 354	.2	51.5
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	13	7 466	.2	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	13	7 466	.2	X
4229	Miscellaneous nondurable goods whsle . . . . .	48	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle . . . . .	7	682	Z	X
422930	Flower, nursery stock, & florists' supplies whsle . . . . .	7	682	Z	X
42295	Paint, varnish, & supplies whsle . . . . .	10	14 812	.3	70.8
422950	Paint, varnish, & supplies whsle . . . . .	10	14 812	.3	70.8
4229501	Paint, varnish, & supplies whsle . . . . .	10	14 812	.3	70.8
42299	Other miscellaneous nondurable goods whsle . . . . .	25	D	D	X
422990	Other miscellaneous nondurable goods whsle . . . . .	25	D	D	X
4229902	General merchandise (nondurable goods) whsle . . . . .	23	1 876	Z	X
<b>5400</b>	<b>Petroleum products . . . . .</b>	<b>314</b>	<b>6 695 015</b>	<b>100.0</b>	<b>57.8</b>
421	Wholesale trade, durable goods . . . . .	48	51 969	.8	X
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	32	32 946	.5	X
42112	Motor vehicle supplies & new parts whsle . . . . .	30	32 736	.5	X
421120	Motor vehicle supplies & new parts whsle . . . . .	30	32 736	.5	X
4211201	Motor vehicle supplies & new parts—warehouse distributors . . . . .	15	15 977	.2	X
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	15	16 759	.3	X
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	6	D	D	X
42171	Hardware whsle . . . . .	6	8 572	.1	X
421710	Hardware whsle . . . . .	6	8 572	.1	X
4218	Machinery, equipment, & supplies whsle . . . . .	7	2 259	Z	X
422	Wholesale trade, nondurable goods . . . . .	266	6 643 046	99.2	63.3
4226	Chemical & allied products whsle . . . . .	20	12 921	.2	8.6
42269	Other chemical & allied products whsle . . . . .	18	7 899	.1	15.1
422690	Other chemical & allied products whsle . . . . .	18	7 899	.1	15.1
4226902	Other chemical & allied products whsle . . . . .	18	7 899	.1	15.2
4227	Petroleum & petroleum products whsle . . . . .	237	6 629 437	99.0	56.7
42271	Petroleum bulk stations & terminals . . . . .	68	313 183	4.7	57.4
422710	Petroleum bulk stations & terminals . . . . .	68	313 183	4.7	57.4
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	68	D	D	D
42271011	Petroleum bulk stations (except LP) . . . . .	63	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	169	6 316 254	94.3	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	169	6 316 254	94.3	X
4229	Miscellaneous nondurable goods whsle . . . . .	6	D	D	X
<b>5420</b>	<b>Liquified petroleum gases (excluding natural gas) . . . . .</b>	<b>14</b>	<b>68 826</b>	<b>100.0</b>	<b>X</b>
422	Wholesale trade, nondurable goods . . . . .	12	68 766	99.9	X
4227	Petroleum & petroleum products whsle . . . . .	12	68 766	99.9	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	7	66 736	97.0	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	7	66 736	97.0	X
<b>5500</b>	<b>Crude oil . . . . .</b>	<b>16</b>	<b>3 020 303</b>	<b>100.0</b>	<b>X</b>
422	Wholesale trade, nondurable goods . . . . .	15	3 020 301	100.0	X
4227	Petroleum & petroleum products whsle . . . . .	14	3 020 247	100.0	X
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	14	3 020 247	100.0	X
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	14	3 020 247	100.0	X
<b>5600</b>	<b>Beer and ale . . . . .</b>	<b>75</b>	<b>227 537</b>	<b>100.0</b>	<b>X</b>
422	Wholesale trade, nondurable goods . . . . .	75	227 537	100.0	X
4224	Grocery & related products whsle . . . . .	8	11 420	5.0	X
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	67	D	D	X
42281	Beer & ale whsle . . . . .	40	D	D	X
422810	Beer & ale whsle . . . . .	40	D	D	X
42282	Wine & distilled alcoholic beverage whsle . . . . .	27	26 193	11.5	X
422820	Wine & distilled alcoholic beverage whsle . . . . .	27	26 193	11.5	X
4228201	Wine & distilled alcoholic bev (licensed operation) whsle . . . . .	27	26 193	11.5	X
<b>5700</b>	<b>Wines and distilled alcoholic beverages . . . . .</b>	<b>200</b>	<b>1 998 206</b>	<b>100.0</b>	<b>34.4</b>
422	Wholesale trade, nondurable goods . . . . .	200	1 998 206	100.0	32.2
4224	Grocery & related products whsle . . . . .	13	29 342	1.5	X
42241	General-line grocery whsle . . . . .	9	17 376	.9	X
422410	General-line grocery whsle . . . . .	9	17 376	.9	X
4224103	Other general-line grocery whsle . . . . .	9	17 376	.9	X
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	187	D	D	X
42281	Beer & ale whsle . . . . .	14	D	D	X
422810	Beer & ale whsle . . . . .	14	D	D	X
42282	Wine & distilled alcoholic beverage whsle . . . . .	173	1 923 076	96.2	72.9
422820	Wine & distilled alcoholic beverage whsle . . . . .	173	1 923 076	96.2	72.9
4228201	Wine & distilled alcoholic bev (licensed operation) whsle . . . . .	173	1 923 076	96.2	X

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>5800</b>	<b>Farm supplies</b>	<b>366</b>	<b>3 480 061</b>	<b>100.0</b>	<b>9.8</b>
421	Wholesale trade, durable goods	59	140 558	4.0	4.3
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	20 243	.6	X
42112	Motor vehicle supplies & new parts whsle	6	19 615	.6	X
421120	Motor vehicle supplies & new parts whsle	6	19 615	.6	X
4211202	Motor vehicle supplies & new parts—jobbers	6	19 615	.6	X
4217	Hardware, & plumbing & heating equipment & supplies whsle	17	D	D	D
42171	Hardware whsle	17	35 323	1.0	18.3
421710	Hardware whsle	17	35 323	1.0	18.3
4218	Machinery, equipment, & supplies whsle	23	5 104	.1	X
42182	Farm & garden machinery & equipment whsle	10	3 554	.1	X
421820	Farm & garden machinery & equipment whsle	10	3 554	.1	X
42183	Industrial machinery & equipment whsle	11	1 450	Z	X
421830	Industrial machinery & equipment whsle	11	1 450	Z	X
4218307	Other industrial machinery & equipment whsle	6	114	Z	X
422	Wholesale trade, nondurable goods	307	3 339 503	96.0	9.6
4224	Grocery & related products whsle	12	3 370	.1	X
42248	Fresh fruit & vegetable whsle	11	3 261	.1	X
422480	Fresh fruit & vegetable whsle	11	3 261	.1	X
4225	Farm-product raw material whsle	49	1 140 844	32.8	.2
42251	Grain & field bean whsle	16	1 071 128	30.8	.3
422510	Grain & field bean whsle	16	1 071 128	30.8	.3
42252	Livestock whsle	22	63 037	1.8	.3
422520	Livestock whsle	22	63 037	1.8	.3
42259	Other farm product raw material whsle	11	6 679	.2	X
422590	Other farm product raw material whsle	11	6 679	.2	X
4225903	Wool, wool tops, & mohair whsle	6	4 774	.1	X
4229	Miscellaneous nondurable goods whsle	239	D	D	D
42291	Farm supplies whsle	223	2 152 328	61.8	68.5
422910	Farm supplies whsle	223	2 152 328	61.8	68.5
4229102	Farm supplies—whsle distributors	223	2 152 328	61.8	68.5
42293	Flower, nursery stock, & florists' supplies whsle	6	7 982	.2	X
422930	Flower, nursery stock, & florists' supplies whsle	6	7 982	.2	X
42299	Other miscellaneous nondurable goods whsle	8	D	D	X
422990	Other miscellaneous nondurable goods whsle	8	D	D	X
4229902	General merchandise (nondurable goods) whsle	6	29 692	.9	X
<b>5900</b>	<b>Tobacco and tobacco products</b>	<b>108</b>	<b>93 694</b>	<b>100.0</b>	<b>2.2</b>
422	Wholesale trade, nondurable goods	104	93 290	99.6	2.0
4224	Grocery & related products whsle	54	33 444	35.7	.4
42241	General-line grocery whsle	37	14 372	15.3	X
422410	General-line grocery whsle	37	14 372	15.3	X
4224103	Other general-line grocery whsle	37	14 372	15.3	X
42245	Confectionery whsle	15	17 854	19.1	1.8
422450	Confectionery whsle	15	17 854	19.1	1.8
4229	Miscellaneous nondurable goods whsle	49	D	D	D
42294	Tobacco & tobacco product whsle	33	55 116	58.8	24.0
422940	Tobacco & tobacco product whsle	33	55 116	58.8	24.0
42299	Other miscellaneous nondurable goods whsle	16	D	D	X
422990	Other miscellaneous nondurable goods whsle	16	D	D	X
4229902	General merchandise (nondurable goods) whsle	8	3 879	4.1	X
4229904	Other nondurable goods whsle	8	D	D	X
<b>6000</b>	<b>Paint, paint supplies, and wallpaper</b>	<b>483</b>	<b>1 126 214</b>	<b>100.0</b>	<b>17.6</b>
421	Wholesale trade, durable goods	206	205 400	18.2	1.7
4212	Furniture & home furnishings whsle	29	21 535	1.9	X
42121	Furniture whsle	9	2 534	.2	X
421210	Furniture whsle	9	2 534	.2	X
4212101	Household & lawn furniture whsle	9	2 534	.2	X
42122	Home furnishings whsle	20	19 001	1.7	X
421220	Home furnishings whsle	20	19 001	1.7	X
4212202	Linens, domestics, draperies, & curtains whsle	8	3 072	.3	.5
4213	Lumber & other construction materials whsle	24	19 105	1.7	X
42131	Lumber, plywood, millwork, & wood panel whsle	9	3 155	.3	X
421310	Lumber, plywood, millwork, & wood panel whsle	9	3 155	.3	X
4213103	Plywood, veneer, millwork, & wood panel whsle	9	3 155	.3	X
42139	Other construction materials whsle	8	3 022	.3	X
421390	Other construction materials whsle	8	3 022	.3	X
4213902	Other construction materials whsle	7	2 539	.2	X
4215	Metal & mineral (except petroleum) whsle	6	2 042	.2	X
42151	Metal service centers & offices	6	2 042	.2	X
421510	Metal service centers & offices	6	2 042	.2	X
4216	Electrical goods whsle	11	18 946	1.7	X
4217	Hardware, & plumbing & heating equipment & supplies whsle	60	D	D	D
42171	Hardware whsle	45	66 449	5.9	.9
421710	Hardware whsle	45	66 449	5.9	.9
42172	Plumbing & heating equipment & supplies (hydronics) whsle	13	8 551	.8	4.4
421720	Plumbing & heating equipment & supplies (hydronics) whsle	13	8 551	.8	4.4

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>6000</b>	<b>Paint, paint supplies, and wallpaper—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4218	Machinery, equipment, & supplies whsle . . . . .	33	42 402	3.8	5.5
42183	Industrial machinery & equipment whsle . . . . .	7	9 783	.9	X
421830	Industrial machinery & equipment whsle . . . . .	7	9 783	.9	X
42184	Industrial supplies whsle . . . . .	21	15 472	1.4	10.3
421840	Industrial supplies whsle . . . . .	21	15 472	1.4	10.3
4218401	General-line industrial supplies whsle . . . . .	7	6 312	.6	X
4218406	Other industrial supplies whsle . . . . .	11	8 535	.8	20.5
4219	Miscellaneous durable goods whsle . . . . .	40	D	D	X
42199	Other miscellaneous durable goods whsle . . . . .	37	20 764	1.8	X
421990	Other miscellaneous durable goods whsle . . . . .	37	20 764	1.8	X
4219903	General merchandise (durable goods) whsle . . . . .	37	D	D	X
422	Wholesale trade, nondurable goods . . . . .	277	920 814	81.8	35.6
4223	Apparel, piece goods, & notions whsle . . . . .	21	10 143	.9	38.5
42231	Piece goods, notions, & other dry goods whsle . . . . .	20	5 189	.5	X
422310	Piece goods, notions, & other dry goods whsle . . . . .	20	5 189	.5	X
4223101	Piece goods—jobbers . . . . .	20	5 189	.5	X
4226	Chemical & allied products whsle . . . . .	16	7 526	.7	44.8
42269	Other chemical & allied products whsle . . . . .	13	5 212	.5	61.8
422690	Other chemical & allied products whsle . . . . .	13	5 212	.5	61.8
4226902	Other chemical & allied products whsle . . . . .	13	5 212	.5	61.9
4229	Miscellaneous nondurable goods whsle . . . . .	239	D	D	D
42295	Paint, varnish, & supplies whsle . . . . .	206	877 476	77.9	43.8
422950	Paint, varnish, & supplies whsle . . . . .	206	877 476	77.9	43.8
4229501	Paint, varnish, & supplies whsle . . . . .	206	877 476	77.9	43.8
42299	Other miscellaneous nondurable goods whsle . . . . .	29	D	D	X
422990	Other miscellaneous nondurable goods whsle . . . . .	29	D	D	X
4229902	General merchandise (nondurable goods) whsle . . . . .	29	13 221	1.2	X
<b>6100</b>	<b>Books, periodicals, newspapers, and miscellaneous printed materials . . . . .</b>	<b>601</b>	<b>2 584 584</b>	<b>100.0</b>	<b>21.7</b>
421	Wholesale trade, durable goods . . . . .	105	53 989	2.1	2.9
4212	Furniture & home furnishings whsle . . . . .	34	26 099	1.0	X
42122	Home furnishings whsle . . . . .	32	18 703	.7	X
421220	Home furnishings whsle . . . . .	32	18 703	.7	X
4212201	Household china, glassware, & crockery whsle . . . . .	10	9 120	.4	X
4212204	Other home furnishings whsle . . . . .	17	5 767	.2	X
4219	Miscellaneous durable goods whsle . . . . .	67	D	D	D
42191	Sporting & recreational goods & supplies whsle . . . . .	7	1 847	.1	X
421910	Sporting & recreational goods & supplies whsle . . . . .	7	1 847	.1	X
42192	Toy & hobby goods & supplies whsle . . . . .	15	D	D	D
421920	Toy & hobby goods & supplies whsle . . . . .	15	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	44	4 197	.2	.8
421990	Other miscellaneous durable goods whsle . . . . .	44	4 197	.2	.8
4219903	General merchandise (durable goods) whsle . . . . .	26	D	D	X
4219904	Prerecorded media whsle . . . . .	17	2 485	.1	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle . . . . .	15	D	D	X
422	Wholesale trade, nondurable goods . . . . .	496	2 530 595	97.9	23.1
4221	Paper & paper product whsle . . . . .	37	12 838	.5	X
42212	Stationery & office supplies whsle . . . . .	29	12 137	.5	X
422120	Stationery & office supplies whsle . . . . .	29	12 137	.5	X
4229	Miscellaneous nondurable goods whsle . . . . .	447	D	D	D
42292	Book, periodical, & newspaper whsle . . . . .	334	2 483 651	96.1	31.9
422920	Book, periodical, & newspaper whsle . . . . .	334	2 483 651	96.1	31.9
42299	Other miscellaneous nondurable goods whsle . . . . .	111	D	D	D
422990	Other miscellaneous nondurable goods whsle . . . . .	111	D	D	D
4229901	Art goods whsle . . . . .	40	23 797	.9	3.7
4229902	General merchandise (nondurable goods) whsle . . . . .	63	4 057	.2	X
4229904	Other nondurable goods whsle . . . . .	8	D	D	X
<b>6110</b>	<b>Flowers and florists' supplies . . . . .</b>	<b>336</b>	<b>655 402</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods . . . . .	42	27 084	4.1	X
4212	Furniture & home furnishings whsle . . . . .	25	11 801	1.8	X
42122	Home furnishings whsle . . . . .	20	9 112	1.4	X
421220	Home furnishings whsle . . . . .	20	9 112	1.4	X
4212201	Household china, glassware, & crockery whsle . . . . .	7	1 761	.3	X
4212204	Other home furnishings whsle . . . . .	9	3 848	.6	X
4219	Miscellaneous durable goods whsle . . . . .	13	D	D	X
42192	Toy & hobby goods & supplies whsle . . . . .	10	D	D	X
421920	Toy & hobby goods & supplies whsle . . . . .	10	D	D	X
422	Wholesale trade, nondurable goods . . . . .	294	628 318	95.9	X
4229	Miscellaneous nondurable goods whsle . . . . .	287	D	D	X
42293	Flower, nursery stock, & florists' supplies whsle . . . . .	234	608 017	92.8	X
422930	Flower, nursery stock, & florists' supplies whsle . . . . .	234	608 017	92.8	X
42299	Other miscellaneous nondurable goods whsle . . . . .	51	D	D	X
422990	Other miscellaneous nondurable goods whsle . . . . .	51	D	D	X
4229901	Art goods whsle . . . . .	24	7 499	1.1	X
4229902	General merchandise (nondurable goods) whsle . . . . .	25	5 432	.8	X

See footnotes at end of table.



**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>6120</b>	<b>Art goods (including novelties and souvenirs) .....</b>	<b>940</b>	<b>1 577 187</b>	<b>100.0</b>	<b>43.4</b>
421	Wholesale trade, durable goods .....	111	151 837	9.6	34.8
4212	Furniture & home furnishings whsle .....	55	119 036	7.5	23.0
42121	Furniture whsle .....	10	2 920	.2	1.6
421210	Furniture whsle .....	10	2 920	.2	1.6
4212101	Household & lawn furniture whsle .....	7	1 941	.1	1.7
42122	Home furnishings whsle .....	45	116 116	7.4	26.9
421220	Home furnishings whsle .....	45	116 116	7.4	26.9
4212201	Household china, glassware, & crockery whsle .....	20	10 013	.6	X
4212202	Linens, domestics, draperies, & curtains whsle .....	8	31 820	2.0	38.5
4212204	Other home furnishings whsle .....	17	74 283	4.7	5.7
4214	Professional & commercial equipment & supplies whsle .....	7	1 073	.1	X
4219	Miscellaneous durable goods whsle .....	43	D	D	D
42192	Toy & hobby goods & supplies whsle .....	17	D	D	D
421920	Toy & hobby goods & supplies whsle .....	17	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	14	2 878	.2	19.1
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	14	2 878	.2	19.1
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	14	D	D	D
42199	Other miscellaneous durable goods whsle .....	8	868	.1	X
421990	Other miscellaneous durable goods whsle .....	8	868	.1	X
<b>422</b>	<b>Wholesale trade, nondurable goods .....</b>	<b>829</b>	<b>1 425 350</b>	<b>90.4</b>	<b>44.4</b>
4221	Paper & paper product whsle .....	43	28 034	1.8	30.4
42212	Stationery & office supplies whsle .....	41	27 796	1.8	28.5
422120	Stationery & office supplies whsle .....	41	27 796	1.8	28.5
4223	Apparel, piece goods, & notions whsle .....	22	7 096	.5	22.1
42232	Men's & boys' clothing & furnishings whsle .....	13	3 739	.2	16.1
422320	Men's & boys' clothing & furnishings whsle .....	13	3 739	.2	16.1
4226	Chemical & allied products whsle .....	7	13 186	.8	81.2
4229	Miscellaneous nondurable goods whsle .....	748	D	D	D
42292	Book, periodical, & newspaper whsle .....	12	14 098	.9	13.0
422920	Book, periodical, & newspaper whsle .....	12	14 098	.9	13.0
42293	Flower, nursery stock, & florists' supplies whsle .....	6	5 297	.3	X
422930	Flower, nursery stock, & florists' supplies whsle .....	6	5 297	.3	X
42299	Other miscellaneous nondurable goods whsle .....	730	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	730	D	D	D
4229901	Art goods whsle .....	591	1 311 309	83.1	42.2
4229902	General merchandise (nondurable goods) whsle .....	130	11 608	.7	14.9
4229904	Other nondurable goods whsle .....	8	D	D	D
<b>6130</b>	<b>Textile bags, bagging, and burlap .....</b>	<b>119</b>	<b>79 261</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	7	1 647	2.1	X
<b>422</b>	<b>Wholesale trade, nondurable goods .....</b>	<b>112</b>	<b>77 614</b>	<b>97.9</b>	<b>X</b>
4223	Apparel, piece goods, & notions whsle .....	6	1 906	2.4	X
4229	Miscellaneous nondurable goods whsle .....	104	D	D	X
42299	Other miscellaneous nondurable goods whsle .....	104	D	D	X
422990	Other miscellaneous nondurable goods whsle .....	104	D	D	X
4229902	General merchandise (nondurable goods) whsle .....	59	19 787	25.0	X
4229903	Textile bags, bagging, & burlap whsle .....	40	47 674	60.1	X
<b>6150</b>	<b>Nondurable goods, n.e.c. ....</b>	<b>854</b>	<b>3 636 230</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	46	171 808	4.7	X
4212	Furniture & home furnishings whsle .....	17	17 862	.5	X
42122	Home furnishings whsle .....	15	16 313	.4	X
421220	Home furnishings whsle .....	15	16 313	.4	X
4212204	Other home furnishings whsle .....	8	12 070	.3	X
4219	Miscellaneous durable goods whsle .....	15	D	D	X
42192	Toy & hobby goods & supplies whsle .....	9	D	D	X
421920	Toy & hobby goods & supplies whsle .....	9	D	D	X
<b>422</b>	<b>Wholesale trade, nondurable goods .....</b>	<b>808</b>	<b>3 464 422</b>	<b>95.3</b>	<b>X</b>
4221	Paper & paper product whsle .....	6	22 562	.6	X
4223	Apparel, piece goods, & notions whsle .....	26	10 934	.3	X
42231	Piece goods, notions, & other dry goods whsle .....	13	6 712	.2	X
422310	Piece goods, notions, & other dry goods whsle .....	13	6 712	.2	X
4223101	Piece goods—jobbers .....	13	6 712	.2	X
42232	Men's & boys' clothing & furnishings whsle .....	6	3 134	.1	X
422320	Men's & boys' clothing & furnishings whsle .....	6	3 134	.1	X
4226	Chemical & allied products whsle .....	12	9 358	.3	X
42269	Other chemical & allied products whsle .....	11	9 329	.3	X
422690	Other chemical & allied products whsle .....	11	9 329	.3	X
4226902	Other chemical & allied products whsle .....	11	9 329	.3	X
4229	Miscellaneous nondurable goods whsle .....	754	D	D	X
42299	Other miscellaneous nondurable goods whsle .....	752	D	D	X
422990	Other miscellaneous nondurable goods whsle .....	752	D	D	X
4229901	Art goods whsle .....	6	8 664	.2	X
4229902	General merchandise (nondurable goods) whsle .....	37	76 533	2.1	X
4229904	Other nondurable goods whsle .....	704	D	D	X

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>9700</b>	<b>Service receipts and labor charges (including installed parts) .....</b>	<b>1 463</b>	<b>1 649 888</b>	<b>100.0</b>	<b>13.9</b>
421	Wholesale trade, durable goods .....	1 196	1 177 451	71.4	15.1
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	143	521 542	31.6	8.6
42111	Automobile & other motor vehicle whsle .....	119	428 217	26.0	8.8
421110	Automobile & other motor vehicle whsle .....	119	428 217	26.0	8.8
4211101	Automobile & motorcycle whsle .....	114	419 115	25.4	8.8
42112	Motor vehicle supplies & new parts whsle .....	20	92 826	5.6	48.5
421120	Motor vehicle supplies & new parts whsle .....	20	92 826	5.6	48.5
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	6	30 069	1.8	21.9
4211202	Motor vehicle supplies & new parts—jobbers .....	13	62 407	3.8	61.2
4212	Furniture & home furnishings whsle .....	60	30 566	1.9	51.6
42121	Furniture whsle .....	37	14 712	.9	72.1
421210	Furniture whsle .....	37	14 712	.9	72.1
4212102	Office & business furniture whsle .....	32	13 608	.8	76.5
42122	Home furnishings whsle .....	23	15 854	1.0	20.1
421220	Home furnishings whsle .....	23	15 854	1.0	20.1
4212203	Floor coverings whsle .....	11	2 022	.7	50.4
4212204	Other home furnishings whsle .....	8	10 814	.1	16.8
4213	Lumber & other construction materials whsle .....	21	5 543	.3	60.0
42131	Lumber, plywood, millwork, & wood panel whsle .....	12	2 880	.2	49.0
421310	Lumber, plywood, millwork, & wood panel whsle .....	12	2 880	.2	49.0
4213103	Plywood, veneer, millwork, & wood panel whsle .....	12	2 880	.2	50.0
42139	Other construction materials whsle .....	6	1 539	.1	54.0
421390	Other construction materials whsle .....	6	1 539	.1	54.0
4214	Professional & commercial equipment & supplies whsle .....	208	83 242	5.0	60.5
42142	Office equipment whsle .....	46	10 024	.6	55.2
421420	Office equipment whsle .....	46	10 024	.6	55.2
42143	Computer & computer peripheral equipment & software whsle .....	82	31 036	1.9	62.7
421430	Computer & computer peripheral equipment & software whsle .....	82	31 036	1.9	62.7
4214301	Computer & peripheral equipment whsle .....	59	24 426	1.5	61.6
42143011	Computers & peripheral equipment for resale .....	22	7 818	.5	X
42143012	Computers & peripheral equipment for end use .....	37	16 608	1.0	74.7
4214302	Computer software (packaged) whsle .....	23	6 610	.4	X
42144	Other commercial equipment whsle .....	23	9 333	.6	80.9
421440	Other commercial equipment whsle .....	23	9 333	.6	80.9
4214402	Store machines & equipment whsle .....	20	8 271	.5	67.3
42145	Medical, dental, & hospital equipment & supplies whsle .....	35	28 799	1.7	34.2
421450	Medical, dental, & hospital equipment & supplies whsle .....	35	28 799	1.7	34.2
4214501	Surgical, medical, & hospital supplies whsle .....	32	28 538	1.7	33.1
42149	Other professional equipment & supplies whsle .....	17	2 615	.2	69.3
421490	Other professional equipment & supplies whsle .....	17	2 615	.2	69.3
4214902	Other professional equipment & supplies whsle .....	16	2 596	.2	70.5
4215	Metal & mineral (except petroleum) whsle .....	35	10 784	.7	16.0
42151	Metal service centers & offices .....	30	9 975	.6	15.3
421510	Metal service centers & offices .....	30	9 975	.6	15.3
4215101	Ferrous metal service centers & sales offices .....	21	6 572	.4	11.4
42151011	Ferrous metal service centers .....	7	2 177	.1	X
42151012	Ferrous metal sales offices .....	14	4 395	.3	13.9
4215102	Nonferrous metal service centers & sales offices .....	9	3 403	.2	32.2
42151022	Nonferrous metal sales offices .....	6	3 086	.2	28.3
4216	Electrical goods whsle .....	145	90 959	5.5	50.9
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	68	39 764	2.4	58.7
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	68	39 764	2.4	58.7
42162	Electrical appliance, television & radio set whsle .....	10	11 380	.7	48.3
421620	Electrical appliance, television & radio set whsle .....	10	11 380	.7	48.3
42169	Other electronic parts & equipment whsle .....	67	39 815	2.4	41.1
421690	Other electronic parts & equipment whsle .....	67	39 815	2.4	41.1
4216901	Communications equipment & supplies whsle .....	31	21 709	1.3	28.9
4216902	Electronic parts (excluding communications equipment) whsle .....	36	18 106	1.1	61.1
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	74	D	D	D
42171	Hardware whsle .....	14	95 876	5.8	14.6
421710	Hardware whsle .....	14	95 876	5.8	14.6
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	26	12 532	.8	42.6
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	26	12 532	.8	42.6
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	27	31 892	1.9	82.2
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	27	31 892	1.9	82.2
42174	Refrigeration equipment & supplies whsle .....	7	D	D	D
421740	Refrigeration equipment & supplies whsle .....	7	D	D	D

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>9700</b>	<b>Service receipts and labor charges (including installed parts)—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4218	Machinery, equipment, & supplies whsle . . . . .	423	232 143	14.1	75.9
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	24	15 631	.9	55.7
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	24	15 631	.9	55.7
42182	Farm & garden machinery & equipment whsle . . . . .	17	7 618	.5	55.7
421820	Farm & garden machinery & equipment whsle . . . . .	17	7 618	.5	55.7
4218201	Farm machinery & equipment—farm dealers . . . . .	16	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	327	149 208	9.0	80.6
421830	Industrial machinery & equipment whsle . . . . .	327	149 208	9.0	80.6
4218301	Food-processing machinery & equipment whsle . . . . .	17	16 736	1.0	86.9
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	16	5 553	.3	70.2
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	8	1 450	.1	67.3
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	8	4 103	.2	73.4
4218303	General-purpose industrial machinery & equipment whsle . . . . .	125	43 973	2.7	82.2
4218304	Metalworking machinery & equipment whsle . . . . .	30	5 765	.3	X
4218305	Materials handling equipment whsle . . . . .	43	15 364	.9	77.6
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	15	1 679	.1	78.2
4218307	Other industrial machinery & equipment whsle . . . . .	81	60 138	3.6	76.8
42184	Industrial supplies whsle . . . . .	30	16 882	1.0	64.8
421840	Industrial supplies whsle . . . . .	30	16 882	1.0	64.8
4218401	General-line industrial supplies whsle . . . . .	6	7 497	.5	X
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	11	3 701	.2	X
4218406	Other industrial supplies whsle . . . . .	9	3 834	.2	X
42185	Service establishment equipment & supplies whsle . . . . .	21	27 055	1.6	78.1
421850	Service establishment equipment & supplies whsle . . . . .	21	27 055	1.6	78.1
4218504	Other service establishment equipment & supplies whsle . . . . .	17	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	87	D	D	D
42191	Sporting & recreational goods & supplies whsle . . . . .	29	31 545	1.9	54.8
421910	Sporting & recreational goods & supplies whsle . . . . .	29	31 545	1.9	54.8
42192	Toy & hobby goods & supplies whsle . . . . .	8	D	D	D
421920	Toy & hobby goods & supplies whsle . . . . .	8	D	D	D
42193	Recyclable material whsle . . . . .	8	5 490	.3	64.6
421930	Recyclable material whsle . . . . .	8	5 490	.3	64.6
4219303	Other recyclable material whsle . . . . .	8	5 490	.3	80.6
42199	Other miscellaneous durable goods whsle . . . . .	40	20 913	1.3	29.6
421990	Other miscellaneous durable goods whsle . . . . .	40	20 913	1.3	29.6
4219903	General merchandise (durable goods) whsle . . . . .	22	D	D	D
4219906	Other durable goods whsle . . . . .	17	16 413	1.0	22.4
422	Wholesale trade, nondurable goods . . . . .	267	472 437	28.6	7.3
4221	Paper & paper product whsle . . . . .	26	34 710	2.1	11.1
42212	Stationery & office supplies whsle . . . . .	23	33 722	2.0	10.5
422120	Stationery & office supplies whsle . . . . .	23	33 722	2.0	10.5
4222	Drugs, & druggists' sundries whsle . . . . .	7	2 086	.1	X
42221	Drugs, & druggists' sundries whsle . . . . .	7	2 086	.1	X
422210	Drugs, & druggists' sundries whsle . . . . .	7	2 086	.1	X
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	7	2 086	.1	X
4223	Apparel, piece goods, & notions whsle . . . . .	19	16 305	1.0	1.5
42231	Piece goods, notions, & other dry goods whsle . . . . .	10	8 773	.5	X
422310	Piece goods, notions, & other dry goods whsle . . . . .	10	8 773	.5	X
4223101	Piece goods—jobbers . . . . .	8	8 104	.5	X
4224	Grocery & related products whsle . . . . .	36	215 658	13.1	X
42248	Fresh fruit & vegetable whsle . . . . .	13	20 457	1.2	X
422480	Fresh fruit & vegetable whsle . . . . .	13	20 457	1.2	X
42249	Other grocery & related products whsle . . . . .	10	D	D	X
422490	Other grocery & related products whsle . . . . .	10	D	D	X
4225	Farm-product raw material whsle . . . . .	16	26 307	1.6	9.2
42251	Grain & field bean whsle . . . . .	9	22 654	1.4	20.0
422510	Grain & field bean whsle . . . . .	9	22 654	1.4	20.0
42252	Livestock whsle . . . . .	6	927	.1	X
422520	Livestock whsle . . . . .	6	927	.1	X
4226	Chemical & allied products whsle . . . . .	34	15 814	1.0	42.9
42261	Plastics materials & basic forms & shapes whsle . . . . .	7	13 150	.8	56.7
422610	Plastics materials & basic forms & shapes whsle . . . . .	7	13 150	.8	56.7
42269	Other chemical & allied products whsle . . . . .	27	2 664	.2	11.1
422690	Other chemical & allied products whsle . . . . .	27	2 664	.2	11.1
4226902	Other chemical & allied products whsle . . . . .	27	2 664	.2	11.1
4227	Petroleum & petroleum products whsle . . . . .	9	6 136	.4	X
42271	Petroleum bulk stations & terminals . . . . .	6	5 986	.4	X
422710	Petroleum bulk stations & terminals . . . . .	6	5 986	.4	X
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	6	D	D	X
4229	Miscellaneous nondurable goods whsle . . . . .	120	D	D	D
42292	Book, periodical, & newspaper whsle . . . . .	10	7 534	.5	X
422920	Book, periodical, & newspaper whsle . . . . .	10	7 534	.5	X
42299	Other miscellaneous nondurable goods whsle . . . . .	106	D	D	D
422990	Other miscellaneous nondurable goods whsle . . . . .	106	D	D	D
4229902	General merchandise (nondurable goods) whsle . . . . .	100	139 988	8.5	14.5

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>9720</b>	<b>Receipts for service contracts</b> .....	<b>316</b>	<b>194 247</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	266	189 455	97.5	X
4214	Professional & commercial equipment & supplies whsle .....	86	110 887	57.1	X
42142	Office equipment whsle .....	19	8 822	4.5	X
421420	Office equipment whsle .....	19	8 822	4.5	X
42143	Computer & computer peripheral equipment & software whsle .....	55	100 659	51.8	X
421430	Computer & computer peripheral equipment & software whsle .....	55	100 659	51.8	X
4214301	Computer & peripheral equipment whsle .....	39	77 693	40.0	X
42143011	Computers & peripheral equipment for resale .....	6	3 235	1.7	X
42143012	Computers & peripheral equipment for end use .....	33	74 458	38.3	X
4214302	Computer software (packaged) whsle .....	16	22 966	11.8	X
4216	Electrical goods whsle .....	70	25 674	13.2	X
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	38	16 640	8.6	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	38	16 640	8.6	X
42169	Other electronic parts & equipment whsle .....	32	9 034	4.7	X
421690	Other electronic parts & equipment whsle .....	32	9 034	4.7	X
4216901	Communications equipment & supplies whsle .....	13	2 903	1.5	X
4216902	Electronic parts (excluding communications equipment) whsle .....	19	6 131	3.2	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	24	D	D	X
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	15	16 667	8.6	X
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	15	16 667	8.6	X
4218	Machinery, equipment, & supplies whsle .....	81	22 194	11.4	X
42183	Industrial machinery & equipment whsle .....	69	19 768	10.2	X
421830	Industrial machinery & equipment whsle .....	69	19 768	10.2	X
4218303	General-purpose industrial machinery & equipment whsle .....	29	5 862	3.0	X
4218305	Materials handling equipment whsle .....	6	691	.4	X
4218307	Other industrial machinery & equipment whsle .....	23	11 147	5.7	X
422	Wholesale trade, nondurable goods .....	50	4 792	2.5	X
4221	Paper & paper product whsle .....	7	291	.2	X
42212	Stationery & office supplies whsle .....	7	291	.2	X
422120	Stationery & office supplies whsle .....	7	291	.2	X
4226	Chemical & allied products whsle .....	7	774	.4	X
42269	Other chemical & allied products whsle .....	6	608	.3	X
422690	Other chemical & allied products whsle .....	6	608	.3	X
4226902	Other chemical & allied products whsle .....	6	608	.3	X
4229	Miscellaneous nondurable goods whsle .....	36	D	D	X
42299	Other miscellaneous nondurable goods whsle .....	36	D	D	X
422990	Other miscellaneous nondurable goods whsle .....	36	D	D	X
4229902	General merchandise (nondurable goods) whsle .....	32	545	.3	X
<b>9730</b>	<b>Advertising specialties (paper novelties, etc.)</b> .....	<b>164</b>	<b>62 375</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	50	20 251	32.5	X
4216	Electrical goods whsle .....	9	4 263	6.8	X
4219	Miscellaneous durable goods whsle .....	36	D	D	X
42191	Sporting & recreational goods & supplies whsle .....	7	3 205	5.1	X
421910	Sporting & recreational goods & supplies whsle .....	7	3 205	5.1	X
42199	Other miscellaneous durable goods whsle .....	25	3 570	5.7	X
421990	Other miscellaneous durable goods whsle .....	25	3 570	5.7	X
4219903	General merchandise (durable goods) whsle .....	24	D	D	X
422	Wholesale trade, nondurable goods .....	114	42 124	67.5	X
4221	Paper & paper product whsle .....	8	12 121	19.4	X
42212	Stationery & office supplies whsle .....	6	12 021	19.3	X
422120	Stationery & office supplies whsle .....	6	12 021	19.3	X
4223	Apparel, piece goods, & notions whsle .....	9	6 608	10.6	X
42232	Men's & boys' clothing & furnishings whsle .....	9	6 608	10.6	X
422320	Men's & boys' clothing & furnishings whsle .....	9	6 608	10.6	X
4229	Miscellaneous nondurable goods whsle .....	94	D	D	X
42299	Other miscellaneous nondurable goods whsle .....	93	D	D	X
422990	Other miscellaneous nondurable goods whsle .....	93	D	D	X
4229901	Art goods whsle .....	10	2 071	3.3	X
4229902	General merchandise (nondurable goods) whsle .....	78	18 683	30.0	X
<b>9740</b>	<b>Receipts for installing equipment</b> .....	<b>315</b>	<b>86 830</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	292	86 260	99.3	X
4214	Professional & commercial equipment & supplies whsle .....	74	8 910	10.3	X
42142	Office equipment whsle .....	6	592	.7	X
421420	Office equipment whsle .....	6	592	.7	X
42143	Computer & computer peripheral equipment & software whsle .....	35	4 478	5.2	X
421430	Computer & computer peripheral equipment & software whsle .....	35	4 478	5.2	X
4214301	Computer & peripheral equipment whsle .....	27	3 228	3.7	X
42143012	Computers & peripheral equipment for end use .....	26	3 218	3.7	X
4214302	Computer software (packaged) whsle .....	8	1 250	1.4	X
42144	Other commercial equipment whsle .....	24	3 631	4.2	X
421440	Other commercial equipment whsle .....	24	3 631	4.2	X
4214401	Restaurant & hotel equipment & supplies whsle .....	11	1 544	1.8	X
4214402	Store machines & equipment whsle .....	13	2 087	2.4	X
42149	Other professional equipment & supplies whsle .....	6	123	.1	X
421490	Other professional equipment & supplies whsle .....	6	123	.1	X
4216	Electrical goods whsle .....	58	17 911	20.6	X
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	34	10 819	12.5	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	34	10 819	12.5	X
42169	Other electronic parts & equipment whsle .....	21	7 007	8.1	X
421690	Other electronic parts & equipment whsle .....	21	7 007	8.1	X
4216901	Communications equipment & supplies whsle .....	13	6 372	7.3	X
4216902	Electronic parts (excluding communications equipment) whsle .....	8	635	.7	X

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>9740</b>	<b>Receipts for installing equipment—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	27	D	D	X
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	8	1 479	1.7	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	8	1 479	1.7	X
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	12	1 592	1.8	X
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	12	1 592	1.8	X
42174	Refrigeration equipment & supplies whsle .....	7	D	D	X
421740	Refrigeration equipment & supplies whsle .....	7	D	D	X
4218	Machinery, equipment, & supplies whsle .....	123	51 275	59.1	X
42183	Industrial machinery & equipment whsle .....	116	50 608	58.3	X
421830	Industrial machinery & equipment whsle .....	116	50 608	58.3	X
4218301	Food-processing machinery & equipment whsle .....	8	1 799	2.1	X
4218303	General-purpose industrial machinery & equipment whsle .....	35	4 363	5.0	X
4218304	Metalworking machinery & equipment whsle .....	7	575	.7	X
4218305	Materials handling equipment whsle .....	21	4 942	5.7	X
4218307	Other industrial machinery & equipment whsle .....	42	38 741	44.6	X
42185	Service establishment equipment & supplies whsle .....	6	601	.7	X
421850	Service establishment equipment & supplies whsle .....	6	601	.7	X
422	Wholesale trade, nondurable goods .....	23	570	.7	X
4229	Miscellaneous nondurable goods whsle .....	22	D	D	X
42299	Other miscellaneous nondurable goods whsle .....	22	D	D	X
422990	Other miscellaneous nondurable goods whsle .....	22	D	D	X
4229902	General merchandise (nondurable goods) whsle .....	22	437	.5	X
<b>9810</b>	<b>Miscellaneous commodities .....</b>	<b>1 734</b>	<b>2 333 499</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	1 030	721 735	30.9	X
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	66	65 983	2.8	X
42111	Automobile & other motor vehicle whsle .....	18	10 024	.4	X
421110	Automobile & other motor vehicle whsle .....	18	10 024	.4	X
4211101	Automobile & motorcycle whsle .....	13	8 614	.4	X
42112	Motor vehicle supplies & new parts whsle .....	46	55 061	2.4	X
421120	Motor vehicle supplies & new parts whsle .....	46	55 061	2.4	X
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	20	17 890	.8	X
4211202	Motor vehicle supplies & new parts—jobbers .....	26	37 171	1.6	X
4212	Furniture & home furnishings whsle .....	88	48 790	2.1	X
42121	Furniture whsle .....	22	9 770	.4	X
421210	Furniture whsle .....	22	9 770	.4	X
4212101	Household & lawn furniture whsle .....	14	6 145	.3	X
4212102	Office & business furniture whsle .....	8	3 625	.2	X
42122	Home furnishings whsle .....	66	39 020	1.7	X
421220	Home furnishings whsle .....	66	39 020	1.7	X
4212201	Household china, glassware, & crockery whsle .....	11	10 553	.5	X
4212202	Linens, domestics, draperies, & curtains whsle .....	15	9 700	.4	X
4212203	Floor coverings whsle .....	10	4 357	.2	X
4212204	Other home furnishings whsle .....	30	14 410	.6	X
4213	Lumber & other construction materials whsle .....	56	38 511	1.7	X
42131	Lumber, plywood, millwork, & wood panel whsle .....	25	20 697	.9	X
421310	Lumber, plywood, millwork, & wood panel whsle .....	25	20 697	.9	X
4213101	Lumber without yard whsle .....	6	10 493	.5	X
4213103	Plywood, veneer, millwork, & wood panel whsle .....	19	10 204	.4	X
42133	Roofing, siding, & insulation material whsle .....	18	14 165	.6	X
421330	Roofing, siding, & insulation material whsle .....	18	14 165	.6	X
4213301	Roofing, siding, & insulation material whsle .....	18	14 165	.6	X
42139	Other construction materials whsle .....	8	2 501	.1	X
421390	Other construction materials whsle .....	8	2 501	.1	X
4213902	Other construction materials whsle .....	6	1 877	.1	X
4214	Professional & commercial equipment & supplies whsle .....	70	34 188	1.5	X
42142	Office equipment whsle .....	24	5 362	.2	X
421420	Office equipment whsle .....	24	5 362	.2	X
42143	Computer & computer peripheral equipment & software whsle .....	19	11 026	.5	X
421430	Computer & computer peripheral equipment & software whsle .....	19	11 026	.5	X
4214301	Computer & peripheral equipment whsle .....	14	8 122	.3	X
42143011	Computers & peripheral equipment for resale .....	9	5 980	.3	X
42144	Other commercial equipment whsle .....	8	9 121	.4	X
421440	Other commercial equipment whsle .....	8	9 121	.4	X
4214401	Restaurant & hotel equipment & supplies whsle .....	7	8 957	.4	X
42149	Other professional equipment & supplies whsle .....	9	2 205	.1	X
421490	Other professional equipment & supplies whsle .....	9	2 205	.1	X
4214902	Other professional equipment & supplies whsle .....	8	2 022	.1	X
4215	Metal & mineral (except petroleum) whsle .....	92	95 418	4.1	X
42151	Metal service centers & offices .....	87	84 750	3.6	X
421510	Metal service centers & offices .....	87	84 750	3.6	X
4215101	Ferrous metal service centers & sales offices .....	64	71 282	3.1	X
42151012	Ferrous metal sales offices .....	59	66 858	2.9	X
4215102	Nonferrous metal service centers & sales offices .....	23	13 468	.6	X
42151022	Nonferrous metal sales offices .....	19	12 106	.5	X
4216	Electrical goods whsle .....	161	180 787	7.7	X
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	60	56 322	2.4	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	60	56 322	2.4	X
42162	Electrical appliance, television & radio set whsle .....	27	56 779	2.4	X
421620	Electrical appliance, television & radio set whsle .....	27	56 779	2.4	X
42169	Other electronic parts & equipment whsle .....	74	67 686	2.9	X
421690	Other electronic parts & equipment whsle .....	74	67 686	2.9	X
4216901	Communications equipment & supplies whsle .....	16	18 704	.8	X
4216902	Electronic parts (excluding communications equipment) whsle .....	58	48 982	2.1	X

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>9810</b>	<b>Miscellaneous commodities—Con.</b>				
421	Wholesale trade, durable goods—Con.				
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	123	D	D	X
42171	Hardware whsle .....	67	67 810	2.9	X
421710	Hardware whsle .....	67	67 810	2.9	X
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	33	29 022	1.2	X
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	33	29 022	1.2	X
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	19	4 594	.2	X
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	19	4 594	.2	X
4218	Machinery, equipment, & supplies whsle .....	209	101 359	4.3	X
42181	Construction & mining (except petroleum) machinery & equip whsle .....	11	5 977	.3	X
421810	Construction & mining (except petroleum) machinery & equip whsle .....	11	5 977	.3	X
42182	Farm & garden machinery & equipment whsle .....	6	1 372	.1	X
421820	Farm & garden machinery & equipment whsle .....	6	1 372	.1	X
42183	Industrial machinery & equipment whsle .....	136	54 776	2.3	X
421830	Industrial machinery & equipment whsle .....	136	54 776	2.3	X
4218301	Food-processing machinery & equipment whsle .....	6	3 007	.1	X
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	19	9 870	.4	X
42183021	Hydraulic & pneumatic pumps & motors whsle .....	8	3 948	.2	X
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	11	5 922	.3	X
4218303	General-purpose industrial machinery & equipment whsle .....	56	18 497	.8	X
4218304	Metalworking machinery & equipment whsle .....	9	5 452	.2	X
4218305	Materials handling equipment whsle .....	12	8 129	.3	X
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	9	4 646	.2	X
4218307	Other industrial machinery & equipment whsle .....	25	5 175	.2	X
42184	Industrial supplies whsle .....	37	22 337	1.0	X
421840	Industrial supplies whsle .....	37	22 337	1.0	X
4218401	General-line industrial supplies whsle .....	9	5 977	.3	X
4218404	Industrial containers & supplies whsle .....	6	5 600	.2	X
4218406	Other industrial supplies whsle .....	14	6 012	.3	X
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	16	16 808	.7	X
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	16	16 808	.7	X
4218601	Aircraft & aeronautical equipment & supplies whsle .....	7	10 278	.4	X
4218602	Marine machinery, equipment, & supplies whsle .....	7	D	D	X
4219	Miscellaneous durable goods whsle .....	165	D	D	X
42191	Sporting & recreational goods & supplies whsle .....	28	11 893	.5	X
421910	Sporting & recreational goods & supplies whsle .....	28	11 893	.5	X
42192	Toy & hobby goods & supplies whsle .....	19	D	D	X
421920	Toy & hobby goods & supplies whsle .....	19	D	D	X
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	24	12 308	.5	X
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	24	12 308	.5	X
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	24	D	D	X
42199	Other miscellaneous durable goods whsle .....	94	16 213	.7	X
421990	Other miscellaneous durable goods whsle .....	94	16 213	.7	X
4219903	General merchandise (durable goods) whsle .....	75	D	D	X
4219904	Prerecorded media whsle .....	11	3 918	.2	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle .....	10	D	D	X
422	Wholesale trade, nondurable goods .....	704	1 611 764	69.1	X
4221	Paper & paper product whsle .....	108	54 198	2.3	X
42211	Printing & writing paper whsle .....	6	5 897	.3	X
422110	Printing & writing paper whsle .....	6	5 897	.3	X
42212	Stationery & office supplies whsle .....	65	33 128	1.4	X
422120	Stationery & office supplies whsle .....	65	33 128	1.4	X
42213	Industrial & personal service paper whsle .....	37	15 173	.7	X
422130	Industrial & personal service paper whsle .....	37	15 173	.7	X
4222	Drugs, & druggists' sundries whsle .....	27	62 198	2.7	X
42221	Drugs, & druggists' sundries whsle .....	27	62 198	2.7	X
422210	Drugs, & druggists' sundries whsle .....	27	62 198	2.7	X
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	27	62 198	2.7	X
4223	Apparel, piece goods, & notions whsle .....	71	55 353	2.4	X
42231	Piece goods, notions, & other dry goods whsle .....	26	30 214	1.3	X
422310	Piece goods, notions, & other dry goods whsle .....	26	30 214	1.3	X
4223101	Piece goods—jobbers .....	21	29 075	1.2	X
42232	Men's & boys' clothing & furnishings whsle .....	19	9 530	.4	X
422320	Men's & boys' clothing & furnishings whsle .....	19	9 530	.4	X
42233	Women's, children's, & infants' clothing & accessories whsle .....	18	10 183	.4	X
422330	Women's, children's, & infants' clothing & accessories whsle .....	18	10 183	.4	X
42234	Footwear whsle .....	8	5 426	.2	X
422340	Footwear whsle .....	8	5 426	.2	X

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>9810</b>	<b>Miscellaneous commodities—Con.</b>				
422	Wholesale trade, nondurable goods—Con.				
4224	Grocery & related products whsle .....	306	1 288 503	55.2	X
42241	General-line grocery whsle .....	142	982 520	42.1	X
422410	General-line grocery whsle .....	142	982 520	42.1	X
4224103	Other general-line grocery whsle .....	142	982 520	42.1	X
42242	Packaged frozen food whsle .....	26	61 655	2.6	X
422420	Packaged frozen food whsle .....	26	61 655	2.6	X
42243	Dairy products, (except dried or canned) whsle .....	7	5 970	.3	X
422430	Dairy products, (except dried or canned) whsle .....	7	5 970	.3	X
4224302	Dairy product (except raw milk) whsle .....	7	D	D	X
42244	Poultry & poultry product whsle .....	9	D	D	X
422440	Poultry & poultry product whsle .....	9	D	D	X
4224402	Poultry & poultry product (except live) whsle .....	9	D	D	X
42245	Confectionery whsle .....	35	25 046	1.1	X
422450	Confectionery whsle .....	35	25 046	1.1	X
42247	Meat & meat product whsle .....	16	16 247	.7	X
422470	Meat & meat product whsle .....	16	16 247	.7	X
42248	Fresh fruit & vegetable whsle .....	12	13 266	.6	X
422480	Fresh fruit & vegetable whsle .....	12	13 266	.6	X
42249	Other grocery & related products whsle .....	59	D	D	X
422490	Other grocery & related products whsle .....	59	D	D	X
4224904	Canned goods whsle .....	8	7 061	.3	X
4224905	Food & beverage basic materials whsle .....	9	52 595	2.3	X
4224906	Other grocery specialties whsle .....	31	D	D	X
4225	Farm-product raw material whsle .....	25	57 515	2.5	X
42252	Livestock whsle .....	19	14 064	.6	X
422520	Livestock whsle .....	19	14 064	.6	X
4226	Chemical & allied products whsle .....	63	54 925	2.4	X
42261	Plastics materials & basic forms & shapes whsle .....	34	41 556	1.8	X
422610	Plastics materials & basic forms & shapes whsle .....	34	41 556	1.8	X
42269	Other chemical & allied products whsle .....	29	13 369	.6	X
422690	Other chemical & allied products whsle .....	29	13 369	.6	X
4226902	Other chemical & allied products whsle .....	29	13 369	.6	X
4227	Petroleum & petroleum products whsle .....	7	618	Z	X
4228	Beer, wine, & distilled alcoholic beverage whsle .....	10	D	D	X
42282	Wine & distilled alcoholic beverage whsle .....	9	1 542	.1	X
422820	Wine & distilled alcoholic beverage whsle .....	9	1 542	.1	X
4228201	Wine & distilled alcoholic bev (licensed operation) whsle .....	9	1 542	.1	X
4229	Miscellaneous nondurable goods whsle .....	87	D	D	X
42291	Farm supplies whsle .....	8	5 703	.2	X
422910	Farm supplies whsle .....	8	5 703	.2	X
4229102	Farm supplies—whsle distributors .....	8	5 703	.2	X
42292	Book, periodical, & newspaper whsle .....	20	14 492	.6	X
422920	Book, periodical, & newspaper whsle .....	20	14 492	.6	X
42293	Flower, nursery stock, & florists' supplies whsle .....	6	3 871	.2	X
422930	Flower, nursery stock, & florists' supplies whsle .....	6	3 871	.2	X
42295	Paint, varnish, & supplies whsle .....	9	3 263	.1	X
422950	Paint, varnish, & supplies whsle .....	9	3 263	.1	X
4229501	Paint, varnish, & supplies whsle .....	9	3 263	.1	X
42299	Other miscellaneous nondurable goods whsle .....	43	D	D	X
422990	Other miscellaneous nondurable goods whsle .....	43	D	D	X
4229901	Art goods whsle .....	18	7 529	.3	X
4229902	General merchandise (nondurable goods) whsle .....	20	1 597	.1	X
<b>9920</b>	<b>Receipts for farm product preparation services (cleaning, shelling, etc.) .....</b>	<b>11</b>	<b>14 370</b>	<b>100.0</b>	<b>X</b>
422	Wholesale trade, nondurable goods .....	11	14 370	100.0	X
4224	Grocery & related products whsle .....	7	10 366	72.1	X
<b>9930</b>	<b>Sales of integrated systems which you wrote or modified software .....</b>	<b>10</b>	<b>3 638</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	10	3 638	100.0	X
4214	Professional & commercial equipment & supplies whsle .....	10	3 638	100.0	X
42143	Computer & computer peripheral equipment & software whsle .....	10	3 638	100.0	X
421430	Computer & computer peripheral equipment & software whsle .....	10	3 638	100.0	X
4214301	Computer & peripheral equipment whsle .....	8	3 324	91.4	X
42143012	Computers & peripheral equipment for end use .....	8	3 324	91.4	X

See footnotes at end of table.

**Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

CL code and NAICS code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>	Coverage in percents
<b>9940</b>	<b>Rental and leasing receipts</b> .....	<b>289</b>	<b>123 552</b>	<b>100.0</b>	<b>2.4</b>
421	Wholesale trade, durable goods .....	237	98 807	80.0	4.6
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	7	34 346	27.8	X
42111	Automobile & other motor vehicle whsle .....	6	34 160	27.6	X
421110	Automobile & other motor vehicle whsle .....	6	34 160	27.6	X
4214	Professional & commercial equipment & supplies whsle .....	60	6 866	5.6	40.3
42142	Office equipment whsle .....	29	4 199	3.4	53.9
421420	Office equipment whsle .....	29	4 199	3.4	53.9
42143	Computer & computer peripheral equipment & software whsle .....	7	229	.2	64.1
421430	Computer & computer peripheral equipment & software whsle .....	7	229	.2	64.1
4214301	Computer & peripheral equipment whsle .....	6	202	.2	61.8
42145	Medical, dental, & hospital equipment & supplies whsle .....	20	1 856	1.5	X
421450	Medical, dental, & hospital equipment & supplies whsle .....	20	1 856	1.5	X
4214501	Surgical, medical, & hospital supplies whsle .....	19	1 826	1.5	X
4215	Metal & mineral (except petroleum) whsle .....	8	2 889	2.3	X
42151	Metal service centers & offices .....	7	2 817	2.3	X
421510	Metal service centers & offices .....	7	2 817	2.3	X
4216	Electrical goods whsle .....	23	5 540	4.5	6.1
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	7	521	.4	35.4
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	7	521	.4	35.4
42169	Other electronic parts & equipment whsle .....	11	2 709	2.2	X
421690	Other electronic parts & equipment whsle .....	11	2 709	2.2	X
4216902	Electronic parts (excluding communications equipment) whsle .....	7	2 425	2.0	X
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	11	D	D	X
4218	Machinery, equipment, & supplies whsle .....	75	39 010	31.6	X
42181	Construction & mining (except petroleum) machinery & equip whsle .....	13	10 297	8.3	X
421810	Construction & mining (except petroleum) machinery & equip whsle .....	13	10 297	8.3	X
42183	Industrial machinery & equipment whsle .....	46	15 742	12.7	X
421830	Industrial machinery & equipment whsle .....	46	15 742	12.7	X
4218303	General-purpose industrial machinery & equipment whsle .....	20	3 085	2.5	X
4218305	Materials handling equipment whsle .....	6	310	.3	X
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	6	427	.3	X
4218307	Other industrial machinery & equipment whsle .....	6	1 015	.8	X
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	6	11 285	9.1	X
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	6	11 285	9.1	X
4219	Miscellaneous durable goods whsle .....	50	D	D	X
42199	Other miscellaneous durable goods whsle .....	46	6 310	5.1	X
421990	Other miscellaneous durable goods whsle .....	46	6 310	5.1	X
4219903	General merchandise (durable goods) whsle .....	42	D	D	X
422	Wholesale trade, nondurable goods .....	52	24 745	20.0	X
4223	Apparel, piece goods, & notions whsle .....	10	1 412	1.1	X
4224	Grocery & related products whsle .....	9	18 207	14.7	X
4225	Farm-product raw material whsle .....	11	3 966	3.2	X
42252	Livestock whsle .....	7	3 344	2.7	X
422520	Livestock whsle .....	7	3 344	2.7	X
4226	Chemical & allied products whsle .....	11	328	.3	X
42269	Other chemical & allied products whsle .....	8	60	Z	X
422690	Other chemical & allied products whsle .....	8	60	Z	X
4226902	Other chemical & allied products whsle .....	8	60	Z	X
4229	Miscellaneous nondurable goods whsle .....	6	D	D	X
<b>9950</b>	<b>Construction receipts</b> .....	<b>11</b>	<b>6 579</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	10	4 441	67.5	X
4213	Lumber & other construction materials whsle .....	7	3 487	53.0	X
42133	Roofing, siding, & insulation material whsle .....	6	3 005	45.7	X
421330	Roofing, siding, & insulation material whsle .....	6	3 005	45.7	X
4213301	Roofing, siding, & insulation material whsle .....	6	3 005	45.7	X
<b>9960</b>	<b>Custom software (designed to customer specifications)</b> .....	<b>15</b>	<b>16 802</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	15	16 802	100.0	X
4214	Professional & commercial equipment & supplies whsle .....	14	16 712	99.5	X
42143	Computer & computer peripheral equipment & software whsle .....	14	16 712	99.5	X
421430	Computer & computer peripheral equipment & software whsle .....	14	16 712	99.5	X
4214301	Computer & peripheral equipment whsle .....	10	6 953	41.4	X
42143012	Computers & peripheral equipment for end use .....	6	6 335	37.7	X
<b>9970</b>	<b>Receipts for printing or photocopying performed at this establishment</b> .....	<b>10</b>	<b>361</b>	<b>100.0</b>	<b>X</b>
422	Wholesale trade, nondurable goods .....	8	314	87.0	X
4221	Paper & paper product whsle .....	8	314	87.0	X
42212	Stationery & office supplies whsle .....	7	243	67.3	X
422120	Stationery & office supplies whsle .....	7	243	67.3	X
<b>9980</b>	<b>Receipts for machine shop job work</b> .....	<b>13</b>	<b>10 860</b>	<b>100.0</b>	<b>X</b>
421	Wholesale trade, durable goods .....	13	10 860	100.0	X
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	11	8 512	78.4	X
42112	Motor vehicle supplies & new parts whsle .....	10	8 406	77.4	X
421120	Motor vehicle supplies & new parts whsle .....	10	8 406	77.4	X
4211202	Motor vehicle supplies & new parts—jobbers .....	10	8 406	77.4	X

<sup>1</sup>Commodity line percents by kind of business may not sum to 100.0 because of rounding.



# Appendix A.

## Explanation of Terms

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### NUMBER OF ESTABLISHMENTS

An establishment is a single physical location at which business is conducted and/or services are provided. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

### SALES (\$1,000)

Includes the total sales, shipments, receipts, revenue, or business done by establishments within the scope of the economic census.

Sales include merchandise sold for cash or credit by establishments primarily engaged in wholesale trade; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed on to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sale of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

Sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represented the value of the goods involved in the transactions rather than the commissions received or earnings.

### TYPE-OF-OPERATION CLASSIFICATIONS

In addition to being classified by kind of business, each wholesale establishment was classified for the census by type of operation according to the ownership of the business, ownership of the goods sold, or character of the principal transactions. Establishments in wholesale trade are grouped into the following three major types of operation and related subgroups:

**Merchant wholesalers.** Establishments primarily engaged in buying and selling merchandise on their own account. Included here are such types of establishments as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, importers, exporters, cash and carry wholesalers, retailer cooperative warehouses, terminal and country grain elevators, farm products assemblers, wholesale cooperative associations, and petroleum bulk plants and terminals operated by nonrefining companies.

*Wholesale distributors and jobbers.* Establishments primarily engaged in buying and selling merchandise in the domestic market not manufactured by the parent company.

*Importers.* Establishments buying and selling goods at wholesale on their own account, whose principal source of purchases was foreign.

*Exporters.* Establishments primarily engaged in purchasing goods in the United States and selling them to foreign customers.

*Own-brand importer/marketer.* A company or establishment that deals primarily or exclusively in the parent company's own branded products manufactured outside

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the United States. The products are either imported into the United States and then sold or they are sold and then drop-shipped directly from a foreign location to the United States customer.

*Terminal grain elevators.* Grain elevators primarily engaged in buying and selling grain received from country grain elevators and grain marketing establishments. They have sizable space for grain storage, and products are received primarily by rail or barge rather than by truck.

*Country grain elevators.* Grain elevators, cooperative or other, buying and receiving grain directly from farmers by truck and selling at wholesale.

*Assemblers of farm products, except country grain elevators.* Establishments primarily engaged in purchasing directly from farmers and assembling and marketing farm products at wholesale.

**Manufacturers' sales branches and offices.** Establishments maintained by manufacturing, refining, and mining companies apart from their plants or mines for marketing their products at wholesale. Branch stores selling to household consumers and individual users are classified in retail trade. Sales branches and offices located at plants and administrative offices are included when separate records are available.

*Manufacturers' sales branches.* A branch with a stock of merchandise for sale. Included are refiner marketers owned and operated by petroleum refining companies primarily for marketing their products.

*Manufacturers' sales offices.* An office without a stock of merchandise for sale.

**Agents, brokers, and commission merchants.** Establishments whose operators are in business for themselves and are primarily engaged in selling or buying goods for others. Included here are such types of operations as auction companies, import agents, export agents, selling agents, merchandise brokers, and commission merchants. "Sales" as shown in census publications for agents, brokers, and commission merchants represent the gross sales (or purchase) value of the goods in the transactions negotiated.

*Auction companies.* Wholesale establishments primarily engaged in selling merchandise on an agency basis by auction.

*Brokers (representing buyers or sellers).* Wholesale establishments primarily engaged in selling or buying merchandise in the domestic market on a brokerage basis but not receiving the goods on consignment.

*Commission merchants.* Wholesale establishments operating in the domestic market receiving goods for sale on consignment.

*Import agents.* Merchandise agents and brokers in the domestic market buying merchandise from or selling merchandise for foreign firms.

*Export agents.* Merchandise agents and brokers in the domestic market selling to or buying for foreign customers.

*Manufacturers' agents.* Wholesale establishments in the domestic market selling for a limited number of manufacturers on a continuing agency basis.

# Appendix B.

## NAICS Codes, Titles, and Descriptions

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### **42 WHOLESALE TRADE**

The Wholesale Trade sector comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (i.e., goods sold to other wholesalers or retailers), (b) capital or durable nonconsumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises two main types of wholesalers: those that sell goods on their own account and those that arrange sales and purchases for others for a commission or fee.

1. Establishments that sell goods on their own account are known as wholesale merchants, distributors, jobbers, drop shippers, import/export merchants, and sales branches. These establishments typically maintain their own warehouse, where they receive and handle goods for their customers. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
2. Establishments arranging for the purchase or sale of goods owned by others or purchasing goods on a commission basis are known as agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' representatives. These establishments operate from offices and generally do not own or handle the goods they sell.

Some wholesale establishments may be connected with a single manufacturer and promote and sell the particular manufacturers' products to a wide range of other wholesalers or retailers. Other wholesalers may be connected to a retail chain or a limited number of retail chains and only provide a variety of products needed by that particular retail operation(s). These wholesalers may obtain the products from a wide range of manufacturers. Still other wholesalers may not take title to the goods, but act as agents and brokers for a commission.

Although, in general, wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

### **421 Wholesale trade, durable goods**

Industries in the Wholesale Trade, Durable Goods subsector sell or arrange the purchase or sale of capital or durable goods to other businesses. Durable goods are new or used items generally with a normal life expectancy of three years or more. Durable goods wholesale trade establishments are engaged in wholesaling products, such as motor vehicles, furniture, construction materials, machinery and equipment (including household-type appliances), metals and minerals (except petroleum), sporting goods, toys and hobby goods, recyclable materials, and parts.

The detailed industries within the subsector are organized in the classification structure based on the products sold. Within an industry, the types of establishments may vary, including wholesale merchants and/or agents and brokers.

### **4211 Motor Vehicle and Motor Vehicle Parts and Supplies Wholesalers**

This NAICS industry group includes establishments classified in the following NAICS Industries: 42111, Automobile and other motor vehicle wholesalers; 42112, Motor vehicle supplies and new parts wholesalers; 42113, Tire and tube wholesalers; 42114, Motor vehicle parts (used) wholesalers.

### **42111 Automobile and Other Motor Vehicle Wholesalers**

This industry comprises establishments primarily engaged in wholesaling new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

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### **421110 Automobile and Other Motor Vehicle Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

The data published with NAICS code 421110 include the following SIC industry:

5012 Automobiles and other motor vehicles

### **4211101 Automobile and Motorcycle Wholesalers**

Establishments primarily engaged in the wholesale distribution of new and used passenger vehicles (automobiles, motorcycles, motor scooters, and taxicabs), automobile trailers, and other similar vehicles.

### **4211102 Bus and Recreational Vehicle (Campers and Motor Homes) Wholesalers**

Establishments primarily engaged in the wholesale distribution of new and used buses and recreational vehicles.

### **4211103 Light Truck and Van (14,000 lb or Less) Wholesalers**

Establishments primarily engaged in the wholesale distribution of new and used light trucks and cargo vans under 14,000 lb. gross wt.

### **4211104 Medium Truck and Tractor (14,001 to 26,000 lb) Wholesalers**

Establishments primarily engaged in the wholesale distribution of new and used medium trucks and tractors 14,001 to 26,000 lb. gross wt.

### **4211105 Heavy Truck and Tractor (Over 26,000 lb) Wholesalers**

Establishments primarily engaged in the wholesale distribution of new and used heavy trucks and tractors over 26,000 lb. gross wt.

### **42112 Motor Vehicle Supplies and New Parts Wholesalers**

This industry comprises establishments primarily engaged in wholesaling motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

### **421120 Motor Vehicle Supplies and New Parts Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

The data published with NAICS code 421120 include the following SIC industry:

5013 (pt) Motor vehicle supplies and new parts

### **4211201 Motor Vehicle Supplies and New Parts-Warehouse Distributors**

Establishments primarily engaged in selling for resale motor vehicle supplies and new parts from a warehouse. These establishments primarily sell to other wholesalers.

### **4211202 Motor Vehicle Supplies and New Parts-Jobbers**

Establishments primarily engaged in the wholesale distribution of motor vehicle supplies and new parts primarily from an office or warehouse and less than half of their sales are to other wholesalers.

### **4211203 Petroleum Products Marketing Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of automotive service station equipment, automotive testing equipment, and automotive supplies for use in gasoline service or bulk stations.

### **42113 Tire and Tube Wholesalers**

This industry comprises establishments primarily engaged in wholesaling new and/or used tires and tubes for passenger and commercial vehicles.

### **421130 Tire and Tube Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling new and/or used tires and tubes for passenger and commercial vehicles.

The data published with NAICS code 421130 include the following SIC industry:

5014 (pt) Tires and tubes

### **42114 Motor Vehicle Parts (Used) Wholesalers**

This industry comprises establishments primarily engaged in wholesaling used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

### **421140 Motor Vehicle Parts (Used) Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

The data published with NAICS code 421140 include the following SIC industry:

5015 Motor vehicle parts, used

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## **4212 Furniture and Home Furnishing Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42121, Furniture wholesalers; and 42122, Home furnishings wholesalers.

### **42121 Furniture Wholesalers**

This industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

#### **421210 Furniture Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

The data published with NAICS code 421210 include the following SIC industry:

5021 (pt) Furniture

#### **4212101 Household and Lawn Furniture Wholesalers**

Establishments primarily engaged in the wholesale distribution of household (including lawn) furniture, bedsprings, mattresses, and all such component furniture parts.

#### **4212102 Office and Business Furniture Wholesalers**

Establishments primarily engaged in the wholesale distribution of filing cabinets (wood or steel), office furniture, store furniture, and public furniture for public parks and buildings.

#### **42122 Home Furnishings Wholesalers**

This industry comprises establishments primarily engaged in wholesaling home furnishings and/or housewares.

#### **421220 Home Furnishing Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling home furnishings and/or housewares.

The data published with NAICS code 421220 include the following SIC industry:

5023 (pt) Home furnishings

#### **4212201 Household China, Glassware, and Crockery Wholesalers**

Establishments primarily engaged in the wholesale distribution of table and household china, glassware, and earthenware.

## **4212202 Linen, Domestic, Drapery, and Curtain Wholesalers**

Establishments primarily engaged in the wholesale distribution of bedspreads, blankets, pillowcases, bed sheets, table linens, bathroom linens (e.g., towels, bath mats), curtains, and shades.

### **4212203 Floor Coverings Wholesalers**

Establishments primarily engaged in the wholesale distribution of carpets, rugs, and all other types of hard and soft surface floor coverings (excluding ceramic and clay tile).

### **4212204 Other Home Furnishings Wholesalers**

Establishments primarily engaged in the wholesale distribution of aluminum ware, lamps, glass mirrors, kitchen tools and utensils, and other general home furnishings and home wares, including antiques.

## **4213 Lumber and Other Construction Materials Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42131, Lumber, plywood, millwork, and wood panel wholesalers; 42132, Brick, stone, and related construction materials wholesalers; 42133, Roofing, siding, and insulation material wholesalers; 42139, Other construction materials wholesalers.

### **42131 Lumber, Plywood, Millwork, and Wood Panel Wholesalers**

This industry comprises establishments primarily engaged in wholesaling lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

#### **421310 Lumber, Plywood, Millwork, and Wood Panel Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

The data published with NAICS code 421310 include the following SIC industry:

5031 (pt) Lumber, plywood, millwork, and wood panels

#### **4213101 Lumber Wholesalers (Without Yard)**

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber. These establishments order the goods which are shipped direct from the supplier to the customers without intermediate storage.



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### **4213102 Lumber Wholesalers (With Yard)**

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

### **42131021 Lumber Wholesalers (With Yard)**

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

### **4213103 Plywood, Veneer, Millwork, and Wood Panel Wholesalers**

Establishments primarily engaged in the wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

### **42131031 Plywood, Veneer, Millwork, and Wood Panel Wholesalers**

Establishments primarily engaged in the wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

### **42132 Brick, Stone, and Related Construction Materials Wholesalers**

This industry comprises establishments primarily engaged in wholesaling stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products.

### **421320 Brick, Stone, and Related Construction Material Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products

The data published with NAICS code 421320 include the following SIC industry:

5032 (pt) Brick, stone and related construction materials

### **4213201 Brick, Block, Tile, Clay/Cement Sewer Pipe Wholesalers**

Establishments primarily engaged in the wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

### **42132011 Brick, Block, Tile, Clay/Cement Sewer Pipe Wholesalers**

Establishments primarily engaged in the wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

### **4213202 Sand, Gravel, and Stone Wholesalers**

Establishments primarily engaged in the wholesale distribution of construction sand, gravel, and stone.

### **42132021 Sand, Gravel, and Stone Wholesalers**

Establishments primarily engaged in the wholesale distribution of construction sand, gravel, and stone.

### **4213203 Cement, Lime, and Related Products Wholesalers**

Establishments primarily engaged in the wholesale distribution of cement, lime, asphalt, and other related products.

### **42132031 Cement, Lime, and Related Products Wholesalers**

Establishments primarily engaged in the wholesale distribution of cement, lime, asphalt, and other related products.

### **42133 Roofing, Siding, and Insulation Material Wholesalers**

This industry comprises establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

### **421330 Roofing, Siding, and Insulation Material Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

The data published with NAICS code 421330 include the following SIC industry:

5033 (pt) Roofing, siding, and insulation materials

### **4213301 Roofing, Siding, and Insulation Materials Wholesalers**

Establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

### **42133011 Roofing, Siding, and Insulation Materials Wholesalers**

Establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

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### **42139 Other Construction Material Wholesalers**

This industry comprises (1) establishments primarily engaged in wholesaling manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in wholesaling construction materials (except lumber, plywood, millwood, wood panel, brick, stone, roofing, siding, and insulation material).

### **421390 Other Construction Material Wholesalers**

This U.S. industry comprises (1) establishments primarily engaged in wholesaling manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in wholesaling construction materials (except lumber, plywood, millwood, wood panel, brick, stone, roofing, siding, and insulation material).

The data published with NAICS code 421390 include the following SIC industry:

5039 (pt) Other construction materials

### **4213901 Flat Glass and Other Construction Glass Wholesalers**

Establishments primarily engaged in the wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

### **42139011 Flat Glass and Other Construction Glass Wholesalers**

Establishments primarily engaged in the wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

### **4213902 Other Construction Materials Wholesalers**

Establishments primarily engaged in the wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

### **42139021 Other Construction Materials Wholesalers**

Establishments primarily engaged in the wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

### **4214 Professional and Commercial Equipment and Supplies Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42141, Photographic equipment and supplies wholesalers; 42142,

Office equipment wholesalers; 42143, Computer and computer peripheral equipment and software wholesalers; 42144, Other commercial equipment wholesalers; 42145, Medical, dental, and hospital equipment and supplies wholesalers; 42146, Ophthalmic goods wholesalers; and 42149, Other professional equipment and supplies wholesalers.

### **42141 Photographic Equipment and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

### **421410 Photographic Equipment and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

The data published with NAICS code 421410 include the following SIC industry:

5043 Photographic equipment and supplies

### **42142 Office Equipment Wholesalers**

This industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

### **421420 Office Equipment Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

The data published with NAICS code 421420 include the following SIC industry:

5044 Office equipment

### **42143 Computer and Computer Peripheral Equipment and Software Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling computers, computer peripheral equipment, loaded computer boards, and/or computer software.

### **421430 Computer and Computer Peripheral Equipment and Software Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling computers, computer peripheral equipment, loaded computer boards, and/or computer software.

The data published with NAICS code 421430 include the following SIC industry:

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5045 (pt) Computers and computer peripheral equipment and software

#### **4214301 Computers and Peripheral Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment.

#### **42143011 Computers and Peripheral Equipment, Sold for Resale**

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment primarily for the purpose of resale.

#### **42143012 Computers and Peripheral Equipment, Sold for End Use**

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment primarily for end use.

#### **4214302 Computer Software (Packaged) Wholesalers**

Establishments primarily engaged in the wholesale distribution of packaged computer software primarily for end use.

#### **42144 Other Commercial Equipment Wholesalers**

This industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

#### **421440 Other Commercial Equipment Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

The data published with NAICS code 421440 include the following SIC industry:

5046 Other commercial equipment

#### **4214401 Restaurant and Hotel Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of restaurant and hotel equipment and supplies.

#### **4214402 Store Machines and Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of store equipment (except furniture), machines, and fixtures.

#### **42145 Medical, Dental, and Hospital Equipment and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

#### **421450 Medical, Dental, and Hospital Equipment and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

The data published with NAICS code 421450 include the following SIC industry:

5047 (pt) Medical, dental, and hospital equipment and supplies

#### **4214501 Surgical, Medical, and Hospital Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of surgical and medical instruments, apparatus, and equipment; orthopedic appliances; artificial limbs; operating room and other hospital equipment; x-ray machines and parts, medical; and other scientific instruments used by physicians and in hospitals.

#### **4214502 Dental Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of equipment and supplies used by dentists, such as drills, teeth, dental gold, equipment, chairs, sterilizers, X-rays, cabinets, and engines.

#### **42146 Ophthalmic Goods Wholesalers**

This industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.



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#### **421460 Ophthalmic Goods Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

The data published with NAICS code 421460 include the following SIC industry:

5048 Ophthalmic goods

#### **42149 Other Professional Equipment and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

#### **421490 Other Professional Equipment and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

The data published with NAICS code 421490 include the following SIC industry:

5049 (pt) Other professional equipment and supplies

#### **4214901 Religious and School Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of church goods and religious articles, such as statuary, vestments, fonts, candles, religious pictures, and religious articles made from precious and semiprecious materials; and school equipment and supplies, such as black boards, chalk, rulers, and globes and wall maps.

#### **4214902 Other Professional Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of drafting instruments, veterinarians' equipment and supplies, professional equipment and supplies, scientific instruments and supplies, and laboratory equipment.

#### **4215 Metal and Mineral (Except Petroleum) Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42151 Metal service centers and offices; and 42152, Coal and other mineral and ore wholesalers.

#### **42151 Metal Service Centers and Offices**

This industry comprises establishments primarily engaged in wholesaling products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions. Sales offices are usually affiliated or owned by a particular manufacturer and take orders but have no inventory.

#### **421510 Metal Service Centers and Offices**

This U.S. industry comprises establishments primarily engaged in wholesaling products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions. Sales offices are usually affiliated or owned by a particular manufacturer and take orders but have no inventory.

The data published with NAICS code 421510 include the following SIC industry:

5051 Metals service centers and offices

#### **4215101 Ferrous Metals Service Centers and Sales Offices**

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products of foundries and mills.

#### **42151011 Ferrous Metals Service Centers**

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products of foundries and mills that maintain warehouse inventory.

#### **42151012 Ferrous Metals Sales Offices**

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products primarily from an office and not maintaining inventories.

#### **4215102 Nonferrous Metals Service Centers and Sales Offices**

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals).

#### **42151021 Nonferrous Metals Service Centers**

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals) and maintaining inventories.

#### **42151022 Nonferrous Metals Sales Offices**

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals) and not maintaining inventories.

#### **42152 Coal and Other Mineral and Ore Wholesalers**

This industry comprises establishments primarily engaged in wholesaling coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

#### **421520 Coal and Other Mineral and Ore Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

The data published with NAICS code 421520 include the following SIC industry:

5052 Coal and other minerals and ores

#### **4215201 Coal Wholesalers**

Establishments primarily engaged in the wholesale distribution of coal and coke.

#### **4215202 Other Minerals and Ores Wholesalers**

Establishments primarily engaged in the wholesale distribution of precious metal ores, copper, iron, lead and other metallic ores (including concentrates) and crude nonmetallic minerals.

#### **4216 Electrical Goods Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42161, Electrical apparatus and equipment, wiring supplies, and construction material wholesalers; and 42162, Electrical appliance, television, and radio set wholesalers.

#### **42161 Electrical Apparatus and Equipment, Wiring Supplies, and Construction Material Wholesalers**

This industry comprises establishments primarily engaged in wholesaling electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

#### **421610 Electrical Apparatus and Equipment, Wiring Supplies, and Construction Material Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

The data published with NAICS code 421610 include the following SIC industry:

5063 (pt) Electrical apparatus and equipment, wiring supplies, and construction materials

#### **42162 Electrical Appliance, Television, and Radio Set Wholesalers**

This industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

#### **421620 Electrical Appliance, Television, and Radio Set Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

The data published with NAICS code 421620 include the following SIC industry:

5064 Electrical appliances, television, and radio sets

#### **42169 Other Electronic Parts and Equipment Wholesalers**

This industry comprises establishments primarily engaged in wholesaling electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

#### **421690 Other Electronic Parts and Equipment Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

The data published with NAICS code 421690 include the following SIC industry:

5065 Other electronic parts and equipment

#### **4216901 Communications Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of communications equipment.

#### **4216902 Electronic Parts (Excluding Communications Equipment) Wholesalers**

Establishments primarily engaged in the wholesale distribution of electronic parts and equipment (except communications equipment).

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### **4217 Hardware, and Plumbing and Heating Equipment and Supplies Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42171, Hardware wholesalers; 42172, Plumbing and heating equipment and supplies (hydronics) wholesalers; 42173, Warm air heating and air-conditioning equipment and supplies; and 42174, Refrigeration equipment and supplies wholesalers,

#### **42171 Hardware Wholesalers**

This industry comprises establishments primarily engaged in wholesaling hardware, knives, or handtools.

#### **421710 Hardware Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling hardware, knives, or handtools.

The data published with NAICS code 421710 include the following SIC industry:

5072 Hardware

#### **42172 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers**

This industry comprises establishments primarily engaged in wholesaling plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

#### **421720 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

The data published with NAICS code 421720 include the following SIC industry:

5074 (pt) Plumbing and heating equipment and supplies (hydronics)

#### **42173 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling warm air heating and air-conditioning equipment and supplies.

#### **421730 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling warm air heating and air-conditioning equipment and supplies.

The data published with NAICS code 421730 include the following SIC industry:

5075 Warm air heating and air-conditioning equipment and supplies

#### **42174 Refrigeration Equipment and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

#### **421740 Refrigeration Equipment and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

The data published with NAICS code 421740 include the following SIC industry:

5078 Refrigeration equipment and supplies

#### **4218 Machinery, Equipment, and Supplies Wholesalers**

This industry group comprises establishments primarily engaged in wholesaling construction, mining, farm, garden, industrial, service establishment, and transportation machinery, equipment and supplies.

#### **42181 Construction and Mining (Petroleum) Machinery and Equipment Wholesalers**

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in construction, mining (except petroleum) and logging activities.

#### **421810 Construction and Mining (Except Oil Well) Machinery and Equipment Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in construction, mining (except oil well) and logging activities.

The data published with NAICS code 421810 include the following SIC industry:

5082 Construction and mining (except petroleum) machinery and equipment

#### **42182 Farm and Garden Machinery and Equipment Wholesalers**

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

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### **421820 Farm and Garden Machinery and Equipment Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

The data published with NAICS code 421820 include the following SIC industry:

5083 (pt) Farm and garden machinery and equipment

### **4218201 Farm Machinery and Equipment—Farm Dealers**

Establishments primarily engaged in marketing farm machinery and equipment directly to farmers for farm use.

### **4218202 Farm Machinery and Equipment—Wholesale Distributors**

Establishments primarily engaged in marketing farm machinery and equipment directly to institutions, governments, farm dealers, export sales, and other nonfarm accounts.

### **4218203 Lawn and Garden Machinery and Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of lawn and garden machinery and equipment.

### **42183 Industrial Machinery and Equipment wholesalers**

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

### **421830 Industrial Machinery and Equipment Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

The data published with NAICS code 421830 include the following SIC industry:

5084 Industrial machinery and equipment  
5085 (pt) Industrial supplies

### **4218301 Food Processing Machinery and Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of dairy products manufacturing machinery, milk products manufacturing equipment, bottling machinery and equipment, and other food product manufacturing machinery.

### **4218302 Hydraulic and Pneumatic (Fluid-Power) Machinery and Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic pumps, motors, parts, accessories, and supplies.

### **42183021 Hydraulic and Pneumatic Pumps and Motors Wholesalers**

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic pumps and motors and the parts for them.

### **42183022 Hydraulic and Pneumatic Parts, Accessories, and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic (fluid-power) commodities.

### **4218303 Other General Purpose Industrial Machinery and Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of general purpose industrial machinery and equipment.

### **4218304 Metalworking Machinery and Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of metalworking machinery and equipment and machine tool accessories.

### **4218305 Materials Handling Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of fork lift trucks, industrial trucks and tractors, industrial cranes, conveyor systems, hoists, elevators, and other materials handling equipment.

### **4218306 Oil Well, Oil Refinery, and Pipeline Machinery, Equipment, and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of oil refining and oil well machinery, equipment, and supplies.

### **4218307 Other Industrial Machinery and Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of specific-use industrial machinery and equipment.

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## **42184 Industrial Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling supplies used in machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

### **421840 Industrial Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling supplies used in machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

The data published with NAICS code 421840 include the following SIC industry:

5085 (pt) Industrial supplies

#### **4218401 General Line Industrial Supplies Wholesaler**

Establishments primarily engaged in the wholesale distribution of a combination or general line of industrial materials and supplies.

#### **4218402 Mechanical Power Transmission Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of mechanical power transmission equipment and supplies.

#### **4218403 Welding Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of gas-welding supplies (excluding gases), arc-welding supplies, and resistance-welding supplies.

#### **4218404 Industrial Containers and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of industrial containers and supplies.

#### **4218405 Industrial Valves and Fittings (Except Fluid-Power) Wholesalers**

Establishments primarily engaged in the wholesale distribution of valves and fittings, other than plumbing and heating, or hydraulic and pneumatic.

#### **4218406 Other Industrial Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of industrial supplies, not included elsewhere.

## **42185 Service Establishment Equipment and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

### **421850 Service Establishment Equipment and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

The data published with NAICS code 421850 include the following SIC industry:

5087 (pt) Service establishment equipment and supplies

#### **4218501 Beauty and Barber Shop Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of barber shop and beauty parlor equipment and supplies (furniture, hydraulic chairs, driers, shampoos, wave solutions, permanent waving supplies, barber soaps, and manicuring supplies, etc.).

#### **4218502 Custodial and Janitors' Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of custodial and janitorial equipment and supplies.

#### **4218503 Laundry and Dry-Cleaning Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of equipment and supplies to the laundry and dry-cleaning trade, such as washing, drying, ironing, and pressing machines; laundry chemicals; dry-cleaning fluids; marking equipment; laundry trays and baskets.

#### **4218504 Other Service Establishment Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of municipality equipment and supplies (water systems, fire department supplies, and parking equipment), shoe service equipment and supplies, tailors'



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and furriers' supplies, upholsterers' supplies, undertakers' supplies, and other service establishment equipment and supplies not included elsewhere.

#### **42186 Transportation Equipment and Supplies (Except Motor Vehicle) Wholesalers**

This industry comprises establishments primarily engaged in wholesaling transportation equipment and supplies (except marine pleasure craft and motor vehicles).

#### **421860 Transportation Equipment and Supplies (Except Motor Vehicle) Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling transportation equipment and supplies (except marine pleasure craft and motor vehicles).

The data published with NAICS code 421860 include the following SIC industry:

5088 Transportation equipment and supplies, except motor vehicles

#### **4218601 Aircraft and Aeronautical Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of aircraft and aeronautical equipment and frames, parts, supplies, and accessories for such equipment.

#### **4218602 Marine Machinery, Equipment, and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of ships, boats, and marine propulsion machinery, equipment, and parts.

#### **4218603 Other Transportation Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of railroad equipment, such as rolling stock and maintenance equipment, and equipment and supplies used in the maintenance and repair of subways, tramways, aerial hoists, or horse drawn vehicles.

#### **4219 Miscellaneous Durable Goods Wholesalers**

This industry group comprises establishments primarily engaged in wholesaling sporting, recreational, toy, hobby, and jewelry goods and supplies, and precious stones and metals.

#### **42191 Sporting and Recreational Goods and Supplies wholesalers**

This industry comprises establishments primarily engaged in wholesaling sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

#### **421910 Sporting and Recreational Goods and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

The data published with NAICS code 421910 include the following SIC industry:

5091 Sporting and recreational goods and supplies

#### **42192 Toy and Hobby Goods and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

#### **421920 Toy and Hobby Goods and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

The data published with NAICS code 421920 include the following SIC industry:

5092 Toys and hobby goods and supplies

#### **42193 Recyclable Material Wholesalers**

This industry comprises establishments primarily engaged in wholesaling scrap from automotive, industrial, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

#### **421930 Recyclable Material Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling scrap from automotive, industrial, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

The data published with NAICS code 421930 include the following SIC industry:

5093 Recyclable materials

#### **4219301 Iron and Steel Scrap Processors and Dealers**

Establishments primarily engaged in selling all forms of scrap iron and scrap steel.

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**42193011 Iron and Steel Scrap Processors (Using Power Processing Equipment) Wholesalers**

Establishments primarily engaged in breaking up, sorting, and selling all forms of scrap iron and scrap steel using power processing equipment. Power processing equipment includes operating cranes, hydraulic or motor shears, baling equipment, cable strippers, etc.

**42193012 Iron and Steel Scrap Dealers (Not Using Power Processing Equipment)**

Establishments primarily engaged in selling all forms of scrap iron and scrap steel, but which do not operate power processing and preparation equipment.

**4219302 Recyclable Paper and Paperboard Wholesalers**

Establishments primarily engaged in the wholesale distribution of paper and paperboard scrap and waste.

**4219303 Other Recyclable Materials Wholesalers**

Establishments primarily engaged in the wholesale distribution of recyclable scrap and waste, nonferrous metals, textiles, glass, plastics, rubber, and oil.

**42194 Jewelry, Watch, Silverware, Precious Stone, and Precious Metal Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

**421940 Jewelry, Watch, Precious Stone, and Precious Metal Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

The data published with NAICS code 421940 include the following SIC industry:

5094 Jewelry, watches, precious stones, and precious metals

**4219401 Jewelry, Watches, Clocks, Precious Stones, and Silverware Wholesalers**

Establishments primarily engaged in the wholesale distribution of jewelry (including costume), precious stones, watches, clocks, silverware, and jewelers' findings.

**4219402 Precious Metals (Excluding Ores) Wholesalers**

Establishments primarily engaged in the wholesale distribution of precious metals.

**42199 Other Miscellaneous Durable Goods Wholesalers**

This industry comprises establishments primarily engaged in wholesaling durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

**421990 Other Miscellaneous Durable Goods Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

The data published with NAICS code 421990 include the following SIC industry:

5099 Other miscellaneous durable goods  
7822 (pt) Motion picture and video tape distribution

**4219901 Musical Instruments and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of musical instruments and supplies.

**4219902 Forest Products (Except Lumber) Wholesalers**

Establishments primarily engaged in the wholesale distribution of timber products, such as ties, logs, poles, stumps, and cordwood.

**4219903 General Merchandise (Durable Goods) Wholesalers**

Establishments primarily engaged in the wholesale distribution of a general line of durable goods with no one line accounting for more than 25 percent of the total sales.

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#### **4219904 Prerecorded Media Wholesalers**

Establishments primarily engaged in the wholesale distribution of prerecorded compact discs, tapes, phonograph records, video cassettes, and other video tapes or discs.

#### **42199041 Compact Disks, Prerecorded Audio Tapes, and Phonograph Records Wholesalers**

Establishments primarily engaged in the wholesale distribution of prerecorded compact disks, audio tapes, and phonograph records.

#### **42199042 Prerecorded Video Tape Wholesalers**

Establishments primarily engaged in purchasing and reselling prerecorded video cassettes and other videotapes or discs to other wholesalers, video rental stores, and other retailers.

#### **4219905 Fire Extinguishers and Fire Safety Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of fire extinguishers and fire safety equipment.

#### **4219906 Other Durable Goods Wholesalers**

Establishments primarily engaged in the wholesale distribution of durable goods such as game machines, gas lighting fixtures, luggage, and signs (except electric).

#### **422 Wholesale trade, nondurable goods**

Industries in the Wholesale Trade, Nondurable Goods subsector sell or arrange the purchase or sale of nondurable goods to other businesses. Nondurable goods are items generally with a normal life expectancy of less than three years. Nondurable goods wholesale trade establishments are engaged in wholesaling products, such as paper and paper products, chemicals and chemical products, drugs, textiles and textile products, apparel, footwear, groceries, farm products, petroleum and petroleum products, alcoholic beverages, books, magazines, newspapers, flowers and nursery stock, and tobacco products.

#### **4221 Paper and Paper Product Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42211, Paper and paper product wholesalers; 42212, Stationery and office supplies wholesalers; and 42213 Industrial and personal service paper wholesalers.

#### **42211 Printing and Writing Paper Wholesalers**

This industry comprises establishments primarily engaged in wholesaling bulk printing and/or writing paper generally on rolls for further processing.

#### **422110 Printing and Writing Paper Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling bulk printing and/or writing paper generally on rolls for further processing.

The data published with NAICS code 422110 include the following SIC industry:

5111 Printing and writing paper

#### **42212 Stationery and Office Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling stationery, office supplies and/or gift wrap.

#### **422120 Stationery and Office Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling stationery, office supplies and/or gift wrap.

The data published with NAICS code 422120 include the following SIC industry:

5112 (pt) Stationery and office supplies

#### **42213 Industrial and Personal Service Paper Wholesalers**

This industry comprises establishments primarily engaged in wholesaling wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

#### **422130 Industrial and Personal Service Paper Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

The data published with NAICS code 422130 include the following SIC industry:

5113 Industrial and personal service paper

#### **4222 Drugs and Druggists' Sundries Wholesalers**

This industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.



## **42221 Drugs and Druggists' Sundries Wholesalers**

This industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

## **422210 Drugs and Druggists' Sundries Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

The data published with NAICS code 422210 include the following SIC industry:

5122 Drugs, drug proprietaries, and druggists' sundries

## **4222101 General Line Drugs Wholesalers**

Establishments primarily engaged in the wholesale distribution of a combination or general line of drugs, drug proprietaries, and druggists' sundries.

## **4222102 Specialty Line Drugs, Pharmaceuticals, Cosmetics, and Toiletries Wholesalers**

Establishments primarily engaged in the wholesale distribution of specialty-line drugs, pharmaceuticals, cosmetics, and toiletries.

## **4223 Apparel, Piece Goods, and Notions Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42231, Piece goods, notions, and other dry goods wholesalers; 42232, Men's and boys' clothing and furnishings wholesalers; 42233, Women's, children's and infants' clothing and accessories wholesalers; 42234, Footwear wholesalers.

## **42231 Piece Goods, Notions, and Other Dry Goods Wholesalers**

This industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

## **422310 Piece Goods, Notions, and Other Dry Goods Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

The data published with NAICS code 422310 include the following SIC industry:

5131 (pt) Piece goods, notions, and other dry goods

## **4223101 Piece Goods (Woven and Knit Fabrics) - Jobbers**

Establishments primarily engaged in the wholesale distribution of woven and knit fabrics.

## **4223102 Notions and Other Dry Goods Wholesalers**

Establishments primarily engaged in the wholesale distribution of notions (i.e., sewing accessories, etc.), and other dry goods, except piece goods.

## **42232 Men's and Boys' Clothing and Furnishings Wholesalers**

This industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

## **422320 Men's and Boys' Clothing and Furnishings Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

The data published with NAICS code 422320 include the following SIC industry:

5136 Men's and boys' clothing and furnishings

## **42233 Women's, Children's, and Infants' Clothing and Accessories Wholesalers**

This industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

## **422330 Women's, Children's, and Infants' Clothing and Accessories Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

The data published with NAICS code 422330 include the following SIC industry:

5137 Women's and children's and infants' clothing and accessories

## **42234 Footwear Wholesalers**

This industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

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### **422340 Footwear Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

The data published with NAICS code 422340 include the following SIC industry:

5139 Footwear

### **4224 Grocery and Related Product Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42241, General line grocery wholesalers; 42242, Packaged frozen food wholesalers; 42243, Dairy product (except dried or canned) wholesalers; 42244, Poultry and poultry product wholesalers; 42245, Confectionery wholesalers; 42246, Fish and seafood wholesalers; 42247, Meat and meat product wholesalers; 42248, Fresh fruit and vegetable wholesalers; 42249, Other grocery and related products wholesalers.

#### **42241 General Line Grocery Wholesalers**

This industry comprises establishments primarily engaged in wholesaling a general line (wide range) of groceries.

#### **422410 General Line Grocery Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling a general line (wide range) of groceries.

The data published with NAICS code 422410 include the following SIC industry:

5141 Groceries, general line

#### **4224101 General Line, Grocery Wholesalers, Voluntary Group**

Establishments primarily engaged in the wholesale distribution of a general line of groceries and sponsoring (or affiliated with sponsors of) voluntary organization of food retailers which distributes a general line of groceries to these voluntary groups. These also include any voluntary group grocery wholesalers commonly engaged in joint advertising or other sales promotions under a group name or identification. Wholesale establishments sponsoring such voluntary groups are included here regardless of the portion of their sales made to the retail organization's members.

#### **4224102 General Line, Grocery Wholesalers, Retail Cooperative**

Establishments primarily engaged in the wholesale distribution of a general line of groceries and owned and operated cooperatively by groups of independent food retailers buying collectively which are primarily engaged

in wholesale selling and distributing a general line of groceries. These establishments function primarily as a wholesale cooperative company selling chiefly to member retailers, but sometimes do a regular wholesale business.

### **4224103 Other General Line Grocery Wholesalers**

Establishments primarily engaged in the wholesale distribution of a general line of groceries, including cash-and-carry food establishments, not sponsoring or affiliated with any voluntary or cooperative groups. Also included are agents and brokers with a general line of groceries.

#### **42242 Packaged Frozen Food Wholesalers**

This industry comprises establishments primarily engaged in wholesaling packaged frozen foods (except dairy products).

#### **422420 Packaged Frozen Food Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling packaged frozen foods (except dairy products).

The data published with NAICS code 422420 include the following SIC industry:

5142 Packaged frozen foods

#### **42243 Dairy Product (Except Dried or Canned) Wholesalers**

This industry comprises establishments primarily engaged in wholesaling dairy products (except dried or canned).

#### **422430 Dairy Product (Except Dried or Canned) Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling dairy products (except dried or canned).

The data published with NAICS code 422430 include the following SIC industry:

5143 Dairy products, except dried or canned

#### **4224301 Raw Milk Wholesalers**

Establishments primarily engaged in the wholesale distribution of raw, dried, or canned milk.

#### **4224302 Dairy Products, (Except Raw Milk) Wholesalers**

Establishments primarily engaged in the wholesale distribution of processed dairy products, except raw, dried, or canned.

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#### **42244 Poultry and Poultry Product Wholesalers**

This industry comprises establishments primarily engaged in wholesaling poultry and/or poultry products (except canned and packaged frozen).

#### **422440 Poultry and Poultry Product Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling poultry and/or poultry products (except canned and packaged frozen).

The data published with NAICS code 422440 include the following SIC industry:

5144 Poultry and poultry products

#### **4224401 Live Poultry Wholesalers**

Establishments primarily engaged in the wholesale distribution of live poultry.

#### **4224402 Poultry and Poultry Products (Except Live) Wholesalers**

Establishments primarily engaged in the wholesale distribution of poultry and poultry products (except canned and packaged frozen products and live poultry).

#### **42245 Confectionery Wholesalers**

This industry comprises establishments primarily engaged in wholesaling confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

#### **422450 Confectionery Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

The data published with NAICS code 422450 include the following SIC industry:

5145 Confectionery

#### **42246 Fish and Seafood Wholesalers**

This industry comprises establishments primarily engaged in wholesaling fish and seafood (except canned or packaged frozen).

#### **422460 Fish and Seafood Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling fish and seafood (except canned or packaged frozen).

The data published with NAICS code 422460 include the following SIC industry:

5146 Fish and seafoods

#### **42247 Meat and Meat Product Wholesalers**

This industry comprises establishments primarily engaged in wholesaling meats and meat products (except canned and packaged frozen) and/or lard.

#### **422470 Meat and Meat Product Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling meats and meat products (except canned and packaged frozen) and/or lard.

The data published with NAICS code 422470 include the following SIC industry:

5147 (pt) Meats and meat products

#### **42248 Fresh Fruit and Vegetable Wholesalers**

This industry comprises establishments primarily engaged in wholesaling fresh fruits and vegetables.

#### **422480 Fresh Fruit and Vegetable Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling fresh fruits and vegetables.

The data published with NAICS code 422480 include the following SIC industry:

5148 Fresh fruits and vegetables

#### **42249 Other Grocery and Related Products Wholesalers**

This industry comprises establishments primarily engaged in wholesaling groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in bottling and wholesaling spring and mineral waters processed by others.

#### **422490 Other Grocery and Related Products Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in bottling and wholesaling spring and mineral waters processed by others.

The data published with NAICS code 422490 include the following SIC industry:

5149 Other groceries and related products

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#### **4224901 Coffee, Tea, and Spices Wholesalers**

Establishments primarily engaged in the wholesale distribution of coffee, soluble coffee, tea (bagged, packaged, loose, or powdered) and spices.

#### **4224902 Bread and Baked Goods Wholesalers**

Establishments primarily engaged in the wholesale distribution of bread, cakes, biscuits, doughnuts, pastries, crackers, pretzels, and other bakery products (except frozen).

#### **4224903 Soft Drinks and Bottled Water Wholesalers**

Establishments primarily engaged in the wholesale distribution of soft drinks and unprocessed bottled water.

#### **4224904 Canned Goods Wholesalers**

Establishments primarily engaged in the wholesale distribution of canned or bottled fruits, vegetables, juice, baby food, meat, poultry, fish, seafood, and dairy products (condensed or evaporated).

#### **4224905 Food and Beverage Basic Material Wholesalers**

Establishments primarily engaged in the wholesale distribution of basic food and beverage materials.

#### **4224906 Other Grocery Specialties Wholesalers**

Establishments primarily engaged in the wholesale distribution of grocery specialties, such as flour, refined sugar, breakfast cereals, butter substitutes (e.g., margarine), cooking oils, dried fruits, dried beans (packaged), honey, jams and jellies, pickles, preserves and sauces, polished rice, sandwiches, vegetable shortening, and other grocery specialties not included elsewhere.

#### **4225 Farm Product Raw Material Wholesalers**

This industry group comprises establishments primarily engaged in wholesaling agricultural products (except raw milk, live poultry, and fresh fruit and vegetables), such as grains, field beans, livestock, and other farm product raw materials (excluding seeds).

#### **42251 Grain and Field Bean Wholesalers**

This industry comprises establishments primarily engaged in wholesaling grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and

other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

#### **422510 Grain and Field Bean Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

The data published with NAICS code 422510 include the following SIC industry:

5153 Grain and field beans

#### **42252 Livestock Wholesalers**

This industry comprises establishments primarily engaged in wholesaling livestock (except horses and mules).

#### **422520 Livestock Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling livestock (except horses and mules).

The data published with NAICS code 422520 include the following SIC industry:

5154 Livestock

#### **42259 Other Farm Product Raw Material Wholesalers**

This industry comprises establishments primarily engaged in wholesaling farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

#### **422590 Other Farm Product Raw Material Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

The data published with NAICS code 422590 include the following SIC industry:

5159 Other farm-product raw materials

#### **4225901 Hides, Skins, and Pelts Wholesalers**

Establishments primarily engaged in the wholesale distribution of untanned hides and skins, such as cattle hides, sheep skins, and goat skins; raw furs; and pelts of fur-bearing animals.

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#### **4225902 Leaf Tobacco Wholesalers**

Establishments primarily engaged in the wholesale distribution of leaf tobacco.

#### **4225903 Wool, Wool Tops, and Mohair Wholesalers**

Establishments primarily engaged in the wholesale distribution of mohair (raw), raw wool, wool noils, wool tops, and wool clippings.

#### **4225904 Cotton Wholesalers**

Establishments primarily engaged in buying and/or marketing cotton.

#### **4225905 Other Farm Product Raw Materials Wholesalers**

Establishments primarily engaged in buying and/or marketing other farm products.

#### **4226 Chemical and Allied Products Wholesalers**

This industry group comprises establishments primarily engaged in wholesaling chemicals; plastics materials and basic forms and shapes; and allied products.

#### **42261 Plastics Materials and Basic Forms and Shapes Wholesalers**

This industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

#### **422610 Plastics Materials and Basic Forms and Shapes Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

The data published with NAICS code 422610 include the following SIC industry:

5162 Plastics materials and basic forms and shapes

#### **42269 Other Chemical and Allied Products Wholesalers**

This industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

#### **422690 Other Chemical and Allied Products Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

The data published with NAICS code 422690 include the following SIC industry:

5169 Other chemicals and allied products

#### **4226901 Industrial Gases, (Except LP) Wholesalers**

Establishments primarily engaged in the wholesale distribution of industrial gases (compressed and liquefied) regardless of use, such as oxygen and acetylene.

#### **4226902 Other Chemicals and Allied Products Wholesalers**

Establishments primarily engaged in the wholesale distribution of chemicals and allied products (except industrial gases), such as acids, industrial and heavy chemicals (except gases), dyestuffs, industrial salts, naval stores, rosin, and turpentine.

#### **4227 Petroleum and Petroleum Products Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42271, Petroleum bulk stations and terminals; and 42272, Petroleum and petroleum products wholesalers (except bulk stations and terminals).

#### **42271 Petroleum Bulk Stations and Terminals**

This industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

#### **422710 Petroleum Bulk Stations and Terminals**

This U.S. industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

The data published with NAICS code 422710 include the following SIC industry:

5171 (pt) Petroleum bulk stations and terminals



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### **4227101 Petroleum Bulk Stations and Terminals (Except LP)**

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations or terminals.

### **42271011 Petroleum Bulk Stations (Except LP)**

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations for resale. Bulk storage stations have bulk storage capacity of 10,000 to 100,000 gallons, or 100,000 to 2,100,000 gallons and do not receive their supplies primarily from tanker, barge, or pipeline.

### **42271012 Petroleum Bulk Terminals (Except LP)**

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage terminals. Bulk storage terminals have bulk storage capacity of 2,100,000 gallons or more, or have bulk storage capacity of 100,000 gallons or more and receive products primarily by tanker, barge, or pipeline.

### **4227102 Liquefied Petroleum Bulk Stations and Terminals**

Establishments primarily engaged in the wholesale distribution of liquefied petroleum gases from bulk storage stations or terminals for resale. Bulk storage stations or terminals have bulk storage capacity of 10,000 gallons or more.

### **42272 Petroleum and Petroleum Products Wholesalers (Except Bulk Stations and Terminals)**

This industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

### **422720 Petroleum and Petroleum Products Wholesalers (Except Bulk Stations and Terminals)**

This U.S. industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

The data published with NAICS code 422720 include the following SIC industry:

5172 Petroleum and petroleum products, except bulk stations and terminals

### **4228 Beer, Wine, and Distilled Alcoholic Beverage Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42281, Beer and ale wholesalers; 42282, Wine and distilled alcoholic beverage wholesalers.

### **42281 Beer and Ale Wholesalers**

This industry comprises establishments primarily engaged in wholesaling beer, ale, porter, and other fermented malt beverages.

### **422810 Beer and Ale Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling beer, ale, porter, and other fermented malt beverages.

The data published with NAICS code 422810 include the following SIC industry:

5181 Beer and ale

### **42282 Wine and Distilled Alcoholic Beverage Wholesalers**

This industry comprises establishments primarily engaged in wholesaling wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

### **422820 Wine and Distilled Alcoholic Beverage Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

The data published with NAICS code 422820 include the following SIC industry:

5182 Wine and distilled alcoholic beverages

### **4228201 Wines and Distilled Alcoholic Beverages (Licensed Operation) Wholesalers**

Establishments primarily engaged in the wholesale distribution of wines and distilled spirits under government license.

### **4228202 Wines and Distilled Alcoholic Beverages (State-Operated) Wholesalers**

Establishments primarily engaged as state-owned and operated wholesale distributors of wines and spirits.

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### **4229 Miscellaneous Nondurable Goods Wholesalers**

This industry group comprises establishments primarily engaged in wholesaling nondurable goods, such as farm supplies; books, periodicals and newspapers; flowers; nursery stock; paints; varnishes; tobacco and tobacco products; and other miscellaneous nondurable goods, such as cut Christmas trees and pet supplies.

#### **42291 Farm Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

#### **422910 Farm Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

The data published with NAICS code 422910 include the following SIC industry:

5191 (pt) Farm supplies

#### **4229101 Farm Supplies—Farm Dealers**

Establishments primarily engaged in the wholesale distribution of farm supplies primarily sold directly to farmers for farm use.

#### **4229102 Farm Supplies—Wholesale Distributors**

Establishments primarily engaged in the wholesale distribution of farm supplies primarily sold directly to governments, institutions, farm dealers, export sales, and other nonfarm accounts.

#### **42292 Book, Periodical, and Newspaper Wholesalers**

This industry comprises establishments primarily engaged in wholesaling books, periodicals, and newspapers.

#### **422920 Book, Periodical, and Newspaper Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling books, periodicals, and newspapers.

The data published with NAICS code 422920 include the following SIC industry:

5192 Books, periodicals, and newspapers

#### **42293 Flower, Nursery Stock, and Florists' Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling flowers, florists' supplies, and/or nursery stock (except seeds and plant bulbs).

#### **422930 Flower, Nursery Stock, and Florists' Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling flowers, florists' supplies, and/or nursery stock (except seeds and plant bulbs).

The data published with NAICS code 422930 include the following SIC industry:

5193 (pt) Flowers, nursery stock, and florists' supplies

#### **42294 Tobacco and Tobacco Product Wholesalers**

This industry comprises establishments primarily engaged in wholesaling tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

#### **422940 Tobacco and Tobacco Product Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

The data published with NAICS code 422940 include the following SIC industry:

5194 Tobacco and tobacco products

#### **42295 Paint, Varnish, and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

#### **422950 Paint, Varnish, and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

The data published with NAICS code 422950 include the following SIC industry:

5198 (pt) Paints, varnishes, and supplies

#### **4229501 Paints, Varnishes, and Supplies (Wholesalers)**

Establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

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### **42295011 Paints, Varnishes, and Supplies (Wholesalers)**

Establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

### **42299 Other Miscellaneous Nondurable Goods Wholesalers**

This industry comprises establishments primarily engaged in wholesaling nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

### **422990 Other Miscellaneous Nondurable Goods Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

The data published with NAICS code 422990 include the following SIC industry:

5199 (pt) Other miscellaneous nondurable goods

### **4229901 Art Goods Wholesalers**

Establishments primarily engaged in the wholesale distribution of art goods such as artists' supplies, curios, and souvenirs.

### **4229902 General Merchandise (Nondurable Goods) Wholesalers**

Establishments primarily engaged in the wholesale distribution of a general line of nondurable goods with no one line accounting for more than 25 percent of the total sales.

### **4229903 Textile Bags, Bagging, and Burlap Wholesalers**

Establishments primarily engaged in the wholesale distribution of textile bags, and bagging burlap, and canvas and felt products.

### **4229904 Other Nondurable Goods Wholesalers**

Establishments primarily engaged in the wholesale distribution of nondurable goods (except office supplies, druggists' sundries, apparel, groceries, chemical products, petroleum products, alcoholic beverages, farm supplies, books, periodicals, florists supplies; paint supplies, and art goods).



# Appendix C.

## Coverage and Methodology

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### **MAIL/NONMAIL UNIVERSE**

For the wholesale sector all firms were sent questionnaires to be completed and returned to the Census Bureau by mail. This sector does not have a nonmail universe. For most very small firms with employment, abbreviated data was collected using a short form. These records provided basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization. Nonemployers were not included in the scope of the wholesale sector.

### **INDUSTRY CLASSIFICATION OF ESTABLISHMENTS**

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and 1997 NAICS. More information on NAICS is available in the NAICS manual and at [www.census.gov/naics](http://www.census.gov/naics).

### **RELIABILITY OF DATA**

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained, except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

### **TREATMENT OF NONRESPONSE**

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which included location, kind of business or operation, sales, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or type of operation covered by the report, were available only from the establishments that completed the appropriate inquiries on the questionnaire.

Two methods were used to account for nonresponse to industry-specific inquiries. For some inquiries, missing data were imputed for individual records based on responses from similar establishments. For other inquiries, the total of reported data was expanded to represent 100 percent of the universe. Data presented for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total sales of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total sales of all establishments included in the category. In a few cases, expansion on the basis of sales was not appropriate, and another basic data item was used as the basis for expansion.

All reports in which data were expanded to account for nonrespondents include a coverage indicator for each publication category, which shows the sales of establishments responding to the industry-specific inquiry as a percent of total sales for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

