

# Utah

# 1997

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## 1997 Economic Census

*Wholesale Trade*

Geographic Area Series



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U.S. Department of Commerce  
Economics and Statistics Administration  
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# Introduction to the Economic Census

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## PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

## ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Foodservices
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

## RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

## GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

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required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

## **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

## **DOLLAR VALUES**

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

## **AVAILABILITY OF ADDITIONAL DATA**

### **Reports in Print and Electronic Media**

All results of the 1997 Economic Census are available on the Census Bureau Internet site ([www.census.gov](http://www.census.gov)) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

### **Special Tabulations**

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division 301-457-4673  
Service Sector Statistics Division 301-457-2668

## **HISTORICAL INFORMATION**

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

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## SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at [www.census.gov/econguide](http://www.census.gov/econguide). More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at [www.census.gov/econ/www/history.html](http://www.census.gov/econ/www/history.html).

## ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

A	Standard error of 100 percent or more.
D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
F	Exceeds 100 percent because data include establishments with payroll exceeding revenue.
N	Not available or not comparable.
Q	Revenue not collected at this level of detail for multiestablishment firms.
S	Withheld because estimates did not meet publication standards.

V	Represents less than 50 vehicles or .05 percent.
X	Not applicable.
Y	Disclosure withheld because of insufficient coverage of merchandise lines.
Z	Less than half the unit shown.
a	0 to 19 employees.
b	20 to 99 employees.
c	100 to 249 employees.
e	250 to 499 employees.
f	500 to 999 employees.
g	1,000 to 2,499 employees.
h	2,500 to 4,999 employees.
i	5,000 to 9,999 employees.
j	10,000 to 24,999 employees.
k	25,000 to 49,999 employees.
l	50,000 to 99,999 employees.
m	100,000 employees or more.
p	10 to 19 percent estimated.
q	20 to 29 percent estimated.
r	Revised.
s	Sampling error exceeds 40 percent.
nec	Not elsewhere classified.
nsk	Not specified by kind.
–	Represents zero (page image/print only).
(CC)	Consolidated city.
(IC)	Independent city.



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# Wholesale Trade

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## SCOPE

The Wholesale Trade sector (sector 42) comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (i.e., goods sold to other wholesalers or retailers), (b) capital or durable nonconsumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises three main types of wholesalers: those that sell goods on their own account, those that sell goods manufactured by a parent company in the United States, and those that arrange sales and purchases for others for a commission or fee.

1. Wholesale merchants, distributors, jobbers, drop shippers, import/export merchants, terminal grain elevators, country grain elevators, and farm product assemblers sell goods on their own account. These establishments typically maintain their own warehouse, where they receive and handle goods for their customers. They also may operate as drop shippers or offices taking orders from customers and having the goods shipped directly from the supplier. Establishments operating exclusively in this manner will not maintain any inventory. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
2. Manufacturers sales branches and offices primarily sell products manufactured or mined in the United States by their parent company.
3. Agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' agents arrange for the purchase or sale of goods owned by others or purchased on a commission basis. Agents and brokers operate from offices and do not own or handle the goods they sell. Auction companies and commission merchants handle goods on a consignment basis but do not own the goods.

Although wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

## GENERAL

A list of products that provide statistics on sector 42 follows.

**Geographic area reports.** A separate report containing data for establishments with payroll is published for each state, the District of Columbia, and the United States. Each report presents general statistics for establishments with payroll, on number of establishments, sales, payroll, employment, operating expenses, and inventories. At the state level, data also are presented separately for the following types of wholesale operations: merchant wholesalers; manufacturers' sales branches and offices; and agents, brokers, commission merchants, and auction companies. Less type-of-operation detail is shown below the state level. For states, MAs, and counties and places with 200 wholesale establishments or more, statistics are presented by kind of business. Greater kind-of-business detail is shown for larger areas. In addition, data are shown for all places with 2,500 inhabitants or more and all counties (with no kind-of-business detail).

**Commodity line sales report.** This report presents data on major categories of commodities sold by wholesale kinds of business for the United States. Tables present data for each kind of business and show, for each commodity line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and for establishments actually handling a specific line, the percentage of total sales represented by sales of that line. Summary statistics also are provided for

the broad commodity line categories, including counts of establishments and the amount and percentage of the line sold by various kinds of wholesale businesses.

**Establishment and firm size (including legal form of organization) report.** This report presents data for establishments with payroll, based on size of establishment, size of company or firm, and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, operating expense, inventories and employment for the United States.

**Miscellaneous subjects report.** This report contains data by kind of business on employment by principal activity; sales by class of customer; inventory valuation methods; commissions and gross selling value of business conducted for others by agents and brokers; gross margins, gross profits, and their components; and on petroleum bulk stations and terminals. Data are presented for the United States as a whole and for petroleum bulk stations and terminals at the state level.

## **GEOGRAPHIC AREAS COVERED**

The level of geographic detail varies by report. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.
3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget (OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.
4. Metropolitan statistical areas (MSAs) defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
5. Areas within the state outside metropolitan areas (MAs).

6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as a city, borough, village, or town according to the 1990 Census of Population or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.
9. Special economic urban areas (SEUAs), which include townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 1990 Census of Population or subsequent special census).

## **COMPARABILITY OF THE 1992 AND 1997 CENSUSES**

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented based on the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

## **DISCLOSURE**

In accordance with Federal law governing census reports, (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

## **AVAILABILITY OF MORE FREQUENT ECONOMIC DATA**

The Census Bureau conducts annual surveys on the wholesale trade. These surveys, while providing more frequent observations, yield less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

**Table 1. Summary Statistics for the State: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>UTAH</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>'3 277</b>	<b>'21 271 857</b>	<b>'1 420 376</b>	<b>'329 157</b>	<b>'44 312</b>	<b>'2 763 382</b>	<b>'1 486 924</b>	<b>'1 728 285</b>
	Wholesaler distributors and jobbers .....	'2 667	'12 064 598	'1 082 242	'246 961	'35 153	'2 112 493	'1 142 299	'1 333 409
	Importers .....	41	281 345	20 409	4 412	636	53 668	29 498	37 650
	Exporters .....	24	D	D	D	c	D	D	D
	Own brand importer-marketers .....	17	211 627	9 941	2 109	256	25 851	8 145	8 409
	Terminal grain elevators .....	1	D	D	D	b	D	D	D
	Country grain elevators .....	5	20 514	675	148	40	1 550	3 691	3 792
	Assemblers of farm products, except country grain elevators .....	18	'109 024	'9 028	'2 683	'382	'16 838	'3 370	'3 043
	Sales branches (with stock) .....	143	2 158 448	150 721	37 711	4 218	295 991	250 193	284 292
	Sales offices (without stock) .....	91	2 657 044	79 368	20 099	1 330	138 715	-	-
	Auction companies .....	11	'610 970	'7 322	'1 781	653	13 100	801	1 285
	Brokers .....	46	873 256	18 212	4 166	632	29 522	234	254
	Commission merchants .....	28	'280 999	'7 276	'1 456	'161	'13 696	'12	'38
	Export agents .....	2	D	D	D	a	D	D	D
	Manufacturers' agents .....	183	1 069 922	30 755	6 811	719	52 430	901	1 103
421	Wholesale trade, durable goods .....	2 216	'11 202 675	'913 356	'213 620	26 716	1 703 503	1 003 438	1 192 363
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	218	'2 624 627	'84 743	'19 933	3 144	158 501	146 920	169 036
42111	Automobile & other motor vehicle whsle .....	50	'2 123 290	'35 453	'8 196	1 252	60 952	76 242	94 570
421110	Automobile & other motor vehicle whsle .....	50	'2 123 290	'35 453	'8 196	1 252	60 952	76 242	94 570
4211101	Automobile & motorcycle whsle .....	25	D	D	D	f	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle .....	5	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	13	638 064	21 898	4 924	583	33 760	58 652	75 621
42112	Motor vehicle supplies & new parts whsle .....	97	D	D	D	g	D	D	D
421120	Motor vehicle supplies & new parts whsle .....	97	D	D	D	g	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	40	D	D	D	e	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers .....	52	183 437	19 744	4 723	797	38 249	32 803	34 120
4211203	Petroleum products marketing equipment whsle .....	5	D	D	D	b	D	D	D
42113	Tire & tube whsle .....	19	D	D	D	e	D	D	D
421130	Tire & tube whsle .....	19	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whsle .....	52	31 850	5 504	1 553	324	11 190	4 501	5 608
421140	Motor vehicle parts, (used) whsle .....	52	31 850	5 504	1 553	324	11 190	4 501	5 608
4212	Furniture & home furnishings whsle .....	112	310 948	33 117	8 057	1 137	66 341	27 180	27 372
42121	Furniture whsle .....	45	170 243	12 463	2 707	332	26 659	8 444	7 430
421210	Furniture whsle .....	45	170 243	12 463	2 707	332	26 659	8 444	7 430
4212101	Household & lawn furniture whsle .....	24	107 410	4 006	972	133	12 426	5 960	5 450
4212102	Office & business furniture whsle .....	21	62 833	8 457	1 735	199	14 233	2 484	1 980
42122	Home furnishings whsle .....	67	140 705	20 654	5 350	805	39 682	18 736	19 942
421220	Home furnishings whsle .....	67	140 705	20 654	5 350	805	39 682	18 736	19 942
4212201	Household china, glassware, & crockery whsle .....	11	23 554	3 143	835	151	7 509	3 681	3 839
4212202	Linens, domestics, draperies, & curtains whsle .....	14	38 868	7 016	1 828	271	12 783	5 040	4 690
4212203	Floor coverings whsle .....	21	50 422	6 556	1 773	183	11 288	5 475	5 837
4212204	Other home furnishings whsle .....	21	27 861	3 939	914	200	8 102	4 540	5 576
4213	Lumber & other construction materials whsle .....	121	722 808	42 189	10 364	1 427	88 281	55 797	64 706
42131	Lumber, plywood, millwork, & wood panel whsle .....	53	522 857	22 947	5 999	707	48 488	38 777	42 016
421310	Lumber, plywood, millwork, & wood panel whsle .....	53	522 857	22 947	5 999	707	48 488	38 777	42 016
4213101	Lumber without yard whsle .....	10	72 022	3 434	1 326	107	6 608	7 876	7 425
4213102	Lumber with yard whsle .....	13	339 663	10 909	2 591	308	24 699	23 267	26 403
4213103	Plywood, veneer, millwork, & wood panel whsle .....	30	111 172	8 604	2 082	292	17 181	7 634	8 188
42132	Brick, stone, & related construction materials whsle .....	29	105 936	8 221	1 875	343	17 324	7 309	7 945
421320	Brick, stone, & related construction materials whsle .....	29	105 936	8 221	1 875	343	17 324	7 309	7 945
4213201	Brick, block, tile, clay/cement sewer pipe whsle .....	12	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle .....	6	D	D	D	c	D	D	D
4213203	Cement, lime, & related products whsle .....	11	75 662	3 705	761	111	8 679	4 288	4 490
42133	Roofing, siding, & insulation material whsle .....	10	21 366	1 069	188	29	2 527	1 270	4 549
421330	Roofing, siding, & insulation material whsle .....	10	21 366	1 069	188	29	2 527	1 270	4 549
4213301	Roofing, siding, & insulation material whsle .....	10	21 366	1 069	188	29	2 527	1 270	4 549
42139	Other construction materials whsle .....	29	72 649	9 952	2 302	348	19 942	8 441	10 196
421390	Other construction materials whsle .....	29	72 649	9 952	2 302	348	19 942	8 441	10 196
4213901	Flat glass & other construction glass whsle .....	6	D	D	D	c	D	D	D
4213902	Other construction materials whsle .....	23	D	D	D	c	D	D	D

**Table 1. Summary Statistics for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>UTAH—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle . . . . .	357	1 708 582	179 235	42 320	4 813	333 737	122 963	156 122
42141	Photographic equipment & supplies whsle . . . . .	7	22 858	3 176	915	81	6 956	2 224	2 342
421410	Photographic equipment & supplies whsle . . . . .	7	22 858	3 176	915	81	6 956	2 224	2 342
42142	Office equipment whsle . . . . .	48	239 648	49 908	10 973	1 313	75 262	17 974	23 474
421420	Office equipment whsle . . . . .	48	239 648	49 908	10 973	1 313	75 262	17 974	23 474
42143	Computer & computer peripheral equipment & software whsle . . . . .	135	919 460	72 598	18 449	1 827	144 395	60 780	80 669
421430	Computer & computer peripheral equipment & software whsle . . . . .	135	919 460	72 598	18 449	1 827	144 395	60 780	80 669
4214301	Computer & peripheral equipment whsle . . . . .	110	665 965	58 773	15 173	1 381	112 493	34 771	33 805
42143011	Computers & peripheral equipment for resale . . . . .	38	271 369	14 224	3 535	437	27 450	17 646	17 168
42143012	Computers & peripheral equipment for end use . . . . .	72	394 596	44 549	11 638	944	85 043	17 125	16 637
4214302	Computer software (packaged) whsle . . . . .	25	253 495	13 825	3 276	446	31 902	26 009	46 864
42144	Other commercial equipment whsle . . . . .	44	141 329	14 262	3 242	541	32 919	15 054	15 757
421440	Other commercial equipment whsle . . . . .	44	141 329	14 262	3 242	541	32 919	15 054	15 757
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	28	87 886	6 868	1 544	291	15 799	10 475	10 968
4214402	Store machines & equipment whsle . . . . .	16	53 443	7 394	1 698	250	17 120	4 579	4 789
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	88	293 370	26 959	5 989	635	50 457	18 282	22 155
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	88	293 370	26 959	5 989	635	50 457	18 282	22 155
4214501	Surgical, medical, & hospital supplies whsle . . . . .	84	274 041	23 903	5 248	576	44 793	16 961	21 003
4214502	Dental equipment & supplies whsle . . . . .	4	19 329	3 056	741	59	5 664	1 321	1 152
42146	Ophthalmic goods whsle . . . . .	16	D	D	D	c	D	D	D
421460	Ophthalmic goods whsle . . . . .	16	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle . . . . .	19	D	D	D	e	D	D	D
421490	Other professional equipment & supplies whsle . . . . .	19	D	D	D	e	D	D	D
4214902	Other professional equipment & supplies whsle . . . . .	15	67 945	8 636	1 888	244	16 228	6 950	6 957
4215	Metal & mineral (except petroleum) whsle . . . . .	92	578 333	45 435	9 855	1 509	95 342	70 244	90 963
42151	Metal service centers & offices . . . . .	82	468 492	40 940	8 989	1 397	85 204	61 239	82 239
421510	Metal service centers & offices . . . . .	82	468 492	40 940	8 989	1 397	85 204	61 239	82 239
4215101	Ferrous metal service centers & sales offices . . . . .	68	433 805	37 960	8 217	1 269	77 726	56 533	78 375
42151011	Ferrous metal service centers . . . . .	47	375 681	33 154	7 140	1 086	69 537	56 533	78 375
42151012	Ferrous metal sales offices . . . . .	21	58 124	4 806	1 077	183	8 189	—	—
4215102	Nonferrous metal service centers & sales offices . . . . .	14	34 687	2 980	772	128	7 478	4 706	3 864
42152	Coal & other mineral & ore whsle . . . . .	10	109 841	4 495	866	112	10 138	9 005	8 724
421520	Coal & other mineral & ore whsle . . . . .	10	109 841	4 495	866	112	10 138	9 005	8 724
4215201	Coal whsle . . . . .	4	D	D	D	b	D	D	D
4215202	Other mineral & ore whsle . . . . .	6	D	D	D	b	D	D	D
4216	Electrical goods whsle . . . . .	285	1 389 996	151 701	34 681	3 061	248 276	73 930	83 145
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	111	492 911	35 651	8 263	989	60 155	29 088	30 077
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	111	492 911	35 651	8 263	989	60 155	29 088	30 077
42162	Electrical appliance, television & radio set whsle . . . . .	32	103 708	8 834	2 158	292	18 641	9 257	9 015
421620	Electrical appliance, television & radio set whsle . . . . .	32	103 708	8 834	2 158	292	18 641	9 257	9 015
42169	Other electronic parts & equipment whsle . . . . .	142	793 377	107 216	24 260	1 780	169 480	35 585	44 053
421690	Other electronic parts & equipment whsle . . . . .	142	793 377	107 216	24 260	1 780	169 480	35 585	44 053
4216901	Communications equipment & supplies whsle . . . . .	62	319 952	80 281	17 784	1 177	126 403	19 940	23 543
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	80	473 425	26 935	6 476	603	43 077	15 645	20 510

**Table 1. Summary Statistics for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>UTAH—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	172	619 656	55 569	12 196	1 644	103 804	55 731	61 493
42171	Hardware whsle . . . . .	80	219 759	21 350	4 784	778	39 146	19 845	21 935
421710	Hardware whsle . . . . .	80	219 759	21 350	4 784	778	39 146	19 845	21 935
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	38	159 439	14 369	2 801	368	30 223	15 619	16 271
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	38	159 439	14 369	2 801	368	30 223	15 619	16 271
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	38	138 458	14 866	3 301	354	24 734	12 968	15 568
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	38	138 458	14 866	3 301	354	24 734	12 968	15 568
42174	Refrigeration equipment & supplies whsle . . . . .	16	102 000	4 984	1 310	144	9 701	7 299	7 719
421740	Refrigeration equipment & supplies whsle . . . . .	16	102 000	4 984	1 310	144	9 701	7 299	7 719
4218	Machinery, equipment, & supplies whsle . . . . .	596	2 115 406	237 551	56 190	6 887	429 906	380 655	464 009
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	65	582 273	64 210	14 980	1 398	114 552	204 689	274 142
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	65	582 273	64 210	14 980	1 398	114 552	204 689	274 142
42182	Farm & garden machinery & equipment whsle . . . . .	56	196 052	21 601	5 074	981	37 259	46 199	51 890
421820	Farm & garden machinery & equipment whsle . . . . .	56	196 052	21 601	5 074	981	37 259	46 199	51 890
4218201	Farm machinery & equipment—farm dealers . . . . .	36	94 818	7 806	1 916	374	14 231	26 195	31 895
4218202	Farm machinery & equipment—whsle distributors . . . . .	9	D	D	D	e	D	D	D
4218203	Lawn & garden machinery & equipment whsle . . . . .	11	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	284	811 585	86 740	20 436	2 445	156 061	64 605	68 522
421830	Industrial machinery & equipment whsle . . . . .	284	811 585	86 740	20 436	2 445	156 061	64 605	68 522
4218301	Food-processing machinery & equipment whsle . . . . .	15	48 402	5 113	1 284	155	8 879	2 442	2 742
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	38	75 542	10 216	2 169	288	17 800	10 024	9 066
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	22	53 432	7 042	1 420	197	11 922	7 360	6 020
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	16	22 110	3 174	749	91	5 878	2 664	3 046
4218303	General-purpose industrial machinery & equipment whsle . . . . .	89	263 310	30 225	7 243	840	56 162	20 194	19 820
4218304	Metalworking machinery & equipment whsle . . . . .	21	77 804	5 398	1 333	145	11 240	4 506	4 509
4218305	Materials handling equipment whsle . . . . .	40	176 842	21 772	5 051	599	36 196	14 914	15 148
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	39	84 390	7 359	1 785	227	14 258	8 352	12 494
4218307	Other industrial machinery & equipment whsle . . . . .	42	85 295	6 657	1 571	191	11 526	4 173	4 743
42184	Industrial supplies whsle . . . . .	109	303 356	34 050	8 366	977	63 822	33 158	34 338
421840	Industrial supplies whsle . . . . .	109	303 356	34 050	8 366	977	63 822	33 158	34 338
4218401	General-line industrial supplies whsle . . . . .	16	20 809	3 133	654	107	5 246	2 195	2 283
4218402	Mechanical power transmission supplies whsle . . . . .	22	54 928	4 731	1 113	165	8 989	6 400	7 028
4218403	Welding supplies whsle . . . . .	12	60 672	10 230	3 137	259	21 283	12 462	12 954
4218404	Industrial containers & supplies whsle . . . . .	10	31 382	3 632	670	111	6 474	2 076	2 254
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	11	24 861	3 033	743	68	5 695	3 235	2 702
4218406	Other industrial supplies whsle . . . . .	38	110 704	9 291	2 049	267	16 135	6 790	7 117
42185	Service establishment equipment & supplies whsle . . . . .	64	157 190	21 448	5 201	718	39 263	17 070	17 669
421850	Service establishment equipment & supplies whsle . . . . .	64	157 190	21 448	5 201	718	39 263	17 070	17 669
4218501	Beauty & barber shop equipment & supplies whsle . . . . .	13	18 000	2 695	618	138	5 924	2 523	2 666
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	21	50 560	9 134	2 206	292	15 835	6 273	6 391
4218503	Laundry & dry-cleaning equipment & supplies whsle . . . . .	10	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle . . . . .	20	D	D	D	c	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	18	64 950	9 502	2 133	368	18 949	14 934	17 448
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	18	64 950	9 502	2 133	368	18 949	14 934	17 448
4218601	Aircraft & aeronautical equipment & supplies whsle . . . . .	11	D	D	D	e	D	D	D

**Table 1. Summary Statistics for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>UTAH—Con.</b>									
<b>42 Wholesale trade—Con.</b>									
<b>421 Wholesale trade, durable goods—Con.</b>									
4219	Miscellaneous durable goods whsle . . .	263	1 132 319	83 816	20 024	3 094	179 315	70 018	75 517
42191	Sporting & recreational goods & supplies whsle . . . . .	68	351 355	13 301	3 149	556	43 194	25 832	27 452
421910	Sporting & recreational goods & supplies whsle . . . . .	68	351 355	13 301	3 149	556	43 194	25 832	27 452
42192	Toy & hobby goods & supplies whsle . . . . .	28	49 650	8 868	1 931	567	18 191	8 567	9 569
421920	Toy & hobby goods & supplies whsle . . . . .	28	49 650	8 868	1 931	567	18 191	8 567	9 569
42193	Recyclable material whsle . . . . .	64	D	D	D	f	D	D	D
421930	Recyclable material whsle . . . . .	64	D	D	D	f	D	D	D
4219301	Iron & steel scrap processors & dealers . . . . .	24	D	D	D	c	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment) . . . . .	20	60 672	8 165	2 573	200	16 211	8 329	10 536
42193012	Iron & steel scrap processors (not using power processing equip) . . . . .	4	D	D	D	a	D	D	D
4219302	Recyclable paper & paperboard whsle . . . . .	9	21 098	3 023	725	147	7 874	375	313
4219303	Other recyclable material whsle . . . . .	31	D	D	D	e	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	30	276 127	29 377	6 728	440	45 648	4 678	5 270
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	30	276 127	29 377	6 728	440	45 648	4 678	5 270
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	28	D	D	D	e	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	73	D	D	D	f	D	D	D
421990	Other miscellaneous durable goods whsle . . . . .	73	D	D	D	f	D	D	D
4219903	General merchandise (durable goods) whsle . . . . .	27	30 568	1 659	349	73	3 542	1 476	2 408
4219904	Prerecorded media whsle . . . . .	18	D	D	D	f	D	D	D
42199042	Prerecorded video tapes whsle . . . . .	12	91 137	5 281	1 315	493	10 813	9 771	8 420
4219906	Other durable goods whsle . . . . .	14	51 069	4 583	983	248	10 000	6 675	6 848
422	Wholesale trade, nondurable goods . . . . .	'1 061	'10 069 182	'507 020	'115 537	'17 596	'1 059 879	'483 486	'535 922
4221	Paper & paper product whsle . . . . .	87	452 601	35 887	8 694	1 093	69 058	39 869	42 419
42211	Printing & writing paper whsle . . . . .	11	D	D	D	e	D	D	D
422110	Printing & writing paper whsle . . . . .	11	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle . . . . .	54	140 830	14 279	3 517	586	29 982	18 534	20 028
422120	Stationery & office supplies whsle . . . . .	54	140 830	14 279	3 517	586	29 982	18 534	20 028
42213	Industrial & personal service paper whsle . . . . .	22	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle . . . . .	22	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle . . . . .	114	2 732 101	107 101	20 974	3 081	268 100	176 558	208 614
42221	Drugs, & druggists' sundries whsle . . . . .	114	2 732 101	107 101	20 974	3 081	268 100	176 558	208 614
422210	Drugs, & druggists' sundries whsle . . . . .	114	2 732 101	107 101	20 974	3 081	268 100	176 558	208 614
4222101	General-line drugs whsle . . . . .	46	765 048	24 608	5 586	819	52 309	88 012	98 799
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	68	1 967 053	82 493	15 388	2 262	215 791	88 546	109 815
4223	Apparel, piece goods, & notions whsle . . . . .	91	159 017	11 299	2 900	706	29 264	18 110	21 486
42231	Piece goods, notions, & other dry goods whsle . . . . .	19	D	D	D	c	D	D	D
422310	Piece goods, notions, & other dry goods whsle . . . . .	19	D	D	D	c	D	D	D
4223101	Piece goods—jobbers . . . . .	11	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle . . . . .	32	57 050	3 715	867	174	10 262	5 267	8 076
422320	Men's & boys' clothing & furnishings whsle . . . . .	32	57 050	3 715	867	174	10 262	5 267	8 076
42233	Women's, children's, & infants' clothing & accessories whsle . . . . .	35	56 717	4 443	1 203	348	10 893	7 785	9 563
422330	Women's, children's, & infants' clothing & accessories whsle . . . . .	35	56 717	4 443	1 203	348	10 893	7 785	9 563
4224	Grocery & related products whsle . . . . .	308	4 266 102	217 500	51 198	7 485	401 464	133 788	144 143
42241	General-line grocery whsle . . . . .	34	1 926 438	84 099	20 235	2 530	136 757	71 738	77 468
422410	General-line grocery whsle . . . . .	34	1 926 438	84 099	20 235	2 530	136 757	71 738	77 468
4224102	General-line grocery whsle, retail cooperative . . . . .	3	D	D	D	f	D	D	D
4224103	Other general-line grocery whsle . . . . .	28	D	D	D	g	D	D	D
42242	Packaged frozen food whsle . . . . .	23	220 310	11 422	2 902	417	22 504	7 390	6 726
422420	Packaged frozen food whsle . . . . .	23	220 310	11 422	2 902	417	22 504	7 390	6 726
42243	Dairy products, (except dried or canned) whsle . . . . .	26	191 975	10 290	2 380	389	32 344	3 835	4 100
422430	Dairy products, (except dried or canned) whsle . . . . .	26	191 975	10 290	2 380	389	32 344	3 835	4 100
4224302	Dairy product (except raw milk) whsle . . . . .	26	191 975	10 290	2 380	389	32 344	3 835	4 100

**Table 1. Summary Statistics for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

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<b>UTAH—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42244	Poultry & poultry product whsle . . . .	6	147 396	2 516	666	69	8 781	742	738
422440	Poultry & poultry product whsle . . .	6	147 396	2 516	666	69	8 781	742	738
4224402	Poultry & poultry product (except live) whsle . . . . .	6	147 396	2 516	666	69	8 781	742	738
42245	Confectionery whsle . . . . .	19	165 865	14 645	3 348	619	25 653	6 785	4 421
422450	Confectionery whsle . . . . .	19	165 865	14 645	3 348	619	25 653	6 785	4 421
42246	Fish & seafood whsle . . . . .	3	D	D	D	b	D	D	D
422460	Fish & seafood whsle . . . . .	3	D	D	D	b	D	D	D
42247	Meat & meat product whsle . . . . .	24	220 264	7 784	1 750	295	16 744	6 263	8 465
422470	Meat & meat product whsle . . . . .	24	220 264	7 784	1 750	295	16 744	6 263	8 465
42248	Fresh fruit & vegetable whsle . . . . .	31	169 691	14 617	4 040	567	24 591	2 241	3 089
422480	Fresh fruit & vegetable whsle . . . . .	31	169 691	14 617	4 040	567	24 591	2 241	3 089
42249	Other grocery & related products whsle . . . . .	142	D	D	D	h	D	D	D
422490	Other grocery & related products whsle . . . . .	142	D	D	D	h	D	D	D
4224901	Coffee, tea, & spice whsle . . . . .	16	23 392	2 384	609	101	4 402	851	1 487
4224902	Bread & baked goods whsle . . . . .	31	157 682	11 855	2 953	529	22 120	5 261	5 511
4224903	Soft drinks whsle . . . . .	21	217 682	29 067	6 095	1 112	47 260	8 441	8 513
4224904	Canned goods whsle . . . . .	11	256 548	4 519	1 002	178	7 877	57	50
4224905	Food & beverage basic materials whsle . . . . .	11	43 268	3 003	755	93	7 854	2 140	2 638
4224906	Other grocery specialties whsle . . . . .	52	D	D	D	f	D	D	D
4225	Farm-product raw material whsle . . . . .	30	152 461	2 990	662	327	7 366	4 769	4 512
42251	Grain & field bean whsle . . . . .	15	D	D	D	b	D	D	D
422510	Grain & field bean whsle . . . . .	15	D	D	D	b	D	D	D
42252	Livestock whsle . . . . .	12	110 991	1 257	266	235	2 809	26	27
422520	Livestock whsle . . . . .	12	110 991	1 257	266	235	2 809	26	27
42259	Other farm product raw material whsle . . . . .	3	D	D	D	a	D	D	D
422590	Other farm product raw material whsle . . . . .	3	D	D	D	a	D	D	D
4226	Chemical & allied products whsle . . . . .	131	405 384	44 450	10 566	1 185	90 909	28 627	25 875
42261	Plastics materials & basic forms & shapes whsle . . . . .	36	152 114	14 936	3 321	326	31 228	10 044	10 503
422610	Plastics materials & basic forms & shapes whsle . . . . .	36	152 114	14 936	3 321	326	31 228	10 044	10 503
42269	Other chemical & allied products whsle . . . . .	95	253 270	29 514	7 245	859	59 681	18 583	15 372
422690	Other chemical & allied products whsle . . . . .	95	253 270	29 514	7 245	859	59 681	18 583	15 372
4226901	Industrial gases (except LP) whsle . . . . .	10	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle . . . . .	85	D	D	D	f	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	'69	'1 030 854	'23 627	'5 730	'954	'60 484	'22 820	'23 406
42271	Petroleum bulk stations & terminals . . . . .	'41	'821 529	'17 742	'4 301	'681	'47 507	'18 482	'18 717
422710	Petroleum bulk stations & terminals . . . . .	'41	'821 529	'17 742	'4 301	'681	'47 507	'18 482	'18 717
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	'40	D	D	D	f	D	D	D
42271011	Petroleum bulk stations (except LP) . . . . .	37	D	D	D	f	D	D	D
42271012	Petroleum bulk terminals (except LP) . . . . .	'3	'412 535	'1 903	'461	'51	'8 919	'1 515	'1 497
4227102	Liquefied petroleum bulk stations & terminals . . . . .	1	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	28	209 325	5 885	1 429	273	12 977	4 338	4 689
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	28	209 325	5 885	1 429	273	12 977	4 338	4 689
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	20	D	D	D	e	D	D	D
42281	Beer & ale whsle . . . . .	15	166 386	15 201	3 215	480	28 727	7 395	7 749
422810	Beer & ale whsle . . . . .	15	166 386	15 201	3 215	480	28 727	7 395	7 749
42282	Wine & distilled alcoholic beverage whsle . . . . .	5	D	D	D	a	D	D	D
422820	Wine & distilled alcoholic beverage whsle . . . . .	5	D	D	D	a	D	D	D



**Table 1. Summary Statistics for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>UTAH—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
	whsle .....	211	D	D	D	g	D	D	D
42291	Farm supplies whsle .....	31	229 621	5 414	1 249	210	12 126	10 051	11 317
422910	Farm supplies whsle .....	31	229 621	5 414	1 249	210	12 126	10 051	11 317
4229101	Farm supplies—farm dealers ...	13	18 948	1 277	340	45	2 687	3 480	3 328
4229102	Farm supplies—whsle distributors .....	18	210 673	4 137	909	165	9 439	6 571	7 989
42292	Book, periodical, & newspaper whsle .....	47	149 261	15 420	4 046	714	32 738	12 410	12 522
422920	Book, periodical, & newspaper whsle .....	47	149 261	15 420	4 046	714	32 738	12 410	12 522
42293	Flower, nursery stock, & florists' supplies whsle .....	26	D	D	D	e	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle .....	26	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle. . .	5	133 655	6 078	1 339	235	11 511	6 833	7 693
422940	Tobacco & tobacco product whsle. . .	5	133 655	6 078	1 339	235	11 511	6 833	7 693
42295	Paint, varnish, & supplies whsle ....	21	47 772	4 868	1 287	175	10 916	4 557	5 760
422950	Paint, varnish, & supplies whsle .. .	21	47 772	4 868	1 287	175	10 916	4 557	5 760
4229501	Paint, varnish, & supplies whsle .....	21	47 772	4 868	1 287	175	10 916	4 557	5 760
42299	Other miscellaneous nondurable goods whsle .....	81	D	D	D	f	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	81	D	D	D	f	D	D	D
4229901	Art goods whsle .....	31	53 739	6 775	1 499	315	15 866	9 263	10 464
4229902	General merchandise (nondurable goods) whsle. . . . .	15	24 542	2 068	428	88	3 995	1 023	1 161
4229904	Other nondurable goods whsle . . . . .	33	D	D	D	c	D	D	D
	<b>Merchant wholesalers .....</b>	<b>'2 773</b>	<b>'13 618 208</b>	<b>'1 126 572</b>	<b>'257 096</b>	<b>'36 591</b>	<b>'2 219 587</b>	<b>'1 234 783</b>	<b>'1 441 313</b>
421	Wholesale trade, durable goods .....	1 888	6 935 884	729 370	167 340	22 581	1 377 496	786 462	936 219
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	195	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whsle .....	46	555 866	27 336	6 152	782	47 066	45 242	62 152
421110	Automobile & other motor vehicle whsle .....	46	555 866	27 336	6 152	782	47 066	45 242	62 152
4211101	Automobile & motorcycle whsle. . . . .	23	122 015	3 279	1 011	139	9 974	13 219	13 920
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	12	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	82	D	D	D	g	D	D	D
421120	Motor vehicle supplies & new parts whsle .....	82	D	D	D	g	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors . . . . .	32	D	D	D	e	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers .....	45	154 046	17 910	4 290	762	34 731	31 688	33 160
4211203	Petroleum products marketing equipment whsle .....	5	D	D	D	b	D	D	D
42113	Tire & tube whsle .....	15	D	D	D	c	D	D	D
421130	Tire & tube whsle .....	15	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle ...	52	31 850	5 504	1 553	324	11 190	4 501	5 608
421140	Motor vehicle parts, (used) whsle . . . . .	52	31 850	5 504	1 553	324	11 190	4 501	5 608
4212	Furniture & home furnishings whsle ...	89	D	D	D	f	D	D	D
42121	Furniture whsle .....	30	D	D	D	e	D	D	D
421210	Furniture whsle .....	30	D	D	D	e	D	D	D
4212101	Household & lawn furniture whsle .....	14	D	D	D	c	D	D	D
4212102	Office & business furniture whsle .....	16	D	D	D	c	D	D	D
42122	Home furnishings whsle .....	59	94 636	14 487	3 669	559	27 005	12 973	14 400
421220	Home furnishings whsle .....	59	94 636	14 487	3 669	559	27 005	12 973	14 400
4212201	Household china, glassware, & crockery whsle .....	9	D	D	D	c	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle .....	11	D	D	D	b	D	D	D
4212203	Floor coverings whsle .....	20	D	D	D	c	D	D	D
4212204	Other home furnishings whsle .. .	19	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle .....	96	588 954	34 998	8 554	1 172	72 865	49 367	55 296
42131	Lumber, plywood, millwork, & wood panel whsle .....	44	477 909	20 481	5 314	631	43 435	36 938	40 489
421310	Lumber, plywood, millwork, & wood panel whsle .....	44	477 909	20 481	5 314	631	43 435	36 938	40 489
4213101	Lumber without yard whsle .....	10	72 022	3 434	1 022	107	6 608	7 876	7 425
4213102	Lumber with yard whsle .....	13	339 663	10 909	2 591	308	24 699	23 267	26 403
4213103	Plywood, veneer, millwork, & wood panel whsle .....	21	66 224	6 138	1 397	216	12 128	5 795	6 661
42132	Brick, stone, & related construction materials whsle .....	19	42 609	6 291	1 338	255	12 574	4 419	4 868
421320	Brick, stone, & related construction materials whsle .....	19	42 609	6 291	1 338	255	12 574	4 419	4 868
4213202	Sand, gravel, & stone whsle ....	6	D	D	D	c	D	D	D
4213203	Cement, lime, & related products whsle .....	8	D	D	D	c	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>UTAH—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle—Con.								
42133	Roofing, siding, & insulation material whsle .....	8	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle .....	8	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	25	D	D	D	e	D	D	D
421390	Other construction materials whsle .....	25	D	D	D	e	D	D	D
4213901	Flat glass & other construction glass whsle .....	4	D	D	D	b	D	D	D
4213902	Other construction materials whsle .....	21	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	318	1 215 745	135 233	29 835	4 081	253 884	104 965	136 985
42141	Photographic equipment & supplies whsle .....	7	22 858	3 176	915	81	6 956	2 224	2 342
421410	Photographic equipment & supplies whsle .....	7	22 858	3 176	915	81	6 956	2 224	2 342
42142	Office equipment whsle .....	45	D	D	D	g	D	D	D
421420	Office equipment whsle .....	45	D	D	D	g	D	D	D
42143	Computer & computer peripheral equipment & software whsle .....	120	672 706	47 245	10 922	1 424	93 160	49 806	69 261
421430	Computer & computer peripheral equipment & software whsle .....	120	672 706	47 245	10 922	1 424	93 160	49 806	69 261
4214301	Computer & peripheral equipment whsle .....	95	419 211	33 420	7 646	978	61 258	23 797	22 397
42143011	Computers & peripheral equipment for resale .....	32	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use .....	63	D	D	D	f	D	D	D
4214302	Computer software (packaged) whsle .....	25	253 495	13 825	3 276	446	31 902	26 009	46 864
42144	Other commercial equipment whsle ..	39	D	D	D	f	D	D	D
421440	Other commercial equipment whsle .....	39	D	D	D	f	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle .....	25	D	D	D	e	D	D	D
4214402	Store machines & equipment whsle .....	14	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	74	166 094	19 704	4 400	529	38 284	14 042	17 784
421450	Medical, dental, & hospital equipment & supplies whsle .....	74	166 094	19 704	4 400	529	38 284	14 042	17 784
4214501	Surgical, medical, & hospital supplies whsle .....	71	D	D	D	e	D	D	D
4214502	Dental equipment & supplies whsle .....	3	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle .....	14	D	D	D	c	D	D	D
421460	Ophthalmic goods whsle .....	14	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle .....	19	D	D	D	e	D	D	D
421490	Other professional equipment & supplies whsle .....	19	D	D	D	e	D	D	D
4214902	Other professional equipment & supplies whsle .....	15	67 945	8 636	1 888	244	16 228	6 950	6 957
4215	Metal & mineral (except petroleum) whsle .....	83	D	D	D	g	D	D	D
42151	Metal service centers & offices .....	74	D	D	D	g	D	D	D
421510	Metal service centers & offices ..	74	D	D	D	g	D	D	D
4215101	Ferrous metal service centers & sales offices .....	61	D	D	D	g	D	D	D
42151011	Ferrous metal service centers .....	43	D	D	D	f	D	D	D
42151012	Ferrous metal sales offices ..	18	D	D	D	c	D	D	D
4215102	Nonferrous metal service centers & sales offices .....	13	D	D	D	c	D	D	D
42152	Coal & other mineral & ore whsle ...	9	D	D	D	c	D	D	D
421520	Coal & other mineral & ore whsle ..	9	D	D	D	c	D	D	D
4215201	Coal whsle .....	4	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	202	750 014	126 798	28 303	2 597	208 224	69 523	77 452
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	67	224 394	24 340	5 625	736	41 028	26 415	27 322
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	67	224 394	24 340	5 625	736	41 028	26 415	27 322
42162	Electrical appliance, television & radio set whsle .....	31	D	D	D	e	D	D	D
421620	Electrical appliance, television & radio set whsle .....	31	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle .....	104	D	D	D	g	D	D	D
421690	Other electronic parts & equipment whsle .....	104	D	D	D	g	D	D	D
4216901	Communications equipment & supplies whsle .....	47	224 245	71 372	15 161	1 053	113 412	18 798	22 348
4216902	Electronic parts (excluding communications equipment) whsle .....	57	D	D	D	f	D	D	D

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<b>UTAH—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	146	434 471	44 450	9 578	1 405	84 940	52 094	57 457
42171	Hardware whsle . . . . .	70	169 266	19 178	4 315	732	35 032	19 673	21 835
421710	Hardware whsle . . . . .	70	169 266	19 178	4 315	732	35 032	19 673	21 835
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	28	97 213	11 418	2 235	305	25 763	15 230	15 762
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	28	97 213	11 418	2 235	305	25 763	15 230	15 762
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	34	D	D	D	e	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	34	D	D	D	e	D	D	D
42174	Refrigeration equipment & supplies whsle . . . . .	14	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle . . . . .	14	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	516	1 561 775	193 679	45 828	5 779	351 170	257 462	307 627
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	57	D	D	D	f	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	57	D	D	D	f	D	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	54	D	D	D	f	D	D	D
421820	Farm & garden machinery & equipment whsle . . . . .	54	D	D	D	f	D	D	D
4218201	Farm machinery & equipment—farm dealers . . . . .	36	94 818	7 806	1 916	374	14 231	26 195	31 895
4218202	Farm machinery & equipment—whsle distributors . . . . .	8	D	D	D	c	D	D	D
4218203	Lawn & garden machinery & equipment whsle . . . . .	10	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	229	657 210	77 034	17 879	2 236	139 402	61 089	63 602
421830	Industrial machinery & equipment whsle . . . . .	229	657 210	77 034	17 879	2 236	139 402	61 089	63 602
4218301	Food-processing machinery & equipment whsle . . . . .	13	D	D	D	c	D	D	D
4218302	Hydraulic & pneumatic (fluid power) machinery & equipment whsle . . . . .	34	70 143	9 400	1 951	267	16 485	9 263	8 444
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	20	D	D	D	c	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	14	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle . . . . .	71	207 114	27 520	6 434	779	51 129	19 115	18 777
4218304	Metalworking machinery & equipment whsle . . . . .	17	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle . . . . .	38	D	D	D	f	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	23	67 902	5 394	1 313	172	10 632	6 852	9 431
4218307	Other industrial machinery & equipment whsle . . . . .	33	57 869	5 311	1 273	171	9 410	4 173	4 743
42184	Industrial supplies whsle . . . . .	97	229 468	31 580	7 831	927	58 825	31 604	32 832
421840	Industrial supplies whsle . . . . .	97	229 468	31 580	7 831	927	58 825	31 604	32 832
4218401	General-line industrial supplies whsle . . . . .	16	20 809	3 133	654	107	5 246	2 195	2 283
4218402	Mechanical power transmission supplies whsle . . . . .	19	45 025	4 192	989	150	8 037	6 400	7 028
4218403	Welding supplies whsle . . . . .	12	60 672	10 230	3 137	259	21 283	12 462	12 954
4218404	Industrial containers & supplies whsle . . . . .	10	31 382	3 632	670	111	6 474	2 076	2 254
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	11	24 861	3 033	743	68	5 695	3 235	2 702
4218406	Other industrial supplies whsle . . . . .	29	46 719	7 360	1 638	232	12 090	5 236	5 611
42185	Service establishment equipment & supplies whsle . . . . .	61	D	D	D	f	D	D	D
421850	Service establishment equipment & supplies whsle . . . . .	61	D	D	D	f	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle . . . . .	13	18 000	2 695	618	138	5 924	2 523	2 666
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	21	50 560	9 134	2 206	292	15 835	6 273	6 391
4218503	Laundry & dry-cleaning equipment & supplies whsle . . . . .	10	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle . . . . .	17	D	D	D	c	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	18	64 950	9 502	2 133	368	18 949	14 934	17 448
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	18	64 950	9 502	2 133	368	18 949	14 934	17 448
4218601	Aircraft & aeronautical equipment & supplies whsle . . . . .	11	D	D	D	e	D	D	D

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<b>UTAH—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
Wholesale trade, durable goods—Con.									
421	Miscellaneous durable goods whsle . . .	243	D	D	D	h	D	D	D
4219	Sporting & recreational goods & supplies whsle . . . . .	60	298 106	12 267	2 931	529	41 583	25 809	27 427
421910	Sporting & recreational goods & supplies whsle . . . . .	60	298 106	12 267	2 931	529	41 583	25 809	27 427
42192	Toy & hobby goods & supplies whsle . . . . .	27	D	D	D	f	D	D	D
421920	Toy & hobby goods & supplies whsle . . . . .	27	D	D	D	f	D	D	D
42193	Recyclable material whsle . . . . .	63	D	D	D	f	D	D	D
421930	Recyclable material whsle . . . . .	63	D	D	D	f	D	D	D
4219301	Iron & steel scrap processors & dealers . . . . .	24	D	D	D	c	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment) . . . . .	20	60 672	8 165	2 573	200	16 211	8 329	10 536
42193012	Iron & steel scrap processors (not using power processing equip) . . . . .	4	D	D	D	a	D	D	D
4219302	Recyclable paper & paperboard whsle . . . . .	8	D	D	D	c	D	D	D
4219303	Other recyclable material whsle . . . . .	31	D	D	D	e	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	27	D	D	D	c	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	27	D	D	D	c	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	25	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	66	D	D	D	f	D	D	D
421990	Other miscellaneous durable goods whsle . . . . .	66	D	D	D	f	D	D	D
4219903	General merchandise (durable goods) whsle . . . . .	23	D	D	D	b	D	D	D
4219904	Prerecorded media whsle . . . . .	17	D	D	D	f	D	D	D
42199042	Prerecorded video tapes whsle . . . . .	12	91 137	5 281	1 315	493	10 813	9 771	8 420
4219906	Other durable goods whsle . . . . .	12	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods . . . . .	885	6 682 324	397 202	89 756	14 010	842 091	448 321	505 094
4221	Paper & paper product whsle . . . . .	69	345 640	28 181	6 688	907	52 686	34 396	37 403
42211	Printing & writing paper whsle . . . . .	9	D	D	D	c	D	D	D
422110	Printing & writing paper whsle . . . . .	9	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle . . . . .	44	104 323	10 506	2 473	497	21 651	17 016	18 679
422120	Stationery & office supplies whsle . . . . .	44	104 323	10 506	2 473	497	21 651	17 016	18 679
42213	Industrial & personal service paper whsle . . . . .	16	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle . . . . .	16	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle . . . . .	102	2 195 072	100 324	19 298	2 863	256 282	176 558	208 614
42221	Drugs, & druggists' sundries whsle . . . . .	102	2 195 072	100 324	19 298	2 863	256 282	176 558	208 614
422210	Drugs, & druggists' sundries whsle . . . . .	102	2 195 072	100 324	19 298	2 863	256 282	176 558	208 614
4222101	General-line drugs whsle . . . . .	46	765 048	24 608	5 586	819	52 309	88 012	98 799
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	56	1 430 024	75 716	13 712	2 044	203 973	88 546	109 815
4223	Apparel, piece goods, & notions whsle . . . . .	83	D	D	D	f	D	D	D
42231	Piece goods, notions, & other dry goods whsle . . . . .	18	D	D	D	c	D	D	D
422310	Piece goods, notions, & other dry goods whsle . . . . .	18	D	D	D	c	D	D	D
4223101	Piece goods—jobbers . . . . .	11	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle . . . . .	27	D	D	D	c	D	D	D
422320	Men's & boys' clothing & furnishings whsle . . . . .	27	D	D	D	c	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle . . . . .	34	D	D	D	e	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle . . . . .	34	D	D	D	e	D	D	D
4224	Grocery & related products whsle . . . . .	237	2 462 227	145 613	35 147	5 106	264 905	113 985	126 802
42241	General-line grocery whsle . . . . .	28	1 467 482	73 943	17 962	2 233	120 971	71 738	77 468
422410	General-line grocery whsle . . . . .	28	1 467 482	73 943	17 962	2 233	120 971	71 738	77 468
4224102	General-line grocery whsle, retail cooperative . . . . .	3	D	D	D	f	D	D	D
4224103	Other general-line grocery whsle . . . . .	22	D	D	D	g	D	D	D
42242	Packaged frozen food whsle . . . . .	13	129 962	9 174	2 366	339	17 549	6 246	5 756
422420	Packaged frozen food whsle . . . . .	13	129 962	9 174	2 366	339	17 549	6 246	5 756
42243	Dairy products, (except dried or canned) whsle . . . . .	19	47 287	2 156	496	144	5 352	753	1 017
422430	Dairy products, (except dried or canned) whsle . . . . .	19	47 287	2 156	496	144	5 352	753	1 017
4224302	Dairy product (except raw milk) whsle . . . . .	19	47 287	2 156	496	144	5 352	753	1 017

**Table 1. Summary Statistics for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>UTAH—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42244	Poultry & poultry product whsle . . . .	5	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle . . .	5	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whsle . . . . .	5	D	D	D	b	D	D	D
42245	Confectionery whsle . . . . .	12	D	D	D	b	D	D	D
422450	Confectionery whsle . . . . .	12	D	D	D	b	D	D	D
42246	Fish & seafood whsle . . . . .	3	D	D	D	b	D	D	D
422460	Fish & seafood whsle . . . . .	3	D	D	D	b	D	D	D
42247	Meat & meat product whsle . . . . .	22	D	D	D	e	D	D	D
422470	Meat & meat product whsle . . . . .	22	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle . . . . .	30	D	D	D	f	D	D	D
422480	Fresh fruit & vegetable whsle . . . . .	30	D	D	D	f	D	D	D
42249	Other grocery & related products whsle . . . . .	105	321 802	34 167	7 514	1 348	69 123	23 173	27 819
422490	Other grocery & related products whsle . . . . .	105	321 802	34 167	7 514	1 348	69 123	23 173	27 819
4224901	Coffee, tea, & spice whsle . . . . .	13	7 938	1 317	331	74	2 488	477	1 052
4224902	Bread & baked goods whsle . . . . .	25	D	D	D	e	D	D	D
4224903	Soft drinks whsle . . . . .	12	63 089	10 333	2 081	401	18 014	4 043	4 556
4224906	Other grocery specialties whsle . . . . .	41	132 182	14 132	3 072	453	30 555	14 109	16 795
4225	Farm-product raw material whsle . . . . .	20	D	D	D	c	D	D	D
42251	Grain & field bean whsle . . . . .	15	D	D	D	b	D	D	D
422510	Grain & field bean whsle . . . . .	15	D	D	D	b	D	D	D
42252	Livestock whsle . . . . .	3	D	D	D	b	D	D	D
422520	Livestock whsle . . . . .	3	D	D	D	b	D	D	D
42259	Other farm product raw material whsle . . . . .	2	D	D	D	a	D	D	D
422590	Other farm product raw material whsle . . . . .	2	D	D	D	a	D	D	D
4226	Chemical & allied products whsle . . . . .	104	267 073	32 523	7 282	956	64 778	22 170	21 154
42261	Plastics materials & basic forms & shapes whsle . . . . .	27	99 202	9 669	2 177	269	19 180	8 491	8 799
422610	Plastics materials & basic forms & shapes whsle . . . . .	27	99 202	9 669	2 177	269	19 180	8 491	8 799
42269	Other chemical & allied products whsle . . . . .	77	167 871	22 854	5 105	687	45 598	13 679	12 355
422690	Other chemical & allied products whsle . . . . .	77	167 871	22 854	5 105	687	45 598	13 679	12 355
4226901	Industrial gases (except LP) whsle . . . . .	10	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle . . . . .	67	D	D	D	f	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	'62	D	D	D	f	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	'37	D	D	D	f	D	D	D
422710	Petroleum bulk stations & terminals . . . . .	'37	D	D	D	f	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	'36	D	D	D	f	D	D	D
42271011	Petroleum bulk stations (except LP) . . . . .	35	D	D	D	f	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	25	D	D	D	e	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	25	D	D	D	e	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	18	D	D	D	e	D	D	D
42281	Beer & ale whsle . . . . .	15	166 386	15 201	3 215	480	28 727	7 395	7 749
422810	Beer & ale whsle . . . . .	15	166 386	15 201	3 215	480	28 727	7 395	7 749
42282	Wine & distilled alcoholic beverage whsle . . . . .	3	D	D	D	a	D	D	D
422820	Wine & distilled alcoholic beverage whsle . . . . .	3	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	190	D	D	D	g	D	D	D
42291	Farm supplies whsle . . . . .	29	D	D	D	c	D	D	D
422910	Farm supplies whsle . . . . .	29	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers . . . . .	13	18 948	1 277	340	45	2 687	3 480	3 328
4229102	Farm supplies—whsle distributors . . . . .	16	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle . . . . .	36	100 637	10 948	2 886	510	25 675	12 410	12 522
422920	Book, periodical, & newspaper whsle . . . . .	36	100 637	10 948	2 886	510	25 675	12 410	12 522
42293	Flower, nursery stock, & florists' supplies whsle . . . . .	25	D	D	D	e	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle . . . . .	25	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle . . . . .	5	133 655	6 078	1 339	235	11 511	6 833	7 693
422940	Tobacco & tobacco product whsle . . . . .	5	133 655	6 078	1 339	235	11 511	6 833	7 693

**Table 1. Summary Statistics for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>UTAH—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle—Con.								
42295	Paint, varnish, & supplies whsle . . . .	17	34 907	3 723	1 004	151	8 487	3 944	5 118
422950	Paint, varnish, & supplies whsle . .	17	34 907	3 723	1 004	151	8 487	3 944	5 118
4229501	Paint, varnish, & supplies whsle . . . . .	17	34 907	3 723	1 004	151	8 487	3 944	5 118
42299	Other miscellaneous nondurable goods whsle . . . . .	78	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle . . . . .	78	D	D	D	e	D	D	D
4229901	Art goods whsle . . . . .	29	D	D	D	e	D	D	D
4229902	General merchandise (nondurable goods) whsle . . . . .	14	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle . . . . .	33	D	D	D	c	D	D	D
<b>Manufacturers' sales branches and sales offices . .</b>		<b>234</b>	<b>4 815 492</b>	<b>230 089</b>	<b>57 810</b>	<b>5 548</b>	<b>434 706</b>	<b>250 193</b>	<b>284 292</b>
421	Wholesale trade, durable goods . . . . .	140	2 753 212	147 840	38 243	3 057	264 944	215 438	253 908
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	15	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	2	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle . . . . .	2	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle . . . . .	1	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle . . .	4	D	D	D	e	D	D	D
42121	Furniture whsle . . . . .	2	D	D	D	a	D	D	D
421210	Furniture whsle . . . . .	2	D	D	D	a	D	D	D
4212101	Household & lawn furniture whsle . . . . .	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle . . . . .	17	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle . . . . .	9	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle . . . . .	9	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle . . . . .	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	17	346 241	38 466	11 420	656	70 873	17 998	19 137
42142	Office equipment whsle . . . . .	2	D	D	D	c	D	D	D
421420	Office equipment whsle . . . . .	2	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle . . . . .	11	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whsle . . . . .	11	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whsle . . . . .	11	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use . . . . .	9	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	4	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	4	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	8	D	D	D	c	D	D	D
4216	Electrical goods whsle . . . . .	28	167 562	15 025	4 200	246	23 731	4 406	5 692
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	13	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	13	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle . . . . .	15	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle . . . . .	15	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle . . . . .	11	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	7	D	D	D	c	D	D	D
42174	Refrigeration equipment & supplies whsle . . . . .	2	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle . . . . .	2	D	D	D	b	D	D	D

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<b>UTAH—Con.</b>									
<b>Manufacturers' sales branches and sales offices—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle .....	43	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle .....	5	D	D	D	f	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle .....	5	D	D	D	f	D	D	D
42182	Farm & garden machinery & equipment whsle .....	1	D	D	D	e	D	D	D
421820	Farm & garden machinery & equipment whsle .....	1	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle .....	24	49 352	3 554	919	90	6 099	3 214	4 560
421830	Industrial machinery & equipment whsle .....	24	49 352	3 554	919	90	6 099	3 214	4 560
42184	Industrial supplies whsle .....	10	D	D	D	b	D	D	D
421840	Industrial supplies whsle .....	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	1	D	D	D	c	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	1	D	D	D	c	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle ...	1	D	D	D	c	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	94	2 062 280	82 249	19 567	2 491	169 762	34 755	30 384
4221	Paper & paper product whsle .....	14	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle ...	7	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle ..	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	33	787 813	51 676	11 678	1 752	103 468	19 570	17 088
42249	Other grocery & related products whsle .....	23	597 989	31 809	6 982	1 027	54 779	10 810	10 513
422490	Other grocery & related products whsle .....	23	597 989	31 809	6 982	1 027	54 779	10 810	10 513
4224902	Bread & baked goods whsle ...	4	70 504	5 317	1 342	186	9 991	2 049	1 781
4224903	Soft drinks whsle .....	9	154 593	18 734	4 014	711	29 246	4 398	3 957
4226	Chemical & allied products whsle .....	21	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle .....	17	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle .....	17	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle .....	17	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle .....	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	3	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	11	D	D	D	c	D	D	D
42291	Farm supplies whsle .....	2	D	D	D	a	D	D	D
422910	Farm supplies whsle .....	2	D	D	D	a	D	D	D
4229102	Farm supplies—whsle distributors .....	2	D	D	D	a	D	D	D
<b>Agents, brokers, and commission merchants .....</b>		<b>270</b>	<b>'2 838 157</b>	<b>'63 715</b>	<b>'14 251</b>	<b>2 173</b>	<b>109 089</b>	<b>1 948</b>	<b>2 680</b>
421	Wholesale trade, durable goods .....	188	'1 513 579	'36 146	'8 037	1 078	61 063	1 538	2 236
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	8	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle .....	2	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle .....	2	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle ..	2	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle ...	19	D	D	D	b	D	D	D
42121	Furniture whsle .....	13	D	D	D	b	D	D	D
421210	Furniture whsle .....	13	D	D	D	b	D	D	D
4212101	Household & lawn furniture whsle .....	8	32 613	623	114	17	1 025	—	—
4213	Lumber & other construction materials whsle .....	8	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	5	D	D	D	a	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle .....	5	D	D	D	a	D	D	D

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<b>UTAH—Con.</b>									
<b>Agents, brokers, and commission merchants—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle . . . . .	22	146 596	5 536	1 065	76	8 980	—	—
42143	Computer & computer peripheral equipment & software whsle . . . . .	4	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle . . . . .	4	D	D	D	b	D	D	D
4214301	Computer & peripheral equipment whsle . . . . .	4	D	D	D	b	D	D	D
42143011	Computers & peripheral equipment for resale . . . . .	4	D	D	D	b	D	D	D
42144	Other commercial equipment whsle . . . . .	5	D	D	D	a	D	D	D
421440	Other commercial equipment whsle . . . . .	5	D	D	D	a	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	3	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	10	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	10	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle . . . . .	10	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	1	D	D	D	a	D	D	D
4216	Electrical goods whsle . . . . .	55	472 420	9 878	2 178	218	16 321	1	1
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	31	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	31	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle . . . . .	23	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle . . . . .	23	D	D	D	b	D	D	D
4216901	Communications equipment & supplies whsle . . . . .	4	D	D	D	a	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	19	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	19	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	10	62 226	2 951	566	63	4 460	389	509
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	10	62 226	2 951	566	63	4 460	389	509
4218	Machinery, equipment, & supplies whsle . . . . .	37	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	31	105 023	6 152	1 638	119	10 560	302	360
421830	Industrial machinery & equipment whsle . . . . .	31	105 023	6 152	1 638	119	10 560	302	360
4218301	Food-processing machinery & equipment whsle . . . . .	2	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle . . . . .	10	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle . . . . .	2	D	D	D	a	D	D	D
4218307	Other industrial machinery & equipment whsle . . . . .	6	D	D	D	a	D	D	D
42184	Industrial supplies whsle . . . . .	2	D	D	D	a	D	D	D
421840	Industrial supplies whsle . . . . .	2	D	D	D	a	D	D	D
4218406	Other industrial supplies whsle . . . . .	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	19	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle . . . . .	8	53 249	1 034	218	27	1 611	23	25
421910	Sporting & recreational goods & supplies whsle . . . . .	8	53 249	1 034	218	27	1 611	23	25
42199	Other miscellaneous durable goods whsle . . . . .	7	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle . . . . .	7	D	D	D	a	D	D	D
4219903	General merchandise (durable goods) whsle . . . . .	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	82	1 324 578	27 569	6 214	1 095	48 026	410	444
4221	Paper & paper product whsle . . . . .	4	D	D	D	a	D	D	D
4222	Drugs, & druggists' sundries whsle . . . . .	5	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle . . . . .	5	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle . . . . .	5	D	D	D	c	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	5	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle . . . . .	6	D	D	D	b	D	D	D



**Table 1. Summary Statistics for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>UTAH—Con.</b>									
<b>Agents, brokers, and commission merchants—Con.</b>									
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle . . . . .	38	1 016 062	20 211	4 373	627	33 091	233	253
42241	General-line grocery whsle . . . . .	6	458 956	10 156	2 273	297	15 786	—	—
422410	General-line grocery whsle . . . . .	6	458 956	10 156	2 273	297	15 786	—	—
4224103	Other general-line grocery whsle . . . . .	6	458 956	10 156	2 273	297	15 786	—	—
42243	Dairy products, (except dried or canned) whsle . . . . .	3	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle . . . . .	3	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whsle . . . . .	3	D	D	D	b	D	D	D
42245	Confectionery whsle . . . . .	5	55 682	1 508	236	43	2 212	—	—
422450	Confectionery whsle . . . . .	5	55 682	1 508	236	43	2 212	—	—
42249	Other grocery & related products whsle . . . . .	14	D	D	D	c	D	D	D
422490	Other grocery & related products whsle . . . . .	14	D	D	D	c	D	D	D
4224904	Canned goods whsle . . . . .	5	D	D	D	c	D	D	D
4225	Farm-product raw material whsle . . . . .	10	D	D	D	c	D	D	D
42252	Livestock whsle . . . . .	9	D	D	D	c	D	D	D
422520	Livestock whsle . . . . .	9	D	D	D	c	D	D	D
4226	Chemical & allied products whsle . . . . .	6	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	1	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	10	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle . . . . .	3	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle . . . . .	3	D	D	D	b	D	D	D

**Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>UTAH</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>3.4</b>	<b>1.5</b>	<b>5.4</b>	<b>1.9</b>	—	<b>1.1</b>	—	<b>1.1</b>
421	Wholesale trade, durable goods .....	4.5	1.8	7.3	2.6	—	.6	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	5.6	1.1	D	D	D	D	D	D
42111	Automobile & other motor vehicle whsle .....	5.2	1.1	19.9	.2	D	D	D	D
421110	Automobile & other motor vehicle whsle .....	5.2	1.1	19.9	.2	D	D	D	D
4211101	Automobile & motorcycle whsle .....	D	D	33.0	.8	—	—	D	D
4211103	Light truck & van (14,000 lb or less) whsle ..	D	D	—	—	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	8.2	—	D	D	D	D	—	—
42112	Motor vehicle supplies & new parts whsle .....	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle ...	D	D	D	D	—	—	—	—
4211201	Motor vehicle supplies & new parts— warehouse distributors .....	D	D	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts— jobbers .....	17.1	8.5	20.3	10.0	—	—	—	—
4211203	Petroleum products marketing equipment whsle .....	D	D	D	D	—	—	—	—
42113	Tire & tube whsle .....	D	D	D	D	—	—	—	—
421130	Tire & tube whsle .....	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle .....	10.3	5.6	10.3	5.6	—	—	—	—
421140	Motor vehicle parts, (used) whsle .....	10.3	5.6	10.3	5.6	—	—	—	—
4212	Furniture & home furnishings whsle .....	2.1	.6	D	D	D	D	D	D
42121	Furniture whsle .....	1.3	.6	D	D	D	D	D	D
421210	Furniture whsle .....	1.3	.6	D	D	D	D	D	D
4212101	Household & lawn furniture whsle .....	1.0	—	D	D	D	D	—	—
4212102	Office & business furniture whsle .....	1.7	1.7	D	D	—	—	—	—
42122	Home furnishings whsle .....	3.1	.6	4.7	.9	—	—	—	—
421220	Home furnishings whsle .....	3.1	.6	4.7	.9	—	—	—	—
4212201	Household china, glassware, & crockery whsle .....	.5	.6	D	D	—	—	—	—
4212202	Linens, domestics, draperies, & curtains whsle .....	1.0	.5	D	D	—	—	—	—
4212203	Floor coverings whsle .....	2.6	—	D	D	—	—	—	—
4212204	Other home furnishings whsle .....	9.3	1.9	D	D	—	—	—	—
4213	Lumber & other construction materials whsle ....	3.6	3.3	4.4	4.0	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	1.2	2.9	1.3	3.2	—	—	D	D
421310	Lumber, plywood, millwork, & wood panel whsle .....	1.2	2.9	1.3	3.2	—	—	D	D
4213101	Lumber without yard whsle .....	1.2	.4	1.2	.4	—	—	—	—
4213102	Lumber with yard whsle .....	.1	3.9	.1	3.9	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle .....	4.5	1.4	7.6	2.4	—	—	—	—
42132	Brick, stone, & related construction materials whsle .....	4.8	—	11.8	—	D	D	—	—
421320	Brick, stone, & related construction materials whsle .....	4.8	—	11.8	—	D	D	—	—
4213201	Brick, block, tile, clay/cement sewer pipe whsle .....	D	D	—	—	—	—	—	—
4213202	Sand, gravel, & stone whsle .....	D	D	D	D	—	—	—	—
4213203	Cement, lime, & related products whsle ...	.1	—	D	D	D	D	—	—
42133	Roofing, siding, & insulation material whsle ....	.2	7.6	D	D	—	—	—	—
421330	Roofing, siding, & insulation material whsle ..	.2	7.6	D	D	—	—	—	—
4213301	Roofing, siding, & insulation material whsle .....	.2	7.6	—	—	—	—	—	—
42139	Other construction materials whsle .....	20.4	9.6	D	D	—	—	—	—
421390	Other construction materials whsle .....	20.4	9.6	D	D	—	—	—	—
4213901	Flat glass & other construction glass whsle .....	D	D	D	D	—	—	—	—
4213902	Other construction materials whsle .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	5.5	2.4	7.7	2.9	—	1.4	—	.3
42141	Photographic equipment & supplies whsle .....	60.8	—	60.8	—	—	—	—	—
421410	Photographic equipment & supplies whsle ...	60.8	—	60.8	—	—	—	—	—
42142	Office equipment whsle .....	.5	2.5	D	D	D	D	—	—
421420	Office equipment whsle .....	.5	2.5	D	D	D	D	—	—
42143	Computer & computer peripheral equipment & software whsle .....	6.2	2.4	8.5	2.6	D	D	D	D
421430	Computer & computer peripheral equipment & software whsle .....	6.2	2.4	8.5	2.6	D	D	D	D
4214301	Computer & peripheral equipment whsle ..	5.7	2.9	9.0	3.4	D	D	D	D
42143011	Computers & peripheral equipment for resale .....	5.0	2.6	D	D	—	—	D	D
42143012	Computers & peripheral equipment for end use .....	6.1	3.0	D	D	D	D	—	—
4214302	Computer software (packaged) whsle .....	7.7	1.3	7.7	1.3	—	—	—	—
42144	Other commercial equipment whsle .....	2.0	4.7	D	D	—	—	D	D
421440	Other commercial equipment whsle .....	2.0	4.7	D	D	—	—	D	D
4214401	Restaurant & hotel equipment & supplies whsle .....	3.1	6.9	D	D	—	—	D	D
4214402	Store machines & equipment whsle .....	.2	1.0	D	D	—	—	—	—

See footnotes at end of table.

**Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>UTAH—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42145	Medical, dental, & hospital equipment & supplies whsle .....	2.9	1.1	5.2	1.9	D	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle .....	2.9	1.1	5.2	1.9	D	D	D	D
4214501	Surgical, medical, & hospital supplies whsle .....	3.1	.7	D	D	—	—	D	D
4214502	Dental equipment & supplies whsle .....	—	6.5	D	D	—	—	—	—
42146	Ophthalmic goods whsle .....	D	D	D	D	—	—	—	—
421460	Ophthalmic goods whsle .....	D	D	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle .....	D	D	D	D	—	—	—	—
421490	Other professional equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4214902	Other professional equipment & supplies whsle .....	.4	1.8	.4	1.8	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	1.5	.8	D	D	D	D	D	D
42151	Metal service centers & offices .....	1.9	.6	D	D	—	—	—	—
421510	Metal service centers & offices .....	1.9	.6	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices .....	2.1	.3	D	D	—	—	—	—
42151011	Ferrous metal service centers .....	1.5	—	D	D	—	—	—	—
42151012	Ferrous metal sales offices .....	5.8	2.4	D	D	—	—	—	—
4215102	Nonferrous metal service centers & sales offices .....	—	3.4	D	D	—	—	—	—
42152	Coal & other mineral & ore whsle .....	—	1.9	D	D	—	—	—	—
421520	Coal & other mineral & ore whsle .....	—	1.9	D	D	—	—	—	—
4215201	Coal whsle .....	D	D	D	D	—	—	—	—
4215202	Other mineral & ore whsle .....	D	D	—	—	—	—	—	—
4216	Electrical goods whsle .....	3.5	2.5	6.5	3.8	—	3.2	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	4.2	2.2	9.2	4.2	D	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	4.2	2.2	9.2	4.2	D	D	D	D
42162	Electrical appliance, television & radio set whsle .....	4.8	5.9	D	D	—	—	—	—
421620	Electrical appliance, television & radio set whsle .....	4.8	5.9	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle .....	2.9	2.2	D	D	D	D	D	D
421690	Other electronic parts & equipment whsle .....	2.9	2.2	D	D	D	D	D	D
4216901	Communications equipment & supplies whsle .....	2.0	1.6	2.8	.5	D	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle .....	3.6	2.6	D	D	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	3.5	1.9	4.9	2.7	D	D	D	D
42171	Hardware whsle .....	2.7	4.3	3.6	5.6	—	—	—	—
421710	Hardware whsle .....	2.7	4.3	3.6	5.6	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	7.7	.2	12.7	.3	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	7.7	.2	12.7	.3	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	1.6	1.4	D	D	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	1.6	1.4	D	D	—	—	—	—
42174	Refrigeration equipment & supplies whsle .....	.9	—	D	D	D	D	—	—
421740	Refrigeration equipment & supplies whsle .....	.9	—	D	D	D	D	—	—
4218	Machinery, equipment, & supplies whsle .....	4.4	1.8	6.0	2.4	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle .....	5.6	1.8	D	D	D	D	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle .....	5.6	1.8	D	D	D	D	—	—
42182	Farm & garden machinery & equipment whsle .....	4.9	1.1	D	D	D	D	—	—
421820	Farm & garden machinery & equipment whsle .....	4.9	1.1	D	D	D	D	—	—
4218201	Farm machinery & equipment—farm dealers .....	8.2	.6	8.2	.6	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors .....	D	D	D	D	—	—	—	—
4218203	Lawn & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 2. **Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>UTAH—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle . . . . .	4.8	1.9	5.9	2.1	—	2.7	—	—
421830	Industrial machinery & equipment whsle . . . . .	4.8	1.9	5.9	2.1	—	2.7	—	—
4218301	Food-processing machinery & equipment whsle . . . . .	3.6	.7	D	D	—	—	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	5.1	2.2	5.5	2.0	—	—	—	—
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	3.2	2.4	D	D	—	—	—	—
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	9.7	1.9	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle . . . . .	5.8	1.1	7.4	1.3	—	—	D	D
4218304	Metalworking machinery & equipment whsle . . . . .	8.4	5.1	D	D	—	—	—	—
4218305	Materials handling equipment whsle . . . . .	1.7	2.4	D	D	—	—	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	5.5	1.8	6.9	1.1	—	—	—	—
4218307	Other industrial machinery & equipment whsle . . . . .	4.0	1.0	6.0	1.5	—	—	D	D
42184	Industrial supplies whsle . . . . .	2.6	3.1	3.5	3.7	D	D	D	D
421840	Industrial supplies whsle . . . . .	2.6	3.1	3.5	3.7	D	D	D	D
4218401	General-line industrial supplies whsle . . . . .	12.2	1.8	12.2	1.8	—	—	—	—
4218402	Mechanical power transmission supplies whsle . . . . .	—	—	—	—	—	—	—	—
4218403	Welding supplies whsle . . . . .	1.1	8.2	1.1	8.2	—	—	—	—
4218404	Industrial containers & supplies whsle . . . . .	3.3	.8	3.3	.8	—	—	—	—
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	—	—	—	—	—	—	—	—
4218406	Other industrial supplies whsle . . . . .	3.3	3.5	7.8	6.2	—	—	D	D
42185	Service establishment equipment & supplies whsle . . . . .	.6	.3	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle . . . . .	.6	.3	D	D	—	—	—	—
4218501	Beauty & barber shop equipment & supplies whsle . . . . .	.8	—	.8	—	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	—	—	—	—	—	—	—	—
4218503	Laundry & dry-cleaning equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
4218504	Other service establishment equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	5.3	1.5	5.3	1.5	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	5.3	1.5	5.3	1.5	—	—	—	—
4218601	Aircraft & aeronautical equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle . . . . .	5.5	1.3	D	D	D	D	D	D
42191	Sporting & recreational goods & supplies whsle . . . . .	2.4	1.9	2.8	2.3	—	—	—	—
421910	Sporting & recreational goods & supplies whsle . . . . .	2.4	1.9	2.8	2.3	—	—	—	—
42192	Toy & hobby goods & supplies whsle . . . . .	2.2	1.5	D	D	—	—	—	—
421920	Toy & hobby goods & supplies whsle . . . . .	2.2	1.5	D	D	—	—	—	—
42193	Recyclable material whsle . . . . .	D	D	D	D	—	—	—	—
421930	Recyclable material whsle . . . . .	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers . . . . .	D	D	D	D	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment) . . . . .	4.2	3.3	4.2	3.3	—	—	—	—
42193012	Iron & steel scrap processors (not using power processing equip) . . . . .	D	D	D	D	—	—	—	—
4219302	Recyclable paper & paperboard whsle . . . . .	.3	4.5	D	D	—	—	—	—
4219303	Other recyclable material whsle . . . . .	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	.4	1.0	D	D	D	D	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	.4	1.0	D	D	D	D	—	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	D	D	D	D	D	D	—	—
42199	Other miscellaneous durable goods whsle . . . . .	D	D	D	D	—	—	D	D
421990	Other miscellaneous durable goods whsle . . . . .	D	D	D	D	—	—	D	D
4219903	General merchandise (durable goods) whsle . . . . .	3.1	1.4	D	D	—	—	D	D
4219904	Prerecorded media whsle . . . . .	D	D	D	D	—	—	—	—
42199042	Prerecorded video tapes whsle . . . . .	5.1	—	5.1	—	—	—	—	—
4219906	Other durable goods whsle . . . . .	78.0	.1	D	D	—	—	—	—

See footnotes at end of table.

Table 2. **Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>UTAH—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods .....	'2.2	'1.1	'3.3	'1.1	—	1.8	—	.1
4221	Paper & paper product whsle .....	1.3	4.2	1.7	.4	D	D	D	D
42211	Printing & writing paper whsle .....	D	D	D	D	—	—	—	—
422110	Printing & writing paper whsle.....	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle .....	4.2	10.6	5.6	1.4	—	—	—	—
422120	Stationery & office supplies whsle .....	4.2	10.6	5.6	1.4	—	—	—	—
42213	Industrial & personal service paper whsle .....	D	D	D	D	—	—	—	—
422130	Industrial & personal service paper whsle .....	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle .....	.2	.5	.2	.5	D	D	D	D
42221	Drugs, & druggists' sundries whsle .....	.2	.5	.2	.5	—	—	—	—
422210	Drugs, & druggists' sundries whsle .....	.2	.5	.2	.5	—	—	D	D
4222101	General-line drugs whsle .....	.1	1.0	.1	1.0	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	.2	.3	.3	.3	—	—	D	D
4223	Apparel, piece goods, & notions whsle .....	12.5	1.1	D	D	D	D	D	D
42231	Piece goods, notions, & other dry goods whsle .....	D	D	D	D	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle .....	D	D	D	D	—	—	—	—
4223101	Piece goods—jobbers .....	D	D	D	D	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle .....	5.4	.8	D	D	—	—	—	—
422320	Men's & boys' clothing & furnishings whsle .....	5.4	.8	D	D	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle .....	27.8	2.2	D	D	—	—	—	—
422330	Women's, children's, & infants' clothing & accessories whsle .....	27.8	2.2	D	D	—	—	—	—
4224	Grocery & related products whsle .....	1.4	.5	2.5	.8	—	.4	—	—
42241	General-line grocery whsle .....	.6	—	.8	.1	—	—	—	—
422410	General-line grocery whsle .....	.6	—	.8	.1	—	—	—	—
4224102	General-line grocery whsle, retail cooperative .....	D	D	D	D	—	—	—	—
4224103	Other general-line grocery whsle .....	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle .....	.6	—	1.0	—	—	—	—	—
422420	Packaged frozen food whsle .....	.6	—	1.0	—	—	—	—	—
42243	Dairy products, (except dried or canned) whsle .....	1.5	1.3	6.3	5.2	—	—	D	D
422430	Dairy products, (except dried or canned) whsle .....	1.5	1.3	6.3	5.2	—	—	D	D
4224302	Dairy product (except raw milk) whsle .....	1.5	1.3	6.3	5.2	—	—	D	D
42244	Poultry & poultry product whsle .....	—	—	D	D	—	—	—	—
422440	Poultry & poultry product whsle .....	—	—	D	D	—	—	—	—
4224402	Poultry & poultry product (except live) whsle .....	—	—	D	D	—	—	—	—
42245	Confectionery whsle .....	4.9	1.4	D	D	—	—	—	—
422450	Confectionery whsle .....	4.9	1.4	D	D	—	—	—	—
42246	Fish & seafood whsle .....	D	D	D	D	—	—	—	—
422460	Fish & seafood whsle .....	D	D	D	D	—	—	—	—
42247	Meat & meat product whsle .....	1.0	—	D	D	—	—	—	—
422470	Meat & meat product whsle .....	1.0	—	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle .....	.7	—	D	D	—	—	—	—
422480	Fresh fruit & vegetable whsle .....	.7	—	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	10.4	4.5	—	.5	D	D
422490	Other grocery & related products whsle .....	D	D	10.4	4.5	—	.5	D	D
4224901	Coffee, tea, & spice whsle .....	19.3	4.2	56.9	12.4	—	—	—	—
4224902	Bread & baked goods whsle .....	9.6	5.9	D	D	—	—	—	—
4224903	Soft drinks whsle .....	5.2	.5	18.1	1.7	—	—	—	—
4224904	Canned goods whsle .....	—	—	—	—	—	—	D	D
4224905	Food & beverage basic materials whsle .....	1.9	2.3	—	—	—	—	—	—
4224906	Other grocery specialties whsle .....	D	D	1.1	1.5	—	—	—	—
4225	Farm-product raw material whsle .....	1.0	.5	D	D	—	—	D	D
42251	Grain & field bean whsle .....	D	D	D	D	—	—	—	—
422510	Grain & field bean whsle .....	D	D	D	D	—	—	—	—
42252	Livestock whsle .....	.3	—	D	D	—	—	D	D
422520	Livestock whsle .....	.3	—	D	D	—	—	D	D
42259	Other farm product raw material whsle .....	D	D	D	D	—	—	—	—
422590	Other farm product raw material whsle .....	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle .....	2.6	4.3	4.0	3.7	D	D	D	D
42261	Plastics materials & basic forms & shapes whsle .....	.6	5.5	.9	2.6	—	—	—	—
422610	Plastics materials & basic forms & shapes whsle .....	.6	5.5	.9	2.6	—	—	—	—
42269	Other chemical & allied products whsle .....	3.8	3.6	5.8	4.3	D	D	—	—
422690	Other chemical & allied products whsle .....	3.8	3.6	5.8	4.3	D	D	—	—
4226901	Industrial gases (except LP) whsle .....	D	D	D	D	—	—	—	—
4226902	Other chemical & allied products whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>UTAH—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products whsle .....	8.1	1.5	D	D	D	D	D	D
42271	Petroleum bulk stations & terminals .....	9.0	—	D	D	D	D	—	—
422710	Petroleum bulk stations & terminals .....	9.0	—	D	D	D	D	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	D	D	D	D	D	D	—	—
42271011	Petroleum bulk stations (except LP) .....	D	D	D	D	—	—	—	—
42271012	Petroleum bulk terminals (except LP) .....	—	—	—	—	—	—	—	—
4227102	Liquefied petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	4.8	2.5	D	D	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	4.8	2.5	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	D	D
42281	Beer & ale whsle .....	—	.3	—	.3	—	—	—	—
422810	Beer & ale whsle .....	—	.3	—	.3	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle .....	D	D	D	D	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	D	D	D	D
42291	Farm supplies whsle .....	4.1	1.2	D	D	D	D	—	—
422910	Farm supplies whsle .....	4.1	1.2	D	D	D	D	—	—
4229101	Farm supplies—farm dealers .....	43.8	14.1	43.8	14.1	—	—	—	—
4229102	Farm supplies—whsle distributors .....	.5	—	D	D	D	D	—	—
42292	Book, periodical, & newspaper whsle .....	2.9	12.5	4.2	10.2	—	—	—	—
422920	Book, periodical, & newspaper whsle .....	2.9	12.5	4.2	10.2	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle .....	D	D	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle .....	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle .....	—	.9	—	.9	—	—	—	—
422940	Tobacco & tobacco product whsle .....	—	.9	—	.9	—	—	—	—
42295	Paint, varnish, & supplies whsle .....	7.2	3.8	9.8	5.2	—	—	—	—
422950	Paint, varnish, & supplies whsle .....	7.2	3.8	9.8	5.2	—	—	—	—
4229501	Paint, varnish, & supplies whsle .....	7.2	3.8	9.8	5.2	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	D	D
422990	Other miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	D	D
4229901	Art goods whsle .....	2.5	7.0	D	D	—	—	—	—
4229902	General merchandise (nondurable goods) whsle .....	7.8	5.4	D	D	—	—	—	—
4229904	Other nondurable goods whsle .....	D	D	D	D	—	—	—	—

<sup>1</sup>Includes sales information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

**Table 3. Summary Statistics for Metropolitan Areas: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>FLAGSTAFF, AZ-UT MSA</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>117</b>	<b>557 773</b>	<b>25 427</b>	<b>5 422</b>	<b>1 090</b>	<b>58 465</b>	<b>14 319</b>	<b>16 377</b>
421	Wholesale trade, durable goods .....	70	385 210	12 441	2 962	576	25 784	9 320	11 034
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	9	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	5	D	D	D	c	D	D	D
42139	Other construction materials whsle ..	2	D	D	D	b	D	D	D
421390	Other construction materials whsle .....	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	13	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	3	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle ...	2	D	D	D	a	D	D	D
421520	Coal & other mineral & ore whsle ...	2	D	D	D	a	D	D	D
4215201	Coal whsle .....	1	D	D	D	a	D	D	D
4216	Electrical goods whsle .....	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	12	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	47	172 563	12 986	2 460	514	32 681	4 999	5 343
4224	Grocery & related products whsle .....	21	61 182	6 255	1 133	265	13 789	815	940
42249	Other grocery & related products whsle .....	13	D	D	D	c	D	D	D
422490	Other grocery & related products whsle .....	13	D	D	D	c	D	D	D
4224903	Soft drinks whsle .....	4	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle .....	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	3	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	3	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) .....	3	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle .....	3	31 987	1 838	475	68	6 525	1 859	2 066
42281	Beer & ale whsle .....	3	31 987	1 838	475	68	6 525	1 859	2 066
422810	Beer & ale whsle .....	3	31 987	1 838	475	68	6 525	1 859	2 066
4229	Miscellaneous nondurable goods whsle .....	11	D	D	D	b	D	D	D
<b>Merchant wholesalers .....</b>		<b>98</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>f</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	62	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	9	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	3	D	D	D	c	D	D	D
42139	Other construction materials whsle ..	2	D	D	D	b	D	D	D
421390	Other construction materials whsle .....	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	11	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	12	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	36	D	D	D	e	D	D	D
4224	Grocery & related products whsle .....	13	D	D	D	c	D	D	D
42249	Other grocery & related products whsle .....	6	D	D	D	c	D	D	D
422490	Other grocery & related products whsle .....	6	D	D	D	c	D	D	D
4224903	Soft drinks whsle .....	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	3	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	3	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) .....	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	11	D	D	D	b	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>FLAGSTAFF, AZ—UT MSA—Con.</b>									
	<b>Manufacturers' sales branches and sales offices . . .</b>	<b>13</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	5	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	1	D	D	D	a	D	D	D
42152	Coal & other mineral & ore whsle . . . . .	1	D	D	D	a	D	D	D
421520	Coal & other mineral & ore whsle . . . . .	1	D	D	D	a	D	D	D
4215201	Coal whsle . . . . .	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	8	D	D	D	c	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>PROVO—OREM, UT MSA</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>320</b>	<b>2 763 598</b>	<b>190 417</b>	<b>40 371</b>	<b>6 272</b>	<b>416 314</b>	<b>204 551</b>	<b>256 527</b>
421	Wholesale trade, durable goods . . . . .	205	'786 243	'80 873	'19 043	'2 968	'152 840	'97 934	'128 394
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	21	'24 405	'2 123	'512	'128	'5 050	'4 341	'4 575
42111	Automobile & other motor vehicle whsle . . . . .	3	'11 059	'314	'83	'19	'857	'2 038	'2 127
421110	Automobile & other motor vehicle whsle . . . . .	3	'11 059	'314	'83	'19	'857	'2 038	'2 127
42114	Motor vehicle parts, (used) whsle . . . . .	10	'3 844	'694	'165	'52	'1 561	'714	'736
421140	Motor vehicle parts, (used) whsle . . . . .	10	'3 844	'694	'165	'52	'1 561	'714	'736
4212	Furniture & home furnishings whsle . . . . .	10	'23 088	'3 236	'820	'152	'7 590	'3 643	'3 830
42122	Home furnishings whsle . . . . .	7	D	D	D	c	D	D	D
421220	Home furnishings whsle . . . . .	7	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle . . . . .	16	24 431	2 950	654	110	5 139	1 599	1 776
4214	Professional & commercial equipment & supplies whsle . . . . .	39	334 464	24 978	5 704	913	49 806	34 746	55 259
42142	Office equipment whsle . . . . .	4	D	D	D	e	D	D	D
421420	Office equipment whsle . . . . .	4	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle . . . . .	25	'288 972	'13 700	'3 400	'545	'30 735	'28 058	'48 015
421430	Computer & computer peripheral equipment & software whsle . . . . .	25	'288 972	'13 700	'3 400	'545	'30 735	'28 058	'48 015
4214301	Computer & peripheral equipment whsle . . . . .	17	'63 833	'6 122	'1 639	'262	'10 543	'3 432	'2 532
42143012	Computers & peripheral equipment for end use . . . . .	12	'54 939	'5 104	'1 414	'202	'8 927	'3 105	'2 379
4214302	Computer software (packaged) whsle . . . . .	8	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	12	'101 196	'7 553	'1 494	'192	'16 395	'15 697	'19 220
42151	Metal service centers & offices . . . . .	11	'99 163	'7 493	'1 479	'191	'16 255	'15 453	'18 968
421510	Metal service centers & offices . . . . .	11	'99 163	'7 493	'1 479	'191	'16 255	'15 453	'18 968
4215101	Ferrous metal service centers & sales offices . . . . .	10	'98 538	'7 421	'1 461	'189	'16 115	'15 453	'18 968
42151011	Ferrous metal service centers . . . . .	9	'98 386	'7 396	'1 456	'188	'16 060	'15 453	'18 968
4216	Electrical goods whsle . . . . .	19	62 480	10 503	2 577	226	15 585	7 036	8 127
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	5	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle . . . . .	9	'31 534	'6 790	'1 595	'112	'8 307	'1 568	'2 279
421690	Other electronic parts & equipment whsle . . . . .	9	'31 534	'6 790	'1 595	'112	'8 307	'1 568	'2 279
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	5	'27 430	'6 144	'1 433	'96	'7 375	'1 408	'2 116
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	20	'34 323	'3 730	'978	'153	'7 339	'4 798	'6 804
42171	Hardware whsle . . . . .	11	'17 665	'2 235	'639	'103	'4 415	'2 242	'3 883
421710	Hardware whsle . . . . .	11	'17 665	'2 235	'639	'103	'4 415	'2 242	'3 883
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	2	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	2	D	D	D	b	D	D	D



**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>PROVO—OREM, UT MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle .....	35	113 577	14 274	3 244	546	25 089	14 267	16 482
42182	Farm & garden machinery & equipment whsle .....	7	22 640	4 198	959	176	5 983	3 625	3 784
421820	Farm & garden machinery & equipment whsle .....	7	22 640	4 198	959	176	5 983	3 625	3 784
4218202	Farm machinery & equipment—whsle distributors .....	1	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle .....	7	18 607	1 152	263	32	2 754	303	304
421830	Industrial machinery & equipment whsle .....	7	18 607	1 152	263	32	2 754	303	304
42184	Industrial supplies whsle .....	11	'26 666	'1 605	'378	'54	'3 371	'2 377	'2 491
421840	Industrial supplies whsle .....	11	'26 666	'1 605	'378	'54	'3 371	'2 377	'2 491
42185	Service establishment equipment & supplies whsle .....	4	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle .....	4	D	D	D	b	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle .....	2	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	3	'32 043	'5 440	'1 249	'235	'9 737	'6 374	'8 506
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	3	'32 043	'5 440	'1 249	'235	'9 737	'6 374	'8 506
4218601	Aircraft & aeronautical equipment & supplies whsle .....	3	'32 043	'5 440	'1 249	'235	'9 737	'6 374	'8 506
4219	Miscellaneous durable goods whsle ...	33	'68 279	'11 526	'3 060	'548	'20 847	'11 807	'12 321
42191	Sporting & recreational goods & supplies whsle .....	10	'25 936	'2 600	'504	'147	'5 330	'2 390	'1 820
421910	Sporting & recreational goods & supplies whsle .....	10	'25 936	'2 600	'504	'147	'5 330	'2 390	'1 820
42193	Recyclable material whsle .....	10	'19 600	'4 805	'1 729	'70	'6 927	'5 990	'6 939
421930	Recyclable material whsle .....	10	'19 600	'4 805	'1 729	'70	'6 927	'5 990	'6 939
4219301	Iron & steel scrap processors & dealers .....	4	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	9	'6 905	'626	'115	'32	'1 589	'338	'374
421990	Other miscellaneous durable goods whsle .....	9	'6 905	'626	'115	'32	'1 589	'338	'374
422	Wholesale trade, nondurable goods .....	115	'1 977 355	'109 544	'21 328	'3 304	'263 474	'106 617	'128 133
4222	Drugs, & druggists' sundries whsle ...	24	1 549 810	78 514	14 416	1 949	201 222	86 186	107 289
42221	Drugs, & druggists' sundries whsle ...	24	1 549 810	78 514	14 416	1 949	201 222	86 186	107 289
422210	Drugs, & druggists' sundries whsle .....	24	1 549 810	78 514	14 416	1 949	201 222	86 186	107 289
4222101	General-line drugs whsle .....	11	'160 842	'14 022	'3 304	'409	'27 966	'8 629	'9 536
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	13	D	D	D	g	D	D	D
4223	Apparel, piece goods, & notions whsle ..	10	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	27	'100 510	'11 387	'2 673	'567	'22 095	'3 941	'3 846
42249	Other grocery & related products whsle .....	12	'59 187	'6 571	'1 440	'285	'12 532	'2 326	'1 972
422490	Other grocery & related products whsle .....	12	'59 187	'6 571	'1 440	'285	'12 532	'2 326	'1 972
4224903	Soft drinks whsle .....	2	D	D	D	c	D	D	D
4226	Chemical & allied products whsle .....	11	'62 126	'5 267	'1 240	'169	'9 113	'4 006	'2 499
42269	Other chemical & allied products whsle .....	6	'45 014	'3 468	'902	'108	'6 159	'2 463	'907
422690	Other chemical & allied products whsle .....	6	'45 014	'3 468	'902	'108	'6 159	'2 463	'907
4226902	Other chemical & allied products whsle .....	6	'45 014	'3 468	'902	'108	'6 159	'2 463	'907
4227	Petroleum & petroleum products whsle .....	10	'180 102	'6 264	'1 394	'341	'13 604	'7 523	'7 806
42271	Petroleum bulk stations & terminals ..	5	142 762	5 312	1 165	217	11 570	7 121	7 391
422710	Petroleum bulk stations & terminals .....	5	142 762	5 312	1 165	217	11 570	7 121	7 391
4227101	Petroleum bulk stations & terminals (except LP) .....	5	142 762	5 312	1 165	217	11 570	7 121	7 391
42271011	Petroleum bulk stations (except LP) .....	5	142 762	5 312	1 165	217	11 570	7 121	7 391
4229	Miscellaneous nondurable goods whsle .....	22	'31 773	'5 078	'1 014	'162	'10 785	'3 682	'4 920
42291	Farm supplies whsle .....	4	D	D	D	b	D	D	D
422910	Farm supplies whsle .....	4	D	D	D	b	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

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	<b>PROVO—OREM, UT MSA—Con.</b>								
	<b>Merchant wholesalers . . . . .</b>	<b>289</b>	<b>2 504 549</b>	<b>176 511</b>	<b>37 063</b>	<b>5 835</b>	<b>390 069</b>	<b>201 210</b>	<b>253 056</b>
421	Wholesale trade, durable goods . . . . .	190	'738 651	'77 622	'18 134	'2 852	'146 944	'97 462	'127 974
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	21	'24 405	'2 123	'512	'128	'5 050	'4 341	'4 575
42114	Motor vehicle parts, (used) whsle . . . . .	10	'3 844	'694	'165	'52	'1 561	'714	'736
421140	Motor vehicle parts, (used) whsle . . . . .	10	'3 844	'694	'165	'52	'1 561	'714	'736
4212	Furniture & home furnishings whsle . . . . .	9	'20 945	'3 047	'787	'148	'7 393	'3 643	'3 830
42122	Home furnishings whsle . . . . .	7	D	D	D	c	D	D	D
421220	Home furnishings whsle . . . . .	7	D	D	D	c	D	D	
4213	Lumber & other construction materials whsle . . . . .	13	'16 927	'2 662	'573	'92	'4 466	'1 344	'1 513
4214	Professional & commercial equipment & supplies whsle . . . . .	38	'329 709	'23 436	'5 204	'843	'46 835	'34 746	'55 259
42142	Office equipment whsle . . . . .	4	D	D	D	e	D	D	D
421420	Office equipment whsle . . . . .	4	D	D	D	e	D	D	
42143	Computer & computer peripheral equipment & software whsle . . . . .	24	'284 217	'12 158	'2 900	'475	'27 764	'28 058	'48 015
421430	Computer & computer peripheral equipment & software whsle . . . . .	24	'284 217	'12 158	'2 900	'475	'27 764	'28 058	'48 015
4214301	Computer & peripheral equipment whsle . . . . .	16	'59 078	'4 580	'1 139	'192	'7 572	'3 432	'2 532
42143012	Computers & peripheral equipment for end use . . . . .	11	'50 184	'3 562	'914	'132	'5 956	'3 105	'2 379
4214302	Computer software (packaged) whsle . . . . .	8	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	12	'101 196	'7 553	'1 494	'192	'16 395	'15 697	'19 220
42151	Metal service centers & offices . . . . .	11	'99 163	'7 493	'1 479	'191	'16 255	'15 453	'18 968
421510	Metal service centers & offices . . . . .	11	'99 163	'7 493	'1 479	'191	'16 255	'15 453	'18 968
4215101	Ferrous metal service centers & sales offices . . . . .	10	'98 538	'7 421	'1 461	'189	'16 115	'15 453	'18 968
42151011	Ferrous metal service centers . . . . .	9	'98 386	'7 396	'1 456	'188	'16 060	'15 453	'18 968
4216	Electrical goods whsle . . . . .	17	'58 681	'9 891	'2 423	'218	'14 728	'6 905	'7 991
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	5	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	5	D	D	D	b	D	D	
42169	Other electronic parts & equipment whsle . . . . .	7	'27 735	'6 178	'1 441	'104	'7 450	'1 437	'2 143
421690	Other electronic parts & equipment whsle . . . . .	7	'27 735	'6 178	'1 441	'104	'7 450	'1 437	'2 143
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	5	'27 430	'6 144	'1 433	'96	'7 375	'1 408	'2 116
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	19	'34 123	'3 686	'968	'151	'7 274	'4 723	'6 804
42171	Hardware whsle . . . . .	10	'17 465	'2 191	'629	'101	'4 350	'2 167	'3 883
421710	Hardware whsle . . . . .	10	'17 465	'2 191	'629	'101	'4 350	'2 167	'3 883
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	2	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	2	D	D	D	b	D	D	
4218	Machinery, equipment, & supplies whsle . . . . .	29	'92 586	'13 856	'3 153	'537	'24 146	'14 256	'16 461
42182	Farm & garden machinery & equipment whsle . . . . .	7	22 640	4 198	959	176	5 983	3 625	3 784
421820	Farm & garden machinery & equipment whsle . . . . .	7	22 640	4 198	959	176	5 983	3 625	3 784
4218202	Farm machinery & equipment—whsle distributors . . . . .	1	D	D	D	c	D	D	D
42184	Industrial supplies whsle . . . . .	8	'16 135	'1 384	'333	'50	'3 022	'2 366	'2 470
421840	Industrial supplies whsle . . . . .	8	'16 135	'1 384	'333	'50	'3 022	'2 366	'2 470
42185	Service establishment equipment & supplies whsle . . . . .	4	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle . . . . .	4	D	D	D	b	D	D	
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	2	D	D	D	b	D	D	
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	3	'32 043	'5 440	'1 249	'235	'9 737	'6 374	'8 506
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	3	'32 043	'5 440	'1 249	'235	'9 737	'6 374	'8 506
4218601	Aircraft & aeronautical equipment & supplies whsle . . . . .	3	'32 043	'5 440	'1 249	'235	'9 737	'6 374	'8 506

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<b>PROVO—OREM, UT MSA—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whse . . .	32	'60 079	'11 368	'3 020	'543	'20 657	'11 807	'12 321
42191	Sporting & recreational goods & supplies whse . . . . .	9	'17 736	'2 442	'464	'142	'5 140	'2 390	'1 820
421910	Sporting & recreational goods & supplies whse . . . . .	9	'17 736	'2 442	'464	'142	'5 140	'2 390	'1 820
42193	Recyclable material whse . . . . .	10	'19 600	'4 805	'1 729	'70	'6 927	'5 990	'6 939
421930	Recyclable material whse . . . . .	10	'19 600	'4 805	'1 729	'70	'6 927	'5 990	'6 939
4219301	Iron & steel scrap processors & dealers . . . . .	4	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whse . . . . .	9	'6 905	'626	'115	'32	'1 589	'338	'374
421990	Other miscellaneous durable goods whse . . . . .	9	'6 905	'626	'115	'32	'1 589	'338	'374
422	Wholesale trade, nondurable goods . . . .	99	'1 765 898	'98 889	'18 929	'2 983	'243 125	'103 748	'125 082
4222	Drugs, & druggists' sundries whse . . . .	19	'1 466 979	'75 189	'13 687	'1 891	'195 469	'86 186	'107 289
42221	Drugs, & druggists' sundries whse . . . .	19	'1 466 979	'75 189	'13 687	'1 891	'195 469	'86 186	'107 289
422210	Drugs, & druggists' sundries whse . . . . .	19	'1 466 979	'75 189	'13 687	'1 891	'195 469	'86 186	'107 289
4222101	General-line drugs whse . . . . .	11	'160 842	'14 022	'3 304	'409	'27 966	'8 629	'9 536
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whse . . . . .	8	D	D	D	g	D	D	D
4224	Grocery & related products whse . . . . .	23	'37 132	'5 496	'1 367	'348	'10 722	'1 072	'795
42249	Other grocery & related products whse . . . . .	9	'8 772	'2 455	'558	'123	'3 915	'492	'482
422490	Other grocery & related products whse . . . . .	9	'8 772	'2 455	'558	'123	'3 915	'492	'482
4226	Chemical & allied products whse . . . . .	10	'35 126	'4 748	'1 092	'159	'8 013	'4 006	'2 499
42269	Other chemical & allied products whse . . . . .	5	'18 014	'2 949	'754	'98	'5 059	'2 463	'907
422690	Other chemical & allied products whse . . . . .	5	'18 014	'2 949	'754	'98	'5 059	'2 463	'907
4227	Petroleum & petroleum products whse . . . . .	10	'180 102	'6 264	'1 394	'341	'13 604	'7 523	'7 806
42271	Petroleum bulk stations & terminals . . . . .	5	142 762	5 312	1 165	217	11 570	7 121	7 391
422710	Petroleum bulk stations & terminals . . . . .	5	142 762	5 312	1 165	217	11 570	7 121	7 391
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	5	142 762	5 312	1 165	217	11 570	7 121	7 391
42271011	Petroleum bulk stations (except LP) . . . . .	5	142 762	5 312	1 165	217	11 570	7 121	7 391
4229	Miscellaneous nondurable goods whse . . . . .	19	'26 804	'4 613	'883	'150	'10 219	'3 682	'4 920
42291	Farm supplies whse . . . . .	4	D	D	D	b	D	D	D
422910	Farm supplies whse . . . . .	4	D	D	D	b	D	D	
	<b>Manufacturers' sales branches and sales offices . .</b>	<b>20</b>	<b>184 061</b>	<b>12 546</b>	<b>3 031</b>	<b>395</b>	<b>23 275</b>	<b>3 341</b>	<b>3 471</b>
421	Wholesale trade, durable goods . . . . .	10	22 217	2 706	786	101	5 008	472	420
422	Wholesale trade, nondurable goods . . . .	10	161 844	9 840	2 245	294	18 267	2 869	3 051
4224	Grocery & related products whse . . . . .	3	'50 878	'5 641	'1 231	'214	'10 973	'2 869	'3 051
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>11</b>	<b>74 988</b>	<b>1 360</b>	<b>277</b>	<b>42</b>	<b>2 970</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods . . . . .	5	'25 375	'545	'123	'15	'888	—	—
4218	Machinery, equipment, & supplies whse . . . . .	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . .	6	'49 613	'815	'154	'27	'2 082	—	—
4223	Apparel, piece goods, & notions whse . . . . .	1	D	D	D	a	D	D	D
<b>SALT LAKE CITY—OGDEN, UT MSA</b>									
42	Wholesale trade . . . . .	'2 441	'17 191 014	'1 145 976	'269 263	'34 414	'2 153 984	'1 187 445	'1 365 968

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>SALT LAKE CITY—OGDEN, UT MSA—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods .....	1 705	'9 720 083	'782 535	'183 222	21 853	1 436 264	835 296	985 576
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	164	'2 559 491	'78 157	'18 101	2 847	145 432	138 755	160 387
42111	Automobile & other motor vehicle whsle .....	45	'2 108 351	'34 892	'8 054	1 218	59 670	73 319	91 708
421110	Automobile & other motor vehicle whsle .....	45	'2 108 351	'34 892	'8 054	1 218	59 670	73 319	91 708
4211101	Automobile & motorcycle whsle ..	22	'619 780	'9 445	'2 543	'566	'20 388	'12 708	'14 030
4211103	Light truck & van (14,000 lb or less) whsle .....	4	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	13	638 064	21 898	4 924	583	33 760	58 652	75 621
42112	Motor vehicle supplies & new parts whsle .....	73	'288 920	'30 124	'7 060	'1 165	'62 201	'49 563	'51 956
421120	Motor vehicle supplies & new parts whsle .....	73	'288 920	'30 124	'7 060	'1 165	'62 201	'49 563	'51 956
4211201	Motor vehicle supplies & new parts—warehouse distributors ..	34	'124 348	'11 229	'2 536	'420	'26 776	'18 230	'19 314
4211202	Motor vehicle supplies & new parts—jobbers .....	35	153 187	17 207	4 145	703	33 423	30 814	32 063
4211203	Petroleum products marketing equipment whsle .....	4	D	D	D	b	D	D	D
42113	Tire & tube whsle .....	16	'139 840	'9 801	'2 226	'255	'16 458	'12 958	'12 900
421130	Tire & tube whsle .....	16	'139 840	'9 801	'2 226	'255	'16 458	'12 958	'12 900
42114	Motor vehicle parts, (used) whsle ...	30	'22 380	'3 340	'761	'209	'7 103	'2 915	'3 823
421140	Motor vehicle parts, (used) whsle ..	30	'22 380	'3 340	'761	'209	'7 103	'2 915	'3 823
4212	Furniture & home furnishings whsle ...	98	228 498	27 933	6 731	966	50 828	20 104	20 997
42121	Furniture whsle .....	40	'107 993	'10 223	'2 169	'294	'18 560	'4 915	'4 755
421210	Furniture whsle .....	40	'107 993	'10 223	'2 169	'294	'18 560	'4 915	'4 755
4212101	Household & lawn furniture whsle .....	20	'46 259	'1 908	'452	'106	'4 581	'2 557	'2 905
4212102	Office & business furniture whsle .....	20	'61 734	'8 315	'1 717	'188	'13 979	'2 358	'1 850
42122	Home furnishings whsle .....	58	'120 505	'17 710	'4 562	'672	'32 268	'15 189	'16 242
421220	Home furnishings whsle .....	58	'120 505	'17 710	'4 562	'672	'32 268	'15 189	'16 242
4212202	Linens, domestics, draperies, & curtains whsle .....	13	'38 121	'6 822	'1 780	'267	'12 260	'4 989	'4 643
4212203	Floor coverings whsle .....	20	'49 838	'6 508	'1 762	'181	'11 159	'5 435	'5 794
4212204	Other home furnishings whsle ..	16	'27 061	'3 865	'898	'195	'7 896	'4 463	'5 449
4213	Lumber & other construction materials whsle .....	84	676 985	37 012	9 261	1 157	77 265	51 062	58 854
42131	Lumber, plywood, millwork, & wood panel whsle .....	40	500 615	20 380	5 487	612	44 061	37 464	40 503
421310	Lumber, plywood, millwork, & wood panel whsle .....	40	500 615	20 380	5 487	612	44 061	37 464	40 503
4213101	Lumber without yard whsle .....	8	'70 897	'3 300	'1 292	'103	'6 368	'7 876	'7 307
4213102	Lumber with yard whsle .....	10	'334 540	'10 343	'2 533	'286	'23 661	'22 244	'25 349
4213103	Plywood, veneer, millwork, & wood panel whsle .....	22	95 178	6 737	1 662	223	14 032	7 344	7 847
42132	Brick, stone, & related construction materials whsle .....	15	92 665	6 239	1 415	197	12 012	4 591	4 836
421320	Brick, stone, & related construction materials whsle .....	15	92 665	6 239	1 415	197	12 012	4 591	4 836
4213201	Brick, block, tile, clay/cement sewer pipe whsle .....	7	'14 699	'1 284	'330	'61	'3 114	'2 296	'2 470
4213203	Cement, lime, & related products whsle .....	6	'71 304	'3 233	'652	'85	'6 619	'2 295	'2 366
42139	Other construction materials whsle ...	22	'66 812	'9 576	'2 225	'330	'19 184	'8 043	'9 733
421390	Other construction materials whsle .....	22	'66 812	'9 576	'2 225	'330	'19 184	'8 043	'9 733
4213901	Flat glass & other construction glass whsle .....	6	'25 153	'4 277	'1 042	'156	'8 342	'3 298	'3 481
4213902	Other construction materials whsle .....	16	'41 659	'5 299	'1 183	'174	'10 842	'4 745	'6 252
4214	Professional & commercial equipment & supplies whsle .....	288	1 342 797	148 966	35 755	3 765	273 122	86 894	99 180
42141	Photographic equipment & supplies whsle .....	6	'22 393	'3 127	'904	'80	'6 883	'2 224	'2 342
421410	Photographic equipment & supplies whsle .....	6	'22 393	'3 127	'904	'80	'6 883	'2 224	'2 342
42142	Office equipment whsle .....	35	192 470	38 228	8 568	930	55 771	11 346	16 398
421420	Office equipment whsle .....	35	192 470	38 228	8 568	930	55 771	11 346	16 398
42143	Computer & computer peripheral equipment & software whsle .....	103	625 501	58 157	14 894	1 243	112 333	32 326	32 280
421430	Computer & computer peripheral equipment & software whsle .....	103	625 501	58 157	14 894	1 243	112 333	32 326	32 280
4214301	Computer & peripheral equipment whsle .....	87	'597 405	'51 912	'13 380	'1 081	'100 627	'30 943	'30 899
42143011	Computers & peripheral equipment for resale .....	30	'260 219	'12 926	'3 240	'355	'25 288	'17 130	'16 835
42143012	Computers & peripheral equipment for end use .....	57	'337 186	'38 986	'10 140	'726	'75 339	'13 813	'14 064
4214302	Computer software (packaged) whsle .....	16	'28 096	'6 245	'1 514	'162	'11 706	'1 383	'1 381

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>SALT LAKE CITY—OGDEN, UT MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42144	Other commercial equipment whsle . . . . .	39	'126 551	'12 894	'2 976	'514	'27 783	'14 764	'15 410
421440	Other commercial equipment whsle . . . . .	39	'126 551	'12 894	'2 976	'514	'27 783	'14 764	'15 410
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	26	'85 350	'6 788	'1 526	'285	'15 642	'10 400	'10 891
4214402	Store machines & equipment whsle . . . . .	13	'41 201	'6 106	'1 450	'229	'12 141	'4 364	'4 519
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	75	285 810	24 429	5 692	594	47 058	17 711	21 154
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	75	285 810	24 429	5 692	594	47 058	17 711	21 154
4214501	Surgical, medical, & hospital supplies whsle . . . . .	71	266 481	21 373	4 951	535	41 394	16 390	20 002
4214502	Dental equipment & supplies whsle . . . . .	4	19 329	3 056	741	59	5 664	1 321	1 152
42146	Ophthalmic goods whsle . . . . .	14	'19 149	'3 117	'698	'125	'6 325	'1 346	'2 619
421460	Ophthalmic goods whsle . . . . .	14	'19 149	'3 117	'698	'125	'6 325	'1 346	'2 619
42149	Other professional equipment & supplies whsle . . . . .	16	'70 923	'9 014	'2 023	'279	'16 969	'7 177	'8 977
421490	Other professional equipment & supplies whsle . . . . .	16	'70 923	'9 014	'2 023	'279	'16 969	'7 177	'8 977
4214902	Other professional equipment & supplies whsle . . . . .	13	'66 653	'8 519	'1 864	'237	'15 960	'6 890	'6 899
4215	Metal & mineral (except petroleum) whsle . . . . .	67	'396 146	'35 024	'7 871	'1 232	'73 043	'50 834	'67 885
42151	Metal service centers & offices . . . . .	63	'362 717	'33 058	'7 426	'1 185	'68 126	'45 396	'62 769
421510	Metal service centers & offices . . . . .	63	'362 717	'33 058	'7 426	'1 185	'68 126	'45 396	'62 769
4215101	Ferrous metal service centers & sales offices . . . . .	50	'328 655	'30 150	'6 672	'1 059	'60 788	'40 690	'58 905
42151011	Ferrous metal service centers . . . . .	36	'272 996	'25 649	'5 662	'892	'53 256	'40 690	'58 905
42151012	Ferrous metal sales offices . . . . .	14	'55 659	'4 501	'1 010	'167	'7 532	—	—
4215102	Nonferrous metal service centers & sales offices . . . . .	13	'34 062	'2 908	'754	'126	'7 338	'4 706	'3 864
4215202	Other mineral & ore whsle . . . . .	3	D	D	D	b	D	D	D
4216	Electrical goods whsle . . . . .	250	1 315 621	140 011	31 847	2 776	230 377	66 351	74 367
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	99	455 887	31 482	7 206	879	52 499	23 796	24 435
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	99	455 887	31 482	7 206	879	52 499	23 796	24 435
42162	Electrical appliance, television & radio set whsle . . . . .	26	'101 161	'8 469	'2 064	'260	'17 446	'8 719	'8 330
421620	Electrical appliance, television & radio set whsle . . . . .	26	'101 161	'8 469	'2 064	'260	'17 446	'8 719	'8 330
42169	Other electronic parts & equipment whsle . . . . .	125	'758 573	'100 060	'22 577	'1 637	'160 432	'33 836	'41 602
421690	Other electronic parts & equipment whsle . . . . .	125	'758 573	'100 060	'22 577	'1 637	'160 432	'33 836	'41 602
4216901	Communications equipment & supplies whsle . . . . .	52	313 830	79 368	17 552	1 137	124 941	19 706	23 318
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	73	'444 743	'20 692	'5 025	'500	'35 491	'14 130	'18 284
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	139	566 522	50 006	10 888	1 440	92 226	48 052	51 530
42171	Hardware whsle . . . . .	65	200 359	18 821	4 091	661	34 122	17 389	17 816
421710	Hardware whsle . . . . .	65	200 359	18 821	4 091	661	34 122	17 389	17 816
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	31	'146 879	'13 140	'2 576	'337	'27 268	'13 756	'14 133
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	31	'146 879	'13 140	'2 576	'337	'27 268	'13 756	'14 133
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	31	118 959	13 196	2 943	303	21 397	9 898	12 317
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	31	118 959	13 196	2 943	303	21 397	9 898	12 317
42174	Refrigeration equipment & supplies whsle . . . . .	12	'100 325	'4 849	'1 278	'139	'9 439	'7 009	'7 264
421740	Refrigeration equipment & supplies whsle . . . . .	12	'100 325	'4 849	'1 278	'139	'9 439	'7 009	'7 264

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>SALT LAKE CITY—OGDEN, UT MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle .....	437	1 770 638	202 648	48 126	5 513	364 248	319 195	394 922
42181	Construction & mining (except petroleum) machinery & equip whsle .....	41	525 342	60 103	14 062	1 276	105 678	191 742	258 698
421810	Construction & mining (except petroleum) machinery & equip whsle .....	41	525 342	60 103	14 062	1 276	105 678	191 742	258 698
42182	Farm & garden machinery & equipment whsle .....	20	104 798	11 395	2 758	515	20 745	19 722	25 202
421820	Farm & garden machinery & equipment whsle .....	20	104 798	11 395	2 758	515	20 745	19 722	25 202
4218201	Farm machinery & equipment—farm dealers .....	6	'19 602	'1 380	'451	'71	'2 639	'2 005	'7 589
4218202	Farm machinery & equipment—whsle distributors .....	5	'54 668	'6 669	'1 655	'348	'12 098	'10 122	'9 547
4218203	Lawn & garden machinery & equipment whsle .....	9	'30 528	'3 346	'652	'96	'6 008	'7 595	'8 066
42183	Industrial machinery & equipment whsle .....	225	706 280	77 801	18 277	2 110	136 931	54 800	56 085
421830	Industrial machinery & equipment whsle .....	225	706 280	77 801	18 277	2 110	136 931	54 800	56 085
4218301	Food-processing machinery & equipment whsle .....	13	'46 077	'4 837	'1 274	'143	'8 115	'2 269	'2 543
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	33	71 531	9 913	2 118	273	17 167	9 724	8 530
42183021	Hydraulic & pneumatic pumps & motors whsle .....	20	'52 499	'6 986	'1 409	'194	'11 813	'7 360	'6 020
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	13	'19 032	'2 927	'709	'79	'5 354	'2 364	'2 510
4218303	General-purpose industrial machinery & equipment whsle .....	74	220 525	27 238	6 509	719	48 802	16 186	15 959
4218304	Metalworking machinery & equipment whsle .....	18	'74 798	'4 829	'1 171	'119	'10 105	'4 168	'4 161
4218305	Materials handling equipment whsle .....	38	'168 362	'21 686	'5 029	'597	'35 856	'14 914	'15 148
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	13	44 696	2 945	686	86	6 036	3 473	5 227
4218307	Other industrial machinery & equipment whsle .....	36	'80 291	'6 353	'1 490	'173	'10 850	'4 066	'4 517
42184	Industrial supplies whsle .....	84	261 805	31 111	7 628	848	58 002	29 575	30 565
421840	Industrial supplies whsle .....	84	261 805	31 111	7 628	848	58 002	29 575	30 565
4218401	General-line industrial supplies whsle .....	12	18 194	2 711	513	66	4 458	1 769	1 785
4218402	Mechanical power transmission supplies whsle .....	13	'34 730	'3 360	'789	'119	'6 489	'3 965	'4 556
4218403	Welding supplies whsle .....	8	'54 273	'9 484	'2 952	'228	'19 468	'11 921	'12 372
4218404	Industrial containers & supplies whsle .....	9	'30 902	'3 617	'670	'111	'6 445	'2 076	'2 229
4218405	Industrial valves & fittings (except fluid-power) whsle .....	10	'24 461	'2 993	'731	'67	'5 620	'3 173	'2 638
4218406	Other industrial supplies whsle .....	32	'99 245	'8 946	'1 973	'257	'15 522	'6 671	'6 985
42185	Service establishment equipment & supplies whsle .....	53	'139 532	'18 180	'4 518	'632	'33 687	'14 796	'15 430
421850	Service establishment equipment & supplies whsle .....	53	'139 532	'18 180	'4 518	'632	'33 687	'14 796	'15 430
4218501	Beauty & barber shop equipment & supplies whsle .....	10	'17 476	'2 643	'606	'134	'5 817	'2 462	'2 554
4218502	Custodial, janitors' equipment & supplies whsle .....	13	'33 426	'5 918	'1 535	'210	'10 366	'4 060	'4 264
4218503	Laundry & dry-cleaning equipment & supplies whsle .....	10	'19 540	'2 639	'655	'82	'4 836	'1 630	'1 759
4218504	Other service establishment equipment & supplies whsle .....	20	'69 090	'6 980	'1 722	'206	'12 668	'6 644	'6 853
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	14	'32 881	'4 058	'883	'132	'9 205	'8 560	'8 942
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	14	'32 881	'4 058	'883	'132	'9 205	'8 560	'8 942
4218601	Aircraft & aeronautical equipment & supplies whsle .....	8	'27 437	'3 278	'688	'89	'7 723	'7 166	'7 475
4219	Miscellaneous durable goods whsle ...	178	'863 385	'62 778	'14 642	'2 157	'129 723	'54 049	'57 454
42191	Sporting & recreational goods & supplies whsle .....	43	178 079	7 910	1 856	284	25 671	22 600	24 129
421910	Sporting & recreational goods & supplies whsle .....	43	178 079	7 910	1 856	284	25 671	22 600	24 129
42192	Toy & hobby goods & supplies whsle .....	21	27 310	3 717	878	203	8 557	4 351	5 226
421920	Toy & hobby goods & supplies whsle .....	21	27 310	3 717	878	203	8 557	4 351	5 226

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>SALT LAKE CITY—OGDEN, UT MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whse—Con.								
42193	Recyclable material whse . . . . .	37	'213 051	'11 332	'2 724	'449	'26 689	'4 704	'5 426
421930	Recyclable material whse . . . . .	37	'213 051	'11 332	'2 724	'449	'26 689	'4 704	'5 426
4219301	Iron & steel scrap processors & dealers . . . . .	9	D	D	D	b	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip) . . . . .	1	D	D	D	a	D	D	D
4219302	Recyclable paper & paperboard whse . . . . .	8	'21 041	'3 008	'725	'147	'7 840	'375	'313
4219303	Other recyclable material whse . . . . .	20	'49 230	'5 455	'1 037	'210	'11 543	'3 449	'3 749
42194	Jewelry/watch/silverware/precious stone, & precious metal whse . . . . .	24	'272 075	'28 254	'6 516	'419	'43 871	'4 454	'5 030
421940	Jewelry/watch/silverware/precious stone, & precious metal whse . . . . .	24	'272 075	'28 254	'6 516	'419	'43 871	'4 454	'5 030
4219401	Jewelry, watch, diamonds, precious stone, & silverware whse . . . . .	23	'261 432	'28 121	'6 489	'415	'43 639	'4 015	'4 411
42199	Other miscellaneous durable goods whse . . . . .	53	'172 870	'11 565	'2 668	'802	'24 935	'17 940	'17 643
421990	Other miscellaneous durable goods whse . . . . .	53	'172 870	'11 565	'2 668	'802	'24 935	'17 940	'17 643
4219903	General merchandise (durable goods) whse . . . . .	19	'26 384	'1 094	'230	'34	'2 498	'1 155	'2 031
4219904	Prerecorded media whse . . . . .	13	'94 172	'5 512	'1 355	'493	'11 423	'9 613	'8 277
42199042	Prerecorded video tapes whse . . . . .	8	'89 453	'5 178	'1 286	'484	'10 549	'9 572	'8 220
4219906	Other durable goods whse . . . . .	12	'46 902	'4 157	'906	'233	'9 010	'6 616	'6 762
422	Wholesale trade, nondurable goods . . . . .	'736	'7 470 931	'363 441	'86 041	'12 561	'717 720	'352 149	'380 392
4221	Paper & paper product whse . . . . .	75	447 425	34 959	8 515	1 047	67 027	39 601	42 043
42211	Printing & writing paper whse . . . . .	8	D	D	D	e	D	D	D
422110	Printing & writing paper whse . . . . .	8	D	D	D	e	D	D	D
42212	Stationery & office supplies whse . . . . .	47	137 003	13 512	3 378	556	28 541	18 372	19 743
422120	Stationery & office supplies whse . . . . .	47	137 003	13 512	3 378	556	28 541	18 372	19 743
42213	Industrial & personal service paper whse . . . . .	20	'113 979	'7 529	'1 710	'206	'14 007	'8 515	'9 135
422130	Industrial & personal service paper whse . . . . .	20	'113 979	'7 529	'1 710	'206	'14 007	'8 515	'9 135
4222	Drugs, & druggists' sundries whse . . . . .	76	1 161 841	26 368	6 197	1 061	58 881	89 569	100 121
42221	Drugs, & druggists' sundries whse . . . . .	76	1 161 841	26 368	6 197	1 061	58 881	89 569	100 121
422210	Drugs, & druggists' sundries whse . . . . .	76	1 161 841	26 368	6 197	1 061	58 881	89 569	100 121
4222101	General-line drugs whse . . . . .	26	'597 668	'9 678	'2 106	'359	'22 225	'78 923	'88 760
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whse . . . . .	50	'564 173	'16 690	'4 091	'702	'36 656	'10 646	'11 361
4223	Apparel, piece goods, & notions whse . . . . .	66	117 962	8 721	2 269	515	23 142	16 408	17 517
42231	Piece goods, notions, & other dry goods whse . . . . .	12	'17 886	'1 679	'502	'87	'4 609	'3 958	'2 633
422310	Piece goods, notions, & other dry goods whse . . . . .	12	'17 886	'1 679	'502	'87	'4 609	'3 958	'2 633
42232	Men's & boys' clothing & furnishings whse . . . . .	24	'48 416	'3 185	'721	'148	'8 808	'5 163	'5 891
422320	Men's & boys' clothing & furnishings whse . . . . .	24	'48 416	'3 185	'721	'148	'8 808	'5 163	'5 891
42233	Women's, children's, & infants' clothing & accessories whse . . . . .	27	'50 322	'3 696	'1 007	'272	'9 015	'6 944	'8 639
422330	Women's, children's, & infants' clothing & accessories whse . . . . .	27	'50 322	'3 696	'1 007	'272	'9 015	'6 944	'8 639
4224	Grocery & related products whse . . . . .	232	4 014 918	194 489	45 813	6 363	357 437	124 823	134 361
42241	General-line grocery whse . . . . .	25	1 901 482	82 639	19 929	2 459	133 153	70 649	76 398
422410	General-line grocery whse . . . . .	25	1 901 482	82 639	19 929	2 459	133 153	70 649	76 398
4224102	General-line grocery whse, retail cooperative . . . . .	1	D	D	D	f	D	D	D
4224103	Other general-line grocery whse . . . . .	22	'1 208 551	'52 008	'13 328	'1 486	'86 438	'36 811	'40 550
42242	Packaged frozen food whse . . . . .	17	'212 523	'10 875	'2 782	'388	'20 849	'7 220	'6 561
422420	Packaged frozen food whse . . . . .	17	'212 523	'10 875	'2 782	'388	'20 849	'7 220	'6 561
42243	Dairy products, (except dried or canned) whse . . . . .	17	153 498	7 902	1 799	302	27 580	2 494	2 092
422430	Dairy products, (except dried or canned) whse . . . . .	17	153 498	7 902	1 799	302	27 580	2 494	2 092
4224302	Dairy product (except raw milk) whse . . . . .	17	153 498	7 902	1 799	302	27 580	2 494	2 092
42244	Poultry & poultry product whse . . . . .	4	D	D	D	b	D	D	D
422440	Poultry & poultry product whse . . . . .	4	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whse . . . . .	4	D	D	D	b	D	D	D
42245	Confectionery whse . . . . .	16	160 615	14 182	3 206	569	24 652	6 208	4 101
422450	Confectionery whse . . . . .	16	160 615	14 182	3 206	569	24 652	6 208	4 101
42247	Meat & meat product whse . . . . .	19	217 640	7 536	1 685	277	16 210	6 192	8 392
422470	Meat & meat product whse . . . . .	19	217 640	7 536	1 685	277	16 210	6 192	8 392

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>SALT LAKE CITY—OGDEN, UT MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42248	Fresh fruit & vegetable whsle . . . . .	24	'125 191	'8 792	'2 589	'247	'15 667	'1 014	'1 300
422480	Fresh fruit & vegetable whsle . . . . .	24	'125 191	'8 792	'2 589	'247	'15 667	'1 014	'1 300
42249	Other grocery & related products whsle . . . . .	108	'1 090 197	'59 294	'12 976	'2 031	'109 436	'29 520	'34 003
422490	Other grocery & related products whsle . . . . .	108	'1 090 197	'59 294	'12 976	'2 031	'109 436	'29 520	'34 003
4224901	Coffee, tea, & spice whsle . . . . .	14	'21 984	'1 991	'537	'82	'3 828	'736	'1 348
4224902	Bread & baked goods whsle . . . . .	24	151 116	10 527	2 613	449	20 389	5 065	5 291
4224903	Soft drinks whsle . . . . .	11	141 234	21 189	4 358	804	31 893	5 347	5 808
4224904	Canned goods whsle . . . . .	9	'247 397	'4 219	'927	'158	'7 184	'55	'48
4224905	Food & beverage basic materials whsle . . . . .	10	'39 320	'2 773	'725	'80	'7 284	'1 850	'2 101
4224906	Other grocery specialties whsle . . . . .	40	489 146	18 595	3 816	458	38 858	16 467	19 407
4225	Farm-product raw material whsle . . . . .	11	'60 586	'1 354	'300	'107	'3 031	'2 711	'2 405
4226	Chemical & allied products whsle . . . . .	99	310 996	35 228	8 014	871	72 989	20 473	20 967
42261	Plastics materials & basic forms & shapes whsle . . . . .	30	'134 602	'13 076	'2 969	'263	'28 152	'8 436	'8 844
422610	Plastics materials & basic forms & shapes whsle . . . . .	30	'134 602	'13 076	'2 969	'263	'28 152	'8 436	'8 844
42269	Other chemical & allied products whsle . . . . .	69	'176 394	'22 152	'5 045	'608	'44 837	'12 037	'12 123
422690	Other chemical & allied products whsle . . . . .	69	'176 394	'22 152	'5 045	'608	'44 837	'12 037	'12 123
4226901	Industrial gases (except LP) whsle . . . . .	4	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle . . . . .	65	'157 900	'19 580	'4 505	'536	'38 993	'10 512	'10 571
4227	Petroleum & petroleum products whsle . . . . .	'25	'594 058	'10 752	'2 823	'325	'29 431	'9 686	'10 137
42271	Petroleum bulk stations & terminals . . . . .	'17	'538 460	'7 928	'2 120	'259	'23 854	'7 991	'8 152
422710	Petroleum bulk stations & terminals . . . . .	'17	'538 460	'7 928	'2 120	'259	'23 854	'7 991	'8 152
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	'16	'527 545	'6 788	'1 835	'209	'20 377	'7 781	'7 857
42271011	Petroleum bulk stations (except LP) . . . . .	14	'157 065	'5 732	'1 565	'190	'13 700	'6 353	'6 441
42271012	Petroleum bulk terminals (except LP) . . . . .	'2	D	D	D	a	D	D	D
4227102	Liquefied petroleum bulk stations & terminals . . . . .	1	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	10	'136 240	'11 844	'2 493	'390	'21 520	'5 984	'6 256
42281	Beer & ale whsle . . . . .	6	'129 367	'11 347	'2 411	'377	'20 596	'5 833	'6 100
422810	Beer & ale whsle . . . . .	6	'129 367	'11 347	'2 411	'377	'20 596	'5 833	'6 100
4229	Miscellaneous nondurable goods whsle . . . . .	142	'626 905	'39 726	'9 617	'1 882	'84 262	'42 894	'46 585
42291	Farm supplies whsle . . . . .	12	D	D	D	b	D	D	D
422910	Farm supplies whsle . . . . .	12	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors . . . . .	8	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle . . . . .	29	126 942	11 689	3 197	575	24 702	11 087	10 967
422920	Book, periodical, & newspaper whsle . . . . .	29	126 942	11 689	3 197	575	24 702	11 087	10 967
42293	Flower, nursery stock, & florists' supplies whsle . . . . .	21	'25 778	'4 107	'1 049	'372	'7 660	'2 313	'2 580
422930	Flower, nursery stock, & florists' supplies whsle . . . . .	21	'25 778	'4 107	'1 049	'372	'7 660	'2 313	'2 580
42294	Tobacco & tobacco product whsle . . . . .	5	133 655	6 078	1 339	235	11 511	6 833	7 693
422940	Tobacco & tobacco product whsle . . . . .	5	133 655	6 078	1 339	235	11 511	6 833	7 693
42295	Paint, varnish, & supplies whsle . . . . .	19	'46 975	'4 763	'1 263	'169	'10 672	'4 347	'5 468
422950	Paint, varnish, & supplies whsle . . . . .	19	'46 975	'4 763	'1 263	'169	'10 672	'4 347	'5 468
4229501	Paint, varnish, & supplies whsle . . . . .	19	'46 975	'4 763	'1 263	'169	'10 672	'4 347	'5 468
42299	Other miscellaneous nondurable goods whsle . . . . .	56	'98 071	'10 485	'2 195	'444	'24 033	'13 333	'15 347
422990	Other miscellaneous nondurable goods whsle . . . . .	56	'98 071	'10 485	'2 195	'444	'24 033	'13 333	'15 347
4229901	Art goods whsle . . . . .	19	'48 425	'5 939	'1 320	'262	'14 233	'8 667	'9 825
4229902	General merchandise (nondurable goods) whsle . . . . .	11	'24 137	'1 967	'415	'83	'3 825	'1 010	'1 145
4229904	Other nondurable goods whsle . . . . .	25	'22 459	'2 376	'414	'91	'5 519	'3 147	'3 852



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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>SALT LAKE CITY—OGDEN, UT MSA—Con.</b>									
	<b>Merchant wholesalers . . . . .</b>	<b>'2 023</b>	<b>'10 052 246</b>	<b>'878 004</b>	<b>'203 759</b>	<b>'27 601</b>	<b>'1 664 225</b>	<b>'954 950</b>	<b>'1 099 874</b>
421	Wholesale trade, durable goods . . . . .	1 424	5 629 722	607 700	139 267	17 946	1 131 880	630 789	744 724
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	142	'859 148	'63 388	'14 557	'2 203	'120 756	'97 146	'117 236
42111	Automobile & other motor vehicle whsle . . . . .	41	540 927	26 775	6 010	748	45 784	42 319	59 290
421110	Automobile & other motor vehicle whsle . . . . .	41	540 927	26 775	6 010	748	45 784	42 319	59 290
4211101	Automobile & motorcycle whsle . . . . .	20	'114 519	'3 020	'9 949	'123	'9 505	'11 907	'12 745
4211105	Heavy truck & tractor (over 26,000 lb) whsle . . . . .	12	'390 071	'21 197	'4 722	'570	'32 442	'28 453	'44 488
42112	Motor vehicle supplies & new parts whsle . . . . .	59	'259 479	'28 148	'6 561	'1 079	'57 895	'45 732	'48 211
421120	Motor vehicle supplies & new parts whsle . . . . .	59	'259 479	'28 148	'6 561	'1 079	'57 895	'45 732	'48 211
4211201	Motor vehicle supplies & new parts—warehouse distributors . . . . .	26	'104 600	'10 118	'2 267	'362	'24 324	'15 514	'16 529
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	29	'143 494	'16 342	'3 915	'675	'31 569	'29 699	'31 103
4211203	Petroleum products marketing equipment whsle . . . . .	4	D	D	D	b	D	D	D
42113	Tire & tube whsle . . . . .	12	'36 362	'5 125	'1 225	'167	'9 974	'6 180	'5 912
421130	Tire & tube whsle . . . . .	12	'36 362	'5 125	'1 225	'167	'9 974	'6 180	'5 912
42114	Motor vehicle parts, (used) whsle . . . . .	30	'22 380	'3 340	'761	'209	'7 103	'2 915	'3 823
421140	Motor vehicle parts, (used) whsle . . . . .	30	'22 380	'3 340	'761	'209	'7 103	'2 915	'3 823
4212	Furniture & home furnishings whsle . . . . .	77	'139 059	'20 453	'4 873	'685	'35 949	'13 810	'14 855
42121	Furniture whsle . . . . .	27	'64 623	'8 910	'1 992	'259	'16 358	'4 384	'4 155
421210	Furniture whsle . . . . .	27	'64 623	'8 910	'1 992	'259	'16 358	'4 384	'4 155
4212101	Household & lawn furniture whsle . . . . .	12	'8 627	'1 272	'359	'87	'3 227	'2 026	'2 305
4212102	Office & business furniture whsle . . . . .	15	'55 996	'7 638	'1 633	'172	'13 131	'2 358	'1 850
42122	Home furnishings whsle . . . . .	50	'74 436	'11 543	'2 881	'426	'19 591	'9 426	'10 700
421220	Home furnishings whsle . . . . .	50	'74 436	'11 543	'2 881	'426	'19 591	'9 426	'10 700
4212203	Floor coverings whsle . . . . .	19	'49 720	'6 503	'1 761	'180	'11 091	'5 435	'5 794
4212204	Other home furnishings whsle . . . . .	14	'16 327	'3 030	'680	'145	'5 489	'2 370	'3 291
4213	Lumber & other construction materials whsle . . . . .	65	553 344	30 291	7 554	926	62 974	44 887	50 120
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	32	461 439	18 037	4 832	539	39 189	35 625	38 976
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	32	461 439	18 037	4 832	539	39 189	35 625	38 976
4213101	Lumber without yard whsle . . . . .	8	'70 897	'3 300	'1 292	'103	'6 368	'7 876	'7 307
4213102	Lumber with yard whsle . . . . .	10	'334 540	'10 343	'2 533	'286	'23 661	'22 244	'25 349
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	14	'56 002	'4 394	'1 007	'150	'9 160	'5 505	'6 320
42132	Brick, stone, & related construction materials whsle . . . . .	9	'31 934	'4 558	'951	'130	'7 975	'1 956	'2 022
421320	Brick, stone, & related construction materials whsle . . . . .	9	'31 934	'4 558	'951	'130	'7 975	'1 956	'2 022
4213203	Cement, lime, & related products whsle . . . . .	4	'24 130	'2 730	'501	'76	'5 393	'1 853	'1 910
42139	Other construction materials whsle . . . . .	18	'52 583	'7 228	'1 637	'239	'14 781	'6 342	'8 002
421390	Other construction materials whsle . . . . .	18	'52 583	'7 228	'1 637	'239	'14 781	'6 342	'8 002
4213901	Flat glass & other construction glass whsle . . . . .	4	'11 211	'1 980	'464	'70	'4 004	'1 597	'1 750
4213902	Other construction materials whsle . . . . .	14	'41 372	'5 248	'1 173	'169	'10 777	'4 745	'6 252
4214	Professional & commercial equipment & supplies whsle . . . . .	252	'858 315	'106 577	'23 788	'3 106	'196 330	'68 896	'80 043
42142	Office equipment whsle . . . . .	33	'109 626	'27 360	'5 306	'725	'40 485	'8 562	'13 040
421420	Office equipment whsle . . . . .	33	'109 626	'27 360	'5 306	'725	'40 485	'8 562	'13 040
42143	Computer & computer peripheral equipment & software whsle . . . . .	89	383 502	34 346	7 867	910	64 069	21 352	20 872
421430	Computer & computer peripheral equipment & software whsle . . . . .	89	383 502	34 346	7 867	910	64 069	21 352	20 872
4214301	Computer & peripheral equipment whsle . . . . .	73	'355 406	'28 101	'6 353	'748	'52 363	'19 969	'19 491
42143011	Computers & peripheral equipment for resale . . . . .	24	'174 536	'8 868	'2 227	'287	'17 165	'10 233	'9 725
42143012	Computers & peripheral equipment for end use . . . . .	49	'180 870	'19 233	'4 126	'461	'35 198	'9 736	'9 766
4214302	Computer software (packaged) whsle . . . . .	16	'28 096	'6 245	'1 514	'162	'11 706	'1 383	'1 381
42144	Other commercial equipment whsle . . . . .	35	'94 794	'12 481	'2 895	'501	'26 829	'14 764	'15 410
421440	Other commercial equipment whsle . . . . .	35	'94 794	'12 481	'2 895	'501	'26 829	'14 764	'15 410
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	24	'57 922	'6 554	'1 476	'279	'15 109	'10 400	'10 891
4214402	Store machines & equipment whsle . . . . .	11	'36 872	'5 927	'1 419	'222	'11 720	'4 364	'4 519
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	61	158 534	17 174	4 103	488	34 885	13 471	16 783
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	61	158 534	17 174	4 103	488	34 885	13 471	16 783
4214501	Surgical, medical, & hospital supplies whsle . . . . .	58	'140 851	'14 242	'3 383	'431	'29 505	'12 273	'15 758
4214502	Dental equipment & supplies whsle . . . . .	3	'17 683	'2 932	'720	'57	'5 380	'1 198	'1 025

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	<b>SALT LAKE CITY—OGDEN, UT MSA—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42146	Ophthalmic goods whsle .....	12	'18 543	'3 075	'690	'123	'6 210	'1 346	'2 619
421460	Ophthalmic goods whsle .....	12	'18 543	'3 075	'690	'123	'6 210	'1 346	'2 619
42149	Other professional equipment & supplies whsle .....	16	'70 923	'9 014	'2 023	'279	'16 969	'7 177	'8 977
421490	Other professional equipment & supplies whsle .....	16	'70 923	'9 014	'2 023	'279	'16 969	'7 177	'8 977
4214902	Other professional equipment & supplies whsle .....	13	'66 653	'8 519	'1 864	'237	'15 960	'6 890	'6 899
4215	Metal & mineral (except petroleum) whsle .....	60	'319 321	'32 224	'7 054	'1 125	'66 296	'40 787	'58 170
42151	Metal service centers & offices .....	57	'312 427	'30 408	'6 645	'1 081	'62 811	'39 653	'57 169
421510	Metal service centers & offices .....	57	'312 427	'30 408	'6 645	'1 081	'62 811	'39 653	'57 169
4215101	Ferrous metal service centers & sales offices .....	45	'279 147	'27 560	'5 920	'958	'55 567	'35 497	'53 305
42151011	Ferrous metal service centers .....	32	'251 681	'23 201	'4 952	'794	'48 230	'35 497	'53 305
42151012	Ferrous metal sales offices .....	13	'27 466	'4 359	'968	'164	'7 337	—	—
4215102	Nonferrous metal service centers & sales offices .....	12	'33 280	'2 848	'725	'123	'7 244	'4 156	'3 864
4216	Electrical goods whsle .....	171	682 480	115 836	25 654	2 324	191 383	62 075	68 810
42161	Electrical apparatus & equip, wiring supp. & const material whsle .....	56	189 812	20 244	4 588	627	33 499	21 123	21 680
421610	Electrical apparatus & equip, wiring supp. & const material whsle .....	56	189 812	20 244	4 588	627	33 499	21 123	21 680
42162	Electrical appliance, television & radio set whsle .....	25	'97 361	'8 434	'2 056	'259	'17 381	'8 719	'8 330
421620	Electrical appliance, television & radio set whsle .....	25	'97 361	'8 434	'2 056	'259	'17 381	'8 719	'8 330
42169	Other electronic parts & equipment whsle .....	90	'395 307	'87 158	'19 010	'1 438	'140 503	'32 233	'38 800
421690	Other electronic parts & equipment whsle .....	90	'395 307	'87 158	'19 010	'1 438	'140 503	'32 233	'38 800
4216901	Communications equipment & supplies whsle .....	40	'222 522	'71 114	'15 094	'1 024	'112 881	'18 695	'22 259
4216902	Electronic parts (excluding communications equipment) whsle .....	50	'172 785	'16 044	'3 916	'414	'27 622	'13 538	'16 541
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	114	381 537	38 931	8 280	1 203	73 427	44 490	47 494
42171	Hardware whsle .....	56	150 066	16 693	3 632	617	30 073	17 292	17 716
421710	Hardware whsle .....	56	150 066	16 693	3 632	617	30 073	17 292	17 716
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	21	'84 653	'10 189	'2 010	'274	'22 808	'13 367	'13 624
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	21	'84 653	'10 189	'2 010	'274	'22 808	'13 367	'13 624
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	27	86 571	9 771	2 081	238	16 019	7 699	10 017
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	27	86 571	9 771	2 081	238	16 019	7 699	10 017
42174	Refrigeration equipment & supplies whsle .....	10	'60 247	'2 278	'557	'74	'4 527	'6 132	'6 137
421740	Refrigeration equipment & supplies whsle .....	10	'60 247	'2 278	'557	'74	'4 527	'6 132	'6 137
4218	Machinery, equipment, & supplies whsle .....	383	1 275 320	161 996	38 543	4 495	292 242	204 672	250 567
42181	Construction & mining (except petroleum) machinery & equip whsle .....	37	'268 297	'35 207	'8 501	'780	'61 890	'90 391	'126 672
421810	Construction & mining (except petroleum) machinery & equip whsle .....	37	'268 297	'35 207	'8 501	'780	'61 890	'90 391	'126 672
42182	Farm & garden machinery & equipment whsle .....	18	'61 726	'5 838	'1 333	'198	'10 510	'10 771	'16 873
421820	Farm & garden machinery & equipment whsle .....	18	'61 726	'5 838	'1 333	'198	'10 510	'10 771	'16 873
4218201	Farm machinery & equipment—farm dealers .....	6	'19 602	'1 380	'451	'71	'2 639	'2 005	'7 589
4218202	Farm machinery & equipment—whsle distributors .....	4	'12 295	'1 148	'239	'32	'1 919	'1 171	'1 218
4218203	Lawn & garden machinery & equipment whsle .....	8	'29 829	'3 310	'643	'95	'5 952	'7 595	'8 066

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>SALT LAKE CITY—OGDEN, UT MSA—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle .....	187	577 903	69 944	16 173	1 952	123 901	52 819	54 250
421830	Industrial machinery & equipment whsle .....	187	577 903	69 944	16 173	1 952	123 901	52 819	54 250
4218301	Food-processing machinery & equipment whsle .....	11	'22 738	'3 160	'854	'106	'5 644	'2 117	'2 390
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	31	'67 178	'9 139	'1 910	'254	'15 947	'9 063	'8 025
42183021	Hydraulic & pneumatic pumps & motors whsle .....	19	'48 958	'6 420	'1 249	'181	'11 159	'6 699	'5 515
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	12	'18 220	'2 719	'661	'73	'4 788	'2 364	'2 510
4218303	General-purpose industrial machinery & equipment whsle .	57	164 829	24 563	5 707	659	43 831	15 109	14 918
4218304	Metalworking machinery & equipment whsle .....	15	'63 466	'4 474	'1 045	'113	'9 482	'4 156	'4 150
4218305	Materials handling equipment whsle .....	37	'163 427	'20 919	'4 835	'591	'34 701	'14 902	'15 120
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .	7	'39 540	'2 494	'588	'72	'5 117	'3 406	'5 130
4218307	Other industrial machinery & equipment whsle .....	29	'56 725	'5 195	'1 234	'157	'9 179	'4 066	'4 517
42184	Industrial supplies whsle .....	77	204 878	29 307	7 247	815	54 093	28 032	29 080
421840	Industrial supplies whsle .....	77	204 878	29 307	7 247	815	54 093	28 032	29 080
4218401	General-line industrial supplies whsle .....	12	18 194	2 711	513	66	4 458	1 769	1 785
4218402	Mechanical power transmission supplies whsle .....	12	'31 257	'3 266	'774	'117	'6 276	'3 965	'4 556
4218403	Welding supplies whsle .....	8	'54 273	'9 484	'2 952	'228	'19 468	'11 921	'12 372
4218404	Industrial containers & supplies whsle .....	9	'30 902	'3 617	'670	'111	'6 445	'2 076	'2 229
4218405	Industrial valves & fittings (except fluid-power) whsle ....	10	'24 461	'2 993	'731	'67	'5 620	'3 173	'2 638
4218406	Other industrial supplies whsle .	26	'45 791	'7 236	'1 607	'226	'11 826	'5 128	'5 500
42185	Service establishment equipment & supplies whsle .....	50	'129 635	'17 642	'4 406	'618	'32 643	'14 099	'14 750
421850	Service establishment equipment & supplies whsle .....	50	'129 635	'17 642	'4 406	'618	'32 643	'14 099	'14 750
4218501	Beauty & barber shop equipment & supplies whsle ...	10	'17 476	'2 643	'606	'134	'5 817	'2 462	'2 554
4218502	Custodial, janitors' equipment & supplies whsle .....	13	'33 426	'5 918	'1 535	'210	'10 366	'4 060	'4 264
4218503	Laundry & dry-cleaning equipment & supplies whsle ...	10	'19 540	'2 639	'655	'82	'4 836	'1 630	'1 759
4218504	Other service establishment equipment & supplies whsle ...	17	'59 193	'6 442	'1 610	'192	'11 624	'5 947	'6 173
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	14	'32 881	'4 058	'883	'132	'9 205	'8 560	'8 942
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	14	'32 881	'4 058	'883	'132	'9 205	'8 560	'8 942
4218601	Aircraft & aeronautical equipment & supplies whsle ...	8	'27 437	'3 278	'688	'89	'7 723	'7 166	'7 475
4219	Miscellaneous durable goods whsle ...	160	'561 198	'38 004	'8 964	'1 879	'92 523	'54 026	'57 429
42191	Sporting & recreational goods & supplies whsle .....	37	'137 012	'7 047	'1 681	'263	'24 458	'22 577	'24 104
421910	Sporting & recreational goods & supplies whsle .....	37	'137 012	'7 047	'1 681	'263	'24 458	'22 577	'24 104
42192	Toy & hobby goods & supplies whsle .....	20	'22 389	'3 662	'869	'198	'8 152	'4 351	'5 226
421920	Toy & hobby goods & supplies whsle .....	20	'22 389	'3 662	'869	'198	'8 152	'4 351	'5 226
42193	Recyclable material whsle .....	36	'210 239	'11 217	'2 694	'442	'26 330	'4 704	'5 426
421930	Recyclable material whsle .....	36	'210 239	'11 217	'2 694	'442	'26 330	'4 704	'5 426
4219301	Iron & steel scrap processors & dealers .....	9	D	D	D	b	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip) .....	1	D	D	D	a	D	D	D
4219302	Recyclable paper & paperboard whsle .....	7	'18 229	'2 893	'695	'140	'7 481	'375	'313
4219303	Other recyclable material whsle .	20	'49 230	'5 455	'1 037	'210	'11 543	'3 449	'3 749
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	21	'38 614	'4 947	'1 161	'186	'9 435	'4 454	'5 030
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle ...	21	'38 614	'4 947	'1 161	'186	'9 435	'4 454	'5 030
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	20	'27 971	'4 814	'1 134	'182	'9 203	'4 015	'4 411

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>SALT LAKE CITY—OGDEN, UT MSA—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42199	Other miscellaneous durable goods whsle .....	46	'152 944	'11 131	'2 559	'790	'24 148	'17 940	'17 643
421990	Other miscellaneous durable goods whsle .....	46	'152 944	'11 131	'2 559	'790	'24 148	'17 940	'17 643
4219903	General merchandise (durable goods) whsle .....	15	'10 078	'729	'133	'25	'1 867	'1 155	'2 031
4219904	Prerecorded media whsle .....	12	'91 172	'5 462	'1 346	'492	'11 303	'9 613	'8 277
42199042	Prerecorded video tapes whsle .....	8	'89 453	'5 178	'1 286	'484	'10 549	'9 572	'8 220
4219906	Other durable goods whsle .....	10	'46 282	'4 138	'903	'231	'8 974	'6 616	'6 762
422	Wholesale trade, nondurable goods .....	'599	'4 422 524	'270 304	'64 492	'9 655	'532 345	'324 161	'355 150
4221	Paper & paper product whsle .....	58	341 767	27 309	6 521	862	50 766	34 128	37 027
42211	Printing & writing paper whsle .....	6	D	D	D	c	D	D	D
422110	Printing & writing paper whsle .....	6	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle .....	38	'101 799	'9 795	'2 346	'468	'20 321	'16 854	'18 394
422120	Stationery & office supplies whsle .....	38	'101 799	'9 795	'2 346	'468	'20 321	'16 854	'18 394
42213	Industrial & personal service paper whsle .....	14	'68 895	'5 692	'1 271	'155	'9 992	'6 236	'7 127
422130	Industrial & personal service paper whsle .....	14	'68 895	'5 692	'1 271	'155	'9 992	'6 236	'7 127
4222	Drugs, & druggists' sundries whsle .....	70	'709 286	'22 939	'5 260	'903	'52 864	'89 569	'100 121
42221	Drugs, & druggists' sundries whsle .....	70	'709 286	'22 939	'5 260	'903	'52 864	'89 569	'100 121
422210	Drugs, & druggists' sundries whsle .....	70	'709 286	'22 939	'5 260	'903	'52 864	'89 569	'100 121
4222101	General-line drugs whsle .....	26	'597 668	'9 678	'2 106	'359	'22 225	'78 923	'88 760
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	44	'111 618	'13 261	'3 154	'544	'30 639	'10 646	'11 361
4223	Apparel, piece goods, & notions whsle .....	60	'101 430	'7 913	'2 054	'482	'21 489	'15 986	'17 082
42231	Piece goods, notions, & other dry goods whsle .....	11	'15 895	'1 565	'473	'84	'4 310	'3 732	'2 397
422310	Piece goods, notions, & other dry goods whsle .....	11	'15 895	'1 565	'473	'84	'4 310	'3 732	'2 397
42232	Men's & boys' clothing & furnishings whsle .....	20	'36 375	'2 665	'579	'121	'7 854	'4 967	'5 692
422320	Men's & boys' clothing & furnishings whsle .....	20	'36 375	'2 665	'579	'121	'7 854	'4 967	'5 692
42233	Women's, children's, & infants' clothing & accessories whsle .....	26	'47 822	'3 522	'963	'269	'8 615	'6 944	'8 639
422330	Women's, children's, & infants' clothing & accessories whsle .....	26	'47 822	'3 522	'963	'269	'8 615	'6 944	'8 639
4224	Grocery & related products whsle .....	171	2 300 080	131 337	31 724	4 306	237 272	108 690	120 855
42241	General-line grocery whsle .....	19	1 442 526	72 483	17 656	2 162	117 367	70 649	76 398
422410	General-line grocery whsle .....	19	1 442 526	72 483	17 656	2 162	117 367	70 649	76 398
4224102	General-line grocery whsle, retail cooperative .....	1	D	D	D	f	D	D	D
4224103	Other general-line grocery whsle .....	16	'749 595	'41 852	'11 055	'1 189	'70 652	'36 811	'40 550
42242	Packaged frozen food whsle .....	8	'123 100	'8 792	'2 297	'315	'16 523	'6 128	'5 645
422420	Packaged frozen food whsle .....	8	'123 100	'8 792	'2 297	'315	'16 523	'6 128	'5 645
42243	Dairy products, (except dried or canned) whsle .....	11	'21 773	'1 543	'339	'114	'3 344	'447	'570
422430	Dairy products, (except dried or canned) whsle .....	11	'21 773	'1 543	'339	'114	'3 344	'447	'570
4224302	Dairy product (except raw milk) whsle .....	11	'21 773	'1 543	'339	'114	'3 344	'447	'570
42244	Poultry & poultry product whsle .....	3	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle .....	3	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whsle .....	3	D	D	D	b	D	D	D
42247	Meat & meat product whsle .....	17	'155 983	'6 708	'1 503	'257	'14 551	'6 192	'8 392
422470	Meat & meat product whsle .....	17	'155 983	'6 708	'1 503	'257	'14 551	'6 192	'8 392
42248	Fresh fruit & vegetable whsle .....	23	'122 222	'8 732	'2 581	'246	'15 442	'1 014	'1 300
422480	Fresh fruit & vegetable whsle .....	23	'122 222	'8 732	'2 581	'246	'15 442	'1 014	'1 300
42249	Other grocery & related products whsle .....	79	'277 214	'29 128	'6 343	'1 081	'59 240	'21 293	'25 710
422490	Other grocery & related products whsle .....	79	'277 214	'29 128	'6 343	'1 081	'59 240	'21 293	'25 710
4224901	Coffee, tea, & spice whsle .....	11	'6 530	'924	'259	'55	'1 914	'362	'913
4224902	Bread & baked goods whsle .....	18	'77 404	'5 029	'1 224	'254	'10 159	'3 016	'3 510
4224903	Soft drinks whsle .....	9	'49 290	'9 000	'1 756	'348	'15 256	'3 532	'4 071
4224906	Other grocery specialties whsle .....	30	'122 466	'12 677	'2 743	'371	'26 998	'13 343	'16 069
4225	Farm-product raw material whsle .....	8	'34 443	'1 140	'258	'52	'2 340	'2 711	'2 405

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	<b>SALT LAKE CITY—OGDEN, UT MSA—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle . . . . .	78	'218 391	'25 801	'5 771	'735	'52 193	'17 457	'17 949
42261	Plastics materials & basic forms & shapes whsle . . . . .	21	'81 690	'7 809	'1 825	'206	'16 104	'6 883	'7 140
422610	Plastics materials & basic forms & shapes whsle . . . . .	21	'81 690	'7 809	'1 825	'206	'16 104	'6 883	'7 140
42269	Other chemical & allied products whsle . . . . .	57	'136 701	'17 992	'3 946	'529	'36 089	'10 574	'10 809
422690	Other chemical & allied products whsle . . . . .	57	'136 701	'17 992	'3 946	'529	'36 089	'10 574	'10 809
4226901	Industrial gases (except LP) whsle . . . . .	4	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle . . . . .	53	'118 207	'15 420	'3 406	'457	'30 245	'9 049	'9 257
4227	Petroleum & petroleum products whsle . . . . .	'20	'196 162	'9 174	'2 442	'295	'21 318	'7 888	'8 103
42271	Petroleum bulk stations & terminals . . . . .	'14	'162 252	'6 786	'1 836	'239	'16 838	'6 419	'6 588
422710	Petroleum bulk stations & terminals . . . . .	'14	'162 252	'6 786	'1 836	'239	'16 838	'6 419	'6 588
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	'13	'151 337	'5 646	'1 551	'189	'13 361	'6 209	'6 293
42271011	Petroleum bulk stations (except LP) . . . . .	13	'151 337	'5 646	'1 551	'189	'13 361	'6 209	'6 293
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	8	'130 749	'11 628	'2 457	'384	'21 027	'5 984	'6 256
42281	Beer & ale whsle . . . . .	6	'129 367	'11 347	'2 411	'377	'20 596	'5 833	'6 100
422810	Beer & ale whsle . . . . .	6	'129 367	'11 347	'2 411	'377	'20 596	'5 833	'6 100
4229	Miscellaneous nondurable goods whsle . . . . .	126	'390 216	'33 063	'8 005	'1 636	'73 076	'41 748	'45 352
42291	Farm supplies whsle . . . . .	10	30 179	1 954	435	73	4 588	4 618	4 107
422910	Farm supplies whsle . . . . .	10	30 179	1 954	435	73	4 588	4 618	4 107
4229102	Farm supplies—whsle distributors . . . . .	6	'26 039	'1 526	'287	'63	'3 979	'3 232	'3 290
42292	Book, periodical, & newspaper whsle . . . . .	22	86 222	8 033	2 253	405	19 150	11 087	10 967
422920	Book, periodical, & newspaper whsle . . . . .	22	86 222	8 033	2 253	405	19 150	11 087	10 967
42293	Flower, nursery stock, & florists' supplies whsle . . . . .	20	'25 728	'4 103	'1 048	'370	'7 629	'2 313	'2 580
422930	Flower, nursery stock, & florists' supplies whsle . . . . .	20	'25 728	'4 103	'1 048	'370	'7 629	'2 313	'2 580
42294	Tobacco & tobacco product whsle . . . . .	5	133 655	6 078	1 339	235	11 511	6 833	7 693
422940	Tobacco & tobacco product whsle . . . . .	5	133 655	6 078	1 339	235	11 511	6 833	7 693
42295	Paint, varnish, & supplies whsle . . . . .	15	'34 110	'3 618	'980	'145	'8 243	'3 734	'4 826
422950	Paint, varnish, & supplies whsle . . . . .	15	'34 110	'3 618	'980	'145	'8 243	'3 734	'4 826
4229501	Paint, varnish, & supplies whsle . . . . .	15	'34 110	'3 618	'980	'145	'8 243	'3 734	'4 826
42299	Other miscellaneous nondurable goods whsle . . . . .	54	'80 322	'9 277	'1 950	'408	'21 955	'13 163	'15 179
422990	Other miscellaneous nondurable goods whsle . . . . .	54	'80 322	'9 277	'1 950	'408	'21 955	'13 163	'15 179
4229901	Art goods whsle . . . . .	18	'48 376	'5 931	'1 318	'261	'14 214	'8 667	'9 825
4229904	Other nondurable goods whsle . . . . .	25	'22 459	'2 376	'414	'91	'5 519	'3 147	'3 852
	<b>Manufacturers' sales branches and sales offices . . . . .</b>	<b>180</b>	<b>4 471 330</b>	<b>206 767</b>	<b>51 809</b>	<b>4 848</b>	<b>386 272</b>	<b>230 550</b>	<b>263 444</b>
421	Wholesale trade, durable goods . . . . .	109	2 618 792	139 697	36 154	2 862	245 275	202 972	238 646
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	14	'1 183 909	'8 202	'1 915	'194	'13 484	'40 808	'41 866
42111	Automobile & other motor vehicle whsle . . . . .	2	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle . . . . .	2	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle . . . . .	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle . . . . .	13	'108 416	'6 292	'1 628	'217	'13 543	'6 175	'8 734
42132	Brick, stone, & related construction materials whsle . . . . .	6	'60 731	'1 681	'464	'67	'4 037	'2 635	'2 814
421320	Brick, stone, & related construction materials whsle . . . . .	6	'60 731	'1 681	'464	'67	'4 037	'2 635	'2 814
4213203	Cement, lime, & related products whsle . . . . .	2	D	D	D	a	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>SALT LAKE CITY—OGDEN, UT MSA—Con.</b>								
	<b>Manufacturers' sales branches and sales offices—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle . . . . .	16	'341 486	'36 924	'10 920	'586	'67 902	'17 998	'19 137
42142	Office equipment whsle . . . . .	2	D	D	D	c	D	D	D
421420	Office equipment whsle . . . . .	2	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle . . . . .	10	'171 317	'22 709	'6 779	'311	'46 311	'10 974	'11 408
421430	Computer & computer peripheral equipment & software whsle . . . . .	10	'171 317	'22 709	'6 779	'311	'46 311	'10 974	'11 408
4214301	Computer & peripheral equipment whsle . . . . .	10	'171 317	'22 709	'6 779	'311	'46 311	'10 974	'11 408
42143012	Computers & peripheral equipment for end use . . . . .	8	'156 316	'19 753	'6 014	'265	'40 141	'4 077	'4 298
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	4	'87 325	'3 347	'879	'70	'6 305	'4 240	'4 371
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	4	'87 325	'3 347	'879	'70	'6 305	'4 240	'4 371
4215	Metal & mineral (except petroleum) whsle . . . . .	7	'76 825	'2 800	'817	'107	'6 747	'10 047	'9 715
4216	Electrical goods whsle . . . . .	26	'163 763	'14 413	'4 046	'238	'22 874	'4 275	'5 556
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	13	'65 104	'5 298	'1 337	'102	'8 808	'2 672	'2 754
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	13	'65 104	'5 298	'1 337	'102	'8 808	'2 672	'2 754
42169	Other electronic parts & equipment whsle . . . . .	13	'98 659	'9 115	'2 709	'136	'14 066	'1 603	'2 802
421690	Other electronic parts & equipment whsle . . . . .	13	'98 659	'9 115	'2 709	'136	'14 066	'1 603	'2 802
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	6	'89 367	'7 557	'1 918	'147	'13 175	'3 163	'3 517
42174	Refrigeration equipment & supplies whsle . . . . .	2	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle . . . . .	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	23	'377 820	'34 054	'7 917	'899	'60 555	'114 224	'143 998
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	2	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	2	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	1	D	D	D	e	D	D	D
421820	Farm & garden machinery & equipment whsle . . . . .	1	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	12	'36 081	'1 923	'528	'46	'3 090	'1 682	'1 478
421830	Industrial machinery & equipment whsle . . . . .	12	'36 081	'1 923	'528	'46	'3 090	'1 682	'1 478
42184	Industrial supplies whsle . . . . .	5	'33 427	'1 279	'340	'31	'2 672	'1 543	'1 485
421840	Industrial supplies whsle . . . . .	5	'33 427	'1 279	'340	'31	'2 672	'1 543	'1 485
4219	Miscellaneous durable goods whsle . . . . .	1	D	D	D	c	D	D	D
42194	Jewelry/watch/silverware/precious stone & precious metal whsle . . . . .	1	D	D	D	c	D	D	D
421940	Jewelry/watch/silverware/precious stone & precious metal whsle . . . . .	1	D	D	D	c	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods . . . . .	71	1 852 538	67 070	15 655	1 986	140 997	27 578	24 798
4221	Paper & paper product whsle . . . . .	13	'101 895	'7 368	'1 939	'175	'15 830	'5 473	'5 016
4224	Grocery & related products whsle . . . . .	24	'711 276	'43 191	'9 791	'1 435	'87 474	'15 900	'13 253
42249	Other grocery & related products whsle . . . . .	16	'535 340	'25 264	'5 570	'772	'42 170	'8 227	'8 293
422490	Other grocery & related products whsle . . . . .	16	'535 340	'25 264	'5 570	'772	'42 170	'8 227	'8 293
4224902	Bread & baked goods whsle . . . . .	4	70 504	5 317	1 342	186	9 991	2 049	1 781
4224903	Soft drinks whsle . . . . .	2	D	D	D	e	D	D	D
4226	Chemical & allied products whsle . . . . .	15	'79 195	'9 122	'2 159	'124	'19 928	'3 009	'3 005
42269	Other chemical & allied products whsle . . . . .	11	'36 693	'4 152	'1 097	'78	'8 678	'1 463	'1 314
422690	Other chemical & allied products whsle . . . . .	11	'36 693	'4 152	'1 097	'78	'8 678	'1 463	'1 314
4226902	Other chemical & allied products whsle . . . . .	11	'36 693	'4 152	'1 097	'78	'8 678	'1 463	'1 314
4227	Petroleum & petroleum products whsle . . . . .	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals . . . . .	3	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	3	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>SALT LAKE CITY—OGDEN, UT MSA—Con.</b>								
	<b>Manufacturers' sales branches and sales offices—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
	whsle .....	9	D	D	D	c	D	D	D
42291	Farm supplies whsle .....	2	D	D	D	a	D	D	D
422910	Farm supplies whsle .....	2	D	D	D	a	D	D	D
4229102	Farm supplies—whsle distributors .....	2	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>238</b>	<b>'2 667 438</b>	<b>'61 205</b>	<b>'13 695</b>	<b>1 965</b>	<b>103 487</b>	<b>1 945</b>	<b>2 650</b>
421	Wholesale trade, durable goods .....	172	'1 471 569	'35 138	'7 801	1 045	59 109	1 535	2 206
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	8	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle .....	2	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle .....	2	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle .....	2	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle ...	18	'42 294	'1 277	'212	'36	'2 124	'12	'19
42121	Furniture whsle .....	12	'36 208	'1 111	'165	'29	'1 676	—	—
421210	Furniture whsle .....	12	'36 208	'1 111	'165	'29	'1 676	—	—
4212101	Household & lawn furniture whsle .....	7	'30 470	'434	'81	'13	'828	—	—
4213	Lumber & other construction materials whsle .....	6	'15 225	'429	'79	'14	'748	—	—
4214	Professional & commercial equipment & supplies whsle .....	20	'142 996	'5 465	'1 047	'73	'8 890	—	—
42143	Computer & computer peripheral equipment & software whsle .....	4	'70 682	'1 102	'248	'22	'1 953	—	—
421430	Computer & computer peripheral equipment & software whsle .....	4	'70 682	'1 102	'248	'22	'1 953	—	—
4214301	Computer & peripheral equipment whsle .....	4	'70 682	'1 102	'248	'22	'1 953	—	—
42143011	Computers & peripheral equipment for resale .....	4	'70 682	'1 102	'248	'22	'1 953	—	—
42144	Other commercial equipment whsle .	4	D	D	D	a	D	D	D
421440	Other commercial equipment whsle .....	4	D	D	D	a	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle .....	2	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	10	'39 951	'3 908	'710	'36	'5 868	—	—
421450	Medical, dental, & hospital equipment & supplies whsle .....	10	'39 951	'3 908	'710	'36	'5 868	—	—
4214501	Surgical, medical, & hospital supplies whsle .....	10	'39 951	'3 908	'710	'36	'5 868	—	—
4216	Electrical goods whsle .....	53	'469 378	'9 762	'2 147	'214	'16 120	'1	'1
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	30	'200 971	'5 940	'1 281	'150	'10 192	'1	'1
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	30	'200 971	'5 940	'1 281	'150	'10 192	'1	'1
42169	Other electronic parts & equipment whsle .....	22	'264 607	'3 787	'858	'63	'5 863	—	—
421690	Other electronic parts & equipment whsle .....	22	'264 607	'3 787	'858	'63	'5 863	—	—
4216901	Communications equipment & supplies whsle .....	3	D	D	D	a	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle .....	19	'234 952	'3 427	'762	'56	'5 225	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	19	'95 618	'3 518	'690	'90	'5 624	'399	'519
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	10	62 226	2 951	566	63	4 460	389	509
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	10	62 226	2 951	566	63	4 460	389	509
4218	Machinery, equipment, & supplies whsle .....	31	'117 498	'6 598	'1 666	'119	'11 451	'299	'357
42183	Industrial machinery & equipment whsle .....	26	'92 296	'5 934	'1 576	'112	'9 940	'299	'357
421830	Industrial machinery & equipment whsle .....	26	'92 296	'5 934	'1 576	'112	'9 940	'299	'357
4218301	Food-processing machinery & equipment whsle .....	2	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .	9	'26 563	'1 558	'494	'31	'2 964	'56	'68
4218307	Other industrial machinery & equipment whsle .....	5	'20 359	'976	'211	'13	'1 312	—	—
42184	Industrial supplies whsle .....	2	D	D	D	a	D	D	D
421840	Industrial supplies whsle .....	2	D	D	D	a	D	D	D
4218406	Other industrial supplies whsle .	2	D	D	D	a	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>SALT LAKE CITY—OGDEN, UT MSA—Con.</b>									
<b>Agents, brokers, and commission merchants—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle . . .	17	'72 126	'1 522	'331	'49	'2 960	'23	'25
42191	Sporting & recreational goods & supplies whsle . . . . .	6	'41 067	'863	'175	'21	'1 213	'23	'25
421910	Sporting & recreational goods & supplies whsle . . . . .	6	'41 067	'863	'175	'21	'1 213	'23	'25
42199	Other miscellaneous durable goods whsle . . . . .	7	'19 926	'434	'109	'12	'787	—	—
421990	Other miscellaneous durable goods whsle . . . . .	7	'19 926	'434	'109	'12	'787	—	—
4219903	General merchandise (durable goods) whsle . . . . .	4	'16 306	'365	'97	'9	'631	—	—
422	Wholesale trade, nondurable goods . . . .	66	1 195 869	26 067	5 894	920	44 378	410	444
4222	Drugs, & druggists' sundries whsle . . . .	3	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle . . . .	3	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle . . . . .	3	D	D	D	c	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	3	D	D	D	c	D	D	D
4224	Grocery & related products whsle . . . . .	37	'1 003 562	'19 961	'4 298	'622	'32 691	'233	'253
42241	General-line grocery whsle . . . . .	6	458 956	10 156	2 273	297	15 786	—	—
422410	General-line grocery whsle . . . . .	6	458 956	10 156	2 273	297	15 786	—	—
4224103	Other general-line grocery whsle . . . . .	6	458 956	10 156	2 273	297	15 786	—	—
42243	Dairy products, (except dried or canned) whsle . . . . .	3	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle . . . . .	3	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whsle . . . . .	3	D	D	D	b	D	D	D
42245	Confectionery whsle . . . . .	5	55 682	1 508	236	43	2 212	—	—
422450	Confectionery whsle . . . . .	5	55 682	1 508	236	43	2 212	—	—
42249	Other grocery & related products whsle . . . . .	13	277 643	4 902	1 063	178	8 026	—	—
422490	Other grocery & related products whsle . . . . .	13	277 643	4 902	1 063	178	8 026	—	—
4224904	Canned goods whsle . . . . .	5	'246 070	'4 102	'896	'149	'6 809	—	—
4225	Farm-product raw material whsle . . . . .	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	7	'50 372	'2 684	'650	'75	'4 815	'170	'178
42299	Other miscellaneous nondurable goods whsle . . . . .	2	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle . . . . .	2	D	D	D	b	D	D	D
<b>AREA OUTSIDE UTAH METROPOLITAN AREAS</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>511</b>	<b>'1 309 238</b>	<b>'83 197</b>	<b>'19 474</b>	<b>'3 612</b>	<b>'190 641</b>	<b>'94 909</b>	<b>'105 762</b>
421	Wholesale trade, durable goods . . . . .	304	'696 228	'49 917	'11 348	'1 888	'114 298	'70 189	'78 366
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	33	'40 731	'4 463	'1 320	'169	'8 019	'3 824	'4 074
42112	Motor vehicle supplies & new parts whsle . . . . .	17	27 665	2 271	535	73	4 063	1 576	1 784
421120	Motor vehicle supplies & new parts whsle . . . . .	17	27 665	2 271	535	73	4 063	1 576	1 784
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	12	'25 949	'1 864	'439	'62	'3 404	'1 290	'1 336
42114	Motor vehicle parts, (used) whsle . . . . .	12	'5 626	'1 470	'627	'63	'2 526	'872	'1 049
421140	Motor vehicle parts, (used) whsle . . . . .	12	'5 626	'1 470	'627	'63	'2 526	'872	'1 049
4212	Furniture & home furnishings whsle . . . .	4	D	D	D	a	D	D	D
42121	Furniture whsle . . . . .	2	D	D	D	a	D	D	D
421210	Furniture whsle . . . . .	2	D	D	D	a	D	D	D
4212101	Household & lawn furniture whsle . . . . .	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle . . . . .	21	21 392	2 227	449	160	5 877	3 136	4 076
42132	Brick, stone, & related construction materials whsle . . . . .	8	8 525	1 289	292	114	3 784	2 296	2 647
421320	Brick, stone, & related construction materials whsle . . . . .	8	8 525	1 289	292	114	3 784	2 296	2 647
4214	Professional & commercial equipment & supplies whsle . . . . .	30	31 321	5 291	861	135	10 809	1 323	1 683
42144	Other commercial equipment whsle . . . .	3	D	D	D	b	D	D	D
421440	Other commercial equipment whsle . . . . .	3	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle . . . . .	2	D	D	D	b	D	D	D



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	<b>AREA OUTSIDE UTAH METROPOLITAN AREAS—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle . . . . .	12	'80 892	'2 836	'485	'81	'5 821	'3 695	'3 832
42152	Coal & other mineral & ore whsle . . . . .	4	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle . . . . .	4	D	D	D	b	D	D	D
4215201	Coal whsle . . . . .	3	D	D	D	b	D	D	D
4216	Electrical goods whsle . . . . .	16	11 895	1 187	257	59	2 314	543	651
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	13	'18 811	'1 833	'330	'51	'4 239	'2 881	'3 159
4218	Machinery, equipment, & supplies whsle . . . . .	124	231 191	20 629	4 820	828	40 569	47 193	52 605
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	21	'50 706	'3 680	'831	'109	'7 972	'12 354	'14 915
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	21	'50 706	'3 680	'831	'109	'7 972	'12 354	'14 915
42182	Farm & garden machinery & equipment whsle . . . . .	29	68 614	6 008	1 357	290	10 531	22 852	22 904
421820	Farm & garden machinery & equipment whsle . . . . .	29	68 614	6 008	1 357	290	10 531	22 852	22 904
4218201	Farm machinery & equipment—farm dealers . . . . .	25	67 015	5 701	1 283	270	9 835	22 616	22 636
42183	Industrial machinery & equipment whsle . . . . .	52	86 698	7 787	1 896	303	16 376	9 502	12 133
421830	Industrial machinery & equipment whsle . . . . .	52	86 698	7 787	1 896	303	16 376	9 502	12 133
4218303	General-purpose industrial machinery & equipment whsle . . . . .	11	'34 638	'2 032	'517	'94	'5 200	'3 705	'3 557
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	26	39 694	4 414	1 099	141	8 222	4 879	7 267
42184	Industrial supplies whsle . . . . .	14	'14 885	'1 334	'360	'75	'2 449	'1 206	'1 282
421840	Industrial supplies whsle . . . . .	14	'14 885	'1 334	'360	'75	'2 449	'1 206	'1 282
42185	Service establishment equipment & supplies whsle . . . . .	7	'10 262	'1 816	'375	'50	'3 234	'1 279	'1 371
421850	Service establishment equipment & supplies whsle . . . . .	7	'10 262	'1 816	'375	'50	'3 234	'1 279	'1 371
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	6	'10 124	'1 812	'375	'50	'3 214	'1 279	'1 324
4219	Miscellaneous durable goods whsle . . . . .	51	'200 633	'9 503	'2 320	'386	'28 727	'4 161	'5 741
42191	Sporting & recreational goods & supplies whsle . . . . .	15	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle . . . . .	15	D	D	D	c	D	D	D
42193	Recyclable material whsle . . . . .	17	37 610	3 198	803	134	10 688	1 503	2 303
421930	Recyclable material whsle . . . . .	17	37 610	3 198	803	134	10 688	1 503	2 303
4219301	Iron & steel scrap processors & dealers . . . . .	11	'29 795	'1 858	'459	'87	'5 057	'1 491	'2 266
42193011	Iron & steel scrap processors (using power processing equipment) . . . . .	8	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	10	'5 129	'735	'175	'41	'1 436	'465	'540
421990	Other miscellaneous durable goods whsle . . . . .	10	'5 129	'735	'175	'41	'1 436	'465	'540
422	Wholesale trade, nondurable goods . . . . .	207	'613 010	'33 280	'8 126	'1 724	'76 343	'24 720	'27 396
4222	Drugs, & druggists' sundries whsle . . . . .	13	'13 158	'1 516	'332	'69	'5 739	'803	'1 204
42221	Drugs, & druggists' sundries whsle . . . . .	13	'13 158	'1 516	'332	'69	'5 739	'803	'1 204
422210	Drugs, & druggists' sundries whsle . . . . .	13	'13 158	'1 516	'332	'69	'5 739	'803	'1 204
4223	Apparel, piece goods, & notions whsle . . . . .	15	'15 424	'1 947	'511	'154	'4 086	'1 321	'3 291
4224	Grocery & related products whsle . . . . .	48	'150 134	'11 574	'2 700	'552	'21 857	'5 024	'5 936
42249	Other grocery & related products whsle . . . . .	22	'60 550	'5 263	'1 218	'242	'10 360	'2 137	'2 357
422490	Other grocery & related products whsle . . . . .	22	'60 550	'5 263	'1 218	'242	'10 360	'2 137	'2 357
4224903	Soft drinks whsle . . . . .	8	'38 533	'4 012	'930	'151	'7 150	'1 260	'1 215
4225	Farm-product raw material whsle . . . . .	18	'82 199	'1 488	'340	'205	'4 014	'2 058	'2 107
42252	Livestock whsle . . . . .	8	'71 382	'680	'154	'159	'1 510	'26	'27
422520	Livestock whsle . . . . .	8	'71 382	'680	'154	'159	'1 510	'26	'27
4226	Chemical & allied products whsle . . . . .	21	'32 262	'3 955	'1 312	'145	'8 807	'4 148	'2 409
42269	Other chemical & allied products whsle . . . . .	20	'31 862	'3 894	'1 298	'143	'8 685	'4 083	'2 342
422690	Other chemical & allied products whsle . . . . .	20	'31 862	'3 894	'1 298	'143	'8 685	'4 083	'2 342
4226902	Other chemical & allied products whsle . . . . .	14	'27 510	'3 316	'1 153	'123	'7 348	'3 705	'1 971

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>AREA OUTSIDE UTAH METROPOLITAN AREAS—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products								
	whsle .....	34	'256 694	'6 611	'1 513	'288	'17 449	'5 611	'5 463
42271	Petroleum bulk stations & terminals .	19	140 307	4 502	1 016	205	12 083	3 370	3 174
422710	Petroleum bulk stations & terminals .....	19	140 307	4 502	1 016	205	12 083	3 370	3 174
4227101	Petroleum bulk stations & terminals (except LP) .....	19	140 307	4 502	1 016	205	12 083	3 370	3 174
42271011	Petroleum bulk stations (except LP) .....	18	'98 252	'3 655	'825	'173	'9 841	'3 283	'3 093
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	15	'116 387	'2 109	'497	'83	'5 366	'2 241	'2 289
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) ...	15	'116 387	'2 109	'497	'83	'5 366	'2 241	'2 289
4228	Beer, wine, & distilled alcoholic beverage whsle .....	7	'22 991	'2 363	'486	'71	'5 406	'773	'777
42281	Beer & ale whsle .....	7	'22 991	'2 363	'486	'71	'5 406	'773	'777
422810	Beer & ale whsle .....	7	'22 991	'2 363	'486	'71	'5 406	'773	'777
4229	Miscellaneous nondurable goods								
	whsle .....	46	'38 605	'3 625	'876	'222	'8 485	'4 772	'6 003
42291	Farm supplies whsle .....	15	'24 193	'1 527	'427	'90	'3 377	'3 304	'4 038
422910	Farm supplies whsle .....	15	'24 193	'1 527	'427	'90	'3 377	'3 304	'4 038
4229101	Farm supplies—farm dealers ...	8	'14 770	'840	'189	'34	'2 059	'2 090	'2 507
42299	Other miscellaneous nondurable goods whsle .....	17	'5 326	'688	'128	'38	'1 597	'530	'805
422990	Other miscellaneous nondurable goods whsle .....	17	'5 326	'688	'128	'38	'1 597	'530	'805
	<b>Merchant wholesalers .....</b>	<b>456</b>	<b>'1 053 406</b>	<b>'71 271</b>	<b>'16 225</b>	<b>'3 141</b>	<b>'162 850</b>	<b>'78 604</b>	<b>'88 355</b>
421	Wholesale trade, durable goods .....	272	'567 390	'44 017	'9 932	'1 776	'98 571	'58 192	'63 494
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	32	'21 033	'3 494	'1 117	'162	'6 355	'3 824	'4 074
42112	Motor vehicle supplies & new parts whsle .....	16	'7 967	'1 302	'332	'66	'2 399	'1 576	'1 784
421120	Motor vehicle supplies & new parts whsle .....	16	'7 967	'1 302	'332	'66	'2 399	'1 576	'1 784
4211202	Motor vehicle supplies & new parts—jobbers .....	11	'6 251	'895	'236	'55	'1 740	'1 290	'1 336
42114	Motor vehicle parts, (used) whsle ...	12	'5 626	'1 470	'627	'63	'2 526	'872	'1 049
421140	Motor vehicle parts, (used) whsle .	12	'5 626	'1 470	'627	'63	'2 526	'872	'1 049
4213	Lumber & other construction materials whsle .....	18	'18 683	'2 045	'427	'154	'5 425	'3 136	'3 663
42132	Brick, stone, & related construction materials whsle .....	6	'7 661	'1 205	'270	'108	'3 563	'2 296	'2 647
421320	Brick, stone, & related construction materials whsle .....	6	'7 661	'1 205	'270	'108	'3 563	'2 296	'2 647
4214	Professional & commercial equipment & supplies whsle .....	28	'27 721	'5 220	'843	'132	'10 719	'1 323	'1 683
42144	Other commercial equipment whsle .	2	D	D	D	b	D	D	D
421440	Other commercial equipment whsle .....	2	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle .....	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	10	'80 679	'2 784	'476	'80	'5 749	'3 695	'3 832
42152	Coal & other mineral & ore whsle ...	4	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle .	4	D	D	D	b	D	D	D
4215201	Coal whsle .....	3	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	14	'8 853	'1 071	'226	'55	'2 113	'543	'651
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	13	'18 811	'1 833	'330	'51	'4 239	'2 881	'3 159
4218	Machinery, equipment, & supplies whsle .....	104	'193 869	'17 827	'4 132	'747	'34 782	'38 534	'40 599
42181	Construction & mining (except petroleum) machinery & equip whsle .....	17	'35 352	'2 975	'659	'87	'5 959	'5 230	'5 994
421810	Construction & mining (except petroleum) machinery & equip whsle .....	17	'35 352	'2 975	'659	'87	'5 959	'5 230	'5 994
42182	Farm & garden machinery & equipment whsle .....	29	68 614	6 008	1 357	290	10 531	22 852	22 904
421820	Farm & garden machinery & equipment whsle .....	29	68 614	6 008	1 357	290	10 531	22 852	22 904
4218201	Farm machinery & equipment—farm dealers .....	25	67 015	5 701	1 283	270	9 835	22 616	22 636
42183	Industrial machinery & equipment whsle .....	38	'71 160	'6 135	'1 489	'257	'13 341	'7 967	'9 048
421830	Industrial machinery & equipment whsle .....	38	'71 160	'6 135	'1 489	'257	'13 341	'7 967	'9 048
4218303	General-purpose industrial machinery & equipment whsle .	10	'34 138	'2 002	'510	'93	'5 138	'3 703	'3 555
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .	16	'28 362	'2 900	'725	'100	'5 515	'3 446	'4 301
42184	Industrial supplies whsle .....	12	'8 455	'889	'251	'62	'1 710	'1 206	'1 282
421840	Industrial supplies whsle .....	12	'8 455	'889	'251	'62	'1 710	'1 206	'1 282

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>AREA OUTSIDE UTAH METROPOLITAN AREAS—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42185	Service establishment equipment & supplies whsle . . . . .	7	'10 262	'1 816	'375	'50	'3 234	'1 279	'1 371
421850	Service establishment equipment & supplies whsle . . . . .	7	'10 262	'1 816	'375	'50	'3 234	'1 279	'1 371
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	6	'10 124	'1 812	'375	'50	'3 214	'1 279	'1 324
4219	Miscellaneous durable goods whsle . . . . .	50	'196 651	'9 490	'2 317	'385	'28 519	'4 161	'5 741
42191	Sporting & recreational goods & supplies whsle . . . . .	14	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle . . . . .	14	D	D	D	c	D	D	D
42193	Recyclable material whsle . . . . .	17	37 610	3 198	803	134	10 688	1 503	2 303
421930	Recyclable material whsle . . . . .	17	37 610	3 198	803	134	10 688	1 503	2 303
4219301	Iron & steel scrap processors & dealers . . . . .	11	'29 795	'1 858	'459	'87	'5 057	'1 491	'2 266
42193011	Iron & steel scrap processors (using power processing equipment) . . . . .	8	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	10	'5 129	'735	'175	'41	'1 436	'465	'540
421990	Other miscellaneous durable goods whsle . . . . .	10	'5 129	'735	'175	'41	'1 436	'465	'540
422	Wholesale trade, nondurable goods . . . . .	184	'486 016	'27 254	'6 293	'1 365	'64 279	'20 412	'24 861
4222	Drugs, & druggists' sundries whsle . . . . .	12	'11 515	'1 493	'322	'67	'5 691	'803	'1 204
42221	Drugs, & druggists' sundries whsle . . . . .	12	'11 515	'1 493	'322	'67	'5 691	'803	'1 204
422210	Drugs, & druggists' sundries whsle . . . . .	12	'11 515	'1 493	'322	'67	'5 691	'803	'1 204
4223	Apparel, piece goods, & notions whsle . . . . .	14	'11 424	'1 872	'491	'151	'3 957	'1 321	'3 291
4224	Grocery & related products whsle . . . . .	42	'124 475	'8 730	'2 044	'449	'16 836	'4 223	'5 152
42249	Other grocery & related products whsle . . . . .	17	'35 816	'2 584	'613	'144	'5 968	'1 388	'1 627
422490	Other grocery & related products whsle . . . . .	17	'35 816	'2 584	'613	'144	'5 968	'1 388	'1 627
4224903	Soft drinks whsle . . . . .	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . . .	12	'11 165	'929	'211	'64	'2 710	'2 058	'2 107
4226	Chemical & allied products whsle . . . . .	16	'13 556	'1 974	'419	'62	'4 572	'707	'706
42269	Other chemical & allied products whsle . . . . .	15	'13 156	'1 913	'405	'60	'4 450	'642	'639
422690	Other chemical & allied products whsle . . . . .	15	'13 156	'1 913	'405	'60	'4 450	'642	'639
4227	Petroleum & petroleum products whsle . . . . .	32	'253 725	'6 435	'1 473	'283	'17 096	'5 545	'5 415
42271	Petroleum bulk stations & terminals . . . . .	18	'139 747	'4 484	'1 011	'204	'12 057	'3 370	'3 174
422710	Petroleum bulk stations & terminals . . . . .	18	'139 747	'4 484	'1 011	'204	'12 057	'3 370	'3 174
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	18	'139 747	'4 484	'1 011	'204	'12 057	'3 370	'3 174
42271011	Petroleum bulk stations (except LP) . . . . .	17	'97 692	'3 637	'820	'172	'9 815	'3 283	'3 093
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	14	'113 978	'1 951	'462	'79	'5 039	'2 175	'2 241
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	14	'113 978	'1 951	'462	'79	'5 039	'2 175	'2 241
4229	Miscellaneous nondurable goods whsle . . . . .	44	'35 622	'3 257	'791	'200	'7 511	'4 772	'6 003
42291	Farm supplies whsle . . . . .	15	'24 193	'1 527	'427	'90	'3 377	'3 304	'4 038
422910	Farm supplies whsle . . . . .	15	'24 193	'1 527	'427	'90	'3 377	'3 304	'4 038
4229101	Farm supplies—farm dealers . . . . .	8	'14 770	'840	'189	'34	'2 059	'2 090	'2 507
42299	Other miscellaneous nondurable goods whsle . . . . .	17	'5 326	'688	'128	'38	'1 597	'530	'805
422990	Other miscellaneous nondurable goods whsle . . . . .	17	'5 326	'688	'128	'38	'1 597	'530	'805
<b>Manufacturers' sales branches and sales offices . . . . .</b>		<b>34</b>	<b>160 101</b>	<b>10 776</b>	<b>2 970</b>	<b>305</b>	<b>25 159</b>	<b>16 302</b>	<b>17 377</b>
421	Wholesale trade, durable goods . . . . .	21	112 203	5 437	1 303	94	14 661	11 994	14 842
4212	Furniture & home furnishings whsle . . . . .	1	D	D	D	a	D	D	D
42121	Furniture whsle . . . . .	1	D	D	D	a	D	D	D
421210	Furniture whsle . . . . .	1	D	D	D	a	D	D	D
4212101	Household & lawn furniture whsle . . . . .	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	16	'31 713	'2 604	'637	'75	'5 364	'8 656	'11 976
42183	Industrial machinery & equipment whsle . . . . .	11	'12 071	'1 509	'365	'42	'2 735	'1 532	'3 082
421830	Industrial machinery & equipment whsle . . . . .	11	'12 071	'1 509	'365	'42	'2 735	'1 532	'3 082
422	Wholesale trade, nondurable goods . . . . .	13	47 898	5 339	1 667	211	10 498	4 308	2 535

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>AREA OUTSIDE UTAH METROPOLITAN AREAS—Con.</b>								
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>21</b>	<b>95 731</b>	<b>1 150</b>	<b>279</b>	<b>166</b>	<b>2 632</b>	<b>3</b>	<b>30</b>
421	Wholesale trade, durable goods . . . . .	11	'16 635	'463	'113	'18	'1 066	'3	'30
422	Wholesale trade, nondurable goods . . . . .	10	'79 096	'687	'166	'148	'1 566	—	—
4225	Farm-product raw material whsle . . . . .	6	'71 034	'559	'129	'141	'1 304	—	—

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>FLAGSTAFF, AZ-UT MSA</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>1.5</b>	<b>.4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	2.1	.5	D	D	D	D	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle ....	D	D	D	D	—	—	—	—
42139	Other construction materials whsle .....	D	D	D	D	—	—	—	—
421390	Other construction materials whsle .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	D	D	—	—	D	D	—	—
42152	Coal & other mineral & ore whsle .....	D	D	—	—	D	D	—	—
421520	Coal & other mineral & ore whsle .....	D	D	—	—	D	D	—	—
4215201	Coal whsle .....	D	D	—	—	D	D	—	—
4216	Electrical goods whsle .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.3	—	D	D	D	D	—	—
4224	Grocery & related products whsle .....	.5	—	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
4224903	Soft drinks whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP) .....	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	—	—	—	—	—	—	—	—
42281	Beer & ale whsle .....	—	—	—	—	—	—	—	—
422810	Beer & ale whsle .....	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
<b>PROVO-OREM, UT MSA</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>3.7</b>	<b>1.2</b>	<b>4.1</b>	<b>1.1</b>	<b>—</b>	<b>2.0</b>	<b>.1</b>	<b>—</b>
421	Wholesale trade, durable goods .....	2.7	2.8	2.9	2.5	—	16.2	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	33.4	10.9	33.4	10.9	—	—	—	—
42111	Automobile & other motor vehicle whsle .....	69.8	—	—	—	—	—	—	—
421110	Automobile & other motor vehicle whsle .....	69.8	—	—	—	—	—	—	—
42114	Motor vehicle parts, (used) whsle .....	8.6	16.5	8.6	16.5	—	—	—	—
421140	Motor vehicle parts, (used) whsle .....	8.6	16.5	8.6	16.5	—	—	—	—
4212	Furniture & home furnishings whsle .....	2.1	4.8	2.3	5.2	—	—	—	—
42122	Home furnishings whsle .....	D	D	D	D	—	—	—	—
421220	Home furnishings whsle .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle ....	3.1	1.7	4.5	2.5	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	1.9	2.9	1.9	2.9	—	—	—	—
42142	Office equipment whsle .....	D	D	D	D	—	—	—	—
421420	Office equipment whsle .....	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	1.5	3.3	1.5	3.4	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle .....	1.5	3.3	1.5	3.4	—	—	—	—
4214301	Computer & peripheral equipment whsle ..	6.8	10.0	7.4	10.8	—	—	—	—
42143012	Computers & peripheral equipment for end use .....	7.9	11.6	8.7	12.7	—	—	—	—
4214302	Computer software (packaged) whsle .....	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	2	2.0	2	2.0	—	—	—	—
42151	Metal service centers & offices .....	2	—	2	—	—	—	—	—
421510	Metal service centers & offices .....	2	—	2	—	—	—	—	—
4215101	Ferrous metal service centers & sales offices .....	2	—	2	—	—	—	—	—
42151011	Ferrous metal service centers .....	—	—	—	—	—	—	—	—
4216	Electrical goods whsle .....	2.7	6.5	2.9	8	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	D	D	D	D	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle .....	5.3	11.4	6.1	—	—	—	—	—
421690	Other electronic parts & equipment whsle ...	5.3	11.4	6.1	—	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whsle .....	6.1	—	6.1	—	—	—	—	—

See footnotes at end of table.

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>PROVO—OREM, UT MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	'2.6	'1.2	'2.7	'1.2	—	—	—	—
42171	Hardware whsle . . . . .	'2.4	—	'2.5	—	—	—	—	—
421710	Hardware whsle . . . . .	'2.4	—	'2.5	—	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle . . . . .	—	1.8	—	'2.2	—	—	D	D
42182	Farm & garden machinery & equipment whsle . . . . .	—	.2	—	.2	—	—	—	—
421820	Farm & garden machinery & equipment whsle . . . . .	—	.2	—	.2	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors . . . . .	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle . . . . .	—	—	—	—	—	—	—	—
421830	Industrial machinery & equipment whsle . . . . .	—	—	—	—	—	—	—	—
42184	Industrial supplies whsle . . . . .	—	'5.0	—	'8.2	—	—	—	—
421840	Industrial supplies whsle . . . . .	—	'5.0	—	'8.2	—	—	—	—
42185	Service establishment equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	—	—	—	—	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	—	—	—	—	—	—	—	—
4218601	Aircraft & aeronautical equipment & supplies whsle . . . . .	—	—	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle . . . . .	'4.0	—	'4.5	—	—	—	—	—
42191	Sporting & recreational goods & supplies whsle . . . . .	'6.3	—	'9.3	—	—	—	—	—
421910	Sporting & recreational goods & supplies whsle . . . . .	'6.3	—	'9.3	—	—	—	—	—
42193	Recyclable material whsle . . . . .	'1.6	—	'1.6	—	—	—	—	—
421930	Recyclable material whsle . . . . .	'1.6	—	'1.6	—	—	—	—	—
4219301	Iron & steel scrap processors & dealers . . . . .	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle . . . . .	'7.0	—	'7.0	—	—	—	—	—
421990	Other miscellaneous durable goods whsle . . . . .	'7.0	—	'7.0	—	—	—	—	—
422	Wholesale trade, nondurable goods . . . . .	'4.1	'1.5	'4.6	'1.6	—	—	'1.1	—
4222	Drugs, & druggists' sundries whsle . . . . .	.1	.6	'1.1	'1.6	—	—	—	—
42221	Drugs, & druggists' sundries whsle . . . . .	.1	.6	'1.1	'1.6	—	—	—	—
422210	Drugs, & druggists' sundries whsle . . . . .	.1	.6	'1.1	'1.6	—	—	—	—
4222101	General-line drugs whsle . . . . .	—	'4.4	—	'4.4	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle . . . . .	D	D	—	—	—	—	D	D
4224	Grocery & related products whsle . . . . .	'6.1	'1.4	'16.5	'1.1	—	—	—	—
42249	Other grocery & related products whsle . . . . .	'9.1	'1.7	'61.6	'4.5	—	—	—	—
422490	Other grocery & related products whsle . . . . .	'9.1	'1.7	'61.6	'4.5	—	—	—	—
4224903	Soft drinks whsle . . . . .	D	D	—	—	—	—	—	—
4226	Chemical & allied products whsle . . . . .	—	'1.1	—	'1.1	—	—	—	—
42269	Other chemical & allied products whsle . . . . .	—	'1.1	—	'1.1	—	—	—	—
422690	Other chemical & allied products whsle . . . . .	—	'1.1	—	'1.1	—	—	—	—
4226902	Other chemical & allied products whsle . . . . .	—	'1.1	—	'1.1	—	—	—	—
4227	Petroleum & petroleum products whsle . . . . .	'36.8	'1.1	'36.8	'1.1	—	—	—	—
42271	Petroleum bulk stations & terminals . . . . .	43.3	—	43.3	—	—	—	—	—
422710	Petroleum bulk stations & terminals . . . . .	43.3	—	43.3	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	43.3	—	43.3	—	—	—	—	—
42271011	Petroleum bulk stations (except LP) . . . . .	43.3	—	43.3	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle . . . . .	'19.9	'2.0	'23.4	'2.3	—	—	—	—
42291	Farm supplies whsle . . . . .	D	D	D	D	—	—	—	—
422910	Farm supplies whsle . . . . .	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>SALT LAKE CITY—OGDEN, UT MSA</b>									
42	Wholesale trade .....	3.3	1.5	5.6	2.1	—	1.1	—	1.1
421	Wholesale trade, durable goods .....	4.7	1.7	8.1	2.7	—	.5	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	5.4	1.0	16.0	2.4	—	3.3	D	D
42111	Automobile & other motor vehicle whsle .....	4.9	1.1	19.0	.2	D	D	D	D
421110	Automobile & other motor vehicle whsle .....	4.9	1.1	19.0	.2	D	D	D	D
4211101	Automobile & motorcycle whsle .....	5.9	1.2	32.0	1.9	—	—	D	D
4211103	Light truck & van (14,000 lb or less) whsle .....	D	D	—	—	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	8.2	—	13.4	—	D	D	—	—
42112	Motor vehicle supplies & new parts whsle .....	10.8	7.9	12.0	7.2	—	—	—	—
421120	Motor vehicle supplies & new parts whsle .....	10.8	7.9	12.0	7.2	—	—	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	1.8	7.1	1.0	4.8	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers .....	19.5	9.0	20.8	9.5	—	—	—	—
4211203	Petroleum products marketing equipment whsle .....	D	D	D	D	—	—	—	—
42113	Tire & tube whsle .....	1.3	1.2	5.0	1.8	—	—	—	—
421130	Tire & tube whsle .....	1.3	1.2	5.0	1.8	—	—	—	—
42114	Motor vehicle parts, (used) whsle .....	7.5	3.1	7.5	3.1	—	—	—	—
421140	Motor vehicle parts, (used) whsle .....	7.5	3.1	7.5	3.1	—	—	—	—
4212	Furniture & home furnishings whsle .....	2.7	.4	4.4	1.6	—	—	—	—
42121	Furniture whsle .....	2.0	—	3.3	—	—	—	—	—
421210	Furniture whsle .....	2.0	—	3.3	—	—	—	—	—
4212101	Household & lawn furniture whsle .....	2.3	—	12.4	—	—	—	—	—
4212102	Office & business furniture whsle .....	1.7	—	1.9	—	—	—	—	—
42122	Home furnishings whsle .....	3.3	1.7	5.3	1.2	—	—	—	—
421220	Home furnishings whsle .....	3.3	1.7	5.3	1.2	—	—	—	—
4212202	Linens, domestics, draperies, & curtains whsle .....	1.1	1.6	—	—	—	—	—	—
4212203	Floor coverings whsle .....	2.6	—	2.6	—	—	—	—	—
4212204	Other home furnishings whsle .....	7.8	2.0	13.0	3.3	—	—	—	—
4213	Lumber & other construction materials whsle .....	3.0	3.3	3.6	4.0	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle .....	1.0	3.0	1.1	3.2	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle .....	1.0	3.0	1.1	3.2	—	—	—	—
4213101	Lumber without yard whsle .....	1.2	—	1.2	—	—	—	—	—
4213102	Lumber with yard whsle .....	—	4.0	—	4.0	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle .....	4.3	1.7	7.3	2.8	—	—	—	—
42132	Brick, stone, & related construction materials whsle .....	.9	—	2.7	—	—	—	—	—
421320	Brick, stone, & related construction materials whsle .....	.9	—	2.7	—	—	—	—	—
4213201	Brick, block, tile, clay/cement sewer pipe whsle .....	5.9	—	—	—	—	—	—	—
4213203	Cement, lime, & related products whsle .....	—	—	—	—	D	D	—	—
42139	Other construction materials whsle .....	21.2	8.4	26.9	10.7	—	—	—	—
421390	Other construction materials whsle .....	21.2	8.4	26.9	10.7	—	—	—	—
4213901	Flat glass & other construction glass whsle .....	2.4	6.4	5.4	14.4	—	—	—	—
4213902	Other construction materials whsle .....	32.5	9.7	32.7	9.8	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	6.2	2.1	9.7	2.7	—	1.5	—	1.3
42141	Photographic equipment & supplies whsle .....	62.1	—	—	—	—	—	—	—
421410	Photographic equipment & supplies whsle .....	62.1	—	—	—	—	—	—	—
42142	Office equipment whsle .....	.6	2.9	1.1	5.1	D	D	—	—
421420	Office equipment whsle .....	.6	2.9	1.1	5.1	D	D	—	—
42143	Computer & computer peripheral equipment & software whsle .....	7.9	2.0	13.0	2.0	—	2.9	—	—
421430	Computer & computer peripheral equipment & software whsle .....	7.9	2.0	13.0	2.0	—	2.9	—	—
4214301	Computer & peripheral equipment whsle .....	5.1	2.1	8.5	2.1	—	2.9	—	—
42143011	Computers & peripheral equipment for resale .....	4.6	2.6	6.9	1.0	—	—	—	—
42143012	Computers & peripheral equipment for end use .....	5.4	1.7	10.0	3.1	—	—	—	—
4214302	Computer software (packaged) whsle .....	69.3	1.5	69.3	1.5	—	—	—	—
42144	Other commercial equipment whsle .....	2.2	5.2	2.9	6.5	—	—	D	D
421440	Other commercial equipment whsle .....	2.2	5.2	2.9	6.5	—	—	D	D
4214401	Restaurant & hotel equipment & supplies whsle .....	3.1	7.1	4.6	9.7	—	—	D	D
4214402	Store machines & equipment whsle .....	1.2	1.3	1.2	1.5	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle .....	2.1	.7	3.8	1.2	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle .....	2.1	.7	3.8	1.2	—	—	—	—
4214501	Surgical, medical, & hospital supplies whsle .....	2.3	.2	4.3	1.4	—	—	—	—
4214502	Dental equipment & supplies whsle .....	—	6.5	—	7.1	—	—	—	—
42146	Ophthalmic goods whsle .....	49.5	3.8	51.1	3.9	—	—	—	—
421460	Ophthalmic goods whsle .....	49.5	3.8	51.1	3.9	—	—	—	—

See footnotes at end of table.

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>SALT LAKE CITY—OGDEN, UT MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42149	Other professional equipment & supplies whsle .....	—	'1.7	—	'1.7	—	—	—	—
421490	Other professional equipment & supplies whsle .....	—	'1.7	—	'1.7	—	—	—	—
4214902	Other professional equipment & supplies whsle .....	—	'1.8	—	'1.8	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	'2.1	'6	'2.7	'6	—	'1.0	—	—
42151	Metal service centers & offices .....	'2.3	'7	'2.7	'6	—	—	—	—
421510	Metal service centers & offices .....	'2.3	'7	'2.7	'6	—	—	—	—
4215101	Ferrous metal service centers & sales offices .....	'2.6	'4	'3.0	'5	—	—	—	—
42151011	Ferrous metal service centers .....	'2.0	—	'2.2	—	—	—	—	—
42151012	Ferrous metal sales offices .....	'5.3	'2.4	'10.7	'4.9	—	—	—	—
4215102	Nonferrous metal service centers & sales offices .....	—	'3.5	—	'1.2	—	—	—	—
4215202	Other mineral & ore whsle .....	D	D	—	—	—	—	—	—
4216	Electrical goods whsle .....	3.5	2.2	6.8	3.9	—	'1.1	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	4.5	2.3	10.8	4.6	—	'2.4	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	4.5	2.3	10.8	4.6	—	'2.4	—	—
42162	Electrical appliance, television & radio set whsle .....	'4.9	'5.5	'5.1	'5.7	—	—	—	—
421620	Electrical appliance, television & radio set whsle .....	'4.9	'5.5	'5.1	'5.7	—	—	—	—
42169	Other electronic parts & equipment whsle .....	'2.8	'1.7	'5.4	'3.2	—	'2	—	—
421690	Other electronic parts & equipment whsle .....	'2.8	'1.7	'5.4	'3.2	—	'2	—	—
4216901	Communications equipment & supplies whsle .....	1.9	.4	'2.7	'5	—	—	D	D
4216902	Electronic parts (excluding communications equipment) whsle .....	'3.4	'2.6	'8.8	'6.6	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	3.4	2.0	5.1	3.0	—	—	—	—
42171	Hardware whsle .....	2.8	4.7	3.7	6.2	—	—	—	—
421710	Hardware whsle .....	2.8	4.7	3.7	6.2	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	'7.8	'2	'13.5	'3	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	'7.8	'2	'13.5	'3	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	1.7	1.6	2.3	2.2	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	1.7	1.6	2.3	2.2	—	—	—	—
42174	Refrigeration equipment & supplies whsle .....	'4	—	'6	—	D	D	—	—
421740	Refrigeration equipment & supplies whsle .....	'4	—	'6	—	D	D	—	—
4218	Machinery, equipment, & supplies whsle .....	4.5	1.8	6.3	2.4	—	'3	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle .....	5.7	1.7	'11.1	'3.4	D	D	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle .....	5.7	1.7	'11.1	'3.4	D	D	—	—
42182	Farm & garden machinery & equipment whsle .....	4.1	1.0	'7.0	'1.6	D	D	—	—
421820	Farm & garden machinery & equipment whsle .....	4.1	1.0	'7.0	'1.6	D	D	—	—
4218201	Farm machinery & equipment—farm dealers .....	'12.5	—	'12.5	—	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors .....	—	—	—	—	—	—	—	—
4218203	Lawn & garden machinery & equipment whsle .....	'6.1	'3.3	'6.3	'3.4	—	—	—	—
42183	Industrial machinery & equipment whsle .....	5.1	1.7	6.3	2.0	—	'9	—	—
421830	Industrial machinery & equipment whsle .....	5.1	1.7	6.3	2.0	—	'9	—	—
4218301	Food-processing machinery & equipment whsle .....	'3.5	'7	'7.2	'1.4	—	—	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	5.4	1.4	'5.7	'1.5	—	—	—	—
42183021	Hydraulic & pneumatic pumps & motors whsle .....	'3.3	'1.9	'3.5	'2.0	—	—	—	—
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	'11.2	—	'11.7	—	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle .....	6.9	.6	9.2	.7	—	—	—	—
4218304	Metalworking machinery & equipment whsle .....	'6.0	'5.2	'7.1	'6.1	—	—	—	—
4218305	Materials handling equipment whsle .....	'1.8	'2.5	'1.9	'2.6	—	—	—	—
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	10.4	1.7	'11.8	'1.9	—	—	—	—
4218307	Other industrial machinery & equipment whsle .....	'4.3	'2	'6.1	'3	—	—	—	—

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>SALT LAKE CITY—OGDEN, UT MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42184	Industrial supplies whsle .....	2.1	3.1	2.7	3.5	—	'2.8	D	D
421840	Industrial supplies whsle .....	2.1	3.1	2.7	3.5	—	'2.8	D	D
4218401	General-line industrial supplies whsle .....	3.2	2.0	3.2	2.0	—	—	—	—
4218402	Mechanical power transmission supplies whsle .....	—	—	—	—	—	—	—	—
4218403	Welding supplies whsle .....	'1.3	'7.2	'1.3	'7.2	—	—	—	—
4218404	Industrial containers & supplies whsle .....	'1.8	'1.8	'1.8	'1.8	—	—	—	—
4218405	Industrial valves & fittings (except fluid-power) whsle .....	—	—	—	—	—	—	—	—
4218406	Other industrial supplies whsle .....	'3.7	'3.6	'8.0	'5.8	—	—	D	D
42185	Service establishment equipment & supplies whsle .....	'6	'3	'7	'3	—	—	—	—
421850	Service establishment equipment & supplies whsle .....	'6	'3	'7	'3	—	—	—	—
4218501	Beauty & barber shop equipment & supplies whsle .....	—	—	—	—	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle .....	—	'1	—	'1	—	—	—	—
4218503	Laundry & dry-cleaning equipment & supplies whsle .....	'2.1	—	'2.1	—	—	—	—	—
4218504	Other service establishment equipment & supplies whsle .....	'6	'6	'8	'7	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	'10.5	'3.0	'10.5	'3.0	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	'10.5	'3.0	'10.5	'3.0	—	—	—	—
4218601	Aircraft & aeronautical equipment & supplies whsle .....	'12.4	'2.6	'12.4	'2.6	—	—	—	—
4219	Miscellaneous durable goods whsle .....	'6.4	'1.6	'9.9	'2.5	D	D	—	—
42191	Sporting & recreational goods & supplies whsle .....	2.7	3.2	'3.5	'4.2	—	—	—	—
421910	Sporting & recreational goods & supplies whsle .....	2.7	3.2	'3.5	'4.2	—	—	—	—
42192	Toy & hobby goods & supplies whsle .....	3.9	2.7	'4.7	'3.3	—	—	—	—
421920	Toy & hobby goods & supplies whsle .....	3.9	2.7	'4.7	'3.3	—	—	—	—
42193	Recyclable material whsle .....	'1.2	'2.1	'1.3	'2.1	—	—	—	—
421930	Recyclable material whsle .....	'1.2	'2.1	'1.3	'2.1	—	—	—	—
4219301	Iron & steel scrap processors & dealers .....	D	D	D	D	—	—	—	—
42193012	Iron & steel scrap processors (not using power processing equip) .....	D	D	D	D	—	—	—	—
4219302	Recyclable paper & paperboard whsle .....	—	'4.5	—	'5.2	—	—	—	—
4219303	Other recyclable material whsle .....	'3.5	'3.0	'3.5	'3.0	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	'3	'1.0	'2.2	'6.8	D	D	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	'3	'1.0	'2.2	'6.8	D	D	—	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	'3	'1.0	'3.0	'9.4	D	D	—	—
42199	Other miscellaneous durable goods whsle .....	'26.6	'3	'30.1	'3	—	—	—	—
421990	Other miscellaneous durable goods whsle .....	'26.6	'3	'30.1	'3	—	—	—	—
4219903	General merchandise (durable goods) whsle .....	'3.6	'1.6	'9.4	'4.3	—	—	—	—
4219904	Prerecorded media whsle .....	'4.9	—	'5.0	—	—	—	—	—
42199042	Prerecorded video tapes whsle .....	'4.7	—	'4.7	—	—	—	—	—
4219906	Other durable goods whsle .....	'84.9	'1	'86.0	'1	—	—	—	—
422	Wholesale trade, nondurable goods .....	'1.4	'1.3	'2.4	'1.3	—	2.0	—	.1
4221	Paper & paper product whsle .....	1.2	4.3	1.5	.4	—	'17.3	—	—
42211	Printing & writing paper whsle .....	D	D	D	D	—	—	—	—
422110	Printing & writing paper whsle .....	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle .....	3.7	10.9	'4.9	'1.5	—	—	—	—
422120	Stationery & office supplies whsle .....	3.7	10.9	'4.9	'1.5	—	—	—	—
42213	Industrial & personal service paper whsle .....	'2	—	'3	—	—	—	—	—
422130	Industrial & personal service paper whsle .....	'2	—	'3	—	—	—	—	—
4222	Drugs, & druggists' sundries whsle .....	.3	.3	'4	'4	—	—	D	D
42221	Drugs, & druggists' sundries whsle .....	.3	.3	'4	'4	—	—	D	D
422210	Drugs, & druggists' sundries whsle .....	.3	.3	'4	'4	—	—	D	D
4222101	General-line drugs whsle .....	—	'1	—	'1	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	'5	'6	'2.6	'2.0	—	—	D	D
4223	Apparel, piece goods, & notions whsle .....	15.6	1.3	'18.1	'1.5	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle .....	'1.6	'1.2	'1.8	'1.3	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle .....	'1.6	'1.2	'1.8	'1.3	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle .....	'5.2	'6	'6.9	'8	—	—	—	—
422320	Men's & boys' clothing & furnishings whsle .....	'5.2	'6	'6.9	'8	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle .....	'30.4	'2.4	'32.0	'2.5	—	—	—	—
422330	Women's, children's, & infants' clothing & accessories whsle .....	'30.4	'2.4	'32.0	'2.5	—	—	—	—

See footnotes at end of table.

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>SALT LAKE CITY—OGDEN, UT MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle .....	1.3	.5	2.2	.8	—	1.4	—	—
42241	General-line grocery whsle .....	.6	—	.8	.1	—	—	—	—
422410	General-line grocery whsle .....	.6	—	.8	.1	—	—	—	—
4224102	General-line grocery whsle, retail cooperative .....	D	D	D	D	—	—	—	—
4224103	Other general-line grocery whsle .....	1.9	1.1	1.5	1.1	—	—	—	—
42242	Packaged frozen food whsle .....	1.2	—	1.3	—	—	—	—	—
422420	Packaged frozen food whsle .....	1.2	—	1.3	—	—	—	—	—
42243	Dairy products, (except dried or canned) whsle .....	1.2	1.6	8.8	11.2	—	—	D	D
422430	Dairy products, (except dried or canned) whsle .....	1.2	1.6	8.8	11.2	—	—	D	D
4224302	Dairy product (except raw milk) whsle .....	1.2	1.6	8.8	11.2	—	—	D	D
42244	Poultry & poultry product whsle .....	D	D	D	D	—	—	—	—
422440	Poultry & poultry product whsle .....	D	D	D	D	—	—	—	—
4224402	Poultry & poultry product (except live) whsle .....	D	D	D	D	—	—	—	—
42245	Confectionery whsle .....	5.1	1.4	—	—	—	—	—	—
422450	Confectionery whsle .....	5.1	1.4	—	—	—	—	—	—
42247	Meat & meat product whsle .....	.4	—	1.6	—	—	—	—	—
422470	Meat & meat product whsle .....	.4	—	1.6	—	—	—	—	—
42248	Fresh fruit & vegetable whsle .....	1.9	1.1	1.9	1.1	—	—	—	—
422480	Fresh fruit & vegetable whsle .....	1.9	1.1	1.9	1.1	—	—	—	—
42249	Other grocery & related products whsle .....	2.5	1.5	9.9	4.7	—	1.6	—	—
422490	Other grocery & related products whsle .....	2.5	1.5	9.9	4.7	—	1.6	—	—
4224901	Coffee, tea, & spice whsle .....	14.1	4.5	47.6	15.0	—	—	—	—
4224902	Bread & baked goods whsle .....	7.5	6.0	14.6	11.7	—	—	—	—
4224903	Soft drinks whsle .....	8.1	.2	23.2	1.5	D	D	—	—
4224904	Canned goods whsle .....	1.1	—	—	—	—	—	—	—
4224905	Food & beverage basic materials whsle .....	2.1	2.5	—	—	—	—	—	—
4224906	Other grocery specialties whsle .....	.2	1.0	1.8	1.3	—	—	—	—
4225	Farm-product raw material whsle .....	1.7	1.9	1.2	1.6	—	—	D	D
4226	Chemical & allied products whsle .....	2.7	5.2	3.9	3.8	—	9.7	—	—
42261	Plastics materials & basic forms & shapes whsle .....	1.7	6.2	1.1	3.1	—	—	—	—
422610	Plastics materials & basic forms & shapes whsle .....	1.7	6.2	1.1	3.1	—	—	—	—
42269	Other chemical & allied products whsle .....	4.3	4.4	5.6	4.3	—	5.1	—	—
422690	Other chemical & allied products whsle .....	4.3	4.4	5.6	4.3	—	5.1	—	—
4226901	Industrial gases (except LP) whsle .....	D	D	D	D	—	—	—	—
4226902	Other chemical & allied products whsle .....	4.8	4.4	6.4	4.3	—	5.1	—	—
4227	Petroleum & petroleum products whsle .....	1.2	1.8	1.7	2.5	D	D	—	—
42271	Petroleum bulk stations & terminals .....	—	—	—	—	D	D	—	—
422710	Petroleum bulk stations & terminals .....	—	—	—	—	D	D	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	—	—	—	—	D	D	—	—
42271011	Petroleum bulk stations (except LP) .....	—	—	—	—	—	—	—	—
42271012	Petroleum bulk terminals (except LP) .....	D	D	—	—	—	—	—	—
4227102	Liquefied petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	—	—	—	—	—	—	—	—
42281	Beer & ale whsle .....	—	—	—	—	—	—	—	—
422810	Beer & ale whsle .....	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	3.0	4.7	4.9	5.4	D	D	—	—
42291	Farm supplies whsle .....	D	D	2.1	2.4	D	D	—	—
422910	Farm supplies whsle .....	D	D	2.1	2.4	D	D	—	—
4229102	Farm supplies—whsle distributors .....	D	D	—	—	D	D	—	—
42292	Book, periodical, & newspaper whsle .....	1.9	14.3	2.8	11.4	—	—	—	—
422920	Book, periodical, & newspaper whsle .....	1.9	14.3	2.8	11.4	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle .....	13.7	4.1	13.7	4.1	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle .....	13.7	4.1	13.7	4.1	—	—	—	—
42294	Tobacco & tobacco product whsle .....	—	.9	—	.9	—	—	—	—
422940	Tobacco & tobacco product whsle .....	—	.9	—	.9	—	—	—	—
42295	Paint, varnish, & supplies whsle .....	7.3	3.9	10.1	5.3	—	—	—	—
422950	Paint, varnish, & supplies whsle .....	7.3	3.9	10.1	5.3	—	—	—	—
4229501	Paint, varnish, & supplies whsle .....	7.3	3.9	10.1	5.3	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	9.2	6.7	11.2	8.2	—	—	D	D
422990	Other miscellaneous nondurable goods whsle .....	9.2	6.7	11.2	8.2	—	—	D	D
4229901	Art goods whsle .....	2.4	6.5	2.4	6.5	—	—	—	—
4229902	General merchandise (nondurable goods) whsle .....	7.6	5.5	—	—	—	—	—	—
4229904	Other nondurable goods whsle .....	26.6	9.3	26.6	9.3	—	—	—	—

See footnotes at end of table.

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>AREA OUTSIDE UTAH METROPOLITAN AREAS</b>									
42	Wholesale trade .....	'4.9	'1.4	'6.1	'1.7	—	.7	.2	—
421	Wholesale trade, durable goods .....	'4.3	'1.8	'5.3	'2.1	—	.9	'1.0	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	'6.3	'1.9	'12.3	'3.6	—	—	—	—
42112	Motor vehicle supplies & new parts whsle .....	4.7	1.1	'16.4	'3.9	—	—	—	—
421120	Motor vehicle supplies & new parts whsle .....	4.7	1.1	'16.4	'3.9	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers .....	'5.0	'2	'20.9	'8	—	—	—	—
42114	Motor vehicle parts, (used) whsle .....	'22.7	'8.1	'22.7	'8.1	—	—	—	—
421140	Motor vehicle parts, (used) whsle .....	'22.7	'8.1	'22.7	'8.1	—	—	—	—
4212	Furniture & home furnishings whsle .....	D	D	—	—	D	D	—	—
42121	Furniture whsle .....	D	D	—	—	D	D	—	—
421210	Furniture whsle .....	D	D	—	—	D	D	—	—
4212101	Household & lawn furniture whsle .....	D	D	—	—	D	D	—	—
4213	Lumber & other construction materials whsle ....	24.9	5.6	'28.6	'6.4	—	—	—	—
42132	Brick, stone, & related construction materials whsle .....	42.2	—	'46.9	—	—	—	—	—
421320	Brick, stone, & related construction materials whsle .....	42.2	—	'46.9	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	12.5	7.3	'14.2	'8.2	—	—	—	—
42144	Other commercial equipment whsle .....	D	D	D	D	—	—	—	—
421440	Other commercial equipment whsle .....	D	D	D	D	—	—	—	—
4214402	Store machines & equipment whsle .....	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	'3	'1	'1	—	—	—	—	—
42152	Coal & other mineral & ore whsle .....	D	D	D	D	—	—	—	—
421520	Coal & other mineral & ore whsle .....	D	D	D	D	—	—	—	—
4215201	Coal whsle .....	D	D	D	D	—	—	—	—
4216	Electrical goods whsle .....	2.8	13.3	'3.7	'17.9	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	'6.1	'4	'6.1	'4	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	5.6	2.5	'6.7	'2.4	—	'3.2	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle .....	'5.6	'1.8	'8.0	'2.6	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle .....	'5.6	'1.8	'8.0	'2.6	—	—	—	—
42182	Farm & garden machinery & equipment whsle .	7.7	1.5	7.7	1.5	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	7.7	1.5	7.7	1.5	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	7.9	.7	7.9	.7	—	—	—	—
42183	Industrial machinery & equipment whsle .....	2.6	4.3	'3.2	'3.8	—	'8.3	—	—
421830	Industrial machinery & equipment whsle .....	2.6	4.3	'3.2	'3.8	—	'8.3	—	—
4218303	General-purpose industrial machinery & equipment whsle .....	'3	'4.4	'3	'4.4	—	—	—	—
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	—	1.8	—	—	—	—	—	—
42184	Industrial supplies whsle .....	'16.4	—	'28.9	—	—	—	—	—
421840	Industrial supplies whsle .....	'16.4	—	'28.9	—	—	—	—	—
42185	Service establishment equipment & supplies whsle .....	'1.3	—	'1.3	—	—	—	—	—
421850	Service establishment equipment & supplies whsle .....	'1.3	—	'1.3	—	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle .....	—	—	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle .....	'1.8	'6	'1.9	'6	—	—	—	—
42191	Sporting & recreational goods & supplies whsle .....	D	D	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle .....	D	D	D	D	—	—	—	—
42193	Recyclable material whsle .....	4.8	—	4.8	—	—	—	—	—
421930	Recyclable material whsle .....	4.8	—	4.8	—	—	—	—	—
4219301	Iron & steel scrap processors & dealers .....	'4.4	—	'4.4	—	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment) .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	'3	'1.8	'3	'1.8	—	—	—	—
421990	Other miscellaneous durable goods whsle .....	'3	'1.8	'3	'1.8	—	—	—	—

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>AREA OUTSIDE UTAH METROPOLITAN AREAS—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods .....	'5.6	'1.0	'7.1	'1.3	—	—	—	—
4222	Drugs, & druggists' sundries whsle .....	'3.2	—	'3.6	—	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	'3.2	—	'3.6	—	—	—	—	—
422210	Drugs, & druggists' sundries whsle .....	'3.2	—	'3.6	—	—	—	—	—
4223	Apparel, piece goods, & notions whsle .....	'2.4	'1.1	'3.2	'1.4	—	—	—	—
4224	Grocery & related products whsle .....	'2.9	'1.7	'3.4	'1.9	—	—	—	—
42249	Other grocery & related products whsle .....	'1.7	'1.8	'1.2	'3.0	—	—	—	—
422490	Other grocery & related products whsle .....	'1.7	'1.8	'1.2	'3.0	—	—	—	—
4224903	Soft drinks whsle .....	—	'2.1	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	'1.3	'1.3	'9.9	'2.6	—	—	—	—
42252	Livestock whsle .....	'1.5	—	—	—	—	—	—	—
422520	Livestock whsle .....	'1.5	—	—	—	—	—	—	—
4226	Chemical & allied products whsle .....	'6.5	'4.3	'15.5	'10.2	—	—	—	—
42269	Other chemical & allied products whsle .....	'6.6	'4.3	'16.0	'10.5	—	—	—	—
422690	Other chemical & allied products whsle .....	'6.6	'4.3	'16.0	'10.5	—	—	—	—
4226902	Other chemical & allied products whsle ...	'7.6	'1.9	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle .....	'6.2	'1.1	'6.3	'1.1	—	—	—	—
42271	Petroleum bulk stations & terminals .....	8.3	—	'8.4	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	8.3	—	'8.4	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	8.3	—	'8.4	—	—	—	—	—
42271011	Petroleum bulk stations (except LP) ....	'11.9	—	'12.0	—	—	—	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	'3.6	'1.2	'3.7	'1.2	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	'3.6	'1.2	'3.7	'1.2	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	—	'1.9	—	—	—	—	—	—
42281	Beer & ale whsle .....	—	'1.9	—	—	—	—	—	—
422810	Beer & ale whsle .....	—	'1.9	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	'25.1	'6.8	'27.2	'7.4	—	—	—	—
42291	Farm supplies whsle .....	'33.7	'8.1	'33.7	'8.1	—	—	—	—
422910	Farm supplies whsle .....	'33.7	'8.1	'33.7	'8.1	—	—	—	—
4229101	Farm supplies—farm dealers .....	'51.6	'13.3	'51.6	'13.3	—	—	—	—
42299	Other miscellaneous nondurable goods whsle .	'11.3	'8.7	'11.3	'8.7	—	—	—	—
422990	Other miscellaneous nondurable goods whsle .....	'11.3	'8.7	'11.3	'8.7	—	—	—	—

<sup>1</sup>Includes sales information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

**Table 5. Summary Statistics for Counties: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>BEAVER COUNTY, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>3</b>	<b>3 978</b>	<b>271</b>	<b>59</b>	<b>19</b>	<b>532</b>	<b>1 064</b>	<b>1 098</b>
421	Wholesale trade, durable goods .....	3	3 978	271	59	19	532	1 064	1 098
	<b>Merchant wholesalers .....</b>	<b>3</b>	<b>3 978</b>	<b>271</b>	<b>59</b>	<b>19</b>	<b>532</b>	<b>1 064</b>	<b>1 098</b>
421	Wholesale trade, durable goods .....	3	3 978	271	59	19	532	1 064	1 098
<b>BOX ELDER COUNTY, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>28</b>	<b>73 409</b>	<b>6 069</b>	<b>1 532</b>	<b>245</b>	<b>16 890</b>	<b>9 024</b>	<b>10 800</b>
421	Wholesale trade, durable goods .....	14	52 200	4 689	1 165	183	12 712	7 319	8 824
4218	Machinery, equipment, & supplies								
42182	whsle .....	5	17 886	1 981	454	79	3 296	5 716	6 461
	Farm & garden machinery & equipment whsle .....	5	17 886	1 981	454	79	3 296	5 716	6 461
421820	Farm & garden machinery & equipment whsle .....	5	17 886	1 981	454	79	3 296	5 716	6 461
4218201	Farm machinery & equipment—farm dealers .....	4	17 672	1 883	427	74	3 126	5 716	6 461
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	2	D	D	D	b	D	D	D
421930	Recyclable material whsle .....	2	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers .....	1	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment) .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	14	21 209	1 380	367	62	4 178	1 705	1 976
4229	Miscellaneous nondurable goods whsle .....	5	7 746	509	187	37	1 390	855	1 005
	<b>Merchant wholesalers .....</b>	<b>27</b>	<b>73 368</b>	<b>6 042</b>	<b>1 523</b>	<b>244</b>	<b>16 862</b>	<b>9 024</b>	<b>10 800</b>
421	Wholesale trade, durable goods .....	13	52 159	4 662	1 156	182	12 684	7 319	8 824
4218	Machinery, equipment, & supplies								
42182	whsle .....	5	17 886	1 981	454	79	3 296	5 716	6 461
	Farm & garden machinery & equipment whsle .....	5	17 886	1 981	454	79	3 296	5 716	6 461
421820	Farm & garden machinery & equipment whsle .....	5	17 886	1 981	454	79	3 296	5 716	6 461
4218201	Farm machinery & equipment—farm dealers .....	4	17 672	1 883	427	74	3 126	5 716	6 461
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	2	D	D	D	b	D	D	D
421930	Recyclable material whsle .....	2	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers .....	1	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment) .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	14	21 209	1 380	367	62	4 178	1 705	1 976
4229	Miscellaneous nondurable goods whsle .....	5	7 746	509	187	37	1 390	855	1 005
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>CACHE COUNTY, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>85</b>	<b>146 354</b>	<b>12 371</b>	<b>3 133</b>	<b>696</b>	<b>25 397</b>	<b>14 388</b>	<b>15 423</b>
421	Wholesale trade, durable goods .....	49	54 184	7 383	2 025	359	13 930	9 278	9 716
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	8	8 764	1 329	578	51	2 287	1 620	1 633
4218	Machinery, equipment, & supplies								
42182	whsle .....	17	28 540	3 311	798	168	6 474	5 911	5 501
	Farm & garden machinery & equipment whsle .....	5	12 693	1 393	336	65	2 218	4 988	4 237
421820	Farm & garden machinery & equipment whsle .....	5	12 693	1 393	336	65	2 218	4 988	4 237
4218201	Farm machinery & equipment—farm dealers .....	4	12 128	1 294	313	61	1 979	4 967	4 220
42183	Industrial machinery & equipment								
421830	whsle .....	5	10 790	957	200	38	2 506	256	516
	Industrial machinery & equipment whsle .....	5	10 790	957	200	38	2 506	256	516
4219	Miscellaneous durable goods whsle ...	7	8 323	1 698	394	72	2 852	1 240	1 892
422	Wholesale trade, nondurable goods .....	36	92 170	4 988	1 108	337	11 467	5 110	5 707
4224	Grocery & related products whsle ...	9	36 248	1 383	308	85	3 816	1 058	1 428
42249	Other grocery & related products whsle .....	4	13 251	963	193	64	2 158	747	981
422490	Other grocery & related products whsle .....	4	13 251	963	193	64	2 158	747	981
4225	Farm-product raw material whsle .....	5	27 770	614	124	72	1 512	1 433	1 477
4227	Petroleum & petroleum products whsle .....	5	10 672	512	120	31	1 194	606	624

**Table 5. Summary Statistics for Counties: 1997—Con.**

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>CACHE COUNTY, UT—Con.</b>									
	<b>Merchant wholesalers .....</b>	<b>78</b>	<b>112 792</b>	<b>11 647</b>	<b>2 969</b>	<b>620</b>	<b>23 964</b>	<b>14 320</b>	<b>15 354</b>
421	Wholesale trade, durable goods .....	47	'50 924	'7 274	'1 998	'354	'13 685	'9 278	'9 716
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	8	8 764	1 329	578	51	2 287	1 620	1 633
4218	Machinery, equipment, & supplies whsle .....	16	'25 880	'3 245	'782	'166	'6 303	'5 911	'5 501
42182	Farm & garden machinery & equipment whsle.....	5	12 693	1 393	336	65	2 218	4 988	4 237
421820	Farm & garden machinery & equipment whsle.....	5	12 693	1 393	336	65	2 218	4 988	4 237
4218201	Farm machinery & equipment—farm dealers .....	4	'12 128	'1 294	'313	'61	'1 979	'4 967	'4 220
4219	Miscellaneous durable goods whsle ...	7	'8 323	'1 698	'394	'72	'2 852	'1 240	'1 892
422	Wholesale trade, nondurable goods .....	31	'61 868	'4 373	'971	'266	'10 279	'5 042	'5 638
4224	Grocery & related products whsle .....	8	'31 294	'945	'213	'66	'3 089	'990	'1 359
42249	Other grocery & related products whsle .....	3	'8 297	'525	'98	'45	'1 431	'679	'912
422490	Other grocery & related products whsle .....	3	'8 297	'525	'98	'45	'1 431	'679	'912
4227	Petroleum & petroleum products whsle .....	5	10 672	512	120	31	1 194	606	624
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>6</b>	<b>'28 608</b>	<b>'286</b>	<b>'69</b>	<b>'57</b>	<b>'706</b>	<b>—</b>	<b>—</b>
422	Wholesale trade, nondurable goods .....	4	'25 348	'177	'42	'52	'461	—	—
4225	Farm-product raw material whsle .....	3	'23 705	'154	'32	'50	'413	—	—
<b>CARBON COUNTY, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>46</b>	<b>175 263</b>	<b>9 396</b>	<b>2 097</b>	<b>348</b>	<b>20 642</b>	<b>17 151</b>	<b>18 533</b>
421	Wholesale trade, durable goods .....	30	134 594	5 902	1 255	217	12 701	15 043	16 795
4215	Metal & mineral (except petroleum) whsle .....	2	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle ...	2	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle .	2	D	D	D	b	D	D	D
4215201	Coal whsle.....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	20	'60 593	'3 215	'785	'136	'7 526	'11 609	'13 298
42181	Construction & mining (except petroleum) machinery & equip whsle .....	11	26 674	1 741	396	64	3 870	7 617	9 489
421810	Construction & mining (except petroleum) machinery & equip whsle .....	11	26 674	1 741	396	64	3 870	7 617	9 489
42183	Industrial machinery & equipment whsle .....	6	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle .....	6	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	16	40 669	3 494	842	131	7 941	2 108	1 738
4224	Grocery & related products whsle .....	4	7 670	1 048	236	43	1 667	330	308
42249	Other grocery & related products whsle .....	3	'6 959	'977	'218	'34	'1 521	'283	'260
422490	Other grocery & related products whsle .....	3	'6 959	'977	'218	'34	'1 521	'283	'260
4227	Petroleum & petroleum products whsle .....	4	'22 780	'913	'222	'32	'2 376	'1 334	'1 008
42271	Petroleum bulk stations & terminals .	3	20 371	755	187	28	2 049	1 268	960
422710	Petroleum bulk stations & terminals .....	3	20 371	755	187	28	2 049	1 268	960
4227101	Petroleum bulk stations & terminals (except LP) .....	3	20 371	755	187	28	2 049	1 268	960
42271011	Petroleum bulk stations (except LP) .....	3	20 371	755	187	28	2 049	1 268	960

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<b>CARBON COUNTY, UT—Con.</b>									
	<b>Merchant wholesalers .....</b>	<b>37</b>	<b>151 567</b>	<b>7 416</b>	<b>1 638</b>	<b>276</b>	<b>16 496</b>	<b>10 500</b>	<b>10 105</b>
421	Wholesale trade, durable goods .....	26	121 902	5 351	1 123	200	11 208	8 880	8 851
4215	Metal & mineral (except petroleum) whsle .....	2	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle ...	2	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle ...	2	D	D	D	b	D	D	D
4215201	Coal whsle .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	16	'47 901	'2 664	'653	'119	'6 033	'5 446	'5 354
42183	Industrial machinery & equipment whsle .....	5	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle .....	5	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	11	29 665	2 065	515	76	5 288	1 620	1 254
4227	Petroleum & petroleum products whsle .....	3	20 371	755	187	28	2 049	1 268	960
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>8</b>	<b>'21 554</b>	<b>'1 925</b>	<b>'450</b>	<b>'70</b>	<b>'4 023</b>	<b>'6 651</b>	<b>'8 401</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>DAVIS COUNTY, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>'241</b>	<b>'1 184 946</b>	<b>'70 710</b>	<b>'16 477</b>	<b>'2 868</b>	<b>'149 509</b>	<b>'74 941</b>	<b>'76 130</b>
421	Wholesale trade, durable goods .....	153	697 856	37 686	8 209	1 480	73 662	49 808	51 445
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	13	287 918	5 235	1 087	238	9 021	4 120	4 528
42111	Automobile & other motor vehicle whsle .....	6	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle .....	6	D	D	D	c	D	D	D
4211101	Automobile & motorcycle whsle .	5	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle ...	6	'11 517	'972	'147	'38	'1 932	'774	'877
4213	Lumber & other construction materials whsle .....	11	'28 409	'2 623	'639	'94	'5 217	'2 654	'2 767
42132	Brick, stone, & related construction materials whsle .....	2	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle .....	2	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle .....	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	33	'66 190	'6 188	'1 418	'192	'13 587	'6 365	'6 880
42143	Computer & computer peripheral equipment & software whsle .....	9	17 719	1 561	367	51	3 857	1 474	1 524
421430	Computer & computer peripheral equipment & software whsle .....	9	17 719	1 561	367	51	3 857	1 474	1 524
42144	Other commercial equipment whsle .	6	'15 682	'1 236	'266	'34	'2 754	'2 721	'2 544
421440	Other commercial equipment whsle .....	6	'15 682	'1 236	'266	'34	'2 754	'2 721	'2 544
4214401	Restaurant & hotel equipment & supplies whsle .....	6	'15 682	'1 236	'266	'34	'2 754	'2 721	'2 544
42145	Medical, dental, & hospital equipment & supplies whsle .....	12	'13 943	'1 296	'314	'37	'2 410	'1 124	'1 191
421450	Medical, dental, & hospital equipment & supplies whsle .....	12	'13 943	'1 296	'314	'37	'2 410	'1 124	'1 191
4214501	Surgical, medical, & hospital supplies whsle .....	11	'12 687	'1 119	'262	'29	'1 840	'971	'1 033
42149	Other professional equipment & supplies whsle .....	3	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle .....	3	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle .....	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	5	D	D	D	b	D	D	D
42151	Metal service centers & offices .....	5	D	D	D	b	D	D	D
421510	Metal service centers & offices ...	5	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices .....	5	D	D	D	b	D	D	D
42151011	Ferrous metal service centers .....	2	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	27	'42 493	'3 002	'702	'121	'5 877	'1 417	'1 776
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	11	'18 173	'963	'243	'36	'1 899	'640	'668
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	11	'18 173	'963	'243	'36	'1 899	'640	'668
42169	Other electronic parts & equipment whsle .....	11	'20 798	'1 686	'353	'57	'3 098	'184	'410
421690	Other electronic parts & equipment whsle .....	11	'20 798	'1 686	'353	'57	'3 098	'184	'410

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<b>DAVIS COUNTY, UT—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	13	49 044	4 037	806	145	8 224	8 011	6 889
42171	Hardware whsle . . . . .	8	35 614	2 222	482	88	4 790	5 720	5 395
421710	Hardware whsle . . . . .	8	35 614	2 222	482	88	4 790	5 720	5 395
4218	Machinery, equipment, & supplies whsle . . . . .	24	'129 276	'11 593	'2 540	'456	'20 731	'13 066	'14 132
42182	Farm & garden machinery & equipment whsle . . . . .	2	D	D	D	e	D	D	D
421820	Farm & garden machinery & equipment whsle . . . . .	2	D	D	D	e	D	D	D
4218202	Farm machinery & equipment—whsle distributors . . . . .	1	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	13	54 920	4 486	823	98	7 671	1 998	3 595
421830	Industrial machinery & equipment whsle . . . . .	13	54 920	4 486	823	98	7 671	1 998	3 595
4218305	Materials handling equipment whsle . . . . .	4	D	D	D	b	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	2	D	D	D	b	D	D	D
42184	Industrial supplies whsle . . . . .	3	D	D	D	a	D	D	D
421840	Industrial supplies whsle . . . . .	3	D	D	D	a	D	D	D
4218406	Other industrial supplies whsle . . . . .	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	21	'56 894	'2 916	'640	'158	'6 849	'8 617	'9 362
42191	Sporting & recreational goods & supplies whsle . . . . .	5	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle . . . . .	5	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	9	'21 209	'1 420	'295	'53	'3 638	'4 613	'4 173
421990	Other miscellaneous durable goods whsle . . . . .	9	'21 209	'1 420	'295	'53	'3 638	'4 613	'4 173
4219904	Prerecorded media whsle . . . . .	3	D	D	D	b	D	D	D
42199042	Prerecorded video tapes whsle . . . . .	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	'88	'487 090	'33 024	'8 268	'1 388	'75 847	'25 133	'24 685
4221	Paper & paper product whsle . . . . .	11	'30 544	'2 650	'622	'104	'4 820	'2 915	'2 593
42213	Industrial & personal service paper whsle . . . . .	3	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle . . . . .	3	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle . . . . .	5	'18 517	'500	'121	'23	'1 857	'1 243	'1 217
4224	Grocery & related products whsle . . . . .	26	198 635	17 985	4 224	637	44 552	10 895	9 263
42241	General-line grocery whsle . . . . .	5	D	D	D	c	D	D	D
422410	General-line grocery whsle . . . . .	5	D	D	D	c	D	D	D
4224103	Other general-line grocery whsle . . . . .	5	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whsle . . . . .	3	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle . . . . .	3	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whsle . . . . .	3	D	D	D	b	D	D	D
42245	Confectionery whsle . . . . .	1	D	D	D	e	D	D	D
422450	Confectionery whsle . . . . .	1	D	D	D	e	D	D	D
42249	Other grocery & related products whsle . . . . .	12	'8 694	'1 050	'213	'56	'2 800	'863	'413
422490	Other grocery & related products whsle . . . . .	12	'8 694	'1 050	'213	'56	'2 800	'863	'413
4226	Chemical & allied products whsle . . . . .	15	35 132	4 549	1 214	137	8 637	3 417	3 113
42269	Other chemical & allied products whsle . . . . .	10	'24 936	'2 665	'682	'73	'5 660	'3 244	'2 922
422690	Other chemical & allied products whsle . . . . .	10	'24 936	'2 665	'682	'73	'5 660	'3 244	'2 922
4226902	Other chemical & allied products whsle . . . . .	10	'24 936	'2 665	'682	'73	'5 660	'3 244	'2 922
4227	Petroleum & petroleum products whsle . . . . .	'3	'134 914	'1 211	'384	'53	'3 923	'2 904	'2 905
42271	Petroleum bulk stations & terminals . . . . .	'3	'134 914	'1 211	'384	'53	'3 923	'2 904	'2 905
422710	Petroleum bulk stations & terminals . . . . .	'3	'134 914	'1 211	'384	'53	'3 923	'2 904	'2 905
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	'3	'134 914	'1 211	'384	'53	'3 923	'2 904	'2 905
42271011	Petroleum bulk stations (except LP) . . . . .	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	19	'58 686	'5 224	'1 429	'400	'10 248	'3 527	'5 194
42292	Book, periodical, & newspaper whsle . . . . .	5	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle . . . . .	5	D	D	D	c	D	D	D
42295	Paint, varnish, & supplies whsle . . . . .	3	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle . . . . .	3	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle . . . . .	3	D	D	D	b	D	D	D



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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>DAVIS COUNTY, UT—Con.</b>									
	<b>Merchant wholesalers . . . . .</b>	<b>'194</b>	<b>'597 875</b>	<b>'48 507</b>	<b>'11 063</b>	<b>'1 847</b>	<b>'94 383</b>	<b>'55 890</b>	<b>'60 617</b>
421	Wholesale trade, durable goods . . . . .	126	334 806	25 973	5 325	890	52 371	39 607	41 823
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	11	'45 852	'2 401	'318	'52	'4 310	'4 120	'4 528
42111	Automobile & other motor vehicle whsle . . . . .	5	'42 070	'1 686	'145	'19	'3 114	'3 893	'4 015
421110	Automobile & other motor vehicle whsle . . . . .	5	'42 070	'1 686	'145	'19	'3 114	'3 893	'4 015
4213	Lumber & other construction materials whsle . . . . .	8	'22 927	'2 440	'605	'88	'5 002	'2 654	'2 767
42132	Brick, stone, & related construction materials whsle . . . . .	2	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle . . . . .	2	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle . . . . .	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	30	'59 269	'5 616	'1 277	'183	'12 716	'6 365	'6 880
42143	Computer & computer peripheral equipment & software whsle . . . . .	9	17 719	1 561	367	51	3 857	1 474	1 524
421430	Computer & computer peripheral equipment & software whsle . . . . .	9	17 719	1 561	367	51	3 857	1 474	1 524
42144	Other commercial equipment whsle . . . . .	6	'15 682	'1 236	'266	'34	'2 754	'2 721	'2 544
421440	Other commercial equipment whsle . . . . .	6	'15 682	'1 236	'266	'34	'2 754	'2 721	'2 544
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	6	'15 682	'1 236	'266	'34	'2 754	'2 721	'2 544
42149	Other professional equipment & supplies whsle . . . . .	3	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle . . . . .	3	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle . . . . .	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	5	D	D	D	b	D	D	D
42151	Metal service centers & offices . . . . .	5	D	D	D	b	D	D	D
421510	Metal service centers & offices . . . . .	5	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices . . . . .	5	D	D	D	b	D	D	D
4216	Electrical goods whsle . . . . .	17	'15 521	'2 145	'484	'95	'4 283	'1 320	'1 676
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	11	'42 406	'3 087	'569	'111	'6 420	'7 389	'6 296
42171	Hardware whsle . . . . .	8	35 614	2 222	482	88	4 790	5 720	5 395
421710	Hardware whsle . . . . .	8	35 614	2 222	482	88	4 790	5 720	5 395
4218	Machinery, equipment, & supplies whsle . . . . .	20	'64 303	'5 533	'1 079	'137	'9 315	'4 115	'5 803
42183	Industrial machinery & equipment whsle . . . . .	11	'54 320	'4 392	'799	'96	'7 526	'1 998	'3 595
421830	Industrial machinery & equipment whsle . . . . .	11	'54 320	'4 392	'799	'96	'7 526	'1 998	'3 595
4218305	Materials handling equipment whsle . . . . .	4	D	D	D	b	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	19	'54 058	'2 861	'628	'154	'6 695	'8 617	'9 362
42191	Sporting & recreational goods & supplies whsle . . . . .	4	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle . . . . .	4	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	8	'20 604	'1 408	'292	'50	'3 593	'4 613	'4 173
421990	Other miscellaneous durable goods whsle . . . . .	8	'20 604	'1 408	'292	'50	'3 593	'4 613	'4 173
422	Wholesale trade, nondurable goods . . . . .	'68	'263 069	'22 534	'5 738	'957	'42 012	'16 283	'18 794
4221	Paper & paper product whsle . . . . .	10	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle . . . . .	3	D	D	D	a	D	D	D
4224	Grocery & related products whsle . . . . .	20	'116 263	'10 219	'2 463	'297	'17 695	'5 564	'6 124
42241	General-line grocery whsle . . . . .	5	D	D	D	c	D	D	D
422410	General-line grocery whsle . . . . .	5	D	D	D	c	D	D	D
4224103	Other general-line grocery whsle . . . . .	5	D	D	D	c	D	D	D
4226	Chemical & allied products whsle . . . . .	10	'22 804	'4 025	'1 067	'123	'7 176	'2 403	'2 562
42269	Other chemical & allied products whsle . . . . .	7	'16 458	'2 281	'577	'62	'4 514	'2 230	'2 371
422690	Other chemical & allied products whsle . . . . .	7	'16 458	'2 281	'577	'62	'4 514	'2 230	'2 371
4227	Petroleum & petroleum products whsle . . . . .	'2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	'2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals . . . . .	'2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	'2	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) . . . . .	2	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>DAVIS COUNTY, UT—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
	whsle .....	15	'33 815	'4 373	'1 130	'356	'8 614	'3 527	'5 194
42295	Paint, varnish, & supplies whsle .....	3	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle ..	3	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle .....	3	D	D	D	b	D	D	D
<b>Manufacturers' sales branches and sales offices ..</b>									
		<b>18</b>	<b>'249 101</b>	<b>'16 288</b>	<b>'3 992</b>	<b>'754</b>	<b>'44 677</b>	<b>'19 051</b>	<b>'15 513</b>
421	Wholesale trade, durable goods .....	7	'68 307	'7 318	'1 839	'372	'13 994	'10 201	'9 622
4218	Machinery, equipment, & supplies								
	whsle .....	2	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle .....	1	D	D	D	e	D	D	D
421820	Farm & garden machinery & equipment whsle .....	1	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods .....	11	'180 794	'8 970	'2 153	'382	'30 683	'8 850	'5 891
4224	Grocery & related products whsle .....	2	D	D	D	e	D	D	D
4227	Petroleum & petroleum products								
	whsle .....	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals ..	1	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals .....	1	D	D	D	a	D	D	D
<b>Agents, brokers, and commission merchants .....</b>									
		<b>29</b>	<b>'337 970</b>	<b>'5 915</b>	<b>'1 422</b>	<b>'267</b>	<b>'10 449</b>	—	—
421	Wholesale trade, durable goods .....	20	'294 743	'4 395	'1 045	'218	'7 297	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	1	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle .....	1	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle .....	1	D	D	D	c	D	D	D
4216	Electrical goods whsle .....	8	'23 845	'684	'171	'20	'1 235	—	—
4218	Machinery, equipment, & supplies								
	whsle .....	2	D	D	D	a	D	D	D
42184	Industrial supplies whsle .....	1	D	D	D	a	D	D	D
421840	Industrial supplies whsle .....	1	D	D	D	a	D	D	D
4218406	Other industrial supplies whsle ..	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	9	'43 227	'1 520	'377	'49	'3 152	—	—
4229	Miscellaneous nondurable goods whsle .....	2	D	D	D	b	D	D	D
<b>DUCHESNE COUNTY, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>20</b>	<b>31 062</b>	<b>1 923</b>	<b>459</b>	<b>103</b>	<b>4 368</b>	<b>3 213</b>	<b>3 640</b>
421	Wholesale trade, durable goods .....	13	'19 065	'1 466	'348	'62	'3 089	'3 098	'3 531
4218	Machinery, equipment, & supplies								
	whsle .....	12	'18 990	'1 444	'344	'60	'3 044	'3 098	'3 531
42183	Industrial machinery & equipment whsle .....	9	13 659	1 145	286	47	2 295	1 365	1 881
421830	Industrial machinery & equipment whsle .....	9	13 659	1 145	286	47	2 295	1 365	1 881
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle ..	7	'12 741	'1 006	'254	'44	'2 046	'1 204	'1 615
422	Wholesale trade, nondurable goods .....	7	'11 997	'457	'111	'41	'1 279	'115	'109
4224	Grocery & related products whsle .....	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle .....	2	D	D	D	b	D	D	D
<b>Merchant wholesalers .....</b>									
		<b>19</b>	<b>'30 341</b>	<b>'1 903</b>	<b>'445</b>	<b>'101</b>	<b>'4 328</b>	<b>'3 143</b>	<b>'3 568</b>
421	Wholesale trade, durable goods .....	12	'18 344	'1 446	'334	'60	'3 049	'3 028	'3 459
4218	Machinery, equipment, & supplies								
	whsle .....	11	'18 269	'1 424	'330	'58	'3 004	'3 028	'3 459
42183	Industrial machinery & equipment whsle .....	8	'12 938	'1 125	'272	'45	'2 255	'1 295	'1 809
421830	Industrial machinery & equipment whsle .....	8	'12 938	'1 125	'272	'45	'2 255	'1 295	'1 809
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle ..	6	'12 020	'986	'240	'42	'2 006	'1 134	'1 543
422	Wholesale trade, nondurable goods .....	7	'11 997	'457	'111	'41	'1 279	'115	'109
4224	Grocery & related products whsle .....	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle .....	2	D	D	D	b	D	D	D
<b>Manufacturers' sales branches and sales offices ..</b>									
		<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

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<b>EMERY COUNTY, UT</b>									
42	Wholesale trade .....	7	'5 757	'296	'73	'15	'858	'1 481	'1 618
421	Wholesale trade, durable goods .....	4	D	D	D	a	D	D	D
	Merchant wholesalers .....	6	'2 328	'116	'27	'9	'275	'420	'524
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
<b>GARFIELD COUNTY, UT</b>									
42	Wholesale trade .....	3	D	D	D	a	D	D	D
	Merchant wholesalers .....	3	D	D	D	a	D	D	D
<b>GRAND COUNTY, UT</b>									
42	Wholesale trade .....	11	8 838	1 217	292	46	2 573	919	833
	Merchant wholesalers .....	10	'7 146	'860	'203	'36	'2 151	'381	'445
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
<b>IRON COUNTY, UT</b>									
42	Wholesale trade .....	32	113 619	6 124	1 345	266	14 661	7 494	8 367
421	Wholesale trade, durable goods .....	20	'24 908	'2 029	'458	'97	'4 054	'5 723	'6 433
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	7	16 360	992	222	42	2 000	5 060	5 711
422	Wholesale trade, nondurable goods .....	12	'88 711	'4 095	'887	'169	'10 607	'1 771	'1 934
4224	Grocery & related products whsle .....	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	1	D	D	D	b	D	D	D
422490	Other grocery & related products whsle .....	1	D	D	D	b	D	D	D
4224903	Soft drinks whsle .....	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	2	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals .....	2	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	2	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP) .....	1	D	D	D	b	D	D	D
	Merchant wholesalers .....	29	'109 235	'5 887	'1 277	'258	'13 898	'7 442	'8 313
421	Wholesale trade, durable goods .....	19	'23 308	'1 969	'443	'95	'3 979	'5 723	'6 433
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	7	16 360	992	222	42	2 000	5 060	5 711
422	Wholesale trade, nondurable goods .....	10	'85 927	'3 918	'834	'163	'9 919	'1 719	'1 880
4224	Grocery & related products whsle .....	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	1	D	D	D	b	D	D	D
422490	Other grocery & related products whsle .....	1	D	D	D	b	D	D	D
4224903	Soft drinks whsle .....	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	2	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals .....	2	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	2	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP) .....	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	2	D	D	D	a	D	D	D

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<b>JUAB COUNTY, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>8</b>	<b>10 710</b>	<b>667</b>	<b>128</b>	<b>52</b>	<b>1 526</b>	<b>2 358</b>	<b>2 097</b>
421	Wholesale trade, durable goods .....	5	'8 719	'578	'107	'38	'1 318	'2 309	'2 031
4218	Machinery, equipment, & supplies whsle .....	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>8</b>	<b>10 710</b>	<b>667</b>	<b>128</b>	<b>52</b>	<b>1 526</b>	<b>2 358</b>	<b>2 097</b>
421	Wholesale trade, durable goods .....	5	'8 719	'578	'107	'38	'1 318	'2 309	'2 031
4218	Machinery, equipment, & supplies whsle .....	1	D	D	D	a	D	D	D
<b>KANE COUNTY, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	3	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	3	D	D	D	a	D	D	D
<b>MILLARD COUNTY, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>16</b>	<b>28 804</b>	<b>1 370</b>	<b>321</b>	<b>82</b>	<b>3 034</b>	<b>2 559</b>	<b>2 492</b>
421	Wholesale trade, durable goods .....	7	7 194	616	149	25	1 346	772	794
422	Wholesale trade, nondurable goods .....	9	21 610	754	172	57	1 688	1 787	1 698
4227	Petroleum & petroleum products whsle .....	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals .....	1	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals .....	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>16</b>	<b>28 804</b>	<b>1 370</b>	<b>321</b>	<b>82</b>	<b>3 034</b>	<b>2 559</b>	<b>2 492</b>
421	Wholesale trade, durable goods .....	7	7 194	616	149	25	1 346	772	794
422	Wholesale trade, nondurable goods .....	9	21 610	754	172	57	1 688	1 787	1 698
4227	Petroleum & petroleum products whsle .....	1	D	D	D	a	D	D	D
<b>MORGAN COUNTY, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle .....	2	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle .....	2	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle .....	2	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>PIUTE COUNTY, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Merchant wholesalers .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>RICH COUNTY, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Merchant wholesalers .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>SALT LAKE COUNTY, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>2 013</b>	<b>'15 365 436</b>	<b>'1 017 983</b>	<b>'239 789</b>	<b>29 521</b>	<b>1 892 326</b>	<b>1 053 685</b>	<b>1 230 353</b>
421	Wholesale trade, durable goods .....	1 435	'8 661 562	'708 727	'166 753	19 240	1 297 694	746 067	892 869
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	129	'2 191 808	'65 746	'15 432	2 376	125 081	124 010	144 611
42111	Automobile & other motor vehicle whsle .....	34	'1 814 134	'30 194	'7 095	1 002	51 436	67 790	85 811
421110	Automobile & other motor vehicle whsle .....	34	'1 814 134	'30 194	'7 095	1 002	51 436	67 790	85 811
4211101	Automobile & motorcycle whsle .....	13	'336 761	'6 027	'1 652	'356	'13 824	'7 415	'8 379
4211103	Light truck & van (14,000 lb or less) whsle .....	4	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	12	'637 870	'21 894	'4 923	'582	'33 748	'58 568	'75 534
42112	Motor vehicle supplies & new parts whsle .....	63	'280 697	'28 933	'6 782	'1 121	'59 786	'48 034	'50 078
421120	Motor vehicle supplies & new parts whsle .....	63	'280 697	'28 933	'6 782	'1 121	'59 786	'48 034	'50 078
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	30	'122 258	'11 046	'2 495	'412	'26 420	'17 867	'18 968
4211202	Motor vehicle supplies & new parts—jobbers .....	30	'147 155	'16 209	'3 908	'667	'31 381	'29 648	'30 590
4211203	Petroleum products marketing equipment whsle .....	3	D	D	D	b	D	D	D
42113	Tire & tube whsle .....	13	'81 800	'4 941	'1 170	'155	'9 598	'5 823	'5 467
421130	Tire & tube whsle .....	13	'81 800	'4 941	'1 170	'155	'9 598	'5 823	'5 467
42114	Motor vehicle parts, (used) whsle .....	19	'15 177	'1 678	'385	'98	'4 261	'2 363	'3 255
421140	Motor vehicle parts, (used) whsle .....	19	'15 177	'1 678	'385	'98	'4 261	'2 363	'3 255
4212	Furniture & home furnishings whsle .....	84	207 293	26 333	6 468	908	47 796	18 295	19 748
42121	Furniture whsle .....	33	92 112	9 690	2 080	279	17 498	3 509	3 894
421210	Furniture whsle .....	33	92 112	9 690	2 080	279	17 498	3 509	3 894
4212101	Household & lawn furniture whsle .....	18	38 575	1 674	432	99	3 976	1 923	2 199
4212102	Office & business furniture whsle .....	15	53 537	8 016	1 648	180	13 522	1 586	1 695
42122	Home furnishings whsle .....	51	115 181	16 643	4 388	629	30 298	14 786	15 854
421220	Home furnishings whsle .....	51	115 181	16 643	4 388	629	30 298	14 786	15 854
4212202	Linens, domestics, draperies, & curtains whsle .....	12	'38 091	'6 820	'1 779	'265	'12 256	'4 989	'4 643
4212203	Floor coverings whsle .....	16	'46 486	'5 718	'1 652	'151	'9 705	'5 224	'5 574
4212204	Other home furnishings whsle .....	16	'27 061	'3 865	'898	'195	'7 896	'4 463	'5 449
4213	Lumber & other construction materials whsle .....	68	629 160	33 054	8 276	1 017	69 242	45 963	53 305
42131	Lumber, plywood, millwork, & wood panel whsle .....	36	477 531	18 472	5 003	556	40 434	35 243	38 014
421310	Lumber, plywood, millwork, & wood panel whsle .....	36	477 531	18 472	5 003	556	40 434	35 243	38 014
4213101	Lumber without yard whsle .....	8	'70 897	'3 300	'1 292	'103	'6 368	'7 876	'7 307
4213102	Lumber with yard whsle .....	9	330 640	9 853	2 411	264	22 761	22 108	25 182
4213103	Plywood, veneer, millwork, & wood panel whsle .....	19	'75 994	'5 319	'1 300	'189	'11 305	'5 259	'5 525
42132	Brick, stone, & related construction materials whsle .....	11	76 612	4 786	1 079	140	9 060	2 932	3 126
421320	Brick, stone, & related construction materials whsle .....	11	76 612	4 786	1 079	140	9 060	2 932	3 126
4213201	Brick, block, tile, clay/cement sewer pipe whsle .....	5	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle .....	4	57 994	2 013	365	41	4 248	1 032	1 064
42139	Other construction materials whsle .....	17	'62 266	'9 222	'2 128	'313	'18 243	'7 298	'9 001
421390	Other construction materials whsle .....	17	'62 266	'9 222	'2 128	'313	'18 243	'7 298	'9 001
4213901	Flat glass & other construction glass whsle .....	6	'25 153	'4 277	'1 042	'156	'8 342	'3 298	'3 481
4213902	Other construction materials whsle .....	11	'37 113	'4 945	'1 086	'157	'9 901	'4 000	'5 520
4214	Professional & commercial equipment & supplies whsle .....	235	1 210 413	134 783	32 601	3 343	245 264	76 394	87 935
42141	Photographic equipment & supplies whsle .....	6	'22 393	'3 127	'904	'80	'6 883	'2 224	'2 342
421410	Photographic equipment & supplies whsle .....	6	'22 393	'3 127	'904	'80	'6 883	'2 224	'2 342
42142	Office equipment whsle .....	28	'182 926	'36 129	'8 061	'854	'52 751	'10 849	'15 782
421420	Office equipment whsle .....	28	'182 926	'36 129	'8 061	'854	'52 751	'10 849	'15 782
42143	Computer & computer peripheral equipment & software whsle .....	85	555 316	51 219	13 432	1 068	98 225	27 580	27 380
421430	Computer & computer peripheral equipment & software whsle .....	85	555 316	51 219	13 432	1 068	98 225	27 580	27 380
4214301	Computer & peripheral equipment whsle .....	72	539 015	45 773	12 100	930	88 132	26 929	26 754
42143011	Computers & peripheral equipment for resale .....	25	248 509	11 778	3 002	313	22 295	16 140	15 785
42143012	Computers & peripheral equipment for end use .....	47	290 506	33 995	9 098	617	65 837	10 789	10 969
4214302	Computer software (packaged) whsle .....	13	16 301	5 446	1 332	138	10 093	651	626

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	<b>SALT LAKE COUNTY, UT—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42144	Other commercial equipment whsle	30	'109 533	'11 485	'2 677	'471	'24 598	'11 854	'12 671
421440	Other commercial equipment whsle	30	'109 533	'11 485	'2 677	'471	'24 598	'11 854	'12 671
4214401	Restaurant & hotel equipment & supplies whsle	17	68 332	5 379	1 227	242	12 457	7 490	8 152
4214402	Store machines & equipment whsle	13	'41 201	'6 106	'1 450	'229	'12 141	'4 364	'4 519
42145	Medical, dental, & hospital equipment & supplies whsle	62	'270 772	'23 085	'5 366	'556	'44 586	'16 587	'19 963
421450	Medical, dental, & hospital equipment & supplies whsle	62	'270 772	'23 085	'5 366	'556	'44 586	'16 587	'19 963
4214501	Surgical, medical, & hospital supplies whsle	59	'252 699	'20 206	'4 677	'505	'39 492	'15 419	'18 969
4214502	Dental equipment & supplies whsle	3	'18 073	'2 879	'689	'51	'5 094	'1 168	'994
42146	Ophthalmic goods whsle	13	'18 638	'3 105	'697	'124	'6 266	'1 346	'2 619
421460	Ophthalmic goods whsle	13	'18 638	'3 105	'697	'124	'6 266	'1 346	'2 619
42149	Other professional equipment & supplies whsle	11	'50 835	'6 633	'1 464	'190	'11 955	'5 954	'7 178
421490	Other professional equipment & supplies whsle	11	'50 835	'6 633	'1 464	'190	'11 955	'5 954	'7 178
4214902	Other professional equipment & supplies whsle	9	'47 690	'6 385	'1 390	'165	'11 356	'5 748	'5 166
4215	Metal & mineral (except petroleum) whsle	59	'324 954	'32 891	'7 425	'1 165	'69 190	'43 293	'60 963
42151	Metal service centers & offices	55	'291 525	'30 925	'6 980	'1 118	'64 273	'37 855	'55 847
421510	Metal service centers & offices	55	'291 525	'30 925	'6 980	'1 118	'64 273	'37 855	'55 847
4215101	Ferrous metal service centers & sales offices	42	'257 463	'28 017	'6 226	'992	'56 935	'33 149	'51 983
42151011	Ferrous metal service centers	32	231 842	23 934	5 312	840	50 202	33 149	51 983
42151012	Ferrous metal sales offices	10	'25 621	'4 083	'914	'152	'6 733	—	—
4215102	Nonferrous metal service centers & sales offices	13	'34 062	'2 908	'754	'126	'7 338	'4 706	'3 864
4215202	Other mineral & ore whsle	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	216	1 265 580	134 841	30 667	2 599	220 595	63 787	71 408
42161	Electrical apparatus & equip, wiring supp, & const material whsle	86	431 427	28 467	6 510	796	46 962	22 108	22 687
421610	Electrical apparatus & equip, wiring supp, & const material whsle	86	431 427	28 467	6 510	796	46 962	22 108	22 687
42162	Electrical appliance, television & radio set whsle	20	97 046	8 089	1 952	227	16 461	8 056	7 560
421620	Electrical appliance, television & radio set whsle	20	97 046	8 089	1 952	227	16 461	8 056	7 560
42169	Other electronic parts & equipment whsle	110	737 107	98 285	22 205	1 576	157 172	33 623	41 161
421690	Other electronic parts & equipment whsle	110	737 107	98 285	22 205	1 576	157 172	33 623	41 161
4216901	Communications equipment & supplies whsle	44	306 723	78 094	17 298	1 098	122 679	19 636	23 248
4216902	Electronic parts (excluding communications equipment) whsle	66	430 384	20 191	4 907	478	34 493	13 987	17 913
4217	Hardware, & plumbing & heating equipment & supplies whsle	116	494 231	44 075	9 634	1 221	80 387	36 517	40 879
42171	Hardware whsle	53	159 265	15 751	3 394	543	27 853	10 494	11 140
421710	Hardware whsle	53	159 265	15 751	3 394	543	27 853	10 494	11 140
42172	Plumbing & heating equipment & supplies (hydronics) whsle	26	126 377	11 511	2 308	280	24 082	10 615	11 715
421720	Plumbing & heating equipment & supplies (hydronics) whsle	26	126 377	11 511	2 308	280	24 082	10 615	11 715
42173	Warm air heating & air-conditioning equipment & supplies whsle	28	116 629	13 046	2 908	298	21 101	9 503	11 881
421730	Warm air heating & air-conditioning equipment & supplies whsle	28	116 629	13 046	2 908	298	21 101	9 503	11 881
42174	Refrigeration equipment & supplies whsle	9	91 960	3 767	1 024	100	7 351	5 905	6 143
421740	Refrigeration equipment & supplies whsle	9	91 960	3 767	1 024	100	7 351	5 905	6 143

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<b>42</b>	<b>SALT LAKE COUNTY, UT—Con.</b>								
	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle . . . . .	385	1 549 415	180 528	42 989	4 729	325 048	293 603	367 552
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	38	'519 498	'59 764	'13 962	'1 266	'104 971	'190 045	'256 696
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	38	'519 498	'59 764	'13 962	'1 266	'104 971	'190 045	'256 696
42182	Farm & garden machinery & equipment whsle . . . . .	16	'58 018	'5 630	'1 294	'188	'10 092	'9 622	'15 861
421820	Farm & garden machinery & equipment whsle . . . . .	16	'58 018	'5 630	'1 294	'188	'10 092	'9 622	'15 861
4218201	Farm machinery & equipment—farm dealers . . . . .	4	'15 205	'1 137	'403	'60	'2 167	'856	'6 588
4218202	Farm machinery & equipment—whsle distributors . . . . .	4	'12 295	'1 148	'239	'32	'1 919	'1 171	'1 218
4218203	Lawn & garden machinery & equipment whsle . . . . .	8	'30 518	'3 345	'652	'96	'6 006	'7 595	'8 055
42183	Industrial machinery & equipment whsle . . . . .	205	617 818	68 987	16 511	1 890	122 197	50 961	50 566
421830	Industrial machinery & equipment whsle . . . . .	205	617 818	68 987	16 511	1 890	122 197	50 961	50 566
4218301	Food-processing machinery & equipment whsle . . . . .	13	'46 077	'4 837	'1 274	'143	'8 115	'2 269	'2 543
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	32	'69 821	'9 504	'2 020	'261	'16 487	'9 464	'8 287
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	20	'52 499	'6 986	'1 409	'194	'11 813	'7 360	'6 020
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle . . . . .	12	17 322	2 518	611	67	4 674	2 104	2 267
4218303	General-purpose industrial machinery & equipment whsle . . . . .	66	192 956	24 339	5 857	630	43 696	15 269	14 935
4218304	Metalworking machinery & equipment whsle . . . . .	18	'74 798	'4 829	'1 171	'119	'10 105	'4 168	'4 161
4218305	Materials handling equipment whsle . . . . .	33	137 685	17 326	4 283	512	28 929	14 579	14 771
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	10	'25 649	'2 384	'544	'65	'4 963	'2 112	'2 350
4218307	Other industrial machinery & equipment whsle . . . . .	33	70 832	5 768	1 362	160	9 902	3 100	3 519
42184	Industrial supplies whsle . . . . .	72	225 992	29 162	7 221	794	53 775	27 906	28 830
421840	Industrial supplies whsle . . . . .	72	225 992	29 162	7 221	794	53 775	27 906	28 830
4218401	General-line industrial supplies whsle . . . . .	12	18 194	2 711	513	66	4 458	1 769	1 785
4218402	Mechanical power transmission supplies whsle . . . . .	8	'24 334	'2 471	'559	'87	'4 655	'2 566	'3 127
4218403	Welding supplies whsle . . . . .	6	'52 390	'9 353	'2 923	'222	'18 961	'11 847	'12 287
4218404	Industrial containers & supplies whsle . . . . .	8	30 267	3 342	595	105	5 919	1 998	2 130
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	10	'24 461	'2 993	'731	'67	'5 620	'3 173	'2 638
4218406	Other industrial supplies whsle . . . . .	28	'76 346	'8 292	'1 900	'247	'14 162	'6 553	'6 863
42185	Service establishment equipment & supplies whsle . . . . .	44	106 978	14 719	3 576	520	28 662	11 236	11 604
421850	Service establishment equipment & supplies whsle . . . . .	44	106 978	14 719	3 576	520	28 662	11 236	11 604
4218501	Beauty & barber shop equipment & supplies whsle . . . . .	7	16 830	2 573	589	128	5 693	2 340	2 434
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	11	'29 322	'5 188	'1 300	'183	'9 105	'3 174	'3 352
4218503	Laundry & dry-cleaning equipment & supplies whsle . . . . .	8	'16 075	'2 026	'521	'62	'4 074	'1 257	'1 344
4218504	Other service establishment equipment & supplies whsle . . . . .	18	'44 751	'4 932	'1 166	'147	'9 790	'4 465	'4 474
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	10	'21 111	'2 266	'425	'71	'5 351	'3 833	'3 995
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	10	'21 111	'2 266	'425	'71	'5 351	'3 833	'3 995
4219	Miscellaneous durable goods whsle . . . . .	143	'788 708	'56 476	'13 261	'1 882	'115 091	'44 205	'46 468
42191	Sporting & recreational goods & supplies whsle . . . . .	36	'147 112	'6 948	'1 631	'258	'23 579	'19 111	'19 522
421910	Sporting & recreational goods & supplies whsle . . . . .	36	'147 112	'6 948	'1 631	'258	'23 579	'19 111	'19 522
42192	Toy & hobby goods & supplies whsle . . . . .	16	25 212	3 449	811	170	7 824	3 819	4 642
421920	Toy & hobby goods & supplies whsle . . . . .	16	25 212	3 449	811	170	7 824	3 819	4 642
42193	Recyclable material whsle . . . . .	30	'197 663	'8 940	'2 133	'354	'20 772	'4 253	'4 799
421930	Recyclable material whsle . . . . .	30	'197 663	'8 940	'2 133	'354	'20 772	'4 253	'4 799
4219301	Iron & steel scrap processors & dealers . . . . .	7	D	D	D	b	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip) . . . . .	1	D	D	D	a	D	D	D
4219302	Recyclable paper & paperboard whsle . . . . .	7	'19 255	'2 922	'704	'143	'7 615	'337	'258
4219303	Other recyclable material whsle . . . . .	16	'40 921	'4 054	'750	'149	'8 623	'3 082	'3 185

**Table 5. Summary Statistics for Counties: 1997—Con.**

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
	<b>SALT LAKE COUNTY, UT—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whse—Con.								
42194	Jewelry/watch/silverware/precious stone, & precious metal whse . . . .	20	'267 162	'27 033	'6 321	'354	'41 675	'3 701	'4 041
421940	Jewelry/watch/silverware/precious stone, & precious metal whse . . .	20	'267 162	'27 033	'6 321	'354	'41 675	'3 701	'4 041
4219401	Jewelry, watch, diamonds, precious stone, & silverware whse . . . . .	19	D	D	D	e	D	D	D
42199	Other miscellaneous durable goods whse . . . . .	41	'151 559	'10 106	'2 365	'746	'21 241	'13 321	'13 464
421990	Other miscellaneous durable goods whse . . . . .	41	'151 559	'10 106	'2 365	'746	'21 241	'13 321	'13 464
4219903	General merchandise (durable goods) whse . . . . .	15	'19 600	'831	'168	'18	'1 734	'301	'956
4219904	Prerecorded media whse . . . . .	10	'80 030	'4 385	'1 125	'457	'8 620	'5 854	'5 205
42199042	Prerecorded video tapes whse . . . . .	7	'76 653	'4 226	'1 088	'451	'8 281	'5 813	'5 148
4219906	Other durable goods whse . . . . .	8	'46 527	'4 096	'897	'230	'8 892	'6 613	'6 733
422	Wholesale trade, nondurable goods . . . . .	578	6 703 874	309 256	73 036	10 281	594 632	307 618	337 484
4221	Paper & paper product whse . . . . .	62	414 966	32 045	7 829	934	61 772	36 511	39 270
42211	Printing & writing paper whse . . . . .	7	D	D	D	e	D	D	D
422110	Printing & writing paper whse . . . . .	7	D	D	D	e	D	D	D
42212	Stationery & office supplies whse . . .	39	135 188	13 171	3 277	532	27 958	18 187	19 488
422120	Stationery & office supplies whse . .	39	135 188	13 171	3 277	532	27 958	18 187	19 488
42213	Industrial & personal service paper whse . . . . .	16	'84 335	'5 250	'1 207	'135	'9 697	'5 610	'6 617
422130	Industrial & personal service paper whse . . . . .	16	'84 335	'5 250	'1 207	'135	'9 697	'5 610	'6 617
4222	Drugs, & druggists' sundries whse . . .	55	1 144 619	23 773	5 549	953	52 868	87 733	98 122
42221	Drugs, & druggists' sundries whse . .	55	1 144 619	23 773	5 549	953	52 868	87 733	98 122
422210	Drugs, & druggists' sundries whse . . . . .	55	1 144 619	23 773	5 549	953	52 868	87 733	98 122
4222101	General-line drugs whse . . . . .	20	'592 561	'8 885	'1 927	'326	'20 439	'78 424	'88 396
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whse . . . . .	35	'552 058	'14 888	'3 622	'627	'32 429	'9 309	'9 726
4223	Apparel, piece goods, & notions whse .	57	97 155	8 025	2 105	474	20 919	14 851	15 979
42231	Piece goods, notions, & other dry goods whse . . . . .	9	'14 624	'1 504	'458	'74	'4 167	'3 584	'2 247
422310	Piece goods, notions, & other dry goods whse . . . . .	9	'14 624	'1 504	'458	'74	'4 167	'3 584	'2 247
42232	Men's & boys' clothing & furnishings whse . . . . .	19	33 371	2 838	645	123	7 427	3 980	4 739
422320	Men's & boys' clothing & furnishings whse . . . . .	19	33 371	2 838	645	123	7 427	3 980	4 739
42233	Women's, children's, & infants' clothing & accessories whse . . . . .	26	'47 822	'3 522	'963	'269	'8 615	'6 944	'8 639
422330	Women's, children's, & infants' clothing & accessories whse . . . . .	26	'47 822	'3 522	'963	'269	'8 615	'6 944	'8 639
4224	Grocery & related products whse . . . . .	189	3 726 554	167 158	39 751	5 385	293 602	107 573	118 940
42241	General-line grocery whse . . . . .	20	'1 798 751	'74 008	'17 777	'2 239	'119 127	'66 001	'70 941
422410	General-line grocery whse . . . . .	20	'1 798 751	'74 008	'17 777	'2 239	'119 127	'66 001	'70 941
4224102	General-line grocery whse, retail cooperative . . . . .	1	D	D	D	f	D	D	D
4224103	Other general-line grocery whse . . . . .	17	'1 105 820	'43 377	'11 176	'1 266	'72 412	'32 163	'35 093
42242	Packaged frozen food whse . . . . .	15	'201 789	'10 493	'2 714	'375	'20 324	'7 159	'6 498
422420	Packaged frozen food whse . . . . .	15	'201 789	'10 493	'2 714	'375	'20 324	'7 159	'6 498
42243	Dairy products, (except dried or canned) whse . . . . .	13	'114 459	'6 348	'1 402	'255	'13 013	'1 742	'1 490
422430	Dairy products, (except dried or canned) whse . . . . .	13	'114 459	'6 348	'1 402	'255	'13 013	'1 742	'1 490
4224302	Dairy product (except raw milk) whse . . . . .	13	'114 459	'6 348	'1 402	'255	'13 013	'1 742	'1 490
42244	Poultry & poultry product whse . . . . .	4	D	D	D	b	D	D	D
422440	Poultry & poultry product whse . . .	4	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whse . . . . .	4	D	D	D	b	D	D	D
42245	Confectionery whse . . . . .	15	'127 332	'8 330	'1 924	'287	'12 948	'1 567	'1 452
422450	Confectionery whse . . . . .	15	'127 332	'8 330	'1 924	'287	'12 948	'1 567	'1 452
42247	Meat & meat product whse . . . . .	16	'201 303	'6 550	'1 484	'223	'14 301	'5 629	'7 822
422470	Meat & meat product whse . . . . .	16	'201 303	'6 550	'1 484	'223	'14 301	'5 629	'7 822
42248	Fresh fruit & vegetable whse . . . . .	19	118 458	7 909	2 421	213	14 148	961	1 095
422480	Fresh fruit & vegetable whse . . . . .	19	118 458	7 909	2 421	213	14 148	961	1 095



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	<b>SALT LAKE COUNTY, UT—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42249	Other grocery & related products whsle .....	86	1 019 622	50 750	11 301	1 727	90 811	23 587	28 726
422490	Other grocery & related products whsle .....	86	1 019 622	50 750	11 301	1 727	90 811	23 587	28 726
4224901	Coffee, tea, & spice whsle .....	14	'21 984	'1 991	'537	'82	'3 828	'736	'1 348
4224902	Bread & baked goods whsle .....	20	'149 221	'10 212	'2 553	'428	'19 847	'4 769	'5 055
4224903	Soft drinks whsle .....	7	'93 044	'14 926	'3 166	'580	'18 915	'3 546	'4 301
4224904	Canned goods whsle .....	6	'243 860	'3 791	'869	'150	'6 249	'22	'22
4224905	Food & beverage basic materials whsle .....	10	'39 320	'2 773	'725	'80	'7 284	'1 850	'2 101
4224906	Other grocery specialties whsle .	29	472 193	17 057	3 451	407	34 688	12 664	15 899
4226	Chemical & allied products whsle .....	77	255 042	28 592	6 290	666	59 878	14 522	15 361
42261	Plastics materials & basic forms & shapes whsle .....	23	123 252	10 974	2 399	188	24 854	8 067	8 452
422610	Plastics materials & basic forms & shapes whsle .....	23	123 252	10 974	2 399	188	24 854	8 067	8 452
42269	Other chemical & allied products whsle .....	54	131 790	17 618	3 891	478	35 024	6 455	6 909
422690	Other chemical & allied products whsle .....	54	131 790	17 618	3 891	478	35 024	6 455	6 909
4226901	Industrial gases (except LP) whsle .....	3	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle .....	51	'116 545	'15 473	'3 458	'418	'30 187	'5 199	'5 634
4227	Petroleum & petroleum products whsle .....	16	'423 647	'8 391	'2 173	'229	'22 477	'5 829	'6 332
42271	Petroleum bulk stations & terminals .	9	'369 346	'5 583	'1 474	'164	'16 948	'4 216	'4 432
422710	Petroleum bulk stations & terminals .....	9	'369 346	'5 583	'1 474	'164	'16 948	'4 216	'4 432
4227101	Petroleum bulk stations & terminals (except LP) .....	8	'358 431	'4 443	'1 189	'114	'13 471	'4 006	'4 137
42271011	Petroleum bulk stations (except LP) .....	7	'70 865	'3 577	'973	'102	'8 088	'3 696	'3 817
42271012	Petroleum bulk terminals (except LP) .....	1	D	D	D	a	D	D	D
4227102	Liquefied petroleum bulk stations & terminals .....	1	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle .....	7	'100 553	'9 889	'2 126	'279	'17 505	'4 603	'4 814
42281	Beer & ale whsle .....	3	'93 680	'9 392	'2 044	'266	'16 581	'4 452	'4 658
422810	Beer & ale whsle .....	3	'93 680	'9 392	'2 044	'266	'16 581	'4 452	'4 658
4229	Miscellaneous nondurable goods whsle .....	111	'537 012	'31 144	'7 166	'1 349	'64 898	'35 924	'38 642
42291	Farm supplies whsle .....	10	D	D	D	b	D	D	D
422910	Farm supplies whsle .....	10	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors .....	8	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle .....	22	72 513	7 900	1 998	379	14 104	8 429	8 449
422920	Book, periodical, & newspaper whsle .....	22	72 513	7 900	1 998	379	14 104	8 429	8 449
42293	Flower, nursery stock, & florists' supplies whsle .....	13	18 152	2 251	574	158	4 650	1 558	1 542
422930	Flower, nursery stock, & florists' supplies whsle .....	13	18 152	2 251	574	158	4 650	1 558	1 542
42294	Tobacco & tobacco product whsle . . .	5	133 655	6 078	1 339	235	11 511	6 833	7 693
422940	Tobacco & tobacco product whsle.	5	133 655	6 078	1 339	235	11 511	6 833	7 693
42295	Paint, varnish, & supplies whsle ....	14	30 718	2 813	730	101	6 821	3 067	2 859
422950	Paint, varnish, & supplies whsle ..	14	30 718	2 813	730	101	6 821	3 067	2 859
4229501	Paint, varnish, & supplies whsle .....	14	30 718	2 813	730	101	6 821	3 067	2 859
42299	Other miscellaneous nondurable goods whsle .....	47	'89 807	'9 822	'2 074	'396	'22 543	'12 319	'14 260
422990	Other miscellaneous nondurable goods whsle .....	47	'89 807	'9 822	'2 074	'396	'22 543	'12 319	'14 260
4229901	Art goods whsle .....	17	'47 791	'5 789	'1 271	'253	'13 916	'8 562	'9 717
4229904	Other nondurable goods whsle .	20	'17 133	'2 007	'382	'76	'4 633	'2 519	'3 163
	<b>Merchant wholesalers .....</b>	<b>1 657</b>	<b>8 951 365</b>	<b>780 545</b>	<b>181 494</b>	<b>24 005</b>	<b>1 473 222</b>	<b>849 336</b>	<b>988 901</b>
421	Wholesale trade, durable goods .....	1 190	5 017 696	550 031	126 631	16 017	1 020 456	558 941	669 042

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<b>SALT LAKE COUNTY, UT—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	111	'779 408	'57 655	'13 455	'1 988	'109 913	'89 179	'108 448
42111	Automobile & other motor vehicle whsle . . . . .	31	'479 219	'24 477	'5 703	'708	'41 130	'36 790	'53 393
421110	Automobile & other motor vehicle whsle . . . . .	31	'479 219	'24 477	'5 703	'708	'41 130	'36 790	'53 393
4211101	Automobile & motorcycle whsle . . . . .	12	'64 009	'2 002	'710	'89	'6 521	'6 614	'7 094
4211105	Heavy truck & tractor (over 26,000 lb) whsle . . . . .	11	'389 877	'21 193	'4 721	'569	'32 430	'28 369	'44 401
42112	Motor vehicle supplies & new parts whsle . . . . .	50	'251 656	'26 977	'6 288	'1 036	'55 556	'44 203	'46 333
421120	Motor vehicle supplies & new parts whsle . . . . .	50	'251 656	'26 977	'6 288	'1 036	'55 556	'44 203	'46 333
4211201	Motor vehicle supplies & new parts—warehouse distributors . . . . .	22	'102 510	'9 935	'2 226	'354	'23 968	'15 151	'16 183
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	25	137 862	15 364	3 683	640	29 603	28 533	29 630
4211203	Petroleum products marketing equipment whsle . . . . .	3	D	D	D	b	D	D	D
42113	Tire & tube whsle . . . . .	11	'33 356	'4 523	'1 079	'146	'8 966	'5 823	'5 467
421130	Tire & tube whsle . . . . .	11	'33 356	'4 523	'1 079	'146	'8 966	'5 823	'5 467
42114	Motor vehicle parts, (used) whsle . . . . .	19	'15 177	'1 678	'385	'98	'4 261	'2 363	'3 255
421140	Motor vehicle parts, (used) whsle . . . . .	19	'15 177	'1 678	'385	'98	'4 261	'2 363	'3 255
4212	Furniture & home furnishings whsle . . . . .	65	125 068	19 083	4 629	634	33 472	12 532	14 206
42121	Furniture whsle . . . . .	22	'55 956	'8 607	'1 922	'251	'15 851	'3 509	'3 894
421210	Furniture whsle . . . . .	22	'55 956	'8 607	'1 922	'251	'15 851	'3 509	'3 894
4212101	Household & lawn furniture whsle . . . . .	11	'8 105	'1 240	'351	'86	'3 148	'1 923	'2 199
4212102	Office & business furniture whsle . . . . .	11	'7 851	'7 367	'1 571	'165	'12 703	'1 586	'1 695
42122	Home furnishings whsle . . . . .	43	'69 112	'10 476	'2 707	'383	'17 621	'9 023	'10 312
421220	Home furnishings whsle . . . . .	43	'69 112	'10 476	'2 707	'383	'17 621	'9 023	'10 312
4212203	Floor coverings whsle . . . . .	15	'46 368	'5 713	'1 651	'150	'9 637	'5 224	'5 574
4212204	Other home furnishings whsle . . . . .	14	'16 327	'3 030	'680	'145	'5 489	'2 370	'3 291
4213	Lumber & other construction materials whsle . . . . .	53	'513 434	'26 721	'6 652	'805	'55 670	'40 184	'44 979
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	29	443 550	16 261	4 372	484	35 712	33 404	36 487
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	29	443 550	16 261	4 372	484	35 712	33 404	36 487
4213101	Lumber without yard whsle . . . . .	8	'70 897	'3 300	'1 292	'103	'6 368	'7 876	'7 307
4213102	Lumber with yard whsle . . . . .	9	330 640	9 853	2 411	264	22 761	22 108	25 182
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	12	'42 013	'3 108	'669	'117	'6 583	'3 420	'3 998
42132	Brick, stone, & related construction materials whsle . . . . .	6	18 314	3 310	664	86	5 527	693	720
421320	Brick, stone, & related construction materials whsle . . . . .	6	18 314	3 310	664	86	5 527	693	720
4213203	Cement, lime, & related products whsle . . . . .	2	D	D	D	b	D	D	D
42139	Other construction materials whsle . . . . .	15	'48 324	'6 925	'1 550	'227	'13 905	'5 597	'7 270
421390	Other construction materials whsle . . . . .	15	'48 324	'6 925	'1 550	'227	'13 905	'5 597	'7 270
4213901	Flat glass & other construction glass whsle . . . . .	4	'11 211	'1 980	'464	'70	'4 004	'1 597	'1 750
4213902	Other construction materials whsle . . . . .	11	'37 113	'4 945	'1 086	'157	'9 901	'4 000	'5 520
4214	Professional & commercial equipment & supplies whsle . . . . .	203	733 947	93 014	20 787	2 694	169 405	58 396	68 798
42142	Office equipment whsle . . . . .	26	'100 082	'25 261	'4 799	'649	'37 465	'8 065	'12 424
421420	Office equipment whsle . . . . .	26	'100 082	'25 261	'4 799	'649	'37 465	'8 065	'12 424
42143	Computer & computer peripheral equipment & software whsle . . . . .	71	313 317	27 408	6 405	735	49 961	16 606	15 972
421430	Computer & computer peripheral equipment & software whsle . . . . .	71	313 317	27 408	6 405	735	49 961	16 606	15 972
4214301	Computer & peripheral equipment whsle . . . . .	58	297 016	21 962	5 073	597	39 868	15 955	15 346
42143011	Computers & peripheral equipment for resale . . . . .	19	'162 826	'7 720	'1 989	'245	'14 172	'9 243	'8 675
42143012	Computers & peripheral equipment for end use . . . . .	39	'134 190	'14 242	'3 084	'352	'25 696	'6 712	'6 671
4214302	Computer software (packaged) whsle . . . . .	13	16 301	5 446	1 332	138	10 093	651	626
42144	Other commercial equipment whsle . . . . .	26	'77 776	'11 072	'2 596	'458	'23 644	'11 854	'12 671
421440	Other commercial equipment whsle . . . . .	26	'77 776	'11 072	'2 596	'458	'23 644	'11 854	'12 671
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	15	'40 904	'5 145	'1 177	'236	'11 924	'7 490	'8 152
4214402	Store machines & equipment whsle . . . . .	11	'36 872	'5 927	'1 419	'222	'11 720	'4 364	'4 519
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	51	'151 001	'16 438	'3 929	'459	'33 287	'12 347	'15 592
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	51	'151 001	'16 438	'3 929	'459	'33 287	'12 347	'15 592
4214501	Surgical, medical, & hospital supplies whsle . . . . .	49	'134 574	'13 683	'3 261	'410	'28 477	'11 302	'14 725
42146	Ophthalmic goods whsle . . . . .	12	'18 543	'3 075	'690	'123	'6 210	'1 346	'2 619
421460	Ophthalmic goods whsle . . . . .	12	'18 543	'3 075	'690	'123	'6 210	'1 346	'2 619

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>SALT LAKE COUNTY, UT—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42149	Other professional equipment & supplies whsle.....	11	'50 835	'6 633	'1 464	'190	'11 955	'5 954	'7 178
421490	Other professional equipment & supplies whsle.....	11	'50 835	'6 633	'1 464	'190	'11 955	'5 954	'7 178
4214902	Other professional equipment & supplies whsle.....	9	'47 690	'6 385	'1 390	'165	'11 356	'5 748	'5 166
4215	Metal & mineral (except petroleum) whsle.....	53	'276 322	'30 233	'6 650	'1 061	'62 638	'33 246	'51 248
42151	Metal service centers & offices.....	50	'269 428	'28 417	'6 241	'1 017	'59 153	'32 112	'50 247
421510	Metal service centers & offices.....	50	'269 428	'28 417	'6 241	'1 017	'59 153	'32 112	'50 247
4215101	Ferrous metal service centers & sales offices.....	38	'236 148	'25 569	'5 516	'894	'51 909	'27 956	'46 383
42151011	Ferrous metal service centers.....	28	'210 527	'21 486	'4 602	'742	'45 176	'27 956	'46 383
42151012	Ferrous metal sales offices.....	10	'25 621	'4 083	'914	'152	'6 733	—	—
4215102	Nonferrous metal service centers & sales offices.....	12	'33 280	'2 848	'725	'123	'7 244	'4 156	'3 864
4216	Electrical goods whsle.....	148	659 606	111 572	24 705	2 174	183 264	59 614	65 958
42161	Electrical apparatus & equip, wiring supp, & const material whsle.....	48	177 613	17 774	4 033	559	29 019	19 532	20 032
421610	Electrical apparatus & equip, wiring supp, & const material whsle.....	48	177 613	17 774	4 033	559	29 019	19 532	20 032
42162	Electrical appliance, television & radio set whsle.....	19	'93 246	'8 054	'1 944	'226	'16 396	'8 056	'7 560
421620	Electrical appliance, television & radio set whsle.....	19	'93 246	'8 054	'1 944	'226	'16 396	'8 056	'7 560
42169	Other electronic parts & equipment whsle.....	81	'388 747	'85 744	'18 728	'1 389	'137 849	'32 026	'38 366
421690	Other electronic parts & equipment whsle.....	81	'388 747	'85 744	'18 728	'1 389	'137 849	'32 026	'38 366
4216901	Communications equipment & supplies whsle.....	35	219 265	70 053	14 894	991	110 955	18 631	22 196
4216902	Electronic parts (excluding communications equipment) whsle.....	46	'169 482	'15 691	'3 834	'398	'26 894	'13 395	'16 170
4217	Hardware, & plumbing & heating equipment & supplies whsle.....	94	319 884	34 035	7 284	1 022	63 541	33 577	37 436
42171	Hardware whsle.....	44	108 972	13 623	2 935	499	23 804	10 397	11 040
421710	Hardware whsle.....	44	108 972	13 623	2 935	499	23 804	10 397	11 040
42172	Plumbing & heating equipment & supplies (hydronics) whsle.....	18	'68 901	'8 665	'1 768	'222	'19 846	'10 226	'11 206
421720	Plumbing & heating equipment & supplies (hydronics) whsle.....	18	'68 901	'8 665	'1 768	'222	'19 846	'10 226	'11 206
42173	Warm air heating & air-conditioning equipment & supplies whsle.....	24	84 241	9 621	2 046	233	15 723	7 304	9 581
421730	Warm air heating & air-conditioning equipment & supplies whsle.....	24	84 241	9 621	2 046	233	15 723	7 304	9 581
42174	Refrigeration equipment & supplies whsle.....	8	'57 770	'2 126	'535	'68	'4 168	'5 650	'5 609
421740	Refrigeration equipment & supplies whsle.....	8	'57 770	'2 126	'535	'68	'4 168	'5 650	'5 609
4218	Machinery, equipment, & supplies whsle.....	336	1 120 670	145 961	34 874	4 031	264 508	188 031	231 526
42181	Construction & mining (except petroleum) machinery & equip whsle.....	34	'262 453	'34 868	'8 401	'770	'61 183	'88 694	'124 670
421810	Construction & mining (except petroleum) machinery & equip whsle.....	34	'262 453	'34 868	'8 401	'770	'61 183	'88 694	'124 670
42182	Farm & garden machinery & equipment whsle.....	15	'57 319	'5 594	'1 285	'187	'10 036	'9 622	'15 861
421820	Farm & garden machinery & equipment whsle.....	15	'57 319	'5 594	'1 285	'187	'10 036	'9 622	'15 861
4218201	Farm machinery & equipment—farm dealers.....	4	'15 205	'1 137	'403	'60	'2 167	'856	'6 588
4218202	Farm machinery & equipment—whsle distributors.....	4	'12 295	'1 148	'239	'32	'1 919	'1 171	'1 218
4218203	Lawn & garden machinery & equipment whsle.....	7	'29 819	'3 309	'643	'95	'5 950	'7 595	'8 055
42183	Industrial machinery & equipment whsle.....	170	'491 641	'61 249	'14 438	'1 735	'109 362	'48 980	'48 731

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>SALT LAKE COUNTY, UT—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle—Con.								
421830	Industrial machinery & equipment whsle .....	170	'491 641	'61 249	'14 438	'1 735	'109 362	'48 980	'48 731
4218301	Food-processing machinery & equipment whsle .....	11	'22 738	'3 160	'854	'106	'5 644	'2 117	'2 390
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	30	65 468	8 730	1 812	242	15 267	8 803	7 782
42183021	Hydraulic & pneumatic pumps & motors whsle .....	19	'48 958	'6 420	'1 249	'181	'11 159	'6 699	'5 515
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	11	'16 510	'2 310	'563	'61	'4 108	'2 104	'2 267
4218303	General-purpose industrial machinery & equipment whsle .	50	137 660	21 700	5 064	571	38 800	14 192	13 894
4218304	Metalworking machinery & equipment whsle .....	15	'63 466	'4 474	'1 045	'113	'9 482	'4 156	'4 150
4218305	Materials handling equipment whsle .....	32	'132 750	'16 559	'4 089	'506	'27 774	'14 567	'14 743
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .	6	'22 293	'2 016	'468	'53	'4 164	'2 045	'2 253
4218307	Other industrial machinery & equipment whsle .....	26	'47 266	'4 610	'1 106	'144	'8 231	'3 100	'3 519
42184	Industrial supplies whsle .....	66	'191 065	'27 803	'6 861	'762	'50 958	'26 363	'27 345
421840	Industrial supplies whsle .....	66	'191 065	'27 803	'6 861	'762	'50 958	'26 363	'27 345
4218401	General-line industrial supplies whsle .....	12	18 194	2 711	513	66	4 458	1 769	1 785
4218402	Mechanical power transmission supplies whsle .....	7	'20 861	'2 377	'544	'85	'4 442	'2 566	'3 127
4218403	Welding supplies whsle .....	6	'52 390	'9 353	'2 923	'222	'18 961	'11 847	'12 287
4218404	Industrial containers & supplies whsle .....	8	30 267	3 342	595	105	5 919	1 998	2 130
4218405	Industrial valves & fittings (except fluid-power) whsle ....	10	'24 461	'2 993	'731	'67	'5 620	'3 173	'2 638
4218406	Other industrial supplies whsle .	23	'44 892	'7 027	'1 555	'217	'11 558	'5 010	'5 378
42185	Service establishment equipment & supplies whsle .....	41	'97 081	'14 181	'3 464	'506	'27 618	'10 539	'10 924
421850	Service establishment equipment & supplies whsle .....	41	'97 081	'14 181	'3 464	'506	'27 618	'10 539	'10 924
4218501	Beauty & barber shop equipment & supplies whsle . .	7	16 830	2 573	589	128	5 693	2 340	2 434
4218502	Custodial, janitors' equipment & supplies whsle .....	11	'29 322	'5 188	'1 300	'183	'9 105	'3 174	'3 352
4218503	Laundry & dry-cleaning equipment & supplies whsle . .	8	'16 075	'2 026	'521	'62	'4 074	'1 257	'1 344
4218504	Other service establishment equipment & supplies whsle . .	15	'34 854	'4 394	'1 054	'133	'8 746	'3 768	'3 794
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	10	'21 111	'2 266	'425	'71	'5 351	'3 833	'3 995
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	10	'21 111	'2 266	'425	'71	'5 351	'3 833	'3 995
4219	Miscellaneous durable goods whsle ...	127	'489 357	'31 757	'7 595	'1 608	'78 045	'44 182	'46 443
42191	Sporting & recreational goods & supplies whsle .....	31	108 276	6 128	1 465	238	22 475	19 088	19 497
421910	Sporting & recreational goods & supplies whsle .....	31	108 276	6 128	1 465	238	22 475	19 088	19 497
42192	Toy & hobby goods & supplies whsle .....	15	'20 291	'3 394	'802	'165	'7 419	'3 819	'4 642
421920	Toy & hobby goods & supplies whsle .....	15	'20 291	'3 394	'802	'165	'7 419	'3 819	'4 642
42193	Recyclable material whsle .....	29	'194 851	'8 825	'2 103	'347	'20 413	'4 253	'4 799
421930	Recyclable material whsle .....	29	'194 851	'8 825	'2 103	'347	'20 413	'4 253	'4 799
4219301	Iron & steel scrap processors & dealers .....	7	D	D	D	b	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip) .....	1	D	D	D	a	D	D	D
4219302	Recyclable paper & paperboard whsle .....	6	'16 443	'2 807	'674	'136	'7 256	'337	'258
4219303	Other recyclable material whsle .	16	'40 921	'4 054	'750	'149	'8 623	'3 082	'3 185
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . .	17	'33 701	'3 726	'966	'121	'7 239	'3 701	'4 041
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . .	17	'33 701	'3 726	'966	'121	'7 239	'3 701	'4 041
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	16	'23 058	'3 593	'939	'117	'7 007	'3 262	'3 422
42199	Other miscellaneous durable goods whsle .....	35	'132 238	'9 684	'2 259	'737	'20 499	'13 321	'13 464
421990	Other miscellaneous durable goods whsle .....	35	'132 238	'9 684	'2 259	'737	'20 499	'13 321	'13 464
4219903	General merchandise (durable goods) whsle .....	12	'3 899	'478	'74	'12	'1 148	'301	'956
4219904	Prerecorded media whsle .....	9	'77 030	'4 335	'1 116	'456	'8 500	'5 854	'5 205
42199042	Prerecorded video tapes whsle .....	7	'76 653	'4 226	'1 088	'451	'8 281	'5 813	'5 148
4219906	Other durable goods whsle .....	6	'45 907	'4 077	'894	'228	'8 856	'6 613	'6 733

**Table 5. Summary Statistics for Counties: 1997—Con.**

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>SALT LAKE COUNTY, UT—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
422	Wholesale trade, nondurable goods . . . . .	467	3 933 669	230 514	54 863	7 988	452 766	290 395	319 859
4221	Paper & paper product whsle . . . . .	46	'323 097	'25 129	'5 996	'767	'47 166	'32 199	'35 123
42211	Printing & writing paper whsle . . . . .	5	D	D	D	D	D	D	D
422110	Printing & writing paper whsle . . . . .	5	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle . . . . .	30	99 984	9 454	2 245	444	19 738	16 669	18 139
422120	Stationery & office supplies whsle . . . . .	30	99 984	9 454	2 245	444	19 738	16 669	18 139
42213	Industrial & personal service paper whsle . . . . .	11	'53 040	'4 147	'929	'102	'7 337	'4 492	'5 478
422130	Industrial & personal service paper whsle . . . . .	11	'53 040	'4 147	'929	'102	'7 337	'4 492	'5 478
4222	Drugs, & druggists' sundries whsle . . . . .	51	'696 572	'20 683	'4 688	'803	'47 537	'87 733	'98 122
42221	Drugs, & druggists' sundries whsle . . . . .	51	'696 572	'20 683	'4 688	'803	'47 537	'87 733	'98 122
422210	Drugs, & druggists' sundries whsle . . . . .	51	'696 572	'20 683	'4 688	'803	'47 537	'87 733	'98 122
4222101	General-line drugs whsle . . . . .	20	'592 561	'8 885	'1 927	'326	'20 439	'78 424	'88 396
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	31	'104 011	'11 798	'2 761	'477	'27 098	'9 309	'9 726
4223	Apparel, piece goods, & notions whsle . . . . .	53	'85 114	'7 505	'1 963	'447	'19 965	'14 655	'15 780
42231	Piece goods, notions, & other dry goods whsle . . . . .	9	'14 624	'1 504	'458	'74	'4 167	'3 584	'2 247
422310	Piece goods, notions, & other dry goods whsle . . . . .	9	'14 624	'1 504	'458	'74	'4 167	'3 584	'2 247
42232	Men's & boys' clothing & furnishings whsle . . . . .	15	'21 330	'2 318	'503	'96	'6 473	'3 784	'4 540
422320	Men's & boys' clothing & furnishings whsle . . . . .	15	'21 330	'2 318	'503	'96	'6 473	'3 784	'4 540
42233	Women's, children's, & infants' clothing & accessories whsle . . . . .	26	'47 822	'3 522	'963	'269	'8 615	'6 944	'8 639
422330	Women's, children's, & infants' clothing & accessories whsle . . . . .	26	'47 822	'3 522	'963	'269	'8 615	'6 944	'8 639
4224	Grocery & related products whsle . . . . .	137	2 122 018	115 285	28 192	3 790	208 925	98 686	110 299
42241	General-line grocery whsle . . . . .	14	'1 339 795	'63 852	'15 504	'1 942	'103 341	'66 001	'70 941
422410	General-line grocery whsle . . . . .	14	'1 339 795	'63 852	'15 504	'1 942	'103 341	'66 001	'70 941
4224102	General-line grocery whsle, retail cooperative . . . . .	1	D	D	D	f	D	D	D
4224103	Other general-line grocery whsle . . . . .	11	D	D	D	f	D	D	D
42242	Packaged frozen food whsle . . . . .	7	'122 164	'8 563	'2 276	'309	'16 282	'6 067	'5 582
422420	Packaged frozen food whsle . . . . .	7	'122 164	'8 563	'2 276	'309	'16 282	'6 067	'5 582
42244	Poultry & poultry product whsle . . . . .	3	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle . . . . .	3	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whsle . . . . .	3	D	D	D	b	D	D	D
42247	Meat & meat product whsle . . . . .	14	139 646	5 722	1 302	203	12 642	5 629	7 822
422470	Meat & meat product whsle . . . . .	14	139 646	5 722	1 302	203	12 642	5 629	7 822
42248	Fresh fruit & vegetable whsle . . . . .	18	'115 489	'7 849	'2 413	'212	'13 923	'961	'1 095
422480	Fresh fruit & vegetable whsle . . . . .	18	'115 489	'7 849	'2 413	'212	'13 923	'961	'1 095
42249	Other grocery & related products whsle . . . . .	63	'237 847	'24 525	'5 493	'910	'50 067	'17 275	'22 159
422490	Other grocery & related products whsle . . . . .	63	'237 847	'24 525	'5 493	'910	'50 067	'17 275	'22 159
4224901	Coffee, tea, & spice whsle . . . . .	11	'6 530	'924	'259	'55	'1 914	'362	'913
4224902	Bread & baked goods whsle . . . . .	15	'75 717	'4 799	'1 187	'240	'9 746	'2 720	'3 274
4224903	Soft drinks whsle . . . . .	6	26 662	5 531	1 154	233	9 025	2 667	3 281
4224906	Other grocery specialties whsle . . . . .	21	107 881	11 858	2 557	333	24 712	10 519	13 570
4226	Chemical & allied products whsle . . . . .	61	'174 765	'19 689	'4 194	'544	'40 543	'12 520	'12 894
42261	Plastics materials & basic forms & shapes whsle . . . . .	16	'74 190	'5 847	'1 297	'134	'13 121	'6 514	'6 748
422610	Plastics materials & basic forms & shapes whsle . . . . .	16	'74 190	'5 847	'1 297	'134	'13 121	'6 514	'6 748
42269	Other chemical & allied products whsle . . . . .	45	'100 575	'13 842	'2 897	'410	'27 422	'6 006	'6 146
422690	Other chemical & allied products whsle . . . . .	45	'100 575	'13 842	'2 897	'410	'27 422	'6 006	'6 146
4226901	Industrial gases (except LP) whsle . . . . .	3	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle . . . . .	42	'85 330	'11 697	'2 464	'350	'22 585	'4 750	'4 871
4227	Petroleum & petroleum products whsle . . . . .	12	'108 665	'7 003	'1 846	'206	'15 658	'5 149	'5 394
42271	Petroleum bulk stations & terminals . . . . .	7	'76 052	'4 631	'1 244	'151	'11 226	'3 762	'3 964
422710	Petroleum bulk stations & terminals . . . . .	7	'76 052	'4 631	'1 244	'151	'11 226	'3 762	'3 964
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	6	'65 137	'3 491	'959	'101	'7 749	'3 552	'3 669
42271011	Petroleum bulk stations (except LP) . . . . .	6	'65 137	'3 491	'959	'101	'7 749	'3 552	'3 669
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	5	'95 062	'9 673	'2 090	'273	'17 012	'4 603	'4 814
42281	Beer & ale whsle . . . . .	3	'93 680	'9 392	'2 044	'266	'16 581	'4 452	'4 658
422810	Beer & ale whsle . . . . .	3	'93 680	'9 392	'2 044	'266	'16 581	'4 452	'4 658

**Table 5. Summary Statistics for Counties: 1997—Con.**

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	<b>SALT LAKE COUNTY, UT—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
	whsle .....	99	'325 194	'25 332	'5 853	'1 147	'55 346	'34 778	'37 409
42291	Farm supplies whsle .....	8	'26 862	'1 630	'312	'66	'4 173	'3 355	'3 416
422910	Farm supplies whsle .....	8	'26 862	'1 630	'312	'66	'4 173	'3 355	'3 416
4229102	Farm supplies—whsle distributors .....	6	'26 039	'1 526	'287	'63	'3 979	'3 232	'3 290
42292	Book, periodical, & newspaper whsle .....	18	'56 614	'5 091	'1 352	'251	'10 155	'8 429	'8 449
422920	Book, periodical, & newspaper whsle .....	18	'56 614	'5 091	'1 352	'251	'10 155	'8 429	'8 449
42293	Flower, nursery stock, & florists' supplies whsle .....	13	18 152	2 251	574	158	4 650	1 558	1 542
422930	Flower, nursery stock, & florists' supplies whsle .....	13	18 152	2 251	574	158	4 650	1 558	1 542
42294	Tobacco & tobacco product whsle ...	5	133 655	6 078	1 339	235	11 511	6 833	7 693
422940	Tobacco & tobacco product whsle ...	5	133 655	6 078	1 339	235	11 511	6 833	7 693
42295	Paint, varnish, & supplies whsle ...	10	17 853	1 668	447	77	4 392	2 454	2 217
422950	Paint, varnish, & supplies whsle ...	10	17 853	1 668	447	77	4 392	2 454	2 217
4229501	Paint, varnish, & supplies whsle .....	10	17 853	1 668	447	77	4 392	2 454	2 217
42299	Other miscellaneous nondurable goods whsle .....	45	'72 058	'8 614	'1 829	'360	'20 465	'12 149	'14 092
422990	Other miscellaneous nondurable goods whsle .....	45	'72 058	'8 614	'1 829	'360	'20 465	'12 149	'14 092
4229901	Art goods whsle .....	16	'47 742	'5 781	'1 269	'252	'13 897	'8 562	'9 717
4229904	Other nondurable goods whsle .....	20	'17 133	'2 007	'382	'76	'4 633	'2 519	'3 163
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>156</b>	<b>4 118 080</b>	<b>182 769</b>	<b>46 156</b>	<b>3 887</b>	<b>327 514</b>	<b>202 404</b>	<b>238 802</b>
421	Wholesale trade, durable goods .....	98	2 474 187	128 159	33 418	2 404	225 792	185 591	221 621
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	12	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle .....	2	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle .....	2	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle .....	12	'105 983	'6 087	'1 579	'204	'13 039	'5 779	'8 326
42132	Brick, stone, & related construction materials whsle .....	5	58 298	1 476	415	54	3 533	2 239	2 406
421320	Brick, stone, & related construction materials whsle .....	5	58 298	1 476	415	54	3 533	2 239	2 406
4213203	Cement, lime, & related products whsle .....	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	16	'341 486	'36 924	'10 920	'586	'67 902	'17 988	'19 137
42142	Office equipment whsle .....	2	D	D	D	c	D	D	D
421420	Office equipment whsle .....	2	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle .....	10	'171 317	'22 709	'6 779	'311	'46 311	'10 974	'11 408
421430	Computer & computer peripheral equipment & software whsle .....	10	'171 317	'22 709	'6 779	'311	'46 311	'10 974	'11 408
4214301	Computer & peripheral equipment whsle .....	10	'171 317	'22 709	'6 779	'311	'46 311	'10 974	'11 408
42143012	Computers & peripheral equipment for end use .....	8	'156 316	'19 753	'6 014	'265	'40 141	'4 077	'4 298
42145	Medical, dental, & hospital equipment & supplies whsle .....	4	'87 325	'3 347	'879	'70	'6 305	'4 240	'4 371
421450	Medical, dental, & hospital equipment & supplies whsle .....	4	'87 325	'3 347	'879	'70	'6 305	'4 240	'4 371
4216	Electrical goods whsle .....	23	160 441	14 191	3 986	231	22 446	4 172	5 449
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	11	'61 977	'5 125	'1 290	'96	'8 449	'2 575	'2 654
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	11	'61 977	'5 125	'1 290	'96	'8 449	'2 575	'2 654
42169	Other electronic parts & equipment whsle .....	12	'98 464	'9 066	'2 696	'135	'13 997	'1 597	'2 795
421690	Other electronic parts & equipment whsle .....	12	'98 464	'9 066	'2 696	'135	'13 997	'1 597	'2 795
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	5	83 479	6 627	1 686	114	11 446	2 541	2 924
42174	Refrigeration equipment & supplies whsle .....	1	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle .....	1	D	D	D	b	D	D	D

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	<b>SALT LAKE COUNTY, UT—Con.</b>								
	<b>Manufacturers' sales branches and sales offices—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle .....	21	335 247	28 475	6 486	582	50 306	105 273	135 669
42181	Construction & mining (except petroleum) machinery & equip whsle .....	2	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle .....	2	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle .....	11	'35 881	'1 865	'513	'45	'3 020	'1 682	'1 478
421830	Industrial machinery & equipment whsle .....	11	'35 881	'1 865	'513	'45	'3 020	'1 682	'1 478
42184	Industrial supplies whsle .....	5	'33 427	'1 279	'340	'31	'2 672	'1 543	'1 485
421840	Industrial supplies whsle .....	5	'33 427	'1 279	'340	'31	'2 672	'1 543	'1 485
4219	Miscellaneous durable goods whsle ...	1	D	D	D	c	D	D	D
42194	Jewelry/watch/silverware/precious stone & precious metal whsle ...	1	D	D	D	c	D	D	D
421940	Jewelry/watch/silverware/precious stone & precious metal whsle ...	1	D	D	D	c	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	58	1 643 893	54 610	12 738	1 483	101 722	16 813	17 181
4221	Paper & paper product whsle .....	12	'88 106	'6 634	'1 778	'157	'14 175	'4 312	'4 147
4224	Grocery & related products whsle .....	20	614 129	32 516	7 369	992	53 130	8 654	8 388
42249	Other grocery & related products whsle .....	14	507 489	21 774	4 806	651	33 578	6 312	6 567
422490	Other grocery & related products whsle .....	14	507 489	21 774	4 806	651	33 578	6 312	6 567
4224902	Bread & baked goods whsle .....	4	70 504	5 317	1 342	186	9 991	2 049	1 781
4226	Chemical & allied products whsle .....	12	'70 717	'8 738	'2 054	'113	'18 782	'1 995	'2 454
4227	Petroleum & petroleum products whsle .....	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	2	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals .....	2	D	D	D	a	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	7	D	D	D	c	D	D	D
42291	Farm supplies whsle .....	2	D	D	D	a	D	D	D
422910	Farm supplies whsle .....	2	D	D	D	a	D	D	D
4229102	Farm supplies—whsle distributors .....	2	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>200</b>	<b>'2 295 991</b>	<b>'54 669</b>	<b>'12 139</b>	<b>1 629</b>	<b>91 590</b>	<b>1 945</b>	<b>2 650</b>
421	Wholesale trade, durable goods .....	147	'1 169 679	'30 537	'6 704	819	51 446	1 535	2 206
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	6	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle .....	1	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle .....	1	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle ...	17	'42 242	'1 249	'205	'35	'2 095	'12	'19
42121	Furniture whsle .....	11	'36 156	'1 083	'158	'28	'1 647	—	—
421210	Furniture whsle .....	11	'36 156	'1 083	'158	'28	'1 647	—	—
4212101	Household & lawn furniture whsle .....	7	'30 470	'434	'81	'13	'828	—	—
4213	Lumber & other construction materials whsle .....	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	16	'134 980	'4 845	'894	'63	'7 957	—	—
42143	Computer & computer peripheral equipment & software whsle .....	4	'70 682	'1 102	'248	'22	'1 953	—	—
421430	Computer & computer peripheral equipment & software whsle .....	4	'70 682	'1 102	'248	'22	'1 953	—	—
4214301	Computer & peripheral equipment whsle .....	4	'70 682	'1 102	'248	'22	'1 953	—	—
42143011	Computers & peripheral equipment for resale .....	4	'70 682	'1 102	'248	'22	'1 953	—	—
42144	Other commercial equipment whsle ..	4	D	D	D	a	D	D	D
421440	Other commercial equipment whsle .....	4	D	D	D	a	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle .....	2	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	7	'32 446	'3 300	'558	'27	'4 994	—	—
421450	Medical, dental, & hospital equipment & supplies whsle .....	7	'32 446	'3 300	'558	'27	'4 994	—	—
4214501	Surgical, medical, & hospital supplies whsle .....	7	'32 446	'3 300	'558	'27	'4 994	—	—

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	<b>SALT LAKE COUNTY, UT—Con.</b>								
	<b>Agents, brokers, and commission merchants—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle . . . . .	45	445 533	9 078	1 976	194	14 885	1	1
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	27	'191 837	'5 568	'1 187	'141	'9 494	'1	'1
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	27	'191 837	'5 568	'1 187	'141	'9 494	'1	'1
42169	Other electronic parts & equipment whsle . . . . .	17	'249 896	'3 475	'781	'52	'5 326	—	—
421690	Other electronic parts & equipment whsle . . . . .	17	'249 896	'3 475	'781	'52	'5 326	—	—
4216901	Communications equipment & supplies whsle . . . . .	1	D	D	D	a	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	16	'223 896	'3 279	'726	'50	'4 955	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	17	90 868	3 413	664	85	5 400	399	519
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	8	'57 476	'2 846	'540	'58	'4 236	'389	'509
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	8	'57 476	'2 846	'540	'58	'4 236	'389	'509
4218	Machinery, equipment, & supplies whsle . . . . .	28	93 498	6 092	1 629	116	10 234	299	357
42183	Industrial machinery & equipment whsle . . . . .	24	'90 296	'5 873	'1 560	'110	'9 815	'299	'357
421830	Industrial machinery & equipment whsle . . . . .	24	'90 296	'5 873	'1 560	'110	'9 815	'299	'357
4218301	Food-processing machinery & equipment whsle . . . . .	2	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle . . . . .	8	'26 163	'1 522	'485	'30	'2 889	'56	'68
4218307	Other industrial machinery & equipment whsle . . . . .	5	'20 359	'976	'211	'13	'1 312	—	—
4219	Miscellaneous durable goods whsle . . . . .	15	'69 290	'1 467	'319	'45	'2 806	'23	'25
42191	Sporting & recreational goods & supplies whsle . . . . .	5	'38 836	'820	'166	'20	'1 104	'23	'25
421910	Sporting & recreational goods & supplies whsle . . . . .	5	'38 836	'820	'166	'20	'1 104	'23	'25
42199	Other miscellaneous durable goods whsle . . . . .	6	'19 321	'422	'106	'9	'742	—	—
421990	Other miscellaneous durable goods whsle . . . . .	6	'19 321	'422	'106	'9	'742	—	—
4219903	General merchandise (durable goods) whsle . . . . .	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	53	1 126 312	24 132	5 435	810	40 144	410	444
4222	Drugs, & druggists' sundries whsle . . . . .	2	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle . . . . .	2	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle . . . . .	2	D	D	D	c	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	2	D	D	D	c	D	D	D
4224	Grocery & related products whsle . . . . .	32	990 407	19 357	4 190	603	31 547	233	253
42241	General-line grocery whsle . . . . .	6	458 956	10 156	2 273	297	15 786	—	—
422410	General-line grocery whsle . . . . .	6	458 956	10 156	2 273	297	15 786	—	—
4224103	Other general-line grocery whsle . . . . .	6	458 956	10 156	2 273	297	15 786	—	—
42243	Dairy products, (except dried or canned) whsle . . . . .	3	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle . . . . .	3	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whsle . . . . .	3	D	D	D	b	D	D	D
42245	Confectionery whsle . . . . .	5	55 682	1 508	236	43	2 212	—	—
422450	Confectionery whsle . . . . .	5	55 682	1 508	236	43	2 212	—	—
42249	Other grocery & related products whsle . . . . .	9	'274 286	'4 451	'1 002	'166	'7 166	—	—
422490	Other grocery & related products whsle . . . . .	9	'274 286	'4 451	'1 002	'166	'7 166	—	—
4224904	Canned goods whsle . . . . .	3	'243 000	'3 759	'863	'145	'6 117	—	—
4229	Miscellaneous nondurable goods whsle . . . . .	5	'26 571	'2 059	'462	'50	'3 483	'170	'178
42299	Other miscellaneous nondurable goods whsle . . . . .	2	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle . . . . .	2	D	D	D	b	D	D	D



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<b>SAN JUAN COUNTY, UT</b>									
42	<b>Wholesale trade . . . . .</b>	<b>11</b>	<b>12 583</b>	<b>1 151</b>	<b>244</b>	<b>105</b>	<b>2 884</b>	<b>916</b>	<b>1 060</b>
421	Wholesale trade, durable goods . . . . .	5	4 719	905	191	93	2 033	573	560
422	Wholesale trade, nondurable goods . . . . .	6	7 864	246	53	12	851	343	500
<b>Merchant wholesalers . . . . .</b>									
421	Wholesale trade, durable goods . . . . .	5	4 719	905	191	93	2 033	573	560
422	Wholesale trade, nondurable goods . . . . .	6	7 864	246	53	12	851	343	500
<b>SANPETE COUNTY, UT</b>									
42	<b>Wholesale trade . . . . .</b>	<b>8</b>	<b>15 087</b>	<b>631</b>	<b>172</b>	<b>36</b>	<b>1 308</b>	<b>1 000</b>	<b>1 190</b>
421	Wholesale trade, durable goods . . . . .	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	5	'10 587	'342	'103	'20	'674	'445	'625
<b>Merchant wholesalers . . . . .</b>									
421	Wholesale trade, durable goods . . . . .	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	4	'10 027	'324	'98	'19	'648	'445	'625
<b>Agents, brokers, and commission merchants . . . . .</b>									
		1	D	D	D	a	D	D	D
<b>SEVIER COUNTY, UT</b>									
42	<b>Wholesale trade . . . . .</b>	<b>19</b>	<b>78 122</b>	<b>3 945</b>	<b>896</b>	<b>238</b>	<b>7 850</b>	<b>3 667</b>	<b>3 026</b>
421	Wholesale trade, durable goods . . . . .	8	11 452	1 374	291	58	2 180	2 712	1 982
422	Wholesale trade, nondurable goods . . . . .	11	66 670	2 571	605	180	5 670	955	1 044
4225	Farm-product raw material whsle . . . . .	2	D	D	D	b	D	D	D
42252	Livestock whsle . . . . .	2	D	D	D	b	D	D	D
422520	Livestock whsle . . . . .	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	3	D	D	D	a	D	D	D
<b>Merchant wholesalers . . . . .</b>									
421	Wholesale trade, durable goods . . . . .	8	11 452	1 374	291	58	2 180	2 712	1 982
422	Wholesale trade, nondurable goods . . . . .	9	'22 899	'1 654	'402	'105	'4 089	'731	'822
4227	Petroleum & petroleum products whsle . . . . .	3	D	D	D	a	D	D	D
<b>Manufacturers' sales branches and sales offices . . . . .</b>									
		1	D	D	D	b	D	D	D
<b>Agents, brokers, and commission merchants . . . . .</b>									
		1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . . .	1	D	D	D	b	D	D	D

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<b>SUMMIT COUNTY, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>47</b>	<b>116 870</b>	<b>5 987</b>	<b>1 326</b>	<b>147</b>	<b>16 439</b>	<b>4 561</b>	<b>6 451</b>
421	Wholesale trade, durable goods .....	28	96 467	4 179	924	66	12 206	4 036	4 043
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	2	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	1	D	D	D	a	D	D	D
421120	Motor vehicle supplies & new parts whsle .....	1	D	D	D	a	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers.....	1	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle ...	2	D	D	D	a	D	D	D
42121	Furniture whsle .....	1	D	D	D	a	D	D	D
421210	Furniture whsle .....	1	D	D	D	a	D	D	D
4212101	Household & lawn furniture whsle .....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	6	6 778	249	67	12	489	159	647
4219	Miscellaneous durable goods whsle ...	6	'5 811	'313	'56	'8	'813	'212	'341
422	Wholesale trade, nondurable goods .....	19	20 403	1 808	402	81	4 233	525	2 408
4224	Grocery & related products whsle .....	7	'7 507	'337	'75	'16	'1 018	'132	'186
	<b>Merchant wholesalers .....</b>	<b>39</b>	<b>27 032</b>	<b>3 077</b>	<b>616</b>	<b>124</b>	<b>6 940</b>	<b>1 220</b>	<b>3 995</b>
421	Wholesale trade, durable goods .....	21	'10 629	'1 344	'234	'46	'2 836	'695	'1 587
422	Wholesale trade, nondurable goods .....	18	'16 403	'1 733	'382	'78	'4 104	'525	'2 408
4224	Grocery & related products whsle .....	7	'7 507	'337	'75	'16	'1 018	'132	'186
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	3	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle ...	1	D	D	D	a	D	D	D
42121	Furniture whsle .....	1	D	D	D	a	D	D	D
421210	Furniture whsle .....	1	D	D	D	a	D	D	D
4212101	Household & lawn furniture whsle .....	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>5</b>	<b>'8 961</b>	<b>'190</b>	<b>'49</b>	<b>'6</b>	<b>'510</b>	<b>'3</b>	<b>'3</b>
<b>TOOELE COUNTY, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>9</b>	<b>'10 286</b>	<b>'1 394</b>	<b>'791</b>	<b>'120</b>	<b>'2 636</b>	<b>'1 936</b>	<b>'278</b>
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>8</b>	<b>'4 913</b>	<b>'635</b>	<b>'214</b>	<b>'67</b>	<b>'1 145</b>	<b>'277</b>	<b>'278</b>
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>UINTAH COUNTY, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>49</b>	<b>77 637</b>	<b>7 414</b>	<b>1 738</b>	<b>291</b>	<b>14 900</b>	<b>6 684</b>	<b>8 867</b>
421	Wholesale trade, durable goods .....	32	32 398	4 746	1 151	169	8 514	4 330	6 342
4218	Machinery, equipment, & supplies whsle .....	20	28 445	3 959	975	120	7 077	3 798	5 752
42183	Industrial machinery & equipment whsle .....	17	'24 687	'3 526	'871	'106	'6 343	'3 779	'5 732
421830	Industrial machinery & equipment whsle .....	17	'24 687	'3 526	'871	'106	'6 343	'3 779	'5 732
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle ..	15	'22 224	'2 958	'708	'79	'5 210	'3 407	'5 349
422	Wholesale trade, nondurable goods .....	17	45 239	2 668	587	122	6 386	2 354	2 525
4224	Grocery & related products whsle .....	3	7 304	229	85	20	569	521	537
4226	Chemical & allied products whsle .....	5	'14 265	'1 275	'272	'32	'3 162	'1 370	'1 412
42269	Other chemical & allied products whsle .....	5	'14 265	'1 275	'272	'32	'3 162	'1 370	'1 412
422690	Other chemical & allied products whsle .....	5	'14 265	'1 275	'272	'32	'3 162	'1 370	'1 412
4227	Petroleum & petroleum products whsle .....	4	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals ..	3	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals .....	3	D	D	D	a	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>UINTAH COUNTY, UT—Con.</b>									
	<b>Merchant wholesalers .....</b>	<b>37</b>	<b>'49 302</b>	<b>'4 733</b>	<b>'1 090</b>	<b>'201</b>	<b>'9 343</b>	<b>'4 217</b>	<b>'4 835</b>
421	Wholesale trade, durable goods .....	23	'18 571	'2 910	'717	'119	'5 247	'2 968	'3 449
4218	Machinery, equipment, & supplies								
42183	whsle .....	11	'14 618	'2 123	'541	'70	'3 810	'2 436	'2 859
421830	Industrial machinery & equipment								
4218306	whsle .....	9	'14 383	'2 079	'530	'68	'3 743	'2 417	'2 839
4218306	Industrial machinery & equipment								
4218306	whsle .....	9	'14 383	'2 079	'530	'68	'3 743	'2 417	'2 839
422	Oilwell, oil refinery, & pipeline								
4224	mach, equip, & supplies whsle .....	7	'11 920	'1 511	'367	'41	'2 610	'2 045	'2 456
4227	Wholesale trade, nondurable goods .....	14	'30 731	'1 823	'373	'82	'4 096	'1 249	'1 386
4224	Grocery & related products whsle .....	3	7 304	229	85	20	569	521	537
4227	Petroleum & petroleum products								
4227	whsle .....	4	D	D	D	a	D	D	D
	<b>Manufacturers' sales</b>								
	<b>branches and sales offices ..</b>	<b>11</b>	<b>'24 056</b>	<b>'2 647</b>	<b>'640</b>	<b>'68</b>	<b>'5 461</b>	<b>'2 467</b>	<b>'4 032</b>
421	Wholesale trade, durable goods .....	9	'13 827	'1 836	'434	'50	'3 267	'1 362	'2 893
4218	Machinery, equipment, & supplies								
4218	whsle .....	9	'13 827	'1 836	'434	'50	'3 267	'1 362	'2 893
	<b>Agents, brokers, and</b>								
	<b>commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>UTAH COUNTY, UT</b>									
42	<b>Wholesale trade .....</b>	<b>320</b>	<b>2 763 598</b>	<b>190 417</b>	<b>40 371</b>	<b>6 272</b>	<b>416 314</b>	<b>204 551</b>	<b>256 527</b>
421	Wholesale trade, durable goods .....	205	'786 243	'80 873	'19 043	'2 968	'152 840	'97 934	'128 394
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	21	'24 405	'2 123	'512	'128	'5 050	'4 341	'4 575
42111	Automobile & other motor vehicle								
421110	whsle .....	3	'11 059	'314	'83	'19	'857	'2 038	'2 127
421110	Automobile & other motor vehicle								
421110	whsle .....	3	'11 059	'314	'83	'19	'857	'2 038	'2 127
42114	Motor vehicle parts, (used) whsle ...	10	'3 844	'694	'165	'52	'1 561	'714	'736
421140	Motor vehicle parts, (used) whsle ..	10	'3 844	'694	'165	'52	'1 561	'714	'736
4212	Furniture & home furnishings whsle ...	10	'23 088	'3 236	'820	'152	'7 590	'3 643	'3 830
42122	Home furnishings whsle .....	7	D	D	D	c	D	D	D
421220	Home furnishings whsle .....	7	D	D	D	c	D	D	D
4213	Lumber & other construction materials								
4213	whsle .....	16	24 431	2 950	654	110	5 139	1 599	1 776
4214	Professional & commercial equipment & supplies whsle .....	39	334 464	24 978	5 704	913	49 806	34 746	55 259
42142	Office equipment whsle .....	4	D	D	D	e	D	D	D
421420	Office equipment whsle .....	4	D	D	D	e	D	D	D
42143	Computer & computer peripheral								
421430	equipment & software whsle .....	25	'288 972	'13 700	'3 400	'545	'30 735	'28 058	'48 015
4214301	Computer & computer peripheral								
4214301	equipment & software whsle .....	25	'288 972	'13 700	'3 400	'545	'30 735	'28 058	'48 015
42143010	Computer & peripheral								
42143010	equipment whsle .....	17	'63 833	'6 122	'1 639	'262	'10 543	'3 432	'2 532
42143012	Computers & peripheral								
42143012	equipment for end use .....	12	'54 939	'5 104	'1 414	'202	'8 927	'3 105	'2 379
4214302	Computer software (packaged)								
4214302	whsle .....	8	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum)								
42151	whsle .....	12	'101 196	'7 553	'1 494	'192	'16 395	'15 697	'19 220
421510	Metal service centers & offices .....	11	'99 163	'7 493	'1 479	'191	'16 255	'15 453	'18 968
4215101	Metal service centers & offices .....	11	'99 163	'7 493	'1 479	'191	'16 255	'15 453	'18 968
42151010	Ferrous metal service centers & sales offices .....	10	'98 538	'7 421	'1 461	'189	'16 115	'15 453	'18 968
42151011	Ferrous metal service								
42151011	centers .....	9	'98 386	'7 396	'1 456	'188	'16 060	'15 453	'18 968
4216	Electrical goods whsle .....	19	62 480	10 503	2 577	226	15 585	7 036	8 127
42161	Electrical apparatus & equip, wiring								
421610	supp, & const material whsle .....	5	D	D	D	b	D	D	D
421610	Electrical apparatus & equip,								
421610	wiring supp, & const material								
421610	whsle .....	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment								
421690	whsle .....	9	'31 534	'6 790	'1 595	'112	'8 307	'1 568	'2 279
421690	Other electronic parts & equipment								
4216902	whsle .....	9	'31 534	'6 790	'1 595	'112	'8 307	'1 568	'2 279
4216902	Electronic parts (excluding								
4216902	communications equipment)								
4216902	whsle .....	5	'27 430	'6 144	'1 433	'96	'7 375	'1 408	'2 116
4217	Hardware, & plumbing & heating								
42171	equipment & supplies whsle .....	20	'34 323	'3 730	'978	'153	'7 339	'4 798	'6 804
421710	Hardware whsle .....	11	'17 665	'2 235	'639	'103	'4 415	'2 242	'3 883
421710	Hardware whsle .....	11	'17 665	'2 235	'639	'103	'4 415	'2 242	'3 883
42173	Warm air heating & air-conditioning								
421730	equipment & supplies whsle .....	2	D	D	D	b	D	D	D
421730	Warm air heating & air-								
421730	conditioning equipment &								
421730	supplies whsle .....	2	D	D	D	b	D	D	D

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	<b>UTAH COUNTY, UT—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle .....	35	113 577	14 274	3 244	546	25 089	14 267	16 482
42182	Farm & garden machinery & equipment whsle .....	7	22 640	4 198	959	176	5 983	3 625	3 784
421820	Farm & garden machinery & equipment whsle .....	7	22 640	4 198	959	176	5 983	3 625	3 784
4218202	Farm machinery & equipment—whsle distributors .....	1	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle .....	7	18 607	1 152	263	32	2 754	303	304
421830	Industrial machinery & equipment whsle .....	7	18 607	1 152	263	32	2 754	303	304
42184	Industrial supplies whsle .....	11	'26 666	'1 605	'378	'54	'3 371	'2 377	'2 491
421840	Industrial supplies whsle .....	11	'26 666	'1 605	'378	'54	'3 371	'2 377	'2 491
42185	Service establishment equipment & supplies whsle .....	4	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle .....	4	D	D	D	b	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle .....	2	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	3	'32 043	'5 440	'1 249	'235	'9 737	'6 374	'8 506
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	3	'32 043	'5 440	'1 249	'235	'9 737	'6 374	'8 506
4218601	Aircraft & aeronautical equipment & supplies whsle .....	3	'32 043	'5 440	'1 249	'235	'9 737	'6 374	'8 506
4219	Miscellaneous durable goods whsle ...	33	'68 279	'11 526	'3 060	'548	'20 847	'11 807	'12 321
42191	Sporting & recreational goods & supplies whsle .....	10	'25 936	'2 600	'504	'147	'5 330	'2 390	'1 820
421910	Sporting & recreational goods & supplies whsle .....	10	'25 936	'2 600	'504	'147	'5 330	'2 390	'1 820
42193	Recyclable material whsle .....	10	'19 600	'4 805	'1 729	'70	'6 927	'5 990	'6 939
421930	Recyclable material whsle .....	10	'19 600	'4 805	'1 729	'70	'6 927	'5 990	'6 939
4219301	Iron & steel scrap processors & dealers .....	4	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	9	'6 905	'626	'115	'32	'1 589	'338	'374
421990	Other miscellaneous durable goods whsle .....	9	'6 905	'626	'115	'32	'1 589	'338	'374
422	Wholesale trade, nondurable goods .....	115	'1 977 355	'109 544	'21 328	'3 304	'263 474	'106 617	'128 133
4222	Drugs, & druggists' sundries whsle ...	24	1 549 810	78 514	14 416	1 949	201 222	86 186	107 289
42221	Drugs, & druggists' sundries whsle ...	24	1 549 810	78 514	14 416	1 949	201 222	86 186	107 289
422210	Drugs, & druggists' sundries whsle .....	24	1 549 810	78 514	14 416	1 949	201 222	86 186	107 289
4222101	General-line drugs whsle .....	11	'160 842	'14 022	'3 304	'409	'27 966	'8 629	'9 536
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	13	D	D	D	g	D	D	D
4223	Apparel, piece goods, & notions whsle ..	10	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	27	'100 510	'11 387	'2 673	'567	'22 095	'3 941	'3 846
42249	Other grocery & related products whsle .....	12	'59 187	'6 571	'1 440	'285	'12 532	'2 326	'1 972
422490	Other grocery & related products whsle .....	12	'59 187	'6 571	'1 440	'285	'12 532	'2 326	'1 972
4224903	Soft drinks whsle .....	2	D	D	D	c	D	D	D
4226	Chemical & allied products whsle .....	11	'62 126	'5 267	'1 240	'169	'9 113	'4 006	'2 499
42269	Other chemical & allied products whsle .....	6	'45 014	'3 468	'902	'108	'6 159	'2 463	'907
422690	Other chemical & allied products whsle .....	6	'45 014	'3 468	'902	'108	'6 159	'2 463	'907
4226902	Other chemical & allied products whsle .....	6	'45 014	'3 468	'902	'108	'6 159	'2 463	'907
4227	Petroleum & petroleum products whsle .....	10	'180 102	'6 264	'1 394	'341	'13 604	'7 523	'7 806
42271	Petroleum bulk stations & terminals ..	5	142 762	5 312	1 165	217	11 570	7 121	7 391
422710	Petroleum bulk stations & terminals .....	5	142 762	5 312	1 165	217	11 570	7 121	7 391
4227101	Petroleum bulk stations & terminals (except LP) .....	5	142 762	5 312	1 165	217	11 570	7 121	7 391
42271011	Petroleum bulk stations (except LP) .....	5	142 762	5 312	1 165	217	11 570	7 121	7 391
4229	Miscellaneous nondurable goods whsle .....	22	'31 773	'5 078	'1 014	'162	'10 785	'3 682	'4 920
42291	Farm supplies whsle .....	4	D	D	D	b	D	D	D
422910	Farm supplies whsle .....	4	D	D	D	b	D	D	D

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<b>UTAH COUNTY, UT—Con.</b>									
	<b>Merchant wholesalers . . . . .</b>	<b>289</b>	<b>2 504 549</b>	<b>176 511</b>	<b>37 063</b>	<b>5 835</b>	<b>390 069</b>	<b>201 210</b>	<b>253 056</b>
421	Wholesale trade, durable goods . . . . .	190	'738 651	'77 622	'18 134	'2 852	'146 944	'97 462	'127 974
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	21	'24 405	'2 123	'512	'128	'5 050	'4 341	'4 575
42114	Motor vehicle parts, (used) whsle . . . . .	10	'3 844	'694	'165	'52	'1 561	'714	'736
421140	Motor vehicle parts, (used) whsle . . . . .	10	'3 844	'694	'165	'52	'1 561	'714	'736
4212	Furniture & home furnishings whsle . . . . .	9	'20 945	'3 047	'787	'148	'7 393	'3 643	'3 830
42122	Home furnishings whsle . . . . .	7	D	D	D	c	D	D	D
421220	Home furnishings whsle . . . . .	7	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle . . . . .	13	'16 927	'2 662	'573	'92	'4 466	'1 344	'1 513
4214	Professional & commercial equipment & supplies whsle . . . . .	38	'329 709	'23 436	'5 204	'843	'46 835	'34 746	'55 259
42142	Office equipment whsle . . . . .	4	D	D	D	e	D	D	D
421420	Office equipment whsle . . . . .	4	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle . . . . .	24	'284 217	'12 158	'2 900	'475	'27 764	'28 058	'48 015
421430	Computer & computer peripheral equipment & software whsle . . . . .	24	'284 217	'12 158	'2 900	'475	'27 764	'28 058	'48 015
4214301	Computer & peripheral equipment whsle . . . . .	16	'59 078	'4 580	'1 139	'192	'7 572	'3 432	'2 532
42143012	Computers & peripheral equipment for end use . . . . .	11	'50 184	'3 562	'914	'132	'5 956	'3 105	'2 379
4214302	Computer software (packaged) whsle . . . . .	8	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	12	'101 196	'7 553	'1 494	'192	'16 395	'15 697	'19 220
42151	Metal service centers & offices . . . . .	11	'99 163	'7 493	'1 479	'191	'16 255	'15 453	'18 968
421510	Metal service centers & offices . . . . .	11	'99 163	'7 493	'1 479	'191	'16 255	'15 453	'18 968
4215101	Ferrous metal service centers & sales offices . . . . .	10	'98 538	'7 421	'1 461	'189	'16 115	'15 453	'18 968
42151011	Ferrous metal service centers . . . . .	9	'98 386	'7 396	'1 456	'188	'16 060	'15 453	'18 968
4216	Electrical goods whsle . . . . .	17	'58 681	'9 891	'2 423	'218	'14 728	'6 905	'7 991
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	5	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle . . . . .	7	'27 735	'6 178	'1 441	'104	'7 450	'1 437	'2 143
421690	Other electronic parts & equipment whsle . . . . .	7	'27 735	'6 178	'1 441	'104	'7 450	'1 437	'2 143
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	5	'27 430	'6 144	'1 433	'96	'7 375	'1 408	'2 116
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	19	'34 123	'3 686	'968	'151	'7 274	'4 723	'6 804
42171	Hardware whsle . . . . .	10	'17 465	'2 191	'629	'101	'4 350	'2 167	'3 883
421710	Hardware whsle . . . . .	10	'17 465	'2 191	'629	'101	'4 350	'2 167	'3 883
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	2	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	29	'92 586	'13 856	'3 153	'537	'24 146	'14 256	'16 461
42182	Farm & garden machinery & equipment whsle . . . . .	7	22 640	4 198	959	176	5 983	3 625	3 784
421820	Farm & garden machinery & equipment whsle . . . . .	7	22 640	4 198	959	176	5 983	3 625	3 784
4218202	Farm machinery & equipment—whsle distributors . . . . .	1	D	D	D	c	D	D	D
42184	Industrial supplies whsle . . . . .	8	'16 135	'1 384	'333	'50	'3 022	'2 366	'2 470
421840	Industrial supplies whsle . . . . .	8	'16 135	'1 384	'333	'50	'3 022	'2 366	'2 470
42185	Service establishment equipment & supplies whsle . . . . .	4	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle . . . . .	4	D	D	D	b	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	2	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	3	'32 043	'5 440	'1 249	'235	'9 737	'6 374	'8 506
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	3	'32 043	'5 440	'1 249	'235	'9 737	'6 374	'8 506
4218601	Aircraft & aeronautical equipment & supplies whsle . . . . .	3	'32 043	'5 440	'1 249	'235	'9 737	'6 374	'8 506

**Table 5. Summary Statistics for Counties: 1997—Con.**

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>UTAH COUNTY, UT—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
<b>Wholesale trade, durable goods—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle . . .	32	'60 079	'11 368	'3 020	'543	'20 657	'11 807	'12 321
42191	Sporting & recreational goods & supplies whsle . . . . .	9	'17 736	'2 442	'464	'142	'5 140	'2 390	'1 820
421910	Sporting & recreational goods & supplies whsle . . . . .	9	'17 736	'2 442	'464	'142	'5 140	'2 390	'1 820
42193	Recyclable material whsle . . . . .	10	'19 600	'4 805	'1 729	'70	'6 927	'5 990	'6 939
421930	Recyclable material whsle . . . . .	10	'19 600	'4 805	'1 729	'70	'6 927	'5 990	'6 939
4219301	Iron & steel scrap processors & dealers . . . . .	4	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	9	'6 905	'626	'115	'32	'1 589	'338	'374
421990	Other miscellaneous durable goods whsle . . . . .	9	'6 905	'626	'115	'32	'1 589	'338	'374
422	Wholesale trade, nondurable goods . . . . .	99	'1 765 898	'98 889	'18 929	'2 983	'243 125	'103 748	'125 082
4222	Drugs, & druggists' sundries whsle . . . . .	19	'1 466 979	'75 189	'13 687	'1 891	'195 469	'86 186	'107 289
42221	Drugs, & druggists' sundries whsle . . . . .	19	'1 466 979	'75 189	'13 687	'1 891	'195 469	'86 186	'107 289
422210	Drugs, & druggists' sundries whsle . . . . .	19	'1 466 979	'75 189	'13 687	'1 891	'195 469	'86 186	'107 289
4222101	General-line drugs whsle . . . . .	11	'160 842	'14 022	'3 304	'409	'27 966	'8 629	'9 536
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	8	D	D	D	g	D	D	D
4224	Grocery & related products whsle . . . . .	23	'37 132	'5 496	'1 367	'348	'10 722	'1 072	'795
42249	Other grocery & related products whsle . . . . .	9	'8 772	'2 455	'558	'123	'3 915	'492	'482
422490	Other grocery & related products whsle . . . . .	9	'8 772	'2 455	'558	'123	'3 915	'492	'482
4226	Chemical & allied products whsle . . . . .	10	'35 126	'4 748	'1 092	'159	'8 013	'4 006	'2 499
42269	Other chemical & allied products whsle . . . . .	5	'18 014	'2 949	'754	'98	'5 059	'2 463	'907
422690	Other chemical & allied products whsle . . . . .	5	'18 014	'2 949	'754	'98	'5 059	'2 463	'907
4227	Petroleum & petroleum products whsle . . . . .	10	'180 102	'6 264	'1 394	'341	'13 604	'7 523	'7 806
42271	Petroleum bulk stations & terminals . . . . .	5	142 762	5 312	1 165	217	11 570	7 121	7 391
422710	Petroleum bulk stations & terminals . . . . .	5	142 762	5 312	1 165	217	11 570	7 121	7 391
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	5	142 762	5 312	1 165	217	11 570	7 121	7 391
42271011	Petroleum bulk stations (except LP) . . . . .	5	142 762	5 312	1 165	217	11 570	7 121	7 391
4229	Miscellaneous nondurable goods whsle . . . . .	19	'26 804	'4 613	'883	'150	'10 219	'3 682	'4 920
42291	Farm supplies whsle . . . . .	4	D	D	D	b	D	D	D
422910	Farm supplies whsle . . . . .	4	D	D	D	b	D	D	D
<b>Manufacturers' sales branches and sales offices . . . . .</b>		<b>20</b>	<b>184 061</b>	<b>12 546</b>	<b>3 031</b>	<b>395</b>	<b>23 275</b>	<b>3 341</b>	<b>3 471</b>
421	Wholesale trade, durable goods . . . . .	10	22 217	2 706	786	101	5 008	472	420
422	Wholesale trade, nondurable goods . . . . .	10	161 844	9 840	2 245	294	18 267	2 869	3 051
4224	Grocery & related products whsle . . . . .	3	'50 878	'5 641	'1 231	'214	'10 973	'2 869	'3 051
<b>Agents, brokers, and commission merchants . . . . .</b>		<b>11</b>	<b>74 988</b>	<b>1 360</b>	<b>277</b>	<b>42</b>	<b>2 970</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods . . . . .	5	'25 375	'545	'123	'15	'888	—	—
4218	Machinery, equipment, & supplies whsle . . . . .	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	6	'49 613	'815	'154	'27	'2 082	—	—
4223	Apparel, piece goods, & notions whsle . . . . .	1	D	D	D	a	D	D	D
<b>WASATCH COUNTY, UT</b>									
42	<b>Wholesale trade . . . . .</b>	<b>14</b>	<b>14 272</b>	<b>2 503</b>	<b>339</b>	<b>65</b>	<b>3 269</b>	<b>1 913</b>	<b>2 233</b>
421	Wholesale trade, durable goods . . . . .	8	'10 202	'2 352	'297	'42	'2 947	'1 874	'2 178
<b>Merchant wholesalers . . . . .</b>		<b>12</b>	<b>'11 042</b>	<b>'2 429</b>	<b>'321</b>	<b>'43</b>	<b>'3 071</b>	<b>'1 913</b>	<b>'2 233</b>
421	Wholesale trade, durable goods . . . . .	7	'9 972	'2 312	'287	'38	'2 847	'1 874	'2 178
<b>Agents, brokers, and commission merchants . . . . .</b>		<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>WASHINGTON COUNTY, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>85</b>	<b>238 505</b>	<b>17 996</b>	<b>3 885</b>	<b>641</b>	<b>39 433</b>	<b>13 620</b>	<b>16 697</b>
421	Wholesale trade, durable goods .....	56	79 860	9 928	1 963	294	23 018	9 062	10 804
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	7	4 004	999	225	32	1 682	722	872
4213	Lumber & other construction materials whsle .....	8	'11 798	'991	'173	'51	'3 372	'2 284	'3 034
4214	Professional & commercial equipment & supplies whsle .....	8	15 065	1 843	387	45	5 881	488	541
42144	Other commercial equipment whsle .....	1	D	D	D	a	D	D	D
421440	Other commercial equipment whsle .....	1	D	D	D	a	D	D	D
4214402	Store machines & equipment whsle .....	1	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	7	16 714	1 466	251	36	3 495	2 741	2 929
4218	Machinery, equipment, & supplies whsle .....	14	'22 160	'3 154	'637	'89	'6 018	'2 169	'2 694
42185	Service establishment equipment & supplies whsle .....	1	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle .....	1	D	D	D	b	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle .....	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	7	'5 388	'1 207	'239	'32	'2 026	'298	'372
422	Wholesale trade, nondurable goods .....	29	158 645	8 068	1 922	347	16 415	4 558	5 893
4224	Grocery & related products whsle .....	9	'54 259	'5 455	'1 301	'246	'7 761	'1 854	'2 256
42249	Other grocery & related products whsle .....	4	D	D	D	b	D	D	D
422490	Other grocery & related products whsle .....	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	7	'7 546	'391	'91	'15	'1 001	'811	'1 271
<b>Merchant wholesalers .....</b>									
<b>421</b>	<b>Wholesale trade, durable goods .....</b>	<b>52</b>	<b>'74 660</b>	<b>'9 697</b>	<b>'1 927</b>	<b>'290</b>	<b>'22 507</b>	<b>'9 062</b>	<b>'10 391</b>
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	7	4 004	999	225	32	1 682	722	872
4213	Lumber & other construction materials whsle .....	6	'9 319	'849	'161	'49	'3 020	'2 284	'2 621
4214	Professional & commercial equipment & supplies whsle .....	8	15 065	1 843	387	45	5 881	488	541
42144	Other commercial equipment whsle .....	1	D	D	D	a	D	D	D
421440	Other commercial equipment whsle .....	1	D	D	D	a	D	D	D
4214402	Store machines & equipment whsle .....	1	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	7	16 714	1 466	251	36	3 495	2 741	2 929
4218	Machinery, equipment, & supplies whsle .....	13	'21 881	'3 138	'633	'88	'5 986	'2 169	'2 694
42185	Service establishment equipment & supplies whsle .....	1	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle .....	1	D	D	D	b	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle .....	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	7	'5 388	'1 207	'239	'32	'2 026	'298	'372
422	Wholesale trade, nondurable goods .....	28	'148 645	'7 268	'1 722	'320	'14 917	'4 384	'5 714
4224	Grocery & related products whsle .....	8	'44 259	'4 655	'1 101	'219	'6 263	'1 680	'2 077
4227	Petroleum & petroleum products whsle .....	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	7	'7 546	'391	'91	'15	'1 001	'811	'1 271
<b>Manufacturers' sales branches and sales offices ..</b>									
		<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>Agents, brokers, and commission merchants .....</b>									
		<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>WAYNE COUNTY, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Merchant wholesalers .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

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<b>WEBER COUNTY, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>187</b>	<b>640 632</b>	<b>57 283</b>	<b>12 997</b>	<b>2 025</b>	<b>112 149</b>	<b>58 819</b>	<b>59 485</b>
421	Wholesale trade, durable goods .....	117	360 665	36 122	8 260	1 133	64 908	39 421	41 262
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	22	79 765	7 176	1 582	233	11 330	10 625	11 248
421111	Automobile & other motor vehicle whsle .....	5	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle .....	5	D	D	D	b	D	D	D
42113	Tire & tube whsle .....	2	D	D	D	b	D	D	D
421130	Tire & tube whsle .....	2	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	7	4 672	1 128	248	83	2 021	325	326
421140	Motor vehicle parts, (used) whsle .	7	4 672	1 128	248	83	2 021	325	326
4212	Furniture & home furnishings whsle ...	8	'9 688	'628	'116	'20	'1 100	'1 035	'372
4213	Lumber & other construction materials whsle .....	5	'19 416	'1 335	'346	'46	'2 806	'2 445	'2 782
4214	Professional & commercial equipment & supplies whsle .....	20	'66 194	'7 995	'1 736	'230	'14 271	'4 135	'4 365
42143	Computer & computer peripheral equipment & software whsle .....	9	52 466	5 377	1 095	124	10 251	3 272	3 376
421430	Computer & computer peripheral equipment & software whsle .....	9	52 466	5 377	1 095	124	10 251	3 272	3 376
4214301	Computer & peripheral equipment whsle .....	8	'52 322	'5 361	'1 095	'124	'10 220	'3 272	'3 376
42143012	Computers & peripheral equipment for end use .....	5	'44 822	'4 675	'959	'96	'8 977	'2 854	'2 920
4215	Metal & mineral (except petroleum) whsle .....	3	D	D	D	b	D	D	D
42151	Metal service centers & offices .....	3	D	D	D	b	D	D	D
421510	Metal service centers & offices ...	3	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices .....	3	D	D	D	b	D	D	D
42151012	Ferrous metal sales offices ...	1	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	10	23 247	1 894	448	74	3 615	3 524	3 762
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	2	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	28	'91 947	'10 527	'2 597	'328	'18 469	'12 526	'13 238
42183	Industrial machinery & equipment whsle .....	7	33 542	4 328	943	122	7 063	1 841	1 924
421830	Industrial machinery & equipment whsle .....	7	33 542	4 328	943	122	7 063	1 841	1 924
4218303	General-purpose industrial machinery & equipment whsle .	3	'17 856	'2 065	'460	'60	'3 582	'588	'623
42184	Industrial supplies whsle .....	9	'13 230	'1 397	'359	'49	'2 974	'1 592	'1 655
421840	Industrial supplies whsle .....	9	'13 230	'1 397	'359	'49	'2 974	'1 592	'1 655
42185	Service establishment equipment & supplies whsle .....	6	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle .....	6	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle ...	2	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	3	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	14	'17 783	'3 386	'741	'117	'7 783	'1 227	'1 624
42193	Recyclable material whsle .....	5	'13 102	'2 212	'547	'85	'5 557	'389	'535
421930	Recyclable material whsle .....	5	'13 102	'2 212	'547	'85	'5 557	'389	'535
422	Wholesale trade, nondurable goods .....	70	279 967	21 161	4 737	892	47 241	19 398	18 223
4222	Drugs, & druggists' sundries whsle ....	13	11 494	1 929	428	81	4 589	1 604	1 599
42221	Drugs, & druggists' sundries whsle ..	13	11 494	1 929	428	81	4 589	1 604	1 599
422210	Drugs, & druggists' sundries whsle .....	13	11 494	1 929	428	81	4 589	1 604	1 599
4224	Grocery & related products whsle .....	17	89 729	9 346	1 838	341	19 283	6 355	6 158
42249	Other grocery & related products whsle .....	10	'61 881	'7 494	'1 462	'248	'15 825	'5 070	'4 864
422490	Other grocery & related products whsle .....	10	'61 881	'7 494	'1 462	'248	'15 825	'5 070	'4 864
4224903	Soft drinks whsle .....	3	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	6	'51 326	'876	'199	'88	'1 932	'2 639	'2 381
4226	Chemical & allied products whsle .....	7	20 822	2 087	510	68	4 474	2 534	2 493
42269	Other chemical & allied products whsle .....	5	'19 668	'1 869	'472	'57	'4 153	'2 338	'2 292
422690	Other chemical & allied products whsle .....	5	'19 668	'1 869	'472	'57	'4 153	'2 338	'2 292



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	<b>WEBER COUNTY, UT—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products								
	whsle .....	6	'35 497	'1 150	'266	'43	'3 031	'953	'900
42271	Petroleum bulk stations & terminals .	5	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	5	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	5	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) .....	5	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle .....	3	'35 687	'1 955	'367	'111	'4 015	'1 381	'1 442
42281	Beer & ale whsle .....	3	'35 687	'1 955	'367	'111	'4 015	'1 381	'1 442
422810	Beer & ale whsle .....	3	'35 687	'1 955	'367	'111	'4 015	'1 381	'1 442
4229	Miscellaneous nondurable goods whsle .....	12	'31 207	'3 358	'1 022	'133	'9 116	'3 443	'2 749
42292	Book, periodical, & newspaper whsle .....	2	D	D	D	b	D	D	D
422920	Book, periodical, & newspaper whsle .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>172</b>	<b>503 006</b>	<b>48 952</b>	<b>11 202</b>	<b>1 749</b>	<b>96 620</b>	<b>49 724</b>	<b>50 356</b>
421	Wholesale trade, durable goods .....	108	277 220	31 696	7 311	1 039	59 053	32 241	33 859
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	20	'33 888	'3 332	'784	'163	'6 533	'3 847	'4 260
42114	Motor vehicle parts, (used) whsle ...	7	4 672	1 128	248	83	2 021	325	326
421140	Motor vehicle parts, (used) whsle .	7	4 672	1 128	248	83	2 021	325	326
4212	Furniture & home furnishings whsle ...	7	'9 636	'600	'109	'19	'1 071	'1 035	'372
4213	Lumber & other construction materials whsle .....	4	'16 983	'1 130	'297	'33	'2 302	'2 049	'2 374
4214	Professional & commercial equipment & supplies whsle .....	19	'65 099	'7 947	'1 724	'229	'14 209	'4 135	'4 365
42143	Computer & computer peripheral equipment & software whsle .....	9	52 466	5 377	1 095	124	10 251	3 272	3 376
421430	Computer & computer peripheral equipment & software whsle .....	9	52 466	5 377	1 095	124	10 251	3 272	3 376
4214301	Computer & peripheral equipment whsle .....	8	'52 322	'5 361	'1 095	'124	'10 220	'3 272	'3 376
42143012	Computers & peripheral equipment for end use .....	5	'44 822	'4 675	'959	'96	'8 977	'2 854	'2 920
4215	Metal & mineral (except petroleum) whsle .....	2	D	D	D	b	D	D	D
42151	Metal service centers & offices .....	2	D	D	D	b	D	D	D
421510	Metal service centers & offices ...	2	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices .....	2	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	9	'19 247	'1 809	'427	'70	'3 466	'3 524	'3 762
4218	Machinery, equipment, & supplies whsle .....	27	'90 347	'10 502	'2 590	'327	'18 419	'12 526	'13 238
42183	Industrial machinery & equipment whsle .....	6	'31 942	'4 303	'936	'121	'7 013	'1 841	'1 924
421830	Industrial machinery & equipment whsle .....	6	'31 942	'4 303	'936	'121	'7 013	'1 841	'1 924
4218303	General-purpose industrial machinery & equipment whsle .	3	'17 856	'2 065	'460	'60	'3 582	'588	'623
42184	Industrial supplies whsle .....	9	'13 230	'1 397	'359	'49	'2 974	'1 592	'1 655
421840	Industrial supplies whsle .....	9	'13 230	'1 397	'359	'49	'2 974	'1 592	'1 655
42185	Service establishment equipment & supplies whsle .....	6	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle .....	6	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle ...	2	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	3	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	14	'17 783	'3 386	'741	'117	'7 783	'1 227	'1 624
42193	Recyclable material whsle .....	5	'13 102	'2 212	'547	'85	'5 557	'389	'535
421930	Recyclable material whsle .....	5	'13 102	'2 212	'547	'85	'5 557	'389	'535

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>WEBER COUNTY, UT—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
422	Wholesale trade, nondurable goods . . . .	64	225 786	17 256	3 891	710	37 567	17 483	16 497
4222	Drugs, & druggists' sundries whsle . . . .	12	'10 242	'1 727	'387	'75	'4 138	'1 604	'1 599
42221	Drugs, & druggists' sundries whsle . . . .	12	'10 242	'1 727	'387	'75	'4 138	'1 604	'1 599
422210	Drugs, & druggists' sundries whsle . . . .	12	'10 242	'1 727	'387	'75	'4 138	'1 604	'1 599
4224	Grocery & related products whsle . . . .	14	'61 799	'5 833	'1 069	'219	'10 652	'4 440	'4 432
42249	Other grocery & related products whsle . . . .	7	33 951	3 981	693	126	7 194	3 155	3 138
422490	Other grocery & related products whsle . . . .	7	33 951	3 981	693	126	7 194	3 155	3 138
4224903	Soft drinks whsle . . . .	2	D	D	D	c	D	D	D
4225	Farm-product raw material whsle . . . .	4	D	D	D	b	D	D	D
4226	Chemical & allied products whsle . . . .	7	20 822	2 087	510	68	4 474	2 534	2 493
42269	Other chemical & allied products whsle . . . .	5	'19 668	'1 869	'472	'57	'4 153	'2 338	'2 292
422690	Other chemical & allied products whsle . . . .	5	'19 668	'1 869	'472	'57	'4 153	'2 338	'2 292
4227	Petroleum & petroleum products whsle . . . .	6	'35 497	'1 150	'266	'43	'3 031	'953	'900
42271	Petroleum bulk stations & terminals . . . .	5	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals . . . .	5	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) . . . .	5	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) . . . .	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle . . . .	12	'31 207	'3 358	'1 022	'133	'9 116	'3 443	'2 749
42292	Book, periodical, & newspaper whsle . . . .	2	D	D	D	b	D	D	D
422920	Book, periodical, & newspaper whsle . . . .	2	D	D	D	b	D	D	D
<b>Manufacturers' sales branches and sales offices . . . .</b>		<b>6</b>	<b>'104 149</b>	<b>'7 710</b>	<b>'1 661</b>	<b>'207</b>	<b>'14 081</b>	<b>'9 095</b>	<b>'9 129</b>
421	Wholesale trade, durable goods . . . . .	4	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . .	2	D	D	D	c	D	D	D
<b>Agents, brokers, and commission merchants . . . . .</b>		<b>9</b>	<b>'33 477</b>	<b>'621</b>	<b>'134</b>	<b>'69</b>	<b>'1 448</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods . . . . .	5	'7 147	'206	'52	'8	'366	—	—
422	Wholesale trade, nondurable goods . . . .	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . .	2	D	D	D	b	D	D	D

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BEAVER COUNTY, UT</b>									
42	Wholesale trade .....	'89.9	—	'89.9	—	—	—	—	—
421	Wholesale trade, durable goods .....	'89.9	—	'89.9	—	—	—	—	—
<b>BOX ELDER COUNTY, UT</b>									
42	Wholesale trade .....	'2.1	'3.0	'2.1	'2.9	D	D	—	—
421	Wholesale trade, durable goods .....	—	—	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	—	—	—	—	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	—	—	—	—	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	—	—	—	—	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	—	—	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
42193	Recyclable material whsle .....	D	D	D	D	—	—	—	—
421930	Recyclable material whsle .....	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers .....	D	D	D	D	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment) .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	7.1	9.2	7.1	9.2	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	'2.7	'25.3	'2.7	'25.3	—	—	—	—
<b>CACHE COUNTY, UT</b>									
42	Wholesale trade .....	5.2	3.0	6.7	3.9	D	D	—	—
421	Wholesale trade, durable goods .....	10.4	7.3	'11.1	'7.7	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	14.9	—	14.9	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	7.7	6.8	'8.5	'7.5	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	1.9	—	1.9	—	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	1.9	—	1.9	—	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	'2.0	—	'2.0	—	—	—	—	—
42183	Industrial machinery & equipment whsle .....	—	17.9	—	—	—	—	—	—
421830	Industrial machinery & equipment whsle .....	—	17.9	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle .....	'2.7	'6.4	'2.7	'6.4	—	—	—	—
422	Wholesale trade, nondurable goods .....	2.1	.5	'3.1	'7	—	—	—	—
4224	Grocery & related products whsle .....	—	—	—	—	—	—	—	—
42249	Other grocery & related products whsle .....	—	—	—	—	—	—	—	—
422490	Other grocery & related products whsle .....	—	—	—	—	—	—	—	—
4225	Farm-product raw material whsle .....	—	—	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle .....	10.4	1.7	10.4	1.7	—	—	—	—
<b>CARBON COUNTY, UT</b>									
42	Wholesale trade .....	.5	.6	.6	.7	—	—	D	D
421	Wholesale trade, durable goods .....	.1	.5	.1	.6	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	D	D	D	D	—	—	—	—
42152	Coal & other mineral & ore whsle .....	D	D	D	D	—	—	—	—
421520	Coal & other mineral & ore whsle .....	D	D	D	D	—	—	—	—
4215201	Coal whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	—	'2	—	'3	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle .....	—	.5	—	—	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle .....	—	.5	—	—	—	—	—	—
42183	Industrial machinery & equipment whsle .....	D	D	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	1.7	1.1	2.4	1.5	—	—	—	—
4224	Grocery & related products whsle .....	9.3	—	—	—	—	—	—	—
42249	Other grocery & related products whsle .....	—	—	—	—	—	—	—	—
422490	Other grocery & related products whsle .....	—	—	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle .....	—	—	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	—	—	—	—	—	—	—	—
42271011	Petroleum bulk stations (except LP) .....	—	—	—	—	—	—	—	—

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>DAVIS COUNTY, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>'5.4</b>	<b>'1.5</b>	<b>'10.7</b>	<b>'3.0</b>	—	—	—	—
421	Wholesale trade, durable goods .....	8.2	1.0	17.1	2.1	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	10.7	—	'66.9	—	—	—	D	D
42111	Automobile & other motor vehicle whsle .....	D	D	'72.1	—	—	—	D	D
421110	Automobile & other motor vehicle whsle .....	D	D	'72.1	—	—	—	D	D
4211101	Automobile & motorcycle whsle .....	D	D	—	—	—	—	—	—
4212	Furniture & home furnishings whsle .....	'4.6	—	—	—	—	—	—	—
4213	Lumber & other construction materials whsle .....	'7.3	'3.7	'9.1	'4.6	—	—	—	—
42132	Brick, stone, & related construction materials whsle .....	D	D	D	D	—	—	—	—
421320	Brick, stone, & related construction materials whsle .....	D	D	D	D	—	—	—	—
4213203	Cement, lime, & related products whsle .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	'24.3	'3.9	'27.1	'4.4	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	77.7	—	77.7	—	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle .....	77.7	—	77.7	—	—	—	—	—
42144	Other commercial equipment whsle .....	'11.8	'8.3	'11.8	'8.3	—	—	—	—
421440	Other commercial equipment whsle .....	'11.8	'8.3	'11.8	'8.3	—	—	—	—
4214401	Restaurant & hotel equipment & supplies whsle .....	'11.8	'8.3	'11.8	'8.3	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle .....	'3.2	'9.4	—	—	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle .....	'3.2	'9.4	—	—	—	—	—	—
4214501	Surgical, medical, & hospital supplies whsle .....	'3.5	'4	—	—	—	—	—	—
42149	Other professional equipment & supplies whsle .....	D	D	D	D	—	—	—	—
421490	Other professional equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4214902	Other professional equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	D	D	D	D	—	—	—	—
42151	Metal service centers & offices .....	D	D	D	D	—	—	—	—
421510	Metal service centers & offices .....	D	D	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices .....	D	D	D	D	—	—	—	—
42151011	Ferrous metal service centers .....	D	D	—	—	—	—	—	—
4216	Electrical goods whsle .....	'7.6	'1.6	'20.7	'4.4	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	'17.3	—	—	—	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	'17.3	—	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle .....	'3	'3.3	—	—	—	—	—	—
421690	Other electronic parts & equipment whsle .....	'3	'3.3	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	1.8	—	'2.1	—	—	—	—	—
42171	Hardware whsle .....	1.1	—	1.1	—	—	—	—	—
421710	Hardware whsle .....	1.1	—	1.1	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	'1.4	'5	'2.9	'1.1	D	D	D	D
42182	Farm & garden machinery & equipment whsle .....	D	D	—	—	D	D	—	—
421820	Farm & garden machinery & equipment whsle .....	D	D	—	—	D	D	—	—
4218202	Farm machinery & equipment—whsle distributors .....	D	D	—	—	—	—	—	—
42183	Industrial machinery & equipment whsle .....	3.4	—	'3.4	—	—	—	—	—
421830	Industrial machinery & equipment whsle .....	3.4	—	'3.4	—	—	—	—	—
4218305	Materials handling equipment whsle .....	D	D	D	D	—	—	—	—
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle .....	D	D	—	—	—	—	D	D
421840	Industrial supplies whsle .....	D	D	—	—	—	—	D	D
4218406	Other industrial supplies whsle .....	D	D	—	—	—	—	D	D
4219	Miscellaneous durable goods whsle .....	'1.5	'2.2	'1.5	'2.4	—	—	—	—
42191	Sporting & recreational goods & supplies whsle .....	D	D	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	'1.3	—	'1.4	—	—	—	—	—
421990	Other miscellaneous durable goods whsle .....	'1.3	—	'1.4	—	—	—	—	—
4219904	Prerecorded media whsle .....	D	D	—	—	—	—	—	—
42199042	Prerecorded video tapes whsle .....	D	D	—	—	—	—	—	—

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>DAVIS COUNTY, UT—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods .....	'1.4	'2.3	'2.7	'4.2	—	—	'1.2	—
4221	Paper & paper product whsle .....	'8	—	D	D	—	—	—	—
42213	Industrial & personal service paper whsle .....	D	D	—	—	—	—	—	—
422130	Industrial & personal service paper whsle ....	D	D	—	—	—	—	—	—
4223	Apparel, piece goods, & notions whsle .....	—	—	D	D	—	—	—	—
4224	Grocery & related products whsle .....	.9	.3	'1.5	'1.6	D	D	—	—
42241	General-line grocery whsle .....	D	D	D	D	—	—	—	—
422410	General-line grocery whsle .....	D	D	D	D	—	—	—	—
4224103	Other general-line grocery whsle .....	D	D	D	D	—	—	—	—
42243	Dairy products, (except dried or canned) whsle .....	D	D	—	—	—	—	—	—
422430	Dairy products, (except dried or canned) whsle .....	D	D	—	—	—	—	—	—
4224302	Dairy product (except raw milk) whsle .....	D	D	—	—	—	—	—	—
42245	Confectionery whsle .....	D	D	—	—	—	—	—	—
422450	Confectionery whsle .....	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle .....	'8	'2.8	—	—	—	—	—	—
422490	Other grocery & related products whsle .....	'8	'2.8	—	—	—	—	—	—
4226	Chemical & allied products whsle .....	5.2	1.3	'8.1	'2.1	—	—	—	—
42269	Other chemical & allied products whsle .....	'7.4	'1.9	'11.2	'2.9	—	—	—	—
422690	Other chemical & allied products whsle .....	'7.4	'1.9	'11.2	'2.9	—	—	—	—
4226902	Other chemical & allied products whsle ....	'7.4	'1.9	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle .....	—	—	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals .....	—	—	D	D	D	D	—	—
422710	Petroleum bulk stations & terminals .....	—	—	D	D	D	D	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	—	—	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP) .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	'4.6	'17.1	'7.9	'29.6	—	—	D	D
42292	Book, periodical, & newspaper whsle .....	D	D	—	—	—	—	—	—
422920	Book, periodical, & newspaper whsle .....	D	D	—	—	—	—	—	—
42295	Paint, varnish, & supplies whsle .....	D	D	D	D	—	—	—	—
422950	Paint, varnish, & supplies whsle .....	D	D	D	D	—	—	—	—
4229501	Paint, varnish, & supplies whsle .....	D	D	D	D	—	—	—	—
	<b>DUCHESNE COUNTY, UT</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>4.3</b>	<b>2.3</b>	<b>'4.4</b>	—	<b>D</b>	<b>D</b>	—	—
421	Wholesale trade, durable goods .....	'6.3	'3.8	'6.6	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	'6.3	'3.8	'6.6	—	—	—	—	—
42183	Industrial machinery & equipment whsle .....	.8	5.3	'8	—	—	—	—	—
421830	Industrial machinery & equipment whsle .....	.8	5.3	'8	—	—	—	—	—
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	—	'5.7	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	'1.1	—	'1.1	—	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
	<b>EMERY COUNTY, UT</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>'36.9</b>	—	<b>'91.3</b>	—	<b>D</b>	<b>D</b>	—	—
421	Wholesale trade, durable goods .....	D	D	—	—	—	—	—	—
	<b>GARFIELD COUNTY, UT</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	—	—	—	—
	<b>GRAND COUNTY, UT</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>.9</b>	<b>4.4</b>	<b>'1.1</b>	<b>'5.4</b>	<b>D</b>	<b>D</b>	—	—

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>IRON COUNTY, UT</b>									
42	Wholesale trade .....	2.5	—	2.6	—	D	D	D	D
421	Wholesale trade, durable goods .....	6.6	1.2	7.1	1.2	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	.7	—	.7	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	1.3	—	1.4	—	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
4224903	Soft drinks whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP) .....	D	D	D	D	—	—	—	—
<b>JUAB COUNTY, UT</b>									
42	Wholesale trade .....	1.1	8.8	1.1	8.8	—	—	—	—
421	Wholesale trade, durable goods .....	—	7.7	—	7.7	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
<b>KANE COUNTY, UT</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
<b>MILLARD COUNTY, UT</b>									
42	Wholesale trade .....	46.8	1.7	46.8	1.7	—	—	—	—
421	Wholesale trade, durable goods .....	10.1	6.7	10.1	6.7	—	—	—	—
422	Wholesale trade, nondurable goods .....	59.0	—	59.0	—	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
<b>MORGAN COUNTY, UT</b>									
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle .....	D	D	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle .....	D	D	D	D	—	—	—	—
<b>PIUTE COUNTY, UT</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
<b>RICH COUNTY, UT</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>SALT LAKE COUNTY, UT</b>									
42	Wholesale trade .....	'3.0	'1.5	5.2	2.1	—	1.2	—	—
421	Wholesale trade, durable goods .....	'4.3	'1.8	7.4	2.8	—	.5	—	'1.1
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	'4.8	'1.0	'13.6	'2.4	D	D	D	D
42111	Automobile & other motor vehicle whsle .....	'4.0	'1.1	'15.1	'1.2	D	D	D	D
421110	Automobile & other motor vehicle whsle .....	'4.0	'1.1	'15.1	'1.2	D	D	D	D
4211101	Automobile & motorcycle whsle .....	'1.8	'1.3	'9.7	'1.6	—	—	—	—
4211103	Light truck & van (14,000 lb or less) whsle .....	D	D	—	—	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	'8.2	—	'13.4	—	D	D	—	—
42112	Motor vehicle supplies & new parts whsle .....	'11.0	'7.5	'12.3	'6.8	—	—	—	—
421120	Motor vehicle supplies & new parts whsle .....	'11.0	'7.5	'12.3	'6.8	—	—	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	'1.9	'7.2	'1.0	'4.8	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers .....	'20.3	'8.3	21.7	8.7	—	—	—	—
4211203	Petroleum products marketing equipment whsle .....	D	D	D	D	—	—	—	—
42113	Tire & tube whsle .....	'2.2	'1.4	'5.4	'1.9	—	—	—	—
421130	Tire & tube whsle .....	'2.2	'1.4	'5.4	'1.9	—	—	—	—
42114	Motor vehicle parts, (used) whsle .....	'8.7	'2.5	'8.7	'2.5	—	—	—	—
421140	Motor vehicle parts, (used) whsle .....	'8.7	'2.5	'8.7	'2.5	—	—	—	—
4212	Furniture & home furnishings whsle .....	2.7	.4	4.4	.7	—	—	—	—
42121	Furniture whsle .....	1.7	—	'2.9	—	—	—	—	—
421210	Furniture whsle .....	1.7	—	'2.9	—	—	—	—	—
4212101	Household & lawn furniture whsle .....	2.8	—	'13.2	—	—	—	—	—
4212102	Office & business furniture whsle .....	1.0	—	'1.1	—	—	—	—	—
42122	Home furnishings whsle .....	3.4	.7	'5.7	'1.2	—	—	—	—
421220	Home furnishings whsle .....	3.4	.7	'5.7	'1.2	—	—	—	—
4212202	Linens, domestics, draperies, & curtains whsle .....	'1.1	'1.6	—	—	—	—	—	—
4212203	Floor coverings whsle .....	'2.8	—	'2.8	—	—	—	—	—
4212204	Other home furnishings whsle .....	'7.8	'2.0	'13.0	'3.3	—	—	—	—
4213	Lumber & other construction materials whsle .....	2.8	3.4	'3.4	'4.1	—	—	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	1.0	3.1	1.1	3.4	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle .....	1.0	3.1	1.1	3.4	—	—	—	—
4213101	Lumber without yard whsle .....	'1.2	—	'1.2	—	—	—	—	—
4213102	Lumber with yard whsle .....	—	4.0	—	4.0	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle .....	'5.4	'2.1	'9.8	'3.8	—	—	—	—
42132	Brick, stone, & related construction materials whsle .....	.7	—	3.0	—	—	—	—	—
421320	Brick, stone, & related construction materials whsle .....	.7	—	3.0	—	—	—	—	—
4213201	Brick, block, tile, clay/cement sewer pipe whsle .....	D	D	—	—	—	—	—	—
4213203	Cement, lime, & related products whsle .....	—	—	D	D	D	D	—	—
42139	Other construction materials whsle .....	'19.4	'7.4	'25.0	'9.5	—	—	—	—
421390	Other construction materials whsle .....	'19.4	'7.4	'25.0	'9.5	—	—	—	—
4213901	Flat glass & other construction glass whsle .....	'2.4	'6.4	'5.4	'14.4	—	—	—	—
4213902	Other construction materials whsle .....	'31.0	'8.0	'31.0	'8.0	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	5.2	2.0	8.5	2.5	—	'1.5	—	'1.3
42141	Photographic equipment & supplies whsle .....	'62.1	—	—	—	—	—	—	—
421410	Photographic equipment & supplies whsle .....	'62.1	—	—	—	—	—	—	—
42142	Office equipment whsle .....	'1.7	'2.3	'1.2	'4.1	D	D	—	—
421420	Office equipment whsle .....	'1.7	'2.3	'1.2	'4.1	D	D	—	—
42143	Computer & computer peripheral equipment & software whsle .....	5.8	2.3	10.3	2.4	—	'2.9	—	—
421430	Computer & computer peripheral equipment & software whsle .....	5.8	2.3	10.3	2.4	—	'2.9	—	—
4214301	Computer & peripheral equipment whsle .....	4.5	2.3	8.3	2.5	—	'2.9	—	—
42143011	Computers & peripheral equipment for resale .....	4.4	2.7	'6.8	'1.1	—	—	—	—
42143012	Computers & peripheral equipment for end use .....	4.6	1.9	'10.0	'4.2	—	—	—	—
4214302	Computer software (packaged) whsle .....	47.9	.8	47.9	.8	—	—	—	—
42144	Other commercial equipment whsle .....	'1.1	'4.3	'1.2	'5.5	—	—	D	D
421440	Other commercial equipment whsle .....	'1.1	'4.3	'1.2	'5.5	—	—	D	D
4214401	Restaurant & hotel equipment & supplies whsle .....	.1	6.1	'1.1	'9.1	—	—	D	D
4214402	Store machines & equipment whsle .....	'1.2	'1.3	'1.2	'1.5	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle .....	'2.1	'1.2	'3.7	'1.4	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle .....	'2.1	'1.2	'3.7	'1.4	—	—	—	—
4214501	Surgical, medical, & hospital supplies whsle .....	'2.2	'1.2	'4.2	'1.4	—	—	—	—
4214502	Dental equipment & supplies whsle .....	—	—	—	—	—	—	—	—
42146	Ophthalmic goods whsle .....	'50.9	'3.9	'51.1	'3.9	—	—	—	—
421460	Ophthalmic goods whsle .....	'50.9	'3.9	'51.1	'3.9	—	—	—	—

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>SALT LAKE COUNTY, UT—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42149	Other professional equipment & supplies whsle .....	—	'2.4	—	'2.4	—	—	—	—
421490	Other professional equipment & supplies whsle .....	—	'2.4	—	'2.4	—	—	—	—
4214902	Other professional equipment & supplies whsle .....	—	'2.6	—	'2.6	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	'2.3	'1.6	'2.7	'1.4	—	—	—	—
42151	Metal service centers & offices .....	'2.5	'1.6	'2.8	'1.4	—	—	—	—
421510	Metal service centers & offices .....	'2.5	'1.6	'2.8	'1.4	—	—	—	—
4215101	Ferrous metal service centers & sales offices .....	'2.9	'1.2	'3.1	'1.3	—	—	—	—
42151011	Ferrous metal service centers .....	2.4	—	'2.6	—	—	—	—	—
42151012	Ferrous metal sales offices .....	'7.2	'2.4	'7.2	'2.4	—	—	—	—
4215102	Nonferrous metal service centers & sales offices .....	—	'3.5	—	'1.2	—	—	—	—
4215202	Other mineral & ore whsle .....	D	D	—	—	—	—	—	—
4216	Electrical goods whsle .....	2.9	2.1	5.6	3.8	—	1.1	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	2.7	2.3	6.5	4.6	—	'2.5	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	2.7	2.3	6.5	4.6	—	'2.5	—	—
42162	Electrical appliance, television & radio set whsle .....	4.5	5.7	'4.7	'5.9	—	—	—	—
421620	Electrical appliance, television & radio set whsle .....	4.5	5.7	'4.7	'5.9	—	—	—	—
42169	Other electronic parts & equipment whsle .....	2.8	1.6	'5.4	'3.0	—	'1.2	—	—
421690	Other electronic parts & equipment whsle .....	2.8	1.6	'5.4	'3.0	—	'1.2	—	—
4216901	Communications equipment & supplies whsle .....	1.9	.4	2.7	.4	—	—	D	D
4216902	Electronic parts (excluding communications equipment) whsle .....	3.5	2.5	'8.9	'6.4	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	1.6	2.3	2.4	3.6	—	—	—	—
42171	Hardware whsle .....	3.2	5.9	4.7	8.6	—	—	—	—
421710	Hardware whsle .....	3.2	5.9	4.7	8.6	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	1.6	.2	'2.9	'1.4	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	1.6	.2	'2.9	'1.4	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	.1	1.6	.2	2.2	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	.1	1.6	.2	2.2	—	—	—	—
42174	Refrigeration equipment & supplies whsle .....	.4	—	'1.7	—	D	D	—	—
421740	Refrigeration equipment & supplies whsle .....	.4	—	'1.7	—	D	D	—	—
4218	Machinery, equipment, & supplies whsle .....	4.9	1.9	6.8	2.6	—	.4	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle .....	'5.7	'1.6	'11.4	'3.2	D	D	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle .....	'5.7	'1.6	'11.4	'3.2	D	D	—	—
42182	Farm & garden machinery & equipment whsle .....	'4.8	'1.7	'4.8	'1.7	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	'4.8	'1.7	'4.8	'1.7	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	'5.9	—	'5.9	—	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors .....	—	—	—	—	—	—	—	—
4218203	Lawn & garden machinery & equipment whsle .....	'6.1	'3.3	'6.3	'3.3	—	—	—	—
42183	Industrial machinery & equipment whsle .....	5.6	1.9	'7.0	'2.3	—	'1.9	—	—
421830	Industrial machinery & equipment whsle .....	5.6	1.9	'7.0	'2.3	—	'1.9	—	—
4218301	Food-processing machinery & equipment whsle .....	'3.5	'1.7	'7.2	'1.4	—	—	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	'5.5	'1.4	5.9	1.5	—	—	—	—
42183021	Hydraulic & pneumatic pumps & motors whsle .....	'3.3	'1.9	'3.5	'2.0	—	—	—	—
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	12.3	—	'13.0	—	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle .....	7.9	.7	11.1	.8	—	—	—	—
4218304	Metalworking machinery & equipment whsle .....	'6.0	'5.2	'7.1	'6.1	—	—	—	—
4218305	Materials handling equipment whsle .....	1.6	3.0	'1.6	'3.2	—	—	—	—
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	'18.2	'3.0	'20.9	'3.4	—	—	—	—
4218307	Other industrial machinery & equipment whsle .....	3.5	.2	'5.2	'1.3	—	—	—	—

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>SALT LAKE COUNTY, UT—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42184	Industrial supplies whsle . . . . .	2.2	3.4	'2.6	'3.5	—	'2.8	—	—
421840	Industrial supplies whsle . . . . .	2.2	3.4	'2.6	'3.5	—	'2.8	—	—
4218401	General-line industrial supplies whsle . . . . .	3.2	2.0	3.2	2.0	—	—	—	—
4218402	Mechanical power transmission supplies whsle . . . . .	—	—	—	—	—	—	—	—
4218403	Welding supplies whsle . . . . .	'1.1	'7.5	'1.1	'7.5	—	—	—	—
4218404	Industrial containers & supplies whsle . . . . .	1.8	.8	1.8	.8	—	—	—	—
4218405	Industrial valves & fittings (except fluid-power) whsle . . . . .	—	—	—	—	—	—	—	—
4218406	Other industrial supplies whsle . . . . .	'4.4	'4.1	'7.4	'5.0	—	—	—	—
42185	Service establishment equipment & supplies whsle . . . . .	.8	.4	'1.9	'1.4	—	—	—	—
421850	Service establishment equipment & supplies whsle . . . . .	.8	.4	'1.9	'1.4	—	—	—	—
4218501	Beauty & barber shop equipment & supplies whsle . . . . .	—	—	—	—	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle . . . . .	—	'1.1	—	'1.1	—	—	—	—
4218503	Laundry & dry-cleaning equipment & supplies whsle . . . . .	'2.6	—	'2.6	—	—	—	—	—
4218504	Other service establishment equipment & supplies whsle . . . . .	'1.0	'1.9	'1.3	'1.1	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	'16.4	'3.4	'16.4	'3.4	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	'16.4	'3.4	'16.4	'3.4	—	—	—	—
4219	Miscellaneous durable goods whsle . . . . .	'6.7	'1.6	'10.8	'2.6	D	D	—	—
42191	Sporting & recreational goods & supplies whsle . . . . .	'3.3	'3.9	4.4	5.3	—	—	—	—
421910	Sporting & recreational goods & supplies whsle . . . . .	'3.3	'3.9	4.4	5.3	—	—	—	—
42192	Toy & hobby goods & supplies whsle . . . . .	3.1	2.9	'3.9	'3.6	—	—	—	—
421920	Toy & hobby goods & supplies whsle . . . . .	3.1	2.9	'3.9	'3.6	—	—	—	—
42193	Recyclable material whsle . . . . .	'1.5	'2.2	'1.6	'2.3	—	—	—	—
421930	Recyclable material whsle . . . . .	'1.5	'2.2	'1.6	'2.3	—	—	—	—
4219301	Iron & steel scrap processors & dealers . . . . .	D	D	D	D	—	—	—	—
42193012	Iron & steel scrap processors (not using power processing equip) . . . . .	D	D	D	D	—	—	—	—
4219302	Recyclable paper & paperboard whsle . . . . .	—	'4.9	—	'5.7	—	—	—	—
4219303	Other recyclable material whsle . . . . .	'1.4	'3.6	'1.4	'3.6	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	'1.2	'1.5	'1.2	'4.0	D	D	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	'1.2	'1.5	'1.2	'4.0	D	D	—	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	D	D	'1.8	'5.8	D	D	—	—
42199	Other miscellaneous durable goods whsle . . . . .	'30.2	'1.3	'34.6	'1.3	—	—	—	—
421990	Other miscellaneous durable goods whsle . . . . .	'30.2	'1.3	'34.6	'1.3	—	—	—	—
4219903	General merchandise (durable goods) whsle . . . . .	'4.1	'2.2	'20.5	'11.2	—	—	D	D
4219904	Prerecorded media whsle . . . . .	'5.7	—	'5.9	—	—	—	—	—
42199042	Prerecorded video tapes whsle . . . . .	'5.5	—	'5.5	—	—	—	—	—
4219906	Other durable goods whsle . . . . .	'85.1	—	'86.3	—	—	—	—	—
422	Wholesale trade, nondurable goods . . . . .	1.4	1.2	2.4	1.2	—	2.2	—	—
4221	Paper & paper product whsle . . . . .	1.0	4.6	'1.3	'1.5	—	'20.1	—	—
42211	Printing & writing paper whsle . . . . .	D	D	D	D	—	—	—	—
422110	Printing & writing paper whsle . . . . .	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle . . . . .	3.1	11.0	4.2	1.5	—	—	—	—
422120	Stationery & office supplies whsle . . . . .	3.1	11.0	4.2	1.5	—	—	—	—
42213	Industrial & personal service paper whsle . . . . .	'1.1	—	'1.2	—	—	—	—	—
422130	Industrial & personal service paper whsle . . . . .	'1.1	—	'1.2	—	—	—	—	—
4222	Drugs, & druggists' sundries whsle . . . . .	.2	.2	'1.3	'1.4	—	—	D	D
42221	Drugs, & druggists' sundries whsle . . . . .	.2	.2	'1.3	'1.4	—	—	D	D
422210	Drugs, & druggists' sundries whsle . . . . .	.2	.2	'1.3	'1.4	—	—	D	D
4222101	General-line drugs whsle . . . . .	—	'1.1	—	'1.1	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	'1.4	'1.4	'1.9	'2.0	—	—	D	D
4223	Apparel, piece goods, & notions whsle . . . . .	17.8	1.6	'20.4	'1.8	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle . . . . .	'2.0	'1.3	'2.0	'1.3	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle . . . . .	'2.0	'1.3	'2.0	'1.3	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle . . . . .	4.5	.8	'7.0	'1.3	—	—	—	—
422320	Men's & boys' clothing & furnishings whsle . . . . .	4.5	.8	'7.0	'1.3	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle . . . . .	'32.0	'2.5	'32.0	'2.5	—	—	—	—
422330	Women's, children's, & infants' clothing & accessories whsle . . . . .	'32.0	'2.5	'32.0	'2.5	—	—	—	—

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>SALT LAKE COUNTY, UT—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle .....	1.3	.5	2.2	.8	—	.5	—	—
42241	General-line grocery whsle .....	1.6	1.1	1.8	1.1	—	—	—	—
422410	General-line grocery whsle .....	1.6	1.1	1.8	1.1	—	—	—	—
4224102	General-line grocery whsle, retail cooperative .....	D	D	D	D	—	—	—	—
4224103	Other general-line grocery whsle .....	1.9	1.1	D	D	—	—	—	—
42242	Packaged frozen food whsle .....	1.2	—	1.3	—	—	—	—	—
422420	Packaged frozen food whsle .....	1.2	—	1.3	—	—	—	—	—
42243	Dairy products, (except dried or canned) whsle .....	—	1.2	—	—	—	—	D	D
422430	Dairy products, (except dried or canned) whsle .....	—	1.2	—	—	—	—	D	D
4224302	Dairy product (except raw milk) whsle .....	—	1.2	—	—	—	—	D	D
42244	Poultry & poultry product whsle .....	D	D	D	D	—	—	—	—
422440	Poultry & poultry product whsle .....	D	D	D	D	—	—	—	—
4224402	Poultry & poultry product (except live) whsle .....	D	D	D	D	—	—	—	—
42245	Confectionery whsle .....	1.4	1.8	—	—	—	—	—	—
422450	Confectionery whsle .....	1.4	1.8	—	—	—	—	—	—
42247	Meat & meat product whsle .....	1.5	—	.7	—	—	—	—	—
422470	Meat & meat product whsle .....	1.5	—	.7	—	—	—	—	—
42248	Fresh fruit & vegetable whsle .....	.5	—	1.5	1.1	—	—	—	—
422480	Fresh fruit & vegetable whsle .....	.5	—	1.5	1.1	—	—	—	—
42249	Other grocery & related products whsle .....	2.7	1.5	11.4	5.0	—	.6	—	—
422490	Other grocery & related products whsle .....	2.7	1.5	11.4	5.0	—	.6	—	—
4224901	Coffee, tea, & spice whsle .....	14.1	4.5	47.6	15.0	—	—	—	—
4224902	Bread & baked goods whsle .....	7.6	6.1	14.9	12.0	—	—	—	—
4224903	Soft drinks whsle .....	11.9	—	41.5	—	—	—	—	—
4224904	Canned goods whsle .....	—	—	—	—	—	—	—	—
4224905	Food & beverage basic materials whsle .....	2.1	2.5	—	—	—	—	—	—
4224906	Other grocery specialties whsle .....	.2	.9	.9	.8	—	—	—	—
4226	Chemical & allied products whsle .....	2.6	6.1	3.8	4.5	—	10.9	—	—
42261	Plastics materials & basic forms & shapes whsle .....	.7	6.8	1.1	3.4	—	—	—	—
422610	Plastics materials & basic forms & shapes whsle .....	.7	6.8	1.1	3.4	—	—	—	—
42269	Other chemical & allied products whsle .....	4.4	5.5	5.7	5.3	—	—	—	—
422690	Other chemical & allied products whsle .....	4.4	5.5	5.7	5.3	—	—	—	—
4226901	Industrial gases (except LP) whsle .....	D	D	D	D	—	—	—	—
4226902	Other chemical & allied products whsle .....	4.9	5.6	6.7	5.5	—	—	—	—
4227	Petroleum & petroleum products whsle .....	—	1.2	—	4.5	D	D	—	—
42271	Petroleum bulk stations & terminals .....	—	—	—	—	D	D	—	—
422710	Petroleum bulk stations & terminals .....	—	—	—	—	D	D	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	—	—	—	—	D	D	—	—
42271011	Petroleum bulk stations (except LP) .....	—	—	—	—	—	—	—	—
42271012	Petroleum bulk terminals (except LP) .....	D	D	—	—	—	—	—	—
4227102	Liquefied petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	—	—	—	—	—	—	—	—
42281	Beer & ale whsle .....	—	—	—	—	—	—	—	—
422810	Beer & ale whsle .....	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	2.8	3.6	4.6	3.4	D	D	—	—
42291	Farm supplies whsle .....	D	D	—	2.7	D	D	—	—
422910	Farm supplies whsle .....	D	D	—	2.7	D	D	—	—
4229102	Farm supplies—whsle distributors .....	D	D	—	—	D	D	—	—
42292	Book, periodical, & newspaper whsle .....	3.3	15.7	4.3	5.4	—	—	—	—
422920	Book, periodical, & newspaper whsle .....	3.3	15.7	4.3	5.4	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle .....	18.1	.2	18.1	.2	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle .....	18.1	.2	18.1	.2	—	—	—	—
42294	Tobacco & tobacco product whsle .....	—	.9	—	.9	—	—	—	—
422940	Tobacco & tobacco product whsle .....	—	.9	—	.9	—	—	—	—
42295	Paint, varnish, & supplies whsle .....	11.2	—	19.2	—	—	—	—	—
422950	Paint, varnish, & supplies whsle .....	11.2	—	19.2	—	—	—	—	—
4229501	Paint, varnish, & supplies whsle .....	11.2	—	19.2	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	1.4	1.9	1.8	1.6	—	—	D	D
422990	Other miscellaneous nondurable goods whsle .....	1.4	1.9	1.8	1.6	—	—	D	D
4229901	Art goods whsle .....	2.5	5.8	2.5	5.8	—	—	—	—
4229904	Other nondurable goods whsle .....	2.4	12.2	2.4	12.2	—	—	—	—
	<b>SAN JUAN COUNTY, UT</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>26.1</b>	<b>6.3</b>	<b>26.1</b>	<b>6.3</b>	—	—	—	—
421	Wholesale trade, durable goods .....	52.9	.8	52.9	.8	—	—	—	—
422	Wholesale trade, nondurable goods .....	10.0	9.6	10.0	9.6	—	—	—	—

See footnotes at end of table.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>SANPETE COUNTY, UT</b>									
42	Wholesale trade .....	3.2	—	3.3	—	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	4.6	—	4.8	—	—	—	—	—
<b>SEVIER COUNTY, UT</b>									
42	Wholesale trade .....	.7	—	1.7	—	D	D	D	D
421	Wholesale trade, durable goods .....	4.0	—	4.0	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	.2	—	.5	—	—	—	D	D
4225	Farm-product raw material whsle .....	D	D	—	—	—	—	D	D
42252	Livestock whsle .....	D	D	—	—	—	—	—	—
422520	Livestock whsle .....	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
<b>SUMMIT COUNTY, UT</b>									
42	Wholesale trade .....	3.9	1.9	16.3	8.4	D	D	1.9	—
421	Wholesale trade, durable goods .....	4.3	2.0	37.1	18.4	D	D	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	—	—	—	—	—	—
42112	Motor vehicle supplies & new parts whsle .....	D	D	—	—	—	—	—	—
421120	Motor vehicle supplies & new parts whsle .....	D	D	—	—	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers .....	D	D	—	—	—	—	—	—
4212	Furniture & home furnishings whsle .....	D	D	—	—	D	D	—	—
42121	Furniture whsle .....	D	D	—	—	D	D	—	—
421210	Furniture whsle .....	D	D	—	—	D	D	—	—
4212101	Household & lawn furniture whsle .....	D	D	—	—	D	D	—	—
4218	Machinery, equipment, & supplies whsle .....	19.4	7.8	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle .....	7.5	—	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	2.3	1.5	2.9	1.9	—	—	—	—
4224	Grocery & related products whsle .....	.7	3.4	.7	3.4	—	—	—	—
<b>TOOELE COUNTY, UT</b>									
42	Wholesale trade .....	2.9	3.1	6.1	6.6	D	D	—	—
422	Wholesale trade, nondurable goods .....	D	D	—	—	—	—	—	—
<b>UINTAH COUNTY, UT</b>									
42	Wholesale trade .....	6.4	4.2	10.1	6.7	—	—	D	D
421	Wholesale trade, durable goods .....	6.7	4.3	11.8	7.5	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	7.2	1.4	14.1	2.8	—	—	—	—
42183	Industrial machinery & equipment whsle .....	8.3	1.6	14.3	2.8	—	—	—	—
421830	Industrial machinery & equipment whsle .....	8.3	1.6	14.3	2.8	—	—	—	—
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	—	—	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	6.2	4.2	9.2	6.2	—	—	—	—
4224	Grocery & related products whsle .....	—	11.2	—	11.2	—	—	—	—
4226	Chemical & allied products whsle .....	14.2	6.1	—	—	—	—	—	—
42269	Other chemical & allied products whsle .....	14.2	6.1	—	—	—	—	—	—
422690	Other chemical & allied products whsle .....	14.2	6.1	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>UTAH COUNTY, UT</b>									
42	Wholesale trade .....	3.7	1.2	4.1	1.1	—	2.0	.1	—
421	Wholesale trade, durable goods .....	'2.7	'2.8	'2.9	'2.5	—	16.2	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	'33.4	'10.9	'33.4	'10.9	—	—	—	—
42111	Automobile & other motor vehicle whsle .....	'69.8	—	—	—	—	—	—	—
421110	Automobile & other motor vehicle whsle .....	'69.8	—	—	—	—	—	—	—
42114	Motor vehicle parts, (used) whsle .....	'8.6	'16.5	'8.6	'16.5	—	—	—	—
421140	Motor vehicle parts, (used) whsle .....	'8.6	'16.5	'8.6	'16.5	—	—	—	—
4212	Furniture & home furnishings whsle .....	'2.1	'4.8	'2.3	'5.2	—	—	—	—
42122	Home furnishings whsle .....	D	D	D	D	—	—	—	—
421220	Home furnishings whsle .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle .....	3.1	1.7	'4.5	'2.5	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	1.9	2.9	'1.9	'2.9	—	—	—	—
42142	Office equipment whsle .....	D	D	D	D	—	—	—	—
421420	Office equipment whsle .....	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	'1.5	'3.3	'1.5	'3.4	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle .....	'1.5	'3.3	'1.5	'3.4	—	—	—	—
4214301	Computer & peripheral equipment whsle ..	'6.8	'10.0	'7.4	'10.8	—	—	—	—
42143012	Computers & peripheral equipment for end use .....	'7.9	'11.6	'8.7	'12.7	—	—	—	—
4214302	Computer software (packaged) whsle .....	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	'2	'2.0	'2	'2.0	—	—	—	—
42151	Metal service centers & offices .....	'2	—	'2	—	—	—	—	—
421510	Metal service centers & offices .....	'2	—	'2	—	—	—	—	—
4215101	Ferrous metal service centers & sales offices .....	'2	—	'2	—	—	—	—	—
42151011	Ferrous metal service centers .....	—	—	—	—	—	—	—	—
4216	Electrical goods whsle .....	2.7	6.5	'2.9	'1.8	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	D	D	D	D	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle .....	'5.3	'11.4	'6.1	—	—	—	—	—
421690	Other electronic parts & equipment whsle .....	'5.3	'11.4	'6.1	—	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whsle .....	'6.1	—	'6.1	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	'2.6	'2	'2.7	'2	—	—	—	—
42171	Hardware whsle .....	'2.4	—	'2.5	—	—	—	—	—
421710	Hardware whsle .....	'2.4	—	'2.5	—	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	D	D	D	D	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	—	1.8	—	'2.2	—	—	D	D
42182	Farm & garden machinery & equipment whsle ..	—	.2	—	.2	—	—	—	—
421820	Farm & garden machinery & equipment whsle ..	—	.2	—	.2	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle .....	—	—	—	—	—	—	—	—
421830	Industrial machinery & equipment whsle .....	—	—	—	—	—	—	—	—
42184	Industrial supplies whsle .....	—	'5.0	—	'8.2	—	—	—	—
421840	Industrial supplies whsle .....	—	'5.0	—	'8.2	—	—	—	—
42185	Service establishment equipment & supplies whsle .....	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle .....	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	—	—	—	—	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	—	—	—	—	—	—	—	—
4218601	Aircraft & aeronautical equipment & supplies whsle .....	—	—	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle .....	'4.0	—	'4.5	—	—	—	—	—
42191	Sporting & recreational goods & supplies whsle .....	'6.3	—	'9.3	—	—	—	—	—
421910	Sporting & recreational goods & supplies whsle .....	'6.3	—	'9.3	—	—	—	—	—
42193	Recyclable material whsle .....	'1.6	—	'1.6	—	—	—	—	—
421930	Recyclable material whsle .....	'1.6	—	'1.6	—	—	—	—	—
4219301	Iron & steel scrap processors & dealers ..	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	'7.0	—	'7.0	—	—	—	—	—
421990	Other miscellaneous durable goods whsle .....	'7.0	—	'7.0	—	—	—	—	—

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>UTAH COUNTY, UT—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods .....	'4.1	'5	'4.6	'6	—	—	'1	—
4222	Drugs, & druggists' sundries whsle .....	.1	.6	'1	'6	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	.1	.6	'1	'6	—	—	—	—
422210	Drugs, & druggists' sundries whsle .....	.1	.6	'1	'6	—	—	—	—
4222101	General-line drugs whsle .....	—	'4.4	—	'4.4	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle .....	D	D	—	—	—	—	D	D
4224	Grocery & related products whsle .....	'6.1	'4	'16.5	'1.1	—	—	—	—
42249	Other grocery & related products whsle .....	'9.1	'7	'61.6	'4.5	—	—	—	—
422490	Other grocery & related products whsle .....	'9.1	'7	'61.6	'4.5	—	—	—	—
4224903	Soft drinks whsle .....	D	D	—	—	—	—	—	—
4226	Chemical & allied products whsle .....	—	'1	—	'1	—	—	—	—
42269	Other chemical & allied products whsle .....	—	'1	—	'1	—	—	—	—
422690	Other chemical & allied products whsle .....	—	'1	—	'1	—	—	—	—
4226902	Other chemical & allied products whsle .....	—	'1	—	'1	—	—	—	—
4227	Petroleum & petroleum products whsle .....	'36.8	'1	'36.8	'1	—	—	—	—
42271	Petroleum bulk stations & terminals .....	43.3	—	43.3	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	43.3	—	43.3	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	43.3	—	43.3	—	—	—	—	—
42271011	Petroleum bulk stations (except LP) .....	43.3	—	43.3	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	'19.9	'2.0	'23.4	'2.3	—	—	—	—
42291	Farm supplies whsle .....	D	D	D	D	—	—	—	—
422910	Farm supplies whsle .....	D	D	D	D	—	—	—	—
	<b>WASATCH COUNTY, UT</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>7.7</b>	<b>2.0</b>	<b>'10.0</b>	<b>'2.6</b>	—	—	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	'6.4	'2.7	'6.5	'2.7	—	—	—	—
	<b>WASHINGTON COUNTY, UT</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>4.8</b>	<b>.7</b>	<b>'5.1</b>	<b>'6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	4.8	2.1	'5.2	'1.8	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	6.7	3.5	6.7	3.5	—	—	—	—
4213	Lumber & other construction materials whsle .....	'9.7	—	'12.3	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	2.0	—	2.0	—	—	—	—	—
42144	Other commercial equipment whsle .....	D	D	D	D	—	—	—	—
421440	Other commercial equipment whsle .....	D	D	D	D	—	—	—	—
4214402	Store machines & equipment whsle .....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	1.4	—	1.4	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	'2.2	'6.4	'2.2	'5.2	—	—	—	—
42185	Service establishment equipment & supplies whsle .....	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	'26.6	'1.9	'26.6	'1.9	—	—	—	—
422	Wholesale trade, nondurable goods .....	4.8	—	'5.1	—	—	—	—	—
4224	Grocery & related products whsle .....	'1.3	—	'1.6	—	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	—	—	—	—	—	—
422490	Other grocery & related products whsle .....	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	'85.1	—	'85.1	—	—	—	—	—
	<b>WAYNE COUNTY, UT</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	—	—	—	—

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WEBER COUNTY, UT</b>									
42	Wholesale trade .....	5.2	1.3	6.6	1.4	—	—	—	3.7
421	Wholesale trade, durable goods .....	7.2	1.5	9.4	2.0	D	D	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	4	2.7	1.8	16.4	D	D	—	—
42111	Automobile & other motor vehicle whsle .....	D	D	—	—	—	—	—	—
421110	Automobile & other motor vehicle whsle .....	D	D	—	—	—	—	—	—
42113	Tire & tube whsle .....	D	D	—	—	—	—	—	—
421130	Tire & tube whsle .....	D	D	—	—	—	—	—	—
42114	Motor vehicle parts, (used) whsle .....	—	6.8	—	6.8	—	—	—	—
421140	Motor vehicle parts, (used) whsle .....	—	6.8	—	6.8	—	—	—	—
4212	Furniture & home furnishings whsle .....	—	1.5	—	1.5	—	—	—	—
4213	Lumber & other construction materials whsle .....	1.6	—	1.8	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	6.6	3.0	6.7	3.1	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	6.8	—	6.8	—	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle .....	6.8	—	6.8	—	—	—	—	—
4214301	Computer & peripheral equipment whsle .....	6.8	—	6.8	—	—	—	—	—
42143012	Computers & peripheral equipment for end use .....	8.0	—	8.0	—	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	D	D	D	D	—	—	—	—
42151	Metal service centers & offices .....	D	D	D	D	—	—	—	—
421510	Metal service centers & offices .....	D	D	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices .....	D	D	D	D	—	—	—	—
42151012	Ferrous metal sales offices .....	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	46.7	—	56.3	—	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	D	D	—	—	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	2.2	1.6	2.2	1.6	—	—	—	—
42183	Industrial machinery & equipment whsle .....	—	—	—	—	—	—	—	—
421830	Industrial machinery & equipment whsle .....	—	—	—	—	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle .....	—	—	—	—	—	—	—	—
42184	Industrial supplies whsle .....	3.4	—	3.4	—	—	—	—	—
421840	Industrial supplies whsle .....	3.4	—	3.4	—	—	—	—	—
42185	Service establishment equipment & supplies whsle .....	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4218504	Other service establishment equipment & supplies whsle .....	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	D	D	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	10.2	1.1	10.2	1.1	—	—	—	—
42193	Recyclable material whsle .....	11.9	—	11.9	—	—	—	—	—
421930	Recyclable material whsle .....	11.9	—	11.9	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	2.6	.9	3.2	.6	D	D	D	D
4222	Drugs, & druggists' sundries whsle .....	3.3	11.8	3.7	11.0	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	3.3	11.8	3.7	11.0	—	—	—	—
422210	Drugs, & druggists' sundries whsle .....	3.3	11.8	3.7	11.0	—	—	—	—
4224	Grocery & related products whsle .....	2.2	.8	3.2	1.2	—	—	—	—
42249	Other grocery & related products whsle .....	1.6	1.2	1.0	2.1	—	—	—	—
422490	Other grocery & related products whsle .....	1.6	1.2	1.0	2.1	—	—	—	—
4224903	Soft drinks whsle .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	1.8	1.0	D	D	—	—	D	D
4226	Chemical & allied products whsle .....	.3	—	.3	—	—	—	—	—
42269	Other chemical & allied products whsle .....	—	—	—	—	—	—	—	—
422690	Other chemical & allied products whsle .....	—	—	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle .....	3.7	—	3.7	—	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP) .....	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	—	—	—	—	—	—	—	—
42281	Beer & ale whsle .....	—	—	—	—	—	—	—	—
422810	Beer & ale whsle .....	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	4.6	—	4.6	—	—	—	—	—
42292	Book, periodical, & newspaper whsle .....	D	D	D	D	—	—	—	—
422920	Book, periodical, & newspaper whsle .....	D	D	D	D	—	—	—	—

<sup>1</sup>Includes sales information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

**Table 7. Summary Statistics for Places: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>ALPINE, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>7</b>	<b>'31 354</b>	<b>'761</b>	<b>'150</b>	<b>'29</b>	<b>'3 175</b>	<b>'272</b>	<b>'319</b>
422	Wholesale trade, nondurable goods .....	5	'29 815	'639	'135	'27	'2 895	'272	'280
4223	Apparel, piece goods, & notions whsle .	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>6</b>	<b>'9 054</b>	<b>'510</b>	<b>'99</b>	<b>'23</b>	<b>'2 050</b>	<b>'272</b>	<b>'319</b>
422	Wholesale trade, nondurable goods .....	4	7 515	388	84	21	1 770	272	280
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	1	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle .	1	D	D	D	a	D	D	D
<b>AMERICAN FORK, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>24</b>	<b>'67 794</b>	<b>'5 684</b>	<b>'1 247</b>	<b>'240</b>	<b>'12 224</b>	<b>'4 626</b>	<b>'4 828</b>
421	Wholesale trade, durable goods .....	16	16 775	2 055	437	80	3 859	2 269	2 268
4213	Lumber & other construction materials whsle .....	5	9 359	685	112	21	1 200	844	897
422	Wholesale trade, nondurable goods .....	8	'51 019	'3 629	'810	'160	'8 365	'2 357	'2 560
4227	Petroleum & petroleum products whsle .....	2	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>19</b>	<b>'57 047</b>	<b>'5 231</b>	<b>'1 169</b>	<b>'230</b>	<b>'11 467</b>	<b>'4 551</b>	<b>'4 828</b>
421	Wholesale trade, durable goods .....	12	'9 438	'1 733	'365	'71	'3 258	'2 194	'2 268
422	Wholesale trade, nondurable goods .....	7	'47 609	'3 498	'804	'159	'8 209	'2 357	'2 560
4227	Petroleum & petroleum products whsle .....	2	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .	1	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>3</b>	<b>'1 565</b>	<b>'199</b>	<b>'42</b>	<b>'6</b>	<b>'420</b>	<b>'75</b>	<b>-</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>BLANDING, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>3</b>	<b>7 106</b>	<b>720</b>	<b>156</b>	<b>82</b>	<b>1 528</b>	<b>615</b>	<b>634</b>
	<b>Merchant wholesalers .....</b>	<b>3</b>	<b>7 106</b>	<b>720</b>	<b>156</b>	<b>82</b>	<b>1 528</b>	<b>615</b>	<b>634</b>
<b>BLUFFDALE, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Merchant wholesalers .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>BOUNTIFUL, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>51</b>	<b>95 926</b>	<b>6 692</b>	<b>1 292</b>	<b>221</b>	<b>13 913</b>	<b>4 159</b>	<b>4 353</b>
421	Wholesale trade, durable goods .....	32	64 156	4 708	881	108	8 727	2 776	2 875
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	2	D	D	D	a	D	D	D
42111	Automobile & other motor vehicle whsle .....	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle .....	3	D	D	D	a	D	D	D
42132	Brick, stone, & related construction materials whsle .....	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	6	11 937	1 299	300	32	2 490	857	883
4216	Electrical goods whsle .....	9	17 657	612	141	25	1 250	120	125
4219	Miscellaneous durable goods whsle ...	4	'3 385	'124	'20	'5	'568	'103	'122
422	Wholesale trade, nondurable goods .....	19	31 770	1 984	411	113	5 186	1 383	1 478
4223	Apparel, piece goods, & notions whsle .	3	D	D	D	a	D	D	D
4224	Grocery & related products whsle .....	9	10 183	956	136	43	2 295	249	258

**Table 7. Summary Statistics for Places: 1997—Con.**

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>BOUNTIFUL, UT—Con.</b>									
<b>Merchant wholesalers . . . . .</b>		<b>38</b>	<b>58 601</b>	<b>5 030</b>	<b>945</b>	<b>193</b>	<b>10 708</b>	<b>4 159</b>	<b>4 353</b>
421	Wholesale trade, durable goods . . . . .	22	35 181	3 623	626	87	6 805	2 776	2 875
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle . . . . .	2	D	D	D	a	D	D	D
42132	Brick, stone, & related construction materials whsle . . . . .	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	16	23 420	1 407	319	106	3 903	1 383	1 478
4223	Apparel, piece goods, & notions whsle . . . . .	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle . . . . .	8	'7 183	'643	'118	'40	'1 653	'249	'258
<b>Agents, brokers, and commission merchants . . . . .</b>		<b>13</b>	<b>37 325</b>	<b>1 662</b>	<b>347</b>	<b>28</b>	<b>3 205</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods . . . . .	10	28 975	1 085	255	21	1 922	—	—
<b>BRIGHAM CITY, UT</b>									
<b>Wholesale trade . . . . .</b>		<b>9</b>	<b>'14 656</b>	<b>'1 559</b>	<b>'409</b>	<b>'71</b>	<b>'3 082</b>	<b>'2 182</b>	<b>'2 239</b>
421	Wholesale trade, durable goods . . . . .	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	6	'10 479	'659	'189	'34	'1 527	'879	'905
<b>Merchant wholesalers . . . . .</b>		<b>9</b>	<b>'14 656</b>	<b>'1 559</b>	<b>'409</b>	<b>'71</b>	<b>'3 082</b>	<b>'2 182</b>	<b>'2 239</b>
421	Wholesale trade, durable goods . . . . .	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	6	'10 479	'659	'189	'34	'1 527	'879	'905
<b>CEDAR CITY, UT</b>									
<b>Wholesale trade . . . . .</b>		<b>25</b>	<b>'104 358</b>	<b>'5 331</b>	<b>'1 175</b>	<b>'224</b>	<b>'13 087</b>	<b>'5 775</b>	<b>'5 777</b>
421	Wholesale trade, durable goods . . . . .	14	'16 244	'1 244	'290	'56	'2 502	'4 078	'3 919
4218	Machinery, equipment, & supplies whsle . . . . .	4	'10 673	'602	'137	'19	'1 290	'3 828	'3 622
422	Wholesale trade, nondurable goods . . . . .	11	'88 114	'4 087	'885	'168	'10 585	'1 697	'1 858
4224	Grocery & related products whsle . . . . .	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle . . . . .	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	2	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	2	D	D	D	c	D	D	D
<b>Merchant wholesalers . . . . .</b>		<b>22</b>	<b>'99 974</b>	<b>'5 094</b>	<b>'1 107</b>	<b>'216</b>	<b>'12 324</b>	<b>'5 723</b>	<b>'5 723</b>
421	Wholesale trade, durable goods . . . . .	13	'14 644	'1 184	'275	'54	'2 427	'4 078	'3 919
4218	Machinery, equipment, & supplies whsle . . . . .	4	'10 673	'602	'137	'19	'1 290	'3 828	'3 622
422	Wholesale trade, nondurable goods . . . . .	9	'85 330	'3 910	'832	'162	'9 897	'1 645	'1 804
4224	Grocery & related products whsle . . . . .	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle . . . . .	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	2	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	2	D	D	D	c	D	D	D
<b>Manufacturers' sales branches and sales offices . . . . .</b>		<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>Agents, brokers, and commission merchants . . . . .</b>		<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>CENTERVILLE, UT</b>									
<b>Wholesale trade . . . . .</b>		<b>14</b>	<b>17 749</b>	<b>2 313</b>	<b>480</b>	<b>86</b>	<b>3 818</b>	<b>1 102</b>	<b>1 127</b>
421	Wholesale trade, durable goods . . . . .	8	11 039	1 164	235	44	2 054	842	893
<b>Merchant wholesalers . . . . .</b>		<b>9</b>	<b>'10 948</b>	<b>'2 059</b>	<b>'416</b>	<b>'77</b>	<b>'3 267</b>	<b>'1 027</b>	<b>'1 121</b>
421	Wholesale trade, durable goods . . . . .	5	'7 890	'1 089	'217	'38	'1 858	'842	'893
<b>Manufacturers' sales branches and sales offices . . . . .</b>		<b>3</b>	<b>'6 089</b>	<b>'227</b>	<b>'59</b>	<b>'4</b>	<b>'478</b>	<b>'75</b>	<b>'6</b>
<b>Agents, brokers, and commission merchants . . . . .</b>		<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>



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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>CLEARFIELD, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>32</b>	<b>306 144</b>	<b>22 992</b>	<b>5 518</b>	<b>815</b>	<b>45 187</b>	<b>29 210</b>	<b>27 530</b>
421	Wholesale trade, durable goods .....	22	110 999	4 392	938	141	10 629	16 641	16 221
4214	Professional & commercial equipment & supplies whsle .....	5	12 774	1 100	231	26	2 889	1 157	1 187
4215	Metal & mineral (except petroleum) whsle .....	1	D	D	D	b	D	D	D
42151	Metal service centers & offices .....	1	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	6	'26 886	'807	'172	'33	'2 038	'5 706	'4 443
42171	Hardware whsle .....	5	'24 996	'694	'142	'29	'1 838	'4 321	'3 820
4219	Miscellaneous durable goods whsle ...	4	'33 984	'1 065	'257	'34	'2 361	'4 265	'5 549
42191	Sporting & recreational goods & supplies whsle .....	3	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	10	195 145	18 600	4 580	674	34 558	12 569	11 309
4221	Paper & paper product whsle .....	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle .....	3	D	D	D	e	D	D	D
42241	General-line grocery whsle .....	2	D	D	D	c	D	D	D
42245	Confectionery whsle .....	1	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle .....	4	'43 856	'2 774	'805	'136	'5 989	'1 978	'2 189
42292	Book, periodical, & newspaper whsle .....	3	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whsle .....	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>27</b>	<b>227 634</b>	<b>15 472</b>	<b>3 765</b>	<b>467</b>	<b>29 875</b>	<b>22 877</b>	<b>23 412</b>
421	Wholesale trade, durable goods .....	21	'103 837	'4 190	'926	'135	'10 103	'16 110	'15 621
4214	Professional & commercial equipment & supplies whsle .....	5	12 774	1 100	231	26	2 889	1 157	1 187
4215	Metal & mineral (except petroleum) whsle .....	1	D	D	D	b	D	D	D
42151	Metal service centers & offices .....	1	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	6	'26 886	'807	'172	'33	'2 038	'5 706	'4 443
42171	Hardware whsle .....	5	'24 996	'694	'142	'29	'1 838	'4 321	'3 820
4219	Miscellaneous durable goods whsle ...	4	'33 984	'1 065	'257	'34	'2 361	'4 265	'5 549
42191	Sporting & recreational goods & supplies whsle .....	3	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	6	'123 797	'11 282	'2 839	'332	'19 772	'6 767	'7 791
4224	Grocery & related products whsle .....	2	D	D	D	c	D	D	D
42241	General-line grocery whsle .....	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle .....	2	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whsle .....	1	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>4</b>	<b>'54 759</b>	<b>'6 899</b>	<b>'1 566</b>	<b>'325</b>	<b>'14 011</b>	<b>'6 333</b>	<b>'4 118</b>
422	Wholesale trade, nondurable goods .....	3	D	D	D	e	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	1	D	D	D	b	D	D	D
<b>CLINTON, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>6</b>	<b>1 924</b>	<b>237</b>	<b>71</b>	<b>15</b>	<b>812</b>	<b>571</b>	<b>186</b>
	<b>Merchant wholesalers .....</b>	<b>6</b>	<b>1 924</b>	<b>237</b>	<b>71</b>	<b>15</b>	<b>812</b>	<b>571</b>	<b>186</b>

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<b>DELTA, UT</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>8</b>	<b>21 835</b>	<b>772</b>	<b>185</b>	<b>39</b>	<b>1 743</b>	<b>1 053</b>	<b>1 077</b>
421	Wholesale trade, durable goods . . . . .	5	'6 241	'433	'109	'17	'1 095	'546	'561
422	Wholesale trade, nondurable goods . . . . .	3	'15 594	'339	'76	'22	'648	'507	'516
4227	Petroleum & petroleum products								
42271	whsle . . . . .	1	D	D	D	a	D	D	D
	Petroleum bulk stations & terminals . . . . .	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>8</b>	<b>21 835</b>	<b>772</b>	<b>185</b>	<b>39</b>	<b>1 743</b>	<b>1 053</b>	<b>1 077</b>
421	Wholesale trade, durable goods . . . . .	5	'6 241	'433	'109	'17	'1 095	'546	'561
422	Wholesale trade, nondurable goods . . . . .	3	'15 594	'339	'76	'22	'648	'507	'516
4227	Petroleum & petroleum products								
	whsle . . . . .	1	D	D	D	a	D	D	D
<b>DRAPER, UT *</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>29</b>	<b>131 542</b>	<b>12 579</b>	<b>3 057</b>	<b>356</b>	<b>19 057</b>	<b>6 004</b>	<b>6 358</b>
421	Wholesale trade, durable goods . . . . .	19	'91 947	'10 657	'2 605	'272	'14 889	'2 980	'3 218
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle . . . . .	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	3	D	D	D	b	D	D	D
42144	Other commercial equipment whsle . . . . .	1	D	D	D	b	D	D	D
4216	Electrical goods whsle . . . . .	3	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle . . . . .	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	4	5 270	737	167	17	1 112	29	31
422	Wholesale trade, nondurable goods . . . . .	10	'39 595	'1 922	'452	'84	'4 168	'3 024	'3 140
4224	Grocery & related products whsle . . . . .	4	33 712	1 247	305	56	2 671	2 420	2 432
42249	Other grocery & related products whsle . . . . .	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>25</b>	<b>'87 720</b>	<b>'11 105</b>	<b>'2 772</b>	<b>'331</b>	<b>'16 869</b>	<b>'5 641</b>	<b>'5 935</b>
421	Wholesale trade, durable goods . . . . .	16	'50 350	'9 333	'2 334	'251	'12 948	'2 980	'3 218
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle . . . . .	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	3	D	D	D	b	D	D	D
42144	Other commercial equipment whsle . . . . .	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	9	'37 370	'1 772	'438	'80	'3 921	'2 661	'2 717
4224	Grocery & related products whsle . . . . .	4	33 712	1 247	305	56	2 671	2 420	2 432
42249	Other grocery & related products whsle . . . . .	1	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices . . . . .</b>	<b>3</b>	<b>'5 367</b>	<b>'550</b>	<b>'101</b>	<b>'11</b>	<b>'855</b>	<b>'363</b>	<b>'423</b>
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	1	D	D	D	a	D	D	D
4216	Electrical goods whsle . . . . .	1	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle . . . . .	1	D	D	D	a	D	D	D

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<b>DRAPER, UT (SALT LAKE COUNTY PART) *</b>									
<b>42</b>	<b>Wholesale trade</b> .....	<b>28</b>	<b>'119 064</b>	<b>'7 377</b>	<b>'1 856</b>	<b>'299</b>	<b>'13 751</b>	<b>'6 004</b>	<b>'6 358</b>
421	Wholesale trade, durable goods .....	18	'79 469	'5 455	'1 404	'215	'9 583	'2 980	'3 218
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle .....	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	3	D	D	D	b	D	D	D
42144	Other commercial equipment whsle .	1	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	2	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	4	5 270	737	167	17	1 112	29	31
422	Wholesale trade, nondurable goods .....	10	'39 595	'1 922	'452	'84	'4 168	'3 024	'3 140
4224	Grocery & related products whsle .....	4	33 712	1 247	305	56	2 671	2 420	2 432
42249	Other grocery & related products whsle .....	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers</b> .....	<b>24</b>	<b>'75 242</b>	<b>'5 903</b>	<b>'1 571</b>	<b>'274</b>	<b>'11 563</b>	<b>'5 641</b>	<b>'5 935</b>
421	Wholesale trade, durable goods .....	15	'37 872	'4 131	'1 133	'194	'7 642	'2 980	'3 218
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle .....	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	3	D	D	D	b	D	D	D
42144	Other commercial equipment whsle .	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	9	'37 370	'1 772	'438	'80	'3 921	'2 661	'2 717
4224	Grocery & related products whsle .....	4	33 712	1 247	305	56	2 671	2 420	2 432
42249	Other grocery & related products whsle .....	1	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices</b> ..	<b>3</b>	<b>'5 367</b>	<b>'550</b>	<b>'101</b>	<b>'11</b>	<b>'855</b>	<b>'363</b>	<b>'423</b>
	<b>Agents, brokers, and commission merchants</b> .....	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1	D	D	D	a	D	D	D
4216	Electrical goods whsle .....	1	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle .....	1	D	D	D	a	D	D	D
<b>DRAPER, UT (UTAH COUNTY PART) *</b>									
<b>42</b>	<b>Wholesale trade</b> .....	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers</b> .....	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1	D	D	D	b	D	D	D
<b>ENOCH, UT</b>									
<b>42</b>	<b>Wholesale trade</b> .....	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Merchant wholesalers</b> .....	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>EPHRAIM, UT</b>									
<b>42</b>	<b>Wholesale trade</b> .....	<b>3</b>	<b>4 240</b>	<b>288</b>	<b>85</b>	<b>16</b>	<b>449</b>	<b>426</b>	<b>605</b>
	<b>Merchant wholesalers</b> .....	<b>3</b>	<b>4 240</b>	<b>288</b>	<b>85</b>	<b>16</b>	<b>449</b>	<b>426</b>	<b>605</b>
<b>FARMINGTON, UT</b>									
<b>42</b>	<b>Wholesale trade</b> .....	<b>3</b>	<b>4 678</b>	<b>290</b>	<b>80</b>	<b>8</b>	<b>500</b>	<b>402</b>	<b>414</b>
421	Wholesale trade, durable goods .....	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers</b> .....	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants</b> .....	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

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<b>FARR WEST, UT</b>									
42	Wholesale trade .....	2	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	2	D	D	D	a	D	D	D
421	Merchant wholesalers .....	2	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	2	D	D	D	a	D	D	D
<b>FRUIT HEIGHTS, UT</b>									
42	Wholesale trade .....	8	891	239	94	17	421	50	54
	Merchant wholesalers .....	6	'633	'150	'70	'8	'261	'50	'54
	Agents, brokers, and commission merchants .....	2	D	D	D	a	D	D	D
<b>GRANTSVILLE, UT</b>									
42	Wholesale trade .....	2	D	D	D	b	D	D	D
	Merchant wholesalers .....	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	b	D	D	D
<b>HARRISVILLE, UT</b>									
42	Wholesale trade .....	1	D	D	D	a	D	D	D
	Merchant wholesalers .....	1	D	D	D	a	D	D	D
<b>HEBER, UT</b>									
42	Wholesale trade .....	9	'10 755	'2 384	'310	'41	'2 977	'1 853	'2 193
421	Wholesale trade, durable goods .....	5	'9 796	'2 271	'276	'36	'2 762	'1 814	'2 138
421	Merchant wholesalers .....	9	'10 755	'2 384	'310	'41	'2 977	'1 853	'2 193
421	Wholesale trade, durable goods .....	5	'9 796	'2 271	'276	'36	'2 762	'1 814	'2 138
<b>HIGHLAND, UT</b>									
42	Wholesale trade .....	1	D	D	D	a	D	D	D
	Merchant wholesalers .....	1	D	D	D	a	D	D	D
<b>HURRICANE, UT</b>									
42	Wholesale trade .....	4	'5 104	'393	'40	'16	'1 111	'125	'150
421	Wholesale trade, durable goods .....	3	D	D	D	a	D	D	D
	Merchant wholesalers .....	3	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
<b>HYRUM, UT</b>									
42	Wholesale trade .....	3	'7 397	'541	'108	'20	'1 524	'25	'125
421	Wholesale trade, durable goods .....	3	'7 397	'541	'108	'20	'1 524	'25	'125
4218	Machinery, equipment, & supplies whse .....	2	D	D	D	b	D	D	D
421	Merchant wholesalers .....	2	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
<b>IVINS, UT</b>									
42	Wholesale trade .....	1	D	D	D	a	D	D	D
	Merchant wholesalers .....	1	D	D	D	a	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>KANAB, UT</b>									
42	<b>Wholesale trade</b> .....	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	2	D	D	D	a	D	D	D
422	<b>Merchant wholesalers</b> .....	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	2	D	D	D	a	D	D	D
<b>KAYSVILLE, UT</b>									
42	<b>Wholesale trade</b> .....	<b>10</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	1	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	1	D	D	D	a	D	D	D
42184	Industrial supplies whsle .....	1	D	D	D	a	D	D	D
421	<b>Merchant wholesalers</b> .....	<b>8</b>	<b>'15 400</b>	<b>'1 808</b>	<b>'397</b>	<b>'70</b>	<b>'3 901</b>	<b>'921</b>	<b>'1 708</b>
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	1	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle .....	1	D	D	D	b	D	D	D
421	<b>Agents, brokers, and commission merchants</b> .....	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	1	D	D	D	a	D	D	D
42184	Industrial supplies whsle .....	1	D	D	D	a	D	D	D
<b>LA VERKIN, UT</b>									
42	<b>Wholesale trade</b> .....	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
42	<b>Merchant wholesalers</b> .....	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>LAYTON, UT</b>									
42	<b>Wholesale trade</b> .....	<b>41</b>	<b>121 123</b>	<b>8 336</b>	<b>1 947</b>	<b>401</b>	<b>27 431</b>	<b>8 269</b>	<b>9 170</b>
421	Wholesale trade, durable goods .....	27	55 067	4 192	881	173	8 888	6 174	5 957
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	6	13 317	916	218	30	1 772	651	665
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	14	66 056	4 144	1 066	228	18 543	2 095	3 213
4224	Grocery & related products whsle .....	2	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) whsle .....	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals ..	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	5	'9 030	'1 746	'399	'143	'2 703	'851	'2 021
421	<b>Merchant wholesalers</b> .....	<b>35</b>	<b>76 918</b>	<b>6 586</b>	<b>1 498</b>	<b>349</b>	<b>12 762</b>	<b>7 579</b>	<b>8 680</b>
421	Wholesale trade, durable goods .....	23	'47 420	'3 890	'808	'161	'8 443	'6 174	'5 957
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	12	'29 498	'2 696	'690	'188	'4 319	'1 405	'2 723
4227	Petroleum & petroleum products whsle .....	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	4	'8 485	'1 631	'399	'143	'2 527	'851	'2 021
422	<b>Manufacturers' sales branches and sales offices</b> ..	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D

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<b>LAYTON, UT—Con.</b>									
	<b>Agents, brokers, and commission merchants .....</b>	<b>4</b>	<b>'7 647</b>	<b>'302</b>	<b>'73</b>	<b>'12</b>	<b>'445</b>	—	—
421	Wholesale trade, durable goods .....	4	'7 647	'302	'73	'12	'445	—	—
<b>LEHI, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>9</b>	<b>26 638</b>	<b>3 149</b>	<b>702</b>	<b>115</b>	<b>5 411</b>	<b>1 764</b>	<b>2 427</b>
421	Wholesale trade, durable goods .....	7	'24 572	'2 770	'610	'80	'4 900	'1 569	'2 230
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle.....	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>8</b>	<b>'20 805</b>	<b>'3 082</b>	<b>'685</b>	<b>'113</b>	<b>'5 279</b>	<b>'1 764</b>	<b>'2 427</b>
421	Wholesale trade, durable goods .....	6	'18 739	'2 703	'593	'78	'4 768	'1 569	'2 230
4218	Machinery, equipment, & supplies whsle .....	2	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle.....	1	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>LINDON, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>13</b>	<b>69 911</b>	<b>4 538</b>	<b>1 009</b>	<b>111</b>	<b>11 482</b>	<b>9 904</b>	<b>14 645</b>
421	Wholesale trade, durable goods .....	10	'64 272	'3 935	'861	'92	'10 430	'9 495	'14 051
4215	Metal & mineral (except petroleum) whsle .....	5	'58 242	'3 584	'785	'81	'9 720	'9 422	'13 912
42151	Metal service centers & offices .....	5	'58 242	'3 584	'785	'81	'9 720	'9 422	'13 912
4218	Machinery, equipment, & supplies whsle .....	3	'5 545	'243	'51	'7	'436	'43	'48
	<b>Merchant wholesalers .....</b>	<b>11</b>	<b>'65 213</b>	<b>'4 384</b>	<b>'981</b>	<b>'109</b>	<b>'11 265</b>	<b>'9 893</b>	<b>'14 624</b>
421	Wholesale trade, durable goods .....	8	'59 574	'3 781	'833	'90	'10 213	'9 484	'14 030
4215	Metal & mineral (except petroleum) whsle .....	5	'58 242	'3 584	'785	'81	'9 720	'9 422	'13 912
42151	Metal service centers & offices .....	5	'58 242	'3 584	'785	'81	'9 720	'9 422	'13 912
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>LOGAN, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>53</b>	<b>74 918</b>	<b>8 135</b>	<b>2 210</b>	<b>409</b>	<b>15 776</b>	<b>9 172</b>	<b>9 120</b>
421	Wholesale trade, durable goods .....	35	34 408	5 471	1 602	268	9 904	7 022	6 786
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	7	'8 599	'1 291	'569	'50	'2 222	'1 599	'1 609
4218	Machinery, equipment, & supplies whsle .....	9	10 844	1 527	404	86	2 758	3 683	2 692
4219	Miscellaneous durable goods whsle ...	7	'8 323	'1 698	'394	'72	'2 852	'1 240	'1 892
422	Wholesale trade, nondurable goods .....	18	40 510	2 664	608	141	5 872	2 150	2 334
4224	Grocery & related products whsle .....	5	26 346	677	173	48	2 356	661	784
	<b>Merchant wholesalers .....</b>	<b>52</b>	<b>'73 275</b>	<b>'8 112</b>	<b>'2 200</b>	<b>'407</b>	<b>'15 728</b>	<b>'9 172</b>	<b>'9 120</b>
421	Wholesale trade, durable goods .....	35	34 408	5 471	1 602	268	9 904	7 022	6 786
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	7	'8 599	'1 291	'569	'50	'2 222	'1 599	'1 609
4218	Machinery, equipment, & supplies whsle .....	9	10 844	1 527	404	86	2 758	3 683	2 692
4219	Miscellaneous durable goods whsle ...	7	'8 323	'1 698	'394	'72	'2 852	'1 240	'1 892
422	Wholesale trade, nondurable goods .....	17	'38 867	'2 641	'598	'139	'5 824	'2 150	'2 334
4224	Grocery & related products whsle .....	5	26 346	677	173	48	2 356	661	784
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>MANTI, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	1	D	D	D	a	D	D	D

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<b>MAPLETON, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>7</b>	<b>'20 782</b>	<b>'1 213</b>	<b>'284</b>	<b>'45</b>	<b>'2 442</b>	<b>'593</b>	<b>'533</b>
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	a	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	a	D	D	D
42249	Other grocery & related products whsle .....	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>6</b>	<b>'8 282</b>	<b>'963</b>	<b>'209</b>	<b>'40</b>	<b>'2 042</b>	<b>'593</b>	<b>'533</b>
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	1	D	D	D	a	D	D	D
<b>MIDVALE, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>63</b>	<b>219 974</b>	<b>15 378</b>	<b>3 798</b>	<b>490</b>	<b>30 036</b>	<b>14 041</b>	<b>15 052</b>
421	Wholesale trade, durable goods .....	45	171 043	11 560	2 818	350	21 703	11 885	12 761
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	6	'13 873	'884	'183	'37	'1 968	'2 063	'2 118
4212	Furniture & home furnishings whsle .....	2	D	D	D	a	D	D	D
42121	Furniture whsle .....	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle .....	3	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	3	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	9	35 613	2 792	693	98	5 625	602	619
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	3	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle .....	6	'20 023	'2 281	'593	'86	'4 737	'602	'619
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	4	20 019	908	71	24	1 494	321	368
4218	Machinery, equipment, & supplies whsle .....	12	46 865	3 943	794	100	7 131	6 314	6 443
42182	Farm & garden machinery & equipment whsle .....	1	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	6	20 186	1 204	250	34	2 338	1 397	1 379
422	Wholesale trade, nondurable goods .....	18	48 931	3 818	980	140	8 333	2 156	2 291
4224	Grocery & related products whsle .....	4	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>54</b>	<b>149 917</b>	<b>13 006</b>	<b>3 336</b>	<b>437</b>	<b>25 830</b>	<b>13 811</b>	<b>14 893</b>
421	Wholesale trade, durable goods .....	37	'108 006	'9 955	'2 599	'314	'18 920	'11 655	'12 602
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	5	'12 373	'873	'180	'36	'1 938	'2 063	'2 118
4213	Lumber & other construction materials whsle .....	3	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	7	'20 323	'2 356	'614	'90	'4 972	'602	'619
42169	Other electronic parts & equipment whsle .....	6	'20 023	'2 281	'593	'86	'4 737	'602	'619
4218	Machinery, equipment, & supplies whsle .....	11	'35 083	'3 714	'742	'94	'6 662	'6 111	'6 325
42182	Farm & garden machinery & equipment whsle .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	17	'41 911	'3 051	'737	'123	'6 910	'2 156	'2 291
4224	Grocery & related products whsle .....	4	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	2	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>7</b>	<b>'51 255</b>	<b>'1 376</b>	<b>'167</b>	<b>'30</b>	<b>'2 314</b>	<b>'27</b>	<b>'41</b>
421	Wholesale trade, durable goods .....	7	'51 255	'1 376	'167	'30	'2 314	'27	'41
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	2	D	D	D	a	D	D	D

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<b>MOAB, UT</b>									
42	Wholesale trade .....	8	'5 805	'928	'231	'32	'1 800	'792	'689
	Merchant wholesalers .....	7	'4 113	'571	'142	'22	'1 378	'254	'301
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
<b>MURRAY, UT</b>									
42	Wholesale trade .....	186	967 737	64 058	14 723	2 103	115 356	53 799	66 837
421	Wholesale trade, durable goods .....	139	656 402	52 395	12 057	1 462	93 050	48 247	59 477
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	9	'22 687	'1 827	'430	'63	'3 387	'1 624	'3 118
42111	Automobile & other motor vehicle whsle .....	4	'18 898	'1 252	'321	'35	'2 127	'913	'2 280
4212	Furniture & home furnishings whsle ...	6	D	D	D	c	D	D	D
42122	Home furnishings whsle .....	4	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle .....	8	'24 428	'2 326	'521	'81	'5 010	'2 921	'3 291
4214	Professional & commercial equipment & supplies whsle .....	25	145 468	15 912	3 543	331	28 439	7 531	9 753
42143	Computer & computer peripheral equipment & software whsle .....	9	62 309	7 002	1 767	125	13 208	1 610	1 754
42144	Other commercial equipment whsle .	1	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	6	39 516	4 380	675	71	7 501	1 922	3 635
4216	Electrical goods whsle .....	26	239 030	9 717	2 235	260	16 627	2 318	5 642
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	13	59 477	2 515	555	55	4 058	615	668
42169	Other electronic parts & equipment whsle .....	13	179 553	7 202	1 680	205	12 569	1 703	4 974
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	8	'11 236	'716	'137	'22	'1 435	'315	'363
4218	Machinery, equipment, & supplies whsle .....	37	103 857	12 816	2 813	338	19 463	23 562	27 778
42181	Construction & mining (except petroleum) machinery & equip whsle .....	6	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle .....	15	24 681	2 348	510	56	4 594	479	695
42184	Industrial supplies whsle .....	8	17 195	2 790	601	89	3 730	1 831	2 004
42185	Service establishment equipment & supplies whsle .....	5	7 033	1 244	387	42	1 900	913	888
4219	Miscellaneous durable goods whsle ...	15	'65 935	'2 784	'673	'127	'6 403	'5 546	'4 980
42199	Other miscellaneous durable goods whsle .....	5	'54 715	'1 229	'325	'40	'2 875	'4 090	'3 004
422	Wholesale trade, nondurable goods .....	47	311 335	11 663	2 666	641	22 306	5 552	7 360
4221	Paper & paper product whsle .....	8	'28 086	'2 667	'529	'155	'4 243	'1 592	'1 659
42212	Stationery & office supplies whsle ...	5	14 872	1 843	344	134	2 681	560	577
4224	Grocery & related products whsle .....	12	D	D	D	c	D	D	D
42249	Other grocery & related products whsle .....	8	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	12	'16 505	'2 747	'754	'179	'5 848	'1 761	'2 635



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<b>MURRAY, UT—Con.</b>									
	<b>Merchant wholesalers . . . . .</b>	<b>148</b>	<b>366 909</b>	<b>45 553</b>	<b>10 366</b>	<b>1 679</b>	<b>80 141</b>	<b>47 218</b>	<b>59 172</b>
421	Wholesale trade, durable goods . . . . .	109	308 656	36 571	8 329	1 108	63 734	42 698	52 876
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	9	'22 687	'1 827	'430	'63	'3 387	'1 624	'3 118
4213	Lumber & other construction materials whsle . . . . .	7	'19 066	'2 222	'503	'79	'4 459	'2 479	'2 835
4214	Professional & commercial equipment & supplies whsle . . . . .	20	'51 607	'9 859	'2 376	'262	'17 616	'6 516	'8 612
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	5	'22 251	'2 735	'579	'62	'4 585	'1 922	'3 635
4216	Electrical goods whsle . . . . .	13	49 412	6 266	1 369	195	10 928	1 969	4 403
42169	Other electronic parts & equipment whsle . . . . .	6	'37 550	'5 017	'1 146	'169	'8 875	'1 355	'3 736
4218	Machinery, equipment, & supplies whsle . . . . .	34	'93 810	'12 358	'2 715	'328	'18 498	'23 562	'27 778
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	6	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	12	'14 634	'1 890	'412	'46	'3 629	'479	'695
42184	Industrial supplies whsle . . . . .	8	17 195	2 790	601	89	3 730	1 831	2 004
42185	Service establishment equipment & supplies whsle . . . . .	5	7 033	1 244	387	42	1 900	913	888
4219	Miscellaneous durable goods whsle . . . . .	13	'55 341	'2 479	'593	'119	'5 756	'5 546	'4 980
42199	Other miscellaneous durable goods whsle . . . . .	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	39	58 253	8 982	2 037	571	16 407	4 520	6 296
4221	Paper & paper product whsle . . . . .	4	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle . . . . .	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	12	'16 505	'2 747	'754	'179	'5 848	'1 761	'2 635
	<b>Manufacturers' sales branches and sales offices . . . . .</b>	<b>16</b>	<b>308 242</b>	<b>12 809</b>	<b>3 366</b>	<b>325</b>	<b>24 997</b>	<b>6 580</b>	<b>7 664</b>
421	Wholesale trade, durable goods . . . . .	12	'100 628	'10 935	'2 912	'283	'20 603	'5 548	'6 600
4216	Electrical goods whsle . . . . .	5	50 857	1 613	479	35	2 735	348	1 238
422	Wholesale trade, nondurable goods . . . . .	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . . .	1	D	D	D	a	D	D	D
42249	Other grocery & related products whsle . . . . .	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>22</b>	<b>292 586</b>	<b>5 696</b>	<b>991</b>	<b>99</b>	<b>10 218</b>	<b>1</b>	<b>1</b>
421	Wholesale trade, durable goods . . . . .	18	'247 118	'4 889	'816	'71	'8 713	'1	'1
4214	Professional & commercial equipment & supplies whsle . . . . .	3	84 648	2 362	271	21	4 101	—	—
42143	Computer & computer peripheral equipment & software whsle . . . . .	1	D	D	D	a	D	D	D
42144	Other commercial equipment whsle . . . . .	1	D	D	D	a	D	D	D
4216	Electrical goods whsle . . . . .	8	138 761	1 838	387	30	2 964	1	1
42169	Other electronic parts & equipment whsle . . . . .	5	111 864	1 374	284	18	2 118	—	—
422	Wholesale trade, nondurable goods . . . . .	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . . .	3	D	D	D	b	D	D	D
<b>NEPHI, UT</b>									
42	<b>Wholesale trade . . . . .</b>	<b>6</b>	<b>'10 017</b>	<b>'600</b>	<b>'113</b>	<b>'43</b>	<b>'1 367</b>	<b>'2 155</b>	<b>'1 888</b>
421	Wholesale trade, durable goods . . . . .	4	'8 294	'536	'97	'32	'1 210	'2 134	'1 851
4218	Machinery, equipment, & supplies whsle . . . . .	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>6</b>	<b>'10 017</b>	<b>'600</b>	<b>'113</b>	<b>'43</b>	<b>'1 367</b>	<b>'2 155</b>	<b>'1 888</b>
421	Wholesale trade, durable goods . . . . .	4	'8 294	'536	'97	'32	'1 210	'2 134	'1 851
4218	Machinery, equipment, & supplies whsle . . . . .	1	D	D	D	a	D	D	D

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<b>NORTH LOGAN, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>5</b>	<b>'11 864</b>	<b>'1 205</b>	<b>'256</b>	<b>'52</b>	<b>'2 191</b>	<b>'1 753</b>	<b>'2 385</b>
421	Wholesale trade, durable goods .....	3	'7 891	'970	'224	'38	'1 604	'1 458	'1 843
4218	Machinery, equipment, & supplies whsle .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>4</b>	<b>'11 264</b>	<b>'1 162</b>	<b>'245</b>	<b>'49</b>	<b>'2 117</b>	<b>'1 753</b>	<b>'2 385</b>
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	2	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>NORTH OGDEN, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>NORTH SALT LAKE, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>'45</b>	<b>'326 128</b>	<b>'21 007</b>	<b>'4 996</b>	<b>'831</b>	<b>'41 059</b>	<b>'27 159</b>	<b>'27 978</b>
421	Wholesale trade, durable goods .....	30	168 413	15 608	3 520	593	29 362	20 668	21 978
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	3	D	D	D	a	D	D	D
42111	Automobile & other motor vehicle whsle .....	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	7	12 939	996	225	38	2 576	2 637	2 482
42144	Other commercial equipment whsle .	2	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	8	94 021	9 768	2 199	395	16 858	11 973	12 964
42182	Farm & garden machinery & equipment whsle .....	1	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle .....	6	'46 648	'3 947	'692	'72	'6 121	'1 614	'3 183
422	Wholesale trade, nondurable goods .....	'15	'157 715	'5 399	'1 476	'238	'11 697	'6 491	'6 000
4221	Paper & paper product whsle .....	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle .....	4	16 438	2 194	680	64	4 066	1 901	1 381
42269	Other chemical & allied products whsle .....	3	'11 782	'934	'265	'21	'2 070	'1 901	'1 381
4227	Petroleum & petroleum products whsle .....	'2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	'2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>'36</b>	<b>'176 024</b>	<b>'13 371</b>	<b>'3 025</b>	<b>'448</b>	<b>'25 319</b>	<b>'15 432</b>	<b>'17 315</b>
421	Wholesale trade, durable goods .....	24	'109 305	'8 504	'1 697	'227	'15 942	'10 998	'12 956
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	2	D	D	D	a	D	D	D
42111	Automobile & other motor vehicle whsle .....	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	7	12 939	996	225	38	2 576	2 637	2 482
42144	Other commercial equipment whsle .	2	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	5	'51 048	'4 153	'759	'77	'6 534	'3 022	'4 635
42183	Industrial machinery & equipment whsle .....	4	'46 048	'3 853	'668	'70	'5 976	'1 614	'3 183
422	Wholesale trade, nondurable goods .....	'12	'66 719	'4 867	'1 328	'221	'9 377	'4 434	'4 359
4221	Paper & paper product whsle .....	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	'1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	'1	D	D	D	b	D	D	D

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<b>NORTH SALT LAKE, UT—Con.</b>									
	<b>Manufacturers' sales branches and sales offices . . .</b>	<b>8</b>	<b>'149 704</b>	<b>'7 600</b>	<b>'1 962</b>	<b>'382</b>	<b>'15 665</b>	<b>'11 727</b>	<b>'10 663</b>
421	Wholesale trade, durable goods . . . . .	5	'58 708	'7 068	'1 814	'365	'13 345	'9 670	'9 022
4218	Machinery, equipment, & supplies					e	D	D	D
42182	whsle . . . . .	2	D	D	D	e	D	D	D
	Farm & garden machinery & equipment whsle . . . . .	1	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods . . . . .	3	D	D	D	a	D	D	D
4227	Petroleum & petroleum products					a	D	D	D
42271	whsle . . . . .	1	D	D	D	a	D	D	D
	Petroleum bulk stations & terminals . . . . .	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>OGDEN, UT</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>127</b>	<b>504 529</b>	<b>45 542</b>	<b>10 389</b>	<b>1 654</b>	<b>86 285</b>	<b>44 445</b>	<b>44 551</b>
421	Wholesale trade, durable goods . . . . .	83	290 413	29 453	6 919	927	52 408	29 616	30 683
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	16	77 392	6 903	1 529	198	10 745	10 511	11 072
42111	Automobile & other motor vehicle whsle . . . . .	4	D	D	D	b	D	D	D
42113	Tire & tube whsle . . . . .	2	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle . . . . .	5	'3 413	'997	'214	'55	'1 687	'301	'301
4213	Lumber & other construction materials whsle . . . . .	4	7 903	605	164	30	1 341	1 023	1 144
4214	Professional & commercial equipment & supplies whsle . . . . .	13	'47 163	'6 417	'1 516	'184	'11 221	'2 817	'3 022
42143	Computer & computer peripheral equipment & software whsle . . . . .	6	'36 661	'4 192	'986	'101	'7 909	'2 170	'2 238
4215	Metal & mineral (except petroleum) whsle . . . . .	3	D	D	D	b	D	D	D
42151	Metal service centers & offices . . . . .	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	8	'18 263	'1 691	'399	'64	'3 145	'3 004	'3 258
4218	Machinery, equipment, & supplies whsle . . . . .	19	'64 604	'7 815	'1 948	'261	'13 518	'6 604	'7 070
42183	Industrial machinery & equipment whsle . . . . .	5	'16 888	'3 004	'630	'98	'5 225	'680	'790
42184	Industrial supplies whsle . . . . .	7	'12 972	'1 359	'352	'43	'2 876	'1 512	'1 584
42185	Service establishment equipment & supplies whsle . . . . .	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	11	'14 491	'2 446	'605	'97	'6 224	'910	'1 074
42193	Recyclable material whsle . . . . .	5	'13 102	'2 212	'547	'85	'5 557	'389	'535
422	Wholesale trade, nondurable goods . . . . .	44	214 116	16 089	3 470	727	33 877	14 829	13 868
4224	Grocery & related products whsle . . . . .	10	'71 746	'8 321	'1 651	'290	'17 660	'3 500	'3 242
42249	Other grocery & related products whsle . . . . .	6	'53 980	'7 251	'1 426	'239	'15 462	'2 907	'2 642
4225	Farm-product raw material whsle . . . . .	4	41 571	816	185	71	1 638	2 639	2 381
4226	Chemical & allied products whsle . . . . .	6	'17 573	'1 660	'403	'56	'3 467	'2 265	'2 216
42269	Other chemical & allied products whsle . . . . .	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	4	'27 742	'966	'220	'32	'2 492	'745	'709
42271	Petroleum bulk stations & terminals . . . . .	4	'27 742	'966	'220	'32	'2 492	'745	'709
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	3	'35 687	'1 955	'367	'111	'4 015	'1 381	'1 442
42281	Beer & ale whsle . . . . .	3	'35 687	'1 955	'367	'111	'4 015	'1 381	'1 442
4229	Miscellaneous nondurable goods whsle . . . . .	7	'10 794	'1 055	'363	'96	'1 886	'3 043	'2 566

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<b>OGDEN, UT—Con.</b>									
	<b>Merchant wholesalers . . . . .</b>	<b>118</b>	<b>381 892</b>	<b>37 490</b>	<b>8 664</b>	<b>1 403</b>	<b>71 431</b>	<b>35 356</b>	<b>35 429</b>
421	Wholesale trade, durable goods . . . . .	78	'212 658	'25 229	'6 021	'840	'46 909	'22 442	'23 287
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	15	'31 915	'3 079	'736	'129	'6 024	'3 733	'4 084
42114	Motor vehicle parts, (used) whsle . . .	5	'3 413	'997	'214	'55	'1 687	'301	'301
4214	Professional & commercial equipment & supplies whsle . . . . .	13	'47 163	'6 417	'1 516	'184	'11 221	'2 817	'3 022
42143	Computer & computer peripheral equipment & software whsle . . . . .	6	'36 661	'4 192	'986	'101	'7 909	'2 170	'2 238
4215	Metal & mineral (except petroleum) whsle . . . . .	2	D	D	D	b	D	D	D
42151	Metal service centers & offices . . . . .	2	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	8	'18 263	'1 691	'399	'64	'3 145	'3 004	'3 258
4218	Machinery, equipment, & supplies whsle . . . . .	18	'63 004	'7 790	'1 941	'260	'13 468	'6 604	'7 070
42183	Industrial machinery & equipment whsle . . . . .	4	'15 288	'2 979	'623	'97	'5 175	'680	'790
42184	Industrial supplies whsle . . . . .	7	'12 972	'1 359	'352	'43	'2 876	'1 512	'1 584
42185	Service establishment equipment & supplies whsle . . . . .	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	11	'14 491	'2 446	'605	'97	'6 224	'910	'1 074
42193	Recyclable material whsle . . . . .	5	'13 102	'2 212	'547	'85	'5 557	'389	'535
422	Wholesale trade, nondurable goods . . . . .	40	'169 234	'12 261	'2 643	'563	'24 522	'12 914	'12 142
4224	Grocery & related products whsle . . . . .	8	'43 895	'4 831	'887	'169	'9 068	'1 585	'1 516
42249	Other grocery & related products whsle . . . . .	4	D	D	D	c	D	D	D
4225	Farm-product raw material whsle . . . . .	3	D	D	D	b	D	D	D
4226	Chemical & allied products whsle . . . . .	6	'17 573	'1 660	'403	'56	'3 467	'2 265	'2 216
42269	Other chemical & allied products whsle . . . . .	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	4	'27 742	'966	'220	'32	'2 492	'745	'709
42271	Petroleum bulk stations & terminals . . .	4	'27 742	'966	'220	'32	'2 492	'745	'709
4229	Miscellaneous nondurable goods whsle . . . . .	7	'10 794	'1 055	'363	'96	'1 886	'3 043	'2 566
	<b>Manufacturers' sales branches and sales offices . .</b>	<b>5</b>	<b>'103 954</b>	<b>'7 661</b>	<b>'1 648</b>	<b>'206</b>	<b>'14 012</b>	<b>'9 089</b>	<b>'9 122</b>
421	Wholesale trade, durable goods . . . . .	3	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	2	D	D	D	c	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . . .	2	D	D	D	b	D	D	D
<b>OREM, UT</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>103</b>	<b>481 746</b>	<b>31 434</b>	<b>7 269</b>	<b>1 047</b>	<b>68 608</b>	<b>46 029</b>	<b>71 679</b>
421	Wholesale trade, durable goods . . . . .	72	'346 943	'16 488	'3 801	'560	'38 254	'40 738	'62 422
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	10	'12 932	'1 102	'264	'61	'2 742	'1 852	'1 873
4213	Lumber & other construction materials whsle . . . . .	6	'7 605	'713	'199	'34	'1 397	'700	'759
4214	Professional & commercial equipment & supplies whsle . . . . .	15	245 945	7 942	1 787	198	20 497	27 736	47 999
42143	Computer & computer peripheral equipment & software whsle . . . . .	11	241 469	7 346	1 671	175	19 401	27 289	47 405
4216	Electrical goods whsle . . . . .	9	16 684	1 348	322	58	2 316	1 545	2 384
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	8	27 116	2 642	633	81	5 223	4 615	4 897
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	8	15 836	1 352	289	50	3 341	2 814	2 934
42184	Industrial supplies whsle . . . . .	4	12 310	855	202	26	1 958	1 923	2 014
4219	Miscellaneous durable goods whsle . . .	11	'17 199	'951	'218	'59	'2 024	'1 398	'1 394
422	Wholesale trade, nondurable goods . . . . .	31	'134 803	'14 946	'3 468	'487	'30 354	'5 291	'9 257
4222	Drugs, & druggists' sundries whsle . . . . .	4	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle . . .	4	D	D	D	c	D	D	D
4224	Grocery & related products whsle . . . . .	11	'25 473	'4 232	'964	'189	'8 160	'1 640	'1 856

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>OREM, UT—Con.</b>									
	<b>Merchant wholesalers . . . . .</b>	<b>98</b>	<b>'456 825</b>	<b>'29 163</b>	<b>'6 727</b>	<b>'968</b>	<b>'65 025</b>	<b>'44 739</b>	<b>'69 855</b>
421	Wholesale trade, durable goods . . . . .	69	'335 033	'16 009	'3 683	'538	'37 456	'40 483	'62 159
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	10	'12 932	'1 102	'264	'61	'2 742	'1 852	'1 873
4214	Professional & commercial equipment & supplies whsle . . . . .	15	245 945	7 942	1 787	198	20 497	27 736	47 999
42143	Computer & computer peripheral equipment & software whsle . . . . .	11	241 469	7 346	1 671	175	19 401	27 289	47 405
4216	Electrical goods whsle . . . . .	9	16 684	1 348	322	58	2 316	1 545	2 384
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	8	27 116	2 642	633	81	5 223	4 615	4 897
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	8	15 836	1 352	289	50	3 341	2 814	2 934
42184	Industrial supplies whsle . . . . .	4	12 310	855	202	26	1 958	1 923	2 014
4219	Miscellaneous durable goods whsle . . . . .	10	'8 999	'793	'178	'54	'1 834	'1 338	'1 394
422	Wholesale trade, nondurable goods . . . . .	29	'121 792	'13 154	'3 044	'430	'27 569	'4 256	'7 696
4222	Drugs, & druggists' sundries whsle . . . . .	4	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle . . . . .	4	D	D	D	c	D	D	D
4224	Grocery & related products whsle . . . . .	10	12 510	2 457	540	132	5 404	605	295
	<b>Manufacturers' sales branches and sales offices . . . . .</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	2	D	D	D	a	D	D	D
<b>PARK CITY, UT *</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>29</b>	<b>49 135</b>	<b>3 190</b>	<b>696</b>	<b>84</b>	<b>6 979</b>	<b>748</b>	<b>2 896</b>
421	Wholesale trade, durable goods . . . . .	17	'32 267	'1 952	'399	'34	'3 894	'352	'628
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	2	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whsle . . . . .	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	12	'16 868	'1 238	'297	'50	'3 085	'396	'2 268
	<b>Merchant wholesalers . . . . .</b>	<b>23</b>	<b>'18 069</b>	<b>'2 005</b>	<b>'435</b>	<b>'71</b>	<b>'4 795</b>	<b>'747</b>	<b>'2 895</b>
421	Wholesale trade, durable goods . . . . .	12	'5 201	'842	'158	'24	'1 839	'351	'627
422	Wholesale trade, nondurable goods . . . . .	11	'12 868	'1 163	'277	'47	'2 956	'396	'2 268
	<b>Manufacturers' sales branches and sales offices . . . . .</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	2	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>4</b>	<b>'8 461</b>	<b>'160</b>	<b>'42</b>	<b>'5</b>	<b>'448</b>	<b>'1</b>	<b>'1</b>
<b>PARK CITY, UT (SUMMIT COUNTY PART) *</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>29</b>	<b>49 135</b>	<b>3 190</b>	<b>696</b>	<b>84</b>	<b>6 979</b>	<b>748</b>	<b>2 896</b>
421	Wholesale trade, durable goods . . . . .	17	'32 267	'1 952	'399	'34	'3 894	'352	'628
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	2	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whsle . . . . .	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	12	'16 868	'1 238	'297	'50	'3 085	'396	'2 268
	<b>Merchant wholesalers . . . . .</b>	<b>23</b>	<b>'18 069</b>	<b>'2 005</b>	<b>'435</b>	<b>'71</b>	<b>'4 795</b>	<b>'747</b>	<b>'2 895</b>
421	Wholesale trade, durable goods . . . . .	12	'5 201	'842	'158	'24	'1 839	'351	'627
422	Wholesale trade, nondurable goods . . . . .	11	'12 868	'1 163	'277	'47	'2 956	'396	'2 268
	<b>Manufacturers' sales branches and sales offices . . . . .</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	2	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>4</b>	<b>'8 461</b>	<b>'160</b>	<b>'42</b>	<b>'5</b>	<b>'448</b>	<b>'1</b>	<b>'1</b>

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>PAYSON, UT</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>6</b>	<b>'56 350</b>	<b>'3 137</b>	<b>'875</b>	<b>'220</b>	<b>'7 528</b>	<b>'6 306</b>	<b>'3 576</b>
422	Wholesale trade, nondurable goods . . . .	3	54 252	2 802	829	206	7 001	5 938	3 379
4222	Drugs, & druggists' sundries whse . . . .	2	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whse . . . .	2	D	D	D	c	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>5</b>	<b>'56 155</b>	<b>'3 088</b>	<b>'862</b>	<b>'219</b>	<b>'7 459</b>	<b>'6 300</b>	<b>'3 569</b>
422	Wholesale trade, nondurable goods . . . .	3	54 252	2 802	829	206	7 001	5 938	3 379
4222	Drugs, & druggists' sundries whse . . . .	2	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whse . . . .	2	D	D	D	c	D	D	D
	<b>Manufacturers' sales branches and sales offices . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>PLAIN CITY, UT</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Merchant wholesalers . . . . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>PLEASANT GROVE, UT</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>14</b>	<b>14 281</b>	<b>1 596</b>	<b>547</b>	<b>72</b>	<b>3 183</b>	<b>1 828</b>	<b>3 093</b>
421	Wholesale trade, durable goods . . . . .	9	13 171	1 490	534	61	2 944	1 732	2 920
4211	Motor vehicle & motor vehicle parts & supplies whse . . . . .	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>14</b>	<b>14 281</b>	<b>1 596</b>	<b>547</b>	<b>72</b>	<b>3 183</b>	<b>1 828</b>	<b>3 093</b>
421	Wholesale trade, durable goods . . . . .	9	13 171	1 490	534	61	2 944	1 732	2 920
4211	Motor vehicle & motor vehicle parts & supplies whse . . . . .	1	D	D	D	a	D	D	D
<b>PLEASANT VIEW, UT</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>4</b>	<b>17 143</b>	<b>1 101</b>	<b>273</b>	<b>26</b>	<b>2 238</b>	<b>1 532</b>	<b>1 751</b>
421	Wholesale trade, durable goods . . . . .	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse . . . . .	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whse . . . . .	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>PRICE, UT</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>33</b>	<b>162 167</b>	<b>7 824</b>	<b>1 691</b>	<b>266</b>	<b>17 629</b>	<b>16 672</b>	<b>18 013</b>
421	Wholesale trade, durable goods . . . . .	21	128 554	4 861	976	154	10 939	14 803	16 449
4215	Metal & mineral (except petroleum) whse . . . . .	2	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whse . . . . .	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse . . . . .	15	'55 887	'2 497	'588	'89	'6 459	'11 375	'12 994
42181	Construction & mining (except petroleum) machinery & equip whse . . . . .	8	23 118	1 460	359	50	3 278	7 550	9 357
42183	Industrial machinery & equipment whse . . . . .	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . .	12	33 613	2 963	715	112	6 690	1 869	1 564
4224	Grocery & related products whse . . . . .	4	7 670	1 048	236	43	1 667	330	308
42249	Other grocery & related products whse . . . . .	3	'6 959	'977	'218	'34	'1 521	'283	'260
4227	Petroleum & petroleum products whse . . . . .	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>26</b>	<b>'143 022</b>	<b>'6 057</b>	<b>'1 276</b>	<b>'200</b>	<b>'13 933</b>	<b>'10 087</b>	<b>'9 660</b>
421	Wholesale trade, durable goods . . . . .	18	'118 004	'4 365	'853	'139	'9 569	'8 640	'8 532
4215	Metal & mineral (except petroleum) whse . . . . .	2	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whse . . . . .	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse . . . . .	12	'45 337	'2 001	'465	'74	'5 089	'5 212	'5 077
42183	Industrial machinery & equipment whse . . . . .	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . .	8	'25 018	'1 692	'423	'61	'4 364	'1 447	'1 128
4227	Petroleum & petroleum products whse . . . . .	2	D	D	D	b	D	D	D

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	<b>PRICE, UT—Con.</b>								
	<b>Manufacturers' sales branches and sales offices . . .</b>	<b>7</b>	<b>'19 145</b>	<b>'1 767</b>	<b>'415</b>	<b>'66</b>	<b>'3 696</b>	<b>'6 585</b>	<b>'8 353</b>
	<b>PROVIDENCE, UT</b>								
42	<b>Wholesale trade . . . . .</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Merchant wholesalers . . . . .</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>PROVO, UT</b>								
42	<b>Wholesale trade . . . . .</b>	<b>91</b>	<b>1 748 886</b>	<b>114 087</b>	<b>21 984</b>	<b>3 704</b>	<b>262 049</b>	<b>114 546</b>	<b>134 458</b>
421	Wholesale trade, durable goods . . . . .	58	235 167	37 285	8 412	1 686	67 886	26 749	26 446
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	4	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle . . .	3	D	D	D	c	D	D	D
42122	Home furnishings whsle . . . . .	2	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	15	83 446	16 020	3 639	677	27 763	6 428	6 886
42142	Office equipment whsle . . . . .	2	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle . . . . .	10	'43 730	'5 513	'1 487	'338	'10 124	'312	'563
4215	Metal & mineral (except petroleum) whsle . . . . .	3	D	D	D	b	D	D	D
42151	Metal service centers & offices . . . . .	3	D	D	D	b	D	D	D
4216	Electrical goods whsle . . . . .	6	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	8	33 231	5 071	1 216	230	7 303	2 551	2 564
42182	Farm & garden machinery & equipment whsle . . . . .	1	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle . . .	12	'28 254	'5 789	'1 124	'425	'11 967	'3 708	'3 900
42199	Other miscellaneous durable goods whsle . . . . .	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	33	1 513 719	76 802	13 572	2 018	194 163	87 797	108 012
4222	Drugs, & druggists' sundries whsle . . .	11	D	D	D	g	D	D	D
42221	Drugs, & druggists' sundries whsle . .	11	D	D	D	g	D	D	D
4224	Grocery & related products whsle . . . . .	5	'43 803	'5 410	'1 198	'249	'10 270	'2 012	'1 692
42249	Other grocery & related products whsle . . . . .	4	'41 804	'4 950	'1 087	'224	'9 350	'2 012	'1 692
4226	Chemical & allied products whsle . . . . .	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	5	'115 037	'3 674	'806	'175	'7 361	'5 803	'5 982
42271	Petroleum bulk stations & terminals .	4	'110 578	'3 656	'801	'173	'7 292	'5 521	'5 691
	<b>Merchant wholesalers . . . . .</b>	<b>82</b>	<b>1 688 859</b>	<b>107 650</b>	<b>20 379</b>	<b>3 455</b>	<b>249 210</b>	<b>112 587</b>	<b>132 839</b>
421	Wholesale trade, durable goods . . . . .	54	'217 548	'35 105	'7 751	'1 606	'63 807	'26 624	'26 317
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	4	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle . . .	3	D	D	D	c	D	D	D
42122	Home furnishings whsle . . . . .	2	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	14	'78 691	'14 478	'3 139	'607	'24 792	'6 428	'6 886
42142	Office equipment whsle . . . . .	2	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle . . . . .	9	38 975	3 971	987	268	7 153	312	563
4215	Metal & mineral (except petroleum) whsle . . . . .	3	D	D	D	b	D	D	D
42151	Metal service centers & offices . . . . .	3	D	D	D	b	D	D	D
4216	Electrical goods whsle . . . . .	5	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	6	'23 971	'4 996	'1 196	'227	'6 983	'2 551	'2 564
42182	Farm & garden machinery & equipment whsle . . . . .	1	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle . . .	12	'28 254	'5 789	'1 124	'425	'11 967	'3 708	'3 900
42199	Other miscellaneous durable goods whsle . . . . .	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	28	'1 471 311	'72 545	'12 628	'1 849	'185 403	'85 963	'106 522
4222	Drugs, & druggists' sundries whsle . . .	10	D	D	D	g	D	D	D
42221	Drugs, & druggists' sundries whsle . .	10	D	D	D	g	D	D	D
4226	Chemical & allied products whsle . . . . .	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	5	'115 037	'3 674	'806	'175	'7 361	'5 803	'5 982
42271	Petroleum bulk stations & terminals .	4	'110 578	'3 656	'801	'173	'7 292	'5 521	'5 691

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>PROVO, UT—Con.</b>									
	<b>Manufacturers' sales branches and sales offices . .</b>	<b>6</b>	<b>'49 088</b>	<b>'6 344</b>	<b>'1 585</b>	<b>'246</b>	<b>'12 468</b>	<b>'1 959</b>	<b>'1 619</b>
422	Wholesale trade, nondurable goods . . . . .	4	'40 729	'4 239	'944	'169	'8 709	'1 834	'1 490
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>3</b>	<b>'10 939</b>	<b>'93</b>	<b>'20</b>	<b>'3</b>	<b>'371</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods . . . . .	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	2	D	D	D	a	D	D	D
<b>RICHFIELD, UT</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>12</b>	<b>'31 782</b>	<b>'2 893</b>	<b>'652</b>	<b>'142</b>	<b>'5 859</b>	<b>'1 064</b>	<b>'1 156</b>
421	Wholesale trade, durable goods . . . . .	4	'6 167	'843	'172	'25	'1 219	'321	'330
422	Wholesale trade, nondurable goods . . . . .	8	'25 615	'2 050	'480	'117	'4 640	'743	'826
4227	Petroleum & petroleum products whsle . . . . .	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>11</b>	<b>'28 061</b>	<b>'2 313</b>	<b>'530</b>	<b>'118</b>	<b>'4 975</b>	<b>'840</b>	<b>'934</b>
421	Wholesale trade, durable goods . . . . .	4	'6 167	'843	'172	'25	'1 219	'321	'330
422	Wholesale trade, nondurable goods . . . . .	7	'21 894	'1 470	'358	'93	'3 756	'519	'604
4227	Petroleum & petroleum products whsle . . . . .	2	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>RIVERDALE, UT</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>10</b>	<b>9 604</b>	<b>1 181</b>	<b>258</b>	<b>59</b>	<b>2 619</b>	<b>983</b>	<b>1 004</b>
421	Wholesale trade, durable goods . . . . .	4	3 288	123	30	9	259	139	145
	<b>Merchant wholesalers . . . . .</b>	<b>10</b>	<b>9 604</b>	<b>1 181</b>	<b>258</b>	<b>59</b>	<b>2 619</b>	<b>983</b>	<b>1 004</b>
421	Wholesale trade, durable goods . . . . .	4	3 288	123	30	9	259	139	145
<b>RIVERTON, UT</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>13</b>	<b>21 669</b>	<b>1 141</b>	<b>254</b>	<b>49</b>	<b>2 918</b>	<b>687</b>	<b>1 205</b>
421	Wholesale trade, durable goods . . . . .	9	'14 482	'911	'201	'34	'2 378	'655	'1 172
4218	Machinery, equipment, & supplies whsle . . . . .	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	4	D	D	D	a	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>11</b>	<b>'17 216</b>	<b>'1 047</b>	<b>'232</b>	<b>'46</b>	<b>'2 660</b>	<b>'687</b>	<b>'1 205</b>
421	Wholesale trade, durable goods . . . . .	8	'11 907	'887	'195	'32	'2 255	'655	'1 172
4218	Machinery, equipment, & supplies whsle . . . . .	2	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>ROOSEVELT, UT</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>12</b>	<b>'17 887</b>	<b>'1 305</b>	<b>'321</b>	<b>'54</b>	<b>'2 904</b>	<b>'2 675</b>	<b>'3 064</b>
421	Wholesale trade, durable goods . . . . .	9	'16 119	'1 190	'293	'47	'2 550	'2 615	'3 003
4218	Machinery, equipment, & supplies whsle . . . . .	9	'16 119	'1 190	'293	'47	'2 550	'2 615	'3 003
42183	Industrial machinery & equipment whsle . . . . .	7	'11 935	'972	'250	'38	'1 945	'1 263	'1 746
	<b>Merchant wholesalers . . . . .</b>	<b>11</b>	<b>'17 166</b>	<b>'1 285</b>	<b>'307</b>	<b>'52</b>	<b>'2 864</b>	<b>'2 605</b>	<b>'2 992</b>
421	Wholesale trade, durable goods . . . . .	8	'15 398	'1 170	'279	'45	'2 510	'2 545	'2 931
4218	Machinery, equipment, & supplies whsle . . . . .	8	'15 398	'1 170	'279	'45	'2 510	'2 545	'2 931
42183	Industrial machinery & equipment whsle . . . . .	6	11 214	952	236	36	1 905	1 193	1 674
	<b>Manufacturers' sales branches and sales offices . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>



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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>ROY, UT</b>									
42	Wholesale trade .....	7	'2 466	'497	'72	'20	'682	'218	'298
	Merchant wholesalers .....	6	'2 387	'474	'67	'19	'643	'218	'298
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
<b>ST. GEORGE, UT</b>									
42	Wholesale trade .....	66	216 761	16 446	3 539	559	35 873	12 934	15 563
421	Wholesale trade, durable goods .....	42	69 261	8 736	1 702	233	20 442	8 447	9 760
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	5	'3 300	'779	'156	'26	'1 222	'550	'692
4213	Lumber & other construction materials whsle .....	7	'10 835	'881	'138	'42	'3 112	'2 284	'2 857
4214	Professional & commercial equipment & supplies whsle .....	5	'13 899	'1 607	'329	'33	'5 495	'362	'408
42144	Other commercial equipment whsle ..	1	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	6	'16 014	'1 411	'247	'32	'3 388	'2 608	'2 792
4218	Machinery, equipment, & supplies whsle .....	10	'19 227	'2 762	'587	'65	'5 001	'1 985	'2 338
42185	Service establishment equipment & supplies whsle .....	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	6	'4 837	'1 170	'231	'29	'1 960	'298	'311
422	Wholesale trade, nondurable goods .....	24	147 500	7 710	1 837	326	15 431	4 487	5 803
4224	Grocery & related products whsle .....	5	'43 421	'5 159	'1 227	'227	'7 017	'1 783	'2 166
42249	Other grocery & related products whsle .....	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	1	D	D	D	a	D	D	D
	Merchant wholesalers .....	62	'204 003	'15 488	'3 323	'529	'33 991	'12 760	'14 971
421	Wholesale trade, durable goods .....	39	'66 503	'8 578	'1 686	'230	'20 058	'8 447	'9 347
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	5	'3 300	'779	'156	'26	'1 222	'550	'692
4213	Lumber & other construction materials whsle .....	5	'8 356	'739	'126	'40	'2 760	'2 284	'2 444
4214	Professional & commercial equipment & supplies whsle .....	5	'13 899	'1 607	'329	'33	'5 495	'362	'408
42144	Other commercial equipment whsle ..	1	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	6	'16 014	'1 411	'247	'32	'3 388	'2 608	'2 792
4218	Machinery, equipment, & supplies whsle .....	9	'18 948	'2 746	'583	'64	'4 969	'1 985	'2 338
42185	Service establishment equipment & supplies whsle .....	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	6	'4 837	'1 170	'231	'29	'1 960	'298	'311
422	Wholesale trade, nondurable goods .....	23	'137 500	'6 910	'1 637	'299	'13 933	'4 313	'5 624
4224	Grocery & related products whsle .....	4	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle .....	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	4	D	D	D	b	D	D	D
<b>SALEM, UT</b>									
42	Wholesale trade .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	1	D	D	D	b	D	D	D
	Merchant wholesalers .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	1	D	D	D	b	D	D	D

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<b>SALT LAKE CITY, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>714</b>	<b>'7 718 659</b>	<b>'471 127</b>	<b>'112 951</b>	<b>13 524</b>	<b>883 105</b>	<b>471 307</b>	<b>537 425</b>
421	Wholesale trade, durable goods .....	499	'3 335 920	'272 867	'66 304	7 545	516 362	262 673	305 942
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	49	'921 029	'33 814	'7 757	1 188	58 697	68 385	73 673
42111	Automobile & other motor vehicle whsle .....	12	'740 489	'17 359	'3 947	619	26 483	45 403	49 744
42112	Motor vehicle supplies & new parts whsle .....	27	'113 536	'13 526	'3 125	'475	'26 514	'19 857	'20 470
42113	Tire & tube whsle .....	7	'65 408	'2 633	'621	'80	'5 096	'3 025	'3 037
4212	Furniture & home furnishings whsle ...	33	82 669	13 452	3 007	485	24 549	8 947	9 377
42121	Furniture whsle .....	16	54 353	8 474	1 887	248	15 079	3 169	3 324
42122	Home furnishings whsle .....	17	28 316	4 978	1 120	237	9 470	5 778	6 053
4213	Lumber & other construction materials whsle .....	20	189 994	6 437	1 381	178	14 395	7 878	10 828
42131	Lumber, plywood, millwork, & wood panel whsle .....	11	122 071	3 367	826	105	7 748	6 097	6 354
42132	Brick, stone, & related construction materials whsle .....	3	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	3	'7 943	'1 026	'234	'33	'2 062	'811	'809
4214	Professional & commercial equipment & supplies whsle .....	80	549 873	57 844	15 548	1 308	106 429	30 325	34 241
42142	Office equipment whsle .....	8	100 312	14 381	4 225	294	21 461	4 040	4 782
42143	Computer & computer peripheral equipment & software whsle .....	30	277 019	26 606	7 586	435	49 444	13 571	13 941
42144	Other commercial equipment whsle .	11	'36 957	'6 417	'1 369	'227	'14 490	'4 162	'4 186
42145	Medical, dental, & hospital equipment & supplies whsle .....	19	91 119	6 418	1 482	184	13 782	6 138	7 467
42149	Other professional equipment & supplies whsle .....	5	'34 462	'2 589	'501	'78	'4 507	'1 727	'3 115
4215	Metal & mineral (except petroleum) whsle .....	28	'218 948	'21 140	'4 793	'736	'47 947	'29 289	'47 075
42151	Metal service centers & offices .....	27	'217 951	'20 967	'4 743	'732	'47 388	'29 252	'47 028
4216	Electrical goods whsle .....	63	266 770	22 017	5 378	610	40 148	16 384	17 235
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	30	147 508	12 082	2 658	362	19 755	9 425	9 313
42162	Electrical appliance, television & radio set whsle .....	10	'46 734	'1 686	'477	'42	'5 364	'2 865	'3 099
42169	Other electronic parts & equipment whsle .....	23	'72 528	'8 249	'2 243	'206	'15 029	'4 094	'4 823
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	31	193 137	15 798	3 606	498	33 026	17 953	20 877
42171	Hardware whsle .....	11	52 489	5 682	1 250	228	9 649	3 969	4 157
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	7	63 122	5 520	1 009	133	14 473	7 425	7 729
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	9	'31 664	'3 417	'1 045	'98	'6 500	'3 634	'6 080
42174	Refrigeration equipment & supplies whsle .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	145	526 599	66 719	16 688	1 839	121 301	66 485	74 025
42181	Construction & mining (except petroleum) machinery & equip whsle .....	15	70 042	10 406	2 955	233	17 159	14 390	22 299
42183	Industrial machinery & equipment whsle .....	70	261 904	29 716	6 888	804	52 071	24 450	23 198
42184	Industrial supplies whsle .....	28	117 324	17 065	4 626	486	32 740	18 249	18 707
42185	Service establishment equipment & supplies whsle .....	21	57 555	7 423	1 821	257	14 742	5 332	5 522
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	7	'17 109	'1 687	'299	'48	'3 699	'3 563	'3 695
4219	Miscellaneous durable goods whsle ...	50	'386 901	'35 646	'8 146	'703	'69 870	'17 027	'18 611
42191	Sporting & recreational goods & supplies whsle .....	11	86 882	4 031	992	134	16 905	10 313	10 225
42193	Recyclable material whsle .....	14	45 683	5 570	1 140	224	12 648	3 771	4 271
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	11	D	D	D	e	D	D	D
42199	Other miscellaneous durable goods whsle .....	9	'10 474	'1 242	'261	'46	'2 645	'1 386	'1 670

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<b>SALT LAKE CITY, UT—Con.</b>									
<b>42 Wholesale trade—Con.</b>									
422	Wholesale trade, nondurable goods . . . .	215	4 382 739	198 260	46 647	5 979	366 743	208 634	231 483
4221	Paper & paper product whsle . . . . .	23	178 694	15 454	3 785	354	31 360	15 695	17 969
42211	Printing & writing paper whsle . . . . .	3	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle . . .	12	42 316	4 202	1 127	129	12 179	6 053	7 181
42213	Industrial & personal service paper whsle . . . . .	8	'26 353	'3 060	'684	'80	'5 347	'2 543	'2 651
4222	Drugs, & druggists' sundries whsle . . . .	16	867 364	7 843	1 847	307	18 360	61 372	66 519
42221	Drugs, & druggists' sundries whsle . .	16	867 364	7 843	1 847	307	18 360	61 372	66 519
4223	Apparel, piece goods, & notions whsle .	16	17 467	1 762	474	138	4 497	2 465	3 389
4224	Grocery & related products whsle . . . . .	81	2 397 740	128 626	30 553	3 957	218 417	95 215	106 412
42241	General-line grocery whsle . . . . .	10	1 384 188	64 317	15 593	1 951	104 295	65 640	70 494
42242	Packaged frozen food whsle . . . . .	6	126 207	8 813	2 324	326	16 639	6 749	6 146
42243	Dairy products, (except dried or canned) whsle . . . . .	4	D	D	D	c	D	D	D
42245	Confectionery whsle . . . . .	6	38 368	1 341	219	52	2 264	660	888
42247	Meat & meat product whsle . . . . .	10	173 041	4 796	1 061	142	11 276	5 066	7 206
42248	Fresh fruit & vegetable whsle . . . . .	11	88 524	6 896	2 186	175	12 276	850	937
42249	Other grocery & related products whsle . . . . .	33	548 446	38 288	8 224	1 187	62 893	14 941	19 784
4226	Chemical & allied products whsle . . . . .	28	154 592	16 769	3 611	338	35 042	8 868	9 086
42261	Plastics materials & basic forms & shapes whsle . . . . .	8	81 014	7 747	1 632	89	17 309	5 001	4 973
42269	Other chemical & allied products whsle . . . . .	20	73 578	9 022	1 979	249	17 733	3 867	4 113
4227	Petroleum & petroleum products whsle . . . . .	11	'374 869	'6 606	'1 759	'165	'18 031	'3 437	'3 972
42271	Petroleum bulk stations & terminals .	6	346 982	4 766	1 300	127	15 028	3 211	3 502
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	5	99 946	9 660	2 092	273	17 008	4 603	4 814
42281	Beer & ale whsle . . . . .	3	'93 680	'9 392	'2 044	'266	'16 581	'4 452	'4 658
4229	Miscellaneous nondurable goods whsle . . . . .	33	'289 155	'11 340	'2 488	'437	'23 564	'16 907	'19 298
42291	Farm supplies whsle . . . . .	2	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle . . . . .	8	44 583	4 952	1 103	205	8 973	6 241	7 401
42293	Flower, nursery stock, & florists' supplies whsle . . . . .	3	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle . . .	1	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle . . . . .	15	'29 388	'2 713	'607	'103	'6 909	'5 690	'6 575
<b>Merchant wholesalers . . . . .</b>		<b>594</b>	<b>4 899 651</b>	<b>355 371</b>	<b>84 215</b>	<b>10 933</b>	<b>683 419</b>	<b>411 559</b>	<b>472 364</b>
421	Wholesale trade, durable goods . . . . .	427	2 062 540	199 439	46 917	6 151	394 104	212 986	251 171
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	38	335 637	27 339	6 177	844	46 517	35 541	39 386
42111	Automobile & other motor vehicle whsle . . . . .	10	'219 744	'12 633	'2 803	'339	'17 862	'14 403	'17 326
42112	Motor vehicle supplies & new parts whsle . . . . .	20	97 333	12 195	2 780	420	23 587	18 013	18 601
42113	Tire & tube whsle . . . . .	5	'16 964	'2 215	'530	'71	'4 464	'3 025	'3 037
4212	Furniture & home furnishings whsle . . .	29	70 844	12 306	2 771	425	21 755	6 842	7 200
42121	Furniture whsle . . . . .	14	'52 478	'8 138	'1 848	'239	'14 721	'3 169	'3 324
42122	Home furnishings whsle . . . . .	15	'18 366	'4 168	'923	'186	'7 034	'3 673	'3 876
4213	Lumber & other construction materials whsle . . . . .	17	132 605	5 204	1 152	159	11 395	7 878	8 166
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	10	'115 999	'2 882	'730	'93	'6 402	'6 097	'6 354
42139	Other construction materials whsle . .	3	'7 943	'1 026	'234	'33	'2 062	'811	'809
4214	Professional & commercial equipment & supplies whsle . . . . .	67	349 263	29 968	7 001	879	58 714	21 305	24 454
42142	Office equipment whsle . . . . .	6	'17 468	'3 513	'963	'89	'6 175	'1 256	'1 424
42143	Computer & computer peripheral equipment & software whsle . . . . .	25	172 084	10 238	2 441	221	18 415	7 458	7 639
42144	Other commercial equipment whsle .	10	'36 529	'6 301	'1 344	'224	'14 140	'4 162	'4 186
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	14	'78 716	'5 894	'1 367	'177	'12 732	'6 015	'7 340
42149	Other professional equipment & supplies whsle . . . . .	5	'34 462	'2 589	'501	'78	'4 507	'1 727	'3 115
4215	Metal & mineral (except petroleum) whsle . . . . .	26	'205 701	'19 193	'4 259	'658	'43 927	'25 254	'43 549
42151	Metal service centers & offices . . . . .	25	'204 704	'19 020	'4 209	'654	'43 368	'25 217	'43 502

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>SALT LAKE CITY, UT—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle . . . . .	43	165 102	15 098	3 548	473	29 436	15 375	15 925
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	19	75 792	7 520	1 645	273	12 450	8 895	8 767
42169	Other electronic parts & equipment whsle . . . . .	15	46 376	5 927	1 434	159	11 687	3 615	4 059
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	30	179 476	15 400	3 528	486	32 558	17 953	20 877
42171	Hardware whsle . . . . .	11	52 489	5 682	1 250	228	9 649	3 969	4 157
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	6	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	9	31 664	3 417	1 045	98	6 500	3 634	6 080
42174	Refrigeration equipment & supplies whsle . . . . .	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	134	480 889	62 854	15 733	1 773	114 995	65 834	73 028
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	14	66 685	9 964	2 899	228	16 383	14 054	21 601
42183	Industrial machinery & equipment whsle . . . . .	61	223 629	26 362	6 005	746	46 732	24 286	23 017
42184	Industrial supplies whsle . . . . .	28	117 324	17 065	4 626	486	32 740	18 249	18 707
42185	Service establishment equipment & supplies whsle . . . . .	20	53 477	7 354	1 805	254	14 551	5 181	5 404
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	7	17 109	1 687	299	48	3 699	3 563	3 695
4219	Miscellaneous durable goods whsle . . . . .	43	143 023	12 077	2 748	454	34 807	17 004	18 586
42191	Sporting & recreational goods & supplies whsle . . . . .	9	79 046	3 812	957	124	16 568	10 290	10 200
42193	Recyclable material whsle . . . . .	14	45 683	5 570	1 140	224	12 648	3 771	4 271
42199	Other miscellaneous durable goods whsle . . . . .	7	9 814	1 205	256	44	2 584	1 386	1 670
422	Wholesale trade, nondurable goods . . . . .	167	2 837 111	155 932	37 298	4 782	289 315	198 573	221 193
4221	Paper & paper product whsle . . . . .	20	162 984	13 631	3 286	317	26 473	14 881	17 130
42211	Printing & writing paper whsle . . . . .	3	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle . . . . .	10	26 806	2 423	633	94	7 407	5 239	6 342
42213	Industrial & personal service paper whsle . . . . .	7	26 153	3 016	679	78	5 232	2 543	2 651
4222	Drugs, & druggists' sundries whsle . . . . .	13	469 315	5 768	1 337	206	14 761	61 372	66 519
42221	Drugs, & druggists' sundries whsle . . . . .	13	469 315	5 768	1 337	206	14 761	61 372	66 519
4223	Apparel, piece goods, & notions whsle . . . . .	15	16 513	1 567	423	119	4 155	2 269	3 190
4224	Grocery & related products whsle . . . . .	57	1 806 321	99 363	24 241	3 035	172 631	88 279	99 797
42241	General-line grocery whsle . . . . .	8	1 335 188	63 477	15 407	1 920	102 620	65 640	70 494
42242	Packaged frozen food whsle . . . . .	2	D	D	D	e	D	D	D
42247	Meat & meat product whsle . . . . .	9	121 384	4 129	919	128	10 005	5 066	7 206
42248	Fresh fruit & vegetable whsle . . . . .	10	85 555	6 836	2 178	174	12 051	850	937
42249	Other grocery & related products whsle . . . . .	22	139 267	16 156	3 402	473	31 483	10 221	14 864
4226	Chemical & allied products whsle . . . . .	22	102 990	11 323	2 424	285	22 314	7 433	7 397
42261	Plastics materials & basic forms & shapes whsle . . . . .	5	42 231	3 001	619	51	6 334	3 851	3 787
42269	Other chemical & allied products whsle . . . . .	17	60 759	8 322	1 805	234	15 980	3 582	3 610
4227	Petroleum & petroleum products whsle . . . . .	7	59 887	5 218	1 432	142	11 212	2 757	3 034
42271	Petroleum bulk stations & terminals . . . . .	4	53 688	3 814	1 070	114	9 306	2 757	3 034
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	4	94 680	9 456	2 058	268	16 700	4 603	4 814
42281	Beer & ale whsle . . . . .	3	93 680	9 392	2 044	266	16 581	4 452	4 658
4229	Miscellaneous nondurable goods whsle . . . . .	27	121 509	9 406	2 059	400	20 605	16 907	19 288
42291	Farm supplies whsle . . . . .	1	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle . . . . .	6	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle . . . . .	3	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle . . . . .	14	29 339	2 705	605	102	6 890	5 690	6 575

**Table 7. Summary Statistics for Places: 1997—Con.**

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<b>SALT LAKE CITY, UT—Con.</b>									
	<b>Manufacturers' sales branches and sales offices . . .</b>	<b>62</b>	<b>1 946 206</b>	<b>96 563</b>	<b>24 484</b>	<b>1 853</b>	<b>167 259</b>	<b>58 748</b>	<b>63 541</b>
421	Wholesale trade, durable goods . . . . .	33	826 194	61 586	16 727	956	102 549	48 687	53 261
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	7	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle . . . . .	3	57 389	1 233	229	19	3 000	—	2 662
42132	Brick, stone, & related construction materials whsle . . . . .	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	8	'174 155	'27 117	'8 394	'416	'46 442	'9 020	'9 787
42142	Office equipment whsle . . . . .	2	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle . . . . .	4	'79 935	'16 039	'5 095	'207	'30 469	'6 113	'6 302
4219	Miscellaneous durable goods whsle . . .	1	D	D	D	c	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods . . . . .	29	1 120 012	34 977	7 757	897	64 710	10 061	10 280
4224	Grocery & related products whsle . . . . .	12	204 659	22 975	4 992	707	35 024	6 936	6 615
42249	Other grocery & related products whsle . . . . .	8	'166 179	'18 373	'3 959	'569	'25 293	'4 720	'4 920
4226	Chemical & allied products whsle . . . . .	5	'48 602	'5 438	'1 185	'52	'12 658	'1 435	'1 689
4227	Petroleum & petroleum products whsle . . . . .	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	3	D	D	D	b	D	D	D
42291	Farm supplies whsle . . . . .	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>58</b>	<b>'872 802</b>	<b>'19 193</b>	<b>'4 252</b>	<b>738</b>	<b>32 427</b>	<b>1 000</b>	<b>1 520</b>
421	Wholesale trade, durable goods . . . . .	39	'447 186	'11 842	'2 660	438	19 709	1 000	1 510
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	4	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	1	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	5	D	D	D	a	D	D	D
42143	Computer & computer peripheral equipment & software whsle . . . . .	1	D	D	D	a	D	D	D
4216	Electrical goods whsle . . . . .	11	'75 604	'2 583	'501	'55	'3 944	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	7	'55 870	'2 182	'416	'49	'3 364	—	—
4218	Machinery, equipment, & supplies whsle . . . . .	9	'38 275	'3 354	'883	'58	'5 339	'164	'181
42183	Industrial machinery & equipment whsle . . . . .	9	'38 275	'3 354	'883	'58	'5 339	'164	'181
4219	Miscellaneous durable goods whsle . . .	6	'13 817	'317	'51	'20	'823	'23	'25
422	Wholesale trade, nondurable goods . . . . .	19	425 616	7 351	1 592	300	12 718	—	10
4224	Grocery & related products whsle . . . . .	12	386 760	6 288	1 320	215	10 762	—	—
42249	Other grocery & related products whsle . . . . .	3	'243 000	'3 759	'863	'145	'6 117	—	—
<b>SANDY, UT</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>147</b>	<b>412 375</b>	<b>24 738</b>	<b>5 710</b>	<b>1 070</b>	<b>48 919</b>	<b>16 687</b>	<b>16 799</b>
421	Wholesale trade, durable goods . . . . .	106	200 438	15 715	3 668	793	29 641	10 152	11 268
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	6	'3 765	'377	'76	'12	'708	'414	'511
4213	Lumber & other construction materials whsle . . . . .	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	25	36 020	3 376	788	134	6 208	2 486	2 667
42143	Computer & computer peripheral equipment & software whsle . . . . .	11	27 634	2 522	529	102	4 269	1 741	1 818
4216	Electrical goods whsle . . . . .	15	45 146	1 937	382	52	3 908	1 386	1 710
42169	Other electronic parts & equipment whsle . . . . .	11	'41 331	'1 278	'262	'30	'2 340	'1 275	'1 414
4218	Machinery, equipment, & supplies whsle . . . . .	25	67 397	5 022	1 220	117	9 644	3 575	3 972
42183	Industrial machinery & equipment whsle . . . . .	13	35 924	2 996	748	71	5 934	2 124	2 463
42184	Industrial supplies whsle . . . . .	8	'25 372	'1 418	'314	'25	'2 408	'379	'404
4219	Miscellaneous durable goods whsle . . .	14	'15 554	'2 382	'564	'391	'4 624	'1 178	'1 225
42199	Other miscellaneous durable goods whsle . . . . .	6	'7 248	'1 645	'399	'359	'3 023	'300	'327

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<b>SANDY, UT—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods . . . . .	41	211 937	9 023	2 042	277	19 278	6 535	5 531
4221	Paper & paper product whsle . . . . .	3	10 900	885	161	28	1 412	599	469
4222	Drugs, & druggists' sundries whsle . . . . .	6	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle . . . . .	6	D	D	D	c	D	D	D
4224	Grocery & related products whsle . . . . .	13	D	D	D	b	D	D	D
42249	Other grocery & related products whsle . . . . .	7	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	13	'11 642	'1 188	'251	'51	'3 106	'1 378	'1 528
42299	Other miscellaneous nondurable goods whsle . . . . .	6	'8 513	'709	'68	'29	'1 946	'1 162	'1 264
	<b>Merchant wholesalers . . . . .</b>	<b>118</b>	<b>174 361</b>	<b>20 987</b>	<b>4 691</b>	<b>980</b>	<b>41 391</b>	<b>15 475</b>	<b>15 549</b>
421	Wholesale trade, durable goods . . . . .	82	'97 491	'12 570	'2 792	'716	'23 308	'8 940	'10 018
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	6	'3 765	'377	'76	'12	'708	'414	'511
4214	Professional & commercial equipment & supplies whsle . . . . .	22	23 465	2 709	570	121	4 677	1 702	1 859
42143	Computer & computer peripheral equipment & software whsle . . . . .	9	'17 633	'2 063	'410	'90	'3 128	'957	'1 010
4216	Electrical goods whsle . . . . .	12	'15 600	'1 665	'319	'49	'3 598	'1 386	'1 710
4218	Machinery, equipment, & supplies whsle . . . . .	18	'36 747	'4 280	'1 023	'102	'7 983	'3 575	'3 972
42183	Industrial machinery & equipment whsle . . . . .	9	'25 669	'2 700	'673	'61	'5 044	'2 124	'2 463
4219	Miscellaneous durable goods whsle . . . . .	11	'8 994	'2 275	'547	'388	'4 312	'1 178	'1 225
42199	Other miscellaneous durable goods whsle . . . . .	4	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods . . . . .	36	'76 870	'8 417	'1 899	'264	'18 083	'6 535	'5 531
4222	Drugs, & druggists' sundries whsle . . . . .	6	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle . . . . .	6	D	D	D	c	D	D	D
4224	Grocery & related products whsle . . . . .	11	9 113	824	190	39	1 769	215	214
4229	Miscellaneous nondurable goods whsle . . . . .	13	'11 642	'1 188	'251	'51	'3 106	'1 378	'1 528
42299	Other miscellaneous nondurable goods whsle . . . . .	6	'8 513	'709	'68	'29	'1 946	'1 162	'1 264
	<b>Manufacturers' sales branches and sales offices . . . . .</b>	<b>8</b>	<b>156 092</b>	<b>1 895</b>	<b>553</b>	<b>54</b>	<b>4 016</b>	<b>1 212</b>	<b>1 250</b>
421	Wholesale trade, durable goods . . . . .	6	'29 448	'1 522	'464	'46	'3 270	'1 212	'1 250
4218	Machinery, equipment, & supplies whsle . . . . .	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle . . . . .	1	D	D	D	a	D	D	D
42249	Other grocery & related products whsle . . . . .	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>21</b>	<b>81 922</b>	<b>1 856</b>	<b>466</b>	<b>36</b>	<b>3 512</b>	<b>-</b>	<b>-</b>
421	Wholesale trade, durable goods . . . . .	18	'73 499	'1 623	'412	'31	'3 063	-	-
4213	Lumber & other construction materials whsle . . . . .	1	D	D	D	a	D	D	D
4216	Electrical goods whsle . . . . .	3	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle . . . . .	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	4	'11 655	'348	'78	'10	'985	-	-
42183	Industrial machinery & equipment whsle . . . . .	3	'10 155	'268	'58	'9	'840	-	-
<b>SANTAQUIN, UT</b>									
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . . .	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . . .	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . . .	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . . .	1	D	D	D	b	D	D	D

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<b>SMITHFIELD, UT</b>									
42	Wholesale trade .....	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	a	D	D	D
	Merchant wholesalers .....	3	'1 148	'83	'21	'6	'223	'108	'111
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	a	D	D	D
<b>SOUTH JORDAN, UT</b>									
42	Wholesale trade .....	13	'12 457	'827	'204	'32	'1 699	'162	'746
421	Wholesale trade, durable goods .....	9	'9 899	'714	'176	'28	'1 472	'150	'734
	Merchant wholesalers .....	11	'7 361	'790	'195	'30	'1 579	'162	'746
421	Wholesale trade, durable goods .....	8	'6 799	'681	'168	'27	'1 392	'150	'734
	Agents, brokers, and commission merchants .....	2	D	D	D	a	D	D	D
<b>SOUTH OGDEN, UT</b>									
42	Wholesale trade .....	9	36 201	4 104	824	60	10 426	1 702	1 815
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	1	D	D	D	b	D	D	D
	Merchant wholesalers .....	9	36 201	4 104	824	60	10 426	1 702	1 815
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	1	D	D	D	b	D	D	D
<b>SOUTH SALT LAKE, UT</b>									
42	Wholesale trade .....	272	1 636 844	140 128	32 481	4 299	268 942	173 419	186 177
421	Wholesale trade, durable goods .....	211	1 133 414	111 992	25 697	3 291	208 506	121 544	128 842
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	18	'143 125	'11 917	'2 899	'438	'22 786	'21 627	'21 692
42111	Automobile & other motor vehicle whsle .....	5	'84 450	'4 848	'1 235	'138	'8 952	'8 657	'8 303
42112	Motor vehicle supplies & new parts whsle .....	9	'46 167	'5 087	'1 152	'239	'9 933	'10 703	'11 236
4212	Furniture & home furnishings whsle ...	11	'34 687	'4 875	'1 405	'137	'7 208	'3 705	'4 133
42122	Home furnishings whsle .....	9	31 943	4 585	1 362	128	6 711	3 609	4 013
4213	Lumber & other construction materials whsle .....	17	310 212	13 486	3 358	399	30 054	28 186	29 954
42131	Lumber, plywood, millwork, & wood panel whsle .....	9	280 264	10 330	2 653	287	23 155	24 432	25 051
42132	Brick, stone, & related construction materials whsle .....	3	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	4	'17 743	'2 089	'420	'65	'4 395	'1 825	'2 817
4214	Professional & commercial equipment & supplies whsle .....	33	229 410	35 663	7 192	880	62 004	19 446	23 841
42142	Office equipment whsle .....	7	63 160	16 623	2 638	401	24 315	4 358	8 265
42143	Computer & computer peripheral equipment & software whsle .....	8	90 864	10 107	2 275	243	21 778	8 190	8 046
42144	Other commercial equipment whsle ..	6	'15 229	'1 761	'415	'95	'3 577	'4 342	'4 940
42145	Medical, dental, & hospital equipment & supplies whsle .....	9	52 342	6 271	1 646	109	10 590	1 732	1 717
4216	Electrical goods whsle .....	27	129 414	11 075	2 679	306	20 882	8 865	8 282
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	12	75 141	4 473	1 128	112	7 809	3 311	3 468
42162	Electrical appliance, television & radio set whsle .....	7	36 655	4 882	1 165	136	8 686	4 154	3 415
42169	Other electronic parts & equipment whsle .....	8	17 618	1 720	386	58	4 387	1 400	1 399

**Table 7. Summary Statistics for Places: 1997—Con.**

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>42</b>	<b>SOUTH SALT LAKE, UT—Con.</b>								
	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	28	112 074	13 531	3 133	364	22 644	12 352	12 635
42171	Hardware whsle .....	10	35 562	4 113	940	146	7 456	3 149	3 269
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	10	55 752	7 003	1 491	142	10 833	5 481	5 529
42174	Refrigeration equipment & supplies whsle .....	3	'11 837	'936	'231	'28	'1 738	'2 655	'2 676
4218	Machinery, equipment, & supplies whsle .....	56	122 721	16 860	3 977	553	31 699	18 228	19 128
42183	Industrial machinery & equipment whsle .....	27	50 311	7 675	1 824	265	13 837	5 172	5 438
42184	Industrial supplies whsle .....	14	42 744	4 766	1 030	117	8 995	4 760	4 608
42185	Service establishment equipment & supplies whsle .....	7	15 879	2 313	553	97	4 301	2 679	2 825
4219	Miscellaneous durable goods whsle ...	17	'45 542	'3 437	'806	'157	'9 238	'8 831	'8 932
42191	Sporting & recreational goods & supplies whsle .....	6	21 034	1 387	308	56	3 729	7 830	7 860
42193	Recyclable material whsle .....	2	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	6	'10 944	'605	'157	'25	'1 116	'478	'532
422	Wholesale trade, nondurable goods .....	61	503 430	28 136	6 784	1 008	60 436	51 875	57 335
4221	Paper & paper product whsle .....	10	145 082	10 296	2 666	303	18 747	16 360	16 058
42211	Printing & writing paper whsle .....	3	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle ...	7	'63 914	'4 936	'1 307	'182	'8 625	'10 745	'11 030
4222	Drugs, & druggists' sundries whsle ...	4	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle ...	4	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle .	6	19 048	1 504	442	54	3 933	2 783	1 908
42231	Piece goods, notions, & other dry goods whsle .....	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	17	99 975	5 656	1 367	193	12 499	4 424	4 700
42249	Other grocery & related products whsle .....	8	55 142	3 647	912	131	8 685	3 639	3 903
4226	Chemical & allied products whsle .....	9	14 148	2 170	519	67	3 788	1 604	1 857
4229	Miscellaneous nondurable goods whsle .....	13	'104 806	'6 557	'1 389	'257	'15 145	'9 913	'11 095
42294	Tobacco & tobacco product whsle ...	1	D	D	D	c	D	D	D
42295	Paint, varnish, & supplies whsle ...	3	13 629	858	190	29	2 631	2 251	2 017
42299	Other miscellaneous nondurable goods whsle .....	7	'22 228	'3 091	'635	'108	'6 658	'3 733	'4 649
	<b>Merchant wholesalers .....</b>	<b>230</b>	<b>1 372 341</b>	<b>120 957</b>	<b>27 464</b>	<b>3 831</b>	<b>231 726</b>	<b>156 841</b>	<b>169 814</b>
421	Wholesale trade, durable goods .....	180	956 749	98 753	22 184	2 979	182 395	109 344	116 779
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	16	'138 570	'11 570	'2 819	'425	'22 051	'20 225	'20 411
42111	Automobile & other motor vehicle whsle .....	5	'84 450	'4 848	'1 235	'138	'8 952	'8 657	'8 303
42112	Motor vehicle supplies & new parts whsle .....	7	'41 612	'4 740	'1 072	'226	'9 198	'9 301	'9 955
4212	Furniture & home furnishings whsle ...	10	'32 876	'4 692	'1 388	'133	'6 966	'3 705	'4 133
42122	Home furnishings whsle .....	9	31 943	4 585	1 362	128	6 711	3 609	4 013
4213	Lumber & other construction materials whsle .....	11	285 469	11 701	2 788	327	26 195	24 795	26 730
42131	Lumber, plywood, millwork, & wood panel whsle .....	6	'266 645	'9 518	'2 347	'260	'21 603	'22 838	'23 777
42139	Other construction materials whsle ..	4	'17 743	'2 089	'420	'65	'4 395	'1 825	'2 817
4214	Professional & commercial equipment & supplies whsle .....	28	178 955	30 801	5 913	795	51 142	16 384	20 684
42142	Office equipment whsle .....	7	63 160	16 623	2 638	401	24 315	4 358	8 265
42143	Computer & computer peripheral equipment & software whsle .....	7	'75 680	'7 800	'1 656	'200	'15 097	'5 128	'4 889
42144	Other commercial equipment whsle .	5	'11 229	'1 687	'402	'91	'3 417	'4 342	'4 940
42145	Medical, dental, & hospital equipment & supplies whsle .....	6	'21 071	'3 790	'999	'71	'6 569	'1 732	'1 717
4216	Electrical goods whsle .....	22	92 965	10 061	2 429	283	18 981	8 865	8 282
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	8	'39 650	'3 489	'885	'90	'5 958	'3 311	'3 468
42169	Other electronic parts & equipment whsle .....	7	'16 660	'1 690	'379	'57	'4 337	'1 400	'1 399
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	24	'83 730	'9 907	'2 182	'295	'17 240	'10 146	'10 331
42171	Hardware whsle .....	9	'32 175	'4 027	'919	'143	'7 326	'3 149	'3 269
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	8	'32 902	'3 711	'659	'86	'5 810	'3 292	'3 239
42174	Refrigeration equipment & supplies whsle .....	3	'11 837	'936	'231	'28	'1 738	'2 655	'2 676



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<b>SOUTH SALT LAKE, UT—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle .....	49	'99 732	'15 573	'3 651	'511	'28 848	'16 089	'17 031
42183	Industrial machinery & equipment whsle .....	26	'47 219	'7 532	'1 799	'259	'13 622	'5 122	'5 388
42184	Industrial supplies whsle .....	11	'28 212	'3 853	'792	'90	'6 949	'3 217	'3 123
42185	Service establishment equipment & supplies whsle .....	6	'11 517	'2 185	'530	'92	'3 929	'2 133	'2 263
4219	Miscellaneous durable goods whsle ...	16	'38 223	'3 300	'766	'153	'8 981	'8 831	'8 932
42191	Sporting & recreational goods & supplies whsle .....	6	21 034	1 387	308	56	3 729	7 830	7 860
42193	Recyclable material whsle .....	2	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	5	'3 625	'468	'117	'21	'859	'478	'532
422	Wholesale trade, nondurable goods .....	50	415 592	22 204	5 280	852	49 331	47 497	53 035
4221	Paper & paper product whsle .....	7	114 117	7 427	1 876	230	13 216	13 980	13 889
42211	Printing & writing paper whsle .....	2	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle ...	5	'54 069	'4 091	'1 028	'154	'6 959	'10 041	'10 520
4222	Drugs, & druggists' sundries whsle ...	4	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle ..	4	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle .	5	'11 957	'1 281	'379	'50	'3 553	'2 783	'1 908
42231	Piece goods, notions, & other dry goods whsle .....	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	14	60 897	3 900	972	146	9 790	3 599	3 966
42249	Other grocery & related products whsle .....	7	'43 764	'2 497	'625	'99	'6 928	'2 814	'3 169
4229	Miscellaneous nondurable goods whsle .....	12	'100 763	'6 263	'1 323	'247	'14 121	'9 300	'10 463
42295	Paint, varnish, & supplies whsle .....	2	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	7	'22 228	'3 091	'635	'108	'6 658	'3 733	'4 649
<b>Manufacturers' sales branches and sales offices ..</b>		<b>23</b>	<b>158 836</b>	<b>15 219</b>	<b>4 056</b>	<b>376</b>	<b>31 151</b>	<b>16 511</b>	<b>16 299</b>
421	Wholesale trade, durable goods .....	15	105 789	10 116	2 723	239	21 378	12 133	11 999
4213	Lumber & other construction materials whsle .....	5	'24 635	'1 781	'569	'71	'3 825	'3 391	'3 224
4214	Professional & commercial equipment & supplies whsle .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	4	'18 894	'1 041	'261	'32	'2 418	'2 089	'2 047
422	Wholesale trade, nondurable goods .....	8	53 047	5 103	1 333	137	9 773	4 378	4 300
<b>Agents, brokers, and commission merchants .....</b>		<b>19</b>	<b>105 667</b>	<b>3 952</b>	<b>961</b>	<b>92</b>	<b>6 065</b>	<b>67</b>	<b>64</b>
421	Wholesale trade, durable goods .....	16	70 876	3 123	790	73	4 733	67	64
4214	Professional & commercial equipment & supplies whsle .....	3	'15 600	'1 207	'298	'18	'1 485	—	—
4216	Electrical goods whsle .....	5	36 449	1 014	250	23	1 901	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	4	'35 491	'984	'243	'22	'1 851	—	—
422	Wholesale trade, nondurable goods .....	3	34 791	829	171	19	1 332	—	—
4224	Grocery & related products whsle .....	2	D	D	D	a	D	D	D
<b>SOUTH WEBER, UT</b>									
42	<b>Wholesale trade .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Merchant wholesalers .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

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<b>SPANISH FORK, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>12</b>	<b>63 989</b>	<b>5 916</b>	<b>1 934</b>	<b>117</b>	<b>9 247</b>	<b>7 787</b>	<b>8 063</b>
421	Wholesale trade, durable goods .....	6	23 231	4 483	1 658	51	6 013	7 721	7 995
4219	Miscellaneous durable goods whse ...	4	'19 182	'4 153	'1 555	'34	'5 271	'6 669	'6 913
42193	Recyclable material whse .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	6	40 758	1 433	276	66	3 234	66	68
4226	Chemical & allied products whse .....	2	D	D	D	b	D	D	D
42269	Other chemical & allied products whse .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>10</b>	<b>'27 313</b>	<b>'5 249</b>	<b>'1 764</b>	<b>'92</b>	<b>'7 826</b>	<b>'7 787</b>	<b>'8 063</b>
421	Wholesale trade, durable goods .....	6	23 231	4 483	1 658	51	6 013	7 721	7 995
4219	Miscellaneous durable goods whse ...	4	'19 182	'4 153	'1 555	'34	'5 271	'6 669	'6 913
42193	Recyclable material whse .....	2	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>SPRINGVILLE, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>18</b>	<b>126 285</b>	<b>9 459</b>	<b>2 063</b>	<b>301</b>	<b>17 756</b>	<b>6 804</b>	<b>8 952</b>
421	Wholesale trade, durable goods .....	8	'34 853	'5 229	'1 155	'217	'9 541	'6 520	'8 699
4218	Machinery, equipment, & supplies whse .....	4	'31 731	'4 623	'1 001	'171	'8 327	'6 387	'8 570
42186	Transportation equipment & supplies (exc motor vehicle) whse .....	2	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	10	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whse ...	5	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whse ..	5	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>14</b>	<b>'45 133</b>	<b>'6 152</b>	<b>'1 334</b>	<b>'243</b>	<b>'12 054</b>	<b>'6 804</b>	<b>'8 952</b>
421	Wholesale trade, durable goods .....	8	'34 853	'5 229	'1 155	'217	'9 541	'6 520	'8 699
4218	Machinery, equipment, & supplies whse .....	4	'31 731	'4 623	'1 001	'171	'8 327	'6 387	'8 570
42186	Transportation equipment & supplies (exc motor vehicle) whse .....	2	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	6	10 280	923	179	26	2 513	284	253
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
<b>SUNSET, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Merchant wholesalers .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>TAYLORSVILLE, UT *</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>21</b>	<b>36 775</b>	<b>2 233</b>	<b>615</b>	<b>169</b>	<b>4 525</b>	<b>1 533</b>	<b>7 474</b>
421	Wholesale trade, durable goods .....	12	23 582	1 156	364	66	2 168	170	5 914
4218	Machinery, equipment, & supplies whse .....	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	9	13 193	1 077	251	103	2 357	1 363	1 560
	<b>Merchant wholesalers .....</b>	<b>18</b>	<b>'27 449</b>	<b>'2 066</b>	<b>'582</b>	<b>'166</b>	<b>'4 280</b>	<b>'1 533</b>	<b>'7 474</b>
421	Wholesale trade, durable goods .....	9	'14 256	'989	'331	'63	'1 923	'170	'5 914
4218	Machinery, equipment, & supplies whse .....	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	9	13 193	1 077	251	103	2 357	1 363	1 560
	<b>Agents, brokers, and commission merchants .....</b>	<b>3</b>	<b>'9 326</b>	<b>'167</b>	<b>'33</b>	<b>'3</b>	<b>'245</b>	<b>-</b>	<b>-</b>
421	Wholesale trade, durable goods .....	3	'9 326	'167	'33	'3	'245	-	-
<b>TOOELE, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Merchant wholesalers .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>

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<b>TREMONTON, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>9</b>	<b>22 938</b>	<b>1 933</b>	<b>456</b>	<b>89</b>	<b>4 378</b>	<b>5 610</b>	<b>6 400</b>
421	Wholesale trade, durable goods .....	5	15 188	1 389	317	67	2 344	4 784	5 551
4218	Machinery, equipment, & supplies								
42182	whsle .....	4	'14 321	'1 266	'285	'58	'2 082	'4 574	'5 334
	Farm & garden machinery & equipment whsle .....	4	'14 321	'1 266	'285	'58	'2 082	'4 574	'5 334
422	Wholesale trade, nondurable goods .....	4	7 750	544	139	22	2 034	826	849
	<b>Merchant wholesalers .....</b>	<b>9</b>	<b>22 938</b>	<b>1 933</b>	<b>456</b>	<b>89</b>	<b>4 378</b>	<b>5 610</b>	<b>6 400</b>
421	Wholesale trade, durable goods .....	5	15 188	1 389	317	67	2 344	4 784	5 551
4218	Machinery, equipment, & supplies								
42182	whsle .....	4	'14 321	'1 266	'285	'58	'2 082	'4 574	'5 334
	Farm & garden machinery & equipment whsle .....	4	'14 321	'1 266	'285	'58	'2 082	'4 574	'5 334
422	Wholesale trade, nondurable goods .....	4	7 750	544	139	22	2 034	826	849
<b>VERNAL, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>26</b>	<b>34 571</b>	<b>3 292</b>	<b>885</b>	<b>147</b>	<b>6 230</b>	<b>3 358</b>	<b>5 026</b>
421	Wholesale trade, durable goods .....	18	'22 514	'2 698	'715	'102	'4 801	'2 509	'4 031
4218	Machinery, equipment, & supplies								
42183	whsle .....	13	'20 212	'2 422	'602	'84	'4 350	'2 056	'3 525
	Industrial machinery & equipment whsle .....	11	'16 584	'2 024	'507	'71	'3 668	'2 049	'3 518
422	Wholesale trade, nondurable goods .....	8	'12 057	'594	'170	'45	'1 429	'849	'995
	<b>Merchant wholesalers .....</b>	<b>19</b>	<b>'22 460</b>	<b>'1 803</b>	<b>'530</b>	<b>'106</b>	<b>'3 629</b>	<b>'2 207</b>	<b>'2 719</b>
421	Wholesale trade, durable goods .....	11	'10 403	'1 209	'360	'61	'2 200	'1 358	'1 724
4218	Machinery, equipment, & supplies								
	whsle .....	6	'8 101	'933	'247	'43	'1 749	'905	'1 218
422	Wholesale trade, nondurable goods .....	8	'12 057	'594	'170	'45	'1 429	'849	'995
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>7</b>	<b>'12 111</b>	<b>'1 489</b>	<b>'355</b>	<b>'41</b>	<b>'2 601</b>	<b>'1 151</b>	<b>'2 307</b>
421	Wholesale trade, durable goods .....	7	'12 111	'1 489	'355	'41	'2 601	'1 151	'2 307
4218	Machinery, equipment, & supplies								
	whsle .....	7	'12 111	'1 489	'355	'41	'2 601	'1 151	'2 307
<b>WASHINGTON, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>6</b>	<b>3 866</b>	<b>526</b>	<b>129</b>	<b>28</b>	<b>1 171</b>	<b>268</b>	<b>546</b>
421	Wholesale trade, durable goods .....	5	'3 252	'507	'124	'27	'1 133	'255	'533
	<b>Merchant wholesalers .....</b>	<b>6</b>	<b>3 866</b>	<b>526</b>	<b>129</b>	<b>28</b>	<b>1 171</b>	<b>268</b>	<b>546</b>
421	Wholesale trade, durable goods .....	5	'3 252	'507	'124	'27	'1 133	'255	'533
<b>WASHINGTON TERRACE, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Merchant wholesalers .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>WELLSVILLE, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	1	D	D	D	b	D	D	D
<b>WEST BOUNTIFUL, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>5</b>	<b>'7 746</b>	<b>'1 068</b>	<b>'212</b>	<b>'53</b>	<b>'2 036</b>	<b>'526</b>	<b>'555</b>
421	Wholesale trade, durable goods .....	4	'5 755	'954	'183	'50	'1 737	'300	'319
	<b>Merchant wholesalers .....</b>	<b>4</b>	<b>'5 755</b>	<b>'954</b>	<b>'183</b>	<b>'50</b>	<b>'1 737</b>	<b>'300</b>	<b>'319</b>
421	Wholesale trade, durable goods .....	4	'5 755	'954	'183	'50	'1 737	'300	'319
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

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<b>WEST JORDAN, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>53</b>	<b>262 280</b>	<b>17 697</b>	<b>4 110</b>	<b>626</b>	<b>39 817</b>	<b>16 950</b>	<b>19 376</b>
421	Wholesale trade, durable goods .....	27	128 295	11 507	2 645	345	26 254	9 705	11 749
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	3	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle .....	4	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	7	30 371	4 419	953	84	6 810	773	709
42183	Industrial machinery & equipment whsle .....	5	'21 113	'2 948	'647	'53	'4 663	'176	'192
422	Wholesale trade, nondurable goods .....	26	133 985	6 190	1 465	281	13 563	7 245	7 627
4221	Paper & paper product whsle .....	4	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle ..	3	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle .....	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	7	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) whsle .....	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	5	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	3	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>48</b>	<b>'170 735</b>	<b>'14 846</b>	<b>'3 546</b>	<b>'546</b>	<b>'34 936</b>	<b>'16 547</b>	<b>'18 955</b>
421	Wholesale trade, durable goods .....	24	114 767	11 156	2 574	337	25 505	9 705	11 749
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	3	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle .....	4	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	6	'25 781	'4 243	'921	'81	'6 447	'773	'709
42183	Industrial machinery & equipment whsle .....	4	16 523	2 772	615	50	4 300	176	192
422	Wholesale trade, nondurable goods .....	24	'55 968	'3 690	'972	'209	'9 431	'6 842	'7 206
4221	Paper & paper product whsle .....	4	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle ..	3	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle .....	3	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>4</b>	<b>'86 955</b>	<b>'2 675</b>	<b>'532</b>	<b>'77</b>	<b>'4 518</b>	<b>'403</b>	<b>'421</b>
421	Wholesale trade, durable goods .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	1	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	1	D	D	D	b	D	D	D
<b>WEST POINT, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Merchant wholesalers .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

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<b>WEST VALLEY CITY, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>185</b>	<b>1 670 645</b>	<b>124 074</b>	<b>29 415</b>	<b>3 139</b>	<b>226 223</b>	<b>217 287</b>	<b>286 463</b>
421	Wholesale trade, durable goods .....	142	1 143 388	104 935	24 935	2 515	188 287	205 956	276 150
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	18	'153 578	'6 715	'1 517	'280	'14 341	'14 741	'27 834
42111	Automobile & other motor vehicle whsle .....	3	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	8	'17 271	'1 149	'249	'71	'2 542	'2 528	'2 655
42114	Motor vehicle parts, (used) whsle ...	7	'10 830	'897	'170	'47	'2 626	'1 960	'2 489
4214	Professional & commercial equipment & supplies whsle.....	17	106 739	9 676	2 685	266	19 226	9 675	9 100
42141	Photographic equipment & supplies whsle .....	2	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle.....	4	'17 558	'2 155	'647	'89	'4 028	'1 494	'638
42145	Medical, dental, & hospital equipment & supplies whsle .....	6	67 992	3 807	997	98	8 082	5 100	5 567
4215	Metal & mineral (except petroleum) whsle .....	5	19 454	2 133	474	57	3 592	2 251	2 410
42151	Metal service centers & offices .....	5	19 454	2 133	474	57	3 592	2 251	2 410
4216	Electrical goods whsle .....	28	205 053	16 971	4 277	373	26 694	9 528	11 806
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	8	70 468	2 736	658	105	4 697	1 892	1 970
42169	Other electronic parts & equipment whsle .....	18	'121 178	'12 729	'3 309	'219	'19 614	'6 599	'8 790
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	12	103 523	8 667	1 788	160	14 400	2 449	2 805
42171	Hardware whsle .....	7	36 793	3 983	772	92	7 187	1 498	1 637
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	3	D	D	D	a	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	1	D	D	D	a	D	D	D
42174	Refrigeration equipment & supplies whsle .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	48	510 307	56 849	13 182	1 238	101 638	164 244	218 895
42181	Construction & mining (except petroleum) machinery & equip whsle .....	7	381 555	41 283	9 201	834	75 363	151 087	205 296
42183	Industrial machinery & equipment whsle .....	30	95 051	11 158	2 999	283	17 668	8 741	8 763
42184	Industrial supplies whsle .....	7	17 745	1 855	417	57	3 744	1 997	2 376
42185	Service establishment equipment & supplies whsle.....	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	8	'40 217	'3 288	'876	'120	'7 250	'2 562	'2 833
42199	Other miscellaneous durable goods whsle .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	43	527 257	19 139	4 480	624	37 936	11 331	10 313
4221	Paper & paper product whsle .....	3	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle ...	3	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle ..	3	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle.	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	17	362 354	9 953	2 132	329	18 513	2 225	1 951
42241	General-line grocery whsle .....	4	287 013	6 654	1 316	195	10 121	-	10
42249	Other grocery & related products whsle .....	9	'37 368	'1 724	'438	'63	'4 291	'917	'931
4226	Chemical & allied products whsle .....	8	'14 230	'1 214	'274	'25	'3 343	'578	'639
4229	Miscellaneous nondurable goods whsle .....	7	'67 189	'4 374	'1 132	'138	'7 550	'3 974	'2 186
42294	Tobacco & tobacco product whsle...	3	D	D	D	b	D	D	D

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<b>WEST VALLEY CITY, UT—Con.</b>									
	<b>Merchant wholesalers . . . . .</b>	<b>143</b>	<b>739 673</b>	<b>72 514</b>	<b>17 085</b>	<b>2 032</b>	<b>137 166</b>	<b>106 173</b>	<b>144 396</b>
421	Wholesale trade, durable goods . . . . .	115	624 897	64 219	15 034	1 729	119 362	95 828	135 210
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	16	'151 771	'6 512	'1 469	'267	'13 920	'14 156	'27 239
42111	Automobile & other motor vehicle whsle . . . . .	3	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle . . . . .	6	'15 464	'946	'201	'58	'2 121	'1 943	'2 060
42114	Motor vehicle parts, (used) whsle . . . . .	7	'10 830	'897	'170	'47	'2 626	'1 960	'2 489
4214	Professional & commercial equipment & supplies whsle . . . . .	15	'50 132	'7 782	'2 187	'221	'16 043	'5 558	'4 856
42143	Computer & computer peripheral equipment & software whsle . . . . .	4	'17 558	'2 155	'647	'89	'4 028	'1 494	'638
4216	Electrical goods whsle . . . . .	19	113 318	9 913	2 376	267	16 090	8 758	11 013
42169	Other electronic parts & equipment whsle . . . . .	15	86 948	7 458	1 842	158	11 975	5 829	7 997
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	8	24 534	4 106	657	85	6 169	1 754	1 720
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	40	'228 076	'30 363	'7 006	'711	'55 837	'61 744	'86 189
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	6	'128 870	'16 932	'3 736	'347	'32 569	'50 072	'73 968
42183	Industrial machinery & equipment whsle . . . . .	23	65 505	9 023	2 288	243	14 661	7 256	7 385
42184	Industrial supplies whsle . . . . .	7	17 745	1 855	417	57	3 744	1 997	2 376
42185	Service establishment equipment & supplies whsle . . . . .	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	8	'40 217	'3 288	'876	'120	'7 250	'2 562	'2 833
42199	Other miscellaneous durable goods whsle . . . . .	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	28	114 776	8 295	2 051	303	17 804	10 345	9 186
4221	Paper & paper product whsle . . . . .	2	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle . . . . .	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . . .	7	D	D	D	b	D	D	D
4226	Chemical & allied products whsle . . . . .	7	'13 845	'1 179	'261	'21	'3 220	'571	'626
4229	Miscellaneous nondurable goods whsle . . . . .	5	D	D	D	c	D	D	D
	<b>Manufacturers' sales branches and sales offices . . . . .</b>	<b>24</b>	<b>486 294</b>	<b>39 400</b>	<b>9 470</b>	<b>771</b>	<b>69 797</b>	<b>110 758</b>	<b>141 585</b>
421	Wholesale trade, durable goods . . . . .	18	447 848	37 533	9 009	726	63 919	109 779	140 471
4214	Professional & commercial equipment & supplies whsle . . . . .	1	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	1	D	D	D	b	D	D	D
4216	Electrical goods whsle . . . . .	5	55 291	6 253	1 695	78	9 212	770	793
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	2	D	D	D	b	D	D	D
42174	Refrigeration equipment & supplies whsle . . . . .	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	6	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	1	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	5	'15 574	'1 162	'338	'30	'1 637	'1 479	'1 360
422	Wholesale trade, nondurable goods . . . . .	6	38 446	1 867	461	45	5 878	979	1 114
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>18</b>	<b>444 678</b>	<b>12 160</b>	<b>2 860</b>	<b>336</b>	<b>19 260</b>	<b>356</b>	<b>482</b>
421	Wholesale trade, durable goods . . . . .	9	70 643	3 183	892	60	5 006	349	469
4216	Electrical goods whsle . . . . .	4	36 444	805	206	28	1 392	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	4	36 444	805	206	28	1 392	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	2	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle . . . . .	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	9	374 035	8 977	1 968	276	14 254	7	13
4224	Grocery & related products whsle . . . . .	6	'316 880	'7 186	'1 414	'211	'11 244	—	—
42241	General-line grocery whsle . . . . .	3	'286 947	'6 646	'1 312	'194	'10 106	—	—
42249	Other grocery & related products whsle . . . . .	2	D	D	D	a	D	D	D

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<b>WOODS CROSS, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>16</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	9	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	2	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle .....	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	7	20 262	817	203	48	1 905	1 200	1 235
4224	Grocery & related products whsle .....	3	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>14</b>	<b>'17 292</b>	<b>'1 978</b>	<b>'491</b>	<b>'95</b>	<b>'4 070</b>	<b>'2 076</b>	<b>'2 230</b>
421	Wholesale trade, durable goods .....	8	6 828	1 314	335	54	2 449	876	995
422	Wholesale trade, nondurable goods .....	6	'10 464	'664	'156	'41	'1 621	'1 200	'1 235
	<b>Agents, brokers, and commission merchants .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	1	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle .....	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	a	D	D	D
<b>BALANCE OF BEAVER COUNTY, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>3</b>	<b>3 978</b>	<b>271</b>	<b>59</b>	<b>19</b>	<b>532</b>	<b>1 064</b>	<b>1 098</b>
421	Wholesale trade, durable goods .....	3	3 978	271	59	19	532	1 064	1 098
	<b>Merchant wholesalers .....</b>	<b>3</b>	<b>3 978</b>	<b>271</b>	<b>59</b>	<b>19</b>	<b>532</b>	<b>1 064</b>	<b>1 098</b>
421	Wholesale trade, durable goods .....	3	3 978	271	59	19	532	1 064	1 098
<b>BALANCE OF BOX ELDER COUNTY, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>10</b>	<b>'35 815</b>	<b>'2 577</b>	<b>'667</b>	<b>'85</b>	<b>'9 430</b>	<b>'1 232</b>	<b>'2 161</b>
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>9</b>	<b>'35 774</b>	<b>'2 550</b>	<b>'658</b>	<b>'84</b>	<b>'9 402</b>	<b>'1 232</b>	<b>'2 161</b>
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	2	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>BALANCE OF CACHE COUNTY, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>16</b>	<b>28 887</b>	<b>2 062</b>	<b>465</b>	<b>145</b>	<b>4 946</b>	<b>3 327</b>	<b>3 650</b>
421	Wholesale trade, durable goods .....	6	3 561	315	69	28	672	700	872
422	Wholesale trade, nondurable goods .....	10	25 326	1 747	396	117	4 274	2 627	2 778
	<b>Merchant wholesalers .....</b>	<b>14</b>	<b>'21 133</b>	<b>'1 563</b>	<b>'355</b>	<b>'122</b>	<b>'4 099</b>	<b>'3 259</b>	<b>'3 581</b>
421	Wholesale trade, durable goods .....	6	3 561	315	69	28	672	700	872
422	Wholesale trade, nondurable goods .....	8	'17 572	'1 248	'286	'94	'3 427	'2 559	'2 709
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>BALANCE OF CARBON COUNTY, UT</b>									
42	Wholesale trade .....	13	13 096	1 572	406	82	3 013	479	520
421	Wholesale trade, durable goods .....	9	6 040	1 041	279	63	1 762	240	346
422	Wholesale trade, nondurable goods .....	4	7 056	531	127	19	1 251	239	174
<b>Merchant wholesalers .....</b>									
421	Wholesale trade, durable goods .....	11	'8 545	'1 359	'362	'76	'2 563	'413	'445
421	Wholesale trade, durable goods .....	8	'3 898	'986	'270	'61	'1 639	'240	'319
<b>Manufacturers' sales branches and sales offices ..</b>									
		1	D	D	D	a	D	D	D
<b>Agents, brokers, and commission merchants .....</b>									
		1	D	D	D	a	D	D	D
<b>BALANCE OF DAVIS COUNTY, UT</b>									
42	Wholesale trade .....	5	2 095	315	67	17	565	191	251
<b>Merchant wholesalers .....</b>									
		5	2 095	315	67	17	565	191	251
<b>BALANCE OF DUCHESNE COUNTY, UT</b>									
42	Wholesale trade .....	8	'13 175	'618	'138	'49	'1 464	'538	'576
421	Wholesale trade, durable goods .....	4	'2 946	'276	'55	'15	'539	'483	'528
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	a	D	D	D
42249	Other grocery & related products whsle .....	1	D	D	D	a	D	D	D
<b>Merchant wholesalers .....</b>									
421	Wholesale trade, durable goods .....	8	'13 175	'618	'138	'49	'1 464	'538	'576
421	Wholesale trade, durable goods .....	4	'2 946	'276	'55	'15	'539	'483	'528
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	a	D	D	D
42249	Other grocery & related products whsle .....	1	D	D	D	a	D	D	D
<b>BALANCE OF EMERY COUNTY, UT</b>									
42	Wholesale trade .....	7	'5 757	'296	'73	'15	'858	'1 481	'1 618
421	Wholesale trade, durable goods .....	4	D	D	D	a	D	D	D
<b>Merchant wholesalers .....</b>									
		6	'2 328	'116	'27	'9	'275	'420	'524
<b>Manufacturers' sales branches and sales offices ..</b>									
		1	D	D	D	a	D	D	D
<b>BALANCE OF GARFIELD COUNTY, UT</b>									
42	Wholesale trade .....	3	D	D	D	a	D	D	D
<b>Merchant wholesalers .....</b>									
		3	D	D	D	a	D	D	D
<b>BALANCE OF GRAND COUNTY, UT</b>									
42	Wholesale trade .....	3	D	D	D	a	D	D	D
<b>Merchant wholesalers .....</b>									
		3	D	D	D	a	D	D	D



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<b>BALANCE OF IRON COUNTY, UT</b>									
42	Wholesale trade .....	5	'8 966	'764	'164	'40	'1 507	'1 673	'2 543
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle. ....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	2	D	D	D	b	D	D	D
<b>Merchant wholesalers .....</b>									
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle. ....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	2	D	D	D	b	D	D	D
<b>BALANCE OF JUAB COUNTY, UT</b>									
42	Wholesale trade .....	2	D	D	D	a	D	D	D
<b>Merchant wholesalers .....</b>									
42	Wholesale trade .....	2	D	D	D	a	D	D	D
<b>BALANCE OF KANE COUNTY, UT</b>									
42	Wholesale trade .....	2	D	D	D	a	D	D	D
<b>Merchant wholesalers .....</b>									
42	Wholesale trade .....	2	D	D	D	a	D	D	D
<b>BALANCE OF MILLARD COUNTY, UT</b>									
42	Wholesale trade .....	8	6 969	598	136	43	1 291	1 506	1 415
<b>Merchant wholesalers .....</b>									
42	Wholesale trade .....	8	6 969	598	136	43	1 291	1 506	1 415
<b>BALANCE OF MORGAN COUNTY, UT</b>									
42	Wholesale trade .....	7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle. ....	2	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle. ....	2	D	D	D	b	D	D	D
<b>Merchant wholesalers .....</b>									
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle. ....	2	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle. ....	2	D	D	D	b	D	D	D
<b>Agents, brokers, and commission merchants .....</b>									
42	Wholesale trade .....	1	D	D	D	a	D	D	D
<b>BALANCE OF PIUTE COUNTY, UT</b>									
42	Wholesale trade .....	1	D	D	D	a	D	D	D
<b>Merchant wholesalers .....</b>									
42	Wholesale trade .....	1	D	D	D	a	D	D	D
<b>BALANCE OF RICH COUNTY, UT</b>									
42	Wholesale trade .....	1	D	D	D	a	D	D	D
<b>Merchant wholesalers .....</b>									
42	Wholesale trade .....	1	D	D	D	a	D	D	D

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<b>BALANCE OF SALT LAKE COUNTY, UT</b>									
42	<b>Wholesale trade .....</b>	<b>316</b>	<b>2 286 411</b>	<b>149 107</b>	<b>33 649</b>	<b>3 719</b>	<b>256 849</b>	<b>81 737</b>	<b>86 367</b>
421	Wholesale trade, durable goods .....	216	1 764 684	119 422	26 461	2 594	198 104	71 878	75 568
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	16	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle .....	4	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	7	30 581	4 457	1 113	144	5 649	6 008	6 158
4212	Furniture & home furnishings whsle ...	15	13 263	740	140	31	1 484	327	594
4213	Lumber & other construction materials whsle .....	7	33 792	5 034	1 265	173	9 122	2 822	3 018
42132	Brick, stone, & related construction materials whsle .....	2	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	41	122 676	10 051	2 161	310	18 840	5 775	7 067
42143	Computer & computer peripheral equipment & software whsle .....	18	'76 138	'2 180	'453	'50	'4 534	'684	'884
42144	Other commercial equipment whsle ..	6	'14 220	'1 816	'401	'70	'3 631	'2 418	'2 544
4215	Metal & mineral (except petroleum) whsle .....	9	'60 875	'6 152	'1 410	'235	'11 120	'10 502	'9 676
42151	Metal service centers & offices .....	7	'28 836	'4 377	'1 020	'193	'6 865	'5 157	'4 704
4216	Electrical goods whsle .....	36	290 953	67 806	14 455	831	102 320	24 350	25 174
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	15	'59 128	'5 460	'1 291	'128	'8 124	'6 754	'6 972
42169	Other electronic parts & equipment whsle .....	20	'231 575	'62 331	'13 164	'703	'94 168	'17 596	'18 202
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	19	34 977	3 060	607	98	5 277	2 499	2 987
42171	Hardware whsle .....	11	'11 280	'773	'156	'25	'1 409	'810	'898
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	5	14 035	2 026	421	49	3 165	1 609	2 057
4218	Machinery, equipment, & supplies whsle .....	45	117 081	12 484	2 926	398	24 684	10 332	10 874
42183	Industrial machinery & equipment whsle .....	33	97 043	10 405	2 523	309	19 844	8 393	8 367
42185	Service establishment equipment & supplies whsle .....	5	12 272	1 283	277	60	3 114	788	838
4219	Miscellaneous durable goods whsle ...	28	'226 905	'7 775	'1 943	'323	'15 750	'8 622	'9 432
42191	Sporting & recreational goods & supplies whsle .....	4	D	D	D	a	D	D	D
42193	Recyclable material whsle .....	7	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	10	'39 587	'4 066	'911	'216	'8 150	'5 577	'5 998
422	Wholesale trade, nondurable goods .....	100	521 727	29 685	7 188	1 125	58 745	9 859	10 799
4221	Paper & paper product whsle .....	8	'18 661	'877	'234	'29	'1 725	'48	'46
4222	Drugs, & druggists' sundries whsle ....	16	42 491	4 209	941	190	9 541	4 135	4 614
42221	Drugs, & druggists' sundries whsle ..	16	42 491	4 209	941	190	9 541	4 135	4 614
4223	Apparel, piece goods, & notions whsle ..	13	6 292	1 278	339	86	2 509	829	1 266
4224	Grocery & related products whsle .....	30	383 341	14 983	3 879	515	27 779	1 579	1 652
42241	General-line grocery whsle .....	3	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle .....	1	D	D	D	b	D	D	D
42245	Confectionery whsle .....	4	D	D	D	c	D	D	D
42249	Other grocery & related products whsle .....	12	'21 489	'2 841	'680	'136	'5 557	'924	'953
4226	Chemical & allied products whsle .....	13	47 068	5 398	1 088	137	11 569	2 328	2 380
42269	Other chemical & allied products whsle .....	10	31 881	4 663	928	107	9 460	1 539	1 537
4229	Miscellaneous nondurable goods whsle .....	16	'17 209	'2 675	'664	'159	'4 899	'913	'813

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<b>BALANCE OF SALT LAKE COUNTY, UT—Con.</b>									
<b>Merchant wholesalers . . . . .</b>									
	<b>256</b>	<b>949 964</b>	<b>127 407</b>	<b>28 188</b>	<b>3 049</b>	<b>218 345</b>	<b>73 617</b>	<b>78 324</b>	
421	Wholesale trade, durable goods . . . . .	174	673 210	110 582	24 352	2 365	179 730	63 758	67 525
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	14	45 016	5 265	1 288	178	7 705	6 649	6 746
42112	Motor vehicle supplies & new parts whsle . . . . .	6	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle . . . . .	6	'20 572	'2 926	'734	'94	'4 988	'1 142	'1 319
42132	Brick, stone, & related construction materials whsle . . . . .	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	37	'60 298	'9 634	'2 056	'302	'17 095	'5 775	'7 067
42143	Computer & computer peripheral equipment & software whsle . . . . .	15	'13 855	'1 793	'355	'43	'2 845	'684	'884
42144	Other commercial equipment whsle . . . . .	6	'14 220	'1 816	'401	'70	'3 631	'2 418	'2 544
4215	Metal & mineral (except petroleum) whsle . . . . .	8	'34 340	'6 002	'1 374	'232	'9 688	'6 198	'5 561
42151	Metal service centers & offices . . . . .	7	'28 836	'4 377	'1 020	'193	'6 865	'5 157	'4 704
4216	Electrical goods whsle . . . . .	23	193 437	64 708	13 684	764	96 403	22 305	23 066
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	7	33 277	3 814	917	85	4 989	4 709	4 864
42169	Other electronic parts & equipment whsle . . . . .	15	'159 910	'60 879	'12 767	'679	'91 386	'17 596	'18 202
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	14	16 527	2 752	544	81	4 620	2 487	2 974
4218	Machinery, equipment, & supplies whsle . . . . .	37	100 176	11 596	2 743	377	23 224	10 253	10 766
42183	Industrial machinery & equipment whsle . . . . .	25	80 138	9 517	2 340	288	18 384	8 314	8 259
42185	Service establishment equipment & supplies whsle . . . . .	5	12 272	1 283	277	60	3 114	788	838
4219	Miscellaneous durable goods whsle . . . . .	26	'198 305	'7 248	'1 832	'316	'15 101	'8 622	'9 432
42193	Recyclable material whsle . . . . .	7	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	10	'39 587	'4 066	'911	'216	'8 150	'5 577	'5 998
422	Wholesale trade, nondurable goods . . . . .	82	276 754	16 825	3 836	684	38 615	9 859	10 799
4222	Drugs, & druggists' sundries whsle . . . . .	16	42 491	4 209	941	190	9 541	4 135	4 614
42221	Drugs, & druggists' sundries whsle . . . . .	16	42 491	4 209	941	190	9 541	4 135	4 614
4223	Apparel, piece goods, & notions whsle . . . . .	13	6 292	1 278	339	86	2 509	829	1 266
4224	Grocery & related products whsle . . . . .	22	172 729	5 727	1 438	215	13 958	1 579	1 652
42244	Poultry & poultry product whsle . . . . .	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle . . . . .	10	'16 689	'2 697	'644	'133	'5 357	'924	'953
4226	Chemical & allied products whsle . . . . .	10	'36 337	'3 653	'653	'113	'8 264	'2 328	'2 380
42269	Other chemical & allied products whsle . . . . .	8	'25 325	'2 990	'508	'86	'6 355	'1 539	'1 537
4229	Miscellaneous nondurable goods whsle . . . . .	15	'11 961	'1 567	'387	'60	'3 437	'913	'813
<b>Manufacturers' sales branches and sales offices . . . . .</b>									
	<b>16</b>	<b>1 031 773</b>	<b>15 091</b>	<b>3 783</b>	<b>470</b>	<b>27 049</b>	<b>8 029</b>	<b>7 922</b>	
421	Wholesale trade, durable goods . . . . .	10	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	1	D	D	D	a	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	6	'87 007	'9 429	'2 371	'332	'14 416	—	—
4224	Grocery & related products whsle . . . . .	1	D	D	D	c	D	D	D
<b>Agents, brokers, and commission merchants . . . . .</b>									
	<b>44</b>	<b>304 674</b>	<b>6 609</b>	<b>1 678</b>	<b>200</b>	<b>11 455</b>	<b>91</b>	<b>121</b>	
421	Wholesale trade, durable goods . . . . .	32	'146 708	'3 178	'697	'91	'5 741	'91	'121
4216	Electrical goods whsle . . . . .	9	'69 287	'1 109	'288	'31	'2 186	—	—
42169	Other electronic parts & equipment whsle . . . . .	3	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	5	18 450	308	63	17	657	12	13
4218	Machinery, equipment, & supplies whsle . . . . .	7	'16 277	'800	'154	'19	'1 318	'79	'108
42183	Industrial machinery & equipment whsle . . . . .	7	'16 277	'800	'154	'19	'1 318	'79	'108
4219	Miscellaneous durable goods whsle . . . . .	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	12	'157 966	'3 431	'981	'109	'5 714	—	—
4224	Grocery & related products whsle . . . . .	7	'151 859	'3 284	'948	'102	'5 178	—	—

Table 7. **Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>BALANCE OF SAN JUAN COUNTY, UT</b>									
42	Wholesale trade .....	8	5 477	431	88	23	1 356	301	426
	Merchant wholesalers .....	8	5 477	431	88	23	1 356	301	426
<b>BALANCE OF SANPETE COUNTY, UT</b>									
42	Wholesale trade .....	4	'3 636	'253	'60	'15	'539	'555	'565
	Merchant wholesalers .....	3	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
<b>BALANCE OF SEVIER COUNTY, UT</b>									
42	Wholesale trade .....	7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	4	'5 285	'531	'119	'33	'961	'2 391	'1 652
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	1	D	D	D	b	D	D	D
42252	Livestock whse .....	1	D	D	D	b	D	D	D
	Merchant wholesalers .....	6	'6 290	'715	'163	'45	'1 294	'2 603	'1 870
421	Wholesale trade, durable goods .....	4	'5 285	'531	'119	'33	'961	'2 391	'1 652
	Agents, brokers, and commission merchants .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	1	D	D	D	b	D	D	D
<b>BALANCE OF SUMMIT COUNTY, UT</b>									
42	Wholesale trade .....	18	67 735	2 797	630	63	9 460	3 813	3 555
421	Wholesale trade, durable goods .....	11	D	D	D	b	D	D	D
4212	Furniture & home furnishings whse ...	1	D	D	D	a	D	D	D
42121	Furniture whse .....	1	D	D	D	a	D	D	D
	Merchant wholesalers .....	16	'8 963	'1 072	'181	'53	'2 145	'473	'1 100
421	Wholesale trade, durable goods .....	9	5 428	502	76	22	997	344	960
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	1	D	D	D	a	D	D	D
4212	Furniture & home furnishings whse ...	1	D	D	D	a	D	D	D
42121	Furniture whse .....	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
<b>BALANCE OF TOOELE COUNTY, UT</b>									
42	Wholesale trade .....	4	568	140	31	12	200	61	62
	Merchant wholesalers .....	4	568	140	31	12	200	61	62

Table 7. **Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>BALANCE OF Uintah County, UT</b>									
42	Wholesale trade .....	23	43 066	4 122	853	144	8 670	3 326	3 841
421	Wholesale trade, durable goods .....	14	'9 884	'2 048	'436	'67	'3 713	'1 821	'2 311
4218	Machinery, equipment, & supplies whsle .....	7	'8 233	'1 537	'373	'36	'2 727	'1 742	'2 227
422	Wholesale trade, nondurable goods .....	9	'33 182	'2 074	'417	'77	'4 957	'1 505	'1 530
4226	Chemical & allied products whsle .....	3	'11 365	'1 037	'215	'21	'2 605	'1 105	'1 139
42269	Other chemical & allied products whsle .....	3	'11 365	'1 037	'215	'21	'2 605	'1 105	'1 139
4227	Petroleum & petroleum products whsle .....	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	a	D	D	D
<b>Merchant wholesalers .....</b>									
		18	'26 842	'2 930	'560	'95	'5 714	'2 010	'2 116
421	Wholesale trade, durable goods .....	12	'8 168	'1 701	'357	'58	'3 047	'1 610	'1 725
4218	Machinery, equipment, & supplies whsle .....	5	'6 517	'1 190	'294	'27	'2 061	'1 531	'1 641
422	Wholesale trade, nondurable goods .....	6	'18 674	'1 229	'203	'37	'2 667	'400	'391
4227	Petroleum & petroleum products whsle .....	2	D	D	D	a	D	D	D
<b>Manufacturers' sales branches and sales offices ..</b>									
		4	'11 945	'1 158	'285	'27	'2 860	'1 316	'1 725
<b>Agents, brokers, and commission merchants .....</b>									
		1	D	D	D	b	D	D	D
<b>BALANCE OF Utah County, UT</b>									
42	Wholesale trade .....	10	17 227	3 193	828	121	5 670	3 908	3 556
421	Wholesale trade, durable goods .....	7	'2 996	'546	'129	'37	'1 068	'226	'435
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	1	D	D	D	a	D	D	D
<b>Merchant wholesalers .....</b>									
		10	17 227	3 193	828	121	5 670	3 908	3 556
421	Wholesale trade, durable goods .....	7	'2 996	'546	'129	'37	'1 068	'226	'435
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	1	D	D	D	a	D	D	D
<b>BALANCE OF Wasatch County, UT</b>									
42	Wholesale trade .....	5	D	D	D	b	D	D	D
<b>Merchant wholesalers .....</b>									
		3	'287	'45	'11	'2	'94	'60	'40
<b>Agents, brokers, and commission merchants .....</b>									
		2	D	D	D	b	D	D	D
<b>BALANCE OF Washington County, UT</b>									
42	Wholesale trade .....	7	6 357	407	101	34	921	191	333
<b>Merchant wholesalers .....</b>									
		7	6 357	407	101	34	921	191	333
<b>BALANCE OF Wayne County, UT</b>									
42	Wholesale trade .....	1	D	D	D	a	D	D	D
<b>Merchant wholesalers .....</b>									
		1	D	D	D	a	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>BALANCE OF WEBER COUNTY, UT</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>21</b>	<b>62 664</b>	<b>4 191</b>	<b>1 028</b>	<b>156</b>	<b>8 397</b>	<b>8 375</b>	<b>8 376</b>
421	Wholesale trade, durable goods .....	11	'26 994	'2 889	'718	'85	'5 440	'5 270	'5 385
4218	Machinery, equipment, & supplies								
42183	whsle .....	4	'23 293	'2 408	'586	'49	'4 343	'4 525	'4 667
	Industrial machinery & equipment								
	whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	10	'35 670	'1 302	'310	'71	'2 957	'3 105	'2 991
4224	Grocery & related products whsle .....	3	D	D	D	b	D	D	D
42249	Other grocery & related products								
	whsle .....	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>19</b>	<b>'53 044</b>	<b>'4 117</b>	<b>'1 009</b>	<b>'138</b>	<b>'8 041</b>	<b>'8 375</b>	<b>'8 376</b>
421	Wholesale trade, durable goods .....	10	'26 594	'2 869	'713	'84	'5 364	'5 270	'5 385
4218	Machinery, equipment, & supplies								
42183	whsle .....	4	'23 293	'2 408	'586	'49	'4 343	'4 525	'4 667
	Industrial machinery & equipment								
	whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	9	'26 450	'1 248	'296	'54	'2 677	'3 105	'2 991
4224	Grocery & related products whsle .....	3	D	D	D	b	D	D	D
42249	Other grocery & related products								
	whsle .....	2	D	D	D	a	D	D	D
	<b>Agents, brokers, and</b>								
	<b>commission merchants .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>ALPINE, UT</b>								
42	Wholesale trade .....	1.1	—	1.4	—	—	—	D	D
422	Wholesale trade, nondurable goods .....	—	—	—	—	—	—	D	D
4223	Apparel, piece goods, & notions whsle .....	D	D	—	—	—	—	D	D
	<b>AMERICAN FORK, UT</b>								
42	Wholesale trade .....	3.8	1.2	4.6	1.5	—	—	D	D
421	Wholesale trade, durable goods .....	10.8	4.9	19.3	8.8	—	—	—	—
4213	Lumber & other construction materials whsle ....	.4	—	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	1.5	—	1.7	—	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	—	—	—	—	—	—
	<b>BLANDING, UT</b>								
42	Wholesale trade .....	46.2	—	46.2	—	—	—	—	—
	<b>BLUFFDALE, UT</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
	<b>BOUNTIFUL, UT</b>								
42	Wholesale trade .....	9.0	2.5	14.7	4.2	—	—	—	—
421	Wholesale trade, durable goods .....	10.7	1.6	19.5	2.9	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle .....	D	D	—	—	—	—	—	—
4213	Lumber & other construction materials whsle ....	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	36.6	—	—	—	—	—	—	—
4216	Electrical goods whsle .....	.4	—	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle .....	11.3	—	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	5.5	4.5	7.4	6.1	—	—	—	—
4223	Apparel, piece goods, & notions whsle .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	9.0	4.0	12.8	5.7	—	—	—	—
	<b>BRIGHAM CITY, UT</b>								
42	Wholesale trade .....	5.8	1.3	5.8	1.3	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	8.1	—	8.1	—	—	—	—	—
	<b>CEDAR CITY, UT</b>								
42	Wholesale trade .....	2.0	—	2.0	—	D	D	D	D
421	Wholesale trade, durable goods .....	9.0	—	10.0	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	—	—	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	1.7	—	1.7	—	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
	<b>CENTERVILLE, UT</b>								
42	Wholesale trade .....	17.1	—	27.7	—	—	—	D	D
421	Wholesale trade, durable goods .....	27.5	—	38.5	—	—	—	—	—

See footnotes at end of table.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>CLEARFIELD, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>.1</b>	<b>2.8</b>	<b>.1</b>	<b>3.7</b>	<b>—</b>	<b>—</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	—	1.6	—	1.7	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	—	10.2	—	10.2	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	D	D	D	D	—	—	—	—
42151	Metal service centers & offices .....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	—	—	—	—	—	—	—	—
42171	Hardware whsle .....	—	—	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle .....	1.1	—	1.1	—	—	—	—	—
42191	Sporting & recreational goods & supplies whsle .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.1	3.5	1.2	5.4	D	D	D	D
4221	Paper & paper product whsle .....	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
42241	General-line grocery whsle .....	D	D	D	D	—	—	—	—
42245	Confectionery whsle .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	—	15.4	D	D	—	—	D	D
42292	Book, periodical, & newspaper whsle .....	D	D	—	—	—	—	—	—
42295	Paint, varnish, & supplies whsle .....	D	D	D	D	—	—	—	—
<b>CLINTON, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>1.0</b>	<b>22.5</b>	<b>1.0</b>	<b>22.5</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
<b>DELTA, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>54.8</b>	<b>—</b>	<b>54.8</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	4.2	—	4.2	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	75.0	—	75.0	—	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
<b>DRAPER, UT *</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>1.0</b>	<b>.5</b>	<b>1.4</b>	<b>1.8</b>	<b>—</b>	<b>—</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1.1	—	1.9	—	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	D	D	D	D	—	—	—	—
42144	Other commercial equipment whsle .....	D	D	D	D	—	—	—	—
4216	Electrical goods whsle .....	D	D	—	—	—	—	D	D
42169	Other electronic parts & equipment whsle .....	D	D	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whsle .....	—	—	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	1.7	1.8	1.7	1.9	—	—	—	—
4224	Grocery & related products whsle .....	.7	—	.7	—	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
<b>DRAPER, UT (SALT LAKE COUNTY PART) *</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>1.0</b>	<b>1.6</b>	<b>1.7</b>	<b>1.9</b>	<b>—</b>	<b>—</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1.2	—	2.6	—	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	D	D	D	D	—	—	—	—
42144	Other commercial equipment whsle .....	D	D	D	D	—	—	—	—
4216	Electrical goods whsle .....	D	D	—	—	—	—	D	D
42169	Other electronic parts & equipment whsle .....	D	D	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whsle .....	—	—	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	1.7	1.8	1.7	1.9	—	—	—	—
4224	Grocery & related products whsle .....	.7	—	.7	—	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.



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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>DRAPER, UT (UTAH COUNTY PART) *</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
	<b>ENOCH, UT</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
	<b>EPHRAIM, UT</b>								
42	Wholesale trade .....	'11.5	—	'11.5	—	—	—	—	—
	<b>FARMINGTON, UT</b>								
42	Wholesale trade .....	'46.6	—	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	—	—	—	—	—	—
	<b>FARR WEST, UT</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
	<b>FRUIT HEIGHTS, UT</b>								
42	Wholesale trade .....	12.8	—	'18.0	—	—	—	D	D
	<b>GRANTSVILLE, UT</b>								
42	Wholesale trade .....	D	D	D	D	D	D	—	—
	<b>HARRISVILLE, UT</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
	<b>HEBER, UT</b>								
42	Wholesale trade .....	'9.2	'2.0	'9.2	'2.0	—	—	—	—
421	Wholesale trade, durable goods .....	'6.6	'2.0	'6.6	'2.0	—	—	—	—
	<b>HIGHLAND, UT</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
	<b>HURRICANE, UT</b>								
42	Wholesale trade .....	'6.0	—	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	—	—	—	—	—	—
	<b>HYRUM, UT</b>								
42	Wholesale trade .....	'5.9	—	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	'5.9	—	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	—	—	—	—	—	—
	<b>IVINS, UT</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
	<b>KANAB, UT</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
	<b>KAYSVILLE, UT</b>								
42	Wholesale trade .....	D	D	'2.1	'3.1	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	D	D
4214	Professional & commercial equipment & supplies whsle .....	D	D	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	—	—	—	—	D	D
42184	Industrial supplies whsle .....	D	D	—	—	—	—	D	D

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>LA VERKIN, UT</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
	<b>LAYTON, UT</b>								
42	Wholesale trade .....	14.0	1.5	22.1	2.4	D	D	—	—
421	Wholesale trade, durable goods .....	30.6	—	'35.6	—	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	66.4	—	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.1	2.8	'1.3	'6.3	D	D	—	—
4224	Grocery & related products whsle .....	D	D	—	—	—	—	—	—
42243	Dairy products, (except dried or canned) whsle .....	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	—	'20.5	—	'21.8	—	—	—	—
	<b>LEHI, UT</b>								
42	Wholesale trade .....	—	.9	—	'1.2	D	D	—	—
421	Wholesale trade, durable goods .....	—	'1.0	—	'1.3	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle .....	D	D	D	D	—	—	—	—
	<b>LINDON, UT</b>								
42	Wholesale trade .....	1.3	—	'1.4	—	D	D	—	—
421	Wholesale trade, durable goods .....	'1.0	—	'1.1	—	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	'1.3	—	'1.3	—	—	—	—	—
42151	Metal service centers & offices .....	'1.3	—	'1.3	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	—	—	—	—	—	—	—	—
	<b>LOGAN, UT</b>								
42	Wholesale trade .....	8.7	2.7	'8.9	'2.7	—	—	D	D
421	Wholesale trade, durable goods .....	14.4	5.8	14.4	5.8	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	'15.2	—	'15.2	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	18.1	3.8	18.1	3.8	—	—	—	—
4219	Miscellaneous durable goods whsle .....	'2.7	'6.4	'2.7	'6.4	—	—	—	—
422	Wholesale trade, nondurable goods .....	3.8	—	'3.9	—	—	—	—	—
4224	Grocery & related products whsle .....	—	—	—	—	—	—	—	—
	<b>MANTI, UT</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
	<b>MAPLETON, UT</b>								
42	Wholesale trade .....	'1.5	—	'3.7	—	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	—	—	—	—	D	D
4224	Grocery & related products whsle .....	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	—	—	—	—	—	—

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MIDVALE, UT</b>									
42	Wholesale trade .....	4.8	5.4	7.1	7.9	D	D	-	-
421	Wholesale trade, durable goods .....	5.6	2.2	'8.9	'3.5	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	'37.4	'17.4	'41.9	'19.5	-	-	-	-
4212	Furniture & home furnishings whsle .....	D	D	-	-	-	-	-	-
42121	Furniture whsle .....	D	D	-	-	-	-	-	-
4213	Lumber & other construction materials whsle .....	D	D	D	D	-	-	-	-
42131	Lumber, plywood, millwork, & wood panel whsle .....	D	D	-	-	-	-	-	-
4216	Electrical goods whsle .....	-	-	-	-	-	-	-	-
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	D	D	-	-	-	-	-	-
42169	Other electronic parts & equipment whsle .....	-	-	-	-	-	-	-	-
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	-	6.7	-	-	-	-	D	D
4218	Machinery, equipment, & supplies whsle .....	3.3	-	'4.4	-	-	-	-	-
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	-	-	-	-
42183	Industrial machinery & equipment whsle .....	7.6	-	-	-	-	-	-	-
422	Wholesale trade, nondurable goods .....	2.1	16.6	'2.4	'19.4	-	-	-	-
4224	Grocery & related products whsle .....	D	D	D	D	-	-	-	-
42249	Other grocery & related products whsle .....	D	D	D	D	-	-	-	-
4227	Petroleum & petroleum products whsle .....	D	D	D	D	-	-	-	-
<b>MOAB, UT</b>									
42	Wholesale trade .....	'1.0	'6.7	'1.4	'9.4	D	D	-	-
<b>MURRAY, UT</b>									
42	Wholesale trade .....	2.3	1.9	6.1	3.9	-	1.4	-	-
421	Wholesale trade, durable goods .....	1.8	1.3	3.9	2.7	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	'14.5	'5.9	'14.5	'5.9	-	-	-	-
42111	Automobile & other motor vehicle whsle .....	'5.0	-	-	-	-	-	-	-
4212	Furniture & home furnishings whsle .....	D	D	-	-	-	-	-	-
42122	Home furnishings whsle .....	D	D	-	-	-	-	-	-
4213	Lumber & other construction materials whsle .....	'2.3	-	'2.9	-	-	-	-	-
4214	Professional & commercial equipment & supplies whsle .....	.3	1.0	'9	'2.9	-	-	-	-
42143	Computer & computer peripheral equipment & software whsle .....	-	1.2	-	-	-	-	D	D
42144	Other commercial equipment whsle .....	D	D	-	-	-	-	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	-	-	-	-	-	-	-	-
4216	Electrical goods whsle .....	-	-	-	.1	-	-	-	-
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	-	.1	-	-	-	-	-	-
42169	Other electronic parts & equipment whsle .....	-	-	-	-	-	-	-	-
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	'1.2	'2.3	-	-	-	-	-	-
4218	Machinery, equipment, & supplies whsle .....	2.9	4.0	'3.2	'4.5	-	-	-	-
42181	Construction & mining (except petroleum) machinery & equip whsle .....	D	D	D	D	-	-	-	-
42183	Industrial machinery & equipment whsle .....	9.1	-	'15.4	-	-	-	-	-
42184	Industrial supplies whsle .....	4.4	13.5	4.4	13.5	-	-	-	-
42185	Service establishment equipment & supplies whsle .....	-	1.6	-	1.6	-	-	-	-
4219	Miscellaneous durable goods whsle .....	'6.3	'6	'7.5	'7	-	-	-	-
42199	Other miscellaneous durable goods whsle .....	'7.5	-	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	3.3	3.3	17.8	10.2	D	D	D	D
4221	Paper & paper product whsle .....	'3	'15.1	D	D	-	-	-	-
42212	Stationery & office supplies whsle .....	-	-	D	D	-	-	-	-
4224	Grocery & related products whsle .....	D	D	-	-	D	D	D	D
42249	Other grocery & related products whsle .....	D	D	-	-	D	D	-	-
4229	Miscellaneous nondurable goods whsle .....	'36.6	'14.9	'36.6	'14.9	-	-	-	-
<b>NEPHI, UT</b>									
42	Wholesale trade .....	'1.2	'6.7	'1.2	'6.7	-	-	-	-
421	Wholesale trade, durable goods .....	-	'8.1	-	'8.1	-	-	-	-
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	-	-	-	-

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>NORTH LOGAN, UT</b>									
42	Wholesale trade .....	1.2	12.8	1.2	13.5	—	—	D	D
421	Wholesale trade, durable goods .....	—	19.2	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
<b>NORTH OGDEN, UT</b>									
42	Wholesale trade .....	D	D	—	—	D	D	D	D
<b>NORTH SALT LAKE, UT</b>									
42	Wholesale trade .....	8.7	1.0	16.1	1.9	—	—	D	D
421	Wholesale trade, durable goods .....	16.7	1.6	25.7	2.4	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	14.3	10.1	14.3	10.1	—	—	—	—
42144	Other commercial equipment whsle .....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	—	—	—	—	D	D	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	—	—	D	D	—	—
42183	Industrial machinery & equipment whsle .....	—	—	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	1.1	1.4	1.3	1.0	D	D	—	—
4221	Paper & paper product whsle .....	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle .....	—	—	—	—	—	—	—	—
42269	Other chemical & allied products whsle .....	—	—	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	D	D	—	—
<b>OGDEN, UT</b>									
42	Wholesale trade .....	5.9	1.3	7.7	1.4	—	—	D	D
421	Wholesale trade, durable goods .....	8.5	1.5	11.6	2.1	D	D	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	—	2.4	—	5.8	D	D	—	—
42111	Automobile & other motor vehicle whsle .....	D	D	—	—	—	—	—	—
42113	Tire & tube whsle .....	D	D	—	—	—	—	—	—
42114	Motor vehicle parts, (used) whsle .....	—	—	—	—	—	—	—	—
4213	Lumber & other construction materials whsle ....	3.9	—	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	7.6	4.2	7.6	4.2	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	9.7	—	9.7	—	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	D	D	D	D	—	—	—	—
42151	Metal service centers & offices .....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	59.4	—	59.4	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	2.9	—	3.0	—	—	—	—	—
42183	Industrial machinery & equipment whsle .....	—	—	—	—	—	—	—	—
42184	Industrial supplies whsle .....	2.4	—	2.4	—	—	—	—	—
42185	Service establishment equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	12.5	—	12.5	—	—	—	—	—
42193	Recyclable material whsle .....	11.9	—	11.9	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	2.3	.9	2.9	1.4	D	D	D	D
4224	Grocery & related products whsle .....	2.3	1.0	3.7	1.6	—	—	—	—
42249	Other grocery & related products whsle .....	—	1.3	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	1.0	—	D	D	—	—	—	—
4226	Chemical & allied products whsle .....	1.3	—	1.3	—	—	—	—	—
42269	Other chemical & allied products whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	—	—	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	—	—	—	—	—	—	—	—
42281	Beer & ale whsle .....	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	12.8	—	12.8	—	—	—	—	—

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<b>OREM, UT</b>									
42	Wholesale trade .....	3.5	3.5	3.7	3.7	D	D	D	D
421	Wholesale trade, durable goods .....	2.9	2.6	3.0	2.7	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	28.0	7.6	28.0	7.6	—	—	—	—
4213	Lumber & other construction materials whsle .....	7.2	5.6	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	2.2	2.6	2.2	2.6	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	1.6	2.6	1.6	2.6	—	—	—	—
4216	Electrical goods whsle .....	.4	2.8	.4	2.8	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	—	—	—	—	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	—	4.2	—	4.2	—	—	—	—
42184	Industrial supplies whsle .....	—	—	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle .....	—	—	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	5.0	5.8	5.5	6.5	—	—	—	—
4222	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	5.9	—	12.1	—	—	—	—	—
<b>PARK CITY, UT *</b>									
42	Wholesale trade .....	3.0	3.4	7.3	9.3	D	D	2.0	—
421	Wholesale trade, durable goods .....	3.3	4.4	17.3	27.3	D	D	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	—	—	—	—	—	—
42112	Motor vehicle supplies & new parts whsle .....	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	2.5	1.5	3.2	2.0	—	—	—	—
<b>PARK CITY, UT (SUMMIT COUNTY PART) *</b>									
42	Wholesale trade .....	3.0	3.4	7.3	9.3	D	D	2.0	—
421	Wholesale trade, durable goods .....	3.3	4.4	17.3	27.3	D	D	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	—	—	—	—	—	—
42112	Motor vehicle supplies & new parts whsle .....	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	2.5	1.5	3.2	2.0	—	—	—	—
<b>PAYSON, UT</b>									
42	Wholesale trade .....	—	1.1	—	1.1	D	D	—	—
422	Wholesale trade, nondurable goods .....	—	—	—	—	—	—	—	—
4222	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
<b>PLAIN CITY, UT</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
<b>PLEASANT GROVE, UT</b>									
42	Wholesale trade .....	4.5	17.5	4.5	17.5	—	—	—	—
421	Wholesale trade, durable goods .....	—	15.4	—	15.4	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
<b>PLEASANT VIEW, UT</b>									
42	Wholesale trade .....	2.2	—	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	D	D	—	—	—	—

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>PRICE, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>.5</b>	<b>.4</b>	<b>1.6</b>	<b>1.5</b>	—	—	—	—
421	Wholesale trade, durable goods .....	.1	.5	1.1	1.6	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	D	D	D	D	—	—	—	—
42152	Coal & other mineral & ore whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	—	1.2	—	1.3	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle .....	—	.5	—	—	—	—	—	—
42183	Industrial machinery & equipment whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	2.1	—	2.8	—	—	—	—	—
4224	Grocery & related products whsle .....	9.3	—	—	—	—	—	—	—
42249	Other grocery & related products whsle .....	—	—	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
<b>PROVIDENCE, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	—	—	—	—
<b>PROVO, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>4.6</b>	<b>.6</b>	<b>4.7</b>	<b>.4</b>	—	<b>7.3</b>	—	—
421	Wholesale trade, durable goods .....	3.3	4.0	3.6	2.6	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle .....	D	D	D	D	—	—	—	—
42122	Home furnishings whsle .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	.9	3.9	1.9	4.1	—	—	—	—
42142	Office equipment whsle .....	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	1.0	7.4	1.2	8.3	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	D	D	D	D	—	—	—	—
42151	Metal service centers & offices .....	D	D	D	D	—	—	—	—
4216	Electrical goods whsle .....	D	D	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	—	3.2	—	4.5	—	—	D	D
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle .....	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle .....	8.5	—	8.5	—	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	4.8	.1	4.9	1.1	—	—	—	—
4222	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	8.9	—	—	—	—	—	—	—
42249	Other grocery & related products whsle .....	9.3	—	—	—	—	—	—	—
4226	Chemical & allied products whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	57.6	—	57.6	—	—	—	—	—
42271	Petroleum bulk stations & terminals .....	55.9	—	55.9	—	—	—	—	—
<b>RICHFIELD, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>1.8</b>	—	<b>2.0</b>	—	<b>D</b>	<b>D</b>	—	—
421	Wholesale trade, durable goods .....	7.5	—	7.5	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	1.4	—	1.5	—	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
<b>RIVERDALE, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>3.7</b>	<b>2.3</b>	<b>3.7</b>	<b>2.3</b>	—	—	—	—
421	Wholesale trade, durable goods .....	—	6.6	—	6.6	—	—	—	—
<b>RIVERTON, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>3.7</b>	<b>15.1</b>	<b>4.6</b>	<b>8.1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	5.3	9.6	6.5	11.7	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	—	—	—	—	—	—

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ROOSEVELT, UT</b>									
42	Wholesale trade .....	6.7	4.0	7.0	—	D	D	—	—
421	Wholesale trade, durable goods .....	7.5	4.5	7.8	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	7.5	4.5	7.8	—	—	—	—	—
42183	Industrial machinery & equipment whsle .....	7.9	6.0	9	—	—	—	—	—
<b>ROY, UT</b>									
42	Wholesale trade .....	2.6	4.3	2.7	4.5	—	—	D	D
<b>ST. GEORGE, UT</b>									
42	Wholesale trade .....	4.4	.6	4.6	5	D	D	—	—
421	Wholesale trade, durable goods .....	4.2	1.9	4.3	1.6	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	8.1	4.3	8.1	4.3	—	—	—	—
4213	Lumber & other construction materials whsle .....	1.7	—	2.1	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	2.0	—	2.0	—	—	—	—	—
42144	Other commercial equipment whsle .....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	1.5	—	1.5	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	2.5	5.7	2.5	4.3	—	—	—	—
42185	Service establishment equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	29.7	2.1	29.7	2.1	—	—	—	—
422	Wholesale trade, nondurable goods .....	4.4	—	4.8	—	—	—	—	—
4224	Grocery & related products whsle .....	—	—	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
<b>SALEM, UT</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
<b>SALT LAKE CITY, UT</b>									
42	Wholesale trade .....	2.0	1.2	3.2	1.4	—	1.0	—	1.1
421	Wholesale trade, durable goods .....	3.4	1.8	5.5	2.8	—	.5	—	1.1
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	5.8	7	16.0	1.4	D	D	D	D
42111	Automobile & other motor vehicle whsle .....	7.0	—	23.7	—	D	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	1.0	5.5	1.1	4.5	—	—	—	—
42113	Tire & tube whsle .....	—	4	—	1.7	—	—	—	—
4212	Furniture & home furnishings whsle .....	4.9	—	5.7	—	—	—	—	—
42121	Furniture whsle .....	1.2	—	1.3	—	—	—	—	—
42122	Home furnishings whsle .....	11.9	—	18.3	—	—	—	—	—
4213	Lumber & other construction materials whsle .....	2.2	5.3	3.1	7.6	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle .....	3.4	7.9	3.5	8.3	—	—	—	—
42132	Brick, stone, & related construction materials whsle .....	D	D	—	—	D	D	—	—
42139	Other construction materials whsle .....	—	—	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	3.6	1.0	5.7	1.5	—	—	D	D
42142	Office equipment whsle .....	—	—	—	—	D	D	—	—
42143	Computer & computer peripheral equipment & software whsle .....	5.7	—	9.1	—	—	—	D	D
42144	Other commercial equipment whsle .....	—	10.9	—	9.9	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle .....	.1	.4	1.1	4	—	—	—	—
42149	Other professional equipment & supplies whsle .....	—	3.6	—	3.6	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	7.9	5	1.0	2	—	—	—	—
42151	Metal service centers & offices .....	7.9	5	1.0	2	—	—	—	—

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>SALT LAKE CITY, UT—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle .....	1.9	6.4	3.1	9.2	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	.3	5.2	.6	8.2	—	—	—	—
42162	Electrical appliance, television & radio set whsle .....	9.4	11.8	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle .....	1.3	5.2	.5	7.6	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	.5	1.0	1.5	1.0	—	—	—	—
42171	Hardware whsle .....	.4	—	.4	—	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	.5	—	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	—	5.9	—	5.9	—	—	—	—
42174	Refrigeration equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	4.3	1.8	4.7	2.0	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle .....	.3	1.8	1.3	1.9	—	—	—	—
42183	Industrial machinery & equipment whsle .....	5.6	3.2	6.6	3.7	—	—	—	—
42184	Industrial supplies whsle .....	2.5	—	2.5	—	—	—	—	—
42185	Service establishment equipment & supplies whsle .....	.8	—	.8	—	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	20.2	—	20.2	—	—	—	—	—
4219	Miscellaneous durable goods whsle .....	1.6	2.5	1.7	6.7	D	D	—	—
42191	Sporting & recreational goods & supplies whsle .....	1.8	4.8	2.0	5.3	—	—	—	—
42193	Recyclable material whsle .....	.3	7.8	.3	7.8	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	D	D	—	—	D	D	—	—
42199	Other miscellaneous durable goods whsle .....	4.6	—	4.9	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	.9	.7	1.4	.5	—	1.3	—	—
4221	Paper & paper product whsle .....	2.2	3.4	2.4	1.1	—	—	—	—
42211	Printing & writing paper whsle .....	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle .....	9.2	14.3	14.5	1.4	—	—	—	—
42213	Industrial & personal service paper whsle .....	—	—	—	—	—	—	—	—
4222	Drugs, & druggists' sundries whsle .....	—	—	1.1	—	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	—	—	1.1	—	—	—	—	—
4223	Apparel, piece goods, & notions whsle .....	3.0	2.2	3.1	2.4	—	—	—	—
4224	Grocery & related products whsle .....	1.2	.3	1.6	.2	—	1.6	—	—
42241	General-line grocery whsle .....	.7	—	1.7	—	—	—	—	—
42242	Packaged frozen food whsle .....	—	—	D	D	—	—	—	—
42243	Dairy products, (except dried or canned) whsle .....	D	D	—	—	—	—	—	—
42245	Confectionery whsle .....	20.9	1.9	—	—	—	—	—	—
42247	Meat & meat product whsle .....	.3	—	1.4	—	—	—	—	—
42248	Fresh fruit & vegetable whsle .....	—	—	—	—	—	—	—	—
42249	Other grocery & related products whsle .....	2.2	1.1	8.5	1.9	—	1.9	—	—
4226	Chemical & allied products whsle .....	2.0	8.7	3.0	7.4	—	12.0	—	—
42261	Plastics materials & basic forms & shapes whsle .....	—	10.3	—	6.0	—	—	—	—
42269	Other chemical & allied products whsle .....	4.2	6.8	5.1	8.3	—	—	—	—
4227	Petroleum & petroleum products whsle .....	—	—	—	—	D	D	—	—
42271	Petroleum bulk stations & terminals .....	—	—	—	—	D	D	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	—	—	—	—	—	—	—	—
42281	Beer & ale whsle .....	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	1.1	1.9	2.7	2.1	D	D	—	—
42291	Farm supplies whsle .....	D	D	D	D	D	D	—	—
42292	Book, periodical, & newspaper whsle .....	5.2	.4	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle .....	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	3.2	8.5	3.2	8.5	—	—	—	—

See footnotes at end of table.



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<b>SANDY, UT</b>									
42	Wholesale trade .....	5.6	3.3	13.3	4.5	—	3.8	—	—
421	Wholesale trade, durable goods .....	11.2	5.3	'22.9	'4.7	—	'20.1	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	'11.2	'7.7	'11.2	'7.7	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	—	—	—	—	D	D
4214	Professional & commercial equipment & supplies whsle .....	31.0	22.2	47.7	12.8	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	35.4	22.3	'55.4	'6.6	—	—	—	—
4216	Electrical goods whsle .....	.5	1.0	'1.4	'3.0	—	—	D	D
42169	Other electronic parts & equipment whsle .....	'5	—	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whsle .....	3.2	1.7	'5.8	'7	D	D	—	—
42183	Industrial machinery & equipment whsle .....	6.0	—	'8.3	—	—	—	—	—
42184	Industrial supplies whsle .....	—	'4.6	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle .....	'33.9	'4	'58.6	'6	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	'43.3	'8	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.4	1.5	'1.1	'4.1	D	D	—	—
4221	Paper & paper product whsle .....	—	—	—	—	—	—	—	—
4222	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	3.3	2.3	D	D	—	—
42249	Other grocery & related products whsle .....	D	D	—	—	D	D	—	—
4229	Miscellaneous nondurable goods whsle .....	'1.3	'25.3	'1.3	'25.3	—	—	—	—
42299	Other miscellaneous nondurable goods whsle .....	'4	'28.3	'4	'28.3	—	—	—	—
<b>SANTAQUIN, UT</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
<b>SMITHFIELD, UT</b>									
42	Wholesale trade .....	D	D	—	'21.6	—	—	D	D
422	Wholesale trade, nondurable goods .....	D	D	—	—	—	—	D	D
<b>SOUTH JORDAN, UT</b>									
42	Wholesale trade .....	'40.1	—	'67.9	—	—	—	D	D
421	Wholesale trade, durable goods .....	'50.5	—	'73.5	—	—	—	—	—
<b>SOUTH OGDEN, UT</b>									
42	Wholesale trade .....	.3	1.5	.3	1.5	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—

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<b>SOUTH SALT LAKE, UT</b>									
42	Wholesale trade .....	4.2	2.5	5.0	2.3	—	6.1	—	—
421	Wholesale trade, durable goods .....	5.5	2.9	6.5	3.2	—	2.1	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	'20.2	'5.7	'20.9	'4.3	—	—	—	—
42111	Automobile & other motor vehicle whsle .....	—	—	—	—	—	—	—	—
42112	Motor vehicle supplies & new parts whsle .....	'62.6	'17.6	'69.4	'14.3	—	—	—	—
4212	Furniture & home furnishings whsle .....	'1.7	—	'1.7	—	—	—	—	—
42122	Home furnishings whsle .....	.7	—	.7	—	—	—	—	—
4213	Lumber & other construction materials whsle .....	3.5	1.0	3.8	1.1	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle .....	—	—	—	—	—	—	—	—
42132	Brick, stone, & related construction materials whsle .....	D	D	—	—	—	—	—	—
42139	Other construction materials whsle .....	'60.9	'11.7	'60.9	'11.7	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	1.4	—	1.8	—	D	D	—	—
42142	Office equipment whsle .....	—	—	—	—	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	—	—	—	—	—	—	—	—
42144	Other commercial equipment whsle .....	'1.4	—	'1.6	—	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle .....	—	—	—	—	—	—	—	—
4216	Electrical goods whsle .....	5.7	—	7.9	—	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	.3	—	'1.6	—	—	—	—	—
42162	Electrical appliance, television & radio set whsle .....	—	—	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle .....	40.4	—	'42.8	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	1.5	6.2	'2.0	'8.3	—	—	—	—
42171	Hardware whsle .....	3.8	19.6	'4.2	'21.6	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	—	—	—	—	—	—	—	—
42174	Refrigeration equipment & supplies whsle .....	—	—	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	8.0	10.1	'9.9	'12.4	—	—	—	—
42183	Industrial machinery & equipment whsle .....	16.5	2.2	'17.6	'2.3	—	—	—	—
42184	Industrial supplies whsle .....	.1	9.2	'1.1	'13.9	—	—	—	—
42185	Service establishment equipment & supplies whsle .....	1.8	1.9	'2.5	'2.6	—	—	—	—
4219	Miscellaneous durable goods whsle .....	'1.9	'4.3	'1.1	'5.1	—	—	—	—
42191	Sporting & recreational goods & supplies whsle .....	—	5.4	—	5.4	—	—	—	—
42193	Recyclable material whsle .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	'3.8	—	'11.6	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	1.1	1.6	1.3	.2	—	14.1	—	—
4221	Paper & paper product whsle .....	—	5.2	—	—	—	—	—	—
42211	Printing & writing paper whsle .....	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle .....	—	'11.7	—	—	—	—	—	—
4222	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle .....	2.6	—	'4.1	—	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	2.6	.1	4.2	.1	—	—	D	D
42249	Other grocery & related products whsle .....	4.4	—	'5.6	—	—	—	—	—
4226	Chemical & allied products whsle .....	.6	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	'2.3	'1.6	'2.4	'1.6	—	—	—	—
42294	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—
42295	Paint, varnish, & supplies whsle .....	—	—	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle .....	'10.9	'2.8	'10.9	'2.8	—	—	—	—
<b>SOUTH WEBER, UT</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>SPANISH FORK, UT</b>									
42	Wholesale trade .....	—	.6	—	1.4	D	D	D	D
421	Wholesale trade, durable goods .....	—	—	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle .....	—	—	—	—	—	—	—	—
42193	Recyclable material whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	—	1.0	—	—	D	D	—	—
4226	Chemical & allied products whsle .....	D	D	—	—	—	—	—	—
42269	Other chemical & allied products whsle .....	D	D	—	—	—	—	—	—
<b>SPRINGVILLE, UT</b>									
42	Wholesale trade .....	.1	—	1.4	—	D	D	—	—
421	Wholesale trade, durable goods .....	1.5	—	1.5	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	—	—	—	—	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	—	—	D	D	—	—
4222	Drugs, & druggists' sundries whsle .....	D	D	—	—	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	D	D	—	—	—	—	—	—
<b>SUNSET, UT</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
<b>TAYLORSVILLE, UT *</b>									
42	Wholesale trade .....	6.8	7.0	9.1	9.4	—	—	—	—
421	Wholesale trade, durable goods .....	6.5	.6	10.8	1.9	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	7.3	18.5	7.3	18.5	—	—	—	—
<b>TOOELE, UT</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
<b>TREMONTON, UT</b>									
42	Wholesale trade .....	—	8.5	—	8.5	—	—	—	—
421	Wholesale trade, durable goods .....	—	—	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	—	—	—	—	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	—	—	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	—	25.3	—	25.3	—	—	—	—
<b>VERNAL, UT</b>									
42	Wholesale trade .....	14.2	9.5	21.8	14.6	—	—	—	—
421	Wholesale trade, durable goods .....	9.2	6.2	20.0	13.4	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	10.2	2.0	25.4	5.0	—	—	—	—
42183	Industrial machinery & equipment whsle .....	12.4	2.4	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	23.4	15.7	23.4	15.7	—	—	—	—
<b>WASHINGTON, UT</b>									
42	Wholesale trade .....	40.8	—	40.8	—	—	—	—	—
421	Wholesale trade, durable goods .....	29.6	—	29.6	—	—	—	—	—
<b>WASHINGTON TERRACE, UT</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
<b>WELLSVILLE, UT</b>									
42	Wholesale trade .....	D	D	D	D	—	—	D	D
422	Wholesale trade, nondurable goods .....	D	D	—	—	—	—	D	D
<b>WEST BOUNTIFUL, UT</b>									
42	Wholesale trade .....	—	—	—	—	D	D	—	—
421	Wholesale trade, durable goods .....	—	—	—	—	—	—	—	—

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WEST JORDAN, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>6.9</b>	<b>3.7</b>	<b>10.6</b>	<b>5.6</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	.3	6.4	.3	7.2	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whse .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whse .....	D	D	D	D	—	—	—	—
42139	Other construction materials whse .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	—	—	—	—	—	—	—	—
42183	Industrial machinery & equipment whse .....	—	—	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	13.3	1.0	31.9	2.5	—	—	D	D
4221	Paper & paper product whse .....	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whse .....	D	D	D	D	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whse .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whse .....	D	D	—	—	—	—	D	D
42243	Dairy products, (except dried or canned) whse .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	—	—	—	—	D	D
42299	Other miscellaneous nondurable goods whse ..	D	D	—	—	—	—	D	D
<b>WEST POINT, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>	<b>D</b>	<b>D</b>
<b>WEST VALLEY CITY, UT</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>3.9</b>	<b>1.2</b>	<b>8.7</b>	<b>1.6</b>	<b>—</b>	<b>1.7</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	5.4	1.0	10.0	1.7	—	.1	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse .....	1.4	1.4	1.4	1.4	—	—	—	—
42111	Automobile & other motor vehicle whse .....	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whse .....	—	3.3	—	3.7	—	—	—	—
42114	Motor vehicle parts, (used) whse .....	6.0	—	6.0	—	—	—	—	—
4214	Professional & commercial equipment & supplies whse .....	17.0	—	36.1	—	D	D	—	—
42141	Photographic equipment & supplies whse .....	D	D	—	—	—	—	—	—
42143	Computer & computer peripheral equipment & software whse .....	11.9	—	11.9	—	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whse .....	3.1	—	—	—	D	D	—	—
4215	Metal & mineral (except petroleum) whse .....	—	—	—	—	—	—	—	—
42151	Metal service centers & offices .....	—	—	—	—	—	—	—	—
4216	Electrical goods whse .....	5.3	3.7	9.6	6.7	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whse .....	15.4	—	—	—	—	—	—	—
42169	Other electronic parts & equipment whse .....	—	6.3	—	8.8	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whse .....	.3	—	1.1	—	D	D	D	D
42171	Hardware whse .....	—	—	—	—	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whse .....	D	D	—	—	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whse .....	D	D	D	D	—	—	—	—
42174	Refrigeration equipment & supplies whse .....	D	D	—	—	D	D	—	—
4218	Machinery, equipment, & supplies whse .....	6.1	.5	13.6	1.0	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whse .....	7.7	—	22.9	1.1	D	D	—	—
42183	Industrial machinery & equipment whse .....	1.2	2.4	1.8	3.0	—	2.1	D	D
42184	Industrial supplies whse .....	1.9	1.5	1.9	1.5	—	—	—	—
42185	Service establishment equipment & supplies whse .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse .....	1.8	—	1.8	—	—	—	—	—
42199	Other miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>WEST VALLEY CITY, UT—Con.</b>								
	<b>Wholesale trade—Con.</b>								
42	Wholesale trade, nondurable goods .....	.4	1.8	2.0	1.0	—	21.3	—	—
4221	Paper & paper product whsle .....	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle .....	D	D	—	—	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	D	D	—	—	—	—	—	—
4223	Apparel, piece goods, & notions whsle .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	—	—	D	D	—	—	—	—
42241	General-line grocery whsle .....	—	—	—	—	—	—	—	—
42249	Other grocery & related products whsle .....	—	—	—	—	—	—	D	D
4226	Chemical & allied products whsle .....	*1.2	—	*1.3	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	*1.6	*13.9	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—
	<b>WOODS CROSS, UT</b>								
42	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>*13.7</b>	<b>*1.1</b>	<b>—</b>	<b>—</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	8.5	.1	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	—	—	—	—	D	D
42111	Automobile & other motor vehicle whsle .....	D	D	—	—	—	—	D	D
422	Wholesale trade, nondurable goods .....	8.8	—	*17.1	—	—	—	D	D
4224	Grocery & related products whsle .....	D	D	—	—	—	—	—	—
	<b>BALANCE OF BEAVER COUNTY, UT</b>								
42	<b>Wholesale trade .....</b>	<b>*89.9</b>	<b>—</b>	<b>*89.9</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	*89.9	—	*89.9	—	—	—	—	—
	<b>BALANCE OF BOX ELDER COUNTY, UT</b>								
42	<b>Wholesale trade .....</b>	<b>*1.9</b>	<b>*1.1</b>	<b>*1.9</b>	<b>—</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
42193	Recyclable material whsle .....	D	D	D	D	—	—	—	—
	<b>BALANCE OF CACHE COUNTY, UT</b>								
42	<b>Wholesale trade .....</b>	<b>2.0</b>	<b>.6</b>	<b>*2.8</b>	<b>*1.9</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	6.9	—	6.9	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	1.4	.7	*2.0	*1.1	—	—	—	—
	<b>BALANCE OF CARBON COUNTY, UT</b>								
42	<b>Wholesale trade .....</b>	<b>.4</b>	<b>3.3</b>	<b>*1.7</b>	<b>*5.0</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	.9	—	*1.5	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	—	6.1	—	—	—	—	—	—
	<b>BALANCE OF DAVIS COUNTY, UT</b>								
42	<b>Wholesale trade .....</b>	<b>47.1</b>	<b>—</b>	<b>47.1</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
	<b>BALANCE OF DUCHESNE COUNTY, UT</b>								
42	<b>Wholesale trade .....</b>	<b>*1.0</b>	<b>—</b>	<b>*1.0</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	—	—	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
	<b>BALANCE OF EMERY COUNTY, UT</b>								
42	<b>Wholesale trade .....</b>	<b>*36.9</b>	<b>—</b>	<b>*91.3</b>	<b>—</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	D	D	—	—	—	—	—	—
	<b>BALANCE OF GARFIELD COUNTY, UT</b>								
42	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>

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	<b>BALANCE OF GRAND COUNTY, UT</b>								
42	Wholesale trade .....	D	D	D	D	-	-	-	-
	<b>BALANCE OF IRON COUNTY, UT</b>								
42	Wholesale trade .....	8.8	-	8.8	-	-	-	-	-
421	Wholesale trade, durable goods .....	D	D	D	D	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	-	-	-	-
	<b>BALANCE OF JUAB COUNTY, UT</b>								
42	Wholesale trade .....	D	D	D	D	-	-	-	-
	<b>BALANCE OF KANE COUNTY, UT</b>								
42	Wholesale trade .....	D	D	D	D	-	-	-	-
	<b>BALANCE OF MILLARD COUNTY, UT</b>								
42	Wholesale trade .....	21.8	6.9	21.8	6.9	-	-	-	-
	<b>BALANCE OF MORGAN COUNTY, UT</b>								
42	Wholesale trade .....	D	D	D	D	-	-	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	-	-	-	-
4219	Miscellaneous durable goods whsle .....	D	D	D	D	-	-	-	-
42191	Sporting & recreational goods & supplies whsle .....	D	D	D	D	-	-	-	-
421910	Sporting & recreational goods & supplies whsle .....	D	D	D	D	-	-	-	-
	<b>BALANCE OF PIUTE COUNTY, UT</b>								
42	Wholesale trade .....	D	D	D	D	-	-	-	-
	<b>BALANCE OF RICH COUNTY, UT</b>								
42	Wholesale trade .....	D	D	D	D	-	-	-	-
	<b>BALANCE OF SALT LAKE COUNTY, UT</b>								
42	Wholesale trade .....	4.1	1.0	10.0	2.4	-	-	-	-

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>BALANCE OF SALT LAKE COUNTY, UT—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods . . . . .	4.6	.8	12.1	2.1	D	D	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse . . . . .	D	D	31.4	2.7	D	D	—	—
42111	Automobile & other motor vehicle whse . . . . .	D	D	—	—	D	D	—	—
42112	Motor vehicle supplies & new parts whse . . . . .	.2	—	D	D	—	—	—	—
4212	Furniture & home furnishings whse . . . . .	.7	.1	—	—	—	—	—	—
4213	Lumber & other construction materials whse . . . . .	1.1	5.7	1.8	9.3	—	—	—	—
42132	Brick, stone, & related construction materials whse . . . . .	D	D	D	D	—	—	—	—
42139	Other construction materials whse . . . . .	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whse . . . . .	4.7	7.0	9.6	14.3	D	D	—	—
42143	Computer & computer peripheral equipment & software whse . . . . .	3.2	7.3	17.5	40.2	—	—	—	—
42144	Other commercial equipment whse . . . . .	1.4	2.5	1.4	2.5	—	—	—	—
4215	Metal & mineral (except petroleum) whse . . . . .	4.0	—	7.2	—	—	—	—	—
42151	Metal service centers & offices . . . . .	8.5	—	8.5	—	—	—	—	—
4216	Electrical goods whse . . . . .	3.5	.5	5.3	.8	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whse . . . . .	1.1	2.5	.2	4.4	—	—	—	—
42169	Other electronic parts & equipment whse . . . . .	4.4	—	6.4	—	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse . . . . .	9.4	.9	20.0	2.0	—	—	—	—
42171	Hardware whse . . . . .	27.0	2.9	—	—	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whse . . . . .	1.9	—	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whse . . . . .	5.2	—	6.1	—	—	—	—	—
42183	Industrial machinery & equipment whse . . . . .	4.3	—	5.2	—	—	—	—	—
42185	Service establishment equipment & supplies whse . . . . .	1.1	—	1.1	—	—	—	—	—
4219	Miscellaneous durable goods whse . . . . .	17.1	1.2	19.6	1.2	—	—	D	D
42191	Sporting & recreational goods & supplies whse . . . . .	D	D	—	—	—	—	—	—
42193	Recyclable material whse . . . . .	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whse . . . . .	93.1	1.0	93.1	1.0	—	—	—	—
422	Wholesale trade, nondurable goods . . . . .	2.5	1.7	4.8	3.2	—	—	1.1	—
4221	Paper & paper product whse . . . . .	1.3	—	—	—	—	—	—	—
4222	Drugs, & druggists' sundries whse . . . . .	1.8	4.2	1.8	4.2	—	—	—	—
42221	Drugs, & druggists' sundries whse . . . . .	1.8	4.2	1.8	4.2	—	—	—	—
4223	Apparel, piece goods, & notions whse . . . . .	18.1	13.6	18.1	13.6	—	—	—	—
4224	Grocery & related products whse . . . . .	2.7	.2	6.1	.4	D	D	—	—
42241	General-line grocery whse . . . . .	D	D	—	—	—	—	—	—
42244	Poultry & poultry product whse . . . . .	D	D	D	D	—	—	—	—
42245	Confectionery whse . . . . .	D	D	—	—	—	—	—	—
42249	Other grocery & related products whse . . . . .	45.7	2.1	58.9	2.7	—	—	—	—
4226	Chemical & allied products whse . . . . .	—	.7	—	1.9	—	—	—	—
42269	Other chemical & allied products whse . . . . .	—	1.0	—	1.3	—	—	—	—
4229	Miscellaneous nondurable goods whse . . . . .	4.4	1.4	6.4	2.0	—	—	—	—
	<b>BALANCE OF SAN JUAN COUNTY, UT</b>								
<b>42</b>	<b>Wholesale trade . . . . .</b>	—	<b>14.4</b>	—	<b>14.4</b>	—	—	—	—
	<b>BALANCE OF SANPETE COUNTY, UT</b>								
<b>42</b>	<b>Wholesale trade . . . . .</b>	—	—	<b>D</b>	<b>D</b>	—	—	<b>D</b>	<b>D</b>
	<b>BALANCE OF SEVIER COUNTY, UT</b>								
<b>42</b>	<b>Wholesale trade . . . . .</b>	<b>D</b>	<b>D</b>	—	—	—	—	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	—	—	—	—	—	—	—	—
422	Wholesale trade, nondurable goods . . . . .	D	D	—	—	—	—	D	D
4225	Farm-product raw material whse . . . . .	D	D	—	—	—	—	D	D
42252	Livestock whse . . . . .	D	D	—	—	—	—	—	—

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF SUMMIT COUNTY, UT</b>									
42	Wholesale trade .....	4.6	.9	*34.5	*6.5	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	56.0	9.8	D	D	—	—
4212	Furniture & home furnishings whsle .....	D	D	—	—	D	D	—	—
42121	Furniture whsle .....	D	D	—	—	D	D	—	—
<b>BALANCE OF TOOELE COUNTY, UT</b>									
42	Wholesale trade .....	53.2	11.4	53.2	11.4	—	—	—	—
<b>BALANCE OF UINTAH COUNTY, UT</b>									
42	Wholesale trade .....	.2	—	*.4	—	—	—	D	D
421	Wholesale trade, durable goods .....	*1.1	—	*1.3	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	—	—	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	—	—	—	—	—	—	—	—
4226	Chemical & allied products whsle .....	—	—	—	—	—	—	—	—
42269	Other chemical & allied products whsle .....	—	—	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
<b>BALANCE OF UTAH COUNTY, UT</b>									
42	Wholesale trade .....	3.4	—	3.4	—	—	—	—	—
421	Wholesale trade, durable goods .....	*19.8	—	*19.8	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
<b>BALANCE OF WASATCH COUNTY, UT</b>									
42	Wholesale trade .....	D	D	*38.7	*26.5	—	—	D	D
<b>BALANCE OF WASHINGTON COUNTY, UT</b>									
42	Wholesale trade .....	1.7	5.1	1.7	5.1	—	—	—	—
<b>BALANCE OF WAYNE COUNTY, UT</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
<b>BALANCE OF WEBER COUNTY, UT</b>									
42	Wholesale trade .....	4.1	.5	*4.8	*.6	—	—	D	D
421	Wholesale trade, durable goods .....	*3.4	*1.2	*3.4	*1.2	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	*.6	—	*.6	—	—	—	—	—
42183	Industrial machinery & equipment whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	*4.6	—	*6.2	—	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—

<sup>1</sup>Includes sales information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.



# Appendix A.

## Explanation of Terms

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### **ANNUAL PAYROLL (\$1,000)**

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

### **BEGINNING-OF-YEAR INVENTORIES (\$1,000)**

The total value of merchandise inventories an establishment owned on December 31, 1996. Inventories must be located in the United States and its possessions, including Foreign Trade Zones in the United States, even if portions of these inventories were held at other locations. Exclude the value of inventories held by this establishment but owned by others.

### **END-OF-YEAR INVENTORIES (\$1,000)**

The total value of merchandise inventories owned on December 31, 1997. Inventories must be located in the United States and its possessions, including Foreign Trade Zones in the United States, even if portions of these inventories were held at other locations. Exclude the value of inventories held by this establishment but owned by others.

### **FIRST-QUARTER PAYROLL (\$1,000)**

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

### **NUMBER OF EMPLOYEES**

Paid employees consists of full-time and part-time employees, including salaried officers and executives of corporations. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS Form 941.

### **WHOLESALE TRADE**

### **NUMBER OF ESTABLISHMENTS**

An establishment is a single physical location at which business is conducted and/or services are provided. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

### **OPERATING EXPENSES (\$1,000)**

Includes payroll, employee benefits, interest and rent expenses, payroll taxes, cost of supplies used for operation, depreciation expenses, fundraising expenses, contracted or purchased services, and other expenses charged to operations during 1997. Expenses exclude cost of goods sold, income taxes, and interest for wholesale establishments; outlays for the purchase of real estate; construction and all other capital improvements; funds invested; assessments or dues paid to the parent or other chapters of the same organization; and, for fundraising organizations, funds transferred to charities and other organizations.

### **SALES, RECEIPTS, OR REVENUE ESTIMATED (PERCENT)**

Percent of total sales/receipts/revenue that was imputed based on historic company ratios or administrative records, or on industry averages.

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**SALES, RECEIPTS, OR REVENUE FROM ADMINISTRATIVE RECORDS (PERCENT)**

Percent of total sales/receipts/revenue obtained from administrative records of other Federal agencies.

**SALES (\$1,000)**

Includes the total sales, shipments, receipts, revenue, or business done by establishments within the scope of the economic census.

Sales include merchandise sold for cash or credit by establishments primarily engaged in wholesale trade; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed on to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in

allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sale of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

Sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represented the value of the goods involved in the transactions rather than the commissions received or earnings.

# Appendix B.

## NAICS Codes, Titles, and Descriptions

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### **42 WHOLESALE TRADE**

The Wholesale Trade sector comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (i.e., goods sold to other wholesalers or retailers), (b) capital or durable nonconsumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises two main types of wholesalers: those that sell goods on their own account and those that arrange sales and purchases for others for a commission or fee.

1. Establishments that sell goods on their own account are known as wholesale merchants, distributors, jobbers, drop shippers, import/export merchants, and sales branches. These establishments typically maintain their own warehouse, where they receive and handle goods for their customers. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
2. Establishments arranging for the purchase or sale of goods owned by others or purchasing goods on a commission basis are known as agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' representatives. These establishments operate from offices and generally do not own or handle the goods they sell.

Some wholesale establishments may be connected with a single manufacturer and promote and sell the particular manufacturers' products to a wide range of other wholesalers or retailers. Other wholesalers may be connected to a retail chain or a limited number of retail chains and only provide a variety of products needed by that particular retail operation(s). These wholesalers may obtain the products from a wide range of manufacturers. Still other wholesalers may not take title to the goods, but act as agents and brokers for a commission.

Although, in general, wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

### **421 Wholesale trade, durable goods**

Industries in the Wholesale Trade, Durable Goods subsector sell or arrange the purchase or sale of capital or durable goods to other businesses. Durable goods are new or used items generally with a normal life expectancy of three years or more. Durable goods wholesale trade establishments are engaged in wholesaling products, such as motor vehicles, furniture, construction materials, machinery and equipment (including household-type appliances), metals and minerals (except petroleum), sporting goods, toys and hobby goods, recyclable materials, and parts.

The detailed industries within the subsector are organized in the classification structure based on the products sold. Within an industry, the types of establishments may vary, including wholesale merchants and/or agents and brokers.

### **4211 Motor Vehicle and Motor Vehicle Parts and Supplies Wholesalers**

This NAICS industry group includes establishments classified in the following NAICS Industries: 42111, Automobile and other motor vehicle wholesalers; 42112, Motor vehicle supplies and new parts wholesalers; 42113, Tire and tube wholesalers; 42114, Motor vehicle parts (used) wholesalers.

### **42111 Automobile and Other Motor Vehicle Wholesalers**

This industry comprises establishments primarily engaged in wholesaling new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

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### **421110 Automobile and Other Motor Vehicle Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

The data published with NAICS code 421110 include the following SIC industry:

5012 Automobiles and other motor vehicles

### **4211101 Automobile and Motorcycle Wholesalers**

Establishments primarily engaged in the wholesale distribution of new and used passenger vehicles (automobiles, motorcycles, motor scooters, and taxicabs), automobile trailers, and other similar vehicles.

### **4211102 Bus and Recreational Vehicle (Campers and Motor Homes) Wholesalers**

Establishments primarily engaged in the wholesale distribution of new and used buses and recreational vehicles.

### **4211103 Light Truck and Van (14,000 lb or Less) Wholesalers**

Establishments primarily engaged in the wholesale distribution of new and used light trucks and cargo vans under 14,000 lb. gross wt.

### **4211104 Medium Truck and Tractor (14,001 to 26,000 lb) Wholesalers**

Establishments primarily engaged in the wholesale distribution of new and used medium trucks and tractors 14,001 to 26,000 lb. gross wt.

### **4211105 Heavy Truck and Tractor (Over 26,000 lb) Wholesalers**

Establishments primarily engaged in the wholesale distribution of new and used heavy trucks and tractors over 26,000 lb. gross wt.

### **42112 Motor Vehicle Supplies and New Parts Wholesalers**

This industry comprises establishments primarily engaged in wholesaling motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

### **421120 Motor Vehicle Supplies and New Parts Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

The data published with NAICS code 421120 include the following SIC industry:

5013 (pt) Motor vehicle supplies and new parts

### **4211201 Motor Vehicle Supplies and New Parts-Warehouse Distributors**

Establishments primarily engaged in selling for resale motor vehicle supplies and new parts from a warehouse. These establishments primarily sell to other wholesalers.

### **4211202 Motor Vehicle Supplies and New Parts-Jobbers**

Establishments primarily engaged in the wholesale distribution of motor vehicle supplies and new parts primarily from an office or warehouse and less than half of their sales are to other wholesalers.

### **4211203 Petroleum Products Marketing Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of automotive service station equipment, automotive testing equipment, and automotive supplies for use in gasoline service or bulk stations.

### **42113 Tire and Tube Wholesalers**

This industry comprises establishments primarily engaged in wholesaling new and/or used tires and tubes for passenger and commercial vehicles.

### **421130 Tire and Tube Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling new and/or used tires and tubes for passenger and commercial vehicles.

The data published with NAICS code 421130 include the following SIC industry:

5014 (pt) Tires and tubes

### **42114 Motor Vehicle Parts (Used) Wholesalers**

This industry comprises establishments primarily engaged in wholesaling used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

### **421140 Motor Vehicle Parts (Used) Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

The data published with NAICS code 421140 include the following SIC industry:

5015 Motor vehicle parts, used

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## **4212 Furniture and Home Furnishing Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42121, Furniture wholesalers; and 42122, Home furnishings wholesalers.

### **42121 Furniture Wholesalers**

This industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

#### **421210 Furniture Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

The data published with NAICS code 421210 include the following SIC industry:

5021 (pt) Furniture

#### **4212101 Household and Lawn Furniture Wholesalers**

Establishments primarily engaged in the wholesale distribution of household (including lawn) furniture, bedsprings, mattresses, and all such component furniture parts.

#### **4212102 Office and Business Furniture Wholesalers**

Establishments primarily engaged in the wholesale distribution of filing cabinets (wood or steel), office furniture, store furniture, and public furniture for public parks and buildings.

#### **42122 Home Furnishings Wholesalers**

This industry comprises establishments primarily engaged in wholesaling home furnishings and/or housewares.

#### **421220 Home Furnishing Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling home furnishings and/or housewares.

The data published with NAICS code 421220 include the following SIC industry:

5023 (pt) Home furnishings

#### **4212201 Household China, Glassware, and Crockery Wholesalers**

Establishments primarily engaged in the wholesale distribution of table and household china, glassware, and earthenware.

## **4212202 Linen, Domestic, Drapery, and Curtain Wholesalers**

Establishments primarily engaged in the wholesale distribution of bedspreads, blankets, pillowcases, bed sheets, table linens, bathroom linens (e.g., towels, bath mats), curtains, and shades.

### **4212203 Floor Coverings Wholesalers**

Establishments primarily engaged in the wholesale distribution of carpets, rugs, and all other types of hard and soft surface floor coverings (excluding ceramic and clay tile).

### **4212204 Other Home Furnishings Wholesalers**

Establishments primarily engaged in the wholesale distribution of aluminum ware, lamps, glass mirrors, kitchen tools and utensils, and other general home furnishings and home wares, including antiques.

## **4213 Lumber and Other Construction Materials Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42131, Lumber, plywood, millwork, and wood panel wholesalers; 42132, Brick, stone, and related construction materials wholesalers; 42133, Roofing, siding, and insulation material wholesalers; 42139, Other construction materials wholesalers.

### **42131 Lumber, Plywood, Millwork, and Wood Panel Wholesalers**

This industry comprises establishments primarily engaged in wholesaling lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

#### **421310 Lumber, Plywood, Millwork, and Wood Panel Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

The data published with NAICS code 421310 include the following SIC industry:

5031 (pt) Lumber, plywood, millwork, and wood panels

#### **4213101 Lumber Wholesalers (Without Yard)**

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber. These establishments order the goods which are shipped direct from the supplier to the customers without intermediate storage.

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### **4213102 Lumber Wholesalers (With Yard)**

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

### **42131021 Lumber Wholesalers (With Yard)**

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

### **4213103 Plywood, Veneer, Millwork, and Wood Panel Wholesalers**

Establishments primarily engaged in the wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

### **42131031 Plywood, Veneer, Millwork, and Wood Panel Wholesalers**

Establishments primarily engaged in the wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

### **42132 Brick, Stone, and Related Construction Materials Wholesalers**

This industry comprises establishments primarily engaged in wholesaling stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products.

### **421320 Brick, Stone, and Related Construction Material Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products

The data published with NAICS code 421320 include the following SIC industry:

5032 (pt) Brick, stone and related construction materials

### **4213201 Brick, Block, Tile, Clay/Cement Sewer Pipe Wholesalers**

Establishments primarily engaged in the wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

### **42132011 Brick, Block, Tile, Clay/Cement Sewer Pipe Wholesalers**

Establishments primarily engaged in the wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

### **4213202 Sand, Gravel, and Stone Wholesalers**

Establishments primarily engaged in the wholesale distribution of construction sand, gravel, and stone.

### **42132021 Sand, Gravel, and Stone Wholesalers**

Establishments primarily engaged in the wholesale distribution of construction sand, gravel, and stone.

### **4213203 Cement, Lime, and Related Products Wholesalers**

Establishments primarily engaged in the wholesale distribution of cement, lime, asphalt, and other related products.

### **42132031 Cement, Lime, and Related Products Wholesalers**

Establishments primarily engaged in the wholesale distribution of cement, lime, asphalt, and other related products.

### **42133 Roofing, Siding, and Insulation Material Wholesalers**

This industry comprises establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

### **421330 Roofing, Siding, and Insulation Material Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

The data published with NAICS code 421330 include the following SIC industry:

5033 (pt) Roofing, siding, and insulation materials

### **4213301 Roofing, Siding, and Insulation Materials Wholesalers**

Establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

### **42133011 Roofing, Siding, and Insulation Materials Wholesalers**

Establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

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### **42139 Other Construction Material Wholesalers**

This industry comprises (1) establishments primarily engaged in wholesaling manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in wholesaling construction materials (except lumber, plywood, millwood, wood panel, brick, stone, roofing, siding, and insulation material).

### **421390 Other Construction Material Wholesalers**

This U.S. industry comprises (1) establishments primarily engaged in wholesaling manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in wholesaling construction materials (except lumber, plywood, millwood, wood panel, brick, stone, roofing, siding, and insulation material).

The data published with NAICS code 421390 include the following SIC industry:

5039 (pt) Other construction materials

### **4213901 Flat Glass and Other Construction Glass Wholesalers**

Establishments primarily engaged in the wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

### **42139011 Flat Glass and Other Construction Glass Wholesalers**

Establishments primarily engaged in the wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

### **4213902 Other Construction Materials Wholesalers**

Establishments primarily engaged in the wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

### **42139021 Other Construction Materials Wholesalers**

Establishments primarily engaged in the wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

### **4214 Professional and Commercial Equipment and Supplies Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42141, Photographic equipment and supplies wholesalers; 42142,

Office equipment wholesalers; 42143, Computer and computer peripheral equipment and software wholesalers; 42144, Other commercial equipment wholesalers; 42145, Medical, dental, and hospital equipment and supplies wholesalers; 42146, Ophthalmic goods wholesalers; and 42149, Other professional equipment and supplies wholesalers.

### **42141 Photographic Equipment and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

### **421410 Photographic Equipment and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

The data published with NAICS code 421410 include the following SIC industry:

5043 Photographic equipment and supplies

### **42142 Office Equipment Wholesalers**

This industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

### **421420 Office Equipment Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

The data published with NAICS code 421420 include the following SIC industry:

5044 Office equipment

### **42143 Computer and Computer Peripheral Equipment and Software Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling computers, computer peripheral equipment, loaded computer boards, and/or computer software.

### **421430 Computer and Computer Peripheral Equipment and Software Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling computers, computer peripheral equipment, loaded computer boards, and/or computer software.

The data published with NAICS code 421430 include the following SIC industry:

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5045 (pt) Computers and computer peripheral equipment and software

#### **4214301 Computers and Peripheral Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment.

#### **42143011 Computers and Peripheral Equipment, Sold for Resale**

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment primarily for the purpose of resale.

#### **42143012 Computers and Peripheral Equipment, Sold for End Use**

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment primarily for end use.

#### **4214302 Computer Software (Packaged) Wholesalers**

Establishments primarily engaged in the wholesale distribution of packaged computer software primarily for end use.

#### **42144 Other Commercial Equipment Wholesalers**

This industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

#### **421440 Other Commercial Equipment Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

The data published with NAICS code 421440 include the following SIC industry:

5046 Other commercial equipment

#### **4214401 Restaurant and Hotel Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of restaurant and hotel equipment and supplies.

#### **4214402 Store Machines and Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of store equipment (except furniture), machines, and fixtures.

#### **42145 Medical, Dental, and Hospital Equipment and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

#### **421450 Medical, Dental, and Hospital Equipment and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

The data published with NAICS code 421450 include the following SIC industry:

5047 (pt) Medical, dental, and hospital equipment and supplies

#### **4214501 Surgical, Medical, and Hospital Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of surgical and medical instruments, apparatus, and equipment; orthopedic appliances; artificial limbs; operating room and other hospital equipment; x-ray machines and parts, medical; and other scientific instruments used by physicians and in hospitals.

#### **4214502 Dental Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of equipment and supplies used by dentists, such as drills, teeth, dental gold, equipment, chairs, sterilizers, X-rays, cabinets, and engines.

#### **42146 Ophthalmic Goods Wholesalers**

This industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.



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#### **421460 Ophthalmic Goods Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

The data published with NAICS code 421460 include the following SIC industry:

5048 Ophthalmic goods

#### **42149 Other Professional Equipment and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

#### **421490 Other Professional Equipment and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

The data published with NAICS code 421490 include the following SIC industry:

5049 (pt) Other professional equipment and supplies

#### **4214901 Religious and School Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of church goods and religious articles, such as statuary, vestments, fonts, candles, religious pictures, and religious articles made from precious and semiprecious materials; and school equipment and supplies, such as black boards, chalk, rulers, and globes and wall maps.

#### **4214902 Other Professional Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of drafting instruments, veterinarians' equipment and supplies, professional equipment and supplies, scientific instruments and supplies, and laboratory equipment.

#### **4215 Metal and Mineral (Except Petroleum) Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42151 Metal service centers and offices; and 42152, Coal and other mineral and ore wholesalers.

#### **42151 Metal Service Centers and Offices**

This industry comprises establishments primarily engaged in wholesaling products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions. Sales offices are usually affiliated or owned by a particular manufacturer and take orders but have no inventory.

#### **421510 Metal Service Centers and Offices**

This U.S. industry comprises establishments primarily engaged in wholesaling products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions. Sales offices are usually affiliated or owned by a particular manufacturer and take orders but have no inventory.

The data published with NAICS code 421510 include the following SIC industry:

5051 Metals service centers and offices

#### **4215101 Ferrous Metals Service Centers and Sales Offices**

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products of foundries and mills.

#### **42151011 Ferrous Metals Service Centers**

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products of foundries and mills that maintain warehouse inventory.

#### **42151012 Ferrous Metals Sales Offices**

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products primarily from an office and not maintaining inventories.

#### **4215102 Nonferrous Metals Service Centers and Sales Offices**

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals).

#### **42151021 Nonferrous Metals Service Centers**

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals) and maintaining inventories.

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### **42151022 Nonferrous Metals Sales Offices**

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals) and not maintaining inventories.

### **42152 Coal and Other Mineral and Ore Wholesalers**

This industry comprises establishments primarily engaged in wholesaling coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

### **421520 Coal and Other Mineral and Ore Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

The data published with NAICS code 421520 include the following SIC industry:

5052 Coal and other minerals and ores

### **4215201 Coal Wholesalers**

Establishments primarily engaged in the wholesale distribution of coal and coke.

### **4215202 Other Minerals and Ores Wholesalers**

Establishments primarily engaged in the wholesale distribution of precious metal ores, copper, iron, lead and other metallic ores (including concentrates) and crude nonmetallic minerals.

### **4216 Electrical Goods Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42161, Electrical apparatus and equipment, wiring supplies, and construction material wholesalers; and 42162, Electrical appliance, television, and radio set wholesalers.

### **42161 Electrical Apparatus and Equipment, Wiring Supplies, and Construction Material Wholesalers**

This industry comprises establishments primarily engaged in wholesaling electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

### **421610 Electrical Apparatus and Equipment, Wiring Supplies, and Construction Material Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

The data published with NAICS code 421610 include the following SIC industry:

5063 (pt) Electrical apparatus and equipment, wiring supplies, and construction materials

### **42162 Electrical Appliance, Television, and Radio Set Wholesalers**

This industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

### **421620 Electrical Appliance, Television, and Radio Set Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

The data published with NAICS code 421620 include the following SIC industry:

5064 Electrical appliances, television, and radio sets

### **42169 Other Electronic Parts and Equipment Wholesalers**

This industry comprises establishments primarily engaged in wholesaling electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

### **421690 Other Electronic Parts and Equipment Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

The data published with NAICS code 421690 include the following SIC industry:

5065 Other electronic parts and equipment

### **4216901 Communications Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of communications equipment.

### **4216902 Electronic Parts (Excluding Communications Equipment) Wholesalers**

Establishments primarily engaged in the wholesale distribution of electronic parts and equipment (except communications equipment).

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### **4217 Hardware, and Plumbing and Heating Equipment and Supplies Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42171, Hardware wholesalers; 42172, Plumbing and heating equipment and supplies (hydronics) wholesalers; 42173, Warm air heating and air-conditioning equipment and supplies; and 42174, Refrigeration equipment and supplies wholesalers,

#### **42171 Hardware Wholesalers**

This industry comprises establishments primarily engaged in wholesaling hardware, knives, or handtools.

#### **421710 Hardware Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling hardware, knives, or handtools.

The data published with NAICS code 421710 include the following SIC industry:

5072 Hardware

#### **42172 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers**

This industry comprises establishments primarily engaged in wholesaling plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

#### **421720 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

The data published with NAICS code 421720 include the following SIC industry:

5074 (pt) Plumbing and heating equipment and supplies (hydronics)

#### **42173 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling warm air heating and air-conditioning equipment and supplies.

#### **421730 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling warm air heating and air-conditioning equipment and supplies.

The data published with NAICS code 421730 include the following SIC industry:

5075 Warm air heating and air-conditioning equipment and supplies

### **42174 Refrigeration Equipment and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

#### **421740 Refrigeration Equipment and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

The data published with NAICS code 421740 include the following SIC industry:

5078 Refrigeration equipment and supplies

### **4218 Machinery, Equipment, and Supplies Wholesalers**

This industry group comprises establishments primarily engaged in wholesaling construction, mining, farm, garden, industrial, service establishment, and transportation machinery, equipment and supplies.

#### **42181 Construction and Mining (Petroleum) Machinery and Equipment Wholesalers**

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in construction, mining (except petroleum) and logging activities.

#### **421810 Construction and Mining (Except Oil Well) Machinery and Equipment Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in construction, mining (except oil well) and logging activities.

The data published with NAICS code 421810 include the following SIC industry:

5082 Construction and mining (except petroleum) machinery and equipment

#### **42182 Farm and Garden Machinery and Equipment Wholesalers**

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

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### **421820 Farm and Garden Machinery and Equipment Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

The data published with NAICS code 421820 include the following SIC industry:

5083 (pt) Farm and garden machinery and equipment

### **4218201 Farm Machinery and Equipment—Farm Dealers**

Establishments primarily engaged in marketing farm machinery and equipment directly to farmers for farm use.

### **4218202 Farm Machinery and Equipment—Wholesale Distributors**

Establishments primarily engaged in marketing farm machinery and equipment directly to institutions, governments, farm dealers, export sales, and other nonfarm accounts.

### **4218203 Lawn and Garden Machinery and Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of lawn and garden machinery and equipment.

### **42183 Industrial Machinery and Equipment wholesalers**

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

### **421830 Industrial Machinery and Equipment Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

The data published with NAICS code 421830 include the following SIC industry:

5084 Industrial machinery and equipment  
5085 (pt) Industrial supplies

### **4218301 Food Processing Machinery and Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of dairy products manufacturing machinery, milk products manufacturing equipment, bottling machinery and equipment, and other food product manufacturing machinery.

### **4218302 Hydraulic and Pneumatic (Fluid-Power) Machinery and Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic pumps, motors, parts, accessories, and supplies.

### **42183021 Hydraulic and Pneumatic Pumps and Motors Wholesalers**

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic pumps and motors and the parts for them.

### **42183022 Hydraulic and Pneumatic Parts, Accessories, and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic (fluid-power) commodities.

### **4218303 Other General Purpose Industrial Machinery and Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of general purpose industrial machinery and equipment.

### **4218304 Metalworking Machinery and Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of metalworking machinery and equipment and machine tool accessories.

### **4218305 Materials Handling Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of fork lift trucks, industrial trucks and tractors, industrial cranes, conveyor systems, hoists, elevators, and other materials handling equipment.

### **4218306 Oil Well, Oil Refinery, and Pipeline Machinery, Equipment, and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of oil refining and oil well machinery, equipment, and supplies.

### **4218307 Other Industrial Machinery and Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of specific-use industrial machinery and equipment.

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## **42184 Industrial Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling supplies used in machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

### **421840 Industrial Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling supplies used in machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

The data published with NAICS code 421840 include the following SIC industry:

5085 (pt) Industrial supplies

#### **4218401 General Line Industrial Supplies Wholesaler**

Establishments primarily engaged in the wholesale distribution of a combination or general line of industrial materials and supplies.

#### **4218402 Mechanical Power Transmission Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of mechanical power transmission equipment and supplies.

#### **4218403 Welding Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of gas-welding supplies (excluding gases), arc-welding supplies, and resistance-welding supplies.

#### **4218404 Industrial Containers and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of industrial containers and supplies.

#### **4218405 Industrial Valves and Fittings (Except Fluid-Power) Wholesalers**

Establishments primarily engaged in the wholesale distribution of valves and fittings, other than plumbing and heating, or hydraulic and pneumatic.

#### **4218406 Other Industrial Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of industrial supplies, not included elsewhere.

## **42185 Service Establishment Equipment and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

### **421850 Service Establishment Equipment and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

The data published with NAICS code 421850 include the following SIC industry:

5087 (pt) Service establishment equipment and supplies

#### **4218501 Beauty and Barber Shop Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of barber shop and beauty parlor equipment and supplies (furniture, hydraulic chairs, driers, shampoos, wave solutions, permanent waving supplies, barber soaps, and manicuring supplies, etc.).

#### **4218502 Custodial and Janitors' Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of custodial and janitorial equipment and supplies.

#### **4218503 Laundry and Dry-Cleaning Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of equipment and supplies to the laundry and dry-cleaning trade, such as washing, drying, ironing, and pressing machines; laundry chemicals; dry-cleaning fluids; marking equipment; laundry trays and baskets.

#### **4218504 Other Service Establishment Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of municipality equipment and supplies (water systems, fire department supplies, and parking equipment), shoe service equipment and supplies, tailors'

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and furriers' supplies, upholsterers' supplies, undertakers' supplies, and other service establishment equipment and supplies not included elsewhere.

#### **42186 Transportation Equipment and Supplies (Except Motor Vehicle) Wholesalers**

This industry comprises establishments primarily engaged in wholesaling transportation equipment and supplies (except marine pleasure craft and motor vehicles).

#### **421860 Transportation Equipment and Supplies (Except Motor Vehicle) Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling transportation equipment and supplies (except marine pleasure craft and motor vehicles).

The data published with NAICS code 421860 include the following SIC industry:

5088 Transportation equipment and supplies, except motor vehicles

#### **4218601 Aircraft and Aeronautical Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of aircraft and aeronautical equipment and frames, parts, supplies, and accessories for such equipment.

#### **4218602 Marine Machinery, Equipment, and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of ships, boats, and marine propulsion machinery, equipment, and parts.

#### **4218603 Other Transportation Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of railroad equipment, such as rolling stock and maintenance equipment, and equipment and supplies used in the maintenance and repair of subways, tramways, aerial hoists, or horse drawn vehicles.

#### **4219 Miscellaneous Durable Goods Wholesalers**

This industry group comprises establishments primarily engaged in wholesaling sporting, recreational, toy, hobby, and jewelry goods and supplies, and precious stones and metals.

#### **42191 Sporting and Recreational Goods and Supplies wholesalers**

This industry comprises establishments primarily engaged in wholesaling sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

#### **421910 Sporting and Recreational Goods and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

The data published with NAICS code 421910 include the following SIC industry:

5091 Sporting and recreational goods and supplies

#### **42192 Toy and Hobby Goods and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

#### **421920 Toy and Hobby Goods and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

The data published with NAICS code 421920 include the following SIC industry:

5092 Toys and hobby goods and supplies

#### **42193 Recyclable Material Wholesalers**

This industry comprises establishments primarily engaged in wholesaling scrap from automotive, industrial, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

#### **421930 Recyclable Material Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling scrap from automotive, industrial, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

The data published with NAICS code 421930 include the following SIC industry:

5093 Recyclable materials

#### **4219301 Iron and Steel Scrap Processors and Dealers**

Establishments primarily engaged in selling all forms of scrap iron and scrap steel.

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### **42193011 Iron and Steel Scrap Processors (Using Power Processing Equipment) Wholesalers**

Establishments primarily engaged in breaking up, sorting, and selling all forms of scrap iron and scrap steel using power processing equipment. Power processing equipment includes operating cranes, hydraulic or motor shears, baling equipment, cable strippers, etc.

### **42193012 Iron and Steel Scrap Dealers (Not Using Power Processing Equipment)**

Establishments primarily engaged in selling all forms of scrap iron and scrap steel, but which do not operate power processing and preparation equipment.

### **4219302 Recyclable Paper and Paperboard Wholesalers**

Establishments primarily engaged in the wholesale distribution of paper and paperboard scrap and waste.

### **4219303 Other Recyclable Materials Wholesalers**

Establishments primarily engaged in the wholesale distribution of recyclable scrap and waste, nonferrous metals, textiles, glass, plastics, rubber, and oil.

### **42194 Jewelry, Watch, Silverware, Precious Stone, and Precious Metal Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

### **421940 Jewelry, Watch, Precious Stone, and Precious Metal Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

The data published with NAICS code 421940 include the following SIC industry:

5094 Jewelry, watches, precious stones, and precious metals

### **4219401 Jewelry, Watches, Clocks, Precious Stones, and Silverware Wholesalers**

Establishments primarily engaged in the wholesale distribution of jewelry (including costume), precious stones, watches, clocks, silverware, and jewelers' findings.

### **4219402 Precious Metals (Excluding Ores) Wholesalers**

Establishments primarily engaged in the wholesale distribution of precious metals.

### **42199 Other Miscellaneous Durable Goods Wholesalers**

This industry comprises establishments primarily engaged in wholesaling durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

### **421990 Other Miscellaneous Durable Goods Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

The data published with NAICS code 421990 include the following SIC industry:

5099 Other miscellaneous durable goods  
7822 (pt) Motion picture and video tape distribution

### **4219901 Musical Instruments and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of musical instruments and supplies.

### **4219902 Forest Products (Except Lumber) Wholesalers**

Establishments primarily engaged in the wholesale distribution of timber products, such as ties, logs, poles, stumps, and cordwood.

### **4219903 General Merchandise (Durable Goods) Wholesalers**

Establishments primarily engaged in the wholesale distribution of a general line of durable goods with no one line accounting for more than 25 percent of the total sales.

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#### **4219904 Prerecorded Media Wholesalers**

Establishments primarily engaged in the wholesale distribution of prerecorded compact discs, tapes, phonograph records, video cassettes, and other video tapes or discs.

#### **42199041 Compact Disks, Prerecorded Audio Tapes, and Phonograph Records Wholesalers**

Establishments primarily engaged in the wholesale distribution of prerecorded compact disks, audio tapes, and phonograph records.

#### **42199042 Prerecorded Video Tape Wholesalers**

Establishments primarily engaged in purchasing and reselling prerecorded video cassettes and other videotapes or discs to other wholesalers, video rental stores, and other retailers.

#### **4219905 Fire Extinguishers and Fire Safety Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of fire extinguishers and fire safety equipment.

#### **4219906 Other Durable Goods Wholesalers**

Establishments primarily engaged in the wholesale distribution of durable goods such as game machines, gas lighting fixtures, luggage, and signs (except electric).

#### **422 Wholesale trade, nondurable goods**

Industries in the Wholesale Trade, Nondurable Goods subsector sell or arrange the purchase or sale of nondurable goods to other businesses. Nondurable goods are items generally with a normal life expectancy of less than three years. Nondurable goods wholesale trade establishments are engaged in wholesaling products, such as paper and paper products, chemicals and chemical products, drugs, textiles and textile products, apparel, footwear, groceries, farm products, petroleum and petroleum products, alcoholic beverages, books, magazines, newspapers, flowers and nursery stock, and tobacco products.

#### **4221 Paper and Paper Product Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42211, Paper and paper product wholesalers; 42212, Stationery and office supplies wholesalers; and 42213 Industrial and personal service paper wholesalers.

#### **42211 Printing and Writing Paper Wholesalers**

This industry comprises establishments primarily engaged in wholesaling bulk printing and/or writing paper generally on rolls for further processing.

#### **422110 Printing and Writing Paper Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling bulk printing and/or writing paper generally on rolls for further processing.

The data published with NAICS code 422110 include the following SIC industry:

5111 Printing and writing paper

#### **42212 Stationery and Office Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling stationery, office supplies and/or gift wrap.

#### **422120 Stationery and Office Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling stationery, office supplies and/or gift wrap.

The data published with NAICS code 422120 include the following SIC industry:

5112 (pt) Stationery and office supplies

#### **42213 Industrial and Personal Service Paper Wholesalers**

This industry comprises establishments primarily engaged in wholesaling wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

#### **422130 Industrial and Personal Service Paper Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

The data published with NAICS code 422130 include the following SIC industry:

5113 Industrial and personal service paper

#### **4222 Drugs and Druggists' Sundries Wholesalers**

This industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.



## **42221 Drugs and Druggists' Sundries Wholesalers**

This industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

## **422210 Drugs and Druggists' Sundries Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

The data published with NAICS code 422210 include the following SIC industry:

5122 Drugs, drug proprietaries, and druggists' sundries

## **4222101 General Line Drugs Wholesalers**

Establishments primarily engaged in the wholesale distribution of a combination or general line of drugs, drug proprietaries, and druggists' sundries.

## **4222102 Specialty Line Drugs, Pharmaceuticals, Cosmetics, and Toiletries Wholesalers**

Establishments primarily engaged in the wholesale distribution of specialty-line drugs, pharmaceuticals, cosmetics, and toiletries.

## **4223 Apparel, Piece Goods, and Notions Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42231, Piece goods, notions, and other dry goods wholesalers; 42232, Men's and boys' clothing and furnishings wholesalers; 42233, Women's, children's and infants' clothing and accessories wholesalers; 42234, Footwear wholesalers.

## **42231 Piece Goods, Notions, and Other Dry Goods Wholesalers**

This industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

## **422310 Piece Goods, Notions, and Other Dry Goods Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

The data published with NAICS code 422310 include the following SIC industry:

5131 (pt) Piece goods, notions, and other dry goods

## **4223101 Piece Goods (Woven and Knit Fabrics) - Jobbers**

Establishments primarily engaged in the wholesale distribution of woven and knit fabrics.

## **4223102 Notions and Other Dry Goods Wholesalers**

Establishments primarily engaged in the wholesale distribution of notions (i.e., sewing accessories, etc.), and other dry goods, except piece goods.

## **42232 Men's and Boys' Clothing and Furnishings Wholesalers**

This industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

## **422320 Men's and Boys' Clothing and Furnishings Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

The data published with NAICS code 422320 include the following SIC industry:

5136 Men's and boys' clothing and furnishings

## **42233 Women's, Children's, and Infants' Clothing and Accessories Wholesalers**

This industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

## **422330 Women's, Children's, and Infants' Clothing and Accessories Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

The data published with NAICS code 422330 include the following SIC industry:

5137 Women's and children's and infants' clothing and accessories

## **42234 Footwear Wholesalers**

This industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

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#### **422340 Footwear Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

The data published with NAICS code 422340 include the following SIC industry:

5139 Footwear

#### **4224 Grocery and Related Product Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42241, General line grocery wholesalers; 42242, Packaged frozen food wholesalers; 42243, Dairy product (except dried or canned) wholesalers; 42244, Poultry and poultry product wholesalers; 42245, Confectionery wholesalers; 42246, Fish and seafood wholesalers; 42247, Meat and meat product wholesalers; 42248, Fresh fruit and vegetable wholesalers; 42249, Other grocery and related products wholesalers.

#### **42241 General Line Grocery Wholesalers**

This industry comprises establishments primarily engaged in wholesaling a general line (wide range) of groceries.

#### **422410 General Line Grocery Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling a general line (wide range) of groceries.

The data published with NAICS code 422410 include the following SIC industry:

5141 Groceries, general line

#### **4224101 General Line, Grocery Wholesalers, Voluntary Group**

Establishments primarily engaged in the wholesale distribution of a general line of groceries and sponsoring (or affiliated with sponsors of) voluntary organization of food retailers which distributes a general line of groceries to these voluntary groups. These also include any voluntary group grocery wholesalers commonly engaged in joint advertising or other sales promotions under a group name or identification. Wholesale establishments sponsoring such voluntary groups are included here regardless of the portion of their sales made to the retail organization's members.

#### **4224102 General Line, Grocery Wholesalers, Retail Cooperative**

Establishments primarily engaged in the wholesale distribution of a general line of groceries and owned and operated cooperatively by groups of independent food retailers buying collectively which are primarily engaged

in wholesale selling and distributing a general line of groceries. These establishments function primarily as a wholesale cooperative company selling chiefly to member retailers, but sometimes do a regular wholesale business.

#### **4224103 Other General Line Grocery Wholesalers**

Establishments primarily engaged in the wholesale distribution of a general line of groceries, including cash-and-carry food establishments, not sponsoring or affiliated with any voluntary or cooperative groups. Also included are agents and brokers with a general line of groceries.

#### **42242 Packaged Frozen Food Wholesalers**

This industry comprises establishments primarily engaged in wholesaling packaged frozen foods (except dairy products).

#### **422420 Packaged Frozen Food Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling packaged frozen foods (except dairy products).

The data published with NAICS code 422420 include the following SIC industry:

5142 Packaged frozen foods

#### **42243 Dairy Product (Except Dried or Canned) Wholesalers**

This industry comprises establishments primarily engaged in wholesaling dairy products (except dried or canned).

#### **422430 Dairy Product (Except Dried or Canned) Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling dairy products (except dried or canned).

The data published with NAICS code 422430 include the following SIC industry:

5143 Dairy products, except dried or canned

#### **4224301 Raw Milk Wholesalers**

Establishments primarily engaged in the wholesale distribution of raw, dried, or canned milk.

#### **4224302 Dairy Products, (Except Raw Milk) Wholesalers**

Establishments primarily engaged in the wholesale distribution of processed dairy products, except raw, dried, or canned.

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#### **42244 Poultry and Poultry Product Wholesalers**

This industry comprises establishments primarily engaged in wholesaling poultry and/or poultry products (except canned and packaged frozen).

#### **422440 Poultry and Poultry Product Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling poultry and/or poultry products (except canned and packaged frozen).

The data published with NAICS code 422440 include the following SIC industry:

5144 Poultry and poultry products

#### **4224401 Live Poultry Wholesalers**

Establishments primarily engaged in the wholesale distribution of live poultry.

#### **4224402 Poultry and Poultry Products (Except Live) Wholesalers**

Establishments primarily engaged in the wholesale distribution of poultry and poultry products (except canned and packaged frozen products and live poultry).

#### **42245 Confectionery Wholesalers**

This industry comprises establishments primarily engaged in wholesaling confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

#### **422450 Confectionery Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

The data published with NAICS code 422450 include the following SIC industry:

5145 Confectionery

#### **42246 Fish and Seafood Wholesalers**

This industry comprises establishments primarily engaged in wholesaling fish and seafood (except canned or packaged frozen).

#### **422460 Fish and Seafood Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling fish and seafood (except canned or packaged frozen).

The data published with NAICS code 422460 include the following SIC industry:

5146 Fish and seafoods

#### **42247 Meat and Meat Product Wholesalers**

This industry comprises establishments primarily engaged in wholesaling meats and meat products (except canned and packaged frozen) and/or lard.

#### **422470 Meat and Meat Product Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling meats and meat products (except canned and packaged frozen) and/or lard.

The data published with NAICS code 422470 include the following SIC industry:

5147 (pt) Meats and meat products

#### **42248 Fresh Fruit and Vegetable Wholesalers**

This industry comprises establishments primarily engaged in wholesaling fresh fruits and vegetables.

#### **422480 Fresh Fruit and Vegetable Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling fresh fruits and vegetables.

The data published with NAICS code 422480 include the following SIC industry:

5148 Fresh fruits and vegetables

#### **42249 Other Grocery and Related Products Wholesalers**

This industry comprises establishments primarily engaged in wholesaling groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in bottling and wholesaling spring and mineral waters processed by others.

#### **422490 Other Grocery and Related Products Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in bottling and wholesaling spring and mineral waters processed by others.

The data published with NAICS code 422490 include the following SIC industry:

5149 Other groceries and related products

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#### **4224901 Coffee, Tea, and Spices Wholesalers**

Establishments primarily engaged in the wholesale distribution of coffee, soluble coffee, tea (bagged, packaged, loose, or powdered) and spices.

#### **4224902 Bread and Baked Goods Wholesalers**

Establishments primarily engaged in the wholesale distribution of bread, cakes, biscuits, doughnuts, pastries, crackers, pretzels, and other bakery products (except frozen).

#### **4224903 Soft Drinks and Bottled Water Wholesalers**

Establishments primarily engaged in the wholesale distribution of soft drinks and unprocessed bottled water.

#### **4224904 Canned Goods Wholesalers**

Establishments primarily engaged in the wholesale distribution of canned or bottled fruits, vegetables, juice, baby food, meat, poultry, fish, seafood, and dairy products (condensed or evaporated).

#### **4224905 Food and Beverage Basic Material Wholesalers**

Establishments primarily engaged in the wholesale distribution of basic food and beverage materials.

#### **4224906 Other Grocery Specialties Wholesalers**

Establishments primarily engaged in the wholesale distribution of grocery specialties, such as flour, refined sugar, breakfast cereals, butter substitutes (e.g., margarine), cooking oils, dried fruits, dried beans (packaged), honey, jams and jellies, pickles, preserves and sauces, polished rice, sandwiches, vegetable shortening, and other grocery specialties not included elsewhere.

#### **4225 Farm Product Raw Material Wholesalers**

This industry group comprises establishments primarily engaged in wholesaling agricultural products (except raw milk, live poultry, and fresh fruit and vegetables), such as grains, field beans, livestock, and other farm product raw materials (excluding seeds).

#### **42251 Grain and Field Bean Wholesalers**

This industry comprises establishments primarily engaged in wholesaling grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and

other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

#### **422510 Grain and Field Bean Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

The data published with NAICS code 422510 include the following SIC industry:

5153 Grain and field beans

#### **42252 Livestock Wholesalers**

This industry comprises establishments primarily engaged in wholesaling livestock (except horses and mules).

#### **422520 Livestock Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling livestock (except horses and mules).

The data published with NAICS code 422520 include the following SIC industry:

5154 Livestock

#### **42259 Other Farm Product Raw Material Wholesalers**

This industry comprises establishments primarily engaged in wholesaling farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

#### **422590 Other Farm Product Raw Material Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

The data published with NAICS code 422590 include the following SIC industry:

5159 Other farm-product raw materials

#### **4225901 Hides, Skins, and Pelts Wholesalers**

Establishments primarily engaged in the wholesale distribution of untanned hides and skins, such as cattle hides, sheep skins, and goat skins; raw furs; and pelts of fur-bearing animals.

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#### **4225902 Leaf Tobacco Wholesalers**

Establishments primarily engaged in the wholesale distribution of leaf tobacco.

#### **4225903 Wool, Wool Tops, and Mohair Wholesalers**

Establishments primarily engaged in the wholesale distribution of mohair (raw), raw wool, wool noils, wool tops, and wool clippings.

#### **4225904 Cotton Wholesalers**

Establishments primarily engaged in buying and/or marketing cotton.

#### **4225905 Other Farm Product Raw Materials Wholesalers**

Establishments primarily engaged in buying and/or marketing other farm products.

#### **4226 Chemical and Allied Products Wholesalers**

This industry group comprises establishments primarily engaged in wholesaling chemicals; plastics materials and basic forms and shapes; and allied products.

#### **42261 Plastics Materials and Basic Forms and Shapes Wholesalers**

This industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

#### **422610 Plastics Materials and Basic Forms and Shapes Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

The data published with NAICS code 422610 include the following SIC industry:

5162 Plastics materials and basic forms and shapes

#### **42269 Other Chemical and Allied Products Wholesalers**

This industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

#### **422690 Other Chemical and Allied Products Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

The data published with NAICS code 422690 include the following SIC industry:

5169 Other chemicals and allied products

#### **4226901 Industrial Gases, (Except LP) Wholesalers**

Establishments primarily engaged in the wholesale distribution of industrial gases (compressed and liquefied) regardless of use, such as oxygen and acetylene.

#### **4226902 Other Chemicals and Allied Products Wholesalers**

Establishments primarily engaged in the wholesale distribution of chemicals and allied products (except industrial gases), such as acids, industrial and heavy chemicals (except gases), dyestuffs, industrial salts, naval stores, rosin, and turpentine.

#### **4227 Petroleum and Petroleum Products Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42271, Petroleum bulk stations and terminals; and 42272, Petroleum and petroleum products wholesalers (except bulk stations and terminals).

#### **42271 Petroleum Bulk Stations and Terminals**

This industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

#### **422710 Petroleum Bulk Stations and Terminals**

This U.S. industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

The data published with NAICS code 422710 include the following SIC industry:

5171 (pt) Petroleum bulk stations and terminals

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### **4227101 Petroleum Bulk Stations and Terminals (Except LP)**

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations or terminals.

### **42271011 Petroleum Bulk Stations (Except LP)**

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations for resale. Bulk storage stations have bulk storage capacity of 10,000 to 100,000 gallons, or 100,000 to 2,100,000 gallons and do not receive their supplies primarily from tanker, barge, or pipeline.

### **42271012 Petroleum Bulk Terminals (Except LP)**

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage terminals. Bulk storage terminals have bulk storage capacity of 2,100,000 gallons or more, or have bulk storage capacity of 100,000 gallons or more and receive products primarily by tanker, barge, or pipeline.

### **4227102 Liquefied Petroleum Bulk Stations and Terminals**

Establishments primarily engaged in the wholesale distribution of liquefied petroleum gases from bulk storage stations or terminals for resale. Bulk storage stations or terminals have bulk storage capacity of 10,000 gallons or more.

### **42272 Petroleum and Petroleum Products Wholesalers (Except Bulk Stations and Terminals)**

This industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

### **422720 Petroleum and Petroleum Products Wholesalers (Except Bulk Stations and Terminals)**

This U.S. industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

The data published with NAICS code 422720 include the following SIC industry:

5172 Petroleum and petroleum products, except bulk stations and terminals

### **4228 Beer, Wine, and Distilled Alcoholic Beverage Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42281, Beer and ale wholesalers; 42282, Wine and distilled alcoholic beverage wholesalers.

### **42281 Beer and Ale Wholesalers**

This industry comprises establishments primarily engaged in wholesaling beer, ale, porter, and other fermented malt beverages.

### **422810 Beer and Ale Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling beer, ale, porter, and other fermented malt beverages.

The data published with NAICS code 422810 include the following SIC industry:

5181 Beer and ale

### **42282 Wine and Distilled Alcoholic Beverage Wholesalers**

This industry comprises establishments primarily engaged in wholesaling wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

### **422820 Wine and Distilled Alcoholic Beverage Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

The data published with NAICS code 422820 include the following SIC industry:

5182 Wine and distilled alcoholic beverages

### **4228201 Wines and Distilled Alcoholic Beverages (Licensed Operation) Wholesalers**

Establishments primarily engaged in the wholesale distribution of wines and distilled spirits under government license.

### **4228202 Wines and Distilled Alcoholic Beverages (State-Operated) Wholesalers**

Establishments primarily engaged as state-owned and operated wholesale distributors of wines and spirits.

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### **4229 Miscellaneous Nondurable Goods Wholesalers**

This industry group comprises establishments primarily engaged in wholesaling nondurable goods, such as farm supplies; books, periodicals and newspapers; flowers; nursery stock; paints; varnishes; tobacco and tobacco products; and other miscellaneous nondurable goods, such as cut Christmas trees and pet supplies.

#### **42291 Farm Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

#### **422910 Farm Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

The data published with NAICS code 422910 include the following SIC industry:

5191 (pt) Farm supplies

#### **4229101 Farm Supplies—Farm Dealers**

Establishments primarily engaged in the wholesale distribution of farm supplies primarily sold directly to farmers for farm use.

#### **4229102 Farm Supplies—Wholesale Distributors**

Establishments primarily engaged in the wholesale distribution of farm supplies primarily sold directly to governments, institutions, farm dealers, export sales, and other nonfarm accounts.

### **42292 Book, Periodical, and Newspaper Wholesalers**

This industry comprises establishments primarily engaged in wholesaling books, periodicals, and newspapers.

### **422920 Book, Periodical, and Newspaper Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling books, periodicals, and newspapers.

The data published with NAICS code 422920 include the following SIC industry:

5192 Books, periodicals, and newspapers

### **42293 Flower, Nursery Stock, and Florists' Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling flowers, florists' supplies, and/or nursery stock (except seeds and plant bulbs).

### **422930 Flower, Nursery Stock, and Florists' Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling flowers, florists' supplies, and/or nursery stock (except seeds and plant bulbs).

The data published with NAICS code 422930 include the following SIC industry:

5193 (pt) Flowers, nursery stock, and florists' supplies

### **42294 Tobacco and Tobacco Product Wholesalers**

This industry comprises establishments primarily engaged in wholesaling tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

### **422940 Tobacco and Tobacco Product Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

The data published with NAICS code 422940 include the following SIC industry:

5194 Tobacco and tobacco products

### **42295 Paint, Varnish, and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

### **422950 Paint, Varnish, and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

The data published with NAICS code 422950 include the following SIC industry:

5198 (pt) Paints, varnishes, and supplies

### **4229501 Paints, Varnishes, and Supplies (Wholesalers)**

Establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

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### **42295011 Paints, Varnishes, and Supplies (Wholesalers)**

Establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

### **42299 Other Miscellaneous Nondurable Goods Wholesalers**

This industry comprises establishments primarily engaged in wholesaling nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

### **422990 Other Miscellaneous Nondurable Goods Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

The data published with NAICS code 422990 include the following SIC industry:

5199 (pt) Other miscellaneous nondurable goods

### **4229901 Art Goods Wholesalers**

Establishments primarily engaged in the wholesale distribution of art goods such as artists' supplies, curios, and souvenirs.

### **4229902 General Merchandise (Nondurable Goods) Wholesalers**

Establishments primarily engaged in the wholesale distribution of a general line of nondurable goods with no one line accounting for more than 25 percent of the total sales.

### **4229903 Textile Bags, Bagging, and Burlap Wholesalers**

Establishments primarily engaged in the wholesale distribution of textile bags, and bagging burlap, and canvas and felt products.

### **4229904 Other Nondurable Goods Wholesalers**

Establishments primarily engaged in the wholesale distribution of nondurable goods (except office supplies, druggists' sundries, apparel, groceries, chemical products, petroleum products, alcoholic beverages, farm supplies, books, periodicals, florists supplies; paint supplies, and art goods).



# Appendix C.

## Coverage and Methodology

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### **MAIL/NONMAIL UNIVERSE**

For the wholesale sector all firms were sent questionnaires to be completed and returned to the Census Bureau by mail. This sector does not have a nonmail universe. For most very small firms with employment, abbreviated data was collected using a short form. These records provided basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization. Nonemployers were not included in the scope of the wholesale sector.

### **INDUSTRY CLASSIFICATION OF ESTABLISHMENTS**

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and 1997 NAICS. More information on NAICS is available in the NAICS manual and at [www.census.gov/naics](http://www.census.gov/naics).

### **RELIABILITY OF DATA**

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained, except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

### **TREATMENT OF NONRESPONSE**

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which included location, kind of business or operation, sales, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or type of operation covered by the report, were available only from the establishments that completed the appropriate inquiries on the questionnaire.

Two methods were used to account for nonresponse to industry-specific inquiries. For some inquiries, missing data were imputed for individual records based on responses from similar establishments. For other inquiries, the total of reported data was expanded to represent 100 percent of the universe. Data presented for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total sales of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total sales of all establishments included in the category. In a few cases, expansion on the basis of sales was not appropriate, and another basic data item was used as the basis for expansion.

All reports in which data were expanded to account for nonrespondents include a coverage indicator for each publication category, which shows the sales of establishments responding to the industry-specific inquiry as a percent of total sales for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

# Appendix D. Geographic Notes

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## **UTAH**

**Draper** is in Salt Lake and Utah Counties.

**Park City** is in Summit and Wasatch Counties.

**Taylorsville** was incorporated in April 1996.

# Appendix E. Metropolitan Areas

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## **UTAH**

### **Flagstaff, AZ—UT MSA**

Coconino County, AZ

Kane County, UT

### **Provo—Orem, UT MSA**

Utah County, UT

## **Salt Lake City—Ogden, UT MSA**

Davis County, UT

Salt Lake County, UT

Weber County, UT

